

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES**

**June (05/26/19 - 06/29/19)**

**Prepared  
July 15, 2019**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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ASUCLA  
P/L Reconciliation  
Jun-19

<i>Financial Analysis</i>	\$000's
	Jun-19
<b>Budgeted Net Income/(Loss)</b>	<b>(165)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear above plan: strong foot traffic for commencement, summer camps and tourists in addition to continued positive response to Centennial Celebration collection	98
Fastrack below plan mostly due to a negative annual physical shrinkage adjustment	(23)
Graduation ETC above plan due to an increase in cap/gown orders due to interest in Centennial related items	36
Campus Portrait Studio below plan: the earlier than planned yearbook deadline resulted in fewer sittings/orders	(18)
Market below plan due to lower beverage sale from cool weather and a negative annual physical shrinkage adjustment	(20)
Essentials below plan due to a negative annual physical shrinkage adjustment	(7)
E-Commerce above plan due to continued positive impact of Centennial Celebration merchandise and Women's Softball National Championship T-shirts	28
New Text below plan due to shift in sales from New titles and to Rentals for Session A (strong increase in Used Text rentals)	(45)
CRS above plan due to early delivery of large order to make UCLA end of year cutoff (will negatively impact future months projections)	29
Bookzone above plan due to timing from a larger than anticipated special order budgeted for May	42
Custom Shop above plan: strong Centennial Celebration and Alumni Day related orders and unanticipated orders from UCLA Recreation and Residential Life	24
Computer Store above plan due to strong institutional sales to CLICC Library and UCLA Health in addition to Apple institutional sales incentives	22
HSS Dental above plan due to processing of back order kits, higher than expected overall kit contents and strong lab coats sales for incoming residents	13
Total Wages above plan	(12)
Other, various negative controllables	(63)
Total Contribution	104
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Panda above plan due to continuing higher customer count trend than past few years	6
Greenhouse below plan: sales mix trending toward higher cost items (management working on core menu items)	(5)
Untitled below plan: sales plan based on Stage Canteen closure (Stage Canteen was open for 1/2 of June)	(6)
North Campus Student CTR below plan: continuing general downward trend of customer traffic and possibly ongoing construction impacts	(8)
CSSC above plan: Blaze & Peet's coffee sales higher than anticipated	9
Café Synapse below plan: lower average check with new menu mix (customer count has reversed declining trend and is now slightly exceeding last year results)	(5)
LuValle Food Servery below plan: continuing general downward trend of customer traffic in northern areas	(10)
Kerckhoff Coffeehouse below plan: ongoing lower customer counts during the weekday (working with staff retraining and new marketing initiatives)	(14)
Cooperage below plan: customer count exceeded budgeted targets but the average check was budgeted too high	(6)
Taco Bell below plan: some shortfall of customer count as well as continuing challenge of average check error (budgeted for a significant increase)	(4)
Music Café below plan: continuing trend of lower customer counts during the weekdays (management is working with staff)	(4)
Catering below plan: budgeted income at too high percent	(7)
Total Wages below plan	19
Other, negative controllables and various negative gross margin variances	(20)
Total Contribution	(55)
<b>Licensing &amp; Services</b>	
<b>Gross Margin:</b>	
Licensing Domestic above plan: adjustment whereby royalties previously allocated toward campus sourcing were actually domestic income	33
Licensing Promotional Royalties below plan: as noted above this campus sourcing income was reallocated to domestic income	(30)
Sponsorships above plan: new IMG/Wescom sponsorship agreement effective September	21
Leased Ops above plan	4
Total Wages below plan	1
Other, negative controllables mostly Licensing	(14)
Total Contribution	15
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Event Services above plan: expanded utilization by summer camps and bookings through campus partnerships in addition to an unusually late major student concert	52
AU Post Office slightly below plan	(2)
Total wages above plan	(1)
Other, negative controllables mostly student event expense (corresponds with higher student programming income)	(19)
Total Contribution	30
<b>Allocated Expenses and Other</b>	
A&SS below plan (mostly savings in UCPath charges)	9
Utilities below plan due to overall lower consumption, and positive results for elec-non air cond. as the budget was based on historical false meter readings	20
Maintenance above plan mostly wages and benefits (extra personnel for the Graduation ceremonies on campus and last minute repairs).	(18)
Depreciation below plan due to timing for capital projects	10
Other: Interest Income positive due to higher cash balance and positive student union fee due to higher enrollment	18
Other: non-recurrent positive variance (mostly year-end adjustments related to UCPath)	361
Total	400
<b>Actual Net Income/(Loss)</b>	<b>329</b>

ASUCLA  
P/L Reconciliation  
Year-To-Date Through June, 2019

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>(906)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear below plan: low percentage score big promotion and sales of UC merchandise as it relates to fan enthusiasm on campus and at the Rose Bowl	(79)
Campus Portrait Studio below plan as the earlier than planned yearbook deadline resulted in fewer sittings/orders	(31)
Essentials below plan due to lower sales trend in binders and paper products and specifically Spring Rush items	(33)
Market below plan due to lower sales and a negative year-end physical shrinkage adjustment	(45)
E-Commerce below plan: overall decline in fan enthusiasm	(61)
New Text below plan: interaction between New and Used (impact of new rental program in Used Text), high Fall rental expense and decline in course book requests	(239)
Used Text above plan: positive impact of new rental program and availability of inventory	75
CRS above plan: department orders greater than planned and strong sales of spring titles	81
Computer Store below plan: weakness in institutional demand for Apple products	(21)
Total Wages above plan	(22)
Other, negative controllables (mostly advertising)	(120)
Total Contribution	(495)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Panda above plan due to positive interest compared to prior years and sales increases during the AFSCME strike days	57
Greenhouse below plan due to more cannibalization from Veggie Grill than anticipated and extensive rain and cold weather in the past few months	(100)
Untitled below plan based on Stage Canteen closure which has not occurred	(47)
Northern Lights below plan: general downward trend of customer traffic and average check issue from last year	(28)
North Campus Student CTR below plan due to general downward trend of customer traffic, and rain and cold weather negatively impacted sales	(101)
CSSC above plan: additional customers during the AFSCME strike dates and higher Blaze and Peet's coffee sales than anticipated	86
Café Synapse below plan due to ongoing customer traffic decline	(55)
LuValle Food Servery below plan: less customers than expected and negative impact of extensive rain and cold weather	(105)
Kerckhoff Coffeehouse below plan: ongoing traffic decline, small variances each day and reduced sales due to rain and cold weather	(111)
Cooperage below plan: average check budget too high	(30)
Taco Bell below plan: mostly lower average check	(58)
Music Café below plan due mostly to decline in customer count	(49)
Catering below plan: aggressive budget, large unanticipated discount for an event and several UCLA events did not occur	(168)
Concessions below plan due to lower sales at men's and women's soccer and basketball events	(22)
Total Wages lower than plan	93
Other, positive controllables (\$149K, mostly employee benefits) offset by various negative gross margin variances	(31)
Total Contribution	(669)
<b>Licensing &amp; Services</b>	
<b>Gross Margin:</b>	
Licensing Domestic below plan due to downward sales trend (significant decline in Under Armour sales and reductions in other licensees)	(198)
Licensing International above plan: unbudgeted new and renewing minimum guarantees from Japan were realized in addition to greater results from H&M	227
Licensing Promotional Royalties below plan (actual royalty rate of 6% versus budgeted 8%)	(65)
Sponsorships above plan: new IMG/Wescom sponsorship agreement effective September	207
Photography above plan: additional bookings	21
Total Wages above plan	(55)
Other, positive controllables mostly Licensing	48
Total Contribution	185
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Event Services above plan due to unplanned bookings	44
AU Post Office below plan: no longer serving larger client that purchased large quantities of pre-stamped envelopes and lower sales than expected	(21)
Total Wages below plan	21
Other	(3)
Total Contribution	41
<b>Allocated Expenses and Other</b>	
A&SS below plan (mostly savings in wages, employee benefits and UCPath charges) with some negative offset mainly in professional services	308
Facilities above plan due to painting NCSC exterior, rental of portable air conditioning units and other repairs	(163)
Utilities below plan: savings due to lower consumption and energy efficient projects. In addition the budget was based on historical charges reflecting faulty meter readings	163
Depreciation lower than plan due to timing of capitals	115
Other: mostly higher interest income, student fee income and various positive non-recurrent	914
Total	1,337
<b>Actual Net Income/(Loss)</b>	<b>(507)</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

	Current Month June 2019	Prior Month May 2019	Prior Year July 2018
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	\$12,215	\$13,194	\$13,915
Accounts receivable	4,615	4,546	3,844
Less: Allowance for doubtful accounts	(607)	(603)	(580)
Accounts receivable, net	4,008	3,943	3,264
Student fees receivable	0	649	118
Short term note receivable	0	0	200
Inventories	5,015	5,991	6,248
Prepaid expenses and other current assets	204	259	319
Total current assets	21,442	24,036	24,064
LONG TERM ASSETS			
Property, equipment and improvements	72,277	72,242	72,708
Less: Accumulated depreciation	(51,184)	(50,979)	(50,163)
Total long term assets	21,093	21,263	22,545
<b>TOTAL ASSETS</b>	<b>42,535</b>	<b>\$45,299</b>	<b>\$46,609</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
Accounts payable	\$5,885	\$7,454	\$7,049
Wages and payroll taxes payable	3,976	4,606	5,551
Sales tax payable & other liabilities	695	750	625
Interest payable	37	185	74
Deferred income	649	438	518
Funds held for others	214	250	338
Current portion of long term debt	908	867	867
Total current liabilities	12,364	14,550	15,022
LONG TERM DEBT:			
AU expansion loan	6,186	7,095	7,095
Total long term debt	6,186	7,095	7,095
<b>TOTAL LIABILITIES</b>	<b>18,550</b>	<b>21,645</b>	<b>22,117</b>
RETAINED EARNINGS:			
Beginning Balance	24,492	24,492	25,151
Year-to-date net income/(loss)	(507)	(838)	(659)
Ending Balance	23,985	23,654	24,492
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>42,535</b>	<b>\$45,299</b>	<b>\$46,609</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
June 2019  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss) \$329  
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:  
   Depreciation 206  
   Loss (Gain) on disposal of fixed assets 0  
   Accounts receivable (65)  
   Student fees receivable 649  
   Short term note receivable 0  
   Inventories 977  
   Prepaid expenses and other current assets 55  
Increase/(decrease) in current liabilities:  
   Accounts payable (1,568)  
   Sales tax payable & other liabilities (55)  
   Wages and payroll taxes payable (631)  
   Interest payable (148)  
   Deferred Income 211  
   Funds held for others (36)

Net cash provided/(used) by operating activities **(76)**

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of property, equipment and improvements (35)  
 Change in capital projects in progress 0

Net cash used in investing activities **(35)**

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan (868)

Net cash provided/(used) by financing activities **(868)**

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

Current Month	Year to Date	Prior Year to Date
\$329	(\$507)	(\$39)
206	2,258	2,130
0	0	15
(65)	(744)	(696)
649	118	374
0	200	0
977	1,233	1,207
55	115	142
(1,568)	(1,165)	(259)
(55)	70	(140)
(631)	(1,576)	3,353
(148)	(37)	(39)
211	131	3
(36)	(124)	210
<b>(76)</b>	<b>(28)</b>	<b>6,261</b>
(35)	(786)	(1,578)
0	(18)	(755)
<b>(35)</b>	<b>(804)</b>	<b>(2,333)</b>
(868)	(868)	(833)
<b>(868)</b>	<b>(868)</b>	<b>(833)</b>
<b>(979)</b>	<b>(1,700)</b>	<b>3,095</b>
<b>13,194</b>	<b>13,915</b>	<b>12,191</b>
<b>\$12,215</b>	<b>\$12,215</b>	<b>\$15,286</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
June 2019  
(\$000's)**

	<b>Current Month June 2019</b>	<b>Prior Month May 2019</b>
<b>CASH AND CASH EQUIVALENTS</b>	<b>\$12,215</b>	<b>\$13,194</b>
<b>BOARD REQUIRED CASH RESERVE</b>	<u><b>4,845</b></u>	<u><b>4,862</b></u>
<b>RESERVE SURPLUS (DEFICIT)</b>	<u><u><b>\$7,370</b></u></u>	<u><u><b>\$8,332</b></u></u>

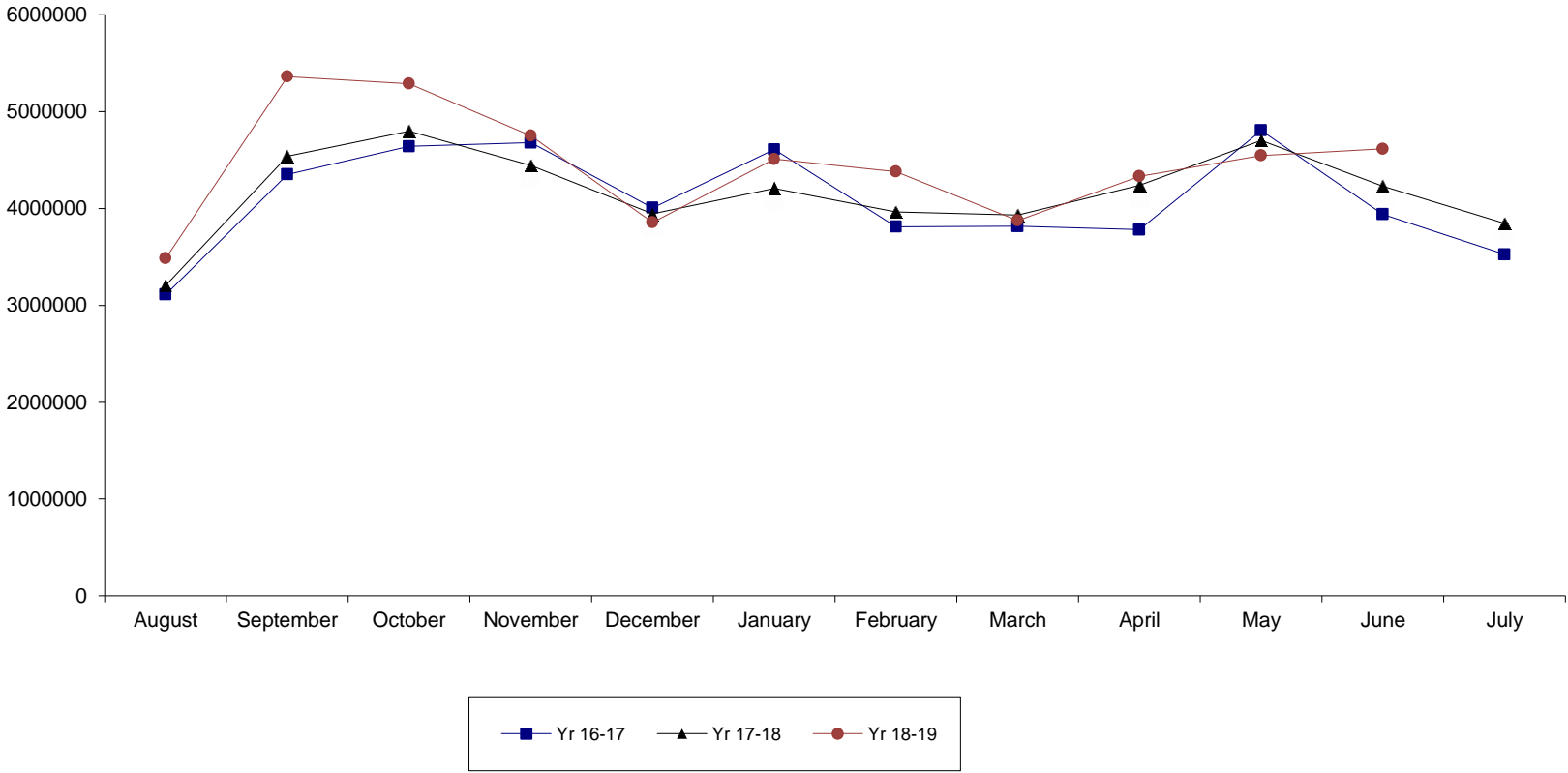
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures -Current Year Projects (\$000's)  
FY 2018-2019 June 2019

PROJECT NAME	BUDGET	PROJECTED						
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
<b>Store/Services</b>								
2018-001 Store General Replacement	75.0	50.0	6.8	56.8	18.2		(18.2)	In Progress
2018-002 HTS Air Conditioning	75.0	0.0	0.0	0.0	75.0		(75.0)	Cancelled
2018-003 AU B-Level Bearwear Update	125.0	83.3	22.4	105.8	19.2		(19.2)	In Progress
2018-004 Exterior Signs - New Store Logo	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2018-005 Printer Equipment Replacement	60.0	43.7	14.3	58.0	2.0		(2.0)	In Progress
<b>Total Store/Services</b>	<b>410.0</b>	<b>177.1</b>	<b>43.4</b>	<b>220.5</b>	<b>189.5</b>	<b>75.0</b>	<b>(114.5)</b>	
<b>Food Service</b>								
2018-006 FS Miscellaneous and Unanticipated	50.0	29.6	16.9	46.5	3.5		(3.5)	In Progress
2018-007 Patio Furniture Upgrade	20.0	0.0	20.0	20.0	0.0		(0.0)	In Progress
2018-008 Coffee Equipment	100.0	0.0	0.0	0.0	100.0		(100.0)	Cancelled
2018-009 NCSC Kitchen Equipment	15.0	0.0	13.1	13.1	1.9		(1.9)	In Progress
2018-010 Concessions Holding Equipment	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2018-011 Commissary Kitchen Equipment	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2018-012 Commissary Floor Replacement	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2018-013 Vehicle replacement	45.0	0.0	0.0	0.0	45.0	45.0	0.0	Pending
2018-014 CSSC Dining room furniture replacement	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
<b>Total Food Services</b>	<b>300.0</b>	<b>29.6</b>	<b>50.0</b>	<b>79.6</b>	<b>220.4</b>	<b>115.0</b>	<b>(105.4)</b>	
<b>Technology</b>								
2018-015 Network Infrastructure Upgrade	20.0	2.8	0.0	2.8	17.2		(17.2)	In Progress
2018-016 Printer Replacement	10.0	2.7	1.8	4.4	5.6		(5.6)	In Progress
2018-017 Store Website Update	50.0	17.3	0.0	17.3	32.8		(32.8)	In Progress
2018-018 Store POS	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2018-019 Marketing Misc. Hardware/Software Upgrades	5.0	4.1	0.0	4.1	0.9		(0.9)	Completed
2018-032 Mobile Application Development	0.0	63.5	0.0	63.5	(8.5)		63.5	In Progress
<b>Total Technology</b>	<b>335.0</b>	<b>90.4</b>	<b>1.8</b>	<b>92.2</b>	<b>297.8</b>	<b>250.0</b>	<b>7.2</b>	
<b>Others</b>								
2018-020 Fac. Misc. and Remodels	50.0	26.9	17.7	44.6	5.4		(5.4)	In Progress
2018-021 AU Freight Elevators Fire and Cab Doors	200.0	0.0	65.7	65.7	134.3		(134.3)	In Progress
2018-022 KH Grand Salon AC Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2018-023 Restroom Partitions	30.0	0.0	0.0	0.0	30.0	30.0	0.0	Pending
2018-024 LVC Kitchen Waterproofing	25.0	0.0	17.7	17.7	7.4		(7.4)	In Progress
2018-025 North Campus Restroom Remodel	250.0	0.0	28.5	28.5	221.5		(221.5)	In Progress
2018-026 KH Coffeehouse Waterproofing	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2018-027 Ackerman Audio/Visual Upgrade	25.0	0.0	0.0	0.0	25.0	25.0	0.0	Pending
2018-028 Custodial Replacements	10.0	0.0	3.0	3.0	7.0		(7.0)	In Progress
2018-029 SUO General Replacement	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
2018-030 Finance Misc. Replacements	15.0	4.2	0.0	4.2	10.8		(10.8)	In Progress
2018-031 Replace DVR	40.0	45.3	0.0	45.3	(5.3)		5.3	Completed
2018-033 LVC Store AC Replacement	0.0	31.6	6.7	38.3	1.7		38.3	Completed Awaiting Invoice
2018-034 NC Flooring	0.0	19.2	0.0	19.2	7.8		19.2	In Progress
2018-035 NC Exterior Wood Replacement	0.0	17.2	0.0	17.2	(7.2)		17.2	In Progress
2018-036 Financial Dashboard	0.0	0.0	9.3	9.3	2.7		9.3	In Progress
2018-037 Oculus Lighting	0.0	6.5	2.5	9.0	0.0		9.0	In Progress
2018-038 Anderson Café	0.0	0.0	39.2	39.2	260.8		39.2	In Progress
2018-039 Site Survey for ASUCLA Esports Lounge	0.0	0.0	9.2	9.2	0.8		9.2	In Progress
<b>Total Others</b>	<b>705.0</b>	<b>150.9</b>	<b>199.5</b>	<b>350.4</b>	<b>762.6</b>	<b>115.0</b>	<b>(239.6)</b>	
<b>Total Current Year Projects</b>	<b>1,750.0</b>	<b>448.0</b>	<b>294.7</b>	<b>742.7</b>	<b>1,470.3</b>	<b>555.0</b>	<b>(452.3)</b>	

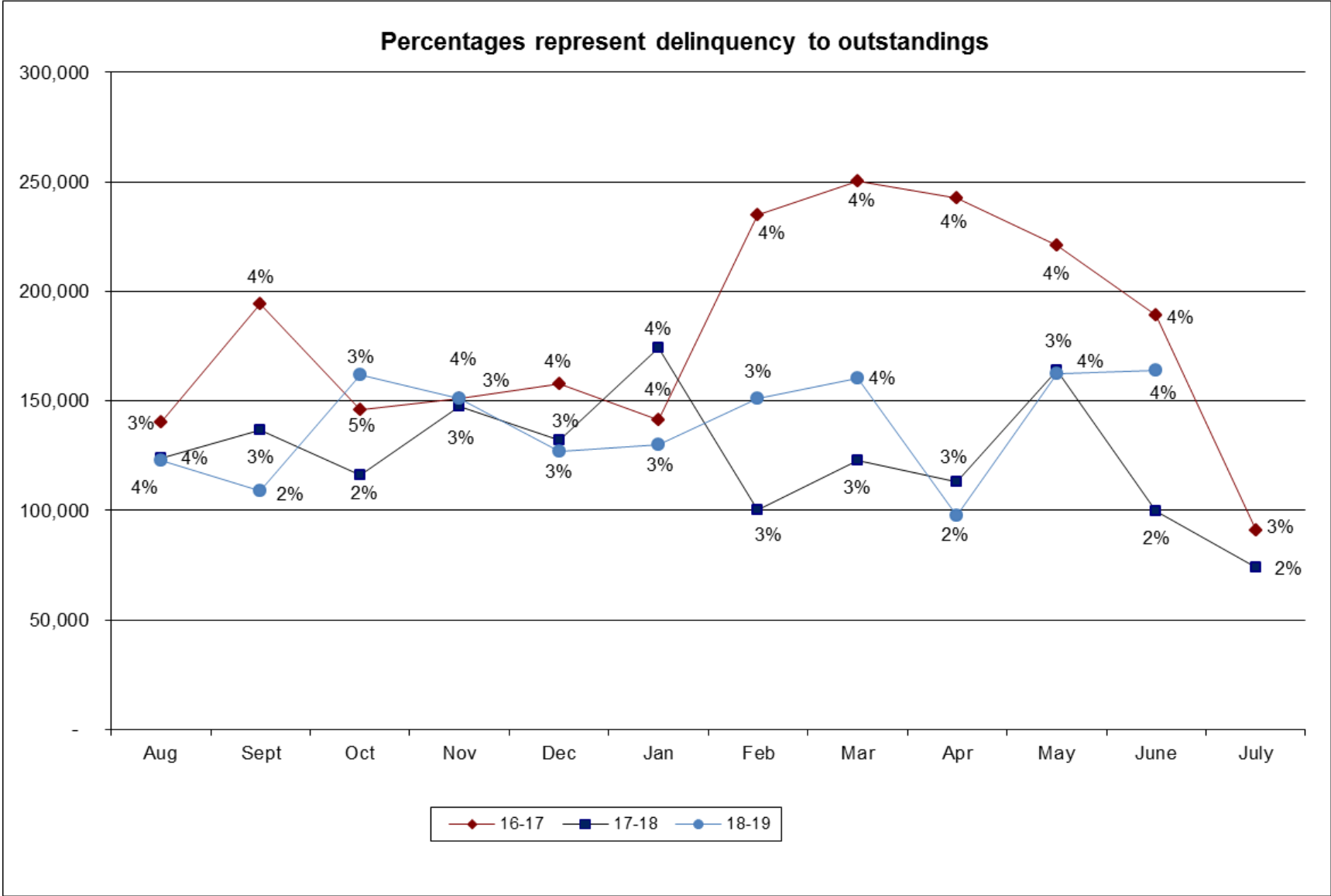
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

06/29/19	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,903,378	43%	\$44,362	69%	\$35,340	54%	\$4,993	8%	\$281	1%	\$832	5%	\$1,989,186	43%
ASUCLA PUBLICATIONS		\$99,349	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,349	2%
ASUCLA USA/GSA		\$98,314	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$98,314	2%
DUE FROM VENDORS		\$454,532	10%	(\$8,255)	-13%	\$1,675	3%	\$32,220	55%	\$18,563	81%	\$12,375	73%	\$511,110	11%
DENTAL KITS		\$75,582	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,582	2%
OTHER		\$1,756,009	41%	\$28,465	44%	\$27,939	43%	\$21,649	37%	\$4,159	18%	\$3,719	22%	\$1,841,940	40%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,387,164</b>	<b>100%</b>	<b>\$64,572</b>	<b>100%</b>	<b>\$64,954</b>	<b>100%</b>	<b>\$58,862</b>	<b>100%</b>	<b>\$23,003</b>	<b>100%</b>	<b>\$16,926</b>	<b>100%</b>	<b>\$4,615,480</b>	<b>100%</b>
		95%		1%		1%		1%		1%		1%		100%	
05/25/19	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,002,046	24%	\$156,022	69%	\$72,434	69%	\$859	9%	\$2,890	10%	\$400	2%	\$1,234,651	27%
ASUCLA PUBLICATIONS		\$90,102	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$90,102	2%
ASUCLA USA/GSA		\$165,663	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$165,663	4%
DUE FROM VENDORS		\$549,873	13%	\$21,427	9%	\$6,154	6%	\$4,676	47%	\$23,372	77%	\$15,582	92%	\$621,084	14%
DENTAL KITS		\$294,067	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$294,067	6%
OTHER		\$2,054,591	50%	\$49,638	22%	\$26,378	25%	\$4,335	44%	\$4,054	13%	\$1,049	6%	\$2,140,045	47%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,156,342</b>	<b>100%</b>	<b>\$227,087</b>	<b>100%</b>	<b>\$104,966</b>	<b>100%</b>	<b>\$9,870</b>	<b>100%</b>	<b>\$30,316</b>	<b>100%</b>	<b>\$17,031</b>	<b>100%</b>	<b>\$4,545,612</b>	<b>100%</b>
		91%		5%		2%		0%		1%		1%		100%	
04/27/19	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,111,950	28%	\$100,006	49%	\$8,415	24%	\$3,398	25%	\$12	0%	\$440	2%	\$1,224,221	28%
ASUCLA PUBLICATIONS		\$76,677	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$76,677	2%
ASUCLA USA/GSA		\$126,349	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$126,349	3%
DUE FROM VENDORS		\$209,877	5%	\$9,148	4%	\$11,237	32%	\$3,236	24%	\$24,267	100%	\$16,177	67%	\$273,942	6%
DENTAL KITS		\$139,062	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$139,062	3%
OTHER		\$2,364,608	59%	\$96,799	47%	\$15,947	44%	\$6,941	51%	(\$21)	0%	\$7,428	31%	\$2,491,702	58%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,028,523</b>	<b>100%</b>	<b>\$205,953</b>	<b>100%</b>	<b>\$35,599</b>	<b>100%</b>	<b>\$13,575</b>	<b>100%</b>	<b>\$24,258</b>	<b>100%</b>	<b>\$24,045</b>	<b>100%</b>	<b>\$4,331,953</b>	<b>100%</b>
		93%		5%		1%		0%		1%		0%		100%	

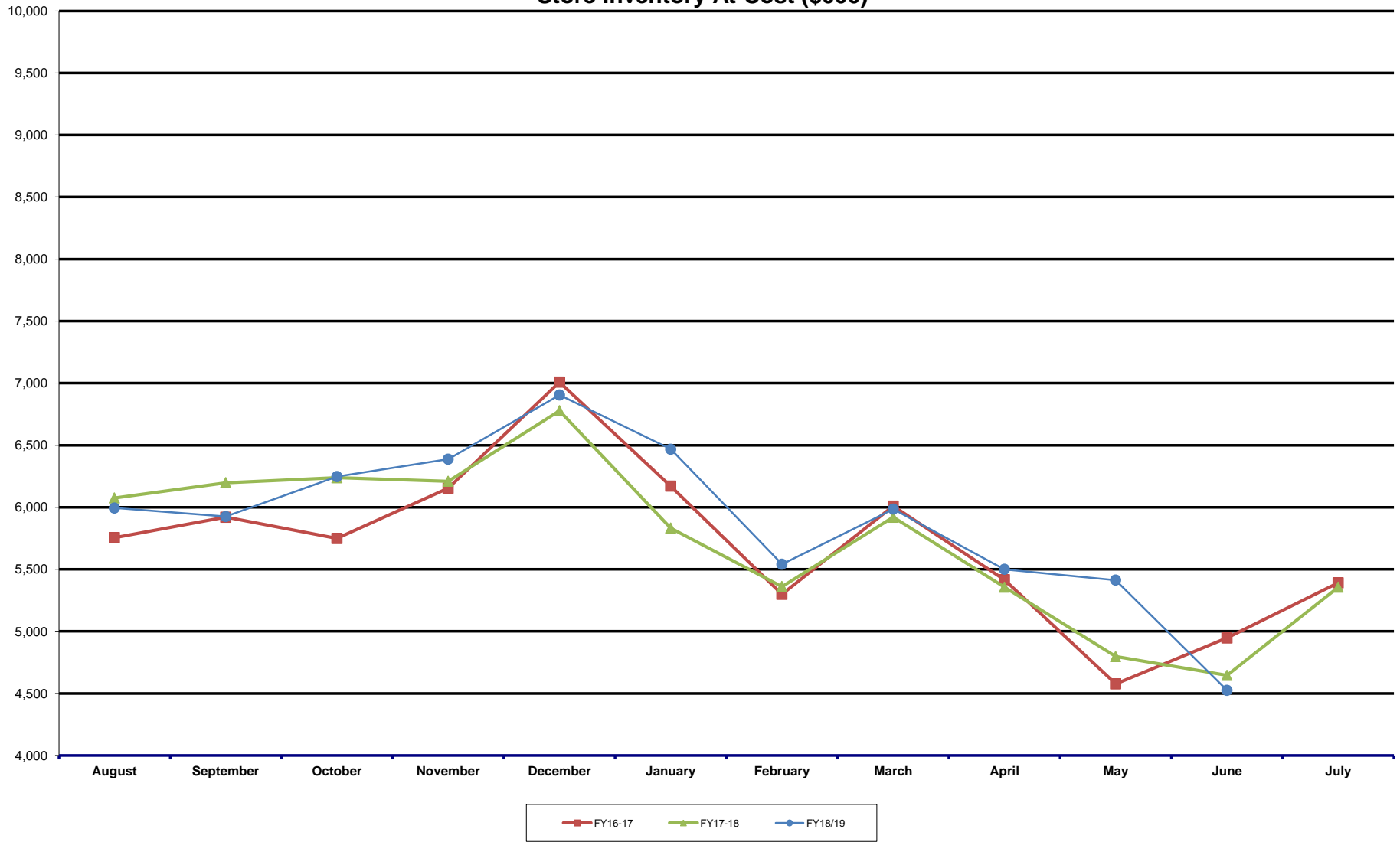
**Total Accounts Receivable Balances**  
**12 Month History**  
**Aug 16 to Jun 19**



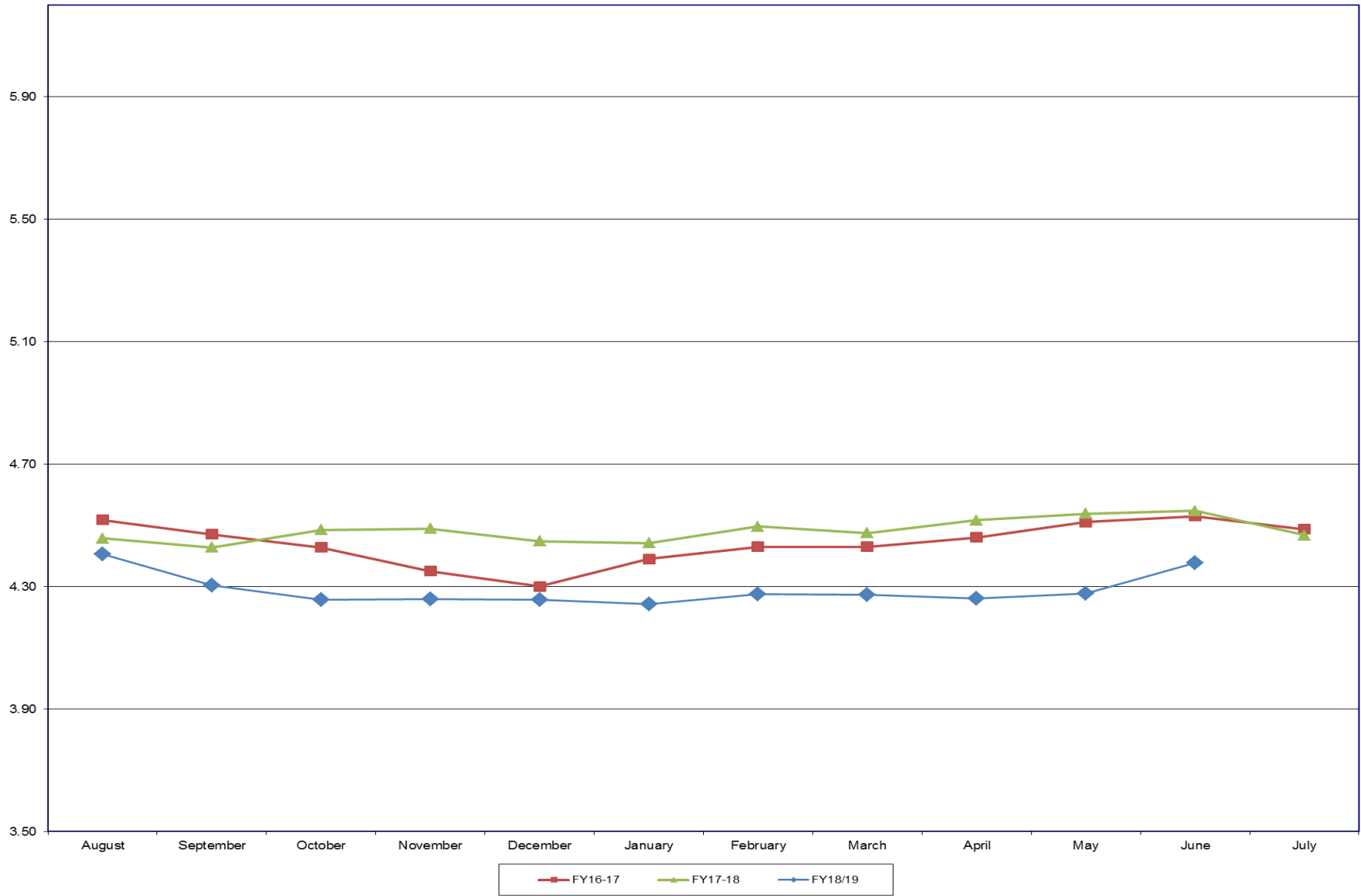
# Aged Accounts Receivable Balances > 60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$000)



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

JUN. 11(05/26/19-06/29/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 11 MO(07/29/18-06/29/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,197,020	1,534,132	662,888	17,058,916	16,845,314	213,602	1,484,971	16,959,357
1,992,892	1,706,878	286,014	14,901,054	15,031,416	<130,362>	1,775,804	14,477,359
168,052	156,390	11,662	1,519,379	1,515,386	3,993	157,492	1,474,460
135,460	145,443	<9,983>	1,922,702	2,075,236	<152,534>	148,701	2,057,761
102,350	70,000	32,350	1,244,134	1,381,000	<136,866>	71,137	1,330,576
277,866	221,230	56,636	5,109,738	4,761,073	348,665	221,429	4,845,889
0	0	0	16,905	0	16,905	0	0
4,873,639	3,834,073	1,039,566	41,772,828	41,609,425	163,403	3,859,535	41,145,403
3,326,303	2,502,102	<824,201>	28,703,535	27,967,440	<736,095>	2,490,067	27,929,622
13,117	4,170	<8,947>	59,564	51,330	<8,234>	9,276	61,763
81,669	7,535	<74,134>	145,009	72,850	<72,159>	51,888	114,693
6,977	720	<6,257>	13,207	7,000	<6,207>	39	6,084
757	780	23	10,193	11,330	1,137	2,421	12,587
0	0	<0>	0	0	<0>	0	0
<9,655>	1,130	10,785	11,646	18,990	7,344	213	22,282
92,866	14,335	<78,531>	239,621	161,500	<78,121>	63,837	217,409
3,419,169	2,516,437	<902,732>	28,943,156	28,128,940	<814,216>	2,553,904	28,147,031
68.3	65.3	<3.0>	68.7	67.2	<1.5>	64.5	67.9
1,454,470	1,317,636	136,834	12,829,671	13,480,485	<650,814>	1,305,631	12,998,372
31.8	34.7	<3.0>	31.3	32.8	<1.5>	35.5	32.1
1.9	0.4	<1.5>	0.6	0.4	<0.2>	1.7	0.5
29.8	34.4	<4.5>	30.7	32.4	<1.7>	33.8	31.6
12.3	14.7	<2.5>	14.9	16.9	<2.0>	14.0	16.6
47.0	50.8	<3.8>	48.7	49.5	<0.8>	49.0	48.9
38.5	41.3	<2.9>	41.0	41.2	<0.2>	43.2	41.7
36.1	36.9	<0.8>	31.2	34.7	<3.5>	33.6	33.3
53.4	47.7	5.7	51.4	50.7	0.7	53.8	51.1
29.3	33.3	<4.0>	22.6	24.2	<1.7>	32.6	23.2
0.0	0.0	0.0	100.0	0.0	100.0	0.0	0.0
126,737	89,056	37,681	1,491,248	1,201,462	289,786	122,833	1,146,498
1,581,207	1,406,692	174,515	14,320,920	14,681,947	<361,027>	1,428,463	14,144,870
260,635	262,244	1,609	2,843,134	2,868,087	24,953	253,044	2,698,584
1,280	300	<980>	6,168	2,700	<3,468>	1,549	11,977
258,923	245,914	<13,009>	2,473,418	2,430,350	<43,068>	222,776	2,189,118
520,837	508,458	<12,379>	5,322,720	5,301,137	<21,583>	477,370	4,899,679
10.7	13.6	2.6	12.7	12.7	0.0	12.4	11.9
134,152	128,226	<5,926>	1,381,305	1,395,665	14,360	134,333	1,319,953
5,667	4,218	<1,449>	87,405	70,132	<17,273>	4,190	81,313
14,787	12,585	<2,202>	103,705	130,918	27,213	7,378	108,535
22	3	<19>	189	99	<90>	19	198
789	300	<489>	43,703	37,850	<5,853>	1,020	28,173
598	50	<548>	6,166	4,058	<2,108>	0	5,095
7,176	3,910	<3,266>	62,317	54,305	<8,012>	3,196	56,419
25,202	16,430	<8,772>	230,514	219,543	<10,971>	17,655	218,914
3,600	3,600	0	12,340	13,700	1,360	3,600	13,663
0	0	0	0	0	0	0	656
<11>	0	11	<4>	0	4	10	18
9,962	10,188	226	268,329	199,103	<69,226>	10,572	210,909
<2,000>	<2,650>	<650>	<93,680>	<101,550>	<7,870>	<5,217>	<114,011>
192	25	<167>	284,086	284,775	689	0	279,493
2,249	2,525	276	42,504	41,275	<1,229>	3,989	46,304
68,591	57,553	<11,038>	761,648	776,558	14,910	62,267	742,143
804	0	<804>	7,243	0	<7,243>	<225>	6,040
219	0	<219>	8,055	0	<8,055>	2,425	12,967
0	0	0	0	0	<0>	0	30
0	500	500	3,780	3,700	<80>	95	4,450
0	0	0	300	300	0	0	0
14,404	10,250	<4,154>	125,603	114,150	<11,453>	10,063	123,396
0	0	0	4,008	3,340	<668>	0	6,682
20,875	20,875	0	20,875	20,875	0	23,205	23,205
2,180	400	<1,780>	66,824	60,600	<6,224>	317	65,537
50	100	50	63,741	47,119	<16,622>	173	40,226
0	<1>	<1>	0	12	12	0	0
19,945	2,100	<17,845>	147,364	149,010	1,646	15,051	148,666
329,452	271,187	<58,265>	3,638,319	3,525,537	<112,782>	294,118	3,428,972
850,289	779,645	<70,644>	8,961,039	8,826,674	<134,365>	771,488	8,328,651
730,918	627,047	103,871	5,359,881	5,855,273	<495,392>	656,976	5,816,219
30,828	49,607	18,779	432,401	533,704	101,303	34,613	404,699
172,102	181,345	9,243	1,647,838	1,899,857	252,019	163,549	1,612,935
78,049	83,781	5,732	734,558	859,479	124,921	68,208	721,301
59,778	36,679	<23,099>	515,961	420,516	<95,445>	38,055	393,319
142,885	137,224	<5,661>	1,236,797	1,454,888	218,091	121,209	1,270,486
105,091	98,886	<6,205>	1,012,850	949,586	<63,264>	115,185	924,906
21,443	28,043	6,600	244,902	297,818	52,916	24,915	272,103
59,172	67,180	8,008	634,904	738,980	104,076	56,962	624,084
669,347	682,745	13,398	6,460,217	7,154,828	694,617	622,696	6,223,834
61,571	<55,698>	117,269	<1,100,330>	<1,299,555>	199,225	34,280	<407,615>



UCLA RESTAURANTS  
INCOME STATEMENT

JUN. 11(05/26/19-06/29/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 11 MO(07/29/18-06/29/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
198,344	200,562	<2,218>	2,049,425	2,184,846	<135,421>	170,723	1,985,454
188,475	207,145	<18,670>	2,125,458	2,405,848	<280,390>	186,165	2,228,524
165,022	177,334	<12,312>	1,846,049	2,013,199	<167,150>	170,125	1,416,695
220,512	236,097	<15,585>	2,737,756	2,832,824	<95,068>	219,640	2,596,171
272,632	314,606	<41,974>	2,990,507	3,370,072	<379,565>	285,078	3,162,227
179,035	172,847	6,188	2,333,675	2,468,455	<134,780>	189,843	2,235,524
1,224,022	1,308,591	<84,569>	14,082,870	15,275,244	<1,192,374>	1,221,573	13,624,595
417,089	444,028	26,939	4,755,209	5,107,029	351,820	419,007	4,538,475
34.1	33.9	<0.2>	33.8	33.4	<0.3>	34.3	33.3
806,932	864,563	<57,631>	9,327,661	10,168,215	<840,554>	802,566	9,086,120
65.9	66.1	<0.2>	66.2	66.6	<0.3>	65.7	66.7
64.0	67.4	<3.4>	65.5	67.3	<1.8>	67.4	67.6
65.0	65.7	<0.8>	66.0	65.6	0.4	67.2	65.5
67.0	65.8	1.2	67.4	65.6	1.7	63.8	66.8
68.9	67.9	1.0	67.9	68.5	<0.5>	67.4	69.3
65.1	65.8	<0.7>	65.6	66.0	<0.3>	63.9	66.1
66.4	63.7	2.7	66.1	66.7	<0.5>	65.1	65.9
221,398	230,704	<9,306>	2,288,257	2,358,938	<70,681>	221,446	2,165,831
1,028,330	1,095,267	<66,937>	11,615,918	12,527,153	<911,235>	1,024,012	11,251,951
330,386	350,639	20,253	3,358,546	3,588,857	230,311	333,596	3,226,775
4,472	2,652	<1,820>	48,993	25,323	<23,670>	5,109	17,653
328,078	332,408	4,330	3,544,430	3,456,904	<87,526>	316,844	3,189,400
<40,188>	<43,615>	<3,427>	<460,363>	<485,994>	<25,631>	<43,336>	<450,289>
622,747	642,084	19,337	6,491,605	6,585,090	93,485	612,213	5,983,539
50.9	49.1	<1.8>	46.1	43.1	<3.0>	50.1	43.9
200,736	189,091	<11,645>	1,793,216	1,903,749	110,533	217,698	1,713,145
2,802	2,075	<727>	21,089	19,480	<1,609>	4,072	22,156
4,503	4,150	<353>	36,005	46,240	10,235	3,218	37,334
1,000	1,000	0	14,655	19,000	4,345	1,000	14,317
57,775	60,552	2,777	643,241	699,036	55,795	51,097	592,785
4.7	4.6	<0.1>	4.6	4.6	0.0	4.2	4.4
8,214	5,190	<3,024>	78,043	56,476	<21,567>	7,429	71,476
<13,352>	<15,000>	<1,648>	<134,561>	<162,000>	<27,439>	<13,827>	<141,243>
4,396	2,915	<1,481>	63,534	30,090	<33,444>	3,052	44,093
6,630	4,955	<1,675>	65,050	49,855	<15,195>	7,273	49,073
1,056	885	<171>	26,342	16,080	<10,262>	546	23,182
1,481	1,480	<1>	37,286	33,759	<3,527>	2,851	41,111
84	0	<84>	716	0	<716>	0	3
13,634	8,833	<4,801>	108,482	87,218	<21,264>	10,131	130,768
33,829	42,637	8,808	455,045	513,973	58,928	36,447	464,001
2,094	1,988	<106>	24,332	22,394	<1,938>	2,065	23,201
177	1,165	988	<2,555>	12,971	15,526	1,607	8,191
0	0	0	166	0	<166>	0	28
0	0	0	9,288	0	<9,288>	239	1,002
0	425	425	141	4,715	4,574	1,962	1,962
238	240	2	3,810	3,253	<557>	238	11,042
0	0	0	11,804	0	<11,804>	0	610
310	800	490	12,179	3,100	<9,079>	2,725	7,738
10,961	15,947	4,986	276,014	332,563	56,549	17,859	290,453
336,569	329,328	<7,241>	3,543,320	3,691,952	148,632	357,682	3,406,430
959,316	971,412	12,096	10,034,925	10,277,042	242,117	969,895	9,389,969
69,015	123,855	<54,840>	1,580,993	2,250,111	<669,118>	54,117	1,861,982
36,860	49,830	12,970	526,127	565,471	39,344	44,390	490,785
49,748	46,760	<2,988>	645,364	517,684	<127,680>	59,263	633,409
22,561	21,603	<958>	286,857	234,248	<52,609>	24,715	284,936
17,279	9,457	<7,822>	203,701	115,119	<88,582>	13,789	155,664
41,303	35,383	<5,920>	476,995	392,884	<84,111>	43,920	495,985
92,538	87,093	<5,445>	891,869	836,331	<55,538>	101,426	814,429
18,881	24,697	5,816	215,650	262,288	46,638	21,939	239,601
73,500	85,043	11,543	815,086	935,463	120,377	79,785	807,620
352,671	359,866	7,195	4,061,649	3,859,488	<202,161>	389,228	3,922,430
<283,656>	<236,011>	<47,645>	<2,480,656>	<1,609,377>	<871,279>	<335,111>	<2,060,448>
292,651	315,399	<22,748>	3,334,779	3,581,301	<246,522>	304,675	3,413,747
104,057	108,286	<4,229>	1,139,053	1,172,817	<33,764>	110,742	1,119,998
188,594	207,113	<18,519>	2,195,726	2,408,484	<212,758>	193,933	2,293,749
7.27	6.88	0.39	7.09	6.88	0.21	6.96	6.60
9.78	8.97	0.81	9.18	8.87	0.31	9.22	8.55
5.88	5.78	0.10	6.00	5.91	0.09	5.67	5.64
31,411	31,150	<261>	323,887	318,508	<5,379>	32,169	324,516
38.97	41.51	<2.55>	43.48	47.41	<3.92>	37.97	41.98

LICENSING & SERVICES  
INCOME STATEMENT

JUN. 11(05/26/19-06/29/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 11 MO(07/29/18-06/29/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
15,487	15,200	287	183,364	163,915	19,449	17,772	176,349
15,487	15,200	287	183,364	163,915	19,449	17,772	176,349
0	304	304	1,972	3,287	1,315	0	4,580
15,487	14,896	591	181,392	160,628	20,764	17,772	171,769
100.0	98.0	2.0	98.9	98.0	0.9	100.0	97.4
100.0	98.0	2.0	98.9	98.0	0.9	100.0	97.4
168,850	165,619	3,231	2,784,783	2,821,587	<36,804>	202,313	2,524,592
117,186	113,434	3,752	1,231,900	1,233,645	<1,745>	103,248	1,123,154
20,700	0	20,700	207,000	0	207,000	0	0
306,736	279,053	27,683	4,223,683	4,055,232	168,451	305,561	3,647,746
322,223	293,949	28,274	4,405,075	4,215,860	189,215	323,333	3,819,515
37,522	38,714	1,192	472,684	413,049	<59,635>	41,402	410,651
681	720	39	3,048	7,545	4,497	95	1,466
38,203	39,434	1,231	475,732	420,594	<55,138>	41,498	412,117
246.7	259.4	12.8	259.5	256.6	<2.9>	233.5	233.7
18,383	18,371	<12>	234,634	196,212	<38,422>	22,799	196,329
86	515	429	3,143	5,660	2,517	176	6,789
1,595	480	<1,115>	12,398	5,415	<6,983>	402	6,164
48	50	2	1,397	550	<847>	318	1,184
2,416	0	<2,416>	22,897	13,000	<9,897>	3,000	11,499
0	0	0	8,381	10,750	2,369	0	9,500
2,251	4,900	2,649	38,653	45,123	6,470	3,037	31,244
0	0	0	226	0	<226>	0	466
0	0	0	<11,062>	2,900	13,962	7,000	18,420
1,436	2,083	647	13,575	22,913	9,338	3,422	27,464
0	350	350	3,658	5,500	1,842	0	0
0	3,200	3,200	21,064	35,200	14,136	2,524	31,448
0	0	0	273,247	225,608	<47,639>	10,058	211,534
15,943	15,720	<223>	196,086	222,786	26,700	16,039	200,723
0	0	0	0	0	0	25	108
65,655	48,173	<17,482>	701,180	778,916	77,736	52,873	737,195
107,812	93,842	<13,970>	1,519,476	1,570,533	51,057	121,672	1,490,066
146,015	133,276	<12,739>	1,995,208	1,991,127	<4,081>	163,170	1,902,183
176,208	160,673	15,535	2,409,867	2,224,733	185,134	160,163	1,917,332
2,261	3,681	1,420	38,916	41,771	2,855	3,009	33,539
10,757	14,840	4,083	168,555	164,095	<4,460>	12,867	146,965
5,029	7,065	2,036	76,128	76,611	483	5,538	68,208
3,852	3,093	<759>	53,529	37,647	<15,882>	3,090	36,564
9,207	11,572	2,365	128,289	128,496	207	9,841	119,749
47,403	44,566	<2,837>	456,859	427,924	<28,935>	51,956	417,190
9,672	12,644	2,972	110,466	134,284	23,818	11,238	122,736
3,043	4,580	1,537	56,985	50,389	<6,596>	6,922	75,497
91,225	102,041	10,816	1,089,727	1,061,217	<28,510>	104,461	1,020,448
84,983	58,632	26,351	1,320,140	1,163,516	156,624	55,703	896,884

UCLA STUDENT UNION  
INCOME STATEMENT

JUN. 11(05/26/19-06/29/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 11 MO(07/29/18-06/29/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
89,104	70,225	18,879	608,834	551,887	56,947	110,876	626,680
38,859	50,137	<11,278>	389,974	552,307	<162,333>	39,162	510,295
127,963	120,362	7,601	998,809	1,104,194	<105,385>	150,038	1,136,975
37,898	49,034	11,136	381,237	540,156	158,919	38,463	501,845
14,707	12,368	<2,339>	135,321	106,905	<28,416>	22,695	127,977
52,605	61,402	8,797	516,558	647,061	130,503	61,158	629,822
41.1	51.0	9.9	51.7	58.6	6.9	40.8	55.4
75,358	58,960	16,398	482,251	457,133	25,118	88,880	507,153
58.9	49.0	9.9	48.3	41.4	6.9	59.2	44.6
83.5	82.4	1.1	77.8	80.6	<2.8>	79.5	79.6
2.5	2.2	0.3	2.2	2.2	0.0	1.8	1.7
0	525	<525>	0	5,653	<5,653>	488	5,861
5,585	1,700	3,885	25,194	38,250	<13,056>	5,340	16,597
44,281	12,886	31,395	256,594	227,812	28,782	12,229	184,130
7,233	8,826	<1,593>	79,530	97,227	<17,697>	7,020	90,310
57,099	23,937	33,162	361,318	368,942	<7,624>	25,076	296,898
132,457	82,897	49,560	843,569	826,075	17,494	113,957	804,051
33,825	33,952	127	372,177	373,474	1,297	33,002	340,654
27,296	25,836	<1,460>	242,610	262,494	19,884	27,932	263,017
61,121	59,788	<1,333>	614,787	635,968	21,181	60,933	603,671
47.8	49.7	1.9	61.6	57.6	<4.0>	40.6	53.1
12.1	16.4	4.3	20.2	23.0	2.8	10.6	19.4
16,710	16,898	188	179,290	185,337	6,047	20,074	167,494
2,514	595	<1,919>	13,571	7,725	<5,846>	1,017	10,223
3,329	2,985	<344>	26,036	35,430	9,394	1,870	28,274
0	0	0	2,192	2,025	<167>	75	2,250
3,046	3,159	113	8,936	9,477	541	120	5,369
141	0	<141>	6,408	6,556	149	<800>	5,494
997	130	<867>	9,495	6,730	<2,765>	183	6,057
12,405	12,418	13	52,163	40,924	<11,239>	11,430	37,919
29,583	9,781	<19,802>	181,850	172,908	<8,942>	9,295	148,103
175	0	<175>	174	0	<174>	632	1,540
0	0	0	974	2,000	1,026	23	1,878
0	20	20	3,190	2,959	<231>	92	549
0	250	250	2,995	2,750	<245>	273	3,596
1,953	1,883	<70>	26,638	29,499	2,861	3,901	34,124
801	1,177	376	10,780	12,979	2,199	957	12,038
9	0	<9>	543	0	<543>	163	1,323
0	0	0	66	0	<66>	0	0
0	0	0	2,787	2,787	0	0	2,787
15,417	15,417	0	169,583	169,587	4	15,417	169,583
11,213	15,000	3,787	128,911	139,750	10,839	14,378	127,949
98,293	79,713	<18,580>	826,585	829,423	2,838	79,100	766,549
159,414	139,501	<19,913>	1,441,372	1,465,391	24,019	140,034	1,370,221
<26,957>	<56,604>	29,647	<597,803>	<639,316>	41,513	<26,077>	<566,170>
3,619	5,299	1,680	49,960	60,138	10,178	4,419	49,478
6,178	5,370	<808>	52,036	59,375	7,339	6,969	55,998
2,889	2,556	<333>	23,756	27,719	3,963	2,999	25,978
2,212	1,119	<1,093>	16,962	13,619	<3,343>	1,673	14,045
5,288	4,187	<1,101>	39,924	46,495	6,571	5,330	45,292
57,485	54,061	<3,424>	554,035	519,136	<34,899>	63,007	505,929
11,729	15,331	3,602	133,963	162,813	28,850	13,629	148,842
23,179	14,258	<8,921>	214,600	156,829	<57,771>	14,039	141,892
112,580	102,181	<10,399>	1,085,236	1,046,124	<39,112>	112,065	987,454
<139,537>	<158,785>	19,248	<1,683,039>	<1,685,440>	2,401	<138,142>	<1,553,624>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

JUN. 11(05/26/19-06/29/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 11 MO(07/29/18-06/29/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
341,631	334,072	<7,559>	3,602,651	3,714,310	111,659	300,259	3,484,082
4,183	815	<3,368>	18,958	20,998	2,040	10,335	64,833
52,494	38,501	<13,993>	391,532	419,554	28,022	40,272	377,988
398,308	373,388	<24,920>	4,013,141	4,154,862	141,721	350,866	3,926,903
5.7	6.3	0.6	6.1	6.3	0.1	5.9	6.2
154	0	<154>	11,125	17,855	6,730	0	14,735
0	3,090	3,090	13,519	8,240	<5,279>	2,000	11,700
159,484	160,028	544	1,690,861	1,781,725	90,864	143,013	1,578,893
9,827	15,072	5,245	71,903	92,498	20,595	16,117	90,980
9,265	8,736	<529>	74,652	94,080	19,428	4,822	80,452
589	710	121	7,054	7,899	845	638	10,668
5,775	697	<5,078>	18,819	12,229	<6,590>	59	12,936
766	50	<716>	1,836	505	<1,331>	<265>	2,110
1,863	7,825	5,962	28,842	24,650	<4,192>	1,274	22,403
0	56	56	0	600	600	0	0
0	0	0	2,474	0	<2,474>	29	114
849	309	<540>	5,281	2,050	<3,231>	0	735
365	690	325	17,377	6,679	<10,698>	0	3,993
405	479	74	2,571	5,263	2,692	326	1,573
0	0	0	0	0	0	4	4
306	275	<31>	3,354	3,025	<329>	290	3,895
<450>	<200>	250	<2,199>	<3,000>	<801>	692	231
0	52	52	1,671	554	<1,117>	0	1,761
2,537	2,550	13	28,153	27,750	<403>	2,471	25,697
7,015	1,765	<5,250>	37,748	19,470	<18,278>	1,500	17,012
0	1,000	1,000	10,714	11,000	286	1,150	12,650
6,737	7,300	563	70,665	70,691	26	6,638	63,842
761	1,113	352	8,422	13,106	4,684	734	8,962
13,374	12,376	<998>	146,270	137,491	<8,779>	17,516	121,212
0	23	23	0	1,512	1,512	<219>	1,129
2,360	2,360	0	33,473	33,473	0	2,291	37,352
5	41	36	41	446	405	<15>	463
23,061	22,795	<266>	253,671	250,745	<2,926>	20,723	227,953
16,139	5,374	<10,765>	240,552	84,276	<156,276>	24,175	182,205
922	1,536	614	11,916	16,891	4,975	1,396	15,354
11,667	11,460	<207>	127,841	126,558	<1,283>	11,126	122,877
5,131	2,800	<2,331>	26,420	28,200	1,780	2,175	11,512
6,250	10,756	4,506	89,714	118,316	28,602	10,443	114,870
0	3,375	3,375	14,079	17,981	3,902	4,276	19,698
9,649	9,234	<415>	38,991	33,574	<5,417>	684	19,540
20,460	15,450	<5,010>	150,360	145,833	<4,527>	32,209	151,281
79	206	127	10,176	4,439	<5,737>	0	3,436
3,298	4,970	1,672	39,636	52,106	12,470	3,736	44,159
3,345	4,017	672	40,098	44,895	4,797	2,762	36,045
0	0	0	0	0	0	0	37,083
<10,509>	25,250	35,759	61,991	277,750	215,759	0	608
0	0	0	1,308	0	<1,308>	0	0
8,541	8,541	0	93,578	93,574	<4>	8,292	90,970
18,048	16,924	<1,124>	198,528	186,163	<12,365>	16,431	180,745
334	1,648	1,314	30,350	30,597	247	895	27,839
338,405	370,733	32,328	3,713,836	3,881,689	167,853	340,390	3,411,677
736,713	744,121	7,408	7,726,978	8,036,551	309,573	691,255	7,338,580
25,139	23,203	<1,936>	242,288	222,814	<19,474>	27,554	221,251
5,129	6,579	1,450	58,584	69,874	11,290	5,960	65,091
23,346	23,090	<256>	259,082	253,999	<5,083>	21,776	247,445
53,615	52,872	<743>	559,955	546,687	<13,268>	55,290	533,787
790,328	796,993	6,665	8,286,933	8,583,238	296,305	746,545	7,872,367
<702,686>	<710,461>	<7,776>	<7,354,654>	<7,649,922>	<295,268>	<667,447>	<7,059,336>
<44,094>	<44,094>	0	<464,160>	<464,160>	0	<35,472>	<373,613>
<3,751>	<3,751>	0	<39,332>	<39,332>	0	<3,572>	<37,457>
<39,797>	<38,687>	1,110	<428,787>	<429,824>	<1,037>	<40,055>	<401,960>
<790,328>	<796,993>	<6,665>	<8,286,932>	<8,583,238>	<296,306>	<746,545>	<7,872,367>
0	0	<0>	0	0	<0>	0	0

FACILITIES  
EXPENSE STATEMENT

JUN. 11(05/26/19-06/29/19)			FISCAL YEAR 18-19			FISCAL YEAR 17-18	
CURRENT MONTH			YTD 11 MO(07/29/18-06/29/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
166,112	156,303	<9,809>	1,454,498	1,416,107	<38,391>	167,335	1,385,045
8,401	6,484	<1,917>	68,492	66,431	<2,061>	5,243	65,713
615	886	272	4,084	10,450	6,366	0	0
<1,168>	<640>	528	<4,449>	<4,315>	134	<184>	<3,548>
<11,606>	<9,395>	2,211	<123,538>	<103,952>	19,586	<9,537>	<105,702>
0	<3,250>	<3,250>	<21,141>	<35,750>	<14,609>	0	<32,342>
162,353	150,388	<11,965>	1,377,946	1,348,971	<28,975>	162,857	1,309,166
111,721	90,766	<20,955>	861,471	828,554	<32,917>	119,919	808,668
101	176	75	1,788	2,082	294	345	4,026
802	803	1	7,224	8,832	1,608	702	8,151
0	0	0	2,872	3,000	128	12	12
6,143	5,562	<581>	55,934	57,984	2,050	4,274	53,962
4.8	4.6	<0.2>	5.6	5.3	<0.4>	2.9	4.8
10,228	5,919	<4,309>	64,303	65,645	1,342	5,133	63,330
852	1,008	156	14,860	11,423	<3,437>	591	9,894
423	436	13	5,624	6,085	461	571	5,896
4,302	27,575	23,273	353,603	310,869	<42,734>	24,983	309,039
2,723	4,950	2,227	33,320	57,450	24,130	1,039	51,337
0	250	250	801	2,750	1,949	108	991
295	800	505	41,932	8,800	<33,132>	286	6,294
289	300	11	2,498	3,300	802	0	2,649
4,803	2,575	<2,228>	87,513	42,500	<45,013>	7,856	46,135
10,720	10,720	<0>	117,705	121,814	4,109	10,600	116,712
6,364	3,247	<3,117>	41,742	36,006	<5,736>	3,160	35,352
1,028	1,600	572	9,926	17,600	7,674	3,381	9,811
2,872	0	<2,872>	27,031	0	<27,031>	7,775	22,850
163,666	156,687	<6,979>	1,730,149	1,584,694	<145,455>	190,737	1,555,108
326,019	307,075	<18,944>	3,108,095	2,933,665	<174,430>	353,595	2,864,275
23,647	21,607	<2,040>	277,357	237,677	<39,680>	28,171	233,646
23,647	21,607	<2,040>	277,357	237,677	<39,680>	28,171	233,646
349,666	328,682	<20,984>	3,385,452	3,171,342	<214,110>	381,765	3,097,920
<302,517>	<284,608>	17,909	<2,915,612>	<2,732,991>	182,621	<331,574>	<2,662,454>
<8,138>	<8,138>	0	<89,518>	<89,518>	0	<7,851>	<86,361>
<3,180>	<3,180>	0	<34,988>	<34,988>	0	<3,068>	<33,756>
<10,692>	<9,553>	1,139	<103,046>	<91,031>	12,015	<11,719>	<94,099>
<25,139>	<23,203>	1,936	<242,288>	<222,814>	19,474	<27,554>	<221,251>
<349,666>	<328,682>	20,984	<3,385,452>	<3,171,342>	214,110	<381,765>	<3,097,920>
<0>	0	0	0	0	0	0	<0>

UTILITIES  
EXPENSE STATEMENT

JUN. 11(05/26/19-06/29/19)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
9,305	15,314	6,009	Chiller Water
45,053	59,814	14,761	Elec-Non Air Cond.
6,507	8,767	2,260	Water-Non Air Cond.
9,942	6,377	<3,565>	Steam-Non Air Cond.
2,120	2,214	94	Gas
0	1,551	1,551	Energy Management
72,927	94,037	21,110	TOTAL OTHER CONTROL.
72,927	94,037	21,110	TOTAL CONTROLLABLE EXP
<61,725>	<80,716>	<18,991>	Allocated-Svs and Ent
<2,798>	<2,798>	0	Allocated-USAC
<1,093>	<1,093>	0	Allocated-GSA
<2,182>	<2,851>	<669>	Allocated-Comm Board
<5,129>	<6,579>	<1,450>	Allocated-A & SS
<72,927>	<94,037>	<21,110>	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 18-19			FISCAL YEAR 17-18	
YTD 11 MO(07/29/18-06/29/19)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
138,824	171,725	32,901	19,434	157,000
504,315	608,860	104,545	44,875	574,004
82,291	107,868	25,577	10,942	92,304
65,584	63,074	<2,510>	4,378	53,583
30,982	31,602	620	3,077	26,566
9,303	17,061	7,758	1,550	17,055
831,299	1,000,190	168,891	84,256	920,512
831,299	1,000,190	168,891	84,256	920,512
<704,982>	<857,218>	<152,236>	<71,722>	<783,282>
<30,786>	<30,786>	0	<2,905>	<31,963>
<12,031>	<12,031>	0	<1,135>	<12,493>
<24,916>	<30,281>	<5,365>	<2,535>	<27,683>
<58,584>	<69,874>	<11,290>	<5,960>	<65,091>
<831,299>	<1,000,190>	<168,891>	<84,256>	<920,512>
<0>	0	0	0	<0>