

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES  
October (09/27/20 - 10/24/20)**

**Prepared  
November 16, 2020**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - OCTOBER 2020 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

OCTOBER (09/27/20 - 10/24/20)				FY 19-20		FISCAL YEAR 2020-2021				FY 19-20	
CURRENT MONTH				**		YTD 3 MONTHS (07/26/20 - 10/24/20)				**	
ACTUAL		VARIANCE		LAST YEAR ACT		ACTUAL		VARIANCE		LAST YEAR ACT	
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
<b>GROSS INCOME</b>											
2,986		(678)	(18.5%)	3,664		8,479		(4,811)	(36.2%)	13,290	
81		(1,708)	(95.5%)	1,789		186		(3,853)	(95.4%)	4,039	
299		(180)	(37.6%)	479		966		(316)	(24.6%)	1,282	
5		(101)	(95.3%)	106		16		(318)	(95.2%)	334	
<b>3,371</b>		<b>(2,667)</b>	<b>(44.2%)</b>	<b>6,038</b>		<b>9,647</b>		<b>(9,298)</b>	<b>(49.1%)</b>	<b>18,945</b>	
<b>GROSS MARGIN</b>											
706	23.6%	(634)	Pts. (13.0)	1,340	36.6%	1,745	20.6%	(2,462)	Pts. (11.1)	4,207	31.7%
59	72.8%	(1,199)	2.5	1,258	70.3%	183	98.4%	(2,634)	28.7	2,817	69.7%
299	100.0%	(180)	0.0	479	100.0%	966	100.0%	(315)	0.1	1,281	99.9%
1	20.0%	(59)	(36.6)	60	56.6%	8	50.0%	(206)	(14.1)	214	64.1%
<b>1,065</b>	<b>31.6%</b>	<b>(2,072)</b>	<b>(20.4)</b>	<b>3,137</b>	<b>52.0%</b>	<b>2,902</b>	<b>30.1%</b>	<b>(5,617)</b>	<b>(14.9)</b>	<b>8,519</b>	<b>45.0%</b>
<b>WAGES &amp; BENEFITS</b>											
561	18.8%	98	(0.8)	659	18.0%	1,453	17.1%	437	(2.9)	1,890	14.2%
495	611.1%	333	(564.8)	828	46.3%	1,441	774.7%	837	(718.3)	2,278	56.4%
82	27.4%	(5)	(11.3)	77	16.1%	224	23.2%	(14)	(6.8)	210	16.4%
68	1360.0%	11	(1,285.5)	79	74.5%	197	1231.3%	26	(1,164.5)	223	66.8%
<b>1,206</b>	<b>35.8%</b>	<b>437</b>	<b>(8.6)</b>	<b>1,643</b>	<b>27.2%</b>	<b>3,315</b>	<b>34.4%</b>	<b>1,286</b>	<b>(10.1)</b>	<b>4,601</b>	<b>24.3%</b>
<b>OTHER CONTROLLABLES</b>											
190	6.4%	37	(0.2)	227	6.2%	608	7.2%	234	(0.9)	842	6.3%
21	25.9%	187	(14.3)	208	11.6%	31	16.7%	432	(5.2)	463	11.5%
91	30.4%	94	8.2	185	38.6%	266	27.5%	184	7.6	450	35.1%
18	360.0%	24	(320.4)	42	39.6%	68	425.0%	86	(378.9)	154	46.1%
<b>320</b>	<b>9.5%</b>	<b>342</b>	<b>1.5</b>	<b>662</b>	<b>11.0%</b>	<b>973</b>	<b>10.1%</b>	<b>936</b>	<b>0.0</b>	<b>1,909</b>	<b>10.1%</b>
<b>CONTRIBUTION</b>											
(45)	(1.5%)	(499)	(13.9)	454	12.4%	(316)	(3.7%)	(1,791)	(14.8)	1,475	11.1%
(458)	(565.4%)	(681)	(577.9)	223	12.5%	(1,289)	(693.0%)	(1,365)	(694.9)	76	1.9%
126	42.1%	(91)	(3.2)	217	45.3%	476	49.3%	(144)	0.9	620	48.4%
(85)	(1700.0%)	(25)	(1,643.4)	(60)	(56.6%)	(256)	(1600.0%)	(92)	(1,550.9)	(164)	(49.1%)
<b>(462)</b>	<b>(13.7%)</b>	<b>(1,296)</b>	<b>(27.5)</b>	<b>834</b>	<b>13.8%</b>	<b>(1,385)</b>	<b>(14.4%)</b>	<b>(3,392)</b>	<b>(25.0)</b>	<b>2,007</b>	<b>10.6%</b>
<b>ALLOCATED EXPENSES</b>											
654	19.4%	7	(8.5)	661	10.9%	1,894	19.6%	48	(9.3)	1,942	10.3%
329	9.8%	(74)	(5.6)	255	4.2%	830	8.6%	(51)	(4.5)	779	4.1%
48	1.4%	34	0.0	82	1.4%	93	1.0%	126	0.2	219	1.2%
188	5.6%	18	(2.2)	206	3.4%	563	5.8%	54	(2.5)	617	3.3%
<b>1,219</b>	<b>36.2%</b>	<b>(15)</b>	<b>(16.3)</b>	<b>1,204</b>	<b>19.9%</b>	<b>3,380</b>	<b>35.0%</b>	<b>177</b>	<b>(16.2)</b>	<b>3,557</b>	<b>18.8%</b>
<b>NET INCOME (LOSS) FROM OPERATIONS</b>											
<b>(1,681)</b>	<b>(49.9%)</b>	<b>(1,311)</b>	<b>(43.8)</b>	<b>(370)</b>	<b>(6.1%)</b>	<b>(4,765)</b>	<b>(49.4%)</b>	<b>(3,215)</b>	<b>(41.2)</b>	<b>(1,550)</b>	<b>(8.2%)</b>
<b>OTHER INC/(EXP)</b>											
(2)	(0.1%)	(11)	(0.2)	9	0.1%	12	0.1%	(12)	0.0	24	0.1%
24	0.7%	2	0.3	22	0.4%	46	0.5%	(20)	0.2	66	0.3%
(22)	(0.7%)	4	(0.3)	(26)	(0.4%)	(66)	(0.7%)	11	(0.3)	(77)	(0.4%)
0	0.0%	0	0.0	0	0.0%	0	0.0%	0	0.0	0	0.0%
247	7.3%	(1)	3.2	248	4.1%	741	7.7%	(4)	3.8	745	3.9%
<b>247</b>	<b>7.3%</b>	<b>(6)</b>	<b>3.1</b>	<b>253</b>	<b>4.2%</b>	<b>733</b>	<b>7.6%</b>	<b>(25)</b>	<b>3.6</b>	<b>758</b>	<b>4.0%</b>
<b>(1,434)</b>	<b>(42.5%)</b>	<b>(1,317)</b>	<b>(40.6)</b>	<b>(117)</b>	<b>(1.9%)</b>	<b>(4,032)</b>	<b>(41.8%)</b>	<b>(3,240)</b>	<b>(37.6)</b>	<b>(792)</b>	<b>(4.2%)</b>

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - OCTOBER 2020 (\$000's)  
DIVISIONS FULLY ALLOCATED**

OCTOBER (09/27/20 - 10/24/20)				FY 19-20		FISCAL YEAR 2020-2021						FY 19-20	
CURRENT MONTH				**		YTD 3 MONTHS (07/26/20 - 10/24/20)						**	
ACTUAL		VARIANCE		LAST YEAR ACT		ACTUAL		VARIANCE		LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
<b>GROSS INCOME</b>													
2,986		(678)	(18.5%)	3,664		8,479		(4,811)	(36.2%)	13,290			
81		(1,708)	(95.5%)	1,789		186		(3,853)	(95.4%)	4,039			
299		(180)	(37.6%)	479		966		(316)	(24.6%)	1,282			
5		(101)	(95.3%)	106		16		(318)	(95.2%)	334			
<b>3,371</b>		<b>(2,667)</b>	<b>(44.2%)</b>	<b>6,038</b>		<b>9,647</b>		<b>(9,298)</b>	<b>(49.1%)</b>	<b>18,945</b>			
<b>GROSS MARGIN</b>													
706	23.6%	(634)	Pts. (13.0)	1,340	36.6%	1,745	20.6%	(2,462)	Pts. (11.1)	4,207	31.7%		
59	72.8%	(1,199)	2.5	1,258	70.3%	183	98.4%	(2,634)	28.7	2,817	69.7%		
299	100.0%	(180)	0.0	479	100.0%	966	100.0%	(315)	0.1	1,281	99.9%		
1	20.0%	(59)	(36.6)	60	56.6%	8	50.0%	(206)	(14.1)	214	64.1%		
<b>1,065</b>	<b>31.6%</b>	<b>(2,072)</b>	<b>(20.4)</b>	<b>3,137</b>	<b>52.0%</b>	<b>2,902</b>	<b>30.1%</b>	<b>(5,617)</b>	<b>(14.9)</b>	<b>8,519</b>	<b>45.0%</b>		
<b>TOTAL CONTROLLABLES</b>													
751	25.2%	135	(1.0)	886	24.2%	2,062	24.3%	670	(3.7)	2,732	20.6%		
517	638.3%	519	(580.4)	1,036	57.9%	1,472	791.4%	1,269	(723.5)	2,741	67.9%		
173	57.9%	89	(3.2)	262	54.7%	490	50.7%	171	0.9	661	51.6%		
86	1720.0%	35	(1,605.8)	121	114.2%	265	1656.3%	113	(1,543.1)	378	113.2%		
<b>1,527</b>	<b>45.3%</b>	<b>778</b>	<b>(7.1)</b>	<b>2,305</b>	<b>38.2%</b>	<b>4,289</b>	<b>44.5%</b>	<b>2,223</b>	<b>(10.1)</b>	<b>6,512</b>	<b>34.4%</b>		
<b>CONTRIBUTION</b>													
(45)	(1.5%)	(499)	(13.9)	454	12.4%	(316)	(3.7%)	(1,791)	(14.8)	1,475	11.1%		
(458)	(565.4%)	(681)	(577.9)	223	12.5%	(1,289)	(693.0%)	(1,365)	(694.9)	76	1.9%		
126	42.1%	(91)	(3.2)	217	45.3%	476	49.3%	(144)	0.9	620	48.4%		
(85)	(1700.0%)	(25)	(1,643.4)	(60)	(56.6%)	(256)	(1600.0%)	(92)	(1,550.9)	(164)	(49.1%)		
<b>(462)</b>	<b>(13.7%)</b>	<b>(1,296)</b>	<b>(27.5)</b>	<b>834</b>	<b>13.8%</b>	<b>(1,385)</b>	<b>(14.4%)</b>	<b>(3,392)</b>	<b>(25.0)</b>	<b>2,007</b>	<b>10.6%</b>		
<b>ALLOCATED EXPENSES</b>													
784	26.3%	(199)	(10.3)	585	16.0%	2,168	25.6%	(280)	(11.4)	1,888	14.2%		
215	265.4%	195	(242.5)	410	22.9%	583	313.4%	483	(287.0)	1,066	26.4%		
121	40.5%	(14)	(18.2)	107	22.3%	366	37.9%	(68)	(14.7)	298	23.2%		
99	1980.0%	3	(1,883.8)	102	96.2%	263	1643.8%	42	(1,552.5)	305	91.3%		
<b>1,219</b>	<b>36.2%</b>	<b>(15)</b>	<b>(16.3)</b>	<b>1,204</b>	<b>19.9%</b>	<b>3,380</b>	<b>35.0%</b>	<b>177</b>	<b>(16.2)</b>	<b>3,557</b>	<b>18.8%</b>		
<b>NET INCOME (LOSS) FROM OPERATIONS</b>													
(830)	(24.6%)	(700)	(22.4)	(130)	(2.2%)	(2,483)	(25.7%)	(2,071)	(23.5)	(412)	(2.2%)		
(672)	(19.9%)	(485)	(16.8)	(187)	(3.1%)	(1,872)	(19.4%)	(881)	(14.2)	(991)	(5.2%)		
5	0.1%	(105)	(1.7)	110	1.8%	110	1.1%	(212)	(0.6)	322	1.7%		
(184)	(5.5%)	(21)	(2.8)	(163)	(2.7%)	(520)	(5.4%)	(51)	(2.9)	(469)	(2.5%)		
<b>(1,681)</b>	<b>(49.9%)</b>	<b>(1,311)</b>	<b>(43.8)</b>	<b>(370)</b>	<b>(6.1%)</b>	<b>(4,765)</b>	<b>(49.4%)</b>	<b>(3,215)</b>	<b>(41.2)</b>	<b>(1,550)</b>	<b>(8.2%)</b>		
<b>OTHER INC/(EXP)</b>													
(2)	(0.1%)	(11)	(0.2)	9	0.1%	12	0.1%	(12)	0.0	24	0.1%		
24	0.7%	2	0.3	22	0.4%	46	0.5%	(20)	0.2	66	0.3%		
(22)	(0.7%)	4	(0.3)	(26)	(0.4%)	(66)	(0.7%)	11	(0.3)	(77)	(0.4%)		
0	0.0%	0	0.0	0	0.0%	0	0.0%	0	0.0	0	0.0%		
247	7.3%	(1)	3.2	248	4.1%	741	7.7%	(4)	3.8	745	3.9%		
<b>247</b>	<b>7.3%</b>	<b>(6)</b>	<b>3.1</b>	<b>253</b>	<b>4.2%</b>	<b>733</b>	<b>7.6%</b>	<b>(25)</b>	<b>3.6</b>	<b>758</b>	<b>4.0%</b>		
<b>(1,434)</b>	<b>(42.5%)</b>	<b>(1,317)</b>	<b>(40.6)</b>	<b>(117)</b>	<b>(1.9%)</b>	<b>(4,032)</b>	<b>(41.8%)</b>	<b>(3,240)</b>	<b>(37.6)</b>	<b>(792)</b>	<b>(4.2%)</b>		

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - OCTOBER 2020 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

OCTOBER (09/27/20 - 10/24/20)										FY 19-20	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
2,986		3,930		(944)	(24.0%)	(678)	(18.5%)	3,664			
81		2,045		(1,964)	(96.0%)	(1,708)	(95.5%)	1,789			
299		423		(124)	(29.3%)	(180)	(37.6%)	479			
5		136		(131)	(96.3%)	(101)	(95.3%)	106			
<b>3,371</b>		<b>6,534</b>		<b>(3,163)</b>	<b>(48.4%)</b>	<b>(2,667)</b>	<b>(44.2%)</b>	<b>6,038</b>			
706	23.6%	1,463	37.2%	(757)	(13.6) Pts.	(634)	(13.0) Pts.	1,340	36.6%		
59	72.8%	1,448	70.8%	(1,389)	2.0	(1,199)	2.5	1,258	70.3%		
299	100.0%	422	99.8%	(123)	0.2	(180)	0.0	479	100.0%		
1	20.0%	81	59.6%	(80)	(39.6)	(59)	(36.6)	60	56.6%		
<b>1,065</b>	<b>31.6%</b>	<b>3,414</b>	<b>52.2%</b>	<b>(2,349)</b>	<b>(20.6)</b>	<b>(2,072)</b>	<b>(20.4)</b>	<b>3,137</b>	<b>52.0%</b>		
561	18.8%	655	16.7%	94	(2.1)	98	(0.8)	659	18.0%		
495	611.1%	832	40.7%	337	(570.4)	333	(564.8)	828	46.3%		
82	27.4%	74	17.5%	(8)	(9.9)	(5)	(11.3)	77	16.1%		
68	1360.0%	79	58.1%	11	(1,301.9)	11	(1,285.5)	79	74.5%		
<b>1,206</b>	<b>35.8%</b>	<b>1,640</b>	<b>25.1%</b>	<b>434</b>	<b>(10.7)</b>	<b>437</b>	<b>(8.6)</b>	<b>1,643</b>	<b>27.2%</b>		
190	6.4%	214	5.4%	24	(1.0)	37	(0.2)	227	6.2%		
21	25.9%	210	10.3%	189	(15.6)	187	(14.3)	208	11.6%		
91	30.4%	142	33.6%	51	3.2	94	8.2	185	38.6%		
18	360.0%	48	35.3%	30	(324.7)	24	(320.4)	42	39.6%		
<b>320</b>	<b>9.5%</b>	<b>614</b>	<b>9.4%</b>	<b>294</b>	<b>(0.1)</b>	<b>342</b>	<b>1.5</b>	<b>662</b>	<b>11.0%</b>		
(45)	(1.5%)	594	15.1%	(639)	(16.6)	(499)	(13.9)	454	12.4%		
(458)	(565.4%)	407	19.9%	(865)	(585.3)	(681)	(577.9)	223	12.5%		
126	42.1%	206	48.7%	(80)	(6.6)	(91)	(3.2)	217	45.3%		
(85)	(1700.0%)	(46)	(33.8%)	(39)	(1,666.2)	(25)	(1,643.4)	(60)	(56.6%)		
<b>(462)</b>	<b>(13.7%)</b>	<b>1,161</b>	<b>17.8%</b>	<b>(1,623)</b>	<b>(31.5)</b>	<b>(1,296)</b>	<b>(27.5)</b>	<b>834</b>	<b>13.8%</b>		
654	19.4%	654	10.0%	0	(9.4)	7	(8.5)	661	10.9%		
329	9.8%	261	4.0%	(68)	(5.8)	(74)	(5.6)	255	4.2%		
48	1.4%	84	1.3%	36	(0.1)	34	0.0	82	1.4%		
188	5.6%	223	3.4%	35	(2.2)	18	(2.2)	206	3.4%		
<b>1,219</b>	<b>36.2%</b>	<b>1,222</b>	<b>18.7%</b>	<b>3</b>	<b>(17.5)</b>	<b>(15)</b>	<b>(16.3)</b>	<b>1,204</b>	<b>19.9%</b>		
<b>(1,681)</b>	<b>(49.9%)</b>	<b>(61)</b>	<b>(0.9%)</b>	<b>(1,620)</b>	<b>(49.0)</b>	<b>(1,311)</b>	<b>(43.8)</b>	<b>(370)</b>	<b>(6.1%)</b>		
(2)	(0.1%)	2	0.0%	(4)	(0.1)	(11)	(0.2)	9	0.1%		
24	0.7%	22	0.3%	2	0.4	2	0.3	22	0.4%		
(22)	(0.7%)	(26)	(0.4%)	4	(0.3)	4	(0.3)	(26)	(0.4%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%		
247	7.3%	248	3.8%	(1)	3.5	(1)	3.2	248	4.1%		
<b>247</b>	<b>7.3%</b>	<b>244</b>	<b>3.7%</b>	<b>3</b>	<b>3.6</b>	<b>(6)</b>	<b>3.1</b>	<b>253</b>	<b>4.2%</b>		
<b>(1,434)</b>	<b>(42.5%)</b>	<b>183</b>	<b>2.8%</b>	<b>(1,617)</b>	<b>(45.3)</b>	<b>(1,317)</b>	<b>(40.6)</b>	<b>(117)</b>	<b>(1.9%)</b>		

**GROSS INCOME**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**GROSS MARGIN**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**WAGES & BENEFITS**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**OTHER CONTROLLABLES**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**CONTRIBUTION**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**ALLOCATED EXPENSES**  
Admin&Support Services  
Facilities  
Utilities  
Depreciation  
**TOTAL**

**NET INCOME (LOSS) FROM OPERATIONS**

**OTHER INC/(EXP)**  
Non-Recurrent Inc/(Exp)  
Interest Income  
Interest (Expense)  
Income Taxes  
Student Union Fee Income  
**TOTAL**

**NET INCOME (LOSS)**

FISCAL YEAR 2020-2021										FY 19-20	
YTD 3 MONTHS (07/26/20 - 10/24/20)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
8,479		14,302		(5,823)	(40.7%)	(4,811)	(36.2%)	13,290			
186		4,465		(4,279)	(95.8%)	(3,853)	(95.4%)	4,039			
966		1,251		(285)	(22.8%)	(316)	(24.6%)	1,282			
16		370		(354)	(95.7%)	(318)	(95.2%)	334			
<b>9,647</b>		<b>20,388</b>		<b>(10,741)</b>	<b>(52.7%)</b>	<b>(9,298)</b>	<b>(49.1%)</b>	<b>18,945</b>			
1,745	20.6%	4,605	32.2%	(2,860)	(11.6) Pts.	(2,462)	(11.1) Pts.	4,207	31.7%		
183	98.4%	3,129	70.1%	(2,946)	28.3	(2,634)	28.7	2,817	69.7%		
966	100.0%	1,250	99.9%	(284)	0.1	(315)	0.1	1,281	99.9%		
8	50.0%	237	64.1%	(229)	(14.1)	(206)	(14.1)	214	64.1%		
<b>2,902</b>	<b>30.1%</b>	<b>9,221</b>	<b>45.2%</b>	<b>(6,319)</b>	<b>(15.1)</b>	<b>(5,617)</b>	<b>(14.9)</b>	<b>8,519</b>	<b>45.0%</b>		
1,453	17.1%	1,961	13.7%	508	(3.4)	437	(2.9)	1,890	14.2%		
1,441	774.7%	2,353	52.7%	912	(722.0)	837	(718.3)	2,278	56.4%		
224	23.2%	223	17.8%	(1)	(5.4)	(14)	(6.8)	210	16.4%		
197	1231.3%	230	62.2%	33	(1,169.1)	26	(1,164.5)	223	66.8%		
<b>3,315</b>	<b>34.4%</b>	<b>4,767</b>	<b>23.4%</b>	<b>1,452</b>	<b>(11.0)</b>	<b>1,286</b>	<b>(10.1)</b>	<b>4,601</b>	<b>24.3%</b>		
608	7.2%	876	6.1%	268	(1.1)	234	(0.9)	842	6.3%		
31	16.7%	446	10.0%	415	(6.7)	432	(5.2)	463	11.5%		
266	27.5%	413	33.0%	147	5.5	184	7.6	450	35.1%		
68	425.0%	160	43.2%	92	(381.8)	86	(378.9)	154	46.1%		
<b>973</b>	<b>10.1%</b>	<b>1,895</b>	<b>9.3%</b>	<b>922</b>	<b>(0.8)</b>	<b>936</b>	<b>0.0</b>	<b>1,909</b>	<b>10.1%</b>		
(316)	(3.7%)	1,768	12.4%	(2,084)	(16.1)	(1,791)	(14.8)	1,475	11.1%		
(1,289)	(693.0%)	329	7.4%	(1,618)	(700.4)	(1,365)	(694.9)	76	1.9%		
476	49.3%	614	49.1%	(138)	0.2	(144)	0.9	620	48.4%		
(256)	(1600.0%)	(153)	(41.4%)	(103)	(1,558.6)	(92)	(1,550.9)	(164)	(49.1%)		
<b>(1,385)</b>	<b>(14.4%)</b>	<b>2,558</b>	<b>12.5%</b>	<b>(3,943)</b>	<b>(26.9)</b>	<b>(3,392)</b>	<b>(25.0)</b>	<b>2,007</b>	<b>10.6%</b>		
1,894	19.6%	2,008	9.8%	114	(9.8)	48	(9.3)	1,942	10.3%		
830	8.6%	787	3.9%	(43)	(4.7)	(51)	(4.5)	779	4.1%		
93	1.0%	245	1.2%	152	0.2	126	0.2	219	1.2%		
563	5.8%	669	3.3%	106	(2.5)	54	(2.5)	617	3.3%		
<b>3,380</b>	<b>35.0%</b>	<b>3,709</b>	<b>18.2%</b>	<b>329</b>	<b>(16.8)</b>	<b>177</b>	<b>(16.2)</b>	<b>3,557</b>	<b>18.8%</b>		
<b>(4,765)</b>	<b>(49.4%)</b>	<b>(1,151)</b>	<b>(5.6%)</b>	<b>(3,614)</b>	<b>(43.8)</b>	<b>(3,215)</b>	<b>(41.2)</b>	<b>(1,550)</b>	<b>(8.2%)</b>		
12	0.1%	6	0.0%	6	0.1	(12)	0.0	24	0.1%		
46	0.5%	63	0.3%	(17)	0.2	(20)	0.2	66	0.3%		
(66)	(0.7%)	(77)	(0.4%)	11	(0.3)	11	(0.3)	(77)	(0.4%)		
0	0.0%	(6)	0.0%	6	0.0	0	0.0	0	0.0%		
741	7.7%	745	3.7%	(4)	4.0	(4)	3.8	745	3.9%		
<b>733</b>	<b>7.6%</b>	<b>731</b>	<b>3.6%</b>	<b>2</b>	<b>4.0</b>	<b>(25)</b>	<b>3.6</b>	<b>758</b>	<b>4.0%</b>		
<b>(4,032)</b>	<b>(41.8%)</b>	<b>(420)</b>	<b>(2.1%)</b>	<b>(3,612)</b>	<b>(39.7)</b>	<b>(3,240)</b>	<b>(37.6)</b>	<b>(792)</b>	<b>(4.2%)</b>		

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - OCTOBER 2020 (\$000's)  
DIVISIONS FULLY ALLOCATED**

OCTOBER (09/27/20 - 10/24/20)										FY 19-20	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
2,986		3,930		(944)	(24.0%)	(678)	(18.5%)	3,664		<b>GROSS INCOME</b>	
81		2,045		(1,964)	(96.0%)	(1,708)	(95.5%)	1,789		UCLA Store	
299		423		(124)	(29.3%)	(180)	(37.6%)	479		UCLA Restaurants	
5		136		(131)	(96.3%)	(101)	(95.3%)	106		Licensing & Services	
										UCLA Student Union	
<b>3,371</b>		<b>6,534</b>		<b>(3,163)</b>	<b>(48.4%)</b>	<b>(2,667)</b>	<b>(44.2%)</b>	<b>6,038</b>		<b>TOTAL</b>	
										<b>GROSS MARGIN</b>	
706	23.6%	1,463	37.2%	(757)	(13.6) Pts.	(634)	(13.0) Pts.	1,340	36.6%	UCLA Store	
59	72.8%	1,448	70.8%	(1,389)	2.0	(1,199)	2.5	1,258	70.3%	UCLA Restaurants	
299	100.0%	422	99.8%	(123)	0.2	(180)	0.0	479	100.0%	Licensing & Services	
1	20.0%	81	59.6%	(80)	(39.6)	(59)	(36.6)	60	56.6%	UCLA Student Union	
<b>1,065</b>	<b>31.6%</b>	<b>3,414</b>	<b>52.2%</b>	<b>(2,349)</b>	<b>(20.6)</b>	<b>(2,072)</b>	<b>(20.4)</b>	<b>3,137</b>	<b>52.0%</b>	<b>TOTAL</b>	
										<b>TOTAL CONTROLLABLES</b>	
751	25.2%	869	22.1%	118	(3.1)	135	(1.0)	886	24.2%	UCLA Store	
517	638.3%	1,041	50.9%	524	(587.4)	519	(580.4)	1,036	57.9%	UCLA Restaurants	
173	57.9%	216	51.1%	43	(6.8)	89	(3.2)	262	54.7%	Licensing & Services	
86	1720.0%	127	93.4%	41	(1,626.6)	35	(1,605.8)	121	114.2%	UCLA Student Union	
<b>1,527</b>	<b>45.3%</b>	<b>2,253</b>	<b>34.5%</b>	<b>726</b>	<b>(10.8)</b>	<b>778</b>	<b>(7.1)</b>	<b>2,305</b>	<b>38.2%</b>	<b>TOTAL</b>	
										<b>CONTRIBUTION</b>	
(45)	(1.5%)	594	15.1%	(639)	(16.6)	(499)	(13.9)	454	12.4%	UCLA Store	
(458)	(565.4%)	407	19.9%	(865)	(585.3)	(681)	(577.9)	223	12.5%	UCLA Restaurants	
126	42.1%	206	48.7%	(80)	(6.6)	(91)	(3.2)	217	45.3%	Licensing & Services	
(85)	(1700.0%)	(46)	(33.8%)	(39)	(1,666.2)	(25)	(1,643.4)	(60)	(56.6%)	UCLA Student Union	
<b>(462)</b>	<b>(13.7%)</b>	<b>1,161</b>	<b>17.8%</b>	<b>(1,623)</b>	<b>(31.5)</b>	<b>(1,296)</b>	<b>(27.5)</b>	<b>834</b>	<b>13.8%</b>	<b>TOTAL</b>	
										<b>ALLOCATED EXPENSES</b>	
784	26.3%	593	15.1%	(191)	(11.2)	(199)	(10.3)	585	16.0%	UCLA Store	
215	265.4%	425	20.8%	210	(244.6)	195	(242.5)	410	22.9%	UCLA Restaurants	
121	40.5%	101	23.9%	(20)	(16.6)	(14)	(18.2)	107	22.3%	Licensing & Services	
99	1980.0%	103	75.7%	4	(1,904.3)	3	(1,883.8)	102	96.2%	UCLA Student Union	
<b>1,219</b>	<b>36.2%</b>	<b>1,222</b>	<b>18.7%</b>	<b>3</b>	<b>(17.5)</b>	<b>(15)</b>	<b>(16.3)</b>	<b>1,204</b>	<b>19.9%</b>	<b>TOTAL</b>	
										<b>NET INCOME (LOSS) FROM OPERATIONS</b>	
(830)	(24.6%)	0	0.0%	(830)	(24.6)	(700)	(22.4)	(130)	(2.2%)	UCLA Store	
(672)	(19.9%)	(18)	(0.3%)	(654)	(19.6)	(485)	(16.8)	(187)	(3.1%)	UCLA Restaurants	
5	0.1%	105	1.6%	(100)	(1.5)	(105)	(1.7)	110	1.8%	Licensing & Services	
(184)	(5.5%)	(148)	(2.3%)	(36)	(3.2)	(21)	(2.8)	(163)	(2.7%)	UCLA Student Union	
<b>(1,681)</b>	<b>(49.9%)</b>	<b>(61)</b>	<b>(0.9%)</b>	<b>(1,620)</b>	<b>(49.0)</b>	<b>(1,311)</b>	<b>(43.8)</b>	<b>(370)</b>	<b>(6.1%)</b>	<b>TOTAL</b>	
										<b>OTHER INC/(EXP)</b>	
(2)	(0.1%)	2	0.0%	(4)	(0.1)	(11)	(0.2)	9	0.1%	Non-Recurrent Inc/(Exp)	
24	0.7%	22	0.3%	2	0.4	2	0.3	22	0.4%	Interest Income	
(22)	(0.7%)	(26)	(0.4%)	4	(0.3)	4	(0.3)	(26)	(0.4%)	Interest (Expense)	
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%	Income Taxes	
247	7.3%	248	3.8%	(1)	3.5	(1)	3.2	248	4.1%	Student Union Fee Income	
<b>247</b>	<b>7.3%</b>	<b>244</b>	<b>3.7%</b>	<b>3</b>	<b>3.6</b>	<b>(6)</b>	<b>3.1</b>	<b>253</b>	<b>4.2%</b>	<b>TOTAL</b>	
<b>(1,434)</b>	<b>(42.5%)</b>	<b>183</b>	<b>2.8%</b>	<b>(1,617)</b>	<b>(45.3)</b>	<b>(1,317)</b>	<b>(40.6)</b>	<b>(117)</b>	<b>(1.9%)</b>	<b>NET INCOME (LOSS)</b>	

FISCAL YEAR 2020-2021										FY 19-20	
YTD 3 MONTHS (07/26/20 - 10/24/20)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
8,479		14,302		(5,823)	(40.7%)	(4,811)	(36.2%)	13,290		<b>GROSS INCOME</b>	
186		4,465		(4,279)	(95.8%)	(3,853)	(95.4%)	4,039		UCLA Store	
966		1,251		(285)	(22.8%)	(316)	(24.6%)	1,282		UCLA Restaurants	
16		370		(354)	(95.7%)	(318)	(95.2%)	334		Licensing & Services	
										UCLA Student Union	
<b>9,647</b>		<b>20,388</b>		<b>(10,741)</b>	<b>(52.7%)</b>	<b>(9,298)</b>	<b>(49.1%)</b>	<b>18,945</b>		<b>TOTAL</b>	
										<b>GROSS MARGIN</b>	
1,745	20.6%	4,605	32.2%	(2,860)	(11.6) Pts.	(2,462)	(11.1) Pts.	4,207	31.7%	UCLA Store	
183	98.4%	3,129	70.1%	(2,946)	28.3	(2,634)	28.7	2,817	69.7%	UCLA Restaurants	
966	100.0%	1,250	99.9%	(284)	0.1	(315)	0.1	1,281	99.9%	Licensing & Services	
8	50.0%	237	64.1%	(229)	(14.1)	(206)	(14.1)	214	64.1%	UCLA Student Union	
<b>2,902</b>	<b>30.1%</b>	<b>9,221</b>	<b>45.2%</b>	<b>(6,319)</b>	<b>(15.1)</b>	<b>(5,617)</b>	<b>(14.9)</b>	<b>8,519</b>	<b>45.0%</b>	<b>TOTAL</b>	
										<b>TOTAL CONTROLLABLES</b>	
2,062	24.3%	2,837	19.8%	775	(4.5)	670	(3.7)	2,732	20.6%	UCLA Store	
1,472	791.4%	2,799	62.7%	1,327	(728.7)	1,269	(723.5)	2,741	67.9%	UCLA Restaurants	
490	50.7%	636	50.8%	146	0.1	171	0.9	661	51.6%	Licensing & Services	
265	1656.3%	390	105.4%	125	(1,550.9)	113	(1,543.1)	378	113.2%	UCLA Student Union	
<b>4,289</b>	<b>44.5%</b>	<b>6,662</b>	<b>32.7%</b>	<b>2,373</b>	<b>(11.8)</b>	<b>2,223</b>	<b>(10.1)</b>	<b>6,512</b>	<b>34.4%</b>	<b>TOTAL</b>	
										<b>CONTRIBUTION</b>	
(316)	(3.7%)	1,768	12.4%	(2,084)	(16.1)	(1,791)	(14.8)	1,475	11.1%	UCLA Store	
(1,289)	(693.0%)	329	7.4%	(1,618)	(700.4)	(1,365)	(694.9)	76	1.9%	UCLA Restaurants	
476	49.3%	614	49.1%	(138)	0.2	(144)	0.9	620	48.4%	Licensing & Services	
(256)	(1600.0%)	(153)	(41.4%)	(103)	(1,558.6)	(92)	(1,550.9)	(164)	(49.1%)	UCLA Student Union	
<b>(1,385)</b>	<b>(14.4%)</b>	<b>2,558</b>	<b>12.5%</b>	<b>(3,943)</b>	<b>(26.9)</b>	<b>(3,392)</b>	<b>(25.0)</b>	<b>2,007</b>	<b>10.6%</b>	<b>TOTAL</b>	
										<b>ALLOCATED EXPENSES</b>	
2,168	25.6%	1,972	13.8%	(196)	(11.8)	(280)	(11.4)	1,888	14.2%	UCLA Store	
583	313.4%	1,125	25.2%	542	(288.2)	483	(287.0)	1,066	26.4%	UCLA Restaurants	
366	37.9%	304	24.3%	(62)	(13.6)	(68)	(14.7)	298	23.2%	Licensing & Services	
263	1643.8%	308	83.2%	45	(1,560.6)	42	(1,552.5)	305	91.3%	UCLA Student Union	
<b>3,380</b>	<b>35.0%</b>	<b>3,709</b>	<b>18.2%</b>	<b>329</b>	<b>(16.8)</b>	<b>177</b>	<b>(16.2)</b>	<b>3,557</b>	<b>18.8%</b>	<b>TOTAL</b>	
										<b>NET INCOME (LOSS) FROM OPERATIONS</b>	
(2,483)	(25.7%)	(205)	(1.0%)	(2,278)	(24.7)	(2,071)	(23.5)	(412)	(2.2%)	UCLA Store	
(1,872)	(19.4%)	(796)	(3.9%)	(1,076)	(15.5)	(881)	(14.2)	(991)	(5.2%)	UCLA Restaurants	
110	1.1%	311	1.5%	(201)	(0.4)	(212)	(0.6)	322	1.7%	Licensing & Services	
(520)	(5.4%)	(461)	(2.3%)	(59)	(3.1)	(51)	(2.9)	(469)	(2.5%)	UCLA Student Union	
<b>(4,765)</b>	<b>(49.4%)</b>	<b>(1,151)</b>	<b>(5.6%)</b>	<b>(3,614)</b>	<b>(43.8)</b>	<b>(3,215)</b>	<b>(41.2)</b>	<b>(1,550)</b>	<b>(8.2%)</b>	<b>TOTAL</b>	
										<b>OTHER INC/(EXP)</b>	
12	0.1%	6	0.0%	6	0.1	(12)	0.0	24	0.1%	Non-Recurrent Inc/(Exp)	
46	0.5%	63	0.3%	(17)	0.2	(20)	0.2	66	0.3%	Interest Income	
(66)	(0.7%)	(77)	(0.4%)	11	(0.3)	11	(0.3)	(77)	(0.4%)	Interest (Expense)	
0	0.0%	(6)	0.0%	6	0.0	0	0.0	0	0.0%	Income Taxes	
741	7.7%	745	3.7%	(4)	4.0	(4)	3.8	745	3.9%	Student Union Fee Income	
<b>733</b>	<b>7.6%</b>	<b>731</b>	<b>3.6%</b>	<b>2</b>	<b>4.0</b>	<b>(25)</b>	<b>3.6</b>	<b>758</b>	<b>4.0%</b>	<b>TOTAL</b>	
<b>(4,032)</b>	<b>(41.8%)</b>	<b>(420)</b>	<b>(2.1%)</b>	<b>(3,612)</b>	<b>(39.7)</b>	<b>(3,240)</b>	<b>(37.6)</b>	<b>(792)</b>	<b>(4.2%)</b>	<b>NET INCOME (LOSS)</b>	

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA  
NET PROFIT (LOSS) SUMMARY ACTUAL TO PROJECTION VARIANCES OCTOBER, 2020**

	<b>October Projection</b>	<b>October Actual</b>	<b>October Variance</b>
<b>GROSS INCOME</b>			
UCLA Store	\$1,881,375	\$2,985,965	\$1,104,590
UCLA Restaurants	\$140,554	81,454	(59,100)
Services	144,000	134,097	(9,903)
Licensing	91,333	164,875	73,542
Student Support/Union	9,024	5,077	(3,947)
<b>TOTAL GROSS INCOME</b>	<b>\$2,266,286</b>	<b>\$3,371,468</b>	<b>\$1,105,182</b>
<b>GROSS MARGIN</b>			
UCLA Store	\$533,827	\$706,387	\$172,560
UCLA Restaurants	104,537	59,075	(45,462)
Services	143,920	134,097	(9,823)
Licensing	91,333	164,875	73,542
Student Support/Union	6,076	1,329	(4,747)
<b>TOTAL GROSS MARGIN</b>	<b>\$879,693</b>	<b>\$1,065,763</b>	<b>\$186,070</b>
<b>CONTRIBUTION</b>			
UCLA Store	(\$100,453)	(\$44,548)	\$55,905
UCLA Restaurants	(352,395)	(457,571)	(105,176)
Services	127,692	106,514	(21,178)
Licensing	(8,592)	19,523	28,115
Student Support/Union	(69,741)	(84,588)	(14,847)
<b>TOTAL CONTRIBUTION</b>	<b>(\$403,489)</b>	<b>(\$460,670)</b>	<b>(\$57,181)</b>
<b>ALLOCATED EXPENSES</b>			
Admin & Support Svcs	\$655,000	\$654,000	\$1,000
Plant Maintenance	331,694	329,000	2,694
Plant Utilities	49,779	48,000	1,779
Depreciation	200,000	188,000	12,000
<b>TOTAL ALLOCATED EXPENSES</b>	<b>\$1,236,473</b>	<b>\$1,219,000</b>	<b>\$17,473</b>
<b>OTHER</b>			
Non-Recurrent Income/(Expense)	\$2,000	(\$2,000)	(\$4,000)
Student Union Fee	247,000	247,000	0
Interest Income	10,000	24,000	14,000
Income Taxes	0	0	0
Interest Expense	(21,854)	(21,854)	0
<b>TOTAL OTHER</b>	<b>\$237,146</b>	<b>\$247,146</b>	<b>\$10,000</b>
<b>NET PROFIT/(LOSS)</b>	<b>(\$1,402,816)</b>	<b>(\$1,432,524)</b>	<b>(\$29,708)</b>
<b>% TO SALES</b>	<b>-61.90%</b>	<b>-42.49%</b>	<b>-2.69%</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS**  
(\$000)

	<b>Current Month</b> October 2020	<b>Prior Month</b> September 2020	<b>Prior Year</b> July 2020
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	\$20,778	\$20,008	\$18,663
Accounts receivable	4,145	3,618	3,181
Less: Allowance for doubtful accounts	(381)	(381)	(390)
Accounts receivable, net	3,764	3,237	2,791
Student fees receivable	807	560	66
Inventories	6,855	7,253	7,148
Prepaid expenses and other current assets	317	245	281
Total current assets	<b>32,522</b>	<b>31,303</b>	<b>28,949</b>
LONG TERM ASSETS			
Property, equipment and improvements	73,553	73,557	73,501
Less: Accumulated depreciation	(54,196)	(54,009)	(53,633)
Total long term assets	19,357	19,548	19,868
<b>TOTAL ASSETS</b>	<b>\$51,878</b>	<b>\$50,851</b>	<b>\$48,817</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
Accounts payable	\$6,617	\$7,568	\$6,911
Wages and payroll taxes payable	20,097	17,917	14,212
Sales tax payable & other liabilities	961	652	980
Refundable advance	4,685	4,685	4,685
Interest payable	122	100	57
Deferred income	1,873	1,204	882
Funds held for others	834	606	368
Current portion of long term debt	948	948	948
Total current liabilities	<b>36,137</b>	<b>33,680</b>	<b>29,043</b>
LONG TERM DEBT:			
AU expansion loan	5,238	5,238	5,238
Total long term debt	<b>5,238</b>	<b>5,238</b>	<b>5,238</b>
<b>TOTAL LIABILITIES</b>	<b>41,375</b>	<b>38,918</b>	<b>34,281</b>
RETAINED EARNINGS:			
Beginning Balance	14,535	14,535	23,797
Year-to-date net income/(loss)	(4,032)	(2,602)	(9,262)
Ending Balance	10,503	11,933	14,535
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>51,878</b>	<b>\$50,851</b>	<b>\$48,817</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
October 2020  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss)  
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:  
   Depreciation  
   Accounts receivable  
   Student fees receivable  
   Short term note receivable  
   Inventories  
   Prepaid expenses and other current assets  
Increase/(decrease) in current liabilities:  
   Accounts payable  
   Sales tax payable & other liabilities  
   Wages and payroll taxes payable  
   Interest payable  
   Deferred Income  
   Funds held for others  
  
       Net cash provided/(used) by operating activities

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of property, equipment and improvements  
  
       Net cash used in investing activities

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan  
 Refundable Advance  
       Net cash provided/(used) by financing activities

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

Current Month	Year to Date	Prior Year to Date
(\$1,434)	(4,032)	(\$792)
188	563	617
(526)	(974)	(1,436)
(247)	(741)	(745)
0	0	0
398	293	(1,513)
(73)	(36)	14
(946)	(296)	1,256
309	(19)	454
2,182	5,884	531
22	66	77
669	992	1,010
228	466	86
<b>770</b>	<b>2,166</b>	<b>(441)</b>
0	(50)	(215)
<b>0</b>	<b>(50)</b>	<b>(215)</b>
0	0	0
0	0	0
<b>0</b>	<b>0</b>	<b>0</b>
<b>770</b>	<b>2,116</b>	<b>(656)</b>
<b>20,008</b>	<b>18,663</b>	<b>12,951</b>
<b>20,778</b>	<b>20,778</b>	<b>\$12,295</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
October 2020  
(\$000's)**

	Current Month October 2020	Prior Month September 2020
CASH AND CASH EQUIVALENTS	\$20,778	\$20,008
RESTRICTED: REFUNDABLE ADVANCE	(4,685)	(4,685)
BOARD REQUIRED CASH RESERVE	5,178	5,159
RESERVE SURPLUS (DEFICIT)	\$10,915	\$10,164

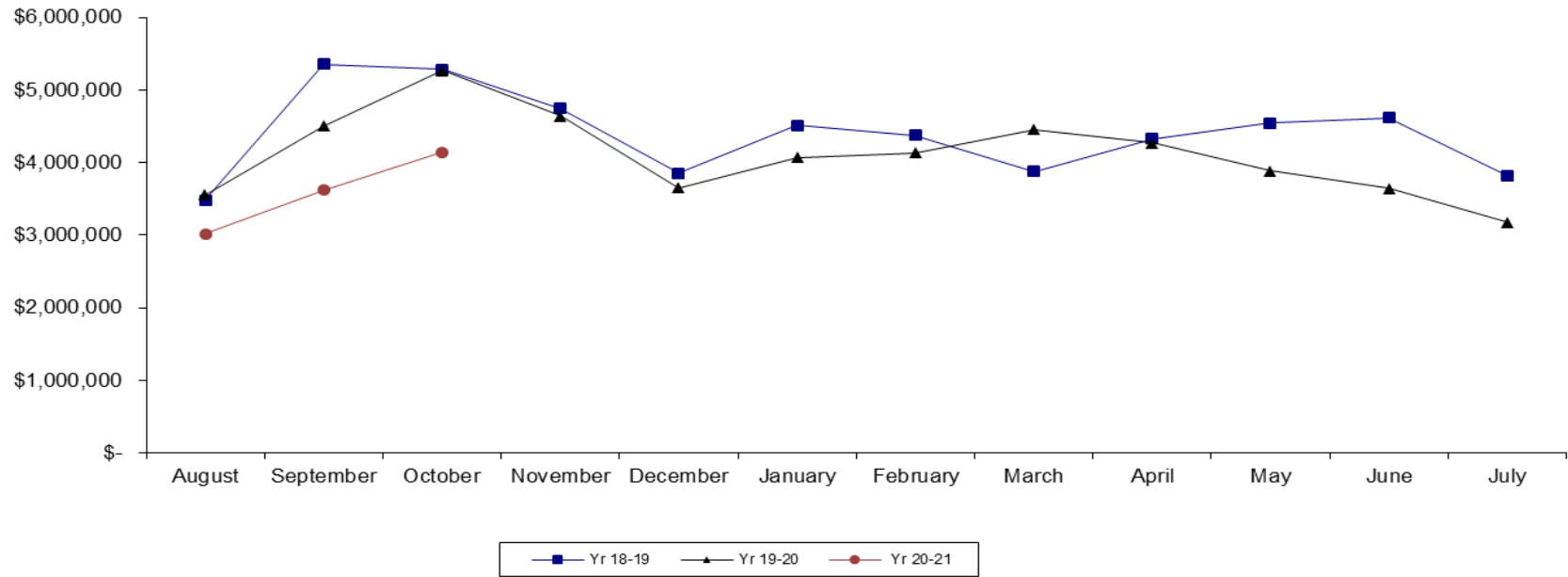
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures - FY2019-20 Projects (\$000's)  
FY 2020-2021 October 2020

PROJECT NAME	BUDGET	PROJECTED					Over (Under)	Status
		Payments	PO's	Total	Remaining Balance	Pending		
<b>Store/Services</b>								
2019-001 Store Copiers	125.0	35.5	9.5	45.0	80.0		(80.0)	In Progress
2019-002 Store General Replacement	25.0	0.0	0.0	0.0	25.0		(25.0)	Canceled
2019-003 Neon Sign Replacement	10.0	0.0	0.0	0.0	10.0		(10.0)	Canceled
<b>Total Store/Services</b>	<b>160.0</b>	<b>35.5</b>	<b>9.5</b>	<b>45.0</b>	<b>115.0</b>	<b>0.0</b>	<b>(115.0)</b>	
<b>Food Service</b>								
2019-004 FS Miscellaneous and Unanticipated	50.0	13.2	6.2	19.4	30.6		(30.6)	In Progress
2019-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2019-006 Patio Umbrellas	30.0	0.0	0.0	0.0	30.0		(30.0)	Canceled
2019-007 Chef Express Ovens	15.0	6.8	0.0	6.8	8.2		(8.2)	In Progress
2019-008 KCH Dining Room Upgrade	100.0	0.0	0.0	0.0	100.0		(100.0)	Canceled
2019-009 Deep Fryer	15.0	16.8	0.0	16.8	(1.8)		1.8	Completed
2019-010 LuValle Patio Enhancements	75.0	0.0	0.0	0.0	75.0		(75.0)	Canceled
2019-011 LuValle Interior Lamination	25.0	0.0	0.0	0.0	25.0		(25.0)	Canceled
2019-012 Commissary Kitchen Equipment Upgrades	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-013 Northern Lights Lounge Furniture	10.0	0.0	0.0	0.0	10.0		(10.0)	Canceled
2019-014 Café Synapse Cosmetic Improvements	250.0	0.0	0.0	0.0	250.0		(250.0)	Canceled
<b>Total Food Services</b>	<b>625.0</b>	<b>36.9</b>	<b>6.2</b>	<b>43.1</b>	<b>581.9</b>	<b>55.0</b>	<b>(526.9)</b>	
<b>Technology</b>								
2019-015 Network Infrastructure Upgrade	50.0	3.5	30.9	34.4	15.6		(15.6)	In Progress
2019-016 Printer Replacement	10.0	3.8	2.2	6.0	4.0		(4.0)	In Progress
2019-017 PC Replacement	60.0	61.6	0.0	61.6	(1.6)		1.6	In Progress
2019-018 Window Upgrade (Servers and Desktops)	195.0	97.6	12.7	110.3	84.7		(84.7)	In Progress
2019-019 Marketing Misc. Hardware/Software Upgrades	15.0	14.4	0.0	14.4	0.6		(0.6)	Completed
2019-020 Oversize printer replacement	18.0	0.0	0.0	0.0	18.0	18.0	0.0	Pending
2019-021 Video Equipment	6.0	6.0	(0.0)	6.0	0.0		(0.0)	Completed
2020-001 Hardware for Photography Computer	0.0	0.0	0.0	0.0	3.8		0.0	Pending
<b>Total Technology</b>	<b>354.0</b>	<b>186.8</b>	<b>45.8</b>	<b>232.6</b>	<b>125.2</b>	<b>18.0</b>	<b>(103.4)</b>	
<b>Trademarks &amp; Licensing</b>								
2019-022 Office Remodel and Showroom	100.0	1.7	0.0	1.7	98.3		(98.3)	In Progress
2019-023 Database/Dashboard	100.0	0.0	0.0	0.0	100.0		(100.0)	Canceled
<b>Total Trademarks &amp; Licensing</b>	<b>200.0</b>	<b>1.7</b>	<b>0.0</b>	<b>1.7</b>	<b>198.3</b>	<b>0.0</b>	<b>(198.3)</b>	
<b>Others</b>								
2019-024 Fac Misc. and Remodels	75.0	21.1	37.9	59.0	16.0		(16.0)	In Progress
2019-025 LVC South Entrance Waterproofing	290.0	0.0	0.0	0.0	290.0	125.0	(165.0)	Pending
2019-026 AU Water Regulator Heads	40.0	23.2	(0.0)	23.2	16.8		(16.8)	Completed
2019-027 AU/KH HVAC MBC Panel Replace/Upgrade	100.0	0.0	0.0	0.0	100.0	117.5	17.5	Pending
2019-028 Retrofit CSSC Blaze Hoods	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-029 AU A-Level Store Fire Doors	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2019-030 TH Kitchen Waterproofing	55.0	49.3	(0.0)	49.3	5.7		(5.7)	Completed
2019-031 AU/KH Lighting Controls	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-032 Replace HVAC Motors	45.0	0.0	0.0	0.0	45.0	45.0	0.0	Pending
2019-033 Custodial Replacements	10.0	20.0	0.0	20.0	(10.0)		10.0	In Progress
2019-034 SUO Mtg Rm/Venue Equipment	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending
2019-035 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-036 SUO Lounge Upgrades	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2019-037 SUO Coop Dining Acoustical Enhancement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-038 SUO Information Window and Office Remodel	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-039 KGS Sideroom Renovation	18.5	5.6	0.0	5.6	12.9		(12.9)	In Progress
2019-040 KGS Presentation Upgrade	10.5	0.0	0.0	0.0	10.5	10.5	0.0	Pending
2019-041 Stateroom Carpet and In-Ceiling Projection Screen	32.0	0.0	0.0	0.0	32.0	32.0	0.0	Pending
2019-042 Wireless Portable Sound Systems	8.5	0.0	0.0	0.0	8.5	8.5	0.0	Pending
2019-043 Virtual EMS	20.0	0.0	26.5	26.5	(6.5)		6.5	In Progress
2019-044 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-045 MCO Equipment - currency counter	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-046 Replace Cameras	40.0	47.8	0.0	47.8	(7.8)		7.8	Completed
2019-047 EDO Office Furniture	3.5	0.0	0.0	0.0	3.5	3.5	0.0	Pending
2019-048 EDO Lighting	8.0	0.0	0.0	0.0	8.0	8.0	0.0	Pending
2019-049 North Campus Student Center Kitchen Roof	0.0	31.7	0.0	31.7	0.0		31.7	Completed
2019-050 Law Conceptual Design	0.0	35.0	0.0	35.0	0.0		35.0	Completed
2019-051 AU Elevator Hoist Rope Replacement	0.0	18.9	23.1	42.0	0.0		42.0	Completed - Awaiting Invoice
2019-052 Kerckhoff Elevator Work	0.0	0.0	16.0	16.0	0.0		16.0	Completed - Awaiting Invoice
2019-053 Customer Feedback Kiosks	0.0	1.1	0.5	1.6	1.9		1.6	Completed - Awaiting Invoice
2019-054 Marketing Office Remodel	0.0	0.0	6.9	6.9	9.1		6.9	In Progress
2019-055 COVID-19	0.0	0.0	0.0	0.0	10.0		0.0	Pending
2019-056 AU Condensate Pump	0.0	0.0	56.8	56.8	(1.8)		56.8	In Progress
<b>Total Others</b>	<b>1,241.0</b>	<b>253.7</b>	<b>167.7</b>	<b>421.4</b>	<b>1,028.8</b>	<b>795.0</b>	<b>(24.6)</b>	
<b>Total Year Projects</b>	<b>2,580.0</b>	<b>514.6</b>	<b>229.2</b>	<b>743.7</b>	<b>2,049.2</b>	<b>868.0</b>	<b>(968.3)</b>	

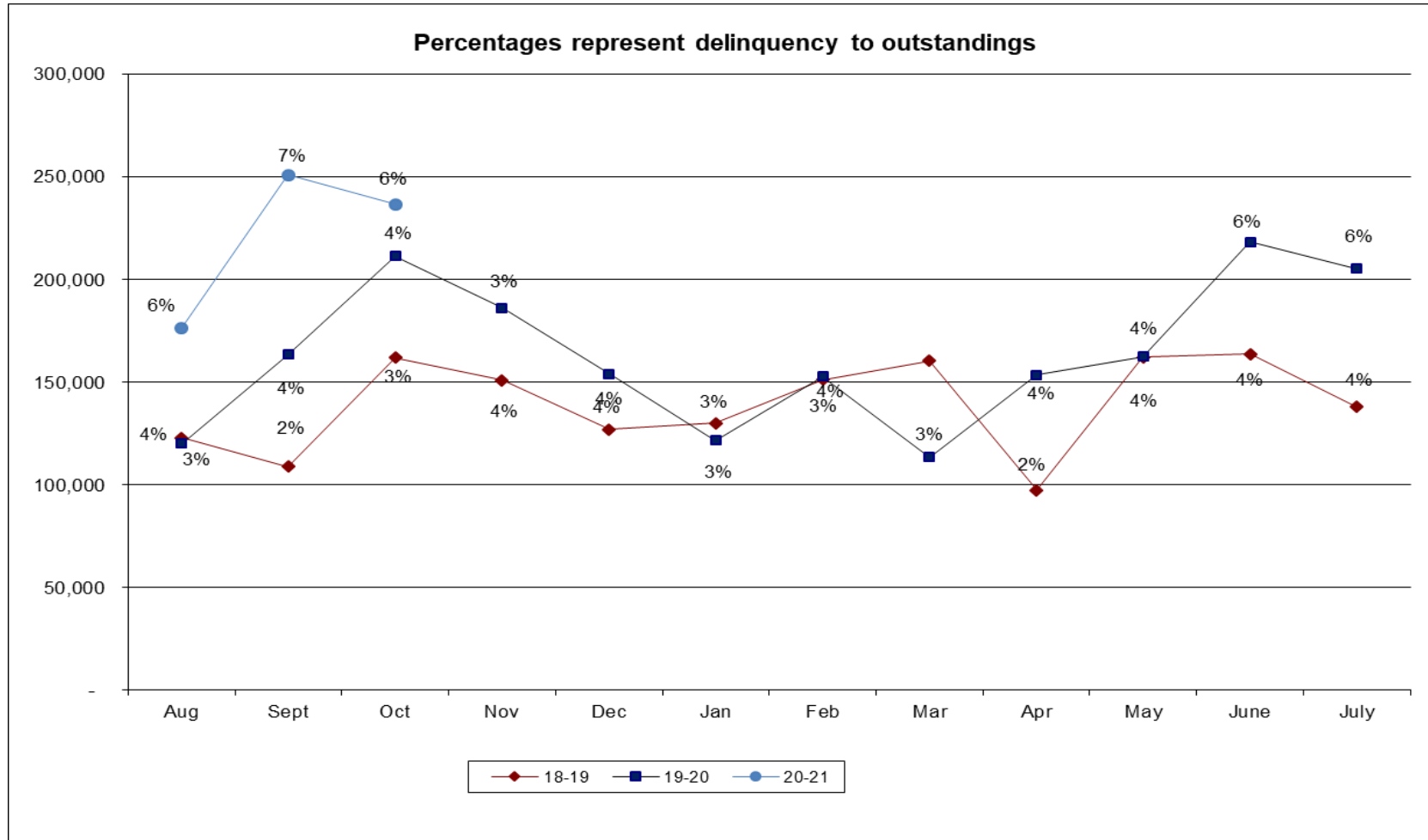
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

10/24/20	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$836,028	25%	\$392,202	86%	\$43,597	86%	\$5,845	5%	\$1,276	5%	\$154	0%	\$1,279,102	31%
ASUCLA PUBLICATIONS		\$95,247	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,247	2%
ASUCLA USA/GSA		\$129,091	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$129,091	3%
DUE FROM VENDORS		\$428,018	12%	\$26,274	6%	\$49	0%	\$60,245	50%	\$25,929	94%	\$17,286	46%	\$557,801	13%
DENTAL KITS		\$602,864	17%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$602,864	15%
OTHER		1,361,145	39%	\$37,968	8%	\$6,975	14%	\$55,120	45%	\$216	1%	\$19,833	54%	1,481,257	36%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,452,393</b>	<b>100%</b>	<b>\$456,444</b>	<b>100%</b>	<b>\$50,621</b>	<b>100%</b>	<b>\$121,210</b>	<b>100%</b>	<b>\$27,421</b>	<b>100%</b>	<b>\$37,273</b>	<b>100%</b>	<b>\$4,145,362</b>	<b>100%</b>
		83%		11%		1%		3%		1%		1%		100%	
09/26/20	Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,126,447	35%	\$126,720	78%	\$32,484	19%	\$12,712	306%	\$1,550	5%	\$419	1%	\$1,300,332	36%
ASUCLA PUBLICATIONS		\$54,921	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$54,921	2%
ASUCLA USA/GSA		\$80,505	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$80,505	2%
DUE FROM VENDORS		\$557,650	17%	(\$634)	0%	\$65,963	38%	(\$9,843)	-237%	\$29,048	92%	\$19,365	45%	\$661,549	18%
DENTAL KITS		\$551,913	17%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$551,913	15%
OTHER		\$834,353	26%	\$35,561	22%	\$73,357	43%	\$1,287	31%	\$977	3%	\$23,652	54%	\$969,187	27%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,205,789</b>	<b>100%</b>	<b>\$161,647</b>	<b>100%</b>	<b>\$171,804</b>	<b>100%</b>	<b>\$4,156</b>	<b>100%</b>	<b>\$31,575</b>	<b>100%</b>	<b>\$43,436</b>	<b>100%</b>	<b>\$3,618,407</b>	<b>100%</b>
		89%		4%		5%		0%		1%		1%		100%	
08/22/20	Aug	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$637,463	27%	\$335,888	71%	\$59,089	110%	\$7,546	162%	\$0	0%	\$3,434	12%	\$1,043,420	34%
ASUCLA PUBLICATIONS		\$59,632	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$59,632	2%
ASUCLA USA/GSA		\$77,404	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$77,404	3%
DUE FROM VENDORS		\$692,271	29%	\$16,679	4%	(\$6,255)	-12%	(\$3,875)	-83%	\$34,974	39%	\$23,315	82%	\$757,109	25%
DENTAL KITS		\$77,937	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$77,937	3%
OTHER		\$829,647	35%	\$117,092	25%	\$1,308	2%	\$978	21%	\$54,261	61%	\$1,570	6%	\$1,004,856	33%
<b>TOTAL CURRENT MONTH</b>		<b>\$2,374,354</b>	<b>100%</b>	<b>\$469,659</b>	<b>100%</b>	<b>\$54,142</b>	<b>100%</b>	<b>\$4,649</b>	<b>100%</b>	<b>\$89,235</b>	<b>100%</b>	<b>\$28,319</b>	<b>100%</b>	<b>\$3,020,358</b>	<b>100%</b>
		78%		16%		2%		0%		3%		1%		100%	

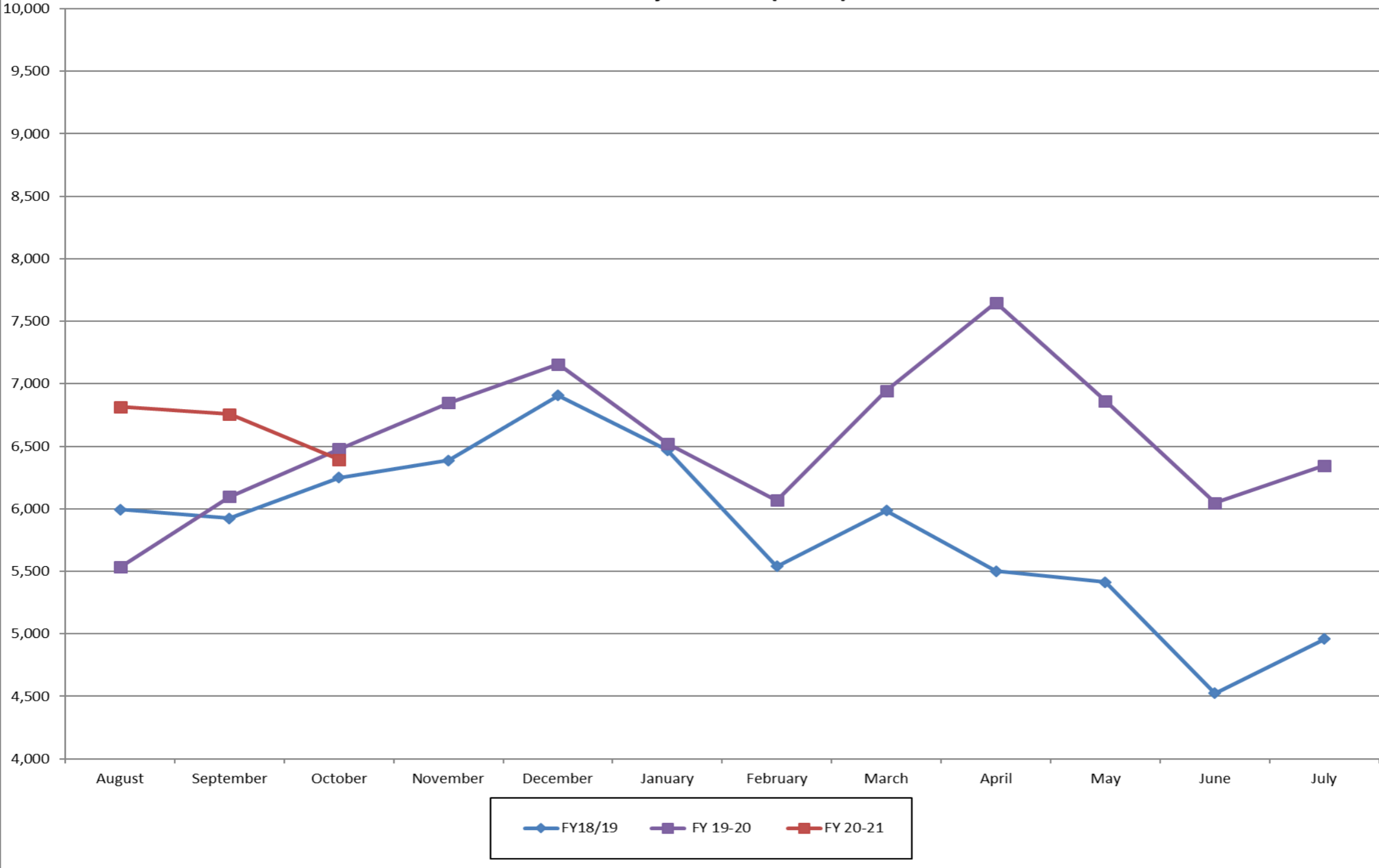
### Total Accounts Receivable Balances 12 Month History Aug 18 to Oct 20



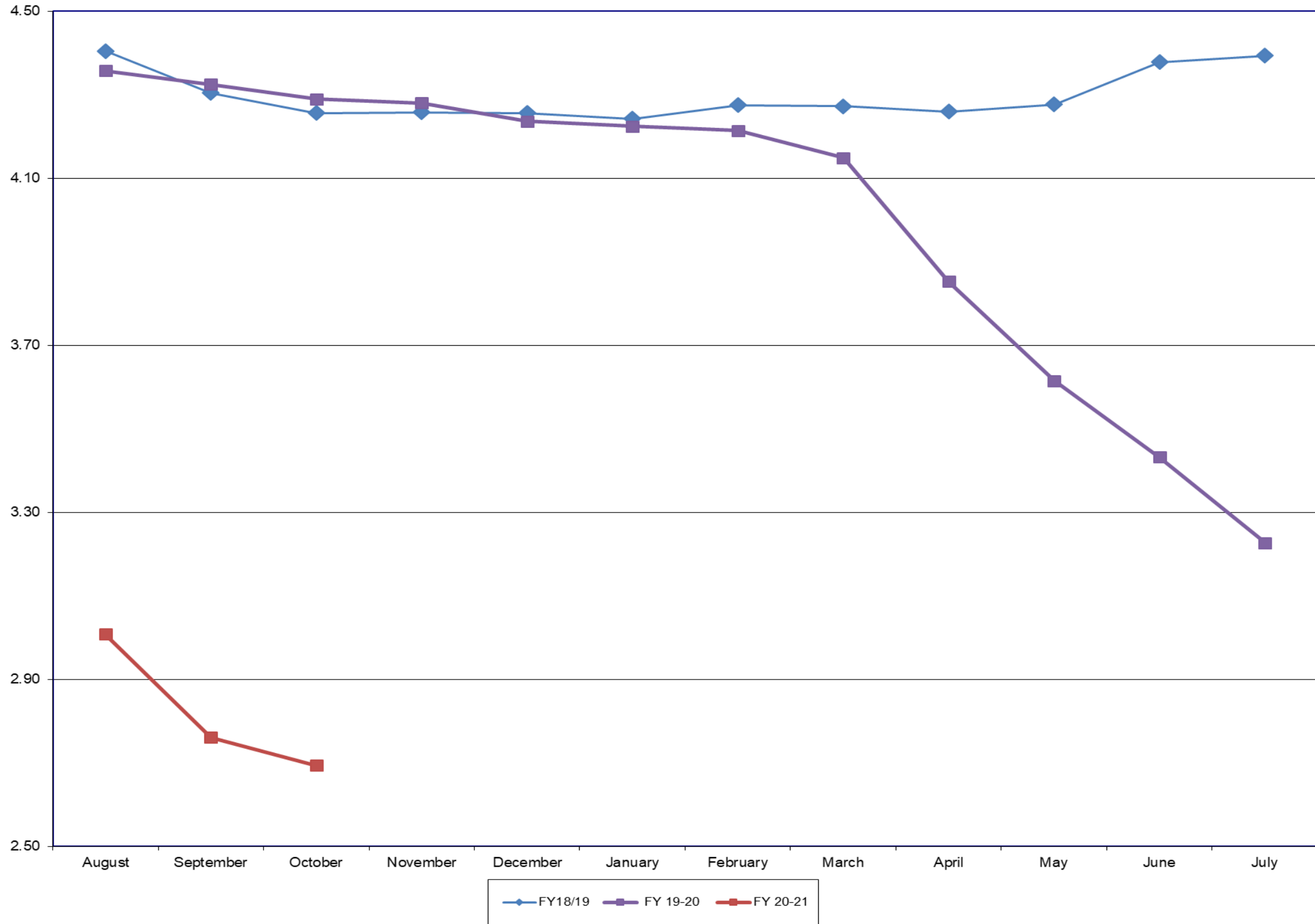
## Aged Accounts Receivable Balances > 60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$000)



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.



UCLA STORE  
INCOME STATEMENT

OCT. 03(09/27/20-10/24/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 3 MO(07/26/20-10/24/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,486,962	1,651,091	<164,129>	4,674,884	5,891,833	<1,216,949>	1,581,192	5,409,378
145,367	1,468,213	<1,322,846>	230,537	4,288,496	<4,057,959>	1,250,374	3,920,688
17,219	155,068	<137,849>	41,346	299,178	<257,832>	159,351	308,190
36,992	164,100	<127,108>	204,295	620,000	<415,705>	160,959	558,875
185,842	98,000	87,842	570,498	381,000	189,498	95,065	292,743
946,996	189,800	757,196	2,388,021	2,300,600	87,421	230,763	2,368,088
2,819,378	3,726,272	<906,894>	8,109,579	13,781,107	<5,671,528>	3,477,704	12,857,962
2,272,609	2,451,662	179,053	6,715,601	9,645,102	2,929,501	2,310,698	9,033,894
3,131	5,250	2,119	9,061	17,860	8,799	5,111	16,411
669	7,715	7,046	996	21,825	20,829	6,313	19,630
76	710	634	182	1,360	1,178	742	1,401
214	890	676	1,112	3,400	2,288	783	2,935
2,880	910	<1,970>	6,903	7,880	977	1,177	8,038
6,970	15,475	8,505	18,254	52,325	34,071	14,126	48,415
2,279,579	2,467,137	187,558	6,733,855	9,697,427	2,963,572	2,324,824	9,082,309
80.6	65.8	<14.8>	82.8	70.0	<12.8>	66.4	70.3
539,800	1,259,135	<719,335>	1,375,724	4,083,680	<2,707,956>	1,152,880	3,775,653
19.4	34.2	<14.8>	17.2	30.0	<12.8>	33.6	29.7
0.3	0.4	0.2	0.2	0.4	0.2	0.4	0.4
19.2	33.8	<14.6>	17.0	29.6	<12.7>	33.2	29.4
14.8	18.5	<3.7>	12.0	16.6	<4.5>	17.7	16.7
33.3	47.7	<14.5>	39.2	49.8	<10.6>	49.4	50.2
36.1	42.0	<5.9>	31.9	42.0	<10.1>	40.7	42.1
5.0	40.5	<35.4>	16.3	31.0	<14.8>	39.6	31.2
49.7	49.4	0.3	52.0	51.8	0.3	48.2	52.0
18.0	38.0	<19.9>	15.9	19.9	<4.0>	34.6	19.1
166,587	203,893	<37,306>	369,674	521,070	<151,396>	186,755	431,646
706,387	1,463,028	<756,641>	1,745,398	4,604,750	<2,859,352>	1,339,635	4,207,299
256,573	266,645	10,072	765,573	801,383	35,810	263,815	777,954
0	0	0	0	0	0	3,590	10,484
176,538	253,813	77,275	322,838	754,890	432,052	254,383	739,468
433,111	520,458	87,347	1,088,411	1,556,273	467,862	521,788	1,527,906
15.4	14.0	<1.4>	13.4	11.3	<2.1>	15.0	11.9
127,888	134,656	6,768	364,797	404,628	39,831	137,027	362,324
8,039	5,167	<2,872>	30,110	28,927	<1,183>	9,447	37,602
7,897	9,409	1,512	23,241	28,227	4,986	13,954	38,707
13	15	2	50	43	<7>	17	56
<1,416>	550	1,966	<1,304>	5,750	7,054	1,699	8,847
335	300	<35>	933	900	<33>	299	897
5,797	10,880	5,083	8,994	23,030	14,036	6,745	22,368
70,349	18,629	<51,720>	143,195	72,809	<70,386>	15,831	58,865
300	1,000	700	1,473	3,000	1,527	579	2,579
6,912	23,195	16,283	24,179	112,989	88,810	27,420	110,383
0	<600>	<600>	<1,275>	<5,600>	<4,325>	<1,147>	<9,282>
7	15	8	159,709	217,045	57,336	17	195,276
0	0	0	0	0	0	104	104
4,037	3,805	<232>	10,521	12,190	1,669	4,221	17,898
46,475	85,254	38,779	117,924	243,729	125,805	97,134	239,612
499	0	<499>	370	0	<370>	634	1,556
857	0	<857>	1,934	0	<1,934>	2,518	2,928
0	2,000	2,000	0	2,300	2,300	0	0
66	0	<66>	66	0	<66>	0	0
14,784	10,765	<4,019>	41,037	31,895	<9,142>	12,107	36,639
272	0	<272>	<136>	0	136	0	285
650	3,900	3,250	2,067	6,750	4,683	2,962	4,076
0	19,810	19,810	630	39,720	39,090	20,432	40,411
23,263	0	<23,263>	41,721	0	<41,721>	0	0
0	3	3	0	4	4	0	0
798	20,096	19,298	2,965	51,996	49,031	12,067	32,261
317,824	348,849	31,025	973,199	1,280,332	307,133	364,070	1,204,392
750,935	869,307	118,372	2,061,611	2,836,605	774,994	885,858	2,732,298
<44,548>	593,721	<638,269>	<316,213>	1,768,145	<2,084,358>	453,777	1,475,001
43,489	40,676	<2,813>	120,375	141,802	21,427	44,643	126,611
197,644	148,394	<49,250>	569,146	509,519	<59,627>	140,471	483,710
132,616	70,994	<61,622>	374,473	245,170	<129,303>	65,470	222,764
58,836	41,769	<17,067>	177,555	141,465	<36,090>	43,650	145,248
168,290	106,806	<61,484>	447,170	380,081	<67,089>	116,693	390,965
113,387	94,700	<18,687>	290,206	285,648	<4,558>	88,983	271,035
15,259	26,855	11,596	29,949	78,778	48,829	26,302	70,086
53,425	62,929	9,504	160,087	188,787	28,700	58,897	176,674
782,946	593,123	<189,823>	2,168,961	1,971,250	<197,711>	585,109	1,887,093
<827,494>	598	<828,092>	<2,485,174>	<203,105>	<2,282,069>	<131,332>	<412,092>

UCLA RESTAURANTS  
INCOME STATEMENT

OCT. 03(09/27/20-10/24/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 3 MO(07/26/20-10/24/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
0	257,959	<257,959>	0	551,781	<551,781>	257,559	550,823
0	365,576	<365,576>	0	776,847	<776,847>	317,007	619,270
33,575	214,214	<180,639>	52,541	476,941	<424,400>	201,606	456,067
0	342,285	<342,285>	0	705,991	<705,991>	302,186	613,832
6,759	390,474	<383,715>	6,795	804,310	<797,515>	325,591	678,115
9,713	217,327	<207,614>	24,919	537,647	<512,728>	156,233	548,210
50,046	1,787,835	<1,737,789>	84,254	3,853,517	<3,769,263>	1,560,182	3,466,317
22,380	597,340	574,960	3,544	1,335,673	1,332,129	530,528	1,221,783
44.7	33.4	<11.3>	4.2	34.7	30.5	34.0	35.3
27,667	1,190,495	<1,162,828>	80,710	2,517,844	<2,437,134>	1,029,654	2,244,534
55.3	66.6	<11.3>	95.8	65.3	30.5	66.0	64.8
<25,212.5>	66.2	<25,278.7>	<73,800.0>	65.6	<73,865.6>	64.4	63.8
0.0	65.6	<65.6>	0.0	64.7	<64.7>	64.9	64.8
71.6	67.8	3.8	70.7	66.4	4.3	68.9	67.0
0.0	69.1	<69.1>	0.0	67.6	<67.6>	69.5	66.4
18.4	65.4	<47.0>	17.8	64.0	<46.2>	65.9	63.8
68.4	66.1	2.3	82.0	64.7	17.3	60.6	63.4
31,408	257,607	<226,199>	101,822	611,039	<509,217>	228,673	572,634
59,075	1,448,102	<1,389,027>	182,532	3,128,883	<2,946,351>	1,258,328	2,817,168
284,330	317,039	32,709	859,048	954,627	95,579	321,222	944,935
0	3,456	3,456	147	8,064	7,917	2,412	7,524
24,896	391,168	366,272	30,453	994,095	963,642	370,945	961,592
<958>	<46,492>	<45,534>	<2,362>	<116,263>	<113,901>	<45,718>	<111,866>
308,268	665,171	356,903	887,286	1,840,523	953,237	648,861	1,802,186
616.0	37.2	<578.8>	1,053.1	47.8	<1,005.4>	41.6	52.0
186,945	166,558	<20,387>	553,366	512,675	<40,691>	178,664	476,252
899	2,095	1,196	1,747	6,530	4,783	3,225	10,679
2,726	3,735	1,009	7,764	11,255	3,491	5,847	14,525
0	1,000	1,000	0	2,000	2,000	0	0
0	3,000	3,000	0	10,000	10,000	2,529	9,366
2,943	79,082	76,139	4,231	173,548	169,317	72,049	162,771
5.9	4.4	<1.5>	5.0	4.5	<0.5>	4.6	4.7
2,021	6,819	4,798	2,549	18,730	16,181	7,239	20,615
<6,385>	<15,000>	<8,615>	<19,075>	<45,000>	<25,925>	<11,224>	<26,673>
1,210	3,875	2,665	2,685	11,275	8,590	6,057	15,695
1,143	7,252	6,109	2,728	20,596	17,868	6,159	15,715
133	3,400	3,267	417	7,518	7,101	6,541	14,850
1,207	11,095	9,888	3,219	22,657	19,438	9,716	20,046
0	500	500	0	1,500	1,500	0	0
0	0	0	0	0	0	34	54
4,676	8,707	4,031	9,216	24,519	15,304	13,506	38,252
8,985	61,016	52,031	8,251	121,004	112,753	58,636	112,060
80	3,135	3,055	109	6,574	6,465	2,984	5,861
47	1,282	1,235	79	3,143	3,064	1,024	786
0	0	0	0	0	0	22	26
0	0	0	0	0	0	13	235
0	0	0	0	0	0	2,205	2,205
238	410	172	714	1,230	516	238	714
640	0	<640>	640	0	<640>	640	640
0	0	0	0	0	0	367	828
872	28,193	27,321	872	49,110	48,238	20,326	43,653
0	0	0	4,991	0	<4,991>	0	0
208,379	376,154	167,775	584,502	958,864	374,362	386,800	939,155
516,646	1,041,325	524,679	1,471,788	2,799,387	1,327,599	1,035,661	2,741,341
<457,571>	406,777	<864,348>	<1,289,256>	329,496	<1,618,752>	222,666	75,827
30,953	51,986	21,033	98,994	166,696	67,702	55,516	149,516
5,392	77,226	71,834	13,238	166,691	153,453	68,573	154,112
3,618	36,948	33,330	8,719	79,986	71,267	31,960	70,498
1,605	21,738	20,133	4,078	46,128	42,050	21,308	45,721
4,591	55,587	50,996	10,313	122,535	112,222	56,965	124,757
99,844	83,402	<16,442>	255,542	251,567	<3,975>	78,354	238,661
13,436	23,652	10,216	26,372	69,381	43,009	23,160	61,715
55,230	74,027	18,797	165,690	222,081	56,391	73,831	221,456
214,668	424,566	209,898	582,946	1,125,065	542,119	409,668	1,066,435
<672,240>	<17,789>	<654,451>	<1,872,203>	<795,569>	<1,076,634>	<187,001>	<990,608>
8,949	406,748	<397,799>	19,010	872,615	<853,605>	357,021	765,605
2,758	134,223	<131,465>	8,431	301,804	<293,373>	121,260	277,896
6,191	272,525	<266,334>	10,579	570,811	<560,232>	235,761	487,709
7.04	7.07	<0.02>	6.79	7.19	<0.40>	6.97	7.17
8.22	9.43	<1.21>	8.28	9.54	<1.26>	9.53	9.71
6.52	5.91	0.61	5.61	5.95	<0.34>	5.73	5.80
7,125	31,982	24,858	20,793	85,847	65,054	28,641	81,259
7.02	55.90	<48.88>	4.05	45.36	<41.31>	51.74	40.90

LICENSING & SERVICES  
INCOME STATEMENT

OCT. 03(09/27/20-10/24/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 3 MO(07/26/20-10/24/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
0	0	0	17,438	0	17,438	0	0
130	19,450	<19,320>	3,130	51,700	<48,570>	15,486	47,739
130	19,450	<19,320>	20,567	51,700	<31,133>	15,486	47,739
0	389	389	0	1,034	1,034	77	832
130	19,061	<18,931>	20,567	50,666	<30,099>	15,409	46,907
100.0	98.0	2.0	100.0	98.0	2.0	99.5	98.3
100.0	98.0	2.0	100.0	98.0	2.0	99.5	98.3
164,875	254,803	<89,928>	548,395	764,411	<216,016>	323,002	824,556
115,956	130,695	<14,739>	342,729	382,114	<39,385>	122,881	356,367
18,011	17,625	386	54,034	52,875	1,159	17,625	52,875
298,842	403,123	<104,281>	945,158	1,199,400	<254,242>	463,508	1,233,798
298,972	422,184	<123,212>	965,725	1,250,066	<284,341>	478,917	1,280,705
53,657	49,914	<3,743>	146,078	149,742	3,664	50,557	139,647
0	730	730	0	1,815	1,815	949	949
53,657	50,644	<3,013>	146,078	151,557	5,479	51,506	140,595
41,290.8	260.4	<41,030.4>	710.3	293.2	<417.1>	332.6	294.5
28,392	23,794	<4,598>	77,749	71,382	<6,367>	25,190	69,856
45	314	269	293	942	649	61	462
465	425	<40>	1,256	1,275	19	1,162	2,856
0	220	220	0	660	660	777	1,128
0	14,575	14,575	8,091	30,725	22,634	15,787	35,655
0	3,600	3,600	0	5,800	5,800	3,500	5,501
1,110	1,525	415	1,562	4,575	3,013	15,191	31,625
0	0	0	0	0	0	384	384
4,559	4,417	<142>	10,427	13,251	2,824	563	2,163
2,000	400	<1,600>	2,000	1,200	<800>	0	0
6,881	2,550	<4,331>	8,714	7,582	<1,132>	0	0
0	0	0	14,468	0	<14,468>	25,868	26,383
15,617	24,647	9,030	47,420	73,941	26,521	25,090	72,859
60,210	89,382	29,172	171,962	272,834	100,872	96,667	271,456
119,278	165,849	46,571	343,942	484,167	140,225	210,239	520,328
172,936	216,493	43,557	490,021	635,724	145,703	261,745	660,923
126,037	205,691	<79,654>	475,704	614,342	<138,638>	217,172	619,782
5,388	3,958	<1,430>	16,280	13,935	<2,345>	4,407	11,734
19,086	14,288	<4,798>	70,832	43,179	<27,653>	17,749	47,039
13,278	7,633	<5,645>	48,257	22,347	<25,910>	8,558	22,206
5,891	4,491	<1,400>	22,708	12,832	<9,876>	5,706	14,377
16,850	11,483	<5,367>	55,370	34,378	<20,992>	15,253	39,231
51,145	42,643	<8,502>	130,901	128,626	<2,275>	40,137	122,254
6,883	12,109	5,226	13,509	35,521	22,012	11,864	31,613
2,615	4,268	1,653	7,840	12,804	4,964	3,177	9,532
121,136	100,873	<20,263>	365,696	303,622	<62,074>	106,851	297,985
4,901	104,818	<99,917>	110,008	310,720	<200,712>	110,321	321,797

UCLA STUDENT UNION  
INCOME STATEMENT

OCT. 03(09/27/20-10/24/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 3 MO(07/26/20-10/24/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,646	74,861	<72,215>	13,643	226,568	<212,925>	45,727	198,430
1,699	35,213	<33,514>	1,699	91,319	<89,620>	32,166	82,231
4,346	110,074	<105,728>	15,343	317,887	<302,544>	77,893	280,661
1,173	34,438	33,265	1,173	89,310	88,137	31,707	81,080
2,575	19,766	17,191	6,999	44,056	37,057	13,780	39,246
3,748	54,204	50,456	8,172	133,366	125,194	45,487	120,325
86.3	49.2	<37.0>	53.3	42.0	<11.3>	58.4	42.9
598	55,870	<55,272>	7,171	184,521	<177,350>	32,406	160,336
13.8	50.8	<37.0>	46.7	58.1	<11.3>	41.6	57.1
2.7	73.6	<70.9>	48.7	80.6	<31.9>	69.9	80.2
31.0	2.2	28.8	31.0	2.2	28.8	1.4	1.4
525	6,100	<5,575>	925	9,250	<8,325>	2,825	4,035
0	12,802	<12,802>	0	26,270	<26,270>	19,177	34,135
206	6,684	<6,478>	206	17,081	<16,875>	5,951	15,249
731	25,586	<24,855>	1,131	52,601	<51,470>	27,953	53,419
1,329	81,456	<80,127>	8,302	237,122	<228,820>	60,358	213,755
35,636	34,841	<795>	106,008	104,522	<1,486>	33,100	102,844
0	0	0	0	0	0	3,438	3,438
14,336	26,344	12,008	36,889	72,979	36,090	24,784	70,175
49,972	61,185	11,213	142,896	177,501	34,605	61,321	176,456
1,149.9	55.6	<1,094.3>	931.4	55.8	<875.5>	78.7	62.9
458.6	16.7	<441.9>	268.6	16.1	<252.4>	30.4	19.3
18,365	17,486	<879>	53,958	52,313	<1,645>	17,430	46,760
485	969	484	2,376	2,553	177	1,322	2,439
2,038	2,977	939	5,775	8,943	3,168	3,476	9,910
0	1,180	1,180	0	1,180	1,180	0	0
0	464	464	0	464	464	0	0
235	3,300	3,065	341	4,600	4,259	3,972	4,661
1,567	998	<569>	8,314	29,887	21,573	369	26,858
0	8,857	8,857	122	18,880	18,758	9,966	22,880
0	305	305	0	445	445	0	0
0	300	300	0	300	300	0	0
745	645	<100>	1,379	1,914	535	181	1,441
155	250	95	448	750	302	292	1,166
1,640	2,140	500	5,808	15,973	10,165	4,430	10,695
135	827	692	522	2,145	1,623	994	2,409
0	50	50	0	150	150	95	<65>
973	0	<973>	1,761	0	<1,761>	0	0
9,417	15,417	6,000	40,250	46,251	6,001	15,417	46,250
189	9,750	9,561	605	25,500	24,895	1,398	25,693
35,945	65,915	29,970	121,658	212,248	90,590	59,342	201,099
85,917	127,100	41,183	264,555	389,749	125,194	120,663	377,555
<84,588>	<45,644>	<38,944>	<256,252>	<152,627>	<103,625>	<60,305>	<163,800>
5,018	4,781	<237>	15,960	16,204	244	5,248	14,618
324	4,587	4,263	1,035	13,242	12,207	3,922	12,444
225	2,450	2,225	707	6,825	6,118	1,891	5,839
100	1,441	1,341	338	3,901	3,563	1,261	3,752
286	3,686	3,400	848	10,448	9,600	3,371	10,327
62,024	51,768	<10,256>	158,744	156,150	<2,594>	48,674	148,258
8,347	14,682	6,335	16,382	43,069	26,687	14,387	38,337
23,128	19,450	<3,678>	69,385	58,350	<11,035>	23,744	71,233
99,452	102,845	3,393	263,400	308,189	44,789	102,498	304,807
<184,040>	<148,489>	<35,551>	<519,652>	<460,816>	<58,836>	<162,803>	<468,607>



FACILITIES  
EXPENSE STATEMENT

OCT. 03(09/27/20-10/24/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 3 MO(07/26/20-10/24/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
179,965	130,169	<49,796>	423,361	402,685	<20,676>	136,998	403,640
5,715	5,549	<166>	14,577	18,018	3,441	5,613	22,061
2,201	970	<1,231>	6,556	2,910	<3,646>	599	599
0	<150>	<150>	0	<525>	<525>	<2,546>	<3,452>
<10,673>	<10,282>	391	<32,255>	<35,205>	<2,950>	<10,555>	<34,066>
0	<2,500>	<2,500>	0	<7,500>	<7,500>	<7,507>	<7,507>
177,208	123,756	<53,452>	412,240	380,383	<31,857>	122,602	381,275
109,888	77,760	<32,128>	267,111	241,381	<25,730>	83,214	229,730
59	75	16	153	333	180	211	1,081
916	714	<202>	2,141	2,154	13	1,315	3,618
160	0	<160>	200	0	<200>	1,904	1,904
1,069	3,630	2,561	4,019	14,195	10,176	4,264	13,046
24.6	3.3	<21.3>	26.2	4.5	<21.7>	5.5	4.7
1,099	4,291	3,192	3,541	19,308	15,767	3,013	15,555
469	3,603	3,134	8,502	6,167	<2,335>	1,912	7,617
187	376	189	1,140	1,753	613	477	1,189
43,593	35,474	<8,119>	83,260	100,041	16,781	23,869	98,915
540	4,650	4,110	8,933	13,950	5,017	5,322	15,808
1,252	400	<852>	952	1,050	98	494	1,327
267	1,700	1,433	712	5,100	4,388	160	658
680	300	<380>	5,581	900	<4,681>	4,109	4,457
5,613	7,825	2,212	9,413	13,975	4,562	7,655	13,449
4,516	11,340	6,824	8,083	34,645	26,562	9,811	29,888
3,161	4,356	1,195	16,748	10,386	<6,362>	4,294	16,720
468	1,275	807	2,045	3,825	1,780	2,112	4,380
0	0	0	0	0	0	0	3,000
1,556	0	<1,556>	62,501	0	<62,501>	0	0
175,491	157,769	<17,722>	485,033	469,163	<15,870>	154,137	462,342
352,700	281,525	<71,175>	897,273	849,546	<47,727>	276,739	843,617
24,807	34,167	9,360	74,408	102,501	28,093	22,195	66,341
24,807	34,167	9,360	74,408	102,501	28,093	22,195	66,341
377,506	315,692	<61,814>	971,680	952,047	<19,633>	298,934	909,958
<326,400>	<272,513>	53,887	<835,392>	<821,991>	13,401	<256,148>	<780,207>
<8,949>	<8,949>	0	<26,847>	<26,847>	0	<8,949>	<26,847>
<3,498>	<3,498>	0	<10,494>	<10,494>	0	<3,498>	<10,494>
<11,536>	<8,511>	3,025	<29,525>	<25,690>	3,835	<9,053>	<27,575>
<27,124>	<22,221>	4,903	<69,422>	<67,025>	2,397	<21,286>	<64,835>
<377,506>	<315,692>	61,814	<971,680>	<952,047>	19,633	<298,934>	<909,958>
<0>	0	0	<0>	0	0	0	<0>

UTILITIES  
EXPENSE STATEMENT

OCT. 03(09/27/20-10/24/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 3 MO(07/26/20-10/24/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
11,303	22,334	11,031	28,708	71,360	42,652	21,496	60,238
34,979	49,159	14,180	66,249	142,985	76,736	53,487	140,919
2,419	8,346	5,927	1,292	22,853	21,561	7,302	19,388
3,328	5,112	1,784	9,851	12,469	2,618	3,058	8,225
519	3,250	2,731	589	9,189	8,600	2,760	7,143
0	1,551	1,551	0	4,653	4,653	0	0
52,548	89,752	37,204	106,689	263,509	156,820	88,103	235,913
52,548	89,752	37,204	106,689	263,509	156,820	88,103	235,913
<43,924>	<77,298>	<33,374>	<86,212>	<226,750>	<140,538>	<75,713>	<201,751>
<2,460>	<2,460>	0	<7,380>	<7,380>	0	<2,460>	<7,380>
<962>	<962>	0	<2,886>	<2,886>	0	<962>	<2,886>
<1,552>	<2,731>	<1,179>	<3,047>	<8,010>	<4,963>	<2,676>	<7,130>
<3,650>	<6,301>	<2,651>	<7,164>	<18,483>	<11,319>	<6,292>	<16,766>
<52,548>	<89,752>	<37,204>	<106,689>	<263,509>	<156,820>	<88,103>	<235,913>
0	0	0	<0>	0	0	0	0