

**ASSOCIATED STUDENTS  
UCLA**

**FINANCIAL STATEMENTS  
SERVICES AND ENTERPRISES**

**June (05/27/12 - 06/30/12)**

**Prepared**

**July 17, 2012**

# **ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES**

## **TABLE OF CONTENTS**

Income and Loss Summary Statement –  
Divisions at Contribution Level

Income and Loss Summary Statement –  
Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JUNE 2012 (\$000's)  
DIVISIONS AT CONTRIBUTION LEVEL**

JUNE (05/27/12 - 06/30/12)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11	
CURRENT MONTH										**		YTD 11 MONTHS (07/31/11 - 06/30/12)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
<b>GROSS INCOME</b>																							
3,989		4,618		(629)	(13.6%)	(885)	(18.2%)	4,874		<b>GROSS INCOME</b>		45,742		49,550		(3,808)	(7.7%)	(2,415)	(5.0%)	48,157			
1,217		1,193		24	2.0%	186	18.0%	1,031		UCLA Store		13,183		13,036		147	1.1%	705	5.6%	12,478			
214		207		7	3.4%	32	17.6%	182		UCLA Restaurants		2,915		3,107		(192)	(6.2%)	54	1.9%	2,861			
141		134		7	5.2%	(10)	(6.6%)	151		Services Division		1,365		1,342		23	1.7%	18	1.3%	1,347			
<b>5,561</b>		<b>6,152</b>		<b>(591)</b>	<b>(9.6%)</b>	<b>(677)</b>	<b>(10.9%)</b>	<b>6,238</b>		<b>TOTAL</b>		<b>63,205</b>		<b>67,035</b>		<b>(3,830)</b>	<b>(5.7%)</b>	<b>(1,638)</b>	<b>(2.5%)</b>	<b>64,843</b>			
<b>GROSS MARGIN</b>																							
1,318	33.0%	1,429	30.9%	(111)				1,339	27.5%	UCLA Store		14,108	30.8%	14,797	29.9%	(689)				14,305	29.7%		
843	69.3%	844	70.7%	(1)				719	69.7%	UCLA Restaurants		9,217	69.9%	9,219	70.7%	(2)				8,824	70.7%		
213	99.5%	206	99.5%	7				182	100.0%	Services Division		2,910	99.8%	3,101	99.8%	(191)				2,857	99.9%		
66	46.8%	74	55.2%	(8)				77	51.0%	UCLA Student Union		668	48.9%	685	51.0%	(17)				681	50.6%		
<b>2,440</b>	<b>43.9%</b>	<b>2,553</b>	<b>41.5%</b>	<b>(113)</b>	<b>2.4</b>	<b>123</b>	<b>6.8</b>	<b>2,317</b>	<b>37.1%</b>	<b>TOTAL</b>		<b>26,903</b>	<b>42.6%</b>	<b>27,802</b>	<b>41.5%</b>	<b>(899)</b>	<b>1.1</b>	<b>236</b>	<b>1.5</b>	<b>26,667</b>	<b>41.1%</b>		
<b>WAGES &amp; BENEFITS</b>																							
566	14.2%	572	12.4%	6	(1.8)	(30)	(3.2)	536	11.0%	UCLA Store		5,928	13.0%	6,099	12.3%	171	(0.7)	(195)	(1.1)	5,733	11.9%		
604	49.6%	635	53.2%	31	3.6	(78)	1.4	526	51.0%	UCLA Restaurants		6,240	47.3%	6,320	48.5%	80	1.2	(532)	(1.6)	5,708	45.7%		
45	21.0%	55	26.6%	10	5.6	3	5.4	48	26.4%	Services Division		499	17.1%	592	19.1%	93	2.0	(12)	(0.1)	487	17.0%		
65	46.1%	67	50.0%	2	3.9	(5)	(6.4)	60	39.2%	UCLA Student Union		712	52.2%	707	52.7%	(5)	0.5	(49)	(3.0)	663	49.2%		
<b>1,280</b>	<b>23.0%</b>	<b>1,329</b>	<b>21.6%</b>	<b>49</b>	<b>(1.4)</b>	<b>(110)</b>	<b>(4.2)</b>	<b>1,170</b>	<b>18.8%</b>	<b>TOTAL</b>		<b>13,379</b>	<b>21.2%</b>	<b>13,718</b>	<b>20.5%</b>	<b>339</b>	<b>(0.7)</b>	<b>(788)</b>	<b>(1.8)</b>	<b>12,591</b>	<b>19.4%</b>		
<b>OTHER CONTROLLABLES *</b>																							
139	3.5%	155	3.4%	16	(0.1)	13	(0.4)	152	3.1%	UCLA Store		1,896	4.1%	1,937	3.9%	41	(0.2)	29	(0.1)	1,925	4.0%		
114	9.4%	107	9.0%	(7)	(0.4)	(4)	1.3	110	10.7%	UCLA Restaurants		1,356	10.3%	1,239	9.5%	(117)	(0.8)	(24)	0.4	1,332	10.7%		
52	24.3%	62	30.0%	10	5.7	0	4.3	52	28.6%	Services Division		886	30.4%	926	29.8%	40	(0.6)	(6)	0.4	880	30.8%		
54	38.3%	61	45.5%	7	7.2	(7)	(7.2)	47	31.1%	UCLA Student Union		600	44.0%	611	45.5%	11	1.5	1	0.6	601	44.6%		
<b>359</b>	<b>6.5%</b>	<b>385</b>	<b>6.3%</b>	<b>26</b>	<b>(0.2)</b>	<b>2</b>	<b>(0.7)</b>	<b>361</b>	<b>5.8%</b>	<b>TOTAL</b>		<b>4,738</b>	<b>7.5%</b>	<b>4,713</b>	<b>7.0%</b>	<b>(25)</b>	<b>(0.5)</b>	<b>0</b>	<b>(0.2)</b>	<b>4,738</b>	<b>7.3%</b>		
<b>CONTRIBUTION</b>																							
613	15.4%	702	15.2%	(89)	0.2	(37)	2.1	650	13.3%	UCLA Store		6,284	13.7%	6,761	13.6%	(477)	0.1	(363)	(0.1)	6,647	13.8%		
125	10.3%	101	8.5%	24	1.8	42	2.2	83	8.1%	UCLA Restaurants		1,621	12.3%	1,660	12.7%	(39)	(0.4)	(164)	(2.0)	1,785	14.3%		
117	54.7%	88	42.5%	29	12.2	35	9.6	82	45.1%	Services Division		1,524	52.3%	1,584	51.0%	(60)	1.3	34	0.2	1,490	52.1%		
(53)	(37.6%)	(54)	(40.3%)	1	2.7	(22)	(17.1)	(31)	(20.5%)	UCLA Student Union		(645)	(47.3%)	(633)	(47.2%)	(12)	(0.1)	(62)	(4.0)	(583)	(43.3%)		
<b>802</b>	<b>14.4%</b>	<b>837</b>	<b>13.6%</b>	<b>(35)</b>	<b>0.8</b>	<b>18</b>	<b>1.8</b>	<b>784</b>	<b>12.6%</b>	<b>TOTAL</b>		<b>8,784</b>	<b>13.9%</b>	<b>9,372</b>	<b>14.0%</b>	<b>(588)</b>	<b>(0.1)</b>	<b>(555)</b>	<b>(0.5)</b>	<b>9,339</b>	<b>14.4%</b>		
<b>ALLOCATED EXPENSES</b>																							
475	8.5%	523	8.5%	48	0.0	2	(0.9)	477	7.6%	Admin&Support Services		5,385	8.5%	5,451	8.1%	66	(0.4)	(195)	(0.5)	5,190	8.0%		
167	3.0%	169	2.7%	2	(0.3)	(13)	(0.5)	154	2.5%	Maintenance Division		1,830	2.9%	1,911	2.9%	81	0.0	(48)	(0.2)	1,782	2.7%		
88	1.6%	74	1.2%	(14)	(0.4)	(4)	(0.3)	84	1.3%	Utilities		869	1.4%	830	1.2%	(39)	(0.2)	(48)	(0.1)	821	1.3%		
224	4.0%	221	3.6%	(3)	(0.4)	(26)	(0.8)	198	3.2%	Depreciation		2,289	3.6%	2,429	3.6%	140	0.0	(101)	(0.2)	2,188	3.4%		
<b>954</b>	<b>17.2%</b>	<b>987</b>	<b>16.0%</b>	<b>33</b>	<b>(1.2)</b>	<b>(41)</b>	<b>(2.6)</b>	<b>913</b>	<b>14.6%</b>	<b>TOTAL</b>		<b>10,373</b>	<b>16.4%</b>	<b>10,621</b>	<b>15.8%</b>	<b>248</b>	<b>(0.6)</b>	<b>(392)</b>	<b>(1.0)</b>	<b>9,981</b>	<b>15.4%</b>		
<b>NET INCOME (LOSS) FROM OPERATIONS</b>																							
<b>(152)</b>	<b>(2.7%)</b>	<b>(150)</b>	<b>(2.4%)</b>	<b>(2)</b>	<b>(0.3)</b>	<b>(23)</b>	<b>(0.6)</b>	<b>(129)</b>	<b>(2.1%)</b>	<b>NET INCOME (LOSS) FROM OPERATIONS</b>		<b>(1,589)</b>	<b>(2.5%)</b>	<b>(1,249)</b>	<b>(1.9%)</b>	<b>(340)</b>	<b>(0.6)</b>	<b>(947)</b>	<b>(1.5)</b>	<b>(642)</b>	<b>(1.0%)</b>		
<b>OTHER INC/(EXP)</b>																							
13	0.2%	0	0.0%	13	0.2	(136)	(2.2)	149	2.4%	Non-Recurrent Inc/(Exp)		57	0.1%	0	0.0%	57	0.1	(170)	(0.3)	227	0.4%		
17	0.3%	18	0.3%	(1)	0.0	0	0.0	17	0.3%	Interest Income		213	0.3%	190	0.3%	23	0.0	(64)	(0.1)	277	0.4%		
(56)	(1.0%)	(56)	(0.9%)	0	(0.1)	3	(0.1)	(59)	(0.9%)	Interest (Expense)		(621)	(1.0%)	(621)	(0.9%)	0	(0.1)	29	0.0	(650)	(1.0%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes		0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
186	3.3%	186	3.0%	0	0.3	1	0.3	185	3.0%	Student Union Fee Income		2,041	3.2%	2,041	3.0%	0	0.2	7	0.1	2,034	3.1%		
<b>160</b>	<b>2.9%</b>	<b>148</b>	<b>2.4%</b>	<b>12</b>	<b>0.5</b>	<b>(132)</b>	<b>(1.8)</b>	<b>292</b>	<b>4.7%</b>	<b>TOTAL</b>		<b>1,690</b>	<b>2.7%</b>	<b>1,610</b>	<b>2.4%</b>	<b>80</b>	<b>0.3</b>	<b>(198)</b>	<b>(0.2)</b>	<b>1,888</b>	<b>2.9%</b>		
<b>8</b>	<b>0.1%</b>	<b>(2)</b>	<b>0.0%</b>	<b>10</b>	<b>0.1</b>	<b>(155)</b>	<b>(2.5)</b>	<b>163</b>	<b>2.6%</b>	<b>NET INCOME (LOSS)</b>		<b>101</b>	<b>0.2%</b>	<b>361</b>	<b>0.5%</b>	<b>(260)</b>	<b>(0.3)</b>	<b>(1,145)</b>	<b>(1.7)</b>	<b>1,246</b>	<b>1.9%</b>		

\* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES  
INCOME AND LOSS SUMMARY - JUNE 2012 (\$000's)  
DIVISIONS FULLY ALLOCATED**

JUNE (05/27/12 - 06/30/12)										FY 10-11		FISCAL YEAR 2011-2012										FY 10-11	
CURRENT MONTH										**		YTD 11 MONTHS (07/31/11 - 06/30/12)										**	
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT			
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%		
				\$	%	\$	%									\$	%	\$	%				
<b>GROSS INCOME</b>																							
3,989		4,618		(629)	(13.6%)	(885)	(18.2%)	4,874		<b>GROSS INCOME</b>		45,742		49,550		(3,808)	(7.7%)	(2,415)	(5.0%)	48,157			
1,217		1,193		24	2.0%	186	18.0%	1,031		UCLA Store		13,183		13,036		147	1.1%	705	5.6%	12,478			
214		207		7	3.4%	32	17.6%	182		UCLA Restaurants		2,915		3,107		(192)	(6.2%)	54	1.9%	2,861			
141		134		7	5.2%	(10)	(6.6%)	151		Services Division		1,365		1,342		23	1.7%	18	1.3%	1,347			
<b>5,561</b>		<b>6,152</b>		<b>(591)</b>	<b>(9.6%)</b>	<b>(677)</b>	<b>(10.9%)</b>	<b>6,238</b>		<b>TOTAL</b>		<b>63,205</b>		<b>67,035</b>		<b>(3,830)</b>	<b>(5.7%)</b>	<b>(1,638)</b>	<b>(2.5%)</b>	<b>64,843</b>			
<b>GROSS MARGIN</b>																							
1,318	33.0%	1,429	30.9%	(111)				1,339	27.5%	UCLA Store		14,108	30.8%	14,797	29.9%	(689)	0.9	(197)	1.1	14,305	29.7%		
843	69.3%	844	70.7%	(1)	(1.4)	124	(0.4)	719	69.7%	UCLA Restaurants		9,217	69.9%	9,219	70.7%	(2)	(0.8)	393	(0.8)	8,824	70.7%		
213	99.5%	206	99.5%	7	0.0	31	(0.5)	182	100.0%	Services Division		2,910	99.8%	3,101	99.8%	(191)	0.0	53	(0.1)	2,857	99.9%		
66	46.8%	74	55.2%	(8)	(8.4)	(11)	(4.2)	77	51.0%	UCLA Student Union		668	48.9%	685	51.0%	(17)	(2.1)	(13)	(1.7)	681	50.6%		
<b>2,440</b>	<b>43.9%</b>	<b>2,553</b>	<b>41.5%</b>	<b>(113)</b>	<b>2.4</b>	<b>123</b>	<b>6.8</b>	<b>2,317</b>	<b>37.1%</b>	<b>TOTAL</b>		<b>26,903</b>	<b>42.6%</b>	<b>27,802</b>	<b>41.5%</b>	<b>(899)</b>	<b>1.1</b>	<b>236</b>	<b>1.5</b>	<b>26,667</b>	<b>41.1%</b>		
<b>TOTAL CONTROLLABLES</b>																							
705	17.7%	727	15.7%	22	(2.0)	(16)	(3.6)	689	14.1%	UCLA Store		7,824	17.1%	8,036	16.2%	212	(0.9)	(166)	(1.2)	7,658	15.9%		
718	59.0%	742	62.2%	24	3.2	(82)	2.7	636	61.7%	UCLA Restaurants		7,596	57.6%	7,559	58.0%	(37)	0.4	(557)	(1.2)	7,039	56.4%		
97	45.3%	118	57.0%	21	11.7	3	9.6	100	54.9%	Services Division		1,386	47.5%	1,517	48.8%	131	1.3	(19)	0.3	1,367	47.8%		
119	84.4%	128	95.5%	9	11.1	(12)	(13.5)	107	70.9%	UCLA Student Union		1,312	96.1%	1,318	98.2%	6	2.1	(48)	(2.3)	1,264	93.8%		
<b>1,639</b>	<b>29.5%</b>	<b>1,715</b>	<b>27.9%</b>	<b>76</b>	<b>(1.6)</b>	<b>(107)</b>	<b>(4.9)</b>	<b>1,532</b>	<b>24.6%</b>	<b>TOTAL</b>		<b>18,118</b>	<b>28.7%</b>	<b>18,430</b>	<b>27.5%</b>	<b>312</b>	<b>(1.2)</b>	<b>(790)</b>	<b>(2.0)</b>	<b>17,328</b>	<b>26.7%</b>		
<b>CONTRIBUTION</b>																							
613	15.4%	702	15.2%	(89)	0.2	(37)	2.1	650	13.3%	UCLA Store		6,284	13.7%	6,761	13.6%	(477)	0.1	(363)	(0.1)	6,647	13.8%		
125	10.3%	101	8.5%	24	1.8	42	2.2	83	8.1%	UCLA Restaurants		1,621	12.3%	1,660	12.7%	(39)	(0.4)	(164)	(2.0)	1,785	14.3%		
117	54.7%	88	42.5%	29	12.2	35	9.6	82	45.1%	Services Division		1,524	52.3%	1,584	51.0%	(60)	1.3	34	0.2	1,490	52.1%		
(53)	(37.6%)	(54)	(40.3%)	1	2.7	(22)	(17.1)	(31)	(20.5%)	UCLA Student Union		(645)	(47.3%)	(633)	(47.2%)	(12)	(0.1)	(62)	(4.0)	(583)	(43.3%)		
<b>802</b>	<b>14.4%</b>	<b>837</b>	<b>13.6%</b>	<b>(35)</b>	<b>0.8</b>	<b>18</b>	<b>1.8</b>	<b>784</b>	<b>12.6%</b>	<b>TOTAL</b>		<b>8,784</b>	<b>13.9%</b>	<b>9,372</b>	<b>14.0%</b>	<b>(588)</b>	<b>(0.1)</b>	<b>(555)</b>	<b>(0.5)</b>	<b>9,339</b>	<b>14.4%</b>		
<b>ALLOCATED EXPENSES</b>																							
517	13.0%	567	12.3%	50	(0.7)	30	(1.8)	547	11.2%	UCLA Store		5,713	12.5%	5,910	11.9%	197	(0.6)	(32)	(0.7)	5,681	11.8%		
311	25.6%	298	25.0%	(13)	(0.6)	(62)	(1.4)	249	24.2%	UCLA Restaurants		3,254	24.7%	3,297	25.3%	43	0.6	(310)	(1.1)	2,944	23.6%		
43	20.1%	41	19.8%	(2)	(0.3)	(6)	0.2	37	20.3%	Services Division		512	17.6%	519	16.7%	7	(0.9)	(22)	(0.5)	490	17.1%		
83	58.9%	81	60.4%	(2)	1.5	(3)	(5.9)	80	53.0%	UCLA Student Union		894	65.5%	895	66.7%	1	1.2	(28)	(1.2)	866	64.3%		
<b>954</b>	<b>17.2%</b>	<b>987</b>	<b>16.0%</b>	<b>33</b>	<b>(1.2)</b>	<b>(41)</b>	<b>(2.6)</b>	<b>913</b>	<b>14.6%</b>	<b>TOTAL</b>		<b>10,373</b>	<b>16.4%</b>	<b>10,621</b>	<b>15.8%</b>	<b>248</b>	<b>(0.6)</b>	<b>(392)</b>	<b>(1.0)</b>	<b>9,981</b>	<b>15.4%</b>		
<b>NET INCOME (LOSS) FROM OPERATIONS</b>																							
96	1.7%	133	2.2%	(37)	(0.5)	(5)	0.1	101	1.6%	UCLA Store		571	0.9%	850	1.3%	(279)	(0.4)	(396)	(0.6)	967	1.5%		
(186)	(3.3%)	(196)	(3.2%)	10	(0.1)	(21)	(0.7)	(165)	(2.6%)	UCLA Restaurants		(1,633)	(2.6%)	(1,636)	(2.4%)	3	(0.2)	(473)	(0.8)	(1,160)	(1.8%)		
74	1.3%	48	0.8%	26	0.5	29	0.6	45	0.7%	Services Division		1,012	1.6%	1,065	1.6%	(53)	0.0	12	0.1	1,000	1.5%		
(136)	(2.4%)	(135)	(2.2%)	(1)	(0.2)	(26)	(0.6)	(110)	(1.8%)	UCLA Student Union		(1,539)	(2.4%)	(1,528)	(2.3%)	(11)	(0.1)	(90)	(0.2)	(1,449)	(2.2%)		
<b>(152)</b>	<b>(2.7%)</b>	<b>(150)</b>	<b>(2.4%)</b>	<b>(2)</b>	<b>(0.3)</b>	<b>(23)</b>	<b>(0.6)</b>	<b>(129)</b>	<b>(2.1%)</b>	<b>TOTAL</b>		<b>(1,589)</b>	<b>(2.5%)</b>	<b>(1,249)</b>	<b>(1.9%)</b>	<b>(340)</b>	<b>(0.6)</b>	<b>(947)</b>	<b>(1.5)</b>	<b>(642)</b>	<b>(1.0%)</b>		
<b>OTHER INC/(EXP)</b>																							
13	0.2%	0	0.0%	13	0.2	(136)	(2.2)	149	2.4%	Non-Recurrent Inc/(Exp)		57	0.1%	0	0.0%	57	0.1	(170)	(0.3)	227	0.4%		
17	0.3%	18	0.3%	(1)	0.0	0	0.0	17	0.3%	Interest Income		213	0.3%	190	0.3%	23	0.0	(64)	(0.1)	277	0.4%		
(56)	(1.0%)	(56)	(0.9%)	0	(0.1)	3	(0.1)	(59)	(0.9%)	Interest (Expense)		(621)	(1.0%)	(621)	(0.9%)	0	(0.1)	29	0.0	(650)	(1.0%)		
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes		0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%		
186	3.3%	186	3.0%	0	0.3	1	0.3	185	3.0%	Student Union Fee Income		2,041	3.2%	2,041	3.0%	0	0.2	7	0.1	2,034	3.1%		
<b>160</b>	<b>2.9%</b>	<b>148</b>	<b>2.4%</b>	<b>12</b>	<b>0.5</b>	<b>(132)</b>	<b>(1.8)</b>	<b>292</b>	<b>4.7%</b>	<b>TOTAL</b>		<b>1,690</b>	<b>2.7%</b>	<b>1,610</b>	<b>2.4%</b>	<b>80</b>	<b>0.3</b>	<b>(198)</b>	<b>(0.2)</b>	<b>1,888</b>	<b>2.9%</b>		
<b>8</b>	<b>0.1%</b>	<b>(2)</b>	<b>0.0%</b>	<b>10</b>	<b>0.1</b>	<b>(155)</b>	<b>(2.5)</b>	<b>163</b>	<b>2.6%</b>	<b>NET INCOME (LOSS)</b>		<b>101</b>	<b>0.2%</b>	<b>361</b>	<b>0.5%</b>	<b>(260)</b>	<b>(0.3)</b>	<b>(1,145)</b>	<b>(1.7)</b>	<b>1,246</b>	<b>1.9%</b>		

ASUCLA  
P/L Reconciliation  
Jun-12

<i>Financial Analysis</i>	\$000's
	Jun-12
<b>Budgeted Net Income/(Loss)</b>	<b>(2)</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear gross income \$89K below plan due to aggressive plan when compared to prior year and warmer weather negatively impacted fleece sales	(45)
Graduation Center gross income \$41K below plan due to timing: sales budgeted in June occurred in May due to the change in the Campus Portrait Studio/Yearbook schedule; year-to-date sales above plan	(19)
Campus Photo gross income \$21K above plan due to timing: Yearbook Portrait extension pushed out prior month budgeted sales	13
Computer Store gross income \$497K below plan due to reduced sales to departments and individual customers	(38)
New Text gross income \$6K below plan due to continued downward trend in textbook sales due to competition	(8)
APS gross income \$33K below plan due to downward trend of printed readers, will be partially offset by digital commission income next month	(11)
Other, positive controllables mainly employee benefits and bank card expense	19
Total Contribution	(89)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Panda Express gross income above plan because the loss of sales to the newly opened CSSC was not as high as anticipated	11
North Campus Student Ctr gross income \$45K below plan due to not fully realizing planned increase for facility and menu renovations	(29)
Café Synapse gross income \$14K below plan due to delay in starting new sales programs and higher loss of sales to CSSC	(11)
Luvalle Food Servery gross income \$21K above plan due to budget not lined up correctly with actual academic calendar	13
YRL Café gross income \$24K above plan due to much better results than anticipated	16
Cooperage gross income \$11K above plan as the budgeted loss of sales from CSSC was not as high as anticipated	9
Catering gross income \$15K above plan due to several unbudgeted formal parties and multiple events that rented china and servers	10
Concessions gross income \$19K below plan due to lower sales for Stage Canteen coffee and from second coffee cart not opened	(18)
Total Wages lower than plan, mainly student	21
Other	2
Total Contribution	24
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing domestic income below plan	(8)
Licensing foreign income above plan due to incremental income from April--actual of \$11K was higher than April accrual of \$5K	6
Photography income above plan due to more commencement business and timing for June events budgeted in prior months	9
Total Wages lower than plan, mainly career	7
Other, positive controllables mainly in licensing	15
Total Contribution	29
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops gross margin below plan due to an aggressive budget for student events and no advertising income as year-end promotional activity did not occur	(7)
Other, positive controllables mainly waiver pool	8
Total Contribution	1
<b>Allocated Expenses and Other</b>	
A&SS lower than plan mostly total wages and timing for board of directors (some June budgeted expenses will occur next month)	48
Utilities higher than plan due to higher rates and consumption in steam (cooler month than prior year), higher water consumption at Kerckhoff and higher consumption in Electricity, Water and Gas for CSSC (management is reviewing these issues with UCLA)	(14)
Other, mostly positive non-recurring	11
Total	45
<b>Actual Net Income/(Loss)</b>	<b>8</b>

**ASUCLA**  
**P/L Reconciliation**  
**Year-To-Date Through June 2012**

<i>Financial Analysis</i>	<b>\$000's</b>
<b>Budgeted Net Income/(Loss)</b>	<b>361</b>
<b>UCLA Store</b>	
<b>Gross Margin:</b>	
Bearwear gross income \$438K below plan due mainly to reduced fan enthusiasm and the relocation of Pauley Pavilion events during the remodel	(281)
Graduation Center gross income \$45K above plan due to the extension of Yearbook Portrait season	47
Computer Store gross income \$2.8M below plan due mostly to lower department and individual sales	(244)
New Text gross income \$363K below plan due to less requisitions and titles requested in comparison to last year; also students shopping elsewhere	(133)
Used Text gross income \$360K above plan due to better availability of used titles	73
APS gross margin above plan due mainly to unplanned commission income for online electronic course readers, partially offset by regular sales lower than planned	35
Luvallé Books gross income \$217K below plan due to undergraduate and F/EMBA sales moved to Ackerman and fewer law titles requested	(66)
Luvallé Essentials/Market gross income \$91K below plan due to a very difficult retail climate and aggressive sales plan	(55)
Kinross and South Campus Stores' gross income \$184K below plan mainly due to the delay in opening	(78)
Total Wages lower than plan	87
Other, positive controllables mainly employee benefits and bank card expense	138
Total Contribution	(477)
<b>UCLA Restaurants</b>	
<b>Gross Margin:</b>	
Rubios gross income above plan due primarily to delayed opening of CSSC	28
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	104
North Campus Student Center gross sales \$142K below plan due to aggressive budget this fiscal year; ytd sales slightly higher than prior year	(104)
Court Science Stu Ctr., Subway and Yoshinoya gross income \$470K below plan due to construction issues delaying opening from September to late February	(348)
Café Synapse gross income \$90K below plan due mostly to delay in starting new sales programs	(69)
YRL gross income \$145K above plan due to higher than anticipated sales for first year in operation	100
KH Coffeehouse gross income \$87K above plan due to increased enrollment and delayed opening of CSSC	47
Cooperage gross income \$163K above plan due to increased enrollment and delayed opening of CSSC	85
Catering gross income \$422K above plan due to athletics training table growth and multiple new client events throughout the year	257
Concessions gross income \$160K below plan due to delay in opening second coffee cart in addition to lower sales than planned at Wooden Center athletics events	(112)
Total Wages lower than plan, primarily student wages	34
Other, mainly negative controllables including bank card expense, laundry, and repairs and maintenance, with some positive offsets in areas such as employee benefits, advertising, and paper	(61)
Total Contribution	(39)
<b>Services</b>	
<b>Gross Margin:</b>	
Licensing domestic income below plan due to a slowdown in nationwide sales	(90)
Licensing foreign income below plan due mainly to a six month delay in launching the program in India	(47)
Leased Ops income below plan mainly due to delay in opening of CSSC until the end of February when utilities charges and ATM rents started	(50)
Photography income below plan due mainly to some cancelled events	(5)
Total Wages lower than plan, mainly career	62
Other, positive controllables mainly employee benefits, business promotion and domestic agency fee	70
Total Contribution	(60)
<b>UCLA Student Union</b>	
<b>Gross Margin:</b>	
Student Union Ops gross income \$31K above plan due to increased social business, strong parents weekend and UCLA's New Admit presentations	6
Recreation and Games gross income below plan due to sales much lower than prior year, which budget was based on	(25)
Other, mostly positive controllables	7
Total Contribution	(12)
<b>Allocated Expenses and Other</b>	
A&SS lower than plan mainly in total wages, employee benefits, bank charges and repairs and maintenance	66
Maintenance lower than plan due to positive employee benefits and more time spent on capital projects thus less labor and materials spent on repairs and maintenance, in addition to bringing pm drain cleaning service in-house	81
Utilities higher than plan due mainly to higher than planned consumption in electricity and water, especially at CSSC, and higher water rates than planned	(39)
Depreciation lower than plan due to timing of capitals in addition to the CSSC delayed opening until February	140
Other, mainly positive interest income from higher amounts of invested cash, and positive non-recurring	80
Total	328
<b>Actual Net Income/(Loss)</b>	<b>101</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
BALANCE SHEETS  
(\$000)**

**ASSETS**

CURRENT ASSETS:

Cash and short term investments	\$9,760	\$9,910	\$10,888
Accounts receivable	3,525	4,062	3,154
Less: Allowance for doubtful accounts	(102)	(89)	(81)
Accounts receivable, net	3,423	3,973	3,074
Student fees receivable	5	834	246
Inventories	6,521	5,872	6,644
Prepaid expenses and other current assets	163	180	233
Total current assets	19,871	20,770	21,085

LONG TERM ASSETS

Property, equipment and improvements	64,265	64,190	63,237
Less: Accumulated depreciation	(36,261)	(36,049)	(34,082)
Total Long Term Assets	28,004	28,141	29,155

TOTAL ASSETS

**47,876                      48,911                      50,240**

**LIABILITIES AND RETAINED EARNINGS**

CURRENT LIABILITIES:

Accounts payable	\$4,240	\$4,038	\$5,491
Wages and payroll taxes payable	2,369	2,441	2,630
Sales Tax Payable & Other Liabilities	592	689	851
Interest payable	79	365	143
Deferred Income	214	264	176
Funds Held for Others	107	172	101
Current portion of long term debt	705	673	673
Total current liabilities	8,306	8,642	10,065

LONG TERM DEBT:

AU expansion loan	12,747	13,452	13,452
Total long term debt	12,747	13,452	13,452

TOTAL LIABILITIES

21,053                      22,094                      23,518

RETAINED EARNINGS:

Beginning Balance	26,722	26,722	26,034
Year-to-date net income/(loss)	101	95	688

Ending Balance

26,823                      26,817                      26,722

TOTAL LIABILITIES AND RETAINED EARNINGS

**47,876                      48,911                      50,240**

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
STATEMENTS OF CASH FLOWS**  
June 2012  
(\$000's)

**CASH FLOWS FROM OPERATING ACTIVITIES:**

Net income/(loss)	\$8	\$101	\$1,247
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	224	\$2,289	2,188
Depreciation - textbook rental equipment	0	\$0	0
Loss (Gain) on disposals of fixed assets	0	\$0	99
(Increase)/decrease in current assets:			
Accounts receivable	550	(\$349)	(1,188)
Student fees receivable	830	\$238	223
Inventories	(648)	\$124	1,653
Prepaid expenses and other current assets	16	\$70	57
Increase/(decrease) in current liabilities:			
Accounts payable	201	(\$1,251)	(454)
Sales Tax payable & other liabilities	(98)	(\$257)	(355)
Wages and payroll taxes payable	(72)	(\$260)	(281)
Interest payable	(286)	(\$68)	(65)
Deferred Income	(50)	\$37	9
Funds held for others	(65)	\$6	34
Other Current Liabilities (Current Portion of LT Debt)	32	\$32	0

Net cash provided/(used) by operating activities

**\$642                      \$713                      \$3,167**

**CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:**

Purchase of textbook rental equipment	0	\$0	3
Purchase of property, equipment and improvements	(87)	(\$1,135)	(1,705)

Net cash used in investing activities

**(\$87)                      (\$1,135)                      (\$1,702)**

**CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:**

Principal payments on AU expansion loan	(705)	(\$705)	(642)
---	-------	---------	-------

Net cash provided/(used) by financing activities

**(\$705)                      (\$705)                      (\$642)**

**NET INCREASE/(DECREASE) IN CASH AND S/T INVMT**

**(\$151)                      (\$1,128)                      \$823**

**CASH AND SHORT TERM INVESTMENTS, Beginning**

**\$9,910                      10,888                      \$10,097**

**CASH AND SHORT TERM INVESTMENTS, Ending**

**\$9,760                      \$9,760                      \$10,920**

Current Month	Year to Date	Prior Year to Date
\$8	\$101	\$1,247
224	\$2,289	2,188
0	\$0	0
0	\$0	99
550	(\$349)	(1,188)
830	\$238	223
(648)	\$124	1,653
16	\$70	57
201	(\$1,251)	(454)
(98)	(\$257)	(355)
(72)	(\$260)	(281)
(286)	(\$68)	(65)
(50)	\$37	9
(65)	\$6	34
32	\$32	0
<b>\$642</b>	<b>\$713</b>	<b>\$3,167</b>
0	\$0	3
(87)	(\$1,135)	(1,705)
<b>(\$87)</b>	<b>(\$1,135)</b>	<b>(\$1,702)</b>
(705)	(\$705)	(642)
<b>(\$705)</b>	<b>(\$705)</b>	<b>(\$642)</b>
<b>(\$151)</b>	<b>(\$1,128)</b>	<b>\$823</b>
<b>\$9,910</b>	<b>10,888</b>	<b>\$10,097</b>
<b>\$9,760</b>	<b>\$9,760</b>	<b>\$10,920</b>

**ASSOCIATED STUDENTS UCLA  
SERVICES AND ENTERPRISES  
CASH RESERVE COMPUTATION**

**June 2012**

(\$000's)

<b>CASH AND SHORT TERM INVESTMENTS</b>	9,760
Less: Committed Capital Projects	
Court of Sciences Student Center	(114)
AGB Drape Replacement & Sound Paneling	(150)
HTS Renovation	(150)
Pauley Pavillion Remodel	(650)
AU & KH HVAC Systeem Upgrade	(130)
Subtotal	<u>(1,194)</u>
Adjustment for Cash Overdraft Entry	<u>(112)</u>
Uncommitted Cash	8,453
<b>BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)</b>	<u>7,931</u>
<b>RESERVE SURPLUS (DEFICIT)</b>	<u><u>522</u></u>

ASUCLA SERVICES AND ENTERPRISES  
Capital Expenditures - Current Year Projects (\$000's)  
FY 2011-2012 June 2012

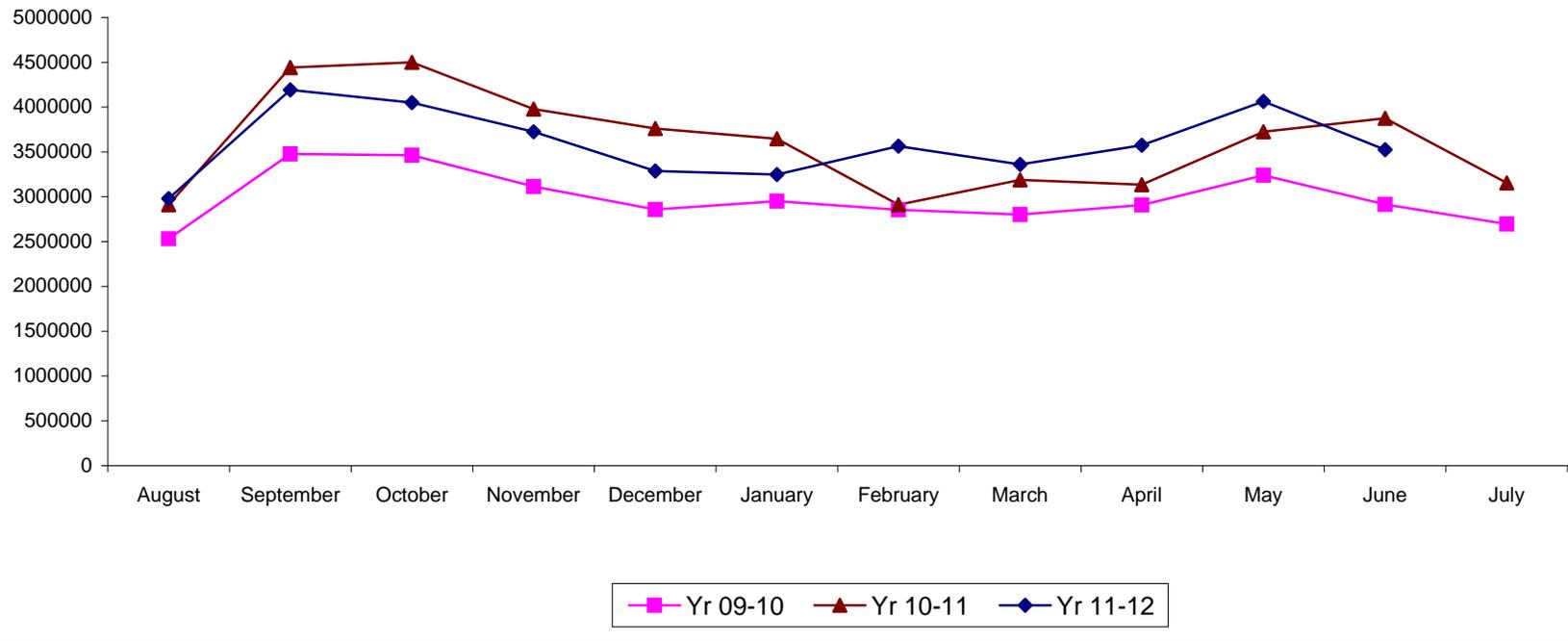
PROJECT NAME	BUDGET	PROJECTED						Status
		Pavments	PO's	Total	Remaining Balance	Pending	Over (Under)	
<b>Store/Services</b>								
2011-S001 Store General Replacement	50.0	31.7	16.0	47.7	2.3		0.0	In Progress
2011-S002 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0		(2,000.0)	Cancelled moved to FY 12-13
2011-S003 Informal Photo-Photo Equipment	10.0	9.8	0.0	9.8	0.0		(0.2)	Completed
2011-S004 HTS Renovation	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-S032 AU Space / Store Redesign Study	0.0	300.0	0.0	300.0	0.0		300.0	Completed
2011-S033 Text book Multi Store Fulfillment Modification	0.0	0.0	12.3	12.3	2.7		15.0	In Progress
2011-S034 Kinross Grad Student Center	0.0	29.3	0.0	29.3	0.0		29.3	Completed
2011-S039 LVC Store Customer Service Reconfiguration	0.0	0.0	5.5	5.5	8.5		14.0	Pending
<b>Total Store/Services</b>	<b>2,210.0</b>	<b>370.8</b>	<b>33.8</b>	<b>404.6</b>	<b>13.5</b>	<b>150.0</b>	<b>(1,641.9)</b>	
<b>Food Service</b>								
2011-F005 FS Miscellaneous and Unanticipated	50.0	39.7	16.6	56.3	0.0		6.3	Completed Awaiting Invoice
2011-F006 FS Patio Furniture Upgrade	40.0	40.6	0.0	40.6	0.0		0.6	Completed
2011-F007 TFC Dining Room Upgrade	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2011-F008 KCH Dining Room Finish Replacement	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-F009 Pauley Pavilion Remodel	650.0	0.0	0.0	0.0	0.0	650.0	0.0	Pending
2011-F010 LVC Patio Awning	15.0	3.7	0.0	3.7	11.3		0.0	In Progress
2011-F011 LVC Office Carpet	10.0	4.1	0.0	4.1	5.9		0.0	In Progress
2011-F012 LVC Freezer	10.0	0.0	9.8	9.8	0.0		(0.2)	Completed Awaiting Invoice
2011-F013 LV New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F014 Dining Room furniture	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2011-F015 NC New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F016 Space Saving Shelving	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F017 New Candy Storage	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F018 Synapse Menu Renovation Equipment Upgrades	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F031 FS Training Table	0.0	28.8	0.0	28.8	0.0		28.8	Completed
2011-F038 NC Design	0.0	0.0	24.8	24.8	0.0		24.8	Completed Awaiting Invoice
<b>Total Food Services</b>	<b>970.0</b>	<b>116.9</b>	<b>51.2</b>	<b>168.1</b>	<b>17.2</b>	<b>845.0</b>	<b>60.3</b>	
<b>Technology</b>								
2011-T019 Network Infrastructure Upgrade	20.0	6.6	4.4	11.0	9.0		0.0	In Progress
2011-T020 Printer Replacement	10.0	9.8	0.0	9.8	0.0		(0.2)	Completed
2011-T021 Store POS	150.0	0.0	0.0	0.0	0.0		(150.0)	Cancelled moved to FY 12-13
2011-T022 Marketing Oversized HP Design Jet Printer	30.0	19.4	0.0	19.4	0.0		(10.6)	Completed
<b>Total Technology</b>	<b>210.0</b>	<b>35.8</b>	<b>4.4</b>	<b>40.2</b>	<b>9.0</b>	<b>0.0</b>	<b>(160.8)</b>	
<b>Others</b>								
2011-O023 Custodial Replacements	15.0	12.7	4.7	17.4	0.0		2.4	Completed Awaiting Invoice
2011-O024 Global Viewpoint Globe	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2011-O025 Sound Barrier Reinforcement 2nd Fl Lng/AGB	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O026 Fac. Misc. Remodels	25.0	3.7	23.6	27.3	0.0		2.3	Completed Awaiting Invoice
2011-O027 KH Meeting Room Carpet	45.0	16.1	0.0	16.1	28.9		0.0	In Progress
2011-O028 Finance Misc. Replacements	15.0	22.6	5.3	27.9	0.0		12.9	Completed Awaiting Invoice
2011-O029 MCO Equipment	10.0	21.5	0.0	21.5	0.0		11.5	Completed
2011-O030 EAS AU B-Level	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2011-O035 AU & KH HVAC System Upgrade	0.0	0.0	25.0	25.0	130.0		155.0	In Progress
2011-O036 AU A-Level Student Lockers	0.0	3.2	6.4	9.6	0.0		9.6	Completed Awaiting Invoice
2011-O037 CSSC Digital Signage	0.0	0.0	0.0	0.0	5.0		5.0	Pending
<b>Total Others</b>	<b>200.0</b>	<b>79.8</b>	<b>65.0</b>	<b>144.8</b>	<b>163.9</b>	<b>80.0</b>	<b>188.7</b>	
<b>Total Current Year Projects</b>	<b>3,590.0</b>	<b>603.3</b>	<b>154.4</b>	<b>757.7</b>	<b>203.6</b>	<b>1,075.0</b>	<b>(1,553.7)</b>	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES  
ACCOUNTS RECEIVABLE AGING REPORT

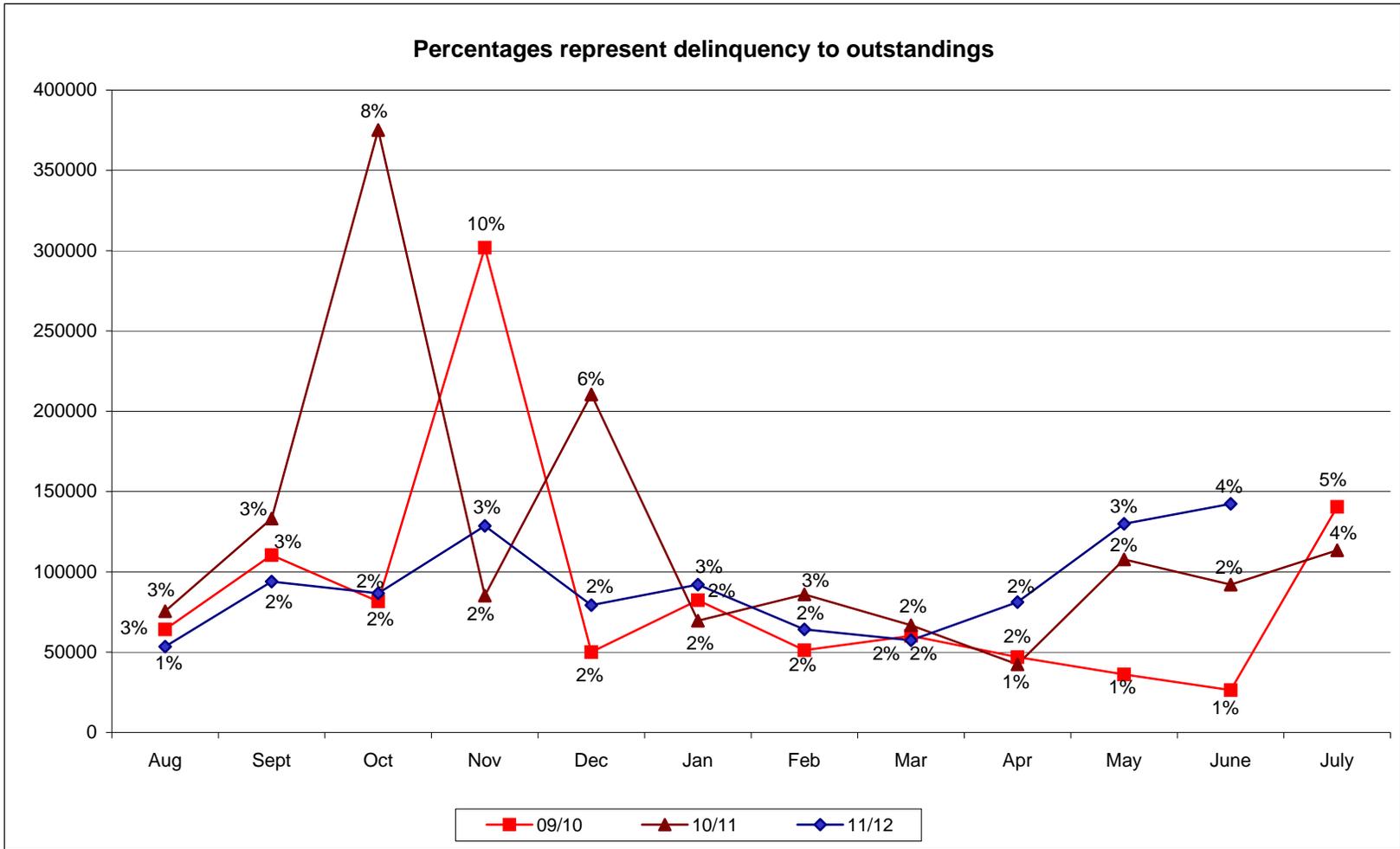
6/30/2012	June	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$945,969	29%	\$101,897	69%	\$35,655	51%	\$8,605	27%	\$4,688	20%	\$8,477	49%	\$1,105,291	31%
ASUCLA PUBLICATIONS		\$104,003	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$104,003	3%
ASUCLA USA/GSA		\$54,140	2%	\$7,789	5%	\$1,087	2%	\$0	0%	\$0	0%	\$0	0%	\$63,016	2%
DUE FROM VENDORS		\$718,092	22%	\$3,524	2%	\$3,430	5%	\$22,413	70%	\$14,942	64%	\$7,607	44%	\$770,008	22%
DENTAL KITS		\$178,695	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$178,695	5%
OTHER		\$1,232,607	38%	\$35,553	24%	\$29,590	42%	\$937	3%	\$3,656	16%	\$1,260	7%	\$1,303,603	37%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,233,506</b>	<b>100%</b>	<b>\$148,763</b>	<b>100%</b>	<b>\$69,762</b>	<b>100%</b>	<b>\$31,955</b>	<b>100%</b>	<b>\$23,286</b>	<b>100%</b>	<b>\$17,344</b>	<b>100%</b>	<b>\$3,524,616</b>	<b>100%</b>
		92%		4%		2%		1%		1%		0%		100%	
5/26/2012	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$658,065	19%	\$229,033	71%	\$41,012	48%	\$11,604	53%	\$5,591	63%	\$5,968	47%	\$951,273	23%
ASUCLA PUBLICATIONS		\$119,150	3%	\$1,223	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,373	3%
ASUCLA USA/GSA		\$111,558	3%	\$1,767	1%	\$727	1%	(\$33)	0%	\$89	1%	\$0	0%	\$114,108	3%
DUE FROM VENDORS		\$1,113,178	31%	\$3,840	1%	\$37,235	43%	\$2,688	12%	\$1,792	20%	\$5,756	45%	\$1,164,489	29%
DENTAL KITS		\$335,909	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$335,909	8%
OTHER		\$1,270,525	35%	\$88,305	27%	\$7,248	8%	\$7,750	35%	\$1,397	16%	\$1,052	8%	\$1,376,277	34%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,608,385</b>	<b>100%</b>	<b>\$324,168</b>	<b>100%</b>	<b>\$86,222</b>	<b>100%</b>	<b>\$22,009</b>	<b>100%</b>	<b>\$8,869</b>	<b>100%</b>	<b>\$12,776</b>	<b>100%</b>	<b>\$4,062,429</b>	<b>100%</b>
		89%		8%		2%		1%		0%		0%		100%	
4/28/2012	April	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$913,483	30%	\$339,697	84%	\$29,838	68%	\$6,867	38%	\$2,850	27%	\$4,573	49%	\$1,297,308	36%
ASUCLA PUBLICATIONS		\$113,028	4%	\$577	0%	\$1,254	3%	\$0	0%	\$0	0%	\$0	0%	\$114,859	3%
ASUCLA USA/GSA		\$61,562	2%	\$1,782	0%	\$369	1%	\$89	1%	\$0	0%	\$0	0%	\$63,802	2%
DUE FROM VENDORS		\$367,587	12%	\$39,614	10%	\$1,227	3%	\$6,247	36%	\$4,165	40%	\$4,191	45%	\$423,031	12%
DENTAL KITS		\$107,663	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$107,663	3%
OTHER		\$1,525,056	49%	\$23,814	6%	\$11,058	25%	\$4,367	25%	\$3,505	33%	\$593	6%	\$1,568,393	44%
<b>TOTAL CURRENT MONTH</b>		<b>\$3,088,379</b>	<b>100%</b>	<b>\$405,484</b>	<b>100%</b>	<b>\$43,746</b>	<b>100%</b>	<b>\$17,570</b>	<b>100%</b>	<b>\$10,520</b>	<b>100%</b>	<b>\$9,357</b>	<b>100%</b>	<b>\$3,575,056</b>	<b>100%</b>
		87%		11%		1%		1%		0%		0%		100%	

## Total Aged Accounts Receivable Balances

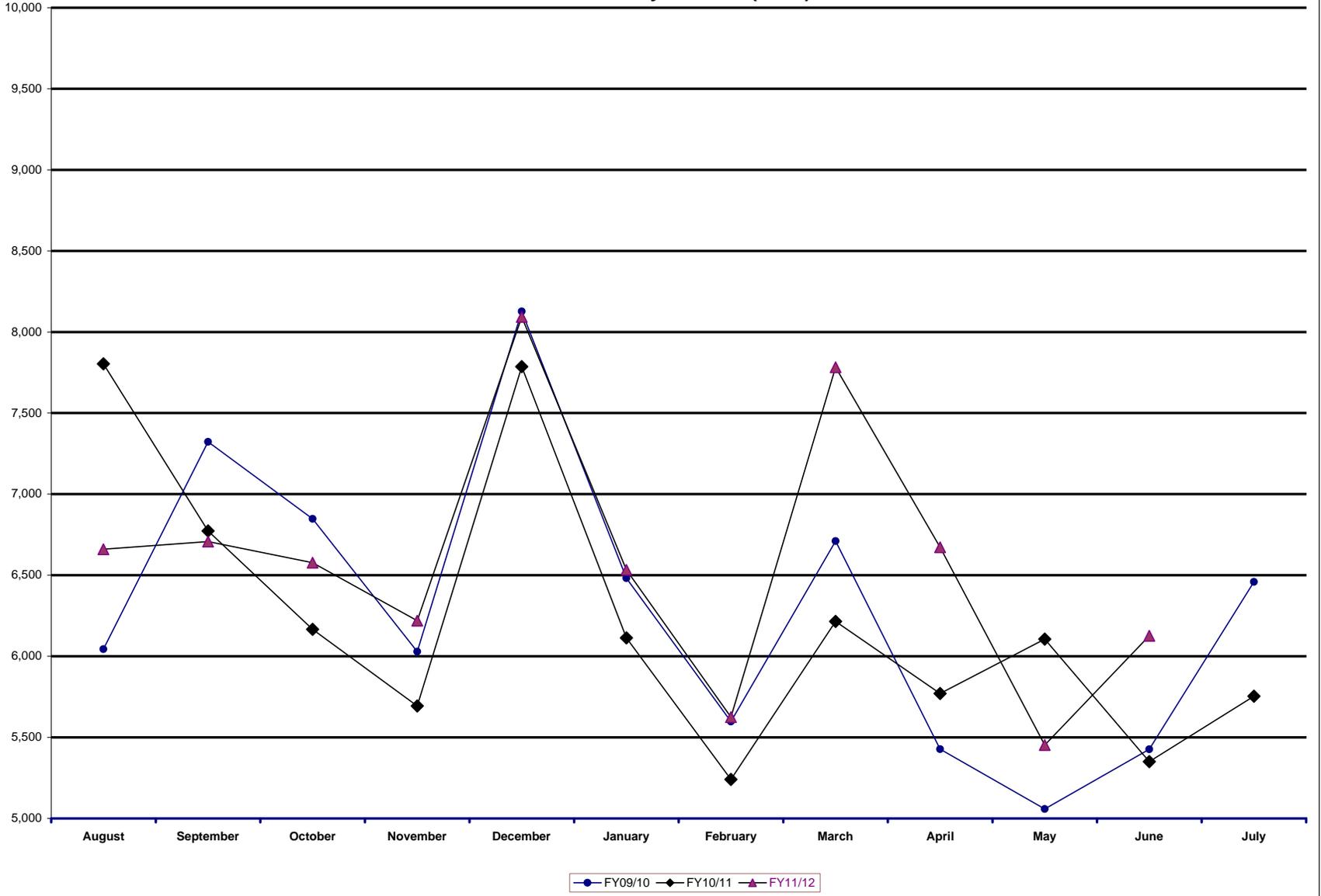
12 Month History  
August 09 through June 12



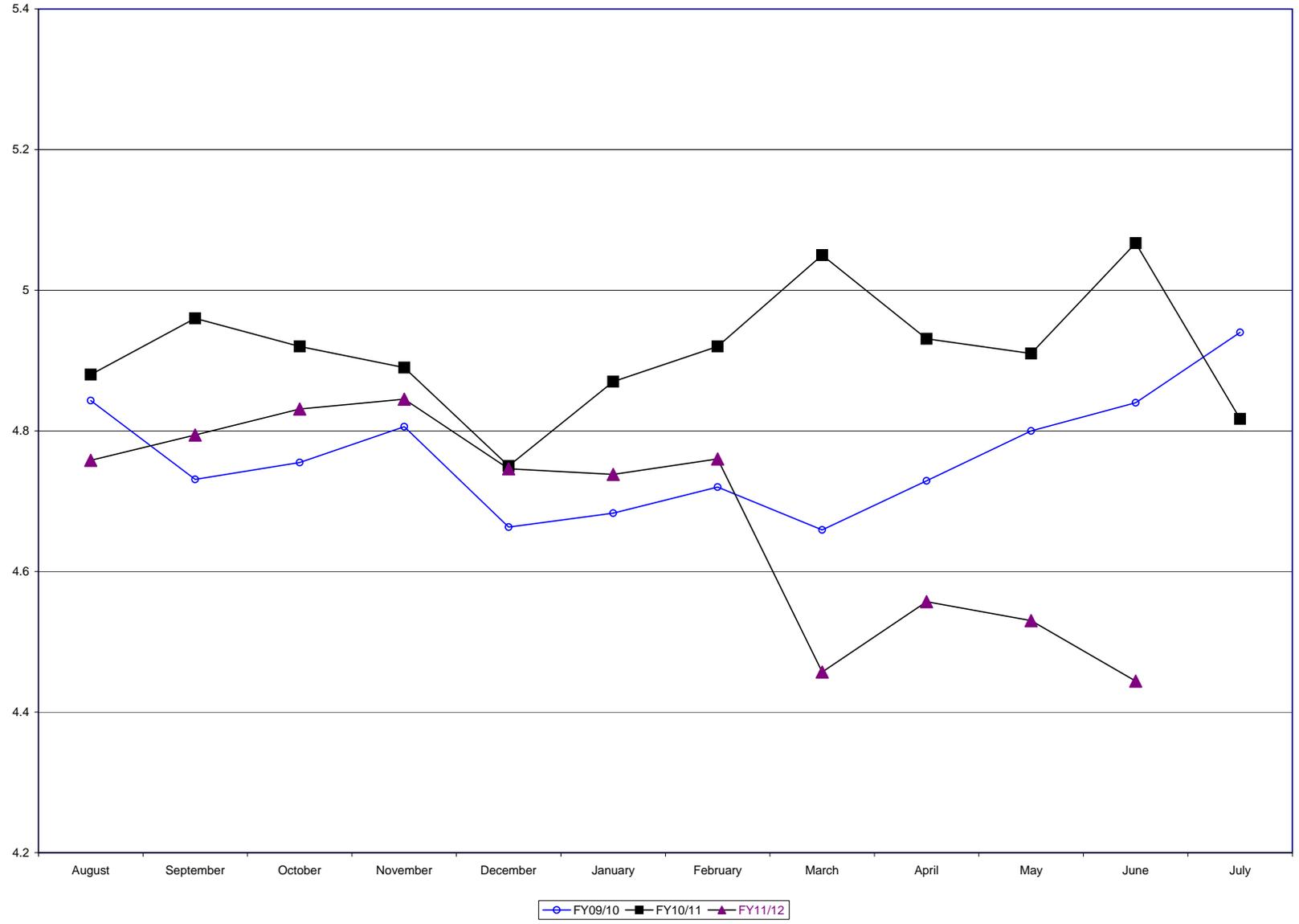
### Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA  
Store Inventory At Cost (\$000)**



### Associated Students UCLA Store Inventory Turns\*



\*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE  
INCOME STATEMENT

JUN. 11(05/27/12-06/30/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 11 MO(07/31/11-06/30/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
488,274	488,667	<393>	9,751,886	9,913,179	<161,293>	613,570	9,937,276
112,626	151,500	<38,874>	1,255,812	1,279,649	<23,837>	121,155	1,213,841
1,065,183	1,178,540	<113,357>	8,938,664	9,360,681	<422,017>	982,911	9,041,635
1,697,311	2,198,100	<500,789>	16,230,295	19,122,200	<2,891,905>	2,486,121	18,347,842
260,875	267,460	<6,585>	3,079,490	3,378,027	<298,537>	269,431	3,364,485
49,451	54,000	<4,549>	829,732	849,000	<19,268>	47,548	815,590
245,936	212,600	33,336	4,741,204	4,855,700	<114,496>	271,255	4,557,245
3,919,656	4,550,867	<631,211>	44,827,082	48,758,436	<3,931,354>	4,791,990	47,277,915
2,683,712	3,172,720	489,008	31,469,069	34,562,908	3,093,839	3,531,962	33,667,623
5,985	2,170	<3,815>	52,236	41,190	<11,046>	<9,239>	38,777
<-9,698>	2,430	12,128	7,070	20,480	13,410	9,621	25,915
<-727>	3,980	4,707	29,754	35,705	5,951	10,330	40,794
<-8,843>	5,460	14,303	31,654	49,760	18,106	1,705	44,838
<-3,135>	1,390	4,525	13,792	17,960	4,168	<12,999>	5,199
<-795>	190	985	2,109	2,960	851	4,134	6,964
4,264	1,360	<2,904>	27,953	21,770	<6,183>	<544>	22,435
<-12,949>	16,980	29,929	164,568	189,825	25,257	3,008	184,923
2,670,763	3,189,700	518,937	31,633,637	34,752,733	3,119,096	3,534,970	33,852,546
68.5	69.7	1.3	70.2	70.9	0.7	73.7	71.2
1,248,894	1,361,167	<112,273>	13,193,446	14,005,703	<812,257>	1,257,020	13,425,369
31.5	30.3	1.3	29.8	29.1	0.7	26.3	28.8
<-0.3>	0.4	0.7	0.4	0.4	0.0	0.1	0.4
31.9	29.9	2.0	29.4	28.7	0.7	26.2	28.4
21.1	25.6	<4.5>	25.1	25.2	<0.0>	25.5	24.8
40.0	32.4	7.7	32.3	30.8	1.5	21.4	29.6
53.6	53.2	0.4	51.6	51.9	<0.3>	52.4	52.2
20.1	17.3	2.9	20.1	18.8	1.4	14.7	18.7
31.1	28.9	2.2	29.0	29.9	<0.9>	33.0	28.7
53.9	51.9	2.0	51.8	53.2	<-1.4>	42.5	52.0
32.7	35.3	<-2.5>	23.9	24.9	<-1.0>	31.6	23.4
69,220	67,491	1,729	914,544	791,796	122,748	81,551	879,218
1,318,114	1,428,658	<110,544>	14,107,990	14,797,499	<689,509>	1,338,571	14,304,587
270,109	280,686	10,577	3,016,325	3,063,558	47,234	276,120	3,010,972
5,138	0	<5,138>	14,969	0	<14,969>	0	0
158,570	154,687	<3,883>	1,511,365	1,565,624	54,259	147,330	1,480,372
433,817	435,373	1,556	4,542,658	4,629,182	86,524	423,450	4,491,344
11.1	9.6	<1.5>	10.1	9.5	<0.6>	8.8	9.5
132,018	136,750	4,732	1,385,155	1,469,953	84,798	112,635	1,241,259
6,000	4,875	<1,125>	99,714	86,672	<13,042>	8,182	101,356
14,737	14,408	<329>	157,999	157,542	<457>	14,561	156,404
80	135	55	1,181	1,485	304	80	1,339
28	22	<6>	240	249	9	41	323
2,520	100	<2,420>	21,144	21,730	586	1,756	18,060
0	0	0	4,475	4,998	523	0	5,010
4,402	4,695	293	55,245	51,410	<3,835>	3,771	48,430
18,053	18,500	447	269,886	235,215	<34,671>	20,617	235,301
1,075	1,075	0	14,120	15,825	1,705	3,234	11,256
0	0	0	681	0	<681>	0	171
0	0	0	431	0	<431>	0	28
<7>	0	7	<23>	0	23	0	<5>
0	0	0	576	272	<304>	0	272
6,168	8,065	1,897	166,103	179,748	13,645	10,990	172,111
0	<6,250>	<6,250>	<61,166>	<65,506>	<4,340>	<2,561>	<62,051>
92	85	<7>	242,832	235,935	<6,897>	51	229,831
2,826	1,175	<1,651>	37,417	24,495	<12,922>	1,745	31,444
0	0	0	175	0	<175>	0	170
<-28>	0	28	0	0	0	0	0
58,280	73,699	15,419	704,465	801,875	97,410	62,351	767,546
<947>	0	947	10,165	0	<10,165>	<4,215>	14,358
59	0	<59>	3,594	0	<3,594>	204	8,167
0	250	250	0	2,750	2,750	0	3,349
0	0	0	4,171	2,320	<1,851>	0	429
0	0	0	1,608	1,600	<8>	0	2,324
0	0	0	900	0	<900>	0	0
355	73	<282>	2,741	4,803	2,062	1,696	20,465
520	1,000	480	5,074	6,145	1,071	752	10,443
23,190	27,150	3,960	23,190	27,150	3,960	24,934	24,934
0	0	0	37,864	35,400	<2,464>	0	32,553
140	140	<0>	42,021	42,000	<21>	140	33,744
0	0	0	<53>	0	53	0	0
0	4,001	4,001	0	10	10	0	0
1,836	1,640	<196>	49,520	63,196	13,676	4,088	57,490
271,397	291,588	20,191	3,281,444	3,407,272	125,828	265,053	3,166,511
705,214	726,961	21,747	7,824,102	8,036,454	212,353	688,503	7,657,855
612,900	701,697	<88,797>	6,283,889	6,761,045	<477,156>	650,068	6,646,732
26,511	24,703	<1,808>	283,752	276,021	<7,731>	23,816	269,003
141,103	161,837	20,734	1,565,313	1,688,129	122,816	156,009	1,593,703
62,638	67,054	4,416	668,976	695,646	26,670	63,551	635,583
26,414	35,348	8,934	354,355	377,676	23,321	33,795	369,781
93,115	113,701	20,586	1,034,692	1,038,975	4,283	109,111	1,014,562
66,353	67,117	764	724,302	759,936	35,635	61,638	708,234
31,738	26,856	<4,882>	314,414	300,532	<13,882>	30,480	297,213
69,446	70,434	988	767,243	774,774	7,531	70,581	792,603
517,318	567,050	49,732	5,713,046	5,911,689	198,643	548,981	5,680,682
95,582	134,647	<39,065>	570,842	849,356	<278,514>	101,088	966,050



SERVICES DIVISION  
INCOME STATEMENT

JUN. 11(05/27/12-06/30/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 11 MO(07/31/11-06/30/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
22,076	13,269	8,807	167,860	173,667	<5,807>	7,250	160,630
22,076	13,269	8,807	167,860	173,667	<5,807>	7,250	160,630
441	600	159	4,685	5,496	811	464	4,197
21,635	12,669	8,966	163,175	168,171	<4,996>	6,787	156,433
98.0	95.5	2.5	97.2	96.8	0.4	93.6	97.4
98.0	95.5	2.5	97.2	96.8	0.4	93.6	97.4
103,478	106,000	<2,522>	1,848,570	1,985,025	<136,455>	95,000	1,842,631
88,335	87,413	922	898,430	948,070	<49,640>	79,924	858,083
191,813	193,413	<1,600>	2,747,000	2,933,095	<186,095>	174,924	2,700,714
213,449	206,082	7,367	2,910,175	3,101,266	<191,091>	181,711	2,857,146
30,677	37,818	7,141	340,680	402,426	61,746	29,470	321,978
0	0	0	0	0	0	5,220	26,100
224	361	137	8,341	8,161	<180>	340	5,315
30,901	38,179	7,278	349,021	410,587	61,566	35,030	353,393
140.0	287.7	147.8	207.9	236.4	28.5	483.2	220.0
14,389	17,305	2,916	150,356	181,265	30,909	12,708	133,522
24	700	676	8,369	9,661	1,292	569	8,812
694	600	<94>	7,892	6,591	<1,301>	745	8,176
332	105	<227>	2,269	1,155	<1,114>	36	800
143	3,000	2,857	14,810	20,500	5,690	2,180	17,740
0	0	0	<2,010>	8,000	10,010	0	9,612
0	200	200	0	489	489	0	39
75	2,760	2,685	17,959	30,960	13,001	58	28,500
0	210	210	2,538	1,895	<643>	0	1,354
2,083	3,777	1,694	26,088	38,072	11,984	2,927	38,297
540	1,150	610	8,840	12,650	3,810	520	14,854
0	0	0	0	0	0	0	5,000
3,302	3,500	198	45,298	38,500	<6,798>	1,623	46,655
1,896	0	<1,896>	104,233	103,670	<563>	0	117,102
9,771	16,600	6,829	134,576	152,000	17,424	9,500	129,108
28	0	<28>	236	0	<236>	0	0
32,650	29,525	<3,125>	515,206	501,458	<13,748>	34,000	454,150
65,927	79,432	13,505	1,036,658	1,106,866	70,208	64,867	1,013,723
96,829	117,611	20,782	1,385,679	1,517,453	131,774	99,897	1,367,116
116,620	88,471	28,149	1,524,495	1,583,813	<59,318>	81,814	1,490,031
1,888	2,166	278	21,835	24,546	2,711	1,970	21,184
7,316	7,023	<293>	103,871	108,488	4,617	5,516	100,567
3,359	3,001	<358>	46,309	46,242	<67>	2,316	41,672
1,416	1,582	166	24,405	25,138	733	1,232	24,283
4,993	5,088	95	71,074	68,256	<2,818>	3,976	65,259
11,770	11,939	169	128,478	134,760	6,282	10,933	125,625
5,630	4,763	<867>	55,772	53,308	<2,464>	5,407	52,720
6,338	5,277	<1,061>	60,510	58,047	<2,463>	5,272	58,415
42,710	40,839	<1,871>	512,254	518,785	6,531	36,622	489,725
73,910	47,632	26,278	1,012,241	1,065,028	<52,787>	45,192	1,000,305

UCLA STUDENT UNION  
INCOME STATEMENT

JUN. 11(05/27/12-06/30/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 11 MO(07/31/11-06/30/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
64,308	58,400	5,908	438,018	364,915	73,103	75,392	393,562
2,818	3,727	<909>	24,083	37,397	<13,314>	2,966	33,807
55,480	44,489	10,991	591,356	576,751	14,605	55,388	581,619
122,606	106,616	15,990	1,053,457	979,063	74,394	133,746	1,008,988
55,001	43,733	<11,268>	582,118	566,945	<15,173>	53,123	568,996
19,397	16,240	<3,157>	114,478	89,683	<24,795>	20,916	96,760
34	75	41	628	725	97	100	688
74,432	60,048	<14,384>	697,224	657,353	<39,871>	74,139	666,443
60.7	56.3	<4.4>	66.2	67.1	1.0	55.4	66.1
48,173	46,568	1,605	356,232	321,710	34,522	59,607	342,545
39.3	43.7	<4.4>	33.8	32.9	1.0	44.6	34.0
69.8	72.2	<2.4>	73.9	75.4	<1.6>	72.3	75.4
98.8	98.0	0.8	97.4	98.1	<0.7>	96.6	98.0
0.9	1.7	<0.8>	1.6	1.7	<0.1>	4.1	2.2
6,595	16,838	<10,243>	182,063	224,106	<42,043>	3,886	200,380
1,661	2,681	<1,020>	25,665	37,293	<11,628>	3,357	36,555
9,831	7,832	1,999	103,631	101,532	2,099	9,858	101,534
18,087	27,351	<9,264>	311,359	362,931	<51,572>	17,101	338,469
66,260	73,919	<7,659>	667,591	684,641	<17,050>	76,708	681,014
29,756	29,682	<74>	321,204	324,058	2,854	28,881	315,923
21,247	23,228	1,981	238,733	232,101	<6,632>	19,699	212,994
51,003	52,910	1,907	559,937	556,159	<3,778>	48,580	528,917
41.6	49.6	8.0	53.2	56.8	3.7	36.3	52.4
14,404	14,250	<154>	152,077	150,786	<1,291>	11,786	133,874
834	659	<175>	10,269	8,364	<1,905>	1,057	8,956
3,416	3,453	37	37,556	37,967	411	3,506	38,126
109	1,325	1,216	2,032	3,675	1,643	0	1,708
2,883	1,888	<995>	7,465	6,050	<1,415>	2,215	6,769
<449>	0	449	5,952	5,495	<457>	0	5,609
117	0	<117>	5,451	4,211	<1,240>	0	4,807
11,464	11,464	<0>	33,662	30,159	<3,503>	11,464	31,628
6,079	7,849	1,770	125,259	128,418	3,159	2,708	137,283
0	0	0	200	0	<200>	0	0
220	240	20	5,791	3,455	<2,336>	256	9,513
0	70	70	105	1,090	985	0	1,005
0	30	30	880	567	<313>	51	510
<65>	0	65	1,202	1,200	<2>	0	103
45	20	<25>	2,493	1,604	<889>	74	9,086
462	476	14	8,675	5,206	<3,469>	542	4,795
994	448	<546>	14,054	11,768	<2,286>	785	13,959
1,205	1,083	<122>	13,498	11,913	<1,585>	1,083	11,767
1,275	1,150	<125>	14,764	14,672	<92>	1,331	14,578
<6>	27	33	<37>	345	382	<4>	<4>
1,090	1,609	519	16,207	22,376	6,169	2,014	22,405
0	0	0	2,638	2,450	<188>	0	2,512
15,417	15,417	0	169,583	169,587	4	15,417	169,583
8,935	13,500	4,565	122,620	140,000	17,380	4,593	106,770
68,427	74,958	6,531	752,396	761,358	8,962	58,880	735,341
119,430	127,868	8,438	1,312,333	1,317,517	5,184	107,460	1,264,258
<53,170>	<53,949>	779	<644,741>	<632,876>	<11,865>	<30,752>	<583,244>
3,117	3,002	<115>	34,980	33,138	<1,842>	2,732	31,702
4,812	4,552	<260>	50,413	48,995	<1,418>	4,685	48,315
2,209	1,945	<264>	22,313	20,846	<1,467>	1,967	19,993
932	1,025	93	11,786	11,326	<460>	1,046	11,559
3,284	3,298	14	34,450	30,871	<3,579>	3,377	31,661
34,967	35,479	512	381,691	400,455	18,764	32,482	373,225
16,725	14,151	<2,574>	165,691	158,372	<7,319>	16,062	156,622
17,038	17,382	344	192,769	191,202	<1,567>	17,312	192,981
83,084	80,834	<2,250>	894,093	895,205	1,112	79,663	866,058
<136,255>	<134,783>	<1,472>	<1,538,834>	<1,528,081>	<10,753>	<110,415>	<1,449,303>

ADMINISTRATIVE AND SUPPORT SERVICES  
EXPENSE STATEMENT

JUN. 11(05/27/12-06/30/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 11 MO(07/31/11-06/30/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
286,294	298,063	11,769	3,209,375	3,254,548	45,173	293,225	3,195,134
807	300	<507>	4,336	3,300	<1,036>	482	33,442
26,528	32,475	5,947	346,471	371,565	25,094	31,918	352,766
313,629	330,838	17,209	3,560,182	3,629,413	69,231	325,626	3,581,341
5.6	5.4	<0.3>	5.6	5.4	<0.2>	5.2	5.5
0	1,000	1,000	11,667	11,000	<667>	0	9,558
0	833	833	4,161	9,163	5,002	2,000	9,600
124,264	126,099	1,835	1,325,265	1,353,674	28,409	108,390	1,184,989
6,300	7,422	1,122	81,308	85,043	3,735	7,912	82,623
9,966	10,207	241	105,351	111,033	5,682	10,168	105,914
901	1,222	321	10,104	12,511	2,407	1,316	12,089
1,348	351	<997>	26,873	4,067	<22,806>	279	2,191
0	40	40	0	440	440	68	350
4,741	3,655	<1,086>	20,628	18,515	<2,113>	379	19,997
0	0	0	0	208	208	0	0
986	38	<948>	1,953	988	<965>	0	342
338	250	<88>	2,461	3,760	1,299	600	4,100
11	620	609	4,138	6,820	2,682	65	5,748
0	0	0	0	0	0	0	6
0	0	0	0	0	0	0	425
307	250	<57>	3,422	2,750	<672>	0	2,243
<1,861>	<5,119>	<3,258>	<30,243>	<56,302>	<26,059>	<7,757>	<64,117>
<240>	50	290	1,847	550	<1,297>	0	424
2,503	2,450	<53>	27,050	26,605	<445>	5,565	28,933
1,363	1,200	<163>	17,622	13,200	<4,422>	1,489	28,324
<8,150>	1,850	10,000	9,266	20,480	11,214	2,014	22,247
4,496	5,762	1,266	48,977	65,516	16,539	4,752	61,577
9,836	10,244	408	117,463	112,684	<4,779>	9,557	95,691
98	8	<90>	535	366	<169>	0	397
4,391	8,891	4,500	100,263	104,763	4,500	3,749	114,678
3	80	77	<29>	880	909	4	24
18,338	13,042	<5,296>	201,718	143,462	<58,256>	11,341	124,751
4,787	3,858	<929>	32,681	41,146	8,465	2,646	34,669
814	838	24	8,953	9,068	115	814	10,038
9,828	9,828	0	108,477	108,360	<117>	9,828	108,359
1,668	200	<1,468>	7,465	4,000	<3,465>	1,133	4,739
9,167	9,375	208	101,246	103,125	1,879	9,375	103,125
2,647	2,500	<147>	12,347	12,200	<147>	0	6,950
0	0	0	0	0	0	0	143
14,670	34,000	19,330	125,486	135,000	9,514	24,928	119,733
624	0	<624>	10,624	0	<10,624>	284	15,581
2,197	5,635	3,438	37,516	58,145	20,629	3,919	43,040
5,896	4,600	<1,296>	40,170	50,600	10,430	4,498	46,775
7,417	7,417	0	81,583	81,587	4	7,417	81,583
15,498	13,516	<1,982>	170,078	148,676	<21,402>	11,850	130,350
0	500	500	22,728	22,200	<528>	427	23,578
255,149	282,712	27,563	2,851,155	2,826,283	<24,872>	239,009	2,581,767
568,778	613,550	44,772	6,411,337	6,455,696	44,359	564,635	6,163,108
14,284	14,499	215	155,919	163,654	7,735	13,269	152,461
6,832	5,781	<1,051>	67,684	64,696	<2,988>	6,561	63,981
14,035	17,470	3,435	174,029	192,170	18,141	17,369	188,190
35,151	37,750	2,599	397,632	420,520	22,888	37,199	404,632
603,929	651,300	47,371	6,808,969	6,876,216	67,247	601,834	6,567,740
<509,792>	<560,269>	<50,477>	<5,782,942>	<5,871,640>	<88,698>	<514,585>	<5,594,309>
<25,142>	<25,142>	0	<271,722>	<271,722>	0	<24,114>	<261,314>
<3,733>	<3,733>	0	<39,704>	<39,704>	0	<3,690>	<38,650>
<65,262>	<62,156>	3,106	<714,601>	<693,150>	21,451	<59,445>	<673,467>
<603,929>	<651,300>	<47,371>	<6,808,969>	<6,876,216>	<67,247>	<601,834>	<6,567,740>
0	0	<0>	<0>	0	0	0	<0>

MAINTENANCE DIVISION  
EXPENSE STATEMENT

JUN. 11(05/27/12-06/30/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 11 MO(07/31/11-06/30/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
92,825	91,269	<1,556>	1,026,732	1,040,956	14,224	91,198	1,003,769
274	0	<274>	11,169	0	<11,169>	4,401	21,013
0	0	0	0	0	0	<424>	<424>
<200>	0	200	<12,817>	0	12,817	0	0
<4,041>	<3,596>	445	<49,710>	<38,987>	10,723	<4,390>	<48,732>
<12,750>	<3,000>	9,750	<55,353>	<33,000>	22,353	<7,220>	<45,398>
76,108	84,673	8,565	920,021	968,969	48,948	83,566	930,228
54,224	54,474	250	580,929	609,879	28,950	48,713	534,945
261	165	<96>	2,255	2,140	<115>	140	2,315
731	1,001	270	8,840	10,967	2,127	849	10,266
0	30	30	1,895	330	<1,565>	0	0
5,083	4,664	<419>	50,388	48,448	<1,940>	5,101	49,114
4,462	4,348	<114>	51,833	51,106	<727>	4,288	51,140
758	763	5	13,363	9,896	<3,467>	894	10,961
1,075	812	<263>	8,163	9,850	1,687	671	8,750
21,012	15,600	<5,412>	175,722	171,600	<4,122>	9,351	167,700
2,787	2,925	138	31,630	32,175	545	2,786	30,237
0	100	100	947	1,100	153	175	777
355	210	<145>	3,099	2,310	<789>	621	3,884
382	250	<132>	1,995	2,750	755	247	2,121
3,226	2,650	<576>	27,280	29,650	2,370	2,218	21,092
7,723	6,804	<919>	80,216	80,997	781	6,301	79,723
3,242	3,219	<23>	33,202	35,127	1,926	2,797	33,433
1,285	955	<330>	8,262	10,505	2,243	273	10,772
106,605	98,970	<7,635>	1,080,019	1,108,830	28,811	85,424	1,017,232
182,714	183,643	929	2,000,040	2,077,799	77,759	168,990	1,947,460
16,093	17,078	985	170,792	187,858	17,066	16,038	174,579
16,093	17,078	985	170,792	187,858	17,066	16,038	174,579
198,806	200,721	1,915	2,170,832	2,265,657	94,825	185,028	2,122,038
<169,026>	<171,285>	<2,259>	<1,845,054>	<1,935,684>	<90,631>	<157,013>	<1,804,120>
<6,059>	<6,059>	0	<66,644>	<66,644>	0	<5,883>	<64,707>
<2,295>	<2,295>	0	<25,255>	<25,255>	0	<2,229>	<24,519>
<7,142>	<6,583>	559	<77,960>	<74,420>	3,540	<6,634>	<76,231>
<14,284>	<14,499>	<215>	<155,919>	<163,654>	<7,735>	<13,269>	<152,461>
<198,806>	<200,721>	<1,915>	<2,170,832>	<2,265,657>	<94,826>	<185,028>	<2,122,038>
0	0	<0>	1	0	<1>	0	0

UTILITIES  
EXPENSE STATEMENT

JUN. 11(05/27/12-06/30/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 11 MO(07/31/11-06/30/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
18,737	14,686	<4,051>	127,624	130,817	3,193	16,971	128,418
55,769	51,648	<4,121>	613,763	580,001	<33,762>	58,334	600,518
7,919	5,670	<2,249>	90,933	75,318	<15,615>	5,394	65,710
7,425	5,931	<1,494>	78,696	81,223	2,527	8,672	79,500
4,868	2,765	<2,103>	31,301	35,099	3,798	2,324	25,237
94,718	80,700	<14,018>	942,317	902,458	<39,859>	91,695	899,383
94,718	80,700	<14,018>	942,317	902,458	<39,859>	91,695	899,383
<80,848>	<68,407>	12,441	<800,929>	<765,555>	35,374	<77,643>	<757,103>
<2,627>	<2,627>	0	<28,906>	<28,906>	0	<3,053>	<33,583>
<995>	<995>	0	<10,955>	<10,954>	1	<1,157>	<12,727>
<3,416>	<2,890>	526	<33,843>	<32,347>	1,496	<3,281>	<31,989>
<6,832>	<5,781>	1,051	<67,684>	<64,696>	2,988	<6,561>	<63,981>
<94,718>	<80,700>	14,018	<942,317>	<902,458>	39,859	<91,695>	<899,383>
0	0	0	0	0	0	0	0