

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

July (06/28/20 - 07/25/20)

Prepared

August 13, 2020

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2020 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL

JULY (06/28/20 - 07/25/20)										FY 18-19		FISCAL YEAR 2019-2020										FY 18-19	
CURRENT MONTH										**		YTD 12 MONTHS (07/28/19 - 07/25/20)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%			\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%		
				\$	%	\$	%							\$	%	\$	%						
1,530		3,122		(1,592)	(51.0%)	(1,542)	(50.2%)	3,072		GROSS INCOME	37,271		46,542		(9,271)	(19.9%)	(9,065)	(19.6%)	46,336		UCLA Store		
30		1,176		(1,146)	(97.4%)	(872)	(96.7%)	902		UCLA Restaurants	11,014		20,002		(8,988)	(44.9%)	(6,259)	(36.2%)	17,273		Licensing & Services		
324		619		(295)	(47.7%)	(136)	(29.6%)	460		UCLA Student Union	4,494		5,596		(1,102)	(19.7%)	(373)	(7.7%)	4,867				
(20)		144		(164)	(113.9%)	(117)	(120.6%)	97		TOTAL	830		1,623		(793)	(48.9%)	(627)	(43.0%)	1,457				
1,864		5,061		(3,197)	(63.2%)	(2,667)	(58.9%)	4,531			53,609		73,763		(20,154)	(27.3%)	(16,324)	(23.3%)	69,933				
195	12.7%	1,101	35.3%	(906)	(22.6) Pts.	(989)	(25.8) Pts.	1,184	38.5%	GROSS MARGIN	11,159	29.9%	15,904	34.2%	(4,745)	(4.3) Pts.	(4,346)	(3.6) Pts.	15,505	33.5%	UCLA Store		
36	120.0%	832	70.7%	(796)	49.3	(600)	49.5	636	70.5%	UCLA Restaurants	7,686	69.8%	14,093	70.5%	(6,407)	(0.7)	(4,566)	(1.1)	12,252	70.9%	UCLA Restaurants		
324	100.0%	618	99.8%	(294)	0.2	(136)	0.0	460	100.0%	Licensing & Services	4,492	100.0%	5,593	99.9%	(1,101)	0.1	(373)	0.0	4,865	100.0%	Licensing & Services		
(19)	95.0%	98	68.1%	(117)	26.9	(87)	24.9	68	70.1%	UCLA Student Union	507	61.1%	991	61.1%	(484)	0.0	(405)	(1.5)	912	62.6%	UCLA Student Union		
536	28.8%	2,649	52.3%	(2,113)	(23.5)	(1,812)	(23.0)	2,348	51.8%	TOTAL	23,844	44.5%	36,581	49.6%	(12,737)	(5.1)	(9,690)	(3.5)	33,534	48.0%			
442	28.9%	598	19.2%	156	(9.7)	74	(12.1)	516	16.8%	WAGES & BENEFITS	6,835	18.3%	7,600	16.3%	765	(2.0)	385	(2.7)	7,220	15.6%	UCLA Store		
413	1376.7%	718	61.1%	305	(1,315.6)	139	(1,315.5)	552	61.2%	UCLA Restaurants	8,336	75.7%	9,719	48.6%	1,383	(27.1)	500	(24.5)	8,836	51.2%	UCLA Restaurants		
62	19.1%	76	12.3%	14	(6.8)	(17)	(9.3)	45	9.8%	Licensing & Services	855	19.0%	895	16.0%	40	(3.0)	(100)	(3.5)	755	15.5%	Licensing & Services		
64	(320.0%)	71	49.3%	7	369.3	0	386.0	64	66.0%	UCLA Student Union	894	107.7%	912	56.2%	18	(51.5)	(36)	(48.8)	858	58.9%	UCLA Student Union		
981	52.6%	1,463	28.9%	482	(23.7)	196	(26.6)	1,177	26.0%	TOTAL	16,920	31.6%	19,126	25.9%	2,206	(5.7)	749	(6.3)	17,669	25.3%			
166	10.8%	57	1.8%	(109)	(9.0)	(116)	(9.2)	50	1.6%	OTHER CONTROLLABLES	2,236	6.0%	2,266	4.9%	30	(1.1)	71	(1.0)	2,307	5.0%	UCLA Store		
126	420.0%	110	9.4%	(16)	(410.6)	(25)	(408.8)	101	11.2%	UCLA Restaurants	1,414	12.8%	2,054	10.3%	640	(2.5)	437	(2.1)	1,851	10.7%	UCLA Restaurants		
683	210.8%	200	32.3%	(483)	(178.5)	(545)	(180.8)	138	30.0%	Licensing & Services	1,249	27.8%	1,699	30.4%	450	2.6	173	1.4	1,422	29.2%	Licensing & Services		
10	(50.0%)	36	25.0%	26	75.0	23	84.0	33	34.0%	UCLA Student Union	514	61.9%	692	42.6%	178	(19.3)	166	(15.2)	680	46.7%	UCLA Student Union		
985	52.8%	403	8.0%	(582)	(44.8)	(663)	(45.7)	322	7.1%	TOTAL	5,413	10.1%	6,711	9.1%	1,298	(1.0)	847	(1.1)	6,260	9.0%			
(414)	(27.1%)	446	14.3%	(860)	(41.4)	(1,032)	(47.2)	618	20.1%	CONTRIBUTION	2,088	5.6%	6,038	13.0%	(3,950)	(7.4)	(3,890)	(7.3)	5,978	12.9%	UCLA Store		
(504)	(1680.0%)	5	0.4%	(509)	(1,680.4)	(487)	(1,678.1)	(17)	(1.9%)	UCLA Restaurants	(2,064)	(18.7%)	2,320	11.6%	(4,384)	(30.3)	(3,628)	(27.8)	1,564	9.1%	UCLA Restaurants		
(421)	(129.9%)	342	55.3%	(763)	(185.2)	(699)	(190.3)	278	60.4%	Licensing & Services	2,388	53.1%	2,999	53.6%	(611)	(0.5)	(299)	(2.1)	2,687	55.2%	Licensing & Services		
(93)	465.0%	(8)	(5.6%)	(85)	470.6	(65)	493.9	(28)	(28.9%)	UCLA Student Union	(901)	(108.6%)	(613)	(37.8%)	(288)	(70.8)	(275)	(65.6)	(626)	(43.0%)	UCLA Student Union		
(1,432)	(76.8%)	785	15.5%	(2,217)	(92.3)	(2,283)	(95.6)	851	18.8%	TOTAL	1,511	2.8%	10,744	14.6%	(9,233)	(11.8)	(8,092)	(10.9)	9,603	13.7%			
696	37.3%	680	13.4%	(16)	(23.9)	142	(18.8)	838	18.5%	ALLOCATED EXPENSES	7,843	14.6%	7,942	10.8%	99	(3.8)	(211)	(3.7)	7,632	10.9%	Admin&Support Services		
265	14.2%	271	5.4%	6	(8.8)	(36)	(9.1)	229	5.1%	Facilities	3,123	5.8%	3,255	4.4%	132	(1.4)	(13)	(1.4)	3,110	4.4%	Facilities		
29	1.6%	79	1.6%	50	0.0	48	0.1	77	1.7%	Utilities	659	1.2%	894	1.2%	235	0.0	182	0.0	841	1.2%	Utilities		
191	10.2%	223	4.4%	32	(5.8)	26	(5.4)	217	4.8%	Depreciation	2,359	4.4%	2,675	3.6%	316	(0.8)	116	(0.9)	2,475	3.5%	Depreciation		
1,181	63.4%	1,253	24.8%	72	(38.6)	180	(33.4)	1,361	30.0%	TOTAL	13,984	26.1%	14,766	20.0%	782	(6.1)	74	(6.0)	14,058	20.1%			
(2,613)	(140.2%)	(468)	(9.2%)	(2,145)	(131.0)	(2,103)	(128.9)	(510)	(11.3%)	NET INCOME (LOSS)	(12,473)	(23.3%)	(4,022)	(5.5%)	(8,451)	(17.8)	(8,018)	(16.9)	(4,455)	(6.4%)	FROM OPERATIONS		
79	4.2%	2	0.0%	77	4.2	(2)	2.4	81	1.8%	OTHER INC/(EXP)	350	0.7%	24	0.0%	326	0.7	(442)	(0.4)	792	1.1%	Non-Recurent Inc/(Exp)		
10	0.5%	17	0.3%	(7)	0.2	(12)	0.0	22	0.5%	Interest Income	206	0.4%	236	0.3%	(30)	0.1	(152)	(0.1)	358	0.5%	Interest Income		
(26)	(1.4%)	(26)	(0.5%)	0	(0.9)	3	(0.8)	(29)	(0.6%)	Interest (Expense)	(306)	(0.6%)	(306)	(0.4%)	0	(0.2)	41	(0.1)	(347)	(0.5%)	Interest (Expense)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	(25)	0.0%	25	0.0	0	0.0	0	0.0%	Income Taxes		
238	12.8%	248	4.9%	(10)	7.9	(11)	7.3	249	5.5%	Student Union Fee Income	2,961	5.5%	2,981	4.0%	(20)	1.5	3	1.3	2,958	4.2%	Student Union Fee Income		
301	16.1%	239	4.7%	62	11.4	(22)	9.0	323	7.1%	TOTAL	3,211	6.0%	2,910	3.9%	301	2.1	(550)	0.6	3,761	5.4%			
(2,312)	(124.0%)	(229)	(4.5%)	(2,083)	(119.5)	(2,125)	(119.9)	(187)	(4.1%)	NET INCOME (LOSS)	(9,262)	(17.3%)	(1,112)	(1.5%)	(8,150)	(15.8)	(8,568)	(16.3)	(694)	(1.0%)			

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2020 (\$000's)
DIVISIONS FULLY ALLOCATED**

JULY (06/28/20 - 07/25/20)										FY 18-19	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
				ACT/BUD		ACT/LY ACT					
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
1,530		3,122		(1,592)	(51.0%)	(1,542)	(50.2%)	3,072			
30		1,176		(1,146)	(97.4%)	(872)	(96.7%)	902			
324		619		(295)	(47.7%)	(136)	(29.6%)	460			
(20)		144		(164)	(113.9%)	(117)	(120.6%)	97			
1,864		5,061		(3,197)	(63.2%)	(2,667)	(58.9%)	4,531			
GROSS INCOME											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
GROSS MARGIN											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
TOTAL CONTROLLABLES											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
CONTRIBUTION											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
ALLOCATED EXPENSES											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
NET INCOME (LOSS) FROM OPERATIONS											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
TOTAL											
NET INCOME (LOSS)											
(2,312)	(124.0%)	(229)	(4.5%)	(2,083)	(119.5)	(2,125)	(119.9)	(187)	(4.1%)		

FISCAL YEAR 2019-2020										FY 18-19	
YTD 12 MONTHS (07/28/19 - 07/25/20)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
				ACT/BUD		ACT/LY ACT					
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
37,271		46,542		(9,271)	(19.9%)	(9,065)	(19.6%)	46,336			
11,014		20,002		(8,988)	(44.9%)	(6,259)	(36.2%)	17,273			
4,494		5,596		(1,102)	(19.7%)	(373)	(7.7%)	4,867			
830		1,623		(793)	(48.9%)	(627)	(43.0%)	1,457			
53,609		73,763		(20,154)	(27.3%)	(16,324)	(23.3%)	69,933			
GROSS MARGIN											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
TOTAL CONTROLLABLES											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
CONTRIBUTION											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
ALLOCATED EXPENSES											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
NET INCOME (LOSS) FROM OPERATIONS											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
TOTAL											
NET INCOME (LOSS)											
(9,262)	(17.3%)	(1,112)	(1.5%)	(8,150)	(15.8)	(8,568)	(16.3)	(694)	(1.0%)		

ASUCLA
P/L Reconciliation
Jul-20

<i>Financial Analysis</i>	\$000's	
	Jul-20	
Budgeted Net Income/(Loss)		(229)
UCLA Store		
Gross Margin: areas below plan: impact of lack of campus population and the physical closure due to COVID-19		
Bearwear below plan	(469)	
Fast Track below plan	(36)	
Market below plan	(165)	
Essentials below plan	(24)	
E-Commerce above plan due to the shifting of sales from the Ackerman location due to closure	49	
Course Reader Solutions below plan	(27)	
Computer Store below plan	(33)	
Luvalle General Merchandise below plan	(18)	
HSS Dental below plan	(92)	
Hilltop Shop below plan	(32)	
Total Wages below plan, mostly student	152	
Other, negative controllables and various negative gross margin variances	(165)	
Total Contribution		(860)
UCLA Restaurants		
Gross Margin: overall reduced campus traffic after March 11 transition of all classes and finals to online format, then the March 20 safer-at-home executive order		
Wetzels below plan: last day of operation March 16	(43)	
Panda below plan: last day of operation March 19	(18)	
Greenhouse below plan: last day of operation March 14	(66)	
Anderson Café below plan: last day of operation March 17	(41)	
Northern Lights below plan: last day of operation March 13	(22)	
No Campus Student CTR below plan: last day of operation March 13	(67)	
CSSC below plan: last day of operation March 19	(62)	
LuValle Food Servery below plan: last day of operation March 19	(71)	
Café 451 below plan: last day of operation March 16	(11)	
Jimmy's below plan: last day of operation March 19	(28)	
Kerckhoff below plan: last day of operation March 19	(46)	
Cooperage below plan: last day of operation March 19	(33)	
Taco Bell below plan: last day of operation March 19	(33)	
Catering below plan: last event March 17	(129)	
Total Wages below plan, mostly student	271	
Other, positive controllables (\$18K) offset by various negative gross margin variances	(110)	
Total Contribution		(509)
Licensing & Services		
Gross Margin:		
Licensing International below plan mostly due to the pandemic, and some timing related	(256)	
Licensing Campus Sourcing below plan: sales and royalties down due to COVID-19 (campus not spending as much as events were cancelled)	(13)	
Leased Ops below plan: delay of SOLE/FSR space lease, Wescom ATM, lease ending for Hair on Campus, and reduced utility charges for the tenants	(18)	
Photography below plan due to cancellation of campus activities	(7)	
Total Wages below plan	11	
Other, negative controllables (mostly Licensing)	(480)	
Total Contribution		(763)
UCLA Student Union		
Gross Margin:		
Event Services below plan: impact of COVID-19	(111)	
AU Post Office below plan	(6)	
Total Wages below plan	8	
Other, positive controllables (mostly Annual ASUCLA Events)	24	
Total Contribution		(85)
Allocated Expenses and Other		
A&SS above plan	(16)	
Facilities below plan	6	
Utilities below plan: Covid-19 related consumption reduction	50	
Depreciation lower than plan due to timing of capitals and reduced expenditures	32	
Other, positive year-end non recurrent adjustments	62	
Total		134
Actual Net Income/(Loss)		(2,312)

ASUCLA
P/L Reconciliation
Year-To-Date Through July, 2020

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(1,112)
UCLA Store	
Gross Margin: all areas impacted by COVID-19 starting in March, in addition to other explanations below related to earlier in the year	
Bearwear below plan: low sales of merchandise as it relates to fan enthusiasm on campus and at the Rose Bowl	(2,169)
Fast Track below plan: key volume items have slowed	(204)
Graduation ETC below plan	(277)
Market below plan: impact of mild weather, shorter Thanksgiving holiday period and overall reduction in traffic	(522)
E-Commerce above plan: mostly due to impact of closure of Ackerman and switch to online orders	244
Essentials below plan due to lower department sales and sales in art and basic supplies	(199)
New Text below plan: overall impact of expense for Fall quarter rentals and transition to YTD method of calculating gross margin continues to run negative	(102)
Used Text below plan due to lower enrollment and requisitions, and the negative impact of transition to YTD method of calculating gross margin	(186)
Computer Store below plan	(97)
CRS below plan: decline in digital reader sales and timing for department orders	(203)
Bookzone below plan	(135)
LuValle Books below plan due to lower Law School sales and poor sell through to UCLA Extension	(89)
HSS General MDSE below plan	(145)
Total Wages below plan, mostly student	674
Other, positive various controllables (\$120K) offset by variance negative gross margin variances	(540)
Total Contribution	(3,950)
UCLA Restaurants	
Gross Margin: COVID-19 impact mostly started mid March	
Wetzel's below plan: general traffic for restaurant location has been slowing	(301)
Panda Express below plan	(217)
Greenhouse below plan	(389)
Anderson Café below plan: there was no historical data for the first year of the budget and sales were lower than estimated	(393)
Northern Lights below plan: general downward trend of customer traffic in northern areas	(219)
North Campus Student CTR below plan due to general downward trend of customer traffic	(514)
CSSC below plan: mostly decline in customer count	(480)
LuValle Food Servery below plan: continuing general downward trend of customer traffic in northern areas	(570)
Café 451 below plan: lower than plan average check, in part due to the Centennial \$.19 cent coffee refill promotion	(159)
Jimmy's below plan: continuing general downward trend of customer traffic in northern areas	(282)
Kerckhoff Coffeehouse below plan: lower average check partly due to the impact of the Centennial \$.19 cent coffee refill promotion	(507)
Cooperage below plan: lower average check (impacted by the Centennial \$.19 cent coffee refill promotion)	(251)
Taco Bell below plan (lower than plan average check and customer count)	(242)
Catering below plan due to overall less business (two major events did not occur)	(785)
Concessions below plan due to low attendance at games and timing of actual events	(146)
Total Wages lower than plan, mostly student	1,293
Other, positive controllables (\$730K) offset by various negative gross margin variances	(222)
Total Contribution	(4,384)
Licensing & Services	
Gross Margin:	
Licensing Domestic below plan due to downward sales trend mainly Under Armour and Sweden (H&M), and beginning of COVID-19 impact in May	(356)
Licensing International below plan: delay in developing new territories and slower than anticipated sales (beginning of COVID-19 effects)	(481)
Licensing Campus Sourcing below plan	(73)
Leased Ops below plan mostly due to the delay in the Wescom ATM and SOLE/FSR space leases, and end of lease for Hair on Campus	(126)
Photography below plan, mostly impact of COVID-19	(65)
Total Wages below plan	38
Other, positive controllables mostly Licensing	452
Total Contribution	(611)
UCLA Student Union	
Gross Margin:	
Event Services below plan: increased on-campus marketplace competition and less off-campus events, followed by impact of COVID-19	(438)
AU Post Office below plan due to decline in clientele and impact of COVID-19	(47)
Total Wages below plan	9
Other, positive controllables	188
Total Contribution	(288)
Allocated Expenses and Other	
A&SS below plan in various controllables	99
Facilities lower than plan mostly wages and benefits and repairs and maintenance, some related to COVID-19	132
Utilities below plan: savings due to lower consumption and energy efficient processes (COVID-19 consumptions reductions started in March)	235
Depreciation lower than plan due to timing of capitals and reduced expenditures	316
Other: mostly various positive non-recurrent	301
Total	1,083
Actual Net Income/(Loss)	(9,262)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month July 2020	Prior Month June 2020
ASSETS		
CURRENT ASSETS:		
Cash and cash equivalents	\$18,663	\$17,621
Accounts receivable	3,181	3,646
Less: Allowance for doubtful accounts	(390)	(399)
Accounts receivable, net	2,791	3,247
Student fees receivable	66	0
Inventories	7,148	6,458
Prepaid expenses and other current assets	281	264
Total current assets	28,949	27,590
LONG TERM ASSETS		
Property, equipment and improvements	73,501	73,487
Less: Accumulated depreciation	(53,633)	(53,443)
Total long term assets	19,868	20,044
TOTAL ASSETS	\$48,817	\$47,634
LIABILITIES AND RETAINED EARNINGS		
CURRENT LIABILITIES:		
Accounts payable	\$6,915	\$5,001
Wages and payroll taxes payable	14,212	12,515
Sales tax payable & other liabilities	976	982
Refundable advance	4,685	4,685
Interest payable	57	31
Deferred income	882	1,025
Funds held for others	368	363
Current portion of long term debt	948	948
Total current liabilities	29,043	25,550
LONG TERM DEBT:		
AU expansion loan	5,238	5,238
Total long term debt	5,238	5,238
TOTAL LIABILITIES	34,281	30,788
RETAINED EARNINGS:		
Beginning Balance	23,797	23,797
Year-to-date net income/(loss)	(9,262)	(6,951)
Ending Balance	14,535	16,846
TOTAL LIABILITIES AND RETAINED EARNINGS	48,817	\$47,634

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
July 2020
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (\$2,312)

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

 Depreciation 191

 Accounts receivable 457

 Student fees receivable (66)

 Short term note receivable 0

 Inventories (691)

 Prepaid expenses and other current assets (17)

Increase/(decrease) in current liabilities:

 Accounts payable 1,914

 Sales tax payable & other liabilities (7)

 Wages and payroll taxes payable 1,698

 Interest payable 26

 Deferred Income (142)

 Funds held for others 5

Net cash provided/(used) by operating activities **\$1,056**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (14)

Net cash used in investing activities **(14)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0

Refundable Advance 0

Net cash provided/(used) by financing activities **0**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	(\$2,312)	(9,262)	(\$694)
	191	2,359	2,475
	457	650	(177)
	(66)	39	14
	0	0	200
	(691)	(1,470)	568
	(17)	16	22
	1,914	(94)	(534)
	(7)	17	334
	1,698	10,278	(1,620)
	26	(9)	(8)
	(142)	44	321
	5	228	(198)
	\$1,056	2,796	703
	(14)	(862)	(799)
	(14)	(862)	(799)
	0	(908)	(868)
	0	4,685	0
	0	3,777	(868)
	1,042	5,712	(964)
	17,621	12,951	13,915
	18,663	18,663	\$12,951

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
July 2020
(\$000's)**

	Current Month July 2020	Prior Month June 2020
CASH AND CASH EQUIVALENTS	\$18,663	\$17,621
RESTRICTED: REFUNDABLE ADVANCE	(4,685)	(4,685)
BOARD REQUIRED CASH RESERVE	5,004	5,030
RESERVE SURPLUS (DEFICIT)	\$8,974	\$7,906

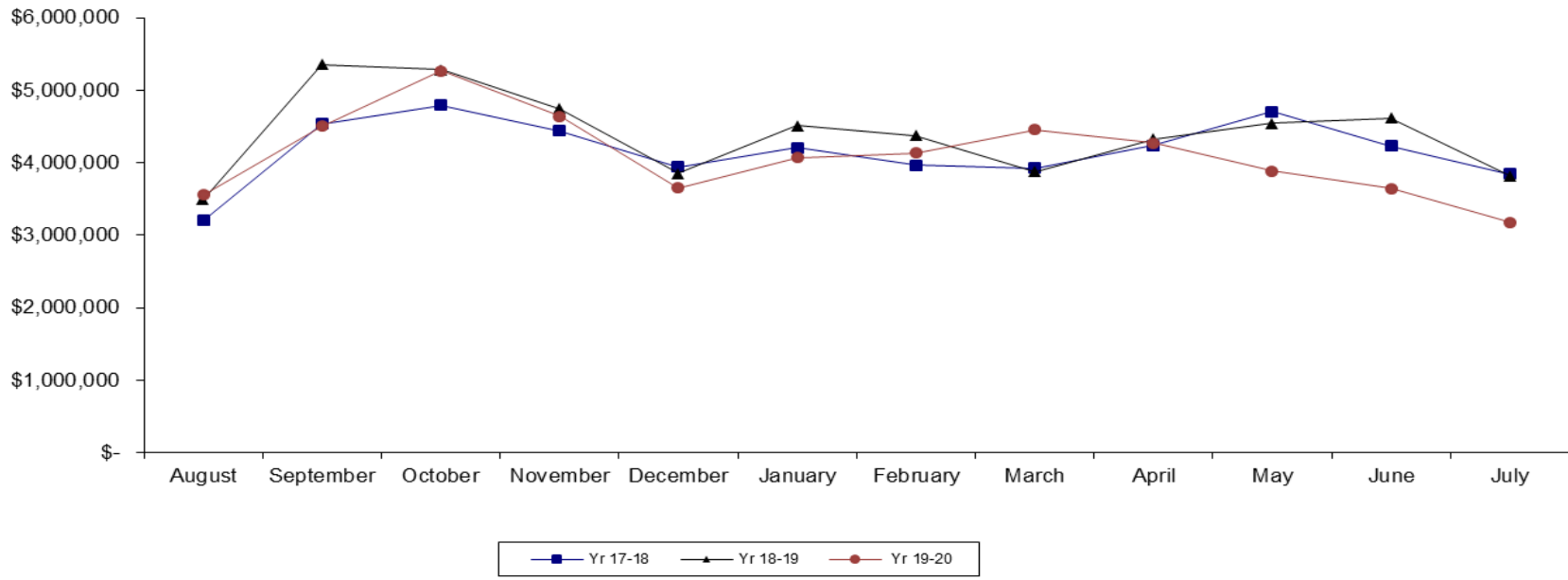
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2019-2020 July 2020

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2019-001 Store General Replacement	125.0	35.5	4.2	39.6	85.4		(85.4)	In Progress - to complete in 19/20
2019-002 Store Copiers	25.0	0.0	0.0	0.0	25.0		(25.0)	Cancelled per EMG 2/12/20
2019-003 Neon Sign Replacement	10.0	0.0	0.0	0.0	10.0		(10.0)	Cancelled per EMG 2/12/20
Total Store/Services	160.0	35.5	4.2	39.6	120.4	0.0	(120.4)	
Food Service								
2019-004 FS Miscellaneous and Unanticipated	50.0	13.2	6.2	19.4	30.6		(30.6)	In Progress - to complete in 19/20
2019-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending - to complete in 19/20
2019-006 Patio Umbrellas	30.0	0.0	0.0	0.0	30.0		(30.0)	Cancelled by EDO
2019-007 Chef Express Ovens	15.0	6.8	0.0	6.8	8.2		(8.2)	In Progress - to complete in 19/20
2019-008 KCH Dining Room Upgrade	100.0	0.0	0.0	0.0	100.0		(100.0)	Cancel
2019-009 Deep Fryer	15.0	16.8	0.0	16.8	(1.8)		1.8	Completed
2019-010 LuValle Patio Enhancements	75.0	0.0	0.0	0.0	75.0		(75.0)	Canceled
2019-011 LuValle Interior Lamination	25.0	0.0	0.0	0.0	25.0		(25.0)	Canceled
2019-012 Commissary Kitchen Equipment Upgrades	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending - to complete in 19/20
2019-013 Northern Lights Lounge Furniture	10.0	0.0	0.0	0.0	10.0		(10.0)	Cancelled per EMG 2/12/20
2019-014 Café Synapse Cosmetic Improvements	250.0	0.0	0.0	0.0	250.0		(250.0)	Canceled
Total Food Services	625.0	36.9	6.2	43.1	581.9	55.0	(526.9)	
Technology								
2019-015 Network Infrastructure Upgrade	50.0	3.5	(0.0)	3.5	46.5		(46.5)	In Progress - to complete in 19/20
2019-016 Printer Replacement	10.0	3.8	2.2	6.0	4.0		(4.0)	In Progress - to complete in 19/20
2019-017 PC Replacement	60.0	61.6	0.0	61.6	(1.6)		1.6	In Progress - to complete in 19/20
2019-018 Window Upgrade (Servers and Desktops)	195.0	97.6	12.7	110.3	84.7		(84.7)	In Progress - to complete in 19/20
2019-019 Marketing Misc. Hardware/Software Upgrades	15.0	14.4	0.1	14.4	0.6		(0.6)	In Progress - to complete in 19/20
2019-020 Oversize printer replacement	18.0	0.0	0.0	0.0	18.0	18.0	0.0	Pending - to complete in 19/20
2019-021 Video Equipment	6.0	0.0	6.0	6.0	0.0		(0.0)	In Progress
Total Technology	354.0	180.8	20.9	201.8	152.2	18.0	(134.2)	
Trademarks & Licensing								
2019-022 Office Remodel and Showroom	100.0	0.9	0.8	1.7	98.3		(98.3)	In Progress - to complete in 20/21
2019-023 Database/Dashboard	100.0	0.0	0.0	0.0	100.0		(100.0)	Cancelled per EMG 2/12/20
Total Trademarks & Licensing	200.0	0.9	0.8	1.7	198.3	0.0	(198.3)	
Others								
2019-024 Fac Misc. and Remodels	75.0	21.1	37.9	59.0	16.0		(16.0)	In Progress - to complete in 19/20
2019-025 LVC South Entrance Waterproofing	125.0	0.0	0.0	0.0	125.0	125.0	0.0	Pending - to complete in 2020
2019-026 AU Water Regulator Heads	40.0	23.2	(0.0)	23.2	16.8		(16.8)	Completed
2019-027 AU/KH HVAC MBC Panel Replace/Upgrade	117.5	0.0	0.0	0.0	117.5	117.5	0.0	Pending - to complete in 19/20
2019-028 Retrofit CSSC Blaze Hoods	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending - to complete in 2020
2019-029 AU A-Level Store Fire Doors	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending on A Level Renovation
2019-030 TH Kitchen Waterproofing	55.0	49.3	(0.0)	49.3	5.7		(5.7)	Completed
2019-031 AU/KH Lighting Controls	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending - to complete in 2020
2019-032 Replace HVAC Motors	45.0	0.0	0.0	0.0	45.0	45.0	0.0	Pending - to complete in 2020
2019-033 Custodial Replacements	10.0	20.0	0.0	20.0	(10.0)		10.0	In Progress - to complete in 19/20
2019-034 SUO Mtg Rm/Venue Equipment	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending - will spend \$15k in 19/20
2019-035 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending - will complete in 19/20
2019-036 SUO Lounge Upgrades	40.0	0.0	0.0	0.0	40.0		(40.0)	Cancelled per EMG 2/12/20
2019-037 SUO Coop Dining Acoustical Enhancement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending - other financial outcomes, est. 20/21
2019-038 SUO Information Window and Office Remodel	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending - other financial outcomes, est. 20/21
2019-039 KGS Sideroom Renovation	18.5	0.0	5.6	5.6	12.9		(12.9)	In Progress
2019-040 KGS Presentation Upgrade	10.5	0.0	0.0	0.0	10.5	10.5	0.0	Pending - other financial outcomes, est. 20/21
2019-041 Stateroom Carpet and In-Ceiling Projection Scr	32.0	0.0	0.0	0.0	32.0	32.0	0.0	Pending - other financial outcomes, est. 20/21
2019-042 Wireless Portable Sound Systems	8.5	0.0	0.0	0.0	8.5	8.5	0.0	Pending - to complete in 19/20
2019-043 Virtual EMS	20.0	0.0	26.5	26.5	(6.5)		6.5	In Progress
2019-044 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-045 MCO Equipment - currency counter	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-046 Replace Cameras	40.0	47.8	0.0	47.8	(7.8)		7.8	Completed
2019-047 EDO Office Furniture	3.5	0.0	0.0	0.0	3.5		(3.5)	Canceled - moved to 20/21
2019-048 EDO Lighting	8.0	0.0	0.0	0.0	8.0		(8.0)	Canceled - moved to 20/21
2019-049 North Campus Student Center Kitchen Roof	0.0	31.7	0.0	31.7	0.0		31.7	Completed
2019-050 Law Conceptual Design	0.0	35.0	0.0	35.0	0.0		35.0	Completed
2019-051 AU Elevator Hoist Rope Replacement	0.0	18.9	23.1	42.0	0.0		42.0	Completed - Awaiting Invoice
2019-052 Kerckhoff Elevator Work	0.0	0.0	16.0	16.0	0.0		16.0	Completed - Awaiting Invoice
2019-053 Customer Feedback Kiosks	0.0	1.1	0.5	1.6	1.9		1.6	Completed - Awaiting Invoice
2019-054 Marketing Office Remodel	0.0	0.0	6.9	6.9	9.1		6.9	In Progress - to complete in 19/20
2019-055 COVID-19	0.0	0.0	0.0	0.0	10.0		0.0	Pending
2019-056 AU Condensate Pump	0.0	0.0	55.7	55.7	(0.7)		55.7	In Progress
Total Others	1,093.5	248.1	172.2	420.3	882.4	783.5	110.3	
Total Current Year Projects	2,432.5	502.2	204.2	706.5	1,935.2	856.5	(869.5)	

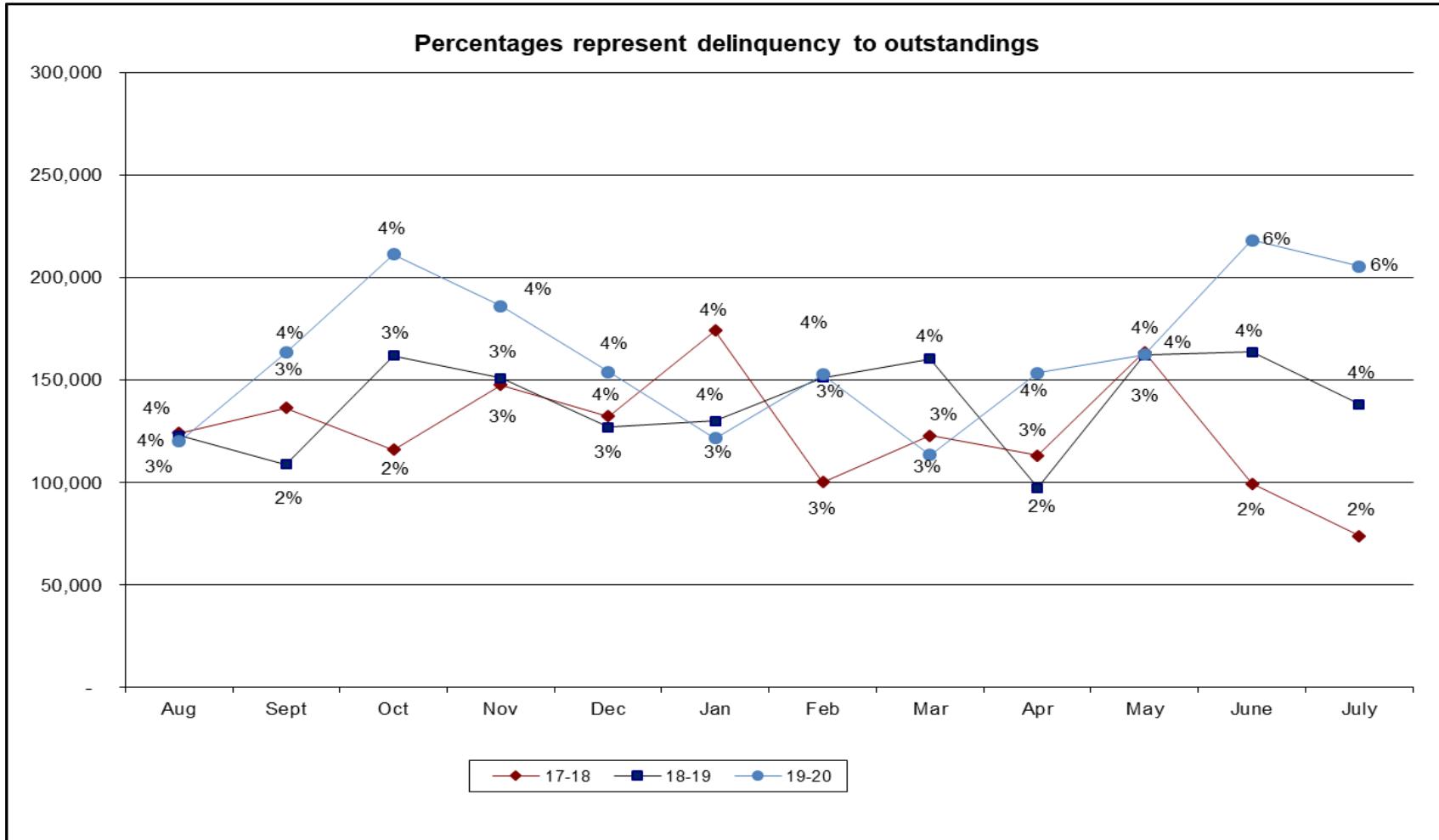
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

07/25/20	July	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$765,600	28%	\$306,369	95%	\$12,065	126%	\$57,072	46%	\$1,670	4%	\$9,417	29%	\$1,152,193	36%
ASUCLA PUBLICATIONS		\$67,308	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$67,308	2%
ASUCLA USA/GSA		\$81,700	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$81,700	3%
DUE FROM VENDORS		\$716,009	27%	(\$6,255)	-2%	(\$14,454)	-151%	\$11,792	9%	\$34,796	91%	\$23,197	71%	\$765,085	24%
DENTAL KITS		\$120,713	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,713	4%
OTHER		900,136	34%	\$23,682	7%	\$11,949	125%	\$55,967	45%	\$1,941	5%	(\$32)	0%	993,643	31%
TOTAL CURRENT MONTH		\$2,651,466	100%	\$323,796	100%	\$9,560	100%	\$124,831	100%	\$38,407	100%	\$32,582	100%	\$3,180,642	100%
		84%		10%		0%		4%		1%		1%		100%	
06/27/20	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,390,070	41%	\$75,920	68%	\$58,550	47%	\$4,876	24%	\$6,060	14%	\$6,147	21%	\$1,541,623	42%
ASUCLA PUBLICATIONS		\$62,508	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$62,508	2%
ASUCLA USA/GSA		\$85,994	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$85,994	2%
DUE FROM VENDORS		\$833,323	25%	(\$5,054)	-5%	\$2,548	2%	\$8,155	40%	\$35,290	80%	\$23,527	78%	\$897,789	25%
DENTAL KITS		\$220,872	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$220,872	6%
OTHER		\$725,203	22%	\$38,616	35%	\$62,545	51%	\$7,614	37%	\$2,546	6%	\$444	1%	\$836,968	23%
TOTAL CURRENT MONTH		\$3,317,970	100%	\$109,482	100%	\$123,643	100%	\$20,645	100%	\$43,896	100%	\$30,118	100%	\$3,645,754	100%
		91%		3%		3%		1%		1%		1%		100%	
05/23/20	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$620,814	20%	\$491,161	73%	\$60,825	69%	\$11,454	103%	\$441	1%	\$808	3%	\$1,185,503	31%
ASUCLA PUBLICATIONS		\$84,441	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$84,441	2%
ASUCLA USA/GSA		\$146,026	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$146,026	4%
DUE FROM VENDORS		\$1,015,608	33%	\$23,121	3%	\$7,970	9%	(\$5,580)	-50%	\$36,844	99%	\$24,562	95%	\$1,102,525	28%
DENTAL KITS		\$115,227	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$115,227	3%
OTHER		\$1,063,894	35%	\$162,455	24%	\$19,415	22%	\$5,262	47%	\$5	0%	\$438	2%	\$1,251,469	32%
TOTAL CURRENT MONTH		\$3,046,010	100%	\$676,737	100%	\$88,210	100%	\$11,136	100%	\$37,290	100%	\$25,808	100%	\$3,885,191	100%
		79%		17%		2%		0%		1%		1%		100%	

Total Accounts Receivable Balances 12 Month History Aug 17 to Jul 20



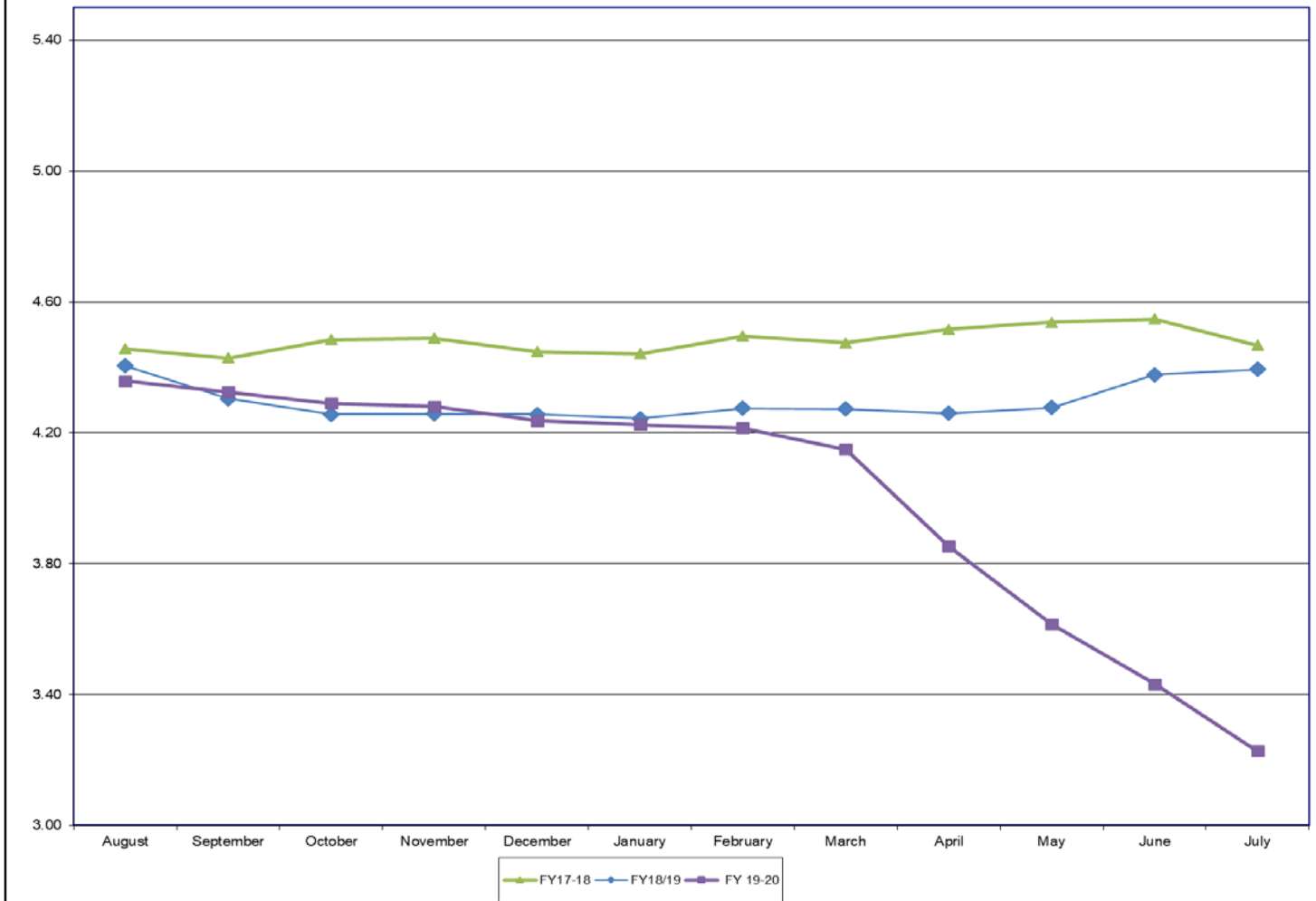
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



**UCLA STORE
INCOME STATEMENT**

JUL. 12(06/28/20-07/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 12 MO(07/28/19-07/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,156,920	1,293,000	<136,080>	17,110,584	18,352,546	<1,241,962>	1,192,092	18,251,007
59,642	1,270,701	<1,211,060>	9,670,048	16,495,225	<6,825,177>	1,337,033	16,238,087
11,176	83,489	<72,313>	1,162,127	1,565,252	<403,125>	81,730	1,601,109
10,934	69,225	<58,291>	1,439,541	1,995,400	<555,859>	79,550	2,002,252
125,945	47,000	78,945	1,687,005	1,345,000	342,005	41,778	1,285,912
65,308	189,850	<124,542>	4,718,181	5,112,185	<394,004>	140,161	5,249,898
0	0	0	0	0	0	0	16,905
1,429,924	2,953,265	<1,523,341>	35,787,486	44,865,608	<9,078,122>	2,872,343	44,645,171
1,350,022	2,009,332	659,310	25,990,445	30,464,982	4,474,537	1,878,421	30,581,956
<1,119>	3,180	4,299	31,513	55,990	24,477	5,467	65,030
<14,559>	6,265	20,824	66,235	80,625	14,390	2,500	147,510
49	380	331	5,375	7,170	1,795	317	13,526
28	390	362	4,341	10,890	6,549	374	10,567
0	0	0	0	0	0	0	0
482	920	438	13,504	19,090	5,586	799	12,446
<15,119>	11,135	26,254	120,967	173,765	52,798	9,458	249,079
1,334,903	2,020,467	685,564	26,111,411	30,638,747	4,527,336	1,887,878	30,831,034
94.4	68.0	<26.4>	72.6	67.9	<4.7>	65.4	68.5
95.021	932,798	<837,777>	9,676,075	14,226,861	<4,550,786>	984,465	13,814,137
5.6	32.0	<26.4>	27.4	32.1	<4.7>	34.6	31.5
<1.1>	0.4	1.4	0.3	0.4	0.1	0.3	0.6
6.7	31.6	<24.9>	27.0	31.7	<4.7>	34.3	30.9
5.8	11.1	<5.3>	12.7	15.1	<2.4>	12.7	14.8
56.9	50.4	6.5	49.6	49.5	0.1	51.6	48.9
31.1	42.3	<11.2>	40.1	41.7	<1.6>	43.9	41.2
31.2	40.0	<8.8>	29.6	35.1	<5.4>	43.5	31.7
44.0	52.4	<8.3>	50.3	51.6	<1.3>	46.6	51.2
<104.7>	32.2	<137.0>	20.3	24.3	<4.0>	38.5	23.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	100.0
99,911	168,674	<68,763>	1,483,219	1,676,701	<193,482>	199,467	1,690,715
194,931	1,101,472	<906,541>	11,159,294	15,903,562	<4,744,268>	1,183,932	15,504,852
253,495	266,645	13,150	3,125,200	3,205,532	80,332	238,871	3,082,005
0	0	0	11,107	2,700	<8,407>	1,810	7,978
58,141	197,897	139,756	2,173,149	2,775,722	602,573	188,263	2,661,681
311,637	464,542	152,905	5,309,456	5,983,954	674,498	428,943	5,751,664
21.8	15.7	<6.1>	14.8	13.3	<1.5>	14.9	12.9
130,559	133,514	2,955	1,525,257	1,616,084	90,827	86,978	1,468,282
8,458	3,870	<4,588>	122,854	78,457	<44,397>	7,669	95,074
7,888	9,941	2,053	134,270	118,100	<16,170>	21,436	125,141
19	3	<16>	203	104	<99>	16	204
65	500	435	40,603	46,600	5,997	2,949	46,652
4,574	4,800	226	10,761	11,420	659	4,574	10,740
<1,541>	2,000	3,541	62,431	60,555	<1,876>	745	63,063
37,696	8,378	<29,318>	386,393	247,149	<139,244>	12,599	243,113
488	1,000	512	9,201	13,800	4,599	509	12,849
0	0	0	395	0	<395>	0	0
<77>	0	77	0	0	0	0	<4>
16,186	11,293	<4,893>	225,744	239,808	14,064	12,837	281,166
<16,292>	<56,700>	<40,408>	<108,395>	<155,450>	<47,055>	<59,160>	<152,840>
0	15	15	280,894	294,680	13,786	2	284,088
0	0	0	104	0	<104>	0	0
642	2,310	1,668	36,649	37,515	866	5,415	47,919
19,989	51,375	31,386	620,568	843,934	223,366	43,148	804,796
559	0	<559>	5,272	0	<5,272>	1,790	9,033
873	0	<873>	10,802	0	<10,802>	103	8,158
0	0	0	0	0	0	0	0
0	0	0	3,089	3,100	11	101	3,881
0	0	0	300	300	0	0	300
15,951	10,065	<5,886>	158,444	126,280	<32,164>	10,738	136,340
516	0	<516>	8,670	3,340	<5,330>	0	4,008
0	0	0	429	21,600	21,171	2,868	23,743
619	2,450	1,831	14,605	67,700	53,095	2,806	69,630
0	100	100	50,085	60,230	10,145	<14,830>	48,911
9,841	0	<9,841>	46,739	0	<46,739>	0	0
0	0	0	0	20	20	0	0
59,819	5,750	<54,069>	115,242	146,275	31,033	<5,997>	141,367
296,831	190,664	<106,167>	3,761,610	3,881,601	119,991	137,296	3,775,615
608,468	655,206	46,738	9,071,067	9,865,555	794,488	566,239	9,527,278
<413,536>	446,266	<859,802>	2,088,227	6,038,007	<3,949,780>	617,693	5,977,573
41,088	42,221	1,133	462,155	511,644	49,489	40,402	472,803
189,564	155,754	<33,810>	2,042,440	1,862,280	<180,160>	156,534	1,804,372
143,684	73,378	<70,306>	1,075,774	892,312	<183,462>	78,745	813,303
63,458	40,324	<23,134>	618,039	492,506	<125,533>	44,398	560,360
146,787	124,637	<22,150>	1,572,130	1,362,632	<209,498>	259,323	1,496,120
93,619	98,083	4,464	1,092,391	1,177,721	85,330	81,494	1,094,344
9,202	25,395	16,193	211,333	287,349	76,016	24,702	269,604
53,139	62,929	9,790	672,198	755,148	82,950	59,394	694,298
740,542	622,721	<117,821>	7,746,460	7,341,592	<404,868>	744,993	7,205,204
<1,154,078>	<176,455>	<977,623>	<5,658,233>	<1,303,585>	<4,354,648>	<127,300>	<1,227,630>

UCLA RESTAURANTS
INCOME STATEMENT

JUL. 12(06/28/20-07/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 12 MO(07/28/19-07/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
0	165,275	<165,275>	1,401,650	2,386,436	<984,786>	148,102	2,197,527
0	204,907	<204,907>	1,775,783	3,533,503	<1,757,720>	123,762	2,249,220
4,679	132,593	<127,914>	1,219,499	2,127,956	<908,457>	117,577	1,963,627
49	161,206	<161,157>	1,746,217	3,177,361	<1,431,144>	128,373	2,866,129
0	202,799	<202,799>	1,793,101	3,609,382	<1,816,281>	153,416	3,143,923
<11,257>	138,494	<149,751>	1,508,396	2,572,638	<1,064,242>	83,094	2,416,769
<6,529>	1,005,274	<1,011,803>	9,444,645	17,407,276	<7,962,631>	754,325	14,837,195
<5,028>	344,034	349,062	3,327,523	5,909,013	2,581,490	265,784	5,020,992
77.0	34.2	<42.8>	35.2	34.0	<1.3>	35.2	33.8
<1,501>	661,240	<662,741>	6,117,121	11,498,263	<5,381,142>	488,541	9,816,203
23.0	65.8	<42.8>	64.8	66.1	<1.3>	64.8	66.2
0.0	66.1	<66.1>	63.3	66.1	<2.8>	62.8	65.3
0.0	65.3	<65.3>	64.3	65.3	<1.0>	65.6	66.0
64.1	65.7	<1.7>	67.7	67.5	0.2	65.9	67.3
3,443.8	69.2	3,374.6	65.7	67.9	<2.2>	66.7	67.9
0.0	65.7	<65.7>	64.2	65.2	<0.9>	61.5	65.4
80.7	62.8	17.8	64.2	65.3	<1.1>	68.2	66.2
37,023	171,053	<134,030>	1,569,188	2,594,840	<1,025,652>	147,251	2,435,508
35,522	832,293	<796,771>	7,686,309	14,093,103	<6,406,794>	635,792	12,251,710
273,663	308,632	34,969	3,725,372	3,867,237	141,865	275,796	3,634,342
0	2,304	2,304	17,675	36,864	19,189	1,471	50,464
7,965	274,959	266,994	2,903,371	4,220,686	1,317,315	221,656	3,766,086
<257>	<33,831>	<33,574>	<295,032>	<480,353>	<185,321>	<30,692>	<491,055>
281,371	552,064	270,693	6,351,387	7,644,434	1,293,047	468,233	6,959,838
<4,309.6>	54.9	4,364.5	67.3	43.9	<23.3>	62.1	46.9
131,723	165,943	34,220	1,984,826	2,074,364	89,538	83,290	1,876,506
420	1,195	775	14,257	19,765	5,508	1,385	22,474
2,703	3,745	1,042	49,509	45,080	<4,429>	6,433	42,438
<275>	3,000	3,275	0	14,000	14,000	0	0
0	1,000	1,000	17,093	35,000	17,907	915	15,570
<1,287>	45,423	46,710	452,149	785,883	333,734	37,781	681,022
19.7	4.5	<15.2>	4.8	4.5	<0.3>	5.0	4.6
114	5,790	5,676	57,853	75,597	17,744	5,123	83,166
<6,333>	<16,000>	<9,667>	<136,282>	<186,000>	<49,718>	<12,299>	<146,860>
<2,449>	3,475	5,924	38,658	43,890	5,232	3,828	67,362
<231>	6,300	6,531	40,334	80,906	40,572	3,286	68,336
4	1,059	1,055	40,983	18,819	<22,164>	2,202	28,544
603	1,991	1,388	37,272	56,758	19,486	6,584	43,870
0	500	500	0	6,000	6,000	0	0
0	0	0	229	0	<229>	8	724
<4,292>	7,273	11,565	96,158	99,592	3,434	13,055	121,536
2,643	32,184	29,541	329,504	571,913	242,409	26,405	481,450
12	1,702	1,690	16,602	29,523	12,921	1,260	25,592
15	930	915	5,197	13,382	8,185	<1,384>	<3,939>
<13>	0	13	127	0	<127>	12	177
0	0	0	1,516	500	<1,016>	0	9,288
0	0	0	5,266	0	<5,266>	0	141
238	410	172	5,561	6,320	759	238	4,048
0	0	0	640	0	<640>	0	11,804
0	0	0	2,028	2,900	872	0	12,179
97,331	9,744	<87,587>	189,757	334,180	144,423	6,220	282,234
36,728	0	<36,728>	149,465	0	<149,465>	0	0
257,653	275,664	18,011	3,398,702	4,128,372	729,670	184,341	3,727,661
539,025	827,728	288,703	9,750,089	11,772,806	2,022,717	652,573	10,687,498
<503,502>	4,565	<508,067>	<2,063,780>	2,320,297	<4,384,077>	<16,781>	1,564,212
37,098	50,175	13,077	541,854	650,202	108,348	44,102	570,229
3,779	58,683	54,904	493,542	820,204	326,662	45,943	691,307
2,864	27,648	24,784	238,551	392,742	154,191	23,112	309,969
1,265	15,193	13,928	145,082	215,156	70,074	13,031	216,732
2,926	46,962	44,036	379,858	594,607	214,749	76,111	553,106
82,437	86,391	3,954	961,909	1,037,217	75,308	71,760	963,629
8,103	22,365	14,262	186,090	253,061	66,971	21,751	237,401
55,015	74,027	19,012	773,819	888,324	114,505	78,245	893,331
193,486	381,444	187,958	3,720,705	4,851,513	1,130,808	374,055	4,435,704
<696,988>	<376,879>	<320,109>	<5,784,485>	<2,531,216>	<3,253,269>	<390,836>	<2,871,492>
2,412	224,646	<222,234>	2,175,491	3,917,990	<1,742,498>	183,928	3,518,707
1,340	83,078	<81,738>	731,076	1,303,075	<571,999>	73,159	1,275,636
1,072	141,567	<140,495>	1,444,415	2,614,915	<1,170,499>	110,769	2,243,071
6.43	7.44	<1.01>	7.14	7.13	0.01	7.70	7.12
8.11	9.76	<1.65>	9.66	9.56	0.10	9.98	9.23
4.33	6.07	<1.74>	5.87	5.92	<0.05>	6.35	6.02
6,023	23,422	17,398	270,934	358,028	87,094	20,466	344,358
<1.08>	42.92	<44.00>	34.86	48.62	<13.76>	36.86	43.09

LICENSING & SERVICES
INCOME STATEMENT

JUL. 12(06/28/20-07/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 12 MO(07/28/19-07/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
540	7,500	<6,960>	110,743	177,390	<66,647>	11,983	195,347
540	7,500	<6,960>	110,743	177,390	<66,647>	11,983	195,347
0	150	150	1,579	3,547	1,968	99	2,071
540	7,350	<6,810>	109,164	173,843	<64,679>	11,885	193,277
100.0	98.0	2.0	98.6	98.0	0.6	99.2	98.9
100.0	98.0	2.0	98.6	98.0	0.6	99.2	98.9
191,597	460,681	<269,084>	2,729,302	3,639,643	<910,341>	315,282	3,100,065
114,138	132,370	<18,232>	1,441,737	1,567,445	<125,708>	114,756	1,346,655
18,011	18,011	0	211,886	211,886	0	17,625	224,625
323,747	611,062	<287,315>	4,382,926	5,418,974	<1,036,048>	447,663	4,671,345
324,286	618,412	<294,126>	4,492,090	5,592,817	<1,100,727>	459,547	4,864,622
40,766	51,092	10,326	561,404	600,146	38,742	36,174	508,858
0	730	730	9,188	8,385	<803>	0	3,048
40,766	51,822	11,056	570,592	608,531	37,939	36,174	511,906
7,553.1	691.0	<6,862.2>	515.2	343.1	<172.2>	301.9	262.1
21,352	24,349	2,997	284,515	286,083	1,568	8,327	242,961
210	1,346	1,136	2,491	4,803	2,312	318	3,461
507	475	<32>	9,341	5,500	<3,841>	1,045	13,443
12	205	193	2,143	2,555	412	99	1,496
0	50	50	40,325	57,275	16,950	0	22,897
0	1,600	1,600	9,001	24,200	15,199	<346>	8,036
0	1,550	1,550	52,665	18,450	<34,215>	13,451	52,104
0	0	0	1,129	0	<1,129>	0	226
0	0	0	0	0	0	0	<11,062>
0	2,417	2,417	25,385	35,004	9,619	<9,715>	3,860
0	400	400	0	4,800	4,800	0	3,658
<337>	2,300	2,637	1,235	29,032	27,797	<10,362>	10,702
10,885	124,439	113,554	262,423	519,546	257,123	75,721	348,968
15,189	5,771	<9,418>	186,719	173,836	<12,883>	14,003	210,090
656,323	59,651	<596,672>	656,323	824,376	168,053	53,300	754,480
704,140	224,553	<479,587>	1,533,694	1,985,460	451,766	145,842	1,665,318
744,906	276,375	<468,531>	2,104,286	2,593,991	489,705	182,017	2,177,224
<420,620>	342,037	<762,657>	2,387,804	2,998,826	<611,022>	277,531	2,687,398
5,375	4,709	<666>	51,028	52,233	1,205	3,407	42,323
38,683	27,716	<10,967>	261,252	212,290	<48,962>	22,708	191,263
30,457	14,538	<15,919>	146,264	111,781	<34,483>	11,783	87,911
13,452	7,989	<5,463>	81,577	60,934	<20,643>	6,643	60,172
31,115	24,694	<6,421>	208,391	170,806	<37,585>	38,804	167,092
42,228	44,174	1,946	492,737	530,353	37,616	36,759	493,617
4,151	11,450	7,299	95,324	129,558	34,234	11,142	121,608
2,610	4,268	1,658	34,726	51,216	16,490	3,023	60,008
168,071	139,538	<28,533>	1,371,301	1,319,171	<52,130>	134,269	1,223,996
<588,691>	202,499	<791,190>	1,016,503	1,679,655	<663,152>	143,261	1,463,402

**UCLA STUDENT UNION
INCOME STATEMENT**

JUL. 12(06/28/20-07/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 12 MO(07/28/19-07/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
<19,804>	106,855	<126,659>	361,719	812,805	<451,086>	80,641	689,476
0	29,147	<29,147>	248,538	463,659	<215,121>	22,233	412,207
<19,804>	136,002	<155,806>	610,257	1,276,464	<666,207>	102,874	1,101,683
0	28,505	28,505	244,642	453,457	208,815	20,074	401,311
<1,073>	16,923	17,996	78,218	178,234	100,016	8,668	143,989
<1,073>	45,428	46,501	322,859	631,691	308,832	28,741	545,300
5.4	33.4	28.0	52.9	49.5	<3.4>	27.9	49.5
<18,732>	90,574	<109,306>	287,398	644,773	<357,375>	74,133	556,384
94.6	66.6	28.0	47.1	50.5	<3.4>	72.1	50.5
94.6	84.2	10.4	78.4	78.1	0.3	89.3	79.1
0.0	2.2	<2.2>	1.6	2.2	<0.6>	9.7	2.6
<100>	300	<400>	4,825	38,550	<33,725>	250	25,444
<164>	1,911	<2,075>	168,177	221,433	<53,256>	<10,275>	246,319
0	5,441	<5,441>	46,289	86,667	<40,378>	4,139	83,669
<264>	7,652	<7,916>	219,291	346,650	<127,359>	<5,886>	355,432
<18,995>	98,226	<117,221>	506,689	991,423	<484,734>	68,247	911,816
35,186	34,841	<345>	415,895	418,091	2,196	33,825	406,002
0	0	0	15,423	0	<15,423>	0	0
10,614	18,955	8,341	263,066	285,209	22,143	18,763	261,373
45,800	53,796	7,997	694,384	703,300	8,916	52,588	667,375
<231.3>	39.6	270.8	113.8	55.1	<58.7>	51.1	60.6
<60.8>	11.2	72.0	48.6	18.1	<30.5>	13.4	19.4
18,614	17,142	<1,472>	199,597	208,926	9,329	10,999	190,289
235	725	490	7,863	11,838	3,975	514	14,085
2,077	2,984	907	35,708	35,646	<62>	4,877	30,913
0	0	0	3,115	2,180	<935>	0	2,192
<85>	0	85	3,326	9,762	6,436	0	8,936
<156>	0	156	<828>	6,556	7,384	0	6,408
426	0	<426>	6,651	6,000	<651>	103	9,598
<7,408>	11,003	18,411	34,119	58,998	24,879	7,415	59,579
<1,923>	1,510	3,433	125,794	171,514	45,720	<73>	181,777
0	0	0	79	1,740	1,661	0	174
<1,400>	0	1,400	0	2,000	2,000	0	974
0	130	130	2,936	5,344	2,408	0	3,190
0	250	250	2,759	3,000	241	282	3,277
1,646	2,547	901	25,389	38,252	12,863	2,184	28,823
131	685	554	7,275	10,896	3,621	715	11,495
0	50	50	<29>	600	629	<89>	454
0	0	0	0	0	0	0	66
0	0	0	2,926	2,890	<36>	0	2,787
644	0	<644>	674	0	<674>	0	0
15,417	15,417	0	185,000	185,004	4	15,417	185,000
128	250	122	70,969	140,000	69,031	1,789	130,700
28,347	52,693	24,346	713,324	901,146	187,822	44,133	870,717
74,146	106,489	32,343	1,407,708	1,604,446	196,738	96,721	1,538,093
<93,141>	<8,263>	<84,878>	<901,019>	<613,023>	<287,996>	<28,474>	<626,277>
6,039	4,889	<1,150>	61,007	60,151	<856>	4,954	54,914
<2,394>	6,436	8,830	34,134	61,269	27,135	4,792	56,828
<1,885>	3,376	5,261	16,159	32,172	16,013	2,486	26,242
<832>	1,855	2,687	10,170	17,617	7,447	1,402	18,364
<1,926>	5,735	7,661	26,990	48,964	21,974	8,188	48,112
51,210	53,624	2,414	597,544	643,813	46,269	44,578	598,612
5,034	13,883	8,849	115,601	157,087	41,486	13,512	147,475
23,457	19,450	<4,007>	283,285	233,400	<49,885>	27,371	241,971
78,703	109,248	30,545	1,144,890	1,254,473	109,583	107,282	1,192,518
<171,844>	<117,511>	<54,333>	<2,045,909>	<1,867,496>	<178,413>	<135,756>	<1,818,795>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JUL. 12(06/28/20-07/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 12 MO(07/28/19-07/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
359,857	345,755	<14,102>	4,221,522	4,140,255	<81,267>	324,602	3,927,253
0	815	815	18,585	9,780	<8,805>	1,736	20,694
10,324	40,845	30,521	336,772	465,483	128,711	32,200	423,731
370,181	387,415	17,234	4,576,878	4,615,518	38,640	358,537	4,371,679
19.9	7.7	<12.2>	8.5	6.3	<2.3>	7.9	6.3
0	0	0	0	0	0	307,000	307,000
0	0	0	18,958	13,779	<5,179>	3,997	15,122
0	345	345	15,175	10,505	<4,670>	4,606	18,125
185,019	169,254	<15,765>	2,050,326	2,026,166	<24,160>	114,334	1,805,195
13,660	7,018	<6,642>	79,241	95,563	16,322	18,357	90,260
5,352	6,721	1,369	95,423	76,952	<18,471>	13,074	87,727
506	696	190	6,410	8,589	2,179	615	7,669
0	3,829	3,829	12,055	48,423	36,368	3,206	22,025
215	200	<15>	1,378	2,400	1,022	0	1,836
1,883	2,654	771	50,608	33,337	<17,271>	18,274	47,116
0	1,000	1,000	0	12,000	12,000	0	0
0	1,000	1,000	500	35,282	34,782	0	2,474
814	417	<397>	9,250	5,000	<4,250>	1,298	6,579
5,063	320	<4,743>	15,497	15,562	65	583	17,960
0	0	0	209	0	<209>	0	0
0	50	50	110	600	490	0	0
<1,931>	475	2,406	2,058	6,000	3,942	1,101	3,672
0	75	75	0	900	900	0	0
278	250	<28>	3,302	3,000	<302>	245	3,599
0	<200>	<200>	1,031	<3,100>	<4,131>	<150>	<2,349>
0	100	100	3,757	1,200	<2,557>	353	2,024
2,643	2,500	<143>	28,065	30,000	1,935	2,412	30,565
3,363	4,225	862	29,617	33,470	3,853	6,848	44,596
3,331	2,000	<1,331>	18,517	12,900	<5,617>	1,413	12,127
9,911	7,309	<2,602>	89,054	92,750	3,696	6,435	77,100
1,880	1,149	<731>	11,410	13,781	2,371	1,713	10,135
13,164	16,793	3,629	160,693	201,505	40,812	15,355	161,625
0	186	186	0	2,227	2,227	0	0
500	2,761	2,261	28,186	37,239	9,053	2,681	36,154
<5>	42	47	136	499	363	<2>	39
37,682	27,904	<9,778>	365,979	306,941	<59,038>	23,061	276,732
26,529	4,971	<21,558>	210,892	77,226	<133,666>	4,003	244,554
1,188	1,189	1	14,260	14,260	0	922	12,838
9,417	9,417	0	131,470	130,501	<969>	12,223	140,064
4,098	1,000	<3,098>	30,625	30,000	<625>	5,807	32,228
8,358	8,840	482	100,291	103,253	2,962	10,286	100,000
0	0	0	15,044	18,520	3,476	0	14,079
1,756	702	<1,054>	17,046	17,221	175	15,173	54,164
26,299	0	<26,299>	52,598	0	<52,598>	0	0
10,017	41,200	31,183	117,121	205,598	88,477	31,521	181,881
0	500	500	6,223	9,650	3,427	917	11,093
2,476	4,893	2,417	36,998	51,641	14,643	3,655	43,292
4,120	4,095	<25>	29,728	49,265	19,537	3,323	43,421
8,333	15,246	6,913	99,996	179,333	79,337	8,333	70,324
0	0	0	0	0	0	0	1,308
26	0	<26>	20,166	0	<20,166>	0	0
4,442	8,798	4,357	57,312	105,183	47,871	8,541	102,119
18,589	18,590	1	223,068	223,073	5	<96,531>	101,997
0	500	500	31,543	33,600	2,057	2,303	32,653
408,973	379,014	<29,959>	4,291,326	4,371,794	80,468	557,286	4,271,123
779,154	766,429	<12,725>	8,868,205	8,987,312	119,107	915,824	8,642,801
22,395	23,017	622	261,316	276,344	15,028	19,495	261,783
2,201	5,958	3,757	50,554	67,420	16,866	5,909	64,493
29,966	28,044	<1,922>	311,878	336,528	24,651	23,866	282,948
54,562	57,019	2,457	623,747	680,292	56,545	49,269	609,224
833,716	823,448	<10,268>	9,491,952	9,667,604	175,652	965,093	9,252,026
<750,597>	<736,912>	13,685	<8,466,398>	<8,622,502>	<156,104>	<886,869>	<8,241,523>
<41,131>	<41,131>	0	<514,858>	<514,858>	0	<41,721>	<505,881>
<3,366>	<3,366>	0	<45,928>	<45,928>	0	<3,521>	<42,853>
<38,622>	<42,039>	<3,417>	<464,768>	<484,316>	<19,548>	<32,982>	<461,768>
<833,716>	<823,448>	10,268	<9,491,952>	<9,667,604>	<175,652>	<965,093>	<9,252,025>
0	0	<0>	<0>	0	0	0	0

FACILITIES
EXPENSE STATEMENT

JUL. 12(06/28/20-07/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 12 MO(07/28/19-07/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
121,567	132,941	11,374	1,646,659	1,674,851	28,192	121,767	1,576,265
4,660	8,495	3,835	61,779	90,700	28,921	6,913	75,406
2,113	1,014	<1,099>	12,084	12,652	568	0	4,084
0	<225>	<225>	<8,933>	<2,175>	6,758	<3,938>	<8,387>
<14,856>	<11,226>	3,630	<138,797>	<134,940>	3,857	<10,307>	<133,846>
0	<2,500>	<2,500>	<23,397>	<30,000>	<6,603>	0	<21,141>
113,484	128,499	15,015	1,549,395	1,611,088	61,693	114,435	1,492,381
66,391	79,921	13,530	965,872	1,004,885	39,013	49,069	910,540
486	426	<60>	3,687	2,130	<1,557>	611	2,400
798	768	<30>	11,990	8,896	<3,094>	1,012	8,236
<900>	3,300	4,200	5,154	5,100	<54>	1,109	3,981
<2,853>	5,400	8,253	38,765	62,234	23,469	5,344	61,278
14.4	4.0	<10.4>	6.4	4.9	<1.5>	5.2	5.6
<3,985>	6,351	10,336	46,047	71,710	25,663	9,046	73,349
<3,506>	1,025	4,531	17,503	16,020	<1,483>	736	15,596
446	440	<6>	5,731	7,143	1,412	763	6,386
27,610	34,245	6,635	353,130	387,875	34,745	37,708	391,311
4,113	4,150	37	48,366	52,800	4,434	4,214	37,534
546	250	<296>	3,376	3,900	524	542	1,344
14,631	1,700	<12,931>	29,766	20,400	<9,366>	316	42,249
22,147	300	<21,847>	30,489	3,600	<26,889>	1,260	3,758
7,701	7,850	149	53,402	55,975	2,573	9,950	97,463
3,430	10,283	6,853	105,925	135,885	29,960	3,081	120,787
<6,558>	3,247	9,805	40,870	43,192	2,322	3,621	45,363
100	4,275	4,175	14,431	18,300	3,869	1,140	11,066
0	0	0	6,600	0	<6,600>	5,000	32,031
43,065	0	<43,065>	53,200	0	<53,200>	0	0
173,662	163,931	<9,731>	1,834,305	1,900,045	65,740	134,523	1,864,672
287,147	292,430	5,284	3,383,701	3,511,133	127,432	248,958	3,357,053
26,709	34,167	7,458	282,682	410,004	127,322	24,732	302,089
26,709	34,167	7,458	282,682	410,004	127,322	24,732	302,089
313,856	326,597	12,741	3,666,383	3,921,137	254,754	273,690	3,659,142
<269,494>	<282,272>	<12,778>	<3,144,582>	<3,389,104>	<244,522>	<234,590>	<3,150,202>
<8,947>	<8,947>	0	<107,377>	<107,377>	0	<8,134>	<97,652>
<3,495>	<3,495>	0	<41,970>	<41,970>	0	<3,180>	<38,168>
<9,525>	<8,866>	659	<111,138>	<106,342>	4,796	<8,291>	<111,337>
<22,395>	<23,017>	<622>	<261,316>	<276,344>	<15,028>	<19,495>	<261,783>
<313,856>	<326,597>	<12,741>	<3,666,383>	<3,921,137>	<254,754>	<273,690>	<3,659,142>
0	0	0	0	0	<0>	0	0

UTILITIES
EXPENSE STATEMENT

JUL. 12(06/28/20-07/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 12 MO(07/28/19-07/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
5,860	17,631	11,771	104,330	174,782	70,452	19,953	158,777
19,273	48,923	29,650	450,302	569,748	119,446	46,569	550,884
1,618	8,849	7,231	85,999	99,156	13,157	5,610	87,901
5,863	4,554	<1,309>	60,853	62,002	1,149	10,036	75,620
425	3,537	3,112	19,967	40,439	20,472	1,249	32,231
0	1,551	1,551	0	18,612	18,612	0	9,303
33,039	85,045	52,006	721,451	964,739	243,288	83,417	914,716
33,039	85,045	52,006	721,451	964,739	243,288	83,417	914,716
<26,490>	<73,093>	<46,604>	<608,349>	<827,060>	<218,712>	<71,107>	<776,089>
<2,456>	<2,456>	0	<29,513>	<29,513>	0	<2,794>	<33,580>
<956>	<956>	0	<11,535>	<11,535>	0	<1,094>	<13,125>
<936>	<2,582>	<1,646>	<21,501>	<29,216>	<7,715>	<2,513>	<27,429>
<2,201>	<5,958>	<3,757>	<50,554>	<67,415>	<16,861>	<5,909>	<64,493>
<33,039>	<85,045>	<52,006>	<721,451>	<964,739>	<243,288>	<83,417>	<914,716>
0	0	0	0	0	<0>	0	<0>