ASSOCIATED STUDENTS
UCLA

FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES

November (10/26/14 - 11/22/14)

Prepared

December 11, 2014

ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES

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ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2014 ($000's)
DIVISIONS AT CONTRIBUTION LEVEL

NOVEMBER (10/26/14 - 11/22/14)								FY 13-14			FISCAL YEAR 2014-2015								FY 13-14	
CURRENT MONTH								**			YTD 4 MONTHS (07/27/14 - 11/22/14)								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
				ACT/BUD		ACT/LY ACT									ACT/BUD		ACT/LY ACT			
$	%	$	%	$	%	$	%	$	%		$	%	$	%	$	%	$	%	$	%
										GROSS INCOME										
3,419		3,091		328	10.6%	570	20.0%	2,849		UCLA Store	18,451		17,292		1,159	6.7%	391	2.2%	18,060	
1,620		1,547		73	4.7%	84	5.5%	1,536		UCLA Restaurants	5,043		5,026		17	0.3%	(3)	(0.1%)	5,046	
345		412		(67)	(16.3%)	(165)	(32.4%)	510		Services Division	1,378		1,430		(52)	(3.6%)	(55)	(3.8%)	1,433	
126		124		2	1.6%	(3)	(2.3%)	129		UCLA Student Union	485		527		(42)	(8.0%)	(47)	(8.8%)	532	
5,510		**5,174**		**336**	**6.5%**	**486**	**9.7%**	**5,024**		**TOTAL**	**25,357**		**24,275**		**1,082**	**4.5%**	**286**	**1.1%**	**25,071**	
					Pts.		Pts.			**GROSS MARGIN**						Pts.		Pts.		
1,168	34.2%	1,214	39.3%	(46)	(5.1)	116	(2.7)	1,052	36.9%	UCLA Store	5,721	31.0%	5,507	31.8%	214	(0.8)	179	0.3	5,542	30.7%
1,140	70.4%	1,091	70.5%	49	(0.1)	49	(0.6)	1,091	71.0%	UCLA Restaurants	3,518	69.8%	3,536	70.4%	(18)	(0.6)	(38)	(0.7)	3,556	70.5%
344	99.7%	411	99.8%	(67)	(0.1)	(166)	(0.3)	510	100.0%	Services Division	1,376	99.9%	1,428	99.9%	(52)	0.0	(56)	0.0	1,432	99.9%
64	50.8%	61	49.2%	3	1.6	(5)	(2.7)	69	53.5%	UCLA Student Union	263	54.2%	274	52.0%	(11)	2.2	(20)	1.0	283	53.2%
2,716	**49.3%**	**2,777**	**53.7%**	**(61)**	**(4.4)**	**(6)**	**(4.9)**	**2,722**	**54.2%**	**TOTAL**	**10,878**	**42.9%**	**10,745**	**44.3%**	**133**	**(1.4)**	**65**	**(0.2)**	**10,813**	**43.1%**
										WAGES & BENEFITS										
539	15.8%	529	17.1%	(10)	1.3	(18)	2.5	521	18.3%	UCLA Store	2,174	11.8%	2,163	12.5%	(11)	0.7	(29)	0.1	2,145	11.9%
638	39.4%	623	40.3%	(15)	0.9	(30)	0.2	608	39.6%	UCLA Restaurants	2,433	48.2%	2,411	48.0%	(22)	(0.2)	(65)	(1.3)	2,368	46.9%
50	14.5%	52	12.6%	2	(1.9)	(1)	(4.9)	49	9.6%	Services Division	203	14.7%	207	14.5%	4	(0.2)	(4)	(0.8)	199	13.9%
61	48.4%	65	52.4%	4	4.0	2	0.4	63	48.8%	UCLA Student Union	244	50.3%	259	49.1%	15	(1.2)	12	(2.2)	256	48.1%
1,288	**23.4%**	**1,269**	**24.5%**	**(19)**	**1.1**	**(47)**	**1.3**	**1,241**	**24.7%**	**TOTAL**	**5,054**	**19.9%**	**5,040**	**20.8%**	**(14)**	**0.9**	**(86)**	**(0.1)**	**4,968**	**19.8%**
										OTHER CONTROLLABLES *										
238	7.0%	255	8.2%	17	1.2	16	1.9	254	8.9%	UCLA Store	1,109	6.0%	1,058	6.1%	(51)	0.1	(52)	(0.1)	1,057	5.9%
162	10.0%	159	10.3%	(3)	0.3	6	0.9	168	10.9%	UCLA Restaurants	551	10.9%	546	10.9%	(5)	0.0	8	0.2	559	11.1%
140	40.6%	183	44.4%	43	3.8	101	6.7	241	47.3%	Services Division	470	34.1%	525	36.7%	55	2.6	81	4.4	551	38.5%
59	46.8%	40	32.3%	(19)	(14.5)	(9)	(8.0)	50	38.8%	UCLA Student Union	190	39.2%	174	33.0%	(16)	(6.2)	0	(3.5)	190	35.7%
599	**10.9%**	**637**	**12.3%**	**38**	**1.4**	**114**	**3.3**	**713**	**14.2%**	**TOTAL**	**2,320**	**9.1%**	**2,303**	**9.5%**	**(17)**	**0.4**	**37**	**0.3**	**2,357**	**9.4%**
										CONTRIBUTION										
391	11.4%	430	13.9%	(39)	(2.5)	113	1.6	278	9.8%	UCLA Store	2,438	13.2%	2,287	13.2%	151	0.0	99	0.2	2,339	13.0%
339	20.9%	310	20.0%	29	0.9	24	0.4	315	20.5%	UCLA Restaurants	534	10.6%	578	11.5%	(44)	(0.9)	(94)	(1.8)	628	12.4%
154	44.6%	177	43.0%	(23)	1.6	(66)	1.5	220	43.1%	Services Division	703	51.0%	696	48.7%	7	2.3	22	3.5	681	47.5%
(56)	(44.4%)	(44)	(35.5%)	(12)	(8.9)	(12)	(10.3)	(44)	(34.1%)	UCLA Student Union	(171)	(35.3%)	(158)	(30.0%)	(13)	(5.3)	(8)	(4.7)	(163)	(30.6%)
828	**15.0%**	**873**	**16.9%**	**(45)**	**(1.9)**	**59**	**(0.3)**	**769**	**15.3%**	**TOTAL**	**3,504**	**13.8%**	**3,403**	**14.0%**	**101**	**(0.2)**	**19**	**(0.1)**	**3,485**	**13.9%**
										ALLOCATED EXPENSES										
543	9.9%	568	11.0%	25	1.1	(28)	0.4	515	10.3%	Admin&Support Services	2,199	8.7%	2,292	9.4%	93	0.7	(137)	(0.5)	2,062	8.2%
192	3.5%	194	3.7%	2	0.2	2	0.4	194	3.9%	Maintenance Division	805	3.2%	789	3.3%	(16)	0.1	(112)	(0.4)	693	2.8%
120	2.2%	102	2.0%	(18)	(0.2)	(18)	(0.2)	102	2.0%	Utilities	426	1.7%	417	1.7%	(9)	0.0	25	0.1	451	1.8%
205	3.7%	213	4.1%	8	0.4	15	0.7	220	4.4%	Depreciation	817	3.2%	854	3.5%	37	0.3	60	0.3	877	3.5%
1,060	**19.2%**	**1,077**	**20.8%**	**17**	**1.6**	**(29)**	**1.3**	**1,031**	**20.5%**	**TOTAL**	**4,247**	**16.7%**	**4,352**	**17.9%**	**105**	**1.2**	**(164)**	**(0.4)**	**4,083**	**16.3%**
(232)	**(4.2%)**	**(204)**	**(3.9%)**	**(28)**	**(0.3)**	**30**	**1.0**	**(262)**	**(5.2%)**	**NET INCOME (LOSS) FROM OPERATIONS**	**(743)**	**(2.9%)**	**(949)**	**(3.9%)**	**206**	**1.0**	**(145)**	**(0.5)**	**(598)**	**(2.4%)**
										OTHER INC/(EXP)										
0	0.0%	0	0.0%	0	0.0	(14)	(0.3)	14	0.3%	Non-Recurrent Inc/(Exp)	44	0.2%	0	0.0%	44	0.2	10	0.1	34	0.1%
13	0.2%	15	0.3%	(2)	(0.1)	(4)	(0.1)	17	0.3%	Interest Income	59	0.2%	60	0.2%	(1)	0.0	(13)	(0.1)	72	0.3%
(44)	(0.8%)	(44)	(0.9%)	0	0.1	3	0.1	(47)	(0.9%)	Interest (Expense)	(177)	(0.7%)	(177)	(0.7%)	0	0.0	10	0.0	(187)	(0.7%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
213	3.9%	213	4.1%	0	(0.2)	2	(0.3)	211	4.2%	Student Union Fee Income	852	3.4%	852	3.5%	0	(0.1)	7	0.0	845	3.4%
182	**3.3%**	**184**	**3.6%**	**(2)**	**(0.3)**	**(13)**	**(0.6)**	**195**	**3.9%**	**TOTAL**	**778**	**3.1%**	**735**	**3.0%**	**43**	**0.1**	**14**	**0.1**	**764**	**3.0%**
(50)	**(0.9%)**	**(20)**	**(0.4%)**	**(30)**	**(0.5)**	**17**	**0.4**	**(67)**	**(1.3%)**	**NET INCOME (LOSS)**	**35**	**0.1%**	**(214)**	**(0.9%)**	**249**	**1.0**	**(131)**	**(0.6)**	**166**	**0.7%**

* Without Benefits

ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - NOVEMBER 2014 ($000's)
DIVISIONS FULLY ALLOCATED

NOVEMBER (10/26/14 - 11/22/14)								FY 13-14			FISCAL YEAR 2014-2015								FY 13-14	
CURRENT MONTH								**			YTD 4 MONTHS (07/27/14 - 11/22/14)								**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT	
				ACT/BUD		ACT/LY ACT									ACT/BUD		ACT/LY ACT			
$	%	$	%	$	%	$	%	$	%		$	%	$	%	$	%	$	%	$	%
										GROSS INCOME										
3,419		3,091		328	10.6%	570	20.0%	2,849		UCLA Store	18,451		17,292		1,159	6.7%	391	2.2%	18,060	
1,620		1,547		73	4.7%	84	5.5%	1,536		UCLA Restaurants	5,043		5,026		17	0.3%	(3)	(0.1%)	5,046	
345		412		(67)	(16.3%)	(165)	(32.4%)	510		Services Division	1,378		1,430		(52)	(3.6%)	(55)	(3.8%)	1,433	
126		124		2	1.6%	(3)	(2.3%)	129		UCLA Student Union	485		527		(42)	(8.0%)	(47)	(8.8%)	532	
5,510		**5,174**		**336**	**6.5%**	**486**	**9.7%**	**5,024**		**TOTAL**	**25,357**		**24,275**		**1,082**	**4.5%**	**286**	**1.1%**	**25,071**	
					Pts.		Pts.			**GROSS MARGIN**						Pts.		Pts.		
1,168	34.2%	1,214	39.3%	(46)	(5.1)	116	(2.7)	1,052	36.9%	UCLA Store	5,721	31.0%	5,507	31.8%	214	(0.8)	179	0.3	5,542	30.7%
1,140	70.4%	1,091	70.5%	49	(0.1)	49	(0.6)	1,091	71.0%	UCLA Restaurants	3,518	69.8%	3,536	70.4%	(18)	(0.6)	(38)	(0.7)	3,556	70.5%
344	99.7%	411	99.8%	(67)	(0.1)	(166)	(0.3)	510	100.0%	Services Division	1,376	99.9%	1,428	99.9%	(52)	0.0	(56)	0.0	1,432	99.9%
64	50.8%	61	49.2%	3	1.6	(5)	(2.7)	69	53.5%	UCLA Student Union	263	54.2%	274	52.0%	(11)	2.2	(20)	1.0	283	53.2%
2,716	**49.3%**	**2,777**	**53.7%**	**(61)**	**(4.4)**	**(6)**	**(4.9)**	**2,722**	**54.2%**	**TOTAL**	**10,878**	**42.9%**	**10,745**	**44.3%**	**133**	**(1.4)**	**65**	**(0.2)**	**10,813**	**43.1%**
										TOTAL CONTROLLABLES										
776	22.7%	784	25.4%	8	2.7	(1)	4.5	775	27.2%	UCLA Store	3,283	17.8%	3,221	18.6%	(62)	0.8	(81)	(0.1)	3,202	17.7%
800	49.4%	782	50.5%	(18)	1.1	(24)	1.1	776	50.5%	UCLA Restaurants	2,984	59.2%	2,957	58.8%	(27)	(0.4)	(56)	(1.2)	2,928	58.0%
190	55.1%	235	57.0%	45	1.9	100	1.8	290	56.9%	Services Division	673	48.8%	732	51.2%	59	2.4	77	3.5	750	52.3%
120	95.2%	105	84.7%	(15)	(10.5)	(7)	(7.6)	113	87.6%	UCLA Student Union	434	89.5%	433	82.2%	(1)	(7.3)	12	(5.7)	446	83.8%
1,886	**34.2%**	**1,906**	**36.8%**	**20**	**2.6**	**68**	**4.7**	**1,954**	**38.9%**	**TOTAL**	**7,374**	**29.1%**	**7,343**	**30.2%**	**(31)**	**1.1**	**(48)**	**0.1**	**7,326**	**29.2%**
										CONTRIBUTION										
391	11.4%	430	13.9%	(39)	(2.5)	113	1.6	278	9.8%	UCLA Store	2,438	13.2%	2,287	13.2%	151	0.0	99	0.2	2,339	13.0%
339	20.9%	310	20.0%	29	0.9	24	0.4	315	20.5%	UCLA Restaurants	534	10.6%	578	11.5%	(44)	(0.9)	(94)	(1.8)	628	12.4%
154	44.6%	177	43.0%	(23)	1.6	(66)	1.5	220	43.1%	Services Division	703	51.0%	696	48.7%	7	2.3	22	3.5	681	47.5%
(56)	(44.4%)	(44)	(35.5%)	(12)	(8.9)	(12)	(10.3)	(44)	(34.1%)	UCLA Student Union	(171)	(35.3%)	(158)	(30.0%)	(13)	(5.3)	(8)	(4.7)	(163)	(30.6%)
828	**15.0%**	**873**	**16.9%**	**(45)**	**(1.9)**	**59**	**(0.3)**	**769**	**15.3%**	**TOTAL**	**3,504**	**13.8%**	**3,403**	**14.0%**	**101**	**(0.2)**	**19**	**(0.1)**	**3,485**	**13.9%**
										ALLOCATED EXPENSES										
521	15.2%	519	16.8%	(2)	1.6	(34)	1.9	487	17.1%	UCLA Store	2,309	12.5%	2,326	13.5%	17	1.0	(110)	(0.3)	2,199	12.2%
388	24.0%	381	24.6%	(7)	0.6	(11)	0.5	377	24.5%	UCLA Restaurants	1,359	26.9%	1,353	26.9%	(6)	0.0	(51)	(1.0)	1,308	25.9%
61	17.7%	91	22.1%	30	4.4	16	(2.6)	77	15.1%	Services Division	227	16.5%	325	22.7%	98	6.2	3	(0.4)	230	16.1%
90	71.4%	86	69.4%	(4)	(2.0)	0	(1.6)	90	69.8%	UCLA Student Union	352	72.6%	348	66.0%	(4)	(6.6)	(6)	(7.6)	346	65.0%
1,060	**19.2%**	**1,077**	**20.8%**	**17**	**1.6**	**(29)**	**1.3**	**1,031**	**20.5%**	**TOTAL**	**4,247**	**16.7%**	**4,352**	**17.9%**	**105**	**1.2**	**(164)**	**(0.4)**	**4,083**	**16.3%**
										NET INCOME (LOSS) FROM OPERATIONS										
(130)	(2.4%)	(88)	(1.7%)	(42)	(0.7)	79	1.8	(209)	(4.2%)	UCLA Store	129	0.5%	(38)	(0.2%)	167	0.7	(11)	(0.1)	140	0.6%
(48)	(0.9%)	(71)	(1.4%)	23	0.5	14	0.3	(62)	(1.2%)	UCLA Restaurants	(825)	(3.3%)	(775)	(3.2%)	(50)	(0.1)	(145)	(0.6)	(680)	(2.7%)
93	1.7%	86	1.7%	7	0.0	(50)	(1.1)	143	2.8%	Services Division	476	1.9%	371	1.5%	105	0.4	25	0.1	451	1.8%
(147)	(2.7%)	(131)	(2.5%)	(16)	(0.2)	(13)	0.0	(134)	(2.7%)	UCLA Student Union	(523)	(2.1%)	(507)	(2.1%)	(16)	0.0	(14)	(0.1)	(509)	(2.0%)
(232)	**(4.2%)**	**(204)**	**(3.9%)**	**(28)**	**(0.3)**	**30**	**1.0**	**(262)**	**(5.2%)**	**TOTAL**	**(743)**	**(2.9%)**	**(949)**	**(3.9%)**	**206**	**1.0**	**(145)**	**(0.5)**	**(598)**	**(2.4%)**
										OTHER INC/(EXP)										
0	0.0%	0	0.0%	0	0.0	(14)	(0.3)	14	0.3%	Non-Recurrent Inc/(Exp)	44	0.2%	0	0.0%	44	0.2	10	0.1	34	0.1%
13	0.2%	15	0.3%	(2)	(0.1)	(4)	(0.1)	17	0.3%	Interest Income	59	0.2%	60	0.2%	(1)	0.0	(13)	(0.1)	72	0.3%
(44)	(0.8%)	(44)	(0.9%)	0	0.1	3	0.1	(47)	(0.9%)	Interest (Expense)	(177)	(0.7%)	(177)	(0.7%)	0	0.0	10	0.0	(187)	(0.7%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
213	3.9%	213	4.1%	0	(0.2)	2	(0.3)	211	4.2%	Student Union Fee Income	852	3.4%	852	3.5%	0	(0.1)	7	0.0	845	3.4%
182	**3.3%**	**184**	**3.6%**	**(2)**	**(0.3)**	**(13)**	**(0.6)**	**195**	**3.9%**	**TOTAL**	**778**	**3.1%**	**735**	**3.0%**	**43**	**0.1**	**14**	**0.1**	**764**	**3.0%**
(50)	**(0.9%)**	**(20)**	**(0.4%)**	**(30)**	**(0.5)**	**17**	**0.4**	**(67)**	**(1.3%)**	**NET INCOME (LOSS)**	**35**	**0.1%**	**(214)**	**(0.9%)**	**249**	**1.0**	**(131)**	**(0.6)**	**166**	**0.7%**

P/L Reconciliation
Nov-14

Financial Analysis	**$000's**	
	MTD	
Budgeted Net Income/(Loss)		**($20)**
UCLA Store		
Gross Margin:		
Bearwear below plan as markdowns attributable to the Monster sale were budgeted in October (YTD percentage is close to budget)	(18)	
E-Commerce below plan due to lack of promotional momentum due to marginal score big event for November; and overall response to alternate football jersey for 2014 has fallen short of expectation	(23)	
Course Readers below plan due to lower print sales as distribution shifts to digital, and accrual for October printing charges was posted in November	(15)	
Total Wages higher than plan	(11)	
Other, positive controllables mostly advertising and direct-mail adv.	28	
Total Contribution		(39)
UCLA Restaurants		
Gross Margin:		
Wetzels/RX above plan due to unbudgeted addition of frozen yogurt	6	
Panda above plan due to a significant increase in customers	6	
Greenhouse above plan, small variances each day	5	
Luvalle Food Servery above plan due to great response to new menu changes and total average check increase	7	
Kerckhoff above plan due to positive response to menu changes and service improvements	6	
Catering above plan due to training table sales slightly higher than planned and multiple additional miscellaneous events throughout the month	21	
Concessions below plan due to men's basketball timing (5 games budgeted for November, actual was 4)	(10)	
Total Wages higher than plan	(19)	
Other	7	
Total Contribution		29
Services		
Gross Margin:		
Licensing foreign income below plan mostly due to timing of licenses from Saudi Arabia and UAE	(9)	
Licensing domestic income below plan in part due to timing and some offset regarding Costco business	(51)	
Photography below plan due to timing and aggressive budget	(7)	
Total Wages lower than plan	1	
Other, positive controllables mainly in Licensing	43	
		(23)
UCLA Student Union		
Gross Margin:		
Student Union Ops above plan mainly other income higher activity	7	
Total Wages lower than plan	3	
Other, negative controllables mainly student event and student union event	(22)	
Total Contribution		(12)
Allocated Expenses and Other		
A&SS lower than plan mostly student wages, repair and maintenance-equipment and insurance expense	25	
Utilities higher than plan mostly chiller water (management is researching)	(18)	
Depreciation lower than plan due to timing of capitals	8	
Total		15
Actual Net Income/(Loss)		**(50)**

ASUCLA
P/L Reconciliation
Year-To-Date Through November 2014

Financial Analysis	**$000's**	
Budgeted Net Income/(Loss)		**(214)**
UCLA Store		
Gross Margin:		
Bearwear above plan due to fan enthusiasm, special product offerings and return of Football Event to campus in August	75	
New Text below plan due to continued competition, peer to peer selling, student usage, and online digital availability	(45)	
E-Commerce below plan due to lack of promotional momentum due to marginal score big event for November; and overall response to alternate football jersey for 2014 fell below expectation	(24)	
Course Reader Solutions above plan due mostly to: accruing monthly now versus budgeted for Jan. April and July, and also an increase in digital sales	47	
Computer Store above plan from marketing, extended BTS promo, remodel and Apple bonus received in August that was not budgeted	113	
Luvalle Books above plan due to better sell through of custom textbooks	6	
HSS Dental above plan due to unplanned UC Riverside sale of dental counter equipment	9	
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	22	
Total Wages higher than plan	(19)	
Other, negative controllables mostly freight out, office supplies and payment to UCLA (some offsets in professional services and employee benefits)	(33)	
Total Contribution		151
UCLA Restaurants		
Gross Margin:		
Panda above plan due to a large increase in customers this year (11% over last year's trends, budget based on prior year actuals)	12	
No Campus Student Ctr below plan mostly due to negative traffic impact from construction around Campbell Hall	(29)	
Luvalle Food Servery below plan mostly due to delay in new menu, and partial closure in September for a few weeks for new menu construction	(10)	
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(38)	
Tsunami above plan due to new budget written to reflect change in model to a 3rd party leased operation (new model not in operation yet)	16	
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns; additionally increased traffic to 1st floor areas diverting customers away from A-Level.	(34)	
Catering above plan due to more training table meals, additional miscellaneous events and the grad picnic was larger than last year	85	
Concessions below plan due to budget error, (annual prices increase not spread throughout all the months), timing for men's basketball and a few events were cancelled or relocated due to July flood	(22)	
Total Wages higher than plan	(23)	
Other	(1)	
Total Contribution		(44)
Services		
Gross Margin:		
Licensing foreign income above plan due to a new program in Australia that is performing better than anticipated	23	
Licensing domestic income below plan due mostly to timing	(55)	
Photography below plan due to timing and aggressive budget	(13)	
Leased ops gross income below plan mainly budgeted but unrealized rent for Student Affairs in the Global Viewpoint Lounge	(6)	
Other, positive controllables mainly in Licensing	58	
Total Contribution		7
UCLA Student Union		
Gross Margin:		
AU Post Office below plan mostly lower postage sales	(8)	
Total Wages lower than plan	14	
Other, negative controllables mainly student event expense	(19)	
Total Contribution		(13)
Allocated Expenses and Other		
A&SS lower than plan mostly career wages, repair and maintenance-equipment and insurance expense	93	
Maintenance higher than plan mostly career wages, limited appointment and employee benefits	(16)	
Utilities higher than plan due mainly chiller water (billing under review); partly offset by lower than plan elec-non air cond. and steam consumption	(9)	
Depreciation lower than plan due to timing of capitals	37	
Other, mainly positive non-recurring	43	
Total		148
Actual Net Income/(Loss)		**35**

ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
($000)

	Current Month November 2014	Prior Month October 2014	Prior Year July 2014
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	$10,229	$11,740	$10,881
Accounts receivable	4,865	4,744	3,144
Less: Allowance for doubtful accounts	(207)	(208)	(182)
Accounts receivable, net	4,658	4,536	2,962
Student fees receivable	1,143	930	291
Inventories	6,321	7,018	6,114
Prepaid expenses and other current assets	171	219	302
Total current assets	22,522	24,443	20,550
LONG TERM ASSETS			
Long Term Note Receivable	$200	$200	$200
Property, equipment and improvements	67,334	67,110	67,008
Less: Accumulated depreciation	(42,256)	(42,052)	(41,459)
Total Long Term Assets	25,277	25,258	25,748
TOTAL ASSETS	**47,800**	**49,701**	**46,299**
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	$4,906	$6,571	$4,468
Wages and payroll taxes payable	2,919	2,864	2,992
Sales Tax Payable & Other Liabilities	1,269	1,513	846
Interest payable	289	245	112
Deferred Income	747	743	224
Funds Held for Others	119	166	142
Current portion of long term debt	766	766	766
Total current liabilities	11,017	12,867	9,549
LONG TERM DEBT:			
AU expansion loan	10,825	10,825	10,825
Total long term debt	10,825	10,825	10,825
TOTAL LIABILITIES	21,843	23,692	20,375
RETAINED EARNINGS:			
Beginning Balance	25,924	25,924	26,518
Year-to-date net income/(loss)	35	84	(594)
Ending Balance	25,958	26,009	25,924
TOTAL LIABILITIES AND RETAINED EARNINGS	**47,800**	**49,701**	**46,299**

ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
November 2014
($000's)

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	($50)	$35	$166
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	205	817	877
(Increase)/decrease in current assets:			
Accounts receivable	(121)	(1,698)	(1,667)
Short Term Emergency Employee Loan Receivable	0	0	0
Student fees receivable	(213)	(852)	(844)
Inventories	698	(207)	166
Prepaid expenses and other current assets	47	130	100
Increase/(decrease) in current liabilities:			
Accounts payable	(1,665)	439	928
Sales Tax payable & other liabilities	(244)	428	247
Wages and payroll taxes payable	55	(74)	(170)
Interest payable	44	176	188
Deferred Income	5	524	406
Funds held for others	(46)	(22)	(11)
Net cash provided/(used) by operating activities	**($1,286)**	**($305)**	**$387**
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Long Term Note Receivable	0	$0	0
Purchase of property, equipment and improvements	(224)	(346)	(984)
Net cash used in investing activities	**($224)**	**($346)**	**($984)**
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	**$0**	**$0**	**$0**
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	**($1,511)**	**($652)**	**($597)**
CASH AND CASH EQUIVALENTS, Beginning	**$11,740**	**10,881**	**11,541**
CASH AND CASH EQUIVALENTS, Ending	**$10,229**	**$10,229**	**$10,943**

ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
November 2014
($000's)

CASH AND CASH EQUIVALENTS	10,229
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Store POS	(150)
Student Service Center	(300)
Hill Top Shop Remodel	(150)
Food Service POS	(350)
Kronos System	(150)
KH Coffeehourse Patio Membrane	(225)
Subtotal	(3,158)
Adjustment for Cash Overdraft Entry	(1,453)
Uncommitted Cash	5,618
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	8,533
RESERVE SURPLUS (DEFICIT)	(2,915)

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects ($000's)
FY 2014-2015 Novembert 2014

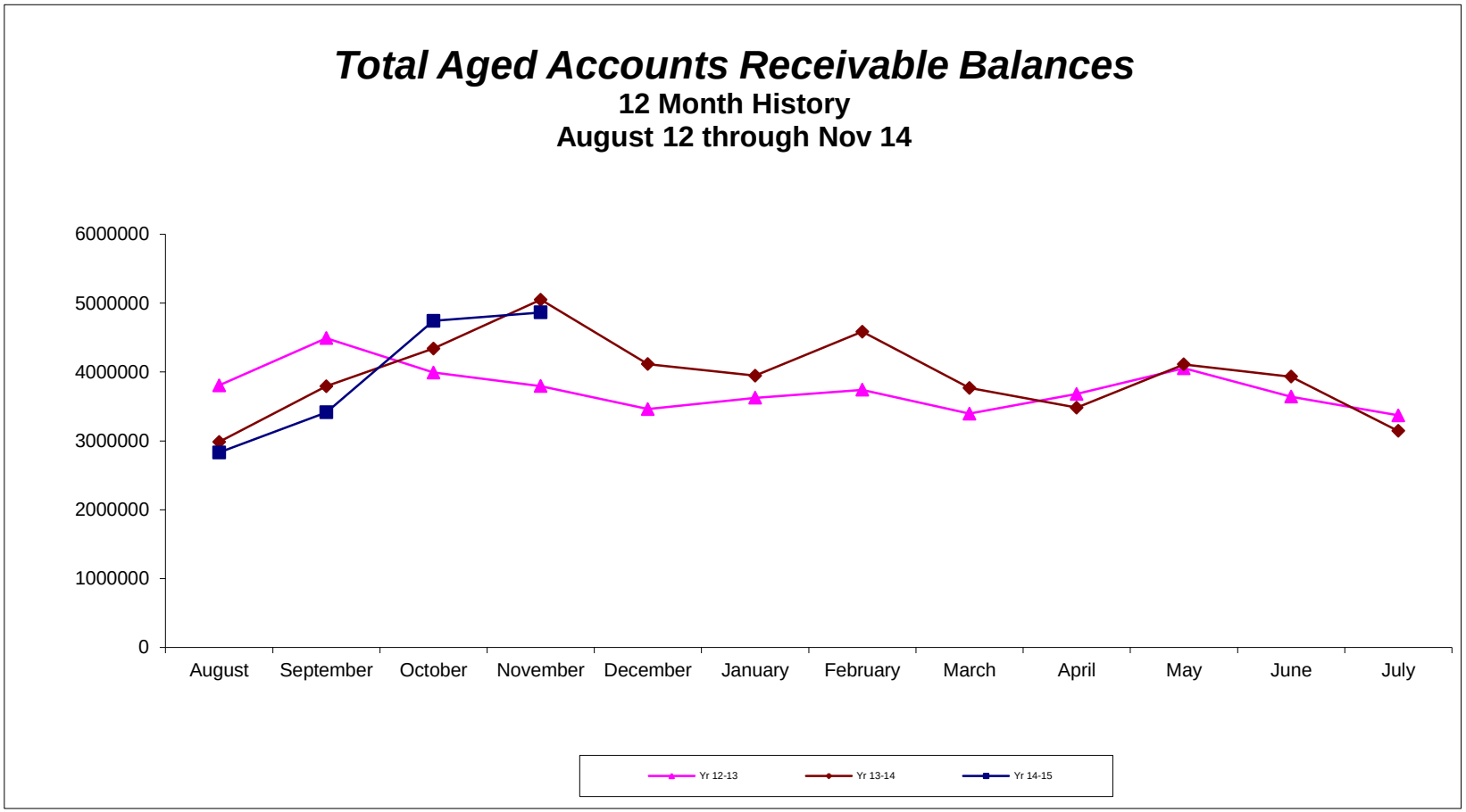
PROJECT NAME	BUDGET	PROJECTED						
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	*Status*
Store/Services								
2014-S001 Store General Replacement	50.0	1.8	19.6	21.4	28.6		0.0	In Progress
2014-S002 HSS Remodel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2014-S003 Informal Photo-Equipment	7.0	0.0	0.0	0.0	0.0	7.0	0.0	Pending
2014-S004 Hill Top Shop Remodel	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2014-O029 Course Reader Consulting	0.0	0.0	25.0	25.0	0.0		25.0	In Progress
Total Store/Services	**257.0**	**1.8**	**44.6**	**46.4**	**28.6**	**207.0**	**25.0**	
Food Service								
2014-F005 FS Miscellaneous and Unanticipated	50.0	4.8	3.8	8.6	41.4		0.0	In Progress
2014-F006 LV Steam Table/ Food Warmer	22.0	21.1	0.0	21.1	0.9		0.0	Completed Awaiting Invoice
2014-F007 Display Merchandiser	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-F008 Coffee Boba program	35.0	4.6	16.8	21.4	13.6		0.0	In Progress
2014-F009 Baskin Robbins move/Wetzel's reimage	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-F010 Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-O028 RX Yogurt	0.0	65.1	0.0	65.1	14.9		80.0	In Progress
Total Food Services	**162.0**	**95.6**	**20.6**	**116.2**	**70.8**	**55.0**	**80.0**	
Technology								
2014-T011 Network Infrastructure Upgrade	20.0	0.0	1.3	1.3	18.7		0.0	In Progress
2014-T012 Printer Replacement	10.0	5.2	2.2	7.4	2.6		0.0	In Progress
2014-T013 Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2014-T014 Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2014-T015 Food Service POS	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2014-T016 Kronos System	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
Total Technology	**556.0**	**5.2**	**3.5**	**8.7**	**21.3**	**526.0**	**0.0**	
Others								
2014-O017 Meeting Room Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O018 SUO Chair Replacements	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-O019 SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-O020 Custodial Replacements	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2014-O021 Fac. Misc. Remodels	25.0	0.0	18.8	18.8	6.2		0.0	In Progress
2014-O022 KH Coffeehouse Patio Membrane	225.0	0.0	0.0	0.0	0.0	225.0	0.0	Pending
2014-O023 Finance Misc. Replacements	20.0	0.0	8.5	8.5	11.5		0.0	In Progress
2014-O024 Marketing Misc. Furniture Replacement	2.5	0.0	0.0	0.0	0.0	2.5	0.0	Pending
2014-O025 AU 1st Floor Restroom Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O026 KH Grand Salon - AC Upgrade	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2014-O027 Additional Utility Efficiency Projects	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
Total Others	**439.5**	**0.0**	**27.3**	**27.3**	**17.7**	**394.5**	**0.0**	
Total Current Year Projects	**1,414.5**	**102.6**	**96.0**	**198.6**	**138.4**	**1,182.5**	**105.0**	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

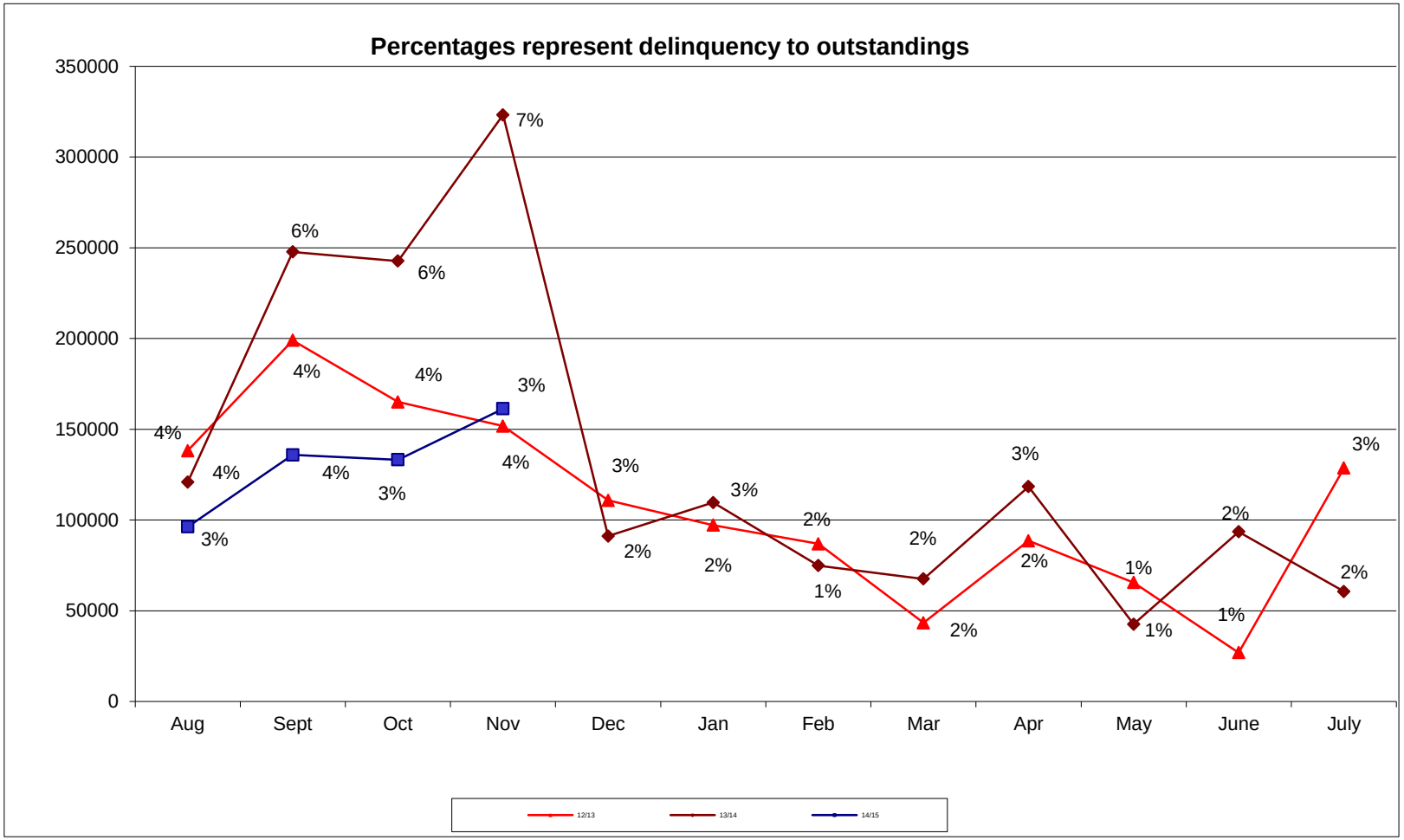
11/22/2014 Nov	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	$668,812	17%	$233,380	31%	$30,642	50%	$52,998	95%	$11,909	83%	$14,576	48%	$1,012,317	21%
ASUCLA PUBLICATIONS	$107,767	3%	$0	0%	$0	0%	$0	0%	$0	0%	$0	0%	$107,767	2%
ASUCLA USA/GSA	$81,059	2%	$0	0%	$0	0%	$0	0%	$0	0%	$0	0%	$81,059	2%
DUE FROM VENDORS	$853,201	22%	$34,184	5%	$7,782	13%	$3,368	6%	$2,246	16%	$17,694	58%	$918,475	19%
DENTAL KITS	$452,944	11%	$0	0%	$0	0%	$0	0%	$0	0%	$0	0%	$452,944	9%
OTHER	$1,790,119	45%	$482,499	64%	$22,410	37%	($537)	0%	$112	1%	($1,930)	-6%	$2,292,673	47%
TOTAL CURRENT MONTH	**$3,953,902**	**100%**	**$750,063**	**100%**	**$60,834**	**100%**	**$55,829**	**100%**	**$14,267**	**100%**	**$30,340**	**100%**	**$4,865,236**	**100%**
	81%		16.0%		1%		1%		0%		1%		100%	

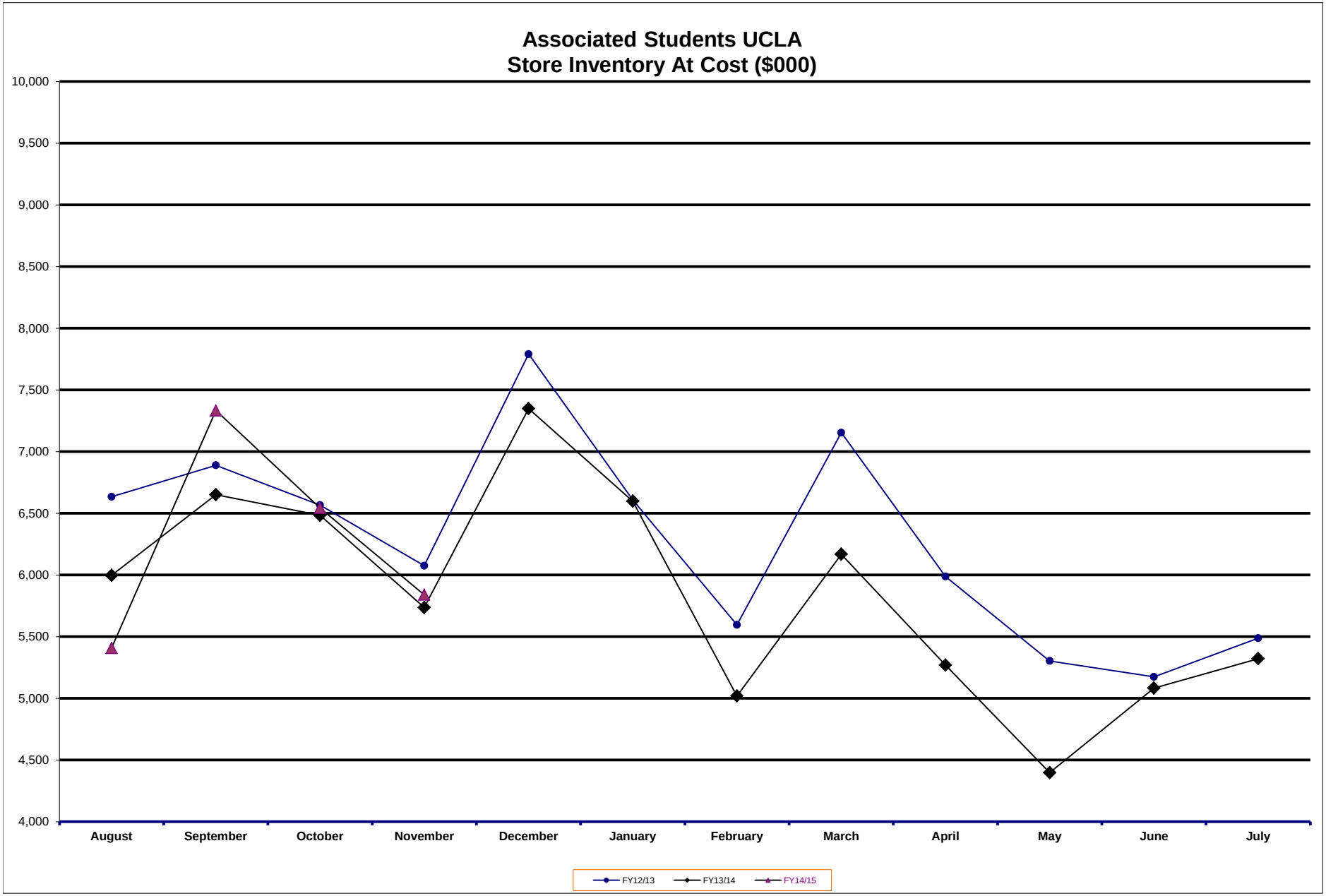
10/25/2014 Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	$797,975	20%	$283,401	73%	$58,869	97%	$14,736	51%	$12,706	61%	$4,100	21%	$1,171,787	25%
ASUCLA PUBLICATIONS	$85,965	2%	$0	0%	$0	0%	$0	0%	$0	0%	$0	0%	$85,965	2%
ASUCLA USA/GSA	$71,865	2%	$0	0%	$0	0%	$0	0%	$0	0%	$0	0%	$71,865	2%
DUE FROM VENDORS	$150,425	4%	$8,175	1%	($2,354)	-3%	$12,205	22%	$8,137	57%	$16,619	55%	$193,207	4%
DENTAL KITS	$518,346	13%	$0	0%	$0	0%	$0	0%	$0	0%	$0	0%	$518,346	11%
OTHER	$2,596,804	61%	$98,006	13%	$7,924	13%	$1,679	3%	$127	0%	($1,583)	-5%	$2,702,957	57%
TOTAL CURRENT MONTH	**$4,221,380**	**107%**	**$389,582**	**52%**	**$64,439**	**106%**	**$28,620**	**51%**	**$20,970**	**147%**	**$19,136**	**63%**	**$4,744,127**	**100%**
	89%		8%		2%		1%		0%		0%		100%	

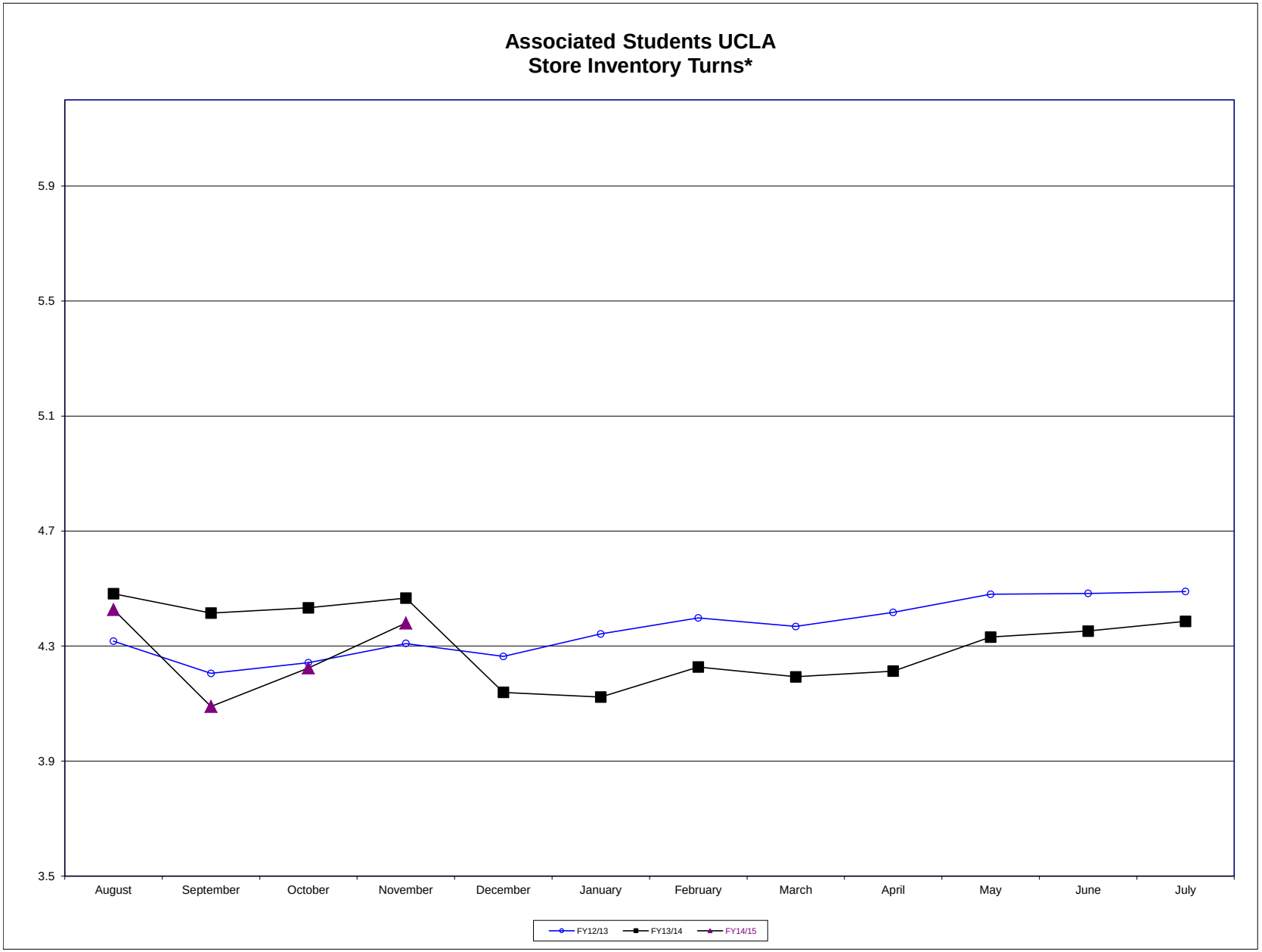
9/27/2014 Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY	$776,007	18%	$70,675	63%	$29,901	46%	$19,111	74%	$6,590	55%	$1,974	9%	$904,258	26%
ASUCLA PUBLICATIONS	$70,352	2%	$0	0%	$0	0%	$0	0%	$0	0%	$0	0%	$70,352	2%
ASUCLA USA/GSA	$67,740	2%	$0	0%	$0	0%	$0	0%	$0	0%	$0	0%	$67,740	2%
DUE FROM VENDORS	$121,147	3%	($1,690)	-1%	$12,684	20%	$6,562	23%	$4,375	21%	$21,248	111%	$164,326	5%
DENTAL KITS	$827,653	20%	$0	0%	$0	0%	$0	0%	$0	0%	$0	0%	$827,653	24%
OTHER	$1,303,740	42%	$42,993	6%	$33,196	52%	($20)	0%	$1,096	8%	($816)	-3%	$1,380,189	40%
TOTAL CURRENT MONTH	**$3,166,639**	**80%**	**$111,978**	**15%**	**$75,781**	**125%**	**$25,653**	**46%**	**$12,061**	**85%**	**$22,406**	**74%**	**$3,414,518**	**100%**
	93%		3%		2%		1%		0%		1%		100%	


Total Aged Accounts Receivable Balances
12 Month History
August 12 through Nov 14
6000000
5000000
4000000
3000000
2000000
1000000
0
August
September
October
November
December
January
February
March
April
May
June
July
Yr 12-13
Yr 13-14
Yr 14-15

Aged Accounts Receivable Balances
>60 Days Past Due




Associated Students UCLA
Store Inventory At Cost ($000)
10,000
9,500
9,000
8,500
8,000
7,500
7,000
6,500
6,000
5,500
5,000
4,500
4,000
August
September
October
November
December
January
February
March
April
May
June
July
FY12/13
FY13/14
FY14/15



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

NOV. 04(10/26/14-11/22/14)				FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH				YTD 4 MO(07/27/14-11/22/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,211,463	887,819	323,644	ACADEMIC SUPPORT DIV	8,025,014	7,249,353	775,661	934,533	7,799,887
1,522,779	1,459,666	63,113	GENERAL MDSE DIVISION	5,039,512	4,889,528	149,984	1,234,774	4,864,203
129,189	110,200	18,989	HILLTOP SHOP	361,965	311,800	50,165	106,429	320,898
166,213	144,681	21,532	LU VALLE COMMONS STORE	1,023,764	927,742	96,022	134,213	1,067,338
141,902	190,000	<48,098>	E-COMMERCE DIVISION	653,602	712,000	<58,398>	183,235	687,267
186,563	203,832	<17,269>	HEALTH SCIENCES STORE	2,838,446	2,844,947	<6,501>	191,912	2,982,252
3,358,110	2,996,198	361,912	TOTAL SALES	17,942,303	16,935,370	1,006,933	2,785,095	17,721,845
2,237,785	1,865,370	<372,415>	Less: Cost of Sales	12,656,630	11,718,420	<938,210>	1,784,265	12,442,558
			Less: Shrinkage					
4,046	2,990	<1,056>	ACADEMIC SUPPORT DIV	31,521	27,030	<4,491>	3,586	32,976
6,471	6,090	<381>	GENERAL MDSE DIVISION	21,236	20,580	<656>	5,135	20,703
627	530	<97>	HILLTOP SHOP	1,703	1,490	<213>	512	1,500
1,090	540	<550>	LU VALLE COMMONS STORE	6,094	4,020	<2,074>	827	6,486
542	680	138	E-COMMERCE DIVISION	2,476	2,530	54	681	2,559
1,048	1,080	32	HEALTH SCIENCES STORE	10,413	10,140	<273>	1,289	11,084
13,823	11,910	<1,913>	SHRINKAGE	73,443	65,790	<7,653>	12,030	75,307
2,251,608	1,877,280	<374,328>	TOTAL COST OF SALES	12,730,073	11,784,210	<945,863>	1,796,296	12,517,865
66.6	62.3	<4.4>	COST OF SALES %	70.5	69.2	<1.4>	64.1	70.2
1,106,502	1,118,918	<12,416>	GROSS MARGIN	5,212,229	5,151,160	61,069	988,800	5,203,980
33.4	37.7	<4.4>	GROSS MARGIN %	29.5	30.8	<1.4>	35.9	29.8
0.4	0.4	<0.0>	SHRINKAGE %	0.4	0.4	<0.0>	0.4	0.4
33.0	37.3	<4.4>	NET GROSS MARGIN %	29.1	30.4	<1.4>	35.5	29.4
11.4	14.2	<2.9>	ACADEMIC SUPPORT DIV	16.5	18.8	<2.3>	14.5	18.2
46.8	50.2	<3.4>	GENERAL MDSE DIVISION	49.0	49.1	<0.1>	49.3	48.7
38.3	38.8	<0.4>	HILLTOP SHOP	39.8	39.3	0.5	38.2	40.0
37.0	38.2	<1.1>	LU VALLE COMMONS STORE	29.4	30.8	<1.4>	39.0	28.4
53.3	48.7	4.7	E-COMMERCE DIVISION	51.2	49.9	1.4	46.9	49.2
37.0	34.3	2.7	HEALTH SCIENCES STORE	22.6	21.9	0.7	34.3	21.6
61,180	95,287	<34,107>	OTHER INCOME	508,342	356,276	152,066	63,591	337,805
1,167,681	1,214,205	<46,524>	GROSS MARGIN/OTHER	5,720,571	5,507,436	213,135	1,052,391	5,541,786
			Less: Controllable Exp					
250,510	255,102	4,592	Career Wages	1,003,327	1,027,587	24,260	251,620	1,023,970
717	0	<717>	Limited Appointment	717	0	<717>	0	0
151,683	136,399	<15,284>	Student Wages	624,148	581,468	<42,680>	141,740	602,217
402,910	391,501	<11,409>	TOTAL WAGES	1,628,192	1,609,055	<19,137>	393,359	1,626,187
12.0	13.1	1.1	WAGE % TO SALES	9.1	9.5	0.4	14.1	9.2
135,654	137,552	1,898	Employee Benefits	545,615	553,717	8,102	127,215	518,682
6,483	6,730	247	Office Supplies	38,247	33,176	<5,071>	7,825	42,961
14,058	13,575	<483>	Telephone	52,690	53,745	1,055	14,763	53,344
80	80	0	Telex	320	320	0	80	320
77	12	<65>	Postage	145	58	<87>	22	84
1,907	300	<1,607>	Trav/Trips/Conference	7,715	6,250	<1,465>	138	6,358
100	0	<100>	Membership Fees	100	0	<100>	0	800
2,728	2,890	162	Operating Supplies	19,946	16,680	<3,266>	3,483	19,996
24,274	22,315	<1,959>	Freight Out	142,124	126,380	<15,744>	21,212	123,175
900	900	0	Transportation	3,603	3,600	<3>	877	3,588
186	0	<186>	Postage Stamp O/S	89	0	<89>	74	73
0	0	0	Uniforms	426	0	<426>	106	248
22,806	29,226	6,420	Advertising	134,486	137,766	3,280	32,219	126,613
0	<950>	<950>	Vendor Adv. Allowance	<5,617>	<5,120>	497	<10,477>	<15,524>
55,633	72,050	16,417	Direct Mail Adv.	263,525	259,200	<4,325>	68,130	254,480
4,548	3,135	<1,413>	Repairs & Maintenance	18,905	18,110	<795>	3,627	19,620
59,548	60,106	558	Bank Card Expense	286,727	282,024	<4,703>	54,882	276,278
<3,513>	0	3,513	Overs/Shorts	<998>	0	998	3,331	9,761
336	0	<336>	Credit Card Adjustments	4,554	0	<4,554>	50	408
11	0	<11>	Textbook Rental Exp	1,583	723	<860>	<134>	515
501	500	<1>	Rentals-Facilities	2,004	2,000	<4>	0	0
0	0	0	Rentals-Truck	1,604	1,400	<204>	0	1,404
4,438	8,900	4,462	Professional Services	17,097	34,950	17,853	9,520	37,334
1,269	0	<1,269>	Temp Agency Service	1,269	0	<1,269>	826	1,571
40	0	<40>	Commission Expense	2,801	2,000	<801>	1,870	2,168
11,865	11,865	0	Concession Expense	30,377	29,664	<713>	16,332	33,625
0	0	0	Alloc of Distr Cntr	0	3	3	0	0
29,581	23,802	<5,779>	Payment to UCLA	85,322	54,812	<30,510>	25,352	58,256
373,510	392,988	19,478	TOTAL OTHER CONTROL.	1,654,658	1,611,458	<43,200>	381,325	1,576,138
776,420	784,489	8,069	TOTAL CONTROLLABLE EXP	3,282,850	3,220,513	<62,337>	774,684	3,202,325
391,262	429,716	<38,454>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	2,437,722	2,286,923	150,799	277,707	2,339,461
			Less: Allocated Exp					
34,195	29,878	<4,317>	Allocated Exp. -HR	140,212	134,986	<5,226>	27,465	109,760
148,130	149,356	1,226	Allocated Exp. Fin	635,556	681,932	46,376	124,114	613,132
50,884	58,851	7,967	Allocated Exp. -IS	295,690	294,136	<1,554>	52,327	253,938
28,853	27,129	<1,724>	Allocated Exp. Mktg	128,001	125,852	<2,149>	24,275	119,252
82,352	85,303	2,951	Allocated Exp Othr SA	409,277	407,503	<1,774>	77,483	394,972
74,772	71,140	<3,632>	Maintenance	312,831	289,564	<23,267>	76,284	275,101
43,489	34,669	<8,820>	Utilities	154,381	142,024	<12,357>	36,950	163,262
58,570	62,419	3,849	Depreciation	233,908	249,676	15,768	67,697	269,099
521,245	518,745	<2,500>	TOTAL ALLOCATED EXP	2,309,857	2,325,673	15,816	486,594	2,198,516
<129,983>	<89,029>	<40,954>	NET INCOME (LOSS)	127,865	<38,750>	166,615	<208,887>	140,945

UCLA RESTAURANTS
INCOME STATEMENT

NOV. 04(10/26/14-11/22/14)				FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH				YTD 4 MO(07/27/14-11/22/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
169,404	155,871	13,533	CENTRAL DIVISION	525,645	529,295	<3,650>	154,570	523,833
226,598	221,022	5,576	NORTH CAMPUS DIVISION	642,432	670,497	<28,065>	213,436	668,292
145,038	149,216	<4,178>	SOUTH DIVISION	515,406	523,113	<7,707>	144,504	523,712
285,968	265,374	20,594	LU VALLE DIVISION	829,490	823,158	6,332	256,476	811,183
306,896	306,811	85	COOPERAGE DIVISION	908,745	991,253	<82,508>	271,013	908,149
243,043	233,693	9,350	SPECIAL EVENTS DIVISION	814,806	775,418	39,388	265,689	844,717
1,376,947	1,331,987	44,960	TOTAL SALES	4,236,524	4,312,734	<76,211>	1,305,689	4,279,885
480,340	455,840	<24,500>	Less: Cost of Sales	1,524,964	1,490,025	<34,939>	444,881	1,490,473
34.9	34.2	<0.7>	COST OF SALES %	36.0	34.6	<1.5>	34.1	34.8
896,607	876,147	20,460	GROSS MARGIN	2,711,560	2,822,709	<111,149>	860,808	2,789,413
65.1	65.8	<0.7>	GROSS MARGIN %	64.0	65.5	<1.5>	65.9	65.2
68.3	67.3	1.0	CENTRAL DIVISION	66.6	66.5	0.1	68.2	67.0
63.4	66.2	<2.8>	NORTH CAMPUS DIVISION	64.0	65.6	<1.6>	66.2	64.9
63.1	64.7	<1.6>	SOUTH DIVISION	63.5	64.3	<0.8>	64.5	64.1
68.4	68.9	<0.5>	LU VALLE DIVISION	67.2	68.9	<1.7>	69.7	69.5
65.1	64.9	0.1	COOPERAGE DIVISION	62.3	64.9	<2.5>	64.7	63.6
61.8	62.9	<1.1>	SPECIAL EVENTS DIVISION	61.8	62.9	<1.1>	63.2	63.0
243,017	215,120	27,897	OTHER INCOME	806,542	712,870	93,672	230,144	766,454
1,139,623	1,091,267	48,356	GROSS MARGIN/OTHER	3,518,102	3,535,579	<17,477>	1,090,952	3,555,867
			Less: Controllable Exp					
285,827	281,139	<4,688>	Career Wages	1,146,126	1,142,381	<3,745>	272,872	1,122,395
2,778	2,100	<678>	Limited Appointment	7,408	6,000	<1,408>	1,687	1,896
236,430	225,571	<10,859>	Student Wages	779,134	776,798	<2,336>	226,734	779,173
<43,222>	<45,868>	<2,646>	Labor Recharge	<143,303>	<158,589>	<15,286>	<39,451>	<136,446>
481,814	462,942	<18,872>	TOTAL WAGES	1,789,364	1,766,590	<22,774>	461,842	1,767,018
35.0	34.8	<0.2>	WAGE % TO SALES	42.2	41.0	<1.3>	35.4	41.3
156,388	159,733	3,345	Employee Benefits	643,583	644,422	839	146,392	601,455
1,967	1,740	<227>	Office Supplies	6,147	6,880	733	1,752	6,321
4,420	4,367	<53>	Telephone	16,442	17,448	1,006	4,492	17,051
598	1,000	402	Training Programs	6,402	7,500	1,098	1,100	6,616
61,042	60,609	<433>	Paper	204,173	199,081	<5,092>	58,772	199,705
4.4	4.6	0.1	Paper % To Sales	4.8	4.6	<0.2>	4.5	4.7
7,499	4,574	<2,925>	Cleaning Supplies	18,112	17,298	<814>	4,015	18,149
<10,067>	<9,900>	167	Purchasing Rebates	<41,349>	<39,600>	1,749	<10,187>	<35,624>
3,001	2,665	<336>	Replacements	12,131	11,220	<911>	2,619	11,938
6,665	6,582	<83>	Laundry	19,118	23,630	4,512	6,318	22,396
2,213	1,340	<873>	Uniforms	6,819	6,785	<34>	2,458	9,602
2,045	2,345	300	Advertising	40,797	44,280	3,483	2,321	43,195
0	100	100	Menu Development	0	400	400	0	0
1	9	8	Dorm Coupons Expense	1	31	30	8	30
8,255	7,239	<1,016>	Repairs & Maintenance	43,583	27,543	<16,040>	18,517	52,688
40,799	39,597	<1,202>	Bank Card Expense	131,269	122,545	<8,724>	36,793	119,395
2,031	2,024	<7>	Sales Tax Expense	6,329	6,553	224	2,043	6,484
1,896	961	<935>	Overs/Shorts	9,549	3,420	<6,129>	<396>	6,573
0	0	0	Credit Card Adjustments	0	0	0	4	4
245	0	<245>	Rentals	2,394	500	<1,894>	147	1,410
838	450	<388>	Rentals-Truck	2,043	1,775	<268>	277	870
0	0	0	Taxes & Licenses	75	10,000	9,925	0	0
0	0	0	Temp Agency Service	2,281	300	<1,981>	0	0
28,776	33,270	4,494	Commission Expense	64,763	78,639	13,876	36,597	72,567
318,612	318,705	93	TOTAL OTHER CONTROL.	1,194,662	1,190,650	<4,012>	314,042	1,160,825
800,425	781,647	<18,778>	TOTAL CONTROLLABLE EXP	2,984,026	2,957,240	<26,786>	775,884	2,927,843
339,198	309,620	29,578	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	534,076	578,339	<44,263>	315,067	628,024
			Less: Allocated Exp					
40,892	35,330	<5,562>	Allocated Exp. -HR	153,988	147,668	<6,320>	32,247	119,350
70,180	74,744	4,564	Allocated Exp. Fin	181,301	207,350	26,049	66,915	188,324
24,107	29,452	5,345	Allocated Exp. -IS	80,083	88,678	8,595	28,211	77,712
13,670	13,576	<94>	Allocated Exp. Mktg	36,263	38,197	1,934	13,088	36,628
39,016	42,689	3,673	Allocated Exp Othr SA	113,644	123,207	9,563	41,774	119,134
63,032	57,739	<5,293>	Maintenance	263,716	235,015	<28,701>	64,307	231,909
36,661	28,132	<8,529>	Utilities	130,143	115,246	<14,897>	31,148	137,629
100,009	99,425	<584>	Depreciation	399,519	397,700	<1,819>	99,546	397,582
387,568	381,087	<6,481>	TOTAL ALLOCATED EXP	1,358,657	1,353,061	<5,596>	377,236	1,308,268
<48,370>	<71,467>	23,097	NET INCOME (LOSS)	<824,582>	<774,722>	<49,860>	<62,169>	<680,244>
406,060	400,561	5,499	TOTAL CUSTOMER COUNT	1,228,488	1,259,915	<31,427>	397,678	1,280,582
141,784	136,977	4,807	3RD PARTY CUST COUNT	442,666	436,604	6,062	139,654	453,956
264,276	263,584	692	ASUCLA CUSTOMER COUNT	785,822	823,311	<37,489>	258,024	826,626
5.68	5.47	0.22	TOTAL AVERAGE CHECK	5.62	5.45	0.17	5.44	5.32
7.44	7.00	0.44	3RD PARTY AVG CHECK	6.36	6.14	0.22	7.03	6.01
4.74	4.67	0.07	ASUCLA AVERAGE CHECK	4.69	4.67	0.03	4.58	4.51
32,134	30,807	<1,327>	EMPLOYEE HOURS	113,288	111,841	<1,447>	31,481	114,127
42.85	43.24	<0.39>	SALES/LABOR HOUR	37.40	38.56	<1.17>	41.48	37.50

SERVICES DIVISION
INCOME STATEMENT

NOV. 04(10/26/14-11/22/14)				FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH				YTD 4 MO(07/27/14-11/22/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
14,062	21,093	<7,031>	PHOTOGRAPHY	58,722	72,569	<13,847>	19,402	63,069
14,062	21,093	<7,031>	TOTAL SALES	58,722	72,569	<13,847>	19,402	63,069
238	402	164	Less: Cost of Sales	2,025	2,489	464	290	1,066
13,824	20,691	<6,868>	GROSS MARGIN	56,697	70,080	<13,383>	19,112	62,003
98.3	98.1	0.2	GROSS MARGIN %	96.6	96.6	<0.0>	98.5	98.3
98.3	98.1	0.2	PHOTOGRAPHY	96.6	96.6	<0.0>	98.5	98.3
233,148	292,318	<59,170>	TRADEMARKS AND LICENSING	931,325	964,068	<32,743>	392,229	1,001,217
97,319	98,108	<789>	LEASED OPS	387,776	393,816	<6,040>	98,716	368,405
330,468	390,426	<59,958>	OTHER INCOME	1,319,101	1,357,884	<38,783>	490,945	1,369,622
344,291	411,117	<66,826>	GROSS MARGIN/OTHER	1,375,798	1,427,964	<52,166>	510,057	1,431,625
			Less: Controllable Exp					
33,504	33,205	<299>	Career Wages	133,852	132,334	<1,518>	31,902	130,632
290	1,818	1,528	Student Wages	2,548	6,897	4,349	1,675	8,081
33,793	35,023	1,230	TOTAL WAGES	136,400	139,231	2,831	33,577	138,713
240.3	166.0	<74.3>	WAGE % TO SALES	232.3	191.9	<40.4>	173.1	219.9
16,575	17,011	436	Employee Benefits	66,149	67,894	1,745	14,977	60,672
2,037	783	<1,254>	Office Supplies	2,960	2,888	<72>	1,144	3,002
693	729	36	Telephone	2,615	2,841	226	688	2,617
84	105	21	Postage	139	420	281	88	662
0	0	<0>	Trav/Trips/Conference	10,001	10,000	<1>	0	7,902
2,000	2,000	<0>	Enforcement	5,818	6,000	182	2,000	4,000
0	0	0	Enforcement Adv.	500	500	0	0	0
6,242	3,900	<2,342>	Business Promotion	17,849	15,600	<2,249>	4,100	14,594
0	0	0	Repairs & Maintenance	520	433	<87>	0	420
2,083	2,557	474	Professional Services	8,332	9,794	1,462	7,583	13,832
550	1,150	600	Legal	2,200	4,600	2,400	600	2,805
3,399	4,150	751	Trademark	19,405	16,600	<2,805>	4,985	13,812
77,201	88,775	11,574	Intern'l Agnt Fee/Tax	113,650	122,151	8,501	89,380	124,913
10,244	15,298	5,054	Domestic Agency Fee	59,088	64,754	5,666	25,023	70,379
35,586	63,102	27,516	Payment to UCLA	227,210	268,375	41,165	105,527	292,092
156,694	199,560	42,866	TOTAL OTHER CONTROL.	536,437	592,850	56,413	256,094	611,701
190,488	234,583	44,095	TOTAL CONTROLLABLE EXP	672,837	732,081	59,244	289,671	750,413
153,803	176,534	<22,731>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	702,961	695,883	7,078	220,386	681,212
			Less: Allocated Exp					
2,868	2,673	<195>	Allocated Exp. -HR	11,750	11,699	<51>	2,344	9,411
14,466	19,312	4,846	Allocated Exp. Fin	46,168	56,229	10,061	21,494	52,253
5,127	7,834	2,707	Allocated Exp. -IS	21,614	24,561	2,947	9,374	22,316
2,907	3,611	704	Allocated Exp. Mktg	9,596	10,652	1,056	4,349	10,505
8,298	11,355	3,057	Allocated Exp Othr SA	30,315	34,413	4,098	13,881	34,073
13,263	26,851	13,588	Maintenance	55,491	109,292	53,801	13,531	48,798
7,714	13,093	5,379	Utilities	27,385	53,637	26,253	6,554	28,960
6,238	6,147	<91>	Depreciation	24,924	24,588	<336>	5,961	23,809
60,882	90,876	29,994	TOTAL ALLOCATED EXP	227,243	325,071	97,828	77,490	230,125
92,921	85,658	7,263	NET INCOME (LOSS)	475,718	370,812	104,906	142,896	451,087

UCLA STUDENT UNION
INCOME STATEMENT

NOV. 04(10/26/14-11/22/14)				FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH				YTD 4 MO(07/27/14-11/22/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
45,376	45,896	<520>	EVENT SERVICES OFFICE	208,171	226,107	<17,936>	39,276	226,611
22	0	22	STUDENT UNION OPERATIONS	32	0	32	0	0
0	0	0	RECREATION & GAMES	5	0	5	12	1,664
49,939	54,015	<4,076>	AU POST OFFICE	189,046	213,697	<24,651>	51,443	203,520
95,337	99,911	<4,574>	TOTAL SALES	397,254	439,804	<42,550>	90,731	431,795
52,233	52,827	594	AU Post Office Cost	188,622	208,995	20,373	51,620	201,893
10,124	10,868	744	Facilities Costs	33,694	43,999	10,305	8,992	46,738
0	0	<0>	Cost of Sales GM RM	0	0	<0>	0	25
62,357	63,695	1,338	Less: Cost of Sales	222,317	252,994	30,677	60,612	248,655
65.4	63.8	<1.7>	COST OF SALES %	56.0	57.5	1.6	66.8	57.6
32,980	36,216	<3,236>	GROSS MARGIN	174,938	186,810	<11,872>	30,118	183,140
34.6	36.3	<1.7>	GROSS MARGIN %	44.0	42.5	1.6	33.2	42.4
77.7	76.3	1.4	EVENT SERVICES OFFICE	83.8	80.5	3.3	77.1	79.4
100.0	0.0	100.0	STUDENT UNION OPERATIONS	100.0	0.0	100.0	0.0	0.0
0.0	0.0	0.0	RECREATION & GAMES	99.4	0.0	99.4	100.0	98.5
<4.6>	2.2	<6.8>	AU POST OFFICE	0.2	2.2	<2.0>	<0.4>	0.8
21,571	14,889	6,682	STUDENT UNION OPS	54,374	50,053	4,321	27,850	57,227
0	0	0	RECREATION & GAMES	0	0	0	1,814	7,055
8,967	9,509	<542>	AU POST OFFICE	33,558	37,619	<4,061>	9,093	35,950
30,538	24,398	6,140	OTHER INCOME	87,932	87,672	260	38,758	100,231
63,517	60,614	2,903	GROSS MARGIN/OTHER	262,870	274,482	<11,612>	68,876	283,371
			Less: Controllable Exp					
29,325	30,320	995	Career Wages	116,755	121,270	4,515	31,254	124,252
15,656	18,115	2,459	Student Wages	62,904	72,514	9,610	15,798	69,546
44,981	48,435	3,454	TOTAL WAGES	179,659	193,784	14,125	47,051	193,798
47.2	48.5	1.3	WAGE % TO SALES	45.2	44.1	<1.2>	51.9	44.9
15,679	16,233	554	Employee Benefits	63,860	64,946	1,086	15,804	62,315
2,019	774	<1,245>	Office Supplies	4,013	3,593	<420>	864	8,465
3,390	3,356	<34>	Telephone	13,023	13,218	195	3,377	12,504
0	0	0	Trav/Trips/Conference	646	1,150	504	0	0
0	0	0	Student Comm Art	464	464	0	0	465
35	0	<35>	Training Programs	5,545	4,308	<1,237>	154	2,481
1,282	89	<1,193>	Annual ASUCLA Events	20,112	17,331	<2,781>	726	17,879
13,960	8,345	<5,615>	Student Event Exp	34,066	22,049	<12,017>	12,484	28,730
95	360	265	Operating Supplies	783	1,210	427	223	902
19	20	1	Advertising	1,692	589	<1,103>	0	642
501	601	100	Business Promotion	2,015	2,404	389	497	1,903
4,115	505	<3,610>	Repairs & Maintenance	8,906	5,396	<3,510>	562	3,092
1,009	1,269	260	Bank Card Expense	4,176	5,021	845	1,152	4,732
0	32	32	Overs/Shorts	642	127	<515>	43	43
0	0	0	Commission Expense	0	0	0	1,104	4,308
15,417	15,417	0	Interaction Fund	61,667	61,668	1	15,417	61,667
17,414	9,500	<7,914>	STUDENT UNION EVENT F	32,618	35,500	2,882	13,514	41,961
74,935	56,501	<18,434>	TOTAL OTHER CONTROL.	254,228	238,974	<15,254>	65,921	252,088
119,916	104,936	<14,980>	TOTAL CONTROLLABLE EXP	433,886	432,758	<1,128>	112,972	445,886
<56,398>	<44,322>	<12,076>	GROSS CONTRIBUTION TO SVCS AND ENTERPRISES	<171,017>	<158,276>	<12,741>	<44,096>	<162,515>
			Less: Allocated Exp					
3,819	3,696	<123>	Allocated Exp. -HR	15,477	16,240	763	3,286	13,107
5,285	5,834	549	Allocated Exp. Fin	17,228	21,164	3,936	5,454	19,790
1,873	2,366	493	Allocated Exp. -IS	8,139	9,545	1,406	2,379	8,389
1,062	1,091	29	Allocated Exp. Mktg	3,555	4,031	476	1,103	3,970
3,032	3,430	398	Allocated Exp Othr SA	11,343	13,008	1,665	3,522	12,974
39,403	37,233	<2,170>	Maintenance	164,856	151,550	<13,306>	40,200	144,973
22,918	18,144	<4,774>	Utilities	81,356	74,328	<7,028>	19,472	86,036
12,804	14,612	1,808	Depreciation	49,759	58,448	8,689	14,243	56,971
90,196	86,406	<3,790>	TOTAL ALLOCATED EXP	351,714	348,314	<3,400>	89,659	346,209
<146,594>	<130,728>	<15,866>	NET INCOME (LOSS)	<522,731>	<506,590>	<16,141>	<133,755>	<508,723>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

NOV. 04(10/26/14-11/22/14)				FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH				YTD 4 MO(07/27/14-11/22/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
315,124	312,673	<2,451>	Career Wages	1,236,955	1,253,603	16,648	305,631	1,205,260
3,624	5,226	1,602	Limited Appointment	15,047	18,078	3,031	4,256	8,870
28,892	33,146	4,254	Student Wages	125,901	131,503	5,602	26,940	121,432
347,640	351,045	3,405	TOTAL WAGES	1,377,903	1,403,184	25,281	336,827	1,335,562
6.3	6.8	0.5	WAGE % TO TOTAL SALES	5.4	5.8	0.4	6.7	5.3
0	2,000	2,000	Emp Awards, Students	2,000	4,000	2,000	2,000	4,000
143,205	144,444	1,239	Employee Benefits	567,109	576,312	9,203	128,523	529,321
3,951	7,668	3,717	Office Supplies	32,750	31,684	<1,066>	7,934	37,878
9,638	9,682	44	Telephone	35,099	37,887	2,788	9,191	34,269
1,087	1,165	78	Postage	3,549	4,639	1,090	997	3,919
67	2,096	2,029	Trav/Trips/Conference	1,914	8,537	6,623	167	2,463
39	20	<19>	Expense Allowance	39	80	41	0	0
703	177	<526>	Employee Relations	4,378	2,353	<2,025>	1,551	2,106
0	0	0	Training Programs	25	0	<25>	0	0
1,948	874	<1,074>	Fingerprinting	1,946	3,268	1,322	0	0
150	834	684	Recruitment	1,205	1,717	512	338	2,186
1,374	200	<1,174>	Operating Supplies	1,781	800	<981>	21	198
345	295	<50>	Uniforms	1,359	1,180	<179>	307	860
<339>	<500>	<161>	Security Expense	<1,165>	<2,000>	<835>	253	426
0	50	50	Security Equipment	260	200	<60>	0	86
2,662	2,810	148	Alarm Monitoring	10,787	11,240	453	2,788	11,358
1,479	1,000	<479>	Advertising	6,264	4,000	<2,264>	1,300	4,310
2,100	2,100	0	Benefits U Adv	8,400	8,400	0	2,100	8,400
5,038	4,811	<227>	Repairs & Maintenance	19,094	23,845	4,751	3,909	19,821
0	0	0	Repair-Mtce Computer	0	0	<0>	0	0
2,990	10,320	7,330	Repairs & Mtce-Equip	30,826	41,280	10,454	11,658	37,179
0	55	55	Printing	0	305	305	0	331
10,599	10,599	0	Bruin One Card Exp	39,459	39,459	0	10,290	38,310
<13>	80	93	Overs/Shorts	<19>	320	339	25	5
16,081	19,845	3,764	Insurance Expense	64,324	79,380	15,056	18,041	72,164
3,039	3,247	208	Professional Services	11,092	12,770	1,678	3,090	12,358
880	871	<9>	Legal	3,519	3,484	<35>	917	3,667
10,342	10,730	388	External Audit	41,817	43,430	1,613	10,417	42,164
2,199	2,000	<199>	Temp Agency Service	4,434	2,700	<1,734>	1,123	3,355
9,583	9,870	287	Internal Audit	38,333	39,480	1,147	9,583	38,333
3,448	3,448	0	Tax Consulting	3,448	3,448	0	3,348	3,348
0	0	0	PROFESSIONAL FEES PCI	22,000	22,000	0	0	0
11,181	10,200	<981>	Board of Directors	47,708	40,600	<7,108>	9,645	37,971
1,795	0	<1,795>	Special Projects	1,995	1,200	<795>	739	2,318
3,878	4,042	164	Misc. Bank Charges	13,102	13,729	627	3,924	13,328
3,281	3,300	19	Armored Carrier Expense	12,270	13,200	930	3,135	11,913
7,198	7,635	437	UCOP Payroll Services	30,103	30,540	437	7,417	29,667
13,955	15,929	1,974	UCLA Recharge Expense	55,803	63,716	7,913	15,929	63,716
210	1,666	1,456	Special Events	14,650	19,999	5,349	7	14,858
274,095	293,563	19,468	TOTAL OTHER CONTROL.	1,131,659	1,189,182	57,523	270,665	1,086,586
621,734	644,608	22,874	TOTAL CONTROLLABLE EXP	2,509,562	2,592,366	82,804	607,492	2,422,148
			Less: Allocated Exp					
16,096	16,073	<23>	Maintenance	67,343	65,421	<1,922>	16,422	59,221
9,362	7,832	<1,530>	Utilities	33,234	32,083	<1,151>	7,954	35,145
12,319	15,463	3,144	Depreciation	49,166	61,852	12,686	15,720	62,726
37,777	39,368	1,591	TOTAL ALLOCATED EXP	149,742	159,356	9,614	40,096	157,092
659,512	683,976	24,464	NET EXPENSE	2,659,304	2,751,722	92,418	647,587	2,579,240
<581,016>	<607,510>	<26,494>	Allocated-Svs and Ent	<2,349,201>	<2,451,051>	<101,850>	<555,085>	<2,218,989>
<30,035>	<30,035>	0	Allocated-USAC	<119,240>	<119,240>	0	<26,109>	<104,145>
<3,170>	<3,170>	0	Allocated-GSA	<11,324>	<11,324>	0	<3,665>	<13,185>
<45,290>	<43,260>	2,030	Allocated-Comm Board	<179,539>	<170,107>	9,432	<62,728>	<242,921>
<659,512>	<683,975>	<24,463>	TOTAL OTHER	<2,659,304>	<2,751,722>	<92,418>	<647,587>	<2,579,240>
0	1	1	TOTAL EXPENSE	0	0	0	0	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

NOV. 04(10/26/14-11/22/14)				FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH				YTD 4 MO(07/27/14-11/22/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
100,508	105,042	4,534	Career Wages	448,054	437,094	<10,960>	95,782	390,834
6,084	0	<6,084>	Limited Appointment	17,494	0	<17,494>	2,026	6,104
696	1,200	504	Student Wages	2,844	4,800	1,956	0	0
<411>	<160>	251	Labor Recharge	<1,792>	<640>	1,152	0	<480>
<5,352>	<4,369>	983	Billed Labor Costs	<21,596>	<18,106>	3,490	380	<12,871>
<1,480>	<6,000>	<4,520>	Capitalized Wages	<26,995>	<24,000>	2,995	<5,020>	<46,998>
100,045	95,713	<4,332>	TOTAL WAGES	418,009	399,148	<18,861>	93,168	336,589
64,375	62,587	<1,788>	Employee Benefits	265,946	254,749	<11,197>	56,472	231,477
187	128	<59>	Office Supplies	491	512	21	176	477
665	709	44	Telephone	2,911	2,842	<69>	769	2,693
0	30	30	Trav/Trips/Conference	432	520	88	1,097	<103>
5,433	5,090	<343>	Paper	20,110	20,276	166	4,725	18,319
5,347	4,612	<735>	Cleaning Supplies	19,884	18,973	<911>	4,331	17,955
1,965	970	<995>	Replacements	6,946	4,888	<2,058>	632	3,759
354	543	189	Laundry	1,738	2,255	517	407	1,637
9,672	17,875	8,203	Repairs & Maintenance	66,187	71,500	5,313	30,388	71,650
3,340	4,850	1,510	Repairs & Mtce-Elevator	6,115	13,850	7,735	2,960	11,952
0	75	75	Repairs & Mtce-Equip	0	300	300	0	0
414	225	<189>	Painting Program	1,249	900	<349>	210	927
2,880	50	<2,830>	Incidental Proj Exp	2,880	200	<2,680>	0	0
2,058	3,850	1,792	Air Conditioning-Maint	15,545	15,400	<145>	900	10,434
7,638	8,385	747	Rub Remvl/Hauling	27,391	31,717	4,326	8,104	31,181
3,944	3,629	<315>	Rodent & Pest Control	16,164	14,515	<1,649>	2,258	13,200
460	830	370	Rentals-Truck	2,936	3,320	384	1,601	2,273
0	0	0	Janitorial	0	0	0	2,592	2,592
108,733	114,438	5,705	TOTAL OTHER CONTROL.	456,927	456,717	<210>	117,621	420,423
208,778	210,151	1,373	TOTAL CONTROLLABLE EXP	874,936	855,865	<19,071>	210,789	757,012
			Less: Allocated Exp					
14,933	15,374	441	Depreciation	59,361	61,496	2,135	16,811	67,180
14,933	15,374	441	TOTAL ALLOCATED EXP	59,361	61,496	2,135	16,811	67,180
223,711	225,525	1,814	NET EXPENSE	934,297	917,361	<16,936>	227,600	824,192
<190,470>	<192,963>	<2,493>	Allocated-Svs and Ent	<796,894>	<785,421>	11,473	<194,322>	<700,781>
<6,535>	<6,535>	0	Allocated-USAC	<26,140>	<26,140>	0	<6,001>	<24,004>
<2,562>	<2,562>	0	Allocated-GSA	<10,248>	<10,248>	0	<2,644>	<10,576>
<8,048>	<7,392>	656	Allocated-Comm Board	<33,672>	<30,131>	3,541	<8,211>	<29,610>
<16,096>	<16,073>	23	Allocated-A & SS	<67,343>	<65,421>	1,922	<16,422>	<59,221>
<223,712>	<225,525>	<1,814>	TOTAL OTHER	<934,297>	<917,361>	16,936	<227,600>	<824,192>
<0>	0	0	TOTAL EXPENSE	0	0	0	<0>	<0>

UTILITIES
EXPENSE STATEMENT

NOV. 04(10/26/14-11/22/14)				FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH				YTD 4 MO(07/27/14-11/22/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD
29,888	16,986	<12,902>	Chiller Water	131,817	102,323	<29,494>	7,426	112,296
70,363	70,372	9	Elec-Non Air Cond.	251,981	268,680	16,699	77,169	277,682
14,075	9,849	<4,226>	Water-Non Air Cond.	37,868	34,171	<3,697>	10,012	34,018
10,587	10,417	<170>	Steam-Non Air Cond.	25,927	36,685	10,758	12,311	51,556
4,482	2,705	<1,777>	Gas	13,802	9,670	<4,132>	3,455	10,324
129,395	110,329	<19,066>	TOTAL OTHER CONTROL.	461,395	451,529	<9,866>	110,373	485,876
129,395	110,329	<19,066>	TOTAL CONTROLLABLE EXP	461,395	451,529	<9,866>	110,373	485,876
<110,782>	<94,038>	16,744	Allocated-Svs and Ent	<393,265>	<385,235>	8,030	<94,124>	<415,886>
<3,283>	<3,283>	0	Allocated-USAC	<13,132>	<13,132>	0	<2,997>	<11,988>
<1,287>	<1,287>	0	Allocated-GSA	<5,148>	<5,148>	0	<1,321>	<5,284>
<4,681>	<3,889>	792	Allocated-Comm Board	<16,617>	<15,930>	687	<3,977>	<17,573>
<9,362>	<7,832>	1,530	Allocated-A & SS	<33,234>	<32,083>	1,151	<7,954>	<35,145>
<129,395>	<110,329>	19,066	TOTAL OTHER	<461,395>	<451,528>	9,867	<110,373>	<485,876>
<0>	0	0	TOTAL EXPENSE	<0>	1	1	0	<0>