

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES**

**June (05/24/15 - 06/27/15)**

**Prepared**

**July 14, 2015**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

## **TABLE OF CONTENTS**

Income and Loss Summary Statement –  
Divisions at Contribution Level

Income and Loss Summary Statement –  
Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JUNE 2015 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

JUNE (05/24/15 - 06/27/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14	
CURRENT MONTH										**		YTD 11 MONTHS (07/27/14 - 06/27/15)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%		
4,903		3,564		1,339	37.6%	945	23.9%	3,958		<b>GROSS INCOME</b>			45,440		40,964		4,476	10.9%	2,238	5.2%	43,202		
1,312		1,331		(19)	(1.4%)	39	3.1%	1,273		UCLA Store			15,154		14,772		382	2.6%	704	4.9%	14,450		
248		212		36	17.0%	18	7.8%	230		UCLA Restaurants			3,370		3,409		(39)	(1.1%)	149	4.6%	3,221		
145		144		1	0.7%	(9)	(5.8%)	154		Services Division			1,358		1,411		(53)	(3.8%)	(50)	(3.6%)	1,408		
<b>6,608</b>		<b>5,251</b>		<b>1,357</b>	<b>25.8%</b>	<b>993</b>	<b>17.7%</b>	<b>5,615</b>		UCLA Student Union			<b>65,322</b>		<b>60,556</b>		<b>4,766</b>	<b>7.9%</b>	<b>3,041</b>	<b>4.9%</b>	<b>62,281</b>		
										<b>TOTAL</b>													
1,306	26.6%	1,276	35.8%	30	Pts. (9.2)	(112)	Pts. (9.2)	1,418	35.8%	<b>GROSS MARGIN</b>			14,571	32.1%	13,764	33.6%	807	Pts. (1.5)	716	Pts. 0.0	13,855	32.1%	
917	69.9%	937	70.4%	(20)	(0.5)	22	(0.4)	895	70.3%	UCLA Store			10,615	70.0%	10,377	70.2%	238	(0.2)	428	(0.5)	10,187	70.5%	
247	99.6%	212	100.0%	35	(0.4)	18	0.0	229	99.6%	UCLA Restaurants			3,367	99.9%	3,404	99.9%	(37)	0.0	149	0.0	3,218	99.9%	
80	55.2%	73	50.7%	7	4.5	(5)	0.0	85	55.2%	Services Division			711	52.4%	695	49.3%	16	3.1	(4)	1.6	715	50.8%	
<b>2,550</b>	<b>38.6%</b>	<b>2,498</b>	<b>47.6%</b>	<b>52</b>	<b>(9.0)</b>	<b>(77)</b>	<b>(8.2)</b>	<b>2,627</b>	<b>46.8%</b>	UCLA Student Union			<b>29,264</b>	<b>44.8%</b>	<b>28,240</b>	<b>46.6%</b>	<b>1,024</b>	<b>(1.8)</b>	<b>1,289</b>	<b>(0.1)</b>	<b>27,975</b>	<b>44.9%</b>	
										<b>TOTAL</b>													
575	11.7%	570	16.0%	(5)	4.3	(34)	2.0	541	13.7%	<b>WAGES &amp; BENEFITS</b>			6,008	13.2%	5,958	14.5%	(50)	1.3	(186)	0.3	5,822	13.5%	
654	49.8%	673	50.6%	19	0.8	(39)	(1.5)	615	48.3%	UCLA Store			6,918	45.7%	6,858	46.4%	(60)	0.7	(323)	(0.1)	6,595	45.6%	
52	21.0%	52	24.5%	0	3.5	(5)	(0.6)	47	20.4%	UCLA Restaurants			567	16.8%	568	16.7%	1	(0.1)	(27)	0.0	540	16.8%	
67	46.2%	67	46.5%	0	0.3	(1)	(3.3)	66	42.9%	Services Division			692	51.0%	714	50.6%	22	(0.4)	9	(1.2)	701	49.8%	
<b>1,348</b>	<b>20.4%</b>	<b>1,362</b>	<b>25.9%</b>	<b>14</b>	<b>5.5</b>	<b>(79)</b>	<b>2.2</b>	<b>1,269</b>	<b>22.6%</b>	UCLA Student Union			<b>14,185</b>	<b>21.7%</b>	<b>14,098</b>	<b>23.3%</b>	<b>(87)</b>	<b>1.6</b>	<b>(527)</b>	<b>0.2</b>	<b>13,658</b>	<b>21.9%</b>	
										<b>TOTAL</b>													
155	3.2%	144	4.0%	(11)	0.8	(6)	0.6	149	3.8%	<b>OTHER CONTROLLABLES *</b>			2,246	4.9%	2,086	5.1%	(160)	0.2	(129)	0.0	2,117	4.9%	
128	9.8%	127	9.5%	(1)	(0.3)	5	0.6	133	10.4%	UCLA Store			1,626	10.7%	1,535	10.4%	(91)	(0.3)	(44)	0.2	1,582	10.9%	
73	29.4%	51	24.1%	(22)	(5.3)	(8)	(1.1)	65	28.3%	UCLA Restaurants			1,065	31.6%	1,110	32.6%	45	1.0	(5)	1.3	1,060	32.9%	
59	40.7%	57	39.6%	(2)	(1.1)	14	6.7	73	47.4%	Services Division			556	40.9%	530	37.6%	(26)	(3.3)	10	(0.7)	566	40.2%	
<b>415</b>	<b>6.3%</b>	<b>379</b>	<b>7.2%</b>	<b>(36)</b>	<b>0.9</b>	<b>5</b>	<b>1.2</b>	<b>420</b>	<b>7.5%</b>	UCLA Student Union			<b>5,493</b>	<b>8.4%</b>	<b>5,261</b>	<b>8.7%</b>	<b>(232)</b>	<b>0.3</b>	<b>(168)</b>	<b>0.1</b>	<b>5,325</b>	<b>8.5%</b>	
										<b>TOTAL</b>													
576	11.7%	562	15.8%	14	(4.1)	(153)	(6.7)	729	18.4%	<b>CONTRIBUTION</b>			6,317	13.9%	5,720	14.0%	597	(0.1)	401	0.2	5,916	13.7%	
135	10.3%	137	10.3%	(2)	0.0	(11)	(1.2)	146	11.5%	UCLA Store			2,071	13.7%	1,984	13.4%	87	0.3	62	(0.2)	2,009	13.9%	
122	49.2%	109	51.4%	13	(2.2)	4	(2.1)	118	51.3%	UCLA Restaurants			1,735	51.5%	1,726	50.6%	9	0.9	117	1.3	1,618	50.2%	
(46)	(31.7%)	(51)	(35.4%)	5	3.7	8	3.4	(54)	(35.1%)	Services Division			(537)	(39.5%)	(549)	(38.9%)	12	(0.6)	15	(0.3)	(552)	(39.2%)	
<b>787</b>	<b>11.9%</b>	<b>757</b>	<b>14.4%</b>	<b>30</b>	<b>(2.5)</b>	<b>(152)</b>	<b>(4.8)</b>	<b>939</b>	<b>16.7%</b>	UCLA Student Union			<b>9,586</b>	<b>14.7%</b>	<b>8,881</b>	<b>14.7%</b>	<b>705</b>	<b>0.0</b>	<b>595</b>	<b>0.3</b>	<b>8,991</b>	<b>14.4%</b>	
										<b>TOTAL</b>													
541	8.2%	560	10.7%	19	2.5	(31)	0.9	510	9.1%	<b>ALLOCATED EXPENSES</b>			5,961	9.1%	6,127	10.1%	166	1.0	(233)	0.1	5,728	9.2%	
245	3.7%	195	3.7%	(50)	0.0	(35)	0.0	210	3.7%	Admin&Support Services			2,302	3.5%	2,176	3.6%	(126)	0.1	(247)	(0.2)	2,055	3.3%	
99	1.5%	104	2.0%	5	0.5	15	0.5	114	2.0%	Maintenance Division			1,090	1.7%	1,084	1.8%	(6)	0.1	30	0.1	1,120	1.8%	
201	3.0%	213	4.1%	12	1.1	19	0.9	220	3.9%	Utilities			2,174	3.3%	2,348	3.9%	174	0.6	226	0.6	2,400	3.9%	
<b>1,086</b>	<b>16.4%</b>	<b>1,072</b>	<b>20.4%</b>	<b>(14)</b>	<b>4.0</b>	<b>(32)</b>	<b>2.4</b>	<b>1,054</b>	<b>18.8%</b>	Depreciation			<b>11,527</b>	<b>17.6%</b>	<b>11,735</b>	<b>19.4%</b>	<b>208</b>	<b>1.8</b>	<b>(224)</b>	<b>0.5</b>	<b>11,303</b>	<b>18.1%</b>	
										<b>TOTAL</b>													
<b>(299)</b>	<b>(4.5%)</b>	<b>(315)</b>	<b>(6.0%)</b>	<b>16</b>	<b>1.5</b>	<b>(184)</b>	<b>(2.5)</b>	<b>(115)</b>	<b>(2.0%)</b>	<b>NET INCOME (LOSS)</b>			<b>(1,941)</b>	<b>(3.0%)</b>	<b>(2,854)</b>	<b>(4.7%)</b>	<b>913</b>	<b>1.7</b>	<b>371</b>	<b>0.7</b>	<b>(2,312)</b>	<b>(3.7%)</b>	
										<b>FROM OPERATIONS</b>													
30	0.5%	0	0.0%	30	0.5	(28)	(0.5)	58	1.0%	<b>OTHER INC/(EXP)</b>			93	0.1%	0	0.0%	93	0.1	(117)	(0.2)	210	0.3%	
12	0.2%	12	0.2%	0	0.0	(1)	0.0	13	0.2%	Non-Recurrent Inc/(Exp)			152	0.2%	149	0.2%	3	0.0	(14)	(0.1)	166	0.3%	
(44)	(0.7%)	(44)	(0.8%)	0	0.1	3	0.1	(47)	(0.8%)	Interest Income			(487)	(0.7%)	(487)	(0.8%)	0	0.1	28	0.1	(515)	(0.8%)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	
213	3.2%	213	4.1%	0	(0.9)	(13)	(0.8)	226	4.0%	Income Taxes			2,344	3.6%	2,344	3.9%	0	(0.3)	6	(0.2)	2,338	3.8%	
<b>211</b>	<b>3.2%</b>	<b>181</b>	<b>3.4%</b>	<b>30</b>	<b>(0.2)</b>	<b>(39)</b>	<b>(1.3)</b>	<b>250</b>	<b>4.5%</b>	Student Union Fee Income			<b>2,102</b>	<b>3.2%</b>	<b>2,006</b>	<b>3.3%</b>	<b>96</b>	<b>(0.1)</b>	<b>(97)</b>	<b>(0.3)</b>	<b>2,199</b>	<b>3.5%</b>	
										<b>TOTAL</b>													
<b>(88)</b>	<b>(1.3%)</b>	<b>(134)</b>	<b>(2.6%)</b>	<b>46</b>	<b>1.3</b>	<b>(223)</b>	<b>(3.7)</b>	<b>135</b>	<b>2.4%</b>	<b>NET INCOME (LOSS)</b>			<b>161</b>	<b>0.2%</b>	<b>(848)</b>	<b>(1.4%)</b>	<b>1,009</b>	<b>1.6</b>	<b>274</b>	<b>0.4</b>	<b>(113)</b>	<b>(0.2%)</b>	

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JUNE 2015 (\$000's)  
DIVISIONS FULLY ALLOCATED**

JUNE (05/24/15 - 06/27/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14	
CURRENT MONTH										**		YTD 11 MONTHS (07/27/14 - 06/27/15)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%		
4,903		3,564		1,339	37.6%	945	23.9%	3,958				45,440		40,964		4,476	10.9%	2,238	5.2%	43,202			
1,312		1,331		(19)	(1.4%)	39	3.1%	1,273				15,154		14,772		382	2.6%	704	4.9%	14,450			
248		212		36	17.0%	18	7.8%	230				3,370		3,409		(39)	(1.1%)	149	4.6%	3,221			
145		144		1	0.7%	(9)	(5.8%)	154				1,358		1,411		(53)	(3.8%)	(50)	(3.6%)	1,408			
<b>6,608</b>		<b>5,251</b>		<b>1,357</b>	<b>25.8%</b>	<b>993</b>	<b>17.7%</b>	<b>5,615</b>				<b>65,322</b>		<b>60,556</b>		<b>4,766</b>	<b>7.9%</b>	<b>3,041</b>	<b>4.9%</b>	<b>62,281</b>			
1,306	26.6%	1,276	35.8%	30	Pts. (9.2)	(112)	Pts. (9.2)	1,418	35.8%			14,571	32.1%	13,764	33.6%	807	Pts. (1.5)	716	Pts. 0.0	13,855	32.1%		
917	69.9%	937	70.4%	(20)	(0.5)	22	(0.4)	895	70.3%			10,615	70.0%	10,377	70.2%	238	(0.2)	428	(0.5)	10,187	70.5%		
247	99.6%	212	100.0%	35	(0.4)	18	0.0	229	99.6%			3,367	99.9%	3,404	99.9%	(37)	0.0	149	0.0	3,218	99.9%		
80	55.2%	73	50.7%	7	4.5	(5)	0.0	85	55.2%			711	52.4%	695	49.3%	16	3.1	(4)	1.6	715	50.8%		
<b>2,550</b>	<b>38.6%</b>	<b>2,498</b>	<b>47.6%</b>	<b>52</b>	<b>(9.0)</b>	<b>(77)</b>	<b>(8.2)</b>	<b>2,627</b>	<b>46.8%</b>			<b>29,264</b>	<b>44.8%</b>	<b>28,240</b>	<b>46.6%</b>	<b>1,024</b>	<b>(1.8)</b>	<b>1,289</b>	<b>(0.1)</b>	<b>27,975</b>	<b>44.9%</b>		
730	14.9%	714	20.0%	(16)	5.1	(40)	2.5	690	17.4%			8,254	18.2%	8,044	19.6%	(210)	1.4	(315)	0.2	7,939	18.4%		
783	59.7%	800	60.1%	17	0.4	(35)	(0.9)	748	58.8%			8,544	56.4%	8,393	56.8%	(151)	0.4	(366)	0.2	8,178	56.6%		
125	50.4%	103	48.6%	(22)	(1.8)	(13)	(1.7)	112	48.7%			1,632	48.4%	1,678	49.2%	46	0.8	(32)	1.3	1,600	49.7%		
126	86.9%	124	86.1%	(2)	(0.8)	13	3.4	139	90.3%			1,249	92.0%	1,244	88.2%	(5)	(3.8)	18	(2.0)	1,267	90.0%		
<b>1,764</b>	<b>26.7%</b>	<b>1,741</b>	<b>33.2%</b>	<b>(23)</b>	<b>6.5</b>	<b>(75)</b>	<b>3.4</b>	<b>1,689</b>	<b>30.1%</b>			<b>19,679</b>	<b>30.1%</b>	<b>19,359</b>	<b>32.0%</b>	<b>(320)</b>	<b>1.9</b>	<b>(695)</b>	<b>0.4</b>	<b>18,984</b>	<b>30.5%</b>		
576	11.7%	562	15.8%	14	(4.1)	(153)	(6.7)	729	18.4%			6,317	13.9%	5,720	14.0%	597	(0.1)	401	0.2	5,916	13.7%		
135	10.3%	137	10.3%	(2)	0.0	(11)	(1.2)	146	11.5%			2,071	13.7%	1,984	13.4%	87	0.3	62	(0.2)	2,009	13.9%		
122	49.2%	109	51.4%	13	(2.2)	4	(2.1)	118	51.3%			1,735	51.5%	1,726	50.6%	9	0.9	117	1.3	1,618	50.2%		
(46)	(31.7%)	(51)	(35.4%)	5	3.7	8	3.4	(54)	(35.1%)			(537)	(39.5%)	(549)	(38.9%)	12	(0.6)	15	(0.3)	(552)	(39.2%)		
<b>787</b>	<b>11.9%</b>	<b>757</b>	<b>14.4%</b>	<b>30</b>	<b>(2.5)</b>	<b>(152)</b>	<b>(4.8)</b>	<b>939</b>	<b>16.7%</b>			<b>9,586</b>	<b>14.7%</b>	<b>8,881</b>	<b>14.7%</b>	<b>705</b>	<b>0.0</b>	<b>595</b>	<b>0.3</b>	<b>8,991</b>	<b>14.4%</b>		
597	12.2%	556	15.6%	(41)	3.4	(41)	1.8	556	14.0%			6,098	13.4%	6,045	14.8%	(53)	1.4	(137)	0.4	5,961	13.8%		
343	26.1%	357	26.8%	14	0.7	8	1.5	351	27.6%			3,851	25.4%	3,883	26.3%	32	0.9	(61)	0.8	3,790	26.2%		
50	20.2%	70	33.0%	20	12.8	0	1.5	50	21.7%			606	18.0%	857	25.1%	251	7.1	(16)	0.3	590	18.3%		
96	66.2%	89	61.8%	(7)	(4.4)	1	(3.2)	97	63.0%			972	71.6%	950	67.3%	(22)	(4.3)	(10)	(3.3)	962	68.3%		
<b>1,086</b>	<b>16.4%</b>	<b>1,072</b>	<b>20.4%</b>	<b>(14)</b>	<b>4.0</b>	<b>(32)</b>	<b>2.4</b>	<b>1,054</b>	<b>18.8%</b>			<b>11,527</b>	<b>17.6%</b>	<b>11,735</b>	<b>19.4%</b>	<b>208</b>	<b>1.8</b>	<b>(224)</b>	<b>0.5</b>	<b>11,303</b>	<b>18.1%</b>		
(21)	(0.3%)	6	0.1%	(27)	(0.4)	(194)	(3.4)	173	3.1%			219	0.3%	(325)	(0.5%)	544	0.8	264	0.4	(45)	(0.1%)		
(208)	(3.1%)	(220)	(4.2%)	12	1.1	(3)	0.6	(205)	(3.7%)			(1,780)	(2.7%)	(1,899)	(3.1%)	119	0.4	1	0.2	(1,781)	(2.9%)		
72	1.1%	39	0.7%	33	0.4	4	(0.1)	68	1.2%			1,129	1.7%	869	1.4%	260	0.3	101	0.0	1,028	1.7%		
(142)	(2.1%)	(140)	(2.7%)	(2)	0.6	9	0.6	(151)	(2.7%)			(1,509)	(2.3%)	(1,499)	(2.5%)	(10)	0.2	5	0.1	(1,514)	(2.4%)		
<b>(299)</b>	<b>(4.5%)</b>	<b>(315)</b>	<b>(6.0%)</b>	<b>16</b>	<b>1.5</b>	<b>(184)</b>	<b>(2.5)</b>	<b>(115)</b>	<b>(2.0%)</b>			<b>(1,941)</b>	<b>(3.0%)</b>	<b>(2,854)</b>	<b>(4.7%)</b>	<b>913</b>	<b>1.7</b>	<b>371</b>	<b>0.7</b>	<b>(2,312)</b>	<b>(3.7%)</b>		
30	0.5%	0	0.0%	30	0.5	(28)	(0.5)	58	1.0%			93	0.1%	0	0.0%	93	0.1	(117)	(0.2)	210	0.3%		
12	0.2%	12	0.2%	0	0.0	(1)	0.0	13	0.2%			152	0.2%	149	0.2%	3	0.0	(14)	(0.1)	166	0.3%		
(44)	(0.7%)	(44)	(0.8%)	0	0.1	3	0.1	(47)	(0.8%)			(487)	(0.7%)	(487)	(0.8%)	0	0.1	28	0.1	(515)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
213	3.2%	213	4.1%	0	(0.9)	(13)	(0.8)	226	4.0%			2,344	3.6%	2,344	3.9%	0	(0.3)	6	(0.2)	2,338	3.8%		
<b>211</b>	<b>3.2%</b>	<b>181</b>	<b>3.4%</b>	<b>30</b>	<b>(0.2)</b>	<b>(39)</b>	<b>(1.3)</b>	<b>250</b>	<b>4.5%</b>			<b>2,102</b>	<b>3.2%</b>	<b>2,006</b>	<b>3.3%</b>	<b>96</b>	<b>(0.1)</b>	<b>(97)</b>	<b>(0.3)</b>	<b>2,199</b>	<b>3.5%</b>		
<b>(88)</b>	<b>(1.3%)</b>	<b>(134)</b>	<b>(2.6%)</b>	<b>46</b>	<b>1.3</b>	<b>(223)</b>	<b>(3.7)</b>	<b>135</b>	<b>2.4%</b>			<b>161</b>	<b>0.2%</b>	<b>(848)</b>	<b>(1.4%)</b>	<b>1,009</b>	<b>1.6</b>	<b>274</b>	<b>0.4</b>	<b>(113)</b>	<b>(0.2%)</b>		

**P/L Reconciliation  
Jun-15**

<i>Financial Analysis</i>	<b>\$000's</b>
	<b>Jun-15</b>
<b>Budgeted Net Income/(Loss)</b>	<b>(\$134)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Campus Portrait above plan due to timing as shift to later sittings for yearbook portraits pushed production out to June	14
New Text below plan due to lower sales from competition, student use and weak Summer Session A, vendor returns increased cost of sales for the month, (improvement expected with next month new receipts), and partial offset by a positive year-end shrinkage adjustment)	(15)
Used Text below plan due mostly to a large negative year-end shrinkage adjustment and weak Session A textbook sales	(93)
Course Reader above plan due to higher sales for digital course readers and new digital/print combo product	28
Computer Store above plan due to unplanned library technology refresh and stronger than expected year-end department business	109
HSS Books below plan due to a negative year-end shrinkage adjustment and textbooks declining sales trend	(10)
HSS Dental below plan mostly due to a negative year-end shrinkage adjustment	(9)
Total Wages higher than plan	(7)
Other, negative various controllables	(3)
Total Contribution	14
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Panda above plan due mostly to all year trend of increased popularity of this location	8
No Campus Student Ctr. below plan due to overly aggressive budget, anticipated sales increases not as high as planned but showing growth over prior year	(6)
Luvall Food Servery above plan due to great response to Fall menu changes and total average check increase	4
Kerckhoff above plan due to continuing positive response to menu changes and service flow improvements	4
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(10)
Ostin Café above plan due to new service area with no budget history, area doing better than plan	5
Tsunami above plan due to new budget written to reflect change in model to a 3rd party operation (new model not in operation yet)	4
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(9)
Catering below plan due to loss of the Football meals for Spring quarter and lower commencement events and misc. social business	(18)
Total Wages higher than plan	5
Other, negative controllables mostly bank card, commission and paper	11
Total Contribution	(2)
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing Domestic above plan due to adjustments from prior quarters, new product licenses and some timing (next month will be slightly down to plan)	41
Photography below plan due to overall orders/assignments from campus entities continue to decline	(4)
Other, negative controllables mainly in Licensing	(24)
	13
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops above plan due to unanticipated income from Bruin Transfer Day and Rehab Services	9
Post Office below plan: sales trends are shifting in the postal marketplace and new postal regulations are impacting international sales	(2)
Other, negative controllables	(2)
Total Contribution	5
<b>Allocated Expenses and Other</b>	
A&SS below plan mainly due to savings in total wages	19
Utilities below plan: recently reduced rates and lower consumption in chiller water and steam (partially offset by a new energy management program fee)	5
Maintenance above plan due mostly to unexpected repairs (mostly painting of the Luvall roof)	(50)
Other, depreciation lower than plan due to timing of capitals and reduced expenditures, and positive non-recurring standard year-end entries	42
Total	16
<b>Actual Net Income/(Loss)</b>	<b>(88)</b>

ASUCLA  
P/L Reconciliation  
Year-To-Date Through June 2015

Financial Analysis	\$000's
<b>Budgeted Net Income/(Loss)</b>	<b>(848)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear above plan due to fan enthusiasm, special product offerings, increased campus visitors and return of August Football Event to campus	196
E-Commerce above plan due to favorable response to the USC victory Score Big promotion and recent Spring promotions	45
New Text below plan due to continued competition, peer to peer selling, student usage, and online digital availability	(88)
Used Text below plan: higher sales (better availability of used books) are offset by a negative year-end shrinkage adjustment	(55)
Graduation ETC above plan due to increase in package sales versus cap and gown units (as we no longer facilitate the sale of Alumni Association memberships)	28
Course Reader Solutions above plan due to: accruing monthly versus budgeted for Jan., April, and July, an increase in digital sales, and an additional school week in December, (some offset with negative sales in printed course readers)	137
Computer Store above plan from marketing, extended BTS promo, Ipad promo, remodel, department sales and Apple bonus that was not budgeted	305
LuValle Books above plan due to better sell through of loose leaf textbooks options and more consignment sales from general book vendors	40
LuValle General Mdse and HSS General Mdse above plan due to strong trend in market sales	69
HSS Dental above plan due to higher dental counter sales which are partially offset by a negative year-end shrinkage adjustment	20
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	70
Total Wages higher than plan mostly student with some offset in career	(65)
Other, negative controllables mostly office supplies, bank card and payment to UCLA	(105)
Total Contribution	597
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Panda above plan due to a large increase in customers this year over last year's trends, budget based on prior year actuals	54
Rubios above plan due to significant price increases this year	32
Wetzels/RX above plan due to unbudgeted addition of frozen yogurt and continued Boba sales (not anticipated in the budget)	11
La Cucina above plan due to small variances each month	21
No Campus Student Ctr below plan mostly due to negative traffic impact from construction around Campbell Hall	(34)
CSSC above plan as finals and break weeks were misaligned in budget (very soft budget for actual higher volume days)	7
LuValle Food Servery above plan due to positive response to Fall menu changes and total average check increase	23
Jimmys above plan due to due to mostly December calendar alignment budgeting error and some positive spring quarter results	13
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(101)
Kerckhoff Coffeehouse above plan due to great response to menu changes and service improvements	53
Ostin Café above plan due to new service area with no budget history	15
Tsunami above plan due to new budget written to reflect change in model to a 3rd party leased operation (new model not in operation yet)	45
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(83)
Catering above plan due to more training table meals, new events and the grad picnic was larger than last year	84
Concessions above plan due to several unbudgeted events	79
Total Wages higher than plan mostly student	(94)
Other, negative controllables (mostly paper, repairs and maintenance, bank card expense)	(38)
Total Contribution	87
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing international income below plan due to loss of women's business in India	(39)
Licensing domestic income above plan due new product licensees, prior quarter receipts and some timing (next month will be slightly down to plan)	55
Photography below plan due to an aggressive budget (less on campus events)	(37)
Leased Ops below plan mostly from less rent than planned due to timing for the Enrollment Offices	(17)
Total Wages lower than plan	4
Other, positive controllables mainly in Licensing	43
Total Contribution	9
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops above plan due to new University events and film shoots and higher student event income	29
AU Post Office below plan mostly lower postage sales and products	(13)
Total Wages lower than plan	20
Other, negative controllables mainly student event expense (corresponds with higher student event income), with some offset in positive student union event fund	(24)
Total Contribution	12
<b>Allocated Expenses and Other</b>	
A&SS lower than plan mostly total wages, insurance expense and other various controllables	166
Maintenance higher than plan mostly custodial wages, employee benefits and repairs & maintenance (Fast Track mold remediation and painting Luvalle roof)	(126)
Utilities higher than plan mostly in chiller water and water-non air cond., which are partially offset by Steam and Elec-Non Air Cond.	(6)
Depreciation lower than plan due to timing of capitals and reduced expenditures	174
Other, mainly positive non-recurring	96
Total	304
<b>Actual Net Income/(Loss)</b>	<b>161</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

	<b>Current Month</b> June 2015	<b>Prior Month</b> May 2015	<b>Prior Year</b> July 2014
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,873	\$11,653	\$10,881
Accounts receivable	5,187	5,009	3,144
Less: Allowance for doubtful accounts	(255)	(248)	(182)
Accounts receivable, net	4,932	4,761	2,962
Student fees receivable	231	878	291
Inventories	5,299	5,154	6,114
Prepaid expenses and other current assets	209	189	302
Total current assets	<b>22,544</b>	<b>22,635</b>	<b>20,550</b>
LONG TERM ASSETS			
Long term note receivable	\$200	\$200	\$200
Property, equipment and improvements	67,530	67,490	67,008
Less: Accumulated depreciation	(43,572)	(43,384)	(41,459)
Total long term assets	<b>24,158</b>	<b>24,306</b>	<b>25,748</b>
<b>TOTAL ASSETS</b>	<b>46,702</b>	<b>46,941</b>	<b>46,299</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
Accounts payable	\$5,532	\$4,499	\$4,468
Wages and payroll taxes payable	2,947	2,899	2,992
Sales tax payable & other liabilities	595	1,021	846
Interest payable	236	285	112
Deferred income	281	292	224
Funds held for others	201	181	142
Current portion of long term debt	801	766	766
Total current liabilities	<b>10,593</b>	<b>9,943</b>	<b>9,549</b>
LONG TERM DEBT:			
AU expansion loan	10,024	10,825	10,825
Total long term debt	<b>10,024</b>	<b>10,825</b>	<b>10,825</b>
<b>TOTAL LIABILITIES</b>	<b>20,617</b>	<b>20,768</b>	<b>20,375</b>
RETAINED EARNINGS:			
Beginning Balance	25,924	25,924	26,518
Year-to-date net income/(loss)	161	249	(594)
Ending Balance	<b>26,085</b>	<b>26,173</b>	<b>25,924</b>
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>46,702</b>	<b>46,941</b>	<b>46,299</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
June 2015  
(\$000's)**

	Current Month	Year to Date	Prior Year to Date
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income/(loss)	(\$88)	\$161	(\$113)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	201	2,174	2,400
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	(171)	(1,970)	(509)
Student fees receivable	647	60	317
Inventories	(145)	815	855
Prepaid expenses and other current assets	(20)	93	30
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	1,033	1,064	(588)
Sales tax payable & other liabilities	(426)	(250)	(198)
Wages and payroll taxes payable	48	(45)	(170)
Interest payable	(49)	124	(79)
Deferred Income	(11)	57	107
Funds held for others	20	59	100
Other Current Liabilities <i>(Current Portion of LT Debt)</i>	35	35	57
Net cash provided/(used) by operating activities	<b>\$1,074</b>	<b>\$2,377</b>	<b>\$2,210</b>
<b>CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:</b>			
Long term note receivable	0	\$0	(200)
Purchase of property, equipment and improvements	(53)	(584)	(1,755)
Net cash used in investing activities	<b>(\$53)</b>	<b>(\$584)</b>	<b>(\$1,955)</b>
<b>CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:</b>			
Principal payments on AU expansion loan	(801)	(801)	(766)
Net cash provided/(used) by financing activities	<b>(\$801)</b>	<b>(\$801)</b>	<b>(\$766)</b>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>\$220</b>	<b>\$992</b>	<b>(\$511)</b>
<b>CASH AND CASH EQUIVALENTS, Beginning</b>	<b>\$11,653</b>	<b>10,881</b>	<b>11,541</b>
<b>CASH AND CASH EQUIVALENTS, Ending</b>	<b>\$11,873</b>	<b>\$11,873</b>	<b>\$11,029</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION**

**June 2015**

(\$000's)

<b>CASH AND CASH EQUIVALENTS</b>	<b>11,873</b>
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Student Service Center	(199)
Food Service POS	(350)
KH Coffeehouse Patio Membrane	(225)
Subtotal	<u>(2,607)</u>
Adjustment for Cash Overdraft Entry	<u>(1,515)</u>
Uncommitted Cash	7,751
<b>BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)</b>	<b><u>10,404</u></b>
<b>RESERVE SURPLUS (DEFICIT)</b>	<b><u><u>(2,653)</u></u></b>

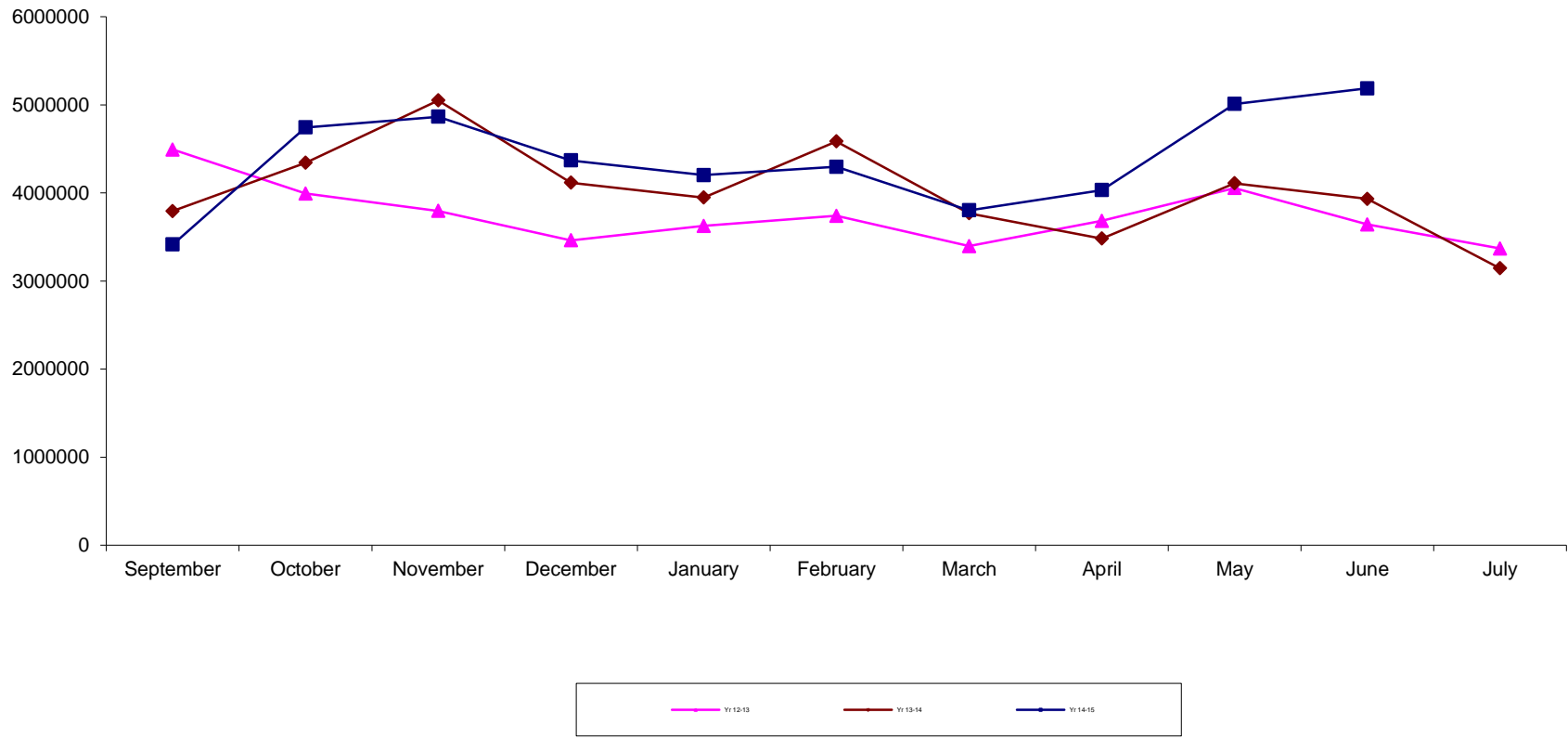
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures -Current Year Projects (\$000's)  
FY 2014-2015 June 2015

PROJECT NAME	BUDGET	PROJECTED							Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)		
<b>Store/Services</b>									
2014-S001	Store General Replacement	50.0	35.6	12.1	47.7	2.3		0.0	In Progress
2014-S002	HSS Remodel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2014-S003	Informal Photo-Equipment	7.0	0.0	0.0	0.0	0.0	7.0	0.0	Pending
2014-S004	Hill Top Shop Remodel	150.0	4.8	133.6	138.4	11.6		0.0	In Progress
2014-O029	Course Reader Consulting	0.0	0.0	25.0	25.0	0.0		25.0	Completed Awaiting Invoice
2014-O030	Fast Track Update	0.0	30.6	0.0	30.6	0.0		30.6	Completed
<b>Total Store/Services</b>		<b>257.0</b>	<b>71.0</b>	<b>170.7</b>	<b>241.7</b>	<b>13.9</b>	<b>57.0</b>	<b>55.6</b>	
<b>Food Service</b>									
2014-F005	FS Miscellaneous and Unanticipated	50.0	20.2	17.4	37.6	12.4		0.0	In Progress
2014-F006	LV Steam Table/ Food Warmer	22.0	21.1	0.0	21.1	0.0		(0.9)	Completed
2014-F007	Display Merchandiser	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-F008	KCH Coffee Boba program	35.0	21.4	0.0	21.4	13.6		0.0	In Progress
2014-F009	Baskin Robbins move/Wetzel's reimage	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-F010	Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-O028	RX Yogurt	0.0	71.0	0.0	71.0	9.0		80.0	In Progress
<b>Total Food Services</b>		<b>162.0</b>	<b>133.7</b>	<b>17.4</b>	<b>151.1</b>	<b>35.0</b>	<b>55.0</b>	<b>79.1</b>	
<b>Technology</b>									
2014-T011	Network Infrastructure Upgrade	20.0	11.9	0.0	11.9	8.1		0.0	In Progress
2014-T012	Printer Replacement	10.0	8.4	3.2	11.6	0.0		1.6	Completed Awaiting Invoice
2014-T013	Marketing Hardware Upgrade	20.0	5.6	0.0	5.6	14.4		0.0	In Progress
2014-T014	Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2014-T015	Food Service POS	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2014-T016	Kronos System	150.0	0.0	0.0	0.0	0.0		(150.0)	Cancel
<b>Total Technology</b>		<b>556.0</b>	<b>25.9</b>	<b>3.2</b>	<b>29.1</b>	<b>22.5</b>	<b>356.0</b>	<b>(148.4)</b>	
<b>Others</b>									
2014-O017	SUO Meeting Room Upgrade	30.0	0.0	1.9	1.9	28.1		0.0	In Progress
2014-O018	SUO Chair Replacements	25.0	7.9	0.0	7.9	17.1		0.0	In Progress
2014-O019	SUO General Replacement	15.0	14.2	0.9	15.1	0.0		0.1	Completed
2014-O020	Custodial Replacements	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2014-O021	Fac. Misc. Remodels	25.0	0.0	22.4	22.4	2.6		0.0	In Progress
2014-O022	KH Coffeehouse Patio Membrane	225.0	0.0	0.0	0.0	0.0	225.0	0.0	Pending
2014-O023	Finance Misc. Replacements	20.0	11.1	0.0	11.1	8.9		0.0	In Progress
2014-O024	Marketing Misc. Furniture Replacement	2.5	0.0	0.0	0.0	0.0	2.5	0.0	Pending
2014-O025	AU 1st Floor Restroom Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O026	KH Grand Salon - AC Upgrade	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2014-O027	Additional Utility Efficiency Projects	50.0	16.5	0.0	16.5	33.5		0.0	In Progress
2014-O031	AU Solar Panels Expansion Design	0.0	0.0	20.0	20.0	0.0		20.0	Completed awaiting invoice
2014-O032	AU & KH Variable Pumps (VSD)	0.0	0.0	80.1	80.1	19.9		100.0	In Progress
2014-O033	Gender Neutral Restrooms	0.0	0.0	148.3	148.3	1.7		150.0	In Progress
2014-O034	HVAC Management System (VFD)	0.0	0.0	0.0	0.0	90.0		90.0	Pending
2014-O035	AU 3rd floor HVAC	0.0	0.0	36.6	36.6	0.0		36.6	Completed Awaiting Invoice
<b>Total Others</b>		<b>439.5</b>	<b>49.7</b>	<b>310.2</b>	<b>359.9</b>	<b>201.8</b>	<b>274.5</b>	<b>396.7</b>	
<b>Total Current Year Projects</b>		<b>1,414.5</b>	<b>280.3</b>	<b>501.5</b>	<b>781.8</b>	<b>273.2</b>	<b>742.5</b>	<b>383.0</b>	

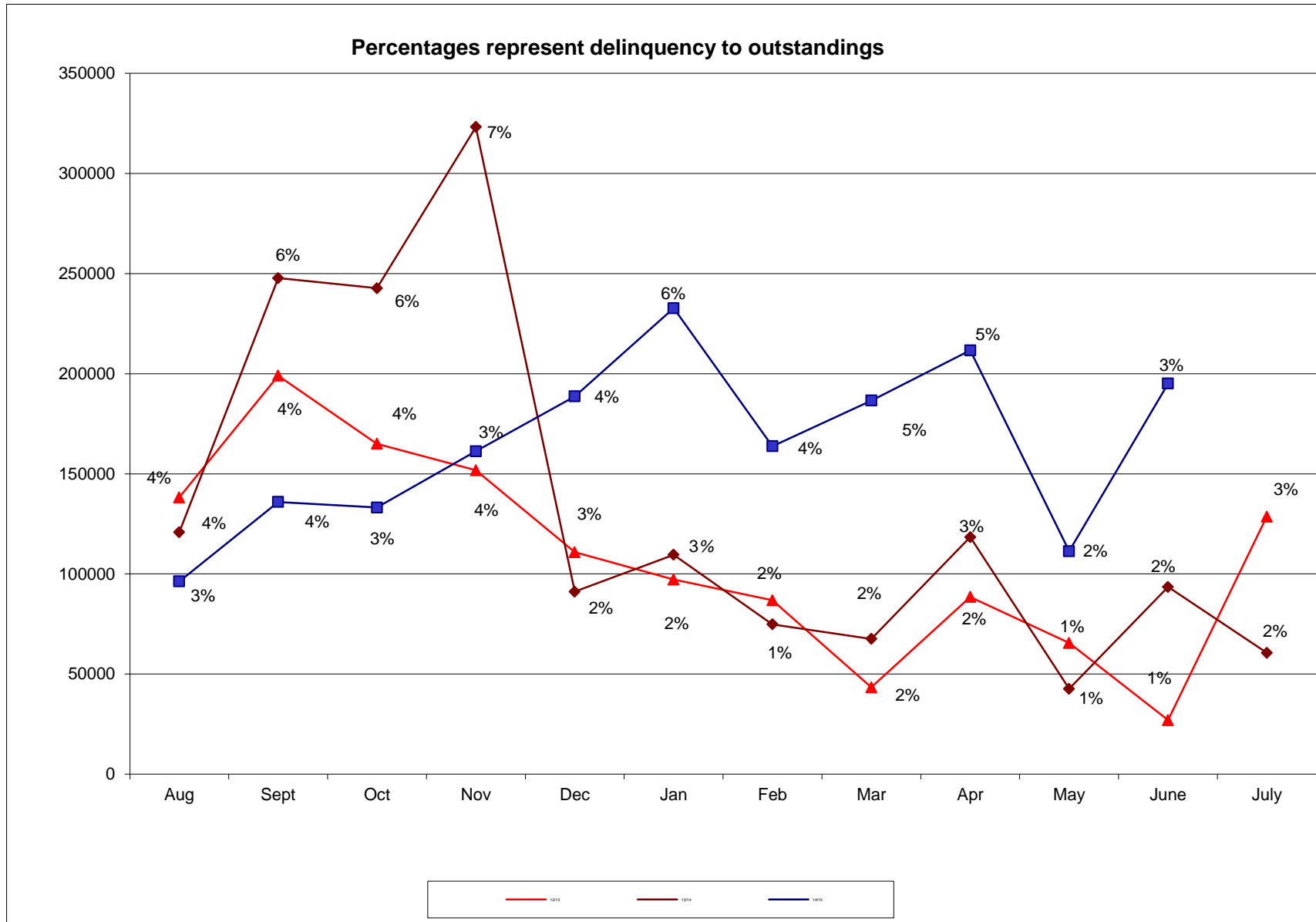
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

6/27/2015	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,993,260	41%	\$47,201	83%	\$23,943	19%	\$532	9%	\$13,791	67%	\$5,220	12%	\$2,083,947	39%
ASUCLA PUBLICATIONS		\$147,479	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$147,479	3%
ASUCLA USA/GSA		\$67,803	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$67,803	1%
DUE FROM VENDORS		\$1,047,924	21%	(\$3,909)	-7%	\$23,162	19%	\$5,240	85%	\$3,493	17%	\$39,582	87%	\$1,115,492	22%
DENTAL KITS		\$83,561	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$83,561	2%
OTHER		\$1,595,185	32%	\$13,494	24%	\$76,209	62%	\$345	6%	\$3,238	16%	\$332	1%	\$1,688,803	33%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,935,213</b>	<b>100%</b>	<b>\$56,785</b>	<b>100%</b>	<b>\$123,314</b>	<b>100%</b>	<b>\$6,117</b>	<b>100%</b>	<b>\$20,522</b>	<b>100%</b>	<b>\$45,134</b>	<b>100%</b>	<b>\$5,187,085</b>	<b>100%</b>
		96%		1%		2%		0%		0%		1%		100%	
5/23/2015	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,062,689	23%	\$192,130	58%	\$7,882	24%	\$17,763	95%	\$3,370	197%	\$14,025	24%	\$1,297,859	26%
ASUCLA PUBLICATIONS		\$96,435	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$96,435	2%
ASUCLA USA/GSA		\$114,339	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$114,339	2%
DUE FROM VENDORS		\$1,399,044	31%	\$24,209	7%	\$17,379	54%	(\$3,490)	-19%	(\$2,327)	-136%	\$40,294	69%	\$1,475,108	29%
DENTAL KITS		\$284,383	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$284,383	6%
OTHER		\$1,607,995	35%	\$116,610	35%	\$7,064	22%	\$4,412	24%	\$668	39%	\$4,331	7%	\$1,741,080	35%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,564,885</b>	<b>100%</b>	<b>\$332,949</b>	<b>100%</b>	<b>\$32,325</b>	<b>100%</b>	<b>\$18,685</b>	<b>100%</b>	<b>\$1,711</b>	<b>100%</b>	<b>\$58,650</b>	<b>100%</b>	<b>\$5,009,205</b>	<b>100%</b>
		91%		7%		1%		0%		0%		1%		100%	
4/25/2015	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$806,204	22%	\$167,974	90%	\$26,474	27%	\$6,362	12%	\$5,446	55%	\$13,211	25%	\$1,025,671	25%
ASUCLA PUBLICATIONS		\$95,932	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,932	2%
ASUCLA USA/GSA		\$110,518	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$110,518	3%
DUE FROM VENDORS		\$152,213	4%	\$17,902	10%	\$957	1%	\$2,155	4%	\$1,437	14%	\$37,858	72%	\$212,522	5%
DENTAL KITS		\$99,530	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,530	2%
OTHER		\$2,369,937	65%	(\$270)	0%	\$69,491	72%	\$43,719	84%	\$3,093	31%	\$1,403	3%	\$2,487,373	62%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,634,334</b>	<b>100%</b>	<b>\$185,606</b>	<b>100%</b>	<b>\$96,922</b>	<b>100%</b>	<b>\$52,236</b>	<b>100%</b>	<b>\$9,976</b>	<b>100%</b>	<b>\$52,472</b>	<b>100%</b>	<b>\$4,031,546</b>	<b>100%</b>
		90%		5%		3%		1%		0%		1%		100%	

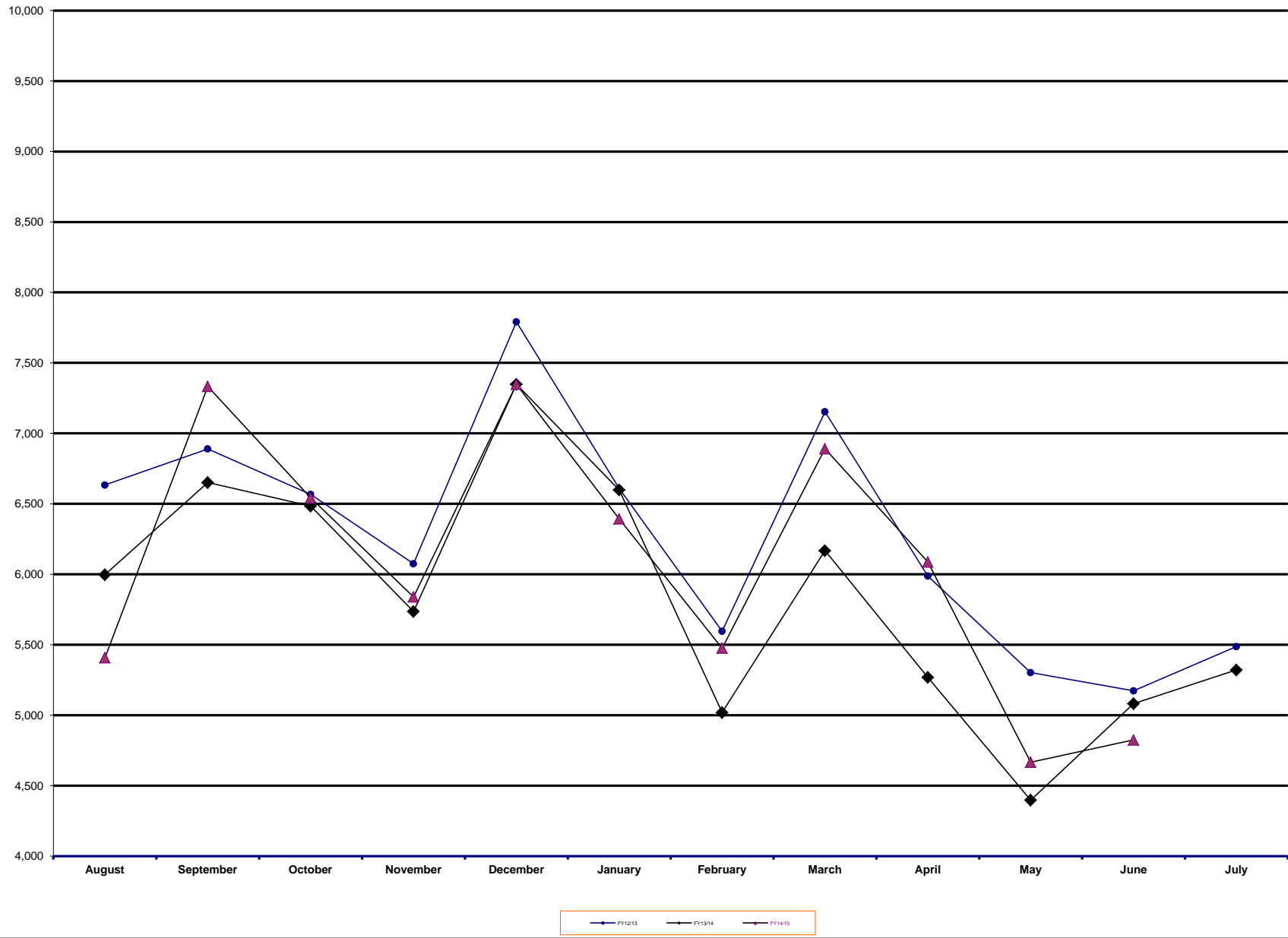
**Total Aged Accounts Receivable Balances**  
**12 Month History**  
**July 14 through June15**



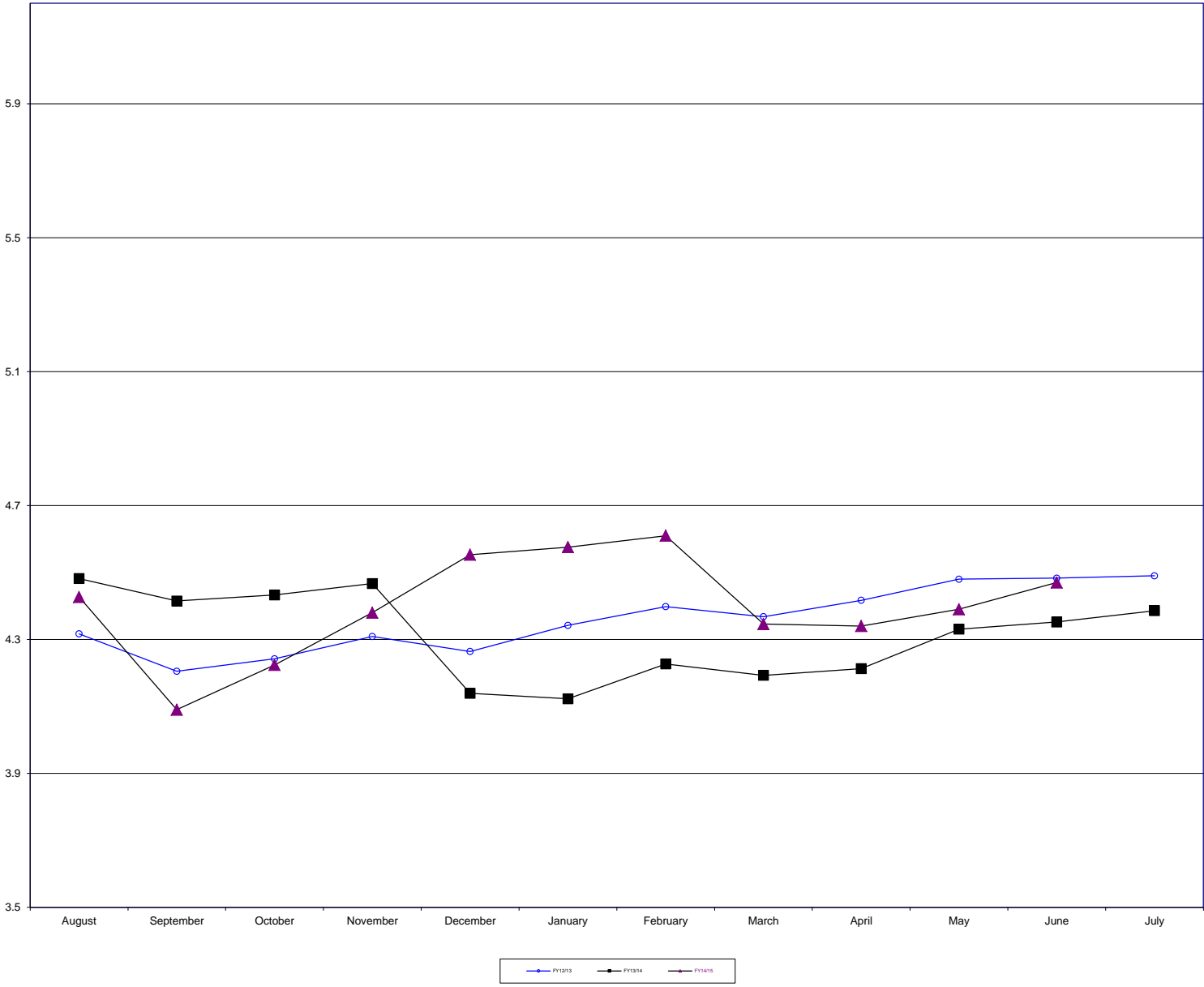
### Aged Accounts Receivable Balances >60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$000)



**Associated Students UCLA  
Store Inventory Turns\***



UCLA STORE  
INCOME STATEMENT

JUN. 11(05/24/15-06/27/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 11 MO(07/27/14-06/27/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,673,678	1,384,978	1,288,700	20,263,071	17,194,819	3,068,252	1,849,706	19,255,023
1,474,481	1,467,562	6,919	13,671,398	13,174,837	496,561	1,413,177	12,917,516
126,685	120,900	5,785	1,253,157	1,074,022	179,135	117,918	1,039,377
225,114	206,456	18,658	2,730,717	2,442,725	287,992	225,150	2,766,374
70,905	80,000	<9,095>	1,494,683	1,444,000	50,683	61,897	1,399,987
220,271	233,895	<13,624>	4,750,226	4,649,999	100,227	210,809	4,810,587
4,791,133	3,493,791	1,297,342	44,163,251	39,980,402	4,182,849	3,878,656	42,188,866
3,477,338	2,274,395	<1,202,943>	30,582,050	27,041,872	<3,540,178>	2,688,320	29,327,756
66,183	5,270	<60,913>	138,156	65,530	<72,626>	<119,494>	<46,020>
22,073	5,510	<16,563>	71,253	52,805	<18,448>	5,851	52,551
4,558	570	<3,988>	9,888	5,100	<4,788>	<5,828>	<1,447>
12,796	850	<11,946>	27,547	10,350	<17,197>	<11,378>	3,939
<2,474>	290	2,764	2,928	5,140	2,212	8,863	13,878
16,292	1,360	<14,932>	37,601	18,800	<18,801>	<26,791>	<3,285>
119,429	13,850	<105,579>	287,373	157,725	<129,648>	<148,777>	19,616
3,596,767	2,288,245	<1,308,522>	30,869,423	27,199,597	<3,669,826>	2,539,544	29,347,372
72.6	65.1	<7.5>	69.3	67.6	<1.6>	69.3	69.5
1,194,366	1,205,546	<11,180>	13,293,828	12,780,805	513,023	1,339,113	12,841,494
27.4	34.9	<7.5>	30.8	32.4	<1.6>	30.7	30.5
2.5	0.4	<2.1>	0.7	0.4	<0.3>	<3.8>	0.1
24.9	34.5	<9.6>	30.1	32.0	<1.9>	34.5	30.4
8.4	16.0	<7.6>	15.8	18.2	<2.4>	18.9	17.2
50.2	50.4	<0.1>	49.4	49.7	<0.3>	51.8	49.5
37.9	40.1	<2.2>	39.5	39.6	<0.1>	45.2	39.8
32.0	34.0	<2.0>	31.6	32.3	<0.7>	34.6	29.8
52.5	52.1	0.4	51.0	50.6	0.4	36.9	49.7
33.1	36.4	<3.3>	25.6	24.8	0.8	49.1	25.2
111,664	70,532	41,132	1,277,079	983,228	293,851	79,286	1,013,412
1,306,030	1,276,078	29,952	14,570,907	13,764,033	806,874	1,418,399	13,854,905
247,140	262,281	15,141	2,751,984	2,834,838	82,854	253,268	2,823,931
0	3,000	3,000	2,412	7,000	4,588	0	0
185,891	160,336	<25,555>	1,719,942	1,567,273	<152,669>	157,908	1,565,389
433,031	425,617	<7,414>	4,474,338	4,409,111	<65,227>	411,175	4,389,319
9.0	12.2	3.1	10.1	11.0	0.9	10.6	10.4
142,354	144,771	2,417	1,533,975	1,549,012	15,037	129,793	1,432,907
9,794	5,022	<4,772>	116,776	85,171	<31,605>	10,641	109,908
14,147	13,985	<162>	148,147	150,565	2,418	14,643	150,425
80	80	0	880	880	0	80	880
20	20	<0>	297	188	<109>	21	278
<1,067>	100	1,167	32,792	28,550	<4,242>	1,014	28,272
0	0	0	4,300	4,300	0	0	1,900
2,852	2,710	<142>	46,159	39,130	<7,029>	4,073	52,068
18,170	19,718	1,548	298,226	305,722	7,496	19,228	301,055
1,511	900	<611>	13,119	12,500	<619>	900	12,409
86	0	<86>	700	0	<700>	0	0
0	0	0	93	0	<93>	<8>	153
0	0	0	441	0	<441>	0	248
11,236	10,210	<1,026>	237,581	245,071	7,490	7,348	235,041
<2,000>	<600>	1,400	<76,621>	<75,580>	1,041	<8,690>	<105,424>
274	50	<224>	270,825	268,550	<2,275>	31	263,130
2,062	3,270	1,208	48,267	47,377	<890>	3,374	53,478
60	0	<60>	60	0	<60>	0	0
57,546	53,247	<4,299>	731,041	684,791	<46,250>	50,055	682,120
1,521	0	<1,521>	1,813	0	<1,813>	<3,015>	12,025
<207>	0	207	7,776	0	<7,776>	114	4,151
7	0	<7>	1,650	723	<927>	0	535
547	0	<547>	6,168	4,000	<2,168>	480	2,850
0	200	200	2,504	2,000	<504>	0	2,300
0	0	0	300	300	0	0	300
8,079	8,700	621	83,290	97,300	14,010	9,189	109,440
261	0	<261>	4,603	0	<4,603>	0	1,672
23,158	24,650	1,492	23,158	24,650	1,492	22,531	22,531
0	0	0	42,360	38,800	<3,560>	0	38,849
155	75	<80>	36,585	35,971	<614>	40	35,848
0	<1>	<1>	0	2	2	0	0
6,775	1,500	<5,275>	162,613	85,126	<77,487>	16,873	100,672
297,423	288,607	<8,816>	3,779,879	3,635,099	<144,780>	278,714	3,550,022
730,454	714,224	<16,230>	8,254,217	8,044,210	<210,007>	689,890	7,939,341
575,577	561,854	13,723	6,316,690	5,719,823	596,867	728,509	5,915,564
31,090	33,265	2,175	358,449	355,921	<2,528>	34,127	322,031
153,199	153,124	<75>	1,629,916	1,707,752	77,836	148,661	1,617,001
71,805	62,952	<8,853>	761,543	725,146	<36,397>	62,480	708,672
33,474	30,288	<3,186>	333,300	330,894	<2,406>	19,176	310,563
118,015	107,150	<10,865>	1,087,606	1,071,407	<16,199>	100,899	1,045,313
93,925	71,560	<22,365>	890,431	798,039	<92,392>	81,382	806,171
35,692	35,430	<262>	394,483	368,895	<25,588>	41,270	405,534
59,348	62,418	3,070	642,373	686,605	44,232	68,266	745,134
596,548	556,187	<40,361>	6,098,101	6,044,659	<53,442>	556,263	5,960,418
<20,971>	5,667	<26,638>	218,589	<324,836>	543,425	172,246	<44,855>





SERVICES DIVISION  
INCOME STATEMENT

JUN. 11(05/24/15-06/27/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 11 MO(07/27/14-06/27/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
14,601	19,015	<4,414>	147,189	186,121	<38,932>	19,132	165,766
14,601	19,015	<4,414>	147,189	186,121	<38,932>	19,132	165,766
239	419	180	2,990	4,997	2,007	223	3,204
14,362	18,596	<4,234>	144,199	181,124	<36,925>	18,909	162,562
98.4	97.8	0.6	98.0	97.3	0.7	98.8	98.1
98.4	97.8	0.6	98.0	97.3	0.7	98.8	98.1
135,597	94,732	40,865	2,153,989	2,137,656	16,333	118,222	2,047,613
97,464	98,412	<948>	1,068,840	1,085,491	<16,651>	92,244	1,007,962
233,060	193,144	39,916	3,222,829	3,223,147	<318>	210,466	3,055,575
247,423	211,740	35,683	3,367,028	3,404,271	<37,243>	229,375	3,218,137
33,496	32,830	<666>	372,555	361,585	<10,970>	30,869	355,548
156	1,918	1,762	4,428	19,823	15,395	702	16,448
33,652	34,748	1,096	376,983	381,408	4,425	31,571	371,996
230.5	182.7	<47.7>	256.1	204.9	<51.2>	165.0	224.4
17,881	17,007	<874>	189,658	186,771	<2,887>	15,182	167,950
164	700	536	6,189	8,388	2,199	75	5,855
705	746	41	7,373	7,968	595	755	7,494
49	105	56	751	1,155	404	50	874
1,950	3,000	1,050	21,047	20,000	<1,047>	0	9,251
0	0	0	7,818	10,000	2,182	0	6,000
0	0	0	500	1,000	500	0	0
0	206	206	0	464	464	0	0
712	1,700	988	30,211	36,300	6,089	210	31,107
719	222	<497>	1,239	2,110	871	457	1,555
2,083	2,520	437	23,463	26,950	3,487	2,708	32,692
1,150	1,150	0	6,200	12,650	6,450	0	6,596
4,140	4,150	10	45,440	45,650	210	5,789	35,397
8	0	<8>	252,348	285,371	33,023	0	256,786
12,726	<913>	<13,639>	135,535	120,893	<14,642>	10,715	130,426
49,080	37,415	<11,665>	526,996	530,818	3,822	43,990	535,864
91,367	68,008	<23,359>	1,254,769	1,296,488	41,719	79,931	1,227,848
125,019	102,756	<22,263>	1,631,752	1,677,896	46,144	111,503	1,599,844
122,404	108,984	13,420	1,735,275	1,726,375	8,900	117,872	1,618,293
2,416	2,716	300	30,263	30,832	569	2,620	27,300
7,455	8,830	1,375	118,120	139,786	21,666	8,340	121,621
3,627	3,747	120	56,322	60,717	4,395	3,624	54,947
1,691	1,803	112	24,977	27,890	2,913	1,112	24,316
5,961	6,378	417	80,842	90,036	9,194	5,853	80,444
16,661	27,009	10,348	157,947	301,209	143,262	14,436	143,001
6,331	13,380	7,049	69,974	139,316	69,342	7,321	71,935
6,052	6,148	96	67,660	67,621	<39>	6,240	66,554
50,194	70,011	19,817	606,105	857,407	251,302	49,547	590,117
72,210	38,973	33,237	1,129,170	868,968	260,202	68,326	1,028,176

UCLA STUDENT UNION  
INCOME STATEMENT

JUN. 11(05/24/15-06/27/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 11 MO(07/27/14-06/27/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
78,887	64,196	14,691	509,342	500,619	8,723	57,915	469,910
0	0	0	32	0	32	0	0
0	0	0	5	0	5	0	1,714
48,509	58,483	<9,974>	567,868	635,718	<67,850>	58,826	608,951
127,396	122,679	4,717	1,077,247	1,136,337	<59,090>	116,740	1,080,575
47,934	57,196	9,262	556,856	621,733	64,877	58,809	598,388
16,649	13,636	<3,013>	90,274	93,684	3,410	10,196	94,598
0	0	0	0	0	<0>	0	25
64,583	70,832	6,249	647,131	715,417	68,286	69,005	693,011
50.7	57.7	7.1	60.1	63.0	2.9	59.1	64.1
62,813	51,847	10,966	430,116	420,920	9,196	47,736	387,564
49.3	42.3	7.1	39.9	37.0	2.9	40.9	35.9
78.9	78.8	0.1	82.3	81.3	1.0	82.4	79.9
0.0	0.0	0.0	100.0	0.0	100.0	0.0	0.0
0.0	0.0	0.0	99.4	0.0	99.4	0.0	98.6
1.2	2.2	<1.0>	1.9	2.2	<0.3>	0.0	1.7
8,355	10,866	<2,511>	179,153	162,600	16,553	26,725	203,097
0	0	0	0	0	0	30	15,490
9,096	10,295	<1,199>	101,898	111,911	<10,013>	10,711	108,631
17,451	21,161	<3,710>	281,051	274,511	6,540	37,465	327,217
80,264	73,008	7,256	711,167	695,431	15,736	85,201	714,781
30,369	30,322	<47>	327,340	333,522	6,182	31,254	343,026
20,020	19,982	<38>	185,610	199,893	14,283	18,521	183,012
50,390	50,304	<86>	512,951	533,415	20,464	49,775	526,038
39.6	41.0	1.5	47.6	46.9	<0.7>	42.6	48.7
16,792	16,794	2	179,245	181,079	1,834	16,181	175,018
533	922	389	10,916	12,476	1,560	1,096	15,950
3,427	3,370	<57>	36,299	36,500	201	3,975	36,754
0	1,125	1,125	3,255	3,375	120	0	1,848
2,132	2,088	<44>	7,505	6,650	<855>	1,567	6,895
0	0	0	6,060	5,495	<565>	160	5,553
837	0	<837>	6,719	5,208	<1,511>	0	2,887
11,964	11,964	0	36,422	30,959	<5,463>	11,964	36,309
11,106	6,154	<4,952>	119,288	79,242	<40,046>	21,430	120,768
0	240	240	919	2,955	2,036	0	1,950
6	0	<6>	6	0	<6>	0	0
0	0	0	600	600	0	0	838
5	20	15	1,754	1,159	<595>	0	1,237
506	601	95	5,647	6,581	934	499	5,285
1,285	273	<1,012>	14,292	10,832	<3,460>	2,711	14,950
1,036	1,374	338	13,149	14,939	1,790	1,096	13,962
217	35	<182>	2,296	382	<1,914>	41	77
0	0	0	0	0	0	0	9,253
0	0	0	2,791	3,000	209	0	2,908
15,417	15,417	0	169,583	169,587	4	15,417	169,583
10,403	13,500	3,097	118,825	140,000	21,175	13,260	118,826
75,665	73,877	<1,788>	735,571	711,019	<24,552>	89,399	740,850
126,055	124,181	<1,874>	1,248,522	1,244,434	<4,088>	139,173	1,266,888
<45,791>	<51,173>	5,382	<537,355>	<549,003>	11,648	<53,972>	<552,107>
3,619	3,932	313	40,942	43,028	2,086	4,132	38,650
4,360	5,987	1,627	48,845	59,097	10,252	5,602	54,491
2,121	2,540	419	23,286	25,879	2,593	2,434	24,387
989	1,222	233	10,272	11,844	1,572	747	10,768
3,487	4,324	837	33,435	38,295	4,860	3,931	36,363
49,497	37,453	<12,044>	469,240	417,674	<51,566>	42,887	424,836
18,809	18,542	<267>	207,885	193,062	<14,823>	21,749	213,709
13,243	14,612	1,369	137,686	160,732	23,046	15,213	158,818
96,124	88,612	<7,512>	971,591	949,611	<21,980>	96,695	962,022
<141,915>	<139,785>	<2,130>	<1,508,946>	<1,498,614>	<10,332>	<150,667>	<1,514,129>



MAINTENANCE DIVISION  
EXPENSE STATEMENT

JUN. 11(05/24/15-06/27/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 11 MO(07/27/14-06/27/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
115,163	105,914	<9,249>	1,200,055	1,193,926	<6,129>	110,613	1,110,606
2,257	0	<2,257>	42,785	0	<42,785>	2,012	26,365
783	1,236	453	8,739	13,308	4,569	835	5,115
<552>	<160>	392	<7,486>	<1,760>	5,726	<160>	<5,000>
<6,218>	<4,466>	1,752	<63,569>	<49,557>	14,012	<4,835>	<49,372>
<3,860>	<6,000>	<2,140>	<42,926>	<66,000>	<23,074>	<600>	<70,383>
107,573	96,524	<11,049>	1,137,600	1,089,917	<47,683>	107,865	1,017,332
65,840	65,654	<186>	735,418	718,336	<17,082>	60,766	658,677
165	128	<37>	1,749	1,808	59	456	2,102
751	709	<42>	7,931	7,761	<170>	751	7,814
0	430	430	1,257	1,930	673	0	338
5,410	5,162	<248>	53,741	54,026	285	7,381	53,215
5,984	4,374	<1,610>	52,373	50,478	<1,895>	7,575	54,394
2,136	971	<1,165>	14,764	12,457	<2,307>	7,986	21,594
434	543	109	5,607	6,893	1,286	446	5,021
12,755	17,875	5,120	225,992	196,625	<29,367>	15,524	189,712
377	3,000	2,623	24,425	35,075	10,650	2,983	32,658
0	75	75	0	825	825	339	675
44,944	225	<44,719>	48,675	2,475	<46,200>	528	2,392
<3,500>	50	3,550	<106>	550	656	0	3,500
9,107	3,850	<5,257>	56,062	42,350	<13,712>	4,411	39,834
7,212	7,403	191	78,732	88,126	9,394	6,466	88,236
4,243	3,629	<614>	47,255	40,171	<7,084>	3,466	39,713
338	830	492	6,211	9,130	2,919	235	16,760
0	0	0	0	0	0	0	2,592
156,196	114,908	<41,288>	1,360,085	1,269,016	<91,069>	119,313	1,219,227
263,769	211,432	<52,337>	2,497,685	2,358,933	<138,752>	227,179	2,236,559
14,917	15,374	457	158,154	169,114	10,960	15,057	172,466
14,917	15,374	457	158,154	169,114	10,960	15,057	172,466
278,686	226,806	<51,880>	2,655,838	2,528,047	<127,791>	242,235	2,409,025
<239,260>	<194,102>	45,158	<2,268,247>	<2,164,624>	103,623	<207,310>	<2,053,608>
<6,535>	<6,535>	0	<71,885>	<71,885>	0	<6,002>	<66,015>
<2,562>	<2,562>	0	<28,182>	<28,182>	0	<2,645>	<29,086>
<10,110>	<7,439>	2,671	<95,841>	<83,054>	12,787	<8,760>	<86,772>
<20,219>	<16,168>	4,051	<191,683>	<180,302>	11,381	<17,519>	<173,544>
<278,686>	<226,806>	51,880	<2,655,838>	<2,528,047>	127,791	<242,235>	<2,409,025>
0	0	0	<0>	0	0	0	0

UTILITIES  
EXPENSE STATEMENT

JUN. 11(05/24/15-06/27/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 11 MO(07/27/14-06/27/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
14,284	25,143	10,859	223,457	201,957	<21,500>	31,367	210,268
63,996	65,919	1,923	710,261	725,224	14,963	62,017	732,299
10,801	8,329	<2,472>	115,592	96,237	<19,355>	8,898	93,567
4,908	11,080	6,172	88,709	125,777	37,068	17,910	140,487
2,172	2,178	6	33,667	26,404	<7,263>	2,583	34,870
10,853	0	<10,853>	10,853	0	<10,853>	0	0
107,014	112,649	5,635	1,182,540	1,175,599	<6,941>	122,775	1,211,491
107,014	112,649	5,635	1,182,540	1,175,599	<6,941>	122,775	1,211,491
<90,919>	<96,102>	<5,183>	<1,004,889>	<1,000,617>	4,272	<105,131>	<1,033,042>
<3,283>	<3,283>	0	<36,113>	<36,113>	0	<2,998>	<32,972>
<1,287>	<1,287>	0	<14,157>	<14,157>	0	<1,320>	<14,528>
<3,842>	<3,974>	<132>	<42,460>	<41,376>	1,084	<4,442>	<43,650>
<7,683>	<8,004>	<321>	<84,920>	<83,335>	1,585	<8,884>	<87,299>
<107,014>	<112,650>	<5,636>	<1,182,540>	<1,175,598>	6,942	<122,775>	<1,211,491>
<0>	<1>	<1>	<0>	1	1	<0>	<0>