

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

December (11/27/11 - 12/31/11)

Prepared

January 19, 2012

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2011 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

DECEMBER (11/27/11 - 12/31/11)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11	
CURRENT MONTH										**		YTD 5 MONTHS (07/31/11 - 12/31/11)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
3,315		3,258		57	1.7%	163	5.2%	3,152				22,979		23,576		(597)	(2.5%)	182	0.8%	22,797			
794		728		66	9.1%	7	0.9%	787				5,393		5,198		195	3.8%	486	9.9%	4,907			
299		288		11	3.8%	87	41.0%	212				1,446		1,438		8	0.6%	126	9.5%	1,320			
104		103		1	1.0%	(9)	(8.0%)	113				579		571		8	1.4%	25	4.5%	554			
4,512		4,377		135	3.1%	248	5.8%	4,264				30,397		30,783		(386)	(1.3%)	819	2.8%	29,578			
GROSS INCOME																							
1,031	31.1%	1,042	32.0%	(11)	(0.9)	(13)	(2.0)	1,044	33.1%			6,706	29.2%	6,871	29.1%	(165)	0.1	(14)	(0.3)	6,720	29.5%		
543	68.4%	513	70.5%	30	(2.1)	(18)	(2.9)	561	71.3%			3,770	69.9%	3,685	70.9%	85	(1.0)	253	(1.8)	3,517	71.7%		
299	100.0%	287	99.7%	12	0.3	88	0.5	211	99.5%			1,444	99.9%	1,435	99.8%	9	0.1	127	0.1	1,317	99.8%		
35	33.7%	45	43.7%	(10)	(10.0)	(13)	(8.8)	48	42.5%			283	48.9%	283	49.6%	0	(0.7)	15	0.5	268	48.4%		
1,908	42.3%	1,887	43.1%	21	(0.8)	44	(1.4)	1,864	43.7%			12,203	40.1%	12,274	39.9%	(71)	0.2	381	0.1	11,822	40.0%		
GROSS MARGIN																							
520	15.7%	525	16.1%	5	0.4	(26)	0.0	494	15.7%			2,677	11.6%	2,709	11.5%	32	(0.1)	(82)	(0.2)	2,595	11.4%		
532	67.0%	536	73.6%	4	6.6	(35)	(3.8)	497	63.2%			2,712	50.3%	2,745	52.8%	33	2.5	(225)	0.4	2,487	50.7%		
47	15.7%	55	19.1%	8	3.4	(5)	4.1	42	19.8%			230	15.9%	257	17.9%	27	2.0	(22)	(0.1)	208	15.8%		
56	53.8%	60	58.3%	4	4.5	(3)	(6.9)	53	46.9%			312	53.9%	315	55.2%	3	1.3	(17)	(0.7)	295	53.2%		
1,155	25.6%	1,176	26.9%	21	1.3	(69)	(0.1)	1,086	25.5%			5,931	19.5%	6,026	19.6%	95	0.1	(346)	(0.6)	5,585	18.9%		
WAGES & BENEFITS																							
156	4.7%	146	4.5%	(10)	(0.2)	11	0.6	167	5.3%			1,132	4.9%	1,125	4.8%	(7)	(0.1)	(27)	(0.1)	1,105	4.8%		
79	9.9%	70	9.6%	(9)	(0.3)	25	3.3	104	13.2%			586	10.9%	538	10.4%	(48)	(0.5)	(8)	0.9	578	11.8%		
122	40.8%	107	37.2%	(15)	(3.6)	(43)	(3.5)	79	37.3%			531	36.7%	475	33.0%	(56)	(3.7)	(68)	(1.6)	463	35.1%		
32	30.8%	40	38.8%	8	8.0	2	(0.7)	34	30.1%			224	38.7%	228	39.9%	4	1.2	0	1.7	224	40.4%		
389	8.6%	363	8.3%	(26)	(0.3)	(5)	0.4	384	9.0%			2,473	8.1%	2,366	7.7%	(107)	(0.4)	(103)	(0.1)	2,370	8.0%		
OTHER CONTROLLABLES *																							
356	10.7%	371	11.4%	(15)	(0.7)	(26)	(1.4)	382	12.1%			2,897	12.6%	3,037	12.9%	(140)	(0.3)	(123)	(0.6)	3,020	13.2%		
(67)	(8.4%)	(92)	(12.6%)	25	4.2	(27)	(3.3)	(40)	(5.1%)			473	8.8%	402	7.7%	71	1.1	21	(0.4)	452	9.2%		
129	43.1%	125	43.4%	4	(0.3)	39	0.6	90	42.5%			683	47.2%	703	48.9%	(20)	(1.7)	37	(1.7)	646	48.9%		
(52)	(50.0%)	(55)	(53.4%)	3	3.4	(13)	(15.5)	(39)	(34.5%)			(253)	(43.7%)	(260)	(45.5%)	7	1.8	(3)	1.4	(250)	(45.1%)		
366	8.1%	349	8.0%	17	0.1	(27)	(1.1)	393	9.2%			3,800	12.5%	3,882	12.6%	(82)	(0.1)	(68)	(0.6)	3,868	13.1%		
CONTRIBUTION																							
489	10.8%	486	11.1%	(3)	0.3	(21)	0.2	468	11.0%			2,423	8.0%	2,433	7.9%	10	(0.1)	(83)	(0.1)	2,340	7.9%		
154	3.4%	174	4.0%	20	0.6	0	0.2	154	3.6%			841	2.8%	863	2.8%	22	0.0	(24)	0.0	817	2.8%		
84	1.9%	70	1.6%	(14)	(0.3)	(7)	(0.1)	77	1.8%			382	1.3%	384	1.2%	2	(0.1)	10	0.0	392	1.3%		
199	4.4%	221	5.0%	22	0.6	4	0.4	203	4.8%			989	3.3%	1,104	3.6%	115	0.3	21	0.1	1,010	3.4%		
926	20.5%	951	21.7%	25	1.2	(24)	0.7	902	21.2%			4,635	15.2%	4,784	15.5%	149	0.3	(76)	0.2	4,559	15.4%		
ALLOCATED EXPENSES																							
(560)	(12.4%)	(602)	(13.8%)	42	1.4	(51)	(0.5)	(509)	(11.9%)			(835)	(2.7%)	(902)	(2.9%)	67	0.2	(144)	(0.4)	(691)	(2.3%)		
NET INCOME (LOSS) FROM OPERATIONS																							
(2)	0.0%	0	0.0%	(2)	0.0	(2)	0.0	0	0.0%			6	0.0%	0	0.0%	6	0.0	(23)	(0.1)	29	0.1%		
22	0.5%	16	0.4%	6	0.1	1	0.0	21	0.5%			105	0.3%	86	0.3%	19	0.0	(37)	(0.2)	142	0.5%		
(56)	(1.2%)	(56)	(1.3%)	0	0.1	3	0.2	(59)	(1.4%)			(282)	(0.9%)	(282)	(0.9%)	0	0.0	14	0.1	(296)	(1.0%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
186	4.1%	186	4.2%	0	(0.1)	1	(0.2)	185	4.3%			928	3.1%	928	3.0%	0	0.1	3	0.0	925	3.1%		
150	3.3%	146	3.3%	4	0.0	3	(0.1)	147	3.4%			757	2.5%	732	2.4%	25	0.1	(43)	(0.2)	800	2.7%		
(410)	(9.1%)	(456)	(10.4%)	46	1.3	(48)	(0.6)	(362)	(8.5%)			(78)	(0.3%)	(170)	(0.6%)	92	0.3	(187)	(0.7)	109	0.4%		
NET INCOME (LOSS)																							

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2011 (\$000's)
DIVISIONS FULLY ALLOCATED**

DECEMBER (11/27/11 - 12/31/11)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11	
CURRENT MONTH										**		YTD 5 MONTHS (07/31/11 - 12/31/11)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
GROSS INCOME																							
3,315		3,258		57	1.7%	163	5.2%	3,152		UCLA Store		22,979		23,576	(597)	(2.5%)	182	0.8%	22,797				
794		728		66	9.1%	7	0.9%	787		UCLA Restaurants		5,393		5,198	195	3.8%	486	9.9%	4,907				
299		288		11	3.8%	87	41.0%	212		Services Division		1,446		1,438	8	0.6%	126	9.5%	1,320				
104		103		1	1.0%	(9)	(8.0%)	113		UCLA Student Union		579		571	8	1.4%	25	4.5%	554				
4,512		4,377		135	3.1%	248	5.8%	4,264		TOTAL		30,397		30,783	(386)	(1.3%)	819	2.8%	29,578				
GROSS MARGIN																							
1,031	31.1%	1,042	32.0%	(11)	(0.9)	(13)	(2.0)	1,044	33.1%	UCLA Store		6,706	29.2%	6,871	29.1%	(165)	0.1	(14)	(0.3)	6,720	29.5%		
543	68.4%	513	70.5%	30	(2.1)	(18)	(2.9)	561	71.3%	UCLA Restaurants		3,770	69.9%	3,685	70.9%	85	(1.0)	253	(1.8)	3,517	71.7%		
299	100.0%	287	99.7%	12	0.3	88	0.5	211	99.5%	Services Division		1,444	99.9%	1,435	99.8%	9	0.1	127	0.1	1,317	99.8%		
35	33.7%	45	43.7%	(10)	(10.0)	(13)	(8.8)	48	42.5%	UCLA Student Union		283	48.9%	283	49.6%	0	(0.7)	15	0.5	268	48.4%		
1,908	42.3%	1,887	43.1%	21	(0.8)	44	(1.4)	1,864	43.7%	TOTAL		12,203	40.1%	12,274	39.9%	(71)	0.2	381	0.1	11,822	40.0%		
TOTAL CONTROLLABLES																							
675	20.4%	671	20.6%	(4)	0.2	(13)	0.6	662	21.0%	UCLA Store		3,809	16.6%	3,834	16.3%	25	(0.3)	(108)	(0.4)	3,701	16.2%		
610	76.8%	606	83.2%	(4)	6.4	(10)	(0.6)	600	76.2%	UCLA Restaurants		3,297	61.1%	3,283	63.2%	(14)	2.1	(233)	1.3	3,064	62.4%		
170	56.9%	162	56.3%	(8)	(0.6)	(49)	0.2	121	57.1%	Services Division		761	52.6%	732	50.9%	(29)	(1.7)	(90)	(1.8)	671	50.8%		
88	84.6%	100	97.1%	12	12.5	(1)	(7.6)	87	77.0%	UCLA Student Union		535	92.4%	543	95.1%	8	2.7	(16)	1.3	519	93.7%		
1,543	34.2%	1,539	35.2%	(4)	1.0	(73)	0.3	1,470	34.5%	TOTAL		8,402	27.6%	8,392	27.3%	(10)	(0.3)	(447)	(0.7)	7,955	26.9%		
CONTRIBUTION																							
356	10.7%	371	11.4%	(15)	(0.7)	(26)	(1.4)	382	12.1%	UCLA Store		2,897	12.6%	3,037	12.9%	(140)	(0.3)	(123)	(0.6)	3,020	13.2%		
(67)	(8.4%)	(92)	(12.6%)	25	4.2	(27)	(3.3)	(40)	(5.1%)	UCLA Restaurants		473	8.8%	402	7.7%	71	1.1	21	(0.4)	452	9.2%		
129	43.1%	125	43.4%	4	(0.3)	39	0.6	90	42.5%	Services Division		683	47.2%	703	48.9%	(20)	(1.7)	37	(1.7)	646	48.9%		
(52)	(50.0%)	(55)	(53.4%)	3	3.4	(13)	(15.5)	(39)	(34.5%)	UCLA Student Union		(253)	(43.7%)	(260)	(45.5%)	7	1.8	(3)	1.4	(250)	(45.1%)		
366	8.1%	349	8.0%	17	0.1	(27)	(1.1)	393	9.2%	TOTAL		3,800	12.5%	3,882	12.6%	(82)	(0.1)	(68)	(0.6)	3,868	13.1%		
ALLOCATED EXPENSES																							
535	16.1%	538	16.5%	3	0.4	(12)	0.5	523	16.6%	UCLA Store		2,651	11.5%	2,699	11.4%	48	(0.1)	(21)	0.0	2,630	11.5%		
257	32.4%	277	38.0%	20	5.6	(3)	(0.1)	254	32.3%	UCLA Restaurants		1,337	24.8%	1,439	27.7%	102	2.9	(38)	1.7	1,299	26.5%		
54	18.1%	55	19.1%	1	1.0	(9)	3.1	45	21.2%	Services Division		244	16.9%	242	16.8%	(2)	(0.1)	(13)	0.6	231	17.5%		
80	76.9%	81	78.6%	1	1.7	0	(6.1)	80	70.8%	UCLA Student Union		403	69.6%	404	70.8%	1	1.2	(4)	2.4	399	72.0%		
926	20.5%	951	21.7%	25	1.2	(24)	0.7	902	21.2%	TOTAL		4,635	15.2%	4,784	15.5%	149	0.3	(76)	0.2	4,559	15.4%		
NET INCOME (LOSS) FROM OPERATIONS																							
(177)	(3.9%)	(167)	(3.8%)	(10)	(0.1)	(36)	(0.6)	(141)	(3.3%)	UCLA Store		246	0.8%	339	1.1%	(93)	(0.3)	(144)	(0.5)	390	1.3%		
(324)	(7.2%)	(369)	(8.4%)	45	1.2	(30)	(0.3)	(294)	(6.9%)	UCLA Restaurants		(864)	(2.8%)	(1,037)	(3.4%)	173	0.6	(17)	0.1	(847)	(2.9%)		
74	1.6%	70	1.6%	4	0.0	29	0.5	45	1.1%	Services Division		439	1.4%	461	1.5%	(22)	(0.1)	24	0.0	415	1.4%		
(133)	(2.9%)	(136)	(3.1%)	3	0.2	(14)	(0.1)	(119)	(2.8%)	UCLA Student Union		(656)	(2.2%)	(665)	(2.2%)	9	0.0	(7)	0.0	(649)	(2.2%)		
(560)	(12.4%)	(602)	(13.8%)	42	1.4	(51)	(0.5)	(509)	(11.9%)	TOTAL		(835)	(2.7%)	(902)	(2.9%)	67	0.2	(144)	(0.4)	(691)	(2.3%)		
OTHER INC/(EXP)																							
(2)	0.0%	0	0.0%	(2)	0.0	(2)	0.0	0	0.0%	Non-Recurrent Inc/(Exp)		6	0.0%	0	0.0%	6	0.0	(23)	(0.1)	29	0.1%		
22	0.5%	16	0.4%	6	0.1	1	0.0	21	0.5%	Interest Income		105	0.3%	86	0.3%	19	0.0	(37)	(0.2)	142	0.5%		
(56)	(1.2%)	(56)	(1.3%)	0	0.1	3	0.2	(59)	(1.4%)	Interest (Expense)		(282)	(0.9%)	(282)	(0.9%)	0	0.0	14	0.1	(296)	(1.0%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes		0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
186	4.1%	186	4.2%	0	(0.1)	1	(0.2)	185	4.3%	Student Union Fee Income		928	3.1%	928	3.0%	0	0.1	3	0.0	925	3.1%		
150	3.3%	146	3.3%	4	0.0	3	(0.1)	147	3.4%	TOTAL		757	2.5%	732	2.4%	25	0.1	(43)	(0.2)	800	2.7%		
(410)	(9.1%)	(456)	(10.4%)	46	1.3	(48)	(0.6)	(362)	(8.5%)	NET INCOME (LOSS)		(78)	(0.3%)	(170)	(0.6%)	92	0.3	(187)	(0.7)	109	0.4%		

ASUCLA
P/L Reconciliation
Dec-11

<i>Financial Analysis</i>	\$000's
	Dec-11
Budgeted Net Income/(Loss)	(456)
UCLA Store	
Gross Margin:	
Bearwear gross margin below plan mostly from lower sales due to poor response to faculty/staff appreciation compared to prior year	(18)
Computer Store gross income \$123K below plan due to lower department and individual sales	(21)
APS gross income \$23K below plan as the number of requisitions for course readers were lower than anticipated	(9)
Bookzone gross income \$33K above plan mostly due to sales for the UCLA History book and John Wooden commemorative book	12
Luvalle Books gross income \$20K below plan due to lower than anticipated sales due to a technical problem with the website	(8)
HSS Dental gross income \$195K above plan due to timing of dental kit backorder merchandise arrival	38
HSS South Campus and Kinross gross income \$19K below plan due to delay in opening	(8)
Other	(1)
Total Contribution	(15)
UCLA Restaurants	
Gross Margin:	
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	8
Greenhouse gross income \$11K above plan due to increased enrollment and delayed opening of CSSC, and a few unbudgeted days open for business	6
Court Science Stu Ctr., Subway and Yoshinoya gross income \$62K below plan due to delay in opening	(45)
Luvalle Food Servery gross income \$10K above plan due to better than anticipated sales, (open for law school finals)	7
YRL Café gross income \$18K above plan due to better results than anticipated	11
KH Coffeehouse gross income \$12K above plan due to increased enrollment and delayed opening of CSSC	8
Cooperage gross income \$18K above plan due to increased enrollment and delayed opening of CSSC	10
Taco Bell gross income \$10K above plan due to higher enrollment and CSSC opening delay	7
Catering gross income \$40K above plan due to new business from Athletics including women's basketball and a new ASUCLA event	23
Total Wages higher than plan	(7)
Other	(3)
Total Contribution	25
Services	
Gross Margin:	
Licensing foreign income above plan due to previously uncollectible income from Korea	9
Leased Ops income below plan mainly due to delay in opening of CSSC which will generate utilities charges and ATM rents	(7)
Photography income above plan due to more jobs than planned for Anderson School, Theater Film, & TV and ASUCLA Marketing	7
Other, negative controllables mostly Foreign Licensing trademark	(5)
Total Contribution	4
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$11K below plan due to less third party advertising and student activity ended early for the break	(9)
Recreation & Games gross income below plan due to lower than anticipated sales	(2)
Other, positive controllables mostly student event expense and waiver pool	14
Total Contribution	3
Allocated Expenses and Other	
Maintenance lower than plan due to increased time spent on capital projects, which gets recharged directly to the capital projects, and less labor and materials spent on routine repairs, maintenance and a/c maintenance	20
Utilities higher than plan due to increase in electricity rates and higher consumption due to more billable days than normal, (lower consumption will be reflected next month)	(14)
Depreciation lower than plan due to timing of capital expenditures, mainly CSSC opening delay	22
Other	1
Total	29
Actual Net Income/(Loss)	(410)

ASUCLA
P/L Reconciliation
Year-To-Date Through December 2011

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(170)
UCLA Store	
Gross Margin:	
Bearwear gross income \$150K below plan due to reduced fan enthusiasm at the Rose Bowl and on-line	(113)
Campus Photo Studio gross margin below plan due to lower sales and higher raw materials costs	(23)
APS gross margin above plan due mainly to lower printing costs than prior year	20
Bookzone gross income \$35K above plan due mostly to additional sales of UCLA History book and Wooden commemorative book	20
Luvall Books gross income \$120K below plan due to undergraduate and F/EMBA sales moved to Ackerman and fewer law titles requested	(35)
Luvall Essentials/Market gross income \$28K below plan due to a very difficult retail climate and aggressive sales plan; actual sales are higher than prior year	(21)
HSS Dental gross income \$59K above plan due to timing of backorder merchandise arrival	25
Kinross and South Campus Stores' gross income \$100K below plan as they were budgeted to open in September but will now open in winter quarter	(43)
Total Wages higher than plan	(10)
Other, mostly positive controllables including employee benefits and bank card expense	40
Total Contribution	(140)
UCLA Restaurants	
Gross Margin:	
Wetzel's/RX gross income \$22K above plan mainly due to increased enrollment	17
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	42
Greenhouse gross income \$44K above plan due to increased enrollment and delayed opening of CSSC	19
Court Science Stu Ctr., Subway and Yoshinoya gross income \$343K below plan due to construction issues delaying opening	(246)
Luvall Food Servery gross income \$24K above plan due to remaining open for law school finals in December and increased enrollment	19
KH Coffeehouse gross income \$68K above plan due to increased enrollment and delayed opening of CSSC	42
Cooperage gross income \$83K above plan due to increased enrollment and delayed opening of CSSC	46
Taco Bell gross income \$42K above plan due to increased enrollment and delayed opening of CSSC	30
Catering gross income \$242K above plan due to athletics training table growth and multiple new client events throughout the year	144
Concessions gross income \$58K below plan due to delay in operating additional coffee cart	(34)
Other, mostly negative controllables	(8)
Total Contribution	71
Services	
Gross Margin:	
Licensing domestic income above plan due to better than anticipated results	17
Licensing foreign income above plan due to timing and previously uncollectible income from Korea	18
Leased Ops income below plan mainly due to delay in opening of CSSC which will generate utilities charges and ATM rents	(31)
Total Wages lower than plan	16
Other, mostly negative controllables mainly payments to UCLA and trademark	(40)
Total Contribution	(20)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$20K above plan due to increased wedding bookings, tenting for reception, accrual correction and strong parents weekend	13
Recreation and Games gross income below plan due to sales over 35% lower than prior year, which budget was based on	(12)
Other, positive controllables mainly waiver pool	6
Total Contribution	7
Allocated Expenses and Other	
A&SS lower than plan mostly repairs and maintenance, student wages and employee benefits	10
Maintenance lower than plan due to more time spent on capital projects and less labor and materials spent on repairs and maintenance and a/c maintenance	22
Depreciation lower than plan due to timing of capitals, mainly CSSC opening delay	115
Other, mostly positive interest income from higher amounts of invested cash, and positive non-recurring	27
Total	174
Actual Net Income/(Loss)	(78)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and short term investments
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month December 2011	Prior Month November 2011	Prior Year-End July 2011
	\$9,126	\$10,307	\$10,888
	3,287	3,725	3,154
	(68)	(82)	(81)
	3,219	3,643	3,074
	248	988	246
	8,525	6,671	6,644
	149	157	233
	21,268	21,765	21,085
	64,004	63,580	63,237
	(35,070)	(34,871)	(34,082)
	28,934	28,709	29,155
	50,202	50,474	50,240
	\$5,408	\$5,003	\$5,491
	2,251	2,384	2,630
	669	684	851
	425	368	143
	514	731	176
	166	125	101
	673	673	673
	10,106	9,968	10,065
	13,452	13,452	13,452
	13,452	13,452	13,452
	23,558	23,420	23,518
	26,722	26,722	26,034
	(78)	332	688
	26,644	27,054	26,722
	50,202	50,474	50,240

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
December 2011
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) (\$410)

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

Depreciation - PP&E 199

Loss on disposals of fixed assets 0

Depreciation - textbook rental equipment 0

(Increase)/decrease in current assets:

Accounts receivable 424

Student fees receivable 739

Inventories (1,854)

Prepaid expenses and other current assets 8

Increase/(decrease) in current liabilities:

Accounts payable 405

Sales Tax Payable & Other Liabilities (15)

Wages and payroll taxes payable (133)

Interest payable 56

Deferred Income (218)

Funds held for Others 41

Net cash provided/(used) by operating activities (\$756)

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of textbook rental equipment 0

Purchase of property, equipment and improvements (424)

Net cash used in investing activities (\$424)

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0

Net cash provided/(used) by financing activities \$0

NET INCREASE/(DECREASE) IN CASH AND S/T INVMT

CASH AND SHORT TERM INVESTMENTS, Beginning

CASH AND SHORT TERM INVESTMENTS, Ending

Current Month	Year to Date	Prior Year to Date
(\$410)	(\$78)	\$109
199	\$990	1,010
0	\$0	0
0	\$0	3
424	(\$145)	(1,067)
739	(\$4)	334
(1,854)	(\$1,881)	(816)
8	\$84	66
405	(\$82)	632
(15)	(\$183)	(234)
(133)	(\$380)	(289)
56	\$280	(62)
(218)	\$337	377
41	\$65	73
(\$756)	(\$995)	\$136
0	\$0	0
(424)	(\$767)	(293)
(\$424)	(\$767)	(\$293)
0	\$0	0
\$0	\$0	\$0
(\$1,180)	(\$1,762)	(\$157)
\$10,307	10,888	\$10,097
\$9,126	\$9,126	\$9,940

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
December 2011
(\$000's)

CASH AND SHORT TERM INVESTMENTS	9,126
Less: Committed Capital Projects	
Court of Sciences Student Center	(170)
AGB Drape Replacement & Sound Paneling	(150)
Ackerman Union Space Store Redesign Study	(300)
Ackerman Remodel	(2,000)
HTS Renovation	(150)
Pauley Pavillion Remodel	(650)
Store POS	(150)
Subtotal	(3,570)
Adjustment for Cash Overdraft Entry	(675)
Uncommitted Cash	4,882
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	4,625
RESERVE SURPLUS (DEFICIT)	257

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2011-2012 Decemberr 2011

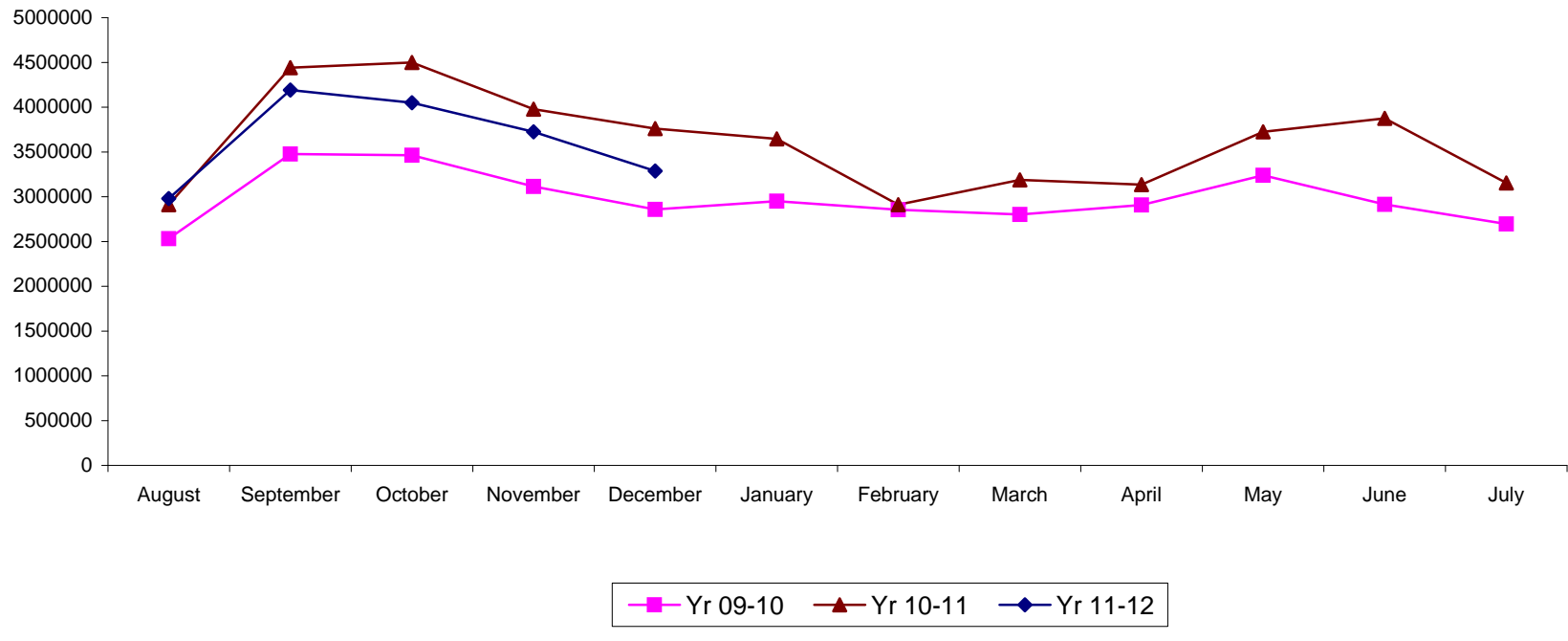
PROJECT NAME	BUDGET	PROJECTED						Status
		Pavments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2011-S001 Store General Replacement	50.0	2.9	10.2	13.1	36.9		0.0	In Progress
2011-S002 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0	2,000.0	0.0	Pending
2011-S003 Informal Photo-Photo Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-S004 HTS Renovation	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-S032 AU Space / Store Redesign Study	0.0	300.0	0.0	300.0	0.0		300.0	Completed
2011-S033 Text book Multi Store Fulfillment Modification	0.0	0.0	12.3	12.3	2.7		15.0	Pending
2011-S034 Kinross Grad Student Center	0.0	0.0	19.2	19.2	10.8		30.0	Pending
Total Store/Services	2,210.0	302.9	41.7	344.6	50.4	2,160.0	345.0	
Food Service								
2011-F005 FS Miscellaneous and Unanticipated	50.0	6.1	7.6	13.7	36.3		0.0	In Progress
2011-F006 FS Patio Furniture Upgrade	40.0	40.6	0.0	40.6	0.0		0.6	Completed
2011-F007 TFC Dining Room Upgrade	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2011-F008 KCH Dining Room Finish Replacement	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-F009 Pauley Pavilion Remodel	650.0	0.0	0.0	0.0	0.0	650.0	0.0	Pending
2011-F010 LVC Patio Awning	15.0	0.0	4.0	4.0	11.0		0.0	In Progress
2011-F011 Office Carpet	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-F012 Freezer	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-F013 LV New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F014 Dining Room furniture	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2011-F015 NC New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F016 Space Saving Shelving	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F017 New Candy Storage	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F018 Synapse Menu Renovation Equipment Upgrades	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F031 Training Table	0.0	20.7	0.0	20.7	0.0		20.7	Completed
Total Food Services	970.0	67.4	11.6	79.0	47.3	865.0	21.3	
Technology								
2011-T019 Network Infrastructure Upgrade	20.0	0.0	5.3	5.3	14.7		0.0	In Progress
2011-T020 Printer Replacement	10.0	0.0	3.8	3.8	6.2		0.0	In Progress
2011-T021 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-T022 Marketing Oversized HP Design Jet Printer	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
Total Technology	210.0	0.0	9.1	9.1	20.9	180.0	0.0	
Others								
2011-O023 Custodial Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-O024 Global Viewpoint Globe	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-O025 Sound Barrier Reinforcement 2nd Fl Lng/AGB	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O026 Fac. Misc. Remodels	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O027 KH Meeting Room Carpet	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-O028 Finance Misc. Replacements	15.0	3.7	25.6	29.3	0.0		14.3	Completed Awaiting Invoice
2011-O029 MCO Equipment	10.0	14.8	0.0	14.8	0.0		4.8	Completed
2011-O030 EAS AU B-Level	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
Total Others	200.0	18.5	25.6	44.1	0.0	175.0	19.1	
Total Current Year Projects	3,590.0	388.8	88.0	476.8	118.6	3,380.0	385.4	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

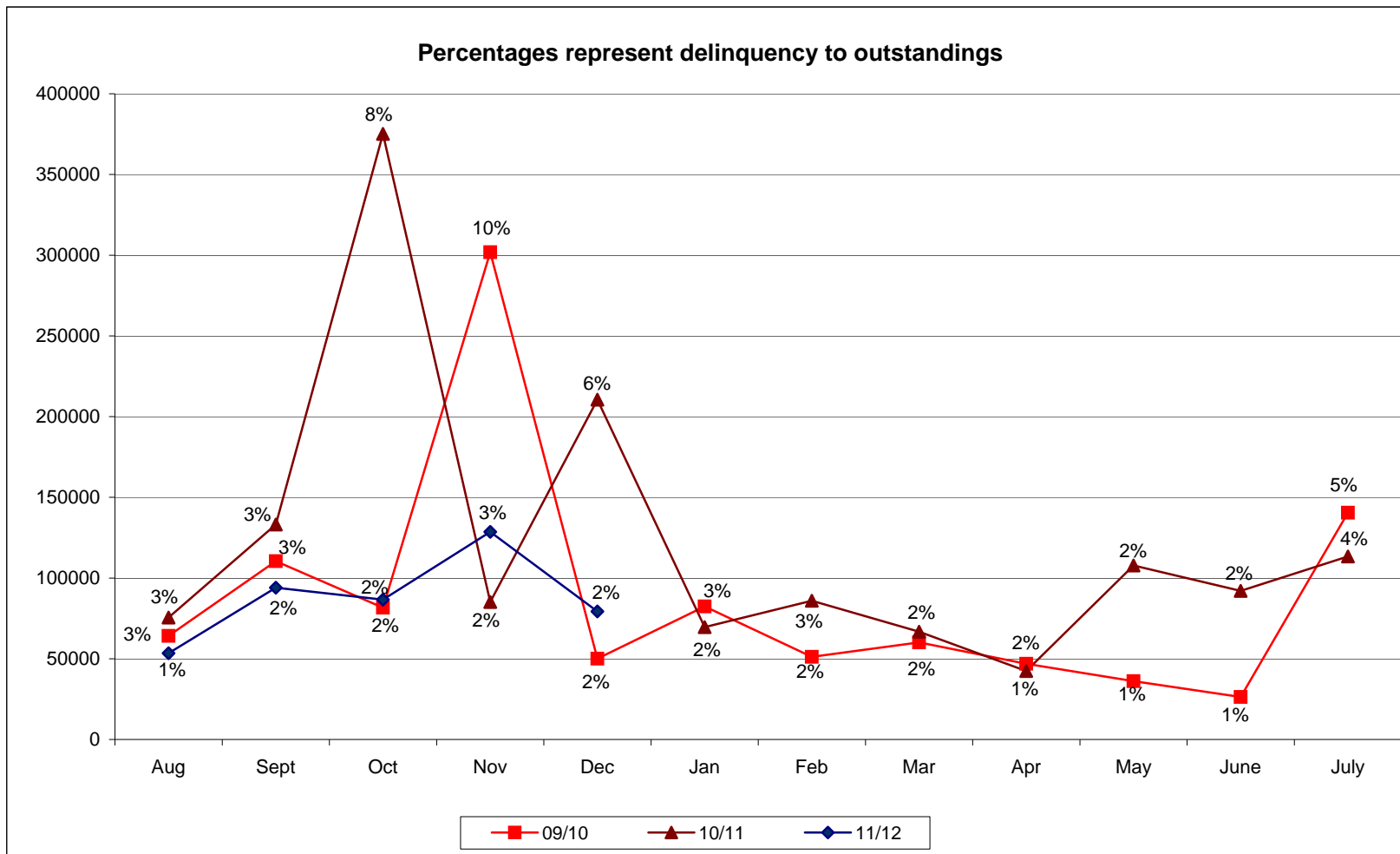
12/31/2011	December	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$908,452	30%	\$143,296	71%	\$18,866	44%	\$9,213	44%	\$2,349	41%	\$6,356	66%	\$1,088,532	32%
ASUCLA PUBLICATIONS		\$93,168	3%	\$1,349	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$94,517	3%
ASUCLA USA/GSA		\$61,718	2%	\$2,193	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$63,911	2%
DUE FROM VENDORS		\$354,448	12%	\$11,659	6%	\$4,871	11%	\$3,907	19%	\$2,604	45%	\$1,921	20%	\$379,410	12%
DENTAL KITS		\$444,550	15%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$444,550	14%
OTHER		\$1,143,208	38%	\$43,298	21%	\$19,433	45%	\$7,642	37%	\$801	14%	\$1,314	14%	\$1,215,696	37%
TOTAL CURRENT MONTH		\$3,005,544	100%	\$201,795	100%	\$43,170	100%	\$20,762	100%	\$5,754	100%	\$9,591	100%	\$3,286,616	100%
		92%		6%		1%		1%		0%		0%		100%	
11/26/2011	November	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$718,972	22%	\$324,165	79%	\$28,537	31%	\$5,742	33%	\$4,204	42%	\$3,539	43%	\$1,085,159	29%
ASUCLA PUBLICATIONS		\$112,726	4%	\$492	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$113,218	3%
ASUCLA USA/GSA		\$85,528	3%	\$18,989	5%	\$315	0%	\$0	0%	\$0	0%	(\$985)	-12%	\$103,847	3%
DUE FROM VENDORS		\$705,835	22%	\$27,985	7%	\$3,922	4%	\$7,051	41%	\$4,700	47%	\$1,629	19%	\$751,122	20%
DENTAL KITS		\$516,728	16%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$516,728	14%
OTHER		\$1,046,714	33%	\$37,927	9%	\$60,129	65%	\$4,455	26%	\$1,129	11%	\$4,224	50%	\$1,154,578	31%
TOTAL CURRENT MONTH		\$3,186,503	100%	\$409,558	100%	\$92,903	100%	\$17,248	100%	\$10,033	100%	\$8,407	100%	\$3,724,652	100%
		86%		11%		2%		1%		0%		0%		100%	
10/29/2011	October	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,018,518	28%	\$232,663	70%	\$28,507	64%	\$15,912	73%	\$6,937	56%	\$785	10%	\$1,303,322	32%
ASUCLA PUBLICATIONS		\$120,608	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,608	3%
ASUCLA USA/GSA		\$72,879	2%	\$963	0%	\$0	0%	\$0	0%	\$0	0%	(\$985)	-13%	\$72,857	2%
DUE FROM VENDORS		\$166,749	5%	\$2,523	1%	\$9,950	22%	\$4,018	19%	\$2,678	22%	\$1,075	14%	\$186,993	5%
DENTAL KITS		\$606,990	17%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$606,990	15%
OTHER		\$1,643,875	45%	\$96,515	29%	\$6,477	14%	\$1,782	8%	\$2,661	22%	\$6,868	89%	\$1,758,178	43%
TOTAL CURRENT MONTH		\$3,629,619	100%	\$332,664	100%	\$44,934	100%	\$21,712	100%	\$12,276	100%	\$7,743	100%	\$4,048,948	100%
		90%		8%		1%		1%		0%		0%		100%	

Total Aged Accounts Receivable Balances

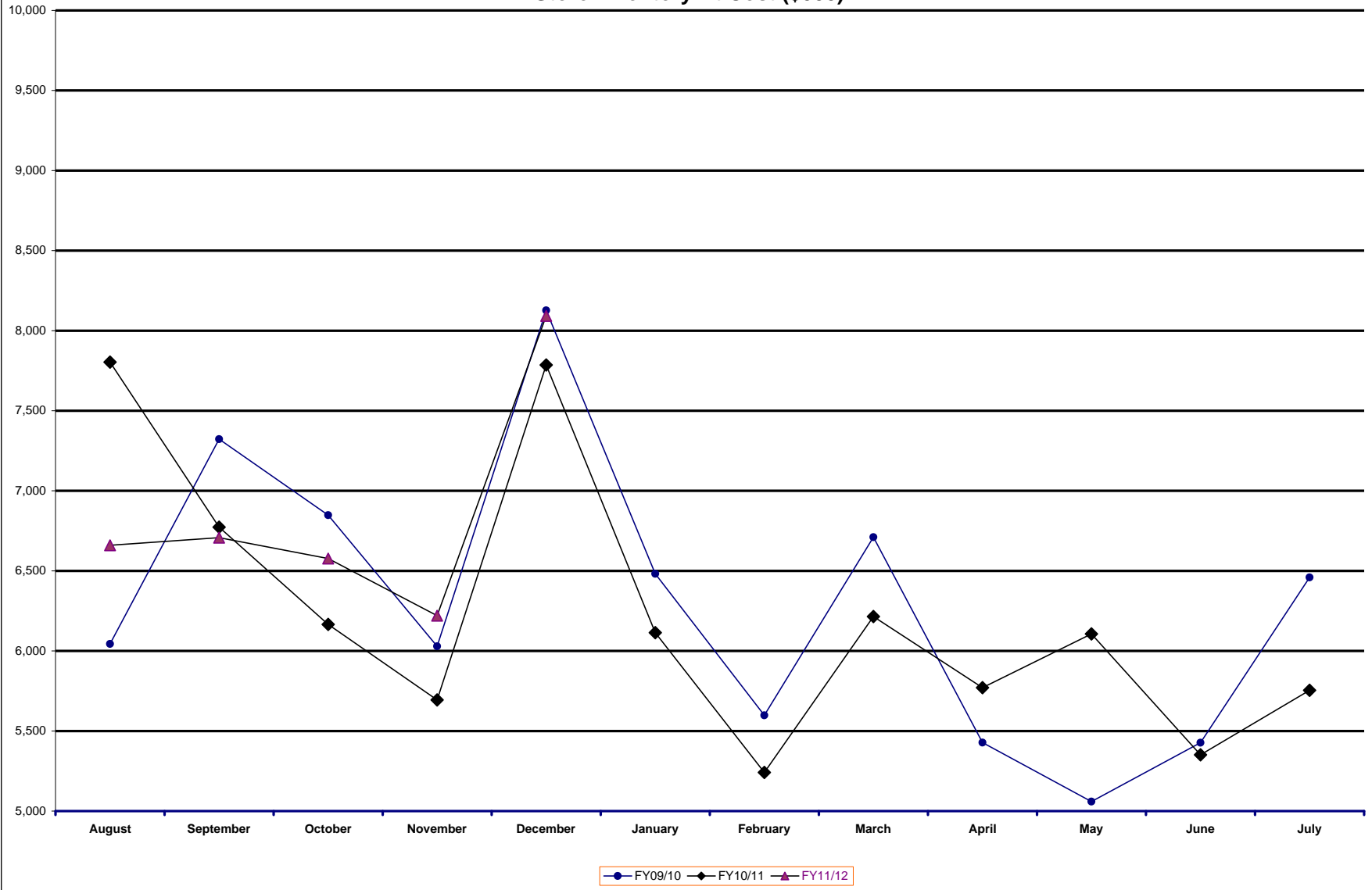
12 Month History
August 09 through December 11



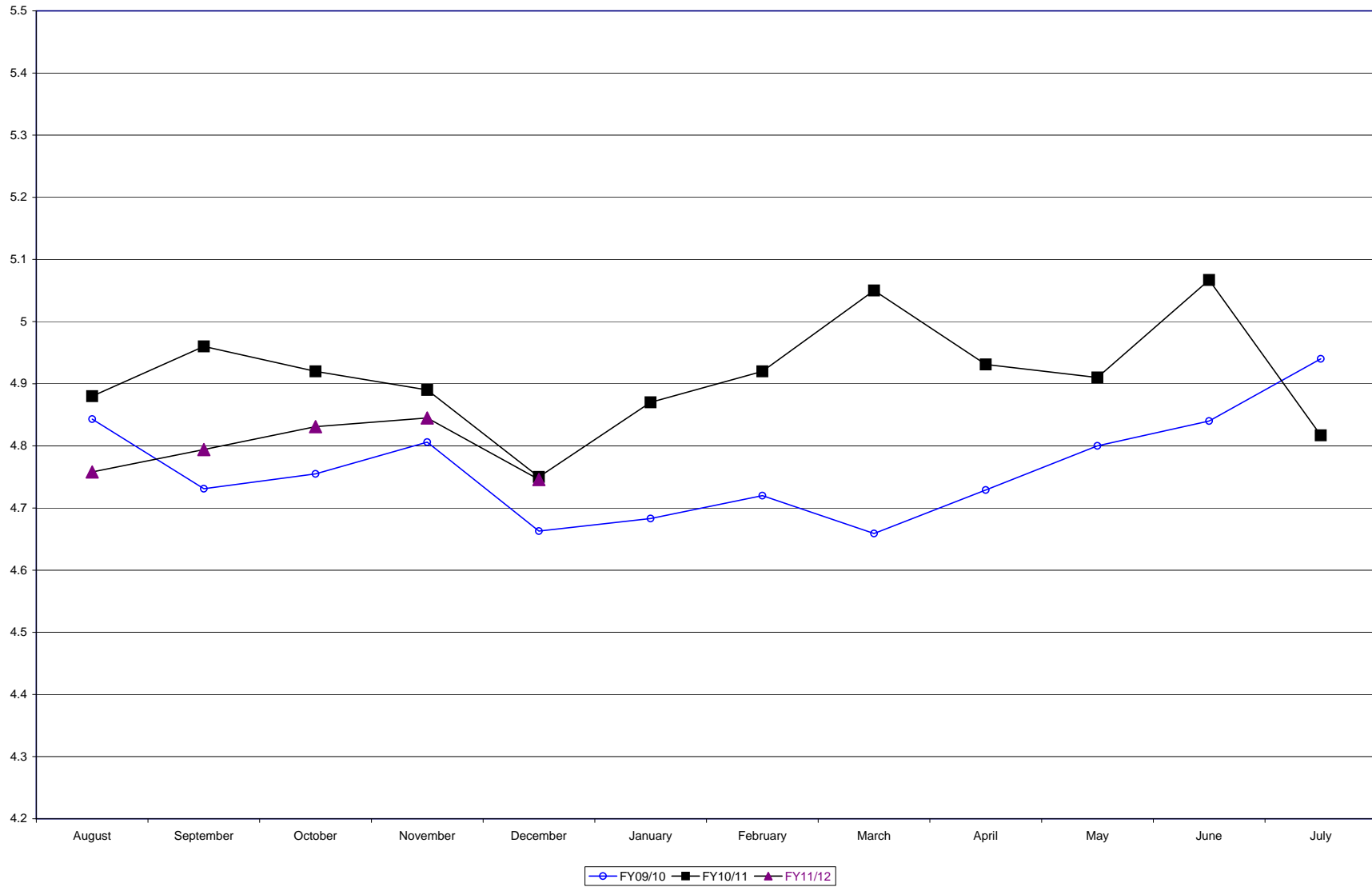
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

DEC. 05(11/27/11-12/31/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 5 MO(07/31/11-12/31/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
326,292	338,739	<12,447>	4,473,574	4,394,074	79,500	420,052	4,464,360
118,644	83,394	35,250	552,183	519,049	33,134	79,435	495,171
861,125	880,168	<19,043>	4,646,673	4,829,697	<183,024>	987,691	4,685,503
1,411,111	1,530,000	<118,889>	8,455,981	8,843,700	<387,719>	1,304,707	8,243,585
145,878	171,348	<25,470>	1,361,257	1,506,228	<144,971>	146,653	1,492,978
328,221	137,400	190,821	2,985,357	3,057,950	<72,593>	112,236	2,921,803
3,191,271	3,141,049	50,222	22,475,024	23,150,698	<675,674>	3,050,774	22,303,399
2,269,564	2,204,742	<64,822>	16,180,618	16,616,502	435,884	2,095,569	15,985,611
1,612	1,530	<82>	21,893	18,660	<3,233>	1,924	22,467
1,661	1,340	<321>	7,997	8,300	303	1,126	7,137
3,412	3,350	<62>	19,182	19,290	108	3,757	18,669
3,543	3,630	87	22,073	22,290	217	3,280	21,648
825	930	105	8,175	8,120	<55>	529	8,458
2,769	880	<1,889>	13,085	12,080	<1,005>	1,638	13,319
13,823	11,660	<2,163>	92,404	88,740	<3,664>	12,253	91,698
2,283,387	2,216,402	<66,985>	16,273,023	16,705,242	432,219	2,107,822	16,077,308
71.1	70.2	<0.9>	72.0	71.8	<0.2>	68.7	71.7
907,883	924,647	<16,764>	6,202,002	6,445,456	<243,454>	942,952	6,226,091
28.9	29.8	<0.9>	28.0	28.2	<0.2>	31.3	28.3
0.4	0.4	<0.1>	0.4	0.4	<0.0>	0.4	0.4
28.5	29.4	<1.0>	27.6	27.8	<0.2>	30.9	27.9
25.7	26.8	<1.1>	25.0	24.9	0.1	24.7	24.9
31.0	27.8	3.1	32.2	30.7	1.5	29.5	31.0
50.2	52.2	<2.0>	50.3	51.7	<1.4>	52.0	52.0
15.9	16.0	<0.1>	18.1	17.9	0.2	16.7	18.1
31.6	32.8	<1.2>	27.9	28.9	<1.0>	32.3	27.4
25.6	36.1	<10.5>	22.1	22.3	<0.2>	32.8	21.3
123,339	117,359	5,980	503,600	425,603	77,997	100,747	494,011
1,031,222	1,042,006	<10,784>	6,705,602	6,871,059	<165,457>	1,043,699	6,720,102
280,459	280,686	227	1,384,419	1,379,442	<4,977>	277,316	1,364,118
0	0	0	1,709	0	<1,709>	0	0
116,022	110,034	<5,988>	680,900	677,711	<3,189>	103,719	655,491
396,481	390,720	<5,761>	2,067,028	2,057,153	<9,875>	381,035	2,019,609
12.4	12.4	0.0	9.2	8.9	<0.3>	12.5	9.1
123,096	134,450	11,354	610,058	651,502	41,444	113,199	575,557
14,842	11,872	<2,970>	55,524	48,800	<6,724>	12,822	53,886
14,348	14,298	<50>	71,554	71,441	<113>	14,208	71,164
223	135	<88>	650	675	25	80	640
21	23	2	112	115	3	30	148
130	75	<55>	6,465	4,550	<1,915>	20	3,239
800	800	0	800	873	73	800	800
3,423	2,900	<523>	28,297	23,245	<5,052>	1,783	24,167
51,332	42,735	<8,597>	162,222	135,110	<27,112>	38,074	131,723
870	1,075	205	4,719	5,375	656	872	3,783
681	0	<681>	681	0	<681>	0	171
0	0	0	150	0	<150>	0	28
0	0	0	<18>	0	18	9	2
0	58	58	111	214	103	58	214
18,187	14,015	<4,172>	109,882	113,938	4,056	23,464	109,849
<1,395>	<728>	667	<2,873>	<6,656>	<3,783>	<728>	<6,448>
46	85	39	235,022	235,425	403	58	228,048
2,587	1,190	<1,397>	15,880	10,490	<5,390>	960	11,892
0	0	0	28	0	<28>	0	0
40,194	48,866	8,672	342,398	379,298	36,900	46,532	355,833
557	0	<557>	5,871	0	<5,871>	8,507	12,331
347	0	<347>	1,478	0	<1,478>	1,608	4,687
0	250	250	0	1,250	1,250	247	3,349
0	0	0	4,051	1,900	<2,151>	0	0
117	400	283	975	1,600	625	413	1,579
0	0	0	600	0	<600>	0	0
<202>	680	882	946	3,490	2,544	2,176	9,985
3,066	500	<2,566>	3,995	3,100	<895>	1,339	6,460
1,471	0	<1,471>	3,901	3,000	<901>	0	259
2,320	2,300	<20>	38,620	38,600	<20>	5,681	32,741
0	0	0	<53>	0	53	0	0
0	1	1	0	6	6	0	0
1,659	4,200	2,541	39,920	49,320	9,400	8,337	44,859
278,722	280,180	1,458	1,741,963	1,776,661	34,698	280,549	1,680,946
675,203	670,900	<4,303>	3,808,991	3,833,814	24,823	661,583	3,700,555
356,019	371,106	<15,087>	2,896,610	3,037,245	<140,635>	382,115	3,019,547
25,894	27,077	1,183	124,758	125,020	262	25,171	122,278
141,989	151,686	9,697	736,201	770,451	34,250	142,499	732,764
67,675	64,814	<2,861>	306,592	317,618	11,026	57,721	290,758
33,292	34,778	1,486	169,037	173,316	4,279	32,751	172,452
102,594	94,910	<7,684>	491,638	478,197	<13,441>	100,685	475,860
61,562	69,104	7,542	332,679	343,149	10,471	61,570	325,495
30,278	25,429	<4,849>	138,453	138,878	425	27,765	141,905
70,438	70,434	<4>	352,136	352,170	34	73,910	368,632
533,722	538,232	4,510	2,651,494	2,698,799	47,305	522,072	2,630,144
<177,703>	<167,126>	<10,577>	245,117	338,446	<93,329>	<139,956>	389,403

**UCLA RESTAURANTS
INCOME STATEMENT**

DEC. 05(11/27/11-12/31/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 5 MO(07/31/11-12/31/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
84,156	70,602	13,554	628,680	563,401	65,279	74,682	577,974
122,593	127,581	<4,988>	834,675	854,322	<19,647>	122,094	803,465
34,523	90,860	<56,337>	230,178	548,978	<318,800>	35,249	228,795
137,613	106,714	30,899	975,345	909,737	65,608	94,958	828,166
159,115	120,022	39,093	1,113,094	920,103	192,991	147,496	1,025,874
143,800	110,982	32,818	885,544	756,308	129,236	202,262	781,711
681,799	626,761	55,038	4,667,516	4,552,849	114,667	676,742	4,245,985
251,079	214,880	<36,199>	1,622,669	1,512,375	<110,294>	225,746	1,390,064
36.8	34.3	<2.6>	34.8	33.2	<1.6>	33.4	32.7
430,720	411,881	18,839	3,044,846	3,040,474	4,372	450,996	2,855,922
63.2	65.7	<2.6>	65.2	66.8	<1.6>	66.6	67.3
66.3	66.1	0.2	66.5	67.7	<1.2>	63.8	67.4
61.6	65.9	<4.4>	63.3	66.0	<2.7>	64.3	66.0
65.7	67.6	<1.9>	67.1	67.6	<0.6>	68.5	68.5
67.3	68.6	<1.3>	69.8	69.7	0.0	69.7	71.0
65.0	65.7	<0.7>	65.6	66.4	<0.8>	65.4	66.3
57.1	61.6	<4.5>	60.7	63.8	<3.1>	70.4	66.5
112,628	101,453	11,175	725,445	644,783	80,662	109,957	660,716
543,348	513,334	30,014	3,770,292	3,685,257	85,035	560,952	3,516,638
284,163	282,538	<1,625>	1,311,203	1,316,912	5,709	259,878	1,213,109
277	0	<277>	10,992	400	<10,592>	1,864	4,382
128,546	125,459	<3,087>	836,236	858,029	21,793	129,089	767,269
<19,671>	<21,311>	<1,640>	<121,816>	<131,471>	<9,655>	<17,984>	<109,306>
393,315	386,686	<6,629>	2,036,614	2,043,870	7,256	372,846	1,875,453
57.7	61.7	4.0	43.6	44.9	1.3	55.1	44.2
138,273	148,966	10,693	674,932	701,283	26,351	123,775	611,125
1,492	1,425	<67>	9,624	8,695	<929>	1,195	10,239
4,793	4,881	88	22,556	24,565	2,009	4,595	23,475
850	1,000	150	6,054	7,200	1,146	500	4,319
34,650	30,573	<4,077>	223,753	226,674	2,921	29,768	208,162
5.1	4.9	<0.2>	4.8	5.0	0.2	4.4	4.9
2,553	3,291	738	17,417	16,550	<867>	2,541	13,294
7	0	<7>	7	0	<7>	0	0
<8,051>	<8,350>	<299>	<39,107>	<41,750>	<2,643>	<6,382>	<37,929>
1,139	2,555	1,416	18,140	12,705	<5,435>	2,749	12,830
5,273	4,573	<700>	32,499	21,617	<10,882>	3,875	23,638
551	1,490	939	7,881	12,310	4,429	2,105	11,006
1,467	1,375	<92>	52,591	67,285	14,694	823	63,803
0	100	100	Menu Development	500	500	0	8
<3>	40	43	Dorm Coupons Expense	26	285	259	7
8,150	3,958	<4,192>	34,929	21,295	<13,634>	4,369	22,813
14,262	11,495	<2,767>	114,636	84,208	<30,428>	11,219	77,338
1,045	1,140	95	7,805	8,398	593	1,043	7,804
178	269	91	1,827	1,999	172	1,826	20,996
0	0	0	Credit Card Adjustments	194	0	<194>	0
71	250	179	Rentals	1,314	500	<814>	23
288	350	62	Rentals-Truck	1,745	1,750	5	86
150	0	<150>	Taxes & Licenses	390	500	110	0
0	0	0	Professional Services	0	0	0	2,000
0	250	250	Temp Agency Service	0	250	250	0
10,028	9,322	<706>	Commission Expense	71,613	62,636	<8,977>	41,523
217,165	218,953	1,788	TOTAL OTHER CONTROL	1,260,824	1,239,455	<21,369>	227,638
610,480	605,639	<4,841>	TOTAL CONTROLLABLE EXP	3,297,439	3,283,325	<14,114>	600,484
<67,132>	<92,305>	25,173	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	472,853	401,932	70,921	<39,532>
25,687	26,798	1,111	Allocated Exp. -HR	122,967	124,053	1,086	24,630
34,031	33,900	<131>	Allocated Exp. Fin	200,690	196,669	<4,021>	35,572
16,220	14,485	<1,735>	Allocated Exp. -IS	83,879	81,177	<2,702>	14,409
7,979	7,773	<206>	Allocated Exp. Mktg	46,035	44,467	<1,568>	8,175
24,589	21,211	<3,378>	Allocated Exp Othr SA	132,838	120,379	<12,459>	25,134
51,896	58,255	6,359	Maintenance	280,447	289,355	8,908	51,903
25,524	21,436	<4,088>	Utilities	116,715	117,073	358	23,405
71,060	93,208	22,148	Depreciation	353,412	466,040	112,628	70,967
256,986	277,066	20,080	TOTAL ALLOCATED EXP	1,336,983	1,439,213	102,230	254,195
<324,118>	<369,371>	45,253	NET INCOME (LOSS)	<864,130>	<1,037,281>	173,151	<293,727>
203,395	215,763	<12,368>	TOTAL CUSTOMER COUNT	1,398,365	1,478,034	<79,669>	197,007
62,306	66,784	<4,478>	3RD PARTY CUST COUNT	407,764	441,895	<34,131>	58,527
141,089	148,979	<7,890>	ASUCLA CUSTOMER COUNT	990,601	1,036,139	<45,538>	138,480
4.71	4.42	0.29	TOTAL AVERAGE CHECK	4.73	4.59	0.15	4.50
5.93	5.80	0.13	3RD PARTY AVG CHECK	6.02	5.80	0.22	5.97
4.18	3.80	0.37	ASUCLA AVERAGE CHECK	4.20	4.07	0.13	4.42
24,477	23,676	<801>	EMPLOYEE HOURS	135,489	136,688	1,199	24,205
27.85	26.47	1.38	SALES/LABOR HOUR	34.45	33.31	1.14	27.96

SERVICES DIVISION
INCOME STATEMENT

DEC. 05(11/27/11-12/31/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 5 MO(07/31/11-12/31/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
12,558	5,746	6,812	75,538	71,518	4,020	5,527	68,773
12,558	5,746	6,812	75,538	71,518	4,020	5,527	68,773
566	585	19	2,026	2,688	662	584	2,687
11,992	5,161	6,831	73,512	68,830	4,682	4,943	66,086
95.5	89.8	5.7	97.3	96.2	1.1	89.4	96.1
95.5	89.8	5.7	97.3	96.2	1.1	89.4	96.1
206,449	195,000	11,449	971,853	936,675	35,178	130,598	873,560
80,096	86,789	<6,693>	398,899	429,523	<30,624>	75,830	377,309
286,545	281,789	4,756	1,370,752	1,366,198	4,554	206,428	1,250,869
298,537	286,950	11,587	1,444,264	1,435,028	9,236	211,372	1,316,956
33,173	37,464	4,291	158,909	175,874	16,965	30,036	146,129
159	355	196	4,323	3,415	<908>	323	2,408
33,332	37,819	4,487	163,232	179,289	16,057	30,359	148,537
265.4	658.2	392.8	216.1	250.7	34.6	549.3	216.0
14,120	17,217	3,097	67,149	77,523	10,374	12,073	59,134
682	833	151	4,693	3,859	<834>	1,159	4,124
730	604	<126>	3,607	3,015	<592>	729	3,666
35	105	70	293	525	232	6	367
0	0	0	9,682	10,000	318	0	6,900
1,839	2,000	161	7,805	8,000	195	1,464	7,282
0	0	0	0	39	39	0	39
2,883	2,860	<23>	14,247	14,300	53	2,229	22,733
43	200	157	736	548	<188>	200	548
3,033	3,077	44	12,565	15,610	3,045	300	22,556
0	1,150	1,150	8,086	5,750	<2,336>	6,110	10,510
0	0	0	0	0	0	5,000	5,000
11,289	3,500	<7,789>	34,739	17,500	<17,239>	9,000	25,375
3,901	0	<3,901>	38,544	32,123	<6,421>	0	35,243
19,533	19,500	<33>	78,217	78,500	283	12,933	68,670
78,512	73,025	<5,487>	317,558	285,558	<32,000>	39,650	250,150
136,598	124,071	<12,527>	597,920	552,850	<45,070>	90,853	522,297
169,930	161,890	<8,040>	761,152	732,139	<29,013>	121,212	670,834
128,607	125,060	3,547	683,112	702,889	<19,777>	90,160	646,122
2,177	2,621	444	9,877	10,952	1,075	2,005	9,020
12,375	12,940	565	52,358	51,939	<419>	9,279	48,464
6,107	5,719	<388>	23,077	22,198	<879>	3,882	20,122
3,004	3,069	65	12,454	12,150	<304>	2,203	11,940
9,258	8,375	<883>	36,173	32,922	<3,251>	6,772	31,978
10,920	12,256	1,336	59,011	60,877	1,866	10,921	57,736
5,371	4,511	<860>	24,559	24,635	76	4,925	25,171
5,277	5,277	0	26,385	26,385	1	5,345	26,710
54,489	54,768	279	243,894	242,058	<1,836>	45,332	231,141
74,118	70,292	3,826	439,219	460,831	<21,612>	44,828	414,981

**UCLA STUDENT UNION
INCOME STATEMENT**

DEC. 05(11/27/11-12/31/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 5 MO(07/31/11-12/31/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
22,975	25,200	<2,225>	212,714	181,190	31,524	41,512	184,936
1,149	2,761	<1,612>	9,555	16,320	<6,765>	1,774	15,598
63,883	52,242	11,641	251,702	251,535	167	51,081	245,948
88,007	80,203	7,804	473,971	449,045	24,926	94,366	446,482
63,820	51,353	<12,467>	247,703	247,257	<446>	50,582	240,294
4,671	6,635	1,964	48,465	41,244	<7,221>	14,294	44,417
0	50	50	196	250	54	0	361
68,491	58,038	<10,453>	296,364	288,751	<7,613>	64,876	285,072
77.8	72.4	<5.5>	62.5	64.3	1.8	68.8	63.9
19,516	22,165	<2,649>	177,607	160,294	17,313	29,491	161,411
22.2	27.6	<5.5>	37.5	35.7	1.8	31.3	36.2
79.7	73.7	6.0	77.2	77.2	<0.0>	65.6	76.0
100.0	98.2	1.8	98.0	98.5	<0.5>	100.0	97.7
0.1	1.7	<1.6>	1.6	1.7	<0.1>	1.0	2.3
2,953	11,638	<8,685>	50,459	62,124	<11,665>	7,985	48,176
1,447	1,939	<492>	10,409	16,049	<5,640>	1,939	16,048
11,539	9,197	2,342	44,161	44,281	<120>	8,988	42,844
15,939	22,774	<6,835>	105,030	122,454	<17,424>	18,912	107,067
35,455	44,939	<9,484>	282,637	282,748	<111>	48,403	268,478
27,566	29,682	2,116	146,316	145,966	<350>	28,881	142,638
15,196	16,581	1,385	99,275	102,383	3,108	12,855	91,422
42,762	46,263	3,501	245,591	248,349	2,758	41,736	234,059
48.6	57.7	9.1	51.8	55.3	3.5	44.2	52.4
12,779	13,799	1,020	66,059	67,010	951	11,426	60,484
586	761	175	3,679	4,065	386	203	4,219
3,586	3,705	119	16,829	17,615	786	3,436	17,397
0	0	0	58	1,250	1,192	553	1,198
1,979	2,274	295	1,979	2,274	295	2,411	2,475
1,139	232	<907>	1,603	696	<907>	232	696
0	0	0	5,261	4,111	<1,150>	57	4,705
301	89	<212>	18,876	17,120	<1,756>	408	18,426
1,223	5,265	4,042	23,200	28,698	5,498	4,934	28,981
178	305	127	3,399	1,715	<1,684>	454	3,964
0	80	80	105	575	470	80	575
0	30	30	687	307	<380>	0	256
0	0	0	67	0	<67>	0	103
0	30	30	2,160	879	<1,281>	48	608
427	452	25	5,635	2,356	<3,279>	513	2,149
1,902	600	<1,302>	8,550	6,040	<2,510>	339	7,874
1,100	1,083	<17>	5,500	5,415	<85>	1,083	5,267
1,237	1,297	60	6,019	6,391	372	1,062	6,299
<23>	31	54	<22>	150	172	0	0
958	1,163	205	6,495	9,630	3,135	1,177	9,785
126	0	<126>	2,638	2,450	<188>	0	2,512
15,417	15,417	0	77,083	77,085	2	15,417	77,083
2,049	7,000	4,951	33,880	39,000	5,120	1,612	29,570
44,964	53,613	8,649	289,742	294,832	5,090	45,446	284,624
87,726	99,876	12,150	535,333	543,181	7,848	87,181	518,683
<52,271>	<54,937>	2,666	<252,696>	<260,433>	7,737	<38,778>	<250,205>
2,793	3,206	413	14,785	15,088	303	2,757	14,165
4,301	4,634	333	21,083	20,944	<139>	4,959	20,642
2,122	2,048	<74>	9,105	8,937	<168>	2,075	8,573
1,044	1,099	55	4,997	4,878	<119>	1,177	5,003
3,217	2,999	<218>	14,438	13,254	<1,184>	3,619	13,731
32,441	36,421	3,980	175,314	180,902	5,588	32,446	171,529
15,956	13,400	<2,556>	72,963	73,186	223	14,631	74,779
18,397	17,382	<1,015>	90,635	86,910	<3,725>	18,161	90,110
80,271	81,189	918	403,320	404,099	779	79,825	398,532
<132,542>	<136,126>	3,584	<656,016>	<664,532>	8,516	<118,603>	<648,738>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

DEC. 05(11/27/11-12/31/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 5 MO(07/31/11-12/31/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
291,968	298,062	6,094	1,465,526	1,466,175	649	290,826	1,440,544
0	300	300	480	1,500	1,020	4,265	20,976
19,973	26,817	6,844	156,185	166,240	10,055	19,418	162,341
311,941	325,179	13,238	1,622,191	1,633,915	11,724	314,510	1,623,861
6.9	7.4	0.5	5.3	5.3	<0.0>	7.4	5.5
10,620	1,000	<9,620>	11,667	5,000	<6,667>	9,558	9,558
0	833	833	861	4,165	3,304	0	2,000
120,748	122,999	2,251	586,588	596,959	10,371	110,245	547,836
8,346	6,603	<1,743>	36,031	38,538	2,507	5,988	34,962
9,852	10,117	265	47,419	50,305	2,886	9,669	47,959
992	1,138	146	4,742	5,644	902	1,116	5,454
250	438	188	2,602	1,859	<743>	71	708
0	40	40	0	200	200	147	219
1,825	4,235	2,410	2,640	5,255	2,615	3,539	5,400
0	76	76	741	646	<95>	0	228
128	425	297	703	1,395	692	0	2,400
5	620	615	2,486	3,100	614	979	3,148
307	250	<57>	1,825	1,250	<575>	261	1,146
<1,282>	<5,118>	<3,836>	<17,571>	<25,590>	<8,019>	<3,974>	<26,452>
275	50	<225>	275	250	<25>	0	0
2,367	2,450	83	11,846	11,905	59	2,276	11,478
1,220	1,200	<20>	10,096	6,000	<4,096>	1,357	5,582
1,850	1,850	0	9,166	9,380	214	2,563	10,093
5,748	5,256	<492>	18,777	27,571	8,794	3,215	25,017
15,792	10,244	<5,548>	49,474	51,220	1,746	7,605	40,403
0	31	31	183	283	100	53	284
4,842	4,842	0	45,526	45,526	0	7,391	48,597
0	80	80	<5>	400	405	<145>	<127>
18,338	13,042	<5,296>	91,690	65,210	<26,480>	11,341	56,705
3,957	4,464	507	14,887	15,848	961	4,252	16,495
814	813	<1>	4,070	4,065	<5>	1,031	5,155
9,828	9,828	0	49,509	49,392	<117>	9,828	49,392
900	500	<400>	2,467	2,400	<67>	514	1,744
9,167	9,375	208	46,246	46,875	629	9,375	46,875
0	0	0	3,250	3,250	0	0	3,250
0	0	0	0	0	0	0	143
9,251	10,000	749	48,790	50,000	1,210	8,793	43,119
0	0	0	0	0	0	4,000	4,000
2,415	4,496	2,081	17,953	22,611	4,658	3,035	19,814
4,456	4,600	144	22,426	23,000	574	4,358	20,674
7,417	7,417	0	37,083	37,085	2	7,417	37,083
15,498	13,516	<1,982>	77,090	67,580	<9,510>	11,850	59,250
641	2,000	1,359	15,579	19,200	3,621	1,816	14,819
266,566	249,710	<16,856>	1,257,112	1,247,777	<9,335>	239,520	1,154,409
578,507	574,889	<3,618>	2,879,304	2,881,692	2,388	554,030	2,778,270
13,252	14,884	1,632	71,614	73,929	2,315	13,254	70,069
6,518	5,474	<1,044>	29,805	29,897	92	5,977	30,548
17,885	17,470	<415>	88,082	87,350	<732>	17,758	87,629
37,655	37,828	173	189,501	191,176	1,675	36,989	188,246
616,162	612,717	<3,445>	3,068,805	3,072,868	4,063	591,019	2,966,515
<526,348>	<524,144>	2,204	<2,612,984>	<2,624,609>	<11,625>	<505,476>	<2,528,575>
<24,280>	<24,280>	0	<119,866>	<119,866>	0	<23,298>	<115,577>
<3,637>	<3,637>	0	<16,979>	<16,979>	0	<3,583>	<16,831>
<61,897>	<60,656>	1,241	<318,976>	<311,414>	7,562	<58,662>	<305,532>
<616,162>	<612,717>	3,445	<3,068,805>	<3,072,868>	<4,063>	<591,019>	<2,966,515>
<0>	0	0	<0>	0	0	<0>	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

DEC. 05(11/27/11-12/31/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 5 MO(07/31/11-12/31/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
94,402	96,038	1,636	460,559	474,267	13,708	95,155	465,569
0	0	0	6,224	0	<6,224>	2,237	4,316
0	0	0	<9,652>	0	9,652	0	0
<4,353>	<3,900>	453	<23,342>	<18,126>	5,216	<4,532>	<20,636>
<8,917>	<3,000>	5,917	<23,925>	<15,000>	8,925	<3,878>	<24,683>
81,132	89,138	8,006	409,864	441,141	31,277	88,983	424,566
55,400	57,183	1,783	258,418	272,198	13,780	50,776	248,272
430	165	<265>	921	825	<96>	18	622
875	966	91	3,751	4,979	1,228	954	4,850
0	30	30	474	150	<324>	0	0
4,248	3,004	<1,244>	22,400	21,300	<1,100>	4,256	21,860
4,246	4,668	422	25,854	24,019	<1,835>	4,942	24,166
603	825	222	6,606	4,727	<1,879>	1,171	4,905
<517>	776	1,293	2,663	4,103	1,440	615	3,634
10,697	15,600	4,903	108,895	78,000	<30,895>	2,972	80,260
2,785	2,925	140	14,933	14,625	<308>	2,780	13,563
0	100	100	39	500	461	0	94
199	210	11	1,660	1,050	<610>	0	752
0	250	250	467	1,250	783	234	569
1,057	2,650	1,593	12,872	13,250	378	1,204	9,715
4,538	6,305	1,767	32,112	35,457	3,345	5,290	34,967
3,017	3,219	203	14,203	15,813	1,611	3,121	15,603
385	955	570	2,633	4,775	2,142	1,146	3,777
87,962	99,831	11,869	508,901	497,021	<11,880>	79,478	467,609
169,095	188,969	19,874	918,765	938,162	19,397	168,461	892,175
15,956	17,078	1,122	77,878	85,390	7,512	16,371	82,634
15,956	17,078	1,122	77,878	85,390	7,512	16,371	82,634
185,051	206,047	20,996	996,642	1,023,552	26,910	184,832	974,809
<156,819>	<176,036>	<19,217>	<847,451>	<874,283>	<26,833>	<156,840>	<829,150>
<6,058>	<6,058>	0	<30,290>	<30,290>	0	<5,882>	<29,410>
<2,296>	<2,296>	0	<11,480>	<11,480>	0	<2,229>	<11,145>
<6,626>	<6,774>	<148>	<35,808>	<33,569>	2,239	<6,627>	<35,035>
<13,252>	<14,884>	<1,632>	<71,614>	<73,929>	<2,315>	<13,254>	<70,069>
<185,051>	<206,048>	<20,997>	<996,643>	<1,023,551>	<26,909>	<184,832>	<974,809>
<0>	<1>	<1>	<0>	1	1	0	0

UTILITIES
EXPENSE STATEMENT

DEC. 05(11/27/11-12/31/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 5 MO(07/31/11-12/31/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
3,048	7,701	4,653	70,290	67,742	<2,548>	11,574	74,238
70,883	50,982	<19,901>	274,662	266,680	<7,982>	55,365	282,467
4,505	5,059	554	30,656	33,826	3,170	7,576	31,542
9,387	10,024	637	29,253	33,135	3,882	8,256	30,195
2,707	2,845	138	10,657	15,354	4,697	1,130	9,909
90,530	76,611	<13,919>	415,518	416,737	1,219	83,901	428,351
90,530	76,611	<13,919>	415,518	416,737	1,219	83,901	428,351
<77,129>	<64,776>	12,353	<352,690>	<353,772>	<1,082>	<70,726>	<361,480>
<2,628>	<2,628>	0	<13,140>	<13,140>	0	<3,053>	<15,265>
<996>	<996>	0	<4,980>	<4,980>	0	<1,157>	<5,785>
<3,259>	<2,737>	522	<14,903>	<14,948>	<45>	<2,988>	<15,273>
<6,518>	<5,474>	1,044	<29,805>	<29,897>	<92>	<5,977>	<30,548>
<90,530>	<76,611>	13,919	<415,518>	<416,737>	<1,219>	<83,901>	<428,351>
0	0	0	0	0	0	0	0