

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

September (08/28/11 - 10/01/11)

Prepared

October 18, 2011

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - SEPTEMBER 2011 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

SEPTEMBER (08/28/11 - 10/01/11)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11	
CURRENT MONTH										**		YTD 2 MONTHS (07/31/11 - 10/01/11)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
9,611		9,691		(80)	(0.8%)	(311)	(3.1%)	9,922				13,504		13,902		(398)	(2.9%)	(453)	(3.2%)	13,957			
1,117		1,066		51	4.8%	155	16.1%	962				1,968		1,841		127	6.9%	292	17.4%	1,676			
240		288		(48)	(16.7%)	(27)	(10.1%)	267				440		478		(38)	(7.9%)	1	0.2%	439			
116		119		(3)	(2.5%)	4	3.6%	112				222		227		(5)	(2.2%)	3	1.4%	219			
11,084		11,164		(80)	(0.7%)	(179)	(1.6%)	11,263				16,134		16,448		(314)	(1.9%)	(157)	(1.0%)	16,291			
GROSS INCOME																							
2,478	25.8%	2,539	26.2%	(61)	(0.4)	(182)	(1.0)	2,660	26.8%			3,526	26.1%	3,700	26.6%	(174)	(0.5)	(226)	(0.8)	3,752	26.9%		
780	69.8%	749	70.3%	31	(0.5)	111	0.3	669	69.5%			1,375	69.9%	1,298	70.5%	77	(0.6)	193	(0.6)	1,182	70.5%		
240	100.0%	287	99.7%	(47)	0.3	(26)	0.4	266	99.6%			439	99.8%	476	99.6%	(37)	0.2	1	0.0	438	99.8%		
54	46.6%	56	47.1%	(2)	(0.5)	0	(1.6)	54	48.2%			117	52.7%	115	50.7%	2	2.0	5	1.6	112	51.1%		
3,552	32.0%	3,631	32.5%	(79)	(0.5)	(97)	(0.4)	3,649	32.4%			5,457	33.8%	5,589	34.0%	(132)	(0.2)	(27)	0.1	5,484	33.7%		
GROSS MARGIN																							
572	6.0%	583	6.0%	11	0.0	1	(0.2)	573	5.8%			1,094	8.1%	1,107	8.0%	13	(0.1)	(21)	(0.4)	1,073	7.7%		
572	51.2%	595	55.8%	23	4.6	(53)	2.8	519	54.0%			1,067	54.2%	1,087	59.0%	20	4.8	(103)	3.3	964	57.5%		
45	18.8%	50	17.4%	5	(1.4)	(3)	(3.1)	42	15.7%			89	20.2%	99	20.7%	10	0.5	(8)	(1.7)	81	18.5%		
67	57.8%	66	55.5%	(1)	(2.3)	(6)	(3.3)	61	54.5%			126	56.8%	126	55.5%	0	(1.3)	(9)	(3.4)	117	53.4%		
1,256	11.3%	1,294	11.6%	38	0.3	(61)	(0.7)	1,195	10.6%			2,376	14.7%	2,419	14.7%	43	0.0	(141)	(1.0)	2,235	13.7%		
WAGES & BENEFITS																							
320	3.3%	329	3.4%	9	0.1	13	0.1	333	3.4%			600	4.4%	587	4.2%	(13)	(0.2)	7	(0.1)	607	4.3%		
140	12.5%	135	12.7%	(5)	0.2	(7)	1.3	133	13.8%			227	11.5%	207	11.2%	(20)	(0.3)	(26)	(0.5)	201	12.0%		
86	35.8%	104	36.1%	18	0.3	24	5.4	110	41.2%			153	34.8%	155	32.4%	2	(2.4)	9	2.1	162	36.9%		
53	45.7%	48	40.3%	(5)	(5.4)	(4)	(1.9)	49	43.8%			98	44.1%	93	41.0%	(5)	(3.1)	(1)	0.2	97	44.3%		
599	5.4%	616	5.5%	17	0.1	26	0.1	625	5.5%			1,078	6.7%	1,042	6.3%	(36)	(0.4)	(11)	(0.2)	1,067	6.5%		
OTHER CONTROLLABLES *																							
1,586	16.5%	1,628	16.8%	(42)	(0.3)	(168)	(1.2)	1,754	17.7%			1,832	13.6%	2,006	14.4%	(174)	(0.8)	(240)	(1.2)	2,072	14.8%		
69	6.2%	19	1.8%	50	4.4	52	4.4	17	1.8%			81	4.1%	4	0.2%	77	3.9	63	3.0	18	1.1%		
110	45.8%	134	46.5%	(24)	(0.7)	(4)	3.1	114	42.7%			197	44.8%	222	46.4%	(25)	(1.6)	2	0.4	195	44.4%		
(66)	(56.9%)	(58)	(48.7%)	(8)	(8.2)	(11)	(7.8)	(55)	(49.1%)			(108)	(48.6%)	(104)	(45.8%)	(4)	(2.8)	(6)	(2.0)	(102)	(46.6%)		
1,699	15.3%	1,723	15.4%	(24)	(0.1)	(131)	(0.9)	1,830	16.2%			2,002	12.4%	2,128	12.9%	(126)	(0.5)	(181)	(1.0)	2,183	13.4%		
CONTRIBUTION																							
498	4.5%	497	4.5%	(1)	0.0	(14)	(0.2)	484	4.3%			978	6.1%	977	5.9%	(1)	(0.2)	(47)	(0.4)	931	5.7%		
170	1.5%	170	1.5%	0	0.0	(17)	(0.1)	153	1.4%			347	2.2%	342	2.1%	(5)	(0.1)	(34)	(0.3)	313	1.9%		
82	0.7%	74	0.7%	(8)	0.0	(6)	0.0	76	0.7%			154	1.0%	157	1.0%	3	0.0	8	0.0	162	1.0%		
197	1.8%	221	2.0%	24	0.2	4	0.0	201	1.8%			393	2.4%	442	2.7%	49	0.3	10	0.1	403	2.5%		
947	8.5%	962	8.6%	15	0.1	(33)	(0.4)	914	8.1%			1,872	11.6%	1,918	11.7%	46	0.1	(63)	(0.5)	1,809	11.1%		
ALLOCATED EXPENSES																							
752	6.8%	761	6.8%	(9)	0.0	(164)	(1.3)	916	8.1%			130	0.8%	210	1.3%	(80)	(0.5)	(244)	(1.5)	374	2.3%		
7	0.1%	0	0.0%	7	0.1	2	0.1	5	0.0%			9	0.1%	0	0.0%	9	0.1	(4)	0.0	13	0.1%		
19	0.2%	16	0.1%	3	0.1	(12)	(0.1)	31	0.3%			37	0.2%	32	0.2%	5	0.0	(22)	(0.2)	59	0.4%		
(56)	(0.5%)	(56)	(0.5%)	0	0.0	3	0.0	(59)	(0.5%)			(113)	(0.7%)	(113)	(0.7%)	0	0.0	5	0.0	(118)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
186	1.7%	186	1.7%	0	0.0	1	0.1	185	1.6%			371	2.3%	371	2.3%	0	0.0	1	0.0	370	2.3%		
156	1.4%	146	1.3%	10	0.1	(6)	0.0	162	1.4%			304	1.9%	290	1.8%	14	0.1	(20)	(0.1)	324	2.0%		
908	8.2%	907	8.1%	1	0.1	(170)	(1.4)	1,078	9.6%			434	2.7%	500	3.0%	(66)	(0.3)	(264)	(1.6)	698	4.3%		
NET INCOME (LOSS)																							

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - SEPTEMBER 2011 (\$000's)
DIVISIONS FULLY ALLOCATED**

SEPTEMBER (08/28/11 - 10/01/11)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11	
CURRENT MONTH										**		YTD 2 MONTHS (07/31/11 - 10/01/11)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
9,611		9,691		(80)	(0.8%)	(311)	(3.1%)	9,922				13,504		13,902		(398)	(2.9%)	(453)	(3.2%)	13,957			
1,117		1,066		51	4.8%	155	16.1%	962				1,968		1,841		127	6.9%	292	17.4%	1,676			
240		288		(48)	(16.7%)	(27)	(10.1%)	267				440		478		(38)	(7.9%)	1	0.2%	439			
116		119		(3)	(2.5%)	4	3.6%	112				222		227		(5)	(2.2%)	3	1.4%	219			
11,084		11,164		(80)	(0.7%)	(179)	(1.6%)	11,263				16,134		16,448		(314)	(1.9%)	(157)	(1.0%)	16,291			
GROSS INCOME																							
2,478	25.8%	2,539	26.2%	(61)	(0.4)	(182)	(1.0)	2,660	26.8%			3,526	26.1%	3,700	26.6%	(174)	(0.5)	(226)	(0.8)	3,752	26.9%		
780	69.8%	749	70.3%	31	(0.5)	111	0.3	669	69.5%			1,375	69.9%	1,298	70.5%	77	(0.6)	193	(0.6)	1,182	70.5%		
240	100.0%	287	99.7%	(47)	0.3	(26)	0.4	266	99.6%			439	99.8%	476	99.6%	(37)	0.2	1	0.0	438	99.8%		
54	46.6%	56	47.1%	(2)	(0.5)	0	(1.6)	54	48.2%			117	52.7%	115	50.7%	2	2.0	5	1.6	112	51.1%		
3,552	32.0%	3,631	32.5%	(79)	(0.5)	(97)	(0.4)	3,649	32.4%			5,457	33.8%	5,589	34.0%	(132)	(0.2)	(27)	0.1	5,484	33.7%		
GROSS MARGIN																							
892	9.3%	911	9.4%	19	0.1	14	(0.2)	906	9.1%			1,694	12.5%	1,693	12.2%	(1)	(0.3)	(14)	(0.5)	1,680	12.0%		
711	63.7%	730	68.5%	19	4.8	(59)	4.1	652	67.8%			1,294	65.8%	1,294	70.3%	0	4.5	(129)	3.7	1,165	69.5%		
130	54.2%	153	53.1%	23	(1.1)	22	2.7	152	56.9%			242	55.0%	254	53.1%	12	(1.9)	1	0.4	243	55.4%		
120	103.4%	114	95.8%	(6)	(7.6)	(11)	(6.1)	109	97.3%			224	100.9%	219	96.5%	(5)	(4.4)	(10)	(3.2)	214	97.7%		
1,853	16.7%	1,908	17.1%	55	0.4	(34)	(0.5)	1,819	16.2%			3,454	21.4%	3,460	21.0%	6	(0.4)	(152)	(1.1)	3,302	20.3%		
TOTAL CONTROLLABLES																							
1,586	16.5%	1,628	16.8%	(42)	(0.3)	(168)	(1.2)	1,754	17.7%			1,832	13.6%	2,006	14.4%	(174)	(0.8)	(240)	(1.2)	2,072	14.8%		
69	6.2%	19	1.8%	50	4.4	52	4.4	17	1.8%			81	4.1%	4	0.2%	77	3.9	63	3.0	18	1.1%		
110	45.8%	134	46.5%	(24)	(0.7)	(4)	3.1	114	42.7%			197	44.8%	222	46.4%	(25)	(1.6)	2	0.4	195	44.4%		
(66)	(56.9%)	(58)	(48.7%)	(8)	(8.2)	(11)	(7.8)	(55)	(49.1%)			(108)	(48.6%)	(104)	(45.8%)	(4)	(2.8)	(6)	(2.0)	(102)	(46.6%)		
1,699	15.3%	1,723	15.4%	(24)	(0.1)	(131)	(0.9)	1,830	16.2%			2,002	12.4%	2,128	12.9%	(126)	(0.5)	(181)	(1.0)	2,183	13.4%		
CONTRIBUTION																							
611	6.4%	607	6.3%	(4)	(0.1)	(11)	(0.4)	600	6.0%			1,160	8.6%	1,172	8.4%	12	(0.2)	(17)	(0.4)	1,143	8.2%		
225	20.1%	244	22.9%	19	2.8	(17)	1.5	208	21.6%			478	24.3%	511	27.8%	33	3.5	(36)	2.1	442	26.4%		
34	14.2%	36	12.5%	2	(1.7)	0	(1.5)	34	12.7%			77	17.5%	78	16.3%	1	(1.2)	(5)	(1.1)	72	16.4%		
77	66.4%	75	63.0%	(2)	(3.4)	(5)	(2.1)	72	64.3%			157	70.7%	157	69.2%	0	(1.5)	(5)	(1.3)	152	69.4%		
947	8.5%	962	8.6%	15	0.1	(33)	(0.4)	914	8.1%			1,872	11.6%	1,918	11.7%	46	0.1	(63)	(0.5)	1,809	11.1%		
ALLOCATED EXPENSES																							
976	8.8%	1,020	9.1%	(44)	(0.3)	(178)	(1.4)	1,154	10.2%			672	4.2%	834	5.1%	(162)	(0.9)	(258)	(1.5)	930	5.7%		
(156)	(1.4%)	(224)	(2.0%)	68	0.6	35	0.3	(191)	(1.7%)			(397)	(2.5%)	(507)	(3.1%)	110	0.6	27	0.1	(424)	(2.6%)		
75	0.7%	98	0.9%	(23)	(0.2)	(5)	0.0	80	0.7%			120	0.7%	144	0.9%	(24)	(0.2)	(2)	0.0	122	0.7%		
(143)	(1.3%)	(133)	(1.2%)	(10)	(0.1)	(16)	(0.2)	(127)	(1.1%)			(265)	(1.6%)	(261)	(1.6%)	(4)	0.0	(11)	0.0	(254)	(1.6%)		
752	6.8%	761	6.8%	(9)	0.0	(164)	(1.3)	916	8.1%			130	0.8%	210	1.3%	(80)	(0.5)	(244)	(1.5)	374	2.3%		
NET INCOME (LOSS) FROM OPERATIONS																							
7	0.1%	0	0.0%	7	0.1	2	0.1	5	0.0%			9	0.1%	0	0.0%	9	0.1	(4)	0.0	13	0.1%		
19	0.2%	16	0.1%	3	0.1	(12)	(0.1)	31	0.3%			37	0.2%	32	0.2%	5	0.0	(22)	(0.2)	59	0.4%		
(56)	(0.5%)	(56)	(0.5%)	0	0.0	3	0.0	(59)	(0.5%)			(113)	(0.7%)	(113)	(0.7%)	0	0.0	5	0.0	(118)	(0.7%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
186	1.7%	186	1.7%	0	0.0	1	0.1	185	1.6%			371	2.3%	371	2.3%	0	0.0	1	0.0	370	2.3%		
156	1.4%	146	1.3%	10	0.1	(6)	0.0	162	1.4%			304	1.9%	290	1.8%	14	0.1	(20)	(0.1)	324	2.0%		
908	8.2%	907	8.1%	1	0.1	(170)	(1.4)	1,078	9.6%			434	2.7%	500	3.0%	(66)	(0.3)	(264)	(1.6)	698	4.3%		
NET INCOME (LOSS)																							

ASUCLA
P/L Reconciliation
Sep-11

<i>Financial Analysis</i>	\$000's
	Sep-11
Budgeted Net Income/(Loss)	907
UCLA Store	
Gross Margin:	
Bearwear gross income \$65K below plan due to less fan support at the Rose Bowl and on-line	(40)
Computer Store gross income \$244K above plan due to better than expected back-to-school sales, and promotions on Apple notebooks and iPads	24
New Text gross income \$64K below plan due to continued decline in textbook sales and much lower textbook rental income	(29)
Used Text gross margin below plan mainly due to negative sales variance of \$13K resulting from the continued decline in sales	(16)
APS gross income \$29K above plan due mostly to timing: department orders budgeted last month	37
Lualle Books gross income \$30K below plan due to undergraduate accounting moved to Ackerman, and lower web orders	(6)
Lualle Essentials/Market gross income \$13K below plan due to a very difficult retail climate and aggressive sales plan	(9)
HSS Books gross income \$54K below plan due to weakened rush sales and an accelerated decline in reference sales	(9)
HSS Dental gross income \$107K below plan due to more backorders than planned and timing.	(7)
Other, positive controllables mainly advertising	13
Total Contribution	(42)
UCLA Restaurants	
Gross Margin:	
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	10
Court Science Stu Ctr. gross income \$45K below plan due to construction issues delaying opening	(28)
KH Coffeeshouse gross income \$16K above plan due to increased enrollment and delayed opening of CSSC	11
Catering gross income \$74K above plan due to unbudgeted athletics business and new special events	47
Concessions gross income \$24K below plan due to budgeted additional coffee cart not yet functioning	(16)
Total Wages lower than plan in student and career	12
Other, positive controllables mainly employee benefits and advertising	14
Total Contribution	50
Services	
Gross Margin:	
Licensing domestic income below plan due mostly to: a number of key licensees to the UCLA Store are down this month compared to prior year, i.e. Adidas, Champion, Gear for Sport, and also key licensees selling to outside retail are down	(44)
Licensing foreign income above plan due to timing	5
Leased Ops income below plan mainly due to delay in opening of CSSC which will generate utilities charges and ATM rents	(6)
Other, positive controllables mostly payment to UCLA and domestic agency fee	21
Total Contribution	(24)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross margin above plan mostly due to an increase in wedding bookings partially offset by higher labor costs	1
Recreation & Games gross margin below plan due to less students playing games	(3)
Other, mainly negative controllables including waiver pool and training programs held this month but budgeted next month	(6)
Total Contribution	(8)
Allocated Expenses and Other	
Utilities higher than plan due to late readings of the meter for Electricity	(8)
Depreciation lower than plan due to timing of capital expenditures	24
Other, mainly positive non-recurring and interest income	9
Total	25
Actual Net Income/(Loss)	908

**ASUCLA
P/L Reconciliation
Year-To-Date Through September 2011**

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	500
UCLA Store	
Gross Margin:	
Bearwear gross income \$186K below plan due to less foot traffic during football scrimmage, campus events/camps shifted into July, and reduced fan enthusiasm at the Rose Bowl and on-line	(105)
New Text gross margin below plan due to continued decline in textbook sales and much lower textbook rental income	(19)
Used Text gross income \$28K below plan due to continued decline in sales	(17)
APS gross margin above plan due mainly to lower printing costs than prior year	26
Luvall Books gross income \$84K below plan due to undergraduate and F/EMBA sales moved to Ackerman and fewer law titles requested	(22)
Luvall Essentials/Market gross income \$11K below plan due to a very difficult retail climate and aggressive sales plan	(8)
HSS Books gross income \$77K below plan due mostly to weakened rush sales and an accelerated decline in reference sales	(15)
Kinross and South Campus Stores' gross income \$16K below plan as they were budgeted to open in September but now expected to open in January 2012	(7)
Other	(7)
Total Contribution	(174)
UCLA Restaurants	
Gross Margin:	
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	10
Court Science Stu Ctr. gross income \$41K below plan due to construction issues delaying opening	(24)
YRL Café gross income \$24K below plan due to delay in opening and timing: originally budgeted to open at the beginning of the fiscal year	(16)
KH Coffeehouse gross income \$22K above plan due to increased enrollment and delayed opening of CSSC	14
Cooperage gross income \$22K above plan due to increased enrollment and delayed opening of CSSC	12
Catering gross income \$146K above plan due to unbudgeted athletics business and new special events	89
Concessions gross income \$33K below plan due to budgeted additional coffee cart not yet functioning	(19)
Total Wages lower than plan mostly in career	5
Other	6
Total Contribution	77
Services	
Gross Margin:	
Licensing domestic income below plan due mostly to: a number of key licensees to the UCLA Store are down compared to prior year, i.e. Adidas, Champion, Gear for Sport, and also key licensees selling to outside retail are down	(43)
Licensing foreign income above plan due mainly to timing	7
Licensing Misc. income above plan due to royalty earned on sales of the vintage Pauley Pavilion seats	14
Leased Ops income below plan mainly due to delay in opening of CSSC which will generate utilities charges and ATM rents	(13)
Other, positive controllables mostly career wages and domestic agency fee	10
Total Contribution	(25)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross margin above plan due to an increase in wedding bookings resulting in higher sales partially offset by higher labor costs	7
Recreation and Games gross income below plan due to less students playing games	(5)
Other, negative controllables mostly waiver pool	(6)
Total Contribution	(4)
Allocated Expenses and Other	
Maintenance higher than plan mostly in repairs and maintenance	(5)
Depreciation lower than plan due mainly to timing of capitals mainly CSSC	49
Other, mostly positive interest income from higher amounts of invested cash and positive non-recurring	16
Total	60
Actual Net Income/(Loss)	434

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and short term investments
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month September 2011	Prior Month August 2011	Prior Year-End July 2011
	\$14,238	\$11,228	\$10,888
	4,192	2,979	3,154
	(106)	(84)	(81)
	4,087	2,895	3,074
	617	431	246
	7,167	7,068	6,644
	138	147	233
	26,246	21,768	21,085
	63,393	63,279	63,237
	(34,475)	(34,278)	(34,082)
	28,918	29,001	29,155
	55,165	\$50,769	50,240
	\$8,510	\$6,317	\$5,491
	2,780	2,649	2,630
	1,334	685	851
	255	199	143
	842	439	176
	162	103	101
	673	673	673
	14,557	11,064	10,065
	13,452	13,452	13,452
	13,452	13,452	13,452
	28,009	24,516	23,518
	26,722	26,722	26,034
	434	(470)	688
	27,156	26,252	26,722
	55,165	\$50,769	50,240

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
September 2011
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) \$908

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

 Depreciation - PP&E 197

 Loss on disposals of fixed assets 0

 Depreciation - textbook rental equipment 0

(Increase)/decrease in current assets:

 Accounts receivable (1,192)

 Student fees receivable (186)

 Inventories (99)

 Prepaid expenses and other current assets 9

Increase/(decrease) in current liabilities:

 Accounts payable 2,191

 Sales Tax Payable & Other Liabilities 648

 Wages and payroll taxes payable 129

 Interest payable 56

 Deferred Income 403

 Funds held for Others 59

Net cash provided/(used) by operating activities **\$3,124**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of textbook rental equipment 0

Purchase of property, equipment and improvements (114)

Net cash used in investing activities **(\$114)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0

Net cash provided/(used) by financing activities **\$0**

NET INCREASE/(DECREASE) IN CASH AND S/T INVMT

CASH AND SHORT TERM INVESTMENTS, Beginning

CASH AND SHORT TERM INVESTMENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	\$908	\$437	\$698
	197	\$393	403
	0	\$0	0
	0	\$0	3
	(1,192)	(\$1,013)	(1,730)
	(186)	(\$371)	(370)
	(99)	(\$523)	196
	9	\$95	65
	2,191	\$3,018	2,028
	648	\$482	454
	129	\$148	150
	56	\$112	117
	403	\$666	516
	59	\$61	36
	\$3,124	\$3,506	\$2,566
	0	\$0	0
	(114)	(\$156)	(114)
	(\$114)	(\$156)	(\$114)
	0	\$0	0
	\$0	\$0	\$0
	\$3,010	\$3,350	\$2,452
	\$11,228	10,888	\$10,097
	\$14,238	\$14,238	\$12,549

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**

September 2011

(\$000's)

CASH AND SHORT TERM INVESTMENTS	14,238
Less: Committed Capital Projects	
Court of Sciences Student Center	(251)
LVC HVAC Replacement	(150)
AGB Drape Replacement & Sound Paneling	(150)
Ackerman Union Space Store Redesign Study	(300)
Ackerman Remodel	(2,000)
HTS Renovation	(150)
Pauley Pavillion Remodel	(650)
Store POS	(150)
Subtotal	<u>(3,801)</u>
Adjustment for Cash Overdraft Entry	<u>(2,412)</u>
Uncommitted Cash	8,025
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>4,409</u>
RESERVE SURPLUS (DEFICIT)	<u><u>3,615</u></u>

ASUCLA SERVICES AND ENTERPRISES
 Capital Expenditures - Current Year Projects (\$000's)
 FY 2011-2012 September 2011

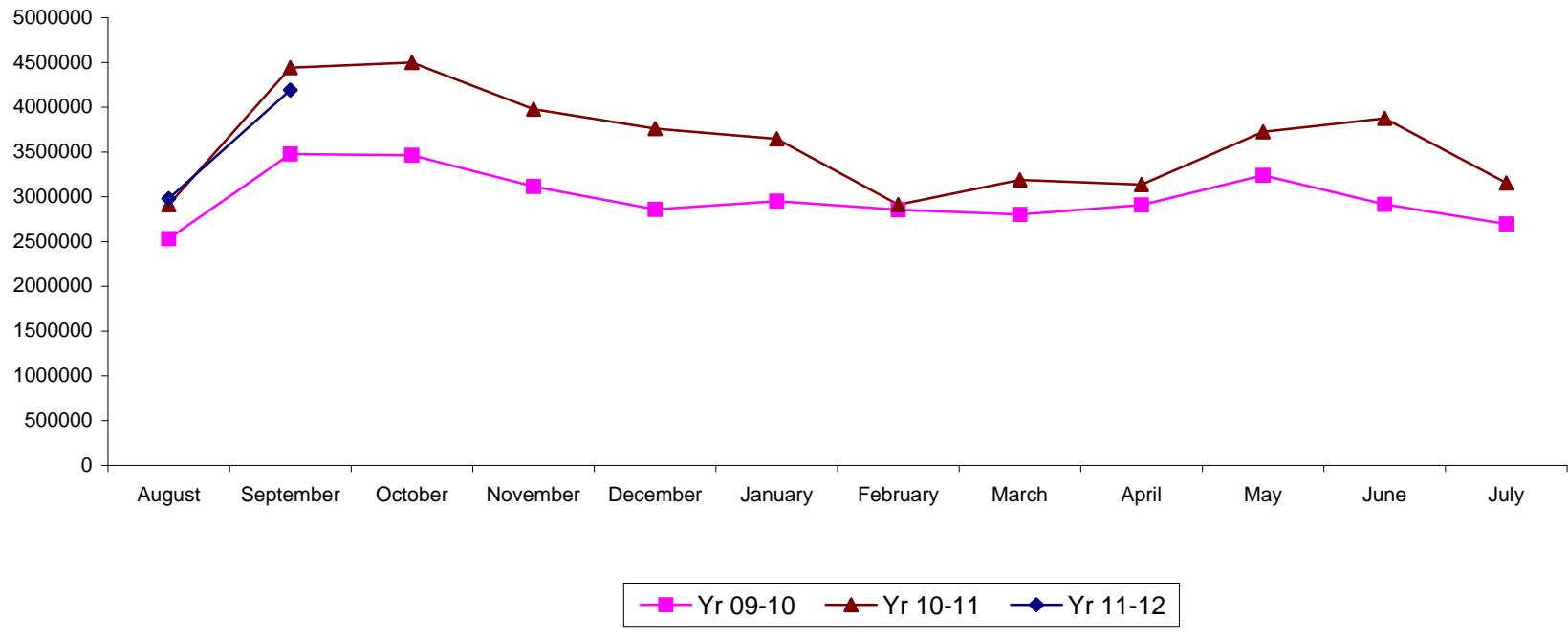
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2011-S001 Store General Replacement	50.0	0.0	7.6	7.6	42.4		0.0	In Progress
2011-S002 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0	2,000.0	0.0	Pending
2011-S003 Informal Photo-Photo Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-S004 HTS Renovation	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-S032 AU Space / Store Redesign Study	0.0	0.0	0.0	0.0	300.0		300.0	Pending
Total Store/Services	2,210.0	0.0	7.6	7.6	342.4	2,160.0	300.0	
Food Service								
2011-F005 FS Miscellaneous and Unanticipated	50.0	0.0	6.1	6.1	43.9		0.0	In Progress
2011-F006 Patio Furniture Upgrade	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending
2011-F007 TFC Dining Room Upgrade	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2011-F008 KCH Dining Room Finish Replacement	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-F009 Pauley Pavilion Remodel	650.0	0.0	0.0	0.0	0.0	650.0	0.0	Pending
2011-F010 Patio Awning	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F011 Office Carpet	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-F012 Freezer	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-F013 New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F014 Dining Room furniture	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2011-F015 New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F016 Space Saving Shelving	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F017 New Candy Storage	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F018 Synapse Menu Renovation Equipment Upgrades	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F031 Training Table	0.0	20.7	0.0	20.7	0.0		20.7	Completed
Total Food Services	970.0	20.7	6.1	26.8	43.9	920.0	20.7	
Technology								
2011-T019 Network Infrastructure Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2011-T020 Printer Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-T021 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-T022 Marketing Oversized HP Design Jet Printer	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
Total Technology	210.0	0.0	0.0	0.0	0.0	210.0	0.0	
Others								
2011-O023 Custodial Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-O024 Global Viewpoint Globe	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2011-O025 Sound Barrier Reinforcement 2nd Fl Lng/AGB	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O026 Fac. Misc. Remodels	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O027 KH Meeting Room Carpet	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-O028 Finance Misc. Replacements	15.0	3.7	0.0	3.7	11.3		0.0	In Progress
2011-O029 MCO Equipment	10.0	14.8	0.0	14.8	0.0		4.8	Completed
2011-O030 EAS AU B-Level	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
Total Others	200.0	18.5	0.0	18.5	11.3	175.0	4.8	
Total Current Year Projects	3,590.0	39.2	13.7	52.9	397.6	3,465.0	325.5	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

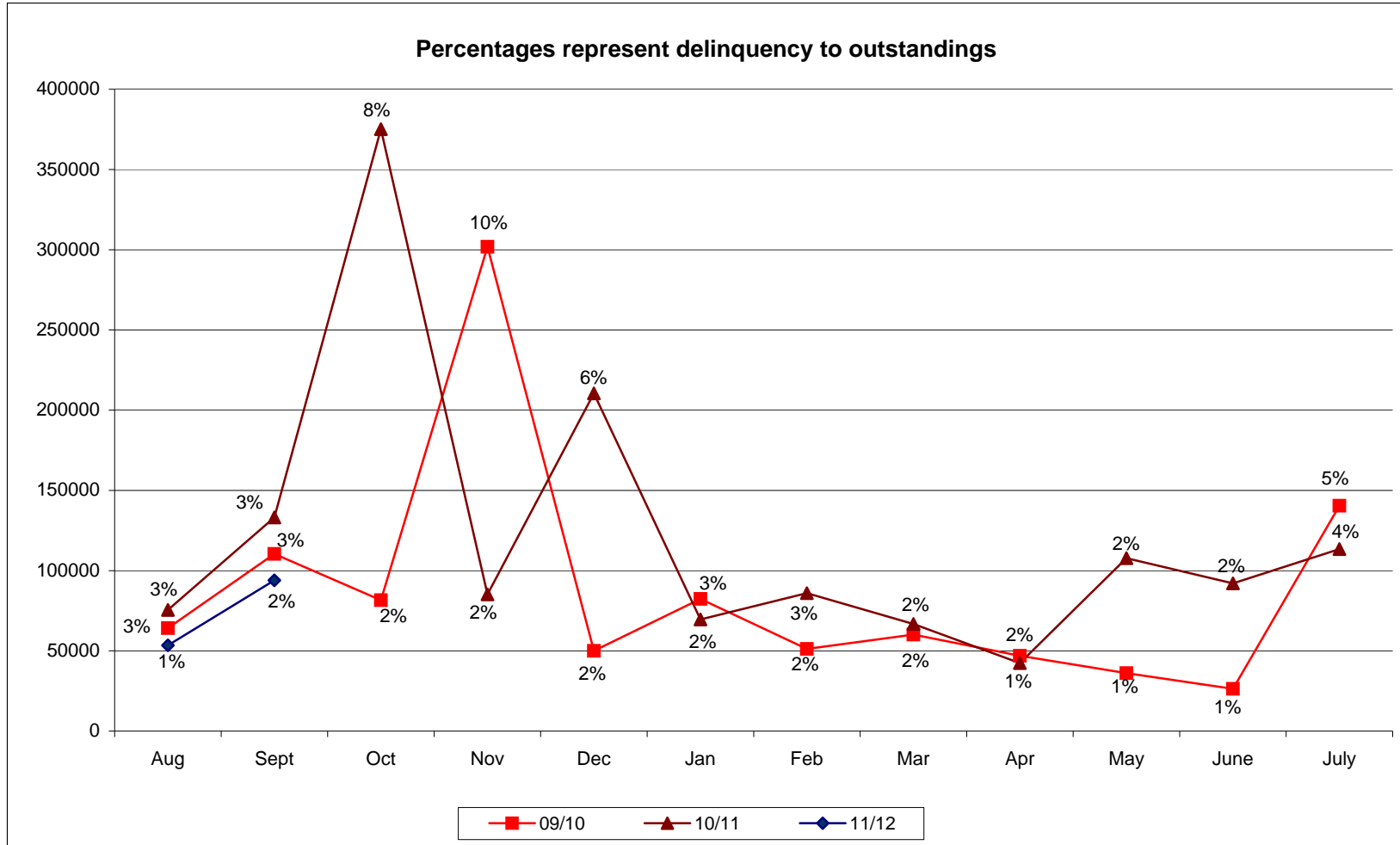
10/1/2011	September	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,146,699	29%	\$121,841	82%	\$23,046	40%	\$8,414	61%	\$14	1%	\$7,659	37%	\$1,307,673	31%
ASUCLA PUBLICATIONS		\$103,173	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$103,173	2%
ASUCLA USA/GSA		\$48,655	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	(\$985)	-5%	\$47,670	1%
DUE FROM VENDORS		\$220,492	6%	\$7,933	5%	\$10,624	18%	\$970	7%	\$346	19%	\$7,045	34%	\$247,410	6%
DENTAL KITS		\$761,641	19%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$761,641	18%
OTHER		\$1,667,691	42%	\$20,078	13%	\$24,075	42%	\$4,350	32%	\$1,463	80%	\$6,969	34%	\$1,724,626	41%
TOTAL CURRENT MONTH		\$3,948,351	100%	\$149,852	100%	\$57,745	100%	\$13,734	100%	\$1,823	100%	\$20,688	100%	\$4,192,193	100%
		94%		4%		1%		0%		0%		0%		100%	
8/27/2011	August	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$921,520	34%	\$102,643	52%	\$19,637	66%	\$417	8%	\$6,089	71%	\$2,489	25%	\$1,052,795	35%
ASUCLA PUBLICATIONS		\$91,413	3%	\$2,252	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$93,665	3%
ASUCLA USA/GSA		\$47,094	2%	\$0	0%	\$0	0%	\$0	0%	(\$269)	-3%	(\$716)	-7%	\$46,109	2%
DUE FROM VENDORS		\$469,155	17%	\$1,788	1%	\$1,126	4%	\$195	4%	\$129	2%	\$3,685	36%	\$476,078	16%
DENTAL KITS		\$52,397	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$52,397	2%
OTHER		\$1,145,699	42%	\$92,063	46%	\$8,897	30%	\$4,491	88%	\$2,574	30%	\$4,683	46%	\$1,258,407	42%
TOTAL CURRENT MONTH		\$2,727,278	100%	\$198,746	100%	\$29,660	100%	\$5,103	100%	\$8,523	100%	\$10,141	100%	\$2,979,451	100%
		92%		7%		1%		0%		0%		0%		100%	
7/30/2011	July	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$785,909	27%	\$114,516	62%	\$11,826	22%	\$8,564	23%	\$1,304	6%	\$2,432	76%	\$924,551	29%
ASUCLA PUBLICATIONS		\$91,501	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$91,501	3%
ASUCLA USA/GSA		\$273,181	10%	\$1,731	1%	\$96	0%	(\$234)	-1%	(\$94)	0%	(\$403)	-13%	\$274,277	9%
DUE FROM VENDORS		\$445,182	16%	\$1,495	1%	(\$3,806)	-7%	\$25,600	68%	\$17,066	88%	(\$2,427)	-76%	\$483,110	15%
DENTAL KITS		\$62,289	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$62,289	2%
OTHER		\$1,198,602	42%	\$66,399	36%	\$44,950	85%	\$3,848	10%	\$1,107	6%	\$3,577	113%	\$1,318,483	42%
TOTAL CURRENT MONTH		\$2,856,664	100%	\$184,141	100%	\$53,066	100%	\$37,778	100%	\$19,383	100%	\$3,179	100%	\$3,154,211	100%
		90%		6%		2%		1%		1%		0%		100%	

Total Aged Accounts Receivable Balances

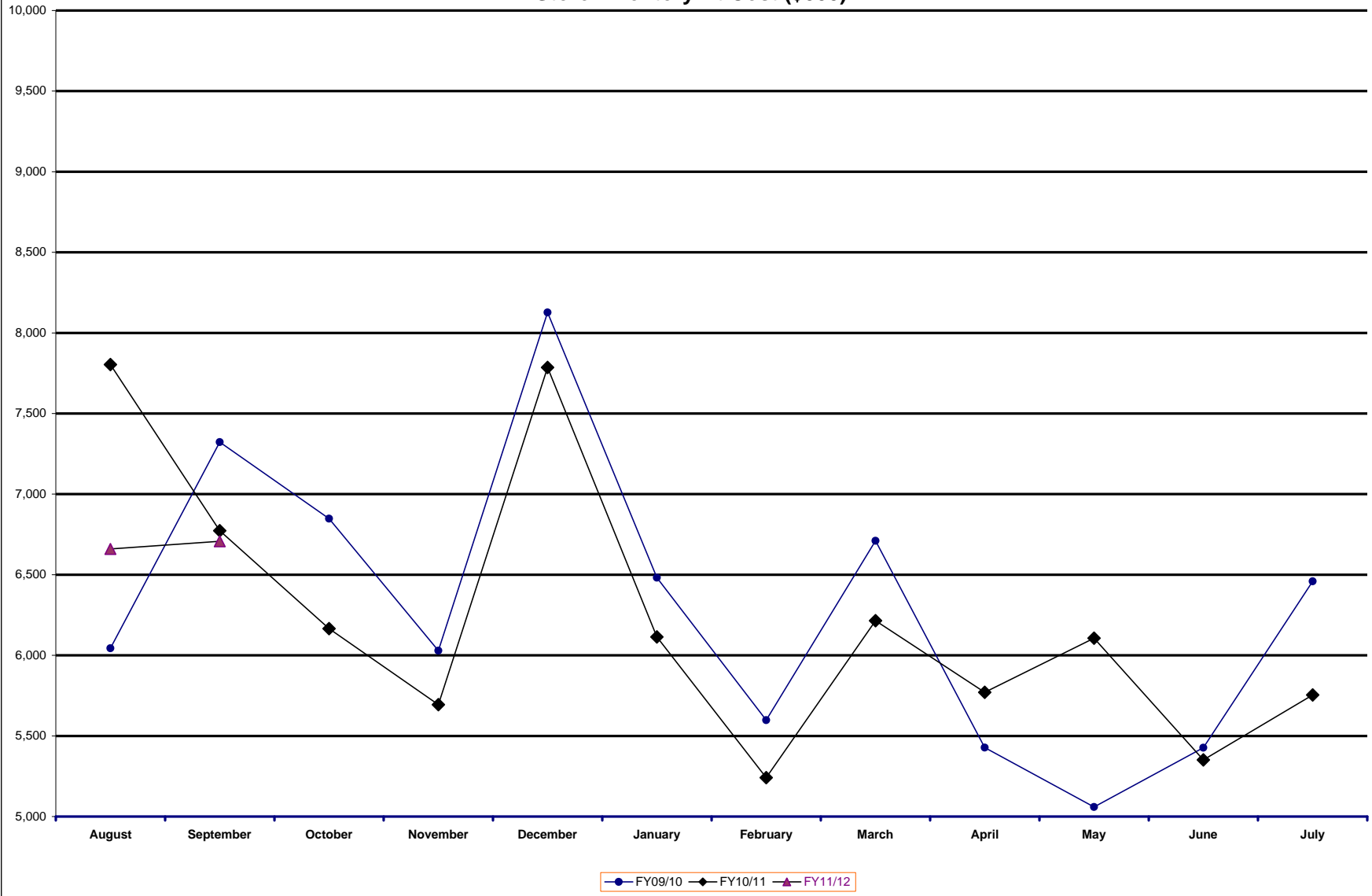
12 Month History
August 09 through September 11



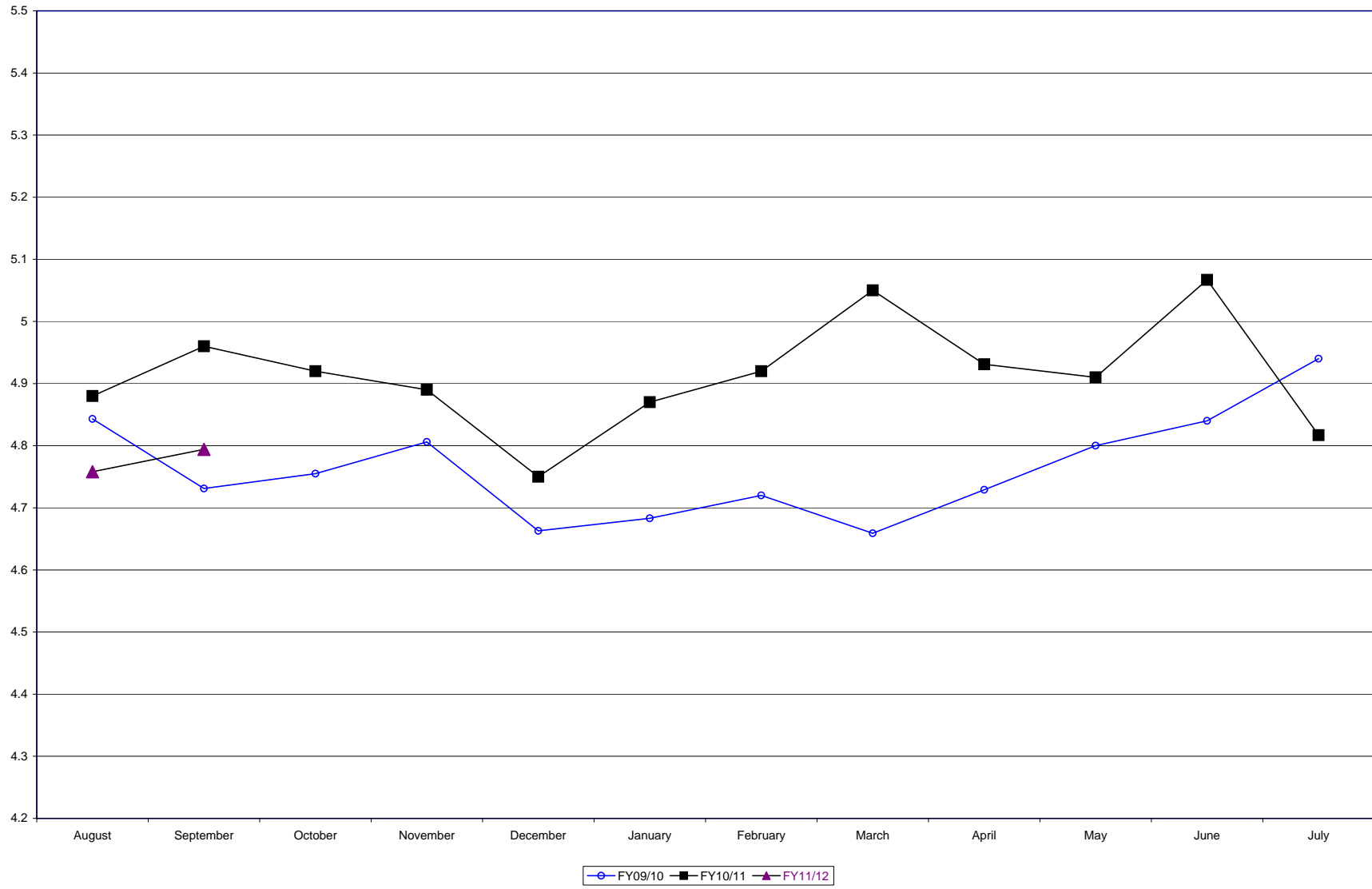
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

**UCLA STORE
INCOME STATEMENT**

SEP_02(08/28/11-10/01/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 2 MO(07/31/11-10/01/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
3,391,239	3,420,733	<29,494>	3,746,085	3,749,155	<3,070>	3,398,646	3,732,315
141,682	141,750	<68>	224,169	226,485	<2,316>	135,021	215,717
1,064,307	1,148,130	<83,823>	1,851,020	2,062,516	<211,496>	1,165,521	1,998,802
2,601,058	2,355,500	245,558	4,276,980	4,176,700	100,280	2,510,476	4,227,712
513,224	555,511	<42,287>	899,909	999,042	<99,133>	568,745	1,026,930
1,783,545	1,959,200	<175,655>	2,343,040	2,539,550	<196,510>	1,931,994	2,504,275
9,495,054	9,580,824	<85,770>	13,341,202	13,753,448	<412,246>	9,710,402	13,705,752
7,095,133	7,114,762	19,629	9,925,330	10,149,817	224,487	7,222,905	10,150,180
15,944	14,960	<984>	17,859	16,260	<1,599>	16,796	18,437
2,128	2,280	152	3,326	3,630	304	1,992	3,158
4,352	4,625	273	7,583	8,165	582	4,559	7,812
6,577	6,040	<537>	10,503	10,190	<313>	6,376	10,526
2,917	2,890	<27>	5,239	5,170	<69>	3,236	5,818
5,575	6,290	715	8,094	8,930	836	6,200	8,901
37,493	37,085	<408>	52,604	52,345	<259>	39,158	54,651
7,132,625	7,151,847	19,222	9,977,934	10,202,162	224,228	7,262,063	10,204,832
74.7	74.3	<0.5>	74.4	73.8	<0.6>	74.4	74.1
2,362,428	2,428,977	<66,549>	3,363,268	3,551,286	<188,018>	2,448,339	3,500,920
25.3	25.7	<0.5>	25.6	26.2	<0.6>	25.6	25.9
0.4	0.4	0.0	0.4	0.4	<0.0>	0.4	0.4
24.9	25.4	<0.5>	25.2	25.8	<0.6>	25.2	25.5
24.5	24.0	0.5	24.6	24.4	0.2	24.4	24.7
32.2	30.8	1.4	33.6	31.8	1.8	35.2	32.2
50.8	52.4	<1.6>	52.0	53.0	<1.1>	52.8	53.3
17.6	18.6	<1.0>	16.7	17.2	<0.5>	17.6	16.7
25.2	25.8	<0.6>	24.1	25.2	<1.0>	24.8	24.5
20.0	19.5	0.5	20.2	19.7	0.5	19.4	19.5
116,038	110,419	5,619	163,114	148,626	14,488	211,434	250,804
2,478,466	2,539,396	<60,930>	3,526,382	3,699,912	<173,530>	2,659,774	3,751,724
272,974	273,050	76	549,055	545,560	<3,495>	278,484	536,997
177,786	178,971	1,185	303,563	302,642	<921>	176,010	303,632
450,760	452,021	1,261	852,618	848,202	<4,416>	454,494	840,629
4.8	4.7	<0.0>	6.4	6.2	<0.2>	4.7	6.1
121,321	130,766	9,445	241,247	258,543	17,296	118,746	232,170
11,524	10,647	<877>	26,295	21,804	<4,491>	12,196	23,838
14,540	14,165	<375>	27,901	28,232	331	14,050	27,480
110	135	25	224	270	46	65	430
40	23	<17>	53	46	<7>	26	51
2,284	2,600	316	4,270	3,025	<1,245>	2,707	2,932
8,498	5,170	<3,328>	13,306	8,040	<5,266>	5,201	7,947
53,089	39,035	<14,054>	71,119	55,440	<15,679>	41,592	57,937
1,075	1,075	0	1,967	2,150	183	886	1,499
0	0	0	0	0	0	0	16
<18>	0	18	<18>	0	18	<0>	<0>
111	0	<111>	111	156	45	0	156
19,800	41,060	21,260	53,161	66,178	13,017	21,782	62,032
<98>	<500>	<402>	<98>	<3,400>	<3,302>	<1,093>	<4,089>
45,577	45,085	<492>	166,616	165,170	<1,446>	45,149	165,308
3,224	1,445	<1,779>	7,251	5,540	<1,711>	960	6,283
28	0	<28>	28	0	<28>	0	0
127,519	138,078	10,559	192,321	199,806	7,485	137,179	195,258
4,627	0	<4,627>	4,616	0	<4,616>	6,129	7,152
714	0	<714>	829	0	<829>	2,063	2,063
0	250	250	0	500	500	304	2,610
2,151	0	<2,151>	2,151	0	<2,151>	0	0
0	1,200	1,200	0	1,200	1,200	1,166	1,166
0	0	0	600	0	<600>	0	0
652	1,000	348	866	1,700	834	1,831	4,066
<153>	2,600	2,753	<153>	2,600	2,753	2,567	2,567
11,600	11,600	0	12,099	12,100	1	17,754	17,755
0	1	1	0	2	2	0	0
13,199	13,960	761	14,558	16,140	1,582	20,457	22,359
441,412	459,395	17,983	841,320	845,242	3,922	451,717	838,986
892,172	911,416	19,244	1,693,938	1,693,444	<494>	906,211	1,679,615
1,586,294	1,627,980	<41,686>	1,832,444	2,006,468	<174,024>	1,753,562	2,072,108
25,443	25,067	<376>	50,788	49,760	<1,028>	25,346	49,940
179,434	181,506	2,072	341,146	349,031	7,885	178,519	336,397
72,166	73,970	1,804	132,521	141,885	9,364	68,439	128,615
41,181	40,801	<380>	77,731	76,961	<770>	45,056	77,027
124,284	120,786	<3,498>	224,662	220,715	<3,947>	121,105	219,715
66,937	67,686	750	136,606	136,179	<427>	61,174	125,303
29,508	26,735	<2,773>	55,720	57,011	1,291	27,544	58,719
70,420	70,434	14	140,821	140,868	47	73,612	147,208
609,373	606,985	<2,388>	1,159,994	1,172,410	12,416	600,795	1,142,924
976,921	1,020,995	<44,074>	672,450	834,058	<161,608>	1,152,767	929,184

UCLA RESTAURANTS
INCOME STATEMENT

SEP. 02(08/28/11-10/01/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 2 MO(07/31/11-10/01/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
131,486	115,744	15,742	229,434	206,131	23,303	118,397	205,437
153,440	155,407	<1,967>	252,191	249,485	2,706	144,219	235,489
54,676	111,326	<56,650>	98,400	162,837	<64,438>	54,514	99,182
194,883	199,132	<4,249>	322,181	333,407	<11,226>	180,885	299,937
225,528	187,303	38,225	391,421	342,799	48,622	201,283	354,174
190,081	166,734	23,347	389,529	312,858	76,671	131,172	246,303
950,095	935,646	14,449	1,683,155	1,607,517	75,638	830,470	1,440,523
336,301	317,110	<19,191>	593,258	543,208	<50,050>	292,901	493,907
35.4	33.9	<1.5>	35.3	33.8	<1.5>	35.3	34.3
613,794	618,536	<4,742>	1,089,897	1,064,309	25,588	537,569	946,616
64.6	66.1	<1.5>	64.8	66.2	<1.5>	64.7	65.7
65.3	66.7	<1.4>	65.9	67.3	<1.5>	62.2	66.3
61.8	65.5	<3.7>	61.7	65.6	<3.9>	64.4	63.4
66.7	67.1	<0.3>	67.1	67.2	<0.1>	67.7	68.7
70.6	68.3	2.3	70.1	67.8	2.3	69.2	69.1
65.4	65.7	<0.3>	65.5	65.7	<0.3>	64.7	65.8
58.6	64.0	<5.3>	60.8	64.7	<3.9>	60.7	62.9
166,509	130,323	36,186	285,085	233,579	51,506	131,600	235,764
780,303	748,859	31,444	1,374,982	1,297,888	77,094	669,169	1,182,381
270,668	278,160	7,492	506,279	522,289	16,010	255,627	476,800
5,946	0	<5,946>	8,321	400	<7,921>	420	820
187,249	200,195	12,946	334,755	335,959	1,204	162,702	285,007
<25,459>	<27,541>	<2,082>	<44,115>	<48,759>	<4,644>	<21,830>	<40,364>
438,404	450,814	12,410	805,241	809,889	4,648	396,919	722,264
46.1	48.2	2.0	47.8	50.4	2.5	47.8	50.1
133,202	143,946	10,744	261,631	277,117	15,486	122,318	241,505
2,128	2,040	<88>	2,804	3,715	911	3,366	4,834
4,221	4,936	715	8,749	9,842	1,093	4,790	9,350
2,000	2,000	0	2,497	2,500	3	2,000	2,000
51,614	50,517	<1,097>	86,694	82,804	<3,890>	50,871	78,986
5.4	5.4	<0.0>	5.2	5.2	0.0	6.1	5.5
4,137	3,378	<759>	6,048	6,087	39	4,300	5,059
<7,163>	<8,350>	<1,187>	<15,248>	<16,700>	<1,452>	<8,153>	<15,869>
3,048	2,750	<298>	10,540	4,600	<5,940>	4,103	5,709
8,256	4,321	<3,935>	15,201	7,509	<7,692>	4,585	8,517
2,146	5,505	3,359	3,524	6,530	3,006	4,746	6,633
25,462	29,720	4,258	27,298	32,370	5,072	30,817	31,093
0	100	100	0	200	200	8	8
7	55	48	12	92	80	12	48
8,397	4,445	<3,952>	11,911	7,482	<4,429>	4,581	7,406
17,283	17,331	48	30,800	29,359	<1,441>	7,120	21,056
1,487	1,705	218	2,538	2,855	318	1,529	2,619
1,371	407	<964>	1,706	690	<1,016>	5,324	10,894
189	0	<189>	189	0	<189>	0	0
640	250	<390>	1,244	250	<994>	<352>	<352>
86	350	264	395	700	305	266	266
240	500	260	240	500	260	460	460
0	0	0	0	0	0	0	0
14,317	12,827	<1,490>	29,519	25,888	<3,631>	12,793	22,379
273,067	278,733	5,666	488,292	484,390	<3,902>	255,485	442,601
711,470	729,547	18,077	1,293,532	1,294,279	747	652,404	1,164,865
68,832	19,312	49,520	81,450	3,609	77,841	16,765	17,516
24,746	25,001	255	47,883	47,381	<502>	22,135	42,857
20,846	19,964	<882>	56,220	50,802	<5,418>	17,309	45,257
8,384	8,136	<248>	21,587	20,638	<949>	6,636	17,288
4,784	4,488	<296>	12,779	11,144	<1,635>	4,369	10,028
14,439	13,286	<1,153>	36,396	31,681	<4,715>	11,743	29,199
56,427	57,181	754	115,157	114,913	<244>	51,570	105,630
24,875	22,536	<2,339>	46,972	48,059	1,087	23,220	49,500
70,600	93,208	22,608	141,110	186,416	45,306	70,859	141,795
225,101	243,800	18,699	478,104	511,034	32,930	207,841	441,554
<156,268>	<224,488>	68,220	<396,654>	<507,425>	110,771	<191,076>	<424,038>
283,428	305,796	<22,368>	478,668	509,682	<31,014>	269,645	456,200
85,877	90,773	<4,896>	147,407	152,783	<5,376>	80,853	142,863
197,551	215,023	<17,472>	331,261	356,899	<25,638>	188,792	313,337
4.77	4.52	0.26	4.86	4.60	0.27	4.16	4.26
6.07	5.77	0.30	6.12	5.84	0.28	5.83	5.88
4.21	3.99	0.22	4.30	4.07	0.24	3.93	4.06
31,006	31,422	416	54,095	53,998	<97>	28,598	49,816
30.64	29.78	0.87	31.11	29.77	1.34	29.04	28.92

SERVICES DIVISION
INCOME STATEMENT

SEP. 02(08/28/11-10/01/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 2 MO(07/31/11-10/01/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
14,940	17,436	<2,496>	24,459	25,972	<1,513>	16,767	24,975
14,940	17,436	<2,496>	24,459	25,972	<1,513>	16,767	24,975
75	895	820	1,033	1,593	560	895	1,593
14,865	16,541	<1,676>	23,427	24,379	<952>	15,872	23,382
99.5	94.9	4.6	95.8	93.9	1.9	94.7	93.6
99.5	94.9	4.6	95.8	93.9	1.9	94.7	93.6
145,642	185,000	<39,358>	257,027	280,000	<22,973>	174,431	263,752
79,666	85,790	<6,124>	158,773	171,650	<12,877>	75,537	150,606
225,308	270,790	<45,482>	415,801	451,650	<35,849>	249,969	414,358
240,173	287,331	<47,158>	439,227	476,029	<36,802>	265,840	437,740
30,582	34,515	3,933	61,065	68,344	7,279	29,531	57,003
900	560	<340>	1,921	1,120	<801>	326	983
31,482	35,075	3,593	62,986	69,464	6,478	29,857	57,987
210.7	201.2	<9.6>	257.5	267.5	10.0	178.1	232.2
13,152	14,817	1,665	26,050	29,463	3,413	11,927	23,372
984	722	<262>	1,337	1,443	106	358	921
715	590	<125>	1,498	1,178	<320>	716	1,413
157	105	<52>	251	210	<41>	66	290
1,000	0	<1,000>	1,000	0	<1,000>	100	0
2,000	2,000	0	2,000	2,000	0	1,718	2,918
0	0	0	0	39	39	0	39
2,858	2,860	2	4,935	5,720	785	12,812	15,617
362	348	<14>	362	348	<14>	348	348
2,083	3,827	1,744	4,866	6,604	1,738	5,216	9,382
0	1,150	1,150	3,236	2,300	<936>	400	1,150
1,074	3,500	2,426	6,217	7,000	783	3,505	5,782
1,500	0	<1,500>	2,111	0	<2,111>	0	0
12,633	18,500	5,867	23,573	28,000	4,427	17,441	26,370
60,451	70,005	9,554	101,956	100,510	<1,446>	67,500	97,500
98,967	118,424	19,457	179,392	184,815	5,423	122,105	185,103
130,449	153,499	23,050	242,379	254,279	11,900	151,962	243,090
109,724	133,832	<24,108>	196,849	221,750	<24,901>	113,878	194,651
1,777	1,945	168	3,764	4,089	325	1,665	3,457
4,352	5,239	887	12,412	12,549	137	4,661	11,219
1,804	2,200	396	4,905	5,255	350	1,840	4,414
1,029	1,213	184	2,907	2,839	<68>	1,211	2,579
3,107	3,592	485	8,264	8,087	<177>	3,256	7,474
11,873	12,030	157	24,231	24,177	<54>	10,851	22,226
5,234	4,742	<492>	9,884	10,112	228	4,886	10,416
5,277	5,277	0	10,554	10,554	0	5,338	10,675
34,453	36,238	1,785	76,921	77,662	741	33,708	72,460
75,271	97,594	<22,323>	119,928	144,088	<24,160>	80,170	122,190

UCLA STUDENT UNION
INCOME STATEMENT

SEP. 02(08/28/11-10/01/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 2 MO(07/31/11-10/01/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
35,094	29,450	5,644	86,665	78,990	7,675	24,962	73,968
1,887	3,320	<1,433>	3,432	6,917	<3,485>	3,394	7,155
54,229	56,453	<2,224>	94,818	98,671	<3,853>	55,199	96,480
91,210	89,223	1,987	184,915	184,578	337	83,555	177,602
52,529	55,493	2,964	92,401	96,993	4,592	52,194	94,211
9,490	6,694	<2,796>	13,142	15,583	2,441	5,431	12,865
104	30	<74>	123	50	<73>	18	178
62,123	62,217	94	105,666	112,626	6,960	57,644	107,254
68.1	69.7	1.6	57.1	61.0	3.9	69.0	60.4
29,087	27,006	2,081	79,250	71,952	7,298	25,911	70,348
31.9	30.3	1.6	42.9	39.0	3.9	31.0	39.6
73.0	77.3	<4.3>	84.8	80.3	4.6	78.2	82.6
94.5	99.1	<4.6>	96.4	99.3	<2.9>	99.5	97.5
3.1	1.7	1.4	2.6	1.7	0.9	5.4	2.4
15,137	17,203	<2,066>	16,599	19,298	<2,699>	16,555	18,195
536	2,228	<1,692>	4,368	6,203	<1,835>	2,228	6,202
9,271	9,938	<667>	16,392	17,370	<978>	9,426	17,157
24,944	29,369	<4,425>	37,359	42,871	<5,512>	28,208	41,554
54,030	56,375	<2,345>	116,609	114,823	1,786	54,119	111,902
29,801	28,883	<918>	59,447	57,719	<1,728>	28,881	55,995
23,923	24,095	172	40,317	42,287	1,970	19,501	37,011
53,724	52,978	<746>	99,764	100,006	242	48,382	93,006
58.9	59.4	0.5	54.0	54.2	0.2	57.9	52.4
13,402	13,291	<111>	26,551	26,390	<161>	12,255	24,224
969	772	<197>	1,466	1,312	<154>	819	2,123
3,324	3,618	294	6,530	6,985	455	3,359	6,697
0	0	0	0	0	0	0	64
4,769	1,298	<3,471>	5,088	1,298	<3,790>	1,981	1,981
820	1,081	261	16,592	16,853	261	1,440	17,202
5,599	7,995	2,396	6,192	8,954	2,762	9,023	10,164
886	405	<481>	1,218	710	<508>	1,978	2,269
0	20	20	0	160	160	20	160
6	28	22	270	148	<122>	27	127
1,184	300	<884>	1,663	799	<864>	139	375
461	476	15	1,048	952	<96>	313	712
1,207	1,364	157	4,909	4,290	<619>	402	6,161
1,100	1,083	<17>	2,200	2,166	<34>	1,083	2,017
1,129	1,419	290	2,223	2,519	296	1,248	2,400
0	34	34	1	59	58	396	0
1,526	1,337	<189>	2,726	3,722	996	1,413	3,800
15,417	15,417	0	30,833	30,834	1	15,417	30,833
14,818	11,000	<3,818>	15,143	11,000	<4,143>	9,557	9,557
66,617	60,938	<5,679>	124,654	119,151	<5,503>	60,870	120,866
120,341	113,916	<6,425>	224,418	219,157	<5,261>	109,252	213,872
<66,310>	<57,541>	<8,769>	<107,809>	<104,334>	<3,475>	<55,133>	<101,970>
3,032	2,938	<94>	5,936	5,869	<67>	2,698	5,540
2,104	2,156	52	6,380	6,357	<23>	1,953	6,033
872	905	33	2,517	2,661	144	771	2,373
498	499	1	1,494	1,434	<60>	508	1,359
1,502	1,478	<24>	4,238	4,061	<177>	1,364	3,989
35,274	35,749	475	71,988	71,841	<147>	32,238	66,033
15,550	14,088	<1,462>	29,363	30,043	680	14,515	30,943
17,961	17,382	<579>	35,503	34,764	<739>	18,024	35,705
76,793	75,195	<1,598>	157,419	157,030	<389>	72,071	151,975
<143,104>	<132,736>	<10,368>	<265,228>	<261,364>	<3,864>	<127,204>	<253,944>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

SEP. 02(08/28/11-10/01/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 2 MO(07/31/11-10/01/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
295,335	290,216	<5,119>	589,743	580,432	<9,311>	295,074	562,173
0	300	300	0	600	600	4,775	7,491
33,190	37,290	4,100	67,220	67,468	248	38,500	74,970
328,525	327,806	<719>	656,963	648,500	<8,463>	338,349	644,633
3.0	2.9	<0.0>	4.1	3.9	<0.1>	3.0	4.0
0	1,000	1,000	0	2,000	2,000	0	0
0	833	833	0	1,666	1,666	0	2,000
117,675	118,127	452	232,834	235,999	3,165	113,103	217,582
9,953	7,845	<2,108>	17,041	16,515	<526>	5,164	13,109
9,407	10,093	686	18,746	19,887	1,141	9,419	18,532
1,288	1,148	<140>	2,190	2,275	85	1,016	2,043
603	264	<339>	702	546	<156>	157	261
0	40	40	0	80	80	0	37
198	275	77	625	510	<115>	351	437
0	38	38	361	114	<247>	57	171
28	315	288	28	485	458	373	1,938
1,611	620	<991>	1,871	1,240	<631>	498	1,585
350	250	<100>	1,027	500	<527>	261	469
<4,731>	<5,118>	<387>	<7,838>	<10,236>	<2,398>	<4,774>	<8,276>
0	50	50	0	100	100	0	0
2,367	2,335	<32>	4,735	4,670	<65>	2,276	4,551
1,850	1,200	<650>	6,232	2,400	<3,832>	1,100	2,100
1,981	1,980	<1>	3,858	3,830	<28>	1,980	3,830
3,663	5,617	1,954	6,896	10,900	4,004	7,453	10,892
9,705	10,244	539	13,339	20,488	7,149	3,843	11,110
101	89	<12>	160	110	<50>	64	74
11,220	11,220	0	22,557	22,557	0	11,054	22,115
3	80	77	0	160	160	5	8
18,338	13,042	<5,296>	36,676	26,084	<10,592>	11,341	22,682
2,531	2,846	315	5,177	5,692	515	4,218	6,127
814	813	<1>	1,628	1,626	<2>	1,031	2,062
10,158	10,080	<78>	19,986	19,908	<78>	10,080	19,908
203	200	<3>	203	200	<3>	180	180
9,371	9,375	4	18,746	18,750	4	9,375	18,750
10,351	10,000	<351>	19,626	20,000	374	8,075	17,359
3,960	4,053	93	8,071	7,883	<188>	3,974	7,728
4,426	4,600	174	8,822	9,200	378	4,101	8,106
7,417	7,417	0	14,833	14,834	1	7,417	14,833
15,298	13,516	<1,782>	30,596	27,032	<3,564>	11,850	23,700
9,863	15,000	5,137	10,203	16,200	5,997	11,265	12,397
259,998	259,487	<511>	499,928	504,205	4,277	236,303	458,400
588,524	587,293	<1,231>	1,156,891	1,152,705	<4,186>	574,652	1,103,033
14,409	14,610	201	29,406	29,360	<46>	13,169	26,974
6,352	5,755	<597>	11,995	12,273	278	5,929	12,640
17,513	17,470	<43>	34,806	34,940	134	17,289	34,517
38,274	37,835	<439>	76,207	76,573	366	36,387	74,131
626,798	625,128	<1,670>	1,233,098	1,229,278	<3,820>	611,039	1,177,164
<535,784>	<535,170>	614	<1,054,531>	<1,053,199>	1,332	<520,584>	<1,004,760>
<22,809>	<23,468>	<659>	<45,618>	<46,277>	<659>	<23,022>	<44,385>
<2,703>	<3,231>	<528>	<5,406>	<5,934>	<528>	<3,099>	<6,082>
<65,502>	<63,259>	2,243	<127,543>	<123,868>	3,675	<64,334>	<121,937>
<626,798>	<625,128>	1,670	<1,233,098>	<1,229,278>	3,820	<611,039>	<1,177,164>
<0>	0	0	<0>	0	0	0	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

SEP. 02(08/28/11-10/01/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 2 MO(07/31/11-10/01/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
88,079	93,282	5,203	181,353	188,150	6,797	92,025	184,452
2,111	0	<2,111>	4,855	0	<4,855>	0	0
<5,388>	<3,848>	1,540	<9,635>	<7,269>	2,366	<3,598>	<7,480>
<9,675>	<3,000>	6,675	<12,735>	<6,000>	6,735	<10,305>	<13,680>
75,127	86,434	11,307	163,838	174,881	11,043	78,122	163,292
51,356	53,443	2,087	102,517	107,282	4,765	49,346	98,543
128	165	37	245	330	85	180	228
778	1,179	401	1,530	2,155	625	1,126	2,050
348	30	<318>	348	60	<288>	0	0
4,622	4,664	42	9,117	9,208	91	4,407	8,859
5,587	4,732	<855>	11,319	10,015	<1,304>	4,511	9,883
1,973	1,174	<799>	3,291	2,212	<1,079>	938	1,999
713	812	99	1,490	1,688	198	655	1,240
28,681	15,600	<13,081>	50,059	31,200	<18,859>	10,652	24,207
2,774	2,925	151	6,567	5,850	<717>	2,771	5,240
0	100	100	0	200	200	0	94
395	210	<185>	1,054	420	<634>	297	347
231	250	19	231	500	269	200	200
2,718	2,650	<68>	8,033	5,300	<2,733>	3,455	5,780
6,374	6,628	254	11,853	13,030	1,177	7,193	14,235
2,723	3,219	497	5,593	6,156	563	3,121	6,241
618	955	337	1,052	1,910	858	373	731
110,020	98,736	<11,284>	214,300	197,516	<16,784>	89,223	179,877
185,148	185,170	22	378,138	372,397	<5,741>	167,344	343,169
15,331	17,078	1,747	30,662	34,156	3,494	16,354	32,707
15,331	17,078	1,747	30,662	34,156	3,494	16,354	32,707
200,479	202,248	1,769	408,799	406,553	<2,246>	183,698	375,876
<170,511>	<172,647>	<2,137>	<347,982>	<347,111>	871	<155,833>	<319,192>
<6,058>	<6,058>	0	<12,116>	<12,116>	0	<5,882>	<11,764>
<2,296>	<2,296>	0	<4,592>	<4,592>	0	<2,229>	<4,458>
<7,205>	<6,637>	568	<14,704>	<13,374>	1,330	<6,585>	<13,488>
<14,409>	<14,610>	<201>	<29,406>	<29,360>	46	<13,169>	<26,974>
<200,479>	<202,248>	<1,770>	<408,800>	<406,553>	2,247	<183,698>	<375,876>
0	0	<0>	<0>	0	0	0	<0>

UTILITIES
EXPENSE STATEMENT

SEP. 02(08/28/11-10/01/11)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 2 MO(07/31/11-10/01/11)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
16,197	17,284	1,087	34,317	35,404	1,087	20,780	38,760
60,861	49,772	<11,089>	109,814	106,462	<3,352>	52,968	113,575
4,833	6,158	1,325	11,841	14,010	2,169	2,607	11,464
4,623	4,669	46	7,672	9,303	1,631	4,744	8,935
1,803	2,474	671	3,531	5,703	2,172	2,170	4,224
88,317	80,357	<7,960>	167,175	170,882	3,707	83,269	176,958
88,317	80,357	<7,960>	167,175	170,882	3,707	83,269	176,958
<75,167>	<68,101>	7,066	<141,939>	<145,225>	<3,286>	<70,165>	<149,578>
<2,627>	<2,628>	<1>	<5,254>	<5,256>	<2>	<3,053>	<6,106>
<995>	<996>	<1>	<1,990>	<1,992>	<2>	<1,157>	<2,314>
<3,176>	<2,877>	299	<5,997>	<6,136>	<139>	<2,965>	<6,320>
<6,352>	<5,755>	597	<11,995>	<12,273>	<278>	<5,929>	<12,640>
<88,317>	<80,357>	7,960	<167,175>	<170,882>	<3,707>	<83,269>	<176,958>
0	0	0	0	0	0	0	0