

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
October (09/28/14 - 10/25/14)**

**Prepared
November 13, 2014**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - OCTOBER 2014 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

OCTOBER (09/28/14 - 10/25/14)										FY 13-14	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
5,816		5,430		386	7.1%	1,714	41.8%	4,102			
1,568		1,527		41	2.7%	42	2.8%	1,526			
528		473		55	11.6%	103	24.2%	425			
133		142		(9)	(6.3%)	(10)	(7.0%)	143			
8,045		7,572		473	6.2%	1,849	29.8%	6,196			
1,852	31.8%	1,747	32.2%		Pts.	463	(2.1)	1,389	33.9%		
1,108	70.7%	1,076	70.5%	32	0.2	21	(0.5)	1,087	71.2%		
528	100.0%	472	99.8%	56	0.2	104	0.2	424	99.8%		
73	54.9%	71	50.0%	2	4.9	(2)	2.5	75	52.4%		
3,561	44.3%	3,366	44.5%	195	(0.2)	586	(3.7)	2,975	48.0%		
559	9.6%	550	10.1%	(9)	0.5	(23)	3.5	536	13.1%		
628	40.1%	616	40.3%	(12)	0.2	(20)	(0.3)	608	39.8%		
50	9.5%	52	11.0%	2	1.5	(1)	2.0	49	11.5%		
64	48.1%	67	47.2%	3	(0.9)	0	(3.3)	64	44.8%		
1,301	16.2%	1,285	17.0%	(16)	0.8	(44)	4.1	1,257	20.3%		
259	4.5%	247	4.5%	(12)	0.0	(47)	0.7	212	5.2%		
183	11.7%	167	10.9%	(16)	(0.8)	(8)	(0.2)	175	11.5%		
161	30.5%	147	31.1%	(14)	0.6	(21)	2.4	140	32.9%		
55	41.4%	44	31.0%	(11)	(10.4)	(10)	(9.9)	45	31.5%		
658	8.2%	605	8.0%	(53)	(0.2)	(86)	1.0	572	9.2%		
1,034	17.8%	950	17.5%	84	0.3	393	2.2	641	15.6%		
298	19.0%	293	19.2%	5	(0.2)	(7)	(1.0)	305	20.0%		
316	59.8%	272	57.5%	44	2.3	80	4.3	236	55.5%		
(46)	(34.6%)	(39)	(27.5%)	(7)	(7.1)	(13)	(11.5)	(33)	(23.1%)		
1,602	19.9%	1,476	19.5%	126	0.4	453	1.4	1,149	18.5%		
550	6.8%	579	7.6%	29	0.8	(39)	1.4	511	8.2%		
210	2.6%	193	2.5%	(17)	(0.1)	(39)	0.2	171	2.8%		
102	1.3%	105	1.4%	3	0.1	19	0.7	121	2.0%		
204	2.5%	213	2.8%	9	0.3	16	1.1	220	3.6%		
1,066	13.3%	1,090	14.4%	24	1.1	(43)	3.2	1,023	16.5%		
536	6.7%	386	5.1%	150	1.6	410	4.7	126	2.0%		
24	0.3%	0	0.0%	24	0.3	7	0.0	17	0.3%		
17	0.2%	17	0.2%	0	0.0	(4)	(0.1)	21	0.3%		
(44)	(0.5%)	(44)	(0.6%)	0	0.1	3	0.3	(47)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
213	2.6%	213	2.8%	0	(0.2)	2	(0.8)	211	3.4%		
210	2.6%	186	2.5%	24	0.1	8	(0.7)	202	3.3%		
746	9.3%	572	7.6%	174	1.7	418	4.0	328	5.3%		

FISCAL YEAR 2014-2015										FY 13-14	
YTD 3 MONTHS (07/27/14 - 10/25/14)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
15,031		14,200		831	5.9%	(180)	(1.2%)	15,211			
3,423		3,478		(55)	(1.6%)	(88)	(2.5%)	3,511			
1,033		1,019		14	1.4%	111	12.0%	922			
359		403		(44)	(10.9%)	(44)	(10.9%)	403			
19,846		19,100		746	3.9%	(201)	(1.0%)	20,047			
4,553	30.3%	4,293	30.2%	260	Pts.	64	Pts.	4,489	29.5%		
2,378	69.5%	2,444	70.3%	(66)	(0.8)	(87)	(0.7)	2,465	70.2%		
1,032	99.9%	1,017	99.8%	15	0.1	110	(0.1)	922	100.0%		
199	55.4%	214	53.1%	(15)	2.3	(15)	2.3	214	53.1%		
8,162	41.1%	7,968	41.7%	194	(0.6)	72	0.7	8,090	40.4%		
1,635	10.9%	1,634	11.5%	(1)	0.6	(11)	(0.2)	1,624	10.7%		
1,795	52.4%	1,788	51.4%	(7)	(1.0)	(35)	(2.3)	1,760	50.1%		
152	14.7%	155	15.2%	3	0.5	(1)	1.7	151	16.4%		
183	51.0%	194	48.1%	11	(2.9)	10	(3.1)	193	47.9%		
3,765	19.0%	3,771	19.7%	6	0.7	(37)	(0.4)	3,728	18.6%		
871	5.8%	802	5.6%	(69)	(0.2)	(68)	(0.5)	803	5.3%		
389	11.4%	387	11.1%	(2)	(0.3)	3	(0.2)	392	11.2%		
330	31.9%	342	33.6%	12	1.7	(20)	1.7	310	33.6%		
131	36.5%	134	33.3%	3	(3.2)	9	(1.8)	140	34.7%		
1,721	8.7%	1,665	8.7%	(56)	0.0	(76)	(0.5)	1,645	8.2%		
2,046	13.6%	1,857	13.1%	189	0.5	(16)	0.0	2,062	13.6%		
195	5.7%	269	7.7%	(74)	(2.0)	(118)	(3.2)	313	8.9%		
549	53.1%	519	50.9%	30	2.2	88	3.1	461	50.0%		
(115)	(32.0%)	(114)	(28.3%)	(1)	(3.7)	3	(2.7)	(118)	(29.3%)		
2,675	13.5%	2,531	13.3%	144	0.2	(43)	(0.1)	2,718	13.6%		
1,656	8.3%	1,724	9.0%	68	0.7	(109)	(0.6)	1,547	7.7%		
613	3.1%	596	3.1%	(17)	0.0	(114)	(0.6)	499	2.5%		
306	1.5%	315	1.6%	9	0.1	43	0.2	349	1.7%		
612	3.1%	640	3.4%	28	0.3	45	0.2	657	3.3%		
3,187	16.1%	3,275	17.1%	88	1.0	(135)	(0.9)	3,052	15.2%		
(512)	(2.6%)	(744)	(3.9%)	232	1.3	(178)	(0.9)	(334)	(1.7%)		
44	0.2%	0	0.0%	44	0.2	24	0.1	20	0.1%		
46	0.2%	45	0.2%	1	0.0	(9)	(0.1)	55	0.3%		
(133)	(0.7%)	(133)	(0.7%)	0	0.0	8	0.0	(141)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
639	3.2%	639	3.3%	0	(0.1)	6	0.0	633	3.2%		
596	3.0%	551	2.9%	45	0.1	29	0.2	567	2.8%		
84	0.4%	(193)	(1.0%)	277	1.4	(149)	(0.8)	233	1.2%		

* Without Benefits

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - OCTOBER 2014 (\$000's)
DIVISIONS FULLY ALLOCATED

OCTOBER (09/28/14 - 10/25/14)										FY 13-14	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
5,816		5,430		386	7.1%	1,714	41.8%	4,102			
1,568		1,527		41	2.7%	42	2.8%	1,526			
528		473		55	11.6%	103	24.2%	425			
133		142		(9)	(6.3%)	(10)	(7.0%)	143			
8,045		7,572		473	6.2%	1,849	29.8%	6,196			
				Pts.		Pts.					
1,852	31.8%	1,747	32.2%	105	(0.4)	463	(2.1)	1,389	33.9%		
1,108	70.7%	1,076	70.5%	32	0.2	21	(0.5)	1,087	71.2%		
528	100.0%	472	99.8%	56	0.2	104	0.2	424	99.8%		
73	54.9%	71	50.0%	2	4.9	(2)	2.5	75	52.4%		
3,561	44.3%	3,366	44.5%	195	(0.2)	586	(3.7)	2,975	48.0%		
TOTAL CONTROLLABLES											
818	14.1%	797	14.7%	(21)	0.6	(70)	4.1	748	18.2%		
811	51.7%	783	51.3%	(28)	(0.4)	(29)	(0.5)	782	51.2%		
211	40.0%	199	42.1%	(12)	2.1	(22)	4.5	189	44.5%		
119	89.5%	111	78.2%	(8)	(11.3)	(11)	(14.0)	108	75.5%		
1,959	24.4%	1,890	25.0%	(69)	0.6	(132)	5.1	1,827	29.5%		
CONTRIBUTION											
1,034	17.8%	950	17.5%	84	0.3	393	2.2	641	15.6%		
298	19.0%	293	19.2%	5	(0.2)	(7)	(1.0)	305	20.0%		
316	59.8%	272	57.5%	44	2.3	80	4.3	236	55.5%		
(46)	(34.6%)	(39)	(27.5%)	(7)	(7.1)	(13)	(11.5)	(33)	(23.1%)		
1,602	19.9%	1,476	19.5%	126	0.4	453	1.4	1,149	18.5%		
ALLOCATED EXPENSES											
578	9.9%	592	10.9%	14	1.0	(47)	3.0	531	12.9%		
338	21.6%	331	21.7%	(7)	0.1	6	0.9	344	22.5%		
63	11.9%	83	17.5%	20	5.6	(2)	2.5	61	14.4%		
87	65.4%	84	59.2%	(3)	(6.2)	0	(4.6)	87	60.8%		
1,066	13.3%	1,090	14.4%	24	1.1	(43)	3.2	1,023	16.5%		
NET INCOME (LOSS) FROM OPERATIONS											
456	5.7%	357	4.7%	99	1.0	345	3.9	111	1.8%		
(41)	(0.5%)	(37)	(0.5%)	(4)	0.0	(2)	0.1	(39)	(0.6%)		
254	3.2%	190	2.5%	64	0.7	79	0.4	175	2.8%		
(133)	(1.7%)	(124)	(1.6%)	(9)	(0.1)	(12)	0.3	(121)	(2.0%)		
536	6.7%	386	5.1%	150	1.6	410	4.7	126	2.0%		
OTHER INC/(EXP)											
24	0.3%	0	0.0%	24	0.3	7	0.0	17	0.3%		
17	0.2%	0	0.2%	0	0.0	(4)	(0.1)	21	0.3%		
(44)	(0.5%)	(44)	(0.6%)	0	0.1	3	0.3	(47)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
213	2.6%	213	2.8%	0	(0.2)	2	(0.8)	211	3.4%		
210	2.6%	186	2.5%	24	0.1	8	(0.7)	202	3.3%		
746	9.3%	572	7.6%	174	1.7	418	4.0	328	5.3%		

FISCAL YEAR 2014-2015										FY 13-14	
YTD 3 MONTHS (07/27/14 - 10/25/14)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
15,031		14,200		831	5.9%	(180)	(1.2%)	15,211			
3,423		3,478		(55)	(1.6%)	(88)	(2.5%)	3,511			
1,033		1,019		14	1.4%	111	12.0%	922			
359		403		(44)	(10.9%)	(44)	(10.9%)	403			
19,846		19,100		746	3.9%	(201)	(1.0%)	20,047			
				Pts.		Pts.					
4,553	30.3%	4,293	30.2%	260	0.1	64	0.8	4,489	29.5%		
2,378	69.5%	2,444	70.3%	(66)	(0.8)	(87)	(0.7)	2,465	70.2%		
1,032	99.9%	1,017	99.8%	15	0.1	110	(0.1)	922	100.0%		
199	55.4%	214	53.1%	(15)	2.3	(15)	2.3	214	53.1%		
8,162	41.1%	7,968	41.7%	194	(0.6)	72	0.7	8,090	40.4%		
TOTAL CONTROLLABLES											
2,506	16.7%	2,436	17.2%	(70)	0.5	(78)	(0.7)	2,428	16.0%		
2,184	63.8%	2,176	62.6%	(8)	(1.2)	(32)	(2.5)	2,152	61.3%		
482	46.7%	497	48.8%	15	2.1	(21)	3.3	461	50.0%		
314	87.5%	328	81.4%	14	(6.1)	19	(4.9)	333	82.6%		
5,486	27.6%	5,437	28.5%	(49)	0.9	(112)	(0.8)	5,374	26.8%		
CONTRIBUTION											
2,046	13.6%	1,857	13.1%	189	0.5	(16)	0.0	2,062	13.6%		
195	5.7%	269	7.7%	(74)	(2.0)	(118)	(3.2)	313	8.9%		
549	53.1%	519	50.9%	30	2.2	88	3.1	461	50.0%		
(115)	(32.0%)	(114)	(28.3%)	(1)	(3.7)	3	(2.7)	(118)	(29.3%)		
2,675	13.5%	2,531	13.3%	144	0.2	(43)	(0.1)	2,718	13.6%		
ALLOCATED EXPENSES											
1,788	11.9%	1,807	12.7%	19	0.8	(77)	(0.7)	1,711	11.2%		
971	28.4%	972	27.9%	1	(0.5)	(40)	(1.9)	931	26.5%		
166	16.1%	234	23.0%	68	6.9	(13)	0.5	153	16.6%		
262	73.0%	262	65.0%	0	(8.0)	(5)	(9.2)	257	63.8%		
3,187	16.1%	3,275	17.1%	88	1.0	(135)	(0.9)	3,052	15.2%		
NET INCOME (LOSS) FROM OPERATIONS											
257	1.3%	50	0.3%	207	1.0	(94)	(0.5)	351	1.8%		
(776)	(3.9%)	(703)	(3.7%)	(73)	(0.2)	(158)	(0.8)	(618)	(3.1%)		
383	1.9%	285	1.5%	98	0.4	75	0.4	308	1.5%		
(376)	(1.9%)	(376)	(2.0%)	0	0.1	(1)	0.0	(375)	(1.9%)		
(512)	(2.6%)	(744)	(3.9%)	232	1.3	(178)	(0.9)	(334)	(1.7%)		
OTHER INC/(EXP)											
44	0.2%	0	0.0%	44	0.2	24	0.1	20	0.1%		
46	0.2%	45	0.2%	1	0.0	(9)	(0.1)	55	0.3%		
(133)	(0.7%)	(133)	(0.7%)	0	0.0	8	0.0	(141)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
639	3.2%	639	3.3%	0	(0.1)	6	0.0	633	3.2%		
596	3.0%	551	2.9%	45	0.1	29	0.2	567	2.8%		
84	0.4%	(193)	(1.0%)	277	1.4	(149)	(0.8)	233	1.2%		

**P/L Reconciliation
Oct-14**

<i>Financial Analysis</i>		\$000's
		Oct-14
Budgeted Net Income/(Loss)		572
UCLA Store		
Gross Margin:		
Bearwear gross margin above plan as markdowns were budgeted too high for the month		45
E-Commerce gross income \$56K below plan due to timing of delivery of alternate football jersey program (recognized in prior months), and less promotional activity due to fewer Score Big opportunities		(26)
Course Readers gross margin above plan: digital sales are now being accrued monthly versus how the budget was recorded		11
Computer Store gross income \$425K above plan due to in store and online sales higher from marketing and extended BTS promo		55
Luvalle Books gross income \$32K above plan due to better sell through of custom textbooks		7
HSS Dental gross income \$10K above plan due to timing of nursing school purchases that were budgeted last month		4
Hilltop Shop gross income \$13K above plan due to changes in processing of bed linen pre-orders helped to free up space for a better shopping experience, and changes in product positioning and fixtures in the store		6
Total Wages higher than plan		(12)
Other, negative controllables mostly payment to UCLA		(6)
Total Contribution		84
UCLA Restaurants		
Gross Margin:		
Wetzel's/RX gross margin above plan due to unbudgeted addition of frozen yogurt		7
Greenhouse gross income \$6K above plan due to small positive variances each day, no single significant reason		5
No Campus Student Ctr gross income \$21K below plan as construction around Campbell Hall is impeding some foot traffic		(14)
Court of Science Student Ctr gross income \$6K above plan due to small positive variances each day, no single significant reason		3
Luvalle Food Servery gross income \$10K above plan due to great response to new menu changes and total average check increase		3
Kerckhoff gross income \$6K below plan due to error in calendar shift for budget for week zero		(6)
Cooperage gross income \$10K below plan due to traffic to 1st floor areas diverting customers away from A-Level		(10)
Tsunami gross margin above plan: due to new budget written to reflect change in model to a 3rd party leased operation (not complete yet)		6
Taco Bell gross income \$9K below plan due to construction diverting pedestrian traffic away from A-Level		(9)
Catering gross income \$53K above plan due to more Football & Basketball meals than planned and grad picnic was larger than last year		40
Total Wages higher than plan		(14)
Other, negative controllables mostly paper and bank card expense		(6)
Total Contribution		5
Services		
Gross Margin:		
Licensing foreign income above plan mostly due to earnings from a new program in Australia		11
Licensing domestic income above plan mostly timing		42
Photography gross income above plan due to timing, (starting to recoup jobs that were budgeted in prior months)		3
Total Wages lower than plan		2
Other, negative controllables mainly in Licensing		(14)
		44
UCLA Student Union		
Gross Margin:		
Student Union Ops gross margin above plan due to unbudgeted new BruinsVote ! Concert		3
Total Wages lower than plan		3
Other, negative controllables mainly student event expense		(13)
Total Contribution		(7)
Allocated Expenses and Other		
A&SS lower than plan mostly career and student wages		29
Maintenance higher than plan due to higher AC maintenance, repairs & maintenance on drains, and career wages for remodeling projects		(17)
Depreciation lower than plan due to timing of capitals		9
Other, mostly positive non-recurring		27
Total		48
Actual Net Income/(Loss)		746

ASUCLA
P/L Reconciliation
Year-To-Date Through October 2014

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(193)
UCLA Store	
Gross Margin:	
Bearwear gross margin above plan due to markdowns lower than plan, return of Football Event to campus in August and fan enthusiasm	94
New Text gross income \$231K below plan due to continued competition, peer to peer selling, and student usage	(46)
Course Reader Solutions gross margin above plan due mostly to: accruing monthly now versus budgeted for Jan. April and July, and also an increase in digital sales	62
Computer Store gross income \$772K above plan due to timing for receipt of Apple Bonus and strong sales from marketing and extended BTS promo	118
Luvall Books gross income \$69K above plan due to better sell through of custom textbooks	8
HSS Dental gross margin above plan due to unplanned UC Riverside sale of dental counter equipment	14
Total Wages higher than plan	(8)
Other, negative controllables mostly freight out, direct mail adv., bank card expense and payment to UCLA	(53)
Total Contribution	189
UCLA Restaurants	
Gross Margin:	
Wetzel's/RX gross income \$16K below plan due to change in budgeted sales program and the candy store was closed for a few weeks for remodeling	(8)
No Campus Student Ctr gross income \$36K below plan: negative traffic impact from construction around Campbell Hall and error in calendar shift for budget for week zero	(28)
Luvall Food Servery gross margin below plan mostly due to delay in new menu, and partial closure in September for a few weeks for new menu construction	(14)
Cooperage gross margin below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(34)
Tsunami gross margin above plan due to new budget written to reflect change in model to a 3rd party leased operation (new model not in operation yet)	11
Taco Bell gross income \$28K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(28)
Ostin Café gross income \$31K below plan as it did not meet the scheduled opening of June 2014, opened operation in October 2014	(20)
Catering gross income \$80K above plan due to more Football & Basketball meals and the grad picnic was larger than last year	64
Concessions gross margin below plan due to budget error, (annual price increase not spread throughout all months), plus a few events cancelled or relocated due to July flood	(13)
Total Wages higher than plan	(4)
Total Contribution	(74)
Services	
Gross Margin:	
Licensing foreign income above plan due to a new program in Australia and Japan exceeded plan	31
Licensing domestic income below plan due mostly to timing	(4)
Leased ops gross income below plan mainly budgeted but unrealized rent for Student Affairs in the Global Viewpoint Lounge	(5)
Photography gross income \$7K below plan due mostly to timing	(7)
Other, positive controllables mainly in Licensing	15
Total Contribution	30
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$20K below plan due to aggressive budget, and timing as the school year started a week later than planned	(10)
AU Post Office gross income \$24K below plan due to lower postage sales	(4)
Total Wages lower than plan	11
Other, positive controllables	2
Total Contribution	(1)
Allocated Expenses and Other	
A&SS lower than plan mostly career wages, employee benefits and insurance expense	68
Maintenance higher than plan mostly career wages, limited appointment and employee benefits	(17)
Utilities lower than plan due mainly to a large drop in electricity and steam consumption, (some offset in higher chiller water consumption from warm weather)	9
Depreciation lower than plan due to timing of capitals	28
Other, mostly positive non-recurring	45
Total	133
Actual Net Income/(Loss)	84

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and cash equivalents	\$11,740	\$10,695	\$10,881
Accounts receivable	4,744	3,415	3,144
Less: Allowance for doubtful accounts	(208)	(196)	(182)
Accounts receivable, net	4,536	3,218	2,962
Student fees receivable	930	717	291
Inventories	7,018	7,781	6,114
Prepaid expenses and other current assets	219	170	302
Total current assets	24,443	22,582	20,550

LONG TERM ASSETS

Long Term Note Receivable	\$200	\$200	\$200
Property, equipment and improvements	67,110	67,087	67,008
Less: Accumulated depreciation	(42,052)	(41,847)	(41,459)
Total Long Term Assets	25,258	25,439	25,748

TOTAL ASSETS

49,701 48,021 46,299

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable	\$6,571	\$6,791	\$4,468
Wages and payroll taxes payable	2,864	2,860	2,992
Sales Tax Payable & Other Liabilities	1,513	875	846
Interest payable	245	201	112
Deferred Income	743	330	224
Funds Held for Others	166	110	142
Current portion of long term debt	766	766	766
Total current liabilities	12,867	11,933	9,549

LONG TERM DEBT:

AU expansion loan	10,825	10,825	10,825
Total long term debt	10,825	10,825	10,825

TOTAL LIABILITIES

23,692 22,759 20,375

RETAINED EARNINGS:

Beginning Balance	25,924	25,924	26,518
Year-to-date net income/(loss)	84	(662)	(594)

Ending Balance

26,009 25,263 25,924

TOTAL LIABILITIES AND RETAINED EARNINGS

49,701 48,021 46,299

	Current Month October 2014	Prior Month September 2014	Prior Year July 2014
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,740	\$10,695	\$10,881
Accounts receivable	4,744	3,415	3,144
Less: Allowance for doubtful accounts	(208)	(196)	(182)
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Total long term debt	10,825	10,825	10,825
TOTAL LIABILITIES	23,692	22,759	20,375
RETAINED EARNINGS:			
Beginning Balance	25,924	25,924	26,518
Year-to-date net income/(loss)	84	(662)	(594)
Ending Balance	26,009	25,263	25,924
TOTAL LIABILITIES AND RETAINED EARNINGS	49,701	48,021	46,299

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
October 2014
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)	\$746	\$84	\$233
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	204	612	657
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	(1,318)	(1,577)	(948)
Short Term Emergency Employee Loan Receivable	0	0	0
Student fees receivable	(213)	(639)	(633)
Inventories	762	(905)	(603)
Prepaid expenses and other current assets	(49)	83	39
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	(220)	2,104	1,907
Sales Tax payable & other liabilities	639	672	722
Wages and payroll taxes payable	3	(129)	(41)
Interest payable	44	132	141
Deferred Income	413	519	491
Funds held for others	56	24	3

Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Long Term Note Receivable	0	\$0	0
Purchase of property, equipment and improvements	(23)	(122)	(932)

Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan	0	0	0
---	---	---	---

Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	\$746	\$84	\$233
	204	612	657
	(1,318)	(1,577)	(948)
	0	0	0
	(213)	(639)	(633)
	762	(905)	(603)
	(49)	83	39
	(220)	2,104	1,907
	639	672	722
	3	(129)	(41)
	44	132	141
	413	519	491
	56	24	3
	\$1,067	\$980	\$1,969
	0	\$0	0
	(23)	(122)	(932)
	(\$23)	(\$122)	(\$932)
	0	0	0
	\$0	\$0	\$0
	\$1,045	\$859	\$1,036
	\$10,695	10,881	11,541
	\$11,740	\$11,740	\$12,577

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
October 2014
(\$000's)**

CASH AND CASH EQUIVALENTS	11,740
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Store POS	(150)
Student Service Center	(300)
Hill Top Shop Remodel	(150)
Food Service POS	(350)
Kronos System	(150)
KH Coffeehouse Patio Membrane	(225)
Subtotal	(3,158)
Adjustment for Cash Overdraft Entry	(2,500)
Uncommitted Cash	6,082
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	8,753
RESERVE SURPLUS (DEFICIT)	(2,671)

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2014-2015 October 2014

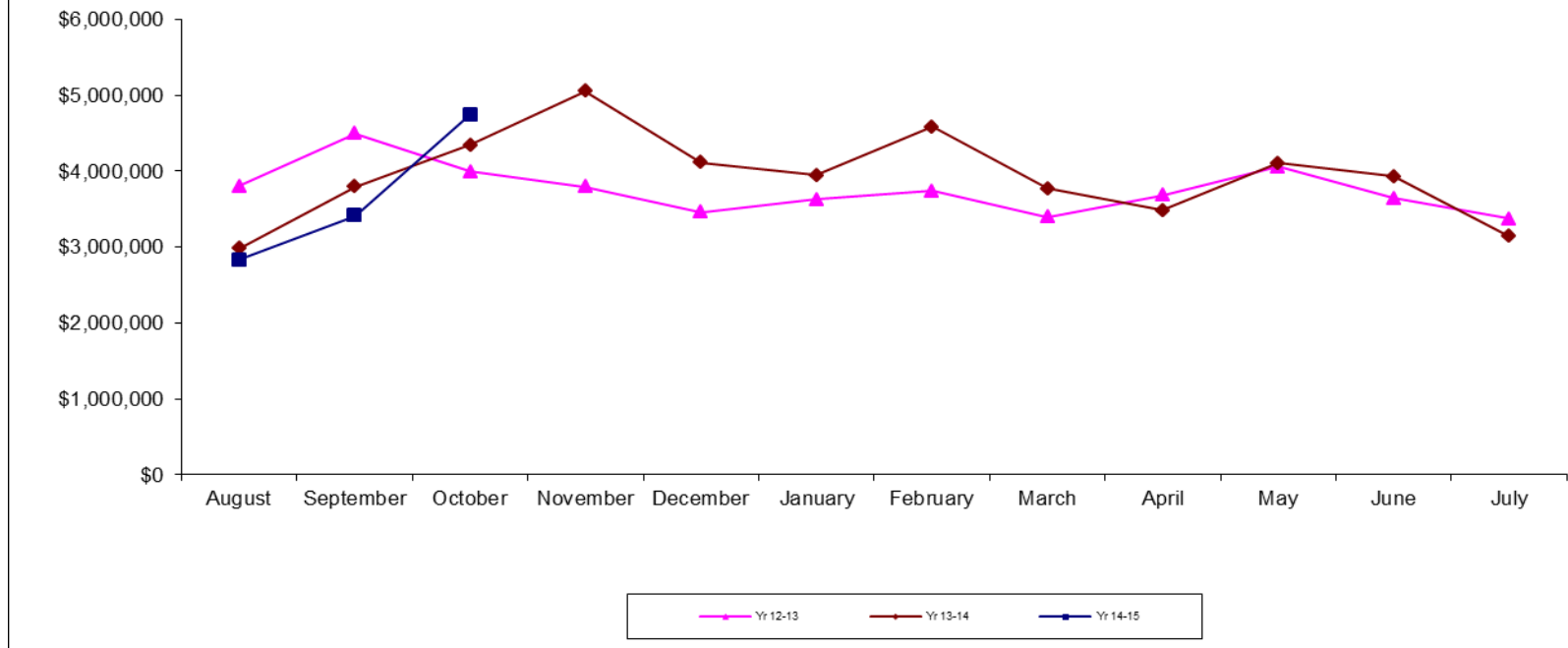
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2014-S001 Store General Replacement	50.0	0.0	19.6	19.6	30.4		0.0	In Progress
2014-S002 HSS Remodel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2014-S003 Informal Photo-Equipment	7.0	0.0	0.0	0.0	0.0	7.0	0.0	Pending
2014-S004 Hill Top Shop Remodel	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
Total Store/Services	257.0	0.0	19.6	19.6	30.4	207.0	0.0	
Food Service								
2014-F005 FS Miscellaneous and Unanticipated	50.0	2.3	6.3	8.6	41.4		0.0	In Progress
2014-F006 Steam Table/ Food Warmer	22.0	0.0	21.1	21.1	0.9		0.0	Completed Awaiting Invoice
2014-F007 Display Merchandiser	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-F008 Coffee Boba program	35.0	4.6	16.8	21.4	13.6		0.0	In Progress
2014-F009 Baskin Robbins move/Wetzel's reimage	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-F010 Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-O028 RX Yogurt	0.0	63.3	1.8	65.1	14.9		80.0	In Progress
Total Food Services	162.0	70.2	46.0	116.2	70.8	55.0	80.0	
Technology								
2014-T011 Network Infrastructure Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2014-T012 Printer Replacement	10.0	3.4	4.0	7.4	2.6		0.0	In Progress
2014-T013 Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2014-T014 Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2014-T015 Food Service POS	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2014-T016 Kronos System	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
Total Technology	556.0	3.4	4.0	7.4	2.6	546.0	0.0	
Others								
2014-O017 Meeting Room Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O018 SUO Chair Replacements	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-O019 SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-O020 Custodial Replacements	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2014-O021 Fac. Misc. Remodels	25.0	0.0	5.6	5.6	19.4		0.0	In Progress
2014-O022 KH Coffeehouse Patio Membrane	225.0	0.0	0.0	0.0	0.0	225.0	0.0	Pending
2014-O023 Finance Misc. Replacements	20.0	0.0	3.4	3.4	16.6		0.0	In Progress
2014-O024 Marketing Misc. Furniture Replacement	2.5	0.0	0.0	0.0	0.0	2.5	0.0	Pending
2014-O025 AU 1st Floor Restroom Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O026 KH Grand Salon - AC Upgrade	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2014-O027 Additional Utility Efficiency Projects	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
Total Others	439.5	0.0	9.0	9.0	36.0	394.5	0.0	
Total Current Year Projects	1,414.5	73.6	78.6	152.2	139.8	1,202.5	80.0	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

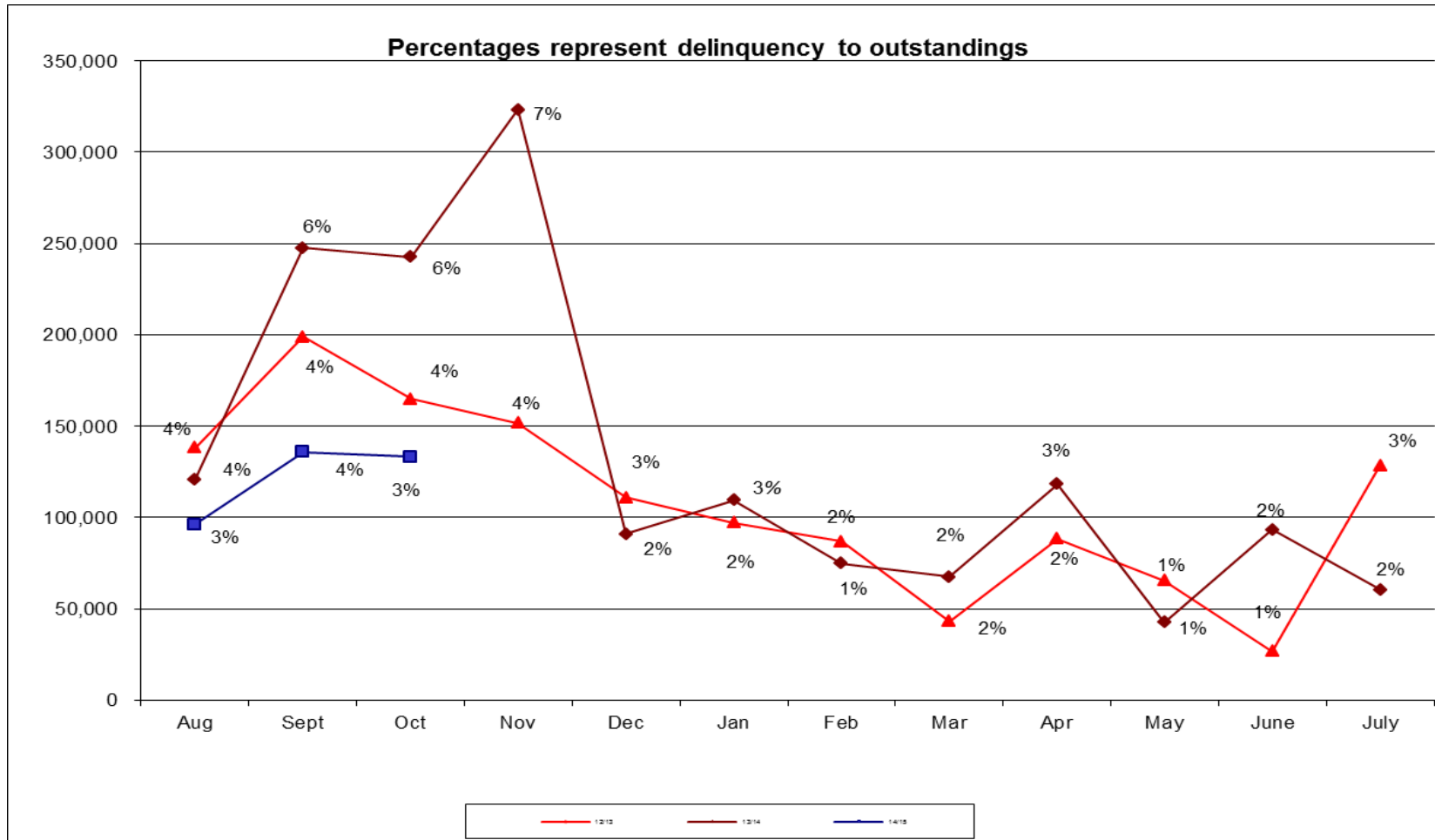
10/25/2014	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$797,975	19%	\$283,401	73%	\$58,869	91%	\$14,736	51%	\$12,706	61%	\$4,100	21%	\$1,171,787	25%
ASUCLA PUBLICATIONS		\$85,965	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$85,965	2%
ASUCLA USA/GSA		\$71,865	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$71,865	2%
DUE FROM VENDORS		\$150,425	4%	\$8,175	2%	(\$2,354)	-3%	\$12,205	43%	\$8,137	39%	\$16,619	87%	\$193,207	4%
DENTAL KITS		\$518,346	12%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$518,346	11%
OTHER		\$2,596,804	61%	\$98,006	25%	\$7,924	12%	\$1,679	6%	\$127	0%	(\$1,583)	-8%	\$2,702,957	56%
TOTAL CURRENT MONTH		\$4,221,380	100%	\$389,582	100%	\$64,439	100%	\$28,620	100%	\$20,970	100%	\$19,136	100%	\$4,744,127	100%
		89%		8%		2%		1%		0%		0%		100%	
9/27/2014	Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$776,007	25%	\$70,675	63%	\$29,901	39%	\$19,111	74%	\$6,590	55%	\$1,974	9%	\$904,258	26%
ASUCLA PUBLICATIONS		\$70,352	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$70,352	2%
ASUCLA USA/GSA		\$67,740	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$67,740	2%
DUE FROM VENDORS		\$121,147	4%	(\$1,690)	-1%	\$12,684	17%	\$6,562	26%	\$4,375	36%	\$21,248	95%	\$164,326	5%
DENTAL KITS		\$827,653	26%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$827,653	24%
OTHER		\$1,303,740	42%	\$42,993	11%	\$33,196	44%	(\$20)	0%	\$1,096	5%	(\$816)	-4%	\$1,380,189	41%
TOTAL CURRENT MONTH		\$3,166,639	75%	\$111,978	29%	\$75,781	118%	\$25,653	90%	\$12,061	58%	\$22,406	117%	\$3,414,518	72%
		93%		3%		2%		1%		0%		1%		100%	
8/23/2014	Aug	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$682,749	30%	\$195,845	45%	\$52,317	153%	\$8,036	29%	\$408	4%	\$1,573	87%	\$940,928	33%
ASUCLA PUBLICATIONS		\$77,575	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$77,575	3%
ASUCLA USA/GSA		\$55,799	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$55,799	2%
DUE FROM VENDORS		\$406,575	18%	\$157,149	36%	(\$22,369)	-65%	\$14,994	55%	\$9,996	104%	\$17,324	77%	\$583,669	21%
DENTAL KITS		\$39,234	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$39,234	1%
OTHER		\$1,039,425	45%	\$80,782	19%	\$4,210	12%	\$4,423	16%	(\$761)	-8%	\$6,111	24%	\$1,134,190	40%
TOTAL CURRENT MONTH		\$2,301,357	100%	\$433,776	100%	\$34,158	100%	\$27,453	100%	\$9,643	100%	\$25,008	100%	\$2,831,395	83%
		82%		15%		1%		1%		0%		1%		83%	

Total Aged Accounts Receivable Balances

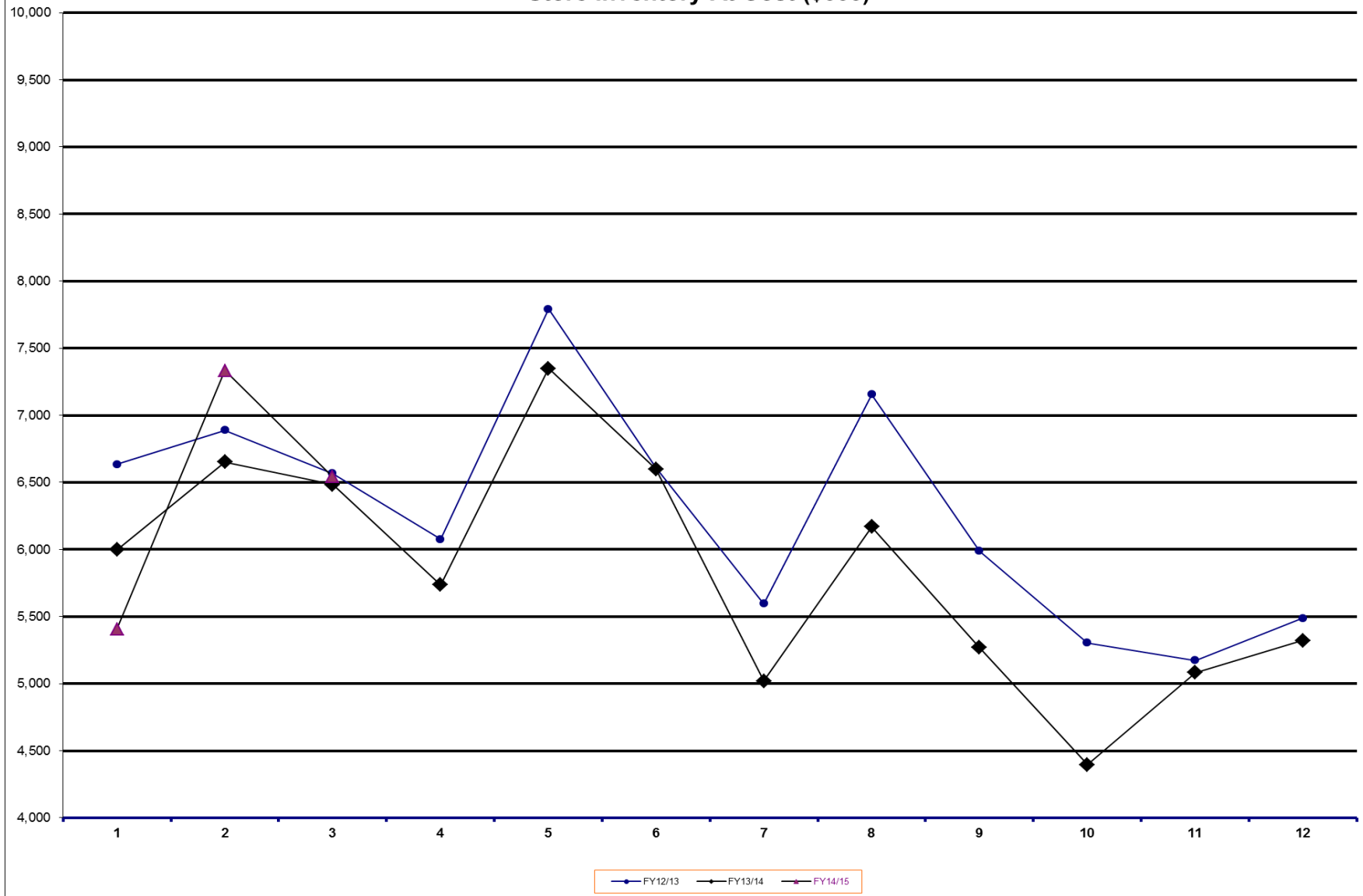
12 Month History
August 12 through Oct 14



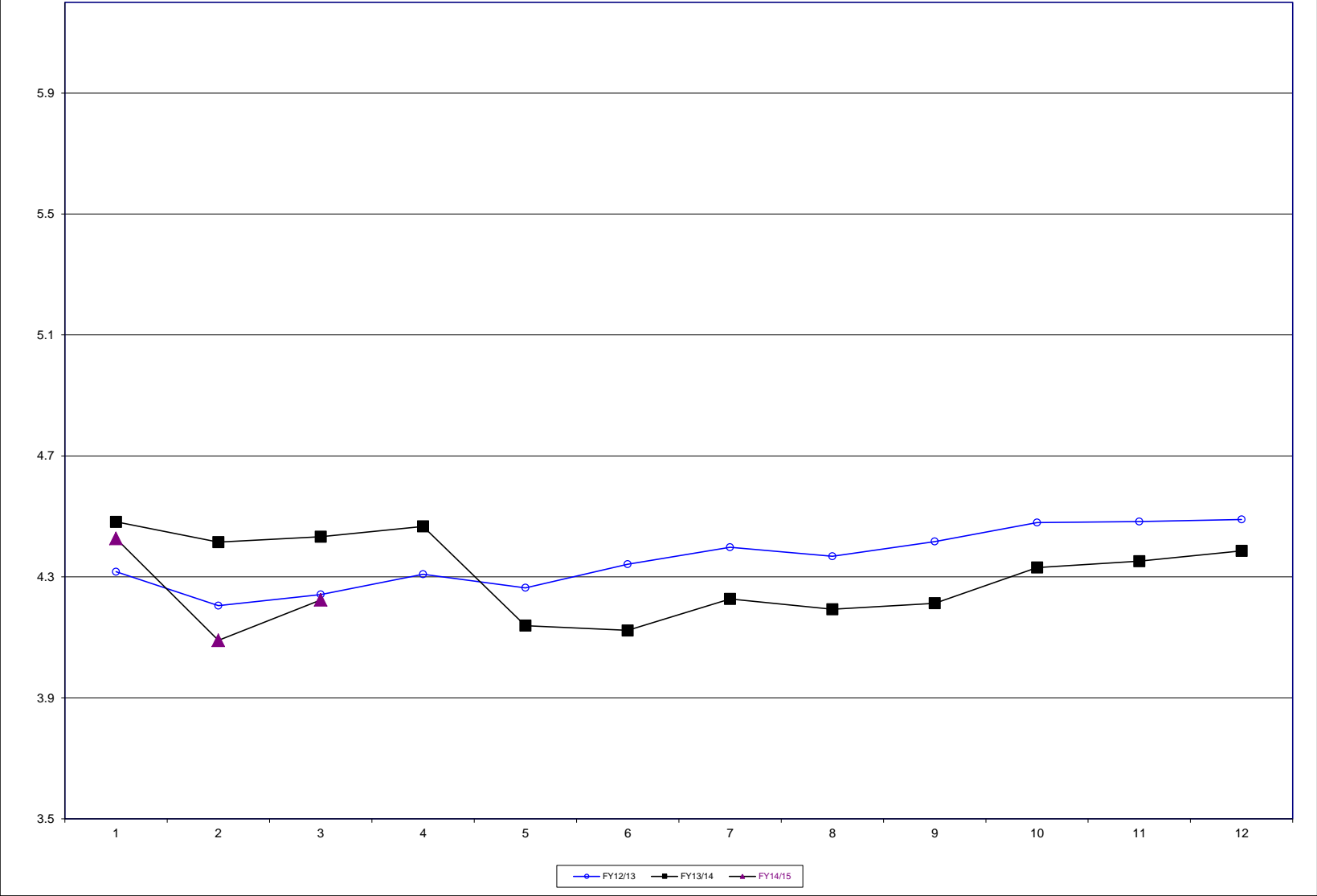
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

OCT. 03(09/28/14-10/25/14)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 3 MO(07/27/14-10/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
3,413,076	3,106,078	306,998	6,813,551	6,361,534	452,017	1,915,049	6,865,354
1,448,994	1,442,562	6,432	3,516,733	3,429,862	86,871	1,351,052	3,629,429
127,229	114,600	12,629	232,776	201,600	31,176	106,990	214,470
301,508	265,627	35,881	857,552	783,061	74,491	225,302	933,125
122,430	172,000	<49,570>	511,700	522,000	<10,300>	170,610	504,032
242,385	232,670	9,715	2,651,883	2,641,115	10,768	232,051	2,790,340
5,655,622	5,333,537	322,085	14,584,193	13,939,172	645,021	4,001,054	14,936,750
3,937,804	3,660,147	<277,657>	10,418,845	9,853,050	<565,795>	2,694,200	10,658,292
14,879	12,520	<2,359>	27,474	24,040	<3,434>	9,025	29,390
6,318	6,260	<58>	14,765	14,490	<275>	6,009	15,568
597	550	<47>	1,077	960	<117>	505	987
1,833	1,130	<703>	5,004	3,480	<1,524>	1,538	5,659
473	610	137	1,935	1,850	<85>	646	1,878
1,484	1,330	<154>	9,365	9,060	<305>	1,341	9,795
25,584	22,400	<3,184>	59,620	53,880	<5,740>	19,064	63,277
3,963,388	3,682,547	<280,841>	10,478,465	9,906,930	<571,535>	2,713,263	10,721,569
69.6	68.6	<1.0>	71.4	70.7	<0.8>	67.3	71.4
1,692,234	1,650,990	41,244	4,105,728	4,032,242	73,486	1,287,790	4,215,181
30.4	31.4	<1.0>	28.6	29.3	<0.8>	32.7	28.6
0.5	0.4	<0.0>	0.4	0.4	<0.0>	0.5	0.4
29.9	31.0	<1.0>	28.2	28.9	<0.8>	32.2	28.2
20.2	22.5	<2.3>	17.4	19.4	<2.1>	20.2	18.7
49.4	45.9	3.4	49.9	48.7	1.3	45.8	48.5
40.4	39.2	1.2	40.7	39.6	1.1	39.9	40.9
31.0	32.4	<1.4>	27.9	29.4	<1.5>	33.5	26.9
51.0	47.8	3.3	50.7	50.3	0.3	50.0	50.0
33.8	33.2	0.6	21.6	21.0	0.6	34.4	20.8
160,237	96,370	63,867	447,162	260,989	186,173	100,869	274,214
1,852,471	1,747,360	105,111	4,552,890	4,293,231	259,659	1,388,660	4,489,395
247,203	255,102	7,899	752,817	772,485	19,668	252,410	772,350
176,310	156,536	<19,774>	472,465	445,069	<27,396>	155,233	460,477
423,513	411,638	<11,875>	1,225,282	1,217,554	<7,728>	407,643	1,232,827
7.5	7.7	0.2	8.4	8.7	0.3	10.2	8.3
135,577	138,269	2,692	409,961	416,165	6,204	128,063	391,467
11,829	6,295	<5,534>	31,764	26,446	<5,318>	9,552	35,136
13,796	13,570	<226>	38,632	40,170	1,538	13,312	38,581
80	80	0	240	240	0	80	240
20	17	<3>	68	46	<22>	17	61
2,234	2,250	16	5,809	5,950	141	2,158	6,220
0	0	0	0	0	0	0	800
5,548	3,940	<1,608>	17,218	13,790	<3,428>	1,907	16,513
47,602	47,287	<315>	117,850	104,065	<13,785>	43,947	101,963
901	900	<1>	2,703	2,700	<3>	892	2,711
<97>	0	97	<97>	0	97	<0>	<0>
426	0	<426>	426	0	<426>	0	142
24,559	25,530	971	111,680	108,540	<3,140>	28,513	94,394
<3,352>	<920>	2,432	<5,617>	<4,170>	1,447	<1,320>	<5,047>
109	50	<59>	207,892	187,150	<20,742>	2,683	186,350
2,123	3,755	1,632	14,358	14,975	617	4,248	15,993
96,692	102,616	5,924	227,179	221,918	<5,261>	75,529	221,395
1,185	0	<1,185>	2,515	0	<2,515>	3,250	6,430
3,342	0	<3,342>	4,218	0	<4,218>	0	358
655	0	<655>	1,573	723	<850>	0	650
501	500	<1>	1,503	1,500	<3>	0	0
364	400	36	1,604	1,400	<204>	406	1,404
4,494	8,850	4,356	12,659	26,050	13,391	9,131	27,814
0	0	0	0	0	0	745	745
2,606	2,000	<606>	2,760	2,000	<760>	0	298
12,472	11,866	<606>	18,512	17,799	<713>	5,628	17,294
0	0	0	0	3	3	0	0
30,979	18,338	<12,641>	55,741	31,010	<24,731>	11,243	32,904
394,646	385,593	<9,053>	1,281,148	1,218,470	<62,678>	339,986	1,194,814
818,159	797,231	<20,928>	2,506,430	2,436,024	<70,406>	747,629	2,427,641
1,034,312	950,129	84,183	2,046,460	1,857,207	189,253	641,031	2,061,754
36,732	31,458	<5,274>	106,017	105,108	<909>	26,672	82,295
153,328	178,382	25,054	487,426	532,576	45,150	146,983	489,018
75,930	70,970	<4,960>	244,806	235,285	<9,521>	58,948	201,611
32,110	32,523	413	99,148	98,723	<425>	28,445	94,977
102,695	109,478	6,783	326,924	322,200	<4,724>	89,304	317,489
81,361	70,749	<10,612>	238,060	218,424	<19,636>	68,048	198,817
36,774	35,697	<1,077>	110,892	107,355	<3,537>	43,914	126,312
58,558	62,419	3,861	175,338	187,257	11,919	67,634	201,402
577,488	591,676	14,188	1,788,611	1,806,928	18,317	529,949	1,711,921
456,825	358,453	98,372	257,848	50,279	207,569	111,082	349,833

UCLA RESTAURANTS
INCOME STATEMENT

OCT. 03(09/28/14-10/25/14)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 3 MO(07/27/14-10/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
170,835	158,517	12,318	356,241	373,424	<17,183>	172,487	369,263
211,501	228,126	<16,625>	415,834	449,475	<33,641>	229,694	454,856
149,297	143,503	5,794	370,369	373,897	<3,528>	150,477	379,207
265,250	261,233	4,017	543,522	557,784	<14,262>	266,956	554,707
291,813	321,461	<29,648>	601,849	684,442	<82,593>	293,627	637,136
238,627	201,706	36,921	571,762	541,725	30,037	188,209	579,027
1,327,324	1,314,546	12,778	2,859,577	2,980,747	<121,170>	1,301,448	2,974,196
459,930	451,297	<8,633>	1,044,624	1,034,185	<10,439>	438,608	1,045,592
34.7	34.3	<0.3>	36.5	34.7	<1.8>	33.7	35.2
867,394	863,249	4,145	1,814,953	1,946,562	<131,609>	862,841	1,928,605
65.4	65.7	<0.3>	63.5	65.3	<1.8>	66.3	64.8
68.7	66.9	1.8	65.9	66.2	<0.4>	67.6	66.5
66.4	66.1	0.3	64.3	65.2	<1.0>	67.2	64.4
64.4	64.6	<0.2>	63.6	64.1	<0.5>	64.4	64.0
68.0	69.6	<1.6>	66.6	68.9	<2.3>	70.4	69.3
63.3	64.9	<1.7>	60.9	64.8	<3.9>	64.3	63.1
62.3	61.5	0.9	61.7	62.8	<1.1>	63.0	62.9
240,981	212,807	28,174	563,526	497,750	65,776	224,402	536,310
1,108,375	1,076,056	32,319	2,378,479	2,444,312	<65,833>	1,087,243	2,464,915
285,228	280,771	<4,457>	860,299	861,242	943	279,417	849,523
3,539	1,200	<2,339>	4,629	3,900	<729>	209	209
226,839	221,354	<5,485>	542,704	551,227	8,523	221,057	552,440
<44,458>	<47,068>	<2,610>	<100,081>	<112,721>	<12,640>	<39,874>	<96,995>
471,148	456,257	<14,891>	1,307,551	1,303,648	<3,903>	460,809	1,305,176
35.5	34.7	<0.8>	45.7	43.7	<2.0>	35.4	43.9
157,031	159,304	2,273	487,195	484,689	<2,506>	146,934	455,063
2,182	1,665	<517>	4,181	5,140	959	1,493	4,569
4,127	4,362	235	12,022	13,081	1,059	4,050	12,558
3,303	3,000	<303>	5,803	6,500	697	2,500	5,516
66,404	59,948	<6,456>	143,130	138,472	<4,658>	62,149	140,933
5.0	4.6	<0.4>	5.0	4.7	<0.4>	4.8	4.7
4,300	4,603	303	10,613	12,724	2,111	6,597	14,135
<14,449>	<9,900>	4,549	<31,281>	<29,700>	1,581	<8,851>	<25,437>
1,768	2,700	932	9,130	8,555	<575>	2,118	9,319
6,536	6,053	<483>	12,453	17,048	4,595	5,186	16,078
2,946	1,750	<1,196>	4,606	5,445	839	4,477	7,144
25,997	25,370	<627>	38,752	41,935	3,183	19,272	40,873
0	100	100	0	300	300	0	0
0	10	10	0	22	22	14	22
7,532	7,078	<454>	35,327	20,304	<15,023>	8,859	34,171
48,608	38,176	<10,432>	90,470	82,948	<7,522>	45,630	82,602
2,163	2,058	<105>	4,297	4,529	232	2,256	4,440
3,830	969	<2,861>	7,654	2,459	<5,195>	1,948	6,969
71	500	429	2,148	500	<1,648>	589	1,263
569	450	<119>	1,205	1,325	120	0	593
0	0	0	75	10,000	9,925	0	0
1,237	0	<1,237>	2,281	300	<1,981>	0	0
15,512	18,130	2,618	35,988	45,369	9,381	16,329	35,970
339,667	326,326	<13,341>	876,050	871,945	<4,105>	321,550	846,782
810,815	782,583	<28,232>	2,183,601	2,175,593	<8,008>	782,360	2,151,959
297,560	293,473	4,087	194,878	268,719	<73,841>	304,883	312,956
40,863	34,868	<5,995>	113,096	112,338	<758>	30,151	87,103
41,347	50,176	8,829	111,121	132,606	21,485	54,676	121,409
20,475	19,963	<512>	55,976	59,226	3,250	21,928	49,501
8,659	9,148	489	22,594	24,621	2,027	10,581	23,540
27,693	30,795	3,102	74,628	80,518	5,890	33,220	77,360
68,587	57,421	<11,166>	200,684	177,276	<23,408>	57,364	167,602
31,001	28,967	<2,034>	93,482	87,114	<6,368>	37,019	106,481
99,842	99,425	<417>	299,510	298,275	<1,235>	99,418	298,036
338,466	330,763	<7,703>	971,090	971,974	884	344,357	931,032
<40,906>	<37,290>	<3,616>	<776,212>	<703,255>	<72,957>	<39,474>	<618,075>
386,092	395,793	<9,701>	822,428	859,354	<36,926>	417,724	882,904
134,811	134,896	<85>	300,882	299,627	1,255	146,572	314,302
251,281	260,897	<9,616>	521,546	559,727	<38,181>	271,152	568,602
5.54	5.35	0.18	5.59	5.44	0.15	5.24	5.26
7.25	6.90	0.35	6.27	6.10	0.17	6.84	5.91
4.62	4.55	0.07	4.67	4.67	0.00	4.37	4.47
31,797	30,402	<1,395>	81,154	81,034	<120>	30,943	82,646
41.74	43.24	<1.50>	35.24	36.78	<1.55>	42.06	35.99

SERVICES DIVISION
INCOME STATEMENT

OCT. 03(09/28/14-10/25/14)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 3 MO(07/27/14-10/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
25,203	22,000	3,203	44,660	51,476	<6,816>	16,333	43,667
25,203	22,000	3,203	44,660	51,476	<6,816>	16,333	43,667
292	795	503	1,787	2,087	300	378	776
24,910	21,205	3,705	42,874	49,389	<6,515>	15,955	42,891
98.8	96.4	2.5	96.0	96.0	0.1	97.7	98.2
98.8	96.4	2.5	96.0	96.0	0.1	97.7	98.2
403,219	350,545	52,674	698,177	671,750	26,427	317,196	608,988
99,750	100,028	<278>	290,456	295,708	<5,252>	91,307	269,689
502,970	450,573	52,397	988,633	967,458	21,175	408,503	878,677
527,880	471,778	56,102	1,031,507	1,016,847	14,660	424,458	921,568
32,950	33,280	330	100,348	99,129	<1,219>	32,310	98,730
574	1,818	1,244	2,259	5,079	2,821	1,537	6,406
33,524	35,098	1,574	102,607	104,208	1,601	33,847	105,136
133.0	159.5	26.5	229.8	202.4	<27.3>	207.2	240.8
16,530	17,034	504	49,574	50,883	1,309	14,677	45,695
326	700	374	923	2,105	1,182	475	1,858
645	708	63	1,922	2,112	190	634	1,929
45	105	60	55	315	260	338	574
0	0	<0>	10,000	10,000	<0>	5,113	7,902
1,818	2,000	182	3,818	4,000	182	2,000	2,000
0	0	0	500	500	0	0	0
3,901	3,900	<1>	11,608	11,700	92	4,097	10,494
520	0	<520>	520	433	<87>	0	420
2,083	2,294	211	6,249	7,237	988	2,083	6,249
550	1,150	600	1,650	3,450	1,800	0	2,205
8,623	4,150	<4,473>	16,006	12,450	<3,556>	1,033	8,827
30,375	33,375	3,000	36,449	33,376	<3,073>	35,533	35,533
23,203	19,003	<4,200>	48,845	49,456	611	17,010	45,356
89,308	79,775	<9,533>	191,624	205,273	13,649	71,842	186,565
177,927	164,194	<13,733>	379,743	393,290	13,547	154,834	355,607
211,451	199,292	<12,159>	482,349	497,498	15,149	188,682	460,743
316,429	272,486	43,943	549,158	519,349	29,809	235,776	460,826
2,908	2,682	<226>	8,882	9,026	144	2,215	7,067
13,446	15,090	1,645	31,702	36,917	5,215	14,744	30,759
6,896	6,177	<719>	16,487	16,727	240	6,105	12,942
2,916	2,831	<85>	6,689	7,041	352	2,946	6,156
9,326	9,528	202	22,017	23,058	1,041	9,249	20,192
14,432	26,703	12,271	42,228	82,441	40,213	12,070	35,267
6,523	13,482	6,959	19,670	40,544	20,874	7,790	22,406
6,238	6,147	<91>	18,686	18,441	<245>	5,961	17,848
62,685	82,640	19,955	166,361	234,195	67,834	61,080	152,635
253,745	189,846	63,899	382,797	285,154	97,643	174,696	308,190

UCLA STUDENT UNION
INCOME STATEMENT

OCT. 03(09/28/14-10/25/14)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 3 MO(07/27/14-10/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
44,917	55,865	<10,948>	162,795	180,211	<17,416>	61,578	187,335
0	0	0	10	0	10	0	0
0	0	0	5	0	5	12	1,652
53,041	58,988	<5,947>	139,107	159,682	<20,575>	56,179	152,077
97,958	114,853	<16,895>	301,918	339,893	<37,975>	117,769	341,065
51,854	57,690	5,836	136,390	156,168	19,778	55,429	150,272
7,950	12,534	4,584	23,570	33,131	9,561	11,785	37,746
0	0	0	0	0	0	25	25
59,805	70,224	10,419	159,960	189,299	29,339	67,239	188,043
61.1	61.1	0.1	53.0	55.7	2.7	57.1	55.1
38,153	44,629	<6,476>	141,958	150,594	<8,636>	50,531	153,022
39.0	38.9	0.1	47.0	44.3	2.7	42.9	44.9
82.3	77.6	4.7	85.5	81.6	3.9	80.9	79.9
0.0	0.0	0.0	100.0	0.0	100.0	0.0	0.0
0.0	0.0	0.0	100.0	0.0	100.0	<106.3>	98.5
2.2	2.2	0.0	2.0	2.2	<0.3>	1.3	1.2
25,679	16,361	9,318	32,803	35,164	<2,361>	13,917	29,376
0	0	0	0	0	0	1,164	5,241
9,233	10,384	<1,151>	24,592	28,110	<3,518>	9,866	26,856
34,912	26,745	8,167	57,394	63,274	<5,880>	24,947	61,473
73,066	71,374	1,692	199,352	213,868	<14,516>	75,478	214,495
30,451	30,320	<131>	87,430	90,950	3,520	30,999	92,998
16,911	20,412	3,501	47,247	54,399	7,152	17,106	53,749
47,362	50,732	3,370	134,678	145,349	10,671	48,105	146,747
48.4	44.2	<4.2>	44.6	42.8	<1.9>	40.9	43.0
16,695	16,338	<357>	48,181	48,713	532	15,866	46,511
610	1,235	625	1,994	2,819	825	4,340	7,601
3,563	3,220	<343>	9,634	9,862	228	3,097	9,128
221	1,150	929	646	1,150	504	0	0
464	464	0	464	464	0	465	465
3,178	2,610	<568>	5,511	4,308	<1,203>	393	2,326
1,662	89	<1,573>	18,830	17,242	<1,588>	0	17,153
15,233	5,402	<9,831>	20,107	13,704	<6,403>	6,900	16,245
93	240	147	688	850	162	44	680
147	20	<127>	1,673	569	<1,104>	50	642
499	601	102	1,514	1,803	289	472	1,406
356	698	342	4,791	4,891	100	463	2,530
1,425	1,386	<39>	3,166	3,752	586	1,496	3,580
419	35	<384>	642	95	<547>	1	<0>
0	0	0	0	0	0	698	3,203
15,417	15,417	0	46,250	46,251	1	15,417	46,250
12,105	11,000	<1,105>	15,203	26,000	10,797	10,687	28,448
72,086	59,905	<12,181>	179,293	182,473	3,180	60,389	186,167
119,448	110,637	<8,811>	313,971	327,822	13,851	108,494	332,914
<46,382>	<39,263>	<7,119>	<114,618>	<113,954>	<664>	<33,016>	<118,418>
4,109	3,877	<232>	11,659	12,544	885	3,149	9,821
3,382	4,521	1,139	11,943	15,330	3,387	4,953	14,336
1,735	1,851	116	6,266	7,179	913	2,051	6,011
734	848	114	2,493	2,940	447	990	2,866
2,346	2,855	509	8,312	9,578	1,266	3,107	9,452
42,876	37,028	<5,848>	125,453	114,317	<11,136>	35,860	104,773
19,379	18,682	<697>	58,438	56,184	<2,254>	23,142	66,564
12,351	14,612	2,261	36,955	43,836	6,881	14,243	42,728
86,911	84,274	<2,637>	261,518	261,908	390	87,494	256,550
<133,294>	<123,537>	<9,757>	<376,137>	<375,862>	<275>	<120,510>	<374,969>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

OCT. 03(09/28/14-10/25/14)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 3 MO(07/27/14-10/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
310,439	312,673	2,234	921,831	940,930	19,099	290,667	899,630
4,786	6,868	2,082	11,424	12,852	1,428	4,614	4,614
31,055	34,850	3,795	97,009	98,357	1,348	29,749	94,492
346,279	354,391	8,112	1,030,263	1,052,139	21,876	325,029	998,736
4.3	4.7	0.4	5.2	5.5	0.3	5.3	5.0
0	0	0	2,000	2,000	0	0	2,000
141,206	143,727	2,521	423,904	431,868	7,964	130,552	400,797
5,554	7,463	1,909	28,800	24,016	<4,784>	11,562	29,944
8,787	9,646	859	25,462	28,205	2,743	8,723	25,077
659	1,140	481	2,462	3,474	1,012	954	2,923
366	2,096	1,730	1,847	6,441	4,594	935	2,296
0	20	20	0	60	60	0	0
2,715	1,739	<976>	3,674	2,176	<1,498>	15	555
0	0	0	25	0	<25>	0	0
0	798	798	<2>	2,394	2,396	0	0
800	246	<554>	1,055	883	<172>	947	1,848
295	200	<95>	407	600	193	45	177
276	295	19	1,013	885	<128>	0	553
<728>	<500>	228	<826>	<1,500>	<674>	541	173
260	50	<210>	260	150	<110>	64	86
2,702	2,810	108	8,125	8,430	305	2,563	8,570
1,300	1,000	<300>	4,785	3,000	<1,785>	1,000	3,010
2,100	2,100	0	6,300	6,300	0	2,100	6,300
4,145	6,117	1,972	14,056	19,034	4,978	4,015	15,912
0	0	0	0	0	<0>	0	0
10,775	10,320	<455>	27,836	30,960	3,124	7,760	25,520
0	75	75	0	250	250	158	331
13,802	13,802	0	28,860	28,860	0	13,400	28,020
11	80	69	<6>	240	246	<17>	<19>
16,081	19,845	3,764	48,243	59,535	11,292	18,041	54,123
2,568	3,097	529	8,053	9,523	1,470	3,090	9,269
880	871	<9>	2,639	2,613	<26>	917	2,750
10,342	10,730	388	31,475	32,700	1,225	10,417	31,747
0	200	200	2,235	700	<1,535>	452	2,232
9,583	9,870	287	28,750	29,610	860	9,583	28,750
0	0	0	22,000	22,000	0	0	0
10,183	10,200	17	36,527	30,400	<6,127>	9,640	28,326
200	200	0	200	1,200	1,000	1,141	1,580
3,400	3,267	<133>	9,223	9,687	464	3,172	9,404
0	3,300	3,300	8,989	9,900	911	2,926	8,778
7,635	7,635	0	22,905	22,905	0	7,417	22,250
13,955	15,929	1,974	41,848	47,787	5,939	15,929	47,787
13,145	15,000	1,855	14,440	18,333	3,893	1,078	14,851
282,997	303,368	20,371	857,564	895,619	38,055	269,120	815,920
629,276	657,759	28,483	1,887,828	1,947,758	59,930	594,149	1,814,656
17,515	15,984	<1,531>	51,247	49,348	<1,899>	14,649	42,799
7,916	8,064	148	23,872	24,251	379	9,453	27,191
12,300	15,463	3,163	36,846	46,389	9,543	15,720	47,006
37,731	39,511	1,780	111,965	119,988	8,023	39,822	116,996
667,006	697,270	30,264	1,999,792	2,067,746	67,954	633,971	1,931,653
<587,628>	<618,021>	<30,393>	<1,768,185>	<1,843,541>	<75,356>	<550,417>	<1,663,904>
<31,207>	<31,207>	0	<89,205>	<89,205>	0	<27,281>	<78,036>
<3,170>	<3,170>	0	<8,154>	<8,154>	0	<3,665>	<9,520>
<45,001>	<44,873>	128	<134,248>	<126,847>	7,401	<52,608>	<180,193>
<667,006>	<697,271>	<30,265>	<1,999,792>	<2,067,747>	<67,955>	<633,971>	<1,931,653>
0	<1>	<1>	0	<1>	<1>	0	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

OCT. 03(09/28/14-10/25/14)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 3 MO(07/27/14-10/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
109,193	105,042	<4,151>	347,546	332,052	<15,494>	99,286	295,052
2,769	0	<2,769>	11,410	0	<11,410>	1,049	4,078
679	1,200	521	2,148	3,600	1,452	0	0
<539>	<160>	379	<1,381>	<480>	901	<320>	<480>
<5,811>	<4,528>	1,283	<16,244>	<13,737>	2,507	<4,806>	<13,251>
<7,084>	<6,000>	1,084	<25,515>	<18,000>	7,515	<4,994>	<41,978>
99,206	95,554	<3,652>	317,964	303,435	<14,529>	90,214	243,421
64,873	62,587	<2,286>	201,570	192,162	<9,408>	55,173	175,005
115	128	13	304	384	80	72	301
940	594	<346>	2,245	2,133	<112>	660	1,924
0	30	30	432	490	58	0	<1,200>
4,720	5,090	370	14,677	15,186	509	3,918	13,595
5,004	4,504	<500>	14,538	14,361	<177>	4,444	13,624
2,230	1,166	<1,064>	4,981	3,918	<1,063>	296	3,127
435	559	124	1,384	1,712	328	468	1,230
24,840	17,875	<6,965>	56,515	53,625	<2,890>	12,117	41,261
2,765	3,000	235	2,775	9,000	6,225	2,941	8,992
0	75	75	0	225	225	0	0
238	225	<13>	835	675	<160>	37	717
0	50	50	0	150	150	0	0
8,740	3,850	<4,890>	13,487	11,550	<1,937>	3,472	9,534
7,964	9,156	1,192	19,753	23,332	3,579	9,498	23,078
5,087	3,684	<1,403>	12,220	10,886	<1,334>	3,618	10,942
532	830	298	2,476	2,490	14	221	673
128,485	113,403	<15,082>	348,194	342,279	<5,915>	96,935	302,803
227,691	208,957	<18,734>	666,158	645,714	<20,444>	187,149	546,223
14,933	15,374	441	44,428	46,122	1,694	16,811	50,369
14,933	15,374	441	44,428	46,122	1,694	16,811	50,369
242,625	224,331	<18,294>	710,585	691,836	<18,749>	203,960	596,592
<207,256>	<191,901>	15,355	<606,424>	<592,458>	13,966	<173,342>	<506,459>
<6,535>	<6,535>	0	<19,605>	<19,605>	0	<6,001>	<18,003>
<2,562>	<2,562>	0	<7,686>	<7,686>	0	<2,644>	<7,932>
<8,757>	<7,349>	1,408	<25,624>	<22,739>	2,885	<7,324>	<21,400>
<17,515>	<15,984>	1,531	<51,247>	<49,348>	1,899	<14,649>	<42,799>
<242,625>	<224,331>	18,294	<710,585>	<691,836>	18,749	<203,960>	<596,592>
0	0	<0>	0	0	<0>	<0>	0

UTILITIES
EXPENSE STATEMENT

OCT. 03(09/28/14-10/25/14)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
30,290	25,642	<4,648>	Chiller Water
64,976	66,590	1,614	Elec-Non Air Cond.
9,412	9,175	<237>	Water-Non Air Cond.
2,616	9,136	6,520	Steam-Non Air Cond.
2,828	2,924	96	Gas
110,122	113,467	3,345	TOTAL OTHER CONTROL.
110,122	113,467	3,345	TOTAL CONTROLLABLE EXP
<93,677>	<96,828>	<3,151>	Allocated-Svs and Ent
<3,283>	<3,283>	0	Allocated-USAC
<1,287>	<1,287>	0	Allocated-GSA
<3,958>	<4,004>	<46>	Allocated-Comm Board
<7,916>	<8,064>	<148>	Allocated-A & SS
<110,122>	<113,466>	<3,344>	TOTAL OTHER
0	1	1	TOTAL EXPENSE

FISCAL YEAR 14-15			FISCAL YEAR 13-14	
YTD 3 MO(07/27/14-10/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
101,929	85,337	<16,592>	40,815	104,870
181,618	198,308	16,690	66,221	200,513
23,793	24,322	529	8,003	24,006
15,340	26,268	10,928	13,233	39,245
9,320	6,965	<2,355>	2,091	6,869
332,000	341,200	9,200	130,363	375,503
332,000	341,200	9,200	130,363	375,503
<282,482>	<291,197>	<8,715>	<111,865>	<321,762>
<9,849>	<9,849>	0	<2,997>	<8,991>
<3,861>	<3,861>	0	<1,321>	<3,963>
<11,936>	<12,041>	<105>	<4,727>	<13,596>
<23,872>	<24,251>	<379>	<9,453>	<27,191>
<332,000>	<341,199>	<9,199>	<130,363>	<375,503>
0	1	1	<0>	<0>