

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES  
August (07/28/19 - 08/24/19)**

**Prepared  
September 12, 2019**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

## **TABLE OF CONTENTS**

Income and Loss Summary Statement –  
Divisions at Contribution Level

Income and Loss Summary Statement –  
Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - AUGUST 2019 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

AUGUST (07/28/19 - 08/24/19)										FY 18-19	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
3,338		3,528		(190)	(5.4%)	(80)	(2.3%)	3,418		<b>GROSS INCOME</b>	
1,030		1,072		(42)	(3.9%)	103	11.1%	927		UCLA Store	
354		365		(11)	(3.0%)	17	5.0%	337		UCLA Restaurants	
110		125		(15)	(12.0%)	(12)	(9.8%)	122		Licensing & Services	
										UCLA Student Union	
<b>4,832</b>		<b>5,090</b>		<b>(258)</b>	<b>(5.1%)</b>	<b>28</b>	<b>0.6%</b>	<b>4,804</b>		<b>TOTAL</b>	
1,119	33.5%	1,173	33.2%	(54)	0.3	(3)	0.7	1,122	32.8%	<b>GROSS MARGIN</b>	
720	69.9%	747	69.7%	(27)	0.2	79	0.8	641	69.1%	UCLA Store	
354	100.0%	364	99.7%	(10)	0.3	17	0.0	337	100.0%	UCLA Restaurants	
80	72.7%	87	69.6%	(7)	3.1	(7)	1.4	87	71.3%	Licensing & Services	
										UCLA Student Union	
<b>2,273</b>	<b>47.0%</b>	<b>2,371</b>	<b>46.6%</b>	<b>(98)</b>	<b>0.4</b>	<b>86</b>	<b>1.5</b>	<b>2,187</b>	<b>45.5%</b>	<b>TOTAL</b>	
568	17.0%	603	17.1%	35	0.1	(6)	(0.6)	562	16.4%	<b>WAGES &amp; BENEFITS</b>	
675	65.5%	693	64.6%	18	(0.9)	(58)	1.1	617	66.6%	UCLA Store	
54	15.3%	74	20.3%	20	5.0	17	5.8	71	21.1%	UCLA Restaurants	
67	60.9%	73	58.4%	6	(2.5)	1	(5.2)	68	55.7%	Licensing & Services	
										UCLA Student Union	
<b>1,364</b>	<b>28.2%</b>	<b>1,443</b>	<b>28.3%</b>	<b>79</b>	<b>0.1</b>	<b>(46)</b>	<b>(0.8)</b>	<b>1,318</b>	<b>27.4%</b>	<b>TOTAL</b>	
342	10.2%	357	10.1%	15	(0.1)	(21)	(0.8)	321	9.4%	<b>OTHER CONTROLLABLES</b>	
117	11.4%	111	10.4%	(6)	(1.0)	(17)	(0.6)	100	10.8%	UCLA Store	
106	29.9%	112	30.7%	6	0.8	(11)	(1.7)	95	28.2%	UCLA Restaurants	
48	43.6%	55	44.0%	7	0.4	3	(1.8)	51	41.8%	Licensing & Services	
										UCLA Student Union	
<b>613</b>	<b>12.7%</b>	<b>635</b>	<b>12.5%</b>	<b>22</b>	<b>(0.2)</b>	<b>(46)</b>	<b>(0.9)</b>	<b>567</b>	<b>11.8%</b>	<b>TOTAL</b>	
209	6.3%	212	6.0%	(3)	0.3	(30)	(0.7)	239	7.0%	<b>CONTRIBUTION</b>	
(72)	(7.0%)	(56)	(5.2%)	(16)	(1.8)	4	1.2	(76)	(8.2%)	UCLA Store	
194	54.8%	178	48.8%	16	6.0	23	4.1	171	50.7%	UCLA Restaurants	
(35)	(31.8%)	(41)	(32.8%)	6	1.0	(4)	(6.4)	(31)	(25.4%)	Licensing & Services	
										UCLA Student Union	
<b>296</b>	<b>6.1%</b>	<b>293</b>	<b>5.8%</b>	<b>3</b>	<b>0.3</b>	<b>(7)</b>	<b>(0.2)</b>	<b>303</b>	<b>6.3%</b>	<b>TOTAL</b>	
615	12.7%	676	13.3%	61	0.6	(8)	(0.1)	607	12.6%	<b>ALLOCATED EXPENSES</b>	
230	4.8%	246	4.8%	16	0.0	16	0.3	246	5.1%	Admin&Support Services	
72	1.5%	84	1.7%	12	0.2	23	0.5	95	2.0%	Facilities	
205	4.2%	223	4.4%	18	0.2	2	0.1	207	4.3%	Utilities	
										Depreciation	
<b>1,122</b>	<b>23.2%</b>	<b>1,229</b>	<b>24.1%</b>	<b>107</b>	<b>0.9</b>	<b>33</b>	<b>0.8</b>	<b>1,155</b>	<b>24.0%</b>	<b>TOTAL</b>	
<b>(826)</b>	<b>(17.1%)</b>	<b>(936)</b>	<b>(18.4%)</b>	<b>110</b>	<b>1.3</b>	<b>26</b>	<b>0.6</b>	<b>(852)</b>	<b>(17.7%)</b>	<b>NET INCOME (LOSS) FROM OPERATIONS</b>	
2	0.0%	2	0.0%	0	0.0	(4)	(0.1)	6	0.1%	<b>OTHER INC/(EXP)</b>	
22	0.5%	22	0.4%	0	0.1	(5)	(0.1)	27	0.6%	Non-Recurrent Inc/(Exp)	
(26)	(0.5%)	(26)	(0.5%)	0	0.0	3	0.1	(29)	(0.6%)	Interest Income	
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%	Interest (Expense)	
248	5.1%	248	4.9%	0	0.2	4	0.0	244	5.1%	Income Taxes	
										Student Union Fee Income	
<b>246</b>	<b>5.1%</b>	<b>244</b>	<b>4.8%</b>	<b>2</b>	<b>0.3</b>	<b>(2)</b>	<b>(0.1)</b>	<b>248</b>	<b>5.2%</b>	<b>TOTAL</b>	
<b>(580)</b>	<b>(12.0%)</b>	<b>(692)</b>	<b>(13.6%)</b>	<b>112</b>	<b>1.6</b>	<b>24</b>	<b>0.6</b>	<b>(604)</b>	<b>(12.6%)</b>	<b>NET INCOME (LOSS)</b>	

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES**  
**INCOME AND LOSS SUMMARY - AUGUST 2019 (\$000's)**  
**DIVISIONS FULLY ALLOCATED**

AUGUST (07/28/19 - 08/24/19)										FY 18-19	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
3,338		3,528		(190)	(5.4%)	(80)	(2.3%)	3,418			
1,030		1,072		(42)	(3.9%)	103	11.1%	927			
354		365		(11)	(3.0%)	17	5.0%	337			
110		125		(15)	(12.0%)	(12)	(9.8%)	122			
<b>4,832</b>		<b>5,090</b>		<b>(258)</b>	<b>(5.1%)</b>	<b>28</b>	<b>0.6%</b>	<b>4,804</b>			
1,119	33.5%	1,173	33.2%	(54)	0.3	(3)	0.7	1,122	32.8%		
720	69.9%	747	69.7%	(27)	0.2	79	0.8	641	69.1%		
354	100.0%	364	99.7%	(10)	0.3	17	0.0	337	100.0%		
80	72.7%	87	69.6%	(7)	3.1	(7)	1.4	87	71.3%		
<b>2,273</b>	<b>47.0%</b>	<b>2,371</b>	<b>46.6%</b>	<b>(98)</b>	<b>0.4</b>	<b>86</b>	<b>1.5</b>	<b>2,187</b>	<b>45.5%</b>		
909	27.2%	960	27.2%	51	0.0	(26)	(1.4)	883	25.8%		
792	76.9%	803	74.9%	11	(2.0)	(75)	0.4	717	77.3%		
160	45.2%	187	51.2%	27	6.0	6	4.1	166	49.3%		
115	104.5%	127	101.6%	12	(2.9)	3	(7.8)	118	96.7%		
<b>1,976</b>	<b>40.9%</b>	<b>2,077</b>	<b>40.8%</b>	<b>101</b>	<b>(0.1)</b>	<b>(92)</b>	<b>(1.7)</b>	<b>1,884</b>	<b>39.2%</b>		
209	6.3%	212	6.0%	(3)	0.3	(30)	(0.7)	239	7.0%		
(72)	(7.0%)	(56)	(5.2%)	(16)	(1.8)	4	1.2	(76)	(8.2%)		
194	54.8%	178	48.8%	16	6.0	23	4.1	171	50.7%		
(35)	(31.8%)	(41)	(32.8%)	6	1.0	(4)	(6.4)	(31)	(25.4%)		
<b>296</b>	<b>6.1%</b>	<b>293</b>	<b>5.8%</b>	<b>3</b>	<b>0.3</b>	<b>(7)</b>	<b>(0.2)</b>	<b>303</b>	<b>6.3%</b>		
600	18.0%	654	18.5%	54	0.5	19	0.1	619	18.1%		
329	31.9%	365	34.0%	36	2.1	3	3.9	332	35.8%		
95	26.8%	106	29.0%	11	2.2	8	3.8	103	30.6%		
98	89.1%	104	83.2%	6	(5.9)	3	(6.3)	101	82.8%		
<b>1,122</b>	<b>23.2%</b>	<b>1,229</b>	<b>24.1%</b>	<b>107</b>	<b>0.9</b>	<b>33</b>	<b>0.8</b>	<b>1,155</b>	<b>24.0%</b>		
(392)	(8.1%)	(442)	(8.7%)	50	0.6	(12)	(0.2)	(380)	(7.9%)		
(401)	(8.3%)	(421)	(8.3%)	20	0.0	6	0.2	(407)	(8.5%)		
99	2.0%	72	1.4%	27	0.6	32	0.6	67	1.4%		
(132)	(2.7%)	(145)	(2.8%)	13	0.1	0	0.0	(132)	(2.7%)		
<b>(826)</b>	<b>(17.1%)</b>	<b>(936)</b>	<b>(18.4%)</b>	<b>110</b>	<b>1.3</b>	<b>26</b>	<b>0.6</b>	<b>(852)</b>	<b>(17.7%)</b>		
2	0.0%	2	0.0%	0	0.0	(4)	(0.1)	6	0.1%		
22	0.5%	22	0.4%	0	0.1	(5)	(0.1)	27	0.6%		
(26)	(0.5%)	(26)	(0.5%)	0	0.0	3	0.1	(29)	(0.6%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%		
248	5.1%	248	4.9%	0	0.2	4	0.0	244	5.1%		
<b>246</b>	<b>5.1%</b>	<b>244</b>	<b>4.8%</b>	<b>2</b>	<b>0.3</b>	<b>(2)</b>	<b>(0.1)</b>	<b>248</b>	<b>5.2%</b>		
<b>(580)</b>	<b>(12.0%)</b>	<b>(692)</b>	<b>(13.6%)</b>	<b>112</b>	<b>1.6</b>	<b>24</b>	<b>0.6</b>	<b>(604)</b>	<b>(12.6%)</b>		

**GROSS INCOME**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**GROSS MARGIN**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**TOTAL CONTROLLABLES**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**CONTRIBUTION**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**ALLOCATED EXPENSES**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**NET INCOME (LOSS) FROM OPERATIONS**  
UCLA Store  
UCLA Restaurants  
Licensing & Services  
UCLA Student Union  
**TOTAL**

**OTHER INC/(EXP)**  
Non-Recurrent Inc/(Exp)  
Interest Income  
Interest (Expense)  
Income Taxes  
Student Union Fee Income  
**TOTAL**

**NET INCOME (LOSS)**

FISCAL YEAR 2019-2020										FY 18-19	
YTD 1 MONTHS (07/28/19 - 08/24/19)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
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329	31.9%	365	34.0%	36	2.1	3	3.9	332	35.8%		
95	26.8%	106	29.0%	11	2.2	8	3.8	103	30.6%		
98	89.1%	104	83.2%	6	(5.9)	3	(6.3)	101	82.8%		
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(401)	(8.3%)	(421)	(8.3%)	20	0.0	6	0.2	(407)	(8.5%)		
99	2.0%	72	1.4%	27	0.6	32	0.6	67	1.4%		
(132)	(2.7%)	(145)	(2.8%)	13	0.1	0	0.0	(132)	(2.7%)		
<b>(826)</b>	<b>(17.1%)</b>	<b>(936)</b>	<b>(18.4%)</b>	<b>110</b>	<b>1.3</b>	<b>26</b>	<b>0.6</b>	<b>(852)</b>	<b>(17.7%)</b>		
2	0.0%	2	0.0%	0	0.0	(4)	(0.1)	6	0.1%		
22	0.5%	22	0.4%	0	0.1	(5)	(0.1)	27	0.6%		
(26)	(0.5%)	(26)	(0.5%)	0	0.0	3	0.1	(29)	(0.6%)		
0	0.0%	(2)	0.0%	2	0.0	0	0.0	0	0.0%		
248	5.1%	248	4.9%	0	0.2	4	0.0	244	5.1%		
<b>246</b>	<b>5.1%</b>	<b>244</b>	<b>4.8%</b>	<b>2</b>	<b>0.3</b>	<b>(2)</b>	<b>(0.1)</b>	<b>248</b>	<b>5.2%</b>		
<b>(580)</b>	<b>(12.0%)</b>	<b>(692)</b>	<b>(13.6%)</b>	<b>112</b>	<b>1.6</b>	<b>24</b>	<b>0.6</b>	<b>(604)</b>	<b>(12.6%)</b>		

ASUCLA  
P/L Reconciliation  
Aug-19

<i>Financial Analysis</i>	\$000's
	Aug-19
<b>Budgeted Net Income/(Loss)</b>	<b>(692)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear above plan due to strong tourist/visitor traffic throughout the month	18
Market below plan: water sales continue to decrease as consumers transitioned to reusable bottles, and overall Summer School traffic down from last year	(5)
E-Commerce below plan: fall catalog delivered later than last year, and promotion to run through Athletics on BruinTeamShop site was rescheduled for September	(15)
Used Text below plan due to lower than anticipated enrollment for Session C courses requiring textbooks	(11)
Bookzone above plan due to remaining balance of department special order placed in July	13
Computer Store below plan: overall decline in laptop sales (possibly a timing issue)	(7)
Luvall Books below plan mostly due to timing from late start of Law School	(22)
HSS Dental below plan due to poor results from annual Medical Equipment Sale and timing of Dental Kit sales	(10)
Total Wages below plan	5
Other, positive controllable (mostly employee benefits and advertising) slightly offset by various negative gross margin variances	31
Total Contribution	(3)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Anderson Café below plan as the opening was the second week of month, and sales were lower than estimated (no historical data for first year of budget)	(26)
Northern Lights below plan due to continuing general downward trend of customer traffic in northern areas (more pronounced with summer programming)	(5)
No Campus Student Ctr below plan: continuing downward trend of customer traffic (developing new marketing approach, menu changes and customer service strategy)	(4)
LuValle Food Servery below plan: continuing general downward trend of customer traffic in northern areas (developing menu changes and customer service strategy)	(10)
Jimmy's below plan: continuing general downward trend of customer traffic (developing marketing plan to reinvigorate the Intelligentsia brand)	(9)
Kerckhoff below plan: continuing downward trend of lower customer counts (marketing plan to increase traffic and average check, and new customer service strategy)	(12)
Cooperage below plan: lower than plan average check and impacted by Centennial \$.19 cent coffee refill promotion	(5)
Catering above plan due to large unbudgeted event in Pauley Pavilion	38
Concessions above plan due to unbudgeted Call of Duty World Finals Tournament event at Pauley Pavilion for three days	24
Total Wages below plan	2
Other, positive controllables (mostly employee benefits) offset by various negative gross margin variances	(9)
Total Contribution	(16)
<b>Licensing &amp; Services</b>	
<b>Gross Margin:</b>	
Licensing Domestic below plan as royalty income to the UCLA Store was down 25% to prior year (mainly in Under Armour)	(18)
Licensing Campus Sourcing above plan due to mostly to timing (may reverse some next month) for increased sales from end of fiscal/school year	15
Leased Ops below plan due to delay in Wescom branch and SOLE/FSR space leases	(9)
Total Wages below plan	14
Other, positive controllables mostly Licensing	14
Total Contribution	16
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Event Services below plan due to adjustments for prior month events	(5)
Post Office below plan due to a decline in clientele for the entire month (management is working towards a marketing push this fall to increase sales)	(2)
Other, positive controllables	13
Total Contribution	6
<b>Allocated Expenses and Other</b>	
A&SS below plan in various accounts	61
Utilities below plan due to positive results in all areas (consumption was lower than average)	12
Maintenance below plan (mostly employee benefits and career wages)	16
Depreciation lower than plan due to timing of capitals	18
Other	2
Total	109
<b>Actual Net Income/(Loss)</b>	<b>(580)</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

	<b>Current Month August 2019</b>	<b>Prior Year July 2019</b>
<b>ASSETS</b>		
CURRENT ASSETS:		
Cash and cash equivalents	\$13,012	\$12,951
Accounts receivable	3,555	3,819
Less: Allowance for doubtful accounts	(380)	(378)
Accounts receivable, net	3,175	3,441
Student fees receivable	352	104
Inventories	6,073	5,680
Prepaid expenses and other current assets	306	297
Total current assets	22,918	22,473
LONG TERM ASSETS		
Property, equipment and improvements	72,716	72,703
Less: Accumulated depreciation	(51,534)	(51,362)
Total long term assets	21,182	21,341
<b>TOTAL ASSETS</b>	<b>\$44,100</b>	<b>\$43,814</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>		
CURRENT LIABILITIES:		
Accounts payable	\$7,569	\$6,986
Wages and payroll taxes payable	4,089	3,932
Sales tax payable & other liabilities	958	959
Interest payable	91	66
Deferred income	892	839
Funds held for others	189	140
Current portion of long term debt	908	908
Total current liabilities	14,696	13,830
LONG TERM DEBT:		
AU expansion loan	6,186	6,186
Total long term debt	6,186	6,186
<b>TOTAL LIABILITIES</b>	<b>20,882</b>	<b>20,016</b>
RETAINED EARNINGS:		
Beginning Balance	23,798	24,492
Year-to-date net income/(loss)	(580)	(694)
Ending Balance	23,218	23,798
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>\$44,100</b>	<b>\$43,814</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
August 2019  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

	<b>Current Month</b>	<b>Prior Year to Date</b>
Net income/(loss)	(\$580)	(\$604)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:		
Depreciation	205	207
Accounts receivable	266	357
Student fees receivable	(248)	(244)
Short term note receivable	0	200
Inventories	(394)	(240)
Prepaid expenses and other current assets	(9)	61
<u>Increase/(decrease) in current liabilities:</u>		
Accounts payable	583	(89)
Sales tax payable & other liabilities	(1)	73
Wages and payroll taxes payable	157	514
Interest payable	25	29
Deferred Income	53	189
Funds held for others	49	(110)
<b>Net cash provided/(used) by operating activities</b>	<b>106</b>	<b>352</b>
<b>CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:</b>		
Purchase of property, equipment and improvements	(45)	(15)
<b>Net cash used in investing activities</b>	<b>(45)</b>	<b>(24)</b>
<b>CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:</b>		
Principal payments on AU expansion loan	0	0
<b>Net cash provided/(used) by financing activities</b>	<b>0</b>	<b>0</b>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>61</b>	<b>328</b>
<b>CASH AND CASH EQUIVALENTS, Beginning</b>	<b>12,951</b>	<b>13,915</b>
<b>CASH AND CASH EQUIVALENTS, Ending</b>	<b>\$13,012</b>	<b>\$14,243</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
August 2019  
(\$000's)**

	<b>Current Month August 2019</b>	<b>Prior Month July 2019</b>
<b>CASH AND CASH EQUIVALENTS</b>	<b>\$13,012</b>	<b>\$12,951</b>
<b>BOARD REQUIRED CASH RESERVE</b>	<u><b>6,630</b></u>	<u><b>4,832</b></u>
<b>RESERVE SURPLUS (DEFICIT)</b>	<u><u><b>\$6,382</b></u></u>	<u><u><b>\$8,119</b></u></u>



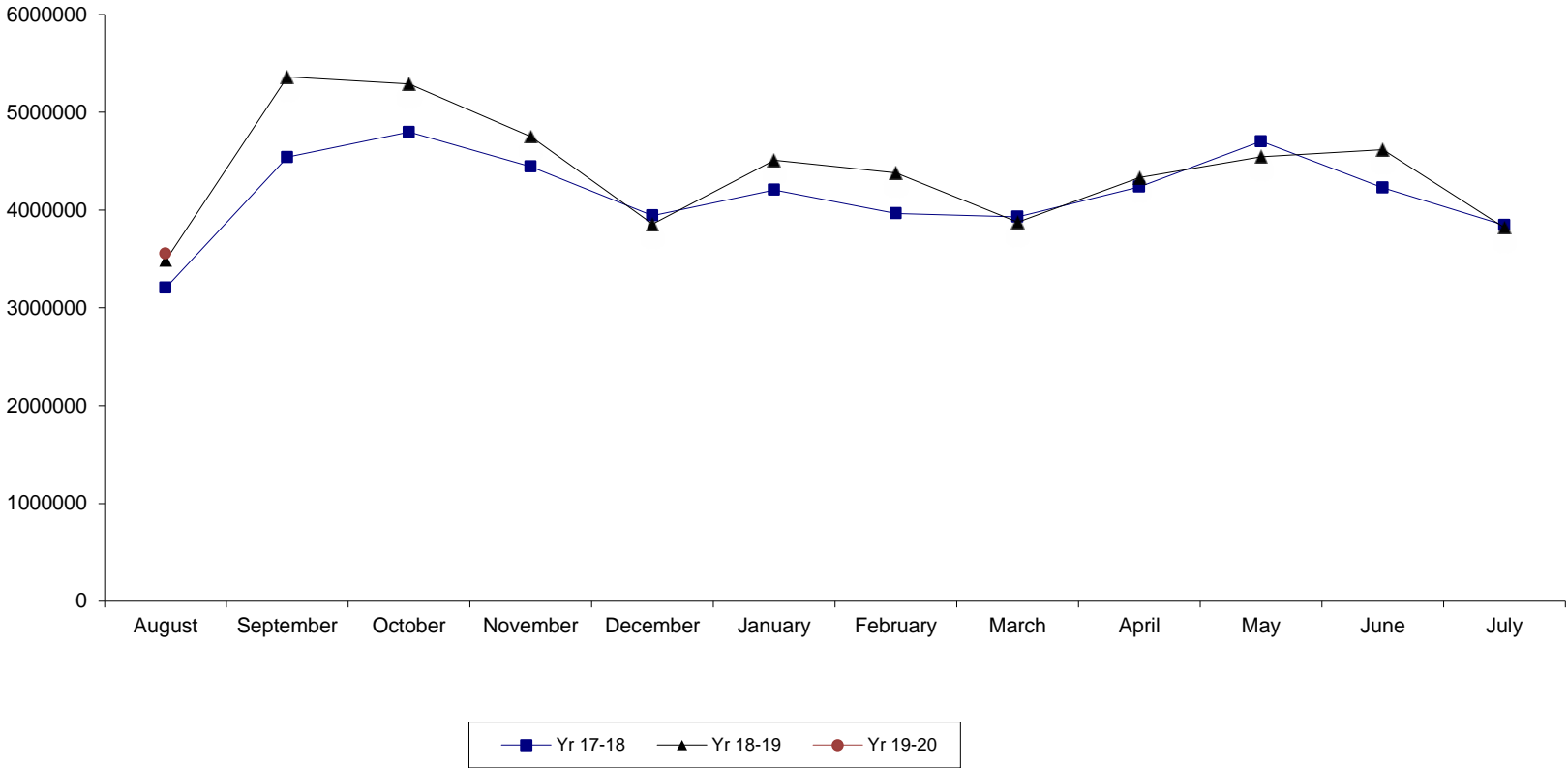
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures -Current Year Projects (\$000's)  
FY 2019-2020 August 2019

PROJECT NAME	BUDGET	PROJECTED							Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)		
<b>Store/Services</b>									
2019-001 Store General Replacement	125.0	16.5	0.0	16.5	108.5			(108.5)	In Progress
2019-002 Store Copiers	25.0	0.0	0.0	0.0	25.0	25.0		0.0	Pending
2019-003 Neon Sign Replacement	10.0	0.0	0.0	0.0	10.0	10.0		0.0	Pending
<b>Food Service</b>									
2019-004 FS Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0	50.0		0.0	Pending
2019-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0		0.0	Pending
2019-006 Patio Umbrellas	30.0	0.0	0.0	0.0	30.0	30.0		0.0	Pending
2019-007 Chef Express Ovens	15.0	0.0	0.0	0.0	15.0	15.0		0.0	Pending
2019-008 KCH Dining Room Upgrade	100.0	0.0	0.0	0.0	100.0	100.0		0.0	Pending
2019-009 Deep Fryer	15.0	0.0	0.0	0.0	15.0	15.0		0.0	Pending
2019-010 LuValle Patio Enhancements	75.0	0.0	0.0	0.0	75.0	75.0		0.0	Pending
2019-011 LuValle Interior Lamination	25.0	0.0	0.0	0.0	25.0	25.0		0.0	Pending
2019-012 Commissary Kitchen Equipment Upgrades	35.0	0.0	0.0	0.0	35.0	35.0		0.0	Pending
2019-013 Northern Lights Lounge Furniture	10.0	0.0	0.0	0.0	10.0	10.0		0.0	Pending
2019-014 Café Synapse Cosmetic Improvements	250.0	0.0	0.0	0.0	250.0	250.0		0.0	Pending
<b>Total Food Services</b>	<b>625.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>625.0</b>	<b>625.0</b>		<b>0.0</b>	
<b>Technology</b>									
2019-015 Network Infrastructure Upgrade	50.0	0.0	0.0	0.0	50.0	50.0		0.0	Pending
2019-016 Printer Replacement	10.0	0.0	0.0	0.0	10.0	10.0		0.0	Pending
2019-017 PC Replacement	60.0	0.0	0.0	0.0	60.0	60.0		0.0	Pending
2019-018 Window Upgrade (Servers and Desktops)	195.0	0.0	0.0	0.0	195.0	195.0		0.0	Pending
2019-019 Marketing Misc. Hardware/Software Upgrades	15.0	0.0	4.2	4.2	10.8	0.0		(10.8)	In Progress
2019-020 Oversize printer replacement	18.0	0.0	0.0	0.0	18.0	18.0		0.0	Pending
<b>Total Technology</b>	<b>354.0</b>	<b>0.0</b>	<b>4.2</b>	<b>4.2</b>	<b>349.8</b>	<b>339.0</b>		<b>(10.8)</b>	
<b>Trademarks &amp; Licensing</b>									
2019-022 Office Remodel and Showroom	100.0	0.0	0.0	0.0	100.0	100.0		0.0	Pending
2019-023 Database/Dashboard	100.0	0.0	0.0	0.0	100.0	100.0		0.0	Pending
<b>Total; Trademarks &amp; Licensing</b>	<b>200.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>200.0</b>	<b>200.0</b>		<b>0.0</b>	
<b>Others</b>									
2019-024 Fac Misc. and Remodels	75.0	0.0	0.0	0.0	75.0	75.0		0.0	Pending
2019-025 LVC South Entrance Waterproofing	290.0	0.0	0.0	0.0	290.0	290.0		0.0	Pending
2019-026 AU Water Regulator Heads	40.0	0.0	0.0	0.0	40.0	40.0		0.0	Pending
2019-027 AU/KH HVAC MBC Panel Replace/Upgrade	100.0	0.0	0.0	0.0	100.0	100.0		0.0	Pending
2019-028 Retrofit CSSC Blaze Hoods	5.0	0.0	0.0	0.0	5.0	5.0		0.0	Pending
2019-029 AU A-Level Store Fire Doors	250.0	0.0	0.0	0.0	250.0	250.0		0.0	Pending
2019-030 TH Kitchen Waterproofing	55.0	0.0	0.0	0.0	55.0	55.0		0.0	Pending
2019-031 AU/KH Lighting Controls	5.0	0.0	0.0	0.0	5.0	5.0		0.0	Pending
2019-032 Replace HVAC Motors	45.0	0.0	0.0	0.0	45.0	45.0		0.0	Pending
2019-033 Custodial Replacements	10.0	0.0	0.0	0.0	10.0	10.0		0.0	Pending
2019-034 SUO Mtg Rm/Venue Equipment	60.0	0.0	0.0	0.0	60.0	60.0		0.0	Pending
2019-035 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0		0.0	Pending
2019-036 SUO Lounge Upgrades	40.0	0.0	0.0	0.0	40.0	40.0		0.0	Pending
2019-037 SUO Coop Dining Acoustical Enhancement	35.0	0.0	0.0	0.0	35.0	35.0		0.0	Pending
2019-038 SUO Information Window and Office Remodel	30.0	0.0	0.0	0.0	30.0	30.0		0.0	Pending
2019-039 KGS Sideroom Renovation	18.5	0.0	0.0	0.0	18.5	18.5		0.0	Pending
2019-040 KGS Presentation Upgrade	10.5	0.0	0.0	0.0	10.5	10.5		0.0	Pending
2019-041 Stateroom Carpet and In-Ceiling Projection Screen	32.0	0.0	0.0	0.0	32.0	32.0		0.0	Pending
2019-042 Wireless Portable Sound Systems	8.5	0.0	0.0	0.0	8.5	8.5		0.0	Pending
2019-043 Virtual EMS	20.0	0.0	0.0	0.0	20.0	20.0		0.0	Pending
2019-044 Finance Misc. Replacements	15.0	0.0	0.0	0.0	15.0	15.0		0.0	Pending
2019-045 MCO Equipment - currency counter	30.0	0.0	0.0	0.0	30.0	30.0		0.0	Pending
2019-046 Replace Cameras	40.0	0.0	0.0	0.0	40.0	40.0		0.0	Pending
2019-047 EDO Office Furniture	3.5	0.0	0.0	0.0	3.5	3.5		0.0	Pending
2019-048 EDO Lighting	8.0	0.0	0.0	0.0	8.0	8.0		0.0	Pending
<b>Total Others</b>	<b>1,241.0</b>	<b>0.0</b>	<b>0.0</b>	<b>0.0</b>	<b>1,241.0</b>	<b>1,241.0</b>		<b>0.0</b>	
<b>Total Current Year Projects</b>	<b>2,580.0</b>	<b>16.5</b>	<b>4.2</b>	<b>20.7</b>	<b>2,559.3</b>	<b>2,440.0</b>		<b>(119.3)</b>	

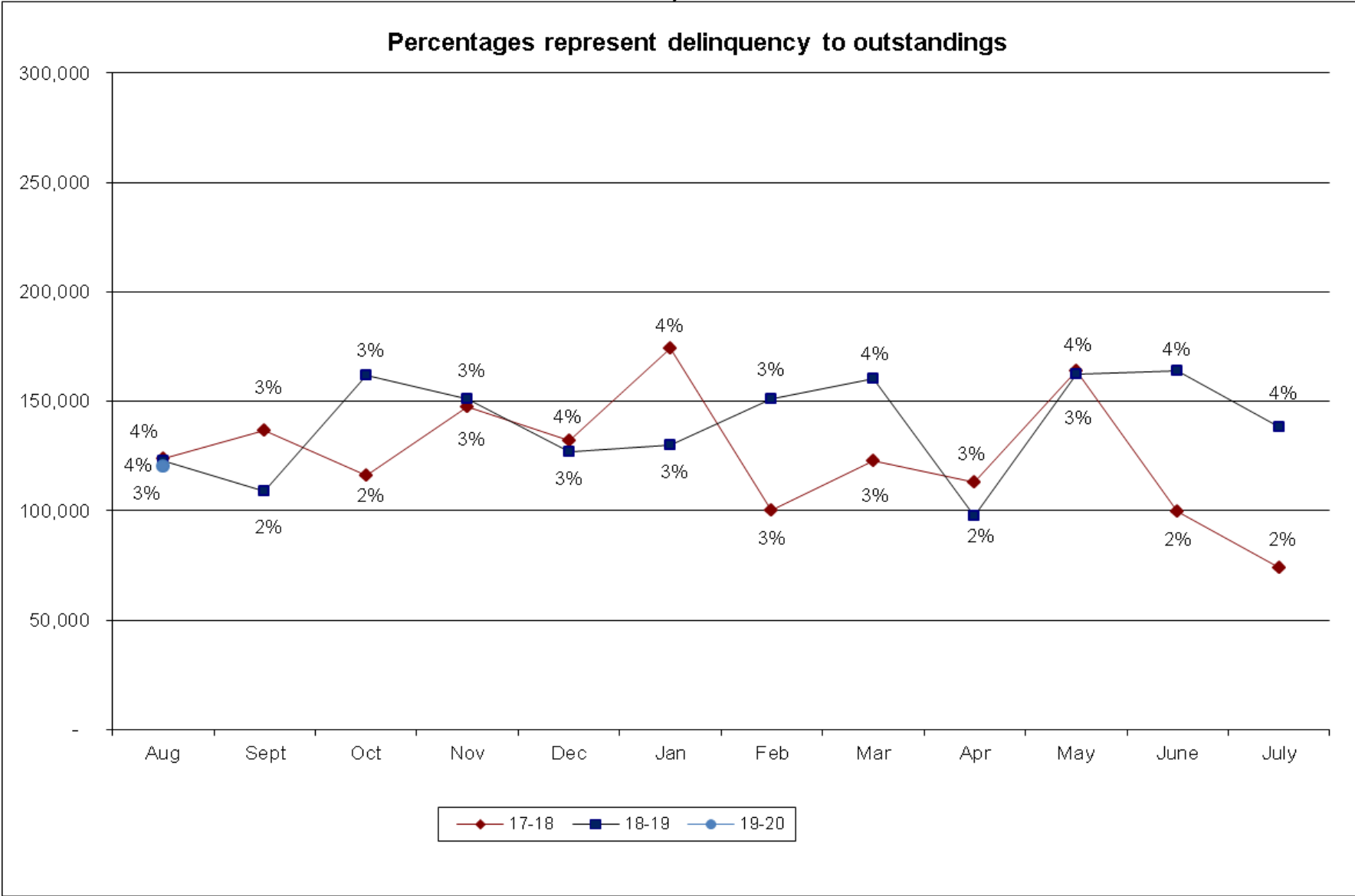
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

08/24/19	Aug	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$913,471	29%	\$136,391	48%	\$32,837	76%	\$3,264	22%	\$5,172	14%	\$1,182	5%	\$1,092,317	31%
ASUCLA PUBLICATIONS		\$53,765	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$53,765	2%
ASUCLA USA/GSA		\$99,705	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,705	3%
DUE FROM VENDORS		\$463,075	15%	\$61,233	21%	(\$2,042)	-5%	\$8,223	56%	\$28,972	76%	\$19,315	80%	\$578,776	16%
DENTAL KITS		\$47,384	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$47,384	1%
OTHER		1,570,751	49%	\$89,464	31%	\$12,363	29%	\$3,175	22%	\$3,942	10%	\$3,779	15%	\$1,683,474	47%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,148,151</b>	<b>100%</b>	<b>\$287,088</b>	<b>100%</b>	<b>\$43,158</b>	<b>100%</b>	<b>\$14,662</b>	<b>100%</b>	<b>\$38,086</b>	<b>100%</b>	<b>\$24,276</b>	<b>100%</b>	<b>\$3,555,421</b>	<b>100%</b>
		89%		8%		1%		0%		1%		1%		100%	
07/27/19	Jul	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,121,421	33%	\$103,881	37%	\$5,548	46%	\$7,466	13%	\$3,451	7%	\$764	3%	\$1,242,531	33%
ASUCLA PUBLICATIONS		\$56,776	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$56,776	1%
ASUCLA USA/GSA		\$69,207	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$69,207	2%
DUE FROM VENDORS		\$409,372	12%	\$85	0%	(\$7,748)	-65%	\$22,615	40%	\$25,307	55%	\$16,871	72%	\$466,502	12%
DENTAL KITS		\$54,736	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$54,736	1%
OTHER		\$1,685,344	49%	\$180,448	63%	\$14,137	119%	\$26,475	47%	\$17,318	38%	\$5,842	25%	\$1,929,564	51%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,396,856</b>	<b>100%</b>	<b>\$284,414</b>	<b>100%</b>	<b>\$11,937</b>	<b>100%</b>	<b>\$56,556</b>	<b>100%</b>	<b>\$46,076</b>	<b>100%</b>	<b>\$23,477</b>	<b>100%</b>	<b>\$3,819,316</b>	<b>100%</b>
		89%		7%		1%		1%		1%		1%		100%	
06/29/19	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,903,378	43%	\$44,362	69%	\$35,340	54%	\$4,993	8%	\$281	1%	\$832	5%	\$1,989,186	43%
ASUCLA PUBLICATIONS		\$99,349	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,349	2%
ASUCLA USA/GSA		\$98,314	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$98,314	2%
DUE FROM VENDORS		\$454,532	10%	(\$8,255)	-13%	\$1,675	3%	\$32,220	55%	\$18,563	81%	\$12,375	73%	\$511,110	11%
DENTAL KITS		\$75,582	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,582	2%
OTHER		\$1,756,009	41%	\$28,465	44%	\$27,939	43%	\$21,649	37%	\$4,159	18%	\$3,719	22%	\$1,841,940	40%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,387,164</b>	<b>100%</b>	<b>\$64,572</b>	<b>100%</b>	<b>\$64,954</b>	<b>100%</b>	<b>\$58,862</b>	<b>100%</b>	<b>\$23,003</b>	<b>100%</b>	<b>\$16,926</b>	<b>100%</b>	<b>\$4,615,480</b>	<b>100%</b>
		95%		1%		1%		1%		1%		1%		100%	

**Total Accounts Receivable Balances**  
**12 Month History**  
**Aug 17 to Aug 19**



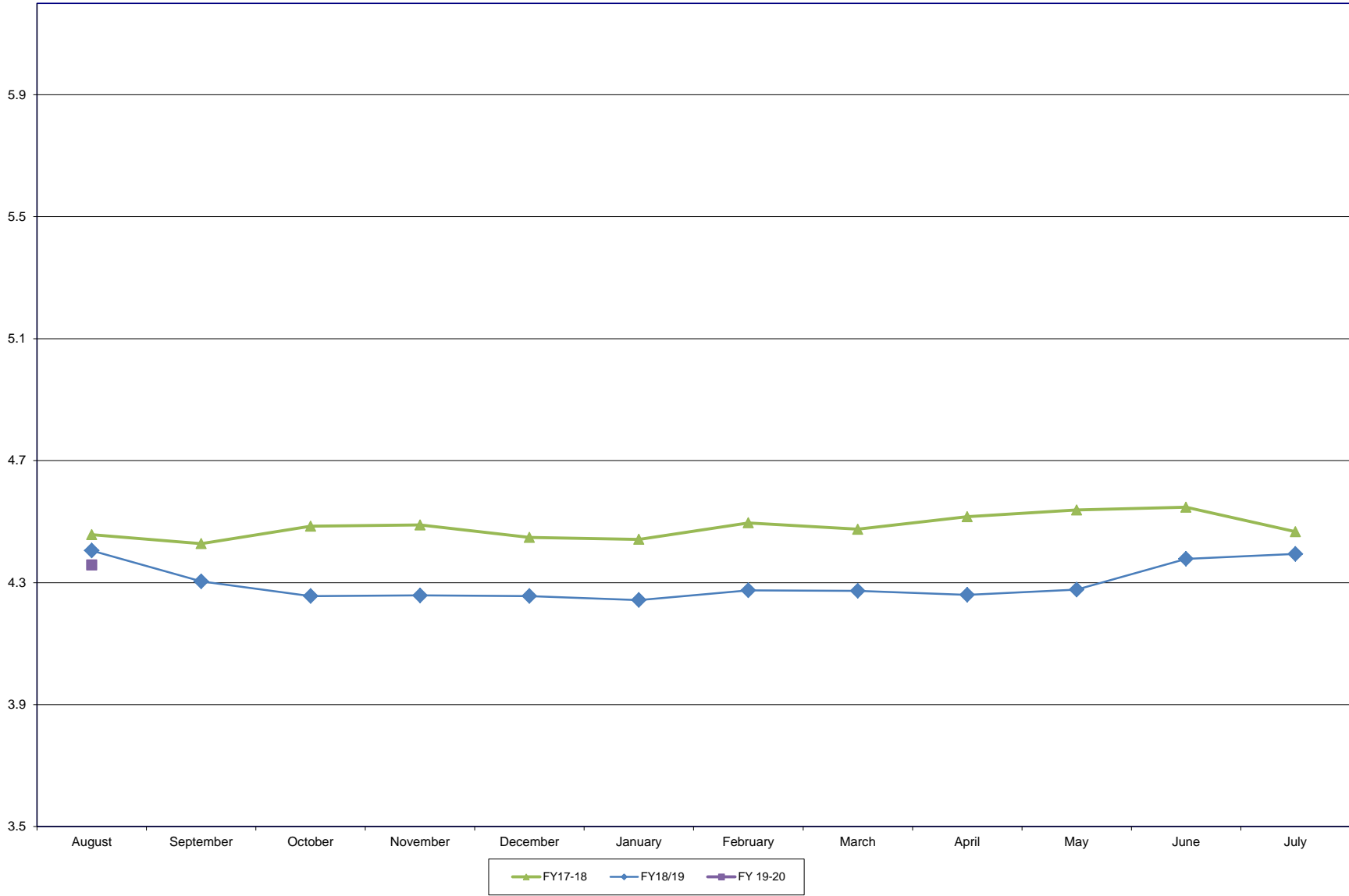
# Aged Accounts Receivable Balances > 60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$'000)



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

AUG. 01(07/28/19-08/24/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 1 MO(07/28/19-08/24/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,351,672	1,377,022	<25,350>	1,351,672	1,377,022	<25,350>	1,329,872	1,329,872
1,199,201	1,186,610	12,591	1,199,201	1,186,610	12,591	1,144,548	1,144,548
56,514	58,010	<1,496>	56,514	58,010	<1,496>	57,956	57,956
209,640	248,850	<39,210>	209,640	248,850	<39,210>	252,132	252,132
93,390	118,000	<24,610>	93,390	118,000	<24,610>	113,299	113,299
343,329	430,900	<87,571>	343,329	430,900	<87,571>	420,906	420,906
3,253,745	3,419,392	<165,647>	3,253,745	3,419,392	<165,647>	3,318,713	3,318,713
2,207,171	2,342,346	135,175	2,207,171	2,342,346	135,175	2,283,362	2,283,362
3,583	3,260	<323>	3,583	3,260	<323>	3,400	3,400
5,991	5,980	<11>	5,991	5,980	<11>	5,806	5,806
249	260	11	249	260	11	257	257
1,115	1,380	265	1,115	1,380	265	1,398	1,398
1,379	1,810	431	1,379	1,810	431	1,708	1,708
12,316	12,690	374	12,316	12,690	374	12,568	12,568
2,219,487	2,355,036	135,549	2,219,487	2,355,036	135,549	2,295,931	2,295,931
67.8	68.5	0.7	67.8	68.5	0.7	68.8	68.8
1,034,258	1,064,356	<30,098>	1,034,258	1,064,356	<30,098>	1,022,782	1,022,782
32.2	31.5	0.7	32.2	31.5	0.7	31.2	31.2
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
31.8	31.1	0.7	31.8	31.1	0.7	30.8	30.8
16.1	15.9	0.3	16.1	15.9	0.3	15.8	15.8
50.8	51.0	<0.2>	50.8	51.0	<0.2>	51.0	51.0
43.6	41.7	1.9	43.6	41.7	1.9	43.3	43.3
25.5	24.6	1.0	25.5	24.6	1.0	23.5	23.5
53.4	53.5	<0.1>	53.4	53.5	<0.1>	53.0	53.0
23.1	21.4	1.7	23.1	21.4	1.7	20.1	20.1
84,261	108,522	<24,261>	84,261	108,522	<24,261>	99,034	99,034
1,118,519	1,172,878	<54,359>	1,118,519	1,172,878	<54,359>	1,121,816	1,121,816
254,858	266,645	11,787	254,858	266,645	11,787	257,816	257,816
3,336	0	<3,336>	3,336	0	<3,336>	0	0
205,770	202,797	<2,973>	205,770	202,797	<2,973>	196,548	196,548
463,963	469,442	5,479	463,963	469,442	5,479	454,363	454,363
14.3	13.7	<0.5>	14.3	13.7	<0.5>	13.7	13.7
103,859	133,690	29,831	103,859	133,690	29,831	107,545	107,545
21,223	15,407	<5,816>	21,223	15,407	<5,816>	17,378	17,378
12,035	9,409	<2,626>	12,035	9,409	<2,626>	7,302	7,302
17	13	<4>	17	13	<4>	17	17
2,466	2,000	<466>	2,466	2,000	<466>	2,130	2,130
299	300	1	299	300	1	299	299
6,227	4,445	<1,782>	6,227	4,445	<1,782>	4,459	4,459
16,770	20,725	3,955	16,770	20,725	3,955	22,613	22,613
1,000	1,000	0	1,000	1,000	0	1,050	1,050
48,326	67,965	19,639	48,326	67,965	19,639	37,064	37,064
<1,135>	<1,000>	135	<1,135>	<1,000>	135	<1,352>	<1,352>
145,017	145,015	<2>	145,017	145,015	<2>	140,015	140,015
8,500	4,880	<3,620>	8,500	4,880	<3,620>	6,555	6,555
64,771	66,572	1,801	64,771	66,572	1,801	63,760	63,760
<24>	0	24	<24>	0	24	75	75
195	0	<195>	195	0	<195>	154	154
11,288	10,065	<1,223>	11,288	10,065	<1,223>	9,418	9,418
<282>	2,100	2,382	<282>	2,100	2,382	1,979	1,979
169	100	<69>	169	100	<69>	100	100
0	1	1	0	1	1	0	0
4,661	8,300	3,639	4,661	8,300	3,639	8,163	8,163
445,381	490,987	45,606	445,381	490,987	45,606	428,723	428,723
909,344	960,429	51,085	909,344	960,429	51,085	883,087	883,087
209,175	212,449	<3,274>	209,175	212,449	<3,274>	238,729	238,729
34,225	52,958	18,733	34,225	52,958	18,733	40,634	40,634
165,270	171,810	6,540	165,270	171,810	6,540	161,437	161,437
69,971	81,809	11,838	69,971	81,809	11,838	69,727	69,727
41,009	44,540	3,531	41,009	44,540	3,531	49,055	49,055
127,179	122,951	<4,228>	127,179	122,951	<4,228>	122,885	122,885
80,837	90,178	9,341	80,837	90,178	9,341	87,638	87,638
22,966	27,129	4,163	22,966	27,129	4,163	30,388	30,388
58,880	62,929	4,049	58,880	62,929	4,049	56,921	56,921
600,336	654,304	53,968	600,336	654,304	53,968	618,685	618,685
<391,161>	<441,855>	50,694	<391,161>	<441,855>	50,694	<379,956>	<379,956>

**UCLA RESTAURANTS  
INCOME STATEMENT**

AUG. 01(07/28/19-08/24/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 1 MO(07/28/19-08/24/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
139,326	139,770	<444>	139,326	139,770	<444>	129,791	129,791
135,991	193,090	<57,099>	135,991	193,090	<57,099>	122,352	122,352
121,505	129,768	<8,263>	121,505	129,768	<8,263>	122,639	122,639
121,964	151,794	<29,830>	121,964	151,794	<29,830>	139,954	139,954
159,064	190,010	<30,946>	159,064	190,010	<30,946>	175,815	175,815
185,203	109,876	75,327	185,203	109,876	75,327	87,884	87,884
863,053	914,308	<51,255>	863,053	914,308	<51,255>	778,434	778,434
310,198	324,870	14,672	310,198	324,870	14,672	285,217	285,217
35.9	35.5	<0.4>	35.9	35.5	<0.4>	36.6	36.6
552,856	589,438	<36,582>	552,856	589,438	<36,582>	493,217	493,217
64.1	64.5	<0.4>	64.1	64.5	<0.4>	63.4	63.4
64.7	65.6	<1.0>	64.7	65.6	<1.0>	64.7	64.7
65.5	64.4	1.1	65.5	64.4	1.1	64.9	64.9
66.8	65.1	1.7	66.8	65.1	1.7	63.2	63.2
63.2	65.7	<2.5>	63.2	65.7	<2.5>	64.2	64.2
61.8	64.5	<2.7>	61.8	64.5	<2.7>	65.0	65.0
63.6	61.4	2.2	63.6	61.4	2.2	57.7	57.7
167,132	157,697	9,435	167,132	157,697	9,435	148,215	148,215
719,988	747,135	<27,147>	719,988	747,135	<27,147>	641,432	641,432
292,306	301,086	8,780	292,306	301,086	8,780	280,338	280,338
2,427	2,304	<123>	2,427	2,304	<123>	5,051	5,051
265,954	260,765	<5,189>	265,954	260,765	<5,189>	232,947	232,947
<31,624>	<32,889>	<1,265>	<31,624>	<32,889>	<1,265>	<33,172>	<33,172>
529,063	531,266	2,203	529,063	531,266	2,203	485,164	485,164
61.3	58.1	<3.2>	61.3	58.1	<3.2>	62.3	62.3
146,432	161,497	15,065	146,432	161,497	15,065	131,862	131,862
4,855	2,440	<2,415>	4,855	2,440	<2,415>	1,837	1,837
4,172	3,735	<437>	4,172	3,735	<437>	2,444	2,444
4,000	4,000	0	4,000	4,000	0	731	731
41,219	42,348	1,129	41,219	42,348	1,129	34,249	34,249
4.8	4.6	<0.2>	4.8	4.6	<0.2>	4.4	4.4
5,241	5,769	528	5,241	5,769	528	6,526	6,526
<7,333>	<15,000>	<7,667>	<7,333>	<15,000>	<7,667>	<7,207>	<7,207>
4,727	3,575	<1,152>	4,727	3,575	<1,152>	7,049	7,049
3,727	5,300	1,573	3,727	5,300	1,573	3,512	3,512
3,763	1,834	<1,929>	3,763	1,834	<1,929>	<860>	<860>
3,327	5,067	1,740	3,327	5,067	1,740	1,391	1,391
0	500	500	0	500	500	0	0
11	0	<11>	11	0	<11>	0	0
8,726	7,707	<1,019>	8,726	7,707	<1,019>	8,234	8,234
27,491	31,292	3,801	27,491	31,292	3,801	24,644	24,644
0	1,580	1,580	0	1,580	1,580	1,328	1,328
633	899	266	633	899	266	26	26
0	0	0	0	0	0	3,786	3,786
238	410	172	238	410	172	238	238
0	0	0	0	0	0	3,693	3,693
11,737	9,149	<2,588>	11,737	9,149	<2,588>	8,306	8,306
262,966	272,102	9,136	262,966	272,102	9,136	231,789	231,789
792,029	803,368	11,339	792,029	803,368	11,339	716,953	716,953
<72,041>	<56,233>	<15,808>	<72,041>	<56,233>	<15,808>	<75,521>	<75,521>
39,027	59,933	20,906	39,027	59,933	20,906	43,389	43,389
51,007	52,204	1,197	51,007	52,204	1,197	43,771	43,771
21,595	24,858	3,263	21,595	24,858	3,263	18,905	18,905
12,656	13,534	878	12,656	13,534	878	13,300	13,300
39,251	37,360	<1,891>	39,251	37,360	<1,891>	33,318	33,318
71,181	79,418	8,237	71,181	79,418	8,237	77,170	77,170
20,223	23,892	3,669	20,223	23,892	3,669	26,758	26,758
73,795	74,027	232	73,795	74,027	232	75,211	75,211
328,734	365,226	36,492	328,734	365,226	36,492	331,822	331,822
<400,775>	<421,459>	20,684	<400,775>	<421,459>	20,684	<407,343>	<407,343>
191,563	212,101	<20,538>	191,563	212,101	<20,538>	196,095	196,095
73,659	77,908	<4,249>	73,659	77,908	<4,249>	77,372	77,372
117,904	134,193	<16,289>	117,904	134,193	<16,289>	118,723	118,723
7.56	7.34	0.23	7.56	7.34	0.23	7.20	7.20
10.10	9.70	0.41	10.10	9.70	0.41	9.21	9.21
5.98	5.96	0.01	5.98	5.96	0.01	6.02	6.02
25,398	23,523	<1,875>	25,398	23,523	<1,875>	22,332	22,332
33.98	38.87	<4.89>	33.98	38.87	<4.89>	34.86	34.86



LICENSING & SERVICES  
INCOME STATEMENT

AUG. 01(07/28/19-08/24/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 1 MO(07/28/19-08/24/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
10,676	10,800	<124>	10,676	10,800	<124>	10,737	10,737
10,676	10,800	<124>	10,676	10,800	<124>	10,737	10,737
0	216	216	0	216	216	0	0
10,676	10,584	92	10,676	10,584	92	10,737	10,737
100.0	98.0	2.0	100.0	98.0	2.0	100.0	100.0
100.0	98.0	2.0	100.0	98.0	2.0	100.0	100.0
211,979	213,991	<2,012>	211,979	213,991	<2,012>	221,639	221,639
113,447	122,126	<8,679>	113,447	122,126	<8,679>	104,135	104,135
17,625	17,625	0	17,625	17,625	0	0	0
343,051	353,742	<10,691>	343,051	353,742	<10,691>	325,774	325,774
353,726	364,326	<10,600>	353,726	364,326	<10,600>	336,511	336,511
36,275	49,914	13,639	36,275	49,914	13,639	47,513	47,513
0	355	355	0	355	355	0	0
36,275	50,269	13,994	36,275	50,269	13,994	47,513	47,513
339.8	465.5	125.7	339.8	465.5	125.7	442.5	442.5
17,527	23,794	6,267	17,527	23,794	6,267	23,208	23,208
320	314	<6>	320	314	<6>	451	451
700	425	<275>	700	425	<275>	627	627
329	220	<109>	329	220	<109>	21	21
11,203	8,075	<3,128>	11,203	8,075	<3,128>	950	950
0	100	100	0	100	100	0	0
3,659	1,525	<2,134>	3,659	1,525	<2,134>	514	514
1,600	4,417	2,817	1,600	4,417	2,817	2,083	2,083
0	400	400	0	400	400	0	0
0	2,482	2,482	0	2,482	2,482	717	717
0	0	0	0	0	0	2,850	2,850
20,201	20,566	365	20,201	20,566	365	20,380	20,380
67,857	73,954	6,097	67,857	73,954	6,097	66,450	66,450
123,396	136,272	12,876	123,396	136,272	12,876	118,251	118,251
159,671	186,541	26,870	159,671	186,541	26,870	165,764	165,764
194,055	177,785	16,270	194,055	177,785	16,270	170,747	170,747
2,676	5,670	2,994	2,676	5,670	2,994	4,249	4,249
16,958	17,190	232	16,958	17,190	232	15,368	15,368
7,415	8,453	1,038	7,415	8,453	1,038	6,865	6,865
4,346	4,602	256	4,346	4,602	256	4,830	4,830
13,477	12,704	<773>	13,477	12,704	<773>	12,099	12,099
36,462	40,603	4,141	36,462	40,603	4,141	39,530	39,530
10,359	12,232	1,873	10,359	12,232	1,873	13,707	13,707
3,177	4,268	1,091	3,177	4,268	1,091	6,807	6,807
94,870	105,722	10,852	94,870	105,722	10,852	103,456	103,456
99,185	72,063	27,122	99,185	72,063	27,122	67,290	67,290

UCLA STUDENT UNION  
INCOME STATEMENT

AUG. 01(07/28/19-08/24/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 1 MO(07/28/19-08/24/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
85,108	92,280	<7,173>	85,108	92,280	<7,173>	90,421	90,421
20,454	25,792	<5,338>	20,454	25,792	<5,338>	25,537	25,537
105,561	118,072	<12,511>	105,561	118,072	<12,511>	115,959	115,959
20,482	25,225	4,743	20,482	25,225	4,743	25,135	25,135
9,490	12,781	3,291	9,490	12,781	3,291	9,233	9,233
29,972	38,006	8,034	29,972	38,006	8,034	34,369	34,369
28.4	32.2	3.8	28.4	32.2	3.8	29.6	29.6
75,589	80,066	<4,477>	75,589	80,066	<4,477>	81,590	81,590
71.6	67.8	3.8	71.6	67.8	3.8	70.4	70.4
88.9	86.2	2.7	88.9	86.2	2.7	89.8	89.8
<0.1>	2.2	<2.3>	<0.1>	2.2	<2.3>	1.6	1.6
200	350	<150>	200	350	<150>	400	400
386	1,361	<975>	386	1,361	<975>	593	593
3,826	4,800	<974>	3,826	4,800	<974>	4,606	4,606
4,412	6,511	<2,099>	4,412	6,511	<2,099>	5,599	5,599
80,001	86,577	<6,576>	80,001	86,577	<6,576>	87,189	87,189
34,872	34,840	<32>	34,872	34,840	<32>	33,930	33,930
19,048	20,297	1,249	19,048	20,297	1,249	16,817	16,817
53,920	55,137	1,217	53,920	55,137	1,217	50,747	50,747
51.1	46.7	<4.4>	51.1	46.7	<4.4>	43.8	43.8
13.6	12.6	<1.0>	13.6	12.6	<1.0>	12.2	12.2
13,087	17,392	4,305	13,087	17,392	4,305	16,880	16,880
421	797	376	421	797	376	550	550
4,080	2,984	<1,096>	4,080	2,984	<1,096>	1,798	1,798
0	0	0	0	0	0	54	54
15	0	<15>	15	0	<15>	24	24
23,773	24,514	741	23,773	24,514	741	23,801	23,801
1,002	459	<543>	1,002	459	<543>	388	388
0	1,009	1,009	0	1,009	1,009	750	750
0	250	250	0	250	250	260	260
1,650	8,574	6,924	1,650	8,574	6,924	6,393	6,393
648	606	<42>	648	606	<42>	771	771
<83>	50	133	<83>	50	133	<52>	<52>
15,417	15,417	0	15,417	15,417	0	15,417	15,417
829	250	<579>	829	250	<579>	558	558
60,837	72,302	11,465	60,837	72,302	11,465	67,591	67,591
114,758	127,439	12,681	114,758	127,439	12,681	118,338	118,338
<34,757>	<40,862>	6,105	<34,757>	<40,862>	6,105	<31,149>	<31,149>
3,979	6,220	2,242	3,979	6,220	2,242	4,539	4,539
5,272	5,875	603	5,272	5,875	603	5,552	5,552
2,305	2,888	583	2,305	2,888	583	2,480	2,480
1,351	1,572	221	1,351	1,572	221	1,745	1,745
4,190	4,341	151	4,190	4,341	151	4,371	4,371
44,218	49,295	5,077	44,218	49,295	5,077	47,938	47,938
12,562	14,831	2,269	12,562	14,831	2,269	16,622	16,622
23,744	19,450	<4,294>	23,744	19,450	<4,294>	17,514	17,514
97,622	104,472	6,850	97,622	104,472	6,850	100,761	100,761
<132,378>	<145,334>	12,956	<132,378>	<145,334>	12,956	<131,910>	<131,910>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

AUG. 01(07/28/19-08/24/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 1 MO(07/28/19-08/24/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
344,250	344,740	490	344,250	344,740	490	311,913	311,913
0	815	815	0	815	815	3,875	3,875
32,440	39,556	7,116	32,440	39,556	7,116	29,902	29,902
376,691	385,111	8,420	376,691	385,111	8,420	345,690	345,690
7.8	7.6	<0.2>	7.8	7.6	<0.2>	7.2	7.2
0	345	345	0	345	345	0	0
158,248	168,719	10,471	158,248	168,719	10,471	143,485	143,485
7,667	7,990	323	7,667	7,990	323	9,418	9,418
8,300	5,980	<2,320>	8,300	5,980	<2,320>	4,697	4,697
470	693	223	470	693	223	605	605
2,791	3,709	918	2,791	3,709	918	95	95
305	200	<105>	305	200	<105>	216	216
1,259	2,653	1,394	1,259	2,653	1,394	0	0
0	1,000	1,000	0	1,000	1,000	0	0
0	24,282	24,282	0	24,282	24,282	0	0
592	416	<176>	592	416	<176>	319	319
254	320	66	254	320	66	305	305
209	0	<209>	209	0	<209>	0	0
0	50	50	0	50	50	0	0
<47>	475	522	<47>	475	522	130	130
0	75	75	0	75	75	0	0
306	250	<56>	306	250	<56>	470	470
<40>	<200>	<160>	<40>	<200>	<160>	<100>	<100>
185	100	<85>	185	100	<85>	0	0
190	2,500	2,310	190	2,500	2,310	2,647	2,647
88	5,225	5,137	88	5,225	5,137	1,250	1,250
289	100	<189>	289	100	<189>	1,000	1,000
9,043	12,376	3,333	9,043	12,376	3,333	5,110	5,110
762	1,148	386	762	1,148	386	734	734
10,022	16,792	6,770	10,022	16,792	6,770	11,286	11,286
0	185	185	0	185	185	0	0
2,793	2,793	0	2,793	2,793	0	2,712	2,712
1	41	40	1	41	40	5	5
25,367	25,367	0	25,367	25,367	0	23,061	23,061
10,518	4,309	<6,209>	10,518	4,309	<6,209>	47,024	47,024
1,188	1,188	<0>	1,188	1,188	<0>	1,218	1,218
9,417	9,416	<1>	9,417	9,416	<1>	11,126	11,126
1,907	1,500	<407>	1,907	1,500	<407>	721	721
8,358	8,583	225	8,358	8,583	225	10,443	10,443
399	722	323	399	722	323	2,684	2,684
14,923	17,894	2,971	14,923	17,894	2,971	17,373	17,373
1,284	1,200	<84>	1,284	1,200	<84>	763	763
4,150	4,185	35	4,150	4,185	35	4,063	4,063
3,541	3,900	359	3,541	3,900	359	3,236	3,236
8,333	14,917	6,584	8,333	14,917	6,584	7,250	7,250
8,541	8,541	0	8,541	8,541	0	8,292	8,292
18,589	18,589	0	18,589	18,589	0	18,048	18,048
575	500	<75>	575	500	<75>	289	289
320,775	379,028	58,253	320,775	379,028	58,253	339,975	339,975
697,465	764,139	66,674	697,465	764,139	66,674	685,665	685,665
19,337	21,159	1,822	19,337	21,159	1,822	20,964	20,964
5,494	6,365	871	5,494	6,365	871	7,269	7,269
23,711	28,044	4,333	23,711	28,044	4,333	23,573	23,573
48,542	55,568	7,026	48,542	55,568	7,026	51,807	51,807
746,008	819,707	73,699	746,008	819,707	73,699	737,472	737,472
<663,156>	<731,472>	<68,316>	<663,156>	<731,472>	<68,316>	<658,519>	<658,519>
<43,413>	<43,413>	0	<43,413>	<43,413>	0	<39,961>	<39,961>
<3,340>	<3,340>	0	<3,340>	<3,340>	0	<3,369>	<3,369>
<36,098>	<41,482>	<5,384>	<36,098>	<41,482>	<5,384>	<35,623>	<35,623>
<746,008>	<819,707>	<73,699>	<746,008>	<819,707>	<73,699>	<737,472>	<737,472>
<0>	0	0	<0>	0	0	0	0

FACILITIES  
EXPENSE STATEMENT

AUG. 01(07/28/19-08/24/19)			FISCAL YEAR 19-20			FISCAL YEAR 18-19	
CURRENT MONTH			YTD 1 MO(07/28/19-08/24/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
120,876	128,246	7,370	120,876	128,246	7,370	126,586	126,586
6,800	5,308	<1,492>	6,800	5,308	<1,492>	5,104	5,104
0	970	970	0	970	970	0	0
<112>	<225>	<113>	<112>	<225>	<113>	<995>	<995>
<12,931>	<13,322>	<391>	<12,931>	<13,322>	<391>	<13,322>	<13,322>
0	<2,500>	<2,500>	0	<2,500>	<2,500>	<5,805>	<5,805>
114,634	118,477	3,843	114,634	118,477	3,843	111,569	111,569
67,064	76,476	9,412	67,064	76,476	9,412	71,968	71,968
81	75	<6>	81	75	<6>	257	257
726	747	21	726	747	21	582	582
6,279	6,394	115	6,279	6,394	115	6,269	6,269
6.0	5.4	<0.5>	6.0	5.4	<0.5>	5.4	5.4
5,567	5,847	280	5,567	5,847	280	5,677	5,677
380	1,215	835	380	1,215	835	1,215	1,215
239	921	682	239	921	682	226	226
28,623	32,245	3,622	28,623	32,245	3,622	32,989	32,989
4,828	4,650	<178>	4,828	4,650	<178>	8,197	8,197
0	400	400	0	400	400	28	28
69	1,700	1,631	69	1,700	1,631	364	364
348	300	<48>	348	300	<48>	0	0
2,718	3,075	357	2,718	3,075	357	14,448	14,448
9,993	9,931	<62>	9,993	9,931	<62>	9,458	9,458
8,190	3,256	<4,934>	8,190	3,256	<4,934>	3,161	3,161
988	1,275	287	988	1,275	287	124	124
136,092	148,507	12,415	136,092	148,507	12,415	154,962	154,962
250,726	266,984	16,258	250,726	266,984	16,258	266,530	266,530
21,982	34,167	12,185	21,982	34,167	12,185	26,946	26,946
21,982	34,167	12,185	21,982	34,167	12,185	26,946	26,946
272,707	301,151	28,444	272,707	301,151	28,444	293,476	293,476
<232,699>	<259,494>	<26,795>	<232,699>	<259,494>	<26,795>	<252,277>	<252,277>
<8,949>	<8,949>	0	<8,949>	<8,949>	0	<8,138>	<8,138>
<3,498>	<3,498>	0	<3,498>	<3,498>	0	<3,181>	<3,181>
<8,224>	<8,051>	173	<8,224>	<8,051>	173	<8,916>	<8,916>
<19,337>	<21,159>	<1,822>	<19,337>	<21,159>	<1,822>	<20,964>	<20,964>
<272,707>	<301,151>	<28,444>	<272,707>	<301,151>	<28,444>	<293,476>	<293,476>
<0>	0	0	<0>	0	0	<0>	<0>

UTILITIES  
EXPENSE STATEMENT

AUG. 01(07/28/19-08/24/19)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
23,354	25,548	2,194	Chiller Water
42,720	49,228	6,508	Elec-Non Air Cond.
6,664	7,569	905	Water-Non Air Cond.
1,725	3,663	1,938	Steam-Non Air Cond.
2,899	3,070	171	Gas
0	1,551	1,551	Energy Management
77,362	90,629	13,267	TOTAL OTHER CONTROL.
77,362	90,629	13,267	TOTAL CONTROLLABLE EXP
<66,110>	<78,084>	<11,974>	Allocated-Svs and Ent
<2,460>	<2,460>	0	Allocated-USAC
<962>	<962>	0	Allocated-GSA
<2,337>	<2,758>	<422>	Allocated-Comm Board
<5,494>	<6,365>	<871>	Allocated-A & SS
<77,362>	<90,629>	<13,267>	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 19-20			FISCAL YEAR 18-19	
YTD 1 MO(07/28/19-08/24/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
23,354	25,548	2,194	36,106	36,106
42,720	49,228	6,508	54,710	54,710
6,664	7,569	905	4,673	4,673
1,725	3,663	1,938	3,703	3,703
2,899	3,070	171	987	987
0	1,551	1,551	1,550	1,550
77,362	90,629	13,267	101,729	101,729
77,362	90,629	13,267	101,729	101,729
<66,110>	<78,084>	<11,974>	<87,476>	<87,476>
<2,460>	<2,460>	0	<2,799>	<2,799>
<962>	<962>	0	<1,094>	<1,094>
<2,337>	<2,758>	<422>	<3,092>	<3,092>
<5,494>	<6,365>	<871>	<7,269>	<7,269>
<77,362>	<90,629>	<13,267>	<101,729>	<101,729>
0	0	<0>	0	0