

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

July (06/30/19 - 07/27/19)

Prepared

August 15, 2019

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

TABLE OF CONTENTS

Income and Loss Summary Statement –
Divisions at Contribution Level

Income and Loss Summary Statement –
Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2019 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JULY (06/30/19 - 07/27/19)										FY 17-18		FISCAL YEAR 2018-2019										FY 17-18	
CURRENT MONTH										**		YTD 12 MONTHS (07/29/18 - 07/27/19)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
GROSS INCOME																							
3,072		3,120		(48)	(1.5%)	354	13.0%	2,718		46,336		45,931		405	0.9%	1,326	2.9%	45,010					
902		1,028		(126)	(12.3%)	(63)	(6.5%)	965		17,273		18,662		(1,389)	(7.4%)	517	3.1%	16,756					
460		480		(20)	(4.2%)	(63)	(12.0%)	523		4,867		4,699		168	3.6%	520	12.0%	4,347					
97		152		(55)	(36.2%)	(27)	(21.8%)	124		1,457		1,625		(168)	(10.3%)	(101)	(6.5%)	1,558					
4,531		4,780		(249)	(5.2%)	201	4.6%	4,330		69,933		70,917		(984)	(1.4%)	2,262	3.3%	67,671					
GROSS MARGIN																							
1,184	38.5%	1,136	36.4%	48	Pts.	114	Pts.	1,070	39.4%	15,505	33.5%	15,818	34.4%	(313)	(0.9)	290	(0.3)	15,215	33.8%				
636	70.5%	732	71.2%	(96)	(0.7)	(38)	0.7	674	69.8%	12,252	70.9%	13,259	71.0%	(1,007)	(0.1)	326	(0.3)	11,926	71.2%				
460	100.0%	480	100.0%	(20)	0.0	(63)	0.0	523	100.0%	4,865	100.0%	4,695	99.9%	170	0.1	522	0.1	4,343	99.9%				
68	70.1%	102	67.1%	(34)	3.0	(17)	1.6	85	68.5%	912	62.6%	928	57.1%	(16)	5.5	23	5.5	889	57.1%				
2,348	51.8%	2,450	51.3%	(102)	0.5	(4)	(2.5)	2,352	54.3%	33,534	48.0%	34,700	48.9%	(1,166)	(0.9)	1,161	0.2	32,373	47.8%				
WAGES & BENEFITS																							
516	16.8%	585	18.8%	69	2.0	36	3.5	552	20.3%	7,220	15.6%	7,282	15.9%	62	0.3	(448)	(0.6)	6,772	15.0%				
552	61.2%	684	66.5%	132	5.3	75	3.8	627	65.0%	8,836	51.2%	9,172	49.1%	336	(2.1)	(512)	(1.5)	8,324	49.7%				
45	9.8%	57	11.9%	12	2.1	6	0.0	51	9.8%	755	15.5%	674	14.3%	(81)	(1.2)	(96)	(0.3)	659	15.2%				
64	66.0%	70	46.1%	6	(19.9)	4	(11.2)	68	54.8%	858	58.9%	891	54.8%	33	(4.1)	(19)	(5.0)	839	53.9%				
1,177	26.0%	1,396	29.2%	219	3.2	121	4.0	1,298	30.0%	17,669	25.3%	18,019	25.4%	350	0.1	(1,075)	(0.8)	16,594	24.5%				
OTHER CONTROLLABLES																							
50	1.6%	64	2.1%	14	0.5	5	0.4	55	2.0%	2,307	5.0%	2,194	4.8%	(113)	(0.2)	(143)	(0.2)	2,164	4.8%				
101	11.2%	96	9.3%	(5)	(1.9)	(14)	(2.2)	87	9.0%	1,851	10.7%	1,884	10.1%	33	(0.6)	(71)	(0.1)	1,780	10.6%				
138	30.0%	163	34.0%	25	4.0	86	12.8	224	42.8%	1,422	29.2%	1,538	32.7%	116	3.5	96	5.7	1,518	34.9%				
33	34.0%	33	21.7%	0	(12.3)	(2)	(9.0)	31	25.0%	680	46.7%	677	41.7%	(3)	(5.0)	(50)	(6.3)	630	40.4%				
322	7.1%	356	7.4%	34	0.3	75	2.1	397	9.2%	6,260	9.0%	6,293	8.9%	33	(0.1)	(168)	0.0	6,092	9.0%				
CONTRIBUTION																							
618	20.1%	487	15.6%	131	4.5	155	3.1	463	17.0%	5,978	12.9%	6,342	13.8%	(364)	(0.9)	(301)	(1.1)	6,279	14.0%				
(17)	(1.9%)	(48)	(4.7%)	31	2.8	23	2.2	(40)	(4.1%)	1,564	9.1%	2,202	11.8%	(638)	(2.7)	(258)	(1.8)	1,822	10.9%				
278	60.4%	259	54.0%	19	6.4	30	13.0	248	47.4%	2,687	55.2%	2,484	52.9%	203	2.3	522	5.4	2,165	49.8%				
(28)	(28.9%)	(1)	(0.7%)	(27)	(28.2)	(14)	(17.6)	(14)	(11.3%)	(626)	(43.0%)	(641)	(39.4%)	15	(3.6)	(46)	(5.8)	(580)	(37.2%)				
851	18.8%	697	14.6%	154	4.2	194	3.6	657	15.2%	9,603	13.7%	10,387	14.6%	(784)	(0.9)	(83)	(0.6)	9,686	14.3%				
ALLOCATED EXPENSES																							
838	18.5%	664	13.9%	(174)	(4.6)	90	2.9	928	21.4%	7,632	10.9%	7,768	11.0%	136	0.1	(178)	0.1	7,454	11.0%				
229	5.1%	240	5.0%	11	(0.1)	43	1.2	272	6.3%	3,110	4.4%	2,958	4.2%	(152)	(0.2)	(188)	(0.1)	2,922	4.3%				
77	1.7%	91	1.9%	14	0.2	3	0.1	80	1.8%	841	1.2%	1,018	1.4%	177	0.2	87	0.2	928	1.4%				
217	4.8%	216	4.5%	(1)	(0.3)	31	0.9	248	5.7%	2,475	3.5%	2,589	3.7%	114	0.2	(97)	0.0	2,378	3.5%				
1,361	30.0%	1,211	25.3%	(150)	(4.7)	167	5.3	1,528	35.3%	14,058	20.1%	14,333	20.2%	275	0.1	(376)	0.1	13,682	20.2%				
NET INCOME (LOSS) FROM OPERATIONS																							
(510)	(11.3%)	(514)	(10.8%)	4	(0.5)	361	8.8	(871)	(20.1%)	(4,455)	(6.4%)	(3,946)	(5.6%)	(509)	(0.8)	(459)	(0.5)	(3,996)	(5.9%)				
OTHER INC/(EXP)																							
81	1.8%	2	0.0%	79	1.8	59	1.3	22	0.5%	792	1.1%	24	0.0%	768	1.1	113	0.1	679	1.0%				
22	0.5%	11	0.2%	11	0.3	(3)	(0.1)	25	0.6%	358	0.5%	160	0.2%	198	0.3	135	0.2	223	0.3%				
(29)	(0.6%)	(29)	(0.6%)	0	0.0	3	0.1	(32)	(0.7%)	(347)	(0.5%)	(347)	(0.5%)	0	0.0	37	0.1	(384)	(0.6%)				
0	0.0%	(2)	0.0%	2	0.0	(2)	0.0	2	0.0%	0	0.0%	(20)	0.0%	20	0.0	0	0.0	0	0.0%				
249	5.5%	244	5.1%	5	0.4	15	0.1	234	5.4%	2,958	4.2%	2,933	4.1%	25	0.1	139	0.0	2,819	4.2%				
323	7.1%	226	4.7%	97	2.4	72	1.3	251	5.8%	3,761	5.4%	2,750	3.9%	1,011	1.5	424	0.5	3,337	4.9%				
(187)	(4.1%)	(288)	(6.0%)	101	1.9	433	10.2	(620)	(14.3%)	(694)	(1.0%)	(1,196)	(1.7%)	502	0.7	(35)	0.0	(659)	(1.0%)				

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2019 (\$000's)
DIVISIONS FULLY ALLOCATED**

JULY (06/30/19 - 07/27/19)										FY 17-18	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
3,072		3,120		(48)	(1.5%)	354	13.0%	2,718		GROSS INCOME	
902		1,028		(126)	(12.3%)	(63)	(6.5%)	965		UCLA Store	
460		480		(20)	(4.2%)	(63)	(12.0%)	523		UCLA Restaurants	
97		152		(55)	(36.2%)	(27)	(21.8%)	124		Licensing & Services	
4,531		4,780		(249)	(5.2%)	201	4.6%	4,330		UCLA Student Union	
										TOTAL	
1,184	38.5%	1,136	36.4%	48	Pts.	114	(0.9) Pts.	1,070	39.4%	GROSS MARGIN	
636	70.5%	732	71.2%	(96)	(0.7)	(38)	0.7	674	69.8%	UCLA Store	
460	100.0%	480	100.0%	(20)	0.0	(63)	0.0	523	100.0%	UCLA Restaurants	
68	70.1%	102	67.1%	(34)	3.0	(17)	1.6	85	68.5%	Licensing & Services	
2,348	51.8%	2,450	51.3%	(102)	0.5	(4)	(2.5)	2,352	54.3%	UCLA Student Union	
										TOTAL	
566	18.4%	649	20.8%	83	2.4	42	4.0	608	22.4%	TOTAL CONTROLLABLES	
653	72.4%	780	75.9%	127	3.5	61	1.6	714	74.0%	UCLA Store	
182	39.6%	220	45.8%	38	6.2	93	13.0	275	52.6%	UCLA Restaurants	
97	100.0%	104	68.4%	7	(31.6)	2	(20.2)	99	79.8%	Licensing & Services	
1,498	33.1%	1,753	36.7%	255	3.6	198	6.1	1,696	39.2%	UCLA Student Union	
										TOTAL	
618	20.1%	487	15.6%	131	4.5	155	3.1	463	17.0%	CONTRIBUTION	
(17)	(1.9%)	(48)	(4.7%)	31	2.8	23	2.2	(40)	(4.1%)	UCLA Store	
278	60.4%	259	54.0%	19	6.4	30	13.0	248	47.4%	UCLA Restaurants	
(28)	(28.9%)	(1)	(0.7%)	(27)	(28.2)	(14)	(17.6)	(14)	(11.3%)	Licensing & Services	
851	18.8%	697	14.6%	154	4.2	194	3.6	657	15.2%	UCLA Student Union	
										TOTAL	
537	17.5%	640	20.5%	103	3.0	245	11.3	782	28.8%	ALLOCATED EXPENSES	
313	34.7%	371	36.1%	58	1.4	138	12.0	451	46.7%	UCLA Store	
103	22.4%	103	21.5%	0	(0.9)	70	10.7	173	33.1%	UCLA Restaurants	
101	104.1%	97	63.8%	(4)	(40.3)	21	(5.7)	122	98.4%	Licensing & Services	
1,054	23.3%	1,211	25.3%	157	2.0	474	12.0	1,528	35.3%	UCLA Student Union	
										TOTAL	
82	1.8%	(154)	(3.2%)	236	5.0	401	9.2	(319)	(7.4%)	NET INCOME (LOSS) FROM OPERATIONS	
(330)	(7.3%)	(418)	(8.7%)	88	1.4	161	4.0	(491)	(11.3%)	UCLA Store	
174	3.8%	157	3.3%	17	0.5	99	2.1	75	1.7%	UCLA Restaurants	
(129)	(2.8%)	(99)	(2.1%)	(30)	(0.7)	7	0.3	(136)	(3.1%)	Licensing & Services	
(203)	(4.5%)	(514)	(10.8%)	311	6.3	668	15.6	(871)	(20.1%)	UCLA Student Union	
										TOTAL	
81	1.8%	2	0.0%	79	1.8	59	1.3	22	0.5%	OTHER INC/(EXP)	
22	0.5%	11	0.2%	11	0.3	(3)	(0.1)	25	0.6%	Non-Recurrent Inc/(Exp)	
(29)	(0.6%)	(29)	(0.6%)	0	0.0	3	0.1	(32)	(0.7%)	Interest Income	
0	0.0%	(2)	0.0%	2	0.0	(2)	0.0	2	0.0%	Interest (Expense)	
249	5.5%	244	5.1%	5	0.4	15	0.1	234	5.4%	Income Taxes	
323	7.1%	226	4.7%	97	2.4	72	1.3	251	5.8%	Student Union Fee Income	
										TOTAL	
120	2.6%	(288)	(6.0%)	408	8.6	740	16.9	(620)	(14.3%)	NET INCOME (LOSS)	

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2019 (\$000's)
DIVISIONS FULLY ALLOCATED**

JULY (06/30/19 - 07/27/19)										FY 17-18		FISCAL YEAR 2018-2019										FY 17-18									
CURRENT MONTH										**		YTD 12 MONTHS (07/29/18 - 07/27/19)										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%										
				\$	%	\$	%									\$	%	\$	%												
3,072		3,120		(48)	(1.5%)	354	13.0%	2,718		GROSS INCOME																					
902		1,028		(126)	(12.3%)	(63)	(6.5%)	965		UCLA Store												45,931		405	0.9%	1,326	2.9%	45,010			
460		480		(20)	(4.2%)	(63)	(12.0%)	523		UCLA Restaurants												18,662		(1,389)	(7.4%)	517	3.1%	16,756			
97		152		(55)	(36.2%)	(27)	(21.8%)	124		Licensing & Services												4,699		168	3.6%	520	12.0%	4,347			
										UCLA Student Union												1,625		(168)	(10.3%)	(101)	(6.5%)	1,558			
4,531		4,780		(249)	(5.2%)	201	4.6%	4,330		TOTAL		69,933		70,917		(984)	(1.4%)	2,262	3.3%	67,671											
1,184	38.5%	1,136	36.4%	48	Pts.	114	Pts.	1,070	39.4%	GROSS MARGIN																					
636	70.5%	732	71.2%	(96)	(0.7)	(38)	0.7	674	69.8%	UCLA Store												15,505	33.5%	15,818	34.4%	(313)	(0.9)	290	(0.3)	15,215	33.8%
460	100.0%	480	100.0%	(20)	0.0	(63)	0.0	523	100.0%	UCLA Restaurants												12,252	70.9%	13,259	71.0%	(1,007)	(0.1)	326	(0.3)	11,926	71.2%
68	70.1%	102	67.1%	(34)	3.0	(17)	1.6	85	68.5%	Licensing & Services												4,865	100.0%	4,695	99.9%	170	0.1	522	0.1	4,343	99.9%
										UCLA Student Union												912	62.6%	928	57.1%	(16)	5.5	23	5.5	889	57.1%
2,348	51.8%	2,450	51.3%	(102)	0.5	(4)	(2.5)	2,352	54.3%	TOTAL		33,534	48.0%	34,700	48.9%	(1,166)	(0.9)	1,161	0.2	32,373	47.8%										
566	18.4%	649	20.8%	83	2.4	42	4.0	608	22.4%	TOTAL CONTROLLABLES																					
653	72.4%	780	75.9%	127	3.5	61	1.6	714	74.0%	UCLA Store												9,527	20.6%	9,476	20.6%	(51)	0.0	(591)	(0.7)	8,936	19.9%
182	39.6%	220	45.8%	38	6.2	93	13.0	275	52.6%	UCLA Restaurants												10,687	61.9%	11,057	59.2%	370	(2.7)	(583)	(1.6)	10,104	60.3%
97	100.0%	104	68.4%	7	(31.6)	2	(20.2)	99	79.8%	Licensing & Services												2,177	44.7%	2,211	47.1%	34	2.4	0	5.4	2,177	50.1%
										UCLA Student Union												1,538	105.6%	1,569	96.6%	31	(9.0)	(69)	(11.3)	1,469	94.3%
1,498	33.1%	1,753	36.7%	255	3.6	198	6.1	1,696	39.2%	TOTAL		23,929	34.2%	24,313	34.3%	384	0.1	(1,243)	(0.7)	22,686	33.5%										
618	20.1%	487	15.6%	131	4.5	155	3.1	463	17.0%	CONTRIBUTION																					
(17)	(1.9%)	(48)	(4.7%)	31	2.8	23	2.2	(40)	(4.1%)	UCLA Store												5,978	12.9%	6,342	13.8%	(364)	(0.9)	(301)	(1.1)	6,279	14.0%
278	60.4%	259	54.0%	19	6.4	30	13.0	248	47.4%	UCLA Restaurants												1,564	9.1%	2,202	11.8%	(638)	(2.7)	(258)	(1.8)	1,822	10.9%
(28)	(28.9%)	(1)	(0.7%)	(27)	(28.2)	(14)	(17.6)	(14)	(11.3%)	Licensing & Services												2,687	55.2%	2,484	52.9%	203	2.3	522	5.4	2,165	49.8%
										UCLA Student Union												(626)	(43.0%)	(641)	(39.4%)	15	(3.6)	(46)	(5.8)	(580)	(37.2%)
851	18.8%	697	14.6%	154	4.2	194	3.6	657	15.2%	TOTAL		9,603	13.7%	10,387	14.6%	(784)	(0.9)	(83)	(0.6)	9,686	14.3%										
746	24.3%	640	20.5%	(106)	(3.8)	36	4.5	782	28.8%	ALLOCATED EXPENSES																					
374	41.5%	371	36.1%	(3)	(5.4)	77	5.2	451	46.7%	UCLA Store												7,205	15.5%	7,796	17.0%	591	1.5	(200)	0.1	7,005	15.6%
134	29.1%	103	21.5%	(31)	(7.6)	39	4.0	173	33.1%	UCLA Restaurants												4,436	25.7%	4,230	22.7%	(206)	(3.0)	(62)	0.4	4,374	26.1%
107	110.3%	97	63.8%	(10)	(46.5)	15	(11.9)	122	98.4%	Licensing & Services												1,224	25.1%	1,164	24.8%	(60)	(0.3)	(31)	2.3	1,193	27.4%
										UCLA Student Union												1,193	81.9%	1,143	70.3%	(50)	(11.6)	(83)	(10.7)	1,110	71.2%
1,361	30.0%	1,211	25.3%	(150)	(4.7)	167	5.3	1,528	35.3%	TOTAL		14,058	20.1%	14,333	20.2%	275	0.1	(376)	0.1	13,682	20.2%										
(126)	(2.8%)	(154)	(3.2%)	28	0.4	193	4.6	(319)	(7.4%)	NET INCOME (LOSS) FROM OPERATIONS																					
(391)	(8.6%)	(418)	(8.7%)	27	0.1	100	2.7	(491)	(11.3%)	UCLA Store												(1,228)	(1.8%)	(1,454)	(2.1%)	226	0.3	(501)	(0.7)	(727)	(1.1%)
143	3.2%	157	3.3%	(14)	(0.1)	68	1.5	75	1.7%	UCLA Restaurants												(2,871)	(4.1%)	(2,028)	(2.9%)	(843)	(1.2)	(320)	(0.3)	(2,551)	(3.8%)
(136)	(3.0%)	(99)	(2.1%)	(37)	(0.9)	0	0.1	(136)	(3.1%)	Licensing & Services												1,463	2.1%	1,320	1.9%	143	0.2	491	0.7	972	1.4%
										UCLA Student Union												(1,819)	(2.6%)	(1,784)	(2.5%)	(35)	(0.1)	(129)	(0.1)	(1,690)	(2.5%)
(510)	(11.3%)	(514)	(10.8%)	4	(0.5)	361	8.8	(871)	(20.1%)	TOTAL		(4,455)	(6.4%)	(3,946)	(5.6%)	(509)	(0.8)	(459)	(0.5)	(3,996)	(5.9%)										
81	1.8%	2	0.0%	79	1.8	59	1.3	22	0.5%	OTHER INC/(EXP)																					
22	0.5%	11	0.2%	11	0.3	(3)	(0.1)	25	0.6%	Non-Recurrent Inc/(Exp)												792	1.1%	24	0.0%	768	1.1	113	0.1	679	1.0%
(29)	(0.6%)	(29)	(0.6%)	0	0.0	3	0.1	(32)	(0.7%)	Interest Income												358	0.5%	160	0.2%	198	0.3	135	0.2	223	0.3%
0	0.0%	(2)	0.0%	2	0.0	(2)	0.0	2	0.0%	Interest (Expense)												(347)	(0.5%)	(347)	(0.5%)	0	0.0	37	0.1	(384)	(0.6%)
249	5.5%	244	5.1%	5	0.4	15	0.1	234	5.4%	Income Taxes												0	0.0%	(20)	0.0%	20	0.0	0	0.0	0	0.0%
										Student Union Fee Income												2,958	4.2%	2,933	4.1%	25	0.1	139	0.0	2,819	4.2%
323	7.1%	226	4.7%	97	2.4	72	1.3	251	5.8%	TOTAL		3,761	5.4%	2,750	3.9%	1,011	1.5	424	0.5	3,337	4.9%										
(187)	(4.1%)	(288)	(6.0%)	101	1.9	433	10.2	(620)	(14.3%)	NET INC (LOSS) after inc comp		(694)	(1.0%)	(1,196)	(1.7%)	502	0.7	(35)	0.0	(659)	(1.0%)										

ASUCLA
P/L Reconciliation
Jul-19

<i>Financial Analysis</i>	\$000's
	Jul-19
Budgeted Net Income/(Loss)	(288)
UCLA Store	
Gross Margin:	
Bearwear above plan due to strong summer camp and camp visitor traffic	55
Fastrack slightly below plan	(4)
Campus Portrait Studio above plan due to increase in late orders from sittings earlier in the season	9
Market below plan: water sales continue to be a struggle as consumers transitioned to reusable bottles, and summer gifts performed below expectations	(4)
E-Commerce below plan due to lack of new launch programs from team supplier	(9)
Used Text above plan due to higher than anticipated wholesale sales (Buyback)	8
Bookzone above plan due to large department sale to the Semel institute	15
Custom Shop below plan due to UCLA royalty payment to Trademarks and Licensing for April-July (will be monthly going forward)	(10)
Computer Store below plan: overall weakness in demand year over year in iPad and Consumer Electronics (headphone) categories, and sales of laptops were slower than anticipated	(25)
Total Wages below plan	27
Other, mostly positive controllables (employee benefits, bank card and concession exp.)	69
Total Contribution	131
UCLA Restaurants	
Gross Margin:	
Wetzel's below plan: general traffic has been slowing (working with Marketing to develop strategies and campaigns targeted to increase traffic and average check)	(4)
Greenhouse below plan: general traffic for restaurant locations has been slowing, however 19% increase over prior year for Greenhouse, (working with Marketing)	(11)
CSSC above plan: Blaze & Peet's coffee sales higher than anticipated	9
Café Synapse below plan: lower average check with new menu mix (customer count has reversed declining trend and is now exceeding last year results by 9%)	(6)
LuValle Food Servery below plan: continuing general downward trend of customer traffic in northern areas (developing new marketing approach, menu changes)	(9)
Kerckhoff Coffeehouse below plan: ongoing lower customer counts (working on new marketing initiatives and with staff training to improve customer service)	(15)
Cooperage below plan: lower than plan average check (impacted by Centennial \$.19 cent coffee refill promotion)	(11)
Taco Bell below plan: general traffic for restaurant locations has been slowing (developing strategies and campaigns targeted to increase traffic and average check)	(10)
Music Café below plan: some impact from Centennial coffee refill promotion and continuing trend of lower customer counts (management is working on marketing strategies)	(5)
Catering below plan: two large events from last year did not take place (management is working on various strategies to increase sales)	(23)
Concessions above plan: celebrity basketball game in Pauley was not budgeted	5
Total Wages below plan	50
Other, positive controllable (mostly employee benefits) slightly offset by various negative gross margin variances	61
Total Contribution	31
Licensing & Services	
Gross Margin:	
Licensing Domestic below plan	(28)
Licensing International below plan due to delayed launch for Latin America program	(9)
Licensing Campus Sourcing below plan due to continuation of 6% royalty versus budgeted 8%	(6)
Sponsorships above plan: new IMG/Wescom sponsorship agreement effective September	18
Photography above plan due to increase in new non-athletic job requests including faculty and staff portraits for both School of Law and UNEX	5
Total Wages below plan	3
Other, positive controllables mostly Licensing	36
Total Contribution	19
UCLA Student Union	
Gross Margin:	
Event Services below plan due to off-campus sales delay in start of filming season, summer wedding business is down, and fewer number of University and Student events	(33)
Other, positive controllables	6
Total Contribution	(27)
Allocated Expenses and Other	
A&SS above plan: positive variances in various accounts (\$133K) offset by the year-end incentive compensation	(174)
Utilities below plan mostly due to positive results for elec-non air cond. readings	14
Maintenance below plan (mostly employee benefits)	11
Other: Interest Income positive due to higher cash balance and positive student union fee due to higher enrollment	18
Other: mostly non-recurrent positive variance due to various year-end adjustments	78
Total	(53)
Actual Net Income/(Loss)	(187)

ASUCLA
P/L Reconciliation
Year-To-Date Through July, 2019

Financial Analysis	\$000's
Budgeted Net Income/(Loss)	(1,196)
UCLA Store	
Gross Margin:	
Bearwear below plan: low percentage score big promotion and sales of UC merchandise as it relates to fan enthusiasm on campus and at the Rose Bowl	(24)
Campus Portrait Studio below plan as the earlier than planned yearbook deadline resulted in fewer sittings/orders	(22)
Essentials below plan due to lower sales trend in binders and paper products and specifically Spring Rush items	(33)
Market below plan due to lower sales and a negative year-end physical shrinkage adjustment	(49)
E-Commerce below plan: overall decline in fan enthusiasm	(70)
New Text below plan: interaction between New and Used (impact of new rental program in Used Text), high Fall rental expense and decline in course book requests	(234)
Used Text above plan: positive impact of new rental program and availability of inventory	82
CRS above plan: department orders greater than planned and strong sales of spring titles	84
Computer Store below plan: weakness in institutional demand for Apple products	(46)
Total Wages below plan	5
Other, negative controllables (mostly advertising)	(57)
Total Contribution	(364)
UCLA Restaurants	
Gross Margin:	
Panda above plan due to positive interest compared to prior years and sales increases during the AFSCME strike days	58
Wetzel's below plan: general traffic for restaurant locations has been slowing	(31)
Greenhouse below plan due to more cannibalization from Veggie Grill than anticipated and extensive rain and cold weather in the past few months	(111)
Untitled below plan based on Stage Canteen closure which has not occurred	(48)
Northern Lights below plan: general downward trend of customer traffic and average check issue from last year	(31)
North Campus Student CTR below plan due to general downward trend of customer traffic, and rain and cold weather negatively impacted sales	(99)
CSSC above plan: additional customers during the AFSCME strike dates and higher Blaze and Peet's coffee sales than anticipated	95
Café Synapse below plan due to ongoing customer traffic decline	(60)
LuValle Food Servery below plan: less customers than expected and negative impact of extensive rain and cold weather	(114)
Kerckhoff Coffeehouse below plan: ongoing traffic decline, small variances each day and reduced sales due to rain and cold weather	(126)
Cooperage below plan: lower average check	(41)
Taco Bell below plan: mostly lower average check	(67)
Music Café below plan due mostly to decline in customer count	(54)
Catering below plan: several UCLA events did not occur	(192)
Concessions below plan due to lower sales at men's and women's soccer and basketball events	(17)
Total Wages lower than plan	143
Other, positive controllables (\$226K, mostly employee benefits, paper and commission expense) offset by various negative gross margin variances	57
Total Contribution	(638)
Licensing & Services	
Gross Margin:	
Licensing Domestic below plan due to downward sales trend (significant decline in Under Armour sales and reductions in other licensees)	(226)
Licensing International above plan: unbudgeted new and renewing minimum guarantees from Japan were realized in addition to greater results from H&M	218
Licensing Campus Sourcing below plan (actual royalty rate of 6% versus budgeted 8%)	(72)
Sponsorships above plan: new IMG/Wescom sponsorship agreement effective September	225
Photography above plan: additional bookings	25
Total Wages above plan	(52)
Other, positive controllables mostly Licensing	85
Total Contribution	203
UCLA Student Union	
Gross Margin:	
Event Services above plan due to additional bookings	11
AU Post Office below plan: no longer serving larger client that purchased large quantities of pre-stamped envelopes and lower sales than expected	(21)
Total Wages below plan	22
Other, mostly positive controllables	3
Total Contribution	15
Allocated Expenses and Other	
A&SS below plan \$443K (mostly savings in wages, employee benefits and UCPath charges) slightly offset mainly in professional services and year-end incentive compensation	136
Facilities above plan due to painting NCSC exterior, rental of portable air conditioning units and other repairs	(152)
Utilities below plan: savings due to lower consumption and energy efficient projects.	177
Depreciation lower than plan due to timing of capitals	114
Other: mostly higher interest income, student fee income and various positive non-recurrent	1,011
Total	1,286
Actual Net Income/(Loss)	(694)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month July 2019	Prior Month June 2019	Prior Year July 2018
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$12,951	\$12,215	\$13,915
Accounts receivable	3,819	4,615	3,844
Less: Allowance for doubtful accounts	(378)	(607)	(580)
Accounts receivable, net	3,441	4,008	3,264
Student fees receivable	104	0	118
Short term note receivable	0	0	200
Inventories	5,680	5,015	6,248
Prepaid expenses and other current assets	297	204	319
Total current assets	22,473	21,442	24,064
LONG TERM ASSETS			
Property, equipment and improvements	72,703	72,277	72,708
Less: Accumulated depreciation	(51,362)	(51,184)	(50,163)
Total long term assets	21,341	21,093	22,545
TOTAL ASSETS	\$43,814	\$42,535	\$46,609
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$6,986	\$5,885	\$7,049
Wages and payroll taxes payable	3,932	3,976	5,551
Sales tax payable & other liabilities	959	695	625
Interest payable	66	37	74
Deferred income	839	649	518
Funds held for others	140	214	338
Current portion of long term debt	908	908	867
Total current liabilities	13,830	12,364	15,022
LONG TERM DEBT:			
AU expansion loan	6,186	6,186	7,095
Total long term debt	6,186	6,186	7,095
TOTAL LIABILITIES	20,016	18,550	22,117
RETAINED EARNINGS:			
Beginning Balance	24,492	24,492	25,151
Year-to-date net income/(loss)	(694)	(507)	(659)
Ending Balance	23,798	23,985	24,492
TOTAL LIABILITIES AND RETAINED EARNINGS	\$43,814	\$42,535	\$46,609

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
July 2019
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (\$187)
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation 217
 Loss (Gain) on disposal of fixed assets 0
 Accounts receivable 567
 Student fees receivable (104)
 Short term note receivable 0
 Inventories (665)
 Prepaid expenses and other current assets (93)
Increase/(decrease) in current liabilities:
 Accounts payable 648
 Sales tax payable & other liabilities 264
 Wages and payroll taxes payable (44)
 Interest payable 29
 Deferred Income 190
 Funds held for others (74)

Net cash provided/(used) by operating activities **748**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Long term note receivable 0
 Purchase of property, equipment and improvements (12)

Net cash used in investing activities **(12)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0

Net cash provided/(used) by financing activities **0**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	(\$187)	(\$694)	(\$659)
	217	2,475	2,378
	0	0	15
	567	(177)	(288)
	(104)	14	256
	0	200	(200)
	(665)	568	55
	(93)	22	49
	648	(534)	(9)
	264	334	(133)
	(44)	(1,620)	2,397
	29	(8)	(7)
	190	321	(55)
	(74)	(198)	236
	748	703	4,035
	0	0	200
	(12)	(799)	(1,678)
	(12)	(799)	(1,478)
	0	(868)	(833)
	0	(868)	(833)
	736	(964)	1,724
	12,215	13,915	12,191
	\$12,951	\$12,951	\$13,915

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
July 2019
(\$000's)**

	Current Month July 2019	Prior Month June 2019
CASH AND CASH EQUIVALENTS	\$12,951	\$12,215
BOARD REQUIRED CASH RESERVE	<u>4,832</u>	<u>4,845</u>
RESERVE SURPLUS (DEFICIT)	<u><u>\$8,119</u></u>	<u><u>\$7,370</u></u>

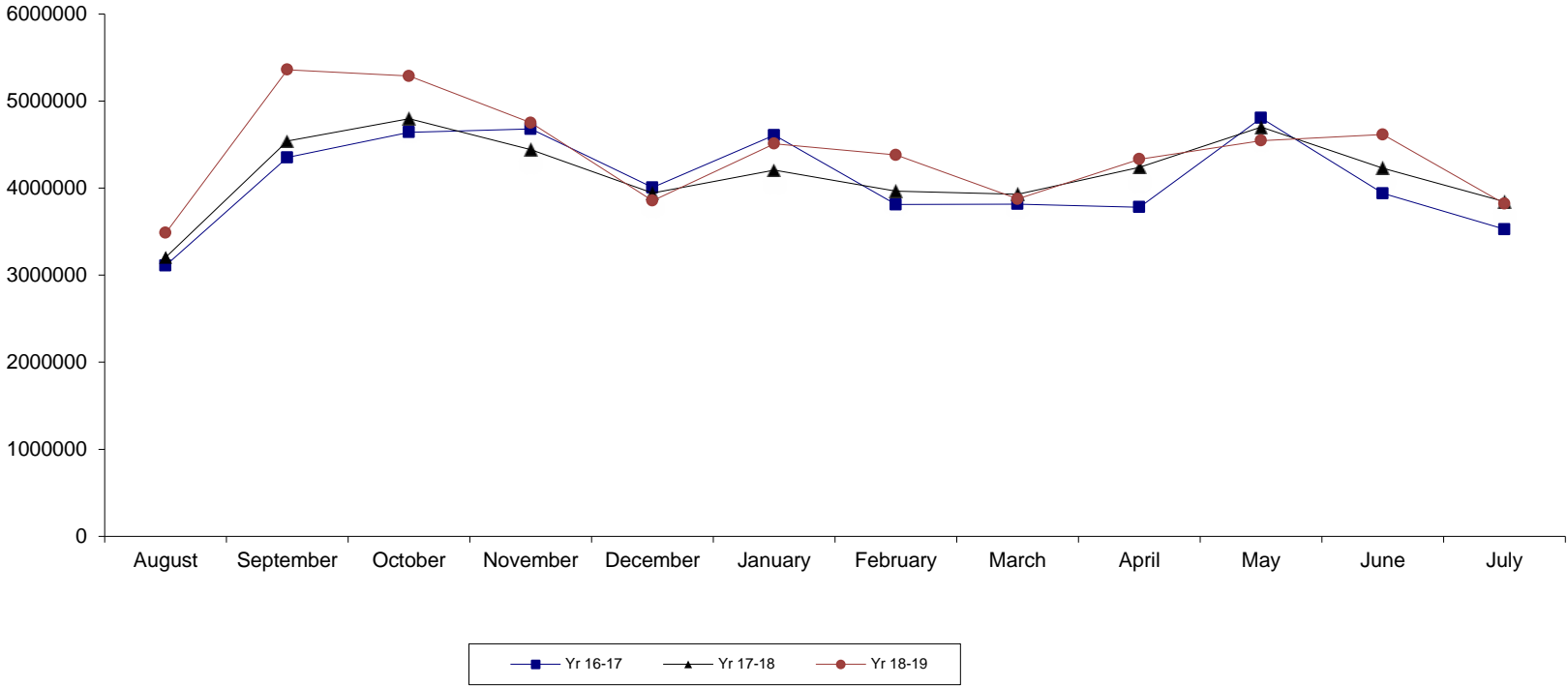
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2018-2019 July 2019

PROJECT NAME	BUDGET	PROJECTED						
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services								
2018-001 Store General Replacement	75.0	50.0	6.8	56.8	18.2		(18.2)	In Progress
2018-002 HTS Air Conditioning	75.0	0.0	0.0	0.0	75.0		(75.0)	Cancelled
2018-003 AU B-Level Bearwear Update	125.0	101.3	4.4	105.8	19.2		(19.2)	In Progress
2018-004 Exterior Signs - New Store Logo	75.0	0.0	41.6	41.6	33.4	75.0	41.6	In Progress
2018-005 Printer Equipment Replacement	60.0	43.7	14.3	58.0	2.0		(2.0)	In Progress
Total Store/Services	410.0	195.0	67.0	262.1	147.9	75.0	(72.9)	
Food Service								
2018-006 FS Miscellaneous and Unanticipated	50.0	40.8	5.7	46.5	3.5		(3.5)	In Progress
2018-007 Patio Furniture Upgrade	20.0	17.3	2.7	20.0	0.0		(0.0)	In Progress
2018-008 Coffee Equipment	100.0	0.0	0.0	0.0	100.0		(100.0)	Cancelled
2018-009 NCSC Kitchen Equipment	15.0	0.0	13.1	13.1	1.9		(1.9)	In Progress
2018-010 Concessions Holding Equipment	10.0	0.0	8.3	8.3	1.7	1.7	0.0	In Progress
2018-011 Commissary Kitchen Equipment	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2018-012 Commissary Floor Replacement	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2018-013 Vehicle replacement	45.0	0.0	0.0	0.0	45.0	45.0	0.0	Pending
2018-014 CSSC Dining room furniture replacement	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
Total Food Services	300.0	58.0	29.9	87.9	212.1	106.7	(105.4)	
Technology								
2018-015 Network Infrastructure Upgrade	20.0	2.8	0.0	2.8	17.2		(17.2)	In Progress
2018-016 Printer Replacement	10.0	2.7	4.0	6.7	3.3		(3.3)	In Progress
2018-017 Store Website Update	50.0	0.0	0.0	0.0	50.0		(50.0)	In Progress
2018-018 Store POS	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2018-019 Marketing Misc. Hardware/Software Upgrades	5.0	4.1	0.0	4.1	0.9		(0.9)	Completed
2018-032 Mobile Application Development	0.0	63.5	0.0	63.5	(8.5)		63.5	Completed
Total Technology	335.0	73.2	4.0	77.2	312.8	250.0	(7.8)	
Others								
2018-020 Fac. Misc. and Remodels	50.0	26.9	21.6	48.5	1.5		(1.5)	In Progress
2018-021 AU Freight Elevators Fire and Cab Doors	200.0	0.0	65.7	65.7	134.3		(134.3)	In Progress
2018-022 KH Grand Salon AC Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2018-023 Restroom Partitions	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2018-024 LVC Kitchen Waterproofing	25.0	0.0	17.7	17.7	7.4		(7.4)	In Progress
2018-025 North Campus Restroom Remodel	250.0	0.0	28.5	28.5	221.5		(221.5)	In Progress
2018-026 KH Coffeehouse Waterproofing	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2018-027 Ackerman Audio/Visual Upgrade	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2018-028 Custodial Replacements	10.0	3.0	0.0	3.0	7.0		(7.0)	In Progress
2018-029 SUO General Replacement	15.0	0.0	8.8	8.8	6.2	6.2	0.0	In Progress
2018-030 Finance Misc. Replacements	15.0	4.2	6.5	10.7	4.3		(4.3)	In Progress
2018-031 Replace DVR	40.0	45.3	0.0	45.3	(5.3)		5.3	Completed
2018-033 LVC Store AC Replacement	0.0	31.6	6.7	38.3	1.7		38.3	Completed
2018-034 NC Flooring	0.0	19.2	0.0	19.2	7.8		19.2	In Progress
2018-035 NC Exterior Wood Replacement	0.0	17.2	0.0	17.2	(7.2)		17.2	In Progress
2018-036 Financial Dashboard	0.0	0.0	12.4	12.4	(0.4)		12.4	Completed
2018-037 Oculus Lighting	0.0	6.5	2.5	9.0	0.0		9.0	In Progress
2018-038 Anderson Café	0.0	0.0	101.7	101.7	198.3		101.7	In Progress
2018-039 Site Survey for ASUCLA Esports Lounge	0.0	0.0	9.2	9.2	0.8		9.2	In Progress
Total Others	705.0	153.9	281.3	435.3	677.7	106.2	(163.6)	
Total Current Year Projects	1,750.0	480.2	382.3	862.4	1,350.6	537.9	(349.7)	

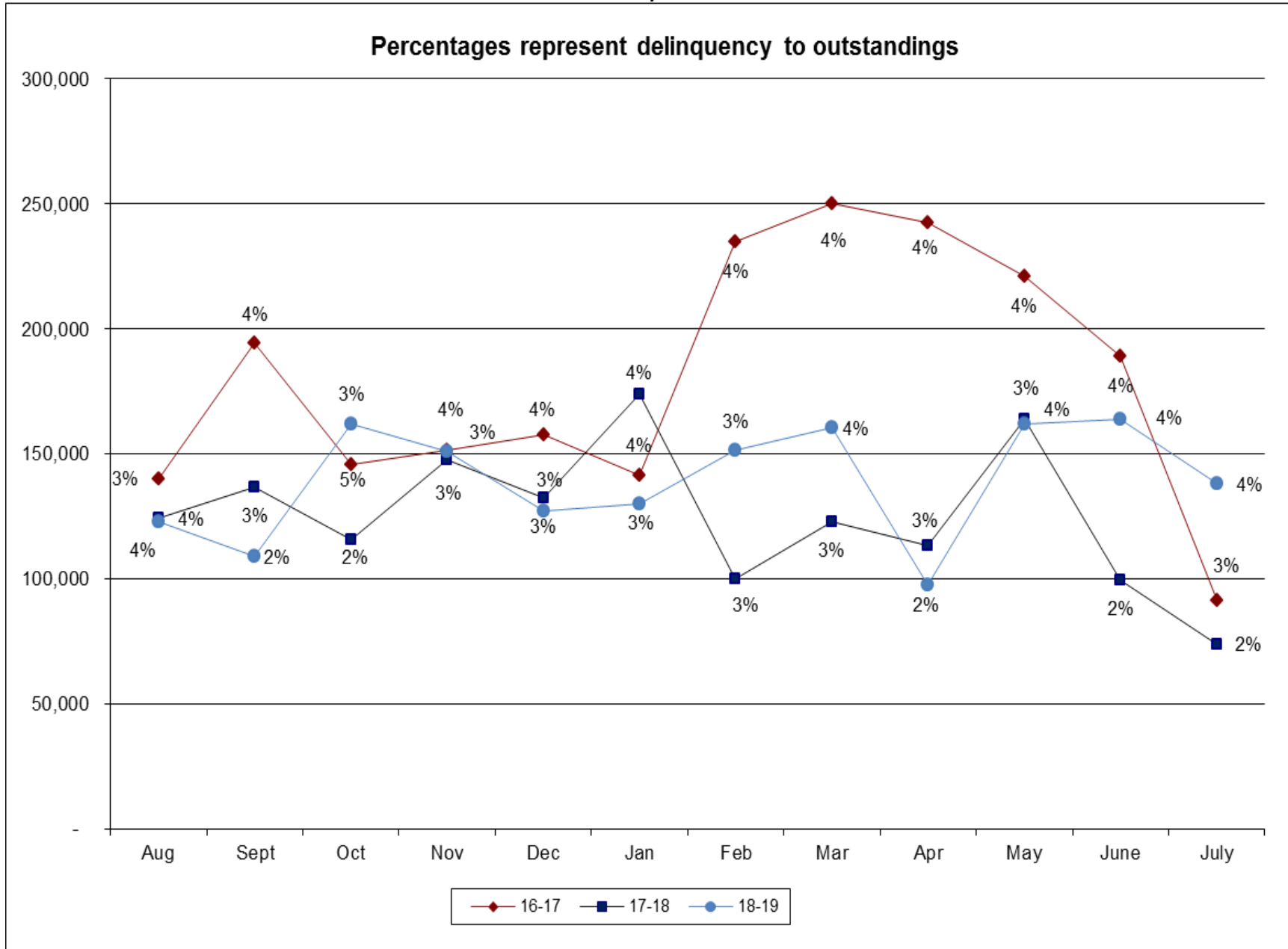
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

07/27/19	Jul	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,121,421	33%	\$103,881	37%	\$5,548	46%	\$7,466	13%	\$3,451	7%	\$764	3%	\$1,242,531	33%
ASUCLA PUBLICATIONS		\$56,776	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$56,776	1%
ASUCLA USA/GSA		\$69,207	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$69,207	2%
DUE FROM VENDORS		\$409,372	12%	\$85	0%	(\$7,748)	-65%	\$22,615	40%	\$25,307	55%	\$16,871	72%	\$466,502	12%
DENTAL KITS		\$54,736	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$54,736	1%
OTHER		\$1,685,344	49%	\$180,448	63%	\$14,137	119%	\$26,475	47%	\$17,318	38%	\$5,842	25%	\$1,929,564	51%
TOTAL CURRENT MONTH		\$3,396,856	100%	\$284,414	100%	\$11,937	100%	\$56,556	100%	\$46,076	100%	\$23,477	100%	\$3,819,316	100%
		89%		7%		1%		1%		1%		1%		100%	
06/29/19	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,903,378	43%	\$44,362	69%	\$35,340	54%	\$4,993	8%	\$281	1%	\$832	5%	\$1,989,186	43%
ASUCLA PUBLICATIONS		\$99,349	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,349	2%
ASUCLA USA/GSA		\$98,314	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$98,314	2%
DUE FROM VENDORS		\$454,532	10%	(\$8,255)	-13%	\$1,675	3%	\$32,220	55%	\$18,563	81%	\$12,375	73%	\$511,110	11%
DENTAL KITS		\$75,582	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,582	2%
OTHER		\$1,756,009	41%	\$28,465	44%	\$27,939	43%	\$21,649	37%	\$4,159	18%	\$3,719	22%	\$1,841,940	40%
TOTAL CURRENT MONTH		\$4,387,164	100%	\$64,572	100%	\$64,954	100%	\$58,862	100%	\$23,003	100%	\$16,926	100%	\$4,615,480	100%
		95%		1%		1%		1%		1%		1%		100%	
05/25/19	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,002,046	24%	\$156,022	69%	\$72,434	69%	\$859	9%	\$2,890	10%	\$400	2%	\$1,234,651	27%
ASUCLA PUBLICATIONS		\$90,102	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$90,102	2%
ASUCLA USA/GSA		\$165,663	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$165,663	4%
DUE FROM VENDORS		\$549,873	13%	\$21,427	9%	\$6,154	6%	\$4,676	47%	\$23,372	77%	\$15,582	92%	\$621,084	14%
DENTAL KITS		\$294,067	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$294,067	6%
OTHER		\$2,054,591	50%	\$49,638	22%	\$26,378	25%	\$4,335	44%	\$4,054	13%	\$1,049	6%	\$2,140,045	47%
TOTAL CURRENT MONTH		\$4,156,342	100%	\$227,087	100%	\$104,966	100%	\$9,870	100%	\$30,316	100%	\$17,031	100%	\$4,545,612	100%
		91%		5%		2%		0%		1%		1%		100%	

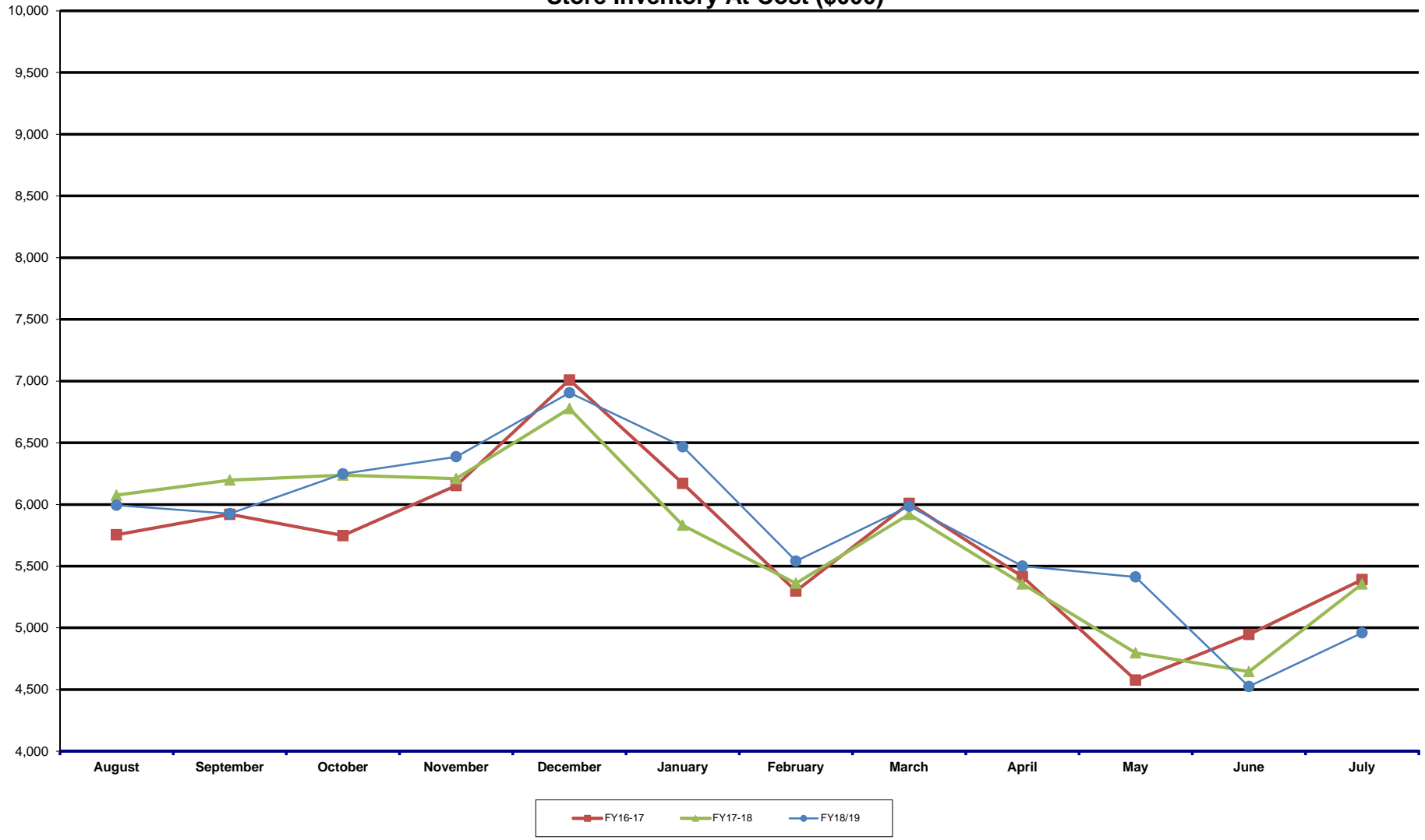
Total Accounts Receivable Balances
12 Month History
Aug 16 to Jul 19



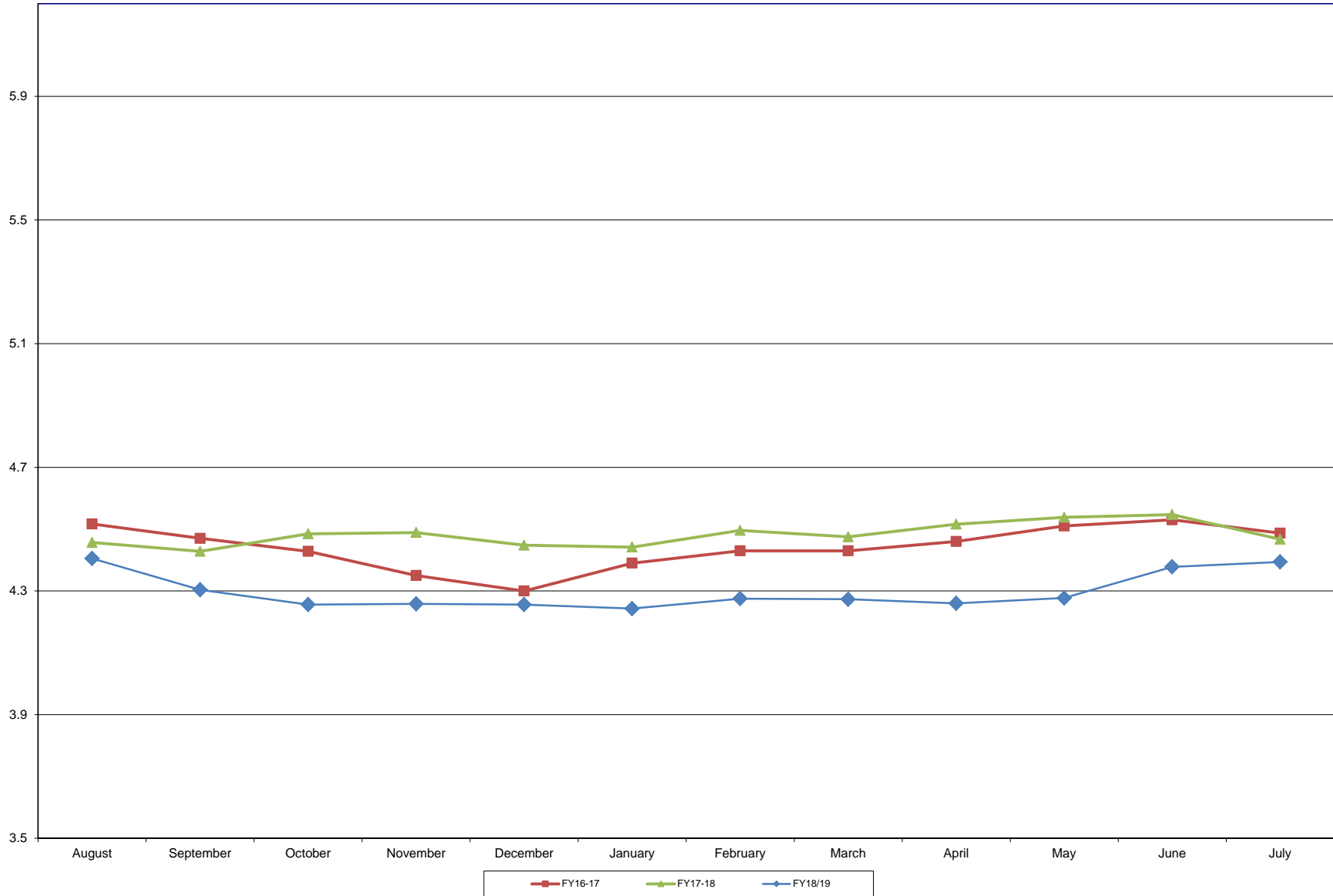
Aged Accounts Receivable Balances > 60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

**UCLA STORE
INCOME STATEMENT**

JUL. 12(06/30/19-07/27/19)		
CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE
1,192,092	1,262,686	<70,594>
1,337,033	1,306,829	30,204
81,730	83,033	<1,303>
79,550	83,028	<3,478>
41,778	54,000	<12,222>
140,161	172,088	<31,927>
0	0	0
2,872,343	2,961,664	<89,321>
1,878,421	1,972,226	93,805
5,467	3,460	<2,007>
2,500	6,545	4,045
317	380	63
374	480	106
0	0	0
799	850	51
9,458	11,715	2,257
1,887,878	1,983,941	96,063
65.4	66.6	1.2
984,465	977,723	6,742
34.6	33.4	1.2
0.3	0.4	0.1
34.3	33.0	1.3
12.7	13.8	<1.1>
51.6	49.8	1.8
43.9	40.6	3.3
43.5	40.2	3.2
46.6	52.2	<5.6>
38.5	33.1	5.4
0.0	0.0	0.0
199,467	158,681	40,786
1,183,932	1,136,404	47,528
238,871	267,666	28,795
1,810	0	<1,810>
188,263	188,278	15
428,943	455,944	27,001
14.9	15.4	0.5
86,978	129,263	42,285
7,669	3,838	<3,831>
21,436	11,622	<9,814>
16	2	<14>
2,949	2,000	<949>
4,574	4,550	<24>
745	2,110	1,365
12,599	11,380	<1,219>
509	950	441
0	0	0
0	0	0
0	0	0
12,837	9,893	<2,944>
<59,160>	<58,700>	460
2	25	23
5,415	2,311	<3,104>
43,148	53,664	10,516
1,790	0	<1,790>
103	0	<103>
0	0	0
101	0	<101>
0	0	0
10,738	10,250	<488>
0	0	0
2,868	0	<2,868>
2,806	3,500	694
<14,830>	100	14,930
0	3	3
<5,997>	6,500	12,497
137,296	193,261	55,965
566,239	649,205	82,966
617,693	487,199	130,494
40,402	46,252	5,850
156,534	168,721	12,187
78,745	74,376	<4,369>
44,398	34,088	<10,310>
259,323	136,463	<122,860>
81,494	84,067	2,573
24,702	29,169	4,467
59,394	67,180	7,786
744,993	640,316	<104,677>
<127,300>	<153,117>	25,817

ACADEMIC SUPPORT DIV	GENERAL MDSE DIVISION	HILLTOP SHOP	LU VALLE COMMONS STORE	E-COMMERCE DIVISION	HEALTH SCIENCES STORE	OPERATIONS DIVISION	TOTAL SALES	Less: Cost of Sales	Less: Shrinkage	ACADEMIC SUPPORT DIV	GENERAL MDSE DIVISION	HILLTOP SHOP	LU VALLE COMMONS STORE	E-COMMERCE DIVISION	HEALTH SCIENCES STORE	SHRINKAGE	TOTAL COST OF SALES	COST OF SALES %	GROSS MARGIN	GROSS MARGIN %	SHRINKAGE %	NET GROSS MARGIN %	ACADEMIC SUPPORT DIV	GENERAL MDSE DIVISION	HILLTOP SHOP	LU VALLE COMMONS STORE	E-COMMERCE DIVISION	HEALTH SCIENCES STORE	OPERATIONS DIVISION	OTHER INCOME	GROSS MARGIN/OTHER	Less: Controllable Exp	Career Wages	Limited Appointment	Student Wages	TOTAL WAGES	WAGE % TO SALES	Employee Benefits	Office Supplies	Telephone	Postage	Trav/Trips/Conference	Membership Fees	Operating Supplies	Freight Out	Transportation	Replacements	Merchandise Losses	Postage Stamp O/S	Advertising	Vendor Adv. Allowance	Direct Mail Adv.	Repairs & Maintenance	Bank Card Expense	Overs/Shorts	Credit Card Adjustments	Textbook Rental Exp	Rentals-Truck	Taxes & Licenses	Professional Services	Temp Agency Service	Inventory Count	Commission Expense	Concession Expense	Alloc of Distr Cntr	Payment to UCLA	TOTAL OTHER CONTROL.	TOTAL CONTROLLABLE EXP	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	Less: Allocated Exp	Allocated Exp. -HR	Allocated Exp. Fin	Allocated Exp. -IS	Allocated Exp. Mktg	Allocated Exp Othr SA	Maintenance	Utilities	Depreciation	TOTAL ALLOCATED EXP	NET INCOME (LOSS)
----------------------	-----------------------	--------------	------------------------	---------------------	-----------------------	---------------------	-------------	---------------------	-----------------	----------------------	-----------------------	--------------	------------------------	---------------------	-----------------------	-----------	---------------------	-----------------	--------------	----------------	-------------	--------------------	----------------------	-----------------------	--------------	------------------------	---------------------	-----------------------	---------------------	--------------	--------------------	------------------------	--------------	---------------------	---------------	-------------	-----------------	-------------------	-----------------	-----------	---------	-----------------------	-----------------	--------------------	-------------	----------------	--------------	--------------------	-------------------	-------------	-----------------------	------------------	-----------------------	-------------------	--------------	-------------------------	---------------------	---------------	------------------	-----------------------	---------------------	-----------------	--------------------	--------------------	---------------------	-----------------	----------------------	------------------------	--	---------------------	--------------------	--------------------	--------------------	---------------------	-----------------------	-------------	-----------	--------------	---------------------	-------------------

FISCAL YEAR 18-19			FISCAL YEAR 17-18	
YTD 12 MO(07/29/18-07/27/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
18,251,007	18,108,000	143,007	934,866	17,894,223
16,238,087	16,338,245	<100,158>	1,243,273	15,720,632
1,601,109	1,598,419	2,690	84,313	1,558,773
2,002,252	2,158,264	<156,012>	70,526	2,128,287
1,285,912	1,435,000	<149,088>	36,766	1,367,342
5,249,898	4,933,161	316,737	182,392	5,028,282
16,905	0	16,905	0	0
44,645,171	44,571,089	74,082	2,552,136	43,697,538
30,581,956	29,939,666	<642,290>	1,639,716	29,569,338
65,030	54,790	<10,240>	2,523	64,286
147,510	79,395	<68,115>	4,020	118,713
13,526	7,380	<6,146>	374	6,457
10,567	11,810	1,243	339	12,927
0	0	<0>	0	0
12,446	19,840	7,394	948	23,230
249,079	173,215	<75,864>	8,204	225,613
30,831,034	30,112,881	<718,153>	1,647,920	29,794,951
68.5	67.2	<1.3>	64.3	67.7
13,814,137	14,458,208	<644,071>	904,215	13,902,588
31.5	32.8	<1.3>	35.8	32.3
0.6	0.4	<0.2>	0.3	0.5
30.9	32.4	<1.5>	35.4	31.8
14.8	16.7	<1.9>	15.4	16.5
48.9	49.5	<0.6>	49.7	49.0
41.2	41.2	<0.0>	43.7	41.8
31.7	34.9	<3.2>	35.9	33.4
51.2	50.8	0.5	53.9	51.1
23.0	24.5	<1.6>	32.7	23.6
100.0	0.0	100.0	0.0	0.0
1,690,715	1,360,143	330,572	166,223	1,312,721
15,504,852	15,818,351	<313,499>	1,070,439	15,215,308
3,082,005	3,135,753	53,748	256,631	2,955,215
7,978	2,700	<5,278>	0	11,977
2,661,681	2,618,628	<43,053>	167,638	2,356,757
5,751,664	5,757,081	5,417	424,269	5,323,948
12.9	12.9	0.0	16.6	12.2
1,468,282	1,524,928	56,646	127,935	1,447,888
95,074	73,970	<21,104>	9,850	91,162
125,141	142,540	17,399	6,867	115,402
204	101	<103>	16	214
46,652	39,850	<6,802>	370	28,542
10,740	8,608	<2,132>	3,298	8,393
63,063	56,415	<6,648>	2,135	58,553
243,113	230,923	<12,190>	8,071	226,985
12,849	14,650	1,801	950	14,613
0	0	0	1,379	1,379
0	0	0	0	656
0	0	0	4	<10>
281,166	208,996	<72,170>	9,817	220,726
<152,840>	<160,250>	<7,410>	<53,849>	<167,860>
284,088	284,800	712	7	279,500
47,919	43,586	<4,333>	1,814	48,118
804,796	830,222	25,426	49,062	791,204
9,033	0	<9,033>	389	6,429
8,158	0	<8,158>	<26>	12,941
0	0	<0>	0	30
3,881	3,700	<181>	0	4,450
300	300	0	0	0
136,340	124,400	<11,940>	9,978	133,374
4,008	3,340	<668>	0	6,682
23,743	20,875	<2,868>	<1,837>	21,368
69,630	64,100	<5,530>	2,930	68,467
48,911	47,219	<1,692>	37	40,263
0	15	15	0	0
141,367	155,510	14,143	4,118	152,784
3,775,615	3,718,798	<56,817>	183,302	3,612,273
9,527,278	9,475,879	<51,399>	607,571	8,936,222
5,977,573	6,342,472	<364,899>	462,867	6,279,087
472,803	579,956	107,153	45,720	450,419
1,804,372	2,068,578	264,206	139,984	1,752,919
813,303	933,855	120,552	79,437	800,738
560,360	454,604	<105,756>	37,288	430,607
1,496,120	1,591,351	95,231	295,589	1,566,076
1,094,344	1,033,653	<60,691>	99,699	1,024,604
269,604	326,987	57,383	25,656	297,759
694,298	806,160	111,862	57,820	681,904
7,205,204	7,795,144	589,940	781,193	7,005,027
<1,227,630>	<1,452,672>	225,042	<318,326>	<725,940>

UCLA RESTAURANTS
INCOME STATEMENT

JUL. 12(06/30/19-07/27/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 12 MO(07/29/18-07/27/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
148,102	161,921	<13,819>	2,197,527	2,346,767	<149,240>	134,191	2,119,645
123,762	128,078	<4,316>	2,249,220	2,533,926	<284,706>	131,417	2,359,941
117,577	117,136	441	1,963,627	2,130,335	<166,708>	118,232	1,534,927
128,373	143,271	<14,898>	2,866,129	2,976,095	<109,966>	138,795	2,734,966
153,416	211,876	<58,460>	3,143,923	3,581,948	<438,025>	179,696	3,341,923
83,094	108,658	<25,564>	2,416,769	2,577,113	<160,344>	107,834	2,343,357
754,325	870,940	<116,615>	14,837,195	16,146,184	<1,308,989>	810,164	14,434,760
265,784	295,570	29,786	5,020,992	5,402,599	381,607	290,814	4,829,289
35.2	33.9	<1.3>	33.8	33.5	<0.4>	35.9	33.5
488,541	575,370	<86,829>	9,816,203	10,743,585	<927,382>	519,351	9,605,471
64.8	66.1	<1.3>	66.2	66.5	<0.4>	64.1	66.5
62.8	66.9	<4.2>	65.3	67.2	<1.9>	67.3	67.6
65.6	65.4	0.2	66.0	65.6	0.4	66.1	65.5
65.9	66.1	<0.2>	67.3	65.7	1.6	59.5	66.2
66.7	68.4	<1.7>	67.9	68.5	<0.6>	64.6	69.0
61.5	66.0	<4.5>	65.4	66.0	<0.6>	64.6	66.0
68.2	63.2	5.0	66.2	66.5	<0.3>	61.9	65.7
147,251	156,568	<9,317>	2,435,508	2,515,506	<79,998>	154,917	2,320,748
635,792	731,938	<96,146>	12,251,710	13,259,091	<1,007,381>	674,268	11,926,219
275,796	312,755	36,959	3,634,342	3,901,612	267,270	289,418	3,516,193
1,471	2,122	651	50,464	27,445	<23,019>	3,871	21,524
221,656	237,270	15,614	3,766,086	3,694,174	<71,912>	225,052	3,414,452
<30,692>	<33,957>	<3,265>	<491,055>	<519,951>	<28,896>	<33,456>	<483,746>
468,233	518,190	49,958	6,959,838	7,103,280	143,442	484,884	6,468,423
62.1	59.5	<2.6>	46.9	44.0	<2.9>	59.9	44.8
83,290	165,330	82,040	1,876,506	2,069,079	192,573	142,105	1,855,251
1,385	1,450	65	22,474	20,930	<1,544>	1,567	23,724
6,433	4,150	<2,283>	42,438	50,390	7,952	2,494	39,828
915	1,000	85	15,570	20,000	4,430	0	14,317
37,781	40,647	2,866	681,022	739,683	58,661	31,380	624,166
5.0	4.7	<0.3>	4.6	4.6	<0.0>	3.9	4.3
5,123	4,644	<479>	83,166	61,120	<22,046>	3,960	75,436
<12,299>	<15,000>	<2,701>	<146,860>	<177,000>	<30,140>	<8,018>	<149,261>
3,828	2,440	<1,388>	67,362	32,530	<34,832>	4,922	49,015
3,286	3,657	371	68,336	53,512	<14,824>	3,657	52,730
2,202	1,760	<442>	28,544	17,840	<10,704>	515	23,697
6,584	1,408	<5,176>	43,870	35,167	<8,703>	3,505	44,617
8	0	<8>	724	0	<724>	0	3
13,055	6,871	<6,184>	121,536	94,089	<27,447>	6,627	137,396
26,405	28,891	2,486	481,450	542,864	61,414	27,669	491,670
1,260	1,298	38	25,592	23,692	<1,900>	1,277	24,477
<1,384>	974	2,358	<3,939>	13,945	17,884	448	8,638
12	0	<12>	177	0	<177>	0	28
0	0	0	9,288	0	<9,288>	147	1,149
0	425	425	141	5,140	4,999	0	1,962
238	240	2	4,048	3,493	<555>	238	11,280
0	0	0	11,804	0	<11,804>	0	610
0	0	0	12,179	3,100	<9,079>	0	7,738
6,220	11,358	5,138	282,234	343,921	61,687	6,479	296,932
184,341	261,543	77,202	3,727,661	3,953,495	225,834	228,972	3,635,403
652,573	779,733	127,160	10,687,498	11,056,775	369,277	713,856	10,103,826
<16,781>	<47,795>	31,014	1,564,212	2,202,316	<638,104>	<39,588>	1,822,393
44,102	51,811	7,709	570,229	617,282	47,053	52,252	543,037
45,943	54,698	8,755	691,307	572,382	<118,925>	49,698	683,107
23,112	24,112	1,000	309,969	258,360	<51,609>	28,202	313,137
13,031	11,051	<1,980>	216,732	126,170	<90,562>	13,238	168,903
76,111	44,240	<31,871>	553,106	437,124	<115,982>	104,941	600,926
71,760	74,041	2,281	963,629	910,372	<53,257>	87,790	902,219
21,751	25,690	3,939	237,401	287,978	50,577	22,592	262,193
78,245	85,043	6,798	893,331	1,020,506	127,175	92,732	900,352
374,055	370,686	<3,369>	4,435,704	4,230,174	<205,530>	451,445	4,373,875
<390,836>	<418,481>	27,645	<2,871,492>	<2,027,858>	<843,634>	<491,034>	<2,551,481>
183,928	207,562	<23,634>	3,518,707	3,788,863	<270,156>	199,433	3,613,180
68,520	76,716	<8,196>	1,207,573	1,249,533	<41,960>	76,728	1,196,726
115,408	130,846	<15,438>	2,311,134	2,539,330	<228,196>	122,705	2,416,454
7.70	7.29	0.42	7.12	6.91	0.22	7.42	6.64
9.98	9.08	0.90	9.23	8.89	0.34	9.25	8.60
6.35	6.24	0.12	6.02	5.93	0.09	6.27	5.67
20,469	21,850	1,381	344,355	340,358	<3,997>	21,949	346,466
36.85	39.59	<2.74>	43.09	46.90	<3.82>	36.91	41.66

LICENSING & SERVICES
INCOME STATEMENT

JUL. 12(06/30/19-07/27/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 12 MO(07/29/18-07/27/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
11,983	7,500	4,483					
11,983	7,500	4,483	195,347	171,415	23,932	8,464	184,813
99	150	51					
11,885	7,350	4,535	195,347	171,415	23,932	8,464	184,813
99.2	98.0	1.2	2,071	3,437	1,366	388	4,967
99.2	98.0	1.2	193,277	167,978	25,299	8,076	179,845
			98.9	98.0	1.0	95.4	97.3
			98.9	98.0	1.0	95.4	97.3
315,282	358,337	<43,055>	3,100,065	3,179,924	<79,859>	412,252	2,936,844
114,756	113,940	816	1,346,655	1,347,585	<930>	102,678	1,225,832
17,625	0	17,625	224,625	0	224,625	0	0
447,663	472,277	<24,614>	4,671,345	4,527,509	143,836	514,930	4,162,676
459,547	479,627	<20,080>	4,864,622	4,695,487	169,135	523,007	4,342,522
36,174	38,121	1,947					
0	720	720	508,858	451,170	<57,688>	37,813	448,464
36,174	38,841	2,667	3,048	8,265	5,217	92	1,558
301.9	517.9	216.0	511,906	459,435	<52,471>	37,905	450,022
			262.1	268.0	6.0	447.8	243.5
8,327	18,122	9,795					
318	525	207	242,961	214,334	<28,627>	12,805	209,134
1,045	470	<575>	3,461	6,185	2,724	1,340	8,130
99	50	<49>	13,443	5,885	<7,558>	475	6,638
0	0	0	1,496	600	<896>	0	1,184
<346>	0	346	22,897	13,000	<9,897>	0	11,499
13,451	4,275	<9,176>	8,036	10,750	2,714	0	9,500
0	0	0	52,104	49,398	<2,706>	1,054	32,298
0	850	850	226	0	<226>	0	466
<9,715>	2,083	11,798	<11,062>	3,750	14,812	30,564	48,984
0	350	350	3,860	24,996	21,136	2,083	29,547
<10,362>	3,200	13,562	3,658	5,850	2,192	0	0
75,721	76,770	1,049	10,702	38,400	27,698	954	32,402
14,003	17,356	3,353	348,968	302,378	<46,590>	79,908	291,442
0	0	0	210,090	240,142	30,052	22,628	223,352
53,300	57,370	4,070	0	0	0	0	108
145,842	181,421	35,579	754,480	836,286	81,806	85,223	822,418
182,017	220,262	38,245	1,665,318	1,751,954	86,636	237,035	1,727,101
			2,177,224	2,211,389	34,165	274,940	2,177,123
277,531	259,365	18,166					
3,407	3,827	420					
22,708	17,348	<5,360>	42,323	45,598	3,275	4,085	37,624
11,783	7,886	<3,897>	191,263	181,443	<9,820>	26,024	172,989
6,643	3,614	<3,029>	87,911	84,497	<3,414>	15,295	83,503
38,804	14,469	<24,335>	60,172	41,261	<18,911>	7,179	43,743
36,759	37,884	1,125	167,092	142,965	<24,127>	56,913	176,662
11,142	13,153	2,011	493,617	465,808	<27,809>	44,970	462,161
3,023	4,580	1,557	121,608	147,437	25,829	11,573	134,308
134,269	102,761	<31,508>	60,008	54,969	<5,039>	6,922	82,419
			1,223,996	1,163,978	<60,018>	172,961	1,193,409
143,261	156,604	<13,343>	1,463,402	1,320,120	143,282	75,106	971,990

**UCLA STUDENT UNION
INCOME STATEMENT**

JUL. 12(06/30/19-07/27/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 12 MO(07/29/18-07/27/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
80,641	109,531	<28,890>	689,476	661,418	28,058	95,067	721,747
22,233	32,793	<10,560>	412,207	585,100	<172,893>	25,962	536,257
102,874	142,324	<39,450>	1,101,683	1,246,518	<144,835>	121,029	1,258,004
20,074	32,072	11,998	401,311	572,228	170,917	25,675	527,519
8,668	17,182	8,514	143,989	124,087	<19,902>	13,122	141,100
28,741	49,254	20,513	545,300	696,315	151,015	38,797	668,619
27.9	34.6	6.7	49.5	55.9	6.4	32.1	53.2
74,133	93,070	<18,937>	556,384	550,203	6,181	82,232	589,385
72.1	65.4	6.7	50.5	44.1	6.4	67.9	46.9
89.3	84.3	4.9	79.1	81.2	<2.1>	86.2	80.5
9.7	2.2	7.5	2.6	2.2	0.4	1.1	1.6
0	425	<425>	0	6,078	<6,078>	<2,760>	3,101
250	300	<50>	25,444	38,550	<13,106>	165	16,762
<10,275>	2,728	<13,003>	246,319	230,540	15,779	1,113	185,244
4,139	5,773	<1,634>	83,669	103,000	<19,331>	4,648	94,959
<5,886>	9,226	<15,112>	355,432	378,168	<22,736>	3,167	300,065
68,247	102,296	<34,049>	911,816	928,371	<16,555>	85,399	889,450
33,825	34,971	1,146	406,002	408,445	2,443	33,719	374,374
18,763	18,231	<532>	261,373	280,725	19,352	17,631	280,648
52,588	53,202	614	667,375	689,170	21,795	51,350	655,022
51.1	37.4	<13.7>	60.6	55.3	<5.3>	42.4	52.1
13.4	10.5	<2.9>	19.4	20.9	1.5	12.2	18.5
10,999	16,938	5,939	190,289	202,275	11,986	16,725	184,219
514	602	88	14,085	8,327	<5,758>	118	10,341
4,877	2,995	<1,882>	30,913	38,425	7,512	1,803	30,076
0	0	0	2,192	2,025	<167>	<226>	2,025
0	0	0	8,936	9,477	541	2,617	7,987
0	0	0	6,408	6,556	149	934	6,428
103	130	27	9,598	6,860	<2,738>	0	6,057
7,415	8,450	1,035	59,579	49,374	<10,205>	5,927	43,847
<73>	2,072	2,145	181,777	174,980	<6,797>	819	148,922
0	0	0	174	0	<174>	0	1,540
0	0	0	974	2,000	1,026	0	1,878
0	100	100	3,190	3,059	<131>	0	549
282	250	<32>	3,277	3,000	<277>	273	3,869
2,184	2,367	183	28,823	31,866	3,043	207	34,330
715	770	55	11,495	13,749	2,254	782	12,819
<89>	0	89	454	0	<454>	138	1,461
0	0	0	66	0	<66>	0	0
0	0	0	2,787	2,787	0	0	2,787
15,417	15,417	0	185,000	185,004	4	15,417	185,000
1,789	250	<1,539>	130,700	140,000	9,300	2,232	130,181
44,133	50,341	6,208	870,717	879,764	9,047	47,765	814,315
96,721	103,543	6,822	1,538,093	1,568,934	30,841	99,115	1,469,336
<28,474>	<1,247>	<27,227>	<626,277>	<640,563>	14,286	<13,717>	<579,886>
4,954	5,510	556	54,914	65,648	10,734	5,535	55,013
4,792	6,277	1,485	56,828	65,652	8,824	6,175	62,173
2,486	2,853	367	26,242	30,572	4,330	3,629	29,607
1,402	1,307	<95>	18,364	14,926	<3,438>	1,704	15,748
8,188	5,235	<2,953>	48,112	51,730	3,619	13,505	58,797
44,578	45,960	1,382	598,612	565,096	<33,516>	54,536	560,465
13,512	15,947	2,435	147,475	178,760	31,285	14,034	162,876
27,371	14,258	<13,113>	241,971	171,087	<70,884>	23,127	165,020
107,282	97,347	<9,935>	1,192,518	1,143,471	<49,047>	122,245	1,109,698
<135,756>	<98,594>	<37,162>	<1,818,795>	<1,784,034>	<34,761>	<135,961>	<1,689,585>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JUL. 12(06/30/19-07/27/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 12 MO(07/29/18-07/27/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
324,602	344,016	19,414	3,927,253	4,058,326	131,073	302,637	3,786,719
1,736	830	<906>	20,694	21,828	1,134	12,668	77,501
32,200	38,103	5,903	423,731	457,657	33,926	26,490	404,478
358,537	382,949	24,412	4,371,679	4,537,811	166,132	341,795	4,268,698
7.9	8.0	0.1	6.3	6.4	0.2	7.9	6.3
307,000	0	<307,000>	307,000	0	<307,000>	276,000	276,000
3,997	0	<3,997>	15,122	17,855	2,733	0	14,735
4,606	0	<4,606>	18,125	8,240	<9,885>	0	11,700
114,334	164,840	50,506	1,805,195	1,946,565	141,370	135,366	1,714,259
18,357	7,187	<11,170>	90,260	99,685	9,425	5,345	96,325
13,074	8,753	<4,321>	87,727	102,833	15,106	6,555	87,007
615	705	90	7,669	8,604	935	514	11,183
3,206	858	<2,348>	22,025	13,087	<8,938>	57	12,993
0	50	50	1,836	555	<1,281>	191	2,302
18,274	734	<17,540>	47,116	25,384	<21,732>	7,888	30,292
0	56	56	0	656	656	0	0
0	0	0	2,474	0	<2,474>	0	114
1,298	309	<989>	6,579	2,359	<4,220>	302	1,037
583	690	107	17,960	7,369	<10,591>	0	3,993
1,101	479	<622>	3,672	5,742	2,070	137	1,710
0	0	0	0	0	0	0	4
245	275	30	3,599	3,300	<299>	0	3,895
<150>	<200>	<50>	<2,349>	<3,200>	<851>	612	843
353	52	<301>	2,024	606	<1,418>	0	1,761
2,412	2,550	138	30,565	30,300	<265>	5,017	30,714
6,848	1,766	<5,082>	44,596	21,236	<23,360>	<1,921>	15,091
1,413	1,000	<413>	12,127	12,000	<127>	7,574	20,224
6,435	6,223	<212>	77,100	76,914	<186>	5,018	68,860
1,713	1,113	<600>	10,135	14,219	4,084	1,596	10,558
15,355	12,376	<2,979>	161,625	149,867	<11,758>	25,507	146,718
0	650	650	0	2,162	2,162	820	1,950
2,681	2,681	0	36,154	36,154	0	2,603	39,955
<2>	41	43	39	487	448	<1>	462
23,061	25,075	2,014	276,732	275,820	<912>	23,063	251,016
4,003	5,499	1,496	244,554	89,775	<154,779>	39,534	221,739
922	1,536	614	12,838	18,427	5,589	<2,070>	13,284
12,223	11,460	<763>	140,064	138,018	<2,046>	11,126	134,003
5,807	400	<5,407>	32,228	28,600	<3,628>	934	12,446
10,286	11,082	796	100,000	129,398	29,398	10,417	125,286
0	0	0	14,079	17,981	3,902	3,162	22,859
15,173	734	<14,439>	54,164	34,308	<19,856>	8,142	27,683
31,521	33,990	2,469	181,881	179,823	<2,058>	42,687	193,968
917	206	<711>	11,093	4,645	<6,448>	707	4,144
3,655	5,100	1,445	43,292	57,206	13,914	4,017	48,177
3,323	4,017	694	43,421	48,912	5,491	3,264	39,308
0	0	0	0	0	0	0	37,083
8,333	28,333	20,000	70,324	306,083	235,759	7,250	7,858
0	0	0	1,308	0	<1,308>	591	591
8,541	8,541	0	102,119	102,115	<4>	8,292	99,262
<96,531>	16,924	113,455	101,997	203,087	101,090	18,048	198,793
2,303	514	<1,789>	32,653	31,111	<1,542>	21	27,860
557,286	366,599	<190,687>	4,271,123	4,248,288	<22,835>	658,368	4,070,046
915,824	749,548	<166,276>	8,642,801	8,786,099	143,298	1,000,163	8,338,744
19,495	19,726	231	261,783	242,540	<19,243>	23,849	245,100
5,909	6,844	935	64,493	76,718	12,225	6,137	71,228
23,866	23,090	<776>	282,948	277,089	<5,859>	28,418	275,863
49,269	49,660	391	609,224	596,347	<12,877>	58,405	592,192
965,093	799,208	<165,885>	9,252,026	9,382,446	130,420	1,058,568	8,930,935
<886,869>	<714,148>	172,721	<8,241,523>	<8,364,070>	<122,547>	<986,392>	<8,045,729>
<41,721>	<41,721>	0	<505,881>	<505,881>	0	<33,599>	<407,212>
<3,521>	<3,521>	0	<42,853>	<42,853>	0	<3,354>	<40,811>
<32,982>	<39,818>	<6,836>	<461,768>	<469,642>	<7,874>	<35,223>	<437,184>
<965,093>	<799,208>	165,885	<9,252,025>	<9,382,446>	<130,421>	<1,058,568>	<8,930,935>
0	0	0	0	0	<0>	0	0

FACILITIES
EXPENSE STATEMENT

JUL. 12(06/30/19-07/27/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 12 MO(07/29/18-07/27/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
121,767	122,588	821	1,576,265	1,538,695	<37,570>	132,224	1,517,269
6,913	5,752	<1,161>	75,406	72,183	<3,223>	4,650	70,363
0	1,040	1,040	4,084	11,490	7,406	0	0
<3,938>	<545>	3,393	<8,387>	<4,860>	3,527	<92>	<3,640>
<10,307>	<9,340>	967	<133,846>	<113,292>	20,554	<9,573>	<115,275>
0	<3,250>	<3,250>	<21,141>	<39,000>	<17,859>	0	<32,342>
114,435	116,245	1,810	1,492,381	1,465,216	<27,165>	127,209	1,436,375
49,069	71,596	22,527	910,540	900,150	<10,390>	80,651	889,320
611	325	<286>	2,400	2,407	7	275	4,301
1,012	803	<209>	8,236	9,635	1,399	581	8,732
1,109	0	<1,109>	3,981	3,000	<981>	355	367
5,344	5,216	<128>	61,278	63,200	1,922	6,649	60,611
5.2	3.7	<1.5>	5.6	5.1	<0.5>	5.5	4.8
9,046	5,806	<3,240>	73,349	71,451	<1,898>	8,923	72,253
736	1,045	309	15,596	12,468	<3,128>	1,414	11,308
763	436	<327>	6,386	6,521	135	354	6,250
37,708	27,575	<10,133>	391,311	338,444	<52,867>	34,054	343,093
4,214	4,950	736	37,534	62,400	24,866	3,867	55,204
542	250	<292>	1,344	3,000	1,656	0	991
316	800	484	42,249	9,600	<32,649>	681	6,975
1,260	300	<960>	3,758	3,600	<158>	0	2,649
9,950	7,300	<2,650>	97,463	49,800	<47,663>	10,910	57,045
3,081	9,940	6,859	120,787	131,754	10,967	5,720	122,433
3,621	3,246	<375>	45,363	39,252	<6,111>	3,243	38,595
1,140	3,600	2,460	11,066	21,200	10,134	267	10,078
5,000	0	<5,000>	32,031	0	<32,031>	7,775	30,625
134,523	143,188	8,665	1,864,672	1,727,882	<136,790>	165,719	1,720,828
248,958	259,433	10,475	3,357,053	3,193,098	<163,955>	292,929	3,157,203
24,732	21,607	<3,125>	302,089	259,284	<42,805>	38,979	272,625
24,732	21,607	<3,125>	302,089	259,284	<42,805>	38,979	272,625
273,690	281,040	7,350	3,659,142	3,452,382	<206,760>	331,907	3,429,828
<234,590>	<241,954>	<7,364>	<3,150,202>	<2,974,945>	175,257	<286,995>	<2,949,449>
<8,134>	<8,134>	0	<97,652>	<97,652>	0	<7,852>	<94,213>
<3,180>	<3,180>	0	<38,168>	<38,168>	0	<3,068>	<36,824>
<8,291>	<8,046>	245	<111,337>	<99,077>	12,260	<10,143>	<104,242>
<19,495>	<19,726>	<231>	<261,783>	<242,540>	19,243	<23,849>	<245,100>
<273,690>	<281,040>	<7,350>	<3,659,142>	<3,452,382>	206,760	<331,907>	<3,429,828>
0	0	0	0	0	0	0	<0>

UTILITIES
EXPENSE STATEMENT

JUL. 12(06/30/19-07/27/19)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
19,953	19,491	<462>	Chiller Water
46,569	59,674	13,105	Elec-Non Air Cond.
5,610	8,843	3,233	Water-Non Air Cond.
10,036	5,768	<4,268>	Steam-Non Air Cond.
1,249	2,331	1,082	Gas
0	1,551	1,551	Energy Management
83,417	97,658	14,241	TOTAL OTHER CONTROL.
83,417	97,658	14,241	TOTAL CONTROLLABLE EXP
<71,107>	<83,960>	<12,853>	Allocated-Svs and Ent
<2,794>	<2,794>	0	Allocated-USAC
<1,094>	<1,094>	0	Allocated-GSA
<2,513>	<2,966>	<453>	Allocated-Comm Board
<5,909>	<6,844>	<935>	Allocated-A & SS
<83,417>	<97,658>	<14,241>	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 18-19			FISCAL YEAR 17-18	
YTD 12 MO(07/29/18-07/27/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
158,777	191,216	32,439	21,604	178,604
550,884	668,534	117,650	50,670	624,674
87,901	116,711	28,810	6,867	99,171
75,620	68,842	<6,778>	3,278	56,861
32,231	33,933	1,702	2,673	29,239
9,303	18,612	9,309	1,550	18,606
914,716	1,097,848	183,132	86,642	1,007,155
914,716	1,097,848	183,132	86,642	1,007,155
<776,089>	<941,178>	<165,089>	<73,855>	<857,137>
<33,580>	<33,580>	0	<2,905>	<34,868>
<13,125>	<13,125>	0	<1,135>	<13,628>
<27,429>	<33,247>	<5,818>	<2,610>	<30,294>
<64,493>	<76,718>	<12,225>	<6,137>	<71,228>
<914,716>	<1,097,848>	<183,132>	<86,642>	<1,007,155>
<0>	0	0	0	<0>