

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

April (03/29/15 - 04/25/15)

Prepared

May 11, 2015

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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EXECUTIVE SUMMARY

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - APRIL 2015 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

APRIL (03/29/15 - 04/25/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14									
CURRENT MONTH										**		YTD 9 MONTHS (07/27/14 - 04/25/15)										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%										
4,586		4,331		255	5.9%	77	1.7%	4,509		GROSS INCOME																					
1,545		1,510		35	2.3%	112	7.8%	1,433		UCLA Store	36,918		34,367		2,551	7.4%	996	2.8%	35,922		UCLA Restaurants	12,346		11,968		378	3.2%	673	5.8%	11,673	
357		334		23	6.9%	46	14.8%	311		Services Division	2,840		2,869		(29)	(1.0%)	161	6.0%	2,679		UCLA Student Union	1,087		1,137		(50)	(4.4%)	(32)	(2.9%)	1,119	
146		121		25	20.7%	27	22.7%	119		TOTAL	53,191		50,341		2,850	5.7%	1,798	3.5%	51,393												
6,634		6,296		338	5.4%	262	4.1%	6,372		GROSS MARGIN																					
					Pts.		Pts.			UCLA Store	11,976	32.4%	11,328	33.0%	648	(0.6)	732	1.1	11,244	31.3%											
1,587	34.6%	1,489	34.4%	98	0.2	139	2.5	1,448	32.1%	UCLA Restaurants	8,650	70.1%	8,409	70.3%	241	(0.2)	410	(0.5)	8,240	70.6%											
1,093	70.7%	1,061	70.3%	32	0.4	100	1.4	993	69.3%	Services Division	2,837	99.9%	2,865	99.9%	(28)	0.0	161	0.0	2,676	99.9%											
358	100.3%	333	99.7%	25	0.6	47	0.3	311	100.0%	UCLA Student Union	560	51.5%	552	48.5%	8	3.0	11	2.4	549	49.1%											
78	53.4%	55	45.5%	23	7.9	26	9.7	52	43.7%	TOTAL	24,023	45.2%	23,154	46.0%	869	(0.8)	1,314	1.0	22,709	44.2%											
3,116	47.0%	2,938	46.7%	178	0.3	312	3.0	2,804	44.0%	WAGES & BENEFITS																					
										UCLA Store	4,882	13.2%	4,853	14.1%	(29)	0.9	(122)	0.1	4,760	13.3%											
545	11.9%	540	12.5%	(5)	0.6	(18)	(0.2)	527	11.7%	UCLA Restaurants	5,631	45.6%	5,566	46.5%	(65)	0.9	(269)	0.3	5,362	45.9%											
623	40.3%	620	41.1%	(3)	0.8	(38)	0.5	585	40.8%	Services Division	462	16.3%	464	16.2%	2	(0.1)	(18)	0.3	444	16.6%											
52	14.6%	52	15.6%	0	1.0	(4)	0.8	48	15.4%	UCLA Student Union	558	51.3%	582	51.2%	24	(0.1)	12	(0.4)	570	50.9%											
65	44.5%	66	54.5%	1	10.0	0	10.1	65	54.6%	TOTAL	11,533	21.7%	11,465	22.8%	(68)	1.1	(397)	0.0	11,136	21.7%											
1,285	19.4%	1,278	20.3%	(7)	0.9	(60)	(0.2)	1,225	19.2%	OTHER CONTROLLABLES *																					
										UCLA Store	1,940	5.3%	1,805	5.3%	(135)	0.0	(102)	(0.2)	1,838	5.1%											
147	3.2%	156	3.6%	9	0.4	24	0.6	171	3.8%	UCLA Restaurants	1,340	10.9%	1,270	10.6%	(70)	(0.3)	(45)	0.2	1,295	11.1%											
161	10.4%	141	9.3%	(20)	(1.1)	(5)	0.5	156	10.9%	Services Division	897	31.6%	924	32.2%	27	0.6	(17)	1.2	880	32.8%											
94	26.3%	71	21.3%	(23)	(5.0)	(29)	(5.4)	65	20.9%	UCLA Student Union	422	38.8%	407	35.8%	(15)	(3.0)	(3)	(1.4)	419	37.4%											
45	30.8%	53	43.8%	8	13.0	0	7.0	45	37.8%	TOTAL	4,599	8.6%	4,406	8.8%	(193)	0.2	(167)	0.0	4,432	8.6%											
447	6.7%	421	6.7%	(26)	0.0	(10)	0.2	437	6.9%	CONTRIBUTION																					
										UCLA Store	5,154	14.0%	4,671	13.6%	483	0.4	509	1.1	4,645	12.9%											
895	19.5%	792	18.3%	103	1.2	145	2.9	750	16.6%	UCLA Restaurants	1,679	13.6%	1,573	13.1%	106	0.5	95	0.0	1,584	13.6%											
310	20.1%	300	19.9%	10	0.2	57	2.4	253	17.7%	Services Division	1,478	52.0%	1,477	51.5%	1	0.5	127	1.6	1,351	50.4%											
212	59.4%	210	62.9%	2	(3.5)	15	(3.9)	197	63.3%	UCLA Student Union	(421)	(38.7%)	(437)	(38.4%)	16	(0.3)	18	0.5	(439)	(39.2%)											
(32)	(21.9%)	(63)	(52.1%)	31	30.2	25	26.0	(57)	(47.9%)	TOTAL	7,890	14.8%	7,284	14.5%	606	0.3	749	0.9	7,141	13.9%											
1,385	20.9%	1,239	19.7%	146	1.2	242	3.0	1,143	17.9%	ALLOCATED EXPENSES																					
										Admin&Support Services	4,915	9.2%	5,008	9.9%	93	0.7	(240)	(0.1)	4,675	9.1%											
517	7.8%	548	8.7%	31	0.9	25	0.7	542	8.5%	Maintenance Division	1,850	3.5%	1,785	3.5%	(65)	0.0	(182)	(0.3)	1,668	3.2%											
206	3.1%	197	3.1%	(9)	0.0	(10)	0.0	196	3.1%	Utilities	890	1.7%	871	1.7%	(19)	0.0	5	0.0	895	1.7%											
92	1.4%	101	1.6%	9	0.2	9	0.2	101	1.6%	Depreciation	1,786	3.4%	1,921	3.8%	135	0.4	175	0.4	1,961	3.8%											
187	2.8%	213	3.4%	26	0.6	30	0.6	217	3.4%	TOTAL	9,441	17.7%	9,585	19.0%	144	1.3	(242)	0.2	9,199	17.9%											
1,002	15.1%	1,059	16.8%	57	1.7	54	1.5	1,056	16.6%	NET INCOME (LOSS)																					
										FROM OPERATIONS	(1,551)	(2.9%)	(2,301)	(4.6%)	750	1.7	507	1.1	(2,058)	(4.0%)											
383	5.8%	180	2.9%	203	2.9	296	4.4	87	1.4%	OTHER INC/(EXP)																					
										Non-Recurrent Inc/(Exp)	62	0.1%	0	0.0%	62	0.1	(58)	(0.1)	120	0.2%											
(1)	0.0%	0	0.0%	(1)	0.0	(10)	(0.1)	9	0.1%	Interest Income	128	0.2%	125	0.2%	3	0.0	(14)	(0.1)	142	0.3%											
12	0.2%	13	0.2%	(1)	0.0	(1)	0.0	13	0.2%	Interest (Expense)	(399)	(0.8%)	(399)	(0.8%)	0	0.0	23	0.0	(422)	(0.8%)											
(44)	(0.7%)	(44)	(0.7%)	0	0.0	3	0.0	(47)	(0.7%)	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%											
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Student Union Fee Income	1,918	3.6%	1,918	3.8%	0	(0.2)	18	(0.1)	1,900	3.7%											
213	3.2%	213	3.4%	0	(0.2)	2	(0.1)	211	3.3%	TOTAL	1,709	3.2%	1,644	3.3%	65	(0.1)	(31)	(0.2)	1,740	3.4%											
180	2.7%	182	2.9%	(2)	(0.2)	(6)	(0.2)	186	2.9%	NET INCOME (LOSS)	158	0.3%	(657)	(1.3%)	815	1.6	476	0.9	(318)	(0.6%)											
563	8.5%	362	5.7%	201	2.8	290	4.2	273	4.3%																						

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - APRIL 2015 (\$000's)
DIVISIONS FULLY ALLOCATED**

APRIL (03/29/15 - 04/25/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14							
CURRENT MONTH										**		YTD 9 MONTHS (07/27/14 - 04/25/15)										**							
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT									
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%								
4,586		4,331		255	5.9%	77	1.7%	4,509		GROSS INCOME																			
1,545		1,510		35	2.3%	112	7.8%	1,433		UCLA Store	2,551	7.4%	996	2.8%	35,922		GROSS MARGIN												
357		334		23	6.9%	46	14.8%	311		UCLA Restaurants	378	3.2%	673	5.8%	11,673		UCLA Store	11,976	32.4%	11,328	33.0%	648	(0.6)	732	1.1	11,244	31.3%		
146		121		25	20.7%	27	22.7%	119		Services Division	(29)	(1.0%)	161	6.0%	2,679		UCLA Restaurants	8,650	70.1%	8,409	70.3%	241	(0.2)	410	(0.5)	8,240	70.6%		
6,634		6,296		338	5.4%	262	4.1%	6,372		UCLA Student Union	1,087	(4.4%)	(32)	(2.9%)	1,119		Services Division	2,837	99.9%	2,865	99.9%	(28)	0.0	161	0.0	2,676	99.9%		
										TOTAL	53,191	50,341	2,850	5.7%	1,798	3.5%	51,393		UCLA Student Union	560	51.5%	552	48.5%	8	3.0	11	2.4	549	49.1%
1,587	34.6%	1,489	34.4%	98	Pts. 0.2	139	Pts. 2.5	1,448	32.1%	TOTAL CONTROLLABLES																			
1,093	70.7%	1,061	70.3%	32	0.4	100	1.4	993	69.3%	UCLA Store	6,822	18.5%	6,657	19.4%	(165)	0.9	(224)	(0.1)	6,598	18.4%									
358	100.3%	333	99.7%	25	0.6	47	0.3	311	100.0%	UCLA Restaurants	6,971	56.5%	6,836	57.1%	(135)	0.6	(315)	0.5	6,656	57.0%									
78	53.4%	55	45.5%	23	7.9	26	9.7	52	43.7%	Services Division	1,359	47.9%	1,388	48.4%	29	0.5	(34)	1.6	1,325	49.5%									
3,116	47.0%	2,938	46.7%	178	0.3	312	3.0	2,804	44.0%	UCLA Student Union	981	90.2%	989	87.0%	8	(3.2)	8	(1.8)	989	88.4%									
										TOTAL	16,133	30.3%	15,870	31.5%	(263)	1.2	(565)	0.0	15,568	30.3%									
895	19.5%	792	18.3%	103	1.2	145	2.9	750	16.6%	CONTRIBUTION																			
310	20.1%	300	19.9%	10	0.2	57	2.4	253	17.7%	UCLA Store	5,154	14.0%	4,671	13.6%	483	0.4	509	1.1	4,645	12.9%									
212	59.4%	210	62.9%	2	(3.5)	15	(3.9)	197	63.3%	UCLA Restaurants	1,679	13.6%	1,573	13.1%	106	0.5	95	0.0	1,584	13.6%									
(32)	(21.9%)	(63)	(52.1%)	31	30.2	25	26.0	(57)	(47.9%)	Services Division	1,478	52.0%	1,477	51.5%	1	0.5	127	1.6	1,351	50.4%									
1,385	20.9%	1,239	19.7%	146	1.2	242	3.0	1,143	17.9%	UCLA Student Union	(421)	(38.7%)	(437)	(38.4%)	16	(0.3)	18	0.5	(439)	(39.2%)									
										TOTAL	7,890	14.8%	7,284	14.5%	606	0.3	749	0.9	7,141	13.9%									
534	11.6%	554	12.8%	20	1.2	36	1.0	570	12.6%	ALLOCATED EXPENSES																			
328	21.2%	345	22.8%	17	1.6	18	2.9	346	24.1%	UCLA Store	4,988	13.5%	4,965	14.4%	(23)	0.9	(112)	0.1	4,876	13.6%									
54	15.1%	76	22.8%	22	7.7	(1)	1.9	53	17.0%	UCLA Restaurants	3,162	25.6%	3,145	26.3%	(17)	0.7	(98)	0.6	3,064	26.2%									
86	58.9%	84	69.4%	(2)	10.5	1	14.2	87	73.1%	Services Division	503	17.7%	703	24.5%	200	6.8	(20)	0.3	483	18.0%									
1,002	15.1%	1,059	16.8%	57	1.7	54	1.5	1,056	16.6%	UCLA Student Union	788	72.5%	772	67.9%	(16)	(4.6)	(12)	(3.2)	776	69.3%									
										TOTAL	9,441	17.7%	9,585	19.0%	144	1.3	(242)	0.2	9,199	17.9%									
361	5.4%	237	3.8%	124	1.6	181	2.6	180	2.8%	NET INCOME (LOSS)																			
(18)	(0.3%)	(44)	(0.7%)	26	0.4	75	1.2	(93)	(1.5%)	FROM OPERATIONS																			
158	2.4%	134	2.1%	24	0.3	14	0.1	144	2.3%	UCLA Store	166	0.3%	(293)	(0.6%)	459	0.9	397	0.7	(231)	(0.4%)									
(118)	(1.8%)	(147)	(2.3%)	29	0.5	26	0.5	(144)	(2.3%)	UCLA Restaurants	(1,483)	(2.8%)	(1,572)	(3.1%)	89	0.3	(3)	0.1	(1,480)	(2.9%)									
383	5.8%	180	2.9%	203	2.9	296	4.4	87	1.4%	Services Division	975	1.8%	773	1.5%	202	0.3	106	0.1	869	1.7%									
										UCLA Student Union	(1,209)	(2.3%)	(1,209)	(2.4%)	0	0.1	7	0.1	(1,216)	(2.4%)									
										TOTAL	(1,551)	(2.9%)	(2,301)	(4.6%)	750	1.7	507	1.1	(2,058)	(4.0%)									
(1)	0.0%	0	0.0%	(1)	0.0	(10)	(0.1)	9	0.1%	OTHER INC/(EXP)																			
12	0.2%	13	0.2%	(1)	0.0	(1)	0.0	13	0.2%	Non-Recurrent Inc/(Exp)	62	0.1%	0	0.0%	62	0.1	(58)	(0.1)	120	0.2%									
(44)	(0.7%)	(44)	(0.7%)	0	0.0	3	0.0	(47)	(0.7%)	Interest Income	128	0.2%	125	0.2%	3	0.0	(14)	(0.1)	142	0.3%									
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	(399)	(0.8%)	(399)	(0.8%)	0	0.0	23	0.0	(422)	(0.8%)									
213	3.2%	213	3.4%	0	(0.2)	2	(0.1)	211	3.3%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%									
180	2.7%	182	2.9%	(2)	(0.2)	(6)	(0.2)	186	2.9%	Student Union Fee Income	1,918	3.6%	1,918	3.8%	0	(0.2)	18	(0.1)	1,900	3.7%									
										TOTAL	1,709	3.2%	1,644	3.3%	65	(0.1)	(31)	(0.2)	1,740	3.4%									
563	8.5%	362	5.7%	201	2.8	290	4.2	273	4.3%	NET INCOME (LOSS)	158	0.3%	(657)	(1.3%)	815	1.6	476	0.9	(318)	(0.6%)									

**P/L Reconciliation
Apr-15**

<i>Financial Analysis</i>	\$000's
	Apr-15
Budgeted Net Income/(Loss)	\$362
UCLA Store	
Gross Margin:	
Bearwear above plan: foot traffic is much stronger as it pertains to campus visitors during the Spring Break Season	47
Graduation ETC above plan due to catch up time for graduating students: Email deployed to remind graduating students to order	24
Campus Portrait below plan as overall sittings are down compared to prior year	(13)
E-Commerce above plan due to favorable response to promotion offered with new Spring Look Book and new Baseball jersey	8
New Text below plan due to competition, student usage and online options	(39)
Used Text above plan due to better availability of used textbooks from wholesalers	18
Course Reader below plan due to timing for other income commission received last month, (partially offset by higher Digital Spring sales)	(18)
Computer Store above plan due to higher department sales	17
Luvall Books above plan mostly due to consignment sales from general book vendors	16
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	10
HSS Dental above plan due to the timing of the receipt of backordered merchandise	6
HSS Books above plan due to a strong Festival of Books event	12
Total Wages lower than plan	(6)
Other, mostly positive controllables	21
Total Contribution	103
UCLA Restaurants	
Gross Margin:	
Greenhouse above plan mostly due to increased average check and good traffic throughout all of 1st floor	6
Panda above plan due mostly to all year trend of increased popularity of this location	8
LuValle Food Servery above plan due to great response to Fall menu changes and total average check increase	8
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(11)
Ostin Café above plan due to new service area with no budget history, area doing better than plan	7
Tsunami above plan due to new budget written to reflect change in model to a 3rd party operation (new model not in operation yet)	5
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(9)
Catering below plan due to loss of the Football meals for Spring quarter	(14)
Concessions above plan due to several unbudgeted athletic events, some new events and softball sales are higher than expected	25
Total Wages higher than plan	(7)
Other, negative controllables	(8)
Total Contribution	10
Services	
Gross Margin:	
Licensing domestic above plan: timing for late reporting of holiday sales for some licensees and an additional payment from Jell-O promotion	49
Licensing international below plan: soft sales and reduction in minimum guarantee to European licensee as a result of the currency exchange	(20)
Photography below plan due to fewer bookings as compared to last year	(4)
Other, negative controllables mainly in Licensing	(23)
	2
UCLA Student Union	
Gross Margin:	
Student Union Ops above plan due mostly to new University events and Film Shoots	22
Total Wages lower than plan	1
Other, positive controllables (mostly student union event fund)	8
Total Contribution	31
Allocated Expenses and Other	
A&SS below plan mainly due to savings in total wages	31
Utilities below plan: changes from budgeted weather patterns have resulted in lower steam usage partially offset by higher chiller water	9
Maintenance above plan due mostly to unexpected repairs	(9)
Other, mostly depreciation lower than plan due to timing of capitals and reduced expenditures	24
Total	55
Actual Net Income/(Loss)	563

ASUCLA
P/L Reconciliation
Year-To-Date Through April 2015

<i>Financial Analysis</i>	\$000's	
Budgeted Net Income/(Loss)		(657)
UCLA Store		
Gross Margin:		
Bearwear above plan due to fan enthusiasm, special product offerings, increased campus visitors and return of an August Football Event to campus	153	
E-Commerce above plan due to favorable response to the USC victory Score Big promotion and recent Spring promotions	37	
New Text below plan due to continued competition, peer to peer selling, student usage, and online digital availability	(68)	
Used Text above plan due to better availability of used books from wholesalers	45	
Bookzone above plan due to library sales higher than plan	14	
Course Reader Solutions above plan due to: accruing monthly versus budgeted for Jan., April, and July, an increase in digital sales, and an additional school week in December, (some offset with negative sales in printed course readers)	81	
Computer Store above plan from marketing, extended BTS promo, Ipad promo, remodel, department sales and Apple bonus that was not budgeted	199	
Luvalle Books above plan due to better sell through of loose leaf textbooks options and more consignment sales from general book vendors	37	
Luvalle General Mdse and HSS General Mds above plan due to strong trend in market sales	53	
HSS Dental above plan due to mostly to higher dental counter sales	17	
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	59	
Total Wages higher than plan, (mostly student with some offset in career)	(45)	
Other, negative controllables mostly office supplies, bank card and payment to UCLA (some offsets in professional services and employee benefits)	(99)	
Total Contribution		483
UCLA Restaurants		
Gross Margin:		
Panda above plan due to a large increase in customers this year over last year's trends, budget based on prior year actuals	39	
Rubios above plan due to significant price increases this year	25	
Wetzels/RX above plan due to unbudgeted addition of frozen yogurt and continued Boba sales (not anticipated in the budget)	16	
La Cucina above plan due to small variances each month	16	
No Campus Student Ctr below plan mostly due to negative traffic impact from construction around Campbell Hall	(24)	
CSSC above plan as finals and break weeks were misaligned in budget (very soft budget for actual higher volume days)	14	
LuValle Food Servery above plan due to positive response to Fall menu changes and total average check increase	13	
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(81)	
Kerckhoff Coffeehouse above plan due to great response to menu changes and service improvements	43	
Tsunami above plan due to new budget written to reflect change in model to a 3rd party leased operation (new model not in operation yet)	37	
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(66)	
Catering above plan due to more training table meals, new events and the grad picnic was larger than last year	124	
Concessions above plan due to several unbudgeted events	55	
Total Wages higher than plan	(87)	
Other, negative controllables	(18)	
Total Contribution		106
Services		
Gross Margin:		
Licensing international income slightly above plan	4	
Licensing domestic income above plan due mostly to timing: payments received for holiday sales and the Jell-O promotion from last Fall	14	
Photography below plan due to an aggressive budget (less on campus events)	(31)	
Leased Ops below plan due to less rent than planned due to timing for the Enrollment Offices	(15)	
Total Wages lower than plan	3	
Other, positive controllables mainly in Licensing	26	
Total Contribution		1
UCLA Student Union		
Gross Margin:		
Student Union Ops above plan due to new University events and film shoots and higher student event income	19	
AU Post Office below plan mostly lower postage sales and products	(11)	
Total Wages lower than plan	21	
Other, negative controllables mainly student event expense (corresponds with higher student event income)	(13)	
Total Contribution		16
Allocated Expenses and Other		
A&SS lower than plan mostly student wages, limited appointment, insurance expense and other various controllables	93	
Maintenance higher than plan mostly custodial wages, employee benefits and repairs & maintenance (Fast Track mold remediation)	(65)	
Utilities higher than plan mostly in chiller water and water-non air cond.	(19)	
Depreciation lower than plan due to timing of capitals and reduced expenditures	135	
Other, mainly positive non-recurring	65	
Total		209
Actual Net Income/(Loss)		158

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month	Prior Month	Prior Year
	April 2015	March 2015	July 2014
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,019	\$10,338	\$10,881
Accounts receivable	4,031	3,803	3,144
Less: Allowance for doubtful accounts	(230)	(222)	(182)
Accounts receivable, net	3,801	3,581	2,962
Student fees receivable	665	451	291
Inventories	6,582	7,395	6,114
Prepaid expenses and other current assets	190	188	302
Total current assets	22,257	21,953	20,550
LONG TERM ASSETS			
Long term note receivable	\$200	\$200	\$200
Property, equipment and improvements	67,481	67,466	67,008
Less: Accumulated depreciation	(43,202)	(43,020)	(41,459)
Total long term assets	24,479	24,646	25,748
TOTAL ASSETS	46,736	46,599	46,299
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,392	\$5,321	\$4,468
Wages and payroll taxes payable	2,869	2,813	2,992
Sales tax payable & other liabilities	1,071	620	846
Interest payable	241	197	112
Deferred Income	314	383	224
Funds held for others	176	155	142
Current portion of long term debt	766	766	766
Total current liabilities	9,829	10,255	9,549
LONG TERM DEBT:			
AU expansion loan	10,825	10,825	10,825
Total long term debt	10,825	10,825	10,825
TOTAL LIABILITIES	20,654	21,080	20,375
RETAINED EARNINGS:			
Beginning Balance	25,924	25,924	26,518
Year-to-date net income/(loss)	158	(405)	(594)
Ending Balance	26,082	25,519	25,924
TOTAL LIABILITIES AND RETAINED EARNINGS	46,736	46,599	46,299

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**

April 2015

(\$000's)

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	\$563	\$158	(\$318)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	187	1,786	1,961
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	(220)	(839)	(75)
Student fees receivable	(214)	(374)	(238)
Inventories	813	(468)	646
Prepaid expenses and other current assets	(2)	112	75
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	(929)	(76)	(432)
Sales tax payable & other liabilities	451	226	316
Wages and payroll taxes payable	56	(123)	(228)
Interest payable	44	129	111
Deferred Income	(69)	90	137
Funds held for others	21	34	30
Net cash provided/(used) by operating activities	\$701	\$655	\$1,984
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Long term note receivable	0	\$0	(200)
Purchase of property, equipment and improvements	(20)	(517)	(1,586)
Net cash used in investing activities	(\$20)	(\$517)	(\$1,786)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	\$0	\$0	\$0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENT	\$681	\$138	\$198
CASH AND CASH EQUIVALENTS, Beginning	\$10,338	10,881	11,541
CASH AND CASH EQUIVALENTS, Ending	\$11,019	\$11,019	\$11,739

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**

April 2015

(\$000's)

CASH AND CASH EQUIVALENTS	11,019
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Student Service Center	(199)
Hill Top Shop Remodel	(180)
Food Service POS	(350)
KH Coffeehouse Patio Membrane	(225)
Gender Neutral Restrooms	(132)
Subtotal	<u>(2,919)</u>
Adjustment for Cash Overdraft Entry	<u>(742)</u>
Uncommitted Cash	7,358
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>9,771</u>
RESERVE SURPLUS (DEFICIT)	<u><u>(2,413)</u></u>

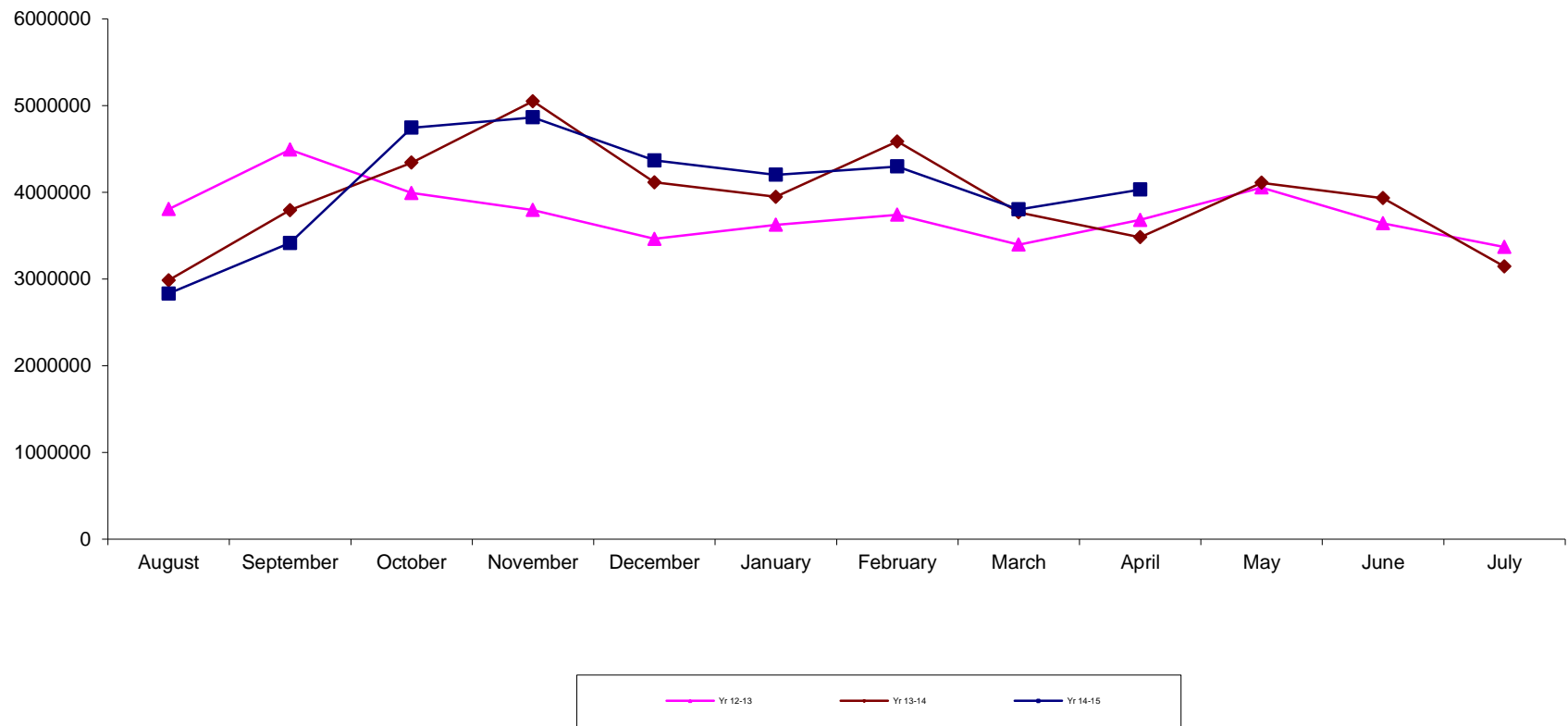
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2014-2015 April 2015

PROJECT NAME	BUDGET	PROJECTED							Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)		
Store/Services									
2014-S001	Store General Replacement	50.0	25.7	19.8	45.5	4.5		0.0	In Progress
2014-S002	HSS Remodel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2014-S003	Informal Photo-Equipment	7.0	0.0	0.0	0.0	0.0	7.0	0.0	Pending
2014-S004	Hill Top Shop Remodel	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2014-O029	Course Reader Consulting	0.0	0.0	25.0	25.0	0.0		25.0	Completed awaiting invoice
2014-O030	Fast Track Update	0.0	30.6	0.0	30.6	0.0		30.6	Completed
Total Store/Services		257.0	56.3	44.8	101.1	4.5	207.0	55.6	
Food Service									
2014-F005	FS Miscellaneous and Unanticipated	50.0	9.9	8.6	18.5	31.5		0.0	In Progress
2014-F006	LV Steam Table/ Food Warmer	22.0	21.1	0.0	21.1	0.9		0.0	Completed
2014-F007	Display Merchandiser	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-F008	KCH Coffee Boba program	35.0	21.4	0.0	21.4	13.6		0.0	In Progress
2014-F009	Baskin Robbins move/Wetzel's reimage	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-F010	Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-O028	RX Yogurt	0.0	71.0	0.0	71.0	9.0		80.0	In Progress
Total Food Services		162.0	123.4	8.6	132.0	55.0	55.0	80.0	
Technology									
2014-T011	Network Infrastructure Upgrade	20.0	11.9	0.0	11.9	8.1		0.0	In Progress
2014-T012	Printer Replacement	10.0	5.9	4.9	10.8	0.0		0.8	Completed Awaiting Invoice
2014-T013	Marketing Hardware Upgrade	20.0	5.6	0.0	5.6	14.4		0.0	In Progress
2014-T014	Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2014-T015	Food Service POS	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2014-T016	Kronos System	150.0	0.0	0.0	0.0	0.0		(150.0)	Cancel
Total Technology		556.0	23.4	4.9	28.3	22.5	356.0	(149.2)	
Others									
2014-O017	Meeting Room Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O018	SUO Chair Replacements	25.0	0.0	7.6	7.6	17.4		0.0	In Progress
2014-O019	SUO General Replacement	15.0	4.7	3.5	8.2	6.8		0.0	In Progress
2014-O020	Custodial Replacements	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2014-O021	Fac. Misc. Remodels	25.0	0.0	20.9	20.9	4.1		0.0	In Progress
2014-O022	KH Coffeehouse Patio Membrane	225.0	0.0	0.0	0.0	0.0	225.0	0.0	Pending
2014-O023	Finance Misc. Replacements	20.0	11.1	0.0	11.1	8.9		0.0	In Progress
2014-O024	Marketing Misc. Furniture Replacement	2.5	0.0	0.0	0.0	0.0	2.5	0.0	Pending
2014-O025	AU 1st Floor Restroom Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O026	KH Grand Salon - AC Upgrade	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2014-O027	Additional Utility Efficiency Projects	50.0	7.8	1.9	9.7	40.3		0.0	In Progress
2014-O031	AU Solar Panels Expansion Design	0.0	0.0	20.0	20.0	0.0		20.0	Completed awaiting invoice
2014-O032	Variable Pumps	0.0	0.0	0.0	0.0	100.0		100.0	In Progress
2014-O033	Gender Neutral Restrooms	0.0	0.0	18.0	18.0	132.0		150.0	In Progress
2014-O034	HVAC Management System (VFD)	0.0	0.0	0.0	0.0	90.0		90.0	Pending
Total Others		439.5	23.6	71.9	95.5	399.5	304.5	360.0	
Total Current Year Projects		1,414.5	226.7	130.2	356.9	481.5	922.5	346.4	

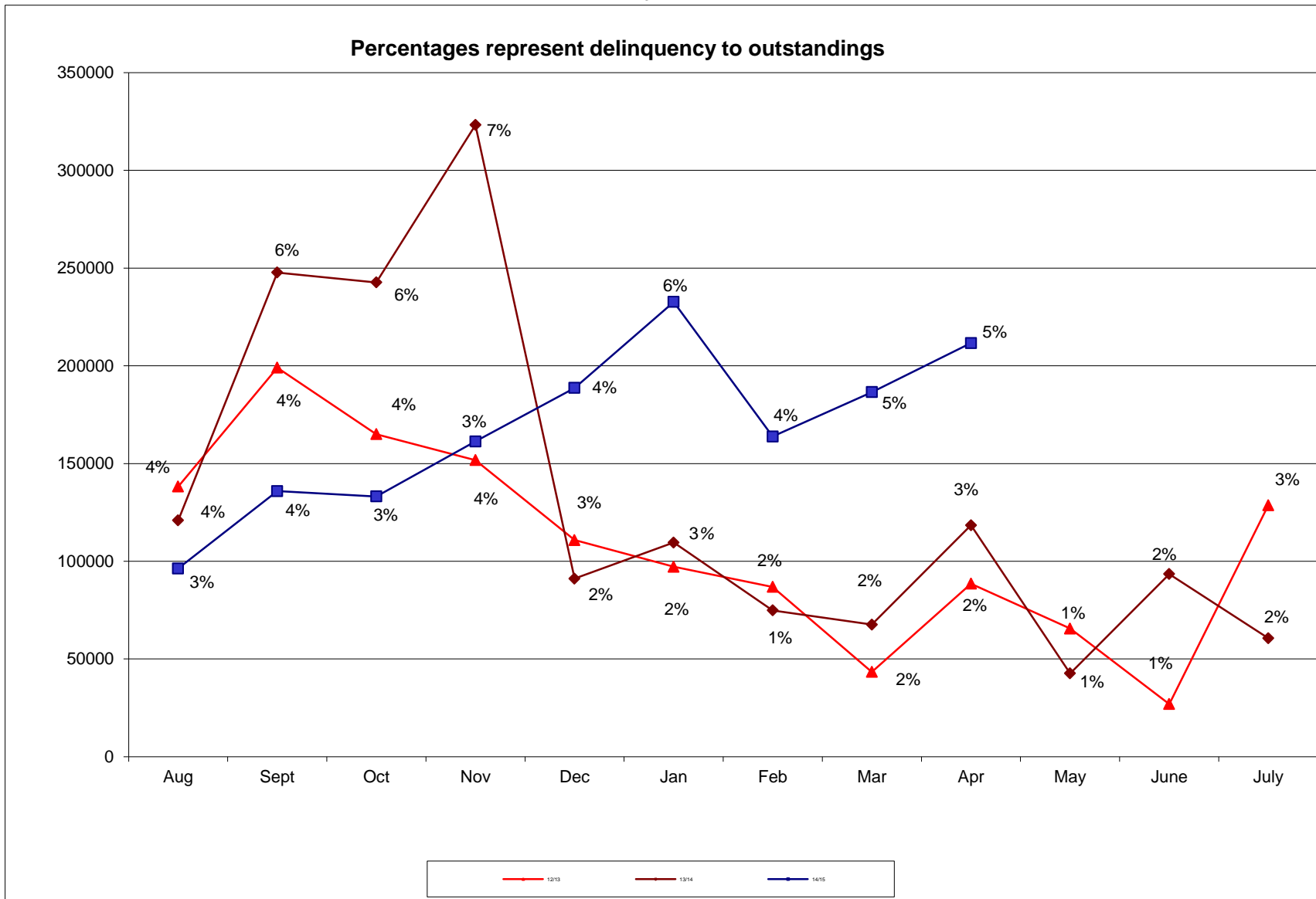
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

4/25/2015	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$806,204	22%	\$167,974	90%	\$26,474	27%	\$6,362	12%	\$5,446	55%	\$13,211	25%	\$1,025,671	26%
ASUCLA PUBLICATIONS		\$95,932	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,932	2%
ASUCLA USA/GSA		\$110,518	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$110,518	3%
DUE FROM VENDORS		\$152,213	4%	\$17,902	10%	\$957	1%	\$2,155	4%	\$1,437	14%	\$37,858	72%	\$212,522	5%
DENTAL KITS		\$99,530	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,530	2%
OTHER		\$2,369,937	65%	(\$270)	0%	\$69,491	72%	\$43,719	84%	\$3,093	31%	\$1,403	3%	\$2,487,373	62%
TOTAL CURRENT MONTH		\$3,634,334	100%	\$185,606	100%	\$96,922	100%	\$52,236	100%	\$9,976	100%	\$52,472	100%	\$4,031,546	100%
		90%		5%		3%		1%		0%		1%		100%	
3/28/2015	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$568,953	16%	\$57,419	41%	\$28,722	38%	\$23,686	76%	\$9,923	34%	\$22,092	43%	\$710,795	19%
ASUCLA PUBLICATIONS		\$135,187	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$135,187	4%
ASUCLA USA/GSA		\$76,563	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$76,563	2%
DUE FROM VENDORS		\$368,757	11%	\$741	0%	(\$3,619)	-5%	\$4,313	14%	\$19,074	66%	\$24,612	47%	\$413,878	11%
DENTAL KITS		\$169,217	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$169,217	4%
OTHER		\$2,156,723	62%	\$82,661	59%	\$49,717	67%	\$3,093	10%	\$0	0%	\$4,925	10%	\$2,297,119	60%
TOTAL CURRENT MONTH		\$3,475,400	100%	\$140,821	100%	\$74,820	100%	\$31,092	100%	\$28,997	100%	\$51,629	100%	\$3,802,759	100%
		91%		4%		2%		1%		1%		1%		100%	
2/21/2015	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$554,227	14%	\$145,297	56%	\$39,036	71%	\$18,230	48%	\$7,794	37%	\$34,781	70%	\$799,365	19%
ASUCLA PUBLICATIONS		\$89,539	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$89,539	2%
ASUCLA USA/GSA		\$129,854	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$129,854	3%
DUE FROM VENDORS		\$660,110	17%	(\$3,835)	-1%	\$10,425	19%	\$19,415	52%	\$12,944	61%	\$11,668	23%	\$710,727	17%
DENTAL KITS		\$229,633	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$229,633	5%
OTHER		\$2,211,600	57%	\$116,649	45%	\$5,416	10%	\$0	0%	\$421	2%	\$3,673	7%	\$2,337,759	54%
TOTAL CURRENT MONTH		\$3,874,963	100%	\$258,111	100%	\$54,877	100%	\$37,645	100%	\$21,159	100%	\$50,122	100%	\$4,296,877	100%
		90%		6%		2%		1%		0%		1%		100%	

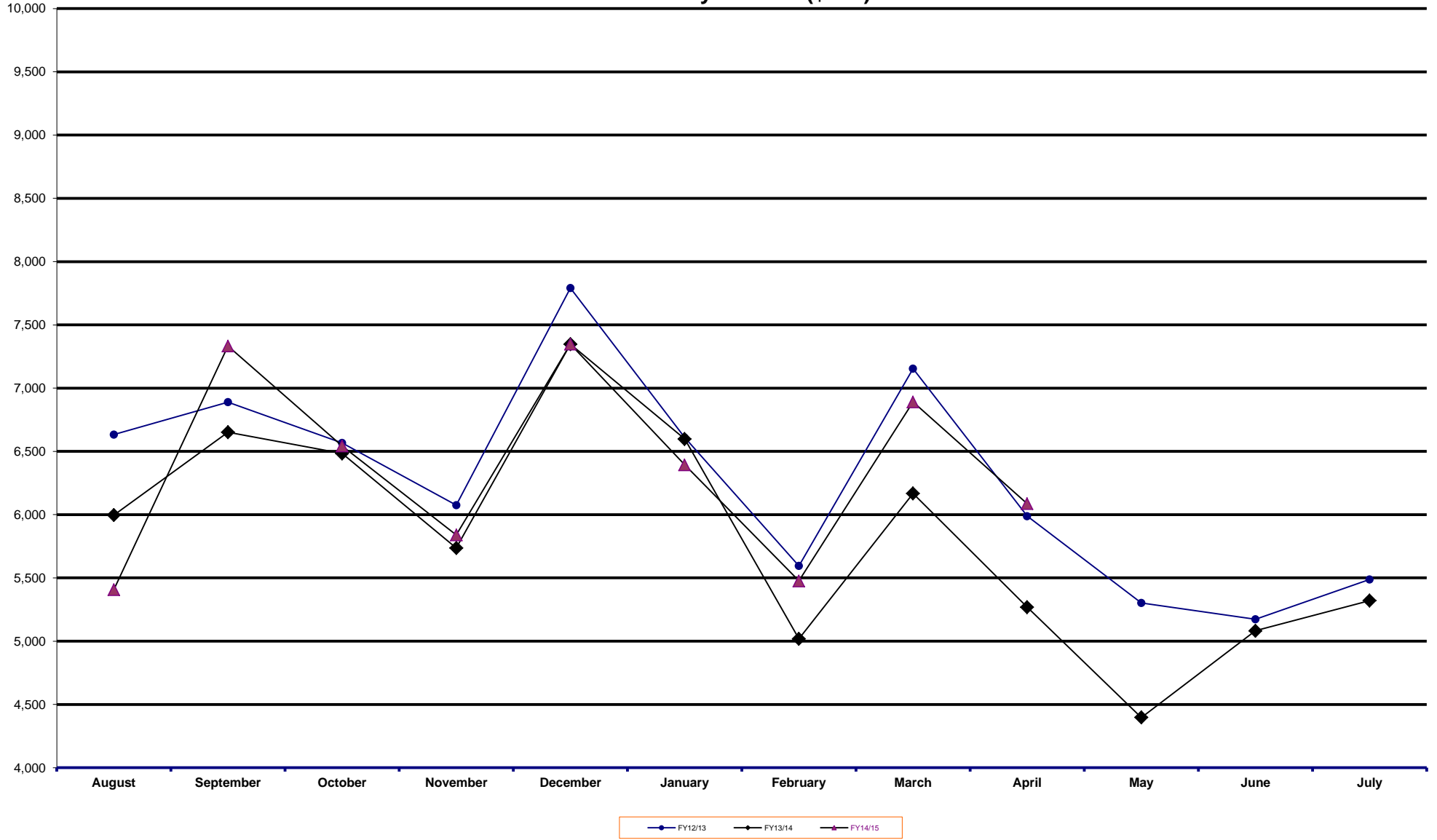
Total Aged Accounts Receivable Balances
12 Month History
August 12 through Apr 15



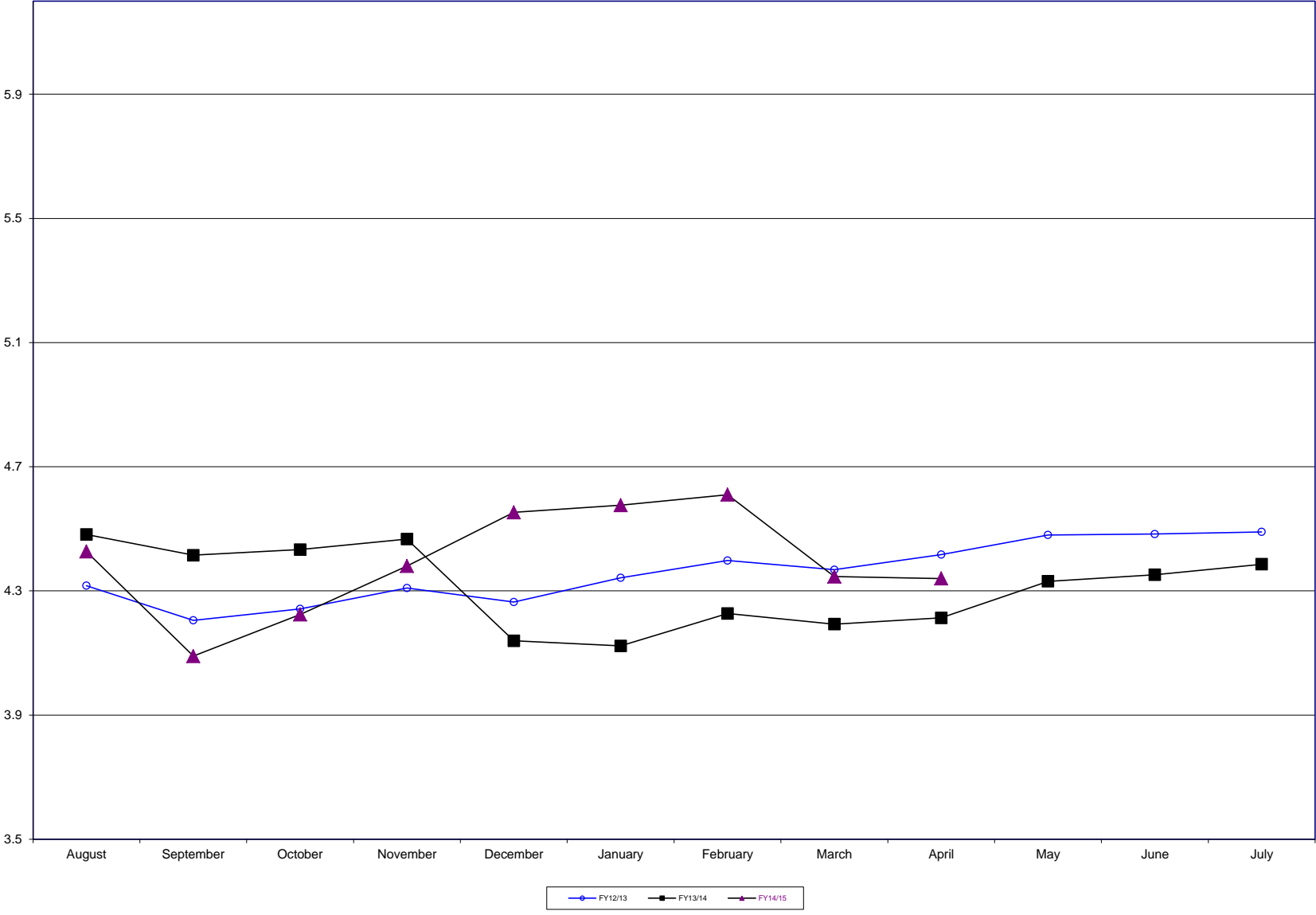
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

APR. 09(03/29/15-04/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,266,814	2,251,439	15,375	16,470,380	14,999,323	1,471,057	2,367,234	16,375,743
1,475,475	1,348,634	126,841	10,676,290	10,318,095	358,195	1,373,832	10,089,177
133,136	109,180	23,956	987,548	840,852	146,696	108,804	802,892
278,115	257,430	20,685	2,334,390	2,093,710	240,680	281,611	2,384,207
72,468	60,000	12,468	1,340,510	1,299,000	41,510	69,300	1,273,089
242,678	180,594	62,084	4,029,379	3,982,086	47,293	211,314	4,138,713
4,468,687	4,207,277	261,410	35,838,498	33,533,066	2,305,432	4,412,095	35,063,822
2,978,970	2,824,225	<154,745>	24,787,148	22,905,462	<1,881,686>	3,041,360	24,522,111
10,925	9,480	<1,445>	68,194	57,240	<10,954>	11,091	69,963
5,465	5,210	<255>	44,114	42,575	<1,539>	5,116	42,040
628	520	<108>	4,674	4,000	<674>	522	3,807
1,672	1,100	<572>	13,699	8,960	<4,739>	1,747	14,368
275	210	<65>	5,093	4,620	<473>	260	4,775
1,294	1,030	<264>	19,370	15,820	<3,550>	1,299	21,590
20,259	17,550	<2,709>	155,145	133,215	<21,930>	20,035	156,543
2,999,229	2,841,775	<157,454>	24,942,293	23,038,677	<1,903,616>	3,061,395	24,678,653
66.7	67.1	0.5	69.2	68.3	<0.9>	68.9	69.9
1,469,459	1,365,502	103,957	10,896,205	10,494,389	401,816	1,350,700	10,385,169
33.3	32.9	0.5	30.8	31.7	<0.9>	31.1	30.1
0.5	0.4	<0.0>	0.4	0.4	<0.0>	0.5	0.5
32.9	32.5	0.4	30.4	31.3	<0.9>	30.6	29.6
19.8	20.4	<0.6>	17.3	18.6	<1.4>	17.7	17.3
50.4	50.6	<0.2>	49.2	49.4	<0.2>	50.3	48.9
40.0	39.8	0.3	39.6	39.4	0.2	38.6	39.2
35.2	32.9	2.3	31.0	31.6	<0.6>	30.2	28.7
50.8	51.6	<0.9>	50.7	50.4	0.4	52.8	50.2
36.8	36.1	0.7	25.1	24.1	1.0	36.5	23.8
117,713	123,428	<5,715>	1,079,557	833,575	245,982	97,210	858,568
1,587,172	1,488,930	98,242	11,975,762	11,327,964	647,798	1,447,910	11,243,737
244,987	255,102	10,115	2,257,928	2,317,455	59,527	255,658	2,317,522
0	1,200	1,200	2,412	1,200	<1,212>	0	0
159,972	142,607	<17,365>	1,374,979	1,271,560	<103,419>	138,131	1,270,198
404,959	398,909	<6,050>	3,635,319	3,590,215	<45,104>	393,789	3,587,720
9.1	9.5	0.4	10.1	10.7	0.6	8.9	10.2
140,022	141,354	1,332	1,247,044	1,262,645	15,601	132,771	1,172,593
6,945	5,700	<1,245>	99,004	74,734	<24,270>	7,689	93,286
12,917	13,995	1,078	119,938	122,535	2,597	12,709	119,787
80	80	0	720	720	0	80	720
22	20	<2>	254	148	<106>	17	233
5,130	3,700	<1,430>	32,881	28,350	<4,531>	3,013	25,847
0	0	0	1,900	1,900	0	0	1,900
3,818	3,460	<358>	40,029	33,660	<6,369>	2,169	43,623
17,586	24,554	6,968	264,861	270,439	5,578	26,198	267,104
905	900	<5>	8,108	8,100	<8>	923	8,009
0	0	0	614	0	<614>	0	0
5	0	<5>	93	0	<93>	29	200
0	0	0	441	0	<441>	0	248
9,575	11,440	1,865	206,136	216,871	10,735	15,246	210,143
<1,602>	<600>	1,002	<73,381>	<73,880>	<499>	<952>	<81,512>
95	50	<45>	270,513	268,450	<2,063>	56	262,795
<3,890>	3,820	7,710	36,182	38,837	2,655	257	44,476
78,167	77,078	<1,089>	607,034	570,493	<36,541>	80,390	569,462
2,648	0	<2,648>	2,734	0	<2,734>	2,640	14,405
<22>	0	22	6,866	0	<6,866>	0	3,283
0	0	0	1,683	723	<960>	0	536
523	0	<523>	5,098	4,000	<1,098>	502	2,200
89	0	<89>	2,504	1,700	<804>	102	2,300
0	0	0	300	300	0	0	300
7,591	8,700	1,109	69,739	79,900	10,161	15,697	91,628
0	0	<0>	4,342	0	<4,342>	0	1,672
1,563	500	<1,063>	42,360	38,800	<3,560>	421	38,849
122	75	<47>	36,420	35,821	<599>	140	34,893
0	0	0	0	3	3	0	0
4,570	2,724	<1,846>	152,470	81,966	<70,504>	3,940	81,569
286,858	297,550	10,692	3,186,890	3,067,215	<119,675>	304,037	3,010,552
691,817	696,459	4,642	6,822,209	6,657,430	<164,779>	697,827	6,598,271
895,355	792,471	102,884	5,153,553	4,670,534	483,019	750,083	4,645,466
28,892	30,667	1,775	298,505	289,665	<8,840>	32,808	257,917
131,412	156,059	24,647	1,344,361	1,411,065	66,704	154,046	1,329,140
76,827	70,754	<6,073>	632,816	605,203	<27,613>	76,911	580,424
31,167	31,384	217	272,760	272,664	<96>	31,066	263,674
94,647	96,718	2,071	876,715	873,659	<3,056>	93,697	857,157
79,409	72,322	<7,087>	716,599	654,669	<61,930>	75,860	655,331
33,238	34,351	1,113	322,094	296,545	<25,549>	36,559	324,121
58,025	62,418	4,393	524,857	561,769	36,912	68,142	608,703
533,617	554,673	21,056	4,988,705	4,965,239	<23,466>	569,090	4,876,467
361,738	237,798	123,940	164,847	<294,705>	459,552	180,993	<231,001>

UCLA RESTAURANTS
INCOME STATEMENT

APR. 09(03/29/15-04/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
174,252	167,226	7,026	1,268,381	1,236,040	32,341	170,011	1,207,469
229,611	228,264	1,347	1,658,949	1,659,105	<156>	209,330	1,566,624
156,920	156,455	465	1,192,576	1,178,268	14,308	145,841	1,147,478
277,997	267,707	10,290	2,096,140	2,028,946	67,194	246,756	1,902,464
313,230	331,950	<18,720>	2,273,816	2,382,921	<109,105>	281,945	2,096,730
174,070	161,011	13,059	1,988,531	1,815,177	173,354	166,241	1,982,871
1,326,080	1,312,613	13,467	10,478,393	10,300,457	177,936	1,220,123	9,903,636
452,283	449,249	<3,034>	3,696,322	3,558,670	<137,652>	440,014	3,433,375
34.1	34.2	0.1	35.3	34.6	<0.7>	36.1	34.7
873,796	863,364	10,432	6,782,072	6,741,787	40,285	780,109	6,470,261
65.9	65.8	0.1	64.7	65.5	<0.7>	63.9	65.3
68.2	67.1	1.1	67.0	66.7	0.3	67.3	67.5
64.0	65.8	<1.8>	64.1	65.5	<1.4>	64.7	64.9
66.3	66.5	<0.2>	64.3	65.0	<0.7>	63.7	64.8
69.5	68.4	1.0	67.7	68.5	<0.7>	68.0	69.0
64.6	64.4	0.2	63.7	64.5	<0.8>	63.8	64.0
63.9	62.5	1.4	62.7	63.0	<0.2>	56.6	63.6
219,343	197,404	21,939	1,867,664	1,667,691	199,973	212,866	1,769,742
1,093,139	1,060,768	32,371	8,649,736	8,409,478	240,258	992,975	8,240,003
281,326	280,809	<517>	2,629,388	2,608,576	<20,812>	269,885	2,529,520
0	1,200	1,200	11,596	15,450	3,854	115	6,010
227,195	219,383	<7,812>	1,880,088	1,827,963	<52,125>	204,742	1,792,882
<44,955>	<45,150>	<195>	<351,828>	<369,273>	<17,445>	<38,087>	<312,146>
463,566	456,242	<7,324>	4,169,244	4,082,716	<86,528>	436,655	4,016,266
35.0	34.8	<0.2>	39.8	39.6	<0.2>	35.8	40.6
159,393	163,631	4,238	1,461,613	1,483,367	21,754	147,853	1,345,608
1,079	1,770	691	14,466	15,840	1,374	1,356	15,289
4,061	4,372	311	37,876	39,298	1,422	3,906	38,240
500	1,000	500	9,485	12,500	3,015	1,195	11,408
64,823	63,464	<1,359>	497,024	481,436	<15,588>	61,367	466,586
4.9	4.8	<0.1>	4.7	4.7	<0.1>	5.0	4.7
5,319	4,609	<710>	46,545	39,957	<6,588>	9,467	47,537
<8,440>	<10,800>	<2,360>	<88,991>	<91,200>	<2,209>	<9,629>	<92,759>
1,614	2,428	814	26,587	25,204	<1,383>	3,507	29,969
4,281	5,939	1,658	45,564	52,400	6,836	4,613	46,081
1,885	1,185	<700>	8,632	13,850	5,218	1,701	15,563
1,545	2,195	650	48,598	55,330	6,732	974	47,101
0	100	100	0	900	900	0	0
1	9	8	5	71	66	2	37
9,127	6,671	<2,456>	89,649	62,678	<26,971>	12,997	104,994
51,300	38,910	<12,390>	343,607	301,163	<42,444>	45,847	303,792
2,021	2,121	100	15,433	15,652	219	2,045	15,088
2,998	985	<2,013>	15,578	7,948	<7,630>	615	15,849
59	0	<59>	190	0	<190>	0	126
0	0	0	3,988	1,000	<2,988>	0	2,419
0	450	450	2,996	3,925	929	0	2,303
0	0	0	586	11,000	10,414	0	381
0	0	0	600	0	<600>	0	600
1,499	0	<1,499>	4,280	1,500	<2,780>	0	1,074
16,929	15,148	<1,781>	217,146	219,721	2,575	15,771	222,826
319,995	304,187	<15,808>	2,801,636	2,753,540	<48,096>	303,587	2,640,112
783,561	760,429	<23,132>	6,970,880	6,836,256	<134,624>	740,242	6,656,378
309,578	300,339	9,239	1,678,856	1,573,222	105,634	252,733	1,583,625
33,074	35,075	2,001	340,561	328,106	<12,455>	36,379	289,029
44,281	54,414	10,133	472,813	513,790	40,977	48,954	462,936
25,887	24,670	<1,217>	214,295	218,405	4,110	24,441	200,437
10,502	10,943	441	95,030	99,794	4,764	9,872	91,979
31,892	33,723	1,831	302,656	317,969	15,313	29,776	296,988
66,941	58,698	<8,243>	604,090	531,340	<72,750>	63,950	552,442
28,019	27,875	<144>	271,524	240,635	<30,889>	30,819	273,233
87,090	99,425	12,335	860,775	894,825	34,050	102,040	896,486
327,686	344,823	17,137	3,161,745	3,144,864	<16,881>	346,232	3,063,530
<18,108>	<44,484>	26,376	<1,482,889>	<1,571,642>	88,753	<93,499>	<1,479,905>
398,949	401,590	<2,641>	3,062,982	3,075,565	<12,583>	384,978	3,007,998
135,193	134,746	447	1,075,667	1,064,174	11,493	135,511	1,060,931
263,756	266,844	<3,088>	1,987,315	2,011,391	<24,076>	249,467	1,947,067
5.71	5.34	0.37	5.68	5.45	0.23	5.42	5.40
7.63	6.88	0.75	7.12	6.69	0.43	7.07	6.12
4.73	4.56	0.17	4.76	4.68	0.08	4.53	4.57
30,662	30,153	<509>	268,527	262,012	<6,515>	29,581	263,338
43.25	43.53	<0.28>	39.02	39.31	<0.29>	41.25	37.61

SERVICES DIVISION
INCOME STATEMENT

APR. 09(03/29/15-04/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
15,659	19,794	<4,135>	116,163	149,264	<33,101>	22,633	131,589
15,659	19,794	<4,135>	116,163	149,264	<33,101>	22,633	131,589
<254>	351	605	2,523	4,332	1,809	470	2,924
15,912	19,443	<3,531>	113,640	144,932	<31,292>	22,163	128,665
101.6	98.2	3.4	97.8	97.1	0.7	97.9	97.8
101.6	98.2	3.4	97.8	97.1	0.7	97.9	97.8
242,377	213,598	28,779	1,851,817	1,833,193	18,624	195,777	1,724,193
99,257	100,117	<860>	871,578	886,991	<15,413>	92,984	823,344
341,634	313,715	27,919	2,723,395	2,720,184	3,211	288,762	2,547,538
357,546	333,158	24,388	2,837,035	2,865,116	<28,081>	310,925	2,676,202
33,717	33,018	<699>	304,784	295,737	<9,047>	31,392	292,745
309	1,818	1,509	3,987	15,987	12,000	1,470	14,268
34,026	34,836	810	308,771	311,724	2,953	32,863	307,014
217.3	176.0	<41.3>	265.8	208.8	<57.0>	145.2	233.3
17,728	17,066	<662>	153,629	152,698	<931>	15,395	137,331
1,223	958	<265>	5,943	6,988	1,045	1,282	5,623
641	749	108	5,988	6,473	485	657	5,896
12	105	93	684	945	261	58	824
0	0	0	19,097	17,000	<2,097>	0	9,251
0	0	0	7,818	10,000	2,182	0	6,000
0	0	0	500	1,000	500	0	0
0	258	258	0	258	258	0	0
3,818	3,900	82	29,439	30,700	1,261	1,437	26,897
0	220	220	520	1,668	1,148	0	1,098
2,633	2,218	<415>	19,297	21,932	2,635	2,083	27,721
550	1,150	600	5,050	10,350	5,300	0	5,446
3,078	4,150	1,072	37,352	37,350	<2>	610	25,459
33,375	33,375	0	191,670	192,546	876	34,220	193,236
10,104	5,210	<4,894>	116,885	115,766	<1,119>	5,327	112,160
38,336	18,699	<19,637>	456,809	470,966	14,157	19,794	460,860
111,498	88,058	<23,440>	1,050,680	1,076,640	25,960	80,863	1,017,801
145,524	122,894	<22,630>	1,359,451	1,388,364	28,913	113,726	1,324,815
212,023	210,264	1,759	1,477,584	1,476,752	832	197,199	1,351,387
2,428	2,678	250	25,391	25,185	<206>	2,738	22,113
9,835	11,644	1,809	100,708	115,922	15,214	10,303	100,601
5,985	5,449	<536>	48,248	50,813	2,565	5,311	45,133
2,428	2,417	<11>	21,171	23,068	1,897	2,145	20,595
7,373	7,448	75	67,624	73,870	6,246	6,470	66,380
14,086	27,297	13,211	127,112	247,096	119,984	13,456	116,244
5,896	12,973	7,077	57,134	111,993	54,859	6,485	57,493
6,052	6,148	96	55,556	55,325	<231>	6,240	54,074
54,083	76,054	21,971	502,944	703,272	200,328	53,149	482,635
157,940	134,210	23,730	974,640	773,480	201,160	144,051	868,752

UCLA STUDENT UNION
INCOME STATEMENT

APR. 09(03/29/15-04/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
59,106	26,239	32,867	395,744	406,768	<11,024>	30,092	373,619
0	0	0	32	0	32	0	0
0	0	0	5	0	5	5	1,696
60,111	62,171	<2,060>	470,130	521,387	<51,257>	62,222	498,769
119,217	88,410	30,807	865,911	928,155	<62,244>	92,319	874,084
58,364	60,803	2,439	462,040	509,917	47,877	62,460	490,045
9,343	4,932	<4,411>	65,384	75,050	9,666	4,871	79,161
0	0	0	0	0	<0>	0	25
67,707	65,735	<1,972>	527,424	584,967	57,543	67,331	569,230
56.8	74.4	17.6	60.9	63.0	2.1	72.9	65.1
51,511	22,675	28,836	338,487	343,188	<4,701>	24,988	304,853
43.2	25.7	17.6	39.1	37.0	2.1	27.1	34.9
84.2	81.2	3.0	83.5	81.6	1.9	83.8	78.8
0.0	0.0	0.0	100.0	0.0	100.0	0.0	0.0
0.0	0.0	0.0	99.4	0.0	99.4	100.0	98.5
2.9	2.2	0.7	1.7	2.2	<0.5>	<0.4>	1.8
15,957	21,809	<5,852>	137,120	116,829	20,291	14,978	142,421
0	0	0	0	0	0	1,000	13,132
10,657	10,944	<287>	84,224	91,784	<7,560>	11,076	88,896
26,613	32,753	<6,140>	221,344	208,613	12,731	27,054	244,449
78,124	55,428	22,696	559,831	551,801	8,030	52,042	549,302
30,369	30,322	<47>	266,601	272,878	6,277	31,254	280,519
17,995	18,853	858	146,861	161,630	14,769	16,991	147,040
48,364	49,175	811	413,462	434,508	21,046	48,245	427,560
40.6	55.6	15.1	47.8	46.8	<0.9>	52.3	48.9
16,772	16,597	<175>	145,036	147,703	2,667	16,338	142,384
1,224	920	<304>	7,302	10,966	3,664	1,133	13,160
3,132	3,370	238	29,576	29,740	164	3,023	28,574
0	1,100	1,100	3,255	2,250	<1,005>	1,160	1,848
114	0	<114>	5,373	4,562	<811>	0	5,329
565	0	<565>	5,829	5,495	<334>	0	5,393
10	0	<10>	5,738	5,208	<530>	281	2,887
1,027	614	<413>	23,572	18,826	<4,746>	1,666	23,531
10,119	10,045	<74>	84,727	53,558	<31,169>	8,574	74,317
28	240	212	919	2,475	1,556	<12>	1,986
0	0	0	87	600	513	0	838
0	255	255	1,749	1,119	<630>	235	1,232
596	601	5	4,605	5,379	774	490	4,281
205	667	462	12,350	9,809	<2,541>	1,949	11,099
1,653	1,461	<192>	10,882	12,253	1,371	1,657	11,559
34	37	3	1,960	313	<1,647>	<792>	53
0	0	0	0	0	0	600	7,731
0	0	0	2,791	3,000	209	0	2,908
15,417	15,417	0	138,750	138,753	3	15,417	138,750
11,034	18,000	6,966	82,722	102,500	19,778	9,407	83,198
61,930	69,324	7,394	567,221	554,509	<12,712>	61,127	561,056
110,294	118,499	8,205	980,683	989,017	8,334	109,371	988,616
<32,170>	<63,071>	30,901	<420,852>	<437,216>	16,364	<57,330>	<439,314>
3,452	3,780	328	33,832	35,019	1,187	4,020	30,776
4,014	4,230	216	40,042	47,134	7,092	3,950	43,412
2,443	1,980	<463>	19,180	20,891	1,711	2,036	19,279
991	878	<113>	8,340	9,422	1,082	822	8,894
3,009	2,706	<303>	26,711	30,080	3,369	2,480	28,884
41,847	37,852	<3,995>	377,634	342,637	<34,997>	39,977	345,347
17,516	17,978	462	169,737	155,198	<14,539>	19,266	170,805
12,259	14,612	2,353	112,184	131,508	19,324	14,495	128,864
85,531	84,016	<1,515>	787,659	771,889	<15,770>	87,047	776,261
<117,701>	<147,087>	29,386	<1,208,511>	<1,209,105>	594	<144,376>	<1,215,576>

UCLA STUDENT UNION
STUDENT UNION DIV
STUDENT UNION OPS
INCOME STATEMENT

APR. 09(03/29/15-04/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
59,106	26,239	32,867	395,744	406,768	<11,024>	30,092	373,619
0	0	0	32	0	32	0	0
59,106	26,239	32,867	395,776	406,768	<10,992>	30,092	373,619
9,343	4,932	<4,411>	65,384	75,050	9,666	4,871	79,161
9,343	4,932	<4,411>	65,384	75,050	9,666	4,871	79,161
15.8	18.8	3.0	16.5	18.5	1.9	16.2	21.2
49,763	21,307	28,456	330,393	331,718	<1,325>	25,221	294,458
84.2	81.2	3.0	83.5	81.6	1.9	83.8	78.8
84.2	81.2	3.0	83.5	81.6	1.9	83.8	78.8
0.0	0.0	0.0	100.0	0.0	100.0	0.0	0.0
4,115	8,050	<3,935>	34,494	44,459	<9,965>	3,025	45,882
11,842	13,759	<1,917>	102,625	72,370	30,255	11,953	96,539
15,957	21,809	<5,852>	137,120	116,829	20,291	14,978	142,421
65,720	43,116	22,604	467,512	448,547	18,965	40,199	436,879
17,981	17,864	<117>	157,918	160,766	2,848	19,158	172,421
12,861	12,985	124	105,410	115,445	10,035	12,472	107,933
30,842	30,849	7	263,328	276,211	12,883	31,630	280,354
11,185	10,392	<793>	94,411	92,625	<1,786>	10,775	94,172
361	421	60	1,950	6,147	4,197	533	6,500
2,545	2,782	237	24,193	24,448	255	2,466	23,307
114	0	<114>	5,373	4,562	<811>	0	5,329
565	0	<565>	5,829	5,495	<334>	0	5,393
10	0	<10>	5,738	5,208	<530>	281	2,887
1,027	614	<413>	23,572	18,826	<4,746>	1,666	23,531
10,119	10,045	<74>	84,727	53,558	<31,169>	8,574	74,317
28	240	212	919	2,475	1,556	<12>	1,342
0	0	0	87	600	513	0	838
0	255	255	1,646	1,059	<587>	235	965
596	601	5	4,605	5,379	774	490	4,281
205	619	414	12,188	9,605	<2,583>	1,949	10,903
15,417	15,417	0	138,750	138,753	3	15,417	138,750
11,034	18,000	6,966	82,722	102,500	19,778	9,407	83,198
53,207	59,386	6,179	486,708	471,240	<15,468>	51,779	475,712
84,049	90,235	6,186	750,036	747,451	<2,585>	83,409	756,066
<18,329>	<47,119>	28,790	<282,524>	<298,904>	16,380	<43,210>	<319,187>
0	0	0		□□3~			□□3~
4	0	4	117	102	15	30	120
9	0	9	16	94	<78>	0	16
15	0	15	95	89	6	35	98
35	33	2	119	91	28	27	111
11	30	<19>	239	151	88	84	254
34	31	3	9	15	<6>	27	85
54	25	29	2,025	2,418	<393>	1,149	2,845
132	57	75	49	36	13	8	36
35	0	35	83	54	29	38	104
5	13	<8>	13	0	13	21	32
1,171	895	276	31	0	31	16	31
37	26	11					
41	31	10					
N/A							

MAINTENANCE DIVISION
EXPENSE STATEMENT

APR. 09(03/29/15-04/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
98,724	105,914	7,190	988,091	982,098	<5,993>	94,379	901,546
2,104	0	<2,104>	38,193	0	<38,193>	2,173	22,773
910	1,236	326	7,028	10,836	3,808	1,126	3,014
<421>	<160>	261	<6,243>	<1,440>	4,803	<160>	<4,680>
<5,510>	<4,448>	1,062	<50,987>	<40,622>	10,365	<4,530>	<39,266>
0	<6,000>	<6,000>	<37,465>	<54,000>	<16,535>	<900>	<69,183>
95,806	96,542	736	938,618	896,872	<41,746>	92,088	814,204
65,406	65,654	248	603,709	587,028	<16,681>	60,017	537,458
108	128	20	1,512	1,552	40	189	1,592
725	701	<24>	6,479	6,368	<111>	659	6,220
118	30	<88>	1,257	1,470	213	0	168
4,809	5,090	281	43,690	43,774	84	5,128	41,640
4,557	4,374	<183>	41,598	41,730	132	5,644	43,733
1,090	1,061	<29>	11,351	10,224	<1,127>	1,608	12,851
546	1,418	872	4,662	5,807	1,145	351	4,244
25,374	17,875	<7,499>	183,707	160,875	<22,832>	19,742	167,932
2,377	3,000	623	21,936	29,075	7,139	2,936	26,660
0	75	75	0	675	675	0	154
756	225	<531>	3,083	2,025	<1,058>	440	2,180
<272>	50	322	3,394	450	<2,944>	0	0
6,333	3,850	<2,483>	37,330	34,650	<2,680>	6,346	34,225
10,056	9,170	<886>	63,615	72,404	8,789	10,752	72,951
4,885	3,684	<1,201>	37,477	32,858	<4,619>	3,861	32,633
850	830	<20>	5,596	7,470	1,874	2,736	14,831
0	0	0	0	0	0	0	2,592
127,717	117,215	<10,502>	1,070,397	1,038,435	<31,962>	120,408	1,002,066
223,524	213,757	<9,767>	2,009,015	1,935,307	<73,708>	212,495	1,816,270
13,498	15,374	1,876	129,687	138,366	8,679	13,890	142,511
13,498	15,374	1,876	129,687	138,366	8,679	13,890	142,511
237,021	229,131	<7,890>	2,138,701	2,073,673	<65,028>	226,385	1,958,781
<202,283>	<196,169>	6,114	<1,825,435>	<1,775,742>	49,693	<193,244>	<1,669,364>
<6,535>	<6,535>	0	<58,815>	<58,815>	0	<6,002>	<54,011>
<2,562>	<2,562>	0	<23,058>	<23,058>	0	<2,644>	<23,796>
<8,547>	<7,525>	1,022	<77,131>	<68,148>	8,983	<8,165>	<70,537>
<17,094>	<16,340>	754	<154,262>	<147,910>	6,352	<16,330>	<141,073>
<237,021>	<229,131>	7,890	<2,138,701>	<2,073,673>	65,028	<226,385>	<1,958,781>
0	0	0	0	0	0	0	0

UTILITIES
EXPENSE STATEMENT

APR. 09(03/29/15-04/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 9 MO(07/27/14-04/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
18,393	13,933	<4,460>	186,986	154,070	<32,916>	13,271	158,023
66,803	68,686	1,883	583,996	590,867	6,871	67,202	594,175
9,402	10,880	1,478	92,072	77,962	<14,110>	12,218	77,022
3,023	13,080	10,057	74,530	101,342	26,812	11,723	111,542
2,350	2,781	431	28,041	21,514	<6,527>	4,839	28,414
99,971	109,360	9,389	965,625	945,755	<19,870>	109,253	969,176
99,971	109,360	9,389	965,625	945,755	<19,870>	109,253	969,176
<84,668>	<93,177>	<8,509>	<820,489>	<804,371>	16,118	<93,130>	<825,652>
<3,283>	<3,283>	0	<29,547>	<29,547>	0	<2,998>	<26,976>
<1,287>	<1,287>	0	<11,583>	<11,583>	0	<1,320>	<11,888>
<3,578>	<3,853>	<275>	<34,669>	<33,261>	1,408	<3,935>	<34,887>
<7,155>	<7,760>	<605>	<69,337>	<66,991>	2,346	<7,870>	<69,773>
<99,971>	<109,360>	<9,389>	<965,625>	<945,753>	19,872	<109,253>	<969,176>
0	0	0	<0>	2	2	0	<0>