

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
May (04/29/12 - 05/26/12)**

**Prepared
June 11, 2012**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

TABLE OF CONTENTS

Income and Loss Summary Statement –
Divisions at Contribution Level

Income and Loss Summary Statement –
Divisions Fully Allocated

P/L Reconciliation

Balance Sheet

Statement of Cash Flows

Cash Reserve Computation

Capital Expenditures

Accounts Receivable Aging Report

Aged Accounts Balances Graph

Past Due Accounts Balances Graph

Store Inventory at Cost

Store Inventory Turns

UCLA Store Operations Operating Summary Statement

UCLA Restaurants Operating Summary Statement

Services Division Operating Summary Statement

Student Support/Union Operating Summary Statement

Administrative & Support Services Operating Summary Statement

Maintenance Operating Summary Statement

Utilities Operating Summary Statement

ASUCLA
P/L Reconciliation
May-12

<i>Financial Analysis</i>	\$000's	
	May-12	
Budgeted Net Income/(Loss)		(65)
UCLA Store		
Gross Margin:		
Bearwear gross income \$50K below plan due to slow foot traffic during the One Day Sale and from campus visitors plus an aggressive budget	(26)	
FastTrack gross income \$16K below plan due to an aggressive budget and reduced sales in nonessential items due to economy	(6)	
Graduation Center gross income \$30K above plan due mainly to timing: the Yearbook Portrait season has been extended and students are ordering their regalia packages when taking their senior portraits	26	
Campus Photo Studio gross income \$31K above plan due to the extension of the Yearbook Portrait season	30	
Computer Store gross income \$740K below plan due to reduced sales to departments and individual customers	(105)	
HSS Dental \$135K above plan due to enrollment increase and lower than planned backordered items	22	
Other, positive controllables mainly career wages, employee benefits and bank card expense	7	
Total Contribution		(52)
UCLA Restaurants		
Gross Margin:		
Panda Express gross income above plan because the loss of sales to the newly opened CSSC was not as large as anticipated	10	
Northern Lights gross income \$8K below plan due to sales lost to other coffee areas opened in northern campus	(7)	
North Campus Student Ctr gross income \$28K below plan due to not fully realizing planned increase for facility and menu renovations	(14)	
Court Science Student Ctr gross income \$7K below plan due to some drop off in initial opening interest	(7)	
Café Synapse gross income \$11K below plan due to delay in starting new sales programs budgeted in this year	(8)	
YRL Café gross income \$22K above plan due to much better results than originally anticipated	16	
Catering gross income \$41K above plan due to additional breakfast meals for athletics teams plus a few unbudgeted large scale events	28	
Other, mainly negative controllables including bank card expense and career wages	(21)	
Total Contribution		(3)
Services		
Gross Margin:		
Licensing domestic income above plan due to timing; more sell-in following reduced sales in previous two months	43	
Leased Ops below plan due mainly to timing: the May CSSC ATM accrual for \$3K will post next month	(4)	
Total Wages lower than plan, mainly career	7	
Other, negative controllables mainly payment to UCLA	(24)	
Total Contribution		22
UCLA Student Union		
Gross Margin:		
Student Union Ops gross income \$15K below plan due mainly to an annual end of the year concert that did not occur, and a concert budgeted in May that was held in April	(15)	
Recreation & Games gross income below plan because the budget was based on prior year sales, which were higher	(2)	
AU Post Office gross income \$8K below plan due to an aggressive budget, sales are on par with prior year	(2)	
Other, positive controllables mainly student event expense and waiver pool	10	
Total Contribution		(9)
Allocated Expenses and Other		
A&SS higher than plan including repairs and maintenance-equip., insurance and Board of Directors (some of this is budgeted in June)	(13)	
Utilities higher than plan in all areas except chiller water mainly due to higher consumption than planned, especially at CSSC, an increase in water rates, and a water meter read error of \$12K that is expected to reverse in June	(40)	
Other	1	
Total		(52)
Actual Net Income/(Loss)		(159)

ASUCLA
P/L Reconciliation
Year-To-Date Through May 2012

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	361
UCLA Store	
Gross Margin:	
Bearwear gross income \$349K below plan due to an aggressive budget, reduced fan enthusiasm and the relocation of Pauley Pavilion events during the remodel	(235)
Graduation Center gross income \$86K above plan due to the extension of Yearbook Portrait season	66
Computer store gross income \$2.3M below plan due mostly to lower department and individual sales	(206)
New Text gross income \$357K below plan due to less requisitions and titles requested in comparison to last year; also students shopping elsewhere	(125)
Used Text gross income \$323K above plan due to better availability of used titles	78
APS gross margin above plan due to unplanned commission income for online electronic course readers offset slightly by regular sales lower than planned	46
Luvall Books gross income \$203K below plan due to undergraduate and F/EMBA sales moved to Ackerman and fewer law titles requested	(66)
Luvall Essentials/Market gross income \$92K below plan due to a very difficult retail climate and aggressive sales plan	(56)
Kinross and South Campus Stores' gross income \$184K below plan mainly due to the delay in opening	(79)
Total Wages lower than plan	85
Other, positive controllables mainly employee benefits and bank card expense	104
Total Contribution	(388)
UCLA Restaurants	
Gross Margin:	
Rubios gross income above plan due primarily to delayed opening of CSSC	24
Panda Express gross income above plan due to increased enrollment and delayed opening of CSSC	93
North Campus Student Center gross sales \$97K below plan due to aggressive budget this fiscal year; ytd sales slightly higher than prior year	(75)
Court Science Stu Ctr., Subway and Yoshinoya gross income \$480K below plan due to construction issues delaying opening from September to late February	(351)
Café Synapse gross income \$76K below plan due mostly to delay in starting new sales programs	(58)
YRL gross income \$121K above plan due to higher than anticipated sales for first year in operation	84
KH Coffeehouse gross income \$77K above plan due to increased enrollment and delayed opening of CSSC	44
Cooperage gross income \$152K above plan due to increased enrollment and delayed opening of CSSC	76
Catering gross income \$407K above plan due to athletics training table growth and multiple new client events throughout the year	247
Concessions gross income \$141K below plan due to delay in opening second coffee cart in addition to lower sales than planned at Wooden Center athletics events	(94)
Total Wages lower than plan, primarily student wages	12
Other, mainly negative controllables including bank card expense, laundry, and repairs and maintenance, with some positive offsets in areas such as employee benefits, advertising, and paper	(64)
Total Contribution	(62)
Services	
Gross Margin:	
Licensing domestic income below plan due to a slowdown in nationwide sales	(81)
Licensing foreign income below plan mostly due to a six month delay in launching the program in India	(53)
Leased Ops income below plan mainly due to delay in opening of CSSC until the end of February when utilities charges and ATM rents started	(51)
Photography income below plan due mainly to some cancelled events	(14)
Total Wages lower than plan, mainly career	54
Other, positive controllables mainly employee benefits, business promotion and domestic agency fee	58
Total Contribution	(87)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$35K above plan due to increased social business, strong parents weekend and UCLA's New Admit presentations	14
Recreation and Games gross income below plan due to sales much lower than prior year, which budget was based on	(23)
Other, negative controllables mainly student wages	(4)
Total Contribution	(13)
Allocated Expenses and Other	
A&SS lower than plan mainly in wages and employee benefits	18
Maintenance lower than plan due to positive employee benefits and more time spent on capital projects thus less labor and materials spent on repairs and maintenance, in addition to bringing pm drain cleaning service in-house	80
Utilities higher than plan due mainly to higher than planned consumption in electricity and water, especially at CSSC, and higher water rates than planned	(25)
Depreciation lower than plan due to timing of capitals in addition to the CSSC delayed opening until February	143
Other, mainly positive interest income from higher amounts of invested cash, and positive non-recurring	68
Total	284
Actual Net Income/(Loss)	95

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and short term investments	\$9,910	\$9,733	\$10,888
Accounts receivable	4,062	3,575	3,154
Less: Allowance for doubtful accounts	(89)	(82)	(81)
Accounts receivable, net	3,973	3,493	3,074
Student fees receivable	834	648	246
Inventories	5,872	7,112	6,644
Prepaid expenses and other current assets	180	163	233
Total current assets	20,770	21,150	21,085

LONG TERM ASSETS

Property, equipment and improvements	64,190	64,186	63,237
Less: Accumulated depreciation	(36,049)	(35,831)	(34,082)
Total Long Term Assets	28,141	28,355	29,155

TOTAL ASSETS

48,911 49,505 50,240

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable	\$4,038	\$4,038	\$5,491
Wages and payroll taxes payable	2,441	2,422	2,630
Sales Tax Payable & Other Liabilities	689	1,166	851
Interest payable	365	308	143
Deferred Income	264	268	176
Funds Held for Others	172	202	101
Current portion of long term debt	673	673	673
Total current liabilities	8,642	9,077	10,065

LONG TERM DEBT:

AU expansion loan	13,452	13,452	13,452
Total long term debt	13,452	13,452	13,452

TOTAL LIABILITIES

22,094 22,529 23,518

RETAINED EARNINGS:

Beginning Balance	26,722	26,722	26,034
Year-to-date net income/(loss)	95	255	688

Ending Balance

26,817 26,977 26,722

TOTAL LIABILITIES AND RETAINED EARNINGS

48,911 49,505 50,240

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
May 2012
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

	Current Month	Year to Date	Prior Year to Date
Net income/(loss)	(\$159)	\$95	\$1,084
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	221	\$2,065	1,990
Depreciation - textbook rental equipment	0	\$0	0
Loss (Gain) on disposals of fixed assets	0	\$0	21
(Increase)/decrease in current assets:			
Accounts receivable	(480)	(\$899)	(1,032)
Student fees receivable	(186)	(\$592)	(592)
Inventories	1,240	\$772	854
Prepaid expenses and other current assets	(17)	\$54	62
Increase/(decrease) in current liabilities:			
Accounts payable	(1)	(\$1,454)	1,069
Sales Tax Payable & Other Liabilities	(477)	(\$161)	(317)
Wages and payroll taxes payable	20	(\$188)	(139)
Interest payable	56	\$218	234
Deferred Income	(4)	\$87	33
Funds held for Others	(30)	\$71	95
Net cash provided/(used) by operating activities	\$185	\$70	\$3,363
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Purchase of textbook rental equipment	0	\$0	3
Purchase of property, equipment and improvements	(7)	(\$1,048)	(1,576)
Net cash used in investing activities	(\$7)	(\$1,048)	(\$1,573)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	\$0	0
Net cash provided/(used) by financing activities	\$0	\$0	\$0
NET INCREASE/(DECREASE) IN CASH AND S/T INVMT	\$178	(\$978)	\$1,791
CASH AND SHORT TERM INVESTMENTS, Beginning	\$9,733	10,888	\$10,097
CASH AND SHORT TERM INVESTMENTS, Ending	\$9,910	\$9,910	\$11,888

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**

May 2012

(\$000's)

CASH AND SHORT TERM INVESTMENTS	9,910
Less: Committed Capital Projects	
Court of Sciences Student Center	(114)
AGB Drape Replacement & Sound Paneling	(150)
HTS Renovation	(150)
Pauley Pavillion Remodel	(650)
AU & KH HVAC Systeem Upgrade	(155)
Subtotal	<u>(1,219)</u>
Adjustment for Cash Overdraft Entry	<u>(867)</u>
Uncommitted Cash	7,825
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>7,770</u>
RESERVE SURPLUS (DEFICIT)	<u><u>55</u></u>

ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2011-2012 May 2012

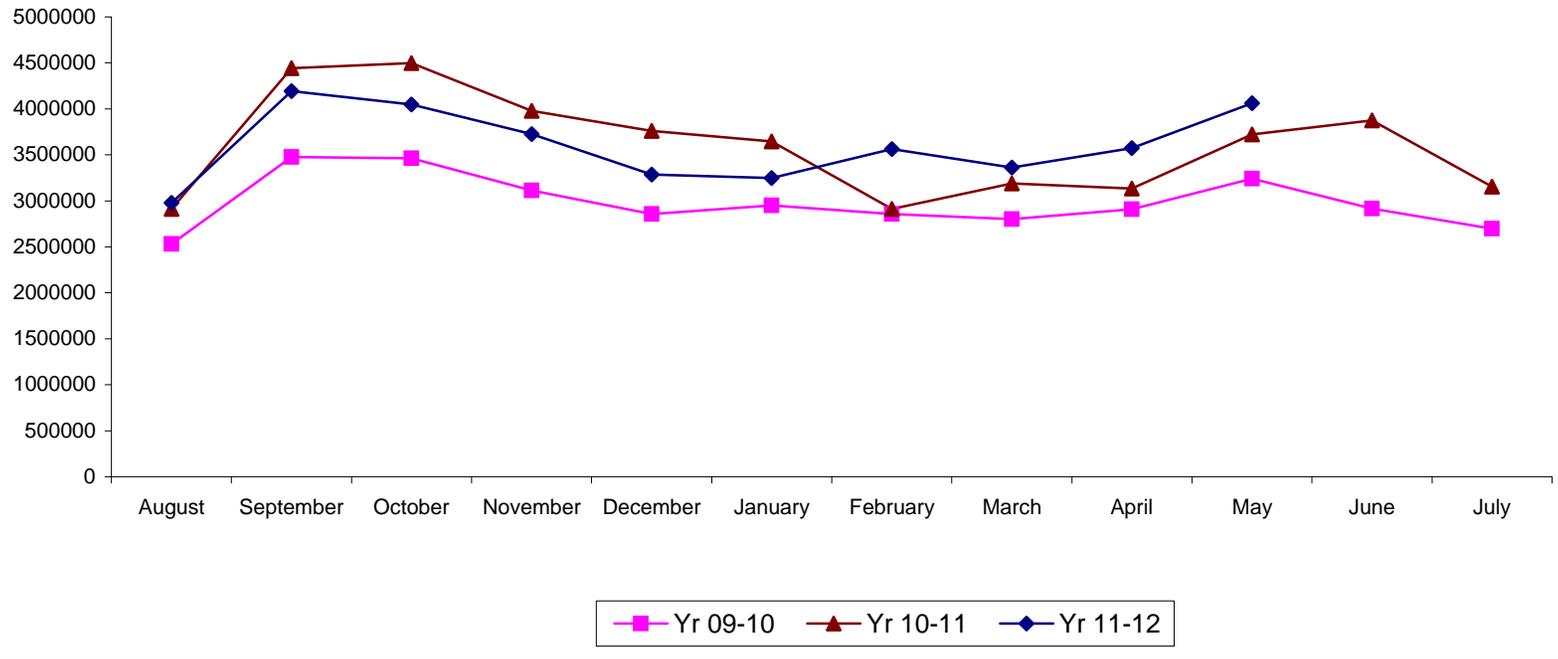
PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2011-S001 Store General Replacement	50.0	26.7	10.9	37.6	12.4		0.0	In Progress
2011-S002 Ackerman B & A Level Remodel	2,000.0	0.0	0.0	0.0	0.0		(2,000.0)	Cancelled moved to FY 12-13
2011-S003 Informal Photo-Photo Equipment	10.0	0.0	9.8	9.8	0.0		(0.2)	Completed Awaiting Invoice
2011-S004 HTS Renovation	150.0	0.0	0.0	0.0	0.0	150.0	0.0	Pending
2011-S032 AU Space / Store Redesign Study	0.0	300.0	0.0	300.0	0.0		300.0	Completed
2011-S033 Text book Multi Store Fulfillment Modification	0.0	0.0	12.3	12.3	2.7		15.0	In Progress
2011-S034 Kinross Grad Student Center	0.0	27.8	0.0	27.8	0.0		27.8	Completed
2011-S039 LVC Store Customer Service Reconfiguration	0.0	0.0	5.5	5.5	8.5		14.0	Pending
Total Store/Services	2,210.0	354.5	38.5	393.0	23.6	150.0	(1,643.4)	
Food Service								
2011-F005 FS Miscellaneous and Unanticipated	50.0	35.7	9.6	45.3	4.7		0.0	In Progress
2011-F006 FS Patio Furniture Upgrade	40.0	40.6	3.9	44.5	0.0		4.5	Completed
2011-F007 TFC Dining Room Upgrade	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2011-F008 KCH Dining Room Finish Replacement	45.0	0.0	0.0	0.0	0.0	45.0	0.0	Pending
2011-F009 Pauley Pavilion Remodel	650.0	0.0	0.0	0.0	0.0	650.0	0.0	Pending
2011-F010 LVC Patio Awning	15.0	3.7	0.0	3.7	11.3		0.0	In Progress
2011-F011 LVC Office Carpet	10.0	0.0	3.8	3.8	6.2		0.0	In Progress
2011-F012 LVC Freezer	10.0	0.0	9.8	9.8	0.0		(0.2)	Completed Awaiting Invoice
2011-F013 LV New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F014 Dining Room furniture	20.0	0.0	0.0	0.0	0.0	20.0	0.0	Pending
2011-F015 NC New Lockers	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2011-F016 Space Saving Shelving	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F017 New Candy Storage	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F018 Synapse Menu Renovation Equipment Upgrades	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2011-F031 FS Training Table	0.0	28.8	0.0	28.8	0.0		28.8	Completed
2011-F038 NC Design	0.0	0.0	24.8	24.8	0.0		24.8	Completed Awaiting Invoice
Total Food Services	970.0	108.8	51.9	160.7	22.2	845.0	57.9	
Technology								
2011-T019 Network Infrastructure Upgrade	20.0	2.5	4.1	6.6	13.4		0.0	In Progress
2011-T020 Printer Replacement	10.0	9.8	0.0	9.8	0.2		0.0	In Progress
2011-T021 Store POS	150.0	0.0	0.0	0.0	0.0		(150.0)	Cancelled moved to FY 12-13
2011-T022 Marketing Oversized HP Design Jet Printer	30.0	19.4	0.0	19.4	0.0		(10.6)	Completed Awaiting Invoice
Total Technology	210.0	31.7	4.1	35.8	13.6	0.0	(160.6)	
Others								
2011-O023 Custodial Replacements	15.0	0.0	15.4	15.4	0.0		0.4	Completed Awaiting Invoice
2011-O024 Global Viewpoint Globe	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2011-O025 Sound Barrier Reinforcement 2nd Fl Lng/AGB	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2011-O026 Fac. Misc. Remodels	25.0	3.7	0.0	3.7	21.3		0.0	In Progress
2011-O027 KH Meeting Room Carpet	45.0	0.0	18.8	18.8	26.2		0.0	In Progress
2011-O028 Finance Misc. Replacements	15.0	22.6	5.3	27.9	0.0		12.9	Completed Awaiting Invoice
2011-O029 MCO Equipment	10.0	14.8	0.0	14.8	0.0		4.8	Completed
2011-O030 EAS AU B-Level	55.0	0.0	0.0	0.0	0.0	55.0	0.0	Pending
2011-O035 AU & KH HVAC System Upgrade	0.0	0.0	154.0	154.0	1.0		155.0	In Progress
2011-S036 AU A-Level Student Lockers	0.0	0.0	3.2	3.2	3.3		6.5	Pending
2011-O037 CSSC Digital Signage	0.0	0.0	0.0	0.0	5.0		5.0	Pending
Total Others	200.0	41.1	196.7	237.8	56.8	80.0	174.6	
Total Current Year Projects	3,590.0	536.1	291.2	827.3	116.2	1,075.0	(1,571.5)	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

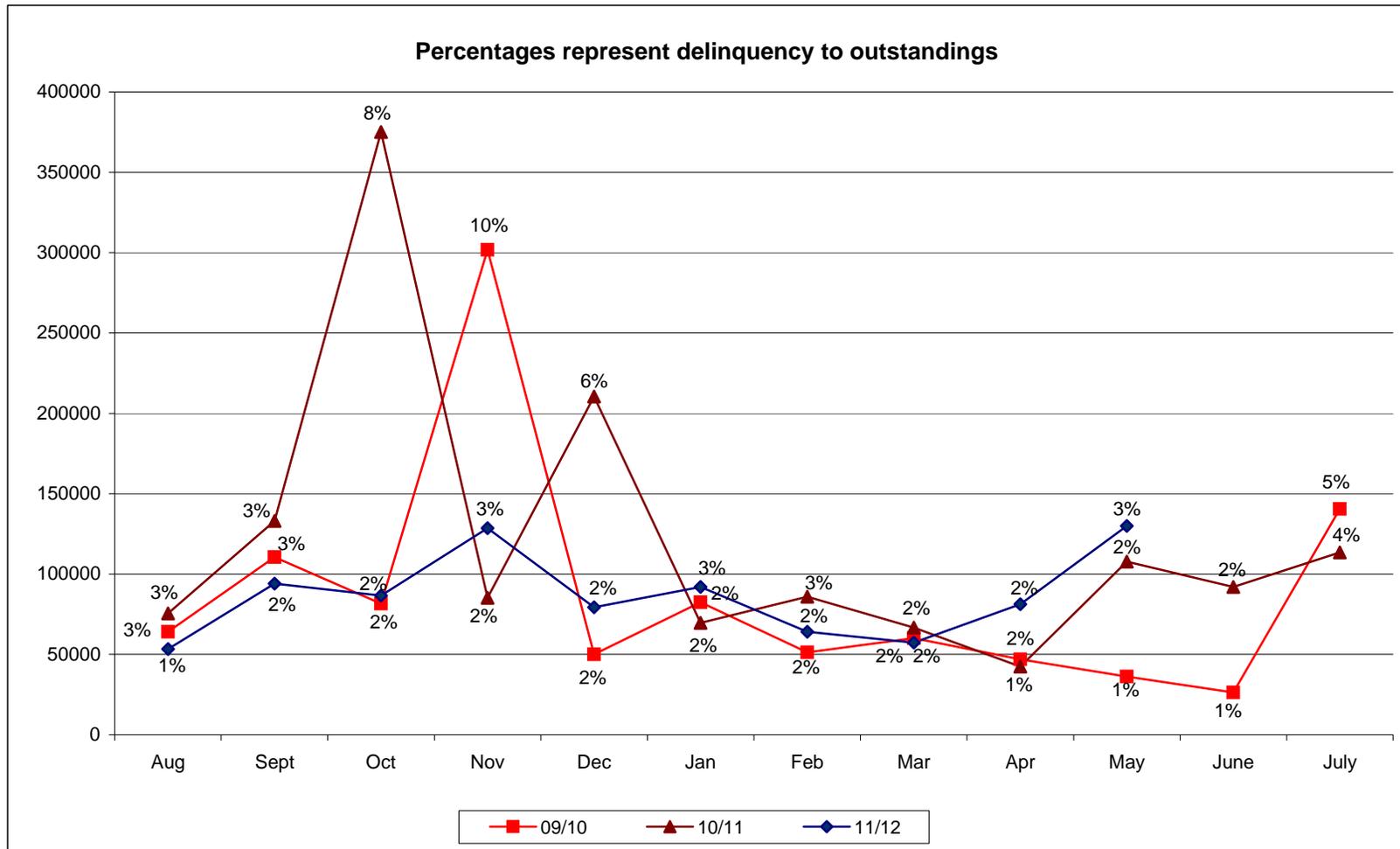
5/26/2012	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$658,065	19%	\$229,033	71%	\$41,012	48%	\$11,604	53%	\$5,591	63%	\$5,968	47%	\$951,273	23%
ASUCLA PUBLICATIONS		\$119,150	3%	\$1,223	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$120,373	3%
ASUCLA USA/GSA		\$111,558	3%	\$1,767	1%	\$727	1%	(\$33)	0%	\$89	1%	\$0	0%	\$114,108	3%
DUE FROM VENDORS		\$1,113,178	31%	\$3,840	1%	\$37,235	43%	\$2,688	12%	\$1,792	20%	\$5,756	45%	\$1,164,489	29%
DENTAL KITS		\$335,909	9%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$335,909	8%
OTHER		\$1,270,525	35%	\$88,305	27%	\$7,248	8%	\$7,750	35%	\$1,397	16%	\$1,052	8%	\$1,376,277	34%
TOTAL CURRENT MONTH		\$3,608,385	100%	\$324,168	100%	\$86,222	100%	\$22,009	100%	\$8,869	100%	\$12,776	100%	\$4,062,429	100%
		89%		8%		2%		1%		0%		0%		100%	
4/28/2012	April	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$913,483	30%	\$339,697	84%	\$29,838	68%	\$6,867	38%	\$2,850	27%	\$4,573	49%	\$1,297,308	36%
ASUCLA PUBLICATIONS		\$113,028	4%	\$577	0%	\$1,254	3%	\$0	0%	\$0	0%	\$0	0%	\$114,859	3%
ASUCLA USA/GSA		\$61,562	2%	\$1,782	0%	\$369	1%	\$89	1%	\$0	0%	\$0	0%	\$63,802	2%
DUE FROM VENDORS		\$367,587	12%	\$39,614	10%	\$1,227	3%	\$6,247	36%	\$4,165	40%	\$4,191	45%	\$423,031	12%
DENTAL KITS		\$107,663	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$107,663	3%
OTHER		\$1,525,056	49%	\$23,814	6%	\$11,058	25%	\$4,367	25%	\$3,505	33%	\$593	6%	\$1,568,393	44%
TOTAL CURRENT MONTH		\$3,088,379	100%	\$405,484	100%	\$43,746	100%	\$17,570	100%	\$10,520	100%	\$9,357	100%	\$3,575,056	100%
		87%		11%		1%		1%		0%		0%		100%	
3/31/2012	March	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$888,614	28%	\$168,511	81%	\$21,306	59%	\$5,570	43%	\$6,062	51%	(\$6,586)	235%	\$1,083,477	33%
ASUCLA PUBLICATIONS		\$181,164	6%	\$1,254	1%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$182,418	5%
ASUCLA USA/GSA		\$244,752	8%	\$433	0%	\$222	1%	\$0	0%	\$0	0%	\$0	0%	\$245,407	7%
DUE FROM VENDORS		\$452,505	15%	(\$1,955)	-1%	\$7,354	21%	\$3,710	29%	\$2,473	21%	\$3,335	-119%	\$467,422	14%
DENTAL KITS		\$202,734	7%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$202,734	6%
OTHER		\$1,124,930	36%	\$40,451	19%	\$6,658	19%	\$3,615	28%	\$3,257	28%	\$439	-16%	\$1,179,350	35%
TOTAL CURRENT MONTH		\$3,094,699	100%	\$208,694	100%	\$35,540	100%	\$12,895	100%	\$11,792	100%	(\$2,812)	100%	\$3,360,808	100%
		93%		6%		1%		0.5%		0.5%		0%		100%	

Total Aged Accounts Receivable Balances

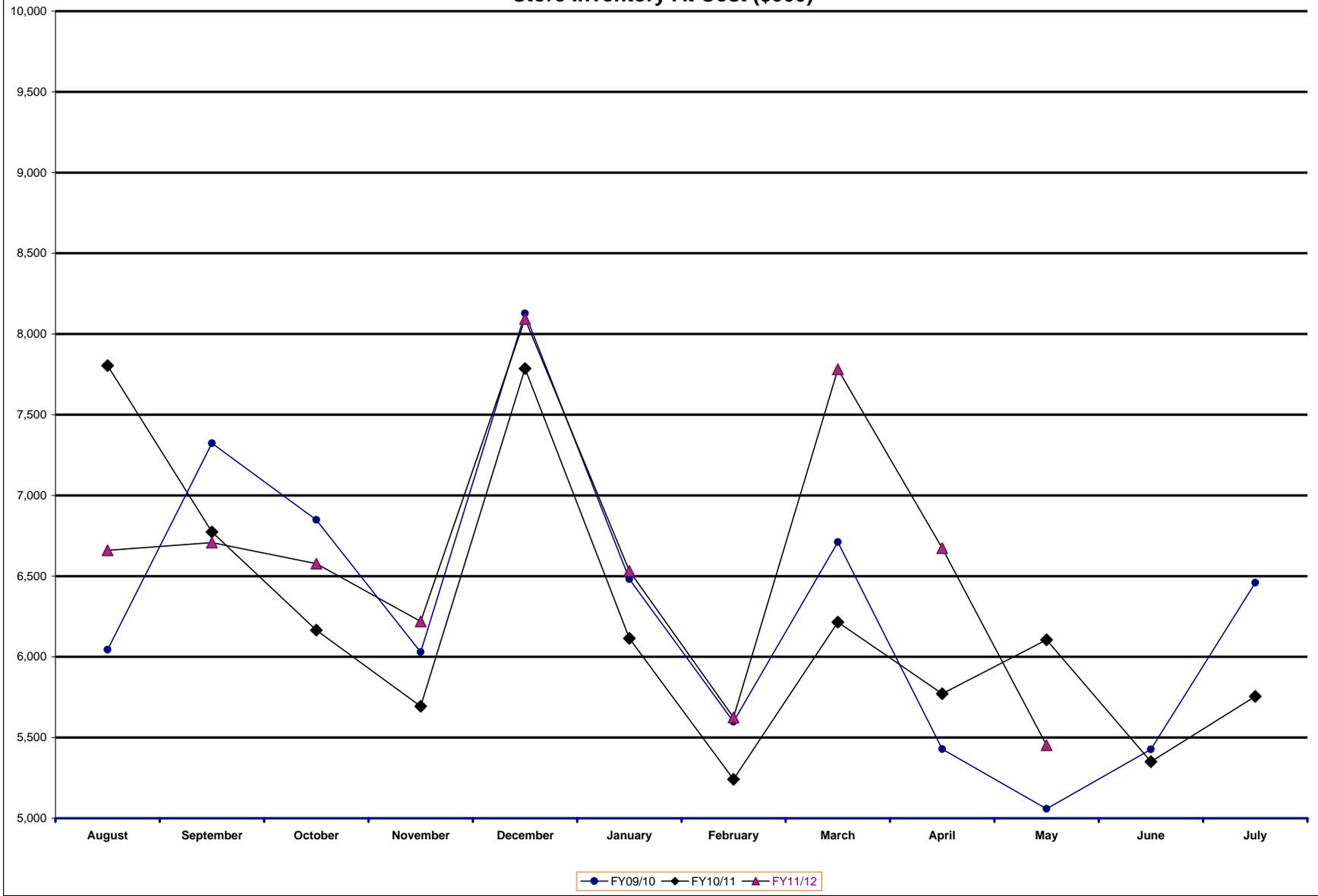
12 Month History
August 09 through May 12



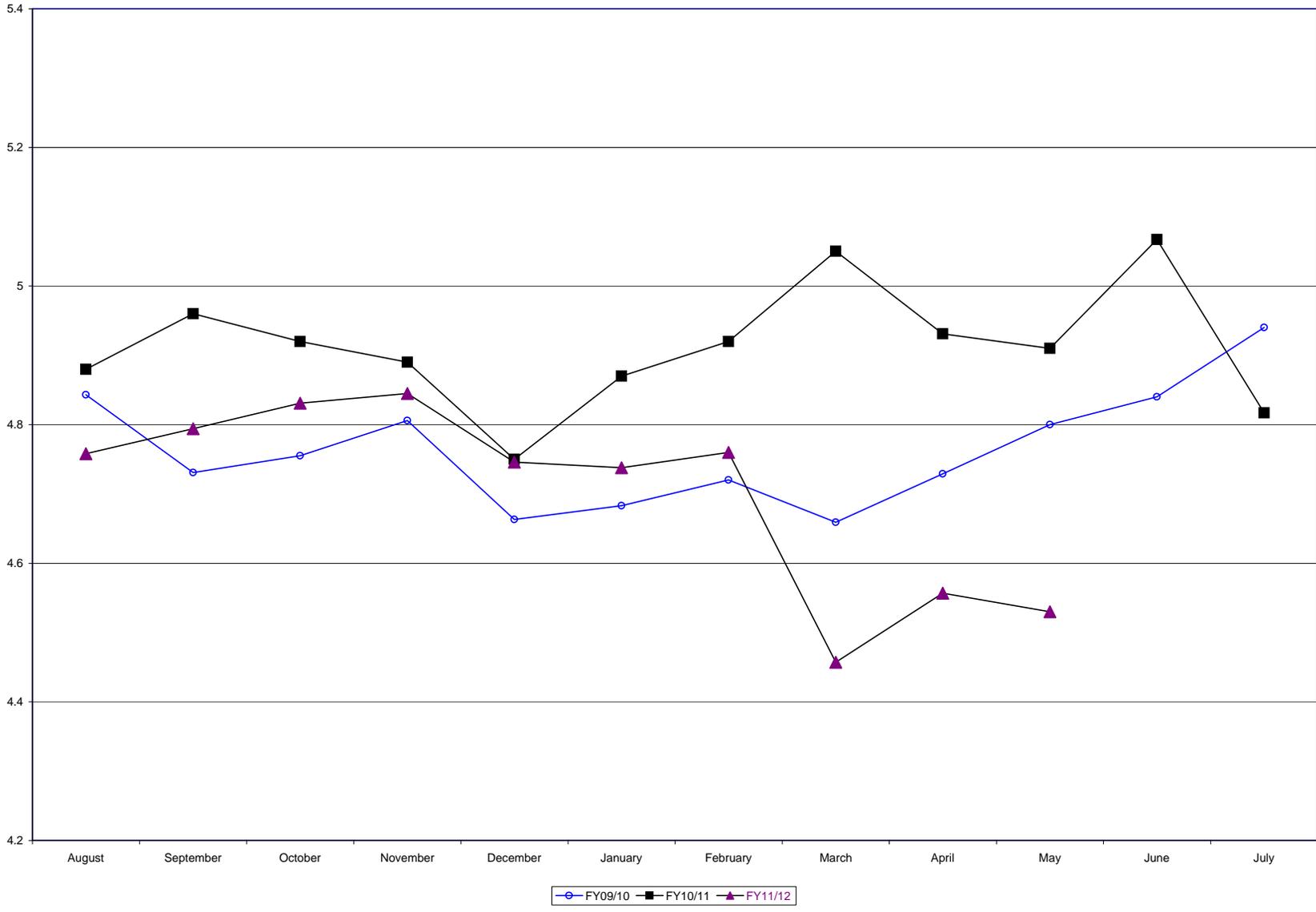
Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA
Store Inventory At Cost (\$000)**



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

MAY 10(04/29/12-05/26/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 10 MO(07/31/11-05/26/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
80,096	67,721	12,375	9,263,612	9,424,512	<160,900>	57,525	9,323,706
107,082	108,500	<1,418>	1,143,185	1,128,149	15,036	109,525	1,092,686
1,099,597	1,104,110	<4,513>	7,873,481	8,182,141	<308,660>	1,043,411	8,058,725
1,055,898	1,766,200	<710,302>	14,532,984	16,924,100	<2,391,116>	1,635,144	15,861,721
126,566	136,862	<10,296>	2,818,614	3,110,567	<291,953>	193,854	3,095,054
47,209	38,000	9,209	780,281	795,000	<14,719>	40,841	768,042
486,554	346,200	140,354	4,495,268	4,643,100	<147,832>	310,391	4,285,990
3,003,003	3,567,593	<564,590>	40,907,426	44,207,569	<3,300,143>	3,390,691	42,485,925
1,897,411	2,435,454	538,043	28,785,357	31,390,188	2,604,831	2,301,310	30,135,661
382	290	<92>	46,252	39,020	<7,232>	276	48,016
1,614	1,740	126	16,768	18,050	1,282	1,698	16,294
3,193	3,690	497	30,481	31,725	1,244	3,084	30,464
3,322	4,590	1,268	40,497	44,300	3,803	4,394	43,133
789	770	<19>	16,927	16,570	<357>	1,102	18,198
176	130	<46>	2,904	2,770	<134>	151	2,830
1,957	1,560	<397>	23,689	20,410	<3,279>	1,511	22,979
11,432	12,770	1,338	177,518	172,845	<4,673>	12,216	181,915
1,908,844	2,448,224	539,380	28,962,874	31,563,033	2,600,159	2,313,526	30,317,576
63.2	68.3	5.1	70.4	71.0	0.6	67.9	70.9
1,094,159	1,119,369	<25,210>	11,944,552	12,644,536	<699,984>	1,077,165	12,168,349
36.8	31.7	5.1	29.6	29.0	0.6	32.1	29.1
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
36.4	31.4	5.1	29.2	28.6	0.6	31.8	28.6
25.9	26.1	<0.1>	25.4	25.1	0.2	25.7	24.7
29.0	29.3	<0.3>	31.5	30.6	1.0	28.6	30.6
54.0	51.7	2.4	51.3	51.7	<0.4>	53.8	52.2
24.2	18.5	5.7	20.1	19.0	1.2	18.3	19.3
39.7	40.8	<1.1>	28.8	30.0	<1.2>	33.6	28.3
51.2	51.9	<0.6>	51.7	53.3	<1.6>	52.7	52.6
24.3	28.2	<3.8>	23.4	24.4	<1.0>	26.9	22.9
36,192	75,192	<39,000>	845,325	724,305	121,020	40,933	797,667
1,130,352	1,194,561	<64,209>	12,789,876	13,368,841	<578,965>	1,118,099	12,966,016
274,227	280,686	6,459	2,746,216	2,782,872	36,656	275,265	2,734,852
5,487	0	<5,487>	9,830	0	<9,830>	0	0
141,143	145,401	4,258	1,352,795	1,410,937	58,142	137,920	1,333,042
420,857	426,087	5,230	4,108,841	4,193,809	84,968	413,186	4,067,894
14.0	11.9	<2.1>	10.0	9.5	<0.6>	12.2	9.6
131,119	136,272	5,153	1,253,138	1,333,203	80,065	112,167	1,128,624
5,834	5,180	<654>	93,714	81,797	<11,917>	10,517	93,174
15,383	14,553	<830>	143,262	143,134	<128>	14,654	141,843
80	135	55	1,101	1,350	249	80	1,259
22	22	0	212	227	15	25	282
260	1,575	1,315	18,624	21,630	3,006	1,346	16,304
2,400	2,400	0	4,475	4,998	523	2,400	5,010
4,453	4,775	322	50,843	46,715	<4,128>	4,160	44,658
12,697	16,000	3,303	251,833	216,715	<35,118>	11,454	214,684
4,720	5,075	355	13,046	14,750	1,704	869	8,022
0	0	0	681	0	<681>	0	171
0	0	0	431	0	<431>	0	28
<0>	0	0	<17>	0	17	<0>	<5>
399	0	<399>	576	272	<304>	0	272
11,588	14,180	2,592	159,935	171,683	11,748	11,903	161,121
0	<1,050>	<1,050>	<61,166>	<59,256>	1,910	<691>	<59,490>
334	85	<249>	242,740	235,850	<6,890>	817	229,780
8,851	3,190	<5,661>	34,591	23,320	<11,271>	4,326	29,699
0	0	0	175	0	<175>	0	170
0	0	0	28	0	<28>	0	0
57,128	62,239	5,111	646,185	728,176	81,991	66,743	705,195
<145>	0	145	11,112	0	<11,112>	314	18,573
0	0	0	3,535	0	<3,535>	88	7,963
0	250	250	0	2,500	2,500	0	3,349
0	0	0	4,171	2,320	<1,851>	0	429
0	0	0	1,608	1,600	<8>	0	2,324
0	0	0	900	0	<900>	0	0
186	130	<56>	2,386	4,730	2,344	1,676	18,769
0	0	0	4,554	5,145	591	0	9,690
0	0	0	37,864	35,400	<2,464>	0	32,553
140	140	0	41,880	41,860	<20>	140	33,604
0	0	0	<53>	0	53	0	0
0	<4,000>	<4,000>	0	<3,991>	<3,991>	0	0
660	1,990	1,330	47,684	61,556	13,872	640	53,402
256,110	263,141	7,032	3,010,047	3,115,684	105,637	243,628	2,901,458
676,967	689,228	12,261	7,118,888	7,309,493	190,605	656,814	6,969,353
453,385	505,333	<51,948>	5,670,989	6,059,348	<388,359>	461,285	5,996,663
25,093	24,058	<1,035>	257,241	251,318	<5,923>	27,843	245,187
132,592	151,187	18,595	1,424,210	1,526,292	102,082	148,172	1,437,694
61,337	61,382	45	606,338	628,592	22,254	55,015	572,032
29,933	34,307	4,374	327,941	342,328	14,387	37,401	335,986
93,921	88,347	<5,574>	941,577	925,274	<16,303>	86,938	905,451
67,628	68,987	1,359	657,949	692,819	34,871	62,882	646,596
42,229	27,919	<14,310>	282,676	273,676	<9,000>	23,564	266,733
69,331	70,434	1,103	697,797	704,340	6,543	69,872	722,022
522,064	526,621	4,557	5,195,728	5,344,639	148,911	511,687	5,131,701
<68,679>	<21,288>	<47,391>	475,261	714,709	<239,448>	<50,402>	864,962

UCLA RESTAURANTS
INCOME STATEMENT

MAY. 10(04/29/12-05/26/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 10 MO(07/31/11-05/26/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
145,701	151,824	<6,123>	1,349,614	1,301,906	47,708	170,033	1,402,715
212,404	253,703	<41,299>	1,883,258	2,048,495	<165,237>	238,372	1,992,995
140,161	157,562	<17,401>	798,869	1,312,682	<513,813>	51,416	476,630
239,449	210,942	28,507	2,201,700	2,064,799	136,901	217,781	1,946,038
244,787	238,375	6,412	2,344,924	2,090,564	254,360	279,148	2,435,007
212,495	179,291	33,204	1,788,215	1,623,815	164,400	150,933	1,738,754
1,194,997	1,191,697	3,300	10,366,580	10,442,261	<75,681>	1,107,685	9,992,138
411,682	394,788	<16,894>	3,591,692	3,466,971	<124,721>	378,230	3,342,634
34.5	33.1	<1.3>	34.7	33.2	<1.5>	34.2	33.5
783,315	796,909	<13,594>	6,774,888	6,975,290	<200,402>	729,455	6,649,504
65.6	66.9	<1.3>	65.4	66.8	<1.5>	65.9	66.6
67.9	68.3	<0.4>	66.7	67.8	<1.1>	67.5	66.9
67.3	66.1	1.2	64.6	66.1	<1.5>	65.2	65.0
65.2	67.9	<2.7>	65.4	67.7	<2.3>	66.4	68.4
67.8	69.0	<1.2>	69.6	69.4	0.2	69.9	70.4
63.5	66.4	<2.9>	64.9	66.3	<1.4>	64.1	65.5
62.4	64.3	<1.9>	60.9	63.9	<3.0>	62.1	65.1
190,174	150,966	39,208	1,599,365	1,400,278	199,087	158,637	1,455,205
973,489	947,875	25,614	8,374,253	8,375,568	<1,315>	888,092	8,104,709
267,530	257,044	<10,486>	2,678,810	2,634,879	<43,931>	240,264	2,461,410
1,091	0	<1,091>	17,789	400	<17,389>	1,449	12,524
207,904	214,806	6,902	1,826,203	1,896,484	70,281	181,746	1,727,753
<34,505>	<30,562>	3,943	<286,133>	<282,779>	3,354	<27,617>	<249,283>
442,019	441,288	<731>	4,236,669	4,248,984	12,315	395,842	3,952,404
37.0	37.0	0.0	40.9	40.7	<0.2>	35.7	39.6
149,944	145,738	<4,206>	1,398,492	1,435,977	37,485	124,159	1,228,964
3,975	1,875	<2,100>	21,775	18,095	<3,680>	1,682	20,313
4,966	4,916	<50>	46,255	49,110	2,855	4,792	46,651
800	1,500	700	12,308	14,400	2,092	500	7,884
57,690	57,324	<366>	500,133	513,767	13,634	53,611	490,468
4.8	4.8	<0.0>	4.8	4.9	0.1	4.8	4.9
4,871	3,494	<1,377>	35,869	34,413	<1,456>	3,338	28,874
0	0	0	7	0	<7>	0	0
<8,867>	<8,625>	242	<79,812>	<84,600>	<4,788>	<10,108>	<79,756>
2,232	2,815	583	29,953	26,005	<3,948>	4,242	33,471
6,131	4,885	<1,246>	66,881	43,720	<23,161>	6,148	51,022
1,356	1,326	<30>	13,812	19,538	5,726	1,947	17,844
1,489	2,845	1,356	61,504	81,835	20,331	1,924	72,371
0	100	100	0	1,000	1,000	0	108
2	81	79	40	672	632	24	194
7,677	4,318	<3,359>	72,434	43,285	<29,149>	6,484	60,671
37,724	22,091	<15,633>	281,557	195,425	<86,132>	23,282	193,187
1,905	2,235	330	17,010	19,518	2,508	2,163	18,696
1,951	522	<1,429>	8,782	4,639	<4,143>	1,986	7,161
30	0	<30>	233	0	<233>	0	144
185	0	<185>	3,365	500	<2,865>	44	828
313	350	37	4,621	3,500	<1,121>	205	6,038
0	0	0	870	1,500	630	0	1,278
0	0	0	600	0	<600>	0	2,063
0	0	0	0	250	250	0	0
15,967	14,913	<1,054>	144,236	145,143	907	15,996	242,284
290,343	262,703	<27,640>	2,640,924	2,567,692	<73,232>	242,420	2,450,759
732,363	703,991	<28,372>	6,877,592	6,816,676	<60,916>	638,262	6,403,163
241,127	243,884	<2,757>	1,496,661	1,558,892	<62,231>	249,830	1,701,546
26,354	24,917	<1,437>	265,607	253,932	<11,675>	26,675	237,918
60,432	55,725	<4,707>	457,809	446,436	<11,373>	54,676	432,804
27,955	22,624	<5,331>	195,982	183,855	<12,127>	20,301	173,611
13,643	12,645	<998>	105,431	100,298	<5,133>	13,801	101,683
42,806	32,563	<10,243>	302,903	267,881	<35,022>	32,081	269,978
57,009	58,168	1,159	554,647	583,782	29,135	53,009	545,076
35,599	23,534	<12,065>	238,296	230,706	<7,590>	19,865	224,854
100,242	93,208	<7,034>	822,605	932,080	109,475	71,928	710,042
364,040	323,384	<40,656>	2,943,280	2,998,970	55,690	292,336	2,695,966
<122,914>	<79,500>	<43,414>	<1,446,619>	<1,440,078>	<6,541>	<42,506>	<994,420>
386,439	373,391	13,048	3,249,415	3,353,128	<103,713>	343,151	3,128,397
126,058	108,783	17,275	990,563	1,004,274	<13,711>	94,407	892,354
260,381	264,608	<4,227>	2,258,852	2,348,854	<90,002>	248,744	2,236,043
4.78	4.63	0.15	4.73	4.62	0.11	4.28	4.30
6.07	5.68	0.39	6.02	5.69	0.33	5.89	5.87
4.15	4.20	<0.05>	4.17	4.17	0.00	4.12	4.14
30,006	30,370	364	285,553	289,327	3,774	28,257	277,781
39.83	39.24	0.59	36.30	36.09	0.21	39.20	35.97

SERVICES DIVISION
INCOME STATEMENT

MAY. 10(04/29/12-05/26/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 10 MO(07/31/11-05/26/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
20,174	21,099	<925>	145,784	160,398	<14,614>	13,209	153,380
20,174	21,099	<925>	145,784	160,398	<14,614>	13,209	153,380
173	700	527	4,244	4,896	652	330	3,734
20,001	20,399	<398>	141,539	155,502	<13,963>	12,879	149,646
99.1	96.7	2.5	97.1	97.0	0.1	97.5	97.6
99.1	96.7	2.5	97.1	97.0	0.1	97.5	97.6
103,660	61,000	42,660	1,745,092	1,879,025	<133,933>	65,703	1,747,631
82,735	87,008	<4,273>	810,095	860,657	<50,562>	79,819	778,159
186,394	148,008	38,386	2,555,187	2,739,682	<184,495>	145,522	2,525,790
206,395	168,407	37,988	2,696,726	2,895,184	<198,458>	158,401	2,675,436
31,018	38,171	7,153	310,003	364,608	54,605	29,286	292,507
0	0	0	0	0	0	5,220	20,880
779	994	215	8,116	7,800	<316>	427	4,975
31,797	39,165	7,368	318,119	372,408	54,289	34,933	318,363
157.6	185.6	28.0	218.2	232.2	14.0	264.5	207.6
14,315	17,393	3,078	135,966	163,960	27,994	12,664	120,814
280	700	420	8,346	8,961	615	584	8,242
723	600	<123>	7,198	5,991	<1,207>	753	7,431
31	105	74	1,937	1,050	<887>	7	764
0	0	0	14,668	17,500	2,832	0	15,561
0	0	<0>	<2,010>	8,000	10,010	0	9,612
0	0	0	0	289	289	0	39
6	2,760	2,754	17,883	28,200	10,317	2,088	28,443
781	208	<573>	2,538	1,685	<853>	289	1,354
2,083	3,777	1,694	24,005	34,295	10,290	1,100	35,370
0	1,150	1,150	8,300	11,500	3,200	0	14,334
0	0	0	0	0	0	0	5,000
6,604	3,500	<3,104>	41,996	35,000	<6,996>	10,575	45,032
0	0	0	102,338	103,670	1,332	0	117,102
9,673	6,100	<3,573>	124,804	135,400	10,596	6,572	119,608
0	0	0	208	0	<208>	0	0
39,287	13,775	<25,512>	482,556	471,933	<10,623>	19,000	420,150
73,784	50,068	<23,716>	970,731	1,027,434	56,703	53,631	948,856
105,581	89,233	<16,348>	1,288,851	1,399,842	110,991	88,564	1,267,219
100,814	79,174	21,640	1,407,876	1,495,342	<87,466>	69,837	1,408,217
1,896	2,211	315	19,947	22,380	2,433	2,354	19,214
8,728	6,809	<1,919>	96,555	101,465	4,910	6,663	95,051
4,169	2,850	<1,319>	42,950	43,241	291	2,545	39,356
2,035	1,593	<442>	22,989	23,556	567	1,730	23,051
6,384	4,101	<2,283>	66,081	63,168	<2,913>	4,021	61,283
11,996	12,238	242	116,708	122,821	6,113	11,154	114,692
7,491	4,952	<2,539>	50,142	48,545	<1,597>	4,180	47,313
5,849	5,277	<572>	54,172	52,770	<1,402>	5,272	53,143
48,548	40,031	<8,517>	469,544	477,946	8,402	37,919	453,103
52,266	39,143	13,123	938,331	1,017,396	<79,065>	31,918	955,114

**UCLA STUDENT UNION
INCOME STATEMENT**

MAY. 10(04/29/12-05/26/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 10 MO(07/31/11-05/26/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
20,739	21,300	<561>	373,710	306,515	67,195	21,539	318,171
2,432	3,344	<912>	21,265	33,670	<12,405>	2,819	30,840
52,630	59,066	<6,436>	535,875	532,262	3,613	52,088	526,231
75,801	83,710	<7,909>	930,851	872,447	58,404	76,446	875,242
52,895	58,062	5,167	527,117	523,212	<3,905>	52,315	515,872
6,238	6,030	<208>	95,081	73,443	<21,638>	6,250	75,844
0	75	75	594	650	56	71	588
59,133	64,167	5,034	622,792	597,305	<25,487>	58,635	592,304
78.0	76.7	<1.4>	66.9	68.5	1.6	76.7	67.7
16,668	19,543	<2,875>	308,059	275,142	32,917	17,811	282,937
22.0	23.4	<1.4>	33.1	31.5	1.6	23.3	32.3
69.9	71.7	<1.8>	74.6	76.0	<1.5>	71.0	76.2
100.0	97.8	2.2	97.2	98.1	<0.9>	97.5	98.1
<0.5>	1.7	<2.2>	1.6	1.7	<0.1>	<0.4>	2.0
25,070	39,375	<14,305>	175,468	207,268	<31,800>	38,770	196,494
2,081	3,675	<1,595>	24,004	34,612	<10,608>	2,305	33,198
9,286	10,398	<1,112>	93,800	93,700	100	9,101	91,676
36,437	53,448	<17,011>	293,272	335,580	<42,308>	50,176	321,368
53,105	72,991	<19,886>	601,331	610,722	<9,391>	67,986	604,305
29,756	29,682	<74>	291,447	294,376	2,929	28,881	287,042
26,468	21,252	<5,216>	217,486	208,873	<8,613>	21,225	193,295
56,224	50,934	<5,290>	508,934	503,249	<5,685>	50,106	480,337
74.2	60.9	<13.3>	54.7	57.7	3.0	65.5	54.9
14,881	13,923	<958>	137,673	136,536	<1,137>	12,393	122,088
2,002	545	<1,457>	9,434	7,705	<1,729>	547	7,899
3,743	3,453	<290>	34,140	34,514	374	3,578	34,620
0	0	0	1,924	2,350	426	0	1,708
0	0	0	4,582	4,162	<420>	0	4,554
<0>	0	0	6,401	5,495	<906>	0	5,609
0	0	0	5,334	4,211	<1,123>	0	4,807
580	169	<411>	22,197	18,695	<3,502>	564	20,164
18,130	25,594	7,464	119,180	120,569	1,389	32,011	134,575
0	0	0	200	0	<200>	0	0
366	340	<26>	5,571	3,215	<2,356>	<7,815>	9,256
0	30	30	105	1,020	915	0	1,005
0	30	30	880	537	<343>	64	459
0	0	0	1,267	1,200	<67>	0	103
0	20	20	2,448	1,584	<864>	8,145	9,012
465	476	11	8,214	4,730	<3,484>	425	4,253
640	700	60	13,059	11,320	<1,739>	446	13,174
1,310	1,083	<227>	12,293	10,830	<1,463>	1,083	10,683
1,540	1,512	<28>	13,490	13,522	32	1,342	13,247
<3>	35	38	<30>	318	348	0	0
1,336	2,205	869	15,116	20,767	5,651	1,355	20,390
0	0	0	2,638	2,450	<188>	0	2,512
15,417	15,417	0	154,167	154,170	3	15,417	154,167
12,067	24,000	11,933	113,685	126,500	12,815	17,103	102,176
72,475	89,532	17,057	683,969	686,400	2,431	86,659	676,461
128,698	140,466	11,768	1,192,902	1,189,649	<3,253>	136,765	1,156,798
<75,593>	<67,475>	<8,118>	<591,571>	<578,927>	<12,644>	<68,779>	<552,493>
3,352	2,876	<476>	31,863	30,136	<1,727>	3,376	28,970
4,742	5,522	780	45,601	44,443	<1,158>	5,315	43,630
2,265	2,311	46	20,104	18,901	<1,203>	2,030	18,026
1,105	1,292	187	10,854	10,301	<553>	1,380	10,513
3,469	3,326	<143>	31,166	27,573	<3,593>	3,208	28,284
35,638	36,366	728	346,724	364,976	18,252	33,138	340,743
22,254	14,712	<7,542>	148,966	144,221	<4,745>	12,418	140,560
16,730	17,382	652	175,730	173,820	<1,910>	17,050	175,669
89,555	83,787	<5,768>	811,008	814,371	3,363	77,915	786,395
<165,149>	<151,262>	<13,887>	<1,402,579>	<1,393,298>	<9,281>	<146,694>	<1,338,888>

MAINTENANCE DIVISION
EXPENSE STATEMENT

MAY. 10(04/29/12-05/26/12)			FISCAL YEAR 11-12			FISCAL YEAR 10-11	
CURRENT MONTH			YTD 10 MO(07/31/11-05/26/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
97,998	94,536	<3,462>	933,906	949,687	15,781	86,152	912,570
110	0	<110>	10,895	0	<10,895>	3,367	16,612
<2,425>	0	2,425	<12,617>	0	12,617	0	0
<4,646>	<3,599>	1,047	<45,669>	<35,391>	10,278	<4,796>	<44,343>
0	<3,000>	<3,000>	<42,603>	<30,000>	12,603	0	<38,178>
91,038	87,937	<3,101>	843,913	884,296	40,383	84,723	846,663
55,235	55,291	56	526,705	555,405	28,700	48,282	486,232
180	165	<15>	1,994	1,975	<19>	94	2,175
787	970	183	8,109	9,966	1,857	911	9,416
35	30	<5>	1,895	300	<1,595>	0	0
4,692	4,544	<148>	45,305	43,784	<1,521>	4,234	44,013
3,317	4,348	1,031	47,371	46,758	<613>	4,049	46,852
1,144	1,009	<135>	12,604	9,133	<3,471>	1,393	10,067
573	812	239	7,088	9,038	1,950	821	8,079
12,499	15,600	3,101	154,710	156,000	1,290	11,182	158,350
2,798	2,925	127	28,843	29,250	407	2,787	27,452
0	100	100	947	1,000	53	508	603
270	210	<60>	2,745	2,100	<645>	909	3,263
382	250	<132>	1,613	2,500	887	0	1,873
2,158	2,650	492	24,054	27,000	2,946	1,296	18,874
8,473	7,646	<827>	72,493	74,193	1,700	8,696	73,422
3,242	3,219	<23>	29,960	31,908	1,948	2,797	30,637
388	955	567	6,977	9,550	2,573	761	10,500
96,173	100,724	4,551	973,413	1,009,860	36,447	88,719	931,808
187,210	188,661	1,451	1,817,326	1,894,156	76,830	173,442	1,778,470
15,252	17,078	1,826	154,700	170,780	16,080	15,158	158,540
15,252	17,078	1,826	154,700	170,780	16,080	15,158	158,540
202,463	205,739	3,276	1,972,026	2,064,936	92,910	188,600	1,937,010
<172,271>	<175,759>	<3,488>	<1,676,028>	<1,764,399>	<88,372>	<160,183>	<1,647,107>
<6,059>	<6,059>	0	<60,585>	<60,585>	0	<5,883>	<58,824>
<2,296>	<2,296>	0	<22,960>	<22,960>	0	<2,229>	<22,290>
<7,279>	<6,763>	516	<70,818>	<67,837>	2,981	<6,768>	<69,597>
<14,558>	<14,862>	<304>	<141,635>	<149,155>	<7,520>	<13,537>	<139,192>
<202,463>	<205,739>	<3,276>	<1,972,026>	<2,064,936>	<92,911>	<188,600>	<1,937,010>
<0>	0	0	0	0	<0>	0	0

UTILITIES
EXPENSE STATEMENT

MAY. 10(04/29/12-05/26/12)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
11,241	13,452	2,211	Chiller Water
69,050	52,699	<16,351>	Elec-Non Air Cond.
26,506	7,018	<19,488>	Water-Non Air Cond.
9,513	7,454	<2,059>	Steam-Non Air Cond.
8,521	3,131	<5,390>	Gas
124,831	83,754	<41,077>	TOTAL OTHER CONTROL.
124,831	83,754	<41,077>	TOTAL CONTROLLABLE EXP
<107,573>	<71,117>	36,456	Allocated-Svs and Ent
<2,627>	<2,627>	0	Allocated-USAC
<995>	<995>	0	Allocated-GSA
<4,545>	<3,005>	1,540	Allocated-Comm Board
<9,091>	<6,010>	3,081	Allocated-A & SS
<124,831>	<83,754>	41,077	TOTAL OTHER
0	0	0	TOTAL EXPENSE

FISCAL YEAR 11-12			FISCAL YEAR 10-11	
YTD 10 MO(07/31/11-05/26/12)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
108,887	116,131	7,244	13,159	111,447
557,994	528,353	<29,641>	46,591	542,184
83,014	69,648	<13,366>	4,964	60,316
71,271	75,292	4,021	4,788	70,828
26,433	32,334	5,901	2,344	22,913
847,599	821,758	<25,841>	71,846	807,688
847,599	821,758	<25,841>	71,846	807,688
<720,081>	<697,148>	22,933	<60,027>	<679,460>
<26,279>	<26,279>	0	<3,053>	<30,530>
<9,960>	<9,959>	1	<1,157>	<11,570>
<30,427>	<29,457>	970	<2,536>	<28,708>
<60,852>	<58,915>	1,937	<5,073>	<57,420>
<847,599>	<821,758>	25,841	<71,846>	<807,688>
0	0	0	0	0