

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES**

**January (12/30/12 - 01/26/13)**

**Prepared**

**February 11, 2013**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JANUARY 2013 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

JANUARY (12/30/12 - 01/26/13)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12	
CURRENT MONTH										**		YTD 6 MONTHS (07/29/12 - 01/26/13)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
<b>GROSS INCOME</b>																							
5,014		5,049		(35)	(0.7%)	48	1.0%	4,966		<b>GROSS INCOME</b>		27,645		28,965		(1,320)	(4.6%)	(300)	(1.1%)	27,945			
1,130		1,114		16	1.4%	158	16.3%	972		UCLA Store		7,180		6,968		212	3.0%	815	12.8%	6,365			
413		538		(125)	(23.2%)	31	8.1%	382		UCLA Restaurants		1,950		2,053		(103)	(5.0%)	122	6.7%	1,828			
97		98		(1)	(1.0%)	0	0.0%	97		Services Division		699		688		11	1.6%	23	3.4%	676			
<b>6,654</b>		<b>6,799</b>		<b>(145)</b>	<b>(2.1%)</b>	<b>237</b>	<b>3.7%</b>	<b>6,417</b>		UCLA Student Union		<b>37,474</b>		<b>38,674</b>		<b>(1,200)</b>	<b>(3.1%)</b>	<b>660</b>	<b>1.8%</b>	<b>36,814</b>			
<b>TOTAL</b>																							
<b>GROSS MARGIN</b>																							
1,370	27.3%	1,453	28.8%	(83)	(1.5)	(18)	(0.7)	1,388	28.0%	UCLA Store		8,278	29.9%	8,596	29.7%	(318)	0.2	184	0.9	8,094	29.0%		
805	71.2%	796	71.5%	9	(0.3)	121	0.8	684	70.4%	UCLA Restaurants		5,060	70.5%	4,921	70.6%	139	(0.1)	606	0.5	4,454	70.0%		
412	99.8%	538	100.0%	(126)	(0.2)	31	0.1	381	99.7%	Services Division		1,947	99.8%	2,050	99.9%	(103)	(0.1)	121	(0.1)	1,826	99.9%		
40	41.2%	41	41.8%	(1)	(0.6)	3	3.1	37	38.1%	UCLA Student Union		337	48.2%	328	47.7%	9	0.5	18	1.0	319	47.2%		
<b>2,627</b>	<b>39.5%</b>	<b>2,828</b>	<b>41.6%</b>	<b>(201)</b>	<b>(2.1)</b>	<b>137</b>	<b>0.7</b>	<b>2,490</b>	<b>38.8%</b>	<b>TOTAL</b>		<b>15,622</b>	<b>41.7%</b>	<b>15,895</b>	<b>41.1%</b>	<b>(273)</b>	<b>0.6</b>	<b>929</b>	<b>1.8</b>	<b>14,693</b>	<b>39.9%</b>		
<b>WAGES &amp; BENEFITS</b>																							
511	10.2%	570	11.3%	59	1.1	14	0.4	525	10.6%	UCLA Store		3,175	11.5%	3,464	12.0%	289	0.5	27	0.0	3,202	11.5%		
546	48.3%	575	51.6%	29	3.3	(20)	5.8	526	54.1%	UCLA Restaurants		3,425	47.7%	3,512	50.4%	87	2.7	(188)	3.2	3,237	50.9%		
42	10.2%	52	9.7%	10	(0.5)	3	1.6	45	11.8%	Services Division		274	14.1%	298	14.5%	24	0.4	1	0.9	275	15.0%		
61	62.9%	64	65.3%	3	2.4	(1)	(1.0)	60	61.9%	UCLA Student Union		376	53.8%	394	57.3%	18	3.5	(5)	1.1	371	54.9%		
<b>1,160</b>	<b>17.4%</b>	<b>1,261</b>	<b>18.5%</b>	<b>101</b>	<b>1.1</b>	<b>(4)</b>	<b>0.6</b>	<b>1,156</b>	<b>18.0%</b>	<b>TOTAL</b>		<b>7,250</b>	<b>19.3%</b>	<b>7,668</b>	<b>19.8%</b>	<b>418</b>	<b>0.5</b>	<b>(165)</b>	<b>(0.1)</b>	<b>7,085</b>	<b>19.2%</b>		
<b>OTHER CONTROLLABLES *</b>																							
178	3.6%	147	2.9%	(31)	(0.7)	(35)	(0.7)	143	2.9%	UCLA Store		1,387	5.0%	1,303	4.5%	(84)	(0.5)	(112)	(0.4)	1,275	4.6%		
140	12.4%	130	11.7%	(10)	(0.7)	(40)	(2.1)	100	10.3%	UCLA Restaurants		826	11.5%	786	11.3%	(40)	(0.2)	(140)	(0.7)	686	10.8%		
148	35.8%	199	37.0%	51	1.2	(43)	(8.3)	105	27.5%	Services Division		684	35.1%	731	35.6%	47	0.5	(48)	(0.3)	636	34.8%		
48	49.5%	50	51.0%	2	1.5	2	2.0	50	51.5%	UCLA Student Union		295	42.2%	270	39.2%	(25)	(3.0)	(22)	(1.8)	273	40.4%		
<b>514</b>	<b>7.7%</b>	<b>526</b>	<b>7.7%</b>	<b>12</b>	<b>0.0</b>	<b>(116)</b>	<b>(1.5)</b>	<b>398</b>	<b>6.2%</b>	<b>TOTAL</b>		<b>3,192</b>	<b>8.5%</b>	<b>3,090</b>	<b>8.0%</b>	<b>(102)</b>	<b>(0.5)</b>	<b>(322)</b>	<b>(0.7)</b>	<b>2,870</b>	<b>7.8%</b>		
<b>CONTRIBUTION</b>																							
681	13.6%	735	14.6%	(54)	(1.0)	(39)	(0.9)	720	14.5%	UCLA Store		3,716	13.4%	3,829	13.2%	(113)	0.2	100	0.5	3,616	12.9%		
119	10.5%	91	8.2%	28	2.3	61	4.5	58	6.0%	UCLA Restaurants		810	11.3%	622	8.9%	188	2.4	280	3.0	530	8.3%		
222	53.8%	288	53.5%	(66)	(0.3)	(9)	(6.7)	231	60.5%	Services Division		988	50.7%	1,021	49.7%	(33)	1.0	74	0.7	914	50.0%		
(69)	(71.1%)	(73)	(74.5%)	4	3.4	3	3.1	(72)	(74.2%)	UCLA Student Union		(335)	(47.9%)	(336)	(48.8%)	1	0.9	(10)	0.2	(325)	(48.1%)		
<b>953</b>	<b>14.3%</b>	<b>1,041</b>	<b>15.3%</b>	<b>(88)</b>	<b>(1.0)</b>	<b>16</b>	<b>(0.3)</b>	<b>937</b>	<b>14.6%</b>	<b>TOTAL</b>		<b>5,179</b>	<b>13.8%</b>	<b>5,136</b>	<b>13.3%</b>	<b>43</b>	<b>0.5</b>	<b>444</b>	<b>0.9</b>	<b>4,735</b>	<b>12.9%</b>		
<b>ALLOCATED EXPENSES</b>																							
490	7.4%	527	7.8%	37	0.4	(11)	0.1	479	7.5%	Admin&Support Services		2,958	7.9%	3,113	8.0%	155	0.1	(56)	0.0	2,902	7.9%		
161	2.4%	183	2.7%	22	0.3	(6)	0.0	155	2.4%	Maintenance Division		997	2.7%	1,073	2.8%	76	0.1	(1)	0.0	996	2.7%		
70	1.1%	77	1.1%	7	0.0	(17)	(0.3)	53	0.8%	Utilities		525	1.4%	481	1.2%	(44)	(0.2)	(89)	(0.2)	436	1.2%		
229	3.4%	237	3.5%	8	0.1	(30)	(0.3)	199	3.1%	Depreciation		1,356	3.6%	1,420	3.7%	64	0.1	(168)	(0.4)	1,188	3.2%		
<b>950</b>	<b>14.3%</b>	<b>1,024</b>	<b>15.1%</b>	<b>74</b>	<b>0.8</b>	<b>(64)</b>	<b>(0.5)</b>	<b>886</b>	<b>13.8%</b>	<b>TOTAL</b>		<b>5,836</b>	<b>15.6%</b>	<b>6,087</b>	<b>15.7%</b>	<b>251</b>	<b>0.1</b>	<b>(314)</b>	<b>(0.6)</b>	<b>5,522</b>	<b>15.0%</b>		
<b>NET INCOME (LOSS) FROM OPERATIONS</b>																							
<b>3</b>	<b>0.0%</b>	<b>17</b>	<b>0.3%</b>	<b>(14)</b>	<b>(0.3)</b>	<b>(48)</b>	<b>(0.8)</b>	<b>51</b>	<b>0.8%</b>	<b>NET INCOME (LOSS) FROM OPERATIONS</b>		<b>(657)</b>	<b>(1.8%)</b>	<b>(951)</b>	<b>(2.5%)</b>	<b>294</b>	<b>0.7</b>	<b>130</b>	<b>0.3</b>	<b>(787)</b>	<b>(2.1%)</b>		
<b>OTHER INC/(EXP)</b>																							
3	0.0%	0	0.0%	3	0.0	(5)	(0.1)	8	0.1%	Non-Recurrent Inc/(Exp)		15	0.0%	0	0.0%	15	0.0	2	0.0	13	0.0%		
21	0.3%	16	0.2%	5	0.1	1	0.0	20	0.3%	Interest Income		126	0.3%	99	0.3%	27	0.0	1	0.0	125	0.3%		
(54)	(0.8%)	(54)	(0.8%)	0	0.0	2	0.1	(56)	(0.9%)	Interest (Expense)		(322)	(0.9%)	(322)	(0.8%)	0	(0.1)	17	0.0	(339)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes		0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
202	3.0%	202	3.0%	0	0.0	16	0.1	186	2.9%	Student Union Fee Income		1,215	3.2%	1,215	3.1%	0	0.1	102	0.2	1,113	3.0%		
<b>172</b>	<b>2.6%</b>	<b>164</b>	<b>2.4%</b>	<b>8</b>	<b>0.2</b>	<b>14</b>	<b>0.1</b>	<b>158</b>	<b>2.5%</b>	<b>TOTAL</b>		<b>1,034</b>	<b>2.8%</b>	<b>992</b>	<b>2.6%</b>	<b>42</b>	<b>0.2</b>	<b>122</b>	<b>0.3</b>	<b>912</b>	<b>2.5%</b>		
<b>175</b>	<b>2.6%</b>	<b>181</b>	<b>2.7%</b>	<b>(6)</b>	<b>(0.1)</b>	<b>(34)</b>	<b>(0.7)</b>	<b>209</b>	<b>3.3%</b>	<b>NET INCOME (LOSS)</b>		<b>377</b>	<b>1.0%</b>	<b>41</b>	<b>0.1%</b>	<b>336</b>	<b>0.9</b>	<b>252</b>	<b>0.7</b>	<b>125</b>	<b>0.3%</b>		

\* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JANUARY 2013 (\$000's)  
DIVISIONS FULLY ALLOCATED**

JANUARY (12/30/12 - 01/26/13)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12	
CURRENT MONTH										**		YTD 6 MONTHS (07/29/12 - 01/26/13)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
<b>GROSS INCOME</b>																							
5,014		5,049		(35)	(0.7%)	48	1.0%	4,966		<b>GROSS INCOME</b>		27,645		28,965		(1,320)	(4.6%)	(300)	(1.1%)	27,945			
1,130		1,114		16	1.4%	158	16.3%	972		UCLA Store		7,180		6,968		212	3.0%	815	12.8%	6,365			
413		538		(125)	(23.2%)	31	8.1%	382		UCLA Restaurants		1,950		2,053		(103)	(5.0%)	122	6.7%	1,828			
97		98		(1)	(1.0%)	0	0.0%	97		Services Division		699		688		11	1.6%	23	3.4%	676			
										UCLA Student Union													
<b>6,654</b>		<b>6,799</b>		<b>(145)</b>	<b>(2.1%)</b>	<b>237</b>	<b>3.7%</b>	<b>6,417</b>		<b>TOTAL</b>		<b>37,474</b>		<b>38,674</b>		<b>(1,200)</b>	<b>(3.1%)</b>	<b>660</b>	<b>1.8%</b>	<b>36,814</b>			
<b>GROSS MARGIN</b>																							
1,370	27.3%	1,453	28.8%	(83)				1,388	28.0%	UCLA Store		8,278	29.9%	8,596	29.7%	(318)		184	0.9	8,094	29.0%		
805	71.2%	796	71.5%	9	(0.3)	121	0.8	684	70.4%	UCLA Restaurants		5,060	70.5%	4,921	70.6%	139	(0.1)	606	0.5	4,454	70.0%		
412	99.8%	538	100.0%	(126)	(0.2)	31	0.1	381	99.7%	Services Division		1,947	99.8%	2,050	99.9%	(103)	(0.1)	121	(0.1)	1,826	99.9%		
40	41.2%	41	41.8%	(1)	(0.6)	3	3.1	37	38.1%	UCLA Student Union		337	48.2%	328	47.7%	9	0.5	18	1.0	319	47.2%		
<b>2,627</b>	<b>39.5%</b>	<b>2,828</b>	<b>41.6%</b>	<b>(201)</b>	<b>(2.1)</b>	<b>137</b>	<b>0.7</b>	<b>2,490</b>	<b>38.8%</b>	<b>TOTAL</b>		<b>15,622</b>	<b>41.7%</b>	<b>15,895</b>	<b>41.1%</b>	<b>(273)</b>	<b>0.6</b>	<b>929</b>	<b>1.8</b>	<b>14,693</b>	<b>39.9%</b>		
<b>TOTAL CONTROLLABLES</b>																							
689	13.7%	717	14.2%	28	0.5	(21)	(0.2)	668	13.5%	UCLA Store		4,562	16.5%	4,767	16.5%	205	0.0	(85)	(0.5)	4,477	16.0%		
686	60.7%	705	63.3%	19	2.6	(60)	3.7	626	64.4%	UCLA Restaurants		4,250	59.2%	4,298	61.7%	48	2.5	(327)	2.4	3,923	61.6%		
190	46.0%	251	46.7%	61	0.7	(40)	(6.7)	150	39.3%	Services Division		959	49.2%	1,029	50.1%	70	0.9	(48)	0.6	911	49.8%		
109	112.4%	114	116.3%	5	3.9	0	0.0	109	112.4%	UCLA Student Union		672	96.1%	664	96.5%	(8)	0.4	(27)	(0.7)	645	95.4%		
<b>1,674</b>	<b>25.2%</b>	<b>1,787</b>	<b>26.3%</b>	<b>113</b>	<b>1.1</b>	<b>(121)</b>	<b>(1.0)</b>	<b>1,553</b>	<b>24.2%</b>	<b>TOTAL</b>		<b>10,443</b>	<b>27.9%</b>	<b>10,758</b>	<b>27.8%</b>	<b>315</b>	<b>(0.1)</b>	<b>(487)</b>	<b>(0.9)</b>	<b>9,956</b>	<b>27.0%</b>		
<b>CONTRIBUTION</b>																							
681	13.6%	735	14.6%	(54)	(1.0)	(39)	(0.9)	720	14.5%	UCLA Store		3,716	13.4%	3,829	13.2%	(113)	0.2	100	0.5	3,616	12.9%		
119	10.5%	91	8.2%	28	2.3	61	4.5	58	6.0%	UCLA Restaurants		810	11.3%	622	8.9%	188	2.4	280	3.0	530	8.3%		
222	53.8%	288	53.5%	(66)	0.3	(9)	(6.7)	231	60.5%	Services Division		988	50.7%	1,021	49.7%	(33)	1.0	74	0.7	914	50.0%		
(69)	(71.1%)	(73)	(74.5%)	4	3.4	3	3.1	(72)	(74.2%)	UCLA Student Union		(335)	(47.9%)	(336)	(48.8%)	1	0.9	(10)	0.2	(325)	(48.1%)		
<b>953</b>	<b>14.3%</b>	<b>1,041</b>	<b>15.3%</b>	<b>(88)</b>	<b>(1.0)</b>	<b>16</b>	<b>(0.3)</b>	<b>937</b>	<b>14.6%</b>	<b>TOTAL</b>		<b>5,179</b>	<b>13.8%</b>	<b>5,136</b>	<b>13.3%</b>	<b>43</b>	<b>0.5</b>	<b>444</b>	<b>0.9</b>	<b>4,735</b>	<b>12.9%</b>		
<b>ALLOCATED EXPENSES</b>																							
537	10.7%	568	11.2%	31	0.5	(5)	0.0	532	10.7%	UCLA Store		3,197	11.6%	3,351	11.6%	154	0.0	(13)	(0.2)	3,184	11.4%		
286	25.3%	312	28.0%	26	2.7	(52)	(1.2)	234	24.1%	UCLA Restaurants		1,848	25.7%	1,934	27.8%	86	2.1	(277)	(1.0)	1,571	24.7%		
52	12.6%	64	11.9%	12	(0.7)	(3)	0.2	49	12.8%	Services Division		301	15.4%	311	15.1%	10	(0.3)	(8)	0.6	293	16.0%		
75	77.3%	80	81.6%	5	4.3	(4)	(4.1)	71	73.2%	UCLA Student Union		490	70.1%	491	71.4%	1	1.3	(16)	0.0	474	70.1%		
<b>950</b>	<b>14.3%</b>	<b>1,024</b>	<b>15.1%</b>	<b>74</b>	<b>0.8</b>	<b>(64)</b>	<b>(0.5)</b>	<b>886</b>	<b>13.8%</b>	<b>TOTAL</b>		<b>5,836</b>	<b>15.6%</b>	<b>6,087</b>	<b>15.7%</b>	<b>251</b>	<b>0.1</b>	<b>(314)</b>	<b>(0.6)</b>	<b>5,522</b>	<b>15.0%</b>		
<b>NET INCOME (LOSS) FROM OPERATIONS</b>																							
144	2.2%	168	2.5%	(24)	(0.3)	(44)	(0.7)	188	2.9%	UCLA Store		519	1.4%	478	1.2%	41	0.2	87	0.2	432	1.2%		
(166)	(2.5%)	(221)	(3.3%)	55	0.8	10	0.2	(176)	(2.7%)	UCLA Restaurants		(1,038)	(2.8%)	(1,312)	(3.4%)	274	0.6	3	0.0	(1,041)	(2.8%)		
169	2.5%	223	3.3%	(54)	(0.8)	(13)	(0.3)	182	2.8%	Services Division		687	1.8%	710	1.8%	(23)	0.0	66	0.1	621	1.7%		
(144)	(2.2%)	(153)	(2.3%)	9	0.1	(1)	0.0	(143)	(2.2%)	UCLA Student Union		(825)	(2.2%)	(827)	(2.1%)	2	(0.1)	(26)	0.0	(799)	(2.2%)		
<b>3</b>	<b>0.0%</b>	<b>17</b>	<b>0.3%</b>	<b>(14)</b>	<b>(0.3)</b>	<b>(48)</b>	<b>(0.8)</b>	<b>51</b>	<b>0.8%</b>	<b>TOTAL</b>		<b>(657)</b>	<b>(1.8%)</b>	<b>(951)</b>	<b>(2.5%)</b>	<b>294</b>	<b>0.7</b>	<b>130</b>	<b>0.3</b>	<b>(787)</b>	<b>(2.1%)</b>		
<b>OTHER INC/(EXP)</b>																							
3	0.0%	0	0.0%	3	0.0	(5)	(0.1)	8	0.1%	Non-Recurrent Inc/(Exp)		15	0.0%	0	0.0%	15	0.0	2	0.0	13	0.0%		
21	0.3%	16	0.2%	5	0.1	1	0.0	20	0.3%	Interest Income		126	0.3%	99	0.3%	27	0.0	1	0.0	125	0.3%		
(54)	(0.8%)	(54)	(0.8%)	0	0.0	2	0.1	(56)	(0.9%)	Interest (Expense)		(322)	(0.9%)	(322)	(0.8%)	0	(0.1)	17	0.0	(339)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes		0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
202	3.0%	202	3.0%	0	0.0	16	0.1	186	2.9%	Student Union Fee Income		1,215	3.2%	1,215	3.1%	0	0.1	102	0.2	1,113	3.0%		
<b>172</b>	<b>2.6%</b>	<b>164</b>	<b>2.4%</b>	<b>8</b>	<b>0.2</b>	<b>14</b>	<b>0.1</b>	<b>158</b>	<b>2.5%</b>	<b>TOTAL</b>		<b>1,034</b>	<b>2.8%</b>	<b>992</b>	<b>2.6%</b>	<b>42</b>	<b>0.2</b>	<b>122</b>	<b>0.3</b>	<b>912</b>	<b>2.5%</b>		
<b>175</b>	<b>2.6%</b>	<b>181</b>	<b>2.7%</b>	<b>(6)</b>	<b>(0.1)</b>	<b>(34)</b>	<b>(0.7)</b>	<b>209</b>	<b>3.3%</b>	<b>NET INCOME (LOSS)</b>		<b>377</b>	<b>1.0%</b>	<b>41</b>	<b>0.1%</b>	<b>336</b>	<b>0.9</b>	<b>252</b>	<b>0.7</b>	<b>125</b>	<b>0.3%</b>		

**P/L Reconciliation  
Jan-13**

<i>Financial Analysis</i>	<b>\$000's</b>
	<b>Jan-13</b>
<b>Budgeted Net Income/(Loss)</b>	<b>181</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Fast Track gross margin below plan due mainly to marking out of stock, at full retail value, testers for the entire Smashbox collection; also a drop in backpack sales and sports accessories, a discontinuation of sportswear not offset by an increase in men's active wear due to poor performance of professional teams (Lakers, NHL strike), and competition from City Target store	(6)
Bearwear MTW gross income \$21K below plan due to aggressive plan against average team performance resulting in lackluster customer response, a decrease in sales of a Pauley Pavilion souvenir chair, and an issue with 1/24 sales that will post next period	(15)
Campus Photo Studio gross income \$4K below plan due to the expanding calendar for BruinLife Yearbook, seniors have been allotted more time to schedule senior portrait; resulting in decreased sittings which are expected be scheduled later in the year	(5)
Essentials/Photo gross income \$12K below plan due to declining sales in paper products and calendars due to technology (smart phones), and reduced sales of office supplies due to the opening of City Target in Westwood	(7)
The Market gross income \$13K below plan due to the transfer of Bare Escentuals cosmetics to Women's Fast Track	(4)
New Text gross income \$212K above plan due to more new editions	11
Used Text gross income \$99K below plan due to continued lower availability of used textbooks from wholesalers and buybacks	(38)
Course Reader Solutions gross income \$35K above plan due to additional sales directly to departments, also higher adoptions over last year	12
HSS Essentials/Market gross income \$15K below plan due to the opening of City Target in Westwood and cannibalization of sales from the Court of Science Store	(6)
HSS Dental gross income \$101K below plan due mainly to less backordered merchandise in the Fall UCLA dental kits; sales occurred in September	(20)
Total Wages lower than plan, primarily career	33
Other, negative controllables, primarily professional services due to eRatex upgrade and SEO consultants	(9)
Total Contribution	(54)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Greenhouse gross income \$9K above plan due to positive response to new items introduced this year, and less cannibalization of sales from CSSC	5
Northern Lights gross income \$7K below plan due mainly to delay in starting new Panini sandwich program	(5)
Café Synapse gross income \$12K below plan due to continued decrease in sales and higher than anticipated cannibalization of sales from CSSC; new menu and operations plan to recover customer base is in progress	(9)
Luvalle Food Servery gross income \$21K below plan due to aggressive budget for new sales program which has not started yet	(18)
Catering gross income \$19K above plan mainly due to additional university Law School events	15
Concessions gross income \$27K above plan due mainly to MBB games and other sports in Pauley having better overall attendance	24
Total Wages lower than plan	10
Other, positive controllables mainly employee benefits	6
Total Contribution	28
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing domestic income below plan mainly due to timing; anticipated to mostly turn around in February	(59)
Licensing foreign income below plan due to delay in launching new program in Brazil and not realizing any over-royalty above the guarantees in Europe and China	(64)
Photography gross margin below plan due mainly to cancellation of one large print job for outside client	(2)
Other, positive controllables mainly in Licensing	59
Total Contribution	(66)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Other, positive controllables mainly student wages, employee benefits, and waiver pool	4
Total Contribution	4
<b>Allocated Expenses and Other</b>	
A&SS lower than plan mainly total wages and employee benefits	37
Utilities lower than plan mainly due to a credit for previous month billing errors in Gas, low Steam consumption reported, (the meters will be replaced by UCLA Energy Services), partially offset by higher consumption in electricity	7
Maintenance lower than plan due to fewer overtime work orders than are usually needed after the break, and a decrease in purchases	22
Depreciation lower than plan due to timing of capital projects and reduced expenditures	8
Other, positive interest income and non-recurring	8
Total	82
<b>Actual Net Income/(Loss)</b>	<b>175</b>

ASUCLA  
P/L Reconciliation  
Year-To-Date Through January 2013

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>41</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear gross income \$243K above plan due mostly to fan enthusiasm after victory over USC at the Rose Bowl in November	61
Fast Track gross margin below plan due to delays in deliveries from new vendors negatively impacted sales in cosmetics, markdowns of discontinued items, lower than expected sales in the One Day (Monster) Sale in October, and marking out of stock testers for Smashbox cosmetics	(27)
Bearwear MTW gross income \$223K above plan due to victory over USC, and successful Score Big Promotions and Search Marketing	92
The Market gross income \$73K below plan due to lack of summer camps in September due to early start of LAUSD, lower sales in the One Day (Monster) Sale in October, and a decline in sales of cleaning, household and toiletry products due to the opening of City Target in Westwood	(21)
Essentials/Photo gross income \$40K below plan due to declining sales in paper products and calendars due to technology (Smart Phones), and a decline in sales of office supplies due to the opening of City Target in Westwood	(20)
Computer Store gross income \$1.4M below plan due to continued lower department and individual sales	(210)
New Text gross margin below plan due to web and rental sales lower than plan, in addition to outside competition and student sharing	(71)
Used Text gross margin below plan due to additional markdowns for old titles and lower web sales and continued lack of availability of stock	(86)
Course Reader Solutions gross income \$97K above plan due mostly to additional off campus sales not budgeted, and higher adoptions than prior year	57
Luvall Essentials/Market gross income \$38K below plan due to carryover deficit from a weak first quarter	(15)
HSS Essentials/Market gross income \$63K below plan due to poor results from the One Day (Monster) Sale and cannibalization of sales at City Target and CSSC	(29)
HSS Dental gross margin below plan due to higher cost of goods as the Fall kits contained a greater amount of lower margin items	(31)
Kinross gross income \$44K lower than plan due to aggressive budget and less foot traffic than planned; under review for re-marketing strategies	(19)
Total Wages lower than plan, mainly career	174
Other, mainly positive controllables including employee benefits and bank card expense (partially offset by negative professional services and payment to UCLA)	32
Total Contribution	(113)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Rubio's gross income above plan due to less cannibalization from CSSC than anticipated	23
Greenhouse gross income \$49K above plan due to less cannibalization from CSSC and positive response to new items introduced this year	25
Northern Lights gross income \$28K below plan due mainly to pending launch for new Panini sandwich program	(24)
North Campus Student Ctr. gross income \$60K below plan due to new operating plan still in development	(33)
Café Synapse gross income \$74K below plan due to continued drop in sales and higher loss of sales to CSSC (working on new menu and operations plan)	(56)
Luvall Food Servery gross income \$34K below plan due to aggressive budget for new sales program which has not started yet	(29)
Catering gross income \$182K above plan mainly because Athletic Sales and Welcome Week Graduate events increased over expectations, additionally generating higher income in rentals, setups, stations, and servers	153
Concessions gross income \$94K above plan due mostly to strong sales at grand opening men's basketball game and better attendance at men's basketball games and other sporting events in Pauley	64
Other, mostly positive controllables including employee benefits and paper (partially offset by negative repairs and maintenance and commission expense)	65
Total Contribution	188
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing domestic income below plan due to timing	(38)
Licensing foreign income below plan due to delay in launching new program in Brazil and not realizing any over-royalty above the guarantees in Europe and China	(63)
Leased Ops income above plan due mainly to unbudgeted rent and utilities from Kaplan Test Prep in LuValle	4
Photography income below plan due mainly to decreased bookings, primarily for intercollegiate athletics	(7)
Total Wages lower than plan	16
Other, positive controllables mainly in Licensing	55
Total Contribution	(33)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops gross margin above plan due to two corporate promotional tours, unplanned Get Out the Vote concert and efficiency gained by using rentals for multiple events that were closely grouped together	12
Recreation and Games gross margin below plan due to the rise of computing power in mobile devices which negatively impacts the gaming market	(3)
Total Wages lower than plan	12
Other, negative controllables mainly repairs and maintenance	(20)
Total Contribution	1
<b>Allocated Expenses and Other</b>	
A&SS lower than plan mainly total wages and employee benefits	155
Maintenance lower than plan due to positive career wages and employee benefits, and more time spent on capital projects which increases capitalized wages	76
Utilities higher than plan due to higher chiller water from warmer weather, and increased electricity; partially offset by lower reported steam consumption	(44)
Depreciation lower than plan due to timing of capitals and reduced expenditures	64
Other, mainly positive non-recurring and interest income due mainly to higher amounts of invested cash	42
Total	293
<b>Actual Net Income/(Loss)</b>	<b>377</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

**ASSETS**

**CURRENT ASSETS:**

Cash and cash equivalents  
Accounts receivable  
    Less: Allowance for doubtful accounts  
Accounts receivable, net  
Student fees receivable  
Inventories  
Prepaid expenses and other current assets  
    Total current assets

**LONG TERM ASSETS**

Property, equipment and improvements  
    Less: Accumulated depreciation  
    Total Long Term Assets

**TOTAL ASSETS**

**LIABILITIES AND RETAINED EARNINGS**

**CURRENT LIABILITIES:**

Accounts payable  
Wages and payroll taxes payable  
Sales Tax Payable & Other Liabilities  
Interest payable  
Deferred Income  
Funds Held for Others  
Current portion of long term debt  
    Total current liabilities

**LONG TERM DEBT:**

AU expansion loan  
    Total long term debt

**TOTAL LIABILITIES**

**RETAINED EARNINGS:**

Beginning Balance  
Year-to-date net income/(loss)  
  
Ending Balance

**TOTAL LIABILITIES AND RETAINED EARNINGS**

	<b>Current Month</b> January 2013	<b>Prior Month</b> December 2012	<b>Prior Year</b> July 2012
	\$11,054	\$9,544	\$10,251
	3,625	3,462	3,471
	(126)	(122)	(114)
	3,499	3,340	3,357
	20	(0)	256
	7,047	8,231	7,324
	151	141	265
	<b>21,771</b>	<b>21,256</b>	<b>21,453</b>
	64,723	64,551	64,048
	(37,557)	(37,328)	(36,215)
	<b>27,166</b>	<b>27,223</b>	<b>27,834</b>
	<b>48,938</b>	<b>48,479</b>	<b>49,286</b>
	\$4,334	\$4,292	\$5,681
	2,390	2,601	2,427
	1,276	707	824
	132	78	136
	368	563	184
	149	126	124
	705	705	705
	<b>9,353</b>	<b>9,073</b>	<b>10,080</b>
	12,747	12,747	12,747
	<b>12,747</b>	<b>12,747</b>	<b>12,747</b>
	<b>22,100</b>	<b>21,819</b>	<b>22,827</b>
	26,459	26,459	26,722
	377	199	(263)
	<b>26,838</b>	<b>26,660</b>	<b>26,459</b>
	<b>48,938</b>	<b>48,479</b>	<b>49,286</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS**  
January 2013  
(\$000's)

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss)	\$175	\$377	\$131
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	229	1,356	1,091
Depreciation - textbook rental equipment	0	0	0
Loss (Gain) on disposals of fixed assets	0	0	97
(Increase)/decrease in current assets:			
Accounts receivable	(159)	(141)	(100)
Student fees receivable	(20)	238	152
Inventories	1,183	277	(334)
Prepaid expenses and other current assets	(10)	114	80
Increase/(decrease) in current liabilities:			
Accounts payable	43	(1,349)	(1,144)
Sales Tax payable & other liabilities	570	451	272
Wages and payroll taxes payable	(210)	(36)	(146)
Interest payable	54	(3)	(6)
Deferred Income	(195)	185	210
Funds held for others	23	26	15
Other Current Liabilities (Current Portion of LT Debt)	0	0	0

Net cash provided/(used) by operating activities

**\$1,682**      **\$1,493**      **\$319**

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(172)	(689)	(850)

Net cash used in investing activities

**(\$172)**      **(\$689)**      **(\$850)**

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan	0	0	0
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Net cash provided/(used) by financing activities

**\$0**      **\$0**      **\$0**

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**\$1,509**      **\$804**      **(\$532)**

**CASH AND CASH EQUIVALENTS, Beginning**

**\$9,544**      **10,251**      **10,888**

**CASH AND CASH EQUIVALENTS, Ending**

**\$11,054**      **\$11,054**      **\$10,356**

	Current Month	Year to Date	Prior Year to Date
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income/(loss)	\$175	\$377	\$131
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	229	1,356	1,091
Depreciation - textbook rental equipment	0	0	0
Loss (Gain) on disposals of fixed assets	0	0	97
(Increase)/decrease in current assets:			
Accounts receivable	(159)	(141)	(100)
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Increase/(decrease) in current liabilities:			
Accounts payable	43	(1,349)	(1,144)
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Wages and payroll taxes payable	(210)	(36)	(146)
Interest payable	54	(3)	(6)
Deferred Income	(195)	185	210
Funds held for others	23	26	15
Other Current Liabilities (Current Portion of LT Debt)	0	0	0
Net cash provided/(used) by operating activities	<b>\$1,682</b>	<b>\$1,493</b>	<b>\$319</b>
<b>CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:</b>			
Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(172)	(689)	(850)
Net cash used in investing activities	<b>(\$172)</b>	<b>(\$689)</b>	<b>(\$850)</b>
<b>CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:</b>			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>\$1,509</b>	<b>\$804</b>	<b>(\$532)</b>
<b>CASH AND CASH EQUIVALENTS, Beginning</b>	<b>\$9,544</b>	<b>10,251</b>	<b>10,888</b>
<b>CASH AND CASH EQUIVALENTS, Ending</b>	<b>\$11,054</b>	<b>\$11,054</b>	<b>\$10,356</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION**  
**January 2013**  
(\$000's)

<b>CASH AND CASH EQUIVALENTS</b>	11,054
Less: Committed Capital Projects	
Casual Dining	(750)
Dining Room Upgrade	(150)
Pauley Pavillion Remodel	(318)
AGB Drape Replacement & Sound Paneling	(150)
Ackerman B&A Level Remodel	(1,983)
NCSC Remodel	(250)
Ostin Music Café	(200)
Store POS	(150)
Terrace Food Court Patio Upgrade	(350)
Subtotal	(4,301)
Adjustment for Cash Overdraft Entry	(551)
Uncommitted Cash	6,202
<b>BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)</b>	<b>5,665</b>
<b>RESERVE SURPLUS (DEFICIT)</b>	<b>537</b>

ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures - Current Year Projects (\$000's)  
FY 2012-2013 January 2013

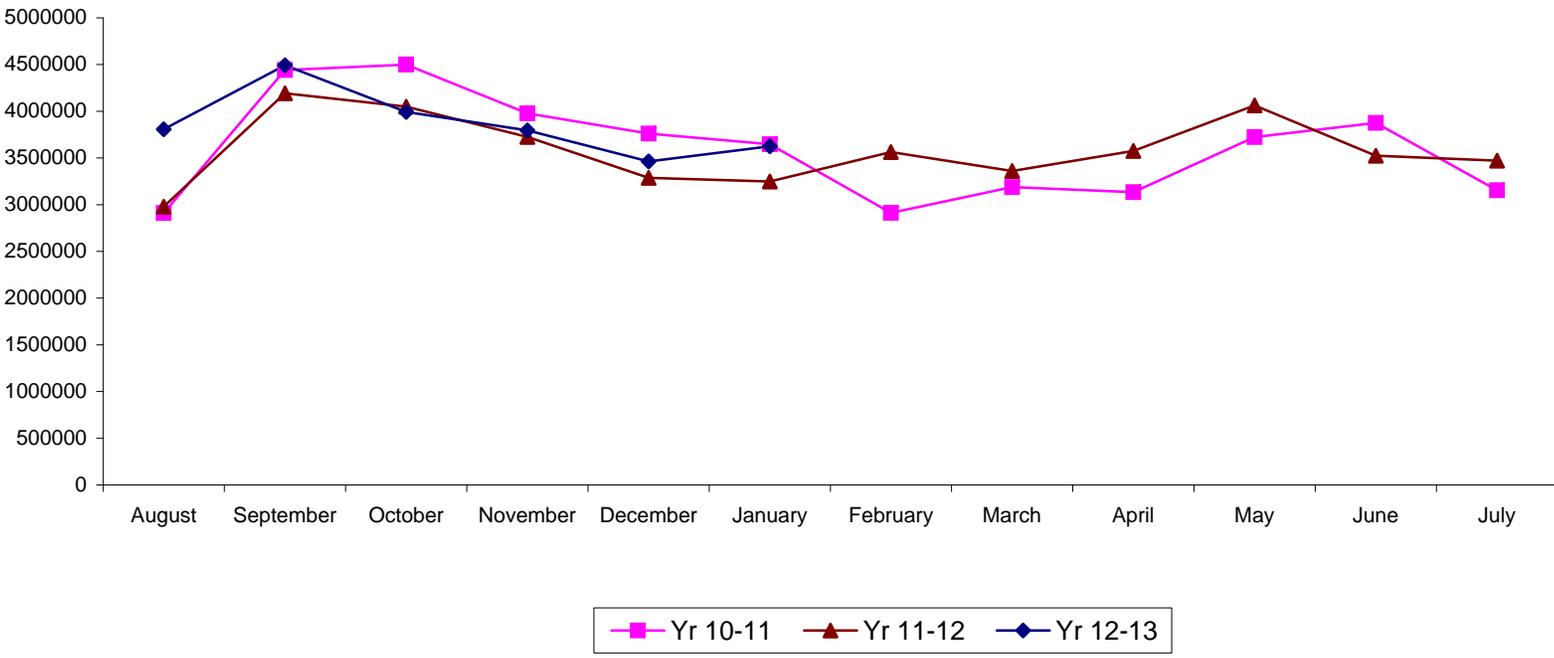
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>Store/Services</b>								
2012-S001 Store General Replacement	50.0	6.1	2.3	8.4	41.6		0.0	In Progress
2012-S002 Store Photocopiers	40.0	26.2	0.0	26.2	13.8		0.0	In Progress
2012-S003 Pauley Souvenir Sales	40.0	1.3	2.6	3.9	36.1		0.0	In Progress
2012-S004 Ackerman B & A Level Remodel	2,000.0	2.3	14.5	16.8	1,983.2		0.0	In Progress
2012-S005 Informal Photo-Photo Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-S032 Bearwear Remodel	0.0	21.9	4.9	26.8	13.2		40.0	In Progress
2012-S034 HSS Design	0.0	0.0	17.8	17.8	2.2		20.0	In Progress
<b>Total Store/Services</b>	<b>2,140.0</b>	<b>57.8</b>	<b>42.1</b>	<b>99.9</b>	<b>2,090.1</b>	<b>10.0</b>	<b>60.0</b>	
<b>Food Service</b>								
2012-F006 FS Miscellaneous and Unanticipated	50.0	26.9	0.0	26.9	23.1		0.0	In Progress
2012-F007 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2012-F008 Patio Umbrellas	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-F009 LV FS Concept Updates	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2012-F010 Catering Electric Cart	15.0	0.0	0.0	0.0	0.0		(15.0)	Cancel
2012-F011 NCSC Remodel	250.0	0.0	0.0	0.0	0.0	250.0	0.0	Pending
2012-F012 Northern Lights Menu Update	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2012-F013 Ostin Music Café	200.0	0.0	0.0	0.0	0.0	200.0	0.0	Pending
2012-F014 TH Misc Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
<b>Total Food Services</b>	<b>655.0</b>	<b>26.9</b>	<b>0.0</b>	<b>26.9</b>	<b>23.1</b>	<b>590.0</b>	<b>(15.0)</b>	
<b>Technology</b>								
2012-T015 Network Infrastructure Upgrade	20.0	0.0	3.3	3.3	16.7		0.0	In Progress
2012-T016 Printer Replacement	10.0	6.4	0.0	6.4	3.6		0.0	In Progress
2012-T017 PC Replacement, Infrastructure	80.0	81.7	0.0	81.7	0.0		1.7	Completed
2012-T018 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2012-T019 Network Security Scan Software	18.0	0.0	0.0	0.0	0.0	18.0	0.0	Pending
2012-T020 Marketing Color Laser Printer	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-T021 ASUCLA Display Boards in AU KH	4.0	0.0	0.0	0.0	0.0	4.0	0.0	Pending
<b>Total Technology</b>	<b>292.0</b>	<b>88.1</b>	<b>3.3</b>	<b>91.4</b>	<b>20.3</b>	<b>182.0</b>	<b>1.7</b>	
<b>Others</b>								
2012-O022 Custodial Replacements	10.0	6.2	0.0	6.2	3.8		0.0	In Progress
2012-O023 SUO General Replacement	25.0	4.6	8.8	13.4	11.6		0.0	In Progress
2012-O024 Information Technology Upgrades	5.0	5.8	0.0	5.8	0.0		0.8	Completed
2012-O025 Board Room AU 2408 Remodel	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2012-O026 Terrace Food Court Patio Upgrade	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2012-O027 Fac. Misc. Remodels	25.0	4.6	2.9	7.5	17.5		0.0	In Progress
2012-O028 Finance Photocopier	15.0	3.5	0.0	3.5	11.5		0.0	In Progress
2012-O029 Finance Misc. Replacements	15.0	1.9	5.4	7.3	7.7		0.0	In Progress
2012-O030 Licensing Visual Identity	40.0	30.0	10.0	40.0	0.0		0.0	Completed Awaiting Invoice
2012-O031 Licensing Office Remodel	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-O033 A2L Training Table/Meeting Room	0.0	28.1	19.9	48.0	22.0		70.0	In Progress
<b>Total Others</b>	<b>550.0</b>	<b>84.7</b>	<b>47.0</b>	<b>131.7</b>	<b>74.1</b>	<b>415.0</b>	<b>70.8</b>	
<b>Total Current Year Projects</b>	<b>3,637.0</b>	<b>257.5</b>	<b>92.4</b>	<b>349.9</b>	<b>2,207.6</b>	<b>1,197.0</b>	<b>117.5</b>	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

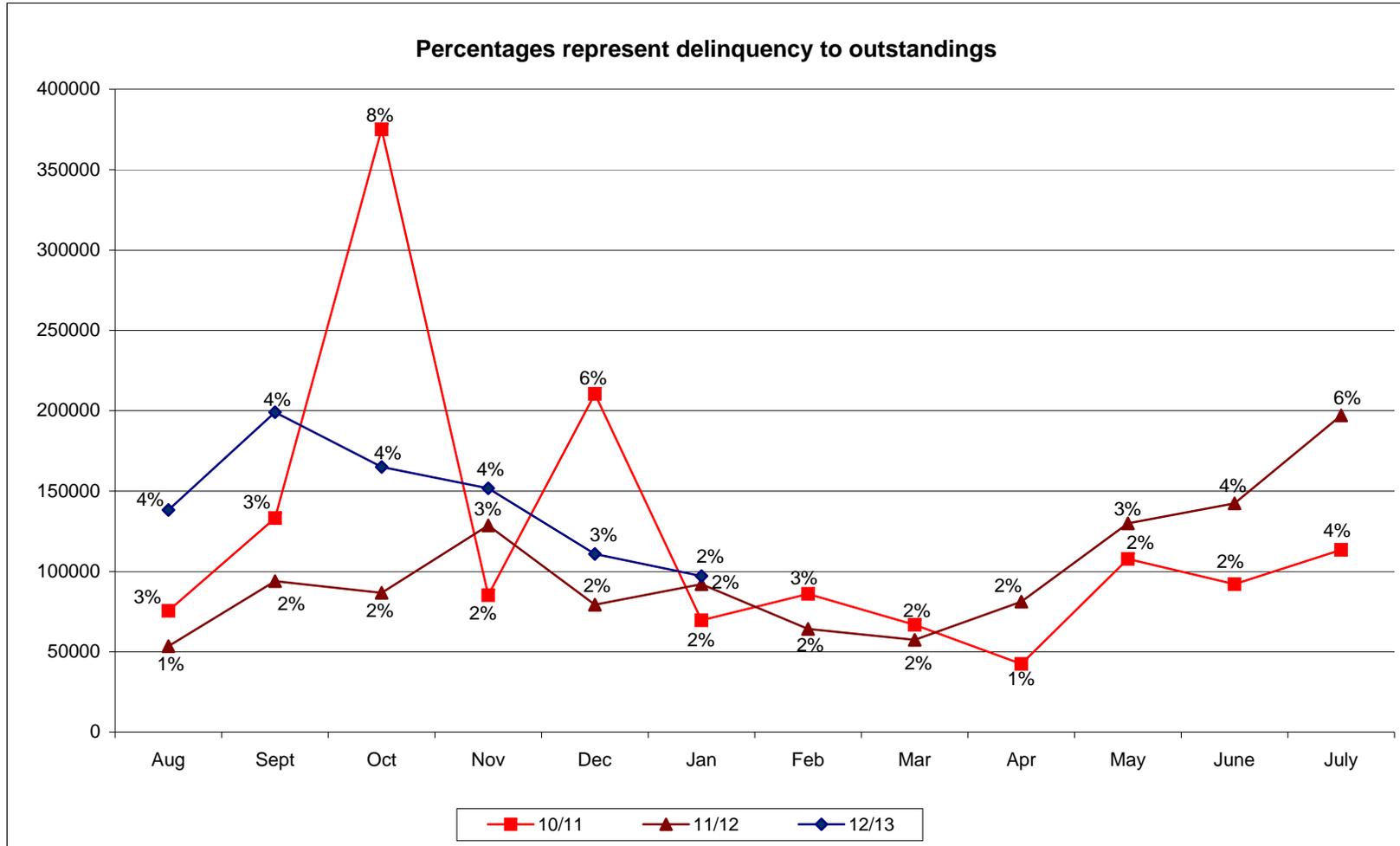
01/26/2013	January	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$832,452	24%	\$68,325	54%	\$32,036	47%	\$9,144	63%	\$1,291	19%	\$6,196	87%	\$949,444	26%
ASUCLA PUBLICATIONS		\$105,709	3%	\$3,203	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$108,912	3%
ASUCLA USA/GSA		\$64,757	2%	\$182	0%	\$212	0%	\$0	0%	\$370	5%	\$0	0%	\$65,521	2%
DUE FROM VENDORS		\$227,824	7%	\$10,397	8%	(\$6,361)	-9%	\$7,176	50%	\$4,784	69%	\$1,595	23%	\$245,415	7%
DENTAL KITS		\$244,439	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$244,439	7%
OTHER		\$1,922,977	57%	\$47,100	36%	\$42,858	62%	(\$1,894)	-13%	\$466	7%	(\$707)	-10%	\$2,010,800	55%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,398,158</b>	<b>100%</b>	<b>\$129,207</b>	<b>100%</b>	<b>\$68,745</b>	<b>100%</b>	<b>\$14,426</b>	<b>100%</b>	<b>\$6,911</b>	<b>100%</b>	<b>\$7,084</b>	<b>100%</b>	<b>\$3,624,531</b>	<b>100%</b>
		94%		4%		2%		0%		0%		0%		100%	
12/29/2012	December	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$805,870	26%	\$209,168	88%	\$31,068	46%	\$16,867	79%	(\$731)	-12%	\$9,621	56%	\$1,071,863	31%
ASUCLA PUBLICATIONS		\$107,635	3%	\$174	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$107,809	3%
ASUCLA USA/GSA		\$60,607	2%	\$786	0%	\$5,245	8%	\$370	2%	\$0	0%	\$0	0%	\$67,008	2%
DUE FROM VENDORS		\$404,938	13%	(\$5,947)	-2%	\$7,682	12%	\$2,125	10%	\$1,416	24%	\$7,067	42%	\$417,281	12%
DENTAL KITS		\$347,153	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$347,153	10%
OTHER		\$1,387,031	45%	\$33,959	14%	\$22,683	34%	\$1,978	9%	\$5,181	88%	\$289	2%	\$1,451,121	42%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,113,234</b>	<b>100%</b>	<b>\$238,140</b>	<b>100%</b>	<b>\$66,678</b>	<b>100%</b>	<b>\$21,340</b>	<b>100%</b>	<b>\$5,866</b>	<b>100%</b>	<b>\$16,977</b>	<b>100%</b>	<b>\$3,462,235</b>	<b>100%</b>
		90%		7%		2%		1%		0%		0%		100%	
11/24/2012	November	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$613,602	18%	\$111,408	57%	\$35,270	60%	\$22,031	44%	\$5,252	63%	\$12,177	34%	\$799,740	21%
ASUCLA PUBLICATIONS		\$110,241	3%	\$880	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$111,121	3%
ASUCLA USA/GSA		\$90,601	3%	\$5,356	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,957	3%
DUE FROM VENDORS		\$726,474	21%	\$34,790	18%	\$448	1%	(\$1,021)	-2%	(\$680)	-8%	\$16,384	47%	\$776,395	20%
DENTAL KITS		\$393,716	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$393,716	10%
OTHER		\$1,514,353	44%	\$42,222	22%	\$22,571	39%	\$29,036	58%	\$3,772	45%	\$6,492	19%	\$1,618,446	43%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,448,987</b>	<b>100%</b>	<b>\$194,656</b>	<b>100%</b>	<b>\$58,289</b>	<b>100%</b>	<b>\$50,046</b>	<b>100%</b>	<b>\$8,344</b>	<b>100%</b>	<b>\$35,053</b>	<b>100%</b>	<b>\$3,795,375</b>	<b>100%</b>
		91%		5%		2%		1%		0%		1%		100%	

# Total Aged Accounts Receivable Balances

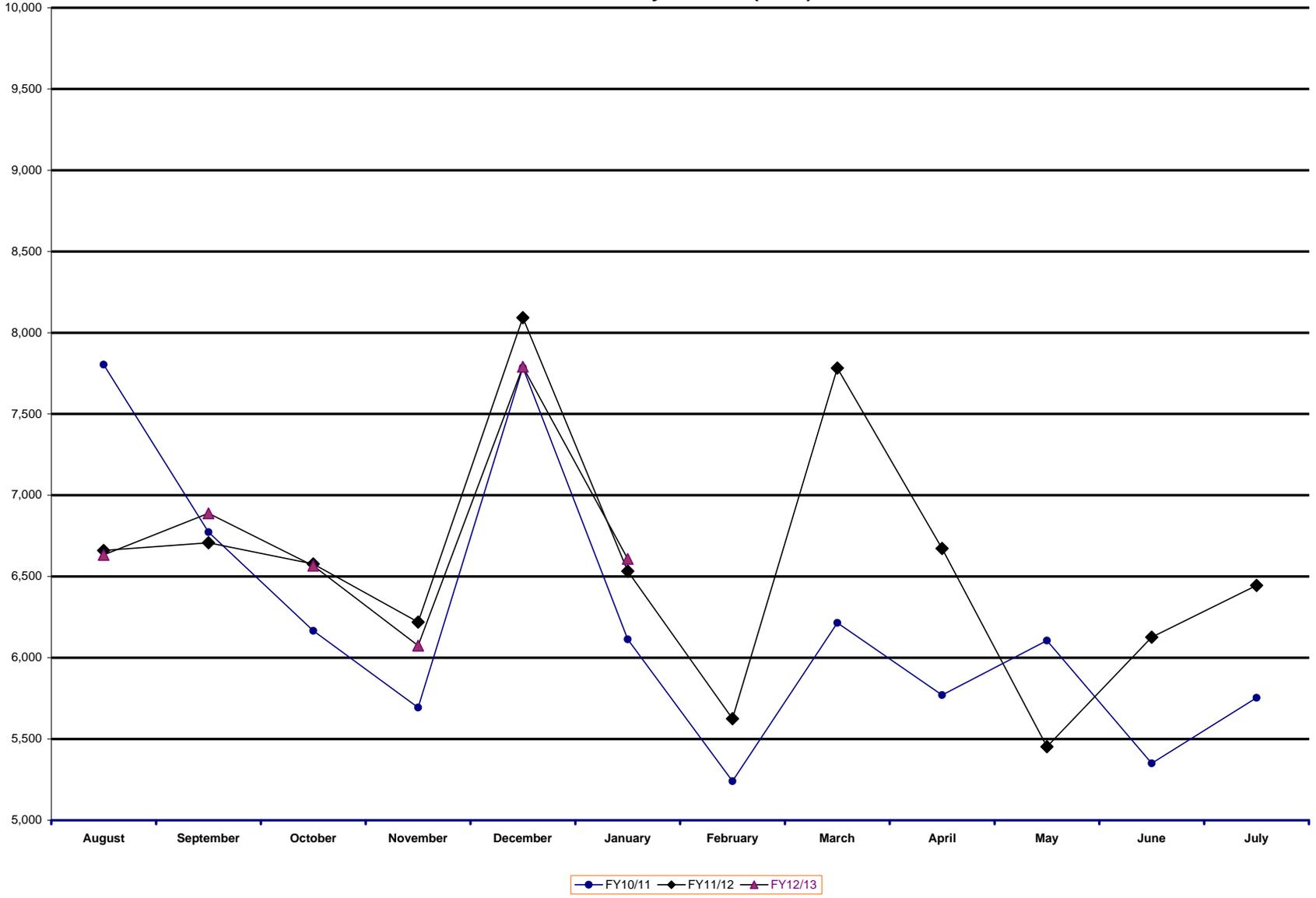
12 Month History  
August 10 through January 13



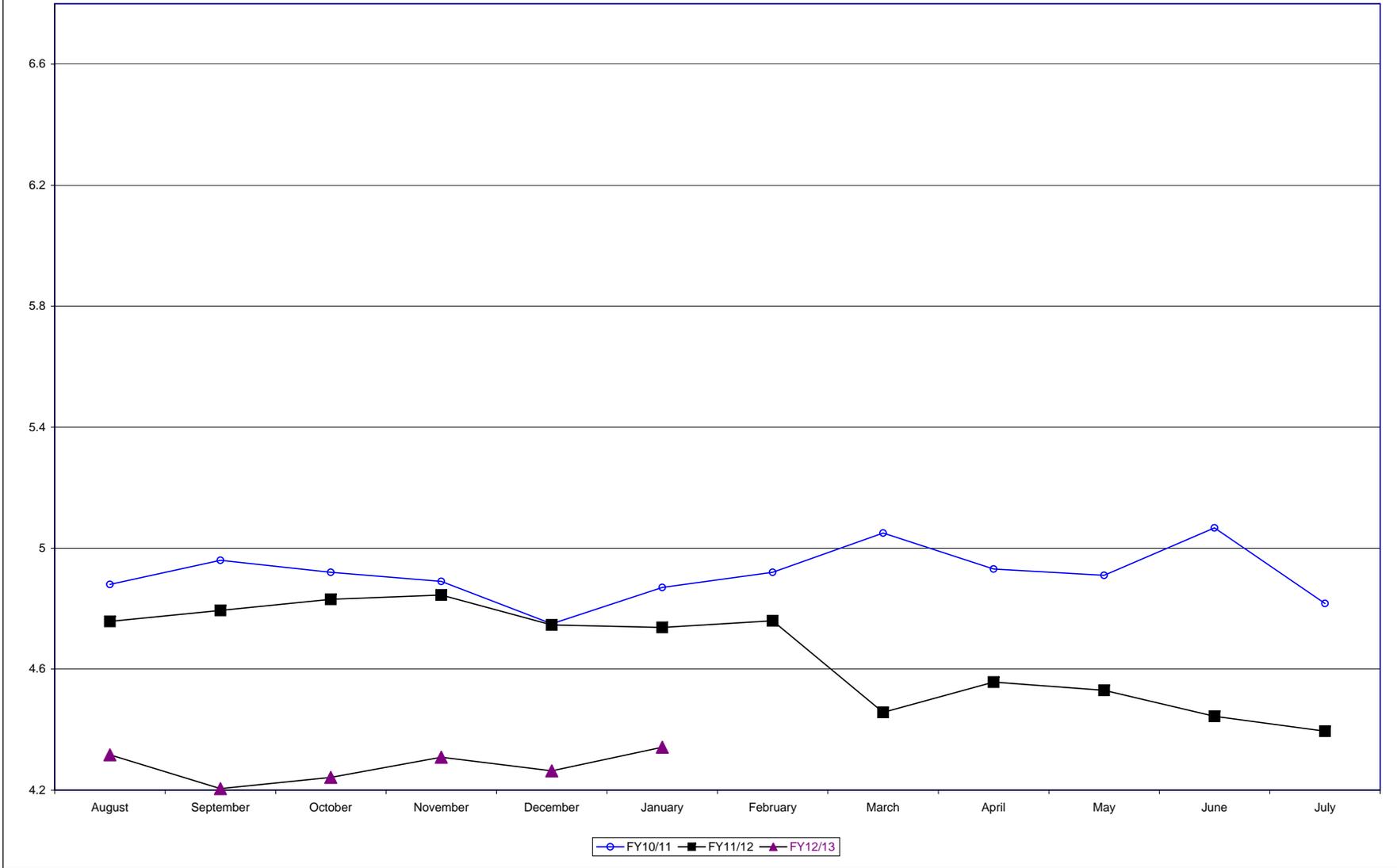
### Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA  
Store Inventory At Cost (\$000)**



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

JAN. 06(12/30/12-01/26/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 6 MO(07/29/12-01/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,207,971	2,051,890	156,081	6,352,610	6,410,716	<58,106>	2,200,095	6,673,669
94,473	109,146	<14,673>	592,102	644,797	<52,695>	112,509	664,692
451,017	456,000	<4,983>	5,233,867	5,038,902	194,965	373,572	4,449,384
1,258,760	1,300,300	<41,540>	8,578,654	10,148,600	<1,569,946>	1,142,590	9,598,571
568,386	542,050	26,336	1,974,407	1,832,520	141,887	592,669	1,953,926
38,022	55,000	<16,978>	969,223	741,000	228,223	44,441	615,302
298,235	434,345	<136,110>	3,428,915	3,585,844	<156,929>	396,696	3,382,053
4,916,863	4,948,731	<31,868>	27,129,778	28,402,379	<1,272,601>	4,862,573	27,337,597
3,619,462	3,575,396	<44,066>	19,251,222	20,257,828	1,006,606	3,552,341	19,732,959
11,796	9,120	<2,676>	32,621	28,240	<4,381>	11,434	33,327
1,414	1,690	276	8,637	9,910	1,273	1,707	9,704
2,052	1,920	<132>	21,851	20,650	<1,201>	1,713	18,812
3,605	3,730	125	23,395	26,430	3,035	3,467	25,540
3,342	2,700	<642>	11,580	9,480	<2,100>	3,514	11,688
194	190	<4>	3,649	2,580	<1,069>	189	2,273
1,709	1,830	121	13,841	13,740	<101>	3,936	17,021
24,112	21,180	<2,932>	115,573	111,030	<4,543>	25,960	118,364
3,643,574	3,596,576	<46,998>	19,366,796	20,368,858	1,002,062	3,578,300	19,851,323
73.6	72.3	<1.4>	71.0	71.3	0.4	73.1	72.2
1,273,290	1,352,155	<78,865>	7,762,982	8,033,521	<270,539>	1,284,272	7,486,274
26.4	27.8	<1.4>	29.0	28.7	0.4	27.0	27.8
0.5	0.4	<0.1>	0.4	0.4	<0.0>	0.5	0.4
25.9	27.3	<1.4>	28.6	28.3	0.3	26.4	27.4
23.5	25.5	<2.1>	24.2	25.1	<1.0>	24.9	25.0
31.4	31.2	0.2	32.9	32.4	0.5	28.9	31.7
50.6	52.8	<2.2>	49.7	51.1	<1.5>	52.6	50.3
20.6	21.9	<1.3>	19.2	18.6	0.5	23.5	18.7
25.5	25.5	0.0	26.9	28.4	<1.5>	24.6	26.9
49.1	53.0	<3.9>	50.0	52.2	<2.2>	51.2	51.8
24.9	23.3	1.6	22.6	23.4	<0.8>	17.8	21.6
97,021	100,538	<3,517>	514,904	562,478	<47,574>	103,674	607,274
1,370,311	1,452,693	<82,382>	8,277,886	8,595,999	<318,113>	1,387,946	8,093,548
265,533	291,787	26,254	1,584,672	1,725,132	140,460	278,051	1,662,470
0	0	0	6,221	0	<6,221>	0	1,709
117,290	124,042	6,752	799,786	839,374	39,588	116,872	797,772
382,823	415,829	33,006	2,390,679	2,564,506	173,827	394,923	2,461,951
7.8	8.4	0.6	8.8	9.0	0.2	8.1	9.0
127,925	154,332	26,407	783,932	899,648	115,716	130,114	740,172
7,532	6,366	<1,166>	61,508	58,555	<2,953>	6,650	62,174
14,667	13,780	<887>	84,733	85,370	637	12,356	83,911
80	125	45	652	750	98	80	730
167	19	<148>	283	110	<173>	17	129
1,593	1,305	<288>	7,323	6,980	<343>	1,807	8,273
1,200	845	<355>	2,000	2,025	25	1,275	2,075
5,002	4,370	<632>	32,387	32,970	583	4,144	32,441
27,497	24,625	<2,872>	209,652	213,860	4,208	27,292	189,514
892	900	8	5,446	5,750	304	870	5,589
0	0	0	0	0	0	0	681
0	0	0	0	0	0	29	179
0	0	0	<1>	0	1	0	<18>
0	0	0	0	100	100	0	111
14,858	10,950	<3,908>	127,943	119,785	<8,158>	9,633	119,514
<918>	<2,803>	<1,885>	<2,920>	<9,631>	<6,711>	<4,933>	<7,825>
31	75	44	239,863	240,450	587	85	235,107
6,392	5,790	<602>	25,913	19,135	<6,778>	4,118	19,998
0	0	0	<19>	0	19	0	28
76,422	75,718	<704>	414,746	438,536	23,790	74,001	416,399
367	0	<367>	8,139	0	<8,139>	1,680	7,551
59	0	<59>	6,519	0	<6,519>	752	2,230
<60>	0	60	80	0	<80>	0	0
0	0	0	0	1,900	1,900	0	4,051
0	0	0	1,109	900	<209>	0	975
300	300	0	300	300	0	300	900
16,764	594	<16,170>	36,087	2,592	<33,495>	594	1,540
500	0	<500>	8,363	300	<8,063>	59	4,054
632	500	<132>	3,600	4,000	400	531	4,432
672	140	<532>	38,837	38,440	<397>	700	39,320
0	0	0	53	0	<53>	0	<53>
0	1	1	0	9	9	0	0
3,747	3,470	<277>	74,831	39,540	<35,291>	1,027	40,947
306,322	301,402	<4,920>	2,171,361	2,202,374	31,013	273,166	2,015,129
689,145	717,231	28,086	4,562,039	4,766,880	204,841	668,089	4,477,080
681,166	735,462	<54,296>	3,715,847	3,829,119	<113,272>	719,857	3,616,468
25,681	30,917	5,236	156,185	169,477	13,292	25,546	150,304
152,237	159,162	6,925	894,104	932,757	38,653	154,875	891,076
63,943	69,068	5,125	373,878	399,207	25,329	64,009	370,601
33,684	36,467	2,783	201,597	221,003	19,406	35,215	204,252
101,886	99,915	<1,971>	569,341	600,582	31,241	101,469	593,107
64,000	70,375	6,375	395,711	414,390	18,679	61,859	394,538
25,250	26,858	1,608	189,975	167,264	<22,711>	19,328	157,781
69,791	69,375	<416>	417,265	416,250	<1,015>	70,451	422,587
536,472	562,137	25,665	3,198,056	3,320,930	122,875	532,752	3,184,246
144,694	173,325	<28,631>	517,791	508,189	9,602	187,106	432,222

UCLA RESTAURANTS  
INCOME STATEMENT

JAN. 06(12/30/12-01/26/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 6 MO(07/29/12-01/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
124,064	111,850	12,214	734,605	674,298	60,307	124,847	753,526
139,771	150,572	<10,801>	898,869	977,776	<78,907>	159,289	993,964
102,864	114,493	<11,629>	703,636	749,489	<45,853>	41,016	271,194
182,060	196,716	<14,656>	1,203,602	1,223,797	<20,195>	195,103	1,170,447
183,696	193,193	<9,497>	1,231,889	1,240,638	<8,749>	211,335	1,324,429
231,674	195,333	36,341	1,344,097	1,171,316	172,781	112,931	998,475
964,130	962,157	1,973	6,116,697	6,037,314	79,383	844,520	5,512,035
324,939	317,848	<7,091>	2,119,901	2,047,409	<72,492>	288,953	1,911,623
33.7	33.0	<0.7>	34.7	33.9	<0.8>	34.2	34.7
639,190	644,309	<5,119>	3,996,797	3,989,905	6,892	555,566	3,600,413
66.3	67.0	<0.7>	65.3	66.1	<0.8>	65.8	65.3
67.3	68.3	<1.1>	67.5	68.6	<1.1>	66.1	66.5
63.8	64.1	<0.3>	63.6	63.6	<0.1>	63.0	63.2
64.8	66.8	<1.9>	64.7	66.9	<2.2>	65.4	66.8
68.8	70.8	<1.9>	69.0	69.9	<0.9>	72.4	70.2
64.9	66.9	<2.1>	64.5	65.5	<1.0>	65.8	65.6
67.3	65.0	2.3	63.3	63.1	0.2	58.9	60.5
165,897	151,637	14,260	1,063,309	930,919	132,390	127,941	853,386
805,087	795,946	9,141	5,060,106	4,920,824	139,282	683,507	4,453,799
264,262	267,493	3,231	1,636,934	1,658,112	21,178	256,230	1,567,433
1,545	1,138	<407>	10,789	9,445	<1,344>	1,161	12,153
168,331	174,256	5,925	1,098,287	1,069,836	<28,451>	151,717	987,953
<29,503>	<28,741>	762	<187,021>	<178,784>	8,237	<24,771>	<146,587>
404,636	414,146	9,510	2,558,990	2,558,609	<381>	384,337	2,420,952
42.0	43.0	1.1	41.8	42.4	0.5	45.5	43.9
141,430	161,250	19,820	865,803	953,667	87,864	141,429	816,361
1,942	2,105	163	10,135	9,515	<620>	2,112	11,736
4,037	4,603	566	25,206	27,393	2,187	4,010	26,566
1,500	1,500	0	8,433	10,000	1,567	454	6,508
43,843	49,168	5,325	275,828	299,468	23,640	42,968	266,720
4.6	5.1	0.6	4.5	5.0	0.5	5.1	4.8
4,259	3,621	<638>	26,499	22,788	<3,711>	2,572	19,988
0	0	0	0	0	0	0	7
<7,214>	<8,950>	<1,736>	<47,048>	<53,700>	<6,652>	<7,333>	<46,440>
4,166	2,082	<2,084>	19,599	15,394	<4,205>	1,534	19,674
5,616	4,650	<966>	36,386	33,059	<3,327>	4,469	36,968
2,063	1,070	<993>	11,578	8,550	<3,028>	1,905	9,786
3,109	2,940	<169>	51,655	57,890	6,235	435	53,026
29	100	71	1,401	600	<801>	0	0
3	21	18	34	145	111	1	27
4,503	4,756	253	50,041	30,161	<19,880>	5,314	40,243
31,307	26,374	<4,933>	164,319	155,830	<8,489>	26,233	140,868
1,481	1,631	150	8,882	10,355	1,473	1,458	9,263
388	739	351	4,184	4,335	151	1,945	3,772
0	0	0	0	0	0	0	194
1,499	0	<1,499>	10,043	3,100	<6,943>	0	1,314
86	375	289	1,030	2,250	1,220	0	1,745
511	500	<11>	10,261	5,900	<4,361>	480	870
0	0	0	600	0	<600>	0	0
1,032	0	<1,032>	4,336	0	<4,336>	0	0
35,543	32,338	<3,205>	152,153	143,181	<8,972>	11,679	83,292
281,134	290,873	9,739	1,691,358	1,739,881	48,523	241,664	1,502,488
685,770	705,019	19,249	4,250,347	4,298,490	48,143	626,001	3,923,440
119,318	90,927	28,391	809,758	622,334	187,424	57,506	530,359
27,144	30,792	3,648	167,244	168,998	1,754	24,861	147,828
34,311	36,313	2,002	253,068	252,201	<867>	30,327	231,017
14,411	15,235	824	106,472	104,694	<1,778>	12,534	96,413
7,592	8,044	452	56,930	57,290	360	6,896	52,931
22,963	22,040	<923>	160,023	155,830	<4,193>	19,869	152,707
53,952	67,166	13,214	333,583	395,499	61,916	52,148	332,595
21,286	25,635	4,349	160,151	159,646	<505>	16,295	133,010
104,058	106,614	2,556	610,242	639,684	29,442	71,022	424,433
285,717	311,839	26,122	1,847,713	1,933,842	86,130	233,952	1,570,934
<166,399>	<220,912>	54,513	<1,037,954>	<1,311,508>	273,554	<176,445>	<1,040,575>
300,849	306,137	<5,288>	1,878,516	1,876,725	1,791	277,494	1,675,856
100,442	105,085	<4,643>	641,029	640,440	589	81,892	489,656
200,407	201,052	<645>	1,237,487	1,236,285	1,202	195,602	1,186,200
5.16	5.04	0.12	5.06	4.99	0.07	4.64	4.72
6.32	5.94	0.38	6.22	6.06	0.16	5.84	5.99
4.58	4.57	0.01	4.46	4.44	0.02	4.13	4.19
25,668	27,080	1,412	166,162	168,842	2,680	24,465	159,957
37.56	35.53	2.03	36.81	35.76	1.05	34.52	34.46

SERVICES DIVISION  
INCOME STATEMENT

JAN. 06(12/30/12-01/26/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 6 MO(07/29/12-01/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
8,042	9,855	<1,813>	83,077	89,152	<6,075>	9,388	84,925
8,042	9,855	<1,813>	83,077	89,152	<6,075>	9,388	84,925
668	288	<380>	3,117	2,376	<741>	394	2,420
7,374	9,567	<2,193>	79,959	86,776	<6,817>	8,994	82,506
91.7	97.1	<5.4>	96.3	97.3	<1.1>	95.8	97.2
91.7	97.1	<5.4>	96.3	97.3	<1.1>	95.8	97.2
318,898	442,175	<123,277>	1,351,534	1,452,350	<100,816>	291,085	1,262,939
85,758	86,311	<553>	515,071	511,142	3,929	81,201	480,100
404,657	528,486	<123,829>	1,866,605	1,963,492	<96,887>	372,287	1,743,039
412,030	538,053	<126,023>	1,946,564	2,050,268	<103,704>	381,281	1,825,544
28,598	33,775	5,177	184,571	193,046	8,475	30,653	189,562
436	1,681	1,245	3,219	10,633	7,414	614	4,937
29,034	35,456	6,422	187,789	203,679	15,890	31,268	194,499
361.0	359.8	<1.3>	226.0	228.5	2.4	333.1	229.0
13,343	16,317	2,974	86,573	94,515	7,942	13,621	80,770
810	1,200	390	5,872	4,914	<958>	979	5,671
670	705	35	4,011	4,354	343	641	4,248
137	105	<32>	604	630	26	27	319
348	0	<348>	10,681	9,000	<1,681>	486	10,168
0	0	0	8,000	8,000	0	0	7,805
0	4,500	4,500	18,170	27,000	8,830	1,031	15,278
3,797	0	<3,797>	4,736	715	<4,021>	0	736
2,083	2,858	775	13,123	15,423	2,300	2,858	15,423
0	1,150	1,150	2,300	6,900	4,600	0	8,086
1,500	4,150	2,650	17,605	24,900	7,295	57	34,796
90,713	105,668	14,955	140,001	153,618	13,617	23,924	62,468
10,046	16,000	5,954	92,966	97,000	4,034	15,221	93,437
0	0	0	128	0	<128>	0	0
37,821	62,409	24,588	366,096	378,199	12,103	60,226	377,783
161,269	215,062	53,793	770,867	825,168	54,301	119,069	716,989
190,303	250,518	60,215	958,656	1,028,847	70,191	150,337	911,489
221,727	287,535	<65,808>	987,908	1,021,421	<33,513>	230,943	914,056
1,948	2,636	688	12,272	13,491	1,219	2,023	11,900
12,120	16,969	4,849	64,296	69,820	5,524	11,508	63,866
5,263	7,363	2,100	27,925	30,000	2,075	4,919	27,996
2,773	3,888	1,115	14,938	16,314	1,376	2,706	15,160
8,386	10,653	2,267	41,998	44,486	2,488	7,798	43,971
11,353	12,484	1,131	70,193	73,505	3,312	10,973	69,984
4,479	4,763	284	33,699	29,663	<4,036>	3,429	27,988
5,921	5,695	<226>	35,378	34,170	<1,208>	5,363	31,748
52,243	64,451	12,208	300,699	311,449	10,750	48,719	292,613
169,484	223,084	<53,600>	687,209	709,972	<22,763>	182,224	621,443

**UCLA STUDENT UNION  
INCOME STATEMENT**

JAN. 06(12/30/12-01/26/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 6 MO(07/29/12-01/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
23,348	15,500	7,848	241,793	229,558	12,235	21,378	234,091
2,268	2,650	<382>	12,829	15,095	<2,266>	1,627	11,182
51,253	54,387	<3,134>	318,035	309,285	8,750	53,705	305,407
76,869	72,537	4,332	572,658	553,938	18,720	76,710	550,681
49,940	53,191	3,251	312,289	302,482	<9,807>	51,049	298,752
7,072	3,835	<3,237>	49,691	56,773	7,082	9,147	57,612
75	50	<25>	414	300	<114>	208	404
57,087	57,076	<11>	362,394	359,555	<2,839>	60,404	356,768
74.3	78.7	4.4	63.3	64.9	1.6	78.7	64.8
19,782	15,461	4,321	210,264	194,383	15,881	16,306	193,913
25.7	21.3	4.4	36.7	35.1	1.6	21.3	35.2
69.7	75.3	<5.6>	79.5	75.3	4.2	57.2	75.4
96.7	98.1	<1.4>	96.8	98.0	<1.2>	87.2	96.4
2.6	2.2	0.4	1.8	2.2	<0.4>	5.0	2.2
9,630	14,349	<4,719>	60,084	67,769	<7,685>	9,674	60,134
1,500	1,346	154	10,873	11,756	<883>	1,346	11,755
9,041	9,574	<533>	55,850	54,447	1,403	9,425	53,586
20,171	25,269	<5,098>	126,806	133,972	<7,166>	20,445	125,475
39,953	40,730	<777>	337,070	328,355	8,715	36,750	319,387
30,097	30,648	551	177,702	181,216	3,514	26,106	172,422
16,930	17,931	1,001	111,530	120,113	8,583	20,270	119,545
47,027	48,579	1,552	289,232	301,329	12,098	46,376	291,967
61.2	67.0	5.8	50.5	54.4	3.9	60.5	53.0
13,713	15,668	1,955	87,085	93,090	6,005	13,226	79,286
775	840	65	9,297	4,885	<4,412>	1,085	4,764
3,277	3,130	<147>	19,838	19,951	113	2,941	19,770
0	0	0	734	1,150	416	626	684
0	0	0	2,731	2,474	<257>	0	1,979
232	232	<0>	928	928	<0>	232	1,835
0	0	0	3,896	5,158	1,262	0	5,261
829	614	<215>	20,072	18,034	<2,038>	885	19,762
8,247	7,357	<890>	33,302	30,733	<2,569>	6,975	30,176
442	340	<102>	2,612	2,055	<557>	285	3,684
0	165	165	20	740	720	0	105
0	30	30	608	337	<271>	0	687
500	600	101	500	600	101	1,200	1,267
125	435	310	776	1,314	538	0	2,160
589	601	12	3,234	3,582	348	537	6,172
1,407	2,163	756	19,502	7,578	<11,924>	1,687	10,237
1,466	1,083	<383>	8,795	6,498	<2,297>	1,100	6,600
1,596	1,366	<230>	8,036	7,836	<200>	1,428	7,447
0	33	33	<3>	187	190	<2>	<23>
900	808	<92>	6,913	7,054	141	809	7,303
0	0	0	2,769	2,637	<132>	0	2,638
15,417	15,417	0	92,500	92,500	2	15,417	92,500
12,524	14,500	1,976	58,383	53,500	<4,883>	14,374	48,254
62,037	65,382	3,345	382,528	362,823	<19,705>	62,805	352,547
109,064	113,961	4,897	671,759	664,152	<7,607>	109,182	644,514
<69,111>	<73,231>	4,120	<334,689>	<335,797>	1,108	<72,431>	<325,127>
3,155	3,611	456	18,877	19,894	1,017	3,000	17,785
2,850	3,083	233	24,170	24,159	<11>	2,929	24,012
1,238	1,337	99	10,472	10,344	<128>	1,252	10,357
652	706	54	5,608	5,686	78	689	5,686
1,972	1,935	<37>	15,633	15,432	<201>	1,985	16,423
33,727	37,076	3,349	208,532	218,322	9,790	32,599	207,913
13,307	14,153	846	100,114	88,143	<11,971>	10,186	83,149
17,826	18,125	299	106,417	108,750	2,333	18,397	109,032
74,727	80,026	5,299	489,823	490,730	907	71,037	474,357
<143,839>	<153,257>	9,418	<824,512>	<826,527>	2,016	<143,468>	<799,484>



MAINTENANCE DIVISION  
EXPENSE STATEMENT

JAN. 06(12/30/12-01/26/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 6 MO(07/29/12-01/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
87,115	100,503	13,388	539,887	587,216	47,329	98,225	558,784
3,141	0	<3,141>	15,929	0	<15,929>	105	6,329
<80>	0	80	<930>	0	930	0	<9,652>
<5,051>	<4,221>	830	<25,802>	<25,447>	355	<4,868>	<28,210>
<3,120>	<3,000>	120	<35,543>	<18,000>	17,543	<7,155>	<31,080>
82,005	93,282	11,277	493,540	543,769	50,229	86,308	496,172
53,344	63,484	10,140	320,739	363,742	43,003	54,440	312,857
969	465	<504>	1,672	1,240	<432>	72	992
671	861	190	3,984	5,240	1,256	1,042	4,794
0	180	180	0	1,080	1,080	294	768
4,503	4,544	41	26,840	25,844	<996>	4,552	26,952
4,275	4,315	40	27,478	25,953	<1,525>	4,714	30,567
691	633	<58>	7,062	5,660	<1,402>	1,063	7,670
567	852	285	4,515	4,895	380	610	3,273
10,237	11,725	1,488	92,420	83,850	<8,570>	784	109,680
2,993	2,925	<68>	18,726	17,550	<1,176>	2,753	17,686
0	0	0	204	400	196	0	39
345	275	<70>	886	1,650	764	207	1,867
<38>	225	263	277	1,350	1,073	0	467
2,788	2,950	162	21,592	15,200	<6,392>	2,550	15,422
7,833	7,362	<471>	44,791	42,819	<1,972>	7,068	39,179
4,462	3,219	<1,243>	21,232	19,314	<1,918>	2,836	17,038
365	480	115	3,845	3,680	<165>	643	3,276
94,007	104,495	10,488	596,263	619,467	23,204	83,626	592,527
176,012	197,777	21,765	1,089,804	1,163,236	73,432	169,934	1,088,698
16,039	19,665	3,626	96,111	117,990	21,880	15,975	93,853
16,039	19,665	3,626	96,111	117,990	21,880	15,975	93,853
192,051	217,442	25,391	1,185,914	1,281,226	95,312	185,909	1,182,552
<163,032>	<187,101>	<24,069>	<1,008,019>	<1,101,715>	<93,696>	<157,579>	<1,005,030>
<6,058>	<6,058>	0	<36,348>	<36,348>	0	<6,059>	<36,349>
<2,295>	<2,295>	0	<13,770>	<13,770>	0	<2,296>	<13,776>
<6,889>	<6,838>	51	<42,592>	<40,183>	2,409	<6,658>	<42,466>
<13,777>	<15,149>	<1,372>	<85,184>	<89,209>	<4,025>	<13,317>	<84,931>
<192,051>	<217,441>	<25,390>	<1,185,913>	<1,281,225>	<95,312>	<185,909>	<1,182,552>
0	1	1	1	1	<0>	0	0

UTILITIES  
EXPENSE STATEMENT

JAN. 06(12/30/12-01/26/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 6 MO(07/29/12-01/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
8,075	10,503	2,428	119,328	88,775	<30,553>	4,859	75,149
69,096	53,445	<15,651>	367,934	330,066	<37,868>	41,423	316,085
6,140	6,957	817	50,632	39,795	<10,837>	4,818	35,474
88	9,443	9,355	16,974	44,646	27,672	6,248	35,501
<7,280>	3,378	10,658	12,274	17,314	5,040	1,757	12,414
76,119	83,726	7,607	567,142	520,596	<46,546>	59,105	474,623
76,119	83,726	7,607	567,142	520,596	<46,546>	59,105	474,623
<64,322>	<71,408>	<7,086>	<483,939>	<444,714>	39,225	<49,238>	<401,928>
<2,642>	<2,642>	0	<15,852>	<15,852>	0	<2,628>	<15,768>
<1,001>	<1,001>	0	<6,006>	<6,006>	0	<997>	<5,977>
<2,718>	<2,891>	<173>	<20,449>	<18,003>	2,446	<2,081>	<16,984>
<5,436>	<5,784>	<348>	<40,896>	<36,021>	4,875	<4,161>	<33,966>
<76,119>	<83,726>	<7,607>	<567,142>	<520,596>	46,546	<59,105>	<474,623>
0	0	<0>	0	0	<0>	0	0