

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES**

**May (04/25/21-5/22/21)**

**Prepared  
June 23, 2021**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

## **TABLE OF CONTENTS**

Income and Loss Summary Statements –  
Divisions at Contribution Level

Income and Loss Summary Statements –  
Divisions Fully Allocated

Actual to Projection Variances

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - MAY 2021 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

MAY (04/25/21 - 05/22/21)				FY 19-20		FISCAL YEAR 2020-2021				FY 19-20	
CURRENT MONTH				**		YTD 10 MONTHS (07/26/20 - 05/22/21)				**	
ACTUAL				LAST YEAR ACT		ACTUAL				LAST YEAR ACT	
\$	%	ACT/LY ACT		\$	%	\$	%	\$	%	\$	%
		\$	%								
2,286		430	23.2%	1,856		20,557		(12,065)	(37.0%)	32,622	
117		100	588.2%	17		845		(10,184)	(92.3%)	11,029	
347		70	25.3%	277		3,223		(730)	(18.5%)	3,953	
57		56	5600.0%	1		353		(498)	(58.5%)	851	
<b>2,807</b>		<b>656</b>	<b>30.5%</b>	<b>2,151</b>		<b>24,978</b>		<b>(23,477)</b>	<b>(48.5%)</b>	<b>48,455</b>	
577	25.2%	170	Pts. 3.3	407	21.9%	5,244	25.5%	(4,864)	(5.5)	10,108	31.0%
75	64.1%	63	(6.5)	12	70.6%	647	76.6%	(7,051)	6.8	7,698	69.8%
347	100.0%	70	0.0	277	100.0%	3,222	100.0%	(729)	0.1	3,951	99.9%
53	93.0%	52	(7.0)	1	100.0%	314	89.0%	(214)	27.0	528	62.0%
<b>1,052</b>	<b>37.5%</b>	<b>355</b>	<b>5.1</b>	<b>697</b>	<b>32.4%</b>	<b>9,427</b>	<b>37.7%</b>	<b>(12,858)</b>	<b>(8.3)</b>	<b>22,285</b>	<b>46.0%</b>
535	23.4%	(70)	1.7	465	25.1%	4,754	23.1%	1,161	(5.0)	5,915	18.1%
524	447.9%	143	3,475.6	667	3923.5%	4,655	550.9%	2,798	(483.3)	7,453	67.6%
76	21.9%	0	5.5	76	27.4%	707	21.9%	14	(3.7)	721	18.2%
66	115.8%	9	7,384.2	75	7500.0%	611	173.1%	159	(82.6)	770	90.5%
<b>1,201</b>	<b>42.8%</b>	<b>82</b>	<b>16.8</b>	<b>1,283</b>	<b>59.6%</b>	<b>10,727</b>	<b>42.9%</b>	<b>4,132</b>	<b>(12.2)</b>	<b>14,859</b>	<b>30.7%</b>
175	7.7%	(14)	1.0	161	8.7%	1,533	7.5%	348	(1.7)	1,881	5.8%
22	18.8%	(8)	63.6	14	82.4%	167	19.8%	1,056	(8.7)	1,223	11.1%
102	29.4%	(62)	(15.0)	40	14.4%	910	28.2%	(372)	(14.6)	538	13.6%
16	28.1%	1	1,671.9	17	1700.0%	160	45.3%	324	11.6	484	56.9%
<b>315</b>	<b>11.2%</b>	<b>(83)</b>	<b>(0.4)</b>	<b>232</b>	<b>10.8%</b>	<b>2,770</b>	<b>11.1%</b>	<b>1,356</b>	<b>(2.6)</b>	<b>4,126</b>	<b>8.5%</b>
(134)	(5.9%)	86	6.0	(220)	(11.9%)	(1,044)	(5.1%)	(3,356)	(12.2)	2,312	7.1%
(472)	(403.4%)	197	3,531.9	(669)	(3935.3%)	(4,175)	(494.1%)	(3,197)	(485.2)	(978)	(8.9%)
169	48.7%	7	(9.8)	162	58.5%	1,605	49.8%	(1,086)	(18.3)	2,691	68.1%
(29)	(50.9%)	63	9,149.1	(92)	(9200.0%)	(458)	(129.7%)	267	(44.5)	(725)	(85.2%)
<b>(466)</b>	<b>(16.6%)</b>	<b>353</b>	<b>21.5</b>	<b>(819)</b>	<b>(38.1%)</b>	<b>(4,072)</b>	<b>(16.3%)</b>	<b>(7,372)</b>	<b>(23.1)</b>	<b>3,300</b>	<b>6.8%</b>
674	24.0%	(17)	6.5	657	30.5%	6,341	25.4%	187	(11.9)	6,528	13.5%
316	11.3%	57	6.0	373	17.3%	2,469	9.9%	154	(4.5)	2,623	5.4%
39	1.4%	4	0.6	43	2.0%	355	1.4%	229	(0.2)	584	1.2%
168	6.0%	17	2.6	185	8.6%	1,799	7.2%	183	(3.1)	1,982	4.1%
<b>1,197</b>	<b>42.6%</b>	<b>61</b>	<b>15.9</b>	<b>1,258</b>	<b>58.5%</b>	<b>10,964</b>	<b>43.9%</b>	<b>753</b>	<b>(19.7)</b>	<b>11,717</b>	<b>24.2%</b>
<b>(1,663)</b>	<b>(59.2%)</b>	<b>414</b>	<b>37.4</b>	<b>(2,077)</b>	<b>(96.6%)</b>	<b>(15,036)</b>	<b>(60.2%)</b>	<b>(6,619)</b>	<b>(42.8)</b>	<b>(8,417)</b>	<b>(17.4%)</b>
28	1.0%	(72)	(3.6)	100	4.6%	4,786	19.2%	4,516	18.6	270	0.6%
8	0.3%	(5)	(0.3)	13	0.6%	124	0.5%	(61)	0.1	185	0.4%
(22)	(0.8%)	4	0.4	(26)	(1.2%)	(219)	(0.9%)	36	(0.4)	(255)	(0.5%)
0	0.0%	0	0.0	0	0.0%	0	0.0%	0	0.0	0	0.0%
230	8.2%	(18)	(3.3)	248	11.5%	2,453	9.8%	(31)	4.7	2,484	5.1%
<b>244</b>	<b>8.7%</b>	<b>(91)</b>	<b>(6.9)</b>	<b>335</b>	<b>15.6%</b>	<b>7,144</b>	<b>28.6%</b>	<b>4,460</b>	<b>23.1</b>	<b>2,684</b>	<b>5.5%</b>
<b>(1,419)</b>	<b>(50.6%)</b>	<b>323</b>	<b>30.4</b>	<b>(1,742)</b>	<b>(81.0%)</b>	<b>(7,892)</b>	<b>(31.6%)</b>	<b>(2,159)</b>	<b>(19.8)</b>	<b>(5,733)</b>	<b>(11.8%)</b>

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - MAY 2021 (\$000's)  
DIVISIONS FULLY ALLOCATED**

MAY (04/25/21 - 05/22/21)				FY 19-20		FISCAL YEAR 2020-2021					
CURRENT MONTH				**		YTD 10 MONTHS (07/26/20 - 05/22/21)					
ACTUAL				LAST YEAR ACT		ACTUAL					
		ACT/LY ACT				LAST YEAR ACT					
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
2,286		430	23.2%	1,856		20,557		(12,065)	(37.0%)	32,622	
117		100	588.2%	17		845		(10,184)	(92.3%)	11,029	
347		70	25.3%	277		3,223		(730)	(18.5%)	3,953	
57		56	5600.0%	1		353		(498)	(58.5%)	851	
<b>2,807</b>		<b>656</b>	<b>30.5%</b>	<b>2,151</b>		<b>24,978</b>		<b>(23,477)</b>	<b>(48.5%)</b>	<b>48,455</b>	
<b>GROSS INCOME</b>						<b>GROSS MARGIN</b>					
			Pts.						Pts.		
577	25.2%	170	3.3	407	21.9%	5,244	25.5%	(4,864)	(5.5)	10,108	31.0%
75	64.1%	63	(6.5)	12	70.6%	647	76.6%	(7,051)	6.8	7,698	69.8%
347	100.0%	70	0.0	277	100.0%	3,222	100.0%	(729)	0.1	3,951	99.9%
53	93.0%	52	(7.0)	1	100.0%	314	89.0%	(214)	27.0	528	62.0%
<b>1,052</b>	<b>37.5%</b>	<b>355</b>	<b>5.1</b>	<b>697</b>	<b>32.4%</b>	<b>9,427</b>	<b>37.7%</b>	<b>(12,858)</b>	<b>(8.3)</b>	<b>22,285</b>	<b>46.0%</b>
<b>TOTAL</b>						<b>TOTAL</b>					
710	31.1%	(84)	2.6	626	33.7%	6,288	30.6%	1,508	(6.7)	7,796	23.9%
546	466.7%	135	3,539.2	681	4005.9%	4,822	570.7%	3,854	(492.0)	8,676	78.7%
178	51.3%	(62)	(9.4)	116	41.9%	1,617	50.2%	(357)	(18.3)	1,260	31.9%
83	145.6%	9	9,054.4	92	9200.0%	772	218.7%	482	(71.3)	1,254	147.4%
<b>1,517</b>	<b>54.0%</b>	<b>(2)</b>	<b>16.4</b>	<b>1,515</b>	<b>70.4%</b>	<b>13,499</b>	<b>54.0%</b>	<b>5,487</b>	<b>(14.8)</b>	<b>18,986</b>	<b>39.2%</b>
<b>TOTAL CONTROLLABLES</b>						<b>TOTAL</b>					
(134)	(5.9%)	86	6.0	(220)	(11.9%)	(1,044)	(5.1%)	(3,356)	(12.2)	2,312	7.1%
(472)	(403.4%)	197	3,531.9	(669)	(3935.3%)	(4,175)	(494.1%)	(3,197)	(485.2)	(978)	(8.9%)
169	48.7%	7	(9.8)	162	58.5%	1,605	49.8%	(1,086)	(18.3)	2,691	68.1%
(29)	(50.9%)	63	9,149.1	(92)	(9200.0%)	(458)	(129.7%)	267	(44.5)	(725)	(85.2%)
<b>(466)</b>	<b>(16.6%)</b>	<b>353</b>	<b>21.5</b>	<b>(819)</b>	<b>(38.1%)</b>	<b>(4,072)</b>	<b>(16.3%)</b>	<b>(7,372)</b>	<b>(23.1)</b>	<b>3,300</b>	<b>6.8%</b>
<b>TOTAL</b>						<b>TOTAL</b>					
732	32.0%	38	9.5	770	41.5%	6,734	32.8%	(468)	(13.6)	6,266	19.2%
219	187.2%	10	1,159.9	229	1347.1%	1,963	232.3%	1,391	(201.9)	3,354	30.4%
140	40.3%	12	14.6	152	54.9%	1,353	42.0%	(240)	(13.8)	1,113	28.2%
106	186.0%	1	10,514.0	107	10700.0%	914	258.9%	70	(143.3)	984	115.6%
<b>1,197</b>	<b>42.6%</b>	<b>61</b>	<b>15.9</b>	<b>1,258</b>	<b>58.5%</b>	<b>10,964</b>	<b>43.9%</b>	<b>753</b>	<b>(19.7)</b>	<b>11,717</b>	<b>24.2%</b>
<b>TOTAL</b>						<b>TOTAL</b>					
(867)	(30.9%)	123	15.1	(990)	(46.0%)	(7,778)	(31.1%)	(3,824)	(22.9)	(3,954)	(8.2%)
(690)	(24.6%)	208	17.1	(898)	(41.7%)	(6,138)	(24.6%)	(1,806)	(15.7)	(4,332)	(8.9%)
29	1.0%	19	0.5	10	0.5%	251	1.0%	(1,327)	(2.3)	1,578	3.3%
(135)	(4.8%)	64	4.5	(199)	(9.3%)	(1,371)	(5.5%)	338	(2.0)	(1,709)	(3.5%)
<b>(1,663)</b>	<b>(59.2%)</b>	<b>414</b>	<b>37.4</b>	<b>(2,077)</b>	<b>(96.6%)</b>	<b>(15,036)</b>	<b>(60.2%)</b>	<b>(6,619)</b>	<b>(42.8)</b>	<b>(8,417)</b>	<b>(17.4%)</b>
<b>TOTAL</b>						<b>TOTAL</b>					
28	1.0%	(72)	(3.6)	100	4.6%	4,786	19.2%	4,516	18.6	270	0.6%
8	0.3%	(5)	(0.3)	13	0.6%	124	0.5%	(61)	0.1	185	0.4%
(22)	(0.8%)	4	0.4	(26)	(1.2%)	(219)	(0.9%)	36	(0.4)	(255)	(0.5%)
0	0.0%	0	0.0	0	0.0%	0	0.0%	0	0.0	0	0.0%
230	8.2%	(18)	(3.3)	248	11.5%	2,453	9.8%	(31)	4.7	2,484	5.1%
<b>244</b>	<b>8.7%</b>	<b>(91)</b>	<b>(6.9)</b>	<b>335</b>	<b>15.6%</b>	<b>7,144</b>	<b>28.6%</b>	<b>4,460</b>	<b>23.1</b>	<b>2,684</b>	<b>5.5%</b>
<b>TOTAL</b>						<b>TOTAL</b>					
<b>(1,419)</b>	<b>(50.6%)</b>	<b>323</b>	<b>30.4</b>	<b>(1,742)</b>	<b>(81.0%)</b>	<b>(7,892)</b>	<b>(31.6%)</b>	<b>(2,159)</b>	<b>(19.8)</b>	<b>(5,733)</b>	<b>(11.8%)</b>
<b>NET INCOME (LOSS)</b>						<b>NET INCOME (LOSS)</b>					

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - MAY 2021 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

MAY (04/25/21 - 05/22/21)										FY 19-20		FISCAL YEAR 2020-2021										FY 19-20	
CURRENT MONTH										**		YTD 10 MONTHS (07/26/20 - 05/22/21)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD	ACT/LY ACT	\$	%	\$	%	\$	%	\$	%	\$	%	ACT/BUD	ACT/LY ACT	\$	%	\$	%		
<b>GROSS INCOME</b>																							
2,286		4,051		(1,765)	(43.6%)	430	23.2%	1,856		<b>GROSS INCOME</b>		20,557		39,356		(18,799)	(47.8%)	(12,065)	(37.0%)	32,622			
117		1,954		(1,837)	(94.0%)	100	588.2%	17		UCLA Store		845		17,076		(16,231)	(95.1%)	(10,184)	(92.3%)	11,029			
347		534		(187)	(35.0%)	70	25.3%	277		UCLA Restaurants		3,223		4,660		(1,437)	(30.8%)	(730)	(18.5%)	3,953			
57		169		(112)	(66.3%)	56	5600.0%	1		Licensing & Services		353		1,319		(966)	(73.2%)	(498)	(58.5%)	851			
<b>2,807</b>		<b>6,708</b>		<b>(3,901)</b>	<b>(58.2%)</b>	<b>656</b>	<b>30.5%</b>	<b>2,151</b>		<b>TOTAL</b>		<b>24,978</b>		<b>62,411</b>		<b>(37,433)</b>	<b>(60.0%)</b>	<b>(23,477)</b>	<b>(48.5%)</b>	<b>48,455</b>			
<b>GROSS MARGIN</b>																							
577	25.2%	1,335	33.0%	(758)	(7.8)	170	3.3	407	21.9%	<b>GROSS MARGIN</b>		5,244	25.5%	13,338	33.9%	(8,094)	(8.4)	(4,864)	(5.5)	10,108	31.0%		
75	64.1%	1,378	70.5%	(1,303)	(6.4)	63	(6.5)	12	70.6%	UCLA Store		647	76.6%	12,023	70.4%	(11,376)	6.2	(7,051)	6.8	7,698	69.8%		
347	100.0%	533	99.8%	(186)	0.2	70	0.0	277	100.0%	UCLA Restaurants		3,222	100.0%	4,657	99.9%	(1,435)	0.1	(729)	0.1	3,951	99.9%		
53	93.0%	110	65.1%	(57)	27.9	52	(7.0)	1	100.0%	Licensing & Services		314	89.0%	795	60.3%	(481)	28.7	(214)	27.0	528	62.0%		
<b>1,052</b>	<b>37.5%</b>	<b>3,356</b>	<b>50.0%</b>	<b>(2,304)</b>	<b>(12.5)</b>	<b>355</b>	<b>5.1</b>	<b>697</b>	<b>32.4%</b>	<b>TOTAL</b>		<b>9,427</b>	<b>37.7%</b>	<b>30,813</b>	<b>49.4%</b>	<b>(21,386)</b>	<b>(11.7)</b>	<b>(12,858)</b>	<b>(8.3)</b>	<b>22,285</b>	<b>46.0%</b>		
<b>WAGES &amp; BENEFITS</b>																							
535	23.4%	633	15.6%	98	(7.8)	(70)	1.7	465	25.1%	<b>WAGES &amp; BENEFITS</b>		4,754	23.1%	6,341	16.1%	1,587	(7.0)	1,161	(5.0)	5,915	18.1%		
524	447.9%	819	41.9%	295	(406.0)	143	3,475.6	667	3923.5%	UCLA Store		4,655	550.9%	8,111	47.5%	3,456	(503.4)	2,798	(483.3)	7,453	67.6%		
76	21.9%	74	13.9%	(2)	(8.0)	0	5.5	76	27.4%	UCLA Restaurants		707	21.9%	744	16.0%	37	(5.9)	14	(3.7)	721	18.2%		
66	115.8%	77	45.6%	11	(70.2)	9	7,384.2	75	7500.0%	Licensing & Services		611	173.1%	762	57.8%	151	(115.3)	159	(82.6)	770	90.5%		
<b>1,201</b>	<b>42.8%</b>	<b>1,603</b>	<b>23.9%</b>	<b>402</b>	<b>(18.9)</b>	<b>82</b>	<b>16.8</b>	<b>1,283</b>	<b>59.6%</b>	<b>TOTAL</b>		<b>10,727</b>	<b>42.9%</b>	<b>15,958</b>	<b>25.6%</b>	<b>5,231</b>	<b>(17.3)</b>	<b>4,132</b>	<b>(12.2)</b>	<b>14,859</b>	<b>30.7%</b>		
<b>OTHER CONTROLLABLES</b>																							
175	7.7%	165	4.1%	(10)	(3.6)	(14)	1.0	161	8.7%	<b>OTHER CONTROLLABLES</b>		1,533	7.5%	2,060	5.2%	527	(2.3)	348	(1.7)	1,881	5.8%		
22	18.8%	184	9.4%	162	(9.4)	(8)	63.6	14	82.4%	UCLA Store		167	19.8%	1,781	10.4%	1,614	(9.4)	1,056	(8.7)	1,223	11.1%		
102	29.4%	148	27.7%	46	(1.7)	(62)	(15.0)	40	14.4%	UCLA Restaurants		910	28.2%	1,435	30.8%	525	2.6	(372)	(14.6)	538	13.6%		
16	28.1%	94	55.6%	78	27.5	1	1,671.9	17	1700.0%	Licensing & Services		160	45.3%	597	45.3%	437	0.0	324	11.6	484	56.9%		
<b>315</b>	<b>11.2%</b>	<b>591</b>	<b>8.8%</b>	<b>276</b>	<b>(2.4)</b>	<b>(83)</b>	<b>(0.4)</b>	<b>232</b>	<b>10.8%</b>	<b>TOTAL</b>		<b>2,770</b>	<b>11.1%</b>	<b>5,873</b>	<b>9.4%</b>	<b>3,103</b>	<b>(1.7)</b>	<b>1,356</b>	<b>(2.6)</b>	<b>4,126</b>	<b>8.5%</b>		
<b>CONTRIBUTION</b>																							
(134)	(5.9%)	537	13.3%	(671)	(19.2)	86	6.0	(220)	(11.9%)	<b>CONTRIBUTION</b>		(1,044)	(5.1%)	4,937	12.5%	(5,981)	(17.6)	(3,356)	(12.2)	2,312	7.1%		
(472)	(403.4%)	375	19.2%	(847)	(422.6)	197	3,531.9	(669)	(3935.3%)	UCLA Store		(4,175)	(494.1%)	2,131	12.5%	(6,306)	(506.6)	(3,197)	(485.2)	(978)	(8.9%)		
169	48.7%	311	58.2%	(142)	(9.5)	7	(9.8)	162	58.5%	UCLA Restaurants		1,605	49.8%	2,478	53.2%	(873)	(3.4)	(1,086)	(18.3)	2,691	68.1%		
(29)	(50.9%)	(60)	(35.5%)	31	(15.4)	63	9,149.1	(92)	(9200.0%)	Licensing & Services		(458)	(129.7%)	(563)	(42.7%)	105	(87.0)	267	(44.5)	(725)	(85.2%)		
<b>(466)</b>	<b>(16.6%)</b>	<b>1,163</b>	<b>17.3%</b>	<b>(1,629)</b>	<b>(33.9)</b>	<b>353</b>	<b>21.5</b>	<b>(819)</b>	<b>(38.1%)</b>	<b>TOTAL</b>		<b>(4,072)</b>	<b>(16.3%)</b>	<b>8,983</b>	<b>14.4%</b>	<b>(13,055)</b>	<b>(30.7)</b>	<b>(7,372)</b>	<b>(23.1)</b>	<b>3,300</b>	<b>6.8%</b>		
<b>ALLOCATED EXPENSES</b>																							
674	24.0%	671	10.0%	(3)	(14.0)	(17)	6.5	657	30.5%	<b>ALLOCATED EXPENSES</b>		6,341	25.4%	6,593	10.6%	252	(14.8)	187	(11.9)	6,528	13.5%		
316	11.3%	292	4.4%	(24)	(6.9)	57	6.0	373	17.3%	Admin&Support Services		2,469	9.9%	2,703	4.3%	234	(5.6)	154	(4.5)	2,623	5.4%		
39	1.4%	77	1.1%	38	(0.3)	4	0.6	43	2.0%	Facilities		355	1.4%	737	1.2%	382	(0.2)	229	(0.2)	584	1.2%		
168	6.0%	223	3.3%	55	(2.7)	17	2.6	185	8.6%	Utilities		1,799	7.2%	2,229	3.6%	430	(3.6)	183	(3.1)	1,982	4.1%		
<b>1,197</b>	<b>42.6%</b>	<b>1,263</b>	<b>18.8%</b>	<b>66</b>	<b>(23.8)</b>	<b>61</b>	<b>15.9</b>	<b>1,258</b>	<b>58.5%</b>	<b>TOTAL</b>		<b>10,964</b>	<b>43.9%</b>	<b>12,262</b>	<b>19.6%</b>	<b>1,298</b>	<b>(24.3)</b>	<b>753</b>	<b>(19.7)</b>	<b>11,717</b>	<b>24.2%</b>		
<b>NET INCOME (LOSS) FROM OPERATIONS</b>																							
<b>(1,663)</b>	<b>(59.2%)</b>	<b>(100)</b>	<b>(1.5%)</b>	<b>(1,563)</b>	<b>(57.7)</b>	<b>414</b>	<b>37.4</b>	<b>(2,077)</b>	<b>(96.6%)</b>	<b>NET INCOME (LOSS) FROM OPERATIONS</b>		<b>(15,036)</b>	<b>(60.2%)</b>	<b>(3,279)</b>	<b>(5.3%)</b>	<b>(11,757)</b>	<b>(54.9)</b>	<b>(6,619)</b>	<b>(42.8)</b>	<b>(8,417)</b>	<b>(17.4%)</b>		
<b>OTHER INC/(EXP)</b>																							
28	1.0%	2	0.0%	26	1.0	(72)	(3.6)	100	4.6%	<b>OTHER INC/(EXP)</b>		4,786	19.2%	20	0.0%	4,766	19.2	4,516	18.6	270	0.6%		
8	0.3%	18	0.3%	(10)	0.0	(5)	(0.3)	13	0.6%	Non-Recurrent Inc/(Exp)		124	0.5%	201	0.3%	(77)	0.2	(61)	0.1	185	0.4%		
(22)	(0.8%)	(26)	(0.4%)	4	(0.4)	4	0.4	(26)	(1.2%)	Interest Income		(219)	(0.9%)	(255)	(0.4%)	36	(0.5)	36	(0.4)	(255)	(0.5%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%	Interest (Expense)		0	0.0%	(21)	0.0%	21	0.0	0	0.0	0	0.0%		
230	8.2%	248	3.7%	(18)	(3.3)	(18)	(3.3)	248	11.5%	Income Taxes		2,453	9.8%	2,484	4.0%	(31)	5.8	(31)	4.7	2,484	5.1%		
<b>244</b>	<b>8.7%</b>	<b>240</b>	<b>3.6%</b>	<b>4</b>	<b>5.1</b>	<b>(91)</b>	<b>(6.9)</b>	<b>335</b>	<b>15.6%</b>	<b>TOTAL</b>		<b>7,144</b>	<b>28.6%</b>	<b>2,429</b>	<b>3.9%</b>	<b>4,715</b>	<b>24.7</b>	<b>4,460</b>	<b>23.1</b>	<b>2,684</b>	<b>5.5%</b>		
<b>(1,419)</b>	<b>(50.6%)</b>	<b>140</b>	<b>2.1%</b>	<b>(1,559)</b>	<b>(52.7)</b>	<b>323</b>	<b>30.4</b>	<b>(1,742)</b>	<b>(81.0%)</b>	<b>NET INCOME (LOSS)</b>		<b>(7,892)</b>	<b>(31.6%)</b>	<b>(850)</b>	<b>(1.4%)</b>	<b>(7,042)</b>	<b>(30.2)</b>	<b>(2,159)</b>	<b>(19.8)</b>	<b>(5,733)</b>	<b>(11.8%)</b>		

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - MAY 2021 (\$000's)  
DIVISIONS FULLY ALLOCATED**

MAY (04/25/21 - 05/22/21)										FY 19-20		FISCAL YEAR 2020-2021										FY 19-20	
CURRENT MONTH										**		YTD 10 MONTHS (07/26/20 - 05/22/21)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		GROSS INCOME	ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		\$	%	ACT/BUD		ACT/LY ACT		\$	%					
				\$	%	\$	%						\$	%	\$	%							
2,286		4,051		(1,765)	(43.6%)	430	23.2%	1,856		20,557	39,356	(18,799)	(47.8%)	(12,065)	(37.0%)	32,622							
117		1,954		(1,837)	(94.0%)	100	588.2%	17		845	17,076	(16,231)	(95.1%)	(10,184)	(92.3%)	11,029							
347		534		(187)	(35.0%)	70	25.3%	277		3,223	4,660	(1,437)	(30.8%)	(730)	(18.5%)	3,953							
57		169		(112)	(66.3%)	56	5600.0%	1		353	1,319	(966)	(73.2%)	(498)	(58.5%)	851							
<b>2,807</b>		<b>6,708</b>		<b>(3,901)</b>	<b>(58.2%)</b>	<b>656</b>	<b>30.8%</b>	<b>2,151</b>		<b>24,978</b>	<b>62,411</b>	<b>(37,433)</b>	<b>(60.0%)</b>	<b>(23,477)</b>	<b>(48.5%)</b>	<b>48,455</b>							
<b>GROSS MARGIN</b>										<b>GROSS MARGIN</b>													
577	25.2%	1,335	33.0%	(758)	(7.8) Pts.	170	3.3 Pts.	407	21.9%	5,244	25.5%	13,338	33.9%	(8,094)	(8.4) Pts.	(4,864)	(5.5) Pts.	10,108	31.0%				
75	64.1%	1,378	70.5%	(1,303)	(6.4)	63	(6.5)	12	70.6%	647	76.6%	12,023	70.4%	(11,376)	6.2	(7,051)	6.8	7,698	69.8%				
347	100.0%	533	99.8%	(186)	0.2	70	0.0	277	100.0%	3,222	100.0%	4,657	99.9%	(1,435)	0.1	(729)	0.1	3,951	99.9%				
53	93.0%	110	65.1%	(57)	27.9	52	(7.0)	1	100.0%	314	89.0%	795	60.3%	(481)	28.7	(214)	27.0	528	62.0%				
<b>1,052</b>	<b>37.5%</b>	<b>3,356</b>	<b>50.0%</b>	<b>(2,304)</b>	<b>(12.5)</b>	<b>355</b>	<b>5.1</b>	<b>697</b>	<b>32.4%</b>	<b>9,427</b>	<b>37.7%</b>	<b>30,813</b>	<b>49.4%</b>	<b>(21,386)</b>	<b>(11.7)</b>	<b>(12,858)</b>	<b>(8.3)</b>	<b>22,285</b>	<b>46.0%</b>				
<b>TOTAL CONTROLLABLES</b>										<b>TOTAL CONTROLLABLES</b>													
710	31.1%	799	19.7%	89	(11.4)	(84)	2.6	626	33.7%	6,288	30.6%	8,401	21.3%	2,113	(9.3)	1,508	(6.7)	7,796	23.9%				
546	466.7%	1,004	51.4%	458	(415.3)	135	3,539.2	681	4005.9%	4,822	570.7%	9,892	57.9%	(5,070)	(512.8)	3,854	(492.0)	8,676	78.7%				
178	51.3%	222	41.6%	44	(9.7)	(62)	(9.4)	116	41.9%	1,617	50.2%	2,179	46.8%	562	(3.4)	(357)	(18.3)	1,260	31.9%				
83	145.6%	170	100.6%	87	(45.0)	9	9,054.4	92	9200.0%	772	218.7%	1,359	103.0%	587	(115.7)	482	(71.3)	1,254	147.4%				
<b>1,517</b>	<b>54.0%</b>	<b>2,195</b>	<b>32.7%</b>	<b>678</b>	<b>(21.3)</b>	<b>(2)</b>	<b>16.4</b>	<b>1,515</b>	<b>70.4%</b>	<b>13,499</b>	<b>54.0%</b>	<b>21,831</b>	<b>35.0%</b>	<b>8,332</b>	<b>(19.0)</b>	<b>5,487</b>	<b>(14.8)</b>	<b>18,986</b>	<b>39.2%</b>				
<b>CONTRIBUTION</b>										<b>CONTRIBUTION</b>													
(134)	(5.9%)	537	13.3%	(671)	(19.2)	86	6.0	(220)	(11.9%)	(1,044)	(5.1%)	4,937	12.5%	(5,981)	(17.6)	(3,356)	(12.2)	2,312	7.1%				
(472)	(403.4%)	375	19.2%	(847)	(422.6)	197	3,531.9	(669)	(3935.3%)	(4,175)	(494.1%)	2,131	12.5%	(6,306)	(506.6)	(3,197)	(485.2)	(978)	(8.9%)				
169	48.7%	311	58.2%	(142)	(9.5)	7	(9.8)	162	58.5%	1,605	49.8%	2,478	53.2%	(873)	(3.4)	(1,086)	(18.3)	2,691	68.1%				
(29)	(50.9%)	(60)	(35.5%)	31	(15.4)	63	9,149.1	(92)	(9200.0%)	(458)	(129.7%)	(563)	(42.7%)	105	(87.0)	267	(44.5)	(725)	(85.2%)				
<b>(466)</b>	<b>(16.6%)</b>	<b>1,163</b>	<b>17.3%</b>	<b>(1,629)</b>	<b>(33.9)</b>	<b>353</b>	<b>21.5</b>	<b>(819)</b>	<b>(38.1%)</b>	<b>(4,072)</b>	<b>(16.3%)</b>	<b>8,983</b>	<b>14.4%</b>	<b>(13,055)</b>	<b>(30.7)</b>	<b>(7,372)</b>	<b>(23.1)</b>	<b>3,300</b>	<b>6.8%</b>				
<b>ALLOCATED EXPENSES</b>										<b>ALLOCATED EXPENSES</b>													
732	32.0%	611	15.1%	(121)	(16.9)	38	9.5	770	41.5%	6,734	32.8%	6,085	15.5%	(649)	(17.3)	(468)	(13.6)	6,266	19.2%				
219	187.2%	426	21.8%	207	(165.4)	10	1,159.9	229	1347.1%	1,963	232.3%	4,057	23.8%	2,094	(208.5)	1,391	(201.9)	3,354	30.4%				
140	40.3%	115	21.5%	(25)	(18.8)	12	14.6	152	54.9%	1,353	42.0%	1,084	23.3%	(269)	(18.7)	(240)	(13.8)	1,113	28.2%				
106	186.0%	111	65.7%	5	(120.3)	1	10,514.0	107	10700.0%	914	258.9%	1,036	78.5%	122	(180.4)	70	(143.3)	984	115.6%				
<b>1,197</b>	<b>42.6%</b>	<b>1,263</b>	<b>18.8%</b>	<b>66</b>	<b>(23.8)</b>	<b>61</b>	<b>15.9</b>	<b>1,258</b>	<b>58.5%</b>	<b>10,964</b>	<b>43.9%</b>	<b>12,262</b>	<b>19.6%</b>	<b>1,298</b>	<b>(24.3)</b>	<b>753</b>	<b>(19.7)</b>	<b>11,717</b>	<b>24.2%</b>				
<b>NET INCOME (LOSS) FROM OPERATIONS</b>										<b>NET INCOME (LOSS) FROM OPERATIONS</b>													
(867)	(30.9%)	(74)	(1.1%)	(793)	(29.8)	123	15.1	(990)	(46.0%)	(7,778)	(31.1%)	(1,147)	(1.8%)	(6,631)	(29.3)	(3,824)	(22.9)	(3,954)	(8.2%)				
(690)	(24.6%)	(52)	(0.8%)	(638)	(23.8)	208	17.1	(898)	(41.7%)	(6,138)	(24.6%)	(1,926)	(3.1%)	(4,212)	(21.5)	(1,806)	(15.7)	(4,332)	(8.9%)				
29	1.0%	197	2.9%	(168)	(1.9)	19	0.5	10	0.5%	251	1.0%	1,394	2.2%	(1,143)	(1.2)	(1,327)	(2.3)	1,578	3.3%				
(135)	(4.8%)	(171)	(2.5%)	36	(2.3)	64	4.5	(199)	(9.3%)	(1,371)	(5.5%)	(1,600)	(2.6%)	229	(2.9)	338	(2.0)	(1,709)	(3.5%)				
<b>(1,663)</b>	<b>(59.2%)</b>	<b>(100)</b>	<b>(1.5%)</b>	<b>(1,563)</b>	<b>(57.7)</b>	<b>414</b>	<b>37.4</b>	<b>(2,077)</b>	<b>(96.6%)</b>	<b>(15,036)</b>	<b>(60.2%)</b>	<b>(3,279)</b>	<b>(5.3%)</b>	<b>(11,757)</b>	<b>(54.9)</b>	<b>(6,619)</b>	<b>(42.8)</b>	<b>(8,417)</b>	<b>(17.4%)</b>				
<b>OTHER INC/(EXP)</b>										<b>OTHER INC/(EXP)</b>													
28	1.0%	2	0.0%	26	1.0	(72)	(3.6)	100	4.6%	4,786	19.2%	20	0.0%	4,766	19.2	4,516	18.6	270	0.6%				
8	0.3%	18	0.3%	(10)	0.0	(5)	(0.3)	13	0.6%	124	0.5%	201	0.3%	(77)	0.2	(61)	0.1	185	0.4%				
(22)	(0.8%)	(26)	(0.4%)	4	(0.4)	4	0.4	(26)	(1.2%)	(219)	(0.9%)	(255)	(0.4%)	36	(0.5)	36	(0.4)	(255)	(0.5%)				
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%	0	0.0%	(21)	0.0%	21	0.0	0	0.0	0	0.0%				
230	8.2%	248	3.7%	(18)	(4.5)	(18)	(3.3)	248	11.5%	2,453	9.8%	2,484	4.0%	(31)	5.8	(31)	4.7	2,484	5.1%				
<b>244</b>	<b>8.7%</b>	<b>240</b>	<b>3.6%</b>	<b>4</b>	<b>5.1</b>	<b>(91)</b>	<b>(6.9)</b>	<b>335</b>	<b>15.6%</b>	<b>7,144</b>	<b>28.6%</b>	<b>2,429</b>	<b>3.9%</b>	<b>4,715</b>	<b>24.7</b>	<b>4,460</b>	<b>23.1</b>	<b>2,684</b>	<b>5.5%</b>				
<b>(1,419)</b>	<b>(50.6%)</b>	<b>140</b>	<b>2.1%</b>	<b>(1,559)</b>	<b>(52.7)</b>	<b>323</b>	<b>30.4</b>	<b>(1,742)</b>	<b>(81.0%)</b>	<b>(7,892)</b>	<b>(31.6%)</b>	<b>(850)</b>	<b>(1.4%)</b>	<b>(7,042)</b>	<b>(30.2)</b>	<b>(2,159)</b>	<b>(19.8)</b>	<b>(5,733)</b>	<b>(11.8%)</b>				

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

ASSOCIATED STUDENTS UCLA  
NET PROFIT (LOSS) SUMMARY ACTUAL TO PROJECTION VARIANCES MAY, 2021

	May Projection	May Actual	May Variance
GROSS INCOME			
UCLA Store	\$2,315,853	\$2,285,582	(\$30,271)
UCLA Restaurants	112,572	116,994	4,422
Services	140,011	130,027	(9,984)
Licensing	167,553	216,553	49,000
Student Support/Union	12,295	57,298	45,003
<b>TOTAL GROSS INCOME</b>	<b>\$2,748,284</b>	<b>\$2,806,454</b>	<b>\$58,170</b>
GROSS MARGIN			
UCLA Store	\$563,932	\$576,510	\$12,578
UCLA Restaurants	79,517	74,506	(5,011)
Services	139,991	130,200	(9,791)
Licensing	167,553	216,553	49,000
Student Support/Union	8,387	53,454	45,067
<b>TOTAL GROSS MARGIN</b>	<b>\$959,380</b>	<b>\$1,051,223</b>	<b>\$91,843</b>
CONTRIBUTION			
UCLA Store	(\$75,137)	(\$133,622)	(\$58,485)
UCLA Restaurants	(410,053)	(471,818)	(61,765)
Services	121,985	108,355	(13,630)
Licensing	29,959	60,531	30,572
Student Support/Union	(80,811)	(29,175)	51,636
<b>TOTAL CONTRIBUTION</b>	<b>(\$414,057)</b>	<b>(\$465,729)</b>	<b>(\$51,672)</b>
ALLOCATED EXPENSES			
Admin & Support Svcs	\$655,000	\$674,000	(\$19,000)
Plant Maintenance	327,304	316,000	11,304
Plant Utilities	60,939	39,000	21,939
Depreciation	195,000	168,000	27,000
<b>TOTAL ALLOCATED EXPENSES</b>	<b>\$1,238,243</b>	<b>\$1,197,000</b>	<b>\$41,243</b>
OTHER			
Non-Recurrent Income/(Expense)	\$2,000	\$28,000	\$26,000
Student Union Fee	247,000	230,000	(17,000)
Interest Income	9,000	8,000	(1,000)
Income Taxes	0	0	0
Interest Expense	(21,854)	(21,854)	0
<b>TOTAL OTHER</b>	<b>\$236,146</b>	<b>\$244,146</b>	<b>\$8,000</b>
<b>NET PROFIT/(LOSS)</b>	<b>(\$1,416,154)</b>	<b>(\$1,418,583)</b>	<b>(\$2,429)</b>
<b>% TO SALES</b>	<b>-51.53%</b>	<b>-50.55%</b>	<b>-4.18%</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS**  
(\$000)

	Current Month May 2021	Prior Month April 2021	Prior Year July 2020
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	\$26,045	\$23,452	\$18,663
Accounts receivable	3,342	3,489	3,181
Less: Allowance for doubtful accounts	(385)	(384)	(390)
Accounts receivable, net	2,956	3,104	2,791
Student fees receivable	0	81	66
Inventories	5,080	5,638	7,148
Prepaid expenses and other current assets	457	415	281
Total current assets	34,538	32,691	28,949
LONG TERM ASSETS			
Property, equipment and improvements	73,748	73,721	73,501
Less: Accumulated depreciation	(55,415)	(55,264)	(53,633)
Total long term assets	18,334	18,458	19,868
<b>TOTAL ASSETS</b>	<b>\$52,871</b>	<b>\$51,148</b>	<b>\$48,817</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
Accounts payable	\$7,400	\$6,796	\$6,911
Wages and payroll taxes payable	28,913	26,641	14,212
Sales tax payable & other liabilities	1,884	2,007	980
Refundable advance	0	0	4,685
Interest payable	3	117	57
Deferred income	2,456	983	882
Funds held for others	333	355	368
Current portion of long term debt	992	948	948
Total current liabilities	41,981	37,847	29,043
LONG TERM DEBT:			
AU expansion loan	4,246	5,238	5,238
Total long term debt	4,246	5,238	5,238
<b>TOTAL LIABILITIES</b>	<b>46,227</b>	<b>43,085</b>	<b>34,281</b>
RETAINED EARNINGS:			
Beginning Balance	14,535	14,535	23,797
Year-to-date net income/(loss)	(7,892)	(6,472)	(9,262)
Ending Balance	6,644	8,063	14,535
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>52,871</b>	<b>51,148</b>	<b>\$48,817</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
May 2021  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss) (1,419)  
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:  
   Depreciation 168  
   (Increase)/decrease in current assets:  
     Accounts receivable 148  
     Student fees receivable 81  
     Inventories 558  
     Prepaid expenses and other current assets (41)  
   Increase/(decrease) in current liabilities:  
     Accounts payable 515  
     Sales tax payable & other liabilities (123)  
     Wages and payroll taxes payable 2,272  
     Interest payable (114)  
     Deferred Income 1,473  
     Funds held for others (22)

Net cash provided/(used) by operating activities

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of property, equipment and improvements 45

Net cash used in investing activities

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan (948)  
 Refundable Advance 0

Net cash provided/(used) by financing activities

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

Current Month	Year to Date	Prior Year to Date
(1,419)	(7,892)	(\$5,733)
168	1,799	1,982
148	(166)	(45)
81	66	104
558	2,069	(1,660)
(41)	(176)	17
515	487	(1,879)
(123)	903	52
2,272	14,700	6,727
(114)	(53)	(60)
1,473	1,575	875
(22)	(35)	233
<b>3,496</b>	<b>13,278</b>	<b>613</b>
45	(262)	(844)
<b>45</b>	<b>(262)</b>	<b>(844)</b>
(948)	(948)	-909
0	(4,685)	4,685
<b>(948)</b>	<b>(5,633)</b>	<b>3,777</b>
<b>2,593</b>	<b>7,383</b>	<b>3,546</b>
<b>23,452</b>	<b>18,663</b>	<b>12,951</b>
<b>26,045</b>	<b>26,045</b>	<b>\$16,497</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
May 2021  
(\$000's)**

	Current Month May 2021	Prior Month April 2021
CASH AND CASH EQUIVALENTS	26,045	23,452
BOARD REQUIRED CASH RESERVE	4,716	4,748
RESERVE SURPLUS (DEFICIT)	21,329	18,704

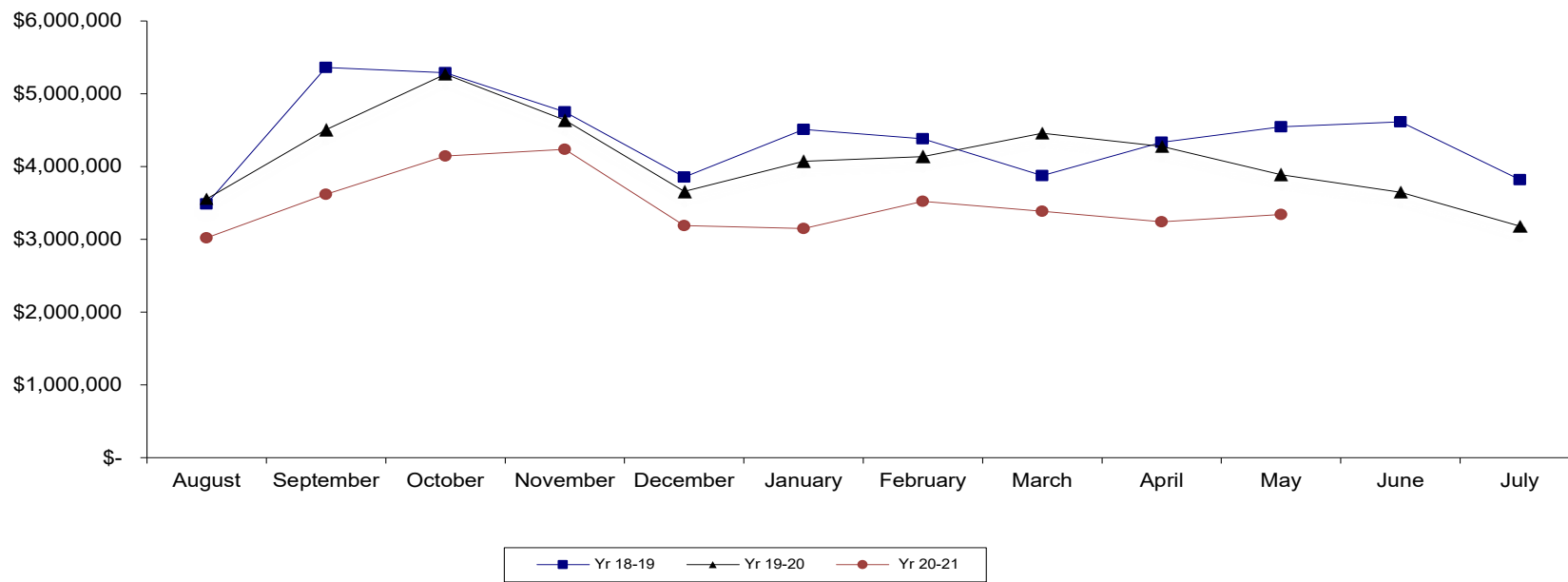
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures - FY2019-20 Projects (\$000's)  
FY 2020-2021 May 2021

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>Store/Services</b>								
2019-001 Store Copiers	125.0	40.8	4.2	45.0	80.0		(80.0)	In Progress
2019-002 Store General Replacement	25.0	0.0	0.0	0.0	25.0		(25.0)	Canceled
2019-003 Neon Sign Replacement	10.0	0.0	0.0	0.0	10.0		(10.0)	Canceled
<b>Total Store/Services</b>	<b>160.0</b>	<b>40.8</b>	<b>4.2</b>	<b>45.0</b>	<b>115.0</b>	<b>0.0</b>	<b>(115.0)</b>	
<b>Food Service</b>								
2019-004 FS Miscellaneous and Unanticipated	50.0	19.3	13.5	32.9	17.1		(17.1)	In Progress
2019-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0		(20.0)	Cancelled
2019-006 Patio Umbrellas	30.0	0.0	0.0	0.0	30.0		(30.0)	Cancelled
2019-007 Chef Express Ovens	15.0	6.8	0.0	6.8	8.2		(8.2)	In Progress
2019-008 KCH Dining Room Upgrade	100.0	0.0	0.0	0.0	100.0		(100.0)	Cancelled
2019-009 Deep Fryer	15.0	16.8	0.0	16.8	(1.8)		1.8	Completed
2019-010 LuValle Patio Enhancements	75.0	0.0	0.0	0.0	75.0		(75.0)	Cancelled
2019-011 LuValle Interior Lamination	25.0	0.0	0.0	0.0	25.0		(25.0)	Cancelled
2019-012 Commissary Kitchen Equipment Upgrades	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-013 Northern Lights Lounge Furniture	10.0	0.0	0.0	0.0	10.0		(10.0)	Cancelled
2019-014 Café Synapse Cosmetic Improvements	250.0	0.0	0.0	0.0	250.0		(250.0)	Cancelled
2020-004 Infrastructure for Starship	0.0	15.5	34.5	50.0	0.0		50.0	In Progress
<b>Total Food Services</b>	<b>625.0</b>	<b>58.5</b>	<b>48.1</b>	<b>106.5</b>	<b>568.5</b>	<b>35.0</b>	<b>(483.5)</b>	
<b>Technology</b>								
2019-015 Network Infrastructure Upgrade	50.0	37.9	10.0	47.9	2.1		(2.1)	In Progress
2019-016 Printer Replacement	10.0	3.8	3.0	6.8	3.2		(3.2)	In Progress
2019-017 PC Replacement	60.0	61.6	0.0	61.6	(1.6)		1.6	In Progress
2019-018 Window Upgrade (Servers and Desktops)	195.0	97.6	12.7	110.3	84.7		(84.7)	In Progress
2019-019 Marketing Misc. Hardware/Software Upgrades	15.0	14.4	0.0	14.4	0.6		(0.6)	Completed
2019-020 Oversize printer replacement	18.0	15.9	0.1	16.0	2.0		(2.0)	In Progress
2019-021 Video Equipment	6.0	6.0	(0.0)	6.0	0.0		(0.0)	Completed
2020-001 Hardware for Photography Computer	0.0	3.3	0.0	3.3	0.5		3.3	In Progress
2020-002 Financial Dashboard	0.0	1.8	13.2	15.0	0.0		15.0	In Progress
<b>Total Technology</b>	<b>354.0</b>	<b>242.3</b>	<b>38.9</b>	<b>281.2</b>	<b>91.6</b>	<b>0.0</b>	<b>(72.8)</b>	
<b>Trademarks &amp; Licensing</b>								
2019-022 Office Remodel and Showroom	100.0	1.7	0.0	1.7	98.3		(98.3)	In Progress
2019-023 Database/Dashboard	100.0	0.0	0.0	0.0	100.0		(100.0)	Cancelled
<b>Total Trademarks &amp; Licensing</b>	<b>200.0</b>	<b>1.7</b>	<b>0.0</b>	<b>1.7</b>	<b>198.3</b>	<b>0.0</b>	<b>(198.3)</b>	
<b>Others</b>								
2019-024 Fac Misc. and Remodels	75.0	28.1	45.5	73.6	1.4		(1.4)	Completed - Awaiting Invoice
2019-025 LVC South Entrance Waterproofing	290.0	0.0	0.0	0.0	290.0	125.0	(165.0)	Pending
2019-026 AU Water Regulator Heads	40.0	23.2	(0.0)	23.2	16.8		(16.8)	Completed
2019-027 AU/KH HVAC MBC Panel Replace/Upgrade	100.0	0.0	121.9	121.9	(21.9)		21.9	In Progress
2019-028 Retrofit CSSC Blaze Hoods	5.0	0.0	0.0	0.0	5.0		(5.0)	Cancelled
2019-029 AU A-Level Store Fire Doors	250.0	0.0	0.0	0.0	250.0		(250.0)	Cancelled
2019-030 TH Kitchen Waterproofing	55.0	49.3	(0.0)	49.3	5.7		(5.7)	Completed
2019-031 AU/KH Lighting Controls	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-032 Replace HVAC Motors	45.0	0.0	0.0	0.0	45.0		(45.0)	Cancelled
2019-033 Custodial Replacements	10.0	20.0	0.0	20.0	(10.0)		10.0	Completed
2019-034 SUO Mtg Rm/Venue Equipment	60.0	0.0	35.3	35.3	24.7		(24.7)	In Progress
2019-035 SUO General Replacement	15.0	3.0	3.0	6.0	9.0		(9.0)	In Progress
2019-036 SUO Lounge Upgrades	40.0	0.0	0.0	0.0	40.0		(40.0)	Cancelled
2019-037 SUO Coop Dining Acoustical Enhancement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-038 SUO Information Window and Office Remodel	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-039 KGS Sideroom Renovation	18.5	5.6	0.0	5.6	12.9		(12.9)	In Progress
2019-040 KGS Presentation Upgrade	10.5	0.0	0.0	0.0	10.5	10.5	0.0	Pending
2019-041 Stateroom Carpet and In-Ceiling Projection Screen	32.0	0.0	0.0	0.0	32.0		(32.0)	Cancelled
2019-042 Wireless Portable Sound Systems	8.5	0.0	0.0	0.0	8.5	8.5	0.0	Pending
2019-043 Virtual EMS	20.0	25.1	1.4	26.5	(6.5)		6.5	Completed - Awaiting Invoice
2019-044 Finance Misc. Replacements	15.0	0.0	2.5	2.5	12.5		(12.5)	In Progress
2019-045 MCO Equipment - currency counter	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-046 Replace Cameras	40.0	47.8	0.0	47.8	(7.8)		7.8	Completed
2019-047 EDO Office Furniture	3.5	0.0	0.0	0.0	3.5	3.5	0.0	Pending
2019-048 EDO Lighting	8.0	0.0	0.0	0.0	8.0	8.0	0.0	Pending
2019-049 North Campus Student Center Kitchen Roof	0.0	31.7	0.0	31.7	0.0		31.7	Completed
2019-050 Law Conceptual Design	0.0	35.0	0.0	35.0	0.0		35.0	Completed
2019-051 AU Elevator Hoist Rope Replacement	0.0	18.9	23.1	42.0	0.0		42.0	Completed - Awaiting Invoice
2019-052 Kerckhoff Elevator Work	0.0	0.0	16.0	16.0	0.0		16.0	Completed - Awaiting Invoice
2019-053 Customer Feedback Kiosks	0.0	1.1	0.5	1.6	1.9		1.6	Completed - Awaiting Invoice
2019-054 Marketing Office Remodel	0.0	0.0	6.9	6.9	9.1		6.9	In Progress
2019-055 COVID-19	0.0	0.0	0.0	0.0	10.0		0.0	Pending
2019-056 AU Condensate Pump	0.0	0.0	56.8	56.8	(1.8)		56.8	In Progress
2020-003 CSSC Water Heater Replacement	0.0	36.3	0.0	36.3	0.7		36.3	In Progress
<b>Total Others</b>	<b>1,241.0</b>	<b>325.2</b>	<b>312.8</b>	<b>638.0</b>	<b>849.2</b>	<b>255.5</b>	<b>(347.3)</b>	
<b>Total Year Projects</b>	<b>2,580.0</b>	<b>668.4</b>	<b>403.9</b>	<b>1,072.3</b>	<b>1,822.6</b>	<b>290.5</b>	<b>(1,217.2)</b>	

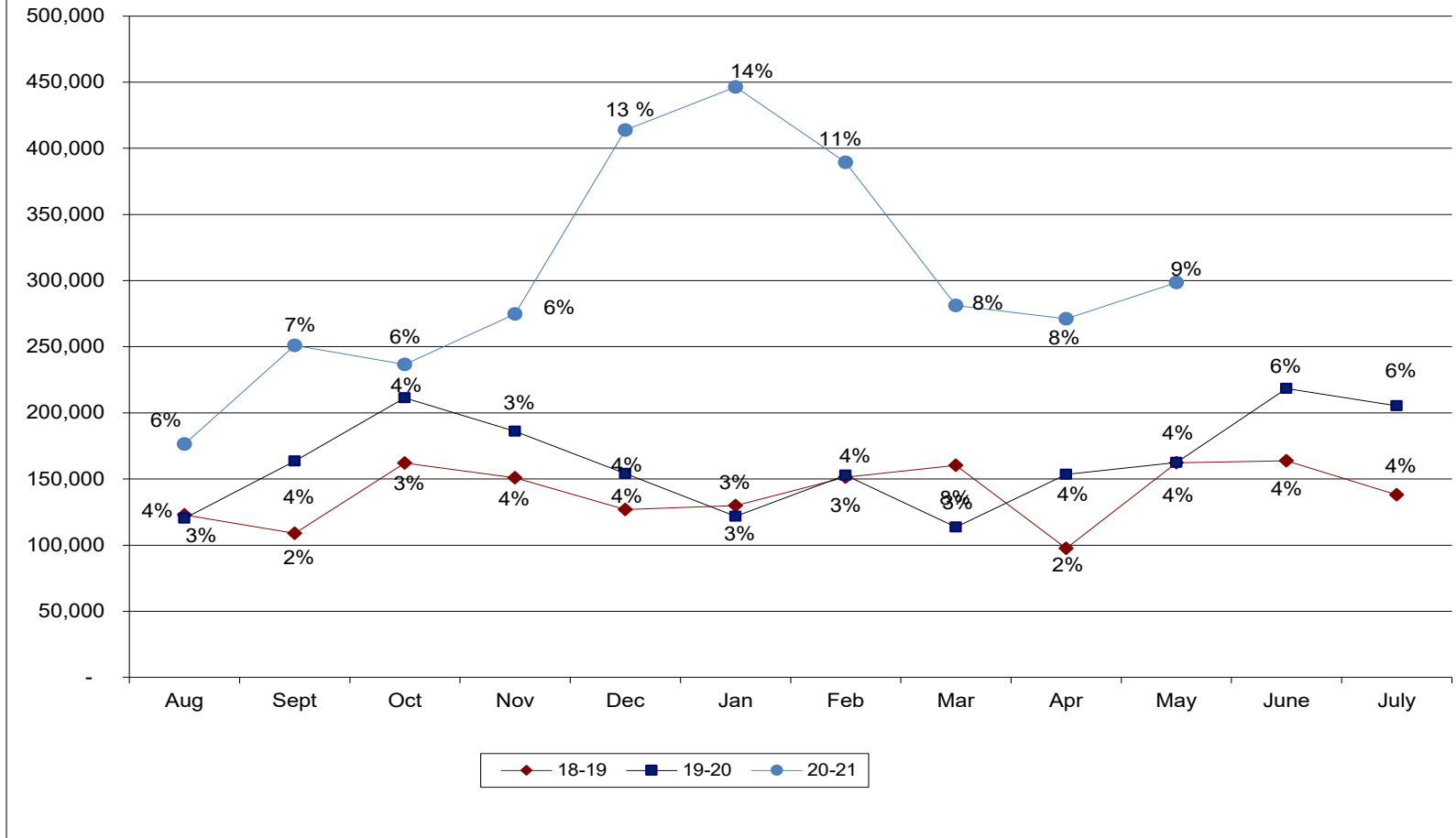
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

05/22/21	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$733,186	27%	\$197,321	55%	\$30,320	45%	\$12,143	-16%	\$0	1%	\$1,319	1%	\$974,289	29%
ASUCLA PUBLICATIONS		\$117,906	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$117,906	4%
ASUCLA USA/GSA		\$204,008	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$204,008	6%
DUE FROM VENDORS		\$340,851	13%	\$57,341	16%	\$36,615	53%	(\$88,428)	118%	\$179,484	98%	\$119,656	96%	\$645,519	19%
DENTAL KITS		\$378,099	14%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$378,099	11%
OTHER		908,169	34%	\$106,394	29%	\$1,153	2%	\$1,339	-2%	\$1,568	1%	\$3,328	3%	\$1,021,951	31%
<b>TOTAL CURRENT MONTH</b>		<b>\$2,682,219</b>	<b>100%</b>	<b>\$361,056</b>	<b>100%</b>	<b>\$68,088</b>	<b>100%</b>	<b>(\$74,946)</b>	<b>100%</b>	<b>\$181,052</b>	<b>100%</b>	<b>\$124,303</b>	<b>100%</b>	<b>\$3,341,772</b>	<b>100%</b>
		80%		11%		2%		-2%		5%		4%		100%	
04/24/21	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$612,073	24%	\$296,054	80%	\$34,341	144%	\$280	0%	\$1,231	2%	\$969	1%	\$944,948	29%
ASUCLA PUBLICATIONS		\$74,967	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$74,967	2%
ASUCLA USA/GSA		\$142,221	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$142,221	4%
DUE FROM VENDORS		\$233,917	9%	\$37,136	10%	(\$14,166)	-59%	(\$100,800)	105%	\$196,836	97%	\$131,223	92%	\$484,146	15%
DENTAL KITS		\$95,986	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,986	3%
OTHER		\$1,441,664	55%	\$36,614	10%	\$3,656	15%	\$5,070	-5%	\$2,800	1%	\$9,620	7%	\$1,499,423	47%
<b>TOTAL CURRENT MONTH</b>		<b>\$2,600,828</b>	<b>100%</b>	<b>\$369,804</b>	<b>100%</b>	<b>\$23,831</b>	<b>100%</b>	<b>(\$95,450)</b>	<b>100%</b>	<b>\$200,867</b>	<b>100%</b>	<b>\$141,812</b>	<b>100%</b>	<b>\$3,241,692</b>	<b>100%</b>
		81%		11%		1%		-3%		6%		4%		100%	
03/27/21	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$924,672	33%	\$275,600	98%	\$18,570	-37%	\$2,448	-13%	\$1,338	2%	\$3,190	2%	\$1,225,818	35%
ASUCLA PUBLICATIONS		\$162,012	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$162,012	5%
ASUCLA USA/GSA		\$280,412	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$280,412	8%
DUE FROM VENDORS		\$306,152	11%	(\$2,308)	-1%	(\$76,892)	152%	(\$36,483)	197%	\$201,442	94%	\$134,295	97%	\$526,206	16%
DENTAL KITS		\$157,798	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$157,798	5%
OTHER		\$993,928	34%	\$7,152	3%	\$7,463	-15%	\$15,553	-84%	\$8,975	4%	\$1,320	1%	\$1,034,391	31%
<b>TOTAL CURRENT MONTH</b>		<b>\$2,824,974</b>	<b>100%</b>	<b>\$280,444</b>	<b>100%</b>	<b>(\$50,859)</b>	<b>100%</b>	<b>(\$18,482)</b>	<b>100%</b>	<b>\$211,755</b>	<b>100%</b>	<b>\$138,805</b>	<b>100%</b>	<b>\$3,386,637</b>	<b>100%</b>
		84%		8%		-1%		-1%		6%		4%		100%	

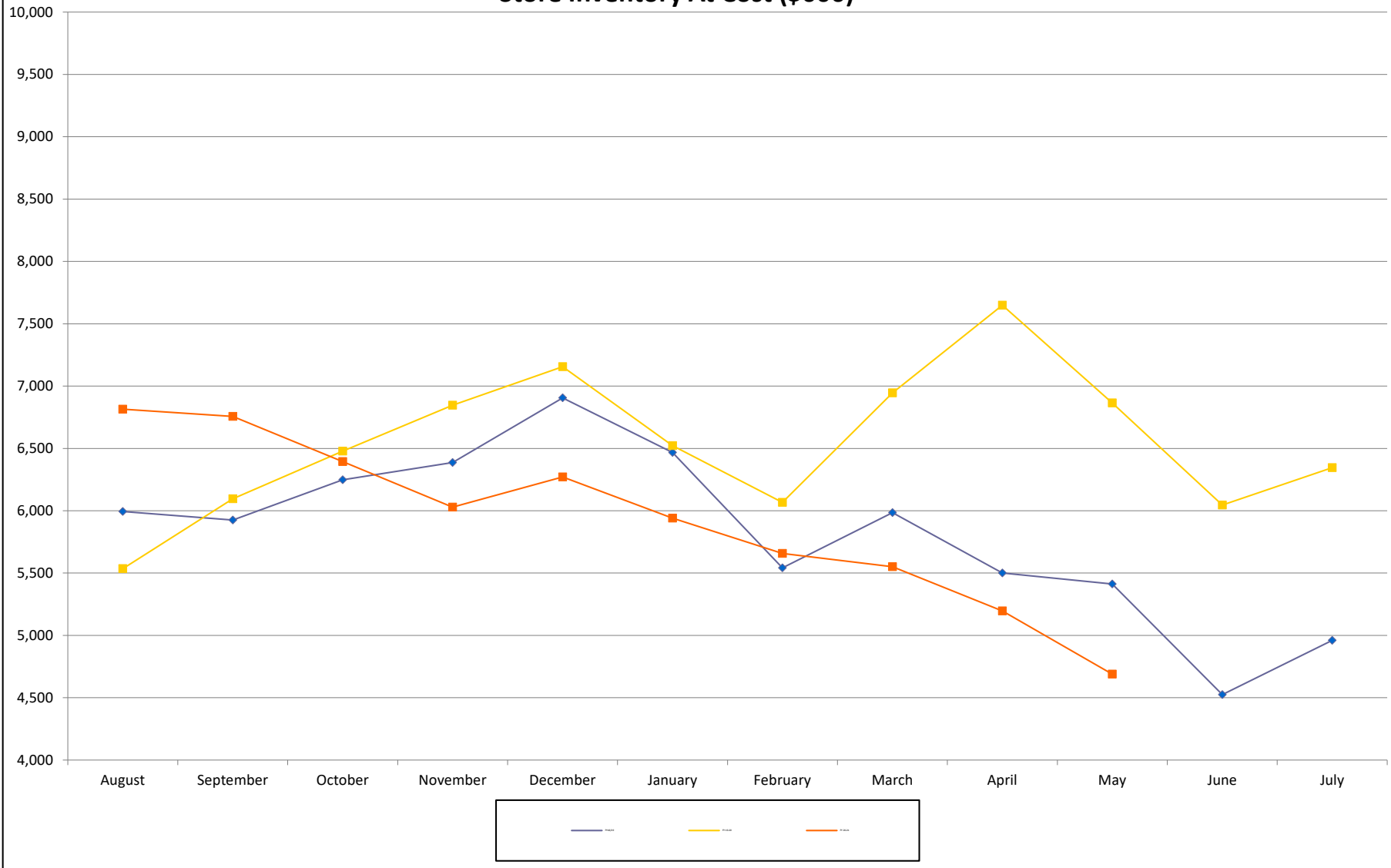
### **Total Accounts Receivable Balances** **12 Month History** **Aug 18 to May 21**



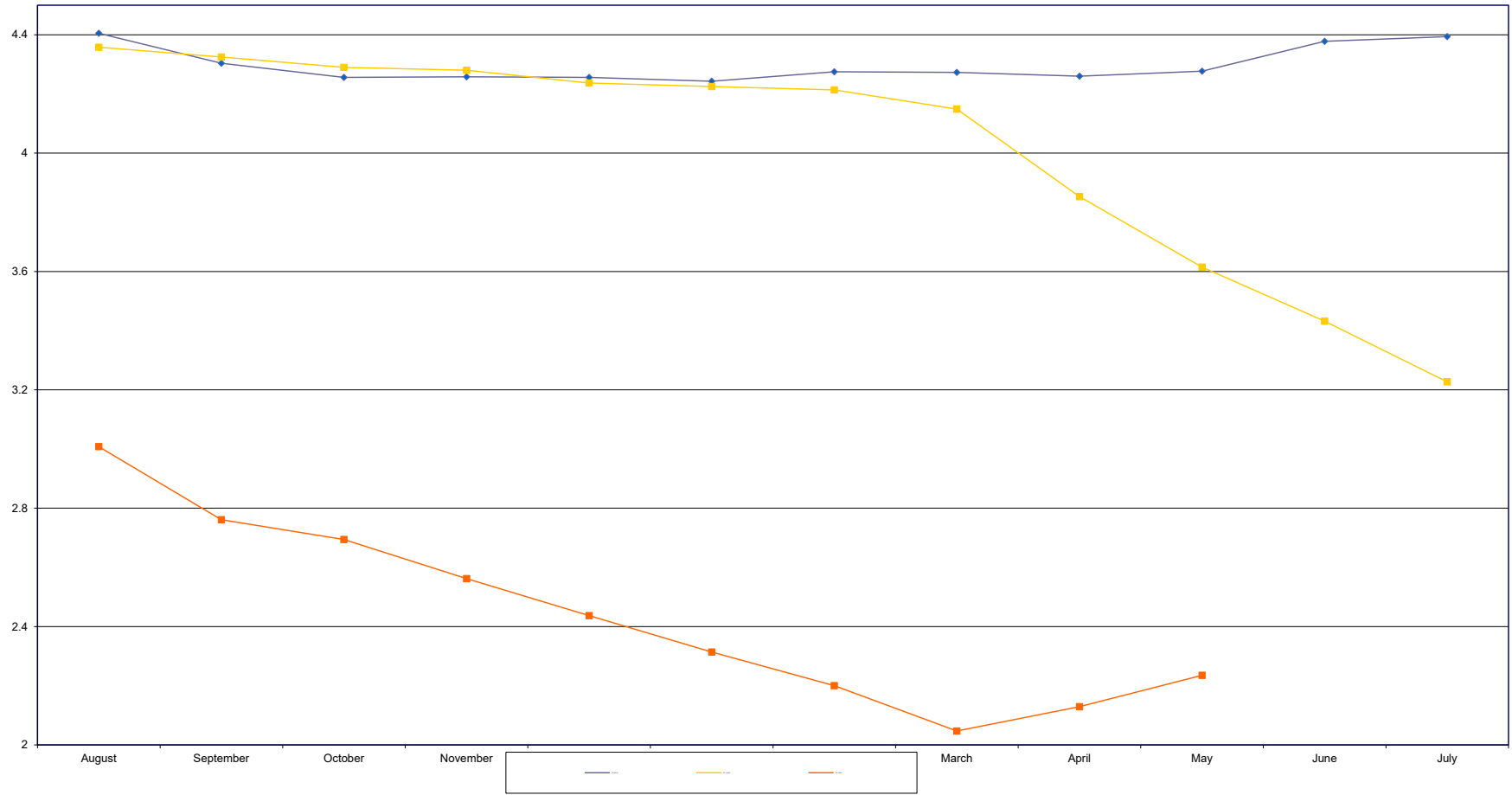
Percentages represent delinquency to outstandings



### Associated Students UCLA Store Inventory At Cost (\$000)



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.



UCLA STORE  
INCOME STATEMENT

MAY. 10(04/25/21-05/22/21)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 10 MO(07/26/20-05/22/21)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
896,367	1,382,750	<486,383>	10,466,263	15,550,546	<5,084,283>	1,193,923	14,729,323
441,805	1,571,549	<1,129,744>	2,219,791	13,419,776	<11,199,985>	153,371	9,264,682
22,705	169,165	<146,460>	156,326	1,324,263	<1,167,937>	34,917	1,119,650
14,078	149,100	<135,022>	385,370	1,790,850	<1,405,480>	12,637	1,378,537
320,374	115,000	205,374	2,251,867	1,219,000	1,032,867	302,961	1,327,074
494,559	585,325	<90,766>	3,941,393	4,684,735	<743,342>	40,581	3,589,458
2,189,889	3,972,889	<1,783,000>	19,421,010	37,989,170	<18,568,161>	1,738,391	31,408,725
1,601,393	2,702,127	1,100,734	15,166,199	25,872,266	10,706,067	1,446,919	22,404,868
13,117	2,780	<10,337>	30,578	46,720	16,142	1,608	37,410
73,396	6,910	<66,486>	80,514	66,345	<14,169>	132	45,464
3,340	780	<2,560>	3,932	6,080	2,148	165	5,220
<3,461>	810	4,271	<1,272>	9,750	11,022	110	7,223
21,287	1,970	<19,317>	32,812	17,030	<15,782>	165	13,209
107,679	13,250	<94,429>	146,564	145,925	<639>	2,179	108,527
1,709,072	2,715,377	1,006,305	15,312,763	26,018,191	10,705,428	1,449,098	22,513,395
73.1	68.0	<5.1>	78.1	68.1	<10.0>	83.2	71.3
480,817	1,257,512	<776,695>	4,108,247	11,970,979	<7,862,732>	289,292	8,895,330
26.9	32.0	<5.1>	21.9	31.9	<10.0>	16.8	28.7
4.9	0.3	<4.6>	0.8	0.4	<0.4>	0.1	0.4
22.0	31.7	<9.7>	21.2	31.5	<10.4>	16.6	28.3
13.2	11.5	1.7	12.3	15.8	<3.5>	3.3	13.4
32.3	49.0	<16.7>	44.5	49.3	<4.8>	53.7	49.3
28.9	41.3	<12.3>	35.3	41.5	<6.2>	38.1	40.6
8.0	42.2	<34.2>	10.8	34.7	<23.9>	<60.6>	30.5
48.5	52.0	<3.5>	50.0	51.4	<1.4>	47.6	50.4
11.5	23.3	<11.8>	15.6	23.6	<8.0>	42.9	22.5
95,693	77,842	17,851	1,135,775	1,367,138	<231,363>	117,335	1,212,859
576,510	1,335,354	<758,844>	5,244,022	13,338,117	<8,094,095>	406,627	10,108,189
262,371	266,645	4,274	2,531,071	2,670,794	139,723	260,367	2,611,562
2,302	1,200	<1,102>	5,063	2,400	<2,663>	0	10,834
136,084	230,762	94,678	996,324	2,320,433	1,324,109	68,953	2,031,051
400,756	498,607	97,851	3,532,458	4,993,627	1,461,169	329,320	4,653,447
18.3	12.6	<5.8>	18.2	13.1	<5.1>	18.9	14.8
134,062	134,760	698	1,221,827	1,347,001	125,174	135,665	1,261,878
13,419	4,465	<8,954>	97,618	70,129	<27,489>	8,537	89,394
7,821	10,441	2,620	77,023	98,218	21,195	7,660	118,554
<129>	3	132	<2>	98	100	14	172
33	400	367	548	45,800	45,252	99	40,816
299	300	1	3,026	6,320	3,294	2,599	5,888
1,721	4,600	2,879	16,061	54,755	38,694	420	63,578
53,306	20,845	<32,461>	424,019	220,921	<203,098>	57,352	265,286
2,800	2,800	0	7,981	11,800	3,819	2,000	7,813
0	0	0	0	0	0	0	395
0	0	0	0	0	0	0	77
13,296	17,888	4,592	120,284	219,027	98,743	10,700	204,940
<1,500>	<1,650>	<150>	<31,919>	<96,600>	<64,681>	<1,348>	<89,017>
64	15	<49>	226,041	294,650	68,609	91	280,894
0	0	0	0	0	0	0	104
1,458	3,110	1,652	20,842	32,295	11,453	1,199	32,043
36,107	81,947	45,840	300,743	729,185	428,442	36,823	571,854
75	0	<75>	710	0	<710>	<300>	4,836
1,376	0	<1,376>	4,288	0	<4,288>	1,204	9,296
0	0	0	322	0	<322>	0	0
1,873	0	<1,873>	1,873	3,100	1,227	0	3,089
0	0	0	596	300	<296>	0	300
22,739	11,065	<11,674>	141,064	106,150	<34,914>	16,731	128,424
7,698	0	<7,698>	10,841	3,340	<7,501>	611	2,654
442	0	<442>	442	0	<442>	0	0
1,877	650	<1,227>	10,996	64,950	53,954	1,031	10,030
0	100	100	630	60,030	59,400	0	50,059
5,271	0	<5,271>	79,280	0	<79,280>	15,831	23,985
0	2	2	0	18	18	0	0
5,268	8,435	3,167	20,015	135,825	115,810	0	55,423
309,376	300,176	<9,200>	2,755,148	3,407,312	652,164	296,919	3,142,766
710,132	798,783	88,651	6,287,607	8,400,939	2,113,333	626,239	7,796,213
<133,622>	536,571	<670,193>	<1,043,585>	4,937,178	<5,980,763>	<219,612>	2,311,976
42,507	43,717	1,210	403,528	429,505	25,977	35,193	376,959
190,199	154,287	<35,912>	1,784,772	1,540,557	<244,215>	211,900	1,649,815
126,118	73,880	<52,238>	1,172,182	742,300	<429,882>	103,687	810,895
59,749	37,497	<22,252>	565,884	409,581	<156,303>	59,032	486,666
140,297	109,342	<30,955>	1,292,868	1,118,450	<174,418>	167,732	1,272,692
109,330	104,948	<4,382>	871,247	978,135	106,888	127,324	915,667
12,522	24,673	12,151	114,000	236,859	122,859	13,941	187,380
52,358	62,929	10,571	529,795	629,290	99,495	53,139	565,920
733,080	611,273	<121,807>	6,734,276	6,084,677	<649,599>	771,949	6,265,994
<866,703>	<74,702>	<792,001>	<7,777,861>	<1,147,499>	<6,630,362>	<991,561>	<3,954,018>

**UCLA RESTAURANTS  
INCOME STATEMENT**

MAY. 10(04/25/21-05/22/21)			FISCAL YEAR 20-21			FISCAL YEAR 19-20		
CURRENT MONTH			YTD 10 MO(07/26/20-05/22/21)			LAST YEAR ACTUAL		
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD	
0	231,873	<231,873>	0	2,010,363	<2,010,363>	0	1,401,649	
0	367,151	<367,151>	0	3,025,755	<3,025,755>	0	1,775,655	
58,325	215,240	<156,915>	319,664	1,811,350	<1,491,686>	41	1,215,392	
0	314,685	<314,685>	0	2,750,652	<2,750,652>	0	1,746,167	
12,640	368,415	<355,775>	61,902	3,082,827	<3,020,925>	0	1,793,101	
8,186	217,213	<209,027>	97,258	2,213,328	<2,116,070>	<636>	1,572,825	
79,151	1,714,577	<1,635,426>	478,824	14,894,275	<14,415,451>	<596>	9,504,789	
42,488	575,484	532,996	197,881	5,052,891	4,855,010	5,271	3,330,863	
53.7	33.6	<20.1>	41.3	33.9	<7.4>	<885.1>	35.0	
36,663	1,139,093	<1,102,430>	280,943	9,841,384	<9,560,441>	<5,867>	6,173,927	
46.3	66.4	<20.1>	58.7	66.1	<7.4>	985.1	65.0	
0.0	66.1	<66.1>	0.0	66.1	<66.1>	0.0	63.4	
0.0	65.5	<65.5>	0.0	65.2	<65.2>	0.0	64.3	
64.8	67.9	<3.2>	65.2	67.5	<2.3>	<655.6>	67.7	
0.0	68.6	<68.6>	0.0	67.8	<67.8>	0.0	65.6	
44.4	65.9	<21.6>	36.0	65.1	<29.0>	0.0	64.1	
<41.5>	65.0	<106.6>	47.9	65.7	<17.7>	102.9	65.5	
37,843	239,092	<201,249>	366,171	2,181,790	<1,815,619>	17,876	1,524,134	
74,506	1,378,185	<1,303,679>	647,114	12,023,174	<11,376,060>	12,009	7,698,060	
299,421	314,181	14,760	2,865,705	3,210,846	345,141	368,014	3,148,014	
0	3,456	3,456	147	31,104	30,957	1,000	17,675	
32,315	379,004	346,689	182,779	3,553,028	3,370,249	43,453	2,888,287	
<1,035>	<43,635>	<42,600>	<8,190>	<403,342>	<395,152>	0	<294,753>	
330,701	653,006	322,305	3,040,440	6,391,636	3,351,196	412,467	5,759,224	
417.8	38.1	<379.7>	635.0	42.9	<592.1>	<69,258.2>	60.6	
193,592	166,320	<27,272>	1,614,203	1,719,610	105,407	254,123	1,693,284	
791	1,310	519	5,518	17,375	11,857	298	13,794	
2,734	3,745	1,011	26,798	37,540	10,742	2,767	44,054	
0	1,000	1,000	0	10,000	10,000	0	275	
<191>	3,000	3,191	263	31,000	30,737	0	17,093	
8,596	76,961	68,365	46,126	671,757	625,631	<3>	452,489	
10.9	4.5	<6.4>	9.6	4.5	<5.1>	0.6	4.8	
2,430	6,401	3,971	14,468	63,410	48,942	688	60,235	
<7,685>	<16,000>	<8,315>	<67,125>	<154,000>	<86,876>	<6,333>	<123,616>	
1,905	3,535	1,630	17,137	36,590	19,453	1,332	41,769	
1,433	7,941	6,508	11,487	65,837	54,350	40	40,988	
279	969	690	Uniforms	1,512	16,496	14,984	86	21,785
687	3,620	2,933	Advertising	7,673	50,397	42,724	170	36,318
0	500	500	Menu Development	0	5,000	5,000	0	0
0	0	0	Dorm Coupons Expense	0	0	<0>	0	229
3,087	8,492	5,405	Repairs & Maintenance	36,531	83,962	47,431	2,887	102,487
4,847	55,240	50,393	Bank Card Expense	34,895	492,672	457,777	3,935	323,799
153	2,991	2,838	Sales Tax Expense	771	25,263	24,492	0	16,590
<9>	1,249	1,258	Overs/Shorts	171	11,314	11,143	0	5,180
0	0	0	Credit Card Adjustments	0	0	0	0	139
0	0	0	Rentals	0	500	500	0	1,516
0	0	0	Rentals-Truck	0	0	0	0	5,266
238	410	172	Taxes & Licenses	2,604	5,500	2,896	238	5,085
0	0	0	Professional Services	10,640	0	<10,640>	0	640
0	0	0	Temp Agency Service	0	2,900	2,900	0	2,373
2,735	22,945	20,210	Commission Expense	10,371	307,683	297,312	0	92,425
0	0	0	COVID-19	7,187	0	<7,187>	8,290	62,500
215,623	350,629	135,006	TOTAL OTHER CONTROL	1,781,231	3,500,806	1,719,575	268,517	2,916,698
546,324	1,003,635	457,311	TOTAL CONTROLLABLE EXP	4,821,671	9,892,442	5,070,771	680,984	8,675,921
<471,818>	374,550	<846,368>	<4,174,557>	2,130,732	<6,305,289>	<668,975>	<977,861>	
35,077	57,254	22,177	Allocated Exp. -HR	348,752	546,826	198,074	44,079	464,950
9,736	74,407	64,671	Allocated Exp. Fin	80,930	690,070	609,140	1,973	492,731
6,456	35,632	29,176	Allocated Exp. -IS	53,095	332,100	279,005	966	237,458
3,058	18,085	15,027	Allocated Exp. Mktg	25,584	181,622	156,038	550	144,809
7,181	52,735	45,554	Allocated Exp Othr SA	57,373	496,177	438,804	1,562	379,163
96,271	92,427	<3,844>	Maintenance	767,179	861,433	94,254	112,115	806,294
11,027	21,729	10,702	Utilities	100,383	208,602	108,219	12,276	164,999
49,851	74,027	24,176	Depreciation	530,098	740,270	210,172	55,014	663,790
218,656	426,296	207,640	TOTAL ALLOCATED EXP	1,963,396	4,057,100	2,093,704	228,535	3,354,194
<690,474>	<51,746>	<638,728>	NET INCOME (LOSS)	<6,137,953>	<1,926,368>	<4,211,585>	<897,510>	<4,332,055>
14,414	386,076	<371,662>	TOTAL CUSTOMER COUNT	88,247	3,353,788	<3,265,541>	0	2,093,860
3,799	121,627	<117,828>	3RD PARTY CUST COUNT	28,297	1,102,650	<1,074,353>	0	729,634
10,615	264,449	<253,834>	ASUCLA CUSTOMER COUNT	59,950	2,251,138	<2,191,188>	0	1,364,226
7.10	6.91	0.19	TOTAL AVERAGE CHECK	6.98	7.12	<0.14>	0.00	7.14
8.27	9.49	<1.23>	3RD PARTY AVG CHECK	8.29	9.54	<1.25>	0.00	9.66
6.68	5.72	0.95	ASUCLA AVERAGE CHECK	6.37	5.94	0.43	0.00	5.87
7,272	31,014	23,742	EMPLOYEE HOURS	73,527	300,182	226,655	7,800	256,653
10.88	55.28	<44.40>	SALES/LABOR HOUR	6.51	49.75	<43.24>	<0.08>	37.03

LICENSING & SERVICES  
INCOME STATEMENT

MAY. 10(04/25/21-05/22/21)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 10 MO(07/26/20-05/22/21)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,280	26,000	<23,720>	29,472	154,690	<125,218>	6,300	109,406
0	0	0	36,933	0	36,933	0	0
2,280	26,000	<23,720>	66,405	154,690	<88,285>	6,300	109,406
<173>	520	693	890	3,093	2,203	0	1,579
2,453	25,480	<23,027>	65,514	151,597	<86,083>	6,300	107,827
107.6	98.0	9.6	98.7	98.0	0.7	100.0	98.6
100.0	98.0	2.0	99.3	98.0	1.3	100.0	98.6
0.0	0.0	0.0	98.2	0.0	98.2	0.0	0.0
216,553	357,772	<141,219>	1,870,046	3,026,191	<1,156,145>	136,125	2,453,019
109,735	132,441	<22,706>	1,106,128	1,302,722	<196,594>	117,280	1,214,061
18,011	17,625	386	180,113	176,250	3,863	17,625	176,250
344,300	507,838	<163,538>	3,156,286	4,505,163	<1,348,877>	271,030	3,843,330
346,753	533,318	<186,565>	3,221,801	4,656,760	<1,434,959>	277,330	3,951,157
49,719	49,914	195	474,328	499,140	24,812	48,412	474,401
0	730	730	0	6,925	6,925	1,166	8,637
49,719	50,644	925	474,328	506,065	31,737	49,577	483,038
2,180.8	194.8	<1,986.0>	714.3	327.2	<387.2>	787.0	441.5
26,583	23,794	<2,789>	232,699	237,940	5,241	26,397	238,373
86	314	228	520	3,140	2,620	47	1,494
474	475	1	4,517	4,550	33	506	8,325
0	205	205	30	2,145	2,115	0	2,131
0	3,050	3,050	11,216	57,175	45,959	0	40,325
0	0	0	2,400	0	<2,400>	0	0
0	0	0	821	0	<821>	0	0
1,332	1,600	268	14,234	21,000	6,766	0	9,001
19,950	1,550	<18,400>	50,420	15,350	<35,070>	0	52,665
0	0	0	0	0	0	0	1,129
3,200	2,417	<783>	37,000	30,170	<6,830>	3,200	9,385
0	400	400	21,500	4,000	<17,500>	0	0
0	2,300	2,300	42,064	24,432	<17,632>	0	898
31,764	81,593	49,829	220,517	395,107	174,590	31,100	248,106
10,054	5,261	<4,793>	113,938	162,804	48,866	4,850	164,924
34,705	48,559	13,854	391,050	714,666	323,616	0	0
128,148	171,518	43,370	1,142,924	1,672,479	529,555	66,101	776,755
177,867	222,162	44,295	1,617,252	2,178,544	561,292	115,678	1,259,793
168,886	311,156	<142,270>	1,604,549	2,478,216	<873,667>	161,652	2,691,364
5,274	4,440	<834>	54,353	43,679	<10,674>	5,298	39,661
27,862	18,441	<9,421>	302,146	172,741	<129,405>	30,600	208,959
19,124	9,736	<9,388>	205,387	91,248	<114,139>	15,496	107,389
9,060	4,941	<4,119>	97,804	49,613	<48,191>	8,822	63,409
21,274	14,410	<6,864>	223,335	136,760	<86,575>	25,067	166,674
49,314	47,264	<2,050>	392,986	440,468	47,482	57,431	413,023
5,648	11,125	5,477	51,421	106,799	55,378	6,288	84,520
2,536	4,268	1,732	25,826	42,680	16,854	2,610	29,506
140,092	114,625	<25,467>	1,353,259	1,083,988	<269,271>	151,612	1,113,140
28,793	196,531	<167,738>	251,290	1,394,228	<1,142,938>	10,040	1,578,223

UCLA STUDENT UNION  
INCOME STATEMENT

MAY. 10(04/25/21-05/22/21)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 10 MO(07/26/20-05/22/21)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
54,720	61,248	<6,528>	212,447	610,103	<397,656>	422	382,710
891	44,197	<43,306>	7,587	389,950	<382,363>	550	247,438
0	0	0	125,000	0	125,000	0	0
55,610	105,445	<49,835>	345,035	1,000,053	<655,018>	972	630,148
394	43,224	42,830	6,167	381,370	375,203	550	243,542
3,450	15,514	12,064	32,614	142,259	109,645	<119>	79,410
3,844	58,738	54,894	38,781	523,629	484,848	431	322,952
6.9	55.7	48.8	11.2	52.4	41.1	44.3	51.3
51,766	46,707	5,059	306,254	476,424	<170,170>	541	307,196
93.1	44.3	48.8	88.8	47.6	41.1	55.7	48.8
93.7	74.7	19.0	84.7	76.7	8.0	128.3	79.3
55.8	2.2	53.6	18.7	2.2	16.5	0.0	1.6
1,450	2,800	<1,350>	5,875	36,550	<30,675>	0	5,270
85	52,280	<52,195>	914	209,107	<208,193>	0	169,543
153	8,265	<8,112>	1,190	72,971	<71,781>	99	46,091
1,688	63,345	<61,657>	7,980	318,628	<310,648>	99	220,904
53,454	110,052	<56,598>	314,233	795,052	<480,819>	640	528,100
35,186	34,841	<345>	352,309	348,409	<3,900>	34,872	345,837
0	0	0	0	0	0	1,458	14,631
13,373	24,432	11,059	92,430	239,339	146,909	19,937	245,860
48,559	59,273	10,714	444,739	587,748	143,009	56,267	606,327
87.3	56.2	<31.1>	128.9	58.8	<70.1>	5,788.8	96.2
20.4	20.5	0.1	53.0	20.2	<32.8>	3,824.7	39.8
17,938	17,425	<513>	166,670	174,239	7,569	18,942	163,555
2,557	708	<1,849>	5,673	10,393	4,720	3	7,605
2,073	2,982	909	21,385	29,690	8,305	2,237	31,575
0	0	0	3,523	2,180	<1,343>	0	3,115
0	0	0	0	6,508	6,508	0	3,411
0	0	0	2,067	6,556	4,489	<1,055>	<672>
0	200	200	849	6,000	5,151	0	6,225
2,354	886	<1,468>	14,811	35,277	20,466	0	41,527
96	45,444	45,348	<1,262>	163,399	164,661	<192>	127,790
0	140	140	0	1,740	1,740	0	79
0	0	0	0	2,000	2,000	0	1,400
0	80	80	2,162	5,164	3,002	0	2,936
160	250	90	1,561	2,500	939	<553>	2,759
1,645	2,540	895	18,501	33,642	15,141	1,234	20,974
139	1,039	900	1,490	9,164	7,674	131	7,012
0	50	50	0	500	500	0	<29>
0	0	0	0	2,890	2,890	0	2,926
40	0	<40>	2,398	0	<2,398>	30	30
6,083	15,417	9,334	82,833	154,170	71,337	15,417	154,167
987	24,000	23,013	4,418	124,750	120,332	0	70,841
34,071	111,161	77,090	327,078	770,762	443,684	36,194	647,227
82,630	170,434	87,804	771,817	1,358,510	586,693	92,462	1,253,555
<29,175>	<60,382>	31,207	<457,584>	<563,458>	105,874	<91,821>	<725,455>
5,151	5,196	45	50,914	50,574	<340>	6,014	49,556
4,606	5,831	1,225	36,138	48,849	12,711	118	36,618
3,162	3,078	<84>	24,507	25,765	1,258	60	18,099
1,498	1,562	64	11,408	14,077	2,669	34	11,034
3,517	4,556	1,039	27,175	38,500	11,325	97	28,986
59,804	57,371	<2,433>	476,577	534,702	58,125	69,647	500,875
6,850	13,488	6,638	62,359	129,488	67,129	7,626	102,498
21,425	19,450	<1,975>	224,471	194,500	<29,971>	23,457	236,371
106,012	110,532	4,520	913,548	1,036,455	122,907	107,053	984,038
<135,188>	<170,914>	35,726	<1,371,132>	<1,599,913>	228,781	<198,874>	<1,709,493>



FACILITIES  
EXPENSE STATEMENT

MAY. 10(04/25/21-05/22/21)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 10 MO(07/26/20-05/22/21)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
170,153	154,348	<15,805>	1,333,714	1,395,236	61,522	216,509	1,419,690
6,393	9,353	2,960	47,934	72,630	24,696	4,959	54,236
2,771	1,454	<1,317>	16,458	10,668	<5,790>	1,549	8,188
<240>	<225>	15	<1,770>	<1,800>	<30>	<116>	<8,817>
<6,738>	<11,297>	<4,559>	<97,711>	<112,421>	<14,710>	<11,749>	<114,916>
<2,540>	<2,500>	40	<7,265>	<25,000>	<17,735>	0	<23,397>
169,799	151,133	<18,666>	1,291,360	1,339,313	47,953	211,152	1,334,985
103,588	91,448	<12,140>	781,891	835,834	53,943	136,694	824,248
149	175	26	1,448	1,603	155	141	2,390
851	768	<83>	8,570	7,360	<1,210>	830	10,386
0	0	0	200	1,800	1,600	25	6,054
1,685	5,624	3,939	14,900	51,076	36,176	2,273	39,822
3.0	5.3	2.3	4.3	5.1	0.8	233.8	6.3
1,291	5,590	4,299	16,567	58,885	42,318	2,412	48,659
<916>	1,234	2,150	13,454	14,007	553	608	15,456
362	440	78	4,533	6,288	1,755	569	4,732
12,340	31,245	18,905	226,131	322,385	96,254	23,403	278,022
5,047	4,150	<897>	45,293	44,500	<793>	2,113	38,549
198	250	52	3,275	3,250	<25>	0	2,420
1,608	1,700	92	4,203	17,000	12,797	96	14,845
<1,554>	300	1,854	22,613	3,000	<19,613>	0	8,342
12,787	3,075	<9,712>	35,664	45,050	9,386	2,041	41,893
3,762	12,810	9,048	31,047	114,515	83,468	9,358	97,583
3,160	3,247	87	41,921	36,698	<5,223>	3,173	44,268
1,659	1,275	<384>	8,078	12,750	4,672	400	13,931
0	0	0	0	0	0	0	6,600
24,043	0	<24,043>	131,279	0	<131,279>	2,910	7,534
170,061	163,331	<6,730>	1,391,069	1,576,001	184,932	187,047	1,505,734
339,860	314,464	<25,396>	2,682,428	2,915,314	232,886	398,199	2,840,719
24,578	34,167	9,589	247,077	341,670	94,593	24,172	231,801
24,578	34,167	9,589	247,077	341,670	94,593	24,172	231,801
364,438	348,631	<15,807>	2,929,505	3,256,984	327,479	422,372	3,072,519
<314,719>	<302,010>	12,709	<2,507,989>	<2,814,738>	<306,749>	<366,517>	<2,635,858>
<8,946>	<8,946>	0	<89,484>	<89,484>	0	<8,946>	<89,484>
<3,497>	<3,497>	0	<34,978>	<34,978>	0	<3,497>	<34,978>
<11,123>	<9,553>	1,570	<88,640>	<88,274>	366	<12,954>	<93,159>
<26,153>	<24,625>	1,528	<208,415>	<229,510>	<21,095>	<30,458>	<219,041>
<364,438>	<348,631>	15,807	<2,929,505>	<3,256,984>	<327,479>	<422,371>	<3,072,519>
0	0	0	<0>	0	0	0	0

UTILITIES  
EXPENSE STATEMENT

MAY. 10(04/25/21-05/22/21)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
5,726	10,027	4,301	Chiller Water
29,689	51,473	21,784	Elec-Non Air Cond.
1,778	10,002	8,224	Water-Non Air Cond.
5,990	5,792	<198>	Steam-Non Air Cond.
554	3,890	3,336	Gas
0	1,551	1,551	Energy Management
43,737	82,735	38,998	TOTAL OTHER CONTROL.
43,737	82,735	38,998	TOTAL CONTROLLABLE EXP
<36,047>	<71,015>	<34,968>	Allocated-Svs and Ent
<2,459>	<2,460>	<1>	Allocated-USAC
<961>	<962>	<1>	Allocated-GSA
<1,274>	<2,509>	<1,235>	Allocated-Comm Board
<2,996>	<5,789>	<2,793>	Allocated-A & SS
<43,737>	<82,735>	<38,998>	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 20-21			FISCAL YEAR 19-20	
YTD 10 MO(07/26/20-05/22/21)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
64,436	144,549	80,113	4,449	86,827
271,720	470,013	198,293	30,677	403,169
18,792	80,471	61,679	6,476	78,515
42,516	52,095	9,579	6,838	49,766
3,784	32,985	29,201	<135>	19,224
0	15,510	15,510	0	0
401,248	795,623	394,375	48,305	637,501
401,248	795,623	394,375	48,305	637,501
<328,163>	<681,749>	<353,586>	<40,132>	<539,397>
<24,598>	<24,600>	<2>	<2,459>	<24,598>
<9,618>	<9,620>	<2>	<961>	<9,618>
<11,598>	<24,083>	<12,485>	<1,418>	<19,064>
<27,270>	<55,571>	<28,301>	<3,335>	<44,824>
<401,248>	<795,623>	<394,375>	<48,305>	<637,501>
<0>	0	0	<0>	0