

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
September (08/23/15 - 09/26/15)**

**Prepared
October 13, 2015**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - SEPTEMBER 2015 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

SEPTEMBER (08/23/15 - 09/26/15)										FY 14-15		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
7,843		7,484		359	4.8%	2,108	36.8%	5,735				GROSS INCOME
1,103		1,163		(60)	(5.2%)	94	9.3%	1,009				UCLA Store
470		369		101	27.4%	188	66.7%	282				UCLA Restaurants
94		113		(19)	(16.8%)	(10)	(9.6%)	104				Services Division
												UCLA Student Union
9,510		9,129		381	4.2%	2,380	33.4%	7,130				TOTAL
2,248	28.7%	2,125	28.4%	123	Pts.	674	Pts.	1,574	27.4%			GROSS MARGIN
766	69.4%	804	69.1%	(38)	0.3	76	1.0	690	68.4%			UCLA Store
469	99.8%	369	100.0%	100	(0.2)	187	(0.2)	282	100.0%			UCLA Restaurants
51	54.3%	62	54.9%	(11)	(0.6)	0	5.3	51	49.0%			Services Division
												UCLA Student Union
3,534	37.2%	3,360	36.8%	174	0.4	937	0.8	2,597	36.4%			TOTAL
592	7.5%	595	8.0%	3	0.5	(51)	1.9	541	9.4%			WAGES & BENEFITS
638	57.8%	660	56.7%	22	(1.1)	(23)	3.2	615	61.0%			UCLA Store
55	11.7%	54	14.6%	(1)	2.9	(6)	5.7	49	17.4%			UCLA Restaurants
63	67.0%	66	58.4%	3	(8.6)	(5)	(11.2)	58	55.8%			Services Division
												UCLA Student Union
1,348	14.2%	1,375	15.1%	27	0.9	(85)	3.5	1,263	17.7%			TOTAL
336	4.3%	357	4.8%	21	0.5	(41)	0.8	295	5.1%			OTHER CONTROLLABLES
134	12.1%	135	11.6%	1	(0.5)	(11)	0.1	123	12.2%			UCLA Store
191	40.6%	136	36.9%	(55)	(3.7)	(90)	(4.8)	101	35.8%			UCLA Restaurants
44	46.8%	47	41.6%	3	(5.2)	(10)	(14.1)	34	32.7%			Services Division
												UCLA Student Union
705	7.4%	675	7.4%	(30)	0.0	(152)	0.4	553	7.8%			TOTAL
1,320	16.8%	1,172	15.7%	148	1.1	583	3.9	737	12.9%			CONTRIBUTION
(6)	(0.5%)	8	0.7%	(14)	(1.2)	41	4.2	(47)	(4.7%)			UCLA Store
223	47.4%	180	48.8%	43	(1.4)	90	0.2	133	47.2%			UCLA Restaurants
(56)	(59.6%)	(52)	(46.0%)	(4)	(13.6)	(15)	(20.2)	(41)	(39.4%)			Services Division
												UCLA Student Union
1,481	15.6%	1,308	14.3%	173	1.3	699	4.6	782	11.0%			TOTAL
518	5.4%	543	5.9%	25	0.5	22	2.2	540	7.6%			ALLOCATED EXPENSES
209	2.2%	211	2.3%	2	0.1	(20)	0.5	189	2.7%			Admin&Support Services
91	1.0%	102	1.1%	11	0.1	12	0.4	103	1.4%			Maintenance Division
192	2.0%	211	2.3%	19	0.3	12	0.9	204	2.9%			Utilities
												Depreciation
1,010	10.6%	1,067	11.7%	57	1.1	26	3.9	1,036	14.5%			TOTAL
471	5.0%	241	2.6%	230	2.4	725	8.6	(254)	(3.6%)			NET INCOME (LOSS)
												FROM OPERATIONS
5	0.1%	0	0.0%	5	0.1	(5)	0.0	10	0.1%			OTHER INC/(EXP)
14	0.1%	12	0.1%	2	0.0	(1)	(0.1)	15	0.2%			Non-Recurrent Inc/(Exp)
(37)	(0.4%)	(41)	(0.4%)	4	0.0	7	0.2	(44)	(0.6%)			Interest Income
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Interest (Expense)
226	2.4%	223	2.4%	3	0.0	13	(0.6)	213	3.0%			Income Taxes
												Student Union Fee Income
208	2.2%	194	2.1%	14	0.1	14	(0.5)	194	2.7%			TOTAL
679	7.1%	435	4.8%	244	2.3	739	7.9	(60)	(0.8%)			NET INCOME (LOSS)

FISCAL YEAR 2015-2016										FY 14-15		
YTD 2 MONTHS (07/26/15 - 09/26/15)										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
11,788		11,005		783	7.1%	2,573	27.9%	9,215				GROSS INCOME
2,354		2,052		302	14.7%	499	26.9%	1,855				UCLA Store
721		632		89	14.1%	216	42.8%	505				UCLA Restaurants
174		241		(67)	(27.8%)	(52)	(23.0%)	226				Services Division
												UCLA Student Union
15,037		13,930		1,107	7.9%	3,236	27.4%	11,801				TOTAL
3,399	28.8%	3,249	29.5%	150	Pts.	699	Pts.	2,700	29.3%			GROSS MARGIN
1,661	70.6%	1,427	69.5%	234	(0.7)	391	(0.5)	1,270	68.5%			UCLA Store
720	99.9%	631	99.8%	89	1.1	216	2.1	504	99.8%			UCLA Restaurants
98	56.3%	146	60.6%	(48)	0.1	(28)	0.5	126	55.8%			Services Division
												UCLA Student Union
5,878	39.1%	5,453	39.1%	425	0.0	1,278	0.1	4,600	39.0%			TOTAL
1,138	9.7%	1,128	10.2%	(10)	0.5	(62)	2.0	1,076	11.7%			WAGES & BENEFITS
1,266	53.8%	1,226	59.7%	(40)	5.9	(99)	9.1	1,167	62.9%			UCLA Store
108	15.0%	108	17.1%	0	2.1	(6)	5.2	102	20.2%			UCLA Restaurants
123	70.7%	127	52.7%	4	(18.0)	(4)	(18.0)	119	52.7%			Services Division
												UCLA Student Union
2,635	17.5%	2,589	18.6%	(46)	1.1	(171)	3.4	2,464	20.9%			TOTAL
644	5.5%	661	6.0%	17	0.5	(32)	1.1	612	6.6%			OTHER CONTROLLABLES
247	10.5%	225	11.0%	(22)	0.5	(41)	0.6	206	11.1%			UCLA Store
266	36.9%	218	34.5%	(48)	(2.4)	(97)	(3.4)	169	33.5%			UCLA Restaurants
86	49.4%	92	38.2%	6	(11.2)	(10)	(15.8)	76	33.6%			Services Division
												UCLA Student Union
1,243	8.3%	1,196	8.6%	(47)	0.3	(180)	0.7	1,063	9.0%			TOTAL
1,616	13.7%	1,460	13.3%	156	0.4	604	2.7	1,012	11.0%			CONTRIBUTION
149	6.3%	(23)	(1.1%)	172	7.4	252	11.9	(103)	(5.6%)			UCLA Store
345	47.9%	306	48.4%	39	(0.5)	112	1.8	233	46.1%			UCLA Restaurants
(111)	(63.8%)	(73)	(30.3%)	(38)	(33.5)	(43)	(33.7)	(68)	(30.1%)			Services Division
												UCLA Student Union
1,999	13.3%	1,670	12.0%	329	1.3	925	4.2	1,074	9.1%			TOTAL
1,044	6.9%	1,106	7.9%	62	1.0	62	2.5	1,106	9.4%			ALLOCATED EXPENSES
418	2.8%	426	3.1%	8	0.3	(15)	0.6	403	3.4%			Admin&Support Services
190	1.3%	206	1.5%	16	0.2	15	0.4	205	1.7%			Maintenance Division
384	2.6%	422	3.0%	38	0.4	24	0.9	408	3.5%			Utilities
												Depreciation
2,036	13.5%	2,160	15.5%	124	2.0	86	4.5	2,122	18.0%			TOTAL
(37)	(0.2%)	(490)	(3.5%)	453	3.3	1,011	8.7	(1,048)	(8.9%)			NET INCOME (LOSS)
												FROM OPERATIONS
20	0.1%	0	0.0%	20	0.1	0	(0.1)	20	0.2%			OTHER INC/(EXP)
25	0.2%	25	0.2%	0	0.0	(4)	0.0	29	0.2%			Non-Recurrent Inc/(Exp)
(74)	(0.5%)	(83)	(0.6%)	9	0.1	15	0.3	(89)	(0.8%)			Interest Income
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Interest (Expense)
453	3.0%	446	3.2%	7	(0.2)	27	(0.6)	426	3.6%			Income Taxes
												Student Union Fee Income
424	2.8%	388	2.8%	36	0.0	38	(0.5)	386	3.3%			TOTAL
387	2.6%	(102)	(0.7%)	489	3.3	1,049	8.2	(662)	(5.6%)			NET INCOME (LOSS)

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - SEPTEMBER 2015 (\$000's)
DIVISIONS FULLY ALLOCATED**

SEPTEMBER (08/23/15 - 09/26/15)										FY 14-15	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
7,843		7,484		359	4.8%	2,108	36.8%	5,735			
1,103		1,163		(60)	(5.2%)	94	9.3%	1,009			
470		369		101	27.4%	188	66.7%	282			
94		113		(19)	(16.8%)	(10)	(9.6%)	104			
9,510		9,129		381	4.2%	2,380	33.4%	7,130			
2,248	28.7%	2,125	28.4%	123	Pts.	674	Pts.	1,574	27.4%		
766	69.4%	804	69.1%	(38)	0.3	76	1.0	690	68.4%		
469	99.8%	369	100.0%	100	(0.2)	187	(0.2)	282	100.0%		
51	54.3%	62	54.9%	(11)	(0.6)	0	5.3	51	49.0%		
3,534	37.2%	3,360	36.8%	174	0.4	937	0.8	2,597	36.4%		
929	11.8%	952	12.7%	23	0.9	(92)	2.8	837	14.6%		
772	70.0%	796	68.4%	24	(1.6)	(35)	3.0	737	73.0%		
246	52.3%	190	51.5%	(56)	(0.8)	(97)	0.5	149	52.8%		
108	114.9%	113	100.0%	5	(14.9)	(16)	(26.4)	92	88.5%		
2,055	21.6%	2,051	22.5%	(4)	0.9	(240)	3.9	1,815	25.5%		
1,320	16.8%	1,172	15.7%	148	1.1	583	3.9	737	12.9%		
(6)	(0.5%)	8	0.7%	(14)	(1.2)	41	4.2	(47)	(4.7%)		
223	47.4%	180	48.8%	43	(1.4)	90	0.2	133	47.2%		
(56)	(59.6%)	(52)	(46.0%)	(4)	(13.6)	(15)	(20.2)	(41)	(39.4%)		
1,481	15.6%	1,308	14.3%	173	1.3	699	4.6	782	11.0%		
601	7.7%	621	8.3%	20	0.6	3	2.8	604	10.5%		
276	25.0%	290	24.9%	14	(0.1)	26	4.9	302	29.9%		
52	11.1%	72	19.5%	20	8.4	(4)	5.9	48	17.0%		
81	86.2%	84	74.3%	3	(11.9)	1	(7.4)	82	78.8%		
1,010	10.6%	1,067	11.7%	57	1.1	26	3.9	1,036	14.5%		
719	7.6%	551	6.0%	168	1.6	585	5.7	134	1.9%		
(282)	(3.0%)	(282)	(3.1%)	0	0.1	67	1.9	(349)	(4.9%)		
171	1.8%	108	1.2%	63	0.6	87	0.6	84	1.2%		
(137)	(1.4%)	(136)	(1.5%)	(1)	0.1	(14)	0.3	(123)	(1.7%)		
471	5.0%	241	2.6%	230	2.4	725	8.6	(254)	(3.6%)		
5	0.1%	0	0.0%	5	0.1	(5)	0.0	10	0.1%		
14	0.1%	12	0.1%	2	0.0	(1)	(0.1)	15	0.2%		
(37)	(0.4%)	(41)	(0.4%)	4	0.0	7	0.2	(44)	(0.6%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
226	2.4%	223	2.4%	3	0.0	13	(0.6)	213	3.0%		
208	2.2%	194	2.1%	14	0.1	14	(0.5)	194	2.7%		
679	7.1%	435	4.8%	244	2.3	739	7.9	(60)	(0.8%)		
GROSS INCOME											
UCLA Store										11,788	
UCLA Restaurants										2,354	
Services Division										721	
UCLA Student Union										174	
TOTAL										15,037	
GROSS MARGIN											
UCLA Store										3,399	28.8%
UCLA Restaurants										1,661	70.6%
Services Division										720	99.9%
UCLA Student Union										98	56.3%
TOTAL										5,878	39.1%
TOTAL CONTROLLABLES											
UCLA Store										1,782	15.1%
UCLA Restaurants										1,513	64.3%
Services Division										375	52.0%
UCLA Student Union										210	120.7%
TOTAL										3,880	25.8%
CONTRIBUTION											
UCLA Store										1,616	13.7%
UCLA Restaurants										149	6.3%
Services Division										345	47.9%
UCLA Student Union										(111)	(63.8%)
TOTAL										1,999	13.3%
ALLOCATED EXPENSES											
UCLA Store										1,158	9.8%
UCLA Restaurants										609	25.9%
Services Division										104	14.4%
UCLA Student Union										165	94.8%
TOTAL										2,036	13.5%
NET INCOME (LOSS) FROM OPERATIONS											
UCLA Store										459	3.1%
UCLA Restaurants										(460)	(3.1%)
Services Division										241	1.6%
UCLA Student Union										(277)	(1.8%)
TOTAL										(37)	(0.2%)
OTHER INC/(EXP)											
Non-Recurrent Inc/(Exp)										20	0.1%
Interest Income										25	0.2%
Interest (Expense)										(74)	(0.5%)
Income Taxes										0	0.0%
Student Union Fee Income										453	3.0%
TOTAL										424	2.8%
NET INCOME (LOSS)										387	2.6%

FISCAL YEAR 2015-2016										FY 14-15	
YTD 2 MONTHS (07/26/15 - 09/26/15)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%
				\$	%	\$	%				
11,788		11,005		783	7.1%	2,573	27.9%	9,215			
2,354		2,052		302	14.7%	499	26.9%	1,855			
721		632		89	14.1%	216	42.8%	505			
174		241		(67)	(27.8%)	(52)	(23.0%)	226			
15,037		13,930		1,107	7.9%	3,236	27.4%	11,801			
3,399	28.8%	3,249	29.5%	150	Pts.	699	Pts.	2,700	29.3%		
1,661	70.6%	1,427	69.5%	234	(0.7)	391	(0.5)	1,270	68.5%		
720	99.9%	631	99.8%	89	1.1	216	2.1	504	99.8%		
98	56.3%	146	60.6%	(48)	0.1	(28)	0.5	126	55.8%		
5,878	39.1%	5,453	39.1%	425	0.0	1,278	0.1	4,600	39.0%		
1,782	15.1%	1,789	16.3%	7	1.2	(94)	3.2	1,688	18.3%		
1,513	64.3%	1,450	70.7%	(63)	6.4	(140)	9.7	1,373	74.0%		
375	52.0%	325	51.4%	(50)	(0.6)	(104)	1.7	271	53.7%		
210	120.7%	219	90.9%	9	(29.8)	(15)	(34.4)	195	86.3%		
3,880	25.8%	3,783	27.2%	(97)	1.4	(353)	4.1	3,527	29.9%		
1,616	13.7%	1,460	13.3%	156	0.4	604	2.7	1,012	11.0%		
149	6.3%	(23)	(1.1%)	172	7.4	252	11.9	(103)	(5.6%)		
345	47.9%	306	48.4%	39	(0.5)	112	1.8	233	46.1%		
(111)	(63.8%)	(73)	(30.3%)	(38)	(33.5)	(43)	(33.7)	(68)	(30.1%)		
1,999	13.3%	1,670	12.0%	329	1.3	925	4.2	1,074	9.1%		
1,158	9.8%	1,212	11.0%	54	1.2	52	3.3	1,210	13.1%		
609	25.9%	612	29.8%	3	3.9	24	8.2	633	34.1%		
104	14.4%	160	25.3%	56	10.9	0	6.2	104	20.6%		
165	94.8%	176	73.0%	11	(21.8)	10	(17.4)	175	77.4%		
2,036	13.5%	2,160	15.5%	124	2.0	86	4.5	2,122	18.0%		
459	3.1%	248	1.8%	211	1.3	658	4.8	(199)	(1.7%)		
(460)	(3.1%)	(635)	(4.6%)	175	1.5	275	3.1	(735)	(6.2%)		
241	1.6%	146	1.0%	95	0.6	112	0.5	129	1.1%		
(277)	(1.8%)	(249)	(1.8%)	(28)	0.0	(34)	0.3	(243)	(2.1%)		
(37)	(0.2%)	(490)	(3.5%)	453	3.3	1,011	8.7	(1,048)	(8.9%)		
20	0.1%	0	0.0%	20	0.1	0	(0.1)	20	0.2%		
25	0.2%	25	0.2%	0	0.0	(4)	0.0	29	0.2%		
(74)	(0.5%)	(83)	(0.6%)	9	0.1	15	0.3	(89)	(0.8%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
453	3.0%	446	3.2%	7	(0.2)	27	(0.6)	426	3.6%		
424	2.8%	388	2.8%	36	0.0	38	(0.5)	386	3.3%		
387	2.6%	(102)	(0.7%)	489	3.3	1,049	8.2	(662)	(5.6%)		

ASUCLA Services and Enterprises
P/L Reconciliation
Sep-15

<i>Financial Analysis</i>	\$000's
	Sep-15
Budgeted Net Income/(Loss)	435
UCLA Store	
Gross Margin:	
Bearwear above plan due to strong concessions sales at the first home football game, the extended "Move-in" period, positive response from RA Event and Bruin Open House and better staffing provided more efficiencies in inventory replenishment and improved customer service	55
Fastrack above plan: even after anticipating the shift in the academic calendar sales of backpack were better than anticipated through the initial rush period	8
Market above plan as the food and drink categories did well, especially drinks with the overly warm September	8
E-Commerce below plan as the response to event driven merchandise was weaker than anticipated, and sales related to Score Big promotions were down due to lower discounts as predicated by game results	(35)
New Text above plan due to shortfall in used book availability for Fall (see Used Text explanation) that increased the sales of New Text in conjunction with generally strong New Text sales	23
Used Text below plan due to shortfall in availability for Fall in part due to the number of high value/volume adoptions using loose leaf, bundles with digital, etc. that prevent used book sourcing opportunities	(23)
Course Reader Solutions above plan due to mostly to timing of earlier adoptions (will negatively offset in October)	6
Computer Store above plan mostly due to a large lab school order	44
LuValle Books above plan due to earlier start date for some Extension classes	8
HSS Dental above plan due to addition of one hygiene school plus overall increases in non-UCLA enrollment	22
Total Wages higher than plan mostly student with some offset in career	(9)
Other, positive controllables mostly employee benefits and freight out	41
Total Contribution	148
UCLA Restaurants	
Gross Margin:	
Wetzels/RX below plan: last two weeks including welcome week less than last year (budget planned for growth), and average check lower than plan	(6)
No Campus Student Ctr above plan mostly due to average check higher than plan	4
Café Synapse above plan: budget written to reflect a different model not in operation yet (sales were budgeted down for less food options)	10
LuValle Food Servery above plan: last two weeks of summer customer traffic better than last year at the same time	7
Kerckhoff Coffeehouse below plan due to customer trends shifted from last year's pattern more than anticipated	(6)
Cooperage below plan: budgeted aggressively for sales rebound that has not happened yet (possibly due to delay of re-opening of Portola stair)	(5)
Kikka Sushi above plan due to sales in new location better than expected	4
Catering below plan due to loss of Football training table events	(60)
Concessions above plan due to unbudgeted special events, timing of soccer events has more occurring in September and more women's volleyball events	13
Total Wages lower than plan mostly student	7
Other, positive controllables mostly employee benefits	18
Total Contribution	(14)
Services	
Gross Margin:	
Licensing International above plan due to higher receipts than originally booked last year for Japan Q2'15	7
Licensing Domestic above plan mostly timing: receipt of the Adidas annual minimum guarantee a month earlier than expected (negative offset in Oct.)	92
Other, negative controllables mainly in Licensing	(56)
Total Contribution	43
UCLA Student Union	
Gross Margin:	
Student Union Ops below plan as Admissions Open House was smaller than plan and less major advertisers for the beginning of school	(10)
Post Office below plan as sales continue to be significantly affected by marketplace changes, primarily customers can now print postage online	(1)
Total Wages below plan	3
Other, positive controllables	4
Total Contribution	(4)
Allocated Expenses and Other	
A&SS below plan mostly career wages and employee benefits	25
Utilities below plan: lower electric consumption and reduced use of steam to heat up the building due to longer period of summer weather	11
Maintenance below plan mostly lower repairs	2
Depreciation lower than plan due to timing of capitals and reduced expenditures	19
Positive non-recurring	5
Interest expense below plan due to prior year refinancing of AU debt	4
Other	5
Total	71
Actual Net Income/(Loss)	679

ASUCLA Services and Enterprises
P/L Reconciliation
Year-To-Date Through September 2015

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(102)
UCLA Store	
Gross Margin:	
Bearwear above plan: strong concessions sales at first football game, extended "Move-in" period and positive response from RA Event and Bruin Open House	51
Fast Track above plan: positive results from sales of "Los Angeles" themed tourist merchandise during the Special Olympics and strong sales of backpacks	20
Market above plan due to increased warm/hot weather good for beverage business and campus visitor traffic strong during the Special Olympics	16
E-Commerce below plan due to lower than expected response to event driven merchandise and reduced sales related to Score Big promotions	(46)
New Text above plan due to shortfall in used book availability increases new text sales and generally strong new text sales	21
Used Text below plan due to lower availability of used books	(26)
Course Reader Solutions above plan due to early adoptions (will see some offset in October)	7
Computer Store above plan due to higher department sales and a large lab school order	51
LuValle Books above plan due to strong sales of Law textbooks and timing based on an early start date for some Extension classes	19
LuValle General Mdse and HSS General Mdse above plan due to continued positive trend in market sales	6
HSS Dental above plan mostly due to addition of a hygiene school	23
Total Wages higher than plan mostly student with some offset in career	(23)
Other, positive controllables mostly freight out, advertising and employee benefits	37
Total Contribution	156
UCLA Restaurants	
Gross Margin:	
Wetzels/RX below plan due to lower sales for the last two weeks of period 2 and lower average check than plan	(5)
No Campus Student Ctr above plan due to average check higher than plan	6
Café Synapse above plan: budget is written for a different operation model that has not yet been executed (sales budgeted down for less food options)	19
Kerckhoff Coffeehouse below plan as customer trends shifted from last year's pattern more than anticipated	(8)
Kikka Sushi above plan due to sales in new location better than expected	7
Catering above plan due to catered events not budgeted for Special Olympics (partially offset by loss of Football training table events)	124
Concessions above plan due to several unbudgeted events and conservative budget for Special Olympics	84
Total Wages higher than plan	(32)
Other, negative controllables mostly paper and repairs and maintenance	(23)
Total Contribution	172
Services	
Gross Margin:	
Licensing International above plan due to higher receipts than originally accrued for last year (from Japan for Q2'15)	7
Licensing Domestic above plan due mostly to timing: receipt of the Adidas annual minimum guarantee a month earlier than expected	87
Photography below plan due to an aggressive budget (less on campus events)	(5)
Total Wages higher than plan	(2)
Other, negative controllables mainly in Licensing	(48)
Total Contribution	39
UCLA Student Union	
Gross Margin:	
Student Union Ops below plan mostly due to Special Olympics loss of one of the primary clients for this summer	(46)
AU Post Office below plan due to marketplace changes mostly lower postage sales	(2)
Total Wages lower than plan	5
Other, positive controllables mainly student union event fund	5
Total Contribution	(38)
Allocated Expenses and Other	
A&SS below plan mostly career wages and employee benefits	62
Maintenance lower than plan mostly lower repairs and maintenance and other various controllables	8
Utilities lower than plan in electric due to less consumption (changes in LD's and controlling HVAC timers) and reduced use of steam to heat the building	16
Depreciation lower than plan due to timing of capitals and reduced expenditures	38
Interest Expense below plan due to prior year refinancing of AU debt	9
Positive non-recurring, mostly bonus received for renewal of the bank merchant services contract	20
Other	7
Total	160
Actual Net Income/(Loss)	387

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month September 2015	Prior Month August 2015	Prior Year July 2015
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$13,582	\$12,654	\$11,434
Accounts receivable	4,618	3,826	4,012
Less: Allowance for doubtful accounts	(284)	(268)	(263)
Accounts receivable, net	4,334	3,558	3,749
Student fees receivable	941	715	489
Inventories	6,564	5,919	5,893
Prepaid expenses and other current assets	218	281	278
Total current assets	25,639	23,127	21,843
LONG TERM ASSETS			
Long term note receivable	\$200	\$200	\$200
Property, equipment and improvements	68,224	68,186	68,112
Less: Accumulated depreciation	(44,145)	(43,953)	(43,761)
Total long term assets	24,279	24,433	24,551
TOTAL ASSETS	49,918	47,560	46,394
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$7,812	\$6,574	\$5,291
Wages and payroll taxes payable	3,053	3,343	3,324
Sales tax payable & other liabilities	1,392	854	767
Interest payable	213	176	139
Deferred income	384	229	235
Funds held for others	141	140	102
Current portion of long term debt	736	736	736
Total current liabilities	13,731	12,052	10,594
LONG TERM DEBT:			
AU expansion loan	9,595	9,595	9,595
Total long term debt	9,595	9,595	9,595
TOTAL LIABILITIES	23,326	21,647	20,189
RETAINED EARNINGS:			
Beginning Balance	26,205	26,205	25,924
Year-to-date net income/(loss)	387	(292)	281
Ending Balance	26,592	25,913	26,205
TOTAL LIABILITIES AND RETAINED EARNINGS	49,918	47,560	46,394

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS
September 2015
(\$000's)**

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss) \$679

Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:

 Depreciation 192

(Increase)/decrease in current assets:

 Accounts receivable (776)

 Student fees receivable (226)

 Inventories (645)

 Prepaid expenses and other current assets 63

Increase/(decrease) in current liabilities:

 Accounts payable 1,238

 Sales tax payable & other liabilities 538

 Wages and payroll taxes payable (290)

 Interest payable 37

 Deferred Income 155

 Funds held for others 1

Net cash provided/(used) by operating activities **\$966**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of property, equipment and improvements (38)

Net cash used in investing activities **(\$38)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan 0

Net cash provided/(used) by financing activities **\$0**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	\$679	\$387	(\$662)
	192	384	408
	(776)	(585)	(259)
	(226)	(452)	(426)
	(645)	(671)	(1,667)
	63	60	132
	1,238	2,521	2,324
	538	625	32
	(290)	(271)	(132)
	37	74	88
	155	149	106
	1	39	(32)
	\$966	\$2,260	(\$87)
	(38)	(112)	(99)
	(\$38)	(\$112)	(\$99)
	0	0	0
	\$0	\$0	\$0
	\$928	\$2,148	(\$186)
	\$12,654	\$11,434	\$10,881
	\$13,582	\$13,582	\$10,695

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION
September 2015
(\$000's)**

CASH AND CASH EQUIVALENTS	13,582
Less: Committed Capital Projects	
Ackerman A Level and First Floor Remodel	(2,995)
Food Service POS	(264)
Student Service Center	(199)
KH Coffeehouse Patio Membrane	(225)
HVAC Management System	(170)
Subtotal	(3,853)
Adjustment for Cash Overdraft Entry	(1,987)
Uncommitted Cash	7,742
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	9,610
RESERVE SURPLUS (DEFICIT)	<u><u>(1,868)</u></u>

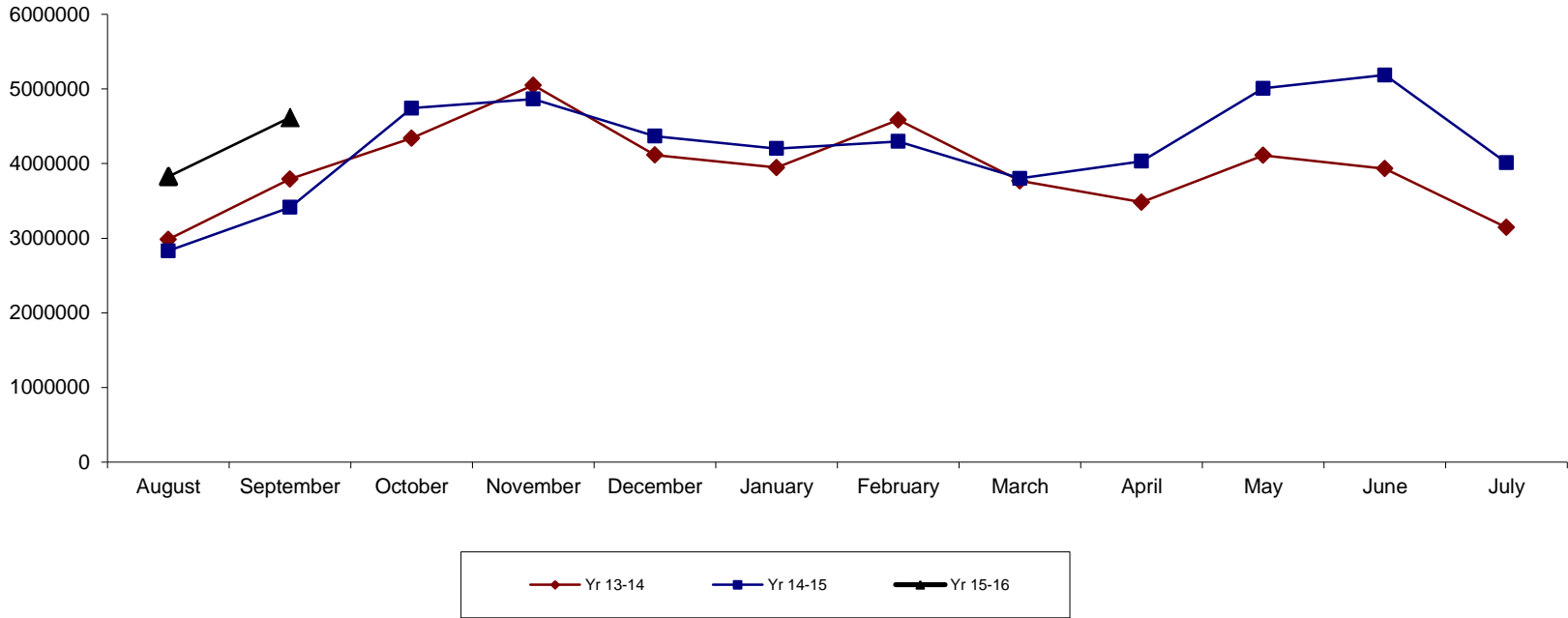
ASUCLA SERVICES AND ENTERPRISES
 Capital Expenditures -Current Year Projects (\$000's)
 FY 2015-2016 September 2015

PROJECT NAME	BUDGET	PROJECTED							Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)		
ASUCLA									
2015-001 A Level/1st Floor Remodel	1,000.0	5.0	90.0	95.0	905.0		0.0	In Progress	
Total Store/Services	1,000.0	5.0	90.0	95.0	905.0	0.0	0.0		
Store/Services									
2015-002 Store General Replacement	50.0	0.0	3.9	3.9	46.1		0.0	In Progress	
2015-003 Informal Photo-Equipment	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending	
2015-004 DC Carts	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending	
2015-005 DC Equipment - Tunnel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending	
2015-006 DC Dock Retrofit - Tunnel	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending	
2015-007 HTS Air Conditioning	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending	
2015-008 Wireless Store Expansion	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending	
2015-009 AU B-Level Update	175.0	0.0	0.0	0.0	0.0	175.0	0.0	Pending	
Total Store/Services	505.0	0.0	3.9	3.9	46.1	455.0	0.0		
Food Service									
2015-010 FS Miscellaneous and Unanticipated	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending	
2015-011 FS Patio Furniture Upgrade	20.0	0.0	20.6	20.6	0.0		0.6	Completed Awaiting Invoice	
2015-012 FS New trash/recycling/compost receptacles	75.0	0.0	12.8	12.8	62.2		0.0	In Progress	
2015-013 LV New cash stands and re-lamination of counters	25.0	0.0	18.3	18.3	6.7		0.0	In Progress	
2015-014 NC Convection Oven	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending	
2015-015 Commissary Dish Machine	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending	
Total Food Services	240.0	0.0	51.7	51.7	68.9	120.0	0.6		
Technology									
2015-016 Printer Replacement	2.0	0.0	0.0	0.0	0.0	2.0	0.0	Pending	
2015-017 PC Replacement	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending	
2015-018 Kronos Replacement.	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending	
2015-019 Network Infrastructure Upgrade	180.0	0.0	160.2	160.2	19.8		0.0	In Progress	
2015-020 Marketing Hardware/software Upgrade	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending	
Total Technology	357.0	0.0	160.2	160.2	19.8	177.0	0.0		
Others									
2015-021 Fac. Misc. Remodels	40.0	0.0	0.0	0.0	0.0	40.0	0.0	Pending	
2015-022 KH 2nd Floor Lobby/Hallway Re-Flooring	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending	
2015-023 KH 3rd Floor Staircase/Landing Re-carpeting	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending	
2015-024 NC Restroom Improvement	60.0	0.0	0.0	0.0	0.0	60.0	0.0	Pending	
2015-025 KH Men's Restroom	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending	
2015-026 LVC Patio Deck	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending	
2015-027 SUO Omni Locks	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending	
2015-028 Custodial Replacements	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending	
2015-029 Finance Misc. Replacements	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending	
2015-030 Licensing Office Reconfiguration	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending	
2015-031 LP Security System	40.0	4.2	0.0	4.2	35.8		0.0	In Progress	
Total Others	415.0	4.2	0.0	4.2	35.8	375.0	0.0		
Total Current Year Projects	2,517.0	9.2	305.8	315.0	1,075.6	1,127.0	0.6		

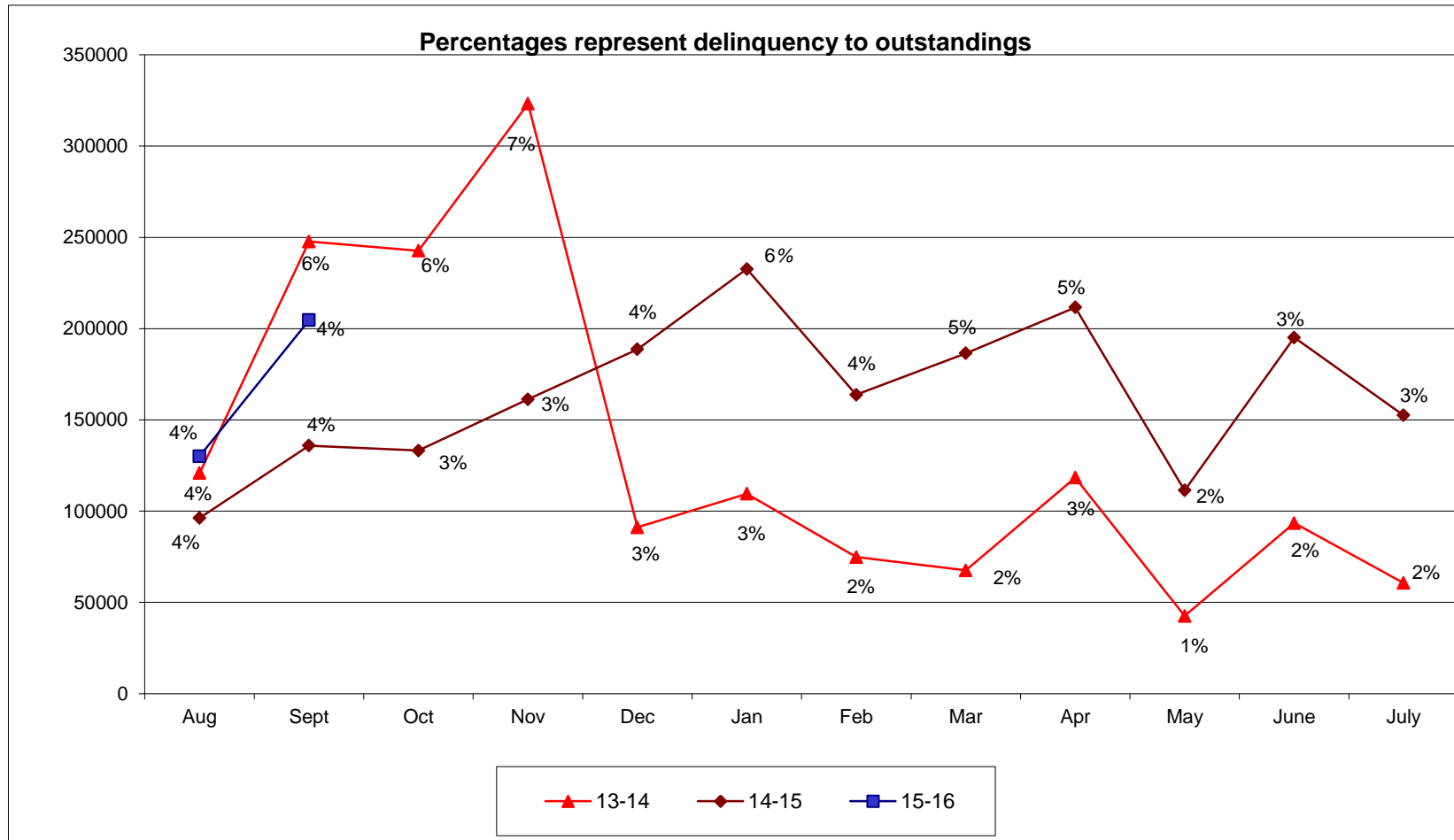
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

9/25/2015	Sep	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,137,628	27%	\$61,826	50%	\$27,426	25%	\$11,284	82%	\$9,660	19%	\$4,330	14%	\$1,252,154	26%
ASUCLA PUBLICATIONS		\$81,256	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$81,256	2%
ASUCLA USA/GSA		\$61,568	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$61,568	2%
DUE FROM VENDORS		\$461,666	11%	(\$9,462)	-8%	\$18,703	17%	(\$3,413)	-25%	\$34,364	69%	\$22,909	76%	\$524,767	11%
DENTAL KITS		\$697,302	16%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$697,302	15%
OTHER		\$1,850,418	43%	\$70,851	58%	\$64,378	58%	\$5,904	43%	\$6,014	12%	\$3,094	10%	\$2,000,659	44%
TOTAL CURRENT MONTH		\$4,289,838	100%	\$123,215	100%	\$110,507	100%	\$13,775	100%	\$50,038	100%	\$30,333	100%	\$4,617,706	100%
		93%		3%		2%		0%		1%		1%		100%	
8/22/2015	Aug	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$789,640	24%	\$262,857	82%	\$39,424	140%	\$20,454	55%	\$11,190	56%	\$16,134	36%	\$1,139,699	29%
ASUCLA PUBLICATIONS		\$78,516	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$78,516	2%
ASUCLA USA/GSA		\$66,717	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$66,717	2%
DUE FROM VENDORS		\$936,070	28%	\$14,265	5%	(\$19,751)	-70%	\$9,285	25%	\$6,190	31%	\$28,351	63%	\$974,410	25%
DENTAL KITS		\$62,275	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$62,275	2%
OTHER		\$1,446,175	42%	\$39,800	13%	\$8,385	30%	\$7,305	20%	\$2,643	13%	\$444	1%	\$1,504,752	40%
TOTAL CURRENT MONTH		\$3,379,393	100%	\$316,922	100%	\$28,058	100%	\$37,044	100%	\$20,023	100%	\$44,929	100%	\$3,826,369	100%
		88%		8%		1%		1%		1%		1%		100%	
7/25/2015	Jul	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$720,023	20%	\$175,253	85%	\$25,699	50%	\$13,803	34%	\$258	4%	\$16,610	31%	\$951,646	23%
ASUCLA PUBLICATIONS		\$75,843	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,843	2%
ASUCLA USA/GSA		\$65,305	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$65,305	2%
DUE FROM VENDORS		\$1,045,629	29%	(\$18,738)	-9%	(\$5,218)	-10%	\$9,703	24%	\$6,469	96%	\$37,004	68%	\$1,074,849	27%
DENTAL KITS		\$66,324	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$66,324	2%
OTHER		\$1,680,128	45%	\$49,778	24%	\$31,074	60%	\$16,686	42%	\$0	0%	\$456	1%	\$1,778,122	44%
TOTAL CURRENT MONTH		\$3,653,252	100%	\$206,293	100%	\$51,555	100%	\$40,192	100%	\$6,727	100%	\$54,070	100%	\$4,012,089	100%
		92%		5%		1%		1%		0%		1%		100%	

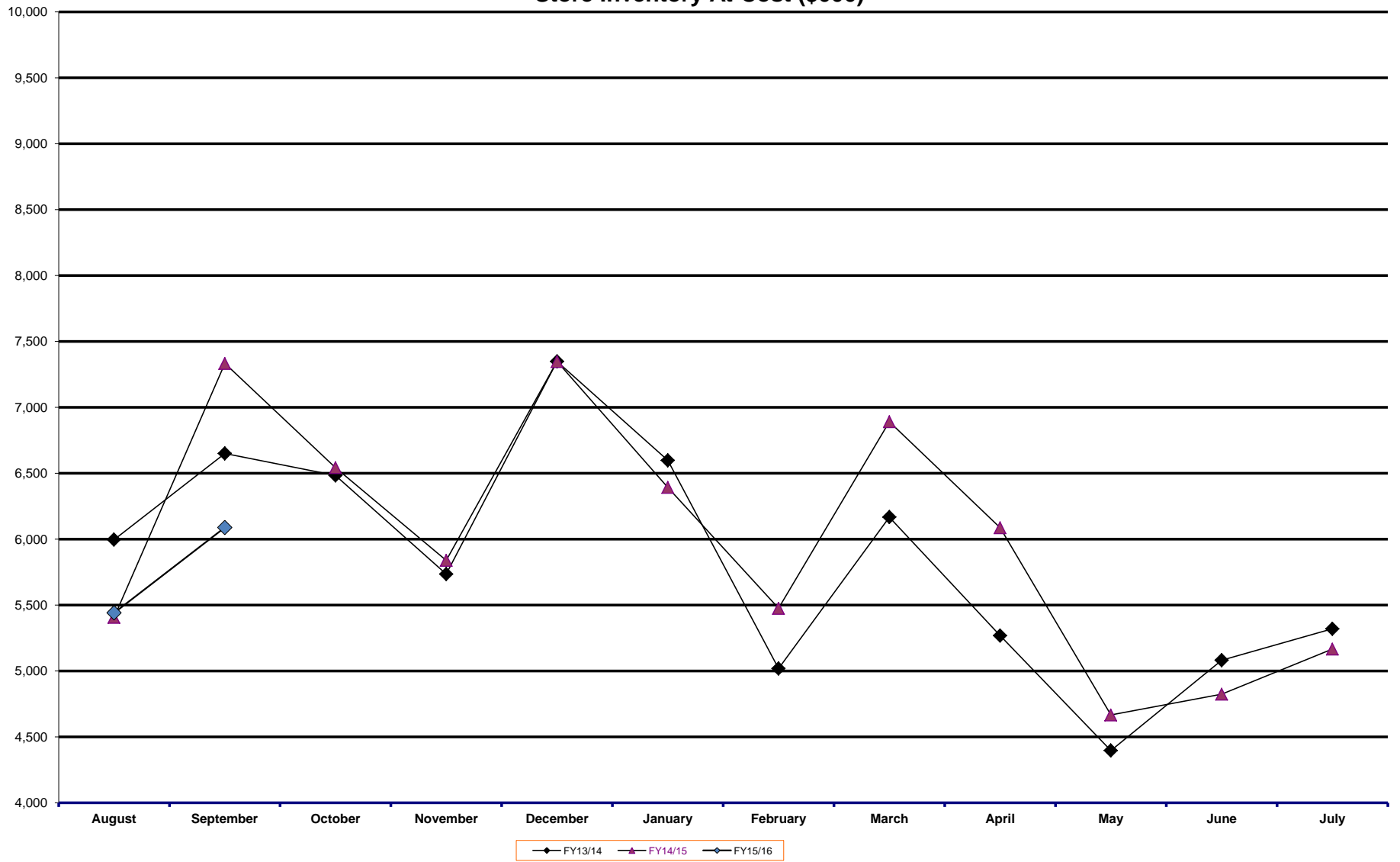
Total Aged Accounts Receivable Balances
12 Month History
August 13 to September 15



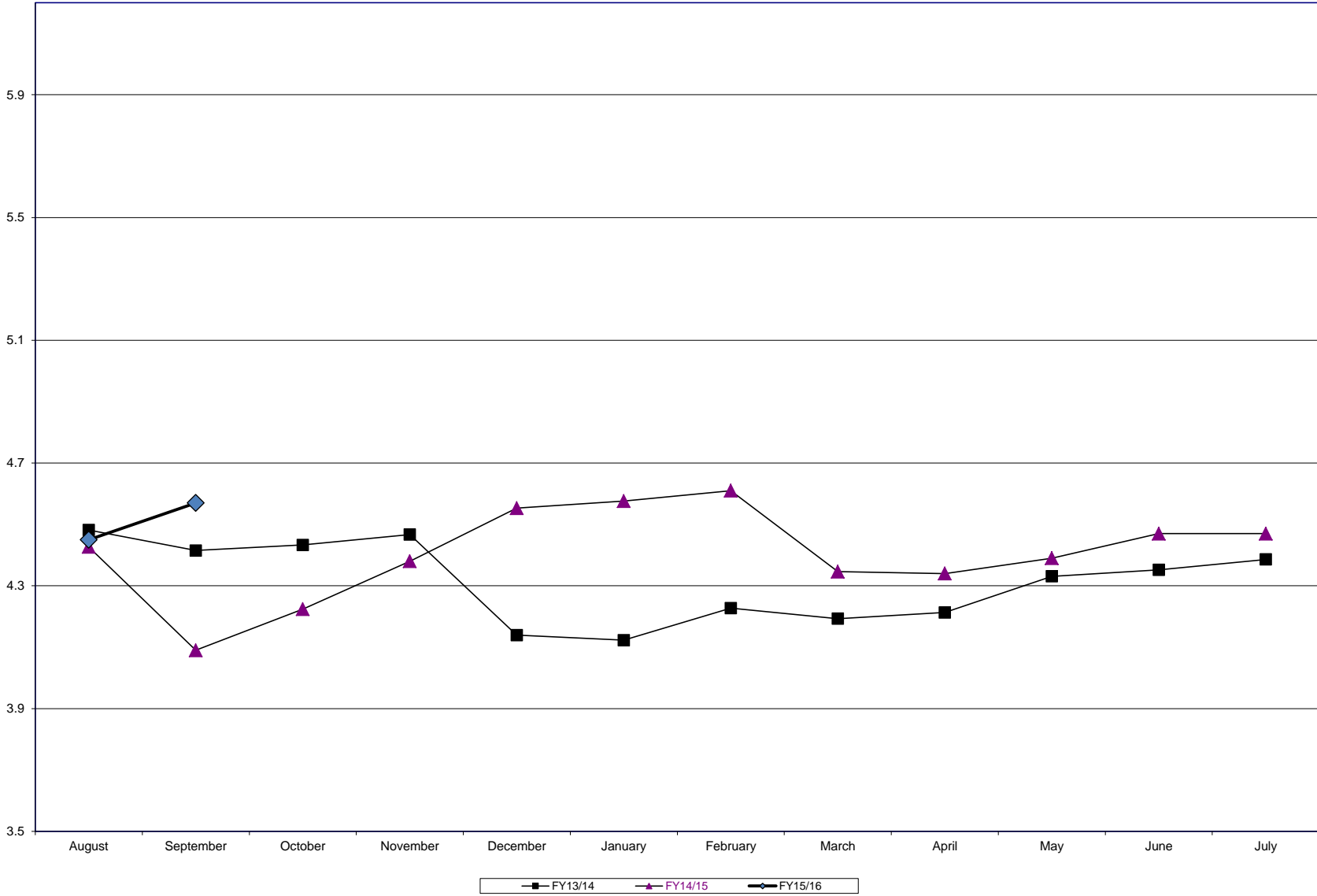
Aged Accounts Receivable Balances > 60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

SEP. 02(08/23/15-09/26/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 2 MO(07/26/15-09/26/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
3,541,565	3,432,710	108,855	5,105,963	4,752,766	353,197	2,129,178	3,400,474
1,511,939	1,352,165	159,774	2,608,772	2,411,401	197,371	1,069,545	2,067,739
63,510	76,200	<12,690>	99,756	113,400	<13,644>	46,067	105,546
383,417	370,984	12,433	653,383	611,713	41,670	308,674	556,044
206,376	250,000	<43,624>	311,431	375,000	<63,569>	269,151	389,270
1,948,905	1,824,732	124,173	2,734,330	2,448,585	285,745	1,785,161	2,409,497
7,655,711	7,306,791	348,920	11,513,635	10,712,865	800,770	5,607,776	8,928,571
5,565,370	5,332,426	<232,944>	8,345,443	7,715,699	<629,744>	4,140,288	6,481,041
13,384	12,360	<1,024>	18,187	16,590	<1,597>	7,670	12,595
7,164	5,635	<1,529>	12,950	10,025	<2,925>	4,387	8,447
290	350	60	451	530	79	207	480
2,178	1,680	<498>	3,659	2,790	<869>	1,770	3,171
0	910	<910>	<533>	1,360	1,893	1,022	1,461
5,942	5,540	<402>	9,344	8,130	<1,214>	5,237	7,881
28,958	26,475	<2,483>	44,059	39,425	<4,634>	20,292	34,036
5,594,328	5,358,901	<235,427>	8,389,502	7,755,124	<634,378>	4,160,580	6,515,077
72.7	73.0	0.3	72.5	72.0	<0.5>	73.8	72.6
2,061,383	1,947,890	113,493	3,124,134	2,957,741	166,393	1,447,196	2,413,494
27.3	27.0	0.3	27.5	28.0	<0.5>	26.2	27.4
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
26.9	26.7	0.3	27.1	27.6	<0.5>	25.8	27.0
18.9	18.7	0.2	17.3	17.5	<0.2>	15.1	14.6
50.4	50.5	<0.1>	50.4	50.5	<0.2>	50.0	50.3
40.7	40.3	0.4	41.6	40.2	1.4	41.4	41.0
28.3	26.6	1.7	28.7	27.2	1.5	25.2	26.2
52.5	51.2	1.3	53.6	52.1	1.5	49.1	50.5
20.0	20.2	<0.2>	19.4	20.4	<1.0>	20.4	20.4
186,935	176,935	10,000	274,466	291,691	<17,225>	126,781	286,925
2,248,318	2,124,825	123,493	3,398,600	3,249,432	149,168	1,573,977	2,700,419
246,155	259,547	13,392	498,060	513,033	14,973	245,026	505,614
1,232	0	<1,232>	1,232	0	<1,232>	0	0
210,471	189,592	<20,879>	364,054	327,620	<36,434>	162,172	296,155
457,858	449,139	<8,719>	863,347	840,653	<22,694>	407,199	801,769
6.0	6.2	0.2	7.5	7.9	0.4	7.3	9.0
134,466	145,911	11,445	274,923	287,544	12,621	134,139	274,384
10,970	11,522	552	23,951	23,734	<217>	9,091	19,934
13,449	13,410	<39>	26,518	26,710	192	12,647	24,836
80	80	0	160	160	0	80	160
17	13	<4>	42	26	<16>	23	49
2,731	3,150	419	3,116	3,200	84	3,078	3,575
0	0	0	800	800	0	0	0
7,609	7,100	<509>	12,337	11,350	<987>	7,056	11,669
35,654	62,605	26,951	50,151	68,720	18,569	53,233	70,248
900	900	<0>	1,802	1,800	<2>	902	1,801
0	200	200	0	200	200	0	0
48,804	47,525	<1,279>	83,658	94,440	10,782	46,573	87,120
<2,968>	<1,150>	1,818	<5,068>	<3,750>	1,318	<1,373>	<2,266>
55,034	55,050	16	190,088	190,100	12	55,465	207,784
14,326	6,770	<7,556>	20,828	13,040	<7,788>	6,545	12,235
94,582	94,565	<17>	161,308	156,998	<4,310>	70,832	130,487
3,160	0	<3,160>	3,380	0	<3,380>	920	1,330
<1,370>	0	1,370	1,571	0	<1,571>	<295>	876
1,018	773	<245>	1,018	1,273	255	194	918
20	0	<20>	567	0	<567>	501	1,002
1,200	1,200	0	1,200	1,200	0	1,241	1,241
9,955	11,500	1,545	19,422	23,000	3,578	3,959	8,165
0	0	0	<468>	0	468	0	0
2,561	1,560	<1,001>	3,158	2,600	<558>	154	154
11,682	11,682	<0>	11,757	11,757	0	6,039	6,039
0	2	2	0	4	4	0	0
26,924	28,928	2,004	32,652	33,928	1,276	18,395	24,762
470,804	503,296	32,492	918,872	948,834	29,962	429,400	886,502
928,662	952,435	23,773	1,782,219	1,789,487	7,268	836,599	1,688,271
1,319,656	1,172,390	147,266	1,616,381	1,459,945	156,436	737,378	1,012,147
31,700	37,065	5,365	61,629	74,717	13,088	34,790	69,285
164,652	168,320	3,668	306,585	320,667	14,082	170,033	334,098
78,780	83,022	4,242	145,776	163,942	18,166	82,475	168,876
38,464	37,557	<907>	71,366	70,031	<1,335>	35,098	67,038
115,882	117,901	2,019	226,147	225,897	<250>	112,526	224,229
80,752	77,623	<3,129>	161,564	156,544	<5,020>	73,687	156,699
33,091	34,839	1,748	68,891	70,215	1,324	37,316	74,118
58,466	65,523	7,057	116,904	131,046	14,143	58,539	116,780
601,787	621,850	20,063	1,158,861	1,213,059	54,198	604,465	1,211,124
717,869	550,540	167,329	457,521	246,886	210,635	132,913	<198,976>

UCLA RESTAURANTS
INCOME STATEMENT

SEP. 02(08/23/15-09/26/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 2 MO(07/26/15-09/26/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
107,634	117,517	<9,883>	210,615	213,680	<3,065>	93,048	185,406
136,076	127,890	8,186	251,411	229,918	21,493	107,641	204,332
125,372	114,687	10,685	243,600	222,426	21,174	114,514	221,072
180,605	175,171	5,434	301,107	309,580	<8,473>	152,998	278,272
196,705	214,067	<17,362>	384,503	398,754	<14,251>	152,913	310,036
188,806	234,473	<45,667>	581,770	358,302	223,468	218,972	333,135
935,198	983,805	<48,607>	1,973,006	1,732,660	240,346	840,086	1,532,253
337,329	359,144	21,815	692,811	625,313	<67,498>	319,154	584,694
36.1	36.5	0.4	35.1	36.1	1.0	38.0	38.2
597,869	624,661	<26,792>	1,280,195	1,107,347	172,848	520,932	947,559
63.9	63.5	0.4	64.9	63.9	1.0	62.0	61.8
63.9	66.3	<2.4>	64.0	66.0	<2.0>	62.6	63.3
63.5	63.4	0.1	60.2	63.8	<3.5>	61.8	62.1
65.1	64.3	0.8	65.5	64.3	1.3	63.7	63.0
68.1	64.9	3.1	67.3	65.1	2.2	65.2	65.3
62.8	64.5	<1.7>	63.5	64.5	<1.1>	57.6	58.7
61.5	60.1	1.4	66.9	61.3	5.6	62.3	61.3
167,785	179,159	<11,374>	381,247	319,349	61,898	169,372	322,545
765,654	803,820	<38,166>	1,661,442	1,426,696	234,746	690,304	1,270,104
317,149	313,085	<4,064>	605,305	591,151	<14,154>	303,216	575,071
0	0	0	0	0	0	997	1,090
195,610	204,213	8,603	383,251	359,643	<23,608>	171,400	315,865
<34,607>	<31,734>	2,873	<67,700>	<61,980>	5,720	<28,200>	<55,623>
478,152	485,564	7,412	920,856	888,814	<32,042>	447,413	836,403
51.1	49.4	<1.8>	46.7	51.3	4.6	53.3	54.6
159,967	174,805	14,838	345,463	336,707	<8,756>	167,305	330,164
1,737	1,975	238	4,109	3,550	<559>	908	1,999
4,584	4,378	<206>	8,787	8,753	<34>	3,905	7,895
2,675	4,000	1,325	3,175	5,000	1,825	2,500	2,500
52,084	48,811	<3,273>	97,362	85,510	<11,852>	41,720	76,726
5.6	5.0	<0.6>	4.9	4.9	0.0	5.0	5.0
6,156	4,620	<1,536>	11,559	9,090	<2,469>	5,758	6,313
<7,645>	<10,350>	<2,705>	<16,379>	<20,700>	<4,321>	<8,099>	<16,833>
4,887	2,945	<1,942>	10,080	5,580	<4,500>	4,199	7,361
4,810	6,300	1,490	7,303	10,007	2,704	3,544	5,917
4,026	2,090	<1,936>	4,165	2,875	<1,290>	2,999	1,660
5,044	20,945	15,901	5,443	21,790	16,347	11,944	12,755
0	100	100	0	200	200	0	0
0	8	8	2	13	11	0	0
8,108	5,022	<3,086>	22,008	9,244	<12,764>	15,188	27,796
32,122	28,692	<3,430>	54,108	54,365	257	20,049	41,862
1,351	1,329	<22>	2,462	2,437	<25>	1,085	2,135
1,821	899	<922>	3,024	1,740	<1,284>	2,269	3,824
52	0	<52>	61	0	<61>	0	0
853	650	<203>	2,002	2,150	148	629	2,077
138	425	287	1,288	825	<463>	325	637
0	75	75	75	75	0	75	75
208	500	292	5,250	500	<4,750>	1,044	1,044
10,986	12,071	1,085	20,649	21,497	848	12,693	20,475
293,967	310,290	16,323	591,998	561,208	<30,790>	290,038	536,383
772,118	795,854	23,736	1,512,854	1,450,022	<62,832>	737,451	1,372,786
<6,464>	7,966	<14,430>	148,588	<23,326>	171,914	<47,148>	<102,682>
33,105	40,070	6,965	65,780	78,851	13,071	38,225	72,233
23,157	26,157	3,000	68,170	64,626	<3,544>	29,931	69,774
11,080	12,902	1,822	32,327	33,335	1,008	14,518	35,500
5,409	5,836	427	15,844	14,036	<1,808>	6,178	13,935
16,297	18,322	2,025	51,267	45,592	<5,675>	19,808	46,935
68,074	62,999	<5,075>	136,198	127,052	<9,146>	62,118	132,096
27,896	28,270	374	58,075	56,976	<1,099>	31,458	62,481
90,588	95,779	5,191	181,133	191,558	10,425	99,842	199,668
275,606	290,335	14,729	608,794	612,026	3,232	302,078	632,624
<282,070>	<282,369>	299	<460,206>	<635,352>	175,146	<349,226>	<735,306>
255,399	252,824	2,575	484,414	470,182	14,232	225,374	436,336
93,318	92,323	995	177,644	174,158	3,486	83,816	166,071
162,081	160,501	1,580	306,770	296,024	10,746	141,558	270,265
6.04	5.77	0.28	6.17	5.83	0.33	5.59	5.63
7.60	7.12	0.48	7.65	7.21	0.44	7.12	6.20
5.15	4.99	0.16	5.31	5.02	0.29	4.68	4.72
28,386	29,601	1,215	53,815	52,974	<841>	27,140	49,358
32.95	33.24	<0.29>	36.66	32.71	3.96	30.95	31.04

SERVICES DIVISION
INCOME STATEMENT

SEP. 02(08/23/15-09/26/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 2 MO(07/26/15-09/26/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
15,140	14,000	1,140	21,929	27,000	<5,071>	12,458	19,457
15,140	14,000	1,140	21,929	27,000	<5,071>	12,458	19,457
724	300	<424>	957	750	<207>	256	1,494
14,416	13,700	716	20,972	26,250	<5,278>	12,202	17,963
95.2	97.9	<2.6>	95.6	97.2	<1.6>	98.0	92.3
95.2	97.9	<2.6>	95.6	97.2	<1.6>	98.0	92.3
352,987	254,065	98,922	498,163	404,253	93,910	174,192	294,958
101,627	101,395	232	200,657	200,554	103	95,580	190,706
454,614	355,460	99,154	698,820	604,807	94,013	269,773	485,664
469,030	369,160	99,870	719,792	631,057	88,735	281,975	503,627
37,266	34,800	<2,466>	72,568	69,600	<2,968>	32,044	67,398
196	750	554	321	1,125	804	553	1,685
37,462	35,550	<1,912>	72,889	70,725	<2,164>	32,597	69,083
247.4	253.9	6.5	332.4	261.9	<70.5>	261.7	355.1
17,256	18,464	1,208	35,328	36,928	1,600	16,316	33,044
344	700	356	435	1,400	965	229	597
704	700	<4>	1,462	1,400	<62>	662	1,277
6	105	99	6	210	204	0	11
2,078	2,050	<28>	2,078	2,100	22	10,000	10,000
1,500	1,500	<0>	1,500	1,500	<0>	2,000	2,000
0	0	0	0	0	0	500	500
3,548	3,550	2	6,994	7,100	106	3,900	7,707
480	100	<380>	480	200	<280>	0	0
2,083	2,483	400	4,166	4,966	800	2,083	4,166
250	250	0	250	500	250	1,100	1,100
3,797	3,800	3	3,797	7,600	3,803	4,150	7,383
5,172	0	<5,172>	5,172	0	<5,172>	6,074	6,074
32,742	23,573	<9,169>	46,412	37,758	<8,654>	14,561	25,642
138,452	96,699	<41,753>	193,542	153,090	<40,452>	55,254	102,316
208,410	153,974	<54,436>	301,621	254,752	<46,869>	116,829	201,816
245,872	189,524	<56,348>	374,510	325,477	<49,033>	149,426	270,899
223,158	179,636	43,522	345,282	305,580	39,702	132,549	232,728
2,594	2,934	340	5,209	6,317	1,108	2,785	5,975
9,501	8,016	<1,485>	18,198	22,087	3,889	8,090	18,257
4,719	4,099	<620>	8,981	11,852	2,871	4,059	9,591
2,304	1,854	<450>	4,397	4,965	568	1,727	3,773
6,941	5,821	<1,120>	13,956	16,169	2,213	5,538	12,691
14,324	29,299	14,975	28,659	59,088	30,429	13,071	27,796
5,870	13,157	7,287	12,220	26,517	14,297	6,619	13,147
6,097	6,361	264	12,193	12,722	529	6,238	12,447
52,349	71,541	19,192	103,812	159,717	55,905	48,128	103,676
170,809	108,095	62,714	241,470	145,863	95,607	84,421	129,052

UCLA STUDENT UNION
INCOME STATEMENT

SEP. 02(08/23/15-09/26/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 2 MO(07/26/15-09/26/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
40,077	46,105	<6,029>	82,576	127,390	<44,814>	44,111	117,879
0	85	<85>	0	185	<185>	0	10
0	0	0	0	0	0	5	5
37,238	43,964	<6,726>	67,814	81,387	<13,573>	47,273	86,066
77,315	90,154	<12,839>	150,391	208,962	<58,571>	91,389	203,960
35,716	42,997	7,281	65,782	79,597	13,815	46,852	84,536
6,710	8,326	1,616	9,865	14,991	5,126	6,904	15,620
42,426	51,323	8,897	75,647	94,588	18,941	53,756	100,155
54.9	56.9	2.1	50.3	45.3	<5.0>	58.8	49.1
34,889	38,831	<3,942>	74,744	114,374	<39,630>	37,633	103,804
45.1	43.1	2.1	49.7	54.7	<5.0>	41.2	50.9
83.3	81.9	1.3	88.1	88.2	<0.2>	84.4	86.8
0.0	100.0	<100.0>	0.0	100.0	<100.0>	0.0	100.0
0.0	0.0	0.0	0.0	0.0	0.0	100.0	100.0
4.1	2.2	1.9	3.0	2.2	0.8	0.9	1.8
9,709	15,153	<5,444>	11,511	17,278	<5,767>	4,497	7,124
6,515	7,739	<1,224>	11,847	14,327	<2,480>	8,458	15,358
16,224	22,892	<6,668>	23,358	31,605	<8,247>	12,956	22,482
51,114	61,723	<10,609>	98,101	145,979	<47,878>	50,589	126,287
30,823	30,859	36	59,984	61,718	1,734	26,683	56,980
16,296	19,280	2,985	30,768	33,987	3,219	16,350	30,336
47,118	50,139	3,021	90,752	95,705	4,953	43,032	87,316
60.9	55.6	<5.3>	60.3	45.8	<14.5>	47.1	42.8
16,225	15,844	<381>	32,289	31,601	<688>	14,818	31,485
1,223	1,029	<194>	1,436	1,662	226	639	1,384
3,307	3,335	28	6,332	6,622	290	3,252	6,071
0	0	0	0	0	0	425	425
1,603	1,698	95	1,688	1,698	10	2,278	2,333
849	1,081	232	19,821	20,053	232	1,096	17,168
8,258	6,000	<2,258>	8,344	6,682	<1,662>	3,640	4,874
0	139	139	0	278	278	290	595
0	50	50	303	549	246	1,047	1,526
596	601	5	1,094	1,202	108	508	1,015
450	1,516	1,066	2,976	4,651	1,675	1,438	4,435
683	1,033	350	1,455	1,912	457	873	1,741
474	26	<448>	581	48	<533>	223	223
15,417	15,417	0	30,833	30,834	1	15,417	30,833
11,409	15,500	4,091	11,628	15,500	3,872	3,099	3,099
60,493	63,269	2,776	118,781	123,292	4,511	49,043	107,207
107,611	113,408	5,797	209,533	218,997	9,464	92,075	194,523
<56,498>	<51,685>	<4,813>	<111,432>	<73,018>	<38,414>	<41,486>	<68,236>
3,263	3,760	497	6,485	8,142	1,657	3,678	7,550
1,892	2,767	875	4,671	8,087	3,416	2,991	8,560
940	1,415	475	2,302	4,346	2,044	1,501	4,531
459	640	181	1,128	1,816	688	639	1,759
1,382	2,009	627	3,624	5,921	2,297	2,048	5,966
42,555	40,627	<1,928>	85,141	81,932	<3,209>	38,832	82,577
17,439	18,233	794	36,304	36,747	443	19,665	39,059
12,872	14,398	1,526	25,744	28,796	3,052	12,303	24,605
80,801	83,849	3,048	165,398	175,787	10,389	81,655	174,607
<137,299>	<135,534>	<1,765>	<276,830>	<248,805>	<28,025>	<123,141>	<242,843>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

SEP. 02(08/23/15-09/26/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 2 MO(07/26/15-09/26/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
289,334	305,883	16,549	580,061	620,553	40,492	305,356	611,392
0	500	500	0	800	800	3,494	6,638
34,837	32,765	<2,072>	74,258	66,643	<7,615>	24,607	65,954
324,171	339,148	14,977	654,319	687,996	33,677	333,457	683,984
3.4	3.7	0.3	4.4	4.9	0.6	4.7	5.8
2,000	2,000	0	2,000	2,000	0	2,000	2,000
137,712	144,100	6,388	276,548	290,463	13,915	143,514	282,698
7,308	7,307	<1>	15,466	16,042	576	12,723	23,246
8,629	9,615	986	16,840	19,007	2,167	8,671	16,675
906	1,113	207	1,728	1,986	258	997	1,803
938	2,442	1,504	1,269	4,617	3,348	1,018	1,481
0	20	20	0	40	40	0	0
118	556	438	285	1,156	871	615	959
0	52	52	0	104	104	0	0
0	0	0	0	0	0	25	25
416	<354>	<770>	701	<2>	<703>	<344>	<2>
3,425	589	<2,836>	3,425	1,720	<1,705>	105	255
114	59	<55>	937	116	<821>	57	112
224	350	126	845	700	<145>	368	737
<706>	<400>	306	<905>	<800>	105	<49>	<98>
362	51	<311>	384	102	<282>	0	0
2,800	2,750	<50>	5,362	5,500	138	2,662	5,424
1,030	1,425	395	2,629	2,850	221	1,695	3,485
1,500	1,500	0	3,000	3,000	0	2,100	4,200
4,587	6,001	1,414	12,698	14,275	1,577	3,721	9,911
479	1,564	1,085	959	3,128	2,169	1,241	0
12,294	12,433	139	23,722	24,866	1,144	10,683	17,062
0	86	86	0	125	125	0	0
3,922	3,922	0	8,086	8,086	0	7,839	15,058
<5>	40	45	<9>	80	89	3	<17>
14,303	17,700	3,397	28,607	35,400	6,793	16,081	32,162
3,585	4,125	540	6,870	7,889	1,019	2,918	5,485
1,383	1,382	<1>	2,765	2,764	<1>	880	1,759
10,438	10,557	119	20,414	21,114	700	10,791	21,133
2,040	500	<1,540>	2,430	1,000	<1,430>	2,115	2,235
9,167	9,870	703	18,334	19,740	1,406	9,583	19,167
950	1,000	50	1,950	2,000	50	0	22,000
10,917	11,500	583	30,407	28,300	<2,107>	10,619	26,344
1,874	100	<1,774>	1,874	200	<1,674>	0	0
4,226	3,599	<627>	7,526	6,597	<929>	2,912	5,823
3,154	3,300	146	6,064	6,600	536	5,993	8,989
7,635	7,864	229	15,270	15,728	458	7,635	15,270
13,401	14,371	970	26,802	30,300	3,498	11,964	27,893
277	1,500	1,223	822	3,000	2,178	1,030	1,295
271,403	284,589	13,186	546,105	579,793	33,688	282,163	574,567
595,574	623,737	28,163	1,200,424	1,267,789	67,365	615,619	1,258,552
17,384	17,537	154	34,780	35,368	588	15,863	33,732
7,124	7,870	746	14,830	15,862	1,032	8,033	15,955
9,996	12,193	2,197	19,946	24,386	4,440	12,293	24,547
34,503	37,600	3,097	69,556	75,616	6,060	36,189	74,234
630,076	661,337	31,261	1,269,979	1,343,405	73,426	651,808	1,332,786
<552,520>	<580,464>	<27,944>	<1,113,841>	<1,181,392>	<67,551>	<576,638>	<1,180,557>
<30,122>	<30,122>	0	<59,657>	<59,657>	0	<29,288>	<57,998>
<2,592>	<2,592>	0	<4,940>	<4,940>	0	<2,621>	<4,984>
<44,842>	<48,159>	<3,317>	<91,541>	<97,416>	<5,875>	<43,261>	<89,247>
<630,076>	<661,337>	<31,261>	<1,269,979>	<1,343,405>	<73,426>	<651,808>	<1,332,786>
0	0	0	0	0	0	0	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

SEP. 02(08/23/15-09/26/15)			FISCAL YEAR 15-16			FISCAL YEAR 14-15	
CURRENT MONTH			YTD 2 MO(07/26/15-09/26/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
114,703	116,225	1,522	232,899	236,391	3,492	110,350	238,354
4,049	0	<4,049>	8,214	0	<8,214>	2,533	8,641
0	718	718	209	1,796	1,587	488	1,469
<550>	<610>	<60>	<1,659>	<1,220>	439	<380>	<842>
<7,514>	<5,718>	1,796	<13,745>	<11,209>	2,536	<4,689>	<10,432>
0	<6,300>	<6,300>	<4,520>	<12,600>	<8,080>	<9,000>	<18,431>
110,688	104,315	<6,373>	221,398	213,158	<8,240>	99,302	218,758
69,231	68,725	<506>	142,767	143,066	299	62,746	136,697
116	143	27	250	271	21	155	189
829	677	<152>	1,464	1,354	<110>	675	1,305
0	400	400	0	400	400	432	432
4,211	5,372	1,161	9,304	10,619	1,315	4,998	9,957
4,393	5,658	1,265	9,627	11,277	1,650	4,364	9,533
512	1,455	943	1,798	2,769	971	870	2,751
405	491	86	879	1,050	171	584	949
18,717	23,600	4,883	35,684	41,700	6,016	15,796	31,675
1,685	3,190	1,505	5,338	6,380	1,042	569	11
0	0	0	0	175	175	0	0
456	900	444	1,133	1,800	667	310	597
0	250	250	0	500	500	0	0
6,597	3,495	<3,102>	6,904	6,990	86	4,470	4,747
5,712	6,114	402	10,274	12,022	1,748	5,590	11,789
2,974	3,428	454	6,381	6,856	475	3,617	7,134
866	780	<86>	1,771	1,560	<211>	1,373	1,944
116,704	124,678	7,974	233,575	248,789	15,214	106,549	219,708
227,392	228,993	1,601	454,973	461,947	6,974	205,851	438,466
14,124	16,946	2,822	28,229	33,892	5,663	14,747	29,494
14,124	16,946	2,822	28,229	33,892	5,663	14,747	29,494
241,516	245,939	4,423	483,202	495,839	12,637	220,598	467,961
<205,705>	<210,547>	<4,842>	<411,561>	<424,615>	<13,054>	<187,708>	<399,168>
<6,994>	<6,994>	0	<13,988>	<13,988>	0	<6,535>	<13,070>
<2,742>	<2,742>	0	<5,484>	<5,484>	0	<2,562>	<5,124>
<8,692>	<8,119>	573	<17,390>	<16,384>	1,006	<7,931>	<16,866>
<17,384>	<17,537>	<154>	<34,780>	<35,368>	<588>	<15,863>	<33,732>
<241,516>	<245,939>	<4,423>	<483,202>	<495,839>	<12,637>	<220,598>	<467,961>
0	0	0	<0>	0	0	<0>	0

UTILITIES
EXPENSE STATEMENT

SEP. 02(08/23/15-09/26/15)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
29,806	31,479	1,673	Chiller Water
54,939	60,930	5,991	Elec-Non Air Cond.
7,879	8,874	995	Water-Non Air Cond.
3,679	5,297	1,618	Steam-Non Air Cond.
2,196	2,955	759	Gas
1,292	1,551	259	Energy Management
99,791	111,086	11,295	TOTAL OTHER CONTROL.
99,791	111,086	11,295	TOTAL CONTROLLABLE EXP
<84,296>	<94,498>	<10,202>	Allocated-Svs and Ent
<3,455>	<3,455>	0	Allocated-USAC
<1,355>	<1,355>	0	Allocated-GSA
<3,562>	<3,908>	<346>	Allocated-Comm Board
<7,124>	<7,870>	<746>	Allocated-A & SS
<99,791>	<111,086>	<11,295>	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 15-16			FISCAL YEAR 14-15	
YTD 2 MO(07/26/15-09/26/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
55,818	63,264	7,446	31,463	71,639
118,653	122,812	4,159	64,441	116,642
18,247	18,013	<234>	8,738	14,381
7,352	10,389	3,037	5,263	12,724
4,701	6,233	1,532	1,773	6,492
2,584	3,102	518	0	0
207,355	223,813	16,458	111,678	221,878
207,355	223,813	16,458	111,678	221,878
<175,490>	<190,455>	<14,965>	<95,058>	<188,805>
<6,910>	<6,910>	0	<3,283>	<6,566>
<2,710>	<2,710>	0	<1,287>	<2,574>
<7,415>	<7,876>	<461>	<4,017>	<7,978>
<14,830>	<15,862>	<1,032>	<8,033>	<15,955>
<207,355>	<223,813>	<16,458>	<111,678>	<221,878>
0	0	0	0	0