

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES  
November (10/25/15 - 11/21/15)**

**Prepared  
December 09, 2015**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - NOVEMBER 2015 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

NOVEMBER (10/25/15 - 11/21/15)										FY 14-15		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
2,905		3,365		(460)	(13.7%)	(514)	(15.0%)	3,419				<b>GROSS INCOME</b>
1,598		1,674		(76)	(4.5%)	(22)	(1.4%)	1,620				UCLA Store
394		455		(61)	(13.4%)	49	14.2%	345				UCLA Restaurants
136		135		1	0.7%	10	7.9%	126				Services Division
5,033		5,629		(596)	(10.6%)	(477)	(8.7%)	5,510				UCLA Student Union
												<b>TOTAL</b>
												<b>GROSS MARGIN</b>
					Pts.		Pts.					UCLA Store
1,127	38.8%	1,183	35.2%	(56)	3.6	(41)	4.6	1,168	34.2%			UCLA Restaurants
1,148	71.8%	1,177	70.3%	(29)	1.5	8	1.4	1,140	70.4%			Services Division
394	100.0%	454	99.8%	(60)	0.2	50	0.3	344	99.7%			UCLA Student Union
84	61.8%	76	56.3%	8	5.5	20	11.0	64	50.8%			<b>TOTAL</b>
2,753	54.7%	2,890	51.3%	(137)	3.4	37	5.4	2,716	49.3%			<b>WAGES &amp; BENEFITS</b>
540	18.6%	548	16.3%	8	(2.3)	(1)	(2.8)	539	15.8%			UCLA Store
643	40.2%	636	38.0%	(7)	(2.2)	(5)	(0.8)	638	39.4%			UCLA Restaurants
53	13.5%	54	11.9%	1	(1.6)	(3)	1.0	50	14.5%			Services Division
69	50.7%	65	48.1%	(4)	(2.6)	(8)	(2.3)	61	48.4%			UCLA Student Union
1,305	25.9%	1,303	23.1%	(2)	(2.8)	(17)	(2.5)	1,288	23.4%			<b>TOTAL</b>
												<b>OTHER CONTROLLABLES</b>
235	8.1%	264	7.8%	29	(0.3)	3	(1.1)	238	7.0%			UCLA Store
144	9.0%	166	9.9%	22	0.9	18	1.0	162	10.0%			UCLA Restaurants
175	44.4%	188	41.3%	13	(3.1)	(35)	(3.8)	140	40.6%			Services Division
53	39.0%	49	36.3%	(4)	(2.7)	6	7.8	59	46.8%			UCLA Student Union
607	12.1%	667	11.8%	60	(0.3)	(8)	(1.2)	599	10.9%			<b>TOTAL</b>
												<b>CONTRIBUTION</b>
352	12.1%	371	11.0%	(19)	1.1	(39)	0.7	391	11.4%			UCLA Store
361	22.6%	376	22.5%	(15)	0.1	22	1.7	339	20.9%			UCLA Restaurants
166	42.1%	212	46.6%	(46)	(4.5)	12	(2.5)	154	44.6%			Services Division
(38)	(27.9%)	(38)	(28.1%)	0	0.2	18	16.5	(56)	(44.4%)			UCLA Student Union
841	16.7%	921	16.4%	(80)	0.3	13	1.7	828	15.0%			<b>TOTAL</b>
												<b>ALLOCATED EXPENSES</b>
521	10.4%	552	9.8%	31	(0.6)	22	(0.5)	543	9.9%			Admin&Support Services
230	4.6%	200	3.6%	(30)	(1.0)	(38)	(1.1)	192	3.5%			Maintenance Division
105	2.1%	110	2.0%	5	(0.1)	15	0.1	120	2.2%			Utilities
195	3.9%	211	3.7%	16	(0.2)	10	(0.2)	205	3.7%			Depreciation
1,051	20.9%	1,073	19.1%	22	(1.8)	9	(1.7)	1,060	19.2%			<b>TOTAL</b>
												<b>NET INCOME (LOSS)</b>
(210)	(4.2%)	(152)	(2.7%)	(58)	(1.5)	22	0.0	(232)	(4.2%)			<b>FROM OPERATIONS</b>
												<b>OTHER INC/(EXP)</b>
7	0.1%	0	0.0%	7	0.1	7	0.1	0	0.0%			Non-Recurrent Inc/(Exp)
10	0.2%	15	0.3%	(5)	(0.1)	(3)	0.0	13	0.2%			Interest Income
(37)	(0.7%)	(41)	(0.7%)	4	0.0	7	0.1	(44)	(0.8%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
226	4.5%	223	4.0%	3	0.5	13	0.6	213	3.9%			Student Union Fee Income
206	4.1%	197	3.5%	9	0.6	24	0.8	182	3.3%			<b>TOTAL</b>
(4)	(0.1%)	45	0.8%	(49)	(0.9)	46	0.8	(50)	(0.9%)			<b>NET INCOME (LOSS)</b>

FISCAL YEAR 2015-2016										FY 14-15		
YTD 4 MONTHS (07/26/15 - 11/21/15)										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
18,610		18,514		96	0.5%	159	0.9%	18,451				<b>GROSS INCOME</b>
5,582		5,392		190	3.5%	539	10.7%	5,043				UCLA Store
1,458		1,531		(73)	(4.8%)	80	5.8%	1,378				UCLA Restaurants
428		512		(84)	(16.4%)	(57)	(11.8%)	485				Services Division
26,078		25,949		129	0.5%	721	2.8%	25,357				UCLA Student Union
												<b>TOTAL</b>
												<b>GROSS MARGIN</b>
					Pts.		Pts.					UCLA Store
5,927	31.8%	5,848	31.6%	79	0.2	206	0.8	5,721	31.0%			UCLA Restaurants
3,986	71.4%	3,772	70.0%	214	1.4	468	1.6	3,518	69.8%			Services Division
1,457	99.9%	1,529	99.9%	(72)	0.0	81	0.0	1,376	99.9%			UCLA Student Union
250	58.4%	297	58.0%	(47)	0.4	(13)	4.2	263	54.2%			<b>TOTAL</b>
11,620	44.6%	11,446	44.1%	174	0.5	742	1.7	10,878	42.9%			<b>WAGES &amp; BENEFITS</b>
2,231	12.0%	2,256	12.2%	25	0.2	(57)	(0.2)	2,174	11.8%			UCLA Store
2,540	45.5%	2,498	46.3%	(42)	0.8	(107)	2.7	2,433	48.2%			UCLA Restaurants
213	14.6%	216	14.1%	3	(0.5)	(10)	0.1	203	14.7%			Services Division
260	60.7%	259	50.6%	(1)	(10.1)	(16)	(10.4)	244	50.3%			UCLA Student Union
5,244	20.1%	5,229	20.2%	(15)	0.1	(190)	(0.2)	5,054	19.9%			<b>TOTAL</b>
												<b>OTHER CONTROLLABLES</b>
1,094	5.9%	1,146	6.2%	52	0.3	15	0.1	1,109	6.0%			UCLA Store
573	10.3%	575	10.7%	2	0.4	(22)	0.6	551	10.9%			UCLA Restaurants
553	37.9%	564	36.8%	11	(1.1)	(83)	(3.8)	470	34.1%			Services Division
179	41.8%	190	37.1%	11	(4.7)	11	(2.6)	190	39.2%			UCLA Student Union
2,399	9.2%	2,475	9.5%	76	0.3	(79)	(0.1)	2,320	9.1%			<b>TOTAL</b>
												<b>CONTRIBUTION</b>
2,602	14.0%	2,446	13.2%	156	0.8	164	0.8	2,438	13.2%			UCLA Store
873	15.6%	699	13.0%	174	2.6	339	5.0	534	10.6%			UCLA Restaurants
691	47.4%	749	48.9%	(58)	(1.5)	(12)	(3.6)	703	51.0%			Services Division
(190)	(44.4%)	(151)	(29.5%)	(39)	(14.9)	(19)	(9.1)	(171)	(35.3%)			UCLA Student Union
3,976	15.2%	3,743	14.4%	233	0.8	472	1.4	3,504	13.8%			<b>TOTAL</b>
												<b>ALLOCATED EXPENSES</b>
2,108	8.1%	2,225	8.6%	117	0.5	91	0.6	2,199	8.7%			Admin&Support Services
893	3.4%	828	3.2%	(65)	(0.2)	(88)	(0.2)	805	3.2%			Maintenance Division
405	1.6%	430	1.7%	25	0.1	21	0.1	426	1.7%			Utilities
774	3.0%	845	3.3%	71	0.3	43	0.2	817	3.2%			Depreciation
4,180	16.0%	4,328	16.7%	148	0.7	67	0.7	4,247	16.7%			<b>TOTAL</b>
												<b>NET INCOME (LOSS)</b>
(204)	(0.8%)	(585)	(2.3%)	381	1.5	539	2.1	(743)	(2.9%)			<b>FROM OPERATIONS</b>
												<b>OTHER INC/(EXP)</b>
26	0.1%	0	0.0%	26	0.1	(18)	(0.1)	44	0.2%			Non-Recurrent Inc/(Exp)
55	0.2%	56	0.2%	(1)	0.0	(4)	0.0	59	0.2%			Interest Income
(148)	(0.6%)	(165)	(0.6%)	17	0.0	29	0.1	(177)	(0.7%)			Interest (Expense)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Income Taxes
905	3.5%	891	3.4%	14	0.1	53	0.1	852	3.4%			Student Union Fee Income
838	3.2%	782	3.0%	56	0.2	60	0.1	778	3.1%			<b>TOTAL</b>
634	2.4%	197	0.8%	437	1.6	599	2.3	35	0.1%			<b>NET INCOME (LOSS)</b>

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - NOVEMBER 2015 (\$000's)  
DIVISIONS FULLY ALLOCATED**

NOVEMBER (10/25/15 - 11/21/15)										FY 14-15	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
2,905		3,365		(460)	(13.7%)	(514)	(15.0%)	3,419			
1,598		1,674		(76)	(4.5%)	(22)	(1.4%)	1,620			
394		455		(61)	(13.4%)	49	14.2%	345			
136		135		1	0.7%	10	7.9%	126			
<b>5,033</b>		<b>5,629</b>		<b>(596)</b>	<b>(10.6%)</b>	<b>(477)</b>	<b>(8.7%)</b>	<b>5,510</b>			
1,127	38.8%	1,183	35.2%	(56)	3.6	(41)	4.6	1,168	34.2%		
1,148	71.8%	1,177	70.3%	(29)	1.5	8	1.4	1,140	70.4%		
394	100.0%	454	99.8%	(60)	0.2	50	0.3	344	99.7%		
84	61.8%	76	56.3%	8	5.5	20	11.0	64	50.8%		
<b>2,753</b>	<b>54.7%</b>	<b>2,890</b>	<b>51.3%</b>	<b>(137)</b>	<b>3.4</b>	<b>37</b>	<b>5.4</b>	<b>2,716</b>	<b>49.3%</b>		
775	26.7%	812	24.1%	37	(2.6)	1	(4.0)	776	22.7%		
787	49.2%	802	47.9%	15	(1.3)	13	0.2	800	49.4%		
227	57.6%	242	53.2%	15	(4.4)	(37)	(2.5)	190	55.1%		
121	89.0%	114	84.4%	(7)	(4.6)	(1)	6.2	120	95.2%		
<b>1,910</b>	<b>37.9%</b>	<b>1,970</b>	<b>35.0%</b>	<b>60</b>	<b>(2.9)</b>	<b>(24)</b>	<b>(3.7)</b>	<b>1,886</b>	<b>34.2%</b>		
352	12.1%	371	11.0%	(19)	1.1	(39)	0.7	391	11.4%		
361	22.6%	376	22.5%	(15)	0.1	22	1.7	339	20.9%		
166	42.1%	212	46.6%	(46)	(4.5)	12	(2.5)	154	44.6%		
(38)	(27.9%)	(38)	(28.1%)	0	0.2	18	16.5	(56)	(44.4%)		
<b>841</b>	<b>16.7%</b>	<b>921</b>	<b>16.4%</b>	<b>(80)</b>	<b>0.3</b>	<b>13</b>	<b>1.7</b>	<b>828</b>	<b>15.0%</b>		
496	17.1%	515	15.3%	19	(1.8)	25	(1.9)	521	15.2%		
390	24.4%	378	22.6%	(12)	(1.8)	(2)	(0.4)	388	24.0%		
68	17.3%	92	20.2%	24	2.9	(7)	0.4	61	17.7%		
97	71.3%	88	65.2%	(9)	(6.1)	(7)	0.1	90	71.4%		
<b>1,051</b>	<b>20.9%</b>	<b>1,073</b>	<b>19.1%</b>	<b>22</b>	<b>(1.8)</b>	<b>9</b>	<b>(1.7)</b>	<b>1,060</b>	<b>19.2%</b>		
(145)	(2.9%)	(145)	(2.6%)	0	(0.3)	(15)	(0.5)	(130)	(2.4%)		
(29)	(0.6%)	(2)	0.0%	(27)	(0.6)	19	0.3	(48)	(0.9%)		
98	1.9%	121	2.1%	(23)	(0.2)	5	0.2	93	1.7%		
(134)	(2.7%)	(126)	(2.2%)	(8)	(0.5)	13	0.0	(147)	(2.7%)		
<b>(210)</b>	<b>(4.2%)</b>	<b>(152)</b>	<b>(2.7%)</b>	<b>(58)</b>	<b>(1.5)</b>	<b>22</b>	<b>0.0</b>	<b>(232)</b>	<b>(4.2%)</b>		
7	0.1%	0	0.0%	7	0.1	7	0.1	0	0.0%		
10	0.2%	15	0.3%	(5)	(0.1)	(3)	0.0	13	0.2%		
(37)	(0.7%)	(41)	(0.7%)	4	0.0	7	0.1	(44)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
226	4.5%	223	4.0%	3	0.5	13	0.6	213	3.9%		
<b>206</b>	<b>4.1%</b>	<b>197</b>	<b>3.5%</b>	<b>9</b>	<b>0.6</b>	<b>24</b>	<b>0.8</b>	<b>182</b>	<b>3.3%</b>		
<b>(4)</b>	<b>(0.1%)</b>	<b>45</b>	<b>0.8%</b>	<b>(49)</b>	<b>(0.9)</b>	<b>46</b>	<b>0.8</b>	<b>(50)</b>	<b>(0.9%)</b>		
<b>GROSS INCOME</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>GROSS MARGIN</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>TOTAL CONTROLLABLES</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>CONTRIBUTION</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>ALLOCATED EXPENSES</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>NET INCOME (LOSS)</b>											
<b>FROM OPERATIONS</b>											
UCLA Store											
UCLA Restaurants											
Services Division											
UCLA Student Union											
<b>TOTAL</b>											
<b>OTHER INC/(EXP)</b>											
Non-Recurrent Inc/(Exp)											
Interest Income											
Interest (Expense)											
Income Taxes											
Student Union Fee Income											
<b>TOTAL</b>											
<b>NET INCOME (LOSS)</b>											

ASUCLA  
P/L Reconciliation  
Nov-15

<i>Financial Analysis</i>	<b>\$000's</b>
	<b>Nov-15</b>
<b>Budgeted Net Income/(Loss)</b>	<b>\$45</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear below plan: promotional events were not repeated from last year as product offerings related to Athletics were scaled back due to program changes	(60)
Campus Portrait Studio above plan mostly due to sitting schedule for yearbooks was opened earlier than originally budgeted	3
Market below plan due to poor One Day Sale, decline in beverage sales due to cold weather and reduced customer traffic due to the reopening of stairs next to Engineering	(8)
Essentials below plan due to poor One Day Sale performance and a decline in customer traffic due to the reopening of the stairs next to the Engineering building	(5)
E-Commerce above plan due to Score Big promotion along with other targeted promotions	16
New Text below plan due to timing of Winter 2016 sales orders for Anderson Department that will occur in December	(6)
Course Reader Solutions above plan due to an increase in digital sales and lower printing costs than expected	4
HSS General Merchandise above plan due to better than expected performance for the Monster Sale and unplanned computer supply sales	3
HSS Dental below plan due to timing of backordered merchandise	(5)
Total Wages below plan	3
Other, positive controllables mostly bank card expense and payment to UCLA	36
Total Contribution	(19)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Wetzels/RX below plan as customer traffic is unexpectedly down in most Ackerman restaurants	(11)
Greenhouse below plan due as customer traffic is unexpectedly down in most Ackerman restaurants	(8)
Northern Lights above plan mostly due to average check higher than plan	5
No Campus Student Ctr above plan mostly due to average check higher than plan	10
CSSC below plan due to closing of Southern Lights with water leak	(10)
Café Synapse above plan: budget written to reflect a different model not in operation yet (sales were budgeted down for less food options)	9
Kerckhoff Coffeehouse above plan due to higher than average check and some additional customers due to closure of Southern Lights	6
Cooperage below plan as this area was budgeted aggressively for sales rebound that has not happened yet. Sales in most Ackerman restaurants (1st Fl. and A-Level) are softer than expected	(3)
Kikka Sushi above plan due to sales in new location better than expected	4
Music Café above plan due to more customer traffic than last year and some additional customers captured from closure of Southern Lights	5
Catering below plan due to loss of Football training table events	(26)
Concessions below plan due to one less basketball game was scheduled	(5)
Total Wages higher than plan	(4)
Other, positive controllables (mostly paper and commission expense)	13
Total Contribution	(15)
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing International below plan due to poor performance in Europe and adjustment lowering previously reported estimated income for Japan	(20)
Licensing Domestic below plan due to aggressive budget for royalty from jersey sales which substantially decreased compared to prior year	(26)
Photography below plan due to one major project was not repeated this year and also clients are booking less jobs	(13)
Other, positive controllables mainly in Licensing	13
Total Contribution	(46)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops above plan due to an increase from Parents Weekend reservations	9
Post Office below plan due to a decrease in international sales from new postal regulations	(2)
Total Wages above plan	(2)
Other, negative controllables	(5)
Total Contribution	0
<b>Allocated Expenses and Other</b>	
A&SS below plan mostly career and student wages	31
Utilities below plan: higher electric charges (more days read this year than prior) are offset with savings in steam and chiller water	5
Maintenance above plan due to repairs for an unexpected water leak in Southern Lights and for elevators located in Ackerman and Kerckhoff	(30)
Depreciation lower than plan due to timing of capitals and reduced expenditures	16
Interest expense below plan due to prior year refinancing of AU debt	4
Other, mostly positive non-recurrent income	5
Total	31
<b>Actual Net Income/(Loss)</b>	<b>(\$4)</b>

ASUCLA  
P/L Reconciliation  
Year-To-Date Through November 2015

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>\$197</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear below plan mostly due to negative results in November sales related to reduction in promotional events	(44)
Fast Track above plan: positive results from sales of "Los Angeles" themed tourist merchandise during the Special Olympics and strong sales of backpacks	20
Campus Portrait Studio above plan due to sitting schedule for yearbooks was opened earlier than budgeted	8
Market above plan due to increased warm/hot weather good for beverage business and campus visitor traffic strong during the Special Olympics	9
E-Commerce below plan due to lower than expected response to event driven merchandise and reduced sales related to Score Big promotions	(21)
New Text above plan due to shortfall in used book availability increases new text sales, generally strong new text sales and changes in procedures and pricing strategy	46
Used Text below plan due to lower availability of used books	(27)
Course Reader Solutions above plan mostly due to print sales shift from in-store to 3rd party	22
Computer Store above plan due to higher department sales and a large lab school order	35
LuValle Books above plan due to strong sales of Law textbooks	14
HSS Dental above plan mostly due to addition of a hygiene school	12
Total Wages lower than plan	1
Other, positive controllables mostly freight out, advertising and employee benefits	81
Total Contribution	156
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Wetzels/RX below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(27)
Greenhouse below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(15)
No Campus Student Ctr above plan mostly due to average check higher than plan	23
Café Synapse above plan: budget is written for a different operation model that has not yet been executed (sales budgeted down for less food options)	37
Cooperage below plan due to aggressive budget for sales rebound that has not occurred, (sales in most Ackerman restaurants 1st floor and A-Level softer than expected)	(15)
Kikka Sushi above plan due to sales in new location better than expected	15
Music Café above plan due to more customer traffic than last year	15
Catering above plan due to catered events not budgeted for Special Olympics (partially offset by loss of Football training table events)	80
Concessions above plan due to several unbudgeted events and conservative budget for Special Olympics	79
Total Wages higher than plan	(33)
Other, negative other controllables (\$7K) offset by small positive margins in various other areas	15
Total Contribution	174
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing International below plan due to mostly to poor performance in Europe and adjustment for prior month estimates for Japan	(36)
Licensing Domestic below plan due to aggressive jersey sales budget and "College Vault" line sales down in connection with the game against Texas that were not repeated	(11)
Photography below plan due to an aggressive budget (less on campus events)	(22)
Other, mostly positive controllables mainly in Licensing	11
Total Contribution	(58)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops below plan mostly due to Special Olympics loss of one of the primary clients for this summer	(42)
AU Post Office below plan due to marketplace changes mostly lower postage sales	(5)
Total Wages lower than plan	3
Other, positive controllables mainly student union event fund	5
Total Contribution	(39)
<b>Allocated Expenses and Other</b>	
A&SS below plan mostly career wages, employee benefits and insurance expense	117
Maintenance higher than plan mostly repairs and maintenance (leak in Southern Lights, LuValle roof, prevention of water leaks in Kerchkoff, elevator repairs )	(65)
Utilities lower than plan mostly chiller water due to reduced use of steam for heating and possible positive impact from the installation of frequency drives for the pumps	25
Depreciation lower than plan due to timing of capitals and reduced expenditures	71
Interest Expense below plan due to prior year refinancing of AU debt	17
Various positive non-recurrent income	26
Other, mostly positive student fee income	13
Total	204
<b>Actual Net Income/(Loss)</b>	<b>\$634</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

	<b>Current Month November 2015</b>	<b>Prior Month October 2015</b>	<b>Prior Year July 2015</b>
<b>ASSETS</b>			
<b>CURRENT ASSETS:</b>			
Cash and cash equivalents	\$11,887	\$12,604	\$11,434
Accounts receivable	3,747	4,968	4,012
Less: Allowance for doubtful accounts	(297)	(299)	(263)
Accounts receivable, net	3,450	4,669	3,749
Student fees receivable	1,394	1,168	489
Inventories	6,364	6,558	5,893
Prepaid expenses and other current assets	202	203	278
Total current assets	<b>23,297</b>	<b>25,202</b>	<b>21,843</b>
<b>LONG TERM ASSETS</b>			
Long term note receivable	\$200	\$200	\$200
Property, equipment and improvements	68,627	68,545	68,112
Less: Accumulated depreciation	(44,535)	(44,340)	(43,761)
Total long term assets	<b>24,292</b>	<b>24,405</b>	<b>24,551</b>
<b>TOTAL ASSETS</b>	<b>\$47,589</b>	<b>\$49,607</b>	<b>\$46,394</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
<b>CURRENT LIABILITIES:</b>			
Accounts payable	\$5,536	\$7,001	\$5,291
Wages and payroll taxes payable	2,807	2,853	3,324
Sales tax payable & other liabilities	943	1,430	767
Interest payable	287	250	139
Deferred income	720	723	235
Funds held for others	126	175	102
Current portion of long term debt	736	736	736
Total current liabilities	<b>11,155</b>	<b>13,168</b>	<b>10,594</b>
<b>LONG TERM DEBT:</b>			
AU expansion loan	9,595	9,595	9,595
Total long term debt	<b>9,595</b>	<b>9,595</b>	<b>9,595</b>
<b>TOTAL LIABILITIES</b>	<b>20,750</b>	<b>22,763</b>	<b>20,189</b>
<b>RETAINED EARNINGS:</b>			
Beginning Balance	26,205	26,205	25,924
Year-to-date net income/(loss)	634	639	281
Ending Balance	<b>26,839</b>	<b>26,844</b>	<b>26,205</b>
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>\$47,589</b>	<b>\$49,607</b>	<b>\$46,394</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
November 2015  
(\$000's)**

	<b>Current Month</b>	<b>Year to Date</b>	<b>Prior Year to Date</b>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>			
Net income/(loss)	(\$4)	\$634	\$35
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	195	774	817
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	1,219	299	(1,698)
Student fees receivable	(226)	(905)	(852)
Inventories	194	(471)	(207)
Prepaid expenses and other current assets	1	76	130
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	(1,467)	245	439
Sales tax payable & other liabilities	(487)	176	428
Wages and payroll taxes payable	(46)	(517)	(74)
Interest payable	37	148	176
Deferred Income	(3)	485	524
Funds held for others	(49)	24	(22)
Net cash provided/(used) by operating activities	<b>(636)</b>	<b>968</b>	<b>(305)</b>
<b>CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:</b>			
Purchase of property, equipment and improvements	(81)	(515)	(346)
Net cash used in investing activities	<b>(81)</b>	<b>(515)</b>	<b>(346)</b>
<b>CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:</b>			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	<b>0</b>	<b>0</b>	<b>0</b>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(717)</b>	<b>453</b>	<b>(652)</b>
<b>CASH AND CASH EQUIVALENTS, Beginning</b>	<b>12,604</b>	<b>11,434</b>	<b>10,881</b>
<b>CASH AND CASH EQUIVALENTS, Ending</b>	<b>\$11,887</b>	<b>\$11,887</b>	<b>\$10,229</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
November 2015  
(\$000's)**

<b>CASH AND CASH EQUIVALENTS</b>	<b>\$11,887</b>
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(2,905)
Student Service Center	(295)
KH Coffeehouse Patio Membrane	(225)
Subtotal	(3,425)
Adjustment for Cash Overdraft Entry	(1,220)
Uncommitted Cash	7,242
<b>BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)</b>	<b>10,026</b>
<b>RESERVE SURPLUS (DEFICIT)</b>	<b>(\$2,784)</b>

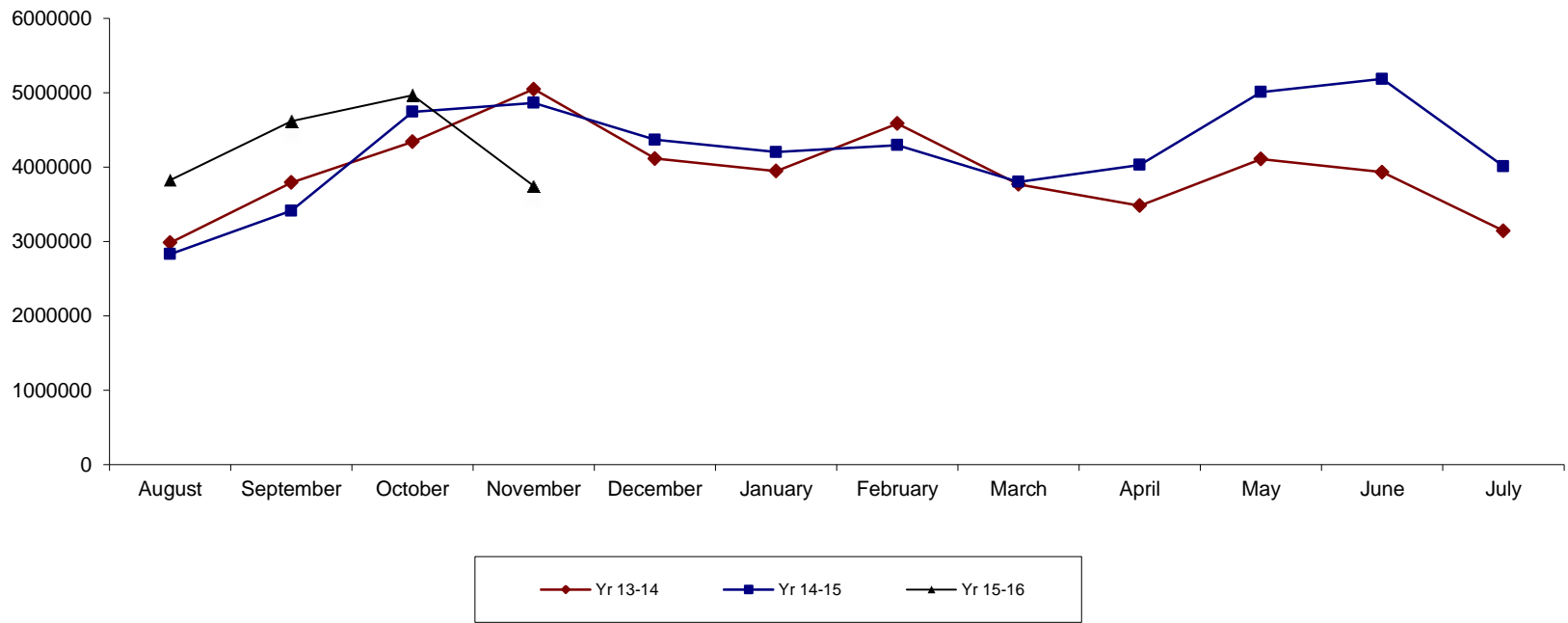
ASUCLA SERVICES AND ENTERPRISES  
 Capital Expenditures -Current Year Projects (\$000's)  
 FY 2015-2016 November 2015

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>ASUCLA</b>								
2015-001 A Level/1st Floor Remodel	1,000.0	95.0	0.0	95.0	905.0		0.0	In Progress
<b>Total Store/Services</b>	<b>1,000.0</b>	<b>95.0</b>	<b>0.0</b>	<b>95.0</b>	<b>905.0</b>	<b>0.0</b>	<b>0.0</b>	
<b>Store/Services</b>								
2015-002 Store General Replacement	50.0	3.9	0.0	3.9	46.1		0.0	In Progress
2015-003 Informal Photo-Equipment	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2015-004 DC Carts	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2015-005 DC Equipment - Tunnel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2015-006 DC Dock Retrofit - Tunnel	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-007 HTS Air Conditioning	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-008 Wireless Store Expansion	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2015-009 AU B-Level Update	175.0	0.0	0.0	0.0	0.0	175.0	0.0	Pending
<b>Total Store/Services</b>	<b>505.0</b>	<b>3.9</b>	<b>0.0</b>	<b>3.9</b>	<b>46.1</b>	<b>455.0</b>	<b>0.0</b>	
<b>Food Service</b>								
2015-010 FS Miscellaneous and Unanticipated	50.0	0.0	12.8	12.8	37.2		0.0	In Progress
2015-011 FS Patio Furniture Upgrade	20.0	15.0	5.6	20.6	0.0		0.6	Completed Awaiting Invoice
2015-012 FS New trash/recycling/compost receptacles	75.0	0.0	12.8	12.8	62.2		0.0	In Progress
2015-013 LV New cash stands and re-lamination of counters	25.0	0.0	18.3	18.3	6.7		0.0	In Progress
2015-014 NC Convection Oven	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-015 Commissary Dish Machine	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
<b>Total Food Services</b>	<b>240.0</b>	<b>15.0</b>	<b>49.5</b>	<b>64.5</b>	<b>106.1</b>	<b>70.0</b>	<b>0.6</b>	
<b>Technology</b>								
2015-016 Printer Replacement	2.0	0.0	0.0	0.0	0.0	2.0	0.0	Pending
2015-017 PC Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-018 Kronos Replacement.	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2015-019 Network Infrastructure Upgrade	180.0	159.0	4.5	163.5	16.5		0.0	In Progress
2015-020 Marketing Hardware/software Upgrade	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
<b>Total Technology</b>	<b>357.0</b>	<b>159.0</b>	<b>4.5</b>	<b>163.5</b>	<b>16.5</b>	<b>177.0</b>	<b>0.0</b>	
<b>Others</b>								
2015-021 Fac. Misc. Remodels	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2015-022 KH 2nd Floor Lobby/Hallway Re-Flooring	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-023 KH 3rd Floor Staircase/Landing Re-carpeting	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-024 NC Restroom Improvement	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
2015-025 KH Men's Restroom	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-026 LVC Patio Deck	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-027 SUO Omni Locks	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-028 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-029 Finance Misc. Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2015-030 Licensing Office Reconfiguration	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-031 LP Security System	40.0	4.2	0.0	4.2	35.8		0.0	In Progress
<b>Total Others</b>	<b>415.0</b>	<b>4.2</b>	<b>0.0</b>	<b>4.2</b>	<b>35.8</b>	<b>375.0</b>	<b>0.0</b>	
<b>Total Current Year Projects</b>	<b>2,517.0</b>	<b>277.1</b>	<b>54.0</b>	<b>331.1</b>	<b>1,109.5</b>	<b>1,077.0</b>	<b>0.6</b>	

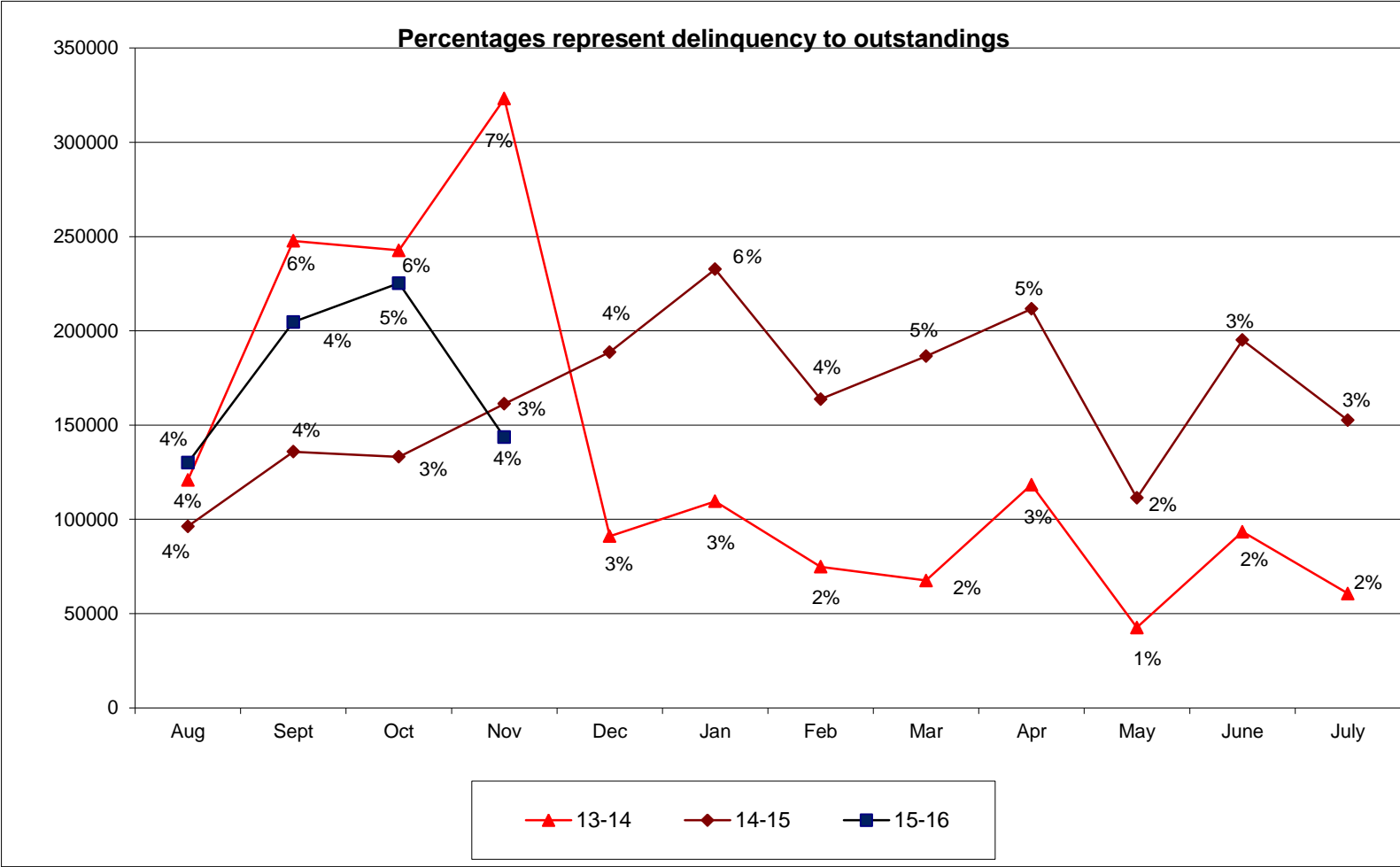
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

11/21/2015	Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$612,832	18%	\$185,984	73%	\$16,410	31%	\$10,341	43%	\$9,992	31%	\$15,615	44%	\$851,174	23%
ASUCLA PUBLICATIONS		\$156,315	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$156,315	4%
ASUCLA USA/GSA		\$89,939	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$89,939	2%
DUE FROM VENDORS		\$400,089	12%	\$56,288	22%	\$11,747	22%	\$9,311	38%	\$21,813	69%	\$14,542	42%	\$513,790	14%
DENTAL KITS		\$443,801	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$443,801	12%
OTHER		\$1,646,575	49%	\$11,757	5%	\$24,142	47%	\$4,624	19%	\$152	0%	\$4,831	14%	\$1,692,081	45%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,349,551</b>	<b>100%</b>	<b>\$254,029</b>	<b>100%</b>	<b>\$52,299</b>	<b>100%</b>	<b>\$24,276</b>	<b>100%</b>	<b>\$31,957</b>	<b>100%</b>	<b>\$34,988</b>	<b>100%</b>	<b>\$3,747,100</b>	<b>100%</b>
		89%		7%		1%		1%		1%		1%		100%	
10/24/2015	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$726,155	17%	\$372,742	83%	\$17,090	26%	\$17,907	19%	\$8,897	26%	\$10,839	35%	\$1,153,630	23%
ASUCLA PUBLICATIONS		\$156,028	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$156,028	3%
ASUCLA USA/GSA		\$71,534	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$71,534	2%
DUE FROM VENDORS		\$276,353	6%	\$14,422	3%	(\$5,253)	-8%	\$12,933	14%	\$23,164	68%	\$15,442	50%	\$337,061	7%
DENTAL KITS		\$543,261	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$543,261	11%
OTHER		\$2,516,319	58%	\$65,627	14%	\$54,986	82%	\$62,551	67%	\$1,942	6%	\$4,770	15%	\$2,706,195	54%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,289,650</b>	<b>100%</b>	<b>\$452,791</b>	<b>100%</b>	<b>\$66,823</b>	<b>100%</b>	<b>\$93,391</b>	<b>100%</b>	<b>\$34,003</b>	<b>100%</b>	<b>\$31,051</b>	<b>100%</b>	<b>\$4,967,709</b>	<b>100%</b>
		86%		9%		1%		2%		1%		1%		100%	
9/25/2015	Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,137,628	27%	\$61,826	50%	\$27,426	25%	\$11,284	82%	\$9,660	19%	\$4,330	14%	\$1,252,154	26%
ASUCLA PUBLICATIONS		\$81,256	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$81,256	2%
ASUCLA USA/GSA		\$61,568	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$61,568	2%
DUE FROM VENDORS		\$461,666	11%	(\$9,462)	-8%	\$18,703	17%	(\$3,413)	-25%	\$34,364	69%	\$22,909	76%	\$524,767	11%
DENTAL KITS		\$697,302	16%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$697,302	15%
OTHER		\$1,850,418	43%	\$70,851	58%	\$64,378	58%	\$5,904	43%	\$6,014	12%	\$3,094	10%	\$2,000,659	44%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,289,838</b>	<b>100%</b>	<b>\$123,215</b>	<b>100%</b>	<b>\$110,507</b>	<b>100%</b>	<b>\$13,775</b>	<b>100%</b>	<b>\$50,038</b>	<b>100%</b>	<b>\$30,333</b>	<b>100%</b>	<b>\$4,617,706</b>	<b>100%</b>
		93%		3%		2%		0%		1%		1%		100%	

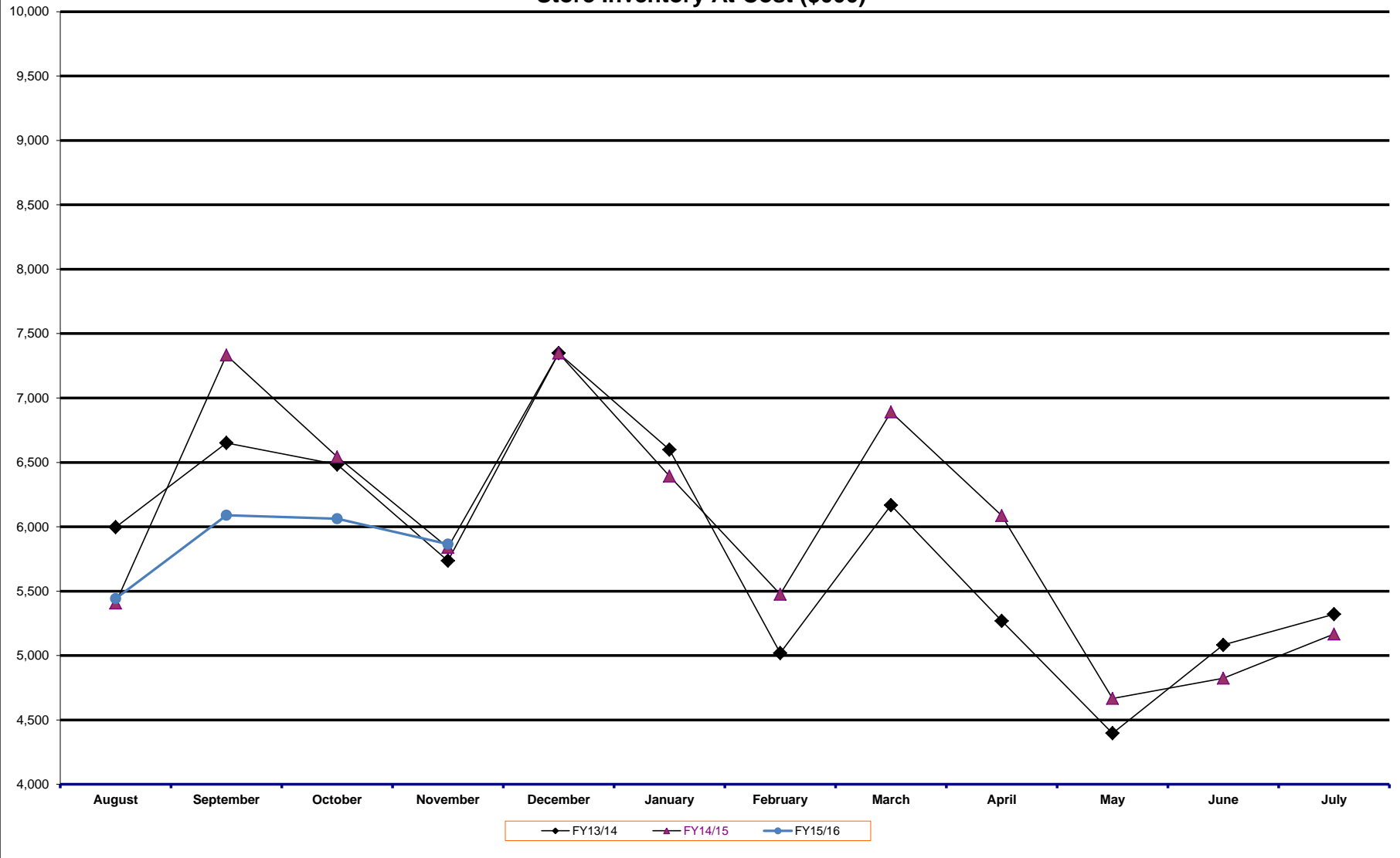
**Total Aged Accounts Receivable Balances**  
**12 Month History**  
**August 13 to November 15**



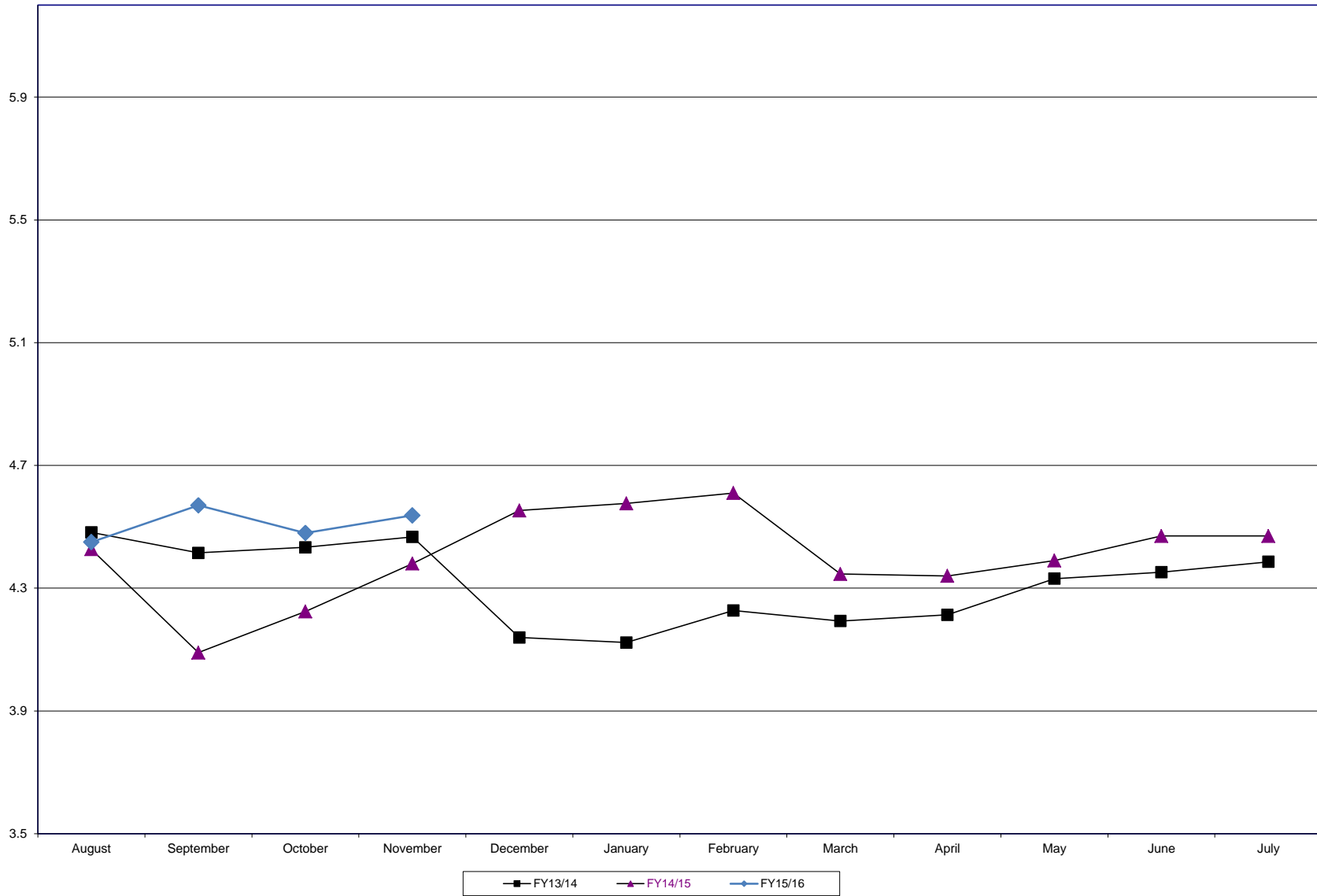
# Aged Accounts Receivable Balances > 60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$000)



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

NOV. 04(10/25/15-11/21/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 4 MO(07/26/15-11/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
803,838	1,200,330	<396,492>	7,744,977	7,963,573	<218,596>	1,211,463	8,025,014
1,332,380	1,451,788	<119,408>	5,159,434	5,137,653	21,781	1,522,779	5,039,512
140,918	142,000	<1,082>	374,453	394,400	<19,947>	129,189	361,965
158,723	154,467	4,256	1,032,079	1,019,804	12,275	166,213	1,023,764
168,274	143,000	25,274	638,350	648,000	<9,650>	141,902	653,602
181,295	195,286	<13,991>	3,114,524	2,851,024	263,500	186,563	2,838,446
2,785,428	3,286,871	<501,443>	18,063,818	18,014,454	49,364	3,358,110	17,942,303
1,765,881	2,169,341	403,461	12,609,338	12,598,868	<10,470>	2,237,785	12,656,630
2,717	3,670	953	28,802	26,690	<2,112>	4,046	31,521
6,452	6,135	<317>	25,388	21,710	<3,678>	6,471	21,236
662	680	18	1,737	1,860	123	627	1,703
988	590	<398>	6,047	4,430	<1,617>	1,090	6,094
3	520	517	<530>	2,350	2,880	542	2,476
1,160	1,090	<70>	11,604	10,410	<1,194>	1,048	10,413
11,981	12,685	704	73,049	67,450	<5,599>	13,823	73,443
1,777,862	2,182,026	404,164	12,682,387	12,666,318	<16,069>	2,251,608	12,730,073
63.4	66.0	2.6	69.8	69.9	0.1	66.6	70.5
1,007,566	1,104,845	<97,279>	5,381,430	5,348,136	33,294	1,106,502	5,212,229
36.6	34.0	2.6	30.2	30.1	0.1	33.4	29.5
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
36.2	33.6	2.6	29.8	29.7	0.1	33.0	29.1
14.7	13.4	1.3	17.7	17.1	0.6	11.4	16.5
46.0	46.8	<0.8>	49.0	49.2	<0.3>	46.8	49.0
40.9	39.2	1.7	41.1	39.8	1.2	38.3	39.8
40.6	40.7	<0.2>	32.1	30.9	1.2	37.0	29.4
50.1	51.6	<1.6>	51.1	52.1	<1.0>	53.3	51.2
38.8	36.9	1.9	21.6	22.9	<1.3>	37.0	22.6
119,755	78,298	41,457	545,766	499,461	46,305	61,180	508,342
1,127,321	1,183,143	<55,822>	5,927,196	5,847,597	79,599	1,167,681	5,720,571
244,987	253,486	8,499	990,128	1,020,005	29,877	250,510	1,003,327
2,385	0	<2,385>	5,984	0	<5,984>	717	717
155,541	152,657	<2,884>	685,699	662,619	<23,080>	151,683	624,148
402,913	406,143	3,230	1,681,810	1,682,624	814	402,910	1,628,192
14.5	12.4	<2.1>	9.3	9.3	0.0	12.0	9.1
137,498	142,308	4,810	549,468	573,527	24,059	135,654	545,615
6,050	7,507	1,457	37,680	39,423	1,743	6,483	38,247
11,554	13,660	2,106	50,095	53,880	3,785	14,058	52,690
80	80	0	320	320	0	80	320
18	13	<5>	81	52	<29>	77	145
436	2,800	2,364	3,978	6,400	2,422	1,907	7,715
0	75	75	800	875	75	100	100
2,656	3,640	984	21,672	20,590	<1,082>	2,728	19,946
21,243	17,875	<3,368>	98,889	124,265	25,376	24,274	142,124
1,109	900	<209>	3,815	3,600	<215>	900	3,603
53	0	<53>	53	0	<53>	0	0
<7>	0	7	0	7	<7>	186	89
0	0	0	0	400	400	0	426
26,632	25,320	<1,312>	129,739	140,495	10,756	22,806	134,486
<2,735>	<1,575>	1,160	<8,953>	<6,475>	2,478	0	<5,617>
70,807	70,050	<757>	260,968	260,200	<768>	55,633	263,525
1,874	2,170	296	29,094	20,728	<8,366>	4,548	18,905
49,586	59,397	9,811	283,744	286,495	2,751	59,548	286,727
897	0	<897>	5,429	0	<5,429>	<3,513>	<998>
233	0	<233>	1,776	0	<1,776>	336	4,554
<1,570>	0	1,570	<297>	1,273	1,570	11	1,583
547	0	<547>	1,661	0	<1,661>	501	2,004
0	0	0	1,168	1,600	432	0	1,604
9,785	11,500	1,715	45,811	46,000	189	4,438	17,097
1,327	1,500	173	1,032	1,500	468	1,269	1,269
963	2,080	1,117	8,971	9,740	769	40	2,801
11,682	11,682	0	35,120	35,121	1	11,865	30,377
0	0	0	0	5	5	0	0
21,707	34,826	13,119	81,636	99,373	17,737	29,581	85,322
372,425	405,808	33,383	1,643,744	1,719,387	75,643	373,510	1,654,658
775,338	811,951	36,613	3,325,554	3,402,011	76,457	776,420	3,282,850
351,983	371,192	<19,209>	2,601,642	2,445,586	156,056	391,262	2,437,722
34,289	35,277	988	129,038	146,254	17,216	34,195	140,212
117,745	127,119	9,374	554,392	585,093	30,701	148,130	635,556
56,186	60,712	4,526	269,456	298,344	28,888	50,884	295,690
27,363	28,627	1,264	128,031	129,334	1,303	28,853	128,001
75,732	87,110	11,378	405,342	415,395	10,053	82,352	409,277
88,476	73,843	<14,633>	343,598	304,761	<38,837>	74,772	312,831
37,987	37,293	<694>	146,776	146,311	<465>	43,489	154,381
58,518	65,523	7,005	233,940	262,092	28,152	58,570	233,908
496,297	515,504	19,207	2,210,573	2,287,584	77,011	521,245	2,309,857
<144,314>	<144,312>	<2>	391,069	158,002	233,067	<129,983>	127,865



UCLA RESTAURANTS  
INCOME STATEMENT

NOV. 04(10/25/15-11/21/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 4 MO(07/26/15-11/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
155,189	179,657	<24,468>	543,075	594,396	<51,321>	169,404	525,645
254,967	238,942	16,025	770,875	721,034	49,841	226,598	642,432
140,242	146,933	<6,691>	552,758	525,990	26,768	145,038	515,406
292,195	299,290	<7,095>	888,634	909,368	<20,734>	285,968	829,490
330,591	328,533	2,058	1,053,283	1,066,999	<13,716>	306,896	908,745
194,796	241,943	<47,147>	935,232	787,311	147,921	243,043	814,806
1,367,981	1,435,298	<67,318>	4,743,856	4,605,098	138,758	1,376,947	4,236,524
450,103	496,234	46,131	1,595,804	1,619,495	23,691	480,340	1,524,964
32.9	34.6	1.7	33.6	35.2	1.5	34.9	36.0
917,878	939,064	<21,186>	3,148,053	2,985,603	162,450	896,607	2,711,560
67.1	65.4	1.7	66.4	64.8	1.5	65.1	64.0
66.5	68.3	<1.8>	66.1	67.5	<1.4>	68.3	66.6
67.1	63.7	3.4	64.8	64.3	0.4	63.4	64.0
66.9	64.3	2.6	66.5	64.3	2.2	63.1	63.5
70.7	67.3	3.4	69.6	66.7	2.9	68.4	67.2
67.0	65.4	1.7	65.5	64.8	0.7	65.1	62.3
65.9	63.7	2.1	66.6	61.9	4.7	61.8	61.8
230,062	238,362	<8,300>	838,086	786,490	51,596	243,017	806,542
1,147,940	1,177,426	<29,486>	3,986,139	3,772,093	214,046	1,139,623	3,518,102
295,377	292,863	<2,514>	1,194,259	1,175,680	<18,579>	285,827	1,146,126
0	700	700	0	700	700	2,778	7,408
228,505	221,179	<7,326>	836,144	806,120	<30,024>	236,430	779,134
<49,968>	<45,154>	4,814	<168,833>	<153,932>	14,901	<43,222>	<143,303>
473,915	469,588	<4,327>	1,861,569	1,828,568	<33,001>	481,814	1,789,364
34.6	32.7	<1.9>	39.2	39.7	0.5	35.0	42.2
168,694	166,426	<2,268>	678,657	669,529	<9,128>	156,388	643,583
1,111	1,585	474	7,009	6,715	<294>	1,967	6,147
3,604	4,383	779	16,551	17,519	968	4,420	16,442
500	500	0	7,675	9,500	1,825	598	6,402
55,898	64,867	8,969	215,727	220,158	4,431	61,042	204,173
4.1	4.5	0.4	4.6	4.8	0.2	4.4	4.8
5,257	5,220	<37>	22,604	19,461	<3,143>	7,499	18,112
<10,065>	<10,350>	<285>	<37,522>	<41,400>	<3,878>	<10,067>	<41,349>
3,996	2,360	<1,636>	16,833	11,060	<5,773>	3,001	12,131
4,898	4,887	<11>	18,016	19,948	1,932	6,665	19,118
2,298	870	<1,428>	9,585	5,000	<4,585>	2,213	6,819
1,801	2,345	544	23,905	45,605	21,700	2,045	40,797
0	100	100	0	400	400	0	0
0	19	19	2	51	49	1	1
10,590	5,552	<5,038>	42,272	21,724	<20,548>	8,255	43,583
39,487	45,252	5,765	146,596	151,610	5,014	40,799	131,269
2,309	2,081	<228>	7,271	6,703	<568>	2,031	6,329
<3,320>	1,154	4,474	5,147	4,047	<1,100>	1,896	9,549
16	0	<16>	83	0	<83>	0	0
440	250	<190>	2,513	2,500	<13>	245	2,394
18	400	382	1,306	1,650	344	838	2,043
0	0	0	75	75	0	0	75
0	650	650	0	650	650	0	0
30	0	<30>	5,280	1,000	<4,280>	0	2,281
25,517	33,469	7,952	62,254	71,292	9,038	28,776	64,763
313,077	332,020	18,943	1,251,839	1,244,797	<7,042>	318,612	1,194,662
786,992	801,608	14,616	3,113,409	3,073,365	<40,044>	800,425	2,984,026
360,948	375,818	<14,870>	872,730	698,728	174,002	339,198	534,076
40,332	40,788	456	143,317	158,756	15,439	40,892	153,988
64,768	63,223	<1,545>	187,059	183,045	<4,014>	70,180	181,301
30,906	30,195	<711>	91,318	93,152	1,834	24,107	80,083
15,051	14,238	<813>	43,089	40,606	<2,483>	13,670	36,263
41,658	43,324	1,666	135,978	130,075	<5,903>	39,016	113,644
74,585	59,932	<14,653>	289,652	247,347	<42,305>	63,032	263,716
32,023	30,262	<1,761>	123,731	118,725	<5,006>	36,661	130,143
90,776	95,779	5,003	362,591	383,116	20,525	100,009	399,519
390,099	377,741	<12,358>	1,376,736	1,354,822	<21,914>	387,568	1,358,657
<29,152>	<1,923>	<27,229>	<504,006>	<656,094>	152,088	<48,370>	<824,582>
395,607	413,957	<18,350>	1,296,818	1,296,075	743	406,060	1,228,488
137,120	140,681	<3,561>	456,958	453,125	3,833	141,784	442,666
258,487	273,276	<14,789>	839,860	842,950	<3,090>	264,276	785,822
5.99	5.82	0.18	5.99	5.80	0.20	5.68	5.62
7.56	7.61	<0.05>	7.56	7.39	0.17	7.44	6.36
5.16	4.90	0.27	5.14	4.94	0.20	4.74	4.69
29,835	29,809	<26>	113,184	112,970	<214>	32,137	113,289
45.85	48.15	<2.30>	41.91	40.75	1.16	42.85	37.40

SERVICES DIVISION  
INCOME STATEMENT

NOV. 04(10/25/15-11/21/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 4 MO(07/26/15-11/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
7,086	20,000	<12,914>	47,778	69,500	<21,722>	14,062	58,722
7,086	20,000	<12,914>	47,778	69,500	<21,722>	14,062	58,722
327	300	<27>	1,608	1,350	<258>	238	2,025
6,759	19,700	<12,941>	46,170	68,150	<21,980>	13,824	56,697
95.4	98.5	<3.1>	96.6	98.1	<1.4>	98.3	96.6
95.4	98.5	<3.1>	96.6	98.1	<1.4>	98.3	96.6
288,817	334,455	<45,638>	1,012,431	1,059,559	<47,128>	233,148	931,325
97,972	100,310	<2,338>	398,241	401,623	<3,382>	97,319	387,776
386,789	434,765	<47,976>	1,410,672	1,461,182	<50,510>	330,468	1,319,101
393,548	454,465	<60,917>	1,456,842	1,529,332	<72,490>	344,291	1,375,798
34,520	34,800	280	141,681	139,200	<2,481>	33,504	133,852
230	900	670	766	2,925	2,159	290	2,548
34,750	35,700	950	142,448	142,125	<323>	33,793	136,400
490.4	178.5	<311.9>	298.1	204.5	<93.6>	240.3	232.3
17,949	18,570	621	70,928	73,969	3,041	16,575	66,149
948	700	<248>	1,503	2,800	1,297	2,037	2,960
574	700	126	2,980	2,800	<180>	693	2,615
26	105	79	57	420	363	84	139
45	50	5	7,123	10,200	3,077	0	10,001
2,000	2,000	0	5,500	5,500	0	2,000	5,818
0	0	0	0	0	0	0	500
787	3,550	2,764	8,474	14,200	5,726	6,242	17,849
0	100	100	816	400	<416>	0	520
2,554	2,483	<71>	8,803	9,932	1,129	2,083	8,332
3,728	250	<3,478>	3,978	1,000	<2,978>	550	2,200
12,642	3,800	<8,842>	20,665	15,200	<5,465>	3,399	19,405
82,503	85,255	2,752	103,305	102,880	<425>	77,201	113,650
15,100	17,712	2,612	77,613	78,722	1,109	10,244	59,088
53,838	71,074	17,236	311,928	320,167	8,239	35,586	227,210
192,694	206,349	13,655	623,671	638,190	14,519	156,694	536,437
227,445	242,049	14,604	766,119	780,315	14,196	190,488	672,837
166,103	212,416	<46,313>	690,723	749,017	<58,294>	153,803	702,961
2,957	3,101	144	10,940	12,388	1,448	2,868	11,750
15,350	16,557	1,207	44,536	50,436	5,900	14,466	46,168
7,618	8,205	587	22,524	26,620	4,096	5,127	21,614
3,710	3,869	159	10,679	11,566	887	2,907	9,596
10,268	11,772	1,504	33,307	37,060	3,753	8,298	30,315
15,694	27,872	12,178	60,948	115,032	54,084	13,263	55,491
6,738	14,084	7,346	26,035	55,256	29,221	7,714	27,385
6,097	6,361	264	24,387	25,444	1,057	6,238	24,924
68,431	91,821	23,390	233,356	333,802	100,446	60,882	227,243
97,672	120,595	<22,923>	457,367	415,215	42,152	92,921	475,718



ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

NOV. 04(10/25/15-11/21/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 4 MO(07/26/15-11/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
287,378	306,050	18,672	1,155,388	1,232,653	77,265	315,124	1,236,955
0	500	500	0	1,800	1,800	3,624	15,047
29,406	32,711	3,305	133,678	133,933	255	28,892	125,901
316,784	339,261	22,477	1,289,066	1,368,386	79,320	347,640	1,377,903
6.3	6.0	<0.3>	4.9	5.3	0.3	6.3	5.4
0	0	0	1,859	0	<1,859>	0	0
0	0	0	2,000	2,000	0	0	2,000
142,066	144,117	2,051	560,562	578,752	18,190	143,205	567,109
5,955	8,085	2,130	29,512	30,729	1,217	3,951	32,750
7,828	10,134	2,306	32,902	38,767	5,865	9,638	35,099
1,034	1,166	132	3,397	3,889	492	1,087	3,549
1,056	2,123	1,067	3,274	8,863	5,589	67	1,914
39	20	<19>	39	80	41	39	39
<57>	549	606	471	2,293	1,822	703	4,378
0	52	52	0	208	208	0	0
0	0	0	0	0	0	0	25
1,134	2,006	872	1,835	2,004	169	1,948	1,946
173	422	250	4,321	2,919	<1,402>	150	1,205
0	1,415	1,415	937	1,835	898	1,374	1,781
0	350	350	1,496	1,400	<96>	345	1,359
<887>	<400>	487	<2,357>	<1,600>	757	<339>	<1,165>
0	51	51	384	204	<180>	0	260
2,620	2,750	130	11,067	11,000	<67>	2,662	10,787
1,230	1,180	<50>	5,288	5,455	167	1,479	6,264
1,500	1,500	0	6,000	6,000	0	2,100	8,400
4,770	5,736	966	21,536	26,827	5,291	5,038	19,094
581	1,564	983	2,019	6,256	4,237	0	0
11,319	12,433	1,114	46,135	49,732	3,597	2,990	30,826
0	36	36	0	225	225	0	0
5,514	5,514	0	20,961	20,961	0	10,599	39,459
<12>	40	52	<32>	160	192	<13>	<19>
14,303	17,700	3,397	57,213	70,800	13,587	16,081	64,324
13,396	3,908	<9,488>	23,552	15,561	<7,991>	3,039	11,092
1,383	1,382	<1>	5,530	5,528	<2>	880	3,519
10,361	10,558	197	40,751	42,229	1,478	10,342	41,817
3,003	2,500	<503>	6,468	4,000	<2,468>	2,199	4,434
9,167	9,870	703	36,668	39,480	2,812	9,583	38,333
3,620	3,620	0	3,620	3,620	0	3,448	3,448
1,000	1,000	0	14,950	15,000	50	0	22,000
10,828	11,500	672	52,002	51,300	<702>	11,181	47,708
1,118	2,000	882	5,988	2,400	<3,588>	1,795	1,995
4,338	4,594	256	16,064	15,293	<771>	3,878	13,102
3,494	3,500	6	12,562	13,400	838	3,281	12,270
7,635	7,864	229	30,540	31,456	916	7,198	30,103
13,401	14,374	973	53,604	59,048	5,444	13,955	55,803
207	1,350	1,143	17,586	19,350	1,764	210	14,650
283,116	296,563	13,448	1,130,703	1,187,424	56,721	274,095	1,131,659
599,900	635,824	35,924	2,419,768	2,555,810	136,042	621,734	2,509,562
19,046	16,683	<2,363>	73,966	68,854	<5,112>	16,096	67,343
8,178	8,425	247	31,596	33,053	1,457	9,362	33,234
12,545	12,193	<352>	45,035	48,772	3,737	12,319	49,166
39,768	37,301	<2,467>	150,598	150,679	81	37,777	149,742
639,668	673,125	33,457	2,570,366	2,706,489	136,123	659,512	2,659,304
<561,009>	<589,403>	<28,394>	<2,258,200>	<2,375,947>	<117,747>	<581,016>	<2,349,201>
<31,108>	<31,108>	0	<120,887>	<123,046>	<2,159>	<30,035>	<119,240>
<3,145>	<3,145>	0	<10,677>	<11,230>	<553>	<3,170>	<11,324>
<44,406>	<49,469>	<5,063>	<180,602>	<196,266>	<15,664>	<45,290>	<179,539>
<639,668>	<673,125>	<33,457>	<2,570,366>	<2,706,489>	<136,123>	<659,512>	<2,659,304>
0	0	0	0	0	0	0	0

MAINTENANCE DIVISION  
EXPENSE STATEMENT

NOV. 04(10/25/15-11/21/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 4 MO(07/26/15-11/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
108,388	105,101	<3,287>	442,781	446,593	3,812	100,508	448,054
1,916	2,198	282	12,749	4,396	<8,353>	6,084	17,494
0	872	872	209	3,540	3,331	696	2,844
<495>	<610>	<115>	<2,738>	<2,480>	258	<411>	<1,792>
<6,333>	<5,369>	964	<26,300>	<22,106>	4,194	<5,352>	<21,596>
0	<6,300>	<6,300>	<4,520>	<25,200>	<20,680>	<1,480>	<26,995>
103,476	95,892	<7,584>	422,180	404,743	<17,437>	100,045	418,009
67,957	69,606	1,649	277,052	282,278	5,226	64,375	265,946
85	193	108	364	542	178	187	491
765	677	<88>	2,812	2,708	<104>	665	2,911
0	1,200	1,200	0	1,600	1,600	0	432
5,323	5,247	<76>	20,515	21,113	598	5,433	20,110
5,647	6,102	455	21,294	22,754	1,460	5,347	19,884
748	1,027	279	3,462	4,995	1,533	1,965	6,946
366	491	125	1,796	2,073	277	354	1,738
36,179	18,100	<18,079>	136,091	80,225	<55,866>	9,672	66,187
11,145	3,190	<7,955>	16,909	12,760	<4,149>	3,340	6,115
0	0	0	232	350	118	0	0
318	900	582	2,023	3,600	1,577	414	1,249
0	250	250	0	1,000	1,000	2,880	2,880
5,823	3,495	<2,328>	18,090	13,980	<4,110>	2,058	15,545
6,715	6,886	171	27,172	26,940	<232>	7,638	27,391
2,729	3,428	699	14,064	13,712	<352>	3,944	16,164
2,285	780	<1,505>	4,629	3,120	<1,509>	460	2,936
146,085	121,572	<24,513>	546,503	493,750	<52,753>	108,733	456,927
249,560	217,464	<32,096>	968,684	898,493	<70,191>	208,778	874,936
14,124	16,946	2,822	56,478	67,784	11,306	14,933	59,361
14,124	16,946	2,822	56,478	67,784	11,306	14,933	59,361
263,685	234,410	<29,275>	1,025,161	966,277	<58,884>	223,711	934,297
<225,379>	<200,295>	25,084	<875,268>	<826,644>	48,624	<190,470>	<796,894>
<6,994>	<6,994>	0	<27,976>	<27,976>	0	<6,535>	<26,140>
<2,742>	<2,742>	0	<10,968>	<10,968>	0	<2,562>	<10,248>
<9,523>	<7,696>	1,827	<36,983>	<31,835>	5,148	<8,048>	<33,672>
<19,046>	<16,683>	2,363	<73,966>	<68,854>	5,112	<16,096>	<67,343>
<263,685>	<234,410>	29,275	<1,025,161>	<966,277>	58,884	<223,712>	<934,297>
0	0	<0>	0	0	0	<0>	0

UTILITIES  
EXPENSE STATEMENT

NOV. 04(10/25/15-11/21/15)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
14,423	26,873	12,450	Chiller Water
77,744	65,301	<12,443>	Elec-Non Air Cond.
11,709	11,834	125	Water-Non Air Cond.
4,739	9,443	4,704	Steam-Non Air Cond.
3,937	3,573	<364>	Gas
1,292	1,551	259	Energy Management
113,844	118,575	4,731	TOTAL OTHER CONTROL.
113,844	118,575	4,731	TOTAL CONTROLLABLE EXP
<96,768>	<101,157>	<4,389>	Allocated-Svs and Ent
<3,455>	<3,455>	0	Allocated-USAC
<1,355>	<1,355>	0	Allocated-GSA
<4,089>	<4,183>	<94>	Allocated-Comm Board
<8,178>	<8,425>	<247>	Allocated-A & SS
<113,844>	<118,575>	<4,731>	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 15-16			FISCAL YEAR 14-15	
YTD 4 MO(07/26/15-11/21/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
96,719	123,451	26,732	29,888	131,817
270,746	253,967	<16,779>	70,363	251,981
40,180	41,718	1,538	14,075	37,868
16,709	26,832	10,123	10,587	25,927
11,003	13,396	2,393	4,482	13,802
5,168	6,204	1,036	0	0
440,525	465,568	25,043	129,395	461,395
440,525	465,568	25,043	129,395	461,395
<373,891>	<396,864>	<22,973>	<110,782>	<393,265>
<13,820>	<13,820>	0	<3,283>	<13,132>
<5,420>	<5,420>	0	<1,287>	<5,148>
<15,798>	<16,411>	<613>	<4,681>	<16,617>
<31,596>	<33,053>	<1,457>	<9,362>	<33,234>
<440,525>	<465,568>	<25,043>	<129,395>	<461,395>
0	0	0	<0>	<0>