

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
May (04/26/15 - 05/23/15)**

**Prepared
June 10, 2015**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MAY 2015 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

MAY (04/26/15 - 05/23/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14									
CURRENT MONTH										**		YTD 10 MONTHS (07/27/14 - 05/23/15)										**									
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT											
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%										
3,619		3,033		586	19.3%	297	8.9%	3,322		GROSS INCOME																					
1,496		1,472		24	1.6%	(8)	(0.5%)	1,504		UCLA Store	40,538		37,399		3,139	8.4%	1,294	3.3%	39,244		UCLA Restaurants	13,842		13,440		402	3.0%	665	5.0%	13,177	
283		328		(45)	(13.7%)	(30)	(9.6%)	313		Services Division	3,122		3,197		(75)	(2.3%)	130	4.3%	2,992		UCLA Student Union	1,213		1,267		(54)	(4.3%)	(41)	(3.3%)	1,254	
126		130		(4)	(3.1%)	(9)	(6.7%)	135		TOTAL	58,715		55,303		3,412	6.2%	2,048	3.6%	56,667												
5,524		4,963		561	11.3%	250	4.7%	5,274		GROSS MARGIN																					
					Pts.		Pts.			UCLA Store	13,265	32.7%	12,488	33.4%	777	(0.7)	828	1.0	12,437	31.7%											
1,289	35.6%	1,160	38.2%	129	(2.6)	96	(0.3)	1,193	35.9%	UCLA Restaurants	9,698	70.1%	9,441	70.2%	257	(0.1)	406	(0.4)	9,292	70.5%											
1,048	70.1%	1,031	70.0%	17	0.1	(4)	0.2	1,052	69.9%	Services Division	3,120	99.9%	3,193	99.9%	(73)	0.0	131	0.0	2,989	99.9%											
283	100.0%	327	99.7%	(44)	0.3	(30)	0.0	313	100.0%	UCLA Student Union	631	52.0%	622	49.1%	9	2.9	1	1.8	630	50.2%											
71	56.3%	71	54.6%	0	1.7	(9)	(3.0)	80	59.3%	TOTAL	26,714	45.5%	25,744	46.6%	970	(1.1)	1,366	0.8	25,348	44.7%											
2,691	48.7%	2,589	52.2%	102	(3.5)	53	(1.3)	2,638	50.0%	WAGES & BENEFITS																					
										UCLA Store	5,433	13.4%	5,388	14.4%	(45)	1.0	(152)	0.1	5,281	13.5%											
551	15.2%	535	17.6%	(16)	2.4	(30)	0.5	521	15.7%	UCLA Restaurants	6,263	45.2%	6,186	46.0%	(77)	0.8	(283)	0.2	5,980	45.4%											
632	42.2%	620	42.1%	(12)	(0.1)	(14)	(1.1)	618	41.1%	Services Division	515	16.5%	516	16.1%	1	(0.4)	(22)	0.0	493	16.5%											
53	18.7%	52	15.9%	(1)	(2.8)	(4)	(3.0)	49	15.7%	UCLA Student Union	625	51.5%	647	51.1%	(22)	(0.4)	10	(0.9)	635	50.6%											
67	53.2%	65	50.0%	(2)	(3.2)	(2)	(5.1)	65	48.1%	TOTAL	12,836	21.9%	12,737	23.0%	(99)	1.1	(447)	0.0	12,389	21.9%											
1,303	23.6%	1,272	25.6%	(31)	2.0	(50)	0.2	1,253	23.8%	OTHER CONTROLLABLES *																					
										UCLA Store	2,091	5.2%	1,942	5.2%	(149)	0.0	(123)	(0.2)	1,968	5.0%											
151	4.2%	138	4.5%	(13)	0.3	(21)	(0.3)	130	3.9%	UCLA Restaurants	1,498	10.8%	1,408	10.5%	(90)	(0.3)	(49)	0.2	1,449	11.0%											
158	10.6%	138	9.4%	(20)	(1.2)	(3)	(0.3)	155	10.3%	Services Division	992	31.8%	1,059	33.1%	67	1.3	3	1.5	995	33.3%											
95	33.6%	135	41.2%	40	7.6	20	3.1	115	36.7%	UCLA Student Union	497	41.0%	473	37.3%	(24)	(3.7)	(4)	(1.7)	493	39.3%											
75	59.5%	66	50.8%	(9)	(8.7)	(1)	(4.7)	74	54.8%	TOTAL	5,078	8.6%	4,882	8.8%	(196)	0.2	(173)	0.1	4,905	8.7%											
479	8.7%	477	9.6%	(2)	0.9	(5)	0.3	474	9.0%	CONTRIBUTION																					
										UCLA Store	5,741	14.2%	5,158	13.8%	583	0.4	554	1.0	5,187	13.2%											
588	16.2%	487	16.1%	101	0.1	46	(0.1)	542	16.3%	UCLA Restaurants	1,937	14.0%	1,847	13.7%	90	0.3	74	(0.1)	1,863	14.1%											
258	17.2%	274	18.6%	(16)	(1.4)	(21)	(1.4)	279	18.6%	Services Division	1,613	51.7%	1,617	50.6%	(4)	1.1	113	1.6	1,500	50.1%											
135	47.7%	141	43.0%	(6)	4.7	(14)	0.1	149	47.6%	UCLA Student Union	(492)	(40.6%)	(498)	(39.3%)	6	(1.3)	6	(0.9)	(498)	(39.7%)											
(71)	(56.3%)	(61)	(46.9%)	(10)	(9.4)	(12)	(12.6)	(59)	(43.7%)	TOTAL	8,799	15.0%	8,124	14.7%	675	0.3	747	0.8	8,052	14.2%											
910	16.5%	841	16.9%	69	(0.4)	(1)	(0.8)	911	17.3%	ALLOCATED EXPENSES																					
										Admin&Support Services	5,420	9.2%	5,567	10.1%	147	0.9	(202)	0.0	5,218	9.2%											
505	9.1%	560	11.3%	55	2.2	38	1.2	543	10.3%	Maintenance Division	2,057	3.5%	1,981	3.6%	(76)	0.1	(212)	(0.2)	1,845	3.3%											
207	3.7%	196	3.9%	(11)	0.2	(30)	(0.3)	177	3.4%	Utilities	991	1.7%	980	1.8%	(11)	0.1	15	0.1	1,006	1.8%											
101	1.8%	108	2.2%	7	0.4	10	0.3	111	2.1%	Depreciation	1,973	3.4%	2,134	3.9%	161	0.5	207	0.4	2,180	3.8%											
187	3.4%	213	4.3%	26	0.9	32	0.8	219	4.2%	TOTAL	10,441	17.8%	10,662	19.3%	221	1.5	(192)	0.3	10,249	18.1%											
1,000	18.1%	1,077	21.7%	77	3.6	50	1.8	1,050	19.9%	NET INCOME (LOSS)																					
										FROM OPERATIONS	(1,642)	(2.8%)	(2,538)	(4.6%)	896	1.8	555	1.1	(2,197)	(3.9%)											
(90)	(1.6%)	(236)	(4.8%)	146	3.2	49	1.0	(139)	(2.6%)	OTHER INC/(EXP)																					
										Non-Recurrent Inc/(Exp)	62	0.1%	0	0.0%	62	0.1	(90)	(0.2)	152	0.3%											
0	0.0%	0	0.0%	0	0.0	(32)	(0.6)	32	0.6%	Interest Income	140	0.2%	137	0.2%	3	0.0	(13)	(0.1)	153	0.3%											
11	0.2%	12	0.2%	(1)	0.0	0	0.0	11	0.2%	Interest (Expense)	(443)	(0.8%)	(443)	(0.8%)	0	0.0	25	0.0	(468)	(0.8%)											
(44)	(0.8%)	(44)	(0.9%)	0	0.1	3	0.1	(47)	(0.9%)	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%											
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Student Union Fee Income	2,131	3.6%	2,131	3.9%	0	(0.3)	20	(0.1)	2,111	3.7%											
213	3.9%	213	4.3%	0	(0.4)	2	(0.1)	211	4.0%	TOTAL	1,890	3.2%	1,825	3.3%	65	(0.1)	(58)	(0.2)	1,948	3.4%											
180	3.3%	181	3.6%	(1)	(0.3)	(27)	(0.6)	207	3.9%	NET INCOME (LOSS)	248	0.4%	(713)	(1.3%)	961	1.7	497	0.8	(249)	(0.4%)											
90	1.6%	(55)	(1.1%)	145	2.7	22	0.3	68	1.3%																						

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MAY 2015 (\$000's)
DIVISIONS FULLY ALLOCATED**

MAY (04/26/15 - 05/23/15)										FY 13-14		FISCAL YEAR 2014-2015										FY 13-14		
CURRENT MONTH										**		YTD 10 MONTHS (07/27/14 - 05/23/15)										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%	\$	%			
3,619		3,033		586	19.3%	297	8.9%	3,322		GROSS INCOME														
1,496		1,472		24	1.6%	(8)	(0.5%)	1,504		UCLA Store	40,538		37,399		3,139	8.4%	1,294	3.3%	39,244					
283		328		(45)	(13.7%)	(30)	(9.6%)	313		UCLA Restaurants	13,842		13,440		402	3.0%	665	5.0%	13,177					
126		130		(4)	(3.1%)	(9)	(6.7%)	135		Services Division	3,122		3,197		(75)	(2.3%)	130	4.3%	2,992					
										UCLA Student Union	1,213		1,267		(54)	(4.3%)	(41)	(3.3%)	1,254					
5,524		4,963		561	11.3%	250	4.7%	5,274		TOTAL	58,715		55,303		3,412	6.2%	2,048	3.6%	56,667					
										GROSS MARGIN														
1,289	35.6%	1,160	38.2%	129	Pts. (2.6)	96	Pts. (0.3)	1,193	35.9%	UCLA Store	13,265	32.7%	12,488	33.4%	777	(0.7)	828	Pts. 1.0	12,437	31.7%				
1,048	70.1%	1,031	70.0%	17	0.1	(4)	0.2	1,052	69.9%	UCLA Restaurants	9,698	70.1%	9,441	70.2%	257	(0.1)	406	(0.4)	9,292	70.5%				
283	100.0%	327	99.7%	(44)	0.3	(30)	0.0	313	100.0%	Services Division	3,120	99.9%	3,193	99.9%	(73)	0.0	131	0.0	2,989	99.9%				
71	56.3%	71	54.6%	0	1.7	(9)	(3.0)	80	59.3%	UCLA Student Union	631	52.0%	622	49.1%	9	2.9	1	1.8	630	50.2%				
2,691	48.7%	2,589	52.2%	102	(3.5)	53	(1.3)	2,638	50.0%	TOTAL	26,714	45.5%	25,744	46.6%	970	(1.1)	1,366	0.8	25,348	44.7%				
										TOTAL CONTROLLABLES														
702	19.4%	673	22.2%	(29)	2.8	(51)	0.2	651	19.6%	UCLA Store	7,524	18.6%	7,330	19.6%	(194)	1.0	(275)	(0.1)	7,249	18.5%				
790	52.8%	758	51.5%	(32)	(1.3)	(17)	(1.4)	773	51.4%	UCLA Restaurants	7,761	56.1%	7,594	56.5%	(167)	0.4	(332)	0.3	7,429	56.4%				
147	51.9%	187	57.0%	40	5.1	17	0.5	164	52.4%	Services Division	1,507	48.3%	1,575	49.3%	68	1.0	(19)	1.4	1,488	49.7%				
142	112.7%	131	100.8%	(11)	(11.9)	(3)	(9.7)	139	103.0%	UCLA Student Union	1,122	92.5%	1,120	88.4%	(2)	(4.1)	6	(2.5)	1,128	90.0%				
1,781	32.2%	1,749	35.2%	(32)	3.0	(54)	0.5	1,727	32.7%	TOTAL	17,914	30.5%	17,619	31.9%	(295)	1.4	(620)	0.0	17,294	30.5%				
										CONTRIBUTION														
588	16.2%	487	16.1%	101	0.1	46	(0.1)	542	16.3%	UCLA Store	5,741	14.2%	5,158	13.8%	583	0.4	554	1.0	5,187	13.2%				
258	17.2%	274	18.6%	(16)	(1.4)	(21)	(1.4)	279	18.6%	UCLA Restaurants	1,937	14.0%	1,847	13.7%	90	0.3	74	(0.1)	1,863	14.1%				
135	47.7%	141	43.0%	(6)	4.7	(14)	0.1	149	47.6%	Services Division	1,613	51.7%	1,617	50.6%	(4)	1.1	113	1.6	1,500	50.1%				
(71)	(56.3%)	(61)	(46.9%)	(10)	(9.4)	(12)	(12.6)	(59)	(43.7%)	UCLA Student Union	(492)	(40.6%)	(498)	(39.3%)	6	(1.3)	6	(0.9)	(498)	(39.7%)				
910	16.5%	841	16.9%	69	(0.4)	(1)	(0.8)	911	17.3%	TOTAL	8,799	15.0%	8,124	14.7%	675	0.3	747	0.8	8,052	14.2%				
										ALLOCATED EXPENSES														
512	14.1%	523	17.2%	11	3.1	16	1.8	528	15.9%	UCLA Store	5,502	13.6%	5,488	14.7%	(14)	1.1	(98)	0.2	5,404	13.8%				
347	23.2%	381	25.9%	34	2.7	28	1.7	375	24.9%	UCLA Restaurants	3,508	25.3%	3,526	26.2%	18	0.9	(69)	0.8	3,439	26.1%				
53	18.7%	84	25.6%	31	6.9	5	(0.2)	58	18.5%	Services Division	556	17.8%	787	24.6%	231	6.8	(15)	0.3	541	18.1%				
88	69.8%	89	68.5%	1	(1.3)	1	(3.9)	89	65.9%	UCLA Student Union	875	72.1%	861	68.0%	(14)	(4.1)	(10)	(3.1)	865	69.0%				
1,000	18.1%	1,077	21.7%	77	3.6	50	1.8	1,050	19.9%	TOTAL	10,441	17.8%	10,662	19.3%	221	1.5	(192)	0.3	10,249	18.1%				
										NET INCOME (LOSS) FROM OPERATIONS														
76	1.4%	(36)	(0.7%)	112	2.1	62	1.1	14	0.3%	UCLA Store	240	0.4%	(330)	(0.6%)	570	1.0	458	0.8	(218)	(0.4%)				
(89)	(1.6%)	(107)	(2.2%)	18	0.6	7	0.2	(96)	(1.8%)	UCLA Restaurants	(1,572)	(2.7%)	(1,679)	(3.0%)	107	0.3	4	0.1	(1,576)	(2.8%)				
82	1.5%	57	1.1%	25	0.4	(9)	(0.2)	91	1.7%	Services Division	1,057	1.8%	830	1.5%	227	0.3	97	0.1	960	1.7%				
(159)	(2.9%)	(150)	(3.0%)	(9)	0.1	(11)	(0.1)	(148)	(2.8%)	UCLA Student Union	(1,367)	(2.3%)	(1,359)	(2.5%)	(8)	0.2	(4)	0.1	(1,363)	(2.4%)				
(90)	(1.6%)	(236)	(4.8%)	146	3.2	49	1.0	(139)	(2.6%)	TOTAL	(1,642)	(2.8%)	(2,538)	(4.6%)	896	1.8	555	1.1	(2,197)	(3.9%)				
										OTHER INC/(EXP)														
0	0.0%	0	0.0%	0	0.0	(32)	(0.6)	32	0.6%	Non-Recurrent Inc/(Exp)	62	0.1%	0	0.0%	62	0.1	(90)	(0.2)	152	0.3%				
11	0.2%	12	0.2%	(1)	0.0	0	0.0	11	0.2%	Interest Income	140	0.2%	137	0.2%	3	0.0	(13)	(0.1)	153	0.3%				
(44)	(0.8%)	(44)	(0.9%)	0	0.1	3	0.1	(47)	(0.9%)	Interest (Expense)	(443)	(0.8%)	(443)	(0.8%)	0	0.0	25	0.0	(468)	(0.8%)				
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%	Income Taxes	0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%				
213	3.9%	213	4.3%	0	(0.4)	2	(0.1)	211	4.0%	Student Union Fee Income	2,131	3.6%	2,131	3.9%	0	(0.3)	20	(0.1)	2,111	3.7%				
180	3.3%	181	3.6%	(1)	(0.3)	(27)	(0.6)	207	3.9%	TOTAL	1,890	3.2%	1,825	3.3%	65	(0.1)	(58)	(0.2)	1,948	3.4%				
90	1.6%	(55)	(1.1%)	145	2.7	22	0.3	68	1.3%	NET INCOME (LOSS)	248	0.4%	(713)	(1.3%)	961	1.7	497	0.8	(249)	(0.4%)				

P/L Reconciliation

May-15

<i>Financial Analysis</i>		\$000's
		May-15
Budgeted Net Income/(Loss)		(\$55)
UCLA Store		
Gross Margin:		
Bearwear above plan due to positive response to UCLA-Star Wars product and higher foot traffic as a result of Transfer Day and Alumni Day	39	
Graduation ETC above plan due to increase in package sales as opposed to simply cap and gown units	21	
Campus Portrait below plan as overall sittings are down (may be a result of Bruin Life Yearbook staff taking photos in the Daily Bruin area)	(15)	
E-Commerce above plan due to favorable response to Mother's Day promotion and introduction of UCLA- Star Wars product	13	
Course Reader below plan due to higher digital sales	28	
Bookzone above plan due to higher department sales as they approach their fiscal year-end	9	
LuValle General Mdse and Health Sciences General Mdse above plan due to continued strong sales trends	13	
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	11	
HSS Dental above plan due to the timing of the receipt of backordered merchandise	12	
Total Wages higher than plan	(13)	
Other, negative various controllables	(17)	
Total Contribution		101
UCLA Restaurants		
Gross Margin:		
Panda above plan due mostly to all year trend of increased popularity of this location	7	
LuValle Food Servery above plan due to great response to Fall menu changes and total average check increase	6	
Kerckhoff Coffeehouse above plan due to continuing positive response to menu changes and service flow improvements	6	
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(10)	
Ostin Café above plan due to new service area with no budget history, area doing better than plan	9	
Tsunami above plan due to new budget written to reflect change in model to a 3rd party operation (new model not in operation yet)	5	
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(10)	
Catering below plan due to loss of the Football meals for Spring quarter	(22)	
Concessions above plan due to extra unbudgeted softball and track NCAA playoff games	22	
Total Wages higher than plan	(13)	
Other, negative controllables mostly bank card, commission and paper	(16)	
Total Contribution		(16)
Services		
Gross Margin:		
Licensing international below plan: mostly loss of the women's business in India, and prospective programs in Mexico and Brazil have not developed	(43)	
Other, negative controllables mainly in Licensing	37	
		(6)
UCLA Student Union		
Gross Margin:		
Student Union Ops above plan	1	
Total Wages lower than plan	(1)	
Other, negative controllables mostly office supplies, student union event fund and student event expense	(10)	
Total Contribution		(10)
Allocated Expenses and Other		
A&SS below plan mainly due to savings in total wages	55	
Utilities below plan: lower elec-non air cond. consumption (partially due to lighting changes we have been implementing) and recently reduced steam rate	7	
Maintenance above plan due mostly to unexpected repairs	(11)	
Other, mostly depreciation lower than plan due to timing of capitals and reduced expenditures	25	
Total		76
Actual Net Income/(Loss)		90

ASUCLA
P/L Reconciliation
Year-To-Date Through May 2015

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(713)
UCLA Store	
Gross Margin:	
Bearwear above plan due to fan enthusiasm, special product offerings, increased campus visitors and return of August Football Event to campus	192
E-Commerce above plan due to favorable response to the USC victory Score Big promotion and recent Spring promotions	50
New Text below plan due to continued competition, peer to peer selling, student usage, and online digital availability	(72)
Used Text above plan due to better availability of used books from wholesalers	38
Graduation ETC above plan due to increase in package sales versus cap and gown units (as we no longer facilitate the sale of Alumni Association members)	31
Course Reader Solutions above plan due to: accruing monthly versus budgeted for Jan., April, and July, an increase in digital sales, and an additional school week in December. (some offset with negative sales in printed course readers)	109
Computer Store above plan from marketing, extended BTS promo, Ipad promo, remodel, department sales and Apple bonus that was not budgeted	196
LuValle Books above plan due to better sell through of loose leaf textbooks options and more consignment sales from general book vendors	41
LuValle General Mdse and HSS General Mdse above plan due to strong trend in market sales	64
HSS Dental above plan due to mostly to higher dental counter sales	29
Hilltop Shop above plan due to changes in product positioning and processing of bed linen pre-orders which helped free up space for a better shopping experience	70
Total Wages higher than plan mostly student with some offset in career	(58)
Other, negative controllables mostly office supplies, bank card and payment to UCLA	(107)
Total Contribution	583
UCLA Restaurants	
Gross Margin:	
Panda above plan due to a large increase in customers this year over last year's trends, budget based on prior year actuals	46
Rubios above plan due to significant price increases this year	29
Wetzels/RX above plan due to unbudgeted addition of frozen yogurt and continued Boba sales (not anticipated in the budget)	13
La Cucina above plan due to small variances each month	19
No Campus Student Ctr below plan mostly due to negative traffic impact from construction around Campbell Hall	(28)
CSSC above plan as finals and break weeks were misaligned in budget (very soft budget for actual higher volume days)	12
LuValle Food Servery above plan due to positive response to Fall menu changes and total average check increase	19
Cooperage below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns through-out level A	(91)
Kerckhoff Coffeehouse above plan due to great response to menu changes and service improvements	49
Ostin Café above plan due to new service area with no budget history	9
Tsunami above plan due to new budget written to reflect change in model to a 3rd party leased operation (new model not in operation yet)	41
Taco Bell below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns, and increased traffic to 1st floor areas diverting customers away from A-Level	(75)
Catering above plan due to more training table meals, new events and the grad picnic was larger than last year	102
Concessions above plan due to several unbudgeted events	78
Total Wages higher than plan mostly student	(100)
Other, negative controllables	(33)
Total Contribution	90
Services	
Gross Margin:	
Licensing international income below plan due to loss of women's business in India	(39)
Licensing domestic income above plan due mostly to timing; payments received for holiday sales and the Jell-O promotion from last Fall	14
Photography below plan due to an aggressive budget (less on campus events)	(33)
Leased Ops below plan due to less rent than planned due to timing for the Enrollment Offices	(16)
Total Wages lower than plan	3
Other, positive controllables mainly in Licensing	67
Total Contribution	(4)
UCLA Student Union	
Gross Margin:	
Student Union Ops above plan due to new University events and film shoots and higher student event income	20
AU Post Office below plan mostly lower postage sales and products	(11)
Total Wages lower than plan	21
Other, negative controllables mainly student event expense (corresponds with higher student event income)	(24)
Total Contribution	6
Allocated Expenses and Other	
A&SS lower than plan mostly total wages, insurance expense and other various controllables	147
Maintenance higher than plan mostly custodial wages, employee benefits and repairs & maintenance (Fast Track mold remediation and other repairs)	(76)
Utilities higher than plan mostly in chiller water and water-non air cond., which are partially offset by Steam and Elec-Non Air Cond.	(11)
Depreciation lower than plan due to timing of capitals and reduced expenditures	161
Other, mainly positive non-recurring	65
Total	286
Actual Net Income/(Loss)	248

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

	Current Month May 2015	Prior Month April 2015	Prior Year July 2014
ASSETS			
CURRENT ASSETS:			
Cash and cash equivalents	\$11,653	\$11,019	\$10,881
Accounts receivable	5,009	4,031	3,144
Less: Allowance for doubtful accounts	(248)	(230)	(182)
Accounts receivable, net	4,761	3,801	2,962
Student fees receivable	878	665	291
Inventories	5,154	6,582	6,114
Prepaid expenses and other current assets	189	190	302
Total current assets	22,635	22,257	20,550
LONG TERM ASSETS			
Long term note receivable	\$200	\$200	\$200
Property, equipment and improvements	67,490	67,481	67,008
Less: Accumulated depreciation	(43,384)	(43,202)	(41,459)
Total long term assets	24,306	24,479	25,748
TOTAL ASSETS	46,941	46,736	46,299
LIABILITIES AND RETAINED EARNINGS			
CURRENT LIABILITIES:			
Accounts payable	\$4,499	\$4,392	\$4,468
Wages and payroll taxes payable	2,899	2,869	2,992
Sales tax payable & other liabilities	1,021	1,071	846
Interest payable	285	241	112
Deferred income	292	314	224
Funds held for others	181	176	142
Current portion of long term debt	766	766	766
Total current liabilities	9,943	9,829	9,549
LONG TERM DEBT:			
AU expansion loan	10,825	10,825	10,825
Total long term debt	10,825	10,825	10,825
TOTAL LIABILITIES	20,768	20,654	20,375
RETAINED EARNINGS:			
Beginning Balance	25,924	25,924	26,518
Year-to-date net income/(loss)	249	158	(594)
Ending Balance	26,173	26,082	25,924
TOTAL LIABILITIES AND RETAINED EARNINGS	46,941	46,736	46,299

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
May 2015
(\$000's)

	Current Month	Year to Date	Prior Year to Date
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income/(loss)	\$90	\$248	(\$249)
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation	187	1,973	2,180
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	(960)	(1,799)	(697)
Student fees receivable	(213)	(587)	(449)
Inventories	1,428	960	1,553
Prepaid expenses and other current assets	1	113	55
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	107	31	(191)
Sales tax payable & other liabilities	(49)	177	(67)
Wages and payroll taxes payable	30	(93)	(168)
Interest payable	44	173	158
Deferred Income	(22)	68	106
Funds held for others	5	39	53
Net cash provided/(used) by operating activities	\$648	\$1,303	\$2,284
CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:			
Long term note receivable	0	\$0	(200)
Purchase of property, equipment and improvements	(14)	(531)	(1,673)
Net cash used in investing activities	(\$14)	(\$531)	(\$1,873)
CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:			
Principal payments on AU expansion loan	0	0	0
Net cash provided/(used) by financing activities	\$0	\$0	\$0
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	\$634	\$772	\$411
CASH AND CASH EQUIVALENTS, Beginning	\$11,019	10,881	11,541
CASH AND CASH EQUIVALENTS, Ending	\$11,653	\$11,653	\$11,952

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**

May 2015

(\$000's)

CASH AND CASH EQUIVALENTS	11,653
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Student Service Center	(199)
Hill Top Shop Remodel	(137)
Food Service POS	(350)
KH Coffeehouse Patio Membrane	(225)
Subtotal	<u>(2,744)</u>
Adjustment for Cash Overdraft Entry	<u>(555)</u>
Uncommitted Cash	8,354
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	<u>10,119</u>
RESERVE SURPLUS (DEFICIT)	<u><u>(1,765)</u></u>

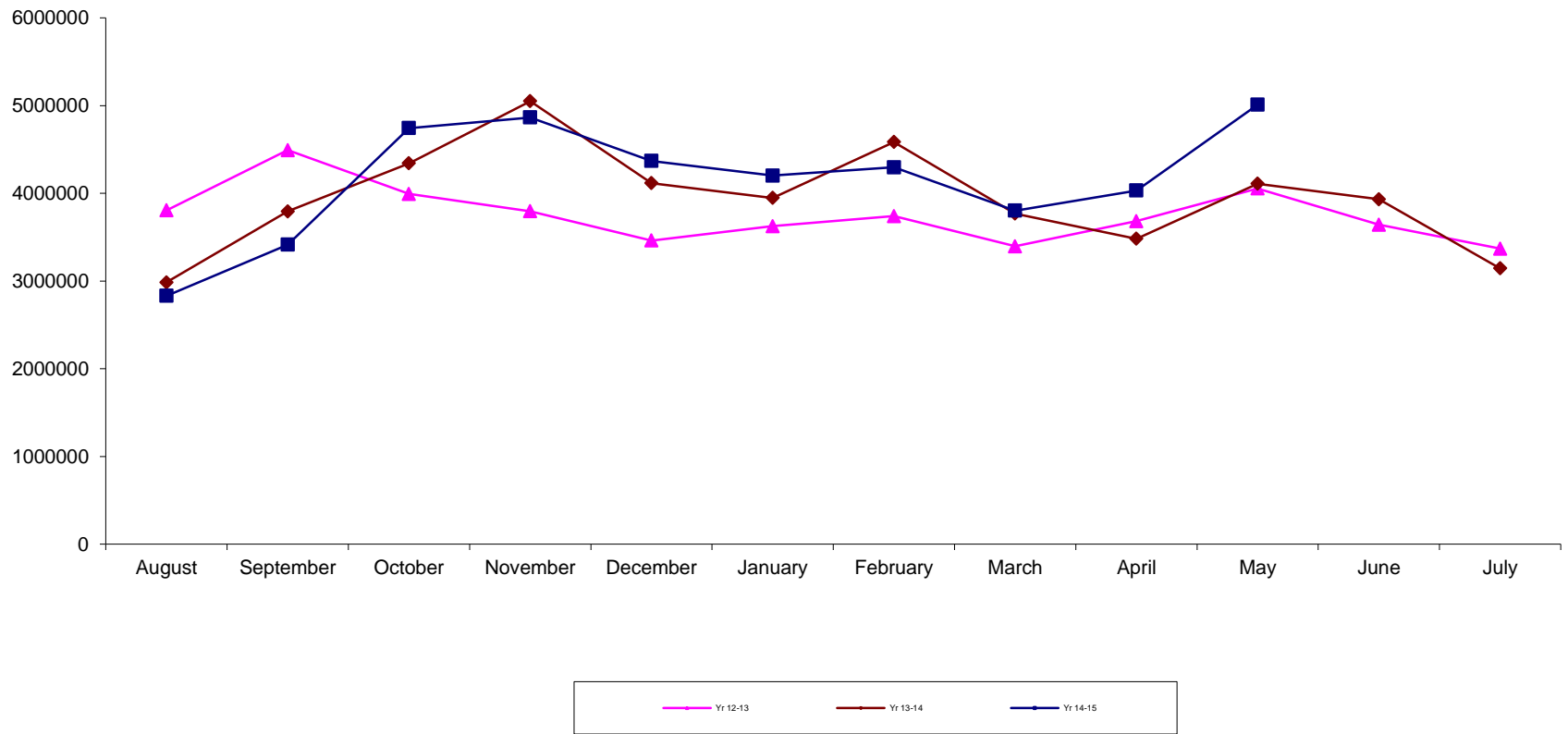
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures - Current Year Projects (\$000's)
FY 2014-2015 May 2015

PROJECT NAME	BUDGET	PROJECTED							
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	Status	
Store/Services									
2014-S001	Store General Replacement	50.0	32.6	12.1	44.7	5.3		0.0	In Progress
2014-S002	HSS Remodel	50.0	0.0	0.0	0.0	0.0	50.0	0.0	Pending
2014-S003	Informal Photo-Equipment	7.0	0.0	0.0	0.0	0.0	7.0	0.0	Pending
2014-S004	Hill Top Shop Remodel	150.0	0.0	42.5	42.5	107.5		0.0	In Progress
2014-O029	Course Reader Consulting	0.0	0.0	25.0	25.0	0.0		25.0	Completed Awaiting Invoice
2014-O030	Fast Track Update	0.0	30.6	0.0	30.6	0.0		30.6	Completed
Total Store/Services		257.0	63.2	79.6	142.8	112.8	57.0	55.6	
Food Service									
2014-F005	FS Miscellaneous and Unanticipated	50.0	11.0	7.3	18.3	31.7		0.0	In Progress
2014-F006	LV Steam Table/ Food Warmer	22.0	21.1	0.0	21.1	0.0		(0.9)	Completed
2014-F007	Display Merchandiser	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-F008	KCH Coffee Boba program	35.0	21.4	0.0	21.4	13.6		0.0	In Progress
2014-F009	Baskin Robbins move/Wetzel's reimage	25.0	0.0	0.0	0.0	0.0	25.0	0.0	Pending
2014-F010	Electric Cart	15.0	0.0	0.0	0.0	0.0	15.0	0.0	Pending
2014-O028	RX Yogurt	0.0	71.0	0.0	71.0	9.0		80.0	In Progress
Total Food Services		162.0	124.5	7.3	131.8	54.3	55.0	79.1	
Technology									
2014-T011	Network Infrastructure Upgrade	20.0	11.9	0.0	11.9	8.1		0.0	In Progress
2014-T012	Printer Replacement	10.0	7.6	3.2	10.8	0.0		0.8	Completed Awaiting Invoice
2014-T013	Marketing Hardware Upgrade	20.0	5.6	0.0	5.6	14.4		0.0	In Progress
2014-T014	Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2014-T015	Food Service POS	350.0	0.0	0.0	0.0	0.0	350.0	0.0	Pending
2014-T016	Kronos System	150.0	0.0	0.0	0.0	0.0		(150.0)	Cancel
Total Technology		556.0	25.1	3.2	28.3	22.5	356.0	(149.2)	
Others									
2014-O017	SUO Meeting Room Upgrade	30.0	0.0	1.9	1.9	28.1		0.0	In Progress
2014-O018	SUO Chair Replacements	25.0	0.0	7.6	7.6	17.4		0.0	In Progress
2014-O019	SUO General Replacement	15.0	8.0	0.0	8.0	7.0		0.0	In Progress
2014-O020	Custodial Replacements	5.0	0.0	0.0	0.0	0.0	5.0	0.0	Pending
2014-O021	Fac. Misc. Remodels	25.0	0.0	20.9	20.9	4.1		0.0	In Progress
2014-O022	KH Coffeehouse Patio Membrane	225.0	0.0	0.0	0.0	0.0	225.0	0.0	Pending
2014-O023	Finance Misc. Replacements	20.0	11.1	0.0	11.1	8.9		0.0	In Progress
2014-O024	Marketing Misc. Furniture Replacement	2.5	0.0	0.0	0.0	0.0	2.5	0.0	Pending
2014-O025	AU 1st Floor Restroom Upgrade	30.0	0.0	0.0	0.0	0.0	30.0	0.0	Pending
2014-O026	KH Grand Salon - AC Upgrade	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2014-O027	Additional Utility Efficiency Projects	50.0	11.9	4.6	16.5	33.5		0.0	In Progress
2014-O031	AU Solar Panels Expansion Design	0.0	0.0	20.0	20.0	0.0		20.0	Completed awaiting invoice
2014-O032	Variable Pumps	0.0	0.0	0.0	0.0	100.0		100.0	In Progress
2014-O033	Gender Neutral Restrooms	0.0	0.0	148.3	148.3	1.7		150.0	In Progress
2014-O034	HVAC Management System (VFD)	0.0	0.0	0.0	0.0	90.0		90.0	Pending
Total Others		439.5	31.0	203.3	234.3	290.7	274.5	360.0	
Total Current Year Projects		1,414.5	243.8	293.4	537.2	480.3	742.5	345.5	

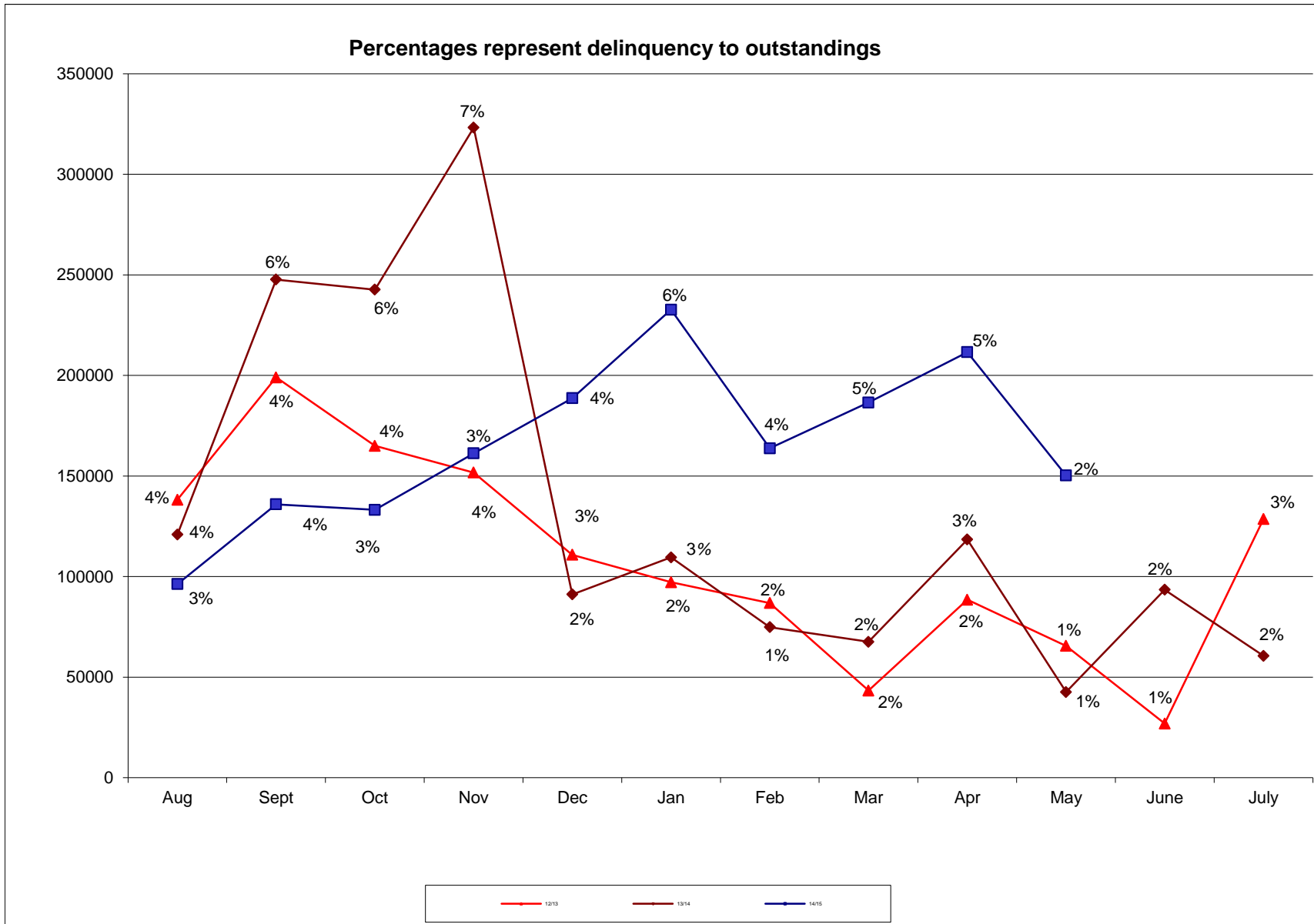
ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

5/23/2015	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$1,062,689	23%	\$192,130	58%	\$7,882	24%	\$17,763	95%	\$3,370	197%	\$14,025	24%	\$1,297,859	26%
ASUCLA PUBLICATIONS		\$96,435	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$96,435	2%
ASUCLA USA/GSA		\$114,339	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$114,339	2%
DUE FROM VENDORS		\$1,399,044	31%	\$24,209	7%	\$17,379	54%	(\$3,490)	-19%	(\$2,327)	-136%	\$40,294	69%	\$1,475,108	29%
DENTAL KITS		\$284,383	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$284,383	6%
OTHER		\$1,607,995	35%	\$116,610	35%	\$7,064	22%	\$4,412	24%	\$668	39%	\$4,331	7%	\$1,741,080	35%
TOTAL CURRENT MONTH		\$4,564,885	100%	\$332,949	100%	\$32,325	100%	\$18,685	100%	\$1,711	100%	\$58,650	100%	\$5,009,205	100%
		91%		7%		1%		0%		0%		1%		100%	
4/25/2015	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$806,204	22%	\$167,974	90%	\$26,474	27%	\$6,362	12%	\$5,446	55%	\$13,211	25%	\$1,025,671	25%
ASUCLA PUBLICATIONS		\$95,932	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$95,932	2%
ASUCLA USA/GSA		\$110,518	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$110,518	3%
DUE FROM VENDORS		\$152,213	4%	\$17,902	10%	\$957	1%	\$2,155	4%	\$1,437	14%	\$37,858	72%	\$212,522	5%
DENTAL KITS		\$99,530	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$99,530	2%
OTHER		\$2,369,937	65%	(\$270)	0%	\$69,491	72%	\$43,719	84%	\$3,093	31%	\$1,403	3%	\$2,487,373	62%
TOTAL CURRENT MONTH		\$3,634,334	100%	\$185,606	100%	\$96,922	100%	\$52,236	100%	\$9,976	100%	\$52,472	100%	\$4,031,546	100%
		90%		5%		3%		1%		0%		1%		100%	
3/28/2015	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$568,953	16%	\$57,419	41%	\$28,722	38%	\$23,686	76%	\$9,923	34%	\$22,092	43%	\$710,795	19%
ASUCLA PUBLICATIONS		\$135,187	4%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$135,187	4%
ASUCLA USA/GSA		\$76,563	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$76,563	2%
DUE FROM VENDORS		\$368,757	11%	\$741	0%	(\$3,619)	-5%	\$4,313	14%	\$19,074	66%	\$24,612	47%	\$413,878	11%
DENTAL KITS		\$169,217	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$169,217	4%
OTHER		\$2,156,723	62%	\$82,661	59%	\$49,717	67%	\$3,093	10%	\$0	0%	\$4,925	10%	\$2,297,119	60%
TOTAL CURRENT MONTH		\$3,475,400	100%	\$140,821	100%	\$74,820	100%	\$31,092	100%	\$28,997	100%	\$51,629	100%	\$3,802,759	100%
		91%		4%		2%		1%		1%		1%		100%	

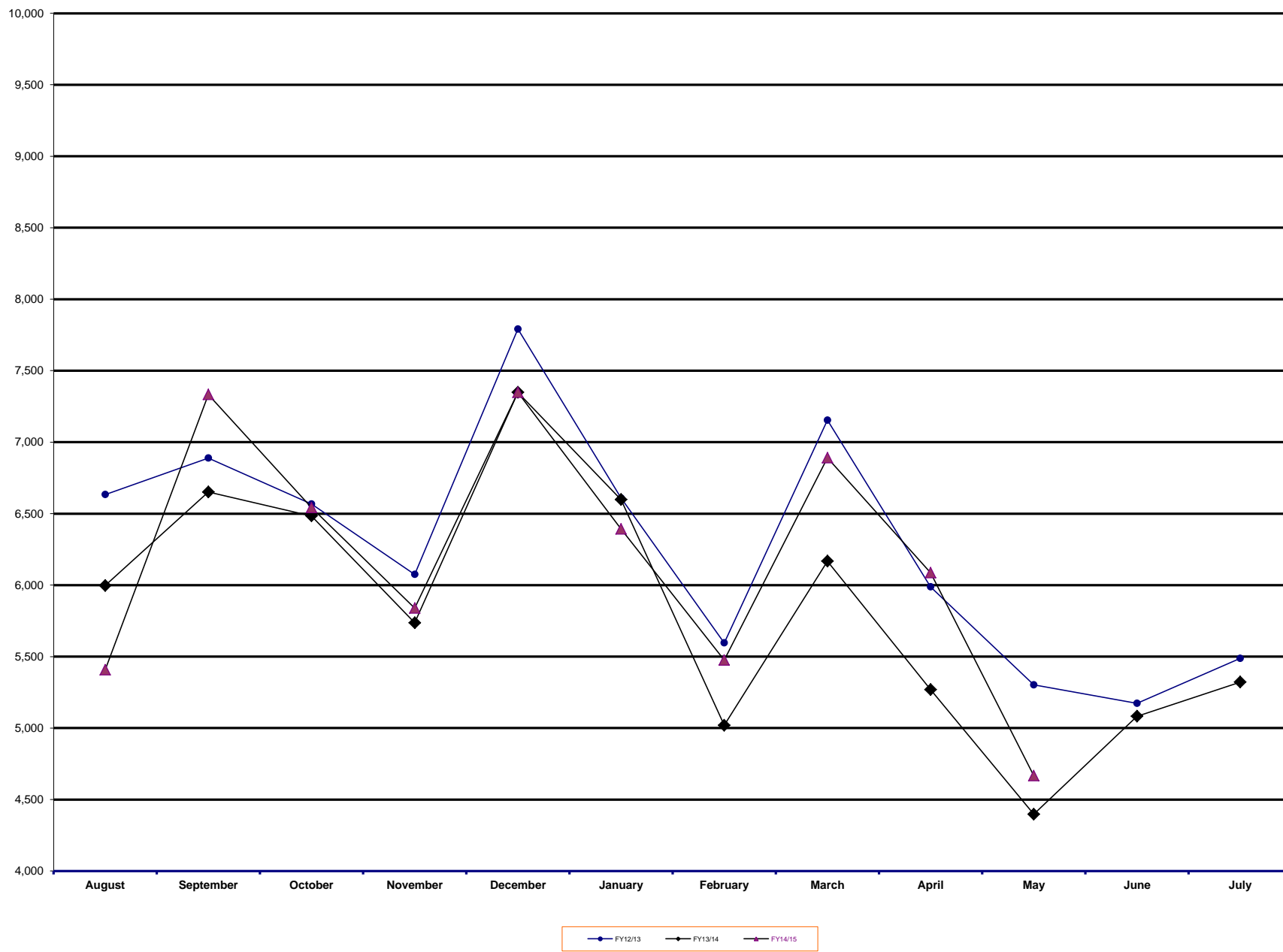
Total Aged Accounts Receivable Balances
12 Month History
August 14 through May 15



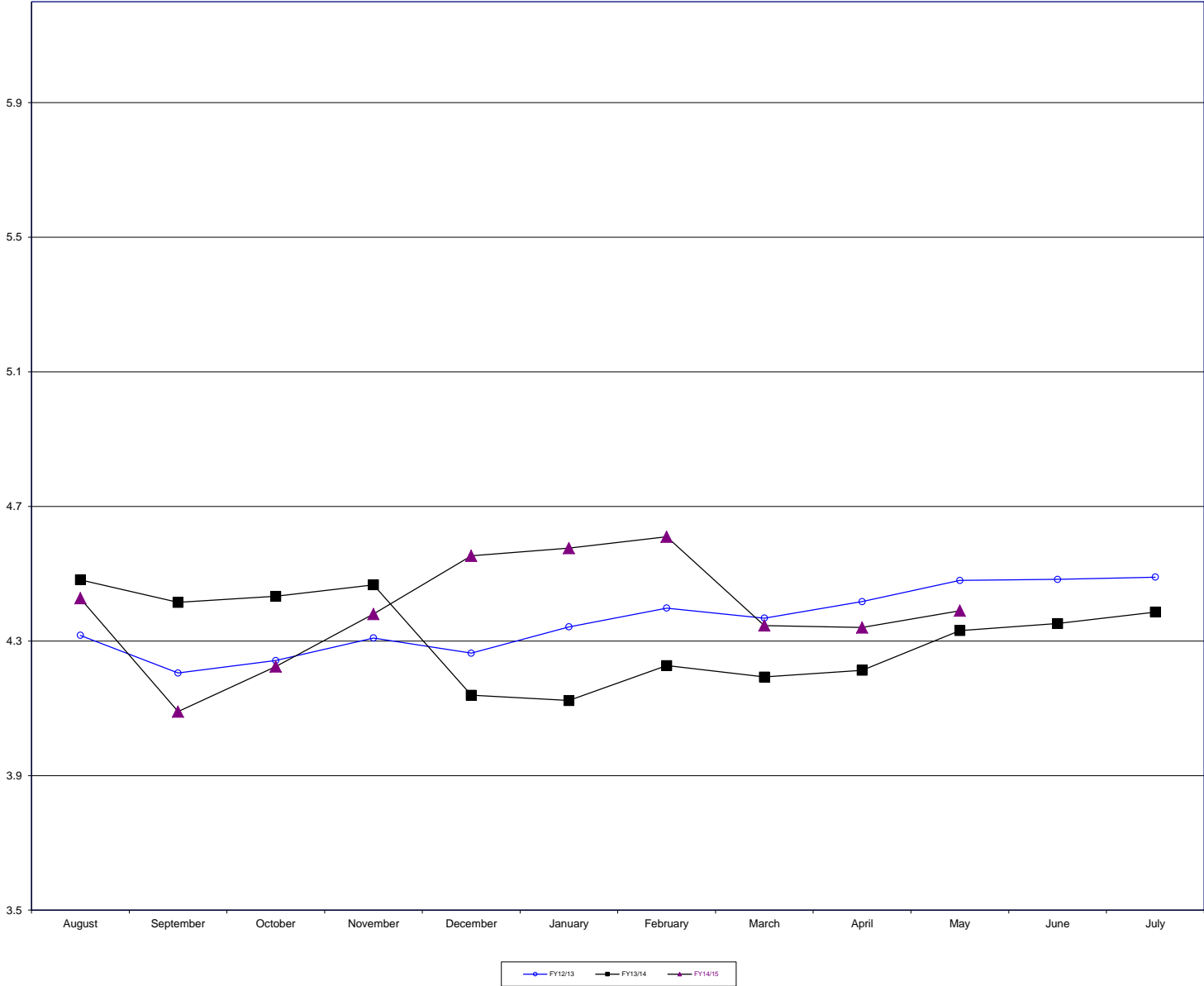
Aged Accounts Receivable Balances >60 Days Past Due



Associated Students UCLA Store Inventory At Cost (\$000)



**Associated Students UCLA
Store Inventory Turns***



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

MAY. 10(04/26/15-05/23/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 10 MO(07/27/14-05/23/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,119,013	810,518	308,495	17,589,393	15,809,841	1,779,552	1,029,575	17,405,318
1,520,627	1,389,180	131,447	12,196,917	11,707,275	489,642	1,415,162	11,504,339
138,924	112,270	26,654	1,126,472	953,122	173,350	118,567	921,459
171,212	142,559	28,653	2,505,603	2,236,269	269,334	157,017	2,541,224
83,268	65,000	18,268	1,423,778	1,364,000	59,778	65,002	1,338,090
500,576	434,018	66,558	4,529,955	4,416,104	113,851	461,065	4,599,778
3,533,620	2,953,545	580,075	39,372,117	36,486,611	2,885,506	3,246,387	38,310,209
2,317,563	1,862,015	<455,548>	27,104,711	24,767,477	<2,337,234>	2,117,325	26,639,435
3,779	3,020	<759>	71,972	60,260	<11,712>	3,511	73,474
5,066	4,720	<346>	49,180	47,295	<1,885>	4,661	46,701
656	530	<126>	5,330	4,530	<800>	574	4,381
1,052	540	<512>	14,752	9,500	<5,252>	949	15,317
308	230	<78>	5,402	4,850	<552>	240	5,015
1,938	1,620	<318>	21,308	17,440	<3,868>	1,916	23,506
12,800	10,660	<2,140>	167,944	143,875	<24,069>	11,850	168,393
2,330,363	1,872,675	<457,688>	27,272,656	24,911,352	<2,361,304>	2,129,175	26,807,828
65.6	63.0	<2.6>	68.8	67.9	<1.0>	65.2	69.5
1,203,257	1,080,870	122,387	12,099,462	11,575,259	524,203	1,117,212	11,502,381
34.4	37.0	<2.6>	31.2	32.1	<1.0>	34.8	30.5
0.4	0.4	0.0	0.4	0.4	<0.0>	0.4	0.4
34.1	36.6	<2.6>	30.7	31.7	<1.0>	34.4	30.0
12.4	14.6	<2.2>	16.9	18.4	<1.5>	12.8	17.0
50.3	51.6	<1.3>	49.3	49.6	<0.3>	51.1	49.2
40.1	40.2	<0.1>	39.6	39.5	0.1	38.5	39.1
39.8	40.7	<0.9>	31.6	32.2	<0.6>	39.1	29.4
53.1	52.5	0.6	50.9	50.5	0.4	53.0	50.3
26.5	25.2	1.3	25.3	24.2	1.0	26.1	24.1
85,858	79,121	6,737	1,165,415	912,696	252,719	75,557	934,126
1,289,115	1,159,991	129,124	13,264,877	12,487,955	776,922	1,192,769	12,436,507
246,916	255,102	8,186	2,504,844	2,572,557	67,713	253,141	2,570,663
0	2,800	2,800	2,412	4,000	1,588	0	0
159,072	135,377	<23,695>	1,534,051	1,406,937	<127,114>	137,283	1,407,481
405,989	393,279	<12,710>	4,041,308	3,983,494	<57,814>	390,424	3,978,144
11.5	13.3	1.8	10.3	10.9	0.7	12.0	10.4
144,576	141,596	<2,980>	1,391,621	1,404,241	12,620	130,522	1,303,115
7,978	5,415	<2,563>	106,982	80,149	<26,833>	5,981	99,267
14,062	14,045	<17>	134,000	136,580	2,580	15,995	135,782
80	80	0	800	800	0	80	800
23	20	<3>	277	168	<109>	23	256
977	100	<877>	33,859	28,450	<5,409>	1,411	27,258
2,400	2,400	0	4,300	4,300	0	0	1,900
3,278	2,760	<518>	43,307	36,420	<6,887>	4,372	47,995
15,195	15,565	370	280,056	286,004	5,948	14,723	281,828
3,500	3,500	0	11,607	11,600	<7>	3,500	11,509
0	0	0	614	0	<614>	0	0
<0>	0	0	93	0	<93>	<39>	161
0	0	0	441	0	<441>	0	248
20,209	17,990	<2,219>	226,345	234,861	8,516	17,550	227,693
<1,240>	<1,100>	140	<74,621>	<74,980>	<359>	<15,222>	<96,734>
38	50	12	270,551	268,500	<2,051>	304	263,099
10,023	5,270	<4,753>	46,205	44,107	<2,098>	5,628	50,104
66,461	61,051	<5,410>	673,495	631,544	<41,951>	62,602	632,065
<2,442>	0	2,442	292	0	<292>	635	15,040
1,116	0	<1,116>	7,983	0	<7,983>	755	4,038
<40>	0	40	1,643	723	<920>	<1>	535
523	0	<523>	5,621	4,000	<1,621>	170	2,370
0	100	100	2,504	1,800	<704>	0	2,300
0	0	0	300	300	0	0	300
5,471	8,700	3,229	75,211	88,600	13,389	8,623	100,251
0	0	0	4,342	0	<4,342>	0	1,672
0	0	0	42,360	38,800	<3,560>	0	38,849
10	75	65	36,430	35,896	<534>	915	35,809
0	0	0	0	3	3	0	0
3,368	1,660	<1,708>	155,838	83,626	<72,212>	2,230	83,799
295,566	279,277	<16,289>	3,482,456	3,346,492	<135,964>	260,756	3,271,308
701,554	672,556	<28,998>	7,523,764	7,329,986	<193,778>	651,180	7,249,452
587,560	487,435	100,125	5,741,113	5,157,969	583,144	541,589	5,187,055
28,853	32,991	4,138	327,358	322,656	<4,702>	29,987	287,904
132,356	143,563	11,207	1,476,717	1,554,628	77,911	139,199	1,468,339
56,923	56,991	68	689,738	662,194	<27,544>	65,768	646,192
27,067	27,942	875	299,826	300,606	780	27,713	291,387
92,876	90,598	<2,278>	969,591	964,257	<5,334>	87,256	944,413
79,907	71,810	<8,097>	796,506	726,479	<70,027>	69,458	724,789
36,697	36,920	223	358,791	333,465	<25,326>	40,143	364,264
58,169	62,418	4,249	583,025	624,187	41,162	68,165	676,868
512,848	523,233	10,385	5,501,553	5,488,472	<13,081>	527,689	5,404,156
74,712	<35,798>	110,510	239,560	<330,503>	570,063	13,900	<217,101>

UCLA RESTAURANTS
INCOME STATEMENT

MAY. 10(04/26/15-05/23/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 10 MO(07/27/14-05/23/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
152,467	160,323	<7,856>	1,420,848	1,396,363	24,485	162,381	1,369,851
230,885	232,264	<1,379>	1,889,834	1,891,369	<1,535>	208,921	1,775,546
150,624	155,257	<4,634>	1,343,199	1,333,525	9,674	146,379	1,293,856
267,199	255,370	11,829	2,363,339	2,284,316	79,023	245,784	2,148,248
304,987	310,383	<5,396>	2,578,804	2,693,304	<114,500>	283,487	2,380,217
184,347	168,057	16,290	2,172,878	1,983,234	189,644	232,543	2,215,414
1,290,509	1,281,654	8,855	11,768,902	11,582,111	186,791	1,279,496	11,183,132
448,193	440,933	<7,260>	4,144,515	3,999,603	<144,912>	451,875	3,885,250
34.7	34.4	<0.3>	35.2	34.5	<0.7>	35.3	34.7
842,316	840,721	1,595	7,624,387	7,582,508	41,879	827,621	7,297,882
65.3	65.6	<0.3>	64.8	65.5	<0.7>	64.7	65.3
66.3	67.2	<0.9>	66.9	66.8	0.1	67.8	67.5
64.3	65.8	<1.4>	64.1	65.5	<1.4>	63.5	64.7
66.0	66.6	<0.6>	64.5	65.2	<0.7>	64.1	64.7
68.7	67.6	1.1	67.9	68.4	<0.5>	68.4	68.9
65.1	64.5	0.6	63.9	64.5	<0.7>	63.5	64.0
60.4	62.3	<2.0>	62.5	62.9	<0.4>	62.3	63.5
205,811	190,665	15,146	2,073,476	1,858,356	215,120	224,568	1,994,310
1,048,127	1,031,386	16,741	9,697,863	9,440,864	256,999	1,052,188	9,292,192
277,721	279,415	1,694	2,907,109	2,887,991	<19,118>	280,308	2,809,827
0	1,200	1,200	11,596	16,650	5,054	614	6,624
234,253	218,502	<15,751>	2,114,341	2,046,465	<67,876>	225,208	2,018,091
<42,949>	<43,106>	<157>	<394,776>	<412,379>	<17,603>	<37,164>	<349,310>
469,025	456,011	<13,014>	4,638,269	4,538,727	<99,542>	468,966	4,485,232
36.3	35.6	<0.8>	39.4	39.2	<0.2>	36.7	40.1
163,277	163,598	321	1,624,890	1,646,965	22,075	149,258	1,494,867
3,266	2,850	<416>	17,732	18,690	958	1,701	16,990
4,111	4,372	261	41,988	43,670	1,682	5,514	43,754
0	1,000	1,000	9,485	13,500	4,015	873	12,281
65,585	60,110	<5,475>	562,609	541,546	<21,063>	58,272	524,858
5.1	4.7	<0.4>	4.8	4.7	<0.1>	4.6	4.7
4,924	4,424	<500>	51,469	44,381	<7,088>	5,096	52,633
<9,196>	<10,800>	<1,604>	<98,187>	<102,000>	<3,813>	<8,865>	<101,624>
2,742	2,598	<144>	29,329	27,802	<1,527>	3,712	33,681
5,856	5,995	139	51,420	58,395	6,975	6,570	52,652
920	1,140	220	9,552	14,990	5,438	385	15,948
674	2,270	1,596	49,272	57,600	8,328	682	47,783
0	100	100	0	1,000	1,000	0	0
0	10	10	5	81	76	2	40
7,892	6,587	<1,305>	97,541	69,265	<28,276>	9,509	114,503
45,822	37,859	<7,963>	389,429	339,022	<50,407>	44,604	348,395
2,047	2,045	<2>	17,480	17,697	217	2,026	17,114
2,044	964	<1,080>	17,803	8,912	<8,891>	1,826	17,675
0	0	0	190	0	<190>	29	155
0	0	0	3,988	1,000	<2,988>	50	2,469
333	450	117	3,329	4,375	1,046	1,296	3,599
0	0	0	586	11,000	10,414	0	381
0	0	0	600	0	<600>	0	600
941	0	<941>	5,221	1,500	<3,721>	500	1,574
20,115	16,039	<4,076>	237,262	235,760	<1,502>	20,977	243,803
321,355	301,611	<19,744>	3,122,991	3,055,151	<67,840>	304,016	2,944,128
790,380	757,622	<32,758>	7,761,260	7,593,878	<167,382>	772,982	7,429,360
257,746	273,764	<16,018>	1,936,602	1,846,986	89,616	279,207	1,862,832
33,333	38,253	4,920	373,895	366,359	<7,536>	36,019	325,049
54,718	69,698	14,980	527,531	583,488	55,957	63,025	525,961
23,532	27,669	4,137	237,827	246,074	8,247	29,777	230,215
11,190	13,565	2,375	106,219	113,359	7,140	12,547	104,526
38,396	43,984	5,588	341,052	361,953	20,901	39,507	336,495
67,361	58,282	<9,079>	671,452	589,622	<81,830>	58,553	610,995
30,935	29,959	<976>	302,460	270,594	<31,866>	33,841	307,073
87,113	99,425	12,312	947,888	994,250	46,362	102,192	998,678
346,579	380,835	34,256	3,508,324	3,525,699	17,375	375,461	3,438,991
<88,832>	<107,071>	18,239	<1,571,722>	<1,678,713>	106,991	<96,254>	<1,576,160>
388,307	384,330	3,977	3,451,289	3,459,895	<8,606>	385,643	3,393,641
131,100	127,605	3,495	1,206,767	1,191,779	14,988	134,621	1,195,552
257,207	256,725	482	2,244,522	2,268,116	<23,594>	251,022	2,198,089
5.62	5.34	0.27	5.67	5.44	0.24	5.37	5.40
7.47	6.89	0.58	7.05	6.63	0.42	6.98	6.13
4.67	4.57	0.10	4.75	4.67	0.08	4.51	4.57
30,644	30,068	<576>	299,171	292,080	<7,091>	30,788	294,130
42.11	42.63	<0.51>	39.34	39.65	<0.32>	41.56	38.02

SERVICES DIVISION
INCOME STATEMENT

MAY. 10(04/26/15-05/23/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 10 MO(07/27/14-05/23/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
16,424	17,842	<1,418>	132,587	167,106	<34,519>	15,045	146,634
16,424	17,842	<1,418>	132,587	167,106	<34,519>	15,045	146,634
228	246	18	2,751	4,578	1,827	57	2,981
16,197	17,596	<1,399>	129,836	162,528	<32,692>	14,988	143,653
98.6	98.6	<0.0>	97.9	97.3	0.7	99.6	98.0
98.6	98.6	<0.0>	97.9	97.3	0.7	99.6	98.0
166,575	209,731	<43,156>	2,018,392	2,042,924	<24,532>	205,198	1,929,391
99,798	100,088	<290>	971,376	987,079	<15,703>	92,374	915,718
266,373	309,819	<43,446>	2,989,768	3,030,003	<40,235>	297,572	2,845,109
282,570	327,415	<44,845>	3,119,605	3,192,531	<72,926>	312,560	2,988,762
34,275	33,018	<1,257>	339,059	328,755	<10,304>	31,934	324,680
285	1,918	1,633	4,272	17,905	13,633	1,477	15,746
34,560	34,936	376	343,331	346,660	3,329	33,411	340,425
210.4	195.8	<14.6>	259.0	207.5	<51.5>	222.1	232.2
18,148	17,066	<1,082>	171,777	169,764	<2,013>	15,437	152,768
83	700	617	6,025	7,688	1,663	157	5,780
680	749	69	6,668	7,222	554	843	6,739
19	105	86	703	1,050	347	0	824
0	0	0	19,097	17,000	<2,097>	0	9,251
0	0	0	7,818	10,000	2,182	0	6,000
0	0	0	500	1,000	500	0	0
0	0	0	0	258	258	0	0
61	3,900	3,839	29,500	34,600	5,100	4,000	30,897
0	220	220	520	1,888	1,368	0	1,098
2,083	2,498	415	21,380	24,430	3,050	2,263	29,984
0	1,150	1,150	5,050	11,500	6,450	1,150	6,596
3,948	4,150	203	41,299	41,500	201	4,149	29,609
60,670	92,825	32,155	252,340	285,371	33,031	63,550	256,786
5,924	6,040	116	122,809	121,806	<1,003>	7,551	119,711
21,107	22,437	1,330	477,916	493,403	15,487	31,014	491,874
112,722	151,840	39,118	1,163,402	1,228,480	65,078	130,115	1,147,916
147,282	186,776	39,494	1,506,733	1,575,140	68,407	163,526	1,488,341
135,288	140,639	<5,351>	1,612,872	1,617,391	<4,519>	149,034	1,500,421
2,456	2,931	475	27,847	28,116	269	2,566	24,680
9,957	15,034	5,077	110,665	130,956	20,291	12,680	113,281
4,448	6,157	1,710	52,695	56,970	4,275	6,189	51,322
2,115	3,019	904	23,286	26,087	2,801	2,608	23,203
7,257	9,788	2,531	74,881	83,658	8,777	8,211	74,591
14,174	27,104	12,930	141,286	274,200	132,914	12,321	128,565
6,509	13,943	7,434	63,643	125,936	62,293	7,121	64,614
6,052	6,148	96	61,608	61,473	<135>	6,240	60,314
52,967	84,124	31,157	555,911	787,396	231,485	57,935	540,570
82,321	56,515	25,806	1,056,961	829,995	226,966	91,099	959,850

UCLA STUDENT UNION
INCOME STATEMENT

MAY. 10(04/26/15-05/23/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 10 MO(07/27/14-05/23/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
34,711	29,655	5,056	430,455	436,423	<5,968>	38,376	411,995
0	0	0	32	0	32	0	0
0	0	0	5	0	5	18	1,714
49,229	55,848	<6,619>	519,359	577,235	<57,876>	51,356	550,125
83,940	85,503	<1,563>	949,851	1,013,658	<63,807>	89,751	963,835
46,883	54,620	7,737	508,923	564,537	55,614	49,535	539,580
8,242	4,998	<3,244>	73,626	80,048	6,422	5,241	84,402
0	0	0	0	0	<0>	0	25
55,124	59,618	4,494	582,548	644,585	62,037	54,776	624,006
65.7	69.7	4.1	61.3	63.6	2.3	61.0	64.7
28,815	25,885	2,930	367,303	369,073	<1,770>	34,975	339,828
34.3	30.3	4.1	38.7	36.4	2.3	39.0	35.3
76.3	83.2	<6.9>	82.9	81.7	1.2	86.3	79.5
0.0	0.0	0.0	100.0	0.0	100.0	0.0	0.0
0.0	0.0	0.0	99.4	0.0	99.4	100.0	98.6
4.8	2.2	2.6	2.0	2.2	<0.2>	3.6	1.9
33,678	34,905	<1,227>	170,798	151,734	19,064	33,951	176,372
0	0	0	0	0	0	2,328	15,460
8,578	9,832	<1,254>	92,802	101,616	<8,814>	9,025	97,920
42,256	44,737	<2,481>	263,600	253,350	10,250	45,303	289,752
71,071	70,622	449	630,903	622,423	8,480	80,278	629,580
30,369	30,322	<47>	296,971	303,200	6,229	31,254	311,773
18,729	18,281	<448>	165,590	179,911	14,321	17,450	164,491
49,099	48,603	<496>	462,561	483,111	20,550	48,704	476,264
58.5	56.8	<1.7>	48.7	47.7	<1.0>	54.3	49.4
17,418	16,582	<836>	162,454	164,285	1,831	16,453	158,837
3,082	588	<2,494>	10,384	11,554	1,170	1,693	14,854
3,296	3,390	94	32,872	33,130	258	4,205	32,779
0	0	0	3,255	2,250	<1,005>	0	1,848
0	0	0	5,373	4,562	<811>	0	5,329
232	0	<232>	6,060	5,495	<565>	0	5,393
144	0	<144>	5,882	5,208	<674>	0	2,887
886	169	<717>	24,458	18,995	<5,463>	815	24,345
23,454	19,530	<3,924>	108,182	73,088	<35,094>	25,021	99,338
0	240	240	919	2,715	1,796	<36>	1,950
513	0	<513>	600	600	0	0	838
0	20	20	1,749	1,139	<610>	5	1,237
537	601	64	5,142	5,980	838	504	4,785
657	750	93	13,007	10,559	<2,448>	1,139	12,239
1,230	1,312	82	12,113	13,565	1,452	1,306	12,865
119	34	<85>	2,079	347	<1,732>	<17>	36
0	0	0	0	0	0	1,522	9,253
0	0	0	2,791	3,000	209	0	2,908
15,417	15,417	0	154,167	154,170	3	15,417	154,167
25,701	24,000	<1,701>	108,422	126,500	18,078	22,368	105,566
92,685	82,633	<10,052>	659,906	637,142	<22,764>	90,395	651,451
141,784	131,236	<10,548>	1,122,467	1,120,253	<2,214>	139,099	1,127,715
<70,712>	<60,614>	<10,098>	<491,564>	<497,830>	6,266	<58,820>	<498,134>
3,490	4,077	587	37,323	39,096	1,773	3,742	34,518
4,443	5,976	1,533	44,485	53,110	8,625	5,478	48,890
1,985	2,448	463	21,164	23,339	2,175	2,674	21,953
944	1,200	256	9,284	10,622	1,338	1,127	10,021
3,238	3,891	653	29,949	33,971	4,022	3,547	32,432
42,109	37,584	<4,525>	419,743	380,221	<39,522>	36,603	381,950
19,339	19,322	<17>	189,076	174,520	<14,556>	21,155	191,960
12,259	14,612	2,353	124,443	146,120	21,677	14,741	143,605
87,807	89,110	1,303	875,467	860,999	<14,468>	89,066	865,327
<158,520>	<149,724>	<8,796>	<1,367,031>	<1,358,829>	<8,202>	<147,886>	<1,363,461>

ADMINISTRATIVE AND SUPPORT SERVICES
EXPENSE STATEMENT

MAY. 10(04/26/15-05/23/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 10 MO(07/27/14-05/23/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
276,606	293,495	16,889	3,012,894	3,020,548	7,654	289,960	2,916,235
1,108	6,868	5,760	22,662	51,076	28,414	8,807	41,074
31,559	34,704	3,145	300,307	328,984	28,677	33,534	291,466
309,273	335,067	25,794	3,335,862	3,400,608	64,746	332,301	3,248,776
5.6	6.8	1.2	5.7	6.2	0.5	6.3	5.7
0	2,500	2,500	11,156	15,700	4,544	0	11,682
3,200	3,400	200	9,200	9,400	200	3,000	9,000
144,046	142,293	<1,753>	1,443,610	1,429,298	<14,312>	130,349	1,289,047
7,546	10,460	2,914	84,131	87,055	2,924	14,306	102,934
11,431	9,885	<1,546>	90,691	96,024	5,333	11,395	87,881
776	1,179	403	8,389	11,694	3,305	1,012	9,388
165	2,663	2,498	4,539	22,351	17,812	542	16,549
0	20	20	39	200	161	0	0
2,168	6,964	4,796	17,988	15,371	<2,617>	2,555	14,806
0	52	52	0	52	52	0	0
0	0	0	25	0	<25>	0	576
2,484	741	<1,743>	10,987	7,828	<3,159>	399	5,388
135	385	250	2,081	4,400	2,319	0	3,427
165	225	60	3,563	2,100	<1,463>	0	1,268
621	295	<326>	3,156	2,950	<206>	307	2,745
<476>	<500>	<24>	<2,632>	<5,000>	<2,368>	<562>	67
0	50	50	498	500	2	0	783
2,562	2,810	248	26,951	28,100	1,149	2,562	27,343
1,195	1,000	<195>	14,990	10,000	<4,990>	1,150	10,615
<1,849>	2,100	3,949	17,051	21,000	3,949	2,100	21,125
4,758	5,275	517	51,649	59,397	7,748	4,480	52,200
479	0	<479>	5,665	0	<5,665>	<15,000>	5,760
1,455	10,320	8,865	101,017	103,200	2,183	18,571	110,500
0	85	85	0	845	845	0	477
8,460	4,230	<4,230>	91,339	67,149	<24,190>	8,305	96,979
0	80	80	<57>	800	857	<25>	<32>
16,081	19,845	3,764	160,810	198,450	37,640	18,041	180,410
2,568	4,140	1,572	37,271	35,993	<1,278>	2,869	31,750
1,424	888	<536>	10,973	8,780	<2,193>	917	9,167
9,003	10,740	1,737	100,430	103,625	3,195	9,733	97,831
0	1,500	1,500	7,976	6,700	<1,276>	290	5,574
9,583	9,871	288	95,833	98,704	2,871	9,583	95,833
4,000	6,046	2,046	10,684	12,730	2,046	3,500	10,478
0	0	0	22,000	32,000	10,000	15,000	15,000
15,103	10,200	<4,903>	124,186	101,800	<22,386>	11,994	102,858
0	0	0	3,521	3,200	<321>	0	3,486
4,189	5,643	1,454	33,703	42,034	8,331	3,026	31,789
2,812	3,300	488	30,493	33,000	2,507	2,996	33,238
7,635	7,636	1	75,258	76,353	1,095	7,417	74,167
13,955	15,929	1,974	139,533	159,290	19,757	15,929	162,040
643	1,666	1,023	23,179	29,995	6,816	1,262	29,105
276,317	303,916	27,599	2,871,879	2,933,068	61,189	288,005	2,763,234
585,590	638,983	53,393	6,207,741	6,333,676	125,935	620,306	6,012,010
17,202	16,224	<978>	171,464	164,134	<7,330>	14,952	156,025
7,900	8,340	440	77,237	75,331	<1,906>	8,642	78,415
9,720	15,462	5,742	112,392	154,626	42,234	12,757	142,691
34,822	40,026	5,204	361,092	394,091	32,999	36,351	377,132
620,412	679,009	58,597	6,568,833	6,727,767	158,934	656,657	6,389,142
<539,576>	<599,775>	<60,199>	<5,781,334>	<5,961,499>	<180,165>	<579,620>	<5,595,370>
<30,412>	<30,412>	0	<303,586>	<303,586>	0	<26,561>	<265,405>
<3,266>	<3,266>	0	<30,541>	<30,541>	0	<3,831>	<35,573>
<47,158>	<45,557>	1,601	<453,373>	<432,141>	21,232	<46,645>	<492,794>
<620,412>	<679,010>	<58,598>	<6,568,833>	<6,727,767>	<158,934>	<656,657>	<6,389,142>
0	<1>	<1>	0	0	<0>	0	0

MAINTENANCE DIVISION
EXPENSE STATEMENT

MAY. 10(04/26/15-05/23/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 10 MO(07/27/14-05/23/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
96,801	105,914	9,113	1,084,892	1,088,012	3,120	98,448	999,993
2,335	0	<2,335>	40,528	0	<40,528>	1,580	24,353
928	1,236	308	7,957	12,072	4,116	1,266	4,280
<691>	<160>	531	<6,934>	<1,600>	5,334	<160>	<4,840>
<6,364>	<4,469>	1,895	<57,351>	<45,091>	12,260	<5,271>	<44,537>
<1,600>	<6,000>	<4,400>	<39,065>	<60,000>	<20,935>	<600>	<69,783>
91,409	96,521	5,112	1,030,027	993,393	<36,634>	95,263	909,467
65,869	65,654	<215>	669,578	652,682	<16,896>	60,452	597,910
71	128	57	1,583	1,680	97	55	1,647
701	684	<17>	7,180	7,052	<128>	843	7,063
0	30	30	1,257	1,500	243	170	338
4,641	5,090	449	48,331	48,864	533	4,194	45,835
4,792	4,374	<418>	46,390	46,104	<286>	3,086	46,819
1,278	1,262	<16>	12,629	11,486	<1,143>	757	13,608
512	543	31	5,173	6,350	1,177	331	4,575
29,529	17,875	<11,654>	213,237	178,750	<34,487>	6,256	174,188
2,113	3,000	887	24,048	32,075	8,027	3,015	29,675
0	75	75	0	750	750	181	336
647	225	<422>	3,730	2,250	<1,480>	<315>	1,865
0	50	50	3,394	500	<2,894>	3,500	3,500
9,624	3,850	<5,774>	46,955	38,500	<8,455>	1,197	35,423
7,905	8,319	414	71,520	80,723	9,203	8,818	81,770
5,535	3,684	<1,851>	43,012	36,542	<6,470>	3,614	36,247
276	830	554	5,872	8,300	2,428	1,693	16,525
0	0	0	0	0	0	0	2,592
133,492	115,673	<17,819>	1,203,889	1,154,108	<49,781>	97,848	1,099,914
224,901	212,194	<12,707>	2,233,916	2,147,501	<86,415>	193,110	2,009,381
13,550	15,374	1,824	143,237	153,740	10,503	14,898	157,409
13,550	15,374	1,824	143,237	153,740	10,503	14,898	157,409
238,451	227,568	<10,883>	2,377,152	2,301,241	<75,911>	208,009	2,166,790
<203,552>	<194,780>	8,772	<2,028,987>	<1,970,522>	58,465	<176,934>	<1,846,298>
<6,535>	<6,535>	0	<65,350>	<65,350>	0	<6,002>	<60,013>
<2,562>	<2,562>	0	<25,620>	<25,620>	0	<2,645>	<26,441>
<8,601>	<7,467>	1,134	<85,732>	<75,615>	10,117	<7,476>	<78,013>
<17,202>	<16,224>	978	<171,464>	<164,134>	7,330	<14,952>	<156,025>
<238,451>	<227,568>	10,883	<2,377,152>	<2,301,241>	75,911	<208,009>	<2,166,790>
<0>	0	0	<0>	0	0	<0>	0

UTILITIES
EXPENSE STATEMENT

MAY. 10(04/26/15-05/23/15)			FISCAL YEAR 14-15			FISCAL YEAR 13-14	
CURRENT MONTH			YTD 10 MO(07/27/14-05/23/15)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
22,187	22,744	557	209,173	176,814	<32,359>	20,878	178,901
62,269	68,438	6,169	646,265	659,305	13,040	76,107	670,282
12,719	9,946	<2,773>	104,791	87,908	<16,883>	7,647	84,669
9,271	13,355	4,084	83,801	114,697	30,896	11,035	122,577
3,454	2,712	<742>	31,495	24,226	<7,269>	3,873	32,287
109,900	117,195	7,295	1,075,525	1,062,950	<12,575>	119,540	1,088,716
109,900	117,195	7,295	1,075,525	1,062,950	<12,575>	119,540	1,088,716
<93,480>	<100,144>	<6,664>	<913,970>	<904,515>	9,455	<102,260>	<927,911>
<3,283>	<3,283>	0	<32,830>	<32,830>	0	<2,998>	<29,974>
<1,287>	<1,287>	0	<12,870>	<12,870>	0	<1,320>	<13,208>
<3,950>	<4,141>	<191>	<38,618>	<37,402>	1,216	<4,321>	<39,208>
<7,900>	<8,340>	<440>	<77,237>	<75,331>	1,906	<8,642>	<78,415>
<109,900>	<117,195>	<7,295>	<1,075,525>	<1,062,948>	12,577	<119,540>	<1,088,716>
0	0	0	<0>	2	2	0	<0>