

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES**

**July (07/01/18 - 07/28/18)**

**Prepared**

**August 17, 2018**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JULY 2018 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

JULY (07/01/18 - 07/28/18)										FY 16-17	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
				ACT/BUD		ACT/LY ACT					
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%
2,718		2,941		(223)	(7.6%)	(408)	(13.1%)	3,126			
965		970		(5)	(0.5%)	34	3.7%	931			
523		400		123	30.8%	73	16.2%	450			
124		144		(20)	(13.9%)	(11)	(8.1%)	135			
<b>4,330</b>		<b>4,455</b>		<b>(125)</b>	<b>(2.8%)</b>	<b>(312)</b>	<b>(6.7%)</b>	<b>4,642</b>			
1,070	39.4%	1,016	34.5%	54	4.9	(48)	3.6	1,118	35.8%		
674	69.8%	696	71.8%	(22)	(2.0)	30	0.6	644	69.2%		
523	100.0%	399	99.8%	124	0.2	73	0.0	450	100.0%		
85	68.5%	102	70.8%	(17)	(2.3)	(1)	4.8	86	63.7%		
<b>2,352</b>	<b>54.3%</b>	<b>2,213</b>	<b>49.7%</b>	<b>139</b>	<b>4.6</b>	<b>54</b>	<b>4.8</b>	<b>2,298</b>	<b>49.5%</b>		
552	20.3%	581	19.8%	29	(0.5)	(18)	(3.2)	534	17.1%		
627	65.0%	647	66.7%	20	1.7	(35)	(1.4)	592	63.6%		
51	9.8%	57	14.3%	6	4.5	7	3.1	58	12.9%		
68	54.8%	70	48.6%	2	(6.2)	(1)	(5.2)	67	49.6%		
<b>1,298</b>	<b>30.0%</b>	<b>1,355</b>	<b>30.4%</b>	<b>57</b>	<b>0.4</b>	<b>(47)</b>	<b>(3.1)</b>	<b>1,251</b>	<b>26.9%</b>		
55	2.0%	63	2.1%	8	0.1	25	0.6	80	2.6%		
87	9.0%	95	9.8%	8	0.8	15	2.0	102	11.0%		
224	42.8%	121	30.3%	(103)	(12.5)	42	16.3	266	59.1%		
31	25.0%	29	20.1%	(2)	(4.9)	9	4.6	40	29.6%		
<b>397</b>	<b>9.2%</b>	<b>308</b>	<b>6.9%</b>	<b>(89)</b>	<b>(2.3)</b>	<b>91</b>	<b>1.3</b>	<b>488</b>	<b>10.5%</b>		
463	17.0%	372	12.6%	91	4.4	(41)	0.9	504	16.1%		
(40)	(4.1%)	(45)	(4.6%)	5	0.5	10	1.3	(50)	(5.4%)		
248	47.4%	222	55.5%	26	(8.1)	121	19.2	127	28.2%		
(14)	(11.3%)	3	2.1%	(17)	(13.4)	6	3.5	(20)	(14.8%)		
<b>657</b>	<b>15.2%</b>	<b>552</b>	<b>12.4%</b>	<b>105</b>	<b>2.8</b>	<b>96</b>	<b>3.1</b>	<b>561</b>	<b>12.1%</b>		
652	15.1%	629	14.1%	(23)	(1.0)	81	0.7	733	15.8%		
272	6.3%	235	5.3%	(37)	(1.0)	(14)	(0.7)	258	5.6%		
80	1.8%	93	2.1%	13	0.3	9	0.1	89	1.9%		
248	5.7%	204	4.6%	(44)	(1.1)	(57)	(1.6)	191	4.1%		
<b>1,252</b>	<b>28.9%</b>	<b>1,161</b>	<b>26.1%</b>	<b>(91)</b>	<b>(2.8)</b>	<b>19</b>	<b>(1.5)</b>	<b>1,271</b>	<b>27.4%</b>		
(595)	(13.7%)	(609)	(13.7%)	14	0.0	115	1.6	(710)	(15.3%)		
22	0.5%	10	0.2%	12	0.3	(86)	(1.8)	108	2.3%		
25	0.6%	10	0.2%	15	0.4	9	0.3	16	0.3%		
(32)	(0.7%)	(32)	(0.7%)	0	0.0	3	0.1	(35)	(0.8%)		
2	0.0%	0	0.0%	2	0.0	2	0.0	0	0.0%		
234	5.4%	236	5.3%	(2)	0.1	(8)	0.2	242	5.2%		
<b>251</b>	<b>5.8%</b>	<b>224</b>	<b>5.0%</b>	<b>27</b>	<b>0.8</b>	<b>(80)</b>	<b>(1.3)</b>	<b>331</b>	<b>7.1%</b>		
<b>(344)</b>	<b>(7.9%)</b>	<b>(385)</b>	<b>(8.6%)</b>	<b>41</b>	<b>0.7</b>	<b>35</b>	<b>0.3</b>	<b>(379)</b>	<b>(8.2%)</b>		
<b>GROSS INCOME</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>GROSS MARGIN</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>WAGES &amp; BENEFITS</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>OTHER CONTROLLABLES</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>CONTRIBUTION</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>ALLOCATED EXPENSES</b>											
Admin&Support Services											
Facilities Division											
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Depreciation											
<b>TOTAL</b>											
<b>NET INCOME (LOSS)</b>											
<b>FROM OPERATIONS</b>											
<b>OTHER INC/(EXP)</b>											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
<b>TOTAL</b>											
<b>NET INCOME (LOSS)</b>											

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES**  
**INCOME AND LOSS SUMMARY - JULY 2018 (\$000's)**  
**DIVISIONS AT CONTRIBUTION LEVEL**

JULY (07/01/18 - 07/28/18)								FY 16-17		FISCAL YEAR 2017-2018										FY 16-17	
CURRENT MONTH								**		YTD 12 MONTHS (07/30/17 - 07/28/18)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%				
				\$	%	\$	%					\$	%	\$	%						
<b>GROSS INCOME</b>																					
2,718		2,941		(223)	(7.6%)	(408)	(13.1%)	3,126		45,010		45,187		(177)	(0.4%)	93	0.2%	44,917			
965		970		(5)	(0.5%)	34	3.7%	931		16,756		17,266		(510)	(3.0%)	168	1.0%	16,588			
523		400		123	30.8%	73	16.2%	450		4,347		4,259		88	2.1%	338	8.4%	4,009			
124		144		(20)	(13.9%)	(11)	(8.1%)	135		1,558		1,466		92	6.3%	134	9.4%	1,424			
<b>4,330</b>		<b>4,455</b>		<b>(125)</b>	<b>(2.8%)</b>	<b>(312)</b>	<b>(6.7%)</b>	<b>4,642</b>		<b>67,671</b>		<b>68,178</b>		<b>(507)</b>	<b>(0.7%)</b>	<b>733</b>	<b>1.1%</b>	<b>66,938</b>			
<b>GROSS MARGIN</b>																					
1,070	39.4%	1,016	34.5%	54	Pts.	(48)	Pts.	1,118	35.8%	15,215	33.8%	15,446	34.2%	(231)	(0.4)	(68)	Pts.	15,283	34.0%		
674	69.8%	696	71.8%	(22)	(2.0)	30	0.6	644	69.2%	11,926	71.2%	12,414	71.9%	(488)	(0.7)	67	(0.3)	11,859	71.5%		
523	100.0%	399	99.8%	124	0.2	73	0.0	450	100.0%	4,343	99.9%	4,254	99.9%	89	0.0	338	0.0	4,005	99.9%		
85	68.5%	102	70.8%	(17)	(2.3)	(1)	4.8	86	63.7%	889	57.1%	888	60.6%	1	(3.5)	38	(2.7)	851	59.8%		
<b>2,352</b>	<b>54.3%</b>	<b>2,213</b>	<b>49.7%</b>	<b>139</b>	<b>4.6</b>	<b>54</b>	<b>4.8</b>	<b>2,298</b>	<b>49.5%</b>	<b>32,373</b>	<b>47.8%</b>	<b>33,002</b>	<b>48.4%</b>	<b>(629)</b>	<b>(0.6)</b>	<b>375</b>	<b>0.0</b>	<b>31,998</b>	<b>47.8%</b>		
<b>WAGES &amp; BENEFITS</b>																					
552	20.3%	581	19.8%	29	(0.5)	(18)	(3.2)	534	17.1%	6,772	15.0%	7,170	15.9%	398	0.9	104	0.3	6,876	15.3%		
627	65.0%	647	66.7%	20	1.7	(35)	(1.4)	592	63.6%	8,324	49.7%	8,456	49.0%	132	(0.7)	(107)	(0.2)	8,217	49.5%		
51	9.8%	57	14.3%	6	4.5	7	3.1	58	12.9%	659	15.2%	668	15.7%	9	0.5	0	1.2	659	16.4%		
68	54.8%	70	48.6%	2	(6.2)	(1)	(5.2)	67	49.6%	839	53.9%	892	60.8%	53	6.9	(15)	4.0	824	57.9%		
<b>1,298</b>	<b>30.0%</b>	<b>1,355</b>	<b>30.4%</b>	<b>57</b>	<b>0.4</b>	<b>(47)</b>	<b>(3.1)</b>	<b>1,251</b>	<b>26.9%</b>	<b>16,594</b>	<b>24.5%</b>	<b>17,186</b>	<b>25.2%</b>	<b>592</b>	<b>0.7</b>	<b>(18)</b>	<b>0.3</b>	<b>16,576</b>	<b>24.8%</b>		
<b>OTHER CONTROLLABLES</b>																					
55	2.0%	63	2.1%	8	0.1	25	0.6	80	2.6%	2,164	4.8%	2,176	4.8%	12	0.0	1	0.0	2,165	4.8%		
87	9.0%	95	9.8%	8	0.8	15	2.0	102	11.0%	1,780	10.6%	1,792	10.4%	12	(0.2)	(40)	(0.1)	1,740	10.5%		
224	42.8%	121	30.3%	(103)	(12.5)	42	16.3	266	59.1%	1,518	34.9%	1,340	31.5%	(178)	(3.4)	(203)	(2.1)	1,315	32.8%		
31	25.0%	29	20.1%	(2)	(4.9)	9	4.6	40	29.6%	630	40.4%	610	41.6%	(20)	1.2	37	6.4	667	46.8%		
<b>397</b>	<b>9.2%</b>	<b>308</b>	<b>6.9%</b>	<b>(89)</b>	<b>(2.3)</b>	<b>91</b>	<b>1.3</b>	<b>488</b>	<b>10.5%</b>	<b>6,092</b>	<b>9.0%</b>	<b>5,918</b>	<b>8.7%</b>	<b>(174)</b>	<b>(0.3)</b>	<b>(205)</b>	<b>(0.2)</b>	<b>5,887</b>	<b>8.8%</b>		
<b>CONTRIBUTION</b>																					
463	17.0%	372	12.6%	91	4.4	(41)	0.9	504	16.1%	6,279	14.0%	6,100	13.5%	179	0.5	38	0.1	6,241	13.9%		
(40)	(4.1%)	(45)	(4.6%)	5	0.5	10	1.3	(50)	(5.4%)	1,822	10.9%	2,166	12.5%	(344)	(1.6)	(80)	(0.6)	1,902	11.5%		
248	47.4%	222	55.5%	26	(8.1)	121	19.2	127	28.2%	2,165	49.8%	2,246	52.7%	(81)	(2.9)	133	(0.9)	2,032	50.7%		
(14)	(11.3%)	3	2.1%	(17)	(13.4)	6	3.5	(20)	(14.8%)	(580)	(37.2%)	(614)	(41.9%)	34	4.7	60	7.7	(640)	(44.9%)		
<b>657</b>	<b>15.2%</b>	<b>552</b>	<b>12.4%</b>	<b>105</b>	<b>2.8</b>	<b>96</b>	<b>3.1</b>	<b>561</b>	<b>12.1%</b>	<b>9,686</b>	<b>14.3%</b>	<b>9,898</b>	<b>14.5%</b>	<b>(212)</b>	<b>(0.2)</b>	<b>151</b>	<b>0.1</b>	<b>9,535</b>	<b>14.2%</b>		
<b>ALLOCATED EXPENSES</b>																					
928	21.4%	629	14.1%	(299)	(7.3)	(195)	(5.6)	733	15.8%	7,454	11.0%	7,541	11.1%	87	0.1	(365)	(0.4)	7,089	10.6%		
272	6.3%	235	5.3%	(37)	(1.0)	(14)	(0.7)	258	5.6%	2,922	4.3%	2,858	4.2%	(64)	(0.1)	(213)	(0.3)	2,709	4.0%		
80	1.8%	93	2.1%	13	0.3	9	0.1	89	1.9%	928	1.4%	1,058	1.6%	130	0.2	111	0.2	1,039	1.6%		
248	5.7%	204	4.6%	(44)	(1.1)	(57)	(1.6)	191	4.1%	2,378	3.5%	2,450	3.6%	72	0.1	(31)	0.0	2,347	3.5%		
<b>1,528</b>	<b>35.3%</b>	<b>1,161</b>	<b>26.1%</b>	<b>(367)</b>	<b>(9.2)</b>	<b>(257)</b>	<b>(7.9)</b>	<b>1,271</b>	<b>27.4%</b>	<b>13,682</b>	<b>20.2%</b>	<b>13,907</b>	<b>20.4%</b>	<b>225</b>	<b>0.2</b>	<b>(498)</b>	<b>(0.5)</b>	<b>13,184</b>	<b>19.7%</b>		
<b>NET INCOME (LOSS) FROM OPERATIONS</b>																					
(871)	(20.1%)	(609)	(13.7%)	(262)	(6.4)	(161)	(4.8)	(710)	(15.3%)	(3,996)	(5.9%)	(4,009)	(5.9%)	13	0.0	(347)	(0.4)	(3,649)	(5.5%)		
<b>OTHER INC/(EXP)</b>																					
22	0.5%	10	0.2%	12	0.3	(86)	(1.8)	108	2.3%	679	1.0%	120	0.2%	559	0.8	431	0.6	248	0.4%		
25	0.6%	10	0.2%	15	0.4	9	0.3	16	0.3%	223	0.3%	140	0.2%	83	0.1	71	0.1	152	0.2%		
(32)	(0.7%)	(32)	(0.7%)	0	0.0	3	0.1	(35)	(0.8%)	(384)	(0.6%)	(384)	(0.6%)	0	0.0	36	0.0	(420)	(0.6%)		
2	0.0%	0	0.0%	2	0.0	2	0.0	0	0.0%	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
234	5.4%	236	5.3%	(2)	0.1	(8)	0.2	242	5.2%	2,819	4.2%	2,835	4.2%	(16)	0.0	7	0.0	2,812	4.2%		
<b>251</b>	<b>5.8%</b>	<b>224</b>	<b>5.0%</b>	<b>27</b>	<b>0.8</b>	<b>(80)</b>	<b>(1.3)</b>	<b>331</b>	<b>7.1%</b>	<b>3,337</b>	<b>4.9%</b>	<b>2,711</b>	<b>4.0%</b>	<b>626</b>	<b>0.9</b>	<b>545</b>	<b>0.7</b>	<b>2,792</b>	<b>4.2%</b>		
<b>(620)</b>	<b>(14.3%)</b>	<b>(385)</b>	<b>(8.6%)</b>	<b>(235)</b>	<b>(5.7)</b>	<b>(241)</b>	<b>(6.1)</b>	<b>(379)</b>	<b>(8.2%)</b>	<b>(659)</b>	<b>(1.0%)</b>	<b>(1,298)</b>	<b>(1.9%)</b>	<b>639</b>	<b>0.9</b>	<b>198</b>	<b>0.3</b>	<b>(857)</b>	<b>(1.3%)</b>		

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JULY 2018 (\$000's)  
DIVISIONS FULLY ALLOCATED**

JULY (07/01/18 - 07/28/18)										FY 16-17	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
2,718		2,941		(223)	(7.6%)	(408)	(13.1%)	3,126			
965		970		(5)	(0.5%)	34	3.7%	931			
523		400		123	30.8%	73	16.2%	450			
124		144		(20)	(13.9%)	(11)	(8.1%)	135			
<b>4,330</b>		<b>4,455</b>		<b>(125)</b>	<b>(2.8%)</b>	<b>(312)</b>	<b>(6.7%)</b>	<b>4,642</b>			
1,070	39.4%	1,016	34.5%	54	4.9	(48)	3.6	1,118	35.8%		
674	69.8%	696	71.8%	(22)	(2.0)	30	0.6	644	69.2%		
523	100.0%	399	99.8%	124	0.2	73	0.0	450	100.0%		
85	68.5%	102	70.8%	(17)	(2.3)	(1)	4.8	86	63.7%		
<b>2,352</b>	<b>54.3%</b>	<b>2,213</b>	<b>49.7%</b>	<b>139</b>	<b>4.6</b>	<b>54</b>	<b>4.8</b>	<b>2,298</b>	<b>49.5%</b>		
608	22.4%	644	21.9%	36	(0.5)	6	(2.8)	614	19.6%		
714	74.0%	742	76.5%	28	2.5	(20)	0.5	694	74.5%		
275	52.6%	178	44.5%	(97)	(8.1)	48	19.2	323	71.8%		
99	79.8%	99	68.8%	0	(11.0)	7	(1.3)	106	78.5%		
<b>1,696</b>	<b>39.2%</b>	<b>1,663</b>	<b>37.3%</b>	<b>(33)</b>	<b>(1.9)</b>	<b>41</b>	<b>(1.8)</b>	<b>1,737</b>	<b>37.4%</b>		
463	17.0%	372	12.6%	91	4.4	(41)	0.9	504	16.1%		
(40)	(4.1%)	(45)	(4.6%)	5	0.5	10	1.3	(50)	(5.4%)		
248	47.4%	222	55.5%	26	(8.1)	121	19.2	127	28.2%		
(14)	(11.3%)	3	2.1%	(17)	(13.4)	6	3.5	(20)	(14.8%)		
<b>657</b>	<b>15.2%</b>	<b>552</b>	<b>12.4%</b>	<b>105</b>	<b>2.8</b>	<b>96</b>	<b>3.1</b>	<b>561</b>	<b>12.1%</b>		
608	22.4%	598	20.3%	(10)	(2.1)	74	(0.6)	682	21.8%		
390	40.4%	354	36.5%	(36)	(3.9)	(28)	(1.5)	362	38.9%		
140	26.8%	111	27.8%	(29)	1.0	(15)	1.0	125	27.8%		
114	91.9%	98	68.1%	(16)	(23.8)	(12)	(16.3)	102	75.6%		
<b>1,252</b>	<b>28.9%</b>	<b>1,161</b>	<b>26.1%</b>	<b>(91)</b>	<b>(2.8)</b>	<b>19</b>	<b>(1.5)</b>	<b>1,271</b>	<b>27.4%</b>		
(145)	(3.3%)	(225)	(5.1%)	80	1.8	33	0.5	(178)	(3.8%)		
(430)	(9.9%)	(399)	(9.0%)	(31)	(0.9)	(18)	(1.0)	(412)	(8.9%)		
108	2.5%	110	2.5%	(2)	0.0	106	2.5	2	0.0%		
(128)	(3.0%)	(95)	(2.1%)	(33)	(0.9)	(6)	(0.4)	(122)	(2.6%)		
<b>(595)</b>	<b>(13.7%)</b>	<b>(609)</b>	<b>(13.7%)</b>	<b>14</b>	<b>0.0</b>	<b>115</b>	<b>1.6</b>	<b>(710)</b>	<b>(15.3%)</b>		
22	0.5%	10	0.2%	12	0.3	(86)	(1.8)	108	2.3%		
25	0.6%	10	0.2%	15	0.4	9	0.3	16	0.3%		
(32)	(0.7%)	(32)	(0.7%)	0	0.0	3	0.1	(35)	(0.8%)		
2	0.0%	0	0.0%	2	0.0	2	0.0	0	0.0%		
234	5.4%	236	5.3%	(2)	0.1	(8)	0.2	242	5.2%		
<b>251</b>	<b>5.8%</b>	<b>224</b>	<b>5.0%</b>	<b>27</b>	<b>0.8</b>	<b>(80)</b>	<b>(1.3)</b>	<b>331</b>	<b>7.1%</b>		
<b>(344)</b>	<b>(7.9%)</b>	<b>(385)</b>	<b>(8.6%)</b>	<b>41</b>	<b>0.7</b>	<b>35</b>	<b>0.3</b>	<b>(379)</b>	<b>(8.2%)</b>		
<b>GROSS INCOME</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>GROSS MARGIN</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>TOTAL CONTROLLABLES</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>CONTRIBUTION</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>ALLOCATED EXPENSES</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>NET INCOME (LOSS)</b>											
<b>FROM OPERATIONS</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>OTHER INC/(EXP)</b>											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
<b>TOTAL</b>											
<b>NET INCOME (LOSS)</b>											

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JULY 2018 (\$000's)  
DIVISIONS FULLY ALLOCATED**

JULY (07/01/18 - 07/28/18)										FY 16-17		FISCAL YEAR 2017-2018										FY 16-17	
CURRENT MONTH										**		YTD 12 MONTHS (07/30/17 - 07/28/18)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD	%	ACT/LY ACT	%	\$	%	\$	%	\$	%	\$	%	ACT/BUD	%	ACT/LY ACT	%	\$	%		
<b>GROSS INCOME</b>																							
2,718		2,941		(223)	(7.6%)	(408)	(13.1%)	3,126		45,010		45,187		(177)	(0.4%)	93	0.2%	44,917					
965		970		(5)	(0.5%)	34	3.7%	931		16,756		17,266		(510)	(3.0%)	168	1.0%	16,588					
523		400		123	30.8%	73	16.2%	450		4,347		4,259		88	2.1%	338	8.4%	4,009					
124		144		(20)	(13.9%)	(11)	(8.1%)	135		1,558		1,466		92	6.3%	134	9.4%	1,424					
<b>4,330</b>		<b>4,455</b>		<b>(125)</b>	<b>(2.8%)</b>	<b>(312)</b>	<b>(6.7%)</b>	<b>4,642</b>		<b>67,671</b>		<b>68,178</b>		<b>(507)</b>	<b>(0.7%)</b>	<b>733</b>	<b>1.1%</b>	<b>66,938</b>					
<b>GROSS MARGIN</b>																							
1,070	39.4%	1,016	34.5%	54	Pts.	(48)	Pts.	1,118	35.8%	15,215	33.8%	15,446	34.2%	(231)	(0.4)	(68)	(0.2)	15,283	34.0%				
674	69.8%	696	71.8%	(22)	(2.0)	30	0.6	644	69.2%	11,926	71.2%	12,414	71.9%	(488)	(0.7)	67	(0.3)	11,859	71.5%				
523	100.0%	399	99.8%	124	0.2	73	0.0	450	100.0%	4,343	99.9%	4,254	99.9%	89	0.0	338	0.0	4,005	99.9%				
85	68.5%	102	70.8%	(17)	(2.3)	(1)	4.8	86	63.7%	889	57.1%	888	60.6%	1	(3.5)	38	(2.7)	851	59.8%				
<b>2,352</b>	<b>54.3%</b>	<b>2,213</b>	<b>49.7%</b>	<b>139</b>	<b>4.6</b>	<b>54</b>	<b>4.8</b>	<b>2,298</b>	<b>49.5%</b>	<b>32,373</b>	<b>47.8%</b>	<b>33,002</b>	<b>48.4%</b>	<b>(629)</b>	<b>(0.6)</b>	<b>375</b>	<b>0.0</b>	<b>31,998</b>	<b>47.8%</b>				
<b>TOTAL CONTROLLABLES</b>																							
608	22.4%	644	21.9%	36	(0.5)	6	(2.8)	614	19.6%	8,936	19.9%	9,346	20.7%	410	0.8	105	0.2	9,041	20.1%				
714	74.0%	742	76.5%	28	2.5	(20)	0.5	694	74.5%	10,104	60.3%	10,248	59.4%	144	(0.9)	(147)	(0.3)	9,957	60.0%				
275	52.6%	178	44.5%	(97)	(8.1)	48	19.2	323	71.8%	2,177	50.1%	2,008	47.1%	(169)	(3.0)	(203)	(0.9)	1,974	49.2%				
99	79.8%	99	68.8%	0	(11.0)	7	(1.3)	106	78.5%	1,469	94.3%	1,502	102.5%	33	8.2	22	10.4	1,491	104.7%				
<b>1,696</b>	<b>39.2%</b>	<b>1,663</b>	<b>37.3%</b>	<b>(33)</b>	<b>(1.9)</b>	<b>41</b>	<b>(1.8)</b>	<b>1,737</b>	<b>37.4%</b>	<b>22,686</b>	<b>33.5%</b>	<b>23,104</b>	<b>33.9%</b>	<b>418</b>	<b>0.4</b>	<b>(223)</b>	<b>0.1</b>	<b>22,463</b>	<b>33.6%</b>				
<b>CONTRIBUTION</b>																							
463	17.0%	372	12.6%	91	4.4	(41)	0.9	504	16.1%	6,279	14.0%	6,100	13.5%	179	0.5	38	0.1	6,241	13.9%				
(40)	(4.1%)	(45)	(4.6%)	5	0.5	10	1.3	(50)	(5.4%)	1,822	10.9%	2,166	12.5%	(344)	(1.6)	(80)	(0.6)	1,902	11.5%				
248	47.4%	222	55.5%	26	(8.1)	121	19.2	127	28.2%	2,165	49.8%	2,246	52.7%	(81)	(2.9)	133	(0.9)	2,032	50.7%				
(14)	(11.3%)	3	2.1%	(17)	(13.4)	6	3.5	(20)	(14.8%)	(580)	(37.2%)	(614)	(41.9%)	34	4.7	60	7.7	(640)	(44.9%)				
<b>657</b>	<b>15.2%</b>	<b>552</b>	<b>12.4%</b>	<b>105</b>	<b>2.8</b>	<b>96</b>	<b>3.1</b>	<b>561</b>	<b>12.1%</b>	<b>9,686</b>	<b>14.3%</b>	<b>9,898</b>	<b>14.5%</b>	<b>(212)</b>	<b>(0.2)</b>	<b>151</b>	<b>0.1</b>	<b>9,535</b>	<b>14.2%</b>				
<b>ALLOCATED EXPENSES</b>																							
782	28.8%	598	20.3%	(184)	(8.5)	(100)	(7.0)	682	21.8%	7,005	15.6%	7,111	15.7%	106	0.1	(201)	(0.5)	6,804	15.1%				
451	46.7%	354	36.5%	(97)	(10.2)	(89)	(7.8)	362	38.9%	4,374	26.1%	4,534	26.3%	160	0.2	(67)	(0.1)	4,307	26.0%				
173	33.1%	111	27.8%	(62)	(5.3)	(48)	(5.3)	125	27.8%	1,193	27.4%	1,156	27.1%	(37)	(0.3)	(184)	(2.2)	1,009	25.2%				
122	98.4%	98	68.1%	(24)	(30.3)	(20)	(22.8)	102	75.6%	1,110	71.2%	1,106	75.4%	(4)	4.2	(46)	3.5	1,064	74.7%				
<b>1,528</b>	<b>35.3%</b>	<b>1,161</b>	<b>26.1%</b>	<b>(367)</b>	<b>(9.2)</b>	<b>(257)</b>	<b>(7.9)</b>	<b>1,271</b>	<b>27.4%</b>	<b>13,682</b>	<b>20.2%</b>	<b>13,907</b>	<b>20.4%</b>	<b>225</b>	<b>0.2</b>	<b>(498)</b>	<b>(0.5)</b>	<b>13,184</b>	<b>19.7%</b>				
<b>NET INCOME (LOSS) FROM OPERATIONS</b>																							
(319)	(7.4%)	(225)	(5.1%)	(94)	(2.3)	(141)	(3.6)	(178)	(3.8%)	(727)	(1.1%)	(1,011)	(1.5%)	284	0.4	(164)	(0.3)	(563)	(0.8%)				
(491)	(11.3%)	(399)	(9.0%)	(92)	(2.3)	(79)	(2.4)	(412)	(8.9%)	(2,551)	(3.8%)	(2,368)	(3.5%)	(183)	(0.3)	(146)	(0.2)	(2,405)	(3.6%)				
75	1.7%	110	2.5%	(35)	(0.8)	73	1.7	2	0.0%	972	1.4%	1,090	1.6%	(118)	(0.2)	(51)	(0.1)	1,023	1.5%				
(136)	(3.1%)	(95)	(2.1%)	(41)	(1.0)	(14)	(0.5)	(122)	(2.6%)	(1,690)	(2.5%)	(1,720)	(2.5%)	30	0.0	14	0.0	(1,704)	(2.5%)				
<b>(871)</b>	<b>(20.1%)</b>	<b>(609)</b>	<b>(13.7%)</b>	<b>(262)</b>	<b>(6.4)</b>	<b>(161)</b>	<b>(4.8)</b>	<b>(710)</b>	<b>(15.3%)</b>	<b>(3,996)</b>	<b>(5.9%)</b>	<b>(4,009)</b>	<b>(5.9%)</b>	<b>13</b>	<b>0.0</b>	<b>(347)</b>	<b>(0.4)</b>	<b>(3,649)</b>	<b>(5.5%)</b>				
<b>OTHER INC/(EXP)</b>																							
22	0.5%	10	0.2%	12	0.3	(86)	(1.8)	108	2.3%	679	1.0%	120	0.2%	559	0.8	431	0.6	248	0.4%				
25	0.6%	10	0.2%	15	0.4	9	0.3	16	0.3%	223	0.3%	140	0.2%	83	0.1	71	0.1	152	0.2%				
(32)	(0.7%)	(32)	(0.7%)	0	0.0	3	0.1	(35)	(0.8%)	(384)	(0.6%)	(384)	(0.6%)	0	0.0	36	0.0	(420)	(0.6%)				
2	0.0%	0	0.0%	2	0.0	2	0.0	0	0.0%	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%				
234	5.4%	236	5.3%	(2)	0.1	(8)	0.2	242	5.2%	2,819	4.2%	2,835	4.2%	(16)	0.0	7	0.0	2,812	4.2%				
<b>251</b>	<b>5.8%</b>	<b>224</b>	<b>5.0%</b>	<b>27</b>	<b>0.8</b>	<b>(80)</b>	<b>(1.3)</b>	<b>331</b>	<b>7.1%</b>	<b>3,337</b>	<b>4.9%</b>	<b>2,711</b>	<b>4.0%</b>	<b>626</b>	<b>0.9</b>	<b>545</b>	<b>0.7</b>	<b>2,792</b>	<b>4.2%</b>				
<b>(620)</b>	<b>(14.3%)</b>	<b>(385)</b>	<b>(8.6%)</b>	<b>(235)</b>	<b>(5.7)</b>	<b>(241)</b>	<b>(6.1)</b>	<b>(379)</b>	<b>(8.2%)</b>	<b>(659)</b>	<b>(1.0%)</b>	<b>(1,298)</b>	<b>(1.9%)</b>	<b>639</b>	<b>0.9</b>	<b>198</b>	<b>0.3</b>	<b>(857)</b>	<b>(1.3%)</b>				

ASUCLA  
P/L Reconciliation  
Jul-18

<i>Financial Analysis</i>	<b>\$000's</b>
	<b>Jul-18</b>
<b>Budgeted Net Income/(Loss)</b>	<b>(385)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear above plan due to better than expected visitors for summer business	43
Graduation ETC below plan: overall drop in sales (both regalia and ancillary products) due to unforeseen change in student ordering habits	(8)
Campus Portrait Studio above plan due to timing/shift in late ordering	10
Market above plan: strong sales in gifts and plush items due to heavier than anticipated conference/camp traffic, and warm weather drove additional drink sales	31
Computer Store below plan: lack of institutional demand to start UCLA's fiscal year, and 2 week period between announcement of new Apple laptops and delivery led to drop in individual sales	(11)
New Text below plan due to higher volume of low margin purchases for Fall Quarter	(5)
HSS Dental below plan due to timing of receipt of backordered kit merchandise which occurred earlier in the year than anticipated	(14)
Hilltop Shop above plan due to better than anticipated conference and camp traffic	5
Total Wages below plan	13
Other, positive controllables (mostly employee benefits)	27
Total Contribution	91
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Wetzels above plan: hot weather and orientations increased customers above plan	5
Veggie Grill above plan: average check and customer count higher than anticipated in original budget	4
North Campus Student Ctr. above plan: summer closure of food area in Anderson and average check much higher than plan	8
CSSC below plan: budget for Blaze for summer months slightly too aggressive, excessive waste with pre-production of pizza ingredients, and some due to free pizza give away on July 10	(10)
Café Synapse below plan due to ongoing customer traffic decline	(10)
Kerckhoff Coffeehouse below plan mostly due to ongoing trend of customer decline with small variances each day	(7)
Taco Bell below plan: beginning to see traffic declines throughout A level (may be in response to Veggie Grill now open)	(5)
Concessions above plan due to unbudgeted charity basketball game with good attendance	5
Total Wages above plan (mostly student)	(18)
Other, positive controllables (mostly employee benefits)	33
Total Contribution	5
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing Domestic above plan: mostly for Costco (strong hard good sales and budgeted returns occurred in prior month)	76
Licensing International above plan: mostly India which is above plan for the year	50
Licensing Campus Sourcing above plan: not timing, exceeds budget for the year	7
Leased Ops below plan: space previously leased by Kaplan is not currently leased	(8)
Other, negative controllables mostly Licensing	(99)
Total Contribution	26
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Event Services above plan due to unanticipated events from campus clients and first time outside clients	(10)
AU Post Office below plan due mostly to lower consignment commission (passport acceptance service)	(3)
Total wages below plan	1
Other	(5)
Total Contribution	(17)
<b>Allocated Expenses and Other</b>	
A&SS below plan: mostly year-end incentive compensation	(299)
Facilities higher than plan mostly career wages (due to several HVAC related issues) and repairs and maintenance	(37)
Utilities below plan: impact of energy efficiency projects, and budget was based on prior bills that included faulty meter readings	13
Depreciation above plan due to year-end entries for completed projects	(44)
Other, positive interest income and non-recurrent	27
Total	(340)
<b>Actual Net Income/(Loss) After Incentive Compensation</b>	<b>(620)</b>

ASUCLA  
P/L Reconciliation  
Year-To-Date Through July, 2018

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>(1,298)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear above plan: higher April sales, strong Transfer Day plus two National Championship celebrations, and strong Commencement Weekend and summer business	232
Graduation ETC below plan due to product mix (more lower margin items were sold) and shift of undergraduate regalia to an off campus competitor	(121)
Campus Portrait Studio below plan due to the decline in number of sitting appointments as compared to last year and plan	(42)
Market above plan: increased foot traffic from completion of construction (Engineering steps and UCLA Hotel) and higher sales due to the closure of the Wooden Center	126
Essentials below plan from declining sales of paper goods and writing instruments as students are using less school supplies (due to technology)	(34)
Wooden Store below plan due to closure	(58)
E-Commerce below plan: overall decline in fan enthusiasm	(60)
New Text below plan: interaction between New and Used, fewer books were sold, average price down due to competitive pricing and impact of new rental program	(102)
Used Text above plan: positive impact of new rental program	54
Course Reader Solutions below plan: lower third party sales and a decline in requisitions (increased campus migration to CCLE)	(103)
LuValle Books below plan: used sales lower due to lack of available high quality used books for the law school and decline in Extension enrollment	(70)
HSS Dental below plan due to decline in medical equipment sales (shift in leadership and location of the 1st year orientation)	(43)
Total Wages lower than plan	121
Other, positive controllables mostly employee benefits	279
Total Contribution	179
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Rubio's Baja Grill below plan: continued traffic and customer declines in Northern campus	(20)
Panda below plan due to lost sales from December fires and staffing issues led to slower service and lower sales	(22)
Greenhouse above plan: capturing more of customer traffic during the Sbarro closure/Veggie Grill opening delay	65
Veggie Grill below plan: opening delay	(84)
Northern Lights below plan: general traffic has shifted away from northern areas, and construction in parking lot 5 has negatively impacted pass through traffic	(90)
No Campus Student Ctr below plan: general traffic has shifted away from northern areas, some sales were lower due to December fires, and construction in parking lot 5	(95)
CSSC below plan as budget does not reflect the period time the Bistro was closed for construction of new Blaze concept	(143)
Café Synapse below plan due to ongoing customer traffic decline	(60)
LuValle Food Servery below plan due to December fires, general traffic has shifted away from northern areas and cold, wet weather impacted lack of indoor seating	(60)
Kerckhoff Coffeehouse below plan: traffic decline in northern campus and significant customer declines throughout almost all campus restaurants in March	(32)
Catering above plan due to several high volume events and new menu roll out	60
Total Wages above plan (mostly students)	(219)
Other, positive controllables (mostly employee benefits)	356
Total Contribution	(344)
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing Domestic above plan:: strong Under Armour launch, great back-to-school/football season start-up, increase in Costco apparel program and UCLA store purchases	166
Licensing International on plan	(1)
Licensing Campus Sourcing above plan due to increase in UCLA departmental orders at start of the new school year and as they close out their year end	23
Leased Ops below plan due to delay in leases for Admissions and space previously leased by Kaplan	(102)
Photography above plan: higher non-athletic job requests	2
Total Wages above plan	(7)
Other, negative controllables mostly Licensing	(162)
Total Contribution	(81)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Event Services above plan: unplanned rental of two rooms at LuValle Commons, increased outside events and University events better than plan	39
AU Post Office below plan due mostly to lower consignment commission (passport acceptance service)	(36)
Total Wages below plan	26
Other, positive controllables	5
Total Contribution	34
<b>Allocated Expenses and Other</b>	
A&SS below plan (mostly savings in employee benefits and UCPath charges) with some negative offset mainly in professional services and year-end incentive compensation	87
Facilities above plan mostly wages and repairs & maintenance	(64)
Utilities below plan: savings due to lower consumption and energy efficient projects. In addition the budget was based on historical charges reflecting faulty meter readings.	130
Depreciation lower than plan due to timing of capitals	72
Other- mostly higher interest income and non-recurrent due to refund check received from UCLA for prior year utility charges	626
Total	851
<b>Actual Net Income/(Loss) After Incentive Compensation</b>	<b>(659)</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

	Current Month July 2018	Prior Month June 2018	Prior Year July 2017
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	\$13,915	\$15,286	\$12,191
Accounts receivable	3,844	4,229	3,526
Less: Allowance for doubtful accounts	(580)	(557)	(551)
Accounts receivable, net	3,264	3,672	2,975
Student fees receivable	118	0	373
Short term note receivable	200	0	0
Inventories	6,248	5,096	6,302
Prepaid expenses and other current assets	319	227	368
Total current assets	24,064	24,281	22,209
LONG TERM ASSETS			
Long term note receivable	0	200	200
Property, equipment and improvements	72,708	72,032	69,851
Less: Accumulated depreciation	(50,163)	(49,916)	(47,919)
Total long term assets	22,545	22,316	22,132
<b>TOTAL ASSETS</b>	<b>\$46,609</b>	<b>\$46,597</b>	<b>\$44,341</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
Accounts payable	\$7,049	\$5,468	\$5,727
Wages and payroll taxes payable	5,551	6,507	3,155
Sales tax payable & other liabilities	625	618	758
Interest payable	74	42	81
Deferred income	518	576	573
Funds held for others	338	312	102
Current portion of long term debt	867	867	832
Total current liabilities	15,022	14,390	11,228
LONG TERM DEBT:			
AU expansion loan	7,095	7,095	7,962
Total long term debt	7,095	7,962	7,962
<b>TOTAL LIABILITIES</b>	<b>22,117</b>	<b>21,485</b>	<b>19,190</b>
RETAINED EARNINGS:			
Beginning Balance	25,151	25,151	26,008
Year-to-date net income/(loss)	(659)	(39)	(857)
Ending Balance	24,492	25,112	25,151
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>\$46,609</b>	<b>\$46,597</b>	<b>\$44,341</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
July 2018  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss) (\$620)  
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:  
   Depreciation 248  
   Loss (Gain) on disposal of fixed assets 0  
(Increase)/decrease in current assets:  
   Accounts receivable 408  
   Student fees receivable (118)  
   Inventories (1,153)  
   Prepaid expenses and other current assets (92)  
Increase/(decrease) in current liabilities:  
   Accounts payable 1,581  
   Sales tax payable & other liabilities 7  
   Wages and payroll taxes payable (956)  
   Interest payable 32  
   Deferred Income (58)  
   Funds held for others 26

Net cash provided/(used) by operating activities

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of property, equipment and improvements (100)  
 Change in capital projects in progress (576)

Net cash used in investing activities

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan 0

Net cash provided/(used) by financing activities

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

Current Month	Year to Date	Prior Year to Date
(\$620)	(\$659)	(\$857)
248	2,378	2,347
0	15	3
408	(288)	(95)
(118)	256	266
(1,153)	55	1
(92)	49	(37)
1,581	1,322	347
7	(133)	(4)
(956)	2,397	(204)
32	(7)	(8)
(58)	(55)	224
26	236	(17)
<b>(695)</b>	<b>5,566</b>	<b>1,966</b>
(100)	(1,678)	(882)
(576)	(1,331)	0
<b>(676)</b>	<b>(3,009)</b>	<b>(882)</b>
0	(833)	(800)
<b>0</b>	<b>(833)</b>	<b>(800)</b>
<b>(1,371)</b>	<b>1,724</b>	<b>284</b>
<b>15,286</b>	<b>12,191</b>	<b>11,907</b>
<b>\$13,915</b>	<b>\$13,915</b>	<b>\$12,191</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
July 2018  
(\$000's)**

<b>CASH AND CASH EQUIVALENTS</b>	<b>\$13,915</b>
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(462)
CSSC Pizza Concept	(254)
AU 1st Floor Restrooms	(175)
TFC Dining Room Remodel	(153)
Engineering 6 Café	(150)
Subtotal	(1,194)
Adjustment for Cash Overdraft Entry	(941)
Uncommitted Cash	11,780
<b>BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)</b>	<b>15,113</b>
<b>RESERVE SURPLUS (DEFICIT)</b>	<b>(\$3,333)</b>

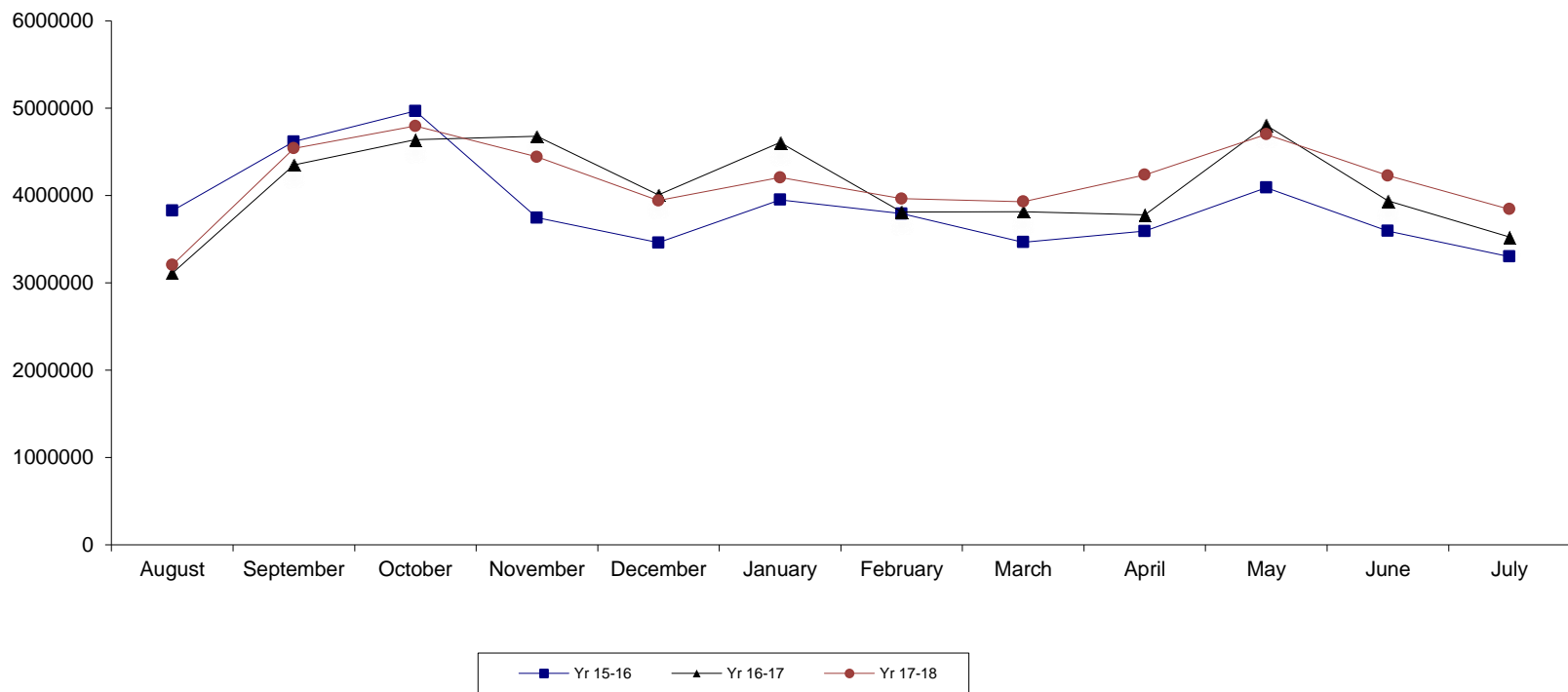
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures -Current Year Projects (\$000's)  
FY 2017-2018 July 2018

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>Store/Services</b>								
2017-001 Store General Replacement	50.0	13.3	6.2	19.5	30.5		0.0	In Progress
2017-002 DC Forklift	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2017-003 Market Counter Replacement	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2017-004 HSS Remodel	75.0	74.0	0.0	74.0	0.0		(1.0)	Completed
<b>Total Store/Services</b>	<b>175.0</b>	<b>87.3</b>	<b>6.2</b>	<b>93.5</b>	<b>30.5</b>	<b>50.0</b>	<b>(1.0)</b>	
<b>Food Service</b>								
2017-005 FS Miscellaneous and Unanticipated	50.0	28.1	11.8	39.9	10.1		0.0	In Progress
2017-006 Patio Furniture Upgrade	20.0	12.8	0.0	12.8	7.2		0.0	In Progress
2017-007 FS POS Kiosks	150.0	12.4	0.0	12.4	137.6		0.0	In Progress
2017-008 Taco Bell space remodel	125.0	35.8	0.0	35.8	89.2		0.0	In Progress
2017-009 Commissary Kitchen Equipment replacements	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2017-010 NCSC Dining room carpet	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2017-011 NCSC Kitchen Equipment replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2017-012 TFC Dining Room Remodel	500.0	347.4	34.2	381.6	118.4		0.0	In Progress
2017-036 Engineering 6 Café	0.0	0.0	3.0	3.0	147.0		150.0	In Progress
<b>Total Food Services</b>	<b>900.0</b>	<b>436.5</b>	<b>49.0</b>	<b>485.5</b>	<b>509.5</b>	<b>55.0</b>	<b>150.0</b>	
<b>Technology</b>								
2017-013 Network Infrastructure Upgrade	10.0	7.9	0.0	7.9	2.1		0.0	In Progress
2017-014 Printer Replacement	20.0	7.2	6.5	13.7	6.3		0.0	In Progress
2017-015 PC Replacement	20.0	21.1	0.0	21.1	0.0		1.1	Completed
2017-016 Computing & Comm. Room Upgrade	20.0	16.7	0.0	16.7	3.3		0.0	In Progress
2017-017 Marketing Oversize Printer	17.0	0.0	0.0	0.0	0.0		(17.0)	Cancel
2017-018 Marketing Misc. Hardware/Software Upgrades	5.0	9.9	0.0	9.9	0.0		4.9	Completed
<b>Total Technology</b>	<b>92.0</b>	<b>62.8</b>	<b>6.5</b>	<b>69.3</b>	<b>11.7</b>	<b>0.0</b>	<b>(11.0)</b>	
<b>Others</b>								
2017-019 Fac. Misc. Remodels	50.0	20.8	29.0	49.8	0.0		(0.2)	Completed Awaiting Invoice
2017-020 AU 2nd Floor Concourse/Bridge & Coop West Pa	60.0	52.3	0.0	52.3	0.0		(7.7)	Completed
2017-021 AU 1st Floor Restrooms	150.0	0.0	192.9	192.9	0.0		42.9	Completed Awaiting Invoice
2017-022 Hood Exhaust Tank Replacements	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2017-023 KGS Drapery Replacement	65.0	0.0	0.0	0.0	0.0	65.0	0.0	Pending
2017-024 Custodial Replacements	10.0	0.0	10.7	10.7	0.0		0.7	Completed Awaiting Invoice
2017-025 SUO General Replacement	15.0	0.0	2.9	2.9	12.1		0.0	In Progress
2017-026 Public Area Furnishing Replacement	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2017-027 Finance Misc. Replacements	15.0	2.8	5.9	8.7	6.3		0.0	In Progress
2017-028 MCO Equipment	20.0	19.5	0.0	19.5	0.0		(0.5)	Completed
2017-029 Convert Darkroom to office	0.0	5.5	0.0	5.5	0.0		5.5	Completed
2017-032 Fac. Gem Carts	0.0	17.6	0.0	17.6	0.0		17.6	Completed
2017-033 Wolfgang Patio	0.0	51.5	0.0	51.5	0.0		51.5	Completed
2017-034 NC Back Door	0.0	0.0	26.6	26.6	0.0		26.6	Completed
2017-035 KH 105/109 Carpet Replacement	0.0	11.3	22.9	34.2	0.0		34.2	In Progress
2017-037 Video Wall AU1st Floor	0.0	94.4	20.0	114.4	0.0		114.4	Completed
2017-038 LVC Patio Deck	0.0	0.0	50.0	50.0	0.0		50.0	Completed Awaiting Invoice
2017-039 LVC Suite Remodel	0.0	0.0	0.0	0.0	6.0		6.0	Pending
2017-040 KH 3rd & 4th Floor Security Cameras	0.0	5.6	0.0	5.6	0.0		5.6	Completed
<b>Total Others</b>	<b>450.0</b>	<b>281.3</b>	<b>360.9</b>	<b>642.2</b>	<b>24.4</b>	<b>130.0</b>	<b>346.6</b>	
<b>Total Current Year Projects</b>	<b>1,617.0</b>	<b>867.9</b>	<b>422.6</b>	<b>1,290.5</b>	<b>576.1</b>	<b>235.0</b>	<b>484.6</b>	

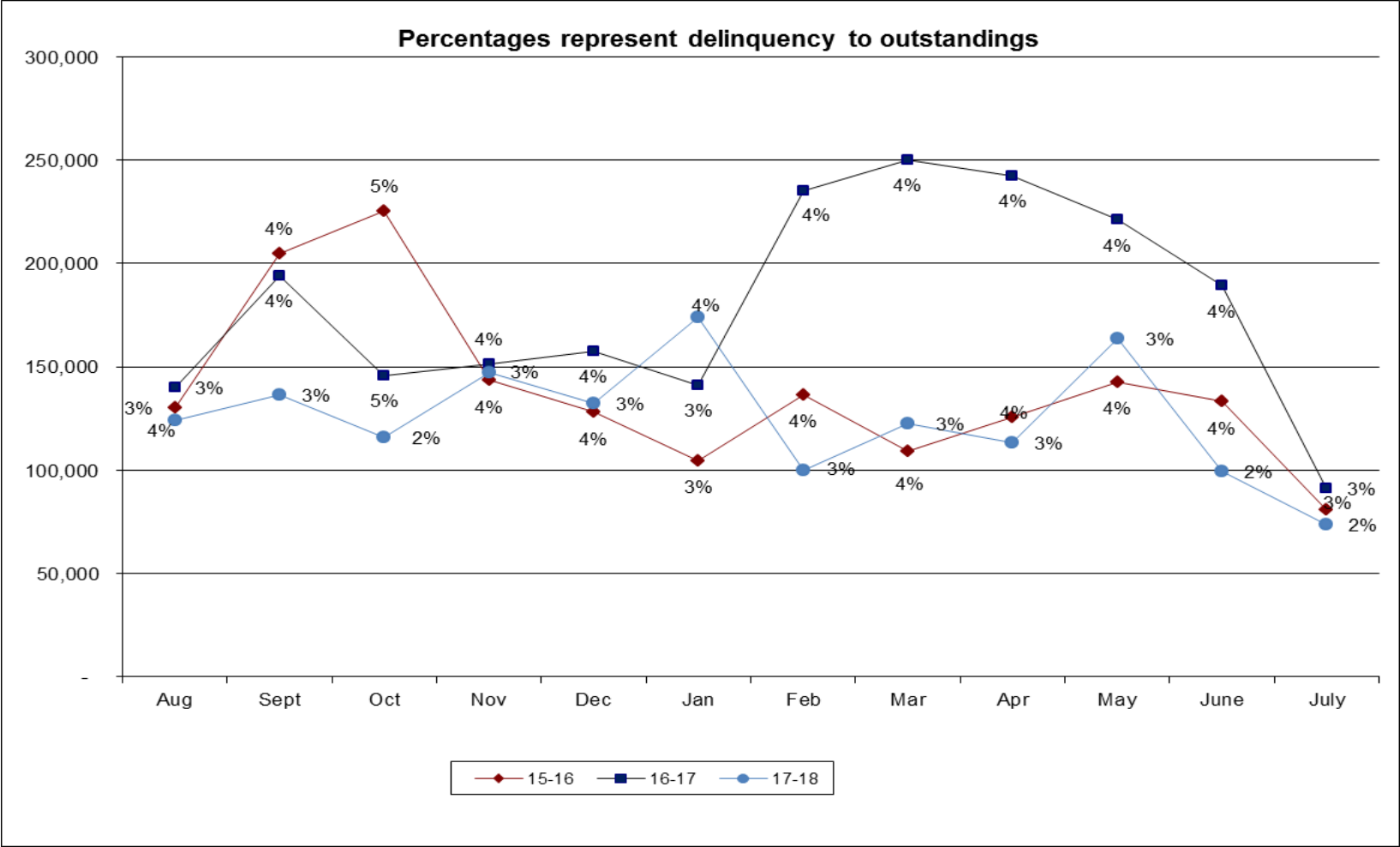
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

07/28/18	Jul	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$880,543	24%	\$86,978	44%	\$8,411	61%	\$200	3%	\$0	0%	\$5,886	24%	\$982,018	26%
ASUCLA PUBLICATIONS		\$54,849	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$54,849	1%
ASUCLA USA/GSA		\$76,702	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$76,702	2%
DUE FROM VENDORS		\$495,723	14%	\$6,717	3%	\$612	4%	\$4,498	58%	\$27,812	100%	\$18,542	76%	\$553,904	14%
DENTAL KITS		\$45,876	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$45,876	1%
OTHER		\$2,018,754	57%	\$104,489	53%	\$4,787	35%	\$2,998	39%	\$123	0%	(\$66)	0%	\$2,131,085	55%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,572,447</b>	<b>100%</b>	<b>\$198,184</b>	<b>100%</b>	<b>\$13,810</b>	<b>100%</b>	<b>\$7,696</b>	<b>100%</b>	<b>\$27,935</b>	<b>100%</b>	<b>\$24,362</b>	<b>100%</b>	<b>\$3,844,434</b>	<b>100%</b>
		93%		5%		0%		0%		1%		1%		100%	
06/30/18	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,308,809	33%	\$48,882	40%	\$3,618	8%	\$601	14%	\$1,350	5%	\$5,632	23%	\$1,368,892	32%
ASUCLA PUBLICATIONS		\$94,222	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$94,222	2%
ASUCLA USA/GSA		\$114,552	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$114,552	3%
DUE FROM VENDORS		\$541,644	14%	(\$2,180)	-2%	\$6,383	15%	\$1,438	33%	\$27,069	95%	\$18,046	76%	\$592,400	14%
DENTAL KITS		\$57,698	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$57,698	1%
OTHER		\$1,890,922	47%	\$74,568	62%	\$32,825	77%	\$2,270	53%	(\$1)	0%	\$293	1%	\$2,000,877	48%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,007,847</b>	<b>100%</b>	<b>\$121,270</b>	<b>100%</b>	<b>\$42,826</b>	<b>100%</b>	<b>\$4,309</b>	<b>100%</b>	<b>\$28,418</b>	<b>100%</b>	<b>\$23,971</b>	<b>100%</b>	<b>\$4,228,641</b>	<b>100%</b>
		95%		3%		0%		0%		1%		1%		100%	
05/26/18	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$976,467	23%	\$236,289	66%	\$79,229	92%	\$1,737	16%	\$929	2%	\$4,917	23%	\$1,299,568	28%
ASUCLA PUBLICATIONS		\$90,086	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$90,086	2%
ASUCLA USA/GSA		\$155,227	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$155,227	3%
DUE FROM VENDORS		\$662,230	16%	\$6,217	2%	(\$2,764)	-3%	\$6,501	59%	\$24,781	55%	\$16,521	78%	\$713,486	15%
DENTAL KITS		\$245,859	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$245,859	5%
OTHER		\$2,048,339	49%	\$117,631	32%	\$9,663	11%	\$2,698	25%	\$19,765	43%	(\$232)	-1%	\$2,197,864	47%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,178,208</b>	<b>100%</b>	<b>\$360,137</b>	<b>100%</b>	<b>\$86,128</b>	<b>100%</b>	<b>\$10,936</b>	<b>100%</b>	<b>\$45,475</b>	<b>100%</b>	<b>\$21,206</b>	<b>100%</b>	<b>\$4,702,090</b>	<b>100%</b>
		89%		8%		2%		0%		1%		0%		100%	

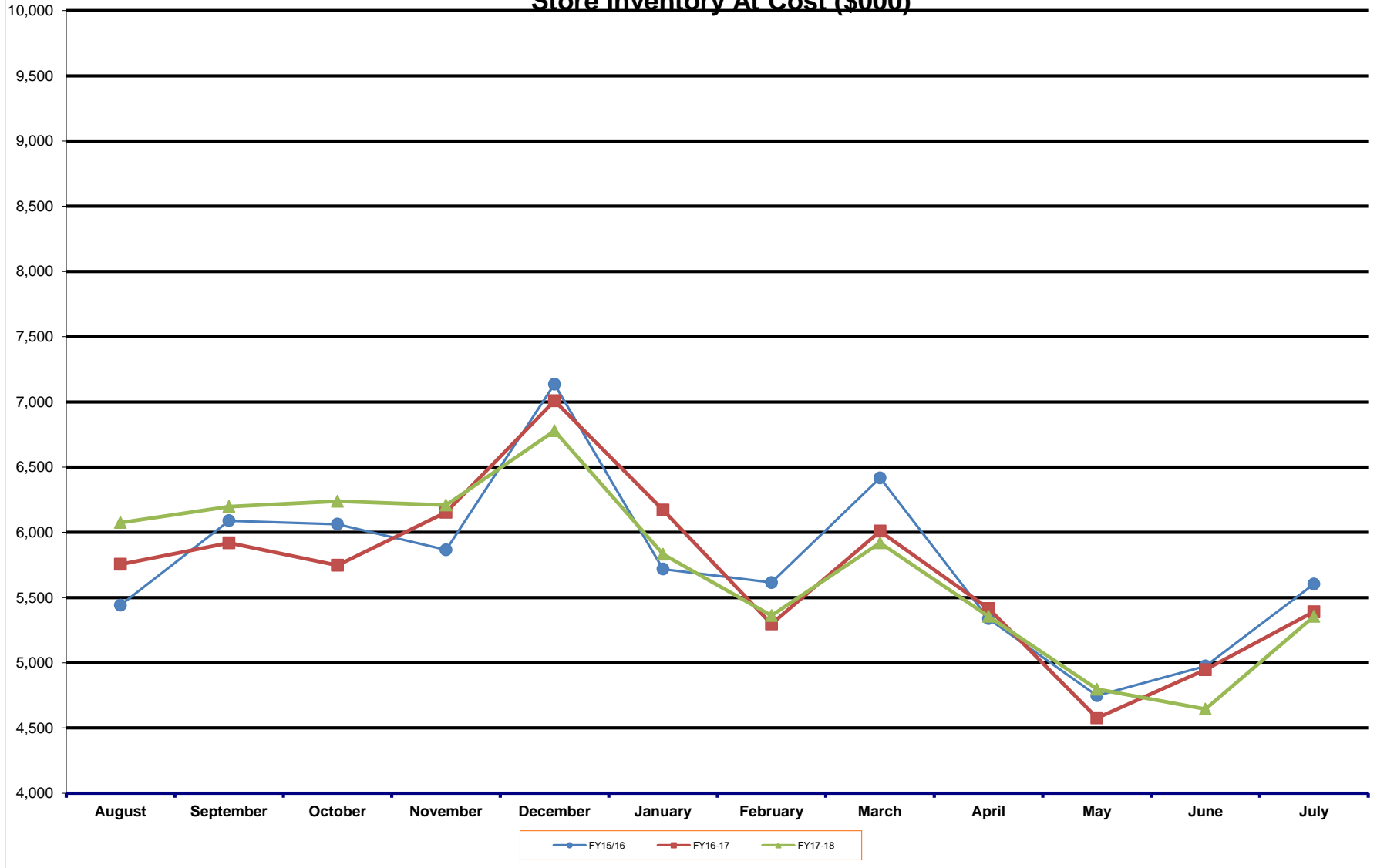
### Total Accounts Receivable Balances 12 Month History Aug 15 to Jul 18



# Aged Accounts Receivable Balances >60 Days Past Due

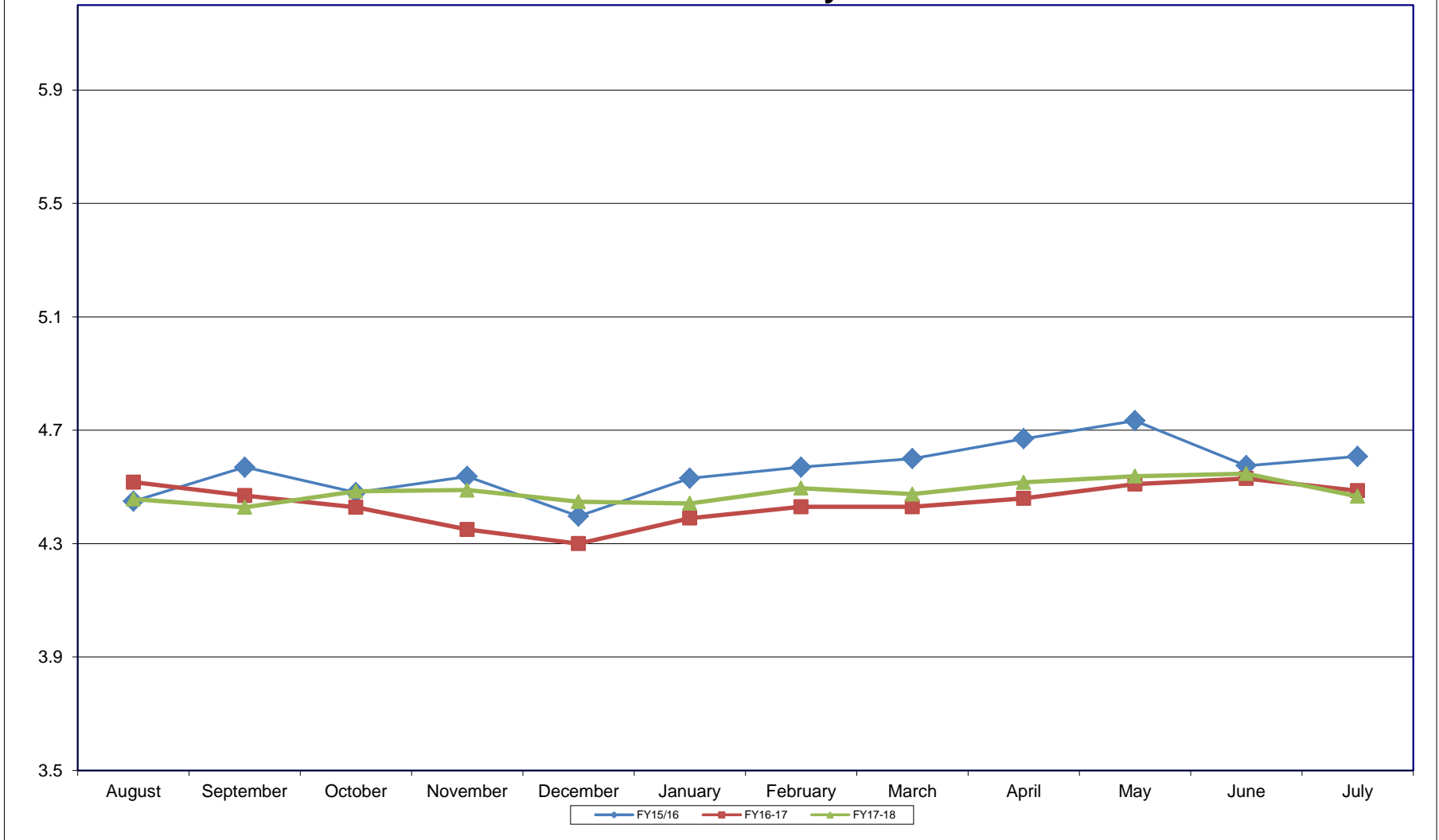


**Associated Students UCLA  
Store Inventory At Cost (\$000)**





## Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

JUL. 12(07/01/18-07/28/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 12 MO(07/30/17-07/28/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
934,866	1,214,287	<279,421>	17,894,223	18,290,325	<396,102>	1,234,265	18,089,841
1,243,273	1,136,752	106,521	15,720,632	15,444,946	275,686	1,324,922	15,331,830
84,313	77,381	6,932	1,558,773	1,494,451	64,322	79,428	1,485,123
70,526	87,843	<17,317>	2,128,287	2,358,724	<230,437>	84,178	2,347,373
36,766	45,000	<8,234>	1,367,342	1,450,000	<82,658>	92,032	1,400,372
182,392	265,813	<83,421>	5,028,282	5,216,581	<188,299>	177,151	5,266,684
2,552,136	2,827,076	<274,940>	43,697,538	44,255,027	<557,489>	2,991,976	43,921,223
1,639,716	1,914,879	275,163	29,569,338	29,572,407	3,069	1,996,114	29,478,268
2,523	2,990	467	64,286	53,930	<10,356>	3,402	49,945
4,020	5,730	1,710	118,713	76,155	<42,558>	7,288	84,040
374	360	<14>	6,457	6,890	433	355	9,685
339	450	111	12,927	11,700	<-1,227>	420	<-6,077>
0	0		0	0	<0>	0	2
948	1,070	122	23,230	19,950	<-3,280>	907	18,025
8,204	10,600	2,396	225,613	168,625	<-56,988>	12,372	155,621
1,647,920	1,925,479	277,559	29,794,951	29,741,032	<-53,919>	2,008,486	29,633,889
64.3	67.7	3.5	67.7	66.8	<-0.9>	66.7	67.1
904,215	901,597	2,618	13,902,588	14,513,995	<-611,407>	983,490	14,287,334
35.8	32.3	3.5	32.3	33.2	<-0.9>	33.3	32.9
0.3	0.4	0.1	0.5	0.4	<-0.1>	0.4	0.4
35.4	31.9	3.5	31.8	32.8	<-1.0>	32.9	32.5
15.4	14.4	1.1	16.5	18.4	<-1.9>	13.7	18.3
49.7	49.4	0.3	49.0	49.5	<-0.5>	48.5	49.1
43.7	41.0	2.7	41.8	41.2	0.6	43.0	41.3
35.9	38.6	<-2.8>	33.4	35.4	<-2.0>	39.1	35.5
53.9	52.5	1.4	51.1	51.8	<-0.6>	50.2	50.9
32.7	28.8	3.9	23.6	24.8	<-1.3>	32.5	24.3
166,223	114,386	51,837	1,312,721	932,283	380,438	134,463	995,535
1,070,439	1,015,983	54,456	15,215,308	15,446,278	<-230,970>	1,117,953	15,282,869
256,631	259,797	3,166	2,955,215	3,044,252	89,037	251,982	3,027,698
0	0	0	11,977	6,640	<-5,337>	0	5,166
167,638	176,835	9,197	2,356,757	2,394,116	37,359	161,585	2,195,865
424,269	436,632	12,363	5,323,948	5,445,008	121,060	413,566	5,228,729
16.6	15.4	<1.2>	12.2	12.3	0.1	13.8	11.9
127,935	144,829	16,894	1,447,888	1,724,815	276,927	120,878	1,647,430
9,850	5,208	<4,642>	91,162	83,697	<-7,465>	6,322	88,750
6,867	11,355	4,488	115,402	137,095	21,693	11,364	138,374
16	15	<1>	214	180	<-34>	33	255
370	780	410	28,542	36,380	7,838	1,854	32,779
3,298	3,800	502	8,393	8,960	567	3,038	7,288
2,135	2,112	<23>	58,553	54,282	<-4,271>	3,272	57,403
8,071	11,255	3,184	226,985	233,254	6,269	11,485	229,474
950	950	0	14,613	14,650	37	900	14,150
1,379	0	<-1,379>	1,379	0	<-1,379>	0	0
0	0	0	656	0	<-656>	0	64
<10>	0	10	8	0	<-8>	<-7>	10
0	25	25	0	300	300	0	0
9,817	10,152	335	220,726	213,645	<-7,081>	11,765	214,889
<-53,849>	<-54,700>	<851>	<-167,860>	<-154,750>	13,110	<-48,856>	<-152,913>
7	25	18	279,500	270,800	<-8,700>	35	251,620
1,814	2,630	816	48,118	51,530	3,412	6,048	60,866
49,062	50,683	1,621	791,204	807,087	15,883	52,016	782,857
389	0	<-389>	6,429	0	<-6,429>	<-246>	8,854
<26>	0	26	12,941	0	<-12,941>	1,231	20,847
0	0	0	30	0	<-30>	0	<-55>
0	0	0	0	0	0	0	1,785
0	0	0	4,450	2,500	<-1,950>	0	2,492
0	0	0	0	300	300	150	450
9,978	10,950	972	133,374	135,400	2,026	9,996	131,662
0	0	0	6,682	1,900	<-4,782>	0	8,049
<1,837>	0	1,837	21,368	23,350	1,982	<-7,741>	17,523
2,930	1,150	<1,780>	68,467	58,900	<-9,567>	6,028	67,561
37	100	63	40,263	39,558	<-705>	100	37,824
0	0	0	0	6	6	0	0
4,118	6,250	2,132	152,784	157,030	4,246	10,995	142,441
183,302	207,569	24,267	3,612,273	3,900,869	288,596	200,663	3,812,728
607,571	644,201	36,630	8,936,222	9,345,877	409,655	614,229	9,041,458
462,867	371,782	91,085	6,279,087	6,100,401	178,686	503,724	6,241,412
45,720	49,257	3,537	450,419	546,279	95,860	46,612	458,250
139,984	158,137	18,153	1,752,919	1,837,486	84,567	143,837	1,706,189
79,437	70,341	<9,096>	800,738	828,248	27,510	68,237	835,086
37,288	28,708	<8,580>	430,076	422,802	<-7,805>	33,276	376,844
295,589	117,101	<178,488>	1,566,076	1,396,935	<169,141>	210,822	1,408,772
99,699	82,108	<17,591>	1,024,604	999,156	<-25,448>	91,551	981,681
25,656	29,930	4,274	297,759	339,368	41,609	29,440	350,012
57,820	61,825	4,005	681,904	741,906	60,002	57,952	686,968
781,193	597,407	<183,786>	7,005,027	7,112,180	107,153	681,726	6,803,802
<318,326>	<225,625>	<-92,701>	<-725,940>	<-1,011,779>	285,839	<-178,002>	<-562,390>

UCLA RESTAURANTS  
INCOME STATEMENT

JUL. 12(07/01/18-07/28/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 12 MO(07/30/17-07/28/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
134,191	123,987	10,204	2,119,645	1,970,973	148,672	143,450	1,998,036
131,417	129,925	1,492	2,359,941	2,645,740	<285,799>	121,265	2,430,274
118,232	135,251	<17,019>	1,534,927	1,825,990	<291,063>	100,246	1,568,069
138,795	138,969	<174>	2,734,966	2,842,388	<107,422>	132,403	2,724,889
179,696	193,904	<14,208>	3,341,923	3,341,776	147	194,658	3,290,135
107,834	88,603	19,231	2,343,357	2,190,733	152,624	90,315	2,221,695
810,164	810,639	<475>	14,434,760	14,817,600	<382,840>	782,337	14,233,100
290,814	273,208	<17,606>	4,829,289	4,852,162	22,873	286,443	4,729,085
35.9	33.7	<2.2>	33.5	32.8	<0.7>	36.6	33.2
519,351	537,431	<18,080>	9,605,471	9,965,438	<359,967>	495,894	9,504,015
64.1	66.3	<2.2>	66.5	67.3	<0.7>	63.4	66.8
67.3	68.8	<1.5>	67.6	69.1	<1.5>	66.3	66.8
66.1	64.2	2.0	65.5	65.6	<0.1>	61.7	65.5
59.5	66.3	<6.9>	66.2	66.8	<0.6>	64.2	67.3
64.6	67.6	<3.0>	69.0	69.1	<0.1>	65.4	69.0
64.6	66.3	<1.6>	66.0	66.5	<0.5>	63.7	66.5
61.9	64.6	<2.7>	65.7	67.0	<1.2>	59.4	66.3
154,917	159,028	<4,111>	2,320,748	2,448,110	<127,362>	148,552	2,354,560
674,268	696,459	<22,191>	11,926,219	12,413,548	<487,329>	644,447	11,858,575
289,418	298,201	8,783	3,516,193	3,695,014	178,821	277,363	3,638,353
3,871	0	<3,871>	21,524	0	<21,524>	0	3,919
225,052	205,962	<19,090>	3,414,452	3,067,263	<347,189>	202,344	2,972,990
<33,456>	<37,663>	<4,207>	<483,746>	<512,943>	<29,197>	<32,878>	<461,929>
484,884	466,500	<18,384>	6,468,423	6,249,334	<219,089>	446,829	6,153,333
59.9	57.6	<2.3>	44.8	42.2	<2.6>	57.1	43.2
142,105	180,377	38,272	1,855,251	2,206,267	351,016	145,211	2,064,084
1,567	1,540	<27>	23,724	20,320	<3,404>	2,142	16,026
2,494	3,925	1,431	39,828	47,100	7,272	3,741	47,514
0	1,000	1,000	14,317	16,288	1,971	500	9,523
31,380	38,135	6,755	624,166	667,486	43,320	37,673	624,965
3.9	4.7	0.8	4.3	4.5	0.2	4.8	4.4
3,960	4,753	793	75,436	61,752	<13,684>	4,057	68,515
<8,018>	<13,000>	<4,982>	<149,261>	<153,000>	<3,739>	<7,247>	<120,546>
4,922	2,470	<2,452>	49,015	35,240	<13,775>	8,326	56,648
3,657	4,020	363	52,730	51,670	<1,060>	2,944	50,134
515	1,345	830	23,697	17,130	<6,567>	1,264	23,617
3,505	1,290	<2,215>	44,617	48,955	4,338	4,566	25,945
0	0	0	0	0	0	0	108
0	14	14	3	333	330	4	3
6,627	5,382	<1,245>	137,396	77,391	<60,005>	7,016	114,487
27,669	27,520	<149>	491,670	506,187	14,517	24,808	481,112
1,277	1,353	77	24,477	24,164	<313>	1,229	23,086
448	954	506	8,638	13,488	4,850	495	12,552
0	0	0	28	0	<28>	0	151
147	0	<147>	1,149	0	<1,149>	0	2,990
0	375	375	1,962	5,050	3,088	98	2,399
238	344	106	11,280	5,203	<6,077>	506	811
0	0	0	610	0	<610>	0	600
0	1,000	1,000	7,738	4,250	<3,488>	1,341	3,178
6,479	12,286	5,807	296,932	343,072	46,140	8,818	295,777
228,972	275,083	46,111	3,635,403	3,998,346	362,943	247,493	3,803,679
713,856	741,583	27,727	10,103,826	10,247,680	143,854	694,322	9,957,012
<39,588>	<45,124>	5,536	1,822,393	2,165,868	<343,475>	<49,876>	1,901,563
52,252	52,627	375	543,037	625,811	82,774	50,361	538,057
49,698	52,131	2,433	683,107	730,595	47,488	42,828	662,693
28,202	23,188	<5,014>	313,137	329,753	16,616	20,317	323,639
13,238	9,463	<3,775>	168,903	165,913	<2,990>	9,908	147,859
104,941	38,603	<66,338>	600,926	549,328	<51,598>	62,772	541,924
87,790	72,511	<15,279>	902,219	882,343	<19,876>	77,126	827,091
22,592	26,358	3,766	262,193	298,867	36,674	24,801	294,901
92,732	79,292	<13,440>	900,352	951,514	51,162	74,111	970,375
451,445	354,173	<97,272>	4,373,875	4,534,124	160,249	362,223	4,306,539
<491,034>	<399,297>	<91,737>	<2,551,481>	<2,368,256>	<183,225>	<412,099>	<2,404,976>
199,433	221,869	<22,436>	3,613,180	3,842,479	<229,299>	205,655	3,781,871
76,728	83,588	<6,860>	1,196,726	1,264,976	<68,250>	76,290	1,255,561
122,705	138,281	<15,576>	2,416,454	2,577,503	<161,049>	129,365	2,526,310
7.42	6.65	0.77	6.64	6.47	0.17	6.88	6.33
9.25	8.35	0.90	8.60	8.37	0.23	8.62	7.65
6.27	5.62	0.65	5.67	5.54	0.14	5.86	5.41
21,949	20,775	<1,174>	346,464	319,654	<26,810>	22,032	345,423
36.91	39.02	<2.11>	41.66	46.35	<4.69>	35.51	41.20

SERVICES DIVISION  
INCOME STATEMENT

JUL. 12(07/01/18-07/28/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 12 MO(07/30/17-07/28/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
8,464	10,750	<2,286>	184,813	182,253	2,560	6,706	174,743
8,464	10,750	<2,286>	184,813	182,253	2,560	6,706	174,743
388	395	7	4,967	4,389	<578>	280	3,974
8,076	10,355	<2,279>	179,845	177,864	1,981	6,427	170,768
95.4	96.3	<0.9>	97.3	97.6	<0.3>	95.8	97.7
95.4	96.3	<0.9>	97.3	97.6	<0.3>	95.8	97.7
412,252	278,805	133,447	2,936,844	2,748,439	188,405	334,085	2,540,710
102,678	110,282	<7,604>	1,225,832	1,328,105	<102,273>	109,580	1,293,889
514,930	389,087	125,843	4,162,676	4,076,544	86,132	443,665	3,834,599
523,007	399,442	123,565	4,342,522	4,254,408	88,114	450,091	4,005,367
37,813	37,233	<580>	448,464	434,894	<13,570>	40,806	435,691
92	700	608	1,558	8,025	6,467	0	1,881
37,905	37,933	28	450,022	442,919	<7,103>	40,806	437,572
447.8	352.9	<95.0>	243.5	243.0	<0.5>	608.5	250.4
12,805	19,028	6,223	209,134	225,462	16,328	16,743	221,445
1,340	445	<895>	8,130	5,390	<2,740>	414	4,491
475	669	194	6,638	7,994	1,356	576	6,930
0	60	60	1,184	720	<464>	0	510
0	0	0	11,499	11,500	1	<0>	6,992
0	0	0	0	500	500	0	811
0	0	0	9,500	10,500	1,000	0	10,644
1,054	700	<354>	32,298	31,600	<698>	154	4,490
0	1,300	1,300	466	1,300	834	0	1,413
30,564	1,350	<29,214>	48,984	19,800	<29,184>	97,000	102,678
2,083	2,080	<3>	29,547	41,000	11,453	16,887	40,792
0	925	925	0	11,100	11,100	0	3,611
954	2,100	1,146	32,402	25,200	<7,202>	0	19,808
79,908	48,075	<31,833>	291,442	246,925	<44,517>	101,187	319,554
22,628	14,247	<8,381>	223,352	205,744	<17,608>	12,928	172,879
0	0	0	108	0	<108>	0	56
85,223	48,914	<36,309>	822,418	720,754	<101,664>	36,617	619,048
237,035	139,893	<97,142>	1,727,101	1,565,489	<161,612>	282,506	1,536,152
274,940	177,826	<97,114>	2,177,123	2,008,408	<168,715>	323,313	1,973,725
248,067	221,616	26,451	2,165,399	2,246,000	<80,601>	126,779	2,031,642
4,085	4,279	194	37,624	44,541	6,917	4,599	38,285
26,024	20,720	<5,304>	172,989	174,337	1,348	19,899	156,262
15,295	9,561	<5,734>	83,503	81,103	<2,400>	9,830	78,321
7,179	3,902	<3,277>	43,743	41,055	<2,688>	4,793	36,110
56,913	15,917	<40,996>	176,662	136,254	<40,408>	30,369	139,897
44,970	37,001	<7,969>	462,161	450,260	<11,901>	36,649	357,442
11,573	13,496	1,923	134,308	153,024	18,716	11,785	124,817
6,922	6,280	<642>	82,419	75,366	<7,053>	6,913	77,784
172,961	111,156	<61,805>	1,193,409	1,155,940	<37,469>	124,838	1,008,918
75,106	110,460	<35,354>	971,990	1,090,060	<118,070>	1,941	1,022,725

UCLA STUDENT UNION  
INCOME STATEMENT

JUL. 12(07/01/18-07/28/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 12 MO(07/30/17-07/28/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
95,067	104,813	<9,746>	721,747	646,827	74,920	93,539	600,035
25,962	28,543	<2,581>	536,257	472,850	63,407	34,616	478,669
121,029	133,356	<12,327>	1,258,004	1,119,677	138,327	128,154	1,078,704
25,675	27,915	2,240	527,519	462,447	<65,072>	33,944	469,206
13,122	13,800	678	141,100	115,663	<25,437>	15,325	103,094
0	0	0	0	0	0	123	123
38,797	41,715	2,918	668,619	578,110	<90,509>	49,392	572,423
32.1	31.3	<0.8>	53.2	51.6	<1.5>	38.5	53.1
82,232	91,641	<9,409>	589,385	541,567	47,818	78,762	506,280
67.9	68.7	<0.8>	46.9	48.4	<1.5>	61.5	46.9
86.2	86.8	<0.6>	80.5	82.1	<1.7>	83.6	82.8
1.1	2.2	<1.1>	1.6	2.2	<0.6>	1.9	2.0
<2,760>	425	<3,185>	3,101	5,084	<1,983>	303	8,121
165	800	<635>	16,762	39,650	<22,888>	0	38,232
1,113	1,575	<462>	185,244	172,726	12,518	2,292	214,779
4,648	7,771	<3,123>	94,959	128,741	<33,782>	4,707	83,726
3,167	10,571	<7,404>	300,065	346,201	<46,136>	7,302	344,858
85,399	102,212	<16,813>	889,450	887,768	1,682	86,064	851,138
33,719	34,164	445	374,374	399,024	24,650	38,960	392,042
17,631	18,278	647	280,648	282,234	1,586	7,476	222,946
51,350	52,442	1,092	655,022	681,258	26,236	46,436	614,988
42.4	39.3	<3.1>	52.1	60.8	8.8	36.2	57.0
12.2	10.4	<1.8>	18.5	20.2	1.7	10.9	20.8
16,725	17,476	751	184,219	210,715	26,496	20,238	208,903
118	750	632	10,341	12,443	2,102	552	13,259
1,803	3,185	1,383	30,076	38,080	8,004	2,884	34,353
<226>	0	226	2,025	1,950	<75>	108	1,300
2,617	0	<2,617>	7,987	8,082	95	0	7,548
934	0	<934>	6,428	6,246	<182>	0	6,518
0	0	0	6,057	5,208	<849>	0	7,233
5,927	6,603	676	43,847	44,693	846	6,273	45,539
819	1,213	394	148,922	132,999	<15,923>	5,406	176,322
0	0	0	0	0	0	0	352
0	0	0	1,540	0	<1,540>	<56>	1,434
0	0	0	1,878	2,000	122	0	1,940
0	20	20	549	1,179	630	6	1,234
273	250	<23>	3,869	3,000	<869>	256	3,180
207	1,057	850	34,330	13,384	<20,946>	6,349	26,817
782	752	<30>	12,819	12,462	<357>	800	12,334
138	17	<121>	1,461	283	<1,178>	482	1,282
0	0	0	2,787	2,750	<37>	0	2,654
15,417	15,417	0	185,000	185,004	4	15,417	185,000
2,232	0	<2,232>	130,181	140,000	9,819	1,065	138,623
47,765	46,740	<1,025>	814,315	820,478	6,163	59,780	875,827
99,115	99,182	67	1,469,336	1,501,736	32,400	106,216	1,490,815
<13,717>	3,030	<16,747>	<579,886>	<613,968>	34,082	<20,152>	<639,677>
5,535	5,916	381	55,013	68,328	13,315	5,235	54,097
6,175	7,458	1,283	62,173	60,654	<1,519>	5,985	55,233
3,629	3,441	<188>	29,607	28,277	<1,330>	2,956	28,055
1,704	1,404	<300>	15,748	14,191	<1,557>	1,442	12,658
13,505	5,729	<7,776>	58,797	47,110	<11,687>	9,134	48,464
54,536	44,917	<9,619>	560,465	546,584	<13,881>	49,703	530,418
14,034	16,373	2,339	162,876	185,649	22,773	15,983	188,930
23,127	12,926	<10,201>	165,020	155,104	<9,916>	11,424	146,613
122,245	98,164	<24,081>	1,109,698	1,105,897	<3,801>	101,862	1,064,467
<135,961>	<95,134>	<40,827>	<1,689,585>	<1,719,865>	30,280	<122,014>	<1,704,144>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

JUL. 12(07/01/18-07/28/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 12 MO(07/30/17-07/28/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
302,637	318,808	16,171	3,786,719	3,817,587	30,868	328,601	3,655,267
12,668	300	<12,368>	77,501	3,600	<73,901>	2,550	6,100
26,490	32,747	6,257	404,478	409,498	5,020	44,511	383,926
341,795	351,855	10,060	4,268,698	4,230,685	<38,013>	375,662	4,045,293
7.9	7.9	0.0	6.3	6.2	<0.1>	8.1	6.0
276,000	0	<276,000>	276,000	0	<276,000>	118,000	118,000
0	0	0	14,735	17,600	2,865	0	15,178
0	2,000	2,000	11,700	9,500	<2,200>	0	6,000
135,366	157,777	22,411	1,714,259	1,885,420	171,161	139,172	1,758,128
5,345	7,481	2,136	96,325	106,262	9,937	4,262	86,634
6,555	8,433	1,878	87,007	102,556	15,549	7,876	94,265
514	820	306	11,183	9,102	<2,081>	1,070	9,645
57	1,241	1,184	12,993	14,976	1,983	391	15,846
191	25	<166>	2,302	1,250	<1,052>	173	4,078
7,888	713	<7,175>	30,292	26,830	<3,462>	450	29,588
0	54	54	0	375	375	0	0
0	0	0	114	0	<114>	0	0
302	724	422	1,037	8,688	7,651	0	2,428
0	124	124	3,993	6,974	2,981	233	7,740
137	125	<12>	1,710	1,500	<210>	<782>	30
0	0	0	4	0	<4>	0	0
0	360	360	3,895	4,270	375	466	4,449
612	<500>	<1,112>	843	<5,800>	<6,643>	<274>	<1,307>
0	50	50	1,761	600	<1,161>	230	1,401
5,017	2,650	<2,367>	30,714	31,550	836	5,091	34,731
<1,921>	1,758	3,679	15,091	21,350	6,259	7,179	20,423
7,574	1,150	<6,424>	20,224	13,800	<6,424>	0	7,797
5,018	6,125	1,107	68,860	86,361	17,501	5,105	75,432
1,596	927	<669>	10,558	11,124	566	1,314	10,457
25,507	12,378	<13,129>	146,718	148,530	1,812	11,640	150,938
820	631	<189>	1,950	1,163	<787>	461	583
2,603	2,603	0	39,955	39,955	0	0	41,276
<1>	40	41	462	480	18	<1>	48
23,063	23,195	132	251,016	255,141	4,125	20,723	231,582
39,534	5,254	<34,280>	221,739	105,120	<116,619>	3,630	110,825
<2,070>	1,536	3,606	13,284	18,427	5,143	<127>	15,227
11,126	11,088	<38>	134,003	133,050	<953>	10,471	123,512
934	400	<534>	12,446	8,500	<3,946>	0	15,082
10,417	10,568	151	125,286	126,812	1,526	10,172	115,852
3,162	0	<3,162>	22,859	15,295	<7,564>	0	13,399
8,142	1,500	<6,642>	27,683	35,500	7,817	1,097	30,635
42,687	20,000	<22,687>	193,968	177,100	<16,868>	33,055	175,062
707	250	<457>	4,144	6,200	2,056	54	4,251
4,017	5,053	1,036	48,177	56,209	8,032	5,209	52,603
3,264	4,135	871	39,308	48,445	9,137	3,346	40,333
0	6,917	6,917	37,083	83,004	45,921	7,635	91,620
7,250	28,917	21,667	7,858	286,504	278,646	11,222	97,864
591	0	<591>	591	0	<591>	0	0
8,292	8,292	0	99,262	99,268	6	8,050	84,525
18,048	13,695	<4,353>	198,793	164,340	<34,453>	16,431	162,561
21	550	529	27,860	31,400	3,540	257	30,894
658,368	349,039	<309,329>	4,070,046	4,194,731	124,685	433,279	3,889,615
1,000,163	700,894	<299,269>	8,338,744	8,425,416	86,672	808,941	7,934,908
23,849	19,628	<4,221>	245,100	238,850	<6,250>	21,481	227,248
6,137	7,154	1,017	71,228	81,121	9,893	6,908	80,796
28,418	22,309	<6,109>	275,863	267,701	<8,162>	21,580	249,878
58,405	49,091	<9,314>	592,192	587,672	<4,520>	49,968	557,922
1,058,568	749,985	<308,583>	8,930,935	9,013,088	82,153	858,909	8,492,830
<986,392>	<677,894>	308,498	<8,045,729>	<8,129,115>	<83,386>	<783,211>	<7,646,696>
<33,599>	<33,599>	0	<407,212>	<407,212>	0	<33,470>	<396,993>
<3,354>	<3,354>	0	<40,811>	<40,811>	0	<3,424>	<40,554>
<35,223>	<35,138>	85	<437,184>	<435,950>	1,234	<38,804>	<408,587>
<1,058,568>	<749,985>	308,583	<8,930,935>	<9,013,088>	<82,153>	<858,909>	<8,492,830>
0	0	0	0	0	<0>	0	0

FACILITIES DIVISION  
EXPENSE STATEMENT

JUL. 12(07/01/18-07/28/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 12 MO(07/30/17-07/28/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
132,224	116,544	<15,680>	1,517,269	1,474,405	<42,864>	131,994	1,421,085
4,650	3,933	<717>	70,363	47,565	<22,798>	5,675	51,904
0	870	870	0	10,422	10,422	0	3,006
<92>	<570>	<478>	<3,640>	<7,410>	<3,770>	<2,006>	<23,748>
<9,573>	<7,770>	1,803	<115,275>	<94,177>	21,098	<9,877>	<103,896>
0	<4,500>	<4,500>	<32,342>	<54,000>	<21,658>	0	<33,354>
127,209	108,507	<18,702>	1,436,375	1,376,805	<59,570>	125,787	1,314,997
80,651	77,468	<3,183>	889,320	948,567	59,247	75,760	872,861
275	278	3	4,301	2,216	<2,085>	447	4,192
581	708	127	8,732	8,490	<242>	665	8,171
355	2,000	1,645	367	2,600	2,233	0	1,393
6,649	5,038	<1,611>	60,611	61,156	545	2,525	57,677
5.5	3.8	<1.7>	4.8	5.5	0.6	2.0	5.4
8,923	5,308	<3,615>	72,253	65,078	<7,175>	1,577	61,218
1,414	1,066	<348>	11,308	13,936	2,628	151	12,413
354	443	89	6,250	6,466	216	465	6,326
34,054	25,150	<8,904>	343,093	310,300	<32,793>	23,792	304,397
3,867	3,425	<442>	55,204	44,100	<11,104>	14,461	57,835
0	0	0	991	2,500	1,509	0	2,169
681	950	269	6,975	11,400	4,425	3,250	7,281
0	250	250	2,649	3,000	351	5,539	7,219
10,910	7,500	<3,410>	57,045	56,400	<645>	8,576	58,297
5,720	8,807	3,087	122,433	116,407	<6,026>	8,677	104,466
3,243	3,270	27	38,595	39,232	637	3,087	37,964
267	3,000	2,733	10,078	14,000	3,922	613	10,681
7,775	0	<7,775>	30,625	0	<30,625>	2,300	6,450
165,719	144,661	<21,058>	1,720,828	1,705,848	<14,980>	151,885	1,621,009
292,929	253,168	<39,761>	3,157,203	3,082,653	<74,550>	277,672	2,936,007
38,979	21,570	<17,409>	272,625	258,832	<13,793>	18,658	215,307
38,979	21,570	<17,409>	272,625	258,832	<13,793>	18,658	215,307
331,907	274,738	<57,169>	3,429,828	3,341,485	<88,343>	296,330	3,151,314
<286,995>	<236,538>	50,457	<2,949,449>	<2,878,361>	71,088	<255,029>	<2,696,631>
<7,852>	<7,852>	0	<94,213>	<94,213>	0	<7,672>	<92,071>
<3,068>	<3,068>	0	<36,824>	<36,824>	0	<3,007>	<36,105>
<10,143>	<7,652>	2,491	<104,242>	<93,237>	11,005	<9,141>	<99,257>
<23,849>	<19,628>	4,221	<245,100>	<238,850>	6,250	<21,481>	<227,248>
<331,907>	<274,738>	57,169	<3,429,828>	<3,341,485>	88,343	<296,329>	<3,151,313>
0	0	0	<0>	0	0	1	1

UTILITIES  
EXPENSE STATEMENT

JUL. 12(07/01/18-07/28/18)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
21,604	20,653	<951>	Chiller Water
50,670	61,006	10,336	Elec-Non Air Cond.
6,867	9,485	2,618	Water-Non Air Cond.
3,278	4,528	1,250	Steam-Non Air Cond.
2,673	3,174	501	Gas
1,550	1,551	1	Energy Management
86,642	100,397	13,755	TOTAL OTHER CONTROL.
86,642	100,397	13,755	TOTAL CONTROLLABLE EXP
<73,855>	<86,158>	<12,303>	Allocated-Svs and Ent
<2,905>	<2,905>	0	Allocated-USAC
<1,135>	<1,135>	0	Allocated-GSA
<2,610>	<3,045>	<435>	Allocated-Comm Board
<6,137>	<7,154>	<1,017>	Allocated-A & SS
<86,642>	<100,397>	<13,755>	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 17-18			FISCAL YEAR 16-17	
YTD 12 MO(07/30/17-07/28/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
178,604	186,793	8,189	23,878	172,864
624,674	719,856	95,182	57,323	720,685
99,171	107,942	8,771	7,350	108,493
56,861	69,780	12,919	4,514	71,217
29,239	38,089	8,850	1,715	36,762
18,606	18,612	6	1,550	18,606
1,007,155	1,141,072	133,917	96,330	1,128,627
1,007,155	1,141,072	133,917	96,330	1,128,627
<857,137>	<976,925>	<119,788>	<82,009>	<958,659>
<34,868>	<34,868>	0	<3,213>	<38,567>
<13,628>	<13,628>	0	<1,261>	<15,124>
<30,294>	<34,530>	<4,236>	<2,939>	<35,481>
<71,228>	<81,121>	<9,893>	<6,908>	<80,796>
<1,007,155>	<1,141,072>	<133,917>	<96,331>	<1,128,627>
<0>	0	0	<0>	<0>