

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES**

**January (12/29/13 - 01/25/14)**

**Prepared**

**February 10, 2014**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

## **TABLE OF CONTENTS**

Income and Loss Summary Statement –  
Divisions at Contribution Level

Income and Loss Summary Statement –  
Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JANUARY 2014 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

JANUARY (12/29/13 - 01/25/14)										FY 12-13										
CURRENT MONTH										**										
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT												
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%											
				\$	%	\$	%													
4,436		5,071		(635)	(12.5%)	(578)	(11.5%)	5,014		<b>GROSS INCOME</b>										
1,118		1,145		(27)	(2.4%)	(12)	(1.1%)	1,130		UCLA Store	25,603	27,449	(1,846)	(6.7%)	(2,042)	(7.4%)	27,645			
315		340		(25)	(7.4%)	(98)	(23.7%)	413		UCLA Restaurants	7,207	7,194	13	0.2%	27	0.4%	7,180			
93		101		(8)	(7.9%)	(4)	(4.1%)	97		Services Division	2,006	2,053	(47)	(2.3%)	56	2.9%	1,950			
										UCLA Student Union	732	683	49	7.2%	33	4.7%	699			
<b>5,962</b>		<b>6,657</b>		<b>(695)</b>	<b>(10.4%)</b>	<b>(692)</b>	<b>(10.4%)</b>	<b>6,654</b>		<b>TOTAL</b>	<b>35,548</b>	<b>37,379</b>	<b>(1,831)</b>	<b>(4.9%)</b>	<b>(1,926)</b>	<b>(5.1%)</b>	<b>37,474</b>			
										<b>GROSS MARGIN</b>										
1,209	27.3%	1,439	28.4%	(230)	Pts. (1.1)	(161)	Pts. 0.0	1,370	27.3%	UCLA Store	7,824	8,347	(523)	Pts. 0.2	(454)	Pts. 0.7	8,278	29.9%		
786	70.3%	814	71.1%	(28)	(0.8)	(19)	(0.9)	805	71.2%	UCLA Restaurants	5,089	5,101	(12)	(0.3)	29	0.1	5,060	70.5%		
315	100.0%	339	99.7%	(24)	0.3	(97)	0.2	412	99.8%	Services Division	2,004	2,050	(46)	0.0	57	0.1	1,947	99.8%		
35	37.6%	46	45.5%	(11)	(7.9)	(5)	(3.6)	40	41.2%	UCLA Student Union	360	318	42	2.6	23	1.0	337	48.2%		
<b>2,345</b>	<b>39.3%</b>	<b>2,638</b>	<b>39.6%</b>	<b>(293)</b>	<b>(0.3)</b>	<b>(282)</b>	<b>(0.2)</b>	<b>2,627</b>	<b>39.5%</b>	<b>TOTAL</b>	<b>15,277</b>	<b>15,816</b>	<b>(539)</b>	<b>0.7</b>	<b>(345)</b>	<b>1.3</b>	<b>15,622</b>	<b>41.7%</b>		
										<b>WAGES &amp; BENEFITS</b>										
508	11.5%	535	10.6%	27	(0.9)	3	(1.3)	511	10.2%	UCLA Store	3,170	3,301	131	(0.4)	5	(0.9)	3,175	11.5%		
554	49.6%	588	51.4%	34	1.8	(8)	(1.3)	546	48.3%	UCLA Restaurants	3,503	3,612	109	1.6	(78)	(0.9)	3,425	47.7%		
47	14.9%	49	14.4%	2	(0.5)	(5)	(4.7)	42	10.2%	Services Division	295	295	0	(0.3)	(21)	(0.6)	274	14.1%		
59	63.4%	63	62.4%	4	(1.0)	2	(0.5)	61	62.9%	UCLA Student Union	376	389	13	5.6	0	2.4	376	53.8%		
<b>1,168</b>	<b>19.6%</b>	<b>1,235</b>	<b>18.6%</b>	<b>67</b>	<b>(1.0)</b>	<b>(8)</b>	<b>(2.2)</b>	<b>1,160</b>	<b>17.4%</b>	<b>TOTAL</b>	<b>7,344</b>	<b>7,597</b>	<b>253</b>	<b>(0.4)</b>	<b>(94)</b>	<b>(1.4)</b>	<b>7,250</b>	<b>19.3%</b>		
										<b>OTHER CONTROLLABLES *</b>										
165	3.7%	170	3.4%	5	(0.3)	13	(0.1)	178	3.6%	UCLA Store	1,406	1,365	(41)	(0.5)	(19)	(0.5)	1,387	5.0%		
141	12.6%	131	11.4%	(10)	(1.2)	(1)	(0.2)	140	12.4%	UCLA Restaurants	820	789	(31)	(0.4)	6	0.1	826	11.5%		
87	27.6%	95	27.9%	8	0.3	61	8.2	148	35.8%	Services Division	726	742	16	(0.1)	(42)	(1.1)	684	35.1%		
42	45.2%	49	48.5%	7	3.3	6	4.3	48	49.5%	UCLA Student Union	266	267	1	2.8	29	5.9	295	42.2%		
<b>435</b>	<b>7.3%</b>	<b>445</b>	<b>6.7%</b>	<b>10</b>	<b>(0.6)</b>	<b>79</b>	<b>0.4</b>	<b>514</b>	<b>7.7%</b>	<b>TOTAL</b>	<b>3,218</b>	<b>3,163</b>	<b>(55)</b>	<b>(0.6)</b>	<b>(26)</b>	<b>(0.6)</b>	<b>3,192</b>	<b>8.5%</b>		
										<b>CONTRIBUTION</b>										
535	12.1%	734	14.5%	(199)	(2.4)	(146)	(1.5)	681	13.6%	UCLA Store	3,247	3,680	(433)	(0.7)	(469)	(0.7)	3,716	13.4%		
91	8.1%	95	8.3%	(4)	(0.2)	(28)	(2.4)	119	10.5%	UCLA Restaurants	765	700	65	9.7%	(45)	(0.7)	810	11.3%		
181	57.5%	195	57.4%	(14)	0.1	(41)	3.7	222	53.8%	Services Division	984	1,013	(29)	(0.2)	(4)	(1.6)	988	50.7%		
(66)	(71.0%)	(66)	(65.3%)	0	(5.7)	3	0.1	(69)	(71.1%)	UCLA Student Union	(282)	(38.5%)	(339)	(49.6%)	57	11.1	53	(35)	(47.9%)	
<b>741</b>	<b>12.4%</b>	<b>958</b>	<b>14.4%</b>	<b>(217)</b>	<b>(2.0)</b>	<b>(212)</b>	<b>(1.9)</b>	<b>953</b>	<b>14.3%</b>	<b>TOTAL</b>	<b>4,714</b>	<b>5,054</b>	<b>(340)</b>	<b>(0.2)</b>	<b>(465)</b>	<b>(0.5)</b>	<b>5,179</b>	<b>13.8%</b>		
										<b>ALLOCATED EXPENSES</b>										
503	8.4%	548	8.2%	45	(0.2)	(13)	(1.0)	490	7.4%	Admin&Support Services	3,079	3,212	133	(0.1)	(121)	(0.8)	2,958	7.9%		
177	3.0%	185	2.8%	8	(0.2)	(16)	(0.6)	161	2.4%	Maintenance Division	1,050	1,112	62	0.0	(53)	(0.3)	997	2.7%		
87	1.5%	85	1.3%	(2)	(0.2)	(17)	(0.4)	70	1.1%	Utilities	621	557	(64)	(0.2)	(96)	(0.3)	525	1.4%		
221	3.7%	233	3.5%	12	(0.2)	8	(0.3)	229	3.4%	Depreciation	1,318	1,398	80	0.0	38	(0.1)	1,356	3.6%		
<b>988</b>	<b>16.6%</b>	<b>1,051</b>	<b>15.8%</b>	<b>63</b>	<b>(0.8)</b>	<b>(38)</b>	<b>(2.3)</b>	<b>950</b>	<b>14.3%</b>	<b>TOTAL</b>	<b>6,068</b>	<b>6,279</b>	<b>211</b>	<b>(0.3)</b>	<b>(232)</b>	<b>(1.5)</b>	<b>5,836</b>	<b>15.6%</b>		
										<b>NET INCOME (LOSS)</b>										
<b>(247)</b>	<b>(4.1%)</b>	<b>(93)</b>	<b>(1.4%)</b>	<b>(154)</b>	<b>(2.7)</b>	<b>(250)</b>	<b>(4.1)</b>	<b>3</b>	<b>0.0%</b>	<b>FROM OPERATIONS</b>	<b>(1,354)</b>	<b>(3.8%)</b>	<b>(1,225)</b>	<b>(3.3%)</b>	<b>(129)</b>	<b>(0.5)</b>	<b>(697)</b>	<b>(2.0)</b>	<b>(657)</b>	<b>(1.8%)</b>
										<b>OTHER INC/(EXP)</b>										
24	0.4%	0	0.0%	24	0.4	21	0.4	3	0.0%	Non-Recurrent Inc/(Exp)	82	0	82	0.2	67	0.2	15	0.0%		
15	0.3%	19	0.3%	(4)	0.0	(6)	0.0	21	0.3%	Interest Income	103	107	(4)	0.0	(23)	0.0	126	0.3%		
(47)	(0.8%)	(46)	(0.7%)	(1)	(0.1)	7	0.0	(54)	(0.8%)	Interest (Expense)	(281)	(279)	(2)	(0.1)	41	0.1	(322)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	0	0	0	0.0	0	0.0	0	0.0%		
211	3.5%	211	3.2%	0	0.3	9	0.5	202	3.0%	Student Union Fee Income	1,267	1,267	0	0.2	52	0.4	1,215	3.2%		
<b>203</b>	<b>3.4%</b>	<b>184</b>	<b>2.8%</b>	<b>19</b>	<b>0.6</b>	<b>31</b>	<b>0.8</b>	<b>172</b>	<b>2.6%</b>	<b>TOTAL</b>	<b>1,171</b>	<b>1,095</b>	<b>76</b>	<b>0.4</b>	<b>137</b>	<b>0.5</b>	<b>1,034</b>	<b>2.8%</b>		
<b>(44)</b>	<b>(0.7%)</b>	<b>91</b>	<b>1.4%</b>	<b>(135)</b>	<b>(2.1)</b>	<b>(219)</b>	<b>(3.3)</b>	<b>175</b>	<b>2.6%</b>	<b>NET INCOME (LOSS)</b>	<b>(183)</b>	<b>(0.5%)</b>	<b>(130)</b>	<b>(0.3%)</b>	<b>(53)</b>	<b>(0.2)</b>	<b>377</b>	<b>1.0%</b>		

\* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JANUARY 2014 (\$000's)  
DIVISIONS FULLY ALLOCATED**

JANUARY (12/29/13 - 01/25/14)										FY 12-13	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
4,436		5,071		(635)	(12.5%)	(578)	(11.5%)	5,014		<b>GROSS INCOME</b>	
1,118		1,145		(27)	(2.4%)	(12)	(1.1%)	1,130		UCLA Store	
315		340		(25)	(7.4%)	(98)	(23.7%)	413		UCLA Restaurants	
93		101		(8)	(7.9%)	(4)	(4.1%)	97		Services Division	
										UCLA Student Union	
<b>5,962</b>		<b>6,657</b>		<b>(695)</b>	<b>(10.4%)</b>	<b>(692)</b>	<b>(10.4%)</b>	<b>6,654</b>		<b>TOTAL</b>	
1,209	27.3%	1,439	28.4%	(230)		(161)	0.0	1,370	27.3%	<b>GROSS MARGIN</b>	
786	70.3%	814	71.1%	(28)	(0.8)	(19)	(0.9)	805	71.2%	UCLA Store	
315	100.0%	339	99.7%	(24)	0.3	(97)	0.2	412	99.8%	UCLA Restaurants	
35	37.6%	46	45.5%	(11)	(7.9)	(5)	(3.6)	40	41.2%	Services Division	
										UCLA Student Union	
<b>2,345</b>	<b>39.3%</b>	<b>2,638</b>	<b>39.6%</b>	<b>(293)</b>	<b>(0.3)</b>	<b>(282)</b>	<b>(0.2)</b>	<b>2,627</b>	<b>39.5%</b>	<b>TOTAL</b>	
674	15.2%	705	13.9%	31	(1.3)	15	(1.5)	689	13.7%	<b>TOTAL CONTROLLABLES</b>	
695	62.2%	719	62.8%	24	0.6	(9)	(1.5)	686	60.7%	UCLA Store	
134	42.5%	144	42.4%	10	(0.1)	56	3.5	190	46.0%	UCLA Restaurants	
101	108.6%	113	111.9%	12	3.3	8	3.8	109	112.4%	Services Division	
										UCLA Student Union	
<b>1,604</b>	<b>26.9%</b>	<b>1,681</b>	<b>25.3%</b>	<b>77</b>	<b>(1.6)</b>	<b>70</b>	<b>(1.7)</b>	<b>1,674</b>	<b>25.2%</b>	<b>TOTAL</b>	
535	12.1%	734	14.5%	(199)	(2.4)	(146)	(1.5)	681	13.6%	<b>CONTRIBUTION</b>	
91	8.1%	95	8.3%	(4)	(0.2)	(28)	(2.4)	119	10.5%	UCLA Store	
181	57.5%	195	57.4%	(14)	0.1	(41)	3.7	222	53.8%	UCLA Restaurants	
(66)	(71.0%)	(66)	(65.3%)	0	(5.7)	3	0.1	(69)	(71.1%)	Services Division	
										UCLA Student Union	
<b>741</b>	<b>12.4%</b>	<b>958</b>	<b>14.4%</b>	<b>(217)</b>	<b>(2.0)</b>	<b>(212)</b>	<b>(1.9)</b>	<b>953</b>	<b>14.3%</b>	<b>TOTAL</b>	
553	12.5%	593	11.7%	40	(0.8)	(16)	(1.8)	537	10.7%	<b>ALLOCATED EXPENSES</b>	
306	27.4%	314	27.4%	8	0.0	(20)	(2.1)	286	25.3%	UCLA Store	
51	16.2%	63	18.5%	12	2.3	1	(3.6)	52	12.6%	UCLA Restaurants	
78	83.9%	81	80.2%	3	(3.7)	(3)	(6.6)	75	77.3%	Services Division	
										UCLA Student Union	
<b>988</b>	<b>16.6%</b>	<b>1,051</b>	<b>15.8%</b>	<b>63</b>	<b>(0.8)</b>	<b>(38)</b>	<b>(2.3)</b>	<b>950</b>	<b>14.3%</b>	<b>TOTAL</b>	
(19)	(0.3%)	140	2.1%	(159)	(2.4)	(163)	(2.5)	144	2.2%	<b>NET INCOME (LOSS)</b>	
(214)	(3.6%)	(218)	(3.3%)	4	(0.3)	(48)	(1.1)	(166)	(2.5%)	<b>FROM OPERATIONS</b>	
130	2.2%	132	2.0%	(2)	0.2	(39)	(0.3)	169	2.5%	UCLA Store	
(144)	(2.4%)	(147)	(2.2%)	3	(0.2)	0	(0.2)	(144)	(2.2%)	UCLA Restaurants	
										Services Division	
										UCLA Student Union	
<b>(247)</b>	<b>(4.1%)</b>	<b>(93)</b>	<b>(1.4%)</b>	<b>(154)</b>	<b>(2.7)</b>	<b>(250)</b>	<b>(4.1)</b>	<b>3</b>	<b>0.0%</b>	<b>TOTAL</b>	
24	0.4%	0	0.0%	24	0.4	21	0.4	3	0.0%	<b>OTHER INC/(EXP)</b>	
15	0.3%	19	0.3%	(4)	0.0	(6)	0.0	21	0.3%	Non-Recurrent Inc/(Exp)	
(47)	(0.8%)	(46)	(0.7%)	(1)	(0.1)	7	0.0	(54)	(0.8%)	Interest Income	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	
211	3.5%	211	3.2%	0	0.3	9	0.5	202	3.0%	Income Taxes	
										Student Union Fee Income	
<b>203</b>	<b>3.4%</b>	<b>184</b>	<b>2.8%</b>	<b>19</b>	<b>0.6</b>	<b>31</b>	<b>0.8</b>	<b>172</b>	<b>2.6%</b>	<b>TOTAL</b>	
<b>(44)</b>	<b>(0.7%)</b>	<b>91</b>	<b>1.4%</b>	<b>(135)</b>	<b>(2.1)</b>	<b>(219)</b>	<b>(3.3)</b>	<b>175</b>	<b>2.6%</b>	<b>NET INCOME (LOSS)</b>	

**P/L Reconciliation  
Jan-14**

<i>Financial Analysis</i>	<b>\$000's</b>
	<b>Jan-14</b>
<b>Budgeted Net Income/(Loss)</b>	<b>91</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear gross income \$58K below plan due to warm/dry weather negatively impacting sales in fleece, outerwear and umbrellas. In addition foot traffic as it relates to home basketball games is down	(32)
Market gross income \$20K below plan due to internal and external construction and the saturation of sales from South Campus	(6)
New Text gross income \$163K below plan due to continued decline in sales from competition, student usage and student purchasing habits	(60)
Used Text gross income \$108K below plan due to continued downward trend from competition, peer to peer selling and less availability of used books due to the rental market	(35)
Course Reader gross income \$57K below plan due to declining sales, shift from print to digital	(20)
Computer Store gross income \$165K below plan due to shift of sales from PC's to tablets at lower average retail and competition	(41)
Lualle Books gross income \$112K below plan due to continued sales decline from competition, student usage, and peer to peer selling	(23)
Total Wages lower than plan	9
Other, positive controllables	9
Total Contribution	(199)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Wetzels/RX gross income \$6K below plan due to some customer traffic and/or purchasing patterns shifting; these snacks seem to be trending lower in the last few months	(6)
No Campus Student CTR gross margin below plan mostly due to aggressive budget first few weeks of Winter quarter	(5)
Café Synapse gross income \$5k below plan due to ongoing decline in sales trend	(3)
Lualle Food Servery gross income \$11K below plan due to new sales programs not started and continued erosion of northern campus customer demographics	(7)
Jimmy's gross income \$6K below plan due to ongoing declining coffehouse sales trend and particularly soft Winter quarter trending	(5)
Kerckhoff Coffehouse gross income \$7K below plan due to ongoing declining coffehouse sales trend, in part from lower average check	(4)
Cooperage gross income \$10K below plan due to sales trends suffering throughout all A-Level food areas in part due to Engineering and Lot 6 construction impacting traffic patterns, additionally increased traffic to 1st floor diverting customers away from A-Level	(6)
Taco Bell gross income \$5K below plan due to sales trends suffering throughout all A-Level food areas in part due to Engineering and Lot 6 construction impacting traffic patterns, additionally increased traffic to 1st floor diverting customers away from A-Level	(3)
Catering gross income \$26K above plan as the Football Training Table ordered extra other income items such as china rentals, linen and action stations, and they started in the 4th week of Period 6 the last two years, however in the 2nd week this year	15
Total Wages lower than plan	14
Other, positive controllables	6
Total Contribution	(4)
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing domestic income below plan due to lower performance than expected	(16)
Licensing foreign income below plan due to not imposing a minimum guarantee in Sweden upon extension of the bag license	(8)
Other, positive controllables mainly in Licensing	10
Total Contribution	(14)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops gross margin below plan due to reduction in activity level from last year	(10)
Other, positive controllables	10
Total Contribution	0
<b>Allocated Expenses and Other</b>	
A&SS lower than plan in total wages and other controllables (mostly employee benefits)	45
Maintenance lower than plan due mostly to lower career wages and employee benefits, slightly offset by higher unexpected repairs	8
Depreciation lower than plan due to timing of capitals	12
Other, mostly positive non-recurring	17
Total	82
<b>Actual Net Income/(Loss)</b>	<b>(44)</b>

**ASUCLA  
P/L Reconciliation  
Year-To-Date Through January 2014**

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>(130)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear gross income \$66K below plan due mostly to reduced foot traffic during basketball games, aggressive sales plan as compared to prior year actuals with the football victory over USC, and reduced sales in fleece, umbrellas and outerwear due to warm/dry weather	(51)
Fasttrack gross income \$49K below plan due to change in product mix to accommodate Computer Store remodel which was done after the budget was completed	(26)
The Market gross income \$91K below plan resulting from continued impact of diminished foot traffic due to Luskin Conference Center construction, and sales decline in Health/Beauty products	(33)
Essentials gross income \$35K below plan due to declining sales in office supplies and batteries due to Target offering lower prices and lower sales in calendars	(19)
E-Commerce gross income \$116K above plan due to positive impact from football and the Score Big promotions, successful LA Midnight limited edition jersey sales and e-mails	59
Computer Store gross income \$950K below plan due to continued downward sales trend in individual CPU sales, tablet sales at lower average price points, and impact from customer response to remodeling	(146)
New Text gross income \$201K below plan due to continued downward sales trend in textbook sales and lower web sales resulting in lower postage income	(100)
Used Text gross income \$212K below plan due to continued stock shortage, competition, student usage and peer to peer selling	(79)
Luvall Books gross income \$345K below plan due to competition, Law school textbooks lower than anticipated and shift in rental income due to program change	(78)
Luvall General MDSE gross income \$20K below plan due to sales decline in supplies and the Anderson School did not renew an apparel web promotion	(20)
HSS Books gross income \$38K below plan due to downward trend in medical books for classes, more being put online	(9)
HSS General MDSE gross income \$27K below plan mostly due to continued cannibalization from the Court of Science store	(12)
Total Wages lower than plan	33
Other, positive controllables mostly employee benefits and bank card expense (some offsets in advertising, professional services and repairs and maintenance)	50
Total Contribution	(431)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Wolfgang Puck gross income above plan due to first year operation, sales much higher than anticipated	20
Wetzels/RX gross income \$22K below plan due to remodeling sales program that has been deferred, and some customer traffic and/or purchasing patterns shifting	(21)
Northern Lights gross income \$14K below plan due to declining coffeehouse sales	(11)
No Campus Student Ctr gross margin below plan due to slower sales than anticipated and ongoing fine tuning of recipes, waste, portioning and purchases	(17)
CSSC gross income \$24K above plan due to good response to new chicken line in Fusion and positive effect from negative construction impacts on Ackerman traffic	13
Café Synapse gross income \$27K below plan due to continued drop in sales and a few departments have moved out of the building	(20)
Luvall Food Servery gross income \$71K below plan due to new sales program has not started yet, and erosion of northern campus customer demographics	(54)
Jimmy's gross income \$20K below plan due to ongoing declining coffeehouse sales trend, and particularly soft Winter quarter trending	(12)
Cooperage gross income \$59K below plan due new sales program not started yet, and Engineering and Lot 6 construction impacting pedestrian traffic patterns	(38)
Tsunami gross margin below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(13)
Taco Bell gross income \$36K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(28)
Catering gross income \$226K above plan due to more Athletics training table than last year; 4 day Bhai Conference and the UCLA Graduated Student Picnic	162
Concessions gross income \$16K above plan mainly due to timing as the number of men's basketball games is currently higher than planned	15
Total Wages lower than plan	33
Other, positive controllables mostly employee benefits	36
Total Contribution	65
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing foreign income below plan due to the demise of the program in Korea and not imposing a minimum guarantee in Sweden upon extension of the bag license	(31)
Licensing domestic income below plan due to lower performance than planned	(13)
Total Wages higher than plan	(3)
Other, positive controllables	18
Total Contribution	(29)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops gross income \$61K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision televised Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending	46
Total Wages lower than plan	8
Other, mostly positive controllables	3
Total Contribution	57
<b>Allocated Expenses and Other</b>	
A&SS lower than plan mostly in total wages, employee benefits and insurance expense	133
Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high	62
Utilities higher than plan due to higher consumption mostly in chilled water, especially Ackerman (currently being researched), higher steam due to a new meter in Ackerman installed after the budget was completed, and higher electricity as areas continue to exceed budget which was based on historical data	(64)
Depreciation lower than plan due to timing of capitals and reduced expenditures	80
Other, mostly positive non-recurring	74
Total	285
<b>Actual Net Income/(Loss)</b>	<b>(183)</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

**ASSETS**

CURRENT ASSETS:

Cash and cash equivalents	\$11,629	\$10,132	\$11,541
Accounts receivable	3,947	4,115	3,369
Less: Allowance for doubtful accounts	(159)	(144)	(131)
Accounts receivable, net	3,788	3,971	3,239
Student fees receivable	306	95	389
Inventories	7,063	7,808	6,379
Prepaid expenses and other current assets	176	131	243
Total current assets	22,962	22,138	21,791

LONG TERM ASSETS

Property, equipment and improvements	66,492	66,224	65,205
Less: Accumulated depreciation	(40,187)	(39,966)	(38,869)
Total Long Term Assets	26,305	26,257	26,336

TOTAL ASSETS

**49,268                      48,395                      48,128**

**LIABILITIES AND RETAINED EARNINGS**

CURRENT LIABILITIES:

Accounts payable	\$5,441	\$5,123	\$4,921
Wages and payroll taxes payable	2,910	2,790	3,085
Sales Tax Payable & Other Liabilities	1,182	690	837
Interest payable	427	380	146
Deferred Income	504	568	182
Funds Held for Others	168	166	139
Current portion of long term debt	708	708	708
Total current liabilities	11,341	10,425	10,018

LONG TERM DEBT:

AU expansion loan	11,591	11,591	11,591
Total long term debt	11,591	11,591	11,591

TOTAL LIABILITIES

22,932                      22,017                      21,609

RETAINED EARNINGS:

Beginning Balance	26,518	26,518	26,459
Year-to-date net income/(loss)	(183)	(140)	59

Ending Balance

26,335                      26,378                      26,518

TOTAL LIABILITIES AND RETAINED EARNINGS

**49,268                      48,395                      48,128**

	Current Month January 2014	Prior Month December 2013	Prior Year July 2013
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,629	\$10,132	\$11,541
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<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
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Total long term debt	11,591	11,591	11,591
TOTAL LIABILITIES	22,932	22,017	21,609
RETAINED EARNINGS:			
Beginning Balance	26,518	26,518	26,459
Year-to-date net income/(loss)	(183)	(140)	59
Ending Balance	26,335	26,378	26,518
TOTAL LIABILITIES AND RETAINED EARNINGS	<b>49,268</b>	<b>48,395</b>	<b>48,128</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS**  
January 2014  
(\$000's)

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss)			
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	221	1,318	1,356
Depreciation - textbook rental equipment	0	0	0
Loss (Gain) on disposals of fixed assets	0	0	0
(Gain) Loss on long-term debt refinancing	0	0	0
(Increase)/decrease in current assets:	0	0	0
Accounts receivable	183	(549)	(141)
Student fees receivable	(211)	84	238
Inventories	745	(685)	277
Prepaid expenses and other current assets	(45)	67	114
Increase/(decrease) in current liabilities:			0
Accounts payable	318	519	(1,349)
Sales Tax payable & other liabilities	493	347	451
Wages and payroll taxes payable	121	(174)	(36)
Interest payable	47	282	(3)
Deferred Income	(64)	321	185
Funds held for others	3	30	26
Other Current Liabilities (Current Portion of LT Debt)	0	0	0

Net cash provided/(used) by operating activities

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(269)	(1,287)	(689)

Net cash used in investing activities

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan	0	0	0
-----------------------------------------	---	---	---

Net cash provided/(used) by financing activities

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

	Current Month	Year to Date	Prior Year to Date
	(\$44)	(\$183)	\$377
	221	1,318	1,356
	0	0	0
	0	0	0
	0	0	0
	0	0	0
	183	(549)	(141)
	(211)	84	238
	745	(685)	277
	(45)	67	114
			0
	318	519	(1,349)
	493	347	451
	121	(174)	(36)
	47	282	(3)
	(64)	321	185
	3	30	26
	0	0	0
	<b>\$1,765</b>	<b>\$1,375</b>	<b>\$1,493</b>
	0	\$0	0
	(269)	(1,287)	(689)
	<b>(\$269)</b>	<b>(\$1,287)</b>	<b>(\$689)</b>
	0	0	0
	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>
	<b>\$1,496</b>	<b>\$88</b>	<b>\$804</b>
	<b>\$10,132</b>	<b>11,541</b>	<b>10,251</b>
	<b>\$11,629</b>	<b>\$11,629</b>	<b>\$11,054</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION**  
**January 2014**  
(\$000's)

<b>CASH AND CASH EQUIVALENTS</b>	11,629
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,838)
Casual Dining	(235)
Store POS	(150)
Terrace Food Court Patio Upgrade	(350)
Student Service Center	(300)
Subtotal	(2,873)
Adjustment for Cash Overdraft Entry	(1,514)
Uncommitted Cash	7,242
<b>BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)</b>	7,794
<b>RESERVE SURPLUS (DEFICIT)</b>	(552)

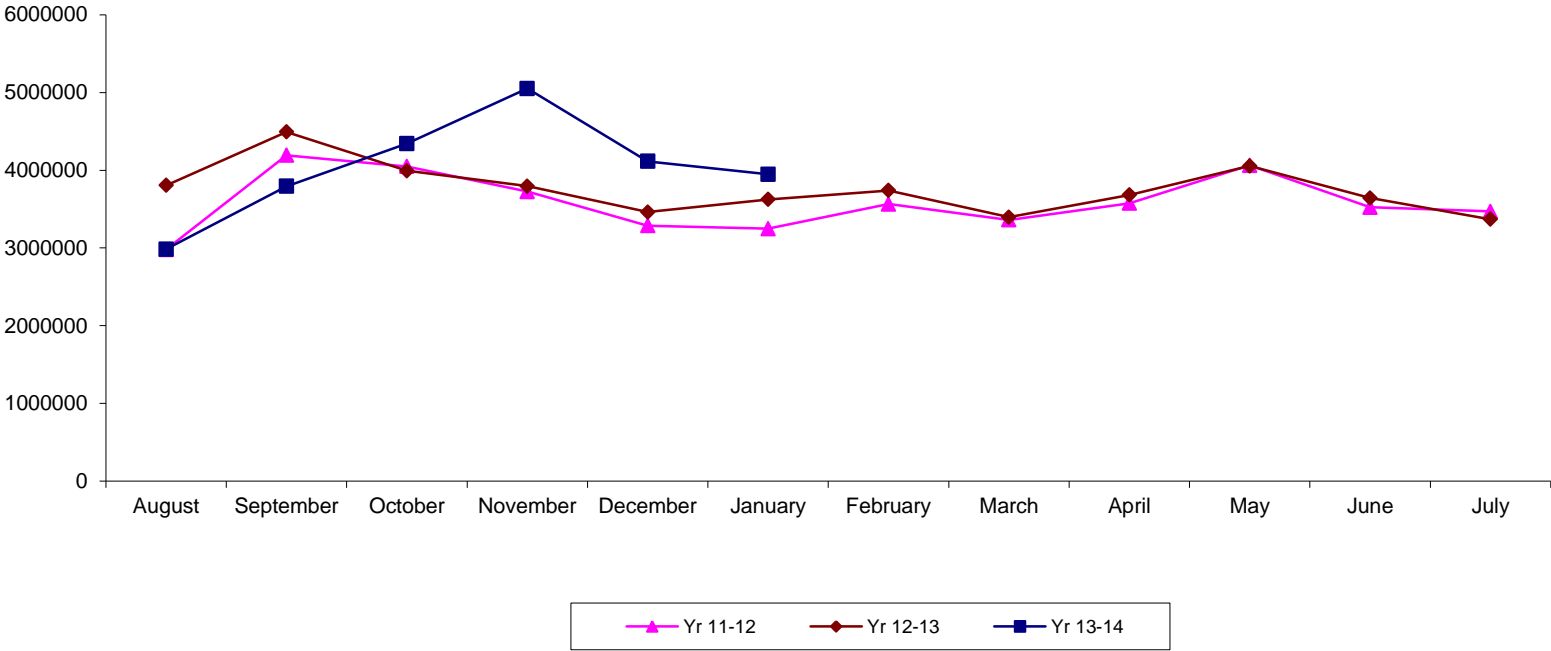
ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures -Current Year Projects (\$000's)  
FY 2013-2014 January 2014

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>Store/Services</b>								
2013-S001 Store General Replacement	50.0	19.0	12.7	31.7	18.3		0.0	In Progress
2013-S002 Informal Photo Equipment	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-S003 HSS Remodel	50.0	43.2	16.5	59.7	0.0		9.7	Awaiting Invoice
2013-S004 Hilltop Shop Remodel	50.0	14.6	12.4	27.0	23.0		0.0	In Progress
2013-S005 Concession Kiosks Replacement	25.0	12.1	13.3	25.4	0.0		0.4	Awaiting Invoice
2013-S006 LuValle Store Renovation	30.0	0.0	8.8	8.8	21.2		0.0	In Progress
2013-S007 NC Shop Renovation	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2013-S044 Essential Fixture Replacement	0.0	38.6	0.0	38.6	0.0		38.6	Completed
2013-S045 Market-Cards Reconfiguration	0.0	6.2	13.5	19.7	10.3		30.0	Pending
<b>Total Store/Services</b>	<b>236.0</b>	<b>133.7</b>	<b>77.2</b>	<b>210.9</b>	<b>72.8</b>	<b>31.0</b>	<b>78.7</b>	
<b>Food Service</b>								
2013-F008 FS Miscellaneous and Unanticipated	50.0	8.4	3.9	12.3	37.7		0.0	In Progress
2013-F009 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2013-F010 Commissary Dish Room Remodel	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-F011 Commissary Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F012 Commissary Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F013 KCH Dining Room Finish Replacement	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2013-F014 Infrastructure & Equipment-Drake Concessions	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2013-F015 Cooperage Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F016 Relaxation Image Renovation	10.0	0.0	1.8	1.8	8.2		0.0	In Progress
2013-F017 Wetzels Upgrade	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-F018 Greenhouse Refrigeration	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F019 Lu Valle Refrigerator	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F020 Relocate Tsunami	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-F041 Food Carts	0.0	13.3	13.5	26.8	3.2		30.0	In Progress
<b>Total Food Services</b>	<b>356.0</b>	<b>21.7</b>	<b>19.2</b>	<b>40.9</b>	<b>49.1</b>	<b>296.0</b>	<b>30.0</b>	
<b>Technology</b>								
2013-T021 Network Infrastructure Upgrade	20.0	3.8	0.0	3.8	16.2		0.0	In Progress
2013-T022 Printer Replacement	10.0	0.0	2.3	2.3	7.7		0.0	In Progress
2013-T023 VM server/SAN replacement	90.0	0.0	0.0	0.0	0.0	90.0	0.0	Pending
2013-T024 AU Expansion of UCLA Wireless Network	8.0	1.1	2.6	3.7	4.3		0.0	In Progress
2013-T025 Catering Software	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-T026 Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2013-T027 Marketing Software Upgrade	7.5	5.5	0.0	5.5	0.0		(2.0)	Completed
2013-T028 Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
<b>Total Technology</b>	<b>171.5</b>	<b>10.4</b>	<b>4.9</b>	<b>15.3</b>	<b>28.2</b>	<b>126.0</b>	<b>(2.0)</b>	
<b>Others</b>								
2013-O029 Game Center Technical Upgrades	12.0	0.0	1.6	1.6	10.4		0.0	In Progress
2013-O030 SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2013-O031 Custodial Replacements	10.0	0.0	19.0	19.0	0.0		9.0	Awaiting Invoice
2013-O032 KH Patio Outdoor Lounge	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2013-O033 SUO Digital Ad Screen Expansion	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2013-O034 AGB/BRR Trash Cans	7.2	0.0	9.1	9.1	0.0		1.9	Awaiting Invoice
2013-O035 Student Service Center	300.0	0.0	46.3	46.3	253.7		0.0	In Progress
2013-O036 Fac. Misc. Remodels	25.0	3.0	7.2	10.2	14.8		0.0	In Progress
2013-O037 Lu Valle Roof Membrane	75.0	2.3	37.6	39.9	35.1		0.0	In Progress
2013-O038 Energy/utilities Efficiency Project	75.0	0.0	18.1	18.1	56.9		0.0	In Progress
2013-O039 Finance Misc. Replacements	15.0	0.6	0.0	0.6	14.4		0.0	In Progress
2013-O040 General Replacements	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2013-O042 Daily Bruin Flooring	0.0	0.0	48.4	48.4	0.0		48.4	In Progress
2013-O043 Black Experience Mural	0.0	0.6	18.8	19.4	0.0		19.4	Awaiting Invoice
<b>Total Others</b>	<b>636.2</b>	<b>6.5</b>	<b>206.1</b>	<b>212.6</b>	<b>385.3</b>	<b>117.0</b>	<b>78.7</b>	
<b>Total Current Year Projects</b>	<b>1,399.7</b>	<b>172.3</b>	<b>307.4</b>	<b>479.7</b>	<b>535.4</b>	<b>570.0</b>	<b>185.4</b>	

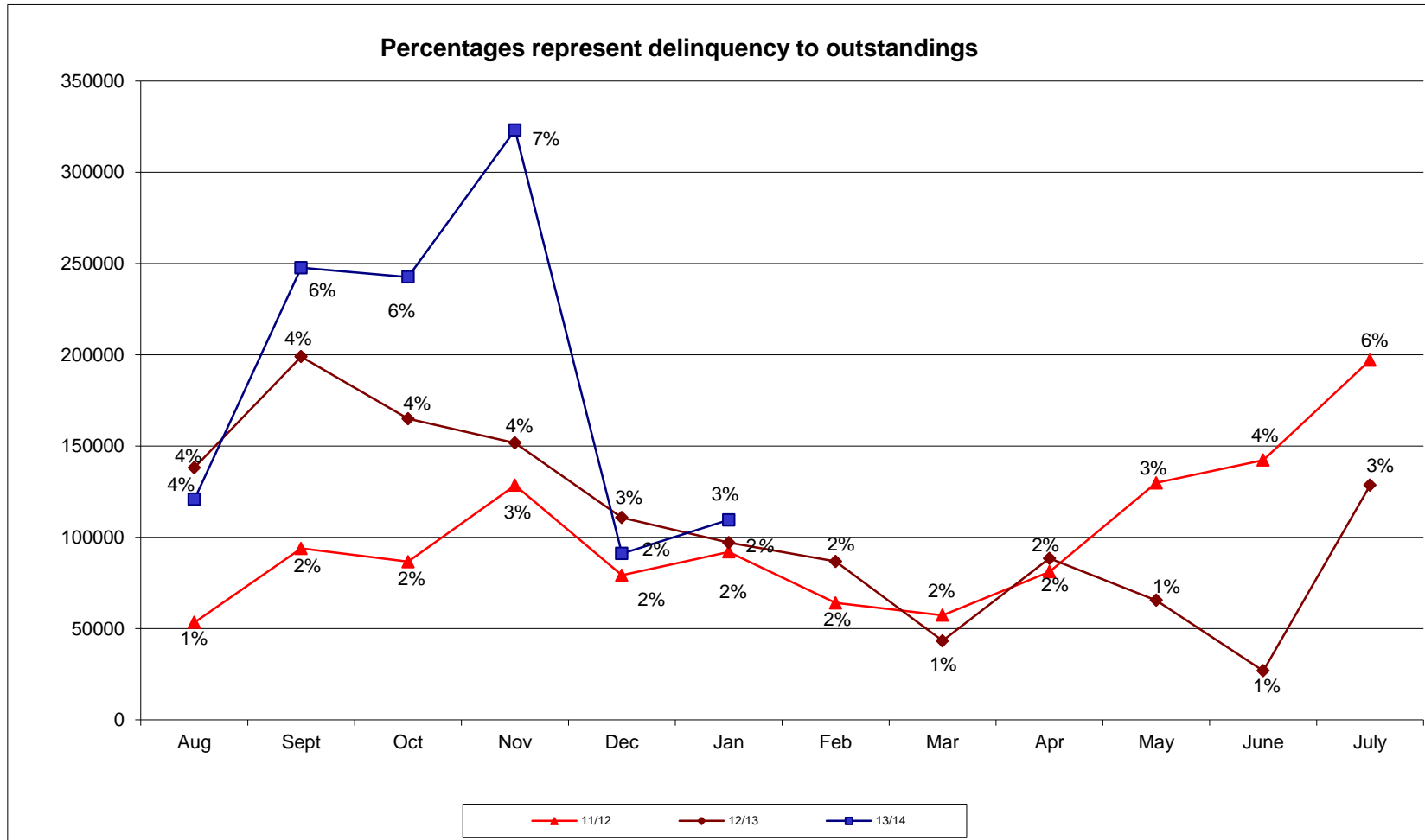
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

1/25/2014	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$649,486	18%	\$103,931	72%	\$24,122	57%	\$1,757	6%	\$4,751	47%	\$3,960	15%	\$788,007	20%
ASUCLA PUBLICATIONS		\$198,551	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$198,551	5%
ASUCLA USA/GSA		\$94,808	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$94,808	2%
DUE FROM VENDORS		\$248,498	7%	(\$1,872)	-1%	\$8,593	20%	\$5,155	17%	\$3,796	38%	\$18,826	70%	\$282,996	7%
DENTAL KITS		\$277,550	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$277,550	7%
OTHER		\$2,225,188	59%	\$41,273	29%	\$9,677	23%	\$23,345	77%	\$1,561	15%	\$4,025	15%	\$2,305,069	59%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,694,081</b>	<b>100%</b>	<b>\$143,332</b>	<b>100%</b>	<b>\$42,392</b>	<b>100%</b>	<b>\$30,257</b>	<b>100%</b>	<b>\$10,108</b>	<b>100%</b>	<b>\$26,811</b>	<b>100%</b>	<b>\$3,946,981</b>	<b>100%</b>
		93%		4%		1%		1%		0%		1%		100%	
12/28/2013	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$750,543	19%	\$41,492	39%	\$9,223	19%	\$5,920	80%	\$1,598	23%	\$2,535	9%	\$811,311	20%
ASUCLA PUBLICATIONS		\$153,747	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$153,747	4%
ASUCLA USA/GSA		\$96,366	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$96,366	2%
DUE FROM VENDORS		\$792,062	20%	\$9,022	8%	\$10,390	21%	(\$101)	-1%	(\$67)	-1%	\$20,338	74%	\$831,644	20%
DENTAL KITS		\$379,710	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$379,710	9%
OTHER		\$1,744,172	45%	\$56,951	53%	\$29,446	60%	\$1,562	21%	\$5,496	78%	\$4,788	17%	\$1,842,415	45%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,916,600</b>	<b>100%</b>	<b>\$107,465</b>	<b>100%</b>	<b>\$49,059</b>	<b>100%</b>	<b>\$7,381</b>	<b>100%</b>	<b>\$7,027</b>	<b>100%</b>	<b>\$27,661</b>	<b>100%</b>	<b>\$4,115,193</b>	<b>100%</b>
		95%		3%		1%		0%		0%		1%		100%	
11/23/2013	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$717,789	18%	\$526,053	82%	\$110,724	93%	\$9,585	7%	\$3,982	4%	\$1,754	-7%	\$1,369,887	27%
ASUCLA PUBLICATIONS		\$237,751	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$237,751	5%
ASUCLA USA/GSA		\$81,568	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$81,568	21%
DUE FROM VENDORS		\$871,737	21%	\$6,888	1%	(\$536)	-1%	\$123,992	88%	\$82,661	93%	(\$29,711)	118%	\$1,055,031	21%
DENTAL KITS		\$447,293	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$447,293	9%
OTHER		\$1,730,438	42%	\$107,334	17%	\$8,537	26%	\$6,888	5%	\$2,613	3%	\$2,712	-11%	\$1,858,522	37%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,086,576</b>	<b>100%</b>	<b>\$640,275</b>	<b>100%</b>	<b>\$118,725</b>	<b>100%</b>	<b>\$140,465</b>	<b>5%</b>	<b>\$89,256</b>	<b>3%</b>	<b>(\$25,245)</b>	<b>100%</b>	<b>\$5,050,052</b>	<b>100%</b>
		81%		13%		2%		3%		2%		0%		100%	

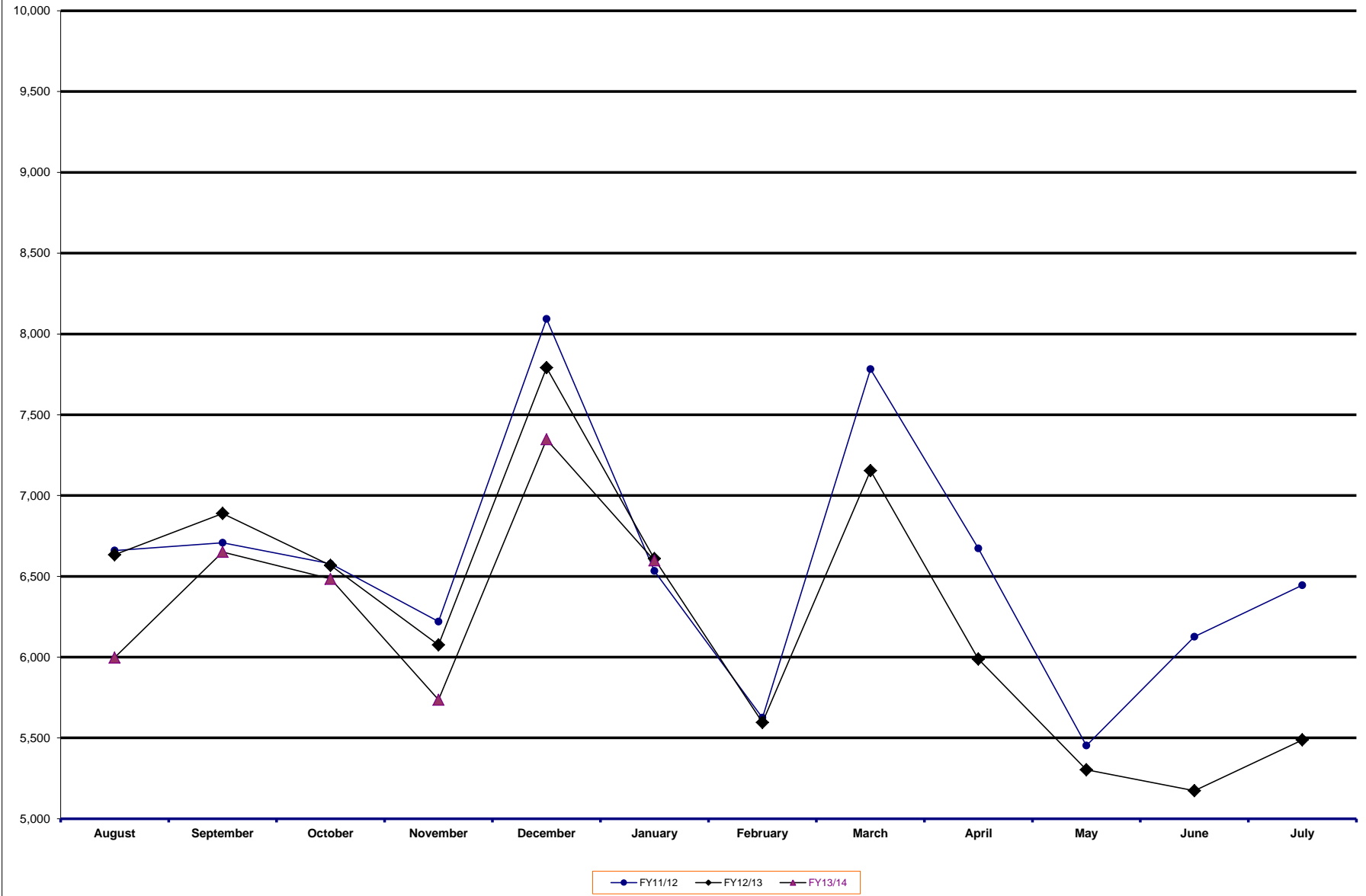
**Total Aged Accounts Receivable Balances**  
12 Month History  
August 11 through Jan 14



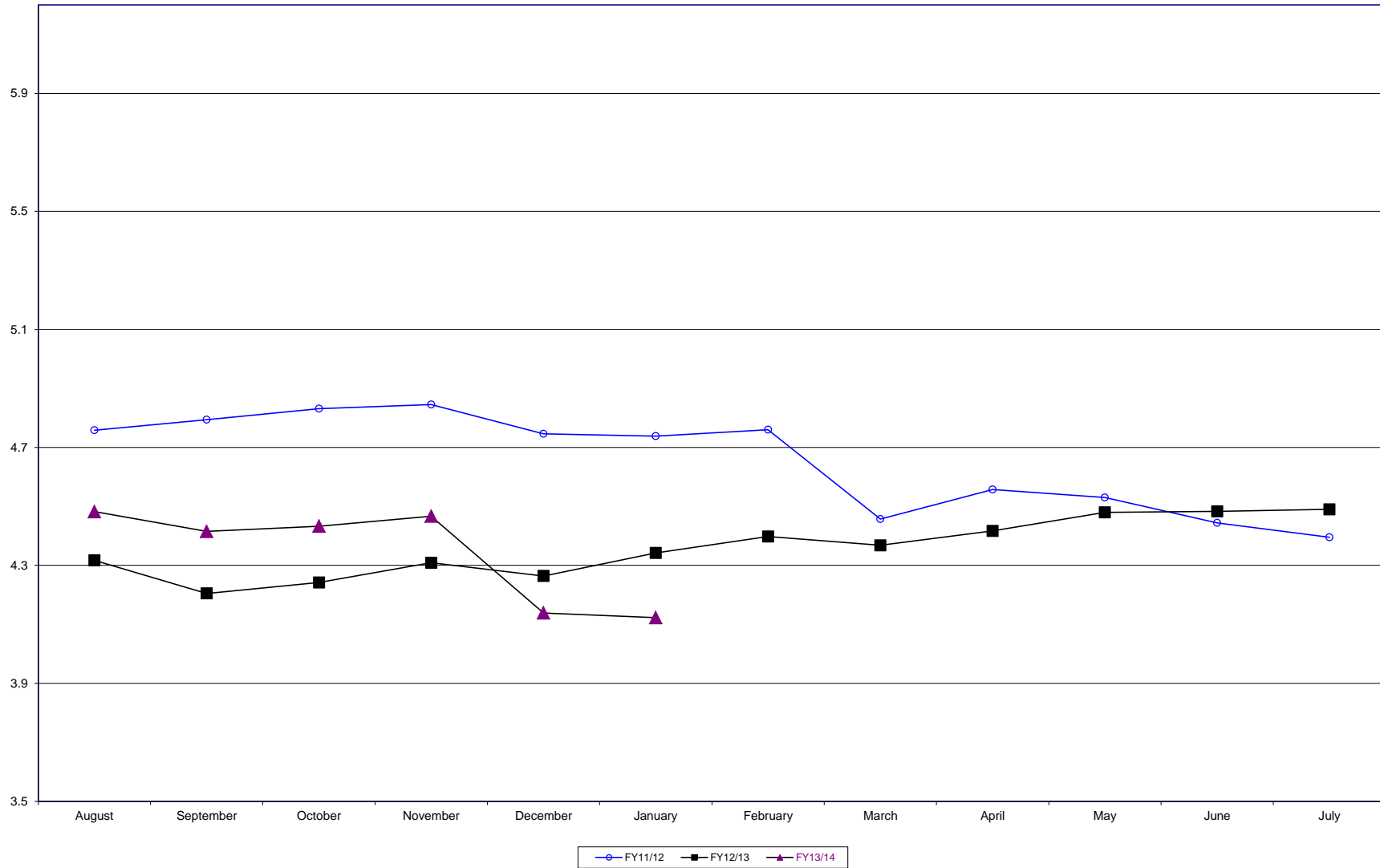
### Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA  
Store Inventory At Cost (\$000)**



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

JAN. 06(12/29/13-01/25/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 6 MO(07/28/13-01/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,651,904	3,141,452	<489,548>	11,689,226	13,133,976	<1,444,750>	3,189,685	13,345,574
688,845	778,642	<89,797>	6,628,943	6,867,767	<238,824>	745,905	6,938,110
71,024	80,000	<8,976>	464,570	489,300	<24,730>	76,631	473,549
485,931	595,239	<109,308>	1,704,415	2,052,328	<347,913>	568,386	1,974,407
39,660	50,000	<10,340>	1,078,161	972,000	106,161	38,022	969,223
387,738	300,501	87,237	3,485,551	3,393,480	92,071	298,235	3,428,915
4,325,102	4,945,834	<620,732>	25,050,866	26,908,851	<1,857,985>	4,916,863	27,129,778
3,203,620	3,610,855	407,235	17,667,370	18,995,278	1,327,908	3,619,462	19,251,222
12,500	12,600	100	49,873	48,630	<1,243>	15,069	54,728
3,059	3,390	331	28,243	29,070	827	3,429	29,558
337	380	43	2,184	2,300	116	368	2,217
2,857	2,920	63	10,221	10,320	99	3,342	11,580
189	180	<9>	4,034	3,460	<574>	194	3,649
4,741	1,420	<3,321>	16,839	13,000	<3,839>	1,709	13,841
23,684	20,890	<2,794>	111,394	106,780	<4,614>	24,112	115,573
3,227,305	3,631,745	404,440	17,778,764	19,102,058	1,323,294	3,643,574	19,366,796
74.1	73.0	<1.1>	70.5	70.6	0.1	73.6	71.0
1,097,797	1,314,089	<216,292>	7,272,102	7,806,793	<534,691>	1,273,290	7,762,982
25.9	27.0	<1.1>	29.5	29.4	0.1	26.4	29.0
0.6	0.4	<0.1>	0.4	0.4	<0.0>	0.5	0.4
25.4	26.6	<1.2>	29.0	29.0	0.0	25.9	28.6
19.2	20.7	<1.6>	17.8	18.4	<0.6>	20.3	18.2
49.7	49.5	0.2	48.9	49.0	<0.2>	48.2	48.3
38.8	39.2	<0.4>	39.7	39.6	0.0	38.4	40.1
25.4	24.5	0.9	27.8	27.3	0.4	25.5	26.9
52.7	50.4	2.3	49.9	50.2	<0.4>	49.1	50.0
19.6	25.0	<5.4>	21.9	23.0	<1.1>	24.9	22.6
110,896	125,161	<14,265>	551,635	539,889	11,746	97,021	514,904
1,208,692	1,439,250	<230,558>	7,823,737	8,346,682	<522,945>	1,370,311	8,277,886
256,075	262,578	6,503	1,537,859	1,594,736	56,877	265,533	1,584,672
0	2,435	2,435	0	15,828	15,828	0	6,221
121,381	121,517	136	853,162	813,589	<39,573>	117,290	799,786
377,456	386,530	9,074	2,391,020	2,424,153	33,133	382,823	2,390,679
8.7	7.8	<0.9>	9.5	9.0	<0.5>	7.8	8.8
130,916	148,349	17,433	779,282	877,156	97,874	127,925	783,932
7,529	6,338	<1,191>	64,478	58,438	<6,040>	7,532	61,508
12,859	14,072	1,213	79,919	84,625	4,706	14,667	84,733
80	110	30	480	660	180	80	652
3,801	40	<3,761>	3,904	240	<3,664>	167	283
2,389	1,227	<1,162>	8,866	6,547	<2,319>	1,593	7,323
0	2,050	2,050	1,900	2,100	200	1,200	2,000
10,149	5,000	<5,149>	35,919	34,930	<989>	5,002	32,387
28,001	29,165	1,164	208,896	208,565	<331>	27,497	209,652
892	900	8	5,374	5,500	126	892	5,446
0	0	0	73	0	<73>	0	<1>
0	0	0	248	0	<248>	0	0
15,320	14,885	<435>	154,349	133,932	<20,417>	14,858	127,943
<7,738>	<1,578>	6,158	<23,995>	<5,106>	18,889	<918>	<2,920>
47	55	8	254,647	252,330	<2,317>	31	239,863
6,761	6,565	<196>	34,531	22,915	<11,616>	6,392	25,913
0	0	0	0	0	0	0	<19>
72,267	78,492	6,225	394,340	420,032	25,692	76,422	414,746
939	0	<939>	11,607	0	<11,607>	367	8,139
<69>	0	69	1,406	0	<1,406>	59	6,519
0	0	0	571	0	<571>	<60>	80
738	0	<738>	738	0	<738>	0	0
0	0	0	1,404	900	<504>	0	1,109
300	0	<300>	300	300	0	300	300
7,743	6,800	<943>	59,049	39,800	<19,249>	16,764	36,087
102	0	<102>	1,672	350	<1,322>	500	8,363
472	600	128	2,640	3,600	960	632	3,600
919	0	<919>	34,439	33,008	<1,431>	672	38,837
0	0	0	0	0	0	0	53
0	2	2	0	10	10	0	0
1,739	5,284	3,545	68,419	61,445	<6,974>	3,747	74,831
296,157	318,356	22,199	2,185,456	2,242,277	56,821	306,322	2,171,361
673,613	704,886	31,273	4,576,477	4,666,430	89,953	689,145	4,562,039
535,079	734,364	<199,285>	3,247,260	3,680,252	<432,992>	681,166	3,715,847
27,984	27,971	<13>	167,341	169,992	2,651	25,681	156,185
153,862	175,191	21,329	908,629	967,746	59,117	152,237	894,104
75,886	72,178	<3,708>	391,876	402,260	10,384	63,943	373,878
30,598	38,293	7,695	179,242	215,195	35,953	33,684	201,597
94,595	113,463	18,868	589,517	622,285	32,768	101,886	569,341
70,233	69,411	<822>	416,479	416,756	277	64,000	395,711
31,430	29,348	<2,082>	224,913	191,846	<33,067>	25,250	189,975
67,793	68,324	531	404,665	409,944	5,279	69,791	417,265
552,381	594,179	41,798	3,282,661	3,396,024	113,363	536,472	3,198,056
<17,302>	140,185	<157,487>	<35,401>	284,228	<319,629>	144,694	517,791



UCLA RESTAURANTS  
INCOME STATEMENT

JAN. 06(12/29/13-01/25/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13		
CURRENT MONTH			YTD 6 MO(07/28/13-01/25/14)			LAST YEAR ACTUAL		
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD	
112,217	121,370	<9,153>	730,344	736,460	<6,116>	124,064	734,605	
144,616	153,020	<8,404>	944,015	974,173	<30,158>	139,771	898,869	
99,129	103,053	<3,924>	715,345	717,821	<2,476>	102,864	703,636	
169,155	188,642	<19,487>	1,147,071	1,246,968	<99,897>	182,060	1,203,602	
184,186	205,472	<21,286>	1,264,678	1,378,021	<113,343>	183,696	1,231,889	
232,372	206,447	25,925	1,297,500	1,115,388	182,112	231,674	1,344,097	
941,675	978,004	<36,330>	6,098,954	6,168,831	<69,877>	964,130	6,116,697	
331,400	330,256	<1,144>	2,118,736	2,093,385	<25,351>	324,939	2,119,901	
35.2	33.8	<1.4>	34.7	33.9	<0.8>	33.7	34.7	
610,274	647,748	<37,474>	3,980,219	4,075,446	<95,227>	639,190	3,996,797	
64.8	66.2	<1.4>	65.3	66.1	<0.8>	66.3	65.3	
67.3	68.6	<1.3>	67.1	68.8	<1.7>	67.3	67.5	
65.3	66.3	<1.1>	64.9	66.2	<1.3>	63.8	63.6	
63.9	65.1	<1.2>	64.3	65.2	<0.9>	64.8	64.7	
68.7	68.9	<0.2>	69.3	69.3	0.1	68.8	69.0	
64.3	64.6	<0.3>	63.9	64.6	<0.7>	64.9	64.5	
62.6	64.8	<2.2>	63.4	63.3	0.2	67.3	63.3	
175,872	166,633	9,239	1,108,357	1,025,243	83,114	165,897	1,063,309	
786,147	814,381	<28,234>	5,088,575	5,100,689	<12,114>	805,087	5,060,106	
266,432	275,776	9,344	1,680,455	1,717,291	36,836	264,262	1,636,934	
1,257	1,232	<25>	3,757	6,080	2,323	1,545	10,789	
174,312	178,079	3,767	1,121,343	1,112,737	<8,606>	168,331	1,098,287	
<31,064>	<30,110>	954	<195,728>	<193,564>	2,164	<29,503>	<187,021>	
410,936	424,977	14,041	2,609,827	2,642,544	32,717	404,636	2,558,990	
43.6	43.5	<0.2>	42.8	42.8	0.1	42.0	41.8	
142,971	163,222	20,251	892,918	969,344	76,426	141,430	865,803	
2,359	2,155	<204>	11,426	10,250	<1,176>	1,942	10,135	
4,058	4,299	241	25,365	25,784	419	4,037	25,206	
1,500	1,500	0	9,116	13,000	3,884	1,500	8,433	
42,318	45,527	3,209	284,500	287,342	2,842	43,843	275,828	
4.5	4.7	0.2	4.7	4.7	0.0	4.6	4.5	
3,664	4,289	625	26,699	25,497	<1,202>	4,259	26,499	
<8,002>	<9,150>	<1,148>	<53,877>	<54,900>	<1,023>	<7,214>	<47,048>	
4,235	2,319	<1,916>	18,748	15,796	<2,952>	4,166	19,599	
3,641	4,251	610	31,217	29,704	<1,513>	5,616	36,386	
1,688	1,255	<433>	12,274	9,958	<2,316>	2,063	11,578	
1,479	2,385	906	45,029	56,950	11,921	3,109	51,655	
0	100	100	0	600	600	29	1,401	
0	36	36	34	224	190	3	34	
7,327	4,845	<2,482>	67,401	32,592	<34,809>	4,503	50,041	
36,749	27,825	<8,924>	178,444	171,734	<6,710>	31,307	164,319	
1,417	1,356	<61>	9,079	8,977	<102>	1,481	8,882	
490	833	343	8,661	5,215	<3,446>	388	4,184	
95	0	<95>	102	0	<102>	0	0	
0	0	0	1,749	1,500	<249>	1,499	10,043	
0	385	385	870	2,310	1,440	86	1,030	
381	500	120	381	500	120	511	10,261	
0	0	0	600	0	<600>	0	600	
0	0	0	0	1,500	1,500	1,032	4,336	
37,403	36,005	<1,398>	142,673	144,636	1,963	35,543	152,153	
283,775	293,937	10,162	1,713,409	1,758,513	45,104	281,134	1,691,358	
694,711	718,914	24,203	4,323,236	4,401,057	77,821	685,770	4,250,347	
91,436	95,467	<4,031>	765,340	699,632	65,708	119,318	809,758	
30,466	30,753	287	182,813	185,108	2,295	27,144	167,244	
38,762	39,544	782	274,654	276,698	2,044	34,311	253,068	
19,118	16,292	<2,826>	117,669	114,668	<3,001>	14,411	106,472	
7,708	8,644	936	54,207	61,408	7,201	7,592	56,930	
23,831	25,611	1,780	176,533	175,411	<1,122>	22,963	160,023	
59,206	59,884	678	351,090	359,555	8,465	53,952	333,583	
26,496	25,320	<1,176>	189,601	165,514	<24,087>	21,286	160,151	
100,037	107,584	7,547	597,208	645,504	48,296	104,058	610,242	
305,624	313,632	8,008	1,943,776	1,983,866	40,090	285,717	1,847,713	
<214,188>	<218,165>	3,977	<1,178,436>	<1,284,234>	105,798	<166,399>	<1,037,954>	
284,134	305,508	<21,374>	1,827,077	1,921,063	<93,986>	300,849	1,878,516	
101,255	103,590	<2,335>	647,813	661,799	<13,986>	100,442	641,029	
182,879	201,918	<19,039>	1,179,264	1,259,264	<80,000>	200,407	1,237,487	
5.55	5.29	0.26	5.38	5.16	0.22	5.16	5.06	
6.96	6.58	0.38	6.06	5.69	0.37	6.32	6.22	
4.77	4.63	0.14	4.57	4.50	0.07	4.58	4.46	
26,346	26,496	150	167,577	166,538	<1,039>	25,670	166,163	
35.74	36.91	<1.17>	36.40	37.04	<0.65>	37.56	36.81	

SERVICES DIVISION  
INCOME STATEMENT

JAN. 06(12/29/13-01/25/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 6 MO(07/28/13-01/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
9,952	8,523	1,429	87,323	87,998	<675>	8,042	83,077
9,952	8,523	1,429	87,323	87,998	<675>	8,042	83,077
176	314	138	1,658	3,199	1,541	668	3,117
9,776	8,209	1,567	85,665	84,799	866	7,374	79,959
98.2	96.3	1.9	98.1	96.4	1.7	91.7	96.3
98.2	96.3	1.9	98.1	96.4	1.7	91.7	96.3
215,286	239,175	<23,889>	1,369,830	1,413,417	<43,587>	318,898	1,351,534
89,819	92,065	<2,246>	548,846	551,753	<2,907>	85,758	515,071
305,105	331,240	<26,135>	1,918,677	1,965,170	<46,493>	404,657	1,866,605
314,881	339,449	<24,568>	2,004,342	2,049,969	<45,627>	412,030	1,946,564
30,778	31,512	734	193,957	190,504	<3,453>	28,598	184,571
764	1,681	917	9,741	10,633	892	436	3,219
31,542	33,193	1,651	203,698	201,137	<2,561>	29,034	187,789
316.9	389.5	72.5	233.3	228.6	<4.7>	361.0	226.0
15,114	15,635	521	91,369	93,514	2,145	13,343	86,573
818	1,461	644	3,928	5,053	1,125	810	5,872
661	719	58	3,954	4,337	383	670	4,011
0	105	105	662	630	<32>	137	604
<295>	0	295	7,608	9,000	1,393	348	10,681
0	0	0	6,000	8,000	2,000	0	8,000
5,325	4,100	<1,225>	23,040	24,600	1,560	0	18,170
0	0	0	978	940	<38>	3,797	4,736
3,233	2,083	<1,150>	19,148	13,092	<6,056>	2,083	13,123
550	1,150	600	4,296	6,900	2,604	0	2,300
3,400	4,150	750	20,608	24,900	4,293	1,500	17,605
31,595	31,595	0	155,258	158,288	3,030	90,713	140,001
8,281	10,700	2,419	93,159	98,600	5,441	10,046	92,966
0	0	0	0	0	0	0	128
33,812	39,374	5,562	387,077	387,791	714	37,821	366,096
102,493	111,072	8,580	817,084	835,645	18,561	161,269	770,867
134,034	144,265	10,231	1,020,782	1,036,782	16,000	190,303	958,656
180,847	195,184	<14,337>	983,560	1,013,187	<29,627>	221,727	987,908
2,338	2,402	64	14,305	14,118	<187>	1,948	12,272
10,563	11,380	817	74,190	75,055	865	12,120	64,296
5,390	4,836	<554>	32,864	32,091	<773>	5,263	27,925
2,173	2,566	393	15,121	17,187	2,066	2,773	14,938
6,718	7,602	884	49,100	49,108	8	8,386	41,998
12,458	19,374	6,916	73,876	116,323	42,447	11,353	70,193
5,575	8,191	2,616	39,896	53,544	13,648	4,479	33,699
5,961	6,431	470	35,731	38,586	2,855	5,921	35,378
51,177	62,782	11,605	335,082	396,012	60,930	52,243	300,699
129,670	132,402	<2,732>	648,478	617,175	31,303	169,484	687,209

UCLA STUDENT UNION  
INCOME STATEMENT

JAN. 06(12/29/13-01/25/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 6 MO(07/28/13-01/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
19,679	24,200	<4,521>	268,359	224,080	44,279	23,348	241,793
3	109	<106>	1,678	828	850	2,268	12,829
53,540	51,904	1,636	319,814	322,074	<2,260>	51,253	318,035
73,223	76,213	<2,990>	589,852	546,982	42,870	76,869	572,658
53,539	50,762	<2,777>	316,311	314,990	<1,321>	49,940	312,289
4,577	4,273	<304>	55,273	50,658	<4,615>	7,072	49,691
0	0	0	25	0	<25>	75	414
58,116	55,035	<3,081>	371,609	365,648	<5,961>	57,087	362,394
79.4	72.2	<7.2>	63.0	66.9	3.9	74.3	63.3
15,106	21,178	<6,072>	218,243	181,334	36,909	19,782	210,264
20.6	27.8	<7.2>	37.0	33.2	3.9	25.7	36.7
76.7	82.3	<5.6>	79.4	77.4	2.0	69.7	79.5
100.0	100.0	0.0	98.5	100.0	<1.5>	96.7	96.8
0.0	2.2	<2.2>	1.1	2.2	<1.1>	2.6	1.8
9,541	14,799	<5,258>	75,312	68,770	6,542	9,630	60,084
1,000	1,346	<346>	9,886	10,721	<835>	1,500	10,873
9,590	9,137	453	56,947	56,699	248	9,041	55,850
20,131	25,282	<5,151>	142,146	136,190	5,956	20,171	126,806
35,238	46,460	<11,222>	360,388	317,524	42,864	39,953	337,070
31,254	31,002	<252>	186,759	186,012	<747>	30,097	177,702
12,303	15,772	3,469	95,707	104,866	9,159	16,930	111,530
43,557	46,774	3,217	282,466	290,878	8,412	47,027	289,232
59.5	61.4	1.9	47.9	53.2	5.3	61.2	50.5
15,752	16,603	851	93,910	98,451	4,541	13,713	87,085
3,683	3,693	11	12,966	7,690	<5,276>	775	9,297
3,334	3,100	<234>	19,153	19,660	507	3,277	19,838
0	0	0	312	1,150	838	0	734
0	0	0	2,474	2,474	0	0	2,731
129	232	103	826	928	102	232	928
13	800	787	2,507	5,108	2,601	0	3,896
929	614	<315>	19,396	18,034	<1,362>	829	20,072
5,110	7,357	2,247	34,096	30,733	<3,363>	8,247	33,302
0	240	240	902	1,755	853	442	2,612
0	0	0	0	0	0	0	20
0	30	30	0	337	337	0	608
838	600	<238>	838	600	<238>	500	500
5	145	140	647	754	107	125	776
446	601	155	2,756	3,582	826	589	3,234
2,213	2,063	<150>	6,330	8,124	1,794	1,407	19,502
0	0	0	0	0	0	1,466	8,795
1,488	1,220	<268>	7,463	7,569	106	1,596	8,036
58	31	<27>	92	192	101	0	<3>
600	808	208	5,745	6,432	687	900	6,913
283	0	<283>	2,908	2,625	<283>	0	2,769
15,417	15,417	0	92,500	92,502	2	15,417	92,500
7,032	12,500	5,468	53,695	57,000	3,305	12,524	58,383
57,329	66,054	8,725	359,516	365,700	6,184	62,037	382,528
100,886	112,828	11,942	641,981	656,578	14,597	109,064	671,759
<65,648>	<66,368>	720	<281,593>	<339,054>	57,461	<69,111>	<334,689>
3,230	3,385	155	19,785	20,393	608	3,155	18,877
3,130	3,399	269	27,615	25,313	<2,302>	2,850	24,170
1,597	1,445	<152>	12,116	10,854	<1,262>	1,238	10,472
644	766	122	5,622	5,808	186	652	5,608
1,991	2,271	280	18,395	16,644	<1,751>	1,972	15,633
37,011	36,529	<482>	219,476	219,324	<152>	33,727	208,532
16,563	15,445	<1,118>	118,525	100,962	<17,563>	13,307	100,114
14,243	17,290	3,047	85,457	103,740	18,283	17,826	106,417
78,409	80,530	2,121	506,990	503,038	<3,952>	74,727	489,823
<144,057>	<146,898>	2,841	<788,583>	<842,092>	53,509	<143,839>	<824,512>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

JAN. 06(12/29/13-01/25/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 6 MO(07/28/13-01/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
278,178	305,303	27,125	1,769,509	1,794,781	25,272	289,381	1,730,178
3,283	300	<2,983>	16,173	13,800	<2,373>	0	1,257
18,014	31,026	13,012	160,335	173,531	13,196	19,340	163,618
299,476	336,629	37,153	1,946,018	1,982,112	36,094	308,720	1,895,054
5.0	5.1	0.0	5.5	5.3	<0.2>	4.6	5.1
682	2,200	1,518	11,682	10,200	<1,482>	2,124	9,770
0	0	0	4,000	2,000	<2,000>	0	0
126,354	148,375	22,021	784,626	848,289	63,663	130,041	762,664
7,239	9,145	1,906	58,990	48,449	<10,541>	7,438	44,403
8,203	9,578	1,375	51,437	58,357	6,920	8,860	54,961
920	1,083	163	5,826	6,546	720	965	5,506
592	2,305	1,713	3,582	14,255	10,673	417	14,313
0	20	20	0	120	120	0	0
801	312	<489>	6,951	6,768	<183>	642	9,201
0	855	855	0	5,130	5,130	399	1,784
0	469	469	2,381	2,704	323	90	1,285
151	500	349	609	3,000	2,391	408	1,578
246	300	54	1,640	1,800	160	123	1,474
<252>	<1,000>	<748>	<271>	<6,000>	<5,729>	<1,861>	<5,082>
313	50	<263>	399	300	<99>	240	1,275
2,873	2,658	<215>	16,795	15,948	<847>	2,683	15,470
1,150	1,000	<150>	6,460	6,000	<460>	<400>	4,569
2,100	2,100	0	12,600	12,600	0	1,906	11,436
4,357	4,894	537	29,172	32,438	3,266	7,398	33,687
5,200	0	<5,200>	5,200	0	<5,200>	0	0
16,045	10,320	<5,725>	62,175	61,920	<255>	8,601	54,172
0	224	224	477	489	12	378	660
11,509	11,509	0	56,469	56,469	0	8,116	52,008
4	102	98	3	93	90	99	91
18,041	22,484	4,443	108,246	134,904	26,658	20,440	122,640
2,869	3,344	475	18,327	20,845	2,518	2,874	18,794
917	910	<7>	5,500	5,460	<40>	773	4,635
9,733	10,427	694	58,897	62,562	3,665	10,123	60,737
190	0	<190>	3,650	3,600	<50>	165	4,997
9,583	9,442	<141>	57,500	56,652	<848>	9,167	55,000
0	0	0	3,348	3,374	26	0	3,275
9,140	10,300	1,160	56,835	61,500	4,665	9,509	60,870
48	10,000	9,952	3,366	10,000	6,634	10,660	11,797
3,408	3,711	303	18,998	20,414	1,416	3,603	19,818
3,010	2,994	<16>	17,863	18,445	582	2,907	17,907
7,416	7,635	219	44,500	45,810	1,310	7,417	44,501
15,929	15,929	0	95,574	95,574	0	15,498	92,988
2,919	300	<2,619>	17,777	17,700	<77>	333	17,401
271,690	304,475	32,785	1,631,584	1,744,715	113,131	272,133	1,610,586
571,166	641,104	69,938	3,577,602	3,726,827	149,225	580,853	3,505,640
15,119	16,200	1,081	89,655	97,268	7,613	13,777	85,184
6,766	6,850	84	48,417	44,777	<3,640>	5,436	40,896
15,838	17,225	1,387	94,327	103,350	9,023	15,418	90,626
37,723	40,275	2,552	232,400	245,395	12,995	34,631	216,706
608,889	681,379	72,490	3,810,002	3,972,222	162,220	615,484	3,722,345
<540,585>	<587,992>	<47,407>	<3,311,593>	<3,457,336>	<145,743>	<524,209>	<3,175,031>
<25,962>	<25,962>	0	<156,052>	<156,052>	0	<25,443>	<150,987>
<3,732>	<3,732>	0	<20,514>	<20,514>	0	<3,732>	<20,514>
<38,610>	<63,790>	<25,180>	<321,843>	<338,318>	<16,475>	<62,100>	<375,813>
<608,889>	<681,476>	<72,587>	<3,810,002>	<3,972,220>	<162,218>	<615,484>	<3,722,345>
0	<97>	<97>	0	2	2	0	0

MAINTENANCE DIVISION  
EXPENSE STATEMENT

JAN. 06(12/29/13-01/25/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 6 MO(07/28/13-01/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
93,227	99,684	6,457	573,301	609,319	36,018	87,115	539,887
2,201	0	<2,201>	11,896	0	<11,896>	3,141	15,929
0	540	540	0	3,240	3,240	0	0
<160>	<80>	80	<4,240>	<480>	3,760	<80>	<930>
<4,766>	<4,221>	545	<25,863>	<25,847>	16	<5,051>	<25,802>
<3,790>	<4,500>	<710>	<56,768>	<27,000>	29,768	<3,120>	<35,543>
86,712	91,423	4,711	498,327	559,232	60,905	82,005	493,540
55,229	62,781	7,552	346,173	368,177	22,004	53,344	320,739
3	565	562	691	1,290	599	969	1,672
678	668	<10>	4,085	4,066	<19>	671	3,984
0	30	30	168	1,080	912	0	0
4,614	4,858	244	25,770	27,627	1,857	4,503	26,840
5,031	4,682	<349>	27,036	28,159	1,123	4,275	27,478
2,035	746	<1,289>	7,984	6,679	<1,305>	691	7,062
437	649	212	2,313	3,942	1,629	567	4,515
17,817	14,905	<2,912>	116,985	89,430	<27,555>	10,237	92,420
2,936	3,150	214	17,844	19,625	1,781	2,993	18,726
0	50	50	0	300	300	0	204
20	200	180	1,296	1,200	<96>	345	886
0	100	100	0	600	600	<38>	277
3,500	3,750	250	22,954	22,500	<454>	2,788	21,592
6,973	8,010	1,037	44,958	46,586	1,628	7,833	44,791
3,862	3,573	<289>	21,075	21,440	366	4,462	21,232
3,541	690	<2,851>	6,153	3,915	<2,238>	365	3,845
0	0	0	2,592	0	<2,592>	0	0
106,675	109,407	2,732	648,077	646,616	<1,461>	94,007	596,263
193,387	200,830	7,443	1,146,404	1,205,848	59,444	176,012	1,089,804
16,845	16,138	<707>	100,870	96,828	<4,042>	16,039	96,111
16,845	16,138	<707>	100,870	96,828	<4,042>	16,039	96,111
210,231	216,968	6,737	1,247,274	1,302,676	55,402	192,051	1,185,914
<178,908>	<185,198>	<6,290>	<1,060,921>	<1,111,959>	<51,038>	<163,032>	<1,008,019>
<6,001>	<6,001>	0	<36,006>	<36,006>	0	<6,058>	<36,348>
<2,644>	<2,644>	0	<15,864>	<15,864>	0	<2,295>	<13,770>
<7,559>	<6,925>	634	<44,828>	<41,579>	3,249	<6,889>	<42,592>
<15,119>	<16,200>	<1,081>	<89,655>	<97,268>	<7,613>	<13,777>	<85,184>
<210,231>	<216,968>	<6,737>	<1,247,274>	<1,302,676>	<55,402>	<192,051>	<1,185,913>
0	0	<0>	0	0	<0>	0	1

UTILITIES  
EXPENSE STATEMENT

JAN. 06(12/29/13-01/25/14)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
1,935	11,034	9,099	Chiller Water
66,341	58,619	<7,722>	Elec-Non Air Cond.
7,593	10,021	2,428	Water-Non Air Cond.
15,799	10,350	<5,449>	Steam-Non Air Cond.
2,863	2,632	<231>	Gas
94,531	92,656	<1,875>	TOTAL OTHER CONTROL.
94,531	92,656	<1,875>	TOTAL CONTROLLABLE EXP
<80,064>	<78,305>	1,759	Allocated-Svs and Ent
<2,997>	<2,997>	0	Allocated-USAC
<1,321>	<1,321>	0	Allocated-GSA
<3,383>	<3,183>	200	Allocated-Comm Board
<6,766>	<6,850>	<84>	Allocated-A & SS
<94,531>	<92,656>	1,875	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 13-14			FISCAL YEAR 12-13	
YTD 6 MO(07/28/13-01/25/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
123,079	104,337	<18,742>	8,075	119,328
405,489	377,314	<28,175>	69,096	367,934
48,752	57,828	9,076	6,140	50,632
78,626	49,376	<29,250>	88	16,974
15,522	14,509	<1,013>	<7,280>	12,274
671,468	603,364	<68,104>	76,119	567,142
671,468	603,364	<68,104>	76,119	567,142
<572,935>	<511,875>	61,060	<64,322>	<483,939>
<17,982>	<17,982>	0	<2,642>	<15,852>
<7,926>	<7,926>	0	<1,001>	<6,006>
<24,209>	<20,806>	3,403	<2,718>	<20,449>
<48,417>	<44,777>	3,640	<5,436>	<40,896>
<671,468>	<603,366>	68,102	<76,119>	<567,142>
<0>	<2>	<2>	0	0