ASSOCIATED STUDENTS UCLA

FINANCIAL STATEMENTS SERVICES AND ENTERPRISES

April (04/02/23 - 04/29/23)

Prepared

May 19, 2023

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - APRIL 2023 (\$000's) DIVISIONS AT CONTRIBUTION LEVEL

<u> </u>		-22	FY 21			3)	23 - 04/29/23		AF		
A			LAST YE		NCE	VARIA	MONTH	CURREN	BUD		ACT
A			LASTIE	YACT	ACT/L		ACT/	GEI	BUD	JAL	ACT
\$		%	\$	%	\$	%	\$	%	\$	%	\$
	GROSS INCOME										
34,53	UCLA Store		3,532	13.9%	492	2.7%	107		3,917		4,024
12,64	UCLA Restaurants		1,714	12.5%	214	(6.7%)	(139)		2,067		1,928
4,94	Licensing & Services		384	26.0%	100	21.6%	86		398		484
91	UCLA Student Union		107	16.8%	18	(78.1%)	(447)		572		125
53,04	TOTAL		5,737	14.4%	824	(5.7%)	(393)		6,954		6,561
	GROSS MARGIN			Pts.		Pts.					
11,70	UCLA Store	38.5%	1,359	3.2	318	5.1	245	36.6%	1,432	41.7%	1,677
8,97	UCLA Restaurants		1,230	0.1	156	1.6	(67)	70.3%	1,453	71.9%	1,386
4,94	Licensing & Services		384	0.0	100	0.3	87	99.7%	397	100.0%	484
67	UCLA Student Union		69	(2.9)	8	(31.2)	(454)	92.8%	531	61.6%	77
26,29	TOTAL	53.0%	3,042	2.2	582	0.4	(189)	54.8%	3,813	55.2%	3,624
	WAGES & BENEFITS										
6,00	UCLA Store		690	(0.7)	(123)	(3.3)	(151)	16.9%	662	20.2%	813
7,34	UCLA Restaurants		839	0.6	(92)	(5.2)	(41)	43.1%	890	48.3%	931
50	Licensing & Services		68	7.4	18	7.8	22	18.1%	72	10.3%	50
68	UCLA Student Union		77	10.4 0.7	0	(44.5)	21 (149)	17.1%	98	61.6%	77
14,53	TOTAL	29.2%	1,674	0.7	(197)	(3.7)	(149)	24.8%	1,722	28.5%	1,871
	OTHER CONTROLLABLES										
1,75	UCLA Store		145	0.8	12	1.1	39	4.4%	172	3.3%	133
1,44	UCLA Restaurants		221	4.0	50	1.8	51	10.7%	222	8.9%	171
1,60 49	Licensing & Services UCLA Student Union		92 45	(25.4)	(147)	(27.0)	(150)	22.4%	89 63	49.4%	239 73
5,28			40 503	(16.3) (0.6)	(28) (113)	(47.4) (1.5)	(10)	11.0% 7.9%	546	58.4% 9.4%	616
3,20		0.0 /8	505	(0.0)	(113)	(1.5)	(10)	1.370	340	J. 4 /0	010
	CONTRIBUTION										
3,95	UCLA Store		523	3.4	208	2.9	133	15.3%	598	18.2%	731
19 2.83	UCLA Restaurants Licensing & Services		170 223	4.8 (17.8)	114 (28)	(1.7) (19.2)	(56)	16.4% 59.5%	340 237	14.7% 40.3%	284 195
2,83	UCLA Student Union		(53)	(17.8) (8.9)	(28)	(19.2)	(42) (443)	59.5% 64.7%	370	40.3%	(73)
6,46	TOTAL	, ,	863	(0.3) 2.3	(20) 274	(123.1)	(408)	22.2%	1,545	(30.4%)	1,137
0,10	-					(,	(100)	7	.,		.,
7.11	ALLOCATED EXPENSES Admin&Support Services	12.1%	693	(0.4)	(126)	(1.0)	(20)	11.5%	799	12.5%	819
2,55	Facilities		367	(0.4)	(120)	(0.7)	(20)	5.0%	799 349	5.7%	375
2,55	Utilities	-	73	0.7	(0)	0.1	(20)	1.0%	69	0.9%	59
1,53	Depreciation		159	0.3	(7)	0.4	36	2.9%	202	2.5%	166
11,72	TOTAL	22.5%	1,292	0.9	(127)	(1.2)	0	20.4%	1,419	21.6%	1,419
	NET INCOME (LOSS)										
(5,26	FROM OPERATIONS	(7.5%)	(429)	3.2	147	(6.1)	(408)	1.8%	126	(4.3%)	(282)
	OTHER INC/(EXP)										
23	Non-Recurrent Inc/(Exp)	0.1%	7	0.4	23	0.5	28	0.0%	2	0.5%	30
39	Interest Income		10	0.5	37	0.4	29	0.3%	18	0.7%	47
(12	Interest (Expense)		(18)	0.1	4	0.0	0	(0.2%)	(14)	(0.2%)	(14)
	Income Taxes		0	0.0	0	0.0	0	0.0%	0	0.0%	0
2,39	Student Union Fee Income		283	(0.8)	(17)	0.3	0	3.8%	266	4.1%	266
2,90	TOTAL	4.9%	282	0.1	47	1.1	57	3.9%	272	5.0%	329
(2,36	NET INCOME (LOSS)	(2.6%)	(147)	3.3	194	(5.0)	(351)	5.7%	398	0.7%	47

			-	R 2022-202				FY 2 ⁴	1-22
				7/31/22 - 04				**	
ACT	UAL	BUDO	GET	ACT/	VARI			LAST YE	AR ACT
\$	%	\$	%	AC1/ \$	80D %	ACT/L \$	YACI %	\$	%
-									
34,537		33,663		874	2.6%	5,323	18.2%	29.214	
12,649		16,232		(3,583)	(22.1%)	4,128	48.4%	8,521	
4,944		5,180		(236)	(4.6%)	264	5.6%	4,680	
912		2,544		(1,632)	(64.2%)	(215)	(19.1%)	1,127	
53,042		57,619		(4,577)	(7.9%)	9,500	21.8%	43,542	
					Pts.		Pts.		
11,705	33.9%	11.413	33.9%	292	PIS. 0.0	1.952	PIS. 0.5	9,753	33.4
8,974	70.9%	11,437	70.5%	(2,463)	0.0	3,008	0.9	5,966	70.0
4,944	100.0%	5,175	99.9%	(2,403)	0.4	264	0.0	4,680	100.0
670	73.5%	2,226	87.5%	(1,556)	(14.0)	(296)	(12.2)	966	85.7
26.293	49.6%	30.251	52.5%	(3,958)	(14.0)	4.928	0.5	21.365	49.1
10,100	40.070	00,201	02.070	(0,000)	(2.0)	4,020	0.0	21,000	40.1
6,003	17.4%	5,882	17.5%	(121)	0.1	(730)	0.6	5,273	18.0
7,343	58.1%	7,868	48.5%	525	(9.6)	(1,105)	15.1	6,238	73.2
507	10.3%	645	40.5%	138	(9.0)	(1,103) 76	2.2	583	12.5
685	75.1%	872	34.3%	130	(40.8)	(144)	(27.1)	563	48.0
14,538	27.4%	15,267	26.5%	729	(0.9)	(1,903)	1.6	12,635	29.0
,	,0	,	201070	0	(0.07	(1,000)		,	
1,751	5.1%	1,627	4.8%	(124)	(0.3)	(138)	0.4	1,613	5.5
1,440	11.4%	1,794	4.0 %	354	(0.3)	(138)	2.5	1,181	13.9
1,440	32.4%	1,601	30.9%	0	(0.3)	(239)	0.6	1,101	33.0
495	54.3%	520	20.4%	25	(33.9)	(107)	(19.9)	388	34.4
5.287	10.0%	5.542	9.6%	255	(0.4)	(560)	0.9	4.727	10.9
-,		-,			(0.1)	(***)		.,	
3.951	11.4%	3.905	11.6%	46	(0.2)	1.084	1.6	2,867	9.8
190	1.5%	1,775	10.9%	(1,585)	(0.2)	1,644	18.6	(1,454)	(17.1
2.836	57.4%	2.929	56.5%	(1,000)	(0.4)	283	2.8	2.553	54.6
(510)	(55.9%)	834	32.8%	(1,344)	(88.7)	(548)	(59.3)	2,000	3.4
6,467	12.2%	9,443	16.4%	(2,976)	(4.2)	2,463	3.0	4,004	9.2
,		,							
7,118	13.4%	7,155	12.4%	37	(1.0)	(948)	0.8	6,170	14.2
2,550	4.8%	2.477	4.3%	(73)	(0.5)	(32)	1.0	2,518	5.8
527	1.0%	581	1.0%	54	0.0	(68)	0.1	459	1.1
1,533	2.9%	1,819	3.2%	286	0.3	(24)	0.6	1,509	3.5
11,728	22.1%	12,032	20.9%	304	(1.2)	(1,072)	2.4	10,656	24.5
(5,261)	(9.9%)	(2,589)	(4.5%)	(2,672)	(5.4)	1,391	5.4	(6,652)	(15.3
237	0.4%	18	0.0%	219	0.4	(744)	(1.9)	981	2.3
397	0.7%	162	0.3%	235	0.4	333	0.6	64	0.1
(126)	(0.2%)	(126)	(0.2%)	0	0.0	36	0.2	(162)	(0.4
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0
2,392	4.5%	2,393	4.2%	(1)	0.3	49	(0.9)	2,343	5.4
2,900	5.5%	2,447	4.2%	453	1.3	(326)	(1.9)	3,226	7.4
(2,361)	(4.5%)	(142)	(0.2%)	(2,219)	(4.3)	1.065	3.4	(3,426)	(7.9

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES INCOME AND LOSS SUMMARY - APRIL 2023 (\$000's) DIVISIONS FULLY ALLOCATED

		AP	PRIL (04/02/	23 - 04/29/23	3)			FY 2	1-22]			F	ISCAL YEA	R 2022-202	3			FY 2	1-22
			CURREN	T MONTH				*	*			YTD 9 MONTHS (07/31/22 - 04/29/						*	*	
ACTU	JAL	BUD	GET		VARIA			LAST YE	AR ACT		ACT	ACTUAL BUDGET			VARIA			LAST YE	AR ACT	
				ACT/		ACT/L										/BUD		Y ACT		
\$	%	\$	%	\$	%	\$	%	\$	%		\$	%	\$	%	\$	%	\$	%	\$	%
										GROSS INCOME										
4,024		3,917		107	2.7%	492	13.9%	3,532		UCLA Store	34,537		33,663		874	2.6%	5,323	18.2%	29,214	
1,928		2,067		(139)	(6.7%)	214	12.5%	1,714		UCLA Restaurants	12,649		16,232		(3,583)	(22.1%)	4,128	48.4%	8,521	
484		398		86	21.6%	100	26.0%	384		Licensing & Services	4,944		5,180		(236)	(4.6%)	264	5.6%	4,680	
125		572		(447)	(78.1%)	18	16.8%	107		UCLA Student Union	912		2,544		(1,632)	(64.2%)	(215)	(19.1%)	1,127	
6,561		6,954		(393)	(5.7%)	824	14.4%	5,737		TOTAL	53,042		57,619		(4,577)	(7.9%)	9,500	21.8%	43,542	
					Pts.		Pts.			GROSS MARGIN						Pts.		Pts.		
1,677	41.7%	1,432	36.6%	245	5.1	318	3.2	1,359		UCLA Store	11,705	33.9%	11,413	33.9%	292	0.0	1,952	0.5	9,753	33.4%
1,386	71.9%	1,453 397	70.3%	(67)	1.6	156	0.1	1,230		UCLA Restaurants	8,974	70.9%	11,437	70.5%	(2,463)	0.4	3,008	0.9	5,966	70.0%
484 77	100.0% 61.6%	397 531	99.7% 92.8%	87 (454)	0.3	100	0.0	384		Licensing & Services UCLA Student Union	4,944 670	100.0% 73.5%	5,175 2,226	99.9% 87.5%	(231)	0.1 (14.0)	264 (296)	0.0 (12.2)	4,680 966	100.0% 85.7%
3,624	55.2%	3,813	92.8% 54.8%	(454)	(31.2) 0.4	8 582	(2.9) 2.2	69 3,042	64.5% 53.0%	TOTAL	26,293	49.6%	30,251	52.5%	(1,556) (3,958)	(14.0)	4,928	(12.2) 0.5	900 21,365	49.1%
3,024	55.2 /6	3,013	54.0 %	(109)	0.4	502	2.2	3,042	55.0 %		20,293	45.0 %	30,231	J2.J /6	(3,930)	(2.5)	4,520	0.5	21,305	45.1 /0
0.40	00.5%	834	04.00/	(110)	(0.0)	(110)		000	23.7%	TOTAL CONTROLLABLES	7 75 4	00.5%	7 500	00.00/	(0.45)	(0.0)	(000)		0.005	00.0%
946 1.102	23.5% 57.2%	834 1,112	21.3% 53.8%	(112) 10	(2.2) (3.4)	(110) (42)	0.2 4.6	836 1,060	23.7% 61.8%	UCLA Store UCLA Restaurants	7,754 8,783	22.5% 69.4%	7,509 9,662	22.3% 59.5%	(245) 879	(0.2) (9.9)	(869) (1,364)	1.1 17.7	6,885 7,419	23.6% 87.1%
289	59.7%	1,112	40.2%	(129)	(19.5)	(128)	(17.8)	1,000	41.9%	Licensing & Services	2,108	42.6%	2,246	43.4%	138	(9.9)	(1,304) 20	2.9	2,128	45.5%
150	120.0%	161	28.1%	(123)	(19.3)	(128)	(17.8)	122	114.0%	UCLA Student Union	1,180	129.4%	1.392	43.4 % 54.7%	212	(74.7)	(252)	(47.1)	928	43.3%
2.487	37.9%	2.267	32.6%	(220)	(5.3)	(308)	0.1	2,179	38.0%	TOTAL	19,825	37.4%	20,809	36.1%	984	(1.3)	(2,465)	2.5	17,360	39.9%
_,	0.1070	_,_0.	02.070	(/	(0.0)	(000)	•	_,	00.070		.0,020	•,	20,000	00.170		()	(_,,		,	001070
731	18.2%	598	15.3%	133	2.0	208	2.4	523	44.00/	CONTRIBUTION UCLA Store	3,951	11.4%	3,905	11.6%	10	(0.0)	1 00 1	1.6	2,867	9.8%
284	18.2%	598 340	15.3%	(56)	2.9 (1.7)	208	3.4 4.8	523 170	14.8% 9.9%	UCLA Store	3,951	11.4%	3,905	10.9%	46 (1,585)	(0.2) (9.4)	1,084 1,644	1.6	2,867 (1,454)	9.8% (17.1%)
195	40.3%	237	59.5%	(30)	(1.7)	(28)	4.0 (17.8)	223		Licensing & Services	2,836	57.4%	2.929	56.5%	(1,565) (93)	(9.4)	283	2.8	2,553	(17.1%) 54.6%
(73)	(58.4%)	370	64.7%	(443)	(123.1)	(20)	(17.0)	(53)		UCLA Student Union	(510)	(55.9%)	834	32.8%	(1,344)	(88.7)	(548)	(59.3)	38	3.4%
1,137	17.3%	1,545	22.2%	(408)	(4.9)	274	2.3	863	. ,	TOTAL	6,467	12.2%	9,443	16.4%	(2,976)	(4.2)	2,463	3.0	4,004	9.2%
										ALLOCATED EXPENSES										
718	17.8%	664	17.0%	(54)	(0.8)	(79)	0.3	639	18.1%	UCLA Store	6,151	17.8%	5,785	17.2%	(366)	(0.6)	(487)	1.6	5,664	19.4%
456	23.7%	470	22.7%	14	(1.0)	(36)	0.8	420		UCLA Restaurants	3,491	27.6%	3,931	24.2%	440	(3.4)	(614)	6.2	2,877	33.8%
126	26.0%	114	28.6%	(12)	2.6	(12)	3.7	114	29.7%	Licensing & Services	1,150	23.3%	1,147	22.1%	(3)	(1.2)	21	1.7	1,171	25.0%
119	95.2%	171	29.9%	52	(65.3)	0 Ó	16.0	119	111.2%	UCLA Student Union	936	102.6%	1,169	46.0%	233	(56.6)	8	(18.8)	944	83.8%
1,419	21.6%	1,419	20.4%	0	(1.2)	(127)	0.9	1,292	22.5%	TOTAL	11,728	22.1%	12,032	20.9%	304	(1.2)	(1,072)	2.4	10,656	24.5%
										NET INCOME (LOSS)										
										FROM OPERATIONS										
12	0.2%	(66)	(0.9%)	78	1.1	129	2.2	(117)		UCLA Store	(2,199)	(4.1%)	(1,880)	(3.3%)	(319)	(0.8)	598	2.3	(2,797)	(6.4%)
(171)	(2.6%)	(130)	(1.9%)	(41)	(0.7)	78	1.7	(249)	· · ·	UCLA Restaurants	(3,301)	(6.2%)	(2,156)	(3.7%)	(1,145)	(2.5)	1,030	3.7	(4,331)	(9.9%)
69	1.1%	123	1.8%	(54)	(0.7)	(40)	(0.8)	109		Licensing & Services	1,685	3.2%	1,782	3.1%	(97)	0.1	303	0.0	1,382	3.2%
(192)	(2.9%)	199	2.9%	(391)	(5.8)	(20)	0.1	(172)	(3.0%)	UCLA Student Union	(1,446)	(2.7%)	(335)	(0.6%)	(1,111)	(2.1)	(540)	(0.6)	(906)	(2.1%)
(282)	(4.3%)	126	1.8%	(408)	(6.1)	147	3.2	(429)	(7.5%)	TOTAL	(5,261)	(9.9%)	(2,589)	(4.5%)	(2,672)	(5.4)	1,391	5.4	(6,652)	(15.3%)
										OTHER INC/(EXP)										
30	0.5%	2	0.0%	28	0.5	23	0.4	7		Non-Recurrent Inc/(Exp)	237	0.4%	18	0.0%	219	0.4	(744)	(1.9)	981	2.3%
47	0.7%	18	0.3%	29	0.4	37	0.5	10		Interest Income	397	0.7%	162	0.3%	235	0.4	333	0.6	64	0.1%
(14)	(0.2%)	(14)	(0.2%)	0	0.0	4	0.1	(18)	. ,	Interest (Expense)	(126)	(0.2%)	(126)	(0.2%)	0	0.0	36	0.2	(162)	(0.4%)
0 266	0.0% 4.1%	0 266	0.0% 3.8%	0	0.0 0.3	0 (17)	0.0 (0.8)	0 283	0.0% 4.9%	Income Taxes Student Union Fee Income	0 2,392	0.0% 4.5%	0 2,393	0.0% 4.2%	0 (1)	0.0 0.3	0 49	0.0 (0.9)	0 2,343	0.0% 5.4%
200 329	4.1% 5.0%	200 272	3.8% 3.9%	57	0.3 1.1	(17) 47	(0.8) 0.1	283 282			2,392	4.5% 5.5%	2,393 2,447	4.2%	(1) 453	0.3 1.3	(326)	(0.9) (1.9)	2,343 3,226	5.4% 7.4%
47	0.7%	398	5.7%	(351)	(5.0)	4/ 194	3.3	(147)			(2,361)	(4.5%)	(142)	(0.2%)	(2,219)	(4.3)	1,065	(1.5)	(3,426)	(7.9%)
4/	U.1%	298	5.1%	(351)	(5.0)	194	3.3	(147)	(2.0%)	NET INCOME (LOSS)	(2,301)	(4.5%)	(142)	(∪.∠%)	(2,219)	(4.3)	1,005	3.4	(J,426)	(7.9%)

ASUCLA P/L Reconciliation Apr-23

Financial Analysis	\$0	000's
	Aj	pr-23
Budgeted Net Income/(Loss)		398
·		
JCLA Store		
Gross Margin:		
Bearwear above plan due to strong sales from Bruin Day and spring break and successful sports programs such as softball and baseball	171	
Fastrack below plan due to the reduction of products (will soon be replaced by gifts and items bearing the UCLA logo)	(13)	
Graduation ETC, ahead of plan due to an increase in undergraduate and graduate regalia as well as ancillary items	127	
Campus Portrait Studio below plan: less traffic based on yearbook department restrictions	(27)	
Market above plan due to increased foot traffic on Bruin Day, marketing of new food items and ongoing promotion of the Cal Fresh/EBT program	26	
E-Commerce below plan due to reduced remote programming for Bruin Day (offset by in person sales)	(41)	
New Text above plan due mostly to increased inclusive access offerings	52	
Used Text below plan due to lower text availability and an increase in IA adoptions	(14)	
Course Reader Solutns below plan: expected spring rush increase not realized	(22)	
Bookzone below plan due to the Bookzone relocation and reduction of general books	(14)	
Computer Store below plan due to soft demand for Apple hardware for both individual and institutional sides	(21)	
Hilltop above plan due to increased traffic on the hill and better product assortment	37	
Total Wages above plan (mostly student)	(140)	
Other, positive controllables (\$28) slightly offset by various negative gross margin variances	12	
Total Contribution		133
JCLA Restaurants		15.
Gross Margin: Water-Na above also due to min of an above cold is weighted more to law a cost item.	21	
Wetzel's above plan due to mix of products sold is weighted more to lower cost items		
Panda above plan due to popularity for this brand and increasing customer trends in Ackerman this month	13	
Northern Lights ahead of plan due to increasing customer trends for several areas across campus and new marketing campaigns	19	
Anderson Cafe ahead of plan due to increasing customer trends for several areas across campus and new marketing campaigns	56	
CSSC below plan due to the delay in opening the new menu concept	(21)	
Café Synapse below plan: expectation for rebound of customers around this areas has not been realized	(13)	
ScrubJay Café below plan: initial sales expectations lower than projected (no history for first budget)	(33)	
South Café below plan: planned location will not go forward	(61)	
LuValle Food Servery below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized, and impact of closure for construction on Public Policy building	(15)	
Cafe 451 below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized	(15)	
Jimmy's below plan due to expectation for rebound to 2019 traffic and sales levels have not materialized	(24)	
Catering below plan: assumption of growth this year has not yet fully materialized	(26)	
Concession above plan: calendar shifts and higher than usual fan attendance at softball and men's volleyball events	25	
Total Wages below plan	5	
Other, positive controllables (\$5K) and various positive gross margin variances	13	
Total Contribution		(50
.icensing & Services		
Gross Margin:		
Licensing Foreign below plan mostly due to correction from prior month	(134)	
Licensing Domestic above plan which includes income for prior and current month (Nike continues to exceed plan)	298	
Licensing Campus Sourcing below plan: fewer event/date specific items being purchased by internal campus departments	(7)	
Leased Ops ahead of plan; higher utility charges and new CSSC Wescom ATM	8	
Marketing Ventures below plan: level of new business has not been achieved	(74)	
Total Wages below plan	16	
Other, negative controllables mostly Licensing	(149)	
Total Contribution	(14))	(42
		(4.
CLAS Student Union		
Gross Margin:	17	
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming	17	
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities	(471)	
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan		(4.4
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan Total Contribution	(471)	(44
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan Total Contribution Nlocated Expenses and Other	(471)	(44)
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan Total Contribution Nlocated Expenses and Other A&SS above plan in various accounts	(471) 11 (20)	(44
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan Total Contribution Nllocated Expenses and Other A&SS above plan in various accounts Facilities above plan in various wages and controllable accounts and some unrealized cost sharing with UCLA	(471) 11 (20) (26)	(44
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan Total Contribution Nlocated Expenses and Other A&SS above plan in various accounts Facilities above plan in various wages and controllable accounts and some unrealized cost sharing with UCLA Utilities below plan (decreased consumption and positive impact of retrofitting light fixtures to LED)	(471) 11 (20) (26) 10	(44)
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan Total Contribution Nllocated Expenses and Other A&SS above plan in various accounts Facilities above plan in various wages and controllable accounts and some unrealized cost sharing with UCLA	(471) 11 (20) (26) 10 36	(44
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan Total Contribution Nlocated Expenses and Other A&SS above plan in various accounts Facilities above plan in various wages and controllable accounts and some unrealized cost sharing with UCLA Utilities below plan (decreased consumption and positive impact of retrofitting light fixtures to LED)	(471) 11 (20) (26) 10 36 28	(44
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan Total Contribution Nlocated Expenses and Other A&SS above plan in various accounts Facilities above plan in various wages and controllable accounts and some unrealized cost sharing with UCLA Utilities below plan (decreased consumption and positive impact of retrofitting light fixtures to LED) Depreciation below plan due to timing of capital expenditures	(471) 11 (20) (26) 10 36	(44
Gross Margin: Event Services above plan due to a first time large event and an increase in student programming Student Union Ops. below plan mostly due to lower strategic funding opportunities Total Wages below plan Total Contribution Nlocated Expenses and Other A&SS above plan in various accounts Facilities above plan in various wages and controllable accounts and some unrealized cost sharing with UCLA Utilities below plan (decreased consumption and positive impact of retrofitting light fixtures to LED) Depreciation below plan due to timing of capital expenditures Non-recurrent higher than plan	(471) 11 (20) (26) 10 36 28	(44

ASUCLA P/L Reconciliation Year-To-Date Through April, 2023

Financial Analysis	\$00	00's
		(142
Budgeted Net Income/(Loss)		(14)
UCLA Store		
Gross Margin:		
Bearwear above plan: strong sales for Spring Break, Score Big promotions, men's and women's basketball including March Madness tournament, gymnastics and the holidays	829	
Graduation ETC. above plan due to an increase in retail purchases for undergraduate and graduate regalia	111	
Campus Portrait Studio below plan due to less traffic due to yearbook deadlines	(113)	
Market above plan: strong launching of CalFresh/EBT program, new food items and the redemption of marketing coupons for Joe N Go coffee	145	
Essentials below plan due to a change in the materials and supplies students use, and some impact from the UAW strike	(92)	
E-Commerce below plan due to supply chain issues, timing for the fall catalog and shift from students shopping remotely in 2021 to in-store Bearwear sales	(257)	
New Text below plan due to the hybrid and remote nature of many Summer Session courses and a decline in traditional print textbook sales (shift to Inclusive Access titles)	(170)	
Used Text below plan: impact of remote learning and strong transition to Inclusive Access titles reduced sales of traditional print textbooks	(151)	
Custom Shop below plan due to less bulk orders and marked out slow sellers	(133)	
Hilltop above plan: more visitors and expanded product selection	144	
Total Wages above plan	(167)	
Other, negative controllables (\$78K) and various negative gross margin variances	(100)	
Total Contribution		4
JCLA Restaurants		
Gross Margin:		
Kerckhoff Coffeehouse below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(91)	
Northern Lights below plan: location did not reopen until last week of September once Fall classes began	(50)	
Anderson Café above plan due to increasing customer trends for several areas across campus and new marketing campaigns	119	ļ
CSSC below plan: summer traffic less than previous years, some summer classes virtual rather than in person, lower sales rebound, and negative impact of UAW strike	(111)	
Café Synapse below plan: expectation for rebound of customers around this area has not been realized	(131)	
ScrubJay Café below plan: new operation opened January 25	(472)	
South Café below plan: location will not go forward as planned	(518)	
LuValle Food Servery below plan; the rebound to 2019 traffic and sales levels have not materialized and the negative impact of the UAW strike	(235)	Ļ
Cafe 451 below plan as the assumption of rebound to 2019 traffic and sales levels have not materialized	(99)	Ļ
Jimmy's below plan as the assumption of rebound to 2019 traffic and sales has not occurred	(149)	L
Cooperage below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(30)	
Taco Bell below plan: summer traffic less than previous years, some summer classes virtual rather than in person, and closed buildings due to hot weather	(126)	
Catering below plan: assumption of growth this year has not yet fully materialized, and Basic Needs Committee cancelled/postponed meals for food insecurity	(570)	
Concessions above plan: higher attendance related to MBB, Softball and Gymnastics	159	
Total Wages lower than plan (mostly student)	474	
Other, positive controllables (\$404K) slightly offset by various negative gross margin variances	245	
Total Contribution		(1,58
Licensing & Services		
Gross Margin:		
Licensing Domestic above plan: better than expected Nike income and fall shipments, and many retailers showing positive increases over prior year	802	
Licensing Foreign below plan: overall lower sales than expected and early receipts in prior months	(318)	
Licensing Campus Sourcing below plan due to less campus product requests	(91)	
Leased Ops above plan: mostly higher utilities	53	
Marketing Ventures below plan due to the delay in LED project and anticipated new business not yet achieved	(673)	
Total Wages below plan	97	
Other, positive controllables	37	
Total Contribution		(9
UCLA Student Union		
Gross Margin:	26	
Event Services above plan due to an increase in Student Programming activities	36	
Student Union Ops. below plan mostly due to lower strategic funding opportunities	(1,592)	├
Total Wages below plan	113	├
Other, positive controllables	99	(1.24
Total Contribution	├──┤	(1,34
Allocated Expenses and Other	27	
A&SS below plan in various accounts	37	
Facilities above plan: higher wages, benefits and various other controllables including some unrealized budgeted cost sharing with UCLA	(73)	
Utilities below plan: UCLA rebate for prior chiller water costs and lower consumption, slightly offset by some unrealized cost sharing with UCLA	54	
Depreciation lower than plan due to timing of capitals	286	
	219	
Non-recurrent higher than plan	<u></u>	
Non-recurrent higher than plan Interest Income higher than plan Total	234	75

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES **BALANCE SHEETS**

(\$000)

	Current Month	Prior Month	Prior Year
	April 2023	March 2023	July 2022
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	16,166	15,238	22,810
Accounts receivable	8,103	8,174	6,727
Less: Allowance for doubtful accounts	(461)	(458)	(425)
Accounts receivable, net	7,642	7,716	6,302
Student fees receivable	361	95	258
Inventories	8,356	8,467	7,220
Prepaid expenses and other current assets	964	995	872
Total current assets	33,489	32,511	37,462
LONG TERM ASSETS			
Property, equipment and improvements	76,111	76,090	75,569
Less: Accumulated depreciation	(59,116)	(58,950)	(57,740)
Total long term assets	16,995	17,140	17,828
TOTAL ASSETS	50,484	49,650	\$55,290
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	8,699	8,684	\$9,394
Wages and payroll taxes payable	34,751	34,350	36,776
Sales tax payable & other liabilities	1,356	987	1,191
Interest payable	74	60	37
Deferred income	2,012	2,117	2,105
Funds held for others	434	339	268
Current portion of long term debt	1,040	1,040	1,040
Total current liabilities	48,367	47,577	50,811
LONG TERM DEBT:			
AU expansion loan	3,206	3,206	3,206
Total long term debt	3,200	3,206	3,206
		-,	-,
TOTAL LIABILITIES	51,573	50,783	54,017
RETAINED EARNINGS:	4.070	4.070	4 007
Beginning Balance Year-to-date net income/(loss)	1,272	1,272 (2,405)	4,337
	(2,361)	(∠,4∪5)	(3,064)
Ending Balance	(1,089)	(1,133)	1,273
TOTAL LIABILITIES AND RETAINED EARNINGS	50,484	49,650	55 200
I UTAL LIADILITIES AND RETAINED EARNINGS	30,464	49,000	55,290

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES STATEMENTS OF CASH FLOWS April 2023 (\$000's)

	Current	Year to	Prior Year to
	Month	Date	Date
CASH FLOWS FROM OPERATING ACTIVITIES:		(5 - 5 - 5)	<i>(</i>
Net income/(loss)	47	(2,361)	(3,426)
Adjustments to reconcile net income/(loss) to net			
cash provided/(used) by operating activities:			
Depreciation	166	1,533	1,509
(Increase)/decrease in current assets:			
Accounts receivable	74	(1,340)	(4,796)
Student fees receivable	(266)	(103)	(480)
Inventories	111	(1,136)	(1,536)
Prepaid expenses and other current assets	31	(92)	(217)
Increase/(decrease) in current liabilities:			
Accounts payable	15	(561)	44
Sales tax payable & other liabilities	367	163	415
Wages and payroll taxes payable	401	(2,025)	3,589
Interest payable	14	37	49
Deferred Income	(105)	(92)	845
Funds held for others	95	166	112
Net cash provided/(used) by operating activities	950	(5,811)	(3,892)
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of property, equipment and improvements	(21)	(834)	(716)
Net cash used in investing activities	(21)	(834)	(716)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Net cash provided/(used) by financing activities	0	0	0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	929	(6,645)	(4,608)
CASH AND CASH EQUIVALENTS, Beginning	15,238	22,810	28,519
CASH AND CASH EQUIVALENTS, Ending	16,166	16,166	23,912

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES CASH RESERVE COMPUTATION April 2023 (\$000's)

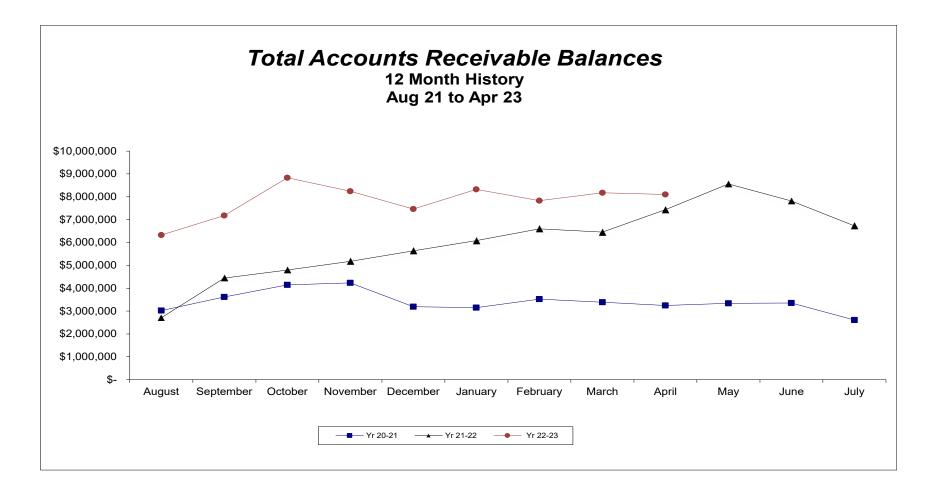
	Current Month April 2023	Prior Month March 2023
CASH AND CASH EQUIVALENTS	16,166	15,238
BOARD REQUIRED CASH RESERVE	7,757	7,721
RESERVE SURPLUS (DEFICIT)	8,409	7,516

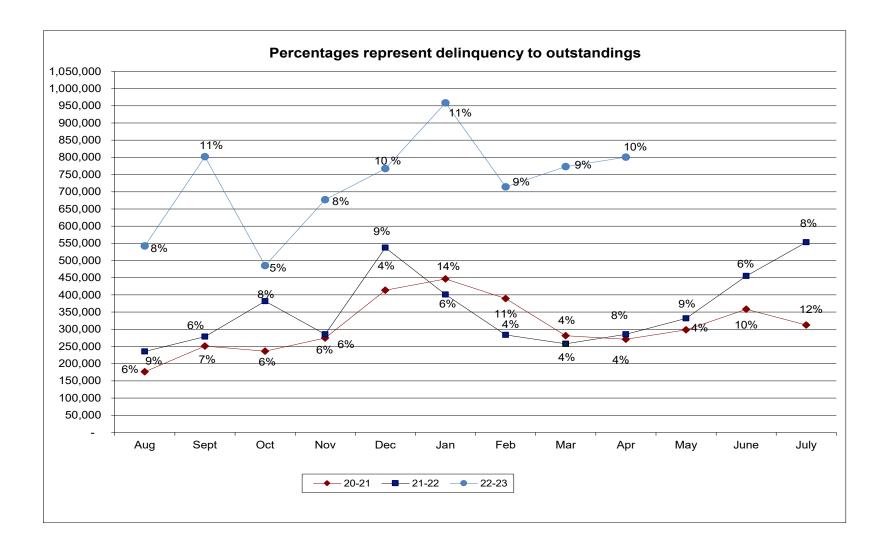
			FY 202	2-2023 April 2	2023	BBA 184785			
PROJECT		BUDGET				PROJECTED Remaining		Over	
FROJEC		BUDGET	Payments	PO's	Total	Balance	Pendina	(Under)	Status
Store/Serv									
2022-001	Store General Replacement	100.0	32.2	54.7	86.9	13.1		(13.1)	In Progress Completed
2022-002 2022-003	MKT Refrigerators/Freezers Copier/Printers	20.0 15.0	32.9 0.0	0.0	32.9 0.0	<mark>(12.9)</mark> 15.0	15.0	12.9 0.0	Pending
Total Store	a/Services	135.0	65.1	54.7	119.8	15.2	15.0	(0.2)	renuing
Food Servi									
2022-004	FS Miscellaneous and Unanticipated	50.0	23.9	20.6	44.5	5.5		(5.5)	In Progress
2022-005	Patio Furniture Upgrade	20.0	0.0	0.0	0.0	20.0	20.0	0.0	Pending
2022-006	Event Services Equipment	20.0	0.0	18.9	18.9	1.1		(1.1)	In Progress
2022-007	Dining Room Upgrades	100.0	0.0	0.0 29.3	0.0	100.0		(100.0)	Canceled
2022-008 2022-009	Replacement Kitchen Cooking Equipment Division-wide Loyalty Program	30.0 145.0	0.0 0.0	29.3	29.3 0.0	0.7 145.0	145.0	(0.7) 0.0	In Progress Pending
2022-003	Smoothie Robot Equipment	140.0	0.0	0.0	0.0	140.0	140.0	0.0	Pending
2022-055	Double Tank Deep Fryer	0.0	0.0	24.7	24.7	2.3		24.7	In Progress
2022-057	Luvalle Pizza Ovens	0.0	0.0	45.9	45.9	14.1		45.9	In Progress
2022-058	Luvalle Water Station TGIF	0.0	0.0	0.0	0.0	3.5		0.0	Pending
Total Food		505.0	23.9	139.3	163.2	432.3	305.0	(36.8)	
Technolog		120.0	0.0	0.0	0.0	120.0		(120.0)	Canceled
2022-011 2022-012	Network Infrastructure Upgrade Printer Replacement	120.0 10.0	0.0 0.0	0.0 2.9	0.0 2.9	120.0 7.1		(120.0) (7.1)	In Progress
2022-012	Misc hardware/Software (Marketing/Info Photo)	10.0	0.0	2.9	2.9	10.0	10.0	0.0	Pending
2022-010	PC Replacement (9 to 13 years old)	150.0	21.2	82.5	103.7	46.3		(46.3)	In Progress
2022-015	Internal and External router upgrade	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
2022-016	Informal Photography - Camera, lens, light	10.0	0.0	0.0	0.0	10.0	10.0	0.0	Pending
2022-017	Canon Copier Replacement	12.0	0.0	0.0	0.0	12.0	12.0	0.0	Pending
2022-018	Video Equipment	6.0	0.0	0.0	0.0	6.0	6.0	0.0	Pending
2022-038 2022-054	Lightbox/Viewpoint Lounge Network Audit and Overhaul Phase I / II	0.0 0.0	9.0 0.0	0.5 146.8	9.5 146.8	2.5 153.2		9.5 146.8	Completed - Awaiting Invoice In Progress
Total Tech		368.0	30.2	232.7	262.9	417.1	38.0	146.8	III Flogless
	s & Licensing								•
2022-019	Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
	lemarks & Licensing	50.0	0.0	0.0	0.0	50.0	0.0	(50.0)	
Others		75.0						(07.0)	In December 1
2022-020 2022-021	Fac Misc and Remodels Replace HVAC Motors	75.0 40.0	10.4 0.0	37.3 0.0	47.7 0.0	27.3 40.0	40.0	(27.3) 0.0	In Progress Pending
2022-021	Custodial Replacements	15.0	2.1	12.2	14.3	0.7	40.0	(0.7)	In Progress
2022-023	AU Freight Elevator Doors (A-Level and 3rd Floo	225.0	0.0	0.0	0.0	225.0	225.0	0.0	Pending
2022-024	Office Space Remodeling - Phase II	250.0	0.0	0.0	0.0	250.0	250.0	0.0	Pending
2022-025	CSSC Roof Waterproofing	30.0	0.0	0.0	0.0	30.0		(30.0)	Canceled
2022-026	AU Retrofit Lighting and Occupancy Sensors	50.0	0.0	0.0	0.0	50.0		(50.0)	Canceled
2022-027	EDO Suite and Staircase Flooring	40.0	0.0	0.0	0.0	40.0	05.0	(40.0)	Canceled
2022-028 2022-029	SUO General Replacement Meeting Room /Venue Upgrades	35.0 75.0	0.0 0.0	0.0 0.0	0.0 0.0	35.0 75.0	35.0 75.0	0.0 0.0	Pending Pending
2022-029	SUO General AV Upgrades	40.0	0.0	0.0	0.0	40.0	40.0	0.0	Pending
2022-031	SU Occupancy Counter System	30.0	0.0	0.0	0.0	30.0		(30.0)	Canceled
2022-032	Viewpoint Conf Rm Overhaul	175.0	0.0	0.0	0.0	175.0		(175.0)	Canceled
2022-033	EMS Capabilities Upgrade	35.0	0.0	0.0	0.0	35.0	35.0	0.0	Pending
2022-034	Meeting Room Flooring	40.0	0.0	0.0	0.0	40.0	45.0	(40.0)	Canceled
2022-035 2022-036	Finance Misc. Replacements Replace Cameras	15.0 40.0	0.0 31.9	0.0	0.0 38.0	15.0 2.0	15.0	0.0	Pending In Progress
2022-036 2022-037	Replace Cameras HR Furniture Replacement	40.0 15.0	31.9	6.1 0.0	38.0	2.0 12.4		(2.0) (12.4)	In Progress
2022-037	Untitled Space Remodel	0.0	10.7	1.0	11.7	0.3		11.7	In Progress
2022-040	CSSC Condensate Tank Replacement	0.0	0.0	40.2	40.2	(2.2)		40.2	In Progress
2022-041	Ackerman Union Passenger Elevators*	0.0	0.0	0.0	0.0	660.0		0.0	Pending
2022-042	Kerckhoff Hall Passenger Elevators*	0.0	0.0	0.0	0.0	200.0		0.0	Pending
2022-043	Ackerman Union Chilled Water Coil Replacemen	0.0	0.0	1.4	1.4	298.6		1.4	In Progress
2022-044	Kerckhoff Hall Patio Waterproofing*	0.0 0.0	0.0 0.0	0.0 2.5	0.0 2.5	700.0 147.5		0.0	Pending
2022-045 2022-046	Ackerman Union A-level M&W* Ackerman Union 3rd Floor M&W*	0.0	0.0	2.5	2.5	147.5 797.5		2.5 2.5	In Progress In Progress
2022-040	Kerckhoff Hall 1st Floor M&W*	0.0	0.0	2.5	2.5	247.5		2.5	In Progress
2022-047	Kerckhoff Hall 2nd Floor M*	0.0	0.0	1.3	1.3	148.7		1.3	In Progress
2022-049	Kerckhoff Hall 2nd Floor W*	0.0	0.0	1.3	1.3	98.7		1.3	In Progress
2022-050	Kerckhoff Hall 3rd Floor M&W*	0.0	0.0	2.5	2.5	197.5		2.5	In Progress
2022-051	Kerckhoff Hall 4th Floor All-Gender*	0.0	0.0	2.5	2.5	297.5		2.5	In Progress
2022-052	Lu Valle Commons M&W*	0.0	0.0	2.5	2.5	297.5		2.5	In Progress
2022-053 2022-056	KH Staircase Runner Mural Lighting	0.0	6.3 0.0	0.0	6.3 0.0	0.0 16.5		6.3 0.0	Completed Pending
Total Other	rs	1,225.0	64.0	116.1	1 180.0	5,227.8	715.0	(330.0)	. onany
Total Year		2,283.0	183.2	542.8	725.9	6,142.4	1,073.0	(270.2)	
*									

ASUCLA SERVICES AND ENTERPRISES Capital Expenditures - Current Year Projects (\$000's) FY 2022-2023 April 2023

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES ACCOUNTS RECEIVABLE AGING REPORT

04/29/23	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$889,175	16%	\$1,199,757	91%	\$177,729	92%	\$107,503	63%	\$36,050	18%	\$112,182	50%	\$2,522,395	31%
ASUCLA PUBLICATIONS		\$80,382	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$80,382	1%
ASUCLA USA/GSA		\$184,289	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$184,289	2%
DUE FROM VENDORS		\$161,571	3%	\$106,668	8%	(\$4,031)	-3%	\$44,557	26%	\$168,139	81%	\$112,092	49%	\$588,997	7%
DENTAL KITS		\$115,394	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$115,394	1%
OTHER		4,545,413	75%	\$19,577	1%	\$22,402	11%	\$19,302	11%	\$1,254	1%	\$3,407	1%	\$4,611,355	57%
TOTAL CURRENT MO	ONTH	\$5,976,224	100%	\$1,326,002	100%	\$196,101	100%	\$171,362	100%	\$205,443	100%	\$227,681	100%	\$8,102,811	100%
		74%		16%		2%		2%		3%		3%		100%	
04/01/23	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$2,152,261	33%	\$619,890	79%	\$83,881	50%	\$81,628	83%	\$80,455	31%	\$117,992	49%	\$3,136,108	38%
ASUCLA PUBLICATIONS		\$198,243	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$198,243	2%
ASUCLA USA/GSA		\$283,787	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$283,787	3%
DUE FROM VENDORS		\$104,142	2%	\$118,075	15%	\$67,811	39%	\$16,278	16%	\$179,982	69%	\$119,988	49%	\$606,276	7%
DENTAL KITS		\$220,485	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$220,485	3%
OTHER		\$3,656,178	55%	\$48,188	6%	\$19,143	11%	\$965	1%	\$1,126	1%	\$3,739	2%	\$3,729,339	46%
TOTAL CURRENT MO	ONTH	\$6,615,096	100%	\$786,153	100%	\$170,836	100%	\$98,871	100%	\$261,563	100%	\$241,719	100%	\$8,174,239	100%
		81%		10%		2%		1%		3%		3%		100%	1
02/25/23	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,819,268	29%	\$257,504	30%	\$92,556	73%	\$93,424	57%	\$47,180	22%	\$94,364	45%	\$2,404,296	31%
ASUCLA PUBLICATIONS		\$94,716	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$94,716	1%
ASUCLA USA/GSA		\$202,486	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$202,486	3%
DUE FROM VENDORS		\$150,386	2%	\$65,814	8%	\$21,461	16%	\$59,130	36%	\$170,142	80%	\$113,428	54%	\$580,361	7%
DENTAL KITS		\$338,190	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$338,190	4%
OTHER		\$3,643,970	59%	\$542,408	62%	\$13,673	11%	\$11,991	7%	(\$5,325)	-2%	\$2,203	1%	\$4,208,920	54%
TOTAL CURRENT MO	ONTH	\$6,249,016	100%	\$865,726	100%	\$127,690	100%	\$164,545	100%	\$211,997	100%	\$209,995	100%	\$7,828,969	100%
		80%		11%		1%		2%		3%		3%		100%	1





UCLA STORE INCOME STATEMENT

ADD	09(04/02/23-04/2	00/22)	1	_
	CURRENT MONTH			F
ACTUAL	BUDGET	VARIANCE		
1,107,131	1,642,281	<535.150>	ACADEMIC SUPPORT DIV	
2,085,979	1,592,093	493,886	GENERAL MDSE DIVISION	
198,977	101,290	97,687	HILLTOP SHOP	
147,239 79,787	142,625 150,000	4,614 <70,213>	LU VALLE COMMONS STORE E-COMMERCE DIVISION	
193,155	131,200	61,955	HEALTH SCIENCES STORE	
2	0	2	OPERATIONS DIVISION	L
3,812,270	3,759,489	52,781	TOTAL SALES	
2,327,848	2,470,617	142,769	Less: Cost of Sales	
			Lana Chuislean	
			Less: Shrinkage	
2,415	3,910	1,495	ACADEMIC SUPPORT DIV	
12,354	7,990		GENERAL MDSE DIVISION	
2,396 1,387	580 720	<1,816> <667>	HILLTOP SHOP LU VALLE COMMONS STORE	
1,036	750	<286>	HEALTH SCIENCES STORE	
19,587	13,950	<5,637>		
2,347,436	2,484,567	137,131	TOTAL COST OF SALES	F
61.1	65.7	4.7	COST OF SALES %	
1,464,834	1,274,922	189,912	GROSS MARGIN	
38.9 0.5	34.3 0.4	4.7 <0.1>	GROSS MARGIN % SHRINKAGE %	
0.5	0.4	×0.12	STREETOE 70	F
38.4	33.9	4.5	NET GROSS MARGIN %	L
13.9	15.0	<1.0>	ACADEMIC SUPPORT DIV	L
51.7	50.2	1.5	GENERAL MDSE DIVISION	
39.9	41.7		HILLTOP SHOP	1
41.7 52.1	42.2 51.9	<0.5>	LU VALLE COMMONS STORE E-COMMERCE DIVISION	
25.6	38.0		HEALTH SCIENCES STORE	
115.3	0.0	115.3	OPERATIONS DIVISION	L
212,171	157,036	55,135	OTHER INCOME	
1,677,005	1,431,958	245,047	GROSS MARGIN/OTHER	
			Lasse Casturallable From	
			Less: Controllable Exp	
296,411	284,607	<11,804>	Career Wages	
9,901	0		Limited Appointment	
357,529 663,840	238,992 523,599	<118,537>	Student Wages TOTAL WAGES	F
17.4	13.9	<3.5>		
149,359	138,500	<10.950	Employee Benefits	
15,020	4,763	<10,833>		
7,493	8,163	670	Telephone	
16	33	17	Postage	
189 1,299	1,950 3,000	1,761 1,701	Trav/Trips/Conference Membership Fees	
2,331	3,850	1,519	Operating Supplies	
18,619	25,559	6,940	Freight Out	
700 0	700 0	0	Transportation Postage Stamp O/S	1
6,600	13,570	6,970	Advertising	
<10,627>	<4,000>	6,627	Vendor Adv. Allowance	1
0 2,492	0 1,678	0 <814>	Direct Mail Adv. Repairs & Maintenance	
75,433	64,775	<10,658>	Bank Card Expense	
<2,376>	0	2,376	Overs/Shorts	
192 322	0 20		Credit Card Adjustments Textbook Rental Exp	
0	0	<502>	Rentals-Truck	1
21	0		Taxes & Licenses	
11,832 395	7,950 0	<3,882> <395>	Professional Services Temp Agency Service	1
1,049	1,000		Commission Expense	
100	100	0	Concession Expense	1
477 0	0 2	<477> 2	COVID-19 Alloc of Distr Cntr	
1,106	2 38,675	2 37,569	Payment to UCLA	1
282,043	310,288	28,245	TOTAL OTHER CONTROL.	L
945,882	833,887	<111,995>	TOTAL CONTROLLABLE EXP GROSS CONTRIBUTION TO	╞
731,123	598,071	133,052	SVCS AND ENTERPRISES	
			Lassy Allasatud 5	Γ
			Less: Allocated Exp	
51,295	43,668		Allocated ExpHR	
173,341	157,768		Allocated Exp. Fin	
99,673 58,089	99,958 55,249	285 <2,840>	Allocated ExpIS Allocated Exp. Mktg	
137,868	107,688	<30,180>	Allocated Exp Othr SA	
130,316	123,084	<7,232>		1
	22,306	3,275	Utilities	l
19,031 48,503	54.877	6.374	Depreciation	
48,503 718,117	54,877 664,598	6,374 <53,519>	Depreciation TOTAL ALLOCATED EXP	L
48,503				

		-		
	ISCAL YEAR 22-2 MO(07/31/22-04/		FISCAL YE LAST YEA	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
11,753,728 13,518,544	13,036,735 11,739,888	<1,283,007> 1,778,656	1,134,591 1,614,133	11,694,485 10,665,846
1,365,199	964,919	400,280	154,757	932,758
1,281,736	1,455,719	<173,983>	108,005	1,084,620
1,109,230	1,465,000	<355,770>	80,530	1,045,519
4,222,006	3,633,730	588,276	299,738	2,698,018
33,250,445	0 32,295,991	1 954,454	12 3,391,766	633 28,121,878
,,	,,		-,,	
22,687,952	22,126,772	<561,180>	2,158,576	19,348,151
25,635	27,540	1,905	2,507	24,798
83,104	67,460	<15,644>	8,012	59,396
16,221	5,540	<10,681>	1,840	8,836
8,502	7,710	<792>	1,033	6,208
9,991 143,455	14,420 122,670	4,429 <20,785>	1,004 14,397	14,497 113,734
22,831,406	22,249,442	<581,964>	2,172,973	19,461,885
68.2	68.5	0.3	63.6	68.8
10,419,039	10,046,549	372,490 0.3	1,218,793	8,659,994
31.8 0.4	31.5 0.4	<0.1>	36.4 0.4	31.2 0.4
	0.1	-0117	0.1	0.1
31.3	31.1	0.2	35.9	30.8
11.0	107	.4.0	15.0	12.2
11.8 49.0	13.7 49.7	<1.9> <0.7>	15.9 50.4	13.3 50.1
40.0	41.4	<1.4>	39.1	38.8
35.1	34.6	0.4	43.3	30.8
47.1	50.3	<3.2>	49.7	49.9
21.0	21.7	<0.7>	26.0 103.1	20.4
1,061.7	0.0	1,061.7	103.1	101.2
1,286,268	1,366,907	<80,639>	139,888	1,092,518
11,705,307	11,413,456	291,851	1,358,681	9,752,512
2,522,934	2,563,770	40,836	269,029	2,412,314
82,120	0	<82,120>	1,601	1,601
2,197,744	2,071,675	<126,069>	281,921	1,684,975
4,802,798	4,635,445	<167,353>	552,552	4,098,890
14.4	14.4	<0.1>	16.3	14.6
1,200,119	1,246,220	46,101	137,883	1,173,891
112,357	62,645	<49,712>	7,274	91,449
70,084	73,233	3,149	7,613	72,165
141 25,341	217 28,250	76 2,909	13 0	163 8,099
3,691	8,150	4,459	1,299	3,949
35,920	38,650	2,730	3,667	36,021
209,367	222,411	13,044	19,389	199,939
10,362 <21>	6,300 0	<4,062> 21	1,060 0	7,032 29
158,612	178,696	20,084	21,957	160,426
<66,522>	<65,700>	822	<2,422>	<42,478>
200,317	206,000	5,683	299	194,653
24,242	21,406	<2,836>	1,185	22,303
610,685 3,466	527,395 0	<83,290> <3,466>	66,889 2,886	523,105 20,117
19,335	0	<19,335>	2,574	16,522
11,749	180	<11,569>	78	23,041
1,822	1,500	<322>	0	1,417
763 69,072	300 81,550	<463> 12,478	125 7,086	1,700 93,123
41,706	01,550	<41,706>	1,868	18,800
5,751	6,500	749	<248>	9,218
105,009	103,700	<1,309>	203	60,209
3,545	0	<3,545>	342	14,248
0 94,215	6 125,675	6 31,460	0 2,105	<3> 77,313
2,951,128	2,873,284	<77,844>	283,126	2,786,450
7,753,926	7,508,729	<245,197>	835,678	6,885,340
3,951,381	3,904,727	46,654	523,003	2 867 172
3,331,301	3,307,/2/	+C0,07	323,003	2,867,172
447,803	391,546	<56,257>	46,379	396,126
1,594,831 958,337	1,450,242 905,871	<144,589> <52,466>	157,818 93,391	1,454,414 917,863
510,998	514,897	3,899	42,244	470,109
1,118,312	950,027	<168,285>	100,999	931,118
907,170	892,528	<14,642>	126,260	884,430
170,116	187,538	17,422	23,489	148,094 462 334
441,912 6,149,479	493,895 5,786,544	51,983 <362,935>	48,612 639,191	462,334 5,664,487
<2,198,098>	<1,881,817>	<316,281>	<116,188>	<2,797,315>

UCLA RESTAURANTS INCOME STATEMENT

APR.	09(04/02/23-04/2	29/23)	1	F	ISCAL YEAR 22-2	23	FISCAL YE	AR 21-22
(CURRENT MONTH	1		YTD 9	MO(07/31/22-04	/29/23)	LAST YEA	R ACTUAL
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
374,580	340,917	33,663	CENTRAL DIVISION	2,359,753	2,495,825	<136,072>	352,311	1,433,931
304,511	224,089	80,422	NORTH CAMPUS DIVISION	1,536,085	1,540,889	<4,804>	140,959	939,466
237,195	442,966	<205,771> <86,356>		1,651,885	3,623,926	<1,972,042> <687,805>	237,641	1,294,109
301,082 145,969	387,438 140,084	< 00,350> 5,885	COOPERAGE DIVISION	1,943,835 885,653	2,631,640 1,099,696	<214,043>	279,942 126,654	1,177,129 635,780
251,558	256,410	<4,852>	SPECIAL EVENTS DIVISION	2,103,514	2,588,045	<484,531>	213,241	1,376,944
1,614,895	1,791,904	<177,009>	TOTAL SALES	10,480,725	13,980,021	<3,499,296>	1,350,749	6,857,359
542,131	614,736	72,605	Less: Cost of Sales	3,674,860	4,794,503	1,119,643	483,621	2,555,150
33.6	34.3	0.7	COST OF SALES %	3,074,800	34.3	<0.8>	35.8	37.3
1,072,764	1,177,168	<104,404>	GROSS MARGIN	6,805,865	9,185,518	<2,379,653>	867,128	4,302,209
66.4	65.7	0.7	GROSS MARGIN %	64.9	65.7	<0.8>	64.2	62.7
65.0	67.4	<2.4>	CENTRAL DIVISION	64.3	67.0	<2.7>	63.8	63.2
68.8	64.1	4.8	NORTH CAMPUS DIVISION	65.7	64.1	1.6	53.9	57.8
68.1	66.3	1.8 <0.8>	SOUTH DIVISION	69.2	66.2	3.0	70.7 59.2	70.7
64.9 68.2	65.7 68.6	<0.8>	LU VALLE DIVISION COOPERAGE DIVISION	62.3 64.8	65.7 68.9	<3.4> <4.2>	59.2 68.0	58.5 64.1
64.7	62.2	2.5	SPECIAL EVENTS DIVISION	65.3	63.5	1.8	69.0	63.1
212 524	275 406	20.120	OTHER INCOME	2 167 005	2 251 606	.02 701	262 222	1 662 202
313,534 1,386,298	275,406 1,452,574	38,128	OTHER INCOME GROSS MARGIN/OTHER	2,167,905 8,973,770	2,251,696 11,437,214	<83,791> <2,463,444>	363,323 1,230,451	1,663,382 5,965,592
1,500,250	1/102/07/1	100/2707	SKODD F # KKOLKY O FILER	0,57 5,77 0	11/10//211	12/100/1117	1/200/101	5,505,552
			Less: Controllable Exp					
369.868	360,228	<9.640>	Career Wages	3,218,411	3,300,406	81,995	371,268	3,026,649
369,868	360,228	<9,640>	Limited Appointment	3,218,411	3,300,406	81,995	3/1,268	3,026,649
398,132	410,068	11,936	Student Wages	2,951,660	3,379,849	428,189	295,607	1,941,895
<60,778>	<57,757>	3,021	Labor Recharge	<428,919>	<464,764>	<35,845>	<56,442>	<308,526>
707,221 43.8	712,539 39.8	5,318 <4.0>	TOTAL WAGES WAGE % TO SALES	5,741,152 54.8	6,215,491 44.5	474,339 <10.3>	610,432 45.2	4,660,018 68.0
223,753	177,591	<46,162>		1,601,794	1,652,221	50,427	228,265	1,578,112
3,112 3,181	1,830 2,940	<1,282> <241>	Office Supplies Telephone	19,692 24,809	16,235 26,770	<3,457> 1,961	1,296 2,650	15,472 25,241
0	2,540	0	Postage	24,005	20,770	0	0	25,241
0	0	0	Trav/Trips/Conference	0	300	300	20	315
1,000	1,000	0	Training Programs Operating Supplies	12,582 139	12,000	<582> <139>	0	6,886 0
70,366	93,379	23,013	Paper	482,518	713,255	230,737	68,937	391,258
4.4	5.2	0.9	Paper % To Sales	4.6	5.1	0.5	5.1	5.7
8,774	7,692	<1,082>	Cleaning Supplies	55,192	68,286	13,094	5,875	44,906
0 <10,226>	0 <9,500>	0 726	Freight Out Purchasing Rebates	0 <80,161>	0 <85,500>	0 <5,339>	0 <6,708>	0 <71,653>
8,561	3,775	<4,786>	Replacements	48,149	33,105	<15,044>	7,424	52,646
7,758	5,455	<2,303>	Laundry	48,410	45,833	<2,577>	5,983	32,344
<314> 2,060	1,315 2,355	1,629 295	Uniforms Advertising	21,581 30,100	23,125 33,010	1,544 2,910	2,425 704	33,197 25,641
2,000	2,555	295	Vendor Adv. Allowance	0	0	2,510	0	23,041
0	0	0	Dorm Coupons Expense	0	0	0	0	0
12,148	4,875	<7,273>	Repairs & Maintenance	94,718	45,580	<49,138>	7,301	94,960
0	0	0	Repairs & Mtce-Equip Air Conditioning-Maint	0	0	0	0	0
0	Ő	Ő	Rub Remvl/Hauling	Ő	0	Ő	Ő	Ő
40,954	62,524	21,570	Bank Card Expense	291,017	493,851	202,834	36,564	205,858
0 2,858	0 2,670	0 <188>	Bruin One Card Exp Sales Tax Expense	0 17,808	0 19,818	0 2,010	0 2,482	0 11,845
1,871	940	<931>	Overs/Shorts	15,970	7,298	<8,672>	64,717	8,122
0	0	0	Credit Card Adjustments	172	0	<172>	12	26
0 1,585	0	0	Insurance Expense	0	0	0	0	0
1,585	0 325	<1,585> 325	Rentals Rentals-Truck	2,368 9,002	0 2,805	<2,368> <6,197>	0	35,585 3,888
3,806	0		Outside Press	23,412	0	<23,412>	0	0
1,738	932		Taxes & Licenses	4,533	8,588	4,055	737	3,191
0 4,729	0 2,000	0 <2,729>	Professional Services Temp Agency Service	660 47,450	1,200 18,000	540 <29,450>	0 8,020	955 126,064
7,010	37,553	30,543	Commission Expense	270,365	310,862	40,497	12,905	119,189
0	0	0	Prior Period Adj	0	0	0	0	0
0	0	0	Gain/Loss on Disp F/A COVID-19	0	0	0	0 0	0 15,403
0	0	0	UCLA Recharge Expense	0	0	0	0	15,403
394,721	399,651	4,930	TOTAL OTHER CONTROL.	3,042,280	3,446,642	404,362	449,609	2,759,451
1,101,942	1,112,190	10,248	TOTAL CONTROLLABLE EXP	8,783,432	9,662,133	878,701	1,060,041	7,419,469
284,356	340,384	<56,028>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	190,338	1,775,081	<1,584,743>	170,409	<1,453,877>
	/ :				, .,	,, p=*	.,	
			Less: Allocated Exp					
54,647	59,426	4,779	Allocated ExpHR	537,695	530,175	<7,520>	51,237	444,553
83,062	83,276	214	Allocated Exp. Fin	604,188	721,207	117,019	76,596	423,958
47,761	52,762	5,001	Allocated ExpIS	364,309	450,901	86,592	45,327	265,935
27,835 66,064	29,163 56,842	1,328 <9,222>	Allocated Exp. Mktg Allocated Exp Othr SA	197,397 423,505	254,730 474,515	57,333 51,010	20,503 49,020	134,856 269,098
113,208	106,927	< 9,222>	Maintenance	423,505 788,073	474,515	<12,708>	49,020	269,098 768,318
16,533	19,377	2,844	Utilities	147,782	162,912	15,130	20,405	128,651
46,643	62,376	15,733	Depreciation	428,295	561,380	133,085	47,033 419,804	441,491
455,752	470,149	14,397	TOTAL ALLOCATED EXP	3,491,244	3,931,185	439,941		2,876,860
<171,397>	<129,765>	<41,632>	NET INCOME (LOSS)	<3,300,907>	<2,156,104>	<1,144,803>	<249,395>	<4,330,738>
278,494	317,735		TOTAL CUSTOMER COUNT	1,861,502	2,489,468	<627,966>	256,695	1,294,837
99,341	102,809	<3,468>		678,078	826,643	<148,565>	95,266	461,266
179,153	214,926	<35,773>	ASUCLA CUSTOMER COUNT	1,183,424	1,662,825	<479,401>	161,429	833,571
9.16	8.43	0.73	TOTAL AVERAGE CHECK	9.08	8.42	0.65	9.38	9.15
11.27	10.79	0.48	3RD PARTY AVG CHECK	11.11	10.66	0.45	11.26	11.00
7.99	7.30	0.69	ASUCLA AVERAGE CHECK	7.91	7.31	0.60	6.86	6.42
27,880	29,774	1,894	EMPLOYEE HOURS	228,092	256,140	28,048	24,825	184,595
57.92	60.18		SALES/LABOR HOUR	45.97	54.56	<8.59>	54.41	34.63

LICENSING & SERVICES INCOME STATEMENT

APR. 09(04/02/23-04/29/23)			FISCAL YEAR 22-23 YTD 9 MO(07/31/22-04/29/23)			FISCAL YEAR 21-22		
	CURRENT MONTH						LAST YEA	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
5,560	9,200	,	PHOTOGRAPHY	68,555	74,200	<5,645>	3,650	63,441
0	5,000		MARKETING VENTURES	0	45,000	<45,000>	0	9,225
5,560	14,200	<8,640>	TOTAL SALES	68,555	119,200	<50,645>	3,650	72,666
0	582	582	Less: Cost of Sales	666	4,823	4,157	0	80
5,560	13,618	<8,058>	GROSS MARGIN	67,889	114,377	<46,488>	3,650	72,586
100.0	95.9	4.1	GROSS MARGIN %	99.0	96.0	3.1	100.0	99.9
100.0	96.4	3.6	PHOTOGRAPHY	99.2	96.5	2.7	100.0	99.9
0.0	95.0	<95.0>	MARKETING VENTURES	0.0	95.0	<95.0>	0.0	100.0
306,554	150,230	156,324	TRADEMARKS AND LICENSING	3,393,135	3,000,608	392,527	230,884	3,330,452
138,787	130,534	8,253	LEASED OPS	1,187,237	1,134,629	52,608	120,619	1,057,995
18,819	18,819		SPONSORSHIPS	169,370	169,371	<1>	18,409	165,682
14,336	84,000		MARKETING VENTURES	126,008	756,000	<629,992>	10,000	53,640
478,496	383,583	94,913	OTHER INCOME	4,875,749	5,060,608	<184,859>	379,912	4,607,768
484,056	397,201	86,855	GROSS MARGIN/OTHER	4,943,638	5,174,985	<231,347>	383,562	4,680,354
101,050	557,201	00,000	GROOD HARGIN O HIER	1,5 15,050	5,17 1,505	<231,5172	505,502	1,000,551
			Less: Controllable Exp					
			Less. Controllable Exp					
33,706	47 402	12 706	Career Wages	247 227	427 417	80,080	45,665	394,649
33,700	47,492	13,786	5	347,337	427,417		45,005	
-	1,834		Student Wages	0	16,498	16,498	-	<0> 394,649
33,706	49,326	15,620		347,337	443,915	96,578	45,665	,
606.2	347.4	<258.9>	WAGE % TO SALES	506.7	372.4	<134.2>	1,251.1	543.1
16 105	22.264	6 226		150.007	201 107	44.070	22 557	100 202
16,125	22,361	6,236	Employee Benefits	159,827	201,197	41,370	22,557	188,202
51	375	324	Office Supplies	1,061	3,375	2,314	45	879
390	470	80	Telephone	3,815	4,405	590	461	4,176
0	85	85	Postage	398	860	462	0	28
723	8,334	7,611	Trav/Trips/Conference	7,337	74,998	67,661	0	10,711
0	0	0	Membership Fees	0	3,500	3,500	0	2,400
0	750	750	Operating Supplies	1,300	6,750	5,450	35	765
2,666	4,267	1,601	Enforcement	15,841	38,399	22,558	1,334	22,466
0	7,526	7,526	Advertising	3,025	127,734	124,709	0	87,880
3,770	6,459	2,689	Business Promotion	17,452	62,623	45,171	4,783	22,482
0	0	0	Repairs & Maintenance	0	1,000	1,000	0	0
0	0	0	Printing	3,933	20,000	16,067	0	22,590
6,333	5,575	<758>	Professional Services	42,032	50,175	8,143	4,270	42,953
0	1,750	1,750	Legal	185	15,750	15,565	0	5,250
0	5,134	5,134	Trademark	18,793	46,198	27,405	0	57,770
21,756	0	<21,756>	Intern'l Agnt Fee/Tax	264,461	412,590	148,129	14,129	436,571
43,222	14,190	<29,032>	Domestic Agency Fee	257,535	182,561	<74,974>	15,331	181,936
160,356	33,889		Payment to UCLA	963,447	550,115	<413,332>	52,112	645,913
255,393	111,165	•	TOTAL OTHER CONTROL.	1,760,442	1,802,230	41,788	115,056	1,732,972
289,099	160,491	•	TOTAL CONTROLLABLE EXP	2,107,779	2,246,145	138,366	160,721	2,127,621
		•	GROSS CONTRIBUTION TO		· · ·		·	
194,957	236,710	<41,753>	SVCS AND ENTERPRISES	2,835,859	2,928,840	<92,981>	222,841	2,552,733
		•						
			Less: Allocated Exp					
2,604	4,114	1,510	Allocated ExpHR	32,699	38,131	5,432	3,833	38,207
19,631	15,099	,	Allocated Exp. Fin	228,412	221,085	<7,327>	16,187	245,701
11,989	10,152		Allocated ExpIS	146,752	144,660	<2,092>	10,143	160,185
6,987	5,611		Allocated Exp. Mktg	78,639	83,128	4,489	4,588	86,870
16,583	10,937		Allocated Exp Othr SA	168,960	153,632	<15,328>	10,969	159,056
58,252	55,040	•	Maintenance	405,511	399,112	<6,399>	56,439	395,346
8,507	9,973		Utilities	76,043	83,849	7,806	10,500	66,199
		•						
1,491	2,575	•		13,386	23,179	9,793	1,447	19,295
126,045	113,501	<12,344>	TOTAL ALLOCATED EXP	1,150,400	1,146,776	<3,624>	114,105	1,170,858
68,913	123,209	<54 296~	NET INCOME (LOSS)	1,685,459	1,782,064	<96,605>	108,736	1,381,874
50,513	125,205	5 1/2502		1,000,100	1, 02,001	-30,0032	100,750	1,001,07 1

UCLA STUDENT UNION INCOME STATEMENT

APR. 09(04/02/23-04/29/23)			FISCAL YEAR 22-23		FISCAL YEAR 21-22			
(CURRENT MONTH			YTD 9	MO(07/31/22-04,	/29/23)	LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
58,237	43,552	14,685	EVENT SERVICES OFFICE	417,908	472,780	<54,872>	37,664	309,839
22,556	30,632	<8,076>	AU POST OFFICE	126,994	200,952	<73,958>	19,784	87,137
80,794	74,184	6,610	TOTAL SALES	544,903	673,732	<128,829>	57,448	396,976
21,698	29,958	8,260	AU Post Office Cost	123,336	196,530	73,194	18,869	83,784
26,070	11,402	<14,668>	Facilities Costs	118,560	122,170	3,610	19,606	76,971
47,767	41,360	<6,407>	Less: Cost of Sales	241,895	318,700	76,805	38,474	160,756
59.1	55.8	<3.4>	COST OF SALES %	44.4	47.3	2.9	67.0	40.5
33,026	32,824	202	GROSS MARGIN	303,007	355,032	<52,025>	18,974	236,220
40.9	44.3	<3.4>	GROSS MARGIN %	55.6	52.7	2.9	33.0	59.5
55.2	73.8	<18.6>	EVENT SERVICES OFFICE	71.6	74.2	<2.5>	48.0	75.2
3.8	2.2	1.6	AU POST OFFICE	2.9	2.2	0.7	4.6	3.9
100	470,000	<469,900>	STRATEGIC FUNDING	43,558	1,640,000	<1,596,442>	0	533,332
0	0	0	STUDENT UNION OPS	35,000	17,000	18,000	17,500	43,750
277	1,200	<923>	EVENT SERVICES OFFICE	10,640	6,750	3,890	1,000	7,555
39,321	21,383	17,938	STUDENT PROGRAMMING	254,187	170,390	83,797	27,586	126,887
4,163	5,530	,	AU POST OFFICE	23,798	36,612	<12,814>	3,608	18,265
43,861	498,113	<454,252>	OTHER INCOME	367,182	1,870,752	<1,503,570>	49,695	729,789
76,887	530,937	<454,050>	GROSS MARGIN/OTHER	670,189	2,225,784	<1,555,595>	68,668	966,010
			Less: Controllable Exp					
27,410	49,615	22,205	Career Wages	285,278	446,535	161,257	32,126	244,434
9,975	0	<9,975>	Limited Appointment	51,450	0	<51,450>	0	0
25,988	24,683	<1,305>	Student Wages	207,832	211,046	3,214	29,353	175,130
63,374	74,298	10,924	TOTAL WAGES	544,560	657,581	113,021	61,479	419,564
78.4	100.2	21.7	WAGE % TO SALES	99.9	97.6	<2.3>	107.0	105.7
28.4	37.9	9.4	EVENT SERVICES OFFICE	35.6	30.0	<5.6>	43.7	34.8
13,554	23,854	10,300	Employee Benefits	140,738	214,716	73,978	15,680	120,961
478	697	219	Office Supplies	12,054	9,051	<3,003>	503	6,257
2,079	3,154	1,075	Telephone	21,219	28,533	7,314	2,035	19,155
0	1,000	1,000	Trav/Trips/Conference	2,374	7,775	5,401	0	5,246
0	, 0	, 0	24 Hour Study Lounge	0	7,972	7,972	0	, 0
5,107	5,592	485	Student Comm Art	5,357	6,556	1,199	98	98
1,739	0	<1,739>	Training Programs	10,610	6,550	<4,060>	1,510	4,078
657	6,059	5,402	Annual ASUCLA Events	56,928	60,788	3,860	3,768	71,229
31,940	12,645		Student Event Exp	161,519	134,004	<27,515>	13,603	84,929
752	, 0	- <752>	Operating Supplies	1,455	300	<1,155>	, 0	300
0	0	0	Uniforms	1,200	2,568	1,368	0	1,637
0	679		Advertising	1,648	6,236	4,588	240	3,809
181	180		Business Promotion	1,607	1,620	13	175	1,510
1,580	3,196		Repairs & Maintenance	23,730	39,693	15,963	1,378	24,416
773	864		Bank Card Expense	4,650	5,603	953	701	3,437
<0>	50	50	Overs/Shorts	<107>	450	557	<6>	<279>
0	0	0	Student Support Svcs	3,213	3,060	<153>	0	3,060
0	0	0	COVID-19	0	1,000	1,000	0	34,055
11,563	11,563	0	Interaction Fund	104,065	104,067	2	7,709	69,381
15,754	17,050	1,296	STUDENT UNION EVENT F	83,246	93,852	10,606	12,854	55,352
86,157	86,583	426	TOTAL OTHER CONTROL.	635,506	734,394	98,888	60,246	508,631
149,531	160,881	11,350	TOTAL CONTROLLABLE EXP	1,180,066	1,391,975	211,909	121,725	928,195
,		,000	GROSS CONTRIBUTION TO	,,000	,,0.0	,	,	,
<72,644>	370,056	<442.700>	SVCS AND ENTERPRISES	<509,876>	833,809	<1,343,685>	<53,057>	37,815
		_,,,			,000	, ,000,		,010
			Less: Allocated Exp					
4,897	6,196	1,299	Allocated ExpHR	51,339	56,374	5,035	5,160	40,104
5,055	21,723	16,668	Allocated Exp. Fin	41,311	106,463	65,152	4,522	54,135
3,087	14,606		Allocated ExpIS	26,345	70,640	44,295	2,833	35,484
1,799	8,073	6,274	Allocated Exp. Mktg	14,124	39,729	25,605	1,282	18,848
4,270	15,736	11,466	Allocated Exp Othr SA	30,641	74,323	43,682	3,064	38,394
71,146	67,197		Maintenance	495,269	487,268	<8,001>	68,931	482,854
10,390	12,177	1,787	Utilities	92,875	102,379	9,504	12,824	80,852
18,733	25,760	7,027	Depreciation	184,353	231,842	47,489	20,325	193,239
119,379	171,468	52,089	TOTAL ALLOCATED EXP	936,258	1,169,018	232,760	118,940	943,909
119,579	1/1,100	52,009		530,230	1,109,010	232,700	110,970	5-15,509
<192,022>	198,588	< 390 610 \	NET INCOME (LOSS)	<1,446,134>	<335,209>	<1,110,925>	<171,998>	<906,094>
×172,022/	10,000	-010,0102		· · · · · · · · · · · · · · · · · · ·	-55572037	· - / / / / / / / / / / / / / / /	~1/1/J/J//	~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~

ADMINISTRATIVE AND SUPPORT SERVICES EXPENSE STATEMENT

8,490 831 <7,785	APR. 09(04/02/23-04/29/23)			FISCAL YEAR 22-23		FISCAL YEAR 21-22			
424,857 411.105 3,615,861 3,674,227 57,366 322,357 3,260 45,713 33,000 < 2,7285									
6,90 831 -7,578- (1) Immed Appointment (2) 9,923 11,80 -88,044- (2),243 12,83 39,06 -20,053 0	ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
8,49 811 -7,578-lumid Appintment 99,23 11,89 -48,044 12,83 39,60 -2,5115-Stock MV Magis 45,713 30,60 -2,5215-Stock MV Magis -3,528				_					
45,73 39,800 < 5,912 30,005 20,005 7.3 6.5 <				-					3,260,853
#78,079 441,272 -22,242 Total. Woles 442,2282 444,853 16,377 444,823 3,258 0								-	34,558
7.3 6.5 <0.8 WACE % TO TOTAL SLES 7.6 7.0 0.06 7.1 0 0 0 0 0 0 0 0 0.0 0 0 0.0			,	5	315,298			39,606	209,674
0 0 0 Emp Awards, Parlets. 24,913 15,000 -3,915- -4,915- -4,9154,915- -4,9154,915- -4,9154,915- -4,9154,9154,915- -4,9154	478,979	451,737	<27,242>	TOTAL WAGES	4,032,082	4,048,459	16,377	404,825	3,505,084
1,407 366 <1,011 Pm Awards, Students 9,382 3,294 <60,005 1,814 4 255,007 6,333 1,244 Office Supplies 61,651 66,834 81,83 3,852 47 5,664 6,000 653 Telephone 53,410 53,430 5,218 1,233 3,133 51 3,233 4,578 2,045 Tray (Tray)(Tray)(Tray)(Tray)(Tray)(Tray)(Tray) 64,133 31,130 -14,133 9,577 9,39 5,500 -5,446 Erphyse heldmins 44,133 31,300 -14,613 9,577 9,370 -14,613 9,577 9,370 -14,613 9,577 9,39 5,300 -44 -13,300 -14,613 9,577 9,370 -2,00 -1,277 0 0 0 0 0 0 0 -1,463 9,517 9,39 -1,464 -1,300 -1,463 9,517 1,30 -1,412 0 0 -1,302 -1,412 0 0 0 0 0	7.3	6.5	<0.8>	WAGE % TO TOTAL SALES	7.6	7.0	<0.6>	7.1	8.1
1,407 366 <1,011 Pm Awards, Students 9,382 3,294 <60,005 1,814 4 255,007 6,333 1,244 Office Supplies 61,651 66,834 81,83 3,852 47 5,664 6,000 653 Telephone 53,410 53,430 5,218 1,233 3,133 51 3,233 4,578 2,045 Tray (Tray)(Tray)(Tray)(Tray)(Tray)(Tray)(Tray) 64,133 31,130 -14,133 9,577 9,39 5,500 -5,446 Erphyse heldmins 44,133 31,300 -14,613 9,577 9,370 -14,613 9,577 9,370 -14,613 9,577 9,39 5,300 -44 -13,300 -14,613 9,577 9,370 -2,00 -1,277 0 0 0 0 0 0 0 -1,463 9,517 9,39 -1,464 -1,300 -1,463 9,517 1,30 -1,412 0 0 -1,302 -1,412 0 0 0 0 0				1					
1.407 366 <1.011: Imp Americ, Students 9.362 3.224 < < 1.814 4 255,999 6,933 1.244 Office Supplies 61,651 69,894 81,80 1.783,804 81,81 3.852 477 5646 6,500 6467 Telephone 53,410 55,138 1.233 3.680 5,218 1.238 3.630 3.232 4,778 2.0467 Torry Tray American Summarian 1.833 3.100 <1.118.13	0	0	0	Emp Awards, Profess.	24,913	15,000	<9,913>	8,483	25,373
205,079 199,813 <52,664	1.407		<1.041>					-	4,105
5.589 6.6.33 1.244 Office Supplies 61,651 60,854 (8,813) 3.852 47 146 660 244 Postage 3,980 5,718 1,738 3,633 3 305 206 -298 Expense Allowance 13,841 -41,64-9 0 305 206 -398 Expense Allowance 2,505 1,341 -41,64-9 0 305 206 -498 Expense Allowance 2,505 1,341 -4,164-9 0 306 207 -4552 Expension 40,123 1,060 13 1,060 30 -739 Membership Fees 1,397 2,500 -2,2197 20 2 2 2 2 2 3 9 2,001 1,003 0 0 0 0 1677 2,001 1,003 0 2 2 3 2 3 2 3 2 3 2 3 2 3							-		1,562,196
5.664 6.300 635 Telephone 53,410 56,236 24,286 5.413 151 315 2,532 4,578 2,046 Tray/Trigs/Conference 18,489 35,628 18,139 0 2 335 5,500 5,444 Employee Relations 45,113 31,500 4,613 9,577 39 340 330 31,500 -5,454 Employee Relations 45,113 31,500 -1,647 39 0 0 3 31,500 -1,647 0 3 31,500 -1,647 0 3 31,500 -1,647 0 <td></td> <td></td> <td>,</td> <td>1 /</td> <td></td> <td></td> <td></td> <td></td> <td>47,423</td>			,	1 /					47,423
416 660 244 Pestage 3,980 5,718 1,128 5,363 3 3.05 206 <99> Expense Allowance 2,505 1,341 <1,164> 0 9 3.6 5,500 5,510 4,511 Training Programs 45,722 46,350 <1,818									51,429
2.332 4.578 2.046 Tray/Tray/Conference 18,489 36,628 11,813 0 2 36 5,500 5,464 Employee Relations 46,113 31,500 <14,161> 9,977 39 1,425 773 <652> Fingerrinting 10,256 6,951 <2,305> 0 3 1,425 773 <652> Fingerrinting 10,256 6,951 <2,305> 0 3 0 0 0 Membership Fees 1,997 250 <1,747> 0 2 33 500 114 Operating Supplies 5,133 4,500 <2,605> 0 2 333 10,607 3,144 2,735 <<458> 300 2 300 114 0 0 10,007 11,155 <6688> 1 3,144 2,735 <458> 300 2 300 11,155 <6688									3,800
305 206 r-999 Expense Allowance 2,005 1,241 -1,164- 0 305 5,500 4,551 Training frograms 45,722 46,350 6.18 0 15 1,060 330 <730-				-			-		2,139
36 5,500 5,646 Employee Relations 46,113 31,500 -61,613 9,577 93 1,425 773 <<652> Fingerprinting 10,256 6,951 -3,305 0 33 1,000 330 -730 Recruitment 22,648 6,251 -47,477 0 2 32 59 500 141 Operating Supplies 5,139 4,500 -6,599 203 9 0 0 0 Trining Courses 197 2,100 1,903 0 0 0 0 Trining Courses 1,97 2,000 -4,1155 -6,689 202 144 2,009 <1,325							-	-	
599 5,150 -4,551 Training horgarans 45,722 46,330 618 0 15 1,060 330 <730> Recruitment 23,648 6,241 -1,447- 50 7 32 59 27 Periodical Subscription 2,919 5,180 2,261 0 2 39 500 141 Operating Supplies 5,139 4,500 -6839 200 0 0 0 1,903 0 0 0 0 0 0 0 0 4 4 0 2,200 1,903 0 0 0 0 0 0 0 1,903 0 0 0 1,903 0 0 0 1,903 0 1,903 0 1,903 0 1,903 0 1,115 <6888-							-	-	428
1,425 773 cc622 Fingerprinting 10,256 6,951 <13,305 0 3 1,060 330 -730s Recultant 23,448 6,241 -17,477- 0 2 32 59 500 141 Operating Supplies 5,139 4,500 -6,599- 203 9 0 0 0 Training Courses 137 2,100 1,903 0 0 0 0 Training Courses 137 2,100 1,903 0 442 309 <1335									39,467
$ \begin{vmatrix} 1,060 \\ 0,00 \\ 0,000 \\ 0,0000 \\ 0,00000 \\ 0,00000 \\ 0,00000 \\ 0,000000 \\ 0,000000 \\ 0,000000 \\ 0,0000000 \\ 0,00000000$								-	15,442
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$								-	3,108
32 59 27 Periodical Subscription 2,191 5,180 4,250 <2,261 0 0 0 0 0 0 0 0 1,903 0 0 0 0 0 1,903 0 0 442 309 et.133 Uniforms 3,194 2,753 <458> 360 2 2000 103 62 scurity Expense 1,759 <498> <458	1,060	330	<730>	Recruitment	23,648	6,241	<17,407>	50	7,834
359 500 141 Operating Supplies 5,139 4,500 . - 203 0 0 0 0 0 0 0 442 309 0 444 0 - 442 309 >c133> Uniforms 3,194 2,736 <<458> 360 2 1141 2000 <103> 0 - 2,915 1,800 <1,115			0	Membership Fees	1,997	250	<1,747>	-	0
359 500 141 Operating Supplies 5,139 4,500 - 203 9 0 0 0 0 0 1	32	59	27	Periodical Subscription	2,919	5,180	2,261	0	2,324
0 0 0 0 0 0 197 2,100 1,903 0 442 309 <133-b								203	9,472
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									82
442 309 <133- Uniforms 3.194 2.736 <458- 360 2 114 200 86 Security Expense 1.759 <460-				5			-	-	4
< 200> < 103> 97 Security Expense 1,799 < 0000 < 2,668 0 2 3,692 2,369 < 1,323				-		-		-	2,927
114 200 66 Security Equipment 2,915 1,800 <1,135									2,327
3,692 2,260 <								-	1,473
1,371 10,782 9,411 Advertsing 28,723 95,995 31,262 200 33 0 1,000 1,000 1,000 1,000 0 9,000 9,000 9,000 9,000 9,000 0 7 5,448 10,088 4,640 Repairs & Maintenance 60,013 85,621 25,608 9,386 68 9,17 1,36 8,146 Repair Mice Computer 12,677 8,539 <4,138> <1,004									
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$				-					21,387
5,448 10,088 4,640 Repair & Maintenance 60,013 85,621 25,608 9,386 66 9,990 17,136 8,146 Repair & Mattenance 107,865 148,300 40,435 8,296 111 0 191 191 Printing 0 1,233 1,523 0 3 <t< td=""><td></td><td></td><td></td><td>5</td><td></td><td></td><td></td><td></td><td>30,274</td></t<>				5					30,274
917 999 82 Repair-Mice Computer 12,677 8,539 <4,138- (4,138-) <1,904- (4,190-) 7 8,990 17,136 8,146 Repairs & Mice-Equip 107,865 148,300 40,435 8,296 111 0 191					-			-	7,846
8,990 17,136 8,146 Repairs & Mice-Equip 107,865 148,300 40,435 8,296 111 4,525 4,525 0 Bruin One Card Exp 30,355 30,355 0 3,100 22 1 42 41 Overs/Shorts 16 384 368 <1> 22,112 13,500 <8,612> Professional Services 189,492 11,375 11,374 <1								-	68,379
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$								-	7,869
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	8,990	17,136	8,146	Repairs & Mtce-Equip	107,865		40,435	8,296	111,462
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$	0	191	191	Printing	0	1,523	1,523	0	0
41,693 36,071 <5,622	4,525	4,525	0	Bruin One Card Exp	30,355	30,355	0	3,100	22,953
41,693 36,071 <5,622	1	42	41	Overs/Shorts	16	384	368	<1>	65
22,112 13,500 <8,612> Professional Services 189,492 162,504 <26,988> 7,139 129 1,264 1,264 0 Legal 11,375 11,374 <1>1,227 11 8,288 8,879 501 External Audit 104,388 106,549 2,561 9,700 6,366 8,729 2,363 Internal Audit 71,602 78,561 6,959 8,630 0 0 8 0 0 0 0 0 0 0 8,380 6,033 0 10 40,406 36,604 <3,802	41.693		<5.622>						305,931
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									129,843
8,288 8,879 591 External Audit 104,388 106,949 2.561 9,700 113 6,457 3,300 <3,157> Temp Agency Service 45,224 25,000 <20,224> 6680 111 6,366 8,729 2,363 Internal Audit 71,602 78,561 6,959 8,630 77 0 0 0 Tax Consulting 8,380 8,380 0 0 0 8 0 0 0 ROPESSIONAL FES PCI 7,429 13,462 6,033 0 10 19,080 13,000 <6,080> bard of Directors 13,311 124,000 <7,301> 14,245 97 3,129 4,290 1,161 Misc. Bank Charges 29,225 34,453 5,228 3,252 27 4,928 5,200 272 Armore Carrier Expense 45,566 159,750 1,044 16,666 149 0 103 103 COVID-19 0 3,125 5,4			,				-		11,040
6,457 3,300 <3,157> Temp Agency Service 45,224 25,000 <20,224> 6600 11 6,366 8,729 2,363 Internal Audit 71,602 78,561 6,959 8,630 77 0 0 0 Tax Consulting 8,380 8,380 6,033 0 10 40,406 36,604 <3,802								-	113,546
6,366 8,729 2,363 Internal Audit 71,602 78,561 6,959 8,630 77 0 0 0 Tax Consulting 8,380 8,380 0								-	11,047
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$							-		77,672
40,406 36,604 <3,802> SAAS 350,985 304,488 <46,497> 35,538 301 19,080 13,000 <6,080> Board of Directors 131,301 124,000 <7,301> 14,245 97 167 5,150 4,983 Special Projects 11,961 12,891 930 0 2 3,129 4,290 1,161 Misc. Bank Charges 29,225 34,453 5,228 3,252 27 4,928 5,200 272 Armored Carrier Expense 45,358 49,500 4,142 4,576 28 17,750 0 UC PATH CHARGES 158,666 159,750 1,084 16,666 149 0 103 103 COVID-19 0 3,125 542 2 4,854 4,853 <1> Student Med Supp Fund 43,468 43,466 <2> 4,712 411 8,402 8,403 1 UCLA Recharge Expense 7,5618 75,624 6 8,158 73		-							8,136
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		-						-	10,071
167 5,150 4,983 Special Projects 11,961 12,891 930 0 2 3,129 4,290 1,161 Misc. Bank Charges 29,225 34,453 5,228 3,252 27 4,928 5,200 272 Armored Carrier Expense 45,358 49,500 4,142 4,576 28 17,750 17,750 0 UC PATH CHARGES 158,666 159,750 1,084 16,666 149 0 103 103 COVID-19 0 3,125 3,125 542 2 4,854 4,853 <1> Student Med Supp Fund 43,468 43,466 <2> 4,712 41 8,402 8,403 1 UCLA Recharge Expense 75,618 75,624 6 8,158 73 2,047 500 <1,547> Special Events 13,668 11,045 <2,623> 2,039 7 436,746 446,202 9,456 TOTAL CONTROL. 3,960,004 4,002,358 42,35			,					-	301,459
3,129 4,290 1,161 Misc. Bank Charges 29,225 34,453 5,228 3,252 27 4,928 5,200 272 Armored Carrier Expense 45,358 49,500 4,142 4,576 28 17,750 17,750 0 UC PATH CHARGES 158,666 159,750 1,084 16,666 149 0 103 103 COVID-19 0 3,125 3,125 542 2 4,854 4,853 <1> Student Med Supp Fund 43,468 43,466 <2> 4,712 41 8,402 8,403 1 UCLA Recharge Expense 75,618 75,624 6 8,158 73 2,047 500 <1,5475	19,080	13,000			131,301	124,000	<7,301>	14,245	97,169
3,129 4,290 1,161 Misc. Bank Charges 29,225 34,453 5,228 3,252 27 4,928 5,200 272 Armored Carrier Expense 45,358 49,500 4,142 4,576 28 17,750 17,750 0 UC PATH CHARGES 158,666 159,750 1,084 16,666 149 0 103 103 COVID-19 0 3,125 3,125 542 2 4,854 4,853 <1> Student Med Supp Fund 43,468 43,466 <2> 4,712 41 8,402 8,403 1 UCLA Recharge Expense 75,618 75,624 6 8,158 73 2,047 500 <1,5475			4,983	Special Projects					2,676
4,928 5,200 272 Armored Carrier Expense 45,358 49,500 4,142 4,576 28 17,750 17,750 0 UC PATH CHARGES 158,666 159,750 1,084 16,666 149 0 103 103 COVID-19 0 3,125 3,125 542 2 4,854 4,853 <1> Student Med Supp Fund 43,468 43,466 <2> 4,712 41 8,402 8,403 1 UCLA Recharge Expense 75,618 75,624 6 8,158 73 2,047 500 <1,547> Special Events 13,668 11,045 <2,623> 2,039 7 436,746 446,202 9,456 TOTAL CONTROL. 3,960,004 4,002,358 42,354 373,258 3,4505 915,725 897,939 <17,786> TOTAL CONTROLLABLE EXP 7,992,086 8,050,817 58,731 778,083 6,955 13,087 29,285 <1,802	3,129	4,290			29,225	34,453	5,228	3,252	27,610
17,750 17,750 0 UC PATH CHARGES 158,666 159,750 1,084 16,666 149 0 103 103 COVID-19 0 3,125 3,125 3,125 542 2 4,854 4,853 <1> Student Med Supp Fund 43,468 43,466 <2> 4,712 41 8,402 8,403 1 UCLA Recharge Expense 75,618 75,624 6 8,158 73 2,047 500 <1,547> Special Events 13,668 11,045 <2,623> 2,039 7 436,746 446,202 9,456 TOTAL OTHER CONTROL. 3,960,004 4,002,338 42,354 373,258 3,450 915,725 897,939 <17,786> TOTAL CONTROL. 3,960,004 4,002,358 42,354 373,258 3,450 4,540 5,320 7800 Utilities 10,582 44,731 4,149 5,603 35 21,801 24,463 2,662 Depreciation 201,721 </td <td></td> <td></td> <td></td> <td>Armored Carrier Expense</td> <td></td> <td></td> <td></td> <td></td> <td>28,105</td>				Armored Carrier Expense					28,105
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$									149,994
4,854 4,853 <1> Student Med Supp Fund 43,468 43,466 <2> 4,712 41 8,402 8,403 1 UCLA Recharge Expense 75,618 75,624 6 8,158 73 436,746 446,202 9,456 TOTAL OTHER CONTROL. 3,960,004 4,002,358 42,354 373,258 3,450 915,725 897,939 <17,786> TOTAL CONTROLLABLE EXP 7,992,086 8,050,817 58,731 778,083 6,955 31,087 29,285 <1,802> Maintenance 216,408 212,224 <4,184> 30,120 210 4,540 5,320 780 Utilities 40,582 44,731 4,149 5,603 35 21,801 24,463 2,662 Depreciation 201,721 220,169 18,448 17,687 168 57,428 59,068 1,640 TOTAL ALLOCATED EXP 458,710 477,124 18,414 53,410 414 973,153 957,007 <16,146									2,839
8,402 8,403 1 UCLA Recharge Expense 75,618 75,624 6 8,158 73 2,047 500 <1,547> Special Events 13,668 11,045 <2,623> 2,039 7 436,746 446,202 9,456 TOTAL OTHER CONTROL. 3,960,004 4,002,358 42,354 373,258 3,450 915,725 897,939 <17,786> TOTAL CONTROLLABLE EXP 7,992,086 8,050,817 58,731 778,083 6,955 31,087 29,285 <1,802> Maintenance 216,408 212,224 <4,184> 30,120 210 4,540 5,320 780 Utilities 40,582 44,731 4,149 5,603 35 21,801 24,463 2,662 Depreciation TOTAL ALLOCATED EXP 458,710 477,124 18,414 53,410 414 973,153 957,007 <16,146					-		-		41,203
2,047 500 <1,547> Special Events 13,668 11,045 <2,623> 2,039 7 436,746 446,202 9,456 TOTAL OTHER CONTROL. 3,960,004 4,002,358 42,354 373,258 3,450 915,725 897,939 <17,786> TOTAL CONTROLLABLE EXP 7,992,086 8,050,817 58,731 778,083 6,955 31,087 29,285 <1,802> Maintenance 216,408 212,224 <4,184> 30,120 210 4,540 5,320 780 Utilities 40,582 44,731 4,149 5,603 35 21,801 24,463 2,662 Depreciation 201,721 220,169 18,448 17,687 168 973,153 957,007 <16,146> NET EXPENSE 8,450,796 8,527,941 77,145 831,493 7,370 <876,539> <858,047> 18,492 Allocated-Svs and Ent <7,576,597> <7,632,274> <55,677> <746,094> <65,855									73,422
436,746 446,202 9,456 TOTAL OTHER CONTROL. 915,725 897,939 <17,786> TOTAL CONTROLLABLE EXP 3,960,004 4,002,358 42,354 373,258 3,450 915,725 897,939 <17,786> TOTAL CONTROLLABLE EXP 7,992,086 8,050,817 58,731 778,083 6,955 31,087 29,285 <1,802> Maintenance 216,408 212,224 <4,184> 30,120 210 4,540 5,320 780 Utilities 40,582 44,731 4,149 5,603 35 21,801 24,463 2,662 Depreciation 201,721 220,169 18,448 17,687 168 57,428 59,068 1,640 TOTAL ALLOCATED EXP 458,710 477,124 18,414 53,410 414 973,153 957,007 <16,146> NET EXPENSE 8,450,796 8,527,941 77,145 831,493 7,370 <876,539> <858,047> 18,492 Allocated-Svs and Ent <7,576,597> <7,632,274> <55,677> <746,094> <6,585							-		7,507
915,725 897,939 <17,786> TOTAL CONTROLLABLE EXP 7,992,086 8,050,817 58,731 778,083 6,955 31,087 29,285 <1,802> Maintenance 216,408 212,224 <4,184> 30,120 210 4,540 5,320 780 Utilities 40,582 44,731 4,149 5,603 35 21,801 24,463 2,662 Depreciation 201,721 220,169 18,448 17,687 168 57,428 59,068 1,640 TOTAL ALLOCATED EXP 458,710 477,124 18,414 53,410 414 973,153 957,007 <16,146> NET EXPENSE 8,450,796 8,527,941 77,145 831,493 7,370 <876,539> <858,047> 18,492 Allocated-Svs and Ent <7,576,597> <7,632,274> <55,677> <746,094> <6,585									3,450,830
31,087 29,285 <1,802> Maintenance 216,408 212,224 <4,184> 30,120 210 4,540 5,320 780 Utilities 40,582 44,731 4,149 5,603 35 21,801 24,463 2,662 Depreciation 201,721 220,169 18,448 17,687 168 57,428 59,068 1,640 TOTAL ALLOCATED EXP 488,710 477,124 18,414 53,410 414 973,153 957,007 <16,146> NET EXPENSE 8,450,796 8,527,941 77,145 831,493 7,370 <876,539> <858,047> 18,492 Allocated-Svs and Ent <7,576,597> <7,632,274> <55,677> <746,094> <6,585								,	
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31,087 29,285 <1,802> Maintenance 216,408 212,224 <4,184> 30,120 210 4,540 5,320 780 Utilities 40,582 44,731 4,149 5,603 35 21,801 24,463 2,662 Depreciation 201,721 220,169 18,448 17,687 168 57,428 59,068 1,640 TOTAL ALLOCATED EXP 458,710 477,124 18,414 53,410 414 973,153 957,007 <16,146> NET EXPENSE 8,450,796 8,527,941 77,145 831,493 7,370 <876,539> <858,047> 18,492 Allocated-Svs and Ent <7,576,597> <7,632,274> <55,677> <746,094> <6,585									
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21,801 24,463 2,662 Depreciation 201,721 220,169 18,448 17,687 168 57,428 59,068 1,640 TOTAL ALLOCATED EXP 458,710 477,124 18,448 17,687 168 973,153 957,007 <16,146> NET EXPENSE 8,450,796 8,527,941 77,145 831,493 7,370 <876,539> <858,047> 18,492 Allocated-Svs and Ent <7,576,597> <7,632,274> <55,677> <746,094> <6,585			,					-	210,983
57,428 59,068 1,640 TOTAL ALLOCATED EXP 458,710 477,124 18,414 53,410 414 973,153 957,007 <16,146> NET EXPENSE 8,450,796 8,527,941 77,145 831,493 7,370 <876,539> <858,047> 18,492 Allocated-Svs and Ent <7,576,597> <7,632,274> <55,677> <746,094> <6,585				Utilities	40,582		4,149	5,603	35,328
57,428 59,068 1,640 TOTAL ALLOCATED EXP 458,710 477,124 18,414 53,410 414 973,153 957,007 <16,146> NET EXPENSE 8,450,796 8,527,941 77,145 831,493 7,370 <876,539> <858,047> 18,492 Allocated-Svs and Ent <7,576,597> <7,632,274> <55,677> <746,094> <6,585	21,801		2,662	Depreciation	201,721		18,448	17,687	168,663
973,153 957,007 <16,146> NET EXPENSE 8,450,796 8,527,941 77,145 831,493 7,370 <876,539> <858,047> 18,492 Allocated-Svs and Ent <7,576,597> <7,632,274> <55,677> <746,094> <6,585			1,640	TOTAL ALLOCATED EXP					414,974
<876,539> <858,047> 18,492 Allocated-Svs and Ent <7,576,597> <7,632,274> <55,677> <746,094> <6,585			•						7,370,888
<50,965> <50,965> 0 Allocated-USAC <446,818> <446,818> 0 <42,240> <397	,	,	- 1 57	-	,,		,	,	,- ,
<50,965> <50,965> 0 Allocated-USAC <446,818> <446,818> 0 <42,240> <397	<876 539>	<858.047>	18 497	Allocated-Svs and Ent	<7.576 597>	<7.632.274>	<55.677>	<746.094>	<6,585,013>
<4,372> <4,372> 0 Allocated-GSA <45,783> <45,783> 0 <3,721> <40								-	<397,413>
<41,277> <43,623> <2,346> Allocated-Comm Board <381,598> <403,066> <21,468> <39,439> <348 <973,153> <957,007> 16,146 TOTAL OTHER <8,450,796> <8,527,941> <77,145> <831,493> <7,370									<40,129>
<973,153> <957,007> 16,146 TOTAL OTHER <8,450,796> <8,527,941> <77,145> <831,493> <7,370							-	-	
			•						<348,333>
0 0 0 TOTAL EXPENSE 0 0 <0> 0	<9/3,153>	<957,007>	16,146	I U I AL U I HEK	<४,450,796>	<8,527,941>	/,145	<&31,493>	<7,370,888>
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FACILITIES EXPENSE STATEMENT

APR. 09(04/02/23-04/29/23)]	FISCAL YEAR 22-23		FISCAL YEAR 21-22			
(CURRENT MONTH			YTD 9 MO(07/31/22-04/29/23)		29/23)	LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
226,066	212,320	<13,746>	Career Wages	1,560,684	1,462,245	<98,439>	204,812	1,385,099
157	18,896	18,739	Limited Appointment	6,146	142,731	136,585	4,276	26,257
1,348	1,998	650	Student Wages	5,289	13,320	8,031	1,156	5,906
0	<880>	<880>	Labor Recharge	<13,156>	<7,080>	6,076	0	<13,400>
0	<12,427>	<12,427>	Billed Labor Costs	<79,754>	<111,843>	<32,089>	<17,772>	<83,511>
0	<4,000>	<4,000>	Capitalized Wages	<2,903>	<36,000>	<33,097>	0	<25,203>
227,571	215,907	<11,664>	TOTAL WAGES	1,476,307	1,463,373	<12,934>	192,472	1,295,148
136,757	129,515	<7,242>	Employee Benefits	900,431	885,706	<14,725>	119,382	792,689
100	230	130	Office Supplies	3,562	2,430	<1,132>	259	1,894
803	1,035	232	Telephone	7,688	9,315	1,627	811	8,722
0	, 0	0	Trav/Trips/Conference	4,216	4,500	284	0	, 0
0	0	0	Training Programs	, 0	750	750	0	12,000
10,505	5,200	<5,305>		68,162	46,800	<21,362>	8,474	42,191
13.0	7.0	,	Paper % To Sales	12.5	7.0	<5.6>	14.8	10.6
3,924	3,420		Cleaning Supplies	28,055	30,780	2,725	3,961	27,809
1,955	1,715		Replacements	13,632	15,735	2,103	3,337	18,250
722	2,840	2,118	Laundry	5,793	9,780	3,987	384	4,457
21,192	27,550	6,358	Repairs & Maintenance	223,716	261,050	37,334	45,750	316,065
2,533	4,650	2,117	Repairs & Mtce-Elevator	40,919	44,850	3,931	<72>	53,130
109	400	2,117	Repairs & Mtce-Equip	1,906	1,200	<706>	275	1,445
366	600	234	Painting Program	5,498	11,400	5,902	275	1,666
0	500	500	Incidental Proj Exp	818	4,500	3,682	81	<7,978>
7,019	7,275	256	Air Conditioning-Maint	37,509	44,325	6,816	3,578	29,554
16,465	10,980	<5,485>	-	89,631	94,775	5,144	9,640	74,505
3,079	3,909	830	Rodent & Pest Control	24,270	35,181	10,911	3,161	28,445
0	775	775	Rentals-Truck	15,050	6,975	<8,075>	600	15,114
0	200	200	COVID-19	15,050	6,800	6,800	000	2,114
<32,506>	<43,754>		UCLA Cost Sharing	<198,053>	<312,923>	<114,870>	0	2,114
173,022	157,040	<15,982>	5	1,272,802	1,203,929	<68,873>	199,844	1,422,072
400,593	372,947	<13,382>		2,749,109	2,667,302	<81,807>	392,317	2,717,220
400,595	372,947	<27,040>	TOTAL CONTROLLABLE EXP	2,749,109	2,007,302	<01,007>	392,317	2,717,220
			Less: Allocated Exp					
			Less. Anotaleu Exp					
28,592	32,112	3,520	Depreciation	262,857	289,006	26,149	24,145	224,340
28,592	32,112	3,520	TOTAL ALLOCATED EXP	262,857	289,000	26,149	24,145	224,340
429,185	405,059		NET EXPENSE	3,011,966	2,956,308	<55,658>	416,462	2,941,561
425,105	405,055	~27,1202		5,011,500	2,550,500	<33,0302	110,102	2,541,501
<372,921>	<352,248>	20,673	Allocated-Svs and Ent	<2,596,023>	<2,554,273>	41,750	<361,314>	<2,530,948>
<8,585>	<8,585>	20,073	Allocated-USAC	<77,265>	<77,265>	41,750	<8,761>	<78,873>
<3,322>	<3,322>	0	Allocated-GSA	<29,898>	<29,898>	0	<3,411>	<30,699>
<13,269>	<11,619>	1,650	Allocated-Comm Board	<29,898> <92,373>	<29,898> <82,648>	9,725	<12,856>	<30,699 <i>></i> <90,057>
<31,087>	<11,019><29,285>	1,802	Allocated-A & SS	<92,373>	<02,040> <212,224>	9,725 4,184	<30,120>	<90,057><210,983>
<429,185>	<405,059>	24,126	TOTAL OTHER	<3,011,966>	<2,956,308>	55,658	,	
<429,185>	< 4 03,039>	24,120		<2'011'200>	<2,900,008>	30,000	<416,462>	<2,941,561>
0	0	0	TOTAL EXPENSE	0	0	0	0	0
0	U	U	I UTAL LAFLINGE	U	U	U	U	U

UTILITIES EXPENSE STATEMENT

APR. 09(04/02/23-04/29/23)			FISCAL YEAR 22-23			FISCAL YEAR 21-22		
CURRENT MONTH			YTD 9 MO(07/31/22-04/29/23)			LAST YEAR ACTUAL		
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
8,769	9,639	870	Chiller Water	116,802	114,432	<2,370>	13,585	70,461
43,984	50,961	6,977	Elec-Non Air Cond.	356,188	425,930	69,742	46,701	331,031
10,347	12,143	1,796	Water-Non Air Cond.	64,783	82,927	18,144	10,750	50,208
5,915	5,792	<123>	Steam-Non Air Cond.	32,421	50,554	18,133	4,678	32,018
2,793	4,453	1,660	Gas	44,065	38,276	<5,789>	2,398	16,593
0	0	0	Energy Management	<1,804>	<12,500>	<10,696>	0	0
<8,019>	<8,714>	<695>	UCLA Cost Sharing	<42,087>	<73,461>	<31,374>	0	0
63,789	74,274	10,485	TOTAL OTHER CONTROL.	570,368	626,158	55,790	78,112	500,311
63,789	74,274	10,485	TOTAL CONTROLLABLE EXP	570,368	626,158	55,790	78,112	500,311
<54,462>	<63,833>	<9,371>	Allocated-Svs and Ent	<486,815>	<536,678>	<49,863>	<67,217>	<423,795>
<2,054>	<2,054>	0	Allocated-USAC	<18,494>	<18,494>	0	<2,088>	<18,792>
<795>	<795>	0	Allocated-GSA	<7,155>	<7,155>	0	<812>	<7,316>
<1,938>	<2,272>	<334>	Allocated-Comm Board	<17,322>	<19,100>	<1,778>	<2,392>	<15,080>
<4,540>	<5,320>	<780>	Allocated-A & SS	<40,582>	<44,731>	<4,149>	<5,603>	<35,328>
<63,789>	<74,274>	<10,485>	TOTAL OTHER	<570,368>	<626,158>	<55,790>	<78,112>	<500,311>
0	0	0	TOTAL EXPENSE	0	0	<0>	<0>	<0>