

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
December (11/22/20 - 12/26/20)**

**Prepared
January 20, 2021**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2020 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

DECEMBER (11/22/20 - 12/26/20)				FY 19-20		FISCAL YEAR 2020-2021						FY 19-20	
CURRENT MONTH				**		YTD 5 MONTHS (07/26/20 - 12/26/20)						**	
ACTUAL		VARIANCE		LAST YEAR ACT		ACTUAL		VARIANCE		LAST YEAR ACT			
		ACT/LY ACT						ACT/LY ACT					
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
GROSS INCOME													
1,858		(1,628)	(46.7%)	3,486		11,526		(8,093)	(41.3%)	19,619			
80		(986)	(92.5%)	1,066		360		(6,485)	(94.7%)	6,845			
271		(70)	(20.5%)	341		1,675		(461)	(21.6%)	2,136			
19		(68)	(78.2%)	87		177		(352)	(66.5%)	529			
2,228		(2,752)	(55.3%)	4,980		13,738		(15,391)	(52.8%)	29,129			
GROSS MARGIN													
			Pts.						Pts.				
499	26.9%	(536)	(2.8)	1,035	29.7%	2,601	22.6%	(3,660)	(9.3)	6,261	31.9%		
55	68.8%	(677)	0.1	732	68.7%	311	86.4%	(4,467)	16.6	4,778	69.8%		
271	100.0%	(70)	0.0	341	100.0%	1,675	100.0%	(459)	0.1	2,134	99.9%		
15	78.9%	(28)	29.5	43	49.4%	158	89.3%	(161)	29.0	319	60.3%		
840	37.7%	(1,311)	(5.5)	2,151	43.2%	4,745	34.5%	(8,747)	(11.8)	13,492	46.3%		
WAGES & BENEFITS													
485	26.1%	117	(8.8)	602	17.3%	2,374	20.6%	748	(4.7)	3,122	15.9%		
446	557.5%	291	(488.4)	737	69.1%	2,328	646.7%	1,540	(590.2)	3,868	56.5%		
70	25.8%	1	(5.0)	71	20.8%	361	21.6%	4	(4.5)	365	17.1%		
56	294.7%	14	(214.2)	70	80.5%	315	178.0%	66	(106.0)	381	72.0%		
1,057	47.4%	423	(17.7)	1,480	29.7%	5,378	39.1%	2,358	(12.5)	7,736	26.6%		
OTHER CONTROLLABLES													
155	8.3%	69	(1.9)	224	6.4%	925	8.0%	358	(1.5)	1,283	6.5%		
12	15.0%	109	(3.6)	121	11.4%	62	17.2%	706	(6.0)	768	11.2%		
73	26.9%	20	0.4	93	27.3%	468	27.9%	213	4.0	681	31.9%		
16	84.2%	13	(50.9)	29	33.3%	97	54.8%	154	(7.4)	251	47.4%		
256	11.5%	211	(2.1)	467	9.4%	1,552	11.3%	1,431	(1.1)	2,983	10.2%		
CONTRIBUTION													
(141)	(7.6%)	(350)	(13.6)	209	6.0%	(697)	(6.0%)	(2,553)	(15.5)	1,856	9.5%		
(403)	(503.8%)	(277)	(492.0)	(126)	(11.8%)	(2,079)	(577.5%)	(2,221)	(579.6)	142	2.1%		
128	47.2%	(49)	(4.7)	177	51.9%	846	50.5%	(242)	(0.4)	1,088	50.9%		
(57)	(300.0%)	0	(234.5)	(57)	(65.5%)	(254)	(143.5%)	59	(84.3)	(313)	(59.2%)		
(473)	(21.2%)	(676)	(25.3)	203	4.1%	(2,184)	(15.9%)	(4,957)	(25.4)	2,773	9.5%		
ALLOCATED EXPENSES													
614	27.6%	21	(14.8)	635	12.8%	3,137	22.8%	156	(11.5)	3,293	11.3%		
193	8.7%	55	(3.7)	248	5.0%	1,245	9.1%	62	(4.6)	1,307	4.5%		
29	1.3%	22	(0.3)	51	1.0%	157	1.1%	186	0.1	343	1.2%		
188	8.4%	22	(4.2)	210	4.2%	939	6.8%	96	(3.2)	1,035	3.6%		
1,024	46.0%	120	(23.0)	1,144	23.0%	5,478	39.9%	500	(19.4)	5,978	20.5%		
NET INCOME (LOSS) FROM OPERATIONS													
(1,497)	(67.2%)	(556)	(48.3)	(941)	(18.9%)	(7,662)	(55.8%)	(4,457)	(44.8)	(3,205)	(11.0%)		
OTHER INC/(EXP)													
11	0.5%	(118)	(2.1)	129	2.6%	4,620	33.6%	4,462	33.1	158	0.5%		
20	0.9%	0	0.5	20	0.4%	88	0.6%	(20)	0.2	108	0.4%		
(22)	(1.0%)	4	(0.5)	(26)	(0.5%)	(109)	(0.8%)	19	(0.4)	(128)	(0.4%)		
0	0.0%	0	0.0	0	0.0%	0	0.0%	0	0.0	0	0.0%		
247	11.1%	(1)	6.1	248	5.0%	1,235	9.0%	(7)	4.7	1,242	4.3%		
256	11.5%	(115)	4.1	371	7.4%	5,834	42.5%	4,454	37.8	1,380	4.7%		
(1,241)	(55.7%)	(671)	(44.3)	(570)	(11.4%)	(1,828)	(13.3%)	(3)	(7.0)	(1,825)	(6.3%)		

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2020 (\$000's)
DIVISIONS FULLY ALLOCATED**

DECEMBER (11/22/20 - 12/26/20)				FY 19-20		FISCAL YEAR 2020-2021						FY 19-20	
CURRENT MONTH				**		YTD 5 MONTHS (07/26/20 - 12/26/20)						**	
ACTUAL		VARIANCE		LAST YEAR ACT		ACTUAL		VARIANCE		LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
1,858		(1,628)	(46.7%)	3,486		11,526		(8,093)	(41.3%)	19,619			
80		(986)	(92.5%)	1,066		360		(6,485)	(94.7%)	6,845			
271		(70)	(20.5%)	341		1,675		(461)	(21.6%)	2,136			
19		(68)	(78.2%)	87		177		(352)	(66.5%)	529			
2,228		(2,752)	(55.3%)	4,980		13,738		(15,391)	(52.8%)	29,129			
499	26.9%	(536)	(2.8) Pts.	1,035	29.7%	2,601	22.6%	(3,660)	(9.3) Pts.	6,261	31.9%		
55	68.8%	(677)	0.1	732	68.7%	311	86.4%	(4,467)	16.6	4,778	69.8%		
271	100.0%	(70)	0.0	341	100.0%	1,675	100.0%	(459)	0.1	2,134	99.9%		
15	78.9%	(28)	29.5	43	49.4%	158	89.3%	(161)	29.0	319	60.3%		
840	37.7%	(1,311)	(5.5)	2,151	43.2%	4,745	34.5%	(8,747)	(11.8)	13,492	46.3%		
640	34.4%	186	(10.7)	826	23.7%	3,298	28.6%	1,107	(6.1)	4,405	22.5%		
458	572.5%	400	(492.0)	858	80.5%	2,389	663.6%	2,247	(595.9)	4,636	67.7%		
143	52.8%	21	(4.7)	164	48.1%	829	49.5%	217	(0.5)	1,046	49.0%		
72	378.9%	27	(265.1)	99	113.8%	412	232.8%	220	(113.3)	632	119.5%		
1,313	58.9%	634	(19.8)	1,947	39.1%	6,928	50.4%	3,791	(13.6)	10,719	36.8%		
(141)	(7.6%)	(350)	(13.6)	209	6.0%	(697)	(6.0%)	(2,553)	(15.5)	1,856	9.5%		
(403)	(503.8%)	(277)	(492.0)	(126)	(11.8%)	(2,079)	(577.5%)	(2,221)	(579.6)	142	2.1%		
128	47.2%	(49)	(4.7)	177	51.9%	846	50.5%	(242)	(0.4)	1,088	50.9%		
(57)	(300.0%)	0	(234.5)	(57)	(65.5%)	(254)	(143.5%)	59	(84.3)	(313)	(59.2%)		
(473)	(21.2%)	(676)	(25.3)	203	4.1%	(2,184)	(15.9%)	(4,957)	(25.4)	2,773	9.5%		
648	34.9%	(31)	(17.2)	617	17.7%	3,380	29.3%	(290)	(13.5)	3,090	15.8%		
188	235.0%	150	(203.3)	338	31.7%	972	270.0%	888	(242.8)	1,860	27.2%		
112	41.3%	(18)	(13.7)	94	27.6%	664	39.6%	(145)	(15.3)	519	24.3%		
76	400.0%	19	(290.8)	95	109.2%	462	261.0%	47	(164.8)	509	96.2%		
1,024	46.0%	120	(23.0)	1,144	23.0%	5,478	39.9%	500	(19.4)	5,978	20.5%		
(790)	(35.5%)	(382)	(27.3)	(408)	(8.2%)	(4,077)	(29.7%)	(2,843)	(25.5)	(1,234)	(4.2%)		
(591)	(26.5%)	(127)	(17.2)	(464)	(9.3%)	(3,051)	(22.2%)	(1,333)	(16.3)	(1,718)	(5.9%)		
17	0.8%	(66)	(0.9)	83	1.7%	182	1.3%	(387)	(0.7)	569	2.0%		
(133)	(6.0%)	19	(2.9)	(152)	(3.1%)	(716)	(5.2%)	106	(2.4)	(822)	(2.8%)		
(1,497)	(67.2%)	(556)	(48.3)	(941)	(18.9%)	(7,662)	(55.8%)	(4,457)	(44.8)	(3,205)	(11.0%)		
11	0.5%	(118)	(2.1)	129	2.6%	4,620	33.6%	4,462	33.1	158	0.5%		
20	0.9%	0	0.5	20	0.4%	88	0.6%	(20)	0.2	108	0.4%		
(22)	(1.0%)	4	(0.5)	(26)	(0.5%)	(109)	(0.8%)	19	(0.4)	(128)	(0.4%)		
0	0.0%	0	0.0	0	0.0%	0	0.0%	0	0.0	0	0.0%		
247	11.1%	(1)	6.1	248	5.0%	1,235	9.0%	(7)	4.7	1,242	4.3%		
256	11.5%	(115)	4.1	371	7.4%	5,834	42.5%	4,454	37.8	1,380	4.7%		
(1,241)	(55.7%)	(671)	(44.3)	(570)	(11.4%)	(1,828)	(13.3%)	(3)	(7.0)	(1,825)	(6.3%)		

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2020 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

DECEMBER (11/22/20 - 12/26/20)										FY 19-20		FISCAL YEAR 2020-2021										FY 19-20	
CURRENT MONTH										**		YTD 5 MONTHS (07/26/20 - 12/26/20)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
1,858		3,725		(1,867)	(50.1%)	(1,628)	(46.7%)	3,486				11,526		20,760		(9,234)	(44.5%)	(8,093)	(41.3%)	19,619			
80		1,272		(1,192)	(93.7%)	(986)	(92.5%)	1,066				360		7,702		(7,342)	(95.3%)	(6,485)	(94.7%)	6,845			
271		404		(133)	(32.9%)	(70)	(20.5%)	341				1,675		2,313		(638)	(27.6%)	(461)	(21.6%)	2,136			
19		108		(89)	(82.4%)	(68)	(78.2%)	87				177		615		(438)	(71.2%)	(352)	(66.5%)	529			
2,228		5,509		(3,281)	(59.6%)	(2,752)	(55.3%)	4,980				13,738		31,390		(17,652)	(56.2%)	(15,391)	(52.8%)	29,129			
499	26.9%	1,195	32.1%	(696)	(58.3%)	(536)	(45.2%)	1,035	29.7%			2,601	22.6%	6,843	33.0%	(4,242)	(62.0%)	(3,660)	(53.4%)	6,261	31.9%		
55	68.8%	885	69.6%	(830)	(93.3%)	(677)	(76.5%)	732	68.7%			311	86.4%	5,405	70.2%	(5,094)	(94.2%)	(4,467)	(82.5%)	4,778	69.8%		
271	100.0%	404	100.0%	(133)	(32.9%)	(70)	(20.5%)	341	100.0%			1,675	100.0%	2,311	99.9%	(636)	(27.5%)	(459)	(21.6%)	2,134	99.9%		
15	78.9%	46	42.6%	(31)	(67.4%)	(28)	(60.9%)	43	49.4%			158	89.3%	372	60.5%	(214)	(57.5%)	(161)	(43.3%)	319	60.3%		
840	37.7%	2,530	45.9%	(1,690)	(66.7%)	(1,311)	(51.5%)	2,151	43.2%			4,745	34.5%	14,931	47.6%	(10,186)	(68.2%)	(8,747)	(58.5%)	13,492	46.3%		
485	26.1%	618	16.6%	133	(21.5%)	117	(18.9%)	602	17.3%			2,374	20.6%	3,202	15.4%	828	(35.4%)	748	(32.1%)	3,122	15.9%		
446	557.5%	810	63.7%	364	(45.1%)	291	(36.0%)	737	69.1%			2,328	646.7%	3,986	51.8%	1,658	(41.7%)	1,540	(38.6%)	3,868	56.5%		
70	25.8%	74	18.3%	4	(5.7%)	1	(1.4%)	71	20.8%			361	21.6%	372	16.1%	11	(3.0%)	4	(1.0%)	365	17.1%		
56	294.7%	74	68.5%	18	(22.6%)	14	(17.9%)	70	80.5%			315	178.0%	378	61.5%	63	(19.9%)	66	(20.6%)	381	72.0%		
1,057	47.4%	1,576	28.6%	519	(21.8%)	423	(17.7%)	1,480	29.7%			5,378	39.1%	7,938	25.3%	2,560	(32.1%)	2,358	(29.4%)	7,736	26.6%		
155	8.3%	204	5.5%	49	(2.8%)	69	(1.9%)	224	6.4%			925	8.0%	1,309	6.3%	384	(4.1%)	358	(4.5%)	1,283	6.5%		
12	15.0%	151	11.9%	139	(3.1%)	109	(3.6%)	121	11.4%			62	17.2%	810	10.5%	748	(9.2%)	706	(8.6%)	768	11.2%		
73	26.9%	120	29.7%	47	(6.4%)	20	(2.7%)	93	27.3%			468	27.9%	767	33.2%	299	(3.9%)	213	(2.7%)	681	31.9%		
16	84.2%	41	38.0%	25	(62.2%)	13	(31.7%)	29	33.3%			97	54.8%	262	42.6%	165	(41.2%)	154	(38.5%)	251	47.4%		
256	11.5%	516	9.4%	260	(2.1%)	211	(2.1%)	467	9.4%			1,552	11.3%	3,148	10.0%	1,596	(1.3%)	1,431	(1.1%)	2,983	10.2%		
(141)	(7.6%)	373	10.0%	(514)	(17.6%)	(350)	(13.6%)	209	6.0%			(697)	(6.0%)	2,333	11.2%	(3,030)	(17.2%)	(2,553)	(15.5%)	1,856	9.5%		
(403)	(503.8%)	(76)	(6.0%)	(327)	(497.8)	(277)	(492.0)	(126)	(11.8%)			(2,079)	(577.5%)	609	7.9%	(2,688)	(585.4)	(2,221)	(579.6)	142	2.1%		
128	47.2%	210	52.0%	(82)	(4.8)	(49)	(4.7)	177	51.9%			846	50.5%	1,172	50.7%	(326)	(0.2)	(242)	(0.4)	1,088	50.9%		
(57)	(300.0%)	(69)	(63.9%)	12	(236.1)	0	(234.5)	(57)	(65.5%)			(254)	(143.5%)	(268)	(43.6%)	14	(99.9)	59	(84.3)	(313)	(59.2%)		
(473)	(21.2%)	438	8.0%	(911)	(29.2)	(676)	(25.3)	203	4.1%			(2,184)	(15.9%)	3,846	12.3%	(6,030)	(28.2)	(4,957)	(25.4)	2,773	9.5%		
614	27.6%	646	11.7%	32	(15.9)	21	(14.8)	635	12.8%			3,137	22.8%	3,303	10.5%	166	(12.3)	156	(11.5)	3,293	11.3%		
193	8.7%	274	5.0%	81	(3.7)	55	(3.7)	248	5.0%			1,245	9.1%	1,349	4.3%	104	(4.8)	62	(4.6)	1,307	4.5%		
29	1.3%	64	1.2%	35	(0.1)	22	(0.3)	51	1.0%			157	1.1%	388	1.2%	231	0.1	186	0.1	343	1.2%		
188	8.4%	223	4.0%	35	(4.4)	22	(4.2)	210	4.2%			939	6.8%	1,114	3.5%	175	(3.3)	96	(3.2)	1,035	3.6%		
1,024	46.0%	1,207	21.9%	183	(24.1)	120	(23.0)	1,144	23.0%			5,478	39.9%	6,154	19.6%	676	(20.3)	500	(19.4)	5,978	20.5%		
(1,497)	(67.2%)	(769)	(14.0%)	(728)	(53.2)	(556)	(48.3)	(941)	(18.9%)			(7,662)	(55.8%)	(2,308)	(7.4%)	(5,354)	(48.4)	(4,457)	(44.8)	(3,205)	(11.0%)		
11	0.5%	2	0.0%	9	0.5	(118)	(2.1)	129	2.6%			4,620	33.6%	10	0.0%	4,610	33.6	4,462	33.1	158	0.5%		
20	0.9%	20	0.4%	0	0.5	0	0.5	20	0.4%			88	0.6%	103	0.3%	(15)	0.3	(20)	0.2	108	0.4%		
(22)	(1.0%)	(26)	(0.5%)	4	(0.5)	4	(0.5)	(26)	(0.5%)			(109)	(0.8%)	(128)	(0.4%)	19	(0.4)	19	(0.4)	(128)	(0.4%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%			0	0.0%	(10)	0.0%	10	0.0	0	0.0	0	0.0%		
247	11.1%	248	4.5%	(1)	6.6	(1)	6.1	248	5.0%			1,235	9.0%	1,242	4.0%	(7)	5.0	(7)	4.7	1,242	4.3%		
256	11.5%	242	4.4%	14	7.1	(115)	4.1	371	7.4%			5,834	42.5%	1,217	3.9%	4,617	38.6	4,454	37.8	1,380	4.7%		
(1,241)	(55.7%)	(527)	(9.6%)	(714)	(46.1)	(671)	(44.3)	(570)	(11.4%)			(1,828)	(13.3%)	(1,091)	(3.5%)	(737)	(9.8)	(3)	(7.0)	(1,825)	(6.3%)		

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2020 (\$000's)
DIVISIONS FULLY ALLOCATED**

DECEMBER (11/22/20 - 12/26/20)										FY 19-20		FISCAL YEAR 2020-2021										FY 19-20	
CURRENT MONTH										**		YTD 5 MONTHS (07/26/20 - 12/26/20)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
1,858		3,725		(1,867)	(50.1%)	(1,628)	(46.7%)	3,486		GROSS INCOME													
80		1,272		(1,192)	(93.7%)	(986)	(92.5%)	1,066		UCLA Store													
271		404		(133)	(32.9%)	(70)	(20.5%)	341		UCLA Restaurants													
19		108		(89)	(82.4%)	(68)	(78.2%)	87		Licensing & Services													
										UCLA Student Union													
2,228		5,509		(3,281)	(59.6%)	(2,752)	(55.3%)	4,980		13,738		31,390		(17,652)	(56.2%)	(15,391)	(52.8%)	29,129		TOTAL			
499	26.9%	1,195	32.1%	(696)	Pts. (5.2)	(536)	Pts. (2.8)	1,035	29.7%	GROSS MARGIN													
55	68.8%	885	69.6%	(830)	(0.8)	(677)	0.1	732	68.7%	UCLA Store													
271	100.0%	404	100.0%	(133)	0.0	(70)	0.0	341	100.0%	UCLA Restaurants													
15	78.9%	46	42.6%	(31)	36.3	(28)	29.5	43	49.4%	Licensing & Services													
										UCLA Student Union													
840	37.7%	2,530	45.9%	(1,690)	(8.2)	(1,311)	(5.5)	2,151	43.2%	4,745	34.5%	14,931	47.6%	(10,186)	(13.1)	(8,747)	(11.8)	13,492	46.3%	TOTAL			
640	34.4%	822	22.1%	182	(12.3)	186	(10.7)	826	23.7%	TOTAL CONTROLLABLES													
458	572.5%	961	75.6%	503	(496.9)	400	(492.0)	858	80.5%	UCLA Store													
143	52.8%	194	48.0%	51	(4.8)	21	(4.7)	164	48.1%	UCLA Restaurants													
72	378.9%	115	106.5%	43	(272.4)	27	(265.1)	99	113.8%	Licensing & Services													
										UCLA Student Union													
1,313	58.9%	2,092	38.0%	779	(20.9)	634	(19.8)	1,947	39.1%	6,928	50.4%	11,085	35.3%	4,157	(15.1)	3,791	(13.6)	10,719	36.8%	TOTAL			
(141)	(7.6%)	373	10.0%	(514)	(17.6)	(350)	(13.6)	209	6.0%	CONTRIBUTION													
(403)	(503.8%)	(76)	(6.0%)	(327)	(497.8)	(277)	(492.0)	(126)	(11.8%)	UCLA Store													
128	47.2%	210	52.0%	(82)	(4.8)	(49)	(4.7)	177	51.9%	UCLA Restaurants													
(57)	(300.0%)	(69)	(63.9%)	12	(236.1)	0	(234.5)	(57)	(65.5%)	Licensing & Services													
										UCLA Student Union													
(473)	(21.2%)	438	8.0%	(911)	(29.2)	(676)	(25.3)	203	4.1%	(2,184)	(15.9%)	3,846	12.3%	(6,030)	(28.2)	(4,957)	(25.4)	2,773	9.5%	TOTAL			
648	34.9%	631	16.9%	(17)	(18.0)	(31)	(17.2)	617	17.7%	ALLOCATED EXPENSES													
188	235.0%	370	29.1%	182	(205.9)	150	(203.3)	338	31.7%	UCLA Store													
112	41.3%	105	26.0%	(7)	(15.3)	(18)	(13.7)	94	27.6%	UCLA Restaurants													
76	400.0%	101	93.5%	25	(306.5)	19	(290.8)	95	109.2%	Licensing & Services													
										UCLA Student Union													
1,024	46.0%	1,207	21.9%	183	(24.1)	120	(23.0)	1,144	23.0%	5,478	39.9%	6,154	19.6%	676	(20.3)	500	(19.4)	5,978	20.5%	TOTAL			
(790)	(35.5%)	(257)	(4.7%)	(533)	(30.8)	(382)	(27.3)	(408)	(8.2%)	NET INCOME (LOSS) FROM OPERATIONS													
(591)	(26.5%)	(447)	(8.1%)	(144)	(18.4)	(127)	(17.2)	(464)	(9.3%)	UCLA Store													
17	0.8%	105	1.9%	(88)	(1.1)	(66)	(0.9)	83	1.7%	UCLA Restaurants													
(133)	(6.0%)	(170)	(3.1%)	37	(2.9)	19	(2.9)	(152)	(3.1%)	Licensing & Services													
										UCLA Student Union													
(1,497)	(67.2%)	(769)	(14.0%)	(728)	(53.2)	(556)	(48.3)	(941)	(18.9%)	(7,662)	(55.8%)	(2,308)	(7.4%)	(5,354)	(48.4)	(4,457)	(44.8)	(3,205)	(11.0%)	TOTAL			
11	0.5%	2	0.0%	9	0.5	(118)	(2.1)	129	2.6%	OTHER INC/(EXP)													
20	0.9%	20	0.4%	0	0.5	0	0.5	20	0.4%	Non-Recurrent Inc/(Exp)													
(22)	(1.0%)	(26)	(0.5%)	4	(0.5)	4	(0.5)	(26)	(0.5%)	Interest Income													
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%	Interest (Expense)													
247	11.1%	248	4.5%	(1)	6.6	(1)	6.1	248	5.0%	Income Taxes													
										Student Union Fee Income													
256	11.5%	242	4.4%	14	7.1	(115)	4.1	371	7.4%	5,834	42.5%	1,217	3.9%	4,617	38.6	4,454	37.8	1,380	4.7%	TOTAL			
(1,241)	(55.7%)	(527)	(9.6%)	(714)	(46.1)	(671)	(44.3)	(570)	(11.4%)	(1,828)	(13.3%)	(1,091)	(3.5%)	(737)	(9.8)	(3)	(7.0)	(1,825)	(6.3%)	NET INCOME (LOSS)			

Due to the unprecedented nature of operations and the ongoing flux resulting from the COVID-19 pandemic, the FY 2019-2020 adopted Budget is used as a reference for FY 2020-2021. Please note that the adopted FY 2019-2020 Budget/FY 2020-2021 Budget does not reflect projections for the actuals for FY 2020-2021. In terms of comparison, budgetary deviations or previous year deviations should be considered in the context of the COVID 19 pandemic.

**ASSOCIATED STUDENTS UCLA
NET PROFIT (LOSS) SUMMARY ACTUAL TO PROJECTION VARIANCES DECEMBER, 2020**

	December Projection	December Actual	December Variance
GROSS INCOME			
UCLA Store	\$2,377,765	\$1,858,196	(\$519,569)
UCLA Restaurants	91,914	79,918	(11,996)
Services	155,000	130,102	(24,898)
Licensing	206,333	141,196	(65,137)
Student Support/Union	42,240	18,877	(23,363)
TOTAL GROSS INCOME	\$2,873,252	\$2,228,289	(\$644,963)
GROSS MARGIN			
UCLA Store	\$541,779	\$498,736	(\$43,043)
UCLA Restaurants	72,231	55,062	(17,169)
Services	154,920	130,049	(24,871)
Licensing	206,333	141,196	(65,137)
Student Support/Union	29,084	14,787	(14,297)
TOTAL GROSS MARGIN	\$1,004,347	\$839,830	(\$164,517)
CONTRIBUTION			
UCLA Store	(\$138,103)	(\$140,948)	(\$2,845)
UCLA Restaurants	(386,683)	(403,182)	(16,499)
Services	137,014	113,476	(23,538)
Licensing	125,658	14,792	(110,866)
Student Support/Union	(47,817)	(57,055)	(9,238)
TOTAL CONTRIBUTION	(\$309,931)	(\$472,917)	(\$162,986)
ALLOCATED EXPENSES			
Admin & Support Svcs	\$625,000	\$614,000	\$11,000
Plant Maintenance	309,229	193,000	116,229
Plant Utilities	40,125	29,000	11,125
Depreciation	200,000	188,000	12,000
TOTAL ALLOCATED EXPENSES	\$1,174,354	\$1,024,000	\$150,354
OTHER			
Non-Recurrent Income/(Expense)	\$2,000	\$11,000	\$9,000
Student Union Fee	\$247,000	247,000	0
Interest Income	\$7,000	20,000	13,000
Income Taxes	\$0	0	0
Interest Expense	(21,854)	(21,854)	0
TOTAL OTHER	\$234,146	\$256,146	\$22,000
NET PROFIT/(LOSS)	(\$1,250,139)	(\$1,240,771)	\$9,368
% TO SALES	-43.51%	-55.68%	-1.45%

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month December 2020	Prior Month November 2020	Prior Year July 2020
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$17,175	\$16,036	\$18,663
Accounts receivable	3,188	4,235	3,181
Less: Allowance for doubtful accounts	(379)	(380)	(390)
Accounts receivable, net	2,808	3,855	2,791
Student fees receivable	1,301	1,054	66
Inventories	6,634	6,528	7,148
Prepaid expenses and other current assets	350	338	281
Total current assets	28,269	27,812	28,949
LONG TERM ASSETS			
Property, equipment and improvements	73,581	73,557	73,501
Less: Accumulated depreciation	(54,572)	(54,384)	(53,633)
Total long term assets	19,009	19,173	19,868
TOTAL ASSETS	\$47,278	\$46,985	\$48,817
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$6,456	\$6,542	\$6,911
Wages and payroll taxes payable	19,070	17,169	14,212
Sales tax payable & other liabilities	756	822	980
Refundable advance	-	-	4,685
Interest payable	166	144	57
Deferred income	1,584	1,829	882
Funds held for others	351	345	368
Current portion of long term debt	948	948	948
Total current liabilities	29,331	27,798	29,043
LONG TERM DEBT:			
AU expansion loan	5,238	5,238	5,238
Total long term debt	5,238	5,238	5,238
TOTAL LIABILITIES	34,569	33,037	34,281
RETAINED EARNINGS:			
Beginning Balance	14,535	14,535	23,797
Year-to-date net income/(loss)	(1,826)	(587)	(9,262)
Ending Balance	12,709	13,948	14,535
TOTAL LIABILITIES AND RETAINED EARNINGS	47,278	\$46,985	\$48,817

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
December 2020
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation
 Accounts receivable
 Student fees receivable
 Inventories
 Prepaid expenses and other current assets
Increase/(decrease) in current liabilities:
 Accounts payable
 Sales tax payable & other liabilities
 Wages and payroll taxes payable
 Interest payable
 Deferred Income
 Funds held for others

 Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements

 Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Refundable Advance

 Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

Current Month	Year to Date	Prior Year to Date
(\$1,241)	(1,828)	(\$1,825)
188	939	1,035
1,048	(19)	181
(247)	(1,235)	104
(104)	516	(1,975)
(12)	(69)	45
(85)	(456)	(1,004)
(66)	(224)	(219)
1,900	4,857	2,927
22	109	(30)
(245)	703	1,183
6	(17)	32
1,115	3,276	454
24	(78)	(596)
24	(78)	(596)
0	(4,685)	0
0	(4,685)	0
1,139	(1,487)	(142)
16,036	18,663	12,951
17,175	17,175	\$12,809

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
December 2020
(\$000's)**

	Current Month December 2020	Prior Month November 2020
CASH AND CASH EQUIVALENTS	\$17,175	\$16,036
RESTRICTED: REFUNDABLE ADVANCE	-	-
BOARD REQUIRED CASH RESERVE	<u>5,185</u>	<u>5,193</u>
RESERVE SURPLUS (DEFICIT)	<u><u>\$11,991</u></u>	<u><u>\$10,844</u></u>

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - FY2019-20 Projects (\$000's)
FY 2020-2021 December 2020

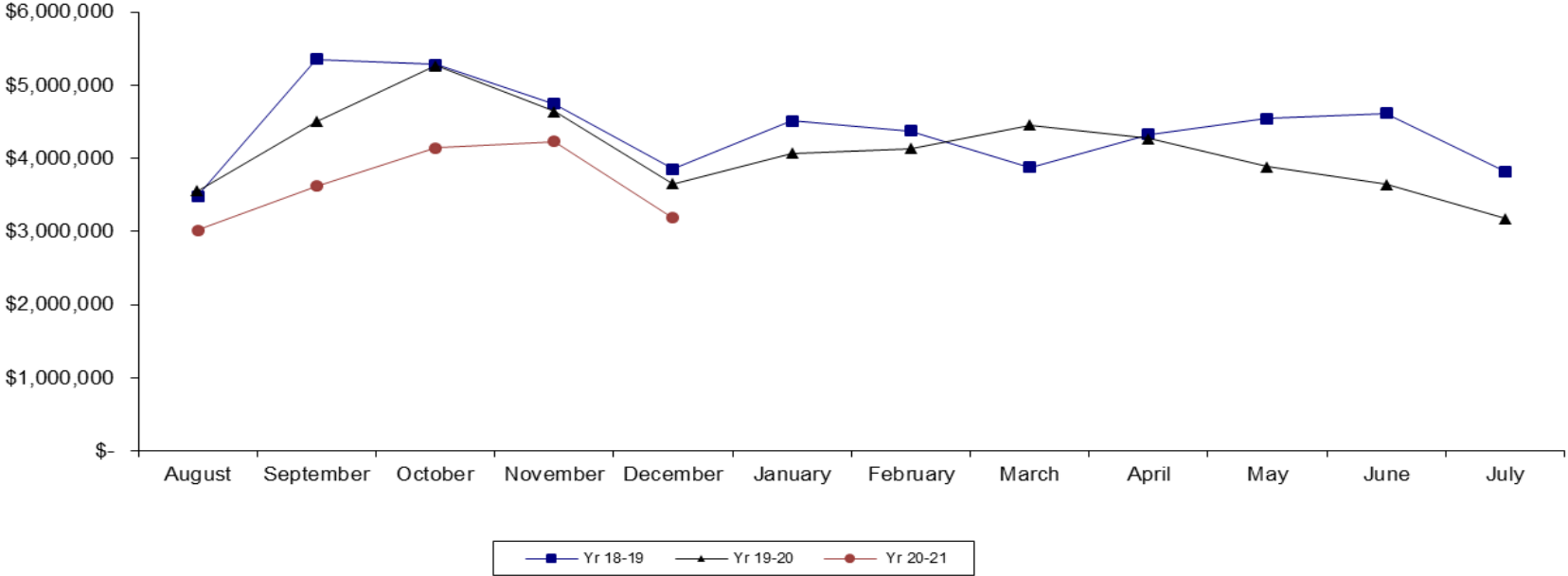
PROJECT NAME	BUDGET	PROJECTED					Status
		Payments	PO's	Total	Remaining Balance	Pending	
Store/Services							
2019-001 Store Copiers	125.0	35.5	9.5	45.0	80.0		(80.0) In Progress
2019-002 Store General Replacement	25.0	0.0	0.0	0.0	25.0		(25.0) Canceled
2019-003 Neon Sign Replacement	10.0	0.0	0.0	0.0	10.0		(10.0) Canceled
Total Store/Services	160.0	35.5	9.5	45.0	115.0	0.0	(115.0)
Food Service							
2019-004 FS Miscellaneous and Unanticipated	50.0	13.2	6.2	19.4	30.6		(30.6) In Progress
2019-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0 Pending
2019-006 Patio Umbrellas	30.0	0.0	0.0	0.0	30.0		(30.0) Canceled
2019-007 Chef Express Ovens	15.0	6.8	0.0	6.8	8.2		(8.2) In Progress
2019-008 KCH Dining Room Upgrade	100.0	0.0	0.0	0.0	100.0		(100.0) Canceled
2019-009 Deep Fryer	15.0	16.8	0.0	16.8	(1.8)		1.8 Completed
2019-010 LuValle Patio Enhancements	75.0	0.0	0.0	0.0	75.0		(75.0) Canceled
2019-011 LuValle Interior Lamination	25.0	0.0	0.0	0.0	25.0		(25.0) Canceled
2019-012 Commissary Kitchen Equipment Upgrades	35.0	0.0	0.0	0.0	35.0	35.0	0.0 Pending
2019-013 Northern Lights Lounge Furniture	10.0	0.0	0.0	0.0	10.0		(10.0) Canceled
2019-014 Café Synapse Cosmetic Improvements	250.0	0.0	0.0	0.0	250.0		(250.0) Canceled
Total Food Services	625.0	36.9	6.2	43.1	581.9	55.0	(526.9)
Technology							
2019-015 Network Infrastructure Upgrade	50.0	31.8	5.3	37.0	13.0		(13.0) In Progress
2019-016 Printer Replacement	10.0	3.8	2.2	6.0	4.0		(4.0) In Progress
2019-017 PC Replacement	60.0	61.6	0.0	61.6	(1.6)		1.6 In Progress
2019-018 Window Upgrade (Servers and Desktops)	195.0	97.6	12.7	110.3	84.7		(84.7) In Progress
2019-019 Marketing Misc. Hardware/Software Upgrades	15.0	14.4	0.0	14.4	0.6		(0.6) Completed
2019-020 Oversize printer replacement	18.0	0.0	0.0	0.0	18.0	18.0	0.0 Pending
2019-021 Video Equipment	6.0	6.0	(0.0)	6.0	0.0		(0.0) Completed
2020-001 Hardware for Photography Computer	0.0	0.0	3.3	3.3	0.5		3.3 In Progress
2020-002 Financial Dashboard	0.0	0.0	15.0	15.0	0.0		15.0 In Progress
Total Technology	354.0	215.0	23.5	238.5	119.3	18.0	(97.5)
Trademarks & Licensing							
2019-022 Office Remodel and Showroom	100.0	1.7	0.0	1.7	98.3		(98.3) In Progress
2019-023 Database/Dashboard	100.0	0.0	0.0	0.0	100.0		(100.0) Canceled
Total Trademarks & Licensing	200.0	1.7	0.0	1.7	198.3	0.0	(198.3)
Others							
2019-024 Fac Misc. and Remodels	75.0	21.1	44.9	66.0	9.0		(9.0) In Progress
2019-025 LVC South Entrance Waterproofing	290.0	0.0	0.0	0.0	290.0	125.0	(165.0) Pending
2019-026 AU Water Regulator Heads	40.0	23.2	(0.0)	23.2	16.8		(16.8) Completed
2019-027 AU/KH HVAC MBC Panel Replace/Upgrade	100.0	0.0	121.9	121.9	(21.9)	117.5	139.4 In Progress
2019-028 Retrofit CSSC Blaze Hoods	5.0	0.0	0.0	0.0	5.0	5.0	0.0 Pending
2019-029 AU A-Level Store Fire Doors	250.0	0.0	0.0	0.0	250.0	250.0	0.0 Pending
2019-030 TH Kitchen Waterproofing	55.0	49.3	(0.0)	49.3	5.7		(5.7) Completed
2019-031 AU/KH Lighting Controls	5.0	0.0	0.0	0.0	5.0	5.0	0.0 Pending
2019-032 Replace HVAC Motors	45.0	0.0	0.0	0.0	45.0	45.0	0.0 Pending
2019-033 Custodial Replacements	10.0	20.0	0.0	20.0	(10.0)		10.0 In Progress
2019-034 SUO Mtg Rm/Venue Equipment	60.0	0.0	0.0	0.0	60.0	60.0	0.0 Pending
2019-035 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0 Pending
2019-036 SUO Lounge Upgrades	40.0	0.0	0.0	0.0	40.0		(40.0) Canceled
2019-037 SUO Coop Dining Acoustical Enhancement	35.0	0.0	0.0	0.0	35.0	35.0	0.0 Pending
2019-038 SUO Information Window and Office Remodel	30.0	0.0	0.0	0.0	30.0	30.0	0.0 Pending
2019-039 KGS Sideroom Renovation	18.5	5.6	0.0	5.6	12.9		(12.9) In Progress
2019-040 KGS Presentation Upgrade	10.5	0.0	0.0	0.0	10.5	10.5	0.0 Pending
2019-041 Stateroom Carpet and In-Ceiling Projection Screen	32.0	0.0	0.0	0.0	32.0	32.0	0.0 Pending
2019-042 Wireless Portable Sound Systems	8.5	0.0	0.0	0.0	8.5	8.5	0.0 Pending
2019-043 Virtual EMS	20.0	0.0	26.5	26.5	(6.5)		6.5 In Progress
2019-044 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0 Pending
2019-045 MCO Equipment - currency counter	30.0	0.0	0.0	0.0	30.0	30.0	0.0 Pending
2019-046 Replace Cameras	40.0	47.8	0.0	47.8	(7.8)		7.8 Completed
2019-047 EDO Office Furniture	3.5	0.0	0.0	0.0	3.5	3.5	0.0 Pending
2019-048 EDO Lighting	8.0	0.0	0.0	0.0	8.0	8.0	0.0 Pending
2019-049 North Campus Student Center Kitchen Roof	0.0	31.7	0.0	31.7	0.0		31.7 Completed
2019-050 Law Conceptual Design	0.0	35.0	0.0	35.0	0.0		35.0 Completed
2019-051 AU Elevator Hoist Rope Replacement	0.0	18.9	23.1	42.0	0.0		42.0 Completed - Awaiting Invoice
2019-052 Kerckhoff Elevator Work	0.0	0.0	16.0	16.0	0.0		16.0 Completed - Awaiting Invoice
2019-053 Customer Feedback Kiosks	0.0	1.1	0.5	1.6	1.9		1.6 Completed - Awaiting Invoice
2019-054 Marketing Office Remodel	0.0	0.0	6.9	6.9	9.1		6.9 In Progress
2019-055 COVID-19	0.0	0.0	0.0	0.0	10.0		0.0 Pending
2019-056 AU Condensate Pump	0.0	0.0	56.8	56.8	(1.8)		56.8 In Progress
Total Others	1,241.0	253.7	296.6	550.3	899.9	795.0	104.3
Total Year Projects	2,580.0	542.8	335.8	878.5	1,914.4	868.0	(833.5)

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

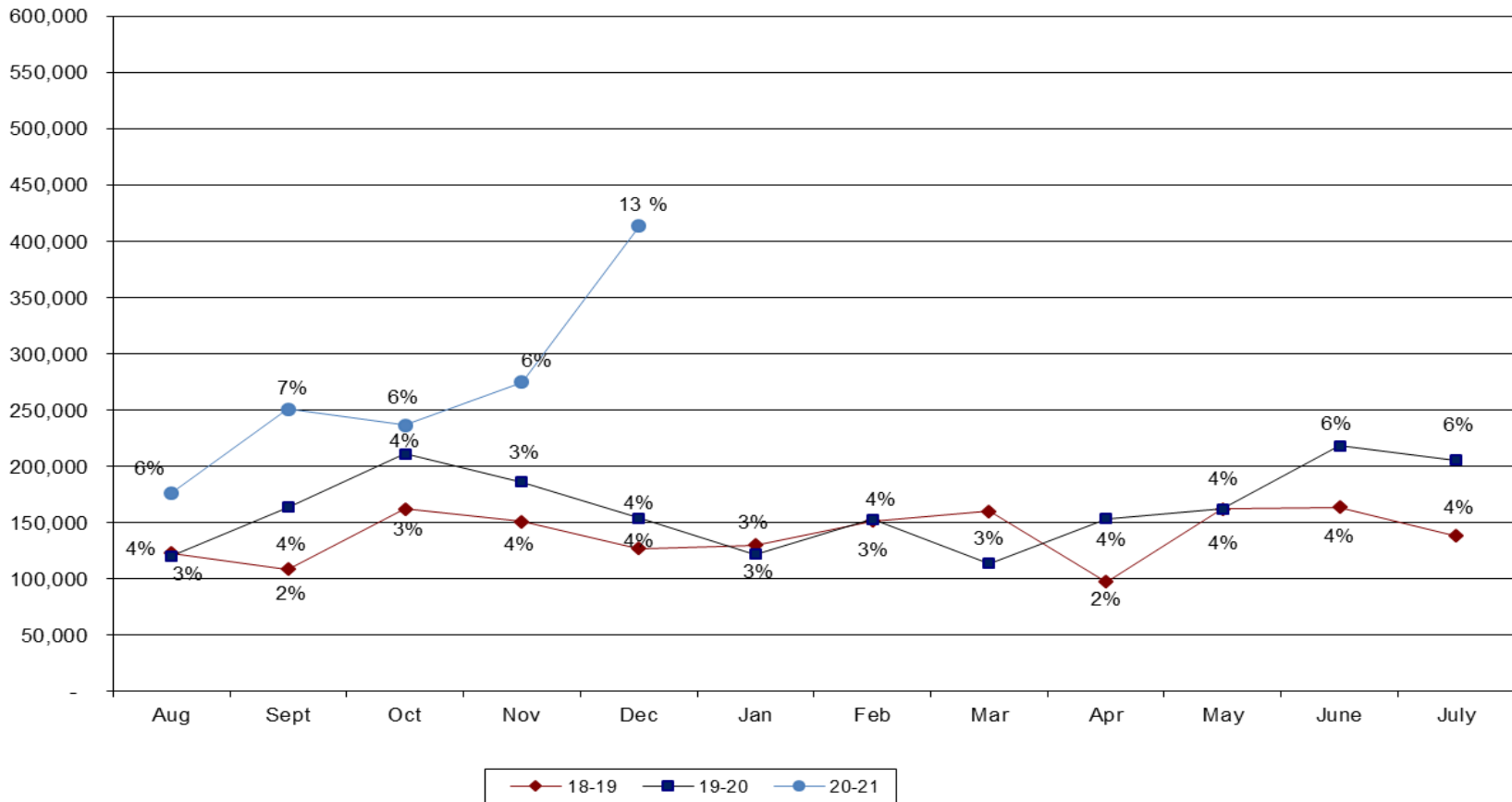
12/26/20	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$725,377	30%	\$262,884	79%	\$34,956	12%	\$3,939	9%	\$2,212	5%	\$1,456	4%	\$1,030,824	32%
ASUCLA PUBLICATIONS		\$137,924	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$137,924	4%
ASUCLA USA/GSA		\$236,270	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$236,270	7%
DUE FROM VENDORS		\$132,649	5%	(\$10,470)	-3%	\$239,253	84%	\$33,916	80%	\$48,664	95%	\$32,443	96%	\$476,455	15%
DENTAL KITS		\$408,284	17%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$408,284	13%
OTHER		801,282	33%	\$79,608	24%	\$12,020	4%	\$4,794	11%	(\$1)	0%	\$92	0%	897,795	28%
TOTAL CURRENT MONTH		\$2,441,786	100%	\$332,022	100%	\$286,229	100%	\$42,649	100%	\$50,875	100%	\$33,991	100%	\$3,187,552	100%
		77%		10%		9%		1%		2%		1%		100%	
11/21/20	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$505,170	18%	\$765,592	65%	\$69,365	63%	\$5,768	8%	\$5,835	8%	(\$2,700)	-23%	\$1,349,030	32%
ASUCLA PUBLICATIONS		\$159,873	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$159,873	4%
ASUCLA USA/GSA		\$253,353	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$253,353	6%
DUE FROM VENDORS		\$470,915	17%	\$275,151	24%	\$24,511	22%	\$64,786	92%	\$21,268	25%	\$14,179	122%	\$870,810	21%
DENTAL KITS		\$480,001	17%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$480,001	11%
OTHER		\$921,182	33%	\$128,791	11%	\$16,433	15%	\$39	0%	\$55,128	67%	\$90	1%	\$1,121,663	26%
TOTAL CURRENT MONTH		\$2,790,494	100%	\$1,169,534	100%	\$110,309	100%	\$70,593	100%	\$82,231	100%	\$11,569	100%	\$4,234,730	100%
		66%		28%		2%		2%		2%		0%		100%	
10/24/20	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$836,028	25%	\$392,202	86%	\$43,597	86%	\$5,845	5%	\$1,276	5%	\$154	0%	\$1,279,102	31%
ASUCLA PUBLICATIONS		\$95,247	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,247	2%
ASUCLA USA/GSA		\$129,091	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$129,091	3%
DUE FROM VENDORS		\$428,018	12%	\$26,274	6%	\$49	0%	\$60,245	50%	\$25,929	94%	\$17,286	46%	\$557,801	13%
DENTAL KITS		\$602,864	17%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$602,864	15%
OTHER		\$1,361,145	39%	\$37,968	8%	\$6,975	14%	\$55,120	45%	\$216	1%	\$19,833	54%	\$1,481,257	36%
TOTAL CURRENT MONTH		\$3,452,393	100%	\$456,444	100%	\$50,621	100%	\$121,210	100%	\$27,421	100%	\$37,273	100%	\$4,145,362	100%
		83%		11%		1%		3%		1%		1%		100%	

Total Accounts Receivable Balances

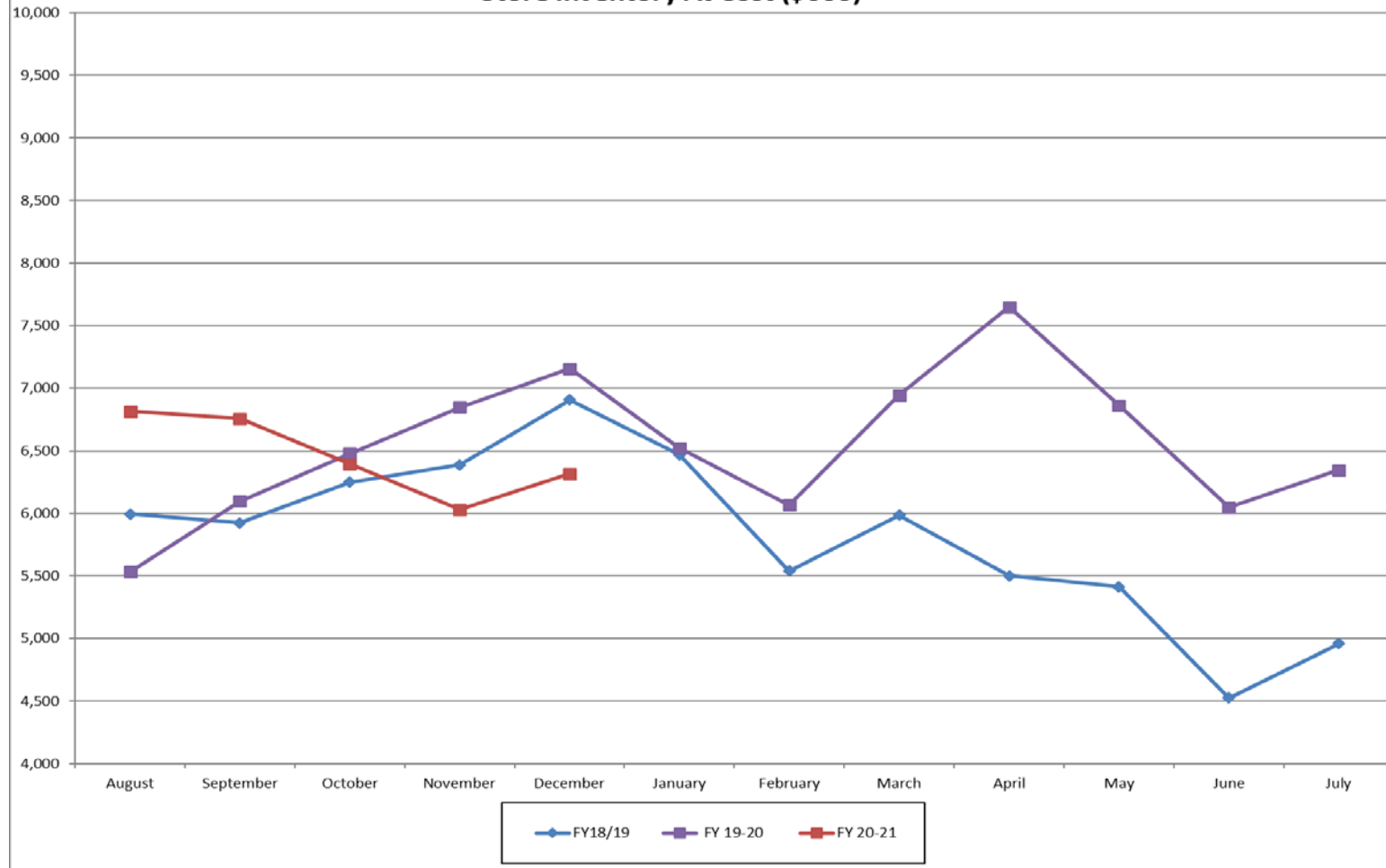
12 Month History
Aug 18 to Dec 20

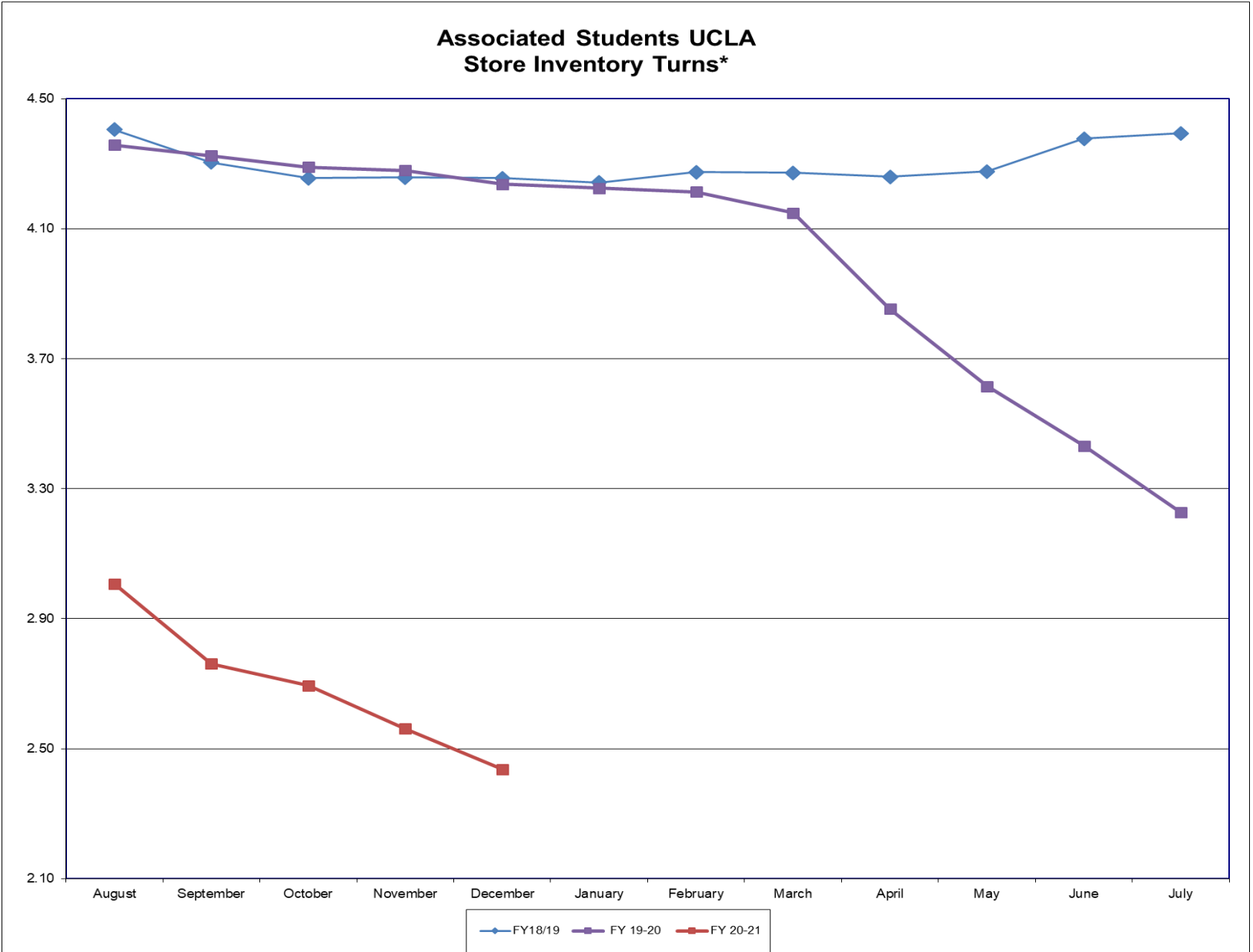


Percentages represent delinquency to outstandings



Associated Students UCLA Store Inventory At Cost (\$000)





*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

DEC. 05(11/22/20-12/26/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 5 MO(07/26/20-12/26/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
867,549	1,559,190	<691,641>	6,086,231	8,250,328	<2,164,097>	1,419,806	7,741,771
189,863	1,145,614	<955,751>	577,693	6,706,166	<6,128,473>	1,113,521	6,261,045
13,397	123,320	<109,923>	70,126	554,049	<483,923>	113,566	580,765
24,319	128,400	<104,081>	230,442	883,950	<653,508>	112,004	804,888
466,534	296,000	170,534	1,269,590	829,000	440,590	268,106	688,787
188,376	337,375	<148,999>	2,749,246	2,801,500	<52,254>	341,746	2,928,935
1,750,039	3,589,899	<1,839,860>	10,983,329	20,024,993	<9,041,664>	3,368,749	19,006,192
1,356,049	2,517,848	1,161,799	8,899,977	13,840,812	4,940,835	2,439,876	13,287,463
1,373	3,680	2,307	11,231	23,830	12,599	3,198	21,820
862	5,960	5,098	2,543	34,360	31,817	5,521	31,630
63	570	507	315	2,540	2,225	524	2,675
98	750	652	1,257	4,870	3,613	558	4,158
1,015	1,230	215	9,018	9,900	882	1,208	10,152
3,412	12,190	8,778	24,364	75,500	51,136	11,009	70,435
1,359,461	2,530,038	1,170,577	8,924,340	13,916,312	4,991,972	2,450,884	13,357,898
77.5	70.1	<7.4>	81.0	69.1	<11.9>	72.4	69.9
390,579	1,059,861	<669,282>	2,058,988	6,108,681	<4,049,693>	917,865	5,648,294
22.5	29.9	<7.4>	19.0	30.9	<11.9>	27.6	30.1
0.2	0.3	0.2	0.2	0.4	0.2	0.3	0.4
22.3	29.5	<7.2>	18.8	30.5	<11.8>	27.3	29.7
3.1	11.0	<7.9>	10.8	15.5	<4.7>	7.2	14.6
47.4	48.6	<1.2>	44.8	48.9	<4.1>	47.6	49.0
33.2	40.9	<7.8>	34.1	41.6	<7.5>	41.0	41.3
15.5	35.7	<20.2>	12.5	33.2	<20.7>	27.2	31.7
50.1	51.2	<1.0>	50.2	51.1	<0.9>	49.2	50.6
17.0	25.0	<8.0>	16.5	21.5	<5.0>	22.5	20.9
108,157	134,651	<26,494>	542,361	734,776	<192,415>	117,249	612,643
498,736	1,194,512	<695,776>	2,601,350	6,843,457	<4,242,107>	1,035,113	6,260,937
254,589	268,093	13,504	1,272,743	1,336,121	63,378	263,739	1,306,438
232	0	<232>	232	0	<232>	350	10,834
102,761	215,442	112,681	480,649	1,192,319	711,670	205,010	1,177,540
357,582	483,535	125,953	1,753,624	2,528,440	774,816	469,100	2,494,813
20.4	13.5	<7.0>	16.0	12.6	<3.3>	13.9	13.1
127,028	134,708	7,680	619,927	673,391	53,464	132,422	626,793
13,777	12,545	<1,232>	53,465	45,824	<7,641>	13,896	60,485
7,658	9,409	1,751	38,884	47,045	8,161	17,404	70,632
12	15	3	79	71	<8>	23	97
0	950	950	<1,009>	7,500	8,509	692	16,293
299	300	1	1,531	1,500	<31>	897	2,093
411	3,940	3,529	10,540	30,780	20,240	3,643	33,811
57,716	44,529	<13,187>	222,444	137,969	<84,475>	47,899	118,504
286	1,000	714	2,188	5,000	2,812	600	4,179
0	0	0	0	0	0	0	395
13,558	21,790	8,232	54,095	153,264	99,169	20,962	142,964
0	<1,200>	<1,200>	<6,275>	<9,300>	<3,025>	<1,000>	<10,436>
1	2,015	2,014	214,945	285,075	70,130	10,379	269,871
0	0	0	0	0	0	0	104
3,472	4,830	1,358	14,500	18,550	4,050	4,616	23,264
29,541	56,345	26,804	167,244	367,745	200,501	53,066	347,865
<280>	0	280	644	0	<644>	950	3,212
197	0	<197>	2,250	0	<2,250>	5,577	6,623
0	300	300	0	2,600	2,600	1,856	3,089
300	300	0	394	300	<94>	300	300
15,113	10,765	<4,348>	80,188	53,425	<26,763>	14,376	64,526
2,513	3,340	827	2,377	3,340	963	1,446	1,814
2,960	1,650	<1,310>	5,673	9,100	3,427	2,586	7,018
0	9,905	9,905	630	59,530	58,900	9,905	60,221
215	0	<215>	215	0	<215>	0	0
3,110	0	<3,110>	51,396	0	<51,396>	0	0
0	2	2	0	9	9	0	0
4,216	20,818	16,602	8,522	89,304	80,782	14,390	55,985
282,102	338,256	56,154	1,544,845	1,982,022	437,177	356,885	1,909,702
639,684	821,791	182,107	3,298,469	4,510,462	1,211,993	825,985	4,404,514
<140,948>	372,721	<513,669>	<697,119>	2,332,995	<3,030,114>	209,129	1,856,423
46,753	40,404	<6,349>	205,804	221,804	16,000	35,688	199,653
182,170	163,557	<18,613>	893,686	798,143	<95,543>	162,530	784,569
92,682	79,917	<12,765>	556,630	383,804	<172,826>	84,005	380,590
64,188	44,662	<19,526>	283,064	217,478	<65,586>	49,856	239,740
129,435	119,520	<9,915>	683,574	587,821	<95,753>	122,269	625,069
69,888	98,895	29,007	439,120	488,193	49,073	87,178	455,894
9,197	20,453	11,256	50,364	124,499	74,135	16,455	109,853
53,425	62,929	9,504	266,937	314,645	47,708	58,897	294,468
647,737	630,337	<17,400>	3,379,179	3,136,387	<242,792>	616,878	3,089,835
<788,685>	<257,616>	<531,069>	<4,076,298>	<803,392>	<3,272,906>	<407,749>	<1,233,412>

UCLA RESTAURANTS
INCOME STATEMENT

DEC. 05(11/22/20-12/26/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 5 MO(07/26/20-12/26/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
0	124,507	<124,507>	0	899,096	<899,096>	127,502	901,126
0	202,914	<202,914>	0	1,319,698	<1,319,698>	166,265	1,077,777
30,550	138,637	<108,087>	119,871	826,596	<706,725>	125,319	771,126
0	204,109	<204,109>	0	1,232,944	<1,232,944>	187,588	1,084,455
5,632	214,931	<209,299>	20,220	1,371,455	<1,351,235>	175,651	1,146,806
10,285	221,600	<211,315>	44,477	1,030,511	<986,034>	137,679	918,795
46,467	1,106,698	<1,060,231>	184,568	6,680,300	<6,495,732>	920,005	5,900,084
24,857	387,191	362,334	49,884	2,296,763	2,246,879	334,188	2,066,695
53.5	35.0	<18.5>	27.0	34.4	7.4	36.3	35.0
21,610	719,507	<697,897>	134,685	4,383,537	<4,248,852>	585,817	3,833,389
46.5	65.0	<18.5>	73.0	65.6	7.4	63.7	65.0
0.0	66.4	<66.4>	0.0	65.9	<65.9>	62.7	63.9
0.0	64.5	<64.5>	0.0	65.0	<65.0>	64.4	64.7
65.7	68.0	<2.4>	67.7	67.1	0.6	67.2	67.6
0.0	64.3	<64.3>	0.0	67.3	<67.3>	61.2	65.7
6.0	65.4	<59.4>	24.0	64.6	<40.6>	64.5	64.2
40.5	63.6	<23.1>	68.5	64.8	3.7	63.3	64.4
33,451	165,266	<131,815>	175,834	1,021,705	<845,871>	146,323	944,624
55,062	884,773	<829,711>	310,518	5,405,242	<5,094,724>	732,141	4,778,013
309,304	338,614	29,310	1,432,874	1,608,172	175,298	326,149	1,573,829
0	2,304	2,304	147	13,824	13,677	1,570	10,244
18,681	313,320	294,639	72,991	1,688,574	1,615,583	281,520	1,646,576
<710>	<31,216>	<30,506>	<3,954>	<190,654>	<186,700>	<30,714>	<188,653>
327,275	623,022	295,747	1,502,059	3,119,916	1,617,857	578,526	3,041,995
704.3	56.3	<648.0>	813.8	46.7	<767.1>	62.9	51.6
118,658	187,310	68,652	825,533	866,348	40,815	158,958	826,384
456	1,345	889	2,568	9,220	6,652	1,196	9,975
2,753	3,785	1,032	13,247	18,775	5,528	6,111	25,943
0	1,000	1,000	0	4,000	4,000	0	0
0	3,000	3,000	0	16,000	16,000	2,420	12,786
4,050	50,372	46,322	12,492	301,143	288,651	44,949	276,260
8.7	4.6	<4.2>	6.8	4.5	<2.3>	4.9	4.7
922	5,817	4,895	5,352	31,033	25,681	7,377	36,691
<6,385>	<15,000>	<8,615>	<31,821>	<75,000>	<43,179>	<19,255>	<60,359>
324	3,875	3,551	5,530	18,675	13,145	3,298	24,279
763	5,135	4,372	4,839	32,648	27,809	4,562	26,934
312	1,059	747	760	9,661	8,901	1,834	18,668
561	4,770	4,209	4,730	30,722	25,992	3,622	25,679
0	500	500	0	2,500	2,500	0	0
0	0	0	0	0	<0>	25	126
3,219	8,430	5,211	18,316	41,023	22,707	11,229	58,438
3,148	29,541	26,393	14,949	214,553	199,604	27,747	191,724
72	1,767	1,695	267	11,236	10,969	1,625	10,396
89	940	851	220	5,304	5,084	602	1,933
0	0	0	0	0	0	58	88
0	500	500	0	500	500	748	1,016
0	0	0	0	0	0	0	2,205
383	410	27	1,414	2,050	636	2,037	3,357
0	0	0	640	0	<640>	0	640
0	2,200	2,200	0	2,200	2,200	862	2,043
550	41,473	40,923	2,180	133,573	131,393	19,685	98,959
1,093	0	<1,093>	6,084	0	<6,084>	0	0
130,970	338,229	207,259	887,301	1,676,164	788,863	279,694	1,594,163
458,244	961,251	503,007	2,389,359	4,796,080	2,406,721	858,219	4,636,158
<403,182>	<76,478>	<326,704>	<2,078,841>	609,162	<2,688,003>	<126,079>	141,855
42,790	52,059	9,269	177,930	271,947	94,017	44,013	243,149
7,835	55,853	48,018	32,384	312,480	280,096	49,717	288,456
3,986	27,292	23,306	19,814	149,505	129,691	25,696	141,356
2,761	15,252	12,491	10,122	83,926	73,804	15,250	88,278
5,567	40,817	35,250	24,379	226,796	202,417	37,401	230,576
61,540	87,096	25,556	386,669	429,946	43,278	76,765	401,439
8,099	18,012	9,913	44,349	109,646	65,297	14,489	96,732
55,214	74,027	18,813	276,134	370,135	94,001	74,268	369,914
187,791	370,408	182,617	971,780	1,954,381	982,601	337,598	1,859,900
<590,974>	<446,886>	<144,088>	<3,050,621>	<1,345,219>	<1,705,402>	<463,677>	<1,718,045>
7,851	246,913	<239,062>	36,609	1,498,193	<1,461,584>	209,813	1,312,650
2,337	80,509	<78,172>	13,584	506,613	<493,029>	73,122	466,892
5,514	166,404	<160,890>	23,025	991,580	<968,555>	136,691	845,758
7.06	7.19	<0.13>	6.90	7.20	<0.30>	7.08	7.14
8.23	9.61	<1.38>	8.29	9.56	<1.27>	9.63	9.65
6.56	6.01	0.55	6.09	6.00	0.09	5.79	5.82
8,606	28,312	19,706	36,684	145,392	108,709	24,358	136,267
5.40	39.09	<33.69>	5.03	46.22	<41.19>	36.00	41.41

LICENSING & SERVICES
INCOME STATEMENT

DEC. 05(11/22/20-12/26/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 5 MO(07/26/20-12/26/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
154	8,250	<8,096>	4,759	71,750	<66,991>	10,372	70,654
2,495	0	2,495	19,933	0	19,933	0	0
2,649	8,250	<5,601>	24,691	71,750	<47,059>	10,372	70,654
61	165	104	61	1,435	1,374	189	1,442
2,587	8,085	<5,498>	24,630	70,315	<45,685>	10,183	69,212
97.7	98.0	<0.3>	99.8	98.0	1.8	98.2	98.0
60.1	98.0	<37.9>	98.7	98.0	0.7	98.2	98.0
141,196	244,397	<103,201>	995,783	1,508,612	<512,829>	184,995	1,372,385
109,450	133,785	<24,335>	564,385	644,287	<79,902>	128,079	604,567
18,011	17,625	386	90,056	88,125	1,931	17,625	88,125
268,658	395,807	<127,149>	1,650,224	2,241,024	<590,800>	330,698	2,065,077
271,245	403,892	<132,647>	1,674,854	2,311,339	<636,485>	340,881	2,134,289
46,362	49,914	3,552	238,747	249,570	10,823	46,500	239,624
0	730	730	0	3,275	3,275	823	3,035
46,362	50,644	4,282	238,747	252,845	14,098	47,323	242,659
1,750.3	613.9	<1,136.4>	966.9	352.4	<614.5>	456.3	343.4
23,603	23,794	191	121,906	118,970	<2,936>	23,473	122,505
42	314	272	391	1,570	1,179	207	730
469	475	6	2,189	2,175	<14>	988	4,922
0	220	220	0	1,100	1,100	<1>	1,127
0	75	75	8,091	30,875	22,784	1,255	36,910
553	0	<553>	675	0	<675>	0	0
1,334	3,600	2,266	6,670	13,000	6,330	0	9,001
146	1,525	1,379	2,711	7,625	4,914	8,354	41,026
0	0	0	0	0	0	0	384
8,910	2,417	<6,493>	18,560	18,085	<475>	2,580	4,743
1,500	400	<1,100>	13,500	2,000	<11,500>	0	0
6,800	2,550	<4,250>	23,192	12,682	<10,510>	0	0
1,750	4,475	2,725	69,814	112,375	42,561	0	97,609
11,435	22,606	11,171	70,675	121,194	50,519	17,431	103,256
40,073	81,199	41,126	251,627	444,415	192,788	62,610	381,379
96,616	143,650	47,034	590,001	886,066	296,066	116,898	803,591
142,977	194,294	51,317	828,748	1,138,911	310,163	164,221	1,046,249
128,268	209,598	<81,330>	846,106	1,172,428	<326,322>	176,659	1,088,040
6,062	4,231	<1,831>	28,164	22,270	<5,894>	3,600	19,441
25,588	16,271	<9,317>	146,423	86,446	<59,977>	15,364	86,547
13,532	8,669	<4,863>	94,762	45,144	<49,618>	8,219	43,748
9,372	4,845	<4,527>	47,307	25,220	<22,087>	4,878	27,310
18,898	12,966	<5,932>	113,688	68,571	<45,117>	11,963	71,377
31,524	44,535	13,011	198,070	219,840	21,770	39,323	205,636
4,149	9,221	5,072	22,717	56,135	33,418	7,422	49,551
2,615	4,268	1,653	13,069	21,340	8,271	3,177	15,887
111,739	105,006	<6,733>	664,200	544,966	<119,234>	93,946	519,497
16,529	104,592	<88,063>	181,906	627,462	<445,556>	82,713	568,543

**UCLA STUDENT UNION
INCOME STATEMENT**

DEC. 05(11/22/20-12/26/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 5 MO(07/26/20-12/26/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
15,726	41,342	<25,616>	45,970	332,755	<286,785>	22,750	272,295
2,496	51,302	<48,806>	4,408	171,798	<167,390>	44,354	153,159
0	0	0	125,000	0	125,000	0	0
18,222	92,644	<74,422>	175,377	504,553	<329,176>	67,104	425,454
2,262	50,173	47,911	3,642	168,018	164,376	43,656	151,223
1,829	12,185	10,356	15,202	74,638	59,436	352	59,321
4,090	62,358	58,268	18,844	242,656	223,812	44,008	210,544
22.5	67.3	44.9	10.7	48.1	37.4	65.6	49.5
14,132	30,286	<16,154>	156,533	261,897	<105,364>	23,096	214,910
77.6	32.7	44.9	89.3	51.9	37.4	34.4	50.5
88.4	70.5	17.8	66.9	77.6	<10.6>	98.5	78.2
9.4	2.2	7.2	17.4	2.2	15.2	1.6	1.3
250	250	0	1,175	16,200	<15,025>	225	4,385
0	6,082	<6,082>	0	61,972	<61,972>	10,896	70,744
405	9,516	<9,111>	648	32,218	<31,570>	8,306	28,600
655	15,848	<15,193>	1,823	110,390	<108,567>	19,427	103,729
14,787	46,134	<31,347>	158,357	372,287	<213,930>	42,523	318,639
35,186	34,841	<345>	176,379	174,204	<2,175>	34,872	171,478
0	0	0	0	0	0	3,125	10,000
3,841	21,875	18,034	50,606	117,105	66,499	19,116	121,237
39,027	56,716	17,689	226,985	291,309	64,324	57,113	302,715
214.2	61.2	<153.0>	129.4	57.7	<71.7>	85.1	71.2
67.9	28.0	<40.0>	126.5	18.1	<108.4>	67.3	27.0
16,779	17,402	623	88,052	87,125	<927>	12,938	78,174
225	3,382	3,157	2,656	6,728	4,072	3,487	6,459
3,427	2,979	<448>	11,240	14,885	3,645	4,311	18,256
2,926	0	<2,926>	3,226	1,180	<2,046>	0	0
0	3,254	3,254	0	3,254	3,254	3,411	3,411
0	0	0	0	464	464	0	383
50	0	<50>	391	4,900	4,509	7	4,983
708	309	<399>	9,820	31,188	21,368	456	29,708
0	4,805	4,805	122	46,130	46,008	3,017	52,456
0	0	0	0	780	780	12	79
0	0	0	0	300	300	0	0
487	70	<417>	2,006	2,104	98	431	1,887
160	250	90	763	1,250	487	292	1,478
1,640	1,865	225	10,359	19,833	9,474	1,078	13,473
142	1,206	1,064	799	4,037	3,238	991	4,141
0	50	50	0	250	250	<180>	<273>
0	2,890	2,890	0	2,890	2,890	0	0
168	0	<168>	2,025	0	<2,025>	0	0
6,083	15,417	9,334	52,417	77,085	24,668	15,417	77,083
19	4,750	4,731	1,196	44,750	43,554	<3,438>	37,087
32,814	58,629	25,815	185,071	349,133	164,062	42,230	328,785
71,842	115,345	43,503	412,057	640,442	228,385	99,342	631,501
<57,055>	<69,211>	12,156	<253,700>	<268,155>	14,455	<56,820>	<312,862>
5,103	4,739	<364>	26,728	25,569	<1,159>	4,346	24,153
1,780	4,369	2,589	19,014	23,192	4,178	3,898	21,450
942	2,327	1,385	12,330	12,073	<257>	2,085	10,743
652	1,300	648	5,923	6,760	837	1,238	6,694
1,315	3,481	2,166	14,933	18,317	3,384	3,035	17,633
38,229	54,061	15,832	240,201	266,872	26,671	47,687	249,376
5,031	11,180	6,149	27,550	68,062	40,512	9,001	60,090
23,128	19,450	<3,678>	115,642	97,250	<18,392>	23,744	118,721
76,180	100,907	24,727	462,319	518,095	55,776	95,034	508,861
<133,235>	<170,118>	36,883	<716,019>	<786,250>	70,231	<151,853>	<821,723>

FACILITIES
EXPENSE STATEMENT

DEC. 05(11/22/20-12/26/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 5 MO(07/26/20-12/26/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
124,474	146,674	22,200	675,286	703,707	28,421	137,136	689,854
3,942	7,181	3,239	23,327	32,426	9,099	6,452	32,297
939	970	31	8,667	5,334	<3,333>	443	2,228
0	<150>	<150>	0	<900>	<900>	<543>	<5,673>
<13,370>	<11,949>	1,421	<58,345>	<58,011>	334	<11,476>	<58,416>
0	<2,500>	<2,500>	0	<12,500>	<12,500>	<3,604>	<14,214>
115,986	140,226	24,240	648,936	670,056	21,120	128,408	646,075
63,587	88,699	25,112	407,882	421,145	13,263	72,217	413,740
176	80	<96>	523	588	65	444	1,840
839	731	<108>	4,429	3,584	<845>	1,205	5,948
0	0	0	200	900	700	873	3,982
261	4,802	4,541	6,442	23,645	17,203	5,452	23,003
1.4	5.2	3.8	3.7	4.7	1.0	8.1	5.4
<0>	4,246	4,246	6,512	28,170	21,658	6,687	26,689
520	1,245	725	10,470	8,402	<2,068>	3,834	11,701
136	422	286	1,849	2,768	919	452	2,128
6,461	31,120	24,659	103,528	162,161	58,633	18,067	146,197
7,113	4,650	<2,463>	23,125	23,250	125	7,047	22,167
0	400	400	952	1,700	748	328	1,656
129	1,700	1,571	1,263	8,500	7,237	1,610	2,347
0	300	300	5,581	1,500	<4,081>	641	6,693
4,432	3,075	<1,357>	14,178	20,125	5,947	3,435	19,115
3,256	9,114	5,858	15,156	55,414	40,258	8,104	48,171
4,034	2,924	<1,110>	23,943	16,566	<7,377>	3,151	21,907
778	1,275	497	3,323	6,375	3,052	3,401	5,565
0	0	0	0	0	0	3,600	6,600
4,941	0	<4,941>	73,701	0	<73,701>	0	0
96,663	154,783	58,120	703,057	784,793	81,736	140,548	769,448
212,649	295,009	82,360	1,351,993	1,454,849	102,856	268,955	1,415,523
24,806	34,167	9,361	124,021	170,835	46,814	24,168	114,496
24,806	34,167	9,361	124,021	170,835	46,814	24,168	114,496
237,455	329,176	91,721	1,476,013	1,625,684	149,671	293,123	1,530,019
<201,180>	<284,587>	<83,407>	<1,264,059>	<1,404,851>	<140,792>	<250,953>	<1,312,345>
<8,949>	<8,949>	0	<44,745>	<44,745>	0	<8,949>	<44,745>
<3,498>	<3,498>	0	<17,490>	<17,490>	0	<3,498>	<17,490>
<7,110>	<8,937>	<1,827>	<44,676>	<44,048>	628	<8,869>	<46,382>
<16,718>	<23,205>	<6,487>	<105,044>	<114,550>	<9,506>	<20,854>	<109,056>
<237,455>	<329,176>	<91,721>	<1,476,013>	<1,625,684>	<149,671>	<293,123>	<1,530,019>
<0>	0	0	<0>	0	0	0	<0>

UTILITIES
EXPENSE STATEMENT

DEC. 05(11/22/20-12/26/20)			FISCAL YEAR 20-21			FISCAL YEAR 19-20	
CURRENT MONTH			YTD 5 MO(07/26/20-12/26/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,860	11,788	8,928	38,904	101,040	62,136	1,530	71,702
24,837	42,367	17,530	116,654	232,409	115,755	41,189	231,578
1,412	6,088	4,676	5,813	37,979	32,166	6,838	36,023
3,858	4,946	1,088	16,981	22,770	5,789	4,975	18,794
67	2,425	2,358	910	15,367	14,457	1,867	12,694
0	1,551	1,551	0	7,755	7,755	0	0
33,034	69,165	36,131	179,262	417,320	238,058	56,399	370,791
33,034	69,165	36,131	179,262	417,320	238,058	56,399	370,791
<26,476>	<58,866>	<32,390>	<144,980>	<358,343>	<213,363>	<47,367>	<316,226>
<2,460>	<2,460>	0	<12,300>	<12,300>	0	<2,460>	<12,300>
<962>	<962>	0	<4,810>	<4,810>	0	<962>	<4,810>
<936>	<2,079>	<1,143>	<5,124>	<12,658>	<7,534>	<1,674>	<11,176>
<2,200>	<4,798>	<2,598>	<12,048>	<29,209>	<17,161>	<3,936>	<26,279>
<33,034>	<69,165>	<36,131>	<179,262>	<417,320>	<238,058>	<56,399>	<370,791>
0	0	0	<0>	0	0	0	0