

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - SEPTEMBER 2020 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

SEPTEMBER (08/23/20 - 09/26/20)										FY 19-20	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
3,892		6,844		(2,952)	(43.1%)	(2,395)	(38.1%)	6,287			
61		1,347		(1,286)	(95.5%)	(1,159)	(95.0%)	1,220			
322		464		(142)	(30.6%)	(127)	(28.3%)	449			
9		110		(101)	(91.8%)	(109)	(92.4%)	118			
4,284		8,765		(4,481)	(51.1%)	(3,790)	(46.9%)	8,074			
696	17.9%	1,969	28.8%	(1,273)	(10.9)	(1,053)	(9.9)	1,749	27.8%		
49	80.3%	934	69.3%	(885)	11.0	(790)	11.5	839	68.8%		
322	100.0%	464	100.0%	(142)	0.0	(126)	0.2	448	99.8%		
4	44.4%	69	62.7%	(65)	(18.3)	(69)	(17.5)	73	61.9%		
1,071	25.0%	3,436	39.2%	(2,365)	(14.2)	(2,038)	(13.5)	3,109	38.5%		
476	12.2%	703	10.3%	227	(1.9)	188	(1.6)	664	10.6%		
517	847.5%	829	61.5%	312	(786.0)	258	(784.0)	775	63.5%		
71	22.0%	74	15.9%	3	(6.1)	9	(4.2)	80	17.8%		
64	711.1%	79	71.8%	15	(639.3)	13	(645.8)	77	65.3%		
1,128	26.3%	1,685	19.2%	557	(7.1)	468	(6.5)	1,596	19.8%		
183	4.7%	304	4.4%	121	(0.3)	91	(0.3)	274	4.4%		
15	24.6%	126	9.4%	111	(15.2)	123	(13.3)	138	11.3%		
94	29.2%	158	34.1%	64	4.9	66	6.4	160	35.6%		
26	288.9%	57	51.8%	31	(237.1)	39	(233.8)	65	55.1%		
318	7.4%	645	7.4%	327	0.0	319	0.5	637	7.9%		
37	1.0%	962	14.1%	(925)	(13.1)	(775)	(11.9)	812	12.9%		
(483)	(791.8%)	(21)	(1.6%)	(462)	(790.2)	(408)	(785.7)	(75)	(6.1%)		
157	48.8%	231	49.8%	(74)	(1.0)	(52)	2.3	209	46.5%		
(85)	(944.4%)	(66)	(60.0%)	(19)	(884.4)	(16)	(885.9)	(69)	(58.5%)		
(374)	(8.7%)	1,106	12.6%	(1,480)	(21.3)	(1,251)	(19.6)	877	10.9%		
641	15.0%	677	7.7%	36	(7.3)	26	(6.7)	667	8.3%		
265	6.2%	279	3.2%	14	(3.0)	28	(2.6)	293	3.6%		
19	0.4%	77	0.9%	58	0.5	46	0.4	65	0.8%		
188	4.4%	223	2.5%	35	(1.9)	18	(1.8)	206	2.6%		
1,113	26.0%	1,256	14.3%	143	(11.7)	118	(10.8)	1,231	15.2%		
(1,487)	(34.7%)	(150)	(1.7%)	(1,337)	(33.0)	(1,133)	(30.3)	(354)	(4.4%)		
13	0.3%	2	0.0%	11	0.3	1	0.2	12	0.1%		
14	0.3%	19	0.2%	(5)	0.1	(8)	0.0	22	0.3%		
(22)	(0.5%)	(26)	(0.3%)	4	(0.2)	4	(0.2)	(26)	(0.3%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%		
247	5.8%	248	2.8%	(1)	3.0	(1)	2.7	248	3.1%		
252	5.9%	241	2.7%	11	3.2	(4)	2.7	256	3.2%		
(1,235)	(28.8%)	91	1.0%	(1,326)	(29.8)	(1,137)	(27.6)	(98)	(1.2%)		

GROSS INCOME
UCLA Store
UCLA Restaurants
Licensing & Services
UCLA Student Union
TOTAL

GROSS MARGIN
UCLA Store
UCLA Restaurants
Licensing & Services
UCLA Student Union
TOTAL

WAGES & BENEFITS
UCLA Store
UCLA Restaurants
Licensing & Services
UCLA Student Union
TOTAL

OTHER CONTROLLABLES
UCLA Store
UCLA Restaurants
Licensing & Services
UCLA Student Union
TOTAL

CONTRIBUTION
UCLA Store
UCLA Restaurants
Licensing & Services
UCLA Student Union
TOTAL

ALLOCATED EXPENSES
Admin&Support Services
Facilities
Utilities
Depreciation
TOTAL

**NET INCOME (LOSS)
FROM OPERATIONS**

OTHER INC/(EXP)
Non-Recurent Inc/(Exp)
Interest Income
Interest (Expense)
Income Taxes
Student Union Fee Income
TOTAL

NET INCOME (LOSS)

FISCAL YEAR 2020-2021										FY 19-20	
YTD 2 MONTHS (07/26/20 - 09/26/20)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
5,493		10,372		(4,879)	(47.0%)	(4,132)	(42.9%)	9,625			
105		2,419		(2,314)	(95.7%)	(2,145)	(95.3%)	2,250			
667		829		(162)	(19.5%)	(136)	(16.9%)	803			
11		235		(224)	(95.3%)	(217)	(95.2%)	228			
6,276		13,855		(7,579)	(54.7%)	(6,630)	(51.4%)	12,906			
1,039	18.9%	3,142	30.3%	(2,103)	(11.4)	(1,829)	(10.9)	2,868	29.8%		
123	117.1%	1,681	69.5%	(1,558)	47.6	(1,436)	47.8	1,559	69.3%		
667	100.0%	828	99.9%	(161)	0.1	(135)	0.1	802	99.9%		
7	63.6%	156	66.4%	(149)	(2.8)	(146)	(3.5)	153	67.1%		
1,836	29.3%	5,807	41.9%	(3,971)	(12.6)	(3,546)	(12.4)	5,382	41.7%		
892	16.2%	1,306	12.6%	414	(3.6)	339	(3.4)	1,231	12.8%		
945	900.0%	1,521	62.9%	576	(837.1)	506	(835.5)	1,451	64.5%		
142	21.3%	149	18.0%	7	(3.3)	(8)	(4.6)	134	16.7%		
129	1172.7%	151	64.3%	22	(1,108.4)	15	(1,109.5)	144	63.2%		
2,108	33.6%	3,127	22.6%	1,019	(11.0)	852	(10.7)	2,960	22.9%		
418	7.6%	662	6.4%	244	(1.2)	197	(1.2)	615	6.4%		
10	9.5%	237	9.8%	227	0.3	245	1.8	255	11.3%		
175	26.2%	271	32.7%	96	6.5	90	6.8	265	33.0%		
50	454.5%	112	47.7%	62	(406.8)	62	(405.4)	112	49.1%		
653	10.4%	1,282	9.3%	629	(1.1)	594	(0.7)	1,247	9.7%		
(272)	(5.0%)	1,174	11.3%	(1,446)	(16.3)	(1,293)	(15.6)	1,021	10.6%		
(832)	(792.4%)	(77)	(3.2%)	(755)	(789.2)	(685)	(785.9)	(147)	(6.5%)		
350	52.5%	409	49.3%	(59)	3.2	(53)	2.3	403	50.2%		
(172)	(1563.6%)	(107)	(45.5%)	(65)	(1,518.1)	(69)	(1,518.4)	(103)	(45.2%)		
(926)	(14.8%)	1,399	10.1%	(2,325)	(24.9)	(2,100)	(23.9)	1,174	9.1%		
1,240	19.8%	1,353	9.8%	113	(10.0)	41	(9.9)	1,281	9.9%		
502	8.0%	526	3.8%	24	(4.2)	21	(3.9)	523	4.1%		
46	0.7%	162	1.2%	116	0.5	91	0.4	137	1.1%		
375	6.0%	446	3.2%	71	(2.8)	36	(2.8)	411	3.2%		
2,163	34.5%	2,487	18.0%	324	(16.5)	189	(16.3)	2,352	18.2%		
(3,089)	(49.2%)	(1,088)	(7.9%)	(2,001)	(41.3)	(1,911)	(40.1)	(1,178)	(9.1%)		
15	0.2%	4	0.0%	11	0.2	1	0.1	14	0.1%		
22	0.4%	41	0.3%	(19)	0.1	(22)	0.1	44	0.3%		
(44)	(0.7%)	(51)	(0.4%)	7	(0.3)	7	(0.3)	(51)	(0.4%)		
0	0.0%	(4)	0.0%	4	0.0	0	0.0	0	0.0%		
494	7.9%	497	3.6%	(3)	4.3	(3)	4.0	497	3.9%		
487	7.8%	487	3.5%	0	4.3	(17)	3.9	504	3.9%		
(2,602)	(41.5%)	(601)	(4.3%)	(2,001)	(37.2)	(1,928)	(36.3)	(674)	(5.2%)		

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.