ASSOCIATED STUDENTS UCLA

FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

July (07/02/23 - 07/29/23)

Prepared

August 16, 2023

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - JULY 2023 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

		JU	JLY (07/02/	23 - 07/29/2	3)			FY 2	1-22]			F	ISCAL YEA	R 2022-202	3			FY 21-22		
			CURREN	T MONTH				**	•	1			YTD 12	MONTHS (07/31/22 - 0	7/29/23)			**		
ACTU	AL	BUD	GET		VARIA	ANCE		LAST YE	AR ACT	1	ACT	UAL	BUD	GET	VARIANCE				LAST YE	AR ACT	
				ACT/	/BUD	ACT/L	Y ACT								ACT/	BUD	ACT/L	Y ACT			
\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%	
										GROSS INCOME											
3,545		3,251		294	9.0%	513	16.9%	3,032		UCLA Store	47,875		45,103		2,772	6.1%	6,653	16.1%	41,222		
707		1,146		(439)	(38.3%)	188	36.2%	519		UCLA Restaurants	16,782		21,266		(4,484)	(21.1%)	5,092	43.6%	11,690		
691		715		(24)	(3.4%)	(103)	(13.0%)	794		Licensing & Services	6,685		6,964		(279)	(4.0%)	139	2.1%	6,546		
2,419		103		2,316	2248.5%	2,278	1615.6%	141		UCLA Student Union	3,867		3,402		465	13.7%	2,049	112.7%	1,818		
7,362		5,215		2,147	41.2%	2,876	64.1%	4,486		TOTAL	75,209		76,735		(1,526)	(2.0%)	13,933	22.7%	61,276		
					Pts.		Pts.			GROSS MARGIN						Pts.		Pts.			
1,307	36.9%	1,026	31.6%	281	5.3	333	4.8	974	32.1%	UCLA Store	16,471	34.4%	15,291	33.9%	1,180	0.5	3,156	2.1	13,315	32.3%	
525	74.3%	808	70.5%	(283)	3.8	149	1.9	376	72.4%	UCLA Restaurants	11,968	71.3%	14,969	70.4%	(3,001)	0.9	3,755	1.0	8,213	70.3%	
691	100.0%	714	99.9%	(23)	0.1	(102)	0.1	793	99.9%	Licensing & Services	6,684	100.0%	6,958	99.9%	(274)	0.1	139	0.0	6,545	100.0%	
2,396	99.0%	74	71.8%	2,322	27.2	2,275	13.2	121	85.8%	UCLA Student Union	3,483	90.1%	2,975	87.4%	508	2.7	1,970	6.9	1,513	83.2%	
4,919	66.8%	2,622	50.3%	2,297	16.5	2,655	16.3	2,264	50.5%	TOTAL	38,606	51.3%	40,193	52.4%	(1,587)	(1.1)	9,020	3.0	29,586	48.3%	
										WAGES & BENEFITS											
635	17.9%	621	19.1%	(14)	1.2	(76)	0.5	559	18.4%	UCLA Store	8,048	16.8%	7,856	17.4%	(192)	0.6	(1,037)	0.2	7,011	17.0%	
638	90.2%	802	70.0%	164	(20.2)	(35)	26.0	603	116.2%	UCLA Restaurants	9,732	58.0%	10,493	49.3%	761	(8.7)	(1,415)	13.1	8,317	71.1%	
51	7.4%	74	10.3%	23	2.9	13	0.7	64	8.1%	Licensing & Services	654	9.8%	863	12.4%	209	2.6	132	2.2	786	12.0%	
77	3.2%	95	92.2%	18	89.0	1	52.1	78	55.3%	UCLA Student Union	920	23.8%	1,168	34.3%	248	10.5	(161)	17.9	759	41.7%	
1,401	19.0%	1,592	30.5%	191	11.5	(97)	10.1	1,304	29.1%	TOTAL	19,354	25.7%	20,380	26.6%	1,026	0.9	(2,481)	1.8	16,873	27.5%	
										OTHER CONTROLLABLES											
281	7.9%	192	5.9%	(89)	(2.0)	(72)	(1.0)	209	6.9%	UCLA Store	2,702	5.6%	2,100	4.7%	(602)	(0.9)	(389)	0.0	2,313	5.6%	
65	9.2%	127	11.1%	62	1.9	20	7.2	85	16.4%	UCLA Restaurants	1,752	10.4%	2,342	11.0%	590	0.6	(206)	2.8	1,546	13.2%	
262	37.9%	87	12.2%	(175)	(25.7)	(91)	(16.4)	171	21.5%	Licensing & Services	2,174	32.5%	1,974	28.3%	(200)	(4.2)	(154)	(1.6)	2,020	30.9%	
56	2.3%	35	34.0%	(21)	31.7	(43)	6.9	13	9.2%	UCLA Student Union	718	18.6%	712	20.9%	(6)	2.3	(174)	11.3	544	29.9%	
664	9.0%	441	8.5%	(223)	(0.5)	(186)	1.7	478	10.7%	TOTAL	7,346	9.8%	7,128	9.3%	(218)	(0.5)	(923)	0.7	6,423	10.5%	
										CONTRIBUTION											
391	11.0%	213	6.6%	178	4.4	184	4.2	207		UCLA Store	5,721	11.9%	5,335	11.8%	386	0.1	1,730	2.2	3,991	9.7%	
(178)	(25.2%)	(121)	(10.6%)	(57)	(14.6)	135	35.1	(313)	, ,	UCLA Restaurants	484	2.9%	2,134	10.0%	(1,650)	(7.1)	2,134	17.0	(1,650)	(14.1%)	
378 2,263	54.7% 93.6%	553 (56)	77.3% (54.4%)	(175) 2,319	(22.6) 148.0	(180) 2,233	(15.6)	558 30	70.3%	Licensing & Services UCLA Student Union	3,856 1,845	57.7% 47.7%	4,121 1,095	59.2% 32.2%	(265) 750	(1.5) 15.5	117 1,635	0.6	3,739 210	57.1%	
2,263	38.8%	(56) 589	11.3%	2,319	27.5	2,233	72.3 28.1	482		TOTAL	11.906	15.8%	12,685	16.5%	(779)	(0.7)	5.616	36.1 5.5	6,290	11.6% 10.3%	
2,834	38.8%	589	11.3%	2,265	27.3	2,372	28.1	482	10.7%	TOTAL	11,906	15.8%	12,085	16.5%	(779)	(0.7)	5,616	5.5	6,290	10.3%	
										ALLOCATED EXPENSES											
901	12.2%	803	15.4%	(98)	3.2	146	11.1	1,047	23.3%	Admin&Support Services	10,035	13.3%	9,581	12.5%	(454)	(0.8)	(1,340)	0.9	8,695	14.2%	
257	3.5%	265	5.1%	8	1.6	(12)	2.0	245	5.5%	Facilities	3,374	4.5%	3,244	4.2%	(130)	(0.3)	(52)	0.9	3,322	5.4%	
71 187	1.0% 2.5%	63 202	1.2%	(8)	0.2	(3)	0.5 2.2	68	1.5%	Utilities	720	1.0% 2.7%	776 2.426	1.0% 3.2%	56 362	0.0	(64)	0.1 0.7	656 2.059	1.1%	
1,416	2.5% 19.2%	1,333	3.9% 25.6%	15 (83)	1.4 6.4	22 153	2.2 15.8	209 1,569	4.7% 35.0%	Depreciation	2,064 16,193	21.5%	2,426 16,027	20.9%	362 (166)	0.5 (0.6)	(5) (1,461)	2.5	2,059 14,732	3.4% 24.0%	
1,410	19.270	1,333	23.0%	(63)	0.4	103	19.8	1,509	33.0%	1	10,193	21.3%	10,027	20.9%	(100)	(0.0)	(1,401)	2.3	14,732	24.0%	
4 400	10.50/	(744)	(4.4.20/)	2 400	22.0	2,525	40.7	(4.007)	(24.00)	NET INCOME (LOSS)	(4.007)	/F 70/\	(2.240)	(4.40/)	(0.45)	4 0	4 455		(0.440)	(42.00/)	
1,438	19.5%	(744)	(14.3%)	2,182	33.8	∠,525	43.7	(1,087)	(24.2%)	1	(4,287)	(5.7%)	(3,342)	(4.4%)	(945)	(1.3)	4,155	8.1	(8,442)	(13.8%)	
		_						_		OTHER INC/(EXP)						, .	// 45-1	(a =			
59	0.8%	2	0.0%	57	0.8	52	0.6	7	0.2%	Non-Recurrent Inc/(Exp)	777	1.0%	24	0.0%	753	1.0	(1,498)	(2.7)	2,275	3.7%	
66 (14)	0.9% (0.2%)	18	0.3% (0.3%)	48 0	0.6 0.1	54 4	0.6 0.2	12 (18)	0.3% (0.4%)	Interest Income	588 (168)	0.8% (0.2%)	215 (168)	0.3% (0.2%)	373 0	0.5 0.0	480 48	0.6 0.2	108 (216)	0.2%	
(14)	0.0%	(14) 0	0.3%)	0	0.1	0	0.2	(18)	0.4%)	Interest (Expense) Income Taxes	(168)	0.2%)	(168)	0.2%)	0	0.0	48	0.2	(216)	0.0%	
266	3.6%	266	5.1%	0	(1.5)	(37)	(3.2)	303	6.8%	Student Union Fee Income	3,267	4.3%	3,190	4.2%	77	0.0	56	(0.9)	3,211	5.2%	
377	5.1%	272	5.2%	105	(0.1)	73	(1.7)	304	6.8%	TOTAL	4,464	5.9%	3,190	4.2%	1,203	1.7	(914)	(2.9)	5,378	8.8%	
1.815	24.7%	(472)	(9.1%)	2.287	33.8	2.598	42.2	(783)		NET INCOME (LOSS)	177	0.2%	(81)	(0.1%)	258	0.3	3.241	5.2	(3,064)	(5.0%)	
1,815	24.1%	(4/2)	(9.1%)	2,287	33.8	2,598	42.2	(783)	(17.5%)	INE I INCOME (LUSS)	177	0.2%	(81)	(0.1%)	208	0.3	3,∠41	5.2	(3,004)	(5.0%)	

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - JULY 2023 (\$000's) DIVISIONS FULLY ALLOCATED

S W,			JL	JLY (07/02/	23 - 07/29/2	3)			FY 2	1-22]			F	ISCAL YEA	R 2022-202	3			FY 21-22		
S N				CURREN	T MONTH	•			**	,	1			YTD 12	MONTHS (7/31/22 - 07	7/29/23)			**		
S M S N S	ACTUAL	\L	BUD	GET					LAST YE	AR ACT		ACT	UAL	BUD	GET						AR ACT	
CASE			_									_										
3,265 3,265 294 9,0% 513 16.9% 3,002 UCIA Siere 47,875 45,103 2,772 6.1% 6,683 16.1% 47,875 11,965 16.9% 14.9% 16.9% 16.9% 14.9% 16.9% 1		%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%	
Total Care																						
Egy 10	-															,				41,222		
2,419	-				, ,	, ,										,				11,690		
Total Tota					, ,															6,546 1,818		
1,307 36,978 1,002 31,968 2,333 38,34 4,8 972 32,78 DULA Store 10,471 34,49 10,201 33,078 1,110 DE 1,																				61.276		
13.07 36.9% 1.026 31.6% 221 5.3 33.3 4.8 974 32.1% ULA Roter 16.471 34.4% 15.291 33.9% 1.180 0.5 3.156 2.1 1.0 6.5	02		3,213		2,147		2,670		4,460			73,209		70,733		(1,320)	,,	13,333		01,270		
525 74.3% 608 70.5% C833 3.8 149 1.9 376 72.4% U.Q.R. BEASURINES 11.988 77.3% 14.989 70.4% (3.001) 0.9 3.755 1.0 8.681 1.0 1	07	26.00/	1 026	21 60/	201		222		074	22 40/		16 471	24.40/	15 201	22.00/	1 100		2.156		13,315	32.3%	
691 100 0% 714 99.9% C23 0.1 (102) 0.1 738 99.9% Eccasing & Services 6.684 100.0% 6.958 99.9% C274 0.1 1339 0.0 6.298 99.9% C274 0.1 1339 0.0 6.298 0.0 0.									-											8,213	32.3% 70.3%	
2,986 99.0% 74																				6,545	100.0%	
4,919 66.8% 2,622 50.3% 2,297 16.5 2,655 16.3 2,264 50.5% TOTAL 38,606 51.3% 40,103 52.4% (1,587) (1,1) 9,020 3.0 25																, ,				1,513	83.2%	
16 25 8 813 25 9 (103) (0.8) (1.48) (0.5) 768 25 8 UCLA Store 10.751 22.5 8 9.956 22.1 (7.95) (0.4) (1.427) (1.5 3.1 4.5 2.5 6.0 4.5 1	19	66.8%	2,622	50.3%	2,297	16.5		16.3	2,264	50.5%	TOTAL	38,606	51.3%		52.4%	(1,587)		9,020	3.0	29,586	48.3%	
916 25.8% 813 25.9% (103) (0.8) (1.48) (0.5) 768 25.8% UCLA Store 10.751 22.5% 9.966 22.1% (7.95) (0.4) (1,427) 0.1 5.30 (1.48) (1											TOTAL CONTROLLABLES											
140 140	16	25.8%	813	25.0%	(103)	(0.8)	(148)	(0.5)	768	25.3%		10.751	22.5%	9.956	22.1%	(795)	(0.4)	(1.427)	0.1	9,324	22.6%	
312 45.2% 161 22.5% (151) (22.7) (77) (15.6) 235 29.8% Licensing & Services 2.828 42.3% 2.836 40.7% 8 (1.6) (21) 0.6 2.5 2.2064 28.0% 2.303 39.0% (31) 11.0 (281) 11.7 1.783 39.7% TOTAL 26.701 35.5% 27.507 35.8% 806 0.3 (3.04) 2.5 2.2 2.2 (17.8) (1.6) (1.										132.8%	UCLA Restaurants									9,863	84.4%	
Contribution Cont	12	45.2%	161	22.5%	(151)	(22.7)	(77)	(15.6)	235	29.6%	Licensing & Services	2,828	42.3%	2,836	40.7%	8	(1.6)	(21)	0.6	2,807	42.9%	
391 11.0% 213 6.6% 178 4.4 184 4.2 207 6.8% UCLA Store 5.721 11.9% 5.335 11.8% 386 0.1 1.730 2.2 (1.73) (1.6, 1.73) (1.6, 1.73) (1.73)						120.7	, ,											Ţ		1,303	71.7%	
331 11.0% 213 6.6% 178 4.4 184 4.2 2.07 6.8% 0.1 0.5% 0.5% 0.1 0.5% 0.5% 0.1 0.5% 0.5% 0.1 0.5% 0.5% 0.1 0.5% 0.5% 0.1 0.5% 0.5	64	28.0%	2,033	39.0%	(31)	11.0	(281)	11.7	1,783	39.7%	TOTAL	26,701	35.5%	27,507	35.8%	806	0.3	(3,404)	2.5	23,297	38.0%	
C52											CONTRIBUTION											
378 54.7% 553 77.3% (175) (22.6) (180) (15.6) 558 70.3% Licensing & Services 3,856 57.7% 4.121 59.2% (265) (1.5) 117 0.6 52.263 93.6% (56) (54.4%) 2,319 148.0 2,233 72.3 30 21.3% UCLA Student Union 1,845 47.7% 1,095 32.2% 750 15.5 1,635 36.1																				3,991	9.7%	
2.263 93.6% (56) (54.4%) 2.319 148.0 2.233 72.3 30 21.3% UCLA Student Union 1.845 47.7% 1.095 32.2% 750 15.5 1.635 36.1 2.854 38.8% 589 11.3% 2.265 27.5 2.372 28.1 482 10.7% TOTAL 11.906 15.8% 12.685 16.5% (779) (0.7) 5.616 5.5 (0.7) 5.61																			-	(1,650)	(14.1%)	
2,854 38.8% 589 11.3% 2,265 27.5 2,372 28.1 482 10.7% TOTAL 11,906 15.8% 12,685 16.5% (779) (0.7) 5,616 5.5 66 3.1 7.9% 678 20.9% 45 3.0 253 11.3 886 29.2% UCLA Store 8,465 17.7% 7,768 17.2% (697) (0.5) (560) 1.5 7 298 42.1% 386 33.7% 88 (8.4) 29 20.9 327 63.0% UCLA Restaurants 4,661 27.8% 5,181 24.4% 520 (3.4) (769) 5.5 5 3 13.3 19.2% 157 22.0% 24 2.8 97 9.8 230 29.0% Ucla Store 1,527 22.8% 1,533 22.0% 6 (0.8) 101 2.1 13.52 14.6% 17.2% (240) 94.1 (226) 74.8 12.6 89.4% UCLA Student Union 1,540 39.8% 1,545 45.4% 5 5.6 (233) 32.1 11.4% (1.4) 1.50 15.8% 12.6% (1.6) (0.6) (1.461) 2.5 14.8% (1.77) (6.5%) (507) (9.7%) 30 3.2 163 7.8 (640) (14.3%) UCLA Store (2.744) (3.6%) (2.433) (3.2%) (311) (0.4) 1.170 2.8 (3.2%) (447) (6.5%) (507) (9.7%) 30 3.2 163 7.8 (640) (14.3%) UCLA Store (2.744) (3.6%) (2.433) (3.2%) (311) (0.4) 1.170 2.8 (3.2%) 1.911 26.0% (168) (3.2%) 2,079 29.2 2.007 28.1 (96) (2.1%) UCLA Store (2.744) (3.6%) (2.433) (3.2%) (3.11) (0.4) 1.170 2.8 (3.2%) 1.911 26.0% (168) (3.2%) 2,079 29.2 2.007 28.1 (96) (2.1%) UCLA Store (2.74%) (3.6%) (2.433) (3.2%) (3.11) (0.4) 1.170 2.8 (3.2%) 1.911 26.0% (168) (3.2%) 2,079 29.2 2.007 28.1 (96) (2.1%) UCLA Store (2.74%) (3.6%) (2.433) (3.2%) (3.11) (0.4) 1.170 2.8 (3.2%) 1.911 26.0% (168) (3.2%) 2,079 29.2 2.007 28.1 (96) (2.1%) UCLA Store (2.74%) (3.6%) (2.433) (3.2%) (3.11) (0.4) 1.170 2.8 (3.2%) 1.911 26.0% (168) (3.2%) 2,079 29.2 2.007 28.1 (96) (2.1%) UCLA Store (2.74%) (3.6%) (2.433) (3.2%) (3.1%) (3.11) (0.4) 1.170 2.8 (3.2%) (3.11) (3.2%) (3.2%) (3.11) (3.2%) (3.2					, ,	(- /		, ,			9					, ,				3,739	57.1%	
ALLOCATED EXPENSES 633 17.9% 678 20.9% 45 3.0 253 11.3 886 29.2% UCLA Store 298 42.1% 386 33.7% 88 (8.4) 29 20.9 327 63.0% UCLA Restaurants 4,661 27.8% 5,181 24.4% 520 (3.4) (769) 5.5 5.3 133 19.2% 157 22.0% 24 2.8 97 9.8 230 29.0% Ucla Restaurants 4,661 27.8% 5,181 24.4% 520 (3.4) (769) 5.5 5.5 352 14.6% 112 108.7% (240) 94.1 (226) 74.8 126 89.4% UCLA Store 1,416 19.2% 1,333 25.6% (83) 6.4 153 15.8 1,569 35.0% TOTAL 1,416 19.2% 1,333 25.6% (83) 6.4 153 15.8 1.569 35.0% TOTAL NET INCOME (LOSS) FROM OPERATIONS (241) (3.3%) (465) (8.9%) 224 5.6 438 11.8 (679) (15.1%) UCLA Store (247) (6.5%) (507) (9.7%) 30 3.2 16.3 7.8 (640) (14.3%) UCLA Restaurants (4.477) (6.5%) (507) (9.7%) 30 3.2 16.3 7.8 (640) (14.3%) UCLA Restaurants (4.477) (6.5%) (507) (9.7%) 30 3.2 16.3 7.8 (640) (14.3%) UCLA Restaurants (4.477) (6.5%) (507) (9.7%) 30 3.2 16.3 7.8 (640) (14.3%) UCLA Restaurants (4.477) (6.5%) (507) (9.7%) 30 3.2 16.3 7.8 (640) (14.3%) UCLA Restaurants (4.477) (6.5%) (507) (9.7%) 30 3.2 2.007 28.1 (96) (2.1%) UCLA Store 1,911 26.0% (168) (3.2%) 2,079 29.2 2,007 28.1 (96) (2.1%) UCLA Student Union (4.38) (4.40) 3.5 2.0% (4.50) (0.6%) 755 1.0 1.402 2.2 (1.44) (1.43%) 2.182 33.8 2,525 43.7 (1.087) (24.2%) TOTAL 59 0.8% 2 0.0% 57 0.8 52 0.6 7 0.2% Non-Recurrent Inc/(EXP) OTHER INC/(EXP) OTHER INC/(EXP) OTHER INC/(EXP) OTHER INC/(EXP) O 0.0% 0 0.0% 0 0.00 0 0.0 0 0.0 0 0.00 0			` '	` ,																210 6.290	11.6% 10.3%	
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298	22	47.00/	670	20.00/	45	2.0	252	44.0	000	20.20/		0.405	47.70/	7 700	47.00/	(007)	(0.5)	(500)	4.5	7.005	19.2%	
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352 14.6% 112 108.7% (240) 94.1 (226) 74.8 126 89.4% UCLA Student Union 1,540 39.8% 1,545 45.4% 5 5.6 (233) 32.1 1 1 1,416 19.2% 1,333 25.6% (83) 6.4 153 15.8 1,569 35.0% TOTAL 16,193 21.5% 16,027 20.9% (166) (0.6) (1,461) 2.5 14 14 14 14 14 14 14 14 14 14 14 14 14						, ,			-									, ,		1,628	24.9%	
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(241) (3.3%) (465) (8.9%) 224 5.6 438 11.8 (679) (15.1%) UCLA Store (2,744) (3.6%) (2,433) (3.2%) (311) (0.4) 1,170 2.8 (3.6%) (477) (6.5%) (507) (9.7%) 30 3.2 163 7.8 (640) (14.3%) UCLA Restaurants (4,177) (5.6%) (3,048) (4.0%) (1,129) (1.6) 1,365 3.4 (5.2%) (NET INCOME (LOSS)											
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245 3.3% 396 7.6% (151) (4.3) (83) (4.0) 328 7.3% Licensing & Services 2,329 3.1% 2,589 3.4% (260) (0.3) 218 (0.3) 2 1,911 26.0% (168) (3.2%) 2,079 29.2 2,007 28.1 (96) (2.1%) UCLA Student Union 305 0.4% (450) (0.6%) 755 1.0 1,402 2.2 (18) UCLA Student Union 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0																				(3,914)	(6.4%)	
1,911 26.0% (168) (3.2%) 2,079 29.2 2,007 28.1 (96) (2.1%) UCLA Student Union 305 0.4% (450) (0.6%) 755 1.0 1,402 2.2 (1.4.4.8.8.8.8.8.8.8.8.8.8.8.8.8.8.8.8.8.	,	. ,	, ,	, ,					, ,	, ,			, ,		, ,	,				(5,542)	(9.0%)	
1,438 19.5% (744) (14.3%) 2,182 33.8 2,525 43.7 (1,087) (24.2%) TOTAL (4,287) (5.7%) (3,342) (4.4%) (945) (1.3) 4,155 8.1 (8 OTHER INC/(EXP) (14) (0.2%) 18 0.3% 48 0.6 54 0.6 12 0.3% Interest Income (14) (0.2%) (14) (0.3%) 0 0.1 4 0.2 (18) (0.4%) Interest (Expense) (168) (0.2%) (168) (0.2%) 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0% 1 0 0.0%	-																			2,111	3.4%	
59 0.8% 2 0.0% 57 0.8 52 0.6 7 0.2% Non-Recurrent Inc/(Exp) 777 1.0% 24 0.0% 753 1.0 (1,498) (2.7) 2 (66 0.9% 18 0.3% 48 0.6 54 0.6 12 0.3% Interest Income 588 0.8% 215 0.3% 373 0.5 480 0.6 (14) (0.2%) (14) (0.3%) 0 0.1 4 0.2 (18) (0.4%) Interest (Expense) (168) (0.2%) (168) (0.2%) 0 0.0% 0 0.0 48 0.2 0 0.0% 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0	_		` /						` /	_ ` _ ′										(1,097) (8,442)	(1.8%) (13.8%)	
59 0.8% 2 0.0% 57 0.8 52 0.6 7 0.2% Non-Recurrent Inc/(Exp) 777 1.0% 24 0.0% 753 1.0 (1,498) (2.7) 2 66 0.9% 18 0.3% 48 0.6 54 0.6 12 0.3% Interest Income 588 0.8% 215 0.3% 373 0.5 480 0.6 (14) (0.2%) (14) (0.3%) 0 0.1 4 0.2 (18) (0.4%) Interest (Expense) (168) (0.2%) (168) (0.2%) 0 0.0% 0 0.0 0.0 0.0 0 0.0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0 0.0 0.0 0	36	19.5%	(744)	(14.3%)	2,182	33.8	∠,5∠5	43.7	(1,087)	(24.2%)	1	(4,287)	(3.1%)	(3,342)	(4.4%)	(945)	(1.3)	4,155	8.1	(8,442)	(13.8%)	
66 0.9% 18 0.3% 48 0.6 54 0.6 12 0.3% Interest income 588 0.8% 215 0.3% 373 0.5 480 0.6 (14) (0.2%) (14) (0.3%) 0 0.0 0 0.0 0 0.0 0 0.0% Income Taxes 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0	50	0.8%	2	0.0%	57	0.0	52	0.6	7	0.29/		777	1.0%	24	0.0%	752	1.0	(1 /100)	(2.7)	2,275	3.7%	
(14) (0.2%) (14) (0.3%) 0 0.1 4 0.2 (18) (0.4%) Interest (Expense) (168) (0.2%) (168) (0.2%) 0 0.0 48 0.2 0 0.0 0											1 17							,		108	0.2%	
0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0 0 0.0% Income Taxes 0 0.0% 0 0.0% 0 0.0 0 0.0 0 0.0																				(216)	(0.4%)	
	,									, ,						-				0	0.0%	
200 3.0% 200 5.1% 0 (1.3) (3/) (3.2) 303 6.6% Student Union Fee Income 3,26/ 4.3% 3,190 4.2% // 0.1 56 (0.9) 3	66	3.6%	266	5.1%	0	(1.5)	(37)	(3.2)	303	6.8%	Student Union Fee Income	3,267	4.3%	3,190	4.2%	77	0.1	56	(0.9)	3,211	5.2%	
377 5.1% 272 5.2% 105 (0.1) 73 (1.7) 304 6.8% TOTAL 4,464 5.9% 3,261 4.2% 1,203 1.7 (914) (2.9) 5	77	5.1%	272	5.2%	105	(0.1)	73	(1.7)	304	6.8%	TOTAL	4,464	5.9%	3,261	4.2%	1,203	1.7	(914)	(2.9)	5,378	8.8%	
1,815 24.7% (472) (9.1%) 2,287 33.8 2,598 42.2 (783) (17.5%) NET INCOME (LOSS) 177 0.2% (81) (0.1%) 258 0.3 3,241 5.2 (3	15	24.7%	(472)	(9.1%)	2,287	33.8	2,598	42.2	(783)	(17.5%)	NET INCOME (LOSS)	177	0.2%	(81)	(0.1%)	258	0.3	3,241	5.2	(3,064)	(5.0%)	

ASUCLA P/L Reconciliation Jul-23

	T .	
Financial Analysis	\$0	000's
	Jı	ul-23
Budgeted Net Income/(Loss)	+	(472
`	₩	
UCLA Store	₩	
Gross Margin:	₩	
Bearwear above plan due to an increase in the summer campus population, tourists, sports camps and campus events	188	
Fastrack below plan due to discounting for out-of-date goods and selling old stock to make room for new product assortments	(20)	
Graduation ETC above plan mostly strong sales of regalia, graduate products and larger than anticipated ancillary purchases	44	
Campus Portrait Studio below plan: less traffic based on yearbook department restrictions and reduced CPS Express expansion orders	(14)	
Market above plan due to an increase in foot traffic, new food options, and a successful Cal Fresh EBT marketing program	20	
E-Commerce below plan due to shift of business to in-person purchases	(38)	
New Text above plan primarily related to volume, timing and inclusive access	28	
Bookzone below plan due to timing (large department order occurred in prior month)	(38)	
Custom Shop above plan due to year-end bulk orders of customized goods	141	
Computer Store below plan mostly due to lower average selling price for Apple laptops	(20)	
Hilltop above plan due to better product selection and assortment and increased traffic from the resident hall food voucher program	17	
Total Wages above plan	(9)	
Other, negative controllables (mostly payment to UCLA)	(121)	
Total Contribution		17
UCLA Restaurants		
Gross Margin:		
Northern Lights below plan: the location closed for summer operations to reduce service points for unanticipated plan of many summer classes being virtual and not on campus	(25)	
CSSC below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized and additional reduced traffic (summer classes virtual rather than in person)	(17)	
Café Synapse below plan: rebound to 2019 traffic and sales levels have not materialized	(21)	
ScrubJay Café below plan: initial sales expectations lower than projected (no history for first budget)	(21)	
South Café below plan: planned location will not go forward	(58)	
LuValle Food Servery below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and impact of closure for construction on Public Policy building	(33)	
Café 451 below plan: the location closed for summer operations to reduce service points for unanticipated plan of many summer classes being virtual and not on campus	(17)	
Jimmy's below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and impact of closure for construction on Public Policy building	(20)	
Taco Bell below plan: the location closed for summer operations to reduce service points for unanticipated plan of many summer classes being virtual and not on campus	(36)	
Concessions above plan mostly due to unbudgeted Jiu Jitsu World Tournament	16	
Total Wages below plan	132	
Other, positive controllables (\$93K) slightly offset by various gross margin variances	43	
Total Contribution		(5'
Licensing & Services		
Gross Margin:		
Licensing Domestic above plan: better than anticipated royalties from Nike, new programs and strong sales to Fanatics	91	
Licensing International below plan due to diminished retail sales globally	(58)	
Licensing Campus Sourcing slightly above plan	5	
Leased Ops ahead of plan: higher utility charges and unplanned CSSC Wescom ATM	4	
Photography above plan due to a higher number of photography jobs	10	
Marketing Ventures below plan: level of new advertising business has not been achieved	(75)	
Total Wages below plan	17	
Other, negative controllables mostly Licensing	(169)	
	(109)	(17
Total Contribution UCLA Student Union	+	(17.
Gross Margin:	+	
Event Services above plan due to an increase in summer camp space usage and new student orientation business	92	
	####	
Student Union Ops. above plan mostly due to recognition of certain operational costs supported by the State Funding Total Wages below plan	10	
Total Wages below plan Other pagetive controllebles		\vdash
Other, negative controllables Total Contribution	(13)	
	+	2,31
Allocated Expenses and Other A RSS above plan in various accounts	(00)	
A&SS above plan in various accounts	(98)	—
Facilities below plan in various accounts slightly offset by unrealized cost sharing with UCLA	8	—
Utilities above plan mostly due to unrealized cost sharing with UCLA with some offset for lower steam and water consumption	(8)	—
Depreciation below plan due to timing of capital expenditures	15	<u> </u>
Non-recurrent higher than plan	57	
Interest income higher than plan	48	\vdash
Total	+-	2
Actual Net Income/(Loss)		1,81

ASUCLA P/L Reconciliation Year-To-Date Through July, 2023

Financial Analysis	\$0	00's
Budgeted Net Income/(Loss)		(81
UCLA Store		
Gross Margin:	1.205	
Bearwear above plan: strong sales for Spring Break, Score Big promotions, men's and women's basketball, March Madness, gymnastics, the holidays and summer traffic	1,385	
Fastrack below plan: discounting of out-of-stock product (changes to the department)	(143) 182	
Graduation ETC. above plan due to an increase in retail purchases for undergraduate and graduate regalia Campus Portrait Studio below plan due to less traffic due to yearbook deadlines	(167)	
Market above plan: strong CalFresh/EBT program, new food items, accepting ResHall meal vouchers and redemption of marketing coupons for Joe N Go coffee	273	
Essentials below plan due to a change in the materials and supplies students use, and some impact from the UAW strike	(119)	
E-Commerce below plan due to supply chain issues, timing for the fall catalog and shift from students shopping remotely in 2021 to in-store Bearwear sales	(373)	
New Text below plan due to the hybrid and remote nature of many Summer Session courses and a decline in traditional print textbook sales (shift to Inclusive Access titles)	(168)	
Used Text below plan: impact of remote learning and strong transition to Inclusive Access titles reduced sales of traditional print textbooks	(234)	
HSS Dental above plan: overall strong results and an increase in dental assistants to the program	305	
Hilltop above plan: more visitors and expanded product selection and accepting the resident hall food voucher program	302	
Total Wages above plan	(217)	
Other, mostly negative controllables	(640)	
Total Contribution		386
UCLA Restaurants		
Gross Margin:		
Kerckhoff Coffeehouse below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(111)	
Northern Lights below plan: location did not reopen until last week of September once Fall classes began	(81)	
Anderson Café above plan due to increasing customer trends for several areas across campus and new marketing campaigns	189	
CSSC below plan: summer traffic less than previous years, some summer classes virtual rather than in person, lower sales rebound, and negative impact of UAW strike Café Synapse below plan: expectation for rebound of customers around this area has not been realized	(146)	
ScrubJay Café below plan: expectation for resound of customers around this area has not been realized	(560)	
South Café below plan: location will not go forward as planned	(706)	
LuValle Food Servery below plan; the rebound to 2019 traffic and sales levels have not materialized and the negative impact of the UAW strike	(314)	
Cafe 451 below plan as the assumption of rebound to 2019 traffic and sales levels have not materialized	(160)	
Jimmy's below plan as the assumption of rebound to 2019 traffic and sales has not occurred	(210)	
Cooperage below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(47)	
Taco Bell below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(198)	
Catering below plan: assumption of growth this year has not yet fully materialized, and Basic Needs Committee cancelled/postponed meals for food insecurity	(503)	
Concessions above plan: higher attendance related to MBB, Softball and Gymnastics and unplanned tournament	197	
Total Wages lower than plan (mostly student)	679	
Other, positive controllables (\$671K) slightly offset by various negative gross margin variances	506	
Total Contribution		(1,65
Licensing & Services		
Gross Margin:	4 000	
Licensing Domestic above plan: better than expected Nike income and fall shipments, and many retailers showing positive increases over prior year	1,023	
Licensing Foreign below plan: overall lower sales than expected	(102)	
Licensing Campus Sourcing below plan due to less campus product requests Leased Ops above plan: mostly higher utilities and unplanned ATM	76	
Marketing Ventures below plan due to the delay in LED project and anticipated new business not yet achieved	(847)	
Total Wages below plan	149	
Other, mostly negative controllables	(123)	
Total Contribution		(26:
UCLA Student Union		
Gross Margin:		
Event Services above plan due to an increase in student programming, commencements held in our spaces and summer camp usage	243	
Student Union Ops. above plan mostly due to higher strategic funding	265	
Total Wages below plan	150	
Other, positive controllables	92	
Total Contribution		75
Allocated Expenses and Other		
A&SS above plan in various accounts	(454)	
Facilities above plan: higher wages, benefits and various other controllables including unrealized budgeted cost sharing with UCLA	(130)	
Utilities below plan: UCLA rebate for prior chiller water costs and lower consumption, slightly offset by unrealized cost sharing with UCLA	56	
Depreciation lower than plan due to timing of capitals	362	
Non-recurrent higher than plan	753	
Interest Income higher than plan	373	
Student Union Fees higher than plan	77	_
Total		1,03

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS

(\$000)

	Current Month	Prior Month	Prior Year
ACCETC	July 2023	June 2023	July 2022
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	17,794	18,383	22,810
Accounts receivable	9,704	8,897	6,727
Less: Allowance for doubtful accounts	(478)	(476)	(425)
Accounts receivable, net	9,227	8,421	6,302
Student fees receivable	107	0	258
Inventories	8,363	7,419	7,220
Prepaid expenses and other current assets	1,107	1,040	872
Total current assets	36,598	35,264	37,462
LONG TERM ASSETS			
Property, equipment and improvements	76,766	76,614	75,569
Less: Accumulated depreciation	(59,595)	(59,459)	(57,740)
Total long term assets	17,171	17,155	17,828
TOTAL ASSETS	53,769	52,419	\$55,290
LIABILITIES AND RETAINED EARNINGS CURRENT LIABILITIES:			
Accounts payable	9,298	9,073	9,394
Wages and payroll taxes payable	36,603	37,034	36,776
Sales tax payable & other liabilities	1,352	1,053	1,191
Interest payable Deferred income	27 1,439	13	37
Funds held for others	395	1,968 439	2,105 268
Current portion of long term debt	1,087	1,087	1,040
Total current liabilities	50,201	50,667	50,811
	11,		/ -
LONG TERM DEBT:	2 110	2 110	2 206
AU expansion loan Total long term debt	2,119 2,119	2,119 2,119	3,206 3,206
Total long term debt	2,113	2,110	3,200
TOTAL LIABILITIES	52,320	52,786	54,017
RETAINED EARNINGS:			
Beginning Balance	1,272	1,272	4,337
Year-to-date net income/(loss)	177	(1,639)	(3,064)
Ending Balance	1,449	(367)	1,273
Limiting balatice	1,449	(307)	1,213
TOTAL LIABILITIES AND RETAINED EARNINGS	53,769	52,419	55,290

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS July 2023 (\$000's)

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:	WOITH	Date	Date
Net income/(loss)	1,815	177	(3,064)
Adjustments to reconcile net income/(loss) to net	.,		(0,00.)
cash provided/(used) by operating activities:			
Depreciation	187	2,064	2,059
(Increase)/decrease in current assets:		,	,
Accounts receivable	(805)	(2,925)	(4,332)
Student fees receivable	(107)	151	0
Inventories	(943)	(1,143)	(1,825)
Prepaid expenses and other current assets	(67)	(235)	(274)
Increase/(decrease) in current liabilities:	, ,	, ,	` '
Accounts payable	171	364	237
Sales tax payable & other liabilities	299	161	30
Wages and payroll taxes payable	(431)	(173)	3,650
Interest payable	14	(11)	(10)
Deferred Income	(529)	(667)	205
Funds held for others	(44)	127	(102)
Net cash provided/(used) by operating activities	(440)	(2,110)	(3,426)
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of property, equipment and improvements	(149)	(1,867)	(1,291)
, a.o., a.o. o. p. opo., y, oquipo a.i.ap. o.ooo	(1.10)	(1,001)	(1,=01)
Net cash used in investing activities	(149)	(1,867)	(1,291)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	О	(1,040)	(992)
Net cash provided/(used) by financing activities	0	(1,040)	(992)
· · · · · · · · · · · · · · · · · · ·		(-,)	(-3-/
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(589)	(5,017)	(5,709)
CASH AND CASH EQUIVALENTS, Beginning	18,383	22,810	28,519
CASH AND CASH EQUIVALENTS, Ending	17,794	17,794	22,810

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION July 2023 (\$000's)

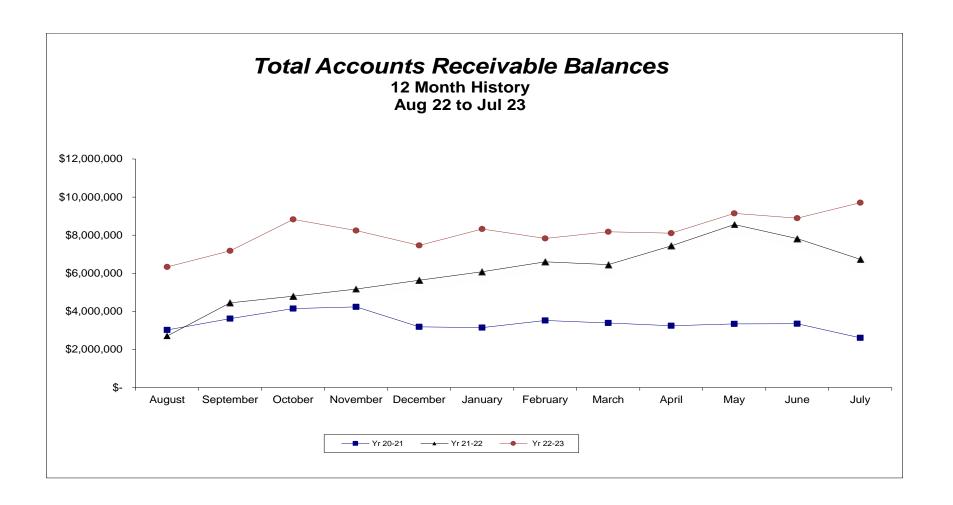
	Current Month July 2023	Prior Month June 2023
CASH AND CASH EQUIVALENTS	17,794	18,383
BOARD REQUIRED CASH RESERVE	6,720	6,815
RESERVE SURPLUS (DEFICIT)	11,074	11,567

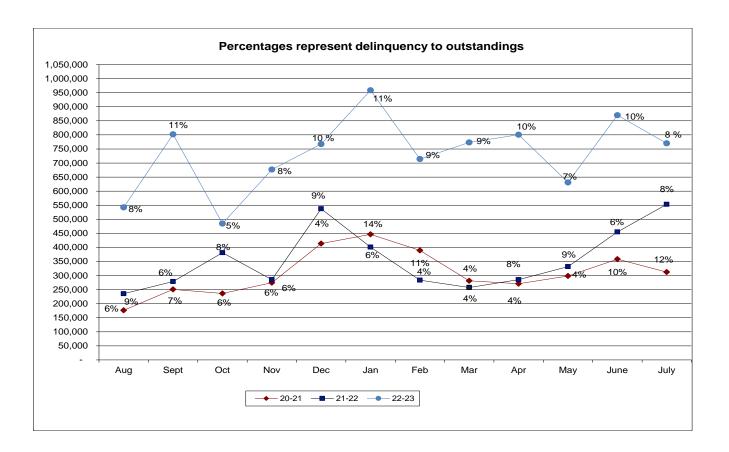
ASUCLA SERVICES AND ENTERPRISES Capital Expenditures - Current Year Projects (\$000's) FY 2022-2023 July 2023

			FY 202	22-2023 July 2	2023	DDO IFOTED			
PROJEC	TNAME	BUDGET				PROJECTED Remaining		Over	
		DODOE.	Pavments	PO's	Total	Balance	Pendina	(Under)	Status
Store/Serv									
2022-001 2022-002	Store General Replacement MKT Refrigerators/Freezers	100.0 20.0	84.9 32.9	1.7 0.0	86.5 32.9	13.5 (12.9)		(13.5) 12.9	In Progress Completed
2022-002	Copier/Printers	15.0	0.0	0.0	0.0	15.0	15.0	0.0	Pending
	e/Services	135.0	117.7	1.7	119.4	15.6	15.0	(0.6)	1 Chaing
Food Serv	<u>rice</u>								
2022-004	FS Miscellaneous and Unanticipated	50.0	37.7	6.6	44.3	5.7		(5.7)	In Progress
2022-005	Patio Furniture Upgrade	20.0	0.0	20.3	20.3	(0.3)		0.3	In Progress
2022-006 2022-007	Event Services Equipment Dining Room Upgrades	20.0 100.0	0.0 0.0	18.9 0.0	18.9 0.0	1.1 100.0		(1.1) (100.0)	In Progress Canceled
2022-007	Replacement Kitchen Cooking Equipment	30.0	28.7	0.0	28.7	1.3		(1.3)	In Progress
2022-009	Division-wide Loyalty Program	145.0	0.0	0.0	0.0	145.0	145.0	0.0	Pending
2022-010	Smoothie Robot Equipment	140.0	0.0	0.0	0.0	140.0	140.0	0.0	Pending
2022-055	Double Tank Deep Fryer	0.0	0.0	31.6	31.6	(4.6)		31.6	In Progress
2022-057	Luvalle Pizza Ovens	0.0	46.6	0.0	46.6	13.4		46.6	In Progress In Progress
2022-058 2022-062	Luvalle Water Station TGIF Taco Bell Updates	0.0 0.0	1.1 0.0	2.2 23.9	3.3 23.9	0.2 11.1		3.3 23.9	In Progress
2022-064	Sambazon Açaí Bowls Renovation	0.0	0.0	9.4	9.4	15.6		9.4	Pending
	d Services	505.0	114.2	112.9	227.1	428.4	285.0	7.1	Š
Technolog									
2022-011	Network Infrastructure Upgrade	120.0	0.0	0.0	0.0	120.0		(120.0)	Canceled
2022-012 2022-013	Printer Replacement	10.0 10.0	0.0 0.0	2.9 0.0	2.9 0.0	7.1 10.0	10.0	(7.1) 0.0	In Progress Pending
2022-013	Misc hardware/Software (Marketing/Info Photo) PC Replacement (9 to 13 years old)	10.0 150.0	0.0 103.7	0.0 43.3	0.0 147.0	10.0 3.0	10.0	(3.0)	Pending In Progress
2022-014	Internal and External router upgrade	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
2022-016	Informal Photography - Camera, lens, light	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-017	Canon Copier Replacement	12.0	0.0	0.0	0.0	12.0	12.0	0.0	Pending
2022-018	Video Equipment	6.0	0.0	5.9	5.9	0.1		(0.1)	In Progress
2022-038	Lightbox/Viewpoint Lounge	0.0	9.0	0.5	9.5	2.5		9.5	Completed - Awaiting Invoice
2022-054 2022-059	Network Audit and Overhaul Phase I / II ASUCLA App	0.0 0.0	67.9 0.0	78.9 0.0	146.8 0.0	153.2 15.0		146.8 0.0	In Progress Pending
2022-059	Bruin Voice	0.0	0.0	0.0	0.0	50.0		0.0	Pending
Total Tech		368.0	180.5	131.5	312.0	433.0	32.0	0.0	
	ks & Licensing								
2022-019	Miscellaneous and Unanticipated demarks & Licensing	50.0 50.0	0.0 0.0	0.0 0.0	0.0 0.0	50.0 50.0	1 0.0 1	(50.0)	Canceled
Others	demarks & Electroning			<u> </u>	<u> </u>		įi	100.07	
2022-020	Fac Misc and Remodels	75.0	10.4	53.6	64.0	11.0		(11.0)	In Progress
2022-021	Replace HVAC Motors	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-022	Custodial Replacements	15.0	2.1	11.6	13.7	1.3		(1.3)	In Progress
2022-023	AU Freight Elevator Doors (A-Level and 3rd Floo	225.0	0.0	0.0	0.0	225.0	225.0	0.0	Pending
2022-024 2022-025	Office Space Remodeling - Phase II CSSC Roof Waterproofing	250.0 30.0	8.7 0.0	26.6 0.0	35.3 0.0	214.7 30.0		(214.7)	In Progress Canceled
2022-025	AU Retrofit Lighting and Occupancy Sensors	50.0	0.0	0.0	0.0	50.0		(30.0) (50.0)	Canceled
2022-027	EDO Suite and Staircase Flooring	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2022-028	SUO General Replacement	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2022-029	Meeting Room /Venue Upgrades	75.0	0.0	0.0	0.0	75.0	75.0	0.0	Pending
2022-030	SUO General AV Upgrades	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-031 2022-032	SU Occupancy Counter System Viewpoint Conf Rm Overhaul	30.0 175.0	0.0 0.0	0.0	0.0 0.0	30.0 175.0		(30.0) (175.0)	Canceled Canceled
2022-032	EMS Capabilities Upgrade	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2022-034	Meeting Room Flooring	40.0	0.0	0.0	0.0	40.0		(40.0)	Canceled
2022-035	Finance Misc. Replacements	15.0	0.0	2.1	2.1	12.9		(12.9)	In Progress
2022-036	Replace Cameras	40.0	31.9	6.1	38.0	2.0		(2.0)	In Progress
2022-037 2022-039	HR Furniture Replacement	15.0 0.0	2.6 10.7	0.0 1.0	2.6 11.7	12.4 0.3		(12.4) 11.7	In Progress In Progress
2022-039	Untitled Space Remodel CSSC Condensate Tank Replacement	0.0	10.7 0.0	1.0 40.2	11. <i>7</i> 40.2	0.3 (2.2)		11.7 40.2	In Progress
2022-040	Ackerman Union Passenger Elevators*	0.0	0.0	0.0	0.0	660.0		0.0	Pending
2022-041	Kerckhoff Hall Passenger Elevators*	0.0	0.0	0.0	0.0	200.0		0.0	Pending
2022-043	Ackerman Union Chilled Water Coil Replacemen	0.0	1.4	0.0	1.4	298.6		1.4	In Progress
2022-044	Kerckhoff Hall Patio Waterproofing*	0.0	0.0	0.0	0.0	700.0		0.0	Pending
		0.0	2.5	0.0	2.5	147.5 797.5		2.5 2.5	In Progress In Progress
2022-045	Ackerman Union A-level M&W*			0.0				25	III FIUUIESS
2022-045 2022-046	Ackerman Union 3rd Floor M&W*	0.0	2.5	0.0	2.5				
2022-045 2022-046 2022-047			2.5 2.5	0.0 0.0 0.0	2.5	247.5		2.5	In Progress In Progress
2022-045 2022-046	Ackerman Union 3rd Floor M&W* Kerckhoff Hall 1st Floor M&W*	0.0 0.0	2.5	0.0					In Progress
2022-045 2022-046 2022-047 2022-048 2022-049 2022-050	Ackerman Union 3rd Floor M&W* Kerckhoff Hall 1st Floor M&W* Kerckhoff Hall 2nd Floor M* Kerckhoff Hall 2nd Floor W* Kerckhoff Hall 3rd Floor M&W*	0.0 0.0 0.0 0.0 0.0	2.5 2.5 1.3 1.3 2.5	0.0 0.0 0.0 0.0	2.5 1.3 1.3 2.5	247.5 148.7 98.7 197.5		2.5 1.3 1.3 2.5	In Progress In Progress In Progress In Progress
2022-045 2022-046 2022-047 2022-048 2022-049 2022-050 2022-051	Ackerman Union 3rd Floor M&W* Kerckhoff Hall 1st Floor M&W* Kerckhoff Hall 2nd Floor M* Kerckhoff Hall 2nd Floor W* Kerckhoff Hall 3rd Floor W&W* Kerckhoff Hall 3rd Floor Ml-Gender*	0.0 0.0 0.0 0.0 0.0 0.0	2.5 2.5 1.3 1.3 2.5 2.5	0.0 0.0 0.0 0.0 0.0	2.5 1.3 1.3 2.5 2.5	247.5 148.7 98.7 197.5 297.5		2.5 1.3 1.3 2.5 2.5	In Progress In Progress In Progress In Progress In Progress
2022-045 2022-046 2022-047 2022-048 2022-049 2022-050 2022-051 2022-052	Ackerman Union 3rd Floor M&W* Kerckhoff Hall 1st Floor M&W* Kerckhoff Hall 2nd Floor M* Kerckhoff Hall 2nd Floor W* Kerckhoff Hall 3rd Floor M&W* Kerckhoff Hall 4th Floor All-Gender* Lu Valle Commons M&W*	0.0 0.0 0.0 0.0 0.0 0.0 0.0	2.5 2.5 1.3 1.3 2.5 2.5 2.5	0.0 0.0 0.0 0.0 0.0 0.0	2.5 1.3 1.3 2.5 2.5 2.5	247.5 148.7 98.7 197.5 297.5 297.5		2.5 1.3 1.3 2.5 2.5 2.5	In Progress In Progress In Progress In Progress In Progress In Progress
2022-045 2022-046 2022-047 2022-048 2022-049 2022-050 2022-051 2022-052 2022-053	Ackerman Union 3rd Floor M&W* Kerckhoff Hall 1st Floor M&W* Kerckhoff Hall 2nd Floor M* Kerckhoff Hall 2nd Floor W* Kerckhoff Hall 3rd Floor M&W* Kerckhoff Hall 3rd Floor M&W* Kerckhoff Hall 4th Floor All-Gender* Lu Valle Commons M&W* KH Staircase Runner	0.0 0.0 0.0 0.0 0.0 0.0 0.0	2.5 2.5 1.3 1.3 2.5 2.5 2.5 6.3	0.0 0.0 0.0 0.0 0.0 0.0	2.5 1.3 1.3 2.5 2.5 2.5 6.3	247.5 148.7 98.7 197.5 297.5 297.5 0.0		2.5 1.3 1.3 2.5 2.5 2.5 6.3	In Progress In Progress In Progress In Progress In Progress In Progress Completed
2022-045 2022-046 2022-047 2022-048 2022-050 2022-051 2022-052 2022-053 2022-056	Ackerman Union 3rd Floor M&W* Kerckhoff Hall 1st Floor M&W* Kerckhoff Hall 2nd Floor M* Kerckhoff Hall 2nd Floor W* Kerckhoff Hall 3rd Floor M&W* Kerckhoff Hall 3rd Floor Ml-Gender* Lu Valle Commons M&W* KH Staircase Runner Mural Lighting	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	2.5 2.5 1.3 1.3 2.5 2.5 2.5 6.3 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0	2.5 1.3 1.3 2.5 2.5 2.5 6.3 0.0	247.5 148.7 98.7 197.5 297.5 297.5 0.0 16.5		2.5 1.3 1.3 2.5 2.5 2.5 6.3 0.0	In Progress In Progress In Progress In Progress In Progress In Progress Completed Pending
2022-045 2022-046 2022-047 2022-048 2022-049 2022-050 2022-051 2022-052 2022-053	Ackerman Union 3rd Floor M&W* Kerckhoff Hall 1st Floor M&W* Kerckhoff Hall 2nd Floor M* Kerckhoff Hall 2nd Floor W* Kerckhoff Hall 3rd Floor M&W* Kerckhoff Hall 3rd Floor M&W* Kerckhoff Hall 4th Floor All-Gender* Lu Valle Commons M&W* KH Staircase Runner	0.0 0.0 0.0 0.0 0.0 0.0 0.0	2.5 2.5 1.3 1.3 2.5 2.5 2.5 6.3	0.0 0.0 0.0 0.0 0.0 0.0	2.5 1.3 1.3 2.5 2.5 2.5 6.3	247.5 148.7 98.7 197.5 297.5 297.5 0.0		2.5 1.3 1.3 2.5 2.5 2.5 6.3	In Progress In Progress In Progress In Progress In Progress In Progress Completed
2022-045 2022-046 2022-047 2022-048 2022-050 2022-051 2022-052 2022-053 2022-056 2022-061	Ackerman Union 3rd Floor M&W* Kerckhoff Hall 1st Floor M&W* Kerckhoff Hall 2nd Floor M* Kerckhoff Hall 2nd Floor W* Kerckhoff Hall 3rd Floor M&W* Kerckhoff Hall 3rd Floor All-Gender* Lu Valle Commons M&W* KH Staircase Runner Mural Lighting RISE Center Flooring Campus Tours Buildout	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	2.5 2.5 1.3 1.3 2.5 2.5 2.5 6.3 0.0 98.8	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	2.5 1.3 1.3 2.5 2.5 2.5 6.3 0.0 98.8	247.5 148.7 98.7 197.5 297.5 297.5 0.0 16.5 1.2	450.0 782.0	2.5 1.3 1.3 2.5 2.5 2.5 6.3 0.0 98.8	In Progress Completed Pending In Progress

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

07/29/23	Jul	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,909,333	24%	\$898,669	91%	\$94,756	57%	\$41,732	20%	\$51,095	23%	\$44,706	27%	\$3,040,291	31%
ASUCLA PUBLICATIONS		\$105,204	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$105,204	1%
ASUCLA USA/GSA		\$201,314	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$201,314	2%
DUE FROM VENDORS		\$31,634	0%	\$65,742	7%	\$47,650	29%	\$155,717	72%	\$174,066	77%	\$116,044	71%	\$590,853	6%
DENTAL KITS		\$272,446	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$272,446	3%
OTHER		5,429,443	68%	\$20,638	2%	\$23,011	14%	\$17,509	8%	\$421	0%	\$3,257	2%	\$5,494,278	57%
TOTAL CURRENT MO	ONTH	\$7,949,374	100%	\$985,049	100%	\$165,417	100%	\$214,958	100%	\$225,582	100%	\$164,007	100%	\$9,704,386	100%
		82%		10%		2%		2%		2%		2%		100%	
07/01/23	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$3,471,235	46%	\$356,250	83%	\$133,714	35%	\$51,751	37%	\$35,644	21%	\$46,586	27%	\$4,095,181	46%
ASUCLA PUBLICATIONS		\$214,373	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$214,373	2%
ASUCLA USA/GSA		\$107,814	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$107,814	1%
DUE FROM VENDORS		\$62,882	1%	\$65,069	15%	\$194,341	50%	\$92,441	64%	\$130,917	78%	\$87,278	51%	\$632,928	7%
DENTAL KITS		\$328,904	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$328,904	4%
OTHER		\$3,410,094	45%	\$10,497	2%	\$58,360	15%	\$437	0%	\$840	1%	\$37,575	22%	\$3,517,802	40%
TOTAL CURRENT MO	ONTH	\$7,595,302	100%	\$431,816	100%	\$386,416	100%	\$144,628	100%	\$167,401	100%	\$171,439	100%	\$8,897,002	100%
		85%		5%		4%		2%		2%		2%		100%	
05/27/23	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$2,073,880	29%	\$988,141	76%	\$103,674	88%	\$80,023	89%	\$31,908	16%	\$120,418	53%	\$3,398,044	37%
ASUCLA PUBLICATIONS		\$129,857	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$129,857	1%
ASUCLA USA/GSA		\$208,644	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$208,644	2%
DUE FROM VENDORS		\$109,884	2%	\$290,420	23%	(\$3,343)	-4%	\$9,048	10%	\$157,674	81%	\$105,116	46%	\$668,799	7%
DENTAL KITS		\$429,627	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$429,627	5%
OTHER		\$4,270,186	59%	\$9,705	1%	\$18,550	16%	\$569	1%	\$6,134	3%	\$1,385	1%	\$4,306,529	47%
TOTAL CURRENT MO	ОИТН	\$7,222,077	100%	\$1,288,266	100%	\$118,881	100%	\$89,640	100%	\$195,716	100%	\$226,919	100%	\$9,141,499	100%
		79%		14%		1%		1%		2%		3%		100%	





			7					
	12(07/02/23-07/2 CURRENT MONTI				ISCAL YEAR 22-2 MO(07/31/22-07		FISCAL YI LAST YEA	
ACTUAL	BUDGET	VARIANCE	ł	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
			İ					
1,302,331	1,415,760	<113,429>		16,102,642	17,371,486	<1,268,844>	1,319,456	16,373,686
1,622,108 78,796	1,251,187 40,007	370,921 38,789	GENERAL MDSE DIVISION HILLTOP SHOP	19,346,290 1,938,874	16,194,818 1,176,431	3,151,472 762,443	1,338,169 75,179	15,364,499 1,275,922
52,448	65,300	<12,852>		1,586,735	1,769,019	<182,284>	40,772	1,291,133
38,921	96,000		E-COMMERCE DIVISION	1,328,548	1,870,000	<541,452>	39,319	1,266,361
312,003 <0>	322,700 0	<10,697> <0>	HEALTH SCIENCES STORE OPERATIONS DIVISION	5,801,630 1	5,050,130 0	751,500 1	94,027 <0>	4,236,320 3,885
3,406,608	3,190,954	215,654	TOTAL SALES	46,104,720	43,431,884	2,672,836	2,906,921	39,811,806
2,224,608	2,212,008	<12,600>	Less: Cost of Sales	31,336,353	29,647,363	<1,688,990>	2,069,392	27,772,007
			Less: Shrinkage					
			g-					
2,234	3,030	796	ACADEMIC SUPPORT DIV	23,714	37,510	13,796	7,721	39,298
9,172 863	7,590 230	<1,582> <633>		165,184 <8,779>	91,140 6,760	<74,044> 15,539	56,503 753	134,037 12,754
370	380	10	LU VALLE COMMONS STORE	18,233	9,400	<8,833>	3,430	11,096
814	1,400	586	HEALTH SCIENCES STORE	<130,946>	19,920	150,866	<80,209>	<62,779>
13,453	12,630	<823>	SHRINKAGE	67,406	164,730	97,324	<11,802>	134,405
2,238,061	2,224,638	<13,423>	TOTAL COST OF SALES	31,403,759	29,812,093	<1,591,666>	2,057,590	27,906,412
65.3	69.3	4.0	COST OF SALES %	68.0	68.3	0.3	71.2	69.8
1,168,547	966,316	202,231	GROSS MARGIN	14,700,961	13,619,791	1,081,170	849,331	11,905,394
34.7	30.7	4.0	GROSS MARGIN %	32.0	31.7	0.3	28.8	30.2
0.4	0.4	0.0	SHRINKAGE %	0.2	0.4	0.2	<0.4>	0.3
34.3	30.3	4.0	NET GROSS MARGIN %	31.9	31.4	0.5	29.2	29.9
1/ 7	12.0	2.7	ACADEMIC SUPPORT DIV	11.0	12.0	.0.4	4.5	10.5
16.7 49.8	13.0 49.2	3.7 0.6	ACADEMIC SUPPORT DIV GENERAL MDSE DIVISION	11.8 48.8	13.9 49.7	<2.1> <1.0>	4.5 46.6	12.5 49.5
42.3	41.9	0.5	HILLTOP SHOP	40.0	41.4	<1.4>	43.1	39.1
45.5	41.7	3.9	LU VALLE COMMONS STORE	36.0	35.8	0.2	35.4	31.8
43.1	51.0	<7.9>		47.3	50.6	<3.3>	44.6	49.6
22.2 <1,018.2>	22.7 0.0	<0.5> <1,018.2>		24.0 5,191.4	21.5 0.0	2.5 5,191.4	109.4 <844.4>	16.9 100.3
,		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		5,1111		2,		
138,484	59,610	78,874	OTHER INCOME	1,770,310	1,671,064	99,246	125,011	1,409,827
1,307,031	1,025,926	281,105	GROSS MARGIN/OTHER	16,471,271	15,290,855	1,180,416	974,342	13,315,221
			Less: Controllable Exp					
302,798 4,450	284,605 0	<18,193> <4,450>	Career Wages Limited Appointment	3,404,196 99,596	3,418,358 0	14,162 <99,596>	264,662 2,959	3,195,951 8,296
184,738	198,408	13,670	Student Wages	2,907,628	2,775,688	<131,940>	169,745	2,273,771
491,986	483,013	<8,973>	TOTAL WAGES	6,411,420	6,194,046	<217,374>	437,366	5,478,018
14.4	15.1	0.7	WAGE % TO SALES	13.9	14.3	0.4	15.1	13.8
143,199	137,750	<5,449>	Employee Benefits	1,636,922	1,661,886	24,964	121,187	1,532,527
13,210	5,373	<7,837>	Office Supplies	148,036	80,034	<68,002>	5,588	120,984
7,467	8,163	696	Telephone	92,791	97,722	4,931	7,518	95,497
18 6,492	13 1,300	<5> <5,192>	Postage	190	276 31,250	86 198	14 197	239 8,400
4,574	5,100	526	Trav/Trips/Conference Membership Fees	31,052 8,863	14,450	5,587	4,574	9,121
3,155	1,200	<1,955>	Operating Supplies	46,215	46,600	385	2,215	45,980
16,754	17,814	1,060	Freight Out	278,068	271,418	<6,650>	1,412	353,451
700 0	700 0	0	Transportation Postage Stamp O/S	13,196 <9>	10,700 0	<2,496> 9	1,068 0	10,245 29
20,099	12,800	<7,299>	Advertising	222,409	213,186	<9,223>	13,065	193,931
<65,000>	<32,000>	33,000	Vendor Adv. Allowance	<132,778>	<100,700>	32,078	<28,183>	<74,868>
<418>	0	418	Direct Mail Adv.	199,901	206,000	6,099	1	203,654
7,660 54,666	4,478 56,806	<3,182> 2,140	Repairs & Maintenance Bank Card Expense	36,539 819,818	28,690 728,219	<7,849> <91,599>	483 51,316	27,869 715,562
1,723	0,000	<1,723>	•	4,037	720,219	<4,037>	4,469	29,145
3,460	0	<3,460>	Credit Card Adjustments	24,906	0	<24,906>	388	23,436
0	20	20	Textbook Rental Exp	21,723	240	<21,483>	0	33,879
0	0	0	Rentals-Truck Taxes & Licenses	1,822 763	3,000 300	1,178 <463>	0 330	1,417 2,079
28,120	7,950	<20,170>	Professional Services	111,531	109,280	<2,251>	6,671	121,167
2,045	0	<2,045>		46,336	0	<46,336>	6,506	34,783
0 1 F70	2 000	0	Inventory Count	39,140	21,425	<17,715>	16,609	31,533
1,579 100	2,000 100	421 <0>	Commission Expense Concession Expense	11,335 105,310	8,500 104,000	<2,835> <1,310>	767 130	11,359 60,521
0	0	0	Prior Period Adj	005,510	0	<1,310>	50	50
231	0	<231>	COVID-19	4,336	0	<4,336>	479	16,055
0 173,977	3 100,000	3 <73,977>	Alloc of Distr Cntr Payment to UCLA	0 566,855	12 225,675	12 <341,180>	0 113,450	<3> 237,985
423,812	329,570	<94,242>		4,339,306	3,762,163	<577,143>	330,303	3,846,026
915,798	812,583	<103,215>		10,750,726	9,956,209	<794,517>	767,670	9,324,044
391,233	213,343	177,890	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	5,720,545	5,334,646	385,899	206,672	3,991,177
371,233	213,343	177,070	SVOS AND ENTERNINGES	3,720,343	3,334,040	303,077	200,072	3,771,177
			Less: Allocated Exp					
68,860	46,837	< 22 U23 ~	Allocated ExpHR	637,830	531,698	<106,132>	62,822	554,474
149,789	172,992	23,203	Allocated Exp. Fin	2,115,961	1,954,278	<161,683>	148,782	1,946,529
88,603	110,635	22,032	Allocated ExpIS	1,272,884	1,232,279	<40,605>	116,793	1,235,906
54,568	52,526	<2,042>		691,077	680,215	<10,862>	82,284	638,699
100,894 95,248	126,356 95,868	25,462 620	Allocated Exp Othr SA Maintenance	1,717,445 1,204,609	1,292,120 1,171,089	<425,325> <33,520>	305,695 96,992	1,529,160 1,178,641
22,801	20,190	<2,611>		232,106	250,272	<33,520> 18,166	22,060	211,693
52,203	54,877	2,674	Depreciation	592,773	658,526	65,753	51,259	611,178
0	10,284	10,284	Bad Debts Expense	0	10,284	10,284	0	0
632,965	690,565	57,600	TOTAL ALLOCATED EXP	8,464,685	7,780,761	<683,924>	886,688	7,906,280
<241,732>	<477,222>	235,490	NET INCOME (LOSS)	<2,744,140>	<2,446,115>	<298,025>	<680,015>	<3,915,103>

	12(07/02/23-07/2	9/23)		F	ISCAL YEAR 22-2	3	FISCAL YE	AR 21-22
(CURRENT MONTH			YTD 12	MO(07/31/22-07	/29/23)	LAST YEA	R ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
126,124	165,099	<38,975>	CENTRAL DIVISION	3,120,609	3,288,825	<168,216>	52,681	1,968,273
49,557	90,155		NORTH CAMPUS DIVISION	2,071,843	2,060,305	11,538	29,164	1,170,164
152,924 89,843	337,325 177,272		SOUTH DIVISION LU VALLE DIVISION	2,292,434 2,503,803	4,839,215 3,483,856	<2,546,781> <980,053>	82,623 96,309	1,733,733 1,653,466
27,725	97,983		COOPERAGE DIVISION	1,124,946	1,457,498	<332,552>	50,752	873,046
112,625	112,500	125	SPECIAL EVENTS DIVISION	2,744,009	3,191,895	<447,886>	81,766	1,962,522
558,799	980,334	<421,535>	TOTAL SALES	13,857,645	18,321,594	<4,463,949>	393,296	9,361,204
182,053	338,658	156,605	Less: Cost of Sales	4,813,710	6,296,822	1,483,112	142,934	3,477,491
32.6	34.6	2.0	COST OF SALES %	34.7	34.4	<0.4>	36.3	37.2
376,746	641,676	<264,930>	GROSS MARGIN	9,043,935	12,024,772	<2,980,837>	250,362	5,883,713
67.4	65.5	2.0	GROSS MARGIN %	65.3	65.6	<0.4>	63.7	62.9
74.5	66.1	8.3	CENTRAL DIVISION	65.4	66.9	<1.5>	70.1	63.8
65.5	63.9	1.6	NORTH CAMPUS DIVISION	65.7	64.1	1.6	32.5	56.5
69.0	65.9	3.2	SOUTH DIVISION	68.7	66.2	2.5	69.5	70.7
51.6 74.4	65.6		LU VALLE DIVISION COOPERAGE DIVISION	62.3	65.7	<3.4>	61.0	58.1
74.4	68.4 62.0	6.0 12.6	SPECIAL EVENTS DIVISION	64.2 66.1	68.8 63.1	<4.6> 3.0	73.4 61.6	65.2 63.8
148,164	165,983	<17,819>		2,924,537	2,944,044	<19,507>	125,242	2,329,197
524,910	807,659	<282,749>	GROSS MARGIN/OTHER	11,968,472	14,968,816	<3,000,344>	375,604	8,212,910
			Less: Controllable Exp					
334,360	347,630	13,270	Career Wages	4,300,030	4,399,504	99,474	328,678	4,060,343
174 900	33,000	33,000	Limited Appointment	2 952 557	33,000	33,000	141 220	2 500 520
174,890 <35,496>	266,222 <41,157>	91,332 <5,661>	Student Wages Labor Recharge	3,853,557 <565,985>	4,449,654 <615,151>	596,097 <49,166>	141,329 <30.740>	2,590,539 <429,254
473,755	605,695	131,940	TOTAL WAGES	7,587,602	8,267,007	679,405	439,267	6,221,628
84.8	61.8	<23.0>	WAGE % TO SALES	54.8	45.1	<9.6>	111.7	66.5
164,591 3,845	195,988 1,311	31,397 <2,534>	Employee Benefits Office Supplies	2,144,809 27,625	2,225,948 19,901	81,139 <7,724>	163,879 4,769	2,095,158 26,057
2,953	2,935	<18>	Telephone	32,814	35,705	2,891	2,885	33,656
0	0	0	Postage	0	0	0	0	0
0	0	0	Trav/Trips/Conference	0	300	300	0	315
0	1,000 0	1,000 0	Training Programs Operating Supplies	12,582 139	15,000 0	2,418 <139>	0	6,886 0
20,386	52,174	31,788	Paper Paper	629,958	944,105	314,147	22,328	511,991
3.7	5.3	1.7	Paper % To Sales	4.6	5.2	0.6	5.7	5.5
10,924	6,876		Cleaning Supplies	78,590	90,391	11,801	7,070	64,720
0 <7,658>	0 <9,500>	0 <1,842>	Freight Out Purchasing Rebates	0 <111,851>	0 <114,000>	0 <2,149>	0 <6,674>	0 <92,491
<7,658> <2,798>	3,575	<1,842> 6,373	Replacements	58,129	<114,000> 44,630	<2,149> <13,499>	<0,674> 4,897	75,347
796	3,843	3,047	Laundry	59,246	61,044	1,798	4,163	50,013
1,579	1,105	<474>	Uniforms	18,889	27,525	8,636	2,249	37,602
<1,015>	1,405	2,420 0	Advertising	36,982 0	40,090 0	3,108	1,427 0	28,791
0	0	0	Vendor Adv. Allowance Dorm Coupons Expense	0	0	0	0	0
11,943	4,550	<7,393>	Repairs & Maintenance	126,883	61,155	<65,728>	7,376	119,120
0	0	0	Repairs & Mtce-Equip	0	0	0	0	0
0	0	0	Air Conditioning-Maint	0	0	0	0	0
16,574	0 34,699	0 18,125	Rub Remvl/Hauling Bank Card Expense	375,330	643.801	268,471	12,593	0 271,369
0	0	0	Bruin One Card Exp	0	0	0	0	0
729	1,504	775	Sales Tax Expense	23,207	26,309	3,102	621	15,895
<731> 10	616 0	1,347 <10>	Overs/Shorts	13,727 420	9,698 0	<4,029> <420>	<666>	7,926
0	0	< 10>	Credit Card Adjustments Insurance Expense	0	0	<420> 0	0	35 0
0	0	0	Rentals	2,368	0	<2,368>	0	36,790
0	325	325	Rentals-Truck	9,002	3,780	<5,222>	0	3,888
1,152	0		Outside Press	31,024	0	<31,024>	0	0
1,070 0	932 0	<138>	Taxes & Licenses Professional Services	6,080 660	11,384 1,200	5,304 540	238 0	3,905 955
3,831	2,000	<1,831>	Temp Agency Service	58,522	24,000	<34,522>	18,773	173,275
1,408	17,682	16,274	Commission Expense	261,674	396,107	134,433	3,316	154,631
0	0	0	Prior Period Adj	0	0	0	0	0
0	0	0	Gain/Loss on Disp F/A COVID-19	0	0	0	0	0 15,403
0	0	0	UCLA Recharge Expense	0	0	0	0	15,403
229,588	323,020	93,432	TOTAL OTHER CONTROL.	3,896,806	4,568,073	671,267	249,251	3,641,237
703,343	928,715	225,372	TOTAL CONTROLLABLE EXP	11,484,408	12,835,080	1,350,672	688,519	9,862,865
<178,433>	<121,056>	<57,377>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	484,064	2,133,736	<1,649,672>	<312,915>	<1,649,955
.110,4332	< 121,U30>	\31,311>	COCINTAL CIVILIZATION	404,004	2,133,730	~ 1,047,072>	~312,713>	~ 1,U+V,T
			Less: Allocated Exp					
		_						
66,308	58,733		Allocated ExpHR	752,864	714,384	<38,480>	63,095	621,196
29,871 17,669	61,006 39,016	31,135 21,347	Allocated Exp. Fin Allocated ExpIS	765,733 461,882	940,360 593,362	174,627 131,480	25,446 19,975	552,605 345,761
10,882	18,524	7,642	Allocated Exp. Mktg	252,631	327,492	74,861	14,073	174,810
20,120	44,560	24,440	Allocated Exp Othr SA	606,374	621,973	15,599	52,282	402,987
82,743	83,920	1,177	Maintenance	1,046,463	1,017,996	<28,467>	84,259	1,023,904
19,807 50,677	17,539 62,376	<2,268> 11,699	Utilities Depreciation	201,634 573,683	217,408 748,508	15,774 174,825	19,164 48,610	183,901 586,587
298,079	385,674	87,596	TOTAL ALLOCATED EXP	4,661,264	5,181,483	520,219	326,903	3,891,752
<476,511>	<506,730>	30,219	NET INCOME (LOSS)	<4,177,200>	<3,047,747>	<1,129,453>	<639,817>	<5,541,706
10/ 5:-	400		TOTAL CUCTOMED ******	2 404	20/0:	.004 ===	04	
106,545 48,918	180,878 61,545		TOTAL CUSTOMER COUNT 3RD PARTY CUST COUNT	2,436,112 893,050	3,260,613 1,080,931	<824,501> <187,881>	84,726 41,033	1,775,025 645,129
48,918 57,627	119,333		ASUCLA CUSTOMER COUNT	1,543,062	2,179,682	<187,881> <636,620>	41,033	1,129,896
,	,000	,,,,,,,,		,= .= ,002	,,002	111,020,	,070	.,,,070
10.09	8.45	1.63	TOTAL AVERAGE CHECK	9.11	8.42	0.69	7.77	7.24
12.44	10.88	1.56	3RD PARTY AVG CHECK	11.22	10.70	0.52	9.32	8.67
	7.20	0.89	ASUCLA AVERAGE CHECK	7.89	7.30	0.59	6.77	6.50
8.09								
8.09 14,896	21,490	6,594	EMPLOYEE HOURS	297,252	366,750	69,497	16,082	243,887

LICENSING & SERVICES INCOME STATEMENT

ACTUAL BUIGET WARRINGE 111,615	JUL. 1	12(07/02/23-07/2	9/23)]	F	ISCAL YEAR 22-2	3	FISCAL YEAR 21-22			
ACTUAL RUDGET VARIANCE 11,415 2,000 9,615 PHOTOGRAPHY 104,876 90,000 14,875 4,350 105,031		-			YTD 12	MO(07/31/22-07	/29/23)				
11,615											
11,615	11 615	2 000	9 615	PHOTOGRAPHY	104 875	90.000	14 875	4 350	105 031		
11,015			•		· ·						
1,01				ł							
11,015	11,015	7,000	4,013	TOTAL SALES	104,073	130,000	<43,123 <i>></i>	4,073	121,701		
100.0				Less: Cost of Sales							
100.0 92.5 7.5 PHOTOGRAPHY 99.2 96.1 3.1 79.3 99.1		6,600	5,015	GROSS MARGIN	103,889	143,453	<39,564>	3,975			
0.0 95.0 -95.0 MARKETING VENTURES 0.0 95.0 -95.0 100.0 99.6	100.0	94.3	5.7	GROSS MARGIN %	99.1	95.6	3.4	81.5	99.2		
0.0 95.0 -95.0 MARKETING VENTURES 0.0 95.0 -95.0 100.0 99.6	100.0	02.5	7.5	DUOTOCDADUV	00.2	0/ 1	2.1	70.2	00.1		
STO STORY											
135,084									-		
19,240											
13.636			•				75,835				
678,894 707,672 <28,7783 CHIER INCOME 6,879,949 6,814,310 <224,3613 789,072 6,424,671 CHIER INCOME 6,683,838 6,957,763 <273,925 793,047 6,545,411 CHIER INCOME 6,683,838 6,957,763 <273,925 793,047 6,545,411 CHIER INCOME 74,976 73,145 CHIER INCOME 74,976 73,146 CHIER INCOME 74,976 73,146 CHIER INCOME 74,976 73,146 CHIER INCOME 74,976 CHIER IN											
G90,509				ł							
Less: Controllable Exp											
33,167	690,509	714,272	<23,763>	GROSS MARGIN/OTHER	6,683,838	6,957,763	<273,925>	793,047	6,545,411		
1,834				Less: Controllable Exp							
1,834				·							
33,167 50,582 17,415 285,66 722.6 437.1 VAGES 443,916 593,149 149,233 46,637 533,136 285,66 722.6 437.1 VAGES VAGE % TO SALES 423.3 395.4 <27.9> 95.67 437.8					·						
285.6 722.6 437.1 WAGE % TO SALES 423.3 395.4 <27.9 956.7 437.8				3							
17,517			•						· ·		
15	200.0	722.0	107.1	WHOE 70 TO SKEED	120.0	070.1	(27.77	700.7	107.0		
388	17,517	23,695	6,178	Employee Benefits	210,057	269,620	59,563	17,227	253,249		
Postage	15	375	360	Office Supplies	1,160	4,500	3,340	439	1,397		
3,799	388	470	82	Telephone	4,979	5,815	836	463	5,561		
0 0 0 Membership Fees 495 3,500 3,005 0 2,400 2,923 4,267 1,444 Increment 22,411 51,200 28,759 1,334 26,666 0 7,526 7,526 7,526 Advertising 5,525 150,312 144,787 0 87,880 0 0 0 0 0 Repairs & Maintenance 0 1,000 1,000 0 <td< td=""><td>46</td><td>85</td><td>39</td><td>Postage</td><td>481</td><td>1,115</td><td>634</td><td>0</td><td>28</td></td<>	46	85	39	Postage	481	1,115	634	0	28		
100	3,799	8,334	4,535	Trav/Trips/Conference	19,028	100,000	80,972	2,389	14,594		
2,823 4,267 1,444 Enforcement 22,441 51,200 28,759 1,334 26,466 0 7,526 7,526 7,526 Advertising 5,525 150,312 144,787 0 87,880 8,227 10,959 2,732 Business Promotion 70,666 86,500 15,834 13,884 46,045 0 0 0 0 0 0 1,000 1,000 5,730 0 0 <td>0</td> <td>0</td> <td>0</td> <td>Membership Fees</td> <td>495</td> <td></td> <td>3,005</td> <td>0</td> <td>· ·</td>	0	0	0	Membership Fees	495		3,005	0	· ·		
0 7,526 7,526 Advertising 5,525 150,312 144,787 0 87,880 8,227 10,959 2,732 Business Promotion 70,666 86,500 15,834 13,884 46,045 0 0 0 0 0 0 1,000 1,000 1,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 1,750 1,750 1,750 1,750 1,750 Legal 185 21,000 20,815 0 5,308 60,497 5,134 <55,363	100	750	650	Operating Supplies	1,550	9,000	7,450	5,257	6,038		
8,227 10,959 2,732 Business Promotion 70,666 86,500 15,834 13,884 46,045 0 0 0 0 0 0 1,000 1,000 0 0 0 0 0 0 0 0 0 0 0 0 0 17,750 1,600 2,815 0 5,308 60,497 5,134 <55,363											
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0 0 0 Printing 4,853 20,000 15,147 0 22,590 3,591 5,575 1,984 Professional Services 52,527 66,900 14,373 2,456 51,809 60,497 5,134 <55,363> Trademark 79,290 61,600 <17,690> 0 57,770 62,980 120,995 58,016 Intern! Agnt Fee/Tax 396,536 641,008 244,472 102,942 630,253 70,964 <95,393> <166,357> Payment to UCLA 1,167,988 52,500 <645,488> 22,626 819,597 279,035 110,743 <168,292> TOTAL CONTROLLABLE EXP 2,827,658 2,836,381 8,723 235,025 2,806,873 378,306 552,947 <174,641> SVCS AND ENTERPRISES 3,856,180 4,121,382 <265,202> 558,022 3,738,538 4,642 4,905 263 Allocated Exp. +IR 44,222 51,621 7,399 6,699 54,245 26,790 35,773					· ·				•		
3,591 5,575 1,984 0 1,750 1,760 1,760 1,760 0 5,707 1,770 1,629 1,621 3,1869 58,016 1,621 3,1869 58,016 1,621 3,1869 5,363 1,703 1,703 1,743 3,1869 2,166,357 2,393 3,166,357 2,394 1,167,988 522,500 3,488 2,626 3,19,597 1,61,325 3,12,002 1,61,325 3,150 3,15	-			-				-	-		
1,750	-			o .			·	-			
60,497											
62,980 120,995 58,016 Intern'l Agnt Fee/Tax 396,536 641,008 244,472 102,942 630,253 48,090 16,221 <31,869> Domestic Agency Fee 345,981 227,662 <118,319> 19,372 242,751 70,964 <95,393> <166,357> Payment to UCIA 1,167,988 522,500 <645,488> 22,626 819,597 312,202 161,325 <150,877> TOTAL OTHER CONTROL. 2,383,742 2,243,232 <140,510> 188,389 2,273,737 378,306 552,947 <174,641> SVCS AND ENTERPRISES 3,856,180 4,121,382 <265,202> 558,022 3,738,538 4,642 4,905 263 Allocated Exp. HR 44,222 51,621 7,399 6,699 54,245 26,790 35,773 8,983 Allocated Exp. Fin 293,217 298,331 5,114 36,693 322,050 17,258 24,324 7,066 Allocated Exp. HR 44,222 51,621 7,399 6,699 54,245				ŭ							
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279,035				o ,							
312,202 161,325 <150,877> TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO SVCS AND ENTERPRISES 4,642 4,905 263 Allocated Exp 4,642 4,905 35,773 8,983 Allocated Exp. Fin 293,217 298,331 5,114 36,693 322,050 17,258 24,324 7,066 Allocated Exp. Fis 10,629 11,549 920 Allocated Exp. Mktg 10,629 11,549 920 Allocated Exp. Mktg 102,854 109,912 7,058 21,547 118,862 19,652 27,781 8,129 Allocated Exp. White High States 10,192 9,027 <1,165> Utilities 103,753 111,897 8,144 9,861 94,628 1,491 2,575 1,084 Depreciation 133,231 157,436 24,205 TOTAL ALLOCATED EXP 1,559 1,527,461 1,532,823 5,362 230,236 1,627,599											
378,306 552,947 <174,641> GROSS CONTRIBUTION TO SVCS AND ENTERPRISES 3,856,180 4,121,382 <265,202> 558,022 3,738,538 Less: Allocated Exp				ł							
Less: Allocated Exp 4,642				GROSS CONTRIBUTION TO							
4,642 4,905 263 Allocated ExpHR 44,222 51,621 7,399 6,699 54,245 26,790 35,773 8,983 Allocated Exp. Fin 293,217 298,331 5,114 36,693 322,050 17,258 24,324 7,066 Allocated ExpIS 188,486 197,904 9,418 30,584 214,949 10,629 11,549 920 Allocated Exp. Mktg 102,854 109,912 7,058 21,547 118,862 19,652 27,781 8,129 Allocated Exp Othr SA 238,601 209,945 <28,656> 80,050 272,371 42,576 41,502 <1,074> Maintenance 538,468 522,309 <16,159> 43,356 526,860 10,192 9,027 <1,165> Utilities 103,753 111,897 8,144 9,861 94,628 1,491 2,575 1,084 Depreciation 17,860 30,904 13,044 1,447 23,635 133,231 157,436 24,205 TOTAL ALLOCATED EXP 1,527,461 1,532,823 5,362 230,236 1,62	378,306	552,947	<174,641>	SVCS AND ENTERPRISES	3,856,180	4,121,382	<265,202>	558,022	3,738,538		
4,642 4,905 263 Allocated ExpHR 44,222 51,621 7,399 6,699 54,245 26,790 35,773 8,983 Allocated Exp. Fin 293,217 298,331 5,114 36,693 322,050 17,258 24,324 7,066 Allocated ExpIS 188,486 197,904 9,418 30,584 214,949 10,629 11,549 920 Allocated Exp. Mktg 102,854 109,912 7,058 21,547 118,862 19,652 27,781 8,129 Allocated Exp Othr SA 238,601 209,945 <28,656> 80,050 272,371 42,576 41,502 <1,074> Maintenance 538,468 522,309 <16,159> 43,356 526,860 10,192 9,027 <1,165> Utilities 103,753 111,897 8,144 9,861 94,628 1,491 2,575 1,084 Depreciation 17,860 30,904 13,044 1,447 23,635 133,231 157,436 24,205 TOTAL ALLOCATED EXP 1,527,461 1,532,823 5,362 230,236 1,62				Less: Allocated Exp							
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10,629 11,549 920 Allocated Exp. Mktg 102,854 109,912 7,058 21,547 118,862 19,652 27,781 8,129 Allocated Exp Othr SA 238,601 209,945 <28,656> 80,050 272,371 42,576 41,502 <1,074> Maintenance 538,468 522,309 <16,159> 43,356 526,860 10,192 9,027 <1,165> Utilities 103,753 111,897 8,144 9,861 94,628 1,491 2,575 1,084 Depreciation 17,860 30,904 13,044 1,447 23,635 133,231 157,436 24,205 TOTAL ALLOCATED EXP 1,527,461 1,532,823 5,362 230,236 1,627,599				·							
19,652 27,781 8,129 Allocated Exp Othr SA 238,601 209,945 <28,656> 80,050 272,371 42,576 41,502 <1,074> Maintenance 538,468 522,309 <16,159> 43,356 526,860 10,192 9,027 <1,165> Utilities 103,753 111,897 8,144 9,861 94,628 1,491 2,575 1,084 Depreciation 17,860 30,904 13,044 1,447 23,635 133,231 157,436 24,205 TOTAL ALLOCATED EXP 1,527,461 1,532,823 5,362 230,236 1,627,599				·							
42,576 41,502 <1,074> Maintenance 538,468 522,309 <16,159> 43,356 526,860 10,192 9,027 <1,165> Utilities 103,753 111,897 8,144 9,861 94,628 1,491 2,575 1,084 Depreciation 17,860 30,904 13,044 1,447 23,635 133,231 157,436 24,205 TOTAL ALLOCATED EXP 1,527,461 1,532,823 5,362 230,236 1,627,599									·		
10,192 9,027 <1,165> Utilities 103,753 111,897 8,144 9,861 94,628 1,491 2,575 1,084 Depreciation 17,860 30,904 13,044 1,447 23,635 133,231 157,436 24,205 TOTAL ALLOCATED EXP 1,527,461 1,532,823 5,362 230,236 1,627,599											
1,491 2,575 1,084 Depreciation 17,860 30,904 13,044 1,447 23,635 133,231 157,436 24,205 TOTAL ALLOCATED EXP 1,527,461 1,532,823 5,362 230,236 1,627,599											
133,231 157,436 24,205 TOTAL ALLOCATED EXP 1,527,461 1,532,823 5,362 230,236 1,627,599					· ·						
				1 ·							
245,075 395,511 <150,436> NET INCOME (LOSS) 2,328,720 2,588,559 <259,839> 327,786 2,110,939	133,231	137,430	24,200	TO THE HELOUNTED EAR	1,327,401	1,032,023	0,302	230,230	1,021,377		
	245,075	395,511	<150,436>	NET INCOME (LOSS)	2,328,720	2,588,559	< <u>259,</u> 839>	327 <u>,</u> 786	2 <u>,</u> 110 <u>,</u> 939		

UCLA STUDENT UNION INCOME STATEMENT

JUL. 12(07/02/23-07/29/23)]	FISCAL YEAR 22-23			FISCAL YEAR 21-22		
	CURRENT MONTH		1		MO(07/31/22-07		LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	1	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
			1					
157,240	83,462	73,778	EVENT SERVICES OFFICE	844,940	700,279	144,661	124,735	697,391
7,339	14,896		AU POST OFFICE	161,261	262,840	<101,579>	7,220	122,215
164,578	98,358	66,220	TOTAL SALES	1,006,201	963,119	43,082	131,955	819,605
, 550	44.540	0.015		457.440	057.057	100.017	F 700	44 / 540
6,553	14,568 14,612	8,015	AU Post Office Cost Facilities Costs	156,140	257,056	100,916 <57,530>	5,733	116,540
16,453 23,006	29,180	<1,841> 6,174	Less: Cost of Sales	227,587 383,726	170,057 427,113	<57,530> 43,387	14,744 20,478	188,713 305,253
14.0	29,180	15.7	COST OF SALES %	383,720	427,113	6.2	15.5	37.2
141,572	69,178	72,394	GROSS MARGIN	622,474	536,006	86,468	111,477	514,352
86.0	70.3	15.7	GROSS MARGIN %	61.9	55.7	6.2	84.5	62.8
			1					
89.5	82.5	7.1	EVENT SERVICES OFFICE	73.1	75.7	<2.7>	88.2	72.9
10.7	2.2	8.5	AU POST OFFICE	3.2	2.2	1.0	20.6	4.6
2,229,960	0		STRATEGIC FUNDING	2,389,173	2,125,000	264,173	<17,666>	639,206
0	0		STUDENT UNION OPS	35,000	17,000	18,000	17,500	96,250
0	0		EVENT SERVICES OFFICE	15,691	9,200	6,491	<20>	9,505
21,557	1,890		STUDENT PROGRAMMING AU POST OFFICE	389,308	239,935	149,373	8,156	228,335
2,558 2,254,075	2,760 4,650	2,249,425	OTHER INCOME	31,504 2,860,676	47,920 2,439,055	<16,416> 421,621	1,355 9,324	24,897 998,193
2,395,647	73,828	2,321,819	GROSS MARGIN/OTHER	3,483,151	2,975,061	508,090	120,801	1,512,545
2,070,017	70,020	2,021,017	GROSS WARRENT OTTER	0,100,101	2,770,001	000,070	120,001	1,012,010
			Less: Controllable Exp					
31,826	50,251	18,425	Career Wages	375,174	596,016	220,842	48,547	358,908
12,870	0	<12,870>	Limited Appointment	87,780	0	<87,780>	0	0
16,749	21,142	4,393	Student Wages	268,227	285,467	17,240	17,299	232,128
61,446	71,393	9,947	TOTAL WAGES	731,180	881,483	150,303	65,846	591,037
37.3	72.6	35.2	WAGE % TO SALES	72.7	91.5	18.9	49.9	72.1
14.7	10.4	4.0	EVENT SERVICES OFFICE	25.2	27.2	2.0	11 7	22.4
14.7	19.4	4.8	EVENT SERVICES OFFICE	25.3	27.3	2.0	11.7	22.4
15,592	23,837	8,245	Employee Benefits	189,226	286,406	97,180	11,732	167,857
883	746		Office Supplies	14,270	11,114	<3,156>	544	8,320
2,721	3,154	433	Telephone	29,143	37,995	8,852	2,064	25,777
0	0		Trav/Trips/Conference	4,115	10,375	6,260	87	3,924
23	0		24 Hour Study Lounge	5,681	11,958	6,277	0	552
<8>	0	8	Student Comm Art	3,873	6,556	2,683	0	4,218
838	0	<838>	Training Programs	13,796	7,300	<6,496>	0	4,342
36,356	11,233	<25,123>	Annual ASUCLA Events	113,440	92,408	<21,032>	<2,288>	88,291
49	1,768		Student Event Exp	221,566	191,001	<30,565>	3,790	155,498
0	0	0	Operating Supplies	1,455	300	<1,155>	0	300
0	0	0	Uniforms	6,428	2,568	<3,860>	0	1,637
<117>	134		Advertising	2,233	7,204	4,971	7	6,765
181	180 3 526		Business Promotion	2,150 29,150	2,160 50,173	10 21 023	180 1 801	2,061 26,974
1,708 336	3,526 420		Repairs & Maintenance Bank Card Expense	29,150 5,955	50,173 7,348	21,023 1,393	1,801 330	26,974 4,681
<106>	420 50		Overs/Shorts	5,955 <460>	600	1,060	330 <2>	4,081 <164>
0	0	0	Student Support Svcs	3,213	3,060	<153>	0	3,060
0	250	250	COVID-19	0	1,500	1,500	0	34,273
11,563	11,563	0	Interaction Fund	144,041	138,756	<5,285>	7,709	92,508
1,510	1,523	13	STUDENT UNION EVENT F	117,606	129,791	12,185	<982>	80,870
71,528	58,384	<13,144>	TOTAL OTHER CONTROL.	906,880	998,573	91,693	24,972	711,745
132,974	129,777	<3,197>	TOTAL CONTROLLABLE EXP	1,638,061	1,880,056	241,995	90,818	1,302,782
2 2 4 2 4 7 7	EE 0.10	0.040 (00	GROSS CONTRIBUTION TO	1045 000	1 005 005	750 005	00.000	000 715
2,262,674	<55,949>	2,318,623	SVCS AND ENTERPRISES	1,845,090	1,095,005	750,085	29,983	209,763
			Less: Allocated Exp					
			Loss. Allocated Exp					
8,600	6,923	<1 677 >	Allocated ExpHR	73,528	76,524	2,996	9,458	60,293
93,839	5,156		Allocated Exp. Fin	153,840	139,729	<14,111>	6,529	80,735
60,450	3,506		Allocated ExpIS	98,908	93,327	<5,581>	5,442	53,262
37,229	1,665		Allocated Exp. Mktg	58,093	51,308	<6,785>	3,834	27,976
68,835	4,004	<64,831>	Allocated Exp Othr SA	130,251	97,872	<32,379>	14,244	70,449
52,000	53,655		Maintenance	657,656	640,662	<16,994>	52,953	643,478
12,448	11,022	<1,426>		126,718	136,626	9,908	12,044	115,574
18,765	25,760	6,995	Depreciation	240,618	309,122	68,504	21,283	255,238
352,167	111,691	<240,476>	TOTAL ALLOCATED EXP	1,539,611	1,545,170	5,559	125,788	1,307,005
1 010 507	-167 440:	2 070 147	NET INCOME (LOSS)	205 470	-AFO 14F:	755 444	-OE OOE:	-1 007 241
1,910,507	<167,640>	2,078,147	NET INCOME (LOSS)	305,479	<450,165>	755,644	<95,805>	<1,097,241>

ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

JUL. 1	2(07/02/23-07/29	9/23)]	F	ISCAL YEAR 22-23		FISCAL	YEAR 21-22
	URRENT MONTH] [MO(07/31/22-07/29/23)			AR ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
442.027	411 207	.21 721.	Caraar Wagaa	4.011.007	4,907,747	.4.240-	275 225	4 227 220
443,027 33,799	411,306 831	<31,721> <32,968>	Career Wages Limited Appointment	4,911,996 144,486	14,382	<4,249> <130,104>	375,335 17,245	4,326,328 69,479
26,787	37,995	11,208	Student Wages	412,493	478,785	66,292	22,527	288,252
503,612	450,132	<53,480>	TOTAL WAGES	5,468,975	5,400,914	<68,061>	415,107	4,684,059
6.8	8.6	1.8	WAGE % TO TOTAL SALES	7.3	7.0	<0.2>	9.3	7.6
]					
0	0	0	Emp Incentive Awards	332,000	0	<332,000>	318,209	318,209
0	0	0	Emp Awards, Profess.	25,139	25,000	<139>	0	25,723
956	367	<589>	Emp Awards, Students	22,069	11,145	<10,924>	1,731	16,024
198,449 13,346	195,357 7,116	<3,092> <6,230>	Employee Benefits	2,309,915	2,373,644	63,729 2,484	166,456 5,049	2,061,184 73,783
5,400	6,305	905	Office Supplies Telephone	88,654 69,839	91,138 75,307	5,468	6,331	68,546
492	652	160	Postage	5,310	7,225	1,915	361	4,933
4,062	3,778	<284>	Trav/Trips/Conference	22,669	48,028	25,359	2,663	6,593
167	206	39	Expense Allowance	2,827	1,959	<868>	770	1,583
5,270	10,500	5,231	Employee Relations	64,298	49,000	<15,298>	23,128	74,149
7,385	5,150	<2,235>	Training Programs	63,684	61,800	<1,884>	3,766	28,658
900	773	<127>	Fingerprinting	13,481	9,270	<4,211>	0	3,774
14,395	330	<14,065>	Recruitment	79,963	7,231	<72,732>	27,063	53,355
0	0 56	0	Membership Fees	1,997	1,250	<747>	0	229
145 512	500	<89> <12>	Periodical Subscription Operating Supplies	3,274 6,437	5,278 6,000	2,004 <437>	29 538	2,408 11,389
0	0	0	Training Courses	197	2,800	2,603	0	82
0	0	0	Freight Out	0	4	4	0	4
826	309	<517>	Uniforms	5,971	3,663	<2,308>	375	3,888
<18>	<103>	<85>	Security Expense	1,845	<1,218>	<3,063>	0	1,631
311	200	<111>	Security Equipment	3,957	2,400	<1,557>	156	3,527
2,714	2,369	<345>	Alarm Monitoring	33,231	28,333	<4,898>	2,087	27,779
6,281	482	<5,799>	Advertising	36,337	63,931	27,594	0	33,279
0	1,000	1,000	Benefits U Adv	0	22,000	22,000	1,340	9,185
5,719	10,460	4,741	Repairs & Maintenance	77,298	116,155	38,857	9,842	92,493
1,923	999	<924>	Repair-Mtce Computer	15,523	11,536	<3,987>	957	11,294
15,640 0	17,137 191	1,497 191	Repairs & Mtce-Equip Printing	151,470 0	199,709 2,096	48,239 2,096	10,191 0	141,148 0
3,400	3,400	0	Bruin One Card Exp	39,657	39,657	2,070	2,500	30,453
52	43	<9>	Overs/Shorts	66	512	446	0	35
53,795	36,071	<17,724>	Insurance Expense	512,970	432,848	<80,122>	35,361	399,670
34,599	14,056	<20,543>	Professional Services	273,864	220,661	<53,203>	15,715	239,071
1,264	1,264	0	Legal	15,166	15,166	<0>	<381>	13,112
8,288	8,880	592	External Audit	129,251	133,588	4,337	0	132,945
5,319	1,300	<4,019>	Temp Agency Service	58,250	32,900	<25,350>	1,703	17,664
3,867	8,991	5,124	Internal Audit	88,200	105,010	16,810	<12,683>	82,250
0	0	.10.250	Tax Consulting	19,648	19,648	0 143	0	19,076
10,250 44,157	0 36,604	<10,250> <7.553>	PROFESSIONAL FEES PCI SAAS	17,679 483,456	25,822 414,300	8,143 <69,156>	14,500 35,538	24,571 409,222
8,549	36,050	27,501	Board of Directors	166,049	193,590	27,541	6,287	162,398
792	515	<277>	Special Projects	19,983	14,436	<5,547>	0	2,676
3,100	4,135	1,035	Misc. Bank Charges	38,706	45,858	7,152	3,416	37,994
4,928	5,200	272	Armored Carrier Expense	52,918	65,100	12,182	4,576	41,833
17,750	17,750	0	UC PATH CHARGES	211,916	213,000	1,084	16,666	199,992
0	103	103	COVID-19	0	3,434	3,434	0	2,839
4,854	4,854	1	Student Med Supp Fund	58,029	58,028	<1>	4,712	55,339
8,402	8,403	1	UCLA Recharge Expense	100,824	100,833	9	8,158	97,896
<44>	500 452,253	544 <45,944>	Special Events TOTAL OTHER CONTROL.	14,213 5,738,230	13,590 5,372,665	<623> <365,565>	717,105	8,727 5,052,611
1,001,809	902,385	<45,944> <99,424>		11,207,206	10,773,579	<365,565> <433,627>	1,132,212	9,736,670
1,001,809	702,383	< 77,424>	TOTAL CONTROLLABLE EXP	11,207,200	10,773,579	<433,027>	1,132,212	7,130,010
			Less: Allocated Exp					
_	_						_	
22,722	24,416	1,694	Maintenance	287,363	280,069	<7,294>	23,138	281,168
5,439	4,816	<623>		55,369	59,694	4,325	5,263	50,500
26,406 54,567	24,463 53,695		Depreciation TOTAL ALLOCATED EXP	278,611 621,343	293,558	14,947 11,978	31,041 59,441	250,768 582,435
1,056,376	956,080	<872> <100,296>	l .	11,828,549	633,321 11,406,900	<421,649>	1,191,653	10,319,105
<955,488>	<856,771>	98,717	Allocated-Svs and Ent	<10,656,681>	<10,214,632>	442,049	<1,106,326>	<9,277,318>
<51,465>	<51,465>	0	Allocated-USAC	<599,858>	<599,858>	0	<42,740>	<525,117>
<4,205>	<4,205>	0	Allocated-GSA	<58,805>	<58,805>	0	<3,577>	<51,222>
<45,217>	<43,639>	1,578	Allocated-Comm Board	<513,205>	<533,605>	<20,400>	<39,010>	<465,448>
<1,056,376>	<956,080>	100,296	TOTAL OTHER	<11,828,549>	<11,406,900>	421,649	<1,191,653>	<10,319,105>
			TOTAL EVENE		0		0	0
0	0	<(1>	TOTAL EXPENSE	0	0	<0>	0	

FACILITIES EXPENSE STATEMENT

	12(07/02/23-07/2		
	CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE	
1/0.244	152.011	15 222	C W
168,244	153,011		Career Wages
1,743	15,417	13,674	Limited Appointment
3,498	1,334		Student Wages
<2,598>	<760>	1,838	Labor Recharge
<8,424>	<12,427>	<4,003>	
<11,505>	<4,000>	7,505	Capitalized Wages
150,958	152,575	1,617	TOTAL WAGES
92,686	91,269	~1 <i>1</i> 17~	Employee Benefits
1,596	410		Office Supplies
740	1,035	295	Telephone
740			•
715	0	15	Trav/Trips/Conference
_	_	_	Training Programs
<3,820>	5,200	9,020	Paper
<2.3>	5.3	7.6	Paper % To Sales
<173>	3,420	3,593	Cleaning Supplies
4,388	2,165		Replacements
486	365		Laundry
24,465	27,550	3,085	Repairs & Maintenance
<3,728>	4,650	8,378	Repairs & Mtce-Elevator
<24>	400	424	Repairs & Mtce-Equip
816	600		Painting Program
1,083	500	<583>	Incidental Proj Exp
4,247	7,275	3,028	Air Conditioning-Maint
240	9,650	9,410	Rub Remvl/Hauling
3,533	3,909	376	Rodent & Pest Control
894	4,775	3,881	Rentals-Truck
0	0	0	COVID-19
0	<33,156>	<33,156>	UCLA Cost Sharing
128,144	130,017	1,873	TOTAL OTHER CONTROL.
279,102	282,592	3,490	TOTAL CONTROLLABLE EXP
			Less: Allocated Exp
37,794	32,112	<5.682>	Depreciation
37,794	32,112	<5,682>	TOTAL ALLOCATED EXP
316,896	314,704	<2,192>	NET EXPENSE
070 5:-	070.45-		
<272,568>	<272,497>	71	Allocated-Svs and Ent
<8,584>	<8,584>	0	Allocated-USAC
<3,324>	<3,324>	0	Allocated-GSA
<9,699>	<5,907>	3,792	Allocated-Comm Board
<22,722>	<24,392>	<1,670>	Allocated-A & SS
<316,896>	<314,704>	2,192	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

	ISCAL YEAR 22-2	FISCAL YEAR 21-22			
		LAST YEAR 21-22			
	MO(07/31/22-07				
ACTUAL	BUDGET	VARIANCE	MONTH	YTD	
0.0/7.455	4 040 007	454440	444 700	4 047 540	
2,067,155	1,913,006	<154,149>	144,709	1,817,549	
9,132	188,382	179,250	3,436	40,387	
12,972	17,318	4,346	1,283	8,165	
<18,061>	<9,360>	8,701	<933>	<14,902>	
<119,120>	<149,124>	<30,004>	<9,928>	<115,663>	
<33,444>	<48,000>	<14,556>	<3,906>	<33,914>	
1,918,633	1,912,222	<6,411>	134,661	1,701,622	
1,190,647	1,156,887	<33,760>	83,763	1,039,670	
5,727	3,400	<2,327>	1,130	3,909	
10,712	12,420	1,708	1,099	11,691	
6,046	4,500	<1,546>	0	0	
0	1,000	1,000	7,000	19,000	
84,027	62,400	<21,627>	3,190	61,517	
8.4	6.5	<1.9>	2.4	7.5	
46,547	41,040	<5,507>	2,629	41,867	
22,977	21,405	<1,572>	2,060	23,390	
7,121	10,900	3,779	395	5,663	
309,053	343,700	34,647	23,607	392,076	
47,877	58,800	10,923	4,777	54,976	
2,382	1,600	<782>	23	1,687	
5,855	13,200	7,345	78	2,046	
2,787	6,000	3,213	<7,742>	3,214	
48,742	59,100	10,358	3,132	59,632	
122,003	125,480	3,477	3,181	101,470	
34,063	46,908	12,845	3,308	43,116	
17,857	13,300	<4,557>	1,000	19,668	
0	8,000	8,000	0	2,150	
<243,529>	<409,738>	<166,209>	0	0	
1,720,895	1,580,302	<140,593>	132,629	1,886,743	
3,639,528	3,492,524	<147,004>	267,290	3,588,365	
	05	ـ		96	
360,574	385,342	24,768	55,457	331,789	
360,574	385,342	24,768	55,457	331,789	
4,000,103	3,877,866	<122,237>	322,747	3,920,154	
<3,447,195>	<3,349,608>	97,587	<277,559>	<3,372,883>	
<103,019>	<103,019>	0	<8,764>	<105,159>	
<39,866>	<39,866>	0	<3,410>	<40,929>	
<122,660>	<105,328>	17,332	<9,876>	<120,015>	
<287,363>	<280,045>	7,318	<23,138>	<281,168>	
<4,000,103>	<3,877,866>	122,237	<322,747>	<3,920,154>	
0	0	0	<0>	0	
U	U	U	\U >	U	

UTILITIES EXPENSE STATEMENT

JUL. 1	12(07/02/23-07/2	29/23)	
(CURRENT MONTH		
ACTUAL	BUDGET	VARIANCE	
17,740	17,443	<297>	Chiller Water
45,011	49,065	4,054	Elec-Non Air Cond.
7,726	11,800	4,074	Water-Non Air Cond.
<1,991>	5,917	7,908	Steam-Non Air Cond.
7,373	3,693	<3,680>	Gas
0	<12,500>	<12,500>	Energy Management
0	<7,918>	<7,918>	UCLA Cost Sharing
75,859	67,500	<8,359>	TOTAL OTHER CONTROL.
75,859	67,500	<8,359>	TOTAL CONTROLLABLE EXP
<65,248>	<57,778>	7,470	Allocated-Svs and Ent
<2,054>	<2,054>	0	Allocated-USAC
<796>	<796>	0	Allocated-GSA
<2,322>	<2,056>	266	Allocated-Comm Board
<5,439>	<4,816>	623	Allocated-A & SS
<75,859>	<67,500>	8,359	TOTAL OTHER
0	0	0	TOTAL EXPENSE

F	ISCAL YEAR 22-2	FISCAL YEAR 21-22			
YTD 12	MO(07/31/22-07	LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE	MONTH	YTD	
165,080	153,778	<11,302>	18,703	117,235	
485,109	567,012	81,903	38,613	450,446	
87,428	112,677	25,249	8,731	71,829	
36,559	75,210	38,651	1,782	47,965	
56,544	49,935	<6,609>	5,709	25,184	
<3,681>	<25,000>	<21,319>	0	0	
<49,627>	<98,029>	<48,402>	0	0	
777,412	835,583	58,171	73,538	712,659	
777,412	835,583	58,171	73,538	712,659	
<664,211>	<716,203>	<51,992>	<63,129>	<605,795>	
<24,656>	<24,656>	0	<2,088>	<25,056>	
<9,541>	<9,541>	0	<812>	<9,752>	
<23,634>	<25,489>	<1,855>	<2,246>	<21,556>	
<55,369>	<59,694>	<4,325>	<5,263>	<50,500>	
<777,412>	<835,583>	<58,171>	<73,538>	<712,659>	
0	0	<0>	0	0	