

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES  
November (10/25/20 - 11/21/20)**

**Prepared  
December 14, 2020**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - NOVEMBER 2020 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

NOVEMBER (10/25/20 - 11/21/20)				FY 19-20		FISCAL YEAR 2020-2021						FY 19-20	
CURRENT MONTH				**		YTD 4 MONTHS (07/26/20 - 11/21/20)						**	
ACTUAL		VARIANCE		LAST YEAR ACT		ACTUAL		VARIANCE		LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
<b>GROSS INCOME</b>													
1,188		(1,655)	(58.2%)	2,843		9,667		(6,466)	(40.1%)	16,133			
94		(1,645)	(94.6%)	1,739		280		(5,498)	(95.2%)	5,778			
438		(75)	(14.6%)	513		1,404		(391)	(21.8%)	1,795			
142		33	30.3%	109		158		(285)	(64.3%)	443			
<b>1,862</b>		<b>(3,342)</b>	<b>(64.2%)</b>	<b>5,204</b>		<b>11,509</b>		<b>(12,640)</b>	<b>(52.3%)</b>	<b>24,149</b>			
<b>GROSS MARGIN</b>													
			Pts.						Pts.				
357	30.1%	(662)	(5.7)	1,019	35.8%	2,103	21.8%	(3,123)	(10.6)	5,226	32.4%		
73	77.7%	(1,156)	7.0	1,229	70.7%	255	91.1%	(3,791)	21.1	4,046	70.0%		
438	100.0%	(75)	0.0	513	100.0%	1,404	100.0%	(389)	0.1	1,793	99.9%		
135	95.1%	73	38.2	62	56.9%	144	91.1%	(132)	28.8	276	62.3%		
<b>1,003</b>	<b>53.9%</b>	<b>(1,820)</b>	<b>(0.3)</b>	<b>2,823</b>	<b>54.2%</b>	<b>3,906</b>	<b>33.9%</b>	<b>(7,435)</b>	<b>(13.1)</b>	<b>11,341</b>	<b>47.0%</b>		
<b>WAGES &amp; BENEFITS</b>													
436	36.7%	194	(14.5)	630	22.2%	1,889	19.5%	631	(3.9)	2,520	15.6%		
441	469.1%	411	(420.1)	852	49.0%	1,882	672.1%	1,249	(617.9)	3,131	54.2%		
67	15.3%	17	1.1	84	16.4%	291	20.7%	3	(4.3)	294	16.4%		
62	43.7%	26	37.0	88	80.7%	259	163.9%	52	(93.7)	311	70.2%		
<b>1,006</b>	<b>54.0%</b>	<b>648</b>	<b>(22.2)</b>	<b>1,654</b>	<b>31.8%</b>	<b>4,321</b>	<b>37.5%</b>	<b>1,935</b>	<b>(11.6)</b>	<b>6,256</b>	<b>25.9%</b>		
<b>OTHER CONTROLLABLES</b>													
161	13.6%	55	(6.0)	216	7.6%	770	8.0%	288	(1.4)	1,058	6.6%		
18	19.1%	166	(8.5)	184	10.6%	49	17.5%	598	(6.3)	647	11.2%		
129	29.5%	8	(2.8)	137	26.7%	395	28.1%	193	4.7	588	32.8%		
13	9.2%	54	52.3	67	61.5%	81	51.3%	140	(1.4)	221	49.9%		
<b>321</b>	<b>17.2%</b>	<b>283</b>	<b>(5.6)</b>	<b>604</b>	<b>11.6%</b>	<b>1,295</b>	<b>11.3%</b>	<b>1,219</b>	<b>(0.9)</b>	<b>2,514</b>	<b>10.4%</b>		
<b>CONTRIBUTION</b>													
(240)	(20.2%)	(412)	(26.2)	172	6.0%	(556)	(5.8%)	(2,203)	(16.0)	1,647	10.2%		
(386)	(410.6%)	(578)	(421.6)	192	11.0%	(1,676)	(598.6%)	(1,944)	(603.2)	268	4.6%		
242	55.3%	(50)	(1.6)	292	56.9%	718	51.1%	(193)	0.3	911	50.8%		
60	42.3%	152	126.7	(92)	(84.4%)	(197)	(124.7%)	59	(66.9)	(256)	(57.8%)		
<b>(324)</b>	<b>(17.4%)</b>	<b>(888)</b>	<b>(28.2)</b>	<b>564</b>	<b>10.8%</b>	<b>(1,711)</b>	<b>(14.9%)</b>	<b>(4,281)</b>	<b>(25.5)</b>	<b>2,570</b>	<b>10.6%</b>		
<b>ALLOCATED EXPENSES</b>													
629	33.8%	87	(20.0)	716	13.8%	2,523	21.9%	136	(10.9)	2,659	11.0%		
222	11.9%	59	(6.5)	281	5.4%	1,052	9.1%	7	(4.7)	1,059	4.4%		
35	1.9%	38	(0.5)	73	1.4%	128	1.1%	163	0.1	291	1.2%		
188	10.1%	21	(6.1)	209	4.0%	751	6.5%	75	(3.1)	826	3.4%		
<b>1,074</b>	<b>57.7%</b>	<b>205</b>	<b>(33.1)</b>	<b>1,279</b>	<b>24.6%</b>	<b>4,454</b>	<b>38.7%</b>	<b>381</b>	<b>(18.7)</b>	<b>4,835</b>	<b>20.0%</b>		
<b>NET INCOME (LOSS) FROM OPERATIONS</b>													
<b>(1,398)</b>	<b>(75.1%)</b>	<b>(683)</b>	<b>(61.4)</b>	<b>(715)</b>	<b>(13.7%)</b>	<b>(6,165)</b>	<b>(53.6%)</b>	<b>(3,900)</b>	<b>(44.2)</b>	<b>(2,265)</b>	<b>(9.4%)</b>		
<b>OTHER INC/(EXP)</b>													
4,596	246.8%	4,591	246.7	5	0.1%	4,609	40.0%	4,580	39.9	29	0.1%		
22	1.2%	0	0.8	22	0.4%	68	0.6%	(20)	0.2	88	0.4%		
(22)	(1.2%)	4	(0.7)	(26)	(0.5%)	(87)	(0.8%)	15	(0.4)	(102)	(0.4%)		
0	0.0%	0	0.0	0	0.0%	0	0.0%	0	0.0	0	0.0%		
247	13.3%	(1)	8.5	248	4.8%	988	8.6%	(6)	4.5	994	4.1%		
<b>4,843</b>	<b>260.1%</b>	<b>4,594</b>	<b>255.3</b>	<b>249</b>	<b>4.8%</b>	<b>5,578</b>	<b>48.5%</b>	<b>4,569</b>	<b>44.3</b>	<b>1,009</b>	<b>4.2%</b>		
<b>3,445</b>	<b>185.0%</b>	<b>3,911</b>	<b>194.0</b>	<b>(466)</b>	<b>(9.0%)</b>	<b>(587)</b>	<b>(5.1%)</b>	<b>669</b>	<b>0.1</b>	<b>(1,256)</b>	<b>(5.2%)</b>		

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - NOVEMBER 2020 (\$000's)  
DIVISIONS FULLY ALLOCATED**

NOVEMBER (10/25/20 - 11/21/20)				FY 19-20		FISCAL YEAR 2020-2021						FY 19-20	
CURRENT MONTH				**		YTD 4 MONTHS (07/26/20 - 11/21/20)						**	
ACTUAL		VARIANCE		LAST YEAR ACT		ACTUAL		VARIANCE		LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
<b>GROSS INCOME</b>													
1,188		(1,655)	(58.2%)	2,843		9,667		(6,466)	(40.1%)	16,133			
94		(1,645)	(94.6%)	1,739		280		(5,498)	(95.2%)	5,778			
438		(75)	(14.6%)	513		1,404		(391)	(21.8%)	1,795			
142		33	30.3%	109		158		(285)	(64.3%)	443			
<b>1,862</b>		<b>(3,342)</b>	<b>(64.2%)</b>	<b>5,204</b>		<b>11,509</b>		<b>(12,640)</b>	<b>(52.3%)</b>	<b>24,149</b>			
<b>GROSS MARGIN</b>													
			Pts.						Pts.				
357	30.1%	(662)	(5.7)	1,019	35.8%	2,103	21.8%	(3,123)	(10.6)	5,226	32.4%		
73	77.7%	(1,156)	7.0	1,229	70.7%	255	91.1%	(3,791)	21.1	4,046	70.0%		
438	100.0%	(75)	0.0	513	100.0%	1,404	100.0%	(389)	0.1	1,793	99.9%		
135	95.1%	73	38.2	62	56.9%	144	91.1%	(132)	28.8	276	62.3%		
<b>1,003</b>	<b>53.9%</b>	<b>(1,820)</b>	<b>(0.3)</b>	<b>2,823</b>	<b>54.2%</b>	<b>3,906</b>	<b>33.9%</b>	<b>(7,435)</b>	<b>(13.1)</b>	<b>11,341</b>	<b>47.0%</b>		
<b>TOTAL CONTROLLABLES</b>													
597	50.3%	249	(20.5)	846	29.8%	2,659	27.5%	920	(5.3)	3,579	22.2%		
459	488.3%	578	(428.7)	1,037	59.6%	1,931	689.6%	1,847	(624.2)	3,778	65.4%		
196	44.7%	25	(1.6)	221	43.1%	686	48.9%	196	0.2	882	49.1%		
76	53.5%	79	88.7	155	142.2%	340	215.2%	192	(95.1)	532	120.1%		
<b>1,328</b>	<b>71.3%</b>	<b>931</b>	<b>(27.9)</b>	<b>2,259</b>	<b>43.4%</b>	<b>5,616</b>	<b>48.8%</b>	<b>3,155</b>	<b>(12.5)</b>	<b>8,771</b>	<b>36.3%</b>		
<b>CONTRIBUTION</b>													
(240)	(20.2%)	(412)	(26.2)	172	6.0%	(556)	(5.8%)	(2,203)	(16.0)	1,647	10.2%		
(386)	(410.6%)	(578)	(421.6)	192	11.0%	(1,676)	(598.6%)	(1,944)	(603.2)	268	4.6%		
242	55.3%	(50)	(1.6)	292	56.9%	718	51.1%	(193)	0.3	911	50.8%		
60	42.3%	152	126.7	(92)	(84.4%)	(197)	(124.7%)	59	(66.9)	(256)	(57.8%)		
<b>(324)</b>	<b>(17.4%)</b>	<b>(888)</b>	<b>(28.2)</b>	<b>564</b>	<b>10.8%</b>	<b>(1,711)</b>	<b>(14.9%)</b>	<b>(4,281)</b>	<b>(25.5)</b>	<b>2,570</b>	<b>10.6%</b>		
<b>ALLOCATED EXPENSES</b>													
563	47.4%	23	(26.8)	586	20.6%	2,732	28.3%	(259)	(13.0)	2,473	15.3%		
201	213.8%	255	(187.6)	456	26.2%	784	280.0%	738	(253.7)	1,522	26.3%		
187	42.7%	(59)	(17.7)	128	25.0%	552	39.3%	(126)	(15.6)	426	23.7%		
123	86.6%	(14)	13.4	109	100.0%	386	244.3%	28	(150.8)	414	93.5%		
<b>1,074</b>	<b>57.7%</b>	<b>205</b>	<b>(33.1)</b>	<b>1,279</b>	<b>24.6%</b>	<b>4,454</b>	<b>38.7%</b>	<b>381</b>	<b>(18.7)</b>	<b>4,835</b>	<b>20.0%</b>		
<b>NET INCOME (LOSS) FROM OPERATIONS</b>													
(803)	(43.1%)	(389)	(35.1)	(414)	(8.0%)	(3,287)	(28.6%)	(2,460)	(25.2)	(827)	(3.4%)		
(587)	(31.5%)	(323)	(26.4)	(264)	(5.1%)	(2,460)	(21.4%)	(1,206)	(16.2)	(1,254)	(5.2%)		
55	3.0%	(109)	(0.2)	164	3.2%	165	1.4%	(321)	(0.6)	486	2.0%		
(63)	(3.4%)	138	0.5	(201)	(3.9%)	(583)	(5.1%)	87	(2.3)	(670)	(2.8%)		
<b>(1,398)</b>	<b>(75.1%)</b>	<b>(683)</b>	<b>(61.4)</b>	<b>(715)</b>	<b>(13.7%)</b>	<b>(6,165)</b>	<b>(53.6%)</b>	<b>(3,900)</b>	<b>(44.2)</b>	<b>(2,265)</b>	<b>(9.4%)</b>		
<b>OTHER INC/(EXP)</b>													
4,596	246.8%	4,591	246.7	5	0.1%	4,609	40.0%	4,580	39.9	29	0.1%		
22	1.2%	0	0.8	22	0.4%	68	0.6%	(20)	0.2	88	0.4%		
(22)	(1.2%)	4	(0.7)	(26)	(0.5%)	(87)	(0.8%)	15	(0.4)	(102)	(0.4%)		
0	0.0%	0	0.0	0	0.0%	0	0.0%	0	0.0	0	0.0%		
247	13.3%	(1)	8.5	248	4.8%	988	8.6%	(6)	4.5	994	4.1%		
<b>4,843</b>	<b>260.1%</b>	<b>4,594</b>	<b>255.3</b>	<b>249</b>	<b>4.8%</b>	<b>5,578</b>	<b>48.5%</b>	<b>4,569</b>	<b>44.3</b>	<b>1,009</b>	<b>4.2%</b>		
<b>3,445</b>	<b>185.0%</b>	<b>3,911</b>	<b>194.0</b>	<b>(466)</b>	<b>(9.0%)</b>	<b>(587)</b>	<b>(5.1%)</b>	<b>669</b>	<b>0.1</b>	<b>(1,256)</b>	<b>(5.2%)</b>		

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - NOVEMBER 2020 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

NOVEMBER (10/25/20 - 11/21/20)								FY 19-20	
CURRENT MONTH								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%
				\$	%	\$	%		
1,188		2,733		(1,545)	(56.5%)	(1,655)	(58.2%)	2,843	
94		1,965		(1,871)	(95.2%)	(1,645)	(94.6%)	1,739	
438		658		(220)	(33.4%)	(75)	(14.6%)	513	
142		136		6	4.4%	33	30.3%	109	
<b>1,862</b>		<b>5,492</b>		<b>(3,630)</b>	<b>(66.1%)</b>	<b>(3,342)</b>	<b>(64.2%)</b>	<b>5,204</b>	
					Pts.		Pts.		
357	30.1%	1,044	38.2%	(687)	(8.1)	(662)	(5.7)	1,019	35.8%
73	77.7%	1,392	70.8%	(1,319)	6.9	(1,156)	7.0	1,229	70.7%
438	100.0%	657	99.8%	(219)	0.2	(75)	0.0	513	100.0%
135	95.1%	89	65.4%	46	29.7	73	38.2	62	56.9%
<b>1,003</b>	<b>53.9%</b>	<b>3,182</b>	<b>57.9%</b>	<b>(2,179)</b>	<b>(4.0)</b>	<b>(1,820)</b>	<b>(0.3)</b>	<b>2,823</b>	<b>54.2%</b>
436	36.7%	623	22.8%	187	(13.9)	194	(14.5)	630	22.2%
441	469.1%	823	41.9%	382	(427.2)	411	(420.1)	852	49.0%
67	15.3%	74	11.2%	7	(4.1)	17	1.1	84	16.4%
62	43.7%	75	55.1%	13	11.4	26	37.0	88	80.7%
<b>1,006</b>	<b>54.0%</b>	<b>1,595</b>	<b>29.0%</b>	<b>589</b>	<b>(25.0)</b>	<b>648</b>	<b>(22.2)</b>	<b>1,654</b>	<b>31.8%</b>
161	13.6%	229	8.4%	68	(5.2)	55	(6.0)	216	7.6%
18	19.1%	213	10.8%	195	(8.3)	166	(8.5)	184	10.6%
129	29.5%	234	35.6%	105	6.1	8	(2.8)	137	26.7%
13	9.2%	61	44.9%	48	35.7	54	52.3	67	61.5%
<b>321</b>	<b>17.2%</b>	<b>737</b>	<b>13.4%</b>	<b>416</b>	<b>(3.8)</b>	<b>283</b>	<b>(5.6)</b>	<b>604</b>	<b>11.6%</b>
(240)	(20.2%)	192	7.0%	(432)	(27.2)	(412)	(26.2)	172	6.0%
(386)	(410.6%)	356	18.1%	(742)	(428.7)	(578)	(421.6)	192	11.0%
242	55.3%	348	52.9%	(106)	2.4	(50)	(1.6)	292	56.9%
60	42.3%	(46)	(33.8%)	106	76.1	152	126.7	(92)	(84.4%)
<b>(324)</b>	<b>(17.4%)</b>	<b>850</b>	<b>15.5%</b>	<b>(1,174)</b>	<b>(32.9)</b>	<b>(888)</b>	<b>(28.2)</b>	<b>564</b>	<b>10.8%</b>
629	33.8%	649	11.8%	20	(22.0)	87	(20.0)	716	13.8%
222	11.9%	288	5.2%	66	(6.7)	59	(6.5)	281	5.4%
35	1.9%	79	1.4%	44	(0.5)	38	(0.5)	73	1.4%
188	10.1%	223	4.1%	35	(6.0)	21	(6.1)	209	4.0%
<b>1,074</b>	<b>57.7%</b>	<b>1,239</b>	<b>22.6%</b>	<b>165</b>	<b>(35.1)</b>	<b>205</b>	<b>(33.1)</b>	<b>1,279</b>	<b>24.6%</b>
<b>(1,398)</b>	<b>(75.1%)</b>	<b>(389)</b>	<b>(7.1%)</b>	<b>(1,009)</b>	<b>(68.0)</b>	<b>(683)</b>	<b>(61.4)</b>	<b>(715)</b>	<b>(13.7%)</b>
4,596	246.8%	2	0.0%	4,594	246.8	4,591	246.7	5	0.1%
22	1.2%	21	0.4%	1	0.8	0	0.8	22	0.4%
(22)	(1.2%)	(26)	(0.5%)	4	(0.7)	4	(0.7)	(26)	(0.5%)
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%
247	13.3%	248	4.5%	(1)	8.8	(1)	8.5	248	4.8%
<b>4,843</b>	<b>260.1%</b>	<b>243</b>	<b>4.4%</b>	<b>4,600</b>	<b>255.7</b>	<b>4,594</b>	<b>255.3</b>	<b>249</b>	<b>4.8%</b>
<b>3,445</b>	<b>185.0%</b>	<b>(146)</b>	<b>(2.7%)</b>	<b>3,591</b>	<b>187.7</b>	<b>3,911</b>	<b>194.0</b>	<b>(466)</b>	<b>(9.0%)</b>

**GROSS INCOME**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**GROSS MARGIN**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**WAGES & BENEFITS**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**OTHER CONTROLLABLES**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**CONTRIBUTION**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**ALLOCATED EXPENSES**  
Admin&Support Services  
Facilities  
Utilities  
Depreciation  
**TOTAL**

**NET INCOME (LOSS) FROM OPERATIONS**

**OTHER INC/(EXP)**  
Non-Recurrent Inc/(Exp)  
Interest Income  
Interest (Expense)  
Income Taxes  
Student Union Fee Income  
**TOTAL**

**NET INCOME (LOSS)**

FISCAL YEAR 2020-2021								FY 19-20	
YTD 4 MONTHS (07/26/20 - 11/21/20)								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%
				\$	%	\$	%		
9,667		17,035		(7,368)	(43.3%)	(6,466)	(40.1%)	16,133	
280		6,430		(6,150)	(95.6%)	(5,498)	(95.2%)	5,778	
1,404		1,909		(505)	(26.5%)	(391)	(21.8%)	1,795	
158		506		(348)	(68.8%)	(285)	(64.3%)	443	
<b>11,509</b>		<b>25,880</b>		<b>(14,371)</b>	<b>(55.5%)</b>	<b>(12,640)</b>	<b>(52.3%)</b>	<b>24,149</b>	
					Pts.		Pts.		
2,103	21.8%	5,649	33.2%	(3,546)	(11.4)	(3,123)	(10.6)	5,226	32.4%
255	91.1%	4,520	70.3%	(4,265)	20.8	(3,791)	21.1	4,046	70.0%
1,404	100.0%	1,907	99.9%	(503)	0.1	(389)	0.1	1,793	99.9%
144	91.1%	326	64.4%	(182)	26.7	(132)	28.8	276	62.3%
<b>3,906</b>	<b>33.9%</b>	<b>12,402</b>	<b>47.9%</b>	<b>(8,496)</b>	<b>(14.0)</b>	<b>(7,435)</b>	<b>(13.1)</b>	<b>11,341</b>	<b>47.0%</b>
1,889	19.5%	2,584	15.2%	695	(4.3)	631	(3.9)	2,520	15.6%
1,882	672.1%	3,176	49.4%	1,294	(622.7)	1,249	(617.9)	3,131	54.2%
291	20.7%	297	15.6%	6	(5.1)	3	(4.3)	294	16.4%
259	163.9%	304	60.1%	45	(103.8)	52	(93.7)	311	70.2%
<b>4,321</b>	<b>37.5%</b>	<b>6,361</b>	<b>24.6%</b>	<b>2,040</b>	<b>(12.9)</b>	<b>1,935</b>	<b>(11.6)</b>	<b>6,256</b>	<b>25.9%</b>
770	8.0%	1,105	6.5%	335	(1.5)	288	(1.4)	1,058	6.6%
49	17.5%	659	10.2%	610	(7.3)	598	(6.3)	647	11.2%
395	28.1%	647	33.9%	252	5.8	193	4.7	588	32.8%
81	51.3%	221	43.7%	140	(7.6)	140	(1.4)	221	49.9%
<b>1,295</b>	<b>11.3%</b>	<b>2,632</b>	<b>10.2%</b>	<b>1,337</b>	<b>(1.1)</b>	<b>1,219</b>	<b>(0.9)</b>	<b>2,514</b>	<b>10.4%</b>
(556)	(5.8%)	1,960	11.5%	(2,516)	(17.3)	(2,203)	(16.0)	1,647	10.2%
(1,676)	(598.6%)	686	10.7%	(2,362)	(609.3)	(1,944)	(603.2)	268	4.6%
718	51.1%	963	50.4%	(245)	0.7	(193)	0.3	911	50.8%
(197)	(124.7%)	(199)	(39.3%)	2	(85.4)	59	(66.9)	(256)	(57.8%)
<b>(1,711)</b>	<b>(14.9%)</b>	<b>3,410</b>	<b>13.2%</b>	<b>(5,121)</b>	<b>(28.1)</b>	<b>(4,281)</b>	<b>(25.5)</b>	<b>2,570</b>	<b>10.6%</b>
2,523	21.9%	2,657	10.3%	134	(11.6)	136	(10.9)	2,659	11.0%
1,052	9.1%	1,075	4.2%	23	(4.9)	7	(4.7)	1,059	4.4%
128	1.1%	324	1.3%	196	0.2	163	0.1	291	1.2%
751	6.5%	892	3.4%	141	(3.1)	75	(3.1)	826	3.4%
<b>4,454</b>	<b>38.7%</b>	<b>4,948</b>	<b>19.1%</b>	<b>494</b>	<b>(19.6)</b>	<b>381</b>	<b>(18.7)</b>	<b>4,835</b>	<b>20.0%</b>
<b>(6,165)</b>	<b>(53.6%)</b>	<b>(1,538)</b>	<b>(5.9%)</b>	<b>(4,627)</b>	<b>(47.7)</b>	<b>(3,900)</b>	<b>(44.2)</b>	<b>(2,265)</b>	<b>(9.4%)</b>
4,609	40.0%	8	0.0%	4,601	40.0	4,580	39.9	29	0.1%
68	0.6%	83	0.3%	(15)	0.3	(20)	0.2	88	0.4%
(87)	(0.8%)	(102)	(0.4%)	15	(0.4)	15	(0.4)	(102)	(0.4%)
0	0.0%	(8)	0.0%	8	0.0	0	0.0	0	0.0%
988	8.6%	994	3.8%	(6)	4.8	(6)	4.5	994	4.1%
<b>5,578</b>	<b>48.5%</b>	<b>975</b>	<b>3.8%</b>	<b>4,603</b>	<b>44.7</b>	<b>4,569</b>	<b>44.3</b>	<b>1,009</b>	<b>4.2%</b>
<b>(587)</b>	<b>(5.1%)</b>	<b>(563)</b>	<b>(2.2%)</b>	<b>(24)</b>	<b>(2.9)</b>	<b>669</b>	<b>0.1</b>	<b>(1,256)</b>	<b>(5.2%)</b>

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - NOVEMBER 2020 (\$000's)  
DIVISIONS FULLY ALLOCATED**

NOVEMBER (10/25/20 - 11/21/20)								FY 19-20	
CURRENT MONTH								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%
				\$	%	\$	%		
1,188		2,733		(1,545)	(56.5%)	(1,655)	(58.2%)	2,843	
94		1,965		(1,871)	(95.2%)	(1,645)	(94.6%)	1,739	
438		658		(220)	(33.4%)	(75)	(14.6%)	513	
142		136		6	4.4%	33	30.3%	109	
<b>1,862</b>		<b>5,492</b>		<b>(3,630)</b>	<b>(66.1%)</b>	<b>(3,342)</b>	<b>(64.2%)</b>	<b>5,204</b>	
					Pts.		Pts.		
357	30.1%	1,044	38.2%	(687)	(8.1)	(662)	(5.7)	1,019	35.8%
73	77.7%	1,392	70.8%	(1,319)	6.9	(1,156)	7.0	1,229	70.7%
438	100.0%	657	99.8%	(219)	0.2	(75)	0.0	513	100.0%
135	95.1%	89	65.4%	46	29.7	73	38.2	62	56.9%
<b>1,003</b>	<b>53.9%</b>	<b>3,182</b>	<b>57.9%</b>	<b>(2,179)</b>	<b>(4.0)</b>	<b>(1,820)</b>	<b>(0.3)</b>	<b>2,823</b>	<b>54.2%</b>
597	50.3%	852	31.2%	255	(19.1)	249	(20.5)	846	29.8%
459	488.3%	1,035	52.7%	576	(435.6)	578	(428.7)	1,037	59.6%
196	44.7%	309	47.0%	113	2.3	25	(1.6)	221	43.1%
76	53.5%	135	99.3%	59	45.8	79	88.7	155	142.2%
<b>1,328</b>	<b>71.3%</b>	<b>2,331</b>	<b>42.4%</b>	<b>1,003</b>	<b>(28.9)</b>	<b>931</b>	<b>(27.9)</b>	<b>2,259</b>	<b>43.4%</b>
(240)	(20.2%)	192	7.0%	(432)	(27.2)	(412)	(26.2)	172	6.0%
(386)	(410.6%)	356	18.1%	(742)	(428.7)	(578)	(421.6)	192	11.0%
242	55.3%	348	52.9%	(106)	2.4	(50)	(1.6)	292	56.9%
60	42.3%	(46)	(33.8%)	106	76.1	152	126.7	(92)	(84.4%)
<b>(324)</b>	<b>(17.4%)</b>	<b>850</b>	<b>15.5%</b>	<b>(1,174)</b>	<b>(32.9)</b>	<b>(888)</b>	<b>(28.2)</b>	<b>564</b>	<b>10.8%</b>
563	47.4%	535	19.6%	(28)	(27.8)	23	(26.8)	586	20.6%
201	213.8%	459	23.4%	258	(190.4)	255	(187.6)	456	26.2%
187	42.7%	136	20.7%	(51)	(22.0)	(59)	(17.7)	128	25.0%
123	86.6%	109	80.1%	(14)	(6.5)	(14)	13.4	109	100.0%
<b>1,074</b>	<b>57.7%</b>	<b>1,239</b>	<b>22.6%</b>	<b>165</b>	<b>(35.1)</b>	<b>205</b>	<b>(33.1)</b>	<b>1,279</b>	<b>24.6%</b>
(803)	(43.1%)	(343)	(6.2%)	(460)	(36.9)	(389)	(35.1)	(414)	(8.0%)
(587)	(31.5%)	(103)	(1.9%)	(484)	(29.6)	(323)	(26.4)	(264)	(5.1%)
55	3.0%	212	3.9%	(157)	(0.9)	(109)	(0.2)	164	3.2%
(63)	(3.4%)	(155)	(2.8%)	92	(0.6)	138	0.5	(201)	(3.9%)
<b>(1,398)</b>	<b>(75.1%)</b>	<b>(389)</b>	<b>(7.1%)</b>	<b>(1,009)</b>	<b>(68.0)</b>	<b>(683)</b>	<b>(61.4)</b>	<b>(715)</b>	<b>(13.7%)</b>
4,596	246.8%	2	0.0%	4,594	246.8	4,591	246.7	5	0.1%
22	1.2%	21	0.4%	1	0.8	0	0.8	22	0.4%
(22)	(1.2%)	(26)	(0.5%)	4	(0.7)	4	(0.7)	(26)	(0.5%)
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%
247	13.3%	248	4.5%	(1)	8.8	(1)	8.5	248	4.8%
<b>4,843</b>	<b>260.1%</b>	<b>243</b>	<b>4.4%</b>	<b>4,600</b>	<b>255.7</b>	<b>4,594</b>	<b>255.3</b>	<b>249</b>	<b>4.8%</b>
<b>3,445</b>	<b>185.0%</b>	<b>(146)</b>	<b>(2.7%)</b>	<b>3,591</b>	<b>187.7</b>	<b>3,911</b>	<b>194.0</b>	<b>(466)</b>	<b>(9.0%)</b>

**GROSS INCOME**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**GROSS MARGIN**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**TOTAL CONTROLLABLES**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**CONTRIBUTION**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**ALLOCATED EXPENSES**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**NET INCOME (LOSS) FROM OPERATIONS**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**OTHER INC/(EXP)**  
Non-Recurrent Inc/(Exp)  
Interest Income  
Interest (Expense)  
Income Taxes  
Student Union Fee Income  
**TOTAL**

**NET INCOME (LOSS)**

FISCAL YEAR 2020-2021								FY 19-20	
YTD 4 MONTHS (07/26/20 - 11/21/20)								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%
				\$	%	\$	%		
9,667		17,035		(7,368)	(43.3%)	(6,466)	(40.1%)	16,133	
280		6,430		(6,150)	(95.6%)	(5,498)	(95.2%)	5,778	
1,404		1,909		(505)	(26.5%)	(391)	(21.8%)	1,795	
158		506		(348)	(68.8%)	(285)	(64.3%)	443	
<b>11,509</b>		<b>25,880</b>		<b>(14,371)</b>	<b>(55.5%)</b>	<b>(12,640)</b>	<b>(52.3%)</b>	<b>24,149</b>	
					Pts.		Pts.		
2,103	21.8%	5,649	33.2%	(3,546)	(11.4)	(3,123)	(10.6)	5,226	32.4%
255	91.1%	4,520	70.3%	(4,265)	20.8	(3,791)	21.1	4,046	70.0%
1,404	100.0%	1,907	99.9%	(503)	0.1	(389)	0.1	1,793	99.9%
144	91.1%	326	64.4%	(182)	26.7	(132)	28.8	276	62.3%
<b>3,906</b>	<b>33.9%</b>	<b>12,402</b>	<b>47.9%</b>	<b>(8,496)</b>	<b>(14.0)</b>	<b>(7,435)</b>	<b>(13.1)</b>	<b>11,341</b>	<b>47.0%</b>
2,659	27.5%	3,689	21.7%	1,030	(5.8)	920	(5.3)	3,579	22.2%
1,931	689.6%	3,835	59.6%	1,904	(630.0)	1,847	(624.2)	3,778	65.4%
686	48.9%	945	49.5%	259	0.6	196	0.2	882	49.1%
340	215.2%	525	103.8%	185	(111.4)	192	(95.1)	532	120.1%
<b>5,616</b>	<b>48.8%</b>	<b>8,994</b>	<b>34.8%</b>	<b>3,378</b>	<b>(14.0)</b>	<b>3,155</b>	<b>(12.5)</b>	<b>8,771</b>	<b>36.3%</b>
(556)	(5.8%)	1,960	11.5%	(2,516)	(17.3)	(2,203)	(16.0)	1,647	10.2%
(1,676)	(598.6%)	686	10.7%	(2,362)	(609.3)	(1,944)	(603.2)	268	4.6%
718	51.1%	963	50.4%	(245)	0.7	(193)	0.3	911	50.8%
(197)	(124.7%)	(199)	(39.3%)	2	(85.4)	59	(66.9)	(256)	(57.8%)
<b>(1,711)</b>	<b>(14.9%)</b>	<b>3,410</b>	<b>13.2%</b>	<b>(5,121)</b>	<b>(28.1)</b>	<b>(4,281)</b>	<b>(25.5)</b>	<b>2,570</b>	<b>10.6%</b>
2,732	28.3%	2,507	14.7%	(225)	(13.6)	(259)	(13.0)	2,473	15.3%
784	280.0%	1,584	24.6%	800	(255.4)	738	(253.7)	1,522	26.3%
552	39.3%	440	23.0%	(112)	(16.3)	(126)	(15.6)	426	23.7%
386	244.3%	417	82.4%	31	(161.9)	28	(150.8)	414	93.5%
<b>4,454</b>	<b>38.7%</b>	<b>4,948</b>	<b>19.1%</b>	<b>494</b>	<b>(19.6)</b>	<b>381</b>	<b>(18.7)</b>	<b>4,835</b>	<b>20.0%</b>
(3,287)	(28.6%)	(547)	(2.1%)	(2,740)	(26.5)	(2,460)	(25.2)	(827)	(3.4%)
(2,460)	(21.4%)	(898)	(3.5%)	(1,562)	(17.9)	(1,206)	(16.2)	(1,254)	(5.2%)
165	1.4%	523	2.0%	(358)	(0.6)	(321)	(0.6)	486	2.0%
(583)	(5.1%)	(616)	(2.4%)	33	(2.7)	87	(2.3)	(670)	(2.8%)
<b>(6,165)</b>	<b>(53.6%)</b>	<b>(1,538)</b>	<b>(5.9%)</b>	<b>(4,627)</b>	<b>(47.7)</b>	<b>(3,900)</b>	<b>(44.2)</b>	<b>(2,265)</b>	<b>(9.4%)</b>
4,609	40.0%	8	0.0%	4,601	40.0	4,580	39.9	29	0.1%
68	0.6%	83	0.3%	(15)	0.3	(20)	0.2	88	0.4%
(87)	(0.8%)	(102)	(0.4%)	15	(0.4)	15	(0.4)	(102)	(0.4%)
0	0.0%	(8)	0.0%	8	0.0	0	0.0	0	0.0%
988	8.6%	994	3.8%	(6)	4.8	(6)	4.5	994	4.1%
<b>5,578</b>	<b>48.5%</b>	<b>975</b>	<b>3.8%</b>	<b>4,603</b>	<b>44.7</b>	<b>4,569</b>	<b>44.3</b>	<b>1,009</b>	<b>4.2%</b>
<b>(587)</b>	<b>(5.1%)</b>	<b>(563)</b>	<b>(2.2%)</b>	<b>(24)</b>	<b>(2.9)</b>	<b>669</b>	<b>0.1</b>	<b>(1,256)</b>	<b>(5.2%)</b>

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA  
NET PROFIT (LOSS) SUMMARY ACTUAL TO PROJECTION VARIANCES NOVEMBER, 2020**

	<b>November Projection</b>	<b>November Actual</b>	<b>November Variance</b>
<b>GROSS INCOME</b>			
UCLA Store	\$1,320,833	\$1,188,240	(\$132,593)
UCLA Restaurants	126,034	94,407	(31,627)
Services	154,000	131,692	(22,308)
Licensing	240,333	306,192	65,859
Student Support/Union	8,342	141,849	133,507
<b>TOTAL GROSS INCOME</b>	<b>\$1,849,542</b>	<b>\$1,862,380</b>	<b>\$12,838</b>
<b>GROSS MARGIN</b>			
UCLA Store	\$377,430	\$357,216	(\$20,214)
UCLA Restaurants	94,680	72,925	(21,755)
Services	153,920	131,692	(22,228)
Licensing	240,333	306,192	65,859
Student Support/Union	5,606	135,268	129,662
<b>TOTAL GROSS MARGIN</b>	<b>\$871,969</b>	<b>\$1,003,293</b>	<b>\$131,324</b>
<b>CONTRIBUTION</b>			
UCLA Store	(\$300,150)	(\$239,959)	\$60,191
UCLA Restaurants	(345,683)	(386,402)	(40,719)
Services	137,692	114,905	(22,787)
Licensing	70,450	127,229	56,780
Student Support/Union	(71,064)	59,607	130,671
<b>TOTAL CONTRIBUTION</b>	<b>(\$508,755)</b>	<b>(\$324,620)</b>	<b>\$184,135</b>
<b>ALLOCATED EXPENSES</b>			
Admin & Support Svcs	\$635,000	\$629,000	\$6,000
Plant Maintenance	273,939	222,000	51,939
Plant Utilities	45,472	35,000	10,472
Depreciation	200,000	188,000	12,000
<b>TOTAL ALLOCATED EXPENSES</b>	<b>\$1,154,411</b>	<b>\$1,074,000</b>	<b>\$80,411</b>
<b>OTHER</b>			
Non-Recurrent Income/(Expense)	\$2,000	\$4,596,000	\$4,594,000
Student Union Fee	247,000	247,000	0
Interest Income	7,000	22,000	15,000
Income Taxes	0	0	0
Interest Expense	(21,854)	(21,854)	0
<b>TOTAL OTHER</b>	<b>\$234,146</b>	<b>\$4,843,146</b>	<b>\$4,609,000</b>
<b>NET PROFIT/(LOSS)</b>	<b>(\$1,429,020)</b>	<b>\$3,444,526</b>	<b>\$4,873,546</b>
<b>% TO SALES</b>	<b>-77.26%</b>	<b>184.95%</b>	<b>37961.88%</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

	<b>Current Month</b> November 2020	<b>Prior Month</b> October 2020	<b>Prior Year</b> July 2020
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	\$16,036	\$20,778	\$18,663
Accounts receivable	4,235	4,145	3,181
Less: Allowance for doubtful accounts	(380)	(381)	(390)
Accounts receivable, net	3,855	3,764	2,791
Student fees receivable	1,054	807	66
Inventories	6,528	6,855	7,148
Prepaid expenses and other current assets	338	317	281
Total current assets	27,812	32,522	28,949
LONG TERM ASSETS			
Property, equipment and improvements	73,557	73,553	73,501
Less: Accumulated depreciation	(54,384)	(54,196)	(53,633)
Total long term assets	19,173	19,357	19,868
<b>TOTAL ASSETS</b>	<b>\$46,985</b>	<b>\$51,878</b>	<b>\$48,817</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
Accounts payable	\$6,542	\$6,617	\$6,911
Wages and payroll taxes payable	17,169	20,097	14,212
Sales tax payable & other liabilities	822	961	980
Refundable advance	0	4,685	4,685
Interest payable	144	122	57
Deferred income	1,829	1,873	882
Funds held for others	345	834	368
Current portion of long term debt	948	948	948
Total current liabilities	27,799	36,137	29,043
LONG TERM DEBT:			
AU expansion loan	5,238	5,238	5,238
Total long term debt	5,238	5,238	5,238
<b>TOTAL LIABILITIES</b>	<b>33,037</b>	<b>41,375</b>	<b>34,281</b>
RETAINED EARNINGS:			
Beginning Balance	14,535	14,535	23,797
Year-to-date net income/(loss)	(587)	(4,032)	(9,262)
Ending Balance	13,948	10,503	14,535
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>46,985</b>	<b>\$51,878</b>	<b>\$48,817</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
November 2020  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss)  
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:  
   Depreciation  
   Accounts receivable  
   Student fees receivable  
   Inventories  
   Prepaid expenses and other current assets  
Increase/(decrease) in current liabilities:  
   Accounts payable  
   Sales tax payable & other liabilities  
   Wages and payroll taxes payable  
   Interest payable  
   Deferred Income  
   Funds held for others  
  
       Net cash provided/(used) by operating activities

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of property, equipment and improvements  
  
       Net cash used in investing activities

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Refundable Advance  
  
       Net cash provided/(used) by financing activities

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

Current Month	Year to Date	Prior Year to Date
\$3,445	(587)	(\$1,256)
188	751	826
(90)	(1,065)	(802)
(247)	(988)	(836)
327	620	(1,901)
(21)	(57)	33
(75)	(371)	1,390
(139)	(158)	83
(2,930)	2,956	741
22	87	(56)
(44)	948	903
(489)	(23)	36
<b>(61)</b>	<b>2,113</b>	<b>(839)</b>
4	(54)	(434)
<b>4</b>	<b>(54)</b>	<b>(434)</b>
(4,685)	(4,685)	0
<b>(4,685)</b>	<b>(4,685)</b>	<b>0</b>
<b>(4,742)</b>	<b>(2,627)</b>	<b>(1,273)</b>
<b>20,778</b>	<b>18,663</b>	<b>12,951</b>
<b>16,036</b>	<b>16,036</b>	<b>\$11,678</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
November 2020  
(\$000's)**

	<b>Current Month November 2020</b>	<b>Prior Month October 2020</b>
<b>CASH AND CASH EQUIVALENTS</b>	<b>\$16,036</b>	<b>\$20,008</b>
<b>RESTRICTED: REFUNDABLE ADVANCE</b>	<b>-</b>	<b>(4,685)</b>
<b>BOARD REQUIRED CASH RESERVE</b>	<u><b>5,193</b></u>	<u><b>5,159</b></u>
<b>RESERVE SURPLUS (DEFICIT)</b>	<u><u><b>\$10,844</b></u></u>	<u><u><b>\$10,164</b></u></u>

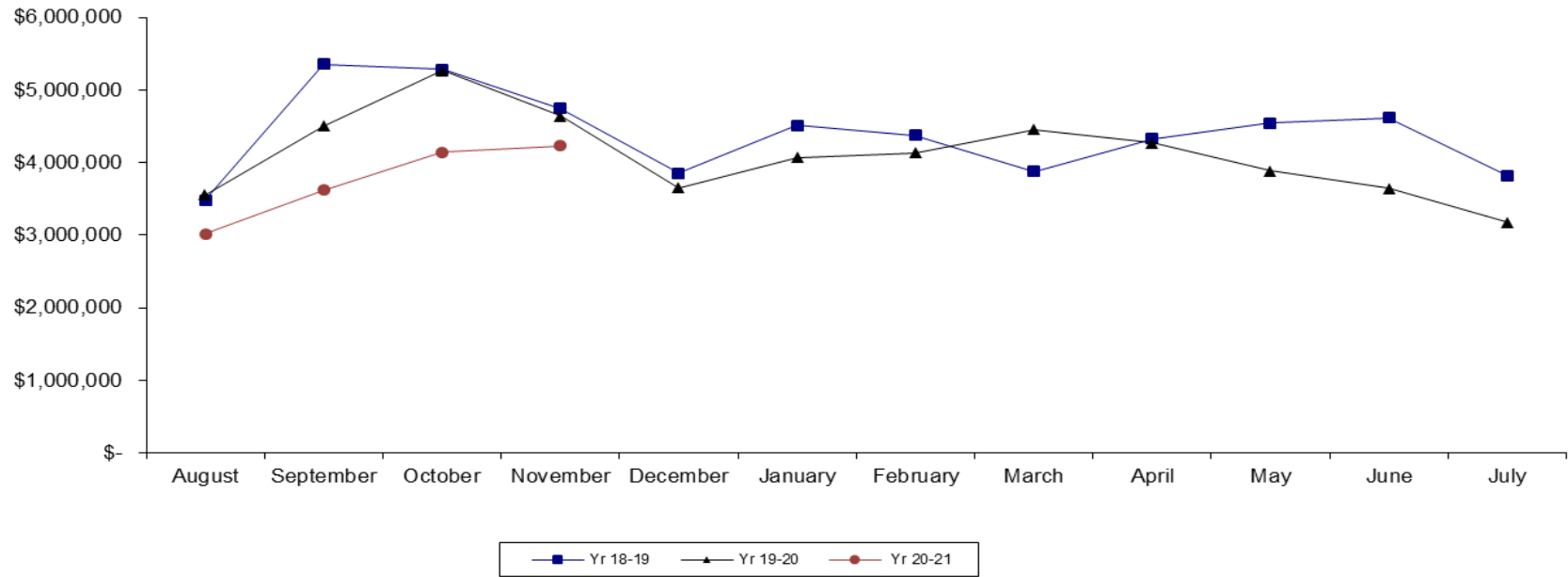
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures - FY2019-20 Projects (\$000's)  
FY 2020-2021 November 2020

PROJECT NAME	BUDGET	PROJECTED						
		Pavments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
<b>Store/Services</b>								
2019-001 Store Copiers	125.0	35.5	9.5	45.0	80.0		(80.0)	In Progress
2019-002 Store General Replacement	25.0	0.0	0.0	0.0	25.0		(25.0)	Canceled
2019-003 Neon Sign Replacement	10.0	0.0	0.0	0.0	10.0		(10.0)	Canceled
<b>Total Store/Services</b>	<b>160.0</b>	<b>35.5</b>	<b>9.5</b>	<b>45.0</b>	<b>115.0</b>	<b>0.0</b>	<b>(115.0)</b>	
<b>Food Service</b>								
2019-004 FS Miscellaneous and Unanticipated	50.0	13.2	6.2	19.4	30.6		(30.6)	In Progress
2019-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2019-006 Patio Umbrellas	30.0	0.0	0.0	0.0	30.0		(30.0)	Canceled
2019-007 Chef Express Ovens	15.0	6.8	0.0	6.8	8.2		(8.2)	In Progress
2019-008 KCH Dining Room Upgrade	100.0	0.0	0.0	0.0	100.0		(100.0)	Canceled
2019-009 Deep Fryer	15.0	16.8	0.0	16.8	(1.8)		1.8	Completed
2019-010 LuValle Patio Enhancements	75.0	0.0	0.0	0.0	75.0		(75.0)	Canceled
2019-011 LuValle Interior Lamination	25.0	0.0	0.0	0.0	25.0		(25.0)	Canceled
2019-012 Commissary Kitchen Equipment Upgrades	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-013 Northern Lights Lounge Furniture	10.0	0.0	0.0	0.0	10.0		(10.0)	Canceled
2019-014 Café Synapse Cosmetic Improvements	250.0	0.0	0.0	0.0	250.0		(250.0)	Canceled
<b>Total Food Services</b>	<b>625.0</b>	<b>36.9</b>	<b>6.2</b>	<b>43.1</b>	<b>581.9</b>	<b>55.0</b>	<b>(526.9)</b>	
<b>Technology</b>								
2019-015 Network Infrastructure Upgrade	50.0	7.4	29.6	37.0	13.0		(13.0)	In Progress
2019-016 Printer Replacement	10.0	3.8	2.2	6.0	4.0		(4.0)	In Progress
2019-017 PC Replacement	60.0	61.6	0.0	61.6	(1.6)		1.6	In Progress
2019-018 Window Upgrade (Servers and Desktops)	195.0	97.6	12.7	110.3	84.7		(84.7)	In Progress
2019-019 Marketing Misc. Hardware/Software Upgrades	15.0	14.4	0.0	14.4	0.6		(0.6)	Completed
2019-020 Oversize printer replacement	18.0	0.0	0.0	0.0	18.0	18.0	0.0	Pending
2019-021 Video Equipment	6.0	6.0	(0.0)	6.0	0.0		(0.0)	Completed
2020-001 Hardware for Photography Computer	0.0	0.0	3.3	3.3	0.5		3.3	In Progress
<b>Total Technology</b>	<b>354.0</b>	<b>190.7</b>	<b>47.9</b>	<b>238.5</b>	<b>119.3</b>	<b>18.0</b>	<b>(97.5)</b>	
<b>Trademarks &amp; Licensing</b>								
2019-022 Office Remodel and Showroom	100.0	1.7	0.0	1.7	98.3		(98.3)	In Progress
2019-023 Database/Dashboard	100.0	0.0	0.0	0.0	100.0		(100.0)	Canceled
<b>Total Trademarks &amp; Licensing</b>	<b>200.0</b>	<b>1.7</b>	<b>0.0</b>	<b>1.7</b>	<b>198.3</b>	<b>0.0</b>	<b>(198.3)</b>	
<b>Others</b>								
2019-024 Fac Misc. and Remodels	75.0	21.1	44.9	66.0	9.0		(9.0)	In Progress
2019-025 LVC South Entrance Waterproofing	290.0	0.0	0.0	0.0	290.0	125.0	(165.0)	Pending
2019-026 AU Water Regulator Heads	40.0	23.2	(0.0)	23.2	16.8		(16.8)	Completed
2019-027 AU/KH HVAC MBC Panel Replace/Upgrade	100.0	0.0	0.0	0.0	100.0	117.5	17.5	Pending
2019-028 Retrofit CSSC Blaze Hoods	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-029 AU A-Level Store Fire Doors	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2019-030 TH Kitchen Waterproofing	55.0	49.3	(0.0)	49.3	5.7		(5.7)	Completed
2019-031 AU/KH Lighting Controls	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-032 Replace HVAC Motors	45.0	0.0	0.0	0.0	45.0	45.0	0.0	Pending
2019-033 Custodial Replacements	10.0	20.0	0.0	20.0	(10.0)		10.0	In Progress
2019-034 SUO Mtg Rm/Venue Equipment	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending
2019-035 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-036 SUO Lounge Upgrades	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2019-037 SUO Coop Dining Acoustical Enhancement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-038 SUO Information Window and Office Remodel	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-039 KGS Sideroom Renovation	18.5	5.6	0.0	5.6	12.9		(12.9)	In Progress
2019-040 KGS Presentation Upgrade	10.5	0.0	0.0	0.0	10.5	10.5	0.0	Pending
2019-041 Stateroom Carpet and In-Ceiling Projection Scree	32.0	0.0	0.0	0.0	32.0	32.0	0.0	Pending
2019-042 Wireless Portable Sound Systems	8.5	0.0	0.0	0.0	8.5	8.5	0.0	Pending
2019-043 Virtual EMS	20.0	0.0	26.5	26.5	(6.5)		6.5	In Progress
2019-044 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-045 MCO Equipment - currency counter	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-046 Replace Cameras	40.0	47.8	0.0	47.8	(7.8)		7.8	Completed
2019-047 EDO Office Furniture	3.5	0.0	0.0	0.0	3.5	3.5	0.0	Pending
2019-048 EDO Lighting	8.0	0.0	0.0	0.0	8.0	8.0	0.0	Pending
2019-049 North Campus Student Center Kitchen Roof	0.0	31.7	0.0	31.7	0.0		31.7	Completed
2019-050 Law Conceptual Design	0.0	35.0	0.0	35.0	0.0		35.0	Completed
2019-051 AU Elevator Hoist Rope Replacement	0.0	18.9	23.1	42.0	0.0		42.0	Completed - Awaiting Invoice
2019-052 Kerckhoff Elevator Work	0.0	0.0	16.0	16.0	0.0		16.0	Completed - Awaiting Invoice
2019-053 Customer Feedback Kiosks	0.0	1.1	0.5	1.6	1.9		1.6	Completed - Awaiting Invoice
2019-054 Marketing Office Remodel	0.0	0.0	6.9	6.9	9.1		6.9	In Progress
2019-055 COVID-19	0.0	0.0	0.0	0.0	10.0		0.0	Pending
2019-056 AU Condensate Pump	0.0	0.0	56.8	56.8	(1.8)		56.8	In Progress
<b>Total Others</b>	<b>1,241.0</b>	<b>253.7</b>	<b>174.7</b>	<b>428.4</b>	<b>1,021.8</b>	<b>795.0</b>	<b>(17.6)</b>	
<b>Total Year Projects</b>	<b>2,580.0</b>	<b>518.4</b>	<b>238.3</b>	<b>756.7</b>	<b>2,036.3</b>	<b>868.0</b>	<b>(955.3)</b>	

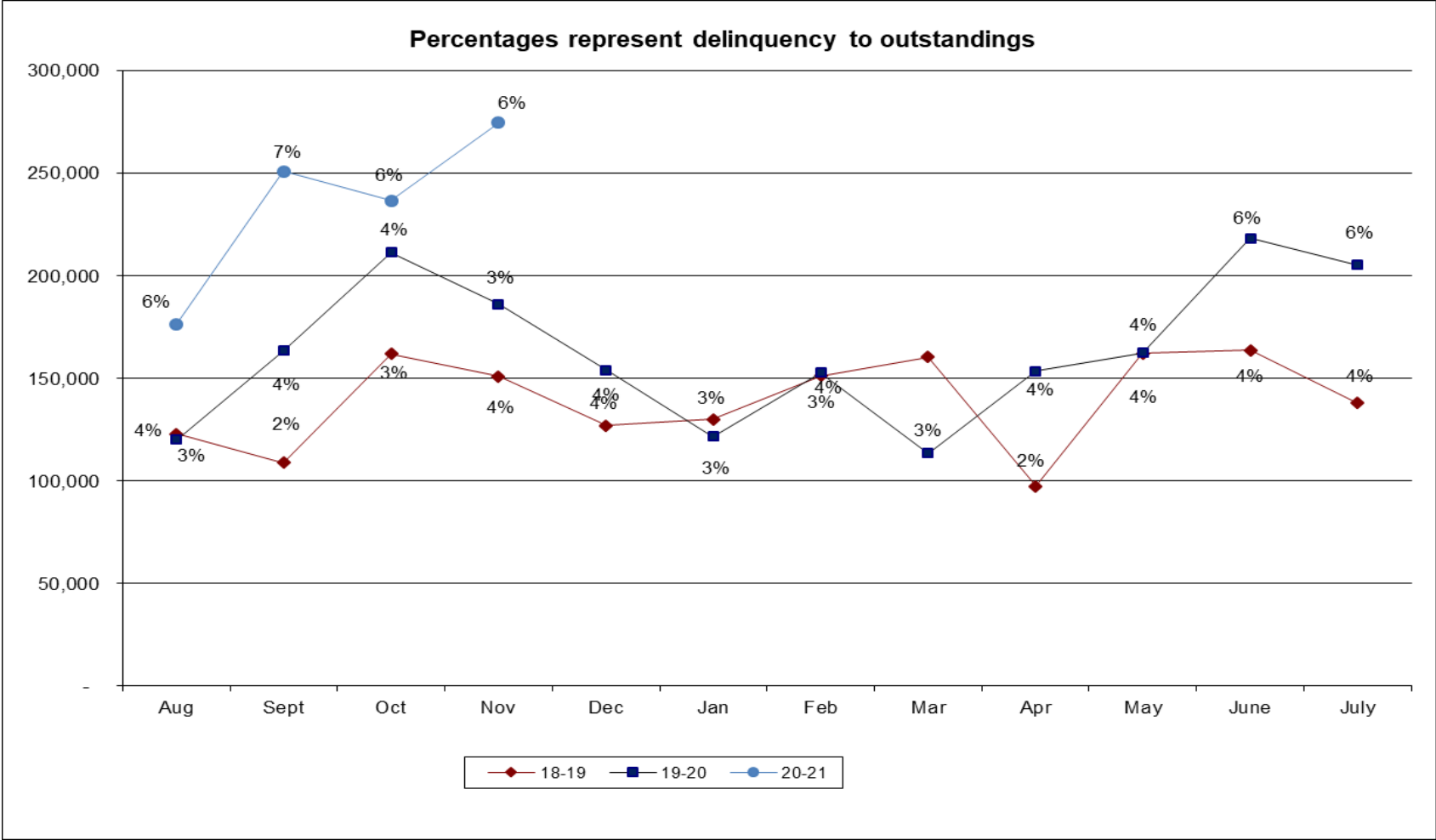
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

11/21/20	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$505,170	18%	\$765,592	65%	\$69,365	63%	\$5,768	8%	\$5,835	8%	(\$2,700)	-23%	\$1,349,030	32%
ASUCLA PUBLICATIONS		\$159,873	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$159,873	4%
ASUCLA USA/GSA		\$253,353	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$253,353	6%
DUE FROM VENDORS		\$470,915	17%	\$275,151	24%	\$24,511	22%	\$64,786	92%	\$21,268	25%	\$14,179	122%	\$870,810	21%
DENTAL KITS		\$480,001	17%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$480,001	11%
OTHER		921,182	33%	\$128,791	11%	\$16,433	15%	\$39	0%	\$55,128	67%	\$90	1%	1,121,663	26%
<b>TOTAL CURRENT MONTH</b>		<b>\$2,790,494</b>	<b>100%</b>	<b>\$1,169,534</b>	<b>100%</b>	<b>\$110,309</b>	<b>100%</b>	<b>\$70,593</b>	<b>100%</b>	<b>\$82,231</b>	<b>100%</b>	<b>\$11,569</b>	<b>100%</b>	<b>\$4,234,730</b>	<b>100%</b>
		66%		28%		2%		2%		2%		0%		100%	
10/24/20	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$836,028	25%	\$392,202	86%	\$43,597	86%	\$5,845	5%	\$1,276	5%	\$154	0%	\$1,279,102	31%
ASUCLA PUBLICATIONS		\$95,247	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,247	2%
ASUCLA USA/GSA		\$129,091	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$129,091	3%
DUE FROM VENDORS		\$428,018	12%	\$26,274	6%	\$49	0%	\$60,245	50%	\$25,929	94%	\$17,286	46%	\$557,801	13%
DENTAL KITS		\$602,864	17%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$602,864	15%
OTHER		\$1,361,145	39%	\$37,968	8%	\$6,975	14%	\$55,120	45%	\$216	1%	\$19,833	54%	\$1,481,257	36%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,452,393</b>	<b>100%</b>	<b>\$456,444</b>	<b>100%</b>	<b>\$50,621</b>	<b>100%</b>	<b>\$121,210</b>	<b>100%</b>	<b>\$27,421</b>	<b>100%</b>	<b>\$37,273</b>	<b>100%</b>	<b>\$4,145,362</b>	<b>100%</b>
		83%		11%		1%		3%		1%		1%		100%	
09/26/20	Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,126,447	35%	\$126,720	78%	\$32,484	19%	\$12,712	306%	\$1,550	5%	\$419	1%	\$1,300,332	36%
ASUCLA PUBLICATIONS		\$54,921	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$54,921	2%
ASUCLA USA/GSA		\$80,505	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$80,505	2%
DUE FROM VENDORS		\$557,650	17%	(\$634)	0%	\$65,963	38%	(\$9,843)	-237%	\$29,048	92%	\$19,365	45%	\$661,549	18%
DENTAL KITS		\$551,913	17%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$551,913	15%
OTHER		\$834,353	26%	\$35,561	22%	\$73,357	43%	\$1,287	31%	\$977	3%	\$23,652	54%	\$969,187	27%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,205,789</b>	<b>100%</b>	<b>\$161,647</b>	<b>100%</b>	<b>\$171,804</b>	<b>100%</b>	<b>\$4,156</b>	<b>100%</b>	<b>\$31,575</b>	<b>100%</b>	<b>\$43,436</b>	<b>100%</b>	<b>\$3,618,407</b>	<b>100%</b>
		89%		4%		5%		0%		1%		1%		100%	

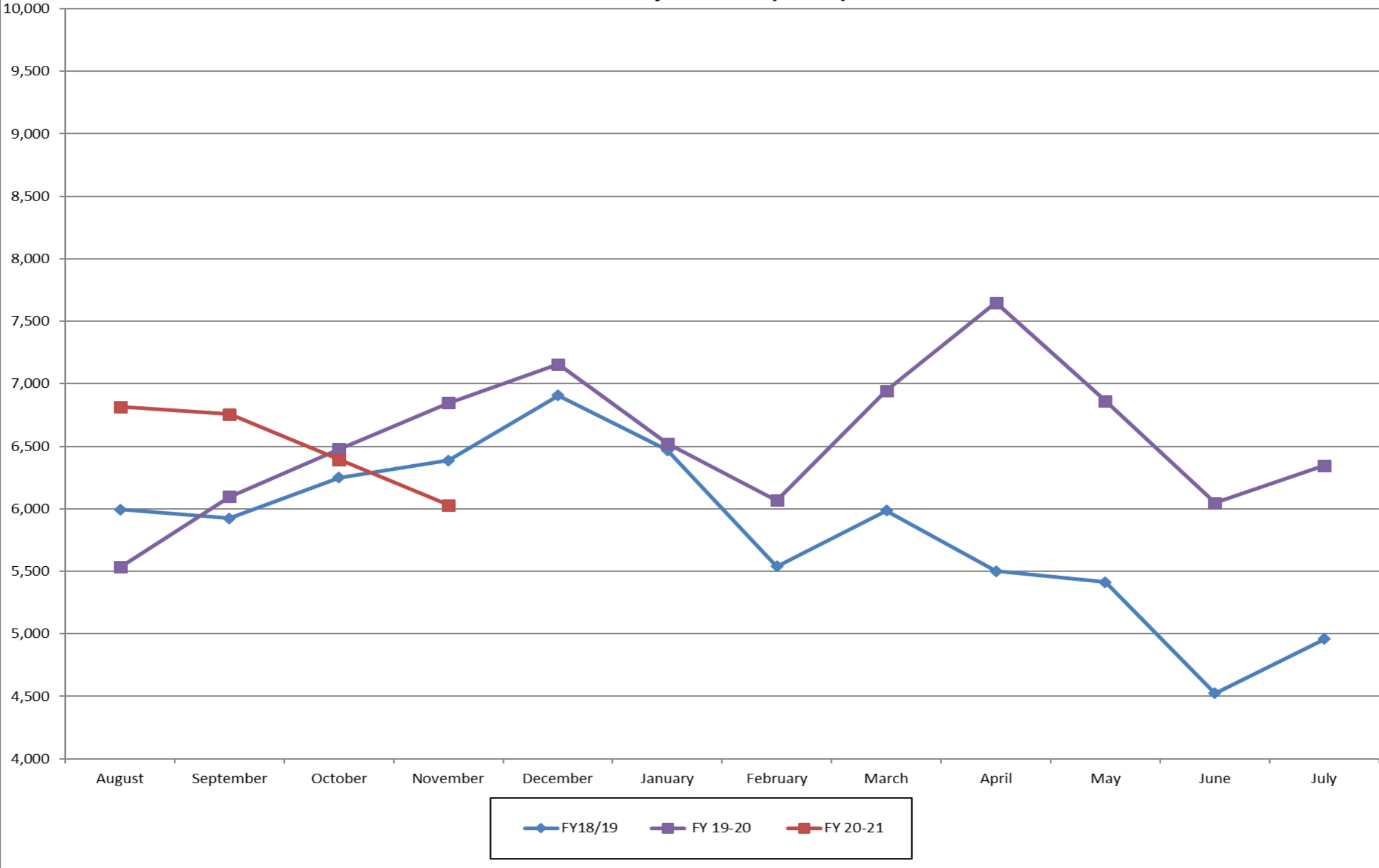
### Total Accounts Receivable Balances 12 Month History Aug 18 to Nov 20



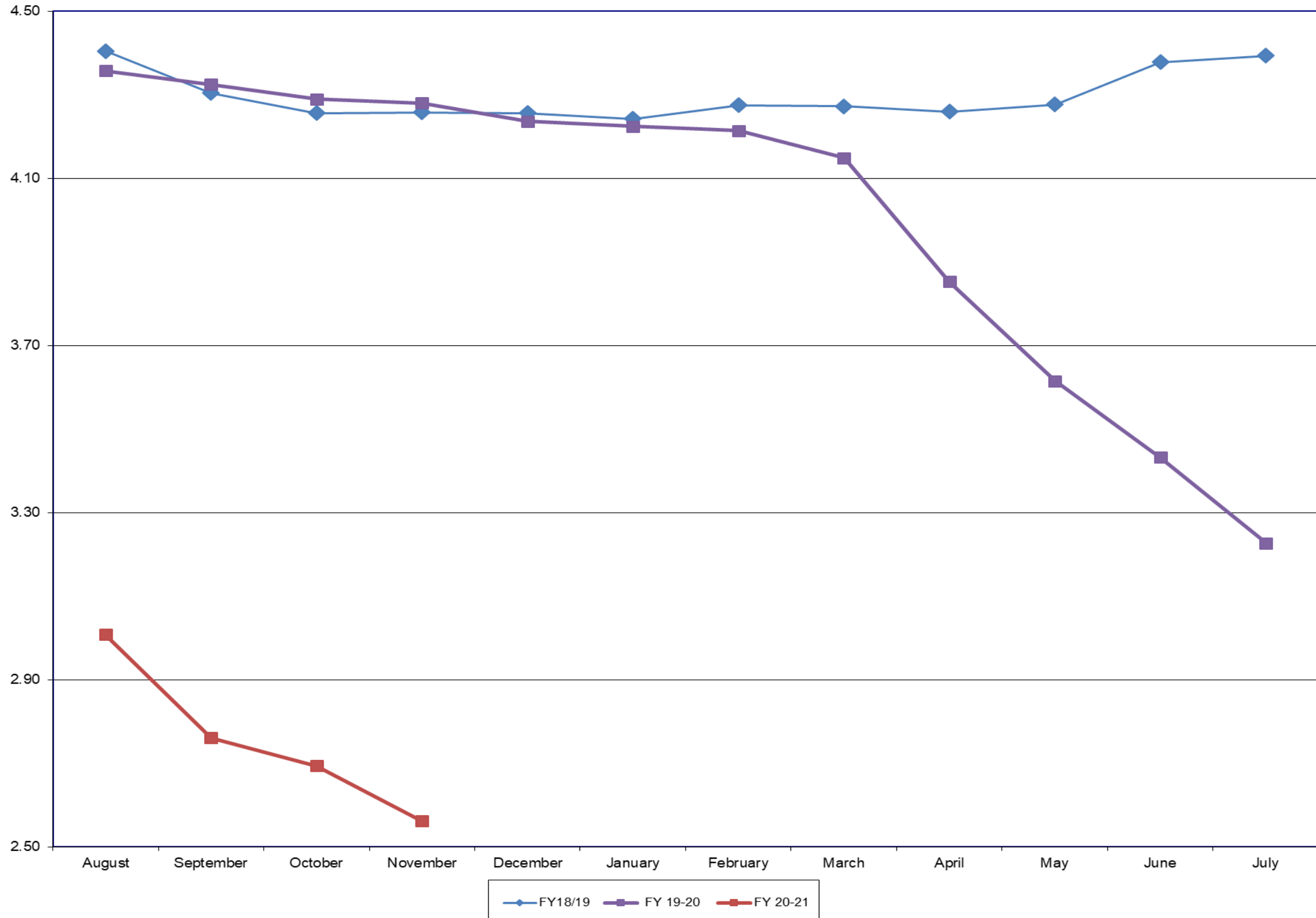
# Aged Accounts Receivable Balances > 60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$000)



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.



UCLA STORE  
INCOME STATEMENT

NOV. 04(10/25/20-11/21/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 4 MO(07/26/20-11/21/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
543,798	799,305	<255,507>	5,218,682	6,691,138	<1,472,456>	912,587	6,321,965
157,293	1,272,056	<1,114,763>	387,830	5,560,552	<5,172,722>	1,226,835	5,147,524
15,383	131,551	<116,168>	56,729	430,729	<374,000>	159,008	467,199
1,828	135,550	<133,722>	206,122	755,550	<549,428>	134,010	692,885
232,558	152,000	80,558	803,056	533,000	270,056	127,939	420,681
172,849	163,525	9,324	2,560,870	2,464,125	96,745	219,102	2,587,189
1,123,710	2,653,987	<1,530,277>	9,233,289	16,435,094	<7,201,805>	2,779,481	15,637,442
828,327	1,677,862	849,535	7,543,928	11,322,964	3,779,036	1,813,693	10,847,587
796	2,290	1,494	9,858	20,150	10,292	2,210	18,622
685	6,575	5,890	1,681	28,400	26,719	6,479	26,109
69	610	541	252	1,970	1,718	751	2,152
47	720	673	1,159	4,120	2,961	665	3,600
1,100	790	<310>	8,003	8,670	667	906	8,944
2,698	10,985	8,287	20,952	63,310	42,358	11,011	59,427
831,024	1,688,847	857,823	7,564,880	11,386,274	3,821,394	1,824,705	10,907,014
73.7	63.2	<10.5>	81.7	68.9	<12.8>	65.3	69.4
292,686	965,140	<672,454>	1,668,410	5,048,820	<3,380,410>	954,776	4,730,429
26.3	36.8	<10.5>	18.3	31.1	<12.8>	34.8	30.6
0.2	0.4	0.2	0.2	0.4	0.2	0.4	0.4
26.1	36.4	<10.3>	18.1	30.7	<12.7>	34.4	30.3
12.7	16.6	<3.9>	12.1	16.6	<4.5>	13.5	16.2
50.0	46.3	3.6	43.6	49.0	<5.4>	46.4	49.3
40.6	41.1	<0.5>	34.3	41.8	<7.5>	39.9	41.4
<451.8>	40.8	<492.6>	12.1	32.8	<20.7>	37.5	32.4
45.8	49.1	<3.3>	50.2	51.0	<0.8>	50.3	51.5
23.4	36.3	<12.9>	16.4	21.0	<4.6>	38.5	20.7
64,530	79,055	<14,525>	434,204	600,125	<165,921>	63,748	495,395
357,216	1,044,195	<686,979>	2,102,614	5,648,945	<3,546,331>	1,018,525	5,225,823
252,581	266,645	14,064	1,018,154	1,068,028	49,874	264,745	1,042,699
0	0	0	0	0	0	0	10,484
55,050	221,987	166,937	377,888	976,877	598,989	233,062	972,530
307,631	488,632	181,001	1,396,042	2,044,905	648,863	497,807	2,025,713
27.4	18.4	<9.0>	15.1	12.4	<2.7>	17.9	13.0
128,103	134,055	5,952	492,899	538,683	45,784	132,047	494,371
9,578	4,352	<5,226>	39,688	33,279	<6,409>	8,987	46,589
7,986	9,409	1,423	31,226	37,636	6,410	14,522	53,228
17	13	<4>	67	56	<11>	18	74
295	800	505	<1,009>	6,550	7,559	6,755	15,601
299	300	1	1,232	1,200	<32>	299	1,196
1,135	3,810	2,675	10,129	26,840	16,711	7,800	30,168
21,532	20,631	<901>	164,727	93,440	<71,287>	11,740	70,605
430	1,000	570	1,903	4,000	2,097	1,000	3,579
0	0	0	0	0	0	395	395
16,357	18,485	2,128	40,536	131,474	90,938	11,619	122,002
<5,000>	<2,500>	2,500	<6,275>	<8,100>	<1,825>	<154>	<9,436>
55,235	66,015	10,780	214,944	283,060	68,116	64,217	259,492
0	0	0	0	0	0	0	104
507	1,530	1,023	11,028	13,720	2,692	749	18,648
19,779	67,671	47,892	137,703	311,400	173,697	55,187	294,799
554	0	<554>	924	0	<924>	706	2,262
119	0	<119>	2,053	0	<2,053>	<1,881>	1,046
0	0	0	0	2,300	2,300	1,233	1,233
28	0	<28>	94	0	<94>	0	0
24,038	10,765	<13,273>	65,075	42,660	<22,415>	13,512	50,150
0	0	0	<136>	0	136	83	367
646	700	54	2,713	7,450	4,737	355	4,432
0	9,905	9,905	630	49,625	48,995	9,906	50,316
6,565	0	<6,565>	48,286	0	<48,286>	0	0
0	3	3	0	7	7	0	0
1,341	16,490	15,149	4,306	68,486	64,180	9,334	41,594
289,543	363,434	73,891	1,262,743	1,643,766	381,023	348,425	1,552,817
597,174	852,066	254,892	2,658,785	3,688,671	1,029,886	846,232	3,578,529
<239,959>	192,129	<432,088>	<556,171>	1,960,274	<2,516,445>	172,293	1,647,294
38,676	39,598	922	159,051	181,400	22,349	37,354	163,965
142,370	125,067	<17,303>	711,516	634,586	<76,930>	138,329	622,039
89,475	58,717	<30,758>	463,947	303,887	<160,060>	73,821	296,585
41,322	31,351	<9,971>	218,877	172,816	<46,061>	44,635	189,883
106,970	88,220	<18,750>	554,140	468,301	<85,839>	111,835	502,800
79,026	103,650	24,624	369,232	389,298	20,066	97,681	368,716
11,218	25,268	14,050	41,167	104,046	62,879	23,313	93,399
53,425	62,929	9,504	213,512	251,716	38,204	58,897	235,571
562,481	534,800	<27,681>	2,731,442	2,506,050	<225,392>	585,864	2,472,957
<802,440>	<342,671>	<459,769>	<3,287,613>	<545,776>	<2,741,837>	<413,571>	<825,663>

UCLA RESTAURANTS  
INCOME STATEMENT

NOV. 04(10/25/20-11/21/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 4 MO(07/26/20-11/21/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
<0>	222,808	<222,808>	0	774,589	<774,589>	222,801	773,624
0	339,937	<339,937>	0	1,116,784	<1,116,784>	292,242	911,512
36,780	211,018	<174,238>	89,321	687,959	<598,638>	189,741	645,807
0	322,844	<322,844>	0	1,028,835	<1,028,835>	283,034	896,866
7,794	352,214	<344,420>	14,588	1,156,524	<1,141,936>	293,039	971,154
9,273	271,264	<261,991>	34,192	808,911	<774,719>	232,906	781,116
53,847	1,720,085	<1,666,238>	138,101	5,573,602	<5,435,501>	1,513,763	4,980,079
21,483	573,899	552,416	25,027	1,909,572	1,884,545	510,725	1,732,507
39.9	33.4	<6.5>	18.1	34.3	16.1	33.7	34.8
32,364	1,146,186	<1,113,822>	113,074	3,664,030	<3,550,956>	1,003,038	3,247,572
60.1	66.6	<6.5>	81.9	65.7	16.1	66.3	65.2
25,412.5	66.5	25,346.0	0.0	65.9	<65.9>	64.8	64.1
0.0	66.0	<66.0>	0.0	65.1	<65.1>	64.8	64.8
65.1	68.1	<3.0>	68.4	66.9	1.5	69.6	67.7
0.0	68.3	<68.3>	0.0	67.8	<67.8>	67.0	66.6
42.3	65.6	<23.3>	30.9	64.5	<33.6>	65.0	64.2
63.3	66.1	<2.9>	76.9	65.2	11.8	67.5	64.6
40,560	245,400	<204,840>	142,382	856,439	<714,057>	225,667	798,301
72,925	1,391,586	<1,318,661>	255,456	4,520,469	<4,265,013>	1,228,705	4,045,873
264,523	314,931	50,408	1,123,571	1,269,558	145,987	302,744	1,247,680
0	3,456	3,456	147	11,520	11,373	1,149	8,673
23,857	381,159	357,302	54,310	1,375,254	1,320,944	403,464	1,365,055
<882>	<43,175>	<42,293>	<3,244>	<159,438>	<156,194>	<46,073>	<157,938>
287,498	656,371	368,873	1,174,784	2,496,894	1,322,110	661,284	2,463,470
533.9	38.2	<495.8>	850.7	44.8	<805.9>	43.7	49.5
153,509	166,363	12,854	706,875	679,038	<27,837>	191,174	667,426
365	1,345	980	2,112	7,875	5,763	<1,900>	8,779
2,731	3,735	1,004	10,494	14,990	4,496	5,307	19,831
0	1,000	1,000	0	3,000	3,000	0	0
0	3,000	3,000	0	13,000	13,000	1,000	10,366
4,210	77,223	73,013	8,441	250,771	242,330	68,540	231,311
7.8	4.5	<3.3>	6.1	4.5	<1.6>	4.5	4.6
1,882	6,486	4,604	4,431	25,216	20,785	8,699	29,314
<6,361>	<15,000>	<8,639>	<25,436>	<60,000>	<34,564>	<14,431>	<41,105>
2,521	3,525	1,004	5,206	14,800	9,594	5,286	20,981
1,348	6,917	5,569	4,076	27,513	23,437	6,656	22,371
31	1,084	1,053	448	8,602	8,154	1,983	16,833
950	3,295	2,345	4,169	25,952	21,783	2,010	22,056
0	500	500	0	2,000	2,000	0	0
0	0	<0>	0	0	<0>	47	101
5,881	8,074	2,193	15,097	32,593	17,496	8,957	47,208
3,550	64,008	60,458	11,801	185,012	173,211	51,916	163,977
86	2,895	2,809	194	9,469	9,275	2,910	8,771
52	1,221	1,169	132	4,364	4,232	545	1,330
0	0	0	0	0	0	3	30
0	0	0	0	0	0	33	268
0	0	0	0	0	0	0	2,205
316	410	94	1,030	1,640	610	605	1,319
0	0	0	640	0	<640>	0	640
0	0	0	0	0	0	353	1,181
758	42,990	42,232	1,630	92,100	90,470	35,622	79,275
0	0	0	4,991	0	<4,991>	0	0
171,829	379,071	207,242	756,331	1,337,935	581,604	375,314	1,314,469
459,327	1,035,442	576,115	1,931,115	3,834,829	1,903,714	1,036,598	3,777,939
<386,402>	356,144	<742,546>	<1,675,659>	685,640	<2,361,299>	192,107	267,934
36,145	53,192	17,047	135,140	219,888	84,748	49,620	199,136
11,312	89,936	78,624	24,549	256,627	232,078	84,628	238,739
7,109	42,227	35,118	15,828	122,213	106,385	45,162	115,660
3,283	22,546	19,263	7,361	68,674	61,313	27,307	73,028
8,499	63,444	54,945	18,812	185,979	167,167	68,418	193,175
69,587	91,283	21,696	325,129	342,850	17,721	86,013	324,674
9,878	22,253	12,375	36,250	91,634	55,384	20,528	82,243
55,230	74,027	18,797	220,920	296,108	75,188	74,190	295,646
201,042	458,908	257,866	783,989	1,583,973	799,984	455,866	1,522,301
<587,445>	<102,764>	<484,681>	<2,459,647>	<898,333>	<1,561,314>	<263,759>	<1,254,368>
9,748	378,665	<368,917>	28,758	1,251,280	<1,222,522>	337,232	1,102,837
2,816	124,300	<121,484>	11,247	426,104	<414,857>	115,874	393,770
6,932	254,365	<247,433>	17,511	825,176	<807,665>	221,358	709,067
6.99	7.24	<0.25>	6.86	7.21	<0.35>	6.97	7.17
8.38	9.57	<1.19>	8.30	9.55	<1.25>	9.53	9.71
6.43	6.10	0.33	5.94	6.00	<0.06>	5.73	5.80
7,285	31,233	23,949	28,078	117,080	89,003	30,647	111,909
7.39	55.07	<47.68>	4.92	47.95	<43.03>	47.07	42.59

**LICENSING & SERVICES  
INCOME STATEMENT**

NOV. 04(10/25/20-11/21/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 4 MO(07/26/20-11/21/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
0	0	0	17,438	0	17,438	0	0
1,475	11,800	<10,325>	4,605	63,500	<58,895>	12,544	60,283
1,475	11,800	<10,325>	22,042	63,500	<41,458>	12,544	60,283
0	236	236	0	1,270	1,270	421	1,253
1,475	11,564	<10,089>	22,042	62,230	<40,188>	12,123	59,030
100.0	98.0	2.0	100.0	98.0	2.0	96.6	97.9
100.0	98.0	2.0	100.0	98.0	2.0	96.6	97.9
306,192	499,804	<193,613>	854,587	1,264,215	<409,628>	362,834	1,187,390
112,206	128,388	<16,182>	454,935	510,502	<55,567>	120,122	476,489
18,011	17,625	386	72,045	70,500	1,545	17,625	70,500
436,409	645,817	<209,408>	1,381,567	1,845,217	<463,650>	500,581	1,734,379
437,884	657,381	<219,497>	1,403,609	1,907,447	<503,838>	512,703	1,793,409
46,307	49,914	3,607	192,385	199,656	7,271	53,477	193,124
0	730	730	0	2,545	2,545	1,263	2,212
46,307	50,644	4,337	192,385	202,201	9,816	54,740	195,336
3,139.4	429.2	<2,710.3>	872.8	318.4	<554.4>	436.4	324.0
20,554	23,794	3,240	98,303	95,176	<3,127>	29,176	99,031
56	314	258	349	1,256	907	61	523
463	425	<38>	1,720	1,700	<20>	1,077	3,933
0	220	220	0	880	880	0	1,128
0	75	75	8,091	30,800	22,709	0	35,655
122	0	<122>	122	0	<122>	0	0
5,336	3,600	<1,736>	5,336	9,400	4,064	3,500	9,001
1,003	1,525	522	2,565	6,100	3,535	1,047	32,672
0	0	0	0	0	0	0	384
<777>	2,417	3,194	9,650	15,668	6,018	0	2,163
10,000	400	<9,600>	12,000	1,600	<10,400>	0	0
7,678	2,550	<5,128>	16,392	10,132	<6,260>	0	0
53,596	107,900	54,304	68,064	107,900	39,836	71,226	97,609
11,821	24,647	12,826	59,240	98,588	39,348	12,966	85,825
39,592	90,382	50,790	211,554	363,216	151,662	47,313	318,769
149,443	258,249	108,806	493,385	742,416	249,031	166,365	686,693
195,749	308,893	113,144	685,770	944,617	258,847	221,105	882,028
242,134	348,488	<106,354>	717,839	962,830	<244,991>	291,598	911,380
5,822	4,104	<1,718>	22,102	18,039	<4,063>	4,108	15,841
50,003	26,996	<23,007>	120,835	70,175	<50,660>	24,144	71,183
32,973	14,128	<18,845>	81,230	36,475	<44,755>	13,323	35,529
15,228	7,543	<7,685>	37,935	20,375	<17,560>	8,055	22,432
39,420	21,227	<18,193>	94,790	55,605	<39,185>	20,183	59,414
35,646	46,679	11,033	166,546	175,305	8,759	44,060	166,314
5,060	11,393	6,333	18,569	46,914	28,345	10,515	42,129
2,615	4,268	1,653	10,454	17,072	6,618	3,177	12,709
186,765	136,338	<50,427>	552,461	439,960	<112,501>	127,565	425,550
55,369	212,150	<156,781>	165,377	522,870	<357,493>	164,033	485,830



ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

NOV. 04(10/25/20-11/21/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 4 MO(07/26/20-11/21/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
349,078	345,001	<4,077>	1,400,173	1,379,482	<20,691>	360,490	1,383,501
0	815	815	0	3,260	3,260	4,096	9,999
10,829	41,187	30,358	51,921	160,181	108,260	51,496	155,383
359,907	387,003	27,096	1,452,094	1,542,923	90,829	416,082	1,548,884
19.3	7.1	<12.3>	12.6	6.0	<6.7>	8.0	6.4
100	0	<100>	100	11,021	10,921	0	12,116
0	345	345	0	1,380	1,380	0	2,000
177,662	168,862	<8,800>	719,185	675,169	<44,016>	179,929	658,918
2,304	6,229	3,925	16,063	27,366	11,303	6,680	26,943
6,080	6,189	109	21,741	24,717	2,976	9,747	38,481
456	774	318	1,833	2,841	1,008	603	2,375
0	3,834	3,834	0	14,963	14,963	3,576	9,219
0	200	200	130	800	670	375	830
3,998	2,653	<1,345>	5,028	10,612	5,584	311	29,499
0	1,000	1,000	0	4,000	4,000	0	0
0	1,000	1,000	0	27,282	27,282	0	0
0	416	416	0	1,664	1,664	1,628	4,144
0	320	320	4,306	1,280	<3,026>	130	8,540
0	0	0	219	0	<219>	0	209
0	50	50	110	200	90	0	0
483	625	142	1,661	2,050	389	41	285
0	75	75	0	300	300	0	0
616	250	<366>	1,595	1,000	<595>	338	710
849	<300>	<1,149>	199	<1,000>	<1,199>	<300>	356
0	100	100	2,072	400	<1,672>	883	2,280
8,305	2,500	<5,805>	12,862	10,000	<2,862>	3,132	11,809
<11>	325	336	6,031	11,500	5,469	3,334	13,185
0	100	100	500	10,200	9,700	6,067	15,186
5,608	9,036	3,428	25,417	35,208	9,791	15,119	37,139
1,018	1,148	130	4,071	4,592	521	722	2,968
14,441	16,792	2,352	54,320	67,168	12,848	12,066	51,983
0	185	185	0	740	740	0	0
500	4,311	3,811	2,000	15,484	13,484	4,311	15,484
0	41	41	6	164	159	8	<4>
34,395	25,367	<9,028>	137,580	101,468	<36,112>	25,367	101,468
10,659	4,310	<6,349>	53,385	23,382	<30,003>	33,215	71,018
1,188	1,188	<0>	4,753	4,752	<1>	1,188	4,753
9,417	9,417	0	55,167	55,165	<2>	9,547	56,137
0	3,500	3,500	1	10,500	10,499	3,119	10,391
8,358	8,583	225	33,430	34,332	902	8,358	33,430
4,075	4,075	0	4,075	4,075	0	4,075	4,075
715	722	7	2,370	2,888	519	715	2,545
26,299	0	<26,299>	105,196	0	<105,196>	0	0
10,960	12,089	1,129	48,206	56,745	8,539	11,673	54,884
0	1,500	1,500	0	4,650	4,650	12	4,843
2,386	4,172	1,786	9,925	16,171	6,246	3,014	13,953
177	4,300	4,123	616	16,000	15,384	3,760	14,401
8,333	14,917	6,584	33,332	59,668	26,336	8,333	33,332
333	0	<333>	990	0	<990>	0	0
4,575	8,797	4,223	17,032	34,676	17,644	4,442	21,780
8,158	18,589	10,431	32,632	74,356	41,724	18,589	74,356
0	500	500	5,000	20,500	15,500	2,554	22,001
352,436	349,086	<3,350>	1,423,136	1,480,429	57,293	386,661	1,468,021
712,343	736,089	23,746	2,875,231	3,023,352	148,121	802,743	3,016,905
18,904	24,320	5,416	88,326	91,345	3,019	23,367	88,202
2,683	5,928	3,245	9,848	24,412	14,564	5,577	22,342
28,573	28,044	<529>	114,098	112,176	<1,922>	24,926	96,312
50,160	58,292	8,132	212,271	227,933	15,662	53,870	206,856
762,504	794,381	31,877	3,087,502	3,251,285	163,783	856,613	3,223,761
<678,852>	<707,371>	<28,519>	<2,735,249>	<2,884,735>	<149,486>	<770,013>	<2,865,480>
<41,609>	<41,609>	0	<180,001>	<180,001>	0	<41,609>	<180,001>
<3,419>	<3,419>	0	<18,515>	<18,515>	0	<3,419>	<18,515>
<38,623>	<41,982>	<3,359>	<153,737>	<168,034>	<14,297>	<41,572>	<159,765>
<762,504>	<794,381>	<31,877>	<3,087,502>	<3,251,285>	<163,783>	<856,613>	<3,223,761>
<0>	0	0	0	0	<0>	0	<0>

FACILITIES  
EXPENSE STATEMENT

NOV. 04(10/25/20-11/21/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 4 MO(07/26/20-11/21/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
127,451	154,348	26,897	550,812	557,033	6,221	149,078	552,718
4,808	7,227	2,419	19,385	25,245	5,860	3,784	25,845
1,172	1,454	282	7,728	4,364	<3,364>	1,186	1,785
0	<225>	<225>	0	<750>	<750>	<1,678>	<5,130>
<12,720>	<10,857>	1,863	<44,975>	<46,062>	<1,087>	<12,875>	<46,941>
0	<2,500>	<2,500>	0	<10,000>	<10,000>	<3,103>	<10,610>
120,710	149,447	28,737	532,950	529,830	<3,120>	136,393	517,668
77,184	91,065	13,881	344,295	332,446	<11,849>	111,793	341,523
194	175	<19>	347	508	161	315	1,396
1,449	699	<750>	3,591	2,853	<738>	1,125	4,743
0	900	900	200	900	700	1,204	3,108
2,162	4,648	2,486	6,181	18,843	12,662	4,505	17,551
1.5	4.9	3.4	3.9	4.6	0.6	5.8	4.9
2,971	4,616	1,645	6,512	23,924	17,412	4,448	20,003
1,448	990	<458>	9,950	7,157	<2,793>	250	7,867
574	593	19	1,713	2,346	633	487	1,677
13,807	31,000	17,193	97,067	131,041	33,974	29,215	128,130
7,079	4,650	<2,429>	16,012	18,600	2,588	<687>	15,121
0	250	250	952	1,300	348	0	1,327
422	1,700	1,278	1,134	6,800	5,666	79	737
0	300	300	5,581	1,200	<4,381>	1,594	6,051
334	3,075	2,741	9,747	17,050	7,303	2,232	15,680
3,816	11,655	7,839	11,899	46,300	34,401	10,178	40,067
3,161	3,256	95	19,909	13,642	<6,267>	2,037	18,756
500	1,275	775	2,545	5,100	2,555	<2,217>	2,164
0	0	0	0	0	0	0	3,000
6,258	0	<6,258>	68,759	0	<68,759>	0	0
121,361	160,847	39,486	606,394	630,010	23,616	166,558	628,900
242,071	310,294	68,223	1,139,344	1,159,840	20,496	302,951	1,146,568
24,807	34,167	9,360	99,214	136,668	37,454	23,987	90,328
24,807	34,167	9,360	99,214	136,668	37,454	23,987	90,328
266,878	344,461	77,583	1,238,558	1,296,508	57,950	326,938	1,236,895
<227,486>	<298,273>	<70,787>	<1,062,879>	<1,120,264>	<57,385>	<281,186>	<1,061,393>
<8,949>	<8,949>	0	<35,796>	<35,796>	0	<8,949>	<35,796>
<3,498>	<3,498>	0	<13,992>	<13,992>	0	<3,498>	<13,992>
<8,040>	<9,421>	<1,381>	<37,565>	<35,111>	2,454	<9,938>	<37,513>
<18,904>	<24,320>	<5,416>	<88,326>	<91,345>	<3,019>	<23,367>	<88,202>
<266,878>	<344,461>	<77,583>	<1,238,558>	<1,296,508>	<57,950>	<326,938>	<1,236,895>
0	0	0	<0>	0	0	0	<0>

UTILITIES  
EXPENSE STATEMENT

NOV. 04(10/25/20-11/21/20)				FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH				YTD 4 MO(07/26/20-11/21/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
7,336	17,892	10,556	Chiller Water	36,044	89,252	53,208	9,934	70,172
25,568	47,057	21,489	Elec-Non Air Cond.	91,817	190,042	98,225	49,470	190,389
3,109	9,038	5,929	Water-Non Air Cond.	4,401	31,891	27,490	9,797	29,185
3,272	5,355	2,083	Steam-Non Air Cond.	13,123	17,824	4,701	5,594	13,819
254	3,753	3,499	Gas	843	12,942	12,099	3,684	10,827
0	1,551	1,551	Energy Management	0	6,204	6,204	0	0
39,539	84,646	45,107	TOTAL OTHER CONTROL.	146,228	348,155	201,927	78,479	314,392
39,539	84,646	45,107	TOTAL CONTROLLABLE EXP	146,228	348,155	201,927	78,479	314,392
<32,292>	<72,727>	<40,435>	Allocated-Svs and Ent	<118,504>	<299,477>	<180,973>	<67,108>	<268,860>
<2,460>	<2,460>	0	Allocated-USAC	<9,840>	<9,840>	0	<2,460>	<9,840>
<962>	<962>	0	Allocated-GSA	<3,848>	<3,848>	0	<962>	<3,848>
<1,141>	<2,569>	<1,428>	Allocated-Comm Board	<4,188>	<10,579>	<6,391>	<2,372>	<9,502>
<2,683>	<5,928>	<3,245>	Allocated-A & SS	<9,848>	<24,411>	<14,563>	<5,577>	<22,342>
<39,539>	<84,646>	<45,107>	TOTAL OTHER	<146,228>	<348,155>	<201,927>	<78,479>	<314,392>
0	0	0	TOTAL EXPENSE	<0>	0	0	0	0