

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES**

June (05/26/13 - 06/29/13)

Prepared

July 16, 2013

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JUNE 2013 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

JUNE (05/26/13 - 06/29/13)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12									
CURRENT MONTH										**		YTD 11 MONTHS (07/29/12 - 06/29/13)										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%										
				\$	%	\$	%									\$	%	\$	%												
3,923		4,606		(683)	(14.8%)	(66)	(1.7%)	3,989		GROSS INCOME												45,372		48,847		(3,475)	(7.1%)	(370)	(0.8%)	45,742	
1,294		1,231		63	5.1%	77	6.3%	1,217		UCLA Store												14,565		14,068		497	3.5%	1,382	10.5%	13,183	
200		191		9	4.7%	(14)	(6.5%)	214		UCLA Restaurants												3,115		3,242		(127)	(3.9%)	200	6.9%	2,915	
148		119		29	24.4%	7	5.0%	141		Services Division												1,434		1,318		116	8.8%	69	5.1%	1,365	
5,565		6,147		(582)	(9.5%)	4	0.1%	5,561		TOTAL												64,486		67,475		(2,989)	(4.4%)	1,281	2.0%	63,205	
1,373	35.0%	1,454	31.6%	(81)	3.4	55	2.0	1,318	33.0%	GROSS MARGIN												14,184	31.3%	15,074	30.9%	(890)	0.4	76	0.5	14,108	30.8%
901	69.6%	867	70.4%	34	(0.8)	58	0.3	843	69.3%	UCLA Store												10,240	70.3%	9,929	70.6%	311	(0.3)	1,023	0.4	9,217	69.9%
200	100.0%	190	99.5%	10	0.5	(13)	0.5	213	99.5%	UCLA Restaurants												3,109	99.8%	3,237	99.8%	(128)	0.0	199	0.0	2,910	99.8%
72	48.6%	62	52.1%	10	(3.5)	6	1.8	66	46.8%	Services Division												720	50.2%	652	49.5%	68	0.7	52	1.3	668	48.9%
2,546	45.8%	2,573	41.9%	(27)	3.9	106	1.9	2,440	43.9%	TOTAL												28,253	43.8%	28,892	42.8%	(639)	1.0	1,350	1.2	26,903	42.6%
549	14.0%	615	13.4%	66	(0.6)	17	0.2	566	14.2%	WAGES & BENEFITS												5,813	12.8%	6,455	13.2%	642	0.4	115	0.2	5,928	13.0%
631	48.8%	646	52.5%	15	3.7	(27)	0.8	604	49.6%	UCLA Store												6,559	45.0%	6,660	47.3%	101	2.3	(319)	2.3	6,240	47.3%
46	23.0%	52	27.2%	6	4.2	(1)	(2.0)	45	21.0%	UCLA Restaurants												511	16.4%	560	17.3%	49	0.9	(12)	0.7	499	17.1%
66	44.6%	70	58.8%	4	14.2	(1)	1.5	65	46.1%	Services Division												706	49.2%	741	56.2%	35	7.0	6	3.0	712	52.2%
1,292	23.2%	1,383	22.5%	91	(0.7)	(12)	(0.2)	1,280	23.0%	TOTAL												13,589	21.1%	14,416	21.4%	827	0.3	(210)	0.1	13,379	21.2%
155	4.0%	149	3.2%	(6)	(0.8)	(16)	(0.5)	139	3.5%	OTHER CONTROLLABLES *												2,089	4.6%	1,973	4.0%	(116)	(0.6)	(193)	(0.5)	1,896	4.1%
150	11.6%	118	9.6%	(32)	(2.0)	(36)	(2.2)	114	9.4%	UCLA Store												1,637	11.2%	1,503	10.7%	(134)	(0.5)	(281)	(0.9)	1,356	10.3%
52	26.0%	57	29.8%	5	3.8	0	(1.7)	52	24.3%	UCLA Restaurants												982	31.5%	1,066	32.9%	84	1.4	(96)	(1.1)	886	30.4%
49	33.1%	59	49.6%	10	16.5	5	5.2	54	38.3%	Services Division												617	43.0%	573	43.5%	(44)	0.5	(17)	1.0	600	44.0%
406	7.3%	383	6.2%	(23)	(1.1)	(47)	(0.8)	359	6.5%	TOTAL												5,325	8.3%	5,115	7.6%	(210)	(0.7)	(587)	(0.8)	4,738	7.5%
669	17.1%	691	15.0%	(22)	2.1	56	1.7	613	15.4%	CONTRIBUTION												6,281	13.8%	6,646	13.6%	(365)	0.2	(3)	0.1	6,284	13.7%
119	9.2%	102	8.3%	17	0.9	(6)	(1.1)	125	10.3%	UCLA Store												2,044	14.0%	1,766	12.6%	278	1.4	423	1.7	1,621	12.3%
102	51.0%	81	42.4%	21	8.6	(15)	(3.7)	117	54.7%	UCLA Restaurants												1,616	51.9%	1,611	49.7%	5	2.2	92	0.4	1,524	52.3%
(43)	(29.1%)	(67)	(56.3%)	24	27.2	10	8.5	(53)	(37.6%)	Services Division												(603)	(42.1%)	(661)	(50.2%)	58	8.1	42	5.2	(645)	(47.3%)
847	15.2%	807	13.1%	40	2.1	45	0.8	802	14.4%	TOTAL												9,338	14.5%	9,362	13.9%	(24)	0.6	554	0.6	8,784	13.9%
515	9.3%	555	9.0%	40	(0.3)	(40)	(0.8)	475	8.5%	ALLOCATED EXPENSES												5,529	8.6%	5,776	8.6%	247	0.0	(144)	(0.1)	5,385	8.5%
171	3.1%	177	2.9%	6	(0.2)	(4)	(0.1)	167	3.0%	Admin&Support Services												1,887	2.9%	1,983	2.9%	96	0.0	(57)	0.0	1,830	2.9%
110	2.0%	74	1.2%	(36)	(0.8)	(22)	(0.4)	88	1.6%	Maintenance Division												1,008	1.6%	870	1.3%	(138)	(0.3)	(139)	(0.2)	869	1.4%
218	3.9%	237	3.9%	19	0.0	6	0.1	224	4.0%	Utilities												2,443	3.8%	2,604	3.9%	161	0.1	(154)	(0.2)	2,289	3.6%
1,014	18.2%	1,043	17.0%	29	(1.2)	(60)	(1.0)	954	17.2%	TOTAL												10,867	16.9%	11,233	16.6%	366	(0.3)	(494)	(0.5)	10,373	16.4%
(167)	(3.0%)	(236)	(3.8%)	69	0.8	(15)	(0.3)	(152)	(2.7%)	NET INCOME (LOSS) FROM OPERATIONS												(1,529)	(2.4%)	(1,871)	(2.8%)	342	0.4	60	0.1	(1,589)	(2.5%)
364	6.5%	0	0.0%	364	6.5	351	6.3	13	0.2%	OTHER INC/(EXP)												407	0.6%	0	0.0%	407	0.6	350	0.5	57	0.1%
13	0.2%	12	0.2%	1	0.0	(4)	(0.1)	17	0.3%	Non-Recurrent Inc/(Exp)												195	0.3%	164	0.2%	31	0.1	(18)	0.0	213	0.3%
(35)	(0.6%)	(54)	(0.9%)	19	0.3	21	0.4	(56)	(1.0%)	Interest Income												(570)	(0.9%)	(589)	(0.9%)	19	0.0	51	0.1	(621)	(1.0%)
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)												0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
202	3.6%	202	3.3%	0	0.3	16	0.3	186	3.3%	Income Taxes												2,227	3.5%	2,227	3.3%	0	0.2	186	0.3	2,041	3.2%
544	9.8%	160	2.6%	384	7.2	384	6.9	160	2.9%	TOTAL												2,259	3.5%	1,802	2.7%	457	0.8	569	0.8	1,690	2.7%
377	6.8%	(76)	(1.2%)	453	8.0	369	6.7	8	0.1%	NET INCOME (LOSS)												730	1.1%	(69)	(0.1%)	799	1.2	629	0.9	101	0.2%

* Without Benefits

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - JUNE 2013 (\$000's)
DIVISIONS FULLY ALLOCATED**

JUNE (05/26/13 - 06/29/13)										FY 11-12		FISCAL YEAR 2012-2013										FY 11-12									
CURRENT MONTH										**		YTD 11 MONTHS (07/29/12 - 06/29/13)										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%										
				\$	%	\$	%									\$	%	\$	%												
3,923		4,606		(683)	(14.8%)	(66)	(1.7%)	3,989		GROSS INCOME																					
1,294		1,231		63	5.1%	77	6.3%	1,217		UCLA Store												45,372		48,847		(3,475)	(7.1%)	(370)	(0.8%)	45,742	
200		191		9	4.7%	(14)	(6.5%)	214		UCLA Restaurants												14,565		14,068		497	3.5%	1,382	10.5%	13,183	
148		119		29	24.4%	7	5.0%	141		Services Division												3,115		3,242		(127)	(3.9%)	200	6.9%	2,915	
										UCLA Student Union												1,434		1,318		116	8.8%	69	5.1%	1,365	
5,565		6,147		(582)	(9.5%)	4	0.1%	5,561		TOTAL												64,486		67,475		(2,989)	(4.4%)	1,281	2.0%	63,205	
1,373	35.0%	1,454	31.6%	(81)				1,318	33.0%	GROSS MARGIN																					
901	69.6%	867	70.4%	34	(0.8)	55	2.0	843	69.3%	UCLA Store												14,184	31.3%	15,074	30.9%	(890)	0.4	76	0.5	14,108	30.8%
200	100.0%	190	99.5%	10	0.5	(13)	0.5	213	99.5%	UCLA Restaurants												10,240	70.3%	9,929	70.6%	311	(0.3)	1,023	0.4	9,217	69.9%
72	48.6%	62	52.1%	10	(3.5)	6	1.8	66	46.8%	Services Division												3,109	99.8%	3,237	99.8%	(128)	0.0	199	0.0	2,910	99.8%
										UCLA Student Union												720	50.2%	652	49.5%	68	0.7	52	1.3	668	48.9%
2,546	45.8%	2,573	41.9%	(27)	3.9	106	1.9	2,440	43.9%	TOTAL												28,253	43.8%	28,892	42.8%	(639)	1.0	1,350	1.2	26,903	42.6%
704	17.9%	764	16.6%	60	(1.3)	1	(0.2)	705	17.7%	TOTAL CONTROLLABLES																					
782	60.4%	765	62.1%	(17)	1.7	(64)	(1.4)	718	59.0%	UCLA Store												7,902	17.4%	8,428	17.3%	526	(0.1)	(78)	(0.3)	7,824	17.1%
98	49.0%	109	57.1%	11	8.1	(1)	(3.7)	97	45.3%	UCLA Restaurants												8,196	56.3%	8,163	58.0%	(33)	1.7	(600)	1.3	7,596	57.6%
115	77.7%	130	109.2%	15	31.5	4	6.7	119	84.4%	Services Division												1,493	47.9%	1,626	50.2%	133	2.3	(107)	(0.4)	1,386	47.5%
										UCLA Student Union												1,323	92.3%	1,313	99.6%	(10)	7.3	(11)	3.8	1,312	96.1%
1,699	30.5%	1,768	28.8%	69	(1.7)	(60)	(1.0)	1,639	29.5%	TOTAL												18,914	29.3%	19,530	28.9%	616	(0.4)	(796)	(0.6)	18,118	28.7%
669	17.1%	691	15.0%	(22)	2.1	56	1.7	613	15.4%	CONTRIBUTION																					
119	9.2%	102	8.3%	17	0.9	(6)	(1.1)	125	10.3%	UCLA Store												6,281	13.8%	6,646	13.6%	(365)	0.2	(3)	0.1	6,284	13.7%
102	51.0%	81	42.4%	21	8.6	(15)	(3.7)	117	54.7%	UCLA Restaurants												2,044	14.0%	1,766	12.6%	278	1.4	423	1.7	1,621	12.3%
(43)	(29.1%)	(67)	(56.3%)	24	27.2	10	8.5	(53)	(37.6%)	Services Division												1,616	51.9%	1,611	49.7%	5	2.2	92	(0.4)	1,524	52.3%
										UCLA Student Union												(603)	(42.1%)	(661)	(50.2%)	58	8.1	42	5.2	(645)	(47.3%)
847	15.2%	807	13.1%	40	2.1	45	0.8	802	14.4%	TOTAL												9,338	14.5%	9,362	13.9%	(24)	0.6	554	0.6	8,784	13.9%
546	13.9%	588	12.8%	42	(1.1)	(29)	(0.9)	517	13.0%	ALLOCATED EXPENSES																					
336	26.0%	333	27.1%	(3)	1.1	(25)	(0.4)	311	25.6%	UCLA Store												5,779	12.7%	6,065	12.4%	286	(0.3)	(66)	(0.2)	5,713	12.5%
45	22.5%	41	21.5%	(4)	(1.0)	(2)	(2.4)	43	20.1%	UCLA Restaurants												3,618	24.8%	3,718	26.4%	100	1.6	(364)	(0.1)	3,254	24.7%
87	58.8%	81	68.1%	(6)	9.3	(4)	0.1	83	58.9%	Services Division												538	17.3%	539	16.6%	1	(0.7)	(26)	0.3	512	17.6%
										UCLA Student Union												932	65.0%	911	69.1%	(21)	4.1	(38)	0.5	894	65.5%
1,014	18.2%	1,043	17.0%	29	(1.2)	(60)	(1.0)	954	17.2%	TOTAL												10,867	16.9%	11,233	16.6%	366	(0.3)	(494)	(0.5)	10,373	16.4%
122	2.2%	104	1.7%	18	0.5	26	0.5	96	1.7%	NET INCOME (LOSS)																					
(217)	(3.9%)	(231)	(3.8%)	14	(0.1)	(31)	(0.6)	(186)	(3.3%)	FROM OPERATIONS																					
58	1.0%	40	0.7%	18	0.3	(16)	(0.3)	74	1.3%	UCLA Store												502	0.8%	581	0.9%	(79)	(0.1)	(69)	(0.1)	571	0.9%
(130)	(2.3%)	(149)	(2.4%)	19	0.1	6	0.1	(136)	(2.4%)	UCLA Restaurants												(1,574)	(2.4%)	(1,952)	(2.9%)	378	0.5	59	0.2	(1,633)	(2.6%)
										Services Division												1,078	1.7%	1,072	1.6%	6	0.1	66	0.1	1,012	1.6%
										UCLA Student Union												(1,535)	(2.4%)	(1,572)	(2.3%)	37	(0.1)	4	0.0	(1,539)	(2.4%)
(167)	(3.0%)	(236)	(3.8%)	69	0.8	(15)	(0.3)	(152)	(2.7%)	TOTAL												(1,529)	(2.4%)	(1,871)	(2.8%)	342	0.4	60	0.1	(1,589)	(2.5%)
364	6.5%	0	0.0%	364	6.5	351	6.3	13	0.2%	OTHER INC/(EXP)																					
13	0.2%	12	0.2%	1	0.0	(4)	(0.1)	17	0.3%	Non-Recurrent Inc/(Exp)												407	0.6%	0	0.0%	407	0.6	350	0.5	57	0.1%
(35)	(0.6%)	(54)	(0.9%)	19	0.3	21	0.4	(56)	(1.0%)	Interest Income												195	0.3%	164	0.2%	31	0.1	(18)	0.0	213	0.3%
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Interest (Expense)												(570)	(0.9%)	(589)	(0.9%)	19	0.0	51	0.1	(621)	(1.0%)
202	3.6%	202	3.3%	0	0.3	16	0.3	186	3.3%	Income Taxes												0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%
										Student Union Fee Income												2,227	3.5%	2,227	3.3%	0	0.2	186	0.3	2,041	3.2%
544	9.8%	160	2.6%	384	7.2	384	6.9	160	2.9%	TOTAL												2,259	3.5%	1,802	2.7%	457	0.8	569	0.8	1,690	2.7%
377	6.8%	(76)	(1.2%)	453	8.0	369	6.7	8	0.1%	NET INCOME (LOSS)												730	1.1%	(69)	(0.1%)	799	1.2	629	0.9	101	0.2%

P/L Reconciliation
Jun-13

<i>Financial Analysis</i>	\$000's
	Jun-13
Budgeted Net Income/(Loss)	(76)
UCLA Store	
Gross Margin: *	
Bearwear gross income \$22K below plan due to aggressive sales plan in light of last year actuals	(9)
Bearwear MTW gross income \$14K above plan due to increase in marketing efforts supported by consultants and sales from College World Series Championship merchandise	8
Computer Store gross income \$484K below plan due to continued decline in individual PC sales, and tablet sales at lower avg. price	(35)
New Text gross margin below plan mostly due to markdowns from obsolete textbooks sold on Amazon	(16)
Used Text gross income \$105K below plan due to continued downward trend resulting from lower used book availability	(45)
Course Reader Solutions gross margin above plan; royalty charges over accrued in May and lower printing cost due to in house production	8
Luvall Books gross income \$49K below plan due to reduction in foot traffic from Anderson school since almost all of their course readers are online, and several editions on the floor are online at lower prices	(13)
HSS Dental gross margin above plan due to stronger than anticipated sales for Continuing Education classes	12
Total Wages lower than plan primarily career	39
Other, mostly positive controllables including employee benefits and freight out	29
Total Contribution	(22)
UCLA Restaurants	
Gross Margin:	
Rubio's gross income above plan mainly due to increase in budgeted average check, and some customer gain	8
Greenhouse gross income \$8K above plan due to less cannibalization than anticipated and positive response to new items introduced	5
North Campus Student Ctr. gross margin below plan as budget reflects a different sales program model. This area is actually showing considerable growth and improvement over the declining sales trends throughout this fiscal year	(9)
Café Synapse gross margin below plan due to continuing downward sales trend, higher than anticipated cannibalization from CSSC and the write-off of \$5K due to an old over accrual of catering income	(13)
CSSC gross income \$10K above plan due to more traffic and the budget estimates did not have history for Spring	5
YRL gross income \$9K above plan due to higher sales than planned during finals week	6
Cooperage gross income \$7K below plan due to aggressive budget for finals and dead week	(6)
Luvall Food Servery gross margin \$8K below plan due to aggressive budget and higher cost of sales than planned	(8)
Catering gross income \$53K above plan due to additional Athletic events and an unbudgeted wedding	43
Total Wages higher than plan in student wages and limited appointment, partially offset by career	(9)
Other, negative controllables	(5)
Total Contribution	17
Services	
Gross Margin:	
Leased Ops income above plan mainly due to unbudgeted income from the Kaplan Test Prep operation in LuValle Commons, partially offset by the termination of the lease for the Humanities computer center	3
Photography above plan due to timing of summer sports shoots, increased shooting for the Anderson School and income from ASUCLA Bearwear catalog shoots	7
Total Wages lower than plan	5
Other, positive controllables mainly in Licensing	6
Total Contribution	21
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$8K above plan mostly due to clients spending more than budgeted, a new commencement ceremony, a UNEX series, a cheer camp, and 3 weddings	9
Recreation & Games gross income \$2K below plan due to two week closure for Wolfgang Puck construction, and fewer customers	(2)
Post Office gross margin above plan mostly due to higher consignment commission realized from increased sales	2
Total Wages lower than plan	3
Other, positive controllables mostly waiver pool and student event expense	21
Total Contribution	24
Allocated Expenses and Other	
A&SS lower than plan in wages, employee benefits and various other controllables	40
Maintenance lower than plan in employee benefits and repairs and maintenance due to lower UCLA Facilities work orders and supplies already in stock	6
Utilities higher than plan because original budget was overly aggressive, and efforts to implement cost-saving measures have not resulted in expected savings, and Pauley Pavilion utilities higher than plan	(36)
Depreciation lower than plan due to timing of capitals and reduced expenditures	19
Interest expense lower than plan due to the refinancing of the Series F debt in May to a lower rate	19
Non-recurring positive variance mostly due to the refinancing of Series F debt which lowered the principal value, partially offset by the write-off of the Ackerman Union A&B Level Remodel study	364
Other	1
Total	413
Actual Net Income/(Loss)	377

* This month includes a benefit to gross margin overall due to the positive shrinkage adjustment of \$65K

ASUCLA
P/L Reconciliation
Year-To-Date Through June 2013

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(69)
UCLA Store	
Gross Margin:	
Fast Track gross margin below plan due to change in product assortment and continued markdowns of discontinued items, delays in deliveries from new vendors negatively impacted sales in cosmetics, lower than expected sales in the One Day (Monster) October Sale, and marking out of stock testers for Smashbox cosmetics	(49)
Bearwear MTW gross income \$231K above plan: victory over USC, College World Series Championship and successful Score Big Promotions and Search Marketing	94
The Market gross income \$174K below plan due to lack of summer camps in September due to early start of LAUSD, lower sales in the One Day (Monster) Sale in October, lower sales of cleaning, household and toiletry products due to the opening of City Target in Westwood, and the transfer of Bare Escentuals to FastTrack	(34)
Essentials/Photo gross income \$79K below plan due to declining sales in paper products and calendars due to technology (Smart Phones), and a decline in sales of office supplies due to the opening of City Target in Westwood	(38)
Computer Store gross income \$3.1M below plan due to continued lower department and individual sales	(433)
New Text gross margin below plan due to web and rental sales lower than plan, in addition to outside competition and student sharing	(60)
Used Text gross margin below plan due to additional markdowns for old titles, lower web sales and continued lack of availability of stock	(269)
Course Reader Solutions gross income \$99K above plan due to additional off campus sales not budgeted, and higher adoptions than prior year	76
Bookzone gross income \$144K below plan due to lower library sales, less customer traffic at One Day Sale, and overall competition trend	(36)
Luvall Essentials/Market gross income \$91K below plan due to carryover deficit from a weak first quarter; traffic is slower than planned	(44)
HSS Essentials/Market gross income \$120K below plan due to lost sales to City Target and CSSC, and poor results from the One Day Sales in October and February	(64)
Kinross gross income \$91K lower than plan due to much less foot traffic than planned (planned closure this summer)	(40)
Total Wages lower than plan	387
Other, mainly positive controllables including employee benefits and bank card expense (partially offset by professional services and payment to UCLA)	145
Total Contribution	(365)
UCLA Restaurants	
Gross Margin:	
Rubio's gross income above plan due to slight increase in customers, significant increase in average check and less sales lost to CSSC than planned	56
La Cucina gross income above plan due to budgeted CSSC cannibalization that has not occurred	28
Greenhouse gross income \$93K above plan due to less cannibalization from CSSC and positive response to new items introduced this year	47
Northern Lights gross income \$76K below plan due mainly to delay in launch of new Panini sandwich program most of the year, (working on more marketing of this program and reviewing the product that is now in place)	(63)
North Campus Student Ctr. gross income \$124K below plan due to decline in customer count due to changing traffic patterns, menu mix, quality of food and operational declines, (new operating plan now in place)	(90)
Café Synapse gross income \$145K below plan due to continued drop in sales and higher loss of sales to CSSC; menu changes only introduced in April	(115)
CSSC gross income \$58K above plan mostly due to higher traffic than planned (history for Spring budget was based on estimates)	26
Luvall Food Servery gross income \$119K below plan due to aggressive budget for new sales program which has not started yet	(95)
Catering gross income \$462K above plan due to football training table during winter break, Alumni Day event, higher Athletic Department sales including a Hall of Fame event, and Welcome Week Graduate events increased over expectations, additionally generating higher income in rentals, setups, stations and servers	363
Concessions gross income \$222K above plan due to several unanticipated high volume Athletic events, better attendance at men's basketball games, and other unbudgeted non-Athletic events in Pauley that generated sales and consignment commission	164
Total Wages higher than plan mainly student	(75)
Other, mainly positive controllables including employee benefits and paper (partially offset by negative repairs & maintenance, bank card expense and replacements)	32
Total Contribution	278
Services	
Gross Margin:	
Licensing domestic income below plan due to lower than expected results not related to timing, and a timing issue for royalty income associated with the spike in sales in the Store last December that are now being reported	(42)
Licensing foreign income below plan due to economic challenges in Europe, delay in new program launches in Singapore, Brazil and the Middle East, the decision to reduce the EU licensee's minimum guarantee, and not realizing any over-royalty above the guarantees in Europe and China	(112)
Leased Ops income above plan mostly due to unbudgeted rent for Kaplan Test Prep and rate corrections for Blood Donor Center and Events, partially offset by the termination of the lease for the Humanities computer center	29
Photography income below plan due mainly to decreased bookings primarily for intercollegiate athletics	(4)
Total Wages lower than plan	31
Other, positive controllables mainly in Licensing	103
Total Contribution	5
UCLA Student Union	
Gross Margin:	
Student Union Ops gross margin above plan due to unbudgeted Dance Marathon income, two corporate promotional tours, Get Out the Vote concert, a cheer camp, a UNEX series, 3 weddings and efficiency gained by using rentals for multiple events that were closely grouped together	66
Post Office gross margin above plan due to higher sales trend earlier in the year and the resulting higher consignment commission	7
Recreation and Games gross income \$5K below plan due to the rise of computing power in mobile devices which negatively impacts the gaming market	(5)
Total Wages lower than plan	22
Other, negative controllables mainly student event expense due to increased sales, and repairs & maintenance (partially offset by waiver pool and employee benefits)	(32)
Total Contribution	58
Allocated Expenses and Other	
A&SS lower than plan mainly total wages and employee benefits	247
Maintenance lower than plan due to positive career wages and employee benefits, and more time spent on capital projects which increases capitalized wages	96
Utilities higher than plan, mainly electricity due to underestimating CSSC and overestimating solar panel savings, and chiller water higher than plan due to warmer weather in early months (partially offset by lower reported steam and gas)	(139)
Depreciation lower than plan due to timing of capitals and reduced expenditures	161
Non-recurring positive mainly due to refinancing of Series F debt which lowered the principal value, offset by the write off of the Ackerman Union Remodel study	407
Interest income positive variance due to higher amounts of invested cash	31
Other, mostly positive interest expense as the Series F debt was refinanced in May to a lower rate	20
Total	823
Actual Net Income/(Loss)	730

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and cash equivalents
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month June 2013	Prior Month May 2013	Prior Year July 2012
	\$11,486	\$11,101	\$10,251
	3,642	4,055	3,471
	(117)	(116)	(114)
	3,526	3,940	3,357
	107	104	256
	5,570	5,673	7,324
	159	147	265
	20,848	20,965	21,453
	65,086	65,194	64,048
	(38,644)	(38,426)	(36,215)
	26,442	26,768	27,834
	47,290	47,733	49,286
	\$4,002	\$4,000	\$5,681
	2,610	2,618	2,427
	646	729	824
	92	130	136
	227	270	184
	222	232	124
	708	729	705
	8,507	8,708	10,080
	11,591	12,213	12,747
	11,591	12,213	12,747
	20,099	20,921	22,827
	26,459	26,459	26,722
	730	352	(263)
	27,191	26,813	26,459
	47,290	47,733	49,286

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
June 2013
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)	\$377	\$730	\$101
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	218	2,443	2,192
Depreciation - textbook rental equipment	0	0	0
Loss (Gain) on disposals of fixed assets	0	0	97
(Increase)/decrease in current assets:			
Accounts receivable	414	(167)	(349)
Student fees receivable	(3)	152	238
Inventories	103	1,754	124
Prepaid expenses and other current assets	(12)	107	70
Increase/(decrease) in current liabilities:			
Accounts payable	3	(1,682)	(1,251)
Sales Tax payable & other liabilities	(82)	(181)	(257)
Wages and payroll taxes payable	(8)	181	(260)
Interest payable	(39)	(42)	(68)
Deferred Income	(43)	43	37
Funds held for others	(10)	100	6
Other Current Liabilities (Current Portion of LT Debt)	(21)	3	32

Net cash provided/(used) by operating activities

\$898 **\$3,442** **\$713**

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	108	(1,051)	(1,135)

Net cash used in investing activities

\$108 **(\$1,051)** **(\$1,135)**

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan	(621)	(1,155)	(705)
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Net cash provided/(used) by financing activities

(\$621) **(\$1,155)** **(\$705)**

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

\$385 **\$1,236** **(\$1,128)**

CASH AND CASH EQUIVALENTS, Beginning

\$11,101 **10,251** **10,888**

CASH AND CASH EQUIVALENTS, Ending

\$11,486 **\$11,486** **\$9,760**

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	\$377	\$730	\$101
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	218	2,443	2,192
Depreciation - textbook rental equipment	0	0	0
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Other Current Liabilities (Current Portion of LT Debt)	(21)	3	32
Net cash provided/(used) by operating activities	\$898	\$3,442	\$713
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	108	(1,051)	(1,135)
Net cash used in investing activities	\$108	(\$1,051)	(\$1,135)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	(621)	(1,155)	(705)
Net cash provided/(used) by financing activities	(\$621)	(\$1,155)	(\$705)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	\$385	\$1,236	(\$1,128)
CASH AND CASH EQUIVALENTS, Beginning	\$11,101	10,251	10,888
CASH AND CASH EQUIVALENTS, Ending	\$11,486	\$11,486	\$9,760

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**

June 2013

(\$000's)

CASH AND CASH EQUIVALENTS	11,486
Less: Committed Capital Projects	
HTS Renovation	(134)
Casual Dining	(750)
Pauley Pavillion Remodel	(317)
AGB Drape Replacement & Sound Paneling	(147)
Ackerman B&A Level Remodel	(2,000)
NCSC Remodel	(250)
Ostin Music Café	(200)
Store POS	(150)
Terrace Food Court Patio Upgrade	(350)
Subtotal	<u>(4,298)</u>
Adjustment for Cash Overdraft Entry	<u>0</u>
Uncommitted Cash	7,188
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u><u>6,393</u></u>
 RESERVE SURPLUS (DEFICIT)	 <u><u>795</u></u>

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2012-2013 June 2013

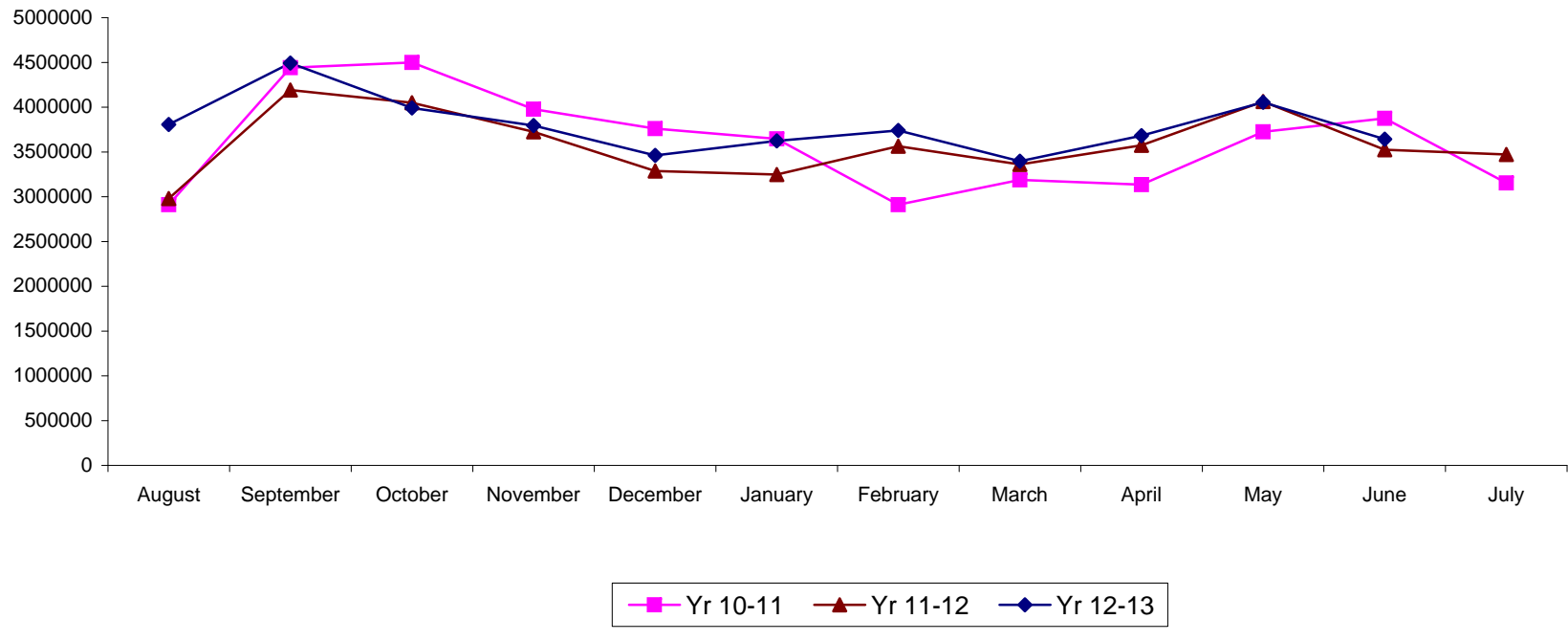
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2012-S001 Store General Replacement	50.0	10.5	5.8	16.3	33.7		0.0	In Progress
2012-S002 Store Photocopiers	40.0	26.2	0.0	26.2	13.8		0.0	In Progress
2012-S003 Pauley Souvenir Sales	40.0	11.3	2.6	13.9	26.1		0.0	In Progress
2012-S004 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0	2,000.0	0.0	Pending
2012-S005 Informal Photo-Photo Equipment	10.0	7.6	0.0	7.6	0.0		(2.4)	Completed
2012-S032 Bearwear Remodel	0.0	29.1	0.0	29.1	10.9		40.0	In Progress
2012-S034 HSS Design	0.0	11.1	0.0	11.1	8.9		20.0	In Progress
Total Store/Services	2,140.0	95.8	8.4	104.2	93.4	2,000.0	57.6	
Food Service								
2012-F006 FS Miscellaneous and Unanticipated	50.0	40.9	3.3	44.2	5.8		0.0	In Progress
2012-F007 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2012-F008 Patio Umbrellas	10.0	0.0	7.6	7.6	2.4		0.0	In Progress
2012-F009 LV FS Concept Updates	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2012-F010 Catering Electric Cart	15.0	0.0	0.0	0.0	0.0		(15.0)	Cancel
2012-F011 NCSC Remodel	250.0	0.0	0.0	0.0	0.0	250.0	0.0	Pending
2012-F012 Northern Lights Menu Update	25.0	1.2	10.7	11.9	13.1		0.0	In Progress
2012-F013 Ostin Music Café	200.0	0.0	0.0	0.0	0.0	200.0	0.0	Pending
2012-F014 TH Misc Kitchen Equipment	10.0	8.3	0.0	8.3	1.7		0.0	In Progress
2012-O036 NCSC Equipment Upgrade	0.0	24.2	23.7	47.9	1.1		49.0	In Progress
2012-O037 NCSC Marketing & Signage	0.0	6.4	0.0	6.4	11.6		18.0	In Progress
2012-O038 NCSC Facility Improvement	0.0	4.8	0.0	4.8	17.2		22.0	In Progress
Total Food Services	655.0	85.8	45.3	131.1	52.9	545.0	74.0	
Technology								
2012-T015 Network Infrastructure Upgrade	20.0	7.9	4.4	12.3	7.7		0.0	In Progress
2012-T016 Printer Replacement	10.0	8.2	0.0	8.2	0.0		(1.8)	Completed
2012-T017 PC Replacement, Infrastructure	80.0	81.7	0.0	81.7	0.0		1.7	Completed
2012-T018 Store POS	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2012-T019 Network Security Scan Software	18.0	0.0	0.0	0.0	0.0	18.0	0.0	Pending
2012-T020 Marketing Color Laser Printer	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2012-T021 ASUCLA Display Boards in AU KH	4.0	0.0	0.0	0.0	0.0	4.0	0.0	Pending
Total Technology	292.0	97.8	4.4	102.2	7.7	172.0	(10.1)	
Others								
2012-O022 Custodial Replacements	10.0	6.2	0.0	6.2	3.8		0.0	In Progress
2012-O023 SUO General Replacement	25.0	17.6	3.8	21.4	3.6		0.0	In Progress
2012-O024 Information Technology Upgrades	5.0	5.8	0.0	5.8	0.0		0.8	Completed
2012-O025 Board Room AU 2408 Remodel	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2012-O026 Terrace Food Court Patio Upgrade	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2012-O027 Fac. Misc. Remodels	25.0	14.0	7.9	21.9	0.0		(3.1)	Completed Awaiting Invoice
2012-O028 Finance Photocopier	15.0	3.5	0.0	3.5	11.5		0.0	In Progress
2012-O029 Finance Misc. Replacements	15.0	8.4	0.0	8.4	6.6		0.0	In Progress
2012-O030 Licensing Visual Identity	40.0	30.0	10.0	40.0	0.0		0.0	Completed Awaiting Invoice
2012-O031 Licensing Office Remodel	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2012-O033 A2L Training Table/Meeting Room	0.0	51.3	2.5	53.8	16.2		70.0	In Progress
2012-O035 Charging Stations (TGIF)	0.0	0.0	26.4	26.4	0.0		26.4	Completed Awaiting Invoice
Total Others	550.0	136.8	50.6	187.4	41.7	415.0	94.1	
Total Current Year Projects	3,637.0	416.2	108.7	524.9	195.7	3,132.0	215.6	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

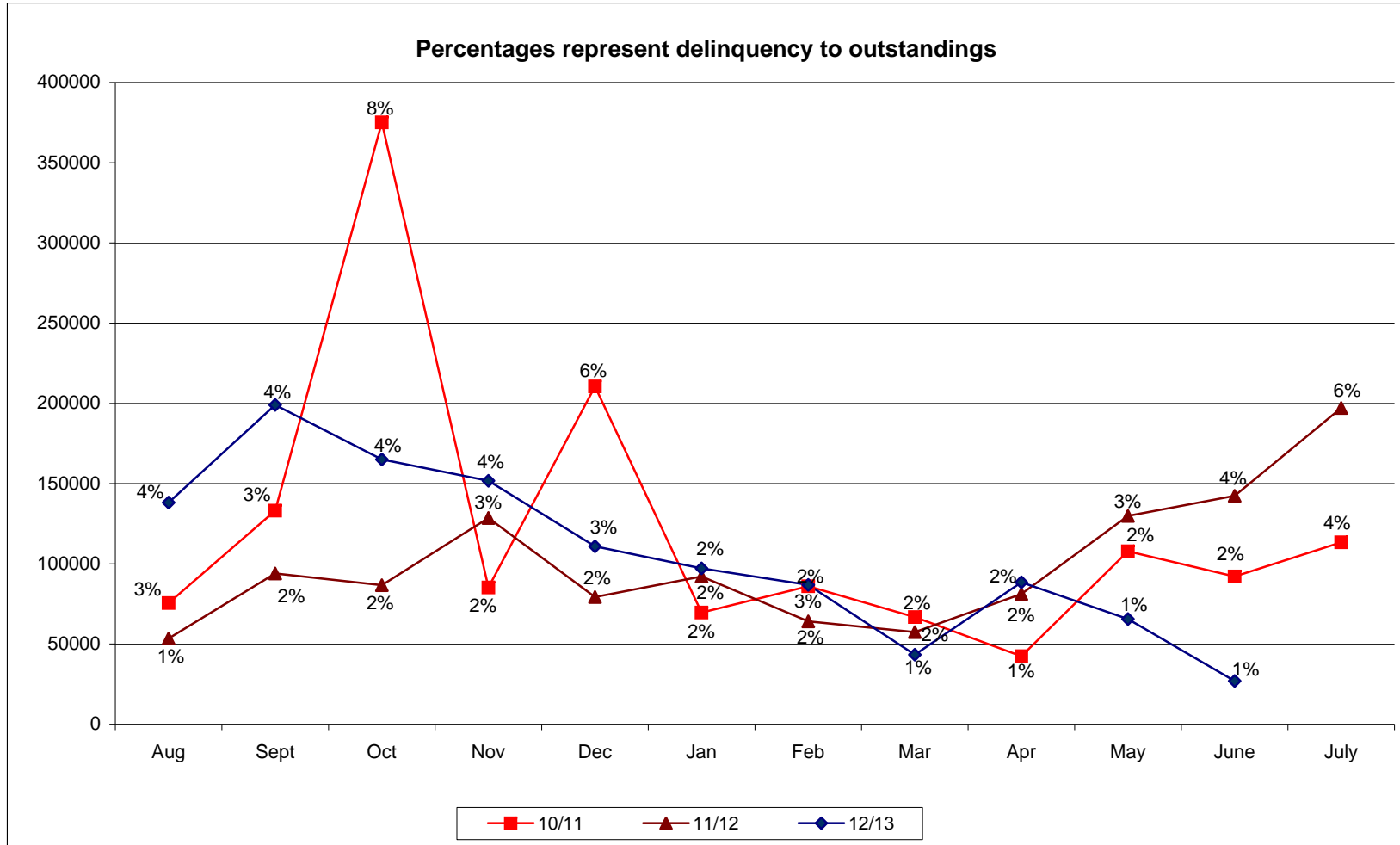
6/29/2013	June	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,214,792	36%	\$42,597	36%	\$12,188	240%	\$2,922	23%	(\$2,944)	147%	\$1,766	16%	\$1,271,321	35%
ASUCLA PUBLICATIONS		\$184,296	5%	\$195	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$184,491	5%
ASUCLA USA/GSA		\$51,927	1%	\$202	0%	\$149	3%	\$0	0%	\$0	0%	\$0	0%	\$52,278	1%
DUE FROM VENDORS		\$638,113	18%	(\$36,449)	-31%	\$8,096	159%	\$1,421	11%	\$947	-47%	\$5,678	52%	\$617,806	17%
DENTAL KITS		\$177,928	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$177,928	5%
OTHER		\$1,229,258	35%	\$112,699	95%	(\$15,346)	-302%	\$8,560	66%	\$0	0%	\$3,498	32%	\$1,338,669	37%
TOTAL CURRENT MONTH		\$3,496,314	100%	\$119,244	100%	\$5,087	100%	\$12,903	100%	(\$1,997)	100%	\$10,942	100%	\$3,642,493	100%
		96%		3%		0%		0.5%		0%		0.5%		100%	
5/25/2013	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$642,426	16%	\$217,220	108%	\$11,817	25%	(\$2,057)	-220%	\$5,124	78%	\$3,968	37%	\$878,498	22%
ASUCLA PUBLICATIONS		\$197,722	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$197,722	5%
ASUCLA USA/GSA		\$96,612	3%	\$149	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$96,761	2%
DUE FROM VENDORS		\$880,598	23%	\$6,496	3%	\$11,783	25%	\$1,114	119%	\$742	11%	\$3,745	35%	\$904,478	22%
DENTAL KITS		\$322,275	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$322,275	8%
OTHER		\$1,648,403	44%	(\$22,090)	-11%	\$23,610	50%	\$1,881	201%	\$756	11%	\$3,064	28%	\$1,655,624	41%
TOTAL CURRENT MONTH		\$3,788,036	100%	\$201,775	100%	\$47,210	100%	\$938	100%	\$6,622	100%	\$10,777	100%	\$4,055,358	100%
		94%		5%		1%		0%		0%		0%		100%	
4/27/2013	April	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$732,943	22%	\$86,155	55%	\$17,841	43%	\$22,599	79%	\$4,888	57%	\$3,193	31%	\$867,619	24%
ASUCLA PUBLICATIONS		\$183,542	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$183,542	5%
ASUCLA USA/GSA		\$234,108	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$234,108	6%
DUE FROM VENDORS		\$477,353	14%	\$19,243	12%	(\$88)	0%	\$5,135	18%	\$3,424	39%	\$3	0%	\$505,070	14%
DENTAL KITS		\$80,291	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$80,291	2%
OTHER		\$1,727,202	50%	\$52,700	33%	\$23,355	57%	\$832	3%	\$362	4%	\$6,953	69%	\$1,811,404	49%
TOTAL CURRENT MONTH		\$3,435,439	100%	\$158,098	100%	\$41,108	100%	\$28,566	100%	\$8,674	100%	\$10,149	100%	\$3,682,034	100%
		94%		4%		1%		1%		0%		0%		100%	

Total Aged Accounts Receivable Balances

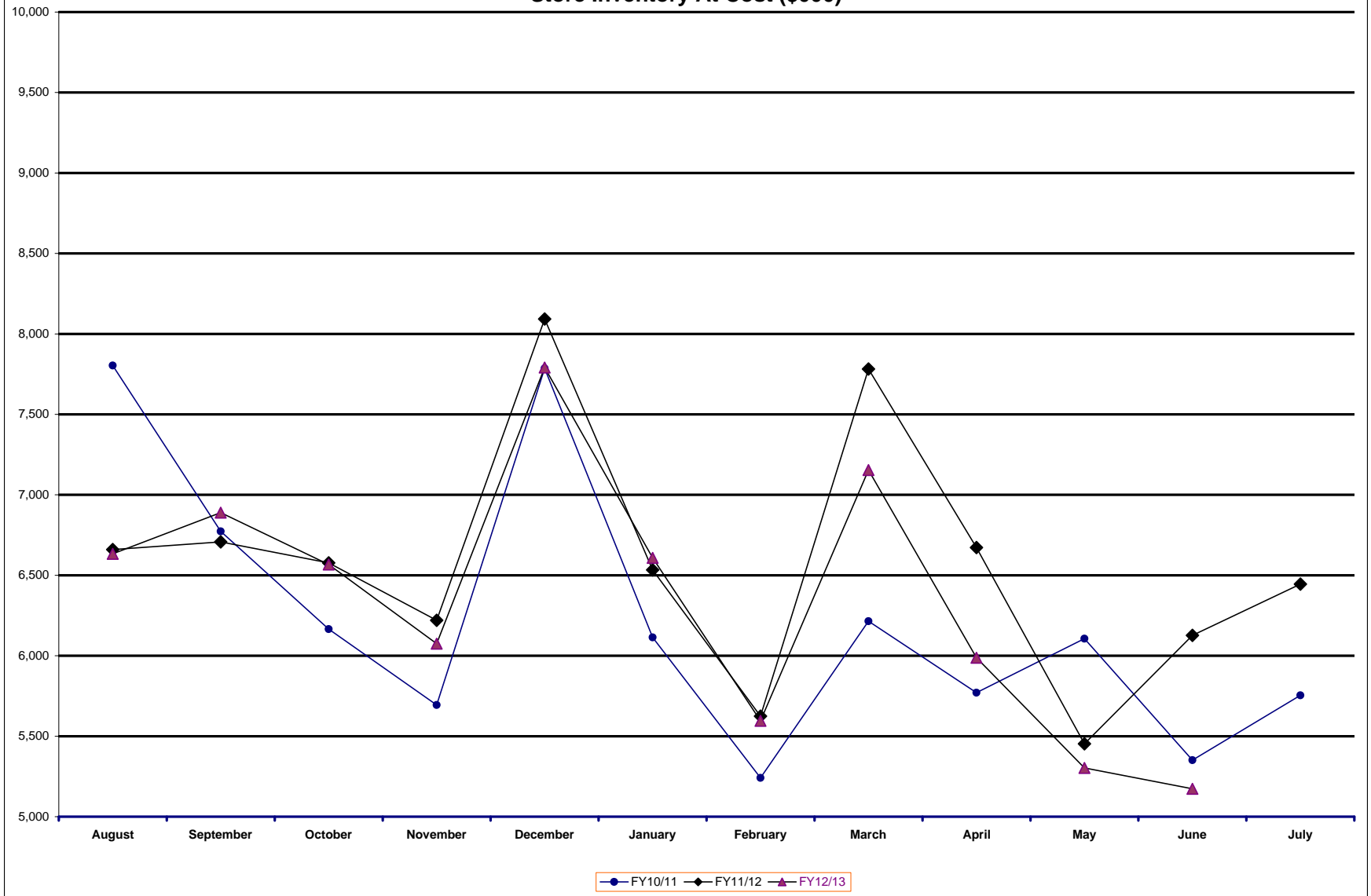
12 Month History
August 10 through June 13



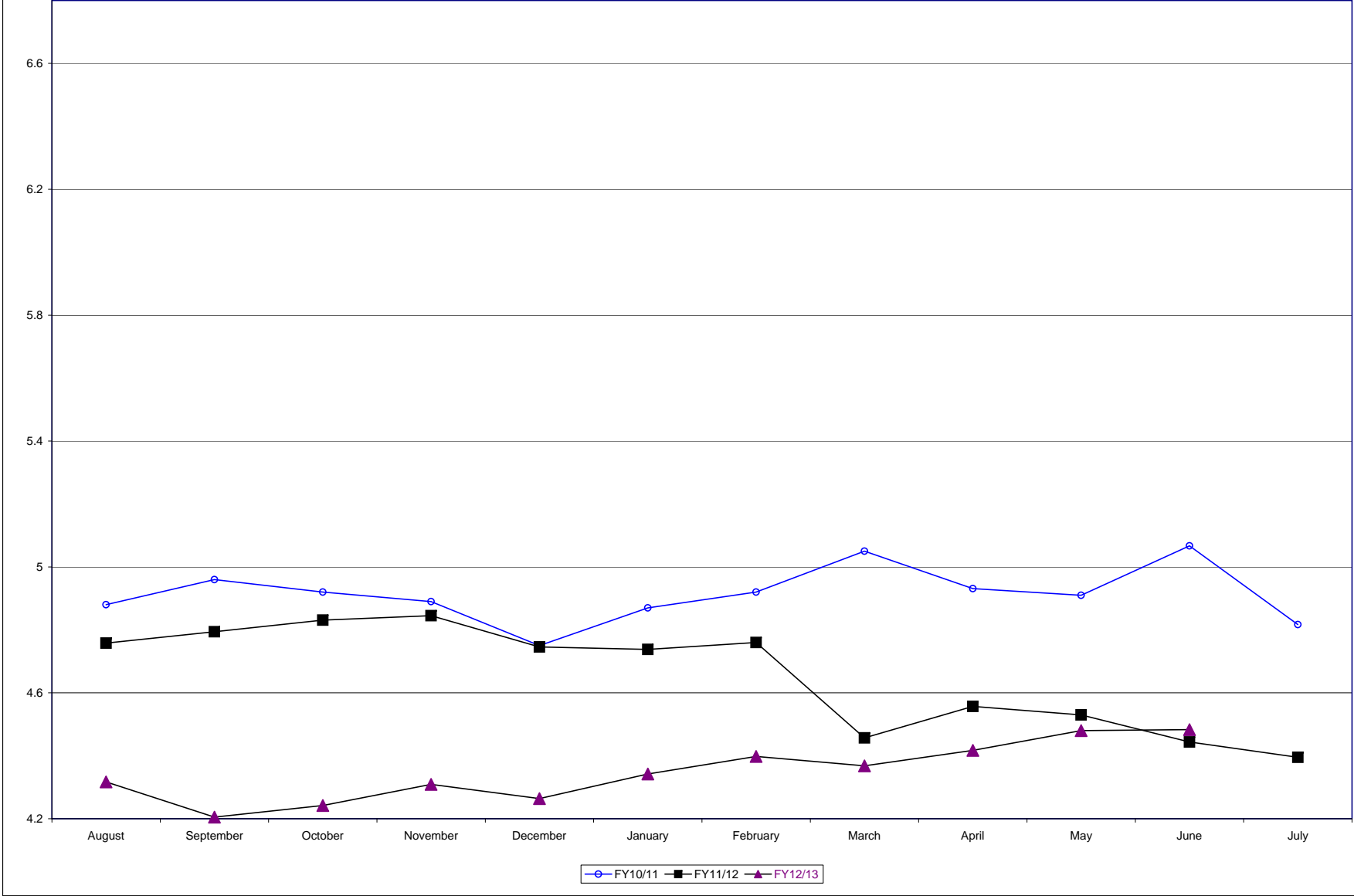
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

**UCLA STORE
INCOME STATEMENT**

JUN. 11(05/26/13-06/29/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 11 MO(07/29/12-06/29/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
438,567	536,314	<97,747>	9,167,477	9,210,906	<43,429>	488,274	9,751,886
107,093	128,721	<21,628>	1,096,849	1,245,314	<148,465>	112,626	1,255,812
1,154,761	1,176,945	<22,184>	10,040,334	9,940,547	99,787	1,065,183	8,938,664
1,604,720	2,112,000	<507,280>	15,137,411	18,616,800	<3,479,390>	1,697,311	16,230,295
222,325	260,144	<37,819>	3,020,824	2,977,852	42,972	260,875	3,079,490
76,335	65,000	11,335	1,272,680	1,031,000	241,680	49,451	829,732
245,300	254,962	<9,662>	4,774,915	4,893,796	<118,881>	245,936	4,741,204
3,849,101	4,534,086	<684,985>	44,510,490	47,916,215	<3,405,725>	3,919,656	44,827,082
2,588,721	3,134,613	545,892	31,048,392	33,585,302	2,536,910	2,683,712	31,469,069
<8,126>	2,620	10,746	37,483	41,560	4,077	5,985	52,236
<6,048>	2,020	8,068	8,465	19,300	10,835	<9,698>	7,070
4,597	4,060	<537>	39,317	38,150	<1,167>	<727>	29,754
<8,501>	5,330	13,831	29,621	49,390	19,769	<8,843>	31,654
<11,433>	1,330	12,763	5,178	15,480	10,302	<3,135>	13,792
<806>	230	1,036	3,717	3,600	<117>	<795>	2,109
<8,503>	1,520	10,023	15,933	20,660	4,727	4,264	27,953
<38,819>	17,110	55,929	139,714	188,140	48,426	<12,949>	164,568
2,549,902	3,151,723	601,821	31,188,106	33,773,442	2,585,336	2,670,763	31,633,637
67.3	69.1	1.9	69.8	70.1	0.3	68.5	70.2
1,299,199	1,382,363	<83,164>	13,322,385	14,142,773	<820,388>	1,248,894	13,193,446
32.7	30.9	1.9	30.2	29.9	0.3	31.5	29.8
<1.0>	0.4	1.4	0.3	0.4	0.1	<0.3>	0.4
33.8	30.5	3.3	29.9	29.5	0.4	31.9	29.4
23.6	26.9	<3.3>	23.1	25.3	<2.2>	21.1	25.1
39.9	32.4	7.5	32.6	32.0	0.7	40.0	32.3
53.3	53.5	<0.2>	51.0	51.9	<1.0>	53.6	51.6
20.3	17.4	2.9	20.1	19.0	1.1	20.1	20.1
33.7	30.1	3.7	28.5	30.3	<1.8>	31.1	29.0
50.6	50.4	0.3	50.4	52.0	<1.6>	53.9	51.8
39.9	34.5	5.4	24.7	26.0	<1.3>	32.7	23.9
73,784	71,730	2,054	861,129	931,268	<70,139>	69,220	914,544
1,372,983	1,454,093	<81,110>	14,183,513	15,074,041	<890,528>	1,318,114	14,107,990
255,995	291,787	35,792	2,856,546	3,184,067	327,521	270,109	3,016,325
3,024	2,500	<524>	13,209	7,500	<5,709>	5,138	14,969
158,957	162,647	3,690	1,516,296	1,581,277	64,981	158,570	1,511,365
417,975	456,934	38,959	4,386,051	4,772,844	386,793	433,817	4,542,658
10.9	10.1	<0.8>	9.9	10.0	0.1	11.1	10.1
130,691	157,617	26,926	1,426,908	1,682,152	255,244	132,018	1,385,155
8,010	5,470	<2,540>	101,137	89,845	<11,292>	6,000	99,714
14,323	14,175	<148>	153,902	156,165	2,263	14,737	157,999
80	125	45	972	1,375	403	80	1,181
26	24	<2>	284	231	<53>	28	240
2,043	1,125	<918>	21,646	21,205	<441>	2,520	21,144
0	0	0	4,500	4,425	<75>	0	4,475
5,113	3,530	<1,583>	55,055	53,650	<1,405>	4,402	55,245
20,136	24,625	4,489	294,092	314,645	20,553	18,053	269,886
900	900	0	13,116	12,850	<266>	1,075	14,120
0	0	0	0	0	0	0	681
0	0	0	0	0	0	0	431
0	0	0	0	0	0	0	<23>
0	0	0	0	0	0	0	576
9,661	11,525	1,864	194,824	190,670	<4,154>	6,168	166,103
<895>	<600>	295	<57,508>	<65,406>	<7,898>	0	<61,166>
68	75	7	248,412	240,825	<7,587>	92	242,832
723	1,650	927	46,767	31,110	<15,657>	2,826	37,417
0	0	0	0	0	0	0	175
0	0	0	0	0	0	0	<28>
54,206	57,673	3,467	703,953	757,535	53,582	58,280	704,465
1,224	0	<1,224>	6,099	0	<6,099>	<947>	10,165
184	0	<184>	7,473	0	<7,473>	59	3,594
258	0	<258>	631	0	<631>	0	0
0	0	0	1,150	2,050	900	0	4,171
212	0	<212>	1,782	1,300	<482>	0	1,608
0	0	0	300	300	0	0	900
7,831	200	<7,631>	72,512	3,692	<68,820>	355	2,741
0	500	500	8,628	1,100	<7,528>	520	5,074
26,902	26,100	<802>	26,902	26,100	<802>	23,190	23,190
0	0	0	38,838	37,400	<1,438>	0	37,864
0	140	140	39,002	39,140	138	140	42,021
0	0	0	53	0	<53>	0	<53>
0	3	3	0	15	15	0	0
4,200	1,720	<2,480>	104,185	52,900	<51,285>	1,836	49,520
285,895	306,577	20,682	3,516,328	3,655,374	139,046	271,397	3,281,444
703,871	763,511	59,640	7,902,379	8,428,218	525,839	705,214	7,824,102
669,112	690,582	<21,470>	6,281,134	6,645,823	<364,689>	612,900	6,283,889
26,871	30,143	3,272	284,100	307,586	23,486	26,511	283,752
146,945	163,815	16,870	1,600,624	1,685,156	84,532	141,103	1,565,313
62,856	70,416	7,560	664,013	720,341	56,328	62,638	668,976
34,427	33,846	<581>	355,856	378,189	22,333	26,414	354,355
101,232	120,312	19,080	1,012,909	1,088,397	75,488	93,115	1,034,692
68,628	68,419	<209>	747,458	765,370	17,912	66,353	724,302
39,898	25,896	<14,002>	364,902	302,604	<62,298>	31,738	314,414
66,665	69,375	2,710	748,587	763,125	14,538	69,446	767,243
547,522	582,222	34,700	5,778,449	6,010,768	232,319	517,318	5,713,046
121,590	108,360	13,230	502,685	635,055	<132,369>	95,582	570,842

UCLA RESTAURANTS
INCOME STATEMENT

JUN. 11(05/26/13-06/29/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 11 MO(07/29/12-06/29/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
142,212	128,844	13,368	1,530,524	1,417,501	113,023	129,943	1,479,557
175,296	179,939	<4,643>	1,898,256	2,077,257	<179,001>	173,156	2,056,413
136,879	143,958	<7,079>	1,424,386	1,510,610	<86,224>	135,501	934,370
198,966	198,324	642	2,441,948	2,531,698	<89,750>	200,121	2,401,821
237,472	250,026	<12,554>	2,498,598	2,521,566	<22,968>	231,645	2,576,569
195,374	163,387	31,987	2,654,194	2,181,978	472,216	166,794	1,955,009
1,086,199	1,064,478	21,721	12,447,906	12,240,610	207,296	1,037,159	11,403,739
393,592	364,139	<29,453>	4,325,360	4,139,208	<186,152>	373,948	3,965,640
36.2	34.2	<2.0>	34.8	33.8	<0.9>	36.1	34.8
692,607	700,339	<7,732>	8,122,546	8,101,402	21,144	663,211	7,438,099
63.8	65.8	<2.0>	65.3	66.2	<0.9>	64.0	65.2
67.4	68.1	<0.7>	67.3	68.6	<1.3>	65.0	66.5
61.3	64.1	<2.8>	62.6	63.9	<1.3>	65.0	64.6
64.3	66.9	<2.6>	64.6	66.8	<2.2>	62.4	64.9
67.1	68.8	<1.7>	68.7	69.3	<0.7>	66.9	69.4
64.1	65.3	<1.1>	64.6	65.7	<1.1>	65.0	64.9
59.7	62.4	<2.7>	64.1	63.5	0.6	58.7	60.7
208,164	166,489	41,675	2,117,065	1,827,857	289,208	179,421	1,778,786
900,770	866,828	33,942	10,239,612	9,929,259	310,353	842,632	9,216,885
291,910	303,249	11,339	3,040,997	3,081,611	40,614	288,223	2,967,033
7,102	329	<6,773>	40,011	15,096	<24,915>	324	18,114
218,083	202,063	<16,020>	2,231,887	2,122,817	<109,070>	203,849	2,030,052
<33,575>	<31,339>	2,236	<366,296>	<347,515>	18,781	<32,697>	<318,829>
483,520	474,302	<9,218>	4,946,600	4,872,009	<74,591>	459,700	4,696,368
44.5	44.6	0.1	39.7	39.8	0.1	44.3	41.2
147,793	172,105	24,312	1,612,193	1,788,167	175,974	144,653	1,543,144
2,642	2,105	<537>	23,034	18,560	<4,474>	984	22,759
4,369	4,608	239	46,036	50,433	4,397	4,401	50,656
515	1,500	985	13,873	17,500	3,627	659	12,967
60,443	53,018	<7,425>	586,045	606,405	20,360	52,856	552,989
5.6	5.0	<0.6>	4.7	5.0	0.2	5.1	4.9
4,665	3,705	<960>	53,195	41,700	<11,495>	4,315	40,184
0	0	0	0	0	0	0	7
<8,615>	<9,450>	<835>	<99,436>	<100,950>	<1,514>	<8,255>	<88,067>
5,857	4,135	<1,722>	43,674	29,459	<14,215>	5,138	35,091
7,991	6,994	<997>	71,253	62,668	<8,585>	6,850	73,730
762	1,060	298	20,431	14,025	<6,406>	596	14,407
2,242	2,639	397	65,413	71,967	6,554	628	62,132
0	100	100	1,401	1,100	<301>	0	0
4	27	23	52	296	244	0	40
11,225	4,898	<6,327>	118,922	56,823	<62,099>	5,341	77,775
44,987	25,873	<19,114>	341,559	315,463	<26,096>	23,396	304,952
1,690	1,901	211	18,799	21,331	2,532	1,609	18,619
711	757	46	9,649	8,601	<1,048>	990	9,772
20	0	<20>	27	0	<27>	0	233
625	500	<125>	15,200	3,600	<11,600>	931	4,296
86	401	315	2,481	4,252	1,771	972	5,593
0	0	0	10,261	6,300	<3,961>	0	870
0	0	0	600	0	<600>	0	600
946	0	<946>	10,498	0	<10,498>	750	750
9,229	13,495	4,266	283,785	273,086	<10,699>	11,454	155,690
298,187	290,371	<7,816>	3,248,945	3,290,786	41,841	258,267	2,899,191
781,707	764,673	<17,034>	8,195,545	8,162,795	<32,750>	717,967	7,595,560
119,063	102,155	16,908	2,044,067	1,766,464	277,603	124,665	1,621,325
31,085	31,288	203	320,468	313,613	<6,855>	28,092	293,699
48,484	45,189	<3,295>	556,507	539,111	<17,396>	43,035	500,844
20,739	18,819	<1,920>	231,010	223,240	<7,770>	19,104	215,086
11,359	9,046	<2,313>	122,437	115,044	<7,393>	8,056	113,487
33,402	32,155	<1,247>	349,789	335,063	<14,726>	28,399	331,302
57,853	65,300	7,447	630,102	730,476	100,374	55,936	610,583
33,634	24,717	<8,917>	307,613	288,823	<18,790>	26,755	265,051
99,105	106,614	7,509	1,100,514	1,172,754	72,240	101,339	923,944
335,661	333,128	<2,533>	3,618,440	3,718,124	99,684	310,716	3,253,996
<216,598>	<230,973>	14,375	<1,574,373>	<1,951,660>	377,287	<186,051>	<1,632,670>
337,254	329,521	7,733	3,833,620	3,825,739	7,880	338,797	3,588,203
118,058	113,942	4,116	1,291,615	1,278,804	12,811	118,450	1,109,004
219,196	215,579	3,617	2,542,005	2,546,935	<4,931>	220,347	2,479,199
5.10	5.03	0.07	5.04	4.97	0.08	4.90	4.75
6.40	6.07	0.33	6.23	6.04	0.19	6.17	6.04
4.40	4.48	<0.08>	4.44	4.42	0.02	4.21	4.17
32,123	32,049	<74>	328,013	327,320	<693>	31,128	316,679
33.81	33.21	0.60	37.95	37.40	0.55	33.32	36.01

SERVICES DIVISION
INCOME STATEMENT

JUN. 11(05/26/13-06/29/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 11 MO(07/29/12-06/29/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
20,422	13,983	6,439	174,828	177,559	<2,731>	22,076	167,860
20,422	13,983	6,439	174,828	177,559	<2,731>	22,076	167,860
309	618	309	6,298	5,157	<1,141>	441	4,685
20,112	13,365	6,747	168,531	172,402	<3,871>	21,635	163,175
98.5	95.6	2.9	96.4	97.1	<0.7>	98.0	97.2
98.5	95.6	2.9	96.4	97.1	<0.7>	98.0	97.2
90,475	90,000	475	1,970,990	2,124,525	<153,535>	103,478	1,848,570
89,312	86,548	2,764	969,383	940,277	29,106	88,335	898,430
179,787	176,548	3,239	2,940,373	3,064,802	<124,429>	191,813	2,747,000
199,899	189,913	9,986	3,108,904	3,237,204	<128,300>	213,449	2,910,175
30,325	34,320	3,995	342,166	363,556	21,390	30,677	340,680
405	0	<405>	1,686	0	<1,686>	0	0
507	1,610	1,103	8,026	19,738	11,712	224	8,341
31,237	35,930	4,693	351,878	383,294	31,416	30,901	349,021
153.0	257.0	104.0	201.3	215.9	14.6	140.0	207.9
14,874	16,472	1,598	158,975	176,565	17,590	14,389	150,356
360	700	340	9,099	9,414	315	24	8,369
695	732	37	7,406	8,026	620	694	7,892
0	105	105	898	1,155	257	332	2,269
0	3,000	3,000	12,302	18,500	6,198	143	14,810
0	0	0	8,000	8,000	0	0	<2,010>
0	200	200	0	450	450	0	0
707	4,400	3,693	21,228	49,000	27,772	75	17,959
35	216	181	5,002	1,787	<3,215>	0	2,538
3,133	3,083	<50>	27,188	29,838	2,650	2,083	26,088
544	1,150	606	3,614	12,650	9,036	540	8,840
3,113	4,150	1,037	40,787	45,650	4,863	3,302	45,298
0	0	0	183,215	212,661	29,446	1,896	104,233
9,047	10,000	953	136,601	142,000	5,399	9,771	134,576
0	0	0	128	0	<128>	28	236
33,868	29,209	<4,659>	526,183	526,744	561	32,650	515,206
66,376	73,417	7,041	1,140,625	1,242,440	101,815	65,927	1,036,658
97,613	109,347	11,734	1,492,503	1,625,734	133,231	96,829	1,385,679
102,286	80,566	21,720	1,616,401	1,611,470	4,931	116,620	1,524,495
2,008	2,370	362	22,792	24,722	1,930	1,888	21,835
7,257	6,776	<481>	109,787	114,433	4,646	7,316	103,871
3,208	2,912	<296>	47,184	49,062	1,878	3,359	46,309
1,757	1,400	<357>	25,169	25,679	510	1,416	24,405
5,166	4,977	<189>	71,258	73,177	1,919	4,993	71,074
12,173	12,137	<36>	132,585	135,765	3,180	11,770	128,478
7,077	4,592	<2,485>	64,727	53,663	<11,064>	5,630	55,772
6,039	5,695	<344>	64,809	62,645	<2,164>	6,338	60,510
44,685	40,859	<3,826>	538,311	539,146	834	42,710	512,254
57,601	39,707	17,894	1,078,089	1,072,324	5,765	73,910	1,012,241

UCLA STUDENT UNION
INCOME STATEMENT

JUN. 11(05/26/13-06/29/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 11 MO(07/29/12-06/29/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
64,277	47,715	16,562	454,692	397,707	56,985	64,308	438,018
1,598	2,834	<1,236>	24,429	28,525	<4,096>	2,818	24,083
63,170	44,460	18,710	625,200	577,023	48,177	55,480	591,356
129,045	95,009	34,036	1,104,321	1,003,255	101,066	122,606	1,053,457
63,534	43,481	<20,053>	615,404	564,325	<51,079>	55,001	582,118
12,636	13,598	962	97,787	100,661	2,874	19,397	114,478
135	75	<60>	752	725	<27>	34	628
76,304	57,154	<19,150>	713,943	665,711	<48,232>	74,432	697,224
59.1	60.2	1.0	64.7	66.4	1.7	60.7	66.2
52,741	37,855	14,886	390,377	337,544	52,833	48,173	356,232
40.9	39.8	1.0	35.4	33.6	1.7	39.3	33.8
80.3	71.5	8.8	78.5	74.7	3.8	69.8	73.9
91.6	97.4	<5.8>	96.9	97.5	<0.5>	98.8	97.4
<0.6>	2.2	<2.8>	1.6	2.2	<0.6>	0.9	1.6
6,020	14,416	<8,396>	197,767	191,647	6,120	6,595	182,063
1,500	1,959	<459>	20,757	21,551	<794>	1,661	25,665
11,337	7,827	3,510	111,053	101,580	9,473	9,831	103,631
18,857	24,202	<5,345>	329,577	314,778	14,799	18,087	311,359
71,599	62,057	9,542	719,954	652,322	67,632	66,260	667,591
30,097	30,648	551	326,337	334,456	8,119	29,756	321,204
20,852	23,541	2,689	219,041	232,870	13,829	21,247	238,733
50,949	54,189	3,240	545,378	567,326	21,948	51,003	559,937
39.5	57.0	17.6	49.4	56.6	7.2	41.6	53.2
14,963	16,277	1,314	161,019	173,427	12,408	14,404	152,077
1,038	655	<383>	13,473	8,320	<5,153>	834	10,269
3,376	3,426	50	36,581	37,071	490	3,416	37,556
0	1,125	1,125	1,843	3,375	1,532	109	2,032
2,149	2,088	<61>	7,593	6,650	<943>	2,883	7,465
<959>	0	959	4,851	5,495	644	<449>	5,952
0	0	0	3,896	5,258	1,362	117	5,451
11,967	11,964	<3>	35,584	30,959	<4,625>	11,464	33,662
1,972	6,154	4,182	133,102	99,066	<34,036>	6,079	125,259
0	0	0	0	0	0	0	200
10	240	230	3,176	3,455	279	220	5,791
0	70	70	20	1,090	1,070	0	105
0	30	30	608	567	<41>	0	880
0	0	0	563	600	37	<65>	1,202
260	20	<240>	1,088	1,729	641	45	2,493
475	601	126	5,313	6,581	1,268	462	8,675
1,034	323	<711>	26,899	10,393	<16,506>	994	14,054
1,466	1,083	<383>	16,124	11,913	<4,211>	1,205	13,498
1,256	1,149	<107>	15,403	14,679	<724>	1,275	14,764
0	27	27	153	349	197	<6>	<37>
900	1,175	275	13,162	12,929	<233>	1,090	16,207
0	0	0	2,769	2,637	<132>	0	2,638
15,417	15,417	0	169,583	169,587	4	15,417	169,583
8,262	13,500	5,238	124,734	140,000	15,266	8,935	122,620
63,585	75,324	11,739	777,538	746,130	<31,408>	68,427	752,396
114,534	129,513	14,980	1,322,916	1,313,456	<9,460>	119,430	1,312,333
<42,935>	<67,456>	24,521	<602,962>	<661,134>	58,172	<53,170>	<644,741>
3,276	3,574	298	35,291	36,525	1,234	3,117	34,980
5,361	4,239	<1,122>	53,511	48,859	<4,652>	4,812	50,413
2,370	1,822	<548>	22,932	20,879	<2,053>	2,209	22,313
1,298	876	<422>	12,160	10,812	<1,348>	932	11,786
3,817	3,114	<703>	34,610	31,399	<3,211>	3,284	34,450
36,166	36,045	<121>	393,894	403,229	9,335	34,967	381,691
21,025	13,646	<7,379>	192,296	159,463	<32,833>	16,725	165,691
13,312	18,125	4,813	187,062	199,375	12,313	17,038	192,769
86,625	81,441	<5,184>	931,756	910,541	<21,214>	83,084	894,093
<129,560>	<148,897>	19,337	<1,534,718>	<1,571,675>	36,958	<136,255>	<1,538,834>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

JUN. 11(05/26/13-06/29/13)			FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH			YTD 11 MO(07/29/12-06/29/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
287,984	295,529	7,545	3,205,322	3,248,796	43,474	286,294	3,209,375
0	300	300	2,217	3,300	1,083	807	4,336
25,779	32,856	7,077	321,124	368,437	47,313	26,528	346,471
<200>	0	200	<200>	0	200	0	0
313,563	328,685	15,122	3,528,463	3,620,533	92,070	313,629	3,560,182
5.6	5.4	<0.3>	5.5	5.4	<0.1>	5.6	5.6
0	1,000	1,000	9,770	11,000	1,230	0	11,667
0	833	833	7,000	9,163	2,163	0	4,161
134,973	139,184	4,211	1,418,420	1,507,898	89,478	124,264	1,325,265
6,038	7,644	1,606	93,783	86,225	<7,558>	6,300	81,308
9,973	10,028	55	100,121	108,688	8,567	9,966	105,351
912	1,218	306	10,510	12,299	1,789	901	10,104
1,241	2,338	1,097	16,752	23,100	6,348	1,348	26,873
0	40	40	0	440	440	0	0
5,056	7,299	2,243	24,857	25,333	476	4,741	20,628
0	0	0	0	208	208	0	0
0	855	855	4,463	9,405	4,942	986	1,953
188	393	206	2,868	4,393	1,526	338	2,461
343	620	277	2,348	6,100	3,752	11	4,138
0	0	0	14	0	<14>	0	0
246	337	91	2,947	3,707	760	307	3,422
<671>	<1,500>	<829>	<7,048>	<16,500>	<9,452>	<1,861>	<30,243>
0	50	50	1,948	550	<1,398>	<240>	1,847
2,561	2,482	<79>	28,772	27,302	<1,470>	2,503	27,050
2,524	1,750	<774>	10,499	17,050	6,551	1,363	17,622
2,572	1,906	<666>	24,296	20,822	<3,474>	<8,150>	9,266
4,591	5,652	1,061	53,911	65,514	11,603	4,496	48,977
9,150	10,244	1,094	108,172	112,684	4,512	9,836	117,463
11	5	<6>	833	255	<578>	98	535
5,365	8,453	3,088	101,113	105,701	4,588	4,391	100,263
<23>	80	103	43	880	837	3	<29>
20,440	21,000	560	224,840	231,000	6,160	18,338	201,718
2,874	4,556	1,683	36,042	42,306	6,264	4,787	32,681
1,020	796	<224>	9,296	8,618	<678>	814	8,953
10,123	10,123	0	111,351	111,734	383	9,828	108,477
22	1,200	1,178	8,503	5,068	<3,435>	1,668	7,465
9,167	9,442	275	100,833	104,286	3,453	9,167	101,246
2,280	2,280	0	14,305	14,280	<25>	2,647	12,347
26,560	35,020	8,460	136,001	138,020	2,019	14,670	125,486
675	200	<475>	17,358	12,200	<5,158>	624	10,624
2,666	5,665	2,999	36,376	52,437	16,061	2,197	37,516
2,940	3,255	315	32,935	35,030	2,095	5,896	40,170
7,417	7,640	223	81,585	84,040	2,455	7,417	81,583
15,498	15,929	431	170,478	175,219	4,741	15,498	170,078
<781>	500	1,281	21,250	22,200	950	0	22,728
285,947	318,517	32,570	3,017,545	3,178,655	161,110	255,149	2,851,155
599,510	647,202	47,692	6,546,008	6,799,188	253,180	568,778	6,411,337
14,774	14,728	<46>	160,904	164,763	3,859	14,284	155,919
8,589	5,577	<3,012>	78,553	65,168	<13,385>	6,832	67,684
14,862	17,273	2,411	163,979	190,003	26,024	14,035	174,029
38,225	37,578	<647>	403,436	419,934	16,498	35,151	397,632
637,735	684,780	47,045	6,949,444	7,219,122	269,678	603,929	6,808,969
<552,918>	<592,368>	<39,450>	<5,932,406>	<6,196,324>	<263,918>	<509,792>	<5,782,942>
<26,204>	<26,204>	0	<284,273>	<284,273>	0	<25,142>	<271,722>
<3,692>	<3,692>	0	<39,265>	<39,265>	0	<3,733>	<39,704>
<54,921>	<62,516>	<7,595>	<693,500>	<699,260>	<5,760>	<65,262>	<714,601>
<637,735>	<684,780>	<47,045>	<6,949,444>	<7,219,122>	<269,678>	<603,929>	<6,808,969>
0	0	<0>	0	0	<0>	0	<0>

MAINTENANCE DIVISION
EXPENSE STATEMENT

JUN. 11(05/26/13-06/29/13)						FISCAL YEAR 12-13			FISCAL YEAR 11-12	
CURRENT MONTH						YTD 11 MO(07/29/12-06/29/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE		ACTUAL	BUDGET	VARIANCE	MONTH	YTD		
97,914	96,723	<1,191>	Career Wages	1,029,422	1,080,977	51,555	92,825	1,026,732		
362	0	<362>	Limited Appointment	37,922	0	<37,922>	274	11,169		
0	0	0	Student Wages	<799>	0	799	0	0		
<160>	0	160	Labor Recharge	<1,850>	0	1,850	<200>	<12,817>		
<2,385>	<4,216>	<1,831>	Billed Labor Costs	<42,967>	<45,807>	<2,840>	<4,041>	<49,710>		
<2,597>	<3,000>	<403>	Capitalized Wages	<50,719>	<33,000>	17,719	<12,750>	<55,353>		
93,134	89,507	<3,627>	TOTAL WAGES	971,008	1,002,170	31,162	76,108	920,021		
52,050	62,404	10,354	Employee Benefits	579,906	678,660	98,754	54,224	580,929		
29	165	136	Office Supplies	2,278	2,015	<263>	261	2,255		
822	881	60	Telephone	7,504	9,647	2,143	731	8,840		
0	180	180	Trav/Trips/Conference	431	1,980	1,549	0	1,895		
0	0	0	Training Programs	4,543	0	<4,543>	0	0		
6,233	4,664	<1,569>	Paper	52,825	48,448	<4,377>	5,083	50,388		
4,442	4,031	<411>	Cleaning Supplies	50,471	46,519	<3,952>	4,462	51,833		
2,561	823	<1,738>	Replacements	15,358	10,556	<4,802>	758	13,363		
1,131	787	<344>	Laundry	7,295	9,770	2,475	1,075	8,163		
6,831	11,725	4,894	Repairs & Maintenance	159,034	150,475	<8,559>	21,012	175,722		
2,783	2,925	142	Repairs & Mtce-Elevator	32,818	32,175	<643>	2,787	31,630		
53	0	<53>	Repairs & Mtce-Equip	1,010	800	<210>	0	947		
330	275	<55>	Painting Program	2,074	3,025	951	355	3,099		
0	225	225	Incidental Proj Exp	277	2,475	2,198	382	1,995		
2,149	2,450	301	Air Conditioning-Maint	36,945	27,450	<9,495>	3,226	27,280		
9,121	6,804	<2,317>	Rub Remvl/Hauling	87,712	80,997	<6,715>	7,723	80,216		
4,177	3,219	<958>	Rodent & Pest Control	39,972	35,409	<4,563>	3,242	33,202		
1,351	880	<471>	Rentals-Truck	7,497	6,880	<617>	1,285	8,262		
94,062	102,438	8,376	TOTAL OTHER CONTROL.	1,087,951	1,147,281	59,330	106,605	1,080,019		
187,196	191,945	4,749	TOTAL CONTROLLABLE EXP	2,058,958	2,149,451	90,493	182,714	2,000,040		
			Less: Allocated Exp							
18,138	19,665	1,527	Depreciation	178,320	216,315	37,995	16,093	170,792		
18,138	19,665	1,527	TOTAL ALLOCATED EXP	178,320	216,315	37,995	16,093	170,792		
205,334	211,610	6,276	NET EXPENSE	2,237,279	2,365,766	128,487	198,806	2,170,832		
<174,821>	<181,901>	<7,080>	Allocated-Svs and Ent	<1,904,040>	<2,034,841>	<130,801>	<169,026>	<1,845,054>		
<6,056>	<6,057>	<1>	Allocated-USAC	<66,633>	<66,634>	<1>	<6,059>	<66,644>		
<2,296>	<2,296>	0	Allocated-GSA	<25,249>	<25,249>	0	<2,295>	<25,255>		
<7,387>	<6,628>	759	Allocated-Comm Board	<80,452>	<74,278>	6,174	<7,142>	<77,960>		
<14,774>	<14,728>	46	Allocated-A & SS	<160,904>	<164,763>	<3,859>	<14,284>	<155,919>		
<205,334>	<211,610>	<6,276>	TOTAL OTHER	<2,237,278>	<2,365,765>	<128,487>	<198,806>	<2,170,832>		
0	0	<0>	TOTAL EXPENSE	1	1	0	0	1		

UTILITIES
EXPENSE STATEMENT

JUN. 11(05/26/13-06/29/13)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
27,894	15,248	<12,646>	Chiller Water
68,522	51,983	<16,539>	Elec-Non Air Cond.
10,701	5,279	<5,422>	Water-Non Air Cond.
9,185	5,870	<3,315>	Steam-Non Air Cond.
1,857	2,478	621	Gas
118,159	80,858	<37,301>	TOTAL OTHER CONTROL.
118,159	80,858	<37,301>	TOTAL CONTROLLABLE EXP
<101,634>	<68,852>	32,782	Allocated-Svs and Ent
<2,641>	<2,641>	0	Allocated-USAC
<1,001>	<1,001>	0	Allocated-GSA
<4,294>	<2,787>	1,507	Allocated-Comm Board
<8,589>	<5,577>	3,012	Allocated-A & SS
<118,159>	<80,858>	37,301	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 12-13			FISCAL YEAR 11-12	
YTD 11 MO(07/29/12-06/29/13)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
187,120	146,976	<40,144>	18,737	127,624
705,190	601,586	<103,604>	55,769	613,763
105,341	74,378	<30,963>	7,919	90,933
65,042	86,566	21,524	7,425	78,696
24,744	32,851	8,107	4,868	31,301
1,087,437	942,357	<145,080>	94,718	942,317
1,087,437	942,357	<145,080>	94,718	942,317
<929,539>	<804,550>	124,989	<80,848>	<800,929>
<29,059>	<29,059>	0	<2,627>	<28,906>
<11,011>	<11,011>	0	<995>	<10,955>
<39,276>	<32,570>	6,706	<3,416>	<33,843>
<78,552>	<65,168>	13,384	<6,832>	<67,684>
<1,087,437>	<942,358>	145,079	<94,718>	<942,317>
0	<1>	<1>	0	0