

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

November (10/28/12 - 11/24/12)

Prepared

December 10, 2012

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2012 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

NOVEMBER (10/28/12 - 11/24/12)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12	
CURRENT MONTH										**		YTD 4 MONTHS (07/29/12 - 11/24/12)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
GROSS INCOME																							
2,962		2,809		153	5.4%	503	20.5%	2,459		GROSS INCOME		19,131		20,099		(968)	(4.8%)	(533)	(2.7%)	19,664			
1,393		1,274		119	9.3%	185	15.3%	1,208		UCLA Store		4,803		4,779		24	0.5%	204	4.4%	4,599			
287		256		31	12.1%	41	16.7%	246		UCLA Restaurants		1,279		1,225		54	4.4%	132	11.5%	1,147			
119		116		3	2.6%	(6)	(4.8%)	125		Services Division		485		480		5	1.0%	10	2.1%	475			
4,761		4,455		306	6.9%	723	17.9%	4,038		TOTAL		25,698		26,583		(885)	(3.3%)	(187)	(0.7%)	25,885			
GROSS MARGIN																							
1,168	39.4%	980	34.9%	188	Pts. 4.5	319	Pts. 4.9	849	34.5%	UCLA Store		5,692	29.8%	5,895	29.3%	(203)	Pts. 0.5	18	Pts. 0.9	5,674	28.9%		
990	71.1%	902	70.8%	88	0.3	144	1.1	846	70.0%	UCLA Restaurants		3,387	70.5%	3,369	70.5%	18	0.0	160	0.3	3,227	70.2%		
287	100.0%	255	99.6%	32	0.4	41	0.0	246	100.0%	Services Division		1,277	99.8%	1,224	99.9%	53	(0.1)	131	(0.1)	1,146	99.9%		
58	48.7%	62	53.4%	(4)	(4.7)	(8)	(4.1)	66	52.8%	UCLA Student Union		256	52.8%	248	51.7%	8	1.1	9	0.8	247	52.0%		
2,503	52.6%	2,199	49.4%	304	3.2	496	2.9	2,007	49.7%	TOTAL		10,612	41.3%	10,736	40.4%	(124)	0.9	318	1.5	10,294	39.8%		
WAGES & BENEFITS																							
510	17.2%	571	20.3%	61	3.1	14	4.1	524	21.3%	UCLA Store		2,148	11.2%	2,321	11.5%	173	0.3	10	(0.2)	2,158	11.0%		
597	42.9%	584	45.8%	(13)	2.9	(46)	2.7	551	45.6%	UCLA Restaurants		2,274	47.3%	2,306	48.3%	32	1.0	(94)	0.1	2,180	47.4%		
48	16.7%	50	19.5%	2	2.8	1	3.2	49	19.9%	Services Division		186	14.5%	195	15.9%	9	1.4	(3)	1.5	183	16.0%		
64	53.8%	68	58.6%	4	4.8	(2)	(4.2)	62	49.6%	UCLA Student Union		254	52.4%	267	55.6%	13	3.2	2	1.5	256	53.9%		
1,219	25.6%	1,273	28.6%	54	3.0	(33)	3.8	1,186	29.4%	TOTAL		4,862	18.9%	5,089	19.1%	227	0.2	(85)	(0.4)	4,777	18.5%		
OTHER CONTROLLABLES *																							
266	9.0%	232	8.3%	(34)	(0.7)	(67)	(0.9)	199	8.1%	UCLA Store		1,001	5.2%	995	5.0%	(6)	(0.2)	(25)	(0.2)	976	5.0%		
162	11.6%	137	10.8%	(25)	(0.8)	(36)	(1.2)	126	10.4%	UCLA Restaurants		542	11.3%	528	11.0%	(14)	(0.3)	(35)	(0.3)	507	11.0%		
101	35.2%	89	34.8%	(12)	(0.4)	(9)	2.2	92	37.4%	Services Division		451	35.3%	421	34.4%	(30)	(0.9)	(43)	0.3	408	35.6%		
44	37.0%	47	40.5%	3	3.5	7	3.8	51	40.8%	UCLA Student Union		191	39.4%	184	38.3%	(7)	(1.1)	0	0.8	191	40.2%		
573	12.0%	505	11.3%	(68)	(0.7)	(105)	(0.4)	468	11.6%	TOTAL		2,185	8.5%	2,128	8.0%	(57)	(0.5)	(103)	(0.5)	2,082	8.0%		
CONTRIBUTION																							
392	13.2%	177	6.3%	215	6.9	266	8.1	126	5.1%	UCLA Store		2,543	13.3%	2,578	12.8%	(35)	0.5	2	0.4	2,541	12.9%		
231	16.6%	181	14.2%	50	2.4	61	2.5	170	14.1%	UCLA Restaurants		570	11.9%	534	11.2%	36	0.7	30	0.2	540	11.7%		
138	48.1%	117	45.7%	21	2.4	33	5.4	105	42.7%	Services Division		640	50.0%	608	49.6%	32	0.4	85	1.6	555	48.4%		
(50)	(42.0%)	(53)	(45.7%)	3	3.7	(3)	(4.4)	(47)	(37.6%)	UCLA Student Union		(189)	(39.0%)	(203)	(42.3%)	14	3.3	11	3.1	(200)	(42.1%)		
711	14.9%	422	9.5%	289	5.4	357	6.1	354	8.8%	TOTAL		3,564	13.9%	3,517	13.2%	47	0.7	128	0.6	3,436	13.3%		
ALLOCATED EXPENSES																							
487	10.2%	515	11.6%	28	1.4	(19)	1.4	468	11.6%	Admin&Support Services		1,969	7.7%	2,072	7.8%	103	0.1	(34)	(0.2)	1,935	7.5%		
188	3.9%	179	4.0%	(9)	0.1	(7)	0.6	181	4.5%	Maintenance Division		669	2.6%	715	2.7%	46	0.1	18	0.1	687	2.7%		
103	2.2%	78	1.8%	(25)	(0.4)	(44)	(0.7)	59	1.5%	Utilities		382	1.5%	333	1.3%	(49)	(0.2)	(83)	(0.3)	299	1.2%		
226	4.7%	237	5.3%	11	0.6	(28)	0.2	198	4.9%	Depreciation		899	3.5%	947	3.6%	48	0.1	(109)	(0.4)	790	3.1%		
1,004	21.1%	1,009	22.6%	5	1.5	(98)	1.3	906	22.4%	TOTAL		3,919	15.3%	4,067	15.3%	148	0.0	(208)	(1.0)	3,711	14.3%		
NET INCOME (LOSS) FROM OPERATIONS																							
(293)	(6.2%)	(587)	(13.2%)	294	7.0	259	7.5	(552)	(13.7%)	NET INCOME (LOSS) FROM OPERATIONS		(355)	(1.4%)	(550)	(2.1%)	195	0.7	(80)	(0.3)	(275)	(1.1%)		
OTHER INC/(EXP)																							
9	0.2%	0	0.0%	9	0.2	9	0.2	0	0.0%	Non-Recurrent Inc/(Exp)		12	0.0%	0	0.0%	12	0.0	4	0.0	8	0.0%		
22	0.5%	17	0.4%	5	0.1	3	0.0	19	0.5%	Interest Income		83	0.3%	67	0.3%	16	0.0	0	0.0	83	0.3%		
(54)	(1.1%)	(54)	(1.2%)	0	0.1	2	0.3	(56)	(1.4%)	Interest (Expense)		(214)	(0.8%)	(214)	(0.8%)	0	0.0	12	0.1	(226)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes		0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
202	4.2%	202	4.5%	0	(0.3)	16	(0.4)	186	4.6%	Student Union Fee Income		810	3.2%	810	3.0%	0	0.2	68	0.3	742	2.9%		
179	3.8%	165	3.7%	14	0.1	30	0.1	149	3.7%	TOTAL		691	2.7%	663	2.5%	28	0.2	84	0.4	607	2.3%		
(114)	(2.4%)	(422)	(9.5%)	308	7.1	289	7.6	(403)	(10.0%)	NET INCOME (LOSS)		336	1.3%	113	0.4%	223	0.9	4	0.0	332	1.3%		

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2012 (\$000's)
DIVISIONS FULLY ALLOCATED**

NOVEMBER (10/28/12 - 11/24/12)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12	
CURRENT MONTH										**		YTD 4 MONTHS (07/29/12 - 11/24/12)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
GROSS INCOME																							
2,962		2,809		153	5.4%	503	20.5%	2,459		UCLA Store		19,131		20,099		(968)	(4.8%)	(533)	(2.7%)	19,664			
1,393		1,274		119	9.3%	185	15.3%	1,208		UCLA Restaurants		4,803		4,779		24	0.5%	204	4.4%	4,599			
287		256		31	12.1%	41	16.7%	246		Services Division		1,279		1,225		54	4.4%	132	11.5%	1,147			
119		116		3	2.6%	(6)	(4.8%)	125		UCLA Student Union		485		480		5	1.0%	10	2.1%	475			
4,761		4,455		306	6.9%	723	17.9%	4,038		TOTAL		25,698		26,583		(885)	(3.3%)	(187)	(0.7%)	25,885			
GROSS MARGIN																							
1,168	39.4%	980	34.9%	188	Pts. 4.5	319	Pts. 4.9	849	34.5%	UCLA Store		5,692	29.8%	5,895	29.3%	(203)	Pts. 0.5	18	Pts. 0.9	5,674	28.9%		
990	71.1%	902	70.8%	88	0.3	144	1.1	846	70.0%	UCLA Restaurants		3,387	70.5%	3,369	70.5%	18	0.0	160	0.3	3,227	70.2%		
287	100.0%	255	99.6%	32	0.4	41	0.0	246	100.0%	Services Division		1,277	99.8%	1,224	99.9%	53	(0.1)	131	(0.1)	1,146	99.9%		
58	48.7%	62	53.4%	(4)	(4.7)	(8)	(4.1)	66	52.8%	UCLA Student Union		256	52.8%	248	51.7%	8	1.1	9	0.8	247	52.0%		
2,503	52.6%	2,199	49.4%	304	3.2	496	2.9	2,007	49.7%	TOTAL		10,612	41.3%	10,736	40.4%	(124)	0.9	318	1.5	10,294	39.8%		
TOTAL CONTROLLABLES																							
776	26.2%	803	28.6%	27	2.4	(53)	3.2	723	29.4%	UCLA Store		3,150	16.5%	3,317	16.5%	167	0.0	(16)	(0.6)	3,134	15.9%		
759	54.5%	721	56.6%	(38)	2.1	(83)	1.5	676	56.0%	UCLA Restaurants		2,817	58.7%	2,834	59.3%	17	0.6	(130)	(0.3)	2,687	58.4%		
149	51.9%	138	53.9%	(11)	2.0	(9)	5.0	140	56.9%	Services Division		637	49.8%	616	50.3%	(21)	0.5	(46)	1.7	591	51.5%		
108	90.8%	114	98.3%	6	7.5	6	0.4	114	91.2%	UCLA Student Union		446	92.0%	451	94.0%	5	2.0	2	2.3	448	94.3%		
1,792	37.6%	1,776	39.9%	(16)	2.3	(139)	3.3	1,653	40.9%	TOTAL		7,050	27.4%	7,218	27.2%	168	(0.2)	(190)	(0.9)	6,860	26.5%		
CONTRIBUTION																							
392	13.2%	177	6.3%	215	6.9	266	8.1	126	5.1%	UCLA Store		2,543	13.3%	2,578	12.8%	(35)	0.5	2	0.4	2,541	12.9%		
231	16.6%	181	14.2%	50	2.4	61	2.5	170	14.1%	UCLA Restaurants		570	11.9%	534	11.2%	36	0.7	30	0.2	540	11.7%		
138	48.1%	117	45.7%	21	2.4	33	5.4	105	42.7%	Services Division		640	50.0%	608	49.6%	32	0.4	85	1.6	555	48.4%		
(50)	(42.0%)	(53)	(45.7%)	3	3.7	(3)	(4.4)	(47)	(37.6%)	UCLA Student Union		(189)	(39.0%)	(203)	(42.3%)	14	3.3	11	3.1	(200)	(42.1%)		
711	14.9%	422	9.5%	289	5.4	357	6.1	354	8.8%	TOTAL		3,564	13.9%	3,517	13.2%	47	0.7	128	0.6	3,436	13.3%		
ALLOCATED EXPENSES																							
497	16.8%	504	17.9%	7	1.1	(35)	2.0	462	18.8%	UCLA Store		2,149	11.2%	2,243	11.2%	94	0.0	(30)	(0.4)	2,119	10.8%		
360	25.8%	367	28.8%	7	3.0	(51)	(0.2)	309	25.6%	UCLA Restaurants		1,235	25.7%	1,297	27.1%	62	1.4	(155)	(2.2)	1,080	23.5%		
56	19.5%	53	20.7%	(3)	1.2	(5)	1.2	51	20.7%	Services Division		200	15.6%	196	16.0%	(4)	0.4	(11)	0.9	189	16.5%		
91	76.5%	85	73.3%	(6)	(3.2)	(7)	(9.3)	84	67.2%	UCLA Student Union		335	69.1%	331	69.0%	(4)	(0.1)	(12)	(1.1)	323	68.0%		
1,004	21.1%	1,009	22.6%	5	1.5	(98)	1.3	906	22.4%	TOTAL		3,919	15.3%	4,067	15.3%	148	0.0	(208)	(1.0)	3,711	14.3%		
NET INCOME (LOSS) FROM OPERATIONS																							
(105)	(2.2%)	(327)	(7.3%)	222	5.1	232	6.1	(337)	(8.3%)	UCLA Store		393	1.5%	335	1.3%	58	0.2	(30)	(0.1)	423	1.6%		
(129)	(2.7%)	(186)	(4.2%)	57	1.5	10	0.7	(139)	(3.4%)	UCLA Restaurants		(664)	(2.6%)	(763)	(2.9%)	99	0.3	(124)	(0.5)	(540)	(2.1%)		
82	1.7%	64	1.4%	18	0.3	27	0.3	55	1.4%	Services Division		440	1.7%	412	1.5%	28	0.2	75	0.3	365	1.4%		
(141)	(3.0%)	(138)	(3.1%)	(3)	0.1	(10)	0.2	(131)	(3.2%)	UCLA Student Union		(524)	(2.0%)	(534)	(2.0%)	10	0.0	(1)	0.0	(523)	(2.0%)		
(293)	(6.2%)	(587)	(13.2%)	294	7.0	259	7.5	(552)	(13.7%)	TOTAL		(355)	(1.4%)	(550)	(2.1%)	195	0.7	(80)	(0.3)	(275)	(1.1%)		
OTHER INC/(EXP)																							
9	0.2%	0	0.0%	9	0.2	9	0.2	0	0.0%	Non-Recurrent Inc/(Exp)		12	0.0%	0	0.0%	12	0.0	4	0.0	8	0.0%		
22	0.5%	17	0.4%	5	0.1	3	0.0	19	0.5%	Interest Income		83	0.3%	67	0.3%	16	0.0	0	0.0	83	0.3%		
(54)	(1.1%)	(54)	(1.2%)	0	0.1	2	0.3	(56)	(1.4%)	Interest (Expense)		(214)	(0.8%)	(214)	(0.8%)	0	0.0	12	0.1	(226)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes		0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
202	4.2%	202	4.5%	0	(0.3)	16	(0.4)	186	4.6%	Student Union Fee Income		810	3.2%	810	3.0%	0	0.2	68	0.3	742	2.9%		
179	3.8%	165	3.7%	14	0.1	30	0.1	149	3.7%	TOTAL		691	2.7%	663	2.5%	28	0.2	84	0.4	607	2.3%		
(114)	(2.4%)	(422)	(9.5%)	308	7.1	289	7.6	(403)	(10.0%)	NET INCOME (LOSS)		336	1.3%	113	0.4%	223	0.9	4	0.0	332	1.3%		

ASUCLA
P/L Reconciliation
Nov-12

<i>Financial Analysis</i>	\$000's
	Nov-12
Budgeted Net Income/(Loss)	(422)
UCLA Store	
Gross Margin:	
Bearwear gross income \$392K above plan due to shift of sales budgeted in October for Parents Weekend and fan enthusiasm for the victory over USC at the Rose Bowl	181
Bearwear MTW gross income \$114K above plan due to victory over USC and successful Score Big Promotions and Search Marketing	52
Computer Store gross income \$313K below plan due to individual purchases decreasing, new desktops not yet shipped, and overall decline in computer sales	(32)
Total Wages lower than plan	45
Other, negative controllables mainly bank card expense, payment to UCLA and professional services	(31)
Total Contribution	215
UCLA Restaurants	
Gross Margin:	
Rubio's gross income above plan due to less cannibalization from CSSC than anticipated	7
Greenhouse gross income \$14K above plan due to less cannibalization from CSSC and positive response to new items introduced this year	8
Café Synapse gross income \$12K below plan due to continued decrease in sales; working on new menu and operations plan to recover customer base	(10)
Kerckhoff Coffeehouse gross income \$10K above plan due mainly to over budgeting negative sales impact of Veteran's Day holiday	7
Catering gross income \$36K above plan mainly due to increased Athletic Sales by \$28K, and a few unanticipated special events	30
Concessions gross income \$55K above plan due mainly to strong sales at grand opening men's basketball game, the next several MBB games and other sports in Pauley had better overall attendance, and good results in soccer and other sports outside of Pauley	37
Total Wages higher than plan, primarily student wages	(15)
Other, negative controllables mostly bank card expense, repairs and maintenance and commission expense	(14)
Total Contribution	50
Services	
Gross Margin:	
Licensing domestic income above plan due to better performance than expected	11
Licensing foreign income above plan due to higher earnings than expected from Japan	18
Photography income above plan primarily due to timing (several prior period jobs were booked); year to date sales slightly below plan	5
Other, negative controllables mainly in Licensing	(13)
Total Contribution	21
UCLA Student Union	
Gross Margin:	
Student Union Ops gross margin below plan due mainly to a reduction in scale of CEC concert	(6)
Other, positive controllables mainly student event expense and student support svcs	9
Total Contribution	3
Allocated Expenses and Other	
A&SS lower than plan mainly total wages and employee benefits	28
Maintenance higher than plan due to several FSR's submitted to UCLA Facilities for leaks/floods, masonry work that could not be resolved in-house, and new unbudgeted landscaping payments for CSSC of approx \$2K/month	(9)
Utilities higher than plan mostly in electric and non air conditioning due partly to a few extra days on the meter; (some of the variance is expected to reverse next month and management is reviewing other causes for the variance)	(25)
Depreciation lower than plan due to timing of capital projects and reduced expenditures	11
Other, positive interest income and non- recurring	14
Total	19
Actual Net Income/(Loss)	(114)

ASUCLA
P/L Reconciliation
Year-To-Date Through November 2012

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	113
UCLA Store	
Gross Margin:	
Bearwear gross income \$153K above plan due mostly to fan enthusiasm after victory over USC at the Rose Bowl	34
Fast Track gross margin below plan due to delays in deliveries from new vendors negatively impacted sales in cosmetics, additional markdowns of discontinued items, warmer weather impacted sales of higher margin items and lower than expected sales in the One Day (Monster) Sale	(23)
Bearwear MTW gross income \$158K above plan due to victory over USC, and successful Score Big Promotions and Search Marketing	69
The Market gross income \$52K below plan due to lack of summer camps in September due to early start of LAUSD, and lower sales in the One Day (Monster) Sale	(19)
Computer Store gross income \$1,246K below plan due to continued lower department and individual sales	(181)
New Text gross income \$191K below plan due to continued downward sales trend: increased competition and students are shopping elsewhere	(70)
Used Text gross margin below plan due mainly to additional markdowns for old titles	(30)
APS gross income \$75K above plan due mostly to additional off campus sales not budgeted	50
HSS Essentials/Market gross income \$46K below plan due to poor results from the One Day (Monster) Sale and cannibalization of sales at South Campus Shop	(22)
HSS Dental gross income \$246K above plan due mostly to significantly less back ordered merchandise in the September kit; some offset to occur in future months	22
Total Wages lower than plan	110
Other, mainly positive controllables including employee benefits and bank card expense	25
Total Contribution	(35)
UCLA Restaurants	
Gross Margin:	
Rubio's gross income above plan due to less cannibalization from CSSC than anticipated	13
Northern Lights gross income \$15K below plan due to pending launch for new Panini sandwich program	(14)
Greenhouse gross income \$33K above plan due to less cannibalization from CSSC and positive response to new items introduced this year	16
North Campus Student Ctr. gross income \$49K below plan due to new operating plan still in development	(28)
Café Synapse gross income \$51K below plan due to continued drop in sales (working on new menu and operations plan)	(38)
Luvalle Food Servery gross income \$46K below plan due to aggressive budget and new programs have not started yet	(31)
Catering gross income \$87K above plan because Athletic Sales and Welcome Week Graduate events increased over expectations, additionally generating higher income in rentals, setups, stations, and servers	81
Concessions gross income \$33K above plan due mostly to strong sales at grand opening men's basketball game	22
Total Wages higher than plan, mainly student wages which partially offset by positive career wages and labor recharge	(9)
Other, positive controllables mainly employee benefits and paper (partial negative offsets mostly in repairs and maintenance and bank card expense)	24
Total Contribution	36
Services	
Gross Margin:	
Licensing domestic income above plan due to timing and increased sell-in	58
Photography income below plan due mainly to decreased bookings, primarily for intercollegiate athletics	(3)
Total Wages lower than plan mainly student wages	6
Other, negative controllables mainly in Licensing (payment to UCLA)	(29)
Total Contribution	32
UCLA Student Union	
Gross Margin:	
Student Union Ops gross margin above plan due to two corporate promotional tours, unplanned Get Out the Vote concert and efficiency gained by using rentals for multiple events that were closely grouped together	12
Recreation and Games gross margin below plan due to the rise of computing power in mobile devices which negatively impacts the gaming market	(4)
Total Wages lower than plan	10
Other, negative controllables mainly waiver pool and repairs and maintenance	(4)
Total Contribution	14
Allocated Expenses and Other	
A&SS lower than plan mainly total wages and employee benefits	103
Maintenance lower than plan due to positive career wages and employee benefits, and more time spent on capital projects which increases capitalized wages	46
Utilities higher than plan due to higher chiller water from warmer weather, and increased electricity (under management review, some of this will turn next month)	(49)
Depreciation lower than plan due to timing of capitals and reduced expenditures	48
Other, mainly positive non-recurring and interest income due mainly to higher amounts of invested cash	28
Total	176
Actual Net Income/(Loss)	336

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and cash equivalents
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month November 2012	Prior Month October 2012	Prior Year July 2012
	\$10,452	\$11,650	\$10,251
	3,795	3,992	3,471
	(116)	(132)	(114)
	3,679	3,860	3,357
	1,066	863	256
	6,522	6,992	7,324
	153	127	265
	21,871	23,492	21,453
	64,400	64,332	64,048
	(37,100)	(36,875)	(36,215)
	27,299	27,457	27,834
	49,171	50,949	49,286
	\$4,399	\$5,559	\$5,681
	2,674	2,676	2,427
	985	1,538	824
	350	296	136
	370	389	184
	143	131	124
	705	705	705
	9,627	11,295	10,080
	12,747	12,747	12,747
	12,747	12,747	12,747
	22,374	24,042	22,827
	26,459	26,459	26,722
	336	446	(263)
	26,797	26,907	26,459
	49,171	50,949	49,286

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
November 2012
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)	(\$114)	\$336	\$332
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	226	\$899	\$790
Depreciation - textbook rental equipment	0	\$0	\$0
Loss (Gain) on disposals of fixed assets	0	\$0	\$0
(Increase)/decrease in current assets:			\$0
Accounts receivable	181	(\$322)	(\$569)
Student fees receivable	(202)	(\$808)	(\$743)
Inventories	471	\$803	(\$27)
Prepaid expenses and other current assets	(26)	\$112	\$76
Increase/(decrease) in current liabilities:			\$0
Accounts payable	(1,159)	(\$1,283)	(\$487)
Sales Tax payable & other liabilities	(551)	\$161	(\$168)
Wages and payroll taxes payable	(1)	\$248	(\$247)
Interest payable	54	\$215	\$224
Deferred Income	(19)	\$187	\$555
Funds held for others	12	\$20	\$24
Other Current Liabilities (Current Portion of LT Debt)	0	\$0	\$0

Net cash provided/(used) by operating activities

(\$1,129) \$567 (\$238)

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(68)	(\$365)	(\$343)

Net cash used in investing activities

(\$68) (\$365) (\$343)

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan	0	\$0	\$0
---	---	-----	-----

Net cash provided/(used) by financing activities

\$0 \$0 \$0

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

(\$1,198) \$201 (\$581)

CASH AND CASH EQUIVALENTS, Beginning

\$11,650 10,251 \$10,888

CASH AND CASH EQUIVALENTS, Ending

\$10,452 \$10,452 \$10,307

Current Month	Year to Date	Prior Year to Date
(\$114)	\$336	\$332
226	\$899	\$790
0	\$0	\$0
0	\$0	\$0
		\$0
181	(\$322)	(\$569)
(202)	(\$808)	(\$743)
471	\$803	(\$27)
(26)	\$112	\$76
		\$0
(1,159)	(\$1,283)	(\$487)
(551)	\$161	(\$168)
(1)	\$248	(\$247)
54	\$215	\$224
(19)	\$187	\$555
12	\$20	\$24
0	\$0	\$0
(\$1,129)	\$567	(\$238)
0	\$0	0
(68)	(\$365)	(\$343)
(\$68)	(\$365)	(\$343)
0	\$0	\$0
\$0	\$0	\$0
(\$1,198)	\$201	(\$581)
\$11,650	10,251	\$10,888
\$10,452	\$10,452	\$10,307

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
November 2012
(\$000's)

CASH AND CASH EQUIVALENTS	10,452
Less: Committed Capital Projects	
HTS Renovation	(140)
Casual Dining	(750)
Dining Room Upgrade	(150)
Court of Sciences Student Center	(114)
Pauley Pavillion Remodel	(362)
AGB Drape Replacement & Sound Paneling	(150)
Ackerman B&A Level Remodel	(1,986)
NCSC Remodel	(250)
Ostin Music Café	(200)
Store POS	(150)
Terrace Food Court Patio Upgrade	(350)
Subtotal	(4,602)
Adjustment for Cash Overdraft Entry	(1,068)
Uncommitted Cash	4,781
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	5,230
RESERVE SURPLUS (DEFICIT)	(449)

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2012-2013 November 2012

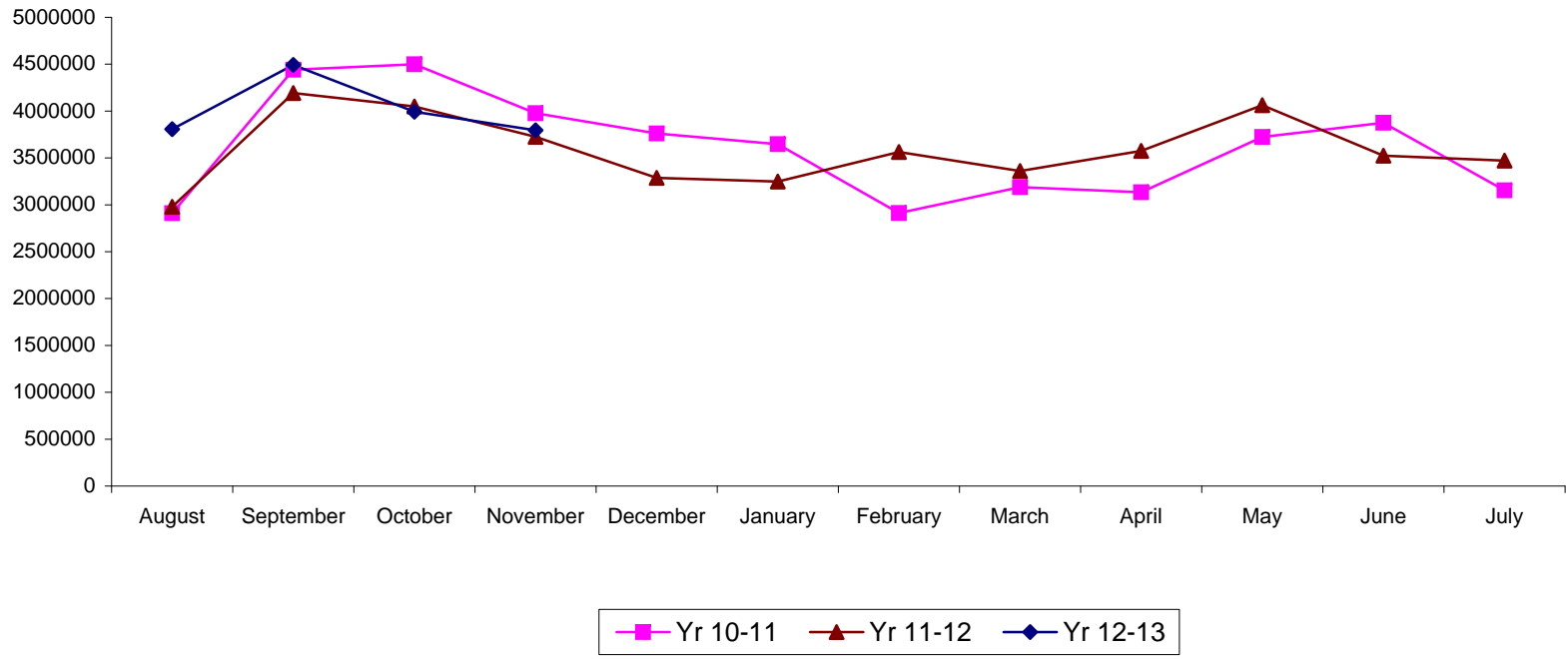
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2012-S001 Store General Replacement	50.0	4.3	4.1	8.4	41.6		0.0	In Progress
2012-S002 Store Photocopiers	40.0	26.2	0.0	26.2	13.8		0.0	In Progress
2012-S003 Pauley Souvenir Sales	40.0	1.3	2.6	3.9	36.1		0.0	In Progress
2012-S004 Ackerman B & A Level Remodel	2,000.0	0.0	14.5	14.5	1,985.5		0.0	In Progress
2012-S005 Informal Photo-Photo Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-S032 Bearwear Remodel	0.0	15.4	10.0	25.4	14.6		40.0	In Progress
2012-S034 HSS Design	0.0	0.0	17.8	17.8	2.2		20.0	In Progress
Total Store/Services	2,140.0	47.2	49.0	96.2	2,093.8	10.0	60.0	
Food Service								
2012-F006 FS Miscellaneous and Unanticipated	50.0	19.4	8.9	28.3	21.7		0.0	In Progress
2012-F007 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2012-F008 Patio Umbrellas	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-F009 LV FS Concept Updates	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2012-F010 Catering Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2012-F011 NCSC Remodel	250.0	0.0	0.0	0.0	0.0	250.0	0.0	Pending
2012-F012 Northern Lights Menu Update	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2012-F013 Ostin Music Café	200.0	0.0	0.0	0.0	0.0	200.0	0.0	Pending
2012-F014 TH Misc Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
Total Food Services	655.0	19.4	8.9	28.3	21.7	605.0	0.0	
Technology								
2012-T015 Network Infrastructure Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2012-T016 Printer Replacement	10.0	1.9	0.0	1.9	8.1		0.0	In Progress
2012-T017 PC Replacement, Infrastructure	80.0	81.7	0.0	81.7	0.0		1.7	Completed Awaiting Invoice
2012-T018 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2012-T019 Network Security Scan Software	18.0	0.0	0.0	0.0	0.0	18.0	0.0	Pending
2012-T020 Marketing Color Laser Printer	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-T021 ASUCLA Display Boards in AU KH	4.0	0.0	0.0	0.0	0.0	4.0	0.0	Pending
Total Technology	292.0	83.6	0.0	83.6	8.1	202.0	1.7	
Others								
2012-O022 Custodial Replacements	10.0	2.9	0.0	2.9	7.1		0.0	In Progress
2012-O023 SUO General Replacement	25.0	0.0	12.7	12.7	12.3		0.0	In Progress
2012-O024 Information Technology Upgrades	5.0	5.8	0.0	5.8	0.0		0.8	Completed Awaiting Invoice
2012-O025 Board Room AU 2408 Remodel	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2012-O026 Terrace Food Court Patio Upgrade	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2012-O027 Fac. Misc. Remodels	25.0	1.4	7.2	8.6	16.4		0.0	In Progress
2012-O028 Finance Photocopier	15.0	0.0	2.5	2.5	12.5		0.0	In Progress
2012-O029 Finance Misc. Replacements	15.0	1.9	0.0	1.9	13.1		0.0	In Progress
2012-O030 Licensing Visual Identity	40.0	30.0	10.0	40.0	0.0		0.0	Completed Awaiting Invoice
2012-S034 HSS Design	0.0	0.0	17.8	17.8	52.2		70.0	In Progress
Total Others	540.0	42.0	50.2	92.2	113.6	405.0	70.8	
Total Current Year Projects	3,627.0	192.2	108.1	300.3	2,237.2	1,222.0	132.5	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

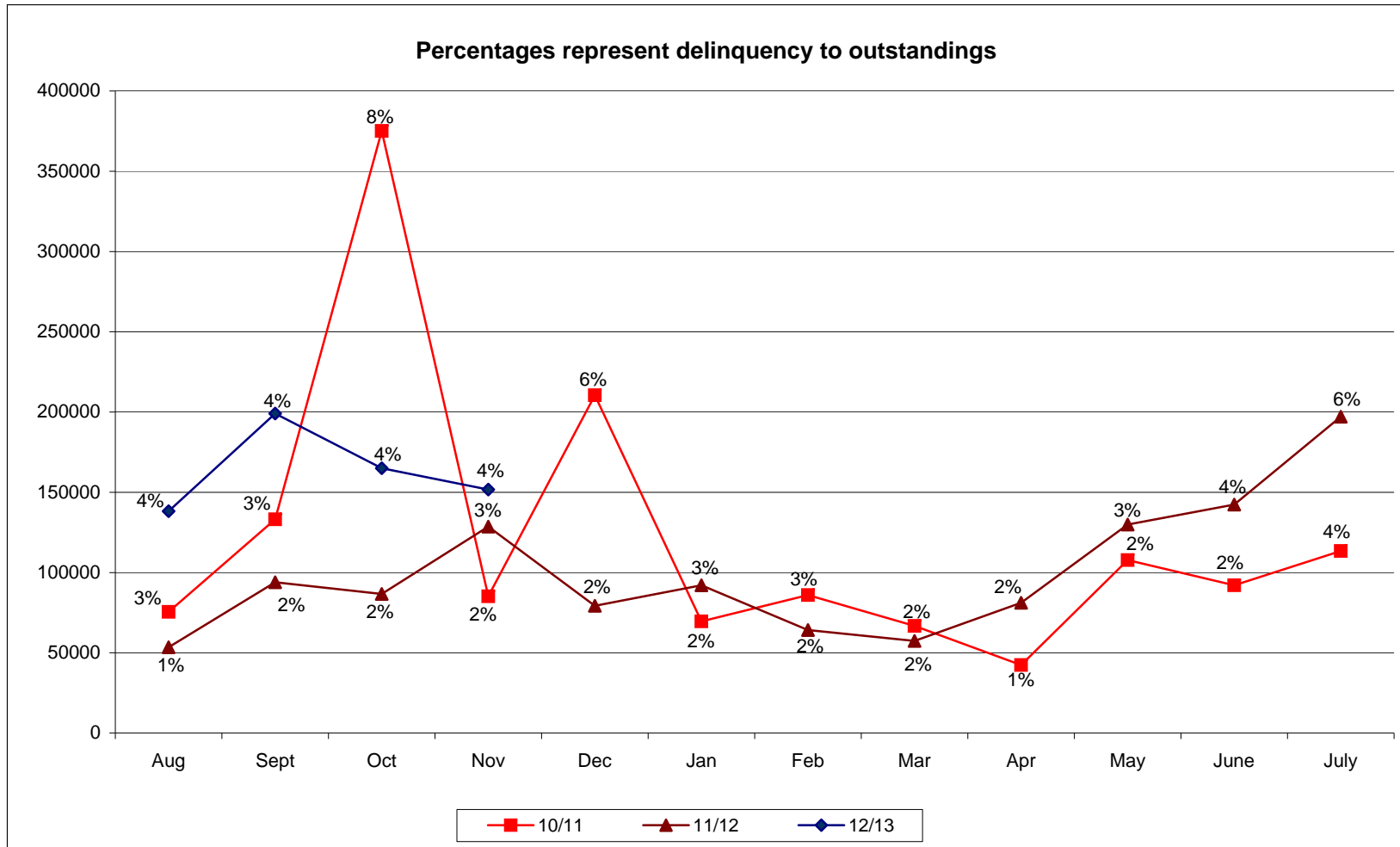
11/24/2012	November	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$613,602	18%	\$111,408	57%	\$35,270	60%	\$22,031	44%	\$5,252	63%	\$12,177	34%	\$799,740	21%
ASUCLA PUBLICATIONS		\$110,241	3%	\$880	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$111,121	3%
ASUCLA USA/GSA		\$90,601	3%	\$5,356	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,957	3%
DUE FROM VENDORS		\$726,474	21%	\$34,790	18%	\$448	1%	(\$1,021)	-2%	(\$680)	-8%	\$16,384	47%	\$776,395	20%
DENTAL KITS		\$393,716	11%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$393,716	10%
OTHER		\$1,514,353	44%	\$42,222	22%	\$22,571	39%	\$29,036	58%	\$3,772	45%	\$6,492	19%	\$1,618,446	43%
TOTAL CURRENT MONTH		\$3,448,987	100%	\$194,656	100%	\$58,289	100%	\$50,046	100%	\$8,344	100%	\$35,053	100%	\$3,795,375	100%
		91%		5%		2%		1%		0%		1%		100%	
10/27/2012	October	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$863,560	24%	\$146,671	69%	\$32,656	33%	\$6,541	30%	\$10,817	55%	\$4,090	17%	\$1,064,335	26%
ASUCLA PUBLICATIONS		\$242,138	7%	\$603	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$242,741	6%
ASUCLA USA/GSA		\$66,765	2%	\$645	0%	\$0	0%	(\$121)	-1%	\$0	0%	\$72	0%	\$67,361	2%
DUE FROM VENDORS		\$124,259	3%	\$5,003	2%	(\$380)	0%	\$7,391	34%	\$4,927	25%	\$13,702	56%	\$154,902	4%
DENTAL KITS		\$468,128	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$468,128	12%
OTHER		\$1,846,963	51%	\$62,541	29%	\$66,766	67%	\$8,214	37%	\$3,881	20%	\$6,453	27%	\$1,994,818	50%
TOTAL CURRENT MONTH		\$3,611,813	100%	\$215,463	100%	\$99,042	100%	\$22,025	100%	\$19,625	100%	\$24,317	100%	\$3,992,285	100%
		91%		5%		2%		1%		0%		1%		100%	
9/29/2012	September	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$969,872	24%	\$90,044	23%	\$15,594	10%	\$12,712	52%	\$1,710	14%	\$1,157	8%	\$1,091,089	23%
ASUCLA PUBLICATIONS		\$159,013	4%	\$1,960	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$160,973	4%
ASUCLA USA/GSA		\$70,605	2%	\$0	0%	(\$121)	0%	\$0	0%	\$121	1%	(\$49)	0%	\$70,556	2%
DUE FROM VENDORS		\$181,879	5%	(\$2,417)	-1%	\$8,362	6%	\$4,713	19%	\$3,141	26%	\$12,011	84%	\$207,689	5%
DENTAL KITS		\$797,989	21%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$797,989	18%
OTHER		\$1,710,964	44%	\$313,409	78%	\$124,297	84%	\$6,983	29%	\$7,208	59%	\$1,187	8%	\$2,164,048	48%
TOTAL CURRENT MONTH		\$3,890,322	100%	\$402,996	100%	\$148,132	100%	\$24,408	100%	\$12,180	100%	\$14,306	100%	\$4,492,344	100%
		87%		9%		3%		1%		0%		0%		100%	

Total Aged Accounts Receivable Balances

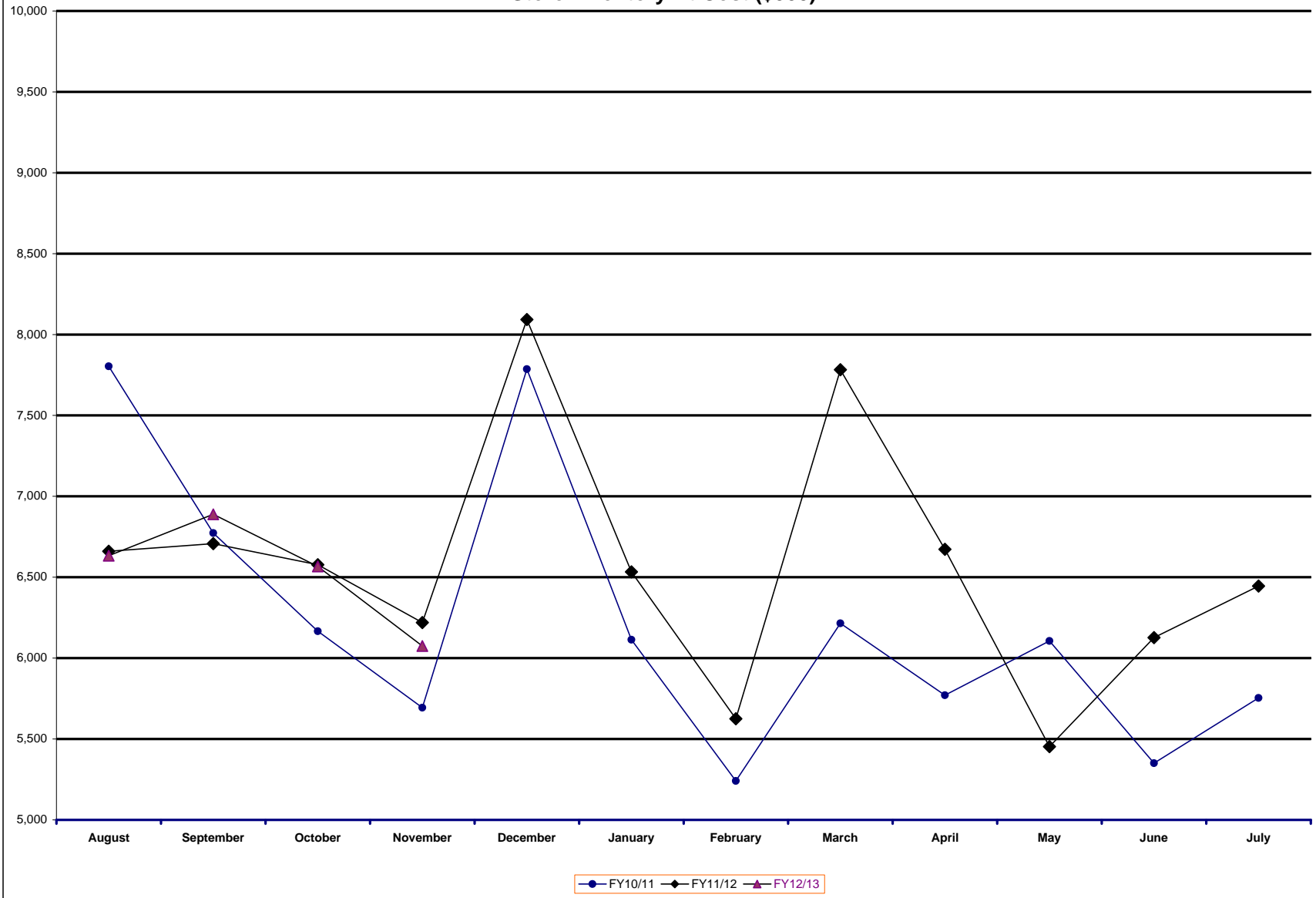
12 Month History
August 10 through November 12



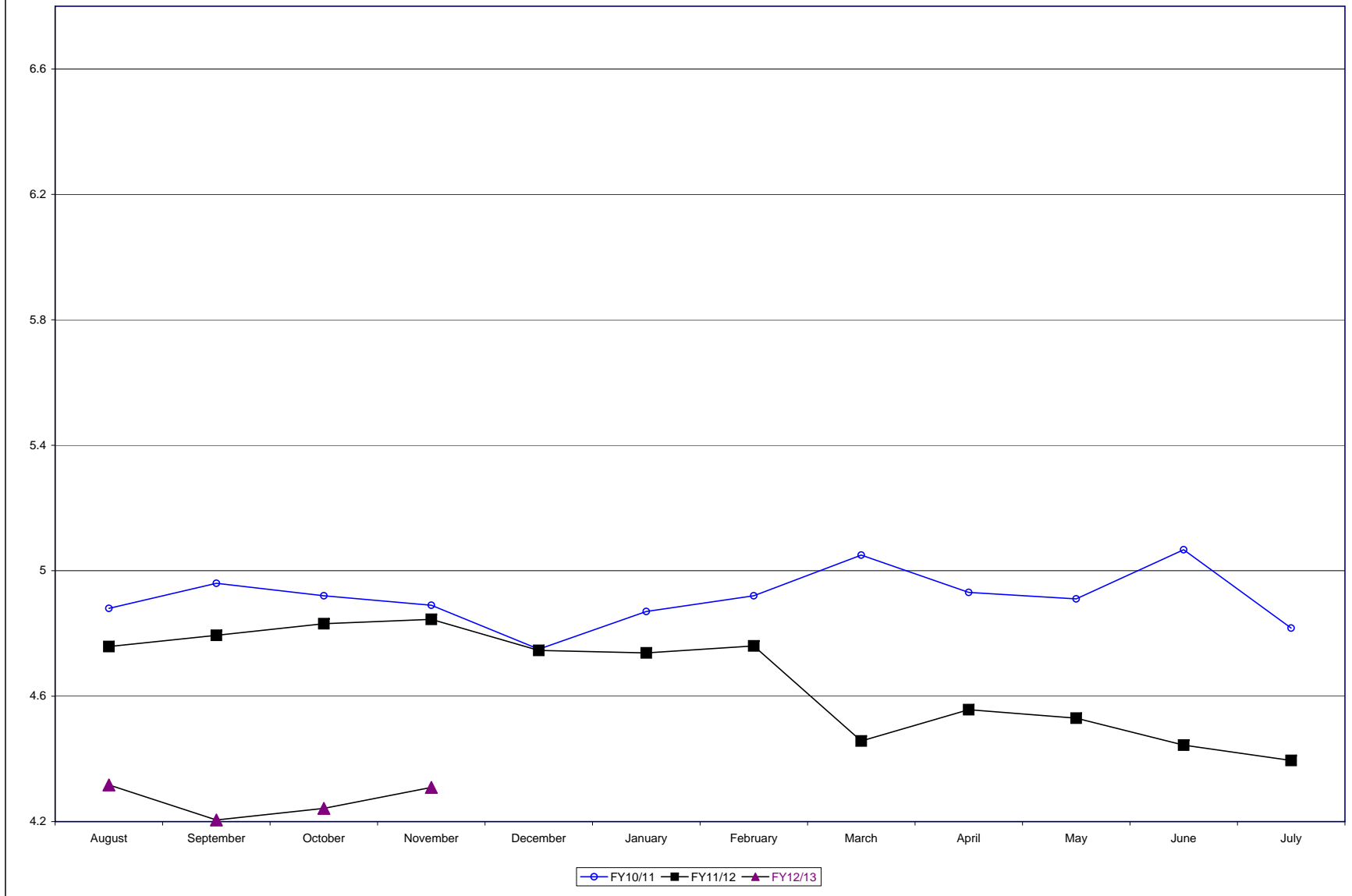
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

NOV. 04(10/28/12-11/24/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 4 MO(07/29/12-11/24/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
75,249	60,449	14,800	3,920,321	4,039,518	<119,197>	46,162	4,147,282
83,503	98,797	<15,294>	384,784	420,554	<35,770>	101,842	433,539
1,233,363	852,100	381,263	3,903,743	3,772,702	131,041	685,075	3,445,360
1,013,724	1,344,000	<330,276>	5,895,343	7,207,600	<1,312,257>	1,220,204	7,044,869
122,375	122,678	<303>	1,209,618	1,136,076	73,542	122,390	1,215,379
213,671	110,000	103,671	554,951	396,000	158,951	97,941	340,188
143,254	154,926	<11,672>	2,975,098	2,794,460	180,638	115,067	2,657,137
2,885,138	2,742,950	142,188	18,843,859	19,766,910	<923,052>	2,388,681	19,283,754
1,781,928	1,818,883	36,955	13,360,832	14,128,051	767,219	1,600,169	13,911,054
436	220	<216>	19,395	17,550	<1,845>	208	20,281
1,162	1,520	358	5,631	6,450	819	1,487	6,336
5,065	3,430	<1,635>	16,106	15,500	<606>	2,836	14,535
3,030	3,640	610	16,069	18,560	2,491	3,446	18,530
751	710	<41>	7,131	5,950	<1,181>	761	7,349
811	380	<431>	2,068	1,380	<688>	354	1,235
975	850	<125>	11,259	10,420	<839>	913	10,316
12,230	10,750	<1,480>	77,658	75,810	<1,848>	10,005	78,581
1,794,158	1,829,633	35,475	13,438,490	14,203,861	765,371	1,610,174	13,989,635
61.8	66.3	4.6	70.9	71.5	0.6	67.0	72.1
1,090,980	913,317	177,663	5,405,369	5,563,049	<157,680>	778,507	5,294,118
38.2	33.7	4.6	29.1	28.5	0.6	33.0	27.9
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
37.8	33.3	4.5	28.7	28.1	0.6	32.6	27.5
31.9	26.5	5.3	24.6	24.9	<0.2>	32.8	24.9
33.2	33.5	<0.3>	33.8	33.4	0.5	30.2	32.6
49.9	51.8	<1.9>	49.5	50.9	<1.4>	51.2	50.1
21.9	19.4	2.5	19.2	18.3	0.9	20.4	18.5
38.5	39.0	<0.5>	27.0	29.1	<2.1>	37.9	27.4
46.3	51.6	<5.3>	49.8	52.1	<2.3>	50.7	52.7
38.8	37.0	1.8	21.7	23.0	<1.4>	32.5	21.7
77,302	66,401	10,901	286,721	331,790	<45,069>	69,997	380,261
1,168,282	979,718	188,564	5,692,090	5,894,839	<202,749>	848,504	5,674,380
258,353	291,787	33,434	1,055,542	1,141,558	86,016	278,393	1,103,960
0	0	0	6,221	0	<6,221>	671	1,709
118,939	130,260	11,321	558,918	588,978	30,060	122,057	564,878
377,292	422,047	44,755	1,620,681	1,730,536	109,856	401,121	1,670,547
13.1	15.4	2.3	8.6	8.8	0.2	16.8	8.7
132,677	148,721	16,044	527,415	590,869	63,454	122,976	486,961
6,088	5,192	<896>	34,324	37,908	3,584	4,643	40,682
14,603	14,585	<18>	54,593	57,295	2,702	14,673	57,206
80	125	45	423	500	77	122	426
22	18	<4>	93	72	<21>	20	91
155	75	<80>	4,312	5,575	1,263	285	6,335
0	0	0	0	380	380	0	0
4,521	7,100	2,579	21,845	26,850	5,005	3,776	24,874
17,743	19,980	2,237	113,359	123,685	10,326	16,043	110,890
971	1,000	29	3,768	3,950	182	809	3,850
0	0	0	0	0	0	0	150
<0>	0	0	0	0	0	0	<18>
0	0	0	0	100	100	0	111
26,314	23,745	<2,569>	98,262	99,360	1,098	22,275	91,695
<180>	<1,100>	<920>	<1,694>	<5,728>	<4,034>	<158>	<1,479>
73,819	70,075	<3,744>	239,590	240,300	710	68,313	234,975
5,446	1,790	<3,656>	17,606	11,555	<6,051>	1,622	13,293
0	0	0	<19>	0	19	0	28
60,862	50,991	<9,871>	282,601	316,036	33,435	44,182	302,204
3,800	0	<3,800>	7,173	0	<7,173>	<4,572>	5,313
220	0	<220>	6,159	0	<6,159>	285	1,131
0	0	0	106	0	<106>	0	0
0	0	0	0	1,900	1,900	0	4,051
0	0	0	1,109	900	<209>	0	858
0	0	0	0	0	0	0	600
4,380	375	<4,005>	14,427	1,350	<13,077>	0	1,148
1,680	0	<1,680>	0	1,180	<1,180>	538	929
0	0	0	2,968	0	<2,968>	0	2,430
16,355	16,355	<0>	38,162	38,160	<2>	12,600	36,300
53	0	<53>	53	2,500	2,447	0	<53>
0	2	2	0	6	6	0	0
28,988	22,040	<6,948>	61,049	32,740	<28,309>	13,408	38,261
398,596	381,069	<17,527>	1,528,855	1,586,263	57,408	321,841	1,463,242
775,888	803,116	27,228	3,149,536	3,316,799	167,263	722,962	3,133,789
392,394	176,602	215,792	2,542,554	2,578,040	<35,486>	125,543	2,540,591
24,109	25,952	1,843	103,899	110,697	6,798	23,909	98,864
128,126	134,866	6,740	604,499	624,953	20,454	123,177	594,212
53,389	57,592	4,203	249,509	264,009	14,500	48,432	238,917
28,651	31,169	2,518	136,425	149,345	12,920	27,860	135,745
81,313	84,658	3,345	374,341	403,623	29,282	75,446	389,044
73,980	69,248	<4,732>	265,410	276,164	10,754	71,305	271,117
37,206	27,212	<9,994>	138,278	115,748	<22,530>	21,288	108,175
69,720	69,375	<345>	277,710	277,500	<210>	70,439	281,698
496,494	500,072	3,578	2,150,071	2,222,039	71,969	461,856	2,117,771
<104,100>	<323,470>	219,370	392,483	356,001	36,483	<336,313>	422,820

**UCLA RESTAURANTS
INCOME STATEMENT**

NOV. 04(10/28/12-11/24/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 4 MO(07/29/12-11/24/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
141,458	122,548	18,910	498,713	462,498	36,215	137,179	544,524
181,505	189,793	<8,288>	610,684	668,936	<58,252>	211,705	712,083
121,517	132,458	<10,941>	493,161	517,946	<24,785>	45,150	195,655
235,965	236,207	<243>	819,335	883,376	<64,041>	236,848	837,731
239,370	225,453	13,917	854,648	858,365	<3,717>	252,532	953,979
272,722	201,654	71,068	810,178	762,339	47,839	170,926	741,745
1,192,537	1,108,113	84,424	4,086,720	4,153,460	<66,740>	1,054,338	3,985,716
403,045	372,116	<30,929>	1,416,204	1,410,220	<5,984>	362,012	1,371,590
33.8	33.6	<0.2>	34.7	34.0	<0.7>	34.3	34.4
789,492	735,997	53,495	2,670,515	2,743,240	<72,725>	692,327	2,614,126
66.2	66.4	<0.2>	65.4	66.1	<0.7>	65.7	65.6
69.0	69.5	<0.5>	67.5	68.7	<1.2>	66.5	66.6
65.5	64.8	0.7	63.6	63.7	<0.1>	64.7	63.6
63.4	66.7	<3.3>	64.6	66.9	<2.4>	68.9	67.3
68.8	69.4	<0.6>	69.4	70.0	<0.6>	69.3	70.2
65.7	65.4	0.3	64.8	65.4	<0.6>	65.6	65.6
64.7	63.9	0.8	62.4	62.4	0.1	60.3	61.3
200,873	166,051	34,822	716,382	625,678	90,704	153,830	612,817
990,364	902,048	88,316	3,386,898	3,368,918	17,980	846,157	3,226,944
272,985	269,099	<3,886>	1,075,620	1,088,815	13,195	262,622	1,027,040
4,558	1,466	<3,092>	7,805	6,929	<876>	1,431	10,714
201,728	191,469	<10,259>	738,352	710,631	<27,721>	175,980	707,690
<35,157>	<32,640>	2,517	<126,826>	<120,911>	5,915	<26,235>	<102,145>
444,114	429,394	<14,720>	1,694,951	1,685,464	<9,487>	413,799	1,643,300
37.2	38.8	1.5	41.5	40.6	<0.9>	39.3	41.2
153,146	154,690	1,544	579,257	620,845	41,588	137,077	536,660
978	1,400	422	6,558	6,110	<448>	1,736	8,132
4,503	4,598	95	16,553	18,192	1,639	4,806	17,763
1,100	1,500	400	5,933	7,500	1,567	800	5,204
53,877	56,236	2,359	184,691	201,993	17,302	49,436	189,102
4.5	5.1	0.6	4.5	4.9	0.3	4.7	4.7
3,936	4,496	560	17,189	15,534	<1,655>	4,535	14,864
<8,555>	<8,950>	<395>	<31,481>	<35,800>	<4,319>	<8,033>	<31,056>
3,642	2,132	<1,510>	10,556	10,755	199	1,965	17,001
5,528	5,570	42	23,188	23,343	155	6,418	27,226
1,198	1,445	247	8,362	6,350	<2,012>	962	7,331
3,212	2,940	<272>	46,522	52,650	6,128	2,608	51,123
337	100	<237>	658	400	<258>	0	0
4	27	23	29	103	74	4	30
14,023	5,481	<8,542>	37,589	19,830	<17,759>	8,297	26,779
36,700	28,682	<8,018>	112,739	104,913	<7,826>	33,953	100,374
1,675	1,917	242	5,946	7,228	1,282	1,816	6,760
1,393	795	<598>	3,018	2,988	<30>	285	1,648
0	0	0	0	0	0	0	194
1,600	0	<1,600>	6,062	2,850	<3,212>	<3>	1,243
0	375	375	662	1,500	838	274	1,457
0	0	0	9,750	5,250	<4,500>	0	240
0	0	0	2,304	0	<2,304>	0	0
36,923	28,593	<8,330>	75,551	76,464	913	15,676	61,585
315,219	292,027	<23,192>	1,121,638	1,148,998	27,360	262,614	1,043,659
759,333	721,421	<37,912>	2,816,590	2,834,462	17,872	676,412	2,686,959
231,032	180,627	50,405	570,308	534,456	35,852	169,745	539,985
28,378	26,403	<1,975>	108,532	107,620	<912>	24,665	97,280
60,265	63,189	2,924	169,822	172,577	2,755	60,528	166,659
25,112	26,120	1,008	70,536	70,829	293	23,799	67,659
13,476	14,136	660	38,121	39,332	1,211	13,690	38,056
38,246	38,396	150	103,890	106,450	2,560	37,679	108,249
62,365	66,090	3,725	223,740	263,576	39,836	60,111	228,551
31,366	25,973	<5,393>	116,570	110,476	<6,094>	17,945	91,191
100,848	106,614	5,766	403,295	426,456	23,161	70,621	282,352
360,056	366,921	6,865	1,234,506	1,297,316	62,810	309,038	1,079,997
<129,024>	<186,294>	57,270	<664,198>	<762,860>	98,662	<139,293>	<540,012>
358,882	346,631	12,251	1,265,907	1,279,880	<13,973>	323,462	1,194,970
121,182	114,347	6,835	437,733	430,370	7,363	89,842	345,458
237,700	232,284	5,416	828,174	849,510	<21,336>	233,620	849,512
5.20	4.96	0.23	5.03	4.96	0.07	4.67	4.74
6.26	6.02	0.24	6.19	6.10	0.09	5.95	6.04
4.65	4.44	0.21	4.42	4.38	0.04	4.18	4.21
29,111	28,708	<403>	110,833	111,414	581	27,014	111,012
40.97	38.60	2.37	36.87	37.28	<0.41>	39.03	35.90

SERVICES DIVISION
INCOME STATEMENT

NOV. 04(10/28/12-11/24/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 4 MO(07/29/12-11/24/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
25,669	20,977	4,692	63,517	66,118	<2,601>	19,982	62,979
25,669	20,977	4,692	63,517	66,118	<2,601>	19,982	62,979
425	321	<104>	1,958	1,504	<454>	312	1,459
25,245	20,656	4,589	61,558	64,614	<3,056>	19,670	61,520
98.4	98.5	<0.1>	96.9	97.7	<0.8>	98.4	97.7
98.4	98.5	<0.1>	96.9	97.7	<0.8>	98.4	97.7
178,771	150,000	28,771	879,036	820,175	58,861	146,158	765,404
83,055	84,675	<1,620>	336,227	339,150	<2,923>	79,868	318,803
261,826	234,675	27,151	1,215,263	1,159,325	55,938	226,026	1,084,207
287,071	255,331	31,740	1,276,821	1,223,939	52,882	245,696	1,145,727
31,942	32,235	293	125,178	125,496	318	33,798	125,736
706	1,938	1,232	2,011	7,342	5,331	1,005	4,164
32,648	34,173	1,525	127,189	132,838	5,649	34,803	129,900
127.2	162.9	35.7	200.3	200.9	0.7	174.2	206.3
15,339	15,712	373	58,609	61,881	3,272	13,767	53,029
1,693	739	<954>	4,571	3,014	<1,557>	2,378	4,011
684	744	60	2,620	2,909	289	762	2,877
7	105	98	389	420	31	0	258
708	0	<708>	9,708	9,000	<708>	<318>	9,682
2,000	2,000	<0>	6,000	6,000	0	2,003	5,967
4,500	4,500	0	14,566	18,000	3,434	1,825	11,364
692	240	<452>	939	715	<224>	233	693
2,458	2,233	<225>	8,707	9,532	825	2,233	9,532
600	1,150	550	2,300	4,600	2,300	4,250	8,086
4,502	4,150	<352>	12,739	16,600	3,861	16,483	23,450
5,449	0	<5,449>	51,665	47,950	<3,715>	1,422	34,643
16,020	15,000	<1,020>	67,811	62,000	<5,811>	13,240	58,684
68	0	<68>	108	0	<108>	0	0
61,994	57,671	<4,323>	268,617	240,631	<27,986>	47,150	239,046
116,714	104,244	<12,470>	509,349	483,252	<26,097>	105,428	461,322
149,362	138,417	<10,945>	636,538	616,090	<20,448>	140,232	591,221
137,709	116,914	20,795	640,283	607,849	32,434	105,464	554,506
2,086	2,101	15	8,155	8,498	343	2,074	7,700
12,032	12,272	240	42,378	41,602	<776>	11,926	39,983
5,181	5,240	59	18,205	17,633	<572>	4,846	16,970
2,781	2,836	55	9,842	9,763	<79>	2,788	9,450
7,891	7,704	<187>	26,743	26,489	<254>	7,575	26,915
13,123	12,284	<839>	47,080	48,985	1,905	12,648	48,091
6,600	4,826	<1,774>	24,529	20,527	<4,002>	3,775	19,188
5,921	5,695	<226>	23,535	22,780	<755>	5,277	21,108
55,615	52,958	<2,657>	200,467	196,277	<4,190>	50,909	189,405
82,094	63,956	18,138	439,816	411,572	28,244	54,555	365,101

**UCLA STUDENT UNION
INCOME STATEMENT**

NOV. 04(10/28/12-11/24/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 4 MO(07/29/12-11/24/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
47,181	44,625	2,556	191,740	191,058	682	53,693	189,739
2,858	2,311	547	8,643	10,334	<1,691>	2,472	8,406
48,540	42,826	5,714	196,332	190,204	6,128	42,289	187,819
98,579	89,762	8,817	396,715	391,596	5,119	98,454	385,964
47,681	41,884	<5,797>	192,159	186,020	<6,139>	41,978	183,883
13,082	12,673	<409>	36,132	46,213	10,081	17,256	43,794
0	100	100	319	200	<119>	20	196
60,762	54,657	<6,105>	228,609	232,433	3,824	59,254	227,873
61.6	60.9	<0.8>	57.6	59.4	1.7	60.2	59.0
37,817	35,105	2,712	168,106	159,163	8,943	39,200	158,091
38.4	39.1	<0.8>	42.4	40.6	1.7	39.8	41.0
72.3	71.6	0.7	81.2	75.8	5.4	67.9	76.9
100.0	95.7	4.3	96.3	98.1	<1.8>	99.2	97.7
1.8	2.2	<0.4>	2.1	2.2	<0.1>	0.7	2.1
9,234	16,939	<7,705>	46,878	46,053	825	17,628	47,506
2,531	2,025	506	7,102	8,963	<1,861>	2,025	8,963
8,417	7,539	878	34,253	33,484	769	7,260	32,622
20,181	26,503	<6,322>	88,233	88,500	<267>	26,913	89,091
57,998	61,608	<3,610>	256,339	247,663	8,676	66,113	247,182
30,164	30,652	488	117,509	119,920	2,411	29,499	118,750
18,768	21,462	2,694	77,866	85,496	7,630	19,551	84,079
48,932	52,114	3,182	195,375	205,416	10,041	49,050	202,829
49.6	58.1	8.4	49.3	52.5	3.2	49.8	52.6
15,397	15,552	155	58,879	61,421	2,542	13,224	53,281
2,476	749	<1,727>	5,385	3,288	<2,097>	652	3,093
3,718	3,417	<301>	13,272	13,423	151	3,448	13,243
700	0	<700>	734	1,150	416	58	58
0	0	0	<30>	0	30	0	0
0	0	0	464	464	0	0	464
2	0	<2>	3,868	5,158	1,290	90	5,261
934	89	<845>	18,642	17,331	<1,311>	1,333	18,575
3,995	8,345	4,350	22,701	22,049	<652>	9,573	21,977
460	460	0	1,625	1,410	<215>	1,351	3,221
0	30	30	20	495	475	0	105
92	92	0	92	277	185	395	687
0	0	0	0	0	0	0	67
12	30	18	651	849	198	5	2,160
478	601	123	2,088	2,404	316	1,806	5,208
1,642	350	<1,292>	8,430	4,940	<3,490>	687	6,648
1,466	1,083	<383>	5,863	4,332	<1,531>	1,100	4,400
1,323	1,105	<218>	5,084	4,881	<203>	1,203	4,782
2	26	25	<4>	115	119	0	1
1,655	1,215	<440>	4,558	5,378	820	1,185	5,537
0	2,637	2,637	0	2,637	2,637	2,512	2,512
15,417	15,417	0	61,667	61,668	1	15,417	61,667
9,641	11,000	1,359	36,269	32,000	<4,269>	10,450	31,831
59,409	62,198	2,789	250,259	245,670	<4,589>	64,490	244,778
108,342	114,312	5,971	445,634	451,086	5,452	113,540	447,607
<50,343>	<52,704>	2,361	<189,295>	<203,423>	14,128	<47,427>	<200,425>
3,127	3,204	77	12,504	13,129	625	2,924	11,992
4,970	5,581	611	16,862	16,792	<70>	6,077	16,782
2,140	2,383	243	7,206	7,102	<104>	2,470	6,983
1,149	1,289	140	3,899	3,966	67	1,421	3,953
3,260	3,504	244	10,536	10,700	164	3,921	11,221
38,986	36,482	<2,504>	139,866	145,500	5,634	37,577	142,873
19,608	14,340	<5,268>	72,870	60,996	<11,874>	11,220	57,007
17,826	18,125	299	70,764	72,500	1,736	18,368	72,238
91,066	84,908	<6,158>	334,507	330,685	<3,822>	83,978	323,049
<141,410>	<137,612>	<3,798>	<523,802>	<534,108>	10,306	<131,404>	<523,474>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

NOV. 04(10/28/12-11/24/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 4 MO(07/29/12-11/24/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
290,150	299,500	9,350	1,151,926	1,172,147	20,221	291,093	1,173,559
0	300	300	1,257	1,200	<57>	480	480
29,223	33,999	4,776	117,710	135,217	17,507	32,561	136,212
319,372	333,799	14,427	1,270,893	1,308,564	37,671	324,134	1,310,250
6.7	7.5	0.8	5.0	4.9	<0.0>	8.0	5.1
0	1,000	1,000	743	4,000	3,257	372	1,047
0	833	833	0	3,332	3,332	0	861
129,797	134,819	5,022	503,983	532,785	28,802	114,783	465,841
6,330	6,838	508	27,844	30,895	3,051	6,016	27,685
9,381	10,119	738	35,846	39,288	3,442	9,833	37,567
699	1,096	397	3,650	4,405	755	996	3,750
935	144	<791>	12,501	11,178	<1,323>	786	2,353
0	40	40	0	160	160	0	0
1,181	299	<882>	4,778	1,345	<3,433>	15	815
587	855	268	1,214	3,420	2,206	0	741
263	252	<11>	985	961	<24>	467	574
371	500	129	1,161	2,000	839	0	2,480
307	337	30	1,105	1,348	243	246	1,518
22	<1,500>	<1,522>	<2,627>	<6,000>	<3,373>	<4,572>	<16,289>
0	50	50	1,036	200	<836>	0	0
2,538	2,482	<56>	10,182	9,928	<254>	2,367	9,479
5	100	95	4,973	10,800	5,827	1,444	8,876
1,906	1,918	12	7,624	7,536	<88>	1,862	7,316
4,521	5,225	704	19,046	22,233	3,187	3,309	13,029
8,163	10,244	2,081	36,578	40,976	4,398	4,587	33,682
53	66	13	282	142	<140>	0	183
5,214	6,714	1,500	38,905	40,405	1,500	7,975	40,684
<18>	80	98	<8>	320	328	0	<5>
20,440	21,000	560	81,760	84,000	2,240	18,338	73,352
2,874	3,342	469	11,494	12,902	1,408	3,164	10,930
773	773	0	3,090	3,092	2	814	3,256
10,123	10,123	0	40,491	40,873	382	9,828	39,681
1,571	1,365	<206>	3,776	1,568	<2,208>	1,365	1,568
9,167	9,442	275	36,667	38,192	1,525	9,167	37,079
3,250	3,250	0	3,250	3,250	0	3,250	3,250
10,014	10,300	286	37,285	41,200	3,915	9,431	39,539
200	200	0	926	800	<126>	0	0
3,918	5,282	1,364	13,913	17,504	3,591	3,672	15,538
3,376	3,100	<276>	12,379	12,400	21	4,587	17,969
6,747	7,640	893	29,667	30,560	893	7,417	29,667
15,498	15,929	431	61,992	63,716	1,724	15,498	61,592
437	500	63	17,048	17,200	152	2,698	14,938
260,639	274,757	14,118	1,063,539	1,128,914	65,375	239,714	990,547
580,011	608,556	28,545	2,334,432	2,437,478	103,046	563,848	2,300,797
15,926	14,907	<1,019>	57,135	59,454	2,319	15,350	58,362
8,010	5,860	<2,150>	29,767	24,927	<4,840>	4,583	23,287
15,202	17,273	2,071	59,903	69,092	9,189	17,738	70,197
39,138	38,040	<1,098>	146,805	153,473	6,668	37,671	151,846
619,149	646,596	27,447	2,481,237	2,590,951	109,714	601,519	2,452,643
<525,682>	<553,064>	<27,382>	<2,115,904>	<2,225,168>	<109,264>	<505,206>	<2,086,636>
<25,523>	<25,523>	0	<100,101>	<100,101>	0	<27,159>	<95,586>
<3,665>	<3,665>	0	<13,185>	<13,185>	0	<5,234>	<13,342>
<64,279>	<64,344>	<65>	<252,047>	<252,497>	<450>	<63,920>	<257,079>
<619,149>	<646,596>	<27,447>	<2,481,237>	<2,590,951>	<109,714>	<601,519>	<2,452,643>
<0>	0	0	0	0	<0>	<0>	<0>

MAINTENANCE DIVISION
EXPENSE STATEMENT

NOV. 04(10/28/12-11/24/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 4 MO(07/29/12-11/24/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
92,241	98,869	6,628	364,024	389,479	25,455	103,289	366,156
2,275	0	<2,275>	10,631	0	<10,631>	315	6,224
<100>	0	100	<400>	0	400	<9,652>	<9,652>
<4,003>	<4,119>	<116>	<15,985>	<16,706>	<721>	<4,590>	<18,989>
<1,325>	<3,000>	<1,675>	<29,123>	<12,000>	17,123	<2,273>	<15,008>
89,089	91,750	2,661	329,147	360,773	31,626	87,089	328,732
57,496	59,855	2,359	215,456	237,708	22,252	49,461	203,018
185	140	<45>	541	610	69	66	490
715	881	166	2,567	3,533	966	811	2,877
0	180	180	0	720	720	0	474
4,247	4,544	297	17,962	18,296	334	4,527	18,152
3,905	4,251	346	19,058	17,487	<1,571>	5,020	21,608
1,523	822	<701>	5,251	4,142	<1,109>	1,204	6,003
792	787	<5>	3,123	3,292	169	742	3,180
24,701	13,725	<10,976>	62,469	60,400	<2,069>	29,963	98,198
4,729	2,925	<1,804>	13,028	11,700	<1,328>	2,789	12,148
128	200	72	204	400	196	39	39
346	275	<71>	899	1,100	201	176	1,461
0	225	225	15	900	885	236	467
4,429	2,450	<1,979>	14,782	9,800	<4,982>	3,210	11,816
8,418	7,707	<711>	30,623	29,152	<1,471>	8,714	27,573
3,167	3,219	53	13,454	12,876	<578>	2,797	11,186
812	480	<332>	2,598	2,320	<278>	249	2,248
115,592	102,666	<12,926>	402,031	414,436	12,405	110,002	420,938
204,681	194,416	<10,265>	731,179	775,209	44,030	197,091	749,670
16,016	19,665	3,649	64,032	78,660	14,628	15,929	61,922
16,016	19,665	3,649	64,032	78,660	14,628	15,929	61,922
220,696	214,081	<6,615>	795,211	853,869	58,658	213,020	811,592
<188,454>	<184,104>	4,350	<676,096>	<734,224>	<58,128>	<181,641>	<690,632>
<6,058>	<6,058>	0	<24,232>	<24,232>	0	<6,058>	<24,232>
<2,295>	<2,295>	0	<9,180>	<9,180>	0	<2,296>	<9,184>
<7,963>	<6,717>	1,246	<28,567>	<26,779>	1,788	<7,675>	<29,182>
<15,926>	<14,907>	1,019	<57,135>	<59,454>	<2,319>	<15,350>	<58,362>
<220,696>	<214,081>	6,615	<795,210>	<853,869>	<58,659>	<213,020>	<811,592>
0	0	<0>	1	0	<1>	0	0

UTILITIES
EXPENSE STATEMENT

NOV. 04(10/28/12-11/24/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 4 MO(07/29/12-11/24/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
13,835	12,503	<1,332>	96,143	68,714	<27,429>	13,587	67,242
77,831	54,941	<22,890>	249,497	226,193	<23,304>	37,886	203,779
7,604	6,664	<940>	30,681	28,598	<2,083>	5,286	26,151
4,280	7,649	3,369	14,986	24,990	10,004	6,095	19,866
6,888	3,026	<3,862>	20,163	11,208	<8,955>	1,879	7,950
110,438	84,783	<25,655>	411,470	359,703	<51,767>	64,733	324,988
110,438	84,783	<25,655>	411,470	359,703	<51,767>	64,733	324,988
<94,780>	<72,351>	22,429	<352,247>	<307,746>	44,501	<54,228>	<275,561>
<2,642>	<2,642>	0	<10,568>	<10,568>	0	<2,631>	<10,512>
<1,001>	<1,001>	0	<4,004>	<4,004>	0	<999>	<3,984>
<4,005>	<2,929>	1,076	<14,884>	<12,458>	2,426	<2,292>	<11,644>
<8,010>	<5,860>	2,150	<29,767>	<24,927>	4,840	<4,583>	<23,287>
<110,438>	<84,783>	25,655	<411,470>	<359,703>	51,767	<64,733>	<324,988>
0	0	0	0	0	0	0	0