

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES  
September (08/25/19 - 09/28/19)**

**Prepared  
October 11, 2019**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - SEPTEMBER 2019 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

SEPTEMBER (08/25/19 - 09/28/19)										FY 18-19	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
6,287		6,844		(557)	(8.1%)	(244)	(3.7%)	6,531			
1,220		1,347		(127)	(9.4%)	49	4.2%	1,171			
449		464		(15)	(3.2%)	(11)	(2.4%)	460			
118		110		8	7.3%	11	10.3%	107			
<b>8,074</b>		<b>8,765</b>		<b>(691)</b>	<b>(7.9%)</b>	<b>(195)</b>	<b>(2.4%)</b>	<b>8,269</b>			
1,749	27.8%	1,969	28.8%	(220)	Pts.	(103)	Pts.	1,852	28.4%		
839	68.8%	934	69.3%	(95)	(0.5)	15	(1.6)	824	70.4%		
448	99.8%	464	100.0%	(16)	(0.2)	(11)	0.0	459	99.8%		
73	61.9%	69	62.7%	4	(0.8)	7	0.2	66	61.7%		
<b>3,109</b>	<b>38.5%</b>	<b>3,436</b>	<b>39.2%</b>	<b>(327)</b>	<b>(0.7)</b>	<b>(92)</b>	<b>(0.2)</b>	<b>3,201</b>	<b>38.7%</b>		
664	10.6%	703	10.3%	39	(0.3)	(12)	(0.6)	652	10.0%		
775	63.5%	829	61.5%	54	(2.0)	(31)	0.0	744	63.5%		
80	17.8%	74	15.9%	(6)	(1.9)	(11)	(2.8)	69	15.0%		
77	65.3%	79	71.8%	2	6.5	(8)	(0.8)	69	64.5%		
<b>1,596</b>	<b>19.8%</b>	<b>1,685</b>	<b>19.2%</b>	<b>89</b>	<b>(0.6)</b>	<b>(62)</b>	<b>(1.2)</b>	<b>1,534</b>	<b>18.6%</b>		
274	4.4%	304	4.4%	30	0.0	41	0.4	315	4.8%		
138	11.3%	126	9.4%	(12)	(1.9)	(20)	(1.2)	118	10.1%		
160	35.6%	158	34.1%	(2)	(1.5)	24	4.4	184	40.0%		
65	55.1%	57	51.8%	(8)	(3.3)	(18)	(11.2)	47	43.9%		
<b>637</b>	<b>7.9%</b>	<b>645</b>	<b>7.4%</b>	<b>8</b>	<b>(0.5)</b>	<b>27</b>	<b>0.1</b>	<b>664</b>	<b>8.0%</b>		
812	12.9%	962	14.1%	(150)	(1.2)	(73)	(0.7)	885	13.6%		
(75)	(6.1%)	(21)	(1.6%)	(54)	(4.5)	(36)	(2.8)	(39)	(3.3%)		
209	46.5%	231	49.8%	(22)	(3.3)	3	1.7	206	44.8%		
(69)	(58.5%)	(66)	(60.0%)	(3)	1.5	(19)	(11.8)	(50)	(46.7%)		
<b>877</b>	<b>10.9%</b>	<b>1,106</b>	<b>12.6%</b>	<b>(229)</b>	<b>(1.7)</b>	<b>(125)</b>	<b>(1.2)</b>	<b>1,002</b>	<b>12.1%</b>		
667	8.3%	677	7.7%	10	(0.6)	(59)	(0.9)	608	7.4%		
293	3.6%	279	3.2%	(14)	(0.4)	(30)	(0.4)	263	3.2%		
65	0.8%	77	0.9%	12	0.1	11	0.1	76	0.9%		
206	2.6%	223	2.5%	17	(0.1)	1	(0.1)	207	2.5%		
<b>1,231</b>	<b>15.2%</b>	<b>1,256</b>	<b>14.3%</b>	<b>25</b>	<b>(0.9)</b>	<b>(77)</b>	<b>(1.2)</b>	<b>1,154</b>	<b>14.0%</b>		
<b>(354)</b>	<b>(4.4%)</b>	<b>(150)</b>	<b>(1.7%)</b>	<b>(204)</b>	<b>(2.7)</b>	<b>(202)</b>	<b>(2.6)</b>	<b>(152)</b>	<b>(1.8%)</b>		
12	0.1%	2	0.0%	10	0.1	7	0.0	5	0.1%		
22	0.3%	19	0.2%	3	0.1	(7)	(0.1)	29	0.4%		
(26)	(0.3%)	(26)	(0.3%)	0	0.0	3	0.1	(29)	(0.4%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%		
248	3.1%	248	2.8%	0	0.3	4	0.1	244	3.0%		
<b>256</b>	<b>3.2%</b>	<b>241</b>	<b>2.7%</b>	<b>15</b>	<b>0.5</b>	<b>7</b>	<b>0.2</b>	<b>249</b>	<b>3.0%</b>		
<b>(98)</b>	<b>(1.2%)</b>	<b>91</b>	<b>1.0%</b>	<b>(189)</b>	<b>(2.2)</b>	<b>(195)</b>	<b>(2.4)</b>	<b>97</b>	<b>1.2%</b>		

FISCAL YEAR 2019-2020										FY 18-19	
YTD 2 MONTHS (07/28/19 - 09/28/19)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
9,625		10,372		(747)	(7.2%)	(323)	(3.2%)	9,948			
2,250		2,419		(169)	(7.0%)	152	7.2%	2,098			
803		829		(26)	(3.1%)	6	0.8%	797			
228		235		(7)	(3.0%)	0	0.0%	228			
<b>12,906</b>		<b>13,855</b>		<b>(949)</b>	<b>(6.8%)</b>	<b>(165)</b>	<b>(1.3%)</b>	<b>13,071</b>			
2,868	29.8%	3,142	30.3%	(274)	Pts.	(106)	Pts.	2,974	29.9%		
1,559	69.3%	1,681	69.5%	(122)	(0.2)	94	(0.5)	1,465	69.8%		
802	99.9%	828	99.9%	(26)	0.0	6	0.0	796	99.9%		
153	67.1%	156	66.4%	(3)	0.7	(1)	(0.4)	154	67.5%		
<b>5,382</b>	<b>41.7%</b>	<b>5,807</b>	<b>41.9%</b>	<b>(425)</b>	<b>(0.2)</b>	<b>(7)</b>	<b>0.5</b>	<b>5,389</b>	<b>41.2%</b>		
1,231	12.8%	1,306	12.6%	75	(0.2)	(17)	(0.6)	1,214	12.2%		
1,451	64.5%	1,521	62.9%	70	(1.6)	(90)	0.4	1,361	64.9%		
134	16.7%	149	18.0%	15	1.3	6	0.9	140	17.6%		
144	63.2%	151	64.3%	7	1.1	(7)	(3.1)	137	60.1%		
<b>2,960</b>	<b>22.9%</b>	<b>3,127</b>	<b>22.6%</b>	<b>167</b>	<b>(0.3)</b>	<b>(108)</b>	<b>(1.1)</b>	<b>2,852</b>	<b>21.8%</b>		
615	6.4%	662	6.4%	47	0.0	21	0.0	636	6.4%		
255	11.3%	237	9.8%	(18)	(1.5)	(37)	(0.9)	218	10.4%		
265	33.0%	271	32.7%	6	(0.3)	14	2.0	279	35.0%		
112	49.1%	112	47.7%	0	(1.4)	(14)	(6.1)	98	43.0%		
<b>1,247</b>	<b>9.7%</b>	<b>1,282</b>	<b>9.3%</b>	<b>35</b>	<b>(0.4)</b>	<b>(16)</b>	<b>(0.3)</b>	<b>1,231</b>	<b>9.4%</b>		
1,021	10.6%	1,174	11.3%	(153)	(0.7)	(103)	(0.7)	1,124	11.3%		
(147)	(6.5%)	(77)	(3.2%)	(70)	(3.3)	(32)	(1.0)	(115)	(5.5%)		
403	50.2%	409	49.3%	(6)	0.9	27	3.0	376	47.2%		
(103)	(45.2%)	(107)	(45.5%)	4	0.3	(22)	(9.7)	(81)	(35.5%)		
<b>1,174</b>	<b>9.1%</b>	<b>1,399</b>	<b>10.1%</b>	<b>(225)</b>	<b>(1.0)</b>	<b>(130)</b>	<b>(0.9)</b>	<b>1,304</b>	<b>10.0%</b>		
1,281	9.9%	1,353	9.8%	72	(0.1)	(66)	(0.6)	1,215	9.3%		
523	4.1%	526	3.8%	3	(0.3)	(14)	(0.2)	509	3.9%		
137	1.1%	162	1.2%	25	0.1	34	0.2	171	1.3%		
411	3.2%	446	3.2%	35	0.0	3	0.0	414	3.2%		
<b>2,352</b>	<b>18.2%</b>	<b>2,487</b>	<b>18.0%</b>	<b>135</b>	<b>(0.2)</b>	<b>(43)</b>	<b>(0.5)</b>	<b>2,309</b>	<b>17.7%</b>		
<b>(1,178)</b>	<b>(9.1%)</b>	<b>(1,088)</b>	<b>(7.9%)</b>	<b>(90)</b>	<b>(1.2)</b>	<b>(173)</b>	<b>(1.4)</b>	<b>(1,005)</b>	<b>(7.7%)</b>		
14	0.1%	4	0.0%	10	0.1	3	0.0	11	0.1%		
44	0.3%	41	0.3%	3	0.0	(12)	(0.1)	56	0.4%		
(51)	(0.4%)	(51)	(0.4%)	0	0.0	7	0.0	(58)	(0.4%)		
0	0.0%	(4)	0.0%	4	0.0	0	0.0	0	0.0%		
497	3.9%	497	3.6%	0	0.3	8	0.2	489	3.7%		
<b>504</b>	<b>3.9%</b>	<b>487</b>	<b>3.5%</b>	<b>17</b>	<b>0.4</b>	<b>6</b>	<b>0.1</b>	<b>498</b>	<b>3.8%</b>		
<b>(674)</b>	<b>(5.2%)</b>	<b>(601)</b>	<b>(4.3%)</b>	<b>(73)</b>	<b>(0.9)</b>	<b>(167)</b>	<b>(1.3)</b>	<b>(507)</b>	<b>(3.9%)</b>		

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - SEPTEMBER 2019 (\$000's)  
DIVISIONS FULLY ALLOCATED**

SEPTEMBER (08/25/19 - 09/28/19)										FY 18-19	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
6,287		6,844		(557)	(8.1%)	(244)	(3.7%)	6,531			
1,220		1,347		(127)	(9.4%)	49	4.2%	1,171			
449		464		(15)	(3.2%)	(11)	(2.4%)	460			
118		110		8	7.3%	11	10.3%	107			
<b>8,074</b>		<b>8,765</b>		<b>(691)</b>	<b>(7.9%)</b>	<b>(195)</b>	<b>(2.4%)</b>	<b>8,269</b>			
1,749	27.8%	1,969	28.8%	(220)		(103)	(0.6)	1,852	28.4%		
839	68.8%	934	69.3%	(95)	(0.5)	15	(1.6)	824	70.4%		
448	99.8%	464	100.0%	(16)	(0.2)	(11)	0.0	459	99.8%		
73	61.9%	69	62.7%	4	(0.8)	7	0.2	66	61.7%		
<b>3,109</b>	<b>38.5%</b>	<b>3,436</b>	<b>39.2%</b>	<b>(327)</b>	<b>(0.7)</b>	<b>(92)</b>	<b>(0.2)</b>	<b>3,201</b>	<b>38.7%</b>		
937	14.9%	1,007	14.7%	70	(0.2)	30	(0.1)	967	14.8%		
914	74.9%	955	70.9%	41	(4.0)	(51)	(1.2)	863	73.7%		
240	53.5%	233	50.2%	(7)	(3.3)	14	1.7	254	55.2%		
142	120.3%	135	122.7%	(7)	2.4	(26)	(11.9)	116	108.4%		
<b>2,233</b>	<b>27.7%</b>	<b>2,330</b>	<b>26.6%</b>	<b>97</b>	<b>(1.1)</b>	<b>(33)</b>	<b>(1.1)</b>	<b>2,200</b>	<b>26.6%</b>		
812	12.9%	962	14.1%	(150)	(1.2)	(73)	(0.7)	885	13.6%		
(75)	(6.1%)	(21)	(1.6%)	(54)	(4.5)	(36)	(2.8)	(39)	(3.3%)		
209	46.5%	231	49.8%	(22)	(3.3)	3	1.7	206	44.8%		
(69)	(58.5%)	(66)	(60.0%)	(3)	1.5	(19)	(11.8)	(50)	(46.7%)		
<b>877</b>	<b>10.9%</b>	<b>1,106</b>	<b>12.6%</b>	<b>(229)</b>	<b>(1.7)</b>	<b>(125)</b>	<b>(1.2)</b>	<b>1,002</b>	<b>12.1%</b>		
702	11.2%	723	10.6%	21	(0.6)	(42)	(1.1)	660	10.1%		
328	26.9%	335	24.9%	7	(2.0)	(22)	(0.8)	306	26.1%		
96	21.4%	97	20.9%	1	(0.5)	(2)	(1.0)	94	20.4%		
105	89.0%	101	91.8%	(4)	2.8	(11)	(1.1)	94	87.9%		
<b>1,231</b>	<b>15.2%</b>	<b>1,256</b>	<b>14.3%</b>	<b>25</b>	<b>(0.9)</b>	<b>(77)</b>	<b>(1.2)</b>	<b>1,154</b>	<b>14.0%</b>		
110	1.4%	239	2.7%	(129)	(1.3)	(116)	(1.3)	226	2.7%		
(403)	(5.0%)	(356)	(4.1%)	(47)	(0.9)	(57)	(0.8)	(346)	(4.2%)		
112	1.4%	134	1.5%	(22)	(0.1)	1	0.1	111	1.3%		
(173)	(2.1%)	(167)	(1.9%)	(6)	(0.2)	(30)	(0.4)	(143)	(1.7%)		
<b>(354)</b>	<b>(4.4%)</b>	<b>(150)</b>	<b>(1.7%)</b>	<b>(204)</b>	<b>(2.7)</b>	<b>(202)</b>	<b>(2.6)</b>	<b>(152)</b>	<b>(1.8%)</b>		
12	0.1%	2	0.0%	10	0.1	7	0.0	5	0.1%		
22	0.3%	19	0.2%	3	0.1	(7)	(0.1)	29	0.4%		
(26)	(0.3%)	(26)	(0.3%)	0	0.0	3	0.1	(29)	(0.4%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%		
248	3.1%	248	2.8%	0	0.3	4	0.1	244	3.0%		
<b>256</b>	<b>3.2%</b>	<b>241</b>	<b>2.7%</b>	<b>15</b>	<b>0.5</b>	<b>7</b>	<b>0.2</b>	<b>249</b>	<b>3.0%</b>		
<b>(98)</b>	<b>(1.2%)</b>	<b>91</b>	<b>1.0%</b>	<b>(189)</b>	<b>(2.2)</b>	<b>(195)</b>	<b>(2.4)</b>	<b>97</b>	<b>1.2%</b>		

FISCAL YEAR 2019-2020										FY 18-19	
YTD 2 MONTHS (07/28/19 - 09/28/19)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
9,625		10,372		(747)	(7.2%)	(323)	(3.2%)	9,948			
2,250		2,419		(169)	(7.0%)	152	7.2%	2,098			
803		829		(26)	(3.1%)	6	0.8%	797			
228		235		(7)	(3.0%)	0	0.0%	228			
<b>12,906</b>		<b>13,855</b>		<b>(949)</b>	<b>(6.8%)</b>	<b>(165)</b>	<b>(1.3%)</b>	<b>13,071</b>			
2,868	29.8%	3,142	30.3%	(274)	(0.5)	(106)		2,974	29.9%		
1,559	69.3%	1,681	69.5%	(122)	(0.2)	94	(0.5)	1,465	69.8%		
802	99.9%	828	99.9%	(26)	0.0	6	0.0	796	99.9%		
153	67.1%	156	66.4%	(3)	0.7	(1)	(0.4)	154	67.5%		
<b>5,382</b>	<b>41.7%</b>	<b>5,807</b>	<b>41.9%</b>	<b>(425)</b>	<b>(0.2)</b>	<b>(7)</b>	<b>0.5</b>	<b>5,389</b>	<b>41.2%</b>		
1,846	19.2%	1,967	19.0%	121	(0.2)	4	(0.6)	1,850	18.6%		
1,706	75.8%	1,758	72.7%	52	(3.1)	(126)	(0.5)	1,580	75.3%		
399	49.7%	419	50.5%	20	0.8	20	2.9	419	52.6%		
257	112.7%	263	111.9%	6	(0.8)	(22)	(9.6)	235	103.1%		
<b>4,208</b>	<b>32.6%</b>	<b>4,407</b>	<b>31.8%</b>	<b>199</b>	<b>(0.8)</b>	<b>(124)</b>	<b>(1.4)</b>	<b>4,084</b>	<b>31.2%</b>		
1,021	10.6%	1,174	11.3%	(153)	(0.7)	(103)	(0.7)	1,124	11.3%		
(147)	(6.5%)	(77)	(3.2%)	(70)	(3.3)	(32)	(1.0)	(115)	(5.5%)		
403	50.2%	409	49.3%	(6)	0.9	27	3.0	376	47.2%		
(103)	(45.2%)	(107)	(45.5%)	4	0.3	(22)	(9.7)	(81)	(35.5%)		
<b>1,174</b>	<b>9.1%</b>	<b>1,399</b>	<b>10.1%</b>	<b>(225)</b>	<b>(1.0)</b>	<b>(130)</b>	<b>(0.9)</b>	<b>1,304</b>	<b>10.0%</b>		
1,302	13.5%	1,379	13.3%	77	(0.2)	(23)	(0.6)	1,279	12.9%		
657	29.2%	700	28.9%	43	(0.3)	(19)	1.2	638	30.4%		
191	23.8%	203	24.5%	12	0.7	7	1.0	198	24.8%		
202	88.6%	205	87.2%	3	(1.4)	(8)	(3.5)	194	85.1%		
<b>2,352</b>	<b>18.2%</b>	<b>2,487</b>	<b>18.0%</b>	<b>135</b>	<b>(0.2)</b>	<b>(43)</b>	<b>(0.5)</b>	<b>2,309</b>	<b>17.7%</b>		
(279)	(2.2%)	(204)	(1.5%)	(75)	(0.7)	(123)	(1.0)	(156)	(1.2%)		
(804)	(6.2%)	(778)	(5.6%)	(26)	(0.6)	(51)	(0.4)	(753)	(5.8%)		
211	1.6%	206	1.5%	5	0.1	32	0.2	179	1.4%		
(306)	(2.4%)	(312)	(2.3%)	6	(0.1)	(31)	(0.3)	(275)	(2.1%)		
<b>(1,178)</b>	<b>(9.1%)</b>	<b>(1,088)</b>	<b>(7.9%)</b>	<b>(90)</b>	<b>(1.2)</b>	<b>(173)</b>	<b>(1.4)</b>	<b>(1,005)</b>	<b>(7.7%)</b>		
14	0.1%	4	0.0%	10	0.1	3	0.0	11	0.1%		
44	0.3%	41	0.3%	3	0.0	(12)	(0.1)	56	0.4%		
(51)	(0.4%)	(51)	(0.4%)	0	0.0	7	0.0	(58)	(0.4%)		
0	0.0%	(4)	0.0%	4	0.0	0	0.0	0	0.0%		
497	3.9%	497	3.6%	0	0.3	8	0.2	489	3.7%		
<b>504</b>	<b>3.9%</b>	<b>487</b>	<b>3.5%</b>	<b>17</b>	<b>0.4</b>	<b>6</b>	<b>0.1</b>	<b>498</b>	<b>3.8%</b>		
<b>(674)</b>	<b>(5.2%)</b>	<b>(601)</b>	<b>(4.3%)</b>	<b>(73)</b>	<b>(0.9)</b>	<b>(167)</b>	<b>(1.3)</b>	<b>(507)</b>	<b>(3.9%)</b>		

ASUCLA  
P/L Reconciliation  
Sep-19

<i>Financial Analysis</i>	<b>\$000's</b>
	<b>Sep-19</b>
<b>Budgeted Net Income/(Loss)</b>	<b>91</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear below plan due to low fan enthusiasm, and Rose Bowl Concession sales were negatively impacted by low attendance	(77)
Fast Track below plan due to weaker than anticipated results from After Hour Sales and late product deliveries	(5)
Campus Portrait Studio below plan due to fewer late summer orders compared to prior year	(5)
Essentials below plan: department order smaller than anticipated and poor results from art sale and basic supplies	(6)
E-Commerce below plan: athletic performance negatively impacted promotional efforts	(39)
Used Text below plan: overall requisitions and enrollment for classes requiring materials are down compared to last year	(48)
CRS below plan due to timing as department order will occur next month and decline in digital reader sales	(14)
Computer Store below plan: timing as beginning of year institutional purchases shifted to October, and reduced laptops and desktops demand after Apple Back to School promotion	(22)
Luvalle Books below plan due mostly to lower UCLA Extension sell through than planned	(8)
Total Wages below plan	24
Other, positive various controllables	50
Total Contribution	(150)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Wetzels below plan: general traffic for locations has been slowing (developing ongoing marketing strategies)	(6)
Anderson Café below plan as the sales were lower than estimated (no historical data for first year of budget)	(26)
Northern Lights below plan: closed for 2 days for facility repairs and continuing general downward trend of customer traffic in northern areas	(5)
LuValle Food Servery below plan: continuing general downward trend of customer traffic (customer count decline trend starting to turn with new product lines in October)	(9)
Jimmy's below plan: continuing general downward trend of customer traffic (developing marketing plan)	(10)
Kerckhoff below plan: continuing downward trend of lower customer counts (marketing plan to increase traffic and average check, and new customer service strategy)	(10)
Cooperage below plan: lower than plan average check and impacted by Centennial \$.19 cent coffee refill promotion	(4)
Catering below plan as a few large events from last year did not take place (sales exceeded last year by \$13K)	(16)
Concessions above plan due to timing of actual men's and women's soccer event (budgeted 7, actual 9)	4
Total Wages below plan	20
Other, positive controllables (mostly employee benefits) slightly offset by various negative gross margin variances	8
Total Contribution	(54)
<b>Licensing &amp; Services</b>	
<b>Gross Margin:</b>	
Licensing International above plan: earlier than anticipated for closing and collecting advance on new shoe contract in India	5
Licensing Domestic below plan (downward trend for Under Armour)	(6)
Licensing Campus Sourcing below plan due to lower spending for Centennial and Back to School	(5)
Leased Ops below plan due to delay in Wescom branch and SOLE/FSR space leases	(9)
Total Wages above plan	(2)
Other, negative controllables mostly Licensing	(5)
Total Contribution	(22)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Event Services above plan due to an increase in University clients	4
Other, negative controllables	(7)
Total Contribution	(3)
<b>Allocated Expenses and Other</b>	
A&SS below plan in various accounts	10
Utilities below plan mostly chiller water due to energy efficient processes	12
Maintenance above plan mostly various unexpected repairs & maintenance	(14)
Depreciation lower than plan due to timing of capitals	17
Other, mostly positive various non recurrent	15
Total	40
<b>Actual Net Income/(Loss)</b>	<b>(98)</b>

ASUCLA  
P/L Reconciliation  
Year-To-Date Through September, 2019

<i>Financial Analysis</i>	<b>\$000's</b>	
<b>Budgeted Net Income/(Loss)</b>		<b>(601)</b>
<b>UCLA Store</b>		
<b>Gross Margin:</b>		
Bearwear below plan: low sales of merchandise as it relates to fan enthusiasm on campus and at the Rose Bowl	(59)	
Campus Portrait Studio below plan due to lower late summer orders	(7)	
Essentials below plan due to lower department sales and sales in art and basic supplies	(7)	
Market below plan due to reduced water sales, and overall Summer School traffic is down from last year	(7)	
E-Commerce below plan as promotional efforts were negatively impacted by the athletic performance	(54)	
Used Text below plan due to lower enrollment and requisitions	(59)	
CRS below plan: decline in digital reader sales and timing for department order that will occur in October	(13)	
Computer Store below plan due to overall decline in laptop sales and timing for purchases that have shifted to October	(28)	
LuValle Books below plan due to lower Law School sales and poor sell through to UCLA Extension	(30)	
Total Wages below plan	30	
Other, positive various controllables	81	
Total Contribution		(153)
<b>UCLA Restaurants</b>		
<b>Gross Margin:</b>		
Wetzel's below plan: general traffic for restaurant locations has been slowing	(9)	
Anderson Café below plan: opening was second week of period 1, and there was no historical data for the first year of the budget	(52)	
Northern Lights below plan: general downward trend of customer traffic in northern areas (more pronounced with summer programming)	(10)	
North Campus Student CTR below plan due to general downward trend of customer traffic	(5)	
LuValle Food Servery below plan: continuing general downward trend of customer traffic in northern areas	(19)	
Jimmy's below plan: continuing general downward trend of customer traffic in northern areas (more pronounced with summer programming)	(19)	
Kerckhoff Coffeehouse below plan: ongoing traffic decline	(22)	
Cooperage below plan: lower average check (impacted by the Centennial \$.19 cent coffee refill promotion)	(9)	
Catering above plan due to large unbudgeted event in Pauley Pavilion in August	22	
Concessions above plan mostly due to unbudgeted Call of Duty World Finals Tournament at Pauley Pavilion in August	28	
Total Wages lower than plan	22	
Other, positive controllables (\$49K, mostly employee benefits) offset by various negative gross margin variances	3	
Total Contribution		(70)
<b>Licensing &amp; Services</b>		
<b>Gross Margin:</b>		
Licensing Domestic below plan due to downward sales trend (mainly Under Armour)	(24)	
Licensing International above plan: earlier collection on advance from India	6	
Licensing Campus Sourcing above plan: increased sales from end of fiscal/school year	10	
Leased Ops below plan due to delay in Wescom branch and SOLE/FSR space leases	(18)	
Total Wages below plan	12	
Other, positive controllables mostly Licensing	8	
Total Contribution		(6)
<b>UCLA Student Union</b>		
<b>Gross Margin:</b>		
AU Post Office below plan due to decline in clientele	(2)	
Total Wages below plan	1	
Other, mostly positive controllables	5	
Total Contribution		4
<b>Allocated Expenses and Other</b>		
A&SS below plan in various accounts	72	
Facilities on plan	3	
Utilities below plan: savings due to lower consumption and energy efficient processes	25	
Depreciation lower than plan due to timing of capitals	35	
Other: mostly higher interest income and various positive non-recurrent	17	
Total		152
<b>Actual Net Income/(Loss)</b>		<b>(674)</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

	Current Month September 2019	Prior Month August 2019	Prior Year July 2019
<b>ASSETS</b>			
<b>CURRENT ASSETS:</b>			
Cash and cash equivalents	\$13,461	\$13,012	\$12,951
Accounts receivable	4,504	3,555	3,819
Less: Allowance for doubtful accounts	(388)	(380)	(378)
Accounts receivable, net	4,116	3,175	3,441
Student fees receivable	600	352	104
Inventories	6,730	6,073	5,680
Prepaid expenses and other current assets	255	306	297
Total current assets	25,162	22,918	22,473
<b>LONG TERM ASSETS</b>			
Property, equipment and improvements	72,804	72,716	72,703
Less: Accumulated depreciation	(51,737)	(51,534)	(51,362)
Total long term assets	21,067	21,182	21,341
<b>TOTAL ASSETS</b>	<b>\$46,229</b>	<b>\$44,100</b>	<b>\$43,814</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
<b>CURRENT LIABILITIES:</b>			
Accounts payable	\$8,679	\$7,569	\$6,986
Wages and payroll taxes payable	4,403	4,089	3,932
Sales tax payable & other liabilities	1,056	958	959
Interest payable	121	91	66
Deferred income	1,531	892	839
Funds held for others	221	189	140
Current portion of long term debt	908	908	908
Total current liabilities	16,919	14,696	13,830
<b>LONG TERM DEBT:</b>			
AU expansion loan	6,186	6,186	6,186
Total long term debt	6,186	6,186	6,186
<b>TOTAL LIABILITIES</b>	23,105	20,882	20,016
<b>RETAINED EARNINGS:</b>			
Beginning Balance	23,798	23,798	24,492
Year-to-date net income/(loss)	(674)	(580)	(694)
Ending Balance	23,124	23,218	23,798
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>\$46,229</b>	<b>\$44,100</b>	<b>\$43,814</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
September 2019  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss) (\$98)  
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:  
   Depreciation 206  
   (Increase)/decrease in current assets:  
     Accounts receivable (940)  
     Student fees receivable (248)  
     Short term note receivable 0  
     Inventories (656)  
     Prepaid expenses and other current assets 51  
   Increase/(decrease) in current liabilities:  
     Accounts payable 1,100  
     Sales tax payable & other liabilities 98  
     Wages and payroll taxes payable 314  
     Interest payable 30  
     Deferred Income 640  
     Funds held for others 32  
  
     Net cash provided/(used) by operating activities **529**

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of property, equipment and improvements (80)  
  
     Net cash used in investing activities **(80)**

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan 0  
  
     Net cash provided/(used) by financing activities **0**

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

	<b>Current Month</b>	<b>Year to Date</b>	<b>Prior Year to Date</b>
	(\$98)	(\$674)	(\$507)
	206	411	414
	(940)	(675)	(1,508)
	(248)	(496)	(489)
	0	0	200
	(656)	(1,050)	(338)
	51	42	64
	1,100	1,682	1,381
	98	97	303
	314	471	(358)
	30	55	57
	640	692	1,024
	32	81	(81)
	<b>529</b>	<b>636</b>	<b>162</b>
	(80)	(126)	(102)
	<b>(80)</b>	<b>(126)</b>	<b>(102)</b>
	0	0	0
	<b>0</b>	<b>0</b>	<b>0</b>
	<b>449</b>	<b>510</b>	<b>60</b>
	<b>13,012</b>	<b>12,951</b>	<b>13,915</b>
	<b>\$13,461</b>	<b>\$13,461</b>	<b>\$13,975</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
September 2019  
(\$000's)**

	<b>Current Month September 2019</b>	<b>Prior Month August 2019</b>
<b>CASH AND CASH EQUIVALENTS</b>	<b>\$13,461</b>	<b>\$13,012</b>
<b>BOARD REQUIRED CASH RESERVE</b>	<u><b>6,582</b></u>	<u><b>6,630</b></u>
<b>RESERVE SURPLUS (DEFICIT)</b>	<u><u><b>\$6,879</b></u></u>	<u><u><b>\$6,382</b></u></u>

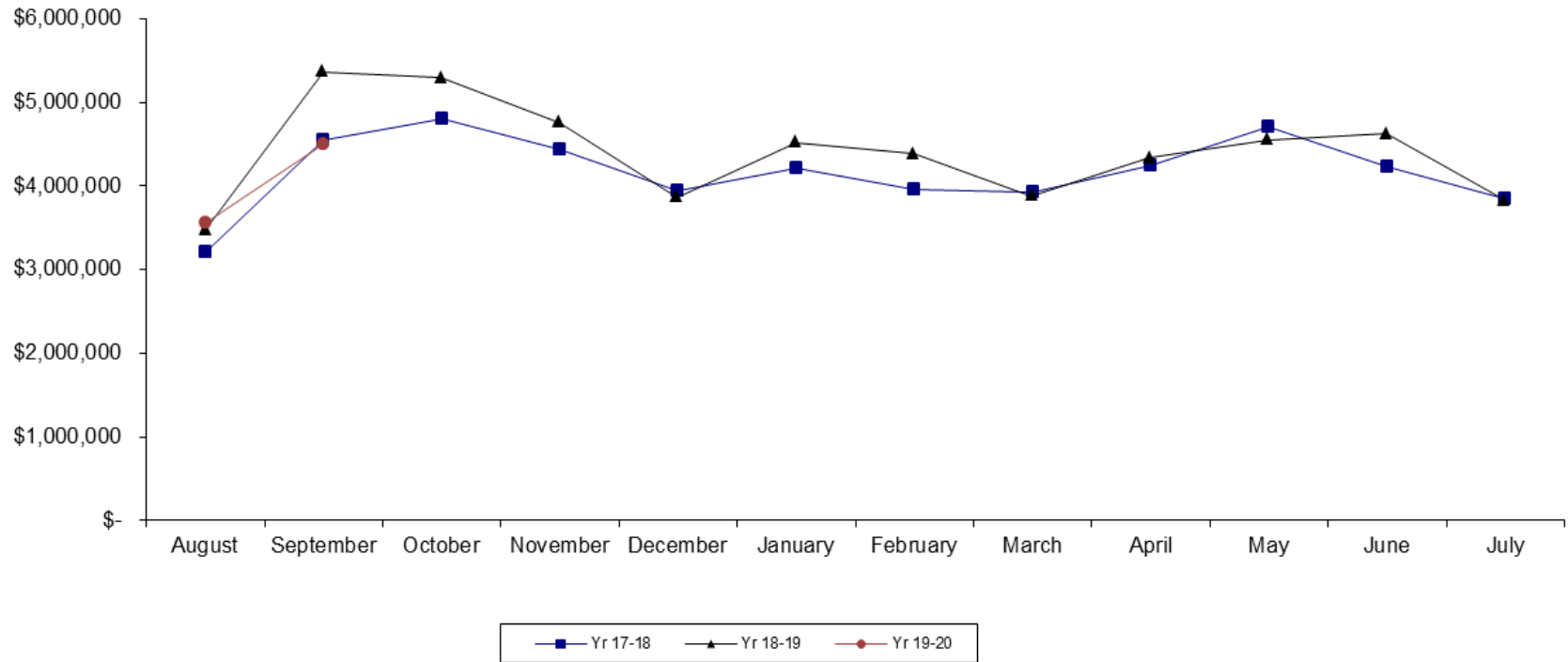
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures -Current Year Projects (\$000's)  
FY 2019-2020 September 2019

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>Store/Services</b>								
2019-001 Store General Replacement	125.0	16.5	0.0	16.5	108.5	0.0	(108.5)	In Progress
2019-002 Store Copiers	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2019-003 Neon Sign Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
<b>Total Store/Services</b>	<b>160.0</b>	<b>16.5</b>	<b>0.0</b>	<b>16.5</b>	<b>143.5</b>	<b>35.0</b>	<b>(108.5)</b>	
<b>Food Service</b>								
2019-004 FS Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0	50.0	0.0	Pending
2019-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2019-006 Patio Umbrellas	30.0	0.0	24.3	24.3	5.7	0.0	(5.7)	In Progress
2019-007 Chef Express Ovens	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-008 KCH Dining Room Upgrade	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2019-009 Deep Fryer	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-010 LuValle Patio Enhancements	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2019-011 LuValle Interior Lamination	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2019-012 Commissary Kitchen Equipment Upgrades	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-013 Northern Lights Lounge Furniture	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2019-014 Café Synapse Cosmetic Improvements	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
<b>Total Food Services</b>	<b>625.0</b>	<b>0.0</b>	<b>24.3</b>	<b>24.3</b>	<b>600.7</b>	<b>595.0</b>	<b>(5.7)</b>	
<b>Technology</b>								
2019-015 Network Infrastructure Upgrade	50.0	0.0	3.5	3.5	46.5	0.0	(46.5)	In Progress
2019-016 Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2019-017 PC Replacement	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending
2019-018 Window Upgrade (Servers and Desktops)	195.0	0.0	0.0	0.0	195.0	195.0	0.0	Pending
2019-019 Marketing Misc. Hardware/Software Upgrades	15.0	4.2	3.8	8.0	7.0	0.0	(7.0)	In Progress
2019-020 Oversize printer replacement	18.0	0.0	0.0	0.0	18.0	18.0	0.0	Pending
2019-021 Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending
<b>Total Technology</b>	<b>354.0</b>	<b>4.2</b>	<b>7.3</b>	<b>11.5</b>	<b>342.5</b>	<b>289.0</b>	<b>(53.5)</b>	
<b>Trademarks &amp; Licensing</b>								
2019-022 Office Remodel and Showroom	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2019-023 Database/Dashboard	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
<b>Total; Trademarks &amp; Licensing</b>	<b>200.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>200.0</b>	<b>200.0</b>	<b>0.0</b>	
<b>Others</b>								
2019-024 Fac Misc. and Remodels	75.0	0.0	11.0	11.0	64.0	0.0	(64.0)	In Progress
2019-025 LVC South Entrance Waterproofing	290.0	0.0	0.0	0.0	290.0	290.0	0.0	Pending
2019-026 AU Water Regulator Heads	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2019-027 AU/KH HVAC MBC Panel Replace/Upgrade	100.0	0.0	0.0	0.0	100.0	100.0	0.0	Pending
2019-028 Retrofit CSSC Blaze Hoods	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-029 AU A-Level Store Fire Doors	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2019-030 TH Kitchen Waterproofing	55.0	0.0	0.0	0.0	55.0	55.0	0.0	Pending
2019-031 AU/KH Lighting Controls	5.0	0.0	0.0	0.0	5.0	5.0	0.0	Pending
2019-032 Replace HVAC Motors	45.0	0.0	0.0	0.0	45.0	45.0	0.0	Pending
2019-033 Custodial Replacements	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2019-034 SUO Mtg Rm/Venue Equipment	60.0	0.0	0.0	0.0	60.0	60.0	0.0	Pending
2019-035 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-036 SUO Lounge Upgrades	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2019-037 SUO Coop Dining Acoustical Enhancement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2019-038 SUO Information Window and Office Remodel	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-039 KGS Sideroom Renovation	18.5	0.0	0.0	0.0	18.5	18.5	0.0	Pending
2019-040 KGS Presentation Upgrade	10.5	0.0	0.0	0.0	10.5	10.5	0.0	Pending
2019-041 Stateroom Carpet and In-Ceiling Projection Screen	32.0	0.0	0.0	0.0	32.0	32.0	0.0	Pending
2019-042 Wireless Portable Sound Systems	8.5	0.0	0.0	0.0	8.5	8.5	0.0	Pending
2019-043 Virtual EMS	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2019-044 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2019-045 MCO Equipment - currency counter	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2019-046 Replace Cameras	40.0	0.0	47.8	47.8	(7.8)	0.0	7.8	In Progress
2019-047 EDO Office Furniture	3.5	0.0	0.0	0.0	3.5	3.5	0.0	Pending
2019-048 EDO Lighting	8.0	0.0	0.0	0.0	8.0	8.0	0.0	Pending
2019-049 North Campus Student Center Kitchen Roof	0.0	0.0	31.7	31.7	0.0	0.0	31.7	In Progress
2019-050 Law Conceptual Design	0.0	0.0	35.0	35.0	0.0	0.0	35.0	In Progress
2019-051 AU Elevator Hoist Rope Replacement	0.0	0.0	0.0	0.0	42.0	0.0	0.0	Pending
<b>Total Others</b>	<b>1,241.0</b>	<b>0.0</b>	<b>125.4</b>	<b>125.4</b>	<b>1,224.2</b>	<b>1,126.0</b>	<b>10.4</b>	
<b>Total Current Year Projects</b>	<b>2,580.0</b>	<b>20.7</b>	<b>157.1</b>	<b>177.7</b>	<b>2,510.9</b>	<b>2,245.0</b>	<b>(157.3)</b>	

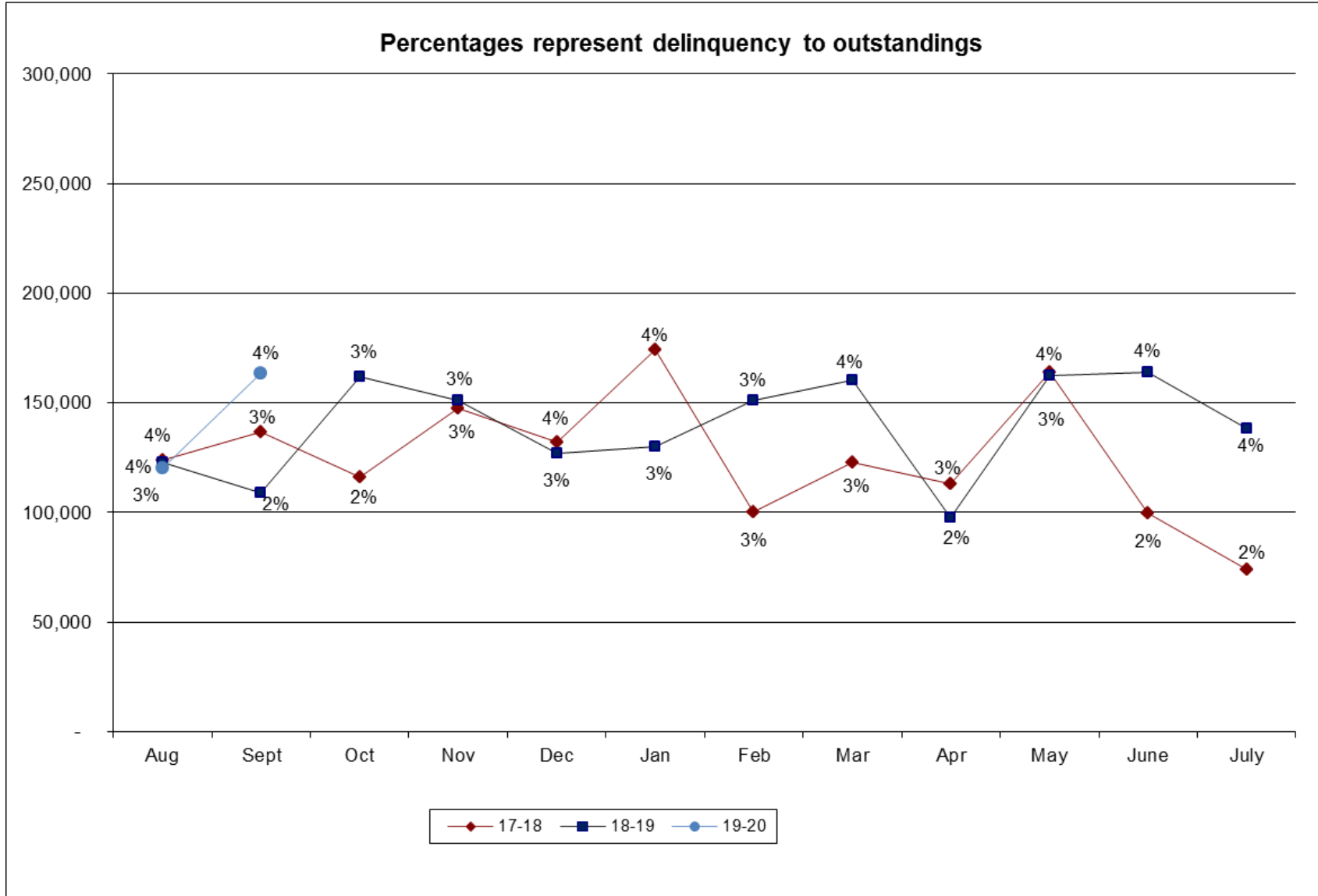
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

09/28/19	Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$994,366	24%	\$130,118	64%	\$18,188	31%	\$10,629	111%	\$547	1%	\$5,026	9%	\$1,158,874	26%
ASUCLA PUBLICATIONS		\$62,590	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$62,590	1%
ASUCLA USA/GSA		\$78,082	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$78,082	2%
DUE FROM VENDORS		\$332,991	8%	\$1,941	1%	\$10,476	18%	(\$1,853)	-19%	\$40,351	99%	\$26,901	50%	\$410,807	9%
DENTAL KITS		\$952,505	23%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$952,505	21%
OTHER		1,718,229	41%	\$70,099	35%	\$30,319	51%	\$776	8%	\$40	0%	\$22,086	41%	\$1,841,549	41%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,138,763</b>	<b>100%</b>	<b>\$202,158</b>	<b>100%</b>	<b>\$58,983</b>	<b>100%</b>	<b>\$9,552</b>	<b>100%</b>	<b>\$40,938</b>	<b>100%</b>	<b>\$54,013</b>	<b>100%</b>	<b>\$4,504,407</b>	<b>100%</b>
		92%		4%		1%		1%		1%		1%		100%	
08/24/19	Aug	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$913,471	29%	\$136,391	48%	\$32,837	76%	\$3,264	22%	\$5,172	14%	\$1,182	5%	\$1,092,317	31%
ASUCLA PUBLICATIONS		\$53,765	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$53,765	2%
ASUCLA USA/GSA		\$99,705	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,705	3%
DUE FROM VENDORS		\$463,075	15%	\$61,233	21%	(\$2,042)	-5%	\$8,223	56%	\$28,972	76%	\$19,315	80%	\$578,776	16%
DENTAL KITS		\$47,384	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$47,384	1%
OTHER		\$1,570,751	49%	\$89,464	31%	\$12,363	29%	\$3,175	22%	\$3,942	10%	\$3,779	15%	\$1,683,474	47%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,148,151</b>	<b>100%</b>	<b>\$287,088</b>	<b>100%</b>	<b>\$43,158</b>	<b>100%</b>	<b>\$14,662</b>	<b>100%</b>	<b>\$38,086</b>	<b>100%</b>	<b>\$24,276</b>	<b>100%</b>	<b>\$3,555,421</b>	<b>100%</b>
		89%		8%		1%		0%		1%		1%		100%	
07/27/19	Jul	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,121,421	33%	\$103,881	37%	\$5,548	46%	\$7,466	13%	\$3,451	7%	\$764	3%	\$1,242,531	33%
ASUCLA PUBLICATIONS		\$56,776	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$56,776	1%
ASUCLA USA/GSA		\$69,207	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$69,207	2%
DUE FROM VENDORS		\$409,372	12%	\$85	0%	(\$7,748)	-65%	\$22,615	40%	\$25,307	55%	\$16,871	72%	\$466,502	12%
DENTAL KITS		\$54,736	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$54,736	1%
OTHER		\$1,685,344	49%	\$180,448	63%	\$14,137	119%	\$26,475	47%	\$17,318	38%	\$5,842	25%	\$1,929,564	51%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,396,856</b>	<b>100%</b>	<b>\$284,414</b>	<b>100%</b>	<b>\$11,937</b>	<b>100%</b>	<b>\$56,556</b>	<b>100%</b>	<b>\$46,076</b>	<b>100%</b>	<b>\$23,477</b>	<b>100%</b>	<b>\$3,819,316</b>	<b>100%</b>
		89%		7%		1%		1%		1%		1%		100%	

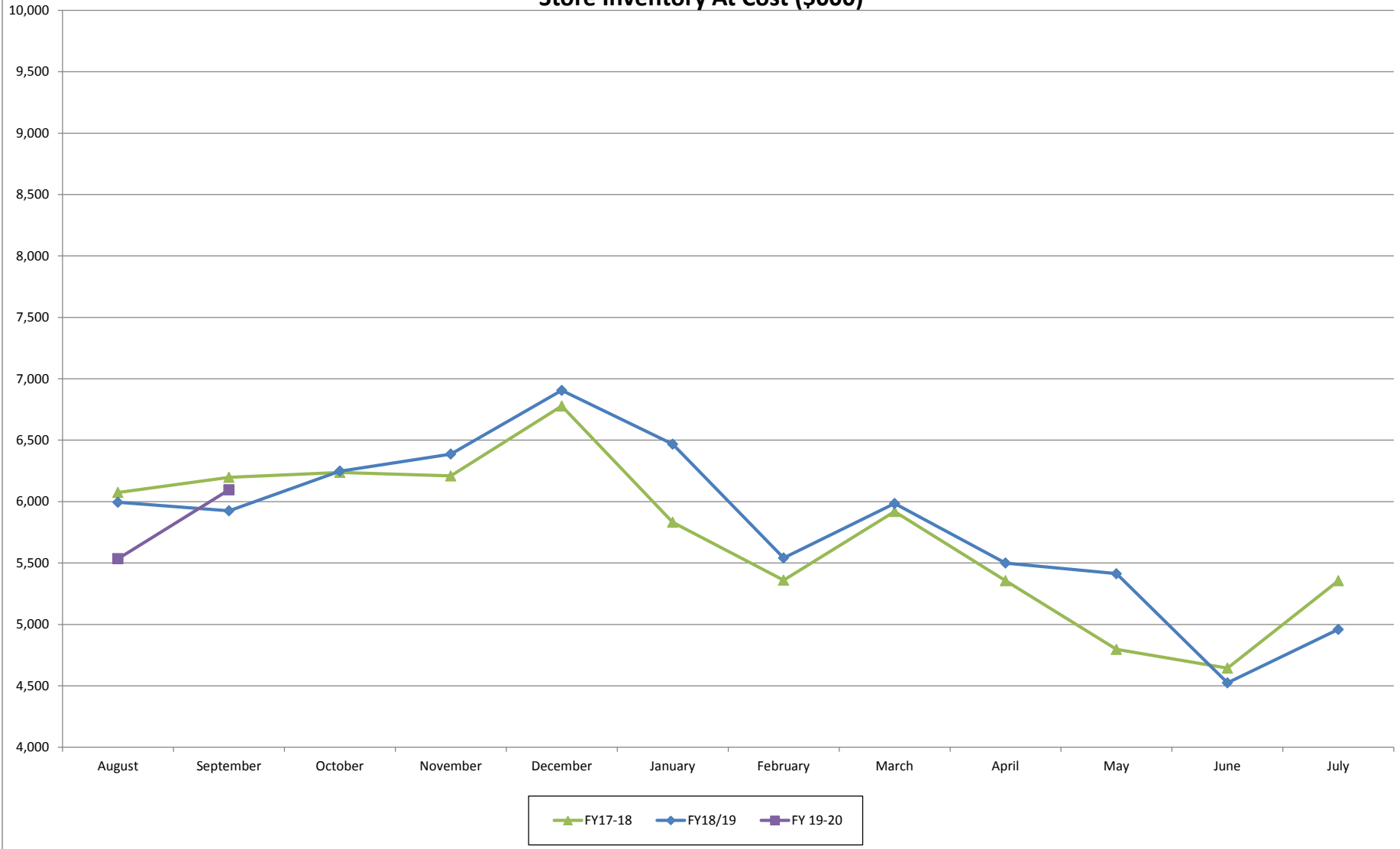
### Total Accounts Receivable Balances 12 Month History Aug 17 to Sep 19



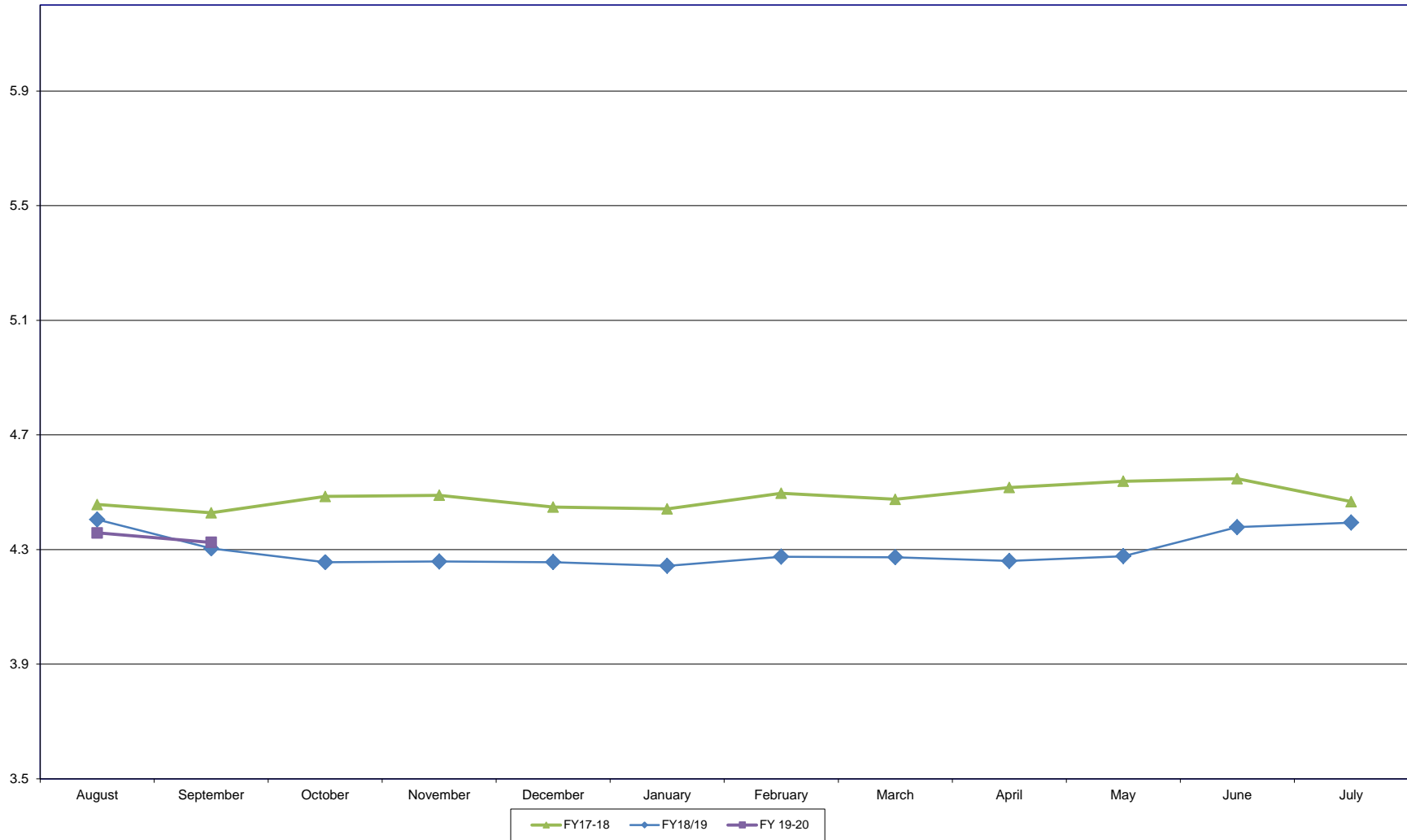
## Aged Accounts Receivable Balances > 60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$'000)



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

SEP. 02(08/25/19-09/28/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 2 MO(07/28/19-09/28/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,476,514	2,863,720	<387,206>	3,828,186	4,240,742	<412,556>	2,708,902	4,038,774
1,471,114	1,633,673	<162,559>	2,670,314	2,820,283	<149,969>	1,516,643	2,661,191
92,326	86,100	6,226	148,840	144,110	4,730	86,142	144,098
188,276	207,050	<18,774>	397,916	455,900	<57,984>	216,357	468,488
104,288	165,000	<60,712>	197,678	283,000	<85,322>	135,707	249,006
1,793,995	1,679,900	114,095	2,137,324	2,110,800	26,524	1,670,975	2,091,881
6,126,513	6,635,443	<508,930>	9,380,258	10,054,835	<674,577>	6,334,726	9,653,439
4,516,025	4,851,094	335,069	6,723,196	7,193,440	470,244	4,654,686	6,938,049
7,718	9,350	1,632	11,301	12,610	1,309	9,247	12,647
7,326	8,130	804	13,317	14,110	793	7,588	13,394
410	390	<20>	659	650	<9>	387	644
1,037	1,130	93	2,152	2,510	358	1,103	2,501
5,482	5,160	<322>	6,861	6,970	109	5,484	7,192
21,973	24,160	2,187	34,289	36,850	2,561	23,810	36,378
4,537,998	4,875,254	337,256	6,757,485	7,230,290	472,805	4,678,496	6,974,427
73.7	73.1	<0.6>	71.7	71.5	<0.1>	73.5	71.9
1,588,515	1,760,189	<171,674>	2,622,773	2,824,545	<201,772>	1,656,230	2,679,012
26.3	26.9	<0.6>	28.3	28.5	<0.1>	26.5	28.1
0.4	0.4	0.0	0.4	0.4	0.0	0.4	0.4
25.9	26.5	<0.6>	28.0	28.1	<0.1>	26.2	27.8
16.3	15.7	0.5	16.2	15.8	0.4	16.7	16.4
50.2	50.8	<0.5>	50.5	50.9	<0.4>	50.6	50.8
43.6	42.2	1.4	43.6	42.0	1.6	42.8	43.0
30.2	31.3	<1.1>	27.7	27.6	0.1	30.3	26.7
54.1	51.9	2.2	53.8	52.6	1.2	53.1	53.1
16.3	17.4	<1.1>	17.4	18.2	<0.8>	15.7	16.6
160,629	208,655	<48,026>	244,891	317,177	<72,286>	195,915	294,949
1,749,145	1,968,844	<219,699>	2,867,664	3,141,722	<274,058>	1,852,145	2,973,961
259,281	268,093	8,812	514,139	534,738	20,599	258,630	516,446
3,558	0	<3,558>	6,893	0	<6,893>	0	0
279,316	298,280	18,964	485,085	501,077	15,992	277,172	473,719
542,155	566,373	24,218	1,006,118	1,035,815	29,697	535,802	990,166
8.9	8.5	<0.3>	10.7	10.3	<0.4>	8.5	10.3
121,439	136,282	14,843	225,297	269,972	44,675	116,508	224,053
6,932	8,353	1,421	28,155	23,760	<4,395>	6,095	23,473
12,717	9,409	<3,308>	24,752	18,818	<5,934>	6,575	13,878
22	15	<7>	39	28	<11>	20	37
4,681	3,200	<1,481>	7,147	5,200	<1,947>	3,480	5,610
299	300	1	598	600	2	299	598
9,397	7,705	<1,692>	15,623	12,150	<3,473>	7,853	12,313
26,264	33,455	7,191	43,034	54,180	11,146	28,007	50,620
1,000	1,000	0	2,000	2,000	0	1,000	2,050
34,636	21,829	<12,807>	82,963	89,794	6,831	51,700	88,764
<7,000>	<4,000>	3,000	<8,135>	<5,000>	3,135	<3,229>	<4,581>
50,242	72,015	21,773	195,259	217,030	21,771	70,008	210,023
5,177	3,505	<1,672>	13,677	8,385	<5,292>	4,328	10,883
77,708	91,903	14,195	142,478	158,475	15,997	86,061	149,821
946	0	<946>	922	0	<922>	2,889	2,964
214	0	<214>	409	0	<409>	173	327
0	0	0	0	0	0	0	0
0	300	300	0	300	300	252	252
13,244	11,065	<2,179>	24,531	21,130	<3,401>	10,232	19,650
285	0	<285>	285	0	<285>	348	348
1,397	750	<647>	1,115	2,850	1,735	777	2,756
19,810	19,810	<0>	19,979	19,910	<69>	17,234	17,334
0	0	0	0	1	1	0	0
15,532	23,600	8,068	20,194	31,900	11,706	20,657	28,820
394,941	440,496	45,555	840,322	931,483	91,161	431,270	859,994
937,096	1,006,869	69,773	1,846,440	1,967,298	120,858	967,072	1,850,159
812,049	961,975	<149,926>	1,021,224	1,174,424	<153,200>	885,073	1,123,802
47,743	48,168	425	81,968	101,126	19,158	45,797	86,431
177,968	189,315	11,347	343,239	361,125	17,886	176,186	337,623
87,324	92,367	5,043	157,294	174,176	16,882	75,916	145,643
60,589	55,156	<5,433>	101,598	99,696	<1,902>	46,530	95,585
147,094	150,324	3,230	274,272	273,275	<997>	140,988	263,873
101,215	100,770	<445>	182,052	190,948	8,896	92,870	180,508
20,818	24,795	3,977	43,784	51,924	8,140	24,387	54,775
58,897	62,929	4,032	117,777	125,858	8,081	56,922	113,842
701,648	723,824	22,176	1,301,984	1,378,128	76,144	659,595	1,278,280
110,401	238,151	<127,750>	<280,760>	<203,704>	<77,056>	225,478	<154,478>



UCLA RESTAURANTS  
INCOME STATEMENT

SEP. 02(08/25/19-09/28/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 2 MO(07/28/19-09/28/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
153,939	154,052	<113>	293,264	293,822	<558>	146,751	276,542
166,272	218,181	<51,909>	302,263	411,271	<109,008>	138,276	260,628
132,956	132,959	<3>	254,461	262,727	<8,266>	128,217	250,856
189,682	211,912	<22,230>	311,646	363,706	<52,060>	199,383	339,337
193,460	223,826	<30,366>	352,524	413,836	<61,312>	210,378	386,193
206,773	210,444	<3,671>	391,976	320,320	71,656	175,277	263,161
1,043,081	1,151,374	<108,293>	1,906,135	2,065,682	<159,547>	998,282	1,776,716
381,057	413,463	32,406	691,255	738,333	47,078	347,663	632,880
36.5	35.9	<0.6>	36.3	35.7	<0.5>	34.8	35.6
662,024	737,911	<75,887>	1,214,880	1,327,349	<112,469>	650,619	1,143,836
63.5	64.1	<0.6>	63.7	64.3	<0.5>	65.2	64.4
62.1	64.5	<2.4>	63.3	65.0	<1.7>	62.3	63.4
64.1	63.4	0.7	64.7	63.9	0.9	64.1	64.5
64.2	65.2	<1.1>	65.4	65.2	0.3	69.8	66.6
63.7	66.6	<2.9>	63.5	66.2	<2.7>	67.2	65.9
61.8	61.0	0.8	61.8	62.6	<0.8>	62.2	63.4
65.2	65.0	0.3	64.4	63.7	0.7	66.5	63.5
176,828	195,735	<18,907>	343,960	353,432	<9,472>	173,094	321,309
838,852	933,646	<94,794>	1,558,840	1,680,781	<121,941>	823,714	1,465,145
331,407	336,502	5,095	623,714	637,588	13,874	322,588	602,926
2,686	2,304	<382>	5,113	4,608	<505>	1,273	6,324
324,692	342,162	17,470	590,646	602,927	12,281	288,213	521,159
<34,524>	<36,882>	<2,358>	<66,148>	<69,771>	<3,623>	<37,796>	<70,968>
624,262	644,086	19,824	1,153,325	1,175,352	22,027	574,278	1,059,442
59.9	55.9	<3.9>	60.5	56.9	<3.6>	57.5	59.6
151,155	184,620	33,465	297,587	346,117	48,530	170,181	302,043
2,599	1,995	<604>	7,454	4,435	<3,019>	1,551	3,388
4,506	3,785	<721>	8,678	7,520	<1,158>	2,535	4,979
0	1,000	1,000	0	1,000	1,000	0	0
2,837	3,000	163	6,837	7,000	163	2,265	2,996
49,504	52,118	2,614	90,722	94,466	3,744	44,235	78,484
4.8	4.5	<0.2>	4.8	4.6	<0.2>	4.4	4.4
8,135	6,142	<1,993>	13,376	11,911	<1,465>	8,457	14,984
<8,117>	<15,000>	<6,883>	<15,450>	<30,000>	<14,550>	<14,507>	<21,714>
4,910	3,825	<1,085>	9,638	7,400	<2,238>	7,834	14,883
5,830	8,044	2,214	9,557	13,344	3,788	5,783	9,295
4,546	2,284	<2,262>	8,309	4,118	<4,191>	4,402	3,542
7,002	6,495	<507>	10,329	11,562	1,233	4,264	5,655
0	500	500	0	1,000	1,000	0	0
9	0	<9>	20	0	<20>	0	0
16,020	8,105	<7,915>	24,746	15,812	<8,934>	12,653	20,887
25,933	28,696	2,763	53,424	59,988	6,564	24,783	49,427
2,877	1,859	<1,018>	2,877	3,439	562	1,616	2,945
<871>	962	1,833	<238>	1,861	2,099	<60>	<34>
4	0	<4>	4	0	<4>	3	3
222	0	<222>	222	0	<222>	774	4,560
238	410	172	476	820	344	238	476
461	0	<461>	461	0	<461>	0	3,693
11,590	11,768	178	23,327	20,917	<2,410>	11,533	19,838
289,389	310,608	21,219	552,355	582,710	30,355	288,540	520,329
913,651	954,694	41,043	1,705,680	1,758,062	52,382	862,818	1,579,770
<74,798>	<21,048>	<53,750>	<146,839>	<77,281>	<69,558>	<39,104>	<114,625>
54,973	54,777	<196>	94,000	114,710	20,710	49,085	92,474
34,532	37,261	2,729	85,538	89,465	3,927	31,602	75,372
16,944	18,180	1,236	38,538	43,038	4,500	13,617	32,522
11,756	10,856	<900>	24,413	24,390	<23>	8,346	21,646
28,541	29,588	1,047	67,792	66,948	<844>	25,289	58,606
89,125	88,747	<378>	160,307	168,165	7,858	81,777	158,947
18,332	21,837	3,505	38,554	45,729	7,175	21,474	48,232
73,831	74,027	196	147,626	148,054	428	75,280	150,491
328,033	335,273	7,240	656,768	700,499	43,731	306,469	638,291
<402,832>	<356,321>	<46,511>	<803,607>	<777,780>	<25,827>	<345,574>	<752,916>
229,610	253,769	<24,159>	421,173	465,870	<44,697>	234,409	430,504
82,977	89,675	<6,698>	156,636	167,583	<10,947>	89,442	166,814
146,633	164,094	<17,461>	264,537	298,287	<33,750>	144,967	263,690
7.19	7.11	0.07	7.36	7.21	0.14	7.07	7.13
9.64	9.58	0.06	9.86	9.64	0.22	9.13	9.16
5.80	5.76	0.03	5.88	5.85	0.02	5.90	5.96
29,586	30,293	707	54,984	53,816	<1,168>	27,827	50,160
35.26	38.01	<2.75>	34.67	38.38	<3.72>	35.87	35.42

LICENSING & SERVICES  
INCOME STATEMENT

SEP. 02(08/25/19-09/28/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 2 MO(07/28/19-09/28/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
21,576	21,450	126	32,252	32,250	2	21,507	32,244
21,576	21,450	126	32,252	32,250	2	21,507	32,244
754	429	<325>	754	645	<109>	1,035	1,035
20,822	21,021	<199>	31,498	31,605	<107>	20,472	31,209
96.5	98.0	<1.5>	97.7	98.0	<0.3>	95.2	96.8
96.5	98.0	<1.5>	97.7	98.0	<0.3>	95.2	96.8
289,575	295,617	<6,042>	501,554	509,608	<8,055>	335,812	557,451
120,040	129,293	<9,253>	233,487	251,419	<17,932>	103,002	207,138
17,625	17,625	0	35,250	35,250	0	0	0
427,239	442,535	<15,296>	770,290	796,277	<25,987>	438,814	764,588
448,062	463,556	<15,494>	801,788	827,882	<26,094>	459,286	795,797
52,814	49,914	<2,900>	89,090	99,828	10,738	46,768	94,281
0	730	730	0	1,085	1,085	0	0
52,814	50,644	<2,170>	89,090	100,913	11,823	46,768	94,281
244.8	236.1	<8.7>	276.2	312.9	36.7	217.5	292.4
27,138	23,794	<3,344>	44,665	47,588	2,923	22,406	45,613
81	314	233	401	628	227	370	821
995	425	<570>	1,695	850	<845>	496	1,123
22	220	198	351	440	89	36	57
8,665	8,075	<590>	19,868	16,150	<3,718>	3,053	4,003
2,002	2,100	98	2,002	2,200	198	2,250	2,250
12,775	1,525	<11,250>	16,434	3,050	<13,384>	9,705	10,220
0	4,417	4,417	1,600	8,834	7,234	3,207	5,290
0	400	400	0	800	800	0	0
0	2,550	2,550	0	5,032	5,032	2,222	2,940
515	0	<515>	515	0	<515>	0	2,850
27,568	28,728	1,160	47,769	49,294	1,525	32,748	53,128
106,932	109,498	2,566	174,789	183,452	8,663	130,286	196,736
186,693	182,046	<4,647>	310,089	318,318	8,229	206,780	325,031
239,507	232,690	<6,817>	399,178	419,231	20,053	253,548	419,312
208,554	230,866	<22,312>	402,610	408,651	<6,041>	205,738	376,485
4,651	4,307	<344>	7,327	9,977	2,650	3,997	8,247
12,332	11,701	<631>	29,290	28,891	<399>	12,025	27,394
6,234	6,261	27	13,648	14,714	1,066	5,351	12,216
4,325	3,739	<586>	8,671	8,341	<330>	3,280	8,110
10,500	10,191	<309>	23,978	22,895	<1,083>	9,938	22,037
45,654	45,380	<274>	82,117	85,983	3,866	41,890	81,420
9,390	11,180	1,790	19,749	23,412	3,663	11,000	24,707
3,177	4,268	1,091	6,355	8,536	2,181	6,807	13,615
96,264	97,027	763	191,134	202,749	11,615	94,289	197,745
112,290	133,839	<21,549>	211,476	205,902	5,574	111,450	178,740

UCLA STUDENT UNION  
INCOME STATEMENT

SEP. 02(08/25/19-09/28/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 2 MO(07/28/19-09/28/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
67,595	59,427	8,168	152,703	151,707	996	56,927	147,348
29,612	30,314	<702>	50,066	56,106	<6,040>	30,014	55,551
97,207	89,741	7,466	202,768	207,813	<5,045>	86,941	202,899
28,890	29,647	757	49,372	54,872	5,500	29,609	54,744
15,976	11,509	<4,467>	25,466	24,290	<1,176>	10,772	20,005
44,866	41,156	<3,710>	74,838	79,162	4,324	40,380	74,749
46.2	45.9	<0.3>	36.9	38.1	1.2	46.5	36.8
52,341	48,585	3,756	127,930	128,651	<721>	46,560	128,150
53.8	54.1	<0.3>	63.1	61.9	1.2	53.6	63.2
76.4	80.6	<4.3>	83.3	84.0	<0.7>	81.1	86.4
2.4	2.2	0.2	1.4	2.2	<0.8>	1.4	1.5
1,010	2,800	<1,790>	1,210	3,150	<1,940>	785	1,185
14,572	12,107	2,465	14,958	13,468	1,490	12,702	13,294
5,472	5,597	<125>	9,298	10,397	<1,099>	6,423	11,029
21,055	20,504	551	25,467	27,015	<1,548>	19,910	25,509
73,396	69,089	4,307	153,397	155,666	<2,269>	66,470	153,659
34,872	34,841	<31>	69,744	69,681	<63>	33,825	67,755
26,343	26,338	<5>	45,391	46,635	1,244	23,129	39,946
61,215	61,179	<36>	115,135	116,316	1,181	56,954	107,700
63.0	68.2	5.2	56.8	56.0	<0.8>	65.5	53.1
18.9	20.8	2.0	15.9	15.8	<0.1>	20.4	15.3
16,244	17,435	1,191	29,330	34,827	5,497	12,080	28,960
697	787	90	1,117	1,584	467	759	1,309
2,354	2,982	628	6,434	5,966	<468>	1,710	3,508
0	0	0	0	0	0	970	970
0	0	0	0	0	0	0	54
674	1,300	626	689	1,300	611	650	674
2,717	4,375	1,658	26,489	28,889	2,400	3,495	27,296
11,912	9,564	<2,348>	12,914	10,023	<2,891>	10,112	10,500
0	140	140	0	140	140	0	0
1,260	260	<1,000>	1,260	1,269	9	100	850
875	250	<625>	875	500	<375>	260	519
4,616	5,259	643	6,266	13,833	7,567	2,934	9,327
767	712	<55>	1,415	1,318	<97>	702	1,473
<77>	50	127	<160>	100	260	<92>	<144>
15,417	15,417	0	30,833	30,834	1	15,417	30,833
23,466	15,500	<7,966>	24,295	15,750	<8,545>	10,189	10,747
80,920	74,031	<6,889>	141,757	146,333	4,576	59,286	126,877
142,134	135,210	<6,924>	256,892	262,649	5,757	116,239	234,577
<68,739>	<66,121>	<2,618>	<103,495>	<106,983>	3,488	<49,769>	<80,918>
5,392	5,203	<189>	9,370	11,423	2,053	4,869	9,408
3,249	2,780	<469>	8,522	8,655	133	2,791	8,343
1,643	1,487	<156>	3,948	4,375	427	1,242	3,722
1,140	888	<252>	2,491	2,460	<31>	761	2,506
2,767	2,421	<346>	6,957	6,762	<195>	2,307	6,677
55,365	55,087	<278>	99,583	104,382	4,799	50,801	98,739
11,388	13,555	2,167	23,950	28,386	4,436	13,340	29,962
23,744	19,450	<4,294>	47,488	38,900	<8,588>	17,535	35,048
104,687	100,871	<3,816>	202,309	205,343	3,034	93,646	194,406
<173,426>	<166,992>	<6,434>	<305,804>	<312,326>	6,522	<143,414>	<275,324>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

SEP. 02(08/25/19-09/28/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 2 MO(07/28/19-09/28/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
336,802	344,740	7,938	681,053	689,480	8,427	295,843	607,756
2,066	815	<1,251>	2,066	1,630	<436>	4,000	7,875
32,657	38,365	5,708	65,097	77,921	12,824	28,326	58,228
371,525	383,920	12,395	748,216	769,031	20,815	328,169	673,859
4.6	4.4	<0.2>	5.8	5.6	<0.3>	4.0	5.2
12,116	11,021	<1,095>	12,116	11,021	<1,095>	10,500	10,500
2,000	345	<1,655>	2,000	690	<1,310>	2,000	2,000
156,385	168,702	12,317	314,633	337,421	22,788	141,454	284,940
8,123	6,253	<1,870>	15,790	14,243	<1,547>	5,677	15,094
11,147	6,347	<4,800>	19,447	12,327	<7,120>	4,907	9,604
725	711	<14>	1,195	1,404	209	643	1,248
1,878	3,710	1,832	4,669	7,419	2,750	1,293	1,389
150	200	50	455	400	<55>	0	216
9,587	2,653	<6,934>	10,846	5,306	<5,540>	1,387	1,387
0	1,000	1,000	0	2,000	2,000	0	0
0	1,000	1,000	0	25,282	25,282	295	295
962	416	<546>	1,554	832	<722>	0	319
2,630	320	<2,310>	2,884	640	<2,244>	0	305
0	0	0	209	0	<209>	0	0
0	50	50	0	100	100	0	0
207	475	268	160	950	790	99	229
0	75	75	0	150	150	0	0
0	250	250	306	500	194	540	1,009
<425>	<200>	225	<465>	<400>	65	<100>	<200>
849	100	<749>	1,034	200	<834>	0	0
5,839	2,500	<3,339>	6,029	5,000	<1,029>	2,945	5,592
8,543	3,725	<4,818>	8,630	8,950	320	1,250	2,500
830	2,000	1,170	1,119	2,100	981	1,000	2,000
7,509	7,020	<489>	16,552	19,396	2,844	10,035	15,145
762	1,148	386	1,524	2,296	772	894	1,628
17,610	16,792	<818>	27,633	33,584	5,951	12,282	23,567
0	185	185	0	370	370	0	0
2,520	2,520	0	5,313	5,313	0	2,447	5,159
<43>	41	84	<43>	82	125	<2>	3
25,367	25,367	0	50,734	50,734	0	23,061	46,122
16,768	10,453	<6,315>	27,286	14,762	<12,524>	39,588	86,612
1,188	1,188	<0>	2,377	2,376	<1>	1,218	2,435
9,417	9,416	<1>	18,833	18,832	<1>	11,458	22,585
4,878	2,000	<2,878>	6,785	3,500	<3,285>	1,917	2,637
8,358	8,583	225	16,715	17,166	451	10,443	20,885
975	722	<253>	1,375	1,444	69	2,955	5,639
8,170	11,988	3,818	23,094	29,882	6,788	11,639	29,012
2,697	1,200	<1,497>	3,982	2,400	<1,582>	709	1,473
2,940	3,877	937	7,090	8,062	972	3,764	7,827
3,550	3,900	350	7,091	7,800	709	3,226	6,462
8,333	14,917	6,584	16,666	29,834	13,168	7,250	14,500
4,356	8,541	4,185	12,897	17,082	4,185	8,292	16,584
18,589	18,589	0	37,178	37,178	0	18,048	36,096
13,039	19,000	5,961	13,614	19,500	5,886	17,678	17,967
378,530	379,100	570	699,305	758,128	58,823	360,791	700,766
750,055	763,020	12,965	1,447,521	1,527,159	79,638	688,960	1,374,626
24,212	23,645	<567>	43,549	44,804	1,255	22,216	43,180
4,980	5,818	838	10,474	12,183	1,709	5,834	13,103
23,822	28,044	4,222	47,533	56,088	8,555	23,574	47,147
53,014	57,507	4,493	101,556	113,075	11,519	51,623	103,430
803,069	820,527	17,458	1,549,077	1,640,234	91,157	740,584	1,478,056
<719,696>	<734,970>	<15,274>	<1,382,852>	<1,466,442>	<83,590>	<659,916>	<1,318,435>
<40,324>	<40,324>	0	<83,737>	<83,737>	0	<39,961>	<79,922>
<3,277>	<3,277>	0	<6,617>	<6,617>	0	<3,369>	<6,738>
<39,772>	<41,956>	<2,184>	<75,871>	<83,438>	<7,567>	<37,338>	<72,961>
<803,069>	<820,527>	<17,458>	<1,549,077>	<1,640,234>	<91,157>	<740,584>	<1,478,056>
0	0	0	<0>	0	0	0	0

FACILITIES  
EXPENSE STATEMENT

SEP. 02(08/25/19-09/28/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 2 MO(07/28/19-09/28/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
145,766	144,270	<1,496>	266,642	272,516	5,874	140,474	267,060
9,647	7,161	<2,486>	16,447	12,469	<3,978>	6,886	11,990
0	970	970	0	1,940	1,940	0	0
<794>	<150>	644	<906>	<375>	531	<108>	<1,103>
<10,580>	<11,601>	<1,021>	<23,511>	<24,923>	<1,412>	<11,601>	<24,923>
0	<2,500>	<2,500>	0	<5,000>	<5,000>	0	<5,805>
144,040	138,150	<5,890>	258,673	256,627	<2,046>	135,650	247,219
79,452	87,145	7,693	146,516	163,621	17,105	75,609	147,576
789	183	<606>	870	258	<612>	27	284
1,577	693	<884>	2,303	1,440	<863>	542	1,124
2,503	4,171	1,668	8,781	10,565	1,784	4,089	10,357
2.6	4.7	2.1	4.3	5.1	0.8	4.7	5.1
6,974	9,170	2,196	12,542	15,017	2,475	8,903	14,579
5,325	1,349	<3,976>	5,705	2,564	<3,141>	1,349	2,564
473	456	<17>	712	1,377	665	434	660
46,424	32,322	<14,102>	75,047	64,567	<10,480>	20,618	53,607
5,657	4,650	<1,007>	10,485	9,300	<1,185>	5,544	13,741
833	250	<583>	833	650	<183>	0	28
429	1,700	1,271	498	3,400	2,902	1,142	1,506
0	300	300	348	600	252	0	0
3,076	3,075	<1>	5,793	6,150	357	13,871	28,318
10,084	13,374	3,290	20,077	23,305	3,228	12,737	22,195
4,236	2,774	<1,462>	12,425	6,030	<6,395>	2,693	5,853
1,281	1,275	<6>	2,269	2,550	281	100	224
3,000	0	<3,000>	3,000	0	<3,000>	0	0
172,113	162,887	<9,226>	308,205	311,394	3,189	147,657	302,618
316,152	301,037	<15,115>	566,878	568,021	1,143	283,307	549,837
22,164	34,167	12,003	44,146	68,334	24,188	27,015	53,960
22,164	34,167	12,003	44,146	68,334	24,188	27,015	53,960
338,317	335,204	<3,113>	611,024	636,355	25,331	310,322	603,798
<291,360>	<289,984>	1,376	<524,059>	<549,478>	<25,419>	<267,338>	<519,615>
<8,949>	<8,949>	0	<17,898>	<17,898>	0	<8,138>	<16,276>
<3,498>	<3,498>	0	<6,996>	<6,996>	0	<3,181>	<6,362>
<10,297>	<9,128>	1,169	<18,522>	<17,179>	1,343	<9,448>	<18,365>
<24,212>	<23,645>	567	<43,549>	<44,804>	<1,255>	<22,216>	<43,180>
<338,317>	<335,204>	3,113	<611,024>	<636,355>	<25,331>	<310,322>	<603,798>
0	0	0	<0>	0	0	0	<0>

UTILITIES  
EXPENSE STATEMENT

SEP. 02(08/25/19-09/28/19)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
15,388	23,478	8,090	Chiller Water
44,712	44,598	<114>	Elec-Non Air Cond.
5,422	6,938	1,516	Water-Non Air Cond.
3,442	3,694	252	Steam-Non Air Cond.
1,484	2,869	1,385	Gas
0	1,551	1,551	Energy Management
70,448	83,128	12,680	TOTAL OTHER CONTROL.
70,448	83,128	12,680	TOTAL CONTROLLABLE EXP
<59,928>	<71,368>	<11,440>	Allocated-Svs and Ent
<2,460>	<2,460>	0	Allocated-USAC
<962>	<962>	0	Allocated-GSA
<2,118>	<2,521>	<403>	Allocated-Comm Board
<4,980>	<5,817>	<837>	Allocated-A & SS
<70,448>	<83,128>	<12,680>	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 19-20			FISCAL YEAR 18-19	
YTD 2 MO(07/28/19-09/28/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
38,742	49,026	10,284	24,364	60,470
87,432	93,826	6,394	39,732	94,442
12,086	14,507	2,421	8,635	13,308
5,167	7,357	2,190	3,487	7,190
4,383	5,939	1,556	4,640	5,627
0	3,102	3,102	1,551	3,101
147,810	173,757	25,947	82,409	184,138
147,810	173,757	25,947	82,409	184,138
<126,038>	<149,452>	<23,414>	<70,201>	<157,676>
<4,920>	<4,920>	0	<2,799>	<5,598>
<1,924>	<1,924>	0	<1,094>	<2,188>
<4,455>	<5,279>	<824>	<2,481>	<5,573>
<10,474>	<12,182>	<1,708>	<5,834>	<13,103>
<147,810>	<173,757>	<25,947>	<82,409>	<184,138>
0	0	<0>	0	0