

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
July (06/30/13 - 07/27/13)**

**Prepared
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ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2013 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JULY (06/30/13 - 07/27/13)										FY 11-12	
CURRENT MONTH										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%				
2,672		3,396		(724)	(21.3%)	(102)	(3.7%)	2,774		GROSS INCOME	
775		925		(150)	(16.2%)	(115)	(12.9%)	890		UCLA Store	
386		490		(104)	(21.2%)	13	3.5%	373		UCLA Restaurants	
119		104		15	14.4%	(7)	(5.6%)	126		Services Division	
										UCLA Student Union	
3,952		4,915		(963)	(19.6%)	(211)	(5.1%)	4,163		TOTAL	
										GROSS MARGIN	
936	35.0%	982	28.9%	(46)	Pts. 6.1	64	Pts. 3.6	872	31.4%	UCLA Store	
541	69.8%	653	70.6%	(112)	(0.8)	(85)	(0.5)	626	70.3%	UCLA Restaurants	
386	100.0%	490	100.0%	(104)	0.0	13	0.0	373	100.0%	Services Division	
71	59.7%	62	59.6%	9	0.1	(14)	(7.8)	85	67.5%	UCLA Student Union	
1,934	48.9%	2,187	44.5%	(253)	4.4	(22)	1.9	1,956	47.0%	TOTAL	
519	19.4%	555	16.3%	36	(3.1)	4	(0.5)	523	18.9%	WAGES & BENEFITS	
534	68.9%	557	60.2%	23	(8.7)	24	(6.2)	558	62.7%	UCLA Store	
50	13.0%	52	10.6%	2	(2.4)	(4)	(0.7)	46	12.3%	UCLA Restaurants	
62	52.1%	61	58.7%	(1)	6.6	(7)	(8.4)	55	43.3%	Services Division	
										UCLA Student Union	
1,165	29.5%	1,225	24.9%	60	(4.6)	17	(1.1)	1,182	28.4%	TOTAL	
106	4.0%	70	2.1%	(36)	(1.9)	(36)	(1.5)	70	2.5%	OTHER CONTROLLABLES *	
71	9.2%	111	12.0%	40	2.8	62	5.7	133	14.9%	UCLA Store	
149	38.6%	176	35.9%	27	(2.7)	(27)	(5.9)	122	32.7%	UCLA Restaurants	
37	31.1%	33	31.7%	(4)	0.6	2	(0.1)	39	31.0%	Services Division	
										UCLA Student Union	
363	9.2%	390	7.9%	27	(1.3)	1	(0.5)	364	8.7%	TOTAL	
310	11.6%	357	10.5%	(47)	1.1	30	1.5	280	10.1%	CONTRIBUTION	
(64)	(8.3%)	(15)	(1.6%)	(49)	(6.7)	1	(1.0)	(65)	(7.3%)	UCLA Store	
187	48.4%	263	53.7%	(76)	(5.3)	(18)	(6.6)	205	55.0%	UCLA Restaurants	
(28)	(23.5%)	(32)	(30.8%)	4	7.3	(19)	(16.4)	(9)	(7.1%)	Services Division	
										UCLA Student Union	
405	10.2%	573	11.7%	(168)	(1.5)	(6)	0.3	411	9.9%	TOTAL	
834	21.1%	528	10.7%	(306)	(10.4)	(319)	(8.7)	515	12.4%	ALLOCATED EXPENSES	
197	5.0%	190	3.9%	(7)	(1.1)	(14)	(0.6)	183	4.4%	Admin&Support Services	
117	3.0%	78	1.6%	(39)	(1.4)	(28)	(0.9)	89	2.1%	Maintenance Division	
225	5.7%	237	4.8%	12	(0.9)	4	(0.2)	229	5.5%	Utilities	
										Depreciation	
1,373	34.7%	1,033	21.0%	(340)	(13.7)	(357)	(10.3)	1,016	24.4%	TOTAL	
(968)	(24.5%)	(460)	(9.4%)	(508)	(15.1)	(363)	(10.0)	(605)	(14.5%)	NET INCOME (LOSS) FROM OPERATIONS	
51	1.3%	0	0.0%	51	1.3	26	0.7	25	0.6%	OTHER INC/(EXP)	
16	0.4%	10	0.2%	6	0.2	(5)	(0.1)	21	0.5%	Non-Recurrent Inc/(Exp)	
(54)	(1.4%)	(54)	(1.1%)	0	(0.3)	2	(0.1)	(56)	(1.3%)	Interest Income	
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)	
282	7.1%	202	4.1%	80	3.0	30	1.0	252	6.1%	Income Taxes	
										Student Union Fee Income	
295	7.5%	158	3.2%	137	4.3	53	1.7	242	5.8%	TOTAL	
(673)	(17.0%)	(302)	(6.1%)	(371)	(10.9)	(310)	(8.3)	(363)	(8.7%)	NET INCOME (LOSS)	

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JULY 2013 (\$000's)
DIVISIONS FULLY ALLOCATED**

JULY (06/30/13 - 07/27/13)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12	
CURRENT MONTH										**		YTD 12 MONTHS (07/29/12 - 07/27/13)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
2,672		3,396		(724)	(21.3%)	(102)	(3.7%)	2,774				48,044		52,243		(4,199)	(8.0%)	(472)	(1.0%)	48,516			
775		925		(150)	(16.2%)	(115)	(12.9%)	890				15,340		14,993		347	2.3%	1,268	9.0%	14,072			
386		490		(104)	(21.2%)	13	3.5%	373				3,502		3,733		(231)	(6.2%)	214	6.5%	3,288			
119		104		15	14.4%	7	(5.6%)	126				1,553		1,422		131	9.2%	62	4.2%	1,491			
3,952		4,915		(963)	(19.6%)	(211)	(5.1%)	4,163				68,439		72,391		(3,952)	(5.5%)	1,072	1.6%	67,367			
GROSS INCOME																							
936	35.0%	982	28.9%	(46)			Pts. 6.1	64	31.4%	872	31.4%	15,119	31.5%	16,057	30.7%	(938)			Pts. 0.8	139	0.6	14,980	30.9%
541	69.8%	653	70.6%	(112)			(0.8)	(85)	70.3%	626	70.3%	10,780	70.3%	10,582	70.6%	198			(0.3)	937	0.4	9,843	69.9%
386	100.0%	490	100.0%	(104)			0.0	13	100.0%	373	100.0%	3,495	99.8%	3,727	99.8%	(232)			0.0	212	0.0	3,283	99.8%
71	59.7%	62	59.6%	9			0.1	(14)	67.5%	85	67.5%	791	50.9%	715	50.3%	76			0.6	39	0.5	752	50.4%
1,934	48.9%	2,187	44.5%	(253)	4.4	(22)	1.9	1,956	47.0%			30,185	44.1%	31,081	42.9%	(896)	1.2	1,327	1.3	28,858	42.8%		
GROSS MARGIN																							
TOTAL CONTROLLABLES																							
626	23.4%	626	18.4%	0	(5.0)	(34)	(2.1)	592	21.3%	8,528	17.8%	9,054	17.3%	526	(0.5)	(111)	(0.5)	8,417	17.3%				
605	78.1%	667	72.1%	62	(6.0)	86	(0.5)	691	77.6%	8,800	57.4%	8,830	58.9%	30	1.5	(514)	1.5	8,286	58.9%				
199	51.6%	228	46.5%	29	(5.1)	(31)	(6.6)	168	45.0%	1,692	48.3%	1,853	49.6%	161	1.3	(138)	(1.0)	1,554	47.3%				
99	83.2%	94	90.4%	(5)	7.2	(5)	(8.6)	94	74.6%	1,422	91.6%	1,408	99.0%	(14)	7.4	(15)	2.8	1,407	94.4%				
1,529	38.7%	1,615	32.9%	86	(5.8)	16	(1.6)	1,545	37.1%			20,442	29.9%	21,145	29.2%	703	(0.7)	(778)	(0.7)	19,664	29.2%		
CONTRIBUTION																							
310	11.6%	357	10.5%	(47)	1.1	30	1.5	280	10.1%	6,591	13.7%	7,003	13.4%	(412)	0.3	28	0.2	6,563	13.5%				
(64)	(8.3%)	(15)	(1.6%)	(49)	(6.7)	1	(1.0)	(65)	(7.3%)	1,980	12.9%	1,752	11.7%	228	1.2	423	1.8	1,557	11.1%				
187	48.4%	263	53.7%	(76)	(5.3)	(18)	(6.6)	205	55.0%	1,803	51.5%	1,874	50.2%	(71)	1.3	74	(1.1)	1,729	52.6%				
(28)	(23.5%)	(32)	(30.8%)	4	7.3	(19)	(16.4)	(9)	(7.1%)	(631)	(40.6%)	(693)	(48.7%)	62	8.1	23	3.3	(654)	(43.9%)				
405	10.2%	573	11.7%	(168)	(1.5)	(6)	0.3	411	9.9%			9,743	14.2%	9,936	13.7%	(193)	0.5	548	0.6	9,195	13.6%		
ALLOCATED EXPENSES																							
763	28.6%	547	16.1%	(216)	(12.5)	(233)	(9.5)	530	19.1%	6,542	13.6%	6,614	12.7%	72	(0.9)	(298)	(0.7)	6,244	12.9%				
393	50.7%	325	35.1%	(68)	(15.6)	(68)	(14.2)	325	36.5%	4,011	26.1%	4,043	27.0%	32	0.9	(432)	(0.7)	3,579	25.4%				
108	28.0%	76	15.5%	(32)	(12.5)	(37)	(9.0)	71	19.0%	646	18.4%	615	16.5%	(31)	(1.9)	(63)	(0.7)	583	17.7%				
109	91.6%	85	81.7%	(24)	(9.9)	(19)	(20.2)	90	71.4%	1,041	67.0%	995	70.0%	(46)	3.0	(57)	(1.0)	984	66.0%				
1,373	34.7%	1,033	21.0%	(340)	(13.7)	(357)	(10.3)	1,016	24.4%			12,240	17.9%	12,267	16.9%	27	(1.0)	(850)	(1.0)	11,390	16.9%		
NET INCOME (LOSS) FROM OPERATIONS																							
(452)	(11.4%)	(190)	(3.9%)	(262)	(7.5)	(202)	(5.4)	(250)	(6.0%)	50	0.1%	389	0.5%	(339)	(0.4)	(269)	(0.4)	319	0.5%				
(457)	(11.6%)	(340)	(6.9%)	(117)	(4.7)	(67)	(2.2)	(390)	(9.4%)	(2,031)	(3.0%)	(2,291)	(3.2%)	260	0.2	(9)	0.0	(2,022)	(3.0%)				
78	2.0%	187	3.8%	(109)	(1.8)	(56)	(1.2)	134	3.2%	1,156	1.7%	1,259	1.7%	(103)	0.0	10	0.0	1,146	1.7%				
(137)	(3.5%)	(117)	(2.4%)	(20)	(1.1)	(38)	(1.1)	(99)	(2.4%)	(1,672)	(2.4%)	(1,688)	(2.3%)	16	(0.1)	(34)	0.0	(1,638)	(2.4%)				
(968)	(24.5%)	(460)	(9.4%)	(508)	(15.1)	(363)	(10.0)	(605)	(14.5%)			(2,497)	(3.6%)	(2,331)	(3.2%)	(166)	(0.4)	(302)	(0.3)	(2,195)	(3.3%)		
OTHER INC/(EXP)																							
51	1.3%	0	0.0%	51	1.3	26	0.7	25	0.6%	459	0.7%	0	0.0%	459	0.7	377	0.6	82	0.1%				
16	0.4%	10	0.2%	6	0.2	(5)	(0.1)	21	0.5%	212	0.3%	175	0.2%	37	0.1	(22)	0.0	234	0.3%				
(54)	(1.4%)	(54)	(1.1%)	0	(0.3)	2	(0.1)	(56)	(1.3%)	(624)	(0.9%)	(643)	(0.9%)	19	0.0	53	0.1	(677)	(1.0%)				
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%				
282	7.1%	202	4.1%	80	3.0	30	1.0	252	6.1%	2,509	3.7%	2,429	3.4%	80	0.3	216	0.3	2,293	3.4%				
295	7.5%	158	3.2%	137	4.3	53	1.7	242	5.8%			2,556	3.7%	1,961	2.7%	595	1.0	624	0.8	1,932	2.9%		
(673)	(17.0%)	(302)	(6.1%)	(371)	(10.9)	(310)	(8.3)	(363)	(8.7%)			59	0.1%	(370)	(0.5%)	429	0.6	322	0.5	(263)	(0.4%)		

P/L Reconciliation
Jul-13

<i>Financial Analysis</i>	\$000's
	Jul-13
Budgeted Net Income/(Loss)	(302)
UCLA Store	
Gross Margin:	
Bearwear gross income \$64K below plan due to aggressive budget compared to prior year	(33)
Fast Track gross margin below plan due to less sales and impact from additional markdowns to liquidate discontinued classifications	(10)
Bearwear MTW gross income \$21K above plan due to positive impact of College World Series Championship	10
Computer Store gross income \$764K below plan due to continued downward sales trend in computer sales to individuals and aggressive budget against estimates	(77)
The Market gross margin above plan resulting from better than anticipated flower sales during commencement	8
Used Text gross margin below plan due to wholesale sales higher as a percent to total at a lower CUM, impacting GM in a low sales month and partial write-down of the Follett rebate	(10)
Course Reader Solutions gross margin above plan due to higher digital sales for Spring	51
Luvall Essentials/Market gross income \$15K above plan resulting from additional summer program art and architecture kits	9
HSS Dental gross income \$46K above plan due to increase in class size and expanded merchandise for July kits	8
HSS Essentials/Market gross income \$11K below plan mainly due lost sales to City Target and CSSC	(4)
Total Wages lower than plan primarily career	35
Other, mostly negative controllables including professional services, advertising and payment to UCLA	(34)
Total Contribution	(47)
UCLA Restaurants	
Gross Margin:	
Northern Lights gross income \$4K below plan mainly due to slow response to new sandwich line and continued loss of customer base to surrounding competition	(4)
Café Synapse gross income \$13K below plan due to continued downward sales trend and higher cannibalization from CSSC than planned	(10)
CSSC gross income \$18K above plan mostly due to budget estimates did not have any history for summer and an increase in traffic compared to last summer	8
YRL gross income \$13K below plan due to budget did not have history for summer and lower traffic than planned	(9)
Luvall Food Servery gross income \$17K below plan due to aggressive budget for new sales program not implemented this year	(13)
Taco Bell gross income \$6K below plan due to Portola stair construction shifting traffic patterns on level A, customer counts dropping in this area, and not as great response as usual to the most recent TB LTO programs	(4)
Concessions gross income \$107K below plan due to annual Tennis Tournament did not occur; this event will not be returning to campus	(70)
Total Wages lower than plan mostly career	24
Other, positive controllables mostly commission expense and paper	29
Total Contribution	(49)
Services	
Gross Margin:	
Licensing foreign income below plan: programs in India and Middle East started later than planned, partial write-off of Korea balance, reduction in EU licensee minimum guarantee and Mexico/Latin America programs are under negotiation and pending launch	(107)
Licensing domestic income above plan due to timing	5
Leased Ops income above plan mainly due to unbudgeted income from the Kaplan Test Prep operation in LuValle Commons, partially offset by the termination of the lease for the Humanities computer center	6
Photography income below plan due to timing (income recorded in June), and decreased demand for Fall sports events and the Law school	(9)
Total Wages lower than plan	3
Other, positive controllables mainly in Licensing	26
Total Contribution	(76)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$16K above plan mostly due to increase in sales for summer camps and new university events	15
Recreation & Games gross income \$3K below plan mostly because the gaming market has been affected by the rise of computing power in mobile devices	(3)
Post Office gross margin below plan mostly due to correction for overstating inventory in prior month	(3)
Total Wages lower than plan	1
Other, negative controllables mostly waiver pool and repairs and maintenance	(6)
Total Contribution	4
Allocated Expenses and Other	
A&SS higher than plan mostly in employee benefits (year-end adjustment) and incentive compensation	(306)
Maintenance higher than plan due to unexpected pump repair, plumbing flood in Ackerman and AC maintenance for UV lamps and electronic board for exhaust hoods in CSSC (partially offset by employee benefits)	(7)
Utilities higher than plan due to aggressive budget, Pauley utilities and results below plan from cost-saving measures	(39)
Depreciation lower than plan due to timing of capitals and reduced expenditures	12
Student Union Fee Income positive variance due to year-end adjustment (higher enrollment and inflation adjustment than planned)	80
Other, mostly positive non-recurring and interest income	57
Total	(203)
Actual Net Income/(Loss)	(673)

ASUCLA
P/L Reconciliation
Year-To-Date Through June 2013

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(370)
UCLA Store	
Gross Margin:	
Bearwear gross income \$60K below plan due to aggressive sales plan in light of last year actuals	(33)
Fast Track gross margin below plan due to change in product assortment and continued markdowns of discontinued items, delays in deliveries from new vendors	
negatively impacted sales in cosmetics, lower than expected sales in the One Day (Monster) October Sale, and marking out of stock testers for Smashbox cosmetics	(59)
Bearwear MTW gross income \$252K above plan: victory over USC, College World Series Championship and successful Score Big Promotions and Search Marketing	104
The Market gross income \$175K below plan due to lack of summer camps in September due to early start of LAUSD, lower sales in the One Day (Monster) Sale in October, lower sales of cleaning, household and toiletry products due to the opening of City Target in Westwood, and the transfer of Bare Essentials to FastTrack	(26)
Essentials/Photo gross income \$89K below plan due to declining sales in paper products and calendars due to technology (Smart Phones), and a decline in sales of office supplies due to the opening of City Target in Westwood	(43)
Computer Store gross income \$3.9M below plan due to continued lower department and individual sales	(509)
New Text gross income \$397K below plan due to web and rental sales lower than plan, in addition to outside competition and student sharing	(54)
Used Text gross margin below plan due to additional markdowns for old titles, lower web sales and continued lack of availability of stock	(278)
Course Reader Solutions gross income \$147K above plan due to additional off campus sales not budgeted, and higher adoptions than prior year	126
Bookzone gross income \$149K below plan due to lower library sales, less customer traffic at One Day Sale, and overall competition trend	(38)
Luvall Essentials/Market gross income \$76K below plan due to carryover deficit from a weak first quarter; traffic is slower than planned	(35)
HSS Essentials/Market gross income \$131K below plan due to lost sales to City Target and CSSC, and poor results from the One Day Sales in October and February	(69)
Kinross gross income \$97K lower than plan due to much less foot traffic than planned (planned closure this summer)	(42)
Total Wages lower than plan	422
Other, mainly positive controllables including employee benefits and bank card expense (partially offset by professional services and payment to UCLA)	122
Total Contribution	(412)
UCLA Restaurants	
Gross Margin:	
Rubio's gross income above plan due to slight increase in customers, significant increase in average check and less sales lost to CSSC than planned	59
La Cucina gross income above plan due to budgeted CSSC cannibalization that has not occurred	28
Greenhouse gross income \$97K above plan due to less cannibalization from CSSC and positive response to new items introduced this year	50
Northern Lights gross income \$80K below plan due mainly to delay in launch of new Panini sandwich program most of the year, (working on more marketing of this program and reviewing the product that is now in place)	(67)
North Campus Student Ctr. gross income \$128K below plan due to decline in customer count due to changing traffic patterns, menu mix, quality of food and operational declines, (new operating plan now in place)	(91)
Café Synapse gross income \$158K below plan due to continued drop in sales and higher loss of sales to CSSC; menu changes only introduced in April	(125)
Yoshinoya gross income below plan due to aggressive budget written with only a few weeks of actual historical data	(38)
CSSC gross income \$76K above plan mostly due to higher traffic than planned (history for Spring budget was based on estimates)	34
Luvall Food Servery gross income \$136K below plan due to aggressive budget for new sales program which has not started yet	(107)
Catering gross income \$461K above plan due to football training table during winter break, Alumni Day event, higher Athletic Department sales including a Hall of Fame event, and Welcome Week Graduate events increased over expectations, additionally generating higher income in rentals, setups, stations and servers	362
Concessions gross income \$115K above plan due to several unanticipated high volume Athletic events, better attendance at men's basketball games, and other unbudgeted non-Athletic events in Pauley that generated sales and consignment commission	95
Total Wages higher than plan mainly student (partially offset by positive career wages)	(50)
Other, mainly positive controllables including employee benefits and paper (partially offset by negative repairs & maintenance, bank card expense and replacements)	78
Total Contribution	228
Services	
Gross Margin:	
Licensing domestic income below plan due to lower than expected results, and a timing issue for royalty income associated with the spike in sales in the Store last December that are now being reported	(37)
Licensing foreign income below plan due to economic challenges in Europe, delay in new program launches in Singapore, Brazil and the Middle East, the decision to reduce the EU licensee's minimum guarantee, and not realizing any over-royalty above the guarantees in Europe and China	(218)
Leased Ops income above plan mostly due to unbudgeted rent for Kaplan Test Prep and rate corrections for Blood Donor Center and Events, partially offset by the termination of the lease for the Humanities computer center	35
Photography income below plan due to decreased bookings for Anderson, Law School, Theatre Film and Television, and archive orders (partially offset by Athletics)	(13)
Total Wages lower than plan	35
Other, positive controllables mainly in Licensing	127
Total Contribution	(71)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross margin above plan due to unbudgeted Dance Marathon income, two corporate promotional tours, Get Out the Vote concert, summer camps a UNEX series, 3 weddings and efficiency gained by using rentals for multiple events that were closely grouped together	81
Post Office gross margin above plan due to higher sales trend earlier in the year and the resulting higher consignment commission	4
Recreation and Games gross income \$8K below plan due to the rise of computing power in mobile devices which negatively impacts the gaming market	(8)
Total Wages lower than plan	23
Other, negative controllables mainly student event expense due to increased sales, and repairs & maintenance (partially offset by waiver pool and employee benefits)	(38)
Total Contribution	62
Allocated Expenses and Other	
A&SS higher than plan due mostly to year-end incentive compensation accrual (partially offset by positive total wages, employee benefits and bank charges)	(59)
Maintenance lower than plan due to positive career wages and employee benefits, and more time spent on capital projects which increases capitalized wages	90
Utilities higher than plan mainly electricity due to underestimating CSSC and overestimating solar panel savings, and chiller water higher than plan due to warmer weather in early months (partially offset by lower reported steam and gas)	(177)
Depreciation lower than plan due to timing of capitals and reduced expenditures	173
Non-recurring positive mainly due to refinancing of Series F debt which lowered the principal (partially offset by the write off of the Ackerman Union Remodel study)	459
Interest income positive variance due to higher amounts of invested cash	37
Other, mostly positive year-end student fee income adjustment and positive interest expense as the Series F debt was refinanced in May to a lower rate	99
Total	622
Actual Net Income/(Loss)	59

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and cash equivalents
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month July 2013	Prior Month June 2013	Prior Year July 2012
	\$11,541	\$11,486	\$10,251
	3,369	3,642	3,471
	(131)	(117)	(114)
	3,239	3,526	3,357
	389	107	256
	6,379	5,570	7,324
	243	159	265
	21,791	20,848	21,453
	65,205	65,086	64,048
	(38,869)	(38,644)	(36,215)
	26,336	26,442	27,834
	48,128	47,290	49,286
	\$4,921	\$4,002	\$5,681
	3,085	2,610	2,427
	837	646	824
	146	92	136
	182	227	184
	139	222	124
	708	708	705
	10,018	8,507	10,080
	11,591	11,591	12,747
	11,591	11,591	12,747
	21,609	20,099	22,827
	26,459	26,459	26,722
	59	730	(263)
	26,518	27,191	26,459
	48,128	47,290	49,286

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
July 2013
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)	(\$673)	\$59	(\$262)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	225	2,668	2,518
Depreciation - textbook rental equipment	0	0	0
Loss (Gain) on disposals of fixed assets	160	160	0
(Gain) Loss on long-term debt refinancing	(447)	(447)	0
(Increase)/decrease in current assets:	0	0	0
Accounts receivable	287	120	(283)
Student fees receivable	(282)	(130)	(14)
Inventories	(809)	945	(680)
Prepaid expenses and other current assets	(84)	23	(31)
Increase/(decrease) in current liabilities:			0
Accounts payable	918	(764)	191
Sales Tax payable & other liabilities	191	10	(25)
Wages and payroll taxes payable	475	655	(202)
Interest payable	54	12	(12)
Deferred Income	(45)	(2)	7
Funds held for others	(83)	17	23
Other Current Liabilities (Current Portion of LT Debt)	0	3	32

Net cash provided/(used) by operating activities

(\$113) \$3,329 \$1,261

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(280)	(1,331)	(1,193)

Net cash used in investing activities

(\$280) (\$1,331) (\$1,193)

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan	447	(708)	(705)
---	-----	-------	-------

Net cash provided/(used) by financing activities

\$447 (\$708) (\$705)

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

\$55 \$1,291 (\$637)

CASH AND CASH EQUIVALENTS, Beginning

\$11,486 10,251 10,888

CASH AND CASH EQUIVALENTS, Ending

\$11,541 \$11,541 \$10,251

	Current Month	Year to Date	Prior Year to Date
	(\$673)	\$59	(\$262)
	225	2,668	2,518
	0	0	0
	160	160	0
	(447)	(447)	0
	0	0	0
	287	120	(283)
	(282)	(130)	(14)
	(809)	945	(680)
	(84)	23	(31)
			0
	918	(764)	191
	191	10	(25)
	475	655	(202)
	54	12	(12)
	(45)	(2)	7
	(83)	17	23
	0	3	32
	(\$113)	\$3,329	\$1,261
	0	\$0	0
	(280)	(1,331)	(1,193)
	(\$280)	(\$1,331)	(\$1,193)
	447	(708)	(705)
	\$447	(\$708)	(\$705)
	\$55	\$1,291	(\$637)
	\$11,486	10,251	10,888
	\$11,541	\$11,541	\$10,251

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
July 2013
(\$000's)

CASH AND CASH EQUIVALENTS	11,541
Less: Committed Capital Projects	
Casual Dining	(684)
Pauley Pavillion Remodel	(377)
Ackerman B&A Level Remodel	(1,873)
NCSC Remodel	(250)
Ostin Music Café	(200)
Store POS	(150)
Terrace Food Court Patio Upgrade	(350)
Subtotal	(3,885)
Adjustment for Cash Overdraft Entry	(323)
Uncommitted Cash	7,333
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	6,752
RESERVE SURPLUS (DEFICIT)	582

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2012-2013 June 2013

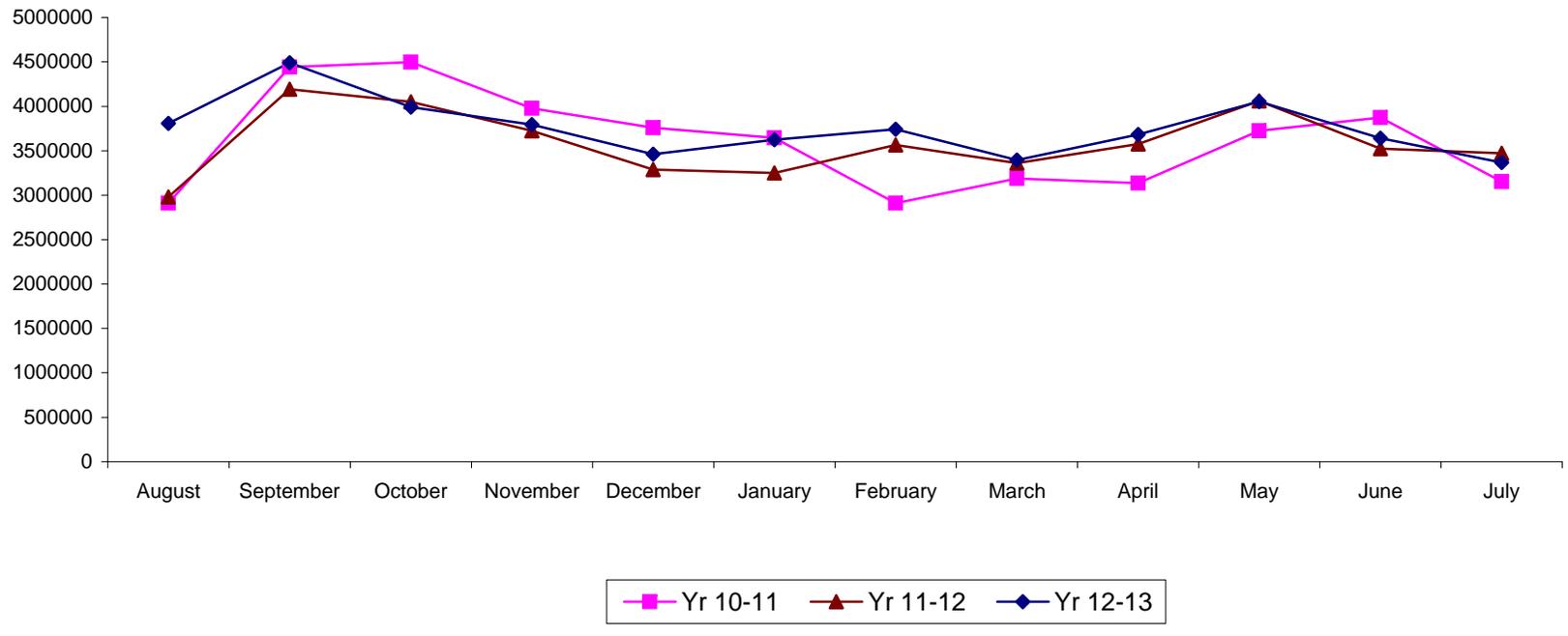
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2012-S001 Store General Replacement	50.0	10.5	28.9	39.4	10.6		0.0	In Progress
2012-S002 Store Photocopiers	40.0	26.2	5.2	31.4	8.6		0.0	In Progress
2012-S003 Pauley Souvenir Sales	40.0	11.3	2.6	13.9	26.1		0.0	In Progress
2012-S004 Ackerman B & A Level Remodel	2,000.0	0.0	126.8	126.8	1,873.2		0.0	In Progress
2012-S005 Informal Photo-Photo Equipment	10.0	7.6	0.0	7.6	0.0		(2.4)	Completed
2012-S032 Bearwear Remodel	0.0	29.1	0.0	29.1	10.9		40.0	In Progress
2012-S034 HSS Design	0.0	11.1	0.0	11.1	8.9		20.0	In Progress
Total Store/Services	2,140.0	95.8	163.5	259.3	1,938.3	0.0	57.6	
Food Service								
2012-F006 FS Miscellaneous and Unanticipated	50.0	40.9	3.3	44.2	5.8		0.0	In Progress
2012-F007 Patio Furniture Upgrade	20.0	0.0	10.9	10.9	9.1		0.0	In Progress
2012-F008 Patio Umbrellas	10.0	0.0	7.6	7.6	2.4		0.0	In Progress
2012-F009 LV FS Concept Updates	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2012-F010 Catering Electric Cart	15.0	0.0	0.0	0.0	0.0		(15.0)	Cancel
2012-F011 NCSC Remodel	250.0	0.0	0.0	0.0	0.0	250.0	0.0	Pending
2012-F012 Northern Lights Menu Update	25.0	7.7	4.2	11.9	13.1		0.0	In Progress
2012-F013 Ostin Music Café	200.0	0.0	0.0	0.0	0.0	200.0	0.0	Pending
2012-F014 TH Misc Kitchen Equipment	10.0	8.3	0.0	8.3	1.7		0.0	In Progress
2012-O036 NCSC Equipment Upgrade	0.0	26.7	21.2	47.9	1.1		49.0	In Progress
2012-O037 NCSC Marketing & Signage	0.0	6.4	0.0	6.4	11.6		18.0	In Progress
2012-O038 NCSC Facility Improvement	0.0	4.8	0.0	4.8	17.2		22.0	In Progress
Total Food Services	655.0	94.8	47.2	142.0	62.0	525.0	74.0	
Technology								
2012-T015 Network Infrastructure Upgrade	20.0	7.9	4.4	12.3	7.7		0.0	In Progress
2012-T016 Printer Replacement	10.0	8.2	0.0	8.2	0.0		(1.8)	Completed
2012-T017 PC Replacement, Infrastructure	80.0	81.7	0.0	81.7	0.0		1.7	Completed
2012-T018 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2012-T019 Network Security Scan Software	18.0	0.0	0.0	0.0	0.0	18.0	0.0	Pending
2012-T020 Marketing Color Laser Printer	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2012-T021 ASUCLA Display Boards in AU KH	4.0	0.0	0.0	0.0	0.0	4.0	0.0	Pending
Total Technology	292.0	97.8	4.4	102.2	7.7	172.0	(10.1)	
Others								
2012-O022 Custodial Replacements	10.0	6.2	0.0	6.2	3.8		0.0	In Progress
2012-O023 SUO General Replacement	25.0	20.7	1.3	22.0	3.0		0.0	In Progress
2012-O024 Information Technology Upgrades	5.0	5.8	0.0	5.8	0.0		0.8	Completed
2012-O025 Board Room AU 2408 Remodel	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2012-O026 Terrace Food Court Patio Upgrade	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2012-O027 Fac. Misc. Remodels	25.0	20.4	2.9	23.3	0.0		(1.7)	Completed Awaiting Invoice
2012-O028 Finance Photocopier	15.0	3.5	0.0	3.5	11.5		0.0	In Progress
2012-O029 Finance Misc. Replacements	15.0	8.4	0.0	8.4	6.6		0.0	In Progress
2012-O030 Licensing Visual Identity	40.0	30.0	10.0	40.0	0.0		0.0	Completed Awaiting Invoice
2012-O031 Licensing Office Remodel	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-O033 A2L Training Table/Meeting Room	0.0	51.3	2.5	53.8	16.2		70.0	In Progress
2012-O035 Charging Stations (TGIF)	0.0	26.4	0.0	26.4	0.0		26.4	Completed
Total Others	550.0	172.7	16.7	189.4	41.1	415.0	95.5	
Total Current Year Projects	3,637.0	461.1	231.8	692.9	2,049.1	1,112.0	217.0	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

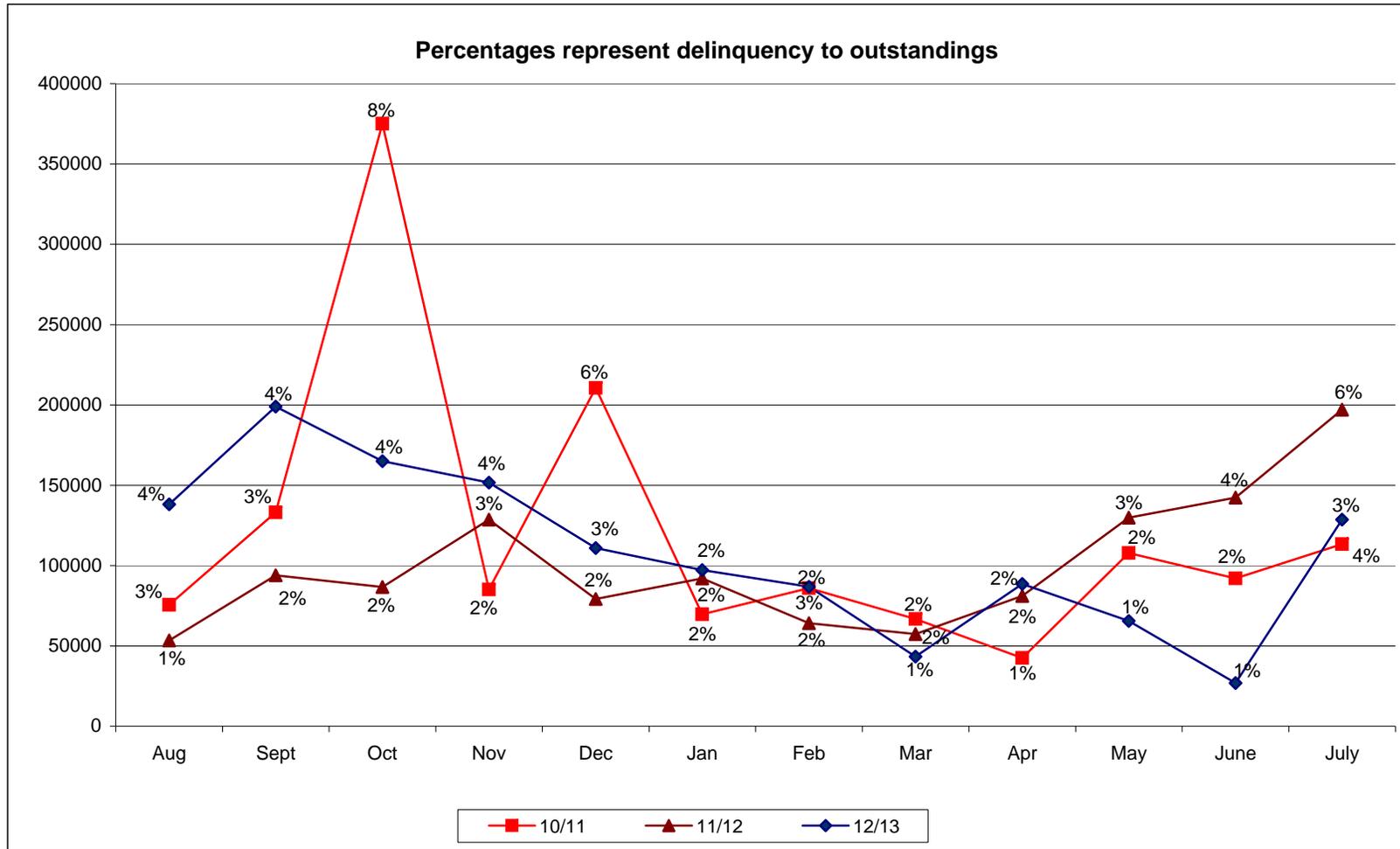
7/27/2013	July	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$745,000	25%	\$125,073	59%	\$25,306	26%	\$3,099	20%	\$563	6%	(\$1,190)	-23%	\$897,851	26%
ASUCLA PUBLICATIONS		\$155,618	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$155,618	5%
ASUCLA USA/GSA		\$55,876	2%	\$169	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$56,045	2%
DUE FROM VENDORS		\$646,266	21%	(\$3,687)	-2%	(\$34,189)	-35%	\$6,391	40%	\$4,261	45%	\$5,943	115%	\$624,985	19%
DENTAL KITS		\$143,394	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$143,394	4%
OTHER		\$1,282,371	42%	\$90,749	43%	\$107,062	109%	\$6,336	40%	\$4,607	49%	\$412	8%	\$1,491,537	44%
TOTAL CURRENT MONTH		\$3,028,525	100%	\$212,304	100%	\$98,179	100%	\$15,826	100%	\$9,431	100%	\$5,165	100%	\$3,369,430	100%
		91%		6%		3%		0%		0%		0%		100%	
6/29/2013	June	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,214,792	36%	\$42,597	36%	\$12,188	240%	\$2,922	23%	(\$2,944)	147%	\$1,766	16%	\$1,271,321	35%
ASUCLA PUBLICATIONS		\$184,296	5%	\$195	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$184,491	5%
ASUCLA USA/GSA		\$51,927	1%	\$202	0%	\$149	3%	\$0	0%	\$0	0%	\$0	0%	\$52,278	1%
DUE FROM VENDORS		\$638,113	18%	(\$36,449)	-31%	\$8,096	159%	\$1,421	11%	\$947	-47%	\$5,678	52%	\$617,806	17%
DENTAL KITS		\$177,928	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$177,928	5%
OTHER		\$1,229,258	35%	\$112,699	95%	(\$15,346)	-302%	\$8,560	66%	\$0	0%	\$3,498	32%	\$1,338,669	37%
TOTAL CURRENT MONTH		\$3,496,314	100%	\$119,244	100%	\$5,087	100%	\$12,903	100%	(\$1,997)	100%	\$10,942	100%	\$3,642,493	100%
		96%		3%		0%		0.5%		0%		0.5%		100%	
5/25/2013	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$642,426	16%	\$217,220	108%	\$11,817	25%	(\$2,057)	-220%	\$5,124	78%	\$3,968	37%	\$878,498	22%
ASUCLA PUBLICATIONS		\$197,722	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$197,722	5%
ASUCLA USA/GSA		\$96,612	3%	\$149	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$96,761	2%
DUE FROM VENDORS		\$880,598	23%	\$6,496	3%	\$11,783	25%	\$1,114	119%	\$742	11%	\$3,745	35%	\$904,478	22%
DENTAL KITS		\$322,275	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$322,275	8%
OTHER		\$1,648,403	44%	(\$22,090)	-11%	\$23,610	50%	\$1,881	201%	\$756	11%	\$3,064	28%	\$1,655,624	41%
TOTAL CURRENT MONTH		\$3,788,036	100%	\$201,775	100%	\$47,210	100%	\$938	100%	\$6,622	100%	\$10,777	100%	\$4,055,358	100%
		94%		5%		1%		0%		0%		0%		100%	

Total Aged Accounts Receivable Balances

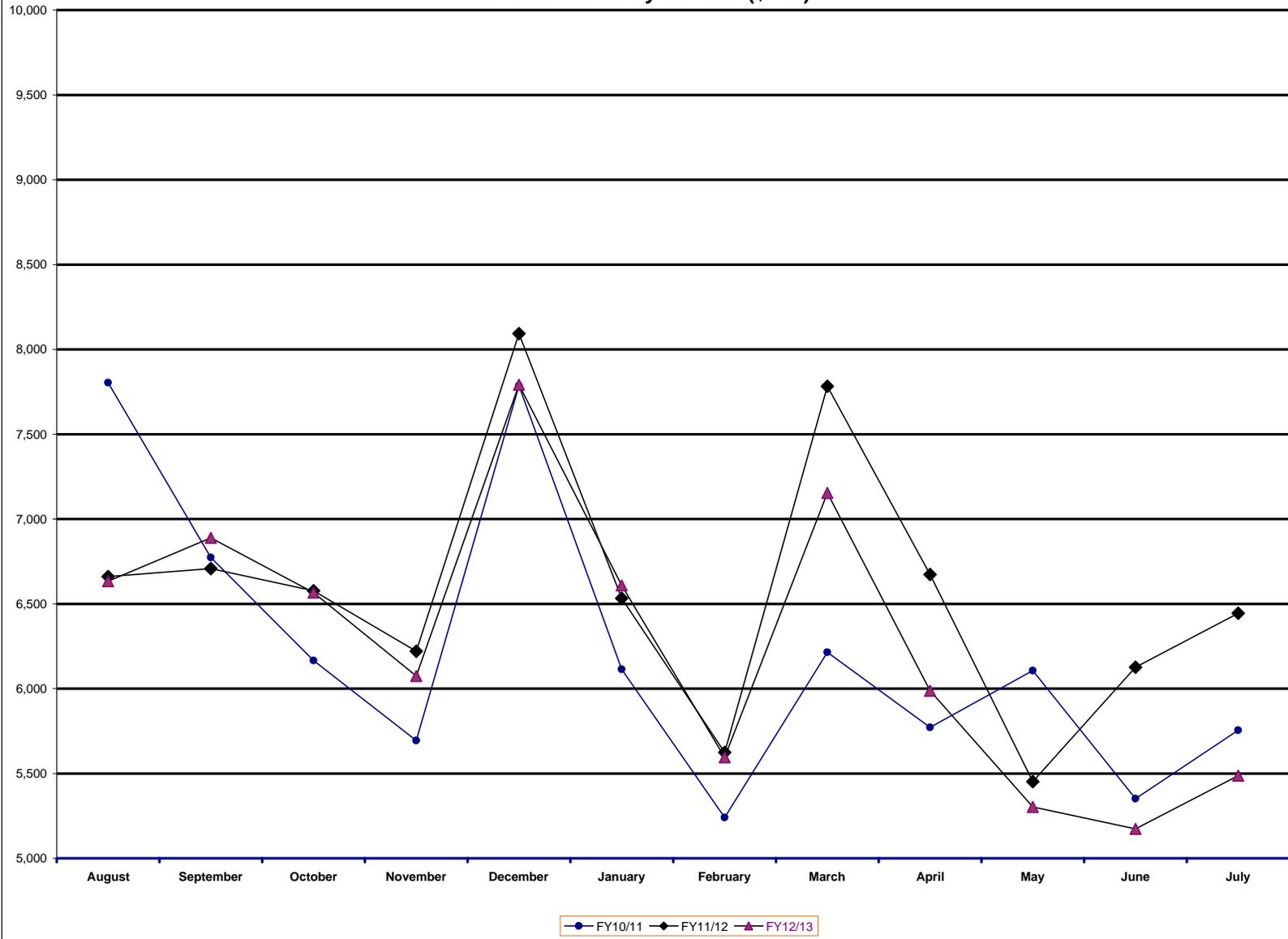
12 Month History
August 10 through July 13



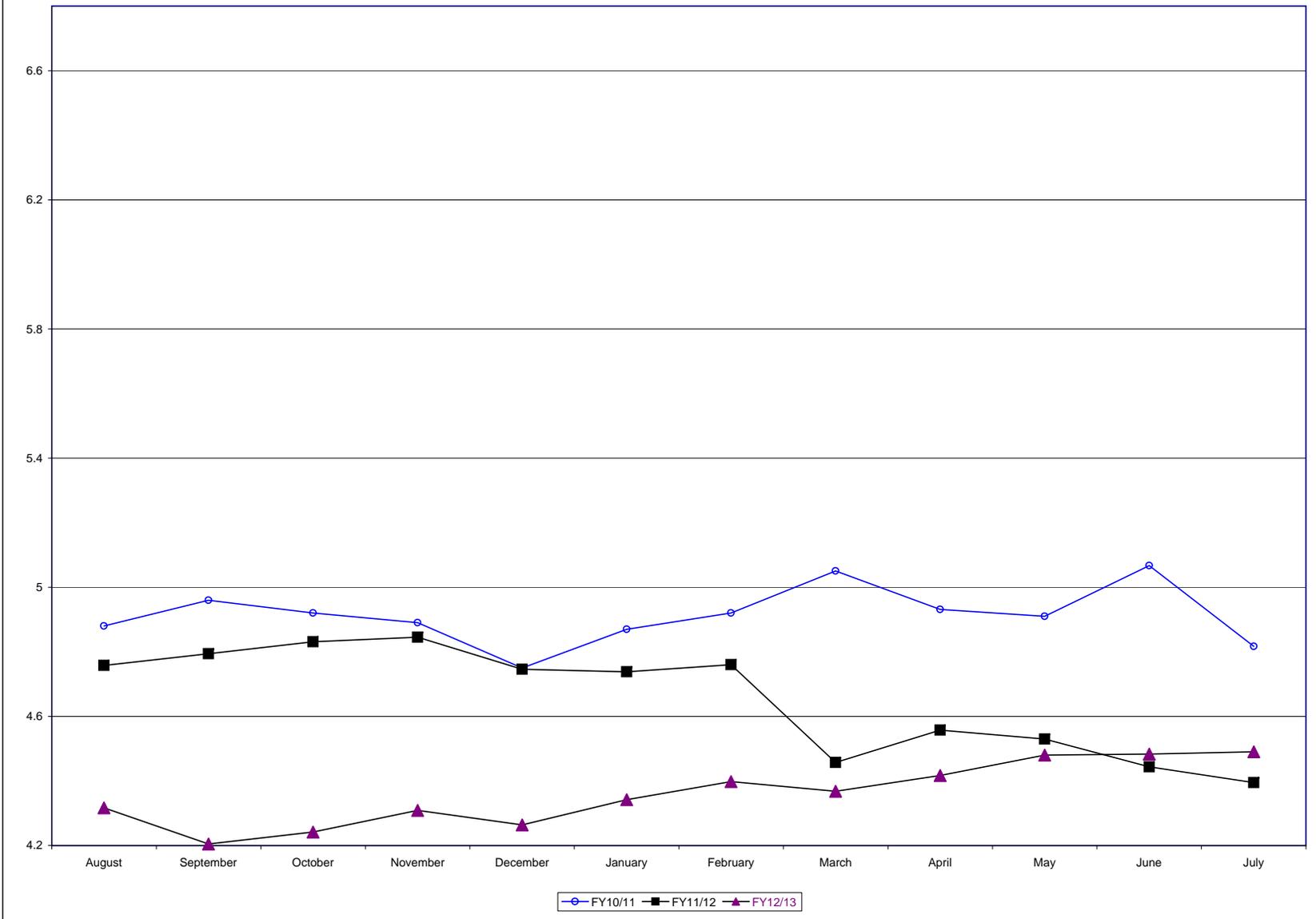
Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA
Store Inventory At Cost (\$000)**



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

**UCLA STORE
INCOME STATEMENT**

JUL 12(06/30/13-07/27/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 12 MO(07/29/12-07/27/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
157,985	130,936	27,049	9,325,462	9,341,842	<16,380>	152,071	9,903,957
81,803	86,472	<4,669>	1,178,652	1,331,786	<153,134>	83,440	1,339,252
751,853	848,120	<96,267>	10,792,187	10,788,667	3,520	759,749	9,698,413
1,092,549	1,862,800	<770,251>	16,229,960	20,479,600	<4,249,640>	1,360,192	17,590,487
114,439	104,059	10,380	3,135,262	3,081,911	53,351	95,396	3,174,886
62,134	40,000	22,134	1,334,814	1,071,000	263,814	41,156	870,887
282,241	263,718	18,523	5,057,157	5,157,514	<100,357>	218,713	4,959,917
2,543,005	3,336,105	<793,100>	47,053,495	51,252,320	<4,198,825>	2,710,717	47,537,799
1,746,416	2,401,523	655,107	32,794,808	35,986,825	3,192,017	1,889,225	33,358,294
760	470	<290>	38,243	42,030	3,787	770	53,006
1,182	1,360	178	9,647	20,660	11,013	1,224	8,294
<17,107>	3,395	20,502	22,210	41,545	19,335	5,870	35,624
2,964	4,340	1,376	32,584	53,730	21,146	3,127	34,781
804	570	<234>	5,982	16,050	10,068	655	14,447
246	140	<106>	3,963	3,740	<223>	150	2,260
1,233	1,320	87	17,166	21,980	4,814	1,197	29,150
<9,918>	11,595	21,513	129,796	199,735	69,939	12,993	177,562
1,736,499	2,413,118	676,619	32,924,604	36,186,560	3,261,956	1,902,219	33,535,855
68.7	72.0	3.3	69.7	70.2	0.5	69.7	70.2
806,506	922,987	<116,481>	14,128,890	15,065,760	<936,870>	808,498	14,001,944
31.3	28.0	3.3	30.3	29.8	0.5	30.3	29.8
<0.4>	0.4	0.7	0.3	0.4	0.1	0.5	0.4
31.7	27.7	4.0	30.0	29.4	0.6	29.8	29.5
21.3	30.4	<9.1>	23.1	25.4	<2.3>	27.2	25.2
30.6	30.6	<0.0>	32.5	31.9	0.6	32.5	32.3
52.1	51.8	0.3	51.0	51.9	<0.9>	51.5	51.6
18.6	15.2	3.4	20.0	18.7	1.3	17.7	20.0
35.5	33.0	2.5	28.7	30.4	<1.6>	34.5	29.2
51.2	50.5	0.7	50.4	52.0	<1.5>	49.2	51.7
28.4	30.3	<1.8>	24.9	26.2	<1.3>	24.8	24.0
129,086	59,480	69,606	990,214	990,748	<534>	63,471	978,015
935,592	982,467	<46,875>	15,119,105	16,056,508	<937,403>	871,969	14,979,959
252,282	291,787	39,505	3,108,828	3,475,854	367,026	271,650	3,287,974
798	0	<798>	14,007	7,500	<6,507>	3,350	18,319
112,527	109,276	<3,251>	1,628,823	1,690,553	61,730	114,237	1,625,602
365,607	401,063	35,456	4,751,659	5,173,907	422,248	389,237	4,931,895
14.4	12.0	<2.4>	10.1	10.1	0.0	14.4	10.4
153,548	154,325	777	1,580,456	1,836,477	256,021	133,326	1,518,481
7,057	5,525	<1,532>	108,195	95,370	<12,825>	8,594	108,308
13,239	13,975	736	167,141	170,140	2,999	14,168	172,167
80	125	45	1,052	1,500	448	80	1,261
27	24	<3>	312	255	<57>	<9>	231
4,366	3,475	<891>	26,012	24,680	<1,332>	5,236	26,380
3,800	3,800	0	8,300	8,225	<75>	3,800	8,275
2,406	1,300	<1,106>	57,461	54,950	<2,511>	726	55,971
20,409	17,775	<2,634>	314,501	332,420	17,919	15,133	285,019
858	850	<8>	13,974	13,700	<274>	901	15,022
0	0	0	0	0	0	0	681
0	0	0	0	0	0	0	431
0	0	0	0	0	0	0	<23>
0	0	0	733	100	<633>	0	576
15,075	6,180	<8,895>	209,899	196,850	<13,049>	9,385	175,488
<40,642>	<40,575>	67	<98,150>	<105,981>	<7,831>	<44,305>	<105,471>
5,721	75	<5,646>	254,134	240,900	<13,234>	375	243,207
2,593	3,150	557	49,360	34,260	<15,100>	4,203	41,620
0	0	0	0	0	0	0	175
0	0	0	<19>	0	19	192	192
41,583	52,076	10,493	745,537	809,611	64,074	44,870	749,335
784	0	<784>	6,883	0	<6,883>	579	10,744
346	0	<346>	7,819	0	<7,819>	208	3,802
<42>	0	42	589	0	<589>	0	0
0	0	0	1,150	2,050	900	0	4,171
0	0	0	1,782	1,300	<482>	0	1,608
0	0	0	300	300	0	0	900
17,455	200	<17,255>	89,967	3,892	<86,075>	173	2,914
499	300	<199>	9,126	1,400	<7,726>	0	5,074
0	0	0	26,902	26,100	<802>	<185>	23,005
0	100	100	38,838	37,500	<1,338>	0	37,864
0	140	140	39,002	39,280	278	<325>	41,695
0	0	0	53	0	<53>	0	<53>
0	2	<2>	0	17	17	0	0
10,803	1,834	<8,969>	114,988	54,734	<60,254>	6,104	55,625
259,966	224,656	<35,310>	3,776,293	3,880,030	103,737	203,229	3,484,672
625,573	625,719	146	8,527,952	9,053,937	525,985	592,466	8,416,567
310,018	356,748	<46,730>	6,591,153	7,002,571	<411,418>	279,503	6,563,392
31,735	27,726	<4,009>	315,835	335,312	19,478	26,898	310,650
150,981	152,345	1,364	1,751,605	1,837,501	85,896	126,291	1,691,604
81,890	65,438	<16,452>	745,903	785,779	39,876	62,353	731,329
42,915	29,459	<13,456>	398,771	407,648	8,877	35,399	389,754
268,704	97,536	<171,168>	1,281,613	1,185,933	<95,680>	105,054	1,139,746
77,958	73,117	<4,841>	825,416	838,487	13,071	72,476	796,777
42,340	27,100	<15,240>	407,242	329,704	<77,538>	32,213	346,627
66,666	69,375	2,709	815,253	832,500	17,247	69,718	836,961
763,188	542,096	<221,092>	6,541,637	6,552,864	11,227	530,402	6,243,448
<453,169>	<185,348>	<267,821>	49,516	449,707	<400,191>	<250,898>	319,944

UCLA RESTAURANTS
INCOME STATEMENT

JUL. 12(06/30/13-07/27/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 12 MO(07/29/12-07/27/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
101,094	96,669	4,425	1,631,618	1,514,170	117,448	92,727	1,572,285
107,883	115,054	<7,171>	2,006,139	2,192,311	<186,172>	107,289	2,163,702
107,443	102,818	4,625	1,531,829	1,613,428	<81,599>	101,946	1,036,316
124,736	157,404	<32,668>	2,566,683	2,689,102	<122,419>	130,520	2,532,340
150,547	157,696	<7,149>	2,649,145	2,679,262	<30,117>	151,025	2,727,594
70,318	156,567	<86,249>	2,724,512	2,338,545	385,967	156,011	2,111,020
662,021	786,208	<124,187>	13,109,927	13,026,818	83,109	739,517	12,143,256
234,084	272,434	38,350	4,559,443	4,411,642	<147,801>	263,728	4,229,368
35.4	34.7	<0.7>	34.8	33.9	<0.9>	35.7	34.8
427,937	513,774	<85,837>	8,550,484	8,615,176	<64,692>	475,788	7,913,888
64.6	65.4	<0.7>	65.2	66.1	<0.9>	64.3	65.2
67.5	67.5	0.0	67.4	68.5	<1.2>	65.2	66.5
64.1	63.5	0.6	62.7	63.9	<1.2>	61.3	64.5
62.3	67.0	<4.7>	64.5	66.9	<2.4>	64.5	64.9
68.0	68.8	<0.8>	68.6	69.3	<0.7>	67.4	69.3
63.7	65.8	<2.1>	64.5	65.7	<1.2>	64.7	64.9
65.8	60.8	5.0	64.2	63.3	0.8	63.0	60.9
112,907	138,782	<25,875>	2,229,972	1,966,639	263,333	150,243	1,929,029
540,844	652,556	<111,712>	10,780,456	10,581,815	198,641	626,031	9,842,917
250,840	267,547	16,707	3,291,837	3,349,158	57,321	255,865	3,222,897
0	3,052	3,052	40,011	18,148	<21,863>	4,012	22,126
144,854	150,476	5,622	2,376,741	2,273,293	<103,448>	177,600	2,207,652
<24,928>	<25,948>	<1,020>	<391,224>	<373,463>	17,761	<26,236>	<345,065>
370,766	395,127	24,361	5,317,366	5,267,136	<50,230>	411,241	5,107,610
56.0	50.3	<5.8>	40.6	40.4	<0.1>	55.6	42.1
163,602	161,408	<2,194>	1,775,795	1,949,575	173,780	146,807	1,689,952
1,132	1,655	523	24,166	20,215	<3,951>	6,161	28,920
4,193	4,608	415	50,229	55,041	4,812	4,789	55,445
0	1,500	1,500	13,873	19,000	5,127	1,000	13,967
33,269	41,147	7,878	619,313	647,552	28,239	36,089	589,077
5.0	5.2	0.2	4.7	5.0	0.3	4.9	4.9
4,194	3,266	<928>	57,388	44,966	<12,422>	3,287	43,471
0	0	0	0	0	0	0	7
<13,865>	<9,450>	4,415	<113,301>	<110,400>	2,901	<7,555>	<95,622>
2,928	2,435	<493>	46,602	31,894	<14,708>	2,830	37,921
2,186	2,854	668	73,439	65,522	<7,917>	4,997	78,727
1,130	1,360	230	21,560	15,385	<6,175>	1,084	15,491
4,924	3,327	<1,597>	70,337	75,294	4,957	3,757	65,889
0	100	100	1,401	1,200	<201>	0	0
10	18	8	62	314	252	9	50
5,632	4,702	<930>	124,554	61,525	<63,029>	4,868	82,643
18,842	21,753	2,911	360,401	337,216	<23,185>	17,673	322,625
1,058	1,344	286	19,858	22,675	2,817	1,088	19,707
92	458	366	9,741	9,059	<682>	<650>	9,123
<18>	0	18	9	0	<9>	0	233
<14>	5,000	5,014	15,186	8,600	<6,586>	10,413	14,709
0	401	401	2,481	4,653	2,172	1,356	6,949
0	0	0	10,261	6,300	<3,961>	0	870
0	0	0	600	0	<600>	0	600
0	0	0	10,498	0	<10,498>	0	750
4,807	24,369	19,562	288,592	297,455	8,863	41,399	197,090
234,102	272,255	38,153	3,483,047	3,563,041	79,994	279,403	3,178,594
604,868	667,382	62,514	8,800,412	8,830,177	29,765	690,644	8,286,203
<64,024>	<14,826>	<49,198>	1,980,043	1,751,638	228,405	<64,612>	1,556,713
32,182	27,315	<4,867>	352,650	340,928	<11,722>	28,419	322,118
43,786	42,929	<857>	600,293	582,040	<18,253>	40,505	541,349
23,749	17,825	<5,924>	254,759	241,065	<13,694>	19,998	235,084
12,446	8,025	<4,421>	134,883	123,069	<11,814>	11,353	124,840
77,926	26,570	<51,356>	427,715	361,633	<66,082>	33,694	364,996
65,718	69,771	4,053	695,820	800,247	104,427	61,097	671,680
35,692	25,866	<9,826>	343,305	314,689	<28,616>	27,156	292,207
101,208	106,614	5,406	1,201,723	1,279,368	77,645	102,978	1,026,922
392,708	324,915	<67,793>	4,011,148	4,043,039	31,892	325,200	3,579,196
<456,731>	<339,741>	<116,990>	<2,031,104>	<2,291,401>	260,297	<389,813>	<2,022,483>
213,464	241,667	<28,203>	4,047,084	4,067,406	<20,323>	236,980	3,825,192
77,516	85,449	<7,933>	1,369,131	1,364,253	4,878	82,860	1,191,873
135,948	156,218	<20,270>	2,677,953	2,703,153	<25,201>	154,120	2,633,319
5.29	5.28	0.00	5.06	4.98	0.07	5.11	4.77
6.40	6.11	0.29	6.24	6.05	0.20	6.42	6.06
4.65	4.83	<0.18>	4.45	4.45	0.00	4.41	4.19
21,634	24,230	2,596	349,647	351,550	1,903	25,584	342,264
30.60	32.45	<1.85>	37.50	37.06	0.44	28.91	35.48

SERVICES DIVISION
INCOME STATEMENT

JUL. 12(06/30/13-07/27/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 12 MO(07/29/12-07/27/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
990	9,649	<8,659>	175,818	187,208	<11,390>	7,636	175,496
990	9,649	<8,659>	175,818	187,208	<11,390>	7,636	175,496
641	309	<332>	6,938	5,466	<1,472>	440	5,125
349	9,340	<8,991>	168,880	181,742	<12,862>	7,197	170,371
35.3	96.8	<61.5>	96.1	97.1	<1.0>	94.2	97.1
35.3	96.8	<61.5>	96.1	97.1	<1.0>	94.2	97.1
293,030	394,765	<101,735>	2,264,020	2,519,290	<255,270>	284,767	2,133,337
92,345	86,028	6,317	1,061,728	1,026,305	35,423	80,664	979,094
385,375	480,793	<95,418>	3,325,748	3,545,595	<219,847>	365,431	3,112,431
385,724	490,133	<104,409>	3,494,627	3,727,337	<232,710>	372,627	3,282,802
30,912	33,775	2,863	373,078	397,331	24,253	30,975	371,656
126	0	<126>	1,812	0	<1,812>	0	0
1,021	1,729	708	9,046	21,467	12,421	157	8,498
32,059	35,504	3,445	383,936	418,798	34,862	31,133	380,154
3,238.9	368.0	<2,871.0>	218.4	223.7	5.3	407.7	216.6
18,124	16,318	<1,806>	177,099	192,883	15,784	14,617	164,973
366	700	334	9,465	10,114	649	746	9,115
649	734	85	8,055	8,760	705	781	8,672
142	105	<37>	1,040	1,260	220	38	2,307
907	0	<907>	13,209	18,500	5,291	<446>	14,364
0	0	0	8,000	8,000	0	3,400	1,390
0	0	0	0	450	450	0	0
111	4,400	4,289	21,340	53,400	32,060	<1,978>	15,981
385	217	<168>	5,386	2,004	<3,382>	0	2,538
3,533	2,083	<1,450>	30,721	31,921	1,200	4,833	30,921
600	1,150	550	4,214	13,800	9,586	0	8,840
3,018	4,150	1,132	43,805	49,800	5,995	2,608	47,906
84,152	109,382	25,230	267,367	322,043	54,676	72,137	176,370
18,283	20,718	2,435	154,884	162,718	7,834	11,975	146,550
0	0	0	128	0	<128>	0	236
36,876	32,143	<4,733>	563,059	558,887	<4,172>	28,202	543,407
167,146	192,100	24,954	1,307,772	1,434,540	126,768	136,913	1,173,572
199,205	227,604	28,399	1,691,708	1,853,338	161,630	168,046	1,553,725
186,519	262,529	<76,010>	1,802,919	1,873,999	<71,080>	204,581	1,729,077
2,783	2,454	<329>	25,575	27,176	1,601	2,151	23,986
21,083	22,003	920	130,870	136,436	5,566	16,360	120,231
11,841	9,451	<2,390>	59,025	58,513	<512>	8,385	54,694
6,205	4,254	<1,951>	31,374	29,933	<1,441>	4,760	29,165
38,853	14,088	<24,765>	110,111	87,265	<22,846>	14,127	85,201
13,828	12,971	<857>	146,413	148,736	2,323	12,856	141,334
7,510	4,806	<2,704>	72,237	58,469	<13,768>	5,714	61,486
6,039	5,695	<344>	70,848	68,340	<2,508>	6,338	66,849
108,141	75,722	<32,419>	646,453	614,868	<31,585>	70,691	582,946
78,377	186,807	<108,430>	1,156,466	1,259,131	<102,665>	133,890	1,146,131

**UCLA STUDENT UNION
INCOME STATEMENT**

JUL. 12(06/30/13-07/27/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 12 MO(07/29/12-07/27/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
76,514	57,550	18,964	531,205	455,257	75,948	70,952	508,970
347	2,285	<1,938>	24,777	30,810	<6,033>	2,778	26,861
35,594	33,626	1,968	660,793	610,649	50,144	36,920	628,275
112,454	93,461	18,993	1,216,775	1,096,716	120,059	110,650	1,164,106
38,324	32,886	<5,438>	653,728	597,211	<56,517>	35,651	617,769
9,665	8,601	<1,064>	107,452	109,262	1,810	5,519	119,998
0	50	50	752	775	23	80	708
47,988	41,537	<6,451>	761,932	707,248	<54,684>	41,251	738,475
42.7	44.4	1.8	62.6	64.5	1.9	37.3	63.4
64,466	51,924	12,542	454,844	389,468	65,376	69,399	425,631
57.3	55.6	1.8	37.4	35.5	1.9	62.7	36.6
87.4	85.1	2.3	79.8	76.0	3.8	92.2	76.4
100.0	97.8	2.2	97.0	97.5	<0.5>	97.1	97.4
<7.7>	2.2	<9.9>	1.1	2.2	<1.1>	3.4	1.7
<406>	2,454	<2,860>	197,361	194,101	3,260	5,035	187,099
786	1,959	<1,174>	21,543	23,510	<1,967>	3,992	29,657
6,321	5,919	402	117,374	107,499	9,875	6,417	110,048
6,701	10,332	<3,631>	336,277	325,110	11,167	15,444	326,803
71,167	62,256	8,911	791,121	714,578	76,543	84,843	752,434
30,999	30,648	<351>	357,337	365,104	7,767	27,137	348,340
14,207	15,213	1,006	233,247	248,083	14,836	14,274	253,007
45,206	45,861	655	590,584	613,187	22,603	41,410	601,347
40.2	49.1	8.9	48.5	55.9	7.4	37.4	51.7
16,976	15,562	<1,414>	177,995	188,989	10,994	13,438	165,515
1,174	672	<502>	14,647	8,992	<5,655>	418	10,686
3,180	3,446	266	39,761	40,517	756	3,523	41,079
0	0	0	1,843	3,375	1,532	0	2,032
136	0	<136>	7,730	6,650	<1,080>	30	7,495
213	0	<213>	5,064	5,495	431	<25>	5,927
0	0	0	3,896	5,258	1,362	460	5,911
6,603	6,603	0	42,187	37,562	<4,625>	6,403	40,065
576	1,223	647	133,677	100,289	<33,388>	2,286	127,546
0	0	0	0	0	0	0	200
<0>	340	340	3,176	3,795	619	24	5,815
0	105	105	20	1,195	1,175	0	105
0	30	30	608	597	<11>	0	880
0	0	0	563	600	37	0	1,202
37	30	<7>	1,125	1,759	634	0	2,493
552	601	49	5,865	7,182	1,317	450	9,125
3,443	1,307	<2,136>	30,342	11,700	<18,642>	3,177	17,231
1,466	1,083	<383>	17,590	12,996	<4,594>	1,100	14,598
992	877	<115>	16,394	15,556	<838>	1,007	15,771
<71>	20	91	81	369	288	<15>	<51>
471	1,175	704	13,634	14,104	470	2,462	18,669
0	0	0	2,769	2,637	<132>	0	2,638
15,417	15,417	0	185,000	185,004	4	15,417	185,000
2,990	0	<2,990>	127,724	140,000	12,276	2,649	125,270
54,155	48,491	<5,664>	831,694	794,621	<37,073>	52,805	805,201
99,362	94,352	<5,010>	1,422,278	1,407,808	<14,470>	94,215	1,406,548
<28,195>	<32,096>	3,901	<631,157>	<693,230>	62,073	<9,372>	<654,114>
3,925	3,170	<755>	39,216	39,695	480	2,862	37,842
6,502	4,656	<1,846>	60,013	53,515	<6,498>	5,530	55,943
3,652	2,000	<1,652>	26,584	22,879	<3,705>	2,834	25,147
1,914	900	<1,014>	14,074	11,712	<2,362>	1,609	13,395
11,982	2,981	<9,001>	46,592	34,380	<12,212>	4,775	39,225
41,082	38,534	<2,548>	434,976	441,763	6,787	38,193	419,884
22,312	14,281	<8,031>	214,608	173,744	<40,864>	16,976	182,667
17,674	18,125	451	204,736	217,500	12,764	17,087	209,856
109,043	84,647	<24,396>	1,040,798	995,188	<45,610>	89,866	983,959
<137,237>	<116,743>	<20,494>	<1,671,955>	<1,688,418>	16,463	<99,238>	<1,638,072>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JUL. 12(06/30/13-07/27/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 12 MO(07/29/12-07/27/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
298,590	295,725	<2,865>	3,503,912	3,544,521	40,609	284,862	3,494,237
0	300	300	2,217	3,600	1,383	672	5,008
27,619	30,861	3,242	348,743	399,298	50,555	26,642	373,113
0	0	0	<200>	0	200	0	0
326,209	326,886	677	3,854,672	3,947,419	92,747	312,176	3,872,358
8.3	6.7	<1.6>	5.6	5.5	<0.2>	7.5	5.8
253,000	0	<253,000>	253,000	0	<253,000>	0	0
531	1,000	469	10,301	12,000	1,699	0	11,667
200	833	633	7,200	9,996	2,796	2,000	6,161
172,878	139,055	<33,823>	1,591,298	1,646,953	55,655	126,590	1,451,855
3,682	8,290	4,608	97,465	94,515	<2,950>	6,437	87,745
8,827	10,000	1,173	108,948	118,688	9,740	9,497	114,848
889	1,142	253	11,399	13,441	2,042	932	11,035
1,900	3,229	1,329	18,652	26,329	7,677	0	26,873
0	40	40	0	480	480	0	0
262	390	129	25,118	25,723	605	285	20,913
0	52	52	0	260	260	0	0
6,197	570	<5,627>	10,660	9,975	<685>	3,154	5,107
90	636	546	2,958	5,029	2,072	583	3,044
<741>	620	1,361	1,607	6,720	5,113	7,845	11,983
0	0	0	14	0	<14>	0	0
246	337	91	3,193	4,044	851	246	3,667
<226>	<1,500>	<1,274>	<7,274>	<18,000>	<10,726>	<36>	<30,279>
200	50	<150>	2,148	600	<1,548>	235	2,082
2,563	2,482	<81>	31,335	29,784	<1,551>	2,367	29,417
4,362	1,000	<3,362>	14,862	18,050	3,188	1,118	18,740
12,444	1,906	<10,538>	36,740	22,728	<14,012>	1,442	10,709
10,235	5,794	<4,441>	64,145	71,308	7,163	2,996	51,973
16,799	10,244	<6,555>	124,972	122,928	<2,044>	12,247	129,710
205	17	<188>	1,038	272	<766>	399	933
0	10,231	10,231	101,113	115,932	14,819	0	100,263
<4>	80	84	39	960	921	1	<29>
23,041	21,630	<1,411>	247,881	252,630	4,749	20,438	222,156
17,268	5,118	<12,150>	53,310	47,424	<5,886>	6,587	39,267
<25>	796	821	9,271	9,414	143	318	9,271
8,005	9,741	1,736	119,356	121,475	2,119	10,621	119,098
536	0	<536>	9,039	5,068	<3,971>	2,369	9,834
9,167	9,442	275	110,000	113,728	3,728	9,167	110,413
0	0	0	14,305	14,280	<25>	0	12,347
14,037	15,450	1,413	150,038	153,470	3,432	33,354	158,840
455	200	<255>	17,813	12,400	<5,413>	1,200	11,824
3,250	5,150	1,900	39,626	57,587	17,961	3,005	40,521
2,926	3,255	329	35,861	38,285	2,424	2,926	43,096
7,417	7,640	223	89,002	91,680	2,678	7,417	89,000
15,498	15,929	431	185,976	191,148	5,172	15,498	185,576
0	500	500	21,250	22,700	1,450	3,418	26,146
596,112	291,349	<304,763>	3,613,657	3,470,004	<143,653>	294,653	3,145,808
922,321	618,235	<304,086>	7,468,329	7,417,423	<50,906>	606,830	7,018,167
16,782	15,747	<1,035>	177,686	180,510	2,824	15,602	171,521
9,114	5,836	<3,278>	87,667	71,004	<16,663>	6,935	74,619
14,863	17,273	2,410	178,842	207,276	28,434	15,399	189,428
40,759	38,856	<1,903>	444,196	458,790	14,595	37,936	435,568
963,080	657,091	<305,989>	7,912,524	7,876,213	<36,311>	644,766	7,453,735
<875,052>	<566,382>	308,670	<6,807,458>	<6,762,706>	44,752	<553,357>	<6,336,299>
<25,082>	<25,082>	0	<309,355>	<309,355>	0	<23,617>	<295,339>
<3,318>	<3,318>	0	<42,583>	<42,583>	0	<3,358>	<43,062>
<59,628>	<62,309>	<2,681>	<753,128>	<761,569>	<8,441>	<64,434>	<779,035>
<963,080>	<657,091>	305,989	<7,912,524>	<7,876,213>	36,311	<644,766>	<7,453,735>
0	0	0	0	0	<0>	<0>	<0>

MAINTENANCE DIVISION
EXPENSE STATEMENT

JUL. 12(06/30/13-07/27/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 12 MO(07/29/12-07/27/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
97,134	101,299	4,165	1,126,556	1,182,276	55,720	96,143	1,122,875
346	0	<346>	38,268	0	<38,268>	2,872	14,041
0	0	0	<799>	0	799	0	0
<200>	0	200	<2,050>	0	2,050	<200>	<13,017>
<4,322>	<3,770>	552	<47,290>	<49,577>	<2,287>	<5,100>	<54,810>
<2,680>	<3,000>	<320>	<53,399>	<36,000>	17,399	<7,150>	<62,503>
90,278	94,529	4,251	1,061,286	1,096,699	35,413	86,565	1,006,586
58,540	63,711	5,171	638,446	742,371	103,925	54,641	635,569
479	165	<314>	2,757	2,180	<577>	201	2,456
649	896	247	8,153	10,543	2,390	856	9,695
1,200	180	<1,020>	1,631	2,160	529	419	2,314
0	0	0	4,543	0	<4,543>	0	0
4,190	4,344	154	57,015	52,792	<4,223>	4,303	54,691
3,711	3,931	220	54,182	50,450	<3,732>	4,346	56,180
708	860	152	16,066	11,416	<4,650>	1,098	14,461
546	816	270	7,841	10,586	2,745	755	8,919
24,807	11,725	<13,082>	183,841	162,200	<21,641>	25,198	200,920
2,767	2,925	158	35,585	35,100	<485>	2,779	34,409
326	0	<326>	1,336	800	<536>	368	1,315
151	275	124	2,226	3,300	1,074	721	3,820
0	225	225	277	2,700	2,423	382	2,377
12,484	8,950	<3,534>	49,429	36,400	<13,029>	3,455	30,735
7,293	6,731	<562>	95,005	87,728	<7,277>	7,046	87,262
3,526	3,219	<307>	43,497	38,628	<4,869>	3,242	36,443
2,318	2,480	162	9,815	9,360	<455>	2,533	10,795
123,695	111,433	<12,262>	1,211,645	1,258,714	47,069	112,343	1,192,362
213,973	205,962	<8,011>	2,272,932	2,355,413	82,481	198,909	2,198,948
18,139	19,665	1,526	196,459	235,980	39,521	17,469	188,262
18,139	19,665	1,526	196,459	235,980	39,521	17,469	188,262
232,112	225,627	<6,485>	2,469,391	2,591,393	122,002	216,378	2,387,210
<198,586>	<194,394>	4,192	<2,102,626>	<2,229,235>	<126,609>	<184,622>	<2,029,675>
<6,057>	<6,057>	0	<72,690>	<72,691>	<1>	<6,059>	<72,703>
<2,296>	<2,296>	0	<27,545>	<27,545>	0	<2,295>	<27,550>
<8,391>	<7,134>	1,257	<88,843>	<81,412>	7,431	<7,801>	<85,761>
<16,782>	<15,747>	1,035	<177,686>	<180,510>	<2,824>	<15,602>	<171,521>
<232,112>	<225,628>	6,484	<2,469,390>	<2,591,393>	<122,003>	<216,379>	<2,387,210>
<0>	<1>	<1>	1	0	<1>	<0>	0

UTILITIES
EXPENSE STATEMENT

JUL. 12(06/30/13-07/27/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 12 MO(07/29/12-07/27/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
29,076	19,275	<9,801>	216,196	166,251	<49,945>	22,091	149,715
67,078	52,663	<14,415>	772,268	654,249	<118,019>	70,090	683,853
8,445	5,870	<2,575>	113,786	80,248	<33,538>	<4,161>	86,772
18,607	4,352	<14,255>	83,649	90,918	7,269	2,106	80,802
1,962	2,289	327	26,706	35,140	8,434	5,957	37,258
125,168	84,449	<40,719>	1,212,605	1,026,806	<185,799>	96,083	1,038,400
125,168	84,449	<40,719>	1,212,605	1,026,806	<185,799>	96,083	1,038,400
<107,854>	<72,053>	35,801	<1,037,393>	<876,603>	160,790	<82,059>	<882,988>
<2,641>	<2,641>	0	<31,700>	<31,700>	0	<2,627>	<31,533>
<1,001>	<1,001>	0	<12,012>	<12,012>	0	<995>	<11,950>
<4,557>	<2,917>	1,640	<43,833>	<35,487>	8,346	<3,467>	<37,310>
<9,114>	<5,836>	3,278	<87,666>	<71,004>	16,662	<6,935>	<74,619>
<125,168>	<84,448>	40,720	<1,212,605>	<1,026,806>	185,799	<96,083>	<1,038,400>
<0>	1	1	0	0	<0>	0	0