

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES  
October (09/27/15 - 10/24/15)**

**Prepared  
November 09, 2015**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - OCTOBER 2015 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

OCTOBER (09/27/15 - 10/24/15)										FY 14-15									
CURRENT MONTH										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%								
				\$	%	\$	%												
3,916		4,144		(228)	(5.5%)	(1,900)	(32.7%)	5,816											
1,630		1,666		(36)	(2.2%)	62	4.0%	1,568											
344		444		(100)	(22.5%)	(184)	(34.8%)	528											
118		136		(18)	(13.2%)	(15)	(11.3%)	133											
<b>6,008</b>		<b>6,390</b>		<b>(382)</b>	<b>(6.0%)</b>	<b>(2,037)</b>	<b>(25.3%)</b>	<b>8,045</b>											
1,401	35.8%	1,415	34.1%	(14)	Pts.	(451)	Pts.	1,852	31.8%										
1,177	72.2%	1,168	70.1%	9	2.1	69	1.5	1,108	70.7%										
344	100.0%	444	100.0%	(100)	0.0	(184)	0.0	528	100.0%										
68	57.6%	75	55.1%	(7)	2.5	(5)	2.7	73	54.9%										
<b>2,990</b>	<b>49.8%</b>	<b>3,102</b>	<b>48.5%</b>	<b>(112)</b>	<b>1.3</b>	<b>(571)</b>	<b>5.5</b>	<b>3,561</b>	<b>44.3%</b>										
553	14.1%	580	14.0%	27	(0.1)	6	(4.5)	559	9.6%										
631	38.7%	637	38.2%	6	(0.5)	(3)	1.4	628	40.1%										
52	15.1%	54	12.2%	2	(2.9)	(2)	(5.6)	50	9.5%										
69	58.5%	66	48.5%	(3)	(10.0)	(5)	(10.4)	64	48.1%										
<b>1,305</b>	<b>21.7%</b>	<b>1,337</b>	<b>20.9%</b>	<b>32</b>	<b>(0.8)</b>	<b>(4)</b>	<b>(5.5)</b>	<b>1,301</b>	<b>16.2%</b>										
215	5.5%	221	5.3%	6	(0.2)	44	(1.0)	259	4.5%										
182	11.2%	185	11.1%	3	(0.1)	1	0.5	183	11.7%										
112	32.6%	159	35.8%	47	3.2	49	(2.1)	161	30.5%										
40	33.9%	49	36.0%	9	2.1	15	7.5	55	41.4%										
<b>549</b>	<b>9.1%</b>	<b>614</b>	<b>9.6%</b>	<b>65</b>	<b>0.5</b>	<b>109</b>	<b>(0.9)</b>	<b>658</b>	<b>8.2%</b>										
633	16.2%	614	14.8%	19	1.4	(401)	(1.6)	1,034	17.8%										
363	22.3%	346	20.8%	17	1.5	65	3.3	298	19.0%										
179	52.0%	231	52.0%	(52)	0.0	(137)	(7.8)	316	59.8%										
(41)	(34.7%)	(40)	(29.4%)	(1)	(5.3)	5	(0.1)	(46)	(34.6%)										
<b>1,134</b>	<b>18.9%</b>	<b>1,151</b>	<b>18.0%</b>	<b>(17)</b>	<b>0.9</b>	<b>(468)</b>	<b>(1.0)</b>	<b>1,602</b>	<b>19.9%</b>										
542	9.0%	567	8.9%	25	(0.1)	8	(2.2)	550	6.8%										
244	4.1%	202	3.2%	(42)	(0.9)	(34)	(1.5)	210	2.6%										
110	1.8%	114	1.8%	4	0.0	(8)	(0.5)	102	1.3%										
195	3.2%	211	3.3%	16	0.1	9	(0.7)	204	2.5%										
<b>1,091</b>	<b>18.2%</b>	<b>1,094</b>	<b>17.1%</b>	<b>3</b>	<b>(1.1)</b>	<b>(25)</b>	<b>(4.9)</b>	<b>1,066</b>	<b>13.3%</b>										
<b>43</b>	<b>0.7%</b>	<b>57</b>	<b>0.9%</b>	<b>(14)</b>	<b>(0.2)</b>	<b>(493)</b>	<b>(6.0)</b>	<b>536</b>	<b>6.7%</b>										
0	0.0%	0	0.0%	0	0.0	(24)	(0.3)	24	0.3%										
20	0.3%	17	0.3%	3	0.0	3	0.1	17	0.2%										
(37)	(0.6%)	(41)	(0.6%)	4	0.0	7	(0.1)	(44)	(0.5%)										
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%										
226	3.8%	223	3.5%	3	0.3	13	1.2	213	2.6%										
<b>209</b>	<b>3.5%</b>	<b>199</b>	<b>3.1%</b>	<b>10</b>	<b>0.4</b>	<b>(1)</b>	<b>0.9</b>	<b>210</b>	<b>2.6%</b>										
<b>252</b>	<b>4.2%</b>	<b>256</b>	<b>4.0%</b>	<b>(4)</b>	<b>0.2</b>	<b>(494)</b>	<b>(5.1)</b>	<b>746</b>	<b>9.3%</b>										
<b>GROSS INCOME</b>																			
UCLA Store										15,704	15,149	555	3.7%	673	4.5%	15,031			
UCLA Restaurants										3,984	3,718	266	7.2%	561	16.4%	3,423			
Services Division										1,065	1,076	(11)	(1.0%)	32	3.1%	1,033			
UCLA Student Union										292	377	(85)	(22.5%)	(67)	(18.7%)	359			
<b>TOTAL</b>										<b>21,045</b>	<b>20,320</b>	<b>725</b>	<b>3.6%</b>	<b>1,199</b>	<b>6.0%</b>	<b>19,846</b>			
<b>GROSS MARGIN</b>																			
UCLA Store										4,800	30.6%	4,664	30.8%	136	Pts.	247	Pts.	4,553	30.3%
UCLA Restaurants										2,838	71.2%	2,595	69.8%	243	1.4	460	1.7	2,378	69.5%
Services Division										1,063	99.8%	1,075	99.9%	(12)	(0.1)	31	(0.1)	1,032	99.9%
UCLA Student Union										166	56.8%	221	58.6%	(55)	(1.8)	(33)	1.4	199	55.4%
<b>TOTAL</b>										<b>8,867</b>	<b>42.1%</b>	<b>8,555</b>	<b>42.1%</b>	<b>312</b>	<b>0.0</b>	<b>705</b>	<b>1.0</b>	<b>8,162</b>	<b>41.1%</b>
<b>WAGES &amp; BENEFITS</b>																			
UCLA Store										1,691	10.8%	1,708	11.3%	17	0.5	(56)	0.1	1,635	10.9%
UCLA Restaurants										1,898	47.6%	1,862	50.1%	(36)	2.5	(103)	4.8	1,795	52.4%
Services Division										161	15.1%	162	15.1%	1	0.0	(9)	(0.4)	152	14.7%
UCLA Student Union										192	65.8%	194	51.5%	2	(14.3)	(9)	(14.8)	183	51.0%
<b>TOTAL</b>										<b>3,942</b>	<b>18.7%</b>	<b>3,926</b>	<b>19.3%</b>	<b>(16)</b>	<b>0.6</b>	<b>(177)</b>	<b>0.3</b>	<b>3,765</b>	<b>19.0%</b>
<b>OTHER CONTROLLABLES *</b>																			
UCLA Store										859	5.5%	882	5.8%	23	0.3	12	0.3	871	5.8%
UCLA Restaurants										429	10.8%	410	11.0%	(19)	0.2	(40)	0.6	389	11.4%
Services Division										378	35.5%	376	34.9%	(2)	(0.6)	(48)	(3.6)	330	31.9%
UCLA Student Union										127	43.5%	140	37.1%	13	(6.4)	4	(7.0)	131	36.5%
<b>TOTAL</b>										<b>1,793</b>	<b>8.5%</b>	<b>1,808</b>	<b>8.9%</b>	<b>15</b>	<b>0.4</b>	<b>(72)</b>	<b>0.2</b>	<b>1,721</b>	<b>8.7%</b>
<b>CONTRIBUTION</b>																			
UCLA Store										2,250	14.3%	2,074	13.7%	176	0.6	204	0.7	2,046	13.6%
UCLA Restaurants										512	12.9%	323	8.7%	189	4.2	317	7.2	195	5.7%
Services Division										525	49.3%	537	49.9%	(12)	(0.6)	(24)	(3.8)	549	53.1%
UCLA Student Union										(152)	(52.1%)	(113)	(30.0%)	(39)	(22.1)	(37)	(20.1)	(115)	(32.0%)
<b>TOTAL</b>										<b>3,135</b>	<b>14.9%</b>	<b>2,821</b>	<b>13.9%</b>	<b>314</b>	<b>1.0</b>	<b>460</b>	<b>1.4</b>	<b>2,675</b>	<b>13.5%</b>
<b>ALLOCATED EXPENSES</b>																			
Admin&Support Services										1,586	7.5%	1,673	8.2%	87	0.7	70	0.8	1,656	8.3%
Maintenance Division										662	3.1%	628	3.1%	(34)	0.0	(49)	0.0	613	3.1%
Utilities										301	1.4%	320	1.6%	19	0.2	5	0.1	306	1.5%
Depreciation										579	2.8%	634	3.1%	55	0.3	33	0.3	612	3.1%
<b>TOTAL</b>										<b>3,128</b>	<b>14.9%</b>	<b>3,255</b>	<b>16.0%</b>	<b>127</b>	<b>1.1</b>	<b>59</b>	<b>1.2</b>	<b>3,187</b>	<b>16.1%</b>
<b>NET INCOME (LOSS) FROM OPERATIONS</b>										<b>7</b>	<b>0.0%</b>	<b>(434)</b>	<b>(2.1%)</b>	<b>441</b>	<b>2.1</b>	<b>519</b>	<b>2.6</b>	<b>(512)</b>	<b>(2.6%)</b>
<b>OTHER INC/(EXP)</b>																			
Non-Recurrent Inc/(Exp)										19	0.1%	0	0.0%	19	0.1	(25)	(0.1)	44	0.2%
Interest Income										45	0.2%	42	0.2%	3	0.0	(1)	0.0	46	0.2%
Interest (Expense)										(111)	(0.5%)	(124)	(0.6%)	13	0.1	22	0.2	(133)	(0.7%)
Income Taxes										0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
Student Union Fee Income										679	3.2%	668	3.3%	11	(0.1)	40	0.0	639	3.2%
<b>TOTAL</b>										<b>632</b>	<b>3.0%</b>	<b>586</b>	<b>2.9%</b>	<b>46</b>	<b>0.1</b>	<b>36</b>	<b>0.0</b>	<b>596</b>	<b>3.0%</b>
<b>NET INCOME (LOSS)</b>										<b>639</b>	<b>3.0%</b>	<b>152</b>	<b>0.7%</b>	<b>487</b>	<b>2.3</b>	<b>555</b>	<b>2.6</b>	<b>84</b>	<b>0.4%</b>

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - OCTOBER 2015 (\$000's)  
DIVISIONS FULLY ALLOCATED**

OCTOBER (09/27/15 - 10/24/15)										FY 14-15		FISCAL YEAR 2015-2016										FY 14-15	
CURRENT MONTH										**		YTD 3 MONTHS (07/26/15 - 10/24/15)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
3,916		4,144		(228)	(5.5%)	(1,900)	(32.7%)	5,816				15,704		15,149		555	3.7%	673	4.5%	15,031			
1,630		1,666		(36)	(2.2%)	62	4.0%	1,568				3,984		3,718		266	7.2%	561	16.4%	3,423			
344		444		(100)	(22.5%)	(184)	(34.8%)	528				1,065		1,076		(11)	(1.0%)	32	3.1%	1,033			
118		136		(18)	(13.2%)	(15)	(11.3%)	133				292		377		(85)	(22.5%)	(67)	(18.7%)	359			
<b>6,008</b>		<b>6,390</b>		<b>(382)</b>	<b>(6.0%)</b>	<b>(2,037)</b>	<b>(25.3%)</b>	<b>8,045</b>				<b>21,045</b>		<b>20,320</b>		<b>725</b>	<b>3.6%</b>	<b>1,199</b>	<b>6.0%</b>	<b>19,846</b>			
1,401	35.8%	1,415	34.1%	(14)	Pts.	1.7	Pts.	1,852	31.8%			4,800	30.6%	4,664	30.8%	136	(0.2)	247	0.3	4,553	30.3%		
1,177	72.2%	1,168	70.1%	9	2.1	69	1.5	1,108	70.7%			2,838	71.2%	2,595	69.8%	243	1.4	460	1.7	2,378	69.5%		
344	100.0%	444	100.0%	(100)	0.0	(184)	0.0	528	100.0%			1,063	99.8%	1,075	99.9%	(12)	(0.1)	31	(0.1)	1,032	99.9%		
68	57.6%	75	55.1%	(7)	2.5	(5)	2.7	73	54.9%			166	56.8%	221	58.6%	(55)	(1.8)	(33)	1.4	199	55.4%		
<b>2,990</b>	<b>49.8%</b>	<b>3,102</b>	<b>48.5%</b>	<b>(112)</b>	<b>1.3</b>	<b>(571)</b>	<b>5.5</b>	<b>3,561</b>	<b>44.3%</b>			<b>8,867</b>	<b>42.1%</b>	<b>8,555</b>	<b>42.1%</b>	<b>312</b>	<b>0.0</b>	<b>705</b>	<b>1.0</b>	<b>8,162</b>	<b>41.1%</b>		
768	19.6%	801	19.3%	33	(0.3)	50	(5.5)	818	14.1%			2,550	16.2%	2,590	17.1%	40	0.9	(44)	0.5	2,506	16.7%		
814	49.9%	822	49.3%	8	(0.6)	(3)	1.8	811	51.7%			2,326	58.4%	2,272	61.1%	(54)	2.7	(142)	5.4	2,184	63.8%		
164	47.7%	213	48.0%	49	0.3	47	(7.7)	211	40.0%			539	50.6%	538	50.0%	(1)	(0.6)	(57)	(3.9)	482	46.7%		
109	92.4%	115	84.6%	6	(7.8)	10	(2.9)	119	89.5%			319	109.2%	334	88.6%	15	(20.6)	(5)	(21.7)	314	87.5%		
<b>1,855</b>	<b>30.9%</b>	<b>1,951</b>	<b>30.5%</b>	<b>96</b>	<b>(0.4)</b>	<b>104</b>	<b>(6.5)</b>	<b>1,959</b>	<b>24.4%</b>			<b>5,734</b>	<b>27.2%</b>	<b>5,734</b>	<b>28.2%</b>	<b>0</b>	<b>1.0</b>	<b>(248)</b>	<b>0.4</b>	<b>5,486</b>	<b>27.6%</b>		
633	16.2%	614	14.8%	19	1.4	(401)	(1.6)	1,034	17.8%			2,250	14.3%	2,074	13.7%	176	0.6	204	0.7	2,046	13.6%		
363	22.3%	346	20.8%	17	1.5	65	3.3	298	19.0%			512	12.9%	323	8.7%	189	4.2	317	7.2	195	5.7%		
179	52.0%	231	52.0%	(52)	0.0	(137)	(7.8)	316	59.8%			525	49.3%	537	49.9%	(12)	(0.6)	(24)	(3.8)	549	53.1%		
(41)	(34.7%)	(40)	(29.4%)	(1)	(5.3)	5	(0.1)	(46)	(34.6%)			(152)	(52.1%)	(113)	(30.0%)	(39)	(22.1)	(37)	(20.1)	(115)	(32.0%)		
<b>1,134</b>	<b>18.9%</b>	<b>1,151</b>	<b>18.0%</b>	<b>(17)</b>	<b>0.9</b>	<b>(468)</b>	<b>(1.0)</b>	<b>1,602</b>	<b>19.9%</b>			<b>3,135</b>	<b>14.9%</b>	<b>2,821</b>	<b>13.9%</b>	<b>314</b>	<b>1.0</b>	<b>460</b>	<b>1.4</b>	<b>2,675</b>	<b>13.5%</b>		
555	14.2%	559	13.5%	4	(0.7)	23	(4.3)	578	9.9%			1,713	10.9%	1,772	11.7%	59	0.8	75	1.0	1,788	11.9%		
378	23.2%	365	21.9%	(13)	(1.3)	(40)	(1.6)	338	21.6%			987	24.8%	977	26.3%	(10)	1.5	(16)	3.6	971	28.4%		
61	17.7%	82	18.5%	21	0.8	2	(5.8)	63	11.9%			165	15.5%	242	22.5%	77	7.0	1	0.6	166	16.1%		
97	82.2%	88	64.7%	(9)	(17.5)	(10)	(16.8)	87	65.4%			263	90.1%	264	70.0%	1	(20.1)	(1)	(17.1)	262	73.0%		
<b>1,091</b>	<b>18.2%</b>	<b>1,094</b>	<b>17.1%</b>	<b>3</b>	<b>(1.1)</b>	<b>(25)</b>	<b>(4.9)</b>	<b>1,066</b>	<b>13.3%</b>			<b>3,128</b>	<b>14.9%</b>	<b>3,255</b>	<b>16.0%</b>	<b>127</b>	<b>1.1</b>	<b>59</b>	<b>1.2</b>	<b>3,187</b>	<b>16.1%</b>		
78	1.3%	55	0.9%	23	0.4	(378)	(4.4)	456	5.7%			537	2.6%	302	1.5%	235	1.1	280	1.3	257	1.3%		
(15)	(0.2%)	(19)	(0.3%)	4	0.1	26	0.3	(41)	(0.5%)			(475)	(2.3%)	(654)	(3.2%)	179	0.9	301	1.6	(776)	(3.9%)		
118	2.0%	149	2.3%	(31)	(0.3)	(136)	(1.2)	254	3.2%			360	1.7%	295	1.5%	65	0.2	(23)	(0.2)	383	1.9%		
(138)	(2.3%)	(128)	(2.0%)	(10)	(0.3)	(5)	(0.6)	(133)	(1.7%)			(415)	(2.0%)	(377)	(1.9%)	(38)	(0.1)	(39)	(0.1)	(376)	(1.9%)		
<b>43</b>	<b>0.7%</b>	<b>57</b>	<b>0.9%</b>	<b>(14)</b>	<b>(0.2)</b>	<b>(493)</b>	<b>(6.0)</b>	<b>536</b>	<b>6.7%</b>			<b>7</b>	<b>0.0%</b>	<b>(434)</b>	<b>(2.1%)</b>	<b>441</b>	<b>2.1</b>	<b>519</b>	<b>2.6</b>	<b>(512)</b>	<b>(2.6%)</b>		
0	0.0%	0	0.0%	0	0.0	(24)	(0.3)	24	0.3%			19	0.1%	0	0.0%	19	0.1	(25)	(0.1)	44	0.2%		
20	0.3%	17	0.3%	3	0.0	3	0.1	17	0.2%			45	0.2%	42	0.2%	3	0.0	(1)	0.0	46	0.2%		
(37)	(0.6%)	(41)	(0.6%)	4	0.0	7	(0.1)	(44)	(0.5%)			(111)	(0.5%)	(124)	(0.6%)	13	0.1	22	0.2	(133)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
226	3.8%	223	3.5%	3	0.3	13	1.2	213	2.6%			679	3.2%	668	3.3%	11	(0.1)	40	0.0	639	3.2%		
<b>209</b>	<b>3.5%</b>	<b>199</b>	<b>3.1%</b>	<b>10</b>	<b>0.4</b>	<b>(1)</b>	<b>0.9</b>	<b>210</b>	<b>2.6%</b>			<b>632</b>	<b>3.0%</b>	<b>586</b>	<b>2.9%</b>	<b>46</b>	<b>0.1</b>	<b>36</b>	<b>0.0</b>	<b>596</b>	<b>3.0%</b>		
<b>252</b>	<b>4.2%</b>	<b>256</b>	<b>4.0%</b>	<b>(4)</b>	<b>0.2</b>	<b>(494)</b>	<b>(5.1)</b>	<b>746</b>	<b>9.3%</b>			<b>639</b>	<b>3.0%</b>	<b>152</b>	<b>0.7%</b>	<b>487</b>	<b>2.3</b>	<b>555</b>	<b>2.6</b>	<b>84</b>	<b>0.4%</b>		

ASUCLA Services and Enterprises  
P/L Reconciliation  
Oct-15

<i>Financial Analysis</i>		\$000's
		Oct-15
<b>Budgeted Net Income/(Loss)</b>		<b>\$256</b>
<b>UCLA Store</b>		
<b>Gross Margin:</b>		
Bearwear below plan due to unseasonably warm weather negatively impacted fleece and cold weather apparel		(36)
E-Commerce above plan as an additional promotion was added to recoup lagging sales from prior months		10
New Text above plan due to mitigated expected decline in top line sales from changes in pricing strategy and procedural changes (promoting Special Orders) to capture additional sales relative to budget		31
Course Reader Solutions above plan due to print sales shift from in-store to 3rd party		11
Computer Store below plan due to strong sales in August and September coinciding with compelling back-to-school promotions that ended before the start of October		(16)
LuValle Books below plan due to timing: last month reported higher sales due to earlier start date for some Extension classes		(6)
HSS Dental below plan due to timing for a nursing pack sale that shifted to September from October last year, and a large special order from last year did not occur		(6)
Total Wages below plan, career and student		20
Other, positive controllables mostly employee benefits and freight out		11
Total Contribution		19
<b>UCLA Restaurants</b>		
<b>Gross Margin:</b>		
Wetzels/RX below plan as customer traffic is unexpectedly down in most Ackerman restaurants		(11)
Greenhouse below plan due as customer traffic unexpectedly down in most Ackerman restaurants		(6)
Northern Lights above plan mostly due to higher than plan average check in addition to a small increase in total customers		4
No Campus Student Ctr above plan mostly due to average check higher than plan		7
CSSC above plan due to more customer traffic than plan, good controls on waste and some purchase shifts to lower cost items		5
Café Synapse above plan: budget written to reflect a different model not in operation yet (sales were budgeted down for less food options)		9
Kerckhoff Coffeehouse above plan due to more customer traffic through this location than last year		7
Cooperage below plan as this area was budgeted aggressively for sales rebound that has not happened yet. Sales in most Ackerman restaurants (1st Fl. and A-Level) are softer than expected		(7)
Kikka Sushi above plan due to sales in new location better than expected		4
Music Café above plan due to more customer traffic than last year		8
Catering below plan due to loss of Football training table events		(18)
Total Wages lower than plan		3
Other, small positive margins in various areas and positive controllables (mostly paper and advertising)		12
Total Contribution		17
<b>Services</b>		
<b>Gross Margin:</b>		
Licensing International below plan due to minimal performance in a few areas		(24)
Licensing Domestic below plan: mostly timing for prior month receipt of the Adidas annual minimum guarantee (budgeted half in October and half in future month)		(71)
Photography below plan due to continued decline in demand from Athletics, and clients are booking shorter jobs as compared to last year		(4)
Total Wages lower than plan		1
Other, positive controllables mainly in Licensing		46
Total Contribution		(52)
<b>UCLA Student Union</b>		
<b>Gross Margin:</b>		
Student Union Ops below plan due to timing of annual events: Biotech client budgeted October was booked in Nov. and High Holiday event budgeted Oct. occurred in Sept.		(6)
Total Wages above plan		(1)
Other, positive controllables		6
Total Contribution		(1)
<b>Allocated Expenses and Other</b>		
A&SS below plan mostly career and student wages		25
Utilities below plan: higher electric consumption is offset with savings in water, gas and chiller water		4
Maintenance above plan mostly repairs and maintenance to prevent water leaks in Kerckhoff		(42)
Depreciation lower than plan due to timing of capitals and reduced expenditures		16
Interest expense below plan due to prior year refinancing of AU debt		4
Other, positive student fees and interest income		6
Total		13
<b>Actual Net Income/(Loss)</b>		<b>252</b>

ASUCLA Services and Enterprises  
P/L Reconciliation  
Year-To-Date Through October 2015

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>152</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear above plan: strong concessions sales at first football game, extended "Move-in" period and positive response from RA Event and Bruin Open House	16
Fast Track above plan: positive results from sales of "Los Angeles" themed tourist merchandise during the Special Olympics and strong sales of backpacks	20
Market above plan due to increased warm/hot weather good for beverage business and campus visitor traffic strong during the Special Olympics	17
E-Commerce below plan due to lower than expected response to event driven merchandise and reduced sales related to Score Big promotions	(36)
New Text above plan due to shortfall in used book availability increases new text sales, generally strong new text sales and changes in procedures and pricing strategy	52
Used Text below plan due to lower availability of used books	(27)
Course Reader Solutions above plan mostly due to print sales shift from in-store to 3rd party	18
Computer Store above plan due to higher department sales and a large lab school order	36
LuValle Books above plan due to strong sales of Law textbooks	13
HSS Dental above plan mostly due to addition of a hygiene school	17
Total Wages higher than plan	(2)
Other, positive controllables mostly freight out, advertising and employee benefits	52
Total Contribution	176
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Wetzels/RX below plan: customer traffic is unexpectedly down in most Ackerman restaurants	(16)
No Campus Student Ctr above plan mostly due to average check higher than plan	12
Café Synapse above plan: budget is written for a different operation model that has not yet been executed (sales budgeted down for less food options)	28
Cooperage below plan due to aggressive budget for sales rebound that has not occurred, (sales in most Ackerman restaurants 1st floor and A-Level softer than expected)	(12)
Kikka Sushi above plan due to sales in new location better than expected	11
Music Café above plan due to more customer traffic than last year	10
Catering above plan due to catered events not budgeted for Special Olympics (partially offset by loss of Football training table events)	106
Concessions above plan due to several unbudgeted events and conservative budget for Special Olympics	83
Total Wages higher than plan	(29)
Other, negative controllables (\$26K) mostly offset by positive small margins in various other areas	(4)
Total Contribution	189
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing International below plan	(17)
Licensing Domestic above plan	15
Photography below plan due to an aggressive budget (less on campus events)	(9)
Other	(1)
Total Contribution	(12)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops below plan mostly due to Special Olympics loss of one of the primary clients for this summer	(52)
AU Post Office below plan due to marketplace changes mostly lower postage sales	(3)
Total Wages lower than plan	4
Other, positive controllables mainly student union event fund	12
Total Contribution	(39)
<b>Allocated Expenses and Other</b>	
A&SS below plan mostly career wages, employee benefits and insurance expense	87
Maintenance higher than plan mostly repairs and maintenance (LuValle roof and prevention of water leaks in Kerchkoff )	(34)
Utilities lower than plan mostly chiller water due to reduced use of steam for heating and possible positive impact from the installation of frequency drives for the pumps	19
Depreciation lower than plan due to timing of capitals and reduced expenditures	55
Interest Expense below plan due to prior year refinancing of AU debt	13
Positive non-recurring, mostly bonus received for renewal of the bank merchant services contract	19
Other	14
Total	173
<b>Actual Net Income/(Loss)</b>	<b>639</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

	<b>Current Month October 2015</b>	<b>Prior Month September 2015</b>	<b>Prior Year July 2015</b>
<b>ASSETS</b>			
CURRENT ASSETS:			
Cash and cash equivalents	\$12,604	\$13,582	\$11,434
Accounts receivable	4,968	4,618	4,012
Less: Allowance for doubtful accounts	(299)	(284)	(263)
Accounts receivable, net	4,669	4,334	3,749
Student fees receivable	1,168	941	489
Inventories	6,558	6,564	5,893
Prepaid expenses and other current assets	203	218	278
Total current assets	<b>25,202</b>	<b>25,639</b>	<b>21,843</b>
LONG TERM ASSETS			
Long term note receivable	\$200	\$200	\$200
Property, equipment and improvements	68,545	68,224	68,112
Less: Accumulated depreciation	(44,340)	(44,145)	(43,761)
Total long term assets	<b>24,405</b>	<b>24,279</b>	<b>24,551</b>
<b>TOTAL ASSETS</b>	<b>49,607</b>	<b>49,918</b>	<b>46,394</b>
<b>LIABILITIES AND RETAINED EARNINGS</b>			
CURRENT LIABILITIES:			
Accounts payable	\$7,001	\$7,812	\$5,291
Wages and payroll taxes payable	2,853	3,053	3,324
Sales tax payable & other liabilities	1,430	1,392	767
Interest payable	250	213	139
Deferred income	723	384	235
Funds held for others	175	141	102
Current portion of long term debt	736	736	736
Total current liabilities	<b>13,168</b>	<b>13,731</b>	<b>10,594</b>
LONG TERM DEBT:			
AU expansion loan	9,595	9,595	9,595
Total long term debt	<b>9,595</b>	<b>9,595</b>	<b>9,595</b>
<b>TOTAL LIABILITIES</b>	<b>22,763</b>	<b>23,326</b>	<b>20,189</b>
RETAINED EARNINGS:			
Beginning Balance	26,205	26,205	25,924
Year-to-date net income/(loss)	639	387	281
Ending Balance	<b>26,844</b>	<b>26,592</b>	<b>26,205</b>
<b>TOTAL LIABILITIES AND RETAINED EARNINGS</b>	<b>49,607</b>	<b>49,918</b>	<b>46,394</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS  
October 2015  
(\$000's)**

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss) 252  
 Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:  
   Depreciation 195  
   (Increase)/decrease in current assets:  
     Accounts receivable (335)  
     Student fees receivable (227)  
     Inventories 6  
     Prepaid expenses and other current assets 15  
   Increase/(decrease) in current liabilities:  
     Accounts payable (811)  
     Sales tax payable & other liabilities 38  
     Wages and payroll taxes payable (200)  
     Interest payable 37  
     Deferred Income 339  
     Funds held for others 34  
  
 Net cash provided/(used) by operating activities (657)

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of property, equipment and improvements (321)  
 Net cash used in investing activities (321)

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan 0  
 Net cash provided/(used) by financing activities 0

**NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS (978)**

**CASH AND CASH EQUIVALENTS, Beginning 13,582**

**CASH AND CASH EQUIVALENTS, Ending 12,604**

	Current Month	Year to Date	Prior Year to Date
Net income/(loss)	252	639	84
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	195	579	612
(Increase)/decrease in current assets:			
Accounts receivable	(335)	(920)	(1,577)
Student fees receivable	(227)	(679)	(639)
Inventories	6	(665)	(905)
Prepaid expenses and other current assets	15	75	83
Increase/(decrease) in current liabilities:			
Accounts payable	(811)	1,710	2,104
Sales tax payable & other liabilities	38	663	672
Wages and payroll taxes payable	(200)	(471)	(129)
Interest payable	37	111	132
Deferred Income	339	488	519
Funds held for others	34	73	24
Net cash provided/(used) by operating activities	<b>(657)</b>	<b>1,603</b>	<b>980</b>
<b>CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:</b>			
Purchase of property, equipment and improvements	(321)	(433)	(122)
Net cash used in investing activities	<b>(321)</b>	<b>(433)</b>	<b>(122)</b>
<b>CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:</b>			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	<b>0</b>	<b>0</b>	<b>0</b>
<b>NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<b>(978)</b>	<b>1,170</b>	<b>859</b>
<b>CASH AND CASH EQUIVALENTS, Beginning</b>	<b>13,582</b>	<b>11,434</b>	<b>10,881</b>
<b>CASH AND CASH EQUIVALENTS, Ending</b>	<b>12,604</b>	<b>12,604</b>	<b>11,740</b>



**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION  
October 2015  
(\$000's)**

<b>CASH AND CASH EQUIVALENTS</b>	12,604
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(2,905)
Student Service Center	(295)
KH Coffeehouse Patio Membrane	<u>(225)</u>
Subtotal	<u>(3,425)</u>
Adjustment for Cash Overdraft Entry	<u>(2,694)</u>
Uncommitted Cash	6,485
<b>BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)</b>	<u>9,913</u>
<b>RESERVE SURPLUS (DEFICIT)</b>	<u><u>(3,428)</u></u>

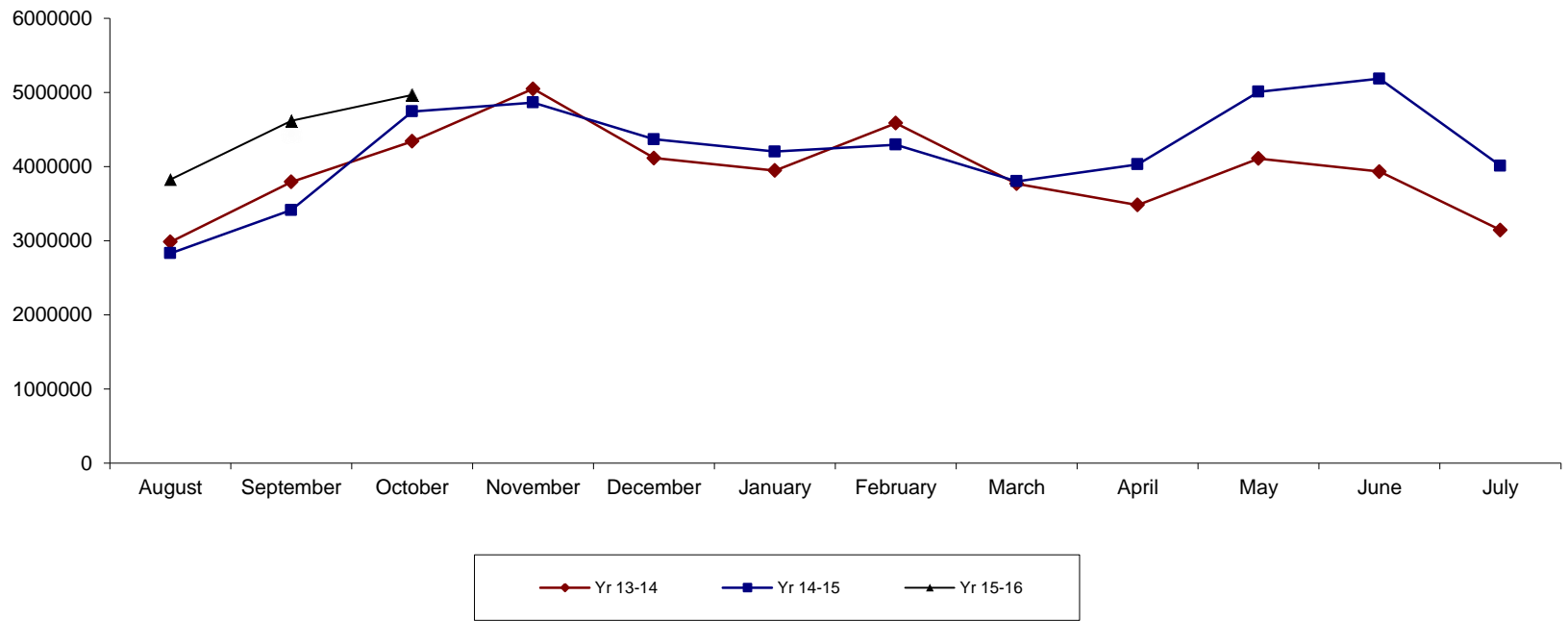
ASUCLA SERVICES AND ENTERPRISES  
 Capital Expenditures -Current Year Projects (\$000's)  
 FY 2015-2016 October 2015

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>ASUCLA</b>								
2015-001 A Level/1st Floor Remodel	1,000.0	95.0	0.0	95.0	905.0		0.0	In Progress
<b>Total Store/Services</b>	<b>1,000.0</b>	<b>95.0</b>	<b>0.0</b>	<b>95.0</b>	<b>905.0</b>	<b>0.0</b>	<b>0.0</b>	
<b>Store/Services</b>								
2015-002 Store General Replacement	50.0	3.9	0.0	3.9	46.1		0.0	In Progress
2015-003 Informal Photo-Equipment	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2015-004 DC Carts	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2015-005 DC Equipment - Tunnel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2015-006 DC Dock Retrofit - Tunnel	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-007 HTS Air Conditioning	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-008 Wireless Store Expansion	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2015-009 AU B-Level Update	175.0	0.0	0.0	0.0	0.0	175.0	0.0	Pending
<b>Total Store/Services</b>	<b>505.0</b>	<b>3.9</b>	<b>0.0</b>	<b>3.9</b>	<b>46.1</b>	<b>455.0</b>	<b>0.0</b>	
<b>Food Service</b>								
2015-010 FS Miscellaneous and Unanticipated	50.0	0.0	1.4	1.4	48.6		0.0	In Progress
2015-011 FS Patio Furniture Upgrade	20.0	15.0	5.6	20.6	0.0		0.6	Completed Awaiting Invoice
2015-012 FS New trash/recycling/compost receptacles	75.0	0.0	12.8	12.8	62.2		0.0	In Progress
2015-013 LV New cash stands and re-lamination of counters	25.0	0.0	18.3	18.3	6.7		0.0	In Progress
2015-014 NC Convection Oven	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-015 Commissary Dish Machine	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
<b>Total Food Services</b>	<b>240.0</b>	<b>15.0</b>	<b>38.1</b>	<b>53.1</b>	<b>117.5</b>	<b>70.0</b>	<b>0.6</b>	
<b>Technology</b>								
2015-016 Printer Replacement	2.0	0.0	0.0	0.0	0.0	2.0	0.0	Pending
2015-017 PC Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-018 Kronos Replacement.	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2015-019 Network Infrastructure Upgrade	180.0	159.0	0.0	159.0	21.0		0.0	In Progress
2015-020 Marketing Hardware/software Upgrade	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
<b>Total Technology</b>	<b>357.0</b>	<b>159.0</b>	<b>0.0</b>	<b>159.0</b>	<b>21.0</b>	<b>177.0</b>	<b>0.0</b>	
<b>Others</b>								
2015-021 Fac. Misc. Remodels	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2015-022 KH 2nd Floor Lobby/Hallway Re-Flooring	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-023 KH 3rd Floor Staircase/Landing Re-carpeting	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-024 NC Restroom Improvement	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending
2015-025 KH Men's Restroom	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2015-026 LVC Patio Deck	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2015-027 SUO Omni Locks	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-028 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2015-029 Finance Misc. Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2015-030 Licensing Office Reconfiguration	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2015-031 LP Security System	40.0	4.2	0.0	4.2	35.8		0.0	In Progress
<b>Total Others</b>	<b>415.0</b>	<b>4.2</b>	<b>0.0</b>	<b>4.2</b>	<b>35.8</b>	<b>375.0</b>	<b>0.0</b>	
<b>Total Current Year Projects</b>	<b>2,517.0</b>	<b>277.1</b>	<b>38.1</b>	<b>315.2</b>	<b>1,125.4</b>	<b>1,077.0</b>	<b>0.6</b>	

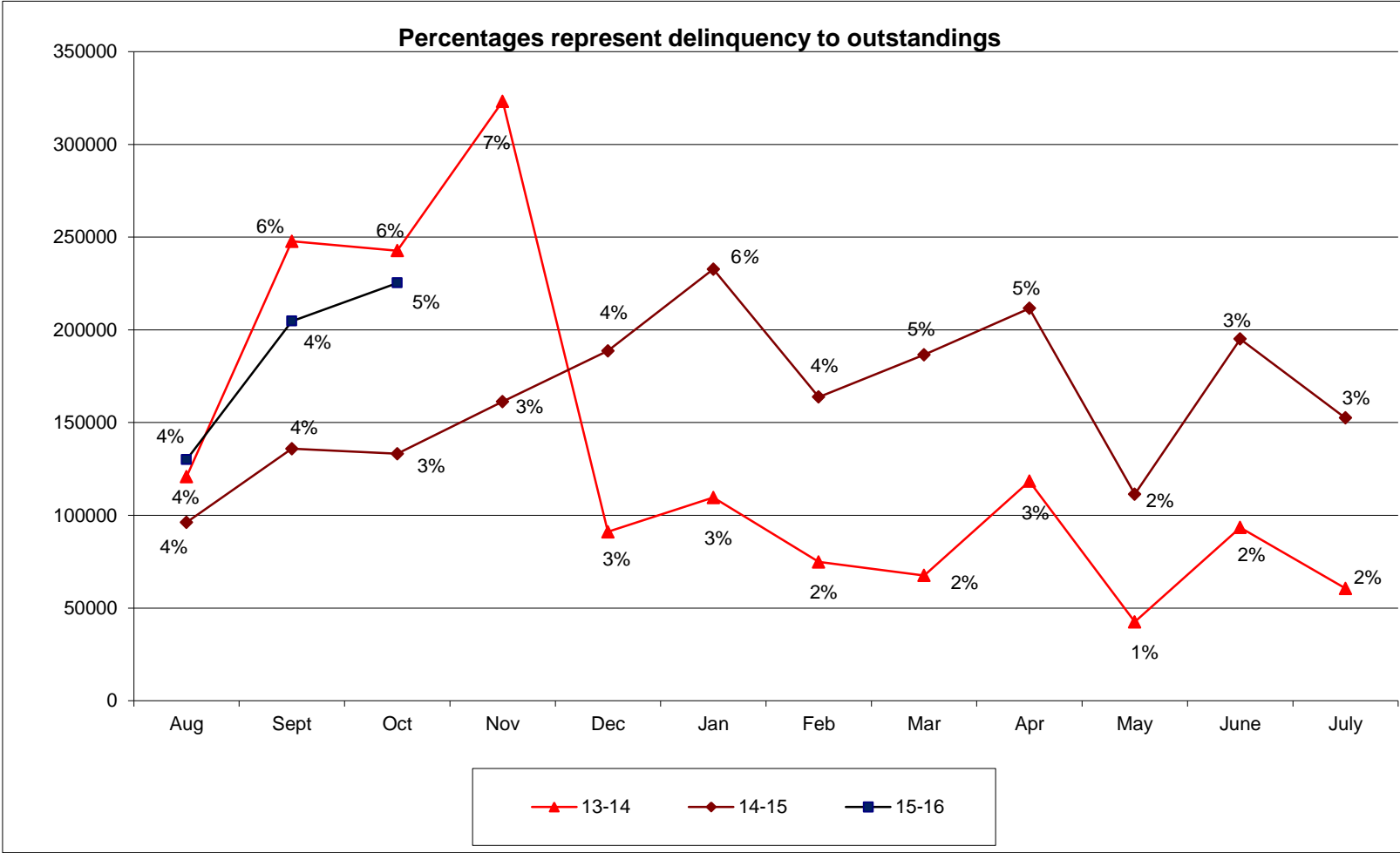
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

10/24/2015	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$726,155	17%	\$372,742	83%	\$17,090	26%	\$17,907	19%	\$8,897	26%	\$10,839	35%	\$1,153,630	23%
ASUCLA PUBLICATIONS		\$156,028	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$156,028	3%
ASUCLA USA/GSA		\$71,534	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$71,534	2%
DUE FROM VENDORS		\$276,353	6%	\$14,422	3%	(\$5,253)	-8%	\$12,933	14%	\$23,164	68%	\$15,442	50%	\$337,061	7%
DENTAL KITS		\$543,261	13%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$543,261	11%
OTHER		\$2,516,319	58%	\$65,627	14%	\$54,986	82%	\$62,551	67%	\$1,942	6%	\$4,770	15%	\$2,706,195	54%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,289,650</b>	<b>100%</b>	<b>\$452,791</b>	<b>100%</b>	<b>\$66,823</b>	<b>100%</b>	<b>\$93,391</b>	<b>100%</b>	<b>\$34,003</b>	<b>100%</b>	<b>\$31,051</b>	<b>100%</b>	<b>\$4,967,709</b>	<b>100%</b>
		86%		9%		1%		2%		1%		1%		100%	
9/25/2015	Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,137,628	27%	\$61,826	50%	\$27,426	25%	\$11,284	82%	\$9,660	19%	\$4,330	14%	\$1,252,154	26%
ASUCLA PUBLICATIONS		\$81,256	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$81,256	2%
ASUCLA USA/GSA		\$61,568	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$61,568	2%
DUE FROM VENDORS		\$461,666	11%	(\$9,462)	-8%	\$18,703	17%	(\$3,413)	-25%	\$34,364	69%	\$22,909	76%	\$524,767	11%
DENTAL KITS		\$697,302	16%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$697,302	15%
OTHER		\$1,850,418	43%	\$70,851	58%	\$64,378	58%	\$5,904	43%	\$6,014	12%	\$3,094	10%	\$2,000,659	44%
<b>TOTAL CURRENT MONTH</b>		<b>\$4,289,838</b>	<b>100%</b>	<b>\$123,215</b>	<b>100%</b>	<b>\$110,507</b>	<b>100%</b>	<b>\$13,775</b>	<b>100%</b>	<b>\$50,038</b>	<b>100%</b>	<b>\$30,333</b>	<b>100%</b>	<b>\$4,617,706</b>	<b>100%</b>
		93%		3%		2%		0%		1%		1%		100%	
8/22/2015	Aug	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$789,640	24%	\$262,857	82%	\$39,424	140%	\$20,454	55%	\$11,190	56%	\$16,134	36%	\$1,139,699	29%
ASUCLA PUBLICATIONS		\$78,516	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$78,516	2%
ASUCLA USA/GSA		\$66,717	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$66,717	2%
DUE FROM VENDORS		\$936,070	28%	\$14,265	5%	(\$19,751)	-70%	\$9,285	25%	\$6,190	31%	\$28,351	63%	\$974,410	25%
DENTAL KITS		\$62,275	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$62,275	2%
OTHER		\$1,446,175	42%	\$39,800	13%	\$8,385	30%	\$7,305	20%	\$2,643	13%	\$444	1%	\$1,504,752	40%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,379,393</b>	<b>100%</b>	<b>\$316,922</b>	<b>100%</b>	<b>\$28,058</b>	<b>100%</b>	<b>\$37,044</b>	<b>100%</b>	<b>\$20,023</b>	<b>100%</b>	<b>\$44,929</b>	<b>100%</b>	<b>\$3,826,369</b>	<b>100%</b>
		88%		8%		1%		1%		1%		1%		100%	

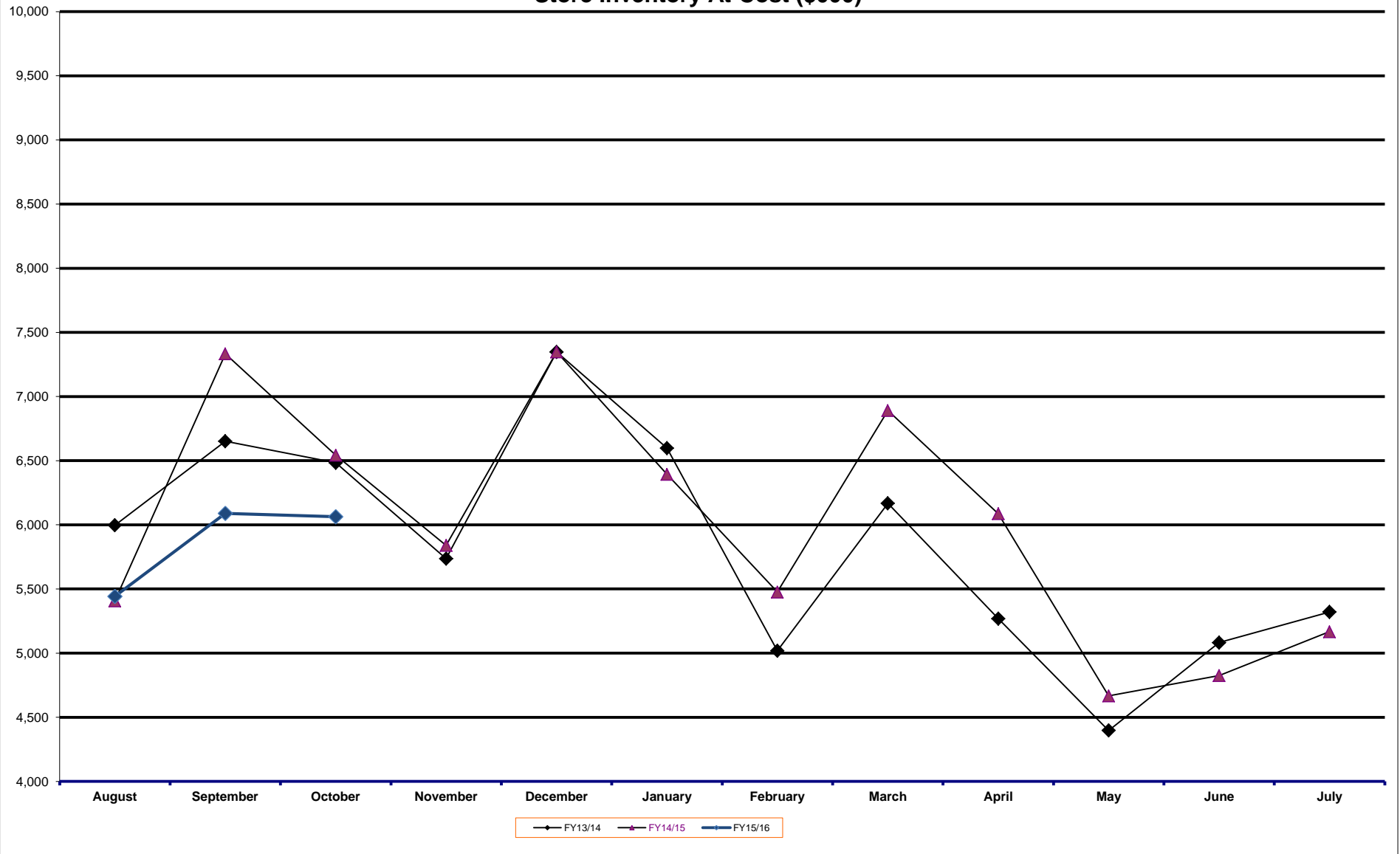
**Total Aged Accounts Receivable Balances**  
**12 Month History**  
**August 13 to October 15**



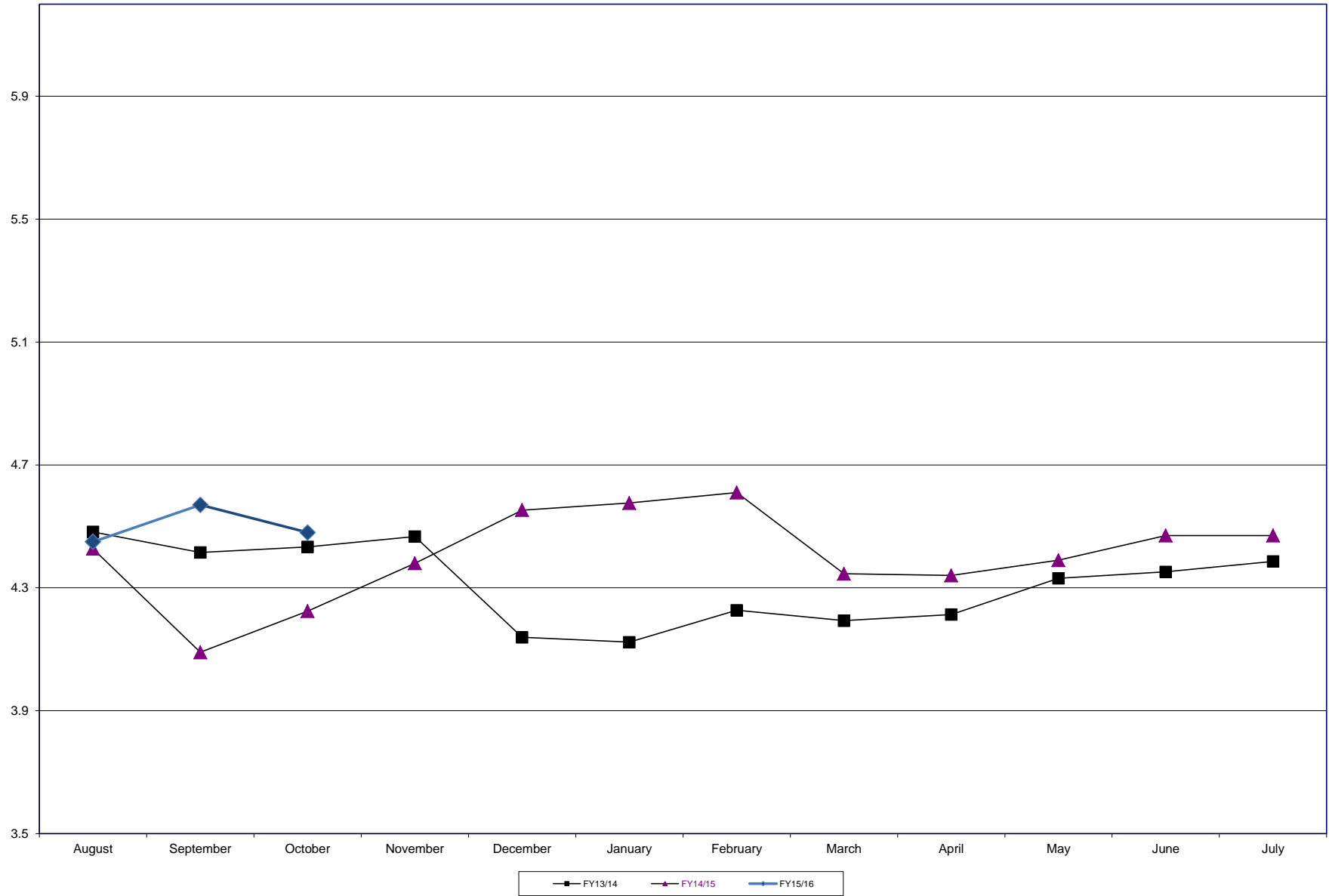
# Aged Accounts Receivable Balances > 60 Days Past Due



### Associated Students UCLA Store Inventory At Cost (\$000)



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

OCT. 03(09/27/15-10/24/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 3 MO(07/26/15-10/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,835,176	2,010,477	<175,302>	6,941,138	6,763,243	177,895	3,413,076	6,813,551
1,218,283	1,274,464	<56,181>	3,827,055	3,685,865	141,190	1,448,994	3,516,733
133,778	139,000	<5,222>	233,535	252,400	<18,865>	127,229	232,776
219,973	253,624	<33,651>	873,356	865,337	8,019	301,508	857,552
158,645	130,000	28,645	470,076	505,000	<34,924>	122,430	511,700
198,899	207,153	<8,254>	2,933,229	2,655,738	277,491	242,385	2,651,883
3,764,754	4,014,718	<249,964>	15,278,389	14,727,583	550,806	5,655,622	14,584,193
2,498,015	2,713,828	215,813	10,843,458	10,429,527	<413,931>	3,937,804	10,418,845
7,899	6,430	<1,469>	26,085	23,020	<3,065>	14,879	27,474
5,986	5,550	<436>	18,937	15,575	<3,362>	6,318	14,765
623	650	27	1,075	1,180	105	597	1,077
1,400	1,050	<350>	5,059	3,840	<1,219>	1,833	5,004
0	470	470	<533>	1,830	2,363	473	1,935
1,100	1,190	90	10,444	9,320	<1,124>	1,484	9,365
17,009	15,340	<1,669>	61,068	54,765	<6,303>	25,584	59,620
2,515,024	2,729,168	214,144	10,904,525	10,484,292	<420,233>	3,963,388	10,478,465
66.4	67.6	1.3	71.0	70.8	<0.2>	69.6	71.4
1,249,730	1,285,550	<35,820>	4,373,864	4,243,291	130,573	1,692,234	4,105,728
33.7	32.4	1.3	29.0	29.2	<0.2>	30.4	28.6
0.5	0.4	<0.1>	0.4	0.4	<0.0>	0.5	0.4
33.2	32.0	1.2	28.6	28.8	<0.2>	29.9	28.2
20.1	18.2	1.9	18.1	17.7	0.4	20.2	17.4
49.2	49.5	<0.3>	50.0	50.2	<0.2>	49.4	49.9
40.8	40.2	0.6	41.1	40.2	0.9	40.4	40.7
36.2	33.9	2.3	30.6	29.1	1.5	31.0	27.9
47.2	52.5	<5.4>	51.4	52.2	<0.8>	51.0	50.7
36.9	38.7	<1.8>	20.6	21.8	<1.3>	33.8	21.6
151,545	129,472	22,073	426,011	421,163	4,848	160,237	447,162
1,401,275	1,415,022	<13,747>	4,799,875	4,664,454	135,421	1,852,471	4,552,890
247,081	253,486	6,405	745,141	766,519	21,378	247,203	752,817
2,367	0	<2,367>	3,599	0	<3,599>	0	0
166,103	182,342	16,239	530,157	509,962	<20,195>	176,310	472,465
415,550	435,828	20,278	1,278,897	1,276,481	<2,416>	423,513	1,225,282
11.0	10.9	<0.2>	8.4	8.7	0.3	7.5	8.4
137,046	143,675	6,629	411,970	431,219	19,249	135,577	409,961
7,679	8,182	503	31,630	31,916	286	11,829	31,764
12,023	13,510	1,487	38,541	40,220	1,679	13,796	38,632
80	80	0	240	240	0	80	240
20	13	<7>	62	39	<23>	20	68
426	400	<26>	3,542	3,600	58	2,234	5,809
0	0	0	800	800	0	0	0
6,678	5,600	<1,078>	19,016	16,950	<2,066>	5,548	17,218
27,494	37,670	10,176	77,646	106,390	28,744	47,602	117,850
904	900	<4>	2,706	2,700	<6>	901	2,703
0	0	0	0	0	0	<97>	<97>
0	200	200	0	400	400	426	426
19,450	20,735	1,285	103,108	115,175	12,067	24,559	111,680
<1,150>	<1,150>	0	<6,218>	<4,900>	1,318	<3,352>	<5,617>
73	50	<23>	190,161	190,150	<11>	109	207,892
6,393	5,518	<875>	27,220	18,558	<8,662>	2,123	14,358
72,849	70,100	<2,749>	234,157	227,098	<7,059>	96,692	227,179
1,152	0	<1,152>	4,532	0	<4,532>	1,185	2,515
<28>	0	28	1,542	0	<1,542>	3,342	4,218
255	0	<255>	1,273	1,273	0	655	1,573
547	0	<547>	1,114	0	<1,114>	501	1,503
<32>	400	432	1,168	1,600	432	364	1,604
16,604	11,500	<5,104>	36,026	34,500	<1,526>	4,494	12,659
174	0	<174>	<294>	0	294	0	0
4,850	5,060	210	8,008	7,660	<348>	2,606	2,760
11,682	11,682	0	23,439	23,439	0	12,472	18,512
0	1	1	0	5	5	0	0
27,277	30,619	3,342	59,929	64,547	4,618	30,979	55,741
352,447	364,745	12,298	1,271,319	1,313,579	42,260	394,646	1,281,148
767,997	800,573	32,576	2,550,216	2,590,060	39,844	818,159	2,506,430
633,278	614,449	18,829	2,249,659	2,074,394	175,265	1,034,312	2,046,460
33,120	36,260	3,140	94,748	110,977	16,229	36,732	106,017
130,062	137,307	7,245	436,647	457,974	21,327	153,328	487,426
67,493	73,690	6,197	213,269	237,632	24,363	75,930	244,806
29,302	30,676	1,374	100,668	100,707	39	32,110	99,148
103,463	102,388	<1,075>	329,610	328,285	<1,325>	102,695	326,924
93,559	74,374	<19,185>	255,122	230,918	<24,204>	81,361	238,060
39,897	38,803	<1,094>	108,788	109,018	230	36,774	110,892
58,518	65,523	7,005	175,422	196,569	21,147	58,558	175,338
555,415	559,021	3,606	1,714,276	1,772,080	57,804	577,488	1,788,611
77,863	55,428	22,435	535,383	302,314	233,069	456,825	257,848



UCLA RESTAURANTS  
INCOME STATEMENT

OCT. 03(09/27/15-10/24/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 3 MO(07/26/15-10/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
177,271	201,059	<23,788>	387,886	414,739	<26,853>	170,835	356,241
264,497	252,174	12,323	515,908	482,092	33,816	211,501	415,834
168,915	156,631	12,284	412,516	379,057	33,459	149,297	370,369
295,331	300,498	<5,167>	596,438	610,078	<13,640>	265,250	543,522
338,189	339,712	<1,523>	722,692	738,466	<15,774>	291,813	601,849
158,666	187,066	<28,400>	740,436	545,368	195,068	238,627	571,762
1,402,870	1,437,140	<34,270>	3,375,876	3,169,800	206,076	1,327,324	2,859,577
452,890	497,948	45,058	1,145,701	1,123,261	<22,440>	459,930	1,044,624
32.3	34.7	2.4	33.9	35.4	1.5	34.7	36.5
949,980	939,192	10,788	2,230,175	2,046,539	183,636	867,394	1,814,953
67.7	65.4	2.4	66.1	64.6	1.5	65.4	63.5
68.2	68.4	<0.2>	65.9	67.2	<1.2>	68.7	65.9
66.9	65.5	1.4	63.6	64.7	<1.0>	66.4	64.3
67.6	64.3	3.3	66.4	64.3	2.1	64.4	63.6
71.0	67.8	3.2	69.1	66.4	2.7	68.0	66.6
66.3	64.6	1.7	64.8	64.6	0.2	63.3	60.9
66.5	60.6	5.9	66.8	61.0	5.8	62.3	61.7
226,777	228,779	<2,002>	608,024	548,128	59,896	240,981	563,526
1,176,756	1,167,971	8,785	2,838,199	2,594,667	243,532	1,108,375	2,378,479
293,576	291,666	<1,910>	898,881	882,817	<16,064>	285,228	860,299
0	0	0	0	0	0	3,539	4,629
224,388	225,298	910	607,639	584,941	<22,698>	226,839	542,704
<51,165>	<46,798>	4,367	<118,865>	<108,778>	10,087	<44,458>	<100,081>
466,799	470,166	3,367	1,387,655	1,358,980	<28,675>	471,148	1,307,551
33.3	32.7	<0.6>	41.1	42.9	1.8	35.5	45.7
164,499	166,396	1,897	509,962	503,103	<6,859>	157,031	487,195
1,789	1,580	<209>	5,898	5,130	<768>	2,182	4,181
4,161	4,383	222	12,948	13,136	188	4,127	12,022
4,000	4,000	0	7,175	9,000	1,825	3,303	5,803
62,467	69,781	7,314	159,829	155,291	<4,538>	66,404	143,130
4.5	4.9	0.4	4.7	4.9	0.2	5.0	5.0
5,788	5,151	<637>	17,347	14,241	<3,106>	4,300	10,613
<11,079>	<10,350>	729	<27,457>	<31,050>	<3,593>	<14,449>	<31,281>
2,757	3,120	363	12,837	8,700	<4,137>	1,768	9,130
5,815	5,054	<761>	13,118	15,061	1,943	6,536	12,453
3,122	1,255	<1,867>	7,287	4,130	<3,157>	2,946	4,606
16,661	21,470	4,809	22,104	43,260	21,156	25,997	38,752
0	100	100	0	300	300	0	0
0	19	19	2	32	30	0	0
9,675	6,928	<2,747>	31,682	16,172	<15,510>	7,532	35,327
53,001	51,993	<1,008>	107,110	106,358	<752>	48,608	90,470
2,500	2,185	<315>	4,962	4,622	<340>	2,163	4,297
5,443	1,153	<4,290>	8,467	2,893	<5,574>	3,830	7,654
6	0	<6>	67	0	<67>	0	0
71	100	29	2,073	2,250	177	71	2,148
0	425	425	1,288	1,250	<38>	569	1,205
0	0	0	75	75	0	0	75
0	500	500	5,250	1,000	<4,250>	1,237	2,281
16,088	16,326	238	36,737	37,823	1,086	15,512	35,988
346,764	351,569	4,805	938,762	912,777	<25,985>	339,667	876,050
813,563	821,735	8,172	2,326,417	2,271,757	<54,660>	810,815	2,183,601
363,194	346,236	16,958	511,782	322,910	188,872	297,560	194,878
37,205	39,117	1,912	102,985	117,968	14,983	40,863	113,096
54,122	55,196	1,074	122,292	119,822	<2,470>	41,347	111,121
28,085	29,622	1,537	60,412	62,957	2,545	20,475	55,976
12,193	12,332	139	28,037	26,368	<1,669>	8,659	22,594
43,053	41,159	<1,894>	94,320	86,751	<7,569>	27,693	74,628
78,870	60,363	<18,507>	215,067	187,415	<27,652>	68,587	200,684
33,633	31,487	<2,146>	91,708	88,463	<3,245>	31,001	93,482
90,682	95,779	5,097	271,815	287,337	15,522	99,842	299,510
377,842	365,055	<12,787>	986,637	977,081	<9,556>	338,466	971,090
<14,649>	<18,819>	4,170	<474,855>	<654,171>	179,316	<40,906>	<776,212>
416,797	411,936	4,861	901,211	882,118	19,093	386,092	822,428
142,194	138,286	3,908	319,838	312,444	7,394	134,811	300,882
274,603	273,650	953	581,373	569,674	11,699	251,281	521,546
5.79	5.73	0.06	5.99	5.79	0.21	5.54	5.59
7.45	7.40	0.05	7.56	7.30	0.26	7.25	6.27
4.93	4.88	0.04	5.13	4.96	0.17	4.62	4.67
29,534	30,187	653	83,349	83,161	<188>	31,796	81,152
47.50	47.57	<0.07>	40.50	38.10	2.40	41.74	35.24

SERVICES DIVISION  
INCOME STATEMENT

OCT. 03(09/27/15-10/24/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 3 MO(07/26/15-10/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
18,764	22,500	<3,736>	40,692	49,500	<8,808>	25,203	44,660
18,764	22,500	<3,736>	40,692	49,500	<8,808>	25,203	44,660
324	300	<24>	1,281	1,050	<231>	292	1,787
18,439	22,200	<3,761>	39,411	48,450	<9,039>	24,910	42,874
98.3	98.7	<0.4>	96.9	97.9	<1.0>	98.8	96.0
98.3	98.7	<0.4>	96.9	97.9	<1.0>	98.8	96.0
225,451	320,851	<95,400>	723,614	725,104	<1,490>	403,219	698,177
99,612	100,759	<1,147>	300,269	301,313	<1,044>	99,750	290,456
325,063	421,610	<96,547>	1,023,883	1,026,417	<2,534>	502,970	988,633
343,502	443,810	<100,308>	1,063,294	1,074,867	<11,573>	527,880	1,031,507
34,593	34,800	207	107,162	104,400	<2,762>	32,950	100,348
215	900	685	536	2,025	1,489	574	2,259
34,808	35,700	892	107,698	106,425	<1,273>	33,524	102,607
185.5	158.7	<26.8>	264.7	215.0	<49.7>	133.0	229.8
17,650	18,471	821	52,978	55,399	2,421	16,530	49,574
120	700	580	556	2,100	1,544	326	923
943	700	<243>	2,406	2,100	<306>	645	1,922
25	105	80	31	315	284	45	55
5,000	8,050	3,050	7,078	10,150	3,072	0	10,000
2,000	2,000	0	3,500	3,500	0	1,818	3,818
0	0	0	0	0	0	0	500
694	3,550	2,856	7,687	10,650	2,963	3,901	11,608
336	100	<236>	816	300	<516>	520	520
2,083	2,483	400	6,249	7,449	1,200	2,083	6,249
0	250	250	250	750	500	550	1,650
4,226	3,800	<426>	8,023	11,400	3,377	8,623	16,006
15,630	17,625	1,995	20,802	17,625	<3,177>	30,375	36,449
16,101	23,252	7,151	62,512	61,010	<1,502>	23,203	48,845
64,548	96,003	31,455	258,090	249,093	<8,997>	89,308	191,624
129,356	177,089	47,733	430,977	431,841	864	177,927	379,743
164,164	212,789	48,625	538,674	538,266	<408>	211,451	482,349
179,338	231,021	<51,683>	524,620	536,601	<11,981>	316,429	549,158
2,774	2,970	196	7,983	9,287	1,304	2,908	8,882
10,988	11,792	804	29,186	33,879	4,693	13,446	31,702
5,925	6,563	638	14,906	18,415	3,509	6,896	16,487
2,573	2,732	159	6,970	7,697	727	2,916	6,689
9,083	9,119	36	23,039	25,288	2,249	9,326	22,017
16,596	28,072	11,476	45,254	87,160	41,906	14,432	42,228
7,077	14,655	7,578	19,297	41,172	21,875	6,523	19,670
6,097	6,361	264	18,290	19,083	793	6,238	18,686
61,113	82,264	21,151	164,925	241,981	77,056	62,685	166,361
118,225	148,757	<30,532>	359,695	294,620	65,075	253,745	382,797

**UCLA STUDENT UNION  
INCOME STATEMENT**

OCT. 03(09/27/15-10/24/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 3 MO(07/26/15-10/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
47,783	57,780	<9,997>	130,360	185,170	<54,810>	44,917	162,795
0	69	<69>	0	254	<254>	0	10
0	0	0	0	0	0	0	5
41,633	49,329	<7,696>	109,447	130,716	<21,269>	53,041	139,107
89,416	107,178	<17,762>	239,807	316,140	<76,333>	97,958	301,918
40,153	48,244	8,091	105,935	127,841	21,906	51,854	136,390
10,121	13,187	3,066	19,986	28,178	8,192	7,950	23,570
50,275	61,431	11,156	125,922	156,019	30,097	59,805	159,960
56.2	57.3	1.1	52.5	49.4	<3.2>	61.1	53.0
39,141	45,747	<6,606>	113,885	160,121	<46,236>	38,153	141,958
43.8	42.7	1.1	47.5	50.7	<3.2>	39.0	47.0
78.8	77.2	1.6	84.7	84.8	<0.1>	82.3	85.5
0.0	100.0	<100.0>	0.0	100.0	<100.0>	0.0	100.0
0.0	0.0	0.0	0.0	0.0	0.0	0.0	100.0
3.6	2.2	1.4	3.2	2.2	1.0	2.2	2.0
21,617	20,550	1,067	33,128	37,828	<4,700>	25,679	32,803
7,345	8,684	<1,339>	19,192	23,011	<3,819>	9,233	24,592
28,962	29,234	<272>	52,320	60,839	<8,519>	34,912	57,394
68,104	74,981	<6,877>	166,205	220,960	<54,755>	73,066	199,352
33,113	30,859	<2,254>	93,097	92,577	<520>	30,451	87,430
17,973	19,533	1,560	48,741	53,520	4,779	16,911	47,247
51,085	50,392	<693>	141,838	146,097	4,259	47,362	134,678
57.1	47.0	<10.1>	59.2	46.2	<12.9>	48.4	44.6
17,761	15,970	<1,791>	50,050	47,571	<2,479>	16,695	48,181
297	1,055	758	1,733	2,717	984	610	1,994
2,716	3,210	494	9,048	9,832	784	3,563	9,634
0	1,150	1,150	0	1,150	1,150	221	646
464	464	0	464	464	0	464	464
922	2,610	1,688	2,610	4,308	1,698	3,178	5,511
1,262	89	<1,173>	21,083	20,142	<941>	1,662	18,830
7,440	10,000	2,560	15,784	16,682	898	15,233	20,107
42	139	97	42	417	375	93	688
5	20	15	308	569	261	147	1,673
601	601	0	1,695	1,803	108	499	1,514
828	698	<130>	3,803	5,349	1,546	356	4,791
1,081	1,159	78	2,536	3,071	535	1,425	3,166
467	30	<437>	1,049	78	<971>	419	642
15,417	15,417	0	46,250	46,251	1	15,417	46,250
8,738	12,000	3,262	20,366	27,500	7,134	12,105	15,203
58,040	64,612	6,572	176,820	187,904	11,084	72,086	179,293
109,125	115,004	5,879	318,658	334,001	15,343	119,448	313,971
<41,021>	<40,023>	<998>	<152,453>	<113,041>	<39,412>	<46,382>	<114,618>
4,073	3,791	<282>	10,557	11,933	1,376	4,109	11,659
3,783	4,074	291	8,454	12,161	3,707	3,382	11,943
2,040	2,268	228	4,342	6,614	2,272	1,735	6,266
886	944	58	2,013	2,760	747	734	2,493
3,127	3,151	24	6,751	9,072	2,321	2,346	8,312
49,304	38,925	<10,379>	134,445	120,857	<13,588>	42,876	125,453
21,025	20,308	<717>	57,329	57,055	<274>	19,379	58,438
12,872	14,398	1,526	38,615	43,194	4,579	12,351	36,955
97,110	87,859	<9,251>	262,507	263,646	1,139	86,911	261,518
<138,131>	<127,882>	<10,249>	<414,961>	<376,687>	<38,274>	<133,294>	<376,137>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

OCT. 03(09/27/15-10/24/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 3 MO(07/26/15-10/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
287,949	306,050	18,101	868,009	926,603	58,594	310,439	921,831
0	500	500	0	1,300	1,300	4,786	11,424
30,014	34,579	4,565	104,272	101,222	<3,050>	31,055	97,009
317,963	341,129	23,166	972,282	1,029,125	56,843	346,279	1,030,263
5.3	5.3	0.1	4.6	5.1	0.4	4.3	5.2
1,859	0	<1,859>	1,859	0	<1,859>	0	0
0	0	0	2,000	2,000	0	0	2,000
141,948	144,172	2,224	418,497	434,635	16,138	141,206	423,904
8,091	6,602	<1,489>	23,557	22,644	<913>	5,554	28,800
8,234	9,626	1,392	25,074	28,633	3,559	8,787	25,462
635	737	102	2,363	2,723	360	659	2,462
949	2,123	1,174	2,218	6,740	4,522	366	1,847
0	20	20	0	60	60	0	0
243	588	345	528	1,744	1,216	2,715	3,674
0	52	52	0	156	156	0	0
0	0	0	0	0	0	0	25
0	0	0	701	<2>	<703>	0	<2>
723	777	54	4,148	2,497	<1,651>	800	1,055
0	304	304	937	420	<517>	295	407
651	350	<301>	1,496	1,050	<446>	276	1,013
<565>	<400>	165	<1,470>	<1,200>	270	<728>	<826>
0	51	51	384	153	<231>	260	260
3,085	2,750	<335>	8,447	8,250	<197>	2,702	8,125
1,429	1,425	<4>	4,058	4,275	217	1,300	4,785
1,500	1,500	0	4,500	4,500	0	2,100	6,300
4,068	6,816	2,748	16,766	21,091	4,325	4,145	14,056
479	1,564	1,085	1,438	4,692	3,254	0	0
11,094	12,433	1,339	34,816	37,299	2,483	10,775	27,836
0	64	64	0	189	189	0	0
7,361	7,361	0	15,447	15,447	0	13,802	28,860
<11>	40	51	<20>	120	140	11	<6>
14,303	17,700	3,397	42,910	53,100	10,190	16,081	48,243
3,285	3,764	479	10,156	11,653	1,497	2,568	8,053
1,383	1,382	<1>	4,148	4,146	<2>	880	2,639
9,976	10,557	581	30,390	31,671	1,281	10,342	31,475
1,035	500	<535>	3,465	1,500	<1,965>	0	2,235
9,167	9,870	703	27,501	29,610	2,109	9,583	28,750
12,000	12,000	0	13,950	14,000	50	0	22,000
10,767	11,500	733	41,174	39,800	<1,374>	10,183	36,527
2,997	200	<2,797>	4,870	400	<4,470>	200	200
4,200	4,102	<98>	11,726	10,699	<1,027>	3,400	9,223
3,004	3,300	296	9,068	9,900	832	0	8,989
7,635	7,864	229	22,905	23,592	687	7,635	22,905
13,401	14,374	973	40,203	44,674	4,471	13,955	41,848
16,556	15,000	<1,556>	17,379	18,000	621	13,145	14,440
301,482	311,068	9,586	847,587	890,861	43,274	282,997	857,564
619,445	652,197	32,752	1,819,869	1,919,986	100,117	629,276	1,887,828
20,140	16,803	<3,337>	54,920	52,171	<2,749>	17,515	51,247
8,589	8,766	177	23,419	24,628	1,209	7,916	23,872
12,545	12,193	<352>	32,490	36,579	4,089	12,300	36,846
41,274	37,762	<3,512>	110,829	113,378	2,549	37,731	111,965
660,719	689,959	29,240	1,930,698	2,033,364	102,666	667,006	1,999,792
<583,350>	<605,152>	<21,802>	<1,697,191>	<1,786,544>	<89,353>	<587,628>	<1,768,185>
<30,122>	<32,281>	<2,159>	<89,779>	<91,938>	<2,159>	<31,207>	<89,205>
<2,592>	<3,145>	<553>	<7,532>	<8,085>	<553>	<3,170>	<8,154>
<44,655>	<49,381>	<4,726>	<136,196>	<146,797>	<10,601>	<45,001>	<134,248>
<660,719>	<689,959>	<29,240>	<1,930,698>	<2,033,364>	<102,666>	<667,006>	<1,999,792>
0	0	0	0	0	0	0	0

MAINTENANCE DIVISION  
EXPENSE STATEMENT

OCT. 03(09/27/15-10/24/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 3 MO(07/26/15-10/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
101,494	105,101	3,607	334,393	341,492	7,099	109,193	347,546
2,618	2,198	<420>	10,832	2,198	<8,634>	2,769	11,410
0	872	872	209	2,668	2,459	679	2,148
<584>	<650>	<66>	<2,243>	<1,870>	373	<539>	<1,381>
<6,222>	<5,528>	694	<19,967>	<16,737>	3,230	<5,811>	<16,244>
0	<6,300>	<6,300>	<4,520>	<18,900>	<14,380>	<7,084>	<25,515>
97,306	95,693	<1,613>	318,705	308,851	<9,854>	99,206	317,964
66,328	69,606	3,278	209,095	212,672	3,577	64,873	201,570
29	78	49	280	349	69	115	304
583	677	94	2,047	2,031	<16>	940	2,245
0	0	0	0	400	400	0	432
5,888	5,247	<641>	15,192	15,866	674	4,720	14,677
6,020	5,375	<645>	15,647	16,652	1,005	5,004	14,538
916	1,199	283	2,714	3,968	1,254	2,230	4,981
551	532	<19>	1,430	1,582	152	435	1,384
64,228	20,425	<43,803>	99,912	62,125	<37,787>	24,840	56,515
426	3,190	2,764	5,764	9,570	3,806	2,765	2,775
232	175	<57>	232	350	118	0	0
572	900	328	1,705	2,700	995	238	835
0	250	250	0	750	750	0	0
5,363	3,495	<1,868>	12,266	10,485	<1,781>	8,740	13,487
10,182	8,032	<2,150>	20,457	20,054	<403>	7,964	19,753
4,954	3,428	<1,526>	11,335	10,284	<1,051>	5,087	12,220
573	780	207	2,344	2,340	<4>	532	2,476
166,844	123,389	<43,455>	400,419	372,178	<28,241>	128,485	348,194
264,150	219,082	<45,068>	719,123	681,029	<38,094>	227,691	666,158
14,124	16,946	2,822	42,353	50,838	8,485	14,933	44,428
14,124	16,946	2,822	42,353	50,838	8,485	14,933	44,428
278,274	236,028	<42,246>	761,477	731,867	<29,610>	242,625	710,585
<238,328>	<201,734>	36,594	<649,889>	<626,349>	23,540	<207,256>	<606,424>
<6,994>	<6,994>	0	<20,982>	<20,982>	0	<6,535>	<19,605>
<2,742>	<2,742>	0	<8,226>	<8,226>	0	<2,562>	<7,686>
<10,070>	<7,755>	2,315	<27,460>	<24,139>	3,321	<8,757>	<25,624>
<20,140>	<16,803>	3,337	<54,920>	<52,171>	2,749	<17,515>	<51,247>
<278,274>	<236,028>	42,246	<761,477>	<731,867>	29,610	<242,625>	<710,585>
0	0	0	<0>	0	0	0	0

UTILITIES  
EXPENSE STATEMENT

OCT. 03(09/27/15-10/24/15)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
26,478	33,314	6,836	Chiller Water
74,349	65,854	<8,495>	Elec-Non Air Cond.
10,224	11,871	1,647	Water-Non Air Cond.
4,618	7,000	2,382	Steam-Non Air Cond.
2,365	3,590	1,225	Gas
1,292	1,551	259	Energy Management
119,326	123,180	3,854	TOTAL OTHER CONTROL.
119,326	123,180	3,854	TOTAL CONTROLLABLE EXP
<101,633>	<105,252>	<3,619>	Allocated-Svs and Ent
<3,455>	<3,455>	0	Allocated-USAC
<1,355>	<1,355>	0	Allocated-GSA
<4,294>	<4,352>	<58>	Allocated-Comm Board
<8,589>	<8,766>	<177>	Allocated-A & SS
<119,326>	<123,180>	<3,854>	TOTAL OTHER
0	0	<0>	TOTAL EXPENSE

FISCAL YEAR 15-16			FISCAL YEAR 14-15	
YTD 3 MO(07/26/15-10/24/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
82,296	96,578	14,282	30,290	101,929
193,002	188,666	<4,336>	64,976	181,618
28,471	29,884	1,413	9,412	23,793
11,970	17,389	5,419	2,616	15,340
7,066	9,823	2,757	2,828	9,320
3,876	4,653	777	0	0
326,681	346,993	20,312	110,122	332,000
326,681	346,993	20,312	110,122	332,000
<277,123>	<295,707>	<18,584>	<93,677>	<282,482>
<10,365>	<10,365>	0	<3,283>	<9,849>
<4,065>	<4,065>	0	<1,287>	<3,861>
<11,709>	<12,228>	<519>	<3,958>	<11,936>
<23,419>	<24,628>	<1,209>	<7,916>	<23,872>
<326,681>	<346,993>	<20,312>	<110,122>	<332,000>
0	0	<0>	0	0