

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

December (11/25/12 - 12/29/12)

Prepared

January 15, 2013

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2012 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

DECEMBER (11/25/12 - 12/29/12)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12	
CURRENT MONTH										**		YTD 5 MONTHS (07/29/12 - 12/29/12)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
GROSS INCOME																							
3,500		3,817		(317)	(8.3%)	185	5.6%	3,315		GROSS INCOME		22,631		23,916		(1,285)	(5.4%)	(348)	(1.5%)	22,979			
1,247		1,075		172	16.0%	453	57.1%	794		UCLA Store		6,050		5,854		196	3.3%	657	12.2%	5,393			
258		289		(31)	(10.7%)	(41)	(13.7%)	299		UCLA Restaurants		1,537		1,514		23	1.5%	91	6.3%	1,446			
117		110		7	6.4%	13	12.5%	104		Services Division		602		590		12	2.0%	23	4.0%	579			
5,122		5,291		(169)	(3.2%)	610	13.5%	4,512		UCLA Student Union		30,820		31,874		(1,054)	(3.3%)	423	1.4%	30,397			
TOTAL																							
GROSS MARGIN																							
1,215	34.7%	1,248	32.7%	(33)				1,031	31.1%	UCLA Store		6,908	30.5%	7,143	29.9%	(235)				6,706	29.2%		
868	69.6%	756	70.3%	112	(0.7)	325	1.2	543	68.4%	UCLA Restaurants		4,255	70.3%	4,125	70.5%	130	(0.2)	485	0.4	3,770	69.9%		
258	100.0%	288	99.7%	(30)	0.3	(41)	0.0	299	100.0%	Services Division		1,535	99.9%	1,512	99.9%	23	0.0	91	0.0	1,444	99.9%		
41	35.0%	40	36.4%	1	(1.4)	6	1.3	35	33.7%	UCLA Student Union		297	49.3%	288	48.8%	9	0.5	14	0.4	283	48.9%		
2,382	46.5%	2,332	44.1%	50	2.4	474	4.2	1,908	42.3%	TOTAL		12,995	42.2%	13,068	41.0%	(73)	1.2	792	2.1	12,203	40.1%		
WAGES & BENEFITS																							
516	14.7%	573	15.0%	57	0.3	4	1.0	520	15.7%	UCLA Store		2,664	11.8%	2,894	12.1%	230	0.3	13	(0.2)	2,677	11.6%		
605	48.5%	631	58.7%	26	10.2	(73)	18.5	532	67.0%	UCLA Restaurants		2,879	47.6%	2,937	50.2%	58	2.6	(167)	2.7	2,712	50.3%		
46	17.8%	52	18.0%	6	0.2	1	(2.1)	47	15.7%	Services Division		232	15.1%	246	16.2%	14	1.1	(2)	0.8	230	15.9%		
61	52.1%	63	57.3%	2	5.2	(5)	1.7	56	53.8%	UCLA Student Union		316	52.5%	330	55.9%	14	3.4	(4)	1.4	312	53.9%		
1,228	24.0%	1,319	24.9%	91	0.9	(73)	1.6	1,155	25.6%	TOTAL		6,091	19.8%	6,407	20.1%	316	0.3	(160)	(0.3)	5,931	19.5%		
OTHER CONTROLLABLES *																							
208	5.9%	160	4.2%	(48)	(1.7)	(52)	(1.2)	156	4.7%	UCLA Store		1,209	5.3%	1,156	4.8%	(53)	(0.5)	(77)	(0.4)	1,132	4.9%		
143	11.5%	128	11.9%	(15)	0.4	(64)	(1.6)	79	9.9%	UCLA Restaurants		686	11.3%	657	11.2%	(29)	(0.1)	(100)	(0.4)	586	10.9%		
86	33.3%	111	38.4%	25	5.1	36	7.5	122	40.8%	Services Division		536	34.9%	532	35.1%	(4)	0.2	(5)	1.8	531	36.7%		
56	47.9%	36	32.7%	(20)	(15.2)	(24)	(17.1)	32	30.8%	UCLA Student Union		247	41.0%	220	37.3%	(27)	(3.7)	(23)	(2.3)	224	38.7%		
493	9.6%	435	8.2%	(58)	(1.4)	(104)	(1.0)	389	8.6%	TOTAL		2,678	8.7%	2,565	8.0%	(113)	(0.7)	(205)	(0.6)	2,473	8.1%		
CONTRIBUTION																							
492	14.1%	516	13.5%	(24)	0.6	136	3.4	356	10.7%	UCLA Store		3,035	13.4%	3,094	12.9%	(59)	0.5	138	0.8	2,897	12.6%		
120	9.6%	(3)	(0.3%)	123	9.9	187	18.0	(67)	(8.4%)	UCLA Restaurants		690	11.4%	531	9.1%	159	2.3	217	2.6	473	8.8%		
126	48.8%	126	43.6%	0	5.2	(3)	5.7	129	43.1%	Services Division		766	49.8%	734	48.5%	32	1.3	83	2.6	683	47.2%		
(76)	(65.0%)	(59)	(53.6%)	(17)	(11.4)	(24)	(15.0)	(52)	(50.0%)	UCLA Student Union		(266)	(44.2%)	(263)	(44.6%)	(3)	0.4	(13)	(0.5)	(253)	(43.7%)		
662	12.9%	580	11.0%	82	1.9	296	4.8	366	8.1%	TOTAL		4,225	13.7%	4,096	12.9%	129	0.8	425	1.2	3,800	12.5%		
ALLOCATED EXPENSES																							
500	9.8%	514	9.7%	14	(0.1)	(11)	1.0	489	10.8%	Admin&Support Services		2,469	8.0%	2,586	8.1%	117	0.1	(46)	0.0	2,423	8.0%		
167	3.3%	175	3.3%	8	0.0	(13)	0.1	154	3.4%	Maintenance Division		836	2.7%	890	2.8%	54	0.1	5	0.1	841	2.8%		
73	1.4%	71	1.3%	(2)	(0.1)	11	0.5	84	1.9%	Utilities		455	1.5%	404	1.3%	(51)	(0.2)	(73)	(0.2)	382	1.3%		
228	4.5%	237	4.5%	9	0.0	(29)	(0.1)	199	4.4%	Depreciation		1,127	3.7%	1,184	3.7%	57	0.0	(138)	(0.4)	989	3.3%		
968	18.9%	997	18.8%	29	(0.1)	(42)	1.6	926	20.5%	TOTAL		4,887	15.9%	5,064	15.9%	177	0.0	(252)	(0.7)	4,635	15.2%		
NET INCOME (LOSS) FROM OPERATIONS																							
(306)	(6.0%)	(417)	(7.9%)	111	1.9	254	6.4	(560)	(12.4%)			(662)	(2.1%)	(968)	(3.0%)	306	0.9	173	0.6	(835)	(2.7%)		
OTHER INC/(EXP)																							
0	0.0%	0	0.0%	0	0.0	2	0.0	(2)	0.0%	Non-Recurrent Inc/(Exp)		12	0.0%	0	0.0%	12	0.0	6	0.0	6	0.0%		
22	0.4%	16	0.3%	6	0.1	0	(0.1)	22	0.5%	Interest Income		105	0.3%	83	0.3%	22	0.0	0	0.0	105	0.3%		
(54)	(1.1%)	(54)	(1.0%)	0	(0.1)	2	0.1	(56)	(1.2%)	Interest (Expense)		(268)	(0.9%)	(268)	(0.8%)	0	(0.1)	14	0.0	(282)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes		0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
202	3.9%	202	3.8%	0	0.1	16	(0.2)	186	4.1%	Student Union Fee Income		1,012	3.3%	1,012	3.2%	0	0.1	84	0.2	928	3.1%		
170	3.3%	164	3.1%	6	0.2	20	0.0	150	3.3%	TOTAL		861	2.8%	827	2.6%	34	0.2	104	0.3	757	2.5%		
(136)	(2.7%)	(253)	(4.8%)	117	2.1	274	6.4	(410)	(9.1%)	NET INCOME (LOSS)		199	0.6%	(141)	(0.4%)	340	1.0	277	0.9	(78)	(0.3%)		

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2012 (\$000's)
DIVISIONS FULLY ALLOCATED**

DECEMBER (11/25/12 - 12/29/12)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12	
CURRENT MONTH										**		YTD 5 MONTHS (07/29/12 - 12/29/12)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%		
GROSS INCOME																							
3,500		3,817		(317)	(8.3%)	185	5.6%	3,315		GROSS INCOME		22,631		23,916		(1,285)	(5.4%)	(348)	(1.5%)	22,979			
1,247		1,075		172	16.0%	453	57.1%	794		UCLA Store		6,050		5,854		196	3.3%	657	12.2%	5,393			
258		289		(31)	(10.7%)	(41)	(13.7%)	299		UCLA Restaurants		1,537		1,514		23	1.5%	91	6.3%	1,446			
117		110		7	6.4%	13	12.5%	104		Services Division		602		590		12	2.0%	23	4.0%	579			
										UCLA Student Union													
5,122		5,291		(169)	(3.2%)	610	13.5%	4,512		TOTAL		30,820		31,874		(1,054)	(3.3%)	423	1.4%	30,397			
GROSS MARGIN																							
1,215	34.7%	1,248	32.7%	(33)				1,031	31.1%	UCLA Store		6,908	30.5%	7,143	29.9%	(235)				6,706	29.2%		
868	69.6%	756	70.3%	112	(0.7)	184	3.6	543	68.4%	UCLA Restaurants		4,255	70.3%	4,125	70.5%	130	(0.2)	485	0.4	3,770	69.9%		
258	100.0%	288	99.7%	(30)	0.3	(41)	0.0	299	100.0%	Services Division		1,535	99.9%	1,512	99.9%	23	0.0	91	0.0	1,444	99.9%		
41	35.0%	40	36.4%	1	(1.4)	6	1.3	35	33.7%	UCLA Student Union		297	49.3%	288	48.8%	9	0.5	14	0.4	283	48.9%		
2,382	46.5%	2,332	44.1%	50	2.4	474	4.2	1,908	42.3%	TOTAL		12,995	42.2%	13,068	41.0%	(73)	1.2	792	2.1	12,203	40.1%		
TOTAL CONTROLLABLES																							
723	20.7%	733	19.2%	10	(1.5)	(48)	(0.3)	675	20.4%	UCLA Store		3,873	17.1%	4,050	16.9%	177	(0.2)	(64)	(0.5)	3,809	16.6%		
748	60.0%	759	70.6%	11	10.6	(138)	16.8	610	76.8%	UCLA Restaurants		3,565	58.9%	3,593	61.4%	28	2.5	(268)	2.2	3,297	61.1%		
132	51.2%	162	56.1%	30	4.9	38	5.7	170	56.9%	Services Division		768	50.0%	778	51.4%	10	1.4	(7)	2.6	761	52.6%		
117	100.0%	99	90.0%	(18)	(10.0)	(29)	(15.4)	88	84.6%	UCLA Student Union		563	93.5%	550	93.2%	(13)	(0.3)	(28)	(1.1)	535	92.4%		
1,720	33.6%	1,753	33.1%	33	(0.5)	(177)	0.6	1,543	34.2%	TOTAL		8,769	28.5%	8,971	28.1%	202	(0.4)	(367)	(0.9)	8,402	27.6%		
CONTRIBUTION																							
492	14.1%	516	13.5%	(24)	0.6	136	3.4	356	10.7%	UCLA Store		3,035	13.4%	3,094	12.9%	(59)	0.5	138	0.8	2,897	12.6%		
120	9.6%	(3)	(0.3%)	123	9.9	187	18.0	(67)	(8.4%)	UCLA Restaurants		690	11.4%	531	9.1%	159	2.3	217	2.6	473	8.8%		
126	48.8%	126	43.6%	0	5.2	(3)	5.7	129	43.1%	Services Division		766	49.8%	734	48.5%	32	1.3	83	2.6	683	47.2%		
(76)	(65.0%)	(59)	(53.6%)	(17)	(11.4)	(24)	(15.0)	(52)	(50.0%)	UCLA Student Union		(266)	(44.2%)	(263)	(44.6%)	(3)	0.4	(13)	(0.5)	(253)	(43.7%)		
662	12.9%	580	11.0%	82	1.9	296	4.8	366	8.1%	TOTAL		4,225	13.7%	4,096	12.9%	129	0.8	425	1.2	3,800	12.5%		
ALLOCATED EXPENSES																							
512	14.6%	541	14.2%	29	(0.4)	23	1.5	535	16.1%	UCLA Store		2,662	11.8%	2,784	11.6%	122	(0.2)	(11)	(0.3)	2,651	11.5%		
327	26.2%	325	30.2%	(2)	4.0	(70)	6.2	257	32.4%	UCLA Restaurants		1,562	25.8%	1,622	27.7%	60	1.9	(225)	(1.0)	1,337	24.8%		
48	18.6%	51	17.6%	3	(1.0)	6	(0.5)	54	18.1%	Services Division		248	16.1%	247	16.3%	(1)	0.2	(4)	0.8	244	16.9%		
81	69.2%	80	72.7%	(1)	3.5	(1)	7.7	80	76.9%	UCLA Student Union		415	68.9%	411	69.7%	(4)	0.8	(12)	0.7	403	69.6%		
968	18.9%	997	18.8%	29	(0.1)	(42)	1.6	926	20.5%	TOTAL		4,887	15.9%	5,064	15.9%	177	0.0	(252)	(0.7)	4,635	15.2%		
NET INCOME (LOSS) FROM OPERATIONS																							
(20)	(0.4%)	(25)	(0.5%)	5	0.1	157	3.5	(177)	(3.9%)	UCLA Store		373	1.2%	309	1.0%	64	0.2	127	0.4	246	0.8%		
(207)	(4.0%)	(328)	(6.2%)	121	2.2	117	3.2	(324)	(7.2%)	UCLA Restaurants		(872)	(2.8%)	(1,091)	(3.4%)	219	0.6	(8)	0.0	(864)	(2.8%)		
78	1.5%	75	1.4%	3	0.1	4	(0.1)	74	1.6%	Services Division		518	1.7%	487	1.5%	31	0.2	79	0.3	439	1.4%		
(157)	(3.1%)	(139)	(2.6%)	(18)	(0.5)	(24)	(0.2)	(133)	(2.9%)	UCLA Student Union		(681)	(2.2%)	(673)	(2.1%)	(8)	(0.1)	(25)	0.0	(656)	(2.2%)		
(306)	(6.0%)	(417)	(7.9%)	111	1.9	254	6.4	(560)	(12.4%)	TOTAL		(662)	(2.1%)	(968)	(3.0%)	306	0.9	173	0.6	(835)	(2.7%)		
OTHER INC/(EXP)																							
0	0.0%	0	0.0%	0	0.0	2	0.0	(2)	0.0%	Non-Recurrent Inc/(Exp)		12	0.0%	0	0.0%	12	0.0	6	0.0	6	0.0%		
22	0.4%	16	0.3%	6	0.1	0	(0.1)	22	0.5%	Interest Income		105	0.3%	83	0.3%	22	0.0	0	0.0	105	0.3%		
(54)	(1.1%)	(54)	(1.0%)	0	(0.1)	2	0.1	(56)	(1.2%)	Interest (Expense)		(268)	(0.9%)	(268)	(0.8%)	0	(0.1)	14	0.0	(282)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes		0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
202	3.9%	202	3.8%	0	0.1	16	(0.2)	186	4.1%	Student Union Fee Income		1,012	3.3%	1,012	3.2%	0	0.1	84	0.2	928	3.1%		
170	3.3%	164	3.1%	6	0.2	20	0.0	150	3.3%	TOTAL		861	2.8%	827	2.6%	34	0.2	104	0.3	757	2.5%		
(136)	(2.7%)	(253)	(4.8%)	117	2.1	274	6.4	(410)	(9.1%)	NET INCOME (LOSS)		199	0.6%	(141)	(0.4%)	340	1.0	277	0.9	(78)	(0.3%)		

ASUCLA
P/L Reconciliation
Dec-12

<i>Financial Analysis</i>	\$000's
	Dec-12
Budgeted Net Income/(Loss)	(253)
UCLA Store	
Gross Margin:	
Bearwear gross income \$69K above plan as continued fan enthusiasm from the football victory over USC sparked renewed interest in emblematic apparel	26
Bearwear MTW gross income \$87K above plan due to fan enthusiasm from the football victory over USC, and additional marketing efforts provided an increase in web traffic and sales	38
Computer Store gross income \$197K below plan due to continued erosion in sales to individuals, and new iMac shipments delayed	(27)
New Text gross income \$43K below plan due to web sales lower than plan and continued decline in textbook sales due to competition, other options and student usage	(12)
Used Text gross income \$43K below plan due to continued decline in textbook sales, and lower web sales	(19)
HSS Dental gross income \$172K below plan due mainly to less backordered merchandise in the Fall UCLA dental kits; sales occurred in September rather than December	(33)
Total Wages lower than plan primarily career	31
Other, negative controllables mainly bank card expense, payment to UCLA and temp agency service	(28)
Total Contribution	(24)
UCLA Restaurants	
Gross Margin:	
Rubio's gross income above plan due to big growth over last year actual sales results	5
Café Synapse gross income \$10K below plan due to continued decrease in sales; new menu and operations plan to recover customer base is in progress	(8)
Luvallé Food Servery gross income \$32K above plan as one full volume week not budgeted due to calendar adjustment of winter break	19
YRL Café gross income \$8K above plan due to budgeting as calendar adjustments for winter break left out one full week	5
Jimmy's gross income \$19K above plan due to budgeting as calendar adjustments for winter break left out one full week	14
Catering gross income \$76K above plan mainly due to athletic sales increase of \$44K including men's and women's basketball, Pavilion Media and additional football training table meals during finals and break week, and additional unanticipated events	56
Concessions gross income \$34K above plan due mainly to good attendance at the last several men's basketball games, and one more game than budgeted in December	17
Other, positive controllables mostly employee benefits	20
Total Contribution	123
Services	
Gross Margin:	
Licensing domestic income below plan due to timing; income budgeted for December was collected earlier in September	(39)
Licensing foreign income above plan due to incremental royalties earned from Scandinavian bag licensee over and above their minimum guarantee previously collected	3
Leased Ops income above plan due mainly to unbudgeted rent and utilities from Kaplan Test Prep in LuValle	7
Other, positive controllables mainly in Licensing	29
Total Contribution	0
UCLA Student Union	
Gross Margin:	
Other, negative controllables mainly repairs and maintenance and student support svcs	(17)
Total Contribution	(17)
Allocated Expenses and Other	
A&SS lower than plan mainly due to career wages and benefits	14
Maintenance lower than plan due to unexpected expenses from re-carpeting and asbestos treatment for student organization office, dock roll down gates damage, and AC repair in Ackerman	8
Depreciation lower than plan due to timing of capital projects and reduced expenditures	9
Other, positive interest income	4
Total	35
Actual Net Income/(Loss)	(136)

ASUCLA
P/L Reconciliation
Year-To-Date Through December 2012

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(141)
UCLA Store	
Gross Margin:	
Bearwear gross income \$222K above plan due mostly to fan enthusiasm after victory over USC at the Rose Bowl	60
Fast Track gross margin below plan due to delays in deliveries from new vendors negatively impacted sales in cosmetics, additional markdowns of discontinued items, warmer weather impacted sales of higher margin items and lower than expected sales in the One Day (Monster) Sale	(21)
Bearwear MTW gross income \$244K above plan due to victory over USC, and successful Score Big Promotions and Search Marketing	107
The Market gross income \$59K below plan due to lack of summer camps in September due to early start of LAUSD, and lower sales in the One Day (Monster) Sale	(17)
Computer Store gross income \$1.4M below plan due to continued lower department and individual sales	(208)
New Text gross income \$234K below plan due to continued downward sales trend; increased competition and students are shopping elsewhere	(82)
Used Text gross margin below plan due to additional markdowns for old titles and lower web sales	(49)
Course Reader Solutions gross income \$62K above plan due mostly to additional off campus sales not budgeted	45
Luvalle Essentials/Market gross income \$25K below plan due to carryover deficit from a weak first quarter	(17)
HSS Essentials/Market gross income \$48K below plan due to poor results from the One Day (Monster) Sale and cannibalization of sales at South Campus Shop	(23)
HSS Dental gross margin below plan due to higher sales of \$74K (less backordered merchandise thus sales budgeted for Winter occurred in Fall), offset by higher cost of goods as the Fall kits contained a greater amount of lower margin items	(11)
Total Wages lower than plan	141
Other, mainly positive controllables including employee benefits and bank card expense	16
Total Contribution	(59)
UCLA Restaurants	
Gross Margin:	
Rubio's gross income above plan due to less cannibalization from CSSC than anticipated	18
Northern Lights gross income \$21K below plan due to pending launch for new Panini sandwich program	(19)
Greenhouse gross income \$40K above plan due to less cannibalization from CSSC and positive response to new items introduced this year	21
North Campus Student Ctr. gross income \$54K below plan due to new operating plan still in development	(29)
Café Synapse gross income \$62K below plan due to continued drop in sales (working on new menu and operations plan)	(47)
Catering gross income \$163K above plan because Athletic Sales and Welcome Week Graduate events increased over expectations, additionally generating higher income in rentals, setups, stations, and servers	137
Concessions gross income \$67K above plan due mostly to strong sales at grand opening men's basketball game and one additional game in December than budgeted	39
Total Wages higher than plan, mainly student wages (partially offset by positive career wages and labor recharge)	(10)
Other, mostly positive controllables: mainly employee benefits and paper (partial negative offsets mostly in repairs and maintenance, commission expense and rentals)	49
Total Contribution	159
Services	
Gross Margin:	
Licensing domestic income above plan due to timing and increased sell-in	21
Leased Ops income above plan due mainly to unbudgeted rent and utilities from Kaplan Test Prep in LuValle	5
Photography income below plan due mainly to decreased bookings, primarily for intercollegiate athletics	(5)
Total Wages lower than plan	9
Other	2
Total Contribution	32
UCLA Student Union	
Gross Margin:	
Student Union Ops gross margin above plan due to two corporate promotional tours, unplanned Get Out the Vote concert and efficiency gained by using rentals for multiple events that were closely grouped together	12
Recreation and Games gross margin below plan due to the rise of computing power in mobile devices which negatively impacts the gaming market	(3)
Total Wages lower than plan	11
Other, negative controllables mainly waiver pool and repairs and maintenance	(23)
Total Contribution	(3)
Allocated Expenses and Other	
A&SS lower than plan mainly total wages and employee benefits	117
Maintenance lower than plan due to positive career wages and employee benefits, and more time spent on capital projects which increases capitalized wages	54
Utilities higher than plan due to higher chiller water from warmer weather, and increased electricity (some of this will turn next month)	(51)
Depreciation lower than plan due to timing of capitals and reduced expenditures	57
Other, mainly positive non-recurring and interest income due mainly to higher amounts of invested cash	34
Total	211
Actual Net Income/(Loss)	199

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and cash equivalents
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month December 2012	Prior Month November 2012	Prior Year July 2012
	\$9,544	\$10,452	\$10,251
	3,462	3,795	3,471
	(122)	(116)	(114)
	3,340	3,679	3,357
	(0)	1,066	256
	8,231	6,522	7,324
	141	153	265
	21,256	21,871	21,453
	64,551	64,400	64,048
	(37,328)	(37,100)	(36,215)
	27,223	27,299	27,834
	48,479	49,171	49,286
	\$4,292	\$4,399	\$5,681
	2,601	2,674	2,427
	707	985	824
	78	350	136
	563	370	184
	126	143	124
	705	705	705
	9,073	9,627	10,080
	12,747	12,747	12,747
	12,747	12,747	12,747
	21,819	22,374	22,827
	26,459	26,459	26,722
	199	336	(263)
	26,660	26,797	26,459
	48,479	49,171	49,286

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
December 2012
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

	Current Month	Year to Date	Prior Year to Date
Net income/(loss)	(\$136)	\$199	(\$78)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	228	\$1,127	\$990
Depreciation - textbook rental equipment	0	\$0	\$0
Loss (Gain) on disposals of fixed assets	0	\$0	\$0
(Increase)/decrease in current assets:			\$0
Accounts receivable	340	\$18	(\$145)
Student fees receivable	1,066	\$258	(\$4)
Inventories	(1,709)	(\$906)	(\$1,881)
Prepaid expenses and other current assets	12	\$124	\$84
Increase/(decrease) in current liabilities:			\$0
Accounts payable	(108)	(\$1,391)	(\$82)
Sales Tax payable & other liabilities	(279)	(\$118)	(\$183)
Wages and payroll taxes payable	(73)	\$175	(\$380)
Interest payable	(272)	(\$57)	\$280
Deferred Income	193	\$380	\$337
Funds held for others	(17)	\$3	\$65
Other Current Liabilities (Current Portion of LT Debt)	0	\$0	\$0
Net cash provided/(used) by operating activities	(\$756)	(\$189)	(\$995)
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(152)	(\$517)	(\$767)
Net cash used in investing activities	(\$152)	(\$517)	(\$767)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	\$0	\$0
Net cash provided/(used) by financing activities	\$0	\$0	\$0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(\$908)	(\$706)	(\$1,762)
CASH AND CASH EQUIVALENTS, Beginning	\$10,452	10,251	\$10,888
CASH AND CASH EQUIVALENTS, Ending	\$9,544	\$9,544	\$9,126

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
December 2012
(\$000's)

CASH AND CASH EQUIVALENTS	9,544
Less: Committed Capital Projects	
HTS Renovation	(140)
Casual Dining	(750)
Dining Room Upgrade	(150)
Court of Sciences Student Center	(92)
Pauley Pavillion Remodel	(467)
AGB Drape Replacement & Sound Paneling	(150)
Ackerman B&A Level Remodel	(1,983)
NCSC Remodel	(250)
Ostin Music Café	(200)
Store POS	(150)
Terrace Food Court Patio Upgrade	(350)
Subtotal	(4,682)
Adjustment for Cash Overdraft Entry	-
Uncommitted Cash	4,862
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	5,227
RESERVE SURPLUS (DEFICIT)	(365)

ASUCLA SERVICES AND ENTERPRISES
 Capital Expenditures - Current Year Projects (\$000's)
 FY 2012-2013 December 2012

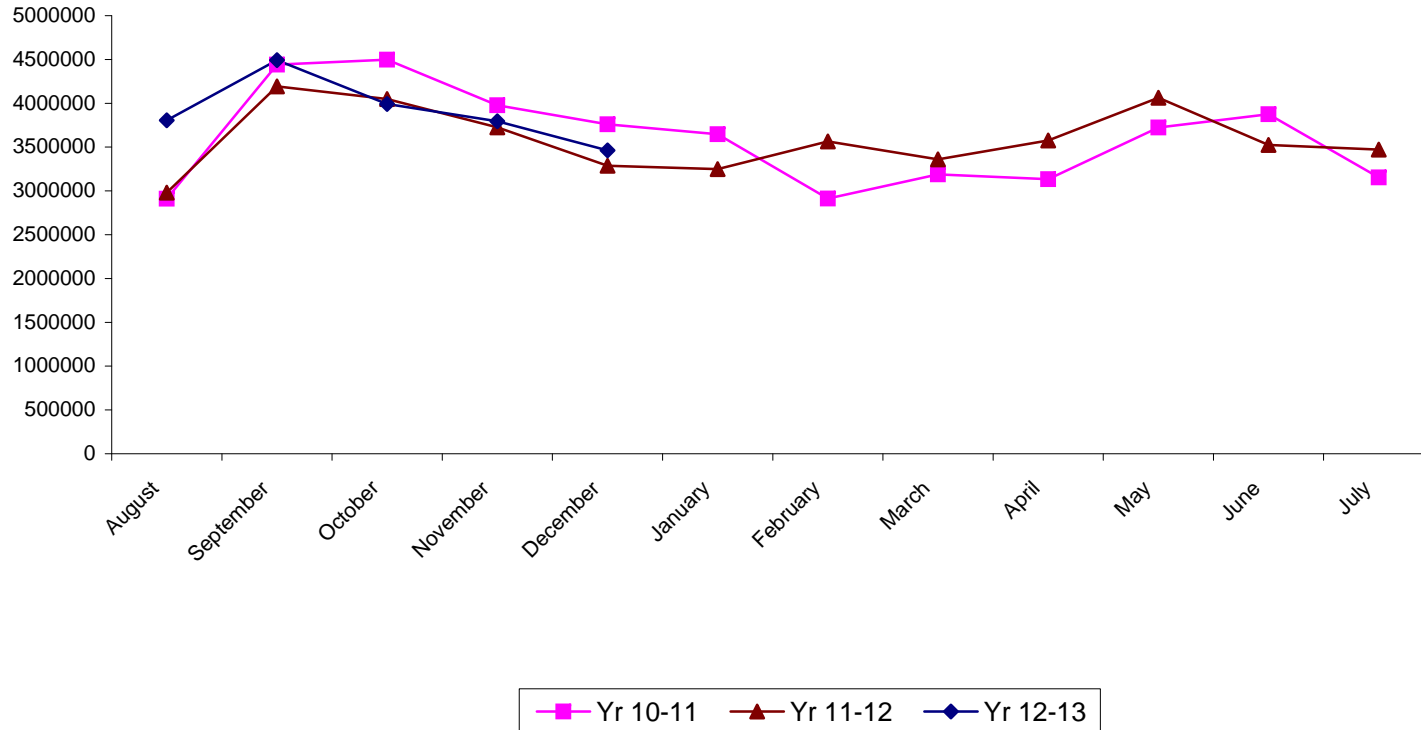
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2012-S001 Store General Replacement	50.0	6.1	2.3	8.4	41.6		0.0	In Progress
2012-S002 Store Photocopiers	40.0	26.2	0.0	26.2	13.8		0.0	In Progress
2012-S003 Pauley Souvenir Sales	40.0	1.3	2.6	3.9	36.1		0.0	In Progress
2012-S004 Ackerman B & A Level Remodel	2,000.0	2.3	14.5	16.8	1,983.2		0.0	In Progress
2012-S005 Informal Photo-Photo Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-S032 Bearwear Remodel	0.0	18.9	7.9	26.8	13.2		40.0	In Progress
2012-S034 HSS Design	0.0	0.0	17.8	17.8	2.2		20.0	In Progress
Total Store/Services	2,140.0	54.8	45.1	99.9	2,090.1	10.0	60.0	
Food Service								
2012-F006 FS Miscellaneous and Unanticipated	50.0	22.1	4.8	26.9	23.1		0.0	In Progress
2012-F007 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2012-F008 Patio Umbrellas	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-F009 LV FS Concept Updates	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2012-F010 Catering Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2012-F011 NCSC Remodel	250.0	0.0	0.0	0.0	0.0	250.0	0.0	Pending
2012-F012 Northern Lights Menu Update	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2012-F013 Ostin Music Café	200.0	0.0	0.0	0.0	0.0	200.0	0.0	Pending
2012-F014 TH Misc Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
Total Food Services	655.0	22.1	4.8	26.9	23.1	605.0	0.0	
Technology								
2012-T015 Network Infrastructure Upgrade	20.0	0.0	3.3	3.3	16.7		0.0	In Progress
2012-T016 Printer Replacement	10.0	2.9	0.0	2.9	7.1		0.0	In Progress
2012-T017 PC Replacement, Infrastructure	80.0	81.7	0.0	81.7	0.0		1.7	Completed
2012-T018 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2012-T019 Network Security Scan Software	18.0	0.0	0.0	0.0	0.0	18.0	0.0	Pending
2012-T020 Marketing Color Laser Printer	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-T021 ASUCLA Display Boards in AU KH	4.0	0.0	0.0	0.0	0.0	4.0	0.0	Pending
Total Technology	292.0	84.6	3.3	87.9	23.8	182.0	1.7	
Others								
2012-O022 Custodial Replacements	10.0	5.9	0.0	5.9	4.1		0.0	In Progress
2012-O023 SUO General Replacement	25.0	4.6	8.8	13.4	11.6		0.0	In Progress
2012-O024 Information Technology Upgrades	5.0	5.8	0.0	5.8	0.0		0.8	Completed
2012-O025 Board Room AU 2408 Remodel	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2012-O026 Terrace Food Court Patio Upgrade	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2012-O027 Fac. Misc. Remodels	25.0	4.6	2.9	7.5	17.5		0.0	In Progress
2012-O028 Finance Photocopier	15.0	1.0	2.5	3.5	11.5		0.0	In Progress
2012-O029 Finance Misc. Replacements	15.0	1.9	0.0	1.9	13.1		0.0	In Progress
2012-O030 Licensing Visual Identity	40.0	30.0	10.0	40.0	0.0		0.0	Completed Awaiting Invoice
2012-S034 HSS Design	0.0	0.0	17.8	17.8	52.2		70.0	In Progress
Total Others	540.0	53.8	42.0	95.8	110.0	405.0	70.8	
Total Current Year Projects	3,627.0	215.3	95.2	310.5	2,247.0	1,202.0	132.5	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

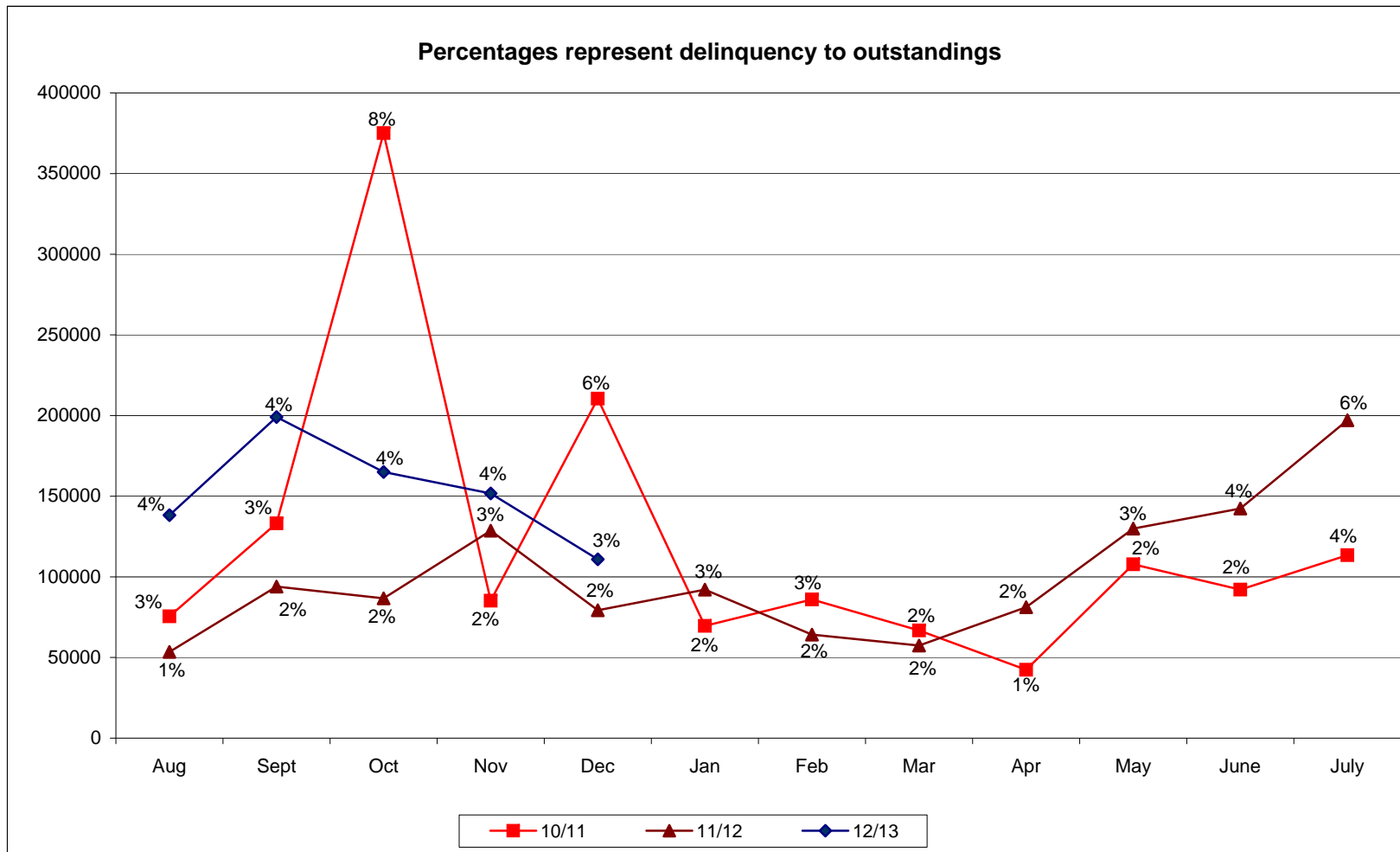
12/29/2012	December	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$805,870	26%	\$209,168	88%	\$31,068	46%	\$16,867	79%	(\$731)	-12%	\$9,621	56%	\$1,071,863	31%
ASUCLA PUBLICATIONS		\$107,635	3%	\$174	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$107,809	3%
ASUCLA USA/GSA		\$60,607	2%	\$786	0%	\$5,245	8%	\$370	2%	\$0	0%	\$0	0%	\$67,008	2%
DUE FROM VENDORS		\$404,938	13%	(\$5,947)	-2%	\$7,682	12%	\$2,125	10%	\$1,416	24%	\$7,067	42%	\$417,281	12%
DENTAL KITS		\$347,153	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$347,153	10%
OTHER		\$1,387,031	45%	\$33,959	14%	\$22,683	34%	\$1,978	9%	\$5,181	88%	\$289	2%	\$1,451,121	42%
TOTAL CURRENT MONTH		\$3,113,234	100%	\$238,140	100%	\$66,678	100%	\$21,340	100%	\$5,866	100%	\$16,977	100%	\$3,462,235	100%
		90%		7%		2%		1%		0%		0%		100%	
11/24/2012	November	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$613,602	18%	\$111,408	57%	\$35,270	60%	\$22,031	44%	\$5,252	63%	\$12,177	34%	\$799,740	21%
ASUCLA PUBLICATIONS		\$110,241	3%	\$880	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$111,121	3%
ASUCLA USA/GSA		\$90,601	3%	\$5,356	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,957	3%
DUE FROM VENDORS		\$726,474	21%	\$34,790	18%	\$448	1%	(\$1,021)	-2%	(\$680)	-8%	\$16,384	47%	\$776,395	20%
DENTAL KITS		\$393,716	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$393,716	10%
OTHER		\$1,514,353	44%	\$42,222	22%	\$22,571	39%	\$29,036	58%	\$3,772	45%	\$6,492	19%	\$1,618,446	43%
TOTAL CURRENT MONTH		\$3,448,987	100%	\$194,656	100%	\$58,289	100%	\$50,046	100%	\$8,344	100%	\$35,053	100%	\$3,795,375	100%
		91%		5%		2%		1%		0%		1%		100%	
10/27/2012	October	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$863,560	24%	\$146,671	69%	\$32,656	33%	\$6,541	30%	\$10,817	55%	\$4,090	17%	\$1,064,335	26%
ASUCLA PUBLICATIONS		\$242,138	7%	\$603	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$242,741	6%
ASUCLA USA/GSA		\$66,765	2%	\$645	0%	\$0	0%	(\$121)	-1%	\$0	0%	\$72	0%	\$67,361	2%
DUE FROM VENDORS		\$124,259	3%	\$5,003	2%	(\$380)	0%	\$7,391	34%	\$4,927	25%	\$13,702	56%	\$154,902	4%
DENTAL KITS		\$468,128	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$468,128	12%
OTHER		\$1,846,963	51%	\$62,541	29%	\$66,766	67%	\$8,214	37%	\$3,881	20%	\$6,453	27%	\$1,994,818	50%
TOTAL CURRENT MONTH		\$3,611,813	100%	\$215,463	100%	\$99,042	100%	\$22,025	100%	\$19,625	100%	\$24,317	100%	\$3,992,285	100%
		91%		5%		2%		1%		0%		1%		100%	

Total Aged Accounts Receivable Balances

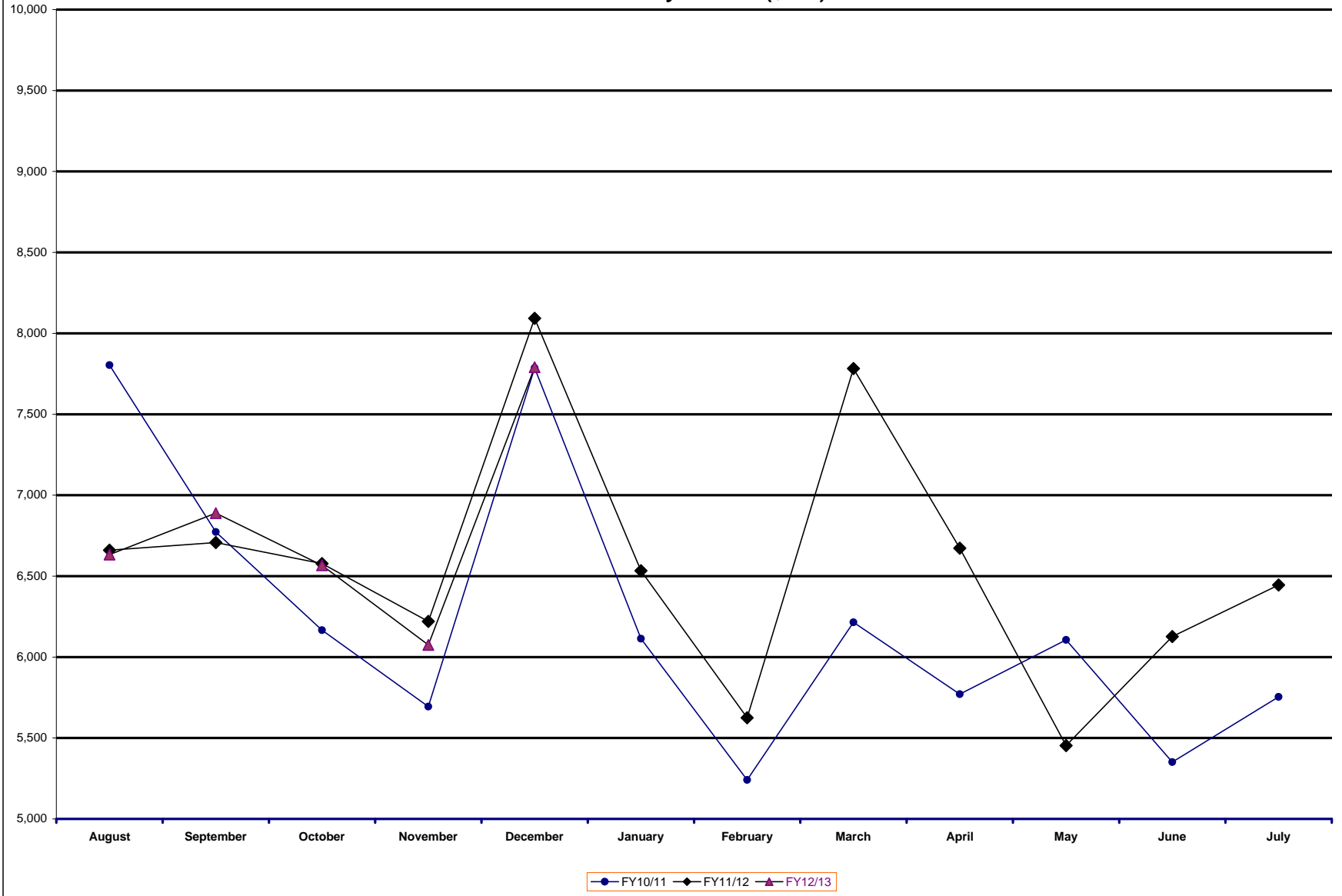
12 Month History
August 10 through December 12



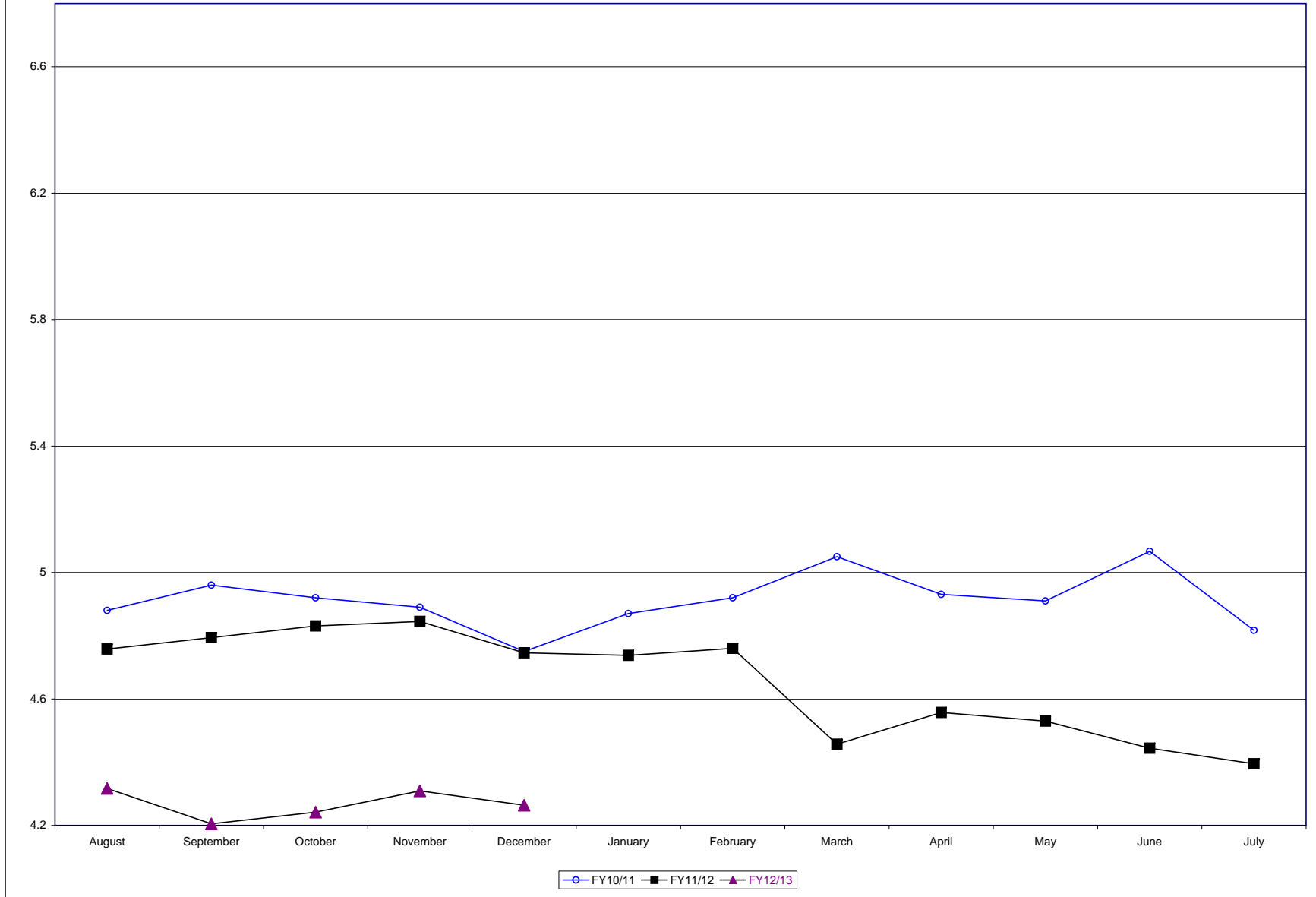
Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA
Store Inventory At Cost (\$000)**



Associated Students UCLA Store Inventory Turns*



UCLA STORE
INCOME STATEMENT

DEC. 05(11/25/12-12/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 5 MO(07/29/12-12/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
224,318	319,308	<94,990>	4,144,639	4,358,826	<214,187>	326,292	4,473,574
112,844	115,097	<2,253>	497,629	535,651	<38,022>	118,644	552,183
879,107	810,200	68,907	4,782,850	4,582,902	199,948	630,452	4,075,812
1,424,551	1,640,700	<216,149>	7,319,894	8,848,300	<1,528,406>	1,411,111	8,455,981
196,404	154,394	42,010	1,406,021	1,290,470	115,551	145,878	1,361,257
376,249	290,000	86,249	931,201	686,000	245,201	230,673	570,861
155,582	357,039	<201,457>	3,130,680	3,151,499	<20,819>	328,221	2,985,357
3,369,056	3,686,738	<317,682>	22,212,914	23,453,648	<1,240,734>	3,191,271	22,475,024
2,270,929	2,554,381	283,452	15,631,760	16,682,432	1,050,672	2,269,564	16,180,618
1,430	1,570	140	20,825	19,120	<1,705>	1,612	21,893
1,592	1,770	178	7,223	8,220	997	1,661	7,997
3,693	3,230	<463>	19,799	18,730	<1,069>	2,564	17,099
3,721	4,140	419	19,790	22,700	2,910	3,543	22,073
1,107	830	<277>	8,238	6,780	<1,458>	825	8,175
1,387	1,010	<377>	3,454	2,390	<1,064>	849	2,083
874	1,490	616	12,132	11,910	<222>	2,769	13,085
13,804	14,040	236	91,462	89,850	<1,612>	13,823	92,404
2,284,732	2,568,421	283,689	15,723,222	16,772,282	1,049,060	2,283,387	16,273,023
67.4	69.3	1.9	70.4	71.1	0.8	71.1	72.0
1,084,323	1,118,317	<33,994>	6,489,692	6,681,366	<191,674>	907,883	6,202,002
32.6	30.7	1.9	29.6	28.9	0.8	28.9	28.0
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
32.2	30.3	1.9	29.2	28.5	0.7	28.5	27.6
23.0	26.0	<3.0>	24.5	25.0	<0.4>	25.7	25.0
31.2	30.2	1.0	33.2	32.7	0.6	31.0	32.2
49.9	51.4	<1.5>	49.6	51.0	<1.4>	50.2	50.1
17.8	17.4	0.4	18.9	18.1	0.8	15.9	18.1
30.3	33.2	<2.9>	27.4	29.6	<2.1>	31.6	27.9
50.4	52.2	<1.8>	50.0	52.1	<2.1>	50.5	51.8
36.0	26.9	9.1	22.4	23.5	<1.1>	25.6	22.1
131,162	130,150	1,012	417,883	461,940	<44,057>	123,339	503,600
1,215,485	1,248,467	<32,982>	6,907,575	7,143,306	<235,731>	1,031,222	6,705,602
263,597	291,787	28,190	1,319,138	1,433,345	114,207	280,459	1,384,419
0	0	0	6,221	0	<6,221>	0	1,709
123,578	126,354	2,776	682,496	715,332	32,836	116,022	680,900
387,175	418,141	30,966	2,007,855	2,148,677	140,822	396,481	2,067,028
11.5	11.3	<0.2>	9.0	9.2	0.1	12.4	9.2
128,592	154,447	25,855	656,007	745,316	89,309	123,096	610,058
19,653	14,281	<5,372>	53,977	52,189	<1,788>	14,842	55,524
15,473	14,295	<1,178>	70,066	71,590	1,524	14,348	71,554
149	125	<24>	572	625	53	223	650
24	19	<5>	116	91	<25>	21	112
1,418	100	<1,318>	5,730	5,675	<55>	130	6,465
800	800	0	800	1,180	380	800	800
5,540	1,750	<3,790>	27,385	28,600	1,215	3,423	28,297
68,797	65,550	<3,247>	182,156	189,235	7,079	51,332	162,222
786	900	114	4,554	4,850	296	870	4,719
0	0	0	0	0	0	681	681
0	0	0	0	0	0	0	150
7	0	<7>	<1>	0	1	0	<18>
0	0	0	0	100	100	0	111
14,823	9,475	<5,348>	113,085	108,835	<4,250>	18,187	109,882
<308>	<1,100>	<792>	<2,002>	<6,828>	<4,826>	<1,395>	<2,873>
243	75	<168>	239,832	240,375	543	46	235,022
1,915	1,790	<125>	19,521	13,345	<6,176>	2,587	15,880
0	0	0	<19>	0	19	0	28
55,722	46,782	<8,940>	338,324	362,818	24,494	40,194	342,398
598	0	<598>	7,771	0	<7,771>	557	5,871
301	0	<301>	6,460	0	<6,460>	347	1,478
34	0	<34>	140	0	<140>	0	0
0	0	0	0	1,900	1,900	0	4,051
0	0	0	1,109	900	<209>	117	975
0	0	0	0	0	0	0	600
4,896	648	<4,248>	19,323	1,998	<17,325>	<202>	946
6,683	300	<6,383>	7,863	300	<7,563>	3,066	3,995
0	1,000	1,000	2,968	1,000	<1,968>	1,471	3,901
3	140	137	38,165	38,300	135	2,320	38,620
0	0	0	53	2,500	2,447	0	<53>
0	2	<2>	0	8	8	0	0
10,035	3,330	<6,705>	71,084	36,070	<35,014>	1,659	39,920
336,183	314,709	<21,474>	1,865,039	1,900,972	35,933	278,722	1,741,963
723,358	732,850	9,492	3,872,894	4,049,649	176,755	675,203	3,808,991
492,127	515,617	<23,490>	3,034,681	3,093,657	<58,976>	356,019	2,896,610
26,605	27,863	1,258	130,504	138,560	8,056	25,894	124,758
137,368	148,642	11,274	741,867	773,595	31,728	141,989	736,201
60,426	66,130	5,704	309,935	330,139	20,204	67,675	306,592
31,488	35,191	3,703	167,913	184,536	16,623	33,292	169,037
93,114	97,044	3,930	467,455	500,667	33,212	102,594	491,638
66,301	67,851	1,550	331,711	344,015	12,304	61,562	332,679
26,447	24,658	<1,789>	164,725	140,406	<24,319>	30,278	138,453
69,764	69,375	<389>	347,474	346,875	<599>	70,438	352,136
511,513	536,754	25,241	2,661,584	2,758,793	97,210	533,722	2,651,494
<19,386>	<21,137>	1,751	373,097	334,864	38,233	<177,703>	245,117

UCLA RESTAURANTS
INCOME STATEMENT

DEC. 05(11/25/12-12/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 5 MO(07/29/12-12/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
111,827	99,950	11,877	610,540	562,448	48,092	84,156	628,680
148,414	158,268	<9,854>	759,098	827,204	<68,106>	122,593	834,675
107,611	117,050	<9,439>	600,772	634,996	<34,224>	34,523	230,178
202,207	143,705	58,502	1,021,542	1,027,081	<5,539>	137,613	975,345
193,544	189,080	4,464	1,048,193	1,047,445	748	159,115	1,113,094
302,244	213,644	88,600	1,112,422	975,983	136,439	143,800	885,544
1,065,848	921,697	144,151	5,152,568	5,075,157	77,411	681,799	4,667,516
378,757	319,341	<59,416>	1,794,962	1,729,561	<65,401>	251,079	1,622,669
35.5	34.7	<0.9>	34.8	34.1	<0.8>	36.8	34.8
687,091	602,356	84,735	3,357,606	3,345,596	12,010	430,720	3,044,846
64.5	65.4	<0.9>	65.2	65.9	<0.8>	63.2	65.2
67.7	68.4	<0.6>	67.6	68.7	<1.1>	66.3	66.5
63.2	62.9	0.3	63.5	63.5	<0.0>	61.6	63.3
65.3	66.9	<1.6>	64.7	66.9	<2.2>	65.7	67.1
67.5	68.2	<0.7>	69.0	69.7	<0.7>	67.3	69.8
63.1	64.8	<1.7>	64.5	65.3	<0.8>	65.0	65.6
62.7	63.8	<1.2>	62.5	62.7	<0.2>	57.1	60.7
181,030	153,604	27,426	897,412	779,282	118,130	112,628	725,445
868,121	755,960	112,161	4,255,019	4,124,878	130,141	543,348	3,770,292
297,052	301,804	4,752	1,372,672	1,390,619	17,947	284,163	1,311,203
1,439	1,378	<61>	9,243	8,307	<936>	277	10,992
191,604	184,949	<6,655>	929,957	895,580	<34,377>	128,546	836,236
<30,692>	<29,132>	1,560	<157,518>	<150,043>	7,475	<19,671>	<121,816>
459,403	458,999	<404>	2,154,354	2,144,463	<9,891>	393,315	2,036,614
43.1	49.8	6.7	41.8	42.3	0.4	57.7	43.6
145,116	171,572	26,456	724,373	792,417	68,045	138,273	674,932
1,635	1,300	<335>	8,193	7,410	<783>	1,492	9,624
4,615	4,598	<17>	21,168	22,790	1,622	4,793	22,556
1,000	1,000	0	6,933	8,500	1,567	850	6,054
47,293	48,307	1,014	231,985	250,300	18,315	34,650	223,753
4.4	5.2	0.8	4.5	4.9	0.4	5.1	4.8
5,051	3,633	<1,418>	22,239	19,167	<3,072>	2,553	17,417
0	0	0	0	0	0	7	7
<8,353>	<8,950>	<597>	<39,834>	<44,750>	<4,916>	<8,051>	<39,107>
4,877	2,557	<2,320>	15,433	13,312	<2,121>	1,139	18,140
7,581	5,066	<2,515>	30,770	28,409	<2,361>	5,273	32,499
1,153	1,130	<23>	9,515	7,480	<2,035>	551	7,881
2,024	2,300	276	48,546	54,950	6,404	1,467	52,591
713	100	<613>	1,371	500	<871>	0	0
2	21	19	31	124	93	<3>	26
7,949	5,575	<2,374>	45,538	25,405	<20,133>	8,150	34,929
20,273	24,543	4,270	133,012	129,456	<3,556>	14,262	114,636
1,455	1,496	41	7,401	8,724	1,323	1,045	7,805
779	608	<171>	3,796	3,596	<200>	178	1,827
0	0	0	0	0	0	0	194
2,481	250	<2,231>	8,544	3,100	<5,444>	71	1,314
282	375	93	944	1,875	931	288	1,745
0	150	150	9,750	5,400	<4,350>	150	390
600	0	<600>	600	0	<600>	0	0
1,000	0	<1,000>	3,304	0	<3,304>	0	0
41,059	34,379	<6,680>	116,610	110,843	<5,767>	10,028	71,613
288,585	300,010	11,425	1,410,224	1,449,008	38,784	217,165	1,260,824
747,988	759,009	11,021	3,564,578	3,593,471	28,893	610,480	3,297,439
120,133	<3,049>	123,182	690,441	531,407	159,034	<67,132>	472,853
31,568	30,586	<982>	140,100	138,206	<1,894>	25,687	122,967
48,935	43,311	<5,624>	218,757	215,888	<2,869>	34,031	200,690
21,525	18,630	<2,895>	92,061	89,459	<2,602>	16,220	83,879
11,217	9,914	<1,303>	49,338	49,246	<92>	7,979	46,035
33,170	27,340	<5,830>	137,060	133,790	<3,270>	24,589	132,838
55,891	64,757	8,866	279,631	328,333	48,702	51,896	280,447
22,295	23,535	1,240	138,865	134,011	<4,854>	25,524	116,715
102,889	106,614	3,725	506,184	533,070	26,886	71,060	353,412
327,490	324,687	<2,803>	1,561,996	1,622,003	60,008	256,986	1,336,983
<207,357>	<327,736>	120,379	<871,555>	<1,090,596>	219,042	<324,118>	<864,130>
311,760	290,708	21,052	1,577,667	1,570,588	7,079	203,395	1,398,365
102,854	104,985	<2,131>	540,587	535,355	5,232	62,306	407,764
208,906	185,723	23,183	1,037,080	1,035,233	1,847	141,089	990,601
5.09	5.10	<0.01>	5.04	4.98	0.06	4.71	4.73
6.24	6.02	0.23	6.20	6.09	0.12	5.93	6.02
4.52	4.59	<0.06>	4.44	4.41	0.03	4.18	4.20
29,662	30,348	686	140,495	141,762	1,267	24,479	135,490
35.93	30.37	5.56	36.67	35.80	0.87	27.85	34.45

SERVICES DIVISION
INCOME STATEMENT

DEC. 05(11/25/12-12/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 5 MO(07/29/12-12/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
11,518	13,179	<1,661>	75,035	79,297	<4,262>	12,558	75,538
11,518	13,179	<1,661>	75,035	79,297	<4,262>	12,558	75,538
490	584	94	2,449	2,088	<361>	566	2,026
11,028	12,595	<1,567>	72,586	77,209	<4,623>	11,992	73,512
95.7	95.6	0.2	96.7	97.4	<0.6>	95.5	97.3
95.7	95.6	0.2	96.7	97.4	<0.6>	95.5	97.3
153,600	190,000	<36,400>	1,032,636	1,010,175	22,461	206,449	971,853
93,085	85,681	7,404	429,312	424,831	4,481	80,096	398,899
246,685	275,681	<28,996>	1,461,948	1,435,006	26,942	286,545	1,370,752
257,713	288,276	<30,563>	1,534,534	1,512,215	22,319	298,537	1,444,264
30,795	33,775	2,980	155,973	159,271	3,298	33,173	158,909
771	1,610	839	2,782	8,952	6,170	159	4,323
31,566	35,385	3,819	158,755	168,223	9,468	33,332	163,232
274.1	268.5	<5.6>	211.6	212.1	0.6	265.4	216.1
14,620	16,317	1,697	73,230	78,198	4,968	14,120	67,149
491	700	209	5,062	3,714	<1,348>	682	4,693
721	740	19	3,341	3,649	308	730	3,607
78	105	27	467	525	58	35	293
625	0	<625>	10,333	9,000	<1,333>	0	9,682
2,000	2,000	<0>	8,000	8,000	0	1,839	7,805
3,604	4,500	896	18,170	22,500	4,330	2,883	14,247
0	0	0	939	715	<224>	43	736
2,333	3,033	700	11,040	12,565	1,525	3,033	12,565
0	1,150	1,150	2,300	5,750	3,450	0	8,086
3,366	4,150	784	16,105	20,750	4,645	11,289	34,739
<2,377>	0	2,377	49,288	47,950	<1,338>	3,901	38,544
15,108	19,000	3,892	82,920	81,000	<1,920>	19,533	78,217
20	0	<20>	128	0	<128>	0	0
59,658	75,159	15,501	328,275	315,790	<12,485>	78,512	317,558
100,249	126,854	26,605	609,598	610,106	508	136,598	597,920
131,815	162,239	30,424	768,353	778,329	9,976	169,930	761,152
125,898	126,037	<139>	766,181	733,886	32,295	128,607	683,112
2,169	2,357	188	10,324	10,855	531	2,177	9,877
9,798	11,249	1,451	52,176	52,851	675	12,375	52,358
4,457	5,004	547	22,662	22,637	<25>	6,107	23,077
2,323	2,663	340	12,165	12,426	261	3,004	12,454
6,869	7,344	475	33,612	33,833	221	9,258	36,173
11,760	12,036	276	58,840	61,021	2,181	10,920	59,011
4,691	4,373	<318>	29,220	24,900	<4,320>	5,371	24,559
5,921	5,695	<226>	29,456	28,475	<981>	5,277	26,385
47,988	50,721	2,733	248,455	246,998	<1,457>	54,489	243,894
77,910	75,316	2,594	517,725	486,888	30,837	74,118	439,219

**UCLA STUDENT UNION
INCOME STATEMENT**

DEC. 05(11/25/12-12/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 5 MO(07/29/12-12/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
26,705	23,000	3,705	218,445	214,058	4,387	22,975	212,714
1,918	2,111	<193>	10,561	12,445	<1,884>	1,149	9,555
70,451	64,694	5,757	266,783	254,898	11,885	63,883	251,702
99,074	89,805	9,269	495,789	481,401	14,388	88,007	473,971
70,190	63,271	<6,919>	262,349	249,291	<13,058>	63,820	247,703
6,488	6,725	237	42,619	52,938	10,319	4,671	48,465
20	50	30	339	250	<89>	0	196
76,698	70,046	<6,652>	305,307	302,479	<2,828>	68,491	296,364
77.4	78.0	0.6	61.6	62.8	1.3	77.8	62.5
22,376	19,759	2,617	190,482	178,922	11,560	19,516	177,607
22.6	22.0	0.6	38.4	37.2	1.3	22.2	37.5
75.7	70.8	5.0	80.5	75.3	5.2	79.7	77.2
99.0	97.6	1.3	96.8	98.0	<1.2>	100.0	98.0
0.4	2.2	<1.8>	1.7	2.2	<0.5>	0.1	1.6
3,576	7,367	<3,791>	50,454	53,420	<2,966>	2,953	50,459
2,271	1,447	824	9,373	10,410	<1,037>	1,447	10,409
12,556	11,389	1,167	46,809	44,873	1,936	11,539	44,161
18,403	20,203	<1,800>	106,636	108,703	<2,067>	15,939	105,030
40,779	39,962	817	297,118	287,625	9,493	35,455	282,637
30,097	30,648	551	147,605	150,568	2,963	27,566	146,316
16,733	16,686	<47>	94,599	102,182	7,583	15,196	99,275
46,830	47,334	504	242,205	252,750	10,545	42,762	245,591
47.3	52.7	5.4	48.9	52.5	3.7	48.6	51.8
14,493	16,001	1,508	73,372	77,422	4,050	12,779	66,059
3,137	757	<2,380>	8,522	4,045	<4,477>	586	3,679
3,290	3,398	108	16,562	16,821	259	3,586	16,829
0	0	0	734	1,150	416	0	58
2,761	2,474	<287>	2,731	2,474	<257>	1,979	1,979
232	232	0	696	696	0	1,139	1,603
28	0	<28>	3,896	5,158	1,262	0	5,261
601	89	<512>	19,243	17,420	<1,823>	301	18,876
2,354	1,327	<1,027>	25,055	23,376	<1,679>	1,223	23,200
545	305	<240>	2,170	1,715	<455>	178	3,399
0	80	80	20	575	555	0	105
516	30	<486>	608	307	<301>	0	687
0	0	0	0	0	0	0	67
0	30	30	651	879	228	0	2,160
557	577	20	2,645	2,981	336	427	5,635
9,665	475	<9,190>	18,095	5,415	<12,680>	1,902	8,550
1,466	1,083	<383>	7,329	5,415	<1,914>	1,100	5,500
1,356	1,589	233	6,440	6,470	30	1,237	6,019
1	39	38	<3>	154	157	<23>	<22>
1,455	868	<587>	6,013	6,246	233	958	6,495
2,769	0	<2,769>	2,769	2,637	<132>	126	2,638
15,417	15,417	0	77,083	77,085	2	15,417	77,083
9,589	7,000	<2,589>	45,859	39,000	<6,859>	2,049	33,880
70,232	51,771	<18,461>	320,490	297,441	<23,049>	44,964	289,742
117,062	99,105	<17,957>	562,695	550,191	<12,504>	87,726	535,333
<76,283>	<59,143>	<17,140>	<265,578>	<262,566>	<3,012>	<52,271>	<252,696>
3,218	3,154	<64>	15,722	16,283	561	2,793	14,785
4,458	4,284	<174>	21,320	21,076	<244>	4,301	21,083
2,028	1,905	<123>	9,234	9,007	<227>	2,122	9,105
1,057	1,014	<43>	4,956	4,980	24	1,044	4,997
3,125	2,797	<328>	13,661	13,497	<164>	3,217	14,438
34,939	35,746	807	174,805	181,246	6,441	32,441	175,314
13,937	12,994	<943>	86,807	73,990	<12,817>	15,956	72,963
17,826	18,125	299	88,591	90,625	2,034	18,397	90,635
80,588	80,019	<569>	415,096	410,704	<4,391>	80,271	403,320
<156,871>	<139,162>	<17,709>	<680,673>	<673,270>	<7,403>	<132,542>	<656,016>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

DEC. 05(11/25/12-12/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 5 MO(07/29/12-12/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
288,871	299,501	10,630	1,440,798	1,471,648	30,850	291,968	1,465,526
0	300	300	1,257	1,500	243	0	480
26,568	26,365	<203>	144,278	161,582	17,304	19,973	156,185
315,440	326,166	10,726	1,586,333	1,634,730	48,397	311,941	1,622,191
6.2	6.2	0.0	5.2	5.1	<0.0>	6.9	5.3
6,903	1,000	<5,903>	7,646	5,000	<2,646>	10,620	11,667
0	833	833	0	4,165	4,165	0	861
128,640	138,122	9,482	632,623	670,907	38,284	120,748	586,588
9,121	9,087	<34>	36,965	39,982	3,017	8,346	36,031
10,255	9,848	<407>	46,101	49,136	3,035	9,852	47,419
891	1,107	216	4,541	5,512	971	992	4,742
1,395	144	<1,251>	13,896	11,322	<2,574>	250	2,602
0	40	40	0	200	200	0	0
3,781	5,354	1,573	8,559	6,699	<1,860>	1,825	2,640
171	855	684	1,385	4,275	2,890	0	741
210	428	218	1,195	1,389	194	128	703
10	500	490	1,170	2,500	1,330	5	2,486
246	337	91	1,351	1,685	334	307	1,825
<594>	<1,500>	<906>	<3,221>	<7,500>	<4,279>	<1,282>	<17,571>
0	50	50	1,036	250	<786>	275	275
2,605	2,482	<123>	12,787	12,410	<377>	2,367	11,846
<3>	100	103	4,969	10,900	5,931	1,220	10,096
1,906	1,850	<56>	9,530	9,386	<144>	1,850	9,166
7,244	5,246	<1,998>	26,290	27,479	1,189	5,748	18,777
8,992	10,244	1,252	45,570	51,220	5,650	15,792	49,474
0	53	53	282	195	<87>	0	183
4,987	4,987	0	43,892	45,392	1,500	4,842	45,526
0	80	80	<8>	400	408	0	<5>
20,440	21,000	560	102,200	105,000	2,800	18,338	91,690
4,426	3,611	<815>	15,920	16,513	593	3,957	14,887
773	773	0	3,863	3,865	2	814	4,070
10,123	10,123	0	50,614	50,996	382	9,828	49,509
1,056	900	<156>	4,832	2,468	<2,364>	900	2,467
9,167	9,442	275	45,833	47,634	1,801	9,167	46,246
25	0	<25>	3,275	3,250	<25>	0	3,250
14,076	10,300	<3,776>	51,361	51,500	139	9,251	48,790
211	200	<11>	1,137	1,000	<137>	0	0
2,302	2,487	185	16,215	19,991	3,776	2,415	17,953
2,621	3,100	479	15,000	15,500	500	4,456	22,426
7,417	7,640	223	37,084	38,200	1,116	7,417	37,083
15,498	15,929	431	77,490	79,645	2,155	15,498	77,090
20	2,000	1,980	17,068	19,200	2,132	641	15,579
274,914	278,752	3,838	1,338,453	1,407,666	69,213	266,566	1,257,112
590,354	604,918	14,564	2,924,786	3,042,396	117,610	578,507	2,879,304
14,272	14,606	334	71,407	74,060	2,653	13,252	71,614
5,693	5,310	<383>	35,460	30,237	<5,223>	6,518	29,805
15,305	17,273	1,968	75,208	86,365	11,157	17,885	88,082
35,270	37,189	1,919	182,075	190,662	8,587	37,655	189,501
625,624	642,107	16,483	3,106,861	3,233,058	126,197	616,162	3,068,805
<534,918>	<551,528>	<16,610>	<2,650,822>	<2,776,696>	<125,874>	<526,348>	<2,612,984>
<25,443>	<25,443>	0	<125,544>	<125,544>	0	<24,280>	<119,866>
<3,597>	<3,597>	0	<16,782>	<16,782>	0	<3,637>	<16,979>
<61,666>	<61,539>	127	<313,713>	<314,036>	<323>	<61,897>	<318,976>
<625,624>	<642,107>	<16,483>	<3,106,861>	<3,233,058>	<126,197>	<616,162>	<3,068,805>
0	0	<0>	0	0	<0>	<0>	<0>

MAINTENANCE DIVISION
EXPENSE STATEMENT

DEC. 05(11/25/12-12/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 5 MO(07/29/12-12/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
88,748	97,234	8,486	452,772	486,713	33,941	94,402	460,559
2,157	0	<2,157>	12,788	0	<12,788>	0	6,224
<450>	0	450	<850>	0	850	0	<9,652>
<4,766>	<4,520>	246	<20,752>	<21,226>	<474>	<4,353>	<23,342>
<3,300>	<3,000>	300	<32,423>	<15,000>	17,423	<8,917>	<23,925>
82,388	89,714	7,326	411,535	450,487	38,952	81,132	409,864
51,939	62,550	10,611	267,395	300,258	32,863	55,400	258,418
162	165	3	703	775	72	430	921
745	846	101	3,312	4,379	1,067	875	3,751
0	180	180	0	900	900	0	474
4,375	3,004	<1,371>	22,337	21,300	<1,037>	4,248	22,400
4,145	4,151	6	23,203	21,638	<1,565>	4,246	25,854
1,119	885	<234>	6,371	5,027	<1,344>	603	6,606
825	751	<74>	3,949	4,043	95	<517>	2,663
19,714	11,725	<7,989>	82,184	72,125	<10,059>	10,697	108,895
2,704	2,925	221	15,732	14,625	<1,107>	2,785	14,933
0	0	0	204	400	196	0	39
<359>	275	634	541	1,375	834	199	1,660
300	225	<75>	315	1,125	810	0	467
4,022	2,450	<1,572>	18,804	12,250	<6,554>	1,057	12,872
6,334	6,305	<29>	36,958	35,457	<1,501>	4,538	32,112
3,316	3,219	<97>	16,770	16,095	<675>	3,017	14,203
883	880	<3>	3,481	3,200	<281>	385	2,633
100,225	100,536	311	502,256	514,972	12,716	87,962	508,901
182,613	190,250	7,637	913,792	965,459	51,667	169,095	918,765
16,039	19,665	3,626	80,071	98,325	18,254	15,956	77,878
16,039	19,665	3,626	80,071	98,325	18,254	15,956	77,878
198,652	209,915	11,263	993,863	1,063,784	69,921	185,051	996,642
<168,891>	<180,390>	<11,499>	<844,987>	<914,614>	<69,627>	<156,819>	<847,451>
<6,058>	<6,058>	0	<30,290>	<30,290>	0	<6,058>	<30,290>
<2,295>	<2,295>	0	<11,475>	<11,475>	0	<2,296>	<11,480>
<7,136>	<6,566>	570	<35,703>	<33,345>	2,358	<6,626>	<35,808>
<14,272>	<14,606>	<334>	<71,407>	<74,060>	<2,653>	<13,252>	<71,614>
<198,652>	<209,915>	<11,263>	<993,862>	<1,063,784>	<69,922>	<185,051>	<996,643>
0	0	<0>	1	0	<1>	<0>	<0>

UTILITIES
EXPENSE STATEMENT

DEC. 05(11/25/12-12/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 5 MO(07/29/12-12/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
15,110	9,558	<5,552>	111,253	78,272	<32,981>	3,048	70,290
49,341	50,428	1,087	298,838	276,621	<22,217>	70,883	274,662
13,811	4,240	<9,571>	44,492	32,838	<11,654>	4,505	30,656
1,900	10,213	8,313	16,886	35,203	18,317	9,387	29,253
<609>	2,728	3,337	19,554	13,936	<5,618>	2,707	10,657
79,553	77,167	<2,386>	491,023	436,870	<54,153>	90,530	415,518
79,553	77,167	<2,386>	491,023	436,870	<54,153>	90,530	415,518
<67,370>	<65,560>	1,810	<419,617>	<373,306>	46,311	<77,129>	<352,690>
<2,642>	<2,642>	0	<13,210>	<13,210>	0	<2,628>	<13,140>
<1,001>	<1,001>	0	<5,005>	<5,005>	0	<996>	<4,980>
<2,847>	<2,654>	193	<17,731>	<15,112>	2,619	<3,259>	<14,903>
<5,693>	<5,310>	383	<35,460>	<30,237>	5,223	<6,518>	<29,805>
<79,553>	<77,167>	2,386	<491,023>	<436,870>	54,153	<90,530>	<415,518>
0	0	0	0	0	0	0	0