

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
February (01/29/17 - 02/25/17)**

**Prepared
March 10, 2017**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

TABLE OF CONTENTS

Income and Loss Summary Statement –
Divisions at Contribution Level

Income and Loss Summary Statement –
Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - FEBRUARY 2017 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

FEBRUARY (01/29/17 - 02/25/17)										FY 15-16	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
2,680		2,616		64	2.4%	198	8.0%	2,482			
1,638		1,671		(33)	(2.0%)	70	4.5%	1,568			
259		307		(48)	(15.6%)	28	12.1%	231			
110		115		(5)	(4.3%)	12	12.2%	98			
4,687		4,709		(22)	(0.5%)	308	7.0%	4,379			
1,056	39.4%	941	36.0%	115	3.4 Pts.	170	3.7 Pts.	886	35.7%		
1,185	72.3%	1,191	71.3%	(6)	1.0	54	0.2	1,131	72.1%		
259	100.0%	307	100.0%	(48)	0.0	28	0.0	231	100.0%		
65	59.1%	64	55.7%	1	3.4	23	16.2	42	42.9%		
2,565	54.7%	2,503	53.2%	62	1.5	275	2.4	2,290	52.3%		
562	21.0%	566	21.6%	4	0.6	(33)	0.3	529	21.3%		
695	42.4%	679	40.6%	(16)	(1.8)	(35)	(0.3)	660	42.1%		
54	20.8%	56	18.2%	2	(2.6)	(2)	1.7	52	22.5%		
69	62.7%	70	60.9%	1	(1.8)	(12)	(4.5)	57	58.2%		
1,380	29.4%	1,371	29.1%	(9)	(0.3)	(82)	0.2	1,298	29.6%		
60	2.2%	64	2.4%	4	0.2	(17)	(0.5)	43	1.7%		
179	10.9%	174	10.4%	(5)	(0.5)	(21)	(0.8)	158	10.1%		
66	25.5%	90	29.3%	24	3.8	(3)	1.8	63	27.3%		
70	63.6%	59	51.3%	(11)	(12.3)	(17)	(9.5)	53	54.1%		
375	8.0%	387	8.2%	12	0.2	(58)	(0.8)	317	7.2%		
434	16.2%	312	11.9%	122	4.3	120	3.5	314	12.7%		
311	19.0%	338	20.2%	(27)	(1.2)	(3)	(1.0)	314	20.0%		
140	54.1%	161	52.4%	(21)	1.7	24	3.9	116	50.2%		
(73)	(66.4%)	(65)	(56.5%)	(8)	(9.9)	(4)	4.0	(69)	(70.4%)		
812	17.3%	746	15.8%	66	1.5	137	1.9	675	15.4%		
545	11.6%	584	12.4%	39	0.8	13	1.1	558	12.7%		
204	4.4%	226	4.8%	22	0.4	34	1.0	238	5.4%		
79	1.7%	98	2.1%	19	0.4	(19)	(0.3)	60	1.4%		
184	3.9%	216	4.6%	32	0.7	3	0.4	187	4.3%		
1,012	21.6%	1,124	23.9%	112	2.3	31	2.2	1,043	23.8%		
(200)	(4.3%)	(378)	(8.0%)	178	3.7	168	4.1	(368)	(8.4%)		
20	0.4%	0	0.0%	20	0.4	(4)	(0.1)	24	0.5%		
11	0.2%	11	0.2%	0	0.0	(3)	(0.1)	14	0.3%		
(35)	(0.7%)	(35)	(0.7%)	0	0.0	2	0.1	(37)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
231	4.9%	231	4.9%	0	0.0	5	(0.3)	226	5.2%		
227	4.8%	207	4.4%	20	0.4	0	(0.4)	227	5.2%		
27	0.6%	(171)	(3.6%)	198	4.2	168	3.8	(141)	(3.2%)		

FISCAL YEAR 2016-2017										FY 15-16	
YTD 7 MONTHS (07/31/16 - 02/25/17)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
27,002		28,312		(1,310)	(4.6%)	(1,431)	(5.0%)	28,433			
9,315		9,588		(273)	(2.8%)	(20)	(0.2%)	9,335			
2,351		2,310		41	1.8%	114	5.1%	2,237			
735		764		(29)	(3.8%)	35	5.0%	700			
39,403		40,974		(1,571)	(3.8%)	(1,302)	(3.2%)	40,705			
8,875	32.9%	9,304	32.9%	(429)	0.0 Pts.	(301)	0.6 Pts.	9,176	32.3%		
6,707	72.0%	6,830	71.2%	(123)	0.8	15	0.3	6,692	71.7%		
2,349	99.9%	2,309	100.0%	40	(0.1)	113	(0.1)	2,236	100.0%		
433	58.9%	433	56.7%	0	2.2	60	5.6	373	53.3%		
18,364	46.6%	18,876	46.1%	(512)	0.5	(113)	1.2	18,477	45.4%		
3,998	14.8%	4,092	14.5%	94	(0.3)	(175)	(1.4)	3,823	13.4%		
4,720	50.7%	4,660	48.6%	(60)	(2.1)	(285)	(3.2)	4,435	47.5%		
386	16.4%	389	16.8%	3	0.4	(11)	0.4	375	16.8%		
464	63.1%	477	62.4%	13	(0.7)	(31)	(1.2)	433	61.9%		
9,568	24.3%	9,618	23.5%	50	(0.8)	(502)	(2.0)	9,066	22.3%		
1,446	5.4%	1,486	5.2%	40	(0.2)	37	(0.2)	1,483	5.2%		
1,007	10.8%	1,028	10.7%	21	(0.1)	(14)	(0.2)	993	10.6%		
737	31.3%	811	35.1%	74	3.8	47	3.7	784	35.0%		
362	49.3%	338	44.2%	(24)	(5.1)	(49)	(4.6)	313	44.7%		
3,552	9.0%	3,663	8.9%	111	(0.1)	21	(0.2)	3,573	8.8%		
3,431	12.7%	3,726	13.2%	(295)	(0.5)	(439)	(0.9)	3,870	13.6%		
979	10.5%	1,143	11.9%	(164)	(1.4)	(286)	(3.1)	1,265	13.6%		
1,225	52.1%	1,109	48.0%	116	4.1	148	4.0	1,077	48.1%		
(394)	(53.6%)	(382)	(50.0%)	(12)	(3.6)	(22)	(0.5)	(372)	(53.1%)		
5,241	13.3%	5,596	13.7%	(355)	(0.4)	(599)	(1.0)	5,840	14.3%		
3,951	10.0%	4,119	10.1%	168	0.1	(167)	(0.7)	3,784	9.3%		
1,486	3.8%	1,597	3.9%	111	0.1	81	0.0	1,567	3.8%		
608	1.5%	675	1.6%	67	0.1	16	0.0	624	1.5%		
1,410	3.6%	1,510	3.7%	100	0.1	(57)	(0.3)	1,353	3.3%		
7,455	18.9%	7,901	19.3%	446	0.4	(127)	(0.9)	7,328	18.0%		
(2,214)	(5.6%)	(2,305)	(5.6%)	91	0.0	(726)	(1.9)	(1,488)	(3.7%)		
58	0.1%	0	0.0%	58	0.1	10	0.0	48	0.1%		
85	0.2%	79	0.2%	6	0.0	(10)	0.0	95	0.2%		
(245)	(0.6%)	(245)	(0.6%)	0	0.0	14	0.0	(259)	(0.6%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
1,619	4.1%	1,619	4.0%	0	0.1	35	0.2	1,584	3.9%		
1,517	3.8%	1,453	3.5%	64	0.3	49	0.2	1,468	3.6%		
(697)	(1.8%)	(852)	(2.1%)	155	0.3	(677)	(1.8)	(20)	0.0%		

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - FEBRUARY 2017 (\$000's)
DIVISIONS FULLY ALLOCATED**

FEBRUARY (01/29/17 - 02/25/17)										FY 15-16	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
2,680		2,616		64	2.4%	198	8.0%	2,482			
1,638		1,671		(33)	(2.0%)	70	4.5%	1,568			
259		307		(48)	(15.6%)	28	12.1%	231			
110		115		(5)	(4.3%)	12	12.2%	98			
4,687		4,709		(22)	(0.5%)	308	7.0%	4,379			
1,056	39.4%	941	36.0%	115	3.4	170	3.7	886	35.7%		
1,185	72.3%	1,191	71.3%	(6)	1.0	54	0.2	1,131	72.1%		
259	100.0%	307	100.0%	(48)	0.0	28	0.0	231	100.0%		
65	59.1%	64	55.7%	1	3.4	23	16.2	42	42.9%		
2,565	54.7%	2,503	53.2%	62	1.5	275	2.4	2,290	52.3%		
622	23.2%	629	24.0%	7	0.8	(50)	(0.2)	572	23.0%		
874	53.4%	852	51.0%	(22)	(2.4)	(56)	(1.2)	818	52.2%		
120	46.3%	146	47.6%	26	1.3	(5)	3.5	115	49.8%		
139	126.4%	129	112.2%	(10)	(14.2)	(28)	(13.1)	111	113.3%		
1,755	37.4%	1,756	37.3%	1	(0.1)	(139)	(0.5)	1,616	36.9%		
434	16.2%	312	11.9%	122	4.3	120	3.5	314	12.7%		
311	19.0%	338	20.2%	(27)	(1.2)	(3)	(1.0)	314	20.0%		
140	54.1%	161	52.4%	(21)	1.7	24	3.9	116	50.2%		
(73)	(66.4%)	(65)	(56.5%)	(8)	(9.9)	(4)	4.0	(69)	(70.4%)		
812	17.3%	746	15.8%	66	1.5	137	1.9	675	15.4%		
479	17.9%	522	20.0%	43	2.1	13	1.9	492	19.8%		
376	23.0%	417	25.0%	41	2.0	34	3.1	410	26.1%		
76	29.3%	88	28.7%	12	(0.6)	(21)	(5.5)	55	23.8%		
81	73.6%	97	84.3%	16	10.7	5	14.2	86	87.8%		
1,012	21.6%	1,124	23.9%	112	2.3	31	2.2	1,043	23.8%		
(43)	(0.9%)	(211)	(4.5%)	168	3.6	135	3.2	(178)	(4.1%)		
(65)	(1.4%)	(78)	(1.7%)	13	0.3	32	0.8	(97)	(2.2%)		
63	1.3%	73	1.6%	(10)	(0.3)	2	(0.1)	61	1.4%		
(155)	(3.3%)	(162)	(3.4%)	7	0.1	(1)	0.2	(154)	(3.5%)		
(200)	(4.3%)	(378)	(8.0%)	178	3.7	168	4.1	(368)	(8.4%)		
20	0.4%	0	0.0%	20	0.4	(4)	(0.1)	24	0.5%		
11	0.2%	11	0.2%	0	0.0	(3)	(0.1)	14	0.3%		
(35)	(0.7%)	(35)	(0.7%)	0	0.0	2	0.1	(37)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
231	4.9%	231	4.9%	0	0.0	5	(0.3)	226	5.2%		
227	4.8%	207	4.4%	20	0.4	0	(0.4)	227	5.2%		
27	0.6%	(171)	(3.6%)	198	4.2	168	3.8	(141)	(3.2%)		
GROSS INCOME											
UCLA Store										27,002	
UCLA Restaurants										9,315	
Services Division										2,351	
UCLA Student Union										735	
TOTAL										39,403	
GROSS MARGIN											
UCLA Store										8,875	32.9%
UCLA Restaurants										6,707	72.0%
Services Division										2,349	99.9%
UCLA Student Union										433	58.9%
TOTAL										18,364	46.6%
TOTAL CONTROLLABLES											
UCLA Store										5,444	20.2%
UCLA Restaurants										5,727	61.5%
Services Division										1,123	47.8%
UCLA Student Union										827	112.5%
TOTAL										13,121	33.3%
CONTRIBUTION											
UCLA Store										3,431	12.7%
UCLA Restaurants										979	10.5%
Services Division										1,225	52.1%
UCLA Student Union										(394)	(53.6%)
TOTAL										5,241	13.3%
ALLOCATED EXPENSES											
UCLA Store										3,863	14.3%
UCLA Restaurants										2,449	26.3%
Services Division										547	23.3%
UCLA Student Union										596	81.1%
TOTAL										7,455	18.9%
NET INCOME (LOSS) FROM OPERATIONS											
UCLA Store										(433)	(1.1%)
UCLA Restaurants										(1,469)	(3.7%)
Services Division										678	1.7%
UCLA Student Union										(990)	(2.5%)
TOTAL										(2,214)	(5.6%)
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)										58	0.1%
Interest Income										85	0.2%
Interest (Expense)										(245)	(0.6%)
Income Taxes										0	0.0%
Student Union Fee Income										1,619	4.1%
TOTAL										1,517	3.8%
NET INCOME (LOSS)										(697)	(1.8%)

FISCAL YEAR 2016-2017										FY 15-16	
YTD 7 MONTHS (07/31/16 - 02/25/17)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
27,002		28,312		(1,310)	(4.6%)	(1,431)	(5.0%)	28,433			
9,315		9,588		(273)	(2.8%)	(20)	(0.2%)	9,335			
2,351		2,310		41	1.8%	114	5.1%	2,237			
735		764		(29)	(3.8%)	35	5.0%	700			
39,403		40,974		(1,571)	(3.8%)	(1,302)	(3.2%)	40,705			
8,875	32.9%	9,304	32.9%	(429)	0.0	(301)	0.6	9,176	32.3%		
6,707	72.0%	6,830	71.2%	(123)	0.8	15	0.3	6,692	71.7%		
2,349	99.9%	2,309	100.0%	40	(0.1)	113	(0.1)	2,236	100.0%		
433	58.9%	433	56.7%	0	2.2	60	5.6	373	53.3%		
18,364	46.6%	18,876	46.1%	(512)	0.5	(113)	1.2	18,477	45.4%		
5,444	20.2%	5,578	19.7%	134	(0.5)	(138)	(1.5)	5,306	18.7%		
5,727	61.5%	5,687	59.3%	(40)	(2.2)	(299)	(3.4)	5,428	58.1%		
1,123	47.8%	1,200	51.9%	77	4.1	36	4.0	1,159	51.8%		
827	112.5%	815	106.7%	(12)	(5.8)	(82)	(6.1)	745	106.4%		
13,121	33.3%	13,280	32.4%	159	(0.9)	(483)	(2.3)	12,638	31.0%		
3,431	12.7%	3,726	13.2%	(295)	(0.5)	(439)	(0.9)	3,870	13.6%		
979	10.5%	1,143	11.9%	(164)	(1.4)	(286)	(3.1)	1,265	13.6%		
1,225	52.1%	1,109	48.0%	116	4.1	148	4.0	1,077	48.1%		
(394)	(53.6%)	(382)	(50.0%)	(12)	(3.6)	(22)	(0.5)	(372)	(53.1%)		
5,241	13.3%	5,596	13.7%	(355)	(0.4)	(599)	(1.0)	5,840	14.3%		
3,863	14.3%	4,125	14.6%	262	0.3	(22)	(0.8)	3,841	13.5%		
2,449	26.3%	2,518	26.3%	69	0.0	21	0.2	2,470	26.5%		
547	23.3%	598	25.9%	51	2.6	(146)	(5.4)	401	17.9%		
596	81.1%	660	86.4%	64	5.3	20	6.9	616	88.0%		
7,455	18.9%	7,901	19.3%	446	0.4	(127)	(0.9)	7,328	18.0%		
(433)	(1.1%)	(397)	(1.0%)	(36)	(0.1)	(464)	(1.2)	31	0.1%		
(1,469)	(3.7%)	(1,376)	(3.4%)	(93)	(0.3)	(263)	(0.7)	(1,206)	(3.0%)		
678	1.7%	510	1.2%	168	0.5	3	0.0	675	1.7%		
(990)	(2.5%)	(1,042)	(2.5%)	52	0.0	(2)	(0.1)	(988)	(2.4%)		
(2,214)	(5.6%)	(2,305)	(5.6%)	91	0.0	(726)	(1.9)	(1,488)	(3.7%)		
58	0.1%	0	0.0%	58	0.1	10	0.0	48	0.1%		
85	0.2%	79	0.2%	6	0.0	(10)	0.0	95	0.2%		
(245)	(0.6%)	(245)	(0.6%)	0	0.0	14	0.0	(259)	(0.6%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
1,619	4.1%	1,619	4.0%	0	0.1	35	0.2	1,584	3.9%		
1,517	3.8%	1,453	3.5%	64	0.3	49	0.2	1,468	3.6%		
(697)	(1.8%)	(852)	(2.1%)	155	0.3	(677)	(1.8)	(20)	0.0%		

ASUCLA
P/L Reconciliation
Feb-17

<i>Financial Analysis</i>	\$000's	
	Feb-17	
Budgeted Net Income/(Loss)		(171)
UCLA Store		
Gross Margin:		
Bearwear above plan due to strong performance from One Day Sale and surge in fan enthusiasm related to Basketball and Gymnastics	38	
Graduation ETC above plan as the change in product delivery schedule provided early sales of sashes (may see some reversal closer to Commencement)	49	
Essentials below plan: an aggressive plan anticipating sales due to increased enrollment and Luskin Center guests did not materialize	(6)	
Bookzone below plan due to lower library sales and lack of any new major trade titles released for February	(8)	
Computer Store above plan due to large Apple growth bonus from holiday sales and bonus for December service goals (this offsets negative sales following the Valentine's Day sale)	41	
Hilltop Shop above plan: inclement weather kept more students on the Hill	7	
Total Wages above plan	(2)	
Other, positive controllables	3	
Total Contribution		122
UCLA Restaurants		
Gross Margin:		
Wetzels/RX above plan due to increased customers for the new Lollicup franchise	10	
Rubios below plan due to aggressive budget, not capturing as much displaced Sbarro customers as expected	(4)	
No Campus Student Ctr below plan due to inclement weather negatively affected sales	(4)	
CSSC below plan due to budgeted increase for pizza concept not yet executed	(7)	
Café Synapse below plan due to ongoing customer traffic decline	(4)	
Luvalle Food Servery below plan as overly aggressive budget plus rain negatively affected sales	(14)	
Café 451 below plan as library traffic continues to be down from past trends	(6)	
Stage Canteen below plan due as traffic in this area is experiencing significant changes	(5)	
Concessions above plan due to increased attendance at many of the events this month across several sports, and timing as one event budgeted in March occurred in February	46	
Total Wages above plan	(26)	
Other	(13)	
Total Contribution		(27)
Services		
Gross Margin:		
Licensing Domestic below plan due to timing: giving some back from prior months and reporting lag as far as having launched the internal campus 6% royalty program as of January 1	(94)	
Licensing International above plan: Q3 and Q4 sales for Middle East and India better than previously estimated	36	
Leased Ops above plan mostly due to income from the transfer center (expense to fund Student Media is reported in A&SS)	8	
Photography above plan	2	
Other, positive controllables mostly Licensing	27	
Total Contribution		(21)
UCLA Student Union		
Gross Margin:		
Student Union Ops. above plan; higher student event income due to timing for Hip Hop Events budgeted in later months, mostly offset with lower event services and other income	2	
AU Post Office below plan	(1)	
Total wages below plan	1	
Other, negative controllables (mostly student event expense which corresponds to higher income)	(10)	
Total Contribution		(8)
Allocated Expenses and Other		
A&SS below plan (mostly wages and benefits)	39	
Maintenance lower than plan due to timing as several inspection services did not take place in February, and merit increases for represented employees are still in negotiation	22	
Utilities lower than plan: mostly much lower electricity consumption than budgeted due to efficiencies from prior mechanical system upgrades	19	
Depreciation lower than plan due to timing of capital expenditures	32	
Positive non-recurrent	20	
Total		132
Actual Net Income/(Loss)		27

ASUCLA
P/L Reconciliation
Year-To-Date Through February 2017

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(852)
UCLA Store	
Gross Margin:	
Bearwear below plan due to Rose Bowl Sales lower than anticipated, aggressive sales plan and less campus visitor traffic for the opening of the Luskin Conference Center	(94)
Fastrack below plan due to less campus visitor traffic associated with the opening of the Luskin Conference Center	(20)
Graduation ETC above plan due to change in product delivery schedule	73
E-Commerce below plan mostly due to weak Score Big results (overall reduced fan enthusiasm)	(85)
New Text below plan: continued decline in sales due to competition, student usage, and content posted on course websites	(104)
Course Reader Solutions below plan: courses shifting to content posted on course websites, several classes opted for no reader and higher shift to lower-priced digital titles	(29)
Bookzone below plan due to lower department sales, specifically library	(29)
Computer Store below plan due to decline in institutional sales and general softness in Apple Promo sales	(87)
Luvalle Books below plan: decline in same titles sales compared to last year in New Text for Law rush and extension, and Used Text average unit price lower than last year	(58)
Total Wages lower than plan	30
Other, positive controllables mostly employee benefits, freight out and advertising	108
Total Contribution	(295)
UCLA Restaurants	
Gross Margin:	
Wetzels/RX above plan due to increased customers for the new Lollicup franchise	59
Rubios below plan mostly due to aggressive budget, not capturing as much displaced Sbarro customers as planned	(12)
Greenhouse below plan due to not capturing as many of the Sbarro customers as planned for this location	(14)
Northern Lights below plan: largest sales downturn in November and February and smaller variances in other months	(11)
CSSC below plan due to ongoing customer decline in this area and budgeted increase in sales for pizza concept not yet executed	(68)
Café Synapse below plan due to aggressive budget around Thanksgiving and winter break and general customer count declining trend	(30)
LuValle Food Servery below plan due to budgeting error for Thanksgiving week, small daily variances and inclement weather in February negatively impacted sales	(38)
Café 451 below plan: library traffic continues to be down from past trends	(15)
Kerckhoff Coffeehouse below plan: Nov. and Feb. inclement weather reduced foot traffic and budget slightly optimistic (more customers have gone back to Southern Lights)	(13)
Taco Bell above plan due to A-level traffic rebounding from previous declines (may be capturing some of the Sbarro customers)	19
Stage Canteen below plan due to significant traffic decline trend in this location	(21)
Catering below plan due to aggressive budget which planned for new growth of sales	(78)
Concessions above plan (increased attendance at many events across several sports)	102
Total Wages above plan	(107)
Other, positive controllables mostly employee benefits, advertising, paper	63
Total Contribution	(164)
Services	
Gross Margin:	
Licensing Domestic above plan (some of this is due to timing)	11
Licensing International below plan (revised estimates for Japan, China, India and the Middle East programs)	(27)
Leased Ops above plan mostly due to income for the transfer center for rent starting 1/2 month September, (offset to fund Student Media is reported in A&SS)	42
Photography above plan due to additional bookings	14
Other, positive controllables mostly Licensing	76
Total Contribution	116
UCLA Student Union	
Gross Margin:	
Student Union Ops slightly higher than plan	3
AU Post Office below plan due mostly to downturn for international sales	(4)
Total Wages lower than plan	7
Other, negative controllables	(18)
Total Contribution	(12)
Allocated Expenses and Other	
A&SS below plan (mostly wages and employee benefits)	168
Maintenance below plan (positive controllables and also wages and employee benefits as represented employee negotiations not finalized)	111
Utilities below plan due to continuous efficiencies in running air handling units and running pumps	67
Depreciation lower than plan due to timing of capitals	100
Other- various positive non-recurrent and higher interest income	64
Total	510
Actual Net Income/(Loss)	(697)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month February 2017	Prior Month January 2017	Prior Year July 2016
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,700	\$10,452	\$11,907
Accounts receivable	3,811	4,608	3,303
Less: Allowance for doubtful accounts	(496)	(491)	(423)
Accounts receivable, net	3,315	4,117	2,880
Student fees receivable	194	0	639
Inventories	5,780	6,640	6,303
Prepaid expenses and other current assets	295	269	331
Total current assets	21,284	21,478	22,060
LONG TERM ASSETS			
Long term note receivable	200	200	200
Property, equipment and improvements	69,705	69,759	69,501
Less: Accumulated depreciation	(47,030)	(46,911)	(46,101)
Total long term assets	22,875	23,048	23,600
TOTAL ASSETS	\$44,159	\$44,526	\$45,660
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,388	\$4,478	\$5,380
Wages and payroll taxes payable	3,040	3,080	3,359
Sales tax payable & other liabilities	912	1,110	762
Interest payable	120	85	89
Deferred income	682	748	349
Funds held for others	112	145	119
Current portion of long term debt	799	799	799
Total current liabilities	10,053	10,445	10,857
LONG TERM DEBT:			
AU expansion loan	8,795	8,795	8,795
Total long term debt	8,795	8,795	8,795
TOTAL LIABILITIES	18,848	19,240	19,652
RETAINED EARNINGS:			
Beginning Balance	26,008	26,008	26,205
Year-to-date net income/(loss)	(697)	(722)	(197)
Ending Balance	25,311	25,286	26,008
TOTAL LIABILITIES AND RETAINED EARNINGS	\$44,159	\$44,526	\$45,660

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
February 2017
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

	Current Month	Year to Date	Prior Year to Date
Net income/(loss)	\$27	(\$697)	(\$20)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	184	1,410	1,348
Loss (Gain) on disposal of fixed assets	5	5	1
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	801	(435)	260
Student fees receivable	(194)	445	34
Inventories	859	523	(192)
Prepaid expenses and other current assets	(26)	36	75
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	(90)	(993)	(430)
Sales tax payable & other liabilities	(199)	150	135
Wages and payroll taxes payable	(40)	(319)	(362)
Interest payable	35	31	(8)
Deferred Income	(66)	333	340
Funds held for others	(33)	(7)	35
Net cash provided/(used) by operating activities	1,263	482	1,216
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of property, equipment and improvements	(15)	(689)	(753)
Net cash used in investing activities	(15)	(689)	(753)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	0	0	0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	1,248	(207)	463
CASH AND CASH EQUIVALENTS, Beginning	10,452	11,907	11,434
CASH AND CASH EQUIVALENTS, Ending	\$11,700	\$11,700	\$11,897

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
February 2017
(\$000's)**

CASH AND CASH EQUIVALENTS	\$11,700
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(782)
CSSC Pizza Concept	(300)
AU TFC Expansion Joint and Pavers	(170)
Subtotal	(1,252)
Adjustment for Cash Overdraft Entry	(846)
Uncommitted Cash	9,602
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	13,611
RESERVE SURPLUS (DEFICIT)	<u><u>(\$4,009)</u></u>

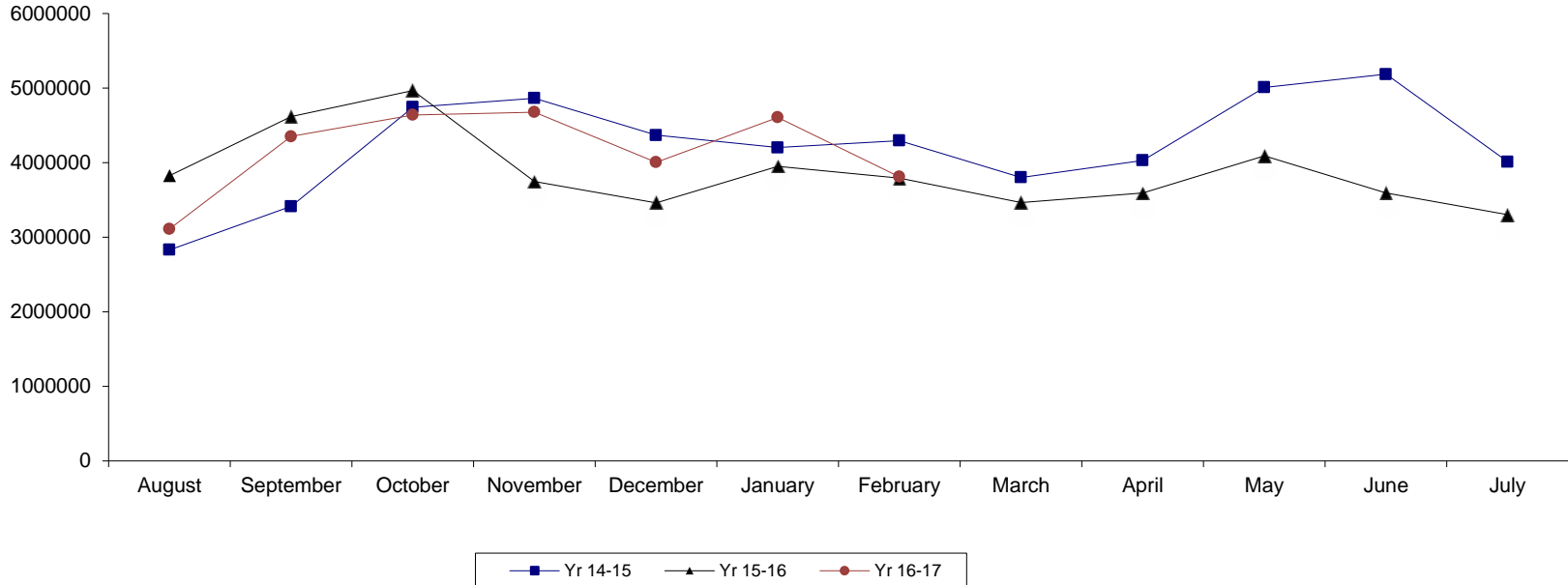
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2016-2017 February 2017

PROJECT NAME	BUDGET	PROJECTED						
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status
Store/Services								
2016-001 Store General Replacement	30.0	5.5	10.7	16.2	13.8		0.0	In Progress
2016-002 CRS Copier	50.0	49.6	0.0	49.6	0.0		(0.4)	Completed
2016-003 Store Copiers	25.0	4.1	0.0	4.1	20.9		0.0	In Progress
2016-027 Custom Shop	0.0	57.6	1.7	59.3	0.7		60.0	In Progress
Total Store/Services	105.0	116.8	12.4	129.2	36.4	0.0	59.6	
Food Service								
2016-004 FS Miscellaneous and Unanticipated	50.0	14.5	29.7	44.2	5.8		0.0	In Progress
2016-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2016-006 CSSC Pizza Concept	300.0	0.0	0.0	0.0	0.0	300.0	0.0	Pending
2016-007 Commissary range/ oven equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2016-008 Coffeehouse Turbo Chef ovens	30.0	28.6	0.0	28.6	0.0		(1.4)	Completed
Total Food Services	410.0	43.1	29.7	72.8	5.8	330.0	(1.4)	
Technology								
2016-009 Printer Replacement	10.0	3.5	5.6	9.1	0.9		0.0	In Progress
2016-010 Network Infrastructure Upgrade	150.0	146.3	1.9	148.2	1.8		0.0	In Progress
2016-011 New Store POS system	250.0	0.0	0.0	0.0	0.0		(250.0)	Cancel
2016-012 UPS replacement for all data closets	30.0	31.7	0.0	31.7	0.0		1.7	Completed
2016-013 Misc. Hardware/Software Upgrades	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
Total Technology	445.0	181.5	7.5	189.0	2.7	5.0	(248.3)	
Others								
2016-014 Maintenance Truck	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2016-015 Fac. Misc. Remodels	60.0	10.6	0.0	10.6	49.4		0.0	In Progress
2016-016 AU Chilled Water Coil Replacement - ACS-2	100.0	0.0	0.0	0.0	0.0	100.0	0.0	Pending
2016-017 AU Grand Ballroom Door Replacement	20.0	0.0	29.0	29.0	0.0		9.0	Completed Awaiting Invoice
2016-018 AU TFC Expansion Joint and Pavers	170.0	0.0	0.0	0.0	0.0	170.0	0.0	Pending
2016-019 Utility Efficiency Projects	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2016-020 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2016-021 SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2016-022 Cooperage TV Wall	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
2016-023 Finance Misc. Replacements	15.0	0.0	2.4	2.4	12.6		0.0	In Progress
2016-024 MCO Equipment	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2016-025 Ackerman Union Exterior Signage	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2016-026 EDO Copier	7.0	8.8	0.0	8.8	0.0		1.8	Completed
2016-028 SUO Exterior Trash/Recycling Receptacles	0.0	0.0	82.5	82.5	7.5		90.0	In Progress
2016-029 Computer Server Room Electronic Locks	0.0	0.0	11.7	11.7	0.3		12.0	In Progress
Total Others	572.0	19.4	125.6	145.0	69.8	460.0	102.8	
Total Current Year Projects	1,532.0	360.8	175.2	536.0	113.7	795.0	(87.3)	

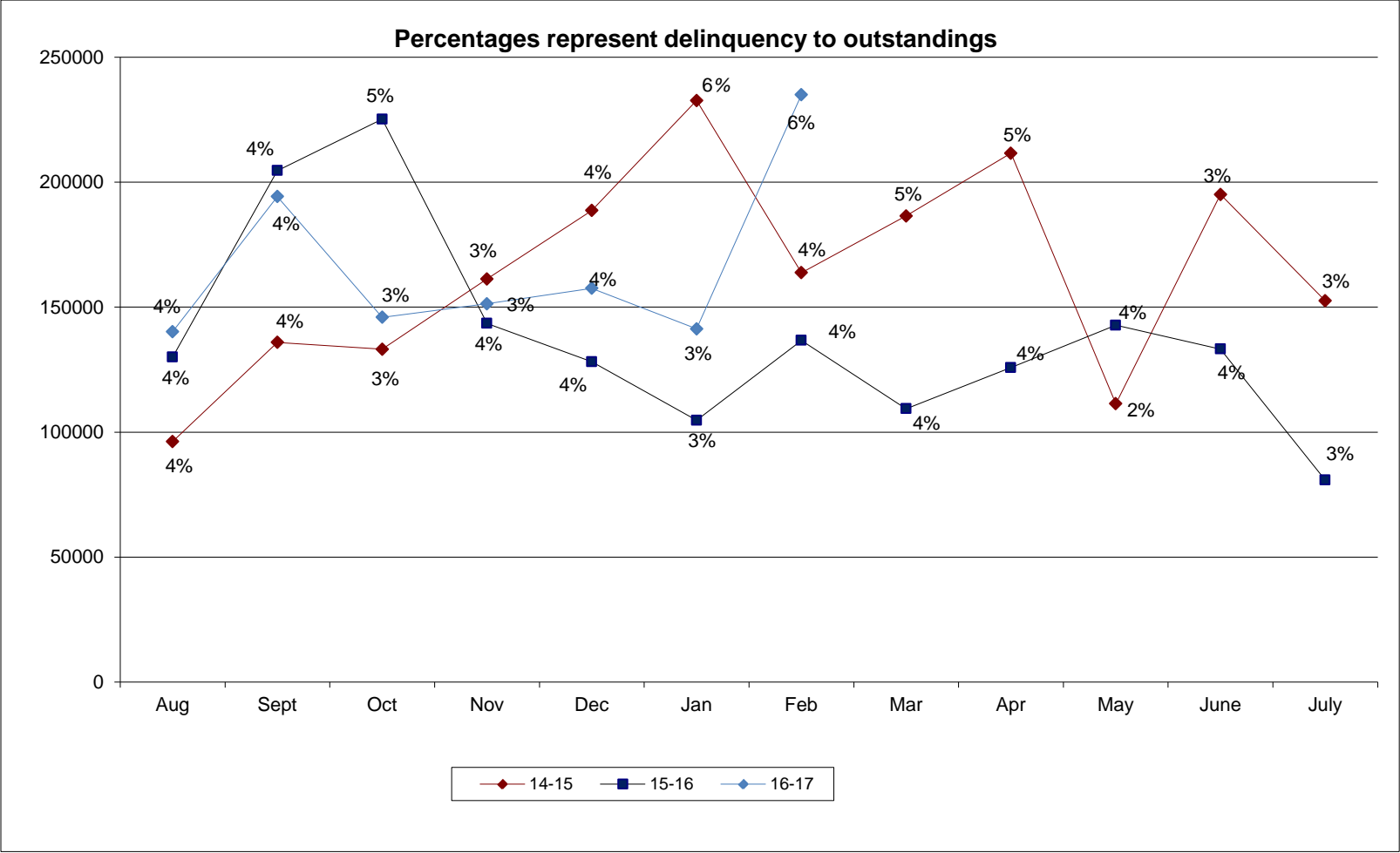
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

2/25/2017	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$710,217	22%	\$184,813	80%	\$23,252	20%	\$7,624	39%	\$5,238	10%	\$12,655	28%	\$943,799	25%
ASUCLA PUBLICATIONS		\$256,080	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$256,080	7%
ASUCLA USA/GSA		\$88,056	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$88,056	2%
DUE FROM VENDORS		\$519,431	16%	(\$3,878)	-2%	(\$2,671)	-2%	\$7,742	39%	\$45,656	87%	\$30,437	68%	\$596,717	16%
DENTAL KITS		\$201,741	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$201,741	5%
OTHER		\$1,568,223	46%	\$51,281	22%	\$97,093	83%	\$4,246	22%	\$1,761	3%	\$2,005	4%	\$1,724,609	45%
TOTAL CURRENT MONTH		\$3,343,748	100%	\$232,216	100%	\$117,674	100%	\$19,612	100%	\$52,655	100%	\$45,097	100%	\$3,811,002	100%
		88%		6%		3%		1%		1%		1%		100%	
1/28/2017	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$895,129	24%	\$524,348	86%	\$14,779	65%	\$12,881	44%	\$751	2%	\$14,722	33%	\$1,462,610	32%
ASUCLA PUBLICATIONS		\$312,415	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$312,415	7%
ASUCLA USA/GSA		\$82,112	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$82,112	2%
DUE FROM VENDORS		\$261,499	7%	(\$2,756)	0%	\$2,965	13%	\$10,942	38%	\$43,184	95%	\$28,789	65%	\$344,623	7%
DENTAL KITS		\$245,305	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$245,305	5%
OTHER		\$2,064,566	53%	\$83,803	14%	\$4,893	22%	\$5,398	18%	\$1,203	3%	\$800	2%	\$2,160,662	47%
TOTAL CURRENT MONTH		\$3,861,026	100%	\$605,395	100%	\$22,637	100%	\$29,221	100%	\$45,138	100%	\$44,311	100%	\$4,607,727	100%
		84%		13%		0%		1%		1%		1%		100%	
12/31/2016	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$786,879	21%	\$100,040	97%	\$30,964	81%	\$6,730	32%	\$3,844	8%	\$14,888	32%	\$943,345	24%
ASUCLA PUBLICATIONS		\$372,145	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$372,145	9%
ASUCLA USA/GSA		\$94,787	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$94,787	2%
DUE FROM VENDORS		\$363,671	10%	\$2,528	2%	\$1,649	4%	\$9,485	46%	\$47,158	92%	\$31,439	66%	\$455,930	11%
DENTAL KITS		\$338,168	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$338,168	8%
OTHER		\$1,789,226	47%	\$1,158	1%	\$5,723	15%	\$4,890	22%	\$0	0%	\$799	2%	\$1,801,795	46%
TOTAL CURRENT MONTH		\$3,744,876	100%	\$103,726	100%	\$38,336	100%	\$21,105	100%	\$51,002	100%	\$47,126	100%	\$4,006,171	100%
		93%		3%		1%		1%		1%		1%		100%	

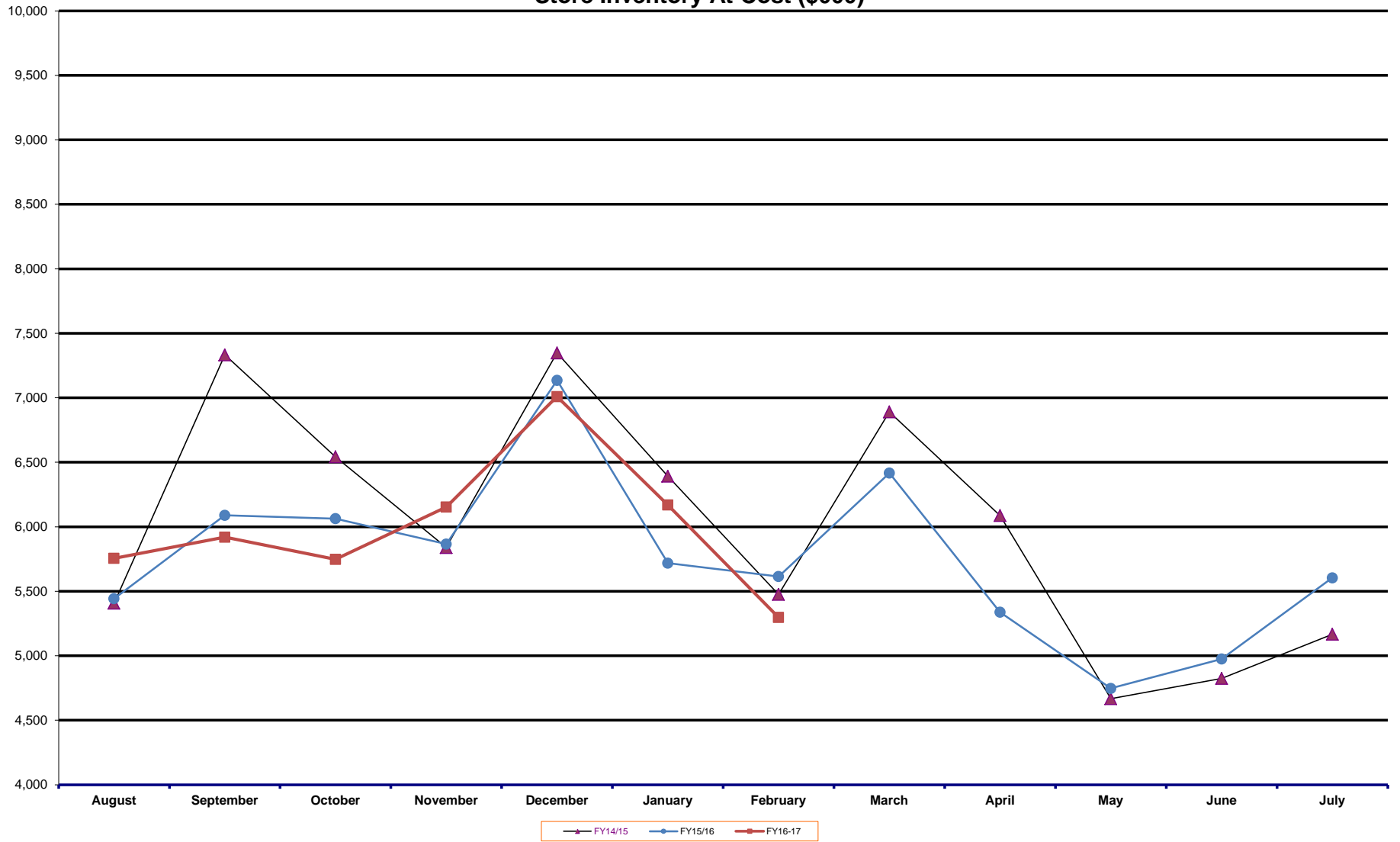
Total Aged Accounts Receivable Balances
12 Month History
Aug 14 to Feb 17



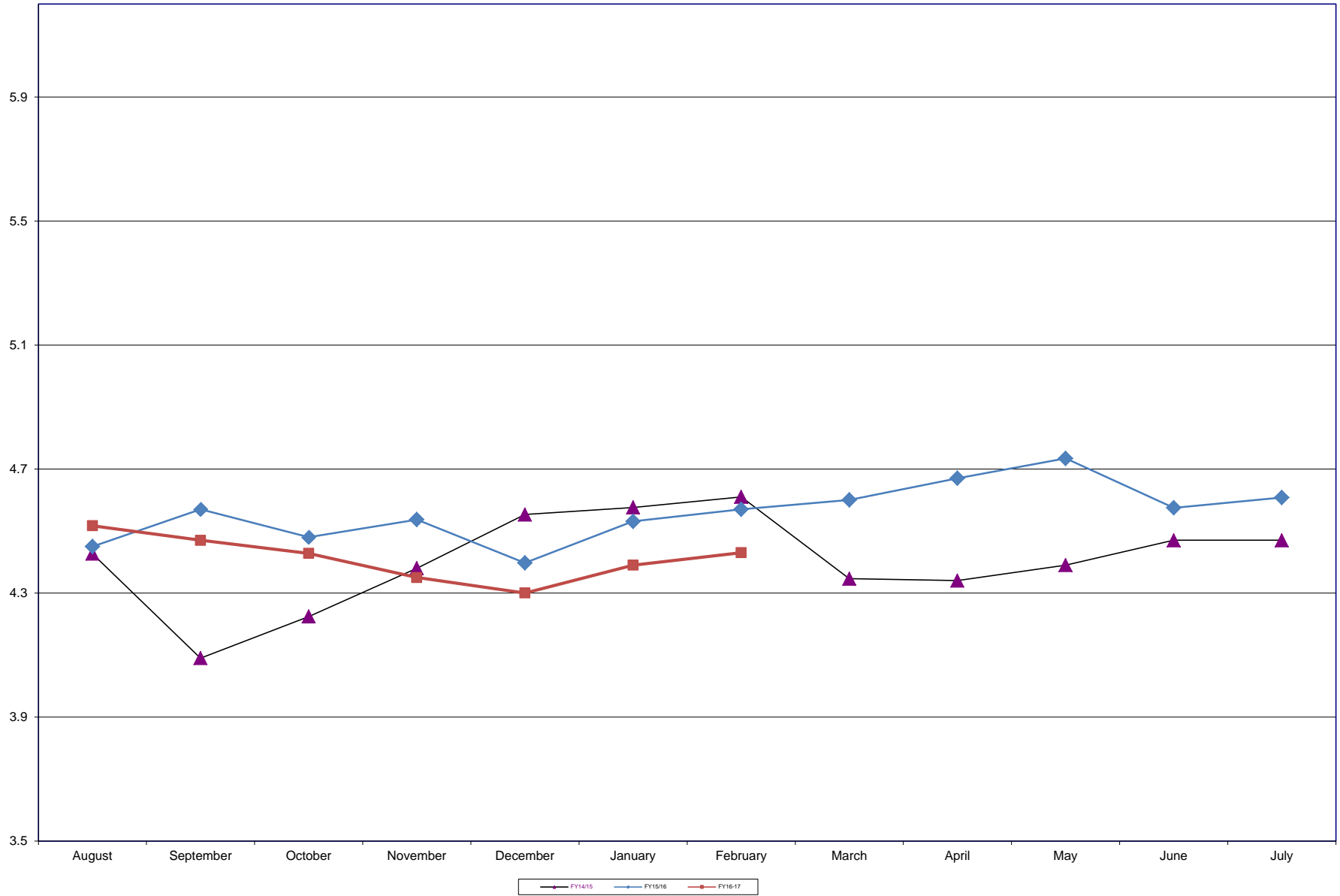
Aged Accounts Receivable Balances > 60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

FEB. 07(01/29/17-02/25/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 7 MO(07/31/16-02/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
796,996	930,410	<133,414>	11,263,976	12,396,274	<1,132,298>	881,346	12,339,690
1,165,483	1,015,916	149,567	8,078,820	8,161,158	<82,338>	950,009	7,909,289
147,869	133,101	14,768	777,430	721,371	56,059	142,610	706,494
168,226	167,068	1,158	1,560,383	1,762,782	<202,399>	168,784	1,756,374
60,134	53,000	7,134	958,770	1,083,000	<124,230>	51,665	1,089,053
210,436	243,636	<33,200>	3,768,866	3,593,373	175,493	234,552	3,776,070
2,549,144	2,543,131	6,013	26,408,246	27,717,958	<1,309,712>	2,428,967	27,576,971
1,612,942	1,663,308	50,366	18,021,826	18,897,824	875,998	1,585,236	19,142,862
2,576	3,040	464	38,586	40,500	1,914	2,901	47,220
5,706	5,520	<186>	41,496	43,310	1,814	4,494	38,526
697	640	<57>	3,584	3,410	<174>	670	3,278
809	790	<19>	8,159	8,650	491	1,063	10,285
0	0	0	0	0	0	0	<530>
1,062	1,110	48	14,173	13,930	<243>	1,344	15,782
10,850	11,100	250	105,998	109,800	3,802	10,472	114,561
1,623,792	1,674,408	50,616	18,127,825	19,007,624	879,799	1,595,708	19,257,423
63.3	65.4	2.1	68.2	68.2	<0.1>	65.3	69.4
925,352	868,723	56,629	8,280,421	8,710,334	<429,913>	833,259	8,319,548
36.7	34.6	2.1	31.8	31.8	<0.1>	34.7	30.6
0.4	0.4	0.0	0.4	0.4	0.0	0.4	0.4
36.3	34.2	2.1	31.4	31.4	<0.1>	34.3	30.2
16.7	17.3	<0.6>	19.1	19.5	<0.4>	16.6	17.7
48.4	47.4	0.9	49.0	49.3	<0.2>	48.0	48.8
40.1	39.1	1.0	41.4	39.8	1.6	39.9	40.8
39.3	40.2	<0.9>	32.8	32.7	0.0	40.6	31.8
52.9	52.0	0.9	51.1	51.9	<0.7>	49.7	51.5
33.8	32.6	1.2	22.5	23.7	<1.2>	34.0	23.1
130,696	72,716	57,980	594,111	593,768	343	52,968	856,248
1,056,047	941,439	114,608	8,874,532	9,304,102	<429,570>	886,227	9,175,796
253,178	254,142	964	1,777,099	1,789,476	12,377	240,197	1,725,132
0	0	0	0	2,500	2,500	0	5,984
172,851	164,312	<8,539>	1,253,835	1,269,146	15,311	156,820	1,135,655
426,028	418,454	<7,574>	3,030,935	3,061,122	30,187	397,017	2,866,770
16.7	16.5	<0.3>	11.5	11.0	<0.4>	16.4	10.4
135,614	147,186	11,572	966,975	1,030,436	63,461	131,564	956,289
3,479	6,470	2,991	55,453	62,405	6,952	4,514	66,221
10,759	12,743	1,984	79,827	86,411	6,584	4,148	77,207
0	0	0	0	0	0	80	560
16	20	4	127	92	<35>	17	133
4,336	1,900	<2,436>	11,430	12,200	770	5,418	16,457
0	0	0	1,950	1,682	<268>	100	1,900
4,583	4,950	367	34,146	35,200	1,054	4,626	34,370
12,435	16,550	4,115	153,010	183,658	30,648	10,354	172,787
900	900	0	6,899	6,900	1	900	7,088
0	0	0	0	0	0	0	53
502	0	<502>	519	0	<519>	10	<484>
16,317	17,610	1,293	160,641	173,801	13,160	9,060	161,562
<73,956>	<75,450>	<1,494>	<90,215>	<83,850>	6,365	<69,918>	<80,958>
28	35	7	250,710	260,245	9,535	34	261,049
3,759	3,920	161	42,822	37,776	<5,046>	6,233	50,720
54,399	53,333	<1,066>	464,917	460,777	<4,140>	49,352	458,313
<372>	0	372	5,837	0	<5,837>	1,657	7,956
2,500	0	<2,500>	17,342	0	<17,342>	<267>	2,152
0	0	0	<468>	0	468	0	824
0	0	0	1,785	1,144	<641>	572	3,352
713	200	<513>	2,492	1,700	<792>	0	1,437
0	0	0	300	300	0	0	300
8,849	11,650	2,801	79,784	82,150	2,366	10,827	80,665
0	0	0	8,123	1,900	<6,223>	<640>	6,917
552	600	48	13,717	14,100	383	6	14,094
100	100	<0>	37,222	37,222	1	39	34,384
0	1	1	0	9	9	0	0
10,117	8,034	<2,083>	107,493	110,483	2,990	6,190	103,919
195,631	210,752	15,121	2,412,837	2,516,741	103,904	174,875	2,439,268
621,660	629,206	7,546	5,443,771	5,577,863	134,092	571,893	5,306,038
434,388	312,233	122,155	3,430,761	3,726,239	<295,478>	314,334	3,869,758
35,651	37,498	1,847	243,990	282,693	38,703	41,375	258,647
114,078	122,529	8,451	995,225	1,029,896	34,671	111,932	952,332
54,946	66,580	11,634	477,626	550,439	72,813	62,557	469,019
28,188	27,001	<1,187>	223,140	225,596	2,456	25,619	218,370
90,512	85,096	<5,416>	763,718	744,638	<19,080>	79,119	703,362
73,141	83,511	10,370	548,266	589,138	40,872	91,708	603,501
26,316	33,499	7,183	207,011	229,615	22,604	21,878	226,027
56,133	67,404	11,271	403,337	471,828	68,491	57,453	409,779
478,966	523,118	44,152	3,862,313	4,123,843	261,530	491,640	3,841,037
<44,578>	<210,885>	166,307	<431,552>	<397,604>	<33,948>	<177,306>	28,721

SERVICES DIVISION
INCOME STATEMENT

FEB. 07(01/29/17-02/25/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 7 MO(07/31/16-02/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
14,162	12,596	1,566	98,746	82,916	15,830	12,596	75,264
14,162	12,596	1,566	98,746	82,916	15,830	12,596	75,264
129	200	71	2,852	1,250	<1,602>	145	1,920
14,033	12,396	1,637	95,893	81,666	14,227	12,451	73,344
99.1	98.4	0.7	97.1	98.5	<1.4>	98.9	97.5
99.1	98.4	0.7	97.1	98.5	<1.4>	98.9	97.5
136,059	193,333	<57,274>	1,500,610	1,517,331	<16,721>	121,082	1,479,568
109,226	101,517	7,709	752,038	709,873	42,165	97,092	682,619
245,285	294,850	<49,565>	2,252,648	2,227,204	25,444	218,174	2,162,187
259,318	307,246	<47,928>	2,348,541	2,308,870	39,671	230,624	2,235,531
35,411	35,481	70	256,076	250,183	<5,893>	34,472	249,253
0	500	500	0	3,125	3,125	0	0
266	400	134	1,378	1,410	32	185	1,221
35,677	36,381	704	257,454	254,718	<2,736>	34,657	250,474
251.9	288.8	36.9	260.7	307.2	46.5	275.1	332.8
18,228	19,337	1,109	128,949	134,489	5,540	17,289	124,744
80	550	470	3,311	3,345	34	73	2,588
597	460	<137>	4,040	4,634	594	290	4,854
20	60	40	481	420	<61>	0	57
116	50	<66>	2,134	10,050	7,916	45	7,168
0	0	0	811	0	<811>	0	0
0	0	0	9,983	7,500	<2,483>	0	7,499
80	1,250	1,170	2,128	8,750	6,622	0	8,892
0	100	100	0	916	916	0	816
0	800	800	5,678	52,400	46,722	0	0
2,083	2,083	0	15,573	44,585	29,012	2,083	15,052
0	650	650	3,585	3,950	365	5,942	10,939
2,852	2,300	<552>	15,931	16,100	169	2,411	23,728
38,339	12,150	<26,189>	146,885	157,340	10,455	12,071	130,406
5,906	11,300	5,394	111,732	106,800	<4,932>	8,652	114,704
0	0	0	56	0	<56>	0	0
15,553	58,379	42,826	414,724	394,240	<20,484>	31,168	456,833
83,855	109,469	25,614	866,002	945,519	79,517	80,024	908,279
119,531	145,850	26,319	1,123,456	1,200,237	76,781	114,681	1,158,753
139,787	161,396	<21,609>	1,225,085	1,108,633	116,452	115,943	1,076,778
2,986	3,260	274	20,600	23,572	2,972	3,612	22,778
10,617	13,879	3,262	91,537	89,052	<2,485>	10,021	75,181
5,320	7,825	2,505	44,750	49,235	4,485	5,817	38,615
2,729	3,173	444	21,427	20,300	<1,127>	2,382	17,912
8,763	10,001	1,238	73,698	66,546	<7,152>	7,356	57,099
29,279	31,522	2,243	183,940	222,377	38,437	16,267	107,050
10,535	12,651	2,116	67,572	86,711	19,139	3,881	40,093
6,242	5,764	<478>	43,218	40,348	<2,870>	6,035	42,615
76,470	88,075	11,605	546,742	598,141	51,399	55,371	401,343
63,316	73,321	<10,005>	678,342	510,492	167,850	60,572	675,434

**UCLA STUDENT UNION
INCOME STATEMENT**

FEB. 07(01/29/17-02/25/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 7 MO(07/31/16-02/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
22,573	28,957	<6,384>	295,598	315,072	<19,474>	27,851	282,450
0	50	<50>	0	466	<466>	0	0
41,171	47,619	<6,448>	256,119	282,082	<25,963>	46,251	278,560
63,744	76,626	<12,882>	551,716	597,620	<45,904>	74,103	561,010
38,956	46,571	7,615	248,950	275,876	26,926	45,155	272,435
5,434	5,067	<367>	52,776	55,068	2,292	10,324	53,772
0	0	0	16	0	<16>	0	0
44,391	51,638	7,247	301,742	330,944	29,202	55,479	326,207
69.6	67.4	<2.3>	54.7	55.4	0.7	74.9	58.2
19,354	24,988	<5,634>	249,975	266,676	<16,701>	18,623	234,803
30.4	32.6	<2.3>	45.3	44.6	0.7	25.1	41.9
75.9	82.5	<6.6>	82.2	82.5	<0.4>	62.9	81.0
0.0	100.0	<100.0>	0.0	100.0	<100.0>	0.0	0.0
5.4	2.2	3.2	2.8	2.2	0.6	2.4	2.2
38,835	30,153	8,682	137,667	116,759	20,908	15,425	90,176
7,227	8,383	<1,156>	45,128	49,659	<4,531>	8,052	48,411
46,062	38,536	7,526	182,795	166,418	16,377	23,477	138,587
65,415	63,524	1,891	432,770	433,094	<324>	42,100	373,390
32,203	31,749	<454>	224,270	222,243	<2,027>	25,788	205,468
19,438	20,831	1,393	121,964	136,045	14,081	17,538	116,312
51,641	52,580	939	346,234	358,288	12,054	43,326	321,780
81.0	68.6	<12.4>	62.8	60.0	<2.8>	58.5	57.4
16,973	17,227	254	117,916	119,056	1,140	14,094	110,726
754	603	<151>	6,319	7,439	1,120	434	8,097
2,638	3,315	677	19,151	22,915	3,764	1,148	18,884
853	0	<853>	1,192	1,150	<42>	0	566
0	0	0	2,758	2,428	<330>	0	2,716
5,282	5,282	0	6,246	6,246	0	4,067	4,961
65	0	<65>	6,478	4,758	<1,720>	1,459	4,435
1,308	675	<633>	24,259	23,421	<838>	1,503	24,359
31,099	16,688	<14,411>	89,355	63,453	<25,902>	10,838	52,847
0	0	0	352	0	<352>	0	0
0	0	0	1,190	0	<1,190>	0	89
0	0	0	1,940	2,000	60	0	1,400
398	90	<308>	1,179	844	<335>	215	569
249	601	352	1,902	4,177	2,275	590	3,651
582	500	<82>	11,671	8,766	<2,905>	1,113	9,490
1,055	1,119	64	6,448	6,629	181	1,129	6,555
1	29	28	190	170	<20>	151	1,910
0	0	0	0	0	0	0	575
0	0	0	2,654	2,950	296	0	3,206
15,417	15,417	0	107,917	107,919	2	15,417	107,917
10,323	14,500	4,177	71,164	72,500	1,336	15,248	60,736
86,996	76,046	<10,950>	480,282	456,821	<23,461>	67,408	423,688
138,637	128,626	<10,011>	826,516	815,109	<11,407>	110,734	745,468
<73,222>	<65,102>	<8,120>	<393,746>	<382,015>	<11,731>	<68,634>	<372,078>
4,322	4,083	<239>	27,914	30,035	2,121	4,516	29,020
4,493	5,756	1,263	28,737	32,057	3,320	4,237	24,544
2,251	3,245	994	14,236	17,825	3,589	2,459	12,697
1,155	1,316	161	6,691	7,302	611	1,007	5,843
3,709	4,148	439	22,987	24,043	1,056	3,111	18,635
39,708	43,706	3,998	295,116	308,331	13,215	48,328	318,033
14,287	17,531	3,244	111,294	120,162	8,868	11,529	119,112
11,424	17,217	5,793	89,492	120,519	31,027	10,436	87,677
81,350	97,002	15,652	596,469	660,274	63,805	85,624	615,561
<154,572>	<162,104>	7,532	<990,215>	<1,042,289>	52,074	<154,258>	<987,638>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

FEB. 07(01/29/17-02/25/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 7 MO(07/31/16-02/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
289,250	312,259	23,009	2,081,307	2,185,161	103,854	311,907	2,094,577
0	300	300	0	2,100	2,100	0	0
32,296	36,812	4,516	205,485	248,933	43,448	33,873	224,464
321,546	349,371	27,825	2,286,792	2,436,194	149,402	345,780	2,319,040
6.9	7.4	0.6	5.8	6.0	0.2	7.9	5.7
0	0	0	15,178	12,215	<2,963>	0	11,859
0	0	0	4,000	4,120	120	2,000	6,000
141,214	158,401	17,187	1,004,843	1,092,967	88,124	150,625	1,020,263
6,005	10,150	4,145	51,282	56,605	5,323	7,899	52,794
7,352	9,447	2,095	54,382	62,660	8,278	4,124	53,291
1,050	974	<76>	4,991	6,312	1,321	603	5,172
237	2,035	1,798	5,933	15,229	9,296	369	4,133
0	20	20	645	60	<585>	19	57
114	615	501	8,849	10,155	1,306	233	8,510
0	52	52	0	104	104	0	0
0	703	703	2,428	4,921	2,493	399	2,741
150	315	165	7,223	6,006	<1,217>	293	4,861
0	206	206	459	1,209	750	250	1,224
297	386	89	2,590	2,702	112	0	2,376
<10>	<500>	<490>	<418>	<3,800>	<3,382>	<200>	<2,597>
736	50	<686>	921	350	<571>	286	670
3,110	2,550	<560>	18,963	17,850	<1,113>	2,997	19,114
1,061	1,311	250	8,225	9,425	1,200	1,230	8,698
1,545	1,545	0	10,815	10,815	0	1,500	10,500
4,916	6,036	1,120	48,314	45,860	<2,454>	4,462	40,383
723	1,272	549	6,250	8,904	2,654	3,404	6,607
9,896	17,017	7,121	84,201	97,454	13,253	17,316	86,582
122	11	<111>	122	411	289	0	218
3,146	3,146	0	34,130	34,130	0	3,249	33,331
<2>	40	42	41	239	198	<2>	<37>
19,169	15,734	<3,435>	134,183	110,138	<24,045>	14,303	100,123
6,657	4,295	<2,362>	63,855	36,302	<27,553>	4,569	36,995
1,396	1,409	13	9,771	9,857	86	1,178	9,473
10,047	10,314	267	70,719	72,194	1,475	9,906	70,629
2,689	1,200	<1,489>	13,126	4,150	<8,976>	1,133	10,914
9,607	10,111	504	67,251	70,777	3,526	8,912	63,914
0	0	0	3,729	3,729	0	0	3,620
455	1,583	1,128	3,390	23,081	19,691	7,625	24,576
11,469	12,360	891	88,556	93,078	4,522	11,756	90,124
180	103	<77>	4,119	6,967	2,848	10	6,674
4,183	5,008	825	28,896	30,514	1,618	4,698	27,325
3,346	3,900	554	23,603	26,000	2,397	3,249	22,688
7,635	7,635	0	53,445	53,445	0	7,635	53,445
10,274	0	<10,274>	41,754	0	<41,754>	0	0
8,050	0	<8,050>	44,275	0	<44,275>	0	0
13,296	13,669	373	92,945	95,683	2,738	13,401	93,807
4,680	1,545	<3,135>	27,511	24,616	<2,895>	1,050	23,449
294,796	304,648	9,852	2,145,493	2,157,434	11,941	290,479	2,014,503
616,343	654,019	37,676	4,432,284	4,593,628	161,344	636,259	4,333,544
17,161	18,867	1,706	125,555	133,098	7,543	19,742	129,915
6,175	7,567	1,392	47,243	51,867	4,624	4,710	48,657
20,773	21,653	880	143,725	151,571	7,846	10,310	80,528
44,109	48,087	3,978	316,523	336,536	20,013	34,761	259,100
660,451	702,106	41,655	4,748,808	4,930,164	181,356	671,020	4,592,644
<589,510>	<632,523>	<43,013>	<4,267,696>	<4,455,534>	<187,838>	<592,457>	<4,042,758>
<33,167>	<33,167>	0	<227,272>	<227,272>	0	<31,892>	<216,985>
<3,388>	<3,388>	0	<23,180>	<23,180>	0	<3,412>	<21,199>
<34,386>	<33,028>	1,358	<230,659>	<224,178>	6,481	<43,261>	<311,703>
<660,451>	<702,106>	<41,655>	<4,748,808>	<4,930,164>	<181,356>	<671,021>	<4,592,645>
0	0	0	0	0	<0>	<1>	<1>

UTILITIES
EXPENSE STATEMENT

FEB. 07(01/29/17-02/25/17)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
4,313	10,602	6,289	Chiller Water
53,686	70,659	16,973	Elec-Non Air Cond.
9,304	11,630	2,326	Water-Non Air Cond.
14,517	8,922	<5,595>	Steam-Non Air Cond.
3,214	3,298	84	Gas
1,550	1,551	1	Energy Management
86,584	106,662	20,078	TOTAL OTHER CONTROL.
86,584	106,662	20,078	TOTAL CONTROLLABLE EXP
<73,308>	<90,863>	<17,555>	Allocated-Svs and Ent
<3,214>	<3,214>	0	Allocated-USAC
<1,260>	<1,260>	0	Allocated-GSA
<2,628>	<3,757>	<1,129>	Allocated-Comm Board
<6,175>	<7,568>	<1,393>	Allocated-A & SS
<86,585>	<106,662>	<20,078>	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 16-17			FISCAL YEAR 15-16	
YTD 7 MO(07/31/16-02/25/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
99,674	124,623	24,949	6,178	109,276
423,741	464,424	40,683	41,477	434,494
57,168	72,462	15,294	7,175	67,496
47,656	39,249	<8,407>	9,013	43,233
20,981	20,135	<846>	2,211	18,625
10,853	10,857	4	1,550	9,303
660,073	731,750	71,677	67,604	682,427
660,073	731,750	71,677	67,604	682,427
<560,309>	<622,806>	<62,497>	<55,730>	<575,772>
<22,498>	<22,498>	0	<3,455>	<24,185>
<8,820>	<8,820>	0	<1,355>	<9,485>
<21,203>	<25,750>	<4,547>	<2,355>	<24,328>
<47,243>	<51,876>	<4,633>	<4,710>	<48,657>
<660,074>	<731,750>	<71,676>	<67,604>	<682,427>
<0>	0	0	0	0