

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

June (05/22/16 - 06/25/16)

**Prepared
July 12, 2016**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

TABLE OF CONTENTS

Income and Loss Summary Statement –
Divisions at Contribution Level

Income and Loss Summary Statement –
Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JUNE 2016 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JUNE (05/22/16 - 06/25/16)										FY 14-15	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
3,556		4,035		(479)	(11.9%)	(1,347)	(27.5%)	4,903			
1,270		1,357		(87)	(6.4%)	(42)	(3.2%)	1,312			
255		266		(11)	(4.1%)	7	2.8%	248			
124		138		(14)	(10.1%)	(21)	(14.5%)	145			
5,205		5,796		(591)	(10.2%)	(1,403)	(21.2%)	6,608			
1,312	36.9%	1,328	32.9%	(16)	4.0	6	10.3	1,306	26.6%		
917	72.2%	954	70.3%	(37)	1.9	0	2.3	917	69.9%		
255	100.0%	265	99.6%	(10)	0.4	8	0.4	247	99.6%		
66	53.2%	75	54.3%	(9)	(1.1)	(14)	(2.0)	80	55.2%		
2,550	49.0%	2,622	45.2%	(72)	3.8	0	10.4	2,550	38.6%		
590	16.6%	593	14.7%	3	(1.9)	(15)	(4.9)	575	11.7%		
683	53.8%	702	51.7%	19	(2.1)	(29)	(4.0)	654	49.8%		
52	20.4%	54	20.3%	2	(0.1)	0	0.6	52	21.0%		
66	53.2%	69	50.0%	3	(3.2)	1	(7.0)	67	46.2%		
1,391	26.7%	1,418	24.5%	27	(2.2)	(43)	(6.3)	1,348	20.4%		
165	4.6%	165	4.1%	0	(0.5)	(10)	(1.4)	155	3.2%		
123	9.7%	133	9.8%	10	0.1	5	0.1	128	9.8%		
75	29.4%	69	25.9%	(6)	(3.5)	(2)	0.0	73	29.4%		
68	54.8%	57	41.3%	(11)	(13.5)	(9)	(14.1)	59	40.7%		
431	8.3%	424	7.3%	(7)	(1.0)	(16)	(2.0)	415	6.3%		
558	15.7%	571	14.2%	(13)	1.5	(18)	4.0	576	11.7%		
112	8.8%	120	8.8%	(8)	0.0	(23)	(1.5)	135	10.3%		
128	50.2%	142	53.4%	(14)	(3.2)	6	1.0	122	49.2%		
(67)	(54.0%)	(51)	(37.0%)	(16)	(17.0)	(21)	(22.3)	(46)	(31.7%)		
731	14.0%	782	13.5%	(51)	0.5	(56)	2.1	787	11.9%		
574	11.0%	575	9.9%	1	(1.1)	(33)	(2.8)	541	8.2%		
217	4.2%	214	3.7%	(3)	(0.5)	28	(0.5)	245	3.7%		
84	1.6%	105	1.8%	21	0.2	15	(0.1)	99	1.5%		
214	4.1%	211	3.6%	(3)	(0.5)	(13)	(1.1)	201	3.0%		
1,089	20.9%	1,105	19.1%	16	(1.8)	(3)	(4.5)	1,086	16.4%		
(358)	(6.9%)	(323)	(5.6%)	(35)	(1.3)	(59)	(2.4)	(299)	(4.5%)		
23	0.4%	0	0.0%	23	0.4	(7)	(0.1)	30	0.5%		
12	0.2%	10	0.2%	2	0.0	0	0.0	12	0.2%		
(37)	(0.7%)	(41)	(0.7%)	4	0.0	7	0.0	(44)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
226	4.3%	223	3.8%	3	0.5	13	1.1	213	3.2%		
224	4.3%	192	3.3%	32	1.0	13	1.1	211	3.2%		
(134)	(2.6%)	(131)	(2.3%)	(3)	(0.3)	(46)	(1.3)	(88)	(1.3%)		

FISCAL YEAR 2015-2016										FY 14-15	
YTD 11 MONTHS (07/26/15 - 06/25/16)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
42,951		44,161		(1,210)	(2.7%)	(2,489)	(5.5%)	45,440			
15,352		15,668		(316)	(2.0%)	198	1.3%	15,154			
3,363		3,598		(235)	(6.5%)	(7)	(0.2%)	3,370			
1,237		1,340		(103)	(7.7%)	(121)	(8.9%)	1,358			
62,903		64,767		(1,864)	(2.9%)	(2,419)	(3.7%)	65,322			
14,376	33.5%	14,602	33.1%	(226)	0.4	(195)	1.4	14,571	32.1%		
11,026	71.8%	11,013	70.3%	13	1.5	411	1.8	10,615	70.0%		
3,362	100.0%	3,594	99.9%	(232)	0.1	(5)	0.1	3,367	99.9%		
683	55.2%	717	53.5%	(34)	1.7	(28)	2.8	711	52.4%		
29,447	46.8%	29,926	46.2%	(479)	0.6	183	2.0	29,264	44.8%		
6,086	14.2%	6,252	14.2%	166	0.0	(78)	(1.0)	6,008	13.2%		
7,174	46.7%	7,192	45.9%	18	(0.8)	(256)	(1.0)	6,918	45.7%		
586	17.4%	597	16.6%	11	(0.8)	(19)	(0.6)	567	16.8%		
704	56.9%	725	54.1%	21	(2.8)	(12)	(5.9)	692	51.0%		
14,550	23.1%	14,766	22.8%	216	(0.3)	(365)	(1.4)	14,185	21.7%		
2,132	5.0%	2,265	5.1%	133	0.1	114	(0.1)	2,246	4.9%		
1,578	10.3%	1,640	10.5%	62	0.2	48	0.4	1,626	10.7%		
1,155	34.3%	1,144	31.8%	(11)	(2.5)	(90)	(2.7)	1,065	31.6%		
576	46.6%	563	42.0%	(13)	(4.6)	(20)	(5.7)	556	40.9%		
5,441	8.6%	5,612	8.7%	171	0.1	52	(0.2)	5,493	8.4%		
6,157	14.3%	6,085	13.8%	72	0.5	(160)	0.4	6,317	13.9%		
2,274	14.8%	2,181	13.9%	93	0.9	203	1.1	2,071	13.7%		
1,620	48.2%	1,853	51.5%	(233)	(3.3)	(115)	(3.3)	1,735	51.5%		
(597)	(48.3%)	(571)	(42.6%)	(26)	(5.7)	(60)	(8.8)	(537)	(39.5%)		
9,454	15.0%	9,548	14.7%	(94)	0.3	(132)	0.3	9,586	14.7%		
6,035	9.6%	6,174	9.5%	139	(0.1)	(74)	(0.5)	5,961	9.1%		
2,389	3.8%	2,303	3.6%	(86)	(0.2)	(87)	(0.3)	2,302	3.5%		
969	1.5%	1,146	1.8%	177	0.3	121	0.2	1,090	1.7%		
2,131	3.4%	2,323	3.6%	192	0.2	43	(0.1)	2,174	3.3%		
11,524	18.3%	11,946	18.4%	422	0.1	3	(0.7)	11,527	17.6%		
(2,070)	(3.3%)	(2,398)	(3.7%)	328	0.4	(129)	(0.3)	(1,941)	(3.0%)		
280	0.4%	0	0.0%	280	0.4	187	0.3	93	0.1%		
147	0.2%	143	0.2%	4	0.0	(5)	0.0	152	0.2%		
(406)	(0.6%)	(454)	(0.7%)	48	0.1	81	0.1	(487)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
2,489	4.0%	2,450	3.8%	39	0.2	145	0.4	2,344	3.6%		
2,510	4.0%	2,139	3.3%	371	0.7	408	0.8	2,102	3.2%		
440	0.7%	(259)	(0.4%)	699	1.1	279	0.5	161	0.2%		

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JUNE 2016 (\$000's)
DIVISIONS FULLY ALLOCATED**

JUNE (05/22/16 - 06/25/16)										FY 14-15	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
3,556		4,035		(479)	(11.9%)	(1,347)	(27.5%)	4,903			
1,270		1,357		(87)	(6.4%)	(42)	(3.2%)	1,312			
255		266		(11)	(4.1%)	7	2.8%	248			
124		138		(14)	(10.1%)	(21)	(14.5%)	145			
5,205		5,796		(591)	(10.2%)	(1,403)	(21.2%)	6,608			
1,312	36.9%	1,328	32.9%	(16)		6	10.3	1,306	26.6%		
917	72.2%	954	70.3%	(37)	1.9	0	2.3	917	69.9%		
255	100.0%	265	99.6%	(10)	0.4	8	0.4	247	99.6%		
66	53.2%	75	54.3%	(9)	(1.1)	(14)	(2.0)	80	55.2%		
2,550	49.0%	2,622	45.2%	(72)	3.8	0	10.4	2,550	38.6%		
754	21.2%	758	18.8%	4	(2.4)	(24)	(6.3)	730	14.9%		
805	63.4%	834	61.5%	29	(1.9)	(22)	(3.7)	783	59.7%		
127	49.8%	123	46.2%	(4)	(3.6)	(2)	0.6	125	50.4%		
133	107.3%	126	91.3%	(7)	(16.0)	(7)	(20.4)	126	86.9%		
1,819	34.9%	1,841	31.8%	22	(3.1)	(55)	(8.2)	1,764	26.7%		
558	15.7%	571	14.2%	(13)	1.5	(18)	4.0	576	11.7%		
112	8.8%	120	8.8%	(8)	0.0	(23)	(1.5)	135	10.3%		
128	50.2%	142	53.4%	(14)	(3.2)	6	1.0	122	49.2%		
(67)	(54.0%)	(51)	(37.0%)	(16)	(17.0)	(21)	(22.3)	(46)	(31.7%)		
731	14.0%	782	13.5%	(51)	0.5	(56)	2.1	787	11.9%		
572	16.1%	583	14.4%	11	(1.7)	25	(3.9)	597	12.2%		
365	28.7%	356	26.2%	(9)	(2.5)	(22)	(2.6)	343	26.1%		
55	21.6%	76	28.6%	21	7.0	(5)	(1.4)	50	20.2%		
97	78.2%	90	65.2%	(7)	(13.0)	(1)	(12.0)	96	66.2%		
1,089	20.9%	1,105	19.1%	16	(1.8)	(3)	(4.5)	1,086	16.4%		
(14)	(0.3%)	(12)	(0.2%)	(2)	(0.1)	7	0.0	(21)	(0.3%)		
(253)	(4.9%)	(237)	(4.1%)	(16)	(0.8)	(45)	(1.8)	(208)	(3.1%)		
73	1.4%	66	1.1%	7	0.3	1	0.3	72	1.1%		
(164)	(3.2%)	(140)	(2.4%)	(24)	(0.8)	(22)	(1.1)	(142)	(2.1%)		
(358)	(6.9%)	(323)	(5.6%)	(35)	(1.3)	(59)	(2.4)	(299)	(4.5%)		
23	0.4%	0	0.0%	23	0.4	(7)	(0.1)	30	0.5%		
12	0.2%	0	0.2%	2	0.0	0	0.0	12	0.2%		
(37)	(0.7%)	(41)	(0.7%)	4	0.0	7	0.0	(44)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
226	4.3%	223	3.8%	3	0.5	13	1.1	213	3.2%		
224	4.3%	192	3.3%	32	1.0	13	1.1	211	3.2%		
(134)	(2.6%)	(131)	(2.3%)	(3)	(0.3)	(46)	(1.3)	(88)	(1.3%)		

FISCAL YEAR 2015-2016										FY 14-15	
YTD 11 MONTHS (07/26/15 - 06/25/16)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
42,951		44,161		(1,210)	(2.7%)	(2,489)	(5.5%)	45,440			
15,352		15,668		(316)	(2.0%)	198	1.3%	15,154			
3,363		3,598		(235)	(6.5%)	(7)	(0.2%)	3,370			
1,237		1,340		(103)	(7.7%)	(121)	(8.9%)	1,358			
62,903		64,767		(1,864)	(2.9%)	(2,419)	(3.7%)	65,322			
14,376	33.5%	14,602	33.1%	(226)				14,571	32.1%		
11,026	71.8%	11,013	70.3%	13	1.5	411	1.8	10,615	70.0%		
3,362	100.0%	3,594	99.9%	(232)	0.1	(5)	0.1	3,367	99.9%		
683	55.2%	717	53.5%	(34)	1.7	(28)	2.8	711	52.4%		
29,447	46.8%	29,926	46.2%	(479)	0.6	183	2.0	29,264	44.8%		
8,218	19.1%	8,517	19.3%	299	0.2	36	(0.9)	8,254	18.2%		
8,752	57.0%	8,832	56.4%	80	(0.6)	(208)	(0.6)	8,544	56.4%		
1,741	51.8%	1,741	48.4%	0	(3.4)	(109)	(3.4)	1,632	48.4%		
1,281	103.6%	1,288	96.1%	7	(7.5)	(32)	(11.6)	1,249	92.0%		
19,992	31.8%	20,378	31.5%	386	(0.3)	(313)	(1.7)	19,679	30.1%		
6,157	14.3%	6,085	13.8%	72	0.5	(160)	0.4	6,317	13.9%		
2,274	14.8%	2,181	13.9%	93	0.9	203	1.1	2,071	13.7%		
1,620	48.2%	1,853	51.5%	(233)	(3.3)	(115)	(3.3)	1,735	51.5%		
(597)	(48.3%)	(571)	(42.6%)	(26)	(5.7)	(60)	(8.8)	(537)	(39.5%)		
9,454	15.0%	9,548	14.7%	(94)	0.3	(132)	0.3	9,586	14.7%		
5,987	13.9%	6,153	13.9%	166	0.0	111	(0.5)	6,098	13.4%		
3,948	25.7%	3,932	25.1%	(16)	(0.6)	(97)	(0.3)	3,851	25.4%		
619	18.4%	887	24.7%	268	6.3	(13)	(0.4)	606	18.0%		
970	78.4%	974	72.7%	4	(5.7)	2	(6.8)	972	71.6%		
11,524	18.3%	11,946	18.4%	422	0.1	3	(0.7)	11,527	17.6%		
170	0.3%	(68)	(0.1%)	238	0.4	(49)	0.0	219	0.3%		
(1,674)	(2.7%)	(1,751)	(2.7%)	77	0.0	106	0.0	(1,780)	(2.7%)		
1,001	1.6%	966	1.5%	35	0.1	(128)	(0.1)	1,129	1.7%		
(1,567)	(2.5%)	(1,545)	(2.4%)	(22)	(0.1)	(58)	(0.2)	(1,509)	(2.3%)		
(2,070)	(3.3%)	(2,398)	(3.7%)	328	0.4	(129)	(0.3)	(1,941)	(3.0%)		
280	0.4%	0	0.0%	280	0.4	187	0.3	93	0.1%		
147	0.2%	143	0.2%	4	0.0	(5)	0.0	152	0.2%		
(406)	(0.6%)	(454)	(0.7%)	48	0.1	81	0.1	(487)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
2,489	4.0%	2,450	3.8%	39	0.2	145	0.4	2,344	3.6%		
2,510	4.0%	2,139	3.3%	371	0.7	408	0.8	2,102	3.2%		
440	0.7%	(259)	(0.4%)	699	1.1	279	0.5	161	0.2%		

ASUCLA
P/L Reconciliation
Jun-16

<i>Financial Analysis</i>	\$000's
	Jun-16
Budgeted Net Income/(Loss)	(\$131)
UCLA Store	
Gross Margin:	
Bearwear above plan due to stronger than anticipated foot traffic in connection with Commencement	10
Fast Track below plan due to lower sales and a negative annual physical inventory shrinkage adjustment	(9)
Graduation ETC above plan due to catch up from prior months negative variances and sales continue to shift closer to the actual commencement exercises	25
Market below plan as mild weather negatively impacted beverage sales	(13)
New Text above plan: sales are negative due to New to Used shift for Summer Sessions, however this is offset by a positive annual physical inventory shrinkage adjustment	15
Used Text above plan due mostly to a positive annual physical inventory shrinkage adjustment	7
Computer Store below plan due to significant decrease in institutional fiscal year-end spending on CPUs coupled with lower demand from individual CPUs	(45)
Course Reader Solutions below plan due to decline in third-party digital sales, soft summer session sales over last year (general overall trend in course materials) and higher royalty costs	(17)
HSS Dental above plan mostly due to lab coat sales to incoming residents and interns greater than planned	11
Total Wages above plan	(6)
Other, positive controllables	9
Total Contribution	(13)
UCLA Restaurants	
Gross Margin:	
Wetzels/RX below plan due to aggressive budget and continuing pattern of customer traffic decline in many Ackerman restaurants	(11)
Greenhouse below plan due to aggressive budget, small variances each day and sales losses on June 1 (campus closure and cancelled classes)	(7)
No Campus Student CTR above plan: sales are negative due to losses on June 1, however these are offset due to a positive cost of sales adjusting entry for prior month	7
CSSC below plan due to losses on June 1 and soft summer traffic	(9)
Café Synapse above plan: budget written to reflect a different model not in operation yet (sales were budgeted down for less food options)	9
Luvalle Food Servery below plan due to sales losses on June 1 and a decrease in customers from last year trends (budget was optimistic and planned for modest growth)	(9)
Kerckhoff Coffeeshouse below plan due to losses on June 1 and slightly aggressive budget for Memorial Day weekend	(7)
Carl's Jr above plan due to some additional customers, sales have moved them into a higher commission percentage and the average check is higher than plan	5
Catering below plan due to sales losses on June 1 and continuing erosion of general catering event baseline	(10)
Other, positive controllables (paper, bank card expense, employee benefits)	24
Total Contribution	(8)
Services	
Gross Margin:	
Licensing International above plan due to incremental income received from Japan over prior month's accrual estimate	10
Licensing Domestic below plan due to \$15K decline in Adidas royalty income over prior year (offset somewhat by the performance of other licensors)	(7)
Leased Ops below plan due to mostly to the Chase renewal (less ATM's and reduced rates) and the delay of the Pharmacy (1/2 month billed this month)	(10)
Photography below plan	(4)
Other, negative controllables mostly Licensing	(3)
Total Contribution	(14)
UCLA Student Union	
Gross Margin:	
Student Union Ops. below plan due mostly to an adjustment for prior month over accrual of income	(7)
AU Post Office below plan due to marketplace changes, mostly lower postage sales	(2)
Other, negative controllables	(7)
Total Contribution	(16)
Allocated Expenses and Other	
A&SS below plan	1
Maintenance above plan	(3)
Utilities below plan: savings in electricity and chilled water with more efficient systems and in steam (reduced use of the heat exchanger during hotter months)	21
Depreciation higher than plan	(3)
Other, positive student union fee, non-recurrent and interest expense	32
Total	48
Actual Net Income/(Loss)	(\$134)

ASUCLA
P/L Reconciliation
Year-To-Date Through June 2016

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(\$259)
UCLA Store	
Gross Margin:	
Bearwear below plan due to reduced fan enthusiasm, lower sales than budgeted in November and December related to reduction in promotional events, and unseasonably warm weather negatively impacted the One Day sale in February	(104)
Graduation ETC below plan: total categories, including caps and gowns are down compared to last year (impression is that fewer students participated in the ceremonies)	(57)
Campus Portrait Studio above plan due to sitting schedule for yearbooks was opened earlier than budgeted and increased efficiencies in the scheduling process	45
Market below plan due to overall mild weather negatively impacted sales of drinks and snacks	(31)
E-Commerce below plan due to lower than expected response to event driven merchandise and reduced sales related to Score Big promotions	(43)
New Text above plan due to shortfall in used book availability increases new text sales, generally strong new text sales and changes in procedures and pricing strategy	67
Used Text below plan due to lower availability of used books and the continued downward trends	(33)
Course Reader Solutions below plan due to decline in third-party digital sales and soft summer sales	(26)
Computer Store below plan due to lower overall sluggish Apples sales	(68)
HSS Dental above plan due to strong lab coat sales to incoming residents and interns and addition of one hygiene school	35
Total Wages lower than plan, mostly career	66
Other, positive controllables (freight out, payment to UCLA, employee benefits, telephone and advertising)	221
Total Contribution	72
UCLA Restaurants	
Gross Margin:	
Wetzels/RX below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(103)
Greenhouse below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(46)
Northern Lights above plan due to average check higher than plan and a slight increase in customers	29
No Campus Student Ctr above plan mostly due to average check higher than plan and a strong finals week	93
CSSC below plan due to closing of Southern Lights from a water leak and slow to rebound after re-opening	(103)
Café Synapse above plan: budget is written for a different operation model that has not yet been executed (sales budgeted down for less food options)	101
Luvall Food Servery below plan due mostly due a decrease in customers from last year trends	(28)
Jimmy's above plan due to sales from a catering event not budgeted and small daily variances	22
Kikka Sushi above plan due to sales in new location better than expected	38
Music Café above plan due to more customer traffic than last year	37
Catering below plan due to loss of Football training table events and some regular events were cancelled	(143)
Concessions above plan due to several unbudgeted events and conservative budget for Special Olympics	116
Total Wages higher than plan	(15)
Other, mostly positive controllables (paper, advertising, bank card expense, employee benefits)	95
Total Contribution	93
Services	
Gross Margin:	
Licensing International below plan due to mostly to poor performance in Europe and Australia	(119)
Licensing Domestic below plan due mostly to the decline in Adidas royalty income	(12)
Leased Ops below plan: delay of the Pharmacy and additional Enrollment Management office space, and the Chase renewal resulted in less ATM's and reduced rates	(80)
Photography below plan due to an aggressive budget (less on campus events)	(22)
Total Contribution	(233)
UCLA Student Union	
Gross Margin:	
Student Union Ops below plan due to the loss of a primary summer client during the Special Olympics and fewer advertising income opportunities	(17)
AU Post Office below plan due to marketplace changes, mostly lower postage sales	(17)
Total Wages lower than plan	10
Other, negative controllables	(2)
Total Contribution	(26)
Allocated Expenses and Other	
A&SS below plan (total wages, insurance expense and various other)	139
Maintenance higher than plan mostly repairs and maintenance (leak in Southern Lights, Luvall roof, prevention of water leaks in Kerchkoff, elevator repairs)	(86)
Utilities lower than plan in all areas: positive results from changes in the HVAC timer software program and mechanical equipment upgrades	177
Depreciation lower than plan due to timing of capitals and reduced expenditures	192
Interest Expense below plan due to prior year refinancing of AU debt	48
Various positive non-recurrent income	280
Other, mostly positive student fee income	43
Total	793
Actual Net Income/(Loss)	\$440

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month June 2016	Prior Month May 2016	Prior Year July 2015
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$12,426	\$13,507	\$11,434
Accounts receivable	3,594	4,092	4,012
Less: Allowance for doubtful accounts	(368)	(360)	(263)
Accounts receivable, net	3,226	3,732	3,749
Student fees receivable	398	1,134	489
Inventories	5,421	5,185	5,893
Prepaid expenses and other current assets	205	182	278
Total current assets	21,676	23,740	21,843
LONG TERM ASSETS			
Long term note receivable	200	200	200
Property, equipment and improvements	69,338	69,025	68,112
Less: Accumulated depreciation	(45,865)	(45,650)	(43,761)
Total long term assets	23,673	23,575	24,551
TOTAL ASSETS	\$45,349	\$47,315	\$46,394
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,504	\$5,282	\$5,291
Wages and payroll taxes payable	3,118	3,130	3,324
Sales tax payable & other liabilities	961	1,014	767
Interest payable	53	241	139
Deferred income	310	357	235
Funds held for others	166	184	102
Current portion of long term debt	799	736	736
Total current liabilities	9,911	10,944	10,594
LONG TERM DEBT:			
AU expansion loan	8,795	9,595	9,595
Total long term debt	8,795	9,595	9,595
TOTAL LIABILITIES	18,706	20,539	20,189
RETAINED EARNINGS:			
Beginning Balance	26,205	26,205	25,924
Year-to-date net income/(loss)	438	571	281
Ending Balance	26,643	26,776	26,205
TOTAL LIABILITIES AND RETAINED EARNINGS	\$45,349	\$47,315	\$46,394

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
June 2016
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (\$134)

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

 Depreciation 214

 Loss (Gain) on disposal of fixed assets 0

(Increase)/decrease in current assets:

 Accounts receivable 507

 Student fees receivable 737

 Inventories (236)

 Prepaid expenses and other current assets (23)

Increase/(decrease) in current liabilities:

 Accounts payable (778)

 Sales tax payable & other liabilities (53)

 Wages and payroll taxes payable (12)

 Interest payable (188)

 Deferred Income (47)

 Funds held for others (18)

Net cash provided/(used) by operating activities (31)

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (314)

Net cash used in investing activities (314)

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan (736)

Net cash provided/(used) by financing activities (736)

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	(\$134)	\$440	\$161
	214	2,131	2,174
	0	2	0
	507	523	(1,970)
	737	91	60
	(236)	472	815
	(23)	73	93
	(778)	(788)	1,064
	(53)	194	(250)
	(12)	(206)	(45)
	(188)	(86)	124
	(47)	75	57
	(18)	64	59
	(31)	2,985	2,342
	(314)	(1,257)	(584)
	(314)	(1,257)	(584)
	(736)	(736)	(766)
	(736)	(736)	(766)
	(1,081)	992	992
	13,507	11,434	10,881
	\$12,426	\$12,426	\$11,873

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
June 2016
(\$000's)**

CASH AND CASH EQUIVALENTS	\$12,426
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(2,824)
KH Coffeehouse Patio Membrane	<u>(186)</u>
Subtotal	<u>(3,010)</u>
Adjustment for Cash Overdraft Entry	<u>(461)</u>
Uncommitted Cash	8,955
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>11,058</u>
RESERVE SURPLUS (DEFICIT)	<u><u>(\$2,103)</u></u>

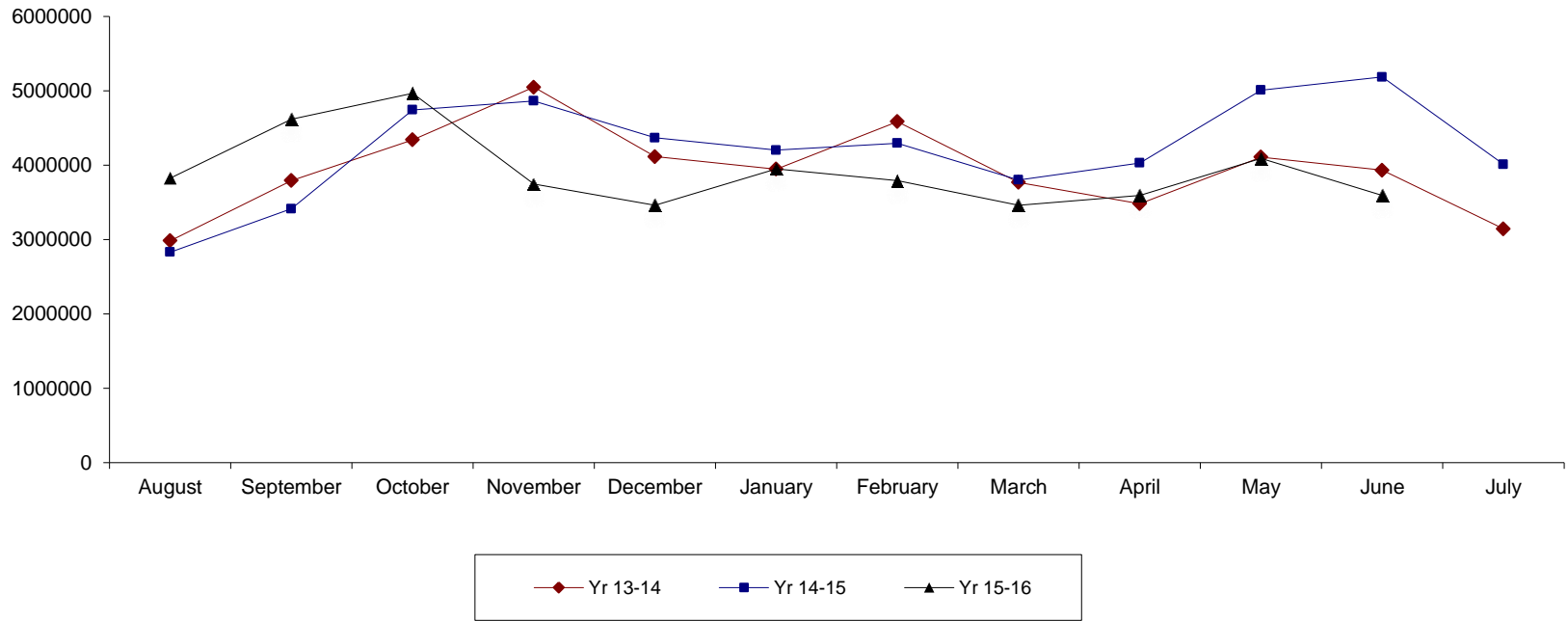
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2015-2016 June 2016

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
ASUCLA								
2015-001 A Level/1st Floor Remodel	1,000.0	78.0	97.7	175.7	824.3		0.0	In Progress
Total Store/Services	1,000.0	78.0	97.7	175.7	824.3	0.0	0.0	
Store/Services								
2015-002 Store General Replacement	50.0	6.7	0.7	7.4	42.6		0.0	In Progress
2015-003 Informal Photo-Equipment	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2015-004 DC Carts	25.0	0.0	27.1	27.1	0.0		2.1	Completed
2015-005 DC Equipment - Tunnel	50.0	3.3	36.7	40.0	10.0		0.0	In Progress
2015-006 DC Dock Retrofit - Tunnel	75.0	0.0	16.9	16.9	58.1		0.0	In Progress
2015-007 HTS Air Conditioning	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-008 Wireless Store Expansion	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2015-009 AU B-Level Update	175.0	0.0	0.0	0.0	0.0	175.0	0.0	Pending
Total Store/Services	505.0	10.0	81.4	91.4	110.7	305.0	2.1	
Food Service								
2015-010 FS Miscellaneous and Unanticipated	50.0	33.4	0.0	33.4	16.6		0.0	In Progress
2015-011 FS Patio Furniture Upgrade	20.0	19.9	0.0	19.9	0.0		(0.1)	Completed
2015-012 FS New trash/recycling/compost receptacles	75.0	12.8	2.8	15.6	59.4		0.0	In Progress
2015-013 LV New cash stands and re-lamination of counters	25.0	14.3	0.0	14.3	10.7		0.0	In Progress
2015-014 NC Convection Oven	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-015 Commissary Dish Machine	60.0	57.7	0.0	57.7	0.0		(2.3)	Completed
Total Food Services	240.0	138.1	2.8	140.9	86.7	10.0	(2.4)	
Technology								
2015-016 Printer Replacement	2.0	2.7	0.0	2.7	0.0		0.7	Completed
2015-017 PC Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-018 Kronos Replacement.	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2015-019 Network Infrastructure Upgrade	180.0	166.6	13.0	179.6	0.4		0.0	Completed Awaiting Invoice
2015-020 Marketing Hardware/software Upgrade	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2015-033 Virtual Server	0.0	142.7	0.0	142.7	0.0		142.7	Completed
Total Technology	357.0	312.0	13.0	325.0	0.4	175.0	143.4	
Others								
2015-021 Fac. Misc. Remodels	40.0	10.4	5.5	15.9	24.1		0.0	In Progress
2015-022 KH 2nd Floor Lobby/Hallway Re-Flooring	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-023 KH 3rd Floor Staircase/Landing Re-carpeting	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-024 NC Restroom Improvement	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
2015-025 KH Men's Restroom	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-026 LVC Patio Deck	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-027 SUO Omni Locks	75.0	0.0	74.7	74.7	0.0		(0.3)	Completed Awaiting Invoice
2015-028 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-029 Finance Misc. Replacements	15.0	3.8	0.0	3.8	11.2		0.0	In Progress
2015-030 Licensing Office Reconfiguration	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-031 LP Security System	40.0	4.8	0.0	4.8	35.2		0.0	In Progress
2015-032 LP Electric cart	0.0	0.0	0.0	0.0	0.0		0.0	Completed Awaiting Invoice
Total Others	415.0	19.0	80.2	99.2	70.5	245.0	(0.3)	
Total Current Year Projects	2,517.0	557.1	275.1	832.2	1,092.6	735.0	142.8	

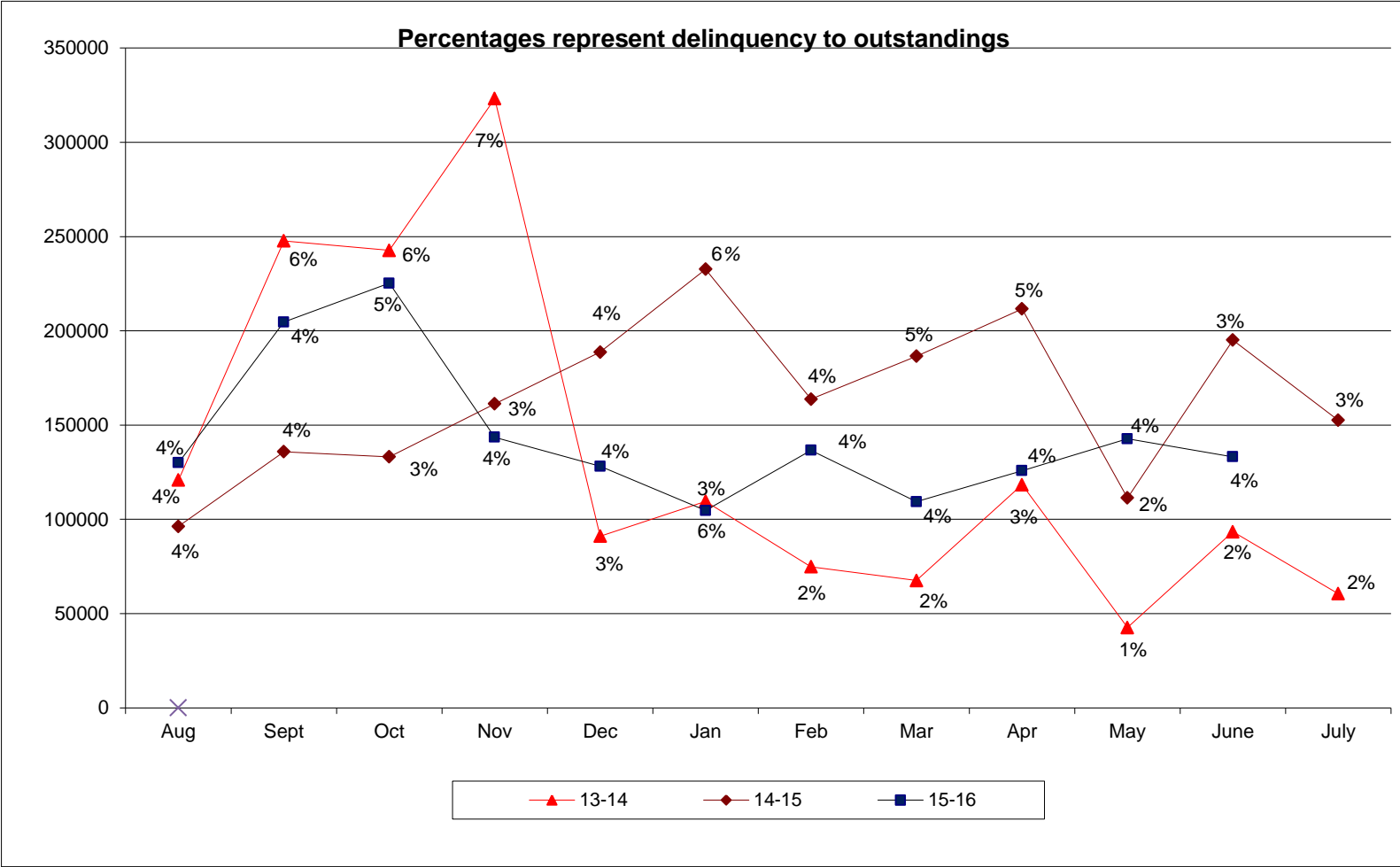
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

6/25/2016	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$744,923	22%	\$68,651	48%	\$11,362	16%	\$1,843	14%	\$1,004	4%	\$4,393	19%	\$832,176	23%
ASUCLA PUBLICATIONS		\$286,087	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$286,087	8%
ASUCLA USA/GSA		\$99,006	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,006	3%
DUE FROM VENDORS		\$448,906	14%	(\$19,528)	-14%	\$5,543	8%	\$10,946	83%	\$25,235	89%	\$16,824	75%	\$487,926	14%
DENTAL KITS		\$114,854	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$114,854	3%
OTHER		\$1,623,056	49%	\$95,039	66%	\$52,317	76%	\$450	3%	\$1,965	7%	\$1,320	6%	\$1,774,147	49%
TOTAL CURRENT MONTH		\$3,316,832	100%	\$144,162	100%	\$69,222	100%	\$13,239	100%	\$28,204	100%	\$22,537	100%	\$3,594,196	100%
		92%		4%		2%		0%		1%		1%		100%	
5/21/2016	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$621,173	17%	\$128,276	56%	\$26,738	32%	\$4,190	161%	\$3,315	10%	\$3,322	15%	\$787,014	19%
ASUCLA PUBLICATIONS		\$301,387	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$301,387	7%
ASUCLA USA/GSA		\$108,775	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$108,775	3%
DUE FROM VENDORS		\$593,771	16%	\$7,833	3%	\$12,158	14%	(\$3,555)	-137%	\$28,451	85%	\$18,968	86%	\$657,626	16%
DENTAL KITS		\$284,531	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$284,531	7%
OTHER		\$1,807,355	48%	\$95,683	41%	\$45,876	54%	\$1,965	76%	\$1,501	5%	(\$181)	-1%	\$1,952,199	48%
TOTAL CURRENT MONTH		\$3,716,992	100%	\$231,792	100%	\$84,772	100%	\$2,600	100%	\$33,267	100%	\$22,109	100%	\$4,091,532	100%
		90%		6%		2%		0%		1%		1%		100%	
4/23/2016	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$516,336	17%	\$256,906	72%	(\$574)	-1%	\$3,560	40%	\$15,660	34%	\$6,185	23%	\$798,073	22%
ASUCLA PUBLICATIONS		\$259,508	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$259,508	7%
ASUCLA USA/GSA		\$85,676	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$85,676	2%
DUE FROM VENDORS		\$315,558	10%	\$11,748	3%	(\$3,057)	-7%	\$42	0%	\$29,331	64%	\$19,554	74%	\$373,176	10%
DENTAL KITS		\$74,306	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$74,306	2%
OTHER		\$1,855,886	60%	\$90,630	25%	\$48,045	108%	\$5,306	60%	\$1,153	2%	\$606	2%	\$2,001,626	57%
TOTAL CURRENT MONTH		\$3,107,270	100%	\$359,284	100%	\$44,414	100%	\$8,908	100%	\$46,144	100%	\$26,345	100%	\$3,592,365	100%
		86%		10%		1%		1%		1%		1%		100%	

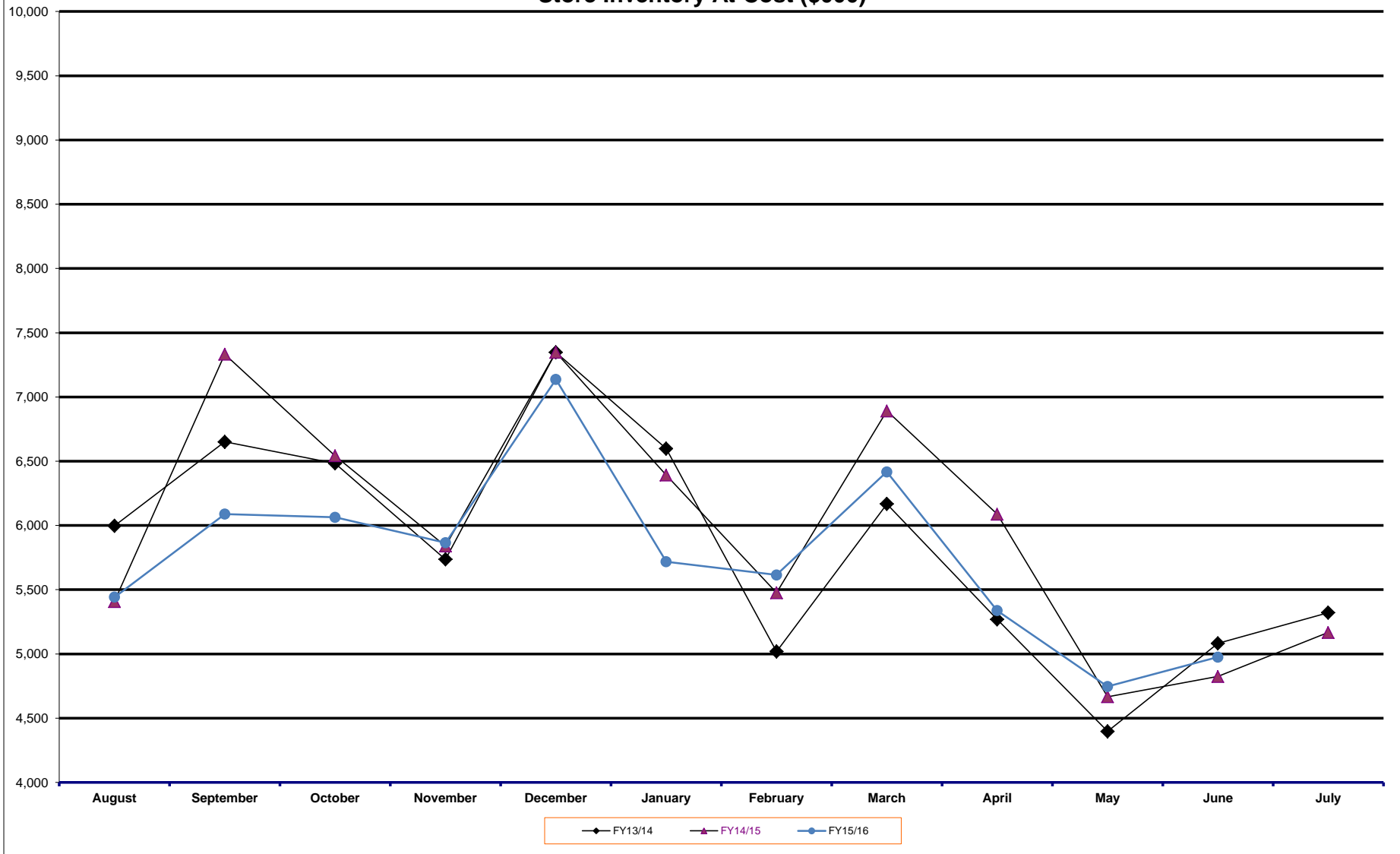
Total Aged Accounts Receivable Balances 12 Month History August 13 to Jun 16



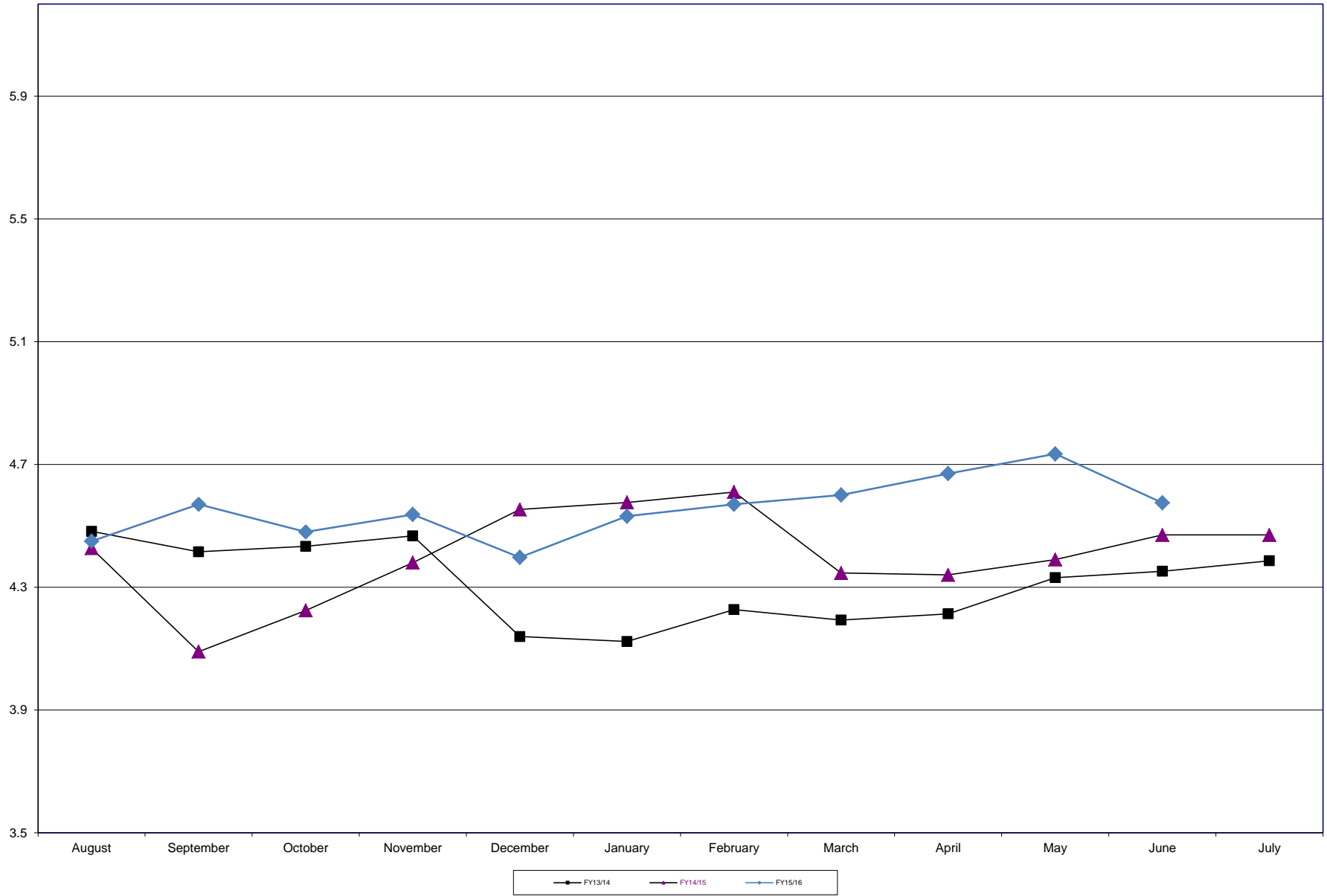
Aged Accounts Receivable Balances > 60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

JUN. 11(05/22/16-06/25/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 11 MO(07/26/15-06/25/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,346,144	1,839,868	<493,724>	17,820,369	18,984,948	<1,164,579>	2,673,678	20,263,071
1,512,538	1,467,579	44,959	13,543,270	13,698,915	<155,645>	1,474,481	13,671,398
142,397	139,000	3,397	1,303,853	1,314,200	<10,347>	126,685	1,253,157
205,490	219,514	<14,024>	2,616,523	2,711,390	<94,867>	225,114	2,730,717
59,614	70,000	<10,386>	1,357,029	1,427,000	<69,971>	70,905	1,494,683
215,936	218,074	<2,138>	5,018,105	4,799,054	219,051	220,271	4,750,226
3,482,120	3,954,035	<471,915>	41,659,148	42,935,507	<1,276,359>	4,791,133	44,163,251
2,256,174	2,691,850	435,676	28,424,031	29,394,877	970,846	3,477,338	30,582,050
<18,213>	5,770	23,983	45,860	66,730	20,870	66,183	138,156
24,098	5,510	<18,588>	79,202	54,935	<24,267>	22,073	71,253
488	650	162	5,901	6,190	289	4,558	9,888
<5,646>	920	6,566	8,649	11,500	2,851	12,796	27,547
0	250	250	<530>	5,170	5,700	<2,474>	2,928
<12,699>	1,260	13,959	11,722	19,640	7,918	16,292	37,601
<11,972>	14,360	26,332	150,803	164,165	13,362	119,429	287,373
2,244,203	2,706,210	462,007	28,574,835	29,559,042	984,207	3,596,767	30,869,423
64.8	68.1	3.3	68.2	68.5	0.2	72.6	69.3
1,237,917	1,247,825	<9,908>	13,084,314	13,376,465	<292,151>	1,194,366	13,293,828
35.2	31.9	3.3	31.8	31.5	0.2	27.4	30.8
<0.3>	0.4	0.7	0.4	0.4	0.0	2.5	0.7
35.6	31.6	4.0	31.4	31.2	0.3	24.9	30.1
15.2	13.2	2.1	16.9	16.8	0.1	8.4	15.8
51.0	51.8	<0.8>	49.5	49.8	<0.3>	50.2	49.4
43.9	40.2	3.7	41.0	39.8	1.2	37.9	39.5
35.4	33.2	2.3	32.9	32.3	0.6	32.0	31.6
55.1	50.7	4.4	51.9	51.2	0.7	52.5	51.0
43.7	37.1	6.5	25.3	25.7	<0.4>	33.1	25.6
74,201	80,479	<6,278>	1,291,354	1,225,982	65,372	111,664	1,277,079
1,312,118	1,328,304	<16,186>	14,375,668	14,602,447	<226,779>	1,306,030	14,570,907
253,113	256,831	3,718	2,701,091	2,796,294	95,204	247,140	2,751,984
0	0	0	5,984	2,500	<3,484>	0	2,412
198,826	188,852	<9,974>	1,886,463	1,861,105	<25,358>	185,891	1,719,942
451,939	445,683	<6,256>	4,593,537	4,659,899	66,362	433,031	4,474,338
13.0	11.3	<1.7>	11.0	10.9	<0.2>	9.0	10.1
137,565	147,124	9,559	1,492,709	1,592,412	99,703	142,354	1,533,975
10,463	5,145	<5,318>	98,266	89,641	<8,625>	9,794	116,776
11,445	13,905	2,460	122,332	150,990	28,658	14,147	148,147
0	80	80	560	880	320	80	880
22	20	<2>	218	180	<38>	20	297
1,451	550	<901>	40,148	35,050	<5,098>	<1,067>	32,792
188	0	<188>	4,488	4,325	<163>	0	4,300
3,826	3,870	44	51,023	49,690	<1,333>	2,852	46,159
12,625	21,335	8,710	226,634	306,940	80,306	18,170	298,226
3,500	3,500	0	13,363	12,500	<863>	1,511	13,119
0	0	0	53	0	<53>	86	700
<18>	0	18	<32>	0	32	0	93
0	0	0	0	400	400	0	441
12,013	15,270	3,257	208,615	246,159	37,544	11,236	237,581
<1,332>	<1,900>	<568>	<86,659>	<86,850>	<191>	<2,000>	<76,621>
28	50	22	268,797	269,550	753	274	270,825
0	0	0	43	0	<43>	0	0
5,819	2,570	<3,249>	65,571	48,799	<16,772>	2,062	48,267
0	0	0	0	0	0	60	60
57,302	58,383	1,081	716,061	724,165	8,104	57,546	731,041
163	0	<163>	9,060	0	<9,060>	1,521	1,813
629	0	<629>	3,919	0	<3,919>	<207>	7,776
<96>	0	96	410	1,473	1,063	7	1,650
572	0	<572>	5,640	0	<5,640>	547	6,168
0	0	0	2,218	2,500	282	0	2,504
0	0	0	300	300	0	0	300
14,994	13,500	<1,494>	126,973	131,229	4,256	8,079	83,290
0	0	0	7,524	3,500	<4,024>	261	4,603
26,382	26,050	<332>	26,382	26,050	<332>	23,158	23,158
<102>	520	622	55,586	60,062	4,476	0	42,360
<70>	75	145	39,539	35,646	<3,893>	155	36,585
0	<2>	<2>	0	4	4	0	0
4,744	2,000	<2,744>	125,212	151,751	26,539	6,775	162,613
302,113	312,045	9,932	3,624,952	3,857,346	232,394	297,423	3,779,879
754,053	757,728	3,675	8,218,489	8,517,245	298,756	730,454	8,254,217
558,065	570,576	<12,511>	6,157,178	6,085,202	71,976	575,577	6,316,690
43,012	38,794	<4,218>	431,721	405,240	<26,481>	31,090	358,449
143,191	153,887	10,696	1,490,949	1,564,784	73,835	153,199	1,629,916
72,139	71,807	<332>	735,289	783,885	48,596	71,805	761,543
31,183	32,315	1,132	337,744	343,856	6,112	33,474	333,300
110,270	106,138	<4,132>	1,076,096	1,098,602	22,506	118,015	1,087,606
85,146	78,670	<6,476>	925,008	847,369	<77,639>	93,925	890,431
30,433	35,599	5,166	350,628	389,968	39,340	35,692	394,483
57,541	65,523	7,982	639,681	720,753	81,072	59,348	642,373
572,914	582,733	9,819	5,987,116	6,154,457	167,341	596,548	6,098,101
<14,849>	<12,157>	<2,692>	170,063	<69,255>	239,318	<20,971>	218,589

SERVICES DIVISION
INCOME STATEMENT

JUN. 11(05/22/16-06/25/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 11 MO(07/26/15-06/25/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
10,945	14,500	<3,555>	148,233	171,500	<23,267>	14,601	147,189
10,945	14,500	<3,555>	148,233	171,500	<23,267>	14,601	147,189
0	300	300	1,837	3,450	1,613	239	2,990
10,945	14,200	<3,255>	146,396	168,050	<21,654>	14,362	144,199
100.0	97.9	2.1	98.8	98.0	0.8	98.4	98.0
100.0	97.9	2.1	98.8	98.0	0.8	98.4	98.0
146,905	143,363	3,542	2,148,422	2,279,940	<131,518>	135,597	2,153,989
97,301	107,734	<10,433>	1,066,728	1,146,457	<79,729>	97,464	1,068,840
244,206	251,097	<6,891>	3,215,150	3,426,397	<211,247>	233,060	3,222,829
255,151	265,297	<10,146>	3,361,546	3,594,447	<232,901>	247,423	3,367,028
34,529	34,800	271	389,079	382,800	<6,279>	33,496	372,555
80	750	670	1,993	8,925	6,932	156	4,428
34,609	35,550	941	391,071	391,725	654	33,652	376,983
316.2	245.2	<71.0>	263.8	228.4	<35.4>	230.5	256.1
17,793	18,807	1,014	195,282	205,647	10,365	17,881	189,658
145	650	505	6,911	8,150	1,239	164	6,189
1,394	700	<694>	7,986	7,709	<277>	705	7,373
60	105	45	383	1,155	772	49	751
1,808	3,050	1,242	11,964	18,550	6,586	1,950	21,047
0	0	0	8,500	8,500	0	0	7,818
0	0	0	0	0	0	0	500
225	1,550	1,325	10,295	33,050	22,755	712	30,211
0	100	100	816	1,100	284	719	1,239
7,571	0	<7,571>	35,811	0	<35,811>	0	0
2,083	2,583	500	26,802	27,813	1,011	2,083	23,463
0	250	250	11,439	2,750	<8,689>	1,150	6,200
481	3,800	3,319	33,337	41,800	8,463	4,140	45,440
17,567	10,000	<7,567>	268,869	255,053	<13,816>	8	252,348
9,276	10,003	727	149,652	151,027	1,375	12,726	135,535
34,442	35,821	1,379	582,237	587,419	5,182	49,080	526,996
92,843	87,419	<5,424>	1,350,284	1,349,723	<561>	91,367	1,254,769
127,452	122,969	<4,483>	1,741,355	1,741,448	93	125,019	1,631,752
127,698	142,328	<14,630>	1,620,191	1,852,999	<232,808>	122,404	1,735,275
3,294	3,094	<200>	36,913	34,122	<2,791>	2,416	30,263
9,904	9,786	<118>	115,937	127,671	11,734	7,455	118,120
5,176	4,727	<449>	59,265	66,201	6,936	3,627	56,322
2,237	2,127	<110>	27,254	29,113	1,859	1,691	24,977
7,911	6,987	<924>	86,458	92,814	6,356	5,961	80,842
15,103	29,694	14,591	164,080	319,841	155,761	16,661	157,947
5,398	13,444	8,046	62,195	147,277	85,082	6,331	69,974
6,035	6,361	326	66,755	69,971	3,216	6,052	67,660
55,059	76,220	21,161	618,856	887,010	268,154	50,194	606,105
72,639	66,108	6,531	1,001,334	965,989	35,345	72,210	1,129,170

UCLA STUDENT UNION
INCOME STATEMENT

JUN. 11(05/22/16-06/25/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 11 MO(07/26/15-06/25/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
49,878	60,900	<11,022>	513,465	489,855	23,610	78,887	509,342
0	76	<76>	0	810	<810>	0	32
0	0	0	0	0	0	0	5
47,214	54,389	<7,175>	464,959	552,768	<87,809>	48,509	567,868
97,092	115,365	<18,273>	978,425	1,043,433	<65,008>	127,396	1,077,247
46,610	53,192	6,582	454,657	540,606	85,949	47,934	556,856
11,237	10,162	<1,075>	98,970	82,234	<16,736>	16,649	90,274
0	0	0	0	0	0	0	0
57,847	63,354	5,507	553,627	622,840	69,213	64,583	647,131
59.6	54.9	<4.7>	56.6	59.7	3.1	50.7	60.1
39,245	52,011	<12,766>	424,797	420,593	4,204	62,813	430,116
40.4	45.1	<4.7>	43.4	40.3	3.1	49.3	39.9
77.5	83.3	<5.8>	80.7	83.2	<2.5>	78.9	82.3
0.0	100.0	<100.0>	0.0	100.0	<100.0>	0.0	100.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	99.4
1.3	2.2	<0.9>	2.2	2.2	0.0	1.2	1.9
18,358	13,075	5,283	176,537	199,584	<23,047>	8,355	179,153
8,546	9,575	<1,029>	81,826	97,311	<15,485>	9,096	101,898
26,904	22,650	4,254	258,363	296,895	<38,532>	17,451	281,051
66,149	74,661	<8,512>	683,161	717,488	<34,327>	80,264	711,167
27,210	30,859	3,649	325,641	339,449	13,808	30,369	327,340
23,134	21,533	<1,601>	202,096	208,921	6,825	20,020	185,610
50,344	52,392	2,048	527,736	548,370	20,634	50,390	512,951
51.9	45.4	<6.4>	53.9	52.6	<1.4>	39.6	47.6
15,254	16,498	1,244	176,573	177,049	477	16,792	179,245
1,059	822	<237>	14,051	12,490	<1,561>	533	10,916
2,823	3,360	537	30,868	36,385	5,517	3,427	36,299
0	0	0	566	2,250	1,684	0	3,255
2,141	1,988	<153>	7,756	6,250	<1,506>	2,132	7,505
0	0	0	4,961	4,995	34	0	6,060
55	0	<55>	6,488	5,208	<1,280>	837	6,719
11,873	11,964	91	40,828	33,859	<6,969>	11,964	36,422
15,208	7,700	<7,508>	123,894	113,182	<10,712>	11,106	119,288
65	139	74	214	1,529	1,315	0	919
0	0	0	0	0	0	6	6
0	0	0	1,400	2,000	600	0	600
0	20	20	595	1,159	564	5	1,754
412	601	189	5,474	6,581	1,107	506	5,647
1,460	373	<1,087>	20,385	11,559	<8,826>	1,285	14,292
959	1,278	319	11,013	12,990	1,977	1,036	13,149
0	33	33	2,639	331	<2,308>	217	2,296
0	0	0	575	0	<575>	0	0
0	0	0	3,206	2,629	<577>	0	2,791
15,417	15,417	0	169,583	169,587	4	15,417	169,583
16,040	13,000	<3,040>	131,842	140,000	8,158	10,403	118,825
82,765	73,193	<9,572>	752,910	740,033	<12,877>	75,665	735,571
133,109	125,585	<7,524>	1,280,647	1,288,403	7,756	126,055	1,248,522
<66,960>	<50,924>	<16,036>	<597,486>	<570,915>	<26,571>	<45,791>	<537,355>
4,792	3,966	<826>	49,699	43,665	<6,034>	3,619	40,942
4,813	4,698	<115>	44,064	50,264	6,200	4,360	48,845
2,515	2,270	<245>	22,593	26,122	3,529	2,121	23,286
1,087	1,021	<66>	10,322	11,447	1,125	989	10,272
3,845	3,355	<490>	32,704	36,497	3,793	3,487	33,435
44,870	41,174	<3,696>	487,461	443,492	<43,969>	49,497	469,240
16,038	18,631	2,593	184,774	204,093	19,319	18,809	207,885
18,875	14,398	<4,477>	138,118	158,378	20,260	13,243	137,686
96,836	89,513	<7,323>	969,735	973,958	4,223	96,124	971,591
<163,795>	<140,437>	<23,358>	<1,567,221>	<1,544,873>	<22,348>	<141,915>	<1,508,946>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JUN. 11(05/22/16-06/25/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 11 MO(07/26/15-06/25/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
299,482	299,402	<80>	3,324,950	3,335,116	10,166	286,530	3,299,424
0	300	300	0	4,300	4,300	1,840	24,501
33,541	35,318	1,777	347,396	377,742	30,346	29,193	329,500
333,022	335,020	1,998	3,672,346	3,717,158	44,812	317,562	3,653,425
6.4	5.8	<0.6>	5.8	5.7	<0.1>	4.8	5.6
0	0	0	11,859	14,500	2,642	0	11,156
0	0	0	6,000	7,400	1,400	<100>	9,100
149,036	144,020	<5,016>	1,624,603	1,587,450	<37,153>	147,156	1,590,765
18,631	14,527	<4,104>	97,134	96,385	<749>	12,841	96,972
8,210	9,933	1,723	84,973	108,090	23,117	9,611	100,302
960	1,280	320	8,840	11,822	2,982	649	9,038
1,416	2,168	752	8,023	25,185	17,162	27	4,566
359	20	<339>	1,180	220	<960>	0	39
7,850	7,539	<311>	29,650	25,407	<4,243>	7,352	25,340
0	52	52	0	572	572	0	0
0	0	0	0	0	0	0	25
285	1,793	1,508	5,471	11,771	6,300	0	10,987
435	369	<66>	5,611	5,059	<552>	128	2,208
0	206	206	1,311	3,552	2,241	20	3,583
0	0	0	0	0	0	6	6
588	350	<238>	4,162	3,850	<312>	276	3,433
<100>	<400>	<300>	<3,723>	<4,400>	<677>	1,950	<681>
0	52	52	1,659	566	<1,093>	0	498
2,838	2,750	<88>	30,238	30,250	12	2,562	29,513
1,030	1,180	150	13,417	14,450	1,033	1,017	16,007
1,500	1,500	0	16,500	16,500	0	2,900	19,951
7,101	6,517	<584>	60,598	73,261	12,663	4,706	56,355
653	1,564	911	9,311	17,204	7,893	479	6,144
11,967	12,433	466	132,947	136,763	3,816	11,307	112,325
0	32	32	218	611	393	0	0
2,159	3,659	1,500	45,307	52,807	7,500	2,000	93,339
1	40	40	<36>	440	476	0	<57>
14,303	17,700	3,397	157,337	194,700	37,363	16,081	176,891
4,092	4,487	395	55,325	46,432	<8,893>	2,460	39,731
1,042	1,383	341	14,049	15,207	1,158	1,424	12,397
9,906	10,558	652	110,253	116,135	5,882	9,774	110,204
4,257	1,500	<2,757>	16,318	10,000	<6,318>	2,588	10,564
8,521	10,044	1,523	99,171	109,440	10,269	8,955	104,788
<1,842>	1,050	2,892	11,525	14,417	2,892	2,300	12,984
8,000	2,000	<6,000>	48,000	48,000	0	0	22,000
18,331	20,000	1,669	145,465	150,600	5,135	27,264	151,450
<88>	100	188	10,168	4,200	<5,968>	342	3,863
4,121	5,717	1,596	44,081	50,669	6,588	3,662	37,365
3,249	3,600	351	35,682	38,500	2,818	3,056	33,550
7,635	7,864	229	84,401	86,504	2,103	7,635	82,893
13,401	14,374	973	147,411	159,666	12,255	13,955	153,488
3,082	1,500	<1,582>	33,009	31,600	<1,409>	1,202	24,380
312,929	313,461	532	3,207,446	3,315,785	108,339	305,583	3,177,462
645,951	648,481	2,530	6,879,792	7,032,943	153,151	623,146	6,830,887
18,329	17,774	<555>	199,126	191,446	<7,680>	20,219	191,683
6,551	8,042	1,491	75,480	88,095	12,615	7,683	84,920
22,970	12,193	<10,777>	134,572	134,123	<449>	10,273	122,665
47,851	38,009	<9,842>	409,178	413,664	4,486	38,175	399,268
693,801	686,490	<7,311>	7,288,970	7,446,607	157,637	661,321	7,230,155
<622,087>	<612,686>	9,401	<6,444,531>	<6,588,099>	<143,568>	<579,403>	<6,360,736>
<31,673>	<31,673>	0	<346,938>	<346,938>	0	<30,365>	<333,951>
<3,507>	<3,507>	0	<35,256>	<35,256>	0	<3,259>	<33,800>
<36,535>	<38,624>	<2,089>	<462,244>	<476,314>	<14,070>	<48,294>	<501,667>
<693,801>	<686,490>	7,311	<7,288,969>	<7,446,607>	<157,638>	<661,321>	<7,230,155>
0	0	0	0	0	<0>	0	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

JUN. 11(05/22/16-06/25/16)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 11 MO(07/26/15-06/25/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
123,814	119,775	<4,039>	1,224,471	1,247,387	22,916	115,163	1,200,055
6,175	2,198	<3,977>	41,809	18,683	<23,126>	2,257	42,785
0	900	900	166	9,780	9,614	783	8,739
<475>	<610>	<135>	<9,333>	<6,830>	2,503	<552>	<7,486>
<6,042>	<5,466>	576	<73,443>	<60,557>	12,886	<6,218>	<63,569>
<3,363>	<6,300>	<2,937>	<31,437>	<69,300>	<37,863>	<3,860>	<42,926>
120,108	110,497	<9,611>	1,152,233	1,139,163	<13,070>	107,573	1,137,600
68,034	71,605	3,571	765,424	789,405	23,981	65,840	735,418
432	103	<329>	2,710	1,608	<1,102>	165	1,749
715	678	<37>	7,051	7,452	401	751	7,931
0	0	0	496	2,000	1,504	0	1,257
6,397	5,372	<1,025>	54,054	56,119	2,065	5,410	53,741
5,917	5,411	<506>	58,277	59,771	1,494	5,984	52,373
1,843	1,028	<815>	11,937	12,870	933	2,136	14,764
466	491	25	6,588	6,398	<190>	434	5,607
15,198	18,400	3,202	318,185	212,625	<105,560>	12,755	225,992
1,956	2,725	769	41,349	32,765	<8,584>	377	24,425
0	175	175	1,091	1,050	<41>	0	0
406	900	494	<2,708>	9,900	12,608	44,944	48,675
0	250	250	1,245	2,750	1,505	<3,500>	<106>
2,979	3,495	516	49,558	38,445	<11,113>	9,107	56,062
7,412	6,849	<563>	78,851	80,549	1,698	7,212	78,732
0	3,428	3,428	37,457	37,708	251	4,243	47,255
4,145	780	<3,365>	12,084	8,580	<3,504>	338	6,211
115,899	121,690	5,791	1,443,652	1,359,995	<83,657>	156,196	1,360,085
236,007	232,187	<3,820>	2,595,885	2,499,158	<96,727>	263,769	2,497,685
18,120	16,946	<1,174>	166,229	186,406	20,177	14,917	158,154
18,120	16,946	<1,174>	166,229	186,406	20,177	14,917	158,154
254,126	249,133	<4,993>	2,762,114	2,685,564	<76,550>	278,686	2,655,838
<216,897>	<213,386>	3,511	<2,356,328>	<2,298,435>	57,893	<239,260>	<2,268,247>
<6,993>	<6,993>	0	<76,930>	<76,930>	0	<6,535>	<71,885>
<2,743>	<2,743>	0	<30,167>	<30,167>	0	<2,562>	<28,182>
<9,165>	<8,237>	928	<99,563>	<88,586>	10,977	<10,110>	<95,841>
<18,329>	<17,774>	555	<199,126>	<191,446>	7,680	<20,219>	<191,683>
<254,126>	<249,133>	4,993	<2,762,114>	<2,685,564>	76,550	<278,686>	<2,655,838>
0	0	0	<0>	0	0	0	<0>

UTILITIES
EXPENSE STATEMENT

JUN. 11(05/22/16-06/25/16)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
12,730	17,131	4,401	Chiller Water
63,758	68,250	4,492	Elec-Non Air Cond.
10,341	12,222	1,881	Water-Non Air Cond.
26	10,727	10,701	Steam-Non Air Cond.
3,754	3,523	<231>	Gas
1,550	1,551	1	Energy Management
92,159	113,404	21,245	TOTAL OTHER CONTROL.
92,159	113,404	21,245	TOTAL CONTROLLABLE EXP
<77,524>	<96,561>	<19,037>	Allocated-Svs and Ent
<3,454>	<3,454>	0	Allocated-USAC
<1,354>	<1,354>	0	Allocated-GSA
<3,276>	<3,993>	<717>	Allocated-Comm Board
<6,551>	<8,042>	<1,491>	Allocated-A & SS
<92,159>	<113,404>	<21,245>	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 15-16			FISCAL YEAR 14-15	
YTD 11 MO(07/26/15-06/25/16)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
161,266	225,864	64,598	14,284	223,457
683,765	727,382	43,617	63,996	710,261
107,049	121,591	14,542	10,801	115,592
61,535	111,489	49,954	4,908	88,709
30,180	39,132	8,952	2,172	33,667
15,505	17,061	1,556	10,853	10,853
1,059,300	1,242,519	183,219	107,014	1,182,540
1,059,300	1,242,519	183,219	107,014	1,182,540
<893,175>	<1,057,778>	<164,603>	<90,919>	<1,004,889>
<38,003>	<38,003>	0	<3,283>	<36,113>
<14,903>	<14,903>	0	<1,287>	<14,157>
<37,740>	<43,740>	<6,000>	<3,842>	<42,460>
<75,480>	<88,095>	<12,615>	<7,683>	<84,920>
<1,059,300>	<1,242,519>	<183,219>	<107,014>	<1,182,540>
0	0	0	<0>	<0>