

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

April (03/29/20 - 04/25/20)

**Prepared
May 12, 2020**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - APRIL 2020 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

APRIL (03/29/20 - 04/25/20)										FY 18-19		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%			
				\$	%	\$	%	\$	%			
GROSS INCOME												
1,630		4,493		(2,863)	(63.7%)	(2,521)	(60.7%)	4,151				
(5)		2,024		(2,029)	(100.2%)	(1,663)	(100.3%)	1,658				
298		389		(91)	(23.4%)	(62)	(17.2%)	360				
(1)		143		(144)	(100.7%)	(124)	(100.8%)	123				
1,922		7,049		(5,127)	(72.7%)	(4,370)	(69.5%)	6,292				
GROSS MARGIN												
449	27.5%	1,633	36.3%	(1,184)	(8.8)	(1,113)	(10.1)	1,562	37.6%			
(12)	240.0%	1,431	70.7%	(1,443)	169.3	(1,200)	168.3	1,188	71.7%			
298	100.0%	389	100.0%	(91)	0.0	(62)	0.0	360	100.0%			
1	(100.0%)	81	56.6%	(80)	(156.6)	(69)	(156.9)	70	56.9%			
736	38.3%	3,534	50.1%	(2,798)	(11.8)	(2,444)	(12.2)	3,180	50.5%			
WAGES & BENEFITS												
538	33.0%	636	14.2%	98	(18.8)	86	(18.0)	624	15.0%			
583	(11660.0%)	816	40.3%	233	11,700.3	170	11,705.4	753	45.4%			
72	24.2%	74	19.0%	2	(5.2)	(17)	(8.9)	55	15.3%			
82	(8200.0%)	76	53.1%	(6)	8,253.1	(9)	8,259.3	73	59.3%			
1,275	66.3%	1,602	22.7%	327	(43.6)	230	(42.4)	1,505	23.9%			
OTHER CONTROLLABLES												
92	5.6%	211	4.7%	119	(0.9)	132	(0.2)	224	5.4%			
(82)	1640.0%	193	9.5%	275	(1,630.5)	254	(1,629.6)	172	10.4%			
(521)	(174.8%)	99	25.4%	620	200.2	607	198.7	86	23.9%			
20	(2000.0%)	61	42.7%	41	2,042.7	42	2,050.4	62	50.4%			
(491)	(25.5%)	564	8.0%	1,055	33.5	1,035	34.1	544	8.6%			
CONTRIBUTION												
(181)	(11.1%)	786	17.5%	(967)	(28.6)	(896)	(28.3)	715	17.2%			
(513)	10260.0%	423	20.9%	(936)	10,239.1	(775)	10,244.2	262	15.8%			
747	250.7%	216	55.5%	531	195.2	528	189.9	219	60.8%			
(101)	10100.0%	(57)	(39.9%)	(44)	10,139.9	(37)	10,152.0	(64)	(52.0%)			
(48)	(2.5%)	1,368	19.4%	(1,416)	(21.9)	(1,180)	(20.5)	1,132	18.0%			
ALLOCATED EXPENSES												
633	32.9%	656	9.3%	23	(23.6)	(10)	(23.0)	623	9.9%			
203	10.6%	259	3.7%	56	(6.9)	66	(6.3)	269	4.3%			
17	0.9%	71	1.0%	54	0.1	37	0.0	54	0.9%			
184	9.6%	223	3.2%	39	(6.4)	17	(6.4)	201	3.2%			
1,037	54.0%	1,209	17.2%	172	(36.8)	110	(35.8)	1,147	18.2%			
NET INCOME (LOSS) FROM OPERATIONS												
(1,085)	(56.5%)	159	2.3%	(1,244)	(58.8)	(1,070)	(56.3)	(15)	(0.2%)			
OTHER INC/(EXP)												
2	0.1%	2	0.0%	0	0.1	(140)	(2.2)	142	2.3%			
12	0.6%	18	0.3%	(6)	0.3	(14)	0.2	26	0.4%			
(26)	(1.4%)	(26)	(0.4%)	0	(1.0)	3	(0.9)	(29)	(0.5%)			
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%			
248	12.9%	248	3.5%	0	9.4	(1)	8.9	249	4.0%			
236	12.3%	240	3.4%	(4)	8.9	(152)	6.1	388	6.2%			
(849)	(44.2%)	399	5.7%	(1,248)	(49.9)	(1,222)	(50.1)	373	5.9%			

FISCAL YEAR 2019-2020										FY 18-19		
YTD 9 MONTHS (07/28/19 - 04/25/20)										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%			
				\$	%	\$	%	\$	%			
GROSS INCOME												
30,766		35,306		(4,540)	(12.9%)	(3,612)	(10.5%)	34,378				
11,012		15,122		(4,110)	(27.2%)	(2,077)	(15.9%)	13,089				
3,675		4,126		(451)	(10.9%)	(57)	(1.5%)	3,732				
850		1,150		(300)	(26.1%)	(216)	(20.3%)	1,066				
46,303		55,704		(9,401)	(16.9%)	(5,962)	(11.4%)	52,265				
GROSS MARGIN												
9,702	31.5%	12,003	34.0%	(2,301)	(2.5)	(1,808)	(2.0)	11,510	33.5%			
7,686	69.8%	10,645	70.4%	(2,959)	(0.6)	(1,611)	(1.2)	9,297	71.0%			
3,674	100.0%	4,123	99.9%	(449)	0.1	(56)	0.1	3,730	99.9%			
527	62.0%	685	59.6%	(158)	2.4	(112)	2.1	639	59.9%			
21,589	46.6%	27,456	49.3%	(5,867)	(2.7)	(3,587)	(1.6)	25,176	48.2%			
WAGES & BENEFITS												
5,450	17.7%	5,707	16.2%	257	(1.5)	(21)	(1.9)	5,429	15.8%			
6,786	61.6%	7,292	48.2%	506	(13.4)	(88)	(10.4)	6,698	51.2%			
645	17.6%	670	16.2%	25	(1.4)	(43)	(1.5)	602	16.1%			
695	81.8%	685	59.6%	(10)	(22.2)	(51)	(21.4)	644	60.4%			
13,576	29.3%	14,354	25.8%	778	(3.5)	(203)	(3.7)	13,373	25.6%			
OTHER CONTROLLABLES												
1,720	5.6%	1,895	5.4%	175	(0.2)	165	(0.1)	1,885	5.5%			
1,209	11.0%	1,597	10.6%	388	(0.4)	220	(0.1)	1,429	10.9%			
499	13.6%	1,287	31.2%	788	17.6	597	15.8	1,096	29.4%			
466	54.8%	503	43.7%	37	(11.1)	20	(9.2)	486	45.6%			
3,894	8.4%	5,282	9.5%	1,388	1.1	1,002	1.0	4,896	9.4%			
CONTRIBUTION												
2,532	8.2%	4,401	12.5%	(1,869)	(4.3)	(1,663)	(4.0)	4,195	12.2%			
(309)	(2.8%)	1,756	11.6%	(2,065)	(14.4)	(1,479)	(11.7)	1,170	8.9%			
2,530	68.8%	2,167	52.5%	363	16.3	498	14.4	2,032	54.4%			
(634)	(74.6%)	(503)	(43.7%)	(131)	(30.9)	(143)	(28.5)	(491)	(46.1%)			
4,119	8.9%	7,821	14.0%	(3,702)	(5.1)	(2,787)	(4.3)	6,906	13.2%			
ALLOCATED EXPENSES												
5,870	12.7%	5,923	10.6%	53	(2.1)	(384)	(2.2)	5,486	10.5%			
2,250	4.9%	2,410	4.3%	160	(0.6)	95	(0.4)	2,345	4.5%			
541	1.2%	661	1.2%	120	0.0	80	0.0	621	1.2%			
1,797	3.9%	2,006	3.6%	209	(0.3)	52	(0.4)	1,849	3.5%			
10,458	22.6%	11,000	19.7%	542	(2.9)	(157)	(2.9)	10,301	19.7%			
NET INCOME (LOSS) FROM OPERATIONS												
(6,339)	(13.7%)	(3,179)	(5.7%)	(3,160)	(8.0)	(2,944)	(7.2)	(3,395)	(6.5%)			
OTHER INC/(EXP)												
170	0.4%	18	0.0%	152	0.4	(171)	(0.3)	341	0.7%			
172	0.4%	183	0.3%	(11)	0.1	(114)	(0.1)	286	0.5%			
(230)	(0.5%)	(230)	(0.4%)	0	(0.1)	30	0.0	(260)	(0.5%)			
0	0.0%	(19)	0.0%	19	0.0	0	0.0	0	0.0%			
2,236	4.8%	2,236	4.0%	0	0.8	26	0.6	2,210	4.2%			
2,348	5.1%	2,188	3.9%	160	1.2	(229)	0.2	2,577	4.9%			
(3,991)	(8.6%)	(991)	(1.8%)	(3,000)	(6.8)	(3,173)	(7.0)	(818)	(1.6%)			

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - APRIL 2020 (\$000's)
DIVISIONS FULLY ALLOCATED**

APRIL (03/29/20 - 04/25/20)										FY 18-19												
CURRENT MONTH								**		FISCAL YEAR 2019-2020										FY 18-19		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		YTD 9 MONTHS (07/28/19 - 04/25/20)			VARIANCE				LAST YEAR ACT					
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%		ACT/BUD		ACT/LY ACT		\$	%				
GROSS INCOME																						
1,630		4,493		(2,863)	(63.7%)	(2,521)	(60.7%)	4,151		UCLA Store	30,766		35,306	(4,540)	(12.9%)	(3,612)	(10.5%)	34,378				
(5)		2,024		(2,029)	(100.2%)	(1,663)	(100.3%)	1,658		UCLA Restaurants	11,012		15,122	(4,110)	(27.2%)	(2,077)	(15.9%)	13,089				
298		389		(91)	(23.4%)	(62)	(17.2%)	360		Licensing & Services	3,675		4,126	(451)	(10.9%)	(57)	(1.5%)	3,732				
(1)		143		(144)	(100.7%)	(124)	(100.8%)	123		UCLA Student Union	850		1,150	(300)	(26.1%)	(216)	(20.3%)	1,066				
1,922		7,049		(5,127)	(72.7%)	(4,370)	(69.5%)	6,292		TOTAL	46,303		55,704	(9,401)	(16.9%)	(5,962)	(11.4%)	52,265				
GROSS MARGIN																						
449	27.5%	1,633	36.3%	(1,184)	(8.8)	(1,113)	(10.1)	1,562	37.6%	UCLA Store	9,702	31.5%	12,003	(2,301)	(2.5)	(1,808)	(2.0)	11,510	33.5%			
(12)	240.0%	1,431	70.7%	(1,443)	169.3	(1,200)	168.3	1,188	71.7%	UCLA Restaurants	7,686	69.8%	10,645	(2,959)	(0.6)	(1,611)	(1.2)	9,297	71.0%			
298	100.0%	389	100.0%	(91)	0.0	(62)	0.0	360	100.0%	Licensing & Services	3,674	100.0%	4,123	(449)	0.1	(56)	0.1	3,730	99.9%			
1	(100.0%)	81	56.6%	(80)	(156.6)	(69)	(156.9)	70	56.9%	UCLA Student Union	527	62.0%	685	(158)	2.4	(112)	2.1	639	59.9%			
736	38.3%	3,534	50.1%	(2,798)	(11.8)	(2,444)	(12.2)	3,180	50.5%	TOTAL	21,589	46.6%	27,456	(5,867)	(2.7)	(3,587)	(1.6)	25,176	48.2%			
TOTAL CONTROLLABLES																						
630	38.7%	847	18.9%	217	(19.8)	217	(18.3)	847	20.4%	UCLA Store	7,170	23.3%	7,602	432	(1.8)	144	(2.0)	7,314	21.3%			
501	(10020.0%)	1,008	49.8%	507	10,069.8	424	10,075.8	925	55.8%	UCLA Restaurants	7,995	72.6%	8,889	894	(13.8)	132	(10.5)	8,127	62.1%			
(449)	(150.7%)	173	44.5%	622	195.2	590	189.9	141	39.2%	Licensing & Services	1,144	31.1%	1,956	812	16.3	554	14.4	1,698	45.5%			
103	(10300.0%)	138	96.5%	35	10,396.5	32	10,409.8	135	109.8%	UCLA Student Union	1,161	136.6%	1,188	27	(33.3)	(31)	(30.6)	1,130	106.0%			
785	40.8%	2,166	30.7%	1,381	(10.1)	1,263	(8.3)	2,048	32.5%	TOTAL	17,470	37.7%	19,635	2,165	(2.5)	799	(2.7)	18,269	35.0%			
CONTRIBUTION																						
(181)	(11.1%)	786	17.5%	(967)	(28.6)	(896)	(28.3)	715	17.2%	UCLA Store	2,532	8.2%	4,401	(1,869)	(4.3)	(1,663)	(4.0)	4,195	12.2%			
(513)	10260.0%	423	20.9%	(936)	10,239.1	(775)	10,244.2	262	15.8%	UCLA Restaurants	(309)	(2.8%)	1,756	(2,065)	(14.4)	(1,479)	(11.7)	1,170	8.9%			
747	250.7%	216	55.5%	531	195.2	528	189.9	219	60.8%	Licensing & Services	2,530	68.8%	2,167	363	16.3	498	14.4	2,032	54.4%			
(101)	10100.0%	(57)	(39.9%)	(44)	10,139.9	(37)	10,152.0	(64)	(52.0%)	UCLA Student Union	(634)	(74.6%)	(503)	(43.7%)	(131)	(30.9)	(143)	(28.5)	(491)	(46.1%)		
(48)	(2.5%)	1,368	19.4%	(1,416)	(21.9)	(1,180)	(20.5)	1,132	18.0%	TOTAL	4,119	8.9%	7,821	(3,702)	(5.1)	(2,787)	(4.3)	6,906	13.2%			
ALLOCATED EXPENSES																						
669	41.0%	611	13.6%	(58)	(27.4)	(80)	(26.8)	589	14.2%	UCLA Store	5,493	17.9%	5,474	(19)	(2.4)	(291)	(2.8)	5,202	15.1%			
163	(3260.0%)	405	20.0%	242	3,280.0	208	3,282.4	371	22.4%	UCLA Restaurants	3,126	28.4%	3,631	505	(4.4)	186	(3.1)	3,312	25.3%			
133	44.6%	93	23.9%	(40)	(20.7)	(45)	(20.2)	88	24.4%	Licensing & Services	962	26.2%	969	7	(2.7)	(52)	(1.8)	910	24.4%			
72	(7200.0%)	100	69.9%	28	7,269.9	27	7,280.5	99	80.5%	UCLA Student Union	877	103.2%	926	49	(22.7)	0	(20.9)	877	82.3%			
1,037	54.0%	1,209	17.2%	172	(36.8)	110	(35.8)	1,147	18.2%	TOTAL	10,458	22.6%	11,000	542	(2.9)	(157)	(2.9)	10,301	19.7%			
NET INCOME (LOSS) FROM OPERATIONS																						
(850)	(44.2%)	176	2.5%	(1,026)	(46.7)	(975)	(46.2)	125	2.0%	UCLA Store	(2,961)	(6.4%)	(1,073)	(1,888)	(4.5)	(1,955)	(4.5)	(1,006)	(1.9%)			
(676)	(35.2%)	18	0.3%	(694)	(35.5)	(568)	(33.5)	(108)	(1.7%)	UCLA Restaurants	(3,435)	(7.4%)	(1,875)	(1,560)	(4.0)	(1,293)	(3.3)	(2,142)	(4.1%)			
614	31.9%	122	1.7%	492	30.2	483	29.8	131	2.1%	Licensing & Services	1,568	3.4%	1,198	370	1.2	447	1.3	1,121	2.1%			
(173)	(9.0%)	(157)	(2.2%)	(16)	(6.8)	(10)	(6.4)	(163)	(2.6%)	UCLA Student Union	(1,511)	(3.3%)	(1,429)	(82)	(0.7)	(143)	(0.7)	(1,368)	(2.6%)			
(1,085)	(56.5%)	159	2.3%	(1,244)	(58.8)	(1,070)	(56.3)	(15)	(0.2%)	TOTAL	(6,339)	(13.7%)	(3,179)	(3,160)	(8.0)	(2,944)	(7.2)	(3,395)	(6.5%)			
OTHER INC/(EXP)																						
2	0.1%	2	0.0%	0	0.1	(140)	(2.2)	142	2.3%	Non-Recurrent Inc/(Exp)	170	0.4%	18	152	0.4	(171)	(0.3)	341	0.7%			
12	0.6%	18	0.3%	(6)	0.3	(14)	0.2	26	0.4%	Interest Income	172	0.4%	183	(11)	0.1	(114)	(0.1)	286	0.5%			
(26)	(1.4%)	(26)	(0.4%)	0	(1.0)	3	(0.9)	(29)	(0.5%)	Interest (Expense)	(230)	(0.5%)	(230)	0	(0.1)	30	0.0	(260)	(0.5%)			
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	(19)	19	0.0	0	0.0	0	0.0%			
248	12.9%	248	3.5%	0	9.4	(1)	8.9	249	4.0%	Student Union Fee Income	2,236	4.8%	2,236	0	0.8	26	0.6	2,210	4.2%			
236	12.3%	240	3.4%	(4)	8.9	(152)	6.1	388	6.2%	TOTAL	2,348	5.1%	2,188	160	1.2	(229)	0.2	2,577	4.9%			
(849)	(44.2%)	399	5.7%	(1,248)	(49.9)	(1,222)	(50.1)	373	5.9%	NET INCOME (LOSS)	(3,991)	(8.6%)	(991)	(3,000)	(6.8)	(3,173)	(7.0)	(818)	(1.6%)			

ASUCLA
P/L Reconciliation
Apr-20

4

<i>Financial Analysis</i>	\$000's
	Apr-20
Budgeted Net Income/(Loss)	399
UCLA Store	
Gross Margin: areas below plan: impact of lack of campus population and the physical closure due to COVID-19	
Bearwear below plan	(461)
Graduation Etc. below plan	(117)
Campus Portrait Studio below plan	(38)
Market below plan	(101)
Essential below plan	(58)
E-Commerce above plan: strong yield from new Bruins committing to UCLA coupled with Ackerman Union being closed	60
Used Text below plan	(77)
CRS below plan	(56)
Computer Store below plan	(27)
Luvall General Merchandise below plan	(46)
HSS Dental below plan	(52)
Total Wages below plan	96
Other, positive controllables (\$121K) offset by various negative gross margin variances	(90)
Total Contribution	(967)
UCLA Restaurants	
Gross Margin: overall reduced campus traffic after March 11 transition of all classes and finals to online format, then the March 20 safer-at-home executive order	
Wetzels below plan: last day of operation March 16	(70)
Panda below plan: last day of operation March 19	(51)
Greenhouse below plan: last day of operation March 14	(105)
Anderson Café below plan: last day of operation March 17	(67)
Northern Lights below plan: last day of operation March 13	(46)
No Campus Student CTR below plan: last day of operation March 13	(121)
CSSC below plan: last day of operation March 19	(125)
LuValle Food Servery below plan: last day of operation March 19	(132)
Café 451 below plan: last day of operation March 16	(30)
Jimmy's below plan: last day of operation March 19	(64)
Kerckhoff below plan: last day of operation March 19	(108)
Cooperage below plan: last day of operation March 19	(52)
Taco Bell below plan: last day of operation March 19	(60)
Catering below plan: last event March 17	(157)
Concessions below plan	(36)
Total Wages below plan	209
Other, positive controllables (299K) mostly offset by various negative gross margin variances	79
Total Contribution	(936)
Licensing & Services	
Gross Margin:	
Licensing International slightly below plan	(3)
Licensing Domestic below plan: delayed or canceled shipments related to COVID-19	(56)
Licensing Campus Sourcing slightly below plan	(3)
Leased Ops below plan: delay of SOLE/FSR space lease, Wescom ATM and lease ending for Hair on Campus	(12)
Photography below plan due to cancellation of campus activities	(16)
Total Wages below plan	3
Other, positive controllables (mostly Licensing reversal payment to UCLA after agreement with Athletics to suspend revenue sharing until further notice due to COVID-19)	618
Total Contribution	531
UCLA Student Union	
Gross Margin:	
Event Services below plan: impact of COVID-19	(69)
AU Post Office below plan	(10)
Total Wages above plan	(4)
Other, positive various controllables	39
Total Contribution	(44)
Allocated Expenses and Other	
A&SS below plan	23
Maintenance below plan: decrease in repairs	56
Utilities below plan: Covid-19 related consumption reduction	54
Depreciation lower than plan due to timing of capitals and reduced expenditures	39
Other	(4)
Total	168
Actual Net Income/(Loss)	(849)

ASUCLA
P/L Reconciliation
Year-To-Date Through April, 2020

Financial Analysis	\$000's
Budgeted Net Income/(Loss)	(991)
UCLA Store	
Gross Margin: all areas impacted by COVID-19 in March and April in addition to other explanations below.	
Bearwear below plan: low sales of merchandise as it relates to fan enthusiasm on campus and at the Rose Bowl	(832)
Fast Track below plan: key volume items have slowed	(96)
Graduation ETC below plan	(131)
Market below plan: impact of mild weather, shorter Thanksgiving holiday period and overall reduction in traffic	(161)
Essentials below plan due to lower department sales and sales in art and basic supplies	(98)
E-Commerce below plan as promotional efforts were negatively impacted by the athletic performance	(71)
New Text below plan: overall impact of expense for Fall quarter rentals and transition to YTD method of calculating gross margin continues to run negative	(51)
Used Text below plan due to lower enrollment and requisitions, and the negative impact of transition to YTD method of calculating gross margin	(203)
CRS below plan: decline in digital reader sales and timing for department orders	(156)
LuValle Books below plan due to lower Law School sales and poor sell through to UCLA Extension	(68)
HSS Dental Kit below plan	(91)
Total Wages below plan	171
Other, positive various controllables (\$261K) offset by variance negative gross margin variances	(82)
Total Contribution	(1,869)
UCLA Restaurants	
Gross Margin: COVID-19 impact mostly started mid March	
Wetzel's below plan: general traffic for restaurant location has been slowing	(138)
Panda Express below plan	(101)
Greenhouse below plan	(145)
Anderson Café below plan: there was no historical data for the first year of the budget and sales were lower than estimated	(226)
Northern Lights below plan: general downward trend of customer traffic in northern areas	(114)
North Campus Student CTR below plan due to general downward trend of customer traffic	(234)
CSSC below plan: mostly decline in customer count	(199)
LuValle Food Servery below plan: continuing general downward trend of customer traffic in northern areas	(275)
Café 451 below plan: lower than plan average check, in part due to the Centennial \$.19 cent coffee refill promotion	(83)
Jimmy's below plan: continuing general downward trend of customer traffic in northern areas	(145)
Kerckhoff Coffeehouse below plan: lower average check partly due to the impact of the Centennial \$.19 cent coffee refill promotion	(267)
Cooperage below plan: lower average check (impacted by the Centennial \$.19 cent coffee refill promotion)	(129)
Taco Bell below plan (lower than plan average check and customer count)	(109)
Stage Canteen below plan (business has ended)	(38)
Catering below plan due to overall less business (two major events did not occur)	(243)
Concessions below plan due to low attendance at games and timing of actual events	(128)
Total Wages lower than plan	392
Other, positive controllables (\$502K) mostly offset by various negative gross margin variances	117
Total Contribution	(2,065)
Licensing & Services	
Gross Margin:	
Licensing Domestic below plan due to downward sales trend mainly Under Armour and Sweden (H&M)	(203)
Licensing International below plan: delay in developing new territories	(109)
Licensing Campus Sourcing below plan	(40)
Leased Ops below plan mostly due to the delay in the Wescom ATM and SOLE/FSR space leases	(74)
Total Wages below plan	22
Other, positive controllables mostly Licensing	767
Total Contribution	363
UCLA Student Union	
Gross Margin:	
Event Services below plan: increased on-campus marketplace competition and less off-campus events	(135)
AU Post Office below plan due to decline in clientele	(22)
Total Wages above plan	(22)
Other, positive controllables	48
Total Contribution	(131)
Allocated Expenses and Other	
A&SS below plan in various controllables	53
Facilities lower than plan mostly wages and benefits and repairs and maintenance, some related to COVID-19	160
Utilities below plan: savings due to lower consumption and energy efficient processes (COVID-19 consumptions reductions started in March)	120
Depreciation lower than plan due to timing of capitals and reduced expenditures	209
Other: mostly various positive non-recurrent	160
Total	702
Actual Net Income/(Loss)	(3,991)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month April 2020	Prior Month March 2020	Prior Year July 2019
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$10,272	\$11,115	\$12,951
Accounts receivable	4,276	4,460	3,819
Less: Allowance for doubtful accounts	(400)	(400)	(378)
Accounts receivable, net	3,876	4,060	3,441
Student fees receivable	497	248	104
Inventories	8,174	7,439	5,680
Prepaid expenses and other current assets	257	241	297
Total current assets	23,076	23,103	22,473
LONG TERM ASSETS			
Property, equipment and improvements	73,464	73,422	72,703
Less: Accumulated depreciation	(53,072)	(52,888)	(51,362)
Total long term assets	20,393	20,534	21,341
TOTAL ASSETS	\$43,469	\$43,637	\$43,814
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$5,336	\$7,008	\$6,986
Wages and payroll taxes payable	\$8,312	6,183	3,932
Sales tax payable & other liabilities	\$921	789	959
Interest payable	\$138	112	66
Deferred income	\$1,459	1,505	839
Funds held for others	\$402	289	140
Current portion of long term debt	\$908	908	908
Total current liabilities	\$17,477	16,794	13,830
LONG TERM DEBT:			
AU expansion loan	\$6,186	6,186	6,186
Total long term debt	\$6,186	6,186	6,186
TOTAL LIABILITIES	\$23,663	22,980	20,016
RETAINED EARNINGS:			
Beginning Balance	23,797	23,797	24,492
Year-to-date net income/(loss)	(\$3,991)	(3,140)	(694)
Ending Balance	19,806	20,657	23,798
TOTAL LIABILITIES AND RETAINED EARNINGS	\$43,469	\$43,637	\$43,814

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
April 2020
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (\$849)
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation \$184
 Accounts receivable \$184
 Student fees receivable (\$249)
 Short term note receivable \$0
 Inventories (\$736)
 Prepaid expenses and other current assets (\$16)
Increase/(decrease) in current liabilities:
 Accounts payable (\$1,673)
 Sales tax payable & other liabilities \$133
 Wages and payroll taxes payable \$2,128
 Interest payable \$26
 Deferred Income (\$46)
 Funds held for others \$113

Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (42)

Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0

Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

Current Month	Year to Date	Prior Year to Date
(\$849)	(3,991)	(\$818)
\$184	1,797	1,849
\$184	(435)	(472)
(\$249)	(393)	(282)
\$0	0	200
(\$736)	(2,494)	(37)
(\$16)	40	123
(\$1,673)	(1,660)	(532)
\$133	(38)	453
\$2,128	4,379	2,316
\$26	72	83
(\$46)	620	157
\$113	262	(79)
(\$801)	(1,841)	2,961
(42)	(838)	(646)
(42)	(838)	(646)
0	0	0
0	0	0
(843)	(2,679)	2,315
11,115	12,951	13,915
10,272	10,272	\$16,230

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
April 2020
(\$000's)**

	Current Month April 2020	Prior Month March 2020
CASH AND CASH EQUIVALENTS	\$10,272	\$11,115
BOARD REQUIRED CASH RESERVE	<u>4,993</u>	<u>5,034</u>
RESERVE SURPLUS (DEFICIT)	<u><u>\$5,279</u></u>	<u><u>\$6,081</u></u>

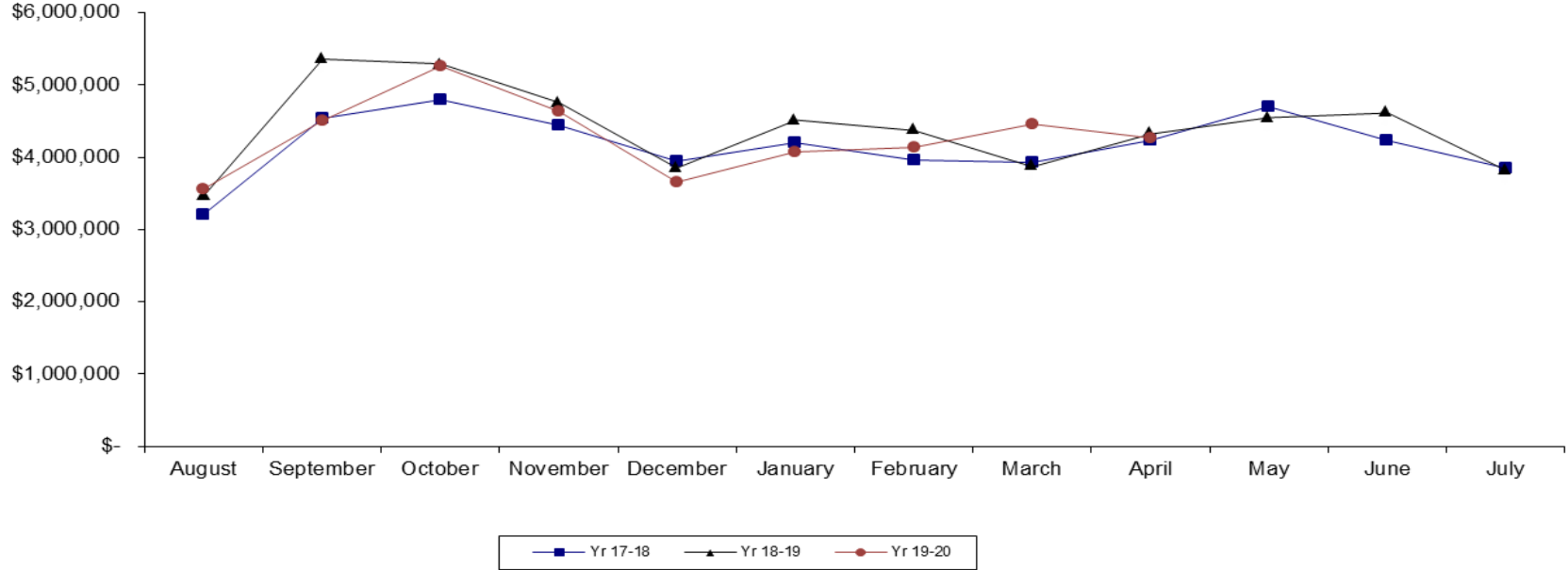
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2019-2020 April 2020

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2019-001 Store General Replacement	125.0	35.5	4.2	39.6	85.4		(85.4)	In Progress - to complete in 19/20
2019-002 Store Copiers	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Cancelled per EMG 2/12/20
2019-003 Neon Sign Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Cancelled per EMG 2/12/20
Total Store/Services	160.0	35.5	4.2	39.6	120.4	35.0	(85.4)	
Food Service								
2019-004 FS Miscellaneous and Unanticipated	50.0	13.2	0.0	13.2	36.8		(36.8)	In Progress - to complete in 19/20
2019-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending - to complete in 19/20
2019-006 Patio Umbrellas	30.0	0.0	24.7	24.7	5.3		(5.3)	In Progress - EDO holding
2019-007 Chef Express Ovens	15.0	6.8	0.0	6.8	8.2		(8.2)	In Progress - to complete in 19/20
2019-008 KCH Dining Room Upgrade	100.0	0.0	0.0	0.0	100.0		(100.0)	Cancel
2019-009 Deep Fryer	15.0	16.8	0.0	16.8	(1.8)		1.8	Completed
2019-010 LuValle Patio Enhancements	75.0	0.0	0.0	0.0	75.0		(75.0)	Canceled
2019-011 LuValle Interior Lamination	25.0	0.0	0.0	0.0	25.0		(25.0)	Canceled
2019-012 Commissary Kitchen Equipment Upgrades	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending - to complete in 19/20
2019-013 Northern Lights Lounge Furniture	10.0	0.0	0.0	0.0	10.0		(10.0)	Cancelled per EMG 2/12/20
2019-014 Café Synapse Cosmetic Improvements	250.0	0.0	0.0	0.0	250.0		(250.0)	Canceled
Total Food Services	625.0	36.9	24.7	61.6	563.4	55.0	(508.4)	
Technology								
2019-015 Network Infrastructure Upgrade	50.0	3.5	(0.0)	3.5	46.5		(46.5)	In Progress - to complete in 19/20
2019-016 Printer Replacement	10.0	3.8	2.2	6.0	4.0		(4.0)	In Progress - to complete in 19/20
2019-017 PC Replacement	60.0	61.6	0.0	61.6	(1.6)		1.6	In Progress - to complete in 19/20
2019-018 Window Upgrade (Servers and Desktops)	195.0	95.6	1.6	97.3	97.7		(97.7)	In Progress - to complete in 19/20
2019-019 Marketing Misc. Hardware/Software Upgrades	15.0	11.1	3.3	14.4	0.6		(0.6)	In Progress - to complete in 19/20
2019-020 Oversize printer replacement	18.0	0.0	0.0	0.0	18.0	18.0	0.0	Pending - to complete in 19/20
2019-021 Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending - to complete in 19/20
Total Technology	354.0	175.7	7.1	182.8	171.2	24.0	(147.2)	
Trademarks & Licensing								
2019-022 Office Remodel and Showroom	100.0	0.0	1.7	1.7	98.3		(98.3)	In Progress - to complete in 20/21
2019-023 Database/Dashboard	100.0	0.0	0.0	0.0	100.0		(100.0)	Cancelled per EMG 2/12/20
Total Trademarks & Licensing	200.0	0.0	1.7	1.7	198.3	0.0	(198.3)	
Others								
2019-024 Fac Misc. and Remodels	75.0	21.1	37.9	59.0	16.0		(16.0)	In Progress - to complete in 19/20
2019-025 LVC South Entrance Waterproofing	125.0	0.0	0.0	0.0	125.0	290.0	165.0	Pending - to complete in 2020
2019-026 AU Water Regulator Heads	40.0	23.2	(0.0)	23.2	16.8		(16.8)	Completed
2019-027 AU/KH HVAC MBC Panel Replace/Upgrade	117.5	0.0	0.0	0.0	117.5	100.0	(17.5)	Pending - to complete in 19/20
2019-028 Retrofit CSSC Blaze Hoods	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending - to complete in 2020
2019-029 AU A-Level Store Fire Doors	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending on A Level Renovation
2019-030 TH Kitchen Waterproofing	55.0	45.4	3.9	49.3	5.7		(5.7)	In Progress - to complete in 2020
2019-031 AU/KH Lighting Controls	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending - to complete in 2020
2019-032 Replace HVAC Motors	45.0	0.0	0.0	0.0	45.0	45.0	0.0	Pending - to complete in 2020
2019-033 Custodial Replacements	10.0	20.0	0.0	20.0	(10.0)		10.0	In Progress - to complete in 19/20
2019-034 SUO Mtg Rm/Venue Equipment	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending - will spend \$15k in 19/20
2019-035 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending - will complete in 19/20
2019-036 SUO Lounge Upgrades	40.0	0.0	0.0	0.0	40.0		(40.0)	Cancelled per EMG 2/12/20
2019-037 SUO Coop Dining Acoustical Enhancement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending - other financial outcomes, est. 20/21
2019-038 SUO Information Window and Office Remodel	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending - other financial outcomes, est. 20/21
2019-039 KGS Sideroom Renovation	18.5	0.0	0.0	0.0	18.5	18.5	0.0	Pending - other financial outcomes, est. 20/21
2019-040 KGS Presentation Upgrade	10.5	0.0	0.0	0.0	10.5	10.5	0.0	Pending - other financial outcomes, est. 20/21
2019-041 Stateroom Carpet and In-Ceiling Projection Screen	32.0	0.0	0.0	0.0	32.0	32.0	0.0	Pending - other financial outcomes, est. 20/21
2019-042 Wireless Portable Sound Systems	8.5	0.0	0.0	0.0	8.5	8.5	0.0	Pending - to complete in 19/20
2019-043 Virtual EMS	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending - to complete in 19/20
2019-044 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-045 MCO Equipment - currency counter	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-046 Replace Cameras	40.0	47.8	0.0	47.8	(7.8)		7.8	Completed
2019-047 EDO Office Furniture	3.5	0.0	0.0	0.0	3.5		(3.5)	Canceled - moved to 20/21
2019-048 EDO Lighting	8.0	0.0	0.0	0.0	8.0		(8.0)	Canceled - moved to 20/21
2019-049 North Campus Student Center Kitchen Roof	0.0	31.7	0.0	31.7	0.0		31.7	Completed
2019-050 Law Conceptual Design	0.0	35.0	0.0	35.0	0.0		35.0	Completed
2019-051 AU Elevator Hoist Rope Replacement	0.0	18.9	23.1	42.0	0.0		42.0	Completed - Awaiting Invoice
2019-052 Kerckhoff Elevator Work	0.0	0.0	16.0	16.0	0.0		16.0	Completed - Awaiting Invoice
2019-053 Customer Feedback Kiosks	0.0	1.1	0.5	1.6	1.9		1.6	Completed - Awaiting Invoice
2019-054 Marketing Office Remodel	0.0	0.0	6.9	6.9	9.1		6.9	In Progress - to complete in 19/20
2019-055 COVID-19	0.0	0.0	0.0	0.0	10.0		0.0	Pending
Total Others	1,093.5	244.2	88.3	332.5	915.2	969.5	208.5	
Total Current Year Projects	2,432.5	492.2	126.0	618.2	1,968.5	1,083.5	(730.8)	

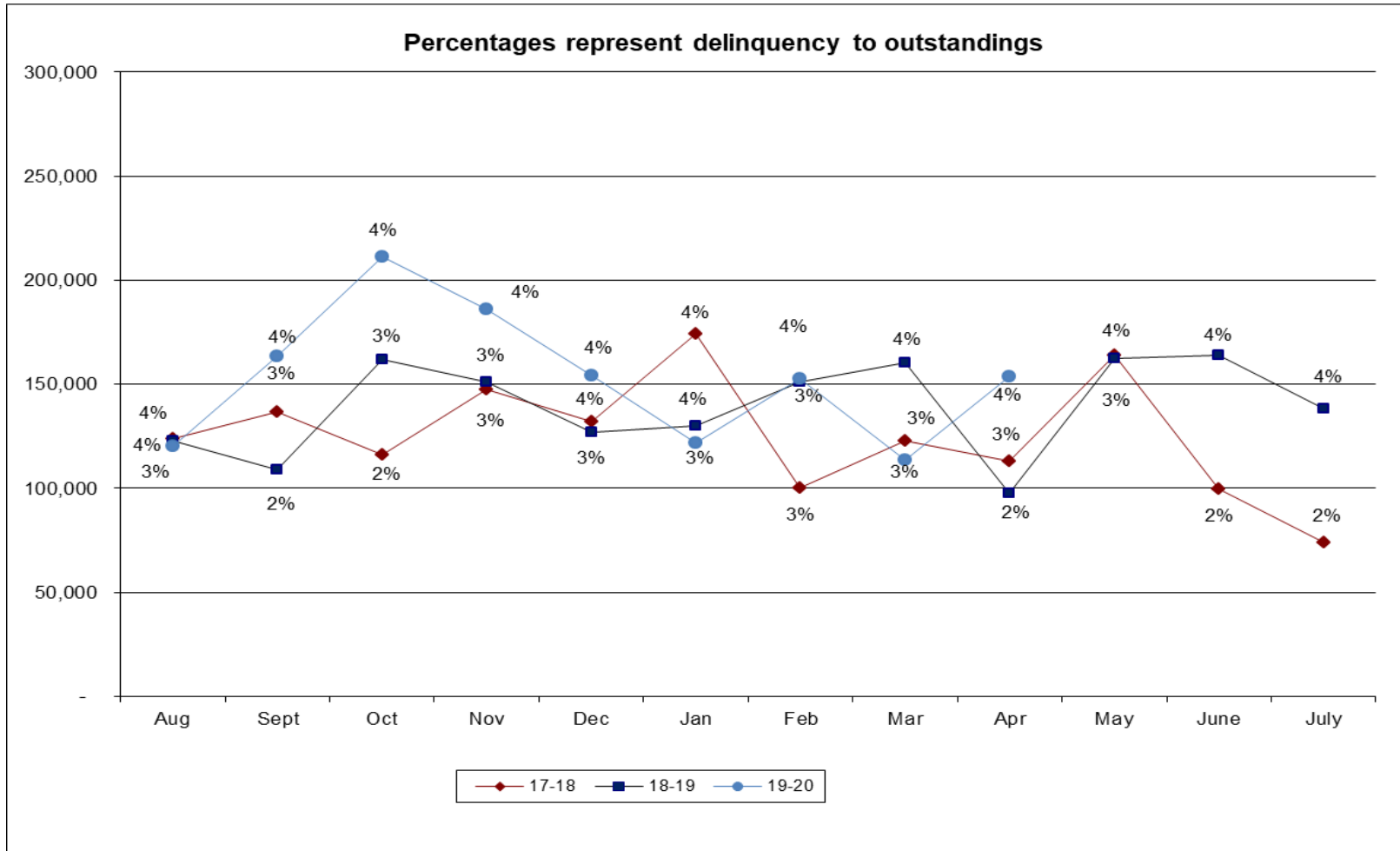
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

04/25/20	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$669,466	19%	\$578,136	86%	\$45,119	70%	\$1,772	6%	\$2,612	7%	(\$537)	-2%	\$1,296,568	30%
ASUCLA PUBLICATIONS		\$160,253	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$160,253	4%
ASUCLA USA/GSA		\$141,630	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$141,630	3%
DUE FROM VENDORS		\$438,080	13%	\$8,216	1%	(\$1,343)	-2%	(\$1,357)	-5%	\$35,234	93%	\$23,489	101%	\$502,319	12%
DENTAL KITS		\$151,102	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$151,102	4%
OTHER		1,889,190	55%	\$85,894	13%	\$20,183	32%	\$27,898	99%	\$102	0%	\$335	1%	2,023,602	47%
TOTAL CURRENT MONTH		\$3,449,721	100%	\$672,246	100%	\$63,959	100%	\$28,313	100%	\$37,948	100%	\$23,287	100%	\$4,275,474	100%
		80%		16%		2%		1%		1%		0%		100%	
03/28/20	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,619,241	38%	\$66,471	67%	\$5,947	16%	\$3,221	15%	(\$1,352)	-4%	\$3,043	13%	\$1,696,571	38%
ASUCLA PUBLICATIONS		\$128,961	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$128,961	3%
ASUCLA USA/GSA		\$132,032	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$132,032	3%
DUE FROM VENDORS		\$308,563	7%	(\$1,265)	-1%	(\$1,907)	-5%	\$9,733	44%	\$29,016	89%	\$19,345	87%	\$363,485	8%
DENTAL KITS		\$209,096	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$209,096	5%
OTHER		\$1,849,071	44%	\$33,189	34%	\$32,338	89%	\$9,156	41%	\$5,028	15%	(\$39)	0%	\$1,928,743	43%
TOTAL CURRENT MONTH		\$4,246,964	100%	\$98,395	100%	\$36,378	100%	\$22,110	100%	\$32,692	100%	\$22,349	100%	\$4,458,888	100%
		95%		2%		1%		0%		1%		1%		100%	
02/22/20	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$780,435	11%	\$243,274	70%	\$30,623	45%	\$4,152	14%	\$3,564	11%	\$2,851	13%	\$1,064,899	26%
ASUCLA PUBLICATIONS		\$92,256	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$92,256	2%
ASUCLA USA/GSA		\$143,792	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$143,792	3%
DUE FROM VENDORS		\$535,298	15%	(\$3,783)	-1%	\$2,465	4%	\$17,619	59%	\$25,155	79%	\$16,770	74%	\$593,524	14%
DENTAL KITS		\$275,636	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$275,636	7%
OTHER		\$1,809,815	50%	\$106,368	31%	\$35,370	52%	\$8,039	27%	\$3,231	10%	\$2,943	13%	\$1,965,766	48%
TOTAL CURRENT MONTH		\$3,637,232	100%	\$345,859	100%	\$68,458	100%	\$29,810	100%	\$31,950	100%	\$22,564	100%	\$4,135,873	100%
		88%		8%		2%		1%		1%		0%		100%	

Total Accounts Receivable Balances
12 Month History
Aug 17 to Apr 20



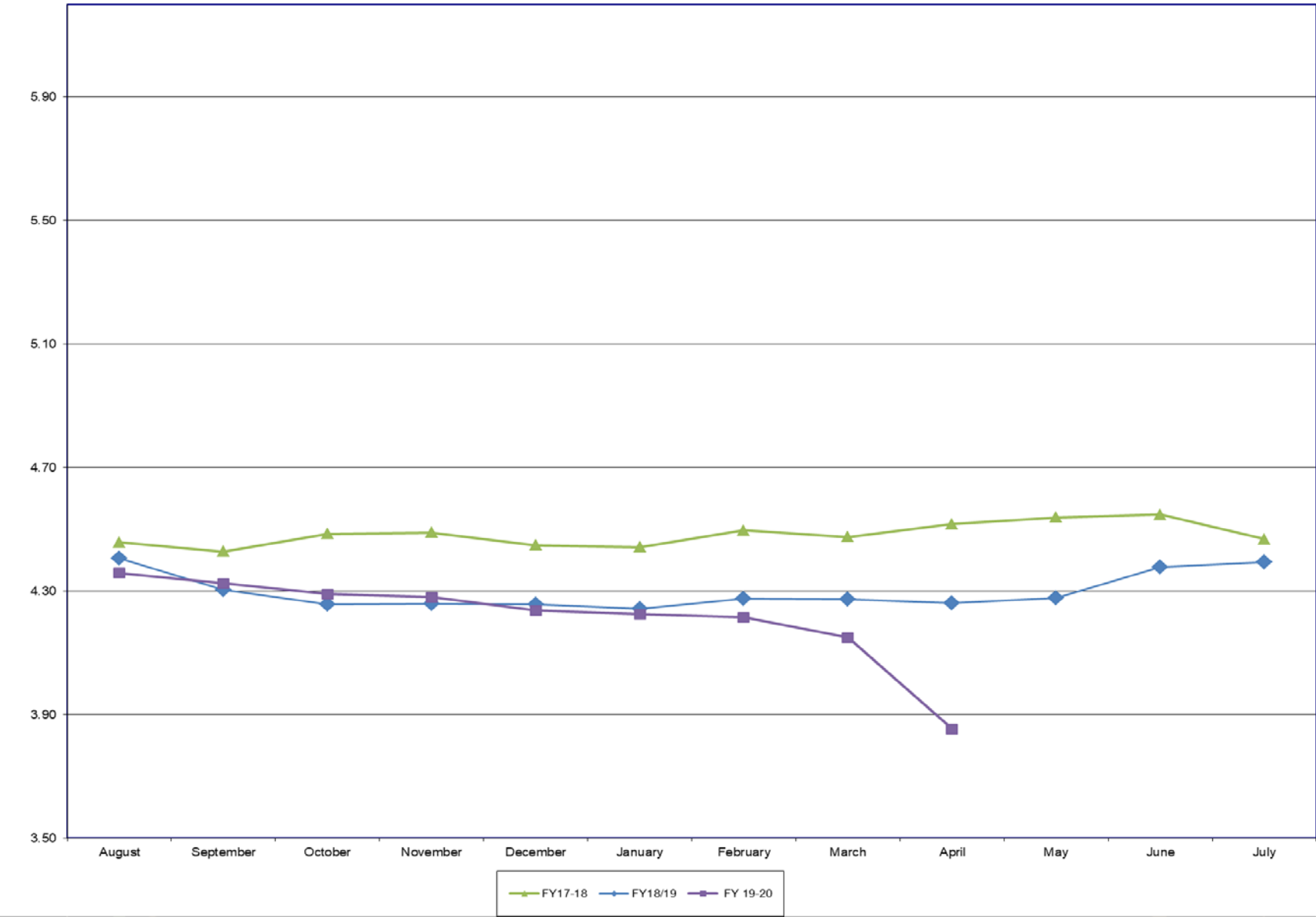
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



**Associated Students UCLA
Store Inventory Turns***



**UCLA STORE
INCOME STATEMENT**

APR. 09(03/29/20-04/25/20)		
CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE
1,197,205	1,816,500	<619,295>
42,275	1,676,650	<1,634,375>
36,773	158,500	<121,727>
26,419	179,350	<152,931>
176,873	82,000	94,873
14,934	394,650	<379,717>
0	0	0
1,494,478	4,307,650	<2,813,172>
1,177,939	2,843,120	1,665,181
2,775	6,300	3,525
84	7,865	7,781
174	730	556
121	970	849
166	1,520	1,354
3,320	17,385	14,065
1,181,259	2,860,505	1,679,246
78.8	66.0	<12.8>
313,220	1,447,145	<1,133,925>
21.2	34.0	<12.8>
0.2	0.4	0.2
21.0	33.6	<12.6>
13.8	17.8	<4.0>
84.6	50.0	34.6
39.6	41.6	<2.0>
22.6	39.3	<16.7>
53.1	52.9	0.3
<16.3>	26.8	<43.1>
0.0	0.0	0.0
135,668	185,818	<50,150>
448,888	1,632,963	<1,184,075>
259,859	266,645	6,786
0	1,200	1,200
144,494	232,351	87,857
404,353	500,196	95,843
27.1	11.6	<15.5>
133,989	135,924	1,935
4,266	3,988	<278>
8,050	10,441	2,391
15	3	<12>
<803>	8,300	9,103
299	2,700	2,401
182	4,700	4,518
58,844	17,885	<40,959>
200	1,000	800
0	0	0
0	0	0
7,959	9,863	1,904
<639>	<3,500>	<2,861>
1,308	15	<1,293>
0	0	0
1,986	1,885	<101>
18,143	82,205	64,062
<106>	0	106
299	0	<299>
0	0	0
0	0	0
0	0	0
12,668	10,765	<1,903>
0	0	0
942	51,150	50,208
<10,463>	100	10,563
8,067	0	<8,067>
0	2	2
<19,709>	9,060	28,769
225,497	346,486	120,989
629,850	846,682	216,832
<180,963>	786,281	<967,244>
37,629	40,388	2,759
190,880	157,963	<32,917>
110,194	76,328	<33,866>
59,120	44,688	<14,432>
141,455	110,661	<30,794>
72,644	94,349	21,705
5,539	22,722	17,183
53,139	62,929	9,790
670,600	610,028	<60,572>
<851,563>	176,253	<1,027,816>

FISCAL YEAR 19-20			FISCAL YEAR 18-19	
YTD 9 MO(07/28/19-04/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
13,535,400	14,167,796	<632,396>	1,668,574	13,716,618
9,111,311	11,848,227	<2,736,916>	1,618,007	11,410,067
1,084,733	1,155,098	<70,365>	167,560	1,177,868
1,365,900	1,641,750	<275,850>	176,446	1,630,494
1,024,113	1,104,000	<79,887>	81,448	1,025,224
3,548,877	4,099,410	<550,533>	252,520	4,115,876
0	0	0	0	16,905
29,670,334	34,016,281	<4,345,947>	3,964,555	33,093,051
20,957,949	23,170,139	2,212,190	2,572,599	22,735,663
35,803	43,940	8,137	5,635	43,600
45,332	59,435	14,103	7,301	56,876
5,055	5,300	245	784	5,430
7,114	8,940	1,826	889	8,463
13,044	15,060	2,016	1,593	18,731
106,348	132,675	26,327	16,200	133,100
21,064,296	23,302,814	2,238,518	2,588,799	22,868,763
70.6	68.1	<2.5>	64.9	68.7
8,606,038	10,713,467	<2,107,429>	1,375,756	10,224,288
29.4	31.9	<2.5>	35.1	31.3
0.4	0.4	0.0	0.4	0.4
29.0	31.5	<2.5>	34.7	30.9
14.3	16.2	<2.0>	18.7	15.6
49.3	49.3	<0.0>	49.7	49.1
40.7	41.6	<0.9>	40.6	41.4
31.3	34.0	<2.7>	36.8	31.8
51.2	51.4	<0.2>	53.7	51.3
22.3	23.6	<1.3>	32.5	22.6
0.0	0.0	0.0	0.0	100.0
1,095,524	1,289,296	<193,772>	186,107	1,285,347
9,701,562	12,002,763	<2,301,201>	1,561,863	11,509,635
2,351,195	2,404,149	52,954	257,971	2,324,811
10,834	1,200	<9,634>	1,427	2,881
1,962,098	2,089,671	127,573	233,540	1,983,269
4,324,127	4,495,020	170,893	492,939	4,310,961
14.6	13.2	<1.4>	12.4	13.0
1,126,213	1,212,241	86,028	130,624	1,118,518
80,857	65,664	<15,193>	7,182	75,310
110,893	87,777	<23,116>	13,344	75,154
157	95	<62>	15	151
40,717	45,400	4,683	11,032	42,115
3,289	6,020	2,731	2,599	5,269
63,158	50,155	<13,003>	4,611	50,458
207,934	200,076	<7,858>	18,315	190,735
5,813	9,000	3,187	950	7,790
395	0	<395>	0	0
77	0	<77>	0	<4>
194,241	201,139	6,898	15,810	221,271
<87,669>	<94,950>	<7,281>	<7,187>	<89,206>
280,804	294,635	13,831	562	283,553
104	0	<104>	0	0
30,845	29,185	<1,660>	7,414	38,259
535,031	647,238	112,207	81,191	614,046
5,136	0	<5,136>	955	5,604
8,092	0	<8,092>	<144>	7,409
0	0	0	0	0
3,089	3,100	11	0	2,528
300	300	0	0	300
111,693	95,085	<16,608>	9,619	101,075
2,043	3,340	1,297	0	4,008
8,999	64,300	55,301	50,513	63,694
50,059	59,930	9,871	100	63,591
8,154	0	<8,154>	0	0
0	16	16	0	0
55,423	127,390	71,967	6,892	121,807
2,845,846	3,107,136	261,290	354,397	3,003,435
7,169,974	7,602,156	432,182	847,335	7,314,396
2,531,588	4,400,607	<1,869,019>	714,528	4,195,239
341,766	385,788	44,022	40,663	361,972
1,437,915	1,386,270	<51,645>	145,384	1,326,000
707,208	668,420	<38,788>	80,338	587,559
427,634	372,084	<55,550>	46,877	402,999
1,104,960	1,009,108	<95,852>	107,360	980,545
788,343	873,187	84,844	93,164	826,287
173,439	212,192	38,753	17,279	199,283
512,781	566,361	53,580	57,349	516,560
5,494,046	5,473,410	<20,636>	588,415	5,201,204
<2,962,458>	<1,072,803>	<1,889,655>	126,113	<1,005,965>

**UCLA RESTAURANTS
INCOME STATEMENT**

APR. 09(03/29/20-04/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 9 MO(07/28/19-04/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
<520>	265,020	<265,540>	1,401,649	1,778,490	<376,841>	240,147	1,644,970
<36>	369,504	<369,540>	1,775,655	2,658,604	<882,949>	231,257	1,704,838
692	220,017	<219,325>	1,215,351	1,596,110	<380,759>	186,881	1,494,986
0	329,136	<329,136>	1,746,167	2,435,967	<689,800>	285,409	2,237,446
<6,490>	384,560	<391,050>	1,793,101	2,714,412	<921,311>	316,961	2,415,917
<7,322>	208,706	<216,028>	1,573,461	1,996,115	<422,654>	170,555	1,770,060
<13,676>	1,776,943	<1,790,619>	9,505,385	13,179,698	<3,674,313>	1,431,210	11,268,216
6,603	593,097	586,494	3,325,592	4,477,407	1,151,815	470,407	3,791,317
<48.3>	33.4	81.7	35.0	34.0	<1.0>	32.9	33.7
<20,280>	1,183,846	<1,204,126>	6,179,793	8,702,291	<2,522,498>	960,803	7,476,899
148.3	66.6	81.7	65.0	66.0	<1.0>	67.1	66.4
<104.9>	66.2	<171.1>	63.4	66.1	<2.7>	64.6	65.7
7,289.3	65.4	7,223.9	64.4	65.2	<0.8>	66.7	66.1
180.9	67.9	113.0	67.7	67.5	0.2	68.4	67.6
0.0	69.2	<69.2>	65.7	67.7	<2.0>	69.8	68.0
150.4	65.8	84.6	64.1	64.9	<0.8>	65.9	65.5
162.1	65.8	96.3	65.5	65.7	<0.2>	68.3	66.7
8,531	247,413	<238,882>	1,506,258	1,942,698	<436,440>	227,111	1,820,355
<11,749>	1,431,259	<1,443,008>	7,686,051	10,644,989	<2,958,938>	1,187,914	9,297,254
264,205	316,221	52,016	2,780,000	2,896,665	116,665	292,954	2,739,587
1,661	3,456	1,795	16,675	27,648	10,973	7,922	39,026
174,834	375,324	200,490	2,844,835	3,174,024	329,189	340,747	2,866,554
0	<45,675>	<45,675>	<294,753>	<359,707>	<64,954>	<43,816>	<379,689>
440,700	649,326	208,626	5,346,757	5,738,630	391,873	597,807	5,265,478
<3,222.3>	36.5	3,258.9	56.3	43.5	<12.7>	41.8	46.7
142,353	166,254	23,901	1,439,161	1,553,290	114,129	155,485	1,432,912
9	1,910	1,901	13,496	16,065	2,569	912	16,910
3,042	3,745	703	41,287	33,795	<7,492>	4,508	26,991
0	1,000	1,000	275	9,000	8,725	0	0
0	3,000	3,000	17,093	28,000	10,907	1,450	11,655
1,789	80,078	78,289	452,492	594,796	142,304	68,015	513,243
<13.1>	4.5	17.6	4.8	4.5	<0.3>	4.8	4.6
747	6,629	5,882	59,547	57,009	<2,538>	6,831	61,611
<15,334>	<16,000>	<666>	<117,283>	<138,000>	<20,717>	<9,153>	<107,295>
1,212	3,535	2,323	40,437	33,055	<7,382>	4,997	53,483
<29>	7,227	7,256	40,948	57,896	16,948	5,025	51,639
37	1,294	1,257	21,699	15,527	<6,172>	2,175	22,546
323	3,645	3,322	36,148	46,777	10,629	1,635	34,671
0	500	500	0	4,500	4,500	0	0
0	0	0	229	0	<229>	139	469
4,694	8,169	3,475	99,600	75,470	<24,130>	10,569	84,654
4,655	58,053	53,398	319,864	437,432	117,568	50,723	369,540
1	3,122	3,121	16,590	22,272	5,682	2,613	19,700
0	1,281	1,281	5,180	10,065	4,885	<2,105>	<2,917>
<10>	0	10	139	0	<139>	31	161
0	0	0	1,516	500	<1,016>	359	6,821
0	0	0	5,266	0	<5,266>	0	0
238	410	172	4,847	5,090	243	238	3,334
0	0	0	640	0	<640>	0	11,804
0	0	0	2,373	2,900	527	0	8,293
<103,691>	25,249	128,940	92,425	284,738	192,313	23,198	241,451
20,075	0	<20,075>	54,210	0	<54,210>	0	0
60,112	359,101	298,989	2,648,180	3,150,177	501,997	327,645	2,861,676
500,812	1,008,427	507,615	7,994,937	8,888,807	893,870	925,452	8,127,154
<512,561>	422,832	<935,393>	<308,886>	1,756,182	<2,065,068>	262,462	1,170,099
41,011	52,430	11,419	420,870	489,572	68,702	49,314	440,594
<603>	71,161	71,764	490,758	615,663	124,905	58,086	524,814
<348>	34,386	34,734	236,492	296,468	59,976	32,098	231,694
<187>	20,132	20,319	144,260	163,537	19,277	18,729	161,274
<447>	49,854	50,301	377,601	443,442	65,841	42,894	382,088
63,967	83,092	19,125	694,178	769,006	74,828	82,036	727,590
4,878	20,011	15,133	152,722	186,870	34,148	15,215	175,480
55,014	74,027	19,013	608,777	666,243	57,466	72,418	668,939
163,286	405,093	241,807	3,125,659	3,630,801	505,142	370,789	3,312,472
<675,847>	17,739	<693,586>	<3,434,545>	<1,874,619>	<1,559,926>	<108,327>	<2,142,372>
0	404,429	<404,429>	2,172,923	2,967,273	<794,350>	346,061	2,707,711
0	130,150	<130,150>	729,634	980,583	<250,949>	124,076	977,218
0	274,280	<274,280>	1,443,289	1,986,691	<543,401>	221,985	1,730,493
0	7	0	7	7	0	7	7
0	10	0	10	10	0	9	9
0	6	0	6	6	<0>	6	6
16,411	30,537	14,126	248,852	270,003	21,150	30,725	261,870
<0.83>	58.19	<59.02>	38.20	48.81	<10.61>	46.58	43.03

LICENSING & SERVICES
INCOME STATEMENT

APR. 09(03/29/20-04/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 9 MO(07/28/19-04/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
80	16,600	<16,520>	103,106	128,690	<25,584>	18,602	135,673
80	16,600	<16,520>	103,106	128,690	<25,584>	18,602	135,673
0	332	332	1,579	2,573	994	0	1,972
80	16,268	<16,188>	101,527	126,117	<24,590>	18,602	133,701
100.0	98.0	2.0	98.5	98.0	0.5	100.0	98.6
100.0	98.0	2.0	98.5	98.0	0.5	100.0	98.6
160,796	222,772	<61,976>	2,316,894	2,668,419	<351,525>	206,961	2,429,725
119,871	132,254	<12,383>	1,096,780	1,170,281	<73,501>	114,094	1,000,979
17,625	17,625	0	158,625	158,625	0	20,700	165,600
298,292	372,651	<74,359>	3,572,299	3,997,325	<425,026>	341,755	3,596,304
298,372	388,919	<90,547>	3,673,827	4,123,442	<449,615>	360,356	3,730,006
46,238	49,914	3,676	425,989	449,226	23,237	35,620	399,385
963	730	<233>	7,471	6,195	<1,276>	590	1,689
47,201	50,644	3,443	433,460	455,421	21,961	36,210	401,075
59,038.1	305.1	<58,733.1>	420.4	353.9	<66.5>	194.7	295.6
24,798	23,794	<1,004>	211,976	214,146	2,170	18,794	201,371
55	314	259	1,447	2,826	1,379	52	3,005
655	475	<180>	7,819	4,075	<3,744>	783	10,077
0	205	205	2,131	1,940	<191>	727	980
0	10,050	10,050	40,325	54,125	13,800	0	16,255
0	1,600	1,600	9,001	19,400	10,399	0	8,381
255	1,550	1,295	52,665	13,800	<38,865>	834	21,678
0	0	0	1,129	0	<1,129>	0	226
0	0	0	0	0	0	0	<11,062>
0	2,417	2,417	6,185	27,753	21,568	0	11,539
0	400	400	0	3,600	3,600	0	3,658
0	2,300	2,300	898	22,132	21,234	1,767	21,064
20,227	24,300	4,073	217,006	313,514	96,508	35,941	238,540
8,432	5,261	<3,171>	160,075	157,543	<2,532>	10,588	169,267
<550,426>	50,059	600,485	0	666,107	666,107	35,271	602,203
<496,004>	122,725	618,729	710,654	1,500,961	790,307	104,757	1,297,181
<448,803>	173,369	622,172	1,144,115	1,956,382	812,267	140,967	1,698,256
747,175	215,550	531,625	2,529,712	2,167,060	362,652	219,390	2,031,750
4,392	4,089	<303>	34,363	39,239	4,876	2,987	33,714
33,691	12,335	<21,356>	178,360	154,300	<24,060>	12,197	144,610
20,169	6,612	<13,557>	91,893	81,512	<10,381>	6,975	64,837
10,821	3,871	<6,950>	54,587	44,672	<9,915>	4,070	44,847
25,891	9,586	<16,305>	141,607	122,350	<19,257>	9,321	108,786
32,767	42,484	9,717	355,592	393,204	37,612	42,023	372,707
2,499	10,245	7,746	78,232	95,671	17,439	7,794	89,889
2,610	4,268	1,658	26,895	38,412	11,517	3,043	50,899
132,841	93,490	<39,351>	961,529	969,360	7,831	88,409	910,289
614,334	122,060	492,274	1,568,183	1,197,700	370,483	130,981	1,121,462

UCLA STUDENT UNION
INCOME STATEMENT

APR. 09(03/29/20-04/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 9 MO(07/28/19-04/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
981	57,257	<56,276>	382,288	548,855	<166,567>	40,950	493,145
0	49,932	<49,932>	246,888	345,753	<98,865>	45,720	319,838
981	107,189	<106,208>	629,176	894,608	<265,432>	86,669	812,983
0	48,834	48,834	242,992	338,146	95,154	43,696	311,217
<2,701>	13,119	15,820	79,530	126,745	47,215	8,485	115,712
<2,701>	61,953	64,654	322,521	464,891	142,370	52,181	426,929
<275.2>	57.8	333.0	51.3	52.0	0.7	60.2	52.5
3,682	45,236	<41,554>	306,655	429,717	<123,062>	34,488	386,053
375.2	42.2	333.0	48.7	48.0	0.7	39.8	47.5
375.2	77.1	298.1	79.2	76.9	2.3	79.3	76.6
0.0	2.2	<2.2>	1.6	2.2	<0.6>	4.4	2.7
0	6,700	<6,700>	5,270	33,750	<28,480>	2,049	17,829
<2,345>	19,571	<21,916>	169,543	156,827	12,716	25,464	168,289
0	9,250	<9,250>	45,992	64,706	<18,714>	8,414	66,891
<2,345>	35,521	<37,866>	220,805	255,283	<34,478>	35,926	253,008
1,337	80,757	<79,420>	527,459	685,000	<157,541>	70,414	639,062
34,872	34,841	<31>	310,965	313,568	2,603	33,825	304,528
0	0	0	13,172	0	<13,172>	0	0
28,375	24,107	<4,268>	225,923	214,907	<11,016>	22,390	194,131
63,247	58,948	<4,299>	550,060	528,475	<21,585>	56,215	498,659
6,444.6	55.0	<6,389.6>	87.4	59.1	<28.4>	64.9	61.3
2,131.4	21.9	<2,109.5>	35.6	20.1	<15.5>	26.5	20.7
18,928	17,415	<1,513>	144,613	156,814	12,201	16,612	145,725
3	693	690	7,602	9,685	2,083	1,250	9,851
2,688	2,992	304	29,338	26,708	<2,630>	3,269	19,447
0	1,000	1,000	3,115	2,180	<935>	45	2,192
0	0	0	3,411	6,508	3,097	0	5,890
0	5,592	5,592	383	6,556	6,173	4,954	5,074
0	300	300	6,225	5,800	<425>	396	6,674
2,207	902	<1,305>	41,527	34,391	<7,136>	3,626	32,841
<1,971>	12,418	14,389	127,982	117,955	<10,027>	12,208	121,153
0	335	335	79	1,600	1,521	0	<0>
0	0	0	1,400	2,000	600	0	974
26	380	354	2,936	5,084	2,148	174	3,383
302	250	<52>	3,312	2,250	<1,062>	885	2,995
1,349	2,210	861	19,740	31,102	11,362	1,364	23,615
132	1,173	1,041	6,881	8,125	1,244	1,413	8,916
0	50	50	<29>	450	479	196	605
0	0	0	0	0	0	66	66
0	0	0	2,926	2,890	<36>	0	2,787
15,417	15,417	0	138,750	138,753	3	15,417	138,750
257	17,500	17,243	70,841	100,750	29,909	16,572	100,465
39,336	78,627	39,291	611,033	659,601	48,568	78,446	631,403
102,583	137,575	34,992	1,161,093	1,188,076	26,983	134,661	1,130,062
<101,246>	<56,818>	<44,428>	<633,633>	<503,076>	<130,557>	<64,247>	<491,001>
5,887	4,759	<1,128>	43,542	45,378	1,836	4,638	41,903
<154>	4,522	4,676	36,500	43,018	6,518	4,149	41,781
<92>	2,424	2,516	18,039	22,687	4,648	2,373	18,932
<49>	1,419	1,468	10,999	12,515	1,516	1,385	13,257
<118>	3,514	3,632	28,889	33,944	5,055	3,171	31,453
39,737	51,576	11,839	431,228	477,331	46,103	50,961	451,984
3,030	12,422	9,392	94,872	115,999	21,127	9,452	109,009
23,457	19,450	<4,007>	212,914	175,050	<37,864>	22,838	168,584
71,696	100,086	28,390	876,985	925,922	48,937	98,967	876,902
<172,942>	<156,904>	<16,038>	<1,510,619>	<1,428,998>	<81,621>	<163,214>	<1,367,903>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

APR. 09(03/29/20-04/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 9 MO(07/28/19-04/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
349,107	345,003	<4,104>	3,158,852	3,104,490	<54,362>	330,718	2,922,116
0	815	815	18,585	7,335	<11,250>	2,895	11,816
28,549	37,908	9,359	303,244	348,137	44,893	35,750	298,049
377,655	383,726	6,071	3,480,680	3,459,962	<20,718>	369,362	3,231,981
19.7	5.4	<14.2>	7.5	6.2	<1.3>	5.9	6.2
5,642	0	<5,642>	18,958	11,021	<7,937>	0	10,700
0	345	345	6,000	3,105	<2,895>	0	4,000
174,274	168,822	<5,452>	1,495,440	1,519,243	23,803	155,661	1,369,577
940	6,575	5,635	53,696	63,734	10,038	4,320	54,596
6,055	6,664	609	79,246	56,850	<22,396>	9,517	54,778
403	766	363	5,169	6,450	1,281	636	5,905
0	7,299	7,299	12,055	37,291	25,236	3,815	10,770
138	200	62	1,163	1,800	637	44	926
1,203	2,653	1,450	37,264	25,377	<11,887>	7,354	23,094
0	1,000	1,000	0	9,000	9,000	0	0
0	1,000	1,000	500	32,282	31,782	0	2,474
0	417	417	8,436	3,749	<4,687>	513	3,231
0	320	320	10,434	14,602	4,168	144	16,952
0	0	0	209	0	<209>	0	0
0	50	50	55	450	395	0	0
2,685	625	<2,060>	3,929	4,575	646	965	2,166
0	75	75	0	675	675	0	0
276	250	<26>	2,398	2,250	<148>	248	2,800
<100>	<300>	<200>	1,581	<2,400>	<3,981>	<50>	<1,768>
0	100	100	3,707	900	<2,807>	0	1,509
2,533	2,500	<33>	22,890	22,500	<390>	2,602	23,061
1,810	10,225	8,415	22,251	26,170	3,919	4,329	17,704
0	100	100	15,186	10,700	<4,486>	136	10,714
5,914	7,148	1,234	67,232	70,674	3,442	7,597	58,015
1,584	1,149	<435>	7,495	10,334	2,839	761	6,900
12,996	16,792	3,796	120,779	151,128	30,349	13,524	118,624
0	186	186	0	1,669	1,669	0	0
1,000	3,635	2,635	26,686	29,321	2,635	3,529	28,466
5	42	37	139	373	234	33	35
37,682	25,367	<12,315>	252,933	228,303	<24,630>	23,061	207,549
9,259	4,310	<4,949>	157,705	56,932	<100,773>	30,609	213,699
1,188	1,189	1	10,695	10,693	<2>	922	10,072
9,417	9,417	0	103,220	102,250	<970>	11,667	104,506
845	3,000	2,155	24,064	23,000	<1,064>	2,242	20,224
8,358	8,583	225	75,218	77,247	2,029	6,250	77,214
0	0	0	7,899	7,899	0	0	7,669
455	722	267	10,120	11,097	977	1,055	24,642
6,197	12,731	6,534	93,450	127,884	34,434	9,293	112,464
0	500	500	6,223	8,150	1,927	2,203	9,651
3,350	5,279	1,929	29,851	36,962	7,111	3,640	32,489
<350>	4,095	4,445	29,208	36,980	7,772	3,866	32,927
8,333	14,917	6,584	74,997	134,253	59,256	7,250	65,250
0	0	0	0	0	0	0	1,308
14,511	0	<14,511>	21,420	0	<21,420>	0	0
4,442	8,797	4,356	43,988	78,790	34,803	8,541	76,496
18,589	18,590	1	167,301	167,303	2	18,048	162,432
0	500	500	31,543	29,500	<2,043>	1,625	27,915
339,632	356,635	17,003	3,162,732	3,251,066	88,334	345,950	3,011,735
717,288	740,361	23,073	6,643,412	6,711,028	67,616	715,312	6,243,717
17,377	22,138	4,761	188,583	204,885	16,302	22,286	197,660
1,325	5,331	4,006	41,489	49,786	8,297	4,133	47,671
27,026	28,044	1,018	227,741	252,396	24,655	23,188	212,548
45,728	55,513	9,785	457,813	507,067	49,254	49,607	457,880
763,016	795,874	32,858	7,101,225	7,218,095	116,870	764,919	6,701,596
<679,144>	<711,122>	<31,978>	<6,328,245>	<6,429,967>	<101,722>	<673,008>	<5,943,655>
<42,152>	<42,152>	0	<388,128>	<388,128>	0	<47,750>	<378,095>
<3,479>	<3,479>	0	<35,536>	<35,536>	0	<4,090>	<32,027>
<38,241>	<39,121>	<880>	<349,317>	<364,464>	<15,147>	<40,071>	<347,819>
<763,016>	<795,874>	<32,858>	<7,101,225>	<7,218,095>	<116,870>	<764,919>	<6,701,596>
0	0	0	<0>	0	0	0	0

FACILITIES
EXPENSE STATEMENT

APR. 09(03/29/20-04/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 9 MO(07/28/19-04/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
118,528	130,169	11,641	1,203,181	1,240,888	37,707	123,571	1,168,040
3,602	8,279	4,677	49,278	63,277	13,999	4,049	53,742
972	970	<2>	6,639	9,214	2,575	570	2,721
<573>	<150>	423	<8,701>	<1,575>	7,126	<455>	<3,119>
<11,351>	<11,267>	84	<103,167>	<101,124>	2,043	<10,906>	<99,732>
0	<2,500>	<2,500>	<23,397>	<22,500>	897	0	<21,141>
111,178	125,501	14,323	1,123,832	1,188,180	64,348	116,829	1,100,510
66,621	78,251	11,630	687,553	744,386	56,833	75,042	677,435
37	111	74	2,248	1,428	<820>	99	1,288
966	768	<198>	9,556	6,592	<2,964>	682	5,674
0	0	0	6,029	1,800	<4,229>	0	2,047
1,174	5,624	4,450	37,549	45,452	7,903	5,201	44,159
119.6	5.3	<114.3>	6.0	5.1	<0.9>	6.0	5.4
2,080	6,474	4,394	46,247	53,295	7,048	4,595	48,852
0	1,064	1,064	14,848	12,773	<2,075>	1,415	12,986
171	415	244	4,164	5,848	1,684	1,148	4,789
20,137	31,245	11,108	254,619	291,140	36,521	56,456	320,312
728	4,150	3,422	36,436	40,350	3,914	1,159	26,904
304	400	96	2,420	3,000	580	0	801
<127>	1,700	1,827	14,748	15,300	552	205	41,518
0	300	300	8,342	2,700	<5,642>	489	2,209
4,357	7,850	3,493	39,852	41,975	2,123	4,391	80,941
7,346	12,015	4,669	88,225	101,705	13,480	11,513	95,385
3,273	3,247	<26>	41,095	33,451	<7,644>	3,161	32,903
400	1,275	875	13,531	11,475	<2,056>	2,660	7,745
0	0	0	6,600	0	<6,600>	4,520	24,123
4,624	0	<4,624>	4,624	0	<4,624>	0	0
112,091	154,889	42,798	1,318,687	1,412,670	93,983	172,738	1,430,072
223,268	280,390	57,122	2,442,519	2,600,850	158,331	289,567	2,530,582
23,058	34,167	11,109	207,629	307,503	99,874	21,698	231,582
23,058	34,167	11,109	207,629	307,503	99,874	21,698	231,582
246,326	314,557	68,231	2,650,148	2,908,353	258,205	311,265	2,762,164
<209,115>	<271,501>	<62,386>	<2,269,341>	<2,512,728>	<243,387>	<268,183>	<2,378,569>
<8,946>	<8,946>	0	<80,538>	<80,538>	0	<8,138>	<73,242>
<3,497>	<3,497>	0	<31,481>	<31,481>	0	<3,180>	<28,628>
<7,391>	<8,475>	<1,084>	<80,205>	<78,721>	1,484	<9,478>	<84,065>
<17,377>	<22,138>	<4,761>	<188,583>	<204,885>	<16,302>	<22,286>	<197,660>
<246,326>	<314,557>	<68,231>	<2,650,148>	<2,908,353>	<258,205>	<311,265>	<2,762,164>
0	0	<0>	<0>	0	0	0	0

UTILITIES
EXPENSE STATEMENT

APR. 09(03/29/20-04/25/20)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
697	8,588	7,891	Chiller Water
17,814	47,615	29,801	Elec-Non Air Cond.
<1,319>	9,114	10,433	Water-Non Air Cond.
4,968	5,965	997	Steam-Non Air Cond.
<906>	3,628	4,534	Gas
0	1,551	1,551	Energy Management
21,254	76,461	55,207	TOTAL OTHER CONTROL.
21,254	76,461	55,207	TOTAL CONTROLLABLE EXP
<15,945>	<65,400>	<49,455>	Allocated-Svs and Ent
<2,459>	<2,459>	0	Allocated-USAC
<961>	<961>	0	Allocated-GSA
<564>	<2,310>	<1,746>	Allocated-Comm Board
<1,325>	<5,331>	<4,006>	Allocated-A & SS
<21,254>	<76,461>	<55,207>	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 19-20			FISCAL YEAR 18-19	
YTD 9 MO(07/28/19-04/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
82,378	134,522	52,144	7,624	118,180
372,492	418,540	46,048	39,801	407,389
72,039	70,469	<1,570>	6,012	65,442
42,928	46,303	3,375	3,121	50,131
19,359	29,095	9,736	2,965	26,197
0	13,959	13,959	0	9,303
589,196	712,888	123,692	59,523	676,642
589,196	712,888	123,692	59,523	676,642
<499,266>	<610,736>	<111,470>	<49,741>	<573,661>
<22,139>	<22,139>	0	<2,798>	<25,190>
<8,657>	<8,657>	0	<1,093>	<9,845>
<17,645>	<21,574>	<3,929>	<1,758>	<20,275>
<41,489>	<49,782>	<8,293>	<4,133>	<47,671>
<589,196>	<712,888>	<123,692>	<59,523>	<676,642>
0	0	<0>	0	<0>