

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
November (10/27/13 - 11/23/13)**

**Prepared
December 17, 2013**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2013 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

NOVEMBER (10/27/13 - 11/23/13)										FY 12-13		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
2,849		2,757		92	3.3%	(113)	(3.8%)	2,962				GROSS INCOME
1,536		1,498		38	2.5%	143	10.3%	1,393				UCLA Store
510		393		117	29.8%	223	77.7%	287				UCLA Restaurants
129		115		14	12.2%	10	8.4%	119				Services Division
												UCLA Student Union
5,024		4,763		261	5.5%	263	5.5%	4,761				TOTAL
												GROSS MARGIN
1,053	37.0%	1,042	37.8%	11	Pts. (0.8)	(115)	Pts. (2.4)	1,168	39.4%			UCLA Store
1,091	71.0%	1,066	71.2%	25	(0.2)	101	(0.1)	990	71.1%			UCLA Restaurants
510	100.0%	392	99.7%	118	0.3	223	0.0	287	100.0%			Services Division
69	53.5%	56	48.7%	13	4.8	11	4.8	58	48.7%			UCLA Student Union
2,723	54.2%	2,556	53.7%	167	0.5	220	1.6	2,503	52.6%			TOTAL
												WAGES & BENEFITS
521	18.3%	538	19.5%	17	1.2	(11)	(1.1)	510	17.2%			UCLA Store
608	39.6%	622	41.5%	14	1.9	(11)	3.3	597	42.9%			UCLA Restaurants
49	9.6%	50	12.7%	1	3.1	(1)	7.1	48	16.7%			Services Division
63	48.8%	66	57.4%	3	8.6	1	5.0	64	53.8%			UCLA Student Union
1,241	24.7%	1,276	26.8%	35	2.1	(22)	0.9	1,219	25.6%			TOTAL
												OTHER CONTROLLABLES *
254	8.9%	247	9.0%	(7)	0.1	12	0.1	266	9.0%			UCLA Store
168	10.9%	151	10.1%	(17)	(0.8)	(6)	0.7	162	11.6%			UCLA Restaurants
241	47.3%	173	44.0%	(68)	(3.3)	(140)	(12.1)	101	35.2%			Services Division
50	38.8%	42	36.5%	(8)	(2.3)	(6)	(1.8)	44	37.0%			UCLA Student Union
713	14.2%	613	12.9%	(100)	(1.3)	(140)	(2.2)	573	12.0%			TOTAL
												CONTRIBUTION
278	9.8%	257	9.3%	21	0.5	(114)	(3.4)	392	13.2%			UCLA Store
315	20.5%	293	19.6%	22	0.9	84	3.9	231	16.6%			UCLA Restaurants
220	43.1%	170	43.3%	50	(0.2)	82	(5.0)	138	48.1%			Services Division
(44)	(34.1%)	(52)	(45.2%)	8	11.1	6	7.9	(50)	(42.0%)			UCLA Student Union
769	15.3%	668	14.0%	101	1.3	58	0.4	711	14.9%			TOTAL
												ALLOCATED EXPENSES
515	10.3%	529	11.1%	14	0.8	(28)	(0.1)	487	10.2%			Admin&Support Services
194	3.9%	184	3.9%	(10)	0.0	(6)	0.0	188	3.9%			Maintenance Division
102	2.0%	96	2.0%	(6)	0.0	1	0.2	103	2.2%			Utilities
220	4.4%	233	4.9%	13	0.5	6	0.3	226	4.7%			Depreciation
1,031	20.5%	1,042	21.9%	11	1.4	(27)	0.6	1,004	21.1%			TOTAL
												NET INCOME (LOSS)
(262)	(5.2%)	(374)	(7.9%)	112	2.7	31	1.0	(293)	(6.2%)			FROM OPERATIONS
												OTHER INC/(EXP)
14	0.3%	0	0.0%	14	0.3	5	0.1	9	0.2%			Non-Recurrent Inc/(Exp)
17	0.3%	18	0.4%	(1)	(0.1)	(5)	(0.2)	22	0.5%			Interest Income
(47)	(0.9%)	(46)	(1.0%)	(1)	0.1	7	0.2	(54)	(1.1%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
211	4.2%	211	4.4%	0	(0.2)	9	0.0	202	4.2%			Student Union Fee Income
195	3.9%	183	3.8%	12	0.1	16	0.1	179	3.8%			TOTAL
(67)	(1.3%)	(191)	(4.0%)	124	2.7	47	1.1	(114)	(2.4%)			NET INCOME (LOSS)

* Without Benefits

FISCAL YEAR 2013-2014										FY 12-13		
YTD 4 MONTHS (07/28/13 - 11/23/13)										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
18,060		18,928		(868)	(4.6%)	(1,071)	(5.6%)	19,131				GROSS INCOME
5,046		4,993		53	1.1%	243	5.1%	4,803				UCLA Store
1,433		1,442		(9)	(0.6%)	154	12.0%	1,279				UCLA Restaurants
532		471		61	13.0%	47	9.7%	485				Services Division
												UCLA Student Union
25,071		25,834		(763)	(3.0%)	(627)	(2.4%)	25,698				TOTAL
												GROSS MARGIN
5,542	30.7%	5,710	30.2%	(168)	Pts. 0.5	(150)	Pts. 0.9	5,692	29.8%			UCLA Store
3,556	70.5%	3,540	70.9%	16	(0.4)	169	0.0	3,387	70.5%			UCLA Restaurants
1,432	99.9%	1,440	99.9%	(8)	0.0	155	0.1	1,277	99.8%			Services Division
283	53.2%	236	50.1%	47	3.1	27	0.4	256	52.8%			UCLA Student Union
10,813	43.1%	10,926	42.3%	(113)	0.8	201	1.8	10,612	41.3%			TOTAL
												WAGES & BENEFITS
2,145	11.9%	2,219	11.7%	74	(0.2)	3	(0.7)	2,148	11.2%			UCLA Store
2,368	46.9%	2,403	48.1%	35	1.2	(94)	0.4	2,274	47.3%			UCLA Restaurants
199	13.9%	197	13.7%	(2)	(0.2)	(13)	0.6	186	14.5%			Services Division
256	48.1%	263	55.8%	7	7.7	(2)	4.3	254	52.4%			UCLA Student Union
4,968	19.8%	5,082	19.7%	114	(0.1)	(106)	(0.9)	4,862	18.9%			TOTAL
												OTHER CONTROLLABLES *
1,057	5.9%	1,011	5.3%	(46)	(0.6)	(56)	(0.7)	1,001	5.2%			UCLA Store
559	11.1%	535	10.7%	(24)	(0.4)	(17)	0.2	542	11.3%			UCLA Restaurants
551	38.5%	550	38.1%	(1)	(0.4)	(100)	(3.2)	451	35.3%			Services Division
190	35.7%	178	37.8%	(12)	2.1	1	3.7	191	39.4%			UCLA Student Union
2,357	9.4%	2,274	8.8%	(83)	(0.6)	(172)	(0.9)	2,185	8.5%			TOTAL
												CONTRIBUTION
2,340	13.0%	2,480	13.1%	(140)	(0.1)	(203)	(0.3)	2,543	13.3%			UCLA Store
628	12.4%	602	12.1%	26	0.3	58	0.5	570	11.9%			UCLA Restaurants
681	47.5%	693	48.1%	(12)	(0.6)	41	(2.5)	640	50.0%			Services Division
(163)	(30.6%)	(206)	(43.7%)	43	13.1	26	8.4	(189)	(39.0%)			UCLA Student Union
3,486	13.9%	3,569	13.8%	(83)	0.1	(78)	0.0	3,564	13.9%			TOTAL
												ALLOCATED EXPENSES
2,062	8.2%	2,131	8.2%	69	0.0	(93)	(0.5)	1,969	7.7%			Admin&Support Services
693	2.8%	745	2.9%	52	0.1	(24)	(0.2)	669	2.6%			Maintenance Division
451	1.8%	397	1.5%	(54)	(0.3)	(69)	(0.3)	382	1.5%			Utilities
877	3.5%	932	3.6%	55	0.1	22	0.0	899	3.5%			Depreciation
4,083	16.3%	4,205	16.3%	122	0.0	(164)	(1.0)	3,919	15.3%			TOTAL
												NET INCOME (LOSS)
(597)	(2.4%)	(636)	(2.5%)	39	0.1	(242)	(1.0)	(355)	(1.4%)			FROM OPERATIONS
												OTHER INC/(EXP)
34	0.1%	0	0.0%	34	0.1	22	0.1	12	0.0%			Non-Recurrent Inc/(Exp)
72	0.3%	71	0.3%	1	0.0	(11)	0.0	83	0.3%			Interest Income
(187)	(0.7%)	(186)	(0.7%)	(1)	0.0	27	0.1	(214)	(0.8%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
845	3.4%	845	3.3%	0	0.1	35	0.2	810	3.2%			Student Union Fee Income
764	3.0%	730	2.8%	34	0.2	73	0.3	691	2.7%			TOTAL
167	0.7%	94	0.4%	73	0.3	(169)	(0.6)	336	1.3%			NET INCOME (LOSS)

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2013 (\$000's)
DIVISIONS FULLY ALLOCATED**

NOVEMBER (10/27/13 - 11/23/13)										FY 12-13		FISCAL YEAR 2013-2014										FY 12-13	
CURRENT MONTH										**		YTD 4 MONTHS (07/28/13 - 11/23/13)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%									\$	%	\$	%				
2,849		2,757		92	3.3%	(113)	(3.8%)	2,962				18,060		18,928		(868)	(4.6%)	(1,071)	(5.6%)	19,131			
1,536		1,498		38	2.5%	143	10.3%	1,393				5,046		4,993		53	1.1%	243	5.1%	4,803			
510		393		117	29.8%	223	77.7%	287				1,433		1,442		(9)	(0.6%)	154	12.0%	1,279			
129		115		14	12.2%	10	8.4%	119				532		471		61	13.0%	47	9.7%	485			
5,024		4,763		261	5.5%	263	5.5%	4,761				25,071		25,834		(763)	(3.0%)	(627)	(2.4%)	25,698			
1,053	37.0%	1,042	37.8%	11	Pts.	(0.8)	(115)	Pts.	(2.4)	1,168	39.4%	5,542	30.7%	5,710	30.2%	(168)	0.5	(150)	0.9	5,692	29.8%		
1,091	71.0%	1,066	71.2%	25	(0.2)	101	(0.1)	990	71.1%			3,556	70.5%	3,540	70.9%	16	(0.4)	169	0.0	3,387	70.5%		
510	100.0%	392	99.7%	118	0.3	223	0.0	287	100.0%			1,432	99.9%	1,440	99.9%	(8)	0.0	155	0.1	1,277	99.8%		
69	53.5%	56	48.7%	13	4.8	11	4.8	58	48.7%			283	53.2%	236	50.1%	47	3.1	27	0.4	256	52.8%		
2,723	54.2%	2,556	53.7%	167	0.5	220	1.6	2,503	52.6%			10,813	43.1%	10,926	42.3%	(113)	0.8	201	1.8	10,612	41.3%		
775	27.2%	784	28.4%	9	1.2	1	(1.0)	776	26.2%			3,202	17.7%	3,230	17.1%	28	(0.6)	(52)	(1.2)	3,150	16.5%		
776	50.5%	773	51.6%	(3)	1.1	(17)	4.0	759	54.5%			2,928	58.0%	2,938	58.8%	10	0.8	(111)	0.7	2,817	58.7%		
290	56.9%	223	56.7%	(67)	(0.2)	(141)	(5.0)	149	51.9%			750	52.3%	747	51.8%	(3)	(0.5)	(113)	(2.5)	637	49.8%		
113	87.6%	107	93.0%	(6)	5.4	(5)	3.2	108	90.8%			446	83.8%	441	93.6%	(5)	9.8	0	8.2	446	92.0%		
1,954	38.9%	1,887	39.6%	(67)	0.7	(162)	(1.3)	1,792	37.6%			7,326	29.2%	7,356	28.5%	30	(0.7)	(276)	(1.8)	7,050	27.4%		
278	9.8%	257	9.3%	21	0.5	(114)	(3.4)	392	13.2%			2,340	13.0%	2,480	13.1%	(140)	(0.1)	(203)	(0.3)	2,543	13.3%		
315	20.5%	293	19.6%	22	0.9	84	3.9	231	16.6%			628	12.4%	602	12.1%	26	0.3	58	0.5	570	11.9%		
220	43.1%	170	43.3%	50	(0.2)	82	(5.0)	138	48.1%			681	47.5%	693	48.1%	(12)	(0.6)	41	(2.5)	640	50.0%		
(44)	(34.1%)	(52)	(45.2%)	8	11.1	6	7.9	(50)	(42.0%)			(163)	(30.6%)	(206)	(43.7%)	43	13.1	26	8.4	(189)	(39.0%)		
769	15.3%	668	14.0%	101	1.3	58	0.4	711	14.9%			3,486	13.9%	3,569	13.8%	(83)	0.1	(78)	0.0	3,564	13.9%		
487	17.1%	491	17.8%	4	0.7	10	(0.3)	497	16.8%			2,199	12.2%	2,253	11.9%	54	(0.3)	(50)	(1.0)	2,149	11.2%		
377	24.5%	386	25.8%	9	1.3	(17)	1.3	360	25.8%			1,308	25.9%	1,340	26.8%	32	0.9	(73)	(0.2)	1,235	25.7%		
77	15.1%	79	20.1%	2	5.0	(21)	4.4	56	19.5%			230	16.1%	271	18.8%	41	2.7	(30)	(0.5)	200	15.6%		
90	69.8%	86	74.8%	(4)	5.0	1	6.7	91	76.5%			346	65.0%	341	72.4%	(5)	7.4	(11)	4.1	335	69.1%		
1,031	20.5%	1,042	21.9%	11	1.4	(27)	0.6	1,004	21.1%			4,083	16.3%	4,205	16.3%	122	0.0	(164)	(1.0)	3,919	15.3%		
(209)	(4.2%)	(234)	(4.9%)	25	0.7	(104)	(2.0)	(105)	(2.2%)			141	0.6%	226	0.9%	(85)	(0.3)	(252)	(0.9)	393	1.5%		
(62)	(1.2%)	(93)	(2.0%)	31	0.8	67	1.5	(129)	(2.7%)			(680)	(2.7%)	(737)	(2.9%)	57	0.2	(16)	(0.1)	(664)	(2.6%)		
143	2.8%	91	1.9%	52	0.9	61	1.1	82	1.7%			451	1.8%	422	1.6%	29	0.2	11	0.1	440	1.7%		
(134)	(2.7%)	(138)	(2.9%)	4	0.2	7	0.3	(141)	(3.0%)			(509)	(2.0%)	(547)	(2.1%)	38	0.1	15	0.0	(524)	(2.0%)		
(262)	(5.2%)	(374)	(7.9%)	112	2.7	31	1.0	(293)	(6.2%)			(597)	(2.4%)	(636)	(2.5%)	39	0.1	(242)	(1.0)	(355)	(1.4%)		
14	0.3%	0	0.0%	14	0.3	5	0.1	9	0.2%			34	0.1%	0	0.0%	34	0.1	22	0.1	12	0.0%		
17	0.3%	18	0.4%	(1)	(0.1)	(5)	(0.2)	22	0.5%			72	0.3%	71	0.3%	1	0.0	(11)	0.0	83	0.3%		
(47)	(0.9%)	(46)	(1.0%)	(1)	0.1	7	0.2	(54)	(1.1%)			(187)	(0.7%)	(186)	(0.7%)	(1)	0.0	27	0.1	(214)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
211	4.2%	211	4.4%	0	(0.2)	9	0.0	202	4.2%			845	3.4%	845	3.3%	0	0.1	35	0.2	810	3.2%		
195	3.9%	183	3.8%	12	0.1	16	0.1	179	3.8%			764	3.0%	730	2.8%	34	0.2	73	0.3	691	2.7%		
(67)	(1.3%)	(191)	(4.0%)	124	2.7	47	1.1	(114)	(2.4%)			167	0.7%	94	0.4%	73	0.3	(169)	(0.6)	336	1.3%		

P/L Reconciliation
Nov-13

<i>Financial Analysis</i>		\$000's
		Nov-13
Budgeted Net Income/(Loss)		(191)
UCLA Store		
Gross Margin:		
Bearwear gross income \$30K below plan due to aggressive sales plan which attempted to off-set sales last year resulting from the victory over USC, and overestimated the impact of Thanksgiving shifting out one week as compared to prior year		(21)
E-Commerce gross income \$30K above plan due to impact of two Score Bigs, additional e-mails and adwork marketing		14
Graduation ETC gross income \$6K above plan due to sales of fine regalia higher than projected		5
New Text gross income \$35K above plan due to textbook sale to Anderson School that was budgeted in October		5
Computer Store gross margin below plan due to lower margin purchases (tablets) and holiday deal buy-ins (Dell), and higher than budgeted warranty labor and parts sales (at no margin) vs. non-warranty labor revenue		(8)
HSS Dental gross income \$35K above plan due to unanticipated special order and timing of the arrival of backordered dental kit merchandise		11
Other, mostly positive controllables		15
Total Contribution		21
UCLA Restaurants		
Gross Margin:		
Wolfgang Puck gross income above plan due to first year operation, sales much higher than anticipated		6
Wetzels/RX gross income \$5K below plan due to some customer traffic patterns shifting		(4)
NO Campus Student CTR gross income \$5K below plan due to early closure and limited sales on 11/7 resulting from gas line break		(4)
Luvalle Food Servery gross income \$13K below plan due to new sales programs not started		(9)
Cooperage gross income \$13K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns		(8)
Taco Bell gross income \$12 below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns		(8)
Catering gross income \$47K above plan due to increase in Athletics sales and other campus clients. Additionally, increase in sales resulted in increase in other income, especially Athletics, for china rentals, servers and white coat chefs for action stations		32
Concessions gross income \$37K above plan mainly due to timing; 6 actual men's basketball events but only 3 budgeted for November		24
Other, mostly negative controllables		(7)
Total Contribution		22
Services		
Gross Margin:		
Licensing domestic income above plan due to receipts of a previously delayed minimum guarantee installment from Adidas, unbudgeted		
Coco Cola income, and UCLA Store key vendors increase over prior year		89
Licensing foreign income above plan due to minimum guarantees for the Middle East not previously booked as negotiations for the applicable commission rate were on-going at the time		30
Leased Ops income above plan mostly resulting from Wolfgang Puck utilities (catch-up entries)		7
Photography income below plan due to mostly to timing of events which will occur in December		(8)
Other, negative controllables mainly in Licensing		(68)
Total Contribution		50
UCLA Student Union		
Gross Margin:		
Student Union Ops gross margin above plan due to multiple corporate promotional events, a high cost Pan-Hellenic event and minimal costs for the Admissions presentations in GVPL (3x/week)		15
Other, negative controllables		(7)
Total Contribution		8
Allocated Expenses and Other		
A&SS lower than plan in other controllables		14
Maintenance higher than plan resulting mostly in repairs and maintenance for water leaks in A-Level men's restroom, KH stone pavers high voltage switch change out at CSSC, backflow device and mainline stoppages at NC due to grease build-up		(10)
Utilities higher than plan mainly in electricity where all areas are higher, (partial reason is timing of the reads which were a few days later than usual which resulted in extra days), with some offset in lower chiller water		(6)
Depreciation lower than plan due to timing of capitals		13
Other, mostly positive non-recurring		12
Total		23
Actual Net Income/(Loss)		(67)

**ASUCLA
P/L Reconciliation
Year-To-Date Through October 2013**

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	94
UCLA Store	
Gross Margin:	
Bearwear gross income \$43K above plan due mostly to positive impact from football for sales at the Rose Bowl and results from Score Big promotions	12
Fastrack gross income \$30K below plan mostly in women's wear	(15)
The Market gross income \$64K below plan resulting from continued impact of diminished foot traffic due to Luskin Conference Center construction, and sales decline in Health/Beauty products	(24)
E-Commerce gross income \$114K above plan due to positive impact from football and the Score Big promotions, successful LA Midnight limited edition jersey sales and e-mails	57
Computer Store gross income \$627K below plan due to continued downward sales trend in individual CPU sales, tablet sales at lower average price points, and impact from customer response to remodeling	(77)
New Text gross income \$24K below plan due to continued downward sales trend in textbook sales and lower web sales resulting in lower postage income	(16)
Used Text gross income \$89K below plan due to continued stock shortage	(36)
Course Reader Solutions gross income \$61K below plan due to on-going overall decline in sales (direct department, digital sales for summer courses)	(13)
Luvall Books gross income \$194K below plan due to competition, Law school textbooks lower than anticipated and shift in rental income due to program change	(44)
HSS Books gross income \$32K below plan due to downward trend in medical books for classes, more being put online	(10)
Total Wages lower than plan	16
Other, positive controllables	10
Total Contribution	(140)
UCLA Restaurants	
Gross Margin:	
Wolfgang Puck gross income above plan due to first year operation, sales much higher than anticipated	13
Wetzels/RX gross margin below plan due to remodeling sales program that has been deferred, and some customer traffic patterns shifting	(11)
Northern Lights gross margin below plan due to mix of food vs. coffee in product mix shifted to higher cost items during the summer and declining coffeehouse sales	(10)
Café Synapse gross income \$20K below plan due to continued drop in sales and a few departments have moved out of the building	(15)
Luvall Food Servery gross income \$53K below plan due to new sales program has not started yet	(41)
Tsunami gross margin below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(8)
Taco Bell gross income \$27K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(21)
Jimmy's gross income \$14K below plan due to on-going decreased sales for most of the coffeehouses in northern campus	(8)
Cooperage gross income \$44K below plan due new sales program not started yet, and Engineering and Lot 6 construction impacting pedestrian traffic patterns	(30)
Catering gross income \$190K above plan due to more Athletics training table than last year; 4 day Bhai Conference and the UCLA Graduated Student Picnic	136
Concessions gross income \$17K above plan mainly due to timing as the number of men's basketball games was higher than planned in November	13
Total Wages lower than plan	3
Other, positive controllables	5
Total Contribution	26
Services	
Gross Margin:	
Licensing domestic income above plan due to receipts of a previously delayed minimum guarantee installment from Adidas and UCLA Store key vendors increase over prior year, with some offset in earlier months by lower than expected results	15
Licensing foreign income below plan due to the demise of the program in Korea	(23)
Total Wages higher than plan	(4)
Total Contribution	(12)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$54K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision televised Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending	49
Total Wages lower than plan	4
Other, negative controllables	(10)
Total Contribution	43
Allocated Expenses and Other	
A&SS lower than plan mostly in other controllables (including employee benefits and insurance expense)	69
Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high	52
Utilities higher than plan due to higher consumption mostly in chilled water, especially Ackerman (currently being researched), higher steam due to a new meter in Ackerman installed after the budget was completed, and higher electricity (some of this due to extra days in this month's billing)	(54)
Depreciation lower than plan due to timing of capitals and reduced expenditures	55
Other, positive non-recurring	34
Total	156
Actual Net Income/(Loss)	167

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and cash equivalents
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month November 2013	Prior Month October 2013	Prior Year July 2013
	\$10,943	\$12,577	\$11,541
	5,050	4,342	3,369
	(144)	(154)	(131)
	4,906	4,187	3,239
	1,234	1,023	389
	6,212	6,982	6,379
	143	204	243
	23,438	24,973	21,791
	66,190	66,137	65,205
	(39,746)	(39,526)	(38,869)
	26,443	26,611	26,336
	49,882	51,584	48,128
	\$5,850	\$6,829	\$4,921
	2,914	3,043	3,085
	1,083	1,559	837
	333	286	146
	589	674	182
	128	142	139
	708	708	708
	11,606	13,242	10,018
	11,591	11,591	11,591
	11,591	11,591	11,591
	23,197	24,833	21,609
	26,518	26,518	26,459
	166	233	59
	26,685	26,751	26,518
	49,882	51,584	48,128

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
November 2013
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)	(\$67)	\$166	\$336
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	220	877	899
Depreciation - textbook rental equipment	0	0	0
Loss (Gain) on disposals of fixed assets	0	0	0
(Gain) Loss on long-term debt refinancing	0	0	0
(Increase)/decrease in current assets:	0	0	0
Accounts receivable	(719)	(1,667)	(322)
Student fees receivable	(211)	(844)	(808)
Inventories	769	166	803
Prepaid expenses and other current assets	61	100	112
Increase/(decrease) in current liabilities:			0
Accounts payable	(979)	928	(1,283)
Sales Tax payable & other liabilities	(476)	247	161
Wages and payroll taxes payable	(129)	(170)	248
Interest payable	47	188	215
Deferred Income	(85)	406	187
Funds held for others	(14)	(11)	20
Other Current Liabilities (Current Portion of LT Debt)	0	0	0

Net cash provided/(used) by operating activities

(\$1,582) \$387 \$567

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(52)	(984)	(365)

Net cash used in investing activities

(\$52) (\$984) (\$365)

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan	0	0	0
---	---	---	---

Net cash provided/(used) by financing activities

\$0 \$0 \$0

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

(\$1,634) (\$597) \$201

CASH AND CASH EQUIVALENTS, Beginning

\$12,577 11,541 10,251

CASH AND CASH EQUIVALENTS, Ending

\$10,943 \$10,943 \$10,452

Current Month	Year to Date	Prior Year to Date
(\$67)	\$166	\$336
220	877	899
0	0	0
0	0	0
0	0	0
0	0	0
(719)	(1,667)	(322)
(211)	(844)	(808)
769	166	803
61	100	112
		0
(979)	928	(1,283)
(476)	247	161
(129)	(170)	248
47	188	215
(85)	406	187
(14)	(11)	20
0	0	0
(\$1,582)	\$387	\$567
0	\$0	0
(52)	(984)	(365)
(\$52)	(\$984)	(\$365)
0	0	0
\$0	\$0	\$0
(\$1,634)	(\$597)	\$201
\$12,577	11,541	10,251
\$10,943	\$10,943	\$10,452

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**

November 2013

(\$000's)

CASH AND CASH EQUIVALENTS	10,943
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,828)
Casual Dining	(158)
Ostin Music Café	(300)
Store POS	(150)
Terrace Food Court Patio Upgrade	(350)
Student Service Center	(254)
Subtotal	<u>(3,040)</u>
Adjustment for Cash Overdraft Entry	<u>(1,297)</u>
Uncommitted Cash	6,606
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>7,489</u>
RESERVE SURPLUS (DEFICIT)	<u><u>(883)</u></u>

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2013-2014 November 2013

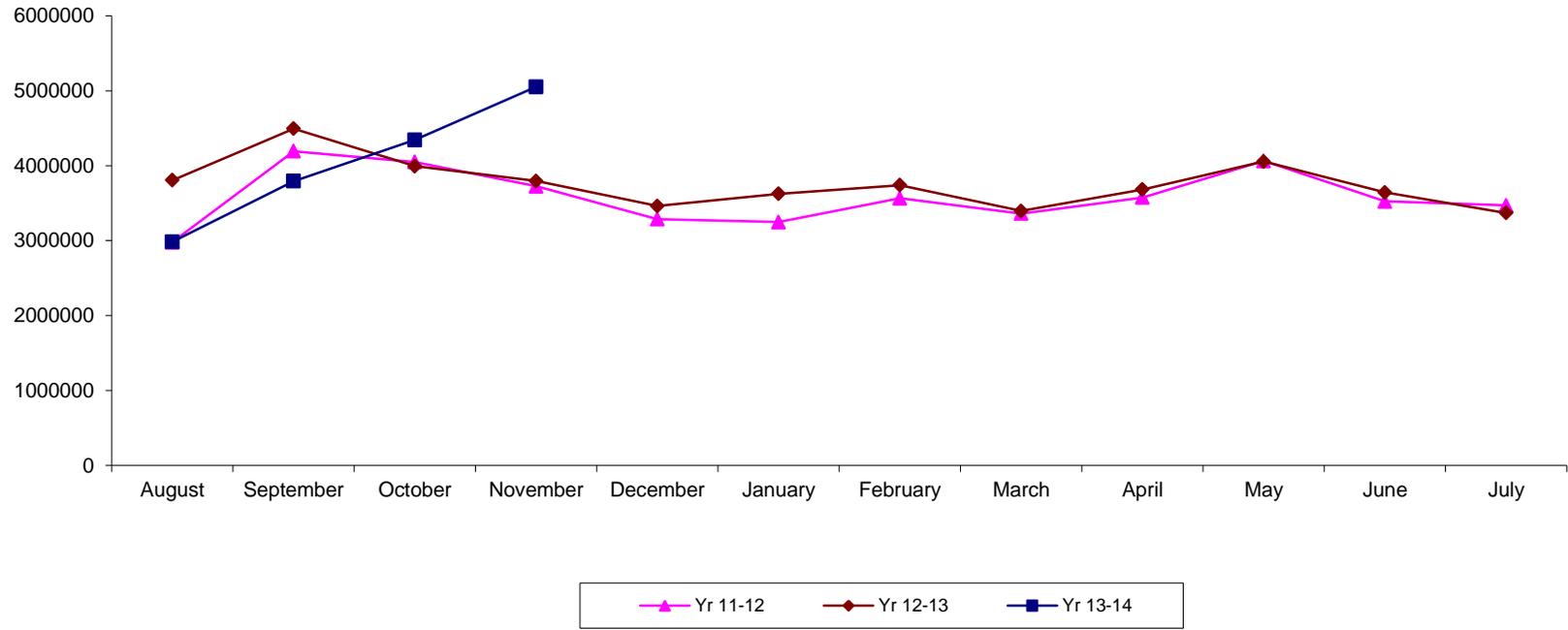
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2013-S001 Store General Replacement	50.0	19.0	0.0	19.0	31.0		0.0	In Progress
2013-S002 Informal Photo Equipment	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-S003 HSS Remodel	50.0	37.6	10.9	48.5	1.5		0.0	In Progress
2013-S004 Hilltop Shop Remodel	50.0	14.6	12.4	27.0	23.0		0.0	In Progress
2013-S005 Concession Kiosks Replacement	25.0	12.1	13.3	25.4	0.0		0.4	Awaiting Invoice
2013-S006 LuValle Store Renovation	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2013-S007 NC Shop Renovation	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2013-S044 Essential Fixture Replacement	0.0	36.0	0.0	36.0	4.0		40.0	In Progress
2013-S045 Market-Cards Reconfiguration	0.0	0.0	0.0	0.0	30.0		30.0	Pending
Total Store/Services	236.0	119.3	36.6	155.9	89.5	61.0	70.4	
Food Service								
2013-F008 FS Miscellaneous and Unanticipated	50.0	6.5	5.8	12.3	37.7		0.0	In Progress
2013-F009 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2013-F010 Commissary Dish Room Remodel	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-F011 Commissary Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F012 Commissary Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F013 KCH Dining Room Finish Replacement	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2013-F014 Infrastructure & Equipment-Drake Concessions	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2013-F015 Cooperage Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F016 Relaxation Image Renovation	10.0	0.0	1.8	1.8	8.2		0.0	In Progress
2013-F017 Wetzels Upgrade	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-F018 Greenhouse Refrigeration	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F019 Lu Valle Refrigerator	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F020 Relocate Tsunami	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-F041 Food Carts	0.0	13.3	13.5	26.8	3.2		30.0	In Progress
Total Food Services	356.0	19.8	21.1	40.9	49.1	296.0	30.0	
Technology								
2013-T021 Network Infrastructure Upgrade	20.0	3.8	0.0	3.8	16.2		0.0	In Progress
2013-T022 Printer Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-T023 VM server/SAN replacement	90.0	0.0	0.0	0.0	0.0	90.0	0.0	Pending
2013-T024 AU Expansion of UCLA Wireless Network	8.0	0.0	2.6	2.6	5.4		0.0	In Progress
2013-T025 Catering Software	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-T026 Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2013-T027 Marketing Software Upgrade	7.5	0.0	0.0	0.0	0.0	7.5	0.0	Pending
2013-T028 Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
Total Technology	171.5	3.8	2.6	6.4	21.6	143.5	0.0	
Others								
2013-O029 Game Center Technical Upgrades	12.0	0.0	0.6	0.6	11.4		0.0	In Progress
2013-O030 SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2013-O031 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-O032 KH Patio Outdoor Lounge	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2013-O033 SUO Digital Ad Screen Expansion	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2013-O034 AGB/BRR Trash Cans	7.2	0.0	0.0	0.0	0.0	7.2	0.0	Pending
2013-O035 Student Service Center	300.0	0.0	46.3	46.3	253.7		0.0	In Progress
2013-O036 Fac. Misc. Remodels	25.0	3.0	4.0	7.0	18.0		0.0	In Progress
2013-O037 Lu Valle Roof Membrane	75.0	0.0	37.6	37.6	37.4		0.0	In Progress
2013-O038 Energy/Utilities Efficiency Project	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-O039 Finance Misc. Replacements	15.0	0.0	0.6	0.6	0.0	15.0	0.0	Pending
2013-O040 General Replacements	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2013-O042 Daily Bruin Flooring	0.0	0.0	48.4	48.4	0.0		48.4	In Progress
Total Others	636.2	3.0	137.5	140.5	320.5	224.2	48.4	
Total Current Year Projects	1,399.7	145.9	197.8	343.7	480.7	724.7	148.8	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

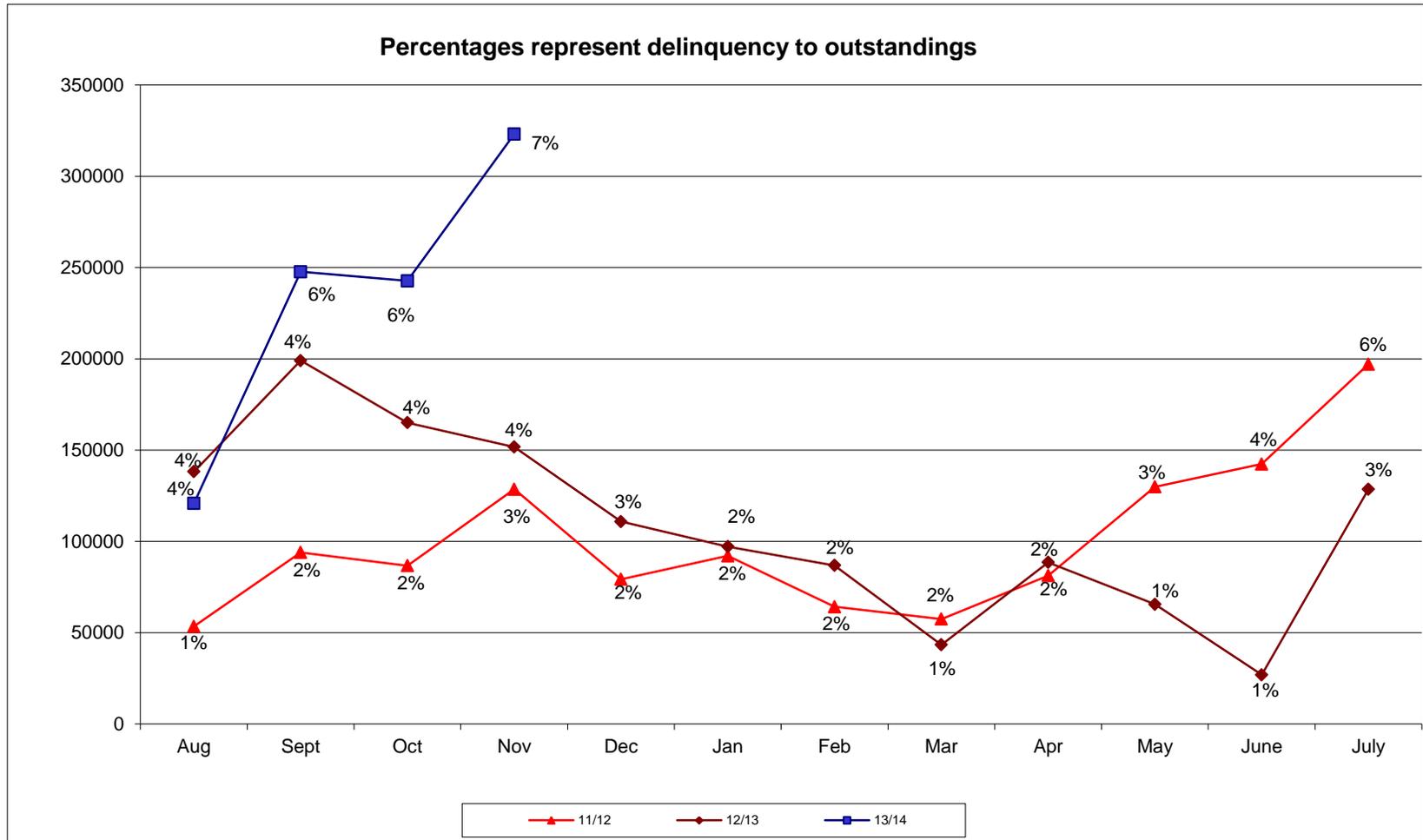
11/23/2013	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$717,789	18%	\$526,053	82%	\$110,724	93%	\$9,585	7%	\$3,982	4%	\$1,754	-7%	\$1,369,887	27%
ASUCLA PUBLICATIONS		\$237,751	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$237,751	5%
ASUCLA USA/GSA		\$81,568	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$81,568	2%
DUE FROM VENDORS		\$871,737	21%	\$6,888	1%	(\$536)	0%	\$123,992	88%	\$82,661	93%	(\$29,711)	118%	\$1,055,031	21%
DENTAL KITS		\$447,293	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$447,293	9%
OTHER		\$1,730,438	42%	\$107,334	17%	\$8,537	7%	\$6,888	5%	\$2,613	3%	\$2,712	-11%	\$1,858,522	37%
TOTAL CURRENT MONTH		\$4,086,576	100%	\$640,275	100%	\$118,725	100%	\$140,465	100%	\$89,256	100%	(\$25,245)	100%	\$5,050,052	100%
		81%		13%		2%		3%		2%		0.0%		100%	
10/26/2013	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$690,712	17%	\$180,487	28%	\$11,369	10%	\$6,601	5%	\$4,793	6%	\$2,008	-8%	\$895,970	21%
ASUCLA PUBLICATIONS		\$159,787	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$159,787	4%
ASUCLA USA/GSA		\$72,947	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$72,947	2%
DUE FROM VENDORS		\$144,358	4%	(\$362)	0%	\$22,447	19%	\$113,241	81%	\$75,494	85%	(\$20,433)	81%	\$334,745	8%
DENTAL KITS		\$529,680	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$529,680	12%
OTHER		\$2,234,375	55%	\$87,081	32%	\$12,238	26%	\$4,768	3%	\$244	0%	\$9,899	-39%	\$2,348,605	54%
TOTAL CURRENT MONTH		\$3,831,859	100%	\$267,206	100%	\$46,054	100%	\$124,610	100%	\$80,531	100%	(\$8,526)	100%	\$4,341,734	100%
		88%		6%		1%		3%		2%		0%		100%	
9/28/2013	Sept	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$986,613	29%	\$20,997	20%	\$11,419	5%	\$5,057	24%	\$91	-1%	\$889	3%	\$1,025,066	27%
ASUCLA PUBLICATIONS		\$166,630	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$166,630	4%
ASUCLA USA/GSA		\$59,592	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$59,592	6%
DUE FROM VENDORS		\$17,395	1%	\$23,159	22%	\$195,373	92%	(\$22,453)	-105%	(\$14,969)	125%	\$16,902	65%	\$215,407	6%
DENTAL KITS		\$750,070	22%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$750,070	20%
OTHER		\$1,462,698	41%	\$58,774	58%	\$5,630	3%	\$38,863	181%	\$2,866	-24%	\$8,039	32%	\$1,576,870	42%
TOTAL CURRENT MONTH		\$3,442,998	100%	\$102,930	100%	\$212,422	100%	\$21,467	100%	(\$12,012)	100%	\$25,830	100%	\$3,793,635	100%
		92%		2%		6%		0%		0%		0%		100%	

Total Aged Accounts Receivable Balances

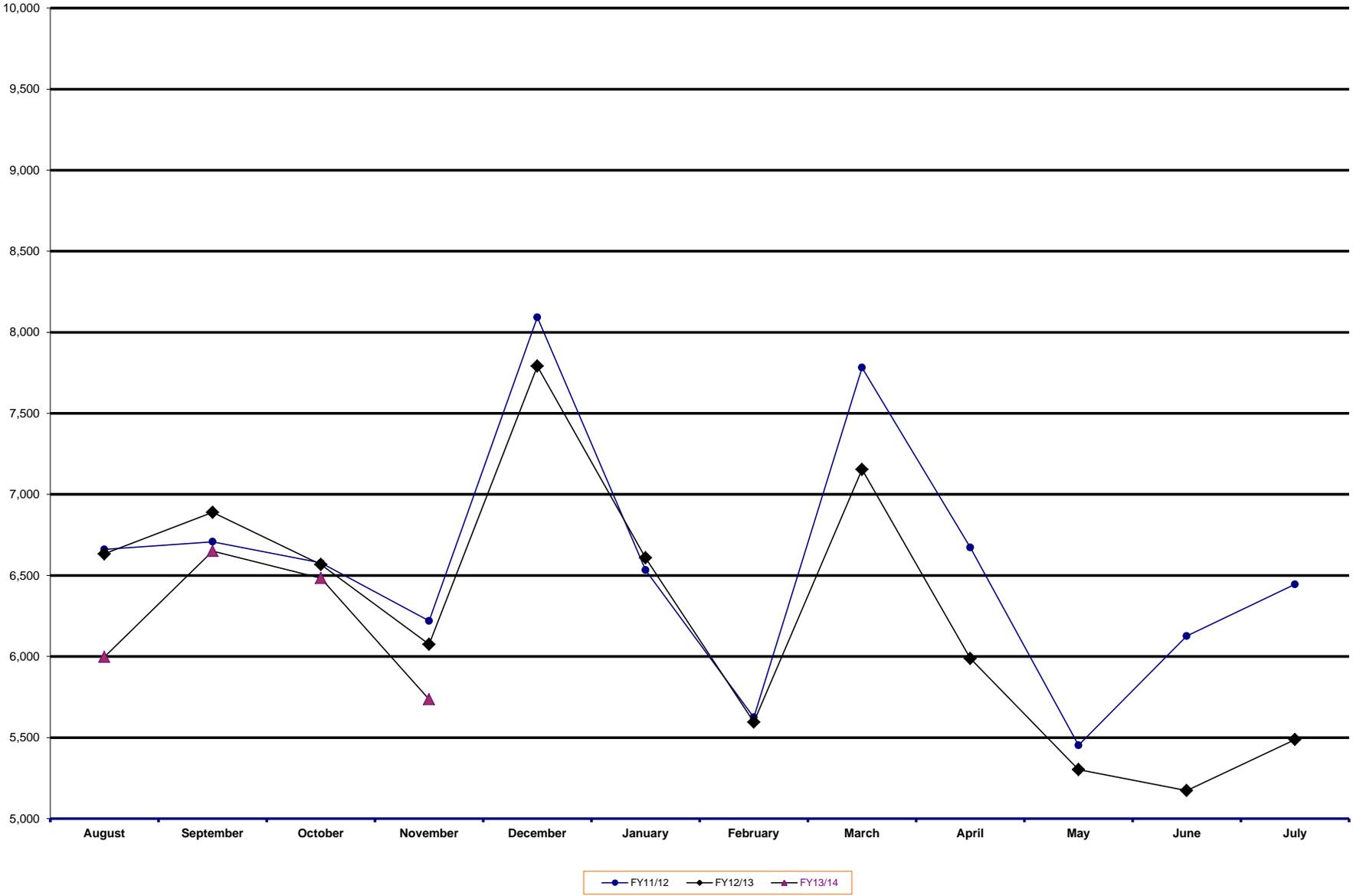
12 Month History
August 11 through Nov 13



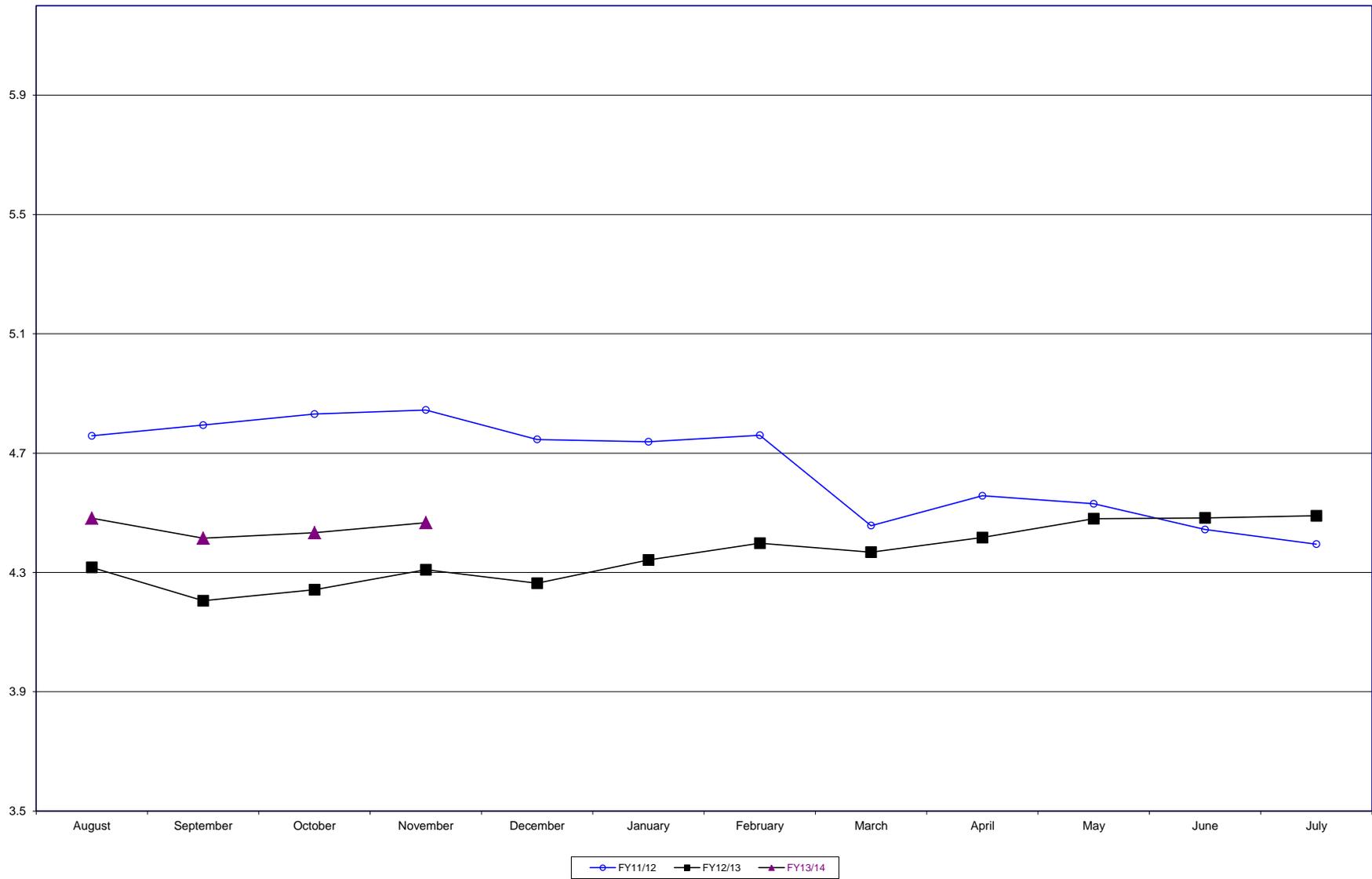
Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA
Store Inventory At Cost (\$000)**



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

NOV. 04(10/27/13-11/23/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 4 MO(07/28/13-11/23/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
934,533	899,132	35,401	7,799,887	8,571,183	<771,296>	831,390	8,729,321
1,234,774	1,276,649	<41,875>	4,864,203	4,936,779	<72,576>	1,483,040	5,061,491
106,429	94,300	12,129	320,898	324,300	<3,402>	91,408	313,380
134,213	129,350	4,863	1,067,338	1,258,378	<191,040>	122,375	1,209,618
183,235	150,000	33,235	687,267	583,000	104,267	213,671	554,951
191,912	145,891	46,021	2,982,252	2,934,787	47,465	143,254	2,975,098
2,785,095	2,695,322	89,773	17,721,845	18,608,427	<886,582>	2,885,138	18,843,859
1,783,868	1,704,840	<79,028>	12,442,161	13,144,905	702,744	1,781,928	13,360,832
3,586	3,030	<556>	32,976	31,040	<1,936>	3,070	34,423
5,135	5,350	215	20,703	20,910	207	6,188	21,322
512	440	<72>	1,500	1,510	10	435	1,456
827	680	<147>	6,486	6,360	<126>	751	7,131
681	530	<151>	2,559	2,070	<489>	811	2,068
1,289	810	<479>	11,084	10,720	<364>	975	11,259
12,030	10,840	<1,190>	75,307	72,610	<2,697>	12,230	77,658
1,795,898	1,715,680	<80,218>	12,517,468	13,217,515	700,047	1,794,158	13,438,490
64.1	63.3	<0.8>	70.2	70.6	0.4	61.8	70.9
989,197	979,642	9,555	5,204,377	5,390,912	<186,535>	1,090,980	5,405,369
36.0	36.8	<0.8>	29.8	29.4	0.4	38.2	29.1
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
35.5	36.4	<0.8>	29.4	29.0	0.4	37.8	28.7
14.6	15.5	<0.9>	18.2	18.2	<0.0>	15.6	18.2
49.3	49.3	<0.1>	48.7	48.8	<0.1>	48.8	48.3
38.2	39.3	<1.1>	40.0	39.9	0.2	39.0	40.5
39.0	39.6	<0.5>	28.4	27.8	0.6	38.5	27.0
46.9	46.4	0.5	49.2	49.9	<0.7>	46.3	49.8
34.3	36.2	<2.0>	21.6	22.1	<0.4>	38.8	21.7
63,591	61,918	1,673	337,805	319,211	18,594	77,302	286,721
1,052,788	1,041,560	11,228	5,542,183	5,710,123	<167,940>	1,168,282	5,692,090
251,620	262,578	10,958	1,023,970	1,059,946	35,976	258,353	1,055,542
0	2,435	2,435	0	10,349	10,349	0	6,221
141,740	129,541	<12,199>	602,217	571,489	<30,728>	118,939	558,918
393,359	394,554	1,195	1,626,187	1,641,784	15,598	377,292	1,620,681
14.1	14.6	0.5	9.2	8.8	<0.4>	13.1	8.6
127,215	142,982	15,767	518,682	577,413	58,731	132,677	527,415
7,825	4,750	<3,075>	42,961	39,285	<3,676>	6,088	34,324
14,763	14,242	<521>	53,344	56,286	2,942	14,603	54,593
80	110	30	320	440	120	80	423
22	40	18	84	160	76	22	93
138	300	162	6,358	5,170	<1,188>	155	4,312
0	0	0	800	0	<800>	0	0
3,483	4,800	1,317	19,996	24,530	4,534	4,521	21,845
21,212	17,385	<3,827>	123,175	117,455	<5,720>	17,743	113,359
877	1,000	123	3,588	3,700	112	971	3,768
74	0	<74>	73	0	<73>	<0>	<8>
106	0	<106>	248	0	<248>	0	0
32,219	26,262	<5,957>	126,613	104,052	<22,561>	26,314	98,262
<10,477>	<450>	<10,027>	<15,524>	<2,978>	12,546	<180>	<1,694>
68,130	72,055	3,925	254,480	252,220	<2,260>	73,819	239,590
3,627	3,940	313	19,620	14,410	<5,210>	5,446	17,606
0	0	0	0	0	0	0	<19>
54,882	56,414	1,532	276,278	283,537	7,259	60,862	282,601
3,331	0	<3,331>	9,761	0	<9,761>	3,800	7,173
50	0	<50>	408	0	<408>	220	6,159
<134>	0	134	515	0	<515>	0	106
0	0	0	1,404	900	<504>	0	1,109
0	0	0	0	300	300	0	0
9,520	6,550	<2,970>	37,334	26,150	<11,184>	4,380	14,427
826	0	<826>	1,571	0	<1,571>	1,680	1,180
1,870	0	<1,870>	2,168	3,000	832	0	2,968
16,332	16,504	172	33,625	33,008	<617>	16,355	38,162
0	0	0	0	0	0	53	53
0	1	<1>	0	5	5	0	0
25,352	22,945	<2,407>	58,256	49,173	<9,083>	28,988	61,049
381,325	389,830	8,505	1,576,138	1,588,216	12,078	398,596	1,528,855
774,684	784,384	9,700	3,202,325	3,230,000	27,675	775,888	3,149,536
278,104	257,176	20,928	2,339,858	2,480,123	<140,265>	392,394	2,542,554
27,465	26,036	<1,429>	109,760	112,932	3,172	24,109	103,899
124,114	131,440	7,326	613,132	639,342	26,210	128,126	604,499
52,327	53,565	1,238	253,938	263,963	10,025	53,389	249,509
24,275	28,896	4,621	119,252	141,642	22,390	28,651	136,425
77,483	80,555	3,072	394,972	406,993	12,021	81,313	374,341
76,284	69,039	<7,245>	275,101	279,028	3,927	73,980	265,410
36,950	33,099	<3,851>	163,262	136,906	<26,356>	37,206	138,278
67,697	68,324	627	269,099	273,296	4,197	69,720	277,710
486,594	490,954	4,360	2,198,516	2,254,102	55,586	496,494	2,150,071
<208,490>	<233,778>	25,288	141,342	226,021	<84,679>	<104,100>	392,483

UCLA RESTAURANTS
INCOME STATEMENT

NOV. 04(10/27/13-11/23/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 4 MO(07/28/13-11/23/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
154,570	158,546	<3,976>	523,833	522,101	1,732	141,458	498,713
213,436	222,530	<9,094>	668,292	685,569	<17,277>	181,505	610,684
144,504	133,762	10,742	523,712	520,790	2,922	121,517	493,161
256,476	277,570	<21,094>	811,183	886,070	<74,887>	235,965	819,335
271,013	300,061	<29,048>	908,149	989,433	<81,284>	239,370	854,648
265,689	191,650	74,039	844,717	683,635	161,082	272,722	810,178
1,305,689	1,284,119	21,570	4,279,885	4,287,598	<7,713>	1,192,537	4,086,720
444,881	431,407	<13,474>	1,490,473	1,453,446	<37,027>	403,045	1,416,204
34.1	33.6	<0.5>	34.8	33.9	<0.9>	33.8	34.7
860,808	852,712	8,096	2,789,413	2,834,152	<44,739>	789,492	2,670,515
65.9	66.4	<0.5>	65.2	66.1	<0.9>	66.2	65.4
68.2	69.6	<1.4>	67.0	68.8	<1.8>	69.0	67.5
66.2	66.2	<0.1>	64.9	66.2	<1.3>	65.5	63.6
64.5	65.6	<1.0>	64.1	65.1	<1.0>	63.4	64.6
69.7	68.9	0.8	69.5	69.5	<0.0>	68.8	69.4
64.7	65.1	<0.4>	63.6	64.7	<1.2>	65.7	64.8
63.2	63.4	<0.2>	63.0	62.7	0.3	64.7	62.4
230,144	213,576	16,568	766,454	705,554	60,900	200,873	716,382
1,090,952	1,066,288	24,664	3,555,867	3,539,706	16,161	990,364	3,386,898
272,872	281,255	8,383	1,122,395	1,133,495	11,100	272,985	1,075,620
1,687	1,232	<455>	1,896	3,376	1,480	4,558	7,805
226,734	219,516	<7,218>	779,173	767,464	<11,709>	201,728	738,352
<39,451>	<38,379>	1,072	<136,446>	<134,401>	2,045	<35,157>	<126,826>
461,842	463,624	1,782	1,767,018	1,769,934	2,916	444,114	1,694,951
35.4	36.1	0.7	41.3	41.3	<0.0>	37.2	41.5
146,392	157,919	11,527	601,455	633,047	31,592	153,146	579,257
1,752	1,655	<97>	6,321	6,565	244	978	6,558
4,492	4,299	<193>	17,051	17,186	135	4,503	16,553
1,100	1,500	400	6,616	10,500	3,884	1,100	5,933
58,772	60,968	2,196	199,705	200,994	1,289	53,877	184,691
4.5	4.8	0.3	4.7	4.7	0.0	4.5	4.5
4,015	4,570	555	18,149	17,013	<1,136>	3,936	17,189
<10,187>	<9,150>	1,037	<35,624>	<36,600>	<976>	<8,555>	<31,481>
2,619	2,285	<334>	11,938	10,754	<1,184>	3,642	10,556
6,318	5,519	<799>	22,396	20,303	<2,093>	5,528	23,188
2,458	1,170	<1,288>	9,602	7,333	<2,269>	1,198	8,362
2,321	3,410	1,089	43,195	52,685	9,490	3,212	46,522
0	100	100	0	400	400	337	658
8	48	40	30	159	129	4	29
18,517	6,198	<12,319>	52,688	22,116	<30,572>	14,023	37,589
36,793	35,652	<1,141>	119,395	119,382	<13>	36,700	112,739
2,043	1,897	<146>	6,484	6,459	<25>	1,675	5,946
<396>	995	1,391	6,573	3,596	<2,977>	1,393	3,018
4	0	<4>	4	0	<4>	0	0
147	0	<147>	1,410	1,000	<410>	1,600	6,062
277	385	108	870	1,540	670	0	662
0	0	0	0	0	0	0	9,750
0	500	500	0	1,000	1,000	0	2,304
36,597	29,303	<7,294>	72,567	72,200	<367>	36,923	75,551
314,042	309,223	<4,819>	1,160,825	1,167,632	6,807	315,219	1,121,638
775,884	772,847	<3,037>	2,927,843	2,937,566	9,723	759,333	2,816,590
315,067	293,441	21,626	628,024	602,140	25,884	231,032	570,308
32,247	30,594	<1,653>	119,350	121,459	2,109	28,378	108,532
66,915	71,397	4,482	188,324	190,246	1,922	60,265	169,822
28,211	29,096	885	77,712	78,133	421	25,112	70,536
13,088	15,696	2,608	36,628	41,969	5,341	13,476	38,121
41,774	43,756	1,982	119,134	118,624	<510>	38,246	103,890
64,307	59,563	<4,744>	231,909	240,731	8,822	62,365	223,740
31,148	28,556	<2,592>	137,629	118,115	<19,514>	31,366	116,570
99,546	107,584	8,038	397,582	430,336	32,754	100,848	403,295
377,236	386,242	9,006	1,308,268	1,339,613	31,345	360,056	1,234,506
<62,169>	<92,801>	30,632	<680,244>	<737,473>	57,229	<129,024>	<664,198>
397,678	413,354	<15,676>	1,280,582	1,339,673	<59,091>	365,765	1,226,823
139,654	141,117	<1,463>	453,956	464,997	<11,041>	128,065	398,649
258,024	272,237	<14,213>	826,626	874,676	<48,050>	237,700	828,174
5.44	5.15	0.29	5.32	5.12	0.19	5.20	5.03
7.03	6.53	0.49	6.01	5.63	0.38	6.26	6.19
4.58	4.43	0.15	4.51	4.47	0.04	4.65	4.42
31,482	30,808	<674>	114,129	112,790	<1,339>	29,110	110,832
41.47	41.68	<0.21>	37.50	38.01	<0.51>	40.97	36.87

SERVICES DIVISION
INCOME STATEMENT

NOV. 04(10/27/13-11/23/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 4 MO(07/28/13-11/23/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
19,402	27,201	<7,799>	63,069	67,288	<4,219>	25,669	63,517
19,402	27,201	<7,799>	63,069	67,288	<4,219>	25,669	63,517
290	434	144	1,066	2,009	943	425	1,958
19,112	26,767	<7,655>	62,003	65,279	<3,276>	25,245	61,558
98.5	98.4	0.1	98.3	97.0	1.3	98.4	96.9
98.5	98.4	0.1	98.3	97.0	1.3	98.4	96.9
392,229	274,067	118,162	1,001,217	1,009,242	<8,025>	178,771	879,036
98,716	91,619	7,097	368,405	365,594	2,811	83,055	336,227
490,945	365,686	125,259	1,369,622	1,374,836	<5,214>	261,826	1,215,263
510,057	392,453	117,604	1,431,625	1,440,115	<8,490>	287,071	1,276,821
31,902	32,239	337	130,632	127,480	<3,152>	31,942	125,178
1,675	1,938	263	8,081	7,342	<739>	706	2,011
33,577	34,177	600	138,713	134,822	<3,891>	32,648	127,189
173.1	125.7	<47.4>	219.9	200.4	<19.6>	127.2	200.3
14,977	15,667	690	60,672	62,244	1,572	15,339	58,609
1,144	700	<444>	3,002	2,880	<122>	1,693	4,571
688	735	47	2,617	2,869	252	684	2,620
88	105	17	662	420	<242>	7	389
0	0	0	7,902	9,000	1,098	708	9,708
2,000	2,000	0	4,000	6,000	2,000	2,000	6,000
4,100	4,100	0	14,594	16,400	1,806	4,500	14,566
0	692	692	420	940	520	692	939
7,583	2,439	<5,144>	13,832	8,688	<5,144>	2,458	8,707
600	1,150	550	2,805	4,600	1,795	600	2,300
4,985	4,150	<835>	13,812	16,600	2,789	4,502	12,739
89,380	72,630	<16,750>	124,913	126,693	1,780	5,449	51,665
25,023	17,000	<8,023>	70,379	71,400	1,021	16,020	67,811
0	0	0	0	0	0	68	108
105,527	66,974	<38,553>	292,092	283,693	<8,399>	61,994	268,617
256,094	188,342	<67,752>	611,701	612,427	726	116,714	509,349
289,671	222,519	<67,152>	750,413	747,249	<3,164>	149,362	636,538
220,386	169,934	50,452	681,212	692,866	<11,654>	137,709	640,283
2,344	2,255	<89>	9,411	9,282	<129>	2,086	8,155
21,494	18,134	<3,360>	52,253	52,024	<229>	12,032	42,378
9,374	7,633	<1,741>	22,316	22,056	<260>	5,181	18,205
4,349	4,117	<232>	10,505	11,849	1,344	2,781	9,842
13,881	11,478	<2,403>	34,073	33,499	<574>	7,891	26,743
13,531	19,270	5,739	48,798	77,881	29,083	13,123	47,080
6,554	9,238	2,684	28,960	38,211	9,251	6,600	24,529
5,961	6,431	470	23,809	25,724	1,915	5,921	23,535
77,490	78,556	1,066	230,125	270,526	40,401	55,615	200,467
142,896	91,378	51,518	451,087	422,340	28,747	82,094	439,816

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

NOV. 04(10/27/13-11/23/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 4 MO(07/28/13-11/23/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
305,631	293,981	<11,650>	1,205,260	1,199,271	<5,989>	290,150	1,151,926
4,256	2,700	<1,556>	8,870	10,800	1,930	0	1,257
26,940	28,828	1,888	121,432	118,007	<3,425>	29,223	117,710
336,827	325,509	<11,318>	1,335,562	1,328,078	<7,484>	319,372	1,270,893
6.7	6.8	0.1	5.3	5.1	<0.2>	6.7	5.0
0	0	0	0	0	0	0	743
2,000	0	<2,000>	4,000	2,000	<2,000>	0	0
128,523	137,249	8,726	529,321	560,426	31,105	129,797	503,983
7,934	6,430	<1,504>	37,878	31,882	<5,996>	6,330	27,844
9,191	9,785	594	34,269	38,717	4,448	9,381	35,846
997	1,097	100	3,919	4,364	445	699	3,650
167	1,090	923	2,463	11,860	9,397	935	12,501
0	20	20	0	80	80	0	0
1,551	267	<1,284>	2,106	1,173	<933>	1,181	4,778
0	855	855	0	3,420	3,420	587	1,214
338	834	497	2,186	1,717	<469>	263	985
21	500	479	198	2,000	1,802	371	1,161
307	300	<7>	860	1,200	340	307	1,105
253	<1,000>	<1,253>	426	<4,000>	<4,426>	22	<2,627>
0	50	50	86	200	114	0	1,036
2,788	2,658	<130>	11,358	10,632	<726>	2,538	10,182
1,300	1,000	<300>	4,310	4,000	<310>	5	4,973
2,100	2,100	0	8,400	8,400	0	1,906	7,624
3,909	4,873	964	19,821	22,701	2,880	4,521	19,046
11,658	10,320	<1,338>	37,179	41,280	4,101	8,163	36,578
0	48	48	331	245	<86>	53	282
10,290	10,290	0	38,310	38,310	0	5,214	38,905
25	<19>	<44>	5	<9>	<14>	<18>	<8>
18,041	22,484	4,443	72,164	89,936	17,772	20,440	81,760
3,090	3,273	184	12,358	12,900	542	2,874	11,494
917	910	<7>	3,667	3,640	<27>	773	3,090
10,417	10,427	10	42,164	41,708	<456>	10,123	40,491
1,123	2,000	877	3,355	2,700	<655>	1,571	3,776
9,583	9,442	<141>	38,333	37,768	<565>	9,167	36,667
3,348	3,348	0	3,348	3,348	0	3,250	3,250
9,645	10,300	655	37,971	40,900	2,929	10,014	37,285
739	0	<739>	2,318	0	<2,318>	200	926
3,924	4,036	112	13,328	14,332	1,004	3,918	13,913
3,135	3,477	342	11,913	12,751	838	3,376	12,379
7,417	7,635	218	29,667	30,540	873	6,747	29,667
15,929	15,929	0	63,716	63,716	0	15,498	61,992
7	300	293	14,858	17,100	2,242	437	17,048
270,665	282,308	11,643	1,086,586	1,151,937	65,351	260,639	1,063,539
607,492	607,817	325	2,422,148	2,480,015	57,867	580,011	2,334,432
16,422	16,113	<309>	59,221	65,123	5,902	15,926	57,135
7,954	7,725	<229>	35,145	31,954	<3,191>	8,010	29,767
15,720	17,225	1,505	62,726	68,900	6,174	15,202	59,903
40,096	41,063	967	157,092	165,977	8,885	39,138	146,805
647,587	648,880	1,293	2,579,240	2,645,992	66,752	619,149	2,481,237
<555,085>	<570,018>	<14,933>	<2,218,989>	<2,297,104>	<78,115>	<525,682>	<2,115,904>
<26,109>	<26,109>	0	<104,145>	<104,145>	0	<25,523>	<100,101>
<3,665>	<3,665>	0	<13,185>	<13,185>	0	<3,665>	<13,185>
<62,728>	<49,088>	13,640	<242,921>	<231,556>	11,365	<64,279>	<252,047>
<647,587>	<648,880>	<1,293>	<2,579,240>	<2,645,990>	<66,750>	<619,149>	<2,481,237>
0	0	0	0	2	2	<0>	0

UTILITIES
EXPENSE STATEMENT

NOV. 04(10/27/13-11/23/13)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
7,426	14,088	6,662	Chiller Water
77,169	66,706	<10,463>	Elec-Non Air Cond.
10,012	10,977	965	Water-Non Air Cond.
12,311	9,282	<3,029>	Steam-Non Air Cond.
3,455	2,892	<563>	Gas
110,373	103,945	<6,428>	TOTAL OTHER CONTROL.
110,373	103,945	<6,428>	TOTAL CONTROLLABLE EXP
<94,124>	<88,313>	5,811	Allocated-Svs and Ent
<2,997>	<2,997>	0	Allocated-USAC
<1,321>	<1,321>	0	Allocated-GSA
<3,977>	<3,590>	387	Allocated-Comm Board
<7,954>	<7,725>	229	Allocated-A & SS
<110,373>	<103,946>	6,427	TOTAL OTHER
0	<1>	<1>	TOTAL EXPENSE

FISCAL YEAR 13-14			FISCAL YEAR 12-13	
YTD 4 MO(07/28/13-11/23/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
112,296	83,650	<28,646>	13,835	96,143
277,682	263,457	<14,225>	77,831	249,497
34,018	42,744	8,726	7,604	30,681
51,556	29,405	<22,151>	4,280	14,986
10,324	10,102	<222>	6,888	20,163
485,876	429,358	<56,518>	110,438	411,470
485,876	429,358	<56,518>	110,438	411,470
<415,886>	<365,287>	50,599	<94,780>	<352,247>
<11,988>	<11,988>	0	<2,642>	<10,568>
<5,284>	<5,284>	0	<1,001>	<4,004>
<17,573>	<14,848>	2,725	<4,005>	<14,884>
<35,145>	<31,954>	3,191	<8,010>	<29,767>
<485,876>	<429,361>	56,515	<110,438>	<411,470>
<0>	<3>	<3>	0	0