

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

April (04/02/17 - 04/29/17)

**Prepared
May 16, 2017**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

TABLE OF CONTENTS

Income and Loss Summary Statement –
Divisions at Contribution Level

Income and Loss Summary Statement –
Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - APRIL 2017 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

APRIL (04/02/17 - 04/29/17)										FY 15-16	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
4,134		4,584		(450)	(9.8%)	(307)	(6.9%)	4,441		GROSS INCOME	
1,652		1,672		(20)	(1.2%)	109	7.1%	1,543		UCLA Store	
286		331		(45)	(13.6%)	26	10.0%	260		UCLA Restaurants	
143		116		27	23.3%	21	17.2%	122		Services Division	
										UCLA Student Union	
6,215		6,703		(488)	(7.3%)	(151)	(2.4%)	6,366		TOTAL	
1,523	36.8%	1,640	35.8%	(117)		1.0		1,556	35.0%	GROSS MARGIN	
1,156	70.0%	1,185	70.9%	(29)	(0.9)	51	(1.6)	1,105	71.6%	UCLA Store	
286	100.0%	331	100.0%	(45)	0.0	26	0.0	260	100.0%	UCLA Restaurants	
81	56.6%	63	54.3%	18	2.3	23	9.1	58	47.5%	Services Division	
										UCLA Student Union	
3,046	49.0%	3,219	48.0%	(173)	1.0	67	2.2	2,979	46.8%	TOTAL	
581	14.1%	584	12.7%	3	(1.4)	(28)	(1.6)	553	12.5%	WAGES & BENEFITS	
708	42.9%	685	41.0%	(23)	(1.9)	(50)	(0.3)	658	42.6%	UCLA Store	
54	18.9%	56	16.9%	2	(2.0)	(1)	1.5	53	20.4%	UCLA Restaurants	
71	49.7%	70	60.3%	(1)	10.6	(3)	6.0	68	55.7%	Services Division	
										UCLA Student Union	
1,414	22.8%	1,395	20.8%	(19)	(2.0)	(82)	(1.9)	1,332	20.9%	TOTAL	
152	3.7%	167	3.6%	15	(0.1)	(5)	(0.4)	147	3.3%	OTHER CONTROLLABLES	
160	9.7%	163	9.7%	3	0.0	(15)	(0.3)	145	9.4%	UCLA Store	
71	24.8%	96	29.0%	25	4.2	(3)	1.4	68	26.2%	UCLA Restaurants	
53	37.1%	52	44.8%	(1)	7.7	3	8.8	56	45.9%	Services Division	
										UCLA Student Union	
436	7.0%	478	7.1%	42	0.1	(20)	(0.5)	416	6.5%	TOTAL	
790	19.1%	888	19.4%	(98)	(0.3)	(67)	(0.2)	857	19.3%	CONTRIBUTION	
288	17.4%	338	20.2%	(50)	(2.8)	(13)	(2.1)	301	19.5%	UCLA Store	
162	56.6%	179	54.1%	(17)	2.5	22	2.8	140	53.8%	UCLA Restaurants	
(43)	(30.1%)	(59)	(50.9%)	16	20.8	23	24.0	(66)	(54.1%)	Services Division	
										UCLA Student Union	
1,197	19.3%	1,346	20.1%	(149)	(0.8)	(35)	(0.1)	1,232	19.4%	TOTAL	
584	9.4%	602	9.0%	18	(0.4)	(29)	(0.7)	555	8.7%	ALLOCATED EXPENSES	
245	3.9%	224	3.3%	(21)	(0.6)	(48)	(0.8)	197	3.1%	Admin&Support Services	
113	1.8%	97	1.4%	(16)	(0.4)	(50)	(0.8)	63	1.0%	Maintenance Division	
186	3.0%	216	3.2%	30	0.2	1	(0.1)	187	2.9%	Utilities	
										Depreciation	
1,128	18.1%	1,139	17.0%	11	(1.1)	(126)	(2.4)	1,002	15.7%	TOTAL	
69	1.1%	207	3.1%	(138)	(2.0)	(161)	(2.5)	230	3.6%	NET INCOME (LOSS) FROM OPERATIONS	
21	0.3%	0	0.0%	21	0.3	21	0.3	0	0.0%	OTHER INC/(EXP)	
13	0.2%	9	0.1%	4	0.1	2	0.0	11	0.2%	Non-Recurrent Inc/(Exp)	
(35)	(0.6%)	(35)	(0.5%)	0	(0.1)	2	0.0	(37)	(0.6%)	Interest Income	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	
231	3.7%	231	3.4%	0	0.3	5	0.1	226	3.6%	Income Taxes	
										Student Union Fee Income	
230	3.7%	205	3.1%	25	0.6	30	0.6	200	3.1%	TOTAL	
299	4.8%	412	6.1%	(113)	(1.3)	(131)	(2.0)	430	6.8%	NET INCOME (LOSS)	

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - APRIL 2017 (\$000's)
DIVISIONS FULLY ALLOCATED**

APRIL (04/02/17 - 04/29/17)								FY 15-16		FISCAL YEAR 2016-2017								FY 15-16		
CURRENT MONTH								**		YTD 9 MONTHS (07/31/16 - 04/29/17)								**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT		
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	
				\$	%	\$	%							\$	%	\$	%			
4,134		4,584		(450)	(9.8%)	(307)	(6.9%)	4,441		GROSS INCOME										
1,652		1,672		(20)	(1.2%)	109	7.1%	1,543		UCLA Store	34,236		36,027		(1,791)	(5.0%)	(1,666)	(4.6%)	35,902	
286		331		(45)	(13.6%)	26	10.0%	260		UCLA Restaurants	12,726		13,062		(336)	(2.6%)	168	1.3%	12,558	
143		116		27	23.3%	21	17.2%	122		Services Division	2,889		2,945		(56)	(1.9%)	152	5.6%	2,737	
										UCLA Student Union	995		1,008		(13)	(1.3%)	23	2.4%	972	
6,215		6,703		(488)	(7.3%)	(151)	(2.4%)	6,366		TOTAL	50,846		53,042		(2,196)	(4.1%)	(1,323)	(2.5%)	52,169	
										GROSS MARGIN										
1,523	36.8%	1,640	35.8%	(117)	Pts.	(33)	Pts.	1,556	35.0%	UCLA Store	11,535	33.7%	12,072	33.5%	(537)	Pts.	(320)	Pts.	11,855	33.0%
1,156	70.0%	1,185	70.9%	(29)	(0.9)	51	(1.6)	1,105	71.6%	UCLA Restaurants	9,130	71.7%	9,299	71.2%	(169)	0.5	117	(0.1)	9,013	71.8%
286	100.0%	331	100.0%	(45)	0.0	26	0.0	260	100.0%	Services Division	2,886	99.9%	2,943	99.9%	(57)	0.0	150	(0.1)	2,736	100.0%
81	56.6%	63	54.3%	18	2.3	23	9.1	58	47.5%	UCLA Student Union	573	57.6%	568	56.3%	5	1.3	49	3.7	524	53.9%
3,046	49.0%	3,219	48.0%	(173)	1.0	67	2.2	2,979	46.8%	TOTAL	24,124	47.4%	24,882	46.9%	(758)	0.5	(4)	1.2	24,128	46.2%
										TOTAL CONTROLLABLES										
733	17.7%	752	16.4%	19	(1.3)	(33)	(1.9)	700	15.8%	UCLA Store	6,964	20.3%	7,143	19.8%	179	(0.5)	(187)	(1.4)	6,777	18.9%
868	52.5%	847	50.7%	(21)	(1.8)	(64)	(0.4)	804	52.1%	UCLA Restaurants	7,531	59.2%	7,494	57.4%	(37)	(1.8)	(392)	(2.4)	7,139	56.8%
125	43.7%	152	45.9%	27	2.2	(4)	2.8	121	46.5%	Services Division	1,358	47.0%	1,498	50.9%	140	3.9	38	4.0	1,396	51.0%
124	86.7%	122	105.2%	(2)	18.5	1	15.8	125	102.5%	UCLA Student Union	1,074	107.9%	1,061	105.3%	(13)	(2.6)	(74)	(5.0)	1,000	102.9%
1,850	29.8%	1,873	27.9%	23	(1.9)	(100)	(2.3)	1,750	27.5%	TOTAL	16,927	33.3%	17,196	32.4%	269	(0.9)	(615)	(2.0)	16,312	31.3%
										CONTRIBUTION										
790	19.1%	888	19.4%	(98)	(0.3)	(67)	(0.2)	857	19.3%	UCLA Store	4,571	13.4%	4,929	13.7%	(358)	(0.3)	(507)	(0.7)	5,078	14.1%
288	17.4%	338	20.2%	(50)	(2.8)	(13)	(2.1)	301	19.5%	UCLA Restaurants	1,599	12.6%	1,805	13.8%	(206)	(1.2)	(274)	(2.3)	1,873	14.9%
162	56.6%	179	54.1%	(17)	2.5	22	2.8	140	53.8%	Services Division	1,528	52.9%	1,445	49.1%	83	3.8	188	3.9	1,340	49.0%
(43)	(30.1%)	(59)	(50.9%)	16	20.8	23	24.0	(66)	(54.1%)	UCLA Student Union	(501)	(50.4%)	(493)	(48.9%)	(8)	(1.5)	(24)	(1.3)	(477)	(49.1%)
1,197	19.3%	1,346	20.1%	(149)	(0.8)	(35)	(0.1)	1,232	19.4%	TOTAL	7,197	14.2%	7,686	14.5%	(489)	(0.3)	(617)	(0.8)	7,814	15.0%
										ALLOCATED EXPENSES										
579	14.0%	603	13.2%	24	(0.8)	(42)	(1.9)	537	12.1%	UCLA Store	4,964	14.5%	5,264	14.6%	300	0.1	(74)	(0.9)	4,890	13.6%
369	22.3%	364	21.8%	(5)	(0.5)	(29)	(0.3)	340	22.0%	UCLA Restaurants	3,212	25.2%	3,291	25.2%	79	0.0	3	0.4	3,215	25.6%
84	29.4%	80	24.2%	(4)	(5.2)	(37)	(11.3)	47	18.1%	Services Division	708	24.5%	761	25.8%	53	1.3	(206)	(6.2)	502	18.3%
96	67.1%	92	79.3%	(4)	12.2	(18)	(3.2)	78	63.9%	UCLA Student Union	776	78.0%	847	84.0%	71	6.0	13	3.2	789	81.2%
1,128	18.1%	1,139	17.0%	11	(1.1)	(126)	(2.4)	1,002	15.7%	TOTAL	9,660	19.0%	10,163	19.2%	503	0.2	(264)	(1.0)	9,396	18.0%
										NET INCOME (LOSS)										
										FROM OPERATIONS										
212	3.4%	285	4.3%	(73)	(0.9)	(108)	(1.6)	320	5.0%	UCLA Store	(393)	(0.8%)	(335)	(0.6%)	(58)	(0.2)	(579)	(1.2)	186	0.4%
(81)	(1.3%)	(26)	(0.4%)	(55)	(0.9)	(42)	(0.7)	(39)	(0.6%)	UCLA Restaurants	(1,613)	(3.2%)	(1,486)	(2.8%)	(127)	(0.4)	(272)	(0.6)	(1,341)	(2.6%)
77	1.2%	100	1.5%	(23)	(0.3)	(16)	(0.3)	93	1.5%	Services Division	820	1.6%	684	1.3%	136	0.3	(18)	0.0	838	1.6%
(139)	(2.2%)	(152)	(2.3%)	13	0.1	5	0.1	(144)	(2.3%)	UCLA Student Union	(1,277)	(2.5%)	(1,340)	(2.5%)	63	0.0	(12)	(0.1)	(1,265)	(2.4%)
69	1.1%	207	3.1%	(138)	(2.0)	(161)	(2.5)	230	3.6%	TOTAL	(2,463)	(4.8%)	(2,477)	(4.7%)	14	(0.1)	(881)	(1.8)	(1,582)	(3.0%)
										OTHER INC/(EXP)										
21	0.3%	0	0.0%	21	0.3	21	0.3	0	0.0%	Non-Recurrent Inc/(Exp)	98	0.2%	0	0.0%	98	0.2	(155)	(0.3)	253	0.5%
13	0.2%	9	0.1%	4	0.1	2	0.0	11	0.2%	Interest Income	112	0.2%	95	0.2%	17	0.0	(8)	0.0	120	0.2%
(35)	(0.6%)	(35)	(0.5%)	0	(0.1)	2	0.0	(37)	(0.6%)	Interest (Expense)	(315)	(0.6%)	(315)	(0.6%)	0	0.0	18	0.0	(333)	(0.6%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
231	3.7%	231	3.4%	0	0.3	5	0.1	226	3.6%	Student Union Fee Income	2,082	4.1%	2,082	3.9%	0	0.2	46	0.2	2,036	3.9%
230	3.7%	205	3.1%	25	0.6	30	0.6	200	3.1%	TOTAL	1,977	3.9%	1,862	3.5%	115	0.4	(99)	(0.1)	2,076	4.0%
299	4.8%	412	6.1%	(113)	(1.3)	(131)	(2.0)	430	6.8%	NET INCOME (LOSS)	(486)	(1.0%)	(615)	(1.2%)	129	0.2	(980)	(1.9)	494	0.9%

ASUCLA
P/L Reconciliation
Apr-17

<i>Financial Analysis</i>	\$000's
	Apr-17
Budgeted Net Income/(Loss)	412
UCLA Store	
Gross Margin:	
Bearwear above plan: strong performance related to Bruin Day attendance, and shift in Easter to the second week of the month shifted non-UCLA Spring Break traffic into April	26
Graduation ETC below plan due to continued timing issue: Graduation Sashes were available earlier this year which resulted in positive sales variances in January and February	(23)
Campus Portrait Studio above plan due to continued efficiencies of online scheduling accommodated a greater number of sittings	10
New Text below plan: continued negative sales trends and downward pricing pressures negatively impact top line sales prices	(27)
Used Text below plan due to competition, student usage and posted content on course websites	(24)
Bookzone below plan due to continued decline in general book sales due to competition and foot traffic	(8)
CRS below plan due to large MGMT course shift from Spring to Summer: shift in timing of department sales from April to May	(43)
Computer Store below plan due to erosion in software sales and iPad sales, and Apple desktop category declined due to pending refresh, (older models not as in demand)	(8)
Luvallé Books below plan: decline in Extension web sales and foot traffic due to their new system/website	(15)
HSS Books below plan: continued decline in book sales due to competition and foot traffic	(10)
Hilltop Shop above plan: foot traffic in the area has increased with the convenience factor of shopping on the Hill	8
Total Wages above plan	(6)
Other, positive various controllables	22
Total Contribution	(98)
UCLA Restaurants	
Gross Margin:	
Wetzels/RX above plan due to increased customers for the new Lolicup franchise	17
Rubios below plan due to aggressive budget, not capturing as much displaced Sbarro customers as expected	(4)
Panda below plan due to aggressive budget, not capturing as much displaced Sbarro customers as expected	(4)
CSSC below plan due to budgeted increase for pizza concept not yet executed and a generally aggressive overall budget as compared to last year	(21)
Café Synapse below plan due to ongoing customer traffic decline	(5)
Luvallé Food Servery below plan due to an overly aggressive budget	(10)
Café 451 below plan; library traffic continues to be down from past trends	(4)
Cooperage above plan due to A-Level customer traffic rebounding from previous declines, (may be capturing some of the Sbarro customers)	6
Stage Canteen below plan as traffic in this area is experiencing significant changes	(4)
Catering below plan: controls in food orders, waste management and other gross margin cost issues being reviewed	(7)
Concessions above plan: some unbudgeted post season sports events plus Football Spring Showcase	13
Total Wages above plan	(30)
Other, positive controllables	3
Total Contribution	(50)
Services	
Gross Margin:	
Licensing Domestic below plan mostly due to lower expectations for achieving application of royalty to internal campus orders	(45)
Licensing International below plan due to lower sales reported for the UK/EW, Kuwait and Canada	(7)
Leased Ops above plan mostly due to income from the transfer center (expense to fund Student Media is reported in A&SS)	6
Other, positive controllables mostly Licensing	29
Total Contribution	(17)
UCLA Student Union	
Gross Margin:	
Student Union Ops. above plan due to a new client and many first time student events	17
AU Post Office above plan	1
Other, negative controllables	(2)
Total Contribution	16
Allocated Expenses and Other	
A&SS below plan (mostly savings in wages and benefits, with some offset from higher UCPath related costs and the expense to fund Student Media rent income for the transfer center)	18
Maintenance higher than plan due to lower capitalized wages, unbudgeted repairs and timing for bonuses paid out per the Teamsters contract agreement (wage increase to occur in May)	(21)
Utilities higher than plan: increased usage has occurred during the hotter months and month's consumption may include a few more days than usual (prior month lower consumption)	(16)
Depreciation lower than plan due to timing of capital expenditures	30
Positive non-recurrent and interest income	25
Total	36
Actual Net Income/(Loss)	299

ASUCLA
P/L Reconciliation
Year-To-Date Through April 2017

Financial Analysis	\$000's
Budgeted Net Income/(Loss)	(615)
UCLA Store	
Gross Margin:	
Bearwear below plan due to Rose Bowl Sales lower than anticipated, aggressive sales plan and less campus visitor traffic for the opening of the Luskin Conference Center	(13)
Fastrack below plan due to less campus visitor traffic associated with the opening of the Luskin Conference Center	(31)
Graduation ETC above plan due to change in product delivery schedule	36
Campus Portrait Studio above plan due to continued efficiencies of online scheduling accommodated a greater number of sittings	41
Essentials below plan due to overall student supplies as related to Spring Rush trended down, similar to textbook sales	(36)
E-Commerce below plan mostly due to weak Score Big results (overall reduced fan enthusiasm)	(67)
New Text below plan: continued decline in sales due to competition, student usage, and content posted on course websites	(137)
Course Reader Solutions below plan: courses shifting to content posted on course websites, several classes opted for no reader and higher shift to lower-priced digital titles	(84)
Bookzone below plan due to lower department sales, specifically library and continued decline in general book sales from competition and foot traffic	(43)
Computer Store below plan due to decline in institutional sales and general softness in Apple Promo sales	(97)
Luvalle Books below plan: decline in same titles sales compared to last year in New Text for Law rush and extension, and Used Text average unit price lower than last year	(86)
HSS General Mdse below plan due to a planned floor remodel that has not occurred and competition from a new cafeteria in UCLA's Med Café	(33)
Total Wages lower than plan	28
Other, positive controllables mostly employee benefits, freight out and advertising	164
Total Contribution	(358)
UCLA Restaurants	
Gross Margin:	
Wetzels/RX above plan due to increased customers for the new Lolicup franchise	88
Rubios below plan mostly due to aggressive budget, not capturing as much displaced Sbarro customers as planned	(21)
Panda below plan mostly due to aggressive budget, not capturing as much displaced Sbarro customers as planned	(14)
Greenhouse below plan due to not capturing as many of the Sbarro customers as planned for this location	(12)
Northern Lights below plan: largest sales downturn in November and February and smaller variances in other months	(13)
CSSC below plan due to ongoing customer decline in this area and budgeted increase in sales for pizza concept not yet executed	(99)
Café Synapse below plan due to aggressive budget around Thanksgiving and winter break and general customer count declining trend	(41)
LuValle Food Servery below plan due to budgeting error for Thanksgiving week, small daily variances and inclement weather in February negatively impacted sales	(64)
Café 451 below plan: library traffic continues to be down from past trends	(21)
Kerckhoff Coffeehouse below plan: Nov. and Feb. inclement weather reduced foot traffic and budget slightly optimistic (more customers have gone back to Southern Lights)	(14)
Cooperage above plan: A-Level customer traffic rebounding from previous declines, may be capturing some of the Sbarro customers	22
Jamba Juice below plan (lower customer count compared to budget and prior year)	(16)
Taco Bell above plan due to A-level traffic rebounding from previous declines (may be capturing some of the Sbarro customers)	25
Stage Canteen below plan due to significant traffic decline trend in this location	(30)
Catering below plan due to aggressive budget which planned for new growth of sales	(78)
Concessions above plan (increased attendance at many events across several sports)	120
Total Wages above plan	(140)
Other, positive controllables mostly employee benefits, advertising and paper	102
Total Contribution	(206)
Services	
Gross Margin:	
Licensing Domestic below plan due mostly to lower income expected for internal campus orders	(94)
Licensing International below plan (revised estimates for Japan, China, India and the Middle East programs)	(31)
Leased Ops above plan mostly due to income for the transfer center for rent starting 1/2 month September, (offset to fund Student Media is reported in A&SS)	54
Photography above plan due to additional bookings	13
Other, positive controllables mostly Licensing	141
Total Contribution	83
UCLA Student Union	
Gross Margin:	
Student Union Ops above plan due to first time student events and new clients (some offset in timing from events that occurred in prior months)	10
AU Post Office below plan due mostly to downturn for international sales	(4)
Total Wages lower than plan	11
Other, negative controllables mostly student event expense, (corresponds with higher student event income)	(25)
Total Contribution	(8)
Allocated Expenses and Other	
A&SS below plan (mostly wages and employee benefits, partially offset by higher UC Path related charges and offset expense to fund Student Media rent for the transfer center)	174
Maintenance below plan : positive career wages and employee benefits	81
Utilities below plan due to continuous efficiencies in running air handling units and running pumps	89
Depreciation lower than plan due to timing of capitals	159
Other- various positive non-recurrent and higher interest income	115
Total	618
Actual Net Income/(Loss)	(486)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month April 2017	Prior Month March 2017	Prior Year July 2016
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,513	\$10,106	\$11,907
Accounts receivable	3,781	3,816	3,303
Less: Allowance for doubtful accounts	(519)	(507)	(423)
Accounts receivable, net	3,262	3,309	2,880
Student fees receivable	657	426	639
Inventories	5,906	6,511	6,303
Prepaid expenses and other current assets	222	231	331
Total current assets	21,560	20,583	22,060
LONG TERM ASSETS			
Long term note receivable	201	200	200
Property, equipment and improvements	69,792	69,756	69,501
Less: Accumulated depreciation	(47,365)	(47,179)	(46,101)
Total long term assets	22,628	22,777	23,600
TOTAL ASSETS	\$44,188	\$43,360	\$45,660
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$3,870	\$4,485	\$5,380
Wages and payroll taxes payable	3,323	2,505	3,359
Sales tax payable & other liabilities	990	615	762
Interest payable	190	155	89
Deferred income	533	639	349
Funds held for others	166	143	119
Current portion of long term debt	799	799	799
Total current liabilities	9,871	9,341	10,857
LONG TERM DEBT:			
AU expansion loan	8,795	8,795	8,795
Total long term debt	8,795	8,795	8,795
TOTAL LIABILITIES	18,666	18,136	19,652
RETAINED EARNINGS:			
Beginning Balance	26,008	26,008	26,205
Year-to-date net income/(loss)	(486)	(784)	(197)
Ending Balance	25,522	25,224	26,008
TOTAL LIABILITIES AND RETAINED EARNINGS	\$44,188	\$43,360	\$45,660

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
April 2017
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

	Current Month	Year to Date	Prior Year to Date
Net income/(loss)	\$299	(\$486)	\$494
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	186	1,782	1,727
Loss (Gain) on disposal of fixed assets	0	5	2
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	47	(382)	479
Student fees receivable	(231)	(18)	(419)
Inventories	604	396	94
Prepaid expenses and other current assets	9	109	78
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	(616)	(1,511)	(655)
Sales tax payable & other liabilities	375	228	229
Wages and payroll taxes payable	817	(36)	(282)
Interest payable	35	101	66
Deferred Income	(106)	184	160
Funds held for others	23	47	65
Net cash provided/(used) by operating activities	1,442	419	2,038
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of property, equipment and improvements	(35)	(813)	(773)
Net cash used in investing activities	(35)	(813)	(773)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	0	0	0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	1,407	(394)	1,265
CASH AND CASH EQUIVALENTS, Beginning	10,106	11,907	11,434
CASH AND CASH EQUIVALENTS, Ending	\$11,513	\$11,513	\$12,699

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
April 2017
(\$000's)**

CASH AND CASH EQUIVALENTS	\$11,513
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(782)
CSSC Pizza Concept	(282)
AU TFC Expansion Joint and Pavers	(170)
Subtotal	(1,234)
Adjustment for Cash Overdraft Entry	-
Uncommitted Cash	10,279
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	13,878
RESERVE SURPLUS (DEFICIT)	<u><u>(\$3,599)</u></u>

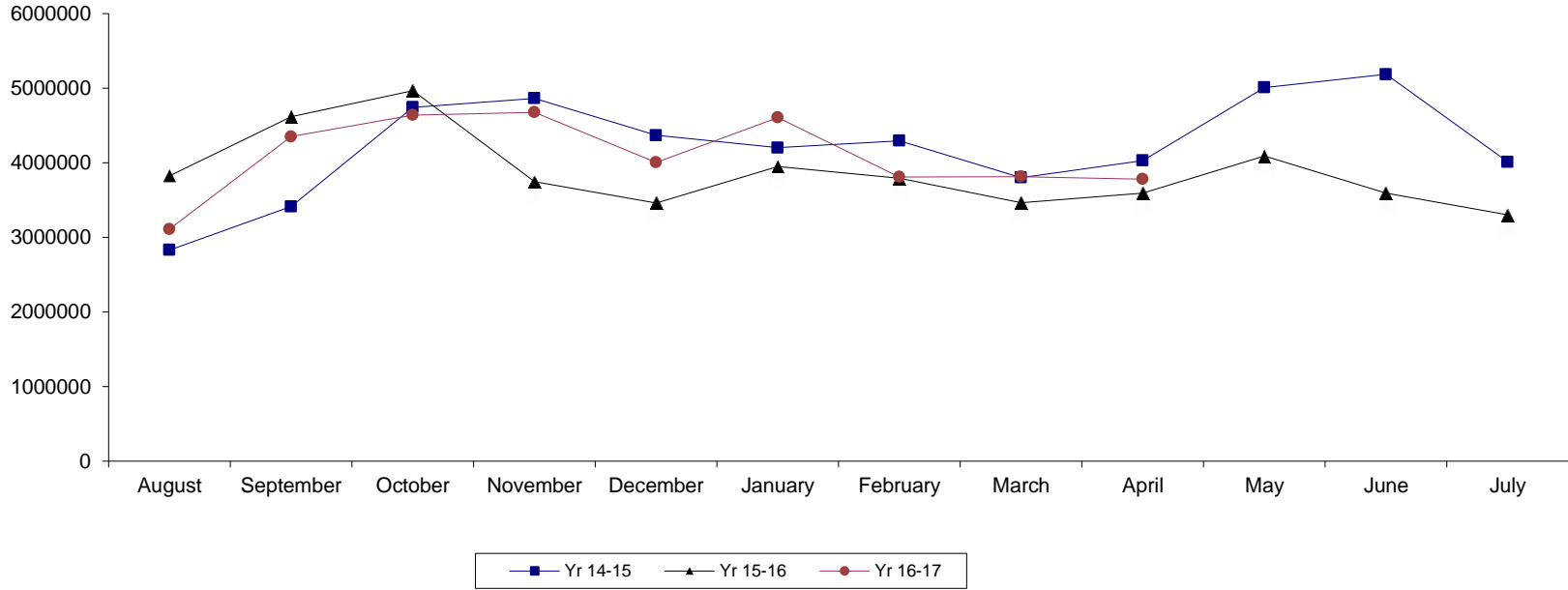
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2016-2017 April 2017

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2016-001 Store General Replacement	30.0	11.0	5.6	16.6	13.4		0.0	In Progress
2016-002 CRS Copier	50.0	49.6	0.0	49.6	0.0		(0.4)	Completed
2016-003 Store Copiers	25.0	4.1	0.0	4.1	20.9		0.0	In Progress
2016-027 Custom Shop	0.0	58.9	0.0	58.9	0.0		58.9	Completed
Total Store/Services	105.0	123.6	5.6	129.2	34.3	0.0	58.5	
Food Service								
2016-004 FS Miscellaneous and Unanticipated	50.0	30.8	13.4	44.2	5.8		0.0	In Progress
2016-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2016-006 CSSC Pizza Concept	300.0	0.0	17.8	17.8	282.2		0.0	In Progress
2016-007 Commissary range/ oven equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2016-008 Coffeehouse Turbo Chef ovens	30.0	28.6	0.0	28.6	0.0		(1.4)	Completed
Total Food Services	410.0	59.4	31.2	90.6	288.0	30.0	(1.4)	
Technology								
2016-009 Printer Replacement	10.0	5.5	3.6	9.1	0.9		0.0	In Progress
2016-010 Network Infrastructure Upgrade	150.0	148.2	0.0	148.2	1.8		0.0	In Progress
2016-011 New Store POS system	250.0	0.0	0.0	0.0	0.0		(250.0)	Cancel
2016-012 UPS replacement for all data closets	30.0	31.7	0.0	31.7	0.0		1.7	Completed
2016-013 Misc. Hardware/Software Upgrades	5.0	0.0	6.3	6.3	0.0		1.3	Completed
Total Technology	445.0	185.4	9.9	195.3	2.7	0.0	(247.0)	
Others								
2016-014 Maintenance Truck	50.0	0.0	17.7	17.7	32.3		0.0	In Progress
2016-015 Fac. Misc. Remodels	60.0	12.6	0.0	12.6	47.4		0.0	In Progress
2016-016 AU Chilled Water Coil Replacement - ACS-2	100.0	0.0	0.0	0.0	0.0	100.0	0.0	Pending
2016-017 AU Grand Ballroom Door Replacement	20.0	0.0	29.0	29.0	0.0		9.0	Completed Awaiting Invoice
2016-018 AU TFC Expansion Joint and Pavers	170.0	0.0	0.0	0.0	0.0	170.0	0.0	Pending
2016-019 Utility Efficiency Projects	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2016-020 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2016-021 SUO General Replacement	15.0	0.0	2.5	2.5	12.5		0.0	In Progress
2016-022 Cooperage TV Wall	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
2016-023 Finance Misc. Replacements	15.0	2.6	0.0	2.6	12.4		0.0	In Progress
2016-024 MCO Equipment	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2016-025 Ackerman Union Exterior Signage	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2016-026 EDO Copier	7.0	8.8	0.0	8.8	0.0		1.8	Completed
2016-028 SUO Exterior Trash/Recycling Receptacles	0.0	82.4	5.4	87.8	2.2		90.0	In Progress
2016-029 Computer Server Room Electronic Locks	0.0	0.0	11.7	11.7	0.0		11.7	Completed Awaiting Invoice
Total Others	572.0	106.4	66.3	172.7	106.8	395.0	102.5	
Total Current Year Projects	1,532.0	474.8	113.0	587.8	431.8	425.0	(87.4)	

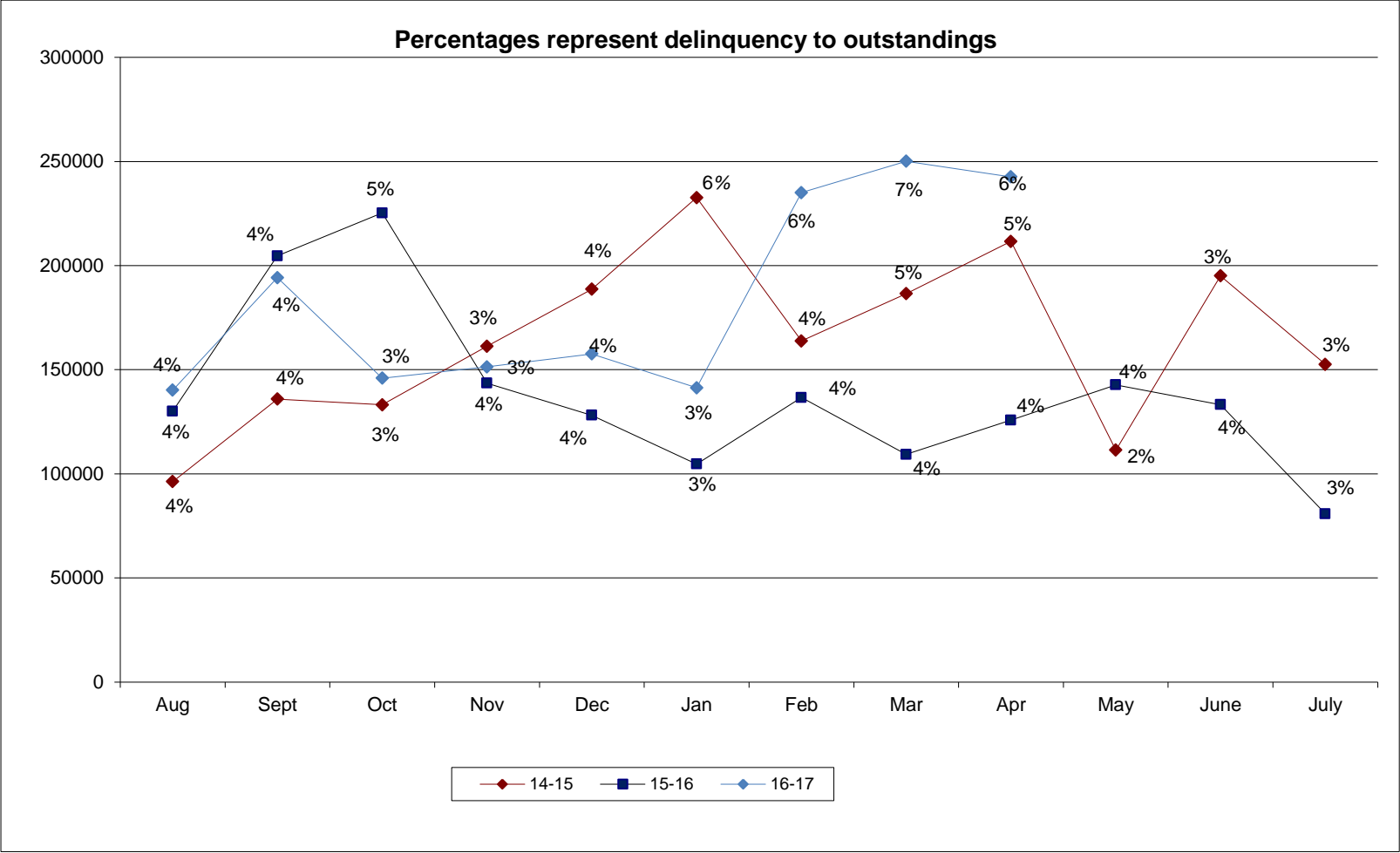
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

4/29/2017	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$681,986	22%	\$396,311	81%	\$16,014	50%	\$6,908	25%	\$4,549	3%	\$6,468	17%	\$1,112,236	30%
ASUCLA PUBLICATIONS		\$73,717	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$73,717	2%
ASUCLA USA/GSA		\$120,787	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,787	3%
DUE FROM VENDORS		\$223,508	7%	\$215	0%	\$2,424	7%	(\$6,267)	-22%	\$46,347	32%	\$30,898	79%	\$297,125	8%
DENTAL KITS		\$89,041	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$89,041	2%
OTHER		\$1,859,297	62%	\$93,555	19%	\$14,166	43%	\$27,352	98%	\$92,016	64%	\$1,736	4%	\$2,088,122	55%
TOTAL CURRENT MONTH		\$3,048,336	100%	\$490,081	100%	\$32,604	100%	\$27,993	100%	\$142,912	100%	\$39,102	100%	\$3,781,028	100%
		81%		13%		1%		0%		4%		1%		100%	
4/1/2017	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$801,001	26%	\$265,364	81%	\$19,169	40%	\$9,786	9%	\$3,518	7%	\$11,037	25%	\$1,109,875	29%
ASUCLA PUBLICATIONS		\$250,589	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$250,589	7%
ASUCLA USA/GSA		\$144,037	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$144,037	4%
DUE FROM VENDORS		\$250,822	8%	\$4,652	1%	(\$3,946)	-8%	\$785	1%	\$47,120	91%	\$31,413	70%	\$330,846	9%
DENTAL KITS		\$160,249	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$160,249	4%
OTHER		\$1,630,533	49%	\$58,275	18%	\$32,122	68%	\$95,924	90%	\$864	2%	\$2,340	5%	\$1,820,058	47%
TOTAL CURRENT MONTH		\$3,237,231	100%	\$328,291	100%	\$47,345	100%	\$106,495	100%	\$51,502	100%	\$44,790	100%	\$3,815,654	100%
		84%		9%		1%		3%		2%		1%		100%	
2/25/2017	Feb	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$710,217	22%	\$184,813	80%	\$23,252	20%	\$7,624	39%	\$5,238	10%	\$12,655	28%	\$943,799	25%
ASUCLA PUBLICATIONS		\$256,080	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$256,080	7%
ASUCLA USA/GSA		\$88,056	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$88,056	2%
DUE FROM VENDORS		\$519,431	16%	(\$3,878)	-2%	(\$2,671)	-2%	\$7,742	39%	\$45,656	87%	\$30,437	68%	\$596,717	16%
DENTAL KITS		\$201,741	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$201,741	5%
OTHER		\$1,568,223	46%	\$51,281	22%	\$97,093	83%	\$4,246	22%	\$1,761	3%	\$2,005	4%	\$1,724,609	45%
TOTAL CURRENT MONTH		\$3,343,748	100%	\$232,216	100%	\$117,674	100%	\$19,612	100%	\$52,655	100%	\$45,097	100%	\$3,811,002	100%
		88%		6%		3%		1%		1%		1%		100%	

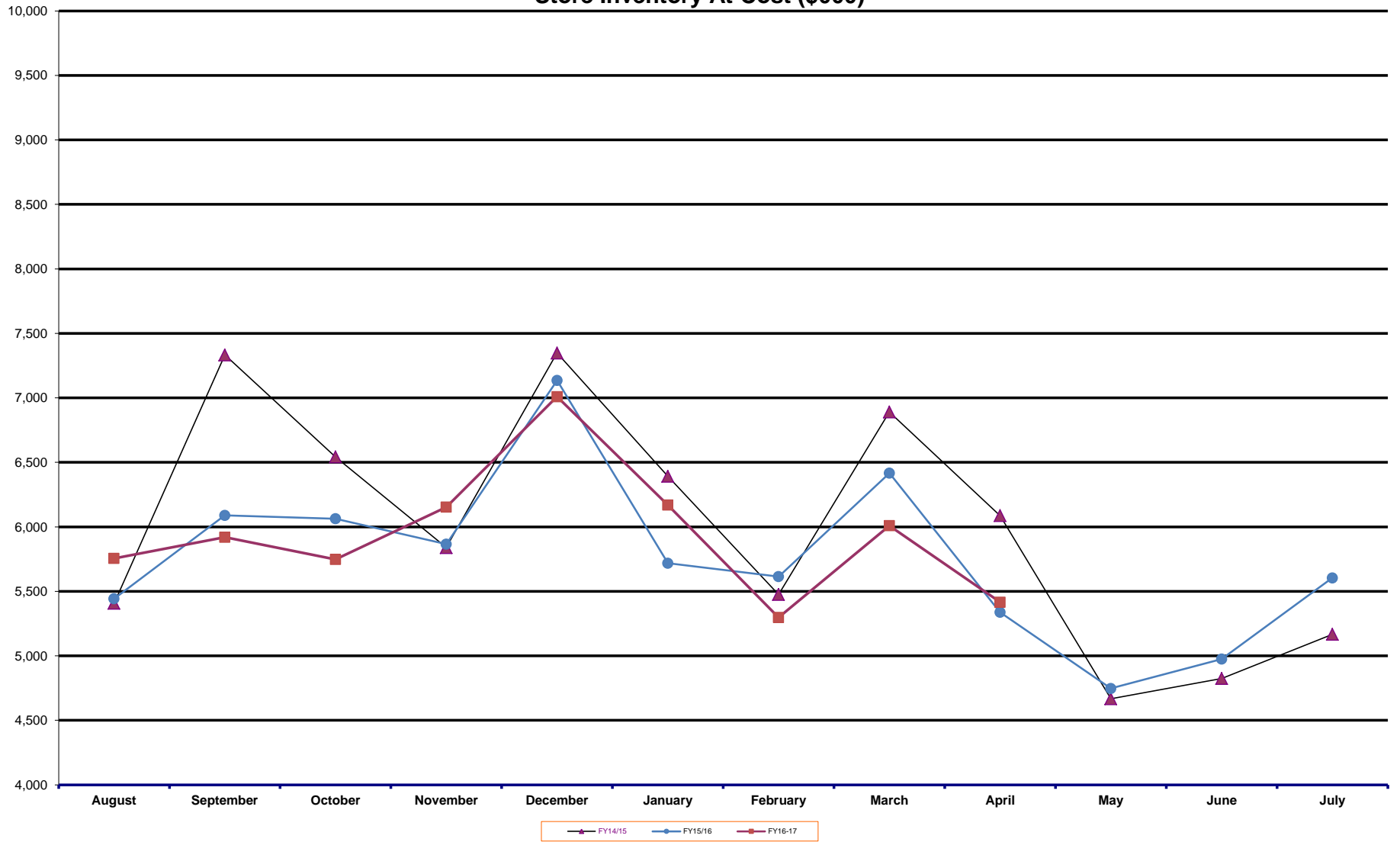
Total Aged Accounts Receivable Balances
12 Month History
Aug 14 to Apr 17



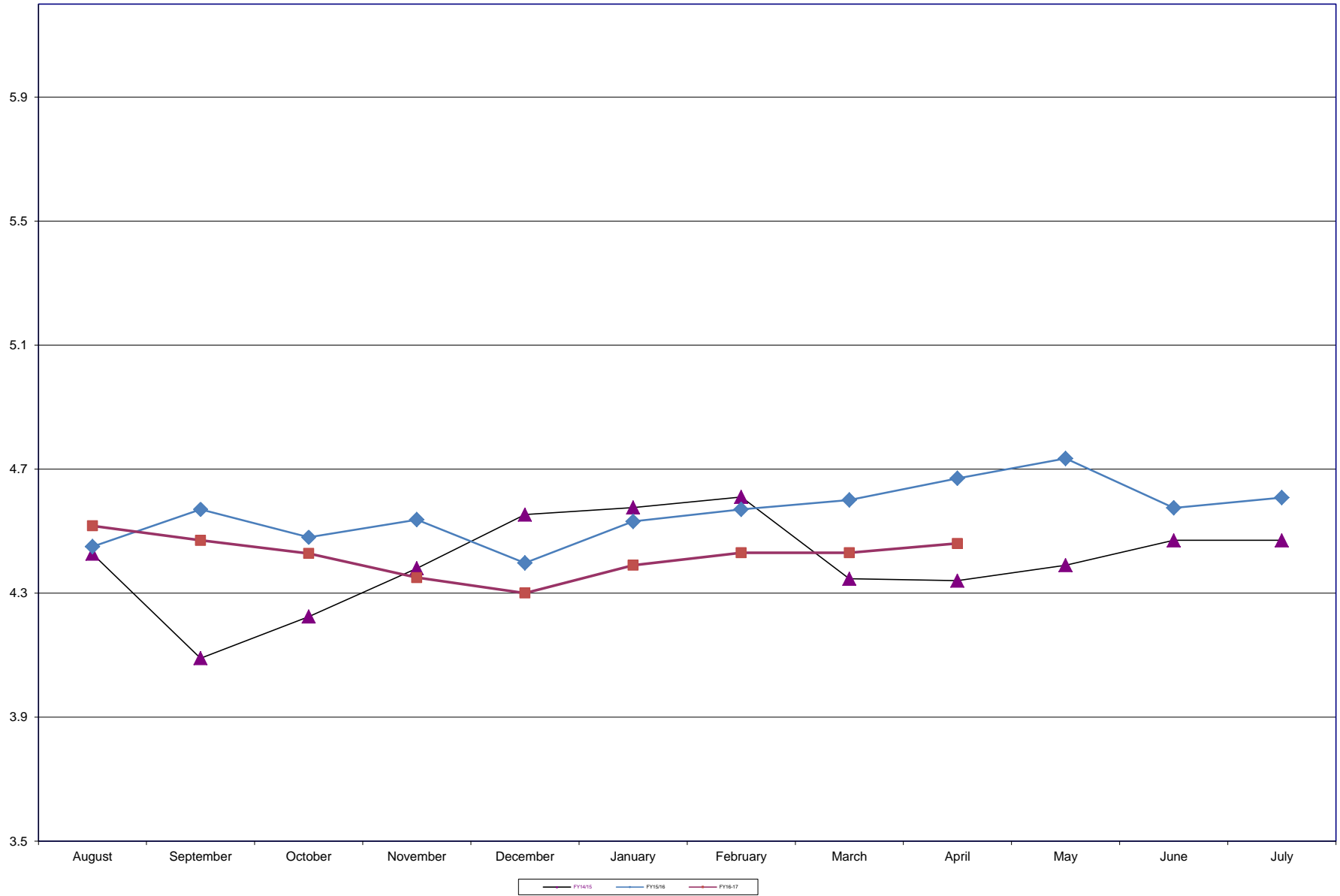
Aged Accounts Receivable Balances > 60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

APR. 09(04/02/17-04/29/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 9 MO(07/31/16-04/29/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,810,259	2,263,982	<453,723>	14,153,590	15,820,695	<1,667,105>	2,007,078	15,384,646
1,550,016	1,529,650	20,366	10,921,715	10,876,108	45,607	1,521,442	10,673,635
150,378	134,213	16,165	1,098,659	1,008,439	90,220	144,612	1,012,092
216,645	275,338	<58,693>	1,953,908	2,270,184	<316,276>	258,894	2,239,273
81,985	76,000	5,985	1,135,247	1,232,000	<96,753>	57,709	1,210,100
260,308	244,659	15,649	4,248,768	4,103,399	145,369	279,744	4,261,654
4,069,591	4,523,842	<454,251>	33,511,887	35,310,825	<1,798,938>	4,269,479	34,781,401
2,589,838	2,925,507	335,669	22,560,886	23,813,606	1,252,720	2,863,165	23,898,097
7,601	8,350	749	49,978	52,690	2,712	9,415	60,735
6,979	7,120	141	54,640	56,385	1,745	6,210	50,061
692	630	<62>	5,067	4,760	<307>	676	4,700
1,119	1,360	241	10,143	11,150	1,007	1,665	13,226
0	0	0	0	0	0	0	<530>
4,123	1,570	<2,553>	19,541	16,760	<2,781>	4,028	21,009
20,515	19,030	<1,485>	139,370	141,745	2,375	21,994	149,201
2,610,353	2,944,537	334,184	22,700,256	23,955,351	1,255,095	2,885,158	24,047,297
63.6	64.7	1.0	67.3	67.4	0.1	67.1	68.7
1,459,238	1,579,305	<120,067>	10,811,631	11,355,474	<543,843>	1,384,321	10,734,103
36.4	35.3	1.0	32.7	32.6	0.1	32.9	31.3
0.5	0.4	<0.1>	0.4	0.4	<0.0>	0.5	0.4
35.9	34.9	1.0	32.3	32.2	0.1	32.4	30.9
23.1	23.2	<0.1>	19.4	19.9	<0.5>	18.0	17.5
50.3	50.6	<0.4>	49.2	49.5	<0.3>	50.2	49.1
41.6	40.4	1.2	41.4	40.0	1.4	40.5	40.8
39.0	35.5	3.5	34.0	33.4	0.6	31.7	32.1
46.9	51.9	<5.0>	51.1	51.8	<0.8>	54.1	51.7
29.8	36.3	<6.5>	23.5	25.1	<1.6>	31.3	24.4
64,137	60,392	3,745	723,648	716,265	7,383	171,741	1,121,092
1,523,375	1,639,697	<116,322>	11,535,279	12,071,739	<536,460>	1,556,063	11,855,196
252,063	254,064	2,001	2,281,915	2,302,845	20,930	240,207	2,207,649
1,289	0	<1,289>	1,289	2,500	1,211	0	5,984
188,551	182,303	<6,248>	1,645,679	1,651,626	5,947	179,015	1,509,158
441,903	436,367	<5,536>	3,928,883	3,956,971	28,088	419,222	3,722,791
10.9	9.7	<1.2>	11.7	11.2	<0.5>	9.8	10.7
139,063	148,110	9,047	1,247,737	1,329,326	81,589	133,515	1,222,083
3,776	5,255	1,479	65,698	75,055	9,357	7,304	81,825
11,481	12,853	1,372	103,475	112,297	8,822	10,680	99,203
0	0	0	0	0	0	0	560
22	20	<2>	166	132	<34>	21	177
6,275	9,450	3,175	29,810	36,450	6,640	10,406	37,040
0	0	0	1,950	1,682	<268>	0	1,900
3,877	4,300	423	43,423	44,000	577	3,988	42,431
15,609	18,465	2,856	184,232	220,824	36,592	14,011	200,163
1,050	900	<150>	8,849	8,700	<149>	975	8,963
0	0	0	64	0	<64>	0	53
0	0	0	17	0	<17>	<10>	<13>
7,234	10,565	3,331	179,228	195,016	15,788	10,519	184,549
<3,172>	<650>	2,522	<96,124>	<85,150>	10,974	<2,111>	<83,568>
145	35	<110>	251,365	269,315	17,950	42	270,114
3,545	2,923	<622>	50,653	46,959	<3,694>	2,755	57,037
83,471	82,331	<1,140>	606,374	598,839	<7,535>	67,162	593,177
<90>	0	90	6,575	0	<6,575>	361	8,871
432	0	<432>	16,463	0	<16,463>	202	3,056
0	0	0	<468>	0	468	<318>	506
0	0	0	1,785	1,144	<641>	572	4,496
0	100	100	2,492	2,500	8	58	2,218
0	0	0	300	300	0	0	300
11,121	11,650	529	103,616	105,450	1,834	9,306	100,020
113	0	<113>	8,236	1,900	<6,336>	607	7,524
2,842	3,000	158	58,186	58,900	714	4,357	55,139
100	100	0	37,422	37,422	1	0	39,528
0	0	0	0	9	9	0	0
4,297	6,144	1,847	123,663	124,658	995	5,898	117,352
291,191	315,551	24,360	3,035,184	3,185,728	150,544	280,301	3,054,704
733,094	751,918	18,824	6,964,068	7,142,699	178,631	699,522	6,777,495
790,281	887,779	<97,498>	4,571,211	4,929,040	<357,829>	856,540	5,077,701
38,679	41,115	2,436	322,415	361,163	38,749	43,392	342,343
144,558	149,924	5,366	1,268,472	1,309,298	40,826	141,005	1,214,226
75,107	91,105	15,998	624,270	713,161	88,891	75,942	601,469
32,693	33,274	581	285,511	287,318	1,807	32,256	277,458
108,041	103,659	<4,382>	965,374	936,953	<28,421>	88,026	874,140
86,833	82,749	<4,084>	718,021	754,950	36,929	76,789	765,077
37,393	32,919	<4,474>	263,704	295,420	31,716	22,867	290,229
56,134	67,405	11,271	515,604	606,637	91,033	57,454	524,687
579,438	602,150	22,712	4,963,371	5,264,900	301,529	537,732	4,889,629
210,843	285,629	<74,786>	<392,160>	<335,860>	<56,300>	318,808	188,073

UCLA RESTAURANTS
INCOME STATEMENT

APR. 09(04/02/17-04/29/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 9 MO(07/31/16-04/29/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
221,198	196,469	24,729	1,482,532	1,395,464	87,068	172,007	1,244,624
252,580	265,711	<13,131>	1,858,776	1,927,567	<68,791>	249,937	1,835,950
151,560	185,528	<33,968>	1,192,641	1,396,281	<203,640>	153,837	1,157,191
282,355	292,700	<10,345>	2,115,577	2,219,039	<103,462>	272,671	2,096,344
338,011	343,509	<5,498>	2,479,660	2,546,682	<67,022>	325,060	2,471,767
182,859	166,993	15,866	1,808,722	1,767,592	41,130	154,486	1,920,295
1,428,564	1,450,910	<22,346>	10,937,909	11,252,625	<314,716>	1,327,998	10,726,172
495,545	486,353	<9,192>	3,595,925	3,762,447	166,522	437,962	3,544,800
34.7	33.5	<1.2>	32.9	33.4	0.6	33.0	33.1
933,019	964,557	<31,538>	7,341,984	7,490,178	<148,194>	890,036	7,181,372
65.3	66.5	<1.2>	67.1	66.6	0.6	67.0	67.0
65.9	65.9	<0.0>	67.0	65.8	1.2	66.4	66.8
66.4	64.8	1.6	66.0	65.1	0.9	66.7	65.8
65.2	67.2	<2.0>	67.4	67.5	<0.2>	67.6	66.7
68.4	69.9	<1.5>	69.4	69.8	<0.3>	68.3	69.5
67.1	65.7	1.3	66.8	65.5	1.2	66.5	65.7
60.2	64.8	<4.6>	67.0	65.9	1.1	67.0	67.9
223,013	220,800	2,213	1,787,930	1,809,046	<21,116>	214,593	1,831,418
1,156,032	1,185,357	<29,325>	9,129,913	9,299,224	<169,311>	1,104,629	9,012,790
303,721	292,536	<11,185>	2,749,216	2,702,741	<46,475>	287,410	2,698,171
0	0	0	3,919	0	<3,919>	0	0
274,794	256,888	<17,906>	2,215,349	2,158,787	<56,562>	249,693	1,973,159
<43,667>	<44,517>	<850>	<339,074>	<371,774>	<32,700>	<44,644>	<378,095>
534,848	504,907	<29,941>	4,629,410	4,489,754	<139,656>	492,459	4,293,236
37.4	34.8	<2.6>	42.3	39.9	<2.4>	37.1	40.0
173,517	179,634	6,117	1,552,559	1,626,161	73,602	165,775	1,534,416
408	1,890	1,482	11,360	14,470	3,110	628	15,505
3,676	3,925	249	34,023	35,070	1,047	3,536	32,900
0	0	0	0	0	0	0	108
500	1,000	500	9,023	11,000	1,977	500	9,372
61,179	68,304	7,125	477,180	521,789	44,609	59,553	481,473
4.3	4.7	0.4	4.4	4.6	0.3	4.5	4.5
6,111	5,009	<1,102>	53,771	43,110	<10,661>	6,326	49,508
<8,291>	<11,500>	<3,209>	<91,501>	<97,500>	<5,999>	<11,598>	<88,323>
3,765	2,425	<1,340>	36,536	24,720	<11,816>	1,769	29,046
4,133	4,634	501	37,788	40,639	2,851	4,441	39,373
2,668	1,350	<1,318>	20,441	12,540	<7,901>	1,695	17,139
395	1,475	1,080	18,800	40,395	21,595	635	29,276
0	0	0	70	0	<70>	0	0
0	17	17	<0>	99	99	0	3
9,945	7,419	<2,526>	86,716	55,379	<31,337>	4,679	75,607
50,679	50,949	270	371,112	383,939	12,827	50,588	354,777
2,409	2,426	17	17,615	17,821	206	2,296	17,079
479	1,329	850	10,696	10,820	124	1,124	12,239
0	0	0	74	0	<74>	<15>	112
0	0	0	0	800	800	270	4,996
98	400	302	1,867	3,000	1,133	0	2,615
0	0	0	305	1,150	845	0	636
0	0	0	600	650	50	0	600
0	0	0	837	0	<837>	0	8,629
21,372	21,612	240	251,636	258,579	6,943	18,966	219,097
333,044	342,298	9,254	2,901,508	3,004,631	103,124	311,171	2,846,183
867,892	847,205	<20,687>	7,530,917	7,494,385	<36,532>	803,630	7,139,419
288,139	338,152	<50,013>	1,598,996	1,804,839	<205,843>	300,999	1,873,372
46,814	47,573	759	379,269	408,936	29,667	50,973	396,481
57,757	54,672	<3,085>	505,891	512,151	6,260	48,977	459,146
30,008	33,223	3,215	247,672	278,641	30,969	26,377	229,467
13,062	12,133	<929>	115,178	112,769	<2,409>	11,204	104,675
43,166	37,800	<5,366>	388,451	365,240	<23,211>	30,575	327,852
73,151	67,157	<5,994>	604,975	612,702	7,727	64,733	644,957
31,501	26,711	<4,790>	222,192	239,709	17,517	19,277	244,662
73,913	84,510	10,597	748,315	760,590	12,275	87,515	807,290
369,373	363,779	<5,594>	3,211,943	3,290,738	78,795	339,630	3,214,531
<81,234>	<25,627>	<55,607>	<1,612,947>	<1,485,899>	<127,048>	<38,632>	<1,341,159>
375,886	393,722	<17,836>	2,914,713	2,983,890	<69,177>	385,271	3,002,231
121,068	128,493	<7,425>	968,329	1,005,781	<37,452>	131,484	1,042,124
254,818	265,229	<10,411>	1,946,384	1,978,109	<31,725>	253,787	1,960,107
6.33	6.14	0.19	6.30	6.26	0.03	6.13	6.07
8.28	7.90	0.38	7.79	7.56	0.22	7.96	7.44
5.40	5.29	0.12	5.41	5.44	<0.03>	5.18	5.20
31,127	29,473	<1,654>	260,756	256,823	<3,933>	29,718	258,572
45.88	49.23	<3.35>	41.94	43.81	<1.87>	44.69	41.48

SERVICES DIVISION
INCOME STATEMENT

APR. 09(04/02/17-04/29/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 9 MO(07/31/16-04/29/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
16,632	15,640	992	127,330	112,766	14,564	10,317	104,577
16,632	15,640	992	127,330	112,766	14,564	10,317	104,577
0	200	200	3,329	1,650	<1,679>	<245>	1,674
16,632	15,440	1,192	124,001	111,116	12,885	10,562	102,903
100.0	98.7	1.3	97.4	98.5	<1.2>	102.4	98.4
100.0	98.7	1.3	97.4	98.5	<1.2>	102.4	98.4
161,887	214,333	<52,446>	1,795,626	1,919,997	<124,371>	152,831	1,758,403
107,673	101,247	6,426	966,340	912,197	54,143	96,963	874,220
269,560	315,580	<46,020>	2,761,966	2,832,194	<70,228>	249,794	2,632,623
286,192	331,020	<44,828>	2,885,967	2,943,310	<57,343>	260,356	2,735,526
34,337	35,481	1,144	325,551	322,057	<3,494>	34,891	318,719
0	500	500	0	4,125	4,125	0	0
178	400	222	1,750	2,210	460	243	1,584
34,515	36,381	1,866	327,301	328,392	1,091	35,134	320,303
207.5	232.6	25.1	257.1	291.2	34.2	340.6	306.3
19,053	19,337	284	167,002	173,463	6,461	17,711	159,753
182	500	318	3,703	4,345	642	72	3,138
582	460	<122>	5,195	5,554	359	547	5,968
0	60	60	481	540	59	26	218
0	50	50	3,991	12,150	8,159	981	10,149
0	0	0	811	0	<811>	0	0
0	0	0	0	500	500	0	0
0	0	0	10,644	8,500	<2,144>	0	8,500
52	1,250	1,198	2,737	11,250	8,513	169	9,203
1,413	100	<1,313>	1,413	1,116	<297>	0	816
0	1,600	1,600	5,678	54,800	49,122	0	0
2,083	2,083	0	19,739	48,751	29,012	2,083	19,578
26	650	624	3,611	5,250	1,639	500	11,439
1,050	2,300	1,250	17,747	20,700	2,953	665	32,226
16,650	16,650	0	175,685	186,140	10,455	22,232	166,960
10,824	11,400	576	131,462	129,000	<2,462>	8,750	131,721
0	0	0	56	0	<56>	0	0
38,121	58,854	20,733	480,835	507,498	26,663	31,973	515,878
90,036	115,294	25,258	1,030,791	1,169,557	138,766	85,708	1,075,546
124,551	151,675	27,124	1,358,092	1,497,949	139,857	120,842	1,395,849
161,642	179,345	<17,703>	1,527,875	1,445,361	82,514	139,514	1,339,677
3,021	3,427	406	26,700	30,030	3,330	3,637	29,616
9,648	10,447	799	111,257	111,606	349	7,957	92,355
5,200	6,582	1,382	55,759	62,761	7,002	4,448	47,535
2,263	2,404	141	26,101	25,462	<639>	1,889	21,924
7,480	7,489	9	88,781	82,631	<6,150>	5,155	68,804
34,760	31,234	<3,526>	251,896	284,964	33,068	13,621	135,711
14,969	12,431	<2,538>	90,266	111,561	21,295	4,056	51,482
6,913	5,764	<1,149>	57,044	51,876	<5,168>	6,035	54,685
84,255	79,778	<4,477>	707,805	760,891	53,086	46,798	502,111
77,387	99,567	<22,180>	820,070	684,470	135,600	92,716	837,566

UCLA STUDENT UNION
INCOME STATEMENT

APR. 09(04/02/17-04/29/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 9 MO(07/31/16-04/29/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
50,924	37,674	13,250	395,174	406,405	<11,231>	41,554	398,885
0	90	<90>	0	646	<646>	0	0
52,963	48,179	4,784	355,486	377,444	<21,958>	51,391	377,496
103,888	85,943	17,945	750,660	784,495	<33,835>	92,946	776,381
52,539	47,119	<5,420>	348,614	369,140	20,526	50,967	368,039
9,467	6,593	<2,874>	73,168	71,051	<2,117>	12,938	80,239
0	0	0	16	0	<16>	0	0
62,006	53,712	<8,294>	421,798	440,191	18,393	63,905	448,278
59.7	62.5	2.8	56.2	56.1	<0.1>	68.8	57.7
41,881	32,231	9,650	328,862	344,304	<15,442>	29,041	328,103
40.3	37.5	2.8	43.8	43.9	<0.1>	31.3	42.3
81.4	82.5	<1.1>	81.5	82.5	<1.0>	68.9	79.9
0.0	100.0	<100.0>	0.0	100.0	<100.0>	0.0	0.0
0.8	2.2	<1.4>	1.9	2.2	<0.3>	0.8	2.5
29,049	22,050	6,999	180,398	156,859	23,539	19,824	129,292
10,073	8,481	1,592	63,553	66,446	<2,893>	9,266	66,283
39,121	30,531	8,590	243,951	223,305	20,646	29,090	195,575
81,003	62,762	18,241	572,813	567,609	5,204	58,131	523,678
32,203	31,749	<454>	288,676	285,741	<2,935>	31,030	267,457
21,632	20,980	<652>	165,951	179,889	13,938	20,596	158,697
53,835	52,729	<1,106>	454,628	465,630	11,002	51,626	426,154
51.8	61.4	9.5	60.6	59.4	<1.2>	55.5	54.9
17,480	17,194	<286>	152,879	153,612	733	16,757	143,687
1,121	628	<493>	11,170	8,756	<2,414>	498	11,371
3,315	3,365	50	25,782	29,665	3,883	2,655	24,826
0	1,100	1,100	1,192	2,250	1,058	0	566
0	0	0	5,141	4,856	<285>	0	5,203
0	0	0	6,246	6,246	0	0	4,961
136	0	<136>	6,985	4,858	<2,127>	768	5,536
1,230	902	<328>	26,264	25,240	<1,024>	2,121	27,708
10,358	11,250	892	107,294	86,703	<20,591>	9,845	78,736
0	0	0	352	0	<352>	0	0
226	0	<226>	1,415	0	<1,415>	0	77
0	0	0	1,940	2,000	60	0	1,400
0	20	20	1,229	1,119	<110>	124	693
211	601	390	2,382	5,379	2,997	424	4,650
2,935	767	<2,168>	15,240	10,436	<4,804>	5,618	18,353
1,557	1,132	<425>	9,190	8,870	<320>	1,296	8,940
0	29	29	426	227	<199>	<85>	2,357
0	0	0	0	0	0	0	575
0	0	0	2,654	2,950	296	0	3,206
15,417	15,417	0	138,750	138,753	3	15,417	138,750
16,624	17,000	376	102,689	103,000	311	17,528	92,439
70,609	69,405	<1,204>	619,220	594,920	<24,300>	72,965	574,034
124,444	122,134	<2,310>	1,073,848	1,060,550	<13,298>	124,591	1,000,188
<43,441>	<59,372>	15,931	<501,035>	<492,941>	<8,094>	<66,460>	<476,510>
4,713	4,293	<420>	37,383	38,032	649	5,345	39,233
4,821	4,022	<799>	38,243	41,164	2,921	3,733	34,059
2,598	2,534	<64>	19,537	23,275	3,738	2,087	17,590
1,131	925	<206>	8,943	9,385	442	886	8,061
3,738	2,883	<855>	30,262	30,536	274	2,419	25,162
47,142	43,307	<3,835>	387,277	395,110	7,833	40,467	403,180
20,301	17,227	<3,074>	142,073	154,599	12,526	12,050	152,945
11,424	17,217	5,793	112,340	154,953	42,613	10,522	108,721
95,868	92,408	<3,460>	776,059	847,054	70,995	77,509	788,951
<139,309>	<151,780>	12,471	<1,277,094>	<1,339,995>	62,901	<143,969>	<1,265,461>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

APR. 09(04/02/17-04/29/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 9 MO(07/31/16-04/29/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
305,095	312,259	7,164	2,688,212	2,809,679	121,467	311,064	2,715,736
0	300	300	0	2,700	2,700	0	0
28,561	36,842	8,281	266,838	320,685	53,847	29,808	282,145
333,656	349,401	15,745	2,955,050	3,133,064	178,014	340,872	2,997,881
5.4	5.2	<0.2>	5.8	5.9	0.1	5.4	5.8
0	0	0	15,178	12,215	<2,963>	0	11,859
0	0	0	4,000	4,120	120	0	6,000
150,990	158,401	7,411	1,306,048	1,409,678	103,630	151,677	1,321,267
6,871	7,243	372	66,358	71,958	5,600	8,737	68,490
8,230	9,476	1,246	70,396	81,643	11,247	7,348	68,877
871	917	46	6,624	8,129	1,505	776	6,821
1,790	2,035	245	7,907	19,807	11,900	682	5,122
895	21	<874>	1,540	101	<1,439>	159	346
1,663	7,791	6,128	16,212	18,562	2,350	1,479	15,253
0	52	52	0	208	208	0	0
0	703	703	2,428	6,327	3,899	1,425	4,696
83	83	1	7,373	6,314	<1,059>	150	5,176
250	206	<44>	709	1,621	912	0	1,282
687	386	<301>	3,277	3,474	197	609	3,573
<301>	<600>	<299>	<677>	<5,000>	<4,323>	<200>	<3,223>
163	50	<113>	1,171	450	<721>	318	1,427
5,732	2,550	<3,182>	27,095	22,950	<4,145>	2,917	24,603
1,161	1,311	150	10,447	12,047	1,600	1,230	10,958
1,545	1,545	0	13,905	13,905	0	1,500	13,500
4,908	10,249	5,341	61,634	61,916	282	2,290	49,566
723	1,272	549	7,696	11,448	3,752	653	7,913
17,698	17,017	<681>	113,231	131,488	18,257	11,343	109,383
0	43	43	122	472	350	0	218
4,381	4,381	0	41,276	41,276	0	4,253	40,268
2	40	38	52	319	267	0	<37>
19,169	15,734	<3,435>	172,521	141,606	<30,915>	14,303	128,730
5,441	4,295	<1,146>	93,958	45,977	<47,981>	4,216	45,280
1,396	1,409	13	12,562	12,675	113	1,178	11,829
10,033	10,314	281	90,785	92,822	2,037	9,906	90,441
680	350	<330>	13,935	4,850	<9,085>	263	11,176
9,607	10,111	504	86,466	90,999	4,533	8,912	81,738
0	0	0	7,229	7,229	0	0	7,018
7,550	14,853	7,303	15,394	41,517	26,123	13,000	38,000
13,983	11,845	<2,138>	114,817	116,768	1,951	10,282	111,100
0	103	103	4,119	7,173	3,054	0	8,440
4,687	4,956	269	38,150	40,478	2,328	4,530	35,760
3,346	3,900	554	30,295	33,800	3,505	3,249	29,185
7,635	7,635	0	68,715	68,715	0	7,635	68,715
11,222	0	<11,222>	64,198	0	<64,198>	0	0
8,050	0	<8,050>	60,375	0	<60,375>	0	0
13,296	13,669	373	119,537	123,021	3,484	13,401	120,609
0	1,545	1,545	27,511	27,706	195	2,857	27,344
324,438	325,891	1,453	2,804,569	2,790,764	<13,805>	291,077	2,588,701
658,094	675,292	17,198	5,759,619	5,923,828	164,209	631,949	5,586,582
20,374	18,694	<1,680>	165,385	170,557	5,172	16,530	164,698
8,774	7,436	<1,338>	60,545	66,731	6,186	4,923	62,478
21,154	21,654	500	185,742	194,879	9,137	10,310	101,148
50,302	47,784	<2,518>	411,672	432,167	20,495	31,763	328,323
708,396	723,076	14,681	6,171,291	6,355,995	184,704	663,712	5,914,906
<634,499>	<649,494>	<14,995>	<5,545,470>	<5,740,607>	<195,137>	<586,283>	<5,211,595>
<36,767>	<36,767>	0	<296,204>	<296,204>	0	<35,792>	<283,473>
<3,788>	<3,788>	0	<30,245>	<30,245>	0	<3,507>	<28,242>
<33,341>	<33,027>	314	<299,372>	<288,939>	10,433	<38,129>	<391,595>
<708,396>	<723,076>	<14,681>	<6,171,291>	<6,355,995>	<184,704>	<663,711>	<5,914,906>
0	0	0	0	0	<0>	1	<0>

UTILITIES
EXPENSE STATEMENT

APR. 09(04/02/17-04/29/17)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
15,296	13,047	<2,249>	Chiller Water
77,671	66,614	<11,057>	Elec-Non Air Cond.
14,159	11,958	<2,201>	Water-Non Air Cond.
9,071	8,513	<558>	Steam-Non Air Cond.
3,398	3,211	<187>	Gas
1,550	1,551	1	Energy Management
121,145	104,894	<16,251>	TOTAL OTHER CONTROL.
121,145	104,894	<16,251>	TOTAL CONTROLLABLE EXP
<104,163>	<89,290>	14,873	Allocated-Svs and Ent
<3,214>	<3,214>	0	Allocated-USAC
<1,261>	<1,261>	0	Allocated-GSA
<3,733>	<3,692>	41	Allocated-Comm Board
<8,774>	<7,437>	1,337	Allocated-A & SS
<121,145>	<104,894>	16,251	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 16-17			FISCAL YEAR 15-16	
YTD 9 MO(07/31/16-04/29/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
116,256	149,378	33,122	7,443	133,952
548,781	599,126	50,345	45,516	564,557
81,552	96,041	14,489	5,767	85,889
56,272	56,404	132	8,374	55,660
29,096	26,525	<2,571>	1,793	23,863
13,954	13,959	5	1,550	12,404
845,911	941,433	95,522	70,443	876,325
845,911	941,433	95,522	70,443	876,325
<718,236>	<801,293>	<83,057>	<58,250>	<739,318>
<28,926>	<28,926>	0	<3,455>	<31,095>
<11,341>	<11,341>	0	<1,355>	<12,195>
<26,864>	<33,130>	<6,266>	<2,461>	<31,239>
<60,545>	<66,743>	<6,198>	<4,923>	<62,478>
<845,911>	<941,433>	<95,522>	<70,444>	<876,325>
<0>	0	0	<0>	<0>