

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

July (06/28/15 - 07/25/15)

**Prepared
August 20, 2015**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2015 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JULY (06/28/15 - 07/25/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14	
CURRENT MONTH										**		YTD 12 MONTHS (07/27/14 - 07/25/15)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%		
2,838		2,511		327	13.0%	182	6.9%	2,656		GROSS INCOME													
908		823		85	10.3%	108	13.5%	800		UCLA Store	4,804	11.1%	2,421	5.3%	45,858								
312		385		(73)	(19.0%)	(18)	(5.5%)	330		UCLA Restaurants	468	3.0%	811	5.3%	15,251								
127		128		(1)	(0.8%)	10	8.5%	117		Services Division	(112)	(3.0%)	131	3.7%	3,551								
										UCLA Student Union	1,486	(3.4%)	(39)	(2.6%)	1,525								
4,185		3,847		338	8.8%	282	7.2%	3,903		TOTAL	5,107	7.9%	3,324	5.0%	66,185								
1,053	37.1%	935	37.2%	118	Pts. (0.1)	171	Pts. 3.9	882	33.2%	GROSS MARGIN													
637	70.2%	580	70.5%	57	(0.3)	83	0.9	554	69.3%	UCLA Store	925	(1.4)	887	0.3	14,737	32.1%							
312	100.0%	384	99.7%	(72)	0.3	(17)	0.3	329	99.7%	UCLA Restaurants	295	(0.2)	511	(0.3)	10,741	70.4%							
87	68.5%	81	63.3%	6	5.2	10	2.7	77	65.8%	Services Division	(110)	0.0	131	0.0	3,548	99.9%							
										UCLA Student Union	22	3.3	6	1.8	792	51.9%							
2,089	49.9%	1,980	51.5%	109	(1.6)	247	2.7	1,842	47.2%	TOTAL	1,132	(1.8)	1,535	0.0	29,818	45.1%							
534	18.8%	511	20.4%	(23)	1.6	(23)	0.4	511	19.2%	WAGES & BENEFITS													
573	63.1%	550	66.8%	(23)	3.7	(50)	2.3	523	65.4%	UCLA Store	6,543	13.6%	6,469	14.9%	(74)	1.3	(210)	0.2	6,333	13.8%			
53	17.0%	52	13.5%	(1)	(3.5)	(4)	(2.2)	49	14.8%	UCLA Restaurants	7,491	46.6%	7,408	47.5%	(83)	0.9	(373)	0.1	7,118	46.7%			
62	48.8%	60	46.9%	(2)	(1.9)	0	4.2	62	53.0%	Services Division	620	16.8%	620	16.3%	0	(0.5)	(31)	(0.2)	589	16.6%			
										UCLA Student Union	754	50.7%	774	50.3%	20	(0.4)	9	(0.7)	763	50.0%			
1,222	29.2%	1,173	30.5%	(49)	1.3	(77)	0.1	1,145	29.3%	TOTAL	15,408	22.2%	15,271	23.7%	(137)	1.5	(605)	0.2	14,803	22.4%			
54	1.9%	72	2.9%	18	1.0	43	1.8	97	3.7%	OTHER CONTROLLABLES *													
100	11.0%	82	10.0%	(18)	(1.0)	(12)	0.0	88	11.0%	UCLA Store	2,300	4.8%	2,158	5.0%	(142)	0.2	(86)	0.0	2,214	4.8%			
95	30.4%	106	27.5%	11	(2.9)	(7)	(3.7)	88	26.7%	UCLA Restaurants	1,727	10.8%	1,617	10.4%	(110)	(0.4)	(56)	0.2	1,671	11.0%			
33	26.0%	30	23.4%	(3)	(2.6)	2	3.9	35	29.9%	Services Division	1,160	31.5%	1,215	32.0%	55	0.5	(12)	0.8	1,148	32.3%			
										UCLA Student Union	589	39.6%	560	36.4%	(29)	(3.2)	11	(0.3)	600	39.3%			
282	6.7%	290	7.5%	8	0.8	26	1.2	308	7.9%	TOTAL	5,776	8.3%	5,550	8.6%	(226)	0.3	(143)	0.2	5,633	8.5%			
465	16.4%	352	14.0%	113	2.4	191	6.1	274	10.3%	CONTRIBUTION													
(37)	(4.1%)	(52)	(6.3%)	15	2.2	19	2.9	(56)	(7.0%)	UCLA Store	6,782	14.0%	6,072	14.0%	710	0.0	593	0.5	6,189	13.5%			
163	52.2%	227	59.0%	(64)	(6.8)	(30)	(6.3)	193	58.5%	UCLA Restaurants	2,035	12.7%	1,932	12.4%	103	0.3	82	(0.1)	1,953	12.8%			
(9)	(7.1%)	(9)	(7.0%)	0	(0.1)	11	10.0	(20)	(17.1%)	Services Division	1,899	51.6%	1,953	51.5%	(54)	0.1	88	0.6	1,811	51.0%			
										UCLA Student Union	(546)	(36.7%)	(558)	(36.3%)	12	(0.4)	26	0.8	(572)	(37.5%)			
582	13.9%	518	13.5%	64	0.4	191	3.9	391	10.0%	TOTAL	10,170	14.6%	9,399	14.6%	771	0.0	789	0.4	9,381	14.2%			
828	19.8%	552	14.3%	(276)	(5.5)	(246)	(4.9)	582	14.9%	ALLOCATED EXPENSES													
214	5.1%	195	5.1%	(19)	0.0	(50)	(0.9)	164	4.2%	Admin&Support Services	6,789	9.8%	6,679	10.4%	(110)	0.6	(479)	(0.3)	6,310	9.5%			
87	2.1%	107	2.8%	20	0.7	4	0.2	91	2.3%	Maintenance Division	2,515	3.6%	2,371	3.7%	(144)	0.1	(296)	(0.2)	2,219	3.4%			
201	4.8%	213	5.5%	12	0.7	31	1.1	232	5.9%	Utilities	1,177	1.7%	1,191	1.8%	14	0.1	34	0.1	1,211	1.8%			
										Depreciation	2,375	3.4%	2,561	4.0%	186	0.6	257	0.6	2,632	4.0%			
1,330	31.8%	1,067	27.7%	(263)	(4.1)	(261)	(4.4)	1,069	27.4%	TOTAL	12,856	18.5%	12,802	19.9%	(54)	1.4	(484)	0.2	12,372	18.7%			
(748)	(17.9%)	(549)	(14.3%)	(199)	(3.6)	(70)	(0.5)	(678)	(17.4%)	NET INCOME (LOSS)													
										FROM OPERATIONS													
499	11.9%	0	0.0%	499	11.9	486	11.6	13	0.3%	OTHER INC/(EXP)													
12	0.3%	12	0.3%	0	0.0	(2)	(0.1)	14	0.4%	Non-Recurrent Inc/(Exp)	592	0.9%	0	0.0%	592	0.9	369	0.6	223	0.3%			
97	2.3%	(44)	(1.1%)	141	3.4	144	3.5	(47)	(1.2%)	Interest Income	164	0.2%	161	0.2%	3	0.0	(16)	(0.1)	180	0.3%			
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	(391)	(0.6%)	(531)	(0.8%)	140	0.2	171	0.2	(562)	(0.8%)			
258	6.2%	213	5.5%	45	0.7	40	0.6	218	5.6%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			
										Student Union Fee Income	2,602	3.7%	2,557	4.0%	45	(0.3)	46	(0.2)	2,556	3.9%			
866	20.7%	181	4.7%	685	16.0	668	15.6	198	5.1%	TOTAL	2,967	4.3%	2,187	3.4%	780	0.9	570	0.7	2,397	3.6%			
118	2.8%	(368)	(9.6%)	486	12.4	598	15.1	(480)	(12.3%)	NET INCOME (LOSS)	281	0.4%	(1,216)	(1.9%)	1,497	2.3	875	1.3	(594)	(0.9%)			

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2015 (\$000's)
DIVISIONS FULLY ALLOCATED**

JULY (06/28/15 - 07/25/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14	
CURRENT MONTH										**		YTD 12 MONTHS (07/27/14 - 07/25/15)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%		
2,838		2,511		327	13.0%	182	6.9%	2,656		GROSS INCOME													
908		823		85	10.3%	108	13.5%	800		UCLA Store	4,804	11.1%	2,421	5.3%	45,858								
312		385		(73)	(19.0%)	(18)	(5.5%)	330		UCLA Restaurants	468	3.0%	811	5.3%	15,251								
127		128		(1)	(0.8%)	10	8.5%	117		Services Division	(112)	(3.0%)	131	3.7%	3,551								
										UCLA Student Union	1,486	(53)	(3.4%)	(39)	(2.6%)	1,525							
4,185		3,847		338	8.8%	282	7.2%	3,903		TOTAL	69,509	64,402	5,107	7.9%	3,324	5.0%	66,185						
1,053	37.1%	935	37.2%	118	Pts.	171	Pts.	882	33.2%	GROSS MARGIN													
637	70.2%	580	70.5%	57	(0.1)	83	0.9	554	69.3%	UCLA Store	15,624	32.4%	14,699	33.8%	925	(1.4)	887	0.3	14,737	32.1%			
312	100.0%	384	99.7%	(72)	(0.3)	(17)	0.3	329	99.7%	UCLA Restaurants	11,252	70.1%	10,957	70.3%	295	(0.2)	511	(0.3)	10,741	70.4%			
87	68.5%	81	63.3%	6	5.2	10	2.7	77	65.8%	Services Division	3,679	99.9%	3,789	99.9%	(110)	0.0	131	0.0	3,548	99.9%			
										UCLA Student Union	798	53.7%	776	50.4%	22	3.3	6	1.8	792	51.9%			
2,089	49.9%	1,980	51.5%	109	(1.6)	247	2.7	1,842	47.2%	TOTAL	31,353	45.1%	30,221	46.9%	1,132	(1.8)	1,535	0.0	29,818	45.1%			
588	20.7%	582	23.2%	(6)	2.5	20	2.2	608	22.9%	TOTAL CONTROLLABLES													
674	74.2%	632	76.8%	(42)	2.6	(63)	2.2	611	76.4%	UCLA Store	8,843	18.3%	8,627	19.8%	(216)	1.5	(295)	0.3	8,548	18.6%			
148	47.4%	157	40.8%	9	(6.6)	(11)	(5.9)	137	41.5%	UCLA Restaurants	9,217	57.4%	9,026	57.9%	(191)	0.5	(428)	0.2	8,789	57.6%			
95	74.8%	90	70.3%	(5)	(4.5)	2	8.1	97	82.9%	Services Division	1,780	48.3%	1,835	48.4%	55	0.1	(44)	0.6	1,736	48.9%			
										UCLA Student Union	1,344	90.4%	1,334	86.7%	(10)	(3.7)	19	(1.0)	1,363	89.4%			
1,505	36.0%	1,461	38.0%	(44)	2.0	(52)	1.2	1,453	37.2%	TOTAL	21,184	30.5%	20,822	32.3%	(362)	1.8	(748)	0.4	20,436	30.9%			
465	16.4%	352	14.0%	113	2.4	191	6.1	274	10.3%	CONTRIBUTION													
(37)	(4.1%)	(52)	(6.3%)	15	2.2	19	2.9	(56)	(7.0%)	UCLA Store	6,782	14.0%	6,072	14.0%	710	0.0	593	0.5	6,189	13.5%			
163	52.2%	227	59.0%	(64)	(6.8)	(30)	(6.3)	193	58.5%	UCLA Restaurants	2,035	12.7%	1,932	12.4%	103	0.3	82	(0.1)	1,953	12.8%			
(9)	(7.1%)	(9)	(7.0%)	0	(0.1)	11	10.0	(20)	(17.1%)	Services Division	1,899	51.6%	1,953	51.5%	(54)	0.1	88	0.6	1,811	51.0%			
										UCLA Student Union	(546)	(36.7%)	(558)	(36.3%)	12	(0.4)	26	0.8	(572)	(37.5%)			
582	13.9%	518	13.5%	64	0.4	191	3.9	391	10.0%	TOTAL	10,170	14.6%	9,399	14.6%	771	0.0	789	0.4	9,381	14.2%			
742	26.1%	542	21.6%	(200)	(4.5)	(170)	(4.6)	572	21.5%	ALLOCATED EXPENSES													
400	44.1%	332	40.3%	(68)	(3.8)	(63)	(2.0)	337	42.1%	UCLA Store	6,839	14.2%	6,586	15.1%	(253)	0.9	(307)	0.0	6,532	14.2%			
87	27.9%	101	26.2%	14	(1.7)	(16)	(6.4)	71	21.5%	UCLA Restaurants	4,251	26.5%	4,215	27.0%	(36)	0.5	(123)	0.6	4,128	27.1%			
101	79.5%	92	71.9%	(9)	(7.6)	(12)	(3.4)	89	76.1%	Services Division	693	18.8%	959	25.3%	266	6.5	(32)	(0.2)	661	18.6%			
										UCLA Student Union	1,073	72.2%	1,042	67.7%	(31)	(4.5)	(22)	(3.3)	1,051	68.9%			
1,330	31.8%	1,067	27.7%	(263)	(4.1)	(261)	(4.4)	1,069	27.4%	TOTAL	12,856	18.5%	12,802	19.9%	(54)	1.4	(484)	0.2	12,372	18.7%			
(277)	(6.6%)	(190)	(4.9%)	(87)	(1.7)	20	1.0	(297)	(7.6%)	NET INCOME (LOSS)													
(437)	(10.4%)	(384)	(10.0%)	(53)	(0.4)	(43)	(0.3)	(394)	(10.1%)	FROM OPERATIONS													
76	1.8%	126	3.3%	(50)	(1.5)	(46)	(1.3)	122	3.1%	UCLA Store	(56)	(0.1%)	(516)	(0.8%)	460	0.7	287	0.4	(343)	(0.5%)			
(110)	(2.6%)	(101)	(2.6%)	(9)	0.0	(1)	0.2	(109)	(2.8%)	UCLA Restaurants	(2,216)	(3.2%)	(2,283)	(3.5%)	67	0.3	(41)	0.1	(2,175)	(3.3%)			
										Services Division	1,205	1.7%	995	1.5%	210	0.2	55	0.0	1,150	1.7%			
										UCLA Student Union	(1,619)	(2.3%)	(1,599)	(2.5%)	(20)	0.2	4	0.2	(1,623)	(2.5%)			
(748)	(17.9%)	(549)	(14.3%)	(199)	(3.6)	(70)	(0.5)	(678)	(17.4%)	TOTAL	(2,686)	(3.9%)	(3,403)	(5.3%)	717	1.4	305	0.6	(2,991)	(4.5%)			
499	11.9%	0	0.0%	499	11.9	486	11.6	13	0.3%	OTHER INC/(EXP)													
12	0.3%	12	0.3%	0	0.0	(2)	(0.1)	14	0.4%	Non-Recurrent Inc/(Exp)	592	0.9%	0	0.0%	592	0.9	369	0.6	223	0.3%			
97	2.3%	(44)	(1.1%)	141	3.4	144	3.5	(47)	(1.2%)	Interest Income	164	0.2%	161	0.2%	3	0.0	(16)	(0.1)	180	0.3%			
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	(391)	(0.6%)	(531)	(0.8%)	140	0.2	171	0.2	(562)	(0.8%)			
258	6.2%	213	5.5%	45	0.7	40	0.6	218	5.6%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			
										Student Union Fee Income	2,602	3.7%	2,557	4.0%	45	(0.3)	46	(0.2)	2,556	3.9%			
866	20.7%	181	4.7%	685	16.0	668	15.6	198	5.1%	TOTAL	2,967	4.3%	2,187	3.4%	780	0.9	570	0.7	2,397	3.6%			
118	2.8%	(368)	(9.6%)	486	12.4	598	15.1	(480)	(12.3%)	NET INCOME (LOSS)	281	0.4%	(1,216)	(1.9%)	1,497	2.3	875	1.3	(594)	(0.9%)			

**P/L Reconciliation
Jul-15**

<i>Financial Analysis</i>	\$000's
	Jul-15
Budgeted Net Income/(Loss)	(\$368)
UCLA Store	
Gross Margin:	
Bearwear above plan due to campus visitor traffic strong throughout the month	28
Fastrack above plan as the expansion of California Souvenir assortment played well to increased campus visitor traffic	13
Graduation ETC. above plan due to higher frame sales and rental fees for faculty gown and unanticipated commission for sale of Class of 2015 t-shirts	6
Market above plan due to warm/hot weather good for beverage business, and campus visitor traffic strong (including Nick Kid's event in Pauley)	30
E-Commerce below plan due to overly aggressive sales plan and major DIA launch of new product was rescheduled for August 2015	(13)
Course Reader below plan due to lower digital sales and higher printing costs	(36)
Computer Store above plan due to higher department sales	77
HSS General Mdse above plan as the Café Med has temporarily closed for renovation thus increasing traffic to our location	7
HSS Dental above plan due to revised UCLA courses	6
Total Wages higher than plan (student wages are higher with some offset in career)	(12)
Other, mostly positive various controllables	7
Total Contribution	113
UCLA Restaurants	
Gross Margin:	
Panda above plan due mostly to all year trend of increased popularity of this location	6
Rubios above plan mostly due to large price increases this year	3
Greenhouse above plan mostly due to average check \$0.75 higher than plan	3
CSSC above plan mostly due to average check \$0.88 higher than plan	3
LuValle Food Servery below plan as summer traffic patterns have unexpectedly shifted significantly	(4)
Ostin Café above plan due to new service area with no budget history, area doing much better than anticipated	5
Tsunami above plan due to new budget written to reflect change in model to a 3rd party operation (new model not in operation yet)	3
Catering above plan mostly due to early events for Special Olympics that was not budgeted	21
Total Wages higher than plan mostly student	(15)
Other, negative various controllables	(10)
Total Contribution	15
Services	
Gross Margin:	
Licensing Domestic above plan due to payments from CLC for previously unreported income	8
Licensing Foreign below plan due mostly to waiving the minimum guarantee for Western Europe and the older Scandinavia program expired	(80)
Other, positive controllables mainly in Licensing	8
	(64)
UCLA Student Union	
Gross Margin:	
Student Union Ops above plan due to mostly to adjustments for prior month student event income	7
Post Office below plan for a negative sales trend that relates to online postage sales	(2)
Other, negative controllables	(5)
	0
Allocated Expenses and Other	
A&SS below plan due mostly to year-end incentive compensation	(276)
Utilities below plan: recently reduced rates and lower consumption in chiller water and steam	20
Maintenance above plan due to unexpected repairs and use of UCLA Facilities during the time our HVAC engineer is out	(19)
Depreciation lower than plan due to timing of capitals and reduced expenditures	12
Positive interest expense and non-recurring due to the March, 2015 refinancing of the AU debt	640
Positive student union fee income due to year-end adjustment for more students than anticipated	45
Total	422
Actual Net Income/(Loss)	118

ASUCLA
P/L Reconciliation
Year-To-Date Through July 2015

Financial Analysis	\$000's
Budgeted Net Income/(Loss)	(1,216)
UCLA Store	
Gross Margin:	
Bearwear above plan due to fan enthusiasm, special product offerings, increased campus visitors and return of August Football Event to campus	224
Graduation ETC above plan due to increase in package sales versus cap and gown units (as we no longer facilitate the sale of Alumni Association memberships)	39
Market above plan due to increased warm/hot weather good for beverage business and campus visitor traffic strong	44
E-Commerce above plan due to favorable response to the USC victory Score Big promotion and recent Spring promotions	32
New Text below plan due to continued competition, peer to peer selling, student usage, and online digital availability	(94)
Used Text below plan: higher margin with strong sales (better availability of used books) is offset by a negative year-end shrinkage adjustment	(53)
Bookzone above plan with higher sales (conservative budget compared to prior year)	30
Course Reader Solutions above plan due to an increase in digital sales, and an additional school week in December, (some offset with negative sales in printed course readers)	100
Computer Store above plan from marketing, extended BTS promo, Ipad promo, remodel, department sales and Apple bonus that was not budgeted	382
LuValle Books above plan due to better sell through of loose leaf textbooks options and more consignment sales from general book vendors	37
LuValle General Mdse and HSS General Mdse above plan due to strong trend in market sales	81
HSS Dental above plan mostly due to higher dental counter sales from unplanned business from UC Riverside and UCLA lab coats	25
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	60
Total Wages higher than plan mostly student with some offset in career	(78)
Other, negative controllables mostly office supplies, bank card and payment to UCLA	(119)
Total Contribution	710
UCLA Restaurants	
Gross Margin:	
Panda above plan due to a large increase in customers this year over last year's trends, budget based on prior year actuals	60
Rubios above plan due to significant price increases this year	35
Wetzel's/RX above plan due to unbudgeted addition of frozen yogurt and continued Boba sales (not anticipated in the budget)	10
La Cucina above plan due to small variances each month	23
No Campus Student Ctr below plan mostly due to negative traffic impact from construction around Campbell Hall	(32)
Café Synapse below plan due to ongoing decline in sales trend (YTD customers and average check lower than budget and prior year)	(15)
CSSC above plan as finals and break weeks were misaligned in budget (very soft budget for actual higher volume days)	11
LuValle Food Servery above plan due to positive response to Fall menu changes and total average check increase	19
Jimmys above plan due to December calendar alignment budgeting error and some positive spring quarter results	14
YRL Café above plan due mostly to December Finals week budget overly conservative	12
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(104)
Kerckhoff Coffeehouse above plan due to great response to menu changes and service improvements	52
Ostin Café above plan due to new service area with no budget history	20
Jamba Juice above plan due to average check \$1.06 higher than plan	12
Tsunami above plan due to new budget written to reflect change in model to a 3rd party leased operation (new model not in operation yet)	48
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(85)
Catering above plan due to more training table meals, new events, the grad picnic was larger than last year and unplanned Special Olympics	105
Concessions above plan due to several unbudgeted events	81
Total Wages higher than plan mostly student	(109)
Other, negative controllables (mostly paper, repairs and maintenance, bank card expense)	(54)
Total Contribution	103
Services	
Gross Margin:	
Licensing international income below plan mostly due to the loss of women's business in India and the waiver of the minimum guarantee for Western Europe	(119)
Licensing domestic income above plan due to strong 3rd Party and Internal Campus promotional product purchases and unplanned recovery via the CLC audit	64
Photography below plan due to an aggressive budget (less on campus events)	(36)
Leased Ops below plan mostly from less rent due to timing for the Enrollment Offices	(18)
Total Wages lower than plan	5
Other, positive controllables mainly in Licensing	50
Total Contribution	(54)
UCLA Student Union	
Gross Margin:	
Student Union Ops above plan due to new University events and film shoots and higher student event income	36
AU Post Office below plan mostly lower postage sales and products	(15)
Total Wages lower than plan	19
Other, negative controllables mainly student event expense (corresponds with higher student event income) with some offset in student union event fund	(28)
Total Contribution	12
Allocated Expenses and Other	
A&SS higher than plan mostly due to the year-end incentive compensation (\$267K) with offsets in wages, insurance expense and other various controllables	(110)
Maintenance higher than plan mostly custodial wages, employee benefits and repairs & maintenance (Fast Track mold remediation and painting LuValle roof)	(144)
Utilities lower than plan mostly lower consumption and a recent rate decrease in steam, and some offsets with higher chiller water and water-non air cond.	14
Depreciation lower than plan due to timing of capitals and reduced expenditures	186
Positive non-recurring due to the March, 2015 refinancing of the AU debt (\$494K) and other various non-recurring	595
Positive interest expense due to the March, 2015 refinancing of the AU debt	140
Positive student union fee income due to year-end adjustment for more students than plan	45
Total	726
Actual Net Income/(Loss)	281

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS**
(\$000)

	Current Month July 2015	Prior Month June 2015	Prior Year July 2014
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,434	\$11,873	\$10,881
Accounts receivable	4,012	5,187	3,144
Less: Allowance for doubtful accounts	(263)	(255)	(182)
Accounts receivable, net	3,749	4,932	2,962
Student fees receivable	489	231	291
Inventories	5,893	5,299	6,114
Prepaid expenses and other current assets	278	209	302
Total current assets	21,843	22,544	20,550
LONG TERM ASSETS			
Long term note receivable	\$200	\$200	\$200
Property, equipment and improvements	68,112	67,530	67,008
Less: Accumulated depreciation	(43,761)	(43,572)	(41,459)
Total long term assets	24,551	24,158	25,748
TOTAL ASSETS	46,394	46,702	46,299
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$5,291	\$5,532	\$4,468
Wages and payroll taxes payable	3,324	2,947	2,992
Sales tax payable & other liabilities	767	595	846
Interest payable	139	236	112
Deferred income	235	281	224
Funds held for others	102	201	142
Current portion of long term debt	736	801	766
Total current liabilities	10,594	10,593	9,549
LONG TERM DEBT:			
AU expansion loan	9,595	10,024	10,825
Total long term debt	9,595	10,024	10,825
TOTAL LIABILITIES	20,189	20,617	20,375
RETAINED EARNINGS:			
Beginning Balance	25,924	25,924	26,518
Year-to-date net income/(loss)	281	161	(594)
Ending Balance	26,205	26,085	25,924
TOTAL LIABILITIES AND RETAINED EARNINGS	46,394	46,702	46,299

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**

July 2015

(\$000's)

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	\$118	\$281	(\$594)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	201	2,375	2,632
Loss (Gain) on disposals of fixed assets	2	2	4
(Gain) Loss on long-term debt refinancing	(495)	(495)	0
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	1,183	(787)	277
Student fees receivable	(258)	(198)	99
Inventories	(594)	221	264
Prepaid expenses and other current assets	(69)	24	(59)
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	(241)	823	(456)
Sales tax payable & other liabilities	172	(79)	11
Wages and payroll taxes payable	377	332	(93)
Interest payable	(97)	27	(32)
Deferred Income	(46)	11	41
Funds held for others	(99)	(40)	2
Net cash provided/(used) by operating activities	\$154	\$2,497	\$2,153
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Long term note receivable	0	\$0	(200)
Purchase of property, equipment and improvements	(21)	(\$606)	(1,847)
Change in capital projects in progress	(572)	(572)	0
Net cash used in investing activities	(\$593)	(\$1,178)	(\$2,047)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	(766)	(709)
Net cash provided/(used) by financing activities	\$0	(\$766)	(\$766)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENT	(\$439)	\$553	(\$660)
CASH AND CASH EQUIVALENTS, Beginning	\$11,873	10,881	11,541
CASH AND CASH EQUIVALENTS, Ending	\$11,434	\$11,434	\$10,881

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
July 2015
(\$000's)

CASH AND CASH EQUIVALENTS	11,434
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Student Service Center	(199)
Food Service POS	(264)
KH Coffeehouse Patio Membrane	(225)
HVAC Management System	(170)
Subtotal	(2,691)
Adjustment for Cash Overdraft Entry	(806)
Uncommitted Cash	7,937
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	10,500
RESERVE SURPLUS (DEFICIT)	(2,563)

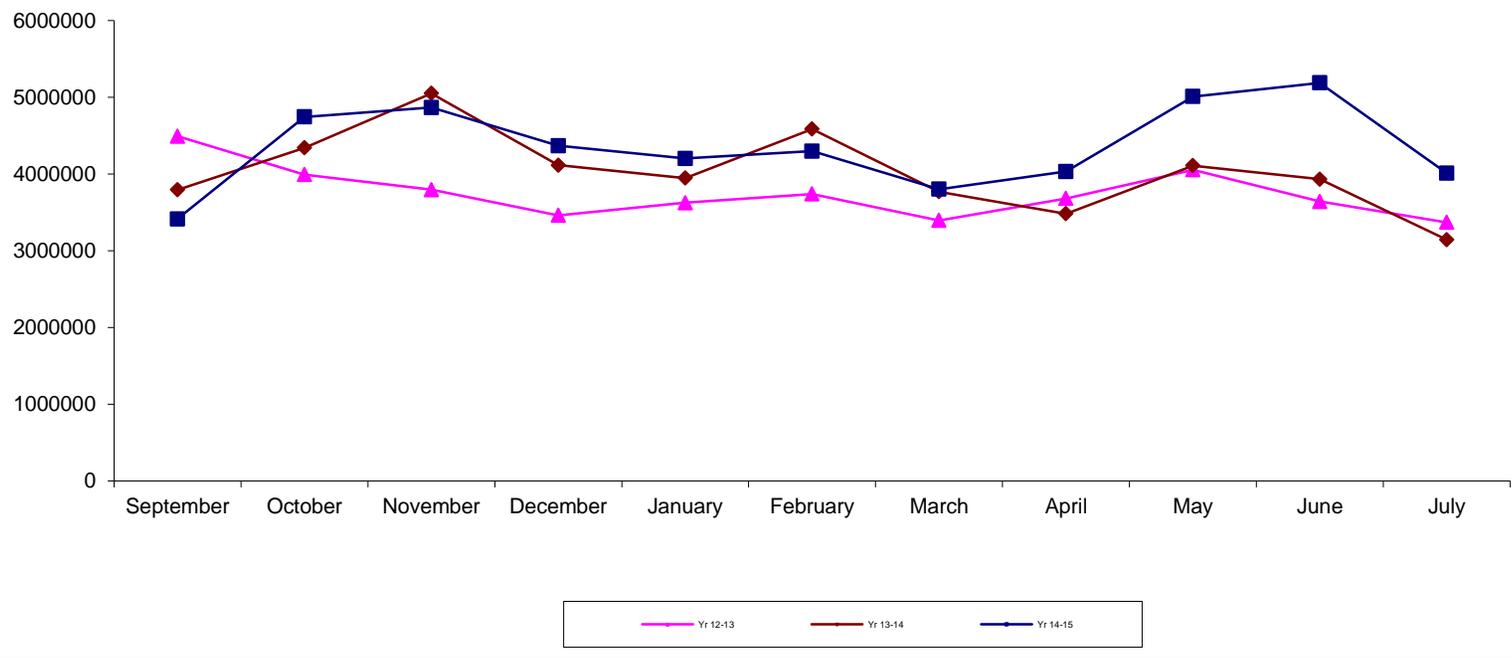
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2014-2015 July 2015

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2014-S001 Store General Replacement	50.0	35.6	14.2	49.8	0.0		(0.2)	Completed Awaiting Invoice
2014-S002 HSS Remodel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2014-S003 Informal Photo-Equipment	7.0	0.0	0.0	0.0	0.0	7.0	0.0	Pending
2014-S004 Hill Top Shop Remodel	150.0	13.5	130.5	144.0	0.0		(6.0)	Completed Awaiting Invoice
2014-O029 Course Reader Consulting	0.0	0.0	25.0	25.0	0.0		25.0	Completed Awaiting Invoice
2014-O030 Fast Track Update	0.0	30.6	0.0	30.6	0.0		30.6	Completed
Total Store/Services	257.0	79.7	169.7	249.4	0.0	57.0	49.4	
Food Service								
2014-F005 FS Miscellaneous and Unanticipated	50.0	23.0	24.2	47.2	2.8		0.0	In Progress
2014-F006 LV Steam Table/ Food Warmer	22.0	21.1	0.0	21.1	0.0		(0.9)	Completed
2014-F007 Display Merchandiser	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-F008 KCH Coffee Boba program	35.0	21.4	0.0	21.4	13.6		0.0	In Progress
2014-F009 Baskin Robbins move/Wetzel's reimage	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-F010 Catering Electric Cart	15.0	0.0	14.2	14.2	0.0		(0.8)	Completed Awaiting Invoice
2014-O028 RX Yogurt	0.0	71.0	0.0	71.0	9.0		80.0	In Progress
Total Food Services	162.0	136.5	38.4	174.9	25.4	40.0	78.3	
Technology								
2014-T011 Network Infrastructure Upgrade	20.0	11.9	0.0	11.9	8.1		0.0	In Progress
2014-T012 Printer Replacement	10.0	8.4	3.2	11.6	0.0		1.6	Completed Awaiting Invoice
2014-T013 Marketing Hardware Upgrade	20.0	5.6	5.2	10.8	9.2		0.0	In Progress
2014-T014 Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2014-T015 Food Service POS	350.0	3.5	264.6	268.1	81.9		0.0	In Progress
2014-T016 Kronos System	150.0	0.0	0.0	0.0	0.0		(150.0)	Cancel
Total Technology	556.0	29.4	273.0	302.4	99.2	6.0	(148.4)	
Others								
2014-O017 SUO Meeting Room Upgrade	30.0	1.9	0.0	1.9	28.1		0.0	In Progress
2014-O018 SUO Chair Replacements	25.0	7.9	0.0	7.9	17.1		0.0	In Progress
2014-O019 SUO General Replacement	15.0	14.2	0.9	15.1	0.0		0.1	Completed
2014-O020 Custodial Replacements	5.0	0.0	3.3	3.3	1.7		0.0	In Progress
2014-O021 Fac. Misc. Remodels	25.0	0.0	28.1	28.1	0.0		3.1	Completed awaiting invoice
2014-O022 KH Coffeehouse Patio Membrane	225.0	0.0	0.0	0.0	0.0	225.0	0.0	Pending
2014-O023 Finance Misc. Replacements	20.0	11.1	5.6	16.7	0.0		(3.3)	Completed
2014-O024 Marketing Misc. Furniture Replacement	2.5	0.0	0.0	0.0	0.0	2.5	0.0	Pending
2014-O025 AU 1st Floor Restroom Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O026 KH Grand Salon - AC Upgrade	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2014-O027 Additional Utility Efficiency Projects	50.0	16.5	0.0	16.5	33.5		0.0	In Progress
2014-O031 AU Solar Panels Expansion Design	0.0	0.0	20.0	20.0	0.0		20.0	Completed awaiting invoice
2014-O032 AU & KH Variable Pumps (VSD)	0.0	0.0	80.1	80.1	19.9		100.0	In Progress
2014-O033 Gender Neutral Restrooms	0.0	0.0	148.3	148.3	1.7		150.0	In Progress
2014-O034 HVAC Management System (VFD)	0.0	0.0	0.0	0.0	170.0		170.0	Pending
2014-O035 AU 3rd floor HVAC	0.0	0.0	36.6	36.6	0.0		36.6	Completed Awaiting Invoice
2014-O036 AU Internal Circulation Study	0.0	0.0	0.0	0.0	5.0		5.0	Pending
Total Others	439.5	51.6	322.9	374.5	277.0	269.5	481.5	
Total Current Year Projects	1,414.5	297.2	804.0	1,101.2	401.6	372.5	460.8	

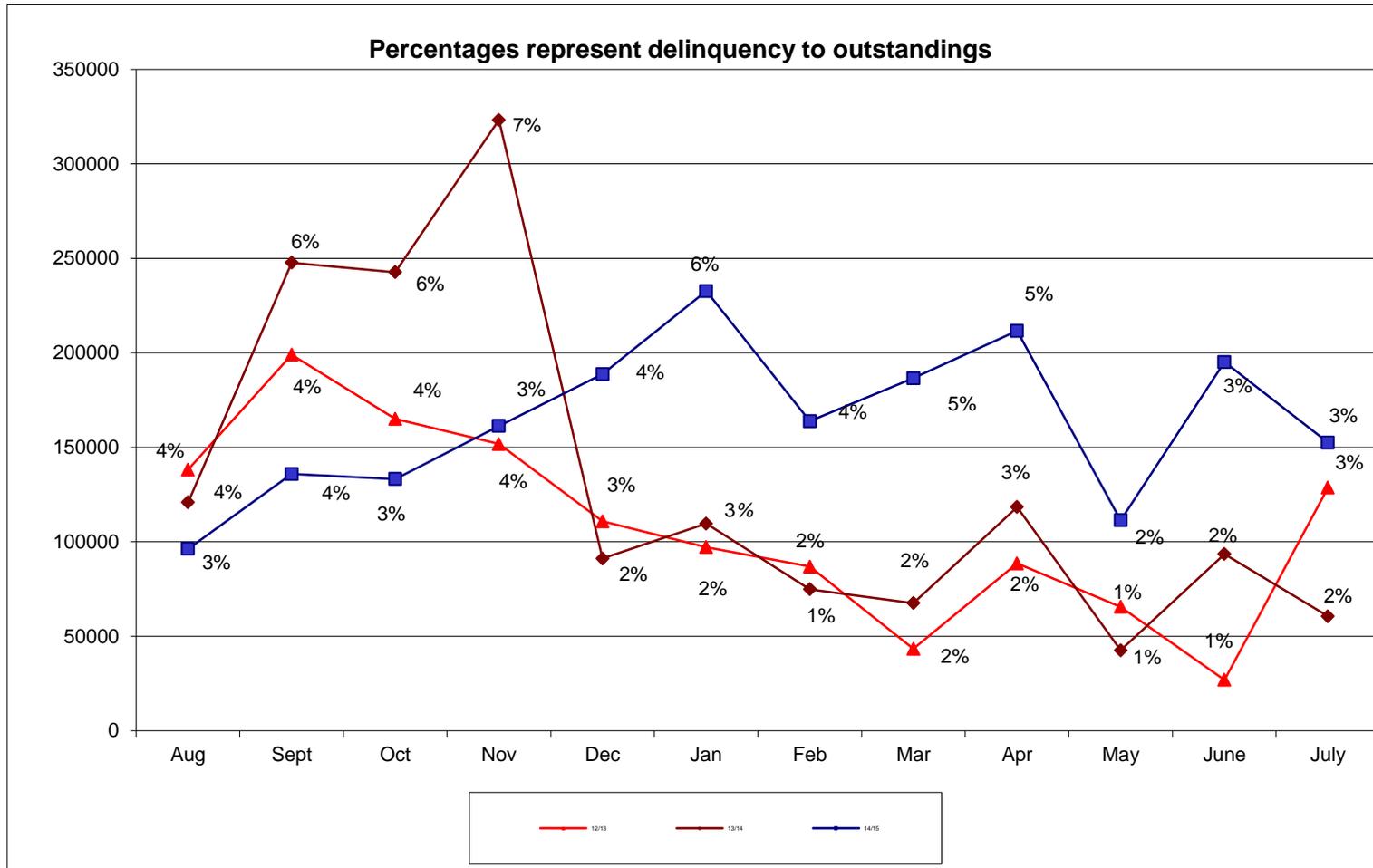
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

7/25/2015	Jul	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$720,023	20%	\$175,253	85%	\$25,699	50%	\$13,803	34%	\$258	4%	\$16,610	31%	\$951,646	23%
ASUCLA PUBLICATIONS		\$75,843	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$75,843	2%
ASUCLA USA/GSA		\$65,305	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$65,305	2%
DUE FROM VENDORS		\$1,045,629	29%	(\$18,738)	-9%	(\$5,218)	-10%	\$9,703	24%	\$6,469	96%	\$37,004	68%	\$1,074,849	27%
DENTAL KITS		\$66,324	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$66,324	2%
OTHER		\$1,680,128	45%	\$49,778	24%	\$31,074	60%	\$16,686	42%	\$0	0%	\$456	1%	\$1,778,122	44%
TOTAL CURRENT MONTH		\$3,653,252	100%	\$206,293	100%	\$51,555	100%	\$40,192	100%	\$6,727	100%	\$54,070	100%	\$4,012,089	100%
		92%		5%		1%		1%		0%		1%		100%	
6/27/2015	Jun	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,993,260	41%	\$47,201	83%	\$23,943	19%	\$532	9%	\$13,791	67%	\$5,220	12%	\$2,083,947	39%
ASUCLA PUBLICATIONS		\$147,479	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$147,479	3%
ASUCLA USA/GSA		\$67,803	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$67,803	1%
DUE FROM VENDORS		\$1,047,924	21%	(\$3,909)	-7%	\$23,162	19%	\$5,240	85%	\$3,493	17%	\$39,582	87%	\$1,115,492	22%
DENTAL KITS		\$83,561	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$83,561	2%
OTHER		\$1,595,185	32%	\$13,494	24%	\$76,209	62%	\$345	6%	\$3,238	16%	\$332	1%	\$1,688,803	33%
TOTAL CURRENT MONTH		\$4,935,212	100%	\$56,786	100%	\$123,314	100%	\$6,117	100%	\$20,522	100%	\$45,134	100%	\$5,187,085	100%
		96%		1%		2%		0%		0%		1%		100%	
5/23/2015	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,062,690	23%	\$192,130	58%	\$7,882	24%	\$17,763	95%	\$3,370	197%	\$14,025	24%	\$1,297,860	26%
ASUCLA PUBLICATIONS		\$96,435	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$96,435	2%
ASUCLA USA/GSA		\$114,339	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$114,339	2%
DUE FROM VENDORS		\$1,399,044	31%	\$24,209	7%	\$17,379	54%	(\$3,490)	-19%	(\$2,327)	-136%	\$40,294	69%	\$1,475,108	29%
DENTAL KITS		\$284,383	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$284,383	6%
OTHER		\$1,607,995	35%	\$116,610	35%	\$7,064	22%	\$4,412	24%	\$668	39%	\$4,331	7%	\$1,741,080	35%
TOTAL CURRENT MONTH		\$4,564,885	100%	\$332,949	100%	\$32,325	100%	\$18,685	100%	\$1,711	100%	\$58,650	100%	\$5,009,205	100%
		91%		7%		1%		0%		0%		1%		100%	

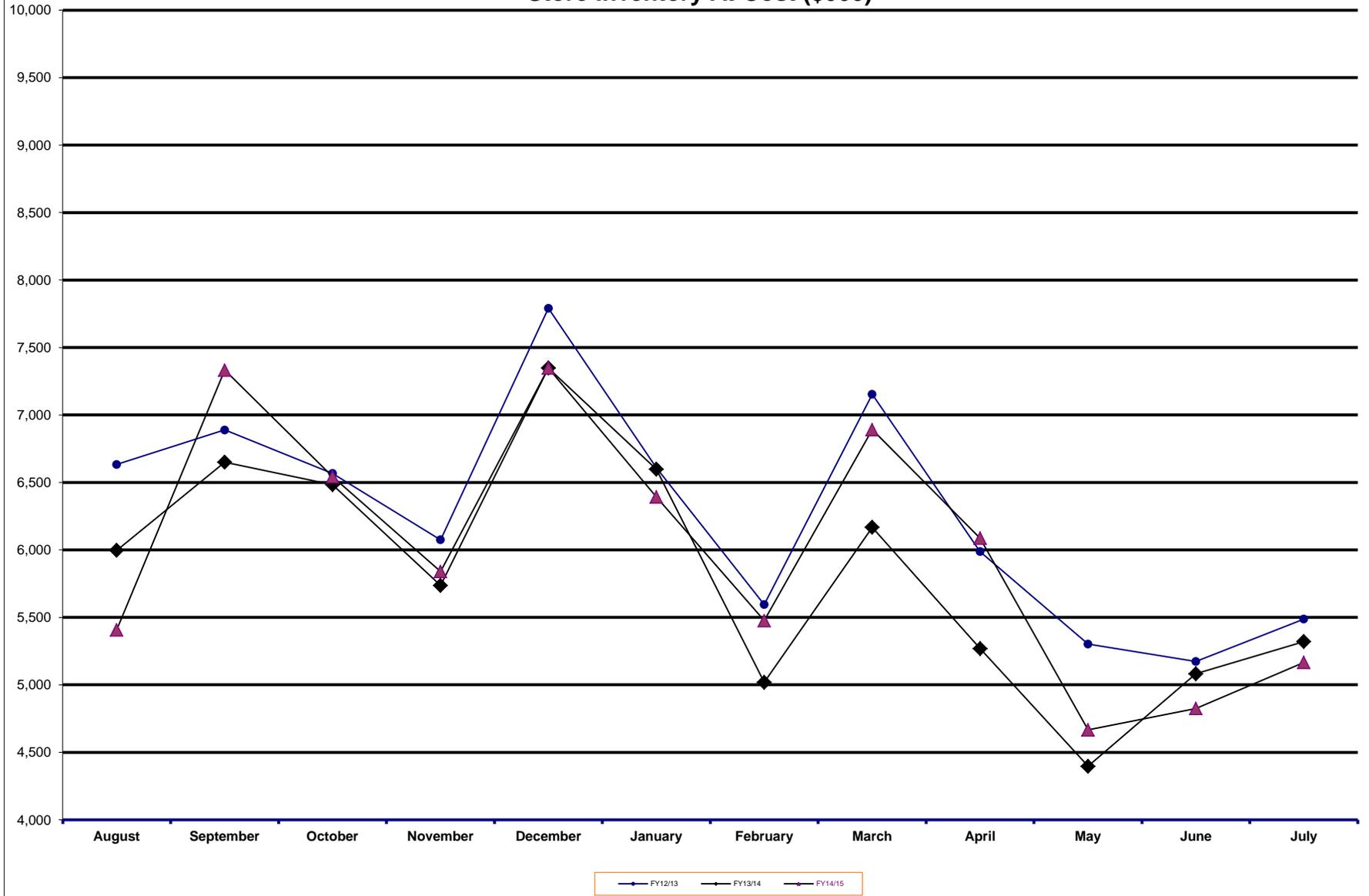
Total Aged Accounts Receivable Balances 12 Month History August 12 through July 15



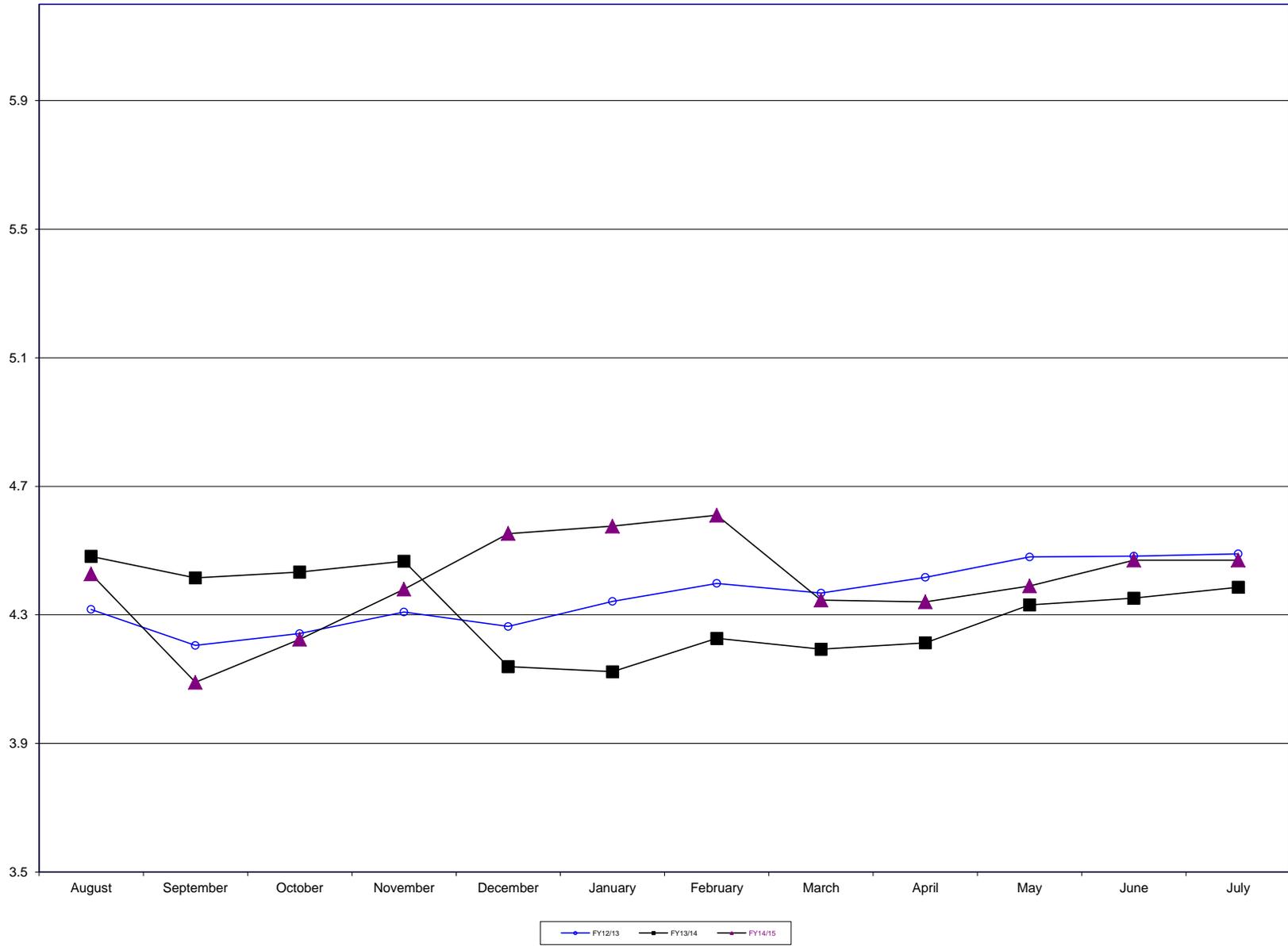
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

JUL. 12(06/28/15-07/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 12 MO(07/27/14-07/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,095,735	943,596	152,139	21,358,806	18,138,415	3,220,391	959,614	20,214,637
1,093,761	966,221	127,540	14,765,159	14,141,058	624,101	995,873	13,913,389
45,152	71,500	<26,348>	1,298,308	1,145,522	152,786	70,845	1,110,223
107,150	97,123	10,027	2,837,866	2,539,848	298,018	110,569	2,876,943
39,198	66,000	<26,802>	1,533,881	1,510,000	23,881	45,014	1,445,001
266,406	234,672	31,734	5,016,632	4,884,671	131,961	358,160	5,168,747
2,647,401	2,379,112	268,289	46,810,652	42,359,514	4,451,138	2,540,075	44,728,941
1,775,229	1,567,260	<207,969>	32,357,278	28,609,132	<3,748,146>	1,702,677	31,030,433
3,706	3,220	<486>	141,861	68,750	<73,111>	67,308	21,288
3,989	3,990	1	75,242	56,795	<18,447>	1,067	53,619
138	330	192	10,026	5,430	<4,596>	324	<1,123>
1,123	410	<713>	28,671	10,760	<17,911>	767	4,707
784	240	<544>	3,712	5,380	1,668	164	14,042
340	1,130	790	37,940	19,930	<18,010>	1,681	<1,604>
10,080	9,320	<760>	297,453	167,045	<130,408>	71,312	90,929
1,785,308	1,576,580	<208,728>	32,654,731	28,776,177	<3,878,554>	1,773,990	31,121,362
67.1	65.9	<1.2>	69.1	67.5	<1.6>	67.0	69.4
862,093	802,532	59,561	14,155,921	13,583,337	572,584	766,085	13,607,579
32.9	34.1	<1.2>	30.9	32.5	<1.6>	33.0	30.6
0.4	0.4	0.0	0.6	0.4	<0.3>	2.8	0.2
32.6	33.7	<1.2>	30.2	32.1	<1.8>	30.2	30.4
14.0	15.2	<1.3>	15.7	18.1	<2.4>	10.6	16.9
49.5	50.1	<0.6>	49.4	49.7	<0.3>	49.2	49.5
43.2	40.2	3.0	39.6	39.6	<0.0>	41.1	39.9
40.7	39.6	1.1	32.0	32.6	<0.6>	32.2	29.9
49.1	52.5	<3.3>	50.9	50.7	0.3	45.4	49.6
32.2	31.2	1.0	26.0	25.2	0.8	25.0	25.1
191,043	132,092	58,951	1,468,122	1,115,320	352,802	115,840	1,129,252
1,053,135	934,624	118,511	15,624,042	14,698,657	925,385	881,925	14,736,830
251,039	262,754	11,715	3,003,022	3,097,592	94,570	256,519	3,080,449
0	0	0	2,412	7,000	4,588	0	0
130,008	105,837	<24,171>	1,849,950	1,673,110	<176,840>	121,106	1,686,494
381,046	368,591	<12,455>	4,855,385	4,777,702	<77,683>	377,624	4,766,944
14.4	15.5	1.1	10.4	11.3	0.9	14.9	10.7
153,182	142,059	<11,123>	1,687,157	1,691,071	3,914	133,393	1,566,300
7,803	8,179	376	124,579	93,350	<31,229>	9,388	119,296
13,530	13,725	195	161,676	164,290	2,614	13,089	163,514
80	80	0	960	960	0	80	960
22	20	<2>	320	208	<112>	20	297
1,789	200	<1,589>	34,581	28,750	<5,831>	2,142	30,414
3,800	3,800	0	8,100	8,100	0	6,200	8,100
6,831	540	<6,291>	52,990	39,670	<13,320>	1,113	53,181
10,630	21,241	10,611	308,856	326,963	18,107	18,796	319,851
900	900	<0>	14,019	13,400	<619>	900	13,309
0	0	0	700	0	<700>	0	0
0	0	0	93	0	<93>	<157>	<4>
0	0	0	441	0	<441>	0	248
10,865	12,435	1,570	248,446	257,506	9,060	20,981	256,022
<75,068>	<45,900>	29,168	<151,689>	<121,480>	30,209	<38,899>	<144,323>
<2>	50	52	270,823	268,600	<2,223>	46	263,175
7,381	3,170	<4,211>	55,648	50,547	<5,101>	5,293	58,771
0	0	0	60	0	<60>	0	0
46,537	41,372	<5,165>	777,578	726,163	<51,415>	41,356	723,477
<1,306>	0	1,306	507	0	<507>	425	12,450
69	0	<69>	7,844	0	<7,844>	681	4,832
0	0	0	1,650	723	<927>	0	535
527	0	<527>	6,695	4,000	<2,695>	501	3,351
0	0	0	2,504	2,000	<504>	0	2,300
0	0	0	300	300	0	0	300
13,928	8,700	<5,228>	97,218	106,000	8,782	12,979	122,419
969	0	<969>	5,572	0	<5,572>	<171>	1,501
0	1,800	1,800	23,158	26,450	3,292	0	22,531
874	300	<574>	43,234	39,100	<4,134>	0	38,849
0	75	75	36,585	36,046	<539>	0	35,848
0	1	1	0	3	3	0	0
3,932	1,100	<2,832>	166,545	86,226	<80,319>	2,439	103,111
207,274	213,847	6,573	3,987,152	3,848,946	<138,206>	230,595	3,780,616
588,320	582,438	<5,882>	8,842,537	8,626,648	<215,889>	608,219	8,547,560
464,816	352,186	112,630	6,781,505	6,072,009	709,496	273,706	6,189,270
34,566	31,798	<2,768>	393,015	387,719	<5,296>	39,371	361,402
144,070	150,302	6,232	1,773,986	1,858,054	84,068	142,983	1,759,984
80,967	61,934	<19,033>	842,510	787,080	<55,430>	87,446	796,118
30,199	30,244	45	363,499	361,138	<2,361>	28,187	338,750
277,334	97,257	<180,077>	1,364,940	1,168,664	<196,276>	102,561	1,147,874
82,698	71,596	<11,102>	973,129	869,635	<103,494>	65,484	871,656
31,536	36,292	4,756	426,019	405,187	<20,832>	32,989	438,523
59,349	62,418	3,069	701,722	749,023	47,301	72,549	817,684
740,718	541,841	<198,877>	6,838,819	6,586,500	<252,319>	571,571	6,531,990
<275,903>	<189,655>	<86,248>	<57,314>	<514,491>	457,177	<297,865>	<342,720>

SERVICES DIVISION
INCOME STATEMENT

JUL. 12(06/28/15-07/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 12 MO(07/27/14-07/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
10,615	9,603	1,012	157,803	195,724	<37,921>	7,516	173,282
10,615	9,603	1,012	157,803	195,724	<37,921>	7,516	173,282
470	343	<127>	3,460	5,340	1,880	38	3,242
10,145	9,260	885	154,344	190,384	<36,040>	7,478	170,040
95.6	96.4	<0.9>	97.8	97.3	0.5	99.5	98.1
95.6	96.4	<0.9>	97.8	97.3	0.5	99.5	98.1
205,174	277,034	<71,860>	2,359,163	2,414,690	<55,527>	224,835	2,272,447
96,217	98,039	<1,822>	1,165,057	1,183,530	<18,473>	97,180	1,105,143
301,392	375,073	<73,681>	3,524,221	3,598,220	<74,000>	322,015	3,377,590
311,537	384,333	<72,796>	3,678,564	3,788,604	<110,040>	329,493	3,547,630
33,854	32,731	<1,123>	406,409	394,316	<12,093>	32,337	387,885
93	1,920	1,827	4,521	21,743	17,222	509	16,957
33,947	34,651	704	410,930	416,059	5,129	32,846	404,842
319.8	360.8	41.0	260.4	212.6	<47.8>	437.0	233.6
19,108	16,978	<2,130>	208,766	203,749	<5,017>	15,728	183,678
407	700	293	6,596	9,088	2,492	2,757	8,612
653	755	102	8,026	8,723	697	643	8,137
24	105	81	775	1,260	485	27	901
0	0	0	21,047	20,000	<1,047>	878	10,128
0	0	0	7,818	10,000	2,182	0	6,000
0	0	0	500	1,000	500	0	0
0	0	0	0	464	464	0	0
354	1,700	1,346	30,565	38,000	7,435	2,317	33,424
0	225	225	1,239	2,335	1,096	0	1,555
2,083	2,572	489	25,546	29,522	3,976	2,353	35,045
0	1,150	1,150	6,200	13,800	7,600	0	6,596
7,073	4,150	<2,923>	52,512	49,800	<2,712>	1,870	37,267
33,375	37,020	3,645	285,723	322,391	36,668	33,375	290,161
11,184	20,706	9,522	146,720	141,599	<5,121>	8,733	139,159
40,048	36,669	<3,379>	567,044	567,487	443	35,066	570,930
114,308	122,730	8,422	1,369,077	1,419,218	50,141	103,747	1,331,594
148,255	157,381	9,126	1,780,007	1,835,277	55,270	136,592	1,736,436
163,281	226,952	<63,671>	1,898,557	1,953,327	<54,770>	192,900	1,811,194
3,079	2,989	<90>	33,342	33,821	479	3,424	30,724
15,228	22,267	7,039	133,348	162,053	28,705	17,113	138,734
8,900	9,487	587	65,222	70,204	4,982	10,850	65,797
3,320	4,633	1,314	28,296	32,523	4,227	3,497	27,813
30,485	14,898	<15,587>	111,327	104,934	<6,393>	12,725	93,170
14,669	27,023	12,354	172,616	328,232	155,616	11,616	154,616
5,594	13,706	8,112	75,568	153,022	77,454	5,852	77,786
6,052	6,148	96	73,712	73,769	57	6,240	72,793
87,327	101,151	13,824	693,432	958,558	265,126	71,317	661,434
75,954	125,801	<49,847>	1,205,124	994,769	210,355	121,584	1,149,760

UCLA STUDENT UNION
INCOME STATEMENT

JUL. 12(06/28/15-07/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 12 MO(07/27/14-07/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
81,798	79,841	1,957	591,140	580,460	10,680	73,983	543,893
0	0	0	32	0	32	0	0
0	0	0	5	0	5	11	1,725
28,935	38,989	<10,054>	596,803	674,707	<77,904>	34,830	643,781
110,733	118,830	<8,097>	1,187,979	1,255,167	<67,188>	108,824	1,189,399
27,802	38,131	10,329	584,659	659,864	75,205	35,293	633,681
12,970	9,518	<3,452>	103,244	103,202	<42>	4,929	99,527
0	0	0	0	0	<0>	0	25
40,772	47,649	6,877	687,903	763,066	75,163	40,222	733,233
36.8	40.1	3.3	57.9	60.8	2.9	37.0	61.7
69,961	71,181	<1,220>	500,076	492,101	7,975	68,602	456,166
63.2	59.9	3.3	42.1	39.2	2.9	63.0	38.4
84.1	88.1	<3.9>	82.5	82.2	0.3	93.3	81.7
0.0	0.0	0.0	100.0	0.0	100.0	0.0	0.0
0.0	0.0	0.0	99.4	0.0	99.4	100.0	98.6
3.9	2.2	1.7	2.0	2.2	<0.2>	<1.3>	1.6
11,680	2,754	8,926	190,833	165,354	25,479	2,218	205,315
0	0	0	0	0	0	0	15,490
5,050	6,864	<1,814>	106,948	118,775	<11,827>	6,211	114,842
16,730	9,618	7,112	297,781	284,129	13,652	8,429	335,646
86,691	80,799	5,892	797,858	776,230	21,628	77,031	791,812
29,483	30,322	839	356,824	363,844	7,020	32,176	375,203
15,107	13,007	<2,100>	200,717	212,900	12,183	12,877	195,888
44,590	43,329	<1,261>	557,541	576,744	19,203	45,053	571,091
40.3	36.5	<3.8>	46.9	46.0	<1.0>	41.4	48.0
17,682	16,207	<1,475>	196,927	197,286	359	16,927	191,945
608	649	41	11,525	13,125	1,600	312	16,263
3,739	3,390	<349>	40,038	39,890	<148>	3,537	40,292
0	0	0	3,255	3,375	120	0	1,848
0	0	0	7,505	6,650	<855>	459	7,354
160	0	<160>	6,220	5,495	<725>	196	5,749
0	0	0	6,719	5,208	<1,511>	95	2,982
6,603	6,603	0	43,025	37,562	<5,463>	6,603	42,912
295	1,223	928	119,583	80,465	<39,118>	607	121,375
2,178	240	<1,938>	3,097	3,195	98	0	1,950
0	0	0	6	0	<6>	0	0
0	0	0	600	600	0	0	838
46	20	<26>	1,799	1,179	<620>	0	1,237
506	601	95	6,153	7,182	1,029	504	5,788
1,636	1,007	<629>	15,928	11,839	<4,089>	2,932	17,882
753	916	163	13,902	15,855	1,953	947	14,908
371	23	<348>	2,667	405	<2,262>	0	77
0	0	0	0	0	0	0	9,253
0	0	0	2,791	3,000	209	0	2,908
15,417	15,417	0	185,000	185,004	4	15,417	185,000
849	0	<849>	119,675	140,000	20,325	3,010	121,835
50,843	46,296	<4,547>	786,414	757,315	<29,099>	51,545	792,395
95,433	89,625	<5,808>	1,343,954	1,334,059	<9,895>	96,598	1,363,486
<8,742>	<8,826>	84	<546,097>	<557,829>	11,732	<19,567>	<571,674>
4,046	3,738	<308>	44,988	46,766	1,778	4,698	43,348
6,221	7,435	1,214	55,066	66,532	11,466	6,089	60,580
3,636	3,168	<468>	26,922	29,047	2,125	3,861	28,248
1,356	1,547	191	11,629	13,391	1,762	1,244	12,012
12,454	4,975	<7,479>	45,889	43,270	<2,619>	4,528	40,891
43,580	37,472	<6,108>	512,820	455,146	<57,674>	34,509	459,345
16,619	18,994	2,375	224,504	212,056	<12,448>	17,384	231,093
13,360	14,613	1,253	151,047	175,345	24,298	17,155	175,972
101,273	91,942	<9,331>	1,072,864	1,041,553	<31,311>	89,468	1,051,490
<110,015>	<100,768>	<9,247>	<1,618,961>	<1,599,382>	<19,579>	<109,036>	<1,623,164>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JUL. 12(06/28/15-07/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 12 MO(07/27/14-07/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
289,302	299,018	9,716	3,588,725	3,613,059	24,334	303,226	3,513,083
0	3,410	3,410	24,501	59,050	34,549	2,668	48,618
29,501	30,913	1,412	359,001	392,598	33,597	29,891	347,960
318,803	333,341	14,538	3,972,228	4,064,707	92,479	335,785	3,909,660
7.6	8.7	1.0	5.7	6.3	0.6	8.6	5.9
267,000	0	<267,000>	267,000	0	<267,000>	0	0
0	0	0	11,156	15,700	4,544	106	11,788
2,000	0	<2,000>	11,100	9,400	<1,700>	2,000	11,000
159,051	143,931	<15,120>	1,749,816	1,715,462	<34,354>	136,305	1,556,368
5,901	7,766	1,865	102,873	102,282	<591>	1,690	109,975
8,681	9,844	1,163	108,983	115,744	6,761	8,525	106,495
782	1,183	401	9,820	14,134	4,314	633	10,844
100	2,362	2,262	4,666	26,905	22,239	4,607	25,379
0	20	20	39	240	201	38	38
1,733	231	<1,502>	27,073	22,820	<4,253>	234	20,590
0	0	0	0	104	104	0	0
0	0	0	25	0	<25>	0	576
7,129	570	<6,559>	18,116	9,139	<8,977>	3,112	9,583
113	427	315	2,321	5,338	3,017	0	3,427
92	225	133	3,675	2,550	<1,125>	<255>	1,087
0	0	0	6	0	<6>	0	0
0	298	298	3,433	3,543	110	246	3,236
<701>	<500>	201	<1,383>	<6,000>	<4,618>	228	753
776	50	<726>	1,273	600	<673>	0	896
2,657	2,808	151	32,169	33,718	1,549	2,662	32,727
1,667	1,000	<667>	17,675	12,000	<5,675>	<2,283>	9,482
2,300	2,100	<200>	22,251	25,200	2,949	2,100	13,627
4,488	7,062	2,574	60,843	72,083	11,240	5,536	62,228
479	0	<479>	6,623	0	<6,623>	10,243	16,003
24,592	10,320	<14,272>	136,917	123,840	<13,077>	18,902	133,203
765	400	<365>	765	1,345	580	3,201	3,678
3,585	3,585	0	96,924	73,634	<23,290>	6,955	110,506
50	80	30	<8>	960	968	10	<10>
14,303	22,000	7,697	191,194	240,296	49,102	20,247	218,698
3,217	4,579	1,362	42,948	44,918	1,970	15,952	46,647
1,424	888	<536>	13,821	10,556	<3,265>	910	10,993
14,791	9,740	<5,051>	124,995	124,105	<890>	12,095	119,660
0	200	200	10,564	7,400	<3,164>	376	7,509
9,583	9,871	288	114,371	118,446	4,075	9,583	115,000
0	0	0	12,984	13,730	746	0	12,584
6,966	0	<6,966>	28,966	32,000	3,034	<864>	14,136
9,933	16,000	6,607	160,844	144,800	<16,044>	25,768	143,455
40	0	<40>	3,903	3,200	<703>	0	3,834
3,881	5,829	1,948	41,246	53,655	12,409	3,522	38,397
6,600	3,300	<3,300>	40,150	39,600	<550>	<79>	36,234
7,635	7,636	1	90,528	91,625	1,097	7,417	89,000
13,955	15,929	1,974	167,443	191,148	23,705	15,929	193,898
2,577	1,666	<911>	26,958	33,327	6,369	1,376	33,141
587,606	291,400	<296,206>	3,765,068	3,529,547	<235,521>	317,025	3,336,664
906,408	624,741	<281,667>	7,737,295	7,594,254	<143,041>	652,811	7,246,324
17,802	16,176	<1,626>	209,485	196,478	<13,007>	14,097	187,641
6,789	8,199	1,410	91,709	91,534	<175>	7,102	94,401
10,274	15,462	5,188	132,938	185,550	52,612	12,927	168,545
34,865	39,837	4,972	434,133	473,562	39,429	34,126	450,587
941,273	664,578	<276,695>	8,171,428	8,067,816	<103,612>	686,936	7,696,911
<862,605>	<591,394>	271,211	<7,223,341>	<7,152,089>	71,252	<616,233>	<6,760,859>
<29,245>	<29,245>	0	<363,196>	<363,196>	0	<25,604>	<317,731>
<3,018>	<3,018>	0	<36,818>	<36,818>	0	<3,318>	<42,583>
<46,405>	<40,921>	5,484	<548,072>	<515,713>	32,359	<41,782>	<575,738>
<941,273>	<664,578>	276,695	<8,171,428>	<8,067,816>	103,612	<686,936>	<7,696,911>
0	0	0	0	0	<0>	<0>	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

JUL. 12(06/28/15-07/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 12 MO(07/27/14-07/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
94,181	105,047	10,866	1,294,237	1,298,973	4,736	96,363	1,206,969
4,627	0	<4,627>	47,412	0	<47,412>	3,644	30,008
932	1,236	304	9,671	14,544	4,873	203	5,318
<603>	<160>	443	<8,088>	<1,920>	6,168	<840>	<5,840>
<6,385>	<4,220>	2,165	<69,954>	<53,777>	16,177	<9,566>	<58,938>
<7,680>	<6,000>	1,680	<50,606>	<72,000>	<21,394>	<3,360>	<73,743>
85,073	95,903	10,830	1,222,673	1,185,820	<36,853>	86,443	1,103,775
68,121	65,343	<2,778>	803,539	783,679	<19,860>	60,973	719,650
533	128	<405>	2,281	1,936	<345>	80	2,182
666	721	55	8,597	8,482	<115>	698	8,512
150	30	<120>	1,407	1,960	553	0	338
3,651	4,778	1,127	57,392	58,804	1,412	3,219	56,434
4,386	4,265	<121>	56,759	54,743	<2,016>	5,713	60,107
237	1,015	778	15,002	13,472	<1,530>	1,200	22,794
339	505	166	5,946	7,398	1,452	399	5,421
31,626	17,875	<13,751>	257,618	214,500	<43,118>	<738>	188,974
1,441	3,000	1,559	25,866	38,075	12,209	3,168	35,826
592	75	<517>	592	900	308	0	675
340	225	<115>	49,015	2,700	<46,315>	934	3,326
620	50	<570>	514	600	86	0	3,500
24,029	3,850	<20,179>	80,091	46,200	<33,891>	5,679	45,512
5,878	7,322	1,444	84,610	95,448	10,838	7,195	95,431
3,639	3,629	<10>	50,893	43,800	<7,093>	3,940	43,652
226	2,830	2,604	6,437	11,960	5,523	1,214	17,974
0	0	0	0	0	0	0	2,592
146,473	115,641	<30,832>	1,506,558	1,384,657	<121,901>	93,674	1,312,901
231,547	211,544	<20,003>	2,729,231	2,570,477	<158,754>	180,117	2,416,676
14,918	15,374	456	173,071	184,488	11,417	16,487	188,953
14,918	15,374	456	173,071	184,488	11,417	16,487	188,953
246,464	226,918	<19,546>	2,902,303	2,754,965	<147,338>	196,605	2,605,630
<210,662>	<194,200>	16,462	<2,478,909>	<2,358,824>	120,085	<166,812>	<2,220,420>
<6,535>	<6,535>	0	<78,420>	<78,420>	0	<6,002>	<72,017>
<2,564>	<2,564>	0	<30,746>	<30,746>	0	<2,645>	<31,731>
<8,901>	<7,443>	1,458	<104,743>	<90,497>	14,246	<7,048>	<93,821>
<17,802>	<16,176>	1,626	<209,485>	<196,478>	13,007	<14,097>	<187,641>
<246,464>	<226,918>	19,546	<2,902,303>	<2,754,965>	147,338	<196,605>	<2,605,630>
<0>	0	0	<0>	0	0	<0>	0

UTILITIES
EXPENSE STATEMENT

JUL. 12(06/28/15-07/25/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 12 MO(07/27/14-07/25/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
20,146	30,340	10,194	243,603	232,297	<11,306>	22,450	232,718
60,798	64,721	3,923	771,059	789,945	18,886	73,945	806,244
8,867	8,138	<729>	124,459	104,375	<20,084>	10,879	104,446
2,467	10,011	7,544	91,176	135,788	44,612	<10,749>	129,738
2,808	2,069	<739>	36,475	28,473	<8,002>	2,480	37,350
0	0	0	10,853	0	<10,853>	0	0
95,086	115,279	20,193	1,277,626	1,290,878	13,252	99,005	1,310,496
95,086	115,279	20,193	1,277,626	1,290,878	13,252	99,005	1,310,496
<80,335>	<98,442>	<18,107>	<1,085,224>	<1,099,059>	<13,835>	<84,034>	<1,117,076>
<3,280>	<3,280>	0	<39,393>	<39,393>	0	<2,998>	<35,970>
<1,288>	<1,288>	0	<15,445>	<15,445>	0	<1,320>	<15,848>
<3,394>	<4,071>	<677>	<45,855>	<45,447>	408	<3,551>	<47,200>
<6,789>	<8,199>	<1,410>	<91,709>	<91,534>	175	<7,102>	<94,401>
<95,086>	<115,280>	<20,194>	<1,277,626>	<1,290,878>	<13,252>	<99,005>	<1,310,496>
0	<1>	<1>	<0>	0	0	0	<0>