

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

July (07/01/12 - 07/28/12)

Prepared

August 22, 2012

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2012 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JULY (07/01/12 - 07/28/12)										FY 10-11	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
2,774		3,252		(478)	(14.7%)	(41)	(1.5%)	2,815		GROSS INCOME	
890		937		(47)	(5.0%)	40	4.7%	850		UCLA Store	
373		453		(80)	(17.7%)	93	33.2%	280		UCLA Restaurants	
126		107		19	17.8%	24	23.5%	102		Services Division	
										UCLA Student Union	
4,163		4,749		(586)	(12.3%)	116	2.9%	4,047		TOTAL	
872	31.4%	968	29.8%	(96)		2	0.5	870	30.9%	GROSS MARGIN	
626	70.3%	665	71.0%	(39)	(0.7)	32	0.4	594	69.9%	UCLA Store	
373	100.0%	453	100.0%	(80)	0.0	93	0.0	280	100.0%	UCLA Restaurants	
85	67.5%	65	60.7%	20	6.8	24	7.7	61	59.8%	Services Division	
										UCLA Student Union	
1,956	47.0%	2,151	45.3%	(195)	1.7	151	2.4	1,805	44.6%	TOTAL	
523	18.9%	521	16.0%	(2)	(2.9)	(51)	(2.1)	472	16.8%	WAGES & BENEFITS	
558	62.7%	543	58.0%	(15)	(4.7)	(87)	(7.3)	471	55.4%	UCLA Store	
46	12.3%	55	12.1%	9	(0.2)	(5)	2.3	41	14.6%	UCLA Restaurants	
55	43.7%	59	55.1%	4	11.4	2	12.2	57	55.9%	Services Division	
										UCLA Student Union	
1,182	28.4%	1,178	24.8%	(4)	(3.6)	(141)	(2.7)	1,041	25.7%	TOTAL	
70	2.5%	62	1.9%	(8)	(0.6)	4	0.1	74	2.6%	OTHER CONTROLLABLES *	
133	14.9%	118	12.6%	(15)	(2.3)	(28)	(2.5)	105	12.4%	UCLA Store	
122	32.7%	145	32.0%	23	(0.7)	(56)	(9.1)	66	23.6%	UCLA Restaurants	
39	31.0%	34	31.8%	(5)	0.8	(1)	6.3	38	37.3%	Services Division	
										UCLA Student Union	
364	8.7%	359	7.6%	(5)	(1.1)	(81)	(1.7)	283	7.0%	TOTAL	
280	10.1%	385	11.8%	(105)	(1.7)	(43)	(1.4)	323	11.5%	CONTRIBUTION	
(65)	(7.3%)	4	0.4%	(69)	(7.7)	(83)	(9.4)	18	2.1%	UCLA Store	
205	55.0%	253	55.8%	(48)	(0.8)	33	(6.4)	172	61.4%	UCLA Restaurants	
(9)	(7.1%)	(28)	(26.2%)	19	19.1	25	26.2	(34)	(33.3%)	Services Division	
										UCLA Student Union	
411	9.9%	614	12.9%	(203)	(3.0)	(68)	(1.9)	479	11.8%	TOTAL	
515	12.4%	510	10.7%	(5)	(1.7)	213	5.6	728	18.0%	ALLOCATED EXPENSES	
183	4.4%	178	3.7%	(5)	(0.7)	21	0.6	204	5.0%	Admin&Support Services	
89	2.1%	76	1.6%	(13)	(0.5)	(22)	(0.4)	67	1.7%	Maintenance Division	
229	5.5%	221	4.7%	(8)	(0.8)	(27)	(0.5)	202	5.0%	Utilities	
										Depreciation	
1,016	24.4%	985	20.7%	(31)	(3.7)	185	5.3	1,201	29.7%	TOTAL	
(605)	(14.5%)	(371)	(7.8%)	(234)	(6.7)	117	3.3	(722)	(17.8%)	NET INCOME (LOSS) FROM OPERATIONS	
25	0.6%	0	0.0%	25	0.6	12	0.3	13	0.3%	OTHER INC/(EXP)	
21	0.5%	17	0.4%	4	0.1	(2)	(0.1)	23	0.6%	Non-Recurrent Inc/(Exp)	
(56)	(1.3%)	(56)	(1.2%)	0	(0.1)	3	0.2	(59)	(1.5%)	Interest Income	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	
252	6.1%	186	3.9%	66	2.2	64	1.5	188	4.6%	Income Taxes	
										Student Union Fee Income	
242	5.8%	147	3.1%	95	2.7	77	1.7	165	4.1%	TOTAL	
(363)	(8.7%)	(224)	(4.7%)	(139)	(4.0)	194	5.1	(557)	(13.8%)	NET INCOME (LOSS)	

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2012 (\$000's)
DIVISIONS FULLY ALLOCATED**

JULY (07/01/12 - 07/28/12)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11	
CURRENT MONTH										**		YTD 12 MONTHS (07/31/11 - 07/28/12)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		\$	%	ACT/BUD		ACT/LY ACT		\$	%					
				\$	%	\$	%						\$	%	\$	%							
2,774		3,252		(478)	(14.7%)	(41)	(1.5%)	2,815		GROSS INCOME													
890		937		(47)	(5.0%)	40	4.7%	850		UCLA Store	48,516	52,802	(4,286)	(8.1%)	(2,456)	(4.8%)	50,972						
373		453		(80)	(17.7%)	93	33.2%	280		UCLA Restaurants	14,072	13,973	99	0.7%	744	5.6%	13,328						
126		107		19	17.8%	24	23.5%	102		Services Division	3,288	3,560	(272)	(7.6%)	147	4.7%	3,141						
4,163		4,749		(586)	(12.3%)	116	2.9%	4,047		UCLA Student Union	1,491	1,449	42	2.9%	41	2.8%	1,450						
										TOTAL	67,367	71,784	(4,417)	(6.2%)	(1,524)	(2.2%)	68,891						
872	31.4%	968	29.8%	(96)		2		870	30.9%	GROSS MARGIN													
626	70.3%	665	71.0%	(39)	(0.7)	32	0.4	594	69.9%	UCLA Store	14,980	15,765	(785)	(5.0%)	(194)	(1.3%)	15,174	29.8%					
373	100.0%	453	100.0%	(80)	0.0	93	0.0	280	100.0%	UCLA Restaurants	9,843	9,884	(41)	(0.4%)	425	(0.8)	9,418	70.7%					
85	67.5%	65	60.7%	20	6.8	24	7.7	61	59.8%	Services Division	3,283	3,554	(271)	(8.2%)	146	(0.1)	3,137	99.9%					
1,956	47.0%	2,151	45.3%	(195)	1.7	151	2.4	1,805	44.6%	UCLA Student Union	752	750	2	(0.3%)	10	(0.8)	742	51.2%					
										TOTAL	28,858	29,953	(1,095)	1.1	387	1.5	28,471	41.3%					
592	21.3%	583	17.9%	(9)	(3.4)	(46)	(1.9)	546	19.4%	TOTAL CONTROLLABLES													
691	77.6%	661	70.5%	(30)	(7.1)	(115)	(9.8)	576	67.8%	UCLA Store	8,417	8,619	(202)	(2.3%)	(213)	(2.5%)	8,204	16.1%					
168	45.0%	200	44.2%	32	(0.8)	(61)	(6.8)	107	38.2%	UCLA Restaurants	8,286	8,220	(66)	(0.8%)	(671)	(8.1%)	7,615	57.1%					
94	74.6%	93	86.9%	(1)	12.3	1	18.5	95	93.2%	Services Division	1,554	1,717	(163)	(9.5%)	(80)	(0.4)	1,474	46.9%					
1,545	37.1%	1,537	32.4%	(8)	(4.7)	(221)	(4.4)	1,324	32.7%	UCLA Student Union	1,407	1,411	(4)	(0.3%)	(47)	(0.6)	1,360	93.8%					
										TOTAL	19,664	19,967	(303)	(1.4)	(1,011)	(2.1)	18,653	27.1%					
280	10.1%	385	11.8%	(105)	(1.7)	(43)	(1.4)	323	11.5%	CONTRIBUTION													
(65)	(7.3%)	4	0.4%	(69)	(7.7)	(83)	(9.4)	18	2.1%	UCLA Store	6,563	7,146	(583)	(8.3%)	(407)	(5.9%)	6,970	13.7%					
205	55.0%	253	55.8%	(48)	(0.8)	33	(6.4)	172	61.4%	UCLA Restaurants	1,557	1,664	(107)	(6.8%)	(246)	(15.8%)	1,803	13.5%					
(9)	(7.1%)	(28)	(26.2%)	19	19.1	25	26.2	(34)	(33.3%)	Services Division	1,729	1,837	(108)	(6.4%)	67	(0.3)	1,662	52.9%					
411	9.9%	614	12.9%	(203)	(3.0)	(68)	(1.9)	479	11.8%	UCLA Student Union	(654)	(661)	(7)	(1.1%)	(37)	(0.5)	(617)	(42.6%)					
										TOTAL	9,195	9,986	(791)	(0.3)	(623)	(0.7)	9,818	14.3%					
530	19.1%	531	16.3%	1	(2.8)	166	5.6	696	24.7%	ALLOCATED EXPENSES													
325	36.5%	300	32.0%	(25)	(4.5)	12	3.1	337	39.6%	UCLA Store	6,244	6,442	(198)	(3.1%)	134	(0.4)	6,378	12.5%					
71	19.0%	71	15.7%	0	(3.3)	4	7.8	75	26.8%	UCLA Restaurants	3,579	3,597	(18)	(0.5%)	(298)	(8.3%)	3,281	24.6%					
90	71.4%	83	77.6%	(7)	6.2	3	19.8	93	91.2%	Services Division	583	590	(7)	(1.2%)	(19)	(0.3)	564	18.0%					
1,016	24.4%	985	20.7%	(31)	(3.7)	185	5.3	1,201	29.7%	UCLA Student Union	984	978	(6)	(0.6%)	(25)	(0.1)	959	66.1%					
										TOTAL	11,390	11,607	(217)	(0.7)	(208)	(0.7)	11,182	16.2%					
(250)	(6.0%)	(146)	(3.1%)	(104)	(2.9)	125	3.3	(375)	(9.3%)	NET INCOME (LOSS)													
(390)	(9.4%)	(296)	(6.2%)	(94)	(3.2)	(72)	(1.5)	(318)	(7.9%)	FROM OPERATIONS													
134	3.2%	182	3.8%	(48)	(0.6)	36	0.8	98	2.4%	UCLA Store	319	704	(385)	(55.0%)	(274)	(39.0%)	593	0.9%					
(99)	(2.4%)	(111)	(2.3%)	12	(0.1)	28	0.7	(127)	(3.1%)	UCLA Restaurants	(2,022)	(1,932)	(90)	(4.4%)	(544)	(27.1%)	(1,478)	(2.1%)					
(605)	(14.5%)	(371)	(7.8%)	(234)	(6.7)	117	3.3	(722)	(17.8%)	Services Division	1,146	1,248	(102)	(8.9%)	48	(4.2%)	1,098	1.6%					
										UCLA Student Union	(1,638)	(1,639)	(1)	(0.0%)	(61)	(0.4%)	(1,577)	(2.3%)					
										TOTAL	(2,195)	(1,619)	(576)	(26.6%)	(831)	(38.3%)	(1,364)	(2.0%)					
25	0.6%	0	0.0%	25	0.6	12	0.3	13	0.3%	OTHER INC/(EXP)													
21	0.5%	17	0.4%	4	0.1	(2)	(0.1)	23	0.6%	Non-Recurrent Inc/(Exp)	82	0	82	100.0%	(158)	(19.3%)	240	0.3%					
(56)	(1.3%)	(56)	(1.2%)	0	(0.1)	3	0.2	(59)	(1.5%)	Interest Income	234	208	26	(11.1%)	(66)	(28.1%)	300	0.4%					
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	(677)	(677)	0	(0.0%)	32	(4.7%)	(709)	(1.0%)					
252	6.1%	186	3.9%	66	2.2	64	1.5	188	4.6%	Income Taxes	0	0	0	(0.0%)	0	(0.0%)	0	0.0%					
242	5.8%	147	3.1%	95	2.7	77	1.7	165	4.1%	Student Union Fee Income	2,293	2,227	66	(2.9%)	71	(3.1%)	2,222	3.2%					
(363)	(8.7%)	(224)	(4.7%)	(139)	(4.0)	194	5.1	(557)	(13.8%)	TOTAL	1,932	1,758	174	9.5%	(121)	(0.1)	2,053	3.0%					
										NET INCOME (LOSS)	(263)	139	(402)	(29.0%)	(952)	(7.1%)	689	1.0%					

ASUCLA
P/L Reconciliation
Jul-12

<i>Financial Analysis</i>	\$000's
	Jul-12
Budgeted Net Income/(Loss)	(224)
UCLA Store	
Gross Margin:	
Bearwear gross income \$125K below plan due to aggressive plan when compared to prior year, and shift in tour groups and orientation schedules negatively impacted sales	(66)
Bearwear MTW gross income \$18K higher than budget due to the addition of a new product category coupled with a successful promotional offer	9
Computer Store gross income \$439K below plan due mostly to reduced sales to individual students, faculty and staff	(45)
Hill Top Shop gross income \$23K higher than plan due mostly to strong occupancy for summer conference business	10
Used Text gross margin below plan because wholesale sales were a higher percentage of sales at a lower GM%	(6)
Luvalle Essentials/Market gross income \$11K below budget due to less foot traffic and additional food options offered on campus	(6)
HSS Books gross margin below plan due to Medical Book fair markdowns	(6)
HSS Dental sales \$66K higher than plan due to an additional UCLA program added in July	9
South Campus sales \$8K higher than plan due to higher than expected foot traffic for Summer Session A	6
Other, negative controllables mainly student wages, advertising and payment to UCLA	(10)
Total Contribution	(105)
UCLA Restaurants	
Gross Margin:	
North Campus Student Ctr gross income \$24K below plan due to not fully realizing planned increase for facility and menu renovations	(17)
Café Synapse gross income \$16K below plan due to aggressive budget, delay in starting new sales programs and loss of sales to CSSC	(12)
Catering gross income \$44K above plan due to unbudgeted catering for the corporate suites at the tennis tournament	35
Concessions gross income \$59K below plan because attendance for the tennis was down 24%, also fewer food stands were open	(43)
Total Wages higher than plan, mainly student	(13)
Other, negative controllables mainly rentals, office supplies, and employee benefits	(19)
Total Contribution	(69)
Services	
Gross Margin:	
Licensing foreign income below plan due mainly to expiration of Korea program and delay in Middle East program launch	(32)
Licensing domestic income below plan due to slow down in specialty mall retail growth and decline in mass market retail performance	(41)
Leased Ops gross income below plan due to a gap between the prior lease and the new lease for the computer lab in Luvalle Commons	(6)
Total Wages lower than plan, mainly career	7
Other, positive controllables mainly in Licensing	24
Total Contribution	(48)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross margin above plan due to higher sales due to a new camp client and more rooms available to summer camp clients, and lower cost of sales due to a drop in vendor charges	18
Other	1
Total Contribution	19
Allocated Expenses and Other	
A&SS higher than plan due to timing for board of directors (some expenses budgeted for June occurred in July) and write-off of expired toner in Marketing, partly offset by reduction in Bruin One Card Expense and career wages	(5)
Utilities higher than plan due to higher rates and consumption in chilled water and electricity, and higher consumption of gas at CSSC	(13)
Student Fees higher than plan due to recognition of higher fees throughout the year due mainly to higher enrollment	66
Other, mostly positive non-recurring and interest income	16
Total	64
Actual Net Income/(Loss)	(363)

ASUCLA
P/L Reconciliation
Year-To-Date Through July 2012

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	139
UCLA Store	
Gross Margin:	
Bearwear gross income \$563K below plan due to aggressive plan, and low fan enthusiasm and closure of Pauley Pavilion for the remodel reduced foot traffic both in the store and at concession events	(347)
Graduation Center gross income \$35K above plan due to the extension of Yearbook Portrait season, which brought customers to the service counter	42
Computer Store gross income \$3.2M below plan due to lower department and individual sales, in addition to departments waiting longer to replace aging equipment	(289)
New Text gross income \$333K below plan due to less requisitions and titles requested in comparison to last year; also students shopping elsewhere and sharing	(125)
Used Text gross income \$368K above plan due to better availability of used titles; however, still lower than prior year due to competition, student sharing, and student buying habits	66
APS gross margin above plan due mainly to unplanned commission income for online electronic course readers, partially offset by regular sales lower than planned	40
Luvalle Books gross income \$237K below plan due to undergraduate and F/EMBA sales moved to Ackerman and fewer law titles requested	(69)
Luvalle Essentials/Market gross income \$101K below plan due to less foot traffic in the store, partly due to declining book sales	(61)
Kinross and South Campus Stores' gross income \$181K below plan mainly due to the delay in opening	(74)
Total Wages lower than plan	84
Other, mainly positive controllables including bank card expense and employee benefits	150
Total Contribution	(583)
UCLA Restaurants	
Gross Margin:	
Rubios gross income above plan due primarily to delayed opening of CSSC, and smaller loss of sales to CSSC once it opened than anticipated	32
Panda Express gross income above plan due primarily to delayed opening of CSSC, and smaller loss of sales to CSSC once it opened than anticipated	108
North Campus Student Center gross sales \$165K below plan due to not fully realizing budgeted sales increase for last year's facility and menu renovations	(121)
Court Science Stu Ctr., Subway and Yoshinoya gross income \$452K below plan due to construction issues delaying opening from September to late February	(337)
Café Synapse gross income \$105K below plan due mostly to delay in starting new sales programs, and greater loss of sales to CSSC than anticipated	(81)
YRL gross income \$140K above plan due to higher than anticipated sales for first year in operation	96
KH Coffeehouse gross income \$89K above plan due to increased enrollment and delayed opening of CSSC	47
Cooperage gross income \$164K above plan due to increased enrollment and delayed opening of CSSC	85
Catering gross income \$466K above plan due to growth in athletics training table, higher than usual private events, and new graduate picnic business	293
Concessions gross income \$219K below plan due to second coffee cart budgeted but never opened, lower sales than planned at Wooden Center athletics events, and July tennis event sales deficits and no pre-event concert	(155)
Total Wages lower than plan, primarily student wages	20
Other, mainly negative controllables including bank card expense, laundry, and repairs and maintenance; some offsets in employee benefits, advertising and paper	(94)
Total Contribution	(107)
Services	
Gross Margin:	
Licensing foreign income below plan due to expiration of prior program in Korea, slower expansion in Europe than planned, delay in new program launch in the Middle East, and termination of Singapore program, partly offset by successful launch of new program in India and better performance in Japan than planned	(78)
Licensing domestic income below plan due to a slowdown in specialty mall retailer growth and a decline in mass market retailer performance	(131)
Leased Ops income below plan mainly due to delay in opening of CSSC until the end of February when utilities charges and ATM rents started	(56)
Photography income below plan due mainly to decreased bookings, primarily for intercollegiate athletics	(7)
Total Wages lower than plan, mainly Licensing career wages due to budgetary constraints to replacing the creative development position	68
Other, positive controllables mainly employee benefits, domestic agency fee, and business promotion	96
Total Contribution	(108)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$46K above plan due to increased business, especially off-campus rentals	24
Recreation and Games gross income below plan due to the rise of computing power in mobile devices which negatively impacts the gaming market and Game On!	(24)
AU Post Office gross income \$20K higher than plan due to good traffic in the Union in addition to positive customer service	3
Other, positive controllables	4
Total Contribution	7
Allocated Expenses and Other	
A&SS lower than plan mainly in total wages, employee benefits, bank charges and repairs and maintenance	59
Maintenance lower than plan due to positive employee benefits and more time spent on capital projects thus less labor and materials spent on repairs and maintenance	76
Utilities higher than plan due mainly to higher than planned consumption in electricity and water, especially at CSSC, and higher water rates than planned	(52)
Depreciation lower than plan due to timing of capitals, and lower capital spending than anticipated	132
Student Fees higher than plan due to recognition of higher fees throughout the year due mainly to higher enrollment	66
Other, mainly positive non-recurring and interest income from higher amounts of invested cash	108
Total	389
Actual Net Income/(Loss)	(263)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and short term investments
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month July 2012	Prior Month June 2012	Prior Year-End July 2011
	\$10,251	\$9,760	\$10,888
	3,471	3,525	3,154
	(114)	(102)	(81)
	3,357	3,423	3,074
	256	5	246
	7,324	6,521	6,644
	265	163	233
	21,453	19,871	21,085
	64,048	64,265	63,237
	(36,215)	(36,261)	(34,082)
	27,834	28,004	29,155
	49,286	47,876	50,240
	\$5,681	\$4,240	\$5,491
	2,427	2,369	2,630
	824	592	851
	136	79	143
	184	214	176
	124	107	101
	705	705	673
	10,080	8,306	10,065
	12,747	12,747	13,452
	12,747	12,747	13,452
	22,827	21,053	23,518
	26,722	26,722	26,034
	(263)	101	688
	26,459	26,823	26,722
	49,286	47,876	50,240

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
July 2012
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)			
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	229	\$2,518	2,390
Depreciation - textbook rental equipment	0	\$0	0
Loss (Gain) on disposals of fixed assets	0	\$0	102
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	66	(\$283)	(457)
Student fees receivable	(252)	(\$14)	35
Inventories	(804)	(\$680)	789
Prepaid expenses and other current assets	(101)	(\$31)	(15)
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	1,442	\$191	(39)
Sales Tax payable & other liabilities	232	(\$24)	(105)
Wages and payroll taxes payable	58	(\$202)	(74)
Interest payable	56	(\$12)	(5)
Deferred Income	(30)	\$7	
Funds held for others	17	\$23	11
Other Current Liabilities (Current Portion of LT Debt)	0	\$32	0

Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of textbook rental equipment	(0)	(\$0)	3
Purchase of property, equipment and improvements	(58)	(\$1,193)	(1,866)

Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan	0	(\$705)	(642)
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Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND S/T INVMT

CASH AND SHORT TERM INVESTMENTS, Beginning

CASH AND SHORT TERM INVESTMENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	(\$363)	(\$263)	\$689
	229	\$2,518	2,390
	0	\$0	0
	0	\$0	102
	66	(\$283)	(457)
	(252)	(\$14)	35
	(804)	(\$680)	789
	(101)	(\$31)	(15)
	1,442	\$191	(39)
	232	(\$24)	(105)
	58	(\$202)	(74)
	56	(\$12)	(5)
	(30)	\$7	
	17	\$23	11
	0	\$32	0
	\$549	\$1,261	\$3,322
	(0)	(\$0)	3
	(58)	(\$1,193)	(1,866)
	(\$58)	(\$1,193)	(\$1,863)
	0	(\$705)	(642)
	\$0	(\$705)	(\$642)
	\$491	(\$637)	\$791
	\$9,760	10,888	\$10,097
	\$10,251	\$10,251	\$10,888

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**

July 2012

(\$000's)

CASH AND SHORT TERM INVESTMENTS	10,251
Less: Committed Capital Projects	
Court of Sciences Student Center	(114)
AGB Drape Replacement & Sound Paneling	(150)
HTS Renovation	(150)
Pauley Pavillion Remodel	(650)
Subtotal	<u>(1,064)</u>
Adjustment for Cash Overdraft Entry	<u>(939)</u>
Uncommitted Cash	8,247
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>8,234</u>
RESERVE SURPLUS (DEFICIT)	<u><u>14</u></u>

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2011-2012 July 2012

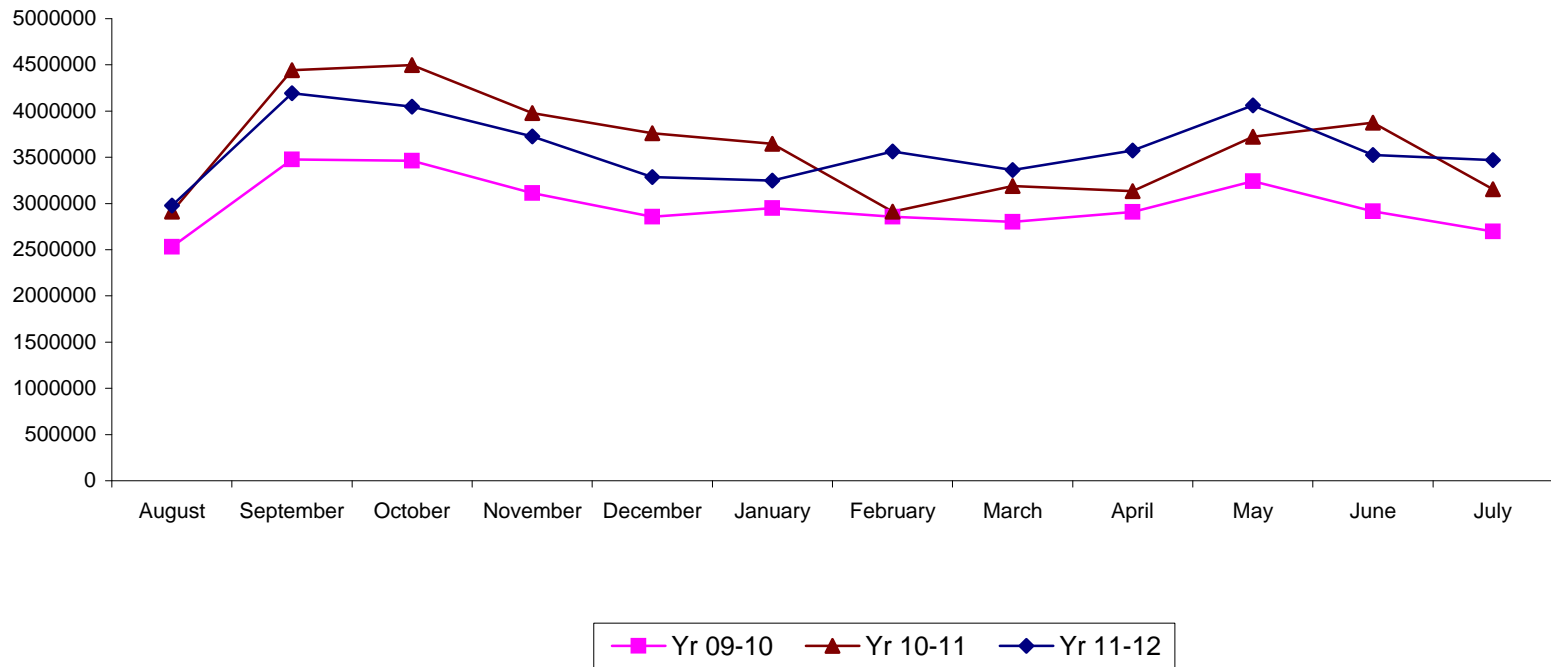
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2011-S001 Store General Replacement	50.0	37.6	17.6	55.2	0.0		5.2	Completed
2011-S002 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0		(2,000.0)	Cancelled moved to FY 12-13
2011-S003 Informal Photo-Photo Equipment	10.0	9.8	0.0	9.8	0.0		(0.2)	Completed
2011-S004 HTS Renovation	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-S032 AU Space / Store Redesign Study	0.0	300.0	0.0	300.0	0.0		300.0	Completed
2011-S033 Text book Multi Store Fulfillment Modification	0.0	0.0	12.3	12.3	2.7		15.0	In Progress
2011-S034 Kinross Grad Student Center	0.0	29.3	0.0	29.3	0.0		29.3	Completed
2011-S039 LVC Store Customer Service Reconfiguration	0.0	5.7	1.5	7.2	6.8		14.0	Pending
Total Store/Services	2,210.0	382.4	31.4	413.8	9.5	150.0	(1,636.7)	
Food Service								
2011-F005 FS Miscellaneous and Unanticipated	50.0	46.2	10.1	56.3	0.0		6.3	Completed Awaiting Invoice
2011-F006 FS Patio Furniture Upgrade	40.0	40.6	0.0	40.6	0.0		0.6	Completed
2011-F007 TFC Dining Room Upgrade	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2011-F008 KCH Dining Room Finish Replacement	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-F009 Pauley Pavilion Remodel	650.0	0.0	0.0	0.0	0.0	650.0	0.0	Pending
2011-F010 LVC Patio Awning	15.0	3.7	0.0	3.7	11.3		0.0	In Progress
2011-F011 LVC Office Carpet	10.0	4.1	0.0	4.1	0.0		(5.9)	Completed
2011-F012 LVC Freezer	10.0	9.8	0.0	9.8	0.0		(0.2)	Completed Awaiting Invoice
2011-F013 LV New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F014 Dining Room furniture	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2011-F015 NC New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F016 Space Saving Shelving	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F017 RX New Candy Storage	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F018 Synapse Menu Renovation Equipment Upgrades	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F031 FS Training Table	0.0	28.8	0.0	28.8	0.0		28.8	Completed
2011-F038 NC Design	0.0	0.0	24.8	24.8	0.0		24.8	Completed Awaiting Invoice
Total Food Services	970.0	133.2	34.9	168.1	11.3	845.0	54.4	
Technology								
2011-T019 Network Infrastructure Upgrade	20.0	12.2	7.4	19.6	0.0		(0.4)	Completed Awaiting Invoice
2011-T020 Printer Replacement	10.0	9.8	0.0	9.8	0.0		(0.2)	Completed
2011-T021 Store POS	150.0	0.0	0.0	0.0	0.0		(150.0)	Cancelled moved to FY 12-13
2011-T022 Marketing Oversized HP Design Jet Printer	30.0	19.4	0.0	19.4	0.0		(10.6)	Completed
Total Technology	210.0	41.4	7.4	48.8	0.0	0.0	(161.2)	
Others								
2011-O023 Custodial Replacements	15.0	2.0	2.7	4.7	0.0		(10.3)	Completed Awaiting Invoice
2011-O024 Global Viewpoint Globe	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2011-O025 Sound Barrier Reinforcement 2nd Fl Lng/AGB	25.0	0.0	18.5	18.5	6.5		0.0	In Progress
2011-O026 Fac. Misc. Remodels	25.0	25.7	1.7	27.4	0.0		2.4	Completed Awaiting Invoice
2011-O027 KH Meeting Room Carpet	45.0	16.1	0.0	16.1	28.9		0.0	In Progress
2011-O028 Finance Misc. Replacements	15.0	22.6	7.0	29.6	0.0		14.6	Completed Awaiting Invoice
2011-O029 MCO Equipment	10.0	21.5	0.0	21.5	0.0		11.5	Completed
2011-O030 EAS AU B-Level	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2011-O035 AU & KH HVAC System Upgrade	0.0	0.0	25.0	25.0	0.0		25.0	Completed Awaiting Invoice
2011-O036 AU A-Level Student Lockers	0.0	3.2	6.4	9.6	0.0		9.6	Completed Awaiting Invoice
2011-O037 CSSC Digital Signage	0.0	0.0	0.0	0.0	5.0		5.0	Pending
Total Others	200.0	91.1	61.3	152.4	40.4	55.0	47.8	
Total Current Year Projects	3,590.0	648.1	135.0	783.1	61.2	1,050.0	(1,695.7)	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

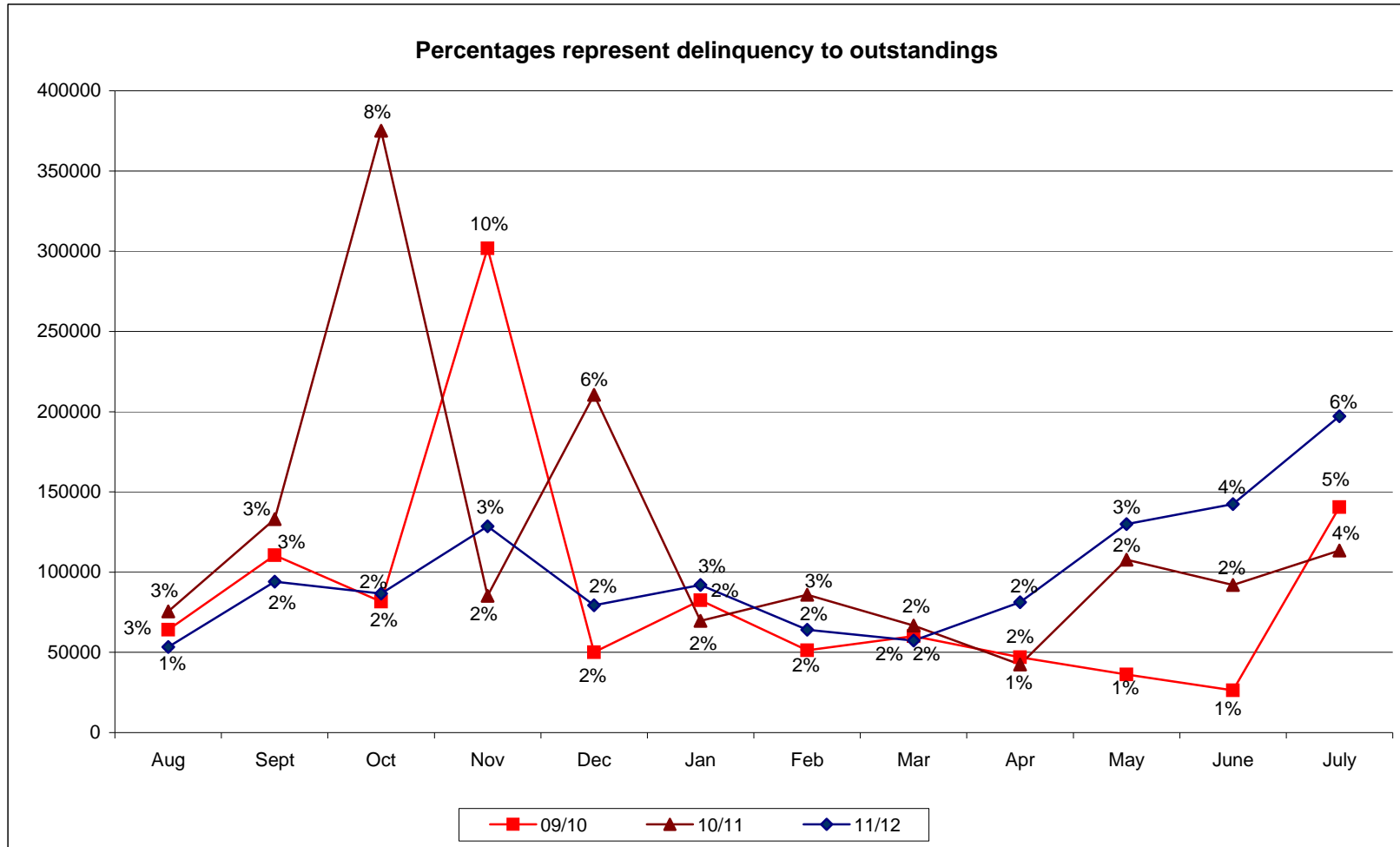
7/28/2012	July	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$751,349	24%	\$87,948	52%	\$61,573	75%	\$29,781	43%	\$8,422	31%	\$12,529	65%	\$951,602	27%
ASUCLA PUBLICATIONS		\$91,798	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$91,798	3%
ASUCLA USA/GSA		\$46,840	2%	(\$84)	0%	\$121	0%	(\$49)	0%	\$0	0%	\$0	0%	\$46,828	1%
DUE FROM VENDORS		\$663,587	21%	\$2,378	1%	\$666	1%	\$25,754	37%	\$17,169	65%	\$5,716	30%	\$715,270	21%
DENTAL KITS		\$141,034	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$141,034	4%
OTHER		\$1,407,531	45%	\$81,524	47%	\$20,073	24%	\$13,495	20%	\$938	4%	\$932	5%	\$1,524,493	44%
TOTAL CURRENT MONTH		\$3,102,139	100%	\$171,766	100%	\$82,433	100%	\$68,981	100%	\$26,529	100%	\$19,177	100%	\$3,471,025	100%
		89%		5%		2%		2%		1%		1%		100%	
6/30/2012	June	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$945,969	29%	\$101,897	69%	\$35,655	51%	\$8,605	27%	\$4,688	20%	\$8,477	49%	\$1,105,291	31%
ASUCLA PUBLICATIONS		\$104,003	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$104,003	3%
ASUCLA USA/GSA		\$54,140	2%	\$7,789	5%	\$1,087	2%	\$0	0%	\$0	0%	\$0	0%	\$63,016	2%
DUE FROM VENDORS		\$718,092	22%	\$3,524	2%	\$3,430	5%	\$22,413	70%	\$14,942	64%	\$7,607	44%	\$770,008	22%
DENTAL KITS		\$178,695	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$178,695	5%
OTHER		\$1,232,607	38%	\$35,553	24%	\$29,590	42%	\$937	3%	\$3,656	16%	\$1,260	7%	\$1,303,603	37%
TOTAL CURRENT MONTH		\$3,233,506	100%	\$148,763	100%	\$69,762	100%	\$31,955	100%	\$23,286	100%	\$17,344	100%	\$3,524,616	100%
		92%		4%		2%		1%		1%		0%		100%	
5/26/2012	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$658,065	19%	\$229,033	71%	\$41,012	48%	\$11,604	53%	\$5,591	63%	\$5,968	47%	\$951,273	23%
ASUCLA PUBLICATIONS		\$119,150	3%	\$1,223	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,373	3%
ASUCLA USA/GSA		\$111,558	3%	\$1,767	1%	\$727	1%	(\$33)	0%	\$89	1%	\$0	0%	\$114,108	3%
DUE FROM VENDORS		\$1,113,178	31%	\$3,840	1%	\$37,235	43%	\$2,688	12%	\$1,792	20%	\$5,756	45%	\$1,164,489	29%
DENTAL KITS		\$335,909	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$335,909	8%
OTHER		\$1,270,525	35%	\$88,305	27%	\$7,248	8%	\$7,750	35%	\$1,397	16%	\$1,052	8%	\$1,376,277	34%
TOTAL CURRENT MONTH		\$3,608,385	100%	\$324,168	100%	\$86,222	100%	\$22,009	100%	\$8,869	100%	\$12,776	100%	\$4,062,429	100%
		89%		8%		2%		1%		0%		0%		100%	

Total Aged Accounts Receivable Balances

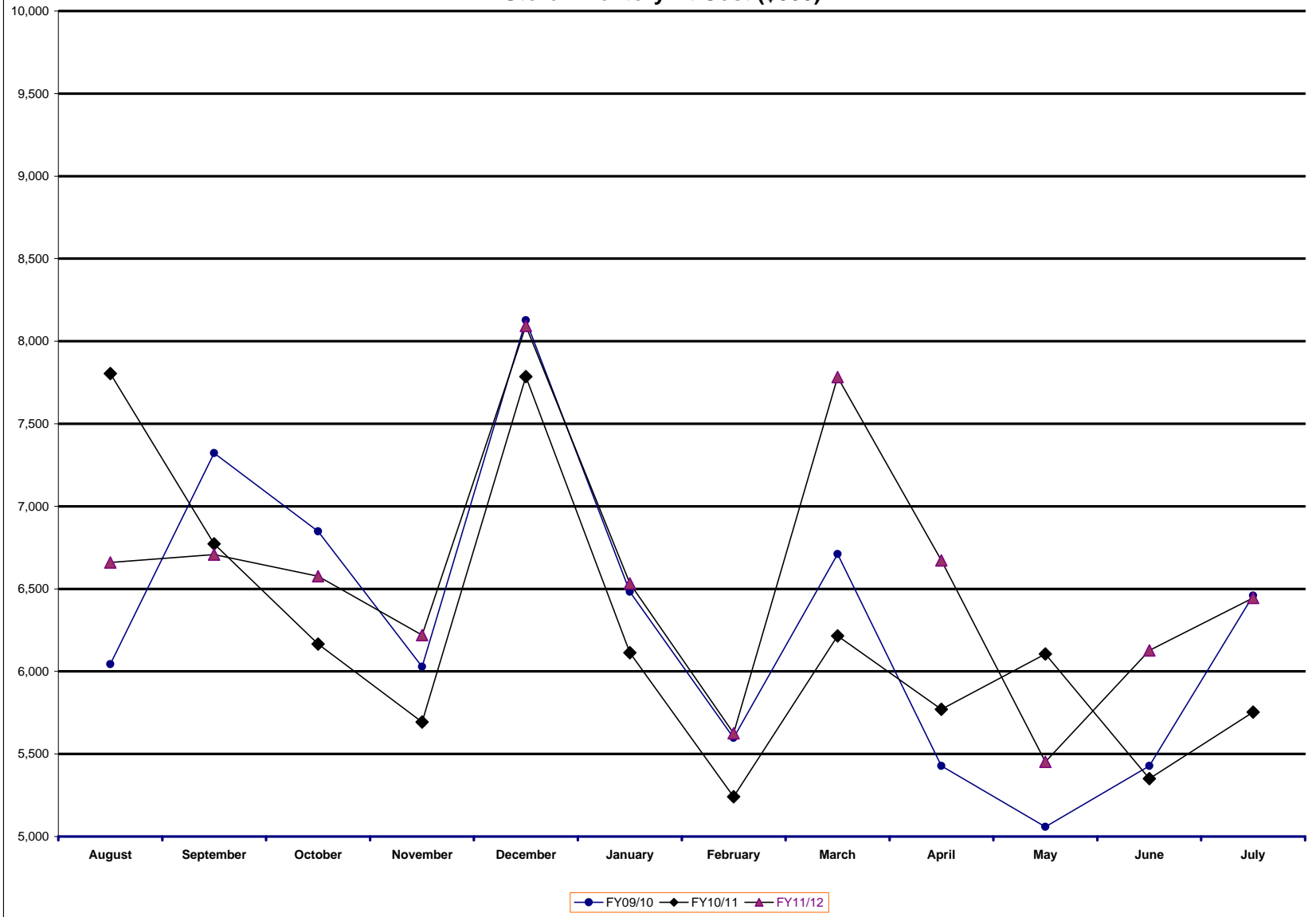
12 Month History
August 09 through July 12



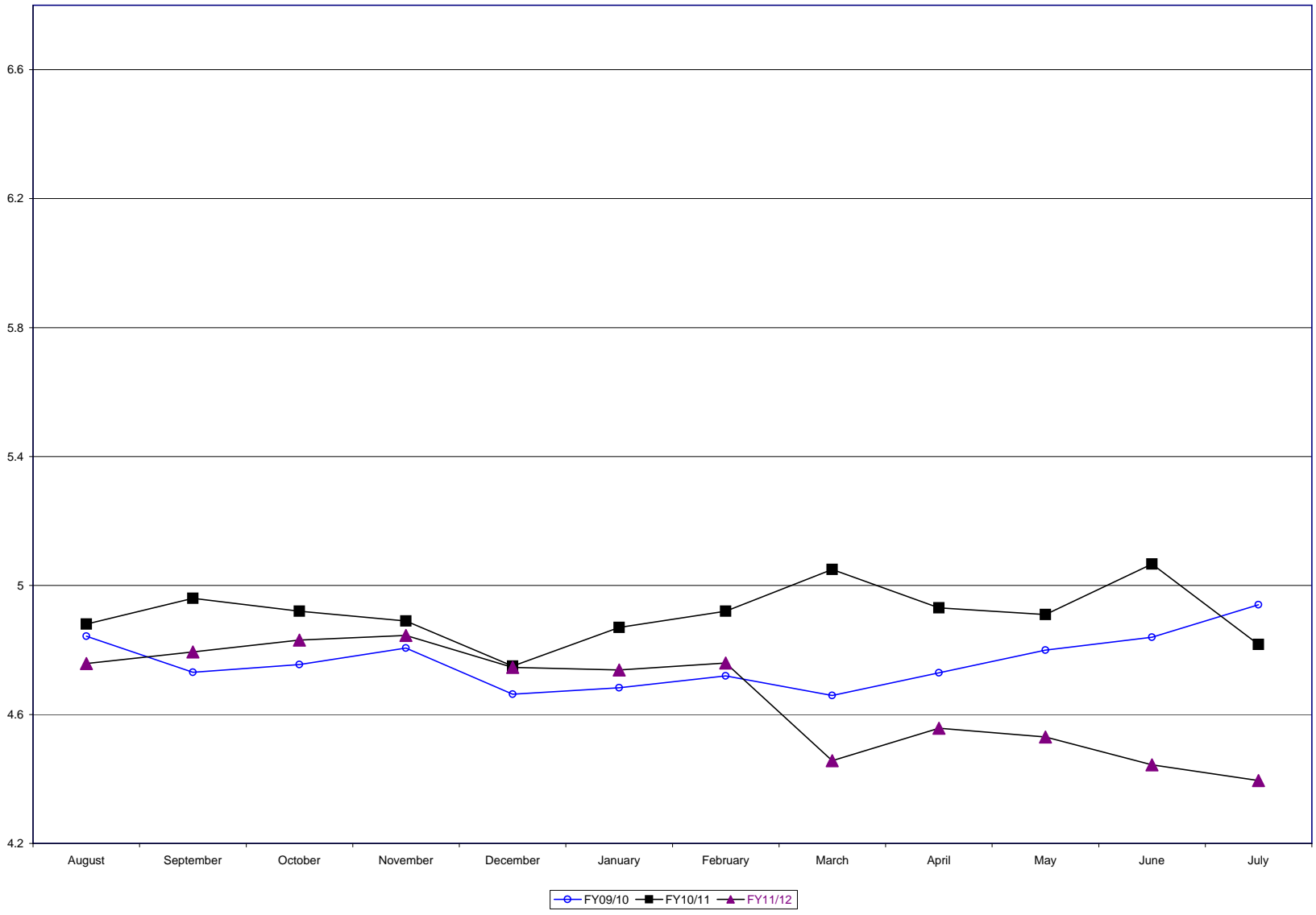
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

JUL 12(07/01/12-07/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 12 MO(07/31/11-07/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
152,071	106,678	45,393	9,903,957	10,019,857	<115,900>	165,712	10,102,988
83,440	99,350	<15,910>	1,339,252	1,378,999	<39,747>	84,819	1,298,660
759,749	900,570	<140,821>	9,698,413	10,261,251	<562,838>	768,596	9,810,232
1,360,192	1,780,900	<420,708>	17,590,487	20,903,100	<3,312,613>	1,423,208	19,771,050
95,396	125,559	<30,163>	3,174,886	3,503,586	<328,700>	109,896	3,474,382
41,156	23,000	18,156	870,887	872,000	<1,113>	22,214	837,804
218,713	158,270	60,443	4,959,917	5,013,970	<54,053>	183,866	4,741,111
2,710,717	3,194,327	<483,610>	47,537,799	51,952,763	<4,414,964>	2,758,312	50,036,226
1,889,225	2,272,536	383,311	33,358,294	36,835,444	3,477,150	1,930,150	35,597,773
770	370	<400>	53,006	41,560	<11,446>	656	39,433
1,224	1,580	356	8,294	22,060	13,766	1,293	27,208
5,870	3,525	<2,345>	35,624	39,230	3,606	7,665	48,459
3,127	3,840	713	34,781	53,600	18,819	3,540	48,378
655	710	55	14,447	18,670	4,223	695	5,894
150	80	<70>	2,260	3,040	780	80	7,044
1,197	1,010	<187>	29,150	22,780	<6,370>	1,083	23,518
12,993	11,115	<1,878>	177,562	200,940	23,378	15,011	199,934
1,902,219	2,283,651	381,432	33,535,855	37,036,384	3,500,529	1,945,160	35,797,707
69.7	71.1	1.5	70.2	70.9	0.7	70.0	71.1
808,498	910,676	<102,178>	14,001,944	14,916,379	<914,435>	813,151	14,238,520
30.3	28.9	1.5	29.8	29.1	0.7	30.0	28.9
0.5	0.4	<0.1>	0.4	0.4	0.0	0.5	0.4
29.8	28.5	1.3	29.5	28.7	0.7	29.5	28.5
27.2	29.6	<2.4>	25.2	25.2	<0.1>	30.9	24.9
32.5	33.1	<0.6>	32.3	31.0	1.4	31.6	29.8
51.5	51.8	<0.3>	51.6	51.9	<0.3>	51.6	52.2
17.7	15.4	2.3	20.0	18.5	1.5	16.6	18.5
34.5	32.1	2.4	29.2	30.0	<0.8>	29.3	28.7
49.2	50.1	<1.0>	51.7	53.2	<1.5>	49.3	51.9
24.8	33.4	<8.6>	24.0	25.2	<1.2>	32.2	23.8
63,471	57,307	6,164	978,015	849,103	128,912	56,390	935,608
871,969	967,983	<96,014>	14,979,959	15,765,482	<785,523>	869,541	15,174,128
271,650	280,686	9,036	3,287,974	3,344,244	56,270	272,002	3,282,973
3,350	0	<3,350>	18,319	0	<18,319>	0	0
114,237	106,160	<8,077>	1,625,602	1,671,784	46,182	96,689	1,577,061
389,237	386,846	<2,391>	4,931,895	5,016,028	84,133	368,691	4,860,034
14.4	12.1	<2.3>	10.4	9.7	<0.7>	13.4	9.7
133,326	134,274	948	1,518,481	1,604,227	85,746	103,406	1,344,665
8,594	5,605	<2,989>	108,308	92,277	<16,031>	4,471	105,827
14,168	14,348	180	172,167	171,890	<277>	13,616	170,020
80	135	55	1,261	1,620	359	80	1,419
<9>	22	31	231	271	40	31	354
5,236	2,225	<3,011>	26,380	23,955	<2,425>	3,903	21,963
3,800	3,800	0	8,275	8,798	523	3,300	8,310
726	2,670	1,944	55,971	54,080	<1,891>	1,408	49,837
15,133	13,595	<1,538>	285,019	248,810	<36,209>	14,995	250,296
901	1,075	174	15,022	16,900	1,878	871	12,127
0	0	0	681	0	<681>	0	171
0	0	0	431	0	<431>	15	43
0	0	0	<23>	0	23	9	4
0	0	0	576	272	<304>	0	272
9,385	5,895	<3,490>	175,488	185,643	10,155	12,061	184,172
<44,305>	<41,050>	3,255	<105,471>	<106,556>	<1,085>	<36,278>	<98,329>
375	85	<290>	243,207	236,020	<7,187>	1,708	231,539
4,203	2,700	<1,503>	41,620	27,195	<14,425>	446	31,890
0	0	0	175	0	<175>	0	170
192	0	<192>	192	0	<192>	0	0
44,870	48,196	3,326	749,335	850,071	100,736	43,342	810,888
579	0	<579>	10,744	0	<10,744>	5,839	20,196
208	0	<208>	3,802	0	<3,802>	<127>	8,040
0	250	250	0	3,000	3,000	0	3,349
0	0	0	4,171	2,320	<1,851>	0	429
0	0	0	1,608	1,600	<8>	0	2,324
0	0	0	900	0	<900>	0	0
173	73	<100>	2,914	4,876	1,962	3,172	23,637
0	0	0	5,074	6,145	1,071	0	10,443
<185>	0	185	23,005	27,150	4,145	0	24,934
0	100	100	37,864	35,500	<2,364>	82	32,635
<325>	140	465	41,695	42,140	445	47	33,791
0	0	0	<53>	0	53	0	0
0	1	1	0	11	11	0	0
6,104	1,770	<4,334>	55,625	64,966	9,342	1,217	58,707
203,229	195,909	<7,320>	3,484,672	3,603,181	118,509	177,613	3,344,125
592,466	582,755	<9,711>	8,416,567	8,619,209	202,642	546,304	8,204,159
279,503	385,228	<105,725>	6,563,392	7,146,273	<582,881>	323,237	6,969,969
26,898	26,640	<258>	310,650	302,661	<7,989>	25,230	294,233
126,291	150,395	24,104	1,691,604	1,838,524	146,920	133,912	1,727,615
62,353	61,968	<385>	731,329	757,614	26,285	60,769	696,352
35,399	31,902	<3,497>	389,754	409,578	19,824	28,853	398,634
105,054	90,859	<14,195>	1,139,746	1,129,834	<9,912>	273,124	1,287,686
72,476	70,669	<1,807>	796,777	830,605	33,828	79,566	787,800
32,213	27,644	<4,569>	346,627	328,176	<18,451>	24,307	321,520
69,718	70,434	716	836,961	845,208	8,247	70,710	863,313
530,402	530,511	109	6,243,448	6,442,200	198,752	696,471	6,377,153
<250,898>	<145,283>	<105,615>	319,944	704,073	<384,129>	<373,235>	592,815

**UCLA RESTAURANTS
INCOME STATEMENT**

JUL. 12(07/01/12-07/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 12 MO(07/31/11-07/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
92,727	96,632	<3,905>	1,572,285	1,530,222	42,063	105,591	1,640,373
107,289	134,566	<27,277>	2,163,702	2,406,967	<243,265>	121,390	2,272,998
101,946	101,384	562	1,036,316	1,558,262	<521,946>	44,009	574,879
130,520	136,354	<5,834>	2,532,340	2,357,268	175,072	126,477	2,228,263
151,025	154,446	<3,421>	2,727,594	2,452,444	275,150	178,011	2,837,987
156,011	182,185	<26,174>	2,111,020	1,987,997	123,023	158,010	2,045,603
739,517	805,567	<66,050>	12,143,256	12,293,160	<149,904>	733,487	11,600,103
263,728	272,036	8,308	4,229,368	4,088,678	<140,690>	255,345	3,909,699
35.7	33.8	<1.9>	34.8	33.3	<1.6>	34.8	33.7
475,788	533,531	<57,743>	7,913,888	8,204,482	<290,594>	478,142	7,690,404
64.3	66.2	<1.9>	65.2	66.7	<1.6>	65.2	66.3
65.2	67.3	<2.1>	66.5	67.7	<1.3>	66.0	66.6
61.3	65.5	<4.2>	64.5	66.0	<1.6>	63.2	64.8
64.5	67.6	<3.1>	64.9	67.7	<2.8>	64.4	68.0
67.4	68.8	<1.4>	69.3	69.3	<0.1>	70.1	70.2
64.7	65.9	<1.2>	64.9	66.3	<1.4>	65.8	65.4
63.0	64.2	<1.2>	60.9	64.0	<3.1>	63.1	64.8
150,243	131,343	18,900	1,929,029	1,679,664	249,365	116,340	1,727,917
626,031	664,874	<38,843>	9,842,917	9,884,146	<41,229>	594,482	9,418,321
255,865	256,253	388	3,222,897	3,178,808	<44,089>	234,748	2,958,664
4,012	2,000	<2,012>	22,126	2,400	<19,726>	2,560	15,281
177,600	164,841	<12,759>	2,207,652	2,283,934	76,282	143,237	2,038,429
<26,236>	<24,389>	1,847	<345,065>	<336,549>	8,516	<20,732>	<294,434>
411,241	398,705	<12,536>	5,107,610	5,128,593	20,983	359,813	4,717,941
55.6	49.5	<6.1>	42.1	41.7	<0.3>	49.1	40.7
146,807	144,358	<2,449>	1,689,952	1,734,266	44,314	111,282	1,460,895
6,161	1,675	<4,486>	28,920	22,070	<6,850>	3,326	24,843
4,789	4,906	117	55,445	58,927	3,482	4,421	55,793
0	0	0	0	0	0	0	10
1,000	500	<500>	13,967	15,900	1,933	0	8,804
36,089	39,370	3,281	589,077	603,638	14,561	37,895	571,215
4.9	4.9	0.0	4.9	4.9	0.1	5.2	4.9
3,287	3,068	<219>	43,471	41,098	<2,373>	2,735	35,838
0	0	0	7	0	<7>	0	0
<7,555>	<8,625>	<1,070>	<95,622>	<101,850>	<6,228>	<7,147>	<94,976>
2,830	2,525	<305>	37,921	31,960	<5,961>	2,938	41,955
4,997	2,644	<2,353>	78,727	52,220	<26,507>	3,462	61,804
1,084	1,270	186	15,491	22,423	6,932	907	19,686
3,757	2,520	<1,237>	65,889	87,975	22,086	1,993	78,787
0	100	100	0	1,200	1,200	0	108
9	49	40	50	792	742	12	218
4,868	3,832	<1,036>	82,643	51,084	<31,559>	7,125	79,555
17,673	17,279	<394>	322,625	231,831	<90,794>	13,093	221,732
1,088	1,402	314	19,707	22,838	3,131	1,216	21,357
<650>	359	1,009	9,123	5,441	<3,682>	<138>	7,631
0	0	0	233	0	<233>	0	144
10,413	4,000	<6,413>	14,709	4,800	<9,909>	8,415	9,501
1,356	350	<1,006>	6,949	4,200	<2,749>	86	9,518
0	0	0	870	1,500	630	0	1,278
0	0	0	600	0	<600>	0	2,063
0	0	0	750	500	<250>	0	120
41,399	40,533	<866>	197,090	198,384	1,294	24,557	279,458
279,403	262,115	<17,288>	3,178,594	3,091,197	<87,397>	216,180	2,897,336
690,644	660,820	<29,824>	8,286,203	8,219,790	<66,413>	575,993	7,615,277
<64,612>	4,054	<68,666>	1,556,713	1,664,356	<107,643>	18,489	1,803,044
28,419	27,455	<964>	322,118	308,672	<13,446>	24,622	285,359
40,505	43,334	2,829	541,349	531,588	<9,761>	40,432	506,234
19,998	17,855	<2,143>	235,084	219,037	<16,047>	18,348	205,401
11,353	9,192	<2,161>	124,840	118,624	<6,216>	8,711	117,542
33,694	26,179	<7,515>	364,996	323,440	<41,556>	82,463	375,520
61,097	59,484	<1,613>	671,680	700,015	28,335	67,074	664,110
27,156	23,302	<3,854>	292,207	276,645	<15,562>	20,491	271,039
102,978	93,208	<9,770>	1,026,922	1,118,496	91,574	74,490	855,899
325,200	300,009	<25,191>	3,579,196	3,596,517	17,321	336,631	3,281,104
<389,813>	<295,955>	<93,858>	<2,022,483>	<1,932,161>	<90,322>	<318,142>	<1,478,060>
236,980	251,043	<14,063>	3,825,192	3,926,592	<101,400>	212,998	3,608,807
82,860	81,075	1,785	1,191,873	1,187,840	4,033	67,653	1,045,586
154,120	169,968	<15,848>	2,633,319	2,738,752	<105,433>	145,345	2,563,221
5.11	4.98	0.14	4.77	4.66	0.11	4.82	4.33
6.42	5.87	0.55	6.06	5.71	0.35	6.18	5.90
4.41	4.55	<0.14>	4.19	4.20	<0.02>	4.83	4.19
25,585	25,081	<504>	342,263	347,604	5,341	23,133	328,672
28.90	32.12	<3.21>	35.48	35.37	0.11	31.71	35.29

SERVICES DIVISION
INCOME STATEMENT

JUL. 12(07/01/12-07/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 12 MO(07/31/11-07/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
7,636	9,104	<1,468>	175,496	182,771	<7,275>	13,107	173,738
7,636	9,104	<1,468>	175,496	182,771	<7,275>	13,107	173,738
440	300	<140>	5,125	5,796	671	231	4,429
7,197	8,804	<1,607>	170,371	176,975	<6,604>	12,876	169,309
94.2	96.7	<2.5>	97.1	96.8	0.3	98.2	97.5
94.2	96.7	<2.5>	97.1	96.8	0.3	98.2	97.5
284,767	357,675	<72,908>	2,133,337	2,342,700	<209,363>	187,007	2,029,637
80,664	86,697	<6,033>	979,094	1,034,767	<55,673>	79,854	937,937
365,431	444,372	<78,941>	3,112,431	3,377,467	<265,036>	266,860	2,967,574
372,627	453,176	<80,549>	3,282,802	3,554,442	<271,640>	279,736	3,136,883
30,975	37,464	6,489	371,656	439,890	68,234	29,633	351,611
0	0	0	0	0	0	0	26,100
157	466	309	8,498	8,627	129	372	5,687
31,133	37,930	6,797	380,154	448,517	68,363	30,005	383,398
407.7	416.6	8.9	216.6	245.4	28.8	228.9	220.7
14,617	17,217	2,600	164,973	198,482	33,509	10,933	144,455
746	700	<46>	9,115	10,361	1,246	381	9,193
781	598	<183>	8,672	7,189	<1,483>	709	8,886
38	105	67	2,307	1,260	<1,047>	261	1,061
<446>	0	446	14,364	20,500	6,136	0	17,740
3,400	0	<3,400>	1,390	8,000	6,610	0	9,612
0	0	0	0	489	489	0	39
<1,978>	2,760	4,738	15,981	33,720	17,739	904	29,404
0	210	210	2,538	2,105	<433>	348	1,702
4,833	2,777	<2,056>	30,921	40,849	9,928	0	38,297
0	1,150	1,150	8,840	13,800	4,960	2,930	17,783
0	0	0	0	0	0	0	5,000
2,608	3,500	892	47,906	42,000	<5,906>	3,192	49,847
72,137	68,633	<3,504>	176,370	172,303	<4,067>	28,040	145,141
11,975	26,000	14,025	146,550	178,000	31,450	7,639	136,747
0	0	0	236	0	<236>	0	0
28,202	38,325	10,123	543,407	539,783	<3,624>	22,000	476,150
136,913	161,975	25,062	1,173,572	1,268,841	95,269	77,336	1,091,059
168,046	199,905	31,859	1,553,725	1,717,358	163,633	107,341	1,474,457
204,581	253,271	<48,690>	1,729,077	1,837,084	<108,007>	172,395	1,662,426
2,151	2,612	461	23,986	27,158	3,172	2,053	23,237
16,360	20,305	3,945	120,231	128,793	8,562	12,889	113,456
8,385	8,642	257	54,694	54,884	190	6,044	47,716
4,760	4,449	<311>	29,165	29,587	422	2,870	27,153
14,127	12,671	<1,456>	85,201	80,927	<4,274>	27,167	92,426
12,856	12,515	<341>	141,334	147,275	5,941	14,114	139,739
5,714	4,903	<811>	61,486	58,211	<3,275>	4,312	57,032
6,338	5,277	<1,061>	66,849	63,324	<3,525>	5,272	63,688
70,691	71,374	683	582,946	590,159	7,213	74,721	564,447
133,890	181,897	<48,007>	1,146,131	1,246,925	<100,794>	97,674	1,097,979

**UCLA STUDENT UNION
INCOME STATEMENT**

JUL. 12(07/01/12-07/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 12 MO(07/31/11-07/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
70,952	58,100	12,852	508,970	423,015	85,955	48,803	442,366
2,778	2,996	<218>	26,861	40,393	<13,532>	4,280	38,087
36,920	33,958	2,962	628,275	610,709	17,566	37,253	618,872
110,650	95,054	15,596	1,164,106	1,074,117	89,989	90,336	1,099,324
35,651	33,380	<2,271>	617,769	600,325	<17,444>	37,053	606,049
5,519	8,275	2,756	119,998	97,958	<22,040>	3,847	100,607
80	50	<30>	708	775	67	52	740
41,251	41,705	454	738,475	699,058	<39,417>	40,952	707,396
37.3	43.9	6.6	63.4	65.1	1.6	45.3	64.4
69,399	53,349	16,050	425,631	375,059	50,572	49,384	391,928
62.7	56.1	6.6	36.6	34.9	1.6	54.7	35.7
92.2	85.8	6.5	76.4	76.8	<0.4>	92.1	77.3
97.1	98.3	<1.2>	97.4	98.1	<0.7>	98.8	98.1
3.4	1.7	1.7	1.7	1.7	<0.0>	0.5	2.1
5,035	2,875	2,160	187,099	226,981	<39,882>	2,847	203,227
3,992	2,764	1,228	29,657	40,057	<10,400>	3,263	39,819
6,417	5,978	439	110,048	107,510	2,538	5,706	107,240
15,444	11,617	3,827	326,803	374,548	<47,745>	11,817	350,286
84,843	64,966	19,877	752,434	749,607	2,827	61,201	742,214
27,137	29,682	2,546	348,340	353,740	5,400	29,801	345,724
14,274	16,174	1,900	253,007	248,275	<4,732>	16,099	229,093
41,410	45,856	4,446	601,347	602,015	668	45,900	574,817
37.4	48.2	10.8	51.7	56.1	4.4	50.8	52.3
13,438	13,543	105	165,515	164,329	<1,186>	11,150	145,024
418	676	258	10,686	9,040	<1,646>	568	9,524
3,523	3,453	<70>	41,079	41,420	341	3,282	41,408
0	0	0	2,032	3,675	1,643	1,200	2,908
30	0	<30>	7,495	6,050	<1,445>	18	6,787
<25>	0	25	5,927	5,495	<432>	0	5,609
460	0	<460>	5,911	4,211	<1,700>	86	4,893
6,403	6,403	0	40,065	36,562	<3,503>	6,403	38,031
2,286	1,599	<687>	127,546	130,017	2,471	317	137,600
0	0	0	200	0	<200>	0	0
24	340	316	5,815	3,795	<2,020>	324	9,836
0	105	105	105	1,195	1,090	0	1,005
0	30	30	880	597	<283>	6	516
0	0	0	1,202	1,200	<2>	0	103
0	30	30	2,493	1,634	<859>	27	9,113
450	476	26	9,125	5,682	<3,443>	448	5,243
3,177	1,432	<1,745>	17,231	13,200	<4,031>	921	14,880
1,100	1,083	<17>	14,598	12,996	<1,602>	1,083	12,850
1,007	885	<122>	15,771	15,557	<214>	958	15,536
<15>	20	35	<51>	365	416	<0>	<4>
2,462	1,658	<804>	18,669	24,034	5,365	1,966	24,371
0	0	0	2,638	2,450	<188>	0	2,512
15,417	15,417	0	185,000	185,004	4	15,417	185,000
2,649	0	<2,649>	125,270	140,000	14,730	5,308	112,077
52,805	47,150	<5,655>	805,201	808,508	3,307	49,481	784,822
94,215	93,006	<1,209>	1,406,548	1,410,523	3,975	95,381	1,359,639
<9,372>	<28,040>	18,668	<654,114>	<660,916>	6,802	<34,180>	<617,425>
2,862	3,158	296	37,842	36,296	<1,546>	3,141	34,843
5,530	4,776	<754>	55,943	53,771	<2,172>	4,703	53,018
2,834	2,033	<801>	25,147	22,879	<2,268>	2,205	22,198
1,609	1,048	<561>	13,395	12,374	<1,021>	1,047	12,606
4,775	2,981	<1,794>	39,225	33,852	<5,373>	9,912	41,573
38,193	37,189	<1,004>	419,884	437,644	17,760	41,930	415,155
16,976	14,567	<2,409>	182,667	172,939	<9,728>	12,809	169,431
17,087	17,382	295	209,856	208,584	<1,272>	17,313	210,294
89,866	83,134	<6,732>	983,959	978,339	<5,620>	93,060	959,118
<99,238>	<111,174>	11,936	<1,638,072>	<1,639,255>	1,183	<127,240>	<1,576,543>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JUL. 12(07/01/12-07/28/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 12 MO(07/31/11-07/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
284,862	298,250	13,388	3,494,237	3,552,798	58,561	293,488	3,488,621
672	300	<372>	5,008	3,600	<1,408>	510	33,952
26,642	30,067	3,425	373,113	401,632	28,519	29,463	382,228
312,176	328,617	16,441	3,872,358	3,958,030	85,672	323,461	3,904,802
7.5	6.9	<0.6>	5.8	5.5	<0.2>	8.0	5.7
0	0	0	0	0	0	249,000	249,000
0	1,000	1,000	11,667	12,000	333	928	10,486
2,000	833	<1,167>	6,161	9,996	3,835	0	9,600
126,590	126,025	<565>	1,451,855	1,479,699	27,844	97,367	1,282,356
6,437	7,281	844	87,745	92,324	4,579	6,100	88,723
9,497	10,185	688	114,848	121,218	6,370	9,282	115,195
932	1,154	222	11,035	13,665	2,630	1,142	13,232
0	1,623	1,623	26,873	5,690	<21,183>	110	2,302
0	40	40	0	480	480	66	416
285	255	<30>	20,913	18,770	<2,143>	1,603	21,599
0	52	52	0	260	260	0	0
3,154	152	<3,002>	5,107	1,140	<3,967>	0	342
583	5,440	4,857	3,044	9,200	6,156	605	4,705
7,845	620	<7,225>	11,983	7,440	<4,543>	423	6,170
0	0	0	0	0	0	0	6
0	0	0	0	0	0	0	425
246	250	4	3,667	3,000	<667>	0	2,243
<36>	<5,119>	<5,083>	<30,279>	<61,421>	<31,142>	<3,988>	<68,105>
235	50	<185>	2,082	600	<1,482>	0	424
2,367	2,450	83	29,417	29,055	<362>	0	28,933
1,118	1,200	82	18,740	14,400	<4,340>	<88>	28,237
1,442	1,850	408	10,709	22,330	11,621	69	22,316
2,996	5,880	2,884	51,973	71,396	19,423	3,569	65,146
12,247	10,244	<2,003>	129,710	122,928	<6,782>	9,999	105,690
399	17	<382>	933	383	<550>	219	616
0	11,390	11,390	100,263	116,153	15,890	4,749	119,427
1	80	80	<29>	960	989	0	24
20,438	14,998	<5,440>	222,156	158,460	<63,696>	18,338	143,089
6,587	4,977	<1,610>	39,267	46,123	6,856	10,774	45,443
318	838	520	9,271	9,906	635	<271>	9,767
10,621	9,575	<1,046>	119,098	117,935	<1,163>	8,441	116,800
2,369	0	<2,369>	9,834	4,000	<5,834>	0	4,739
9,167	9,375	208	110,413	112,500	2,087	9,375	112,500
0	0	0	12,347	12,200	<147>	1,130	8,080
0	0	0	0	0	0	0	143
33,354	15,000	<18,354>	158,840	150,000	<8,840>	10,940	130,672
1,200	0	<1,200>	11,824	0	<11,824>	19,754	35,335
3,005	6,400	3,395	40,521	64,545	24,024	3,452	46,492
2,926	4,600	1,674	43,096	55,200	12,104	4,426	51,200
7,417	7,417	0	89,000	89,004	4	7,417	89,000
15,498	13,516	<1,982>	185,576	162,192	<23,384>	15,298	145,648
3,418	500	<2,918>	26,146	22,700	<3,446>	225	23,803
294,653	270,148	<24,505>	3,145,808	3,096,431	<49,377>	490,453	3,072,220
606,830	598,765	<8,065>	7,018,167	7,054,461	36,294	813,914	6,977,022
15,602	15,198	<404>	171,521	178,852	7,331	17,128	169,589
6,935	5,951	<984>	74,619	70,647	<3,972>	5,233	69,214
15,399	17,470	2,071	189,428	209,640	20,212	17,712	205,902
37,936	38,619	683	435,568	459,139	23,571	40,073	444,705
644,766	637,384	<7,382>	7,453,735	7,513,600	59,865	853,987	7,421,727
<553,357>	<548,453>	4,904	<6,336,299>	<6,420,093>	<83,794>	<768,496>	<6,362,805>
<23,617>	<23,617>	0	<295,339>	<295,339>	0	<22,638>	<283,952>
<3,358>	<3,358>	0	<43,062>	<43,062>	0	<3,462>	<42,112>
<64,434>	<61,956>	2,478	<779,035>	<755,106>	23,929	<59,391>	<732,858>
<644,766>	<637,384>	7,382	<7,453,735>	<7,513,600>	<59,865>	<853,987>	<7,421,727>
<0>	0	0	<0>	0	0	0	<0>

MAINTENANCE DIVISION
EXPENSE STATEMENT

JUL. 12(07/01/12-07/28/12)						FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH						YTD 12 MO(07/31/11-07/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD		
96,143	92,157	<3,986>	Career Wages	1,122,875	1,133,113	10,238	102,035	1,105,804		
2,872	0	<2,872>	Limited Appointment	14,041	0	<14,041>	2,859	23,872		
0	0	0	Student Wages	0	0	0	0	<424>		
<200>	0	200	Labor Recharge	<13,017>	0	13,017	0	0		
<5,100>	<3,150>	1,950	Billed Labor Costs	<54,810>	<42,137>	12,673	<4,327>	<53,059>		
<7,150>	<3,000>	4,150	Capitalized Wages	<62,503>	<36,000>	26,503	0	<45,398>		
86,565	86,007	<558>	TOTAL WAGES	1,006,586	1,054,976	48,390	100,567	1,030,795		
54,641	54,687	46	Employee Benefits	635,569	664,566	28,997	46,870	581,815		
201	165	<36>	Office Supplies	2,456	2,305	<151>	128	2,443		
856	1,016	160	Telephone	9,695	11,983	2,288	806	11,071		
419	30	<389>	Trav/Trips/Conference	2,314	360	<1,954>	265	265		
4,303	4,344	41	Paper	54,691	52,792	<1,899>	4,214	53,328		
4,346	4,348	2	Cleaning Supplies	56,180	55,454	<726>	4,642	55,782		
1,098	801	<297>	Replacements	14,461	10,697	<3,764>	1,023	11,984		
755	776	21	Laundry	8,919	10,626	1,707	703	9,453		
25,198	15,600	<9,598>	Repairs & Maintenance	200,920	187,200	<13,720>	39,467	207,167		
2,779	2,925	146	Repairs & Mtce-Elevator	34,409	35,100	691	1,747	31,984		
368	100	<268>	Repairs & Mtce-Equip	1,315	1,200	<115>	371	1,148		
721	210	<511>	Painting Program	3,820	2,520	<1,300>	466	4,350		
382	250	<132>	Incidental Proj Exp	2,377	3,000	623	0	2,121		
3,455	9,150	5,695	Air Conditioning-Maint	30,735	38,800	8,065	8,492	29,584		
7,046	6,731	<315>	Rub Remvl/Hauling	87,262	87,728	466	5,878	85,601		
3,242	3,219	<23>	Rodent & Pest Control	36,443	38,346	1,903	3,743	37,176		
2,533	2,955	422	Rentals-Truck	10,795	13,460	2,665	1,069	11,841		
112,343	107,307	<5,036>	TOTAL OTHER CONTROL.	1,192,362	1,216,137	23,775	119,882	1,137,113		
198,909	193,314	<5,595>	TOTAL CONTROLLABLE EXP	2,198,948	2,271,113	72,165	220,449	2,167,909		
			Less: Allocated Exp							
17,469	17,078	<391>	Depreciation	188,262	204,936	16,674	16,039	190,617		
17,469	17,078	<391>	TOTAL ALLOCATED EXP	188,262	204,936	16,674	16,039	190,617		
216,378	210,392	<5,986>	NET EXPENSE	2,387,210	2,476,049	88,839	236,488	2,358,526		
<184,622>	<179,855>	4,767	Allocated-Svs and Ent	<2,029,675>	<2,115,539>	<85,864>	<202,684>	<2,006,804>		
<6,059>	<6,059>	0	Allocated-USAC	<72,703>	<72,703>	0	<5,883>	<70,590>		
<2,295>	<2,295>	0	Allocated-GSA	<27,550>	<27,550>	0	<2,229>	<26,748>		
<7,801>	<6,985>	816	Allocated-Comm Board	<85,761>	<81,405>	4,356	<8,564>	<84,795>		
<15,602>	<15,198>	404	Allocated-A & SS	<171,521>	<178,852>	<7,331>	<17,128>	<169,589>		
<216,379>	<210,392>	5,987	TOTAL OTHER	<2,387,210>	<2,476,049>	<88,839>	<236,488>	<2,358,526>		
<0>	0	0	TOTAL EXPENSE	0	0	<0>	<0>	0		

UTILITIES
EXPENSE STATEMENT

JUL. 12(07/01/12-07/28/12)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
22,091	16,881	<5,210>	Chiller Water
70,090	52,885	<17,205>	Elec-Non Air Cond.
<4,161>	6,293	10,454	Water-Non Air Cond.
2,106	4,321	2,215	Steam-Non Air Cond.
5,957	2,584	<3,373>	Gas
96,083	82,964	<13,119>	TOTAL OTHER CONTROL.
96,083	82,964	<13,119>	TOTAL CONTROLLABLE EXP
<82,059>	<70,416>	11,643	Allocated-Svs and Ent
<2,627>	<2,627>	0	Allocated-USAC
<995>	<995>	0	Allocated-GSA
<3,467>	<2,975>	492	Allocated-Comm Board
<6,935>	<5,951>	984	Allocated-A & SS
<96,083>	<82,964>	13,119	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 11-12			FISCAL YEAR 10-11	
YTD 12 MO(07/31/11-07/28/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
149,715	147,698	<2,017>	18,592	147,010
683,853	632,886	<50,967>	45,021	645,539
86,772	81,611	<5,161>	5,250	70,960
80,802	85,544	4,742	3,134	82,634
37,258	37,683	425	1,980	27,217
1,038,400	985,422	<52,978>	73,977	973,360
1,038,400	985,422	<52,978>	73,977	973,360
<882,988>	<835,971>	47,017	<61,919>	<819,022>
<31,533>	<31,533>	0	<3,053>	<36,636>
<11,950>	<11,949>	1	<1,156>	<13,883>
<37,310>	<35,322>	1,988	<2,616>	<34,605>
<74,619>	<70,647>	3,972	<5,233>	<69,214>
<1,038,400>	<985,422>	52,978	<73,977>	<973,360>
0	0	<0>	0	0