

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
September (08/26/12 - 09/29/12)**

**Prepared
October 17, 2012**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - SEPTEMBER 2012 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

SEPTEMBER (08/26/12 - 09/29/12)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12	
CURRENT MONTH										**		YTD 2 MONTHS (07/29/12 - 09/29/12)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%		
8,421		8,439		(18)	(0.2%)	(1,190)	(12.4%)	9,611		GROSS INCOME													
1,075		1,069		6	0.6%	(42)	(3.8%)	1,117		UCLA Store	11,990		12,441		(451)	(3.6%)	(1,514)	(11.2%)	13,504				
311		235		76	32.3%	71	29.6%	240		UCLA Restaurants	1,894		1,996		(102)	(5.1%)	(74)	(3.8%)	1,968				
110		122		(12)	(9.8%)	(6)	(5.2%)	116		Services Division	508		445		63	14.2%	68	15.5%	440				
9,917		9,865		52	0.5%	(1,167)	(10.5%)	11,084		UCLA Student Union	231		247		(16)	(6.5%)	9	4.1%	222				
										TOTAL	14,623		15,129		(506)	(3.3%)	(1,511)	(9.4%)	16,134				
2,207	26.2%	2,257	26.7%	(50)	(0.5)	(271)	0.4	2,478	25.8%	GROSS MARGIN													
749	69.7%	748	70.0%	1	(0.3)	(31)	(0.1)	780	69.8%	UCLA Store	3,202	26.7%	3,364	27.0%	(162)	(0.3)	(324)	0.6	3,526	26.1%			
310	99.7%	235	100.0%	75	(0.3)	70	(0.3)	240	100.0%	UCLA Restaurants	1,319	69.6%	1,401	70.2%	(82)	(0.6)	(56)	(0.3)	1,375	69.9%			
52	47.3%	58	47.5%	(6)	(0.2)	(2)	0.7	54	46.6%	Services Division	507	99.8%	444	99.8%	63	0.0	68	0.0	439	99.8%			
3,318	33.5%	3,298	33.4%	20	0.1	(234)	1.5	3,552	32.0%	UCLA Student Union	125	54.1%	131	53.0%	(6)	1.1	8	1.4	117	52.7%			
										TOTAL	5,153	35.2%	5,340	35.3%	(187)	(0.1)	(304)	1.4	5,457	33.8%			
572	6.8%	614	7.3%	42	0.5	0	(0.8)	572	6.0%	WAGES & BENEFITS													
567	52.7%	602	56.3%	35	3.6	5	(1.5)	572	51.2%	UCLA Store	1,106	9.2%	1,172	9.4%	66	0.2	(12)	(1.1)	1,094	8.1%			
46	14.8%	48	20.4%	2	5.6	(1)	4.0	45	18.8%	UCLA Restaurants	1,086	57.3%	1,127	56.5%	41	(0.8)	(21)	(3.2)	1,065	54.1%			
65	59.1%	68	55.7%	3	(3.4)	2	(1.3)	67	57.8%	Services Division	92	18.1%	96	21.6%	4	3.5	(3)	2.1	89	20.2%			
1,250	12.6%	1,332	13.5%	82	0.9	6	(1.3)	1,256	11.3%	UCLA Student Union	120	51.9%	131	53.0%	11	1.1	6	4.9	126	56.8%			
										TOTAL	2,404	16.4%	2,526	16.7%	122	0.3	(30)	(1.7)	2,374	14.7%			
282	3.3%	279	3.3%	(3)	0.0	38	0.0	320	3.3%	OTHER CONTROLLABLES *													
125	11.6%	131	12.3%	6	0.7	15	0.9	140	12.5%	UCLA Store	560	4.7%	582	4.7%	22	0.0	40	(0.3)	600	4.4%			
123	39.5%	81	34.5%	(42)	(5.0)	(37)	(3.7)	86	35.8%	UCLA Restaurants	208	11.0%	234	11.7%	26	0.7	19	0.5	227	11.5%			
50	45.5%	46	37.7%	(4)	(7.8)	3	0.2	53	45.7%	Services Division	184	36.2%	149	33.5%	(35)	(2.7)	(31)	(1.4)	153	34.8%			
580	5.8%	537	5.4%	(43)	(0.4)	19	(0.4)	599	5.4%	UCLA Student Union	91	39.4%	91	36.8%	0	(2.6)	7	4.7	98	44.1%			
										TOTAL	1,043	7.1%	1,056	7.0%	13	(0.1)	35	(0.4)	1,078	6.7%			
1,353	16.1%	1,365	16.2%	(12)	(0.1)	(233)	(0.4)	1,586	16.5%	CONTRIBUTION													
57	5.3%	15	1.4%	42	3.9	(12)	(0.9)	69	6.2%	UCLA Store	1,536	12.8%	1,610	12.9%	(74)	(0.1)	(296)	(0.8)	1,832	13.6%			
141	45.3%	106	45.1%	35	0.2	31	(0.5)	110	45.8%	UCLA Restaurants	25	1.3%	40	2.0%	(15)	(0.7)	(59)	(3.0)	84	4.3%			
(63)	(57.3%)	(56)	(45.9%)	(7)	(11.4)	3	(0.4)	(66)	(56.9%)	Services Division	231	45.5%	199	44.7%	32	0.8	34	0.7	197	44.8%			
1,488	15.0%	1,430	14.5%	58	0.5	(211)	(0.3)	1,699	15.3%	UCLA Student Union	(86)	(37.2%)	(92)	(37.2%)	6	0.0	22	11.4	(108)	(48.6%)			
										TOTAL	1,706	11.7%	1,757	11.6%	(51)	0.1	(299)	(0.7)	2,005	12.4%			
509	5.1%	533	5.4%	24	0.3	(11)	(0.6)	498	4.5%	ALLOCATED EXPENSES													
143	1.4%	174	1.8%	31	0.4	27	0.1	170	1.5%	Admin&Support Services	999	6.8%	1,049	6.9%	50	0.1	(21)	(0.7)	978	6.1%			
101	1.0%	81	0.8%	(20)	(0.2)	(19)	(0.3)	82	0.7%	Maintenance Division	305	2.1%	352	2.3%	47	0.2	42	0.1	347	2.2%			
225	2.3%	237	2.4%	12	0.1	(28)	(0.5)	197	1.8%	Utilities	194	1.3%	166	1.1%	(28)	(0.2)	(40)	(0.3)	154	1.0%			
978	9.9%	1,025	10.4%	47	0.5	(31)	(1.4)	947	8.5%	Depreciation	449	3.1%	473	3.1%	24	0.0	(56)	(0.7)	393	2.4%			
										TOTAL	1,947	13.3%	2,040	13.5%	93	0.2	(75)	(1.7)	1,872	11.6%			
510	5.1%	405	4.1%	105	1.0	(242)	(1.7)	752	6.8%	NET INCOME (LOSS) FROM OPERATIONS													
6	0.1%	0	0.0%	6	0.1	(1)	0.0	7	0.1%	OTHER INC/(EXP)													
21	0.2%	17	0.2%	4	0.0	2	0.0	19	0.2%	Non-Recurrent Inc/(Exp)	6	0.0%	0	0.0%	6	0.0	(3)	(0.1)	9	0.1%			
(54)	(0.5%)	(54)	(0.5%)	0	0.0	2	0.0	(56)	(0.5%)	Interest Income	38	0.3%	32	0.2%	6	0.1	1	0.1	37	0.2%			
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	(107)	(0.7%)	(107)	(0.7%)	0	0.0	6	0.0	(113)	(0.7%)			
202	2.0%	202	2.0%	0	0.0	16	0.3	186	1.7%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			
175	1.8%	165	1.7%	10	0.1	19	0.4	156	1.4%	Student Union Fee Income	405	2.8%	405	2.7%	0	0.1	34	0.5	371	2.3%			
										TOTAL	342	2.3%	330	2.2%	12	0.1	38	0.4	304	1.9%			
685	6.9%	570	5.8%	115	1.1	(223)	(1.3)	908	8.2%	NET INCOME (LOSS)													
										TOTAL	101	0.7%	47	0.3%	54	0.4	(336)	(2.0)	437	2.7%			

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - SEPTEMBER 2012 (\$000's)
DIVISIONS FULLY ALLOCATED**

SEPTEMBER (08/26/12 - 09/29/12)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12	
CURRENT MONTH										**		YTD 2 MONTHS (07/29/12 - 09/29/12)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
8,421		8,439		(18)	(0.2%)	(1,190)	(12.4%)	9,611				11,990		12,441		(451)	(3.6%)	(1,514)	(11.2%)	13,504			
1,075		1,069		6	0.6%	(42)	(3.8%)	1,117				1,894		1,996		(102)	(5.1%)	(74)	(3.8%)	1,968			
311		235		76	32.3%	71	29.6%	240				508		445		63	14.2%	68	15.5%	440			
110		122		(12)	(9.8%)	(6)	(5.2%)	116				231		247		(16)	(6.5%)	9	4.1%	222			
9,917		9,865		52	0.5%	(1,167)	(10.5%)	11,084				14,623		15,129		(506)	(3.3%)	(1,511)	(9.4%)	16,134			
GROSS INCOME																							
2,207	26.2%	2,257	26.7%	(50)	(0.5)	(271)	0.4	2,478	25.8%			3,202	26.7%	3,364	27.0%	(162)	(0.3)	(324)	0.6	3,526	26.1%		
749	69.7%	748	70.0%	1	(0.3)	(31)	(0.1)	780	69.8%			1,319	69.6%	1,401	70.2%	(82)	(0.6)	(56)	(0.3)	1,375	69.9%		
310	99.7%	235	100.0%	75	(0.3)	70	(0.3)	240	100.0%			507	99.8%	444	99.8%	63	0.0	68	0.0	439	99.8%		
52	47.3%	58	47.5%	(6)	(0.2)	(2)	0.7	54	46.6%			125	54.1%	131	53.0%	(6)	1.1	8	1.4	117	52.7%		
3,318	33.5%	3,298	33.4%	20	0.1	(234)	1.5	3,552	32.0%			5,153	35.2%	5,340	35.3%	(187)	(0.1)	(304)	1.4	5,457	33.8%		
GROSS MARGIN																							
TOTAL CONTROLLABLES																							
854	10.1%	892	10.6%	38	0.5	38	(0.8)	892	9.3%			1,666	13.9%	1,754	14.1%	88	0.2	28	(1.4)	1,694	12.5%		
692	64.4%	733	68.6%	41	4.2	19	(0.7)	711	63.7%			1,294	68.3%	1,361	68.2%	67	(0.1)	(3)	(2.7)	1,291	65.6%		
169	54.3%	129	54.9%	(40)	0.6	(39)	(0.1)	130	54.2%			276	54.3%	245	55.1%	(31)	0.8	(34)	0.7	242	55.0%		
115	104.5%	115	94.3%	0	(10.2)	5	(1.1)	120	103.4%			211	91.3%	223	90.3%	12	(1.0)	13	9.6	224	100.9%		
1,830	18.5%	1,869	18.9%	39	0.4	23	(1.8)	1,853	16.7%			3,447	23.6%	3,583	23.7%	136	0.1	4	(2.2)	3,451	21.4%		
CONTRIBUTION																							
1,353	16.1%	1,365	16.2%	(12)	(0.1)	(233)	(0.4)	1,586	16.5%			1,536	12.8%	1,610	12.9%	(74)	(0.1)	(296)	(0.8)	1,832	13.6%		
57	5.3%	15	1.4%	42	3.9	(12)	(0.9)	69	6.2%			25	1.3%	40	2.0%	(15)	(0.7)	(59)	(3.0)	84	4.3%		
141	45.3%	106	45.1%	35	0.2	31	(0.5)	110	45.8%			231	45.5%	199	44.7%	32	0.8	34	0.7	197	44.8%		
(63)	(57.3%)	(56)	(45.9%)	(7)	(11.4)	3	(0.4)	(66)	(56.9%)			(86)	(37.2%)	(92)	(37.2%)	6	0.0	22	11.4	(108)	(48.6%)		
1,488	15.0%	1,430	14.5%	58	0.5	(211)	(0.3)	1,699	15.3%			1,706	11.7%	1,757	11.6%	(51)	0.1	(299)	(0.7)	2,005	12.4%		
ALLOCATED EXPENSES																							
602	7.1%	629	7.5%	27	0.4	9	(0.7)	611	6.4%			1,153	9.6%	1,202	9.7%	49	0.1	7	(1.0)	1,160	8.6%		
260	24.2%	281	26.3%	21	2.1	(35)	(4.1)	225	20.1%			550	29.0%	594	29.8%	44	0.8	(72)	(4.7)	478	24.3%		
40	12.9%	37	15.7%	(3)	2.8	(6)	1.3	34	14.2%			84	16.5%	81	18.2%	(3)	1.7	(7)	1.0	77	17.5%		
76	69.1%	78	63.9%	2	(5.2)	1	(2.7)	77	66.4%			160	69.3%	163	66.0%	3	(3.3)	(3)	1.4	157	70.7%		
978	9.9%	1,025	10.4%	47	0.5	(31)	(1.4)	947	8.5%			1,947	13.3%	2,040	13.5%	93	0.2	(75)	(1.7)	1,872	11.6%		
NET INCOME (LOSS) FROM OPERATIONS																							
750	7.6%	736	7.5%	14	0.1	(226)	(1.2)	976	8.8%			384	2.6%	409	2.7%	(25)	(0.1)	(288)	(1.6)	672	4.2%		
(203)	(2.0%)	(266)	(2.7%)	63	0.7	(47)	(0.6)	(156)	(1.4%)			(525)	(3.6%)	(554)	(3.7%)	29	0.1	(131)	(1.2)	(394)	(2.4%)		
102	1.0%	70	0.7%	32	0.3	27	0.3	75	0.7%			146	1.0%	117	0.8%	29	0.2	26	0.3	120	0.7%		
(139)	(1.4%)	(135)	(1.4%)	(4)	0.0	4	(0.1)	(143)	(1.3%)			(246)	(1.7%)	(255)	(1.7%)	9	0.0	19	(0.1)	(265)	(1.6%)		
510	5.1%	405	4.1%	105	1.0	(242)	(1.7)	752	6.8%			(241)	(1.6%)	(283)	(1.9%)	42	0.3	(374)	(2.4)	133	0.8%		
OTHER INC/(EXP)																							
6	0.1%	0	0.0%	6	0.1	(1)	0.0	7	0.1%			6	0.0%	0	0.0%	6	0.0	(3)	(0.1)	9	0.1%		
21	0.2%	17	0.2%	4	0.0	2	0.0	19	0.2%			38	0.3%	32	0.2%	6	0.1	1	0.1	37	0.2%		
(54)	(0.5%)	(54)	(0.5%)	0	0.0	2	0.0	(56)	(0.5%)			(107)	(0.7%)	(107)	(0.7%)	0	0.0	6	0.0	(113)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
202	2.0%	202	2.0%	0	0.0	16	0.3	186	1.7%			405	2.8%	405	2.7%	0	0.1	34	0.5	371	2.3%		
175	1.8%	165	1.7%	10	0.1	19	0.4	156	1.4%			342	2.3%	330	2.2%	12	0.1	38	0.4	304	1.9%		
685	6.9%	570	5.8%	115	1.1	(223)	(1.3)	908	8.2%			101	0.7%	47	0.3%	54	0.4	(336)	(2.0)	437	2.7%		

ASUCLA
P/L Reconciliation
Sep-12

<i>Financial Analysis</i>	\$000's
	Sep-12
Budgeted Net Income/(Loss)	570
UCLA Store	
Gross Margin:	
Bearwear gross income \$32K below plan due to less campus foot traffic	(21)
Fast Track gross income \$16K below plan due mainly to delays in deliveries from new vendors negatively impacted sales in cosmetics	(11)
Bearwear MTW gross income \$64K higher than plan due to a strong fall catalog and team performance during the football games	30
The Market gross income \$25K below plan due to a lack of summer camps in early September due to the August start of LAUSD	(10)
Computer Store gross income \$236K below plan due to continued downward trend in computer hardware sales	(31)
New Text gross income \$195K below plan due mostly to continued downward trend of textbook sales due to competition, and changes in student purchasing patterns and student usage	(47)
Used Text gross margin below plan due mostly to additional markdowns for old titles	(12)
APS gross income \$20K above plan due to additional off campus sales not budgeted	13
Luvalle Essentials/Market gross income \$8K below plan due to timing: still off a week in comparison to prior year calendar	(6)
HSS Dental gross income \$369K higher than plan due to significantly less back ordered merchandise in the kit; overage will decline over the next four months to line up with budget	51
Total Wages lower than plan	27
Other, mainly positive controllables	5
Total Contribution	(12)
UCLA Restaurants	
Gross Margin:	
North Campus Student Ctr. gross income \$24K below plan due to new operating plan still in development	(16)
Café Synapse gross income \$14K below plan due to sales trend continues to drop; new menu and operations plan in development in an effort to recover customer base	(10)
Yoshinoya gross income \$6K below plan due to first year of operation and no summer data available when developing budget	(6)
Luvalle Food Servery gross income \$11K below plan due to aggressive budget and new programs have not started yet	(8)
Catering gross income \$57K above plan because Athletic Sales and Welcome Week Graduate events increased over expectations, additionally generating higher income in rentals, setups, stations, and servers	45
Total Wages lower than plan	15
Other, mainly employee benefits due to no vacation accrual lower worker's comp rates than budgeted, and no unemployment accrual	22
Total Contribution	42
Services	
Gross Margin:	
Licensing domestic income above plan due to timing (\$20K budgeted for next month) and increased sell-in	80
Leased Ops income \$5K below plan due to correction of over accrual of Kaplan rent for Luvalle Commons space in August	(5)
Other, negative controllables mainly in Licensing	(40)
Total Contribution	35
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$11K below plan due to Anderson moving their forecast event back to their facility and fewer than expected corporate tabling activities	(6)
Other	(1)
Total Contribution	(7)
Allocated Expenses and Other	
A&SS lower than plan mainly total wages and employee benefits	24
Maintenance lower than plan due to positive employee benefits, and more time spent on capital projects thus positive capitalized wages and reduced maintenance and repairs expense	31
Utilities higher than plan due to higher chilled water as the month of September was extremely hot, and savings in electricity from the solar panels on Ackerman not yet realized as project is not completed; additionally, still researching the increased consumption at CSSC	(20)
Depreciation lower than plan due to timing of capitals	12
Other, positive non-recurring and interest income	10
Total	57
Actual Net Income/(Loss)	685

ASUCLA
P/L Reconciliation
Year-To-Date Through September 2012

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	47
UCLA Store	
Gross Margin:	
Bearwear gross income \$74K below plan due to the reduced traffic from the conversion of football scrimmage to "Meet and Greet" and overall less campus foot traf	(48)
Fast Track gross margin below plan due to delays in deliveries from new vendors negatively impacted sales in cosmetics and additional markdowns of discontinued	(10)
Computer Store gross income \$535K below plan due to continued lower department and individual sales	(64)
New Text gross income \$193K below plan due to continued downward sales trend; students are shopping elsewhere and sharing	(56)
Used Text gross margin below plan due mainly to additional markdowns for old titles	(10)
APS gross income \$29K above plan due mostly to additional off campus sales not budgeted	19
Luvall Essentials/Market gross income \$20K below plan due mostly to timing: off a week in comparison to prior year calendar	(10)
HSS Dental gross income \$259K above plan due mostly to significantly less back ordered merchandise in the September kit; offsets to occur in future months	29
Total Wages lower than plan	40
Other, mainly positive controllables including bank card expense and employee benefits	36
Total Contribution	(74)
UCLA Restaurants	
Gross Margin:	
North Campus Student Ctr. gross income \$35K below plan due to new operating plan still in development	(22)
CSSC gross income \$22K above plan due to first year of operation and no summer data available when developing budget	10
Café Synapse gross income \$24K below plan due to continued drop in sales (working on new menu and operations plan)	(17)
Yoshinoya gross income below plan due to first year of operation and no summer data available when developing budget	(10)
Luvall Food Servery gross income \$30K below plan due to aggressive budget and new programs have not started yet	(22)
YRL gross income \$19K below plan due to first year of operation and no summer data available when developing budget, and summer traffic less than expected	(13)
Catering gross margin above plan because Athletic Sales and Welcome Week Graduate events increased over expectations, additionally generating higher income in rentals, setups, stations, and servers	14
Concessions gross income \$16K below plan due to last day of tennis considerably lower than last year after budgeted event concert did not happen, and change in historical FB scrimmage event that did not draw same crowd levels	(11)
Wages lower than plan, mainly career	12
Other, positive controllables including employee benefits, bank card expense, and paper	44
Total Contribution	(15)
Services	
Gross Margin:	
Licensing domestic income above plan due to timing and increased sell-in	70
Leased Ops income below plan mainly due to the closure of the computer lab in Luvall Commons	(3)
Photography income below plan due mainly to decreased bookings, primarily for intercollegiate athletics	(5)
Total Wages lower than plan	2
Other, negative controllables mainly in Licensing (payment to UCLA)	(32)
Total Contribution	32
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$10K below plan due to Anderson moving their forecast event back to their facility and fewer than expected corporate tabling even	(1)
Recreation and Games gross margin below plan due to the rise of computing power in mobile devices which negatively impacts the gaming market	(3)
Total Wages lower than plan	9
Other, mainly positive controllables	1
Total Contribution	6
Allocated Expenses and Other	
A&SS lower than plan mainly in total wages and employee benefits	50
Maintenance lower than plan due to positive employee benefits and more time spent on capital projects thus less labor and materials spent on repairs and maintenance	47
Utilities higher than plan due to higher chilled water as the month of September was extremely hot, and savings in electricity from the solar panels on Ackerman not yet realized as project is not completed; additionally, still researching the increased consumption at CSSC	(28)
Depreciation lower than plan due to timing of capitals	24
Other, mainly positive non-recurring and interest income	12
Total	105
Actual Net Income/(Loss)	101

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and short term investments
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month September 2012	Prior Month August 2012	Prior Year July 2012
	\$11,152	\$10,207	\$10,251
	4,492	3,806	3,471
	(126)	(109)	(114)
	4,366	3,697	3,357
	661	458	256
	7,348	7,062	7,324
	151	180	265
	23,678	21,604	21,453
	64,290	64,151	64,048
	(36,650)	(36,439)	(36,215)
	27,640	27,713	27,834
	51,318	49,317	49,286
	\$7,003	\$6,207	\$5,681
	2,198	2,303	2,427
	1,199	690	824
	242	189	136
	580	497	184
	81	107	124
	705	705	705
	12,010	10,697	10,080
	12,747	12,747	12,747
	12,747	12,747	12,747
	24,757	23,444	22,827
	26,459	26,459	26,722
	101	(588)	(263)
	26,562	25,873	26,459
	51,318	49,317	49,286

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
September 2012
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)	\$685	\$101	\$908
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	225	\$449	\$197
Depreciation - textbook rental equipment	0	\$0	\$0
Loss (Gain) on disposals of fixed assets	0	\$0	\$0
(Increase)/decrease in current assets:			\$0
Accounts receivable	(668)	(\$1,009)	(\$1,192)
Student fees receivable	(202)	(\$404)	(\$186)
Inventories	(286)	(\$23)	(\$99)
Prepaid expenses and other current assets	29	\$114	\$9
Increase/(decrease) in current liabilities:			\$0
Accounts payable	798	\$1,322	\$2,191
Sales Tax payable & other liabilities	511	\$376	\$648
Wages and payroll taxes payable	(104)	(\$229)	\$129
Interest payable	53	\$107	\$56
Deferred Income	84	\$397	\$403
Funds held for others	(25)	(\$42)	\$59
Other Current Liabilities (Current Portion of LT Debt)	0	\$0	\$0

Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(152)	(\$255)	(\$114)

Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan	0	\$0	\$0
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Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND S/T INVMT

CASH AND SHORT TERM INVESTMENTS, Beginning

CASH AND SHORT TERM INVESTMENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	\$685	\$101	\$908
	225	\$449	\$197
	0	\$0	\$0
	0	\$0	\$0
			\$0
	(668)	(\$1,009)	(\$1,192)
	(202)	(\$404)	(\$186)
	(286)	(\$23)	(\$99)
	29	\$114	\$9
			\$0
	798	\$1,322	\$2,191
	511	\$376	\$648
	(104)	(\$229)	\$129
	53	\$107	\$56
	84	\$397	\$403
	(25)	(\$42)	\$59
	0	\$0	\$0
	\$1,098	\$1,157	\$3,124
	0	\$0	0
	(152)	(\$255)	(\$114)
	(\$152)	(\$255)	(\$114)
	0	\$0	\$0
	\$0	\$0	\$0
	\$945	\$901	\$3,010
	\$10,207	10,251	\$11,228
	\$11,152	\$11,152	\$14,238

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
September 2012
(\$000's)

CASH AND SHORT TERM INVESTMENTS	11,152
Less: Committed Capital Projects	
HTS Renovation	(140)
Court of Sciences Student Center	(114)
Pauley Pavillion Remodel	(430)
AGB Drape Replacement & Sound Paneling	(150)
Ackerman B&A Level Remodel	(2,000)
NCSC Remodel	(250)
Ostin Music Café	(200)
Store POS	(150)
Terrace Food Court Patio Upgrade	(350)
Subtotal	(3,784)
Adjustment for Cash Overdraft Entry	(887)
Uncommitted Cash	6,481
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	5,708
RESERVE SURPLUS (DEFICIT)	773

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2012-2013 September 2012

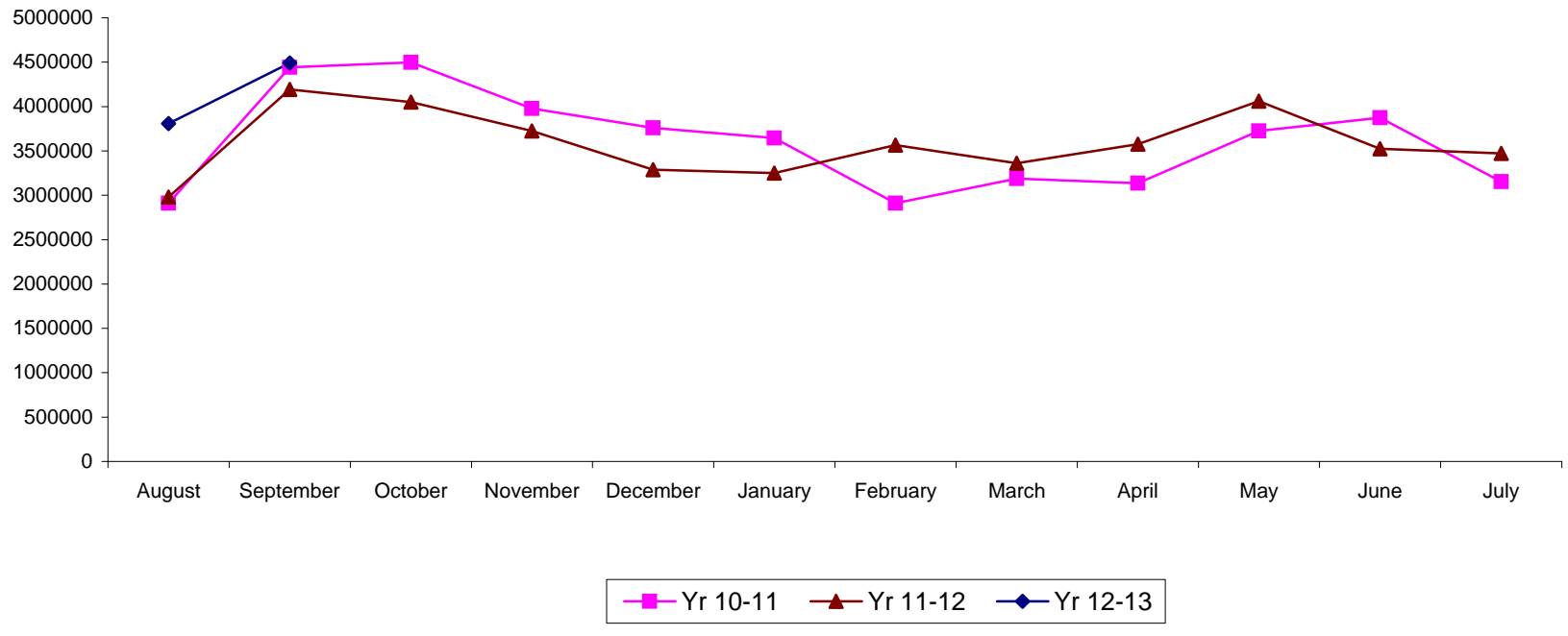
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2012-S001 Store General Replacement	50.0	0.0	7.6	7.6	42.4		0.0	In Progress
2012-S002 Store Photocopiers	40.0	0.0	20.9	20.9	19.1		0.0	In Progress
2012-S003 Pauley Souvenir Sales	40.0	0.0	3.5	3.5	36.5		0.0	In Progress
2012-S004 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0	2,000.0	0.0	Pending
2012-S005 Informal Photo-Photo Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-O032 Bearwear Remodel	0.0	7.6	4.8	12.4	27.6		40.0	In Progress
Total Store/Services	2,140.0	7.6	36.8	44.4	125.6	2,010.0	40.0	
Food Service								
2012-F006 FS Miscellaneous and Unanticipated	50.0	19.4	8.9	28.3	21.7		0.0	In Progress
2012-F007 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2012-F008 Patio Umbrellas	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-F009 LV FS Concept Updates	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2012-F010 Catering Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2012-F011 NCSC Remodel	250.0	0.0	0.0	0.0	0.0	250.0	0.0	Pending
2012-F012 Northern Lights Menu Update	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2012-F013 Ostin Music Café	200.0	0.0	0.0	0.0	0.0	200.0	0.0	Pending
2012-F014 TH Misc Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
Total Food Services	655.0	19.4	8.9	28.3	21.7	605.0	0.0	
Technology								
2012-T015 Network Infrastructure Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2012-T016 Printer Replacement	10.0	0.0	1.9	1.9	8.1		0.0	In Progress
2012-T017 PC Replacement, Infrastructure	80.0	50.9	30.8	81.7	0.0		1.7	Completed Awaiting Invoice
2012-T018 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2012-T019 Network Security Scan Software	18.0	0.0	0.0	0.0	0.0	18.0	0.0	Pending
2012-T020 Marketing Color Laser Printer	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-T021 ASUCLA Display Boards in AU KH	4.0	0.0	0.0	0.0	0.0	4.0	0.0	Pending
Total Technology	292.0	50.9	32.7	83.6	8.1	202.0	1.7	
Others								
2012-O022 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-O023 SUO General Replacement	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2012-O024 Information Technology Upgrades	5.0	0.0	6.2	6.2	0.0		1.2	Completed Awaiting Invoice
2012-O025 Board Room AU 2408 Remodel	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2012-O026 Terrace Food Court Patio Upgrade	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2012-O027 Fac. Misc. Remodels	25.0	0.0	8.6	8.6	16.4		0.0	In Progress
2012-O028 Finance Photocopier	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2012-O029 Finance Misc. Replacements	15.0	1.9	0.0	1.9	13.1		0.0	In Progress
2012-O030 Licensing Visual Identity	40.0	15.0	25.0	40.0	0.0		0.0	In Progress
2012-O033 A2L Training Table/Meeting Room	0.0	17.0	20.7	37.7	32.3		70.0	In Progress
Total Others	540.0	33.9	60.5	94.4	61.8	455.0	71.2	
Total Current Year Projects	3,627.0	111.8	138.9	250.7	217.2	3,272.0	112.9	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

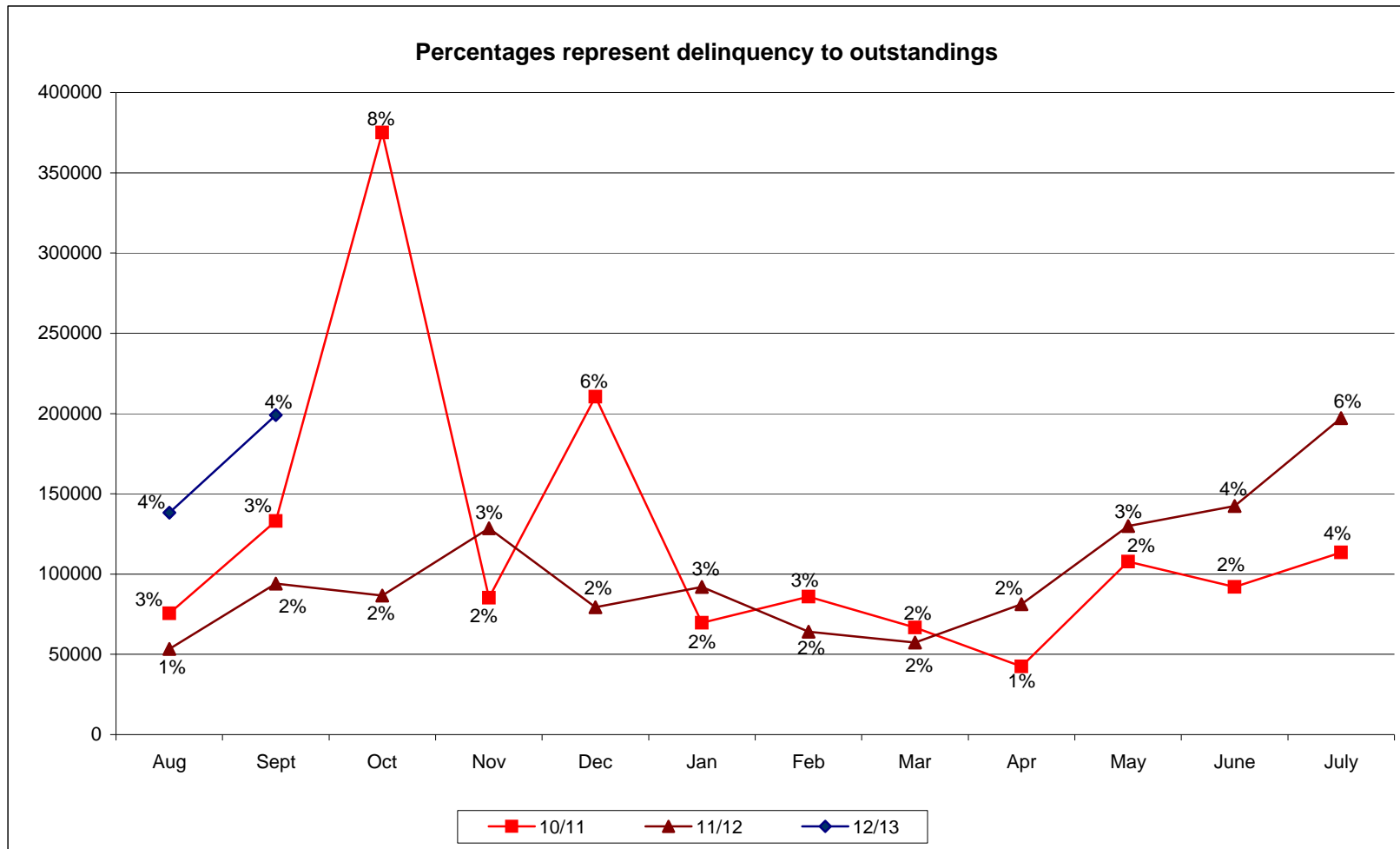
9/29/2012	September	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$969,872	24%	\$90,044	23%	\$15,594	10%	\$12,712	52%	\$1,710	14%	\$1,157	8%	\$1,091,089	23%
ASUCLA PUBLICATIONS		\$159,013	4%	\$1,960	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$160,973	4%
ASUCLA USA/GSA		\$70,605	2%	\$0	0%	(\$121)	0%	\$0	0%	\$121	1%	(\$49)	0%	\$70,556	2%
DUE FROM VENDORS		\$181,879	5%	(\$2,417)	-1%	\$8,362	6%	\$4,713	19%	\$3,141	26%	\$12,011	84%	\$207,689	5%
DENTAL KITS		\$797,989	21%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$797,989	18%
OTHER		\$1,710,964	44%	\$313,409	78%	\$124,297	84%	\$6,983	29%	\$7,208	59%	\$1,187	8%	\$2,164,048	48%
TOTAL CURRENT MONTH		\$3,890,322	100%	\$402,996	100%	\$148,132	100%	\$24,408	100%	\$12,180	100%	\$14,306	100%	\$4,492,344	100%
		87%		9%		3%		1%		0%		0%		100%	
8/25/2012	August	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$782,073	23%	\$98,311	34%	\$30,525	38%	\$16,057	59%	\$7,805	35%	\$7,559	132%	\$942,330	24%
ASUCLA PUBLICATIONS		\$164,706	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$164,706	4%
ASUCLA USA/GSA		\$71,264	2%	(\$121)	0%	\$0	0%	\$121	0%	(\$49)	0%	\$0	0%	\$71,215	2%
DUE FROM VENDORS		\$765,305	23%	\$5,673	2%	\$6,105	7%	\$3,913	14%	\$2,609	11%	(\$1,941)	-34%	\$781,664	21%
DENTAL KITS		\$110,887	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$110,887	3%
OTHER		\$1,485,275	44%	\$184,758	64%	\$45,649	55%	\$7,357	27%	\$12,357	54%	\$118	2%	\$1,735,514	46%
TOTAL CURRENT MONTH		\$3,379,510	100%	\$288,621	100%	\$82,279	100%	\$27,448	100%	\$22,722	100%	\$5,736	100%	\$3,806,316	100%
		88%		8%		2%		1%		1%		0%		100%	
7/28/2012	July	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$751,349	24%	\$87,948	52%	\$61,573	75%	\$29,781	43%	\$8,422	31%	\$12,529	65%	\$951,602	27%
ASUCLA PUBLICATIONS		\$91,798	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$91,798	3%
ASUCLA USA/GSA		\$46,840	2%	(\$84)	0%	\$121	0%	(\$49)	0%	\$0	0%	\$0	0%	\$46,828	1%
DUE FROM VENDORS		\$663,587	21%	\$2,378	1%	\$666	1%	\$25,754	37%	\$17,169	65%	\$5,716	30%	\$715,270	21%
DENTAL KITS		\$141,034	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$141,034	4%
OTHER		\$1,407,531	45%	\$81,524	47%	\$20,073	24%	\$13,495	20%	\$938	4%	\$932	5%	\$1,524,493	44%
TOTAL CURRENT MONTH		\$3,102,139	100%	\$171,766	100%	\$82,433	100%	\$68,981	100%	\$26,529	100%	\$19,177	100%	\$3,471,025	100%
		89%		5%		2%		2%		1%		1%		100%	

Total Aged Accounts Receivable Balances

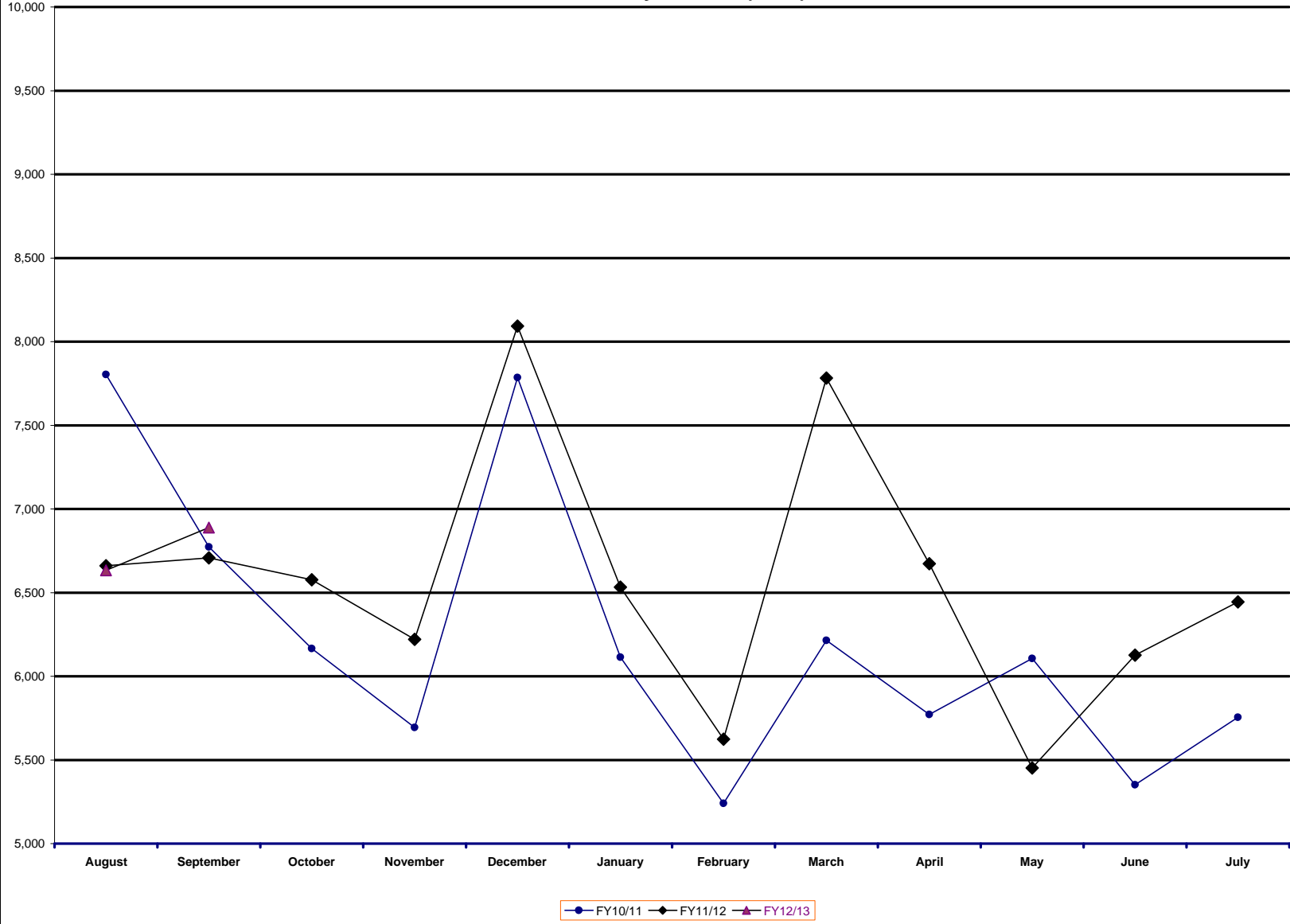
12 Month History
August 10 through September 12



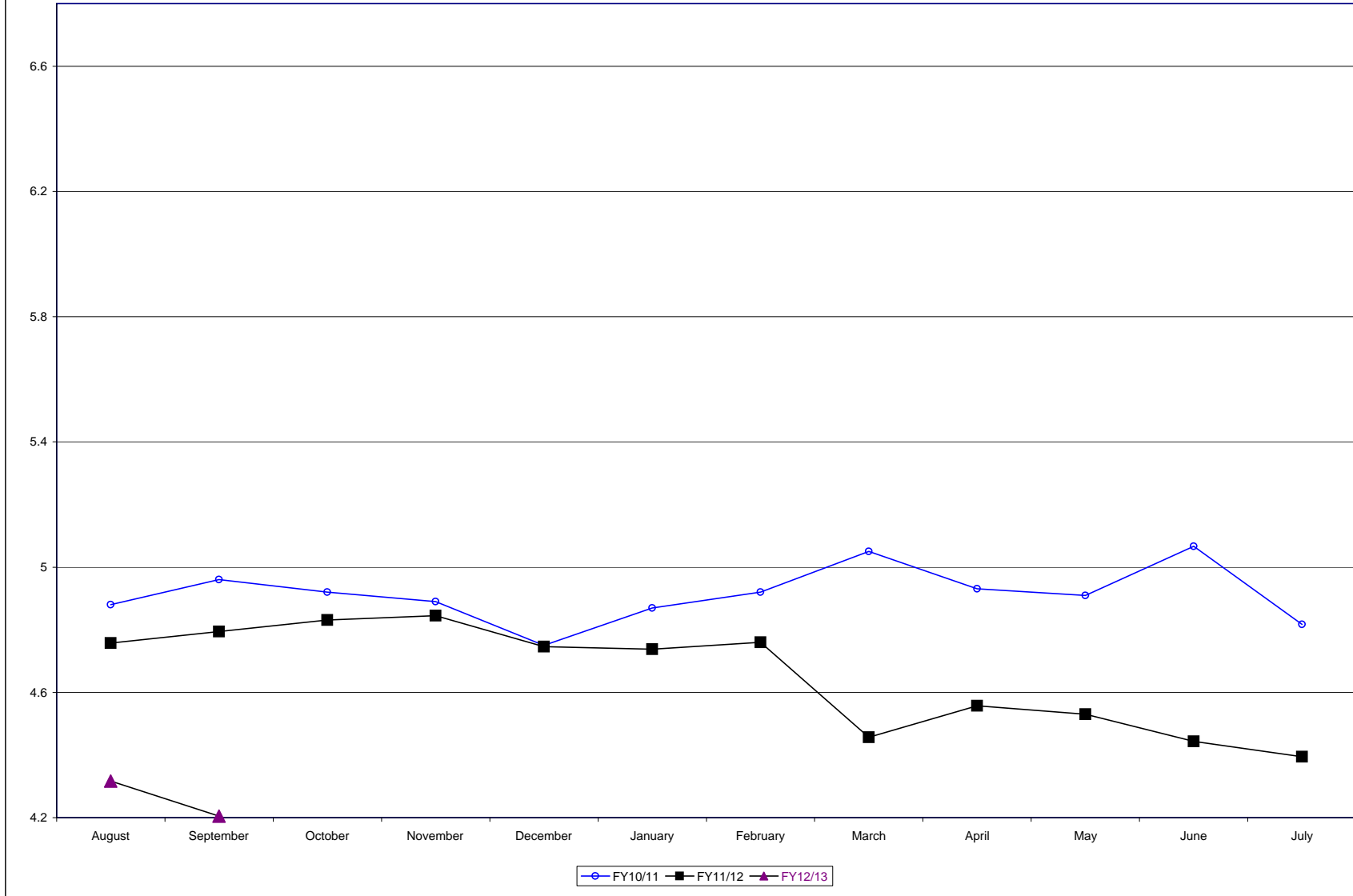
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

**UCLA STORE
INCOME STATEMENT**

SEP. 02(08/26/12-09/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 2 MO(07/29/12-09/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
2,391,270	2,550,715	<159,445>	2,773,840	2,895,522	<121,682>	3,391,239	3,746,085
120,229	131,912	<11,683>	204,075	211,955	<7,880>	141,682	224,169
1,016,045	1,059,200	<43,155>	1,718,979	1,793,200	<74,221>	976,692	1,669,882
1,999,622	2,275,600	<275,978>	3,435,028	4,009,100	<574,072>	2,601,058	4,276,980
445,051	422,740	22,311	845,047	784,738	60,309	513,224	899,909
171,802	105,000	66,802	251,102	211,000	40,102	87,614	181,138
2,156,718	1,772,508	384,210	2,602,267	2,365,323	236,944	1,783,545	2,343,040
8,300,737	8,317,675	<16,938>	11,830,338	12,270,838	<440,500>	9,495,054	13,341,202
6,182,774	6,150,448	<32,326>	8,741,538	9,030,822	289,284	7,095,133	9,925,330
11,196	11,500	304	13,360	13,010	<350>	15,944	17,859
1,785	2,030	245	3,041	3,240	199	2,128	3,326
3,909	4,330	421	6,840	7,210	370	4,027	6,927
5,104	5,640	536	8,621	9,660	1,039	6,577	10,503
2,475	2,120	<355>	4,709	3,990	<719>	2,917	5,239
630	370	<260>	919	740	<179>	325	656
6,566	5,270	<1,296>	8,755	7,940	<815>	5,575	8,094
31,667	31,260	<407>	46,245	45,790	<455>	37,493	52,604
6,214,441	6,181,708	<32,733>	8,787,783	9,076,612	288,829	7,132,625	9,977,934
74.5	73.9	<0.5>	73.9	73.6	<0.3>	74.7	74.4
2,086,296	2,135,967	<49,671>	3,042,554	3,194,226	<151,672>	2,362,428	3,363,268
25.5	26.1	<0.5>	26.1	26.4	<0.3>	25.3	25.6
0.4	0.4	0.0	0.4	0.4	<0.0>	0.4	0.4
25.1	25.7	<0.6>	25.7	26.0	<0.3>	24.9	25.2
23.9	24.0	<0.2>	23.7	24.3	<0.5>	24.5	24.6
32.5	33.0	<0.5>	33.8	34.1	<0.3>	32.2	33.6
51.2	51.9	<0.8>	51.6	52.5	<0.9>	51.3	51.7
17.3	17.5	<0.1>	17.0	16.7	0.4	17.6	16.7
24.2	26.5	<2.3>	23.7	25.9	<2.2>	25.2	24.1
50.8	51.9	<1.1>	52.0	52.6	<0.6>	45.3	54.7
19.3	20.7	<1.4>	19.8	21.0	<1.3>	20.0	20.2
120,598	121,095	<497>	159,559	169,909	<10,350>	116,038	163,114
2,206,894	2,257,062	<50,168>	3,202,114	3,364,135	<162,021>	2,478,466	3,526,382
266,200	283,257	17,057	540,987	566,514	25,527	272,974	549,055
2,922	0	<2,922>	6,221	0	<6,221>	0	0
168,289	181,530	13,241	290,277	310,559	20,282	177,786	303,563
437,410	464,787	27,377	837,486	877,073	39,587	450,760	852,618
5.3	5.6	0.3	7.1	7.2	0.1	4.8	6.4
134,288	148,764	14,476	268,494	294,992	26,498	121,321	241,247
9,971	8,622	<1,349>	21,173	25,799	4,626	11,524	26,295
12,578	14,405	1,827	26,251	28,190	1,939	14,540	27,901
108	125	17	263	250	<13>	110	224
18	18	0	54	36	<18>	40	53
2,385	1,900	<485>	3,360	4,425	1,065	2,284	4,270
0	380	380	0	380	380	0	0
6,907	5,600	<1,307>	11,783	15,550	3,767	8,498	13,306
46,189	56,220	10,031	61,921	77,095	15,174	53,089	71,119
901	1,000	99	1,807	1,950	143	1,075	1,967
0	0	0	<1>	0	1	<18>	<18>
0	0	0	0	100	100	111	111
21,322	16,110	<5,212>	54,684	57,690	3,006	19,800	53,161
<1,494>	<2,300>	<806>	<294>	<3,300>	<3,006>	<98>	<98>
40,658	45,075	4,417	165,731	170,150	4,419	45,577	166,616
3,048	1,890	<1,158>	8,393	6,475	<1,918>	3,224	7,251
<192>	0	192	<19>	0	19	28	28
94,373	110,708	16,335	153,058	176,685	23,627	127,519	192,321
2,029	0	<2,029>	2,542	0	<2,542>	4,627	4,616
856	0	<856>	4,243	0	<4,243>	714	829
0	0	0	0	0	0	2,151	2,151
873	0	<873>	873	0	<873>	0	0
0	0	0	0	0	0	0	600
5,297	500	<4,797>	5,613	725	<4,888>	652	866
0	0	0	0	0	0	<153>	<153>
0	0	0	241	0	<241>	0	0
16,355	16,355	0	16,357	16,355	<2>	11,600	12,099
0	1	1	0	3	3	0	0
20,068	2,040	<18,028>	22,337	3,600	<18,737>	13,199	14,558
416,538	427,413	10,875	828,864	877,150	48,286	441,412	841,320
853,947	892,200	38,253	1,666,350	1,754,223	87,873	892,172	1,693,938
1,352,947	1,364,862	<11,915>	1,535,764	1,609,912	<74,148>	1,586,294	1,832,444
27,836	29,154	1,318	54,394	57,593	3,199	25,443	50,788
176,186	181,898	5,712	340,012	344,783	4,771	179,434	341,146
71,787	76,465	4,678	138,143	144,567	6,424	72,166	132,521
41,170	46,095	4,925	76,978	84,728	7,750	41,181	77,731
121,708	125,464	3,756	212,068	226,753	14,685	124,284	224,662
57,538	67,511	9,973	121,916	136,090	14,174	66,937	136,606
36,440	28,199	<8,241>	70,399	57,813	<12,586>	29,508	55,720
69,400	69,375	<25>	138,525	138,750	225	70,420	140,821
602,065	624,161	22,096	1,152,435	1,191,077	38,642	609,373	1,159,994
750,882	740,701	10,181	383,329	418,835	<35,506>	976,921	672,450

UCLA RESTAURANTS
INCOME STATEMENT

SEP. 02(08/26/12-09/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 2 MO(07/29/12-09/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
99,208	96,127	3,081	187,346	182,419	4,927	131,486	229,434
110,591	134,768	<24,177>	207,196	238,419	<31,223>	153,440	252,191
123,538	126,881	<3,343>	225,278	226,635	<1,357>	54,676	98,400
173,722	194,381	<20,659>	303,229	357,516	<54,287>	194,883	322,181
178,163	186,547	<8,384>	330,943	345,541	<14,599>	225,528	391,421
220,197	186,371	33,826	342,072	378,578	<36,506>	190,081	389,529
905,418	925,075	<19,657>	1,596,063	1,729,108	<133,045>	950,095	1,683,155
326,278	321,040	<5,238>	575,215	595,359	20,144	336,301	593,258
36.0	34.7	<1.3>	36.0	34.4	<1.6>	35.4	35.3
579,140	604,035	<24,895>	1,020,848	1,133,749	<112,901>	613,794	1,089,897
64.0	65.3	<1.3>	64.0	65.6	<1.6>	64.6	64.8
65.3	67.3	<2.0>	65.3	67.9	<2.5>	65.3	65.9
59.9	61.6	<1.7>	60.6	62.1	<1.5>	61.8	61.7
65.1	67.2	<2.2>	64.7	67.2	<2.5>	66.7	67.1
68.6	70.1	<1.5>	68.9	69.6	<0.8>	70.6	70.1
63.9	65.2	<1.3>	63.7	65.5	<1.8>	65.4	65.5
61.3	61.1	0.2	60.9	62.2	<1.3>	58.6	60.8
169,700	144,025	25,675	298,160	267,089	31,071	166,509	285,085
748,840	748,060	780	1,319,008	1,400,838	<81,830>	780,303	1,374,982
284,821	292,755	7,934	530,002	549,755	19,753	270,668	506,279
1,042	1,644	602	1,377	4,148	2,771	5,946	8,321
168,500	175,827	7,327	324,485	313,767	<10,718>	187,249	332,469
<27,931>	<29,174>	<1,243>	<53,042>	<52,876>	166	<25,459>	<44,115>
426,432	441,052	14,620	802,823	814,794	11,971	438,404	802,955
47.1	47.7	0.6	50.3	47.1	<3.2>	46.1	47.7
140,459	161,392	20,933	282,990	311,746	28,756	133,202	261,631
2,293	1,655	<638>	2,932	3,155	224	2,128	2,804
3,802	4,498	696	7,918	8,996	1,078	4,221	8,749
2,427	2,500	73	2,427	3,500	1,073	2,000	2,497
41,959	45,481	3,522	74,297	83,871	9,574	51,614	86,694
4.6	4.9	0.3	4.7	4.9	0.2	5.4	5.2
4,286	3,767	<519>	7,796	7,016	<780>	4,137	6,048
<8,229>	<8,950>	<721>	<15,565>	<17,900>	<2,335>	<7,163>	<15,248>
3,086	2,659	<427>	4,367	6,091	1,724	3,048	10,540
7,630	6,711	<919>	11,794	12,251	457	8,256	15,201
2,224	1,910	<314>	2,988	2,810	<178>	2,146	3,524
24,195	26,245	2,050	24,814	29,320	4,506	25,462	27,298
262	100	<162>	292	200	<92>	0	0
5	22	18	21	42	21	7	12
4,977	4,487	<490>	11,224	8,888	<2,336>	8,397	11,911
16,325	22,665	6,340	34,393	42,416	8,023	17,283	30,800
1,177	1,574	397	2,220	2,907	687	1,487	2,538
704	679	<25>	171	1,108	937	1,371	1,706
0	0	0	0	0	0	189	189
949	1,250	301	1,628	2,850	1,222	640	1,244
411	375	<36>	662	750	88	86	395
5,000	250	<4,750>	9,750	5,250	<4,500>	240	240
11,454	12,805	1,351	23,794	30,648	6,854	14,317	29,519
265,396	292,075	26,679	490,913	545,915	55,002	273,067	488,292
691,828	733,127	41,299	1,293,736	1,360,709	66,973	711,470	1,291,246
57,012	14,933	42,079	25,271	40,129	<14,858>	68,832	83,736
27,137	27,665	528	52,123	53,445	1,322	24,746	47,883
22,493	23,757	1,264	60,097	62,677	2,580	20,846	56,220
9,165	9,687	522	24,396	25,463	1,067	8,384	21,587
5,256	5,839	583	13,475	14,788	1,313	4,784	12,779
15,538	15,895	357	36,279	39,360	3,081	14,439	36,396
48,504	64,433	15,929	102,775	129,890	27,115	56,427	115,157
30,719	26,914	<3,805>	59,346	55,179	<4,167>	24,875	46,972
100,848	106,614	5,766	201,600	213,228	11,628	70,600	141,110
259,660	280,804	21,144	550,091	594,030	43,940	225,101	478,104
<202,648>	<265,871>	63,223	<524,819>	<553,901>	29,082	<156,268>	<394,368>
263,354	279,705	<16,351>	480,899	510,140	<29,242>	283,428	478,668
94,302	96,678	<2,376>	175,855	175,994	<139>	85,877	147,407
169,052	183,027	<13,975>	305,044	334,146	<29,103>	197,551	331,261
5.02	4.98	0.04	5.07	5.00	0.07	4.77	4.86
6.18	6.18	<0.01>	6.17	6.19	<0.02>	6.07	6.12
4.38	4.34	0.03	4.44	4.37	0.07	4.21	4.30
28,212	29,230	1,018	51,021	52,357	1,336	31,006	54,094
32.09	31.65	0.44	31.28	33.03	<1.74>	30.64	31.12

SERVICES DIVISION
INCOME STATEMENT

SEP. 02(08/26/12-09/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 2 MO(07/29/12-09/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
16,314	15,684	630	21,042	25,678	<4,636>	14,940	24,459
16,314	15,684	630	21,042	25,678	<4,636>	14,940	24,459
422	77	<345>	1,274	1,065	<209>	75	1,033
15,892	15,607	285	19,768	24,613	<4,845>	14,865	23,427
97.4	99.5	<2.1>	93.9	95.9	<1.9>	99.5	95.8
97.4	99.5	<2.1>	93.9	95.9	<1.9>	99.5	95.8
214,641	135,000	79,641	320,913	250,000	70,913	145,642	257,027
79,699	84,743	<5,044>	166,072	169,303	<3,231>	79,666	158,773
294,340	219,743	74,597	486,985	419,303	67,682	225,308	415,801
310,232	235,350	74,882	506,753	443,916	62,837	240,173	439,227
31,165	31,299	134	62,439	61,892	<547>	30,582	61,065
459	1,733	1,274	558	3,466	2,908	900	1,921
31,623	33,032	1,409	62,997	65,358	2,361	31,482	62,986
193.9	210.6	16.8	299.4	254.5	<44.9>	210.7	257.5
14,417	15,450	1,033	28,933	30,699	1,766	13,152	26,050
2,611	874	<1,737>	2,797	1,574	<1,223>	984	1,337
582	732	150	1,258	1,456	198	715	1,498
77	105	28	115	210	95	157	251
0	0	0	0	0	0	1,000	1,000
2,000	2,000	0	2,000	2,000	0	2,000	2,000
3,296	4,500	1,204	6,896	9,000	2,104	2,858	4,935
248	373	125	248	373	125	362	362
2,083	2,083	0	4,166	4,866	700	2,083	4,866
1,150	1,150	0	1,700	2,300	600	0	3,236
4,150	4,150	0	7,561	8,300	739	1,074	6,217
0	0	0	0	0	0	1,500	2,111
21,322	13,500	<7,822>	31,891	25,000	<6,891>	12,633	23,573
40	0	<40>	40	0	<40>	0	0
85,154	51,070	<34,084>	125,508	94,140	<31,368>	60,451	101,956
137,129	95,987	<41,142>	213,111	179,918	<33,193>	98,967	179,392
168,752	129,019	<39,733>	276,108	245,276	<30,832>	130,449	242,379
141,480	106,331	35,149	230,645	198,640	32,005	109,724	196,849
2,012	2,071	59	4,095	4,301	206	1,777	3,764
6,301	5,074	<1,227>	15,089	13,603	<1,486>	4,352	12,412
2,648	2,133	<515>	6,318	5,699	<619>	1,804	4,905
1,519	1,285	<234>	3,499	3,307	<192>	1,029	2,907
4,490	3,500	<990>	9,488	8,804	<684>	3,107	8,264
10,206	11,976	1,770	21,626	24,137	2,511	11,873	24,231
6,464	5,001	<1,463>	12,488	10,253	<2,235>	5,234	9,884
5,865	5,695	<170>	11,729	11,390	<339>	5,277	10,554
39,505	36,735	<2,770>	84,332	81,494	<2,838>	34,453	76,921
101,975	69,596	32,379	146,313	117,146	29,167	75,271	119,928

UCLA STUDENT UNION
INCOME STATEMENT

SEP. 02(08/26/12-09/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 2 MO(07/29/12-09/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
35,956	42,110	<6,154>	106,041	109,910	<3,869>	35,094	86,665
1,694	2,528	<834>	3,155	5,264	<2,109>	1,887	3,432
54,314	54,918	<604>	93,526	96,023	<2,497>	54,229	94,818
91,964	99,556	<7,592>	202,723	211,197	<8,474>	91,210	184,915
53,430	53,710	280	91,830	93,911	2,081	52,529	92,401
4,663	10,400	5,737	14,007	22,250	8,243	9,490	13,142
0	30	30	34	50	16	104	123
58,093	64,140	6,047	105,870	116,211	10,341	62,123	105,666
63.2	64.4	1.3	52.2	55.0	2.8	68.1	57.1
33,871	35,416	<1,545>	96,852	94,986	1,866	29,087	79,250
36.8	35.6	1.3	47.8	45.0	2.8	31.9	42.9
87.0	75.3	11.7	86.8	79.8	7.0	73.0	84.8
100.0	98.8	1.2	98.9	99.1	<0.1>	94.5	96.4
1.6	2.2	<0.6>	1.8	2.2	<0.4>	3.1	2.6
7,305	12,557	<5,252>	8,651	14,503	<5,852>	15,137	16,599
856	536	320	3,057	4,368	<1,311>	536	4,368
9,472	9,668	<196>	16,258	16,904	<646>	9,271	16,392
17,632	22,761	<5,129>	27,966	35,775	<7,809>	24,944	37,359
51,503	58,177	<6,674>	124,818	130,761	<5,943>	54,030	116,609
29,138	29,756	618	55,401	59,512	4,111	29,801	59,447
21,095	23,268	2,174	36,873	41,374	4,501	23,923	40,317
50,233	53,024	2,791	92,274	100,886	8,612	53,724	99,764
54.6	53.3	<1.4>	45.5	47.8	2.3	58.9	54.0
14,448	15,291	843	27,781	30,438	2,657	13,402	26,551
1,184	768	<416>	1,589	1,304	<285>	969	1,466
2,874	3,411	537	6,155	6,752	597	3,324	6,530
0	0	0	<30>	0	30	0	0
1,469	1,698	229	1,469	1,698	229	4,769	5,088
1,081	1,081	0	17,153	17,153	0	820	16,592
3,998	7,465	3,467	4,285	8,302	4,017	5,599	6,192
405	405	0	662	710	48	886	1,218
0	20	20	0	160	160	0	0
0	28	28	0	148	148	6	270
0	300	300	325	799	474	1,184	1,663
549	601	52	999	1,202	203	461	1,048
4,399	1,239	<3,160>	5,545	4,040	<1,505>	1,207	4,909
1,832	1,083	<749>	2,932	2,166	<766>	1,100	2,200
1,078	1,383	305	2,162	2,457	295	1,129	2,223
<6>	33	39	<6>	58	64	0	1
588	322	<266>	1,981	2,621	640	1,526	2,726
15,417	15,417	0	30,833	30,834	1	15,417	30,833
15,034	11,000	<4,034>	14,852	11,000	<3,852>	14,818	15,143
64,350	61,545	<2,805>	118,687	121,842	3,155	66,617	124,654
114,583	114,569	<14>	210,961	222,728	11,767	120,341	224,418
<63,080>	<56,392>	<6,688>	<86,143>	<91,967>	5,824	<66,310>	<107,809>
3,197	3,326	129	5,988	6,627	639	3,032	5,936
2,223	2,636	413	7,614	7,709	95	2,104	6,380
934	1,108	174	3,186	3,229	43	872	2,517
536	668	132	1,751	1,871	120	498	1,494
1,584	1,819	235	4,650	4,974	324	1,502	4,238
30,321	35,567	5,246	64,247	71,705	7,458	35,274	71,988
19,203	14,860	<4,343>	37,098	30,466	<6,632>	15,550	29,363
17,742	18,125	383	35,196	36,250	1,054	17,961	35,503
75,740	78,109	2,369	159,730	162,831	3,101	76,793	157,419
<138,820>	<134,501>	<4,319>	<245,873>	<254,798>	8,926	<143,104>	<265,228>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

SEP. 02(08/26/12-09/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 2 MO(07/29/12-09/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
284,980	290,755	5,775	573,238	581,611	8,373	295,335	589,743
0	300	300	0	600	600	0	0
27,117	34,963	7,846	58,579	64,923	6,344	33,190	67,220
312,097	326,018	13,921	631,818	647,134	15,316	328,525	656,963
3.2	3.3	0.2	4.3	4.3	<0.0>	3.0	4.1
212	1,000	788	212	2,000	1,788	0	0
0	833	833	0	1,666	1,666	0	0
123,717	132,627	8,910	250,311	265,164	14,853	117,675	232,834
8,013	8,513	500	15,244	17,037	1,793	9,953	17,041
8,163	9,758	1,595	17,237	19,625	2,388	9,407	18,746
883	1,149	266	2,042	2,234	192	1,288	2,190
4,873	3,644	<1,229>	6,191	7,390	1,199	603	702
0	40	40	0	80	80	0	0
3,172	322	<2,850>	3,240	645	<2,595>	198	625
627	855	228	627	1,710	1,083	0	361
418	418	0	587	595	8	28	28
632	500	<132>	663	1,000	337	1,611	1,871
553	337	<216>	553	674	121	350	1,027
<1,169>	<1,500>	<331>	<2,155>	<3,000>	<845>	<4,731>	<7,838>
976	50	<926>	996	100	<896>	0	0
7,373	2,482	<4,891>	7,373	4,964	<2,409>	2,367	4,735
2,911	6,500	3,589	5,139	10,600	5,461	1,850	6,232
1,906	2,040	134	3,812	3,974	162	1,981	3,858
4,518	5,687	1,169	10,288	10,912	624	3,663	6,896
8,282	10,244	1,962	17,789	20,488	2,699	9,705	13,339
230	42	<188>	230	52	<178>	101	160
11,556	11,556	0	23,234	23,234	0	11,220	22,557
5	80	75	5	160	155	3	0
20,440	21,000	560	40,880	42,000	1,120	18,338	36,676
2,816	3,127	311	5,747	6,373	626	2,531	5,177
773	773	0	1,545	1,546	1	814	1,628
10,123	10,463	340	20,246	20,586	340	10,158	19,986
1,013	203	<810>	2,130	203	<1,927>	203	203
9,167	9,652	485	18,333	19,308	975	9,371	18,746
10,225	10,300	75	16,824	20,600	3,776	10,351	19,626
200	200	0	526	400	<126>	0	0
3,343	4,079	736	6,893	8,313	1,420	3,960	8,071
2,926	3,100	174	5,852	6,200	348	4,426	8,822
7,640	7,640	0	15,280	15,280	0	7,417	14,833
15,498	15,929	431	30,996	31,858	862	15,298	30,596
14,637	15,000	363	15,049	16,200	1,151	9,863	10,203
286,650	298,643	11,993	543,917	580,171	36,254	259,998	499,928
598,747	624,661	25,914	1,175,735	1,227,305	51,570	588,524	1,156,891
12,386	14,533	2,147	26,245	29,301	3,056	14,409	29,406
7,844	6,073	<1,771>	15,154	12,451	<2,703>	6,352	11,995
14,797	17,273	2,476	29,577	34,546	4,969	17,513	34,806
35,027	37,879	2,852	70,976	76,298	5,322	38,274	76,207
633,774	662,540	28,766	1,246,711	1,303,603	56,892	626,798	1,233,098
<543,720>	<571,181>	<27,461>	<1,069,643>	<1,125,054>	<55,411>	<535,784>	<1,054,531>
<24,626>	<24,626>	0	<48,446>	<48,446>	0	<22,809>	<45,618>
<3,191>	<3,191>	0	<5,855>	<5,855>	0	<2,703>	<5,406>
<62,237>	<63,542>	<1,305>	<122,766>	<124,248>	<1,482>	<65,502>	<127,543>
<633,774>	<662,540>	<28,766>	<1,246,710>	<1,303,603>	<56,893>	<626,798>	<1,233,098>
0	0	<0>	1	0	<1>	<0>	<0>

MAINTENANCE DIVISION
EXPENSE STATEMENT

SEP. 02(08/26/12-09/29/12)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 2 MO(07/29/12-09/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
86,050	92,857	6,807	182,362	190,475	8,113	88,079	181,353
4,322	0	<4,322>	5,577	0	<5,577>	2,111	4,855
<100>	0	100	<250>	0	250	0	0
<3,917>	<4,468>	<551>	<8,470>	<8,509>	<39>	<5,388>	<9,635>
<20,823>	<3,000>	17,823	<27,798>	<6,000>	21,798	<9,675>	<12,735>
65,533	85,389	19,856	151,422	175,966	24,544	75,127	163,838
51,470	58,138	6,668	105,609	117,636	12,027	51,356	102,517
174	140	<34>	169	305	136	128	245
455	1,059	604	1,169	1,915	746	778	1,530
0	180	180	0	360	360	348	348
4,876	4,664	<212>	9,382	9,208	<174>	4,622	9,117
5,322	4,319	<1,003>	9,914	9,085	<829>	5,587	11,319
1,179	1,234	55	2,336	2,332	<4>	1,973	3,291
692	787	95	1,401	1,638	237	713	1,490
10,310	16,725	6,415	18,039	30,450	12,411	28,681	50,059
2,759	2,925	166	5,532	5,850	318	2,774	6,567
0	0	0	0	200	200	0	0
272	275	3	404	550	146	395	1,054
15	225	210	15	450	435	231	231
3,413	2,450	<963>	8,130	4,900	<3,230>	2,718	8,033
6,946	6,628	<318>	13,341	13,030	<311>	6,374	11,853
3,695	3,219	<476>	7,046	6,438	<608>	2,723	5,593
384	880	496	717	1,360	643	618	1,052
91,963	103,848	11,885	183,205	205,707	22,502	110,020	214,300
157,495	189,237	31,742	334,627	381,673	47,046	185,148	378,138
16,006	19,665	3,659	32,011	39,330	7,319	15,331	30,662
16,006	19,665	3,659	32,011	39,330	7,319	15,331	30,662
173,501	208,902	35,401	366,637	421,003	54,366	200,479	408,799
<146,569>	<179,486>	<32,917>	<310,564>	<361,821>	<51,257>	<170,511>	<347,982>
<6,058>	<6,058>	0	<12,116>	<12,116>	0	<6,058>	<12,116>
<2,295>	<2,295>	0	<4,590>	<4,590>	0	<2,296>	<4,592>
<6,193>	<6,530>	<337>	<13,122>	<13,175>	<53>	<7,205>	<14,704>
<12,386>	<14,533>	<2,147>	<26,245>	<29,301>	<3,056>	<14,409>	<29,406>
<173,501>	<208,902>	<35,401>	<366,637>	<421,003>	<54,366>	<200,479>	<408,800>
0	0	<0>	0	0	<0>	0	<0>

UTILITIES
EXPENSE STATEMENT

SEP. 02(08/26/12-09/29/12)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
33,681	18,949	<14,732>	Chiller Water
60,418	54,822	<5,596>	Elec-Non Air Cond.
6,307	6,425	118	Water-Non Air Cond.
2,922	5,151	2,229	Steam-Non Air Cond.
4,907	2,377	<2,530>	Gas
108,235	87,724	<20,511>	TOTAL OTHER CONTROL.
108,235	87,724	<20,511>	TOTAL CONTROLLABLE EXP
<92,826>	<74,973>	17,853	Allocated-Svs and Ent
<2,642>	<2,642>	0	Allocated-USAC
<1,001>	<1,001>	0	Allocated-GSA
<3,922>	<3,035>	887	Allocated-Comm Board
<7,844>	<6,073>	1,771	Allocated-A & SS
<108,235>	<87,724>	20,511	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 12-13			FISCAL YEAR 11-12	
YTD 2 MO(07/29/12-09/29/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
55,868	38,995	<16,873>	16,197	34,317
122,432	111,904	<10,528>	60,861	109,814
14,937	13,713	<1,224>	4,833	11,841
7,114	10,102	2,988	4,623	7,672
8,997	4,954	<4,043>	1,803	3,531
209,348	179,668	<29,680>	88,317	167,175
209,348	179,668	<29,680>	88,317	167,175
<179,331>	<153,709>	25,622	<75,167>	<141,939>
<5,284>	<5,284>	0	<2,627>	<5,254>
<2,002>	<2,002>	0	<995>	<1,990>
<7,577>	<6,222>	1,355	<3,176>	<5,997>
<15,154>	<12,451>	2,703	<6,352>	<11,995>
<209,348>	<179,668>	29,680	<88,317>	<167,175>
0	0	0	0	0