

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES  
February (01/26/20 - 02/22/20)**

**Prepared  
March 09, 2020**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - FEBRUARY 2020 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

FEBRUARY (01/26/20 - 02/22/20)										FY 18-19	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
2,713		2,844		(131)	(4.6%)	(280)	(9.4%)	2,993			
1,757		1,947		(190)	(9.8%)	127	7.8%	1,630			
425		473		(48)	(10.1%)	72	20.4%	353			
133		150		(17)	(11.3%)	14	11.8%	119			
<b>5,028</b>		<b>5,414</b>		<b>(386)</b>	<b>(7.1%)</b>	<b>(67)</b>	<b>(1.3%)</b>	<b>5,095</b>			
991	36.5%	1,062	37.3%	(71)	(0.8)	(44)	1.9	1,035	34.6%		
1,244	70.8%	1,378	70.8%	(134)	0.0	89	(0.1)	1,155	70.9%		
425	100.0%	472	99.8%	(47)	0.2	72	0.0	353	100.0%		
89	66.9%	92	61.3%	(3)	5.6	8	(1.2)	81	68.1%		
<b>2,749</b>	<b>54.7%</b>	<b>3,004</b>	<b>55.5%</b>	<b>(255)</b>	<b>(0.8)</b>	<b>125</b>	<b>3.2</b>	<b>2,624</b>	<b>51.5%</b>		
615	22.7%	615	21.6%	0	(1.1)	(21)	(2.9)	594	19.8%		
832	47.4%	815	41.9%	(17)	(5.5)	(52)	0.5	780	47.9%		
71	16.7%	74	15.6%	3	(1.1)	(4)	2.3	67	19.0%		
79	59.4%	77	51.3%	(2)	(8.1)	(6)	1.9	73	61.3%		
<b>1,597</b>	<b>31.8%</b>	<b>1,581</b>	<b>29.2%</b>	<b>(16)</b>	<b>(2.6)</b>	<b>(83)</b>	<b>(2.1)</b>	<b>1,514</b>	<b>29.7%</b>		
74	2.7%	72	2.5%	(2)	(0.2)	(8)	(0.5)	66	2.2%		
197	11.2%	208	10.7%	11	(0.5)	(9)	0.3	188	11.5%		
126	29.6%	137	29.0%	11	(0.6)	(49)	(7.8)	77	21.8%		
89	66.9%	79	52.7%	(10)	(14.2)	(3)	5.4	86	72.3%		
<b>486</b>	<b>9.7%</b>	<b>496</b>	<b>9.2%</b>	<b>10</b>	<b>(0.5)</b>	<b>(69)</b>	<b>(1.5)</b>	<b>417</b>	<b>8.2%</b>		
302	11.1%	375	13.2%	(73)	(2.1)	(74)	(1.5)	376	12.6%		
216	12.3%	354	18.2%	(138)	(5.9)	29	0.8	187	11.5%		
227	53.4%	261	55.2%	(34)	(1.8)	17	(6.1)	210	59.5%		
(79)	(59.4%)	(63)	(42.0%)	(16)	(17.4)	(1)	6.1	(78)	(65.5%)		
<b>666</b>	<b>13.2%</b>	<b>927</b>	<b>17.1%</b>	<b>(261)</b>	<b>(3.9)</b>	<b>(29)</b>	<b>(0.4)</b>	<b>695</b>	<b>13.6%</b>		
644	12.8%	648	12.0%	4	(0.8)	(41)	(1.0)	603	11.8%		
251	5.0%	254	4.7%	3	(0.3)	(5)	(0.2)	246	4.8%		
74	1.5%	67	1.2%	(7)	(0.3)	4	0.0	78	1.5%		
182	3.6%	223	4.1%	41	0.5	17	0.3	199	3.9%		
<b>1,151</b>	<b>22.9%</b>	<b>1,192</b>	<b>22.0%</b>	<b>41</b>	<b>(0.9)</b>	<b>(25)</b>	<b>(0.8)</b>	<b>1,126</b>	<b>22.1%</b>		
<b>(485)</b>	<b>(9.6%)</b>	<b>(265)</b>	<b>(4.9%)</b>	<b>(220)</b>	<b>(4.7)</b>	<b>(54)</b>	<b>(1.1)</b>	<b>(431)</b>	<b>(8.5%)</b>		
3	0.1%	2	0.0%	1	0.1	(17)	(0.3)	20	0.4%		
16	0.3%	21	0.4%	(5)	(0.1)	(17)	(0.3)	33	0.6%		
(26)	(0.5%)	(26)	(0.5%)	0	0.0	3	0.1	(29)	(0.6%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%		
248	4.9%	248	4.6%	0	0.3	4	0.1	244	4.8%		
<b>241</b>	<b>4.8%</b>	<b>243</b>	<b>4.5%</b>	<b>(2)</b>	<b>0.3</b>	<b>(27)</b>	<b>(0.5)</b>	<b>268</b>	<b>5.3%</b>		
<b>(244)</b>	<b>(4.9%)</b>	<b>(22)</b>	<b>(0.4%)</b>	<b>(222)</b>	<b>(4.5)</b>	<b>(81)</b>	<b>(1.7)</b>	<b>(163)</b>	<b>(3.2%)</b>		

FISCAL YEAR 2019-2020										FY 18-19	
YTD 7 MONTHS (07/28/19 - 02/22/20)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
25,580		27,323		(1,743)	(6.4%)	(1,088)	(4.1%)	26,668			
9,809		11,062		(1,253)	(11.3%)	139	1.4%	9,670			
3,069		3,337		(268)	(8.0%)	(16)	(0.5%)	3,085			
750		849		(99)	(11.7%)	(64)	(7.9%)	814			
<b>39,208</b>		<b>42,571</b>		<b>(3,363)</b>	<b>(7.9%)</b>	<b>(1,029)</b>	<b>(2.6%)</b>	<b>40,237</b>			
8,324	32.5%	9,114	33.4%	(790)	(0.9)	(367)	(0.1)	8,691	32.6%		
6,873	70.1%	7,775	70.3%	(902)	(0.2)	16	(0.8)	6,857	70.9%		
3,068	100.0%	3,335	99.9%	(267)	0.1	(15)	0.1	3,083	99.9%		
462	61.6%	511	60.2%	(49)	1.4	(24)	1.9	486	59.7%		
<b>18,727</b>	<b>47.8%</b>	<b>20,735</b>	<b>48.7%</b>	<b>(2,008)</b>	<b>(0.9)</b>	<b>(390)</b>	<b>0.3</b>	<b>19,117</b>	<b>47.5%</b>		
4,284	16.7%	4,411	16.1%	127	(0.6)	(111)	(1.1)	4,173	15.6%		
5,389	54.9%	5,552	50.2%	163	(4.7)	(283)	(2.1)	5,106	52.8%		
501	16.3%	521	15.6%	20	(0.7)	(9)	(0.4)	492	15.9%		
527	70.3%	529	62.3%	2	(8.0)	(30)	(9.2)	497	61.1%		
<b>10,701</b>	<b>27.3%</b>	<b>11,013</b>	<b>25.9%</b>	<b>312</b>	<b>(1.4)</b>	<b>(433)</b>	<b>(1.8)</b>	<b>10,268</b>	<b>25.5%</b>		
1,522	5.9%	1,529	5.6%	7	(0.3)	(31)	(0.3)	1,491	5.6%		
1,120	11.4%	1,195	10.8%	75	(0.6)	(41)	(0.2)	1,079	11.2%		
948	30.9%	1,078	32.3%	130	1.4	(1)	(0.2)	947	30.7%		
386	51.5%	384	45.2%	(2)	(6.3)	(28)	(7.5)	358	44.0%		
<b>3,976</b>	<b>10.1%</b>	<b>4,186</b>	<b>9.8%</b>	<b>210</b>	<b>(0.3)</b>	<b>(101)</b>	<b>(0.5)</b>	<b>3,875</b>	<b>9.6%</b>		
2,518	9.8%	3,174	11.6%	(656)	(1.8)	(509)	(1.6)	3,027	11.4%		
364	3.7%	1,028	9.3%	(664)	(5.6)	(309)	(3.3)	673	7.0%		
1,618	52.7%	1,736	52.0%	(118)	0.7	(25)	(0.6)	1,643	53.3%		
(451)	(60.1%)	(402)	(47.3%)	(49)	(12.8)	(83)	(14.9)	(368)	(45.2%)		
<b>4,049</b>	<b>10.3%</b>	<b>5,536</b>	<b>13.0%</b>	<b>(1,487)</b>	<b>(2.7)</b>	<b>(926)</b>	<b>(2.1)</b>	<b>4,975</b>	<b>12.4%</b>		
4,561	11.6%	4,609	10.8%	48	(0.8)	(339)	(1.1)	4,222	10.5%		
1,785	4.6%	1,864	4.4%	79	(0.2)	5	(0.2)	1,790	4.4%		
458	1.2%	522	1.2%	64	0.0	48	0.1	506	1.3%		
1,428	3.6%	1,560	3.7%	132	0.1	21	0.0	1,449	3.6%		
<b>8,232</b>	<b>21.0%</b>	<b>8,555</b>	<b>20.1%</b>	<b>323</b>	<b>(0.9)</b>	<b>(265)</b>	<b>(1.2)</b>	<b>7,967</b>	<b>19.8%</b>		
<b>(4,183)</b>	<b>(10.7%)</b>	<b>(3,019)</b>	<b>(7.1%)</b>	<b>(1,164)</b>	<b>(3.6)</b>	<b>(1,191)</b>	<b>(3.3)</b>	<b>(2,992)</b>	<b>(7.4%)</b>		
166	0.4%	14	0.0%	152	0.4	(28)	(0.1)	194	0.5%		
146	0.4%	144	0.3%	2	0.1	(77)	(0.2)	223	0.6%		
(179)	(0.5%)	(179)	(0.4%)	0	(0.1)	23	0.0	(202)	(0.5%)		
0	0.0%	(15)	0.0%	15	0.0	0	0.0	0	0.0%		
1,739	4.4%	1,739	4.1%	0	0.3	28	0.1	1,711	4.3%		
<b>1,872</b>	<b>4.8%</b>	<b>1,703</b>	<b>4.0%</b>	<b>169</b>	<b>0.8</b>	<b>(54)</b>	<b>0.0</b>	<b>1,926</b>	<b>4.8%</b>		
<b>(2,311)</b>	<b>(5.9%)</b>	<b>(1,316)</b>	<b>(3.1%)</b>	<b>(995)</b>	<b>(2.8)</b>	<b>(1,245)</b>	<b>(3.3)</b>	<b>(1,066)</b>	<b>(2.6%)</b>		

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - FEBRUARY 2020 (\$000's)  
DIVISIONS FULLY ALLOCATED**

FEBRUARY (01/26/20 - 02/22/20)										FY 18-19	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
2,713		2,844		(131)	(4.6%)	(280)	(9.4%)	2,993			
1,757		1,947		(190)	(9.8%)	127	7.8%	1,630			
425		473		(48)	(10.1%)	72	20.4%	353			
133		150		(17)	(11.3%)	14	11.8%	119			
<b>5,028</b>		<b>5,414</b>		<b>(386)</b>	<b>(7.1%)</b>	<b>(67)</b>	<b>(1.3%)</b>	<b>5,095</b>			
991	36.5%	1,062	37.3%	(71)	(0.8)	(44)	1.9	1,035	34.6%		
1,244	70.8%	1,378	70.8%	(134)	0.0	89	(0.1)	1,155	70.9%		
425	100.0%	472	99.8%	(47)	0.2	72	0.0	353	100.0%		
89	66.9%	92	61.3%	(3)	5.6	8	(1.2)	81	68.1%		
<b>2,749</b>	<b>54.7%</b>	<b>3,004</b>	<b>55.5%</b>	<b>(255)</b>	<b>(0.8)</b>	<b>125</b>	<b>3.2</b>	<b>2,624</b>	<b>51.5%</b>		
689	25.4%	687	24.2%	(2)	(1.2)	(30)	(3.4)	659	22.0%		
1,028	58.5%	1,023	52.5%	(5)	(6.0)	(60)	0.9	968	59.4%		
198	46.6%	212	44.8%	14	(1.8)	(55)	(6.1)	143	40.5%		
169	127.1%	156	104.0%	(13)	(23.1)	(11)	5.7	158	132.8%		
<b>2,084</b>	<b>41.4%</b>	<b>2,078</b>	<b>38.4%</b>	<b>(6)</b>	<b>(3.0)</b>	<b>(156)</b>	<b>(3.6)</b>	<b>1,928</b>	<b>37.8%</b>		
302	11.1%	375	13.2%	(73)	(2.1)	(74)	(1.5)	376	12.6%		
216	12.3%	354	18.2%	(138)	(5.9)	29	0.8	187	11.5%		
227	53.4%	261	55.2%	(34)	(1.8)	17	(6.1)	210	59.5%		
(79)	(59.4%)	(63)	(42.0%)	(16)	(17.4)	(1)	6.1	(78)	(65.5%)		
<b>666</b>	<b>13.2%</b>	<b>927</b>	<b>17.1%</b>	<b>(261)</b>	<b>(3.9)</b>	<b>(29)</b>	<b>(0.4)</b>	<b>695</b>	<b>13.6%</b>		
526	19.4%	533	18.7%	7	(0.7)	9	(1.5)	535	17.9%		
413	23.5%	445	22.9%	32	(0.6)	(14)	1.0	399	24.5%		
107	25.2%	111	23.5%	4	(1.7)	(11)	2.0	96	27.2%		
105	78.9%	103	68.7%	(2)	(10.2)	(9)	1.8	96	80.7%		
<b>1,151</b>	<b>22.9%</b>	<b>1,192</b>	<b>22.0%</b>	<b>41</b>	<b>(0.9)</b>	<b>(25)</b>	<b>(0.8)</b>	<b>1,126</b>	<b>22.1%</b>		
(224)	(4.5%)	(159)	(2.9%)	(65)	(1.6)	(64)	(1.4)	(160)	(3.1%)		
(197)	(3.9%)	(90)	(1.7%)	(107)	(2.2)	14	0.2	(211)	(4.1%)		
120	2.4%	150	2.8%	(30)	(0.4)	6	0.2	114	2.2%		
(184)	(3.7%)	(166)	(3.1%)	(18)	(0.6)	(10)	(0.3)	(174)	(3.4%)		
<b>(485)</b>	<b>(9.6%)</b>	<b>(265)</b>	<b>(4.9%)</b>	<b>(220)</b>	<b>(4.7)</b>	<b>(54)</b>	<b>(1.1)</b>	<b>(431)</b>	<b>(8.5%)</b>		
3	0.1%	2	0.0%	1	0.1	(17)	(0.3)	20	0.4%		
16	0.3%	21	0.4%	(5)	(0.1)	(17)	(0.3)	33	0.6%		
(26)	(0.5%)	(26)	(0.5%)	0	0.0	3	0.1	(29)	(0.6%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%		
248	4.9%	248	4.6%	0	0.3	4	0.1	244	4.8%		
<b>241</b>	<b>4.8%</b>	<b>243</b>	<b>4.5%</b>	<b>(2)</b>	<b>0.3</b>	<b>(27)</b>	<b>(0.5)</b>	<b>268</b>	<b>5.3%</b>		
<b>(244)</b>	<b>(4.9%)</b>	<b>(22)</b>	<b>(0.4%)</b>	<b>(222)</b>	<b>(4.5)</b>	<b>(81)</b>	<b>(1.7)</b>	<b>(163)</b>	<b>(3.2%)</b>		

**GROSS INCOME**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**GROSS MARGIN**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**TOTAL CONTROLLABLES**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**CONTRIBUTION**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**ALLOCATED EXPENSES**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**NET INCOME (LOSS) FROM OPERATIONS**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**OTHER INC/(EXP)**  
Non-Recurrent Inc/(Exp)  
Interest Income  
Interest (Expense)  
Income Taxes  
Student Union Fee Income  
**TOTAL**

**NET INCOME (LOSS)**

FISCAL YEAR 2019-2020										FY 18-19	
YTD 7 MONTHS (07/28/19 - 02/22/20)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
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3,069		3,337		(268)	(8.0%)	(16)	(0.5%)	3,085			
750		849		(99)	(11.7%)	(64)	(7.9%)	814			
<b>39,208</b>		<b>42,571</b>		<b>(3,363)</b>	<b>(7.9%)</b>	<b>(1,029)</b>	<b>(2.6%)</b>	<b>40,237</b>			
8,324	32.5%	9,114	33.4%	(790)	(0.9)	(367)	(0.1)	8,691	32.6%		
6,873	70.1%	7,775	70.3%	(902)	(0.2)	16	(0.8)	6,857	70.9%		
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<b>18,727</b>	<b>47.8%</b>	<b>20,735</b>	<b>48.7%</b>	<b>(2,008)</b>	<b>(0.9)</b>	<b>(390)</b>	<b>0.3</b>	<b>19,117</b>	<b>47.5%</b>		
5,806	22.7%	5,940	21.7%	134	(1.0)	(142)	(1.5)	5,664	21.2%		
6,509	66.4%	6,747	61.0%	238	(5.4)	(325)	(2.4)	6,184	64.0%		
1,449	47.2%	1,599	47.9%	150	0.7	(9)	(0.5)	1,440	46.7%		
913	121.7%	913	107.5%	0	(14.2)	(59)	(16.8)	854	104.9%		
<b>14,677</b>	<b>37.4%</b>	<b>15,199</b>	<b>35.7%</b>	<b>522</b>	<b>(1.7)</b>	<b>(535)</b>	<b>(2.3)</b>	<b>14,142</b>	<b>35.1%</b>		
2,518	9.8%	3,174	11.6%	(656)	(1.8)	(509)	(1.6)	3,027	11.4%		
364	3.7%	1,028	9.3%	(664)	(5.6)	(309)	(3.3)	673	7.0%		
1,618	52.7%	1,736	52.0%	(118)	0.7	(25)	(0.6)	1,643	53.3%		
(451)	(60.1%)	(402)	(47.3%)	(49)	(12.8)	(83)	(14.9)	(368)	(45.2%)		
<b>4,049</b>	<b>10.3%</b>	<b>5,536</b>	<b>13.0%</b>	<b>(1,487)</b>	<b>(2.7)</b>	<b>(926)</b>	<b>(2.1)</b>	<b>4,975</b>	<b>12.4%</b>		
4,183	16.4%	4,283	15.7%	100	(0.7)	(153)	(1.3)	4,030	15.1%		
2,612	26.6%	2,781	25.1%	169	(1.5)	(81)	(0.4)	2,531	26.2%		
734	23.9%	773	23.2%	39	(0.7)	(1)	(0.1)	733	23.8%		
703	93.7%	718	84.6%	15	(9.1)	(30)	(11.0)	673	82.7%		
<b>8,232</b>	<b>21.0%</b>	<b>8,555</b>	<b>20.1%</b>	<b>323</b>	<b>(0.9)</b>	<b>(265)</b>	<b>(1.2)</b>	<b>7,967</b>	<b>19.8%</b>		
(1,665)	(4.2%)	(1,109)	(2.6%)	(556)	(1.6)	(662)	(1.7)	(1,003)	(2.5%)		
(2,248)	(5.7%)	(1,753)	(4.1%)	(495)	(1.6)	(390)	(1.1)	(1,858)	(4.6%)		
884	2.3%	963	2.3%	(79)	0.0	(26)	0.0	910	2.3%		
(1,154)	(2.9%)	(1,120)	(2.6%)	(34)	(0.3)	(113)	(0.3)	(1,041)	(2.6%)		
<b>(4,183)</b>	<b>(10.7%)</b>	<b>(3,019)</b>	<b>(7.1%)</b>	<b>(1,164)</b>	<b>(3.6)</b>	<b>(1,191)</b>	<b>(3.3)</b>	<b>(2,992)</b>	<b>(7.4%)</b>		
166	0.4%	14	0.0%	152	0.4	(28)	(0.1)	194	0.5%		
146	0.4%	144	0.3%	2	0.1	(77)	(0.2)	223	0.6%		
(179)	(0.5%)	(179)	(0.4%)	0	(0.1)	23	0.0	(202)	(0.5%)		
0	0.0%	(15)	0.0%	15	0.0	0	0.0	0	0.0%		
1,739	4.4%	1,739	4.1%	0	0.3	28	0.1	1,711	4.3%		
<b>1,872</b>	<b>4.8%</b>	<b>1,703</b>	<b>4.0%</b>	<b>169</b>	<b>0.8</b>	<b>(54)</b>	<b>0.0</b>	<b>1,926</b>	<b>4.8%</b>		
<b>(2,311)</b>	<b>(5.9%)</b>	<b>(1,316)</b>	<b>(3.1%)</b>	<b>(995)</b>	<b>(2.8)</b>	<b>(1,245)</b>	<b>(3.3)</b>	<b>(1,066)</b>	<b>(2.6%)</b>		

**ASUCLA  
P/L Reconciliation  
Feb-20**

<i>Financial Analysis</i>	<b>\$000's</b>	
	<b>Feb-20</b>	
<b>Budgeted Net Income/(Loss)</b>		<b>(22)</b>
<b>UCLA Store</b>		
<b>Gross Margin:</b>		
Bearwear below plan: sales negatively impacted from lower than forecasted foot traffic associated with men's basketball game attendance which also impacted the One Day Sale	(28)	
Fast Track below plan due to a downturn in sales of non-emblematic apparel, and anticipated umbrella sales did not materialize	(15)	
E-Commerce below plan: due to shortfall in sales in regards to fan enthusiasm for basketball	(10)	
Computer Store below plan due to delays in computer shipments for Apple custom orders	(11)	
HSS Dental below plan: delay in anticipated delivery of backordered items	(8)	
Total Wages below plan	2	
Other	(3)	
Total Contribution		(73)
<b>UCLA Restaurants</b>		
<b>Gross Margin:</b>		
Wetzels below plan: customer count drops primarily in Lollicup (new strategies recently introduced such as new menu)	(10)	
Panda below plan: continuing decline in customers with restaurant operational and management changes	(7)	
Anderson Café below plan as the sales were lower than estimated (no historical data for first year of budget)	(15)	
Northern Lights below plan: continuing general downward trend of customer traffic in northern areas (continuing marketing approach, menu changes)	(6)	
No Campus Student CTR below plan: continued downward trend of customer traffic, and while average check is higher, customer count is lower (continuing strategies to address)	(27)	
LuValle Food Servery below plan mostly due to continuing general downward trend of customer traffic in northern areas	(19)	
Jimmy's below plan: ongoing general downward trend of customer traffic in northern areas (continuing marketing approach, customer service strategy)	(9)	
Kerckhoff below plan: lower customer traffic and also average check, in part due to the Centennial \$.19 cent coffee refill promotion (strategies to improve customer service)	(15)	
Cooperage below plan due to lower than plan average check, and impacted by the Centennial \$.19 cent coffee refill promotion, and customer decline primarily in Curbside	(15)	
Carl's below plan: continuing decline in customers with restaurant operational and management changes	(5)	
Taco Bell below plan due mostly to lower than plan average check	(6)	
Stage Canteen below plan (business has ended)	(5)	
Catering above plan due to several high volume events	42	
Concessions below plan mostly due to low attendance during men's basketball games	(15)	
Total Wages above plan	(10)	
Other, positive controllables (\$5K) offset by various negative gross margin variances	(16)	
Total Contribution		(138)
<b>Licensing &amp; Services</b>		
<b>Gross Margin:</b>		
Licensing International below plan due to slower progress in developing new territories/programs in Australia, South America and China	(63)	
Licensing Domestic above plan due to some timing issues, however, core licensees like Under Armour remain down and are projected to remain down	34	
Licensing Campus Sourcing slightly below plan	(4)	
Leased Ops below plan due mostly to delay in Wescom ATM and SOLE/FSR space	(13)	
Photography slightly below plan	(2)	
Total Wages below plan	2	
Other, positive controllables mostly Licensing	12	
Total Contribution		(34)
<b>UCLA Student Union</b>		
<b>Gross Margin:</b>		
Event Services slightly below plan	(1)	
AU Post Office slightly below plan	(2)	
Total Wages above plan	(2)	
Other, negative various controllables	(11)	
Total Contribution		(16)
<b>Allocated Expenses and Other</b>		
A&SS slightly below plan	4	
Utilities above plan due to higher water consumption at LuValle (under review for possible defective meter) and increase in lighting for overnight work	(7)	
Maintenance slightly below plan	3	
Depreciation lower than plan due to timing of capitals	41	
Other	(2)	
Total		39
<b>Actual Net Income/(Loss)</b>		<b>(244)</b>

ASUCLA  
P/L Reconciliation  
Year-To-Date Through February, 2020

<i>Financial Analysis</i>	<b>\$000's</b>	
<b>Budgeted Net Income/(Loss)</b>		<b>(1,316)</b>
<b>UCLA Store</b>		
<b>Gross Margin:</b>		
Bearwear below plan: low sales of merchandise as it relates to fan enthusiasm on campus and at the Rose Bowl	(200)	
Fast Track below plan: key volume items have slowed	(55)	
Market below plan: impact of mild weather, shorter Thanksgiving holiday period and overall reduction in traffic	(27)	
Essentials below plan due to lower department sales and sales in art and basic supplies	(27)	
E-Commerce below plan as promotional efforts were negatively impacted by the athletic performance	(121)	
New Text below plan: overall impact of expense for Fall quarter rentals and transition to YTD method of calculating gross margin continues to run negative	(34)	
Used Text below plan due to lower enrollment and requisitions, and the negative impact of transition to YTD method of calculating gross margin	(112)	
CRS below plan: decline in digital reader sales and timing for department orders	(71)	
Computer Store below plan mostly due to overall decline in laptop sales	(65)	
LuValle Books below plan due to lower Law School sales and poor sell through to UCLA Extension	(72)	
Total Wages below plan	47	
Other, positive various controllables	81	
Total Contribution		(656)
<b>UCLA Restaurants</b>		
<b>Gross Margin:</b>		
Wetzel's below plan: general traffic for restaurant location has been slowing	(40)	
Anderson Café below plan: there was no historical data for the first year of the budget and sales were lower than estimated	(119)	
Northern Lights below plan: general downward trend of customer traffic in northern areas	(44)	
North Campus Student CTR below plan due to general downward trend of customer traffic	(63)	
CSSC below plan: mostly decline in customer count	(29)	
LuValle Food Servery below plan: continuing general downward trend of customer traffic in northern areas	(80)	
Café 451 below plan: lower than plan average check, in part due to the Centennial \$.19 cent coffee refill promotion	(25)	
Jimmy's below plan: continuing general downward trend of customer traffic in northern areas	(57)	
Kerckhoff Coffeehouse below plan: lower average check partly due to the impact of the Centennial \$.19 cent coffee refill promotion	(99)	
Cooperage below plan: lower average check (impacted by the Centennial \$.19 cent coffee refill promotion)	(52)	
Taco Bell below plan (lower than plan average check and customer count)	(27)	
Stage Canteen below plan (business has ended)	(27)	
Catering below plan due to overall less business (two major events did not occur)	(21)	
Concessions below plan due to low attendance at games and timing of actual events	(112)	
Total Wages lower than plan	96	
Other, positive controllables (\$142K) offset by various negative gross margin variances	35	
Total Contribution		(664)
<b>Licensing &amp; Services</b>		
<b>Gross Margin:</b>		
Licensing Domestic below plan due to downward sales trend mainly Under Armour and Sweden (H&M)	(151)	
Licensing International below plan: delay in developing new territories	(21)	
Licensing Campus Sourcing below plan	(33)	
Leased Ops below plan mostly due to the delay in the Wescom ATM and SOLE/FSR space leases	(57)	
Total Wages below plan	15	
Other, positive controllables mostly Licensing	129	
Total Contribution		(118)
<b>UCLA Student Union</b>		
<b>Gross Margin:</b>		
Event Services below plan: increased on-campus marketplace competition and less off-campus events	(41)	
AU Post Office below plan due to decline in clientele	(8)	
Total Wages above plan	(11)	
Other, positive controllables	11	
Total Contribution		(49)
<b>Allocated Expenses and Other</b>		
A&SS below plan in various controllables	48	
Facilities lower than plan mostly wages and benefits and repairs and maintenance	79	
Utilities below plan: savings due to lower consumption and energy efficient processes	64	
Depreciation lower than plan due to timing of capitals	132	
Other: mostly various positive non-recurrent	169	
Total		492
<b>Actual Net Income/(Loss)</b>		<b>(2,311)</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS**  
(\$000)

	<b>Current Month</b> February 2020	<b>Prior Month</b> January 2020	<b>Prior Year</b> July 2019
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	\$13,294	\$11,226	\$12,951
Accounts receivable	4,136	4,072	3,819
Less: Allowance for doubtful accounts	(399)	(402)	(378)
Accounts receivable, net	3,737	3,670	3,441
Student fees receivable	0	0	104
Inventories	6,679	7,166	5,680
Prepaid expenses and other current assets	245	229	297
Total current assets	23,954	22,291	22,473
LONG TERM ASSETS			
Property, equipment and improvements	73,364	73,321	72,703
Less: Accumulated depreciation	(52,703)	(52,521)	(51,362)
Total long term assets	20,661	20,800	21,341
<b>TOTAL ASSETS</b>	<b>\$44,615</b>	<b>\$43,091</b>	<b>\$43,814</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
Accounts payable	\$6,712	\$6,638	\$6,986
Wages and payroll taxes payable	6,469	4,277	3,932
Sales tax payable & other liabilities	998	1,057	959
Interest payable	87	61	66
Deferred income	1,503	1,787	839
Funds held for others	266	446	140
Current portion of long term debt	908	908	908
Total current liabilities	16,943	15,174	13,830
LONG TERM DEBT:			
AU expansion loan	6,186	6,186	6,186
Total long term debt	6,186	6,186	6,186
<b>TOTAL LIABILITIES</b>	<b>23,129</b>	<b>21,360</b>	<b>20,016</b>
RETAINED EARNINGS:			
Beginning Balance	23,797	23,798	24,492
Year-to-date net income/(loss)	(2,311)	(2,067)	(694)
Ending Balance	21,486	21,731	23,798
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>\$44,615</b>	<b>\$43,091</b>	<b>\$43,814</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
February 2020  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss)  
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:  
   Depreciation  
   Accounts receivable  
   Student fees receivable  
   Short term note receivable  
   Inventories  
   Prepaid expenses and other current assets  
Increase/(decrease) in current liabilities:  
   Accounts payable  
   Sales tax payable & other liabilities  
   Wages and payroll taxes payable  
   Interest payable  
   Deferred Income  
   Funds held for others  
  
     Net cash provided/(used) by operating activities

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of property, equipment and improvements  
  
     Net cash used in investing activities

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan  
  
     Net cash provided/(used) by financing activities

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

Current Month	Year to Date	Prior Year to Date
(\$244)	(\$2,311)	(\$1,066)
182	1,428	1,449
(67)	(296)	(530)
0	104	118
0	0	200
488	(999)	72
(16)	52	94
74	(285)	(1,668)
(59)	39	345
2,190	2,537	8,513
26	21	25
(284)	664	744
(180)	126	(147)
<b>2,110</b>	<b>1,081</b>	<b>8,149</b>
(42)	(738)	(516)
<b>(42)</b>	<b>(738)</b>	<b>(516)</b>
0	0	0
<b>0</b>	<b>0</b>	<b>0</b>
<b>2,068</b>	<b>343</b>	<b>7,633</b>
<b>11,226</b>	<b>12,951</b>	<b>13,915</b>
<b>\$13,294</b>	<b>\$13,294</b>	<b>\$21,548</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
February 2020  
(\$000's)**

	Current Month February 2020	Prior Month January 2020
CASH AND CASH EQUIVALENTS	\$13,294	\$11,226
BOARD REQUIRED CASH RESERVE	<u>5,924</u>	<u>5,992</u>
RESERVE SURPLUS (DEFICIT)	<u><u>\$7,370</u></u>	<u><u>\$5,234</u></u>

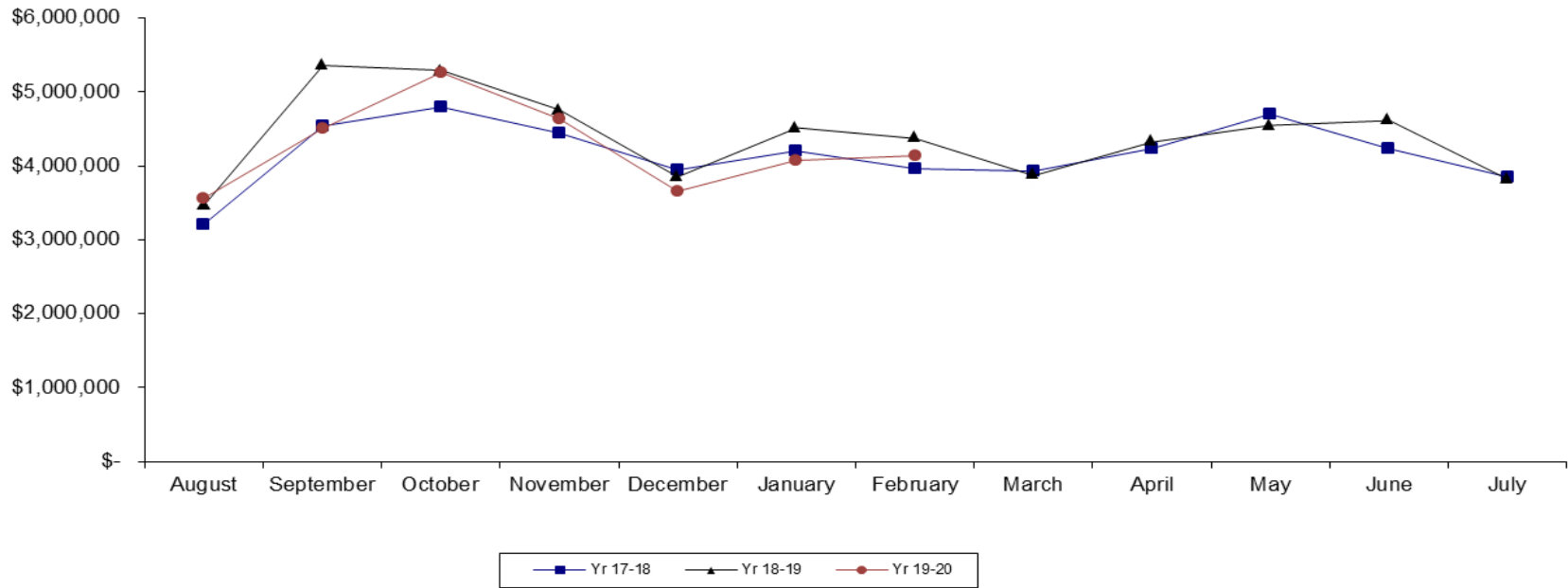
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures -Current Year Projects (\$000's)  
FY 2019-2020 February 2020

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>Store/Services</b>								
2019-001 Store General Replacement	125.0	35.5	4.2	39.6	85.4		(85.4)	In Progress
2019-002 Store Copiers	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Cancelled per EMG 2/12/20
2019-003 Neon Sign Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Cancelled per EMG 2/12/20
<b>Total Store/Services</b>	<b>160.0</b>	<b>35.5</b>	<b>4.2</b>	<b>39.6</b>	<b>120.4</b>	<b>35.0</b>	<b>(85.4)</b>	
<b>Food Service</b>								
2019-004 FS Miscellaneous and Unanticipated	50.0	13.2	0.0	13.2	36.8		(36.8)	In Progress
2019-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2019-006 Patio Umbrellas	30.0	0.0	24.7	24.7	5.3		(5.3)	In Progress
2019-007 Chef Express Ovens	15.0	6.8	0.0	6.8	8.2		(8.2)	In Progress
2019-008 KCH Dining Room Upgrade	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2019-009 Deep Fryer	15.0	0.0	16.8	16.8	(1.8)		1.8	In Progress
2019-010 LuValle Patio Enhancements	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2019-011 LuValle Interior Lamination	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2019-012 Commissary Kitchen Equipment Upgrades	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-013 Northern Lights Lounge Furniture	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Cancelled per EMG 2/12/20
2019-014 Café Synapse Cosmetic Improvements	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
<b>Total Food Services</b>	<b>625.0</b>	<b>20.0</b>	<b>41.6</b>	<b>61.6</b>	<b>563.4</b>	<b>515.0</b>	<b>(48.4)</b>	
<b>Technology</b>								
2019-015 Network Infrastructure Upgrade	50.0	3.5	(0.0)	3.5	46.5		(46.5)	In Progress
2019-016 Printer Replacement	10.0	0.0	6.0	6.0	4.0		(4.0)	In Progress
2019-017 PC Replacement	60.0	61.6	0.0	61.6	(1.6)		1.6	In Progress
2019-018 Window Upgrade (Servers and Desktops)	195.0	74.8	22.5	97.3	97.7		(97.7)	In Progress
2019-019 Marketing Misc. Hardware/Software Upgrades	15.0	11.1	3.3	14.4	0.6		(0.6)	In Progress
2019-020 Oversize printer replacement	18.0	0.0	0.0	0.0	18.0	18.0	0.0	Pending
2019-021 Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending
<b>Total Technology</b>	<b>354.0</b>	<b>151.0</b>	<b>31.7</b>	<b>182.8</b>	<b>171.2</b>	<b>24.0</b>	<b>(147.2)</b>	
<b>Trademarks &amp; Licensing</b>								
2019-022 Office Remodel and Showroom	100.0	0.0	1.7	1.7	98.3	0.0	(98.3)	In Progress
2019-023 Database/Dashboard	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Cancelled per EMG 2/12/20
<b>Total Trademarks &amp; Licensing</b>	<b>200.0</b>	<b>0.0</b>	<b>1.7</b>	<b>1.7</b>	<b>198.3</b>	<b>100.0</b>	<b>(98.3)</b>	
<b>Others</b>								
2019-024 Fac Misc. and Remodels	75.0	21.1	37.9	59.0	16.0		(16.0)	In Progress
2019-025 LVC South Entrance Waterproofing	290.0	0.0	0.0	0.0	290.0	290.0	0.0	Pending
2019-026 AU Water Regulator Heads	40.0	23.2	(0.0)	23.2	16.8		(16.8)	In Progress
2019-027 AU/KH HVAC MBC Panel Replace/Upgrade	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2019-028 Retrofit CSSC Blaze Hoods	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-029 AU A-Level Store Fire Doors	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2019-030 TH Kitchen Waterproofing	55.0	0.0	49.3	49.3	5.7		(5.7)	In Progress
2019-031 AU/KH Lighting Controls	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-032 Replace HVAC Motors	45.0	0.0	0.0	0.0	45.0	45.0	0.0	Pending
2019-033 Custodial Replacements	10.0	20.0	0.0	20.0	(10.0)		10.0	In Progress
2019-034 SUO Mtg Rm/Venue Equipment	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending
2019-035 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-036 SUO Lounge Upgrades	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Cancelled per EMG 2/12/20
2019-037 SUO Coop Dining Acoustical Enhancement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-038 SUO Information Window and Office Remodel	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-039 KGS Sideroom Renovation	18.5	0.0	0.0	0.0	18.5	18.5	0.0	Pending
2019-040 KGS Presentation Upgrade	10.5	0.0	0.0	0.0	10.5	10.5	0.0	Pending
2019-041 Stateroom Carpet and In-Ceiling Projection Scr	32.0	0.0	0.0	0.0	32.0	32.0	0.0	Pending
2019-042 Wireless Portable Sound Systems	8.5	0.0	0.0	0.0	8.5	8.5	0.0	Pending
2019-043 Virtual EMS	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2019-044 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-045 MCO Equipment - currency counter	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-046 Replace Cameras	40.0	47.8	0.0	47.8	(7.8)		7.8	In Progress
2019-047 EDO Office Furniture	3.5	0.0	0.0	0.0	3.5	3.5	0.0	Pending
2019-048 EDO Lighting	8.0	0.0	0.0	0.0	8.0	8.0	0.0	Pending
2019-049 North Campus Student Center Kitchen Roof	0.0	31.7	0.0	31.7	0.0		31.7	In Progress
2019-050 Law Conceptual Design	0.0	35.0	0.0	35.0	0.0		35.0	In Progress
2019-051 AU Elevator Hoist Rope Replacement	0.0	18.9	23.1	42.0	0.0		42.0	In Progress
2019-052 Kerckhoff Elevator Work	0.0	0.0	16.0	16.0	0.0		16.0	In Progress
2019-053 Customer Feedback Kiosks	0.0	1.1	0.5	1.6	1.9		1.6	In Progress
2019-054 Marketing Office Remodel	0.0	0.0	6.9	6.9	9.1		6.9	In Progress
<b>Total Others</b>	<b>1,241.0</b>	<b>198.8</b>	<b>133.7</b>	<b>332.5</b>	<b>1,052.7</b>	<b>1,021.0</b>	<b>112.5</b>	
<b>Total Current Year Projects</b>	<b>2,580.0</b>	<b>405.3</b>	<b>212.8</b>	<b>618.2</b>	<b>2,106.0</b>	<b>1,695.0</b>	<b>(266.8)</b>	

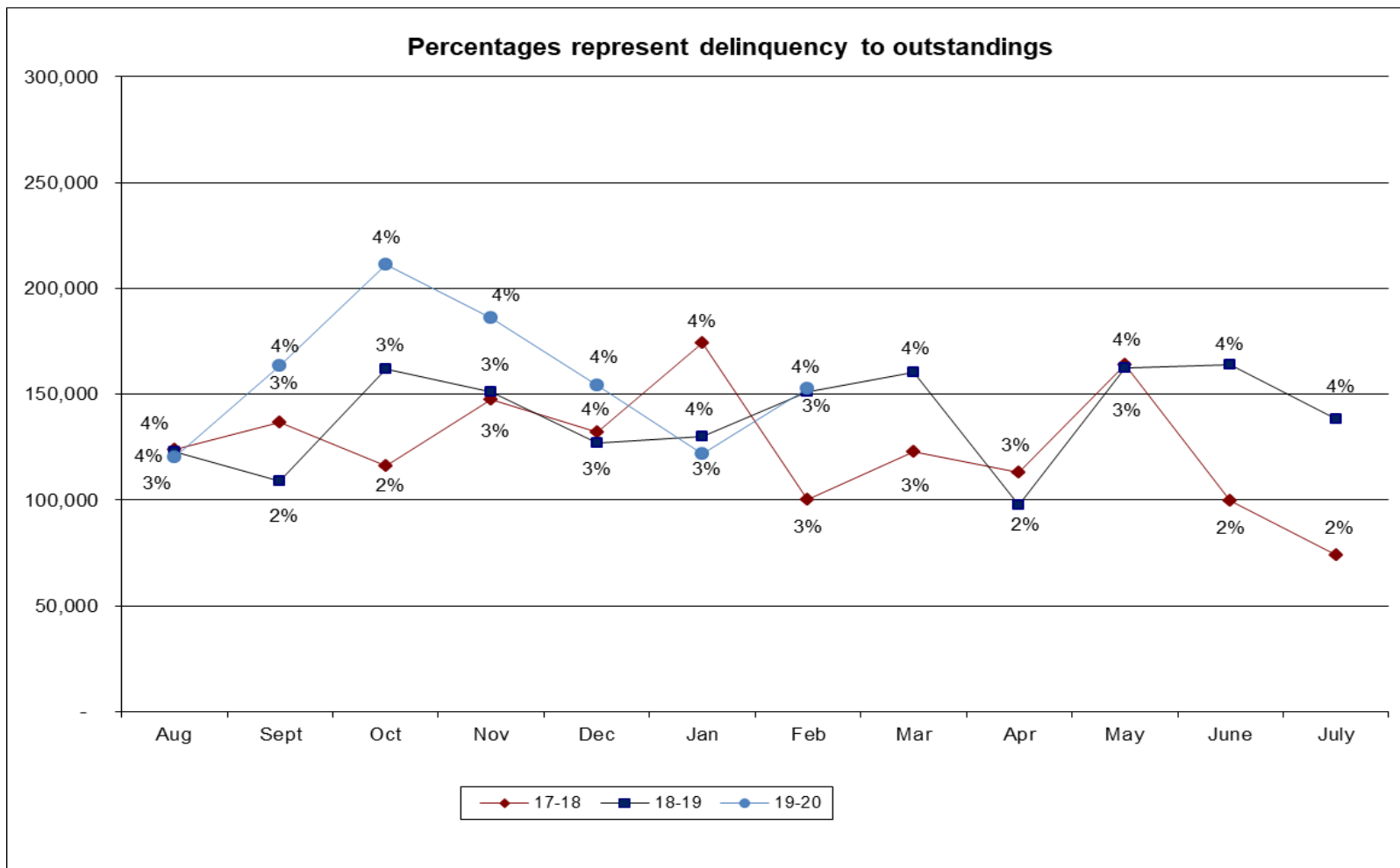
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

02/22/20	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$780,435	11%	\$243,274	70%	\$30,623	45%	\$4,152	14%	\$3,564	11%	\$2,851	13%	\$1,064,899	26%
ASUCLA PUBLICATIONS		\$92,256	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$92,256	2%
ASUCLA USA/GSA		\$143,792	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$143,792	3%
DUE FROM VENDORS		\$535,298	15%	(\$3,783)	-1%	\$2,465	4%	\$17,619	59%	\$25,155	79%	\$16,770	74%	\$593,524	14%
DENTAL KITS		\$275,636	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$275,636	7%
OTHER		1,809,815	50%	\$106,368	31%	\$35,370	52%	\$8,039	27%	\$3,231	10%	\$2,943	13%	\$1,965,766	48%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,637,232</b>	<b>100%</b>	<b>\$345,859</b>	<b>100%</b>	<b>\$68,458</b>	<b>100%</b>	<b>\$29,810</b>	<b>100%</b>	<b>\$31,950</b>	<b>100%</b>	<b>\$22,564</b>	<b>100%</b>	<b>\$4,135,873</b>	<b>100%</b>
		88%		8%		2%		1%		1%		0%		100%	
01/25/20	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$826,771	23%	\$146,874	51%	\$16,192	47%	\$15,260	46%	\$1,640	6%	\$4,063	16%	\$1,010,800	25%
ASUCLA PUBLICATIONS		\$78,165	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$78,165	2%
ASUCLA USA/GSA		\$170,818	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$170,818	4%
DUE FROM VENDORS		\$195,617	5%	\$2,862	1%	\$9,302	27%	\$8,682	27%	\$27,354	93%	\$18,236	72%	\$262,052	6%
DENTAL KITS		\$335,587	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$335,587	8%
OTHER		\$2,053,905	56%	\$139,646	48%	\$8,995	26%	\$8,779	27%	\$203	1%	\$3,005	12%	\$2,214,533	55%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,660,863</b>	<b>100%</b>	<b>\$289,382</b>	<b>100%</b>	<b>\$34,489</b>	<b>100%</b>	<b>\$32,721</b>	<b>100%</b>	<b>\$29,197</b>	<b>100%</b>	<b>\$25,304</b>	<b>100%</b>	<b>\$4,071,955</b>	<b>100%</b>
		90%		7%		1%		1%		1%		0%		100%	
12/28/19	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$854,759	26%	\$71,824	45%	\$26,949	31%	\$3,274	27%	\$2,212	8%	\$3,287	14%	\$962,305	26%
ASUCLA PUBLICATIONS		\$68,784	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$68,784	2%
ASUCLA USA/GSA		\$122,918	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$122,918	3%
DUE FROM VENDORS		\$269,126	8%	\$12,236	8%	\$8,241	9%	\$3,535	29%	\$26,536	91%	\$17,691	73%	\$337,365	9%
DENTAL KITS		\$480,688	14%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$480,688	13%
OTHER		\$1,545,912	46%	\$76,411	47%	\$53,779	60%	\$5,307	44%	\$259	1%	\$3,006	13%	\$1,684,674	47%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,342,187</b>	<b>100%</b>	<b>\$160,471</b>	<b>100%</b>	<b>\$88,969</b>	<b>100%</b>	<b>\$12,116</b>	<b>100%</b>	<b>\$29,007</b>	<b>100%</b>	<b>\$23,984</b>	<b>100%</b>	<b>\$3,656,734</b>	<b>100%</b>
		92%		4%		2%		0%		1%		1%		100%	

**Total Accounts Receivable Balances**  
12 Month History  
Aug 17 to Feb 20



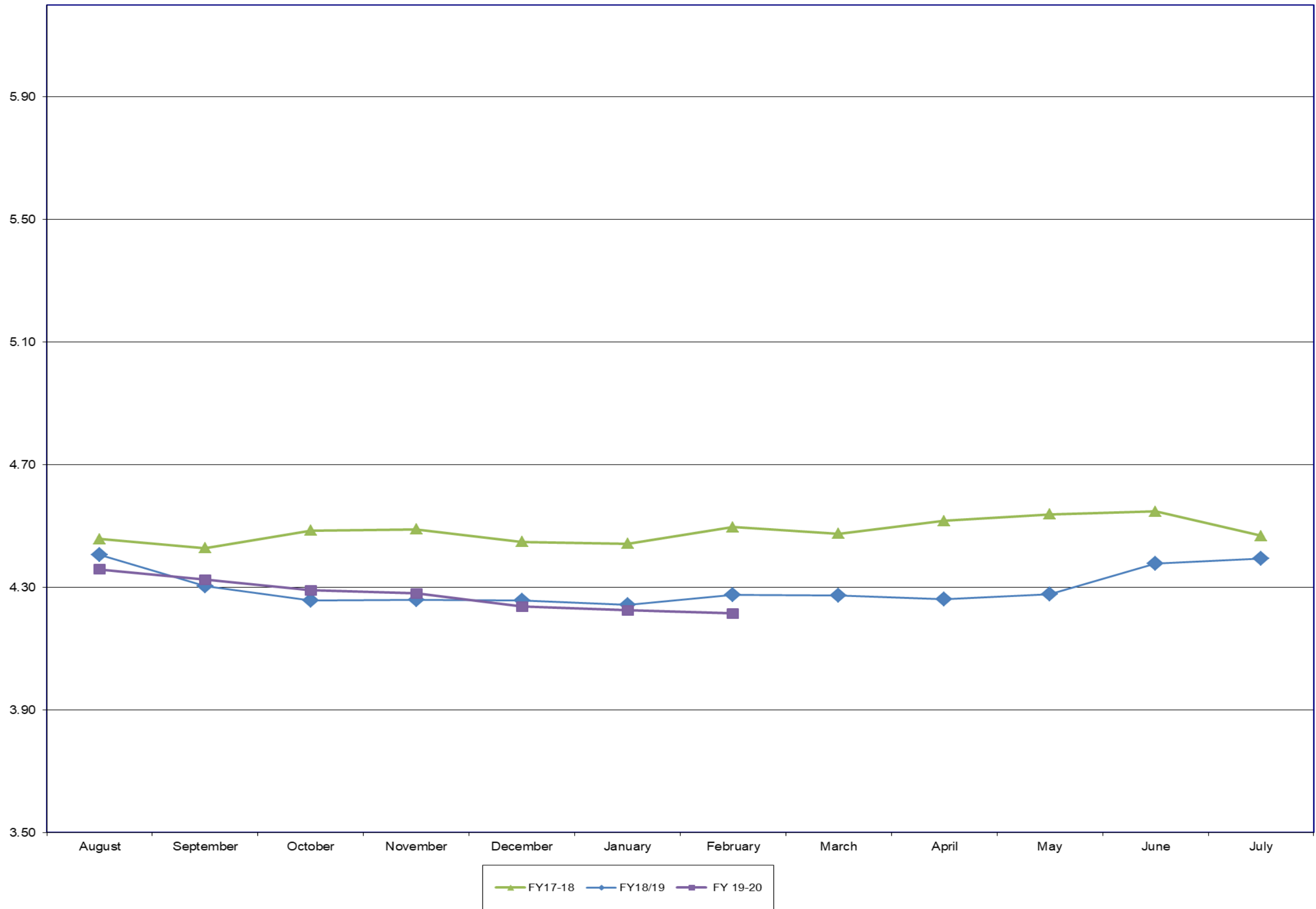
Aged Accounts Receivable Balances  
> 60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$000)



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

FEB. 07(01/26/20-02/22/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 7 MO(07/28/19-02/22/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
905,910	899,783	6,127	10,210,793	11,097,296	<886,503>	1,000,408	10,939,432
1,133,124	1,230,502	<97,378>	8,217,647	8,819,675	<602,028>	1,205,742	8,360,142
166,427	157,000	9,427	856,606	820,098	36,508	156,066	815,882
144,640	149,525	<4,885>	1,223,461	1,296,150	<72,689>	137,408	1,296,706
48,887	63,000	<14,113>	787,604	944,000	<156,396>	52,470	867,263
219,655	252,160	<32,505>	3,396,732	3,319,810	76,922	352,044	3,372,923
0	0	0	0	0	0	0	16,905
2,618,644	2,751,970	<133,326>	24,692,844	26,297,029	<1,604,185>	2,904,140	25,669,253
1,711,201	1,770,892	59,691	17,162,641	18,107,699	945,058	1,946,730	17,876,327
2,469	2,500	31	29,580	33,440	3,860	2,636	34,220
5,435	5,950	515	41,284	45,140	3,856	5,950	42,998
782	720	<62>	3,973	3,760	<213>	726	3,748
772	770	<2>	6,489	7,060	571	716	6,820
1,002	1,060	58	12,201	12,110	<91>	1,387	12,558
10,461	11,000	539	93,527	101,510	7,983	11,415	100,344
1,721,662	1,781,892	60,230	17,256,168	18,209,209	953,041	1,958,145	17,976,671
65.4	64.4	<1.0>	69.5	68.9	<0.6>	67.0	69.6
896,982	970,078	<73,096>	7,436,676	8,087,820	<651,144>	945,995	7,692,582
34.7	35.7	<1.0>	30.5	31.1	<0.6>	33.0	30.4
0.4	0.4	0.0	0.4	0.4	0.0	0.4	0.4
34.3	35.3	<1.0>	30.1	30.8	<0.6>	32.6	30.0
14.8	14.8	0.0	15.0	15.9	<0.9>	14.1	15.6
48.5	48.7	<0.2>	49.1	49.0	0.1	48.3	48.7
40.1	41.3	<1.2>	40.9	41.5	<0.6>	41.1	41.5
35.7	40.9	<5.2>	30.6	32.6	<2.0>	37.5	30.2
50.2	51.5	<1.3>	50.7	51.2	<0.5>	50.2	50.9
32.3	31.6	0.7	21.9	22.7	<0.8>	22.9	21.7
0.0	0.0	0.0	0.0	0.0	0.0	0.0	100.0
93,932	91,650	2,282	886,882	1,026,404	<139,522>	88,873	998,568
990,914	1,061,728	<70,814>	8,323,558	9,114,224	<790,666>	1,034,868	8,691,150
262,379	266,645	4,266	1,830,953	1,869,411	38,458	257,238	1,809,825
0	0	0	10,834	0	<10,834>	0	0
217,009	214,301	<2,708>	1,582,095	1,601,236	19,141	203,814	1,506,806
479,388	480,946	1,558	3,423,882	3,470,647	46,765	461,052	3,316,631
18.3	17.5	<0.8>	13.9	13.2	<0.7>	15.9	12.9
135,808	133,911	<1,897>	860,301	940,837	80,536	132,735	856,546
4,215	3,673	<542>	70,806	54,109	<16,697>	4,043	60,628
12,905	10,441	<2,464>	95,136	66,895	<28,241>	6,664	48,173
15	3	<12>	127	89	<38>	14	121
16,438	18,900	2,462	37,407	34,000	<3,407>	17,086	30,250
299	300	1	2,691	2,100	<591>	0	1,919
4,168	5,100	932	61,596	40,455	<21,141>	4,452	39,902
8,661	10,935	2,274	139,241	167,621	28,380	10,325	156,713
883	1,000	117	5,462	7,000	1,538	950	5,890
0	0	0	395	0	<395>	0	0
77	0	<77>	77	0	<77>	1	<4>
20,720	16,572	<4,148>	178,265	179,988	1,723	17,308	193,242
<77,618>	<76,900>	718	<87,030>	<87,950>	<920>	<68,128>	<78,805>
10	15	5	270,019	285,105	15,086	336	273,372
0	0	0	104	0	<104>	0	0
3,159	3,910	751	27,747	24,715	<3,032>	2,293	28,170
60,056	56,353	<3,703>	477,836	494,497	16,661	56,357	474,834
400	0	<400>	4,526	0	<4,526>	<797>	4,328
1,283	0	<1,283>	7,871	0	<7,871>	<2,090>	6,426
0	0	0	0	0	0	0	0
0	0	0	3,089	2,600	<489>	0	2,528
0	0	0	300	300	0	0	300
8,700	10,065	1,365	86,178	73,555	<12,623>	8,658	74,285
0	0	0	1,814	3,340	1,526	451	4,008
378	500	122	7,631	12,850	5,219	414	12,711
100	100	<0>	60,422	59,730	<692>	100	63,391
0	2	2	0	13	13	0	0
8,675	10,966	2,291	69,905	107,931	38,027	7,093	88,506
209,331	205,846	<3,485>	2,381,915	2,469,780	87,865	198,268	2,347,434
688,719	686,792	<1,927>	5,805,796	5,940,427	134,631	659,320	5,664,065
302,196	374,936	<72,740>	2,517,762	3,173,797	<656,035>	375,548	3,027,085
35,391	39,434	4,043	267,826	306,535	38,709	36,871	281,620
133,004	129,362	<3,642>	1,069,143	1,084,973	15,830	132,590	1,039,553
64,305	64,472	167	512,543	524,333	11,790	58,342	441,297
36,237	32,411	<3,826>	315,534	288,879	<26,655>	45,317	307,465
92,896	90,799	<2,097>	839,855	794,781	<45,074>	92,631	761,727
87,893	92,464	4,571	624,324	675,808	51,484	87,314	634,611
23,583	21,560	<2,023>	146,737	167,569	20,832	24,969	162,336
53,138	62,929	9,791	406,503	440,503	34,000	57,283	401,903
526,447	533,431	6,984	4,182,466	4,283,381	100,915	535,315	4,030,512
<224,252>	<158,495>	<65,757>	<1,664,704>	<1,109,584>	<555,120>	<159,767>	<1,003,427>



UCLA RESTAURANTS  
INCOME STATEMENT

FEB. 07(01/26/20-02/22/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 7 MO(07/28/19-02/22/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
209,131	224,419	<15,288>	1,264,697	1,280,677	<15,980>	186,063	1,197,974
297,614	366,971	<69,357>	1,583,729	1,919,335	<335,606>	223,360	1,254,771
184,267	196,324	<12,057>	1,085,018	1,166,473	<81,455>	184,906	1,111,678
281,942	323,203	<41,261>	1,555,521	1,768,321	<212,800>	287,964	1,651,362
272,874	343,811	<70,937>	1,610,947	1,956,613	<345,666>	296,647	1,788,610
283,045	254,691	28,354	1,372,955	1,531,014	<158,059>	232,437	1,316,004
1,528,873	1,709,419	<180,546>	8,472,867	9,622,433	<1,149,566>	1,411,378	8,320,399
512,691	569,716	57,025	2,935,986	3,287,349	351,363	474,805	2,812,932
33.5	33.3	<0.2>	34.7	34.2	<0.5>	33.6	33.8
1,016,182	1,139,703	<123,521>	5,536,882	6,335,084	<798,202>	936,573	5,507,467
66.5	66.7	<0.2>	65.4	65.8	<0.5>	66.4	66.2
64.1	66.4	<2.3>	64.0	66.0	<2.0>	65.3	66.3
64.6	65.5	<0.8>	64.5	65.3	<0.7>	64.5	65.7
69.5	67.8	1.7	68.1	67.3	0.8	68.4	67.7
67.0	68.0	<1.0>	66.1	67.4	<1.2>	69.7	67.8
66.7	65.8	0.9	64.6	64.6	0.1	67.2	65.5
67.6	67.6	<0.0>	65.6	65.5	0.0	64.2	66.0
227,731	237,909	<10,178>	1,336,107	1,439,536	<103,429>	218,710	1,349,720
1,243,913	1,377,612	<133,699>	6,872,989	7,774,620	<901,631>	1,155,283	6,857,187
311,156	314,630	3,475	2,186,152	2,229,877	43,725	300,653	2,120,430
2,046	3,456	1,410	14,094	20,736	6,642	5,584	23,116
387,346	373,061	<14,285>	2,321,078	2,371,429	50,351	348,499	2,139,440
<41,555>	<42,470>	<915>	<263,230>	<268,039>	<4,809>	<44,007>	<288,345>
658,992	648,677	<10,315>	4,258,094	4,354,003	95,909	610,730	3,994,641
43.1	38.0	<5.2>	50.3	45.3	<5.0>	43.3	48.0
172,637	166,209	<6,428>	1,130,698	1,197,564	66,866	169,527	1,111,190
1,482	1,480	<2>	12,691	12,045	<646>	2,105	14,145
5,539	3,745	<1,794>	35,593	26,255	<9,338>	2,483	17,869
275	1,000	725	275	6,000	5,725	0	0
2,205	3,000	795	17,093	22,000	4,907	1,500	10,184
67,020	76,130	9,110	392,610	434,924	42,314	62,126	374,012
4.4	4.5	0.1	4.6	4.5	<0.1>	4.4	4.5
8,998	6,578	<2,420>	51,446	43,758	<7,688>	7,552	47,178
<15,893>	<16,000>	<107>	<93,225>	<106,000>	<12,775>	<12,871>	<85,428>
4,490	3,485	<1,005>	33,941	25,635	<8,306>	5,698	43,550
6,300	5,904	<396>	37,654	43,340	5,686	6,578	41,401
1,143	1,194	51	20,415	12,864	<7,551>	2,513	17,132
4,901	4,095	<806>	33,880	38,812	4,932	5,413	31,238
0	500	500	0	3,500	3,500	0	0
43	0	<43>	196	0	<196>	87	238
13,405	8,066	<5,339>	85,831	56,524	<29,307>	10,341	64,386
52,742	57,489	4,747	291,152	321,075	29,923	47,933	276,281
2,615	2,906	291	14,839	16,105	1,266	2,481	14,542
734	1,226	492	3,853	7,521	3,668	<171>	<151>
27	0	<27>	133	0	<133>	50	112
0	0	0	1,016	500	<516>	1,323	6,462
0	0	0	5,266	0	<5,266>	0	0
459	1,110	651	4,371	4,270	<101>	459	2,858
0	0	0	640	0	<640>	0	8,783
330	0	<330>	2,373	2,900	527	1,288	7,205
39,850	46,570	6,720	168,348	223,429	55,081	40,757	186,561
369,300	374,687	5,387	2,251,089	2,393,021	141,932	357,172	2,189,749
1,028,292	1,023,364	<4,928>	6,509,183	6,747,024	237,841	967,902	6,184,390
215,621	354,248	<138,627>	363,806	1,027,596	<663,790>	187,381	672,797
48,650	53,187	4,537	332,414	382,623	50,209	48,841	338,005
86,131	88,582	2,451	430,938	460,855	29,917	72,213	396,981
41,642	44,151	2,509	208,149	222,537	14,388	31,775	167,001
23,466	22,195	<1,271>	126,452	120,926	<5,526>	24,681	118,487
60,157	62,180	2,023	336,050	333,086	<2,964>	50,450	284,086
77,395	81,432	4,037	549,751	595,177	45,426	76,885	558,809
20,766	18,986	<1,780>	129,210	147,572	18,362	21,986	142,946
54,578	74,027	19,449	499,012	518,189	19,177	71,933	524,373
412,786	444,740	31,954	2,611,974	2,780,965	168,991	398,763	2,530,688
<197,165>	<90,492>	<106,673>	<2,248,169>	<1,753,369>	<494,800>	<211,383>	<1,857,891>
335,967	384,206	<48,239>	1,940,257	2,156,033	<215,776>	336,966	2,005,412
107,883	123,464	<15,581>	654,262	718,336	<64,074>	116,484	724,401
228,084	260,742	<32,658>	1,285,995	1,437,697	<151,702>	220,482	1,281,011
7.17	7.17	0.00	7.14	7.18	<0.04>	7.07	7.07
9.73	9.54	0.19	9.66	9.54	0.12	9.27	9.12
5.96	6.05	<0.09>	5.85	6.00	<0.15>	6.00	6.01
32,158	30,698	<1,460>	200,809	202,525	1,716	31,023	196,528
47.54	55.69	<8.14>	42.19	47.50	<5.31>	45.49	42.34

LICENSING & SERVICES  
INCOME STATEMENT

FEB. 07(01/26/20-02/22/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 7 MO(07/28/19-02/22/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
13,665	15,720	<2,055>	93,419	99,590	<6,171>	13,965	98,137
13,665	15,720	<2,055>	93,419	99,590	<6,171>	13,965	98,137
0	314	314	1,555	1,991	436	230	1,775
13,665	15,406	<1,741>	91,864	97,599	<5,735>	13,735	96,362
100.0	98.0	2.0	98.3	98.0	0.3	98.4	98.2
100.0	98.0	2.0	98.3	98.0	0.3	98.4	98.2
274,881	307,772	<32,891>	2,003,135	2,207,875	<204,740>	208,581	2,093,250
118,572	131,516	<12,944>	849,206	906,078	<56,872>	109,954	769,143
17,625	17,625	0	123,375	123,375	0	20,700	124,200
411,078	456,913	<45,835>	2,975,717	3,237,328	<261,611>	339,235	2,986,594
424,743	472,319	<47,576>	3,067,581	3,334,927	<267,346>	352,971	3,082,955
47,272	49,914	2,642	333,276	349,398	16,122	44,286	328,250
1,214	730	<484>	5,487	4,735	<752>	418	506
48,486	50,644	2,158	338,763	354,133	15,370	44,704	328,756
354.8	322.2	<32.7>	362.6	355.6	<7.0>	320.1	335.0
22,958	23,794	836	162,408	166,558	4,150	21,941	163,727
337	314	<23>	1,122	2,198	1,076	54	2,842
801	475	<326>	6,406	3,125	<3,281>	527	8,478
217	210	<7>	1,343	1,530	187	0	253
1,554	2,075	521	39,496	34,025	<5,471>	0	15,169
0	1,600	1,600	9,001	16,200	7,199	0	8,381
825	1,550	725	49,494	10,700	<38,794>	430	16,772
0	0	0	384	0	<384>	0	226
0	0	0	0	0	0	0	<11,062>
0	2,417	2,417	5,510	22,919	17,409	0	11,539
0	400	400	0	2,800	2,800	0	3,658
0	2,300	2,300	898	17,532	16,634	2,285	17,631
44,886	71,650	26,764	196,779	254,364	57,585	51,015	202,599
17,367	5,261	<12,106>	137,228	147,021	9,793	7,585	146,653
60,343	49,058	<11,285>	500,573	565,989	65,417	14,920	524,178
149,288	161,104	11,816	1,110,643	1,244,961	134,318	98,757	1,111,046
197,774	211,748	13,974	1,449,406	1,599,094	149,688	143,460	1,439,802
226,969	260,571	<33,602>	1,618,175	1,735,833	<117,658>	209,510	1,643,153
3,579	4,152	573	26,492	31,395	4,903	3,575	27,869
20,148	19,551	<597>	129,718	127,091	<2,627>	15,114	121,427
10,069	10,715	646	64,410	67,134	2,724	6,885	52,549
5,674	5,387	<287>	39,178	36,387	<2,791>	5,348	36,856
14,546	15,091	545	105,010	100,883	<4,127>	10,931	90,483
39,645	41,635	1,990	281,609	304,321	22,712	39,384	286,249
10,638	9,720	<918>	66,187	75,552	9,365	11,262	73,224
2,610	4,268	1,658	21,675	29,876	8,201	3,043	44,813
106,910	110,519	3,609	734,280	772,639	38,359	95,543	733,469
120,059	150,052	<29,993>	883,895	963,194	<79,299>	113,968	909,684

UCLA STUDENT UNION  
INCOME STATEMENT

FEB. 07(01/26/20-02/22/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 7 MO(07/28/19-02/22/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
40,749	43,377	<2,628>	347,941	405,712	<57,771>	28,755	401,390
35,545	46,768	<11,223>	215,419	248,552	<33,133>	35,174	234,959
76,294	90,145	<13,851>	563,360	654,264	<90,904>	63,928	636,349
34,519	45,739	11,220	211,638	243,083	31,445	33,573	229,652
9,170	12,328	3,158	76,544	94,245	17,701	5,095	97,562
43,689	58,067	14,378	288,182	337,328	49,146	38,668	327,213
57.3	64.4	7.2	51.2	51.6	0.4	60.5	51.4
32,604	32,078	526	275,178	316,936	<41,758>	25,261	309,136
42.7	35.6	7.2	48.9	48.4	0.4	39.5	48.6
77.5	71.6	5.9	78.0	76.8	1.2	82.3	75.7
2.9	2.2	0.7	1.8	2.2	<0.4>	4.6	2.3
135	6,100	<5,965>	5,060	25,900	<20,840>	985	13,850
50,118	45,319	4,799	141,755	121,791	19,964	47,821	112,369
6,616	8,718	<2,102>	40,157	46,700	<6,543>	6,708	51,104
56,869	60,137	<3,268>	186,971	194,391	<7,420>	55,514	177,322
89,474	92,215	<2,741>	462,149	511,327	<49,178>	80,774	486,458
34,872	34,841	<31>	241,222	243,886	2,664	33,825	236,878
1,255	0	<1,255>	12,077	0	<12,077>	0	0
25,144	24,349	<795>	165,722	163,641	<2,081>	21,474	148,328
61,271	59,190	<2,081>	419,020	407,527	<11,493>	55,299	385,206
80.3	65.7	<14.7>	74.4	62.3	<12.1>	86.5	60.5
35.8	28.7	<7.1>	29.0	21.0	<8.0>	41.7	20.1
18,182	17,426	<756>	108,015	121,912	13,897	17,401	111,565
493	768	275	7,275	8,239	964	749	8,118
3,406	2,972	<434>	24,560	20,744	<3,816>	1,782	12,849
2,082	0	<2,082>	2,274	1,180	<1,094>	686	2,147
0	0	0	3,411	3,254	<157>	0	3,083
0	250	250	383	714	331	0	54
0	600	600	5,275	5,500	225	601	6,250
3,092	675	<2,417>	34,515	32,572	<1,943>	223	28,508
40,321	36,482	<3,839>	106,529	92,498	<14,031>	41,904	88,969
0	305	305	79	1,265	1,186	0	<0>
0	0	0	1,400	1,700	300	0	974
250	1,525	1,275	2,339	4,084	1,745	1,325	3,056
615	250	<365>	2,093	1,750	<343>	142	1,743
2,770	2,640	<130>	16,999	24,618	7,619	2,031	20,861
1,001	1,099	98	6,086	5,841	<245>	1,013	6,548
158	50	<108>	<79>	350	429	105	394
2,926	0	<2,926>	2,926	2,890	<36>	2,787	2,787
15,417	15,417	0	107,917	107,919	2	15,417	107,917
16,559	16,000	<559>	61,975	68,750	6,775	16,962	63,335
107,272	96,459	<10,813>	493,973	505,780	11,807	103,127	469,157
168,543	155,649	<12,894>	912,993	913,307	314	158,426	854,363
<79,069>	<63,434>	<15,635>	<450,844>	<401,980>	<48,864>	<77,652>	<367,905>
4,524	4,853	329	32,691	36,022	3,331	4,423	32,733
6,317	6,216	<101>	31,749	32,599	850	5,111	32,664
3,157	3,407	250	15,732	17,185	1,453	2,328	14,157
1,779	1,712	<67>	9,544	9,346	<198>	1,808	10,099
4,560	4,798	238	25,495	25,720	225	3,697	24,220
48,078	50,546	2,468	341,509	369,433	27,924	47,761	347,136
12,900	11,785	<1,115>	80,266	91,604	11,338	13,658	88,799
23,457	19,450	<4,007>	166,001	136,150	<29,851>	17,155	122,908
104,772	102,767	<2,005>	702,987	718,059	15,072	95,942	672,716
<183,841>	<166,201>	<17,640>	<1,153,831>	<1,120,039>	<33,792>	<173,594>	<1,040,621>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

FEB. 07(01/26/20-02/22/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 7 MO(07/28/19-02/22/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
354,694	345,001	<9,693>	2,452,722	2,414,485	<38,237>	327,240	2,258,600
3,103	815	<2,288>	18,585	5,705	<12,880>	0	7,875
35,238	38,107	2,869	241,837	274,169	32,332	35,853	228,023
393,035	383,923	<9,112>	2,713,143	2,694,359	<18,784>	363,094	2,494,498
7.8	7.1	<0.7>	6.9	6.3	<0.6>	7.1	6.2
1,000	0	<1,000>	13,116	11,021	<2,095>	0	10,700
2,000	345	<1,655>	6,000	2,415	<3,585>	0	4,000
174,441	168,825	<5,616>	1,141,014	1,181,635	40,621	163,039	1,043,941
5,940	9,175	3,235	46,153	49,287	3,134	6,539	46,375
8,861	6,481	<2,380>	67,799	43,567	<24,232>	5,274	35,266
411	771	360	4,083	4,974	891	640	4,721
1,392	3,613	2,221	12,055	26,147	14,092	497	5,465
86	200	114	1,025	1,400	375	0	216
1,455	2,653	1,198	34,641	20,071	<14,570>	221	13,042
0	1,000	1,000	0	7,000	7,000	0	0
0	1,000	1,000	500	30,282	29,782	0	2,474
2,442	417	<2,025>	7,030	2,915	<4,115>	798	1,863
231	320	89	10,221	13,962	3,741	3,966	16,667
0	0	0	209	0	<209>	0	0
0	50	50	55	350	295	0	0
563	475	<88>	1,210	3,475	2,265	217	950
0	75	75	0	525	525	0	0
338	250	<88>	2,122	1,750	<372>	296	2,305
<45>	<300>	<255>	1,654	<1,800>	<3,454>	<329>	<966>
0	100	100	2,280	700	<1,580>	162	624
238	2,500	2,262	17,704	17,500	<204>	110	15,635
1,547	1,970	423	16,003	14,520	<1,483>	740	9,431
0	100	100	15,186	10,500	<4,686>	0	10,478
6,439	7,272	833	55,404	56,750	1,346	6,986	44,783
734	1,148	414	5,177	8,036	2,859	761	5,378
12,530	16,792	4,262	93,920	117,544	23,624	13,206	89,741
0	186	186	0	1,297	1,297	0	0
2,598	2,598	0	23,180	23,180	0	2,522	22,504
<21>	42	63	136	289	153	<5>	<2>
25,367	25,367	0	177,569	177,569	0	23,061	161,427
9,259	4,310	<4,949>	128,736	42,312	<86,424>	22,601	164,100
1,188	1,188	<0>	8,318	8,316	<2>	922	8,228
9,417	9,417	0	84,387	83,416	<971>	11,667	81,171
5,927	3,000	<2,927>	21,400	17,000	<4,400>	924	11,227
8,358	8,583	225	58,503	60,081	1,578	6,250	64,714
0	0	0	4,075	4,075	0	0	3,956
4,455	5,321	866	7,909	9,653	1,744	2,805	19,521
6,456	12,731	6,275	74,349	97,118	22,769	10,907	92,837
0	500	500	6,223	7,150	927	0	2,986
3,419	3,370	<49>	24,145	26,378	2,233	3,272	25,609
3,612	4,095	483	25,658	28,790	3,132	3,827	25,234
8,333	14,917	6,584	58,331	104,419	46,088	7,250	50,750
0	0	0	0	0	0	0	1,308
4,442	8,797	4,356	35,105	61,196	26,092	8,541	59,414
18,589	18,589	0	130,123	130,123	0	18,048	126,336
4,216	500	<3,716>	31,521	28,500	<3,021>	324	25,796
336,219	348,743	12,524	2,454,229	2,535,388	81,159	326,039	2,310,204
729,254	732,666	3,412	5,167,372	5,229,747	62,375	689,132	4,804,702
21,025	21,696	671	149,347	158,572	9,225	20,887	151,808
5,641	5,058	<583>	35,102	39,316	4,214	5,973	38,833
25,503	28,044	2,541	173,690	196,308	22,618	23,116	166,244
52,170	54,798	2,628	358,139	394,196	36,057	49,976	356,885
781,424	787,464	6,040	5,525,511	5,623,943	98,432	739,108	5,161,587
<696,233>	<702,655>	<6,422>	<4,918,923>	<5,003,290>	<84,367>	<652,930>	<4,579,280>
<42,155>	<42,155>	0	<305,242>	<305,242>	0	<42,134>	<289,653>
<3,479>	<3,479>	0	<28,736>	<28,736>	0	<3,569>	<24,499>
<39,557>	<39,175>	382	<272,610>	<286,675>	<14,065>	<40,475>	<268,155>
<781,424>	<787,464>	<6,040>	<5,525,511>	<5,623,943>	<98,432>	<739,108>	<5,161,587>
0	0	0	<0>	0	0	0	0

FACILITIES  
EXPENSE STATEMENT

FEB. 07(01/26/20-02/22/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 7 MO(07/28/19-02/22/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
129,251	130,169	918	947,811	964,045	16,234	122,396	911,671
4,287	7,324	3,037	39,175	45,542	6,367	5,521	42,270
1,057	970	<87>	4,247	7,274	3,027	120	1,228
<340>	<150>	190	<7,095>	<1,275>	5,820	<327>	<1,830>
<11,270>	<11,181>	89	<81,305>	<78,605>	2,700	<10,664>	<78,088>
<5,007>	<2,500>	2,507	<23,397>	<17,500>	5,897	<2,538>	<21,141>
117,978	124,632	6,654	879,437	919,481	40,044	114,507	854,110
74,564	78,079	3,515	545,515	577,027	31,512	76,591	532,045
178	75	<103>	2,131	925	<1,206>	117	920
1,043	768	<275>	7,911	5,056	<2,855>	923	4,286
112	0	<112>	4,178	900	<3,278>	0	1,298
4,805	5,360	555	31,310	34,204	2,894	4,862	33,139
6.3	6.0	<0.4>	5.6	5.2	<0.3>	7.6	5.2
5,833	6,351	518	37,426	39,892	2,466	5,577	38,141
1,586	1,410	<176>	13,726	10,684	<3,042>	1,384	10,658
386	415	29	2,933	3,618	685	449	3,001
39,350	31,204	<8,146>	201,427	227,365	25,938	40,679	222,036
5,066	4,150	<916>	30,897	32,050	1,153	<356>	23,234
460	400	<60>	2,116	2,350	234	559	586
55	1,700	1,645	14,212	11,900	<2,312>	139	10,672
1,149	300	<849>	7,842	2,100	<5,742>	0	1,243
5,913	3,075	<2,838>	31,702	31,050	<652>	669	77,174
10,318	11,895	1,577	68,650	77,675	9,025	10,337	72,983
3,161	3,247	86	34,549	26,957	<7,592>	4,337	27,354
649	1,275	626	13,113	8,925	<4,188>	368	4,982
0	0	0	6,600	0	<6,600>	5,000	16,179
154,628	149,704	<4,924>	1,056,237	1,092,678	36,441	151,633	1,079,932
272,606	274,336	1,730	1,935,674	2,012,159	76,485	266,141	1,934,042
22,821	34,167	11,346	161,514	239,169	77,655	26,293	188,368
22,821	34,167	11,346	161,514	239,169	77,655	26,293	188,368
295,426	308,503	13,077	2,097,188	2,251,328	154,140	292,434	2,122,409
<253,012>	<266,077>	<13,065>	<1,797,194>	<1,944,739>	<147,545>	<251,345>	<1,826,804>
<8,949>	<8,949>	0	<62,643>	<62,643>	0	<8,138>	<56,966>
<3,498>	<3,498>	0	<24,486>	<24,486>	0	<3,181>	<22,267>
<8,942>	<8,283>	659	<63,518>	<60,888>	2,630	<8,883>	<64,564>
<21,025>	<21,696>	<671>	<149,347>	<158,572>	<9,225>	<20,887>	<151,808>
<295,426>	<308,503>	<13,077>	<2,097,188>	<2,251,328>	<154,140>	<292,434>	<2,122,409>
0	0	0	<0>	0	0	<0>	0

UTILITIES  
EXPENSE STATEMENT

FEB. 07(01/26/20-02/22/20)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
5,193	8,113	2,920	Chiller Water
49,890	46,177	<3,713>	Elec-Non Air Cond.
12,739	7,579	<5,160>	Water-Non Air Cond.
6,363	5,937	<426>	Steam-Non Air Cond.
5,165	3,366	<1,799>	Gas
0	1,551	1,551	Energy Management
79,350	72,723	<6,627>	TOTAL OTHER CONTROL.
79,350	72,723	<6,627>	TOTAL CONTROLLABLE EXP
<67,887>	<62,051>	5,836	Allocated-Svs and Ent
<2,460>	<2,460>	0	Allocated-USAC
<962>	<962>	0	Allocated-GSA
<2,399>	<2,192>	207	Allocated-Comm Board
<5,641>	<5,058>	583	Allocated-A & SS
<79,350>	<72,723>	6,627	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 19-20			FISCAL YEAR 18-19	
YTD 7 MO(07/28/19-02/22/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
77,089	118,078	40,989	3,244	106,997
315,250	324,739	9,489	58,195	326,241
52,715	52,718	3	9,056	49,418
31,189	34,210	3,021	8,268	37,682
20,141	22,002	1,861	5,518	20,263
0	10,857	10,857	0	9,303
496,384	562,604	66,220	84,281	549,904
496,384	562,604	66,220	84,281	549,904
<422,400>	<482,300>	<59,900>	<71,875>	<467,304>
<17,220>	<17,220>	0	<2,799>	<19,593>
<6,734>	<6,734>	0	<1,094>	<7,658>
<14,929>	<17,037>	<2,108>	<2,540>	<16,516>
<35,102>	<39,313>	<4,211>	<5,973>	<38,833>
<496,384>	<562,604>	<66,220>	<84,281>	<549,904>
0	0	<0>	0	<0>