

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES  
January (01/01/17 - 01/28/17)**

**Prepared  
February 13, 2017**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JANUARY 2017 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

JANUARY (01/01/17 - 01/28/17)										FY 15-16		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
4,388		4,050		338	8.3%	485	12.4%	3,903				<b>GROSS INCOME</b>
1,284		1,286		(2)	(0.2%)	214	20.0%	1,070				UCLA Store
301		306		(5)	(1.6%)	42	16.2%	259				UCLA Restaurants
73		87		(14)	(16.1%)	(4)	(5.2%)	77				Services Division
												UCLA Student Union
<b>6,046</b>		<b>5,729</b>		<b>317</b>	<b>5.5%</b>	<b>737</b>	<b>13.9%</b>	<b>5,309</b>				<b>TOTAL</b>
												<b>GROSS MARGIN</b>
1,355	30.9%	1,276	31.5%	79	Pts. (0.6)	171	Pts. 0.6	1,184	30.3%			UCLA Store
928	72.3%	921	71.6%	7	0.7	152	(0.2)	776	72.5%			UCLA Restaurants
301	100.0%	306	100.0%	(5)	0.0	42	0.0	259	100.0%			Services Division
36	49.3%	50	57.5%	(14)	(8.2)	(7)	(6.5)	43	55.8%			UCLA Student Union
<b>2,620</b>	<b>43.3%</b>	<b>2,553</b>	<b>44.6%</b>	<b>67</b>	<b>(1.3)</b>	<b>358</b>	<b>0.7</b>	<b>2,262</b>	<b>42.6%</b>			<b>TOTAL</b>
												<b>WAGES &amp; BENEFITS</b>
554	12.6%	576	14.2%	22	1.6	(20)	1.1	534	13.7%			UCLA Store
642	50.0%	649	50.5%	7	0.5	(38)	6.4	604	56.4%			UCLA Restaurants
55	18.3%	56	18.3%	1	0.0	2	3.7	57	22.0%			Services Division
65	89.0%	66	75.9%	1	(13.1)	(6)	(12.4)	59	76.6%			UCLA Student Union
<b>1,316</b>	<b>21.8%</b>	<b>1,347</b>	<b>23.5%</b>	<b>31</b>	<b>1.7</b>	<b>(62)</b>	<b>1.8</b>	<b>1,254</b>	<b>23.6%</b>			<b>TOTAL</b>
												<b>OTHER CONTROLLABLES</b>
141	3.2%	153	3.8%	12	0.6	7	0.6	148	3.8%			UCLA Store
149	11.6%	155	12.1%	6	0.5	(21)	0.4	128	12.0%			UCLA Restaurants
79	26.2%	91	29.7%	12	3.5	(3)	3.1	76	29.3%			Services Division
41	56.2%	45	51.7%	4	(4.5)	2	(0.4)	43	55.8%			UCLA Student Union
<b>410</b>	<b>6.8%</b>	<b>444</b>	<b>7.8%</b>	<b>34</b>	<b>1.0</b>	<b>(15)</b>	<b>0.6</b>	<b>395</b>	<b>7.4%</b>			<b>TOTAL</b>
												<b>CONTRIBUTION</b>
660	15.0%	546	13.5%	114	1.5	158	2.1	502	12.9%			UCLA Store
136	10.6%	117	9.1%	19	1.5	92	6.5	44	4.1%			UCLA Restaurants
167	55.5%	160	52.3%	7	3.2	41	6.9	126	48.6%			Services Division
(69)	(94.5%)	(62)	(71.3%)	(7)	(23.2)	(10)	(17.9)	(59)	(76.6%)			UCLA Student Union
<b>894</b>	<b>14.8%</b>	<b>761</b>	<b>13.3%</b>	<b>133</b>	<b>1.5</b>	<b>281</b>	<b>3.3</b>	<b>613</b>	<b>11.5%</b>			<b>TOTAL</b>
												<b>ALLOCATED EXPENSES</b>
540	8.9%	591	10.3%	51	1.4	21	1.7	561	10.6%			Admin&Support Services
222	3.7%	222	3.9%	0	0.2	(3)	0.4	219	4.1%			Maintenance Division
74	1.2%	101	1.8%	27	0.6	15	0.5	89	1.7%			Utilities
208	3.4%	216	3.8%	8	0.4	(11)	0.3	197	3.7%			Depreciation
<b>1,044</b>	<b>17.3%</b>	<b>1,130</b>	<b>19.7%</b>	<b>86</b>	<b>2.4</b>	<b>22</b>	<b>2.8</b>	<b>1,066</b>	<b>20.1%</b>			<b>TOTAL</b>
												<b>NET INCOME (LOSS)</b>
<b>(150)</b>	<b>(2.5%)</b>	<b>(369)</b>	<b>(6.4%)</b>	<b>219</b>	<b>3.9</b>	<b>303</b>	<b>6.0</b>	<b>(453)</b>	<b>(8.5%)</b>			<b>FROM OPERATIONS</b>
												<b>OTHER INC/(EXP)</b>
20	0.3%	0	0.0%	20	0.3	20	0.3	0	0.0%			Non-Recurrent Inc/(Exp)
13	0.2%	11	0.2%	2	0.0	(1)	(0.1)	14	0.3%			Interest Income
(35)	(0.6%)	(35)	(0.6%)	0	0.0	2	0.1	(37)	(0.7%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
231	3.8%	231	4.0%	0	(0.2)	5	(0.5)	226	4.3%			Student Union Fee Income
<b>229</b>	<b>3.8%</b>	<b>207</b>	<b>3.6%</b>	<b>22</b>	<b>0.2</b>	<b>26</b>	<b>0.0</b>	<b>203</b>	<b>3.8%</b>			<b>TOTAL</b>
<b>79</b>	<b>1.3%</b>	<b>(162)</b>	<b>(2.8%)</b>	<b>241</b>	<b>4.1</b>	<b>329</b>	<b>6.0</b>	<b>(250)</b>	<b>(4.7%)</b>			<b>NET INCOME (LOSS)</b>

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JANUARY 2017 (\$000's)  
DIVISIONS FULLY ALLOCATED**

JANUARY (01/01/17 - 01/28/17)										FY 15-16	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
4,388		4,050		338	8.3%	485	12.4%	3,903		<b>GROSS INCOME</b>	
1,284		1,286		(2)	(0.2%)	214	20.0%	1,070		UCLA Store	
301		306		(5)	(1.6%)	42	16.2%	259		UCLA Restaurants	
73		87		(14)	(16.1%)	(4)	(5.2%)	77		Services Division	
6,046		5,729		317	5.5%	737	13.9%	5,309		UCLA Student Union	
										<b>TOTAL</b>	
1,355	30.9%	1,276	31.5%	79	Pts. (0.6)	171	Pts. 0.6	1,184	30.3%	<b>GROSS MARGIN</b>	
928	72.3%	921	71.6%	7	(0.7)	152	(0.2)	776	72.5%	UCLA Store	
301	100.0%	306	100.0%	(5)	0.0	42	0.0	259	100.0%	UCLA Restaurants	
36	49.3%	50	57.5%	(14)	(8.2)	(7)	(6.5)	43	55.8%	Services Division	
2,620	43.3%	2,553	44.6%	67	(1.3)	358	0.7	2,262	42.6%	UCLA Student Union	
										<b>TOTAL</b>	
695	15.8%	730	18.0%	35	2.2	(13)	1.7	682	17.5%	<b>TOTAL CONTROLLABLES</b>	
792	61.7%	804	62.5%	12	0.8	(60)	6.7	732	68.4%	UCLA Store	
134	44.5%	146	47.7%	12	3.2	(1)	6.9	133	51.4%	UCLA Restaurants	
106	145.2%	112	128.7%	6	(16.5)	(4)	(12.7)	102	132.5%	Services Division	
1,727	28.6%	1,792	31.3%	65	2.7	(78)	2.5	1,649	31.1%	UCLA Student Union	
										<b>TOTAL</b>	
660	15.0%	546	13.5%	114	1.5	158	2.1	502	12.9%	<b>CONTRIBUTION</b>	
136	10.6%	117	9.1%	19	1.5	92	6.5	44	4.1%	UCLA Store	
167	55.5%	160	52.3%	7	3.2	41	6.9	126	48.6%	UCLA Restaurants	
(69)	(94.5%)	(62)	(71.3%)	(7)	(23.2)	(10)	(17.9)	(59)	(76.6%)	Services Division	
894	14.8%	761	13.3%	133	1.5	281	3.3	613	11.5%	UCLA Student Union	
										<b>TOTAL</b>	
567	12.9%	607	15.0%	40	2.1	19	2.1	586	15.0%	<b>ALLOCATED EXPENSES</b>	
322	25.1%	346	26.9%	24	1.8	17	6.6	339	31.7%	UCLA Store	
76	25.2%	82	26.8%	6	1.6	(21)	(4.0)	55	21.2%	UCLA Restaurants	
79	108.2%	95	109.2%	16	1.0	7	3.5	86	111.7%	Services Division	
1,044	17.3%	1,130	19.7%	86	2.4	22	2.8	1,066	20.1%	UCLA Student Union	
										<b>TOTAL</b>	
95	1.6%	(61)	(1.1%)	156	2.7	178	3.2	(83)	(1.6%)	<b>NET INCOME (LOSS)</b>	
(186)	(3.1%)	(229)	(4.0%)	43	0.9	109	2.5	(295)	(5.6%)	<b>FROM OPERATIONS</b>	
90	1.5%	78	1.4%	12	0.1	19	0.2	71	1.3%	UCLA Store	
(149)	(2.5%)	(157)	(2.7%)	8	0.2	(3)	0.3	(146)	(2.8%)	UCLA Restaurants	
(150)	(2.5%)	(369)	(6.4%)	219	3.9	303	6.0	(453)	(8.5%)	Services Division	
										UCLA Student Union	
										<b>TOTAL</b>	
20	0.3%	0	0.0%	20	0.3	20	0.3	0	0.0%	<b>OTHER INC/(EXP)</b>	
13	0.2%	11	0.2%	2	0.0	(1)	(0.1)	14	0.3%	Non-Recurrent Inc/(Exp)	
(35)	(0.6%)	(35)	(0.6%)	0	0.0	2	0.1	(37)	(0.7%)	Interest Income	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	
231	3.8%	231	4.0%	0	(0.2)	5	(0.5)	226	4.3%	Income Taxes	
229	3.8%	207	3.6%	22	0.2	26	0.0	203	3.8%	Student Union Fee Income	
										<b>TOTAL</b>	
79	1.3%	(162)	(2.8%)	241	4.1	329	6.0	(250)	(4.7%)	<b>NET INCOME (LOSS)</b>	

FISCAL YEAR 2016-2017										FY 15-16	
YTD 6 MONTHS (07/31/16 - 01/28/17)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
24,323		25,696		(1,373)	(5.3%)	(1,628)	(6.3%)	25,951		<b>GROSS INCOME</b>	
7,677		7,917		(240)	(3.0%)	(90)	(1.2%)	7,767		UCLA Store	
2,092		2,003		89	4.4%	85	4.2%	2,007		UCLA Restaurants	
625		649		(24)	(3.7%)	23	3.8%	602		Services Division	
34,717		36,265		(1,548)	(4.3%)	(1,610)	(4.4%)	36,327		UCLA Student Union	
										<b>TOTAL</b>	
7,818	32.1%	8,363	32.5%	(545)	Pts. (0.4)	(472)	Pts. (0.2)	8,290	31.9%	<b>GROSS MARGIN</b>	
5,521	71.9%	5,639	71.2%	(118)	0.7	(40)	0.3	5,561	71.6%	UCLA Store	
2,089	99.9%	2,002	100.0%	87	(0.1)	84	0.0	2,005	99.9%	UCLA Restaurants	
367	58.7%	370	57.0%	(3)	1.7	36	3.7	331	55.0%	Services Division	
15,795	45.5%	16,374	45.2%	(579)	0.3	(392)	0.9	16,187	44.6%	UCLA Student Union	
										<b>TOTAL</b>	
4,822	19.8%	4,949	19.3%	127	(0.5)	(88)	(1.6)	4,734	18.2%	<b>TOTAL CONTROLLABLES</b>	
4,854	63.2%	4,835	61.1%	(19)	(2.1)	(244)	(3.8)	4,610	59.4%	UCLA Store	
1,004	48.0%	1,054	52.6%	50	4.6	40	4.0	1,044	52.0%	UCLA Restaurants	
688	110.1%	686	105.7%	(2)	(4.4)	(53)	(4.6)	635	105.5%	Services Division	
11,368	32.7%	11,524	31.8%	156	(0.9)	(345)	(2.4)	11,023	30.3%	UCLA Student Union	
										<b>TOTAL</b>	
2,996	12.3%	3,414	13.3%	(418)	(1.0)	(559)	(1.4)	3,555	13.7%	<b>CONTRIBUTION</b>	
668	8.7%	804	10.2%	(136)	(1.5)	(283)	(3.5)	951	12.2%	UCLA Store	
1,085	51.9%	947	47.3%	138	4.6	124	4.0	961	47.9%	UCLA Restaurants	
(321)	(51.4%)	(317)	(48.8%)	(4)	(2.6)	(18)	(1.1)	(303)	(50.3%)	Services Division	
4,428	12.8%	4,848	13.4%	(420)	(0.6)	(736)	(1.4)	5,164	14.2%	UCLA Student Union	
										<b>TOTAL</b>	
3,385	13.9%	3,601	14.0%	216	0.1	(36)	(1.0)	3,349	12.9%	<b>ALLOCATED EXPENSES</b>	
2,072	27.0%	2,102	26.6%	30	(0.4)	(12)	(0.5)	2,060	26.5%	UCLA Store	
470	22.5%	510	25.5%	40	3.0	(124)	(5.3)	346	17.2%	UCLA Restaurants	
515	82.4%	563	86.7%	48	4.3	15	5.6	530	88.0%	Services Division	
6,442	18.6%	6,776	18.7%	334	0.1	(157)	(1.3)	6,285	17.3%	UCLA Student Union	
										<b>TOTAL</b>	
(389)	(1.1%)	(188)	(0.5%)	(201)	(0.6)	(595)	(1.7)	206	0.6%	<b>NET INCOME (LOSS)</b>	
(1,404)	(4.0%)	(1,297)	(3.6%)	(107)	(0.4)	(295)	(0.9)	(1,109)	(3.1%)	<b>FROM OPERATIONS</b>	
615	1.8%	437	1.2%	178	0.6	0	0.1	615	1.7%	UCLA Store	
(836)	(2.4%)	(880)	(2.4%)	44	0.0	(3)	(0.1)	(833)	(2.3%)	UCLA Restaurants	
(2,014)	(5.8%)	(1,928)	(5.3%)	(86)	(0.5)	(893)	(2.7)	(1,121)	(3.1%)	Services Division	
										UCLA Student Union	
										<b>TOTAL</b>	
38	0.1%	0	0.0%	38	0.1	14	0.0	24	0.1%	<b>OTHER INC/(EXP)</b>	
74	0.2%	68	0.2%	6	0.0	(7)	0.0	81	0.2%	Non-Recurrent Inc/(Exp)	
(210)	(0.6%)	(210)	(0.6%)	0	0.0	12	0.0	(222)	(0.6%)	Interest Income	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	
1,388	4.0%	1,388	3.8%	0	0.2	30	0.3	1,358	3.7%	Income Taxes	
1,290	3.7%	1,246	3.4%	44	0.3	49	0.3	1,241	3.4%	Student Union Fee Income	
										<b>TOTAL</b>	
(724)	(2.1%)	(682)	(1.9%)	(42)	(0.2)	(844)	(2.4)	120	0.3%	<b>NET INCOME (LOSS)</b>	

ASUCLA  
P/L Reconciliation  
Jan-17

<i>Financial Analysis</i>	\$000's
	Jan-17
<b>Budgeted Net Income/(Loss)</b>	<b>(162)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear above plan: additional foot traffic as Basketball attendance and enthusiasm are up, more long t-shirts and fleece products from cooler weather and higher clearance sales	37
Fast Track above plan due to inclement weather generated sales in the stronger margin umbrella category	5
Graduation ETC above plan as the change in product delivery schedule provided early sales of sashes (may see some reversal closer to Commencement)	20
Campus Portrait Studio above plan: continued benefit of the online appointment system, and BruinLife was not offering yearbook portrait services in January	12
Essentials below plan: an aggressive plan anticipating sales due to increased enrollment and Luskin Center guests did not materialize	(10)
New Text below plan: overall downward trends continue due to competition, student purchasing and instructor posted content	(34)
Computer Store above plan due to late sales for build to order Apple hardware from December Faculty/Staff product reservations and institutional sales	36
Luvalle Books below plan due to continued downward trend in textbook sales compounded by lower Extension sales	(8)
HSS Dental above plan mostly due to slightly higher enrollment and higher priced kits	14
Hilltop Shop above plan: inclement weather kept more students on the Hill, (increases occurred after the rain started)	9
Total Wages below plan	10
Other, positive controllables	23
Total Contribution	114
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Wetzels/RX above plan due to increased customers for the new Lollicup franchise	10
CSSC below plan due to continued slight declining pattern for this area and budgeted increase for pizza concept not yet executed	(9)
Café Synapse below plan due to ongoing customer traffic decline	(5)
Luvalle Food Servery below plan mostly due to overly aggressive budget for the last week of winter break	(9)
Catering below plan: aggressive budget which planned for growth of new sales	(15)
Concessions above plan due to increased attendance at many of the events this month across several sports	43
Total Wages above plan	(3)
Other, positive controllables	7
Total Contribution	19
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing Domestic below plan due to timing (giving some back from prior months, YTD still ahead of plan)	(15)
Licensing International below plan: renegotiating China men's wear minimum guarantee, nothing to accrue for Ideal Europe, however some offset with new licensee Hong Kong	(8)
Leased Ops above plan mostly due to income from the transfer center (expense to fund Student Media is reported in A&SS)	8
Photography above plan due to increase in unanticipated jobs from various campus entities, non-athletic related	9
Other, positive controllables mostly Licensing	13
Total Contribution	7
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops. below plan as 3 large events from last year did not occur	(13)
Total wages below plan	2
Other, positive controllables	4
Total Contribution	(7)
<b>Allocated Expenses and Other</b>	
A&SS below plan (mostly wages and benefits)	51
Utilities lower than plan: much lower consumption than budgeted due to efficiencies from prior mechanical system upgrades	27
Depreciation lower than plan due to timing of capital expenditures	8
Positive interest income and non-recurrent	22
Total	108
<b>Actual Net Income/(Loss)</b>	<b>79</b>

ASUCLA  
P/L Reconciliation  
Year-To-Date Through January 2017

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>(682)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear below plan due to Rose Bowl Sales lower than anticipated, aggressive sales plan and less campus visitor traffic for the opening of the Luskin Conference Center	(132)
Fastrack below plan due to less campus visitor traffic associated with the opening of the Luskin Conference Center	(19)
Graduation ETC above plan due to change in product delivery schedule	24
E-Commerce below plan mostly due to weak Score Big results (overall reduced fan enthusiasm)	(90)
New Text below plan: continued decline in sales due to competition, student usage, and content posted on course websites	(100)
Course Reader Solutions below plan: courses shifting to content posted on course websites, several classes opted for no reader and higher shift to lower-priced digital titles	(25)
Bookzone below plan due to lower department sales, specifically library	(22)
Computer Store below plan due to continued decline in institutional sales and general softness in Apple Promo sales	(128)
Luvalle Books below plan: decline in same titles sales compared to last year in New Text for Law rush and extension, and Used Text average unit price lower than last year	(62)
Total Wages lower than plan	38
Other, positive controllables mostly employee benefits, freight out and advertising	98
Total Contribution	(418)
<b>Gross Margin:</b>	
Wetzels/RX above plan due to increased customers for the new Lollicup franchise	48
Greenhouse below plan due to not capturing as many of the Sbarro customers as planned for this location	(13)
CSSC below plan due to ongoing customer decline in this area and budgeted increase in sales for pizza concept not yet executed	(61)
Café Synapse below plan due to aggressive budget around Thanksgiving and winter break and general customer count declining trend	(25)
LuValle Food Servery below plan due to budgeting error for Thanksgiving week and small daily variances	(23)
Taco Bell above plan due to A-level traffic rebounding from previous declines (may be capturing some of the Sbarro customers)	17
Stage Canteen below plan due to significant traffic decline trend in this location	(16)
Catering below plan due to aggressive budget which planned for new growth of sales	(76)
Concessions above plan (increased attendance at various events)	56
Total Wages above plan	(82)
Other, positive controllables mostly employee benefits, advertising, paper	39
Total Contribution	(136)
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing Domestic above plan due (some of this is due to timing)	104
Licensing International below plan (revised estimates for Japan, China, India and the Middle East programs)	(64)
Leased Ops above plan mostly due to income for the transfer center for rent starting 1/2 month September, (offset to fund Student Media is reported in A&SS)	34
Photography above plan due to additional bookings	13
Other, positive controllables mostly Licensing	51
Total Contribution	138
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops on plan	1
AU Post Office below plan due mostly to downturn for international sales	(4)
Total Wages lower than plan	11
Other, negative controllables	(12)
Total Contribution	(4)
<b>Allocated Expenses and Other</b>	
A&SS below plan (mostly wages and employee benefits)	129
Maintenance below plan (positive wages, employee benefits and other controllables)	89
Utilities below plan due to continuous efficiencies in running air handling units and running pumps	48
Depreciation lower than plan due to timing of capitals	68
Other- various positive non-recurrent and higher interest income	44
Total	378
<b>Actual Net Income/(Loss)</b>	<b>(724)</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

	Current Month January 2017	Prior Month December 2016	Prior Year July 2016
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	\$10,452	\$9,649	\$11,907
Accounts receivable	4,608	4,006	3,303
Less: Allowance for doubtful accounts	(491)	(479)	(423)
Accounts receivable, net	4,117	3,527	2,880
Student fees receivable	0	0	639
Inventories	6,640	7,468	6,303
Prepaid expenses and other current assets	269	285	331
Total current assets	21,478	20,929	22,060
LONG TERM ASSETS			
Long term note receivable	200	200	200
Property, equipment and improvements	69,759	70,064	69,501
Less: Accumulated depreciation	(46,911)	(47,118)	(46,101)
Total long term assets	23,048	23,146	23,600
<b>TOTAL ASSETS</b>	<b>\$44,526</b>	<b>\$44,075</b>	<b>\$45,660</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
Accounts payable	\$4,478	\$4,468	\$5,380
Wages and payroll taxes payable	3,080	2,885	3,359
Sales tax payable & other liabilities	1,110	679	762
Interest payable	85	50	89
Deferred income	748	1,088	349
Funds held for others	145	103	119
Current portion of long term debt	799	799	799
Total current liabilities	10,445	10,072	10,857
LONG TERM DEBT:			
AU expansion loan	8,795	8,795	8,795
Total long term debt	8,795	8,795	8,795
<b>TOTAL LIABILITIES</b>	<b>19,240</b>	<b>18,867</b>	<b>19,652</b>
RETAINED EARNINGS:			
Beginning Balance	26,008	26,008	26,205
Year-to-date net income/(loss)	(722)	(800)	(197)
Ending Balance	25,286	25,208	26,008
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>\$44,526</b>	<b>\$44,075</b>	<b>\$45,660</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
January 2017  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss) \$79

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

    Depreciation 208

    Loss (Gain) on disposal of fixed assets 0

(Increase)/decrease in current assets:

    Accounts receivable (590)

    Student fees receivable 0

    Inventories 827

    Prepaid expenses and other current assets 16

Increase/(decrease) in current liabilities:

    Accounts payable 10

    Sales tax payable & other liabilities 431

    Wages and payroll taxes payable 195

    Interest payable 35

    Deferred Income (340)

    Funds held for others 42

Net cash provided/(used) by operating activities **913**

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of property, equipment and improvements (110)

Net cash used in investing activities **(110)**

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan 0

Net cash provided/(used) by financing activities **0**

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS**

**CASH AND CASH EQUIVALENTS, Beginning**

**CASH AND CASH EQUIVALENTS, Ending**

	Current Month	Year to Date	Prior Year to Date
	\$79	(\$724)	\$120
	208	1,226	1,166
	0	0	1
	(590)	(1,236)	100
	0	639	69
	827	(337)	(302)
	16	62	74
	10	(901)	(1,126)
	431	348	365
	195	(279)	(191)
	35	(4)	146
	(340)	399	390
	42	26	39
	<b>913</b>	<b>(781)</b>	<b>851</b>
	(110)	(674)	(626)
	<b>(110)</b>	<b>(674)</b>	<b>(626)</b>
	0	0	0
	<b>0</b>	<b>0</b>	<b>0</b>
	<b>803</b>	<b>(1,455)</b>	<b>225</b>
	<b>9,649</b>	<b>11,907</b>	<b>11,434</b>
	<b>\$10,452</b>	<b>\$10,452</b>	<b>\$11,659</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
January 2017  
(\$000's)**

<b>CASH AND CASH EQUIVALENTS</b>	<b>\$10,452</b>
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(782)
CSSC Pizza Concept	(300)
New Store POS System	(250)
KH Coffeehouse Patio Membrane	(186)
AU TFC Expansion Joint and Pavers	(170)
Subtotal	(1,688)
Adjustment for Cash Overdraft Entry	(557)
Uncommitted Cash	8,207
<b>BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)</b>	<b>13,006</b>
<b>RESERVE SURPLUS (DEFICIT)</b>	<b>(\$4,799)</b>

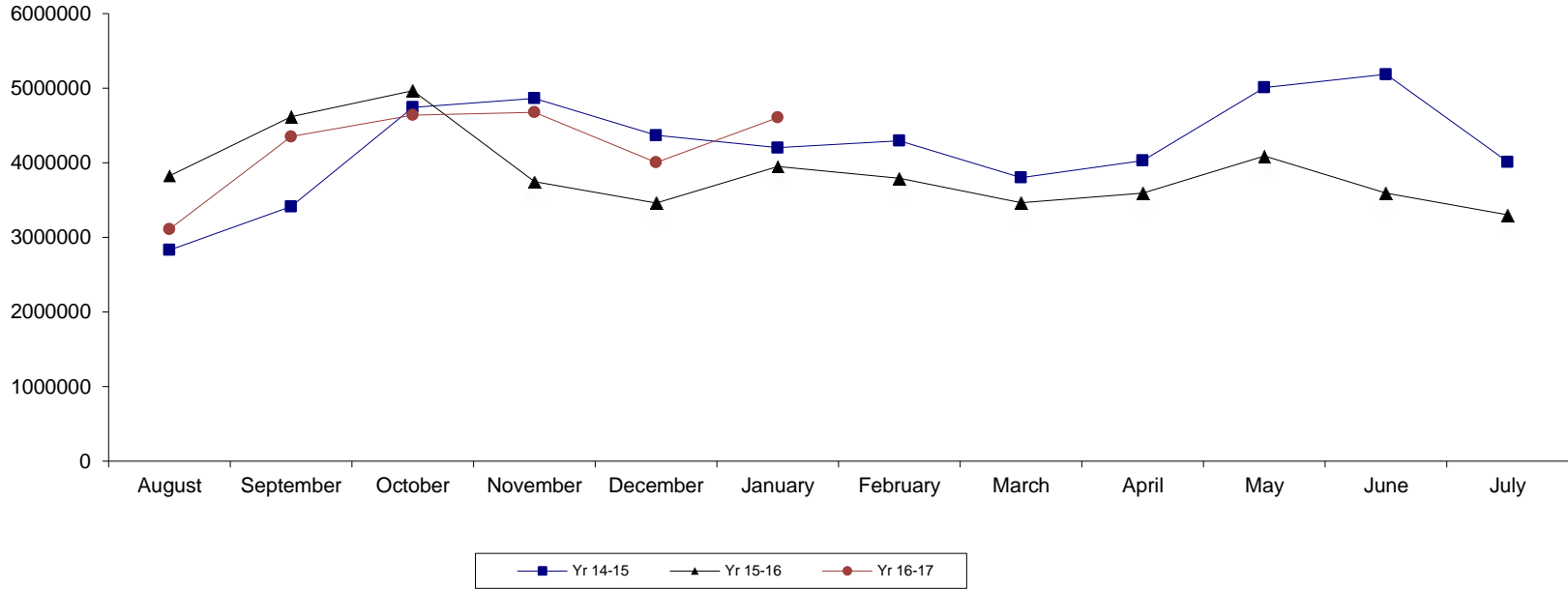
ASUCLA SERVICES AND ENTERPRISES  
 Capital Expenditures -Current Year Projects (\$000's)  
 FY 2016-2017 January 2017

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>Store/Services</b>								
2016-001 Store General Replacement	30.0	0.3	11.1	11.4	18.6		0.0	In Progress
2016-002 CRS Copier	50.0	49.6	0.0	49.6	0.0		(0.4)	Completed
2016-003 Store Copiers	25.0	4.1	0.0	4.1	20.9		0.0	In Progress
2016-027 Custom Shop	0.0	57.6	1.7	59.3	0.7		60.0	In Progress
<b>Total Store/Services</b>	<b>105.0</b>	<b>111.6</b>	<b>12.8</b>	<b>124.4</b>	<b>40.2</b>	<b>0.0</b>	<b>59.6</b>	
<b>Food Service</b>								
2016-004 FS Miscellaneous and Unanticipated	50.0	11.3	32.9	44.2	5.8		0.0	In Progress
2016-005 FS Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2016-006 CSSC Pizza Concept	300.0	0.0	0.0	0.0	0.0	300.0	0.0	Pending
2016-007 Commissary range/ oven equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2016-008 Coffeehouse Turbo Chef ovens	30.0	28.6	0.0	28.6	0.0		(1.4)	Completed
<b>Total Food Services</b>	<b>410.0</b>	<b>39.9</b>	<b>32.9</b>	<b>72.8</b>	<b>5.8</b>	<b>330.0</b>	<b>(1.4)</b>	
<b>Technology</b>								
2016-009 Printer Replacement	10.0	3.5	3.6	7.1	2.9		0.0	In Progress
2016-010 Network Infrastructure Upgrade	150.0	146.3	1.9	148.2	1.8		0.0	In Progress
2016-011 New Store POS system	250.0	0.0	0.0	0.0	0.0	250.0	0.0	Pending
2016-012 UPS replacement for all data closets	30.0	31.7	0.0	31.7	0.0		1.7	Completed
2016-013 Misc. Hardware/Software Upgrades	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
<b>Total Technology</b>	<b>445.0</b>	<b>181.5</b>	<b>5.5</b>	<b>187.0</b>	<b>4.7</b>	<b>255.0</b>	<b>1.7</b>	
<b>Others</b>								
2016-014 Maintenance Truck	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2016-015 Fac. Misc. Remodels	60.0	8.8	1.8	10.6	49.4		0.0	In Progress
2016-016 AU Chilled Water Coil Replacement - ACS-2	100.0	0.0	0.0	0.0	0.0	100.0	0.0	Pending
2016-017 AU Grand Ballroom Door Replacement	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2016-018 AU TFC Expansion Joint and Pavers	170.0	0.0	0.0	0.0	0.0	170.0	0.0	Pending
2016-019 Utility Efficiency Projects	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2016-020 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2016-021 SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2016-022 Cooperage TV Wall	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
2016-023 Finance Misc. Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2016-024 MCO Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2016-025 Ackerman Union Exterior Signage	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2016-026 EDO Copier	7.0	8.4	0.0	8.4	0.0		1.4	Completed
2016-028 SUO Exterior Trash/Recycling Receptacles	0.0	0.0	82.5	82.5	7.5		90.0	In Progress
2016-029 Computer Server Room Electronic Locks	0.0	0.0	11.7	11.7	0.3		12.0	In Progress
<b>Total Others</b>	<b>572.0</b>	<b>17.2</b>	<b>96.0</b>	<b>113.2</b>	<b>57.2</b>	<b>505.0</b>	<b>103.4</b>	
<b>Total Current Year Projects</b>	<b>1,532.0</b>	<b>350.2</b>	<b>147.2</b>	<b>497.4</b>	<b>107.9</b>	<b>1,090.0</b>	<b>163.3</b>	

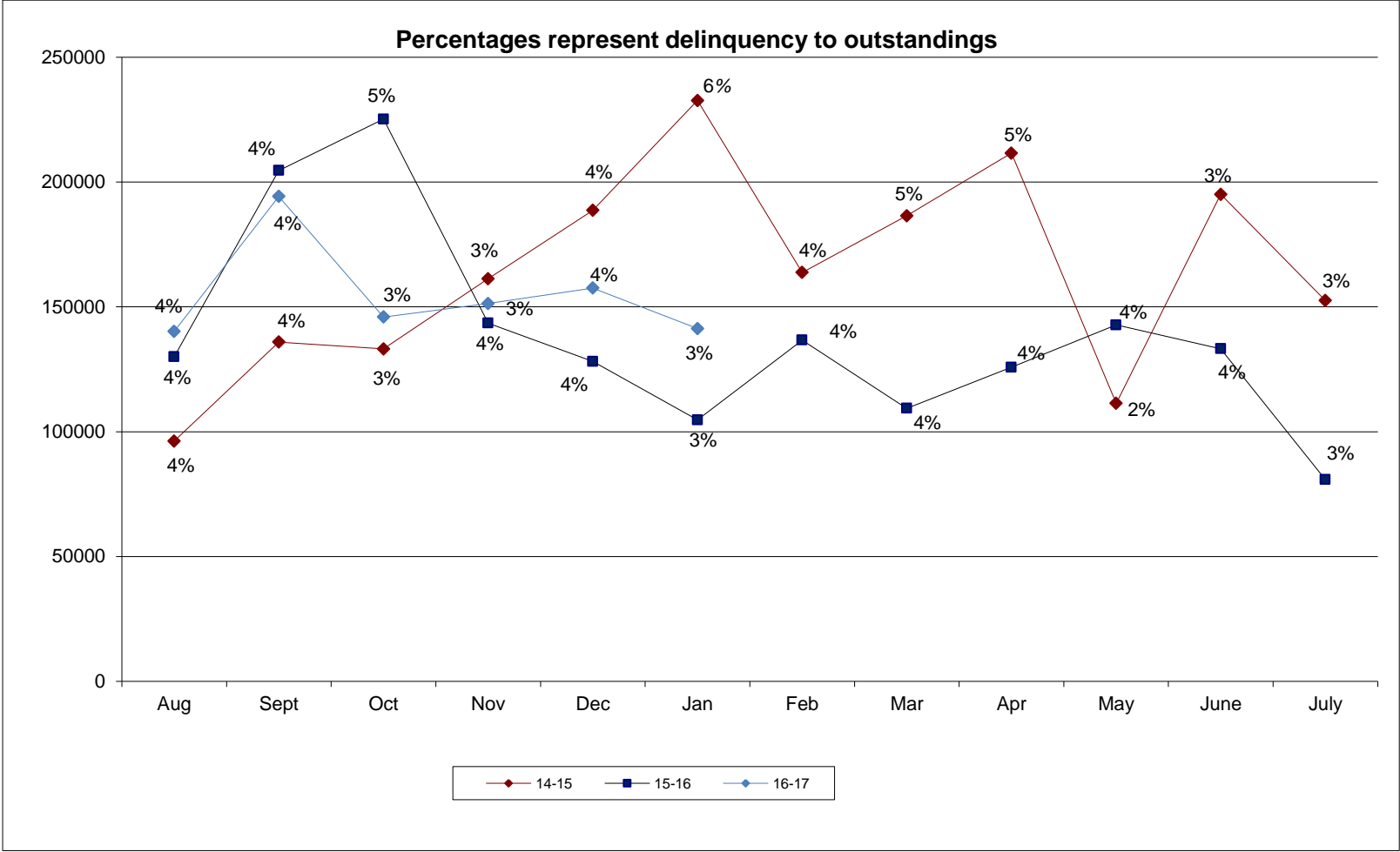
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

1/28/2017	Jan	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$895,129	24%	\$524,348	86%	\$14,779	65%	\$12,881	44%	\$751	2%	\$14,722	33%	\$1,462,610	32%
ASUCLA PUBLICATIONS		\$312,415	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$312,415	7%
ASUCLA USA/GSA		\$82,112	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$82,112	2%
DUE FROM VENDORS		\$261,499	7%	(\$2,756)	0%	\$2,965	13%	\$10,942	38%	\$43,184	95%	\$28,789	65%	\$344,623	7%
DENTAL KITS		\$245,305	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$245,305	5%
OTHER		\$2,064,566	53%	\$83,803	14%	\$4,893	22%	\$5,398	18%	\$1,203	3%	\$800	2%	\$2,160,662	47%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,861,026</b>	<b>100%</b>	<b>\$605,395</b>	<b>100%</b>	<b>\$22,637</b>	<b>100%</b>	<b>\$29,221</b>	<b>100%</b>	<b>\$45,138</b>	<b>100%</b>	<b>\$44,311</b>	<b>100%</b>	<b>\$4,607,727</b>	<b>100%</b>
		84%		13%		0%		1%		1%		1%		100%	
12/31/2016	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$786,879	21%	\$100,040	97%	\$30,964	81%	\$6,730	32%	\$3,844	8%	\$14,888	32%	\$943,345	24%
ASUCLA PUBLICATIONS		\$372,145	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$372,145	9%
ASUCLA USA/GSA		\$94,787	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$94,787	2%
DUE FROM VENDORS		\$363,671	10%	\$2,528	2%	\$1,649	4%	\$9,485	46%	\$47,158	92%	\$31,439	66%	\$455,930	11%
DENTAL KITS		\$338,168	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$338,168	8%
OTHER		\$1,789,226	47%	\$1,158	1%	\$5,723	15%	\$4,890	22%	\$0	0%	\$799	2%	\$1,801,795	46%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,744,876</b>	<b>100%</b>	<b>\$103,726</b>	<b>100%</b>	<b>\$38,336</b>	<b>100%</b>	<b>\$21,105</b>	<b>100%</b>	<b>\$51,002</b>	<b>100%</b>	<b>\$47,126</b>	<b>100%</b>	<b>\$4,006,171</b>	<b>100%</b>
		93%		3%		1%		1%		1%		1%		100%	
11/26/2016	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$616,924	16%	\$242,395	34%	\$15,529	44%	\$5,246	16%	\$8,344	20%	\$16,490	41%	\$904,928	19%
ASUCLA PUBLICATIONS		\$346,631	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$346,631	7%
ASUCLA USA/GSA		\$96,822	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$96,822	2%
DUE FROM VENDORS		\$603,608	16%	\$6,250	1%	\$7,288	20%	\$24,967	77%	\$34,269	80%	\$22,846	56%	\$699,228	15%
DENTAL KITS		\$395,477	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$395,477	8%
OTHER		\$1,757,930	46%	\$461,031	65%	\$12,942	36%	\$2,348	7%	\$63	0%	\$1,021	3%	\$2,235,335	48%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,817,393</b>	<b>100%</b>	<b>\$709,676</b>	<b>100%</b>	<b>\$35,759</b>	<b>100%</b>	<b>\$32,561</b>	<b>100%</b>	<b>\$42,676</b>	<b>100%</b>	<b>\$40,357</b>	<b>100%</b>	<b>\$4,678,421</b>	<b>100%</b>
		82%		15%		0%		1%		1%		1%		100%	

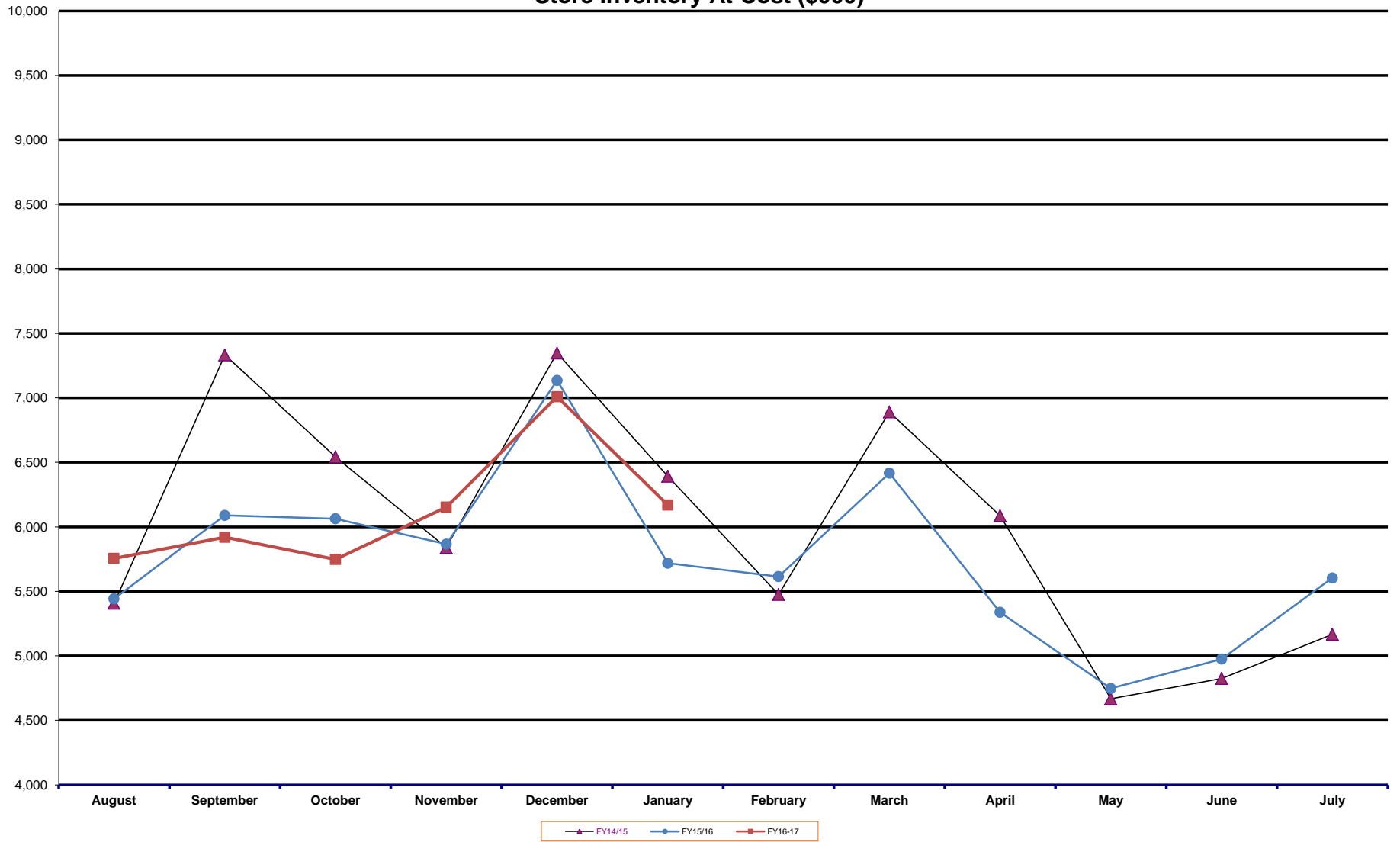
**Total Aged Accounts Receivable Balances**  
**12 Month History**  
**Aug 14 to Jan 17**



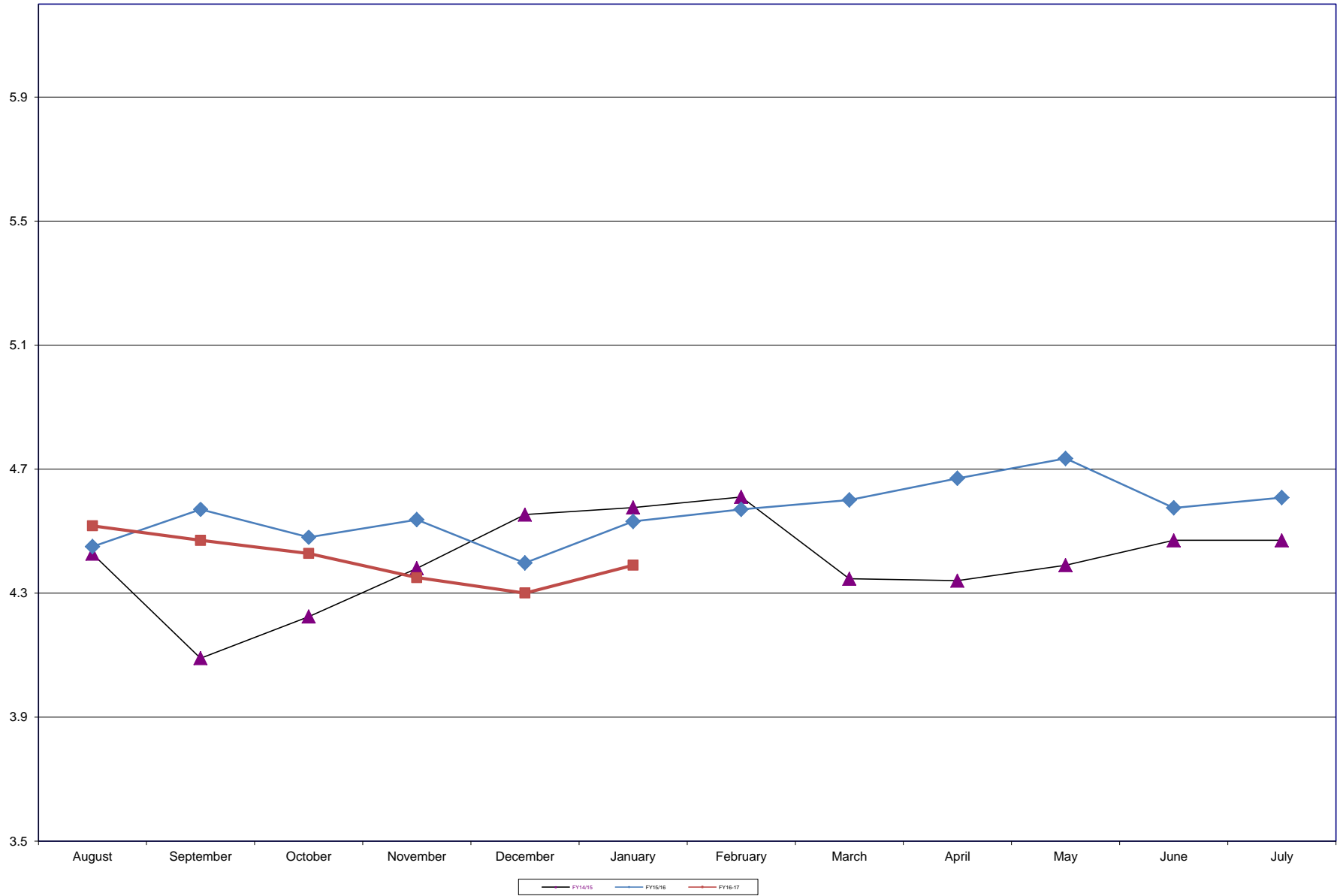
# Aged Accounts Receivable Balances > 60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$000)



## Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

JAN. 06(01/01/17-01/28/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 6 MO(07/31/16-01/28/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,525,429	2,387,041	138,388	10,466,980	11,465,864	<998,884>	2,320,759	11,458,345
890,760	755,674	135,086	6,913,337	7,145,242	<231,905>	684,750	6,959,280
105,204	95,278	9,926	629,561	588,270	41,291	94,809	563,884
376,998	399,867	<22,869>	1,392,157	1,595,714	<203,557>	378,889	1,587,590
60,745	55,000	5,745	898,637	1,030,000	<131,364>	42,911	1,037,388
358,399	292,223	66,176	3,558,430	3,349,737	208,693	279,346	3,541,518
4,317,535	3,985,083	332,452	23,859,102	25,174,827	<1,315,725>	3,801,464	25,148,004
3,014,687	2,757,080	<257,607>	16,408,885	17,234,516	825,631	2,700,579	17,557,627
9,277	9,180	<97>	36,010	37,460	1,450	11,133	44,320
4,724	4,215	<509>	35,790	37,790	2,000	3,345	34,032
462	450	<12>	2,887	2,770	<117>	430	2,608
2,076	2,050	<26>	7,350	7,860	510	2,190	9,222
0	0	0	0	0	0	0	<530>
1,393	1,180	<213>	13,111	12,820	<291>	1,274	14,438
17,931	17,075	<856>	95,148	98,700	3,552	18,372	104,089
3,032,618	2,774,155	<258,463>	16,504,033	17,333,216	829,183	2,718,950	17,661,716
69.8	69.2	<0.6>	68.8	68.5	<0.3>	71.0	69.8
1,284,917	1,210,928	73,989	7,355,070	7,841,611	<486,541>	1,082,513	7,486,289
30.2	30.8	<0.6>	31.2	31.5	<0.3>	29.0	30.2
0.4	0.4	0.0	0.4	0.4	<0.0>	0.5	0.4
29.8	30.4	<0.6>	30.8	31.2	<0.3>	28.5	29.8
22.4	24.2	<1.8>	19.3	19.7	<0.4>	21.7	17.8
50.5	50.3	0.2	49.1	49.5	<0.4>	50.8	48.9
44.1	39.5	4.5	41.8	40.0	1.8	42.0	41.0
28.8	28.4	0.4	32.0	31.9	0.0	26.6	30.8
51.9	54.0	<2.1>	51.0	51.8	<0.8>	54.3	51.6
23.2	24.7	<1.5>	21.8	23.0	<1.2>	24.5	22.4
70,490	64,814	5,676	463,415	521,052	<57,637>	101,896	803,280
1,355,407	1,275,742	79,665	7,818,485	8,362,663	<544,178>	1,184,410	8,289,569
253,584	254,142	558	1,523,922	1,535,334	11,412	247,744	1,484,936
0	0	0	0	2,500	2,500	0	5,984
164,820	174,520	9,700	1,080,984	1,104,834	23,850	150,673	978,834
418,404	428,662	10,258	2,604,906	2,642,668	37,762	398,417	2,469,753
9.7	10.8	1.1	10.9	10.5	<0.4>	10.5	9.8
135,538	147,726	12,188	831,361	883,250	51,889	135,873	824,725
4,708	5,932	1,224	51,974	55,935	3,961	5,719	61,707
10,959	11,913	954	69,068	73,668	4,600	10,598	73,059
0	0	0	0	0	0	80	480
15	12	<3>	110	72	<38>	16	116
1,198	2,900	1,702	7,094	10,300	3,206	4,228	11,039
1,150	102	<1,048>	1,950	1,682	<268>	1,000	1,800
2,866	4,000	1,134	29,563	30,250	687	4,205	29,744
16,474	19,495	3,021	140,575	167,108	26,533	17,000	162,433
1,000	1,000	0	5,999	6,000	1	901	6,189
0	0	0	0	0	0	0	53
0	0	0	17	0	<17>	<7>	<493>
11,040	9,366	<1,674>	144,323	156,191	11,868	5,816	152,502
<326>	<1,200>	<874>	<16,260>	<8,400>	7,860	<1,335>	<11,040>
<9,623>	35	9,658	250,682	260,210	9,528	24	261,015
3,588	4,638	1,050	39,063	33,856	<5,207>	6,321	44,487
71,417	75,080	3,663	410,518	407,444	<3,074>	72,574	408,962
1,693	0	<1,693>	6,209	0	<6,209>	240	6,299
1,358	0	<1,358>	14,842	0	<14,842>	137	2,418
0	0	0	<468>	0	468	1,122	824
0	0	0	1,785	1,144	<641>	572	2,780
0	300	300	1,779	1,500	<279>	269	1,437
0	0	0	300	300	0	0	300
10,611	11,750	1,139	70,935	70,500	<435>	9,820	69,838
0	1,900	1,900	8,123	1,900	<6,223>	2,340	7,557
4,797	2,000	<2,797>	13,165	13,500	335	2,409	14,089
100	100	<0>	37,121	37,122	1	<850>	34,345
0	2	2	0	8	8	0	0
8,267	4,045	<4,222>	97,377	102,449	5,072	4,721	97,728
276,832	301,096	24,264	2,217,206	2,305,989	88,783	283,791	2,264,392
695,236	729,758	34,522	4,822,112	4,948,657	126,545	682,209	4,734,146
660,171	545,984	114,187	2,996,373	3,414,006	<417,633>	502,201	3,555,423
32,902	41,116	8,214	208,339	245,195	36,856	46,066	217,272
148,095	153,743	5,648	881,148	907,367	26,219	148,040	840,401
72,571	83,757	11,186	422,680	483,859	61,179	70,369	406,462
34,881	33,441	<1,440>	194,952	198,595	3,643	33,435	192,751
114,944	111,981	<2,963>	673,206	659,542	<13,664>	111,339	624,243
79,834	82,123	2,289	475,125	505,627	30,502	84,322	511,793
24,366	34,540	10,174	180,695	196,116	15,421	32,295	204,149
57,935	67,404	9,469	347,203	404,424	57,221	59,868	352,326
565,527	608,105	42,578	3,383,347	3,600,725	217,378	585,735	3,349,397
94,643	<62,121>	156,764	<386,975>	<186,719>	<200,256>	<83,535>	206,026



UCLA RESTAURANTS  
INCOME STATEMENT

JAN. 06(01/01/17-01/28/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 6 MO(07/31/16-01/28/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
142,860	134,442	8,418	866,921	830,885	36,036	108,145	751,943
185,830	192,029	<6,199>	1,099,054	1,136,451	<37,397>	162,453	1,078,581
112,815	133,916	<21,101>	735,926	863,538	<127,612>	86,531	724,490
195,146	205,165	<10,019>	1,278,715	1,318,843	<40,128>	170,926	1,254,622
231,193	238,748	<7,555>	1,488,335	1,523,852	<35,517>	214,447	1,486,845
238,273	205,981	32,292	1,097,075	1,118,942	<21,867>	167,552	1,299,342
1,106,117	1,110,281	<4,164>	6,566,026	6,792,511	<226,485>	910,054	6,595,822
355,974	365,648	9,674	2,155,319	2,277,888	122,569	293,355	2,205,980
32.2	32.9	0.8	32.8	33.5	0.7	32.2	33.5
750,143	744,633	5,510	4,410,707	4,514,623	<103,916>	616,700	4,389,842
67.8	67.1	0.8	67.2	66.5	0.7	67.8	66.6
67.2	65.2	2.0	66.9	65.6	1.3	69.0	66.6
66.8	64.1	2.6	66.0	65.2	0.8	64.9	65.1
68.2	68.0	0.2	67.6	67.5	0.1	65.5	66.5
69.4	72.0	<2.6>	69.6	69.6	<0.0>	72.0	69.6
66.4	66.0	0.5	66.4	65.4	1.0	66.1	65.5
68.7	66.9	1.7	66.7	65.6	1.1	68.4	67.0
177,393	176,215	1,178	1,110,758	1,124,770	<14,012>	159,504	1,171,188
927,536	920,848	6,688	5,521,465	5,639,393	<117,928>	776,204	5,561,031
287,130	286,502	<628>	1,816,641	1,787,497	<29,144>	286,996	1,797,837
0	0	0	3,919	0	<3,919>	0	0
218,848	219,363	515	1,380,699	1,355,749	<24,950>	180,209	1,193,850
<31,801>	<34,804>	<3,003>	<211,987>	<235,647>	<23,660>	<36,731>	<238,796>
474,178	471,061	<3,117>	2,989,272	2,907,599	<81,673>	430,474	2,752,892
42.9	42.4	<0.4>	45.5	42.8	<2.7>	47.3	41.7
168,114	177,664	9,550	1,035,660	1,073,578	37,918	173,199	1,022,273
1,085	1,530	445	8,806	9,460	654	1,232	10,419
3,224	3,910	686	22,955	23,345	390	3,469	23,776
500	500	0	7,915	8,500	585	98	8,274
50,158	52,549	2,391	296,227	315,776	19,549	41,112	300,646
4.5	4.7	0.2	4.5	4.7	0.1	4.5	4.6
3,958	4,615	657	33,243	27,995	<5,248>	4,175	32,336
<11,088>	<10,500>	588	<62,863>	<63,000>	<137>	<11,588>	<58,090>
2,632	2,635	3	27,279	16,670	<10,609>	3,580	23,832
3,434	3,816	382	24,189	26,658	2,469	3,069	23,809
2,060	1,590	<470>	14,858	8,580	<6,278>	1,321	11,694
1,169	1,605	436	16,238	35,690	19,452	915	25,043
0	11	11	<0>	54	54	0	2
9,402	5,415	<3,987>	53,781	35,906	<17,875>	7,029	59,492
40,837	45,024	4,187	220,855	227,372	6,517	39,898	215,051
1,688	1,694	6	10,473	10,624	151	1,473	10,191
753	1,094	341	9,360	6,788	<2,572>	2,034	8,673
0	0	0	6	0	<6>	13	98
0	0	0	0	800	800	399	3,745
0	300	300	0	1,800	1,800	181	1,822
0	325	325	0	450	450	306	431
0	0	0	600	650	50	50	600
0	0	0	837	0	<837>	0	6,556
39,583	39,069	<514>	143,916	159,808	15,892	29,712	126,603
317,509	332,846	15,337	1,864,335	1,927,504	63,169	301,678	1,857,277
791,686	803,907	12,221	4,853,607	4,835,103	<18,504>	732,153	4,610,168
135,850	116,941	18,909	667,858	804,290	<136,432>	44,051	950,862
37,288	45,182	7,894	237,948	269,634	31,686	49,773	242,979
43,319	48,837	5,518	305,352	304,707	<645>	40,565	272,386
21,227	26,606	5,379	143,469	161,679	18,210	19,282	132,219
10,203	10,623	420	68,039	67,018	<1,021>	9,162	62,400
33,621	35,572	1,951	236,819	222,070	<14,749>	30,508	201,382
67,255	66,650	<605>	400,351	410,357	10,006	71,083	431,439
20,526	28,026	7,500	152,262	159,132	6,870	27,225	172,097
88,444	84,510	<3,934>	528,115	507,060	<21,055>	91,563	545,069
321,883	346,006	24,123	2,072,355	2,101,657	29,302	339,160	2,059,972
<186,033>	<229,065>	43,032	<1,404,498>	<1,297,367>	<107,131>	<295,109>	<1,109,110>
288,916	289,989	<1,073>	1,766,431	1,788,295	<21,864>	257,198	1,826,173
92,705	94,998	<2,293>	598,284	610,170	<11,886>	88,911	642,560
196,211	194,991	1,220	1,168,147	1,178,125	<9,978>	168,287	1,183,613
6.39	6.33	0.07	6.29	6.28	0.01	6.17	6.04
8.16	7.95	0.21	8.04	7.85	0.19	7.77	7.62
5.56	5.54	0.02	5.39	5.47	<0.07>	5.32	5.18
26,172	26,230	58	164,805	163,737	<1,068>	23,307	163,533
42.26	42.33	<0.07>	39.84	41.48	<1.65>	39.05	40.33

SERVICES DIVISION  
INCOME STATEMENT

JAN. 06(01/01/17-01/28/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 6 MO(07/31/16-01/28/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
13,661	4,720	8,941	84,583	70,320	14,263	4,457	62,668
13,661	4,720	8,941	84,583	70,320	14,263	4,457	62,668
111	150	39	2,723	1,050	<1,673>	64	1,775
13,550	4,570	8,980	81,860	69,270	12,590	4,393	60,893
99.2	96.8	2.4	96.8	98.5	<1.7>	98.6	97.2
99.2	96.8	2.4	96.8	98.5	<1.7>	98.6	97.2
176,885	199,333	<22,448>	1,364,551	1,323,998	40,553	161,117	1,358,486
110,450	102,114	8,336	642,812	608,356	34,456	93,239	585,527
287,335	301,447	<14,112>	2,007,363	1,932,354	75,009	254,356	1,944,013
300,885	306,017	<5,132>	2,089,223	2,001,624	87,599	258,749	2,004,906
36,734	35,481	<1,253>	220,665	214,702	<5,963>	38,266	214,781
0	500	500	0	2,625	2,625	0	0
164	200	36	1,112	1,010	<102>	200	1,036
36,897	36,181	<716>	221,777	218,337	<3,440>	38,465	215,816
270.1	766.6	496.5	262.2	310.5	48.3	863.0	344.4
18,255	19,326	1,071	110,721	115,152	4,431	18,358	107,454
291	465	174	3,232	2,795	<437>	951	2,515
515	674	159	3,443	4,174	731	770	4,564
26	60	34	460	360	<100>	0	57
0	0	<0>	2,018	10,000	7,982	0	7,123
0	0	0	811	0	<811>	0	0
630	0	<630>	9,983	7,500	<2,483>	0	7,499
56	1,250	1,195	2,048	7,500	5,452	127	8,892
0	0	0	0	816	816	0	816
0	2,400	2,400	5,678	51,600	45,922	0	0
2,083	2,087	4	13,490	42,502	29,012	2,083	12,969
0	550	550	3,585	3,300	<285>	0	4,997
0	2,300	2,300	13,079	13,800	721	650	21,317
18,170	16,650	<1,520>	108,546	145,190	36,644	4,800	118,335
12,511	14,000	1,489	105,826	95,500	<10,326>	13,278	106,051
0	0	0	56	0	<56>	0	0
44,776	50,552	5,776	399,171	335,861	<63,310>	53,470	425,665
97,312	110,314	13,002	782,148	836,050	53,903	94,488	828,255
134,209	146,495	12,286	1,003,925	1,054,387	50,462	132,953	1,044,072
166,675	159,522	7,153	1,085,298	947,237	138,061	125,795	960,834
2,902	3,470	568	17,614	20,312	2,698	4,447	19,166
9,781	11,206	1,425	80,920	75,173	<5,747>	9,458	65,160
4,978	6,331	1,353	39,430	41,410	1,980	4,666	32,799
2,393	2,528	135	18,699	17,127	<1,572>	2,217	15,530
7,885	8,465	580	64,935	56,545	<8,390>	7,382	49,743
31,958	30,998	<960>	154,661	190,855	36,194	14,957	90,783
9,754	13,043	3,289	57,037	74,060	17,023	5,729	36,212
6,784	5,764	<1,020>	36,976	34,584	<2,392>	6,097	36,580
76,434	81,805	5,371	470,272	510,066	39,794	54,953	345,972
90,242	77,717	12,525	615,026	437,171	177,855	70,842	614,862

UCLA STUDENT UNION  
INCOME STATEMENT

JAN. 06(01/01/17-01/28/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 6 MO(07/31/16-01/28/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
20,458	33,499	<13,041>	273,025	286,115	<13,090>	27,854	254,599
0	55	<55>	0	416	<416>	0	0
32,601	31,928	673	214,948	234,463	<19,515>	31,569	232,309
53,059	65,482	<12,423>	487,972	520,994	<33,022>	59,423	486,908
32,038	31,226	<812>	209,993	229,305	19,312	30,823	227,280
4,946	5,862	916	47,342	50,001	2,659	3,576	43,448
0	0	0	16	0	<16>	0	0
36,984	37,088	104	257,351	279,306	21,955	34,399	270,727
69.7	56.6	<13.1>	52.7	53.6	0.9	57.9	55.6
16,075	28,394	<12,319>	230,621	241,688	<11,067>	25,024	216,180
30.3	43.4	<13.1>	47.3	46.4	0.9	42.1	44.4
75.8	82.5	<6.7>	82.7	82.5	0.1	87.2	82.9
0.0	100.0	<100.0>	0.0	100.0	<100.0>	0.0	0.0
1.7	2.2	<0.5>	2.3	2.2	0.1	2.4	2.2
14,537	15,503	<966>	98,832	86,606	12,226	11,269	74,751
5,698	5,621	77	37,902	41,276	<3,374>	6,253	40,359
20,236	21,124	<888>	136,733	127,882	8,851	17,522	115,110
36,311	49,518	<13,207>	367,355	369,570	<2,215>	42,546	331,290
32,415	31,749	<666>	192,067	190,494	<1,573>	27,226	179,680
15,344	17,739	2,395	102,526	115,214	12,688	17,517	98,775
47,760	49,488	1,728	294,593	305,708	11,115	44,743	278,454
90.0	75.6	<14.4>	60.4	58.7	<1.7>	75.3	57.2
16,811	16,969	158	100,944	101,829	885	14,288	96,632
1,146	643	<503>	5,565	6,836	1,271	1,448	7,663
2,395	3,090	695	16,513	19,600	3,087	2,960	17,736
0	0	0	339	1,150	811	0	566
382	0	<382>	2,758	2,428	<330>	0	2,716
250	250	0	964	964	0	198	894
414	650	236	6,413	4,758	<1,655>	267	2,975
1,015	614	<401>	22,951	22,746	<205>	673	22,855
9,137	8,625	<512>	58,256	46,765	<11,491>	9,660	42,009
255	0	<255>	352	0	<352>	0	0
<1,334>	0	1,334	1,190	0	<1,190>	0	89
1,711	2,000	289	1,940	2,000	60	1,400	1,400
123	20	<103>	781	754	<27>	5	353
249	595	346	1,653	3,576	1,923	483	3,061
1,169	1,787	618	11,089	8,266	<2,823>	3,001	8,378
1,029	750	<279>	5,394	5,510	116	1,042	5,425
<102>	18	120	189	141	<48>	0	1,759
0	0	0	0	0	0	0	575
0	0	0	2,654	2,950	296	0	3,206
15,417	15,417	0	92,500	92,502	2	15,417	92,500
7,961	11,000	3,039	60,841	58,000	<2,841>	6,214	45,487
58,026	62,428	4,402	393,286	380,775	<12,511>	57,055	356,280
105,786	111,916	6,130	687,879	686,483	<1,396>	101,798	634,734
<69,475>	<62,398>	<7,077>	<320,524>	<316,913>	<3,611>	<59,253>	<303,444>
3,757	4,370	613	23,592	25,952	2,360	5,174	24,504
2,382	4,667	2,285	24,244	26,301	2,057	2,812	20,307
1,212	2,637	1,425	11,985	14,580	2,595	1,387	10,238
583	1,052	469	5,536	5,986	450	659	4,835
1,920	3,526	1,606	19,279	19,895	616	2,195	15,524
43,342	42,980	<362>	255,408	264,625	9,217	44,436	269,705
13,228	18,075	4,847	97,007	102,631	5,624	17,019	107,583
13,016	17,217	4,201	78,068	103,302	25,234	12,803	77,241
79,439	94,524	15,085	515,119	563,272	48,153	86,485	529,937
<148,915>	<156,922>	8,007	<835,643>	<880,185>	44,542	<145,738>	<833,381>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

JAN. 06(01/01/17-01/28/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 6 MO(07/31/16-01/28/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
294,336	312,259	17,923	1,792,057	1,872,902	80,845	313,994	1,782,670
0	300	300	0	1,800	1,800	0	0
25,026	37,259	12,233	173,188	212,121	38,933	33,154	190,591
319,362	349,818	30,456	1,965,245	2,086,823	121,578	347,148	1,973,260
5.3	6.1	0.8	5.7	5.8	0.1	6.5	5.4
0	0	0	15,178	12,215	<2,963>	0	11,859
0	0	0	4,000	4,120	120	0	4,000
141,190	158,478	17,288	863,629	934,566	70,937	152,129	869,638
3,110	8,404	5,294	45,278	46,455	1,177	7,858	44,895
7,030	8,461	1,431	47,031	53,213	6,182	7,584	49,167
503	840	337	3,941	5,338	1,397	548	4,569
238	2,025	1,787	5,696	13,194	7,498	325	3,763
199	0	<199>	645	40	<605>	0	39
100	590	490	8,735	9,540	805	5,188	8,278
0	52	52	0	52	52	0	0
570	703	133	2,428	4,218	1,790	114	2,342
23	75	53	7,073	5,691	<1,382>	75	4,568
0	0	0	459	1,003	544	0	974
294	386	92	2,293	2,316	23	586	2,376
51	<500>	<551>	<408>	<3,300>	<2,892>	10	<2,397>
0	50	50	185	300	115	0	384
2,543	2,550	7	15,852	15,300	<552>	2,525	16,117
1,061	1,311	250	7,164	8,114	950	1,030	7,468
1,545	1,545	0	9,270	9,270	0	1,500	9,000
4,812	5,567	755	43,398	39,824	<3,574>	6,699	35,921
564	1,272	708	5,527	7,632	2,105	604	3,203
15,603	17,017	1,414	74,305	80,437	6,132	11,395	69,266
0	170	170	0	400	400	218	218
5,913	5,913	0	30,984	30,984	0	5,741	30,082
<5>	<1>	4	42	199	157	<1>	<35>
19,169	15,734	<3,435>	115,014	94,404	<20,610>	14,303	85,820
10,115	4,263	<5,852>	57,198	32,007	<25,191>	4,588	32,426
1,396	1,408	12	8,375	8,448	73	1,383	8,295
10,033	10,314	281	60,672	61,880	1,208	9,996	60,723
1,512	350	<1,162>	10,437	2,950	<7,487>	329	9,781
9,607	10,111	504	57,644	60,666	3,022	9,167	55,002
0	0	0	3,729	3,729	0	0	3,620
455	1,583	1,128	2,935	21,498	18,563	1,000	16,950
10,789	15,915	5,126	77,087	80,718	3,631	15,451	78,368
75	346	271	3,938	6,864	2,926	336	6,664
4,031	4,202	171	24,713	25,506	793	3,400	22,627
3,346	3,900	554	20,257	22,100	1,843	3,249	19,439
7,635	7,635	0	45,810	45,810	0	7,635	45,810
0	0	0	31,480	0	<31,480>	0	0
8,050	0	<8,050>	36,225	0	<36,225>	0	0
13,296	13,669	373	79,649	82,014	2,365	13,401	80,406
4,062	4,692	630	22,831	23,071	240	4,555	22,399
288,915	309,030	20,115	1,850,697	1,852,786	2,089	292,920	1,724,024
608,277	658,848	50,571	3,815,942	3,939,609	123,667	640,068	3,697,285
18,732	18,553	<179>	108,393	114,231	5,838	18,152	110,174
5,717	7,802	2,085	41,068	44,300	3,232	6,952	43,947
22,829	21,653	<1,176>	122,953	129,918	6,965	12,821	70,219
47,278	48,008	730	272,414	288,449	16,035	37,925	224,339
655,555	706,856	51,301	4,088,356	4,228,058	139,702	677,993	3,921,624
<586,843>	<639,120>	<52,277>	<3,678,186>	<3,823,011>	<144,825>	<598,936>	<3,450,301>
<32,454>	<32,454>	0	<194,105>	<194,105>	0	<31,126>	<185,093>
<3,309>	<3,309>	0	<19,792>	<19,792>	0	<3,412>	<17,787>
<32,949>	<31,973>	976	<196,274>	<191,150>	5,124	<44,519>	<268,443>
<655,555>	<706,856>	<51,301>	<4,088,356>	<4,228,058>	<139,702>	<677,993>	<3,921,624>
0	0	0	0	0	<0>	0	0

MAINTENANCE DIVISION  
EXPENSE STATEMENT

JAN. 06(01/01/17-01/28/17)			FISCAL YEAR 16-17			FISCAL YEAR 15-16	
CURRENT MONTH			YTD 6 MO(07/31/16-01/28/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
105,334	115,586	10,252	681,081	716,463	35,382	118,370	676,891
5,467	2,198	<3,269>	28,647	13,188	<15,459>	2,387	18,069
467	600	133	1,876	3,600	1,724	0	209
<464>	<660>	<196>	<3,080>	<3,640>	<560>	<2,031>	<5,778>
<9,137>	<7,171>	1,966	<47,953>	<43,547>	4,406	<6,901>	<40,475>
0	<4,000>	<4,000>	<33,354>	<24,000>	9,354	<2,520>	<7,040>
101,666	106,553	4,887	627,216	662,064	34,848	109,305	641,876
74,729	78,418	3,689	431,580	473,170	41,590	80,460	427,256
121	243	122	905	863	<42>	14	689
574	622	48	4,207	3,732	<475>	567	3,987
0	0	0	1,393	1,500	107	0	286
5,241	5,247	6	28,776	30,005	1,229	3,792	28,733
5,847	5,232	<615>	33,333	33,177	<156>	5,395	31,792
983	830	<153>	6,407	6,918	511	610	5,576
327	491	164	2,323	3,043	720	328	2,934
31,287	21,525	<9,762>	143,444	136,100	<7,344>	15,340	171,345
<1,010>	4,690	5,700	13,737	28,140	14,403	2,380	27,509
0	0	0	468	525	57	0	232
727	1,500	773	1,947	9,000	7,053	<658>	1,413
0	250	250	1,680	1,500	<180>	0	0
8,438	3,754	<4,684>	23,776	26,528	2,752	7,767	29,201
8,083	7,909	<174>	46,108	46,637	529	7,066	38,484
3,052	3,152	100	18,161	18,912	751	4,080	24,483
314	1,050	736	4,756	6,300	1,544	1,194	6,873
0	0	0	4,150	0	<4,150>	0	0
138,711	134,913	<3,798>	767,151	826,050	58,899	128,334	800,794
240,377	241,466	1,089	1,394,367	1,488,114	93,747	237,639	1,442,670
19,397	19,145	<252>	112,344	114,870	2,526	14,124	84,726
19,397	19,145	<252>	112,344	114,870	2,526	14,124	84,726
259,773	260,611	838	1,506,712	1,602,984	96,272	251,764	1,527,396
<222,389>	<222,751>	<362>	<1,285,546>	<1,371,465>	<85,919>	<214,799>	<1,303,720>
<7,673>	<7,673>	0	<46,038>	<46,038>	0	<6,994>	<41,964>
<3,009>	<3,009>	0	<18,054>	<18,054>	0	<2,742>	<16,452>
<7,971>	<8,624>	<653>	<48,680>	<53,187>	<4,507>	<9,076>	<55,087>
<18,732>	<18,554>	178	<108,393>	<114,240>	<5,847>	<18,152>	<110,174>
<259,773>	<260,611>	<838>	<1,506,712>	<1,602,984>	<96,272>	<251,764>	<1,527,396>
0	0	0	0	0	0	0	0

UTILITIES  
EXPENSE STATEMENT

JAN. 06(01/01/17-01/28/17)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
5,838	11,275	5,437	Chiller Water
57,355	73,998	16,643	Elec-Non Air Cond.
4,032	11,353	7,321	Water-Non Air Cond.
9,284	8,271	<1,013>	Steam-Non Air Cond.
2,438	3,387	949	Gas
1,551	1,551	0	Energy Management
80,498	109,835	29,337	TOTAL OTHER CONTROL.
80,498	109,835	29,337	TOTAL CONTROLLABLE EXP
<67,874>	<93,684>	<25,810>	Allocated-Svs and Ent
<3,214>	<3,214>	0	Allocated-USAC
<1,260>	<1,260>	0	Allocated-GSA
<2,433>	<3,873>	<1,440>	Allocated-Comm Board
<5,717>	<7,804>	<2,087>	Allocated-A & SS
<80,498>	<109,835>	<29,337>	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 16-17			FISCAL YEAR 15-16	
YTD 6 MO(07/31/16-01/28/17)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
95,361	114,021	18,660	1,648	103,098
370,055	393,765	23,710	74,742	393,017
47,864	60,832	12,968	10,109	60,321
33,139	30,327	<2,812>	6,008	34,220
17,767	16,837	<930>	3,707	16,414
9,303	9,306	3	1,292	7,752
573,489	625,088	51,599	97,506	614,822
573,489	625,088	51,599	97,506	614,822
<487,001>	<531,943>	<44,942>	<82,268>	<520,042>
<19,284>	<19,284>	0	<3,455>	<20,730>
<7,560>	<7,560>	0	<1,355>	<8,130>
<18,576>	<21,993>	<3,417>	<3,476>	<21,974>
<41,068>	<44,308>	<3,240>	<6,952>	<43,947>
<573,489>	<625,088>	<51,599>	<97,506>	<614,822>
<0>	0	0	0	0