

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
December (11/26/17 - 12/30/17)**

**Prepared
January 17, 2018**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2017 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

DECEMBER (11/26/17 - 12/30/17)										FY 16-17		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
				ACT/BUD		ACT/LY ACT						
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	
3,236		3,585		(349)	(9.7%)	(172)	(5.0%)	3,408				GROSS INCOME
1,187		1,209		(22)	(1.8%)	226	23.5%	961				UCLA Store
346		357		(11)	(3.1%)	(9)	(2.5%)	355				UCLA Restaurants
117		94		23	24.5%	41	53.9%	76				Services Division
												UCLA Student Union
4,886		5,245		(359)	(6.8%)	86	1.8%	4,800				TOTAL
												GROSS MARGIN
1,037	32.0%	1,158	32.3%	(121)	(0.3) Pts.	60	3.3 Pts.	977	28.7%			UCLA Store
838	70.6%	875	72.4%	(37)	(1.8)	139	(2.1)	699	72.7%			UCLA Restaurants
346	100.0%	357	100.0%	(11)	0.0	(9)	0.0	355	100.0%			Services Division
50	42.7%	39	41.5%	11	1.2	23	7.2	27	35.5%			UCLA Student Union
2,271	46.5%	2,429	46.3%	(158)	0.2	213	3.6	2,058	42.9%			TOTAL
												WAGES & BENEFITS
541	16.7%	587	16.4%	46	(0.3)	18	(0.3)	559	16.4%			UCLA Store
686	57.8%	720	59.6%	34	1.8	(14)	12.1	672	69.9%			UCLA Restaurants
55	15.9%	56	15.7%	1	(0.2)	5	1.0	60	16.9%			Services Division
69	59.0%	72	76.6%	3	17.6	(6)	23.9	63	82.9%			UCLA Student Union
1,351	27.7%	1,435	27.4%	84	(0.3)	3	0.5	1,354	28.2%			TOTAL
												OTHER CONTROLLABLES
186	5.7%	186	5.2%	0	(0.5)	(11)	(0.6)	175	5.1%			UCLA Store
131	11.0%	137	11.3%	6	0.3	(22)	0.3	109	11.3%			UCLA Restaurants
117	33.8%	117	32.8%	0	(1.0)	0	(0.8)	117	33.0%			Services Division
45	38.5%	36	38.3%	(9)	(0.2)	(12)	4.9	33	43.4%			UCLA Student Union
479	9.8%	476	9.1%	(3)	(0.7)	(45)	(0.8)	434	9.0%			TOTAL
												CONTRIBUTION
309	9.5%	386	10.8%	(77)	(1.3)	66	2.4	243	7.1%			UCLA Store
20	1.7%	19	1.6%	1	0.1	103	10.3	(83)	(8.6%)			UCLA Restaurants
175	50.6%	185	51.8%	(10)	(1.2)	(3)	0.5	178	50.1%			Services Division
(64)	(54.7%)	(70)	(74.5%)	6	19.8	5	36.1	(69)	(90.8%)			UCLA Student Union
440	9.0%	520	9.9%	(80)	(0.9)	171	3.4	269	5.6%			TOTAL
												ALLOCATED EXPENSES
613	12.5%	610	11.6%	(3)	(0.9)	(66)	(1.1)	547	11.4%			Admin&Support Services
265	5.4%	269	5.1%	4	(0.3)	(39)	(0.7)	226	4.7%			Facilities Division
73	1.5%	93	1.8%	20	0.3	17	0.4	90	1.9%			Utilities
193	4.0%	204	3.9%	11	(0.1)	14	0.3	207	4.3%			Depreciation
1,144	23.4%	1,176	22.4%	32	(1.0)	(74)	(1.1)	1,070	22.3%			TOTAL
												NET INCOME (LOSS) FROM OPERATIONS
(704)	(14.4%)	(656)	(12.5%)	(48)	(1.9)	97	2.3	(801)	(16.7%)			OTHER INC/(EXP)
4	0.1%	10	0.2%	(6)	(0.1)	4	0.1	0	0.0%			Non-Recurrent Inc/(Exp)
16	0.3%	12	0.2%	4	0.1	3	0.0	13	0.3%			Interest Income
(32)	(0.7%)	(32)	(0.6%)	0	(0.1)	3	0.0	(35)	(0.7%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
234	4.8%	236	4.5%	(2)	0.3	3	0.0	231	4.8%			Student Union Fee Income
222	4.5%	226	4.3%	(4)	0.2	13	0.1	209	4.4%			TOTAL
(482)	(9.9%)	(430)	(8.2%)	(52)	(1.7)	110	2.4	(592)	(12.3%)			NET INCOME (LOSS)

FISCAL YEAR 2017-2018										FY 16-17		
YTD 5 MONTHS (07/30/17 - 12/30/17)										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
				ACT/BUD		ACT/LY ACT						
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	
20,581		20,938		(357)	(1.7%)	647	3.2%	19,934				GROSS INCOME
6,493		6,698		(205)	(3.1%)	100	1.6%	6,393				UCLA Store
2,046		1,951		95	4.9%	255	14.2%	1,791				UCLA Restaurants
580		596		(16)	(2.7%)	29	5.3%	551				Services Division
												UCLA Student Union
29,700		30,183		(483)	(1.6%)	1,031	3.6%	28,669				TOTAL
												GROSS MARGIN
6,593	32.0%	6,852	32.7%	(259)	(0.7) Pts.	130	(0.4) Pts.	6,463	32.4%			UCLA Store
4,618	71.1%	4,813	71.9%	(195)	(0.8)	24	(0.8)	4,594	71.9%			UCLA Restaurants
2,044	99.9%	1,948	99.8%	96	0.1	256	0.1	1,788	99.8%			Services Division
308	53.1%	358	60.1%	(50)	(7.0)	(23)	(7.0)	331	60.1%			UCLA Student Union
13,563	45.7%	13,971	46.3%	(408)	(0.6)	387	(0.3)	13,176	46.0%			TOTAL
												WAGES & BENEFITS
2,819	13.7%	2,998	14.3%	179	0.6	63	0.8	2,882	14.5%			UCLA Store
3,299	50.8%	3,472	51.8%	173	1.0	84	2.1	3,383	52.9%			UCLA Restaurants
268	13.1%	277	14.2%	9	1.1	9	2.4	277	15.5%			Services Division
346	59.7%	369	61.9%	23	2.2	(15)	0.4	331	60.1%			UCLA Student Union
6,732	22.7%	7,116	23.6%	384	0.9	141	1.3	6,873	24.0%			TOTAL
												OTHER CONTROLLABLES
1,271	6.2%	1,282	6.1%	11	(0.1)	(26)	0.0	1,245	6.2%			UCLA Store
705	10.9%	708	10.6%	3	(0.3)	(26)	(0.3)	679	10.6%			UCLA Restaurants
749	36.6%	682	35.0%	(67)	(1.6)	(157)	(3.5)	592	33.1%			Services Division
257	44.3%	238	39.9%	(19)	(4.4)	(6)	1.3	251	45.6%			UCLA Student Union
2,982	10.0%	2,910	9.6%	(72)	(0.4)	(215)	(0.3)	2,767	9.7%			TOTAL
												CONTRIBUTION
2,502	12.2%	2,573	12.3%	(71)	(0.1)	166	0.5	2,336	11.7%			UCLA Store
614	9.5%	633	9.5%	(19)	0.0	82	1.2	532	8.3%			UCLA Restaurants
1,027	50.2%	989	50.7%	38	(0.5)	108	(1.1)	919	51.3%			Services Division
(295)	(50.9%)	(249)	(41.8%)	(46)	(9.1)	(44)	(5.3)	(251)	(45.6%)			UCLA Student Union
3,848	13.0%	3,946	13.1%	(98)	(0.1)	312	0.7	3,536	12.3%			TOTAL
												ALLOCATED EXPENSES
3,016	10.2%	3,167	10.5%	151	0.3	(150)	(0.2)	2,866	10.0%			Admin&Support Services
1,170	3.9%	1,192	3.9%	22	0.0	(110)	(0.2)	1,060	3.7%			Facilities Division
448	1.5%	461	1.5%	13	0.0	6	0.1	454	1.6%			Utilities
957	3.2%	1,021	3.4%	64	0.2	60	0.3	1,017	3.5%			Depreciation
5,591	18.8%	5,841	19.4%	250	0.6	(194)	0.0	5,397	18.8%			TOTAL
												NET INCOME (LOSS) FROM OPERATIONS
(1,743)	(5.9%)	(1,895)	(6.3%)	152	0.4	118	0.6	(1,861)	(6.5%)			OTHER INC/(EXP)
49	0.2%	50	0.2%	(1)	0.0	31	0.1	18	0.1%			Non-Recurrent Inc/(Exp)
75	0.3%	62	0.2%	13	0.1	14	0.1	61	0.2%			Interest Income
(160)	(0.5%)	(160)	(0.5%)	0	0.0	15	0.1	(175)	(0.6%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
1,179	4.0%	1,181	3.9%	(2)	0.1	22	0.0	1,157	4.0%			Student Union Fee Income
1,143	3.8%	1,133	3.8%	10	0.0	82	0.1	1,061	3.7%			TOTAL
(600)	(2.0%)	(762)	(2.5%)	162	0.5	200	0.8	(800)	(2.8%)			NET INCOME (LOSS)

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2017 (\$000's)
DIVISIONS FULLY ALLOCATED**

DECEMBER (11/26/17 - 12/30/17)										FY 16-17		FISCAL YEAR 2017-2018										FY 16-17		
CURRENT MONTH										**		YTD 5 MONTHS (07/30/17 - 12/30/17)										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%									\$	%	\$	%					
GROSS INCOME																								
3,236		3,585		(349)	(9.7%)	(172)	(5.0%)	3,408		UCLA Store													19,934	
1,187		1,209		(22)	(1.8%)	226	23.5%	961		UCLA Restaurants													6,393	
346		357		(11)	(3.1%)	(9)	(2.5%)	355		Services Division													1,791	
117		94		23	24.5%	41	53.9%	76		UCLA Student Union													551	
4,886		5,245		(359)	(6.8%)	86	1.8%	4,800		TOTAL													28,669	
GROSS MARGIN																								
1,037	32.0%	1,158	32.3%	(121)	Pts. (0.3)	60	Pts. 3.3	977	28.7%	UCLA Store													6,463	32.4%
838	70.6%	875	72.4%	(37)	(1.8)	139	(2.1)	699	72.7%	UCLA Restaurants													4,594	71.9%
346	100.0%	357	100.0%	(11)	0.0	(9)	0.0	355	100.0%	Services Division													1,788	99.8%
50	42.7%	39	41.5%	11	1.2	23	7.2	27	35.5%	UCLA Student Union													331	60.1%
2,271	46.5%	2,429	46.3%	(158)	0.2	213	3.6	2,058	42.9%	TOTAL													13,176	46.0%
TOTAL CONTROLLABLES																								
728	22.5%	773	21.6%	45	(0.9)	6	(1.0)	734	21.5%	UCLA Store													4,127	20.7%
818	68.9%	856	70.8%	38	1.9	(36)	12.5	782	81.4%	UCLA Restaurants													4,062	63.5%
171	49.4%	172	48.2%	1	(1.2)	6	0.5	177	49.9%	Services Division													870	48.6%
114	97.4%	108	114.9%	(6)	17.5	(18)	28.9	96	126.3%	UCLA Student Union													582	105.6%
1,831	37.5%	1,909	36.4%	78	(1.1)	(42)	(0.2)	1,789	37.3%	TOTAL													9,641	33.6%
CONTRIBUTION																								
309	9.5%	386	10.8%	(77)	(1.3)	66	2.4	243	7.1%	UCLA Store													2,336	11.7%
20	1.7%	19	1.6%	1	0.1	103	10.3	(83)	(8.6%)	UCLA Restaurants													532	8.3%
175	50.6%	185	51.8%	(10)	(1.2)	(3)	0.5	178	50.1%	Services Division													919	51.3%
(64)	(54.7%)	(70)	(74.5%)	6	19.8	5	36.1	(69)	(90.8%)	UCLA Student Union													(251)	(45.6%)
440	9.0%	520	9.9%	(80)	(0.9)	171	3.4	269	5.6%	TOTAL													3,536	12.3%
ALLOCATED EXPENSES																								
585	18.1%	609	17.0%	24	(1.1)	(10)	(1.2)	575	16.9%	UCLA Store													2,817	14.1%
365	30.7%	369	30.5%	4	(0.2)	(46)	2.5	319	33.2%	UCLA Restaurants													1,750	27.4%
101	29.2%	103	28.9%	2	(0.3)	(9)	(3.3)	92	25.9%	Services Division													394	22.0%
93	79.5%	95	101.1%	2	21.6	(9)	31.0	84	110.5%	UCLA Student Union													436	79.1%
1,144	23.4%	1,176	22.4%	32	(1.0)	(74)	(1.1)	1,070	22.3%	TOTAL													5,397	18.8%
NET INCOME (LOSS) FROM OPERATIONS																								
(275)	(5.6%)	(222)	(4.2%)	(53)	(1.4)	58	1.3	(333)	(6.9%)	UCLA Store													(481)	(1.7%)
(345)	(7.1%)	(351)	(6.7%)	6	(0.4)	56	1.3	(401)	(8.4%)	UCLA Restaurants													(1,218)	(4.2%)
73	1.5%	82	1.6%	(9)	(0.1)	(13)	(0.3)	86	1.8%	Services Division													525	1.8%
(157)	(3.2%)	(165)	(3.1%)	8	(0.1)	(4)	0.0	(153)	(3.2%)	UCLA Student Union													(687)	(2.4%)
(704)	(14.4%)	(656)	(12.5%)	(48)	(1.9)	97	2.3	(801)	(16.7%)	TOTAL													(1,861)	(6.5%)
OTHER INC/(EXP)																								
4	0.1%	10	0.2%	(6)	(0.1)	4	0.1	0	0.0%	Non-Recurrent Inc/(Exp)													18	0.1%
16	0.3%	12	0.2%	4	0.1	3	0.0	13	0.3%	Interest Income													61	0.2%
(32)	(0.7%)	(32)	(0.6%)	0	(0.1)	3	0.0	(35)	(0.7%)	Interest (Expense)													(175)	(0.6%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes													0	0.0%
234	4.8%	236	4.5%	(2)	0.3	3	0.0	231	4.8%	Student Union Fee Income													1,157	4.0%
222	4.5%	226	4.3%	(4)	0.2	13	0.1	209	4.4%	TOTAL													1,061	3.7%
(482)	(9.9%)	(430)	(8.2%)	(52)	(1.7)	110	2.4	(592)	(12.3%)	NET INCOME (LOSS)													(800)	(2.8%)

ASUCLA
P/L Reconciliation
Dec-17

<i>Financial Analysis</i>	\$000's	
	Dec-17	
Budgeted Net Income/(Loss)		(430)
UCLA Store		
Gross Margin:		
Bearwear below plan: warmer weather negatively impacted fleece sales and lack of fan enthusiasm contributed to less demand for emblematic product	(24)	
Campus Portrait Studio below plan: overall, portrait sitting appts are down to plan and last year (researching whether the graduating class is anticipated to be smaller than prior year)	(10)	
Market above plan due to improvement of foot traffic from completion of Engineering Building, transfer of sales from Wooden Center and trending gift items	18	
E-Commerce below plan: decline in fan enthusiasm contributed to less demand for emblematic product	(52)	
New Text below plan due to general timing, interaction between New and Used and cost adjustments for return of rental books	(49)	
Used Text above plan due to general timing and interaction between New and Used	13	
Computer Store below plan: holiday demand for Apple laptops not as robust as expected (some offset from growth in accessory items such as iPads and Apple watches)	(21)	
Hilltop Shop above plan: timing of budget numbers (estimates understated due to academic calendar shift), and increased sales during the Bel Air fire with residents remaining on the Hill	18	
Total Wages below plan	9	
Other, mostly positive controllables (employee benefits, bank card expense)	21	
Total Contribution		(77)
UCLA Restaurants		
Gross Margin:		
Rubio's Baja Grill below plan due to December fires and unbudgeted closure for dining room remodel during winter break	(5)	
Panda below plan: lost sales due to December fires and unbudgeted closure for dining room remodel during winter break	(10)	
Greenhouse above plan: capturing more of the customer traffic on 1st floor from Sbarro closure/Veggie Grill opening delay	6	
Northern Lights below plan: continuing lower sales trend in this general area, and construction on parking lot 5 negatively impacted pass thorough traffic even more	(10)	
North Campus Student Ctr. below plan: lost sales due to December fires, remainder due to ongoing general traffic shifts	(13)	
CSSC below plan: budget does not reflect closure of Bistro area for construction of new Blaze concept	(11)	
Luvall Food Servery below plan due to December fires	(9)	
Jimmy's above plan due to budget alignment for finals and winter break off by a week	7	
Kerckhoff Coffeehouse below plan due to December fires	(7)	
Cooperage above plan: additional sales picked up during Winter Break while 1st floor operations closed for dining room remodel	5	
Catering above plan due to additional income from holiday parties	5	
Concessions above plan due to timing of actual events vs. budget not aligned (more basketball games than planned)	16	
Total Wages above plan (mostly students)	(8)	
Other, positive controllables mostly employee benefits	35	
Total Contribution		1
Services		
Gross Margin:		
Licensing Domestic slightly above plan	4	
Licensing International below plan: decline in sales for primary China licensee by over 50%. Overall retail environment is difficult and licensee is currently reducing number of UCLA stores	(13)	
Licensing Campus Sourcing above plan due to timing (new program with no history)	7	
Leased Ops below plan mostly due to delay in lease for Admissions, and space previously occupied by Kaplan is not currently leased	(8)	
Total Contribution		(10)
UCLA Student Union		
Gross Margin:		
Event Services above plan: return of Law School bar swearing, increase in holiday celebration business and increase in number of student programs	14	
AU Post Office below plan: budget was written to start passport acceptance service	(3)	
Total Wages below plan	2	
Other, negative controllables	(7)	
Total Contribution		6
Allocated Expenses and Other		
A&SS slightly higher than plan (savings in many accounts however large offset from payroll conversion CBR allocation impacting positive variances previously achieved in employee benefits)	(3)	
Facilities below plan mostly savings in employee benefits	4	
Utilities below plan: credit issued for electrical (error readings in prior months by Energy Services which converted to new meter system) and lower consumption for chiller water than plan	20	
Depreciation lower than plan due to timing of capital expenditures	11	
Other	(4)	
Total		28
Actual Net Income/(Loss)		(482)

ASUCLA
P/L Reconciliation
Year-To-Date Through December, 2017

<i>Financial Analysis</i>	\$000's	
Budgeted Net Income/(Loss)		(762)
UCLA Store		
Gross Margin:		
Campus Portrait Studio below plan due to the decline in number of sitting appointments as compared to last year and plan	(23)	
Market above plan: increased foot traffic from completion of construction (Engineering steps and UCLA Hotel) and higher sales due to the closure of the Wooden Center	39	
Wooden Store below plan due to closure	(19)	
E-Commerce below plan: overall decline in fan enthusiasm	(80)	
New Text below plan: general timing and interaction between New and Used	(17)	
Course Reader Solutions below plan due to lower third party sales and a decline in requisitions	(86)	
Computer Store above plan due to strong demand for Apple's back-to-school promotion and an increase in students using financial/aid computer grants	18	
Luvalle Books below plan: used sales lower due to lack of available high quality used books for the law school	(24)	
HSS Dental below plan due to decline in medical equipment sales (shift in leadership and location of the 1st year orientation)	(30)	
HSS General Merchandise below plan: impact of relocation of School of Medicine Dept. to southern part of CHS and postponement of remodel of gen. merchandise area	(14)	
Total Wages lower than plan	42	
Other, positive controllables mostly employee benefits	123	
Total Contribution		(71)
UCLA Restaurants		
Gross Margin:		
Wetzels/RX below plan: no summer sales history for remodel when we wrote the budget which is overly optimistic	(15)	
Panda below plan due to lost sales from December fires and staffing issues led to slower service and lower sales	(18)	
Greenhouse above plan: capturing more of customer traffic from Sbarro closure/Veggie Grill opening delay	45	
Northern Lights below plan: general traffic has shifted away from northern areas, and construction in parking lot 5 has negatively impacted pass through traffic	(20)	
No Campus Student Ctr below plan: general traffic has shifted away from northern areas and some sales were lower due to December fires	(45)	
CSSC below plan as budget does not reflect closure of Bistro area for construction of new Blaze concept	(79)	
Café Synapse below plan due ongoing customer traffic decline	(14)	
Luvalle Food Servery below plan mostly due to December fires	(15)	
Cooperage above plan (partially due to higher Winter Break sales during 1st floor dining room remodel)	16	
Catering below plan largely as we were not chosen again to cater a graduate student welcome event	(24)	
Total Wages above plan	(7)	
Other, positive controllables mostly employee benefits	157	
Total Contribution		(19)
Services		
Gross Margin:		
Licensing Domestic above plan:: strong Under Armour launch, great back-to-school/football season start-up, increase in Costco apparel program and UCLA store purchases	138	
Licensing International below plan (challenges in China and timing of Middle East and India sales data received earlier than budgeted/accrued in July)	(20)	
Licensing Campus Sourcing above plan due to increase in UCLA departmental orders at start of the new school year	14	
Leased Ops below plan due to delay in lease for Admissions, and space previously leased by Kaplan is not currently leased	(42)	
Photography above plan due to additional bookings	5	
Other, negative controllables mostly Licensing	(57)	
Total Contribution		38
UCLA Student Union		
Gross Margin:		
Event Services below plan due to due to timing for an event that will occur in the Spring instead of the Fall and reduced Undergraduate Admissions events	(37)	
AU Post Office below plan due mostly to lower consignment commission (passport acceptance service)	(14)	
Total Wages below plan	9	
Other, negative controllables	(4)	
Total Contribution		(46)
Allocated Expenses and Other		
A&SS below plan: mostly wages, professional services and employee benefits	151	
Facilities below plan (mostly employee benefits)	22	
Utilities below plan	13	
Depreciation lower than plan due to timing of capitals	64	
Other- mostly higher interest income	10	
Total		260
Actual Net Income/(Loss)		(600)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month December 2017	Prior Month November 2017	Prior Year July 2017
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$10,905	\$11,034	\$12,191
Accounts receivable	3,943	4,443	3,526
Less: Allowance for doubtful accounts	(550)	(555)	(551)
Accounts receivable, net	3,393	3,888	2,975
Student fees receivable	0	1,123	373
Inventories	7,265	6,795	6,302
Prepaid expenses and other current assets	242	254	368
Total current assets	21,805	23,094	22,209
LONG TERM ASSETS			
Long term note receivable	200	200	200
Property, equipment and improvements	70,447	70,382	69,851
Less: Accumulated depreciation	(48,849)	(48,657)	(47,919)
Total long term assets	21,798	21,925	22,132
TOTAL ASSETS	\$43,603	\$45,019	\$44,341
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$5,167	\$6,352	\$5,727
Wages and payroll taxes payable	2,909	2,812	3,155
Sales tax payable & other liabilities	590	893	758
Interest payable	46	14	81
Deferred income	1,405	992	573
Funds held for others	140	129	102
Current portion of long term debt	833	833	832
Total current liabilities	11,090	12,025	11,228
LONG TERM DEBT:			
AU expansion loan	7,962	7,962	7,962
Total long term debt	7,962	7,962	7,962
TOTAL LIABILITIES	19,052	19,987	19,190
RETAINED EARNINGS:			
Beginning Balance	25,151	25,151	26,008
Year-to-date net income/(loss)	(600)	(119)	(857)
Ending Balance	24,551	25,032	25,151
TOTAL LIABILITIES AND RETAINED EARNINGS	\$43,603	\$45,019	\$44,341

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
December 2017
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (\$482)
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation 193
 Loss (Gain) on disposal of fixed assets 1
(Increase)/decrease in current assets:
 Accounts receivable 495
 Student fees receivable 1,123
 Inventories (470)
 Prepaid expenses and other current assets 12
Increase/(decrease) in current liabilities:
 Accounts payable (1,184)
 Sales tax payable & other liabilities (303)
 Wages and payroll taxes payable 97
 Interest payable 32
 Deferred Income 413
 Funds held for others 11

 Net cash provided/(used) by operating activities (62)

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (67)

 Net cash used in investing activities (67)

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0

 Net cash provided/(used) by financing activities 0

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS (129)

CASH AND CASH EQUIVALENTS, Beginning 11,034

CASH AND CASH EQUIVALENTS, Ending \$10,905

	Current Month	Year to Date	Prior Year to Date
	(\$482)	(\$600)	(\$800)
	193	957	1,017
	1	1	0
	495	(418)	(647)
	1,123	373	639
	(470)	(962)	(1,164)
	12	126	46
	(1,184)	(559)	(912)
	(303)	(168)	(83)
	97	(246)	(474)
	32	(35)	(39)
	413	833	739
	11	38	(16)
	(62)	(660)	(1,694)
	(67)	(626)	(564)
	(67)	(626)	(564)
	0	0	0
	0	0	0
	(129)	(1,286)	(2,258)
	11,034	12,191	11,907
	\$10,905	\$10,905	\$9,649

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
December 2017
(\$000's)**

CASH AND CASH EQUIVALENTS	10,905
Less: Committed Capital Projects	
TFC Dining Room Remodel	(500)
Ackerman A Level and First Floor Remodel	(462)
CSSC Pizza Concept	(254)
Subtotal	(1,216)
Adjustment for Cash Overdraft Entry	0
Uncommitted Cash	9,689
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	14,721
 RESERVE SURPLUS (DEFICIT)	 (5,032)

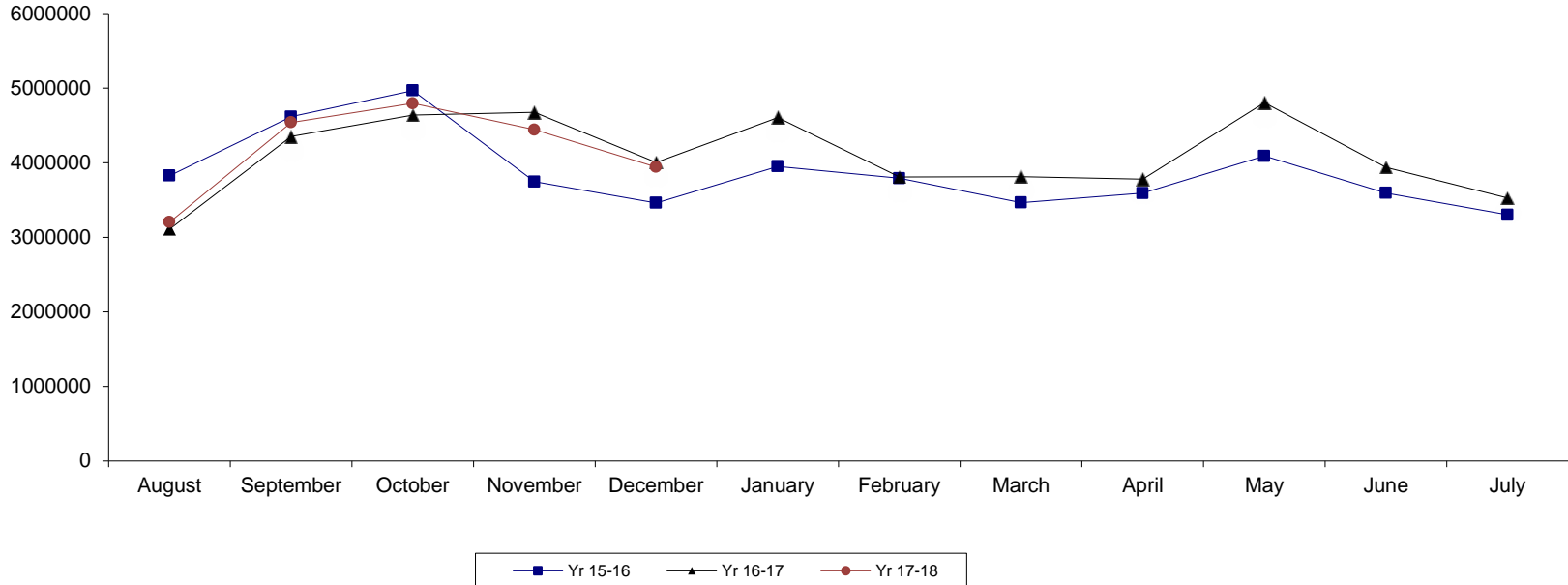
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2017-2018 December 2017

PROJECT NAME	BUDGET	PROJECTED							Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)		
Store/Services									
2017-001 Store General Replacement	50.0	5.2	0.5	5.7	44.3		0.0	In Progress	
2017-002 DC Forklift	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending	
2017-003 Market Counter Replacement	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending	
Total Store/Services	175.0	44.6	43.3	87.9	37.1	50.0	0.0		
Food Service									
2017-005 FS Miscellaneous and Unanticipated	50.0	22.5	2.5	25.0	25.0		0.0	In Progress	
2017-006 Patio Furniture Upgrade	20.0	0.0	12.9	12.9	7.1		0.0	In Progress	
2017-007 FS POS Kiosks	150.0	0.0	12.2	12.2	137.8		0.0	In Progress	
2017-008 Taco Bell space remodel	125.0	35.1	0.0	35.1	89.9		0.0	In Progress	
2017-009 Commissary Kitchen Equipment replacements	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending	
2017-010 NCSC Dining room carpet	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending	
2017-011 NCSC Kitchen Equipment replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending	
2017-012 TFC Dining Room Remodel	500.0	0.0	0.0	0.0	0.0	500.0	0.0	Pending	
Total Food Services	900.0	57.6	27.6	85.2	259.8	555.0	0.0		
Technology									
2017-013 Network Infrastructure Upgrade	10.0	9.9	0.0	9.9	0.0		(0.1)	Completed	
2017-014 Printer Replacement	20.0	1.6	1.8	3.4	16.6		0.0	In Progress	
2017-015 PC Replacement	20.0	21.1	0.0	21.1	0.0		1.1	Completed	
2017-016 Computing & Comm. Room Upgrade	20.0	16.7	0.0	16.7	3.3		0.0	In Progress	
2017-017 Marketing Oversize Printer	17.0	0.0	0.0	0.0	0.0	17.0	0.0	Pending	
2017-018 Marketing Misc. Hardware/Software Upgrades	5.0	0.0	9.9	9.9	0.0		4.9	Completed Awaiting Invoice	
Total Technology	92.0	49.3	11.7	61.0	19.9	17.0	5.9		
Others									
2017-019 Fac. Misc. Remodels	50.0	0.0	11.1	11.1	38.9		0.0	In Progress	
2017-020 AU 2nd Floor Concourse/Bridge & Coop West P	60.0	0.0	49.5	49.5	10.5		0.0	In Progress	
2017-021 AU 1st Floor Restrooms	150.0	0.0	7.0	7.0	143.0		0.0	In Progress	
2017-022 Hood Exhaust Tank Replacements	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending	
2017-023 KGS Drapery Replacement	65.0	0.0	0.0	0.0	0.0	65.0	0.0	Pending	
2017-024 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending	
2017-025 SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending	
2017-026 Public Area Furnishing Replacement	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending	
2017-027 Finance Misc. Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending	
2017-028 MCO Equipment - coin wrapper	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending	
2017-029 Convert Darkroom to office	0.0	5.5	0.0	5.5	0.0		5.5	Completed	
2017-030 AU 1st Floor upgrade	0.0	0.0	0.0	0.0	0.0		0.0	Pending \$747400	
2017-031 AU 1st Floor Furniture	0.0	5.4	305.0	310.4	0.0		310.4	In Progress \$360000	
2017-032 Fac. Gem Carts	0.0	17.6	0.0	17.6	0.0		17.6	Completed	
2017-033 Wolfgang Patio	0.0	0.0	51.5	51.5	0.0		51.5	Completed Awaiting Invoice	
2017-034 NC Back Door	0.0	0.0	26.6	26.6	0.0		26.6	Completed Awaiting Invoice	
Total Others	450.0	28.5	450.7	479.2	192.4	190.0	411.6		
Total Current Year Projects	1,617.0	180.0	533.3	713.3	509.2	812.0	417.5		

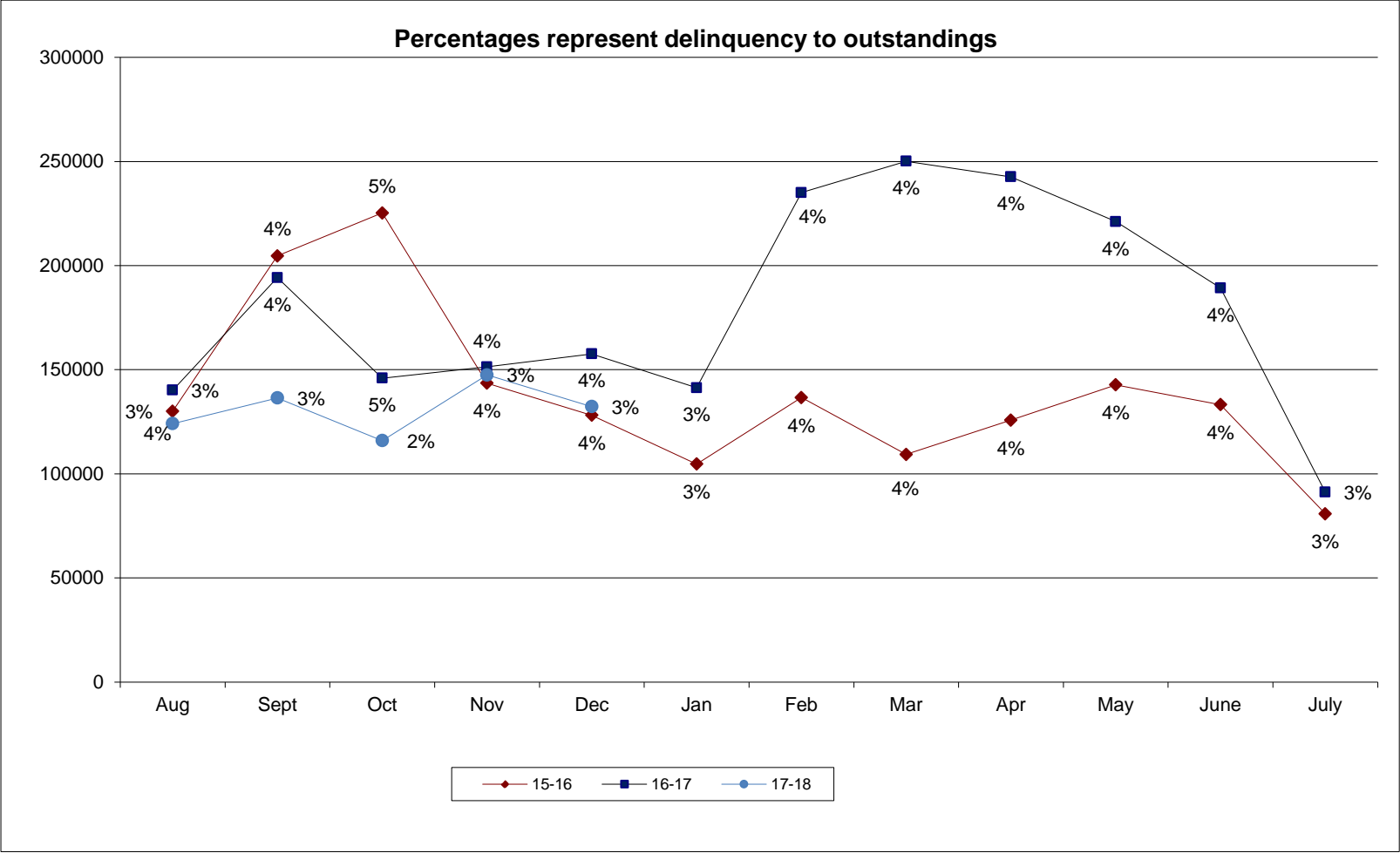
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

12/30/2017	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$541,079	15%	\$143,675	71%	\$10,606	38%	\$9,591	29%	\$3,129	8%	\$2,147	7%	\$710,227	18%
ASUCLA PUBLICATIONS		\$71,499	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$71,499	2%
ASUCLA USA/GSA		\$121,170	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$121,170	3%
DUE FROM VENDORS		\$452,475	13%	\$983	0%	\$10,715	39%	\$18,603	57%	\$35,997	92%	\$23,998	73%	\$542,771	14%
DENTAL KITS		\$442,095	12%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$442,095	11%
OTHER		\$1,977,641	55%	\$60,134	29%	\$6,249	23%	\$4,716	14%	\$32	0%	\$6,535	20%	\$2,055,307	52%
TOTAL CURRENT MONTH		\$3,605,959	100%	\$204,792	100%	\$27,570	100%	\$32,910	100%	\$39,158	100%	\$32,680	100%	\$3,943,069	100%
		92%		5%		0%		1%		1%		1%		100%	
11/25/2017	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$621,228	17%	\$148,477	24%	\$28,421	68%	\$10,994	23%	\$4,105	12%	\$2,168	9%	\$815,393	18%
ASUCLA PUBLICATIONS		\$78,222	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$78,222	2%
ASUCLA USA/GSA		\$87,595	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$87,595	2%
DUE FROM VENDORS		\$653,288	18%	\$16,489	3%	\$4,571	11%	\$33,611	68%	\$21,395	66%	\$14,263	60%	\$743,617	17%
DENTAL KITS		\$522,729	14%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$522,729	12%
OTHER		\$1,723,844	47%	\$444,238	73%	\$8,600	21%	\$4,199	9%	\$7,400	22%	\$7,407	31%	\$2,195,688	50%
TOTAL CURRENT MONTH		\$3,686,906	100%	\$609,204	100%	\$41,592	100%	\$48,804	100%	\$32,900	100%	\$23,838	100%	\$4,443,244	100%
		83%		14%		1%		1%		1%		0%		100%	
10/28/2017	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$738,093	16%	\$67,325	58%	\$16,526	51%	\$6,101	17%	\$1,823	7%	\$345	2%	\$830,213	17%
ASUCLA PUBLICATIONS		\$75,338	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,338	2%
ASUCLA USA/GSA		\$75,028	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,028	2%
DUE FROM VENDORS		\$412,361	9%	\$4,327	4%	\$9,970	30%	\$23,081	63%	\$22,147	79%	\$14,764	78%	\$486,650	10%
DENTAL KITS		\$614,430	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$614,430	12%
OTHER		\$2,649,216	58%	\$44,374	38%	\$6,215	19%	\$7,401	20%	\$3,816	14%	\$3,743	20%	\$2,714,765	57%
TOTAL CURRENT MONTH		\$4,564,466	100%	\$116,026	100%	\$32,711	100%	\$36,583	100%	\$27,786	100%	\$18,852	100%	\$4,796,424	100%
		96%		2%		1%		1%		0%		0%		100%	

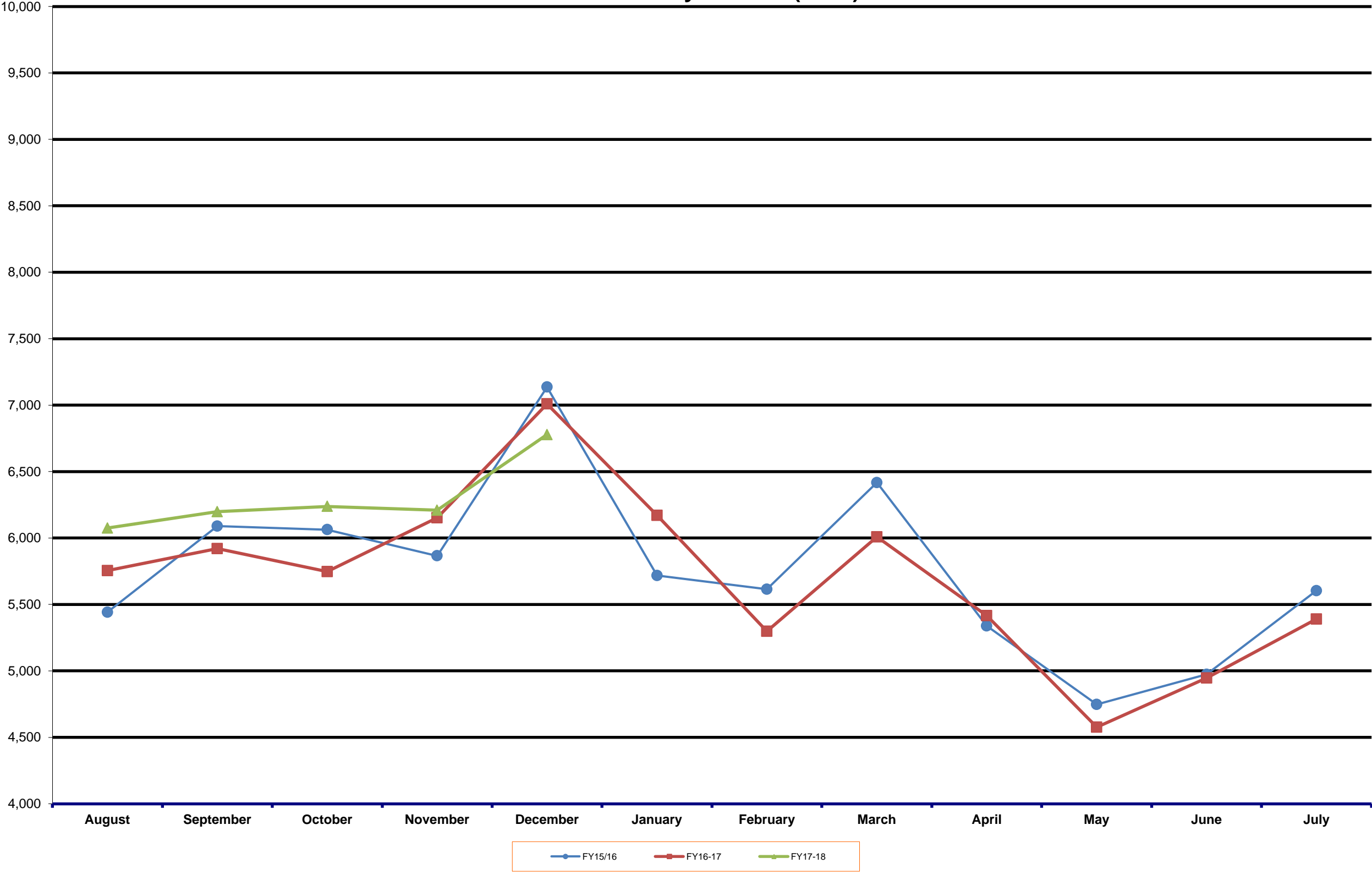
Total Accounts Receivable Balances
12 Month History
Aug 15 to Dec 17



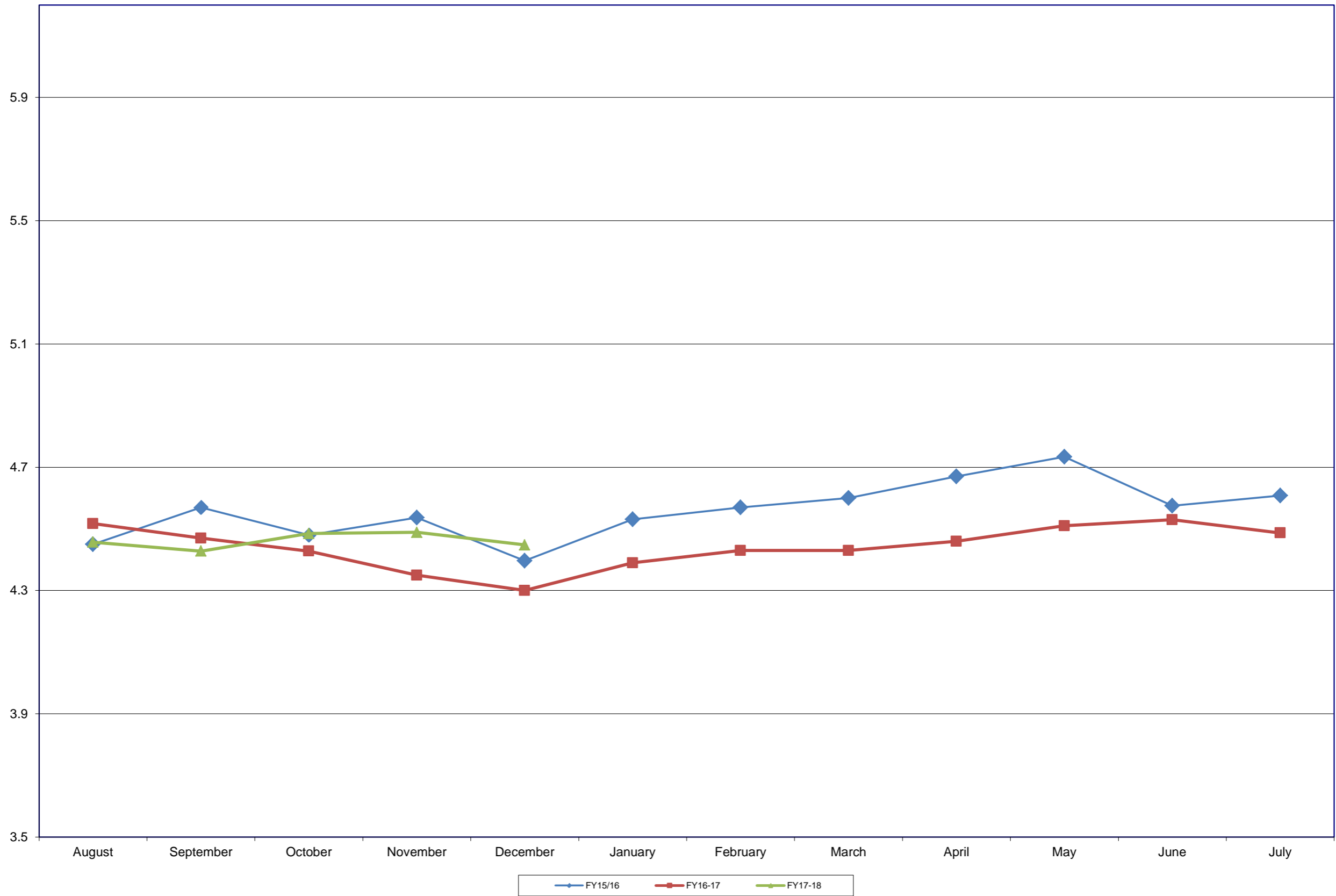
Aged Accounts Receivable Balances > 60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

DEC. 05(11/26/17-12/30/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 5 MO(07/30/17-12/30/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,352,764	1,658,304	<305,540>	8,290,094	8,420,518	<130,424>	1,755,124	7,941,551
1,070,213	1,081,067	<10,854>	6,405,870	6,404,938	932	917,690	6,022,577
123,350	79,826	43,524	549,293	544,168	5,125	74,681	524,357
127,741	135,122	<7,381>	920,326	972,134	<51,808>	118,111	1,015,159
280,697	350,000	<69,303>	892,440	978,000	<85,560>	282,492	837,891
182,049	185,825	<3,776>	3,012,524	3,194,572	<182,048>	163,840	3,200,031
3,136,814	3,490,144	<353,330>	20,070,546	20,514,330	<443,784>	3,311,938	19,541,568
2,188,399	2,415,774	227,375	13,909,790	14,009,609	99,819	2,421,050	13,394,198
3,355	3,550	195	27,096	24,330	<2,766>	3,806	26,733
5,456	5,430	<26>	33,020	33,240	220	4,677	31,066
571	370	<201>	2,516	2,500	<16>	361	2,425
624	670	46	4,889	4,840	<49>	564	5,274
907	800	<107>	10,925	11,230	305	786	11,719
10,912	10,820	<92>	78,446	76,140	<2,306>	10,193	77,217
2,199,311	2,426,594	227,283	13,988,235	14,085,749	97,514	2,431,243	13,471,415
69.8	69.2	<0.6>	69.3	68.3	<1.0>	73.1	68.5
937,502	1,063,550	<126,048>	6,082,311	6,428,581	<346,270>	880,694	6,070,153
30.2	30.8	<0.5>	30.7	31.7	<1.0>	26.9	31.5
0.4	0.3	<0.0>	0.4	0.4	<0.0>	0.3	0.4
29.9	30.5	<0.6>	30.3	31.3	<1.0>	26.6	31.1
9.3	12.0	<2.7>	16.5	18.3	<1.9>	10.3	18.3
48.3	49.5	<1.3>	48.6	48.9	<0.3>	47.0	48.9
40.8	41.0	<0.2>	41.6	41.3	0.3	38.7	41.3
37.2	38.2	<1.0>	32.2	34.7	<2.5>	36.6	33.2
51.3	53.1	<1.8>	50.3	51.6	<1.4>	51.1	50.9
29.2	32.0	<2.9>	21.0	21.5	<0.5>	31.7	21.6
99,598	94,834	4,764	510,294	423,326	86,968	96,157	392,925
1,037,100	1,158,384	<121,284>	6,592,605	6,851,907	<259,302>	976,852	6,463,078
241,640	254,263	12,623	1,212,372	1,267,013	54,641	260,115	1,270,338
2,934	2,500	<434>	7,652	3,940	<3,712>	0	0
188,884	185,706	<3,178>	1,020,082	1,011,434	<8,648>	159,387	916,165
433,457	442,469	9,012	2,240,106	2,282,387	42,281	419,502	2,186,503
13.8	12.7	<1.1>	11.2	11.1	<0.0>	12.7	11.2
107,806	144,350	36,544	579,280	715,304	136,024	139,137	695,822
12,439	14,336	1,897	46,722	48,623	1,901	13,764	47,267
13,093	12,165	<928>	62,404	57,505	<4,899>	13,423	58,109
15	15	<0>	105	75	<30>	19	95
1,609	1,000	<609>	5,910	8,675	2,765	1,130	5,896
0	850	850	1,745	1,650	<95>	0	800
4,431	4,000	<431>	26,940	26,860	<80>	3,936	26,696
42,349	45,172	2,823	126,232	134,083	7,851	40,793	124,101
1,050	1,050	0	5,250	5,250	0	1,000	5,000
0	0	0	656	0	<656>	0	0
0	0	0	0	0	0	<9>	17
0	25	25	0	125	125	0	0
11,851	11,022	<829>	127,811	134,927	7,116	7,147	133,284
<1,247>	<1,650>	<403>	<12,846>	<14,000>	<1,154>	<1,817>	<15,934>
1	25	24	274,345	261,125	<13,220>	30	260,305
6,097	7,770	1,673	22,328	28,690	6,362	6,886	35,475
49,877	60,468	10,591	354,469	375,724	21,255	55,498	339,101
549	0	<549>	4,712	0	<4,712>	18	4,516
<959>	0	959	7,382	0	<7,382>	2,438	13,484
0	0	0	0	0	0	0	<468>
0	0	0	0	0	0	<595>	1,785
0	0	0	3,399	1,800	<1,599>	0	1,779
0	300	300	0	300	300	300	300
20,157	11,950	<8,207>	68,492	58,750	<9,742>	11,262	60,324
4,313	1,900	<2,413>	5,652	1,900	<3,752>	2,029	8,123
2,210	1,800	<410>	9,748	8,950	<798>	1,542	8,368
239	100	<139>	38,998	38,858	<140>	100	37,021
0	<1>	<1>	0	4	4	0	0
18,407	13,622	<4,785>	90,717	101,684	10,967	16,395	89,110
294,286	330,269	35,983	1,850,452	1,996,862	146,410	314,424	1,940,373
727,743	772,738	44,995	4,090,558	4,279,249	188,691	733,926	4,126,876
309,357	385,646	<76,289>	2,502,047	2,572,658	<70,611>	242,926	2,336,202
44,554	44,827	273	234,176	227,248	<6,928>	25,972	175,437
144,480	155,688	11,208	741,804	785,943	44,139	152,565	733,052
68,074	70,077	2,003	332,216	346,617	14,401	67,378	350,108
34,384	34,900	516	162,961	198,464	35,503	34,526	160,071
121,168	118,448	<2,720>	595,687	631,214	35,527	125,585	558,262
90,958	93,279	2,321	405,625	416,512	10,887	81,116	395,291
23,531	29,727	6,196	143,549	147,941	4,392	29,761	156,329
56,911	61,826	4,915	284,392	309,130	24,738	57,876	289,268
584,060	608,772	24,712	2,900,410	3,063,069	162,659	574,778	2,817,820
<274,703>	<223,126>	<51,577>	<398,363>	<490,411>	92,048	<331,853>	<481,618>

UCLA RESTAURANTS
INCOME STATEMENT

DEC. 05(11/26/17-12/30/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 5 MO(07/30/17-12/30/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
118,269	97,743	20,526	840,336	769,680	70,656	97,153	724,061
160,371	193,303	<32,932>	908,646	1,007,415	<98,769>	112,592	913,224
95,295	117,052	<21,757>	532,865	676,169	<143,304>	87,693	623,110
202,968	200,236	2,732	1,073,530	1,105,117	<31,587>	167,432	1,083,569
233,023	239,324	<6,301>	1,322,697	1,291,885	30,812	177,987	1,257,142
210,381	174,753	35,628	916,629	889,455	27,174	172,255	858,802
1,020,306	1,022,411	<2,105>	5,594,703	5,739,721	<145,018>	815,112	5,459,908
349,340	334,236	<15,104>	1,874,516	1,884,819	10,303	262,660	1,799,345
34.2	32.7	<1.6>	33.5	32.8	<0.7>	32.2	33.0
670,966	688,175	<17,209>	3,720,186	3,854,902	<134,716>	552,452	3,660,564
65.8	67.3	<1.6>	66.5	67.2	<0.7>	67.8	67.0
65.6	68.8	<3.2>	67.1	69.4	<2.3>	68.7	66.9
66.4	66.7	<0.3>	65.3	65.1	0.2	69.2	65.8
68.5	67.1	1.4	67.5	67.1	0.5	66.8	67.5
68.4	68.8	<0.4>	69.3	69.3	<0.0>	69.7	69.6
64.7	65.8	<1.1>	66.0	66.5	<0.5>	65.1	66.4
63.5	68.1	<4.6>	64.4	66.5	<2.0>	68.1	66.2
166,701	186,530	<19,829>	897,800	958,034	<60,234>	146,329	933,365
837,667	874,705	<37,038>	4,617,987	4,812,936	<194,949>	698,781	4,593,929
310,935	330,719	19,784	1,451,301	1,533,249	81,948	318,185	1,529,510
0	0	0	3,438	0	<3,438>	0	3,919
259,691	236,395	<23,296>	1,306,676	1,230,462	<76,214>	191,627	1,161,852
<34,144>	<39,070>	<4,926>	<193,634>	<202,996>	<9,362>	<28,053>	<180,186>
536,482	528,044	<8,438>	2,567,782	2,560,715	<7,067>	481,759	2,515,095
52.6	51.7	<0.9>	45.9	44.6	<1.3>	59.1	46.1
149,945	191,480	41,535	730,994	911,317	180,323	190,676	867,546
1,324	1,390	66	10,087	8,950	<1,137>	1,188	7,721
4,153	3,915	<238>	20,628	19,585	<1,043>	3,901	19,730
1,000	1,000	0	7,115	7,288	173	0	7,415
41,665	48,174	6,509	242,212	256,707	14,495	38,549	246,070
4.1	4.7	0.6	4.3	4.5	0.1	4.7	4.5
3,450	5,165	1,715	26,005	25,345	<660>	4,809	29,285
<12,961>	<12,500>	461	<67,561>	<62,500>	5,061	<10,768>	<51,775>
2,431	2,800	369	13,209	15,415	2,206	1,709	24,647
3,936	4,795	859	20,287	21,830	1,543	3,955	20,755
324	840	516	10,200	7,800	<2,400>	1,094	12,798
430	1,390	960	32,485	38,465	5,980	1,161	15,069
0	24	24	1	126	125	0	<0>
11,075	6,515	<4,560>	57,009	32,830	<24,179>	5,645	44,379
29,224	33,221	3,997	186,458	191,933	5,475	24,661	180,018
1,677	1,630	<47>	9,285	9,275	<10>	1,234	8,785
859	1,023	164	4,146	5,414	1,268	7	8,607
9	0	<9>	17	0	<17>	3	6
0	0	0	0	0	<0>	0	0
0	425	425	0	2,075	2,075	0	0
1,213	394	<819>	5,777	1,770	<4,007>	0	0
610	0	<610>	610	0	<610>	0	600
700	750	50	3,367	750	<2,617>	0	837
40,037	35,657	<4,380>	123,907	124,915	1,008	31,999	104,333
281,102	328,088	46,986	1,436,237	1,619,290	183,053	299,823	1,546,826
817,584	856,132	38,548	4,004,019	4,180,005	175,986	781,582	4,061,921
20,083	18,573	1,510	613,968	632,931	<18,963>	<82,801>	532,008
55,143	53,497	<1,646>	268,255	254,890	<13,365>	29,826	200,660
52,991	52,501	<490>	256,654	270,439	13,785	43,040	262,034
24,967	23,631	<1,336>	115,111	118,995	3,884	19,008	122,242
12,611	11,769	<842>	57,128	66,936	9,808	9,740	57,837
44,440	39,943	<4,497>	202,215	215,142	12,927	35,428	203,197
80,094	82,350	2,256	357,174	367,815	10,641	68,335	333,097
20,720	26,180	5,460	126,403	130,287	3,884	25,071	131,736
73,917	79,293	5,376	369,017	396,465	27,448	88,156	439,671
364,884	369,164	4,280	1,751,957	1,820,969	69,012	318,604	1,750,472
<344,801>	<350,591>	5,790	<1,137,989>	<1,188,038>	50,049	<401,405>	<1,218,464>
255,259	274,315	<19,056>	1,410,213	1,475,043	<64,830>	221,459	1,477,515
81,980	95,528	<13,548>	460,337	483,151	<22,814>	75,446	505,579
173,279	178,787	<5,508>	949,876	991,892	<42,016>	146,013	971,936
6.53	6.59	<0.06>	6.53	6.42	0.11	6.36	6.27
8.27	8.34	<0.07>	8.43	8.28	0.15	8.18	8.02
5.70	5.65	0.05	5.61	5.51	0.10	5.42	5.36
27,689	26,486	<1,203>	136,987	130,276	<6,711>	24,571	138,633
36.85	38.60	<1.75>	40.84	44.06	<3.22>	33.17	39.38

SERVICES DIVISION
INCOME STATEMENT

DEC. 05(11/26/17-12/30/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 5 MO(07/30/17-12/30/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
8,768	9,833	<1,065>	74,843	70,496	4,347	9,943	70,922
8,768	9,833	<1,065>	74,843	70,496	4,347	9,943	70,922
100	150	50	2,202	2,760	558	0	2,612
8,668	9,683	<1,015>	72,641	67,736	4,905	9,943	68,310
98.9	98.5	0.4	97.1	96.1	1.0	100.0	96.3
98.9	98.5	0.4	97.1	96.1	1.0	100.0	96.3
236,594	238,263	<1,669>	1,454,918	1,322,723	132,195	237,739	1,187,667
100,815	109,273	<8,458>	516,467	557,998	<41,531>	107,813	532,361
337,408	347,536	<10,128>	1,971,385	1,880,721	90,664	345,553	1,720,028
346,076	357,219	<11,143>	2,044,026	1,948,457	95,569	355,496	1,788,339
38,627	36,151	<2,476>	185,412	180,755	<4,657>	40,389	183,931
193	700	507	463	3,125	2,662	121	949
38,819	36,851	<1,968>	185,875	183,880	<1,995>	40,510	184,880
442.8	374.8	<68.0>	248.4	260.8	12.5	407.4	260.7
15,763	18,826	3,063	81,796	93,414	11,618	19,314	92,466
159	445	286	4,764	2,225	<2,539>	106	2,941
682	705	23	3,291	3,401	110	628	2,928
44	60	16	96	300	204	0	435
<0>	0	0	6,519	6,500	<19>	0	2,017
0	0	0	0	0	0	0	811
2,254	2,500	246	9,500	9,500	0	3,853	9,353
1,816	700	<1,116>	21,041	21,800	759	116	1,993
0	0	0	466	0	<466>	0	0
0	0	0	0	8,100	8,100	0	5,678
2,084	2,084	0	11,455	26,420	14,965	3,075	11,407
0	925	925	0	4,625	4,625	0	3,585
1,712	2,100	388	13,784	10,500	<3,284>	3,441	13,079
5,106	10,125	5,019	89,123	88,025	<1,098>	8,170	90,376
21,576	20,593	<983>	122,858	108,205	<14,653>	20,256	93,315
0	0	0	28	0	<28>	0	56
81,373	76,472	<4,901>	466,329	392,429	<73,900>	77,585	354,395
132,569	135,535	2,966	831,051	775,444	<55,607>	136,544	684,835
171,388	172,386	998	1,016,926	959,324	<57,602>	177,055	869,715
174,688	184,833	<10,145>	1,027,100	989,133	37,967	178,442	918,623
3,990	3,733	<257>	19,457	18,342	<1,115>	2,508	14,713
14,942	14,950	8	76,583	75,638	<945>	15,315	71,139
7,281	6,985	<296>	35,543	34,485	<1,058>	7,028	34,452
3,678	3,479	<199>	17,548	19,453	1,905	3,601	16,306
12,961	11,807	<1,154>	62,783	61,780	<1,003>	13,100	57,051
41,028	42,039	1,011	182,962	187,697	4,735	32,472	122,703
10,614	13,404	2,790	64,750	66,709	1,959	11,913	47,283
6,929	6,281	<648>	34,645	31,405	<3,240>	6,043	30,192
101,423	102,678	1,255	494,270	495,509	1,239	91,981	393,839
73,265	82,155	<8,890>	532,830	493,624	39,206	86,461	524,784

UCLA STUDENT UNION
INCOME STATEMENT

DEC. 05(11/26/17-12/30/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 5 MO(07/30/17-12/30/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
35,841	26,310	9,531	243,004	269,825	<26,821>	22,535	252,567
60,564	50,781	9,783	231,816	196,035	35,781	43,340	182,347
96,404	77,091	19,313	474,821	465,860	8,961	65,875	434,913
59,526	49,664	<9,862>	228,135	191,722	<36,413>	42,381	177,955
7,923	5,481	<2,442>	44,260	46,192	1,932	6,827	42,396
0	0	0	0	0	0	0	16
67,449	55,145	<12,304>	272,395	237,914	<34,481>	49,208	220,367
70.0	71.5	1.6	57.4	51.1	<6.3>	74.7	50.7
28,956	21,946	7,010	202,426	227,946	<25,520>	16,668	214,546
30.0	28.5	1.6	42.6	48.9	<6.3>	25.3	49.3
77.9	79.2	<1.3>	81.8	82.9	<1.1>	69.7	83.2
1.7	2.2	<0.5>	1.6	2.2	<0.6>	2.2	2.4
426	425	1	3,052	2,128	924	394	2,018
610	1,050	<440>	2,335	16,550	<14,215>	840	25,712
8,722	1,313	7,409	60,065	58,276	1,789	1,226	56,564
10,917	13,825	<2,908>	40,225	53,373	<13,148>	7,658	32,203
20,675	16,613	4,062	105,677	130,327	<24,650>	10,119	116,497
49,630	38,559	11,071	308,103	358,273	<50,170>	26,786	331,044
32,951	33,170	219	160,235	165,846	5,611	32,203	159,652
19,902	21,289	1,387	112,450	115,872	3,422	13,863	87,182
52,852	54,459	1,607	272,685	281,718	9,033	46,066	246,833
54.8	70.6	15.8	57.4	60.5	3.0	69.9	56.8
29.9	39.8	10.0	22.4	19.8	<2.7>	44.8	20.2
16,199	17,539	1,340	73,299	87,503	14,204	16,556	84,132
2,930	3,505	575	6,192	7,122	930	772	4,419
3,302	3,182	<120>	15,408	15,900	492	3,360	14,119
857	0	<857>	1,510	1,100	<410>	339	339
2,854	2,694	<160>	2,974	2,694	<280>	2,377	2,377
250	250	0	714	714	0	250	714
138	0	<138>	4,356	4,308	<48>	59	5,999
527	89	<438>	25,735	22,132	<3,603>	103	21,936
8,547	1,011	<7,536>	49,748	44,870	<4,878>	1,787	49,119
0	0	0	0	0	0	0	97
0	0	0	0	0	0	1,400	2,524
170	0	<170>	170	0	<170>	0	229
22	20	<2>	305	609	304	34	657
255	250	<5>	1,110	1,250	140	142	1,404
4,146	575	<3,571>	18,213	7,279	<10,934>	1,382	9,920
1,167	1,338	171	5,241	5,166	<75>	846	4,365
328	30	<298>	701	117	<584>	167	291
840	0	<840>	840	0	<840>	0	0
0	2,750	2,750	2,787	2,750	<37>	2,654	2,654
15,417	15,417	0	77,083	77,085	2	15,417	77,083
2,892	5,000	2,108	44,297	45,000	703	1,914	52,880
60,840	53,650	<7,190>	330,684	325,599	<5,085>	49,557	335,259
113,692	108,109	<5,583>	603,369	607,317	3,948	95,623	582,092
<64,062>	<69,550>	5,488	<295,266>	<249,044>	<46,222>	<68,837>	<251,049>
5,434	5,517	83	28,535	28,055	<480>	2,853	19,835
5,054	3,920	<1,134>	22,288	23,499	1,211	3,274	21,862
2,463	1,831	<632>	10,360	10,692	332	1,502	10,773
1,244	912	<332>	5,118	6,055	937	770	4,954
4,383	3,096	<1,287>	18,230	19,089	859	2,800	17,359
49,755	51,029	1,274	221,879	227,851	5,972	44,038	212,066
12,871	16,262	3,391	78,522	80,931	2,409	16,157	83,779
12,128	12,925	797	58,238	64,625	6,387	13,016	65,052
93,331	95,492	2,161	443,170	460,797	17,627	84,410	435,680
<157,392>	<165,042>	7,650	<738,437>	<709,841>	<28,596>	<153,247>	<686,728>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

DEC. 05(11/26/17-12/30/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 5 MO(07/30/17-12/30/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
317,293	314,794	<2,499>	1,570,229	1,609,245	39,016	307,520	1,497,721
5,124	300	<4,824>	19,531	1,500	<18,031>	0	0
37,669	32,668	<5,001>	171,943	164,641	<7,302>	24,840	148,162
360,085	347,762	<12,323>	1,761,703	1,775,386	13,683	332,360	1,645,883
7.4	6.6	<0.7>	5.9	5.9	<0.1>	6.9	5.7
0	0	0	14,735	15,000	265	0	15,178
0	0	0	2,000	2,000	0	0	4,000
157,813	155,794	<2,019>	696,561	786,038	89,477	146,024	722,439
4,472	6,679	2,207	34,767	38,686	3,919	11,899	42,168
9,344	9,052	<292>	44,107	42,684	<1,423>	8,780	40,001
643	634	<9>	3,335	3,552	217	612	3,438
84	1,025	941	8,584	5,360	<3,224>	640	5,458
0	200	200	1,768	1,000	<768>	0	446
1,671	4,613	2,942	5,676	9,020	3,344	4,454	8,634
0	724	724	490	3,620	3,130	0	1,858
225	185	<40>	3,465	5,784	2,319	203	7,050
166	125	<41>	742	625	<117>	66	459
0	350	350	1,335	1,750	415	698	1,999
324	<400>	<724>	<492>	<2,400>	<1,908>	146	<459>
0	50	50	0	250	250	0	185
0	2,600	2,600	10,193	13,000	2,807	2,758	13,309
1,500	1,758	258	7,737	9,044	1,307	1,061	6,103
1,150	1,150	0	5,750	5,750	0	1,545	7,725
4,636	5,745	1,109	30,530	36,539	6,009	4,577	38,585
723	927	204	4,569	4,635	66	517	4,963
10,450	12,377	1,927	53,255	61,885	8,630	10,507	58,703
0	31	31	1,348	237	<1,111>	0	0
2,285	2,285	0	18,822	18,822	0	3,481	25,071
<1>	40	41	<7>	200	207	10	47
20,723	21,086	363	103,615	105,430	1,815	19,169	95,845
3,700	5,253	1,553	38,543	62,262	23,719	4,596	47,083
1,396	1,535	139	6,979	7,675	696	1,396	6,979
11,126	11,087	<39>	56,118	55,435	<683>	10,033	50,639
1,706	400	<1,306>	3,848	3,500	<348>	1,800	8,925
10,443	10,568	125	52,214	52,836	622	9,607	48,036
0	0	0	3,841	3,841	0	0	3,729
455	500	45	3,266	2,500	<766>	455	2,480
16,318	17,000	682	59,660	69,325	9,665	16,797	66,298
1,930	150	<1,780>	3,265	4,250	985	20	3,863
4,181	3,949	<232>	21,126	22,301	1,175	3,640	20,682
3,511	3,900	389	16,549	19,500	2,951	3,631	16,911
6,917	6,917	0	34,583	34,585	2	7,635	38,175
24,524	23,417	<1,107>	120,191	117,085	<3,106>	<15,650>	31,480
8,292	8,292	0	41,218	41,218	0	8,050	28,175
16,431	13,695	<2,736>	82,157	68,475	<13,682>	13,296	66,353
382	550	168	17,486	20,650	3,164	50	18,769
327,523	334,243	6,720	1,613,929	1,753,949	140,020	282,504	1,561,782
687,608	682,005	<5,603>	3,375,631	3,529,335	153,704	614,864	3,207,665
21,759	22,299	540	97,031	99,567	2,536	19,033	89,662
5,629	7,106	1,477	34,339	35,364	1,025	6,983	35,351
23,792	22,308	<1,484>	115,630	111,540	<4,090>	22,673	100,123
51,180	51,713	533	247,000	246,471	<529>	48,688	225,136
738,787	733,718	<5,069>	3,622,632	3,775,806	153,174	663,553	3,432,801
<664,241>	<661,519>	2,722	<3,262,651>	<3,413,021>	<150,370>	<595,819>	<3,091,343>
<32,932>	<32,932>	0	<166,233>	<166,233>	0	<32,454>	<161,651>
<3,290>	<3,290>	0	<16,628>	<16,628>	0	<3,309>	<16,483>
<38,324>	<35,977>	2,347	<177,119>	<179,924>	<2,805>	<31,970>	<163,324>
<738,787>	<733,718>	5,069	<3,622,632>	<3,775,806>	<153,174>	<663,553>	<3,432,801>
0	0	0	0	0	<0>	0	0

FACILITIES DIVISION
EXPENSE STATEMENT

DEC. 05(11/26/17-12/30/17)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 5 MO(07/30/17-12/30/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
151,004	150,198	<806>	626,265	618,344	<7,921>	129,434	575,748
8,593	3,724	<4,869>	29,892	19,380	<10,512>	5,144	23,180
0	1,194	1,194	0	4,378	4,378	495	1,409
<92>	<665>	<573>	<2,629>	<3,135>	<506>	<632>	<2,616>
<9,004>	<8,120>	884	<47,771>	<39,626>	8,145	<8,860>	<38,816>
<6,578>	<4,500>	2,078	<19,711>	<22,500>	<2,789>	<1,053>	<33,354>
143,923	141,831	<2,092>	586,045	576,841	<9,204>	124,528	525,550
77,252	88,290	11,038	345,983	393,368	47,385	80,938	356,851
329	208	<121>	1,040	880	<160>	239	785
1,266	707	<559>	4,194	3,537	<657>	951	3,633
0	0	0	0	600	600	0	1,393
4,520	3,644	<876>	25,069	24,757	<312>	4,446	23,535
5,217	5,191	<26>	30,060	27,945	<2,115>	5,097	27,486
875	1,093	218	4,748	6,088	1,340	699	5,424
388	468	80	2,108	2,265	157	400	1,996
25,338	25,150	<188>	141,873	132,750	<9,123>	10,684	112,157
11,407	3,925	<7,482>	29,987	19,625	<10,362>	2,705	14,747
0	1,500	1,500	0	1,900	1,900	0	468
0	950	950	1,148	4,750	3,602	222	1,220
0	250	250	0	1,250	1,250	368	1,680
1,935	3,300	1,365	15,871	20,700	4,829	2,475	15,338
8,777	8,361	<416>	51,151	46,470	<4,681>	7,189	38,025
3,161	3,269	108	16,035	16,346	311	3,202	15,109
<486>	1,000	1,486	4,882	5,000	118	236	4,442
800	0	<800>	5,600	0	<5,600>	0	4,150
140,780	147,306	6,526	679,749	708,231	28,482	119,850	628,440
284,703	289,137	4,434	1,265,795	1,285,072	19,277	244,378	1,153,991
19,064	21,569	2,505	94,745	107,845	13,100	19,396	92,948
19,064	21,569	2,505	94,745	107,845	13,100	19,396	92,948
303,767	310,706	6,939	1,360,539	1,392,917	32,378	263,774	1,246,938
<261,834>	<268,698>	<6,864>	<1,167,640>	<1,199,881>	<32,241>	<225,960>	<1,063,157>
<7,851>	<7,851>	0	<39,255>	<39,255>	0	<7,673>	<38,365>
<3,069>	<3,069>	0	<15,345>	<15,345>	0	<3,009>	<15,045>
<9,254>	<8,789>	465	<41,268>	<38,869>	2,399	<8,099>	<40,709>
<21,759>	<22,299>	<540>	<97,031>	<99,567>	<2,536>	<19,033>	<89,662>
<303,767>	<310,706>	<6,939>	<1,360,539>	<1,392,917>	<32,378>	<263,774>	<1,246,938>
<0>	0	0	<0>	0	0	<0>	0

UTILITIES
EXPENSE STATEMENT

DEC. 05(11/26/17-12/30/17)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
1,804	7,742	5,938	Chiller Water
59,549	73,072	13,523	Elec-Non Air Cond.
7,472	7,514	42	Water-Non Air Cond.
7,016	6,878	<138>	Steam-Non Air Cond.
2,409	2,990	581	Gas
1,550	1,551	1	Energy Management
79,800	99,747	19,947	TOTAL OTHER CONTROL.
79,800	99,747	19,947	TOTAL CONTROLLABLE EXP
<67,736>	<85,574>	<17,838>	Allocated-Svs and Ent
<2,906>	<2,906>	0	Allocated-USAC
<1,136>	<1,136>	0	Allocated-GSA
<2,394>	<3,025>	<631>	Allocated-Comm Board
<5,629>	<7,106>	<1,477>	Allocated-A & SS
<79,801>	<99,747>	<19,947>	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 17-18			FISCAL YEAR 16-17	
YTD 5 MO(07/30/17-12/30/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
98,598	94,407	<4,191>	6,598	89,523
303,353	310,721	7,368	72,158	312,700
38,049	44,857	6,808	7,224	43,832
23,475	23,240	<235>	6,951	23,855
11,149	15,522	4,373	2,849	15,329
7,752	7,755	3	1,550	7,752
482,376	496,502	14,126	97,330	492,991
482,376	496,502	14,126	97,330	492,991
<413,223>	<425,875>	<12,652>	<82,902>	<419,127>
<14,530>	<14,530>	0	<3,214>	<16,070>
<5,680>	<5,680>	0	<1,260>	<6,300>
<14,604>	<15,053>	<449>	<2,971>	<16,143>
<34,339>	<35,364>	<1,025>	<6,983>	<35,351>
<482,376>	<496,502>	<14,126>	<97,331>	<492,991>
0	0	0	<0>	<0>