

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
January (12/29/19 - 01/25/20)**

**Prepared
February 12, 2020**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2020 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JANUARY (12/29/19 - 01/25/20)										FY 18-19	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
3,248		3,720		(472)	(12.7%)	(433)	(11.8%)	3,681			
1,208		1,413		(205)	(14.5%)	(49)	(3.9%)	1,257			
509		552		(43)	(7.8%)	(63)	(11.0%)	572			
88		83		5	6.0%	10	12.8%	78			
5,053		5,768		(715)	(12.4%)	(535)	(9.6%)	5,588			
1,072	33.0%	1,209	32.5%	(137)		(132)		1,204	32.7%		
851	70.4%	992	70.2%	(141)		(29)		880	70.0%		
509	100.0%	551	99.8%	(42)		(63)		572	100.0%		
54	61.4%	47	56.6%	7	4.8	12	7.6	42	53.8%		
2,486	49.2%	2,799	48.5%	(313)	0.7	(212)	0.9	2,698	48.3%		
547	16.8%	595	16.0%	48	(0.8)	(2)	(2.0)	545	14.8%		
689	57.0%	750	53.1%	61	(3.9)	(3)	(2.4)	686	54.6%		
65	12.8%	74	13.4%	9	0.6	(2)	(1.8)	63	11.0%		
67	76.1%	74	89.2%	7	13.1	(3)	6.0	64	82.1%		
1,368	27.1%	1,493	25.9%	125	(1.2)	(10)	(2.8)	1,358	24.3%		
165	5.1%	148	4.0%	(17)	(1.1)	(20)	(1.2)	145	3.9%		
156	12.9%	177	12.5%	21	(0.4)	11	0.4	167	13.3%		
141	27.7%	174	31.5%	33	3.8	25	1.3	166	29.0%		
46	52.3%	43	51.8%	(3)	(0.5)	(3)	2.8	43	55.1%		
508	10.1%	542	9.4%	34	(0.7)	13	(0.8)	521	9.3%		
359	11.1%	466	12.5%	(107)	(1.4)	(155)	(2.9)	514	14.0%		
6	0.5%	64	4.5%	(58)	(4.0)	(20)	(1.6)	26	2.1%		
303	59.5%	303	54.9%	0	4.6	(39)	(0.3)	342	59.8%		
(59)	(67.0%)	(70)	(84.3%)	11	17.3	6	16.3	(65)	(83.3%)		
609	12.1%	763	13.2%	(154)	(1.1)	(208)	(2.5)	817	14.6%		
623	12.3%	658	11.4%	35	(0.9)	(46)	(2.0)	577	10.3%		
227	4.5%	262	4.5%	35	0.0	32	0.1	259	4.6%		
41	0.8%	67	1.2%	26	0.4	2	0.0	43	0.8%		
211	4.2%	223	3.9%	12	(0.3)	(1)	(0.4)	210	3.8%		
1,102	21.8%	1,210	21.0%	108	(0.8)	(13)	(2.3)	1,089	19.5%		
(493)	(9.8%)	(447)	(7.7%)	(46)	(2.1)	(221)	(4.9)	(272)	(4.9%)		
5	0.1%	2	0.0%	3	0.1	(45)	(0.8)	50	0.9%		
22	0.4%	20	0.3%	2	0.1	(13)	(0.2)	35	0.6%		
(26)	(0.5%)	(26)	(0.5%)	0	0.0	3	0.0	(29)	(0.5%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%		
248	4.9%	248	4.3%	0	0.6	4	0.5	244	4.4%		
249	4.9%	242	4.2%	7	0.7	(51)	(0.5)	300	5.4%		
(244)	(4.8%)	(205)	(3.6%)	(39)	(1.2)	(272)	(5.3)	28	0.5%		
GROSS INCOME											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
GROSS MARGIN											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
WAGES & BENEFITS											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
OTHER CONTROLLABLES											
UCLA Store											
UCLA Restaurants											
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UCLA Student Union											
TOTAL											
CONTRIBUTION											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
ALLOCATED EXPENSES											
Admin&Support Services											
Facilities											
Utilities											
Depreciation											
TOTAL											
NET INCOME (LOSS)											
FROM OPERATIONS											
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
TOTAL											
NET INCOME (LOSS)											

FISCAL YEAR 2019-2020										FY 18-19	
YTD 6 MONTHS (07/28/19 - 01/25/20)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
22,867		24,480		(1,613)	(6.6%)	(808)	(3.4%)	23,675			
8,052		9,115		(1,063)	(11.7%)	12	0.1%	8,040			
2,644		2,864		(220)	(7.7%)	(88)	(3.2%)	2,732			
617		698		(81)	(11.6%)	(77)	(11.1%)	694			
34,180		37,157		(2,977)	(8.0%)	(961)	(2.7%)	35,141			
7,333	32.1%	8,052	32.9%	(719)		(323)		7,656	32.3%		
5,629	69.9%	6,397	70.2%	(768)		(73)		5,702	70.9%		
2,643	100.0%	2,863	100.0%	(220)		(87)		2,730	99.9%		
373	60.5%	419	60.0%	(46)	0.5	(33)	2.0	406	58.5%		
15,978	46.7%	17,731	47.7%	(1,753)	(1.0)	(516)	(0.2)	16,494	46.9%		
3,669	16.0%	3,797	15.5%	128	(0.5)	(90)	(0.9)	3,579	15.1%		
4,557	56.6%	4,737	52.0%	180	(4.6)	(231)	(2.8)	4,326	53.8%		
430	16.3%	446	15.6%	16	(0.7)	(4)	(0.7)	426	15.6%		
448	72.6%	453	64.9%	5	(7.7)	(24)	(11.5)	424	61.1%		
9,104	26.6%	9,433	25.4%	329	(1.2)	(349)	(1.7)	8,755	24.9%		
1,448	6.3%	1,457	6.0%	9	(0.3)	(23)	(0.3)	1,425	6.0%		
924	11.5%	987	10.8%	63	(0.7)	(33)	(0.4)	891	11.1%		
822	31.1%	941	32.9%	119	1.8	49	0.8	871	31.9%		
297	48.1%	305	43.7%	8	(4.4)	(25)	(8.9)	272	39.2%		
3,491	10.2%	3,690	9.9%	199	(0.3)	(32)	(0.4)	3,459	9.8%		
2,216	9.7%	2,799	11.4%	(583)	(1.7)	(436)	(1.5)	2,652	11.2%		
148	1.8%	673	7.4%	(525)	(5.6)	(337)	(4.2)	485	6.0%		
1,391	52.6%	1,475	51.5%	(84)	1.1	(43)	0.1	1,434	52.5%		
(372)	(60.3%)	(339)	(48.6%)	(33)	(11.7)	(82)	(18.5)	(290)	(41.8%)		
3,383	9.9%	4,608	12.4%	(1,225)	(2.5)	(898)	(2.3)	4,281	12.2%		
3,917	11.5%	3,961	10.7%	44	(0.8)	(298)	(1.2)	3,619	10.3%		
1,534	4.5%	1,611	4.3%	77	(0.2)	10	(0.1)	1,544	4.4%		
384	1.1%	455	1.2%	71	0.1	44	0.1	428	1.2%		
1,246	3.6%	1,337	3.6%	91	0.0	4	0.0	1,250	3.6%		
7,081	20.7%	7,364	19.8%	283	(0.9)	(240)	(1.2)	6,841	19.5%		
(3,698)	(10.8%)	(2,756)	(7.4%)	(942)	(3.4)	(1,138)	(3.5)	(2,560)	(7.3%)		
163	0.5%	12	0.0%	151	0.5	(11)	0.0	174	0.5%		
130	0.4%	123	0.3%	7	0.1	(60)	(0.1)	190	0.5%		
(153)	(0.4%)	(153)	(0.4%)	0	0.0	21	0.1	(174)	(0.5%)		
0	0.0%	(13)	0.0%	13	0.0	0	0.0	0	0.0%		
1,491	4.4%	1,491	4.0%	0	0.4	24	0.2	1,467	4.2%		
1,631	4.8%	1,460	3.9%	171	0.9	(26)	0.1	1,657	4.7%		
(2,067)	(6.0%)	(1,296)	(3.5%)	(771)	(2.5)	(1,164)	(3.4)	(903)	(2.6%)		

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JANUARY 2020 (\$000's)
DIVISIONS FULLY ALLOCATED**

JANUARY (12/29/19 - 01/25/20)										FY 18-19	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
3,248		3,720		(472)	(12.7%)	(433)	(11.8%)	3,681			
1,208		1,413		(205)	(14.5%)	(49)	(3.9%)	1,257			
509		552		(43)	(7.8%)	(63)	(11.0%)	572			
88		83		5	6.0%	10	12.8%	78			
5,053		5,768		(715)	(12.4%)	(535)	(9.6%)	5,588			
1,072	33.0%	1,209	32.5%	(137)		(132)	0.3	1,204	32.7%		
851	70.4%	992	70.2%	(141)	0.2	(29)	0.4	880	70.0%		
509	100.0%	551	99.8%	(42)	0.2	(63)	0.0	572	100.0%		
54	61.4%	47	56.6%	7	4.8	12	7.6	42			
2,486	49.2%	2,799	48.5%	(313)	0.7	(212)	0.9	2,698	48.3%		
713	22.0%	743	20.0%	30	(2.0)	(23)	(3.3)	690	18.7%		
845	70.0%	928	65.7%	83	(4.3)	8	(2.1)	853	67.9%		
205	40.3%	248	44.9%	43	4.6	25	(0.1)	230	40.2%		
113	128.4%	117	141.0%	4	12.6	(7)	7.5	106	135.9%		
1,876	37.1%	2,036	35.3%	160	(1.8)	3	(3.5)	1,879	33.6%		
359	11.1%	466	12.5%	(107)	(1.4)	(155)	(2.9)	514	14.0%		
6	0.5%	64	4.5%	(58)	(4.0)	(20)	(1.6)	26	2.1%		
303	59.5%	303	54.9%	0	4.6	(39)	(0.3)	342	59.8%		
(59)	(67.0%)	(70)	(84.3%)	11	17.3	6	16.3	(65)	(83.3%)		
609	12.1%	763	13.2%	(154)	(1.1)	(208)	(2.5)	817	14.6%		
566	17.4%	614	16.5%	48	(0.9)	(14)	(2.4)	552	15.0%		
339	28.1%	382	27.0%	43	(1.1)	(2)	(1.3)	337	26.8%		
108	21.2%	117	21.2%	9	0.0	4	(1.6)	112	19.6%		
89	101.1%	97	116.9%	8	15.8	(1)	11.7	88	112.8%		
1,102	21.8%	1,210	21.0%	108	(0.8)	(13)	(2.3)	1,089	19.5%		
(207)	(4.1%)	(147)	(2.5%)	(60)	(1.6)	(168)	(3.4)	(39)	(0.7%)		
(333)	(6.6%)	(318)	(5.5%)	(15)	(1.1)	(22)	(1.0)	(311)	(5.6%)		
195	3.9%	186	3.2%	9	0.7	(35)	(0.2)	230	4.1%		
(148)	(2.9%)	(168)	(2.9%)	20	0.0	4	(0.2)	(152)	(2.7%)		
(493)	(9.8%)	(447)	(7.7%)	(46)	(2.1)	(221)	(4.9)	(272)	(4.9%)		
5	0.1%	2	0.0%	3	0.1	(45)	(0.8)	50	0.9%		
22	0.4%	20	0.3%	2	0.1	(13)	(0.2)	35	0.6%		
(26)	(0.5%)	(26)	(0.5%)	0	0.0	3	0.0	(29)	(0.5%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%		
248	4.9%	248	4.3%	0	0.6	4	0.5	244	4.4%		
249	4.9%	242	4.2%	7	0.7	(51)	(0.5)	300	5.4%		
(244)	(4.8%)	(205)	(3.6%)	(39)	(1.2)	(272)	(5.3)	28	0.5%		
GROSS INCOME											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
GROSS MARGIN											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
TOTAL CONTROLLABLES											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
CONTRIBUTION											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
ALLOCATED EXPENSES											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
NET INCOME (LOSS)											
FROM OPERATIONS											
UCLA Store											
UCLA Restaurants											
Licensing & Services											
UCLA Student Union											
TOTAL											
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
TOTAL											
NET INCOME (LOSS)											

ASUCLA
P/L Reconciliation
Jan-20

<i>Financial Analysis</i>	\$000's
	Jan-20
Budgeted Net Income/(Loss)	(205)
UCLA Store	
Gross Margin:	
Bearwear below plan: sales negatively impacted from lack of foot traffic associated with men's basketball attendance and lower commission due to shortfall of repeat order	(18)
Fast Track below plan due to a downturn in sales of trend items and cosmetics, and lack of rain negatively impacted umbrella sales	(18)
Graduation ETC above plan due mostly to timing as a large order was received earlier than anticipated	14
Market below plan due to overall lack of foot traffic and mild weather	(6)
Used Text below plan: lower sales from shift to Inclusive Access, other eBook offers and strong used rentals, and negative impact from transition to a YTD gross margin calculation	(6)
CRS below plan: overall requisitions were level, however, 3 high enrollment classes did not use course readers	(38)
Bookzone below plan due to shortfall in special event (signings) and overall foot traffic	(6)
Custom Shop below plan due to adjustment for prior month invoice	(7)
Computer Store below plan due to weak demand for Apple Macbooks, as big box retailers continue to promote them at reduced prices	(18)
Luvallé Books below plan: lower Incl Access/Rental as the Law School did not use the rental program as estimated, which is slightly offset from the shift to positive book sales	(19)
HSS Dental below plan: planned annual department purchase was not repeated due to budget cut	(13)
Total Wages below plan	13
Other, positive controllables	15
Total Contribution	(107)
UCLA Restaurants	
Gross Margin:	
Wetzels below plan: lower average check and customer count drops primarily in Lolicup (new strategies recently introduced such as new menu)	(5)
Anderson Café below plan as the sales were lower than estimated (no historical data for first year of budget)	(9)
No Campus Student CTR below plan: continued downward trend of customer traffic, and while average check is higher, customer count is lower (continuing strategies to address)	(10)
CSSC below plan: continuing decline of customer count (plans in progress for menu enhancements in Fusion and mobile ordering for pizza)	(6)
LuValle Food Servery below plan: continuing general downward trend of customer traffic in northern areas	(8)
Kerckhoff below plan: lower customer traffic and also average check, in part due to the Centennial \$.19 cent coffee refill promotion (strategies to improve customer service)	(15)
Cooperage below plan due to lower than plan average check, and impacted by the Centennial \$.19 cent coffee refill promotion, and customer decline primarily in Curbside	(5)
Concessions below plan mostly due to low attendance during men's basketball games and timing for number of games (4 budgeted but only 3 scheduled)	(50)
Total Wages below plan	28
Other, positive controllables (\$55K) slightly offset by various negative gross margin variances	22
Total Contribution	(58)
Licensing & Services	
Gross Margin:	
Licensing International slightly above plan	3
Licensing Domestic below plan: sustain team performance challenges over multiple years is a factor, and key licensees are experiencing lower sales	(38)
Leased Ops below plan due to delay in Wescom ATM and SOLE/FSR space	(4)
Photography below plan due to less events programmed, both athletics and non-athletics, as compared to prior year	(3)
Total Wages below plan	3
Other, positive controllables mostly Licensing	39
Total Contribution	0
UCLA Student Union	
Gross Margin:	
Event Services above plan due to an increase of events	8
AU Post Office slightly below plan	(1)
Total Wages below plan	2
Other, positive controllables	2
Total Contribution	11
Allocated Expenses and Other	
A&SS below plan in various controllables	35
Utilities below plan mostly due to chiller water savings (drop in consumption compared to prior year and continued efforts for more efficient air controls and energy saving projects)	26
Maintenance below plan: lower wages and benefits and lower repairs & maintenance due to less plumbing jobs issued to UCLA with new hired plumber	35
Depreciation lower than plan due to timing of capitals	12
Other	7
Total	115
Actual Net Income/(Loss)	(244)

ASUCLA
P/L Reconciliation
Year-To-Date Through January, 2020

Financial Analysis	\$000's
Budgeted Net Income/(Loss)	(1,296)
UCLA Store	
Gross Margin:	
Bearwear below plan: low sales of merchandise as it relates to fan enthusiasm on campus and at the Rose Bowl	(172)
Fast Track below plan: key volume items have slowed	(40)
Market below plan: impact of mild weather, shorter Thanksgiving holiday period and overall reduction in traffic	(23)
Essentials below plan due to lower department sales and sales in art and basic supplies	(25)
E-Commerce below plan as promotional efforts were negatively impacted by the athletic performance	(111)
New Text below plan: overall impact of expense for Fall quarter rentals and transition to YTD method of calculating gross margin continues to run negative	(35)
Used Text below plan due to lower enrollment and requisitions, and the negative impact of transition to YTD method of calculating gross margin	(115)
CRS below plan: decline in digital reader sales and timing for department orders	(74)
Computer Store below plan mostly due to overall decline in laptop sales	(54)
LuValle Books below plan due to lower Law School sales and poor sell through to UCLA Extension	(70)
Total Wages below plan	46
Other, positive various controllables	90
Total Contribution	(583)
UCLA Restaurants	
Gross Margin:	
Wetzel's below plan: general traffic for restaurant location has been slowing	(29)
Anderson Café below plan: there was no historical data for the first year of the budget and sales were lower than estimated	(105)
Northern Lights below plan: general downward trend of customer traffic in northern areas	(38)
North Campus Student CTR below plan due to general downward trend of customer traffic	(36)
CSSC below plan: mostly decline in customer count	(25)
LuValle Food Servery below plan: continuing general downward trend of customer traffic in northern areas	(61)
Café 451 below plan: lower than plan average check, in part due to the Centennial \$.19 cent coffee refill promotion	(23)
Jimmy's below plan: continuing general downward trend of customer traffic in northern areas	(48)
Kerckhoff Coffeehouse below plan: lower average check partly due to the impact of the Centennial \$.19 cent coffee refill promotion	(83)
Cooperage below plan: lower average check (impacted by the Centennial \$.19 cent coffee refill promotion)	(38)
Stage Canteen below plan (business has ended)	(21)
Catering below plan due to overall less business (two major events did not occur)	(63)
Concessions below plan due to low attendance at games and timing of actual events	(98)
Total Wages lower than plan	106
Other, positive controllables (\$137K) offset by various negative gross margin variances	37
Total Contribution	(525)
Licensing & Services	
Gross Margin:	
Licensing Domestic below plan due to downward sales trend mainly Under Armour and Sweden (H&M)	(185)
Licensing International above plan: mostly advance from China	42
Licensing Campus Sourcing below plan	(28)
Leased Ops below plan due to delay in Wescom branch, Wescom ATM and SOLE/FSR space leases	(44)
Total Wages below plan	13
Other, positive controllables mostly Licensing	118
Total Contribution	(84)
UCLA Student Union	
Gross Margin:	
Event Services below plan: increased on-campus marketplace competition and less off-campus events	(40)
AU Post Office below plan due to decline in clientele	(6)
Total Wages above plan	(9)
Other, positive controllables	22
Total Contribution	(33)
Allocated Expenses and Other	
A&SS below plan	44
Facilities lower than plan mostly wages and benefits and repairs and maintenance	77
Utilities below plan: savings due to lower consumption and energy efficient processes	71
Depreciation lower than plan due to timing of capitals	91
Other: mostly various positive non-recurrent	171
Total	454
Actual Net Income/(Loss)	(2,067)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month January 2020	Prior Month December 2019	Prior Year July 2019
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,226	\$12,809	\$12,951
Accounts receivable	4,072	3,657	3,819
Less: Allowance for doubtful accounts	(402)	(397)	(378)
Accounts receivable, net	3,670	3,260	3,441
Student fees receivable	0	0	104
Inventories	7,166	7,656	5,680
Prepaid expenses and other current assets	229	252	297
Total current assets	22,291	23,977	22,473
LONG TERM ASSETS			
Property, equipment and improvements	73,321	73,266	72,703
Less: Accumulated depreciation	(52,521)	(52,355)	(51,362)
Total long term assets	20,800	20,911	21,341
TOTAL ASSETS	\$43,091	\$44,888	\$43,814
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$6,638	\$5,993	\$6,986
Wages and payroll taxes payable	4,277	6,858	3,932
Sales tax payable & other liabilities	1,057	740	959
Interest payable	61	36	66
Deferred income	1,787	2,022	839
Funds held for others	446	172	140
Current portion of long term debt	908	908	908
Total current liabilities	15,174	16,729	13,830
LONG TERM DEBT:			
AU expansion loan	6,186	6,186	6,186
Total long term debt	6,186	6,186	6,186
TOTAL LIABILITIES	21,360	22,915	20,016
RETAINED EARNINGS:			
Beginning Balance	23,798	23,798	24,492
Year-to-date net income/(loss)	(2,067)	(1,825)	(694)
Ending Balance	21,731	21,973	23,798
TOTAL LIABILITIES AND RETAINED EARNINGS	\$43,091	\$44,888	\$43,814

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
January 2020
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (\$244)
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation 211
 Accounts receivable (410)
 Student fees receivable 0
 Short term note receivable 0
 Inventories 490
 Prepaid expenses and other current assets 23
Increase/(decrease) in current liabilities:
 Accounts payable 646
 Sales tax payable & other liabilities 317
 Wages and payroll taxes payable (2,580)
 Interest payable 25
 Deferred Income (235)
 Funds held for others 274

Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (99)

Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0

Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

Current Month	Year to Date	Prior Year to Date
(\$244)	(\$2,067)	(\$903)
211	1,246	1,250
(410)	(229)	(658)
0	104	118
0	0	200
490	(1,485)	(850)
23	68	85
646	(359)	(886)
317	98	403
(2,580)	345	6,148
25	(5)	(4)
(235)	948	1,165
274	306	(131)
(1,484)	(1,030)	5,937
(99)	(695)	(447)
(99)	(695)	(447)
0	0	0
0	0	0
(1,583)	(1,725)	5,490
12,809	12,951	13,915
\$11,226	\$11,226	\$19,405

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
January 2020
(\$000's)**

	Current Month January 2020	Prior Month December 2019
CASH AND CASH EQUIVALENTS	\$11,226	\$12,809
BOARD REQUIRED CASH RESERVE	<u>5,992</u>	<u>6,080</u>
RESERVE SURPLUS (DEFICIT)	<u><u>\$5,234</u></u>	<u><u>\$6,729</u></u>

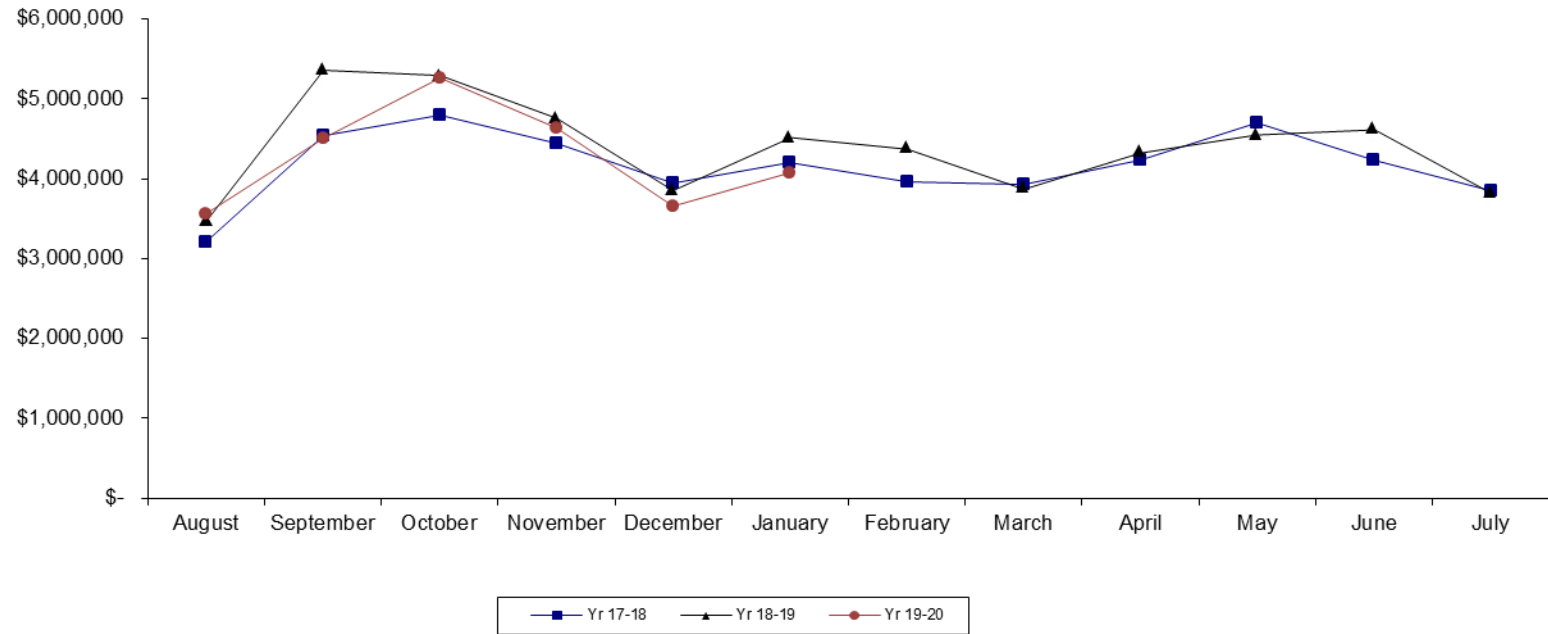
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2019-2020 January 2020

PROJECT NAME	BUDGET	PROJECTED						
		Payments	PQ's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services								
2019-001 Store General Replacement	125.0	20.0	19.6	39.6	85.4		(85.4)	In Progress
2019-002 Store Copiers	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2019-003 Neon Sign Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
Total Store/Services	160.0	20.0	19.6	39.6	120.4	35.0	(85.4)	
Food Service								
2019-004 FS Miscellaneous and Unanticipated	50.0	13.2	0.0	13.2	36.8		(36.8)	In Progress
2019-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2019-006 Patio Umbrellas	30.0	0.0	24.7	24.7	5.3		(5.3)	In Progress
2019-007 Chef Express Ovens	15.0	6.8	0.0	6.8	8.2		(8.2)	In Progress
2019-008 KCH Dining Room Upgrade	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2019-009 Deep Fryer	15.0	0.0	16.8	16.8	(1.8)		1.8	In Progress
2019-010 LuValle Patio Enhancements	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2019-011 LuValle Interior Lamination	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2019-012 Commissary Kitchen Equipment Upgrades	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-013 Northern Lights Lounge Furniture	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2019-014 Café Synapse Cosmetic Improvements	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
Total Food Services	625.0	20.0	41.6	61.6	563.4	515.0	(48.4)	
Technology								
2019-015 Network Infrastructure Upgrade	50.0	3.5	(0.0)	3.5	46.5		(46.5)	In Progress
2019-016 Printer Replacement	10.0	0.0	6.0	6.0	4.0		(4.0)	In Progress
2019-017 PC Replacement	60.0	61.6	0.0	61.6	(1.6)		1.6	In Progress
2019-018 Window Upgrade (Servers and Desktops)	195.0	74.8	21.8	96.5	98.5		(98.5)	In Progress
2019-019 Marketing Misc. Hardware/Software Upgrades	15.0	7.9	3.3	11.2	3.8		(3.8)	In Progress
2019-020 Oversize printer replacement	18.0	0.0	0.0	0.0	18.0	18.0	0.0	Pending
2019-021 Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending
Total Technology	354.0	147.8	31.0	178.8	175.2	24.0	(151.2)	
Trademarks & Licensing								
2019-022 Office Remodel and Showroom	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2019-023 Database/Dashboard	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
Total Trademarks & Licensing	200.0	0.0	0.0	0.0	200.0	200.0	0.0	
Others								
2019-024 Fac Misc. and Remodels	75.0	15.1	21.2	36.4	38.6		(38.6)	In Progress
2019-025 LVC South Entrance Waterproofing	290.0	0.0	0.0	0.0	290.0	290.0	0.0	Pending
2019-026 AU Water Regulator Heads	40.0	23.2	(0.0)	23.2	16.8		(16.8)	In Progress
2019-027 AU/KH HVAC MBC Panel Replace/Upgrade	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2019-028 Retrofit CSSC Blaze Hoods	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-029 AU A-Level Store Fire Doors	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2019-030 TH Kitchen Waterproofing	55.0	0.0	0.0	0.0	55.0	55.0	0.0	Pending
2019-031 AU/KH Lighting Controls	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-032 Replace HVAC Motors	45.0	0.0	0.0	0.0	45.0	45.0	0.0	Pending
2019-033 Custodial Replacements	10.0	20.0	0.0	20.0	(10.0)		10.0	In Progress
2019-034 SUO Mtg Rm/Venue Equipment	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending
2019-035 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-036 SUO Lounge Upgrades	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2019-037 SUO Coop Dining Acoustical Enhancement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-038 SUO Information Window and Office Remodel	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-039 KGS Sideroom Renovation	18.5	0.0	0.0	0.0	18.5	18.5	0.0	Pending
2019-040 KGS Presentation Upgrade	10.5	0.0	0.0	0.0	10.5	10.5	0.0	Pending
2019-041 Stateroom Carpet and In-Ceiling Projection Screen	32.0	0.0	0.0	0.0	32.0	32.0	0.0	Pending
2019-042 Wireless Portable Sound Systems	8.5	0.0	0.0	0.0	8.5	8.5	0.0	Pending
2019-043 Virtual EMS	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2019-044 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-045 MCO Equipment - currency counter	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-046 Replace Cameras	40.0	47.8	0.0	47.8	(7.8)		7.8	In Progress
2019-047 EDO Office Furniture	3.5	0.0	0.0	0.0	3.5	3.5	0.0	Pending
2019-048 EDO Lighting	8.0	0.0	0.0	0.0	8.0	8.0	0.0	Pending
2019-049 North Campus Student Center Kitchen Roof	0.0	31.7	0.0	31.7	0.0		31.7	In Progress
2019-050 Law Conceptual Design	0.0	35.0	0.0	35.0	0.0		35.0	In Progress
2019-051 AU Elevator Hoist Rope Replacement	0.0	0.0	42.0	42.0	0.0		42.0	In Progress
2019-052 Kerckhoff Elevator Work	0.0	0.0	16.0	16.0	0.0		16.0	In Progress
2019-053 Customer Feedback Kiosks	0.0	1.1	0.5	1.6	1.9		1.6	In Progress
2019-054 Marketing Office Remodel	0.0	0.0	0.0	0.0	16.0		0.0	In Progress
Total Others	1,241.0	173.9	79.8	253.7	1,131.5	1,076.0	88.7	
Total Current Year Projects	2,580.0	361.7	172.0	533.7	2,190.5	1,850.0	(196.3)	

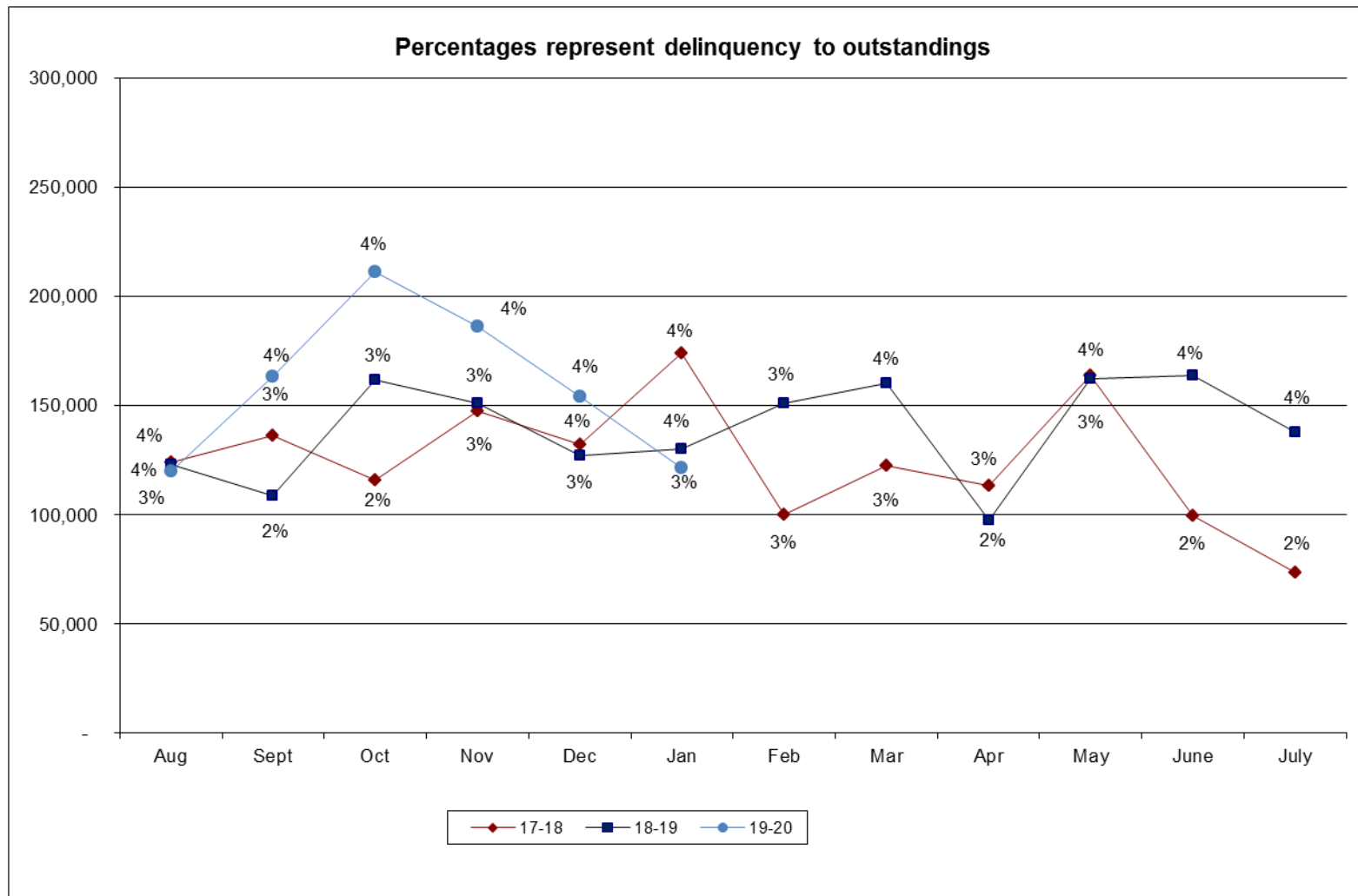
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

01/25/20	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$826,771	23%	\$146,874	51%	\$16,192	47%	\$15,260	46%	\$1,640	6%	\$4,063	16%	\$1,010,800	25%
ASUCLA PUBLICATIONS		\$78,165	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$78,165	2%
ASUCLA USA/GSA		\$170,818	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$170,818	4%
DUE FROM VENDORS		\$195,617	5%	\$2,862	1%	\$9,302	27%	\$8,682	27%	\$27,354	93%	\$18,235	72%	\$262,051	6%
DENTAL KITS		\$335,587	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$335,587	8%
OTHER		2,053,905	56%	\$139,646	48%	\$8,995	26%	\$8,779	27%	\$203	1%	\$3,005	12%	\$2,214,533	55%
TOTAL CURRENT MONTH		\$3,660,863	100%	\$289,382	100%	\$34,489	100%	\$32,721	100%	\$29,197	100%	\$25,303	100%	\$4,071,954	100%
		90%		7%		1%		1%		1%		0%		100%	
12/28/19	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$854,759	26%	\$71,824	45%	\$26,949	31%	\$3,274	27%	\$2,212	8%	\$3,287	14%	\$962,305	26%
ASUCLA PUBLICATIONS		\$68,784	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$68,784	2%
ASUCLA USA/GSA		\$122,918	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$122,918	3%
DUE FROM VENDORS		\$269,126	8%	\$12,236	8%	\$8,241	9%	\$3,535	29%	\$26,536	91%	\$17,691	73%	\$337,365	9%
DENTAL KITS		\$480,688	14%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$480,688	13%
OTHER		\$1,545,912	46%	\$76,411	47%	\$53,779	60%	\$5,307	44%	\$259	1%	\$3,006	13%	\$1,684,674	47%
TOTAL CURRENT MONTH		\$3,342,187	100%	\$160,471	100%	\$88,969	100%	\$12,116	100%	\$29,007	100%	\$23,984	100%	\$3,656,734	100%
		92%		4%		2%		0%		1%		1%		100%	
11/23/19	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$820,071	22%	\$188,204	26%	\$49,335	88%	\$64,952	84%	\$3,645	14%	\$9,834	38%	\$1,136,041	24%
ASUCLA PUBLICATIONS		\$101,118	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$101,118	2%
ASUCLA USA/GSA		\$134,876	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$134,876	3%
DUE FROM VENDORS		\$599,356	16%	\$12,729	2%	(\$672)	-1%	\$12,718	16%	\$21,537	80%	\$14,357	57%	\$660,025	14%
DENTAL KITS		\$566,864	15%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$566,864	12%
OTHER		\$1,499,720	40%	\$530,150	72%	\$7,047	13%	\$355	0%	\$1,610	6%	\$1,394	5%	\$2,040,276	45%
TOTAL CURRENT MONTH		\$3,722,005	100%	\$731,083	100%	\$55,710	100%	\$78,025	100%	\$26,792	100%	\$25,585	100%	\$4,639,200	100%
		80%		16%		1%		1%		1%		1%		100%	

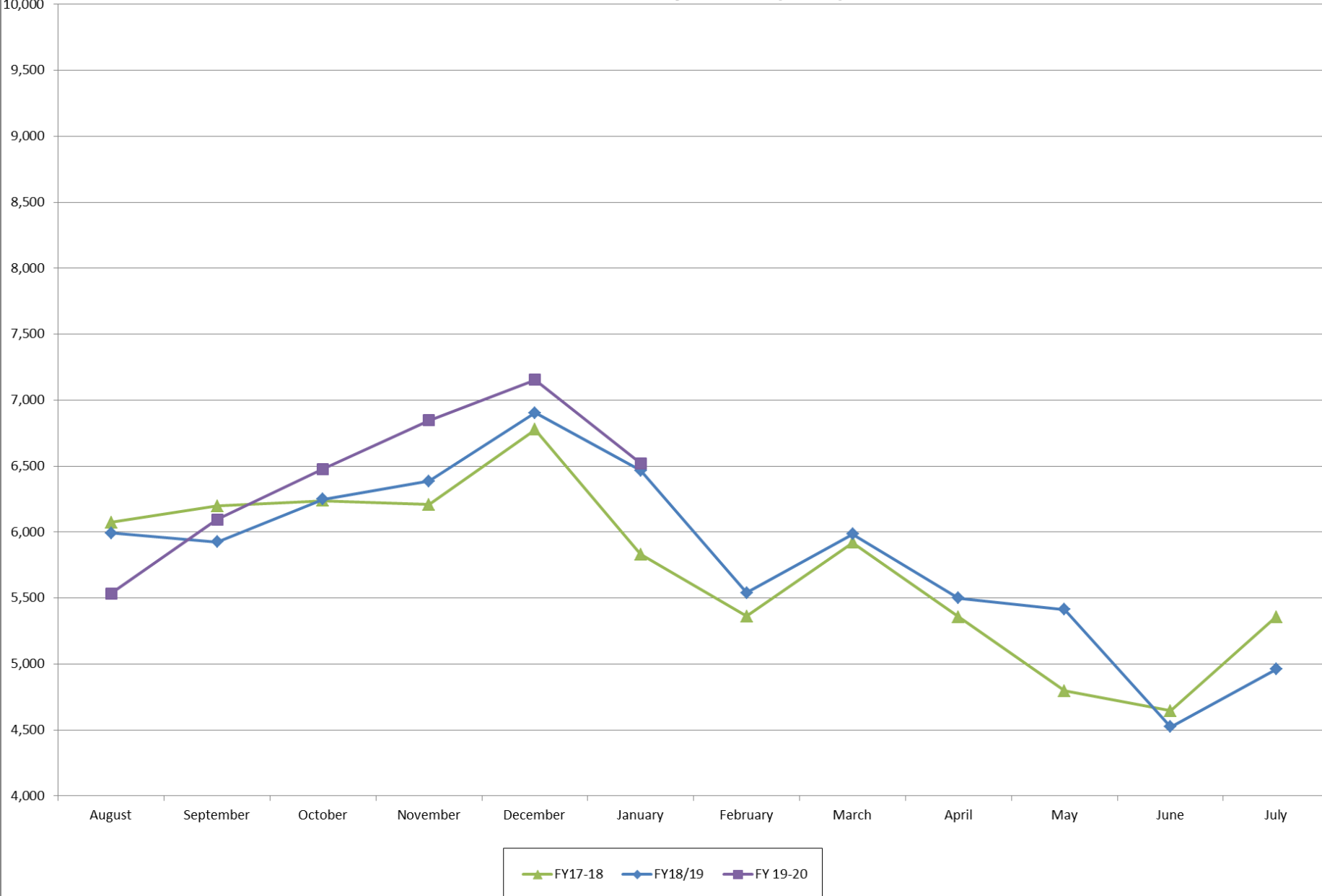
Total Accounts Receivable Balances 12 Month History Aug 17 to Jan 20



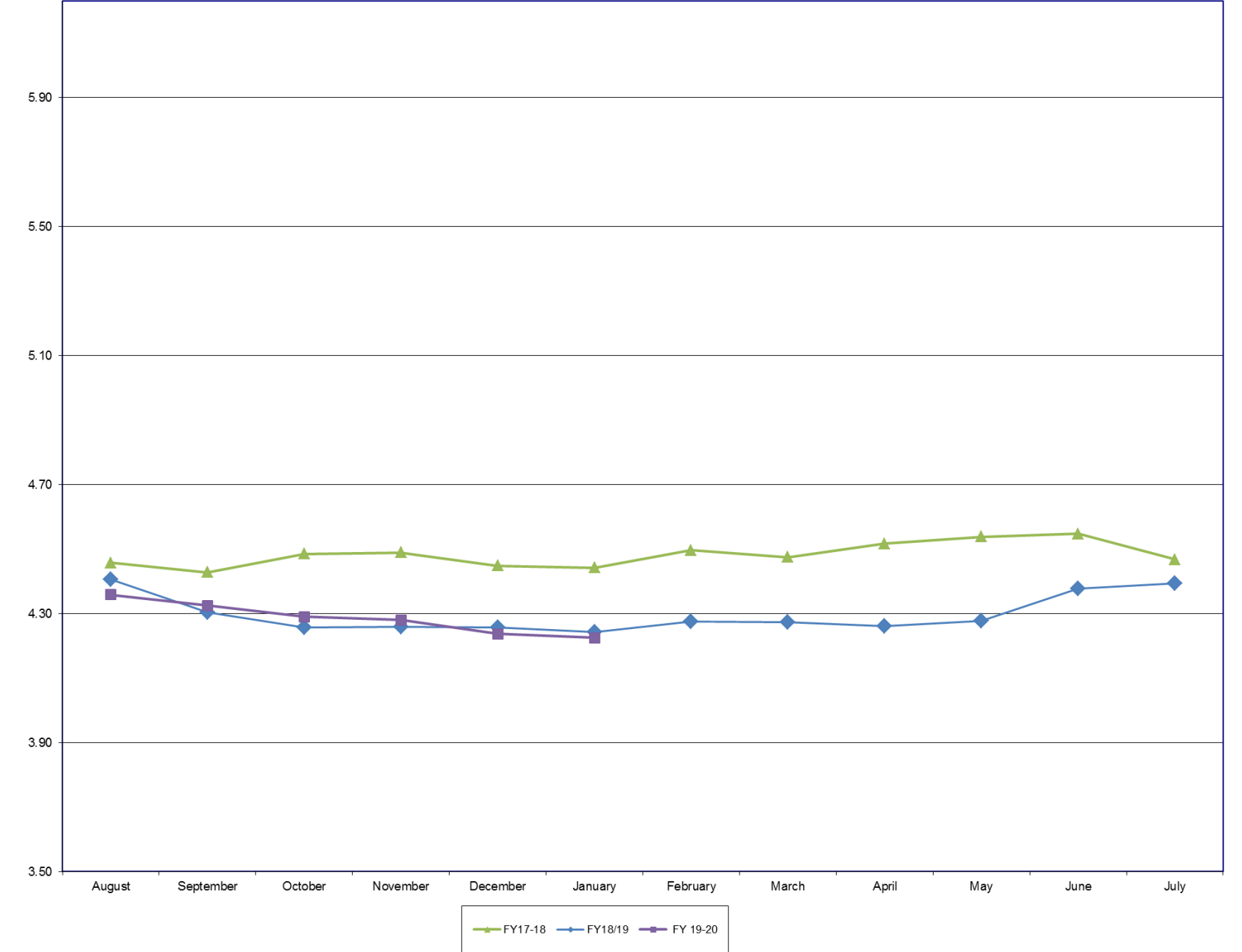
Aged Accounts Receivable Balances
> 60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



**Associated Students UCLA
Store Inventory Turns***



UCLA STORE
INCOME STATEMENT

JAN. 06(12/29/19-01/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 6 MO(07/28/19-01/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,563,112	1,947,185	<384,073>	9,304,883	10,197,513	<892,630>	1,954,829	9,939,024
823,478	883,007	<59,529>	7,084,523	7,589,173	<504,650>	826,271	7,154,400
109,414	109,049	365	690,179	663,098	27,081	105,519	659,816
273,933	262,675	11,258	1,078,821	1,146,625	<67,804>	269,325	1,159,298
49,930	52,000	<2,070>	738,717	881,000	<142,283>	47,321	814,792
248,141	266,150	<18,009>	3,177,077	3,067,650	109,427	258,135	3,020,879
0	0	0	0	0	0	0	16,905
3,068,008	3,520,066	<452,058>	22,074,200	23,545,059	<1,470,859>	3,461,400	22,765,113
2,163,977	2,495,995	332,018	15,451,440	16,336,807	885,367	2,463,124	15,929,597
5,291	7,110	1,819	27,111	30,940	3,829	7,142	31,584
4,219	4,830	611	35,848	39,190	3,342	4,536	37,049
516	500	<16>	3,191	3,040	151	474	3,022
1,559	1,420	<139>	5,717	6,290	573	1,443	6,103
1,047	1,150	103	11,199	11,050	<149>	1,185	11,171
12,631	15,010	2,379	83,066	90,510	7,444	14,779	88,929
2,176,608	2,511,005	334,397	15,534,506	16,427,317	892,811	2,477,903	16,018,526
70.5	70.9	0.4	70.0	69.4	<0.6>	71.2	70.0
891,400	1,009,061	<117,661>	6,539,694	7,117,742	<578,048>	983,497	6,746,587
29.5	29.1	0.4	30.0	30.6	<0.6>	28.8	30.0
0.4	0.4	0.0	0.4	0.4	0.0	0.4	0.4
29.1	28.7	0.4	29.6	30.2	<0.6>	28.4	29.6
17.4	18.1	<0.7>	15.0	16.0	<1.0>	19.0	15.7
51.2	50.0	1.2	49.2	49.1	0.2	49.5	48.8
40.1	41.5	<1.4>	41.1	41.6	<0.5>	43.0	41.6
24.8	25.9	<1.1>	29.9	31.5	<1.6>	25.2	29.4
52.7	52.5	0.2	50.7	51.1	<0.4>	52.4	50.9
24.0	27.7	<3.8>	21.2	22.0	<0.8>	24.9	21.5
0.0	0.0	0.0	0.0	0.0	0.0	0.0	100.0
180,307	199,978	<19,671>	792,950	934,754	<141,804>	220,055	909,695
1,071,707	1,209,039	<137,332>	7,332,644	8,052,496	<719,852>	1,203,552	7,656,282
262,136	266,645	4,509	1,568,574	1,602,766	34,192	258,354	1,552,587
0	0	0	10,834	0	<10,834>	0	0
187,546	194,616	7,070	1,365,086	1,386,935	21,849	181,593	1,302,992
449,681	461,261	11,580	2,944,494	2,989,701	45,207	439,947	2,855,579
14.7	13.1	<1.6>	13.3	12.7	<0.6>	12.7	12.5
97,700	133,535	35,835	724,494	806,926	82,432	104,802	723,810
6,106	4,612	<1,494>	66,591	50,436	<16,155>	3,741	56,585
11,599	9,409	<2,190>	82,231	56,454	<25,777>	6,890	41,509
16	15	<1>	113	86	<27>	15	107
4,676	7,600	2,924	20,970	15,100	<5,870>	3,125	13,164
299	300	1	2,392	1,800	<592>	299	1,919
23,617	4,575	<19,042>	57,428	35,355	<22,073>	4,593	35,450
12,076	18,717	6,641	130,580	156,686	26,106	17,069	146,388
400	1,000	600	4,579	6,000	1,421	452	4,940
0	0	0	395	0	<395>	0	0
0	0	0	0	0	0	0	<5>
14,581	10,152	<4,429>	157,545	163,416	5,871	11,039	175,934
1,024	<1,750>	<2,774>	<9,412>	<11,050>	<1,638>	0	<10,677>
138	15	<123>	270,009	285,090	15,081	12	273,036
0	0	0	104	0	<104>	0	0
1,324	2,255	931	24,588	20,805	<3,783>	2,314	25,877
69,915	70,399	484	417,781	438,144	20,363	69,086	418,476
913	0	<913>	4,125	0	<4,125>	813	5,125
<35>	0	35	6,588	0	<6,588>	3,203	8,516
0	0	0	0	0	0	0	0
0	0	0	3,089	2,600	<489>	0	2,528
0	0	0	300	300	0	0	300
12,952	10,065	<2,887>	77,479	63,490	<13,989>	10,907	65,626
0	0	0	1,814	3,340	1,526	0	3,556
234	3,250	3,016	7,253	12,350	5,097	6,639	12,296
100	100	<0>	60,321	59,630	<691>	100	63,291
0	2	2	0	11	11	0	0
5,245	7,661	2,416	61,229	96,965	35,736	4,824	81,413
262,882	281,912	19,030	2,172,584	2,263,934	91,350	249,924	2,149,166
712,564	743,173	30,609	5,117,078	5,253,635	136,557	689,871	5,004,745
359,143	465,866	<106,723>	2,215,566	2,798,861	<583,295>	513,681	2,651,537
32,783	45,297	12,514	232,436	267,101	34,665	40,872	244,749
151,570	157,468	5,898	936,140	955,611	19,471	141,450	906,963
67,648	76,057	8,409	448,238	459,861	11,623	60,946	382,955
39,557	38,990	<567>	279,297	256,468	<22,829>	37,221	262,148
121,890	116,161	<5,729>	746,959	703,982	<42,977>	107,587	669,096
80,537	95,151	14,614	536,431	583,344	46,913	91,807	547,296
13,300	21,509	8,209	123,154	146,009	22,855	13,905	137,368
58,897	62,929	4,032	353,365	377,574	24,209	58,017	344,620
566,184	613,562	47,379	3,656,018	3,749,950	93,932	551,805	3,495,196
<207,040>	<147,696>	<59,344>	<1,440,453>	<951,089>	<489,364>	<38,125>	<843,659>

LICENSING & SERVICES
INCOME STATEMENT

JAN. 06(12/29/19-01/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 6 MO(07/28/19-01/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
9,100	12,120	<3,020>	79,754	83,870	<4,116>	12,230	84,172
9,100	12,120	<3,020>	79,754	83,870	<4,116>	12,230	84,172
113	242	129	1,555	1,677	122	284	1,545
8,987	11,878	<2,891>	78,199	82,193	<3,994>	11,945	82,627
98.8	98.0	0.8	98.1	98.0	0.1	97.7	98.2
98.8	98.0	0.8	98.1	98.0	0.1	97.7	98.2
355,870	391,491	<35,621>	1,728,254	1,900,103	<171,849>	425,682	1,884,669
126,067	130,275	<4,208>	730,634	774,562	<43,928>	113,416	659,189
17,625	17,625	0	105,750	105,750	0	20,700	103,500
499,562	539,391	<39,829>	2,564,639	2,780,415	<215,776>	559,798	2,647,358
508,549	551,269	<42,720>	2,642,838	2,862,608	<219,770>	571,744	2,729,985
46,380	49,914	3,534	286,004	299,484	13,480	44,887	283,965
1,239	730	<509>	4,273	4,005	<268>	0	88
47,619	50,644	3,025	290,277	303,489	13,212	44,887	284,052
523.3	417.9	<105.4>	364.0	361.9	<2.1>	367.0	337.5
16,945	23,794	6,849	139,449	142,764	3,315	18,579	141,787
55	314	259	785	1,884	1,099	52	2,788
683	475	<208>	5,605	2,650	<2,955>	470	7,951
0	220	220	1,127	1,320	193	7	253
1,032	1,075	43	37,942	31,950	<5,992>	2,488	15,169
0	1,600	1,600	9,001	14,600	5,599	0	8,381
7,644	1,525	<6,119>	48,670	9,150	<39,520>	4,773	16,342
0	0	0	384	0	<384>	226	226
0	0	0	0	0	0	<11,062>	<11,062>
767	2,417	1,650	5,510	20,502	14,992	0	11,539
0	400	400	0	2,400	2,400	0	3,658
898	2,550	1,652	898	15,232	14,334	0	15,346
54,284	70,339	16,055	151,893	182,714	30,821	81,349	151,585
16,605	20,566	3,961	119,861	141,760	21,899	19,502	139,069
58,851	72,516	13,665	440,230	516,931	76,701	68,429	509,258
157,764	197,791	40,027	961,355	1,083,857	122,502	184,813	1,012,290
205,382	248,435	43,053	1,251,632	1,387,346	135,714	229,700	1,296,342
303,166	302,834	332	1,391,206	1,475,262	<84,056>	342,044	1,433,643
3,472	4,973	1,501	22,913	27,243	4,330	4,170	24,294
23,023	21,094	<1,929>	109,570	107,540	<2,030>	21,289	106,313
10,593	11,275	682	54,341	56,419	2,078	9,470	45,664
6,194	5,780	<414>	33,504	31,000	<2,504>	5,783	31,508
19,087	17,221	<1,866>	90,464	85,792	<4,672>	16,717	79,552
36,327	42,846	6,519	241,964	262,686	20,722	41,411	246,865
5,999	9,697	3,698	55,550	65,832	10,282	6,272	61,961
3,177	4,268	1,091	19,064	25,608	6,544	7,382	41,770
107,873	117,154	9,281	627,370	662,120	34,750	112,494	637,927
195,293	185,680	9,613	763,836	813,142	<49,306>	229,550	795,716

FACILITIES
EXPENSE STATEMENT

JAN. 06(12/29/19-01/25/20)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 6 MO(07/28/19-01/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
128,706	130,169	1,463	818,560	833,876	15,316	116,209	789,275
2,592	5,792	3,200	34,888	38,218	3,330	5,569	36,749
963	970	7	3,190	6,304	3,114	0	1,108
<1,082>	<225>	857	<6,755>	<1,125>	5,630	<92>	<1,503>
<11,618>	<9,413>	2,205	<70,035>	<67,424>	2,611	<9,413>	<67,423>
<4,176>	<2,500>	1,676	<18,390>	<15,000>	3,390	<2,619>	<18,603>
115,384	124,793	9,409	761,459	794,849	33,390	109,654	739,602
57,211	77,803	20,592	470,951	498,948	27,997	73,654	455,454
113	262	149	1,953	850	<1,103>	188	803
920	704	<216>	6,869	4,288	<2,581>	518	3,363
84	0	<84>	4,066	900	<3,166>	128	1,298
3,502	5,199	1,697	26,505	28,844	2,339	5,097	28,277
5.7	8.7	3.1	5.4	5.1	<0.3>	8.7	4.9
4,903	5,371	468	31,593	33,541	1,948	5,215	32,564
439	872	433	12,140	9,274	<2,866>	872	9,274
419	435	16	2,547	3,203	656	512	2,553
15,880	34,000	18,120	162,077	196,161	34,084	43,963	181,357
3,664	4,650	986	25,831	27,900	2,069	4,097	23,590
0	250	250	1,656	1,950	294	0	28
11,810	1,700	<10,110>	14,157	10,200	<3,957>	0	10,533
0	300	300	6,693	1,800	<4,893>	0	1,243
6,673	7,850	1,177	25,788	27,975	2,187	6,575	76,505
10,161	10,366	205	58,332	65,780	7,448	9,872	62,646
9,482	7,144	<2,338>	31,388	23,710	<7,678>	6,936	23,018
6,899	1,275	<5,624>	12,464	7,650	<4,814>	1,392	4,613
0	0	0	6,600	0	<6,600>	11,179	11,179
132,161	158,181	26,020	901,609	942,974	41,365	170,198	928,299
247,545	282,974	35,429	1,663,068	1,737,823	74,755	279,852	1,667,901
24,198	34,167	9,969	138,693	205,002	66,309	27,045	162,074
24,198	34,167	9,969	138,693	205,002	66,309	27,045	162,074
271,743	317,141	45,398	1,801,761	1,942,825	141,064	306,898	1,829,976
<231,836>	<273,811>	<41,975>	<1,544,182>	<1,678,662>	<134,480>	<264,277>	<1,575,459>
<8,949>	<8,949>	0	<53,694>	<53,694>	0	<8,138>	<48,828>
<3,498>	<3,498>	0	<20,988>	<20,988>	0	<3,181>	<19,086>
<8,194>	<8,557>	<363>	<54,576>	<52,605>	1,971	<9,340>	<55,681>
<19,266>	<22,326>	<3,060>	<128,322>	<136,876>	<8,554>	<21,961>	<130,921>
<271,743>	<317,141>	<45,398>	<1,801,762>	<1,942,825>	<141,063>	<306,898>	<1,829,976>
<0>	0	0	<0>	0	0	0	0

UTILITIES
EXPENSE STATEMENT

JAN. 06(12/29/19-01/25/20)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
194	8,925	8,731	Chiller Water
33,782	46,153	12,371	Elec-Non Air Cond.
3,953	7,160	3,207	Water-Non Air Cond.
6,032	5,503	<529>	Steam-Non Air Cond.
2,282	3,269	987	Gas
0	1,551	1,551	Energy Management
46,243	72,561	26,318	TOTAL OTHER CONTROL.
46,243	72,561	26,318	TOTAL CONTROLLABLE EXP
<38,286>	<61,906>	<23,620>	Allocated-Svs and Ent
<2,460>	<2,460>	0	Allocated-USAC
<962>	<962>	0	Allocated-GSA
<1,353>	<2,187>	<834>	Allocated-Comm Board
<3,182>	<5,046>	<1,864>	Allocated-A & SS
<46,243>	<72,561>	<26,318>	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 19-20			FISCAL YEAR 18-19	
YTD 6 MO(07/28/19-01/25/20)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
71,896	109,965	38,069	2,405	103,753
265,360	278,562	13,202	37,319	268,046
39,976	45,139	5,163	1,310	40,362
24,826	28,273	3,447	6,216	29,414
14,976	18,636	3,660	<138>	14,745
0	9,306	9,306	1,550	9,303
417,034	489,881	72,847	48,662	465,623
417,034	489,881	72,847	48,662	465,623
<354,513>	<420,249>	<65,736>	<40,028>	<395,429>
<14,760>	<14,760>	0	<2,799>	<16,794>
<5,772>	<5,772>	0	<1,094>	<6,564>
<12,529>	<14,845>	<2,316>	<1,415>	<13,976>
<29,460>	<34,255>	<4,795>	<3,326>	<32,860>
<417,034>	<489,881>	<72,847>	<48,663>	<465,623>
0	0	<0>	<0>	<0>