

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
May (04/29/18 - 05/26/18)**

**Prepared
June 14, 2018**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MAY 2018 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

MAY (04/29/18 - 05/26/18)										FY 16-17	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
3,639		3,542		97	2.7%	(79)	(2.1%)	3,718			
1,663		1,645		18	1.1%	81	5.1%	1,582			
277		332		(55)	(16.6%)	(91)	(24.7%)	368			
134		118		16	13.6%	(20)	(13.0%)	154			
5,713		5,637		76	1.3%	(109)	(1.9%)	5,822			
1,213	33.3%	1,201	33.9%	12	Pts. (0.6)	(19)	Pts. (0.2)	1,232	33.1%		
1,171	70.4%	1,181	71.8%	(10)	(1.4)	43	(0.9)	1,128	71.3%		
275	99.3%	332	100.0%	(57)	(0.7)	(93)	(0.7)	368	100.0%		
82	61.2%	73	61.9%	9	(0.7)	(27)	(9.6)	109	70.8%		
2,741	48.0%	2,787	49.4%	(46)	(1.4)	(96)	(0.7)	2,837	48.7%		
581	16.0%	594	16.8%	13	0.8	(5)	(0.5)	576	15.5%		
729	43.8%	701	42.6%	(28)	(1.2)	(22)	0.9	707	44.7%		
57	20.6%	56	16.9%	(1)	(3.7)	(2)	(5.7)	55	14.9%		
72	53.7%	75	63.6%	3	9.9	0	(6.9)	72	46.8%		
1,439	25.2%	1,426	25.3%	(13)	0.1	(29)	(1.0)	1,410	24.2%		
157	4.3%	143	4.0%	(14)	(0.3)	(21)	(0.6)	136	3.7%		
184	11.1%	155	9.4%	(29)	(1.7)	(34)	(1.6)	150	9.5%		
75	27.1%	93	28.0%	18	0.9	25	0.1	100	27.2%		
69	51.5%	70	59.3%	1	7.8	39	18.6	108	70.1%		
485	8.5%	461	8.2%	(24)	(0.3)	9	0.0	494	8.5%		
475	13.1%	464	13.1%	11	0.0	(45)	(0.9)	520	14.0%		
258	15.5%	325	19.8%	(67)	(4.3)	(13)	(1.6)	271	17.1%		
144	52.0%	183	55.1%	(39)	(3.1)	(69)	(5.9)	213	57.9%		
(59)	(44.0%)	(71)	(60.2%)	12	16.2	12	2.1	(71)	(46.1%)		
818	14.3%	901	16.0%	(83)	(1.7)	(115)	(1.7)	933	16.0%		
618	10.8%	633	11.2%	15	0.4	20	0.2	638	11.0%		
227	4.0%	227	4.0%	0	0.0	19	0.2	246	4.2%		
72	1.3%	87	1.5%	15	0.2	4	0.0	76	1.3%		
204	3.6%	204	3.6%	0	0.0	(17)	(0.4)	187	3.2%		
1,121	19.6%	1,151	20.4%	30	0.8	26	0.1	1,147	19.7%		
(303)	(5.3%)	(250)	(4.4%)	(53)	(0.9)	(89)	(1.6)	(214)	(3.7%)		
22	0.4%	10	0.2%	12	0.2	4	0.1	18	0.3%		
29	0.5%	11	0.2%	18	0.3	16	0.3	13	0.2%		
(32)	(0.6%)	(32)	(0.6%)	0	0.0	3	0.0	(35)	(0.6%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
234	4.1%	236	4.2%	(2)	(0.1)	(7)	0.0	241	4.1%		
253	4.4%	225	4.0%	28	0.4	16	0.3	237	4.1%		
(50)	(0.9%)	(25)	(0.4%)	(25)	(0.5)	(73)	(1.3)	23	0.4%		

FISCAL YEAR 2017-2018										FY 16-17	
YTD 10 MONTHS (07/30/17 - 05/26/18)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
38,310		38,536		(226)	(0.6%)	356	0.9%	37,954			
14,347		14,876		(529)	(3.6%)	39	0.3%	14,308			
3,501		3,571		(70)	(2.0%)	243	7.5%	3,258			
1,259		1,187		72	6.1%	110	9.6%	1,149			
57,417		58,170		(753)	(1.3%)	748	1.3%	56,669			
12,716	33.2%	13,120	34.0%	(404)	Pts. (0.8)	(51)	Pts. (0.4)	12,767	33.6%		
10,228	71.3%	10,694	71.9%	(466)	(0.6)	(30)	(0.4)	10,258	71.7%		
3,496	99.9%	3,567	99.9%	(71)	0.0	242	0.0	3,254	99.9%		
690	54.8%	702	59.1%	(12)	(4.3)	8	(4.6)	682	59.4%		
27,130	47.3%	28,083	48.3%	(953)	(1.0)	169	(0.3)	26,961	47.6%		
5,608	14.6%	5,962	15.5%	354	0.9	145	0.6	5,753	15.2%		
6,867	47.9%	7,052	47.4%	185	(0.5)	22	0.2	6,889	48.1%		
544	15.5%	556	15.6%	12	0.1	6	1.4	550	16.9%		
690	54.8%	745	62.8%	55	8.0	(10)	4.4	680	59.2%		
13,709	23.9%	14,315	24.6%	606	0.7	163	0.6	13,872	24.5%		
1,949	5.1%	1,966	5.1%	17	0.0	(26)	0.0	1,923	5.1%		
1,553	10.8%	1,558	10.5%	5	(0.3)	(54)	(0.3)	1,499	10.5%		
1,195	34.1%	1,142	32.0%	(53)	(2.1)	(232)	(4.5)	963	29.6%		
540	42.9%	517	43.6%	(23)	0.7	35	7.1	575	50.0%		
5,237	9.1%	5,183	8.9%	(54)	(0.2)	(277)	(0.3)	4,960	8.8%		
5,159	13.5%	5,192	13.5%	(33)	0.0	68	0.1	5,091	13.4%		
1,808	12.6%	2,084	14.0%	(276)	(1.4)	(62)	(0.5)	1,870	13.1%		
1,757	50.2%	1,869	52.3%	(112)	(2.1)	16	(3.2)	1,741	53.4%		
(540)	(42.9%)	(560)	(47.2%)	20	4.3	32	6.9	(572)	(49.8%)		
8,184	14.3%	8,585	14.8%	(401)	(0.5)	54	0.0	8,130	14.3%		
5,913	10.3%	6,279	10.8%	366	0.5	(141)	(0.1)	5,772	10.2%		
2,319	4.0%	2,352	4.0%	33	0.0	(109)	(0.1)	2,210	3.9%		
771	1.3%	880	1.5%	109	0.2	83	0.2	854	1.5%		
1,923	3.3%	2,042	3.5%	119	0.2	46	0.2	1,969	3.5%		
10,926	19.0%	11,553	19.9%	627	0.9	(121)	0.1	10,805	19.1%		
(2,742)	(4.8%)	(2,968)	(5.1%)	226	0.3	(67)	(0.1)	(2,675)	(4.7%)		
186	0.3%	100	0.2%	86	0.1	70	0.1	116	0.2%		
173	0.3%	119	0.2%	54	0.1	48	0.1	125	0.2%		
(320)	(0.6%)	(320)	(0.6%)	0	0.0	30	0.0	(350)	(0.6%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
2,351	4.1%	2,363	4.1%	(12)	0.0	28	0.0	2,323	4.1%		
2,390	4.2%	2,262	3.9%	128	0.3	176	0.3	2,214	3.9%		
(352)	(0.6%)	(706)	(1.2%)	354	0.6	109	0.2	(461)	(0.8%)		

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MAY 2018 (\$000's)
DIVISIONS FULLY ALLOCATED**

MAY (04/29/18 - 05/26/18)										FY 16-17		FISCAL YEAR 2017-2018										FY 16-17											
CURRENT MONTH										**		YTD 10 MONTHS (07/30/17 - 05/26/18)										**											
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT													
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%										
				\$	%	\$	%									\$	%	\$	%														
3,639		3,542		97	2.7%	(79)	(2.1%)	3,718		GROSS INCOME																							
1,663		1,645		18	1.1%	81	5.1%	1,582		38,310		38,536		(226)	(0.6%)	356	0.9%	37,954		UCLA Store													
277		332		(55)	(16.6%)	(91)	(24.7%)	368		14,347		14,876		(529)	(3.6%)	39	0.3%	14,308		UCLA Restaurants													
134		118		16	13.6%	(20)	(13.0%)	154		3,501		3,571		(70)	(2.0%)	243	7.5%	3,258		Services Division													
										1,259		1,187		72	6.1%	110	9.6%	1,149		UCLA Student Union													
5,713		5,637		76	1.3%	(109)	(1.9%)	5,822		57,417		58,170		(753)	(1.3%)	748	1.3%	56,669		TOTAL													
1,213	33.3%	1,201	33.9%		Pts.		Pts.	1,232	33.1%	GROSS MARGIN																							
1,171	70.4%	1,181	71.8%	(10)	(0.6)	43	(0.9)	1,128	71.3%	12,716	33.2%	13,120	34.0%	(404)	(0.8)	(51)	(0.4)	12,767	33.6%	UCLA Store													
275	99.3%	332	100.0%	(57)	(0.7)	(93)	(0.7)	368	100.0%	10,228	71.3%	10,694	71.9%	(466)	(0.6)	(30)	(0.4)	10,258	71.7%	UCLA Restaurants													
82	61.2%	73	61.9%	9	(0.7)	(27)	(9.6)	109	70.8%	3,496	99.9%	3,567	99.9%	(71)	0.0	242	0.0	3,254	99.9%	Services Division													
										690	54.8%	702	59.1%	(12)	(4.3)	8	(4.6)	682	59.4%	UCLA Student Union													
2,741	48.0%	2,787	49.4%	(46)	(1.4)	(96)	(0.7)	2,837	48.7%	27,130	47.3%	28,083	48.3%	(953)	(1.0)	169	(0.3)	26,961	47.6%	TOTAL													
737	20.3%	738	20.8%	1	0.5	(25)	(1.1)	712	19.2%	TOTAL CONTROLLABLES																							
913	54.9%	856	52.0%	(57)	(2.9)	(56)	(0.7)	857	54.2%	7,557	19.7%	7,929	20.6%	372	0.9	119	0.5	7,676	20.2%	UCLA Store													
131	47.3%	148	44.6%	17	(2.7)	24	(5.2)	155	42.1%	8,420	58.7%	8,610	57.9%	190	(0.8)	(32)	(0.1)	8,388	58.6%	UCLA Restaurants													
141	105.2%	144	122.0%	3	16.8	39	11.7	180	116.9%	1,739	49.7%	1,698	47.5%	(41)	(2.2)	(226)	(3.3)	1,513	46.4%	Services Division													
1,922	33.6%	1,886	33.5%	(36)	(0.1)	(18)	(0.9)	1,904	32.7%	1,230	97.7%	1,262	106.3%	32	8.6	24	11.4	1,254	109.1%	UCLA Student Union													
										18,946	33.0%	19,499	33.5%	553	0.5	(115)	0.2	18,831	33.2%	TOTAL													
475	13.1%	464	13.1%	11	0.0	(45)	(0.9)	520	14.0%	CONTRIBUTION																							
258	15.5%	325	19.8%	(67)	(4.3)	(13)	(1.6)	271	17.1%	5,159	13.5%	5,192	13.5%	(33)	0.0	68	0.1	5,091	13.4%	UCLA Store													
144	52.0%	183	55.1%	(39)	(3.1)	(69)	(5.9)	213	57.9%	1,808	12.6%	2,084	14.0%	(276)	(1.4)	(62)	(0.5)	1,870	13.1%	UCLA Restaurants													
(59)	(44.0%)	(71)	(60.2%)	12	16.2	12	2.1	(71)	(46.1%)	1,757	50.2%	1,869	52.3%	(112)	(2.1)	16	(3.2)	1,741	53.4%	Services Division													
818	14.3%	901	16.0%	(83)	(1.7)	(115)	(1.7)	933	16.0%	(540)	(42.9%)	(560)	(47.2%)	20	4.3	32	6.9	(572)	(49.8%)	UCLA Student Union													
										8,184	14.3%	8,585	14.8%	(401)	(0.5)	54	0.0	8,130	14.3%	TOTAL													
564	15.5%	577	16.3%	13	0.8	19	0.2	583	15.7%	ALLOCATED EXPENSES																							
378	22.7%	393	23.9%	15	1.2	1	1.3	379	24.0%	5,602	14.6%	5,901	15.3%	299	0.7	(56)	0.0	5,546	14.6%	UCLA Store													
84	30.3%	92	27.7%	8	(2.6)	8	(5.3)	92	25.0%	3,533	24.6%	3,792	25.5%	259	0.9	58	0.5	3,591	25.1%	UCLA Restaurants													
95	70.9%	89	75.4%	(6)	4.5	(2)	(10.5)	93	60.4%	916	26.2%	951	26.6%	35	0.4	(117)	(1.7)	799	24.5%	Services Division													
1,121	19.6%	1,151	20.4%	30	0.8	26	0.1	1,147	19.7%	875	69.5%	909	76.6%	34	7.1	(6)	6.1	869	75.6%	UCLA Student Union													
										10,926	19.0%	11,553	19.9%	627	0.9	(121)	0.1	10,805	19.1%	TOTAL													
(88)	(1.5%)	(112)	(2.0%)	24	0.5	(25)	(0.4)	(63)	(1.1%)	NET INCOME (LOSS) FROM OPERATIONS																							
(120)	(2.1%)	(69)	(1.2%)	(51)	(0.9)	(12)	(0.2)	(108)	(1.9%)	(443)	(0.8%)	(709)	(1.2%)	266	0.4	11	0.0	(454)	(0.8%)	UCLA Store													
59	1.0%	91	1.6%	(32)	(0.6)	(62)	(1.1)	121	2.1%	(1,725)	(3.0%)	(1,708)	(2.9%)	(17)	(0.1)	(4)	0.0	(1,721)	(3.0%)	UCLA Restaurants													
(154)	(2.7%)	(160)	(2.8%)	6	0.1	10	0.1	(164)	(2.8%)	841	1.5%	918	1.6%	(77)	(0.1)	(100)	(0.2)	941	1.7%	Services Division													
(303)	(5.3%)	(250)	(4.4%)	(53)	(0.9)	(89)	(1.6)	(214)	(3.7%)	(1,415)	(2.5%)	(1,469)	(2.5%)	54	0.0	26	0.0	(1,441)	(2.5%)	UCLA Student Union													
										(2,742)	(4.8%)	(2,968)	(5.1%)	226	0.3	(67)	(0.1)	(2,675)	(4.7%)	TOTAL													
22	0.4%	10	0.2%	12	0.2	4	0.1	18	0.3%	OTHER INC/(EXP)																							
29	0.5%	11	0.2%	18	0.3	16	0.3	13	0.2%	186	0.3%	100	0.2%	86	0.1	70	0.1	116	0.2%	Non-Recurrent Inc/(Exp)													
(32)	(0.6%)	(32)	(0.6%)	0	0.0	3	0.0	(35)	(0.6%)	173	0.3%	119	0.2%	54	0.1	48	0.1	125	0.2%	Interest Income													
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	(320)	(0.6%)	(320)	(0.6%)	0	0.0	30	0.0	(350)	(0.6%)	Interest (Expense)													
234	4.1%	236	4.2%	(2)	(0.1)	(7)	0.0	241	4.1%	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes													
253	4.4%	225	4.0%	28	0.4	16	0.3	237	4.1%	2,351	4.1%	2,363	4.1%	(12)	0.0	28	0.0	2,323	4.1%	Student Union Fee Income													
(50)	(0.9%)	(25)	(0.4%)	(25)	(0.5)	(73)	(1.3)	23	0.4%	2,390	4.2%	2,262	3.9%	128	0.3	176	0.3	2,214	3.9%	TOTAL													
										(352)	(0.6%)	(706)	(1.2%)	354	0.6	109	0.2	(461)	(0.8%)	NET INCOME (LOSS)													

ASUCLA
P/L Reconciliation
May-18

<i>Financial Analysis</i>	\$000's
	May-18
Budgeted Net Income/(Loss)	(25)
UCLA Store	
Gross Margin:	
Bearwear above plan due to stronger than anticipated sales on Transfer Day plus two National Championship celebrations	49
Graduation ETC below plan: it is estimated that based on MTD June results, sales of undergraduate regalia have shifted to an off campus competitor	(55)
Market above plan: successful Buy One, Get One (BOGO), the continued positive trend in the reusable water bottles and transfer in sales from the Wooden Center	9
Wooden Store below plan due to closure	(6)
E-Commerce above plan: strong results from One Day Flash Sale and continued excitement from Gymnastics Championship	8
CRS above plan due to outreach effort with UCLA Anderson and strong print kiosk performance	12
HSS General Merch. below plan: traffic pattern negatively impacted due to delay of remodel and relocation of Medical Students to Geffen Building	(5)
Hilltop Shop above plan due to better than anticipated foot traffic in the evening	6
Total Wages above plan	(3)
Other	(4)
Total Contribution	11
UCLA Restaurants	
Gross Margin:	
Northern Lights below plan: continuing lower sales trend in this general area, and construction on parking lot 5 negatively impacted pass thorough traffic even more	(16)
North Campus Student Ctr. below plan: continuing lower sales trend in this general area, plus construction in parking lot 5 negatively impacted pass through traffic even more	(14)
CSSC above plan as sales for Blaze were much higher than anticipated	18
Café Synapse below plan due to ongoing customer traffic decline	(9)
LuValle Food Servery below plan: general traffic has shifted away from northern areas	(16)
Kerckhoff Coffeehouse below plan: small variances each day	(6)
Catering above plan due to high volume events of continental breakfasts and boxed lunches in the grand ballroom	6
Concessions above plan due to unbudgeted highly attended post season events in Softball and Men's Volleyball	45
Total Wages above plan (mostly student)	(62)
Other, positive controllables offset by small negative variances in areas gross margin	(13)
Total Contribution	(67)
Services	
Gross Margin:	
Licensing Domestic below plan: timing for Costco consignment returns	(46)
Licensing International below plan due to continued decline of program for key China licensee	(7)
Licensing Campus Sourcing slightly above plan	2
Leased Ops below plan: space previously leased by Kaplan is not currently leased (some offset in Student Union for UCPath rental)	(5)
Other, positive controllables mostly Licensing	17
Total Contribution	(39)
UCLA Student Union	
Gross Margin:	
Event Services above plan due to rental of two rooms at LuValle Commons and University events better than anticipated	13
AU Post Office below plan due mostly to lower consignment commission (passport acceptance service)	(5)
Total wages below plan	2
Other, positive controllables	2
Total Contribution	12
Allocated Expenses and Other	
A&SS below plan: mostly due to reversal of current year UCPath and UCOP charges	15
Utilities below plan: impact of energy efficiency projects and budget was based on prior bills that included faulty meter readings, (reimbursement to be reported in June)	15
Other, positive interest income and non-recurrent	28
Total	58
Actual Net Income/(Loss)	(50)

ASUCLA
P/L Reconciliation
Year-To-Date Through May, 2018

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(706)
UCLA Store	
Gross Margin:	
Bearwear above plan mostly due to a strong April sales month, strong Transfer Day plus two National Championship celebrations	91
Graduation ETC below plan due to product mix (more lower margin items were sold) and shift of undergraduate regalia to an off campus competitor	(119)
Campus Portrait Studio below plan due to the decline in number of sitting appointments as compared to last year and plan	(48)
Market above plan: increased foot traffic from completion of construction (Engineering steps and UCLA Hotel) and higher sales due to the closure of the Wooden Center	84
Wooden Store below plan due to closure	(49)
E-Commerce below plan: overall decline in fan enthusiasm	(64)
New Text below plan: interaction between New and Used, fewer books were sold, average price down due to competitive pricing and impact of new rental program	(83)
Course Reader Solutions below plan: lower third party sales and a decline in requisitions (increased campus migration to CCLE)	(120)
Computer Store above plan mostly due to strong sales for various Apple products	17
LuValle Books below plan: used sales lower due to lack of available high quality used books for the law school and decline in Extension enrollment	(71)
HSS Dental below plan due to decline in medical equipment sales (shift in leadership and location of the 1st year orientation)	(35)
Total Wages lower than plan	106
Other, positive controllables mostly employee benefits	258
Total Contribution	(33)
UCLA Restaurants	
Gross Margin:	
Rubio's Baja Grill below plan: continued traffic and customer declines in Northern campus	(14)
Panda below plan due to lost sales from December fires and staffing issues led to slower service and lower sales	(19)
Greenhouse above plan: capturing more of customer traffic from Sbarro closure/Veggie Grill opening delay	71
Northern Lights below plan: general traffic has shifted away from northern areas, and construction in parking lot 5 has negatively impacted pass through traffic	(76)
No Campus Student Ctr below plan: general traffic has shifted away from northern areas, some sales were lower due to December fires, and construction in parking lot 5	(97)
CSSC below plan as budget does not reflect closure of Bistro area for construction of new Blaze concept	(142)
Café Synapse below plan due ongoing customer traffic decline	(42)
LuValle Food Servery below plan due to December fires, general traffic has shifted away from northern areas and cold, wet weather impacted lack of indoor seating	(45)
Kerckhoff Coffeehouse below plan: traffic decline in northern campus and significant customer declines throughout almost all campus restaurants in March	(18)
Cooperage above plan: higher Winter Break sales during 1st floor dining room remodel and A-Level customer traffic capturing some customers from Veggie Grill delay	31
Total Wages above plan	(152)
Other, various areas gross margin negative variances offset by positive controllables (mostly employee benefits)	227
Total Contribution	(276)
Services	
Gross Margin:	
Licensing Domestic above plan: strong Under Armour launch, great back-to-school/football season start-up, increase in Costco apparel program and UCLA store purchases	70
Licensing International below plan (challenges in China and timing of Middle East, and India sales data received earlier than budgeted/accrued in July)	(60)
Licensing Campus Sourcing above plan due to increase in UCLA departmental orders at start of the new school year	8
Leased Ops below plan due to delay in leases for Admissions and space previously leased by Kaplan	(88)
Total Wages above plan	(2)
Other, negative controllables mostly Licensing	(40)
Total Contribution	(112)
UCLA Student Union	
Gross Margin:	
Event Services above plan: unplanned rental of two rooms at LuValle Commons and University events better than plan	15
AU Post Office below plan due mostly to lower consignment commission (passport acceptance service)	(28)
Total Wages below plan	27
Other, positive controllables	6
Total Contribution	20
Allocated Expenses and Other	
A&SS below plan (mostly savings in employee benefits and UCPath related expenses)	366
Facilities below plan (mostly employee benefits)	33
Utilities below plan: savings due to lower consumption and energy efficient projects. In addition the budget was based on historical charges reflecting faulty meter readings.	109
Depreciation lower than plan due to timing of capitals	119
Other- mostly higher non-recurrent and interest income	128
Total	755
Actual Net Income/(Loss)	(352)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month May 2018	Prior Month April 2018	Prior Year July 2017
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$14,746	\$14,361	\$12,191
Accounts receivable	4,702	4,238	3,526
Less: Allowance for doubtful accounts	(554)	(562)	(551)
Accounts receivable, net	4,148	3,676	2,975
Student fees receivable	678	444	373
Inventories	5,324	5,910	6,302
Prepaid expenses and other current assets	233	235	368
Total current assets	25,129	24,626	22,209
LONG TERM ASSETS			
Long term note receivable	200	200	200
Property, equipment and improvements	71,911	71,660	69,851
Less: Accumulated depreciation	(49,709)	(49,505)	(47,919)
Total long term assets	22,402	22,355	22,132
TOTAL ASSETS	\$47,531	\$46,981	\$44,341
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$6,049	\$6,313	\$5,727
Wages and payroll taxes payable	6,211	5,061	3,155
Sales tax payable & other liabilities	746	1,024	758
Interest payable	205	174	81
Deferred income	490	539	573
Funds held for others	236	227	102
Current portion of long term debt	833	833	832
Total current liabilities	14,770	14,171	11,228
LONG TERM DEBT:			
AU expansion loan	7,962	7,962	7,962
Total long term debt	7,962	7,962	7,962
TOTAL LIABILITIES	22,732	22,133	19,190
RETAINED EARNINGS:			
Beginning Balance	25,151	25,151	26,008
Year-to-date net income/(loss)	(352)	(303)	(857)
Ending Balance	24,799	24,848	25,151
TOTAL LIABILITIES AND RETAINED EARNINGS	\$47,531	\$46,981	\$44,341

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
May 2018
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (\$50)
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:
 Depreciation 204
 Loss (Gain) on disposal of fixed assets 0
(Increase)/decrease in current assets:
 Accounts receivable (471)
 Student fees receivable (234)
 Inventories 586
 Prepaid expenses and other current assets 2
Increase/(decrease) in current liabilities:
 Accounts payable (264)
 Sales tax payable & other liabilities (278)
 Wages and payroll taxes payable 1,151
 Interest payable 31
 Deferred Income (49)
 Funds held for others 9

Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (252)

Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0

Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

Current Month	Year to Date	Prior Year to Date
(\$50)	(\$352)	(\$461)
204	1,923	1,969
0	15	5
(471)	(1,172)	(1,397)
(234)	(305)	639
586	978	1,237
2	136	119
(264)	322	(367)
(278)	(11)	(55)
1,151	3,057	2
31	124	(77)
(49)	(83)	119
9	134	55
637	4,766	1,788
(252)	(2,211)	(816)
(252)	(2,211)	(816)
0	0	(800)
0	0	(800)
385	2,555	172
14,361	12,191	11,907
\$14,746	\$14,746	\$12,079

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
May 2018
(\$000's)**

CASH AND CASH EQUIVALENTS	\$14,746
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(462)
CSSC Pizza Concept	(254)
AU 1st Floor Restrooms	(175)
Engineering 6 Café	(150)
Subtotal	(1,041)
Adjustment for Cash Overdraft Entry	(1,044)
Uncommitted Cash	12,661
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	15,022
RESERVE SURPLUS (DEFICIT)	(\$2,361)

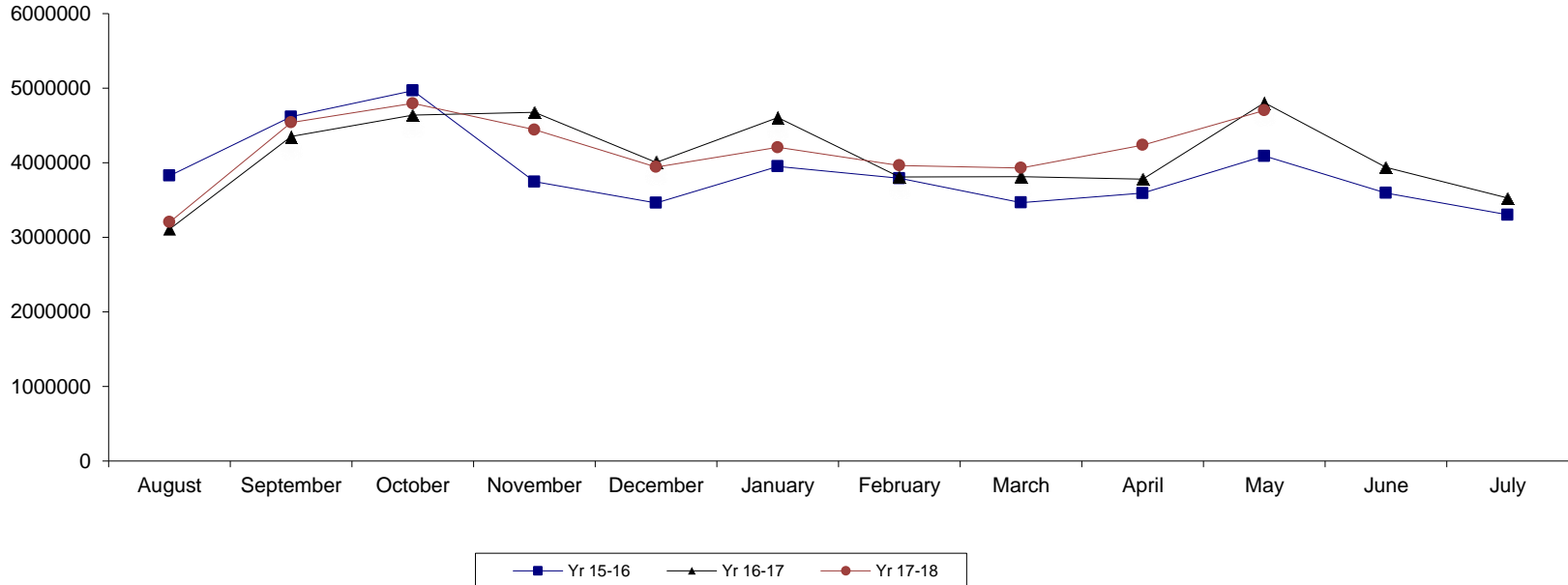
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2017-2018 May 2018

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2017-001 Store General Replacement	50.0	5.2	3.9	9.1	40.9		0.0	In Progress
2017-002 DC Forklift	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2017-003 Market Counter Replacement	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2017-004 HSS Remodel	75.0	64.9	9.0	73.9	1.1		0.0	Pending
Total Store/Services	175.0	70.1	12.9	83.0	42.0	50.0	0.0	
Food Service								
2017-005 FS Miscellaneous and Unanticipated	50.0	25.0	0.0	25.0	25.0		0.0	In Progress
2017-006 Patio Furniture Upgrade	20.0	0.0	12.9	12.9	7.1		0.0	In Progress
2017-007 FS POS Kiosks	150.0	0.0	12.2	12.2	137.8		0.0	In Progress
2017-008 Taco Bell space remodel	125.0	33.1	0.0	33.1	91.9		0.0	In Progress
2017-009 Commissary Kitchen Equipment replacements	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2017-010 NCSC Dining room carpet	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2017-011 NCSC Kitchen Equipment replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2017-012 TFC Dining Room Remodel	500.0	352.2	34.2	386.4	113.6		0.0	In Progress
2017-036 Engineering 6 Café	0.0	0.0	0.0	0.0	150.0		150.0	Pending
Total Food Services	900.0	410.3	59.3	469.6	525.4	55.0	150.0	
Technology								
2017-013 Network Infrastructure Upgrade	10.0	6.1	1.9	8.0	2.0		0.0	In Progress
2017-014 Printer Replacement	20.0	7.2	6.5	13.7	6.3		0.0	In Progress
2017-015 PC Replacement	20.0	21.1	0.0	21.1	0.0		1.1	Completed
2017-016 Computing & Comm. Room Upgrade	20.0	16.7	0.0	16.7	3.3		0.0	In Progress
2017-017 Marketing Oversize Printer	17.0	0.0	0.0	0.0	0.0		(17.0)	Cancel
2017-018 Marketing Misc. Hardware/Software Upgrades	5.0	9.9	0.0	9.9	0.0		4.9	Completed
Total Technology	92.0	61.0	8.4	69.4	11.6	0.0	(11.0)	
Others								
2017-019 Fac. Misc. Remodels	50.0	20.8	27.5	48.3	1.7		0.0	In Progress
2017-020 AU 2nd Floor Concourse/Bridge & Coop West P	60.0	52.3	0.0	52.3	0.0		(7.7)	Completed
2017-021 AU 1st Floor Restrooms	150.0	0.0	175.4	175.4	0.0		25.4	In Progress
2017-022 Hood Exhaust Tank Replacements	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2017-023 KGS Drapery Replacement	65.0	0.0	0.0	0.0	0.0	65.0	0.0	Pending
2017-024 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2017-025 SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2017-026 Public Area Furnishing Replacement	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2017-027 Finance Misc. Replacements	15.0	2.8	0.0	2.8	12.2		0.0	In Progress
2017-028 MCO Equipment	20.0	19.5	0.0	19.5	0.0		(0.5)	Completed
2017-029 Convert Darkroom to office	0.0	5.5	0.0	5.5	0.0		5.5	Completed
2017-032 Fac. Gem Carts	0.0	17.6	0.0	17.6	0.0		17.6	Completed
2017-033 Wolfgang Patio	0.0	51.5	0.0	51.5	0.0		51.5	Completed
2017-034 NC Back Door	0.0	0.0	26.6	26.6	0.0		26.6	In Progress
2017-035 KH 105/109 Carpet Replacement	0.0	11.3	22.9	34.2	0.0		34.2	In Progress
2017-037 Video Wall AU1st Floor	0.0	94.4	24.0	118.4	16.6		135.0	Completed Awaiting Invoice
2017-038 LVC Patio Deck	0.0	0.0	50.0	50.0	0.0		50.0	In Progress
2017-040 KH 3rd & 4th Floor Security Cameras	0.0	0.0	0.0	0.0	6.0		6.0	<i>Pending</i>

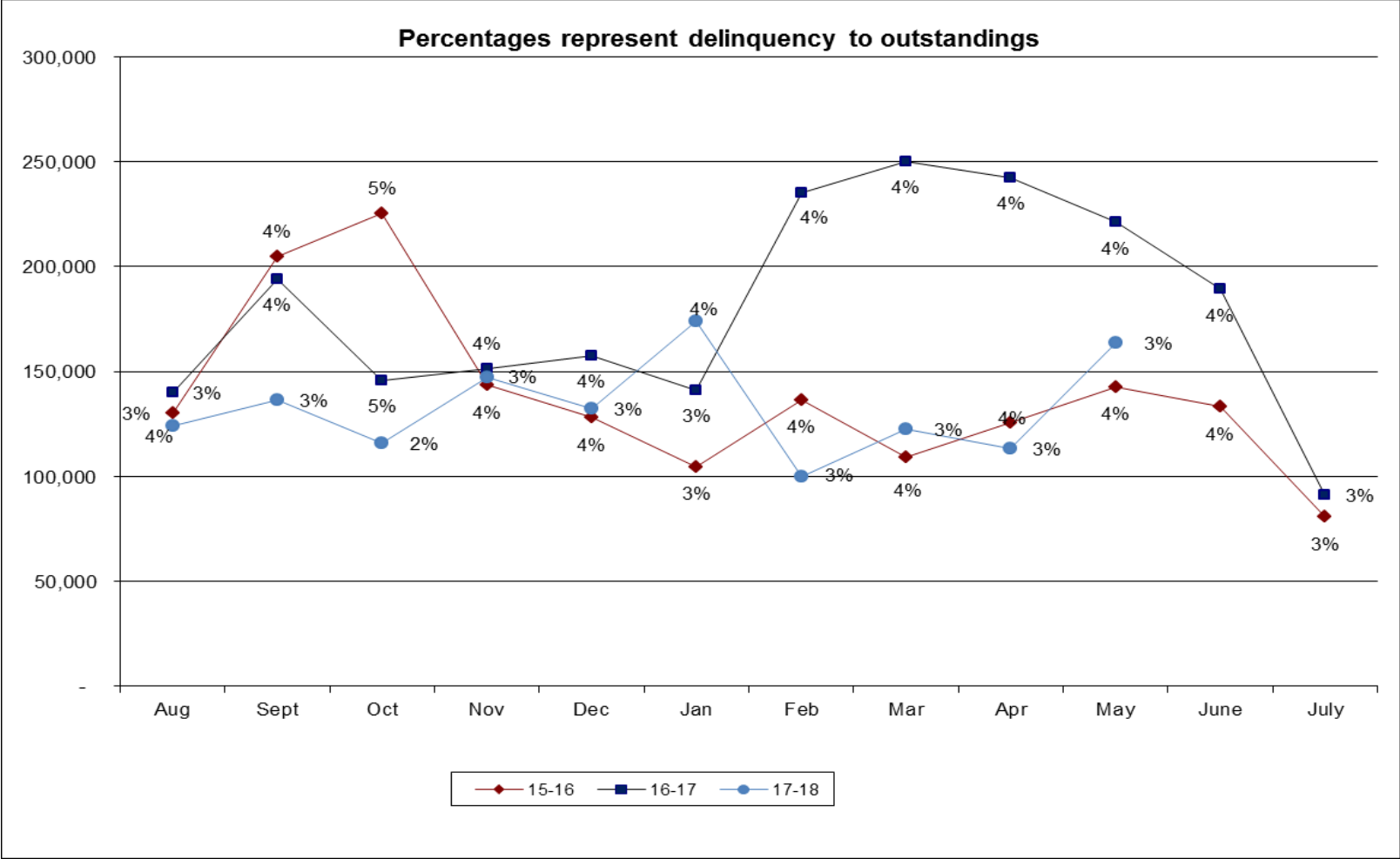
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

05/26/18	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$976,467	23%	\$236,289	66%	\$79,229	92%	\$1,737	16%	\$929	2%	\$4,917	23%	\$1,299,568	28%
ASUCLA PUBLICATIONS		\$90,086	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$90,086	2%
ASUCLA USA/GSA		\$155,227	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$155,227	3%
DUE FROM VENDORS		\$662,230	16%	\$6,217	2%	(\$2,764)	-3%	\$6,501	59%	\$24,781	55%	\$16,521	78%	\$713,486	15%
DENTAL KITS		\$245,859	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$245,859	5%
OTHER		\$2,048,339	49%	\$117,631	32%	\$9,663	11%	\$2,698	25%	\$19,765	43%	(\$232)	-1%	\$2,197,864	47%
TOTAL CURRENT MONTH		\$4,178,208	100%	\$360,137	100%	\$86,128	100%	\$10,936	100%	\$45,475	100%	\$21,206	100%	\$4,702,090	100%
		89%		8%		2%		0%		1%		0%		100%	
04/28/18	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$972,542	25%	\$92,857	55%	\$12,531	58%	\$1,797	7%	\$964	3%	\$15,902	43%	\$1,096,593	26%
ASUCLA PUBLICATIONS		\$62,752	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$62,752	1%
ASUCLA USA/GSA		\$103,236	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$103,236	2%
DUE FROM VENDORS		\$308,859	8%	\$1,961	1%	\$3,471	16%	\$2,058	7%	\$27,296	99%	\$18,198	50%	\$361,843	9%
DENTAL KITS		\$122,137	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$122,137	3%
OTHER		\$2,388,100	59%	\$72,597	44%	\$5,664	26%	\$23,294	86%	(\$472)	-2%	\$2,502	7%	\$2,491,685	59%
TOTAL CURRENT MONTH		\$3,957,626	100%	\$167,415	100%	\$21,666	100%	\$27,149	100%	\$27,788	100%	\$36,602	100%	\$4,238,246	100%
		93%		4%		0%		1%		1%		1%		100%	
03/31/18	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$876,316	25%	\$33,198	27%	\$4,448	9%	\$1,076	26%	\$6,352	17%	\$11,842	39%	\$933,232	24%
ASUCLA PUBLICATIONS		\$80,732	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$80,732	2%
ASUCLA USA/GSA		\$139,403	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$139,403	4%
DUE FROM VENDORS		\$276,085	7%	\$39,480	32%	\$5,871	12%	(\$860)	-21%	\$26,787	71%	\$17,858	58%	\$365,221	9%
DENTAL KITS		\$199,819	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$199,819	5%
OTHER		\$2,112,391	57%	\$50,045	41%	\$39,955	79%	\$3,985	95%	\$4,447	12%	\$1,003	3%	\$2,211,826	56%
TOTAL CURRENT MONTH		\$3,684,746	100%	\$122,723	100%	\$50,274	100%	\$4,201	100%	\$37,586	100%	\$30,703	100%	\$3,930,233	100%
		94%		3%		1%		0%		1%		1%		100%	

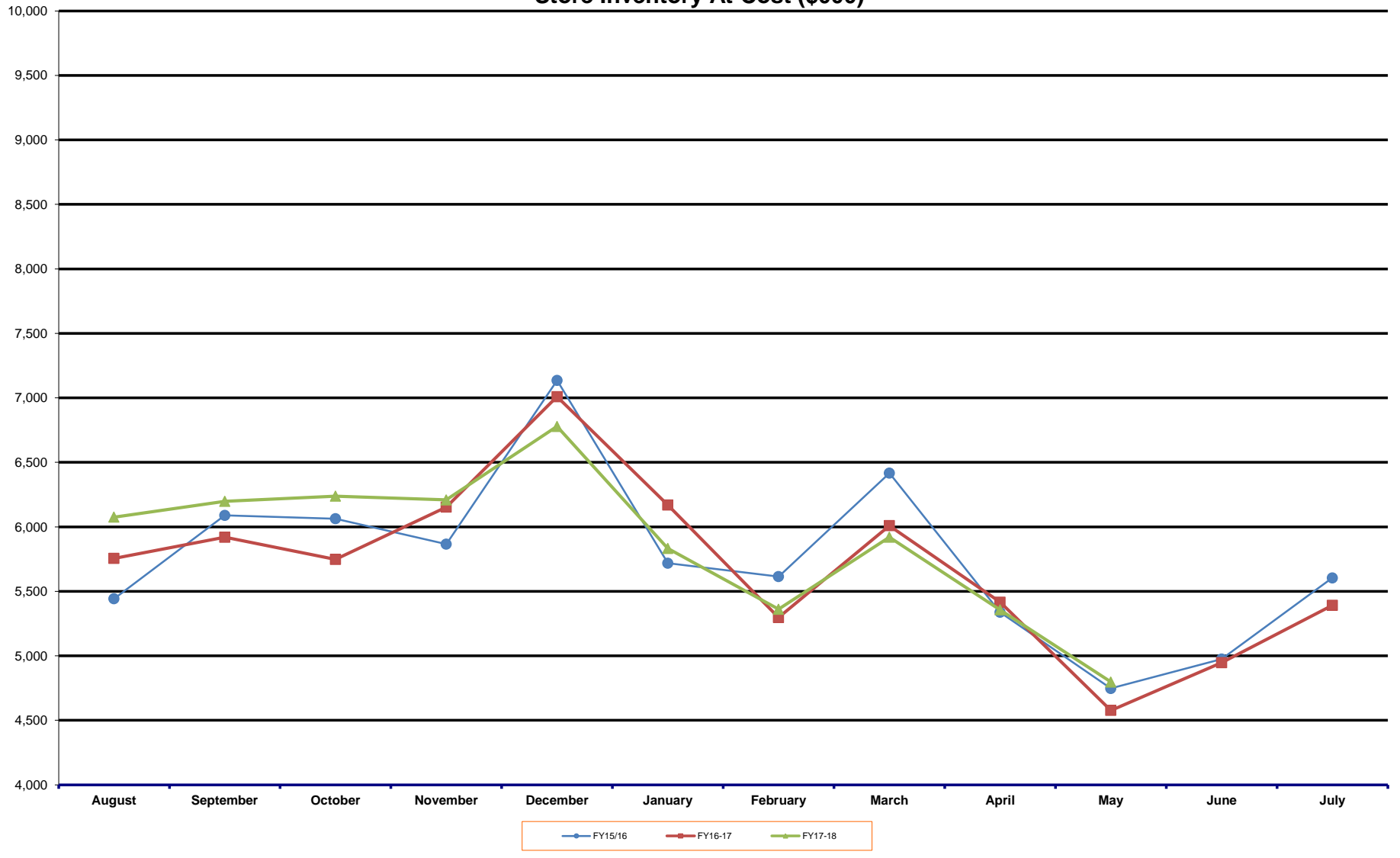
Total Accounts Receivable Balances
12 Month History
Aug 15 to May 18



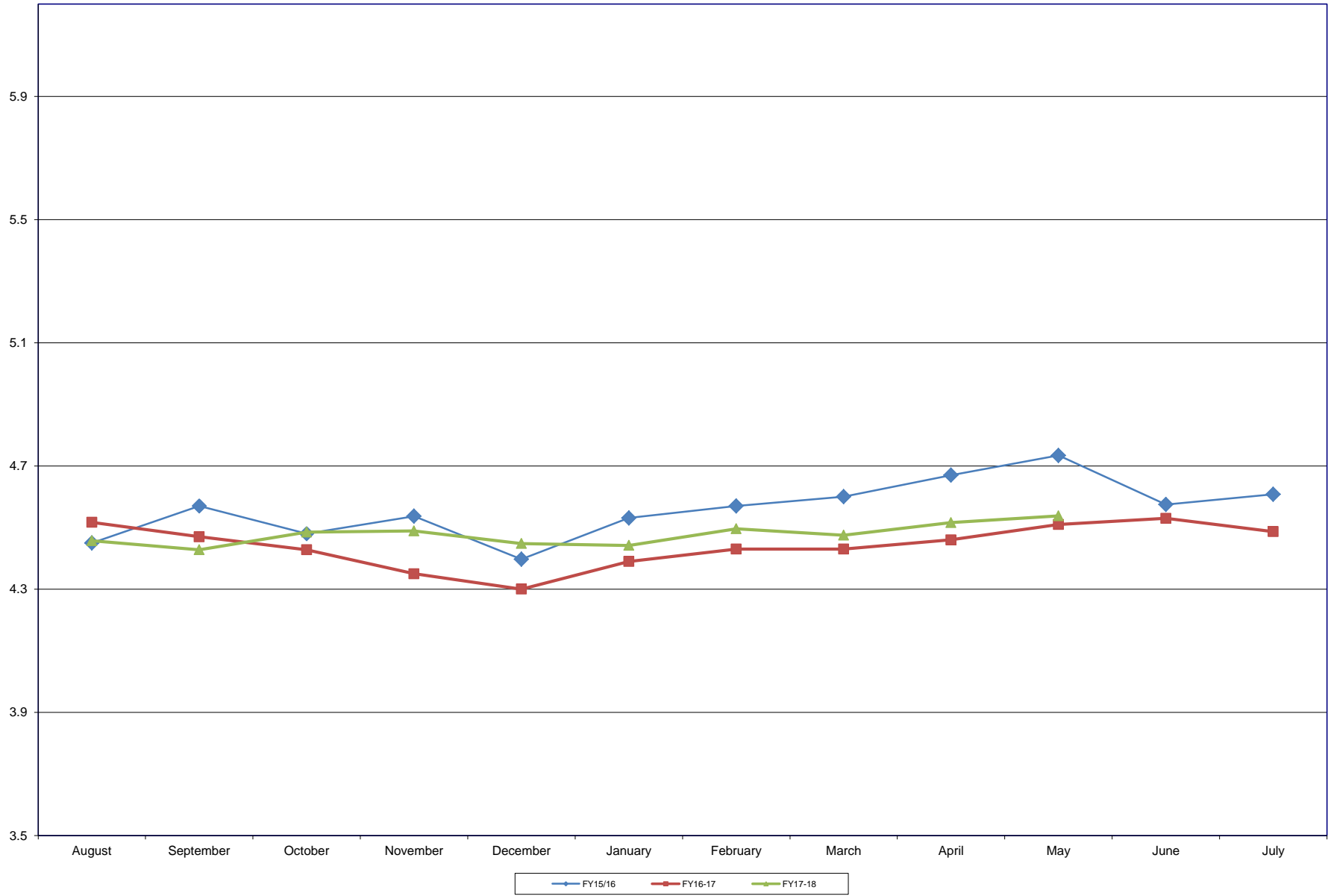
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

MAY. 10(04/29/18-05/26/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 10 MO(07/30/17-05/26/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,181,549	1,153,715	27,834	15,474,386	15,560,067	<85,681>	1,213,894	15,367,484
1,403,164	1,405,883	<2,719>	12,701,555	12,763,592	<62,037>	1,418,015	12,339,731
169,015	154,602	14,413	1,316,968	1,270,130	46,838	155,189	1,253,848
153,620	165,076	<11,456>	1,909,061	2,095,406	<186,345>	152,179	2,106,088
97,864	92,000	5,864	1,259,438	1,335,000	<75,562>	89,729	1,224,976
550,082	511,673	38,409	4,624,461	4,753,048	<128,587>	625,491	4,874,259
3,555,294	3,482,949	72,345	37,285,868	37,777,243	<491,375>	3,654,499	37,166,386
2,413,092	2,328,485	<84,607>	25,439,554	25,271,215	<168,339>	2,472,929	25,033,815
2,957	2,500	<457>	52,487	46,970	<5,517>	2,851	52,830
6,156	6,050	<106>	62,805	63,645	840	5,910	60,550
785	720	<65>	6,045	5,850	<195>	729	5,796
797	790	<7>	10,166	10,370	204	735	10,877
2,809	1,750	<1,059>	22,069	17,720	<4,349>	3,146	22,687
13,503	11,810	<1,693>	153,572	144,555	<9,017>	13,370	152,740
2,426,596	2,340,295	<86,301>	25,593,127	25,415,770	<177,357>	2,486,299	25,186,555
67.9	66.9	<1.0>	68.2	66.9	<1.3>	67.7	67.4
1,128,698	1,142,654	<13,956>	11,692,742	12,361,473	<668,731>	1,168,200	11,979,831
32.1	33.2	<1.0>	31.8	33.1	<1.3>	32.3	32.6
0.4	0.3	<0.0>	0.4	0.4	<0.0>	0.4	0.4
31.8	32.8	<1.1>	31.4	32.7	<1.4>	32.0	32.2
11.5	11.7	<0.2>	16.8	19.1	<2.3>	12.8	18.9
48.8	49.4	<0.6>	48.9	49.3	<0.4>	48.8	49.1
40.9	40.9	0.1	41.6	41.2	0.3	40.5	41.3
39.0	42.2	<3.1>	33.3	35.3	<2.0>	41.4	34.6
52.2	52.9	<0.7>	50.9	51.8	<0.9>	53.3	51.2
23.4	25.9	<2.4>	22.8	24.0	<1.2>	23.5	23.5
83,898	58,712	25,186	1,023,665	759,002	264,663	63,760	787,408
1,212,596	1,201,366	11,230	12,716,407	13,120,475	<404,068>	1,231,960	12,767,239
249,655	252,229	2,574	2,445,540	2,530,192	84,652	248,568	2,530,483
2,185	1,200	<985>	10,427	6,340	<4,087>	2,285	3,574
201,486	196,951	<4,535>	1,966,342	1,991,693	25,351	185,657	1,831,336
453,326	450,380	<2,946>	4,422,309	4,528,225	105,916	436,509	4,365,393
12.8	12.9	0.2	11.9	12.0	0.1	11.9	11.8
127,201	143,912	16,711	1,185,620	1,434,106	248,486	139,906	1,387,643
9,325	4,738	<4,587>	77,122	72,493	<4,629>	7,895	73,593
6,448	11,655	5,207	101,157	114,140	12,983	11,071	114,546
21	15	<6>	180	150	<30>	24	189
1,085	250	<835>	27,152	34,100	6,948	503	30,313
2,300	2,400	100	5,095	4,972	<123>	2,300	4,250
5,803	4,712	<1,091>	53,222	48,258	<4,964>	5,340	48,763
20,161	14,982	<5,179>	201,259	208,186	6,927	16,242	200,474
950	950	0	10,063	10,100	37	900	9,749
0	0	0	656	0	<656>	0	64
0	0	0	8	0	<8>	0	17
0	25	25	0	250	250	0	0
24,788	14,701	<10,087>	200,337	192,696	<7,641>	14,633	193,862
<8,587>	<2,150>	6,437	<108,795>	<97,400>	11,395	<4,053>	<100,177>
9	25	16	279,493	270,750	<8,743>	188	251,553
2,060	3,510	1,450	42,315	46,470	4,155	2,203	52,856
73,828	70,052	<3,776>	679,876	701,868	21,992	62,803	669,177
242	0	<242>	6,265	0	<6,265>	<228>	6,348
1,382	0	<1,382>	10,542	0	<10,542>	2,752	19,215
30	0	<30>	30	0	<30>	0	<468>
0	0	0	0	0	0	0	1,785
0	0	0	4,356	2,500	<1,856>	0	2,492
0	0	0	0	300	300	0	300
10,054	10,950	896	113,332	113,500	168	10,519	114,135
0	0	0	6,682	1,900	<4,782>	<187>	8,049
757	500	<257>	65,221	57,400	<7,821>	835	59,021
11	100	89	40,053	39,358	<695>	100	37,522
0	0	0	0	4	4	0	0
5,914	5,886	<28>	133,615	144,430	10,815	1,717	125,380
283,782	287,213	3,431	3,134,853	3,400,531	265,678	275,464	3,310,648
737,109	737,593	484	7,557,163	7,928,756	371,593	711,973	7,676,041
475,487	463,773	11,714	5,159,244	5,191,719	<32,475>	519,987	5,091,198
37,303	43,861	6,558	370,086	450,322	80,236	43,063	365,478
147,964	151,809	3,845	1,449,387	1,519,191	69,804	144,120	1,412,592
63,370	69,382	6,012	653,093	686,923	33,830	74,716	698,987
48,183	32,779	<15,404>	355,264	359,978	4,714	31,957	317,468
104,859	109,380	4,521	1,149,278	1,161,472	12,194	120,858	1,086,232
81,436	79,537	<1,899>	809,721	823,076	13,355	86,930	804,951
23,100	27,835	4,735	247,188	282,252	35,064	25,002	288,707
56,962	61,825	4,863	567,121	618,256	51,135	56,316	571,920
563,179	576,408	13,229	5,601,138	5,901,470	300,332	582,963	5,546,334
<87,691>	<112,635>	24,944	<441,894>	<709,751>	267,857	<62,976>	<455,136>

UCLA RESTAURANTS
INCOME STATEMENT

MAY. 10(04/29/18-05/26/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 10 MO(07/30/17-05/26/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
187,348	189,746	<2,398>	1,814,731	1,676,709	138,022	194,248	1,676,781
237,604	278,140	<40,536>	2,042,359	2,301,591	<259,232>	253,423	2,112,199
198,164	176,586	21,578	1,246,570	1,528,416	<281,846>	145,915	1,338,556
258,112	285,930	<27,818>	2,376,531	2,467,254	<90,723>	259,926	2,375,503
325,266	326,360	<1,094>	2,877,150	2,857,219	19,931	324,000	2,803,660
242,573	160,858	81,715	2,045,681	1,971,643	74,038	194,541	2,003,263
1,449,067	1,417,620	31,447	12,403,022	12,802,832	<399,810>	1,372,053	12,309,962
492,454	464,254	<28,200>	4,119,468	4,181,740	62,272	453,427	4,049,352
34.0	32.8	<1.2>	33.2	32.7	<0.6>	33.1	32.9
956,613	953,366	3,247	8,283,554	8,621,092	<337,538>	918,626	8,260,610
66.0	67.3	<1.2>	66.8	67.3	<0.6>	67.0	67.1
68.6	69.1	<0.5>	67.6	69.1	<1.5>	66.3	66.9
64.3	66.1	<1.8>	65.3	65.7	<0.4>	64.8	65.8
64.3	67.0	<2.7>	67.2	66.9	0.3	69.1	67.5
68.2	68.7	<0.5>	69.5	69.2	0.3	68.7	69.3
65.3	66.7	<1.4>	66.3	66.5	<0.2>	66.3	66.7
66.9	66.2	0.7	66.0	67.3	<1.3>	67.6	67.0
214,248	227,280	<13,032>	1,944,385	2,073,261	<128,876>	209,834	1,997,763
1,170,862	1,180,646	<9,784>	10,227,939	10,694,353	<466,414>	1,128,460	10,258,373
270,846	299,706	28,860	2,893,179	3,062,693	169,514	294,513	3,043,729
2,999	0	<2,999>	12,544	0	<12,544>	0	3,919
351,505	265,531	<85,974>	2,872,556	2,587,053	<285,503>	286,570	2,501,919
<44,128>	<46,119>	<1,991>	<406,953>	<430,281>	<23,328>	<48,984>	<388,059>
581,222	519,118	<62,104>	5,371,326	5,219,465	<151,861>	532,099	5,161,508
40.1	36.6	<3.5>	43.3	40.8	<2.5>	38.8	41.9
147,576	181,631	34,055	1,495,447	1,832,291	336,844	174,760	1,727,319
1,378	2,200	822	18,084	16,690	<1,394>	1,145	12,505
2,258	3,935	1,677	34,116	39,245	5,129	3,710	37,733
1,000	1,000	0	13,317	14,288	971	0	9,023
63,720	64,970	1,250	541,689	574,224	32,535	57,341	534,520
4.4	4.6	0.2	4.4	4.5	0.1	4.2	4.3
10,386	5,252	<5,134>	64,046	51,820	<12,226>	5,018	58,789
<13,372>	<13,000>	372	<127,416>	<127,000>	416	<11,687>	<103,189>
7,240	2,785	<4,455>	41,040	29,925	<11,115>	4,793	41,329
6,458	4,020	<2,438>	41,801	42,855	1,054	4,766	42,554
1,301	800	<501>	22,636	14,515	<8,121>	951	21,392
1,232	1,570	338	38,260	45,880	7,620	1,469	20,269
0	0	0	0	0	0	38	108
0	34	34	3	290	287	0	<0>
11,438	5,817	<5,621>	120,637	64,515	<56,122>	6,140	92,856
54,081	48,075	<6,006>	427,555	438,224	10,669	50,540	421,652
2,578	2,414	<164>	21,136	20,757	<379>	2,343	19,958
<190>	1,222	1,412	6,584	11,400	4,816	900	11,596
11	0	<11>	28	0	<28>	70	144
<33>	0	33	763	0	<763>	0	0
0	450	450	0	4,300	4,300	98	1,965
3,363	344	<3,019>	10,804	4,515	<6,289>	0	305
0	0	0	610	0	<610>	0	600
0	0	0	5,013	750	<4,263>	1,800	2,637
31,381	23,241	<8,140>	272,595	311,076	38,481	20,865	272,501
331,806	336,760	4,954	3,048,749	3,390,560	341,811	325,060	3,226,568
913,028	855,878	<57,150>	8,420,074	8,610,025	189,951	857,159	8,388,076
257,834	324,768	<66,934>	1,807,865	2,084,328	<276,463>	271,301	1,870,297
47,828	50,555	2,727	446,395	518,390	71,995	52,493	431,762
67,628	70,507	2,879	574,147	617,160	43,013	61,314	567,206
28,964	32,224	3,260	260,220	279,394	19,174	31,787	279,459
22,022	15,224	<6,798>	141,875	143,391	1,516	13,596	128,774
47,927	50,801	2,874	452,064	465,419	13,355	51,417	439,868
71,709	70,247	<1,462>	713,003	726,871	13,868	73,232	678,207
20,341	24,512	4,171	217,662	248,568	30,906	21,063	243,255
71,228	79,293	8,065	727,835	792,930	65,095	73,974	822,289
377,647	393,363	15,716	3,533,201	3,792,123	258,922	378,878	3,590,821
<119,813>	<68,595>	<51,218>	<1,725,337>	<1,707,795>	<17,542>	<107,577>	<1,720,524>
352,354	377,544	<25,190>	3,109,072	3,288,755	<179,683>	362,282	3,265,010
113,470	126,059	<12,589>	1,009,256	1,061,092	<51,836>	115,393	1,071,737
238,884	251,485	<12,601>	2,099,816	2,227,663	<127,847>	246,889	2,193,273
6.67	6.43	0.24	6.56	6.45	0.11	6.18	6.28
8.72	8.47	0.25	8.08	7.94	0.14	8.15	7.70
5.70	5.41	0.30	5.64	5.54	0.10	5.26	5.39
32,988	26,944	<6,044>	292,348	269,991	<22,357>	31,498	292,255
43.93	52.63	<8.70>	42.42	47.42	<4.99>	43.56	42.12

SERVICES DIVISION
INCOME STATEMENT

MAY. 10(04/29/18-05/26/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 10 MO(07/30/17-05/26/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
33,481	32,500	981	158,577	159,503	<926>	25,204	152,534
33,481	32,500	981	158,577	159,503	<926>	25,204	152,534
2,180	340	<1,840>	4,580	3,809	<771>	263	3,592
31,301	32,160	<859>	153,997	155,694	<1,697>	24,941	148,942
93.5	99.0	<5.5>	97.1	97.6	<0.5>	99.0	97.7
93.5	99.0	<5.5>	97.1	97.6	<0.5>	99.0	97.7
138,807	189,009	<50,202>	2,322,279	2,303,471	18,808	233,483	2,029,109
104,956	110,338	<5,382>	1,019,906	1,107,808	<87,902>	109,579	1,075,920
243,763	299,347	<55,584>	3,342,185	3,411,279	<69,094>	343,063	3,105,029
275,065	331,507	<56,442>	3,496,182	3,566,973	<70,791>	368,004	3,253,971
37,151	36,151	<1,000>	369,249	361,510	<7,739>	35,940	361,491
146	700	554	1,371	6,625	5,254	131	1,881
37,297	36,851	<446>	370,619	368,135	<2,484>	36,071	363,372
111.4	113.4	2.0	233.7	230.8	<2.9>	143.1	238.2
19,343	18,826	<517>	173,530	187,544	14,014	19,306	186,309
17	445	428	6,613	4,500	<2,113>	264	3,966
481	695	214	5,762	6,645	883	563	5,758
85	60	<25>	866	600	<266>	6	486
<0>	0	0	8,499	8,500	1	<0>	3,991
0	0	0	0	500	500	0	811
0	0	0	9,500	10,500	1,000	0	10,644
<0>	700	700	28,206	30,200	1,994	66	2,803
0	0	0	466	0	<466>	0	1,413
0	4,050	4,050	11,420	18,450	7,030	0	5,678
4,255	2,084	<2,171>	24,042	36,840	12,798	2,083	21,822
0	925	925	0	9,250	9,250	0	3,611
3,644	2,100	<1,544>	28,924	21,000	<7,924>	490	18,238
33,003	25,075	<7,928>	201,476	188,725	<12,751>	30,531	206,217
8,500	12,968	4,468	184,685	178,114	<6,571>	14,571	146,033
0	0	0	83	0	<83>	0	56
24,588	43,408	18,820	684,322	628,061	<56,261>	51,053	531,888
93,915	111,336	17,421	1,368,394	1,329,429	<38,965>	118,932	1,149,723
131,212	148,187	16,975	1,739,013	1,697,564	<41,449>	155,003	1,513,095
143,852	183,320	<39,468>	1,757,169	1,869,409	<112,240>	213,001	1,740,876
3,069	3,588	519	30,530	36,678	6,148	3,559	30,259
10,941	13,749	2,808	134,098	141,593	7,495	13,766	125,023
4,828	6,501	1,673	62,670	66,028	3,358	7,400	63,159
3,671	3,071	<600>	33,474	34,503	1,029	3,165	29,266
7,988	10,248	2,260	109,908	111,143	1,235	11,970	100,751
36,733	35,841	<892>	365,235	370,907	5,672	34,799	286,695
10,420	12,551	2,131	111,497	127,270	15,773	10,009	100,275
6,750	6,280	<470>	68,575	62,806	<5,769>	6,913	63,958
84,400	91,829	7,429	915,988	950,928	34,940	91,581	799,386
59,453	91,491	<32,038>	841,181	918,481	<77,300>	121,420	941,490

UCLA STUDENT UNION
INCOME STATEMENT

MAY. 10(04/29/18-05/26/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 10 MO(07/30/17-05/26/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
54,317	33,614	20,703	515,804	475,779	40,025	36,203	431,378
39,939	39,726	213	471,133	405,170	65,963	43,456	398,941
94,256	73,340	20,916	986,937	880,949	105,988	79,659	830,319
40,059	38,852	<1,207>	463,382	396,256	<67,126>	42,365	390,979
11,306	5,583	<5,723>	105,282	88,753	<16,529>	2,587	75,755
0	0	0	0	0	0	<16>	0
51,365	44,435	<6,930>	568,664	485,009	<83,655>	44,936	466,733
54.5	60.6	6.1	57.6	55.1	<2.6>	56.4	56.2
42,891	28,905	13,986	418,273	395,940	22,333	34,724	363,586
45.5	39.4	6.1	42.4	44.9	<2.6>	43.6	43.8
79.2	83.4	<4.2>	79.6	81.4	<1.8>	92.9	82.4
<0.3>	2.2	<2.5>	1.7	2.2	<0.6>	2.5	2.0
488	400	88	5,373	4,234	1,139	857	6,496
460	2,750	<2,290>	11,257	37,200	<25,943>	985	34,577
31,108	30,450	658	171,902	154,351	17,551	64,919	206,086
7,189	10,816	<3,627>	83,290	110,314	<27,024>	7,586	71,139
39,245	44,416	<5,171>	271,822	306,099	<34,277>	74,346	318,297
82,136	73,321	8,815	690,094	702,039	<11,945>	109,070	681,883
30,092	33,168	3,076	307,653	331,690	24,037	32,203	320,879
25,301	23,867	<1,434>	235,085	238,213	3,128	21,905	187,856
55,393	57,035	1,642	542,738	569,903	27,165	54,108	508,735
58.8	77.8	19.0	55.0	64.7	9.7	67.9	61.3
20.8	33.0	12.2	21.4	22.9	1.5	28.1	24.1
16,858	17,556	698	147,419	175,333	27,914	18,046	170,926
546	730	184	9,207	10,985	1,778	993	12,163
2,075	3,185	1,110	26,403	31,720	5,317	2,774	28,557
0	0	0	2,175	1,950	<225>	0	1,192
0	0	0	5,249	5,388	139	0	5,141
18	0	<18>	6,294	6,246	<48>	272	6,518
640	0	<640>	5,874	5,208	<666>	249	7,233
92	886	794	26,489	26,126	<363>	1,038	27,302
23,954	23,447	<507>	138,808	118,850	<19,958>	61,692	168,985
0	0	0	0	0	0	0	352
0	0	0	908	0	<908>	86	1,501
0	0	0	1,856	2,000	144	0	1,940
0	20	20	457	1,139	682	0	1,229
537	250	<287>	3,323	2,500	<823>	267	2,649
3,826	750	<3,076>	30,223	11,654	<18,569>	706	15,946
1,110	1,048	<62>	11,080	10,678	<402>	1,302	10,492
306	24	<282>	1,160	243	<917>	268	694
0	0	0	2,787	2,750	<37>	0	2,654
15,417	15,417	0	154,167	154,170	3	15,417	154,167
20,566	24,000	3,434	113,571	125,000	11,429	23,188	125,877
85,945	87,313	1,368	687,449	691,940	4,491	126,297	745,517
141,339	144,348	3,009	1,230,187	1,261,843	31,656	180,404	1,254,252
<59,203>	<71,027>	11,824	<540,093>	<559,804>	19,711	<71,335>	<572,369>
4,559	5,554	995	45,059	56,683	11,624	5,339	42,722
5,268	4,879	<389>	49,029	47,567	<1,462>	5,757	44,000
2,325	2,306	<19>	22,978	22,255	<723>	3,095	22,632
1,768	1,089	<679>	12,371	11,547	<824>	1,324	10,267
3,847	3,636	<211>	39,962	37,077	<2,885>	5,006	35,268
44,546	43,510	<1,036>	442,922	450,259	7,337	47,194	434,471
12,636	15,226	2,590	135,213	154,404	19,191	13,574	155,647
19,780	12,926	<6,854>	127,854	129,252	1,398	11,424	123,764
94,729	89,126	<5,603>	875,389	909,044	33,655	92,712	868,771
<153,932>	<160,153>	6,221	<1,415,482>	<1,468,848>	53,366	<164,047>	<1,441,140>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

MAY. 10(04/29/18-05/26/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 10 MO(07/30/17-05/26/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
306,941	315,067	8,126	3,183,823	3,183,680	<143>	320,558	3,008,770
3,567	300	<3,267>	54,498	3,000	<51,498>	0	0
35,804	37,189	1,385	337,716	342,910	5,194	35,051	301,889
346,312	352,556	6,244	3,576,037	3,529,590	<46,447>	355,609	3,310,659
6.1	6.3	0.2	6.2	6.1	<0.2>	6.1	5.8
0	2,600	2,600	14,735	17,600	2,865	0	15,178
5,700	3,500	<2,200>	9,700	7,500	<2,200>	7,700	11,700
144,921	157,026	12,105	1,435,880	1,570,771	134,891	155,900	1,461,948
12,951	10,461	<2,490>	74,863	83,370	8,507	11,256	77,613
5,290	8,444	3,154	75,629	85,695	10,066	7,929	78,325
662	848	186	10,030	7,438	<2,592>	796	7,420
0	3,188	3,188	12,877	12,648	<229>	5,157	13,064
<105>	25	130	2,375	1,200	<1,175>	1,686	3,226
585	532	<53>	21,130	18,518	<2,612>	5,493	21,704
0	54	54	0	267	267	0	0
57	0	<57>	86	0	<86>	0	0
0	724	724	735	7,240	6,505	0	2,428
190	170	<20>	3,993	6,672	2,679	135	7,508
<28>	125	153	1,247	1,250	3	103	812
477	360	<117>	3,606	3,550	<56>	314	3,591
<109>	<500>	<391>	<461>	<4,800>	<4,339>	255	<422>
0	50	50	1,761	500	<1,261>	0	1,171
2,734	2,650	<84>	23,226	26,250	3,024	0	27,095
1,775	1,758	<17>	15,512	17,834	2,322	1,061	11,508
1,150	1,150	0	11,500	11,500	0	1,545	15,450
4,004	6,453	2,449	57,204	72,517	15,313	4,538	66,172
734	927	193	8,228	9,270	1,042	723	8,420
5,306	12,378	7,072	103,696	123,774	20,078	14,078	127,309
0	24	24	1,348	510	<838>	0	122
3,055	3,055	0	35,061	35,061	0	0	41,276
477	40	<437>	478	400	<78>	<2>	49
20,723	21,086	363	207,230	210,860	3,630	19,169	191,690
50,577	5,254	<45,323>	158,030	94,612	<63,418>	12,030	105,988
1,396	1,536	140	13,958	15,355	1,397	1,396	13,958
11,126	11,088	<38>	111,750	110,874	<876>	11,785	102,570
1,149	400	<749>	9,337	6,600	<2,737>	890	14,824
10,443	10,568	125	104,427	105,676	1,249	9,607	96,073
7,976	6,735	<1,241>	15,422	14,181	<1,241>	4,296	11,525
9,084	5,500	<3,584>	18,856	30,500	11,644	13,474	28,869
14,903	15,000	97	119,072	137,100	18,028	13,085	127,902
0	500	500	3,436	5,700	2,264	64	4,183
3,839	4,796	957	40,423	46,206	5,783	4,845	42,994
3,788	4,135	347	33,282	40,175	6,893	3,346	33,641
0	6,917	6,917	37,083	69,170	32,087	7,635	76,350
0	23,417	23,417	608	234,170	233,562	11,222	75,420
8,292	8,292	0	82,678	82,681	3	8,050	68,425
16,431	13,695	<2,736>	164,313	136,950	<27,363>	13,296	132,834
404	550	146	26,944	30,300	3,356	1,639	29,150
349,958	355,511	5,553	3,071,288	3,487,645	416,357	354,495	3,159,064
696,269	708,067	11,798	6,647,325	7,017,235	369,910	710,104	6,469,723
19,481	19,013	<468>	193,697	196,757	3,060	20,397	185,782
5,526	6,653	1,127	59,131	67,469	8,338	5,866	66,411
21,701	22,309	608	225,669	223,083	<2,586>	21,278	207,020
46,708	47,975	1,267	478,496	487,309	8,813	47,541	459,213
742,977	756,042	13,065	7,125,821	7,504,544	378,723	757,645	6,928,937
<664,312>	<681,153>	<16,841>	<6,391,890>	<6,766,808>	<374,918>	<685,703>	<6,231,173>
<33,786>	<33,786>	0	<338,141>	<338,141>	0	<33,167>	<329,371>
<3,385>	<3,385>	0	<33,885>	<33,885>	0	<3,388>	<33,633>
<41,494>	<37,718>	3,776	<361,906>	<365,710>	<3,804>	<35,388>	<334,760>
<742,977>	<756,042>	<13,065>	<7,125,821>	<7,504,544>	<378,723>	<757,645>	<6,928,937>
0	0	0	0	0	<0>	0	0

FACILITIES DIVISION
EXPENSE STATEMENT

MAY. 10(04/29/18-05/26/18)			FISCAL YEAR 17-18			FISCAL YEAR 16-17	
CURRENT MONTH			YTD 10 MO(07/30/17-05/26/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
114,318	114,913	595	1,217,710	1,207,663	<10,047>	118,822	1,161,496
5,723	4,330	<1,393>	60,470	39,199	<21,271>	2,813	39,586
1,643	796	<847>	0	8,358	8,358	0	3,006
<46>	<570>	<524>	<3,364>	<6,175>	<2,811>	<1,292>	<5,893>
<9,394>	<7,819>	1,575	<96,164>	<78,591>	17,573	<9,445>	<84,154>
<3,201>	<4,500>	<1,299>	<32,342>	<45,000>	<12,658>	0	<33,354>
109,043	107,150	<1,893>	1,146,309	1,125,454	<20,855>	110,898	1,080,687
64,073	76,941	12,868	688,749	782,809	94,060	73,429	722,578
82	128	46	3,681	1,730	<1,951>	1,257	2,627
844	708	<136>	7,449	7,075	<374>	618	6,391
0	0	0	0	600	600	0	1,393
4,352	5,247	895	49,688	50,746	1,058	5,274	49,111
4.6	7.2	2.5	5.0	5.8	0.7	6.6	5.9
7,901	4,672	<3,229>	58,196	54,359	<3,837>	4,949	53,743
1,469	1,284	<185>	9,303	11,842	2,539	1,748	11,406
790	443	<347>	5,325	5,555	230	535	5,142
23,297	25,150	1,853	284,056	260,000	<24,056>	44,948	250,266
4,619	3,425	<1,194>	50,298	37,250	<13,048>	4,242	29,689
633	0	<633>	883	2,300	1,417	1,701	2,169
387	950	563	6,007	9,500	3,493	<1,892>	4,015
0	250	250	2,649	2,500	<149>	0	1,680
4,398	3,300	<1,098>	38,279	45,600	7,321	2,874	48,089
13,038	10,973	<2,065>	106,112	98,103	<8,009>	10,454	85,273
3,300	3,269	<31>	32,192	32,693	501	3,087	30,590
869	1,000	131	6,430	10,000	3,570	865	9,734
6,725	0	<6,725>	15,075	0	<15,075>	0	4,150
136,777	137,740	963	1,364,371	1,412,662	48,291	154,090	1,318,045
245,821	244,890	<931>	2,510,680	2,538,116	27,436	264,988	2,398,733
27,289	21,570	<5,719>	205,475	215,692	10,217	16,925	179,801
27,289	21,570	<5,719>	205,475	215,692	10,217	16,925	179,801
273,109	266,460	<6,649>	2,716,155	2,753,808	37,653	281,912	2,578,534
<234,424>	<229,137>	5,287	<2,330,880>	<2,371,128>	<40,248>	<242,155>	<2,204,324>
<7,851>	<7,851>	0	<78,510>	<78,510>	0	<7,672>	<76,727>
<3,068>	<3,068>	0	<30,688>	<30,688>	0	<3,009>	<30,090>
<8,285>	<7,391>	894	<82,380>	<76,725>	5,655	<8,679>	<81,611>
<19,481>	<19,013>	468	<193,697>	<196,757>	<3,060>	<20,397>	<185,782>
<273,109>	<266,460>	6,649	<2,716,155>	<2,753,808>	<37,653>	<281,912>	<2,578,534>
0	0	0	<0>	0	0	0	<0>

UTILITIES
EXPENSE STATEMENT

MAY. 10(04/29/18-05/26/18)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
10,513	12,062	1,549	Chiller Water
50,196	60,744	10,548	Elec-Non Air Cond.
8,744	9,728	984	Water-Non Air Cond.
4,671	6,080	1,409	Steam-Non Air Cond.
2,739	3,485	746	Gas
1,550	1,551	1	Energy Management
78,413	93,650	15,237	TOTAL OTHER CONTROL.
78,413	93,650	15,237	TOTAL CONTROLLABLE EXP
<66,497>	<80,125>	<13,628>	Allocated-Svs and Ent
<2,905>	<2,905>	0	Allocated-USAC
<1,135>	<1,135>	0	Allocated-GSA
<2,350>	<2,832>	<482>	Allocated-Comm Board
<5,526>	<6,653>	<1,127>	Allocated-A & SS
<78,414>	<93,650>	<15,237>	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 17-18			FISCAL YEAR 16-17	
YTD 10 MO(07/30/17-05/26/18)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
137,566	149,105	11,539	14,144	130,400
529,129	603,694	74,565	51,818	600,599
81,362	89,019	7,657	7,785	89,337
49,205	60,159	10,954	3,983	60,255
23,489	31,626	8,137	3,205	32,301
15,505	15,510	5	1,550	15,505
836,256	949,113	112,857	82,485	928,397
836,256	949,113	112,857	82,485	928,397
<711,561>	<812,509>	<100,948>	<69,648>	<787,883>
<29,058>	<29,058>	0	<3,214>	<32,140>
<11,358>	<11,358>	0	<1,261>	<12,602>
<25,149>	<28,719>	<3,570>	<2,496>	<29,360>
<59,131>	<67,469>	<8,338>	<5,866>	<66,411>
<836,256>	<949,113>	<112,857>	<82,486>	<928,397>
<0>	0	0	<0>	<0>