

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
December (11/24/13 - 12/28/13)**

**Prepared
January 13, 2014**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2013 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

DECEMBER (11/24/13 - 12/28/13)										FY 12-13									
CURRENT MONTH										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%										
				\$	%	\$	%												
3,107		3,450		(343)	(9.9%)	(393)	(11.2%)	3,500											
1,043		1,056		(13)	(1.2%)	(204)	(16.4%)	1,247											
258		271		(13)	(4.8%)	0	0.0%	258											
107		111		(4)	(3.6%)	(10)	(8.5%)	117											
4,515		4,888		(373)	(7.6%)	(607)	(11.9%)	5,122											
1,073	34.5%	1,197	34.7%	(124)				1,215	34.7%										
747	71.6%	747	70.7%	0	0.9	(121)	2.0	868	69.6%										
258	100.0%	270	99.6%	(12)	0.4	0	0.0	258	100.0%										
42	39.3%	35	31.5%	7	7.8	1	4.3	41	35.0%										
2,120	47.0%	2,249	46.0%	(129)	1.0	(262)	0.5	2,382	46.5%										
517	16.6%	547	15.9%	30	(0.7)	(1)	(1.9)	516	14.7%										
580	55.6%	621	58.8%	41	3.2	25	(7.1)	605	48.5%										
49	19.0%	49	18.1%	0	(0.9)	(3)	(1.2)	46	17.8%										
61	57.0%	63	56.8%	2	(0.2)	0	(4.9)	61	52.1%										
1,207	26.7%	1,280	26.2%	73	(0.5)	21	(2.7)	1,228	24.0%										
183	5.9%	184	5.3%	1	(0.6)	25	0.0	208	5.9%										
120	11.5%	124	11.7%	4	0.2	23	0.0	143	11.5%										
87	33.7%	97	35.8%	10	2.1	(1)	(0.4)	86	33.3%										
34	31.8%	40	36.0%	6	4.2	22	16.1	56	47.9%										
424	9.4%	445	9.1%	21	(0.3)	69	0.2	493	9.6%										
373	12.0%	466	13.5%	(93)	(1.5)	(119)	(2.1)	492	14.1%										
46	4.4%	2	0.2%	44	4.2	(74)	(5.2)	120	9.6%										
122	47.3%	125	46.1%	(3)	1.2	(4)	(1.5)	126	48.8%										
(53)	(49.5%)	(67)	(60.4%)	14	10.9	23	15.5	(76)	(65.0%)										
488	10.8%	526	10.8%	(38)	0.0	(174)	(2.1)	662	12.9%										
514	11.4%	533	10.9%	19	(0.5)	(14)	(1.6)	500	9.8%										
180	4.0%	182	3.7%	2	(0.3)	(13)	(0.7)	167	3.3%										
83	1.8%	74	1.5%	(9)	(0.3)	(10)	(0.4)	73	1.4%										
220	4.9%	233	4.8%	13	(0.1)	8	(0.4)	228	4.5%										
997	22.1%	1,022	20.9%	25	(1.2)	(29)	(3.2)	968	18.9%										
(509)	(11.3%)	(496)	(10.1%)	(13)	(1.2)	(203)	(5.3)	(306)	(6.0%)										
25	0.6%	0	0.0%	25	0.6	25	0.6	0	0.0%										
16	0.4%	17	0.3%	(1)	0.1	(6)	0.0	22	0.4%										
(47)	(1.0%)	(46)	(0.9%)	(1)	(0.1)	7	0.1	(54)	(1.1%)										
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%										
211	4.7%	211	4.3%	0	0.4	9	0.8	202	3.9%										
205	4.5%	182	3.7%	23	0.8	35	1.2	170	3.3%										
(304)	(6.7%)	(314)	(6.4%)	10	(0.3)	(168)	(4.0)	(136)	(2.7%)										
GROSS INCOME																			
UCLA Store										21,167	22,378	(1,211)	(5.4%)	(1,464)	(6.5%)	22,631			
UCLA Restaurants										6,090	6,049	41	0.7%	40	0.7%	6,050			
Services Division										1,691	1,713	(22)	(1.3%)	154	10.0%	1,537			
UCLA Student Union										639	582	57	9.8%	37	6.1%	602			
TOTAL										29,587	30,722	(1,135)	(3.7%)	(1,233)	(4.0%)	30,820			
GROSS MARGIN																			
UCLA Store										6,615	31.3%	6,907	30.9%	(292)	0.4	(293)	0.8	6,908	30.5%
UCLA Restaurants										4,302	70.6%	4,286	70.9%	16	(0.3)	47	0.3	4,255	70.3%
Services Division										1,689	99.9%	1,711	99.9%	(22)	0.0	154	0.0	1,535	99.9%
UCLA Student Union										325	50.9%	271	46.6%	54	4.3	28	1.6	297	49.3%
TOTAL										12,931	43.7%	13,175	42.9%	(244)	0.8	(64)	1.5	12,995	42.2%
WAGES & BENEFITS																			
UCLA Store										2,662	12.6%	2,766	12.4%	104	(0.2)	2	(0.8)	2,664	11.8%
UCLA Restaurants										2,949	48.4%	3,024	50.0%	75	1.6	(70)	(0.8)	2,879	47.6%
Services Division										248	14.7%	246	14.4%	(2)	(0.3)	(16)	0.4	232	15.1%
UCLA Student Union										317	49.6%	326	56.0%	9	6.4	(1)	2.9	316	52.5%
TOTAL										6,176	20.9%	6,362	20.7%	186	(0.2)	(85)	(1.1)	6,091	19.8%
OTHER CONTROLLABLES *																			
UCLA Store										1,241	5.9%	1,195	5.3%	(46)	(0.6)	(32)	(0.6)	1,209	5.3%
UCLA Restaurants										680	11.2%	658	10.9%	(22)	(0.3)	6	0.1	686	11.3%
Services Division										638	37.7%	647	37.8%	9	0.1	(102)	(2.8)	536	34.9%
UCLA Student Union										224	35.1%	218	37.5%	(6)	2.4	23	5.9	247	41.0%
TOTAL										2,783	9.4%	2,718	8.8%	(65)	(0.6)	(105)	(0.7)	2,678	8.7%
CONTRIBUTION																			
UCLA Store										2,712	12.8%	2,946	13.2%	(234)	(0.4)	(323)	(0.6)	3,035	13.4%
UCLA Restaurants										674	11.1%	604	10.0%	70	1.1	(16)	(0.3)	690	11.4%
Services Division										803	47.5%	818	47.8%	(15)	(0.3)	37	(2.3)	766	49.8%
UCLA Student Union										(216)	(33.8%)	(273)	(46.9%)	57	13.1	50	10.4	(266)	(44.2%)
TOTAL										3,973	13.4%	4,095	13.3%	(122)	0.1	(252)	(0.3)	4,225	13.7%
ALLOCATED EXPENSES																			
Admin&Support Services										2,576	8.7%	2,664	8.7%	88	0.0	(107)	(0.7)	2,469	8.0%
Maintenance Division										873	3.0%	927	3.0%	54	0.0	(37)	(0.3)	836	2.7%
Utilities										535	1.8%	471	1.5%	(64)	(0.3)	(80)	(0.3)	455	1.5%
Depreciation										1,098	3.7%	1,165	3.8%	67	0.1	29	0.0	1,127	3.7%
TOTAL										5,082	17.2%	5,227	17.0%	145	(0.2)	(195)	(1.3)	4,887	15.9%
NET INCOME (LOSS)																			
FROM OPERATIONS										(1,109)	(3.7%)	(1,132)	(3.7%)	23	0.0	(447)	(1.6)	(662)	(2.1%)
OTHER INC/(EXP)																			
Non-Recurrent Inc/(Exp)										58	0.2%	0	0.0%	58	0.2	46	0.2	12	0.0%
Interest Income										88	0.3%	88	0.3%	0	0.0	(17)	0.0	105	0.3%
Interest (Expense)										(234)	(0.8%)	(232)	(0.8%)	(2)	0.0	34	0.1	(268)	(0.9%)
Income Taxes										0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
Student Union Fee Income										1,056	3.6%	1,056	3.4%	0	0.2	44	0.3	1,012	3.3%
TOTAL										968	3.3%	912	3.0%	56	0.3	107	0.5	861	2.8%
NET INCOME (LOSS)										(141)	(0.5%)	(220)	(0.7%)	79	0.2	(340)	(1.1)	199	0.6%

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - DECEMBER 2013 (\$000's)
DIVISIONS FULLY ALLOCATED**

DECEMBER (11/24/13 - 12/28/13)										FY 12-13		FISCAL YEAR 2013-2014										FY 12-13										
CURRENT MONTH										**		YTD 5 MONTHS (07/28/13 - 12/28/13)										**										
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT												
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%											
				\$	%	\$	%									\$	%	\$	%													
3,107		3,450		(343)	(9.9%)	(393)	(11.2%)	3,500		GROSS INCOME																						
1,043		1,056		(13)	(1.2%)	(204)	(16.4%)	1,247		UCLA Store												21,167		22,378		(1,211)	(5.4%)	(1,464)	(6.5%)	22,631		
258		271		(13)	(4.8%)	0	0.0%	258		UCLA Restaurants												6,090		6,049		41	0.7%	40	0.7%	6,050		
107		111		(4)	(3.6%)	(10)	(8.5%)	117		Services Division												1,691		1,713		(22)	(1.3%)	154	10.0%	1,537		
										UCLA Student Union												639		582		57	9.8%	37	6.1%	602		
4,515		4,888		(373)	(7.6%)	(607)	(11.9%)	5,122		TOTAL												29,587		30,722		(1,135)	(3.7%)	(1,233)	(4.0%)	30,820		
1,073	34.5%	1,197	34.7%	(124)			Pts. (0.2)	1,215	34.7%	GROSS MARGIN												6,615	31.3%	6,907	30.9%	(292)			Pts. (293)	0.8	6,908	30.5%
747	71.6%	747	70.7%	0			(0.9)	868	69.6%	UCLA Store												4,302	70.6%	4,286	70.9%	16	(0.3)	47	0.3	4,255	70.3%	
258	100.0%	270	99.6%	(12)			0.4	258	100.0%	UCLA Restaurants												1,689	99.9%	1,711	99.9%	(22)	0.0	154	0.0	1,535	99.9%	
42	39.3%	35	31.5%	7			7.8	41	35.0%	Services Division												325	50.9%	271	46.6%	54	4.3	28	1.6	297	49.3%	
										UCLA Student Union																						
2,120	47.0%	2,249	46.0%	(129)	1.0	(262)	0.5	2,382	46.5%	TOTAL												12,931	43.7%	13,175	42.9%	(244)	0.8	(64)	1.5	12,995	42.2%	
701	22.6%	732	21.2%	31	(1.4)	22	(1.9)	723	20.7%	TOTAL CONTROLLABLES												3,903	18.4%	3,962	17.7%	59	(0.7)	(30)	(1.3)	3,873	17.1%	
701	67.2%	745	70.5%	44	3.3	47	(7.2)	748	60.0%	UCLA Store												3,629	59.6%	3,682	60.9%	53	1.3	(64)	(0.7)	3,565	58.9%	
136	52.7%	145	53.5%	9	0.8	(4)	(1.5)	132	51.2%	UCLA Restaurants												887	52.5%	893	52.1%	6	(0.4)	(119)	(2.5)	768	50.0%	
95	88.8%	103	92.8%	8	4.0	22	11.2	117	100.0%	Services Division												541	84.7%	544	93.5%	3	8.8	22	8.8	563	93.5%	
										UCLA Student Union																						
1,633	36.2%	1,725	35.3%	92	(0.9)	87	(2.6)	1,720	33.6%	TOTAL												8,960	30.3%	9,081	29.6%	121	(0.7)	(191)	(1.8)	8,769	28.5%	
373	12.0%	466	13.5%	(93)	(1.5)	(119)	(2.1)	492	14.1%	CONTRIBUTION												2,712	12.8%	2,946	13.2%	(234)	(0.4)	(323)	(0.6)	3,035	13.4%	
46	4.4%	2	0.2%	44	4.2	(74)	(5.2)	120	9.6%	UCLA Store												674	11.1%	604	10.0%	70	1.1	(16)	(0.3)	690	11.4%	
122	47.3%	125	46.1%	(3)		(4)	(1.5)	126	48.8%	UCLA Restaurants												803	47.5%	818	47.8%	(15)	(0.3)	37	(2.3)	766	49.8%	
(53)	(49.5%)	(67)	(60.4%)	14	10.9	23	15.5	(76)	(65.0%)	Services Division												(216)	(33.8%)	(273)	(46.9%)	57	13.1	50	10.4	(266)	(44.2%)	
										UCLA Student Union																						
488	10.8%	526	10.8%	(38)	0.0	(174)	(2.1)	662	12.9%	TOTAL												3,973	13.4%	4,095	13.3%	(122)	0.1	(252)	(0.3)	4,225	13.7%	
531	17.1%	547	15.9%	16	(1.2)	(19)	(2.5)	512	14.6%	ALLOCATED EXPENSES												2,731	12.9%	2,801	12.5%	70	(0.4)	(69)	(1.1)	2,662	11.8%	
330	31.6%	331	31.3%	1	(0.3)	(3)	(5.4)	327	26.2%	UCLA Store												1,638	26.9%	1,670	27.6%	32	0.7	(76)	(1.1)	1,562	25.8%	
54	20.9%	63	23.2%	9	2.3	(6)	(2.3)	48	18.6%	UCLA Restaurants												284	16.8%	333	19.4%	49	2.6	(36)	(0.7)	248	16.1%	
82	76.6%	81	73.0%	(1)	(3.6)	(1)	(7.4)	81	69.2%	Services Division												429	67.1%	423	72.7%	(6)	5.6	(14)	1.8	415	68.9%	
										UCLA Student Union																						
997	22.1%	1,022	20.9%	25	(1.2)	(29)	(3.2)	968	18.9%	TOTAL												5,082	17.2%	5,227	17.0%	145	(0.2)	(195)	(1.3)	4,887	15.9%	
(157)	(3.5%)	(81)	(1.7%)	(76)	(1.8)	(137)	(3.1)	(20)	(0.4%)	NET INCOME (LOSS) FROM OPERATIONS												(19)	(0.1%)	144	0.5%	(163)	(0.6)	(392)	(1.3)	373	1.2%	
(284)	(6.3%)	(329)	(6.7%)	45	0.4	(77)	(2.3)	(207)	(4.0%)	UCLA Store												(964)	(3.3%)	(1,066)	(3.5%)	102	0.2	(92)	(0.5)	(872)	(2.8%)	
68	1.5%	62	1.3%	6	0.2	(10)	0.0	78	1.5%	UCLA Restaurants												519	1.8%	485	1.6%	34	0.2	1	0.1	518	1.7%	
(136)	(3.0%)	(148)	(3.0%)	12	0.0	21	0.1	(157)	(3.1%)	Services Division												(645)	(2.2%)	(695)	(2.3%)	50	0.1	36	0.0	(681)	(2.2%)	
										UCLA Student Union																						
(509)	(11.3%)	(496)	(10.1%)	(13)	(1.2)	(203)	(5.3)	(306)	(6.0%)	TOTAL												(1,109)	(3.7%)	(1,132)	(3.7%)	23	0.0	(447)	(1.6)	(662)	(2.1%)	
25	0.6%	0	0.0%	25	0.6	25	0.6	0	0.0%	OTHER INC/(EXP)												58	0.2%	0	0.0%	58	0.2	46	0.2	12	0.0%	
16	0.4%	17	0.3%	(1)	(0.1)	(6)	0.0	22	0.4%	Non-Recurrent Inc/(Exp)												88	0.3%	88	0.3%	0	0.0	(17)	0.0	105	0.3%	
(47)	(1.0%)	(46)	(0.9%)	(1)	(0.1)	7	0.1	(54)	(1.1%)	Interest Income												(234)	(0.8%)	(232)	(0.8%)	(2)	0.0	34	0.1	(268)	(0.9%)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)												0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	
211	4.7%	211	4.3%	0	0.4	9	0.8	202	3.9%	Income Taxes												1,056	3.6%	1,056	3.4%	0	0.2	44	0.3	1,012	3.3%	
										Student Union Fee Income																						
205	4.5%	182	3.7%	23	0.8	35	1.2	170	3.3%	TOTAL												968	3.3%	912	3.0%	56	0.3	107	0.5	861	2.8%	
(304)	(6.7%)	(314)	(6.4%)	10	(0.3)	(168)	(4.0)	(136)	(2.7%)	NET INCOME (LOSS)												(141)	(0.5%)	(220)	(0.7%)	79	0.2	(340)	(1.1)	199	0.6%	

**P/L Reconciliation
Dec-13**

<i>Financial Analysis</i>	\$000's
	Dec-13
Budgeted Net Income/(Loss)	(314)
UCLA Store	
Gross Margin:	
Bearwear gross income \$51K below plan due to aggressive sales plan which attempted to off-set sales last year resulting from the victory over USC	(31)
New Text gross margin below plan due to continued decline in sales from competition, student usage and peer to peer selling, and write-off of water damaged books from the Wolfgang Puck flood	(24)
Used Text gross income \$16K below plan due to sales decline from competition, student usage, peer to peer selling and less availability of used books due to the rental market. Gross margin impacted by write-off of water damaged used books from Wolfgang Puck flood	(8)
Course Reader gross income \$27K above plan due to early course reader sales ordered through the website and digital sales	19
Bookzone gross income \$17K below plan due to lower customer traffic and department sales	(8)
Computer Store gross income \$159K below plan due to delays in receiving new iPads and holiday competition from other stores	(28)
Lualle Books gross income \$39K below plan due to continued sales decline from competition, student usage, and peer to peer selling	(11)
Lualle General Mdse gross income \$12K below plan due to supplies still trending down and the Anderson School did not renew a web promotion in apparel	(9)
HSS General Mdse gross income \$17K below plan due to the shift of the Thanksgiving calendar from November the previous year into December of this year. This impacted December traffic overall along with a reduction in visiting faculty for the same period.	(8)
HSS Dental gross income \$25K below plan due to slow traffic for counter sales and timing of the kit backorder arrivals	(7)
Total Wages lower than plan	8
Other, positive controllables	13
Total Contribution	(94)
UCLA Restaurants	
Gross Margin:	
Wolfgang Puck gross income above plan due to first year operation, sales much higher than anticipated	3
Wetzels/RX gross income \$4K below plan due to some customer traffic and/or purchasing patterns shifting	(4)
No Campus Student CTR gross margin below plan mostly due to slower sales during 10th week	(5)
Lualle Food Servery gross income \$8K below plan due to new sales programs not started	(6)
Catering gross income \$11K above plan due to several events that ordered extra other income items such as china rentals, bar setup, servers and action stations, and a few unanticipated events	11
Total Wages lower than plan	16
Other, positive controllables mostly employee benefits	29
Total Contribution	44
Services	
Gross Margin:	
Licensing domestic income below plan due to timing- still on budget for the year	(12)
Other, positive controllables mainly in Licensing	9
Total Contribution	(3)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross margin above plan due to a new event in the Ballroom and commission from ASUCLA Catering for their use of BRR for Training Table	8
Other, positive controllables	6
Total Contribution	14
Allocated Expenses and Other	
A&SS lower than plan total wages and other controllables (mostly employee benefits)	19
Utilities higher than plan mainly in electricity, (areas continue to exceed budget which were based on historical data), high water consumption and higher steam due to incorrect reads by UCLA Energy (corrections will occur next month)	(9)
Depreciation lower than plan due to timing of capitals	13
Other, mostly positive non-recurring due to TGIF approval of Ackerman Meeting Room Sustainability Improvements	25
Total	48
Actual Net Income/(Loss)	(305)

ASUCLA
P/L Reconciliation
Year-To-Date Through December 2013

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(220)
UCLA Store	
Gross Margin:	
Bearwear gross margin below plan due mostly to aggressive sales plan as compared to prior year actuals with the impact of victory over USC	(19)
Fastrack gross income \$38K below plan due to change in product mix to accommodate Computer Store remodel which was done after the budget was completed	(20)
The Market gross income \$71K below plan resulting from continued impact of diminished foot traffic due to Luskin Conference Center construction, and sales decline in Health/Beauty products	(27)
E-Commerce gross income \$126K above plan due to positive impact from football and the Score Big promotions, successful LA Midnight limited edition jersey sales and e-mails	63
Computer Store gross income \$786K below plan due to continued downward sales trend in individual CPU sales, tablet sales at lower average price points, and impact from customer response to remodeling	(105)
New Text gross income \$38K below plan due to continued downward sales trend in textbook sales and lower web sales resulting in lower postage income	(40)
Used Text gross income \$104K below plan due to continued stock shortage, competition, student usage and peer to peer selling	(45)
Luvall Books gross income \$232K below plan due to competition, Law school textbooks lower than anticipated and shift in rental income due to program change	(55)
Luvall General MDSE gross income \$18K below plan due to sales decline in supplies and the Anderson School did not renew an apparel web promotion	(18)
HSS Books gross income \$30K below plan due to downward trend in medical books for classes, more being put online	(8)
HSS General MDSE gross income \$23K below plan mostly due to continued cannibalization from the Court of Science store	(10)
Total Wages lower than plan	24
Other, positive controllables mostly employee benefits and bank card expense (some offsets in advertising, professional services and repairs and maintenance)	26
Total Contribution	(234)
UCLA Restaurants	
Gross Margin:	
Wolfgang Puck gross income above plan due to first year operation, sales much higher than anticipated	17
Wetzels/RX gross income \$14K below plan due to remodeling sales program that has been deferred, and some customer traffic and/or purchasing patterns shifting	(14)
Northern Lights gross income \$14K below plan due to declining coffeehouse sales	(11)
No Campus Student Ctr gross margin below plan due to slower sales than anticipated and ongoing fine tuning of recipes, waste, portioning and purchases	(12)
CSSC gross income \$24K above plan due to good response to new chicken line in Fusion and positive effect from negative construction impacts on Ackerman traffic	13
Café Synapse gross income \$23K below plan due to continued drop in sales and a few departments have moved out of the building	(17)
Luvall Food Servery gross income \$61K below plan due to new sales program has not started yet	(47)
Cooperage gross income \$49K below plan due new sales program not started yet, and Engineering and Lot 6 construction impacting pedestrian traffic patterns	(32)
Tsunami gross margin below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(11)
Taco Bell gross income \$32K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(24)
Catering gross income \$200K above plan due to more Athletics training table than last year; 4 day Bhai Conference and the UCLA Graduated Student Picnic	147
Concessions gross income \$9K above plan mainly due to timing as the number of men's basketball games is currently higher than planned	12
Total Wages lower than plan	19
Other, positive controllables mostly employee benefits	30
Total Contribution	70
Services	
Gross Margin:	
Licensing foreign income below plan due to the demise of the program in Korea	(22)
Total Wages higher than plan	(4)
Other, positive controllables	11
Total Contribution	(15)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$61K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision televised Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending	56
Total Wages lower than plan	5
Other, negative controllables	(4)
Total Contribution	57
Allocated Expenses and Other	
A&SS lower than plan mostly in other controllables (including employee benefits and insurance expense)	88
Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high	54
Utilities higher than plan due to higher consumption mostly in chilled water, especially Ackerman (currently being researched), higher steam due to a new meter in Ackerman installed after the budget was completed, and higher electricity as areas continue to exceed budget which was based on historical data	(64)
Depreciation lower than plan due to timing of capitals and reduced expenditures	67
Other, positive non-recurring	56
Total	201
Actual Net Income/(Loss)	(141)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and cash equivalents	\$10,132	\$10,943	\$11,541
Accounts receivable	4,115	5,050	3,369
Less: Allowance for doubtful accounts	(144)	(144)	(131)
Accounts receivable, net	3,971	4,906	3,239
Student fees receivable	95	1,234	389
Inventories	7,808	6,212	6,379
Prepaid expenses and other current assets	131	143	243
Total current assets	22,138	23,438	21,791

LONG TERM ASSETS

Property, equipment and improvements	66,224	66,190	65,205
Less: Accumulated depreciation	(39,966)	(39,746)	(38,869)
Total Long Term Assets	26,257	26,443	26,336

TOTAL ASSETS

48,395 49,882 48,128

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable	\$5,123	\$5,850	\$4,921
Wages and payroll taxes payable	2,790	2,914	3,085
Sales Tax Payable & Other Liabilities	690	1,083	837
Interest payable	380	333	146
Deferred Income	568	589	182
Funds Held for Others	166	128	139
Current portion of long term debt	708	708	708
Total current liabilities	10,425	11,606	10,018

LONG TERM DEBT:

AU expansion loan	11,591	11,591	11,591
Total long term debt	11,591	11,591	11,591

TOTAL LIABILITIES

22,017 23,197 21,609

RETAINED EARNINGS:

Beginning Balance	26,518	26,518	26,459
Year-to-date net income/(loss)	(140)	166	59

Ending Balance

26,378 26,685 26,518

TOTAL LIABILITIES AND RETAINED EARNINGS

48,395 49,882 48,128

	Current Month December 2013	Current Month November 2013	Prior Year July 2013
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$10,132	\$10,943	\$11,541
Accounts receivable	4,115	5,050	3,369
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AU expansion loan	11,591	11,591	11,591
Total long term debt	11,591	11,591	11,591
TOTAL LIABILITIES	22,017	23,197	21,609
RETAINED EARNINGS:			
Beginning Balance	26,518	26,518	26,459
Year-to-date net income/(loss)	(140)	166	59
Ending Balance	26,378	26,685	26,518
TOTAL LIABILITIES AND RETAINED EARNINGS	48,395	49,882	48,128

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
December 2013
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)			
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	220	1,098	1,127
Depreciation - textbook rental equipment	0	0	0
Loss (Gain) on disposals of fixed assets	0	0	0
(Gain) Loss on long-term debt refinancing	0	0	0
(Increase)/decrease in current assets:	0	0	0
Accounts receivable	935	(732)	18
Student fees receivable	1,139	295	258
Inventories	(1,596)	(1,430)	(906)
Prepaid expenses and other current assets	12	112	124
Increase/(decrease) in current liabilities:			0
Accounts payable	(727)	201	(1,391)
Sales Tax payable & other liabilities	(395)	(146)	(118)
Wages and payroll taxes payable	(125)	(295)	175
Interest payable	47	235	(57)
Deferred Income	(21)	385	380
Funds held for others	38	27	3
Other Current Liabilities (Current Portion of LT Debt)	0	0	0

Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(34)	(1,018)	(517)

Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan	0	0	0
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Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	(\$304)	(\$141)	\$199
	220	1,098	1,127
	0	0	0
	0	0	0
	0	0	0
	0	0	0
	935	(732)	18
	1,139	295	258
	(1,596)	(1,430)	(906)
	12	112	124
			0
	(727)	201	(1,391)
	(395)	(146)	(118)
	(125)	(295)	175
	47	235	(57)
	(21)	385	380
	38	27	3
	0	0	0
	(\$777)	(\$391)	(\$189)
	0	\$0	0
	(34)	(1,018)	(517)
	(\$34)	(\$1,018)	(\$517)
	0	0	0
	\$0	\$0	\$0
	(\$811)	(\$1,409)	\$201
	\$10,943	11,541	10,251
	\$10,132	\$10,132	\$10,452

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
December 2013
(\$000's)**

CASH AND CASH EQUIVALENTS	10,132
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,868)
Casual Dining	(177)
Dining Room Upgrade	(150)
Store POS	(150)
Ostin Music Café	(300)
Terrace Food Court Patio Upgrade	(350)
Student Service Center	(300)
Subtotal	(3,295)
Adjustment for Cash Overdraft Entry	(670)
Uncommitted Cash	6,167
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	7,420
RESERVE SURPLUS (DEFICIT)	(1,253)

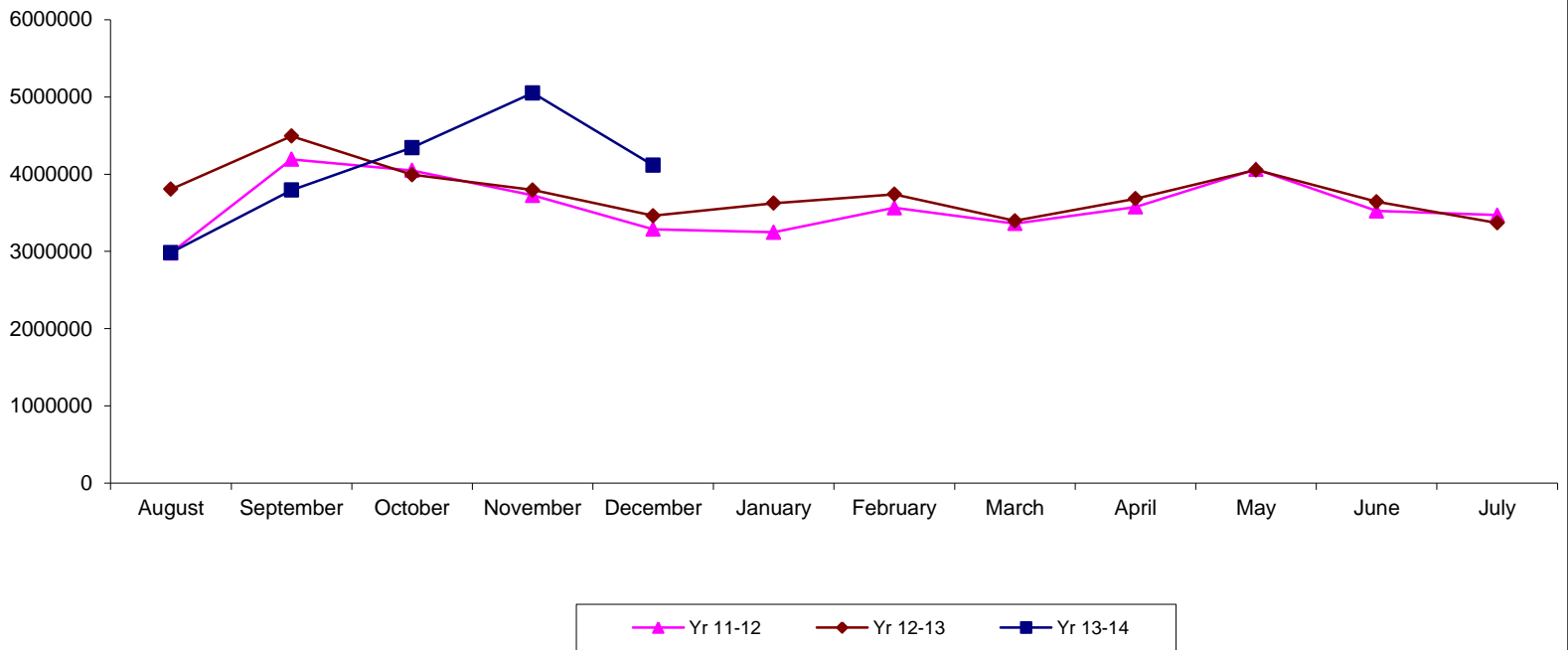
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2013-2014 December 2013

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2013-S001	Store General Replacement	50.0	19.0	7.0	26.0	24.0	0.0	In Progress
2013-S002	Informal Photo Equipment	6.0	0.0	0.0	0.0	0.0	6.0	Pending
2013-S003	HSS Remodel	50.0	41.8	13.5	55.3	0.0	5.3	Awaiting Invoice
2013-S004	Hilltop Shop Remodel	50.0	14.6	12.4	27.0	23.0	0.0	In Progress
2013-S005	Concession Kiosks Replacement	25.0	12.1	13.3	25.4	0.0	0.4	Awaiting Invoice
2013-S006	LuValle Store Renovation	30.0	0.0	0.0	0.0	0.0	30.0	Pending
2013-S007	NC Shop Renovation	25.0	0.0	0.0	0.0	0.0	25.0	Pending
2013-S044	Essential Fixture Replacement	0.0	38.6	0.0	38.6	1.4	40.0	In Progress
2013-S045	Market-Cards Reconfiguration	0.0	2.9	14.8	17.7	12.3	30.0	Pending
Total Store/Services		236.0	129.0	61.0	190.0	60.7	61.0	75.7
Food Service								
2013-F008	FS Miscellaneous and Unanticipated	50.0	6.5	5.8	12.3	37.7	0.0	In Progress
2013-F009	Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	Pending
2013-F010	Commissary Dish Room Remodel	75.0	0.0	0.0	0.0	0.0	75.0	Pending
2013-F011	Commissary Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	Pending
2013-F012	Commissary Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	Pending
2013-F013	KCH Dining Room Finish Replacement	50.0	0.0	0.0	0.0	0.0	50.0	Pending
2013-F014	Infrastructure & Equipment-Drake Concessions	20.0	0.0	0.0	0.0	0.0	20.0	Pending
2013-F015	Cooperage Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	Pending
2013-F016	Relaxation Image Renovation	10.0	0.0	1.8	1.8	8.2	0.0	In Progress
2013-F017	Wetzels Upgrade	6.0	0.0	0.0	0.0	0.0	6.0	Pending
2013-F018	Greenhouse Refrigeration	10.0	0.0	0.0	0.0	0.0	10.0	Pending
2013-F019	Lu Valle Refrigerator	10.0	0.0	0.0	0.0	0.0	10.0	Pending
2013-F020	Relocate Tsunami	75.0	0.0	0.0	0.0	0.0	75.0	Pending
2013-F041	Food Carts	0.0	13.3	13.5	26.8	3.2	30.0	In Progress
Total Food Services		356.0	19.8	21.1	40.9	49.1	296.0	30.0
Technology								
2013-T021	Network Infrastructure Upgrade	20.0	3.8	0.0	3.8	16.2	0.0	In Progress
2013-T022	Printer Replacement	10.0	0.0	0.0	0.0	0.0	10.0	Pending
2013-T023	VM server/SAN replacement	90.0	0.0	0.0	0.0	0.0	90.0	Pending
2013-T024	AU Expansion of UCLA Wireless Network	8.0	0.0	2.6	2.6	5.4	0.0	In Progress
2013-T025	Catering Software	10.0	0.0	0.0	0.0	0.0	10.0	Pending
2013-T026	Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	Pending
2013-T027	Marketing Software Upgrade	7.5	0.0	6.4	6.4	1.1	0.0	In Progress
2013-T028	Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	Pending
Total Technology		171.5	3.8	9.0	12.8	22.7	136.0	0.0
Others								
2013-O029	Game Center Technical Upgrades	12.0	0.0	0.6	0.6	11.4	0.0	In Progress
2013-O030	SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	Pending
2013-O031	Custodial Replacements	10.0	0.0	19.0	19.0	0.0	9.0	Awaiting Invoice
2013-O032	KH Patio Outdoor Lounge	40.0	0.0	0.0	0.0	0.0	40.0	Pending
2013-O033	SUO Digital Ad Screen Expansion	12.0	0.0	0.0	0.0	0.0	12.0	Pending
2013-O034	AGB/BRR Trash Cans	7.2	0.0	0.0	0.0	0.0	7.2	Pending
2013-O035	Student Service Center	300.0	0.0	46.3	46.3	253.7	0.0	In Progress
2013-O036	Fac. Misc. Remodels	25.0	3.0	4.0	7.0	18.0	0.0	In Progress
2013-O037	Lu Valle Roof Membrane	75.0	0.0	37.6	37.6	37.4	0.0	In Progress
2013-O038	Energy/utilities Efficiency Project	75.0	0.0	18.1	18.1	56.9	0.0	In Progress
2013-O039	Finance Misc. Replacements	15.0	0.0	0.6	0.6	14.4	0.0	In Progress
2013-O040	General Replacements	50.0	0.0	0.0	0.0	0.0	50.0	Pending
2013-O042	Daily Bruin Flooring	0.0	0.0	48.4	48.4	0.0	48.4	In Progress
Total Others		636.2	3.0	174.6	177.6	391.8	124.2	57.4
Total Current Year Projects		1,399.7	155.6	265.7	421.3	524.3	617.2	163.1

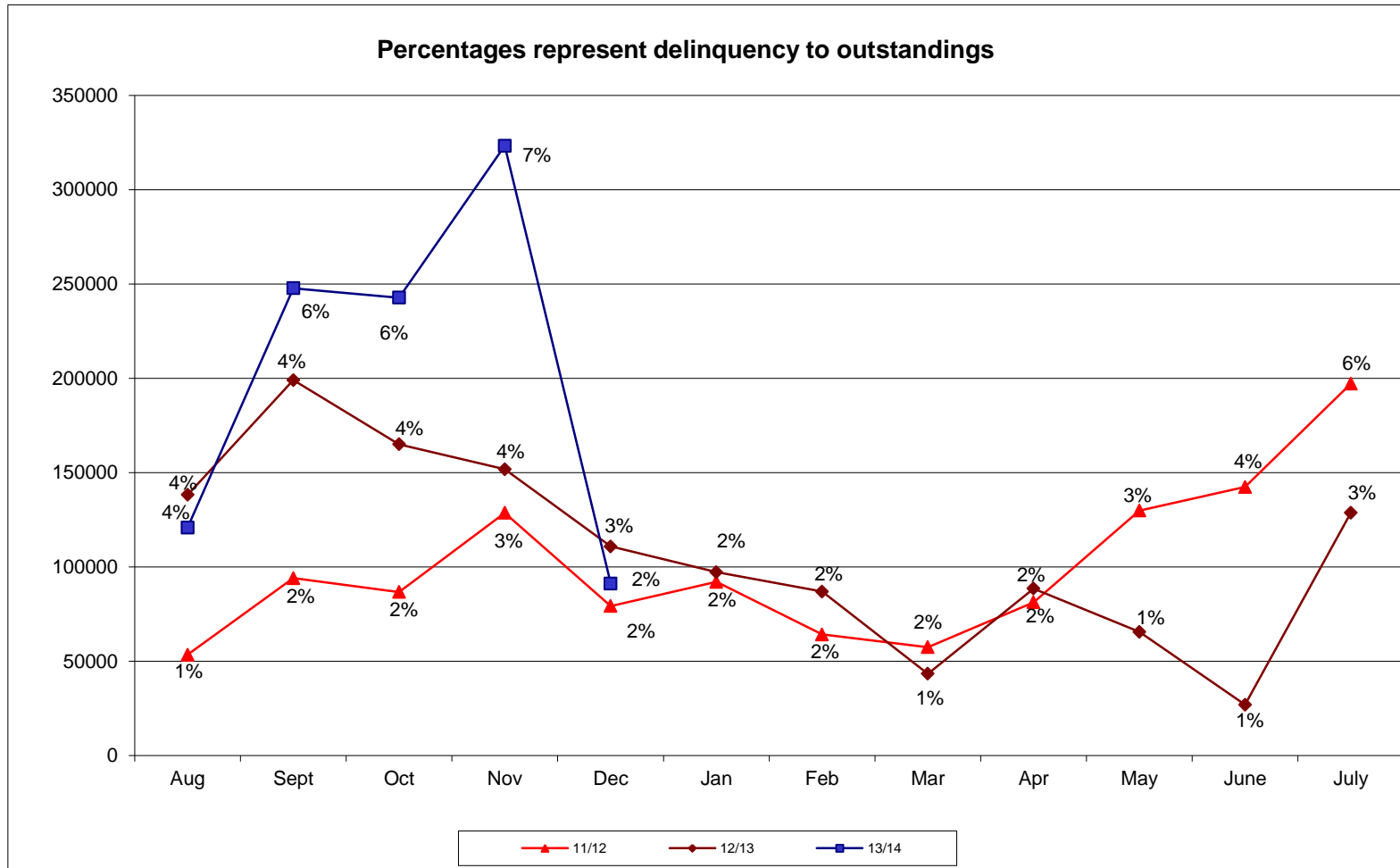
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

12/28/2013	Dec	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$750,543	19%	\$41,492	39%	\$9,223	19%	\$5,920	80%	\$1,598	23%	\$2,535	9%	\$811,311	20%
ASUCLA PUBLICATIONS		\$153,747	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$153,747	4%
ASUCLA USA/GSA		\$96,366	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$96,366	2%
DUE FROM VENDORS		\$792,062	20%	\$9,022	8%	\$10,390	21%	(\$101)	-1%	(\$67)	-1%	\$20,338	74%	\$831,644	20%
DENTAL KITS		\$379,710	10%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$379,710	9%
OTHER		\$1,744,172	45%	\$56,951	53%	\$29,446	60%	\$1,562	21%	\$5,496	78%	\$4,788	17%	\$1,842,415	45%
TOTAL CURRENT MONTH		\$3,916,600	100%	\$107,465	100%	\$49,059	100%	\$7,381	100%	\$7,027	100%	\$27,661	100%	\$4,115,193	100%
		95%		3%		1%		0%		0%		1%		100%	
11/23/2013	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$717,789	18%	\$526,053	490%	\$110,724	226%	\$9,585	7%	\$3,982	4%	\$1,754	6%	\$1,369,887	27%
ASUCLA PUBLICATIONS		\$237,751	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$237,751	5%
ASUCLA USA/GSA		\$81,568	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$81,568	2%
DUE FROM VENDORS		\$871,737	22%	\$6,888	6%	(\$536)	-1%	\$123,992	1680%	\$82,661	1176%	(\$29,711)	-107%	\$1,055,031	21%
DENTAL KITS		\$447,293	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$447,293	9%
OTHER		\$1,730,438	44%	\$107,334	32%	\$8,537	26%	\$6,888	93%	\$2,613	37%	\$2,712	10%	\$1,858,522	37%
TOTAL CURRENT MONTH		\$4,086,576	100%	\$640,275	100%	\$118,725	100%	\$140,465	100%	\$89,256	100%	(\$25,245)	100%	\$5,050,052	100%
		81%		13%		2%		3%		2%		0%		100%	
10/26/2013	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$690,712	18%	\$180,487	68%	\$11,369	25%	\$6,601	5%	\$4,793	6%	\$2,008	-24%	\$895,970	21%
ASUCLA PUBLICATIONS		\$159,787	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$159,787	4%
ASUCLA USA/GSA		\$72,947	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$72,947	8%
DUE FROM VENDORS		\$144,358	4%	(\$362)	0%	\$22,447	49%	\$113,241	91%	\$75,494	94%	(\$20,433)	240%	\$334,745	8%
DENTAL KITS		\$529,680	14%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$529,680	12%
OTHER		\$2,234,375	41%	\$87,081	58%	\$12,238	27%	\$4,768	4%	\$244	0%	\$9,899	32%	\$2,348,605	54%
TOTAL CURRENT MONTH		\$3,831,859	100%	\$267,206	100%	\$46,054	100%	\$124,610	100%	\$80,531	100%	(\$8,526)	100%	\$4,341,734	100%
		88%		6%		1%		3%		2%		0%		100%	

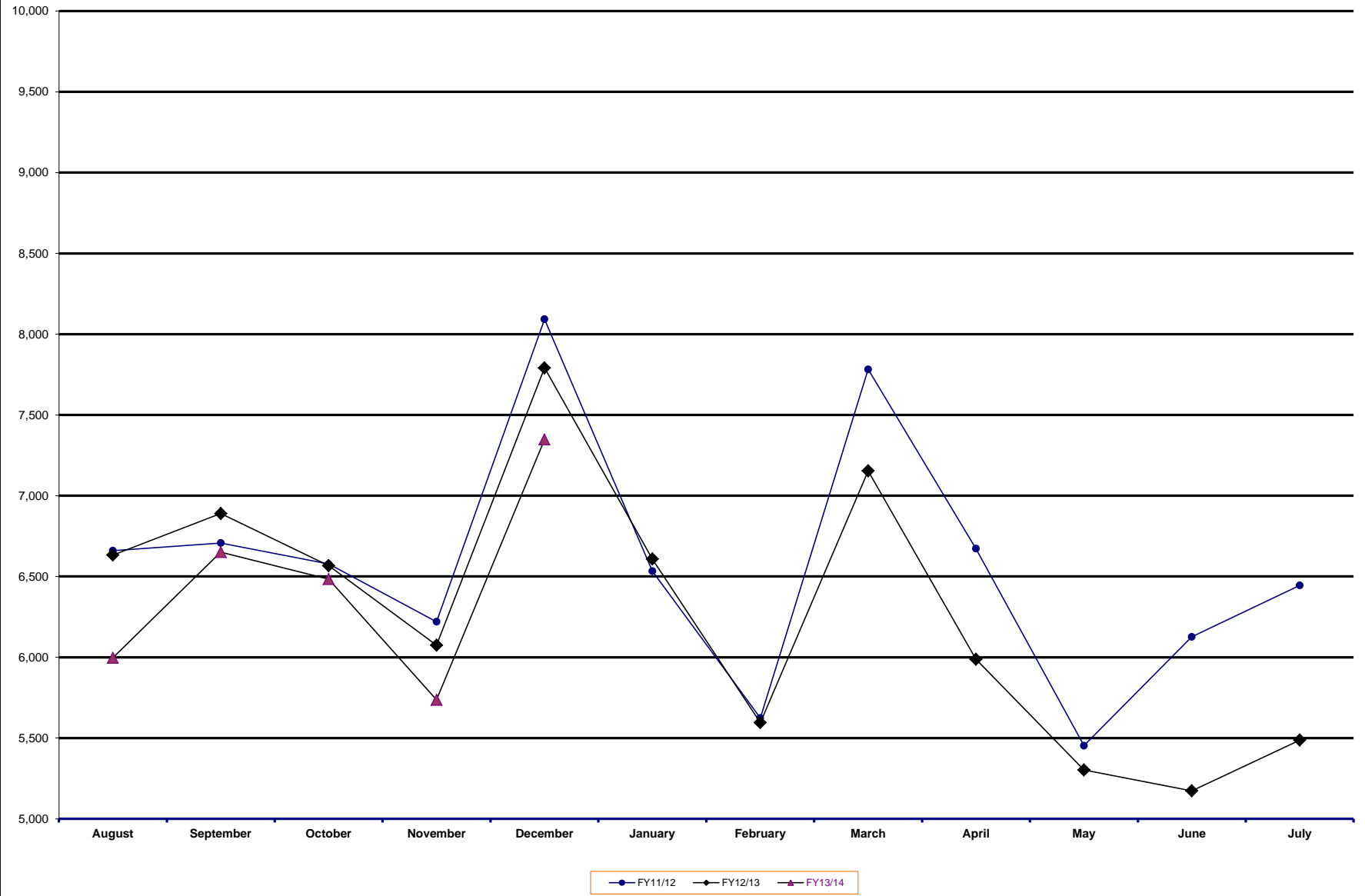
Total Aged Accounts Receivable Balances
12 Month History
August 11 through Dec 13



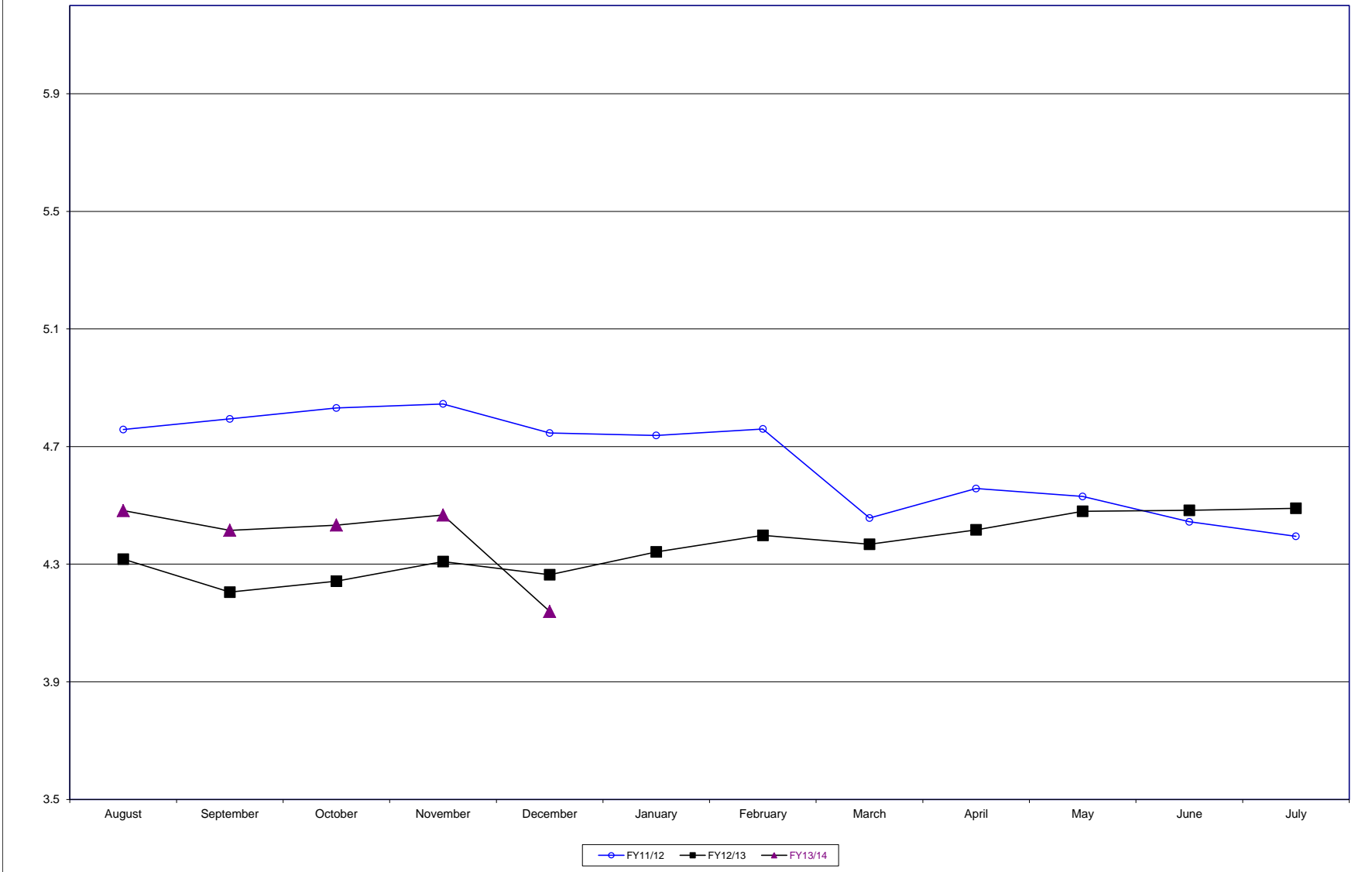
Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA
Store Inventory At Cost (\$000)**



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

DEC. 05(11/24/13-12/28/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 5 MO(07/28/13-12/28/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,237,435	1,421,341	<183,906>	9,037,322	9,992,524	<955,202>	1,426,568	10,155,889
1,075,896	1,152,346	<76,450>	5,940,098	6,089,125	<149,027>	1,130,714	6,192,205
72,648	85,000	<12,352>	393,546	409,300	<15,754>	83,538	396,918
151,146	198,711	<47,566>	1,218,484	1,457,089	<238,605>	196,404	1,406,021
351,235	339,000	12,235	1,038,502	922,000	116,502	376,249	931,201
115,561	158,192	<42,631>	3,097,813	3,092,979	4,834	155,582	3,130,680
3,003,919	3,354,590	<350,671>	20,725,765	21,963,017	<1,237,252>	3,369,056	22,212,914
2,021,192	2,239,518	218,326	14,463,750	15,384,423	920,673	2,270,929	15,631,760
4,397	4,990	593	37,373	36,030	<1,343>	5,236	39,659
4,480	4,770	290	25,184	25,680	496	4,807	26,129
347	410	63	1,847	1,920	73	394	1,849
878	1,040	162	7,364	7,400	36	1,107	8,238
1,286	1,210	<76>	3,844	3,280	<564>	1,387	3,454
1,014	860	<154>	12,098	11,580	<518>	874	12,132
12,403	13,280	877	87,710	85,890	<1,820>	13,804	91,462
2,033,595	2,252,798	219,203	14,551,460	15,470,313	918,853	2,284,732	15,723,222
67.3	66.8	<0.5>	69.8	70.1	0.3	67.4	70.4
970,325	1,101,792	<131,467>	6,174,305	6,492,704	<318,399>	1,084,323	6,489,692
32.7	33.2	<0.5>	30.2	30.0	0.3	32.6	29.6
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
32.3	32.8	<0.5>	29.8	29.6	0.2	32.2	29.2
11.9	14.2	<2.3>	17.4	17.7	<0.3>	14.0	17.6
49.0	49.6	<0.6>	48.8	49.0	<0.2>	48.3	48.3
38.9	39.2	<0.3>	39.8	39.7	0.1	40.1	40.4
30.8	32.9	<2.1>	28.7	28.5	0.2	30.3	27.4
50.9	50.8	0.1	49.8	50.2	<0.5>	50.4	50.0
35.9	36.1	<0.2>	22.2	22.8	<0.6>	36.0	22.4
102,934	95,517	7,417	440,739	414,728	26,011	131,162	417,883
1,073,259	1,197,309	<124,050>	6,615,044	6,907,432	<292,388>	1,215,485	6,907,575
257,814	272,212	14,398	1,281,784	1,332,158	50,374	263,597	1,319,138
0	3,044	3,044	0	13,393	13,393	0	6,221
129,564	120,583	<8,981>	731,780	692,072	<39,708>	123,578	682,496
387,378	395,839	8,461	2,013,564	2,037,623	24,059	387,175	2,007,855
12.9	11.8	<1.1>	9.7	9.3	<0.4>	11.5	9.0
129,684	151,394	21,710	648,366	728,807	80,441	128,592	656,007
13,988	12,815	<1,173>	56,949	52,100	<4,849>	19,653	53,977
13,717	14,267	550	67,060	70,553	3,493	15,473	70,066
80	110	30	400	550	150	149	572
19	40	21	103	200	97	24	116
119	150	31	6,477	5,320	<1,157>	1,418	5,730
1,100	50	<1,050>	1,900	50	<1,850>	800	800
5,774	5,400	<374>	25,770	29,930	4,160	5,540	27,385
57,721	61,945	4,224	180,896	179,400	<1,496>	68,797	182,156
895	900	5	4,482	4,600	118	786	4,554
0	0	0	73	0	<73>	7	<1>
0	0	0	248	0	<248>	0	0
12,415	14,995	2,580	139,028	119,047	<19,981>	14,823	113,085
<735>	<550>	185	<16,259>	<3,528>	12,731	<308>	<2,002>
120	55	<65>	254,600	252,275	<2,325>	243	239,832
8,150	1,940	<6,210>	27,770	16,350	<11,420>	1,915	19,521
0	0	0	0	0	0	0	<19>
45,795	58,003	12,208	322,073	341,540	19,467	55,722	338,324
907	0	<907>	10,668	0	<10,668>	598	7,771
1,067	0	<1,067>	1,475	0	<1,475>	301	6,460
56	0	<56>	571	0	<571>	34	140
0	0	0	1,404	900	<504>	0	1,109
0	0	0	0	300	300	0	0
13,972	6,850	<7,122>	51,306	33,000	<18,306>	4,896	19,323
0	350	350	1,571	350	<1,221>	6,683	7,863
0	0	0	2,168	3,000	832	0	2,968
<105>	0	105	33,520	33,008	<512>	3	38,165
0	0	0	0	0	0	0	53
0	3	3	0	8	8	0	0
8,424	6,988	<1,436>	66,680	56,161	<10,519>	10,035	71,084
313,161	335,705	22,544	1,889,299	1,923,921	34,622	336,183	1,865,039
700,539	731,544	31,005	3,902,864	3,961,544	58,680	723,358	3,872,894
372,720	465,765	<93,045>	2,712,181	2,945,888	<233,707>	492,127	3,034,681
29,597	29,089	<508>	139,358	142,021	2,663	26,605	130,504
141,634	153,213	11,579	754,767	792,555	37,788	137,368	741,867
62,052	66,119	4,067	315,990	330,082	14,092	60,426	309,935
29,392	35,260	5,868	148,644	176,902	28,258	31,488	167,913
99,950	101,829	1,879	494,922	508,822	13,900	93,114	467,455
71,145	68,317	<2,828>	346,246	347,345	1,099	66,301	331,711
30,221	25,592	<4,629>	193,483	162,498	<30,985>	26,447	164,725
67,773	68,324	551	336,872	341,620	4,748	69,764	347,474
531,765	547,743	15,979	2,730,280	2,801,845	71,565	511,513	2,661,584
<159,045>	<81,978>	<77,067>	<18,100>	144,043	<162,143>	<19,386>	373,097

UCLA RESTAURANTS
INCOME STATEMENT

DEC. 05(11/24/13-12/28/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 5 MO(07/28/13-12/28/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
94,294	92,989	1,305	618,127	615,090	3,037	111,827	610,540
131,108	135,584	<4,476>	799,399	821,153	<21,754>	148,414	759,098
92,505	93,978	<1,473>	616,217	614,768	1,449	107,611	600,772
166,733	172,256	<5,523>	977,917	1,058,326	<80,409>	202,207	1,021,542
172,343	183,116	<10,773>	1,080,492	1,172,549	<92,057>	193,544	1,048,193
220,411	225,306	<4,895>	1,065,127	908,941	156,186	302,244	1,112,422
877,394	903,229	<25,835>	5,157,280	5,190,827	<33,547>	1,065,848	5,152,568
296,863	309,683	12,820	1,787,335	1,763,129	<24,206>	378,757	1,794,962
33.8	34.3	0.5	34.7	34.0	<0.7>	35.5	34.8
580,532	593,546	<13,014>	3,369,944	3,427,698	<57,754>	687,091	3,357,606
66.2	65.7	0.5	65.3	66.0	<0.7>	64.5	65.2
67.1	69.3	<2.1>	67.0	68.8	<1.8>	67.7	67.6
64.1	66.0	<1.9>	64.8	66.2	<1.4>	63.2	63.5
65.9	65.6	0.3	64.4	65.2	<0.8>	65.3	64.7
69.4	68.5	0.9	69.4	69.3	0.1	67.5	69.0
65.0	63.9	1.1	63.8	64.6	<0.8>	63.1	64.5
66.2	63.8	2.4	63.6	63.0	0.7	62.7	62.5
166,030	153,056	12,974	932,484	858,610	73,874	181,030	897,412
746,562	746,602	<40>	4,302,429	4,286,308	16,121	868,121	4,255,019
291,629	308,020	16,391	1,414,023	1,441,515	27,492	297,052	1,372,672
604	1,472	868	2,500	4,848	2,348	1,439	9,243
167,857	167,194	<663>	947,031	934,658	<12,373>	191,604	929,957
<28,218>	<29,053>	<835>	<164,664>	<163,454>	1,210	<30,692>	<157,518>
431,872	447,633	15,761	2,198,891	2,217,567	18,676	459,403	2,154,354
49.2	49.6	0.3	42.6	42.7	0.1	43.1	41.8
148,491	173,075	24,584	749,947	806,122	56,175	145,116	724,373
2,746	1,530	<1,216>	9,067	8,095	<972>	1,635	8,193
4,256	4,299	43	21,307	21,485	178	4,615	21,168
1,000	1,000	0	7,616	11,500	3,884	1,000	6,933
42,477	40,821	<1,656>	242,183	241,815	<368>	47,293	231,985
4.8	4.5	<0.3>	4.7	4.7	<0.0>	4.4	4.5
4,885	4,195	<690>	23,035	21,208	<1,827>	5,051	22,239
<10,252>	<9,150>	1,102	<45,876>	<45,750>	126	<8,353>	<39,834>
2,575	2,723	148	14,513	13,477	<1,036>	4,877	15,433
5,179	5,150	<29>	27,576	25,453	<2,123>	7,581	30,770
985	1,370	385	10,586	8,703	<1,883>	1,153	9,515
356	1,880	1,524	43,550	54,565	11,015	2,024	48,546
0	100	100	0	500	500	713	1,371
4	29	25	33	188	155	2	31
7,387	5,631	<1,756>	60,074	27,747	<32,327>	7,949	45,538
22,301	24,527	2,226	141,695	143,909	2,214	20,273	133,012
1,178	1,162	<16>	7,662	7,621	<41>	1,455	7,401
1,597	786	<811>	8,170	4,382	<3,788>	779	3,796
4	0	<4>	7	0	<7>	0	0
339	500	161	1,749	1,500	<249>	2,481	8,544
0	385	385	870	1,925	1,055	282	944
0	0	0	0	0	0	0	9,750
600	0	<600>	600	0	<600>	600	600
0	500	500	0	1,500	1,500	1,000	3,304
32,702	36,431	3,729	105,270	108,631	3,361	41,059	116,610
268,810	296,944	28,134	1,429,634	1,464,576	34,942	288,585	1,410,224
700,682	744,577	43,895	3,628,525	3,682,143	53,618	747,988	3,564,578
45,880	2,025	43,855	673,904	604,165	69,739	120,133	690,441
32,997	32,896	<101>	152,347	154,355	2,008	31,568	140,100
47,568	46,908	<660>	235,892	237,154	1,262	48,935	218,757
20,840	20,243	<597>	98,552	98,376	<176>	21,525	92,061
9,871	10,795	924	46,499	52,764	6,265	11,217	49,338
33,568	31,176	<2,392>	152,701	149,800	<2,901>	33,170	137,060
59,975	58,940	<1,035>	291,884	299,671	7,787	55,891	279,631
25,476	22,079	<3,397>	163,105	140,194	<22,911>	22,295	138,865
99,589	107,584	7,995	497,171	537,920	40,749	102,889	506,184
329,884	330,621	737	1,638,152	1,670,234	32,082	327,490	1,561,996
<284,004>	<328,596>	44,592	<964,248>	<1,066,069>	101,821	<207,357>	<871,555>
262,361	275,882	<13,521>	1,542,943	1,615,555	<72,612>	311,760	1,577,667
92,602	93,212	<610>	546,558	558,209	<11,651>	102,854	540,587
169,759	182,670	<12,911>	996,385	1,057,346	<60,961>	208,906	1,037,080
5.47	5.18	0.29	5.34	5.13	0.21	5.09	5.04
7.01	6.53	0.47	6.04	5.67	0.38	6.24	6.20
4.63	4.49	0.14	4.53	4.47	0.06	4.52	4.44
27,102	27,252	150	141,231	140,042	<1,189>	29,661	140,498
32.37	33.14	<0.77>	36.52	37.07	<0.55>	35.93	36.67

SERVICES DIVISION
INCOME STATEMENT

DEC. 05(11/24/13-12/28/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 5 MO(07/28/13-12/28/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
14,302	12,187	2,115	77,371	79,475	<2,104>	11,518	75,035
14,302	12,187	2,115	77,371	79,475	<2,104>	11,518	75,035
416	876	460	1,482	2,885	1,403	490	2,449
13,886	11,311	2,575	75,889	76,590	<701>	11,028	72,586
97.1	92.8	4.3	98.1	96.4	1.7	95.7	96.7
97.1	92.8	4.3	98.1	96.4	1.7	95.7	96.7
153,327	165,000	<11,673>	1,154,544	1,174,242	<19,698>	153,600	1,032,636
90,622	94,094	<3,472>	459,027	459,688	<661>	93,085	429,312
243,949	259,094	<15,145>	1,613,571	1,633,930	<20,359>	246,685	1,461,948
257,835	270,405	<12,570>	1,689,461	1,710,520	<21,059>	257,713	1,534,534
32,547	31,512	<1,035>	163,179	158,992	<4,187>	30,795	155,973
897	1,610	713	8,977	8,952	<25>	771	2,782
33,444	33,122	<322>	172,156	167,944	<4,212>	31,566	158,755
233.9	271.8	37.9	222.5	211.3	<11.2>	274.1	211.6
15,583	15,635	52	76,255	77,879	1,624	14,620	73,230
109	712	603	3,111	3,592	481	491	5,062
676	749	73	3,293	3,618	325	721	3,341
0	105	105	662	525	<137>	78	467
0	0	0	7,902	9,000	1,098	625	10,333
2,000	2,000	<0>	6,000	8,000	2,000	2,000	8,000
3,121	4,100	979	17,715	20,500	2,785	3,604	18,170
558	0	<558>	978	940	<38>	0	939
2,083	2,321	238	15,915	11,009	<4,906>	2,333	11,040
942	1,150	208	3,746	5,750	2,004	0	2,300
3,396	4,150	754	17,208	20,750	3,543	3,366	16,105
<1,250>	0	1,250	123,663	126,693	3,030	<2,377>	49,288
14,499	16,500	2,001	84,879	87,900	3,021	15,108	82,920
0	0	0	0	0	0	20	128
61,173	64,724	3,551	353,265	348,417	<4,848>	59,658	328,275
102,891	112,146	9,255	714,592	724,573	9,981	100,249	609,598
136,335	145,268	8,933	886,748	892,517	5,769	131,815	768,353
121,501	125,137	<3,636>	802,712	818,003	<15,291>	125,898	766,181
2,555	2,434	<121>	11,967	11,716	<251>	2,169	10,324
11,374	11,651	277	63,627	63,675	48	9,798	52,176
5,158	5,199	41	27,474	27,255	<219>	4,457	22,662
2,443	2,772	329	12,948	14,621	1,673	2,323	12,165
8,308	8,007	<301>	42,381	41,506	<875>	6,869	33,612
12,620	19,068	6,448	61,418	96,949	35,531	11,760	58,840
5,361	7,142	1,781	34,320	45,353	11,033	4,691	29,220
5,961	6,431	470	29,770	32,155	2,385	5,921	29,456
53,779	62,704	8,925	283,905	333,230	49,325	47,988	248,455
67,721	62,433	5,288	518,808	484,773	34,035	77,910	517,725

UCLA STUDENT UNION
INCOME STATEMENT

DEC. 05(11/24/13-12/28/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 5 MO(07/28/13-12/28/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
22,069	20,550	1,519	248,680	199,880	48,800	26,705	218,445
11	59	<48>	1,675	719	956	1,918	10,561
62,754	71,345	<8,591>	266,274	270,170	<3,896>	70,451	266,783
84,834	91,954	<7,120>	516,629	470,769	45,860	99,074	495,789
60,879	69,777	8,898	262,772	264,228	1,456	70,190	262,349
3,959	5,551	1,592	50,696	46,385	<4,311>	6,488	42,619
0	0	0	25	0	<25>	20	339
64,838	75,328	10,490	313,493	310,613	<2,880>	76,698	305,307
76.4	81.9	5.5	60.7	66.0	5.3	77.4	61.6
19,996	16,626	3,370	203,136	160,156	42,980	22,376	190,482
23.6	18.1	5.5	39.3	34.0	5.3	22.6	38.4
82.1	73.0	9.1	79.6	76.8	2.8	75.7	80.5
100.0	100.0	0.0	98.5	100.0	<1.5>	99.0	96.8
3.0	2.2	0.8	1.3	2.2	<0.9>	0.4	1.7
8,544	3,917	4,627	65,771	53,971	11,800	3,576	50,454
1,832	2,271	<439>	8,886	9,375	<489>	2,271	9,373
11,408	12,560	<1,152>	47,357	47,562	<205>	12,556	46,809
21,784	18,748	3,036	122,015	110,908	11,107	18,403	106,636
41,779	35,374	6,405	325,151	271,064	54,087	40,779	297,118
31,254	31,002	<252>	155,505	155,010	<495>	30,097	147,605
13,857	14,920	1,063	83,404	89,094	5,690	16,733	94,599
45,111	45,922	811	238,909	244,104	5,195	46,830	242,205
53.2	49.9	<3.2>	46.2	51.9	5.6	47.3	48.9
15,843	16,718	875	78,158	81,848	3,690	14,493	73,372
818	778	<40>	9,284	3,997	<5,287>	3,137	8,522
3,315	3,342	27	15,819	16,560	741	3,290	16,562
312	0	<312>	312	1,150	838	0	734
2,474	2,474	0	2,474	2,474	0	2,761	2,731
232	232	<0>	697	696	<1>	232	696
13	0	<13>	2,494	4,308	1,814	28	3,896
588	89	<499>	18,467	17,420	<1,047>	601	19,243
257	1,327	1,070	28,986	23,376	<5,610>	2,354	25,055
0	305	305	902	1,515	613	545	2,170
0	0	0	0	0	0	0	20
0	30	30	0	307	307	516	608
0	20	20	642	609	<33>	0	651
407	577	170	2,310	2,981	671	557	2,645
1,025	575	<450>	4,117	6,061	1,944	9,665	18,095
0	0	0	0	0	0	1,466	7,329
1,243	1,677	434	5,975	6,349	374	1,356	6,440
<9>	42	51	34	161	127	1	<3>
837	1,362	525	5,145	5,624	479	1,455	6,013
2,625	2,625	0	2,625	2,625	0	2,769	2,769
15,417	15,417	0	77,083	77,085	2	15,417	77,083
4,702	9,000	4,298	46,663	44,500	<2,163>	9,589	45,859
50,099	56,590	6,491	302,187	299,646	<2,541>	70,232	320,490
95,210	102,512	7,302	541,096	543,750	2,654	117,062	562,695
<53,430>	<67,138>	13,708	<215,945>	<272,686>	56,741	<76,283>	<265,578>
3,448	3,375	<73>	16,555	17,008	453	3,218	15,722
4,696	4,754	58	24,485	21,914	<2,571>	4,458	21,320
2,129	2,122	<7>	10,519	9,409	<1,110>	2,028	9,234
1,009	1,131	122	4,978	5,042	64	1,057	4,956
3,430	3,267	<163>	16,404	14,373	<2,031>	3,125	13,661
37,492	35,953	<1,539>	182,465	182,795	330	34,939	174,805
15,926	13,468	<2,458>	101,962	85,517	<16,445>	13,937	86,807
14,243	17,290	3,047	71,214	86,450	15,236	17,826	88,591
82,372	81,360	<1,012>	428,581	422,508	<6,073>	80,588	415,096
<135,802>	<148,498>	12,696	<644,526>	<695,194>	50,668	<156,871>	<680,673>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

DEC. 05(11/24/13-12/28/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 5 MO(07/28/13-12/28/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
286,071	290,207	4,136	1,491,331	1,489,478	<1,853>	288,871	1,440,798
4,020	2,700	<1,320>	12,890	13,500	610	0	1,257
20,889	24,498	3,609	142,321	142,505	184	26,568	144,278
310,980	317,405	6,425	1,646,542	1,645,483	<1,059>	315,440	1,586,333
6.9	6.5	<0.4>	5.6	5.4	<0.2>	6.2	5.2
11,000	8,000	<3,000>	11,000	8,000	<3,000>	6,903	7,646
0	0	0	4,000	2,000	<2,000>	0	0
128,951	139,488	10,537	658,272	699,914	41,642	128,640	632,623
13,872	7,422	<6,450>	51,750	39,304	<12,446>	9,121	36,965
8,966	10,062	1,096	43,234	48,779	5,545	10,255	46,101
987	1,099	112	4,906	5,463	557	891	4,541
527	90	<437>	2,990	11,950	8,960	1,395	13,896
0	20	20	0	100	100	0	0
4,044	5,283	1,239	6,150	6,456	306	3,781	8,559
0	855	855	0	4,275	4,275	171	1,385
195	518	323	2,381	2,235	<146>	210	1,195
260	500	240	459	2,500	2,041	10	1,170
534	300	<234>	1,394	1,500	106	246	1,351
<445>	<1,000>	<555>	<19>	<5,000>	<4,981>	<594>	<3,221>
0	50	50	86	250	164	0	1,036
2,563	2,658	95	13,921	13,290	<631>	2,605	12,787
1,000	1,000	0	5,310	5,000	<310>	<3>	4,969
2,100	2,100	0	10,500	10,500	0	1,906	9,530
4,994	4,843	<151>	24,815	27,544	2,729	7,244	26,290
8,951	10,320	1,369	46,130	51,600	5,470	8,992	45,570
146	20	<126>	477	265	<212>	0	282
6,650	6,650	0	44,960	44,960	0	4,987	43,892
<6>	0	6	<1>	<9>	<8>	0	<8>
18,041	22,484	4,443	90,205	112,420	22,215	20,440	102,200
3,100	4,601	1,501	15,458	17,501	2,043	4,426	15,920
917	910	<7>	4,583	4,550	<33>	773	3,863
7,000	10,427	3,427	49,164	52,135	2,971	10,123	50,614
105	900	795	3,460	3,600	140	1,056	4,832
9,583	9,442	<141>	47,917	47,210	<707>	9,167	45,833
0	26	26	3,348	3,374	26	25	3,275
9,724	10,300	576	47,695	51,200	3,505	14,076	51,361
1,000	0	<1,000>	3,318	0	<3,318>	211	1,137
2,261	2,371	110	15,590	16,703	1,113	2,302	16,215
2,940	2,700	<240>	14,853	15,451	598	2,621	15,000
7,417	7,635	218	37,083	38,175	1,092	7,417	37,084
15,929	15,929	0	79,645	79,645	0	15,498	77,490
0	300	300	14,858	17,400	2,542	20	17,068
273,308	288,303	14,995	1,359,894	1,440,240	80,346	274,914	1,338,453
584,288	605,708	21,420	3,006,436	3,085,723	79,287	590,354	2,924,786
15,315	15,945	630	74,536	81,068	6,532	14,272	71,407
6,506	5,973	<533>	41,651	37,927	<3,724>	5,693	35,460
15,763	17,225	1,462	78,489	86,125	7,636	15,305	75,208
37,584	39,143	1,559	194,676	205,120	10,444	35,270	182,075
621,872	644,851	22,979	3,201,112	3,290,843	89,731	625,624	3,106,861
<552,018>	<572,240>	<20,222>	<2,771,007>	<2,869,344>	<98,337>	<534,918>	<2,650,822>
<25,945>	<25,945>	0	<130,090>	<130,090>	0	<25,443>	<125,544>
<3,597>	<3,597>	0	<16,782>	<16,782>	0	<3,597>	<16,782>
<40,312>	<42,972>	<2,660>	<283,233>	<274,528>	8,705	<61,666>	<313,713>
<621,872>	<644,754>	<22,882>	<3,201,112>	<3,290,744>	<89,632>	<625,624>	<3,106,861>
0	97	97	0	99	99	0	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

DEC. 05(11/24/13-12/28/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 5 MO(07/28/13-12/28/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
89,240	99,684	10,444	480,074	509,635	29,561	88,748	452,772
3,592	0	<3,592>	9,696	0	<9,696>	2,157	12,788
0	540	540	0	2,700	2,700	0	0
<3,600>	<80>	3,520	<4,080>	<400>	3,680	<450>	<850>
<8,226>	<4,520>	3,706	<21,098>	<21,626>	<528>	<4,766>	<20,752>
<5,980>	<4,500>	1,480	<52,978>	<22,500>	30,478	<3,300>	<32,423>
75,026	91,124	16,098	411,615	467,809	56,194	82,388	411,535
59,467	62,781	3,314	290,944	305,396	14,452	51,939	267,395
212	145	<67>	689	725	36	162	703
715	656	<59>	3,407	3,398	<9>	745	3,312
271	480	209	168	1,050	882	0	0
2,836	3,210	374	21,156	22,769	1,613	4,375	22,337
4,051	4,504	453	22,006	23,477	1,471	4,145	23,203
2,191	1,045	<1,146>	5,950	5,933	<17>	1,119	6,371
239	612	373	1,876	3,293	1,417	825	3,949
27,518	14,905	<12,613>	99,168	74,525	<24,643>	19,714	82,184
2,956	2,925	<31>	14,908	16,475	1,567	2,704	15,732
0	50	50	0	250	250	0	204
348	200	<148>	1,275	1,000	<275>	<359>	541
0	100	100	0	500	500	300	315
9,021	3,750	<5,271>	19,454	18,750	<704>	4,022	18,804
6,803	6,860	57	37,985	38,576	591	6,334	36,958
4,014	3,573	<441>	17,213	17,867	654	3,316	16,770
339	615	276	2,612	3,225	613	883	3,481
0	0	0	2,592	0	<2,592>	0	0
120,979	106,411	<14,568>	541,403	537,209	<4,194>	100,225	502,256
196,005	197,535	1,530	953,017	1,005,018	52,001	182,613	913,792
16,845	16,138	<707>	84,025	80,690	<3,335>	16,039	80,071
16,845	16,138	<707>	84,025	80,690	<3,335>	16,039	80,071
212,850	213,673	823	1,037,042	1,085,708	48,666	198,652	993,863
<181,232>	<182,278>	<1,046>	<882,013>	<926,761>	<44,748>	<168,891>	<844,987>
<6,001>	<6,001>	0	<30,005>	<30,005>	0	<6,058>	<30,290>
<2,644>	<2,644>	0	<13,220>	<13,220>	0	<2,295>	<11,475>
<7,658>	<6,806>	852	<37,268>	<34,654>	2,614	<7,136>	<35,703>
<15,315>	<15,945>	<630>	<74,536>	<81,068>	<6,532>	<14,272>	<71,407>
<212,850>	<213,674>	<824>	<1,037,042>	<1,085,708>	<48,666>	<198,652>	<993,862>
0	<1>	<1>	0	0	0	0	1

UTILITIES
EXPENSE STATEMENT

DEC. 05(11/24/13-12/28/13)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
8,848	9,653	805	Chiller Water
61,466	55,238	<6,228>	Elec-Non Air Cond.
7,141	5,063	<2,078>	Water-Non Air Cond.
11,271	9,621	<1,650>	Steam-Non Air Cond.
2,335	1,775	<560>	Gas
91,061	81,350	<9,711>	TOTAL OTHER CONTROL.
91,061	81,350	<9,711>	TOTAL CONTROLLABLE EXP
<76,984>	<68,283>	8,701	Allocated-Svs and Ent
<2,997>	<2,997>	0	Allocated-USAC
<1,321>	<1,321>	0	Allocated-GSA
<3,253>	<2,775>	478	Allocated-Comm Board
<6,506>	<5,973>	533	Allocated-A & SS
<91,061>	<81,349>	9,712	TOTAL OTHER
0	1	1	TOTAL EXPENSE

FISCAL YEAR 13-14			FISCAL YEAR 12-13	
YTD 5 MO(07/28/13-12/28/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
121,144	93,303	<27,841>	15,110	111,253
339,148	318,695	<20,453>	49,341	298,838
41,159	47,807	6,648	13,811	44,492
62,827	39,026	<23,801>	1,900	16,886
12,659	11,877	<782>	<609>	19,554
576,937	510,708	<66,229>	79,553	491,023
576,937	510,708	<66,229>	79,553	491,023
<492,870>	<433,570>	59,300	<67,370>	<419,617>
<14,985>	<14,985>	0	<2,642>	<13,210>
<6,605>	<6,605>	0	<1,001>	<5,005>
<20,826>	<17,623>	3,203	<2,847>	<17,731>
<41,651>	<37,927>	3,724	<5,693>	<35,460>
<576,937>	<510,710>	66,227	<79,553>	<491,023>
<0>	<2>	<2>	0	0