

**ASSOCIATED STUDENTS
UCLA**

**FINANCIAL STATEMENTS
SERVICES AND ENTERPRISES
May (04/27/14 - 05/24/14)**

**Prepared
June 09, 2014**

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES

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**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MAY 2014 (\$000's)
DIVISIONS AT CONTRIBUTION LEVEL**

MAY (04/27/14 - 05/24/14)										FY 12-13		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
3,322		3,266		56	1.7%	237	7.7%	3,085				GROSS INCOME
1,504		1,440		64	4.4%	7	0.5%	1,497				UCLA Store
313		297		16	5.4%	145	86.3%	168				UCLA Restaurants
135		123		12	9.8%	4	3.1%	131				Services Division
												UCLA Student Union
5,274		5,126		148	2.9%	393	8.1%	4,881				TOTAL
1,193	35.9%	1,203	36.8%	(10)	(0.9)	68	(0.6)	1,125	36.5%			GROSS MARGIN
1,052	69.9%	1,017	70.6%	35	(0.7)	15	0.6	1,037	69.3%			UCLA Store
313	100.0%	297	100.0%	16	0.0	145	0.0	168	100.0%			UCLA Restaurants
80	59.3%	65	52.8%	15	6.5	10	5.9	70	53.4%			Services Division
												UCLA Student Union
2,638	50.0%	2,582	50.4%	56	(0.4)	238	0.8	2,400	49.2%			TOTAL
521	15.7%	557	17.1%	36	1.4	6	1.4	527	17.1%			WAGES & BENEFITS
618	41.1%	631	43.8%	13	2.7	(16)	(0.9)	602	40.2%			UCLA Store
49	15.7%	50	16.8%	1	1.1	(3)	11.7	46	27.4%			UCLA Restaurants
65	48.1%	66	53.7%	1	5.6	(2)	0.0	63	48.1%			Services Division
												UCLA Student Union
1,253	23.8%	1,304	25.4%	51	1.6	(15)	1.6	1,238	25.4%			TOTAL
130	3.9%	127	3.9%	(3)	0.0	(3)	0.2	127	4.1%			OTHER CONTROLLABLES *
155	10.3%	134	9.3%	(21)	(1.0)	(11)	(0.7)	144	9.6%			UCLA Store
115	36.7%	123	41.4%	8	4.7	(75)	(12.9)	40	23.8%			UCLA Restaurants
74	54.8%	67	54.5%	(7)	(0.3)	(2)	0.2	72	55.0%			Services Division
												UCLA Student Union
474	9.0%	451	8.8%	(23)	(0.2)	(91)	(1.2)	383	7.8%			TOTAL
542	16.3%	519	15.9%	23	0.4	71	1.0	471	15.3%			CONTRIBUTION
279	18.6%	252	17.5%	27	1.1	(12)	(0.8)	291	19.4%			UCLA Store
149	47.6%	123	41.4%	26	6.2	68	(0.6)	81	48.2%			UCLA Restaurants
(59)	(43.7%)	(68)	(55.3%)	9	11.6	6	5.9	(65)	(49.6%)			Services Division
												UCLA Student Union
911	17.3%	826	16.1%	85	1.2	133	1.4	778	15.9%			TOTAL
543	10.3%	558	10.9%	15	0.6	(17)	0.5	526	10.8%			ALLOCATED EXPENSES
177	3.4%	184	3.6%	7	0.2	(5)	0.1	172	3.5%			Admin&Support Services
111	2.1%	98	1.9%	(13)	(0.2)	0	0.2	111	2.3%			Maintenance Division
219	4.2%	233	4.5%	14	0.3	2	0.3	221	4.5%			Utilities
												Depreciation
1,050	19.9%	1,073	20.9%	23	1.0	(20)	1.2	1,030	21.1%			TOTAL
(139)	(2.6%)	(247)	(4.8%)	108	2.2	113	2.6	(252)	(5.2%)			NET INCOME (LOSS) FROM OPERATIONS
32	0.6%	0	0.0%	32	0.6	29	0.5	3	0.1%			OTHER INC/(EXP)
11	0.2%	15	0.3%	(4)	(0.1)	(3)	(0.1)	14	0.3%			Non-Recurrent Inc/(Exp)
(47)	(0.9%)	(46)	(0.9%)	(1)	0.0	7	0.2	(54)	(1.1%)			Interest Income
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Interest (Expense)
211	4.0%	211	4.1%	0	(0.1)	9	(0.1)	202	4.1%			Income Taxes
												Student Union Fee Income
207	3.9%	180	3.5%	27	0.4	42	0.5	165	3.4%			TOTAL
68	1.3%	(67)	(1.3%)	135	2.6	155	3.1	(87)	(1.8%)			NET INCOME (LOSS)

* Without Benefits

FISCAL YEAR 2013-2014										FY 12-13		
YTD 10 MONTHS (07/28/13 - 05/24/14)										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
39,244		42,043		(2,799)	(6.7%)	(2,205)	(5.3%)	41,449				GROSS INCOME
13,177		13,289		(112)	(0.8%)	(94)	(0.7%)	13,271				UCLA Store
2,992		3,194		(202)	(6.3%)	77	2.6%	2,915				UCLA Restaurants
1,254		1,200		54	4.5%	(32)	(2.5%)	1,286				Services Division
												UCLA Student Union
56,667		59,726		(3,059)	(5.1%)	(2,254)	(3.8%)	58,921				TOTAL
12,437	31.7%	13,332	31.7%	(895)	(7.1%)	(374)	(2.8%)	12,811	30.9%			GROSS MARGIN
9,292	70.5%	9,415	70.8%	(123)	(1.3%)	(47)	(0.5%)	9,339	70.4%			UCLA Store
2,989	99.9%	3,189	99.8%	(200)	(6.7%)	80	2.7%	2,909	99.8%			UCLA Restaurants
630	50.2%	583	48.6%	47	7.4%	(18)	(2.8%)	648	50.4%			Services Division
												UCLA Student Union
25,348	44.7%	26,519	44.4%	(1,171)	(4.6%)	(359)	(1.4%)	25,707	43.6%			TOTAL
5,281	13.5%	5,549	13.2%	268	(5.0%)	(17)	(0.4%)	5,264	12.7%			WAGES & BENEFITS
5,980	45.4%	6,201	46.7%	221	(3.7%)	(53)	(1.2%)	5,927	44.7%			UCLA Store
493	16.5%	492	15.4%	(1)	(0.2%)	(28)	(6.5%)	465	16.0%			UCLA Restaurants
635	50.6%	658	54.8%	23	(3.6%)	5	(0.8%)	640	49.8%			Services Division
												UCLA Student Union
12,389	21.9%	12,900	21.6%	511	(4.1%)	(93)	(1.0%)	12,296	20.9%			TOTAL
1,968	5.0%	1,909	4.5%	(59)	(3.0%)	(34)	(0.8%)	1,934	4.7%			OTHER CONTROLLABLES *
1,449	11.0%	1,408	10.6%	(41)	(2.8%)	37	(0.9%)	1,486	11.2%			UCLA Store
995	33.3%	1,121	35.1%	126	(12.6%)	(65)	(1.4%)	930	31.9%			UCLA Restaurants
493	39.3%	517	43.1%	24	(4.8%)	75	(16.3%)	568	44.2%			Services Division
												UCLA Student Union
4,905	8.7%	4,955	8.3%	50	(1.0%)	13	(0.4%)	4,918	8.3%			TOTAL
5,187	13.2%	5,874	14.0%	(687)	(13.2%)	(425)	(8.5%)	5,612	13.5%			CONTRIBUTION
1,863	14.1%	1,806	13.6%	57	(3.1%)	(62)	(1.4%)	1,925	14.5%			UCLA Store
1,500	50.1%	1,576	49.3%	(76)	(5.0%)	(14)	(1.8%)	1,514	51.9%			UCLA Restaurants
(498)	(39.7%)	(592)	(49.3%)	94	(23.4%)	62	(15.5%)	(560)	(43.5%)			Services Division
												UCLA Student Union
8,052	14.2%	8,664	14.5%	(612)	(7.6%)	(439)	(5.0%)	8,491	14.4%			TOTAL
5,218	9.2%	5,386	9.0%	168	(3.2%)	(204)	(4.7%)	5,014	8.5%			ALLOCATED EXPENSES
1,845	3.3%	1,872	3.1%	27	(1.5%)	(130)	(2.9%)	1,715	2.9%			Admin&Support Services
1,006	1.8%	936	1.6%	(70)	(6.9%)	(108)	(3.0%)	898	1.5%			Maintenance Division
2,180	3.8%	2,330	3.9%	150	(6.9%)	45	(2.1%)	2,225	3.8%			Utilities
												Depreciation
10,249	18.1%	10,524	17.6%	275	(2.7%)	(397)	(3.7%)	9,852	16.7%			TOTAL
(2,197)	(3.9%)	(1,860)	(3.1%)	(337)	(15.3%)	(836)	(45.1%)	(1,361)	(2.3%)			NET INCOME (LOSS) FROM OPERATIONS
152	0.3%	0	0.0%	152	0.3%	109	0.2%	43	0.1%			OTHER INC/(EXP)
153	0.3%	171	0.3%	(18)	(1.2%)	(29)	(0.2%)	182	0.3%			Non-Recurrent Inc/(Exp)
(468)	(0.8%)	(464)	(0.8%)	(4)	(0.1%)	68	(0.1%)	(536)	(0.9%)			Interest Income
0	0.0%	0	0.0%	0	0.0%	0	0.0%	0	0.0%			Interest (Expense)
2,111	3.7%	2,111	3.5%	0	(0.2%)	87	(0.4%)	2,024	3.4%			Income Taxes
												Student Union Fee Income
1,948	3.4%	1,818	3.0%	130	(6.6%)	235	(13.0%)	1,713	2.9%			TOTAL
(249)	(0.4%)	(42)	(0.1%)	(207)	(11.3%)	(601)	(33.3%)	352	0.6%			NET INCOME (LOSS)

**ASSOCIATED STUDENTS UCLA - SERVICES AND ENTERPRISES
INCOME AND LOSS SUMMARY - MAY 2014 (\$000's)
DIVISIONS FULLY ALLOCATED**

MAY (04/27/14 - 05/24/14)										FY 12-13		
CURRENT MONTH										**		
ACTUAL		BUDGET		VARIANCE				LAST YEAR ACT				
\$	%	\$	%	ACT/BUD		ACT/LY ACT		\$	%	\$	%	
				\$	%	\$	%					
3,322		3,266		56	1.7%	237	7.7%	3,085				GROSS INCOME
1,504		1,440		64	4.4%	7	0.5%	1,497				UCLA Store
313		297		16	5.4%	145	86.3%	168				UCLA Restaurants
135		123		12	9.8%	4	3.1%	131				Services Division
												UCLA Student Union
5,274		5,126		148	2.9%	393	8.1%	4,881				TOTAL
1,193	35.9%	1,203	36.8%	(10)	Pts. (0.9)	68	Pts. (0.6)	1,125	36.5%			GROSS MARGIN
1,052	69.9%	1,017	70.6%	35	(0.7)	15	0.6	1,037	69.3%			UCLA Store
313	100.0%	297	100.0%	16	0.0	145	0.0	168	100.0%			UCLA Restaurants
80	59.3%	65	52.8%	15	6.5	10	5.9	70	53.4%			Services Division
2,638	50.0%	2,582	50.4%	56	(0.4)	238	0.8	2,400	49.2%			TOTAL
651	19.6%	684	20.9%	33	1.3	3	1.6	654	21.2%			TOTAL CONTROLLABLES
773	51.4%	765	53.1%	(8)	1.7	(26)	(1.5)	747	49.9%			UCLA Store
164	52.4%	173	58.2%	9	5.8	(77)	(0.6)	87	51.8%			UCLA Restaurants
139	103.0%	134	108.9%	(5)	5.9	(4)	0.1	135	103.1%			Services Division
1,727	32.7%	1,756	34.3%	29	1.6	(104)	0.6	1,623	33.3%			TOTAL
542	16.3%	519	15.9%	23	0.4	71	1.0	471	15.3%			CONTRIBUTION
279	18.6%	252	17.5%	27	1.1	(12)	(0.8)	291	19.4%			UCLA Store
149	47.6%	123	41.4%	26	6.2	68	(0.6)	81	48.2%			UCLA Restaurants
(59)	(43.7%)	(68)	(55.3%)	9	11.6	6	5.9	(65)	(49.6%)			Services Division
911	17.3%	826	16.1%	85	1.2	133	1.4	778	15.9%			TOTAL
528	15.9%	538	16.5%	10	0.6	(9)	0.9	519	16.8%			ALLOCATED EXPENSES
375	24.9%	379	26.3%	4	1.4	0	0.2	375	25.1%			UCLA Store
58	18.5%	68	22.9%	10	4.4	(13)	8.3	45	26.8%			UCLA Restaurants
89	65.9%	88	71.5%	(1)	5.6	2	3.6	91	69.5%			Services Division
1,050	19.9%	1,073	20.9%	23	1.0	(20)	1.2	1,030	21.1%			TOTAL
14	0.3%	(20)	(0.4%)	34	0.7	62	1.3	(48)	(1.0%)			NET INCOME (LOSS)
(96)	(1.8%)	(127)	(2.5%)	31	0.7	(11)	(0.1)	(85)	(1.7%)			FROM OPERATIONS
91	1.7%	56	1.1%	35	0.6	54	0.9	37	0.8%			UCLA Store
(148)	(2.8%)	(156)	(3.0%)	8	0.2	8	0.4	(156)	(3.2%)			UCLA Restaurants
(139)	(2.6%)	(247)	(4.8%)	108	2.2	113	2.6	(252)	(5.2%)			Services Division
												UCLA Student Union
32	0.6%	0	0.0%	32	0.6	29	0.5	3	0.1%			OTHER INC/(EXP)
11	0.2%	15	0.3%	(4)	(0.1)	(3)	(0.1)	14	0.3%			Non-Recurrent Inc/(Exp)
(47)	(0.9%)	(46)	(0.9%)	(1)	0.0	7	0.2	(54)	(1.1%)			Interest Income
0	0.0%	0	0.0%	0	0.0	0	0.0	0	0.0%			Interest (Expense)
211	4.0%	211	4.1%	0	(0.1)	9	(0.1)	202	4.1%			Income Taxes
207	3.9%	180	3.5%	27	0.4	42	0.5	165	3.4%			Student Union Fee Income
68	1.3%	(67)	(1.3%)	135	2.6	155	3.1	(87)	(1.8%)			TOTAL
												NET INCOME (LOSS)

P/L Reconciliation
May-14

<i>Financial Analysis</i>	\$000's
	May-14
Budgeted Net Income/(Loss)	(67)
UCLA Store	
Gross Margin:	
Bearwear gross income \$43K below plan due to aggressive budget as compared to actual last year	(24)
Graduation ETC gross income \$39K above plan due to timing as graduating seniors waited in prior months to place orders for regalia	21
Campus Portrait Studio gross income \$11K below plan due to timing: shift in yearbook sitting schedule has moved some orders out.	(9)
Essentials gross income \$11K below plan due to aggressive budget and drop in sales of office supplies due to Target	(5)
Course Reader Solutions gross income \$23K above plan due to timing: digital sales budgeted in July	22
Computer Store gross margin below plan due Faculty/Staff event had higher sales (more discounts increase cost of sales)	(14)
Total Wages lower than plan	17
Other, positive controllable mainly employee benefits	15
Total Contribution	23
UCLA Restaurants	
Gross Margin:	
Panda gross income \$6K above plan due to opening of Wolfgang Puck not as severe as anticipated	6
Greenhouse gross income \$21K above plan due to cannibalization for Wolfgang Puck opening not as severe as anticipated.	
Increased traffic on 1st floor has helped sales in most areas in that location	13
Northern Lights gross income \$6K below plan due to aggressive budget for new program last year, improvement is over last year	(6)
No Campus Student Ctr gross income \$23K below plan due to aggressive budget for new sales program started last Spring, construction around Campbell hall impeding some foot traffic and sales are starting to drop off from growth we saw first half of year	(19)
Café Synapse gross income \$9K below plan due to continued drop in sales and a few departments have moved out of the building	(7)
KH Coffeehouse gross income \$9K above plan due to steady increase in foot traffic (new trend for May)	6
Taco Bell gross income \$9K below plan due to lower sales trends throughout all A-Level food areas in part due to Engineering and Lot 6 construction. Additionally, increased traffic to 1st floor areas diverting customers away from A-Level	(8)
Terasaki Café gross income \$8K below plan due to budget not based on any history, much less demand in this location than anticipated	(5)
Catering gross income \$57K above plan due to more events from Athletics, Career Center, multiple miscellaneous events and some events generated additional income for servers and bar setup	41
Concessions gross income \$28K above plan due to several unbudgeted softball playoffs and finals along with a large track event which was originally budgeted earlier in the year	18
Total Wages higher than plan	(3)
Other, mostly negative controllables	(9)
Total Contribution	27
Services	
Gross Margin:	
Licensing domestic income above plan due to higher miscellaneous sales, mostly timing	6
Licensing foreign income above plan due to timing and additional income from territories not subject to tax and commission	14
Leased Ops income above plan due to unbudgeted renewal of an agreement with the UCLA Events Office	2
Photography income below plan due mostly to aggressive budget and timing of shoots at Anderson School and Law School which are scheduled to occur in June	(6)
Other, positive controllables mainly in Licensing	10
Total Contribution	26
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$15K above plan due to increase in departmental activity (Admission's Presentation, PhD Symposium)	15
Other, negative controllable mainly student event expense	(6)
Total Contribution	9
Allocated Expenses and Other	
A&SS lower than plan mostly employee benefits	15
Utilities higher than plan mainly electricity: consumption slightly higher than budget for all of the facilities and utilities	(13)
Maintenance lower than plan mostly due to less materials and supplies purchased and less repair orders from UCLA Facilities	7
Depreciation lower than plan due to timing of capitals	14
Other, positive non-recurring (mostly TGIF contribution for LED lighting)	27
Total	50
Actual Net Income/(Loss)	68

ASUCLA
P/L Reconciliation
Year-To-Date Through May 2014

<i>Financial Analysis</i>	\$000's
Budgeted Net Income/(Loss)	(42)
UCLA Store	
Gross Margin:	
Bearwear gross income \$76K below plan due mostly to reduced foot traffic during basketball games, aggressive sales plan as compared to prior year actuals with the football victory over USC, and reduced sales in fleece, umbrellas and outerwear due to warm/dry weather	(64)
Fastrack gross income \$56K below plan due to change in product mix to accommodate Computer Store remodel which was done after the budget was completed	(35)
The Market gross income \$202K below plan resulting from continued impact of diminished foot traffic due to Luskin Conference Center construction, and sales decline in Health/Beauty products	(78)
Essentials gross income \$71K below plan due to declining sales in office supplies and batteries due to Target offering lower prices and lower sales in calendars	(37)
E-Commerce gross income \$105K above plan due to positive impact from football and the Score Big promotions, and successful LA Midnight limited edition jersey sales and e-mails	58
New Text gross income \$330K below plan due to continued downward sales trend in textbook sales and lower web sales resulting in lower postage income	(172)
Used Text gross income \$365K below plan due to continued stock shortage, competition, student usage and peer to peer selling	(166)
Course Reader Solutions gross income \$179K below plan due to shifting to digital format	(32)
Computer Store gross income \$1.2M below plan due to continued downward sales trend in individual CPU sales, tablet sales at lower average price points, and impact from customer response to remodeling	(179)
Luvall Books gross income \$443K below plan due to competition, Law school textbooks lower than anticipated and shift in rental income due to program change	(108)
Luvall General MDSE gross income \$26K below plan due to sales decline in supplies and the Anderson School did not renew an apparel web promotion	(38)
HSS General MDSE gross income \$57K below plan mostly due to continued cannibalization from the Court of Science store	(24)
Total Wages lower than plan	92
Other, positive controllables mostly employee benefits and bank card expense (some offsets in advertising, professional services and repairs and maintenance)	96
Total Contribution	(687)
UCLA Restaurants	
Gross Margin:	
Wolfgang Puck gross income above plan due to first year operation, sales much higher than anticipated	35
Wetzels/RX gross income \$42K below plan due to remodeling sales program was deferred, and some customer traffic and/or purchasing patterns shifting	(39)
Greenhouse gross income \$58K above plan due to cannibalization for Wolfgang Puck opening not as severe as anticipated. Increased traffic on 1st floor has helped sales in most areas in that location	30
No Campus Student Ctr gross income \$80K below plan due to aggressive budget for new sales program started last Spring and the negative traffic impact from construction around Campbell Hall	(70)
Café Synapse gross income \$58K below plan due to continued drop in sales and a few departments have moved out of the building	(40)
Luvall Food Servery gross income \$135K below plan due to new sales program has not started yet, and erosion of northern campus customer demographics	(101)
Jimmy's gross income \$34K below plan due to ongoing declining coffeehouse sales trend, and particularly soft Winter quarter	(21)
Cooperage gross income \$82K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(53)
Tsunami gross income \$20K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(20)
Taco Bell gross income \$61K below plan due to Engineering and Lot 6 construction impacting pedestrian traffic patterns	(51)
Catering gross income \$302K above plan due to more Athletics training table, 4 day Bhai Conference, 2 weddings and the UCLA Graduated Student Picnic	216
Total Wages lower than plan	75
Other, positive controllables mostly employee benefits and commission expense, (some offsets in repairs & maintenance and bank card expense)	96
Total Contribution	57
Services	
Gross Margin:	
Licensing foreign income below plan due to the demise of the program in Korea, not imposing a minimum guarantee in Sweden upon extension of the bag license and the delay in launching a new program in Latin America	(99)
Licensing domestic income below plan due to lower overall performance	(95)
Leased ops gross income above plan mostly due to unbudgeted renewal of an agreement with the UCLA Events Office	7
Photography gross income \$13K below plan due to aggressive budget and less shoots overall	(15)
Total Wages higher than plan	(5)
Other, positive controllables mainly in Licensing	131
Total Contribution	(76)
UCLA Student Union	
Gross Margin:	
Student Union Ops gross income \$60K above plan due to new off-campus client events (Invisible Children), University new Tour Presentation, Univision Town Hall, other corporate promotions events and the UCLA Orientation program increasing spending, (partially offset by move of Dance Marathon to Pauley)	51
Total Wages lower than plan	16
Other, positive controllables mainly student union event expenses	27
Total Contribution	94
Allocated Expenses and Other	
A&SS lower than plan mostly in total wages, employee benefits and insurance expense	168
Maintenance lower than plan due mostly to higher capital wages (store remodel not in budget), less labor and materials were purchased for work orders, and the budget for career wages and employee benefits was too high	27
Utilities higher than plan due to higher consumption mostly in chiller water, higher steam due to a new meter in Ackerman installed after the budget was completed, and higher electricity as areas continue to exceed budget which was based on historical data	(70)
Depreciation lower than plan due to timing of capitals and reduced expenditures	150
Other, mostly positive non-recurring	130
Total	405
Actual Net Income/(Loss)	(249)

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
BALANCE SHEETS
(\$000)**

ASSETS

CURRENT ASSETS:

Cash and cash equivalents
Accounts receivable
 Less: Allowance for doubtful accounts
Accounts receivable, net
Student fees receivable
Inventories
Prepaid expenses and other current assets
 Total current assets

LONG TERM ASSETS

Long Term Note Receivable
Property, equipment and improvements
 Less: Accumulated depreciation
 Total Long Term Assets

TOTAL ASSETS

LIABILITIES AND RETAINED EARNINGS

CURRENT LIABILITIES:

Accounts payable
Wages and payroll taxes payable
Sales Tax Payable & Other Liabilities
Interest payable
Deferred Income
Funds Held for Others
Current portion of long term debt
 Total current liabilities

LONG TERM DEBT:

AU expansion loan
 Total long term debt

TOTAL LIABILITIES

RETAINED EARNINGS:

Beginning Balance
Year-to-date net income/(loss)

Ending Balance

TOTAL LIABILITIES AND RETAINED EARNINGS

	Current Month May 2014	Prior Month April 2014	Prior Year July 2013
	\$11,952	\$11,739	\$11,541
	4,110	3,482	3,369
	(174)	(168)	(131)
	3,936	3,314	3,239
	839	628	389
	4,825	5,733	6,379
	188	168	243
	21,741	21,582	21,791
	\$200	\$200	\$0
	66,879	66,792	65,205
	(41,048)	(40,829)	(38,869)
	26,030	26,162	26,336
	47,771	47,744	48,128
	\$4,733	\$4,492	\$4,921
	2,917	2,857	3,085
	768	1,150	837
	303	256	146
	289	320	182
	192	169	139
	708	708	708
	9,910	9,952	10,018
	11,591	11,591	11,591
	11,591	11,591	11,591
	21,502	21,543	21,609
	26,518	26,518	26,459
	(249)	(318)	59
	26,269	26,201	26,518
	47,771	47,744	48,128

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
STATEMENTS OF CASH FLOWS**
May 2014
(\$000's)

CASH FLOWS FROM OPERATING ACTIVITIES:

Net income/(loss)	\$68	(\$249)	\$352
Adjustments to reconcile net income/(loss) to net cash provided/(used) by operating activities:			
Depreciation - PP&E	219	2,180	2,225
Depreciation - textbook rental equipment	0	0	0
Loss (Gain) on disposals of fixed assets	0	0	0
(Gain) Loss on long-term debt refinancing	0	0	0
<u>(Increase)/decrease in current assets:</u>			
Accounts receivable	(622)	(697)	(581)
Student fees receivable	(211)	(449)	155
Inventories	907	1,553	1,651
Prepaid expenses and other current assets	(20)	55	119
<u>Increase/(decrease) in current liabilities:</u>			
Accounts payable	241	(191)	(1,685)
Sales Tax payable & other liabilities	(381)	(67)	(97)
Wages and payroll taxes payable	60	(168)	189
Interest payable	47	158	(3)
Deferred Income	(31)	106	86
Funds held for others	23	53	110
Other Current Liabilities (Current Portion of LT Debt)	0	0	24

Net cash provided/(used) by operating activities

CASH PROVIDED/(USED) BY INVESTING ACTIVITIES:

Long Term Note Receivable	0	(\$200)	0
Purchase of textbook rental equipment	0	\$0	0
Purchase of property, equipment and improvements	(87)	(1,673)	(1,159)

Net cash used in investing activities

CASH PROVIDED/(USED) BY FINANCING ACTIVITIES:

Principal payments on AU expansion loan	0	0	(534)
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Net cash provided/(used) by financing activities

NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS

CASH AND CASH EQUIVALENTS, Beginning

CASH AND CASH EQUIVALENTS, Ending

	Current Month	Year to Date	Prior Year to Date
	\$68	(\$249)	\$352
	219	2,180	2,225
	0	0	0
	0	0	0
	0	0	0
	(622)	(697)	(581)
	(211)	(449)	155
	907	1,553	1,651
	(20)	55	119
	241	(191)	(1,685)
	(381)	(67)	(97)
	60	(168)	189
	47	158	(3)
	(31)	106	86
	23	53	110
	0	0	24
	\$300	\$2,284	\$2,546
	0	(\$200)	0
	0	\$0	0
	(87)	(1,673)	(1,159)
	(\$87)	(\$1,873)	(\$1,159)
	0	0	(534)
	\$0	\$0	(\$534)
	\$213	\$411	\$852
	\$11,739	11,541	10,251
	\$11,952	\$11,952	\$11,103

**ASSOCIATED STUDENTS UCLA
SERVICES AND ENTERPRISES
CASH RESERVE COMPUTATION**
May 2014
(\$000's)

CASH AND CASH EQUIVALENTS	11,952
Less: Committed Capital Projects	
Ackerman B & A Level Remodel	(1,833)
Store POS	(150)
Student Service Center	(300)
Subtotal	(2,283)
Adjustment for Cash Overdraft Entry	(1,375)
Uncommitted Cash	8,295
BOARD REQUIRED CASH RESERVE (EXC. COMM CAPITAL)	8,859
RESERVE SURPLUS (DEFICIT)	(564)

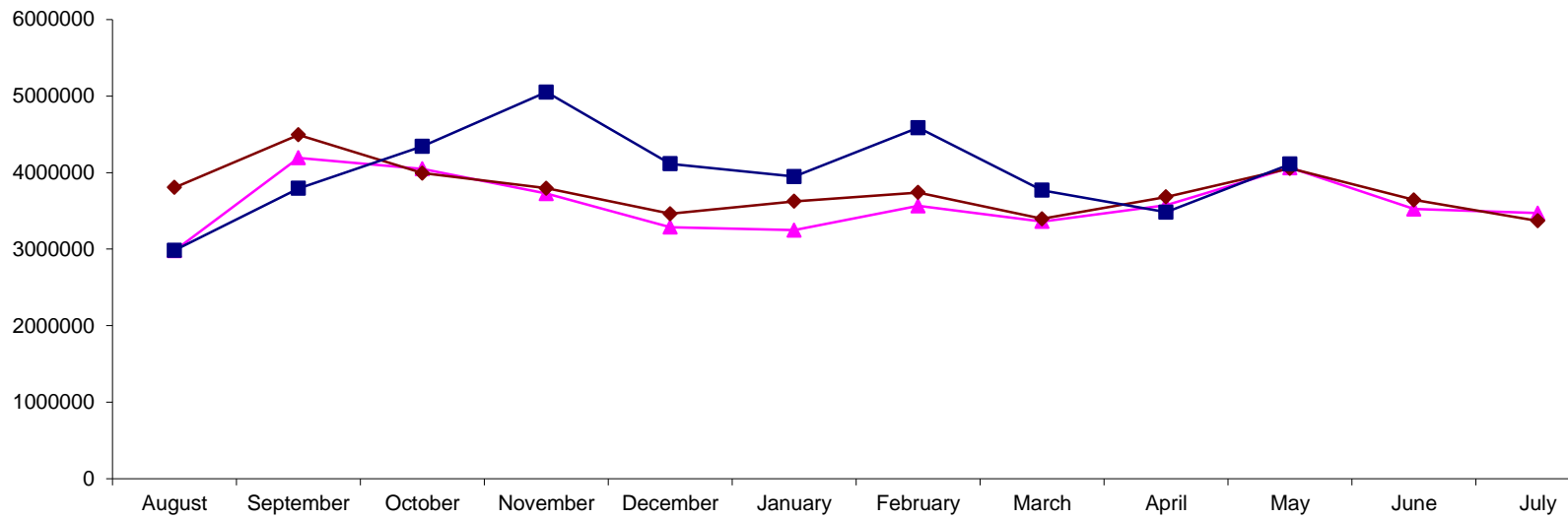
ASUCLA SERVICES AND ENTERPRISES
Capital Expenditures -Current Year Projects (\$000's)
FY 2013-2014 May 2014

PROJECT NAME	BUDGET	PROJECTED						Status
		Payments	PO's	Total	Remaining Balance	Pending	Over (Under)	
Store/Services								
2013-S001 Store General Replacement	50.0	33.5	8.6	42.1	7.9		0.0	In Progress
2013-S002 Informal Photo Equipment	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-S003 HSS Remodel	50.0	49.9	9.5	59.4	0.0		9.4	Completed Awaiting Invoice
2013-S004 Hilltop Shop Remodel	50.0	19.5	1.8	21.3	28.7		0.0	In Progress
2013-S005 Concession Kiosks Replacement	25.0	12.1	13.3	25.4	0.0		0.4	Completed Awaiting Invoice
2013-S006 LuValle Store Renovation	30.0	5.0	22.9	27.9	2.1		0.0	In Progress
2013-S007 NC Shop Renovation	25.0	0.0	5.9	5.9	19.1		0.0	In Progress
2013-S044 Essential Fixture Replacement	0.0	32.2	0.0	32.2	0.0		32.2	Completed
2013-S045 Market-Cards Reconfiguration	0.0	24.4	0.0	24.4	5.6		30.0	Pending
Total Store/Services	236.0	176.6	62.0	238.6	63.4	6.0	72.0	
Food Service								
2013-F008 FS Miscellaneous and Unanticipated	50.0	13.9	7.2	21.1	28.9		0.0	In Progress
2013-F009 Patio Furniture Upgrade	20.0	0.0	0.0	0.0	0.0		(20.0)	Cancel
2013-F010 Commissary Dish Room Remodel	75.0	0.0	0.0	0.0	0.0		(75.0)	Cancel
2013-F011 Commissary Ice Machine	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F012 Commissary Kitchen Equipment	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-F013 KCH Dining Room Finish Replacement	50.0	0.0	23.0	23.0	0.0		(27.0)	Cancel
2013-F014 Infrastructure & Equipment-Drake Concessions	20.0	0.0	0.0	0.0	0.0		(20.0)	Cancel
2013-F015 Cooperage Ice Machine	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2013-F016 Relaxation Image Renovation	10.0	0.0	1.8	1.8	8.2		0.0	In Progress
2013-F017 Wetzels Upgrade	6.0	0.0	0.0	0.0	0.0	6.0	0.0	Pending
2013-F018 Greenhouse Refrigeration	10.0	0.0	0.0	0.0	0.0		(10.0)	Cancel
2013-F019 Lu Valle Refrigerator	10.0	0.0	4.2	4.2	5.8		0.0	In Progress
2013-F020 Relocate Tsunami	75.0	0.0	0.0	0.0	0.0	75.0	0.0	Pending
2013-F041 Food Carts	0.0	15.1	12.1	27.2	2.8		30.0	In Progress
Total Food Services	356.0	29.0	48.3	77.3	45.7	101.0	(132.0)	
Technology								
2013-T021 Network Infrastructure Upgrade	20.0	20.5	0.0	20.5	0.0		0.5	Completed
2013-T022 Printer Replacement	10.0	8.7	5.6	14.3	0.0		4.3	Completed Awaiting Invoice
2013-T023 VM server/SAN replacement	90.0	0.0	0.0	0.0	0.0	90.0	0.0	Pending
2013-T024 AU Expansion of UCLA Wireless Network	8.0	1.1	6.0	7.1	0.9		0.0	In Progress
2013-T025 Catering Software	10.0	0.0	0.0	0.0	0.0	10.0	0.0	Pending
2013-T026 Marketing Hardware Upgrade	20.0	0.0	0.0	0.0	0.0		(20.0)	Cancel
2013-T027 Marketing Software Upgrade	7.5	5.5	0.0	5.5	0.0		(2.0)	Completed
2013-T028 Marketing Color Laser Printer	6.0	0.0	0.0	0.0	0.0		(6.0)	Cancel
Total Technology	171.5	35.8	11.6	47.4	0.9	100.0	(23.2)	
Others								
2013-O029 Game Center Technical Upgrades	12.0	3.8	0.6	4.4	7.6		0.0	In Progress
2013-O030 SUO General Replacement	15.0	0.0	8.9	8.9	6.1		0.0	In Progress
2013-O031 Custodial Replacements	10.0	19.0	0.0	19.0	0.0		9.0	Completed
2013-O032 KH Patio Outdoor Lounge	40.0	0.0	0.0	0.0	0.0		(40.0)	Cancel
2013-O033 SUO Digital Ad Screen Expansion	12.0	0.0	0.0	0.0	0.0	12.0	0.0	Pending
2013-O034 AGB/BRR Trash Cans	7.2	0.0	9.1	9.1	0.0		1.9	Completed Awaiting Invoice
2013-O035 Student Service Center	300.0	0.0	39.3	39.3	260.7		0.0	In Progress
2013-O036 Fac. Misc. Remodels	25.0	15.0	1.1	16.1	8.9		0.0	In Progress
2013-O037 Lu Valle Roof Membrane	75.0	2.3	37.6	39.9	35.1		0.0	In Progress
2013-O038 Energy/utilities Efficiency Project	75.0	29.7	11.3	41.0	34.0		0.0	In Progress
2013-O039 Finance Misc. Replacements	15.0	0.6	0.0	0.6	14.4		0.0	In Progress
2013-O040 General Replacements	50.0	0.0	0.0	0.0	0.0		(50.0)	Cancel
2013-O042 Daily Bruin Flooring	0.0	96.8	0.0	96.8	0.0		96.8	Completed
2013-O043 Black Experience Mural	0.0	27.3	7.7	35.0	0.0		35.0	In Progress
2013-S046 Students Affairs Office	0.0	1.7	5.5	7.2	57.8		65.0	In Progress
2013-S047 KH Sleeping Chairs	0.0	11.8	0.0	11.8	0.0		11.8	Completed
Total Others	636.2	208.0	121.1	329.1	424.6	12.0	129.5	
Total Current Year Projects	1,399.7	449.4	243.0	692.4	534.6	219.0	46.3	

ASSOCIATED STUDENTS UCLA SERVICES AND ENTERPRISES
ACCOUNTS RECEIVABLE AGING REPORT

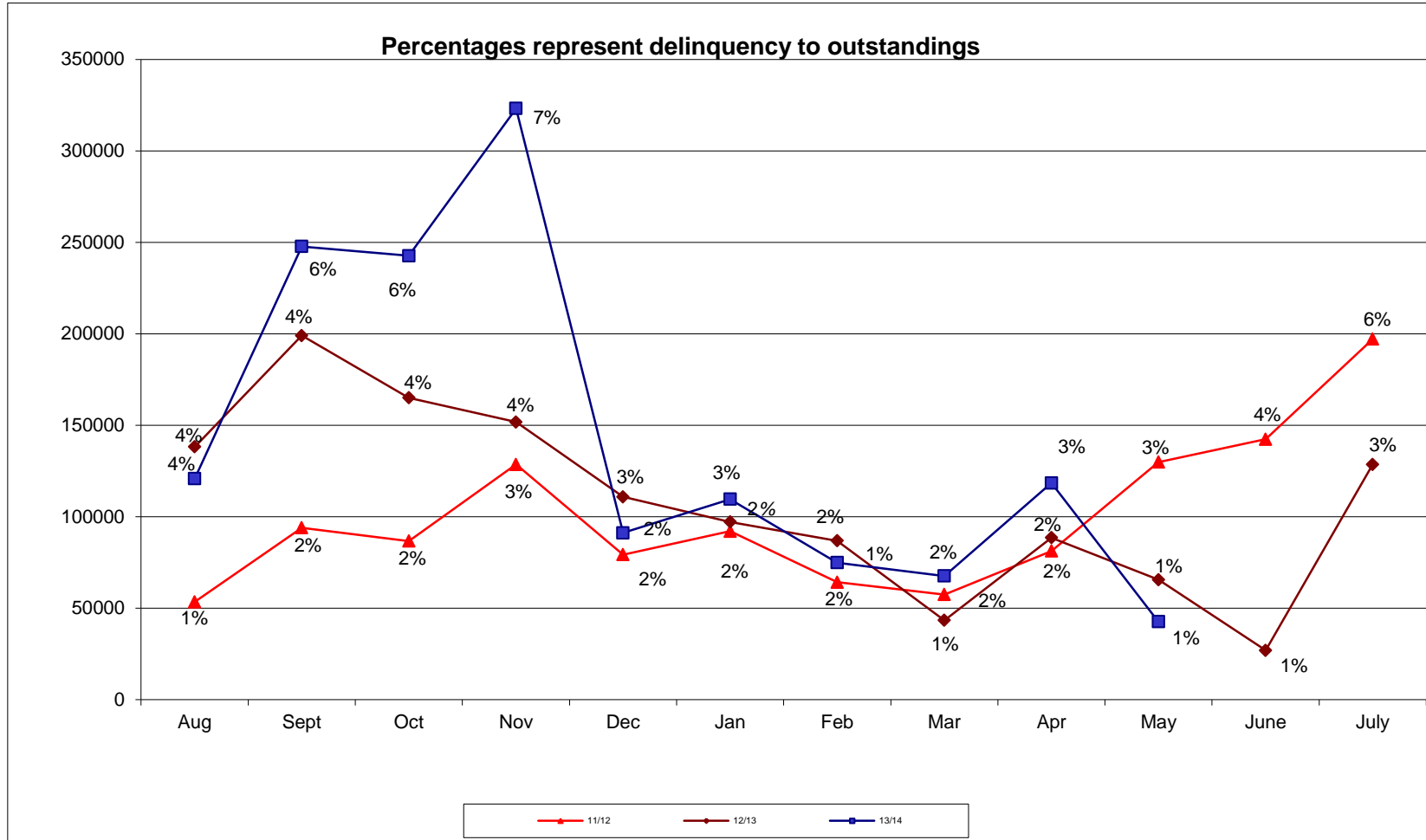
5/24/2014	May	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$698,839	18%	\$74,309	53%	\$4,115	15%	\$1,651	46%	\$60	2%	\$3,579	43%	\$782,553	19%
ASUCLA PUBLICATIONS		\$92,124	2%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$92,124	2%
ASUCLA USA/GSA		\$126,537	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$126,537	3%
DUE FROM VENDORS		\$1,108,921	28%	\$23,912	17%	\$21,364	76%	(\$3,741)	-105%	(\$2,494)	-88%	\$4,226	51%	\$1,152,188	28%
DENTAL KITS		\$245,463	6%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$245,463	6%
OTHER		\$1,655,930	43%	\$41,206	30%	\$2,393	9%	\$5,664	159%	\$5,278	186%	\$505	6%	\$1,710,976	42%
TOTAL CURRENT MONTH		\$3,927,814	100%	\$139,427	100%	\$27,872	100%	\$3,574	100%	\$2,844	100%	\$8,310	100%	\$4,109,841	100%
		96%		3%		1%		0%		0%		0%		100%	
4/26/2014	Apr	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$677,436	21%	\$32,773	20%	\$5,553	7%	\$1,546	9%	\$2,144	75%	\$2,122	16%	\$721,574	21%
ASUCLA PUBLICATIONS		\$88,602	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$88,602	3%
ASUCLA USA/GSA		\$105,788	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$105,788	3%
DUE FROM VENDORS		\$345,129	11%	\$21,304	14%	\$1,298	2%	\$5,473	153%	\$3,649	128%	\$8,353	101%	\$385,206	10%
DENTAL KITS		\$91,958	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$91,958	3%
OTHER		\$1,897,126	59%	\$103,577	66%	\$73,003	91%	\$10,979	61%	\$1,079	38%	\$3,204	39%	\$2,088,968	60%
TOTAL CURRENT MONTH		\$3,206,039	100%	\$157,654	100%	\$79,854	100%	\$17,998	100%	\$6,872	100%	\$13,679	100%	\$3,482,096	100%
		92%		5%		2%		1%		0%		0%		100%	
3/29/2014	Mar	Current	%	30+	%	60+	%	90+	%	120+	%	150+	%	Total	%
UNIVERSITY		\$712,072	20%	\$10,052	9%	\$3,218	12%	\$2,144	14%	\$1,963	69%	\$3,769	16%	\$733,218	20%
ASUCLA PUBLICATIONS		\$288,411	8%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$288,411	8%
ASUCLA USA/GSA		\$119,559	3%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$119,559	3%
DUE FROM VENDORS		\$527,902	15%	\$2,763	2%	\$11,559	43%	(\$1,397)	-39%	(\$932)	-33%	\$8,680	104%	\$548,575	14%
DENTAL KITS		\$174,835	5%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$174,835	5%
OTHER		\$1,756,571	49%	\$96,312	69%	\$12,137	45%	\$14,165	95%	\$1,017	36%	\$11,239	135%	\$1,891,441	50%
TOTAL CURRENT MONTH		\$3,579,350	100%	\$109,127	100%	\$26,914	100%	\$14,912	100%	\$2,048	100%	\$23,688	100%	\$3,756,039	100%
		95%		3%		1%		0%		0%		1%		100%	

Total Aged Accounts Receivable Balances
12 Month History
August 11 through May 14

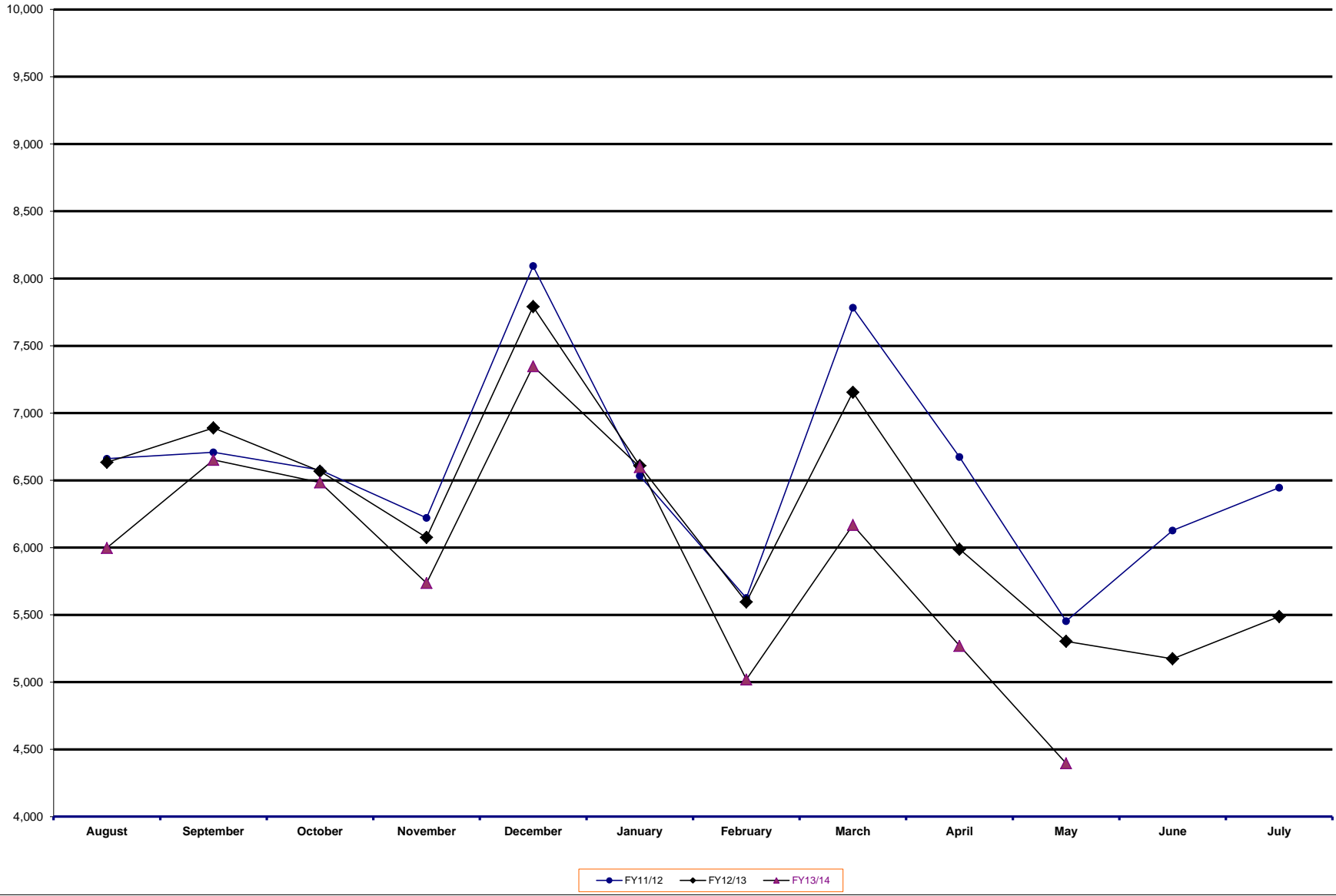


Yr 11-12 Yr 12-13 Yr 13-14

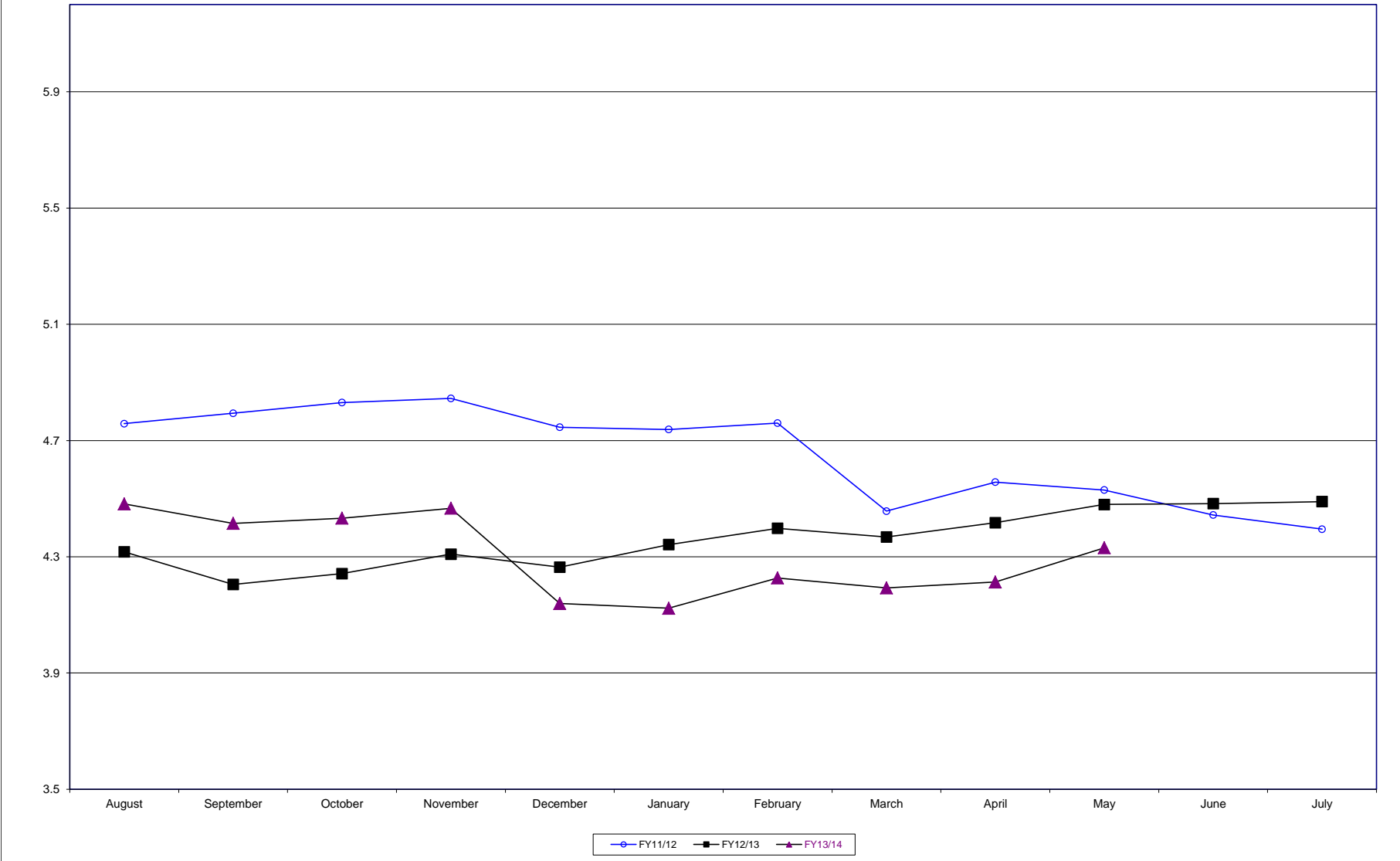
Aged Accounts Receivable Balances >60 Days Past Due



**Associated Students UCLA
Store Inventory At Cost (\$000)**



Associated Students UCLA Store Inventory Turns*



*This value measures how quickly inventory is sold. It is defined as cost of sales for the trailing 12 months divided by month end inventory.

UCLA STORE
INCOME STATEMENT

MAY. 10(04/27/14-05/24/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 10 MO(07/28/13-05/24/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
1,029,575	967,435	62,140	17,405,318	19,554,702	<2,149,384>	859,439	19,370,527
1,415,162	1,448,901	<33,739>	11,504,339	11,933,713	<429,374>	1,358,996	11,842,830
118,567	115,700	2,867	921,459	962,000	<40,541>	111,015	923,574
157,017	134,977	22,040	2,541,224	2,971,071	<429,847>	161,645	2,798,498
65,002	77,000	<11,998>	1,338,090	1,249,000	89,090	59,609	1,196,345
461,065	468,110	<7,045>	4,599,778	4,558,397	41,381	438,850	4,529,616
3,246,387	3,212,123	34,264	38,310,209	41,228,883	<2,918,674>	2,989,554	40,661,389
2,117,325	2,051,474	<65,851>	26,639,435	28,547,206	1,907,771	1,949,456	28,459,671
3,511	3,440	<71>	73,474	72,640	<834>	3,424	80,503
4,661	4,850	189	46,701	48,170	1,469	4,486	48,089
574	550	<24>	4,381	4,540	159	532	4,371
949	710	<239>	15,317	15,050	<267>	969	16,611
240	280	40	5,015	4,460	<555>	222	4,523
1,916	1,790	<126>	23,506	18,530	<4,976>	1,875	24,436
11,850	11,620	<230>	168,393	163,390	<5,003>	11,508	178,533
2,129,175	2,063,094	<66,081>	26,807,828	28,710,596	1,902,768	1,960,964	28,638,204
65.2	63.9	<1.4>	69.5	69.2	<0.3>	65.2	70.0
1,117,212	1,149,029	<31,817>	11,502,381	12,518,287	<1,015,906>	1,028,590	12,023,186
34.8	36.1	<1.4>	30.5	30.8	<0.3>	34.8	30.0
0.4	0.4	<0.0>	0.4	0.4	<0.0>	0.4	0.4
34.4	35.8	<1.4>	30.0	30.4	<0.3>	34.4	29.6
12.8	14.6	<1.8>	17.0	18.4	<1.4>	10.5	17.5
51.1	51.5	<0.4>	49.2	49.5	<0.3>	51.7	49.0
38.5	39.8	<1.3>	39.1	39.7	<0.6>	38.8	39.4
39.1	40.7	<1.6>	29.4	29.3	0.1	35.1	28.1
53.0	52.7	0.3	50.3	50.5	<0.2>	53.2	50.4
26.1	25.6	0.6	24.1	24.8	<0.7>	23.8	23.9
75,557	54,282	21,275	934,126	813,663	120,463	95,924	787,345
1,192,769	1,203,311	<10,542>	12,436,507	13,331,950	<895,444>	1,124,515	12,810,530
253,141	262,578	9,437	2,570,663	2,654,682	84,019	253,468	2,600,551
0	4,935	4,935	0	31,177	31,177	2,830	10,185
137,283	139,523	2,240	1,407,481	1,384,651	<22,830>	139,676	1,357,339
390,424	407,036	16,612	3,978,144	4,070,510	92,366	395,973	3,968,076
12.0	12.7	0.6	10.4	9.9	<0.5>	13.3	9.8
130,522	149,914	19,392	1,303,115	1,478,965	175,850	130,621	1,296,217
5,981	4,360	<1,621>	99,267	83,968	<15,299>	5,698	93,128
15,995	14,438	<1,557>	135,782	142,477	6,695	14,402	139,579
80	110	30	800	1,100	300	80	892
23	40	17	256	400	144	<92>	259
1,411	250	<1,161>	27,258	20,367	<6,891>	104	19,603
0	0	0	1,900	2,100	200	2,400	4,500
4,372	4,470	98	47,995	53,250	5,255	3,934	49,943
14,723	17,160	2,437	281,828	280,650	<1,178>	9,987	273,956
3,500	3,500	<0>	11,509	11,700	191	4,111	12,216
<39>	0	39	161	0	<161>	<27>	<2>
0	0	0	248	0	<248>	0	733
17,550	12,220	<5,330>	227,693	187,182	<40,511>	14,546	185,163
<15,222>	<600>	14,622	<96,734>	<61,306>	35,428	0	<56,613>
304	55	<249>	263,099	260,550	<2,549>	72	248,344
5,628	3,990	<1,638>	50,104	34,875	<15,229>	8,357	46,044
0	0	0	0	0	0	0	<19>
62,602	58,108	<4,494>	632,065	678,009	45,944	57,588	649,747
635	0	<635>	15,040	0	<15,040>	<744>	4,875
755	0	<755>	4,038	0	<4,038>	51	7,289
<1>	0	1	535	0	<535>	0	374
170	0	<170>	2,370	0	<2,370>	0	1,150
0	0	0	2,300	1,300	<1,000>	124	1,570
0	0	0	300	300	0	0	300
8,623	6,350	<2,273>	100,251	65,450	<34,801>	4,713	64,681
0	0	0	1,672	700	<972>	<0>	8,628
0	0	0	38,849	37,100	<1,749>	476	38,838
915	140	<775>	35,809	33,568	<2,241>	70	39,002
0	0	0	0	0	0	0	53
0	<1>	<1>	0	13	13	0	0
2,230	2,841	611	83,799	74,917	<8,882>	1,330	99,985
260,756	277,345	16,589	3,271,308	3,387,635	116,327	257,800	3,230,432
651,180	684,381	33,201	7,249,452	7,458,145	208,693	653,773	7,198,508
541,589	518,930	22,659	5,187,055	5,873,805	<686,750>	470,741	5,612,023
29,987	29,879	<108>	287,904	280,807	<7,097>	26,520	257,229
139,199	149,990	10,791	1,468,339	1,566,260	97,921	143,143	1,453,679
65,768	61,163	<4,605>	646,192	649,526	3,334	57,007	601,157
27,713	33,337	5,624	291,877	347,757	56,370	29,249	321,429
87,256	92,945	5,689	944,413	987,447	43,034	87,939	911,677
69,458	68,999	<459>	724,789	700,691	<24,098>	68,859	678,830
40,143	33,750	<6,393>	364,264	322,489	<41,775>	40,146	325,004
68,165	68,324	159	676,868	683,240	6,372	66,271	681,922
527,689	538,387	10,698	5,404,156	5,538,217	134,061	519,134	5,230,927
13,900	<19,457>	33,357	<217,101>	335,588	<552,689>	<48,392>	381,096

UCLA RESTAURANTS
INCOME STATEMENT

MAY. 10(04/27/14-05/24/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 10 MO(07/28/13-05/24/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
162,381	144,584	17,797	1,369,851	1,353,861	15,990	160,173	1,388,312
208,921	238,780	<29,859>	1,775,546	1,888,889	<113,343>	222,844	1,722,960
146,379	144,035	2,344	1,293,856	1,299,908	<6,052>	139,894	1,287,507
245,784	252,496	<6,712>	2,148,248	2,337,808	<189,560>	246,624	2,242,982
283,487	300,957	<17,470>	2,380,217	2,562,583	<182,366>	249,300	2,261,127
232,543	166,150	66,393	2,215,414	2,016,182	199,232	271,157	2,458,820
1,279,496	1,247,002	32,494	11,183,132	11,459,231	<276,099>	1,289,992	11,361,707
451,875	423,205	<28,670>	3,885,250	3,874,136	<11,114>	460,064	3,931,767
35.3	33.9	<1.4>	34.7	33.8	<0.9>	35.7	34.6
827,621	823,797	3,824	7,297,882	7,585,095	<287,213>	829,928	7,429,940
64.7	66.1	<1.4>	65.3	66.2	<0.9>	64.3	65.4
67.8	69.4	<1.5>	67.5	69.0	<1.5>	67.6	67.3
63.5	66.1	<2.7>	64.7	66.2	<1.5>	60.7	62.7
64.1	66.5	<2.4>	64.7	65.7	<1.0>	63.8	64.7
68.4	68.1	0.2	68.9	69.0	<0.1>	68.1	68.8
63.5	64.6	<1.1>	64.0	64.6	<0.7>	64.9	64.6
62.3	62.6	<0.3>	63.5	63.7	<0.2>	62.7	64.5
224,568	193,123	31,445	1,994,310	1,829,455	164,855	207,463	1,908,902
1,052,188	1,016,920	35,268	9,292,192	9,414,550	<122,358>	1,037,391	9,338,842
280,308	279,291	<1,017>	2,809,827	2,871,456	61,629	258,207	2,749,088
614	512	<102>	6,624	8,608	1,984	8,656	32,910
225,208	222,487	<2,721>	2,018,091	2,024,106	6,015	223,085	2,013,804
<37,164>	<36,597>	567	<349,310>	<344,012>	5,298	<35,092>	<332,721>
468,966	465,693	<3,273>	4,485,232	4,560,158	74,926	454,856	4,463,080
36.7	37.4	0.7	40.1	39.8	<0.3>	35.3	39.3
149,258	164,999	15,741	1,494,867	1,640,714	145,847	147,546	1,464,400
1,701	2,720	1,019	16,990	17,805	815	4,543	20,392
5,514	4,484	<1,030>	43,754	43,520	<234>	4,387	41,667
873	1,250	377	12,281	18,200	5,919	1,169	13,358
58,272	58,060	<212>	524,858	536,395	11,537	56,708	525,602
4.6	4.7	0.1	4.7	4.7	<0.0>	4.4	4.6
5,096	4,381	<715>	52,633	43,143	<9,490>	5,282	48,530
<8,865>	<9,600>	<735>	<101,624>	<93,300>	8,324	<8,018>	<90,821>
3,712	2,710	<1,002>	33,681	26,186	<7,495>	4,443	37,817
6,570	5,391	<1,179>	52,652	52,120	<532>	7,537	63,262
385	1,159	774	15,948	14,537	<1,411>	2,651	19,668
682	2,885	2,203	47,783	67,285	19,502	1,902	63,171
0	100	100	0	1,000	1,000	0	1,401
2	45	43	40	411	371	3	48
9,509	5,886	<3,623>	114,503	55,164	<59,339>	19,546	107,697
44,604	33,566	<11,038>	348,395	317,665	<30,730>	20,058	296,572
2,026	1,841	<185>	17,114	16,554	<560>	2,047	17,110
1,826	989	<837>	17,675	9,203	<8,472>	309	8,939
29	0	<29>	155	0	<155>	0	6
50	0	<50>	2,469	1,500	<969>	804	14,575
1,296	425	<871>	3,599	4,010	411	622	2,395
0	0	0	381	1,000	620	0	10,261
0	0	0	600	0	<600>	0	600
500	0	<500>	1,574	1,500	<74>	<0>	9,553
20,977	17,904	<3,073>	243,803	274,173	30,370	20,119	274,557
304,016	299,195	<4,821>	2,944,128	3,048,785	104,657	291,659	2,950,758
772,982	764,888	<8,094>	7,429,360	7,608,943	179,583	746,514	7,413,838
279,207	252,032	27,175	1,862,832	1,805,607	57,225	290,877	1,925,004
36,019	34,184	<1,835>	325,049	313,996	<11,053>	30,463	289,383
63,025	66,129	3,104	525,961	534,775	8,814	69,471	508,023
29,777	26,966	<2,811>	230,215	221,314	<8,901>	27,667	210,271
12,547	14,698	2,151	104,526	118,596	14,070	14,195	111,078
39,507	40,979	1,472	336,495	333,164	<3,331>	42,679	316,387
58,553	59,529	976	610,995	604,520	<6,475>	58,047	572,249
33,841	29,117	<4,724>	307,073	278,225	<28,848>	33,843	273,979
102,192	107,584	5,392	998,678	1,075,840	77,162	99,038	1,001,409
375,461	379,186	3,725	3,438,991	3,480,430	41,439	375,403	3,282,779
<96,254>	<127,154>	30,900	<1,576,160>	<1,674,823>	98,663	<84,526>	<1,357,776>
385,643	392,507	<6,864>	3,393,641	3,565,119	<171,478>	385,322	3,496,367
134,621	130,703	3,918	1,195,552	1,204,002	<8,450>	127,152	1,173,558
251,022	261,804	<10,782>	2,198,089	2,361,117	<163,028>	258,170	2,322,809
5.37	5.10	0.27	5.40	5.15	0.25	4.98	5.04
6.98	6.51	0.47	6.13	5.74	0.39	6.15	6.21
4.51	4.40	0.11	4.57	4.49	0.08	4.40	4.44
30,787	30,453	<334>	294,128	293,764	<364>	30,956	295,889
41.56	40.95	0.61	38.02	39.01	<0.99>	41.67	38.40

SERVICES DIVISION
INCOME STATEMENT

MAY. 10(04/27/14-05/24/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 10 MO(07/28/13-05/24/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
15,045	21,768	<6,723>	146,634	162,128	<15,494>	16,541	154,407
15,045	21,768	<6,723>	146,634	162,128	<15,494>	16,541	154,407
57	635	578	2,981	4,784	1,803	197	5,988
14,988	21,133	<6,145>	143,653	157,344	<13,691>	16,344	148,418
99.6	97.1	2.5	98.0	97.1	0.9	98.8	96.1
99.6	97.1	2.5	98.0	97.1	0.9	98.8	96.1
205,198	185,067	20,131	1,929,391	2,123,659	<194,268>	63,247	1,880,515
92,374	90,445	1,929	915,718	908,281	7,437	88,597	880,071
297,572	275,512	22,060	2,845,109	3,031,940	<186,831>	151,843	2,760,586
312,560	296,645	15,915	2,988,762	3,189,284	<200,522>	168,187	2,909,004
31,934	32,057	123	324,680	317,639	<7,041>	30,547	311,842
0	0	0	0	0	0	452	1,281
1,477	1,938	461	15,746	18,128	2,382	924	7,518
33,411	33,995	584	340,425	335,767	<4,658>	31,923	320,641
222.1	156.2	<65.9>	232.2	207.1	<25.1>	193.0	207.7
15,437	15,790	353	152,768	156,364	3,596	14,540	144,101
157	700	543	5,780	8,853	3,073	896	8,739
843	741	<102>	6,739	7,301	562	706	6,711
0	105	105	824	1,050	226	84	898
0	0	<0>	9,251	15,500	6,249	546	12,302
0	0	0	6,000	8,000	2,000	0	8,000
0	0	0	0	250	250	0	0
4,000	4,000	0	30,897	40,600	9,703	392	20,521
0	214	214	1,098	1,796	698	23	4,967
2,263	3,033	770	29,984	24,274	<5,710>	2,083	24,055
1,150	1,150	0	6,596	11,500	4,904	770	3,070
4,149	4,150	1	29,609	41,500	11,891	7,568	37,674
63,550	74,865	11,315	256,786	299,384	42,598	0	183,215
7,551	7,800	249	119,711	136,700	16,989	6,325	127,554
0	0	0	0	0	0	0	128
31,014	26,624	<4,390>	491,874	524,337	32,463	21,064	492,315
130,115	139,172	9,057	1,147,916	1,277,409	129,493	54,997	1,074,249
163,526	173,167	9,641	1,488,341	1,613,176	124,835	86,920	1,394,890
149,034	123,478	25,556	1,500,421	1,576,108	<75,687>	81,267	1,514,114
2,566	2,495	<71>	24,680	23,196	<1,484>	2,138	20,784
12,680	13,235	556	113,281	121,187	7,906	7,583	102,530
6,189	5,567	<622>	51,322	51,742	420	3,111	43,976
2,608	3,034	426	23,203	27,734	4,531	1,596	23,412
8,211	8,459	248	74,591	78,184	3,593	4,799	66,092
12,321	19,259	6,938	128,565	195,574	67,009	12,214	120,412
7,121	9,420	2,299	64,614	90,007	25,393	7,121	57,650
6,240	6,431	191	60,314	64,310	3,996	6,039	58,770
57,935	67,900	9,965	540,570	651,934	111,364	44,601	493,626
91,099	55,578	35,521	959,850	924,174	35,676	36,666	1,020,488

UCLA STUDENT UNION
INCOME STATEMENT

MAY. 10(04/27/14-05/24/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 10 MO(07/28/13-05/24/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
38,376	22,200	16,176	411,995	334,360	77,635	32,300	390,414
18	175	<157>	1,714	1,461	253	2,078	22,832
51,356	54,210	<2,854>	550,125	554,256	<4,131>	53,410	562,030
89,751	76,585	13,166	963,835	890,077	73,758	87,788	975,276
49,535	53,017	3,482	539,580	542,063	2,483	51,855	551,871
5,241	4,883	<358>	84,402	74,983	<9,419>	9,665	85,151
0	0	0	25	0	<25>	0	618
54,776	57,900	3,124	624,006	617,046	<6,960>	61,520	637,640
61.0	75.6	14.6	64.7	69.3	4.6	70.1	65.4
34,975	18,685	16,290	339,828	273,031	66,797	26,268	337,636
39.0	24.4	14.6	35.3	30.7	4.6	29.9	34.6
86.3	78.0	8.3	79.5	77.6	1.9	70.1	78.2
100.0	100.0	0.0	98.6	100.0	<1.4>	100.0	97.3
3.6	2.2	1.4	1.9	2.2	<0.3>	2.9	1.8
33,951	34,904	<953>	176,372	193,874	<17,502>	33,118	191,747
2,328	2,081	247	15,460	18,337	<2,877>	2,176	19,257
9,025	9,543	<518>	97,920	97,572	348	8,324	99,716
45,303	46,528	<1,225>	289,752	309,783	<20,031>	43,618	310,719
80,278	65,213	15,065	629,580	582,814	46,766	69,886	648,355
31,254	31,003	<251>	311,773	310,022	<1,751>	28,249	296,241
17,450	18,484	1,034	164,491	181,958	17,467	20,126	198,188
48,704	49,487	783	476,264	491,980	15,716	48,375	494,429
54.3	64.6	10.4	49.4	55.3	5.9	55.1	50.7
16,453	16,837	384	158,837	165,973	7,136	14,175	146,056
1,693	521	<1,172>	14,854	10,372	<4,482>	1,238	12,435
4,205	3,390	<815>	32,779	33,130	351	3,664	33,204
0	0	0	1,848	2,250	402	<0>	1,843
0	0	0	5,329	4,562	<767>	0	5,444
0	0	0	5,393	5,495	102	64	5,810
0	0	0	2,887	5,208	2,321	0	3,896
815	169	<646>	24,345	18,995	<5,350>	928	23,617
25,021	19,531	<5,490>	99,338	107,643	8,305	28,430	131,130
<36>	240	276	1,950	2,715	765	0	3,166
0	0	0	0	0	0	0	20
0	30	30	0	537	537	0	608
0	0	0	838	600	<238>	0	563
5	20	15	1,237	1,139	<98>	0	828
504	601	97	4,785	5,980	1,195	548	4,838
1,139	750	<389>	12,239	10,739	<1,500>	2,264	25,866
0	0	0	0	0	0	1,466	14,658
1,306	1,274	<32>	12,865	13,025	160	1,551	14,147
<17>	33	50	36	332	297	0	153
1,522	1,249	<273>	9,253	11,002	1,749	1,317	12,262
0	0	0	2,908	2,625	<283>	0	2,769
15,417	15,417	0	154,167	154,170	3	15,417	154,167
22,368	24,000	1,632	105,566	126,500	20,934	15,373	116,473
90,395	84,062	<6,333>	651,451	682,992	31,541	86,436	713,953
139,099	133,549	<5,550>	1,127,715	1,174,972	47,257	134,811	1,208,383
<58,820>	<68,336>	9,516	<498,134>	<592,158>	94,024	<64,925>	<560,027>
3,742	3,633	<109>	34,518	33,936	<582>	3,241	32,015
5,478	5,481	3	48,890	46,633	<2,257>	5,917	48,150
2,674	2,305	<369>	21,953	19,943	<2,010>	2,428	20,562
1,127	1,256	129	10,021	10,682	661	1,246	10,862
3,547	3,503	<44>	32,432	30,093	<2,339>	3,745	30,793
36,603	36,312	<291>	381,950	368,749	<13,201>	36,287	357,728
21,155	17,761	<3,394>	191,960	169,715	<22,245>	21,156	171,271
14,741	17,290	2,549	143,605	172,900	29,295	16,907	173,750
89,066	87,541	<1,525>	865,327	852,651	<12,676>	90,927	845,131
<147,886>	<155,877>	7,991	<1,363,461>	<1,444,809>	81,348	<155,852>	<1,405,158>

MAINTENANCE DIVISION
EXPENSE STATEMENT

MAY. 10(04/27/14-05/24/14)			FISCAL YEAR 13-14			FISCAL YEAR 12-13	
CURRENT MONTH			YTD 10 MO(07/28/13-05/24/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	ACTUAL	BUDGET	VARIANCE	MONTH	YTD
98,448	99,684	1,236	999,993	1,024,731	24,738	92,466	931,508
1,580	0	<1,580>	24,353	0	<24,353>	4,048	37,560
1,266	558	<708>	4,280	5,436	1,156	0	<799>
<160>	<80>	80	<4,840>	<800>	4,040	<200>	<1,690>
<5,271>	<4,219>	1,052	<44,537>	<42,591>	1,946	<4,152>	<40,583>
<600>	<4,500>	<3,900>	<69,783>	<45,000>	24,783	<1,640>	<48,123>
95,263	91,443	<3,820>	909,467	941,776	32,309	90,522	877,873
60,452	61,659	1,207	597,910	619,842	21,932	50,468	527,857
55	145	90	1,647	1,870	223	161	2,250
843	659	<184>	7,063	6,802	<261>	841	6,683
170	30	<140>	338	1,650	1,312	0	431
0	0	0	0	0	0	<0>	4,543
4,194	4,858	664	45,835	46,806	971	5,844	46,592
3,086	4,374	1,288	46,819	46,104	<715>	4,767	46,029
757	1,262	505	13,608	11,486	<2,122>	1,216	12,797
331	649	318	4,575	7,413	2,838	375	6,164
6,256	14,905	8,649	174,188	149,050	<25,138>	12,857	152,203
3,015	2,925	<90>	29,675	31,325	1,650	2,785	30,035
181	50	<131>	336	500	164	179	956
<315>	200	515	1,865	2,000	135	225	1,744
3,500	100	<3,400>	3,500	1,000	<2,500>	0	277
1,197	3,750	2,553	35,423	37,500	2,077	4,739	34,796
8,818	8,319	<499>	81,770	80,722	<1,048>	8,635	78,590
3,614	3,573	<41>	36,247	35,732	<515>	3,841	35,795
1,693	690	<1,003>	16,525	6,525	<10,000>	497	6,146
0	0	0	2,592	0	<2,592>	0	0
97,848	108,148	10,300	1,099,914	1,086,327	<13,587>	97,431	993,889
193,110	199,591	6,481	2,009,381	2,028,103	18,722	187,953	1,871,763
14,898	16,138	1,240	157,409	161,380	3,971	18,042	160,182
14,898	16,138	1,240	157,409	161,380	3,971	18,042	160,182
208,009	215,729	7,720	2,166,790	2,189,483	22,693	205,995	2,031,944
<176,934>	<184,098>	<7,164>	<1,846,298>	<1,869,533>	<23,235>	<175,407>	<1,729,219>
<6,002>	<6,002>	0	<60,013>	<60,013>	0	<6,057>	<60,577>
<2,645>	<2,645>	0	<26,441>	<26,441>	0	<2,296>	<22,953>
<7,476>	<6,880>	596	<78,013>	<69,959>	8,054	<7,412>	<73,065>
<14,952>	<16,104>	<1,152>	<156,025>	<163,536>	<7,511>	<14,823>	<146,130>
<208,009>	<215,729>	<7,720>	<2,166,790>	<2,189,482>	<22,692>	<205,995>	<2,031,944>
<0>	0	0	0	1	1	<0>	0

UTILITIES
EXPENSE STATEMENT

MAY. 10(04/27/14-05/24/14)			
CURRENT MONTH			
ACTUAL	BUDGET	VARIANCE	
20,878	17,841	<3,037>	Chiller Water
76,107	65,206	<10,901>	Elec-Non Air Cond.
7,647	10,574	2,927	Water-Non Air Cond.
11,035	9,575	<1,460>	Steam-Non Air Cond.
3,873	2,709	<1,164>	Gas
119,540	105,905	<13,635>	TOTAL OTHER CONTROL.
119,540	105,905	<13,635>	TOTAL CONTROLLABLE EXP
<102,260>	<90,049>	12,211	Allocated-Svs and Ent
<2,998>	<2,998>	0	Allocated-USAC
<1,320>	<1,320>	0	Allocated-GSA
<4,321>	<3,660>	661	Allocated-Comm Board
<8,642>	<7,877>	765	Allocated-A & SS
<119,540>	<105,904>	13,636	TOTAL OTHER
0	1	1	TOTAL EXPENSE

FISCAL YEAR 13-14			FISCAL YEAR 12-13	
YTD 10 MO(07/28/13-05/24/14)			LAST YEAR ACTUAL	
ACTUAL	BUDGET	VARIANCE	MONTH	YTD
178,901	153,459	<25,442>	19,596	159,226
670,282	641,763	<28,519>	73,596	636,668
84,669	102,947	18,278	12,987	94,640
122,577	89,984	<32,593>	9,296	55,857
32,287	25,720	<6,567>	3,396	22,887
1,088,716	1,013,873	<74,843>	118,871	969,278
1,088,716	1,013,873	<74,843>	118,871	969,278
<927,911>	<860,449>	67,462	<102,266>	<827,905>
<29,974>	<29,974>	0	<2,641>	<26,418>
<13,208>	<13,208>	0	<1,001>	<10,010>
<39,208>	<34,974>	4,234	<4,321>	<34,982>
<78,415>	<75,268>	3,147	<8,642>	<69,963>
<1,088,716>	<1,013,873>	74,843	<118,871>	<969,278>
<0>	0	0	0	0