# ASSOCIATED STUDENTS UCLA

# FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

June (05/28/23 - 07/01/23)

Prepared

July 19, 2023

# ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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#### ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - JUNE 2023 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

F	1-22	FY 2'			5)		UNE (05/28/2 CURRENT	JL		
	AR ACT	LAST YE		NCF	VARIA			BUD	JAI	ACT
		LAGITE	ACT	ACT/L		ACT/	021	505	UAL .	701
	%	\$	%	\$	%	\$	%	\$	%	\$
GROSS INCOME										
UCLA Store		5,224	3.9%	203	22.8%	1,006		4,421		5,427
UCLA Restaurants		952	66.8%	636	(13.9%)	(257)		1,845		1,588
Licensing & Services		418	17.2%	72	24.1%	95		395		490
UCLA Student Union		308	26.9%	83	(32.9%)	(192)		583		391
TOTAL		6,902	14.4%	994	9.0%	652		7,244		7,896
GROSS MARGIN			Pts.		Pts.					
UCLA Store		1,356	9.6	578	0.1	366	35.5%	1,568	35.6%	1,934
UCLA Restaurants		665	2.4	483	2.3	(143)	70.0%	1,291	72.3%	1,148
Licensing & Services		418	0.0	72	0.3	96	99.7%	394	100.0%	490
UCLA Student Union		218	3.9	74	(17.2)	(244)	91.9%	536	74.7%	292
TOTAL	38.5%	2,657	10.4	1,207	(3.4)	75	52.3%	3,789	48.9%	3,864
WAGES & BENEFITS										
UCLA Store		574	(2.0)	(132)	2.6	(15)	15.6%	691	13.0%	706
UCLA Restaurants		691	18.3	(171)	(3.4)	78	50.9%	940	54.3%	862
Licensing & Services UCLA Student Union		70 70	6.7 1.7	21 (12)	8.2 (3.5)	23 20	18.2% 17.5%	72 102	10.0% 21.0%	49 82
TOTAL		1,405	(1.1)	(12)	(3.5) 3.4	20 106	24.9%	1,805	21.0% 21.5%	02 1,699
		.,	(,	()			,	.,		.,
OTHER CONTROLLABLES UCLA Store	4.7%	248	(4.5)	(050)	(5.9)	(350)	3.3%	148	9.2%	498
UCLA Store		248 115	(4.5) 6.2	(250) 22	(5.9) 5.0	(350)	3.3% 10.9%	202	9.2% 5.9%	498 93
Licensing & Services		113	(4.5)	(43)	(11.2)	(76)	22.5%	89	33.7%	165
UCLA Student Union		45	(4.0)	(36)	(8.7)	(10)	12.0%	70	20.7%	81
TOTAL		530	(2.9)	(307)	(3.6)	(328)	7.0%	509	10.6%	837
CONTRIBUTION										
UCLA Store	10.2%	534	3.2	195	(3.1)	0	16.5%	729	13.4%	729
UCLA Restaurants		(141)	27.0	334	4.1	43	8.1%	150	12.2%	193
Licensing & Services	53.8%	225	2.5	51	(2.9)	42	59.2%	234	56.3%	276
UCLA Student Union	33.1%	102	(0.1)	27	(29.3)	(234)	62.3%	363	33.0%	129
TOTAL	10.4%	720	6.4	607	(3.6)	(149)	20.4%	1,476	16.8%	1,327
ALLOCATED EXPENSES										
Admin&Support Services		777	(3.5)	(394)	(3.9)	(383)	10.9%	788	14.8%	1,171
Facilities		281	(0.1)	(48)	(0.7)	(76)	3.5%	253	4.2%	329
Utilities		69	0.1	(6)	0.0	(9)	0.9%	66	0.9%	75
Depreciation TOTAL		174	0.3	0	0.6	28	2.8%	202	2.2% 22.2%	174
-		1,301	(3.4)	(448)	(4.1)	(440)	18.1%	1,309	22.2%	1,749
NET INCOME (LOSS)		(70.)			(7.0)	(200)			-	(100)
FROM OPERATIONS	(8.4%)	(581)	3.1	159	(7.6)	(589)	2.3%	167	(5.3%)	(422)
OTHER INC/(EXP)										
Non-Recurrent Inc/(Exp)		1,279	(12.5)	(807)	6.0	470	0.0%	2	6.0%	472
Interest Income		18	0.5	47	0.6	47	0.2%	18	0.8%	65
Interest (Expense) Income Taxes		(18) 0	0.1 0.0	4	0.0 0.0	0	(0.2%) 0.0%	(14) 0	(0.2%) 0.0%	(14) 0
Student Union Fee Income		283	(0.2)	25	0.0	42	3.7%	266	3.9%	308
TOTAL		1,562	(12.1)	(731)	6.7	559	3.8%	272	10.5%	831
NET INCOME (LOSS)	14 2%	981	(9.0)	(572)	(0.9)	(30)	6.1%	439	5.2%	409

				R 2022-202	-			FY 2	1-22
				07/31/22 - 07				*	*
ACT	UAL	BUDO	GET			ANCE		LAST YE	AR ACT
•		•		ACT/	-	ACT/L	-	•	
\$	%	\$	%	\$	%	\$	%	\$	%
				0.470	=		10.101		
44,330		41,852		2,478	5.9%	6,140	16.1%	38,190	
16,075 5,994		20,119 6.250		(4,044)	(20.1%)	4,903 241	43.9% 4.2%	11,172 5.753	
5,994 1,448		6,250 3,299		(256)	(4.1%) (56.1%)	(229)	4.2% (13.7%)	5,753	
67,847		5,299 71,520		(1,851) (3,673)	(56.1%)	(229)	(13.7%) <b>19.5%</b>	56,792	
07,047		71,520		(3,073)	. ,	11,000		30,732	
15 101	04.000	44.005	04.404	000	Pts.	0.000	Pts.	10.044	00.0
15,164	34.2%	14,265	34.1%	899	0.1	2,823	1.9	12,341	32.3
11,444	71.2%	14,161	70.4%	(2,717)	0.8	3,607	1.1	7,837	70.1
5,993	100.0%	6,243	99.9%	(250)	0.1	241	0.0	5,752	100.0
1,088	75.1%	2,901	87.9%	(1,813)	(12.8)	(304)	(7.9)	1,392	83.0
33,689	49.7%	37,570	52.5%	(3,881)	(2.8)	6,367	1.6	27,322	48.1
7,413	16.7%	7,235	17.3%	(178)	0.6	(961)	0.2	6,452	16.9
9,094	56.6%	9,691	48.2%	597	(8.4)	(1,380)	12.4	7,714	69.0
603	10.1%	788	12.6%	185	2.5	120	2.5	723	12.6
843	58.2%	1,073	32.5%	230	(25.7)	(162)	(17.6)	681	40.6
17,953	26.5%	18,787	26.3%	834	(0.2)	(2,383)	0.9	15,570	27.4
2,422	5.5%	1,908	4.6%	(514)	(0.9)	(318)	0.0	2,104	5.5
1,687	10.5%	2,215	11.0%	528	0.5	(226)	2.6	1,461	13.1
1,912	31.9%	1,887	30.2%	(25)	(1.7)	(63)	0.2	1,849	32.1
662	45.7%	678	20.6%	16	(25.1)	(131)	(14.0)	531	31.7
6,683	9.9%	6,688	9.4%	5	(0.5)	(738)	0.6	5,945	10.5
5,329	12.0%	5,121	12.2%	208	(0.2)	1,544	2.1	3,785	9.9
662	4.1%	2,255	11.2%	(1,593)	(7.1)	1,999	16.1	(1,337)	(12.0
3,478	58.0%	3,568	57.1%	(90)	0.9	297	2.7	3,181	55.3
(418) 9.051	(28.9%) <b>13.3%</b>	1,151 <b>12.095</b>	34.9% 16.9%	(1,569)	(63.8)	(598) 3.242	(39.6) <b>3.1</b>	180 <b>5.809</b>	10.7 10.2
9,051	13.3%	12,095	16.9%	(3,044)	(3.6)	3,242	3.1	5,809	10.2
	10 50		10.001	(0.5.0)	(1.0)	(1.100)			
9,134	13.5%	8,778	12.3%	(356)	(1.2)	(1,486)	0.0	7,648	13.5
3,116 649	4.6% 1.0%	2,980 713	4.2% 1.0%	(136) 64	(0.4) 0.0	(39) (61)	0.8 0.0	3,077 588	5.4 1.0
1,877	2.8%	2,224	3.1%	347	0.0	(01)	0.0	1,850	3.3
14.776	2.8% 21.8%	14.695	20.5%				1.4		23.2
14,776	21.8%	14,695	20.5%	(81)	(1.3)	(1,613)	1.4	13,163	23.2
(5,725)	(8.4%)	(2,600)	(3.6%)	(3,125)	(4.8)	1,629	4.5	(7,354)	(12.9
(3,123)	(0.4%)	(2,000)	(3.0%)	(3,125)	(4.8)	1,029	4.5	(1,334)	(12.9
717	4.40/	00	0.001	005		(4.554)	(0.0)	0.000	4.0
	1.1%	22 197	0.0%	695 325	1.1	(1,551)	(2.9)	2,268	4.0
522 (154)	0.8% (0.2%)	(154)	0.3% (0.2%)	325	0.5 0.0	426 44	0.6 0.1	96 (198)	0.2 (0.3
	(0.2%) 0.0%			0	0.0	44 0			(0.3
0 3,001	0.0% 4.4%	0 2,924	0.0% 4.1%	0 77	0.0	93	0.0 (0.7)	0 2,908	0.0 5.1
4,086	4.4% 6.0%	2,924	4.1%	1,097	0.3 1.8	93 (988)	(0.7) (2.9)	2,908 5,074	8.9
						, ,	, ,	,	
(1,639)	(2.4%)	389	0.5%	(2,028)	(2.9)	641	1.6	(2,280)	(4.0

#### ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - JUNE 2023 (\$000's) DIVISIONS FULLY ALLOCATED

		JL	JNE (05/28/	23 - 07/01/23	)			FY 2	1-22	]			F	ISCAL YEA	R 2022-202	3			FY 2	1-22
			CURREN	F MONTH				*	*					MONTHS (	07/31/22 - 0				*	*
ACTU	JAL	BUD	GET		VARIA	-		LAST YE	AR ACT		ACT	UAL	BUD	GET			ANCE		LAST YE	AR ACT
\$	%	\$	%	ACT/E \$	SUD %	ACT/L	Y ACT %	\$	%		s	%	\$	%	ACT/ \$	/BUD %	ACT/L \$	Y ACT %	\$	%
Ŷ	76	*	70	÷	70	Ŷ	70	Ŷ	70		Ŷ	70	Ŷ	/0	\$	/0	φ	/0	φ	70
5.427		4,421		1,006	22.8%	203	3.9%	5,224		GROSS INCOME UCLA Store	44,330		41,852		2,478	5.9%	6,140	16.1%	38,190	
5,427		4,421		(257)	(13.9%)	203 636	3.9% 66.8%	5,224 952		UCLA Store UCLA Restaurants	44,330		20,119		2,478 (4,044)	5.9% (20.1%)	4,903	43.9%	38,190	
490		395		95	24.1%	72	17.2%	418		Licensing & Services	5,994		6,250		(4,044)	(4.1%)	4,303 241	4.2%	5,753	
391		583		(192)	(32.9%)	83	26.9%	308		UCLA Student Union	1,448		3,299		(1,851)	(56.1%)	(229)	(13.7%)	1,677	
7,896		7,244		652	9.0%	994	14.4%	6,902		TOTAL	67,847		71,520		(3,673)	(5.1%)	11,055	19.5%	56,792	
					Pts.		Pts.			GROSS MARGIN						Pts.		Pts.		
1,934	35.6%	1,568	35.5%	366	0.1	578	9.6	1,356	26.0%	UCLA Store	15,164	34.2%	14,265	34.1%	899	0.1	2,823	1.9	12,341	32.3%
1,148	72.3%	1,291	70.0%	(143)	2.3	483	2.4	665	69.9%	UCLA Restaurants	11,444	71.2%	14,161	70.4%	(2,717)	0.8	3,607	1.1	7,837	70.1%
490	100.0%	394	99.7%	96	0.3	72	0.0	418	100.0%	Licensing & Services	5,993	100.0%	6,243	99.9%	(250)	0.1	241	0.0	5,752	100.0%
292	74.7%	536	91.9%	(244)	(17.2)	74	3.9	218	70.8%	UCLA Student Union	1,088	75.1%	2,901	87.9%	(1,813)	(12.8)	(304)	(7.9)	1,392	83.0%
3,864	48.9%	3,789	52.3%	75	(3.4)	1,207	10.4	2,657	38.5%	TOTAL	33,689	49.7%	37,570	52.5%	(3,881)	(2.8)	6,367	1.6	27,322	48.1%
										TOTAL CONTROLLABLES										
1,204	22.2%	839	19.0%	(365)	(3.2)	(382)	(6.5)	822	15.7%	UCLA Store	9,835	22.2%	9,144	21.8%	(691)	(0.4)	(1,279)	0.2	8,556	22.4%
955 213	60.1% 43.5%	1,141 160	61.8% 40.5%	186 (53)	1.7 (3.0)	(149) (21)	24.6 2.4	806 192	84.7% 45.9%	UCLA Restaurants Licensing & Services	10,781 2,515	67.1% 42.0%	11,906 2.675	59.2% 42.8%	1,125 160	(7.9) 0.8	(1,607) 57	15.0 2.7	9,174 2,572	82.1% 44.7%
163	43.3%	173	40.3 <i>%</i> 29.7%	10	(12.0)	(48)	(4.4)	192	43.9 % 37.3%	UCLA Student Union	1,505	103.9%	1,750	42.0 % 53.0%	245	(50.9)	(293)	(31.6)	1,212	72.3%
2,535	32.1%	2,313	31.9%	(222)	(0.2)	(600)	(4.1)	1,935	28.0%	TOTAL	24,636	36.3%	25,475	35.6%	839	(0.7)	(3,122)	1.6	21,514	37.9%
										CONTRIBUTION										
729	13.4%	729	16.5%	0	(3.1)	195	3.2	534	10.2%	UCLA Store	5,329	12.0%	5,121	12.2%	208	(0.2)	1,544	2.1	3,785	9.9%
193	12.2%	150	8.1%	43	4.1	334	27.0	(141)	(14.8%)	UCLA Restaurants	662	4.1%	2,255	11.2%	(1,593)	(7.1)	1,999	16.1	(1,337)	(12.0%)
276	56.3%	234	59.2%	42	(2.9)	51	2.5	225	53.8%	Licensing & Services	3,478	58.0%	3,568	57.1%	(90)	0.9	297	2.7	3,181	55.3%
129	33.0%	363	62.3%	(234)	(29.3)	27	(0.1)	102	33.1%	UCLA Student Union	(418)	(28.9%)	1,151	34.9%	(1,569)	(63.8)	(598)	(39.6)	180	10.7%
1,327	16.8%	1,476	20.4%	(149)	(3.6)	607	6.4	720	10.4%	TOTAL	9,051	13.3%	12,095	16.9%	(3,044)	(3.6)	3,242	3.1	5,809	10.2%
						(	(5.5)			ALLOCATED EXPENSES							(			
996 464	18.4% 29.2%	658 404	14.9% 21.9%	(338)	(3.5)	(232) (155)	(3.8) 3.3	764 309	14.6% 32.5%	UCLA Store UCLA Restaurants	7,832	17.7% 27.1%	7,091 4,796	16.9% 23.8%	(741) 433	(0.8) (3.3)	(812) (798)	0.7 4.8	7,020 3,565	18.4% 31.9%
134	29.2%	404 96	21.9%	(60) (38)	(7.3) (3.0)	(155)	(2.4)	309 104	24.9%	Licensing & Services	4,363 1,394	23.3%	4,796	23.8%	433 (19)	(3.3)	(796)	4.0	3,565 1,397	24.3%
155	39.6%	151	25.9%	(30)	(13.7)	(30)	0.7	124	40.3%	UCLA Student Union	1,187	82.0%	1,433	43.4%	246	(38.6)	(6)	(11.6)	1,181	70.4%
1,749	22.2%	1,309	18.1%	(440)	(4.1)	(448)	(3.4)	1,301	18.8%	TOTAL	14,776	21.8%	14,695	20.5%	(81)	(1.3)	(1,613)	1.4	13,163	23.2%
										NET INCOME (LOSS)										
(267)	(3.4%)	72	1.0%	(339)	(4.4)	(36)	(0.1)	(231)	(3 3%)	FROM OPERATIONS UCLA Store	(2,503)	(3.7%)	(1,969)	(2.8%)	(534)	(0.9)	731	2.0	(3,234)	(5.7%)
(207)	(3.4%)	(255)	(3.5%)	(15)	0.1	180	3.1	(450)	(6.5%)	UCLA Restaurants	(2,303)	(5.5%)	(1,505)	(3.6%)	(1,160)	(0.9)	1,201	3.1	(4,902)	(8.6%)
142	1.8%	138	1.9%	4	(0.1)	20	0.0	122	1.8%	Licensing & Services	2,084	3.1%	2,193	3.1%	(109)	0.0	301	0.0	1,783	3.1%
(27)	(0.3%)	212	2.9%	(239)	(3.2)	(5)	0.0	(22)	(0.3%)	UCLA Student Union	(1,605)	(2.4%)	(283)	(0.4%)	(1,322)	(2.0)	(604)	(0.6)	(1,001)	(1.8%)
(422)	(5.3%)	167	2.3%	(589)	(7.6)	159	3.1	(581)	(8.4%)	TOTAL	(5,725)	(8.4%)	(2,600)	(3.6%)	(3,125)	(4.8)	1,629	4.5	(7,354)	(12.9%)
										OTHER INC/(EXP)										
472	6.0%	2	0.0%	470	6.0	(807)	(12.5)	1,279		Non-Recurrent Inc/(Exp)	717	1.1%	22	0.0%	695	1.1	(1,551)	(2.9)	2,268	4.0%
65	0.8%	18	0.2%	47	0.6	47	0.5	18	0.3%	Interest Income	522	0.8%	197	0.3%	325	0.5	426	0.6	96	0.2%
(14) 0	(0.2%) 0.0%	(14) 0	(0.2%) 0.0%	0	0.0 0.0	4	0.1 0.0	(18)	(0.3%) 0.0%	Interest (Expense) Income Taxes	(154)	(0.2%) 0.0%	(154) 0	(0.2%) 0.0%	0	0.0 0.0	44 0	0.1 0.0	(198) 0	(0.3%) 0.0%
308	0.0%	266	0.0%	42	0.0	25	(0.2)	283	0.0% 4.1%	Student Union Fee Income	3,001	0.0% 4.4%	2,924	0.0% 4.1%	77	0.0	93	(0.7)	2,908	0.0% 5.1%
831	10.5%	272	3.8%	559	6.7	(731)	(12.1)	1,562	22.6%	TOTAL	4,086	6.0%	2,989	4.2%	1,097	1.8	(988)	(2.9)	5,074	8.9%
409	5.2%	439	6.1%	(30)	(0.9)	(572)	(9.0)	981	14.2%	NET INCOME (LOSS)	(1,639)	(2.4%)	389	0.5%	(2,028)	(2.9)	641	1.6	(2,280)	(4.0%)
400	0.2.70	400	0.170	(00)	(0.3)	(0,2)	(0.0)	501	17.270		(1,000)	(2.770)	000	0.070	(2,020)	(2.3)	0 <del>7</del> 1		(2,200)	(4.5%

ASUCLA P/L Reconciliation

Jun-23
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Financial Analysis	\$	000's
	Jı	un-23
Budgeted Net Income/(Loss)		4
JCLA Store		
Gross Margin:		1
Bearwear above plan due to an increase in the summer campus population and campus events	243	
Fastrack below plan due to discounting for out-of-date goods	(28)	
Graduation ETC above plan mostly strong sales of regalia and larger than anticipated ancillary purchases	28	
Campus Portrait Studio below plan: less traffic based on yearbook department restrictions and reduced CPS Express expansion orders	(20)	
Market above plan due to strong water sales for graduation, successful Cal Fresh EBT program, the acceptance of ResHall meal vouchers and an active marketing strategy	75	1
	(37)	
E-Commerce below plan due to shift of business to in-person purchases		
Used Text below plan as the shift to Inclusive Access reduced sales of traditional print books	(73)	
Bookzone below plan due to timing (large department order occurred in prior month)	(74)	
Custom Shop above plan: mostly strong graduation tote bag program	20	
Computer Store above plan: a large HP order from the College Library, consumer demand for Apple following the early launch of Apple's summer offer and higher PC desktop sales	24	
HSS Dental above plan due to new dental assistants to the program and processing remaining May kit sales as back-stock inventory arrived	182	
Hilltop above plan due to increased traffic from the resident hall food voucher program	78	
Total Wages above plan (mostly student)	(6)	
Other, negative controllables (mostly payment to UCLA)	(412)	<u> </u>
Total Contribution		1
UCLA Restaurants		<u> </u>
Gross Margin:		
Northern Lights below plan due to reduced traffic, and the location closed for summer operations (to reduce service points for unanticipated plan certain virtual summer classes)	(17)	1
Anderson Cafe ahead of plan due to increasing customer trends for several areas across campus and positive response to new marketing campaigns	22	
Café Synapse below plan: rebound to 2019 traffic and sales levels have not materialized	(22)	
ScrubJay Café below plan: initial sales expectations lower than projected (no history for first budget)	(35)	
South Café below plan: planned location will not go forward	(69)	
LuValle Food Servery below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and impact of closure for construction on Public Policy building	(30)	
Cafe 451 below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and location is closed for the summer (virtual classes versus in-person)	(27)	
Jimmy's below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and impact of closure for construction on Public Policy building	(18)	
Taco Bell below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and location is closed for the summer (virtual classes versus in-person)	(24)	
Catering above plan mostly due to several multi-day and high volume events	104	
Total Wages below plan	64	
Other, positive controllables (\$122K) slightly offset by various gross margin variances	95	
Total Contribution	<u> </u>	
Licensing & Services		<u> </u>
Gross Margin:	<u> </u>	
Licensing Domestic above plan: better than anticipated sales to the UCLA Store and Amazon	103	
Licensing Campus Sourcing slightly above plan	3	
Leased Ops ahead of plan; higher utility charges and unplanned CSSC Wescom ATM	6	
Photography above plan due to a higher number of photography jobs for commencement	9	
Marketing Ventures below plan: level of new advertising business has not been achieved and is slightly offset by sponsorship income for a new commencement package	(25)	
Total Wages below plan	18	
Other, negative controllables mostly Licensing	(72)	
Total Contribution		
UCLA Student Union		
Gross Margin:	1	
Event Services above plan due to increase in commencements held in our spaces and student events	77	1
Student Union Ops. below plan mostly due to lower strategic funding opportunities	(321)	1
Total Wages below plan	15	
Total wages below plan Other, negative controllables	1	
	(5)	
Total Contribution	+	(2
Allocated Expenses and Other	+	┣──
A&SS above plan in various accounts	(383)	
Facilities above plan in various wage and benefit accounts and unrealized cost sharing with UCLA	(76)	
Utilities above plan due mostly to higher water and elec-non air consumption and unrealized cost sharing with UCLA, with some offset for lower steam consumption	(9)	<u> </u>
Depreciation below plan due to timing of capital expenditures	28	
Non-recurrent higher than plan	470	
Student Union Fees higher than plan	42	
Interest income higher than plan	47	
Total		
	-1	

#### ASUCLA P/L Reconciliation Year-To-Date Through June, 2023

	\$(	000's
udgeted Net Income/(Loss)		3
CLA Store		
Gross Margin:		
Bearwear above plan: strong sales for Spring Break, Score Big promotions, men's and women's basketball, March Madness, gymnastics the holidays and summer traffic	1,196	
Fastrack below plan: discounting of out-of-stock product (changes to the department)	(123)	
Graduation ETC. above plan due to an increase in retail purchases for undergraduate and graduate regalia Campus Portrait Studio below plan due to less traffic due to yearbook deadlines	(153)	
Market above plan: strong CalFresh/EBT program, new food items, accepting ResHall meal vouchers and redemption of marketing coupons for Joe N Go coffee	253	
Essentials below plan due to a change in the materials and supplies students use, and some impact from the UAW strike	(111)	
E-Commerce below plan due to supply chain issues, timing for the fall catalog and shift from students shopping remotely in 2021 to in-store Bearwear sales	(335)	
New Text below plan due to the hybrid and remote nature of many Summer Session courses and a decline in traditional print textbook sales (shift to Inclusive Access titles)	(196)	
Used Text below plan: impact of remote learning and strong transition to Inclusive Access titles reduced sales of traditional print textbooks	(225)	
Custom Shop below plan due to less bulk orders and marked out slow sellers	(106)	
HSS Dental above plan: overall strong results and an increase in dental assistants to the program	302	
Hilltop above plan: more visitors and expanded product selection and accepting the resident hall food voucher program	285	
Total Wages above plan	(208)	
Other, mostly negative controllables	(510)	
Total Contribution		
CLA Restaurants		
Gross Margin:		
Kerckhoff Coffeehouse below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(102)	
Northern Lights below plan: location did not reopen until last week of September once Fall classes began	(56)	
Anderson Café above plan due to increasing customer trends for several areas across campus and new marketing campaigns	189	
CSSC below plan: summer traffic less than previous years, some summer classes virtual rather than in person, lower sales rebound, and negative impact of UAW strike	(130)	
Café Synapse below plan: expectation for rebound of customers around this area has not been realized	(164)	
ScrubJay Café below plan: new operation opened January 25, 2023	(538)	
South Café below plan: location will not go forward as planned	(648)	
LuValle Food Servery below plan; the rebound to 2019 traffic and sales levels have not materialized and the negative impact of the UAW strike	(281)	
Cafe 451 below plan as the assumption of rebound to 2019 traffic and sales levels have not materialized	(143)	
Jimmy's below plan as the assumption of rebound to 2019 traffic and sales has not occurred	(190)	
Cooperage below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(36)	
Taco Bell below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(162)	
Catering below plan: assumption of growth this year has not yet fully materialized, and Basic Needs Committee cancelled/postponed meals for food insecurity	(499)	
Concessions above plan: higher attendance related to MBB, Softball and Gymnastics	181 547	
Total Wages lower than plan (mostly student) Other positive controllables (\$579K) eligible officer by various practive grass practine variances	439	
Other, positive controllables (\$578K) slightly offset by various negative gross margin variances Total Contribution	437	(1
icensing & Services	-	(1
Gross Margin:		
Licensing Domestic above plan: better than expected Nike income and fall shipments, and many retailers showing positive increases over prior year	932	
Licensing Foreign below plan: overall lower sales than expected	(383)	
Licensing Campus Sourcing below plan due to less campus product requests	(106)	
Leased Ops above plan: mostly higher utilities and unplanned ATM	72	
Marketing Ventures below plan due to the delay in LED project and anticipated new business not yet achieved	(772)	
Total Wages below plan	132	
Other, mostly positive controllables	35	
Total Contribution		
ICLA Student Union		
Gross Margin:		
Event Services above plan due to an increase in student programming and commencements held in our spaces	151	
	######	
Student Union Ops. below plan mostly due to lower strategic funding opportunities	140	
Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan	105	
	1	(1
Total Wages below plan		
Total Wages below plan Other, positive controllables		1 7
Total Wages below plan Other, positive controllables Total Contribution	(356)	
Total Wages below plan Other, positive controllables Total Contribution Illocated Expenses and Other	(356) (136)	
Total Wages below plan Other, positive controllables Total Contribution Ilocated Expenses and Other A&SS above plan in various accounts		
Total Wages below plan         Other, positive controllables         Total Contribution         Ilocated Expenses and Other         A&SS above plan in various accounts         Facilities above plan: higher wages, benefits and various other controllables including unrealized budgeted cost sharing with UCLA	(136)	
Total Wages below plan         Other, positive controllables         Total Contribution         Ilocated Expenses and Other         A&SS above plan in various accounts         Facilities above plan: higher wages, benefits and various other controllables including unrealized budgeted cost sharing with UCLA         Utilities below plan: UCLA rebate for prior chiller water costs and lower consumption, slightly offset by unrealized cost sharing with UCLA	(136) 64	
Total Wages below plan         Other, positive controllables         Total Contribution         Ilocated Expenses and Other         A&SS above plan in various accounts         Facilities above plan: higher wages, benefits and various other controllables including unrealized budgeted cost sharing with UCLA         Utilities below plan: UCLA rebate for prior chiller water costs and lower consumption, slightly offset by unrealized cost sharing with UCLA         Depreciation lower than plan due to timing of capitals	(136) 64 347	
Total Wages below plan Other, positive controllables Total Contribution Ilocated Expenses and Other A&SS above plan in various accounts Facilities above plan: higher wages, benefits and various other controllables including unrealized budgeted cost sharing with UCLA Utilities below plan: UCLA rebate for prior chiller water costs and lower consumption, slightly offset by unrealized cost sharing with UCLA Depreciation lower than plan due to timing of capitals Non-recurrent higher than plan	(136) 64 347 695	

## ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES BALANCE SHEETS

(\$000)

	Current Month	Prior Month	Prior Year
100570	June 2023	May 2023	July 2022
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	18,383	18,974	22,810
Accounts receivable	8,897	9,141	6,727
Less: Allowance for doubtful accounts	(476)	(465)	(425)
Accounts receivable, net	8,421	8,677	6,302
Student fees receivable	0	0	258
Inventories	7,419	7,802	7,220
Prepaid expenses and other current assets	1,040	1,058	872
Total current assets	35,264	36,510	37,462
LONG TERM ASSETS			
Property, equipment and improvements	76,614	76,415	75,569
Less: Accumulated depreciation	(59,459)	(59,286)	(57,740)
Total long term assets	17,155	17,129	17,828
TOTAL ASSETS	52,419	53,639	\$55,290
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	9,073	9,168	\$9,394
Wages and payroll taxes payable	37,034	37,656	36,776
Sales tax payable & other liabilities	1,053	1,190	1,191
Interest payable	13	(1)	37
Deferred income	1,968	2,756	2,105
Funds held for others	439	440	268
Current portion of long term debt	1,087	1,087	1,040
Total current liabilities	50,667	52,296	50,811
LONG TERM DEBT:			
AU expansion loan	2,119	2,119	3,206
Total long term debt	2,119	2,119	3,206
5	,	,	,
TOTAL LIABILITIES	52,786	54,414	54,017
RETAINED EARNINGS:	4.070	4 070	4 007
Beginning Balance Year-to-date net income/(loss)	1,272 (1,639)	1,272 (2,047)	4,337 (3,064)
1 Gai-10-0ale Hel HICOHE/(1055)	(1,039)	(2,047)	(3,004)
Ending Balance	(367)	(775)	1,273
TOTAL LIABILITIES AND RETAINED EARNINGS	52,419	53,639	55,290

## ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS June 2023 (\$000's)

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	409	(1,639)	(2,280)
Adjustments to reconcile net income/(loss) to net			
cash provided/(used) by operating activities:		4 077	4 959
Depreciation	174	1,877	1,850
(Increase)/decrease in current assets:	055	(0.440)	(5.4.40)
Accounts receivable Student fees receivable	255 0	(2,119) 258	(5,140)
Inventories	382	(199)	0 (287)
Prepaid expenses and other current assets	18	(168)	(340)
Increase/(decrease) in current liabilities:	10	(100)	(340)
Accounts payable	(95)	193	(28)
Sales tax payable & other liabilities	(137)	(138)	(20)
Wages and payroll taxes payable	(622)	258	1,212
Interest payable	(022)	(27)	(28)
Deferred Income	(788)	(137)	213
Funds held for others	(100)	171	78
	(-)		
Net cash provided/(used) by operating activities	(391)	(1,671)	(4,723)
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of property, equipment and improvements	(200)	(1,717)	(1,097)
Net cash used in investing activities	(200)	(1,717)	(1,097)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES: Principal payments on AU expansion loan	0	(1,040)	(992)
	_		· · ·
Net cash provided/(used) by financing activities	0	(1,040)	(992)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(591)	(4,427)	(6,812)
CASH AND CASH EQUIVALENTS, Beginning	18,974	22,810	28,519
CASH AND CASH EQUIVALENTS, Ending	18,383	18,383	21,707

## ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION June 2023 (\$000's)

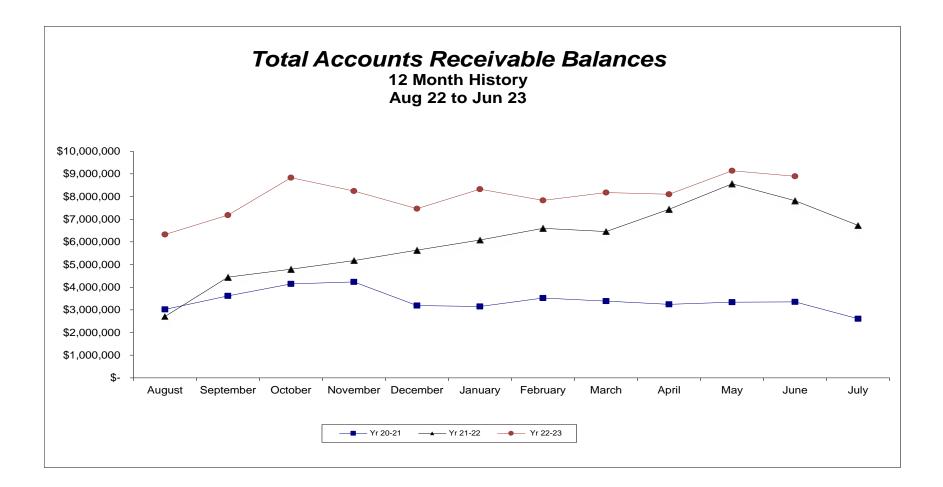
	Current Month June 2023	Prior Month May 2023
CASH AND CASH EQUIVALENTS	18,383	18,974
BOARD REQUIRED CASH RESERVE	6,815	6,973
RESERVE SURPLUS (DEFICIT)	11,567	12,001

	FY 2022-2023 June 2023								
PROJECT	Γ NAME	BUDGET	_			PROJECTED Remaining		Over	
Store/Serv	icas		Payments	PO's	Total	Balance	Pendina	(Under)	Status
2022-001	Store General Replacement	100.0	84.9	1.7	86.5	13.5		(13.5)	In Progress
2022-002	MKT Refrigerators/Freezers	20.0	32.9	0.0	32.9	(12.9)		12.9	Completed
2022-003	Copier/Printers	15.0 135.0	0.0	0.0	0.0	15.0 15.6	15.0 15.0	0.0	Pending
Total Store Food Servi		135.0	117.7	1.7	1 119.4	15.0	15.0	(U.6)	
2022-004	FS Miscellaneous and Unanticipated	50.0	37.7	6.6	44.3	5.7		(5.7)	In Progress
2022-005	Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2022-006	Event Services Equipment	20.0	0.0	18.9	18.9	1.1		(1.1)	In Progress
2022-007	Dining Room Upgrades	100.0	0.0	0.0	0.0	100.0		(100.0)	Canceled
2022-008 2022-009	Replacement Kitchen Cooking Equipment Division-wide Loyalty Program	30.0 145.0	28.7 0.0	0.0 0.0	28.7 0.0	1.3 145.0	145.0	(1.3) 0.0	In Progress Pending
2022-003	Smoothie Robot Equipment	140.0	0.0	0.0	0.0	140.0	140.0	0.0	Pending
2022-055	Double Tank Deep Fryer	0.0	0.0	31.6	31.6	(4.6)	11010	31.6	In Progress
2022-057	Luvalle Pizza Ovens	0.0	43.8	2.9	46.7	13.3		46.7	In Progress
2022-058	Luvalle Water Station TGIF	0.0	0.0	2.2	2.2	1.3		2.2	In Progress
2022-062 Total Food	Taco Bell Updates	0.0 505.0	0.0 110.2	23.9 86.1	23.9 196.3	11.1 434.2	305.0	23.9	In Progress
Technolog									
2022-011	Network Infrastructure Upgrade	120.0	0.0	0.0	0.0	120.0		(120.0)	Canceled
2022-012	Printer Replacement	10.0	0.0	2.9	2.9	7.1		(7.1)	In Progress
2022-013	Misc hardware/Software (Marketing/Info Photo)	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-014 2022-015	PC Replacement (9 to 13 years old)	150.0 50.0	103.7	(0.0)	103.7 0.0	46.3 50.0		(46.3)	In Progress Canceled
2022-015	Internal and External router upgrade Informal Photography - Camera, lens, light	10.0	0.0 0.0	0.0 0.0	0.0	50.0 10.0	10.0	(50.0) 0.0	Pending
2022-010	Canon Copier Replacement	12.0	0.0	0.0	0.0	12.0	12.0	0.0	Pending
2022-018	Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending
2022-038	Lightbox/Viewpoint Lounge	0.0	9.0	0.5	9.5	2.5		9.5	Completed - Awaiting Invoic
2022-054	Network Audit and Overhaul Phase I / II	0.0	67.9	78.9	146.8	153.2		146.8	In Progress
2022-059	ASUCLA App	0.0	0.0	0.0	0.0	15.0 50.0		0.0	Pending
2022-060 Total Tech	Bruin Voice nology	368.0	180.5	82.3	262.8	482.2	38.0	0.0	Pending
	s & Licensing								
2022-019	Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
	emarks & Licensing	50.0	0.0	0.0	0.0	50.0	0.0	(50.0)	
Others 2022-020	Fac Misc and Remodels	75.0	10.4	45.9	56.3	18.7		(18.7)	In Progress
2022-020	Replace HVAC Motors	40.0	0.0	45.9	0.0	40.0	40.0	0.0	Pending
2022-021	Custodial Replacements	15.0	2.1	12.3	14.4	0.6	40.0	(0.6)	In Progress
2022-023	AU Freight Elevator Doors (A-Level and 3rd Floo	225.0	0.0	0.0	0.0	225.0	225.0	0.0	Pending
2022-024	Office Space Remodeling - Phase II	250.0	4.0	35.1	39.1	210.9		(210.9)	In Progress
2022-025	CSSC Roof Waterproofing	30.0	0.0	0.0	0.0	30.0		(30.0)	Canceled
2022-026	AU Retrofit Lighting and Occupancy Sensors	50.0	0.0	0.0	0.0	50.0		(30.0) (50.0)	Canceled Canceled
2022-026 2022-027	AU Retrofit Lighting and Occupancy Sensors EDO Suite and Staircase Flooring	50.0 40.0	0.0 0.0	0.0 0.0	0.0 0.0	50.0 40.0	35.0	(30.0) (50.0) (40.0)	Canceled Canceled Canceled
2022-026	AU Retrofit Lighting and Occupancy Sensors	50.0	0.0	0.0	0.0	50.0	35.0 75.0	(30.0) (50.0)	Canceled Canceled
2022-026 2022-027 2022-028 2022-029 2022-030	AU Retrofit Lighting and Occupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room /Venue Upgrades SUO General AV Upgrades	50.0 40.0 35.0 75.0 40.0	0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0		(30.0) (50.0) (40.0) 0.0 0.0 0.0	Canceled Canceled Canceled Pending Pending Pending
2022-026 2022-027 2022-028 2022-029 2022-030 2022-031	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SU Occupancy Counter System	50.0 40.0 35.0 75.0 40.0 30.0	0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 30.0	75.0	(30.0) (50.0) (40.0) 0.0 0.0 0.0 (30.0)	Canceled Canceled Pending Pending Pending Canceled
2022-026 2022-027 2022-028 2022-029 2022-030 2022-031 2022-032	AU Retrofit Lighting and Occupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room /Venue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Conf Rm Overhaul	50.0 40.0 35.0 75.0 40.0 30.0 175.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 30.0 175.0	75.0 40.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0)	Canceled Canceled Pending Pending Pending Canceled Canceled
2022-026 2022-027 2022-028 2022-029 2022-030 2022-031 2022-032 2022-033	AU Retrofit Lighting and Occupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room /Venue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Conf Rm Overhaul EMS Capabilities Upgrade	50.0 40.0 35.0 75.0 40.0 30.0 175.0 35.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 30.0 175.0 35.0	75.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0	Canceled Canceled Pending Pending Pending Canceled Canceled Pending
2022-026 2022-027 2022-028 2022-029 2022-030 2022-031 2022-032	AU Retrofit Lighting and Occupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room /Venue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Conf Rm Overhaul	50.0 40.0 35.0 75.0 40.0 30.0 175.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 30.0 175.0	75.0 40.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0)	Canceled Canceled Pending Pending Pending Canceled Canceled
2022-026 2022-027 2022-028 2022-039 2022-030 2022-032 2022-032 2022-033 2022-034 2022-035 2022-036	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras	50.0 40.0 35.0 40.0 30.0 175.0 35.0 40.0 15.0 40.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 175.0 35.0 40.0 15.0 2.0	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0)	Canceled Canceled Pending Pending Canceled Canceled Pending Canceled Pending In Progress
2022-026 2022-027 2022-028 2022-030 2022-030 2022-032 2022-033 2022-033 2022-034 2022-035 2022-036 2022-037	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Corlf Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacement	50.0 40.0 35.0 75.0 40.0 30.0 175.0 35.0 40.0 15.0 40.0 15.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 31.9 2.6	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 30.0 175.0 35.0 40.0 15.0 2.0 12.4	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4)	Canceled Canceled Pending Pending Pending Canceled Canceled Pending Canceled Pending In Progress In Progress
2022-026 2022-027 2022-029 2022-030 2022-030 2022-031 2022-033 2022-034 2022-034 2022-036 2022-037 2022-039	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room /Venue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Conf Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacement Unitided Space Remodel	$\begin{array}{c} 50.0\\ 40.0\\ 35.0\\ 75.0\\ 40.0\\ 30.0\\ 175.0\\ 35.0\\ 40.0\\ 15.0\\ 40.0\\ 15.0\\ 0.0\\ \end{array}$	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 31.9 2.6 10.7	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 6.1 0.0 1.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 175.0 35.0 40.0 15.0 2.0 12.4 0.3	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7	Canceled Canceled Pending Pending Pending Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress
2022-026 2022-027 2022-028 2022-030 2022-031 2022-032 2022-033 2022-034 2022-035 2022-036 2022-037 2022-039 2022-040	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room /Venue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Fumiture Replacement Untitled Space Remodel CSSC Condensate Tank Replacement	50.0 40.0 35.0 75.0 40.0 35.0 40.0 175.0 40.0 15.0 40.0 15.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 30.0 175.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2)	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2	Canceled Canceled Pending Pending Canceled Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress In Progress In Progress
2022-026 2022-027 2022-029 2022-030 2022-031 2022-032 2022-033 2022-034 2022-035 2022-036 2022-037 2022-039 2022-040 2022-041	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Conf Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacement Untitled Space Remodel CSSC Condensate Tank Replacement Ackerman Union Passenger Elevators*	50.0 40.0 35.0 75.0 40.0 30.0 175.0 40.0 15.0 40.0 15.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 6.1 0.0 1.0 40.2 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 175.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2) 660.0	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2 0.0	Canceled Canceled Pending Pending Pending Canceled Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress In Progress In Progress Pending Pending
2022-026 2022-027 2022-029 2022-030 2022-031 2022-033 2022-033 2022-034 2022-035 2022-036 2022-037 2022-039 2022-040	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room /Venue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Fumiture Replacement Untitled Space Remodel CSSC Condensate Tank Replacement	50.0 40.0 35.0 75.0 40.0 30.0 175.0 35.0 40.0 15.0 40.0 15.0 40.0 15.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 30.0 175.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2)	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2	Canceled Canceled Pending Pending Canceled Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress In Progress In Progress
2022-026 2022-027 2022-028 2022-030 2022-030 2022-031 2022-033 2022-034 2022-035 2022-035 2022-037 2022-039 2022-040 2022-041 2022-042 2022-042	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Conf Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacement Untitled Space Remodel CSSC Condensate Tank Replacement Ackerman Union Passenger Elevators* Ackerman Union Chilled Water Coil Replacement Kerckhoff Hall Patio Waterproofing*	50.0 40.0 35.0 75.0 40.0 30.0 175.0 40.0 15.0 40.0 15.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 6.1 0.0 1.0 40.2 0.0 0.0 1.4 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 175.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2) 660.0 200.0 298.6 700.0	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2 0.0 0.0 0.0 1.4 0.0	Canceled Canceled Pending Pending Pending Canceled Canceled Canceled Pending In Progress In Progress In Progress In Progress In Progress In Progress Pending Pending Pending Pending Pending Pending Pending Pending Pending
2022-026 2022-027 2022-028 2022-029 2022-030 2022-031 2022-032 2022-034 2022-035 2022-036 2022-037 2022-039 2022-040 2022-040 2022-043 2022-043 2022-044	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SUO Occupancy Counter System Viewpoint Conf Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacement Untitled Space Remodel OSSC Condensate Tank Replacement Ackerman Union Passenger Elevators* Ackerman Union Alevel M&W*	50.0 40.0 35.0 75.0 40.0 30.0 175.0 35.0 40.0 15.0 40.0 15.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 35.0 40.0 15.0 15.0 2.0 12.4 660.0 200.0 298.6 700.0 147.5	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) (12.4) (11.7 40.2 0.0 0.0 1.4 0.0 0.0 1.4 0.0 0.0 2.5	Canceled Canceled Pending Pending Pending Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress In Progress Pending Pending Pending In Progress Pending In Progress Pending In Progress Pending In Progress
2022-026 2022-027 2022-028 2022-030 2022-031 2022-031 2022-034 2022-036 2022-036 2022-036 2022-037 2022-040 2022-041 2022-041 2022-041 2022-043 2022-044 2022-044	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SUO Coupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacements Replace Cameras HR Furniture Replacement Untitled Space Remodel CSSC Condensate Tank Replacement Ackerman Union Chiled Water Coil Replacement Kerckhoff Hall Patsorger Elevators* Ackerman Union A-level M&W* Ackerman Union 3rd Floor M&W*	50.0 40.0 35.0 75.0 40.0 30.0 175.0 40.0 15.0 40.0 15.0 40.0 15.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2) 660.0 200.0 298.6 700.0 147.5 797.5	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 (30.0) (175.0) 0.0 (40.0) (12.4) 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5	Canceled Canceled Canceled Pending Pending Canceled Canceled Canceled Pending In Progress In Progress In Progress In Progress Pending Pending In Progress Pending In Progress Pending In Progress Pending In Progress Pending In Progress Pending In Progress Pending In Progress In Progress In Progress In Progress In Progress In Progress
2022-026 2022-028 2022-028 2022-030 2022-030 2022-031 2022-033 2022-033 2022-035 2022-036 2022-036 2022-040 2022-040 2022-042 2022-043 2022-045 2022-045	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Conf Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacement Untitled Space Remodel CSSC Condensate Tank Replacement Ackerman Union Passenger Elevators* Ackerman Union Chilled Water Coil Replacement Kerckhoff Hall Patio Waterproofing* Ackerman Union 3rd Floor M&W*	50.0 40.0 35.0 75.0 40.0 30.0 175.0 40.0 15.0 40.0 15.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 35.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2) 660.0 200.0 298.6 700.0 147.5 797.5 247.5	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5	Canceled Canceled Pending Pending Pending Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress In Progress In Progress Pending Pending Pending Pending Pending In Progress In Progress
2022-026 2022-027 2022-028 2022-030 2022-031 2022-031 2022-034 2022-036 2022-036 2022-036 2022-037 2022-040 2022-041 2022-041 2022-041 2022-043 2022-044 2022-044	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SUO Coupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacements Replace Cameras HR Furniture Replacement Untitled Space Remodel CSSC Condensate Tank Replacement Ackerman Union Chiled Water Coil Replacement Kerckhoff Hall Patsorger Elevators* Ackerman Union A-level M&W* Ackerman Union 3rd Floor M&W*	50.0 40.0 35.0 75.0 40.0 30.0 175.0 40.0 15.0 40.0 15.0 40.0 15.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	50.0 40.0 35.0 75.0 40.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2) 660.0 200.0 298.6 700.0 147.5 797.5	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 (30.0) (175.0) 0.0 (40.0) (12.4) 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5	Canceled Canceled Canceled Pending Pending Canceled Canceled Canceled Pending In Progress In Progress In Progress In Progress Pending Pending In Progress Pending In Progress Pending In Progress Pending In Progress Pending In Progress Pending In Progress Pending In Progress Pending In Progress Pending In Progress Pending In Progress
2022-026 2022-027 2022-028 2022-030 2022-031 2022-032 2022-033 2022-034 2022-035 2022-035 2022-037 2022-040 2022-041 2022-043 2022-043 2022-044 2022-046 2022-046 2022-048 2022-048 2022-049	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Starcase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SU Occupancy Counter System Viewpoint Conf Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacements Unitiled Space Remodel CSSC Condensate Tank Replacement Ackerman Union Passenger Elevators* Ackerman Union A-level M&W* Ackerman Union A-level M&W* Ackerman Union A-level M&W* Kerckhoff Hall 1st Floor M&W* Kerckhoff Hall 1st Floor M&W*	$\begin{array}{c} 50.0\\ 40.0\\ 35.0\\ 75.0\\ 40.0\\ 30.0\\ 175.0\\ 40.0\\ 15.0\\ 40.0\\ 15.0\\ 40.0\\ 15.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ $	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 2.6 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5 1.3 1.3 2.5	50.0 40.0 35.0 75.0 30.0 175.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2) 660.0 208.6 700.0 298.6 700.0 298.6 700.0 147.5 797.5 247.5 148.7 98.7 197.5	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2 0.0 (2.0) (12.4) 11.7 40.2 0.0 0.0 1.4 0.0 0.0 2.5 2.5 2.5 1.3 1.3	Canceled Canceled Pending Pending Pending Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress In Progress In Progress Pending Pending In Progress In Progress
2022-026 2022-027 2022-028 2022-030 2022-030 2022-031 2022-032 2022-033 2022-035 2022-037 2022-039 2022-041 2022-041 2022-041 2022-041 2022-042 2022-042 2022-046 2022-046 2022-046 2022-049 2022-049 2022-049	AU Retrofit Lighting and Öccupancy Sensors EDD Suite and Staircase Flooring SUO General Replacement Meeting Room /Venue Upgrades SUO General AV Upgrades SUO Coupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabillies Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacement Unitide Space Remodel CSSC Condensate Tank Replacement Ackerman Union Passenger Elevators* Ackerman Union Arasenger Ackerman Union Arasenger Ackerman Union Arasenger M&W* Ackerman Union 3rd Floor M&W* Kerckhoff Hall 2nd Floor M* Kerckhoff Hall 2nd Floor M*	$\begin{array}{c} 50.0\\ 40.0\\ 35.0\\ 75.0\\ 40.0\\ 30.0\\ 175.0\\ 40.0\\ 15.0\\ 40.0\\ 15.0\\ 40.0\\ 15.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ $	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 2.6 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5 2.5 1.3 1.3 2.5 2.5	50.0 40.0 35.0 75.0 40.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2) 660.0 200.0 298.6 700.0 298.6 700.0 298.6 700.0 298.6 709.5 297.5	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2 0.0 (2.0) (12.4) 11.7 40.2 0.0 1.4 0.0 2.5 2.5 2.5 1.3 1.3 2.5 2.5	Canceled Canceled Pending Pending Pending Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress In Progress Pending In Progress Pending In Progress Pending In Progress In Pr
2022-026 2022-028 2022-028 2022-030 2022-031 2022-032 2022-033 2022-035 2022-035 2022-035 2022-036 2022-041 2022-042 2022-042 2022-042 2022-045 2022-045 2022-048 2022-048 2022-048 2022-048 2022-050 2022-051	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SUO Coupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacements Replace Cameras HR Furniture Replacement Untitled Space Remodel CSSC Condensate Tank Replacement Ackerman Union Chilled Water Coll Replacement Kerckhoff Hall Patio Water Coll Replacement Kerckhoff Hall Patio Water Coll Replacement Ackerman Union Arlevel M&W* Ackerman Union 3rd Floor M&W* Kerckhoff Hall 2nd Floor M* Kerckhoff Hall 2nd Floor W* Kerckhoff Hall 2nd Floor W* Kerckhoff Hall 3rd Floor W* Kerckhoff Hall 3rd Floor M&W* Kerckhoff Hall 3rd Floor M&W*	50.0 40.0 35.0 75.0 40.0 35.0 40.0 175.0 40.0 15.0 40.0 15.0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	$\begin{array}{c} 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0$	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 38.0 2.6 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5 2.5 2.5 2.5 2.5	50.0 40.0 35.0 75.0 40.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2) 660.0 298.6 700.0 298.6 700.0 147.5 797.5 247.5 148.7 98.7 197.5 297.5	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5 2.5 1.3 1.3 2.5 2.5	Canceled Canceled Pending Pending Pending Canceled Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress In Progress Pending Pending Pending In Progress In Progress
2022-026 2022-027 2022-028 2022-030 2022-031 2022-032 2022-032 2022-035 2022-035 2022-037 2022-040 2022-040 2022-041 2022-041 2022-042 2022-042 2022-043 2022-044 2022-046 2022-048 2022-048 2022-048 2022-049 2022-051 2022-051 2022-051 2022-051 2022-051	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SUO Coupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacements Untitled Space Remodel CSSC Condensate Tank Replacement Ackerman Union Passenger Elevators* Ackerman Union Chilled Water Coil Replacemer Kerckhoff Hall Passenger Elevators* Ackerman Union A-level M&W* Ackerman Union A-level M&W* Kerckhoff Hall St Floor M&W*	50.0 40.0 35.0 75.0 40.0 35.0 40.0 175.0 40.0 15.0 40.0 15.0 40.0 15.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	$\begin{array}{c} 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0$	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 2.6 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5 1.3 1.3 2.5 3.5 2.5 3.5	$\begin{array}{c} 50.0\\ 40.0\\ 35.0\\ 75.0\\ 40.0\\ 30.0\\ 175.0\\ 35.0\\ 40.0\\ 15.0\\ 2.0\\ 12.4\\ 0.3\\ (2.2)\\ 660.0\\ 200.0\\ 298.6\\ 700.0\\ 298.6\\ 700.0\\ 247.5\\ 148.7\\ 797.5\\ 247.5\\ 148.7\\ 98.7\\ 197.5\\ 297.5\\ 297.5\\ 297.5\\ 297.5\\ 0.0\\ \end{array}$	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2 0.0 (2.0) (12.4) 11.7 40.2 0.0 1.4 0.0 0.0 2.5 2.5 2.5 1.3 1.3 2.5 2.5 2.5 6.3	Canceled Canceled Pending Pending Pending Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress Pending Pending Pending In Progress Pending In Progress In Progre
2022-026 2022-028 2022-028 2022-039 2022-030 2022-031 2022-032 2022-033 2022-035 2022-035 2022-037 2022-039 2022-041 2022-041 2022-041 2022-044 2022-044 2022-044 2022-046 2022-047 2022-048 2022-049 2022-050 2022-051 2022-052 2022-053	AU Retrofit Lighting and Öccupancy Sensors EDD Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SUO Coupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacements Replace Cameras HR Furniture Replacement Untitled Space Remodel CSSC Condensate Tank Replacement Ackerman Union Passenger Elevators* Ackerman Union Chilled Water Coil Replacement Kerckhoff Hall Passenger Elevators* Ackerman Union Alevel M&W* Ackerman Union 3rd Floor M&W* Kerckhoff Hall 2nd Floor M&W* KH Staircase Runner Mural Lighting	50.0 40.0 35.0 75.0 40.0 30.0 175.0 40.0 15.0 40.0 15.0 40.0 15.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	$\begin{array}{c} 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0$	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 2.6 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5 1.3 1.3 2.5 2.5 2.5 2.5 6.3 0.0	50.0 40.0 35.0 75.0 40.0 30.0 175.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2) 660.0 200.0 298.6 700.0 298.6 700.0 298.6 700.0 147.5 797.5 247.5 148.7 98.7 197.5 297.5 297.5 297.5 297.5 297.5 297.5 20.0 0.0 16.5	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (2.0) (12.4) 11.7 40.2 0.0 (12.4) 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5 2.5 1.3 1.3 2.5 2.5 2.5 6.3 0.0	Canceled Canceled Canceled Pending Pending Canceled Canceled Canceled Pending In Progress In Progress In Progress In Progress In Progress Pending In Progress Pending In Progress In Progr
2022-026 2022-027 2022-028 2022-030 2022-030 2022-031 2022-032 2022-033 2022-035 2022-037 2022-039 2022-041 2022-041 2022-041 2022-042 2022-042 2022-045 2022-046 2022-046 2022-046 2022-046 2022-046 2022-051 2022-051 2022-051 2022-051 2022-051 2022-051 2022-051 2022-051 2022-051 2022-051 2022-051	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room /Venue Upgrades SUO General AV Upgrades SUO Coupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabillies Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Fumiture Replacements Untitled Space Remodel CSSC Condensate Tank Replacement Ackerman Union Passenger Elevators* Ackerman Union Alevel Revators* Ackerman Union Alevel M&W* Ackerman Union Alevel M&W* Ackerman Union Alevel M&W* Ackerman Union Alevel M&W* Ackerman Union Alevel M&W* Kerckhoff Hall 1st Floor M&W* Kerckhoff Hall 1st Floor M&W* Kerckhoff Hall 2nd Floor M&W* Kerckhoff Hall 2nd Floor M&W* Kerckhoff Hall 2nd Floor All-Gender* Lu Valle Commons M&W* KH Staircase Runner Mural Lighting RISE Center Flooring	50.0 40.0 35.0 75.0 40.0 35.0 175.0 40.0 15.0 40.0 15.0 40.0 15.0 0.0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	$\begin{array}{c} 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0$	$\begin{array}{c} 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0$	$\begin{array}{c} 50.0\\ 40.0\\ 35.0\\ 75.0\\ 40.0\\ 30.0\\ 175.0\\ 35.0\\ 40.0\\ 15.0\\ 2.0\\ 12.4\\ 0.3\\ (2.2)\\ 660.0\\ 200.0\\ 298.6\\ 700.0\\ 298.6\\ 700.0\\ 247.5\\ 148.7\\ 797.5\\ 247.5\\ 148.7\\ 98.7\\ 197.5\\ 297.5\\ 297.5\\ 297.5\\ 297.5\\ 0.0\\ \end{array}$	75.0 40.0 35.0 15.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2 0.0 (2.0) (12.4) 11.7 40.2 0.0 1.4 0.0 0.0 2.5 2.5 2.5 1.3 1.3 2.5 2.5 2.5 6.3	Canceled Canceled Pending Pending Pending Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress Pending Pending Pending In Progress Pending In Progress In Progre
2022-026 2022-028 2022-028 2022-039 2022-030 2022-031 2022-032 2022-033 2022-035 2022-035 2022-036 2022-041 2022-042 2022-042 2022-042 2022-043 2022-044 2022-045 2022-045 2022-045 2022-048 2022-048 2022-050 2022-051 2022-051 2022-051 2022-051 2022-051 2022-051 2022-051	AU Retrofit Lighting and Öccupancy Sensors EDO Suite and Staircase Flooring SUO General Replacement Meeting Room //enue Upgrades SUO General AV Upgrades SUO Coupancy Counter System Viewpoint Corl Rm Overhaul EMS Capabilities Upgrade Meeting Room Flooring Finance Misc. Replacements Replace Cameras HR Furniture Replacements Replace Cameras HR Furniture Replacement CSSC Condensate Tank Replacement Ackerman Union Passenger Elevators" Ackerman Union Chiled Water Coil Replacement Kerckhoff Hall Pato Water Pooling* Ackerman Union 3rd Floor M&W* Kerckhoff Hall 2nd Floor Wa Kerckhoff Hall 2nd Floor W* Kerckhoff Hall 2nd Floor M&W* KH Staircase Runner Mural Lighting RISE Center Flooring Campus Tours Buildout	50.0 40.0 35.0 75.0 40.0 35.0 40.0 175.0 40.0 15.0 40.0 15.0 0	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0	$\begin{array}{c} 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0\\ 0.0$	0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 0.0 38.0 2.6 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5 2.5 2.5 2.5 2.5 6.3 0.0 6.14	50.0 40.0 35.0 75.0 40.0 35.0 40.0 15.0 2.0 12.4 0.3 (2.2) 660.0 298.6 700.0 147.5 797.5 247.5 148.7 98.7 197.5 297.5 297.5 297.5 0.0 16.5 38.6	75.0 40.0 35.0	(30.0) (50.0) (40.0) 0.0 0.0 (30.0) (175.0) 0.0 (40.0) 0.0 (2.0) (12.4) 11.7 40.2 0.0 (2.0) (12.4) 11.7 40.2 0.0 0.0 1.4 0.0 2.5 2.5 2.5 1.3 1.3 2.5 2.5 6.3 0.0 61.4	Canceled Canceled Pending Pending Pending Canceled Canceled Canceled Pending Canceled Pending In Progress In Progress In Progress In Progress In Progress Pending Pending Pending In Progress In Progress

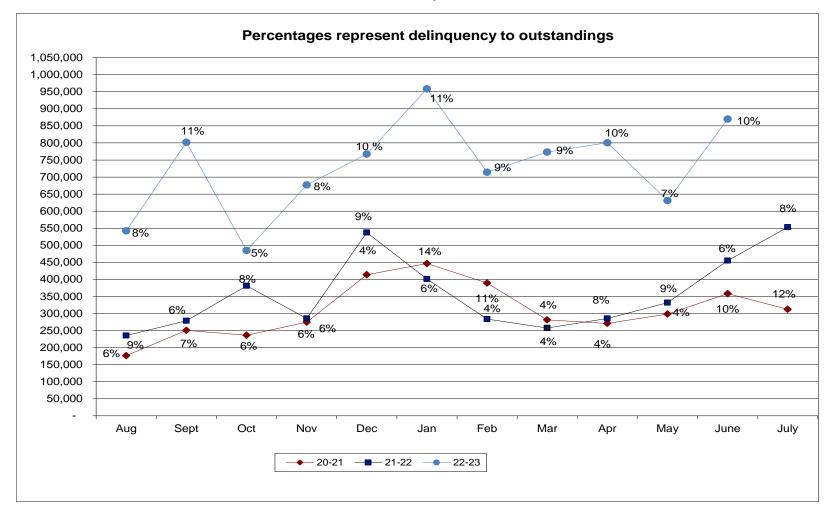
#### ASUCLA SERVICES AND ENTERPRISES Capital Expenditures - Current Year Projects (\$000's) FY 2022-2023 June 2023

#### ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

07/01/23	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$3,471,235	46%	\$356,250	83%	\$133,714	35%	\$51,751	37%	\$35,644	21%	\$46,586	27%	\$4,095,181	46%
ASUCLA PUBLICATIONS		\$214,373	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$214,373	2%
ASUCLA USA/GSA		\$107,814	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$107,814	1%
DUE FROM VENDORS		\$62,882	1%	\$65,069	15%	\$194,341	50%	\$92,441	64%	\$130,917	78%	\$87,278	51%	\$632,928	7%
DENTAL KITS		\$328,904	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$328,904	4%
OTHER		3,410,094	45%	\$10,497	2%	\$58,360	15%	\$437	0%	\$840	1%	\$37,575	22%	\$3,517,802	40%
TOTAL CURRENT MO	ONTH	\$7,595,302	100%	\$431,816	100%	\$386,416	100%	\$144,628	100%	\$167,401	100%	\$171,439	100%	\$8,897,002	100%
		85%		5%		4%		2%		2%		2%		100%	
05/27/23	Mav	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$2,073,880	29%	\$988,141	76%	\$103,674	88%	\$80,023	89%	\$31.908	16%	\$120,418	53%	\$3.398.044	37%
ASUCLA PUBLICATIONS		\$129.857	2%	\$0	0%	\$0	0%	\$00,020	0%	\$0	0%	\$0	0%	\$129.857	1%
ASUCLA USA/GSA		\$208.644	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$208.644	2%
DUE FROM VENDORS		\$109.884	2%	\$290.420	23%	(\$3,343)	-4%	\$9,048	10%	\$157,674	81%	\$105,116	46%	\$668.799	7%
DENTAL KITS		\$429.627	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$429.627	5%
OTHER		\$4,270,186	59%	\$9,705	1%	\$18,550	16%	\$569	1%	\$6,134	3%	\$1,385	1%	\$4,306,529	47%
TOTAL CURRENT MO	ONTH	\$7,222,077	100%	\$1,288,266	100%	\$118,881	100%	\$89,640	100%	\$195,716	100%	\$226,919	100%	\$9,141,499	100%
		79%		14%		1%		1%		2%		3%		100%	
04/29/23	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$889,175	16%	\$1,199,757	91%	\$177,729	92%	\$107,503	63%	\$36,050	18%	\$112,182	50%	\$2,522,395	31%
ASUCLA PUBLICATIONS		\$80,382	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$80,382	1%
ASUCLA USA/GSA		\$184,289	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$184,289	2%
DUE FROM VENDORS		\$161,571	3%	\$106,668	8%	(\$4,031)	-3%	\$44,557	26%	\$168,139	81%	\$112,092	49%	\$588,997	7%
DENTAL KITS		\$115,394	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$115,394	1%
OTHER		\$4,545,413	75%	\$19,577	1%	\$22,402	11%	\$19,302	11%	\$1,254	1%	\$3,407	1%	\$4,611,355	57%
TOTAL CURRENT MO	ONTH	\$5,976,224	100%	\$1,326,002	100%	\$196,101	100%	\$171,362	1 <b>00</b> %	\$205,443	100%	\$227,681	100%	\$8,102,811	100%
		74%		16%		2%		2%		3%		3%		100%	



## Aged Accounts Receivable Balances > 60 Days Past Due



#### UCLA STORE INCOME STATEMENT

JUN.	11(05/28/23-07/0	)1/23)	Г
	CURRENT MONTH	1	
ACTUAL	BUDGET	VARIANCE	] [
4 (50 303	4 707 4/7	(7.700	
1,659,737 2,341,782	1,727,467 1,709,366	<67,730> 632,416	ACADEMIC SUPPORT DIV GENERAL MDSE DIVISION
247,610	72,118	175,492	HILLTOP SHOP
117,229	119,925		LU VALLE COMMONS STORE
70,836	134,000		E-COMMERCE DIVISION
761,615	488,000	273,615	HEALTH SCIENCES STORE
<0>	0	<0>	
5,198,809	4,250,876	947,933	TOTAL SALES
2 (01 (51	2,835,887	.7/5 7/4.	Loop, Cost of Salas
3,601,651	2,835,887	03,/04	Less: Cost of Sales
			Less: Shrinkage
<7,261>	4,860	12,121	ACADEMIC SUPPORT DIV
62,430	8,810		GENERAL MDSE DIVISION
<28,760>	410	29,170	HILLTOP SHOP
8,105	660		LU VALLE COMMONS STORE
<143,078> <108,564>	1,820 16,560	144,898 125,124	HEALTH SCIENCES STORE SHRINKAGE
3,493,087	2,852,447	<640,640>	TOTAL COST OF SALES
			·····
69.3	66.7	<2.6>	COST OF SALES %
1,705,722	1,398,429	307,293	GROSS MARGIN
30.7	33.3	<2.6>	GROSS MARGIN %
<2.1>	0.4	2.5	SHRINKAGE %
32.8	32.9	-0.1-	NET GROSS MARGIN %
32.0	32.7	<0.12	
6.5	16.9	<10.4>	ACADEMIC SUPPORT DIV
48.8	50.2		GENERAL MDSE DIVISION
39.1	41.8		HILLTOP SHOP
33.9	39.2		LU VALLE COMMONS STORE
51.1	52.3		E-COMMERCE DIVISION
37.3 <344.4>	21.1 0.0	16.2 <344.4>	HEALTH SCIENCES STORE OPERATIONS DIVISION
< 344.4>	0.0	< 344.4>	OPERATIONS DIVISION
227,972	169,898	58,074	OTHER INCOME
1,933,694	1,568,327	365,367	GROSS MARGIN/OTHER
			Ι Γ
			Less: Controllable Exp
007 (47	005.07/		a
287,617 6,545	285,376 0		Career Wages Limited Appointment
263,617	266,090	< 0,545> 2,473	Student Wages
557,779	551,466		TOTAL WAGES
10.7	13.0	2.2	WAGE % TO SALES
			Γ
148,426	139,406		Employee Benefits
10,656	5,708	<4,948>	
7,528 15	8,163 33	635 18	Telephone Postage
153	33 0	-	Trav/Trips/Conference
299	600	301	Membership Fees
3,443	3,000	<443>	Operating Supplies
27,762	23,334		Freight Out
<866>	700	1,566	Transportation
13	0		Postage Stamp O/S
25,696	10,770		Advertising
<500> 1	<2,000> 0		Vendor Adv. Allowance Direct Mail Adv.
3,061	1,503		Repairs & Maintenance
76,444	64,540		Bank Card Expense
<5,435>	0	5,435	Overs/Shorts
1,300	0		Credit Card Adjustments
0	20	20	Textbook Rental Exp
0	0	0	Rentals-Truck Taxes & Licenses
10,056	10,330	274	Professional Services
522	0	<522>	
39,140	21,425		Inventory Count
2,147	0		Commission Expense
100	100	0	Concession Expense
452	0		COVID-19
0	1 0	1 <296,262>	Alloc of Distr Cntr Payment to UCLA
296,262 646,673	287,633	<359,040>	TOTAL OTHER CONTROL.
1,204,452	839,099	<365,353>	TOTAL CONTROLLABLE EXP
			GROSS CONTRIBUTION TO
729,242	729,228	14	SVCS AND ENTERPRISES
			Lass Allesse 15
			Less: Allocated Exp
62,870	42,335	~ 20 525~	Allocated ExpHR
192,179	42,335		Allocated Exp. Fin
118,599	108,318		Allocated ExpIS
66,148	55,311		Allocated Exp. Mktg
366,390	112,559	<253,831>	Allocated Exp Othr SA
116,252	91,976		Maintenance
24,071	21,376	<2,695>	
49,329	54,877	5,548	Depreciation
995,838	657,436	<338,402>	TOTAL ALLOCATED EXP
<266,596>	71,792	<338,388>	NET INCOME (LOSS)
			, =

F	ISCAL YEAR 22-2	3	FISCAL Y	AR 21-22
	MO(07/31/22-07		LAST YEA	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
14 000 011	15 055 704	.1 155 415.	2 224 040	15 05 4 001
14,800,311 17,724,182	15,955,726 14,943,631	<1,155,415> 2,780,551	2,224,949 1,800,335	15,054,231 14,026,331
1,860,077	1,136,424	723,653	109,028	1,200,743
1,534,287	1,703,719	<169,432>	64,378	1,250,361
1,289,627	1,774,000	<484,373>	91,609	1,227,042
5,489,627	4,727,430	762,197	826,737	4,142,293
42,698,113	40,240,930	2,457,183	1,889 5,118,924	3,885 36,904,885
42,098,113	40,240,930	2,457,185	5,118,924	30,904,885
29,111,745	27,435,355	<1,676,390>	3,850,823	25,702,615
21 490	24.490	12 000	4 5 4 2	21 674
21,480 156,012	34,480 83,550	13,000 <72,462>	4,543 9,645	31,576 77,534
< 9,641>	6,530	16,171	1,276	12,001
17,863	9,020	<8,843>	520	7,666
<131,760>	18,520	150,280	1,572	17,431
53,953	152,100	98,147	17,556	146,208 25,848,822
29,165,699	27,587,455	<1,578,244>	3,868,379	23,040,022
68.2	68.2	0.0	75.2	69.7
13,532,414	12,653,475	878,939	1,250,545	11,056,063
31.8	31.8	0.0	24.8	30.4
0.1	0.4	0.3	0.3	0.4
31.7	31.4	0.3	24.4	30.0
51.7	51.4	0.5	27.7	30.0
11.4	14.0	<2.6>	11.1	13.2
48.7	49.8	<1.1>	49.4	49.8
39.9	41.4	<1.5>	39.1	38.9
35.7 47.4	35.6	0.1	35.7	31.7
24.1	50.6 21.4	<3.1> 2.7	48.2 0.2	49.8 14.8
4,348.2	0.0	4,348.2	100.0	100.2
1,631,827	1,611,454	20,373	105,521	1,284,816
15,164,241	14,264,929	899,312	1,356,067	12,340,879
3,101,398	3,133,753	32,355	257,860	2,931,289
95,146	0	<95,146>	337	5,337
2,722,890	2,577,280	<145,610>	196,665	2,104,026
5,919,434 13.9	5,711,033 14.2	<208,401> 0.3	454,863 8.9	5,040,652 13.7
13.7	14.2	0.5	0.7	13.7
1,493,723	1,524,136	30,413	119,485	1,411,340
134,826	74,661	<60,165>	15,825	115,396
85,324	89,559	4,235	7,610	87,980
172 24,559	263 29,950	91 5,391	10 104	225 8,203
4,289	9,350	5,061	299	4,547
43,060	45,400	2,340	3,745	43,765
261,313	253,604	<7,709>	129,760	352,039
12,496	10,000	<2,496>	1,075	9,177
<9>	0	9	0	29
202,310 <67,778>	200,386 <68,700>	<1,924> <922>	8,319 <3,223>	180,867 <46,685>
200,319	206,000	5,681	1	203,653
28,879	24,212	<4,667>	3,442	27,385
765,151	671,413	<93,738>	67,748	664,246
2,314	0	<2,314>	1,647	24,676
21,446	0	<21,446>	4,662	23,048
21,723 1,822	220 3,000	<21,503> 1,178	8,341 0	33,879 1,417
763	3,000	<463>	50	1,750
83,411	101,330	17,919	18,183	114,496
44,292	0	<44,292>	8,182	28,276
39,140	21,425	<17,715>	14,924	14,924
9,756 105,209	6,500 103,900	<3,256> <1,309>	0 95	10,592 60,391
4,105	103,900	<4,105>	1,234	15,575
0	9	9	0	<3>
392,878	125,675	<267,203>	<44,311>	124,535
3,915,494	3,432,593	<482,901>	367,205	3,515,723
9,834,928	9,143,626	<691,302>	822,068	8,556,375
5,329,312	5,121,303	208,009	533,999	3,784,505
5,527,512	5,121,505	200,007	333,777	3,704,303
1				
	484,861	<84,109>	49,027	491,652
568,970			193,248	1,797,747
1,966,172	1,781,286	<184,886>		1 110 112
1,966,172 1,184,281	1,781,286 1,121,644	<62,637>	115,644	1,119,113 556,415
1,966,172	1,781,286			1,119,113 556,415 1,223,465
1,966,172 1,184,281 636,509 1,616,552 1,109,361	1,781,286 1,121,644 627,689 1,165,764 1,075,221	<62,637> <8,820> <450,788> <34,140>	115,644 48,801 187,706 99,200	556,415 1,223,465 1,081,649
1,966,172 1,184,281 636,509 1,616,552 1,109,361 209,305	1,781,286 1,121,644 627,689 1,165,764 1,075,221 230,082	<62,637> <8,820> <450,788> <34,140> 20,777	115,644 48,801 187,706 99,200 22,250	556,415 1,223,465 1,081,649 189,633
1,966,172 1,184,281 636,509 1,616,552 1,109,361 209,305 540,571	1,781,286 1,121,644 627,689 1,165,764 1,075,221 230,082 603,649	<62,637> <8,820> <450,788> <34,140> 20,777 63,078	115,644 48,801 187,706 99,200 22,250 48,832	556,415 1,223,465 1,081,649 189,633 559,919
1,966,172 1,184,281 636,509 1,616,552 1,109,361 209,305	1,781,286 1,121,644 627,689 1,165,764 1,075,221 230,082	<62,637> <8,820> <450,788> <34,140> 20,777	115,644 48,801 187,706 99,200 22,250	556,415 1,223,465 1,081,649 189,633
1,966,172 1,184,281 636,509 1,616,552 1,109,361 209,305 540,571	1,781,286 1,121,644 627,689 1,165,764 1,075,221 230,082 603,649	<62,637> <8,820> <450,788> <34,140> 20,777 63,078	115,644 48,801 187,706 99,200 22,250 48,832	556,415 1,223,465 1,081,649 189,633 559,919

ASUCLA Finance Office 07/23

## UCLA RESTAURANTS INCOME STATEMENT

1,915,592

1,915,592 1,141,000 1,651,110 1,557,157 822,293 1,880,757 8,967,908

3,334,557 3,334,337 37.2 5,633,351 62.8 63.6 57.1 70.7 57.9 64.7 63.9 2,203,955 7,837,306

3,731,665 0 2,449,209 <398,514> 5,782,361 64.5

1,931,280 21,288 30,771 0 315 6,886 0 489,663 5.5 57,650 0

0 <85,817> 70,449 45,849 35,354 27,364

258,776 0 15,274

8,592 26 0 36,790 3,888 0 3,667 955 154,502 151,315

0 0 15,403 0 3,391,985 9,174,346 <1,337,040>

558,101 527,159 325,787 160,737 350,705 939,646 164,737 537,977

3,564,849 4,901,889

1,775,025 645,129 1,129,896

8.46 10.75 7.15 243,887 38.40

	11(05/28/23-07/0 CURRENT MONTH	1/23)			ISCAL YEAR 22-2 MO(07/31/22-07		FISCAL YE LAST YEA	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	R ACTUAL YTD
NOTONE	BOBOLI	With Hot		HOTOME	BOBGET	With HOL		
271,121	283,418		CENTRAL DIVISION	2,994,485	3,123,726	<129,241>	159,642	1,915,5
194,416	205,172		NORTH CAMPUS DIVISION	2,022,286	1,970,150	52,136	63,960	1,141,0
230,059	428,483	<198,424>	SOUTH DIVISION	2,139,510	4,501,890	<2,362,380>	130,849	1,651,1
186,195 83,662	301,110 123,243		COOPERAGE DIVISION	2,413,960 1,097,221	3,306,584 1,359,515	<892,624> <262,294>	122,373 68,246	1,557,1 822,2
309,758	245,500	64,258	SPECIAL EVENTS DIVISION	2,631,384	3,079,395	<448,011>	186,157	1,880,7
1,275,211	1,586,926	<311,715>	TOTAL SALES	13,298,846	17,341,260	<4,042,414>	731,227	8,967,9
440,129	554,078	113,949	Less: Cost of Sales	4,631,658	5,958,164	1,326,506	286,716	3,334,5
34.5	34.9	0.4	COST OF SALES %	34.8	34.4	<0.5>	39.2	37
835,082	1,032,848	<197,766>	GROSS MARGIN	8,667,189	11,383,096	<2,715,907>	444,511	5,633,3
65.5	65.1	0.4	GROSS MARGIN %	65.2	65.6	<0.5>	60.8	62
65.9	66.4	<0.5>	CENTRAL DIVISION	65.0	67.0	<2.0>	61.9	63
65.5	64.2	1.3	NORTH CAMPUS DIVISION	65.7	64.1	1.6	50.9	57
63.8	66.0	<2.1>		68.7	66.2	2.5	73.3	70
64.3 60.8	65.7 68.4	<1.4> <7.6>	LU VALLE DIVISION COOPERAGE DIVISION	62.7 64.0	65.7 68.9	<3.0> <4.9>	44.2 70.0	57
68.6	60.5	< 7.0>	SPECIAL EVENTS DIVISION	65.7	63.1	2.6	64.3	63
313,208 1,148,290	258,074	55,134	OTHER INCOME GROSS MARGIN/OTHER	2,776,373	2,778,061	<1,688>	220,942	2,203,9
1,148,290	1,290,922	<142,632>	GRUSS MARGIN/UTHER	11,443,562	14,161,157	<2,717,595>	665,452	7,837,3
			Less: Controllable Exp					
389,036	392,491	3,455	Career Wages	3,965,670	4,051,874	86,204	362,817	3,731,6
0 332,570	0 400,073	0 67,503	Limited Appointment	0 3.678.667	0 4,183,432	0 504.765	0 194,223	2,449,2
332,570 <46,668>	400,073 <53,225>	67,503 <6,557>	Student Wages Labor Recharge	<530,489>	4,183,432	<43,505>	<38,996>	<398,5
674,938	739,339	64,401	TOTAL WAGES	7,113,847	7,661,312	547,465	518,044	5,782,3
52.9	46.6	<6.3>	WAGE % TO SALES	53.5	44.2	< 9.3>	70.9	64
186,938	200,266	13,328	Employee Benefits	1,980,217	2,029,960	49,743	172,923	1,931,2
2,603	1,125	<1,478>	Office Supplies	23,780	18,590	<5,190>	2,368	21,2
2,526	3,060	534	Telephone	29,861	32,770	2,909	2,972	30,7
0	0	0	Postage	0	0	0	0	
0	0 1,000	0 1,000	Trav/Trips/Conference Training Programs	0 12,582	300 14,000	300 1,418	0	3 6,8
0	1,000	1,000	Operating Supplies	12,582	14,000	<139>	0	0,8
65,615	86,107	20,492	Paper	609,572	891,931	282,359	31,755	489,6
5.2	5.4	0.3	Paper % To Sales	4.6	5.1	0.6	4.3	5
8,128	7,608	<520>	Cleaning Supplies	67,666	83,515	15,849	5,967	57,6
0	0	0	Freight Out	0	0	0	0	
<14,032>	<9,500>	4,532	Purchasing Rebates	<104,193>	<104,500>	< 307 >	<6,333>	<85,8
7,778	4,175	<3,603>	Replacements	60,927	41,055	<19,872>	5,569	70,4
4,816	5,913	1,097	Laundry	58,450	57,201	<1,249>	5,776	45,8
<6,911> 2,874	2,180 3,220	9,091 346	Uniforms Advertising	17,310 37,996	26,420 38,685	9,110 689	1,028 1,341	35,3 27,3
2,074	3,220	0	Vendor Adv. Allowance	0	30,005	007	1,341	27,3
0	0	0	Dorm Coupons Expense	0	0	0	0	
11,858	6,550	<5,308>	Repairs & Maintenance	114,940	56,605	<58,335>	9,737	111,7
0	0	0	Repairs & Mtce-Equip	0	0	0	0	
0	0	0	Air Conditioning-Maint	0	0	0	0	
0	0	0	Rub Remvl/Hauling	0	0	0	0	
27,670	53,563	25,893	Bank Card Expense	358,756	609,102	250,346	18,819	258,7
0	0	0	Bruin One Card Exp	0	0	0	0	45.0
1,917 281	2,328 845	411 564	Sales Tax Expense Overs/Shorts	22,478 14,458	24,805 9,082	2,327 <5,376>	1,144 525	15,2 8,5
201	045	0	Credit Card Adjustments	410	9,002	<410>	0	0,5
0	0	0	Insurance Expense	0	0	0	0	
0	0	0	Rentals	2,368	0	<2,368>	0	36,7
0	325	325	Rentals-Truck	9,002	3,455	<5,547>	0	3,8
6,460	0	<6,460>	Outside Press	29,872	0	<29,872>	0	
238	932	694	Taxes & Licenses	5,010	10,452	5,442	238	3,6
0 5 274	2 000	-2 274>	Professional Services Temp Agency Service	660 54 601	1,200	540	0 20.764	9 154 5
5,274 <33,907>	2,000 30,314	<3,274> 64,221	Temp Agency Service Commission Expense	54,691 260,266	22,000 378,425	<32,691> 118,159	20,764 13,611	154,5 151,3
< 33,907>	0 30,314	04,221	Prior Period Adj	200,200	378,423	0	13,011	131,3
0	0	0	Gain/Loss on Disp F/A	0	0	0	0	
0	0	0	COVID-19	0	0	0	0	15,4
0	0	0	UCLA Recharge Expense TOTAL OTHER CONTROL.	0	0	0	0	0.000
280,129 955,067	402,011 1,141,350	121,882 186,283	TOTAL OTHER CONTROL.	3,667,218 10,781,065	4,245,053 11,906,365	577,835 1,125,300	288,203 806,247	3,391,9
900,007	1,141,550	100,203	GROSS CONTRIBUTION TO	10,761,003	11,900,303	1,125,500	800,247	9,174,3
193,224	149,572	43,652	SVCS AND ENTERPRISES	662,497	2,254,792	<1,592,295>	<140,794>	<1,337,0
			Less: Allocated Exp					
76,076	56,758	<19,318>	Allocated ExpHR	686,556	655,651	<30,905>	55,837	558,1
56,251	71,235	< 19,318> 14,984	Allocated Exp. Fin	735,862	879,354	143,492	35,837	527,1
34,714	45,206	10,492	Allocated ExpIS	444,212	554,346	110,134	21,076	325,7
19,362	23,084	3,722	Allocated Exp. Mktg	241,749	308,968	67,219	8,894	160,7
107,242	46,976	<60,266>	Allocated Exp Othr SA	586,253	577,413	<8,840>	34,210	350,7
100,990	79,902	<21,088>	Maintenance	963,720	934,076	<29,644>	86,177	939,6
20,911	18,568	<2,343>		181,827	199,869	18,042	19,329	164,7
48,068	62,376	14,308	Depreciation	523,006	686,132	163,126	48,382	537,9
463,614	404,105 <254,533>	<59,509> <15,857>	TOTAL ALLOCATED EXP NET INCOME (LOSS)	4,363,186	4,795,809 <2,541,017>	432,623 <1,159,672>	309,125 <449,920>	3,564,8 <4,901,8
	.201,0002				,0.1,0172		,1207	
203,075	276,411	<73,336>	TOTAL CUSTOMER COUNT	2,329,567	3,079,735	<750,168>	134,100	1,775,0
75,380	92,041	<16,661>	3RD PARTY CUST COUNT	844,132	1,019,386	<175,254>	56,490	645,1
	184,370		ASUCLA CUSTOMER COUNT	1,485,435	2,060,349	<574,914>	77,610	1,129,8
127,695								
127,695		0.68	TOTAL AVERAGE CHECK	9.07	8.42	0.64	8.88	8.
127,695 9.12	8.44		ADD DADDI CONTRACTOR					
127,695 9.12 11.58	10.81	0.77	3RD PARTY AVG CHECK	11.15	10.69	0.46	11.38	10.
127,695 9.12			3RD PARTY AVG CHECK ASUCLA AVERAGE CHECK	11.15 7.88	10.69 7.30	0.46 0.58	11.38 7.06	10. 7.
127,695 9.12 11.58	10.81	0.77						

ASUCLA Finance Office 07/23

## LICENSING & SERVICES INCOME STATEMENT

	1(05/28/23-07/0		]			SCAL YEAR 22-23		AR 21-22
	URRENT MONTH				MO(07/31/22-07		LAST YEA	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
14,980	6,000	8,980	PHOTOGRAPHY	93,260	88,000	5,260	17,525	100,681
0	5,000	<5,000>	MARKETING VENTURES	0	55,000	<55,000>	7,000	16,225
14,980	11,000	3,980	TOTAL SALES	93,260	143,000	<49,740>	24,525	116,906
320	554	234	Less: Cost of Sales	987	6,147	5,160	62	141
14,660	10,446	4,214	GROSS MARGIN	92,274	136,853	<44,579>	24,464	116,764
97.9	95.0	2.9	GROSS MARGIN %	98.9	95.7	3.2	99.8	99.9
97.9	94.9	2.9	PHOTOGRAPHY	99.1	96.1	2.9	100.0	99.9
0.0	95.0	<95.0>	MARKETING VENTURES	0.0	95.0	<95.0>	99.1	99.6
255,738	150,230	105,508	TRADEMARKS AND LICENSING	4,021,675	3,579,068	442,607	242,660	4,055,139
137,006	130,920	6,086	LEASED OPS	1,468,197	1,396,561	71,636	122,385	1,304,320
18,819	18,819	<0>	SPONSORSHIPS	207,007	207,009	<2>	18,409	202,500
63,382	84,000	<20,618>	MARKETING VENTURES	204,176	924,000	<719,824>	10,000	73,640
474,944	383,969	90,975	OTHER INCOME	5,901,056	6,106,638	<205,582>	393,454	5,635,599
489,604	394,415	95,189	GROSS MARGIN/OTHER	5,993,329	6,243,491	<250,162>	417,918	5,752,363
			Less: Controllable Exp					
31,706	47,492	15,786	Career Wages	410,749	522,401	111,652	46,186	486,499
0	1,834	1,834	Student Wages	0	20,166	20,166	0	<0>
31,706	49,326	17,620	TOTAL WAGES	410,749	542,567	131,818	46,186	486,499
211.7	448.4	236.8	WAGE % TO SALES	440.4	379.4	<61.0>	188.3	416.2
16,994	22,364	5,370	Employee Benefits	192,540	245,925	53,385	24,091	236,022
32	375	343	Office Supplies	1,145	4,125	2,980	<982>	958
388	470	82	Telephone	4,591	5,345	754	463	5,098
37	85	48	Postage	435	1,030	595	0	28
5,378	8,334	2,956	Trav/Trips/Conference	15,229	91,666	76,437	1,494	12,205
0	0	0	Membership Fees	495	3,500	3,005	0	2,400
150	750	600	Operating Supplies	1,450	8,250	6,800	17	781
1,333	4,267	2,934	Enforcement	19,618	46,933	27,315	1,333	25,132
2,500	7,526	5,026	Advertising	5,525	142,786	137,261	0	87,880
41,776	6,459	<35,317>	Business Promotion	62,439	75,541	13,102	5,179	32,161
0	0	0	Repairs & Maintenance	0	1,000	1,000	0	0
615	0	<615>	Printing	4,853	20,000	15,147	0	22,590
3,987	5,575	1,588	Professional Services	48,936	61,325	12,389	3,200	49,353
0	1,750	1,750	Legal	185	19,250	19,065	58	5,308
0	5,134	5,134	Trademark	18,793	56,466	37,673	0	57,770
0	0	0	Intern'l Agnt Fee/Tax	333,557	520,013	186,456	0	527,311
24,727	14,190	<10,537>	Domestic Agency Fee	297,891	211,441	<86,450>	23,399	223,379
83,756	33,889		Payment to UCLA	1,097,024	617,893	<479,131>	88,059	796,971
181,673	111,168		TOTAL OTHER CONTROL.	2,104,706	2,132,489	27,783	146,310	2,085,348
213,379	160,494		TOTAL CONTROLLABLE EXP	2,515,455	2,675,056	159,601	192,496	2,571,848
			GROSS CONTRIBUTION TO					
276,225	233,921	42,304	SVCS AND ENTERPRISES	3,477,874	3,568,435	<90,561>	225,422	3,180,515
			Less: Allocated Exp					
3,574	3,787	213	Allocated ExpHR	39,580	46,716	7,136	4,978	47,546
16,398	14,373		Allocated Exp. Fin	266,427	262,558	<3,869>	14,743	285,357
10,707	9,678		Allocated ExpIS	171,228	173,580	2,352	9,252	184,365
5,972	4,942		Allocated Exp. Mktg	92,225	98,363	6,138	3,904	97,315
33,077	10,056		Allocated Exp Othr SA	218,949	182,164	<36,785>	15,017	192,321
51,966	41,129		Maintenance	495,891	480,807	<15,084>	44,343	483,504
10,760	9,557	<1,203>		93,561	102,870	9,309	9,946	84,767
1,491	2,575	1,084	Depreciation	16,369	28,329	11,960	1,447	22,188
133,945	96,097		TOTAL ALLOCATED EXP	1,394,230	1,375,387	<18,843>	103,631	1,397,363
	,0,0,1			.,0,1,200	.,,			.,.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
142,280	137,824	4,456	NET INCOME (LOSS)	2,083,644	2,193,048	<109,404>	121,791	1,783,153

### UCLA STUDENT UNION INCOME STATEMENT

JUN. 1	1(05/28/23-07/0	1/23)		FISCAL YEAR 22-23		FISCAL YEAR 21-22			
(	URRENT MONTH	ł			MO(07/31/22-07		LAST YEAR ACTUAL		
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD	
211,737	94,991		EVENT SERVICES OFFICE	687,700	616,817	70,883	205,585	572,656	
14,396	26,036		AU POST OFFICE	153,922 841,622	247,944	<94,022>	13,548 219,133	114,995	
226,133	121,027	105,106	TOTAL SALES	841,622	864,761	<23,139>	219,133	687,651	
13,890	25,463	11,573	AU Post Office Cost	149,587	242,488	92,901	13,278	110,807	
84,963	21,338		Facilities Costs	211,133	155,445	<55,688>	77,265	173,969	
98,853	46,801		Less: Cost of Sales	360,721	397,933	37,213	90,543	284,775	
43.7	38.7	<5.0>	COST OF SALES %	42.9	46.0	3.2	41.3	41.4	
127,280	74,226	53,054	GROSS MARGIN	480,902	466,828	14,074	128,591	402,875	
56.3	61.3	<5.0>	GROSS MARGIN %	57.1	54.0	3.2	58.7	58.6	
50.0	77.5	47.7		(0.0	74.0		(0.4	(0)	
59.9 3.5	77.5 2.2	<17.7>	EVENT SERVICES OFFICE AU POST OFFICE	69.3 2.8	74.8 2.2	<5.5> 0.6	62.4 2.0	69.6 3.6	
3.0	2.2	1.3	AU POST OFFICE	2.0	2.2	0.0	2.0	3.0	
115,655	435,000	<319.345>	STRATEGIC FUNDING	159,213	2,125,000	<1,965,787>	54,242	656,872	
0	0		STUDENT UNION OPS	35,000	17,000	18,000	17,500	78,750	
1,000	1,000		EVENT SERVICES OFFICE	15,691	9,200	6,491	660	9,525	
45,338	20,971		STUDENT PROGRAMMING	367,751	238,045	129,706	14,026	220,179	
2,707	4,721		AU POST OFFICE	28,946	45,160	<16,214>	2,531	23,542	
164,700	461,692		OTHER INCOME	606,601	2,434,405	<1,827,804>	88,959	988,869	
291,981	535,918	<243,937>	GROSS MARGIN/OTHER	1,087,503	2,901,233	<1,813,730>	217,550	1,391,744	
			Less: Controllable Exp						
34,826	49,615	14,789	Career Wages	343,347	545,765	202,418	33,603	310,362	
14,535	0		Limited Appointment	74,910	0	<74,910>	0	0	
13,782	28,756	14,974	Student Wages	251,477	264,325	12,848	18,778	214,830	
63,143 27.9	78,371 64.8	15,228 36.8	TOTAL WAGES WAGE % TO SALES	669,735 79.6	810,090 93.7	140,355 14.1	52,381 23.9	525,191 76.4	
27.7	04.0	30.0	WAGE /% TO SALES	79.0	73.7	14.1	23.9	70.4	
11.0	17.2	6.2	EVENT SERVICES OFFICE	27.7	28.3	0.6	8.0	24.7	
19,284	24,021	4,737	Employee Benefits	173,634	262,569	88,935	17,730	156,125	
810	642	<168>	Office Supplies	13,387	10,368	<3,019>	762	7,776	
3,131	3,154	23	Telephone	26,422	34,841	8,419	2,083	23,714	
1,741	2,600	859	Trav/Trips/Conference	4,115	10,375	6,260	913	3,837	
3,004	3,986	982	24 Hour Study Lounge	5,658	11,958	6,300	0	552	
248	0		Student Comm Art	3,881	6,556	2,675	1,819	4,218	
2,093	0		Training Programs	12,959	7,300	<5,659>	0	4,342	
13,884	15,868	1,984	Annual ASUCLA Events	77,085	81,175	4,090	14,348	90,580	
23,432	14,442		Student Event Exp	221,517	189,233	<32,284>	141	151,708	
0	0	0	Operating Supplies Uniforms	1,455	300	<1,155>	0	300	
0	0	0		6,428	2,568	<3,860>	0	1,637	
359	356		Advertising Business Promotion	2,350	7,070	4,720	2,913	6,758 1 991	
181 1 453	180 3,314		Business Promotion Repairs & Maintenance	1,969 27 442	1,980 46,647	11 19,205	187 <1,491>	1,881 25,173	
1,453 442	3,314 734	1,861 292	Bank Card Expense	27,442 5,619	46,647 6,928	19,205	<1,491> 398	25,173 4,351	
442 <100>	734 50	150	Overs/Shorts	<354>	550	904	398 116	<163>	
< 100>	0	0	Student Support Svcs	3,213	3,060	<153>	0	3,060	
0	0	0	COVID-19	0	1,250	1,250	218	34,273	
16,851	11,563		Interaction Fund	132,479	127,193	<5,286>	7,709	84,799	
13,426	13,351		STUDENT UNION EVENT F	116,096	128,268	12,172	14,985	81,852	
100,237	94,261		TOTAL OTHER CONTROL.	835,352	940,189	104,837	62,829	686,773	
163,381	172,632	9,251	TOTAL CONTROLLABLE EXP	1,505,087	1,750,279	245,192	115,210	1,211,964	
			GROSS CONTRIBUTION TO						
128,600	363,286	<234,686>	SVCS AND ENTERPRISES	<417,584>	1,150,954	<1,568,538>	102,340	179,780	
			Less: Allocated Exp						
7 117	6 014	-1 101		64 007	60 601	1 671	5 444	50,835	
7,117 13,082	6,016 21,205		Allocated ExpHR Allocated Exp. Fin	64,927 60,001	69,601 134,573	4,674 74,572	5,646 10,867	50,835 74,206	
8,541	21,205 14,278		Allocated ExpIS	38,459	134,573 89,821	74,572 51,362	6,820	74,206 47,819	
4,764	7,291		Allocated Exp13 Allocated Exp. Mktg	20,864	49,643	28,779	2,878	24,142	
26,387	14,837		Allocated Exp. Miktg	61,416	49,843 93,868	32,452	2,878 11,069	24,142 56,205	
63,468	50,213		Maintenance	605,655	587,007	<18,648>	54,158	590,526	
13,142	11,669	<1,473>		114,270	125,604	11,334	12,148	103,530	
18,749	25,760	7,011	Depreciation	221,852	283,362	61,510	20,358	233,954	
155,251	151,269	<3,982>	TOTAL ALLOCATED EXP	1,187,444	1,433,479	246,035	123,943	1,181,217	
<26,651>	212,017	<238,668>	NET INCOME (LOSS)	<1,605,028>	<282,525>	<1,322,503>	<21,603>	<1,001,437>	

### ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

JUN.	11(05/28/23-07/0	)1/23)	]	FISCAL YEAR 22-23		FISCAL YE	AR 21-22	
	CURRENT MONTH				MO(07/31/22-07		LAST YEA	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
425,588	411,107		Career Wages	4,468,970	4,496,441	27,471	343,410	3,950,993
3,679	831		Limited Appointment	110,687	13,551	<97,136>	8,580	52,235
31,430	37,647	6,217	Student Wages	385,706	440,790	55,084	22,325	265,725
460,696	449,585	<11,111>		4,965,363	4,950,782	<14,581>	374,315	4,268,953
5.8	6.2	0.4	WAGE % TO TOTAL SALES	7.3	6.9	<0.4>	5.4	7.5
							2	
332,000	0		Emp Incentive Awards	332,000	0	<332,000>	0	0
0	0	0	Emp Awards, Profess.	25,139	25,000	<139>	0	25,723
1,189	366			21,113	10,778	<10,335>	2,307	14,293
196,743	196,963	220	Employee Benefits	2,111,466	2,178,287	66,821	160,746	1,894,728
6,838	6,682		Office Supplies	75,307	84,022	8,715	14,990	68,733
5,449	6,304	855	Telephone	64,439	69,002	4,563	5,445	62,215
398	649	251	Postage	4,817	6,573	1,756	308	4,573
118	2,781	2,663	Trav/Trips/Conference	18,607	44,250	25,643	1,764	3,930
55	206	151	Expense Allowance	2,660	1,753	<907>	123	814
624	1,500	876	Employee Relations	59,029	38,500	<20,529>	1,775	51,021
10,363	5,150		Training Programs	56,299	56,650	351	4,243	24,893
1,200	773		Fingerprinting	12,581	8,497	<4,084>	0	3,774
32,642	330		Recruitment	65,568	6,901	<58,667>	18,414	26,293
0	500	500	Membership Fees	1,997	1,250	<747>	229	229
210	21	<189>	Periodical Subscription	3,129	5,222	2,093	55	2,379
568	500	<68>	Operating Supplies	5,925	5,500	<425>	880	10,851
0	0	0	Training Courses	197	2,800	2,603	0	82
0	0	0	Freight Out	0	4	4	0	4
1,518	309	<1,209>	Uniforms	5,145	3,354	<1,791>	586	3,513
110	<103>	<213>	Security Expense	1,863	<1,115>	<2,978>	<269>	1,631
293	200	<93>	Security Equipment	3,646	2,200	<1,446>	655	3,371
2,633	2,369	<264>	Alarm Monitoring	30,516	25,964	<4,552>	2,218	25,692
<79>	482	561	Advertising	30,056	63,449	33,393	3,005	33,279
0	1,000	1,000	Benefits U Adv	0	21,000	21,000	0	7,846
6,759	10,088	3,329	Repairs & Maintenance	71,578	105,695	34,117	8,997	82,651
<1,359>	999	2,358	Repair-Mtce Computer	13,600	10,537	<3,063>	1,512	10,337
15,789	17,136	1,347	Repairs & Mtce-Equip	135,831	182,572	46,741	14,536	130,957
0	191	191	Printing	0	1,905	1,905	0	0
2,855	2,855	0	Bruin One Card Exp	36,257	36,257	0	2,500	27,953
<1>	43	44	Overs/Shorts	14	469	455	<0>	35
41,693	36,071	<5,622>	Insurance Expense	459,175	396,777	<62,398>	29,189	364,309
31,761	19,866	<11,895>	Professional Services	239,265	206,605	<32,660>	80,580	223,356
1,264	1,264	0	Legal	13,902	13,902	<0>	1,227	13,493
8,288	8,880	592	External Audit	120,963	124,708	3,745	9,700	132,945
2,261	3,300	1,039	Temp Agency Service	52,931	31,600	<21,331>	1,418	15,961
6,366	8,729	2,363	Internal Audit	84,333	96,019	11,686	8,630	94,933
3,687	3,687	0	Tax Consulting	19,648	19,648	0	3,580	19,076
0	0	0	PROFESSIONAL FEES PCI	7,429	25,822	18,393	0	10,071
44,157	36,604	<7,553>		439,299	377,696	<61,603>	36,388	373,684
11,844	18,540		Board of Directors	157,500	157,540	40	33,673	156,111
0	515	515	Special Projects	19,192	13,921	<5,271>	0	2,676
3,112	3,690	578	Misc. Bank Charges	35,606	41,723	6,117	3,300	34,578
4,928	5,200	272	Armored Carrier Expense	47,990	59,900	11,910	4,576	34,578
17,750	17,750	0	UC PATH CHARGES	194,166	195,250	1,084	16,666	183,326
0	103	103	COVID-19	194,188	3,331	3,331	10,000	2,839
4,854	4,854	103	Student Med Supp Fund	53,175	53,174	3,331 <1>	4,712	2,839 50,627
4,854 8,402	4,854 8,403	1	UCLA Recharge Expense	92,422	92,430	<1>	4,712 8,158	50,827 89,738
8,402 290	8,403 500	210	Special Events	92,422 14,257	92,430 13,090		1,093	8,727
807,572	436,250	<371,322>	TOTAL OTHER CONTROL.	5,240,034	4,920,412	<1,167> <319,622>	487,908	
1,268,268	436,250 885,835	<371,322> <382,433>	TOTAL OTHER CONTROL.	5,240,034 10,205,397	4,920,412 9,871,194	<319,622>	487,908 862,223	4,335,506 8,604,458
1,200,200	000,000	<ul><li>&gt;302,433&gt;</li></ul>	TO TAL CONTROLLADLE EAP	10,203,397	7,071,194	<334,2U3>	002,223	0,004,430
			Less: Allocated Exp					
			Less: Allocated Exp					
27 722	21.0/5	-F 0/7	Maintonanaa	2/4/44	255 (52	.0.000	22///	250.020
27,732	21,865		Maintenance	264,641	255,653	<8,988>	23,664	258,030
5,742	5,098		Utilities	49,930	54,878	4,948	5,308	45,237
25,394	24,463		Depreciation	252,205	269,095	16,890	28,599	219,727
58,868	51,426		TOTAL ALLOCATED EXP	566,776	579,626	12,850	57,571	522,994
1,327,137	937,261	<389,876>	NET EXPENSE	10,772,173	10,450,820	<321,353>	919,794	9,127,452
	A							
<1,229,449>	<838,929>	390,520	Allocated-Svs and Ent	<9,701,192>	<9,357,861>	343,331	<834,838>	<8,170,992>
<50,610>	<50,610>	0	Allocated-USAC	<548,393>		0	<42,724>	<482,377>
<4,445>	<4,445>	0	Allocated-GSA	<54,600>		0	<3,795>	<47,645>
<42,632>	<43,277>	<645>	Allocated-Comm Board	<467,988>	<489,966>	<21,978>	<38,437>	<426,438>
<1,327,137>	<937,261>	389,876	TOTAL OTHER	<10,772,173>	<10,450,820>	321,353	<919,794>	<9,127,452>
0	0	0	TOTAL EXPENSE	0	0	<0>	0	0

## FACILITIES EXPENSE STATEMENT

	11(05/28/23-07/0				FISCAL YEAR 22-23 FISCAL YEAR			
	CURRENT MONTH				MO(07/31/22-07	/01/23)	LAST YEAF	R ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
179,391	148,875	<30,516>	Career Wages	1,898,911	1,759,995	<138,916>	143,892	1,672,839
1,243	15,117	13,874	Limited Appointment	7,389	172,965	165,576	6,824	36,952
2,306	1,332	<974>	Student Wages	9,474	15,984	6,510	561	6,882
<2,308>	<760>	1,548	Labor Recharge	<15,463>	<8,600>	6,863	0	<13,969>
<12,519>	<12,427>	92	Billed Labor Costs	<110,697>	<136,697>	<26,000>	<12,442>	<105,735>
0	<4,000>	<4,000>	Capitalized Wages	<21,939>	<44,000>	<22,061>	<3,565>	<30,008>
168,114	148,137	<19,977>	TOTAL WAGES	1,767,676	1,759,647	<8,029>	135,270	1,566,961
105,786	89,956	<15,830>	Employee Benefits	1,097,961	1,065,618	<32,343>	81,848	955,907
265	480	215	Office Supplies	4,132	2,990	<1,142>	722	2,779
1,475	1,035	<440>	Telephone	9,973	11,385	1,412	1,041	10,591
1,116	0	<1,116>	Trav/Trips/Conference	5,331	4,500	<831>	0	0
0	0	0	Training Programs	0	1,000	1,000	0	12,000
8,669	5,200	<3,469>	Paper	87,847	57,200	<30,647>	8,152	58,328
3.8	4.3	0.5	Paper % To Sales	10.4	6.6	<3.8>	3.7	8.5
7,306	3,420	<3,886>	Cleaning Supplies	46,719	37,620	<9,099>	6,092	39,239
1,907	1,715	<192>	Replacements	18,589	19,240	651	1,227	21,330
417	390	<27>	Laundry	6,635	10,535	3,900	466	5,268
31,811	27,550	<4,261>	Repairs & Maintenance	284,588	316,150	31,562	19,230	368,469
4,173	4,650	477	Repairs & Mtce-Elevator	51,605	54,150	2,545	<6,322>	50,199
219	0	<219>	Repairs & Mtce-Equip	2,406	1,200	<1,206>	219	1,664
208	600	392	Painting Program	5,039	12,600	7,561	246	1,969
1,581	500	<1,081>	Incidental Proj Exp	1,704	5,500	3,796	9,460	10,956
<1,633>	4,900	6,533	Air Conditioning-Maint	44,494	51,825	7,331	22,409	56,501
17,501	10,980	<6,521>	Rub Remvl/Hauling	121,763	115,830	<5,933>	13,285	98,289
3,047	3,909	862	Rodent & Pest Control	30,530	42,999	12,469	7,825	39,808
894	775	<119>	Rentals-Truck	16,963	8,525	<8,438>	2,195	18,668
0	1,200	1,200	COVID-19	0	8,000	8,000	36	2,150
0	<32,066>	<32,066>	UCLA Cost Sharing	<243,529>	<376,582>	<133,053>	0	0
184,741	125,194	<59,547>	TOTAL OTHER CONTROL.	1,592,751	1,450,285	<142,466>	168,132	1,754,114
352,855	273,331	<79,524>	TOTAL CONTROLLABLE EXP	3,360,426	3,209,932	<150,494>	303,402	3,321,075
			Less: Allocated Exp					
31,298	32,112	814	Depreciation	322,780	353,230	30,450	26,412	276,332
31,298	32,112	814	TOTAL ALLOCATED EXP	322,780	353,230	30,450	26,412	276,332
384,153	305,443	<78,710>	NET EXPENSE	3,683,206	3,563,162	<120,044>	329,814	3,597,407
<332,676>	<263,220>	69,456	Allocated-Svs and Ent	<3,174,627>	<3,077,111>	97,516	<283,877>	<3,095,323>
<8,585>	<8,585>	0	Allocated-USAC	<94,435>	<94,435>	0	<8,761>	<96,395>
<3,322>	<3,322>	0	Allocated-GSA	<36,542>	<36,542>	0	<3,410>	<37,519>
<11,837>	<8,451>	3,386	Allocated-Comm Board	<112,961>	<99,421>	13,540	<10,101>	<110,139>
<27,732>	<21,865>	5,867	Allocated-A & SS	<264,641>	<255,653>	8,988	<23,664>	<258,030>
<384,153>	<305,443>	78,710	TOTAL OTHER	<3,683,206>	<3,563,162>	120,044	<329,814>	<3,597,407>
			1					
0	0	0	TOTAL EXPENSE	<0>	0	0	0	0

## UTILITIES EXPENSE STATEMENT

JUN. 11(05/28/23-07/01/23)			F	FISCAL YEAR 22-23			FISCAL YEAR 21-22		
(	CURRENT MONTH			YTD 11 MO(07/31/22-07/01/23)		LAST YEAR ACTUAL			
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD	
16,217	14,312	<1,905>	Chiller Water	147,340	136,335	<11,005>	18,213	98,532	
51,901	44,914	<6,987>	Elec-Non Air Cond.	440,098	517,947	77,849	40,591	411,833	
9,655	8,105	<1,550>	Water-Non Air Cond.	79,702	100,877	21,175	7,693	63,098	
1,196	9,245	8,049	Steam-Non Air Cond.	38,550	69,293	30,743	6,308	46,183	
2,835	3,082	247	Gas	49,171	46,242	<2,929>	1,342	19,475	
<1,877>	0	1,877	Energy Management	<3,681>	<12,500>	<8,819>	0	0	
0	<8,364>	<8,364>	UCLA Cost Sharing	<49,627>	<90,111>	<40,484>	0	0	
79,927	71,294	<8,633>	TOTAL OTHER CONTROL.	701,553	768,083	66,530	74,147	639,121	
79,927	71,294	<8,633>	TOTAL CONTROLLABLE EXP	701,553	768,083	66,530	74,147	639,121	
<68,884>	<61,170>	7,714	Allocated-Svs and Ent	<598,963>	<658,425>	<59,462>	<63,673>	<542,666>	
<2,054>	<2,054>	0	Allocated-USAC	<22,602>	<22,602>	0	<2,088>	<22,968>	
<795>	<795>	0	Allocated-GSA	<8,745>	<8,745>	0	<812>	<8,940>	
<2,451>	<2,177>	274	Allocated-Comm Board	<21,313>	<23,433>	<2,120>	<2,266>	<19,309>	
<5,742>	<5,098>	644	Allocated-A & SS	<49,930>	<54,878>	<4,948>	<5,308>	<45,237>	
<79,927>	<71,294>	8,633	TOTAL OTHER	<701,553>	<768,083>	<66,530>	<74,147>	<639,121>	
0	0	0	TOTAL EXPENSE	0	0	<0>	0	0	