

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

October (09/29/13 - 10/26/13)

Prepared

November 12, 2013

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - OCTOBER 2013 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

OCTOBER (09/29/13 - 10/26/13)										FY 12-13		FISCAL YEAR 2013-2014										FY 12-13	
CURRENT MONTH										**		YTD 3 MONTHS (07/28/13 - 10/26/13)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
GROSS INCOME																							
4,102		4,335		(233)	(5.4%)	(76)	(1.8%)	4,178		GROSS INCOME		15,211		16,170		(959)	(5.9%)	(957)	(5.9%)	16,168			
1,526		1,569		(43)	(2.7%)	11	0.7%	1,515		UCLA Store		3,511		3,495		16	0.5%	101	3.0%	3,410			
425		510		(85)	(16.7%)	(58)	(12.0%)	483		UCLA Restaurants		922		1,049		(127)	(12.1%)	(69)	(7.0%)	991			
143		122		21	17.2%	8	5.9%	135		Services Division		403		356		47	13.2%	37	10.1%	366			
6,196		6,536		(340)	(5.2%)	(115)	(1.8%)	6,311		UCLA Student Union		20,047		21,070		(1,023)	(4.9%)	(888)	(4.2%)	20,935			
TOTAL																							
GROSS MARGIN																							
1,389	33.9%	1,404	32.4%	(15)		67		1,322	31.6%	UCLA Store		4,489	29.5%	4,669	28.9%	(180)	0.6	(35)	1.5	4,524	28.0%		
1,087	71.2%	1,115	71.1%	(28)	0.1	9	0.0	1,078	71.2%	UCLA Restaurants		2,465	70.2%	2,473	70.8%	(8)	(0.6)	68	(0.1)	2,397	70.3%		
424	99.8%	509	99.8%	(85)	0.0	(59)	(0.2)	483	100.0%	Services Division		922	100.0%	1,048	99.9%	(126)	0.1	(68)	0.1	990	99.9%		
75	52.4%	58	47.5%	17	4.9	1	(2.4)	74	54.8%	UCLA Student Union		214	53.1%	180	50.6%	34	2.5	16	(1.0)	198	54.1%		
2,975	48.0%	3,086	47.2%	(111)	0.8	18	1.1	2,957	46.9%	TOTAL		8,090	40.4%	8,370	39.7%	(280)	0.7	(19)	1.7	8,109	38.7%		
WAGES & BENEFITS																							
536	13.1%	559	12.9%	23	(0.2)	(4)	(0.4)	532	12.7%	UCLA Store		1,624	10.7%	1,682	10.4%	58	(0.3)	14	(0.6)	1,638	10.1%		
608	39.8%	619	39.5%	11	(0.3)	(17)	(0.8)	591	39.0%	UCLA Restaurants		1,760	50.1%	1,781	51.0%	21	0.9	(83)	(0.9)	1,677	49.2%		
49	11.5%	50	9.8%	1	(1.7)	(3)	(2.0)	46	9.5%	Services Division		151	16.4%	147	14.0%	(4)	(2.4)	(13)	(2.5)	138	13.9%		
64	44.8%	67	54.9%	3	10.1	6	7.1	70	51.9%	UCLA Student Union		193	47.9%	198	55.6%	5	7.7	(3)	4.0	190	51.9%		
1,257	20.3%	1,295	19.8%	38	(0.5)	(18)	(0.7)	1,239	19.6%	TOTAL		3,728	18.6%	3,808	18.1%	80	(0.5)	(85)	(1.2)	3,643	17.4%		
OTHER CONTROLLABLES *																							
212	5.2%	182	4.2%	(30)	(1.0)	(37)	(1.0)	175	4.2%	UCLA Store		803	5.3%	764	4.7%	(39)	(0.6)	(67)	(0.7)	736	4.6%		
175	11.5%	173	11.0%	(2)	(0.5)	(3)	(0.1)	172	11.4%	UCLA Restaurants		392	11.2%	383	11.0%	(9)	(0.2)	(12)	(0.1)	380	11.1%		
140	32.9%	183	35.9%	43	3.0	25	1.3	165	34.2%	Services Division		310	33.6%	378	36.0%	68	2.4	39	1.6	349	35.2%		
45	31.5%	44	36.1%	(1)	4.6	11	10.0	56	41.5%	UCLA Student Union		140	34.7%	136	38.2%	(4)	3.5	7	5.5	147	40.2%		
572	9.2%	582	8.9%	10	(0.3)	(4)	(0.2)	568	9.0%	TOTAL		1,645	8.2%	1,661	7.9%	16	(0.3)	(33)	(0.5)	1,612	7.7%		
CONTRIBUTION																							
641	15.6%	663	15.3%	(22)	0.3	27	0.9	614	14.7%	UCLA Store		2,062	13.6%	2,223	13.7%	(161)	(0.1)	(88)	0.3	2,150	13.3%		
305	20.0%	323	20.6%	(18)	(0.6)	(9)	(0.7)	314	20.7%	UCLA Restaurants		313	8.9%	309	8.8%	4	0.1	(26)	(1.0)	339	9.9%		
236	55.5%	277	54.3%	(41)	1.2	(36)	(0.8)	272	56.3%	Services Division		461	50.0%	523	49.9%	(62)	0.1	(42)	(0.8)	503	50.8%		
(33)	(23.1%)	(53)	(43.4%)	20	20.3	20	16.2	(53)	(39.3%)	UCLA Student Union		(118)	(29.3%)	(154)	(43.3%)	36	14.0	21	8.7	(139)	(38.0%)		
1,149	18.5%	1,210	18.5%	(61)	0.0	2	0.3	1,147	18.2%	TOTAL		2,718	13.6%	2,901	13.8%	(183)	(0.2)	(135)	0.0	2,853	13.6%		
ALLOCATED EXPENSES																							
511	8.2%	533	8.2%	22	0.0	(27)	(0.5)	484	7.7%	Admin&Support Services		1,547	7.7%	1,602	7.6%	55	(0.1)	(64)	(0.6)	1,483	7.1%		
171	2.8%	183	2.8%	12	0.0	5	0.0	176	2.8%	Maintenance Division		499	2.5%	561	2.7%	62	0.2	(18)	(0.2)	481	2.3%		
121	2.0%	100	1.5%	(21)	(0.5)	(36)	(0.7)	85	1.3%	Utilities		349	1.7%	301	1.4%	(48)	(0.3)	(70)	(0.4)	279	1.3%		
220	3.6%	233	3.6%	13	0.0	5	0.0	225	3.6%	Depreciation		657	3.3%	699	3.3%	42	0.0	17	(0.1)	674	3.2%		
1,023	16.5%	1,049	16.0%	26	(0.5)	(53)	(1.1)	970	15.4%	TOTAL		3,052	15.2%	3,163	15.0%	111	(0.2)	(135)	(1.3)	2,917	13.9%		
NET INCOME (LOSS) FROM OPERATIONS																							
126	2.0%	161	2.5%	(35)	(0.5)	(51)	(0.8)	177	2.8%	NET INCOME (LOSS) FROM OPERATIONS		(334)	(1.7%)	(262)	(1.2%)	(72)	(0.5)	(270)	(1.4)	(64)	(0.3%)		
OTHER INC/(EXP)																							
17	0.3%	0	0.0%	17	0.3	20	0.3	(3)	0.0%	Non-Recurrent Inc/(Exp)		20	0.1%	0	0.0%	20	0.1	17	0.1	3	0.0%		
21	0.3%	21	0.3%	0	0.0	(2)	(0.1)	23	0.4%	Interest Income		55	0.3%	53	0.3%	2	0.0	(6)	0.0	61	0.3%		
(47)	(0.8%)	(46)	(0.7%)	(1)	(0.1)	7	0.1	(54)	(0.9%)	Interest (Expense)		(141)	(0.7%)	(139)	(0.7%)	(2)	0.0	20	0.1	(161)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes		0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
211	3.4%	211	3.2%	0	0.2	9	0.2	202	3.2%	Student Union Fee Income		633	3.2%	633	3.0%	0	0.2	26	0.3	607	2.9%		
202	3.3%	186	2.8%	16	0.5	34	0.6	168	2.7%	TOTAL		567	2.8%	547	2.6%	20	0.2	57	0.4	510	2.4%		
328	5.3%	347	5.3%	(19)	0.0	(17)	(0.2)	345	5.5%	NET INCOME (LOSS)		233	1.2%	285	1.4%	(52)	(0.2)	(213)	(0.9)	446	2.1%		

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - OCTOBER 2013 (\$000's)
DIVISIONS FULLY ALLOCATED**

OCTOBER (09/29/13 - 10/26/13)										FY 12-13	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
4,102		4,335		(233)	(5.4%)	(76)	(1.8%)	4,178		GROSS INCOME	
1,526		1,569		(43)	(2.7%)	11	0.7%	1,515		UCLA Store	
425		510		(85)	(16.7%)	(58)	(12.0%)	483		UCLA Restaurants	
143		122		21	17.2%	8	5.9%	135		Services Division	
6,196		6,536		(340)	(5.2%)	(115)	(1.8%)	6,311		UCLA Student Union	
										TOTAL	
										GROSS MARGIN	
1,389	33.9%	1,404	32.4%	(15)		67		1,322	31.6%	UCLA Store	
1,087	71.2%	1,115	71.1%	(28)		9		1,078	71.2%	UCLA Restaurants	
424	99.8%	509	99.8%	(85)		(59)		483	100.0%	Services Division	
75	52.4%	58	47.5%	17	4.9%	1	(2.4%)	74	54.8%	UCLA Student Union	
2,975	48.0%	3,086	47.2%	(111)	0.8%	18	1.1%	2,957	46.9%	TOTAL	
										TOTAL CONTROLLABLES	
748	18.2%	741	17.1%	(7)	(1.1)	(41)	(1.3)	707	16.9%	UCLA Store	
782	51.2%	792	50.5%	10	(0.7)	(18)	(0.8)	764	50.4%	UCLA Restaurants	
189	44.5%	233	45.7%	44	1.2	22	(0.8)	211	43.7%	Services Division	
108	75.5%	111	91.0%	3	15.5	18	17.8	126	93.3%	UCLA Student Union	
1,827	29.5%	1,877	28.7%	50	(0.8)	(19)	(0.9)	1,808	28.6%	TOTAL	
										CONTRIBUTION	
641	15.6%	663	15.3%	(22)	0.3	27	0.9	614	14.7%	UCLA Store	
305	20.0%	323	20.6%	(18)	(0.6)	(9)	(0.7)	314	20.7%	UCLA Restaurants	
236	55.5%	277	54.3%	(41)	1.2	(36)	(0.8)	272	56.3%	Services Division	
(33)	(23.1%)	(53)	(43.4%)	20	20.3	20	16.2	(53)	(39.3%)	UCLA Student Union	
1,149	18.5%	1,210	18.5%	(61)	0.0	2	0.3	1,147	18.2%	TOTAL	
										ALLOCATED EXPENSES	
531	12.9%	538	12.4%	7	(0.5)	(30)	(0.9)	501	12.0%	UCLA Store	
344	22.5%	350	22.3%	6	(0.2)	(20)	(1.1)	324	21.4%	UCLA Restaurants	
61	14.4%	77	15.1%	16	0.7	0	(1.8)	61	12.6%	Services Division	
87	60.8%	84	68.9%	(3)	8.1	(3)	1.4	84	62.2%	UCLA Student Union	
1,023	16.5%	1,049	16.0%	26	(0.5)	(53)	(1.1)	970	15.4%	TOTAL	
										NET INCOME (LOSS)	
										FROM OPERATIONS	
111	1.8%	126	1.9%	(15)	(0.1)	(2)	0.0	113	1.8%	UCLA Store	
(39)	(0.6%)	(27)	(0.4%)	(12)	(0.2)	(29)	(0.4)	(10)	(0.2%)	UCLA Restaurants	
175	2.8%	200	3.1%	(25)	(0.3)	(36)	(0.5)	211	3.3%	Services Division	
(121)	(2.0%)	(138)	(2.1%)	17	0.1	16	0.2	(137)	(2.2%)	UCLA Student Union	
126	2.0%	161	2.5%	(35)	(0.5)	(51)	(0.8)	177	2.8%	TOTAL	
										OTHER INC/(EXP)	
17	0.3%	0	0.0%	17	0.3	20	0.3	(3)	0.0%	Non-Recurrent Inc/(Exp)	
21	0.3%	21	0.3%	0	0.0	(2)	(0.1)	23	0.4%	Interest Income	
(47)	(0.8%)	(46)	(0.7%)	(1)	(0.1)	7	0.1	(54)	(0.9%)	Interest (Expense)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	
211	3.4%	211	3.2%	0	0.2	9	0.2	202	3.2%	Student Union Fee Income	
202	3.3%	186	2.8%	16	0.5	34	0.6	168	2.7%	TOTAL	
328	5.3%	347	5.3%	(19)	0.0	(17)	(0.2)	345	5.5%	NET INCOME (LOSS)	

FISCAL YEAR 2013-2014										FY 12-13	
YTD 3 MONTHS (07/28/13 - 10/26/13)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
15,211		16,170		(959)	(5.9%)	(957)	(5.9%)	16,168		GROSS INCOME	
3,511		3,495		16	0.5%	101	3.0%	3,410		UCLA Store	
922		1,049		(127)	(12.1%)	(69)	(7.0%)	991		UCLA Restaurants	
403		356		47	13.2%	37	10.1%	366		Services Division	
20,047		21,070		(1,023)	(4.9%)	(888)	(4.2%)	20,935		TOTAL	
										GROSS MARGIN	
4,489	29.5%	4,669	28.9%	(180)		(35)		4,524	28.0%	UCLA Store	
2,465	70.2%	2,473	70.8%	(8)	(0.6)	68	(0.1)	2,397	70.3%	UCLA Restaurants	
922	100.0%	1,048	99.9%	(126)		(68)		990	99.9%	Services Division	
214	53.1%	180	50.6%	34	2.5	16	(1.0)	198	54.1%	UCLA Student Union	
8,090	40.4%	8,370	39.7%	(280)	0.7	(19)	1.7	8,109	38.7%	TOTAL	
										TOTAL CONTROLLABLES	
2,428	16.0%	2,446	15.1%	18	(0.9)	(54)	(1.3)	2,374	14.7%	UCLA Store	
2,152	61.3%	2,165	61.9%	13	0.6	(95)	(1.0)	2,057	60.3%	UCLA Restaurants	
461	50.0%	525	50.0%	64	0.0	26	(0.9)	487	49.1%	Services Division	
333	82.6%	334	93.8%	1	11.2	4	9.5	337	92.1%	UCLA Student Union	
5,374	26.8%	5,470	26.0%	96	(0.8)	(119)	(1.7)	5,255	25.1%	TOTAL	
										CONTRIBUTION	
2,062	13.6%	2,223	13.7%	(161)	(0.1)	(88)	0.3	2,150	13.3%	UCLA Store	
313	8.9%	309	8.8%	4	0.1	(26)	(1.0)	339	9.9%	UCLA Restaurants	
461	50.0%	523	49.9%	(62)	0.1	(42)	(0.8)	503	50.8%	Services Division	
(118)	(29.3%)	(154)	(43.3%)	36	14.0	21	8.7	(139)	(38.0%)	UCLA Student Union	
2,718	13.6%	2,901	13.8%	(183)	(0.2)	(135)	0.0	2,853	13.6%	TOTAL	
										ALLOCATED EXPENSES	
1,711	11.2%	1,763	10.9%	52	(0.3)	(56)	(1.0)	1,655	10.2%	UCLA Store	
931	26.5%	953	27.3%	22	0.8	(57)	(0.9)	874	25.6%	UCLA Restaurants	
153	16.6%	192	18.3%	39	1.7	(8)	(2.0)	145	14.6%	Services Division	
257	63.8%	255	71.6%	(2)	7.8	(14)	2.6	243	66.4%	UCLA Student Union	
3,052	15.2%	3,163	15.0%	111	(0.2)	(135)	(1.3)	2,917	13.9%	TOTAL	
										NET INCOME (LOSS)	
351	1.8%	460	2.2%	(109)	(0.4)	(144)	(0.6)	495	2.4%	UCLA Store	
(618)	(3.1%)	(645)	(3.1%)	27	0.0	(83)	(0.5)	(535)	(2.6%)	UCLA Restaurants	
308	1.5%	331	1.6%	(23)	(0.1)	(50)	(0.2)	358	1.7%	Services Division	
(375)	(1.9%)	(408)	(1.9%)	33	0.0	7	(0.1)	(382)	(1.8%)	UCLA Student Union	
(334)	(1.7%)	(262)	(1.2%)	(72)	(0.5)	(270)	(1.4)	(64)	(0.3%)	TOTAL	
										OTHER INC/(EXP)	
20	0.1%	0	0.0%	20	0.1	17	0.1	3	0.0%	Non-Recurrent Inc/(Exp)	
55	0.3%	53	0.3%	2	0.0	(6)	0.0	61	0.3%	Interest Income	
(141)	(0.7%)	(139)	(0.7%)	(2)	0.0	20	0.1	(161)	(0.8%)	Interest (Expense)	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	
633	3.2%	633	3.0%	0	0.2	26	0.3	607	2.9%	Student Union Fee Income	
567	2.8%	547	2.6%	20	0.2	57	0.4	510	2.4%	TOTAL	
233	1.2%	285	1.4%	(52)	(0.2)	(213)	(0.9)	446	2.1%	NET INCOME (LOSS)	

**P/L Reconciliation
Oct-13**

<i>Financial Analysis</i>	\$000's
	Oct-13
Budgeted Net Income/(Loss)	347
UCLA Store	
Gross Margin:	
E-Commerce gross income \$69K above plan due to success from sales of LA Midnight limited edition jersey and the Score Big promotion, and positive postage income related to additional orders processed	40
The Market gross income \$26K below plan due to continued impact of foot traffic and traffic patterns resulting from Luskin Conference Center construction	(11)
Used Text gross margin below plan due to mostly to higher wholesale sales at lower markup and markdown from sales on Amazon	(6)
Computer Store gross income \$197K below plan due to downward trend of individuals sales and tablet sales at lower average price	(24)
Luvall Books gross income \$21K below plan due to downward trend in textbooks due to competition	(6)
HSS Books gross income \$23K below plan due to downward trend in medical books for classes, more being put online	(6)
Total Wages lower than plan mostly career	7
Other	(16)
Total Contribution	(22)
UCLA Restaurants	
Gross Margin:	
Wetzels/RX gross margin below plan due to remodeling sales program that has been deferred, some customer traffic patterns shifting, and aggressive cost of sales budget	(5)
Luvall Food Servery gross income \$19 below plan due to new sales programs not started	(14)
Cooperage gross income \$12K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(8)
Taco Bell gross income \$7K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(6)
Catering gross income \$21K above plan due to Men's Basketball training table started two weeks early, new Women's Volleyball Training Table, increase in Snack bags from last year and two additional Football meals from last year	18
Concessions gross income \$15K below plan mainly due to budgeting error as 2 championship games will occur in period 4 and 5	(10)
Other, negative controllables mostly bank card expense, which is on plan YTD	7
Total Contribution	(18)
Services	
Gross Margin:	
Licensing domestic income below plan due to less growth than anticipated	(31)
Licensing foreign income below plan due to the demise of the program in Korea	(52)
Other, positive controllables mainly in Licensing	42
Total Contribution	(41)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$20K above plan primarily due to the Univision televised Town Hall, the Undergraduate Admissions Tour Presentations, and increase in sales with UNEX and the Engineering Career Fair	18
Other, positive controllables	2
Total Contribution	20
Allocated Expenses and Other	
A&SS lower than plan mostly wages and employee benefits	22
Maintenance lower than plan mostly employee benefits and repairs and maintenance	12
Utilities higher than plan due to higher consumption mostly in chilled water (being researched with UCLA Energy Services), and higher steam due to the broken meter that was changed out after the budget was completed	(21)
Depreciation lower than plan due to timing of capitals	13
Other, mostly non-recurring	16
Total	42
Actual Net Income/(Loss)	328

**ASUCLA
P/L Reconciliation
Year-To-Date Through October 2013**

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	285
UCLA Store	
Gross Margin:	
Bearwear gross income \$73K above plan due mostly to positive impact from football for sales at the Rose Bowl and results from Score Big promotions	33
Fasttrack gross income \$22K below plan mostly in women's wear	(12)
The Market gross income \$52K below plan resulting from continued impact of diminished foot traffic due to Luskin Conference Center construction, and sales decline in Health/Beauty products	(22)
Essentials gross income \$19K below plan due to decrease in demand for some key product (spiral notebooks) and loss of sizeable department charge from Athletics	(9)
E-Commerce gross income \$84K above plan due to positive impact from football and the Score Big promotion, and successful LA Midnight limited edition jersey sales	44
Computer Store gross income \$635K below plan due to continued downward sales trend in individual CPU sales, tablet sales at lower average price points, and impact from customer response to remodeling	(69)
New Text gross income \$59K below plan due to continued downward sales trend in textbook sales and lower web sales resulting in lower postage income	(21)
Used Text gross income \$94K below plan due to continued stock shortage	(36)
Course Reader Solutions gross income \$50K below plan due to on-going overall decline in sales (direct department, digital sales for summer courses)	(7)
Luvall Books gross income \$189K below plan due to competition, Law school textbooks lower than anticipated and shift in rental income due to program change	(43)
HSS Books gross income \$29K below plan due to downward trend in medical books for classes, more being put online	(9)
HSS Dental gross margin below plan results from timing of delivery dates and backordered item arrival	(8)
Total Wages lower than plan	14
Other	(16)
Total Contribution	(161)
UCLA Restaurants	
Gross Margin:	
Northern Lights gross margin below plan due to mix of food vs. coffee in 'product mix shifted to higher cost items during the summer and declining coffeehouse sales	(9)
Café Synapse gross income \$22K below plan due to continued drop in sales and a few departments have moved out of the building	(17)
Luvall Food Servery gross income \$39K below plan due to new sales program has not started yet	(32)
Tsunami gross margin below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(6)
Taco Bell gross income \$16K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(13)
Jimmy's gross income \$10K below plan due to on-going decreased sales for most of the coffeehouses in northern campus	(6)
Cooperage gross income \$31K below plan due new sales program not started yet, and Engineering and Lot 6 construction impacting pedestrian traffic patterns	(22)
Catering gross income \$143K above plan due to more Athletics training table than last year; 4 day Bhai Conference and the UCLA Graduated Student Picnic	104
Concessions gross income \$20K below plan mainly due to budgeting error as 2 championship games will occur in period 4 and 5	(11)
Other, mostly positive controllables	16
Total Contribution	4
Services	
Gross Margin:	
Licensing domestic income below plan due to lower than expected results; optimistic budget figures for the start of the year	(74)
Licensing foreign income below plan due to the demise of the program in Korea	(52)
Photography income above plan due to increased bookings for Anderson and Law School, and timing for non-athletic jobs that occurred in August instead of July	4
Total Wages higher than plan	(4)
Other, positive controllables mainly in Licensing	64
Total Contribution	(62)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$42K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision televised	
Town Hall and the UCLA Orientation program increasing spending	34
Recreation and Games gross income \$2K above plan (Game ON was planned to be closed)	2
Total Contribution	36
Allocated Expenses and Other	
A&SS lower than plan mostly in other controllables (including employee benefits and insurance expense)	55
Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high	62
Utilities higher than plan due to higher consumption mostly in chilled water, especially Ackerman (being researched with UCLA Energy Services), and higher steam due to a new meter in Ackerman installed after the budget was completed	(48)
Depreciation lower than plan due to timing of capitals and reduced expenditures	42
Other, positive non-recurring	20
Total	131
Actual Net Income/(Loss)	233

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and cash equivalents
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month October 2013	Prior Month September 2013	Prior Year July 2013
	\$12,577	\$13,211	\$11,541
	4,342	3,794	3,369
	(154)	(157)	(131)
	4,187	3,637	3,239
	1,023	812	389
	6,982	7,078	6,379
	204	169	243
	24,973	24,906	21,791
	66,137	65,899	65,205
	(39,526)	(39,306)	(38,869)
	26,611	26,593	26,336
	51,584	51,499	48,128
	\$6,829	\$7,956	\$4,921
	3,043	3,007	3,085
	1,559	1,145	837
	286	239	146
	674	300	182
	142	131	139
	708	708	708
	13,242	13,486	10,018
	11,591	11,591	11,591
	11,591	11,591	11,591
	24,833	25,077	21,609
	26,518	26,518	26,459
	233	(96)	59
	26,751	26,422	26,518
	51,584	51,499	48,128

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**

October 2013

(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

	Current Month	Year to Date	Prior Year to Date
Net income/(loss)	\$328	\$233	\$446
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	220	657	674
Depreciation - textbook rental equipment	0	0	0
Loss (Gain) on disposals of fixed assets	0	0	0
(Gain) Loss on long-term debt refinancing	0	0	0
(Increase)/decrease in current assets:	0	0	0
Accounts receivable	(550)	(948)	(503)
Student fees receivable	(211)	(633)	(606)
Inventories	96	(603)	332
Prepaid expenses and other current assets	(36)	39	138
Increase/(decrease) in current liabilities:			0
Accounts payable	(1,127)	1,907	(122)
Sales Tax payable & other liabilities	415	722	715
Wages and payroll taxes payable	37	(41)	249
Interest payable	47	141	161
Deferred Income	374	491	206
Funds held for others	11	3	8
Other Current Liabilities (Current Portion of LT Debt)	0	0	0
Net cash provided/(used) by operating activities	(\$395)	\$1,969	\$1,697
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(238)	(932)	(297)
Net cash used in investing activities	(\$238)	(\$932)	(\$297)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	\$0	\$0	\$0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(\$634)	\$1,036	\$1,400
CASH AND CASH EQUIVALENTS, Beginning	\$13,211	11,541	10,251
CASH AND CASH EQUIVALENTS, Ending	\$12,577	\$12,577	\$11,650

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
October 2013
(\$000's)

CASH AND CASH EQUIVALENTS	12,577
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,818)
Casual Dining	(538)
Ostin Music Café	(200)
Store POS	(150)
Terrace Food Court Patio Upgrade	(350)
Student Service Center	(293)
Subtotal	(3,349)
Adjustment for Cash Overdraft Entry	(2,222)
Uncommitted Cash	7,006
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	7,013
RESERVE SURPLUS (DEFICIT)	(7)

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2013-2014 October 2013

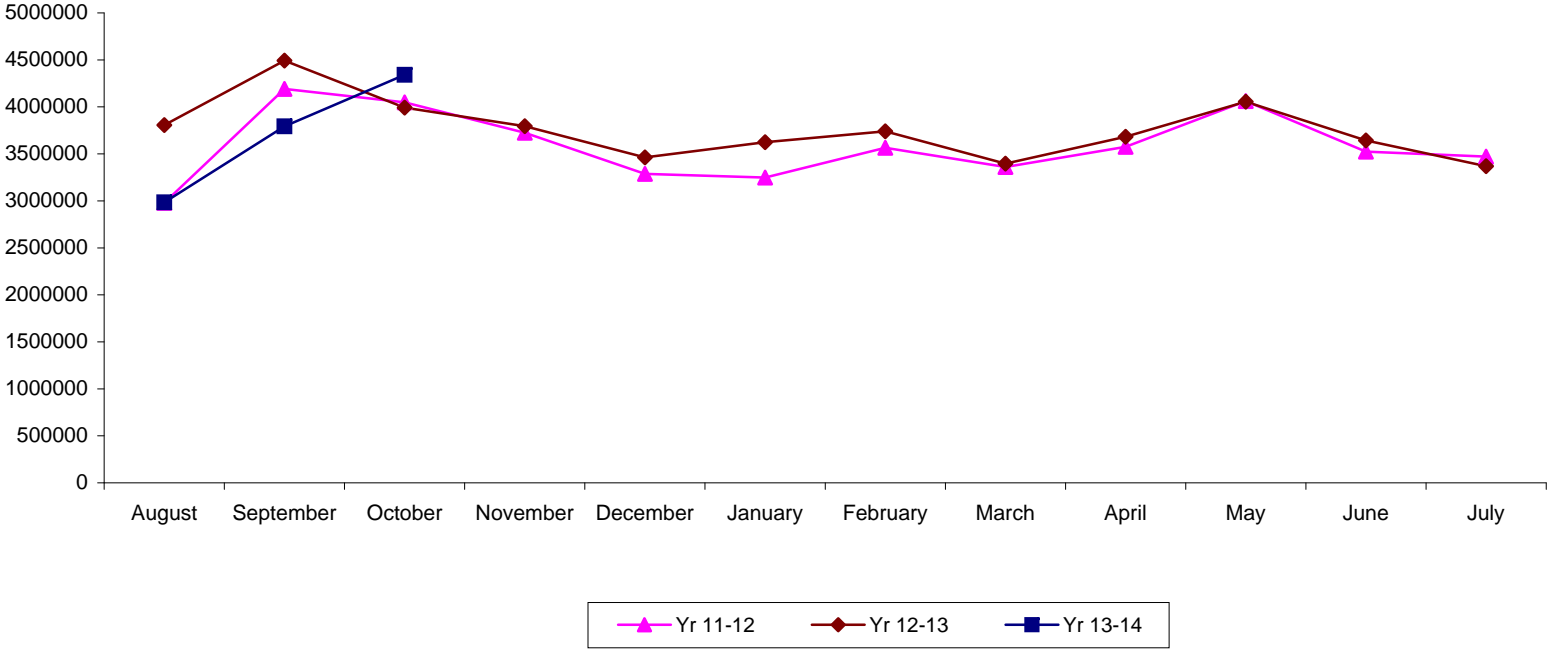
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2013-S001 Store General Replacement	50.0	10.6	0.0	10.6	39.4		0.0	In Progress
2013-S002 Informal Photo Equipment	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-S003 HSS Remodel	50.0	37.6	10.9	48.5	1.5		0.0	In Progress
2013-S004 Hilltop Shop Remodel	50.0	12.4	12.8	25.2	24.8		0.0	In Progress
2013-S005 Concession Kiosks Replacement	25.0	12.1	13.3	25.4	0.0		0.4	Awaiting Invoice
2013-S006 LuValle Store Renovation	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2013-S007 NC Shop Renovation	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
Total Store/Services	236.0	72.7	37.0	109.7	65.7	61.0	0.4	
Food Service								
2013-F008 FS Miscellaneous and Unanticipated	50.0	4.0	8.3	12.3	37.7		0.0	In Progress
2013-F009 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2013-F010 Commissary Dish Room Remodel	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-F011 Commissary Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F012 Commissary Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F013 KCH Dining Room Finish Replacement	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2013-F014 Infrastructure & Equipment-Drake Concessions	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2013-F015 Cooperage Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F016 Relaxation Image Renovation	10.0	0.0	1.8	1.8	8.2		0.0	In Progress
2013-F017 Wetzels Upgrade	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-F018 Greenhouse Refrigeration	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F019 Lu Valle Refrigerator	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F020 Relocate Tsunami	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-F041 Food Carts	0.0	12.1	14.8	26.9	3.1		30.0	In Progress
Total Food Services	356.0	16.1	24.9	41.0	49.0	296.0	30.0	
Technology								
2013-T021 Network Infrastructure Upgrade	20.0	3.8	0.0	3.8	16.2		0.0	In Progress
2013-T022 Printer Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-T023 VM server/SAN replacement	90.0	0.0	0.0	0.0	0.0	90.0	0.0	Pending
2013-T024 AU Expansion of UCLA Wireless Network	8.0	0.0	2.6	2.6	5.4		0.0	In Progress
2013-T025 Catering Software	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-T026 Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2013-T027 Marketing Software Upgrade	7.5	0.0	0.0	0.0	0.0	7.5	0.0	Pending
2013-T028 Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
Total Technology	171.5	3.8	2.6	6.4	21.6	143.5	0.0	
Others								
2013-O029 Game Center Technical Upgrades	12.0	0.0	0.6	0.6	11.4		0.0	In Progress
2013-O030 SUO General Replacement	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2013-O031 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-O032 KH Patio Outdoor Lounge	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2013-O033 SUO Digital Ad Screen Expansion	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2013-O034 AGB/BRR Trash Cans	7.2	0.0	0.0	0.0	0.0	7.2	0.0	Pending
2013-O035 Student Service Center	300.0	0.0	7.0	7.0	293.0		0.0	In Progress
2013-O036 Fac. Misc. Remodels	25.0	3.0	4.0	7.0	18.0		0.0	In Progress
2013-O037 Lu Valle Roof Membrane	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-O038 Energy/Utilities Efficiency Project	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-O039 Finance Misc. Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2013-O040 General Replacements	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2013-042 Daily Bruin Flooring	0.0	0.0	41.4	41.4	3.6		45.0	In Progress
Total Others	636.2	3.0	53.0	56.0	326.0	299.2	45.0	
Total Current Year Projects	1,399.7	95.6	117.5	213.1	462.3	799.7	75.4	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

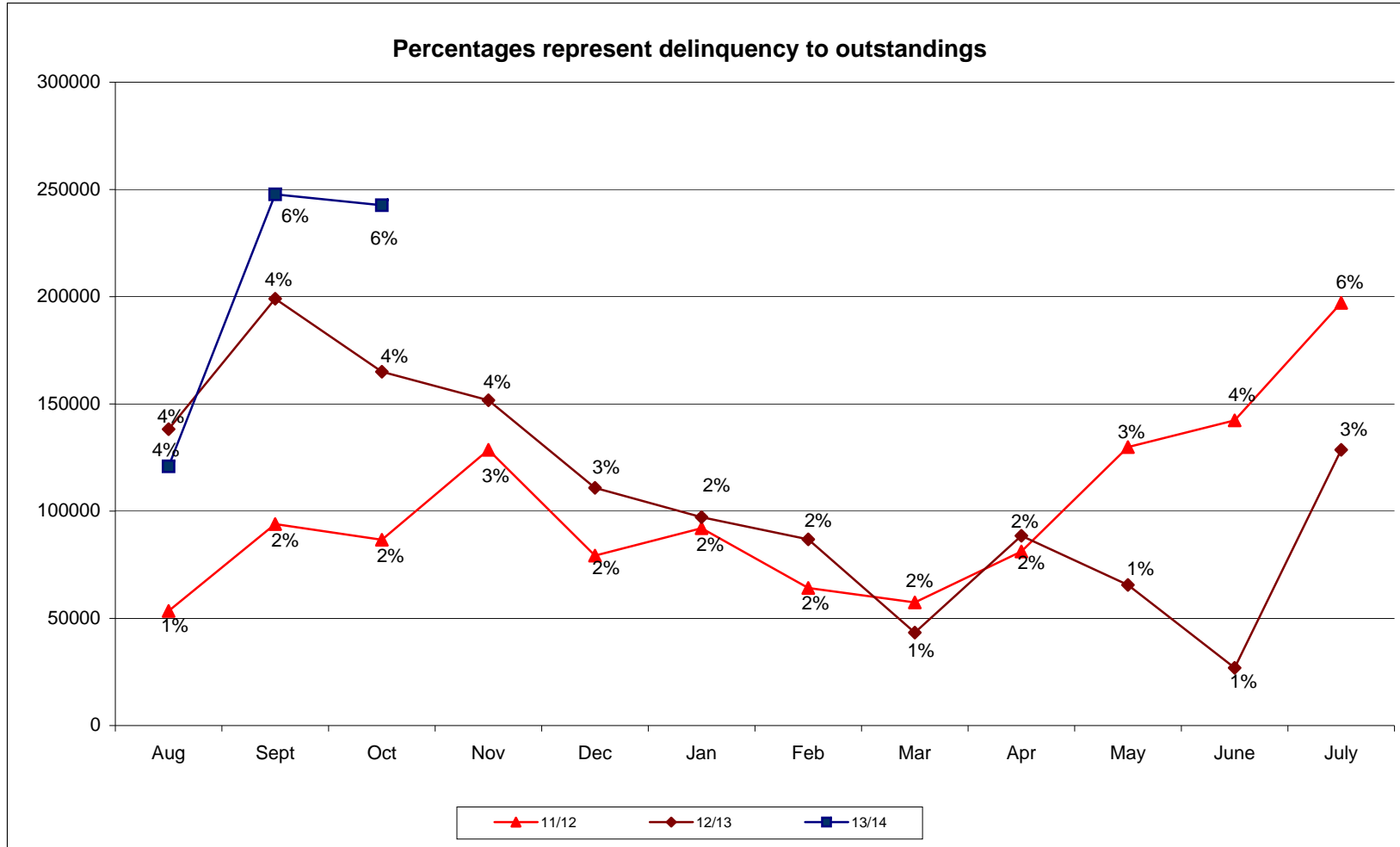
10/26/2013	Oct	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$690,712	18%	\$180,487	68%	\$11,369	25%	\$6,601	5%	\$4,793	6%	\$2,008	-24%	\$895,970	21%
ASUCLA PUBLICATIONS		\$159,787	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$159,787	4%
ASUCLA USA/GSA		\$72,947	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$72,947	2%
DUE FROM VENDORS		\$144,358	4%	(\$362)	0%	\$22,447	49%	\$113,241	91%	\$75,494	94%	(\$20,433)	240%	\$334,745	8%
DENTAL KITS		\$529,680	14%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$529,680	12%
OTHER		\$2,234,375	58%	\$87,081	32%	\$12,238	26%	\$4,768	4%	\$244	0%	\$9,899	-116%	\$2,348,605	53%
TOTAL CURRENT MONTH		\$3,831,859	100%	\$267,206	100%	\$46,054	100%	\$124,610	100%	\$80,531	100%	(\$8,526)	100%	\$4,341,734	100%
		88%		6%		1%		3%		2%		0%		100%	
9/28/2013	Sept	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$986,613	29%	\$20,997	20%	\$11,419	5%	\$5,057	24%	\$91	-1%	\$889	3%	\$1,025,066	27%
ASUCLA PUBLICATIONS		\$166,630	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$166,630	4%
ASUCLA USA/GSA		\$59,592	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$59,592	2%
DUE FROM VENDORS		\$17,395	1%	\$23,159	22%	\$195,373	92%	(\$22,453)	-105%	(\$14,969)	125%	\$16,902	65%	\$215,407	6%
DENTAL KITS		\$750,070	22%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$750,070	20%
OTHER		\$1,462,698	42%	\$58,774	57%	\$5,630	3%	\$38,863	181%	\$2,866	-24%	\$8,039	31%	\$1,576,870	41%
TOTAL CURRENT MONTH		\$3,442,998	100%	\$102,930	100%	\$212,422	100%	\$21,467	100%	(\$12,012)	100%	\$25,830	100%	\$3,793,635	100%
		91%		2%		6%		0%		0%		0%		100%	
8/24/2013	Aug	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$641,140	25%	\$113,435	32%	\$12,216	22%	\$4,971	9%	\$2,325	-67%	\$455	3%	\$774,542	26%
ASUCLA PUBLICATIONS		\$110,519	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$110,519	4%
ASUCLA USA/GSA		\$49,456	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$49,456	2%
DUE FROM VENDORS		\$431,055	21%	\$188,226	52%	(\$3,530)	-6%	(\$14,052)	-27%	(\$9,368)	268%	\$11,224	67%	\$603,555	20%
DENTAL KITS		\$131,290	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$131,290	4%
OTHER		\$1,140,612	42%	\$58,056	16%	\$46,526	84%	\$61,491	117%	\$3,552	-102%	\$5,051	30%	\$1,315,288	44%
TOTAL CURRENT MONTH		\$2,504,072	100%	\$359,717	100%	\$55,212	100%	\$52,410	100%	(\$3,491)	100%	\$16,730	100%	\$2,984,650	100%
		84%		9%		1%		1%		0%		0%		100%	

Total Aged Accounts Receivable Balances

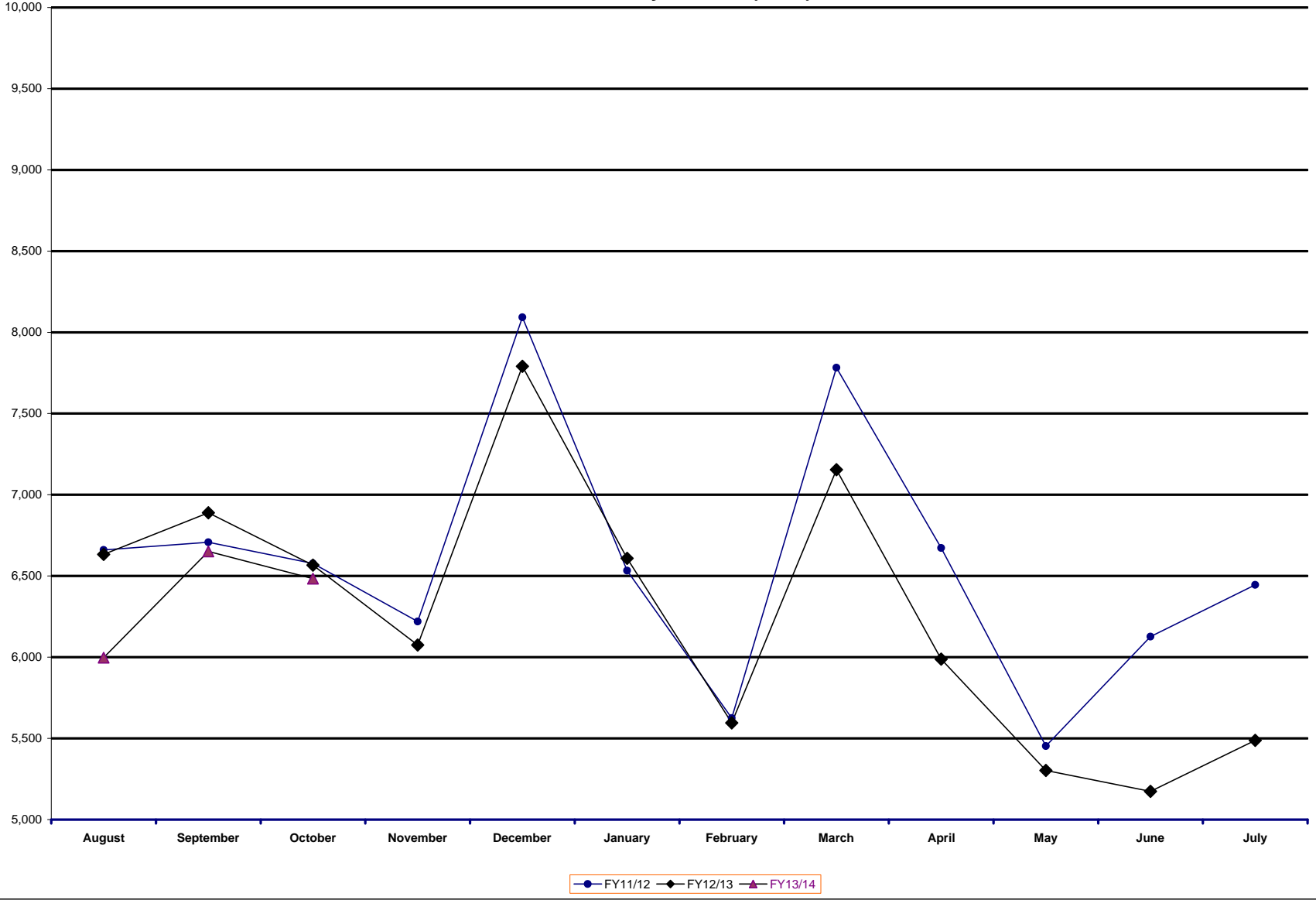
12 Month History
August 11 through Oct 13



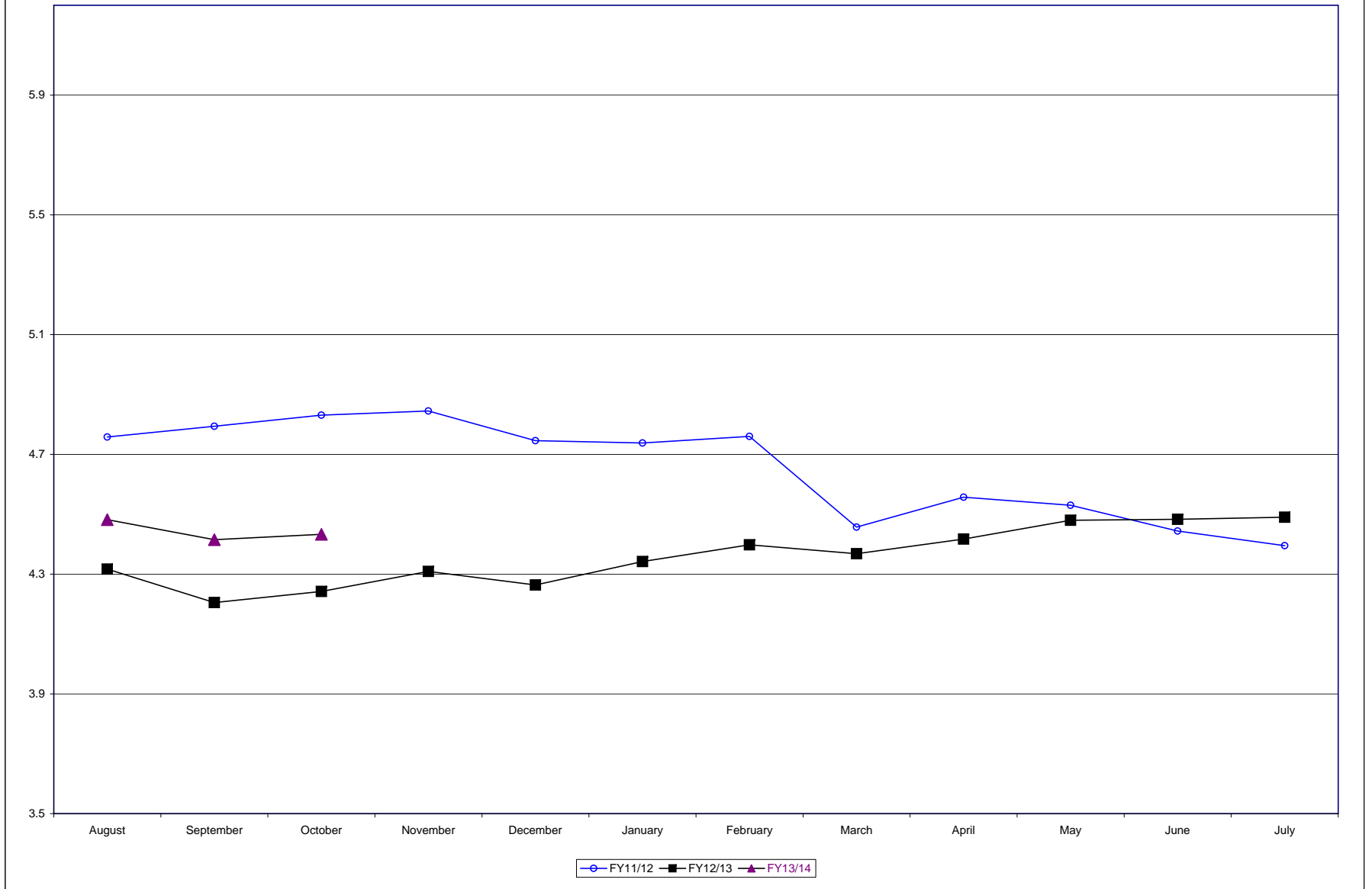
Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA
Store Inventory At Cost (\$000)**



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

**UCLA STORE
INCOME STATEMENT**

OCT. 03(09/29/13-10/26/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 3 MO(07/28/13-10/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,915,049	2,157,905	<242,856>	6,865,354	7,672,051	<806,697>	2,125,015	7,897,931
1,351,052	1,391,113	<40,061>	3,629,429	3,660,130	<30,701>	1,331,201	3,578,451
106,990	114,000	<7,010>	214,470	230,000	<15,530>	110,215	221,971
225,302	248,482	<23,180>	933,125	1,129,028	<195,903>	242,196	1,087,243
170,610	113,000	57,610	504,032	433,000	71,032	90,178	341,280
232,051	231,805	246	2,790,340	2,788,896	1,444	229,577	2,831,844
4,001,054	4,256,305	<255,251>	14,936,750	15,913,105	<976,355>	4,128,383	15,958,720
2,694,200	2,913,756	219,556	10,658,292	11,440,065	781,773	2,837,366	11,578,904
9,025	7,660	<1,365>	29,390	28,010	<1,380>	9,221	31,353
6,009	6,060	51	15,568	15,560	<8>	5,908	15,134
505	530	25	987	1,070	83	517	1,021
1,538	1,310	<228>	5,659	5,680	21	1,670	6,380
646	400	<246>	1,878	1,540	<338>	338	1,256
1,341	1,430	89	9,795	9,910	115	1,529	10,283
19,064	17,390	<1,674>	63,277	61,770	<1,507>	19,182	65,428
2,713,263	2,931,146	217,883	10,721,569	11,501,835	780,266	2,856,548	11,644,332
67.3	68.5	1.1	71.4	71.9	0.5	68.7	72.6
1,287,790	1,325,159	<37,369>	4,215,181	4,411,270	<196,089>	1,271,834	4,314,389
32.7	31.5	1.1	28.6	28.1	0.5	31.3	27.4
0.5	0.4	<0.1>	0.4	0.4	<0.0>	0.5	0.4
32.2	31.1	1.1	28.2	27.7	0.5	30.8	27.0
20.2	19.8	0.4	18.7	18.6	0.2	20.2	18.4
45.8	45.7	0.1	48.5	48.7	<0.1>	45.0	48.1
39.9	39.5	0.4	40.9	40.1	0.8	40.1	41.1
33.5	33.5	<0.0>	26.9	26.5	0.4	32.7	25.7
50.0	50.3	<0.3>	50.0	51.1	<1.1>	51.6	51.9
34.4	33.7	0.7	20.8	21.3	<0.6>	32.4	20.8
100,869	79,176	21,693	274,214	257,293	16,921	49,860	209,420
1,388,660	1,404,335	<15,675>	4,489,395	4,668,563	<179,168>	1,321,695	4,523,808
252,410	262,578	10,168	772,350	797,368	25,018	256,201	797,189
0	2,435	2,435	0	7,914	7,914	0	6,221
155,233	149,843	<5,390>	460,477	441,948	<18,529>	149,702	439,979
407,643	414,856	7,213	1,232,827	1,247,230	14,403	405,903	1,243,389
10.2	9.8	<0.4>	8.3	7.8	<0.4>	9.8	7.8
128,063	143,896	15,833	391,467	434,431	42,964	126,243	394,738
9,552	7,095	<2,457>	35,136	34,535	<601>	7,063	28,236
13,312	14,070	758	38,581	42,044	3,463	13,739	39,990
80	110	30	240	330	90	80	343
17	40	23	61	120	59	17	71
2,158	970	<1,188>	6,220	4,870	<1,350>	797	4,157
0	0	0	800	0	<800>	0	0
1,907	5,900	3,993	16,513	19,730	3,217	5,540	17,324
43,947	34,510	<9,437>	101,963	100,070	<1,893>	33,695	95,616
892	900	8	2,711	2,700	<11>	990	2,797
<0>	0	0	<0>	0	0	<7>	<8>
0	0	0	142	0	<142>	0	0
28,513	19,810	<8,703>	94,394	77,790	<16,604>	17,264	71,948
<1,320>	<928>	392	<5,047>	<2,528>	2,519	<1,220>	<1,514>
2,683	55	<2,628>	186,350	180,165	<6,185>	40	165,771
4,248	3,490	<758>	15,993	10,470	<5,523>	3,767	12,160
0	0	0	0	0	0	0	<19>
75,529	72,187	<3,342>	221,395	227,123	5,728	68,682	221,740
3,250	0	<3,250>	6,430	0	<6,430>	831	3,374
0	0	0	358	0	<358>	1,696	5,939
0	0	0	650	0	<650>	106	106
406	200	<206>	1,404	900	<504>	236	1,109
0	0	0	0	300	300	0	0
9,131	6,550	<2,581>	27,814	19,600	<8,214>	4,434	10,047
745	0	<745>	745	0	<745>	<500>	<500>
0	3,000	3,000	298	3,000	2,702	2,728	2,968
5,628	5,501	<127>	17,294	16,504	<790>	5,450	21,807
0	2	2	0	4	4	0	0
11,243	8,979	<2,264>	32,904	26,228	<6,676>	9,723	32,061
339,986	326,337	<13,649>	1,194,814	1,198,386	3,572	301,395	1,130,259
747,629	741,193	<6,436>	2,427,641	2,445,616	17,975	707,298	2,373,648
641,031	663,142	<22,111>	2,061,754	2,222,947	<161,193>	614,396	2,150,160
26,672	27,838	1,166	82,295	86,896	4,601	25,396	79,790
146,983	151,420	4,437	489,018	507,902	18,884	136,361	476,373
58,948	61,926	2,978	201,611	210,398	8,787	57,977	196,120
28,445	33,267	4,822	94,977	112,746	17,769	30,796	107,774
89,304	91,965	2,661	317,489	326,438	8,949	80,960	293,028
68,048	68,599	551	198,817	209,989	11,172	69,514	191,430
43,914	34,584	<9,330>	126,312	103,807	<22,505>	30,673	101,072
67,634	68,324	690	201,402	204,972	3,570	69,465	207,990
529,949	537,923	7,974	1,711,921	1,763,148	51,227	501,142	1,653,577
111,082	125,219	<14,137>	349,833	459,799	<109,966>	113,254	496,583

**UCLA RESTAURANTS
INCOME STATEMENT**

OCT. 03(09/29/13-10/26/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 3 MO(07/28/13-10/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
172,487	169,593	2,894	369,263	363,555	5,708	169,910	357,255
229,694	239,781	<10,087>	454,856	463,039	<8,183>	221,983	429,179
150,477	147,138	3,339	379,207	387,028	<7,821>	146,366	371,644
266,956	292,006	<25,050>	554,707	608,500	<53,793>	280,141	583,370
293,627	318,887	<25,260>	637,136	689,372	<52,236>	284,336	615,279
188,209	189,024	<815>	579,027	491,985	87,042	195,384	537,456
1,301,448	1,356,429	<54,981>	2,974,196	3,003,479	<29,283>	1,298,120	2,894,183
438,608	454,139	15,531	1,045,592	1,022,039	<23,553>	437,944	1,013,159
33.7	33.5	<0.2>	35.2	34.0	<1.1>	33.7	35.0
862,841	902,290	<39,449>	1,928,605	1,981,440	<52,835>	860,176	1,881,024
66.3	66.5	<0.2>	64.8	66.0	<1.1>	66.3	65.0
67.6	69.7	<2.1>	66.5	68.4	<1.9>	68.8	67.0
67.2	66.7	0.5	64.4	66.2	<1.8>	64.8	62.8
64.4	65.9	<1.5>	64.0	65.0	<1.0>	65.4	65.0
70.4	69.8	0.6	69.3	69.7	<0.4>	70.5	69.6
64.3	64.6	<0.3>	63.1	64.6	<1.5>	65.2	64.4
63.0	62.4	0.7	62.9	62.4	0.5	62.0	61.3
224,402	212,936	11,466	536,310	491,978	44,332	217,350	515,509
1,087,243	1,115,226	<27,983>	2,464,915	2,473,418	<8,503>	1,077,526	2,396,533
279,417	281,765	2,348	849,523	852,240	2,717	272,633	802,635
209	992	783	209	2,144	1,935	1,870	3,247
221,057	218,540	<2,517>	552,440	547,948	<4,492>	212,140	536,624
<39,874>	<39,775>	99	<96,995>	<96,022>	973	<38,628>	<91,669>
460,809	461,522	713	1,305,176	1,306,310	1,134	448,014	1,250,837
35.4	34.0	<1.4>	43.9	43.5	<0.4>	34.5	43.2
146,934	157,804	10,870	455,063	475,128	20,065	143,120	426,111
1,493	1,665	172	4,569	4,910	341	2,649	5,581
4,050	4,299	249	12,558	12,887	329	4,132	12,050
2,500	4,000	1,500	5,516	9,000	3,484	2,407	4,833
62,149	61,903	<246>	140,933	140,026	<907>	56,518	130,814
4.8	4.6	<0.2>	4.7	4.7	<0.1>	4.4	4.5
6,597	4,596	<2,001>	14,135	12,443	<1,692>	5,457	13,253
<8,851>	<9,150>	<299>	<25,437>	<27,450>	<2,013>	<7,360>	<22,926>
2,118	2,639	521	9,319	8,469	<850>	2,547	6,914
5,186	5,196	10	16,078	14,784	<1,294>	5,866	17,661
4,477	2,643	<1,834>	7,144	6,163	<981>	4,177	7,165
19,272	25,660	6,388	40,873	49,275	8,402	18,496	43,310
0	100	100	0	300	300	30	322
14	51	37	22	111	89	4	25
8,859	6,233	<2,626>	34,171	15,918	<18,253>	12,341	23,565
45,630	37,802	<7,828>	82,602	83,730	1,128	41,645	76,039
2,256	2,059	<197>	4,440	4,562	122	2,051	4,271
1,948	1,032	<916>	6,969	2,601	<4,368>	1,453	1,624
589	500	<89>	1,263	1,000	<263>	2,835	4,462
0	385	385	593	1,155	562	0	662
0	0	0	0	0	0	0	9,750
0	0	0	0	500	500	2,304	2,304
16,329	21,091	4,762	35,970	42,897	6,927	14,834	38,629
321,550	330,508	8,958	846,782	858,409	11,627	315,506	806,420
782,360	792,030	9,670	2,151,959	2,164,719	12,760	763,521	2,057,257
304,883	323,196	<18,313>	312,956	308,699	4,257	314,005	339,276
30,151	30,970	819	87,103	90,865	3,762	28,031	80,154
54,676	54,810	134	121,409	118,849	<2,560>	49,460	109,557
21,928	22,416	488	49,501	49,037	<464>	21,028	45,424
10,581	12,042	1,461	23,540	26,273	2,733	11,170	24,645
33,220	33,290	70	77,360	74,868	<2,492>	29,365	65,644
57,364	59,183	1,819	167,602	181,168	13,566	58,600	161,375
37,019	29,837	<7,182>	106,481	89,559	<16,922>	25,858	85,204
99,418	107,584	8,166	298,036	322,752	24,716	100,848	302,448
344,357	350,132	5,775	931,032	953,371	22,339	324,360	874,451
<39,474>	<26,936>	<12,538>	<618,075>	<644,672>	26,597	<10,355>	<535,174>
417,721	438,771	<21,050>	882,904	926,319	<43,415>	426,126	907,025
146,572	147,516	<944>	314,302	323,880	<9,578>	140,696	316,551
271,149	291,255	<20,106>	568,602	602,439	<33,837>	285,430	590,474
5.24	5.05	0.18	5.26	5.11	0.15	4.85	4.97
6.84	6.43	0.41	5.91	5.58	0.33	6.17	6.17
4.37	4.36	0.01	4.47	4.48	<0.01>	4.20	4.32
30,944	30,454	<490>	82,647	81,745	<902>	30,701	81,723
42.06	44.54	<2.48>	35.99	36.74	<0.76>	42.28	35.41

SERVICES DIVISION
INCOME STATEMENT

OCT. 03(09/29/13-10/26/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 3 MO(07/28/13-10/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
16,333	17,814	<1,481>	43,667	40,087	3,580	16,805	37,847
16,333	17,814	<1,481>	43,667	40,087	3,580	16,805	37,847
378	268	<110>	776	1,575	799	259	1,534
15,955	17,546	<1,591>	42,891	38,512	4,379	16,545	36,314
97.7	98.5	<0.8>	98.2	96.1	2.2	98.5	96.0
97.7	98.5	<0.8>	98.2	96.1	2.2	98.5	96.0
317,196	400,175	<82,979>	608,988	735,175	<126,187>	379,351	700,265
91,307	91,548	<241>	269,689	273,975	<4,286>	87,100	253,172
408,503	491,723	<83,220>	878,677	1,009,150	<130,473>	466,452	953,437
424,458	509,269	<84,811>	921,568	1,047,662	<126,094>	482,997	989,750
32,310	32,029	<281>	98,730	95,241	<3,489>	30,798	93,236
1,537	1,938	401	6,406	5,404	<1,002>	747	1,305
33,847	33,967	120	105,136	100,645	<4,491>	31,544	94,541
207.2	190.7	<16.6>	240.8	251.1	10.3	187.7	249.8
14,677	15,606	929	45,695	46,577	882	14,336	43,270
475	780	305	1,858	2,180	322	82	2,878
634	714	80	1,929	2,134	205	678	1,936
338	105	<233>	574	315	<259>	268	383
5,113	9,000	3,887	7,902	9,000	1,098	9,000	9,000
2,000	2,000	0	2,000	4,000	2,000	2,000	3,999
4,097	4,100	3	10,494	12,300	1,806	3,170	10,066
0	0	0	420	248	<172>	0	248
2,083	2,083	0	6,249	6,249	0	2,083	6,249
0	1,150	1,150	2,205	3,450	1,245	0	1,700
1,033	4,150	3,117	8,827	12,450	3,623	676	8,237
35,533	54,063	18,530	35,533	54,063	18,530	46,216	46,216
17,010	20,900	3,890	45,356	54,400	9,044	19,900	51,791
0	0	0	0	0	0	0	40
71,842	84,023	12,181	186,565	216,719	30,154	81,115	206,623
154,834	198,674	43,840	355,607	424,085	68,478	179,524	392,635
188,682	232,641	43,960	460,743	524,730	63,987	211,068	487,177
235,776	276,628	<40,852>	460,826	522,932	<62,106>	271,929	502,573
2,215	2,279	64	7,067	7,027	<40>	1,974	6,069
14,744	17,241	2,497	30,759	33,890	3,131	15,257	30,346
6,105	7,278	1,173	12,942	14,423	1,481	6,706	13,024
2,946	3,910	964	6,156	7,732	1,576	3,562	7,061
9,249	10,808	1,559	20,192	22,021	1,829	9,364	18,852
12,070	19,147	7,077	35,267	58,611	23,344	12,331	33,957
7,790	9,653	1,863	22,406	28,973	6,567	5,441	17,929
5,961	6,431	470	17,848	19,293	1,445	5,885	17,614
61,080	76,747	15,667	152,635	191,970	39,335	60,520	144,852
174,696	199,881	<25,185>	308,190	330,962	<22,772>	211,409	357,722

UCLA STUDENT UNION
INCOME STATEMENT

OCT. 03(09/29/13-10/26/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 3 MO(07/28/13-10/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
61,578	39,300	22,278	187,335	139,705	47,630	38,518	144,559
12	137	<125>	1,652	506	1,146	2,629	5,785
56,179	54,955	1,224	152,077	149,669	2,408	54,266	147,792
117,769	94,392	23,377	341,065	289,880	51,185	95,413	298,136
55,429	53,746	<1,683>	150,272	146,376	<3,896>	52,648	144,478
11,785	9,977	<1,808>	37,746	29,496	<8,250>	9,043	23,050
25	0	<25>	0	0	<25>	285	319
67,239	63,723	<3,516>	188,043	175,872	<12,171>	61,976	167,847
57.1	67.5	10.4	55.1	60.7	5.5	65.0	56.3
50,531	30,669	19,862	153,022	114,008	39,014	33,437	130,289
42.9	32.5	10.4	44.9	39.3	5.5	35.0	43.7
80.9	74.6	6.3	79.9	78.9	1.0	76.5	84.1
<106.3>	100.0	<206.3>	98.5	100.0	<1.5>	89.2	94.5
1.3	2.2	<0.9>	1.2	2.2	<1.0>	3.0	2.2
13,917	16,361	<2,444>	29,376	35,165	<5,789>	28,993	37,644
1,164	1,515	<351>	5,241	4,573	668	1,514	4,571
9,866	9,674	192	26,856	26,348	508	9,578	25,836
24,947	27,550	<2,603>	61,473	66,086	<4,613>	40,085	68,052
75,478	58,219	17,259	214,495	180,094	34,401	73,522	198,341
30,999	31,003	4	92,998	93,006	8	31,944	87,345
17,106	19,682	2,576	53,749	55,690	1,941	22,225	59,098
48,105	50,685	2,580	146,747	148,696	1,949	54,169	146,443
40.9	53.7	12.9	43.0	51.3	8.3	56.8	49.1
15,866	16,352	486	46,511	48,863	2,352	15,701	43,483
4,340	1,168	<3,172>	7,601	2,512	<5,089>	1,320	2,909
3,097	3,220	123	9,128	9,862	734	3,399	9,553
0	1,150	1,150	0	1,150	1,150	34	34
0	0	0	0	0	0	0	<30>
465	464	<1>	465	464	<1>	464	464
393	2,610	2,217	2,326	4,308	1,982	2,396	3,865
0	89	89	17,153	17,242	89	555	17,708
6,900	5,402	<1,498>	16,245	13,704	<2,541>	14,422	18,706
44	240	196	680	850	170	503	1,165
0	0	0	0	0	0	20	20
0	37	37	0	185	185	0	0
50	20	<30>	642	569	<73>	314	639
472	601	129	1,406	1,803	397	611	1,610
463	698	235	2,530	4,936	2,406	1,243	6,788
0	0	0	0	0	0	1,466	4,397
1,496	1,291	<205>	3,580	3,517	<63>	1,599	3,761
1	33	32	<0>	90	90	1	<5>
698	909	211	3,203	2,744	<459>	923	2,904
15,417	15,417	0	46,250	46,251	1	15,417	46,250
10,687	11,000	313	28,448	26,000	<2,448>	11,776	26,628
60,389	60,701	312	186,167	185,050	<1,117>	72,162	190,849
108,494	111,386	2,892	332,914	333,746	832	126,331	337,292
<33,016>	<53,167>	20,151	<118,418>	<153,652>	35,234	<52,809>	<138,951>
3,149	3,401	252	9,821	10,368	547	3,389	9,377
4,953	4,126	<827>	14,336	11,852	<2,484>	4,278	11,892
2,051	1,742	<309>	6,011	5,053	<958>	1,880	5,066
990	936	<54>	2,866	2,706	<160>	999	2,750
3,107	2,587	<520>	9,452	7,746	<1,706>	2,626	7,276
35,860	36,101	241	104,773	110,509	5,736	36,633	100,880
23,142	18,200	<4,942>	66,564	54,630	<11,934>	16,164	53,262
14,243	17,290	3,047	42,728	51,870	9,142	17,742	52,938
87,494	84,383	<3,111>	256,550	254,734	<1,816>	83,711	243,441
<120,510>	<137,550>	17,040	<374,969>	<408,386>	33,417	<136,520>	<382,393>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

OCT. 03(09/29/13-10/26/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 3 MO(07/28/13-10/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
290,667	313,370	22,703	899,630	905,290	5,660	288,538	861,776
4,614	2,700	<1,914>	4,614	8,100	3,486	1,257	1,257
29,749	30,535	786	94,492	89,179	<5,313>	29,908	88,488
325,029	346,605	21,576	998,736	1,002,569	3,833	319,703	951,521
5.3	5.3	0.1	5.0	4.8	<0.2>	5.1	4.6
0	0	0	0	0	0	531	743
0	0	0	2,000	2,000	0	0	0
130,552	146,868	16,316	400,797	423,177	22,380	123,875	374,187
11,562	9,140	<2,422>	29,944	25,452	<4,492>	6,270	21,514
8,723	9,830	1,107	25,077	28,932	3,855	9,228	26,465
954	1,069	115	2,923	3,267	344	909	2,951
935	3,590	2,655	2,296	10,770	8,474	5,376	11,567
0	20	20	0	60	60	0	0
15	344	329	555	906	351	358	3,598
0	855	855	0	2,565	2,565	0	627
947	246	<701>	1,848	883	<965>	135	722
45	500	455	177	1,500	1,323	127	790
0	300	300	553	900	347	246	798
541	<1,000>	<1,541>	173	<3,000>	<3,173>	<494>	<2,649>
64	50	<14>	86	150	64	39	1,036
2,563	2,658	95	8,570	7,974	<596>	271	7,644
1,000	1,000	0	3,010	3,000	<10>	<172>	4,967
2,100	2,100	0	6,300	6,300	0	1,906	5,718
4,015	5,716	1,701	15,912	17,828	1,916	4,238	14,525
7,760	10,320	2,560	25,520	30,960	5,440	10,626	28,415
158	59	<99>	331	197	<134>	0	230
13,400	13,400	0	28,020	28,020	0	10,457	33,691
<17>	5	22	<19>	10	29	5	10
18,041	22,484	4,443	54,123	67,452	13,329	20,440	61,320
3,090	3,132	43	9,269	9,627	359	2,874	8,621
917	910	<7>	2,750	2,730	<20>	773	2,318
10,417	10,427	10	31,747	31,281	<466>	10,123	30,369
452	200	<252>	2,232	700	<1,532>	75	2,205
9,583	9,442	<141>	28,750	28,326	<424>	9,167	27,500
9,640	10,300	660	28,326	30,600	2,274	10,447	27,271
1,141	0	<1,141>	1,580	0	<1,580>	200	726
3,172	3,196	24	9,404	10,296	892	3,103	9,995
2,926	3,246	320	8,778	9,274	496	3,151	9,003
7,417	7,635	218	22,250	22,905	655	7,640	22,920
15,929	15,929	0	47,787	47,787	0	15,498	46,494
1,078	1,500	422	14,851	16,800	1,949	1,563	16,611
269,120	295,471	26,351	815,920	869,629	53,709	258,983	802,900
594,149	642,076	47,927	1,814,656	1,872,198	57,542	578,686	1,754,421
14,649	16,010	1,361	42,799	49,010	6,211	14,964	41,209
9,453	8,072	<1,381>	27,191	24,229	<2,962>	6,603	21,757
15,720	17,225	1,505	47,006	51,675	4,669	15,124	44,701
39,822	41,307	1,485	116,996	124,914	7,918	36,691	107,667
633,971	683,383	49,412	1,931,653	1,997,112	65,459	615,378	1,862,088
<550,417>	<574,252>	<23,835>	<1,663,904>	<1,727,086>	<63,182>	<520,579>	<1,590,222>
<27,281>	<27,281>	0	<78,036>	<78,036>	0	<26,132>	<74,578>
<3,665>	<3,665>	0	<9,520>	<9,520>	0	<3,665>	<9,520>
<52,608>	<78,185>	<25,577>	<180,193>	<182,468>	<2,275>	<65,002>	<187,768>
<633,971>	<683,383>	<49,412>	<1,931,653>	<1,997,110>	<65,457>	<615,378>	<1,862,088>
0	0	0	0	2	2	<0>	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

OCT. 03(09/29/13-10/26/13)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 3 MO(07/28/13-10/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
99,286	99,684	398	295,052	310,267	15,215	89,420	271,782
1,049	0	<1,049>	4,078	0	<4,078>	2,779	8,356
0	540	540	0	1,620	1,620	0	0
<320>	<80>	240	<480>	<240>	240	<50>	<300>
<4,806>	<4,278>	528	<13,251>	<12,987>	264	<3,512>	<11,982>
<4,994>	<4,500>	494	<41,978>	<13,500>	28,478	0	<27,798>
90,214	91,366	1,152	243,421	285,160	41,739	88,637	240,059
55,173	59,808	4,635	175,005	182,807	7,802	52,351	157,960
72	145	73	301	435	134	188	357
660	569	<91>	1,924	2,058	134	683	1,852
0	30	30	<1,200>	540	1,740	0	0
3,918	4,858	940	13,595	14,701	1,106	4,334	13,715
4,444	4,504	60	13,624	14,361	737	5,238	15,152
296	1,166	870	3,127	3,918	791	1,392	3,728
468	665	197	1,230	2,032	802	930	2,331
12,117	14,905	2,788	41,261	44,715	3,454	19,729	37,769
2,941	2,925	<16>	8,992	8,775	<217>	2,767	8,299
0	50	50	0	150	150	76	76
37	200	163	717	600	<117>	149	553
0	100	100	0	300	300	0	15
3,472	3,750	278	9,534	11,250	1,716	2,224	10,353
9,498	9,155	<343>	23,078	23,331	253	8,864	22,205
3,618	3,573	<45>	10,942	10,721	<221>	3,242	10,288
221	615	394	673	1,920	1,247	1,069	1,786
96,935	107,018	10,083	302,803	322,614	19,811	103,235	286,440
187,149	198,384	11,235	546,223	607,774	61,551	191,872	526,498
16,811	16,138	<673>	50,369	48,414	<1,955>	16,006	48,017
16,811	16,138	<673>	50,369	48,414	<1,955>	16,006	48,017
203,960	214,522	10,562	596,592	656,188	59,596	207,877	574,515
<173,342>	<183,030>	<9,688>	<506,459>	<560,278>	<53,819>	<177,078>	<487,642>
<6,001>	<6,001>	0	<18,003>	<18,003>	0	<6,058>	<18,174>
<2,644>	<2,644>	0	<7,932>	<7,932>	0	<2,295>	<6,885>
<7,324>	<6,836>	488	<21,400>	<20,964>	436	<7,482>	<20,604>
<14,649>	<16,010>	<1,361>	<42,799>	<49,010>	<6,211>	<14,964>	<41,209>
<203,960>	<214,521>	<10,561>	<596,592>	<656,187>	<59,595>	<207,877>	<574,514>
<0>	1	1	0	1	1	0	1

UTILITIES
EXPENSE STATEMENT

OCT. 03(09/29/13-10/26/13)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
40,815	20,417	<20,398>	Chiller Water
66,221	65,667	<554>	Elec-Non Air Cond.
8,003	11,312	3,309	Water-Non Air Cond.
13,233	8,118	<5,115>	Steam-Non Air Cond.
2,091	2,902	811	Gas
130,363	108,416	<21,947>	TOTAL OTHER CONTROL.
130,363	108,416	<21,947>	TOTAL CONTROLLABLE EXP
<111,865>	<92,275>	19,590	Allocated-Svs and Ent
<2,997>	<2,997>	0	Allocated-USAC
<1,321>	<1,321>	0	Allocated-GSA
<4,727>	<3,751>	976	Allocated-Comm Board
<9,453>	<8,072>	1,381	Allocated-A & SS
<130,363>	<108,416>	21,947	TOTAL OTHER
<0>	0	0	TOTAL EXPENSE

FISCAL YEAR 13-14			FISCAL YEAR 12-13	
YTD 3 MO(07/28/13-10/26/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
104,870	69,562	<35,308>	26,440	82,308
200,513	196,751	<3,762>	49,234	171,666
24,006	31,767	7,761	8,140	23,077
39,245	20,123	<19,122>	3,592	10,706
6,869	7,210	341	4,278	13,275
375,503	325,413	<50,090>	91,684	301,032
375,503	325,413	<50,090>	91,684	301,032
<321,762>	<276,974>	44,788	<78,136>	<257,467>
<8,991>	<8,991>	0	<2,642>	<7,926>
<3,963>	<3,963>	0	<1,001>	<3,003>
<13,596>	<11,258>	2,338	<3,302>	<10,879>
<27,191>	<24,229>	2,962	<6,603>	<21,757>
<375,503>	<325,415>	50,088	<91,684>	<301,032>
<0>	<2>	<2>	0	0