

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
November (10/30/11 - 11/26/11)**

**Prepared
December 13, 2011**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2011 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

NOVEMBER (10/30/11 - 11/26/11)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11	
CURRENT MONTH										**		YTD 4 MONTHS (07/31/11 - 11/26/11)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
2,459		2,679		(220)	(8.2%)	109	4.6%	2,350		GROSS INCOME												2,350	
1,208		1,202		6	0.5%	66	5.8%	1,142		UCLA Store												1,142	
246		212		34	16.0%	29	13.4%	217		UCLA Restaurants												217	
125		111		14	12.6%	25	25.0%	100		Services Division												100	
										UCLA Student Union													
4,038		4,204		(166)	(3.9%)	229	6.0%	3,809		TOTAL												3,809	
849	34.5%	926	34.6%	(77)	(8.3%)	38	4.5%	811	34.5%	GROSS MARGIN												811	34.5%
846	70.0%	856	71.2%	(10)	(1.2%)	18	(2.1%)	828	72.5%	UCLA Store												828	72.5%
246	100.0%	212	100.0%	34	0.0	30	0.5	216	99.5%	UCLA Restaurants												216	99.5%
66	52.8%	58	52.3%	8	0.5	17	3.8	49	49.0%	Services Division												49	49.0%
										UCLA Student Union													
2,007	49.7%	2,052	48.8%	(45)	0.9	103	(0.3)	1,904	50.0%	TOTAL												1,904	50.0%
524	21.3%	533	19.9%	9	(1.4)	(20)	0.1	504	21.4%	WAGES & BENEFITS												504	21.4%
551	45.6%	546	45.4%	(5)	(0.2)	(48)	(1.6)	503	44.0%	UCLA Store												503	44.0%
49	19.9%	53	25.0%	4	5.1	(7)	(0.5)	42	19.4%	UCLA Restaurants												42	19.4%
62	49.6%	64	57.7%	2	8.1	(3)	9.4	59	59.0%	Services Division												59	59.0%
										UCLA Student Union													
1,186	29.4%	1,196	28.4%	10	(1.0)	(78)	(0.3)	1,108	29.1%	TOTAL												1,108	29.1%
199	8.1%	203	7.6%	4	(0.5)	(24)	(0.7)	175	7.4%	OTHER CONTROLLABLES *												175	7.4%
126	10.4%	105	8.7%	(21)	(1.7)	(6)	0.1	120	10.5%	UCLA Store												120	10.5%
92	37.4%	61	28.8%	(31)	(8.6)	(21)	(4.7)	71	32.7%	UCLA Restaurants												71	32.7%
51	40.8%	47	42.3%	(4)	1.5	(5)	5.2	46	46.0%	Services Division												46	46.0%
										UCLA Student Union													
468	11.6%	416	9.9%	(52)	(1.7)	(56)	(0.8)	412	10.8%	TOTAL												412	10.8%
126	5.1%	190	7.1%	(64)	(2.0)	(6)	(0.5)	132	5.6%	CONTRIBUTION												132	5.6%
170	14.1%	204	17.0%	(34)	(2.9)	(34)	(3.8)	204	17.9%	UCLA Store												204	17.9%
105	42.7%	98	46.2%	7	(3.5)	2	(4.8)	103	47.5%	UCLA Restaurants												103	47.5%
(47)	(37.6%)	(53)	(47.7%)	6	10.1	9	18.4	(56)	(56.0%)	Services Division												(56)	(56.0%)
										UCLA Student Union													
354	8.8%	439	10.4%	(85)	(1.6)	(29)	(1.3)	383	10.1%	TOTAL												383	10.1%
468	11.6%	489	11.6%	21	0.0	7	0.9	475	12.5%	ALLOCATED EXPENSES												475	12.5%
181	4.5%	174	4.1%	(7)	(0.4)	3	0.3	184	4.8%	Admin&Support Services												184	4.8%
59	1.5%	71	1.7%	12	0.2	4	0.2	63	1.7%	Maintenance Division												63	1.7%
198	4.9%	221	5.3%	23	0.4	4	0.4	202	5.3%	Utilities												202	5.3%
										Depreciation													
906	22.4%	955	22.7%	49	0.3	18	1.9	924	24.3%	TOTAL												924	24.3%
(552)	(13.7%)	(516)	(12.3%)	(36)	(1.4)	(11)	0.5	(541)	(14.2%)	NET INCOME (LOSS) FROM OPERATIONS												(541)	(14.2%)
0	0.0%	0	0.0%	0	0.0	(15)	(0.4)	15	0.4%	OTHER INC/(EXP)												15	0.4%
19	0.5%	16	0.4%	3	0.1	(7)	(0.2)	26	0.7%	Non-Recurrent Inc/(Exp)												26	0.7%
(56)	(1.4%)	(56)	(1.3%)	0	(0.1)	3	0.1	(59)	(1.5%)	Interest Income												(59)	(1.5%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)												0	0.0%
186	4.6%	186	4.4%	0	0.2	1	(0.3)	185	4.9%	Income Taxes												185	4.9%
										Student Union Fee Income													
149	3.7%	146	3.5%	3	0.2	(18)	(0.7)	167	4.4%	TOTAL												167	4.4%
(403)	(10.0%)	(370)	(8.8%)	(33)	(1.2)	(29)	(0.2)	(374)	(9.8%)	NET INCOME (LOSS)												(374)	(9.8%)

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2011 (\$000's)
DIVISIONS FULLY ALLOCATED**

NOVEMBER (10/30/11 - 11/26/11)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11	
CURRENT MONTH										**		YTD 4 MONTHS (07/31/11 - 11/26/11)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
2,459		2,679		(220)	(8.2%)	109	4.6%	2,350				19,664		20,318		(654)	(3.2%)	18	0.1%	19,646			
1,208		1,202		6	0.5%	66	5.8%	1,142				4,599		4,469		130	2.9%	479	11.6%	4,120			
246		212		34	16.0%	29	13.4%	217				1,147		1,150		(3)	(0.3%)	39	3.5%	1,108			
125		111		14	12.6%	25	25.0%	100				475		469		6	1.3%	35	8.0%	440			
4,038		4,204		(166)	(3.9%)	229	6.0%	3,809				25,885		26,406		(521)	(2.0%)	571	2.3%	25,314			
GROSS INCOME												GROSS MARGIN											
849	34.5%	926	34.6%	(77)	(0.1)	38	0.0	811	34.5%			5,674	28.9%	5,829	28.7%	(155)	0.2	(2)	0.0	5,676	28.9%		
846	70.0%	856	71.2%	(10)	(1.2)	18	(2.5)	828	72.5%			3,227	70.2%	3,172	71.0%	55	(0.8)	271	(1.5)	2,956	71.7%		
246	100.0%	212	100.0%	34	0.0	30	0.5	216	99.5%			1,146	99.9%	1,148	99.8%	(2)	0.1	40	0.1	1,106	99.8%		
66	52.8%	58	52.3%	8	0.5	17	3.8	49	49.0%			247	52.0%	238	50.7%	9	1.3	27	2.0	220	50.0%		
2,007	49.7%	2,052	48.8%	(45)	0.9	103	(0.3)	1,904	50.0%			10,294	39.8%	10,387	39.3%	(93)	0.5	336	0.5	9,958	39.3%		
TOTAL												TOTAL											
TOTAL CONTROLLABLES												TOTAL CONTROLLABLES											
723	29.4%	736	27.5%	13	(1.9)	(44)	(0.5)	679	28.9%			3,134	15.9%	3,163	15.6%	29	(0.3)	(95)	(0.4)	3,039	15.5%		
676	56.0%	652	54.2%	(24)	(1.8)	(53)	(1.4)	623	54.6%			2,687	58.4%	2,678	59.9%	(9)	1.5	(223)	1.4	2,464	59.8%		
140	56.9%	113	53.3%	(27)	(3.6)	(27)	(4.8)	113	52.1%			591	51.5%	570	49.6%	(21)	(1.9)	(41)	(1.9)	550	49.6%		
114	91.2%	111	100.0%	(3)	8.8	(9)	13.8	105	105.0%			448	94.3%	443	94.5%	(5)	0.2	(16)	3.9	432	98.2%		
1,653	40.9%	1,612	38.3%	(41)	(2.6)	(133)	(1.0)	1,520	39.9%			6,860	26.5%	6,854	26.0%	(6)	(0.5)	(375)	(0.9)	6,485	25.6%		
TOTAL												TOTAL											
CONTRIBUTION												CONTRIBUTION											
126	5.1%	190	7.1%	(64)	(2.0)	(6)	(0.5)	132	5.6%			2,541	12.9%	2,666	13.1%	(125)	(0.2)	(96)	(0.5)	2,637	13.4%		
170	14.1%	204	17.0%	(34)	(2.9)	(34)	(3.8)	204	17.9%			540	11.7%	494	11.1%	46	0.6	48	(0.2)	492	11.9%		
105	42.7%	98	46.2%	7	(3.5)	2	(4.8)	103	47.5%			555	48.4%	578	50.3%	(23)	(1.9)	(1)	(1.8)	556	50.2%		
(47)	(37.6%)	(53)	(47.7%)	6	10.1	9	18.4	(56)	(56.0%)			(200)	(42.1%)	(205)	(43.7%)	5	1.6	11	5.9	(211)	(48.0%)		
354	8.8%	439	10.4%	(85)	(1.6)	(29)	(1.3)	383	10.1%			3,436	13.3%	3,533	13.4%	(97)	(0.1)	(38)	(0.4)	3,474	13.7%		
TOTAL												TOTAL											
ALLOCATED EXPENSES												ALLOCATED EXPENSES											
462	18.8%	491	18.3%	29	(0.5)	16	1.5	478	20.3%			2,119	10.8%	2,160	10.6%	41	(0.2)	(11)	(0.1)	2,108	10.7%		
309	25.6%	333	27.7%	24	2.1	4	1.8	313	27.4%			1,080	23.5%	1,162	26.0%	82	2.5	(35)	1.9	1,045	25.4%		
51	20.7%	48	22.6%	(3)	1.9	(1)	2.3	50	23.0%			189	16.5%	187	16.3%	(2)	(0.2)	(3)	0.3	186	16.8%		
84	67.2%	83	74.8%	(1)	7.6	(1)	15.8	83	83.0%			323	68.0%	323	68.9%	0	0.9	(4)	4.5	319	72.5%		
906	22.4%	955	22.7%	49	0.3	18	1.9	924	24.3%			3,711	14.3%	3,832	14.5%	121	0.2	(53)	0.2	3,658	14.5%		
TOTAL												TOTAL											
NET INCOME (LOSS) FROM OPERATIONS												NET INCOME (LOSS) FROM OPERATIONS											
(337)	(8.3%)	(301)	(7.2%)	(36)	(1.1)	10	0.8	(347)	(9.1%)			423	1.6%	506	1.9%	(83)	(0.3)	(106)	(0.5)	529	2.1%		
(139)	(3.4%)	(129)	(3.1%)	(10)	(0.3)	(31)	(0.6)	(108)	(2.8%)			(540)	(2.1%)	(668)	(2.5%)	128	0.4	13	0.1	(553)	(2.2%)		
55	1.4%	50	1.2%	5	0.2	0	0.0	53	1.4%			365	1.4%	391	1.5%	(26)	(0.1)	(5)	(0.1)	370	1.5%		
(131)	(3.2%)	(136)	(3.2%)	5	0.0	8	0.4	(139)	(3.6%)			(523)	(2.0%)	(528)	(2.0%)	5	0.0	7	0.1	(530)	(2.1%)		
(552)	(13.7%)	(516)	(12.3%)	(36)	(1.4)	(11)	0.5	(541)	(14.2%)			(275)	(1.1%)	(299)	(1.1%)	24	0.0	(91)	(0.4)	(184)	(0.7%)		
TOTAL												TOTAL											
OTHER INC/(EXP)												OTHER INC/(EXP)											
0	0.0%	0	0.0%	0	0.0	(15)	(0.4)	15	0.4%			8	0.0%	0	0.0%	8	0.0	(21)	(0.1)	29	0.1%		
19	0.5%	16	0.4%	3	0.1	(7)	(0.2)	26	0.7%			83	0.3%	70	0.3%	13	0.0	(38)	(0.2)	121	0.5%		
(56)	(1.4%)	(56)	(1.3%)	0	(0.1)	3	0.1	(59)	(1.5%)			(226)	(0.9%)	(226)	(0.9%)	0	0.0	10	0.0	(236)	(0.9%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
186	4.6%	186	4.4%	0	0.2	1	(0.3)	185	4.9%			742	2.9%	742	2.8%	0	0.1	2	0.0	740	2.9%		
149	3.7%	146	3.5%	3	0.2	(18)	(0.7)	167	4.4%			607	2.3%	586	2.2%	21	0.1	(47)	(0.3)	654	2.6%		
(403)	(10.0%)	(370)	(8.8%)	(33)	(1.2)	(29)	(0.2)	(374)	(9.8%)			332	1.3%	287	1.1%	45	0.2	(138)	(0.6)	470	1.9%		
NET INCOME (LOSS)												NET INCOME (LOSS)											

ASUCLA
P/L Reconciliation
Nov-11

<i>Financial Analysis</i>	\$000's	
	Nov-11	
Budgeted Net Income/(Loss)		(370)
UCLA Store		
Gross Margin:		
Bearwear gross income \$48K above plan due primarily to a strong Score Big promotion	19	
Campus Photo Studio gross margin below plan due to lower sales and relatively higher raw materials costs	(9)	
Computer Store gross margin below plan due to timing for the Apple year-over-year bonus which was received last month but budgeted this month and in future months, and lower sales due to an aggressive budget and reduced department sales	(65)	
HSS Dental gross income \$17K below plan due to timing of Dental Kit backorder merchandise arrival	(6)	
HSS South Campus and Kinross gross income \$31K below plan due to delay in opening	(13)	
Other, positive controllables mainly employee benefits	10	
Total Contribution		(64)
UCLA Restaurants		
Gross Margin:		
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	10	
Court Science Stu Ctr., Subway and Yoshinoya gross income \$104K below plan due to delay in opening	(75)	
YRL Café gross income \$16K above plan due to better results than anticipated	11	
KH Coffeehouse gross income \$15K above plan due to increased enrollment and delayed opening of CSSC	9	
Cooperage gross income \$17K above plan due to increased enrollment and delayed opening of CSSC	10	
Taco Bell gross income \$11K above plan due to higher enrollment, recovery from prior year media issues and CSSC opening delay	7	
Catering gross income \$35K above plan due to several unanticipated large events and new business from Athletics	20	
Total Wages higher than plan	(5)	
Other, negative controllables mostly higher credit card costs due to legislative change	(21)	
Total Contribution		(34)
Services		
Gross Margin:		
Licensing domestic income above plan due to better than anticipated results	24	
Licensing foreign income above plan due to receipt of income from Canada and Japan budgeted in earlier months	12	
Leased Ops income below plan mainly due to delay in opening of CSSC which will generate utilities charges and ATM rents	(5)	
Photography income above plan due to timing: late billing for several jobs	3	
Other, negative controllables mostly payment to UCLA and trademark	(27)	
Total Contribution		7
UCLA Student Union		
Gross Margin:		
Student Union Ops gross income \$19K above plan due to new off-campus client and Alumni reception required tenting for rain	11	
Recreation & Games gross income plan due to less student spending in games	(1)	
Other, negative controllables mostly student event expense and business promotion	(4)	
Total Contribution		6
Allocated Expenses and Other		
A&SS lower than plan mostly in wages, employee benefits and repairs and maintenance	21	
Maintenance higher than plan due to higher than average bills for annual smoke detector inspections and monthly drain cleaning	(7)	
Utilities lower than plan due to lower gas and water rates and adjusted electricity charges for a prior month late meter reading	12	
Depreciation lower than plan due to timing of capital expenditures, mainly CSSC opening delay	23	
Other	3	
Total		52
Actual Net Income/(Loss)		(403)

ASUCLA
P/L Reconciliation
Year-To-Date Through November 2011

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	287
UCLA Store	
Gross Margin:	
Bearwear gross income \$139K below plan due to reduced fan enthusiasm at the Rose Bowl and on-line	(95)
Campus Photo Studio gross margin below plan due to lower sales and higher raw materials costs	(17)
Computer Store gross margin above plan due mainly to timing of receipt of Apple bonus, partially offset by reduced sales	12
APS gross margin above plan due mainly to lower printing costs than prior year	29
Lualle Books gross income \$100K below plan due to undergraduate and F/EMBA sales moved to Ackerman and fewer law titles requested	(27)
Lualle Essentials/Market gross income \$21K below plan due to a very difficult retail climate and aggressive sales plan	(17)
Kinross and South Campus Stores' gross income \$81K below plan as they were budgeted to open in September but will now open in January 2012	(45)
Other, mostly positive controllables including employee benefits and bank card expense	34
Total Contribution	(126)
UCLA Restaurants	
Gross Margin:	
Wetzel's/RX gross income \$19K above plan mainly due to increased enrollment	15
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	34
Greenhouse gross income \$33K above plan due to increased enrollment and delayed opening of CSSC	13
Court Science Stu Ctr., Subway and Yoshinoya gross income \$281K below plan due to construction issues delaying opening	(201)
KH Coffeehouse gross income \$56K above plan due to increased enrollment and delayed opening of CSSC	34
Cooperage gross income \$65K above plan due to increased enrollment and delayed opening of CSSC	36
Taco Bell gross income \$32K above plan due to increased enrollment and delayed opening of CSSC	24
Catering gross income \$202K above plan due to unbudgeted athletics business and new special events	120
Concessions gross income \$57K below plan due to delay in operating additional coffee cart	(31)
Other	2
Total Contribution	46
Services	
Gross Margin:	
Licensing domestic income above plan due to better than anticipated results	15
Licensing foreign income above plan due mostly to timing	9
Leased Ops income below plan mainly due to delay in opening of CSSC which will generate utilities charges and ATM rents	(24)
Other, mostly negative controllables mainly payments to UCLA and trademark, partially offset by employee benefits	(23)
Total Contribution	(23)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$31K above plan due to increased wedding bookings, tenting for reception, accrual correction and strong parents weekend	22
Recreation and Games gross income below plan due to sales lower than anticipated, (less students playing games)	(10)
Other, negative controllables including business promotion and operating supplies	(7)
Total Contribution	5
Allocated Expenses and Other	
A&SS lower than plan mostly repairs and maintenance and employee benefits	12
Utilities lower than plan in all areas due mostly to lower rates, offset by negative chiller water, (consumption higher than planned)	14
Depreciation lower than plan due to mostly to timing of capitals, mainly CSSC opening delay	93
Other, mostly positive interest income from higher amounts of invested cash and positive non-recurring	24
Total	143
Actual Net Income/(Loss)	332

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and short term investments	\$10,307	\$12,493	\$10,888
Accounts receivable	3,725	4,049	3,154
Less: Allowance for doubtful accounts	(82)	(89)	(81)
Accounts receivable, net	3,643	3,960	3,074
Student fees receivable	988	802	246
Inventories	6,671	7,047	6,644
Prepaid expenses and other current assets	157	203	233
Total current assets	21,765	24,505	21,085

LONG TERM ASSETS

Property, equipment and improvements	63,580	63,478	63,237
Less: Accumulated depreciation	(34,871)	(34,673)	(34,082)
Total Long Term Assets	28,709	28,805	29,155

TOTAL ASSETS

50,474 53,310 50,240

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable	\$5,003	\$6,222	\$5,491
Wages and payroll taxes payable	2,384	2,651	2,630
Sales Tax Payable & Other Liabilities	684	1,648	851
Interest payable	368	312	143
Deferred Income	731	781	176
Funds Held for Others	125	112	101
Current portion of long term debt	673	673	673
Total current liabilities	9,968	12,399	10,065

LONG TERM DEBT:

AU expansion loan	13,452	13,452	13,452
Total long term debt	13,452	13,452	13,452

TOTAL LIABILITIES

23,420 25,851 23,518

RETAINED EARNINGS:

Beginning Balance	26,722	26,722	26,034
Year-to-date net income/(loss)	332	737	688

Ending Balance

27,054 27,459 26,722

TOTAL LIABILITIES AND RETAINED EARNINGS

50,474 53,310 50,240

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
November 2011
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)	(\$403)	\$332	\$470
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	198	\$790	808
Loss on disposals of fixed assets	0	\$0	0
Depreciation - textbook rental equipment	0	\$0	3
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	317	(\$569)	(1,275)
Student fees receivable	(186)	(\$743)	(381)
Inventories	376	(\$27)	1,303
Prepaid expenses and other current assets	46	\$76	73
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	(1,220)	(\$487)	(1,673)
Sales Tax Payable & Other Liabilities	(965)	(\$168)	(323)
Wages and payroll taxes payable	(268)	(\$247)	(203)
Interest payable	56	\$224	(122)
Deferred Income	(50)	\$555	331
Funds held for Others	13	\$24	14
 Net cash provided/(used) by operating activities	 (\$2,084)	 (\$238)	 (\$975)

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(102)	(\$343)	(264)
 Net cash used in investing activities	 (\$102)	 (\$343)	 (\$264)

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan	0	\$0	0
 Net cash provided/(used) by financing activities	 \$0	 \$0	 \$0

NET INCREASE/(DECREASE) IN CASH AND S/T INVMT

CASH AND SHORT TERM INVESTMENTS, Beginning

CASH AND SHORT TERM INVESTMENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	(\$403)	\$332	\$470
	198	\$790	808
	0	\$0	0
	0	\$0	3
	317	(\$569)	(1,275)
	(186)	(\$743)	(381)
	376	(\$27)	1,303
	46	\$76	73
	(1,220)	(\$487)	(1,673)
	(965)	(\$168)	(323)
	(268)	(\$247)	(203)
	56	\$224	(122)
	(50)	\$555	331
	13	\$24	14
	(\$2,084)	(\$238)	(\$975)
	0	\$0	0
	(102)	(\$343)	(264)
	(\$102)	(\$343)	(\$264)
	0	\$0	0
	\$0	\$0	\$0
	(\$2,186)	(\$581)	(\$1,239)
	\$12,493	10,888	\$10,097
	\$10,307	\$10,307	\$8,858

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
November 2011
(\$000's)

CASH AND SHORT TERM INVESTMENTS	10,307
Less: Committed Capital Projects	
Court of Sciences Student Center	(210)
AGB Drape Replacement & Sound Paneling	(150)
Ackerman Union Space Store Redesign Study	(300)
Ackerman Remodel	(2,000)
HTS Renovation	(150)
Pauley Pavillion Remodel	(650)
Store POS	(150)
Subtotal	<u>(3,610)</u>
Adjustment for Cash Overdraft Entry	(1,533)
Uncommitted Cash	<u>5,163</u>
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>4,810</u>
RESERVE SURPLUS (DEFICIT)	<u><u>353</u></u>

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2011-2012 November 2011

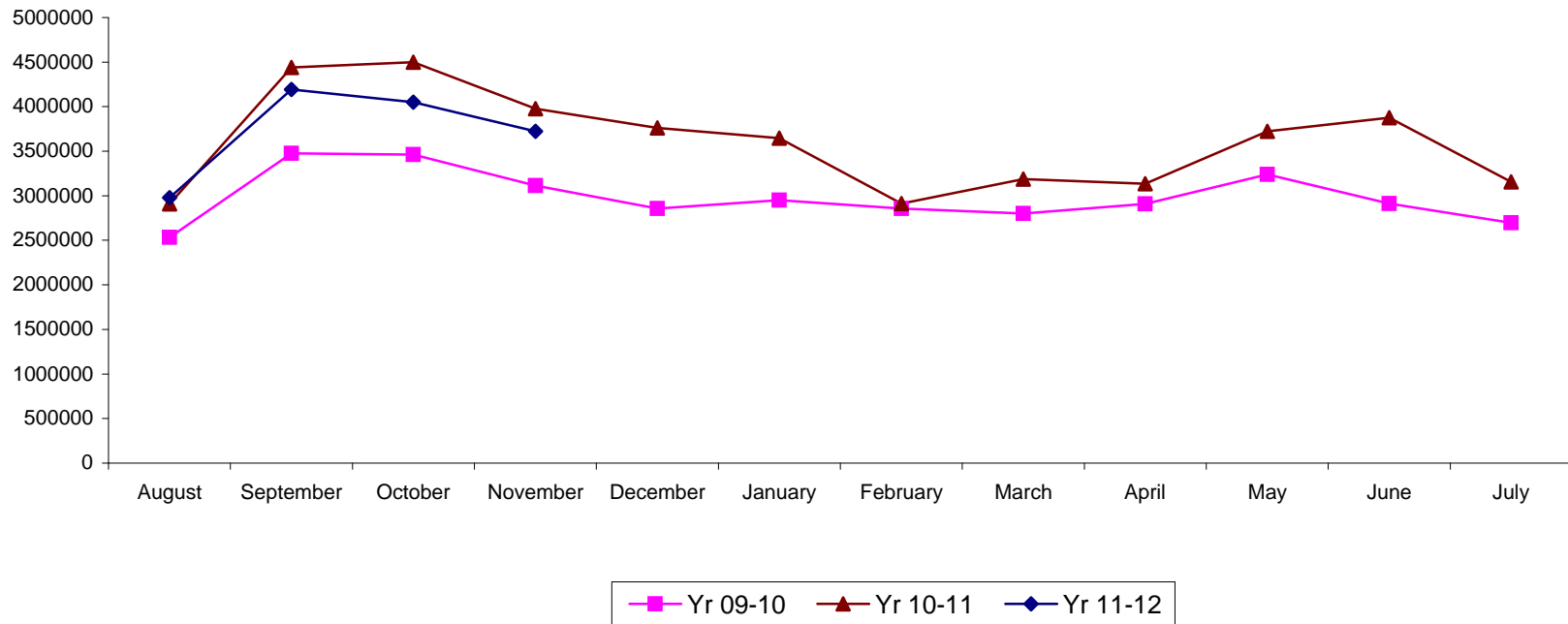
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2011-S001 Store General Replacement	50.0	2.9	10.2	13.1	36.9		0.0	In Progress
2011-S002 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0	2,000.0	0.0	Pending
2011-S003 Informal Photo-Photo Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-S004 HTS Renovation	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-S032 AU Space / Store Redesign Study	0.0	300.0	0.0	300.0	0.0		300.0	Completed
2011-S033 Text book Multi Store Fulfillment Modification	0.0	0.0	12.3	12.3	2.7		15.0	Pending
2011-S034 Kinross Grad Student Center	0.0	0.0	19.2	19.2	10.8		30.0	Pending
Total Store/Services	2,210.0	302.9	41.7	344.6	50.4	2,160.0	345.0	
Food Service								
2011-F005 FS Miscellaneous and Unanticipated	50.0	3.4	8.0	11.4	38.6		0.0	In Progress
2011-F006 Patio Furniture Upgrade	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2011-F007 TFC Dining Room Upgrade	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2011-F008 KCH Dining Room Finish Replacement	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-F009 Pauley Pavilion Remodel	650.0	0.0	0.0	0.0	0.0	650.0	0.0	Pending
2011-F010 LVC Patio Awning	15.0	0.0	4.0	4.0	11.0		0.0	In Progress
2011-F011 Office Carpet	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-F012 Freezer	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-F013 LV New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F014 Dining Room furniture	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2011-F015 NC New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F016 Space Saving Shelving	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F017 New Candy Storage	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F018 Synapse Menu Renovation Equipment Upgrades	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F031 Training Table	0.0	20.7	0.0	20.7	0.0		20.7	Completed
Total Food Services	970.0	24.1	12.0	36.1	49.6	905.0	20.7	
Technology								
2011-T019 Network Infrastructure Upgrade	20.0	0.0	2.8	2.8	17.2		0.0	In Progress
2011-T020 Printer Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-T021 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-T022 Marketing Oversized HP Design Jet Printer	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
Total Technology	210.0	0.0	2.8	2.8	17.2	190.0	0.0	
Others								
2011-O023 Custodial Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-O024 Global Viewpoint Globe	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-O025 Sound Barrier Reinforcement 2nd Fl Lng/AGB	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O026 Fac. Misc. Remodels	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O027 KH Meeting Room Carpet	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-O028 Finance Misc. Replacements	15.0	3.7	25.6	29.3	0.0		14.3	Completed Awaiting Invoice
2011-O029 MCO Equipment	10.0	14.8	0.0	14.8	0.0		4.8	Completed
2011-O030 EAS AU B-Level	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
Total Others	200.0	18.5	25.6	44.1	0.0	175.0	19.1	
Total Current Year Projects	3,590.0	345.5	82.1	427.6	117.2	3,430.0	384.8	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

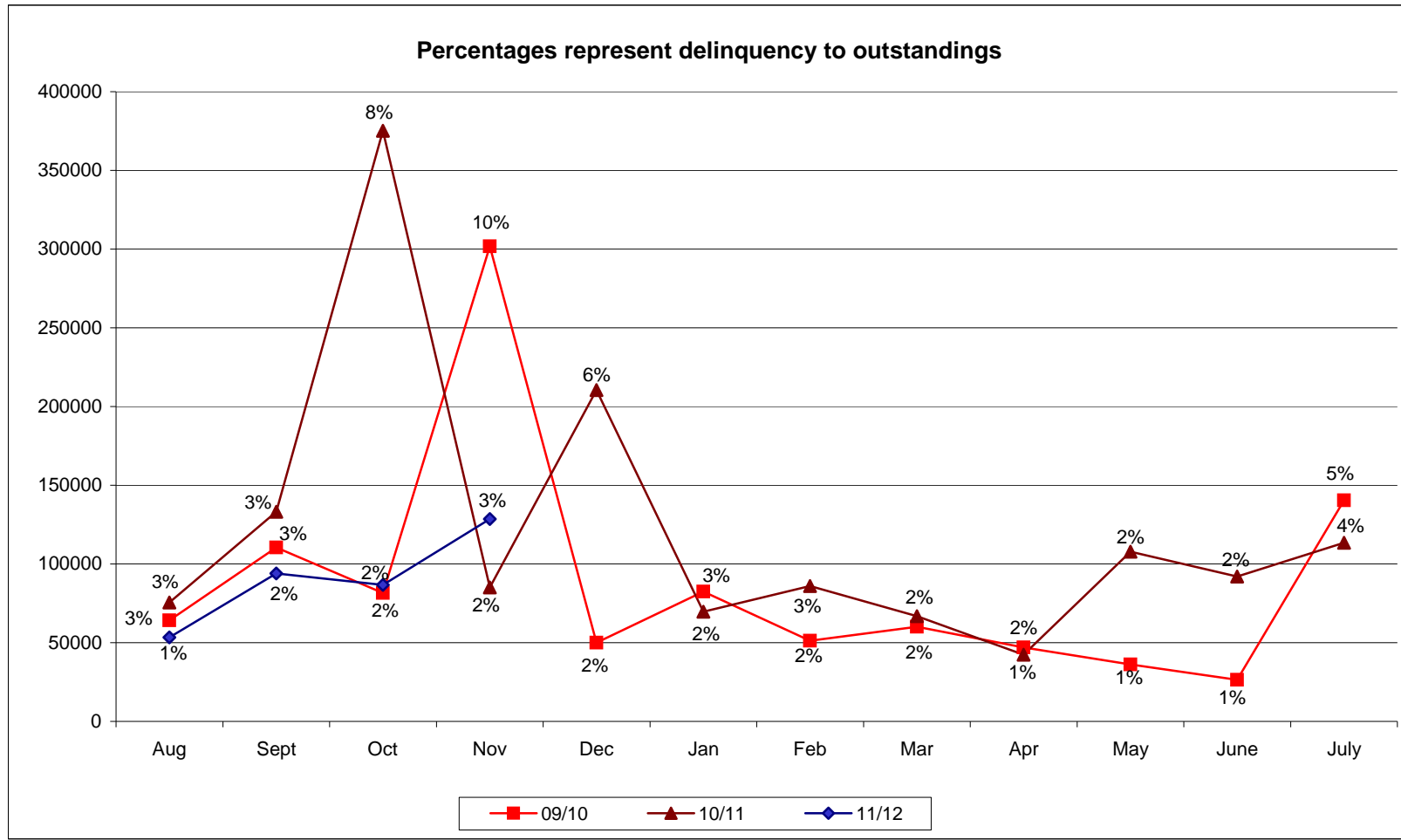
11/26/2011	November	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$718,972	22%	\$324,165	79%	\$28,537	31%	\$5,742	33%	\$4,204	42%	\$3,539	43%	\$1,085,159	29%
ASUCLA PUBLICATIONS		\$112,726	4%	\$492	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$113,218	3%
ASUCLA USA/GSA		\$85,528	3%	\$18,989	5%	\$315	0%	\$0	0%	\$0	0%	(\$985)	-12%	\$103,847	3%
DUE FROM VENDORS		\$705,835	22%	\$27,985	7%	\$3,922	4%	\$7,051	41%	\$4,700	47%	\$1,629	19%	\$751,122	20%
DENTAL KITS		\$516,728	16%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$516,728	14%
OTHER		\$1,046,714	33%	\$37,927	9%	\$60,129	65%	\$4,455	26%	\$1,129	11%	\$4,224	50%	\$1,154,578	31%
TOTAL CURRENT MONTH		\$3,186,503	100%	\$409,558	100%	\$92,903	100%	\$17,248	100%	\$10,033	100%	\$8,407	100%	\$3,724,652	100%
		86%		11%		2%		1%		0%		0%		100%	
10/29/2011	October	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,018,518	28%	\$232,663	70%	\$28,507	64%	\$15,912	73%	\$6,937	56%	\$785	10%	\$1,303,322	32%
ASUCLA PUBLICATIONS		\$120,608	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,608	3%
ASUCLA USA/GSA		\$72,879	2%	\$963	0%	\$0	0%	\$0	0%	\$0	0%	(\$985)	-13%	\$72,857	2%
DUE FROM VENDORS		\$166,749	5%	\$2,523	1%	\$9,950	22%	\$4,018	19%	\$2,678	22%	\$1,075	14%	\$186,993	5%
DENTAL KITS		\$606,990	17%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$606,990	15%
OTHER		\$1,643,875	45%	\$96,515	29%	\$6,477	14%	\$1,782	8%	\$2,661	22%	\$6,868	89%	\$1,758,178	43%
TOTAL CURRENT MONTH		\$3,629,619	100%	\$332,664	100%	\$44,934	100%	\$21,712	100%	\$12,276	100%	\$7,743	100%	\$4,048,948	100%
		90%		8%		1%		1%		0%		0%		100%	
10/1/2011	September	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,146,699	29%	\$121,841	82%	\$23,046	40%	\$8,414	61%	\$14	1%	\$7,659	37%	\$1,307,673	31%
ASUCLA PUBLICATIONS		\$103,173	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$103,173	2%
ASUCLA USA/GSA		\$48,655	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	(\$985)	-5%	\$47,670	1%
DUE FROM VENDORS		\$220,492	6%	\$7,933	5%	\$10,624	18%	\$970	7%	\$346	19%	\$7,045	34%	\$247,410	6%
DENTAL KITS		\$761,641	19%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$761,641	18%
OTHER		\$1,667,691	42%	\$20,078	13%	\$24,075	42%	\$4,350	32%	\$1,463	80%	\$6,969	34%	\$1,724,626	41%
TOTAL CURRENT MONTH		\$3,948,351	100%	\$149,852	100%	\$57,745	100%	\$13,734	100%	\$1,823	100%	\$20,688	100%	\$4,192,193	100%
		94%		4%		1%		0%		0%		0%		100%	

Total Aged Accounts Receivable Balances

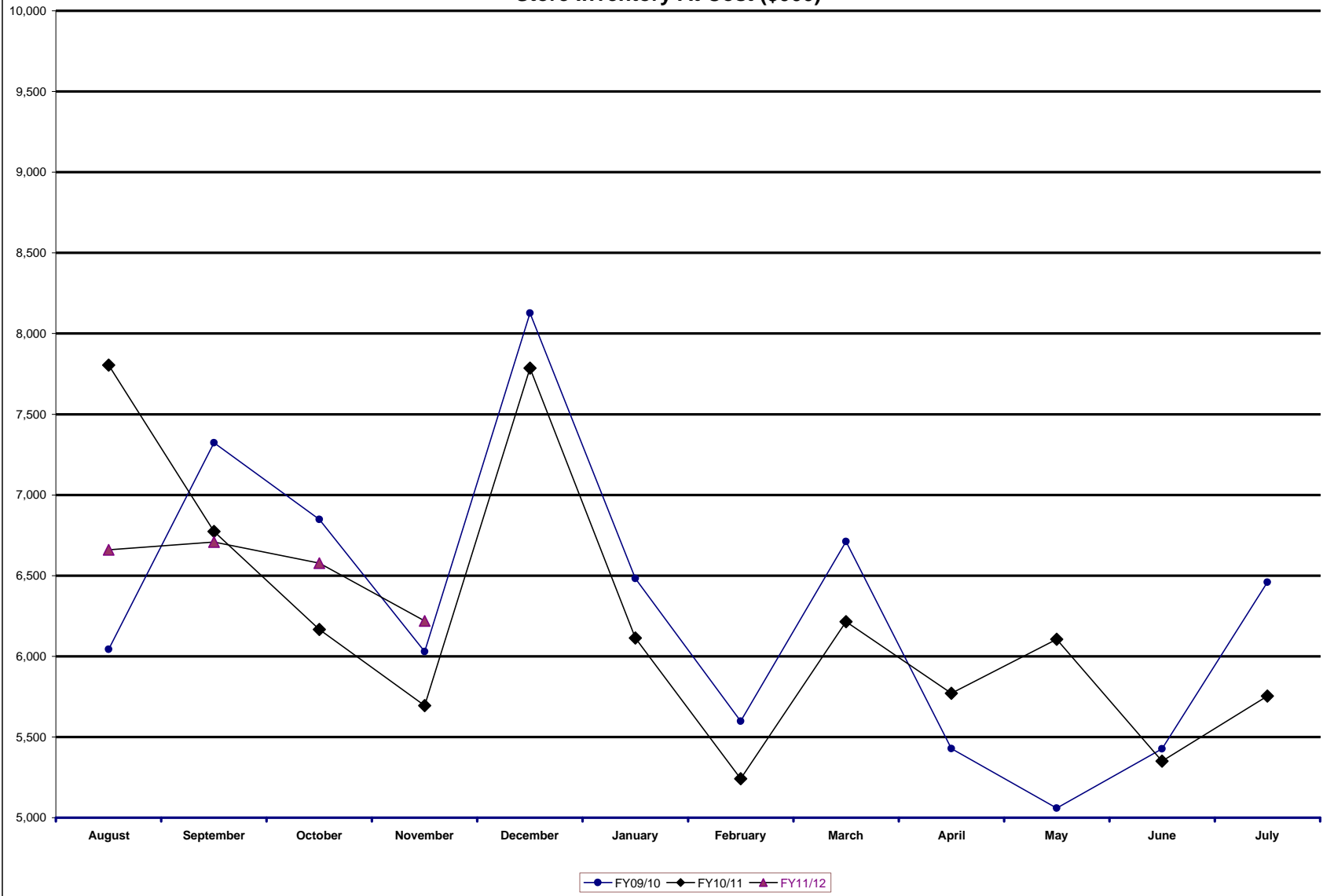
12 Month History
August 09 through November 11



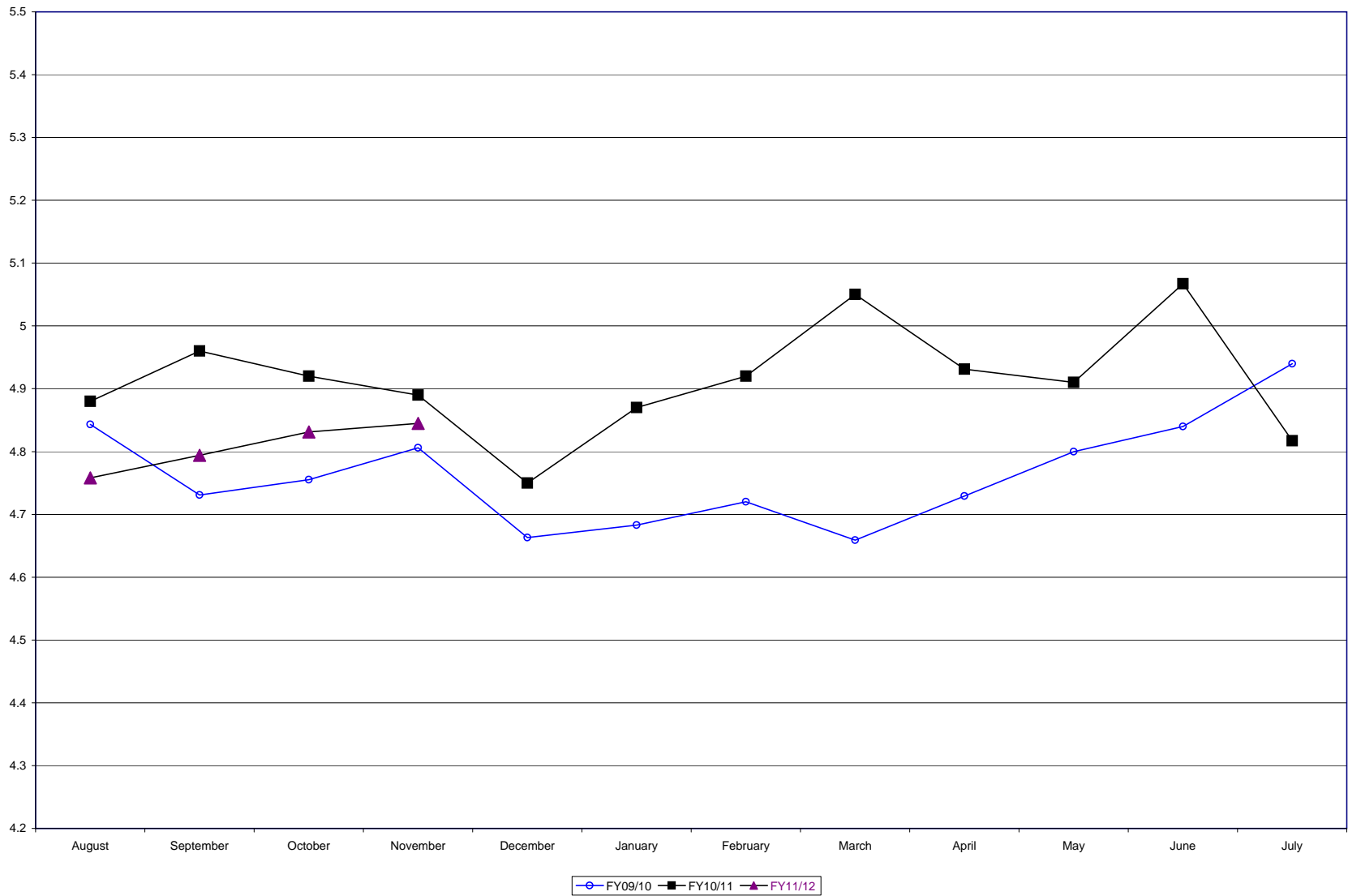
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

NOV. 04(10/30/11-11/26/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 4 MO(07/31/11-11/26/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
46,162	53,544	<7,382>	4,147,282	4,055,335	91,947	55,255	4,044,308
101,842	99,235	2,607	433,539	435,655	<2,116>	94,536	415,737
783,017	744,413	38,604	3,785,547	3,949,529	<163,982>	651,906	3,697,812
1,220,204	1,378,800	<158,596>	7,044,869	7,313,700	<268,831>	1,210,693	6,938,877
122,390	127,952	<5,562>	1,215,379	1,334,880	<119,501>	120,757	1,346,325
115,067	159,800	<44,733>	2,657,137	2,920,550	<263,413>	122,104	2,809,567
2,388,681	2,563,744	<175,063>	19,283,754	20,009,649	<725,895>	2,255,251	19,252,625
1,600,169	1,742,545	142,376	13,911,054	14,411,760	500,706	1,529,518	13,890,042
208	140	<68>	20,281	17,130	<3,151>	185	20,542
1,487	1,580	93	6,336	6,960	624	1,340	6,012
3,190	2,945	<245>	15,769	15,940	171	2,655	14,913
3,446	3,650	204	18,530	18,660	130	3,473	18,368
761	750	<11>	7,349	7,190	<159>	743	7,930
913	920	7	10,316	11,200	884	1,137	11,681
10,005	9,985	<20>	78,581	77,080	<1,501>	9,533	79,445
1,610,174	1,752,530	142,356	13,989,635	14,488,840	499,205	1,539,052	13,969,487
67.0	68.0	1.0	72.1	72.0	<0.1>	67.8	72.2
778,507	811,214	<32,707>	5,294,118	5,520,809	<226,691>	716,199	5,283,139
33.0	32.0	1.0	27.9	28.0	<0.1>	32.2	27.9
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
32.6	31.6	1.0	27.5	27.6	<0.1>	31.8	27.4
32.8	31.1	1.7	24.9	24.7	0.2	29.8	24.9
30.2	30.4	<0.2>	32.6	31.3	1.3	29.4	31.3
51.1	52.8	<1.6>	50.3	51.6	<1.3>	53.1	52.0
20.4	19.0	1.3	18.5	18.3	0.3	19.9	18.4
37.9	40.1	<2.2>	27.4	28.4	<0.9>	34.4	26.8
32.5	36.2	<3.8>	21.7	21.6	0.1	35.8	20.9
69,997	114,893	<44,896>	380,261	308,244	72,017	94,787	393,264
848,504	926,107	<77,603>	5,674,380	5,829,053	<154,673>	810,987	5,676,403
278,393	280,686	2,293	1,103,960	1,098,756	<5,204>	275,347	1,086,802
671	0	<671>	1,709	0	<1,709>	0	0
122,057	122,945	888	564,878	567,677	2,799	115,158	551,772
401,121	403,631	2,510	1,670,547	1,666,433	<4,114>	390,505	1,638,574
16.8	15.7	<1.1>	8.7	8.3	<0.3>	17.3	8.5
122,976	129,784	6,808	486,961	517,052	30,091	113,396	462,358
4,643	4,377	<266>	40,682	36,928	<3,754>	9,870	41,064
14,673	14,603	<70>	57,206	57,143	<63>	15,239	56,956
122	135	13	426	540	114	65	560
20	23	3	91	92	1	30	117
285	75	<210>	6,335	4,475	<1,860>	135	3,219
0	73	73	0	73	73	0	0
3,776	5,670	1,894	24,874	20,345	<4,529>	7,819	22,384
16,043	15,155	<888>	110,890	92,375	<18,515>	14,552	93,649
809	1,075	266	3,850	4,300	450	786	2,910
0	0	0	0	0	0	0	171
0	0	0	150	0	<150>	0	28
0	0	0	<18>	0	18	<7>	<7>
0	0	0	111	156	45	0	156
22,275	14,475	<7,800>	91,695	99,923	8,228	7,154	86,385
<158>	<500>	<342>	<1,479>	<5,928>	<4,449>	0	<5,720>
68,313	70,085	1,772	234,975	235,340	365	62,602	227,990
1,622	1,180	<442>	13,293	9,300	<3,993>	1,261	10,932
0	0	0	28	0	<28>	0	0
44,182	47,789	3,607	302,204	330,432	28,228	41,267	309,301
<4,572>	0	4,572	5,313	0	<5,313>	<2,087>	3,824
285	0	<285>	1,131	0	<1,131>	1,294	3,079
0	250	250	0	1,000	1,000	247	3,103
0	0	0	4,051	1,900	<2,151>	0	0
0	0	0	858	1,200	342	0	1,166
0	0	0	600	0	<600>	0	0
0	740	740	1,148	2,810	1,662	1,875	7,809
538	0	<538>	929	2,600	1,671	1,519	5,121
0	0	0	2,430	3,000	570	0	259
12,600	12,600	<0>	36,300	36,300	<0>	3,624	27,060
0	0	0	<53>	0	53	0	0
0	0	0	0	5	5	0	0
13,408	15,100	1,692	38,261	45,120	6,859	7,371	36,522
321,841	332,689	10,848	1,463,242	1,496,481	33,239	288,013	1,400,397
722,962	736,320	13,358	3,133,789	3,162,914	29,125	678,518	3,038,971
125,543	189,787	<64,244>	2,540,591	2,666,139	<125,548>	132,469	2,637,432
23,909	24,239	330	98,864	97,943	<921>	23,303	97,107
123,177	134,442	11,265	594,212	618,765	24,553	125,131	590,265
48,432	55,452	7,020	238,917	252,804	13,887	53,382	233,037
27,860	30,543	2,683	135,745	138,538	2,793	30,632	139,701
75,446	81,066	5,620	389,044	383,287	<5,757>	76,538	375,175
71,305	69,209	<2,096>	271,117	274,045	2,929	72,518	263,925
21,288	25,878	4,590	108,175	113,449	5,274	22,687	114,140
70,439	70,434	<5>	281,698	281,736	38	73,878	294,722
461,856	491,263	29,407	2,117,771	2,160,567	42,796	478,069	2,108,072
<336,313>	<301,476>	<34,837>	422,820	505,572	<82,752>	<345,600>	529,359

UCLA RESTAURANTS
INCOME STATEMENT

NOV. 04(10/30/11-11/26/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 4 MO(07/31/11-11/26/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
137,179	130,754	6,425	544,524	492,799	51,725	135,334	503,292
211,705	220,935	<9,230>	712,083	726,741	<14,658>	208,251	681,370
45,150	136,095	<90,945>	195,655	458,118	<262,464>	43,039	193,546
236,848	214,561	22,287	837,731	803,023	34,708	196,569	733,208
252,532	209,344	43,188	953,979	800,081	153,898	240,610	878,379
170,926	146,577	24,349	741,745	645,326	96,419	169,939	579,449
1,054,338	1,058,266	<3,928>	3,985,716	3,926,088	59,628	993,742	3,569,244
362,012	346,208	<15,804>	1,371,590	1,297,495	<74,095>	313,916	1,164,318
34.3	32.7	<1.6>	34.4	33.1	<1.4>	31.6	32.6
692,327	712,058	<19,731>	2,614,126	2,628,593	<14,467>	679,826	2,404,926
65.7	67.3	<1.6>	65.6	67.0	<1.4>	68.4	67.4
66.5	68.3	<1.7>	66.6	68.0	<1.4>	67.6	67.9
64.7	66.4	<1.7>	63.6	66.0	<2.4>	67.7	66.3
68.9	67.8	1.1	67.3	67.6	<0.3>	68.3	68.5
69.3	70.9	<1.7>	70.2	69.9	0.3	72.1	71.1
65.6	66.7	<1.1>	65.6	66.5	<0.8>	66.2	66.4
60.3	63.2	<2.9>	61.3	64.2	<2.8>	67.5	65.1
153,830	143,954	9,876	612,817	543,330	69,487	147,816	550,760
846,157	856,012	<9,855>	3,226,944	3,171,923	55,021	827,642	2,955,686
262,622	256,510	<6,112>	1,027,040	1,034,374	7,334	235,545	953,231
1,431	0	<1,431>	10,714	400	<10,314>	899	2,518
175,980	181,558	5,578	707,690	732,570	24,880	169,046	638,180
<26,235>	<28,886>	<2,651>	<102,145>	<110,160>	<8,015>	<24,078>	<91,322>
413,799	409,182	<4,617>	1,643,300	1,657,184	13,884	381,413	1,502,607
39.3	38.7	<0.6>	41.2	42.2	1.0	38.4	42.1
137,077	137,146	69	536,660	552,317	15,657	121,347	487,351
1,736	1,615	<121>	8,132	7,270	<862>	1,679	9,044
4,806	4,931	125	17,763	19,684	1,921	4,888	18,880
800	1,200	400	5,204	6,200	996	540	3,819
49,436	51,790	2,354	189,102	196,101	6,999	48,425	178,394
4.7	4.9	0.2	4.7	5.0	0.3	4.9	5.0
4,535	3,542	<993>	14,864	13,259	<1,605>	3,131	10,752
<8,033>	<8,350>	<317>	<31,056>	<33,400>	<2,344>	<7,642>	<31,547>
1,965	2,475	510	17,001	10,150	<6,851>	1,471	10,081
6,418	4,659	<1,759>	27,226	17,044	<10,182>	5,595	19,763
962	1,260	298	7,331	10,820	3,489	329	8,901
2,608	2,645	37	51,123	65,910	14,787	1,417	62,980
0	100	100	0	400	400	0	8
4	70	66	30	245	215	9	66
8,297	4,281	<4,016>	26,779	17,337	<9,442>	3,988	18,443
33,953	19,796	<14,157>	100,374	72,713	<27,661>	20,859	66,120
1,816	2,022	206	6,760	7,258	498	1,873	6,762
285	476	191	1,648	1,730	82	2,987	19,170
0	0	0	194	0	<194>	3	3
<3>	0	3	1,243	250	<993>	0	<89>
274	350	76	1,457	1,400	<57>	0	2,077
0	0	0	240	500	260	0	460
0	0	0	0	0	0	0	0
15,676	12,329	<3,347>	61,585	53,314	<8,271>	30,871	69,631
262,614	242,337	<20,277>	1,043,659	1,020,502	<23,157>	241,770	961,068
676,412	651,519	<24,893>	2,686,959	2,677,686	<9,273>	623,183	2,463,676
169,745	204,493	<34,748>	539,985	494,237	45,748	204,459	492,010
24,665	24,572	<93>	97,280	97,255	<25>	22,761	88,984
60,528	60,340	<188>	166,659	162,769	<3,890>	60,784	156,241
23,799	24,888	1,089	67,659	66,692	<967>	25,931	63,122
13,690	13,708	18	38,056	36,694	<1,362>	14,880	37,403
37,679	36,384	<1,295>	108,249	99,168	<9,081>	37,179	97,153
60,111	58,335	<1,776>	228,551	231,100	2,549	61,132	222,487
17,945	21,816	3,871	91,191	95,637	4,446	19,125	96,220
70,621	93,208	22,587	282,352	372,832	90,480	70,916	283,668
309,038	333,251	24,213	1,079,997	1,162,147	82,150	312,708	1,045,278
<139,293>	<128,758>	<10,535>	<540,012>	<667,910>	127,898	<108,249>	<553,268>
323,462	347,773	<24,311>	1,194,970	1,262,271	<67,301>	317,028	1,142,250
89,842	102,854	<13,012>	345,458	375,111	<29,653>	90,735	336,612
233,620	244,919	<11,299>	849,512	887,160	<37,648>	226,293	805,638
4.67	4.60	0.07	4.74	4.61	0.12	4.33	4.25
5.95	5.79	0.16	6.04	5.80	0.24	5.88	5.87
4.18	4.10	0.08	4.21	4.11	0.09	4.19	4.06
27,014	27,597	584	111,012	113,012	2,000	26,616	105,433
39.01	38.35	0.67	35.90	34.74	1.16	37.34	33.85

SERVICES DIVISION
INCOME STATEMENT

NOV. 04(10/30/11-11/26/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 4 MO(07/31/11-11/26/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
19,982	16,764	3,218	62,979	65,772	<2,793>	16,119	63,246
19,982	16,764	3,218	62,979	65,772	<2,793>	16,119	63,246
312	445	133	1,459	2,103	644	445	2,103
19,670	16,319	3,351	61,520	63,669	<2,149>	15,674	61,143
98.4	97.4	1.1	97.7	96.8	0.9	97.2	96.7
98.4	97.4	1.1	97.7	96.8	0.9	97.2	96.7
146,158	110,000	36,158	765,404	741,675	23,729	125,219	742,962
79,868	85,181	<5,313>	318,803	342,734	<23,931>	75,332	301,479
226,026	195,181	30,845	1,084,207	1,084,409	<202>	200,551	1,044,441
245,696	211,500	34,196	1,145,727	1,148,078	<2,351>	216,225	1,105,584
33,798	35,551	1,753	125,736	138,410	12,674	29,506	116,093
1,005	970	<35>	4,164	3,060	<1,104>	548	2,086
34,803	36,521	1,718	129,900	141,470	11,570	30,054	118,178
174.2	217.9	43.7	206.3	215.1	8.8	186.4	186.9
13,767	16,026	2,259	53,029	60,306	7,277	11,753	47,061
2,378	846	<1,532>	4,011	3,026	<985>	1,175	2,965
762	635	<127>	2,877	2,411	<466>	779	2,936
0	105	105	258	420	162	16	361
<318>	0	318	9,682	10,000	318	0	6,900
2,003	2,000	<3>	5,967	6,000	33	1,313	5,819
0	0	0	0	39	39	0	39
1,825	2,860	1,035	11,364	11,440	76	3,125	20,503
233	0	<233>	693	348	<345>	0	348
2,233	2,952	719	9,532	12,533	3,001	4,341	22,256
4,250	1,150	<3,100>	8,086	4,600	<3,486>	2,100	4,400
16,483	3,500	<12,983>	23,450	14,000	<9,450>	5,474	16,375
1,422	0	<1,422>	34,643	32,123	<2,520>	5,651	35,243
13,240	11,000	<2,240>	58,684	59,000	316	10,355	55,737
47,150	35,768	<11,382>	239,046	212,533	<26,513>	37,000	210,500
105,428	76,842	<28,586>	461,322	428,779	<32,543>	83,082	431,444
140,232	113,363	<26,869>	591,221	570,249	<20,972>	113,136	549,622
105,464	98,137	7,327	554,506	577,829	<23,323>	103,088	555,962
2,074	2,193	119	7,700	8,331	631	1,793	7,015
11,926	10,305	<1,621>	39,983	38,999	<984>	11,102	39,185
4,846	4,388	<458>	16,970	16,479	<491>	4,922	16,240
2,788	2,417	<371>	9,450	9,081	<369>	2,824	9,737
7,575	6,414	<1,161>	26,915	24,547	<2,368>	7,057	25,206
12,648	12,273	<375>	48,091	48,621	530	12,863	46,815
3,775	4,591	816	19,188	20,124	936	4,024	20,246
5,277	5,277	0	21,108	21,108	0	5,345	21,365
50,909	47,858	<3,051>	189,405	187,290	<2,115>	49,930	185,809
54,555	50,279	4,276	365,101	390,539	<25,438>	53,158	370,153

**UCLA STUDENT UNION
INCOME STATEMENT**

NOV. 04(10/30/11-11/26/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 4 MO(07/31/11-11/26/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
53,693	36,300	17,393	189,739	155,990	33,749	31,502	143,425
2,472	3,022	<550>	8,406	13,559	<5,153>	3,079	13,824
42,289	45,107	<2,818>	187,819	199,293	<11,474>	44,105	194,867
98,454	84,429	14,025	385,964	368,842	17,122	78,686	352,116
41,978	44,340	2,362	183,883	195,904	12,021	43,271	189,712
17,256	8,691	<8,565>	43,794	34,609	<9,185>	8,381	30,122
20	100	80	196	200	4	19	361
59,254	53,131	<6,123>	227,873	230,713	2,840	51,672	220,196
60.2	62.9	2.8	59.0	62.6	3.5	65.7	62.5
39,200	31,298	7,902	158,091	138,129	19,962	27,014	131,920
39.8	37.1	2.8	41.0	37.5	3.5	34.3	37.5
67.9	76.1	<8.2>	76.9	77.8	<0.9>	73.4	79.0
99.2	96.7	2.5	97.7	98.5	<0.9>	99.4	97.4
0.7	1.7	<1.0>	2.1	1.7	0.4	1.9	2.7
17,628	15,700	1,928	47,506	50,486	<2,980>	11,461	40,190
2,025	2,681	<656>	8,963	14,110	<5,147>	2,680	14,109
7,260	7,941	<682>	32,622	35,084	<2,462>	7,505	33,856
26,913	26,322	591	89,091	99,680	<10,589>	21,647	88,155
66,113	57,620	8,493	247,182	237,809	9,373	48,661	220,075
29,499	29,682	183	118,750	116,284	<2,466>	28,881	113,757
19,551	21,183	1,632	84,079	85,802	1,723	17,897	78,567
49,050	50,865	1,815	202,829	202,086	<743>	46,778	192,324
49.8	60.3	10.4	52.6	54.8	2.2	59.5	54.6
13,224	13,437	213	53,281	53,211	<70>	12,163	49,057
652	753	101	3,093	3,304	211	1,248	4,015
3,448	3,644	196	13,243	13,910	667	3,790	13,961
58	0	<58>	58	1,250	1,192	495	645
0	0	0	0	0	0	0	64
0	0	0	464	464	0	0	464
90	0	<90>	5,261	4,111	<1,150>	0	4,647
1,333	89	<1,244>	18,575	17,031	<1,544>	306	18,018
9,573	7,722	<1,851>	21,977	23,433	1,456	7,185	24,047
1,351	460	<891>	3,221	1,410	<1,811>	541	3,510
0	30	30	105	495	390	30	495
395	92	<303>	687	277	<410>	92	256
0	0	0	67	0	<67>	0	103
5	30	25	2,160	849	<1,311>	96	560
1,806	476	<1,330>	5,208	1,904	<3,304>	409	1,635
687	475	<212>	6,648	5,440	<1,208>	324	7,535
1,100	1,083	<17>	4,400	4,332	<68>	1,083	4,183
1,203	1,159	<44>	4,782	5,094	312	1,251	5,237
0	27	27	1	119	118	0	0
1,185	1,609	424	5,537	8,467	2,930	1,671	8,608
2,512	2,450	<62>	2,512	2,450	<62>	2,512	2,512
15,417	15,417	0	61,667	61,668	1	15,417	61,667
10,450	11,000	550	31,831	32,000	169	9,409	27,958
64,490	59,953	<4,537>	244,778	241,219	<3,559>	58,023	239,179
113,540	110,818	<2,722>	447,607	443,305	<4,302>	104,800	431,502
<47,427>	<53,198>	5,771	<200,425>	<205,496>	5,071	<56,139>	<211,427>
2,924	3,055	131	11,992	11,882	<110>	2,791	11,408
6,077	5,385	<692>	16,782	16,310	<472>	5,141	15,683
2,470	2,293	<177>	6,983	6,889	<94>	2,279	6,498
1,421	1,263	<158>	3,953	3,779	<174>	1,308	3,826
3,921	3,352	<569>	11,221	10,255	<966>	3,268	10,112
37,577	36,471	<1,106>	142,873	144,481	1,608	38,215	139,083
11,220	13,638	2,418	57,007	59,786	2,779	11,955	60,148
18,368	17,382	<986>	72,238	69,528	<2,710>	18,161	71,949
83,978	82,839	<1,139>	323,049	322,910	<139>	83,118	318,707
<131,404>	<136,037>	4,633	<523,474>	<528,406>	4,932	<139,257>	<530,134>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

NOV. 04(10/30/11-11/26/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 4 MO(07/31/11-11/26/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
291,093	297,199	6,106	1,173,559	1,168,113	<5,446>	295,659	1,149,718
480	300	<180>	480	1,200	720	4,955	16,711
32,561	33,248	687	136,212	139,423	3,211	31,134	142,922
324,134	330,747	6,613	1,310,250	1,308,736	<1,514>	331,748	1,309,351
8.0	7.9	<0.2>	5.1	5.0	<0.1>	8.7	5.2
372	1,000	628	1,047	4,000	2,953	0	0
0	833	833	861	3,332	2,471	0	2,000
114,783	119,703	4,920	465,841	473,960	8,119	109,805	437,591
6,016	7,006	990	27,685	31,935	4,250	6,000	28,974
9,833	10,246	413	37,567	40,188	2,621	10,291	38,290
996	1,126	130	3,750	4,506	756	1,132	4,338
786	400	<386>	2,353	1,421	<932>	351	638
0	40	40	0	160	160	35	72
15	235	220	815	1,020	205	887	1,861
0	418	418	741	570	<171>	57	228
467	385	<82>	574	970	396	0	2,400
0	620	620	2,480	2,480	<0>	529	2,169
246	250	4	1,518	1,000	<518>	208	886
<4,572>	<5,118>	<546>	<16,289>	<20,472>	<4,183>	<7,995>	<22,479>
0	50	50	0	200	200	0	0
2,367	2,450	83	9,479	9,455	<24>	2,376	9,202
1,444	1,200	<244>	8,876	4,800	<4,076>	1,000	4,225
1,862	1,850	<12>	7,316	7,530	214	1,850	7,530
3,309	5,232	1,923	13,029	22,315	9,286	4,205	21,802
4,587	10,244	5,657	33,682	40,976	7,294	14,210	32,798
0	59	59	183	252	69	69	231
7,975	7,975	0	40,684	40,684	0	8,491	41,206
0	80	80	<5>	320	325	5	18
18,338	13,042	<5,296>	73,352	52,168	<21,184>	11,341	45,364
3,164	2,846	<318>	10,930	11,384	454	3,208	12,243
814	813	<1>	3,256	3,252	<4>	1,049	4,124
9,828	9,828	0	39,681	39,564	<117>	9,828	39,564
1,365	1,500	135	1,568	1,900	333	1,050	1,230
9,167	9,375	208	37,079	37,500	421	9,375	37,500
3,250	3,250	0	3,250	3,250	0	3,250	3,250
0	0	0	0	0	0	0	143
9,431	10,000	569	39,539	40,000	461	8,373	34,326
3,672	5,603	1,931	15,538	18,115	2,577	5,003	16,779
4,587	4,600	13	17,969	18,400	431	4,179	16,316
7,417	7,417	0	29,667	29,668	1	7,417	29,667
15,498	13,516	<1,982>	61,592	54,064	<7,528>	11,850	47,400
2,698	500	<2,198>	14,938	17,200	2,262	205	13,003
239,714	248,574	8,860	990,547	998,067	7,520	229,632	914,889
563,848	579,321	15,473	2,300,797	2,306,803	6,006	561,380	2,224,240
15,350	14,904	<446>	58,362	59,045	683	15,611	56,815
4,583	5,571	988	23,287	24,423	1,136	4,884	24,571
17,738	17,470	<268>	70,197	69,880	<317>	17,735	69,871
37,671	37,945	274	151,846	153,348	1,502	38,230	151,257
601,519	617,266	15,747	2,452,643	2,460,151	7,508	599,610	2,375,496
<505,206>	<526,697>	<21,491>	<2,086,636>	<2,100,465>	<13,829>	<513,006>	<2,023,099>
<27,159>	<24,334>	2,825	<95,586>	<95,586>	0	<23,360>	<92,279>
<5,234>	<3,704>	1,530	<13,342>	<13,342>	0	<3,583>	<13,248>
<63,920>	<62,531>	1,389	<257,079>	<250,758>	6,321	<59,660>	<246,870>
<601,519>	<617,266>	<15,747>	<2,452,643>	<2,460,151>	<7,508>	<599,609>	<2,375,496>
<0>	0	0	<0>	0	0	1	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

NOV. 04(10/30/11-11/26/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 4 MO(07/31/11-11/26/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
103,289	96,038	<7,251>	366,156	378,229	12,073	94,384	370,414
315	0	<315>	6,224	0	<6,224>	2,079	2,079
<9,652>	0	9,652	<9,652>	0	9,652	0	0
<4,590>	<3,499>	1,091	<18,989>	<14,226>	4,763	<4,218>	<16,105>
<2,273>	<3,000>	<728>	<15,008>	<12,000>	3,008	<4,695>	<20,805>
87,089	89,539	2,450	328,732	352,003	23,271	87,550	335,583
49,461	54,115	4,654	203,018	215,015	11,997	49,644	197,496
66	165	99	490	660	170	141	604
811	1,001	190	2,877	4,013	1,136	1,019	3,896
0	30	30	474	120	<354>	0	0
4,527	4,544	17	18,152	18,296	144	4,310	17,604
5,020	4,668	<352>	21,608	19,351	<2,257>	4,757	19,223
1,204	762	<442>	6,003	3,902	<2,101>	750	3,734
742	812	70	3,180	3,327	147	1,007	3,019
29,963	15,600	<14,363>	98,198	62,400	<35,798>	32,575	77,288
2,789	2,925	136	12,148	11,700	<448>	2,791	10,783
39	100	61	39	400	361	0	94
176	210	34	1,461	840	<621>	332	752
236	250	14	467	1,000	533	0	335
3,210	2,650	<560>	11,816	10,600	<1,216>	2,533	8,511
8,714	7,707	<1,007>	27,573	29,152	1,579	7,611	29,677
2,797	3,219	423	11,186	12,594	1,408	3,329	12,482
249	955	706	2,248	3,820	1,572	1,534	2,631
110,002	99,713	<10,289>	420,938	397,190	<23,748>	112,333	388,131
197,091	189,252	<7,839>	749,670	749,193	<477>	199,883	723,714
15,929	17,078	1,149	61,922	68,312	6,390	16,372	66,263
15,929	17,078	1,149	61,922	68,312	6,390	16,372	66,263
213,020	206,330	<6,690>	811,592	817,505	5,913	216,255	789,977
<181,641>	<176,287>	5,354	<690,632>	<698,247>	<7,616>	<184,728>	<672,310>
<6,058>	<6,058>	0	<24,232>	<24,232>	0	<5,882>	<23,528>
<2,296>	<2,296>	0	<9,184>	<9,184>	0	<2,229>	<8,916>
<7,675>	<6,784>	891	<29,182>	<26,795>	2,387	<7,805>	<28,408>
<15,350>	<14,904>	446	<58,362>	<59,045>	<683>	<15,611>	<56,815>
<213,020>	<206,329>	6,691	<811,592>	<817,503>	<5,912>	<216,255>	<789,977>
0	1	1	0	2	2	<0>	<0>

UTILITIES
EXPENSE STATEMENT

NOV. 04(10/30/11-11/26/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 4 MO(07/31/11-11/26/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
13,587	9,751	<3,836>	67,242	60,041	<7,201>	12,335	62,664
37,886	51,283	13,397	203,779	215,698	11,919	44,860	227,102
5,286	6,678	1,392	26,151	28,767	2,616	3,828	23,966
6,095	6,845	750	19,866	23,111	3,245	5,744	21,939
1,879	3,347	1,468	7,950	12,509	4,559	2,560	8,779
64,733	77,904	13,171	324,988	340,126	15,138	69,327	344,450
64,733	77,904	13,171	324,988	340,126	15,138	69,327	344,450
<54,228>	<65,923>	<11,695>	<275,561>	<288,996>	<13,435>	<57,791>	<290,754>
<2,631>	<2,628>	3	<10,512>	<10,512>	0	<3,053>	<12,212>
<999>	<996>	3	<3,984>	<3,984>	0	<1,157>	<4,628>
<2,292>	<2,786>	<494>	<11,644>	<12,211>	<567>	<2,442>	<12,285>
<4,583>	<5,571>	<988>	<23,287>	<24,423>	<1,136>	<4,884>	<24,571>
<64,733>	<77,904>	<13,171>	<324,988>	<340,126>	<15,138>	<69,327>	<344,450>
0	0	0	0	0	0	0	0