

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
November (10/29/17 - 11/25/17)**

**Prepared
December 11, 2017**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

TABLE OF CONTENTS

Income and Loss Summary Statement –
Divisions at Contribution Level

Income and Loss Summary Statement –
Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2017 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

NOVEMBER (10/29/17 - 11/25/17)										FY 16-17		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
2,459		2,524		(65)	(2.6%)	277	12.7%	2,182				GROSS INCOME
1,505		1,517		(12)	(0.8%)	30	2.0%	1,475				UCLA Store
413		387		26	6.7%	17	4.3%	396				UCLA Restaurants
121		126		(5)	(4.0%)	22	22.2%	99				Services Division
												UCLA Student Union
4,498		4,554		(56)	(1.2%)	346	8.3%	4,152				TOTAL
												GROSS MARGIN
943	38.3%	997	39.5%	(54)	(1.2)	49	(2.7)	894	41.0%			UCLA Store
1,077	71.6%	1,096	72.2%	(19)	(0.6)	4	(1.1)	1,073	72.7%			UCLA Restaurants
413	100.0%	387	100.0%	26	0.0	17	0.0	396	100.0%			Services Division
68	56.2%	80	63.5%	(12)	(7.3)	6	(6.4)	62	62.6%			UCLA Student Union
2,501	55.6%	2,560	56.2%	(59)	(0.6)	76	(2.8)	2,425	58.4%			TOTAL
												WAGES & BENEFITS
540	22.0%	581	23.0%	41	1.0	21	3.7	561	25.7%			UCLA Store
663	44.1%	684	45.1%	21	1.0	37	3.4	700	47.5%			UCLA Restaurants
53	12.8%	55	14.2%	2	1.4	3	1.3	56	14.1%			Services Division
72	59.5%	73	57.9%	1	(1.6)	(4)	9.2	68	68.7%			UCLA Student Union
1,328	29.5%	1,393	30.6%	65	1.1	57	3.9	1,385	33.4%			TOTAL
												OTHER CONTROLLABLES
217	8.8%	240	9.5%	23	0.7	21	2.1	238	10.9%			UCLA Store
173	11.5%	166	10.9%	(7)	(0.6)	(9)	(0.4)	164	11.1%			UCLA Restaurants
169	40.9%	136	35.1%	(33)	(5.8)	(14)	(1.8)	155	39.1%			Services Division
61	50.4%	62	49.2%	1	(1.2)	12	23.3	73	73.7%			UCLA Student Union
620	13.8%	604	13.3%	(16)	(0.5)	10	1.4	630	15.2%			TOTAL
												CONTRIBUTION
186	7.6%	176	7.0%	10	0.6	90	3.2	96	4.4%			UCLA Store
241	16.0%	246	16.2%	(5)	(0.2)	32	1.8	209	14.2%			UCLA Restaurants
191	46.2%	196	50.6%	(5)	(4.4)	6	(0.5)	185	46.7%			Services Division
(65)	(53.7%)	(55)	(43.7%)	(10)	(10.0)	14	26.1	(79)	(79.8%)			UCLA Student Union
553	12.3%	563	12.4%	(10)	(0.1)	142	2.4	411	9.9%			TOTAL
												ALLOCATED EXPENSES
598	13.3%	612	13.4%	14	0.1	(33)	0.3	565	13.6%			Admin&Support Services
229	5.1%	225	4.9%	(4)	(0.2)	(12)	0.1	217	5.2%			Facilities Division
86	1.9%	83	1.8%	(3)	(0.1)	(3)	0.1	83	2.0%			Utilities
192	4.3%	204	4.5%	12	0.2	11	0.6	203	4.9%			Depreciation
1,105	24.6%	1,124	24.7%	19	0.1	(37)	1.1	1,068	25.7%			TOTAL
												NET INCOME (LOSS)
(552)	(12.3%)	(561)	(12.3%)	9	0.0	105	3.5	(657)	(15.8%)			FROM OPERATIONS
												OTHER INC/(EXP)
9	0.2%	10	0.2%	(1)	0.0	0	0.0	9	0.2%			Non-Recurrent Inc/(Exp)
15	0.3%	13	0.3%	2	0.0	3	0.0	12	0.3%			Interest Income
(32)	(0.7%)	(32)	(0.7%)	0	0.0	3	0.1	(35)	(0.8%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
236	5.2%	236	5.2%	0	0.0	5	(0.4)	231	5.6%			Student Union Fee Income
228	5.1%	227	5.0%	1	0.1	11	(0.1)	217	5.2%			TOTAL
(324)	(7.2%)	(334)	(7.3%)	10	0.1	116	3.4	(440)	(10.6%)			NET INCOME (LOSS)

FISCAL YEAR 2017-2018										FY 16-17		
YTD 4 MONTHS (07/30/17 - 11/25/17)										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
17,344		17,353		(9)	(0.1%)	818	4.9%	16,526				GROSS INCOME
5,305		5,489		(184)	(3.4%)	(127)	(2.3%)	5,432				UCLA Store
1,700		1,594		106	6.6%	265	18.5%	1,435				UCLA Restaurants
463		502		(39)	(7.8%)	(12)	(2.5%)	475				Services Division
												UCLA Student Union
24,812		24,938		(126)	(0.5%)	944	4.0%	23,868				TOTAL
												GROSS MARGIN
5,556	32.0%	5,694	32.8%	(138)	(0.8)	70	(1.2)	5,486	33.2%			UCLA Store
3,780	71.3%	3,938	71.7%	(158)	(0.4)	(115)	(0.4)	3,895	71.7%			UCLA Restaurants
1,698	99.9%	1,591	99.8%	107	0.1	265	0.0	1,433	99.9%			Services Division
258	55.7%	320	63.7%	(62)	(8.0)	(46)	(8.3)	304	64.0%			UCLA Student Union
11,292	45.5%	11,543	46.3%	(251)	(0.8)	174	(1.1)	11,118	46.6%			TOTAL
												WAGES & BENEFITS
2,278	13.1%	2,411	13.9%	133	0.8	46	1.0	2,324	14.1%			UCLA Store
2,612	49.2%	2,753	50.2%	141	1.0	98	0.7	2,710	49.9%			UCLA Restaurants
213	12.5%	222	13.9%	9	1.4	5	2.7	218	15.2%			Services Division
277	59.8%	297	59.2%	20	(0.6)	(9)	(3.4)	268	56.4%			UCLA Student Union
5,380	21.7%	5,683	22.8%	303	1.1	140	1.4	5,520	23.1%			TOTAL
												OTHER CONTROLLABLES
1,085	6.3%	1,096	6.3%	11	0.0	(16)	0.2	1,069	6.5%			UCLA Store
574	10.8%	571	10.4%	(3)	(0.4)	(4)	(0.3)	570	10.5%			UCLA Restaurants
632	37.2%	565	35.4%	(67)	(1.8)	(157)	(4.1)	475	33.1%			Services Division
213	46.0%	202	40.2%	(11)	(5.8)	5	(0.1)	218	45.9%			UCLA Student Union
2,504	10.1%	2,434	9.8%	(70)	(0.3)	(172)	(0.3)	2,332	9.8%			TOTAL
												CONTRIBUTION
2,193	12.6%	2,187	12.6%	6	0.0	100	(0.1)	2,093	12.7%			UCLA Store
594	11.2%	614	11.2%	(20)	0.0	(21)	(0.1)	615	11.3%			UCLA Restaurants
852	50.1%	804	50.4%	48	(0.3)	112	(1.5)	740	51.6%			Services Division
(231)	(49.9%)	(179)	(35.7%)	(52)	(14.2)	(49)	(11.6)	(182)	(38.3%)			UCLA Student Union
3,408	13.7%	3,426	13.7%	(18)	0.0	142	0.0	3,266	13.7%			TOTAL
												ALLOCATED EXPENSES
2,403	9.7%	2,557	10.3%	154	0.6	(84)	0.0	2,319	9.7%			Admin&Support Services
905	3.6%	922	3.7%	17	0.1	(71)	(0.1)	834	3.5%			Facilities Division
374	1.5%	369	1.5%	(5)	0.0	(9)	0.0	365	1.5%			Utilities
764	3.1%	817	3.3%	53	0.2	46	0.3	810	3.4%			Depreciation
4,446	17.9%	4,665	18.7%	219	0.8	(118)	0.2	4,328	18.1%			TOTAL
												NET INCOME (LOSS)
(1,038)	(4.2%)	(1,239)	(5.0%)	201	0.8	24	0.2	(1,062)	(4.4%)			FROM OPERATIONS
												OTHER INC/(EXP)
44	0.2%	40	0.2%	4	0.0	26	0.1	18	0.1%			Non-Recurrent Inc/(Exp)
58	0.2%	51	0.2%	7	0.0	9	0.0	49	0.2%			Interest Income
(128)	(0.5%)	(128)	(0.5%)	0	0.0	12	0.1	(140)	(0.6%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
945	3.8%	945	3.8%	0	0.0	20	(0.1)	925	3.9%			Student Union Fee Income
919	3.7%	908	3.6%	11	0.1	67	0.1	852	3.6%			TOTAL
(119)	(0.5%)	(331)	(1.3%)	212	0.8	91	0.4	(210)	(0.9%)			NET INCOME (LOSS)

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2017 (\$000's)
DIVISIONS FULLY ALLOCATED**

NOVEMBER (10/29/17 - 11/25/17)										FY 16-17		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
2,459		2,524		(65)	(2.6%)	277	12.7%	2,182				GROSS INCOME
1,505		1,517		(12)	(0.8%)	30	2.0%	1,475				UCLA Store
413		387		26	6.7%	17	4.3%	396				UCLA Restaurants
121		126		(5)	(4.0%)	22	22.2%	99				Services Division
												UCLA Student Union
4,498		4,554		(56)	(1.2%)	346	8.3%	4,152				TOTAL
												GROSS MARGIN
943	38.3%	997	39.5%	(54)	(1.2)	49	(2.7)	894	41.0%			UCLA Store
1,077	71.6%	1,096	72.2%	(19)	(0.6)	4	(1.1)	1,073	72.7%			UCLA Restaurants
413	100.0%	387	100.0%	26	0.0	17	0.0	396	100.0%			Services Division
68	56.2%	80	63.5%	(12)	(7.3)	6	(6.4)	62	62.6%			UCLA Student Union
2,501	55.6%	2,560	56.2%	(59)	(0.6)	76	(2.8)	2,425	58.4%			TOTAL
												TOTAL CONTROLLABLES
757	30.8%	821	32.5%	64	1.7	42	5.8	799	36.6%			UCLA Store
836	55.5%	850	56.0%	14	0.5	27	3.0	863	58.5%			UCLA Restaurants
222	53.8%	191	49.4%	(31)	(4.4)	(11)	(0.5)	211	53.3%			Services Division
133	109.9%	135	107.1%	2	(2.8)	8	32.5	141	142.4%			UCLA Student Union
1,948	43.3%	1,997	43.9%	49	0.6	66	5.2	2,014	48.5%			TOTAL
												CONTRIBUTION
186	7.6%	176	7.0%	10	0.6	90	3.2	96	4.4%			UCLA Store
241	16.0%	246	16.2%	(5)	(0.2)	32	1.8	209	14.2%			UCLA Restaurants
191	46.2%	196	50.6%	(5)	(4.4)	6	(0.5)	185	46.7%			Services Division
(65)	(53.7%)	(55)	(43.7%)	(10)	(10.0)	14	26.1	(79)	(79.8%)			UCLA Student Union
553	12.3%	563	12.4%	(10)	(0.1)	142	2.4	411	9.9%			TOTAL
												ALLOCATED EXPENSES
504	20.5%	520	20.6%	16	0.1	(28)	1.3	476	21.8%			UCLA Store
403	26.8%	409	27.0%	6	0.2	2	0.7	405	27.5%			UCLA Restaurants
108	26.2%	104	26.9%	(4)	0.7	(7)	(0.7)	101	25.5%			Services Division
90	74.4%	91	72.2%	1	(2.2)	(4)	12.5	86	86.9%			UCLA Student Union
1,105	24.6%	1,124	24.7%	19	0.1	(37)	1.1	1,068	25.7%			TOTAL
												NET INCOME (LOSS) FROM OPERATIONS
(319)	(7.1%)	(343)	(7.5%)	24	0.4	62	2.1	(381)	(9.2%)			UCLA Store
(161)	(3.6%)	(163)	(3.6%)	2	0.0	34	1.1	(195)	(4.7%)			UCLA Restaurants
83	1.8%	91	2.0%	(8)	(0.2)	(1)	(0.2)	84	2.0%			Services Division
(155)	(3.4%)	(146)	(3.2%)	(9)	(0.2)	10	0.6	(165)	(4.0%)			UCLA Student Union
(552)	(12.3%)	(561)	(12.3%)	9	0.0	105	3.5	(657)	(15.8%)			TOTAL
												OTHER INC/(EXP)
9	0.2%	10	0.2%	(1)	0.0	0	0.0	9	0.2%			Non-Recurrent Inc/(Exp)
15	0.3%	13	0.3%	2	0.0	3	0.0	12	0.3%			Interest Income
(32)	(0.7%)	(32)	(0.7%)	0	0.0	3	0.1	(35)	(0.8%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
236	5.2%	236	5.2%	0	0.0	5	(0.4)	231	5.6%			Student Union Fee Income
228	5.1%	227	5.0%	1	0.1	11	(0.1)	217	5.2%			TOTAL
(324)	(7.2%)	(334)	(7.3%)	10	0.1	116	3.4	(440)	(10.6%)			NET INCOME (LOSS)

ASUCLA
P/L Reconciliation
Nov-17

<i>Financial Analysis</i>	\$000's
	Nov-17
Budgeted Net Income/(Loss)	(334)
UCLA Store	
Gross Margin:	
Bearwear below plan: fan enthusiasm continued to decline as the football season progressed, and warm weather negatively impacted sales of cold weather product	(43)
Campus Portrait Studio below plan: decline in number of sitting appointments compared to last year and plan	(7)
Market above plan: increased foot traffic with completion of construction (Engineering steps and UCLA Hotel), and higher drinks and sports nutrition sales due to Wooden Center closure	5
Wooden Center below plan due to closure	(5)
E-Commerce below plan due to continued decline in fan enthusiasm	(12)
CRS above plan mostly due to timing as sales were originally budgeted for in prior months	8
Bookzone above plan as department sales were higher than anticipated	5
HSS Dental above plan mostly due to the timing of fulfilling backordered items earlier than anticipated (will have a negative impact on sales in December)	6
Hilltop below plan as this area continues to experience less foot traffic	(8)
Total Wages below plan	16
Other, positive controllables mostly employee benefits	45
Total Contribution	10
UCLA Restaurants	
Gross Margin:	
Greenhouse above plan: capturing more of the customer traffic on 1st floor from Sbarro closure/Veggie Grill opening delay	9
Northern Lights below plan: general traffic has shifted away from northern areas	(4)
North Campus Student Ctr. below plan: general traffic seems to have shifted away from northern areas plus poke concept budgeted to start in October started soft opening mid-November	(12)
CSSC below plan: budget does not reflect closure of Bistro area for construction of new Blaze concept	(25)
Catering above plan due to an unbudgeted plated dinner and no events were budgeted for Thanksgiving weekend however a few increased sales	5
Concessions above plan due to an unbudgeted Women's soccer playoffs hosted at UCLA and several highly attended women's basketball games	14
Total Wages above plan (mostly students)	(13)
Other, positive controllables mostly employee benefits	21
Total Contribution	(5)
Services	
Gross Margin:	
Licensing Domestic above plan: relaunch of Old Navy program, higher Walmart and Target over last year and timing for Under Armour shipments compared to prior year with Adidas	18
Licensing International above plan mostly from India due to an uptick in retail market overall including UCLA program (partial negative offsets from declines in China and Middle East)	21
Leased Ops below plan mostly due to delay in lease for Admissions, and space previously occupied by Kaplan is not currently leased	(12)
Other, negative controllables mostly Licensing	(32)
Total Contribution	(5)
UCLA Student Union	
Gross Margin:	
Event Services below plan: fewer high-cost events by student groups and departments on campus have begun to actively solicit off-campus advertisers	(10)
AU Post Office below plan: budget was written to start passport acceptance service	(3)
Other, mostly positive controllables	3
Total Contribution	(10)
Allocated Expenses and Other	
A&SS lower than plan due to savings mostly in benefits	14
Facilities above plan mainly repairs and maintenance (drains in the Kerckhoff Coffeehouse)	(4)
Utilities above plan due to higher chiller water resulting from the continued heat wave this time of the year	(3)
Depreciation lower than plan due to timing of capital expenditures	12
Other	1
Total	20
Actual Net Income/(Loss)	(324)

ASUCLA
P/L Reconciliation
Year-To-Date Through November, 2017

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(331)
UCLA Store	
Gross Margin:	
Bearwear above plan due to strong campus visitor traffic for move-in weekend and leading up to Labor Day and positive response to Team Outfitter product	22
Campus Portrait Studio below plan due to the decline in number of sitting appointments as compared to last year and plan	(12)
Market above plan: increased foot traffic from completion of construction (Engineering steps and UCLA Hotel) and higher sales due to the closure of the Wooden Center	21
Wooden Store below plan due to closure	(16)
E-Commerce below plan: overall decline in fan enthusiasm	(28)
New Text above plan: strong overall sales and in rental program	32
Course Reader Solutions below plan due to lower third party sales and a decline in requisitions	(91)
Computer Store above plan due to strong demand for Apple's back-to-school promotion and an increase in students using financial/aid computer grants	39
Luvalle Books below plan: used sales lower due to lack of available high quality used books for the law school	(21)
HSS Dental below plan due to decline in medical equipment sales (shift in leadership and location of the 1st year orientation)	(28)
HSS General Merchandise below plan: impact of relocation of School of Medicine Dept. to southern part of CHS and postponement of remodel of gen. merchandise area	(11)
Hilltop below plan: slow summer conference traffic, temporary relocation of 500 students to Hedrick Summit, and overall less foot traffic in the area	(18)
Total Wages lower than plan	33
Other, positive controllables mostly employee benefits	84
Total Contribution	6
UCLA Restaurants	
Gross Margin:	
Wetzels/RX below plan: no summer sales history for remodel when we wrote the budget which is overly optimistic	(20)
Panda below plan as staffing issues led to slower service and lower sales	(9)
Greenhouse above plan: capturing more of customer traffic from Sbarro closure/Veggie Grill opening delay	40
Northern Lights below plan: general traffic has shifted away from northern areas	(10)
No Campus Student Ctr below plan: general traffic has shifted away from northern areas	(33)
CSSC below plan as budget does not reflect closure of Bistro area for construction of new Blaze concept	(69)
Café Synapse below plan due ongoing customer traffic decline'	(12)
Jimmy's below plan mostly lower sales	(15)
Catering below plan largely as we were not chosen again to cater a graduate student welcome event	(30)
Total Wages above plan	(7)
Other, positive controllables mostly employee benefits	145
Total Contribution	(20)
Services	
Gross Margin:	
Licensing Domestic above plan: strong Under Armour launch, great back-to-school/football season start-up, increase in Costco apparel program and UCLA store purchases	134
Licensing International slightly below plan	(8)
Licensing Promotional Royalties above plan due to increase in UCLA departmental orders at start of the new school year	7
Leased Ops below plan due to delay in lease for Admissions, and space previously leased by Kaplan is not currently leased	(33)
Photography above plan due to additional bookings	6
Other, negative controllables mostly Licensing	(58)
Total Contribution	48
UCLA Student Union	
Gross Margin:	
Event Services below plan due to due to timing for an event that will occur in the Spring instead of the Fall and reduced student group and Undergraduate Admissions events	(51)
AU Post Office below plan due mostly to lower consignment commission (passport acceptance service)	(11)
Total Wages below plan	7
Other, positive controllables	3
Total Contribution	(52)
Allocated Expenses and Other	
A&SS below plan: mostly wages and employee benefits	154
Facilities below plan (mostly employee benefits)	17
Utilities slightly above plan	(5)
Depreciation lower than plan due to timing of capitals	53
Other- various positive non-recurrent and higher interest income	11
Total	230
Actual Net Income/(Loss)	(119)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month November 2017	Prior Month October 2017	Prior Year July 2017
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,034	\$12,478	\$12,191
Accounts receivable	4,443	4,796	3,526
Less: Allowance for doubtful accounts	(555)	(559)	(551)
Accounts receivable, net	3,888	4,237	2,975
Student fees receivable	1,123	1,082	373
Inventories	6,795	6,815	6,302
Prepaid expenses and other current assets	254	293	368
Total current assets	23,094	24,905	22,209
LONG TERM ASSETS			
Long term note receivable	200	200	200
Property, equipment and improvements	70,382	70,185	69,851
Less: Accumulated depreciation	(48,657)	(48,480)	(47,919)
Total long term assets	21,925	21,905	22,132
TOTAL ASSETS	\$45,019	\$46,810	\$44,341
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$6,352	\$6,623	\$5,727
Wages and payroll taxes payable	2,812	3,233	3,155
Sales tax payable & other liabilities	893	1,363	758
Interest payable	14	177	81
Deferred income	992	1,055	573
Funds held for others	129	209	102
Current portion of long term debt	833	832	832
Total current liabilities	12,025	13,492	11,228
LONG TERM DEBT:			
AU expansion loan	7,962	7,962	7,962
Total long term debt	7,962	7,962	7,962
TOTAL LIABILITIES	19,987	21,454	19,190
RETAINED EARNINGS:			
Beginning Balance	25,151	25,151	26,008
Year-to-date net income/(loss)	(119)	205	(857)
Ending Balance	25,032	25,356	25,151
TOTAL LIABILITIES AND RETAINED EARNINGS	\$45,019	\$46,810	\$44,341

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
November 2017
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

	Current Month	Year to Date	Prior Year to Date
Net income/(loss)	(\$324)	(\$119)	(\$210)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	192	764	810
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	349	(912)	(1,330)
Student fees receivable	(41)	(750)	(712)
Inventories	20	(493)	(356)
Prepaid expenses and other current assets	39	114	96
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	(270)	626	690
Sales tax payable & other liabilities	(471)	135	60
Wages and payroll taxes payable	(420)	(342)	(154)
Interest payable	(163)	(67)	(74)
Deferred Income	(63)	419	536
Funds held for others	(80)	27	(29)
Net cash provided/(used) by operating activities	(1,232)	(598)	(673)
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of property, equipment and improvements	(212)	(559)	(379)
Net cash used in investing activities	(212)	(559)	(379)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	0	0	0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(1,444)	(1,157)	(1,052)
CASH AND CASH EQUIVALENTS, Beginning	12,478	12,191	11,907
CASH AND CASH EQUIVALENTS, Ending	\$11,034	\$11,034	\$10,855

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
November 2017
(\$000's)**

CASH AND CASH EQUIVALENTS	11,034
Less: Committed Capital Projects	
TFC Dining Room Remodel	(500)
Ackerman A Level and First Floor Remodel	(462)
CSSC Pizza Concept	<u>(294)</u>
Subtotal	(1,256)
Adjustment for Cash Overdraft Entry	<u>(1,267)</u>
Uncommitted Cash	8,511
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>14,555</u>
RESERVE SURPLUS (DEFICIT)	<u><u>(6,044)</u></u>

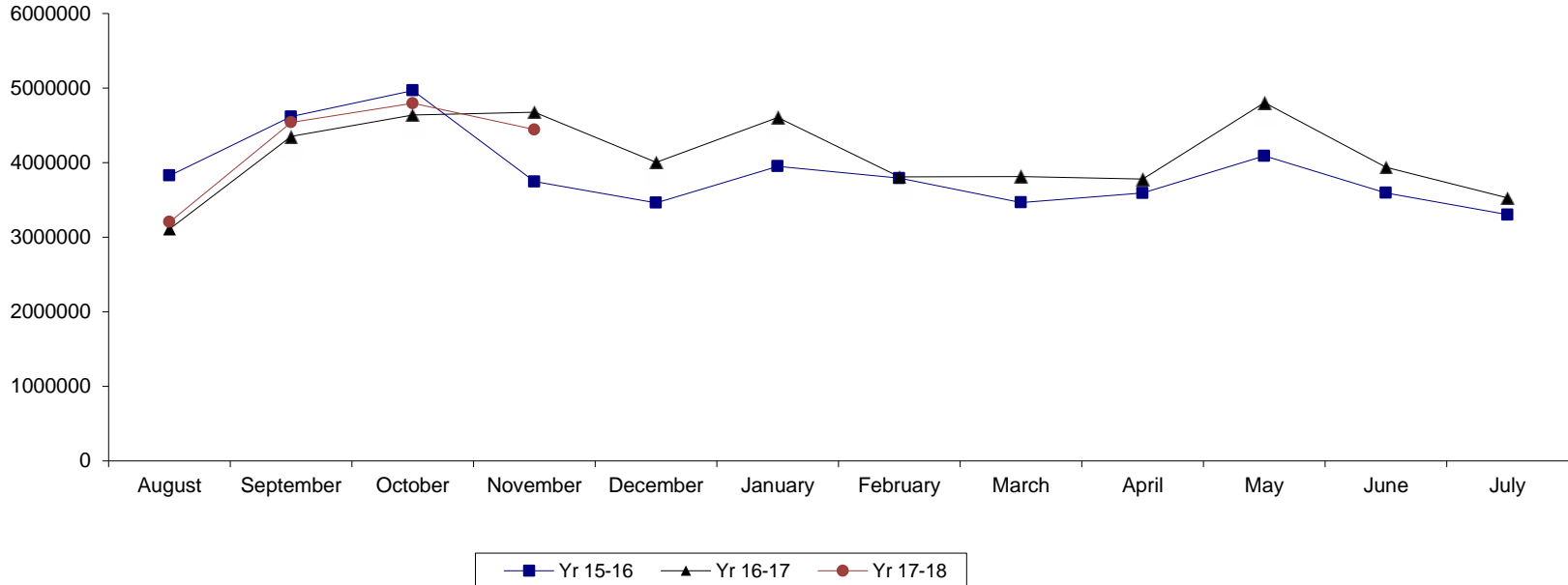
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2017-2018 November 2017

PROJECT NAME	BUDGET	PROJECTED						
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services								
2017-001 Store General Replacement	50.0	0.0	5.7	5.7	44.3		0.0	In Progress
2017-002 DC Forklift	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2017-003 Market Counter Replacement	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
Total Store/Services	175.0	33.8	52.9	86.7	38.3	50.0	0.0	
Food Service								
2017-005 FS Miscellaneous and Unanticipated	50.0	20.8	4.1	24.9	25.1		0.0	In Progress
2017-006 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2017-007 FS POS Kiosks	150.0	0.0	12.2	12.2	137.8		0.0	In Progress
2017-008 Taco Bell space remodel	125.0	35.1	0.0	35.1	89.9		0.0	In Progress
2017-009 Commissary Kitchen Equipment replacements	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2017-010 NCSC Dining room carpet	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2017-011 NCSC Kitchen Equipment replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2017-012 TFC Dining Room Remodel	500.0	0.0	0.0	0.0	0.0	500.0	0.0	Pending
Total Food Services	900.0	55.9	16.3	72.2	252.8	575.0	0.0	
Technology								
2017-013 Network Infrastructure Upgrade	10.0	9.9	0.0	9.9	0.0		(0.1)	Completed
2017-014 Printer Replacement	20.0	1.6	1.8	3.4	16.6		0.0	In Progress
2017-015 PC Replacement	20.0	21.1	0.0	21.1	0.0		1.1	Completed
2017-016 Computing & Comm. Room Upgrade	20.0	13.4	0.0	13.4	6.6		0.0	In Progress
2017-017 Marketing Oversize Printer	17.0	0.0	0.0	0.0	0.0	17.0	0.0	Pending
2017-018 Marketing Misc. Hardware/Software Upgrades	5.0	0.0	9.9	9.9	0.0		4.9	Completed Awaiting Invoice
Total Technology	92.0	46.0	11.7	57.7	23.2	17.0	5.9	
Others								
2017-019 Fac. Misc. Remodels	50.0	0.0	6.0	6.0	44.0		0.0	In Progress
2017-020 AU 2nd Floor Concourse/Bridge & Coop West P	60.0	0.0	49.5	49.5	10.5		0.0	In Progress
2017-021 AU 1st Floor Restrooms	150.0	0.0	7.0	7.0	143.0		0.0	In Progress
2017-022 Hood Exhaust Tank Replacements	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2017-023 KGS Drapery Replacement	65.0	0.0	0.0	0.0	0.0	65.0	0.0	Pending
2017-024 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2017-025 SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2017-026 Public Area Furnishing Replacement	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2017-027 Finance Misc. Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2017-028 MCO Equipment - coin wrapper	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2017-029 Convert Darkroom to office	0.0	5.5	0.0	5.5	0.0		5.5	Completed
2017-030 AU 1st Floor upgrade	0.0	0.0	0.0	0.0	0.0		0.0	Pending \$747400
2017-031 AU 1st Floor Furniture	0.0	0.0	310.4	310.4	0.0		310.4	In Progress \$360000
2017-032 Fac. Gem Carts	0.0	17.6	0.0	17.6	0.0		17.6	Completed
Total Others	450.0	23.1	372.9	396.0	197.5	190.0	333.5	
Total Current Year Projects	1,617.0	158.8	453.8	612.6	511.8	832.0	339.4	

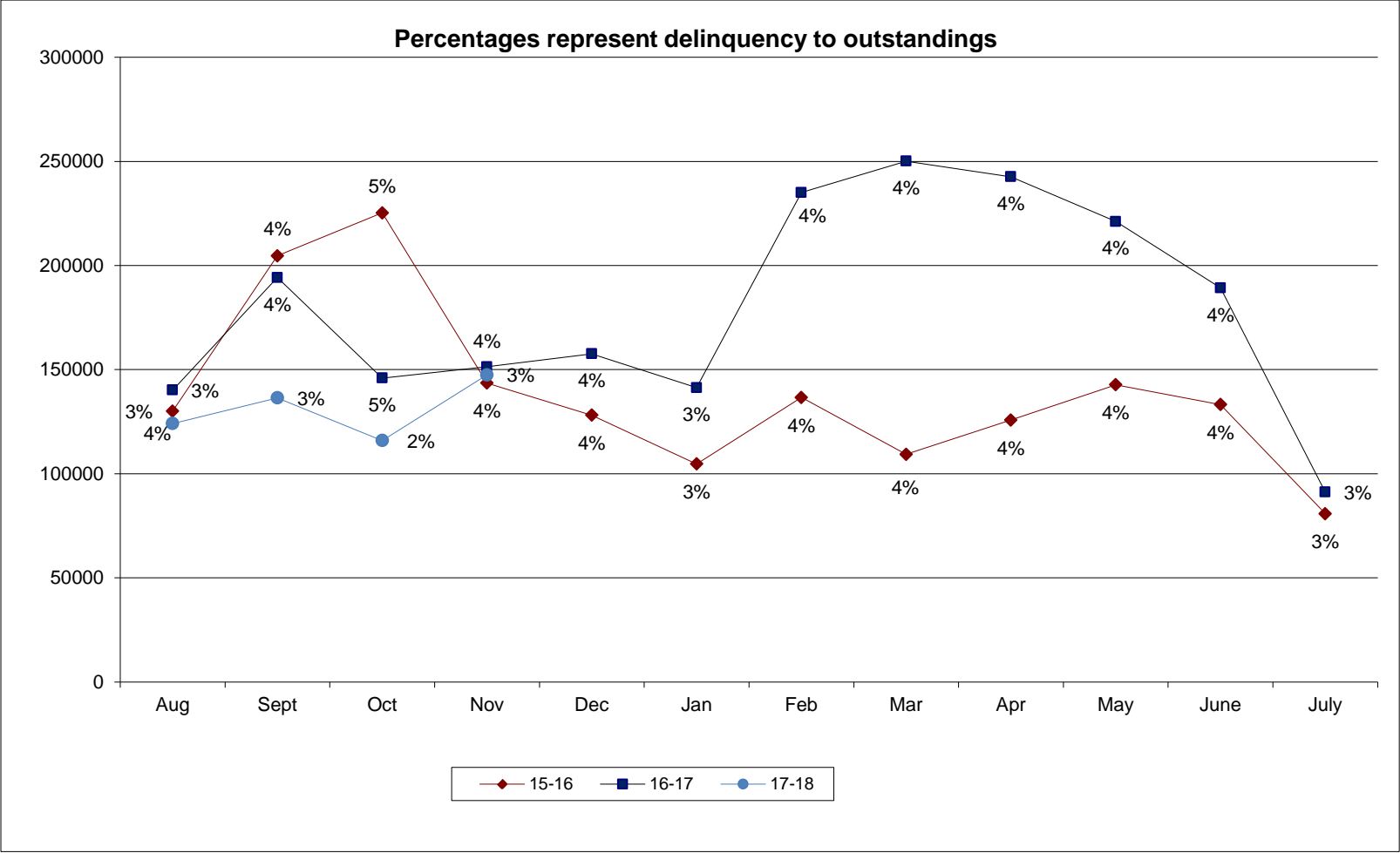
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

11/25/2017	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$621,228	17%	\$148,477	24%	\$28,421	68%	\$10,994	23%	\$4,105	12%	\$2,168	9%	\$815,393	18%
ASUCLA PUBLICATIONS		\$78,222	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$78,222	2%
ASUCLA USA/GSA		\$87,595	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$87,595	2%
DUE FROM VENDORS		\$653,288	18%	\$16,489	3%	\$4,571	11%	\$33,611	68%	\$21,395	66%	\$14,263	60%	\$743,617	17%
DENTAL KITS		\$522,729	14%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$522,729	12%
OTHER		\$1,723,844	47%	\$444,238	73%	\$8,600	21%	\$4,199	9%	\$7,400	22%	\$7,407	31%	\$2,195,688	50%
TOTAL CURRENT MONTH		\$3,686,906	100%	\$609,204	100%	\$41,592	100%	\$48,804	100%	\$32,900	100%	\$23,838	100%	\$4,443,244	100%
		83%		14%		1%		1%		1%		0%		100%	
10/28/2017	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$738,093	16%	\$67,325	58%	\$16,526	51%	\$6,101	17%	\$1,823	7%	\$345	2%	\$830,213	17%
ASUCLA PUBLICATIONS		\$75,338	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,338	2%
ASUCLA USA/GSA		\$75,028	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,028	2%
DUE FROM VENDORS		\$412,361	9%	\$4,327	4%	\$9,970	30%	\$23,081	63%	\$22,147	79%	\$14,764	78%	\$486,650	10%
DENTAL KITS		\$614,430	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$614,430	12%
OTHER		\$2,649,216	58%	\$44,374	38%	\$6,215	19%	\$7,401	20%	\$3,816	14%	\$3,743	20%	\$2,714,765	57%
TOTAL CURRENT MONTH		\$4,564,466	100%	\$116,026	100%	\$32,711	100%	\$36,583	100%	\$27,786	100%	\$18,852	100%	\$4,796,424	100%
		96%		2%		1%		1%		0%		0%		100%	
9/30/2017	Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$974,151	23%	\$80,897	71%	\$32,590	48%	\$18,268	74%	\$14	0%	\$844	4%	\$1,106,764	24%
ASUCLA PUBLICATIONS		\$53,475	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$53,475	1%
ASUCLA USA/GSA		\$67,957	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$67,957	1%
DUE FROM VENDORS		\$465,797	11%	\$10,464	9%	\$24,235	35%	(\$1,199)	-5%	\$23,254	100%	\$15,503	78%	\$538,054	12%
DENTAL KITS		\$892,034	21%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$892,034	20%
OTHER		\$1,835,827	42%	\$23,124	20%	\$11,489	17%	\$7,730	31%	\$74	0%	\$3,669	18%	\$1,881,913	42%
TOTAL CURRENT MONTH		\$4,289,241	100%	\$114,485	100%	\$68,314	100%	\$24,799	100%	\$23,342	100%	\$20,016	100%	\$4,540,197	100%
		94%		3%		2%		1%		0%		0%		100%	

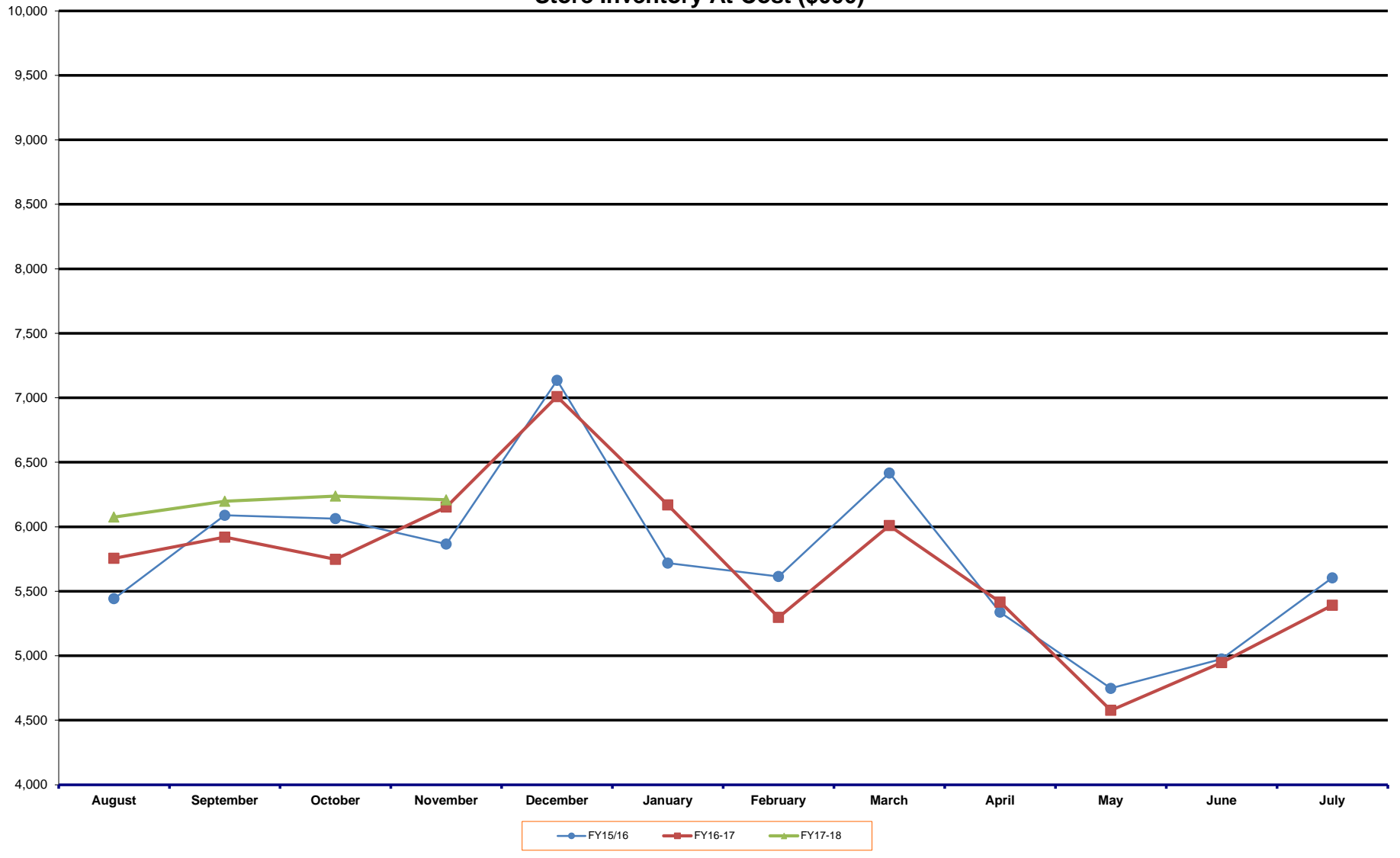
Total Accounts Receivable Balances
12 Month History
Aug 15 to Nov 17



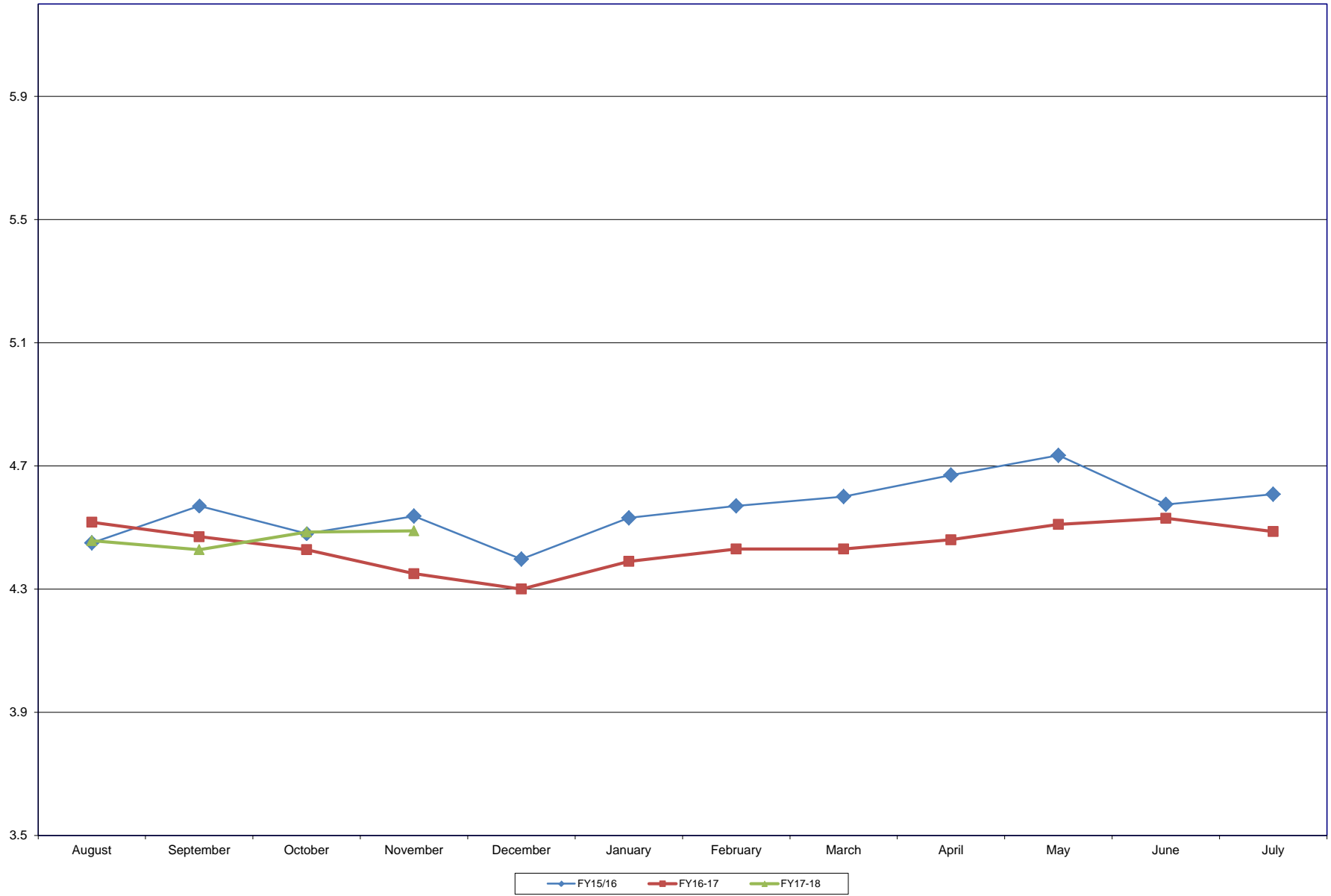
Aged Accounts Receivable Balances > 60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

NOV. 04(10/29/17-11/25/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 4 MO(07/30/17-11/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
695,645	735,526	<39,881>	6,937,330	6,762,214	175,116	543,180	6,186,427
1,030,558	1,113,061	<82,503>	5,335,656	5,323,871	11,785	998,116	5,104,888
134,539	140,227	<5,688>	425,943	464,342	<38,399>	135,876	449,676
116,787	130,903	<14,116>	792,585	837,012	<44,427>	124,428	897,049
151,661	160,000	<8,339>	611,743	628,000	<16,257>	142,014	555,399
256,714	173,542	83,172	2,830,475	3,008,747	<178,272>	176,204	3,036,192
2,385,904	2,453,259	<67,355>	16,933,733	17,024,186	<90,453>	2,119,818	16,229,630
1,506,976	1,517,100	10,124	11,721,391	11,593,835	<127,556>	1,278,029	10,973,148
2,230	2,020	<210>	23,740	20,780	<2,960>	1,903	22,928
5,286	5,685	399	27,565	27,810	245	5,154	26,389
626	640	14	1,945	2,130	185	637	2,064
548	610	62	4,265	4,170	<95>	577	4,710
1,043	750	<293>	10,018	10,430	412	898	10,933
9,733	9,705	<28>	67,533	65,320	<2,213>	9,169	67,024
1,516,708	1,526,805	10,097	11,788,924	11,659,155	<129,769>	1,287,198	11,040,172
63.2	61.8	<1.3>	69.2	68.1	<1.1>	60.3	67.6
869,196	926,454	<57,258>	5,144,809	5,365,031	<220,222>	832,620	5,189,458
36.8	38.2	<1.3>	30.8	31.9	<1.1>	39.7	32.4
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
36.4	37.8	<1.3>	30.4	31.5	<1.1>	39.3	32.0
18.3	15.9	2.4	17.9	19.9	<2.0>	16.6	20.5
48.3	49.7	<1.3>	48.7	48.8	<0.1>	50.2	49.3
40.9	41.6	<0.8>	41.9	41.3	0.5	40.6	41.7
42.0	42.2	<0.2>	31.4	34.2	<2.8>	41.5	32.7
48.9	50.7	<1.8>	49.8	50.8	<1.1>	49.7	50.9
25.6	35.8	<10.2>	20.5	20.8	<0.4>	36.6	21.1
73,444	70,281	3,163	410,696	328,492	82,204	61,858	296,768
942,640	996,735	<54,095>	5,555,505	5,693,523	<138,018>	894,478	5,486,226
240,057	252,229	12,172	970,733	1,012,750	42,017	250,193	1,010,223
2,415	0	<2,415>	4,718	1,440	<3,278>	0	0
181,375	187,418	6,043	831,199	825,728	<5,471>	167,650	756,778
423,847	439,647	15,800	1,806,649	1,839,918	33,269	417,844	1,767,001
17.8	17.9	0.2	10.7	10.8	0.1	19.7	10.9
115,760	141,250	25,490	471,474	570,954	99,480	143,112	556,685
4,599	5,908	1,309	34,283	34,287	4	5,088	33,503
13,205	11,950	<1,255>	49,311	45,340	<3,971>	12,269	44,686
31	15	<16>	90	60	<30>	17	76
1,677	1,800	123	4,301	7,675	3,374	258	4,766
0	0	0	1,745	800	<945>	0	800
3,929	4,100	171	22,509	22,860	351	4,039	22,760
15,086	17,165	2,079	83,883	88,911	5,028	15,521	83,307
1,050	1,050	0	4,200	4,200	0	1,000	4,000
656	0	<656>	656	0	<656>	0	0
0	0	0	0	0	0	0	26
0	25	25	0	100	100	0	0
15,473	21,597	6,125	115,960	123,905	7,945	23,660	126,137
<1,070>	<2,150>	<1,080>	<11,599>	<12,350>	<751>	<1,805>	<14,117>
64,310	70,025	5,715	274,344	261,100	<13,244>	70,040	260,275
1,890	3,410	1,520	16,232	20,920	4,688	4,814	28,589
63,420	62,233	<1,187>	304,592	315,256	10,664	52,228	283,603
<1,402>	0	1,402	4,164	0	<4,164>	917	4,498
2,793	0	<2,793>	8,341	0	<8,341>	5,418	11,046
0	0	0	0	0	0	0	<468>
0	0	0	0	0	0	595	2,380
259	0	<259>	3,399	1,800	<1,599>	0	1,779
11,884	12,750	866	48,334	46,800	<1,534>	12,594	49,062
244	0	<244>	1,339	0	<1,339>	3,232	6,095
395	800	405	7,539	7,150	<389>	959	6,826
100	100	<0>	38,759	38,758	<1>	12,274	36,921
0	2	2	0	5	5	0	0
18,389	29,452	11,063	72,311	88,062	15,751	14,631	72,715
332,675	381,482	48,807	1,556,166	1,666,593	110,427	380,860	1,625,949
756,522	821,129	64,607	3,362,815	3,506,511	143,696	798,704	3,392,950
186,118	175,606	10,512	2,192,690	2,187,012	5,678	95,774	2,093,277
42,961	43,696	735	189,622	182,421	<7,201>	29,873	149,465
121,438	130,388	8,950	597,324	630,255	32,931	116,956	580,488
53,648	56,655	3,007	264,143	276,540	12,397	51,674	282,730
27,903	29,061	1,158	128,576	163,564	34,988	26,933	125,545
94,137	92,895	<1,242>	474,519	512,766	38,247	86,408	432,677
79,447	79,084	<363>	314,667	323,233	8,566	77,875	314,175
27,639	26,505	<1,134>	120,018	118,214	<1,804>	27,621	126,569
56,870	61,826	4,956	227,481	247,304	19,823	57,876	231,393
504,043	520,110	16,067	2,316,350	2,454,297	137,947	475,217	2,243,042
<317,925>	<344,504>	26,579	<123,660>	<267,285>	143,625	<379,442>	<149,765>

**UCLA RESTAURANTS
INCOME STATEMENT**

NOV. 04(10/29/17-11/25/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 4 MO(07/30/17-11/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
189,902	170,337	19,565	722,067	671,937	50,130	177,973	626,908
225,706	244,951	<19,245>	748,275	814,112	<65,837>	231,187	800,632
112,399	149,229	<36,831>	437,570	559,117	<121,547>	133,396	535,418
256,140	259,362	<3,222>	870,562	904,881	<34,319>	255,989	916,137
306,333	296,462	9,871	1,089,674	1,052,561	37,113	286,746	1,079,155
217,219	191,226	25,993	706,249	714,702	<8,453>	186,410	686,546
1,307,698	1,311,567	<3,869>	4,574,396	4,717,310	<142,914>	1,271,701	4,644,796
427,257	421,171	<6,086>	1,525,176	1,550,583	25,407	401,862	1,536,684
32.7	32.1	<0.6>	33.3	32.9	<0.5>	31.6	33.1
880,441	890,396	<9,955>	3,049,220	3,166,727	<117,507>	869,839	3,108,112
67.3	67.9	<0.6>	66.7	67.1	<0.5>	68.4	66.9
67.6	69.5	<1.9>	67.4	69.4	<2.1>	70.5	66.6
64.4	65.4	<1.1>	65.1	64.7	0.4	66.0	65.3
65.5	66.9	<1.5>	67.3	67.1	0.2	68.4	67.6
69.6	69.1	0.5	69.5	69.4	0.1	69.7	69.6
67.8	67.5	0.2	66.3	66.6	<0.3>	67.3	66.6
67.9	69.5	<1.6>	64.7	66.0	<1.4>	69.6	65.7
196,939	205,289	<8,350>	731,100	771,504	<40,404>	202,902	787,036
1,077,380	1,095,685	<18,305>	3,780,320	3,938,231	<157,911>	1,072,741	3,895,148
277,990	297,120	19,130	1,140,366	1,202,530	62,164	297,005	1,211,325
3,438	0	<3,438>	3,438	0	<3,438>	3,919	3,919
280,454	254,651	<25,803>	1,046,985	994,067	<52,918>	260,081	970,224
<43,192>	<45,745>	<2,553>	<159,489>	<163,926>	<4,437>	<39,233>	<152,134>
518,689	506,026	<12,663>	2,031,299	2,032,671	1,372	521,772	2,033,335
39.7	38.6	<1.1>	44.4	43.1	<1.3>	41.0	43.8
144,242	178,265	34,023	581,049	719,837	138,788	177,902	676,870
1,098	1,440	342	8,762	7,560	<1,202>	1,433	6,533
4,443	3,920	<523>	16,475	15,670	<805>	5,187	15,829
0	1,000	1,000	6,115	6,288	173	500	7,415
55,964	55,485	<479>	200,547	208,533	7,986	53,828	207,520
4.3	4.2	<0.1>	4.4	4.4	0.0	4.2	4.5
6,319	5,288	<1,031>	22,555	20,180	<2,375>	6,828	24,476
<12,862>	<12,500>	362	<54,600>	<50,000>	4,600	<10,061>	<41,007>
3,207	2,705	<502>	10,778	12,615	1,837	1,436	22,938
4,672	4,020	<652>	16,352	17,035	683	4,117	16,801
172	790	618	9,876	6,960	<2,916>	1,004	11,704
1,441	1,410	<31>	32,055	37,075	5,020	1,566	13,909
<1>	32	33	1	102	101	0	<0>
15,467	7,153	<8,314>	45,934	26,315	<19,619>	10,909	38,734
51,354	54,011	2,657	157,235	158,712	1,477	52,892	155,357
2,224	2,159	<65>	7,608	7,645	37	2,136	7,551
478	1,160	682	3,286	4,391	1,105	3,539	8,601
9	0	<9>	9	0	<9>	0	4
0	0	0	0	0	<0>	0	0
0	425	425	0	1,650	1,650	0	0
238	344	106	4,564	1,376	<3,188>	0	0
0	0	0	0	0	0	0	600
957	0	<957>	2,667	0	<2,667>	250	837
38,116	36,875	<1,241>	83,870	89,258	5,389	28,005	72,335
317,538	343,982	26,444	1,155,136	1,291,202	136,066	341,471	1,247,003
836,227	850,008	13,781	3,186,435	3,323,873	137,438	863,243	3,280,339
241,152	245,677	<4,525>	593,885	614,358	<20,473>	209,498	614,809
52,574	50,294	<2,280>	213,112	201,393	<11,719>	37,303	170,833
74,297	78,374	4,077	203,664	217,938	14,274	79,052	218,994
32,822	34,054	1,232	90,144	95,364	5,220	34,927	103,234
17,071	17,468	397	44,517	55,167	10,650	18,204	48,097
57,593	55,838	<1,755>	157,775	175,199	17,425	58,404	167,769
69,958	69,848	<110>	277,081	285,465	8,384	65,605	264,762
24,338	23,342	<996>	105,683	104,107	<1,576>	23,268	106,664
73,884	79,293	5,409	295,100	317,172	22,072	87,991	351,515
402,536	408,511	5,975	1,387,073	1,451,805	64,732	404,754	1,431,868
<161,384>	<162,834>	1,450	<793,188>	<837,447>	44,259	<195,256>	<817,060>
330,211	336,768	<6,557>	1,154,954	1,200,728	<45,774>	343,746	1,256,055
105,004	106,450	<1,446>	378,357	387,623	<9,266>	111,595	430,133
225,207	230,318	<5,111>	776,597	813,105	<36,508>	232,151	825,922
6.56	6.45	0.11	6.54	6.38	0.15	6.27	6.25
8.43	8.25	0.17	8.47	8.27	0.20	8.00	7.99
5.69	5.62	0.07	5.60	5.48	0.11	5.43	5.35
27,832	26,061	<1,771>	109,298	103,790	<5,508>	29,959	114,062
46.97	50.33	<3.36>	41.85	45.45	<3.60>	42.45	40.72

SERVICES DIVISION
INCOME STATEMENT

NOV. 04(10/29/17-11/25/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 4 MO(07/30/17-11/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
13,731	13,060	671	66,075	60,663	5,412	13,111	60,979
13,731	13,060	671	66,075	60,663	5,412	13,111	60,979
127	90	<37>	2,102	2,610	508	93	2,612
13,604	12,970	634	63,973	58,053	5,920	13,017	58,367
99.1	99.3	<0.2>	96.8	95.7	1.1	99.3	95.7
99.1	99.3	<0.2>	96.8	95.7	1.1	99.3	95.7
299,531	262,557	36,974	1,218,324	1,084,460	133,864	274,723	949,927
100,011	111,515	<11,504>	415,653	448,725	<33,072>	108,321	424,548
399,542	374,072	25,470	1,633,977	1,533,185	100,792	383,044	1,374,475
413,146	387,042	26,104	1,697,950	1,591,238	106,712	396,061	1,432,842
36,792	36,151	<641>	146,785	144,604	<2,181>	36,592	143,542
194	700	506	271	2,425	2,154	216	828
36,986	36,851	<135>	147,056	147,029	<27>	36,808	144,370
269.4	282.2	12.8	222.6	242.4	19.8	280.8	236.8
16,403	18,647	2,244	66,033	74,588	8,555	19,187	73,152
2,250	445	<1,805>	4,606	1,780	<2,826>	1,706	2,835
671	690	19	2,609	2,696	87	598	2,300
0	60	60	53	240	187	275	435
0	0	0	6,519	6,500	<19>	0	2,017
0	0	0	0	0	0	369	811
2,500	2,500	0	7,246	7,000	<246>	2,000	5,500
1,980	2,600	620	19,225	21,100	1,875	155	1,877
0	0	0	466	0	<466>	0	0
0	3,750	3,750	0	8,100	8,100	16,650	5,678
2,084	2,084	0	9,371	24,336	14,965	2,083	8,332
0	925	925	0	3,700	3,700	0	3,585
6,371	2,100	<4,271>	12,071	8,400	<3,671>	849	9,638
46,664	25,075	<21,589>	84,016	77,900	<6,116>	47,016	82,206
22,057	20,522	<1,535>	101,282	87,612	<13,670>	17,438	73,058
28	0	<28>	28	0	<28>	0	56
84,005	75,241	<8,764>	384,956	315,957	<68,999>	65,959	276,810
185,013	154,639	<30,374>	698,482	639,909	<58,573>	174,285	548,291
221,999	191,490	<30,509>	845,538	786,938	<58,600>	211,093	692,661
191,147	195,552	<4,405>	852,412	804,300	48,112	184,968	740,181
3,749	3,662	<87>	15,467	14,609	<858>	2,631	12,205
19,661	19,298	<363>	61,641	60,688	<953>	20,444	55,825
9,015	8,691	<324>	28,262	27,500	<762>	9,383	27,424
4,689	4,458	<231>	13,870	15,974	2,104	4,891	12,704
15,819	14,251	<1,568>	49,822	49,973	151	15,690	43,951
35,836	35,637	<199>	141,934	145,658	3,724	31,174	90,231
12,467	11,951	<516>	54,136	53,305	<831>	11,057	35,369
6,929	6,281	<648>	27,716	25,124	<2,592>	6,044	24,148
108,164	104,229	<3,935>	392,848	392,831	<17>	101,314	301,858
82,983	91,323	<8,340>	459,565	411,469	48,096	83,654	438,323

**UCLA STUDENT UNION
INCOME STATEMENT**

NOV. 04(10/29/17-11/25/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 4 MO(07/30/17-11/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
40,382	38,762	1,620	207,164	243,515	<36,351>	20,217	230,031
44,664	38,230	6,434	171,253	145,254	25,999	32,481	139,007
85,046	76,992	8,054	378,416	388,769	<10,353>	52,698	369,038
43,751	37,389	<6,362>	168,609	142,058	<26,551>	32,028	135,574
9,137	8,570	<567>	36,337	40,711	4,374	4,622	35,570
0	0	0	0	0	0	0	16
52,888	45,959	<6,929>	204,946	182,769	<22,177>	36,650	171,160
62.2	59.7	<2.5>	54.2	47.0	<7.2>	69.6	46.4
32,158	31,033	1,125	173,470	206,000	<32,530>	16,048	197,879
37.8	40.3	<2.5>	45.8	53.0	<7.2>	30.5	53.6
77.4	77.9	<0.5>	82.5	83.3	<0.8>	77.1	84.5
2.0	2.2	<0.2>	1.5	2.2	<0.7>	1.4	2.5
1,062	400	662	2,626	1,703	923	105	1,624
585	6,650	<6,065>	1,725	15,500	<13,775>	5,387	24,872
26,065	31,500	<5,435>	51,343	56,963	<5,620>	34,880	55,338
7,932	10,409	<2,477>	29,309	39,548	<10,239>	5,708	24,545
35,645	48,959	<13,314>	85,003	113,714	<28,711>	46,080	106,379
67,802	79,992	<12,190>	258,473	319,714	<61,241>	62,128	304,257
34,832	33,168	<1,664>	127,285	132,676	5,391	31,862	127,449
21,941	22,839	898	92,548	94,583	2,035	18,365	73,318
56,774	56,007	<767>	219,833	227,259	7,426	50,227	200,767
66.8	72.7	6.0	58.1	58.5	0.4	95.3	54.4
27.7	27.9	0.3	21.2	17.6	<3.6>	51.3	17.8
14,758	17,456	2,698	57,100	69,964	12,864	17,674	67,577
1,032	916	<116>	3,262	3,617	355	1,067	3,647
3,333	3,166	<167>	12,106	12,718	612	2,895	10,759
0	0	0	653	1,100	447	0	0
120	0	<120>	120	0	<120>	0	0
0	0	0	464	464	0	0	464
279	0	<279>	4,218	4,308	90	1,004	5,940
1,100	992	<108>	25,207	22,043	<3,164>	1,040	21,833
21,842	24,255	2,413	41,201	43,859	2,658	27,756	47,332
0	0	0	0	0	0	97	97
0	0	0	0	0	0	490	1,124
0	0	0	0	0	0	0	229
246	20	<226>	283	589	306	20	623
102	250	148	856	1,000	144	341	1,262
2,409	955	<1,454>	14,068	6,704	<7,364>	368	8,538
1,038	1,006	<32>	4,073	3,828	<245>	882	3,519
297	23	<274>	374	87	<287>	24	125
0	0	0	2,787	0	<2,787>	0	0
15,417	15,417	0	61,667	61,668	1	15,417	61,667
13,816	14,500	684	41,405	40,000	<1,405>	21,743	50,967
75,789	78,956	3,167	269,844	271,949	2,105	90,817	285,702
132,563	134,963	2,400	489,678	499,208	9,530	141,044	486,469
<64,761>	<54,971>	<9,790>	<231,205>	<179,494>	<51,711>	<78,916>	<182,212>
5,756	5,566	<190>	23,101	22,538	<563>	3,592	16,982
5,742	6,278	536	17,235	19,579	2,344	5,098	18,588
2,633	2,827	194	7,897	8,861	964	2,340	9,270
1,369	1,450	81	3,874	5,143	1,269	1,219	4,184
4,620	4,636	16	13,847	15,993	2,146	3,912	14,559
43,458	43,262	<196>	172,124	176,822	4,698	42,279	168,028
15,119	14,499	<620>	65,651	64,669	<982>	14,995	67,622
11,528	12,925	1,397	46,110	51,700	5,590	13,016	52,037
90,223	91,443	1,220	349,840	365,305	15,465	86,450	351,270
<154,984>	<146,414>	<8,570>	<581,044>	<544,799>	<36,245>	<165,366>	<533,481>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

NOV. 04(10/29/17-11/25/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 4 MO(07/30/17-11/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
318,015	315,066	<2,949>	1,252,936	1,294,451	41,515	297,243	1,190,201
3,574	300	<3,274>	14,407	1,200	<13,207>	0	0
36,820	34,564	<2,256>	134,275	131,973	<2,302>	31,336	123,322
358,410	349,930	<8,480>	1,401,618	1,427,624	26,007	328,578	1,313,523
8.0	7.7	<0.3>	5.7	5.7	0.1	7.9	5.5
0	0	0	14,735	15,000	265	0	15,178
2,000	0	<2,000>	2,000	2,000	0	0	4,000
132,004	153,946	21,942	538,748	630,244	91,496	149,112	576,415
6,034	7,272	1,238	30,295	32,007	1,712	7,800	30,269
9,059	8,719	<340>	34,763	33,632	<1,131>	8,127	31,221
666	670	4	2,693	2,918	225	645	2,826
1,151	1,100	<51>	8,500	4,335	<4,165>	843	4,818
949	200	<749>	1,768	800	<968>	29	446
275	496	221	4,006	4,407	401	457	4,180
319	724	405	490	2,896	2,406	456	1,858
0	247	247	3,240	5,599	2,359	173	6,848
0	125	125	576	500	<76>	250	393
314	350	36	1,335	1,400	65	294	1,300
<209>	<500>	<291>	<816>	<2,000>	<1,184>	<289>	<605>
0	50	50	0	200	200	67	185
5,032	2,600	<2,432>	10,193	10,400	207	4,991	10,551
2,492	1,706	<786>	6,237	7,286	1,049	1,859	5,042
1,150	1,150	0	4,600	4,600	0	1,545	6,180
6,271	7,778	1,507	25,893	30,794	4,901	6,722	34,009
723	927	204	3,846	3,708	<138>	640	4,446
11,136	12,377	1,241	42,805	49,508	6,703	9,175	48,196
0	33	33	1,348	206	<1,142>	0	0
4,549	4,549	0	16,537	16,537	0	5,679	21,590
<4>	40	44	<6>	160	166	<15>	37
20,723	21,086	363	82,892	84,344	1,452	19,169	76,676
3,700	5,253	1,553	34,842	57,009	22,167	8,398	42,487
1,396	1,535	139	5,583	6,140	557	1,396	5,583
11,288	11,087	<201>	44,992	44,348	<644>	10,033	40,606
1,972	1,700	<272>	2,142	3,100	958	3,023	7,125
10,443	10,567	124	41,771	42,268	497	9,607	38,429
3,841	3,841	0	3,841	3,841	0	3,729	3,729
932	500	<432>	2,811	2,000	<811>	455	2,025
11,322	11,775	453	43,342	52,325	8,983	11,582	49,501
682	2,600	1,918	1,335	4,100	2,765	2,532	3,843
4,300	4,506	206	16,944	18,352	1,408	4,181	17,042
3,417	3,900	483	13,038	15,600	2,562	3,534	13,280
6,917	6,917	0	27,667	27,668	1	7,635	30,540
23,917	23,417	<500>	95,667	93,668	<1,999>	0	47,129
8,293	8,292	<1>	32,926	32,926	0	8,050	20,125
16,431	13,695	<2,736>	65,725	54,780	<10,945>	13,296	53,057
278	550	272	17,103	20,100	2,997	388	18,719
313,764	335,780	22,016	1,286,406	1,419,706	133,300	305,567	1,279,277
672,173	685,710	13,537	2,688,024	2,847,330	159,306	634,145	2,592,801
19,005	18,905	<100>	75,273	77,268	1,995	18,272	70,629
6,612	6,336	<276>	28,710	28,258	<452>	6,481	28,369
23,792	22,308	<1,484>	91,838	89,232	<2,606>	19,462	77,450
49,409	47,549	<1,860>	195,821	194,758	<1,063>	44,215	176,448
721,582	733,259	11,677	2,883,844	3,042,088	158,244	678,360	2,769,249
<647,494>	<659,848>	<12,354>	<2,598,410>	<2,751,502>	<153,092>	<608,934>	<2,495,524>
<33,331>	<33,331>	0	<133,301>	<133,301>	0	<32,644>	<129,197>
<3,336>	<3,336>	0	<13,338>	<13,338>	0	<3,332>	<13,174>
<37,421>	<36,744>	677	<138,795>	<143,947>	<5,152>	<33,449>	<131,354>
<721,582>	<733,259>	<11,677>	<2,883,844>	<3,042,088>	<158,244>	<678,360>	<2,769,249>
0	0	0	0	0	<0>	0	0

FACILITIES DIVISION
EXPENSE STATEMENT

NOV. 04(10/29/17-11/25/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 4 MO(07/30/17-11/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
118,700	114,913	<3,787>	475,261	468,146	<7,115>	109,017	446,314
5,024	3,516	<1,508>	21,299	15,656	<5,643>	4,519	18,036
0	796	796	0	3,184	3,184	774	915
<138>	<570>	<432>	<2,537>	<2,470>	67	<428>	<1,984>
<9,630>	<7,719>	1,911	<38,767>	<31,506>	7,261	<7,994>	<29,957>
<5,106>	<4,500>	606	<13,133>	<18,000>	<4,867>	<1,229>	<32,301>
108,849	106,436	<2,413>	442,123	435,010	<7,113>	104,659	401,023
66,560	75,588	9,028	268,730	305,078	36,348	70,867	275,913
302	128	<174>	710	672	<38>	78	545
752	708	<44>	2,928	2,830	<98>	680	2,682
0	0	0	0	600	600	1,243	1,393
5,144	5,247	103	20,550	21,113	563	5,918	19,089
4,712	6,102	1,390	24,843	22,754	<2,089>	4,460	22,389
551	1,027	476	3,874	4,995	1,121	553	4,725
432	443	11	1,720	1,797	77	324	1,596
35,558	25,150	<10,408>	116,535	107,600	<8,935>	25,538	101,473
4,993	3,925	<1,068>	18,580	15,700	<2,880>	4,862	12,043
0	0	0	0	400	400	0	468
279	950	671	1,148	3,800	2,652	235	998
0	250	250	0	1,000	1,000	720	1,312
4,246	3,300	<946>	13,935	17,400	3,465	858	12,863
9,464	9,909	445	42,374	38,109	<4,265>	8,107	30,836
3,161	3,269	108	12,874	13,077	203	2,977	11,907
1,439	1,000	<439>	5,368	4,000	<1,368>	<1,224>	4,207
1,200	0	<1,200>	4,800	0	<4,800>	4,150	4,150
138,793	136,996	<1,797>	538,969	560,925	21,956	130,346	508,590
247,642	243,432	<4,210>	981,092	995,935	14,843	235,005	909,613
19,064	21,569	2,505	75,681	86,276	10,595	18,658	73,552
19,064	21,569	2,505	75,681	86,276	10,595	18,658	73,552
266,706	265,001	<1,705>	1,056,773	1,082,211	25,438	253,663	983,165
<228,699>	<227,832>	867	<905,806>	<931,183>	<25,377>	<216,933>	<837,197>
<7,851>	<7,851>	0	<31,404>	<31,404>	0	<7,673>	<30,692>
<3,069>	<3,069>	0	<12,276>	<12,276>	0	<3,009>	<12,036>
<8,083>	<7,344>	739	<32,014>	<30,080>	1,934	<7,775>	<32,610>
<19,005>	<18,905>	100	<75,273>	<77,268>	<1,995>	<18,272>	<70,629>
<266,706>	<265,001>	1,705	<1,056,773>	<1,082,211>	<25,438>	<253,663>	<983,165>
<0>	0	0	<0>	0	0	<0>	0

UTILITIES
EXPENSE STATEMENT

NOV. 04(10/29/17-11/25/17)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
19,293	13,495	<5,798>	Chiller Water
56,735	56,976	241	Elec-Non Air Cond.
8,265	8,401	136	Water-Non Air Cond.
4,890	5,798	908	Steam-Non Air Cond.
2,294	3,153	859	Gas
1,550	1,551	1	Energy Management
93,027	89,374	<3,653>	TOTAL OTHER CONTROL.
93,027	89,374	<3,653>	TOTAL CONTROLLABLE EXP
<79,562>	<76,299>	3,263	Allocated-Svs and Ent
<2,906>	<2,906>	0	Allocated-USAC
<1,136>	<1,136>	0	Allocated-GSA
<2,812>	<2,697>	115	Allocated-Comm Board
<6,612>	<6,336>	276	Allocated-A & SS
<93,027>	<89,374>	3,653	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 17-18			FISCAL YEAR 16-17	
YTD 4 MO(07/30/17-11/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
96,794	86,665	<10,129>	12,837	82,925
243,804	237,649	<6,155>	51,809	240,542
30,577	37,343	6,766	9,949	36,608
16,459	16,362	<97>	10,457	16,904
8,740	12,532	3,792	4,051	12,480
6,202	6,204	2	1,550	6,202
402,576	396,755	<5,821>	90,653	395,661
402,576	396,755	<5,821>	90,653	395,661
<345,487>	<340,301>	5,186	<76,941>	<336,225>
<11,624>	<11,624>	0	<3,214>	<12,856>
<4,544>	<4,544>	0	<1,260>	<5,040>
<12,210>	<12,028>	182	<2,758>	<13,172>
<28,710>	<28,258>	452	<6,481>	<28,369>
<402,576>	<396,755>	5,821	<90,653>	<395,661>
0	0	<0>	0	<0>